

# THE FLORISTS' REVIEW

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A WEEKLY JOURNAL FOR FLORISTS, SEEDSMEN AND NURSERYMEN.  
FLORISTS' PUBLISHING CO., 520 Caxton Building, 508 South Dearborn St., CHICAGO.

Vol. XLVIII.

CHICAGO, OCTOBER 6, 1921.

No. 1245.

## Darwin Tulips

	Per 100	Per 1000
Baronne de la Tonnaye, bright rose.....	\$2.70	\$24.00
Clara Butt, salmon pink.....	2.40	21.00
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SEE PAGE 5

Winter Flowering Sweet Pea Seeds and Other Choice Flower Seeds.

SEE DISPLAY ADVERTISEMENT, PAGE 5

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# Greenhouse Builders

## Sizing Up The Inside Of The Number Two Construction

Riding by in a car, one house looks quite like another to you. But going inside and taking a look around, means you get "inside information," **that is inside.**

Suppose it's one of our Iron Frame houses, of Number Two Construction.

What first impresses you is its **simplicity** and **self-evident strength.**

You say to yourself, here is a house that has all the earmarks of a full-fledged iron frame construction of the highest type, still its cost is but little more than the Pipe Frame or Semi-Iron Construction.

Let's check the construction up and see exactly why that is.

In the first place, the house has two columns and is 10 feet wide. The owner tells you "it is the widest house 'L & B' build in the No. 2 Construction."

When you look at the spacing between the rafters you see it is 8 feet 4 inches, instead of 12 feet 6 inches, as in the Number One Construction. After which you see plain enough why the rafters and purlins can be so comparatively light, as they are.

Then you look at the two columns and say to yourself—only two columns on a 10 to 100 foot house; when a Pipe Frame or Semi-Iron House 5 feet narrower has to have at least 10 columns. That means twice as many column bases and concrete footings.

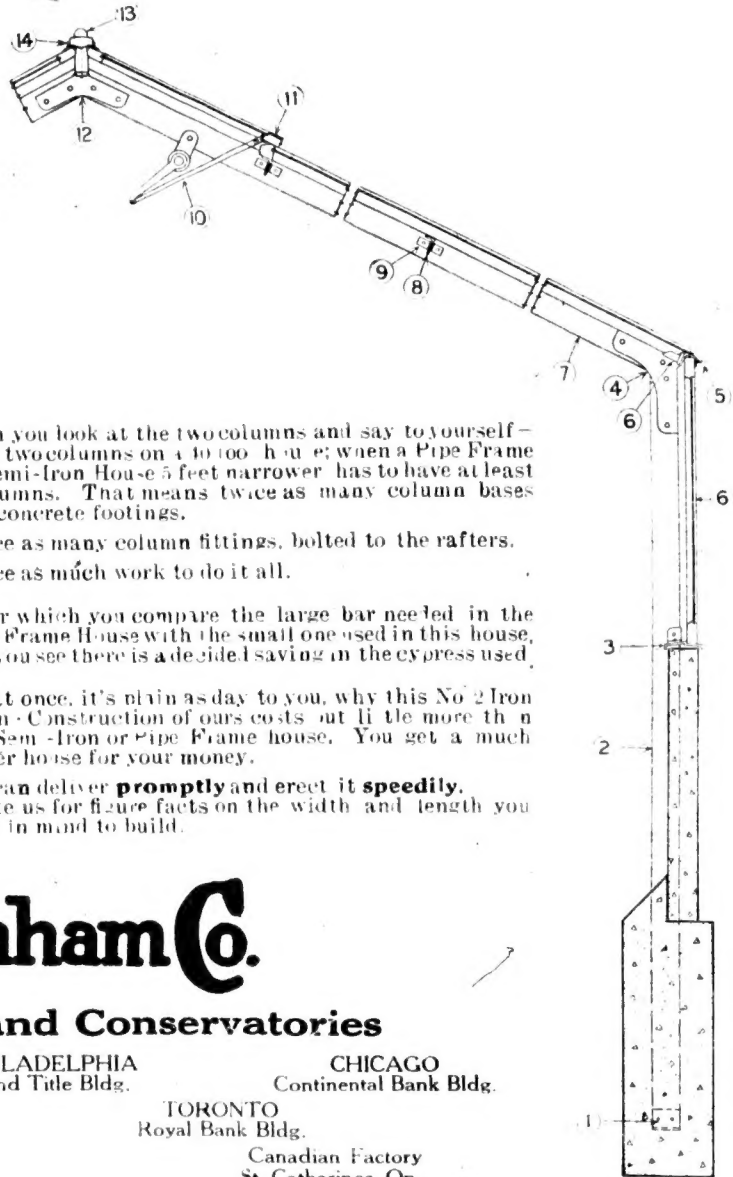
Twice as many column fittings, bolted to the rafters.

Twice as much work to do it all.

After which you compare the large bar needed in the Pipe Frame House with the small one used in this house, and you see there is a decided saving in the cyress used.

All at once, it's plain as day to you, why this No. 2 Iron Frame Construction of ours costs but little more than the Semi-Iron or Pipe Frame house. You get a much better house for your money.

We can deliver **promptly** and erect it **speedily.** Write us for figure facts on the width and length you have in mind to build.



# Lord & Burnham Co.

Builders of Greenhouses and Conservatories

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New York

BOSTON-11  
Little Bldg.

Eastern Factory  
Irvington, N. Y.

NEW YORK  
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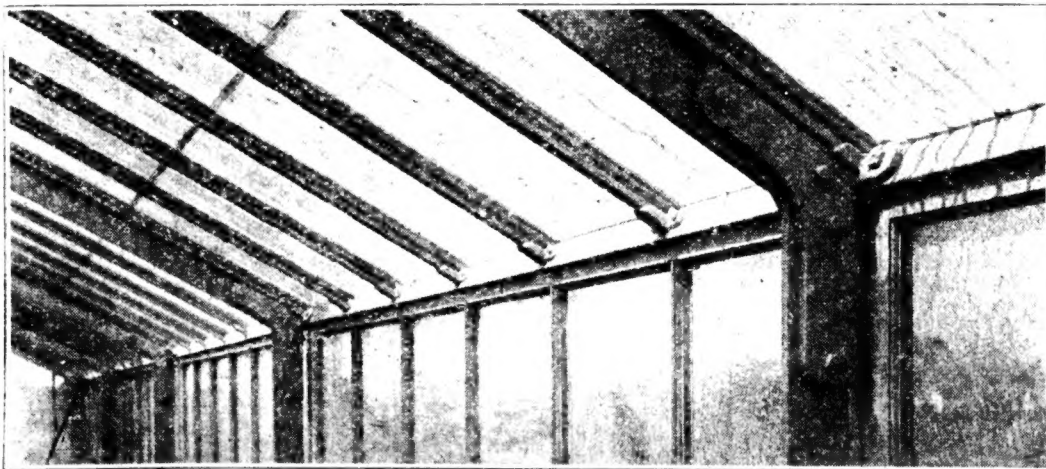
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Western Factory  
Des Plaines, Ill.

PHILADELPHIA  
Land Title Bldg.

TORONTO  
Royal Bank Bldg.

CHICAGO  
Continental Bank Bldg.

Canadian Factory  
St. Catharines, Ont.



The rafter is steel, the post guaranteed Wrought-Iron. Note the double splice plate No. 4 that also acts as a support to the eave plate No. 5 and clasp No. 6 for the cyress rafter cap.

Yes, the sill is cast iron just as in our Number one Iron Frame.





Buchbinder Display Refrigerator in the Store of the George Wittbold Co., Chicago

## Four Years of Complete Satisfaction



December 13, 1920.

Buchbinder Brothers,  
11 S. La Salle St.,  
Chicago, Ill.

Gentlemen:-

The display refrigerator, built by you in our establishment, has now been in service for four years and we are pleased to say that it is giving entire satisfaction and that it has justified every claim you make for it.

Since its installation, we have noted an increase in the length of time stock will keep fresh, which is a big item in the florists' business. We are also very pleased with the exquisite workmanship of the exterior of the box and have been complimented on its appearance by all the florists who have visited us.

We wish to thank you for the prompt and courteous service in our dealings with you and shall be glad to say a good word to any prospective buyer you may refer to us.

BC/JSK

Very truly yours,

THE GEORGE WITTBOLD CO.  
*John Wittbold*

LOWEST PRICES  
CONSISTENT WITH  
FIRST-CLASS MA-  
TERIALS AND  
WORKMANSHIP.

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Manufacturers  
Flower Store Outfitters

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You say to yourself, here is a house that has all the earmarks of a full-fledged iron frame construction of the highest type, still its cost is but little more than the Pipe Frame or Semi-Iron Construction.

Let's check the construction up and see exactly why that is.

In the first place, the house has two columns and is 40 feet wide. The owner tells you "it is the widest house 'L & B' build in the No. 2 Construction."

When you look at the spacing between the rafters you see it is 8 feet 4 inches, instead of 12 feet 6 inches, as in the Number One Construction. After which you see plain enough why the rafters and purlins can be so comparatively light, as they are.

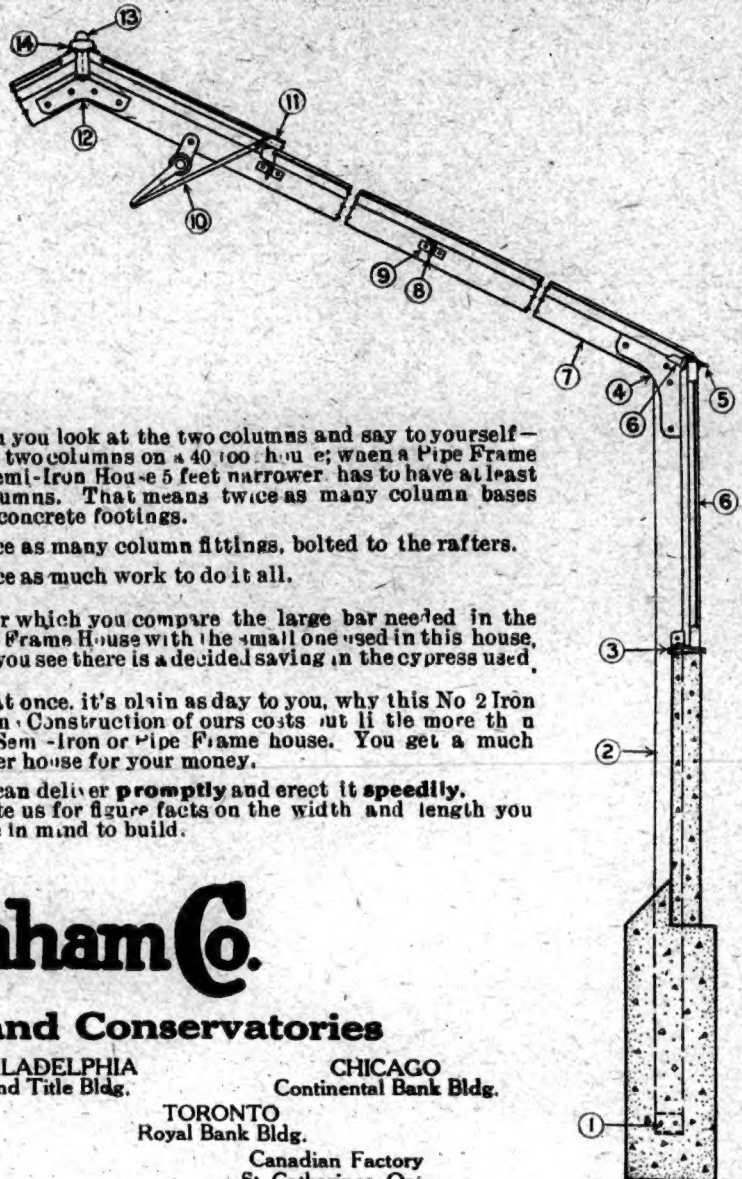
Then you look at the two columns and say to yourself—only two columns on a 40 foot house; when a Pipe Frame or Semi-Iron House 5 feet narrower, has to have at least 4 columns. That means twice as many column bases and concrete footings.

Twice as many column fittings, bolted to the rafters. Twice as much work to do it all.

After which you compare the large bar needed in the Pine Frame House with the small one used in this house, and you see there is a decided saving in the cypress used.

All at once, it's plain as day to you, why this No 2 Iron Frame Construction of ours costs but little more than the Semi-Iron or Pipe Frame house. You get a much better house for your money.

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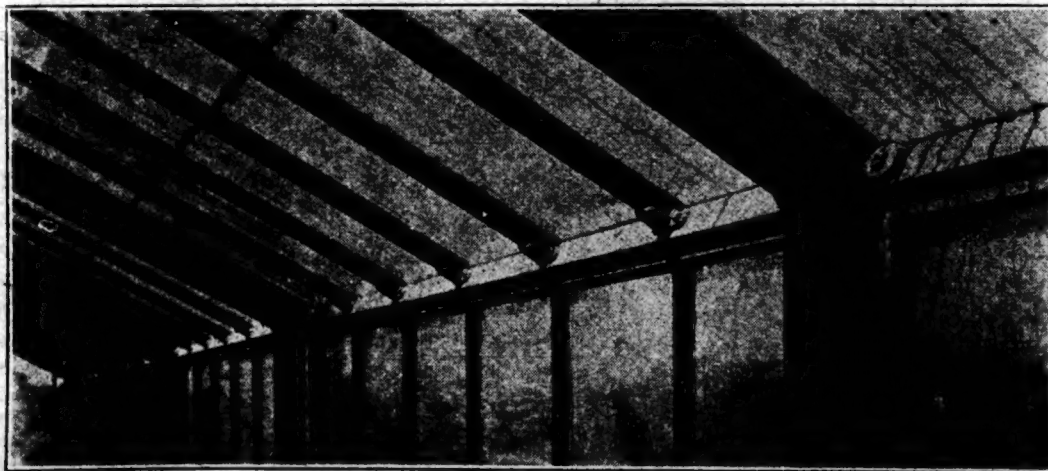
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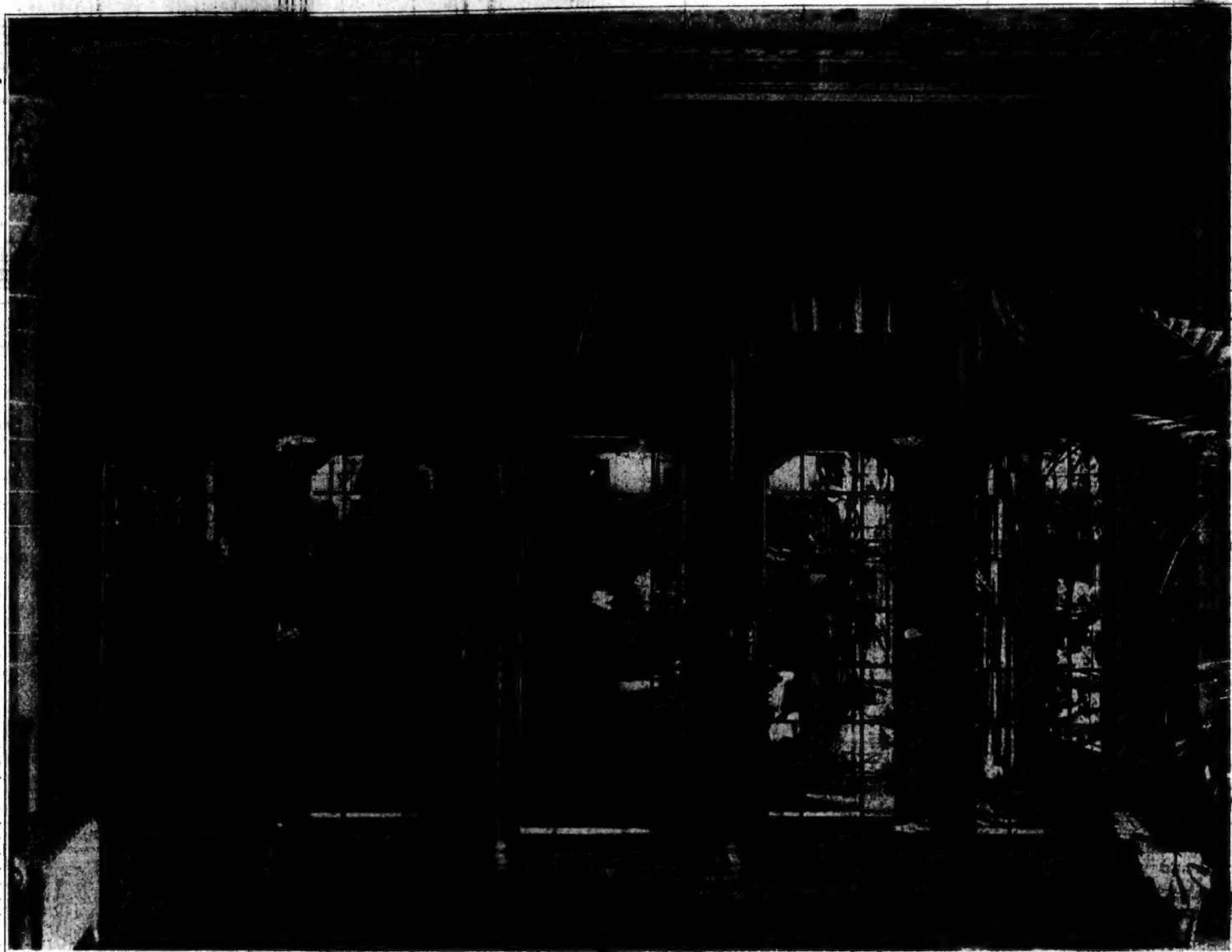
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La Victoire		
Gertrude		
Grand Maitre		
Queen of the Blues		
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	Per 100	Per 1000
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Kelzarskroen	2.75	21.00
La Reine	2.50	19.00
Rose Griselain	2.50	19.00
White Hawk	3.75	33.00
White Swan	2.75	23.00
Yellow Prince	2.50	19.00
All colors Mixed	2.00	15.00
<b>DOUBLE EARLY TULIPS</b>		
Couronne d'Or	3.00	25.00
Murillo	2.25	18.00
All colors Mixed	2.25	17.00
<b>DARWIN TULIPS</b>		
Clara Butt	2.75	23.00
Farncombe Sanders	3.75	32.00
Gretchen	3.00	24.00
Mme. Krelage	3.75	31.00
Pride of Haarlem	3.25	27.00
The Sultan	2.75	23.00
Wm. Copeland	4.00	35.00
All colors Mixed	2.50	20.00

	Per 100	Per 1000
<b>NARCISSI</b>		
Emperor, Mother bulbs	\$5.00	\$42.00
Emperor, Round	3.50	28.00
Empress, Mother bulbs	5.00	42.00
Empress, Round	3.50	29.00
Golden Spur, Mother bulbs	5.00	43.00
Golden Spur, Double Nose	4.00	35.00
Golden Spur, Round	3.50	30.00
Bic. Victoria, Mother bulbs	5.00	43.00
Bic. Victoria, Double Nose	4.00	35.00
Bic. Victoria, Round	3.50	28.00
Poeticus Ornatus, Dble. Nose	3.25	25.00
Von Sion, Mother bulbs	5.50	49.00
Von Sion, Double Nose	4.00	35.00
Von Sion, Round	3.50	28.00

### CROCUS

First size, Separate colors	10.00
Second size, Separate colors	8.50

FOR FRENCH BULBS AND OTHER BULBS  
ASK FOR COMPLETE BULB LIST

## SWEET PEAS, Early Winter Orchid Flowering

TERMS: Less 5% cash with order. On charge orders, postage will be charged.

### IRWIN'S NEW VARIETIES

**Columbia** The best large flowering pink and white,  
1 oz., \$1.00; 4 ozs., \$4.00; 1 lb., \$15.00

Prices on the following, 1 oz., \$2.00; 4 ozs., \$8.00; 1 lb., \$20.00

All White—Early Giant White, long stems, one of the best White Sweet Peas to date.  
Early Irene—Lavender, like Florence Nightingale, very fine.

Fair Maid—Early, finest bluish pink, suffused salmon on white ground.  
Rose Charm—Early, bright rose, with very large blooms. Produces four flowers on long stems.

Madonna—Early, surpassing any black seeded white variety, the best pure white, with extra large blooms, measuring 2½ inches across. Best novelty of the year.

### STANDARD VARIETIES

**WHITE AND PINK BICOLOR VARIETIES.**  
Xmas Pink Orchid—Extra selected, Blanche Ferry.  
Columbia—Novelty, see above.

#### PINK COLORS.

Miss Louise Gude, Rose Queen, Bohemian Girl, Yarrowa, Mrs. A. A. Skach, Songbird, bluish pink, Mrs. Sim Orchid, The Beauty, fiery Rose, Gorgeous, Soft salmon—Selma Swenson, soft pink, rose.

#### WHITE COLORS.

White Orchid, Snowflake, Watchung Orchid, Snowstorm, Mrs. M. Spanolin, Sankey, early Black Venus, seeded.

#### LAVENDER AND BLUE COLORS.

Lavender King, Warbler, Asta Ohn, Heatherbell, Wedgwood, Blue-Bird, Songster, Zvolanek's Blue.

#### MISCELLANEOUS COLORS.

Morning Star, Zvolanek's Red, Orange Scarlet, Irwin's all colors mixed, Apricot Orchid, Helen Lewis, Orange Salmon, Buff Pink, mon.

Rose Queen, selected greenhouse grown, 1 oz., \$3.00; 4 ozs., \$10.00; 1 lb., \$35.00.  
Yarrowa, selected Australian grown, \$2.00 per oz.; ¼ lb., \$6.00; 1 lb., \$20.00.  
True Blue, early violet-blue, 1 oz., \$1.50; 4 ozs., \$5.00; 1 lb., \$15.00.

### BURPEE'S VARIETIES, Grown by Burpee

	Oz.	¼ Lb.	Lb.
<b>NOVELTIES</b>			
Mrs. Warren G. Harding (Crop short)	\$12.00	\$45.00	
Mrs. Kerr (Burpee's)	10.00	37.00	
White Star	10.00	37.00	
<b>WHITE</b>			
Improved Snowstorm (Burpee's)	1.10	3.50	12.00
Early Sankey (Burpee's)	.60	1.80	6.00
<b>BLUSH</b>			
Peach Blossom (Burpee's)	2.00	6.00	18.00
<b>LIGHT PINK</b>			
Levelness (Burpee's)	.80	1.80	6.00
Sweet Briar (Burpee's)	.60	1.80	6.00
<b>DEEP PINK</b>			
Enchantress (Burpee's)	.75	2.35	8.00
Pink Beauty (Burpee's)	.75	2.35	8.00
<b>CREAM PINK</b>			
Daybreak (Burpee's)	.75	2.35	8.00
Rising Sun (Burpee's)	.75	2.35	8.00
Sunburst (Burpee's)	.60	1.80	6.00
<b>MAROON</b>			
Maroon Prince (Burpee's)	.75	2.35	8.00

	Oz.	¼ Lb.	Lb.
<b>ORANGE</b>			
Flamingo (Burpee's)	2.00	\$6.00	\$18.00
Dazzler (Burpee's)	.75	2.35	8.00
Orange Beauty (Burpee's)	.90	2.95	10.00
<b>ORANGE SCARLET</b>			
Giltara (Burpee's)	2.00	6.00	18.00
<b>CERISE</b>			
Fire King (Burpee's)	1.10	3.50	12.00
Gorgeous (Burpee's)	1.10	3.50	12.00
Illumination (Burpee's)	1.10	3.50	12.00
Cherry Ripe (Burpee's)	.90	2.95	10.00
<b>SALMON</b>			
Apricot (Burpee's)	.90	2.95	10.00
<b>LAVENDER AND LIGHT BLUE</b>			
Lavender King (Burpee's)	.75	2.35	8.00
Princess (Burpee's)	.75	2.35	8.00
<b>BLUE</b>			
True Blue (Burpee's)	1.10	3.50	12.00
Blue Jacket (Burpee's)	1.10	3.50	12.00
Blue Bird (Burpee's)	.90	2.95	10.00
<b>CRIMSON AND SCARLET</b>			
Early King (Burpee's)	.60	1.80	6.00

	Oz.	¼ Lb.	Lb.
<b>ROSE AND CARMINE</b>			
Fordhook Rose Improved (Burpee's)	\$0.60	1.80	\$6.00
<b>MAUVE AND PURPLE</b>			
Glorious (Burpee's)	.75	2.35	8.00
Mauve Beauty (Burpee's)	.75	2.35	8.00
<b>PASTEL PINK</b>			
Fairy Queen (Burpee's)	.75	2.35	8.00
<b>PICOTEE EDGED</b>			
Daintiness (Burpee's)	.60	1.80	6.00
Exquisite (Burpee's)	.60	1.80	6.00
<b>BICOLOR</b>			
Early Fairy (Burpee's)	1.10	3.50	12.00
Favorite (Burpee's)	.60	1.80	6.00
Fordhook Pink & White (Burpee's)	.50	1.50	5.00
Yarrowa	.50	1.50	5.00
<b>MIXTURES</b>			
Sunrise Mixture	.40	1.25	4.00
Special Mixture of Light Shades	.45	1.35	4.50

### ZVOLANEK'S VARIETIES, Grown by Zvolanek, ask for full list

### CYCLAMEN SEED

Grown by J. A. Peterson.

One of the best strains in the country.

Giant Wandsbek, salmon.  
Giant Brilliant Red.  
Giant Xmas Cheer (Dark Glowing red).  
Giant rosea superba (Dark shell-pink).  
Giant magnifica (Dark rose-pink).  
Giant White with Pink eye.  
Giant Pure White.  
Giant Lavender.  
Giant Victoria (White, tipped with pink).  
Giant Daybreak. (Delicate shades of light pink to salmon).  
Giant All Colors Mixed.

Price on all above:  
100 seeds \$1.50. 1000 seeds \$12.00.

Calceolaria Seed, Hybrida grandiflora, Covent Garden strain, spotted and striped, extra choice mixed, 12-in. high, 1000 seeds, \$1.00.  
Calceolaria Hybrida grandiflora nana (Dwarf), 8 in. high, choice spotted varieties, mixed, 1000 seeds, \$1.00.  
Calceolaria, Orange King, Double Extra Selected Strain for forcing under glass, ¼ oz., 75c; oz., \$2.00.

Calendula, Lemon Queen, ¼ oz., 35c; ½ oz., 50c; oz., 75c.

Cineraria Seed, Giant Flowering Matador (Crimson), Rosea, Royal Blue, Stellata Hybrids Mixed, also finest Mixed Half Dwarf, 100 seeds, \$1.00; 500 seeds, \$3.75.

Delphinium Belladonna, True, selected strain, ½ oz., \$1; ¼ oz., \$1.50; ½ oz., \$2.75; oz., \$5.

### PANSY SEEDS

Home grown. Best money can buy.

Giant Yellow Giant Lavender  
Giant White Giant Beaconfield  
Giant Bronze Shades Giant Red Shades

Giant Masterpiece  
Mixture: Giant Florist Mixture, Trade pkt., 75c; ¼ oz., \$1.50; ½ oz., \$2.25; ¾ oz., \$4; oz., \$7.50.

Steele's Mastodon Private Stock Mixture, ¼ oz., \$1.50; ½ oz., \$2.75; oz., \$5.

Steele's Greenhouse Special Long-Stemmed Mixture, ¼ oz., \$1.75; ½ oz., \$3.25; oz., \$6.00.

Irwin's Finest Exhibition Mixture. A mixture of the finest exhibition Pansies grown in this country, ¼ oz., \$2; ½ oz., \$3.50; ¾ oz., \$6.50; oz., \$12.

Mignonette, Giant Greenhouse Strain. Grown by a specialist. Seed is saved from largest spikes. Trade pkt., 75c; ¼ oz., \$2; ½ oz., \$3.75; oz., \$7.

Snapdragon, Greenhouse forcing varieties. Selected seed. Nelrose, deep pink, Giant Yellow, Phelps' White, Scarlet, Garnet, Giant Bronze, and Fancy Mixed Colors, 50c per pkt. Ramsburg's Silver Pink, Buxton's Silver Pink, \$1.00 per pkt.

#### New Varieties

Keystone, Golden Pink Queen, Hybrid Pink, soft orchid, Orlando, and Golden Delight, \$1.00 per pkt.

Stock Seeds. Irwin's New York Market (Nice type). This is the finest strain obtainable for cut flower use, reselected and grown in pots under glass to insure the best percentage possible for double flowers. Pure White, Shell-Pink, Rose-Pink, Queen Alexandra, Lilac, Lavender, Canary Yellow, Purple, Princess Alice, white, 1-16 oz., 75c; ¼ oz., \$2; oz., \$5.

For other items note my 2-page ad in Florists' Exchange.

Improved Freesia Purity, Calla Bulbs and Lily Bulbs, see front cover.

For all items of Plant Stock, see Classified advertisements.

**Roman J. Irwin, 43 W. 18th St., New York City**

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We are now receiving da  
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A good supply of  
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All Varieties and Colors.

## Miniature Mums

of Fine flowers in  
s. gold and yellow.

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*The Largest Growers  
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# DUTCH BULBS

## All these are Holland-Grown

Florists who have visited us and have seen our bulbs, expressed satisfaction as to our quality. We handle one grade only—THE BEST.

Holland has had a very favorable growing season and by having our own experienced Holland buyer on the ground we were able to select the best from the large number of bulb growers. There are more than three thousand well organized establishments engaged in growing bulbs in Holland. We gladly invite florists to visit and inspect our stock, as we are then assured that you will purchase your bulbs from us.

**IMPORTANT**—Prices quoted here are F. O. B. CHICAGO. You have no duty or broker's fees to pay. Freight charges are much less, as we ship from Chicago and save you the heavy freight charges from New York. The prices are very reasonable for the high quality of bulbs we offer and are Twenty to Fifty per cent lower than last year. **ORDER TODAY.**

## American Bulb Co., : Chicago, Ill. 172 N. Wabash Avenue

### HYACINTHS

	Per 100	Per 1000
First Size .....	\$7.50	\$70.00
Second Size .....	6.00	52.50
Forcing Size .....	5.00	45.00
Bedding Size .....	4.50	40.00

We supply the above in the varieties listed below:

- La Grandesse**—Intense snow white, very large, well-shaped spike on long, strong stem; fine formed bells of great substance. The finest of all pure white Hyacinths and unsurpassed as an exhibition variety.
- L'Innocence**—Pure white, broad, loose spike of elegant form, very large, well-shaped bells, early and excellent for forcing, and good bedder. It is used in large quantities all over the world. The most popular of all white Hyacinths.
- Gertrude**—Rosy pink, compact flower and large bulb. A first class forcing variety. Profitable for market work. Being of erect habit, it is excellent for bedding.
- Gigantea**—Fine bluish pink, large compact flower. The name indicates its character. It has a giant flower. Fine for forcing and bedding.
- Marconi**—Bright pink, a fine truss with large bells on stiff stem; valuable novelty.
- Lady Derby**—Delicate rose, extra large, leading variety. One of the best and a most recommendable variety. Very early and easy forcer.
- La Victoire**—Brilliant carmine red. Forces early; extra fine; new.
- Queen of the Pinks**—Lovely pink; largest compact spike. A beautiful sport of the well-known "King of the Blues."
- Cardinal Wiseman**—Bright rose; fine, broad flower; large.
- Roi Des Belges**—Dark red; very fine truss. A popular bedder.
- Bismarck**—Light blue; early; broad spike.
- Grand Maître**—Fine, deep porcelain blue; very large, broad, well-formed spike on short, strong stem. Beautiful curled bells, which, combined with the fine color and form, give this flower a very attractive appearance. It is the most popular of all blue Hyacinths.
- Queen of the Blues**—Fine, light blue with beautiful silvery shade; fine, large spike. One of the best pot Hyacinths for medium late.
- King of the Blues**—Deep, glossy blue; splendid, well-formed large spike on short stem; bells of medium size but of great substance. Best and most popular dark blue.
- Yellow Hammer**—Golden yellow; fine, compact truss; the earliest and best yellow forcing variety.
- King of the Yellows**—Bright, golden yellow; large bells and spike; for bedding and late forcing.

### SINGLE EARLY TULIPS

	Per 100	Per 1000
<b>RED SHADES</b>		
<b>Belle Alliance</b> —(Waterloo); scarlet; sweet scented; a splendid forcer and bedder.....	\$2.60	\$24.00
<b>Couleur Cardinal</b> —Brilliant crimson, with purple shade; lasting flower with long and firm stem; unrivaled for bedding and late forcing.....	3.25	30.00
<b>Cramoisi Brilliant</b> —Brilliant scarlet; an excellent bedder and easy forcer; a very recommendable variety for all purposes.....	2.25	20.00
<b>Pink Beauty</b> —Deep, glowing rose with white flush outside.....	3.50	33.00
<b>Prince of Austria</b> —Fine orange-red; sweet scented; extra fine for forcing and tall-stemmed, grand bedder; a leading variety suitable for all purposes and always giving satisfaction.....	2.75	25.00
<b>Vermillion Brilliant</b> —Scarlet, brilliant color, early and easy forcer; splendid bedder; one of the best tulips for all purposes.....	3.25	30.00
<b>PINK SHADES</b>		
<b>Cottage Maid</b> —Dark rose with white shade; a grand variety for bedding.....	2.75	25.00
<b>Flamingo</b> —White, flaked deep pink; a sport of "White Hawk"; one of the best pink varieties for forcing.....	4.25	40.00

	Per 100	Per 1000
<b>Prosperity</b> —Delicate, lovely pink; a dark pink sport of "La Reine"; excellent for early forcing.....	\$3.50	\$32.00
<b>Rose Grisdelin</b> —Blush-white, edged delicate rose. The best rose forcer and a good bedder.....	2.25	20.00

### WHITE SHADES

<b>L'Immaculee</b> —Pure white; fine forcer.....	2.50	22.00
<b>La Reine</b> —(Queen Victoria); white, slightly shaded rose; the most popular white forcing tulip.....	2.25	17.00
<b>La Reine Maximus</b> —White, shaded pink; may be called an extra large flowered La Reine; splendid forcer.....	3.50	32.50
<b>White Hawk</b> —Pure white; large, substantial flower..	3.00	28.00
<b>White Swan</b> —Pure white; true egg-shaped flower on long stem; extra for cutting; late.....	2.75	25.00

### YELLOW SHADES

<b>Chrysolora</b> —Pure golden yellow; fine for forcing and bedding.....	2.60	24.00
<b>Goldfinch</b> —Pure yellow; sweet scented; for forcing and bedding.....	3.00	22.00
<b>King of the Yellows</b> —Deep, golden yellow; a well-shaped flower of great substance on tall, firm stem; extra for cutting; easy forcer; one of the best and earliest yellows.....	2.35	21.00
<b>Thomas Moore</b> —Orange; fine, lovely color; sweet scented, substantial flower on tall, strong stem; a first cutting variety and easy forcer.....	2.25	20.00
<b>Mon Tresor</b> —Large yellow; the earliest of all yellow tulips for forcing.....	3.50	30.00
<b>Yellow Prince</b> —Golden yellow; sweet scented; the most popular yellow tulip for forcing and the best yellow variety for market.....	2.50	20.00

### STRIPED SHADES

<b>Duchesse De Parma</b> —Bright orange-scarlet; bordered yellow; fine bedding variety.....	2.60	23.00
<b>Keizerskroon</b> —Crimson-scarlet, edged bright yellow; large, showy flower on tall, strong stem; fine for forcing and splendid for bedding.....	2.50	22.00
<b>Single Early</b> —Extra fine mixed.....	1.75	15.00

### DOUBLE EARLY TULIPS

	Per 100	Per 1000
<b>Boule De Neige</b> —Pure white; large; perfect-shaped, peony-like flower.....	\$2.75	\$23.00
<b>Couronne D'Or</b> —Golden yellow, flushed orange; beautiful, large flower on long, strong stem; splendid for bedding, and the most popular double yellow forcing tulip.....	2.75	25.00
<b>Imperator Rubrorum</b> —Rich, glowing scarlet; old, well-known forcing variety.....	3.25	30.00
<b>La Candeur</b> —Pure white; splendid for bedding; late	2.75	26.00
<b>Murillo</b> —Finest pink, full double flower. This leading variety is unquestionably the best double pink for forcing and unsurpassed for bedding.....	2.25	17.50
<b>Mr. Van Der Hoef</b> —A beautiful, golden yellow sport of "Murillo"; a novelty of great merit.....	3.50	32.00
<b>Rubra Maxima</b> —Deep red; splendid early forcer, and excellent bedder.....	2.60	24.00
<b>Salvator Rosa</b> —Splendid deep rose; the leading double pink tulip for early forcing.....	2.75	26.00
<b>Schoonoord</b> —A beautiful, snow white sport of "Murillo" with all the good qualities of that well-known variety.....	2.75	23.00
<b>Tournesol</b> —Red, bordered yellow; very large flower; easy and earliest forcer.....	3.50	30.00
<b>Titian</b> —Red, bordered yellow; early forcer.....	3.50	33.00
<b>Tearose</b> —A beautiful, pale yellow sport of "Murillo"; splendid for forcing and bedding.....	3.00	28.00
<b>Vuurbaak</b> —Bright, fiery scarlet; immense flower on strong stem; a very showy bedder and the best double scarlet tulip for forcing.....	3.25	30.00
<b>Double, Extra Fine Mixed</b> .....	2.00	18.00

## DARWIN TULIPS

All florists should include Darwin Tulips in their list. It is the most admired of all Tulips and very profitable for Mothers' Day.

Per 100 Per 1000

<b>Baronne De La Tonnaye</b> —A beautiful, distinct, deep rosy pink, margined blush.....	\$2.75	\$26.00
<b>Bartigon</b> —A tall, large, fiery red flower; a splendid early forcer .....	3.75	35.00
<b>Clara Butt</b> —Soft salmon-rose pink; medium size flower of perfect shape and lovely color; a real beauty; a fine bedder and splendid forcer.....	2.60	24.00
<b>Dream</b> —A most charming tulip; violet mauve lilac; very tall .....	3.00	27.00
<b>Farncombe Sanders</b> —Brilliant rosy-scarlet, with white, showy base; very large beautifully shaped flower; one of the very best.....	3.00	28.00
<b>Glow</b> —Scarlet vermillion, distinct blue and white base; very brilliant color; an attractive bedder.....	3.25	30.00
<b>Gretechen</b> —Silvery pale rose, flushed white; inside soft pink with white center marked blue. A very beautiful flower of delicate color.....	2.75	24.00
<b>King Harold</b> —Purple red; splendid forcer.....	3.25	30.00
<b>La Tulipe Noire</b> —(The Black Tulip); deep maroon black; the darkest and finest form of Darwin Tulips; very strong stem and large flower.....	3.25	30.00
<b>Mme. Krelage</b> —Deep rose, margined pale; large flower, on tall stem; splendid forcer.....	3.00	28.00
<b>Massachusetts</b> —Soft, rosy and white; large flower on strong stem .....	3.00	28.00
<b>Mrs. Potter Palmer</b> —Shining purple.....	3.00	28.00
<b>Painted Lady</b> —Creamy white.....	2.75	25.00
<b>Pride of Haarlem</b> —Bright carmine-red, fine blue base; enormous flower of perfect form and grand beauty. For groups this variety is unsurpassed both for its glorious color and stately habit; splendid forcer..	2.75	25.00
<b>Princess Elizabeth</b> —Deep pink; long, fine shaped flower; a leading forcer and a splendid bedder...	4.00	38.00
<b>Prof. Rauwenhoff</b> —Cherry-rose; large flower of great substance; early forcer.....	3.50	33.00
<b>Psyche</b> —Soft blush-rose, with deeper color outside petals; edges slightly marbled white; an ideal cut flower .....	2.75	26.00
<b>Rev. Ewbank</b> —Lilac mauve, shading to silvery heliotrope at edge; very beautiful and distinct color; true Darwin shaped open flower; good forcer....	2.75	26.00
<b>Salmon King</b> —Rich, glowing salmon, with distinct white base; very pretty.....	2.75	26.00
<b>Sultan</b> —Rich maroon black; one of the darkest-colored tulips .....	2.75	24.00
<b>William Copeland</b> —(Sweet Lavender); blue lilac; highly recommendable for early forcing; the earliest of all.....	4.00	35.00
<b>William Pitt</b> —Brilliant, dark scarlet; a very showy bedder and one of the best forcing varieties....	4.00	38.00
<b>White Queen</b> —May be called the only White Darwin; large, globular, erect flower; a popular forcing variety and fine bedder.....	3.00	27.00
<b>Extra Fine Mixed Darwins</b> .....	2.00	18.00

## LATE MAY FLOWERING TULIPS

<b>Bouton D'Or</b> —Golden yellow; the finest golden yellow for cutting and bedding.....	2.75	25.00
<b>Geeneriana Lutea</b> —Large, pure yellow; enormous flower on tall, strong stem.....	2.75	25.00
<b>Geeneriana Spathulata</b> —Scarlet, blue base; large, long-stemmed flower .....	2.75	25.00
<b>Inglescombe Pink</b> —Salmon red, greenish base; for bedding and late forcing.....	2.75	25.00
<b>Inglescombe Scarlet</b> —Rich blood scarlet, with distinct black base; splendid constitution.....	2.75	25.00
<b>Inglescombe Yellow</b> —Yellow; very large, bold flower; long, strong stem; hardy and most vigorous....	2.75	25.00
<b>Isabella</b> —Cream, turning carmine rose; elegant, long flower; for forcing and bedding.....	2.75	25.00
<b>Mrs. Moon</b> —The largest of late yellow tulips, on strong stem; very beautiful.....	2.75	25.00
<b>Maiden's Blush (Picotee)</b> —White, rosy margined, turning to a bright, pale crimson; elegant flower; popular variety for cutting.....	2.75	25.00
<b>Parisian Yellow</b> —Deep yellow; fine pointed flower; splendid for cutting.....	2.75	25.00
<b>Extra Fine Mixed</b> .....	2.00	18.00

## PARROT TULIPS

<b>Parrot Tulips</b> are Cottage Tulips, with fringed large flowers of a very picturesque and peculiar shape.		
Extra fine mixed .....	2.00	18.00

## NARCISSI

### SINGLE NARCISSI

Per 100 Per 1000

<b>Barril Conspicuous</b> —Pale yellow, cup extra deep orange, edged scarlet .....	\$3.00	\$28.00
<b>Cervantes</b> —(Winter Gold), yellow trumpet Narcissus, earliest of all forcers.....	5.00	45.00
<b>Emperor</b> —Brilliant golden yellow trumpet; large, substantial flower; a very popular variety for medium and late forcing.		
Mother Bulbs .....	5.00	45.00
Round Bulbs .....	3.50	30.00
<b>Empress</b> —Yellow trumpet with pure white perianth.		
Mother Bulbs .....	5.00	45.00
Round Bulbs .....	3.50	30.00
<b>Golden Spur</b> —Deep yellow trumpet; the most popular and best yellow trumpet, early.		
Mother Bulbs .....	4.50	42.50
Round Bulbs .....	3.25	30.00
<b>King Alfred</b> —Uniform rich golden yellow. On account of its elegance and beauty far superior to all other yellow trumpets.		
Mother Bulbs .....	10.00	95.00



<b>Poeticus Ornatus</b> —Pure white perianth, with orange-scarlet center. ....	Per 100	Per 1000
Double Nose .....	\$3.00	\$28.00
<b>Poeticus, Pheasant's Eye</b> —Perianth pure white, cup orange-scarlet; late .....	2.75	25.00
<b>Princeps</b> —Yellow trumpet with sulphur perianth; a very popular early forcing variety.		
Double Nose .....	4.00	37.00
Round Bulbs .....	3.25	30.00
<b>Sir Watkin</b> —Large yellow cup with sulphur-white perianth; the largest of all short-cupped varieties.		
Mother Bulbs .....	4.75	44.00
Round Bulbs .....	3.60	33.00
<b>Victoria</b> —Rich yellow trumpet with pure white perianth; one of the most popular and best paying varieties for the trade.		
Mother Bulbs .....	5.00	47.00
Round Bulbs .....	3.50	30.00

### DOUBLE NARCISSI

<b>Alba Plena Odorata</b> —Pure white; sweet scented; a splendid cut flower; late.....	3.00	28.00
<b>Orange Phoenix</b> —White and orange.....	3.50	32.00
<b>Sulphur Phoenix</b> —Sulphur-white, extra for cutting.....	3.50	32.00
<b>Von Sion</b> —Best large, pure golden yellow; extra fine for forcing.		
Mother Bulbs .....	5.00	45.00
Round Bulbs .....	3.50	32.00

## JONQUILS

Per 100 Per 1000

<b>Single, Sweet Scented</b> —Golden yellow.....	\$2.25	\$21.00
<b>Double, Sweet Scented</b> —Golden yellow.....	2.75	25.00
<b>Campanelle, Single</b> —Yellow.....	2.75	25.00
<b>Campanelle Rugulosus</b> —Deep yellow; sweet scented, large flower. Very free flowering; excellent for cutting and naturalizing .....	2.75	25.00

## FRENCH BULBS

<b>Narcissus Grand Soleil d'Or</b> —Yellow Paper Whites, 15 ctm. and up, 900 to case.....	Per 1000	\$60.00
<b>French-Grown Hyacinths</b> .....	Per 100	Per 1000
Italian, white, 16 ctm.....	\$6.00	\$50.00
Double Dark Blue, 16 ctm.....	6.00	50.00
Single Blue, 16 ctm.....	6.00	50.00
Single Light Blue, 16 ctm.....	7.50	60.00

## LILIUM GIGANTEUM

Try us this season for your Lily order. We import direct from the grower. Our first shipment is in transit, having left Japan September 2.

We can take care of a few more orders. Send yours today.

WRITE US FOR PRICES

# Yellow Chrysanthemums

VERY CHOICE

## White Pompons

FANCY DOUBLE

READY OCTOBER 10

**Our Roses now coming in with a heavy crop**

Cut especially for the shipping trade. All shipping orders are filled with Roses cut the same day the order is shipped. GIVE OUR STOCK A TRIAL. We do not sell to the Department Stores or to Drug Stores, and are associate members of the F. T. D. Association.

**It Pays To Order Direct of The Grower**

**Please note our Special offer**

### CURRENT PRICE LIST

Yellow Chrysanthemums, choice, large, per doz., \$4.00 to \$5.00

Fancy White Pompons, per bunch, 75c to \$1.00

	Per 100		Per 100
<b>RUSSELL</b>	Fancy Long .....	<b>BUTTERFLY</b>	Long.....
	Good Medium .....	<b>and OPHELIA</b>	Medium.....
	Good Short .....		Short .....
<b>COLUMBIA</b>	Fancy Long .....	<b>WHITE</b>	Long.....
	Good Medium .....	<b>KILLARNEY</b>	Medium .....
	Good Short .....	<b>SUNBURST</b>	Short.....
<b>PREMIER</b>	Long .....		
	Good Medium .....		
	Good Short .....		
<b>CRUSADER</b>	Long .....		
	Medium .....		
	Short .....		

**SPECIAL OFFER—Assorted Roses, our selection, in lots of 200 or more.**

Good Medium Lengths.....\$8.00 per 100  
Good Short Lengths..... 4.00 per 100

Good fancy Ferns here in quantity, per 1000 - - \$2.50

ADIAN TUM .....per 100, \$1.50 to \$2.00 | GALAX, bronze .....per 1000, \$2.00  
SPRENGERI .....per 100, 3.00 | ASPARAGUS SPRAYS .per bunch, \$0.35 to .40

A trial order solicited.

In buying direct of the grower you are assured of fresh stock at all times, and the most even run of quality possible.

# Bassett & Washburn

Greenhouses:  
WESTMONT, ILL.

**CHICAGO, ILL.**

Office and Store: 178 N. Wabash Avenue  
Long Distance Phone, Central 1457



# The Denver Wholesale Florists' Co.

## DENVER, COLO.

**Chrysanthemums** ..... Per doz., \$2.00 to \$5.00

### Roses

Francis Scott Key.... Per 100, 8.00 to 30.00  
Premier.....  
Columbia.....  
Russell.....  
Butterfly.....  
Dunlop.....  
Ophelia.....  
Double White.....  
Killarney.....

Per 100, 4.00 to 20.00

**Carnations** ..... Per 100, 6.00

**Lily of the Valley**..... Per 100, 10.00

**Easter Lilies** ..... Per 100, 20.00

**Asparagus Plumosus**..... Per bunch, .75

**Asparagus Sprengeri** ..... Per bunch, .75

**Adiantum Croweanum** ..... Per bunch, .50

**Smilax** ..... Per doz., 3.00

**Oregon Fern Leaves**..... Per 1000, 6.00

**Statice, common** ..... Per bunch, .50

**Statice, purple or yellow**..... Per bunch, .50

**Magnolia Leaves, brown or green** ..... Per box, 2.00

**Magnolia Leaves, red**..... Per box, 2.35

**Bull Dog Clips**..... Per 1000, 1.00

**Cycas Leaves, all sizes.**

**Chiffon, all colors,**  
4-inch ..... Per yard, .05  
6-inch ..... Per yard, .06

**Baby Ribbon, 50-yard spools**... Per spool, .90

**Ribbonzene, 500-yard spools**... Per spool, 2.00

**Nico-Fume, 1-pound cans (pints)** Per can, \$2.00  
8-pound cans (gallons) Per can, 14.50

**Match Sticks, green, 12-inch**.... Per 1000, 2.00  
green, 18-inch.... Per 1000, 3.00

**Wired Match Sticks, green,**  
4-inch ..... Per 1000, 1.00  
Boxes of 4500..... Per box, 4.00

**Wired Toothpicks, boxes of**  
10,000 ..... Per box, 2.75

**Greening Pins, boxes of 10 lbs**... Per box, 3.00

**Wire, No. 22, cut to 12 or 18 inches** ..... Per box, 2.25

### Paper

**Crepe, green waterproof**..... Per roll, .45

**Tissue, green**..... Per ream, 4.25

**Tissue, red or pink**..... Per ream, 3.35

**Waxed, white**..... Per ream, 3.50

**Waxed, green**..... Per ream, 5.25

**Glazed one side, white**..... Per ream, 2.00

**Tin Foil, plain, 10 lbs. at 18c**..... Per lb. .25

**Green** ..... Per lb. .55

### Cut Flower Boxes

**Telescope**

3 x21x5 ..... Per 100, 5.50

3½x24x5 ..... Per 100, 6.75

3½x30x5 ..... Per 100, 8.00

### Shallow Lids

4 x24x8 ..... Per 100, 9.00

5 x28x8 ..... Per 100, 11.50

5 x36x8 ..... Per 100, 16.00

### Special one-piece box

3 x24x5 ..... Per 100, 5.50

Let us figure on your wants for WIRE DESIGNS. Our list may not be lower than some others, but the designs are made stronger and better than most of them.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

**Watch  
This Page**

**The Denver Wholesale Florists' Co.**  
1433-35 California Street  
DENVER, COLO.



EMIL SCHLOSS, Pres. and Treas.

# The RIBBON HOUSE

**Schloss Bros. Ribbons, Inc.**  
31 and 33 East 28th Street NEW YORK

## HEADQUARTERS

FOR

**Florists' Ribbons, Chiffons and Novelties**

**SEE OUR NEW NOVELTIES**

# CYCLAMEN

Strong, clean, healthy plants, 4-inch, ready for shift to 5-inch, of Peterson's and Fischer's celebrated strains.

Good 4-in., 25c each; Select 4-in., 35c each; 5-in., ready for shift to 6-in., 60c each.

You will make money by buying this stock now, and finishing it yourself. You can't go wrong in stocking up on these plants. A great saving in express, if you buy the plants when smaller.

## Decorative Plants

These are strong, healthy plants, full of color and ready for shift to larger sizes:

### Boston

4-in., 25c each      5-in., 60c each  
6-in., \$1.00 each

### Dracaena Massangeana

Strong and perfect foliage.

4-in., \$1.00 each      5-in., \$1.50 each

### Dracaena Fragrans

5-in., \$1.00 each      6-in., \$1.50 each

### Dracaena Terminalis

Highly colored.

5-in., \$1.00 each      6-in., \$1.50 to \$2.00 each

### Rubber Plants

Strong and clean.

5-in., 75c each      6-in., \$1.00 each

### Crotons

Highly colored, of the best varieties.

5-in., Strong, \$1.00 each      Select, \$1.50 each

### Pandanus Veitchii

Strong and well colored. 5-in., 50c each

### Bird's-Nest Ferns

3-in., 35c each      4-in., 50c each

Wholesale Growers of Christmas and Easter Plants

**J. W. Davis Company** **TERRE HAUTE, IND.**

# BUY BARNARD'S BULBS

We offer for prompt shipment these bulbs subject to stock being unsold on receipt of order. Prices are F. O. B. CHICAGO, no extra charges. The quality is the best.

## SINGLE EARLY TULIPS

	100	1000
Belle Alliance .....	\$2.75	\$24.00
Chrysolora .....	2.75	24.00
Cottage Maid .....	2.75	24.00
Cramoisi Brilliant .....	2.50	23.00
Fred Moore .....	2.50	23.00
Goldfinch .....	2.75	25.00
Joost Von Vondel, Red .....	2.75	24.00
Joost Von Vondel, White (Lady Bo-reel) .....	3.50	32.00
Keizerskroon .....	2.50	23.00
La Reine .....	2.25	20.00
Pink Beauty .....	3.50	32.00
Prince of Austria .....	3.00	27.00
Proserpine .....	4.25	38.00
Rose Grisdelin .....	2.25	20.00
Rose La Reine .....	3.50	32.00
Rose Luisante .....	3.50	32.00
White Hawk .....	3.50	30.00
Wouwerman .....	3.50	30.00
Yellow Prince .....	2.50	22.00

## DOUBLE EARLY TULIPS

	100	1000
Couronne d'Or .....	\$2.75	\$25.00
La Candeur .....	2.75	23.00
Mr. Van Der Hoef .....	3.75	35.00
Murillo .....	2.25	20.00
Rubra Maxima .....	2.75	23.00
Salvator Rosa .....	3.25	29.00

## DARWIN TULIPS

	100	1000
Baronne de la Tonnaye .....	\$2.75	\$23.00
Bartigon .....	3.75	33.00
Clara Butt .....	2.50	22.00
Europe .....	3.50	30.00
Glqw (Claude Gillot) .....	3.50	30.00
Gretchen .....	2.75	23.00
Isis, fiery crimson-scarlet .....	3.50	30.00
King Harold, mahogany .....	3.50	30.00
La Tulipe Noire .....	3.50	30.00
Mr. Farncombe Sanders .....	3.75	32.00
Mme. Krelage .....	3.25	28.00
Mrs. Potter Palmer .....	3.25	28.00
Painted Lady .....	3.00	26.00
Petrus Hondius, carmine-rose .....	4.10	38.00
Pride of Haarlem .....	3.25	28.00
Princess Elizabeth, lilac-rose .....	4.25	38.00

## DARWIN TULIPS—Continued

	100	1000
Prof. Rauwenhoff, cherry-rose .....	\$3.75	\$33.00
Psyche .....	3.25	28.00
Rev. Ewbank .....	3.00	26.00
White Queen .....	3.00	26.00
Wm. Copeland .....	3.50	30.00
Wm. Pitt .....	4.25	39.00

## COTTAGE TULIPS

	100	1000
Gesneriana Lutea .....	\$2.85	\$25.00
Gesneriana Spathulata .....	3.25	28.00
Glare of the Garden .....	3.25	28.00
Inglescombe Yellow .....	2.85	25.00
John Ruskin .....	3.75	33.00
Mrs. Moon .....	3.50	30.00
The Fawn .....	2.75	24.00

## NARCISSI

We have a limited quantity to offer subject to prior sale.

	100	1000
Empress, round .....	\$3.50	\$30.00
Empress, double nose .....	4.75	45.00
Victoria, round .....	3.75	33.00
Victoria, double nose .....	4.75	45.00
Emperor, round .....	3.50	30.00
Emperor, double nose .....	4.75	45.00
Golden Spur, round .....	3.50	32.00
Golden Spur, double nose .....	4.50	40.00

	100	1000
Sir Watkin, round .....	\$3.50	\$32.00
Sir Watkin, double nose .....	4.50	40.00
Poeticus Ornatus, round .....	2.50	22.00
Poeticus Ornatus, double nose .....	3.00	26.00
Soleil d'Or (Dutch) .....	5.25	48.00
Von Sion, round .....	3.50	30.00
Von Sion, double nose .....	4.25	40.00
Von Sion, Mother .....	5.50	50.00

## JONQUILS

	100	1000
Single .....	\$2.25	\$18.00
Double .....	2.85	25.00

## CHINESE SACRED LILIES

Select Bulbs, per basket, \$2.75; per mat of 4 baskets, \$10.00.  
Mammoth Bulbs, per basket, \$3.25; per mat of 4 baskets, \$12.00.

Send for our descriptive catalogue covering, in addition to the commercial varieties, a list of choice Darwins and other Tulips, especially for retail counter trade.

**The W. W. BARNARD Co.,** 231-235 W. Madison St. **CHICAGO**



# CYCLAMEN

Ferd. Fischer strain. Perfectly clean stock. We guarantee that no better plants can be purchased anywhere. All colors, including Wandsbek, \$10.00 per 100; 3 inch, \$15.00 per 100; 3½-inch, \$18.00 per 100; 4-inch, \$30.00 per 100. Wandsbek alone, \$2.00 per 100 extra. 5-inch, strong, 75c each.

## CYCLAMEN SEED

Ferd. Fischer strain. Ready Now. Dark red, light red, rose, white with red eye, white, \$10.00 per 1000; Rococo, Wandsbek, light and dark, \$12.00 per 1000.

### FERNS

Fine, strong Boston, Roosevelt, Whitmanii, Verona, Teddy Jr., 2¼-in., \$7.00 per 100, \$60.00 per 1000. Boston, Verona, Whitmanii, 4-in., very fine, 35c each. Boston, 5-in., 65c; 6-in., \$1.00 each. Boston, Roosevelt and Whitmanii, 6-in. select, \$1.00 each. Rivertoniana and Wimsettii, extra select, 4-inch, 35c; 5-in., very handsome, 50c each. Table Ferns, five good varieties, \$6.00 per 100.

### HYDRANGEAS

French and Otaksa Hydrangeas, pot grown, ready October 15th. Baby Bimbenet, Madame Chautard, E. G. Hill, Lilie Mouillere, La France, Eclairer, Madame Nonin, Bouquet Rose and Otaksa, 4-in., 25c; 5-in., 40c; 6-in., 60c. Orders for French kinds will be supplied in assortment as named above. This stock will satisfy. Let us book your order now.

### BEGONIAS

Begonia Chatelaine, select 2¼-in., \$6.00 per 100; 3-in., \$10.00; 5-in., select, 50c each. Mrs. M. A. Patten, 5-in., very fine, 50c each. Cinerarias, finest mixture, 2¼-in., \$6.00 per 100.

Very careful packing in clay pots 10% of invoice; in paper pots, 7½%; without pots, 5%.

### PELARGONIUMS

Easter Greeting Sports, Gardeners' Joy, German Glory, Lavender Queen, Swabian Maid, Wurtembergia and Lucy Becker, 2¼-in., \$10.00 per 100, \$90.00 per 1000; 3-in., \$12.00 per 100, \$115.00 per 1000; 4-in., \$20.00 and \$25.00 per 100.

Ficus Elastica, strong plants, 4-in., 50c; 5-in., 75c; 6-in., \$1.00 each.

Poinsettias, strong plants, very well established, at \$6.00 per 100.

Pandanus Veitchii, 4-in., well colored, 50c each.

Primula Obconica, 3-in., 10c; 4-in., 20c each; 5-in., in bloom, 50c.

Asparagus Plumosus, 2¼-in., select plants, \$6.00 per 100.

Magnolia Leaves, Brown, Red and Green, finest Superiora Brand, carton, \$1.60; five cartons, \$7.75; ten cartons, \$15.00; 25 cartons, \$35.00.

Sphagnum Moss, quick shipment, standard burlap, bales, \$1.35; ten bales, \$13.00; 25 bales, \$31.25; F. O. B. Lincoln. Wired bales, 95c; 10 bales, \$9.00; 25 bales, \$21.25. Write for prices on 100 bales or carload.

**GULLETT & SONS,**

**LINCOLN, ILL.**

# Express Rates Reduced

During the month of October, we will prepay express charges to any point in the U. S. on all orders for 100 or more of our select 3-inch and 4-inch Cyclamen.

This "Special Offer" is made to reduce our stock quickly

We must make room for our larger sizes, which promise to be the finest specimens for Christmas we have ever produced.

3-inch, EXPRESS PREPAID	-	\$20.00 per 100, \$175.00 per 1000
4-inch, EXPRESS PREPAID	-	35.00 per 100, 325.00 per 1000
5-inch	- - - - -	50.00 per 100, 475.00 per 1000
6-inch	- - - - -	75.00 per 100, 700.00 per 1000
250 at the 1000 rate		

Cash must accompany order. No charge for packing

## THINK OF IT!!!

OUR PRICES ARE NO HIGHER THAN THOSE OF OTHER REPUTABLE GROWERS  
NO EXPRESS CHARGES NO PACKING CHARGES  
NO RISK—(WE GUARANTEE QUALITY AND DELIVERY)

DO NOT DELAY—SEND YOUR ORDERS SPECIAL DELIVERY AND AVOID DISAPPOINTMENT

**Zetlitz Floral Products Co., Cyclamen Specialists, Dayton, O.**

# Right Now Every Florist is Devoting

his best efforts to creating new creations to offer his trade. Our many novelties will make this work a pleasure and quite easy.

**Have You Received Our New Catalogue?**

**If not—A POSTAL WILL BRING ONE TO YOU.**

**NOW IS THE TIME TO PREPARE FOR THE HOLIDAYS**

## Magnolia Wreaths

Why spend your valuable time making Magnolia Wreaths? We offer you a Special Made Wreath of unusually good value, style and workmanship. These Wreaths are manufactured by a Skilled Florist. Send for a sample dozen and be convinced. We offer these at the following prices in Brown or Green:

12-inch .. 65c each    16-inch....\$1.10 each    20-inch....\$1.75 each  
14-inch....90c each    18-inch.... 1.35 each

## Decorated Wreaths for Christmas

We have a complete line of Decorated Christmas Wreaths. Something entirely new. Wreaths made in Solid Poppies and Solid Thistles, Trimmed. Prices ranging from \$3.50 to \$6.00 each. Decorated Magnolia and Oak Spray Wreaths, Trimmed. Prices ranging from \$1.50 to \$3.00 each.

**Let us Send You a Sample Assortment—You Will Be Convinced.**

★★★  
**SPECIAL** }  $\frac{3}{4}$ -INCH RED JAP. FRIEZE  
★★★  
60 yards to a roll, 60 cents per roll

## Papier Mache Wreath Forms

We are now ready to take care of your requirements on Wreath Forms.

We have these forms in the following sizes:

4-inch.....\$0.75 per 100	8-inch.....\$2.50 per 100	12-inch.....\$4.00 per 100
6-inch..... 1.50 per 100	10-inch..... 3.50 per 100	14-inch..... 6.00 per 100
16-inch.....\$8.00 per 100		

## BASKETS

Our Basket Department has the most complete line of Christmas Numbers ever shown.

We are also in a position to supply you with Special Assortments.

No. 1 Plant Basket Assortment—12 baskets....\$10.00	No. 3 Tumbler Basket Assortment—50 baskets.....\$14.00
No. 2 Plant Basket Assortment—12 Baskets.... 12.00	No. 4 Cut Flower Basket Assortment—50 baskets.. 27.00
No. 5 General Assortment—25 baskets.....\$17.00	

The above General Assortment includes Plant, Table, Cut Flower and Tumbler Baskets.

We have many other Special Values in Baskets. **See our latest Catalogue.**

**Ribbons, Chiffons, Corsage Ties and Cords**

# The Pittsburgh Cut Flower Company

**116 and 118 Seventh Street, PITTSBURGH, PA.**

# CRAIG QUALITY STOCK IS UNSURPASSED

We take this opportunity to advise our many friends and customers that we have prepared a much larger and finer stock of Craig Specialties for immediate or future delivery. Any grower having room at this time would do well to stock up on Craig Quality Crotons, Dracaenas, Arecas, Cyclamen, Ferns, Pandanus Veitchii, Begonias. They will show big profits by fall. We are the LARGEST GROWERS OF THE ABOVE STOCK IN AMERICA.

We can make up attractive collections of assorted stock for the retail store man. Would suggest that you place your orders at once and we will ship at any time you state. All orders will have prompt and careful attention.

## FALL PRICE LIST, 1921

### CROTONS

The Croton, with its highly colored foliage, is indispensable during Fall and Winter. We have the largest and most complete collection of Crotons in the world, carrying at the present time for Fall sales over 50,000 in 200 varieties, all of the very highest quality and brilliantly colored.

#### Immediate Delivery

4-inch pots, strong plants, \$10 per doz., \$75 per 100.  
5-inch pots, strong plants, \$15 per doz.  
6-inch pots, strong plants, \$18 and \$24 per doz.  
7 and 8-inch pots, strong plants, \$4, \$5 and \$6 each.  
10-inch pots, strong plants, \$7.50 and \$10 each.  
12 and 14-inch pots, specimen plants, \$15, \$20 and \$25 each.

#### Croton Punotata

One of the finest and most satisfactory varieties for basket work and centers of ferneries.  
2½-inch pots, \$20 per 100, \$175 per 1,000.  
3-inch pots, \$35 per 100.  
4-inch pots, \$50 per 100.  
Every retail store and grower should feature Crotons this Fall and Winter. We know our stock will please you and your customer.

### DRACAENAS

There is no variety of foliage plant so attractive as the highly colored Dracaena. The small and medium sizes can be used to great advantage in making up the popular Christmas baskets, while the large specimens have always been in great demand for decorative purposes. We are now growing more Dracaenas, in greater variety, than any firm in the country.

#### Dracaena Godseffiana

Green and white leaf, very hardy, fine for baskets.

2½-inch pots, \$20 per 100.  
3-inch pots, \$35 per 100.  
4-inch pots, \$60 per 100.

#### Dracaena Warneckii (New)

Silver and green leaf. Very durable.  
6-inch pots, \$30 per doz. 7-inch pots, \$3.50 each.

#### Fancy Dracaenas

We are offering a collection of the new and rare Dracaenas. Very handsome for home decoration or for fancy combination baskets.

4-inch pots, \$9 per doz.  
5-inch pots, \$15 per doz.  
6-inch pots, \$18 and \$24 per doz.  
7 and 8-inch pots, \$3.50 and \$5 each.

#### Dracaena Massangeana

The variety with the golden stripe down the center of the leaf. The best of all Dracaenas for the house. We have an exceptionally large stock, well colored and of the very highest quality.

4-inch pots, heavy, \$12 per doz., \$100 per 100.  
8-inch pots, heavy, \$4 and \$5 each.  
6-inch pots, heavy, \$2 and \$2.50 each.  
10-inch pots, heavy, \$7.50 each.

#### Dracaena Fragrans

Plain green leaf.  
4-inch pots, \$9 per doz.  
6-inch pots, \$24 per doz.  
8-inch pots, \$4, \$5 and \$6 each.  
10-inch pots, \$7.50 each.

#### Dracaena Sanderiana

Small, light green leaves, edged with creamy white. Fine for center of fern dishes or basket work.

3-inch pots, \$50 per 100.

#### Dracaena Lord Wolseley

One of the very best varieties for Easter and Christmas, being bright red in color. An excellent Christmas variety.

2-inch pots, \$20.00 per 100.  
3-inch pots, \$35.00 per 100.  
4-inch pots, \$60 per 100.  
5-inch pots, \$15.00 per doz.  
6-inch pots, \$18 and \$24 per doz.  
7-inch pots, \$3.50 and \$4 each.

#### Dracaena Kelleriana (New)

One of the finest foliage plants for combination baskets or boxes.

2½-inch pots, \$20 per 100.  
3-inch pots, \$35 per 100.  
4-inch pots, \$60 per 100.  
8-inch pots, \$5 each, made up, very handsome.

#### Dracaena Terminalis

Exceptionally well colored.  
2½-inch pots, \$20 per 100.  
3-inch pots, \$35 per 100.  
5-inch pots, \$15 per doz.  
6-inch pots, \$18 and \$24 per doz. September delivery.

We would suggest ordering the above early, as the demand is always great.

#### Dracaena De Huetiana

A strong, vigorous grower, with bold, dark green foliage, which becomes beautifully suffused and variegated.  
6-inch pots, \$2 each. 7-inch pots, \$3.50 each.

#### Dracaena Lindenii

Same type as Massangeana, but with the golden stripes on the outer edges of the leaf.  
4-inch pots, \$12 per doz., \$100 per 100.  
6-inch pots, \$2 and \$2.50 each.  
8-inch pots, \$4 and \$5 each.

#### Dracaena Longii

4-inch pots, \$5 each. 6-inch pots, \$10 each.

#### Dracaena Tricolor

Very rare. Combination of coloring in pink, white and green. Very attractive and distinct.  
4-inch pots, \$1.50 each. 6-inch pots, \$3 each.  
7-inch pots, \$5 each.

### BEGONIAS

#### Begonia Mrs. J. A. Peterson

5-inch pots, \$125 per 100.

6-inch pots, \$24 per doz.

#### Begonia Gloire De Lorraine

5-inch pots, \$125 per 100.

6-inch pots, \$18 and \$24 per doz.

**Begonia Glory of Cincinnati and Mellor**  
These varieties are endorsed by all the leading retail florists. They will hold the flowers much better than Gloire de Lorraine.

5-inch pots, heavy, \$125 per 100.

6-inch pots, heavy, \$24 per doz.

#### Begonia Konkurrent

A greatly improved Begonia Cincinnati. This variety is a German introduction, and we have tried it for three years. It makes a much better shaped plant than Cincinnati and is free flowering.

5-inch pots, \$125 per 100.

6-inch pots, very heavy, \$24 per doz.

#### Begonia Pride of Newcastle

Dark red sport of Mrs. Patten. In bloom every day in the year.

4-inch pots, heavy, \$4 per doz., \$30 per 100.

6-inch pots, heavy, \$9 per doz., \$70 per 100.

#### Begonia Erfordii

4-inch pots, in bloom, \$18 per 100.

### HYDRANGEAS

#### French and Otaksa

We have in stock over 60,000 plants in the very best varieties, including Otaksa, Mme. Chautard, Mme. Mouillere, Jaconde, General de Vibraye, Radiant, etc. The above are all excellent sorts for forcing.

4-inch pots, strong plants, \$35 per 100, \$325 per 1,000.

6-inch pots, strong plants, \$50 per 100, \$475 per 1,000.

7-inch pots, strong plants, \$75 per 100.

Larger plants, \$12, \$18 and \$24 per doz.

Field grown, \$35, \$50 and \$75 per 100.

Field grown, specimens, \$1.50 and \$2 each.

## 150,000 NEPHROLEPIS

(In variety.)

We are the largest growers of Nephrolepis Ferns in the country. In fact, we are headquarters for them.

#### Nephrolepis Horwood

The most beautiful form of Nephrolepis to date; graceful, compact and symmetrical, a vigorous, healthy grower. All growers are invited to inspect it at our Norwood greenhouses.

#### Strong Plants

2½-inch pots, \$3 per doz., \$12 per 100, \$100 per 1,000.

4-inch pots, \$6 per doz., \$45 per 100.

Orders filled strictly in rotation.

#### Nephrolepis Verona

Makes a good plant in all sizes. Much finer frond than any crested sort outside of N. Smithii. The fronds are carried on a heavy, wiry stem. We consider it one of the best of the newer introductions.

2½-inch pots, \$10 per 100, \$90 per 1,000.

6-inch pots, \$12 per doz., \$90 per 100.

**Nephrolepis Elegantissima Compacta**  
A dwarf, compact form of Nephrolepis Elegantissima, each plant making an ideal shape.

2½-inch pots, \$10 per 100, \$90 per 1,000.

4-inch pots, \$5 per doz., \$35 per 100.

6-inch pots, \$12 per doz., \$90 per 100.

#### Nephrolepis Teddy Junior

Fine young plants from 2½-inch pots, \$10 per 100, \$90 per 1,000.

6-inch pots, heavy, \$12 and \$15 per doz.

8-inch pots, \$24 per doz.

11-inch tubs, \$4, \$5 and \$8 each.

#### Nephrolepis Harrisi or Roosevelt

2½-inch pots, \$10 per 100, \$90 per 1,000.

4-inch pots, \$35 per 100.

6-inch pots, \$12 per doz.

11-inch tubs, \$5 and \$6 each.

#### Nephrolepis Scottii

2½-inch pots, \$10 per 100, \$90 per 1,000.

4-inch pots, \$35 per 100.

6-inch pots, \$12 per doz., \$90 per 100.

8-inch pots, \$24 and \$30 per doz.

### PALMS

#### Arecas Lutescens

Perfect plants with rich, dark green foliage. Our stock is grown cool and hard. It is in splendid condition and will surely give satisfaction. Large sizes are very scarce this year. We have the largest stock in all sizes in the country.

6-inch pots, made up, \$30 per doz.

7-inch pots, made up, \$4, \$5 and \$6 each.

8-inch pots, made up, \$7.50 and \$10 each.

10-inch tubs, made up, \$12.50 each, 5½ to 6 feet.

#### Phoenix Roebelenii

Very scarce. Fine for growing on.

2-inch pots, 3 to 4 leaf, \$35 per 100.

## MISCELLANEOUS STOCK

#### Otakeite Oranges

A fine stock of this wonderful Christmas plant. 2½-inch pots, for growing on, \$20 per 100, \$180 per 1,000.

Plants in fruit, 30c per fruit.

Plants in fruit ripened, November and December, 40c per fruit.

#### Erica Melanthera

5½-inch pots and 6-inch pots, \$18, \$24 and \$30 per doz.

7-inch pots, \$36 per doz.

#### Pandanus Veitchii

Well colored plants.

5½-inch pots, \$18 per doz.

6-inch pots, \$24 and \$30 per doz.

7-inch pots, \$4 each.

10-inch pots, \$7.50 each;

8-inch pots, \$5 each.

#### Gardenia Veitchii

We have an exceptionally fine stock for growing on for Winter and Easter flowering.

2½-inch pots, heavy plants, \$15 per 100, \$140 per 1,000.

8-inch pots, heavy plants, \$85 per 100.

4-inch pots, heavy plants, \$75 per 100.

6-inch pots, heavy plants, \$18 per doz.

#### Genista Racemosa

A large stock of well-grown plants for growing on.

5-inch pots, \$75 per 100. 6-inch pots, \$1 each.

Larger plants, \$1.50, \$2 and \$3 each.

#### Cyclamen

This has been one of our specialties for over twenty years. In all our experience we have never seen a finer lot of plants. We are growing our stock in new houses. They are absolutely clean and perfect in every way and not to be compared with weakly-drawn plants offered at less money.

4-inch pots, \$50 per 100.

4-inch pots, extra heavy, \$60 per 100.

5-inch pots, \$15 per doz.

5½-inch pots, \$18 per doz.

6-inch pots, \$24 and \$30 per doz.

7 and 8-inch pots, \$38, \$48 and \$60 per doz.

This stock will be profitable to anyone buying now.

#### Sansevieria Zeylanica

4-inch pots, \$6 per doz.

#### Geranium Alice Lemon

Single salmon. Very beautiful.

2½-inch pots, \$10 per 100, \$90 per 1,000.

### IMPORTANT NOTICE

We are pleased to announce that owing to the recent drop in price of lumber, it enables us to give our customers the benefit by reducing the price on packing as follows:

Full size cases.....\$1.50 each  
Three-quarter size cases.....1.25 each  
Small size cases......50 each  
Half size boxes.....1.00 each

THE ROBERT CRAIG COMPANY, NORWOOD, Delaware County, PENNSYLVANIA



# NOTICE THE PRICES



**Latania Borbonica (Chinese Fan Palm)**

To move 6, 7 and 8-inch Boston Ferns to make room for Xmas stock we are offering a 20% discount from our regular prices.

6-in. Bostons @ \$0.75, less 20%	.....\$0.60
7-in. Bostons @ 1.25, less 20%	..... 1.00
8-in. Bostons @ 1.75, less 20%	..... 1.40

**Latania Palms, 7-in. pots, bushy, well-rooted plants at .....\$1.50 each**

Just what you need to help out in your decorations.



**Boston Fern**



**Kentia  
Forsteriana**

Are you short of Decorative Palms? Here is an opportunity to get some Kentias cheap.

To make room we are offering our regular \$4.50 size Kentia Belmoreana at a reduction of \$1.50.

Kentia Belmoreana, made up, 3 plants in a 7-in. pot, each.....\$3.00

See complete list of our stock on page 13 of last week's Review.

## PACKING CHARGES

Add 10% for shipment in clay pots and 5% when shipped out of pots.

# The George Wittbold Co.

*Wholesale Growers of Potted Plants*

**745 Buckingham Place,**


**CHICAGO, ILL.**






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# THE FLORISTS' REVIEW

## POT ROSES FOR EASTER SALES

*Few plants have the appeal to the customer that a well grown pot rose in full bloom exercises. The demand is heavier each Easter and the supply, though it mounts annually, never catches up. Pot roses deserve more attention and study on the part of the trade.*



**P**OT-FORCED roses have been constantly increasing in favor of recent years, with additional acceleration the last few seasons. Their popularity has been deserved, and coming Easters should see them in still greater numbers in retail florists' shops. Reports regarding the supply of giganteum lily bulbs vary, but there is no doubt that the price of this Easter plant will be high next spring. And there are always a great many persons to whom, even for this occasion, white flowers have no appeal. For them roses are and will continue to be a real attraction.

There is a large demand for pot plants for Mothers' day as well, and it has been found in the last two years that rose plants which did not make Easter found plenty of buyers when the second Sunday of May came. Roses have a particular hold on the feminine heart. The choice of men, more often than not, falls upon some other flower, but since, not they, but the other sex, governs the selection in the vast majority of the purchases in the florist's shop, the rose has come to be the staple item of stock. This is true of cut flowers; if the supply were available, no doubt the sales of pot roses would be correspondingly great.

### Season Not Limited.

The season of the pot rose is not necessarily limited to a short period in the spring of the year. The editor of the American Rose Annual, in an article on potted roses based on Thomas Roland's experiences and opinions, quoted the president of the Society of American Florists, whose notable ability as a grower of these plants is widely known, on this particular phase of the subject as follows:

"Pot-grown roses, I believe, will eventually become the most popular of all plants for house deco-

ration. They may be had in usable condition during eight months of the year. After they have done service inside, they are in suitable condition for planting outside, where, if conditions are proper, they may continue to give pleasure for many years.

"There are many fine varieties, equally useful as pot plants and for garden purposes.

"The various ramblers and the good hybrid perpetuals can be had in fine condition from March 1 to July 1, while from July 1 to November 1 it would always be possible, if desirable, to have well grown hybrid teas and dwarf ramblers blooming freely in pots."

It is for the earlier period, however, that the florist is most desirous of obtaining these plants in good bloom. The

cultural methods are not difficult, yet there seems to have grown up a specialization in these plants. Their production is found to be confined to a few growers in each flower-producing center, who do them remarkably well. Some Philadelphia growers, in fact, have built up such a reputation for fine specimens that their products are shipped a thousand miles away, to the class of retail shops which find call for them. Such plants bring \$25, \$35 and \$50, and they are worth it. Yet the persons who can pay it are not a great many, and it is not on the extraordinarily fine stock of this character that the expansion of the trade can be built. What interests the trade in general and is most in mind in this article is the type of plant that can be sold at a

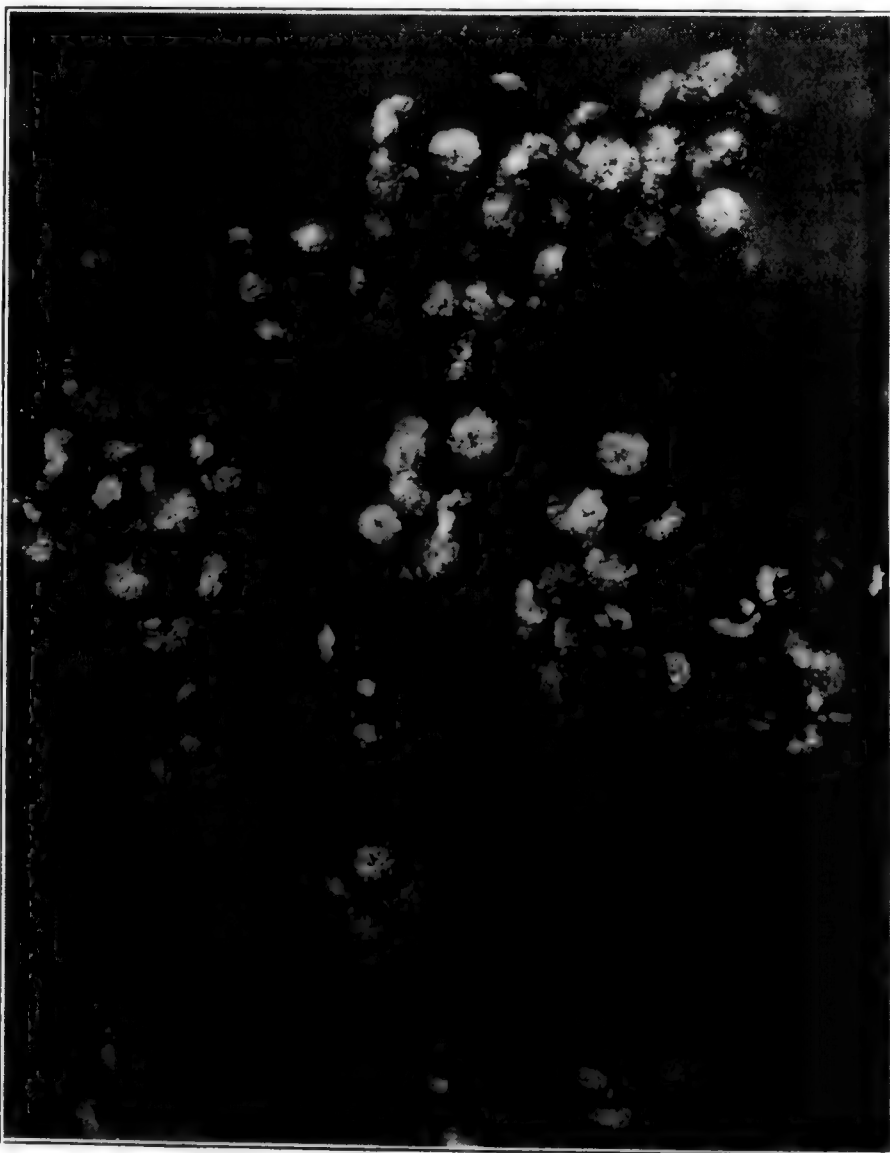
smaller figure, with satisfaction to the customer and profit to the florist.

The roses most commonly forced in pots for Easter are grouped in various ways, but may be mainly divided into two classes. Sometimes these are called "bush" and "climbing." Sometimes they are termed "baby rambler" and "rambler," respectively. The former class includes what are known as dwarf polyantha and also as baby rambler roses. The latter comprises in a general group what are included under climbing polyantha, or rambler roses, and also those known as hybrid Wichuraiana varieties.

### Leading Varieties.

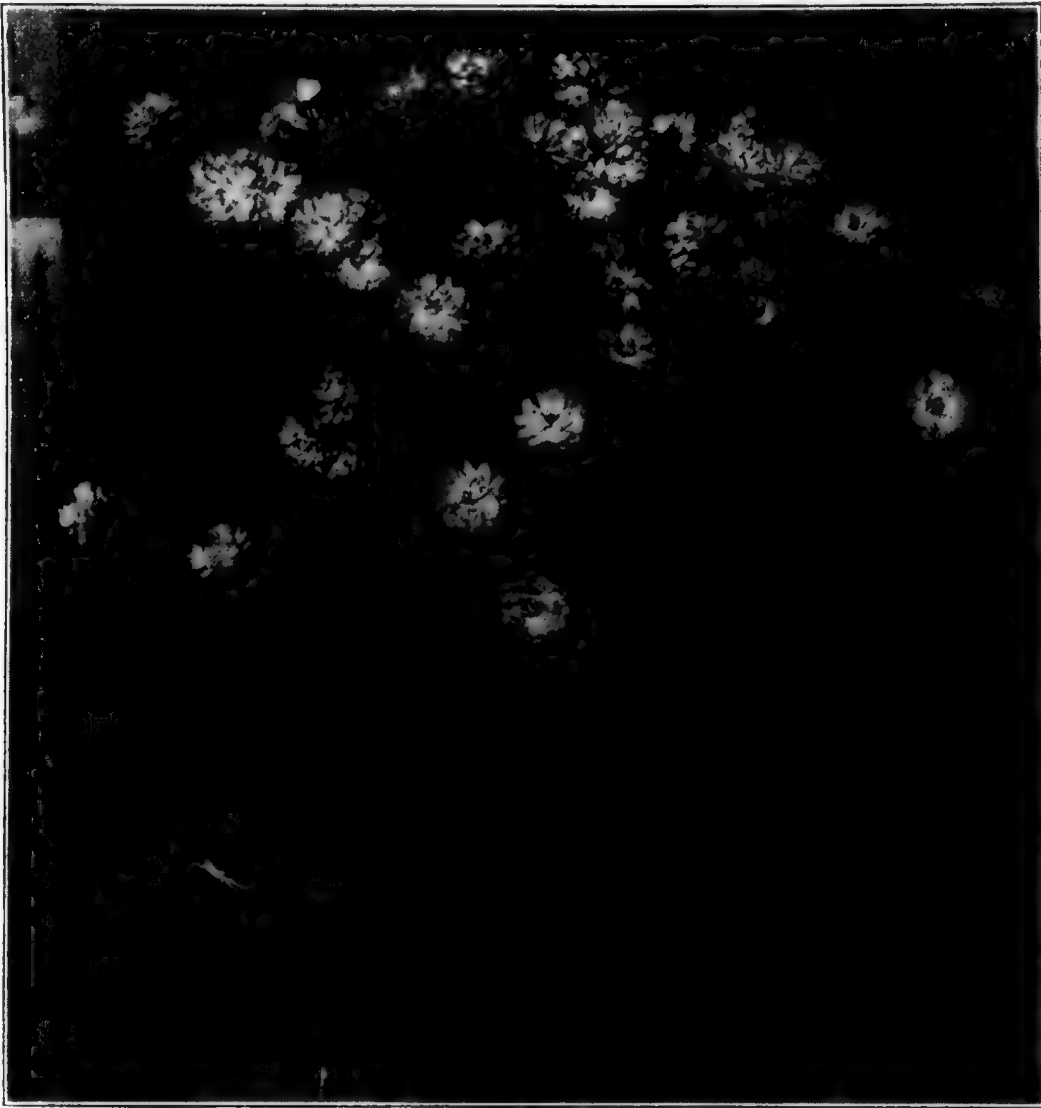
Headings vary in the catalogues as well as in common speech, but the confusion is more apparent than actual. The most commonly used varieties in the bush group, however they are denominated, are Baby Rambler, Baby Tausendschoen, Echo, Ellen Poulsen, Erna Teschendorff, Greta Kluis, Jessie, Mrs. W. H. Cutbush, Orleans, Triomphe d'Orleans, Phyllis, Baby Dorothy and Clothilde Soupert.

Among the climbers Dorothy Perkins, Tausendschoen, Lady Gay, Excelsa and Hiawatha lead by long



Several Plants of Lady Gay Combined to Give Bushy Effect.





Dorothy Perkins, Extensively Forced for Easter Sales.

lengths. Of these all but Tausendschoen, which is a rambler, or dwarf polyantha, are hybrid Wichuraianas. There are a number of other climbers which are gaining popularity, though they have not gained that attained by those already named. Among them are, in the ramblers, American Pillar, which has single flowers; Graf Zeppelin, Rosiere, also known as Red Tausendschoen, and Climbing Orleans. Among the hybrid Wichuraianas are, chiefly, Paul's Scarlet Climber, a new variety fast winning a prominent place, and White Dorothy Perkins. A small number of other varieties are favored by one grower or another.

The varieties named are obtained from nurserymen, usually in the fall, being field-grown, budded or own-root plants 2 years old. These are received in November or December, when they are potted up and placed in a cool house. After the Christmas stock is out of the way, the plants are brought into heat and the temperature of the house they occupy gradually raised to bring the roses into bloom in time for Easter.

Some stock is purchased from the nurserymen for spring delivery. Plants received at this time are potted up and plunged outside over summer, so that they may become better established before being forced. The plants thus treated make larger specimens and throw more flowers, with less chance of failure, than do those received in the fall. The latter, however, are more likely to give larger flowers and trusses and to produce leaves of a deeper green than those which have been carried so long a time in pots. Some growers favor

one method and some the other, depending upon each one's success and the size and type of plants he wishes to produce.

#### Chief Points in Culture.

In employing either of these methods there are several points which must not be overlooked if success is to be achieved. The first of these is not to allow the roots of the plants to become dry and thus lose vigor. They may be, in the nurserymen's term, "puddled"; that is, dipped in a tub or pool of water in which there has been enough soil mixed to produce what might be called a liquid mud. This penetrates to every part of the roots and keeps them moist until potted up.

Another point is to give the plants plenty of nourishment and moisture, both when they are planted in the field during the summer and when they are brought into the houses to be forced. When they are first brought into the greenhouses, the temperature should not be too high. After the roots have made some new growth and the tops are ready to break out anew, the plants may be given a warmer place. The length of time required to force the plants depends upon their condition. If they have been established in pots the preceding summer, they will not require so long a time as if they had been potted up after having been received from the nurseryman that fall. Approximately twelve weeks will be required for the earlier batches of plants. The later ones will not take so long.

The plants should be allowed plenty of room, both when outdoors and in the greenhouse. The bush, or baby rambler

varieties will need staking. The climbers will need to be trained; the pliant canes may be formed into any variety of shapes desired. The plants which have been outside in pots will have to have some pruning.

If the plants are grown outdoors in pots through the summer, they should not be allowed to make growth too late to ripen before being brought inside. If the autumn proves to be wet, it will perhaps be necessary to raise the plants earlier than otherwise. After the canes have become ripened, the plants may be repotted into the size pots in which they are to be forced. Then they should be kept in a cool house until time to be brought into the heat.

Any roses that are not sold at Easter can be cut back. They will sell easily at Mothers' day. Indeed, it will be well to hold some plants back for this occasion. Potted roses can be sold easily any time during early spring, when the housewife wants something green and growing before life appears outdoors.

It might be added here that some florists, long experienced in the business, prefer to propagate their own roses for pot forcing, although most of them also buy some from nurserymen. Some growers, too, force 1-year-old plants, with evident success, though others prefer the older stock. Indeed, variations of method are so many in forcing roses in pots that so brief a treatment of the subject as this must necessarily be general in outline and can touch little more than the main points that are most commonly observed.

#### MEETING THE POPULAR DEMAND.

##### Forcing 1-Year-Old Roses.

Noting a greater and greater call for moderately priced rose plants at Easter, compared with the demand for large and fancy stock, Frank Oechlin, whose pot roses are among the best received in the Chicago market, began two years ago to take steps to meet the situation. The first season he experimented. The result was so successful that his course was repeated on a larger scale the following year and will be on a still greater one this coming season.

In the spring some of the baby rambler varieties which had proved to be most popular in the Chicago retail flower stores were propagated. The first year a few were tried. Last spring about 20,000 were propagated of these varieties and nearly an equal number of the leading climbing varieties.

These own-root plants were carried along during the summer, being repotted into larger sizes as growth progressed. When the weather was warm enough those propagated earliest were plunged outside in the open ground, where a Skinner system insured their receiving plenty of water. The plants not so far advanced were placed in frames. Ample feeding and watering produce sizable plants by autumn. Then the plants are gradually dried off and ripened, being placed, in November, in a shed kept at freezing.

After Christmas stock is out of the way the roses are brought into the greenhouses, where the heat is increased gradually so that the blooms will be at their best by Easter. Some are held for Mothers' day, when these smaller-sized and moderately priced roses have been

(Concluded on page 22.)

## BUSH ROSES FOR POTS

### HERE ARE HEAVY BLOOMERS.

#### Suggestions from Scottsville.

The absence of azaleas at Easter time since Quarantine 37 shut off the large importations of these plants from Belgium each year has put upon the trade the need of finding the proper potted stock to take their place at the great plant day of the year. It has been noticeable at Easter times since the embargo was imposed that pot roses have been in larger demand. It has been observed also that the increased call did not extend so much to the large specimens, at \$25, \$50 and up, as to the small ones which could be bought for a few dollars. The absence of azaleas and rhododendrons, with the mounting prices of lily plants, is augmenting the demand for potted stock at Easter which can be sold at popular figures, and small rose plants seem to have been much favored.

In view of the advancing, rather than receding, costs which greenhouse men are facing, it is not to be expected that the demand for popular prices will be met by cutting down those asked last season. Particularly in view of the unwillingness of good workers to accede yet to material wage reductions, it cannot be expected that trained rose plants can be produced at lower costs. The popular-priced roses must be those grown in plain bush form, with no more than a stake or two for support. In producing these, perhaps, for less money some suggestions come from Scottsville.

#### Texas Rose Growers.

At Scottsville, Tex., up in the northwest corner of the state, George F. Verhalen grows several hundred thousand rose plants, among large quantities of other stock, for the nursery trade, each year. With him is associated his father, S. J. Verhalen, who during his years at Scottsville has studied the roses with an interest and intensity that make his

opinions and observations worth thoughtful consideration. Not only does he spend the largest share of his time in the rose fields when at home, but he is constantly seeking information and comparing notes when he visits nurserymen and greenhouse growers of roses while on his annual selling excursions. The interest and observation of George F. Verhalen rival his father's. While the occupation of both is growing stock in large quantities to ship in carload lots to nursery firms big enough to handle shipments of this size, their study and thought have extended to florists' methods of handling roses. A number of the varieties of roses grown at Scottsville are those forced in pots by florists and it is likely that, through the distributing nurserymen, Scottsville plants are used in some greenhouses for forcing. Consequently some suggestions are offered by them in the hope of aiding florists to meet the situation resulting from the embargo on Belgian pot plants.

#### Matter of Varieties.

One of these has to do with the matter of varieties used for pot forcing. Some which form beautiful specimens when much time and care are devoted to them do not turn out so well when grown more simply. Others naturally are bushy and full and make a considerable show for the money. And, to probably the greatest percentage of the buyers, show is what counts—ample foliage and plenty of blooms.

The roses most used for pot forcing are those of the rambler, or polyantha types, and the dwarf Wichuraianas. The baby ramblers, or dwarf polyanthas; the ramblers, or climbing polyanthas, and the hybrid Wichuraianas include an exceedingly large percentage of all the roses that are forced in pots. Some hybrid perpetuals are used and, for later in the year, some hybrid teas, as well as a scattered few of other types. But

the three classes first named comprise, as already stated, by far the largest percentage of all roses forced in pots.

Some of the varieties are more floriferous than others. Some carry their flowers in panicles, each of which will bear many blooms. Such flower heads, or trusses, may be noted in Graf Zeppelin and Climbing Orleans, both of the rambler, or climbing polyantha type. If these varieties are cut back hard, they produce immense quantities of blooms on short, bushy plants that make a striking show.

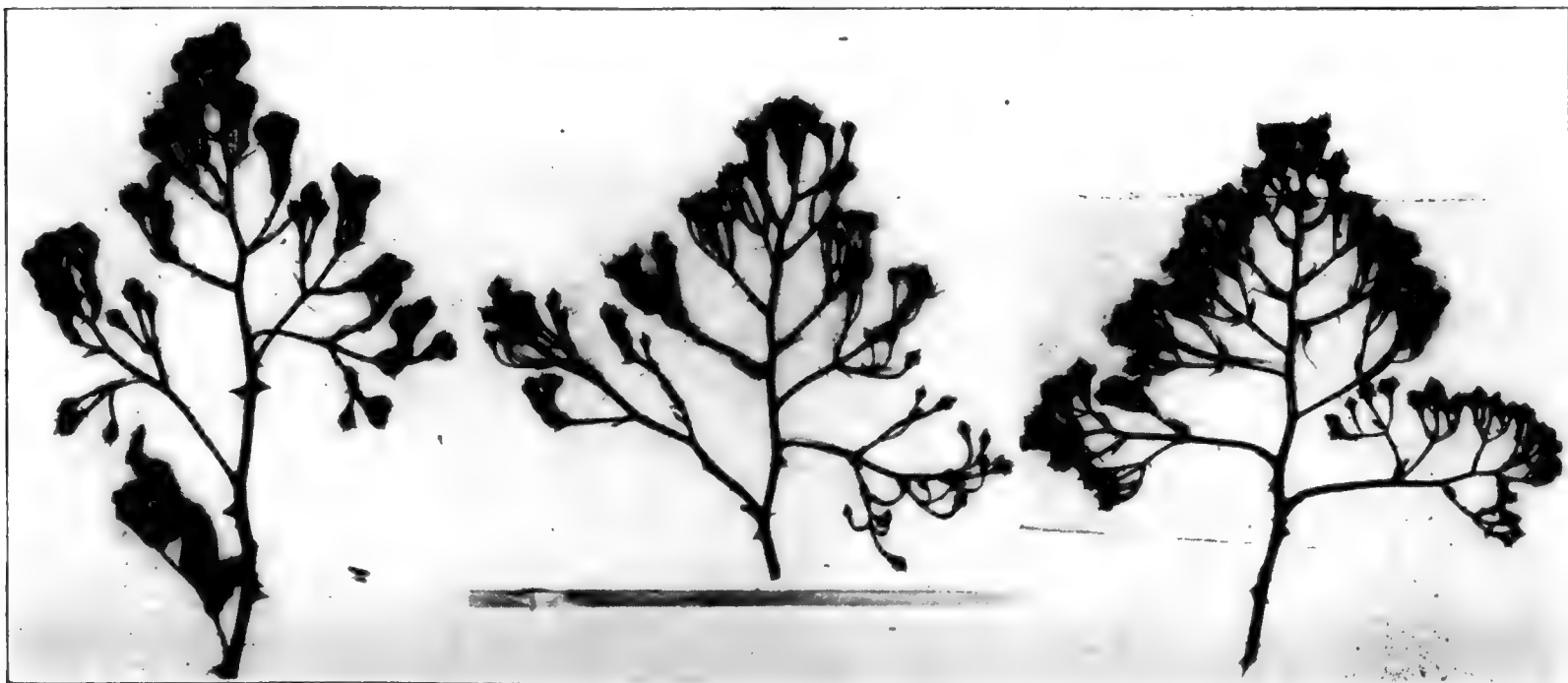
#### Graf Zeppelin for Forcing.

The possibilities for forcing of Graf Zeppelin have been recognized by E. G. Hill, though he now handles no roses of pot forcing varieties. In his catalogue of 1918, Mr. Hill stated of Graf Zeppelin:

"To our mind, this is the most beautiful of all the hardy rambler roses; every retail florist in the country should grow it. One of its finest points is that it comes into bloom two weeks earlier than Crimson Rambler, which makes it doubly valuable. The color is pure bright rose of irresistible shade; the individual flowers are large for the type, borne upright in bouquets of irresistible form."

These "bouquets," as they are termed in the foregoing description, are what make this rose so full of possibilities for forcing. Each one contains from twenty-five to fifty and even seventy-five individual blooms, and there are from twenty to fifty such heads of bloom on a 2-year-old bush. A number of conditions enter into the floriferousness of these plants. So let us consider data taken in the fields of George F. Verhalen, at Scottsville.

To grasp the point, refer to the illustration at the bottom of this page. There are shown in it flower heads, or trusses, from three varieties of plants. The individual blooms have been fastened to



Note the Difference in the Number of Buds on These Three Varieties of Rambler Roses.

a cardboard background for the photographer, so that each would appear in the illustration and the number might be counted by the reader. These heads were taken from 2-year-old plants growing in the field and were chosen as average-sized heads, not extraordinarily large specimens. At the beginning of the season each of these plants had been cut back to within four inches of the ground. By early April the plants stood about two feet in height and in thick bush form.

The truss of buds at the left is Graf Zeppelin. Sixty-four buds can be counted on it. On the bush from which this was taken were twenty-four such heads, approximately the same size. The head next to it, in the center, is Climbing Orleans. This variety is darker than Orleans, being a geranium red that is of the desired brightness at Easter. The foliage is somewhat darker, setting off the blooms well. The bright yellow stamens add to the plant's attractiveness. On Climbing Orleans the growth is not quite so even as on Graf Zeppelin, some trusses carrying fewer buds and some a greater number. The number of bloom heads is smaller than in the case of Graf Zeppelin. This specimen contains ninety-six buds and came from a plant which bore fifteen bloom heads, a

plant of medium size as they ran in the field at Scottsville at the time.

At the right is a bloom head from a variety in which the Verhalens have taken especial interest. It came with some varieties of French origin about ten years ago, evidently having been mixed by a mistake of the packer. S. J. Verhalen calls it, just to supply it with a handle when he talks about it, "Thousand-and-One." He uses the term to recall the immense number of buds borne on each bloom head. The one shown is not the largest to be found, though it is, perhaps, above the general average. The truss shown contains 228 buds, and on the same plant were, in all, twenty-one heads. An easy multiplication will show that the name applied by Mr. Verhalen is a conservative sobriquet, for the number of individual blooms on a plant runs from 2,000 to 4,000 and is rarely below the smaller figure on the 2-year-old plants in the field. Individual trusses have been found by careful count to contain over 300 blooms. The average number is in the vicinity of 100. A 2-year-old bush in the field, it was ascertained from examination of an entire row, carried from twenty to forty bloom heads. A bush with the smaller number was likely to average a higher num-

ber of blooms per truss than a bush with a larger number of trusses. In either case the plant, when in bloom, was literally covered with bloom, so that scarcely any foliage was visible. The color is similar to Magna Charta, which is also used for pot forcing. The variety has been found at Scottsville to be strong and rugged and an "easy doer." If it acted under glass as it does in the field at Scottsville, it would be a decidedly valuable acquisition for the florist for Easter sales. A photograph of a plant of this variety is reproduced herewith—not a good one, for it was taken under difficult conditions. It serves to show the type of its bloom, however, and possibly some reader of *The Review* may be able to identify the variety.

Such plants as these three varieties produce when pruned severely at Scottsville suggest that they might be forced as bush specimens, without being trained in elaborate forms, and so, without the extra labor cost that such training involves, make just such moderately priced stock as is desired at Easter. Mr. Verhalen contributes the suggestion without self-interest, for only 1-year-old roses are grown at Scottsville and these are not sold in small quantities, but are shipped ungraded in carload lots to nurserymen in various parts of the country who have the warehouse facilities to handle the stock.

#### MEETING THE POPULAR DEMAND.

(Concluded from page 20.)

found exceedingly popular. Still others, though not large numbers, are brought into flower for day-to-day sales. Last spring Mr. Oechslin had not enough to respond to the insistent telephone calls of the retailers. This coming season he expects to have still more, but he believes that even then he will not have enough. Mr. Oechslin's ability to calculate the needs of his market leads one to agree in this prognostication, particularly as concerns rose plants of the quality he produces.

The baby ramblers propagated and forced as 1-year-old plants are Jessie, Echo, Baby Tausendschoen, Greta Kluis, Baby Rambler and Teschendorff. The climbers include Dorothy Perkins, Tausendschoen, Lady Gay and Excelsa.

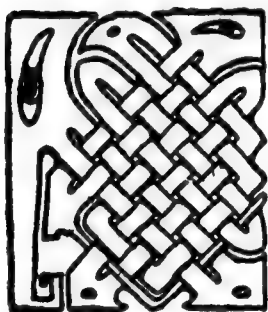
The plants are potted in the heaviest soil available at the Forest Park range, where all the roses are grown. A small amount of bone meal is added to the compost at the time of potting. Nourishment is provided by feedings of blood and bone meal, as well as a small amount of cattle manure.

By this method are produced rose plants that may be sold at retail for \$3 or so, to the profit of the florist and the pleasure of the customer. So marked is the latter that sales of these plants have been easy and numerous, and, as before remarked, the satisfaction of the demand is not in sight. Of course, Frank Oechslin grows as many roses in larger sizes as he does of these 1-year-old plants, and he sells the former with ease and celerity each spring. The smaller-sized plants have just been additional business for Mr. Oechslin. He forces some 2-year-old stock received from the nurserymen in the autumn, and some received in the spring and grown outside a season. The latter make his largest and finest specimen plants, selling for several times the price of the small stock which has recently become so important an item.



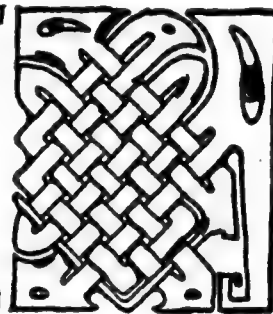
Do You Know the Name of this Rambler Rose?





# THE RETAIL STORE

A PAGE OF HINTS AND HELPS  
FOR THE RETAIL FLORIST



## PENN'S NEW CAR CARD.

Ding! Ding! All aboard! You are now on the street car, fellow passengers. What are you going to do? Those who study human activities say that you will relax, read the paper and study the car cards, if you get a seat; if you do not get a seat, you will not relax, you may try to read the paper, but you will surely study the car cards.

Seated or standing, what a delightful sensation of immediate pleasure one gets from observing the car card shown on this page! Penn the Florist, of Boston, did it. Here, you will agree, is a rare bit of simplicity, good taste and artistry that yields a strong appeal. For it is a sweet recollection for the tired father coming home from the office; a pleasurable thought for the young man taking his girl a box of candy—he will take her some of Penn's flowers next time; and a thrill for all the girls as they see this fine picturization of the greatest moment. They now know the place where they can get the kind of flowers they want.

At any rate, fellow passengers, you will admit that Penn the Florist, of Boston, has made another hit, another of the many brilliant advertising strokes that are paying him in real dollars and cents, besides being a credit to the trade. From the standpoint either of art or of advertising, this car card is an excellent production.

## HANGER FOR FUNERAL PIECES.

Arranging flowers for a funeral is not an easy task and it is one for which the florists' services are frequently in demand. A spray laid beside the casket is walked on, a wreath stood beside it is brushed over, and havoc is played generally by those who view the remains, especially if flowers are numerous and the room is small. Years of experience as an undertaker pressed upon J. C. James, of Antioch, Ill., the need for a remedy. His device for this purpose was simple. He fashioned hooks which could be hung on the casket, one end grasping the edge, the other holding a spray or wreath. It worked so well that he had the hooks made by the thousands at small cost and now a large number of fellow undertakers are using them.

Some florists learned of the hanger. W. J. Smyth, of Chicago, uses hundreds of them for decorating purposes. Mr. Smyth arranges flowers at funerals for many well-to-do and socially prominent south side families in Chicago. He found the hanger of much help in doing this in a satisfactory manner. Now he is using the hanger for placing material over doorways, along walls and in positions where one wishes to place decorations without marring the surface with tacks. A. Lange uses these hooks in decorating the lattice in his windows

at the new store on Madison street, Chicago, and for other purposes.

Mr. James used to make a rack for arranging sprays at funerals, but the hanger has proved so popular that its use is spreading more widely. The hangers may be carried away when the flowers are picked up or they may be removed and put in a pocket. They are only three and one-half inches long, so they are not conspicuous, and they cost but a few cents apiece; so that it does not matter if they are lost after being used.

## SHOW THEM SOME POTTERY.

The Washingtonian who stops in the store of J. H. Small & Sons, at Fifteenth and H streets, is likely, after he or she has made the purchase of flowers, to be attracted by the extensive display of pottery, glassware and artistic vessels of various sorts suitable for containing flowers, which occupy tables about the store. One is apt to pause in consideration of how much more beautiful the flowers would be if they adorned a home in some such an ornamental piece. Many of those who stop and so consider buy one or several pieces before they leave.

The florist who has not an array of such ware for his customers is passing up an easy profit. The stock will not likely be so large as that of J. H. Small & Sons for many florists. But one table, surely, could be devoted to such a display in almost every florist's shop.

## TELEGRAPH CODE NEEDED.

It seems to me that a business which is as largely dependent on the telegraph as the florists' telegraph delivery is, needs an intelligent telegraph code. There are various codes, the Western Union, the A. B. C., and others, covering particular lines of business, but none of these will fit our business. A small pamphlet of a few pages could be made to cover about everything

necessary, and the customer's purse would be greatly benefited, which would naturally redound to the credit of the system of florists' telegraph delivery without in any way affecting the florist's profit.

My observations indicate that most wire orders are long-distance, taking the higher rates of telegraph tolls, where each additional word over the ten-word minimum counts up rapidly.

I had occasion recently to telegraph an order to Chicago, which required twenty-four words when stated in the briefest way possible: First the order, five words; then address of party, nine words; and card notation, ten words. It could have been coded into fourteen words, at a saving of 50 cents to the customer.

Protect your customer and he will come back. Think it over.

Yost Floral Co.

## CZECHOSLOVAK BASKETS.

My attention has been called to the recent inquiry in your publication which read, "Please advise through your columns where I may obtain baskets of the Czechoslovakia style. M. B."

The reply from one of your readers, that there were no such baskets, which appeared in a later issue, is not absolutely correct. In Czechoslovakia there are many well known manufacturers and they have baskets of their own particular design and style.

I shall be glad if you will inform your inquirer of the following firms in Czechoslovakia which export baskets, and have been exporting them for many years past, to the United States: F. Fregl, Zabehlice, p. p. Zbraslav, Czechoslovakia. Kosickarske Druzstvo, Praha I, Karlova 50, Czechoslovakia. Melnicka Spol pro prymysl kosikarsky, s. v. o. Melnik, Czechoslovakia.

V. N. Ausler,  
Czechoslovak Consul.



Street Car Card that Attracts Attention of Boston Passengers.

## BULBS FOR EASTER

### FORCING TULIPS.

We should like to get some advice on forcing tulips. We have tried several ways, but without success, as the flowers are always too short-stemmed to be of much use. This year we are growing, among early single varieties, Mon Tresor and Proserpine, and among early double varieties, Couronne d'Or, Imperator Rubrorum and Salvator Rosa. These we have potted and boxed and placed in a cool place. Will it be necessary to put these bulbs outside to freeze, or can they be placed in a cool cellar with a temperature above freezing and still force well? How early should they be placed in the heat to get early flowers and what temperature should be maintained?

In the case of Darwin tulips wanted for Easter, which will be late next year, should they be planted now or later?

R. & S.—Ill.

You are not growing a good selection of tulips for forcing purposes. Both Proserpine and Mon Tresor are better for bedding purposes than for forcing. If you had bought such varieties as La Reine, Yellow Prince, Flamingo, Rose Luisante, Prince of Austria and White Hawk, among singles, and Murillo, Brimstone Beauty and Couronne d'Or, among doubles, you would have had a better variety for early work. Of course, the kinds you are growing may all be held back for an Easter even as late as that of 1922.

After the bulbs are potted or put in flats, soak them well with water and continue to soak them at intervals. Half the failures in the culture of bulbs under glass is due to a failure to give an adequate water supply in the earlier stages of growth. The plants need no freezing and if you have a good cold cellar, it will be an ideal place for them over winter, far better than burying them outdoors, where in severe weather they are hardly accessible.

It would not be advisable for you to attempt forcing any of the singles before early in January nor the doubles until two or three weeks later. At that time the pots and flats should be well filled with roots and top growths one or two inches long. For extremely early forcing, it is always advisable to place the tulips in a warm frame, where they can be darkened, or some place can be provided below a bench where they can be given a good heat to draw up the stalks. This is, of course, unnecessary for bulbs to be forced for Easter.

As to Darwin tulips for Easter, they should be kept in a cold cellar until four weeks before they are wanted. Give them an ordinary greenhouse or even a coldframe with ample head room. Weather conditions may make it necessary to advance or retard them a little, but the less artificial heat you give them the more stocky will the plants be. For early forcing you can give tulips 60 to 65 degrees at night. Heat is necessary to draw them up. For tulips to flower after March 15, only a cool greenhouse temperature is neces-

sary and after the early part of February they can be placed directly in the light after leaving the cellar. This is especially necessary with your stock. For cutting, for which you want a good length of stem, it would be better to draw up the plants a little below a bench or in partial darkness. C. W.

### HYACINTHS FOR EASTER.

In the case of hyacinths wanted for next Easter, which will be late, should the bulbs be planted now or later?

R. & S.—Ill.

Hyacinths will be difficult to retard for Easter's cut, as they naturally flower earlier than both tulips and narcissi. Keep them in the coldest part of your cellar and, if some frost comes in, cover the pans or flats a few inches deep with sand, fine coal ashes or even sawdust. It is a good plan to cover the receptacles with half an inch of sand to keep the soil down and then to lay several inches of sawdust over them. This excludes frost and is easily removed.

## BORER SPREADING

### CORN BORER QUARANTINE.

#### May Be Extended.

A formal hearing to consider further steps necessary to prevent the spread of the European corn borer, which is said to threaten invasion of the corn belt, will be held at Washington, D. C., October 11 by the Federal Horticultural Board of the United States Department of Agriculture. Federal quarantines against the pest now exist in the states of New Hampshire, Massachusetts, New York and Pennsylvania. Reports of field investigations by government employees indicate a rapid spread of the borer during the present season, with new infestations in northwestern Pennsylvania and in northern Ohio, and the survey is still incomplete.

The insect is now so widely dispersed that it is necessary to consider the adoption of regional quarantines, which are to be discussed at the hearing, or, as an alternative plan, the complete abandonment of all quarantine action. It is an open question whether the protection of noninfested areas that can be secured through quarantine action from now on will justify the expense of enforcement and the interference with commerce.

#### Affects Some Flowers.

The hearing will take up this whole question, which may result in a reshaping of the board's policy in combating the spread of the pest. It will cover the application of any possible quarantine to cut flowers or entire plants of chrysanthemums, asters, cosmos, zinnias and hollyhocks and also to cut flowers or entire plants of gladioli and dahlias, ex-

This procedure is particularly good to follow when the bulbs are wintered in coldframes, with tight sashes over them to exclude rain and snow. This sawdust keeps out severe frosts. C. W.

### THE ENV-O-BLANK.

The Pittsburgh Cut Flower Co. is using a device called the Env-o-blank, by which orders can be mailed without an envelope. The order blank, with three folds, assumes the size and shape of an envelope, and a gummed flap on the side serves to seal it. On the face of the envelope is the address of the company. When it is received it is merely slit open and the order filled. All the florist does is to make out his order, fold the blank and seal it, affix a stamp and put in mail. Thus does the high cost of doing business receive another jolt. The price of an envelope is saved the florist.

Cleveland, O.—L. F. Darnell, of 6616 Lucerne avenue, is returning to Daytona Beach, Fla., for the winter. Mr. Darnell expects to conduct a flower shop at Daytona during the tourist season, which generally begins about January 1 and runs until May 1. He was well pleased with the success he had in growing gladioli and shipping the cut flowers north last season, and will go into the work more extensively this year.

cept the bulbs without stems, and other herbaceous plants likely to carry the pest to new regions.

Persons interested in the proposed steps to be taken by the board may appear at the hearing and be heard either in person or by attorney. Following is the official call of the hearing:

The Secretary of Agriculture has information that the European corn borer, *Pyrausta nubilalis*, a dangerous insect not heretofore widely prevalent or distributed within and throughout the United States, and on account of which notice of quarantine 43, which became effective March 29, 1920, quarantining the states of Massachusetts, New Hampshire, New York and Pennsylvania, was issued, is now known to occur also in Maine and Ohio.

The European corn borer attacks corn and broom corn, including all parts of the stalks, and breeds in and may be transported by sudan grass, celery, green beans in the pod, beets with tops, spinach, rhubarb, oat and rye straw as such or when used as packing, cut flowers or entire plants of chrysanthemums, asters, cosmos, zinnias and hollyhocks, also cut flowers or entire plants of gladioli and dahlias, except the bulbs thereof without stems, and many other herbaceous plants.

It seems advisable, therefore, at this time to consider the establishment of a quarantine extending from Lake Michigan southward along the western border of Indiana to the Ohio river and thence eastward along the Ohio and Potomac rivers or some other line across the northeastern states, in accordance with the plant quarantine act of August 20, 1912 (37 Stat., 315), as amended by the act of Congress approved March 4, 1917 (39 Stat., 1134, 1165), and of restricting or prohibiting the movement from these states or from any infested districts determined therein of corn and broom corn, including all parts of the stalk, sudan grass, celery, green beans in the pod, beets with tops, spinach, rhubarb, oat and rye straw as such or when used as packing, cut flowers or entire plants of chrysanthemums, asters, cosmos, zinnias and hollyhocks, also cut flowers or entire plants of gladioli and dahlias, except the bulbs thereof without stems, and other herbaceous plants.

Notice is therefore hereby given that a public hearing will be held at the Department of Agriculture, Washington, D. C., room 11, Federal Horticultural Board, at 10 a. m., October 11, in order that any person interested in the proposed extension of the quarantine may appear and be heard either in person or by attorney.



# LOS ANGELES LEADERS

## MUCH TO SEE AT MONTEBELLO.

### Forty Acres Frost-Proof.

About eight miles east of Los Angeles, at Montebello, is the greenhouse range and nursery establishment of Roy F. Wilcox & Co., one of the most interesting places to visit in southern California. Mr. Wilcox purchased this place about two years ago and, by a lavish, yet well considered expenditure of money and an equally important expenditure of grey matter and energy, he has added to and improved the place, so that no one would recognize it as that which he took over two years ago. The property now comprises about forty acres on the south slope of the foothills, the practically frost-proof nature of the locality being shown by the fact that such plants as the *Philodendron pertusum* and other tropical subjects thrive and develop into large plants here.

The greenhouses form a modern range of about 150,000 square feet of glass, two-thirds of which is planted to roses. The Montebello roses have always had a good name on the market and this is one of the first of the larger ranges to be devoted to this crop. During the last two seasons, a number of the beds have been tiled and the increased vigor of the plants shows the advantage of tiling. Russell, Columbia, Ophelia and other popular varieties are largely grown and Butterfly, a rose that in some places has the name of a shy bloomer, is a great favorite here.

### Kentias without Fertilizer.

Just north of the rose houses is a range devoted to kentias in small sizes. Here are about 400,000 plants, the proportion being about two-thirds *Fosteriana* and about one-third *Belmoreana*.

*The exhibition features being prepared for the convention of the California Association of Nurserymen are expected to draw many trade visitors to Los Angeles October 20 to 23. Additional interest will be found by them in a number of establishments in the vicinity which occupy a prominent place in our industry. Some of these are described in current issues of The Review, one on this page.*

The smaller stock is standing pot thick, or nearly so, on the benches, plunged and topdressed with tankage, which accounts for the fine color seen on the young foliage. These houses are of wooden construction, since clear light is not of so much consequence, and the glass has a green shading. A genial, moist and comparatively cool atmosphere is generated, which is, apparently, much to the liking of the plants.

Farther north is the immense lath house, or rather houses, for there are several separate compartments, though they are all under one roof. Here the kentias are planted out and the growth they make is wonderful. Stock, from 2-inch pots a little over a year ago, has now made large, leafy plants, and a nicer or more even lot would be hard to find. The roof here has been double-lathed, as this provides more protection from cold and wind and the extra shade thrown is beneficial. Commenting on the fine color of a batch of larger kentias, the writer asked Mr. Wilcox what fertilizer was used and it was surprising to learn that the splendid growth and deep green of the foliage are obtained from the natural soil alone, no commercial or other fertilizer being used. The soil is a red adobe, hard to work and stubborn, but wonderfully fertile when properly handled. In this house the kentias are in all sizes, from newly planted stock to

specimens, and in all the same fine health and cleanliness are noted.

### Efficient Palm Growing.

The system of careful and intelligent culture starts with the sowing of the seeds and there is no letup until the finished plants are packed and ready for shipment. Seedling raising is carried on in two long, low houses, in which a constantly high and moist temperature is maintained. A hot water boiler, equipped with electrically driven forced circulation, takes care of these houses, so that when steam is not needed in the other houses, there is no change in the temperature here. Seventy bushels of seeds have been sown this season and there is a fine stand, the earliest being several inches high, and apparently, as thick as a lawn, while the ones sown later are not showing. Surely, this is an efficient and active palm factory.

Another palm that has become increasingly popular the last few years is *Phoenix canariensis*. The stock here ranges from small seedlings to finished specimens. Although some 25,000 are grown, Mr. Wilcox says he never has enough. When its fine color, its hardiness and its ability to stand hard conditions in corridors, hotel lobbies and similar places are considered, this demand is not to be wondered at. *Cocos australis*, though not so popular as the last-named, is a splendid hardy palm, and a fine stock of this in large sizes was noted here. Possibly the grey or glaucous tint of *C. australis* is against its popularity, though, as a matter of fact, it is wonderfully attractive to a palm lover.

The well known *Phoenix Roebelenii* is also largely grown here, from seedling size to specimens, four to five feet in height. The demand for this fine palm is constant and usually above the supply.



This Shows About Half the Field Containing Standard, Ball and Other Trained Boxwoods.



Worthy of note, too, are some splendid, large specimens of *Rhapis flabelliformis*, a hardy, though somewhat slow-growing palm of great value, owing to its long-lasting qualities. *Seaforthia elegans* is also grown to some extent, but *kentias* have the call for palms of this habit.

*Cocos plumosa* is represented here by some 10,000 plants, many now being large specimens, fifteen feet and more in height. This palm, after the 2-inch or 3-inch pot size is reached, is grown entirely outdoors in southern California. It is a pity that florists and decorators have not realized the value of this splendid palm as a decorative subject for inside use, but the fact remains, and it can only be sold in quantity for landscape work and as a street palm. As the latter it has everything else backed off the boards, for it has a slender trunk that is not in the way, while the heads, composed of drooping, fern-like fronds of large size, are graceful and attractive in all stages.

#### Acres of Erica.

One of the most important crops grown by Mr. Wilcox is *Erica melanthera* for cutting. Widely known as Scotch heather, which, of course, it is not, *E. melanthera* is one of the grandest subjects that we have, either for cutting or pot use. The earliest flowers are ready for the Christmas market, while it can also be had as late as the end of March, when flowers are the scarcest. The lasting qualities are such that the flowers can be shipped to New York or any eastern section and still last for ten or twelve days in perfect condition, after which they are still good for funeral work. Little wonder that the demand for it is big. Several

acres are devoted to this plant, some 25,000 plants of various sizes being grown. From the largest of these it will be possible this season to cut sprays five feet and more in length and covered with flowers from end to end.

A good deal of the *ericas* is grown in long lines between the lines of the *cocos* palms. The palms give some protection from the wind and sun. The picture of the lovely heather blooms, backed up with the soft, feathery *cocos* fronds, is beautiful in the extreme during the winter months. Last season there was some trouble with yellows, a condition in which the plants lose tone and color in the foliage and grow much more slowly. But this season the trouble seems to have entirely disappeared and a healthier, finer lot of plants would be hard to find. Some other *ericas* are grown, but the *melanthera* is the finest and most popular of all.

#### Boxwoods in Abundance.

One of the surprises in store for most visitors at Montebello is the magnificent lot of boxwoods. In all, Wilcox & Co. have some 15,000 specimens, many of them being balls four feet in diameter, pyramids, plain bushes, standards, box-shaped and every other form that the boxwood is grown in. These have been many years growing, have been kept well pinched and trimmed back and are now solid masses of green foliage, most attractive and valuable. When it is recalled that this stock can no longer be imported from Europe, the value of such an immense stock of first-class plants becomes apparent. The variety is *Buxus japonica*, a kind that stands the sun and keeps greener under all circumstances than the European types of *Buxus sempervirens*.

Outside in the nursery are five blocks of ornamentals, the *pittosporums* being an especially even and fine lot. *Cedrus Deodora* is also largely grown, the plants being of good habit and color. A fine sight is about 2,000 trimmed pyramids of *Eugenia myrtifolia*, a popular and attractive plant for interior decoration and for terrace work, Italian gardens and the like. The foliage has a reddish tinge that is most attractive and stands the sun with impunity.

#### Also Plant Tubs.

An important branch of the business of Wilcox & Co. is the manufacture and sale of California plant tubs, a specially made article of California redwood that lasts almost indefinitely. Being bound by close-fitting, electrically welded wire hoops, there are no unsightly or unhandy projections, but a smooth well finished product that adds materially to the appearance of the plants. When it is said that, until recent years, every good plant tub used in the west had to be shipped from eastern points, the value of these tubs to the coast nurserymen and florists can easily be imagined; a great saving in freight is thus effected.

As to equipment, it is sufficient to say that anything that will in any way expedite the work of the place or tend toward better service to the customers is at once installed. At the highest point of the range there is a large cement reservoir, supplying water by gravity to the whole place and the pressure in the mains is accelerated by pumps wherever necessary. Tanks for steam cooking of manure are also installed, insuring a full supply at all times, and that in sufficient volume. In the lath houses a series of Pacific rotary sprinklers have



Planting of Bush and Partially Trained Boxwoods in the Nursery, Part of an Immense Stock.



Young Kentias Planted Out in Lath Houses, Part of the 400,000 Being Grown at Montebello

been installed and are working satisfactorily, more so than any of the stationary watering systems which have been tried.

Mr. Wilcox has purchased an additional five acres of land, on which he proposes to build a fine residence, and this seems to be the one thing necessary to round out this important place. Living close by, he will be able to give even more of his time to the development of his business, a business he has worked up in a short time by clean and up-to-date methods, a credit to him and to everyone else concerned. H. R. R.

#### PUBLICATIONS RECEIVED.

["The Little Garden," by Mrs. Francis King, honorary president of the Women's National Farm and Garden Association. Published by the Atlantic Monthly Press, Boston, Mass. Size, about 5½x8¼ inches; ninety-four pages, besides nine full-page half-tone illustrations. Tastefully bound in cloth.]

As would be confidently expected, in view of Mrs. King's past achievements as a horticulturist and an author, this latest book from her pen possesses in a notable degree the two highly desirable qualities, instructiveness and easy readableness. This rare combination of merits is due to the fact that Mrs. King is not only familiar with the essential principles of garden-making, but also has a faculty of verbal expression with which extremely few gardeners or landscape artists are endowed. She is an artist in words as well as in flowers and plants—an adept in the designing of phrases and sentences as well as in the laying out of grounds. Besides, in this

book the infectious enthusiasm of the successful noncommercial horticulturist is manifestly present, but is held in control by the writer's keenness and accuracy of insight into her subject. Her zeal is sufficiently tempered by knowledge.

Such wholesome enthusiasm cannot fail to contribute to the success of the horticultural trades, by bringing the dealers and prospective customers into communication. "Almost every community," says Mrs. King's book, "has its good nurseryman, while a postcard brings that rainbow breath of summer in January, the catalogue of flower seeds. There is no excuse, none, for leaving the ground empty and ugly about our houses."

Mechanically, too, the book is well made; the type is large enough and clear enough to be a comfort to the eyesight and yet is compact enough to keep the volume within handy dimensions. The illustrations, also, like the text, are pleasing as well as informative.

Mrs. King treats her theme, the making of a small garden, in a thoroughly systematic manner and as comprehensively as is possible within the limits of a hundred or so of good-sized pages. She starts with the first possible step in the process of garden-planning, the selection of the home site, and describes the successive stages of the work until the completed grounds stand out realistically in the imagination of both writer and reader.

In comparing the present volume with former works by the same author, the

publishers truthfully say: "But her new book is quite different in that it is far more compact, more deliberately practical, and less expensive than either of her previous books."

#### WELCOME TO CHATTANOOGA.

G. A. Kimmell, president of the Chattanooga Florists' Club, active in preparations for the convention of the Tennessee State Florists' Association, to be held in that city November 1 and 2, has received a letter addressed to members of the state association from the secretary-manager of the Chattanooga Chamber of Commerce, calling attention to the historic and other attractions of its environs.

"You have done the people of Chattanooga the honor of selecting this city for your 1921 convention, November 1 and 2, and this organization in behalf of the community at large wishes to assure you of our appreciation and the hearty welcome which awaits you. Please feel certain that if there is anything we can do to serve you either before, or during, the convention, you have but to command us. If you desire literature about the city, either to remove any doubts that may be in your mind about coming or to read up a little and be able to understand more thoroughly what you will see when here, please drop us a line and interesting pamphlets will be sent you promptly.

"Our scenic, historic and other attractions make Chattanooga wonderful-

ly popular as a convention place and contribute largely to the success of any meeting. Considering these things and the splendid transportation facilities from every direction, you can easily appreciate why it is that nearly all conventions meeting here have a record-breaking attendance. Chattanooga is indeed favored in having so many points of interest in easy reach from the business district in the visiting of which convention visitors can spend their leisure moments pleasantly.

"The trips to Signal mountain, Missionary ridge and Lookout mountain would each be a great treat, even if these points had no historical significance. But these trips, as well as the one to Chickamauga park, have a historical and educational side. Every student of American history knows of the terrific Battle of Chickamauga, in which both armies showed great bravery and suffered great loss; the capture of Missionary ridge by the Federal army charging up the slope without orders rather than wait at the beginning of the ascent under a withering fire; the capture of Lookout mountain in the battle above the clouds. Signal mountain bears that name because the point overlooking Chattanooga was a signal station by the use of flags in the daytime and fire at night.

"All of these places, except Signal mountain, are now a part of the Chickamauga national park system and are liberally dotted with beautiful monuments, markers and historical tablets. Signal mountain has been brought to a splendid degree of modern development by private enterprise, now having a large hotel and many beautiful homes.

"Men in your line of business, developing and catering to the beautiful, cannot fail to be interested in the fact that the heights around Chattanooga, such as Signal mountain, Lookout mountain and Missionary ridge, are peculiarly adapted to the growing of flowers and other vegetation. Each of the mountains has its garden club with a good enrollment of representative people who take much pride in the beautification of their grounds. One of your members, W. F. Haeger, has for many years operated a florists' business with gardens and greenhouses on Signal mountain and has recently selected another property more remote from the city, but with some additional advantages, where he has greater greenhouse facilities than at the original location."

#### THE TRADE'S BEST SELLER.

No other book published for florists ever enjoyed the sale which has come for the Album of Designs. This book was issued by The Review in response to the demand for something to assist florists in showing their customers how a finished design would look. One reason why good salesmanship is required in flower stores is that most of the sales, including practically all the better ones, are for things which must be made to order, it being impossible to show the customer the article ready for delivery. With the use of the Album of Designs the florist is able to show his customer how the finished design will look—to show it in handsomely printed pictures. Through the use of the Album of Designs most florists are able to close a sale quicker and usually to make a larger sale than could be made without

the pictures. Six editions of the Album have been printed and sold. A seventh edition is just off the press. The accompanying illustration shows how it looks and it is no secret that, well as the other editions sold, this lucky seventh is selling even faster.

#### ACRES OF DAHLIAS.

On the way down to the Atlantic coast from Camden, N. J., to Atlantic City, along a most remarkable highway, the attention of the tourist is attracted by an immense sign, stretched across the road near Atco, N. J., inviting him to see the "largest dahlia farm in the world." This unique sign is the property of the Peacock Dahlia Farms, at Berlin, N. J., and the invitation which it extends so cordially is taken advantage of by many who read it. L. K. Peacock was seen September 26 busily engaged in cutting dahlias from this wonderful sea of flowers, while truck loads of commercial and show varieties were ready to start across country to



The Trade's Best Seller.

New York for the American Dahlia Society's show. The acres of dahlias in full bloom were indeed a wonderful sight.

T. P. Langhans.

#### HAARLEM GLADIOLUS AWARDS.

The gladiolus committee of the General Bulb Growers' Society, of Haarlem, Holland, has announced the awards made this season on the new varieties of gladioli at the Haarlem trial grounds.

A first-class certificate was awarded *Gladiolus primulinus Souvenir*, deep common yellow, grown from seeds, from C. Jonkheer & Sons, Hillegom. This variety received an award of merit July 19, 1920.

The varieties which received an award of merit this summer are listed below, with description, name of raiser and previous awards received:

*Gladiolus gandavensis Lilac Wonder*, very soft violet-pink, white curl on the petals, crimson spot; from seeds; J. J. Grullemaans & Sons, Lisse.

*Gladiolus gandavensis Meilust*, bright pink, orange spot with carmine; from seeds; Meilust Nurseries, K. Velthuys, Ltd., Hillegom.

*Gladiolus primulinus Icarus*, clear salmon, with carmine line; from seeds; E. H. Krelage & Son, Haarlem.

*Gladiolus primulinus Medusa*, soft orange, with creamy spot; from seeds; E. H. Krelage & Son.

*Gladiolus gandavensis Jacoba van Beyer*,

violet unicolored dark center; big spike; from seeds; P. van Deursen, Sassenheim.

*Gladiolus gandavensis Orange Queen*, very soft apricot, with yellow center with carmine lines, parented with *primulinus*; imported from America; Meilust Nurseries, K. Velthuys, Ltd.

*Gladiolus gandavensis Remembrance*, clear violet, lower petal dark carmine-red with white line, from seeds; Stoutenbeek van Til, Hillegom.

*Gladiolus primulinus Sibylla*, soft common yellow, many small flowers on well proportioned spike; from seeds; E. H. Krelage & Son.

*Gladiolus primulinus Athalia*, dark orange unicolored, well proportioned; from seeds; E. H. Krelage & Son.

*Gladiolus gandavensis Regina*, creamy white, with soft violet pink, edges rosy white, center soft violet; from seeds; E. H. Krelage & Son.

*Gladiolus primulinus Eurydice*, bright pink lower petal with red spot; E. H. Krelage & Son; award of merit, 1918; first-class certificate, 1920.

*Gladiolus primulinus Latonia*, soft salmon pink, spot yellow, with carmine line; E. H. Krelage & Son; award of merit, 1915.

*Gladiolus gandavensis Lady Derby*, deep crimson with carmine spot; Byl & Geitenbeek, Hillegom; award of merit, 1920.

*Gladiolus Rev. Ewbank*, violet blue, dark center and creamy white spots; Meilust Nurseries, K. Velthuys, Ltd.; award of merit, 1915; first-class certificate, 1920.

*Gladiolus Vesta Tilley*, rosy white, violet lines and spot; E. H. Krelage & Son; award of merit, 1920.

*Gladiolus primulinus Citronella*, clear citron yellow; E. H. Krelage & Son; award of merit, 1920.

*Gladiolus primulinus Hermine*, salmon orange, small carmine spot on the lower petal; E. H. Krelage & Son; award of merit, 1918; first-class certificate, 1919.

*Gladiolus primulinus Lætitia*, clear salmon pink; E. H. Krelage & Son; award of merit, 1917.

*Gladiolus primulinus Niobe*, salmon orange red; E. H. Krelage & Son.

*Gladiolus primulinus Psyche*, glowing orange red, with warm red spot on the lower petal; E. H. Krelage & Son; award of merit, 1920.

*Gladiolus primulinus Salmonea*, warm salmon with orange; E. H. Krelage & Son; award of merit, 1917; first-class certificate, 1919.

*Gladiolus gandavensis Brilliant*, clear orange scarlet, lower petals dark orange; P. van Deursen; award of merit, 1920.

*Gladiolus Captain Fryat*, clear scarlet, spots yellow with red points; Joh. Verduin, Lisse.

*Gladiolus Jacoba van Beyer*, unicolored violet, dark center; P. van Deursen.

*Gladiolus Rosalie*, soft pink with dark flames; Joh. Verduin.

*Gladiolus White Perfection*, white with slight creamy spots; Vis, Enkhuizen.

*Gladiolus Ivory*, ivory white, buds greenish white; Vis; award of merit, 1915; first-class certificate, 1920.

*Gladiolus gandavensis Hohenstaufen*, creamy white, big carmine spots, later pink; P. van Deursen.

*Gladiolus primulinus Xanthia*, clear orange with dark red spots; E. H. Krelage & Son; award of merit, 1919.

*Gladiolus Premier*, violet pink, with carmine spot; Joh. Verduin.

*Gladiolus Ruffled Gem* (formerly *Kunderd's Favorite*), creamy white, with carmine center; Vis.

*Gladiolus Red Canna*, dark violet red, dark line; Meilust Nurseries, K. Velthuys, Ltd.; award of merit, 1917.

*Gladiolus Viola*, very soft violet, blue spot; Meilust Nurseries, K. Velthuys, Ltd.; award of merit, 1920.

#### ST. LOUIS CAMPAIGN OPENS.

The new Allied Florists' Trade Association of St. Louis, which this fall took over the local coöperative advertising campaign handled previously by the publicity committee of the St. Louis Florists' Club, began its activities with a 3-column advertisement in the Sunday newspapers, October 2. It advertised corsages for the Veiled Prophet's ball, calling attention to the orchids, roses and lilies of the valley available for the occasion.

#### PANSIES TURNING YELLOW.

I planted several thousand pansy plants in beds which had just been limed. The plants are turning yellow and, apparently, they are not taking hold of the soil. Will the use of ground limestone cause this? H. D. H.—O.

Without doubt, you have used the ground limestone too freely. Lime properly used is beneficial, but used in excess it is distinctly harmful. It would not be advisable to use it on land on





New Store and Range of A. H. Schneider, at Oak Park, Formally Opened October 1.

which young flower seedlings are to be pricked out. If applied the previous spring or fall, it would be different in its action. C. W.

#### SCHNEIDER REJUVENATED.

A house-warming party October 1, attended by a number of Chicago florists and by 3,000 flower-buyers of Oak Park and River Forest, marked the rejuvenation of perhaps the oldest extant florist's establishment of those suburbs, that of A. H. Schneider. In 1885, well nigh two score years ago, Mr. Schneider put up the first houses of the range just replaced. He started to rebuild those two this summer and ended by reconstructing the entire range of seven houses and building a spacious brick building to house a store and all the service departments of the store and greenhouses. The result is an establishment, of the neatness and arrangement of which Mr. Schneider is, with good reason, exceedingly proud.

The formal opening Saturday, October 1, found the place in spick-and-span shape, and Mr. Schneider satisfied to the last degree. Even the heating system had been tried out the day before and ascertained to be in the best of condition. The houses were seen to be well stocked with stock which, considering the handicap of rebuilding, looked quite good. Chrysanthemums, two benches of big varieties for cutting and an assortment of pompons for pots, were exceptionally fine. Nicely fruited cherries and bird's-eye peppers, some good begonias and primulas and a wide variety of ferns and other foliage plants were in the benches. The cyclamens were not so well advanced as he would have liked, said Mr. Schneider, owing to the handicap of rebuilding and inability to give them sufficient time and care. The looks of the houses showed, however, that things had been and were being pushed along rapidly after the construction work was completed. The houses and heating system were rebuilt under the direction of the John C. Moninger Co., which furnished the material necessary.

The store, all in white, is an exceedingly attractive one. Its wide windows

open on Harlem avenue, a much-traveled automobile thoroughfare. The fixtures, a large show case, icebox and table, were furnished by Buchbinder Bros., who had also outfitted Mr. Schneider's store on Lake street. A fountain and some pieces of wicker furniture from the A. L. Randall Co. added to the charm of the interior. The evening before the opening Herbert Stone, now manager of Peacock's Flower Shop and formerly in charge of Mr. Schneider's Lake street store, came out to aid his former employer in decorating the place, as did others who dropped in. Mr. Schneider is within a Babe Ruth stone's throw of the River Forest residences of H. N. Bruns, John Michelsen, A. L. Vaughan and other prominent members of the trade.

On the opposite corner of the square of ground is Mr. Schneider's residence, back of which is the garage, housing three delivery trucks and two pleasure cars. Mr. Schneider does not need them both; he has his son and son-in-law at the greenhouses with him. Across the alley is a well stocked coal pile, also on Mr. Schneider's property. Indeed, all the real estate on Schneider avenue is in that name save a small piece down the street.

What is thought to be the only electrically lighted "Say It with Flowers" signboard in the country screens Mr. Schneider's coal pile from the passing automobilists on Harlem avenue, giving them a wise injunction to gaze upon instead. At the bottom are the words, "Schneider the Florist." Newly painted, the sign draws much attention.

Mr. Schneider will now develop retail trade at the new store. It is two blocks north of Chicago avenue and, as time goes on, will be in an extremely advantageous location. The old store, at 1018 Lake street, Oak Park, may be discontinued if the adjoining bank, which purchased the property after the decease of Mr. Schneider's father two years ago, decides to build on that corner next spring. Mr. Schneider has a sentimental interest in the corner, so long in his father's possession, since he himself was born there.

There were 3,000 visitors at the house-

warming October 1, between the hours of 2 and 10 p. m. An orchestra provided music, and as the evening advanced space was cleared for dancing. A flower was given to each visitor and to each lady was presented a novel souvenir, an anti-shine kit ready for use with the addition of face powder.

#### TIME FOR PLANTING SEEDS.

What is the proper time to plant seeds of the following: *Clematis paniculata*, *Ampelopsis Veitchii* and *Kniphofia (Tritoma) hybrida*? F. M.—Mich.

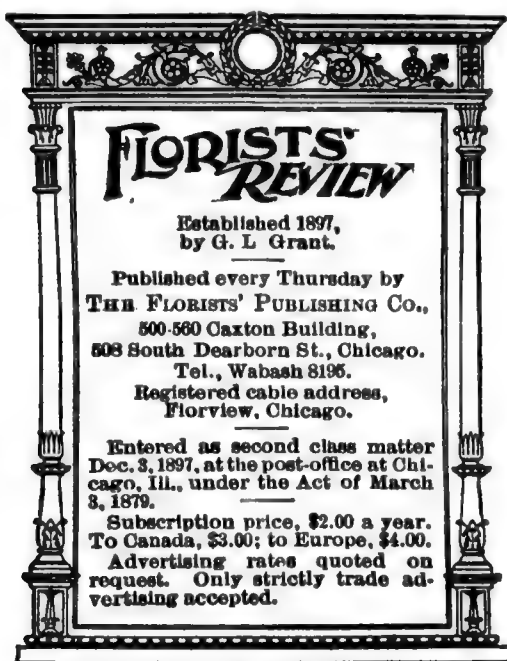
All of the foregoing seeds are best sown in late winter, under glass. *Clematis paniculata*, however, may be sown in a coldframe or outdoors as soon as ripe; it will not germinate until early in the following summer. *Tritoma* could be sown in summer, but the plants would be small in the fall. I should prefer to wait until February.

C. W.

**Cedar Falls, Ia.**—Joseph Bancroft & Son, who have by far the largest and finest stock of ferns they have ever had, last week advertised a special sale of them in the *Whitmanii* and *Boston* varieties.

**Spencer, Ind.**—Beginning October 6 and continuing for three days, the National Show Gardens will have on display from 5,000 to 10,000 cut blooms of dahlias for the enjoyment of the public. A carpet of individual blooms, possibly 1,000 or more, no two alike, will be one of the interesting features of the display. The fields now are a wonderful sight.

**Pueblo, Colo.**—The Alpha Floral Co. opened its doors Saturday afternoon, September 24, to an admiring throng. A band provided music for the occasion and roses were given to those who called. The store is finished in ivory and mahogany and is in the front rank from the point of attractive arrangement. A cordial invitation is extended to all brother florists to pay the store a visit whenever they may be passing through Pueblo.



### RESULTS.

We give them. You get them.  
We both have them.

IMMORTELLS and teasels have begun to arrive on steamers from Marseilles, France.

HAVE you an ample coal supply? Cold weather, when it comes, is likely to produce a shortage.

SERVICE forms the greatest part of what the retail florist sells. Let it begin when a passer steps in the door. Courtesy cannot be overdone.

THE cooler weather ushered in by October has had a stimulating effect in the flower markets. Everybody awaits a frost for marked improvement.

Is the door of your store on a level with the sidewalk, or above it? Retailers are doing away with the step. Make it easy for passers to come in.

EMPLOYEES in flower stores who wonder how they can get more pay from the boss would get it sooner by thinking about how they can give him more business.

FLORISTS' orders for Dutch bulbs are larger than usual, according to importers' reports. The trade is preparing for a good business in the spring, but largely at moderate figures. For such, bulbous stock is highly useful.

ONE growers' organization plans to take steps against persons who receive orders and cash the remittances, but send no acknowledgment and forward the stock only when they are ready. No action is likely to be too drastic to win the support of many other organizations.

MANY a firm has built up a prestige that makes its name worth thousands of dollars only to go downhill because of inability to meet the new conditions developed by the rising generation. Don't wait till you are three score and ten to develop a youthful assistant who may become your successor.

THE editor's desk has been gay for several days with a fine vase of roses from Fred H. Lemon, Richmond, Ind. Three varieties were sent, Angelus, the new white which is to be disseminated this year; Amelia Gude, a two-tone yellow, and Rotarian, the latter in the class with Premier and Russell, but slightly deeper in color. The roses have attracted much attention from visitors to the office.

ARE there little leaks in your business that drain away what should be part of your profits? It behooves each one of us to scrutinize disbursements carefully, not once, but frequently.

MEN who advertise and find their business prospering keep on advertising. Men whose business has been slow sometimes try advertising and find their business suddenly growing. Then they keep on advertising.

SOMETIMES you get stock of excellent quality at low prices; that's a bargain. Usually you pay high prices for high-grade stock and low prices for low-grade stock; that's everyday business. Don't expect too many bargains.

NEXT week the F. T. D. meeting at Toronto will attract a large gathering of retailers, since business has not picked up enough to keep many at home. Don't forget to change your pocket money to Canadian at the bank ere you start.

PLANTING in an autumn such as this has fewer disadvantages than planting in a spring like the last. Some florists are recognizing the profitableness of increasing their landscape planting season. The way is easy for many more.

FILL some bowls with Paper White narcissi and Chinese lilies, together with the necessary pebbles, so that the customer can buy the outfit, take it home, add water and watch for the flowers. A window display or a table in your store will sell many such outfits.

THE president-elect of the S. A. F. will sail from Southampton October 25 for home. S. S. Pennock, as "Beauftragter für Westdeutschland," has performed splendid service at Essen, Germany, in charge of the work of the American Friends' Service Committee.

ENTERTAINMENT preparations that will outdo those at the time of the American Carnation Society meeting a year ago last January are being perfected by Chicago florists for the meeting and exhibition of the Chrysanthemum Society of America, at the Auditorium hotel November 16 and 17.

THE Westbury Rose Co., Westbury, L. I., is doing its bit to supply the shortages created by Quarantine 37. The company has this season a fine stand of Rosa multiflora japonica, some good boxwood, taxus from 2-year cuttings and a number of other items not grown in quantity until the quarantine superseded the protective tariff.

CURIOSLY, perhaps, it was a clothier who recorded that "there's a good deal of similarity between advertising and agriculture. You have got to plant the seed and tend it carefully in order to get the harvest. Some time usually elapses between the planting and the reaping. It's the same with advertising; you've got to start advertising and keep advertising, if you want to get results, but the harvest is increased sales, and the crops are bumper if you keep on tilling."

### WHY NOT A "FLOWER DAY"?

Candy manufacturers and dealers throughout the country have designated Saturday, October 8, as "National Candy Day." Efforts will be made to arouse greater interest in the candy industry and to promote sales. It is the desire of the industry to urge the public

to "make friends with candy." Makers and dealers have arranged to provide large supplies of candy Saturday for the children in the charitable institutions.

The proposals for a national "Say It with Flowers" day or week, the result of community observance of such an occasion, preceded this idea of the candy makers, but they seem to have worked together a little faster. The local "Say It with Flowers" weeks have done all, and more, than the confectioners propose to do. How about a national affair?

### WHO KNOWS?

Please advise me where I can obtain plants of the new twice-bearing French strawberry, Louis Gauthier, and also where I can get seed of the Alpine Perpetual strawberry. C. W. F.—Conn.

### STORING THE EXTRA CHANGE.

"Why," asked a retailer the other day, "is Jim Jones, who put up his first greenhouse about the time I opened this store, worth about \$75,000 or \$100,000, according to the valuation of his range, land, dwelling, and property connected with his place, while I haven't much more than these store fixtures?" This retailer does a good business in a central location in a large city, and his income is not meager.

But he had already told the answer. He spoke of the automobile business he had been interested in; the experience cost him \$2,500. He mentioned securities in his safety deposit box, among them oil stock not worth keeping. A motion picture enterprise had been another "lemon."

Evidently Mr. Retailer had made about as much money as Jim Jones. The difference lay in what he had done with it. All the time Jim Jones had been putting every spare cent back into his business—in land, greenhouses and improvements of various kinds. His money was put where he could watch it, into something he knew all about. Mr. Retailer put his earnings into something that somebody else thought was going to be a money-maker. He didn't take the time to learn about it for himself. Next time you have a couple of thousand to store away, don't take a friend's advice. Go to your banker. If you can't put your money where you can watch it, put it where someone reliable will watch it for you.

### ERIE IS CENTRAL.

There still are quite a few florists who do not stop to think that it is where a newspaper is read, not where it is printed, which counts in bringing returns to its advertisers. The Review has more subscribers in New York and Pennsylvania than in any other states. Ohio is third. Erie, Pa., therefore, would be centrally located as regards a large percentage of The Review readers, and the following letter would seem to come in the natural order of things:

Please discontinue our ads on \*\*\*. We are entirely sold out on these items and are returning checks each day on orders that we cannot fill.—J. E. Kallenbach & Sons, Erie, Pa., September 28, 1921.

If you hear a man complain of the cost of advertising, you can be pretty certain he spends a good bit of money elsewhere than in The Review.



## OBITUARY

### Walter Hunnewell.

In the death of Walter Hunnewell, of Wellesley, Mass., September 30, in his seventy-eighth year, Massachusetts loses one who was a generous patron of horticulture, as well as a well known financier and philanthropist. He was born in 1844 and was the son of Hollis H. Hunnewell, whose beautiful estate on the shores of Lake Waban, at Wellesley, was ever the Mecca for lovers of beautiful trees, shrubs and gardens. Mr. Hunnewell himself was always keenly interested in horticulture and, on his father's death, moved to the ancestral home, which he continued to keep in fine condition.

Here are to be found many of the oldest and finest hybrid rhododendrons in America and a wealth of splendid specimen trees, both evergreen and deciduous. The beautiful Italian garden, with its trimmed evergreen trees, is especially noteworthy.

The deceased gentleman became a life member of the Massachusetts Horticultural Society in 1882. He had served for many years as one of the trustees, also as vice-president, and for years had been an efficient treasurer and had safeguarded the society's investments most zealously. Contributions of rhododendrons, azaleas and new and rare plants were often made from Wellesley and proved among the striking features of recent Boston shows. The new rhododendron, Miss Laura Hunnewell, awarded a gold medal in 1919, was raised at Wellesley. Orchids were also one of Mr. Hunnewell's specialties.

The deceased gentleman is survived by three sons, two daughters, a brother and two sisters, all of whom are resident at Wellesley. Funeral services were held at the Berkeley Street Unitarian church, Boston, October 3, when, in spite of the injunction, "It is requested that no flowers be sent," there were many beautiful tributes. A number of the trustees and other officials of the Massachusetts Horticultural Society were among those present at the funeral services. W. N. C.

### Mrs. George Madsen.

Mrs. Madsen, wife of George Madsen, of Alton, Ill., died September 26, after an illness of several years. The funeral took place September 28 and many beautiful flowers were sent by members of the trade in Alton, St. Louis and vicinity. J. J. B.

### NEW YORK.

#### The Market.

There is little change in the condition of the cut flower market, the only difference in a comparison of the business of the last few weeks being that occasional buying spurts are now noticed. The supply last week, except October 1, was greatly in excess of the small demand. In the early morning of October 1 nearby New Jersey was visited by a downpour of rain and in the afternoon the whole surrounding territory of New York experienced a terrific thunder storm, which did immense damage, and destroyed much outdoor florists' stock,

thereby relieving the market to some extent. The storm also broke up a hot spell, which was the greatest on record for the end of September. The Jewish New Year holidays commenced October 2. Many retailers believe that from now on business will revive, a condition which will be welcomed by all branches of the trade.

Roses are in heavy supply, but find only a small demand. American Beauty arrivals are much heavier than for some time, and the warm weather has brought along the new crop of hybrid teas. While prices fluctuated slightly last week, this week they seem strong at a slight advance on last week's quotations.

Early chrysanthemums are arriving now in some quantity, but their movement is rather sluggish. The quality is fairly good, considering the growing conditions which they have had to experience. About \$6 per dozen is the selling price of the best, the rest moving at various figures down to \$2 per dozen.

Carnations are in larger supply, but the quality is poor, short-stemmed stock predominating. There is no change in the price range.

The supply of white lilies is not large, but plentiful enough for the demand, which is not particularly active. Lily of the valley is in good supply, but inactive in its movement, and prices are unchanged.

The supply of cattleyas is increasing, the variety labiata coming well on crop and forming the bulk of the supply. A few hybrids arrive, which bring top prices. A few gardenias are seen, but they are hardly a quotable item yet.

The supply of asters continues large. They are used in quantities for funeral work, at prices ranging anywhere from \$2 per hundred downward. Gladioli appear to have passed for the season; a few shipments arrive, but the flowers on the stalks are few and small. Dahlias are exceedingly abundant. They are not value features in the market, most of the business in them being done on the job-lot basis. A few of the superior varieties bring as much as 50 cents per dozen.

#### Various Notes.

Eugene Dailedouze and F. H. Traendly passed judgment October 1 on three fine new varieties of mums submitted by the Charles H. Totty Co., Madison, N. J., for the Chrysanthemum Society of America's preliminary certificate.

I. S. Hendrickson, manager of John Lewis Childs, Inc., has been a busy man of late. With a number of exhibition entries at the New York dahlia show on hand, he had to fill in on his company's usually large exhibits at the Mineola show of the Nassau County Agricultural Society.

The next meeting of the New York Florists' Club will be held Monday evening, October 10, in the Engineering Societies' building, 25 West Thirty-ninth street.

The dahlia show of the Nassau County Horticultural Society was held October 4 and 5.

Many in the trade are evincing interest in the coming convention of the National Association of Gardeners, which opens in the Park Avenue hotel in this city October 11. The convention will extend over four days. The last day will be taken up with a brief tour

of various private estates on Long island. Visitors will be entertained at Roslyn by the Lewis & Valentine Co. October 15. It is reported that other trips planned will take the gardeners to the Untermeyer estate, at Yonkers, N. Y., and the John D. Rockefeller estate, at Tarrytown N. Y.

J. C. Vaughan, of Chicago, and J. Otto Thilow, of Henry A. Dreer, Inc., Philadelphia, were visitors last week.

The Short Hills Garden Club held its annual dahlia show at Short Hills, N. J., September 30 and October 1.

The New York and New Jersey Plant Growers' Association held a clambake at a popular resort at Woodside, L. I., September 30. The occasion was somewhat marred by a terrific storm coming up that afternoon. J. H. P.

### CHICAGO.

#### The Market.

The Chicago wholesale cut flower market seems to be in a specially favored position, as business continues to improve and is excellent at a time reports indicate most of those in other lines in Chicago, and in the florists' business in many cities, are busy only with the effort to collect past-due accounts. Fifteen years ago, or even more, we used to hear that the Chicago market had reached its zenith and that the activities of the greenhouse builders through the country would steadily reduce the number of buyers dependent on this market. Exactly the reverse seems to be true. With each passing year the demand for flowers increases faster than the supply in the middle west and the number of buyers who look to this market becomes greater. The general business depression we hear so much about has not been severe enough to counteract the influences for local growth.

Shipping trade began to show the autumnal revival about September 15 and now city business is picking up nicely. For several months the local retail business has been a little slack, but the retailers have made no serious complaint, as they have had an easy market and could make an extra profit by shopping for their stock. Recently there has been an increased call for wedding flowers and the call for funeral work also has shown a sharp upturn. The retailers feel, with the wholesalers, that all the trade needs is frost to clean up the gardens and weather that will keep the people at home. There are too many automobiles now to have the flower business brisk in fine weather.

There is nothing new to be said of the supply of stock. The usual autumnal change noted in recent issues is progressing. Asters and gladioli are close to their finish and as they go down the supply and quality of carnations and chrysanthemums are coming up. The first cut of roses is off and the supply has shortened, particularly of short-stemmed flowers, which probably will be increasingly scarce from now on. As always, as the stems become longer the flowers become finer and there is plenty of first-class stock to be had; plenty, that is, if the order is for pink, as it usually is; other colors are not so easy to locate in just the grade desired.

Valley continues to sell well and the small supply of lilies affords no difficulty except, perhaps, to buyers. Violets have come. A certain someone who



With a dependable source of supply, same insures your orders being well taken care of, so

# Use BUDLONG'S Flowers

Line up with the Progressive element of the Trade and make your business grow.

RUSSELL

COLUMBIA

PREMIER

MILADY

HEARST

OPHELIA

## Autumn Roses

Do you want a good White Rose? If so, order our Double White Killarney, the only good white on the Chicago market

SUNBURST

BUTTERFLY

DUNLOP

MONTROSE

NESBIT

Use Nesbit Roses; they more than serve the purpose of Sweet Peas

CARNATIONS NICE CLEAN FLOWERS OF GOOD KEEPING QUALITY IN GOOD SUPPLY

CHRYSANTHEMUMS WHITE, YELLOW AND PINK ARE READY

Asters, Easter Lilies, Feverfew and all other seasonable Cut Flowers

USE OUR VALLEY FOR YOUR WEDDING WORK

ONCE TRIED YOU WILL NOT BE SATISFIED WITH ANY OTHER

All Greens: Ferns, Adiantum, Plumosus, Sprengeri, Mexican Ivy

If you want good stock and good treatment, buy of Chicago's most up-to-date and best-located Wholesale Cut Flower House

# J. A. BUDLONG CO.

WHOLESALE CUT FLOWERS AND GREENS

Roses, Valley and Carnations our Specialties

184-186 North Wabash Ave.

CHICAGO

WE ARE CLOSED ALL DAY SUNDAY

SHIPPING ORDERS GIVEN CAREFUL ATTENTION

We are in constant touch with market conditions and when a decline takes place you can rely upon orders sent us receiving such benefit.

QUALITY  
SPEAKS  
LOUDER  
THAN  
PRICES

PRICES  
AS  
LOW  
AS  
OTHERS

reads this column has relieved the shortage of cattleyas, at least temporarily, by shipments from afar. A few good dahlias are arriving and sell well for window decoration and basket work, where tritomas, celosia and gentians also are used.

There is nothing new in greens except

that the effort of the Florida asparagus growers to supply the retailers direct is beginning to attract attention.

#### For Carrying Flowers.

The American Railway Express seldom gets less than \$300 in any one day for carrying the flowers taken off the

Chicago market, an ordinary day's business in the active season means \$800 to \$1,000 to the carrier and one of the big shipping days just before a holiday frequently brings the company \$5,000 to \$6,000 from florists throughout the country who order flowers from Chicago.

(Continued on page 36.)

# Opening Our 29th Season

To all those who seek a dependable source of  
Cut Flower Supply for the season of 1921-22

We offer the cut from:

**625,000 Rose Plants**

(We expect to cut about 14,000,000 blooms in a twelvemonth.)

Including all the standard varieties and several  
Novelties of which we control all the stock.

**600,000 Carnation Plants**

Including the largest stock of Laddie in existence  
and the cut of Mrs. Ward and other leaders from  
the most skillful growers for the Chicago Market.

**Acres of Chrysanthemums, Pompons  
and Sweet Peas grown under glass**

**Valley, Lilies, Violets, Orchids, Snapdragon,  
Bulbous Stock in Season**

And all other Cut Flowers and Greens.

The largest supply and with prospects of the finest  
quality in our many years of steady progress

**E. C. AMLING CO., Chicago**

ESTABLISHED 1893

Turn the Page

# THE HISTORY OF AMLING'S

*"Great Oaks from Little Acorns Grow"*

**B**EGINNING about as small as any Wholesale Florist ever did begin, before it had passed through its first year, "Amling's" had established a reputation for careful, dependable service. It was the year of the great World's Fair and many Florists from other cities visited Chicago. They carried home with them the impression that "Amling's" was to be depended on by those who, because of distance, could not personally select their flowers on this market. Although Chicago then was little more than one-third its present population, it already was coming to the front as a center for Cut Flower supply. Mr. Amling was one of those who early saw the possibilities of the Wholesale Shipping Trade and it was due to his initiative as much as to any other one factor that the business has developed to its present far reaching extent. Under his personal guidance Mr. Amling's enterprise continued to grow even faster than the flower business in general grew and the name of "Amling" became better known each year to Florists in cities that use Chicago market Flowers.

**F**ROM the very first "Amling's" has been the center of the market. Moving from time to time as local conditions changed, the Amling store continuously has been the hub around which the market activities revolved. It was the first street-level Wholesale Cut Flower Store in Chicago and today occupies a greater street level floor space than any other. Among Mr. Amling's friends stories frequently are told of his early experiences in the business, when he took to the city in an ordinary market basket all the flowers that he would need for his day's sales. This anecdote is significant of the spirit of the institution, the success of which always has been on a basis of hard work. The policy of the business from the beginning was consistent service to all those who needed it, aiming rather to hold old customers than to find new ones. It was Mr. Amling's idea to build a business through the growth of those already interested rather than to force the development of his own business by steps which might endanger the welfare of the Growers and Customers who had been dealing with him for years.



*General view of salesroom, showing in part the packing and shipping room in rear*

**I**T WAS in October, 1910, that the E. C. Amling Co. was incorporated by its founder, in association with several of the larger Growers consigning to the house, and with some of the older Employees. Mr. Amling continued as, and is today, the president of the company he founded. It is to his advice, watchfulness and guidance that much of the continued growth of the institution is due, a growth as steady and substantial as that in the earlier years of the business. Mr. Amling has gathered about him a large following of satisfied Growers and Customers.

## E. C. AMLING COMPANY

**NOT OPEN  
SUNDAYS**

*The Largest, Best Equipped and Most Centrally  
Located Wholesale Cut Flower House in Chicago*



# AMLING'S TODAY

*The most dependable source of Cut Flower supply in all America*

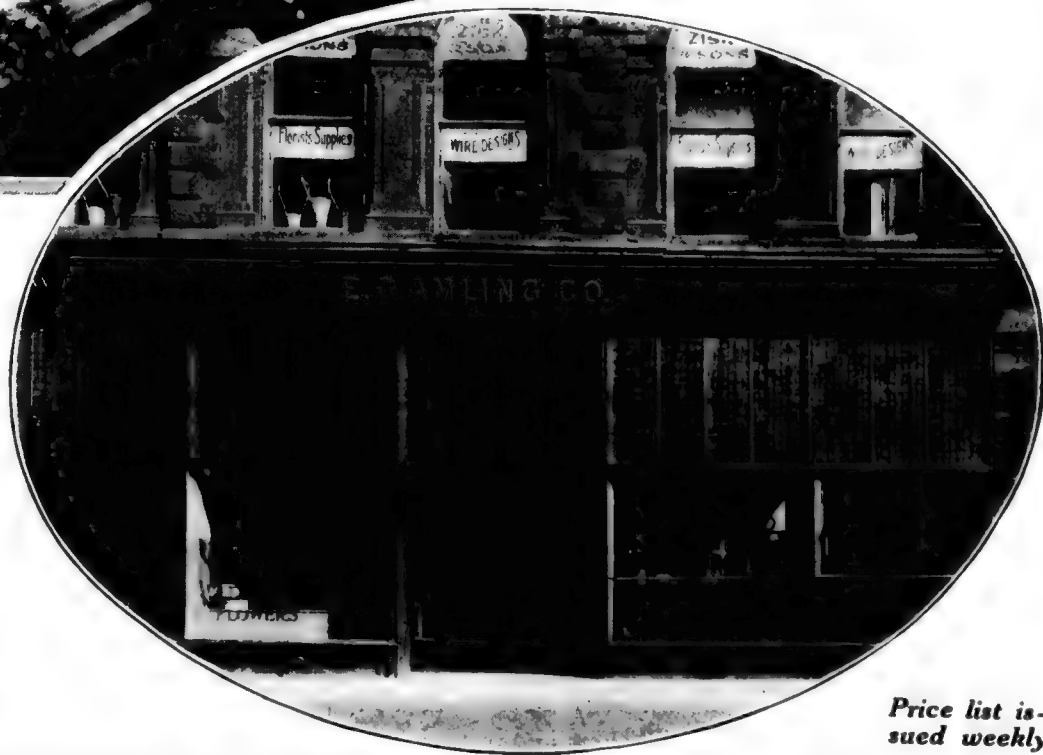
TODAY the sales of the E. C. Amling Co. are considerably over one million dollars annually. Among the growers whose Flowers are sold at "Amling's" are to be found many with nation-wide reputations, Growers holding high place for the quality of their stock and for their business success. The facilities for handling Cut Flowers at this store can only be appreciated after a visit here. Not only does the main sales floor contain 18,000 square feet, but there is 10,000 cubic feet of refrigerating space, operated by artificial refrigeration. The lighting is of the best and there is every facility for the handling of stock in such ways as not only preserve its freshness, but actually improve its quality. It is the boast at "Amling's" that every man who buys 100 Roses (or an equal number of any other item) gets eight and one-third dozen salable flowers.

THE arrangements for serving Customers and Growers are the best yet devised. When you order Cut Flowers from "Amling's" you get the benefit of selection from a complete line of stock grown by over 100 expert producers. Most of these Growers are specialists, growing only one or two varieties, and those the ones for which they have demonstrated a special aptitude. Naturally you get at "Amling's" a better selection of high grade stock than can be supplied by any one range of glass, or by any concern of less ample facilities. When buying of "Amling's" you are not buying from one Grower, but from many specializing growers, each of whom grows that which he can grow best and who grows, cuts, grades and ships his stock with the one thought in mind of giving the utmost service to the out-of-town Retail Florist as well as to city buyers.



*At the left we see the Rose department, where eight to ten thousand Roses are selected for shipping orders every hour during holiday seasons. Our facilities are so adequate that this large volume of business is handled without fuss or flurry, assuring each order the same careful attention it would get if it were the only order going out*

*At the right we see the entrance to "AMLING'S." The "latch string" always is out for all visiting Florists, who never fail to find here something worth while to see*



169-175 North Wabash Avenue  
Chicago, Illinois

Long Distance  
Telephones Central 1978 1977 1975

*Price list issued weekly*

# We Invite

All Florists who seek to establish permanent connections with a dependable supply to communicate with us now. Begin ordering now and "Amling's" will see to it you are protected when the midwinter days come and all Florists are clamoring for Flowers.

## Our Leaders for 1921-22 will be:

**In Roses**, "Amling's" will have the **largest supply in America**, of **Crusader, Premier, Golden Ophelia, Mme. Butterfly and Milady**. "Amling's" will have the **exclusive** supply of **Victor and Golden Rule**. No other house will have more **Columbia**, and "Amling's" will have substantial supplies of **Sunburst, Ophelia, Montrose, Russell, Double White Killarney and Cecile Brunner**.

With the elimination of American Beauty as no longer profitable to the trade, "Amling's" has arranged for increased production of the Extra Special grade of Premier, Crusader and Milady. Recommend them to the public, fill your orders with "Amling's" stock and you will advance your reputation for fine Flowers.

**In Chrysanthemums**, "Amling's" will have, throughout the season, all colors and all the best varieties, grown by specialists. Pompons by the million.

**In Carnations**, our aim is quality, but we have quantity also. More Laddie than are to be found anywhere else.

**In Valley**, "Amling's" has the largest supply in America. If you are a regular customer of "Amling's" you always can get Valley here.

**In Lilies**, "Amling's" has a daily supply the year around.

In such items as Sweet Peas, Orchids, Violets, Snapdragon, Bulbous Stock and other flowers of shorter season, "Amling's" supply is second to none.

Price List is published each week in our advertisement in The Review.

### —AMLING SERVICE—

TO THE FLORIST NOT YET ACQUAINTED with AMLING SERVICE, we offer to show what this SERVICE is. Place a regular order with us for a month or so and we will prove it is the best. Order blanks sent on request.

## E. C. AMLING CO.

The Largest, Best Equipped and Most Centrally  
Located Wholesale Cut Flower House in Chicago

169-175 N. Wabash Ave.

LONG DISTANCE TELEPHONES  
Central 1978, 1977, 1975

Chicago, Ill.

ESTABLISHED 1893

See Preceding color pages

# Carnations

The crop is just coming on. We offer you a large supply from now on through the season. Stems already are of fair length, flowers of good size, nice and clean. For this week the prices are:

**\$2.00, \$3.00 and \$4.00 per 100.**

## Very Good Roses

We have all varieties, but are specially strong on  
**Columbia, Premier, Russell, Crusader, Sunburst and My Maryland**

**Good Short Roses.....\$ 4.00 to \$6.00 per 100**

**Medium Stem Roses..... 8.00 to 10.00 per 100**

**Long Stem Roses..... 12.00 to 15.00 per 100**

**Special Fancy Long Roses.... 18.00 to 20.00 per 100**

## CHRYSANTHEMUMS

**White and Yellow, \$5.00 and \$6.00 per doz.**

## ASTERS—In all Colors

We still are able to furnish in quantity. Note the prices:

**Good Fancy.....\$3.00 to \$4.00 per 100**

**Extra Fancy ..... 5.00 to 6.00 per 100**

**GLADIOLI, \$5.00 and \$6.00 per 100**

**GIGANTEUM  
LILIES**

A large and continuous supply, cut  
right for shipping.

**\$20.00 and \$25.00 per 100.**

**LARKSPUR**

**FEVERFEW**

**STRAWFLOWERS**

**LILY OF THE  
VALLEY**

IN CONSTANT SUPPLY

**\$8.00 per 100**

**FERNS**

**\$3.00 per 1000**

**WILD SMILAX**

Always on hand  
**\$7.50 per case**

**LAUREL**

per bunch, 25c and 35c  
Good large cases, \$10.00 per case

# A. L. RANDALL CO.

180 N. Wabash Ave., L. D. Phone Central 7720 CHICAGO



GEO. C. WEILAND, President  
FRED SCHRAMM, Vice-President  
RUDOLPH ELLSWORTH, Secretary  
CHARLES McCAULEY, Treasurer

Our Customers Want—and

# The Chicago Flower



WHOLESALE GROWERS

182 N. Wabash Ave.,

We've got  
the Goods

Send Along  
your Orders

**Note:** To the many Florists interested, one way or another, in the progress of the Chicago Flower Growers' Association, we take pleasure in reporting September sales as a substantial increase over a year ago.

Get—the Best There Is

PAUL R. KLINGSPORN, Manager

L. D. Phone Private Exchange  
Central 282

# Growers Association

of CUT FLOWERS AND PLANTS



CHICAGO, ILL.

## CURRENT PRICE LIST

	Per 100		Per 100
<b>Premier</b>	Special ..... \$25.00	<b>Butterfly</b>	Long ..... \$12.00 to \$15.00
	Fancy Long.... 20.00		Medium ..... 8.00 to 10.00
	Long ..... 15.00		Short..... 4.00 to 6.00
	Medium..... \$ 8.00 to 12.00		
	Short..... 4.00 to 6.00	<b>Ophelia</b>	Long ..... \$12.00 to \$15.00
<b>Columbia</b>	Special ..... \$20.00		Medium ..... 6.00 to 8.00
	Fancy Long.... \$15.00 to 18.00		Short..... 4.00 to 6.00
	Long ..... 10.00 to 12.00	<b>Sunburst</b>	Long ..... \$12.00 to \$15.00
	Medium ..... 6.00 to 8.00		Medium..... 8.00 to 10.00
	Short..... 4.00 to 5.00		Short..... 4.00 to 6.00
<b>Milady</b>	Special ..... \$25.00	<b>White</b>	Long ..... \$12.00 to \$15.00
	Fancy Long.... 20.00		Medium..... 8.00 to 10.00
	Long ..... 15.00		Short..... 4.00 to 6.00
	Medium..... \$ 8.00 to 12.00		
	Short..... 4.00 to 6.00		

Extra Special Roses Billed Accordingly

**Chrysanthemums** ARE READY. The Best White and Yellow, \$4.00 and \$6.00 doz.

## Miscellaneous Flowers

Carnations, select.....per 100, \$ 2.00 to \$ 4.00	Giganteum Lilies.....per doz., \$3.00
Carnations, fancy .....per 100, 5.00	Orchids.....each, \$1.50 to 2.00
Valley .....per 100, 8.00	Feverfew .....per bunch, .25
Sweet Peas.....per 1000, 20.00 to 25.00	

## Decorative Greens

Coontie Leaves.....\$3.00 per 100	Adiantum.....\$ 1.50 per 100
Ferns .....\$3.00 per 1000	Galax.....2.00 per 1000
Plumosus.....50c bunch	Leucothoe.....10.00 per 1000
Sprengerl.....35c to 50c bunch	

GALAX, Bronze, fine large leaves, \$15.00 per case

Prices Subject to Change Without Notice

Give us your orders this season

The express company statisticians have figured out that the average transportation charge on boxes of cut flowers shipped out of Chicago is \$1.34.

What the trade pays in express charges in a busy season is shown by the figures as to the total number of boxes taken off the market by the company's pick-up service during the Memorial day rush of 1921. Here they are, reprinted from The Review of June 2:

Wednesday, May 25..... 3,570 boxes  
Thursday, May 26..... 8,720 boxes  
Friday, May 27..... 4,820 boxes  
Saturday, May 28..... 2,772 boxes

Total for four days .....14,882 boxes

By multiplying this total by the average charge per box it is found that the florists who bought flowers here at that time paid the express company the important sum of \$19,941.88 for transportation. Of course the company's income from florists is not so great every week, but it always is enough to warrant the trade in expecting and the company in giving prompt, obliging service and careful handling of shipments.

#### Fall Flower Show.

With the notices of this week's meeting of the Chicago Florists' Club, Secretary Fred Lautenschlager mailed post cards upon which members might reserve space for an exhibit at the Auditorium hotel November 16 and 17 and order tickets to be distributed to the public. The Chicago Florists' Club will hold a fall flower show in conjunction with the annual meeting and exhibition of the Chrysanthemum Society of America. Exhibition space will be furnished free of charge and all growers and retailers are urged to make a display. Application for space should be made with Mr. Lautenschlager at once.

The show will be open to the public. Tickets will be furnished to retail florists, for distribution to their customers, at \$5 for 100, \$12 for 300, \$15 for 500 and \$20 for 1,000. Orders for such tickets should be forwarded promptly also to Secretary Lautenschlager.

On the evening of November 16, the grand opening of the club will be combined with the banquet to be given members of the Chrysanthemum Society of America. The club has appropriated \$200 for entertainment on this occasion and a gala night is looked for.

#### Pot Plants at Forest Park.

For those who anticipate a holiday business as of old at Christmas this year, it is reassuring to look through the greenhouses of Frank Oechslin at Forest Park, from which so many pot plants come at that time. The houses are every inch occupied, and the stock of the various kinds of plants has never been in better condition. Most important, in view of the lamentable deficiency of cyclamens last year, is the splendid condition of these plants at this range. The fungus which was general in this vicinity seems to have been conquered, here at least, by dint of frequent dippings and sprayings since the beginning of hot weather in the spring. The plants are now in fine, clean condition, a joy to the eye, and are attaining good size. There may have been some poor ones, but they are not evident. The demand for small sizes, for growing on, has taken a great many, so that the number on hand is not certain, since, says Foreman Geiger, everybody is too busy to count them.

Similarly in good condition are the chrysanthemum plants, poinsettias and

# Pyfer's

## FLOWERS FOR PROFITS

### Remember Pyfer's

Have Flowers Every Day  
at Lowest Market Price

Here are a few of our leaders:

#### ROSES

PREMIER	Per 100
Select Long .....	\$12.00 to \$20.00
Choice Medium .....	8.00 to 10.00
Good Short .....	5.00 to 6.00

COLUMBIA	
Select Long .....	12.00 to 20.00
Choice Medium .....	8.00 to 10.00
Good Short .....	5.00 to 6.00

#### OPHELIA, SUNBURST, MARYLAND, DOUBLE WHITE KILLARNEY AND HOOSIER BEAUTY

Select Long .....	10.00 to 15.00
Choice Medium .....	6.00 to 8.00
Good Short .....	4.00

CHRYSANTHEMUMS, yellow, per doz.....	3.00 to 6.00
CARNATIONS .....	2.00 to 4.00
DAHLIAS, extra fine.....	4.00 to 6.00

FEVERFEW .....	per bunch .35
EASTER LILIES .....	per dozen 3.00
ADIANTUM .....	per 100 1.50
ASPARAGUS and SPRENGERI .....	per bunch .25 to .50
FERNS .....	per 1000 3.00
GALAX .....	per 1000 2.00

Subject to Market Changes

## A.T. Pyfer & Company

Our Motto: "Nothing too much trouble to please a customer."

L. D. Phone Central 3373

164 N. Wabash Ave., CHICAGO

## OUR NEW APRON

THE BEST for Shop or Greenhouse

Made of Gray Vulcanized Rubber backed with mercerized cloth as our former aprons but are a little heavier, thus making them acid proof. All edges are hemmed. Size 28 x 38 inches, complete with straps.

NOTE - We only carry the one style apron.

C. A. KUEHN WHOLESALE FLORIST

1312 Pine St.  
ST. LOUIS

POSTPAID  
Each

\$1.75



# ZECH & MANN

Wholesale Cut Flowers

30 East Randolph Street

CHICAGO, ILLINOIS

Use Our

# ROSES

## and CARNATIONS

MUMS, white and yellow, are ready

GREENS OF BEST QUALITY

*All other stock in season.*

Connect with us. You will find this a good source of supply.

Mention The Review when you write.

# FINE FLOWERS

Roses, Chrysanthemums, Sweet Peas, Lilies, Valley and other Flowers for buyers whose trade demands the best.

**JOSEPH FOERSTER CO.**

Wholesale Dealers in Cut Flowers

160 North Wabash Ave.

CHICAGO

Ask the man who  
Buys from us.

begonias. The Cleveland cherries are fruiting particularly well. Other stock at the Forest Park range is in good shape. Ferns are in good supply, and

there are, of course, many more at the Quincy street greenhouses, in the city, where the space is almost entirely devoted to foliage plants.

#### Various Notes.

President Edward Enders, of C. A. Samuelson, Inc., has hit on another rea-

son why florists should pay their bills before the middle of the month. He was one of the committee representing depositors in the matter of the Michigan Avenue Trust Co., which failed, and in the course of the negotiations it came to his attention that almost without exception bank failures have occurred in the second half of the month. When the Michigan Avenue Trust closed, just after mid-month, Mr. Enders' concern had over \$4,000 worth of checks in the mails. Had they cleaned their slate a few days earlier they would have been that much less deeply interested.

Not content with a new refrigerator surrounded by old fixtures, Fred Greager has given Buchbinder Bros. an order for a complete set of new fixtures to match the refrigerator installed last month in his store opposite Oakwoods cemetery.

Frank Schramm, of Crystal Lake, says he does not believe the growers as a class have cause either for complaint or alarm. He finds that to October 1 his own averages per flower and per plant are almost exactly even with a year ago. And last year no growers went broke!

A. B. C. Miller is on a fortnight's trip east. D. Dumser started out October 3 on a long trip by motor, through Michigan, Ohio, Pennsylvania, Kentucky and Indiana.

John Steinmetz returned October 1 from a hunting trip among the lakes. He found plenty of ducks, although it was a little early for the big flights. The ducks are staying north later this autumn than usual.

The store and lease of the University Floral Co., 6302 University avenue, are being offered in the daily papers as for sale.

Visitors to the Parkside Greenhouses, on Seventieth street, comment on the excellence of the pot plants grown in old houses. The reason, perhaps, why the plants are good is that each one is raised a pet. Luke Collins, the proprietor, has little use for the hose, but the old, long-spout watering can never is far from his hand.

L. P. Schroer, 2341 West Sixty-third street, has placed an order with Buchbinder Bros. for a complete set of new store fixtures, including a 10-foot display refrigerator.

H. M. Aspinwall and W. H. Ludeke, trading as Aspinwall & Ludeke, have leased the M. F. Mersch range at Palatine and will grow cut flowers for the Chicago market.

September 29 was a hot day, the thermometer showing 86 degrees in the shade, but there was an infallible indication of the approach of autumn in the window of the Kreitling Floral Co., on Van Buren street. A piece of paper pasted in the show window read, "Violets have come."

I. Inoue, manager of the United Flower & Supply Co., San Francisco, who has been here for two or three weeks, has decided to settle down. He has rented an office at room 1503 Malers building, corner Wabash avenue and Madison street, where he will make his headquarters for the month of October and probably for November. His firm is shipping large quantities of chrysanthemums from California to this market, about thirty-five boxes arriving in the refrigerator car October 1 and nearly as many more in the car which came in October 4.

R. Scheffer, at Wheaton, has his entire place in chrysanthemums and pom-



## A SUPER-MAN

Could not successfully produce all of the fifty or sixty varieties which are the several specialties of our various growers.

And their separate establishments are never "on" or "off crop" simultaneously, nor do many contend with the same troubles.

The **result** is that we represent a supply, steady and **reliable**, month by month, day by day, hour by hour, **throughout the year.**

**START NOW and BE INSURED.**

**KENNICOTT & BROTHERS CO.**  
WHOLESALE FLORISTS

*Chicago, Illinois*

### "BULL DOG" CLIP



For fastening packages of cut flowers, plants, etc., these clips have no equal. Box of 1000 clips..... **\$1.00** 5 boxes of 1000 clips or more @..... **\$0.90**  
Complete list of many other items free.

One Floral Art Album given free with any order of \$25.00 or more.

**GEO. H. ANGERMUELLER CO.,**  
Wholesale Florist 1324 Pine St., ST. LOUIS, MO.

**FINEST QUALITY NEW IMPORTATION**

## MINIATURE VELVET PANSIES

**\$3.60 per gross**

**SAM SELIGMAN, 116 W. 28th St., New York**

# PETER REINBERG, Inc.

WHOLESALE CUT FLOWERS

30 E. Randolph St., CHICAGO

We offer a good supply of

## FANCY NEW CROP ROSES

PHONES: Central 2846 and 601

### CURRENT PRICE LIST

Subject to change without notice

MRS. CHAS. RUSSELL and PREMIER		Per 100
Extra Special .....		\$25.00
Special .....	\$18.00 to	20.00
Select .....	12.00 to	15.00
Medium .....	8.00 to	10.00
Short .....	5.00 to	6.00

OPHELIA, SUNBURST, BUTTERFLY		Per 100
Special .....		\$15.00
Select .....	\$10.00 to	12.00
Medium .....	6.00 to	8.00
Short .....	4.00 to	5.00

COLUMBIA		Per 100
Extra Special .....		\$20.00
Special .....	\$15.00 to	18.00
Select .....	10.00 to	12.00
Medium .....	6.00 to	8.00
Short .....	4.00 to	5.00

WHITE KILLARNEY		Per 100
Special .....	\$12.00 to	\$15.00
Select .....		10.00
Medium .....	6.00 to	8.00
Short .....	4.00 to	5.00

ROSES, OUR SELECTION..... 5.00

NEW CROP CARNATIONS, \$3.00 and \$4.00 per 100

Chrysanthemums, white and yellow, doz.....	\$3.00 to \$6.00
Easter Lilies.....	\$3.00 per doz.
Valley, order of us for the best.....	\$8.00 per 100
Adiantum, per 100.....	\$1.50

Asparagus, per bunch.....	\$0.35 to \$0.75
GALAX.....	Per 1000
Bronze or Green.....	\$2.00
Ferns, per 1000.....	3.00

Order from us and get the freshest stock and of best keeping quality.

Mention The Review when you write.



Windler Smiling Service

### Three-Stripe Chiffon—Best Quality

White, Pink, 6-in., per yard.....	6c
Violet, Lav'nder 4-in., per yard.....	5c

### Sphagnum Moss

One Bale.....	\$ 1.35
Ten Bales.....	12.50

### Green Thread

(Meyer's)

One-pound box.....	\$ 1.75
Ten boxes.....	16.50

### Number 2 Metalline Shower

Pink and White

Per 50-yard bolt.....	\$1.50
-----------------------	--------

**WINDLER WHOLESALE FLORAL CO.,**

All  
Phones

**1310 Pine St., St. Louis, Missouri**

pons again this season, to be followed by sweet peas.

There is soon to be a new flower store on Sheridan road at Argyle street. A 5-year lease has been signed and fixtures ordered, but the proprietor is not yet ready to have his identity disclosed.

George Wienhoeber has contracted with the A. L. Randall Co. for two refrigerators for his new Michigan avenue store, one a large display box for

the salesroom and the other a 24-foot storage box for the basement.

It is probable that the next large flower show in Chicago will be a neighborhood affair, in the Wilson avenue district, where there are a lot of live florists.

Miss Augusta Harper fell October 2, breaking her arm. She will be laid up for some time. Miss Harper has kept Bassett & Washburn's ledger for nine

years and prior to that was with E. H. Hunt for some time.

Leo Wietor, elder son of N. J. Wietor, October 1, joined the store staff of Wietor Bros. The young man will be 23 years of age October 8. Since leaving school he has been employed in the firm's greenhouses and has gained a general acquaintance with the growing end of the business. Now he takes up the selling end.



# Roses, YOU AND ALSO Will Like YOUR TRADE

We also have a Steady Supply of

Asters

Carnations

Gladioli

Valley

Chrysanthemums

Adiantum

Lilies

Sprengeri

Plumosus

Orchids

Boxwood

Smilax

Ferns

Galax

## Myrtle

The Green  
you get so  
many calls for

# ERNE & COMPANY

30 E. Randolph St.

WHOLESALE FLORISTS  
L. D. Phone Randolph 6578

CHICAGO

# WEILAND-RISCH CO.

FLOWERS "at their best" From Grower Direct

154 North Wabash Ave. FLOWER GROWERS CHICAGO

E. C. Amling is en route from his home in California for a visit and to attend the annual meeting of the company bearing his name. He is due to arrive October 7.

Bassett & Washburn report the arrival of the first pompons October 3. The variety was the one which has come to be known as Chicago Early White.

R. E. Kurowski, manager for the John C. Moninger Co., says the company booked more orders in September than it did a year ago, both in number and in value. The increase in number and value more than made up for lower prices.

Matt Mann celebrated the holiday October 3 by lending a hand at Zech & Mann's, something he does not do except when business is extra good.

Word comes from Pasadena that E. B. Washburn, who has been seriously ill this summer, is much improved in health.

A. C. Brown, of Springfield, was a caller in the market October 1, on his way home from Milwaukee.

Erwin J. Hamme, of Wauwatosa, Wis., was here October 3 and left an order with the A. L. Randall Co. for a complete outfit of fixtures and supplies for a unique new flower store.

William S. Martin, formerly in the landscaping business at Birmingham, Ala., was here last week and reports that he will move his family to Chicago, having engaged with the Beaudry Organizations, with headquarters in the Railway Exchange building, to direct its sales force, at present consisting of sixteen men.

Muncie, Ind.—The business and holdings of the Muncie Progressive Floral Co. have been purchased from the receiver by Mrs. Myrta M. Howell.

## HART BRAND Linen Florists' Thread

is the strongest Thread in the world.  
Try a box and we will guarantee you  
will use no other.

3-pound Box, \$5.25

2 ounces to the spool, 24 spools to the box

The Best and Cheapest Thread on the Market.

### GEORGE B. HART

47-55 Stone Street

ROCHESTER, N. Y.

## CHAS. N. COTTER COMPANY, Inc.

WHOLESALE DEALERS

Floricultural and Agricultural Products and Supplies  
JAMESTOWN, NEW YORK.

Fort Worth, Tex.—Dr. H. A. Severance intends to embark in the florists' business. He is located at 2415 Main street.

De Smet, S. D.—C. H. and M. E. Raberge have announced that they have purchased land and are starting a greenhouse and nursery in this city.

## Tanner

Phone  
Central  
6284

WHOLESALE  
CUT FLOWERS and  
SUPPLIES

30 East Randolph Street

CHICAGO

# WIETOR BROS.

Wholesale Growers of  
**CUT FLOWERS**

30 E. Randolph St. L. D. Phone Randolph 2081 Chicago, Ill.

## NOW IN FINE CROP

### CURRENT PRICE LIST

Subject to change without notice

#### PREMIER

	Per 100
Special .....	\$20.00
Long .....	15.00
Medium .....	10.00
Short.....	5.00

#### RUSSELL

Long .....	20.00
Medium.....	12.00
Short.....	6.00

#### COLUMBIA

	Per 100
Special .....	\$15.00
Long .....	12.00
Medium.....	8.00
Short.....	4.00

#### SUNBURST

Long.....	10.00
Medium ..	7.00
Short.....	4.00

**CARNATIONS** Fancy.....\$3.50 to \$4.00 per 100  
Good.....2.50 to 3.00 per 100

**CHRYSANTHEMUMS** Early Frost, white.....\$3.00 to \$4.00 per doz.  
Golden Queen, yellow.....3.00 to 4.00 per doz.

**GREENS** { Ferns.....\$3.00 per 10'0  
Plumosus......50 per bunch  
Sprengeri......50 per bunch

It is quite evident all the readers of The Review know M. H. Levine. Now we want you all to

**Get acquainted with our trade-mark**

**IT MEANS QUALITY AND SERVICE**



## M. H. LEVINE CO.

874 Broadway

ELCO BRAND

New York City

### DAHLIA SHOW CLOSES.

#### Storm on Final Day.

The seventh annual exhibition of the American Dahlia Society closed September 30, with a small attendance on that day, owing to a violent storm, which lasted almost all afternoon and broke into the exhibition hall on the roof of the Pennsylvania hotel, overturning exhibits and flooding a portion of the floor. Taking all things together, the officers are satisfied that the show was a success financially, but there seems to be some doubt as to the wisdom of again attempting a 4-day show even with the duplication of exhibits and awards.

The staging of the second section of the show, September 29, was not nearly

so complete as that of the first day, and many exhibits were missing.

#### The Awards.

The following were among the new exhibits and awards in the commercial and open classes:

Best ten cut varieties, new or old, twelve blooms each—Mrs. Sarah M. Wakeman, Southport, Conn., first.  
Best basket or hamper decoration—W. L. W. Darnell, East Moriches, N. Y., first.  
Best table centerpiece—A. W. Butler, Mount Kisco, N. Y., first.  
One hundred varieties, four types or more,

short stems—John H. Wiegand, New Haven, Conn., first; N. H. Cottam, Wappingers Falls, N. Y., second; A. F. Clark, Netcong, N. J., third.  
Fifty varieties, four types or more, short stems—John H. Wiegand, first; L. B. Linsley, West Haven, Conn., second; N. H. Cottam, third.

Twelve blooms, show, twelve varieties, short stem—C. Louis Alling, West Haven, Conn., first.  
Twelve blooms, decorative, twelve varieties—John H. Wiegand, first; C. Louis Alling, second.  
Twelve blooms, cactus, twelve varieties—C. Louis Alling, first.

Twelve blooms, hybrid cactus, twelve varieties—C. Louis Alling, first.  
Twelve blooms, peony-flowered, twelve varieties—C. Louis Alling, first.

Twelve blooms, single, twelve varieties—Mills & Co., Mamaroneck, N. Y., first; A. F. Clark, second.

### GOLD LETTERS AND SCRIPTS

Best and Cheapest on the market. Write for samples and prices.

**J. LICHTENBERGER, 1560 Ave. A, NEW YORK CITY**

Mention The Review when you write.

# THE STUPPY SUPPLY COMPANY

## WISHES TO THANK THE FLORISTS' TRADE

For kind wishes and hearty co-operation given us at our opening. We have come to stay and to help make Kansas City a bigger and better flower market.

**Roses, Carnations, Orchids, Valley and Mums, Hardy Flowers, Florists' Supplies.**

STUPPY means:  
**QUALITY—SERVICE—SATISFACTION**

Telephone—  
Main 0755 Bell  
Harrison 0057 Home  
Wabash 0184

**STUPPY SUPPLY CO.,**

Ten Twenty Oak'  
Kansas City, Mo.

Twelve blooms, collarette, twelve varieties, vase of long stems—A. F. Clark, first; N. H. Cottam, second.

Nine vases, pompons, nine varieties, three in a vase—Mills & Co., first; A. F. Clark, second. Best vase red, twelve flowers, one variety, long-stemmed—N. H. Cottam, first; W. A. Manda, Inc., South Orange, N. J., second.

Best vase white—N. H. Cottam, first; John Lewis Childs, Inc., Flowerfield, N. Y., second. Best vase yellow—John Lewis Childs, Inc., first.

Best vase pink—John Lewis Childs, first; N. H. Cottam, second.

Best vase any other color—Miss Emily Slocombe, New Haven, Conn., first.

Largest decorative bloom—E. L. Adams, Rumson, N. J.

Finest and most meritorious display of cut dahlias, grasses and foliage allowed—Mills & Co., first.

Best undisseminated seedling—E. L. Adams. Best twelve American dahlias, twelve varieties on stems—E. L. Adams.

A special challenge prize offered by W. A. Manda to any exhibitor whose dahlia could score more points than Dahlia Mandaiana, claimed by the challenger to be the best all-around dahlia, was won by Wm. H. Waite, Rumson, N. J., with Scarlet Bedder.

Mills & Co. won a silver cup offered in an open special class for the best six vases of peony-flowered dahlias, six varieties, six blooms to a vase, on long stems.

John Lewis Childs won the Skinner Irrigation Co. prize, a 50-foot sectional line of system, for three vases, twelve blooms to a vase, cactus, decorative and peony-flowered dahlias. J. H. P.

### DAHLIA TRIAL GROUNDS.

The excellent work being done at the two trial grounds of the American Dahlia Society was given particular mention by President Richard Vincent, in his address at the society's annual meeting at New York last week, and he urged that dahlia raisers use this means of testing out new varieties for the benefit of the trade and the public. In this regard Mr. Vincent said:

"With two widely separated trial grounds, one in the north, at Storrs, Conn., and one in the south, at College Park, Md., the American Dahlia Society ought to be well prepared to test the growing qualities of any and all new varieties of dahlias. The expense to an originator is so small that I really do not think any variety ought to be put on the market unless passed at the trial grounds. If the buying public would only buy the new varieties that have been passed upon by competent judges, there would not be so many so-called wonders forced upon the growers. We want all the good dahlias possible for our patrons, both new and old, and have advocated these trial grounds

# GOOD ROSES

Columbia,	-	6c to 15c
Ophelia,	- -	4c to 10c
Milady,	- - -	5c to 10c
Premier,	- -	5c to 10c
White,	- - -	5c to 8c

FLAT FERNS, ERICA FERNS, ASPARAGUS FERNS,  
ADIANTUM, GALAX.

**T. J. Noll Floral Company**  
1117-1119 McGee St., Kansas City, Mo.

Mention The Review when you write.

**Something New - To give away -**  
**YOUR AD. ON VASE FREE IN 100 LOTS**

NO. 1 TWO-TONE	NO. 2 HAND PAINTED	NO. 4 HANDPAINTED BEAUTIFULLY	NO. 5 HAND PAINTED	NO. 3 TWO-TONE
HEIGHT - HANDLE - 21" " " " CUP - 8 INCH. PRICE - \$5.25-Doz. " \$35.00 PER 100	HEIGHT - HANDLE - 16 INCH. CUP - 6 INCH. PRICE - \$3.25-Doz. " \$22.50 PER 100	HEIGHT - 7 1/2" PRICE - \$12.00 PER 100	Price - \$9.00 per 100	HEIGHT - HANDLE - 14 INCH. CUP - 6 INCH. PRICE - \$2.25-Doz. " \$18.00 PER 100

CASH WITH ORDER

CHICAGO PAPER-MACHE CO. 2834 LINCOLN AVE. CHICAGO

SHIPPED F.O.B.

Mention The Review when you write.

**The McCALLUM COMPANY**  
MANUFACTURERS—IMPORTERS—WHOLESALE  
**FLORISTS' SUPPLIES PITTSBURGH, PA.**



Home Telephone, Harrison 6487

Bell, Grand 3143

# Kansas City Wholesale Cut Flower Co.

1108-1110 Grand Avenue, Kansas City, Mo.

**NO BETTER MARKET****NO BETTER STOCK**

No one who will look after your order better than  
L. R. BOHANNON, Always at Your Service.

## ROSES

Our Roses are grown by men who excel and are handled in a way that places them in your store in the best possible condition.

## GLADIOLI

The mild weather is bringing in this last field of Gladioli in fine shape.

## DAHLIAS

Grown by the best growers in this vicinity and are packed in separate boxes, 50 to a box, \$2.00, \$3.00 and \$4.00 per 100.

## CELOSIA

Large heads, 8 to 12 inches across; stems 3 to 4 feet long, at \$2.00 to \$5.00 per dozen. Just the thing for large store and house decorations. Red, cerise, orange, yellow and Nile green.

## CARNATIONS

While they are not fancy, they are beginning to come in. Will be ready to ship in about two weeks.

## GARDEN FLOWERS

Zinnias, Delphinium, Scabiosa, Marigolds.

**Wire Design Manufacturers****Florists' Supplies****Flat Ferns****Erica Ferns****Asparagus Ferns****Mexican Ivy****Adiantum****Galax Leaves**

so that they could procure the very best.

"We are greatly indebted to the officers and directors at both colleges for their coöperation and also for their allowing us the assistance of Professor Fraser and Professor Norton and their valuable aids. These two men are among the ones having the best knowledge of dahlias in the country, both in the planting, growing and classification of the flower, and any information they may give can be strictly relied upon.

"The number of visitors to the trial grounds and the interest being taken shows the popularity of the dahlia among the masses."

#### PHILADELPHIA.

##### The Market.

When writing it is natural that the present is clearer than the past. Today's activity is clearer than the dullness of the rest of the week. To be accurate, this report should be divided into two parts. The first, and by far the larger part, is formed of the last few days in September, when the weather was hot and the market was dull and overstocked. There was no cut flower business worth the name, the only interest being in some weddings that demanded a few choice flowers. The second part was Saturday, October 1, by itself, when the weather was cool, in delightful contrast to the midsummer temperature of the preceding days, and this market was active, so active that the fresh flowers that arrived in nice condition were all sold at fair prices. Only the September left-overs and the culls remained. This change is explained in a variety of ways—flower weather, people at home again, weddings, entertainments, a Jewish festival.

Dahlias and roses are the leaders. Yellow and white chrysanthemums are more plentiful. A few pink have come. Carnations are arriving in greater numbers. Sweet peas are getting into presentable form.

Compared with the same month one year ago, September is disappointing to the wholesalers and growers. Prices have been lower and the total business less. Conditions have favored outdoor production. The retailers have done better, but they have felt the effects of the extremely warm weather that prevailed throughout the month, weather so warm that it discouraged flower buying.

##### A Wonderful Flower Shop.

Frank M. Ross opened a new store, his fourth, Saturday, October 1, at 1327 Girard avenue. Mr. Ross erected the building expressly for the store, so that it embodies his ideas of taste, utility and business management. The building was designed by Philip Merz for Mr. Ross. The ground floor of the lot, 18x110 feet, is being devoted to his business, while the upper floors are planned as apartments. The rent of these apartments will greatly reduce the interest on the investment to be charged against the store. The front on Grand avenue, just east of the Hotel Majestic, is imposing.

It is a fine, handsome store, and brilliantly lighted. Substantial stationary window boxes, filled with retinisporas and hardy ivies, ornament the second story windows, while higher still, between the second and third stories, is

## During This Month

there is likely to be an ample supply of Cut Flowers in all the seasonable stock.

We wish to call particular attention to the wonderful

### SUPPLY OF ROSES

Among them we can furnish you

RUSSELL, COLUMBIA

BUTTERFLY, PREMIER

DOUBLE WHITE KILLARNEY

and there are none better for Keeping and Shipping Qualities.

### VALLEY

A fresh supply every morning.

### EASTER LILIES

Plenty of them every day.

### CHRYSANTHEMUMS

The supply should be much larger this week, and your order will be filled complete.

### ORCHIDS

There will be quite a demand for them this month, and you are absolutely safe in depending on us to supply you - -

\$1.00 for the Best.

BUSINESS HOURS, 7 A. M. to 5 P. M.

## THE LEO NIESSEN CO.

Wholesale Florists

1201-3-5 Race St.

Branches:

BALTIMORE  
WASHINGTON

PHILADELPHIA

#### THE PHILADELPHIA

## GROWERS' CUT FLOWER MARKET

Orders from out-of-town customers will be filled with the freshest stock, carefully packed. The favor of a trial order is requested.

### ROSES in all Varieties

Carnations, Chrysanthemums, Valley, Finest Easter Lilies, Greens, Etc.

Growers who desire to market their flowers in their own commission house are invited to call.

No. 7 South Mole Street

PHILADELPHIA

WILLIAM C. LYNCH, Manager.

BOTH  
PHONES

Dahlias  
in  
Finest  
Varieties

CHARLES E. MEEHAN

4 South Mole Street

PHILADELPHIA, PA.

ASPARAGUS  
STRINGS  
And BUNCHES  
and all other  
GREENS

the crowning glory of the front, a large medallion, displaying flowers and fruit, designed by an Italian artist.

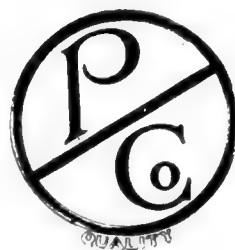
The interior of the store is finished in French gray, with leaves in gold ornamented thereon. A light curtain hung

over the electric lights in the store window increases their effect, shading the light from the eyes and increasing its brilliancy below. The handsome show case is filled with fine flowers. The store is filled with plants, tastefully arranged.



# ROSES

**RUSSELL and AMERICAN LEGION**.....\$6.00 to \$25.00 per 100  
**COLUMBIA and PREMIER**..... 4.00 to 20.00 per 100  
**PILGRIM and BUTTERFLY**..... 4.00 to 15.00 per 100  
 We have a good supply of other commercial varieties.



## DAHLIAS

Per 100, **\$3.00 to \$6.00**. A few "Special" Exhibition blooms, **\$8.00** per 100.

**CHRYSANTHEMUMS, CARNATIONS, ORCHIDS, VALLEY, COSMOS, TRITOMAS**

and other seasonable stock in good supply.

Everything in Cut Flowers, Plants, Greens, Ribbons and Supplies. Send for Price List.

Business hours: 7.00 a. m. to 5 p. m.

**S. S. PENNOCK COMPANY**  
 THE WHOLESALE FLORISTS OF PHILADELPHIA

NEW YORK PHILADELPHIA BALTIMORE WASHINGTON  
 117 W. 28th Street 1608-1620 Ludlow Street Franklin and St. Paul Sts. 1216 H St., N.W.

## JARDINIERES

Strongly made of water-proofed wood fiber—handsomely decorated— inexpensive—Send for folder



Mono Service Co., Newark, N. J.

Three plant specials were on for the opening day: A well grown Begonia luminosa, 6-inch, 75 cents; a Nephrolepis Teddy, Jr., or Scottii, same size, 65 cents each, and an ornamented handle basket filled with little ferns, 35 cents, all unusual value. There are no counters in the store, only a cash register. Behind is a well appointed work-room with many shelves on the walls and an ingenious arrangement for sweeping the dirt into a shoot and then saying good-bye to it. Behind the work-room is a kitchen—the workers must eat, you know—and behind that a recreation room for the girls, the furniture including a cheval glass. The garage opens on a rear street.

Out on the front pavement a young woman was giving away fine, long-stemmed dahlias, one to each person. Mr. Ross said 10,000 dahlias would be given away that day and in the evening some fine roses.

### The Dual Alliance.

It may not be generally known that there exists an alliance, offensive and defensive, between Berger Bros. on the one hand and the Philadelphia Cut Flower Co. on the other. The objects

**CHRYSANTHEMUMS, white and yellow**  
**LATE CROP OF GOOD**  
**GLADIOLI**

**ROSES, DAHLIAS, VALLEY and GREENS**

A good opportunity for a few more growers.

**The Philadelphia Wholesale Florists' Exchange**

Our Motto "The Golden Rule" 1615 Ranstead Street, PHILADELPHIA

**BERGER BROTHERS**  
**DAHLIAS**

from the famous Dahliadel Nurseries, are finer than ever this season.  
 Place your orders with us for the finest Dahlias in Philadelphia.

**Chrysanthemum Golden Glow, Carnations, Extra Fine Easter Lilies**

**EASTER LILIES ALL THE YEAR ROUND**

ORDER EARLY, PLEASE

**1609 Sansom Street**

**PHILADELPHIA**

of the alliance are the promotion of the interests of our business in general and of that portion of it that is bordered by Sansom street in particular, and the curbing of too rapid advance of Mole street.

The members of the dual alliance are hard workers. It is only at rare intervals they enjoy a little relaxation. It is one of these rare and delightful occasions that the present narrative aims to describe.

John Berger arranged the party. Had Mr. Berger asked all his friends, there would have been an army. He asked George Aeugle. Mr. Aeugle promptly accepted and said he would drive the party in his Cleveland. That meant that Mr. Berger could ask three others. The party, as made up, consisted of George Aeugle at the wheel, John Ber-

**CHRYSANTHEMUMS, CARNATIONS,**  
**Greens in Variety**

and all Seasonable Cut Flowers

**WM. J. BAKER**

Wholesale Florist

12 South Mole Street, Philadelphia, Pa.

Mention The Review when you write.

ger in the seat of honor at his right. Behind were Edmund Dornheim, who knows what's what; Arthur Peil, a rosarian, and Phil, lest we forget.

Starting from Sansom street, threading his way through the crowded thoroughfares of the city, Mr. Aeugle skillfully guided his Cleveland over the bridge, through West Philadelphia, then southward through the beautiful fields and attractive homes of Delaware



# EXTRA!

We are now receiving one of the finest collections of Dahlias, shipped anywhere, direct from the Dahlia Farm to you. One trial will be convincing.

All other seasonable flowers.

## PLEASE NOTE

We now carry a full line of **CHIFFONS** and **RIBBONS**.

## PHILADELPHIA CUT FLOWER CO.

**Phones:**  
Bell, Spruce 803-804  
Keystone, Race 1112-1118

**Wholesale Florists**  
1517 Sansom St., Philadelphia, Pa.

**GEORGE AEUGLE**  
Proprietor

county, out on the Providence road to Wallingford.

### The Bickmore Greenhouses.

Milton H. Bickley received his visitors cordially. He was hard at work, sleeves rolled up, pitching in in earnest, making things go. Clarence Alwine gave a hearty greeting; then the seven, led by Mr. Bickley, went carefully over this fine place.

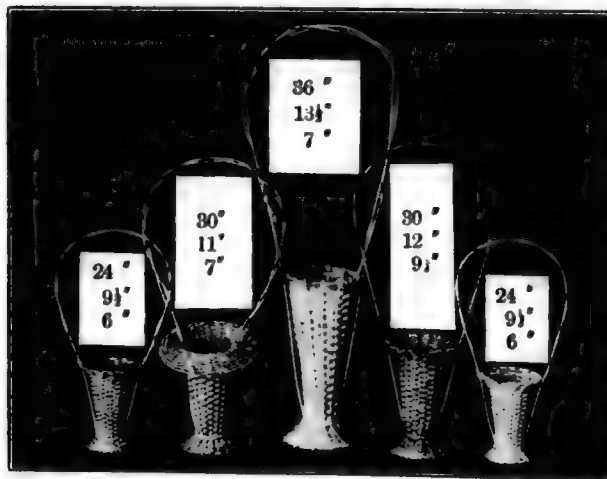
The stock in the houses is in exceptionally fine condition. It is probably a little better today, taking it all through, than at any time in the history of the place.

The chrysanthemums for cut flowers, generally one, occasionally two to a stem, are clean and vigorous. Staking and disbudding have been fully done and they promise well. The varieties include Golden Glow, Bonnaffon, Betsy Ross, New Chieftain, pink and white; Chadwick, white, yellow and golden; Richmond, Tints of Gold, Seidewitz; Turner, white and yellow; Whittier, Autocrat and Thanksgiving Red.

A new house, 30x85 feet, built this summer, is filled with a choice lot of pompons. The carnations are in two large houses. The first, planted the last of August, contains about 16,500 Mrs. C. W. Ward, which is a glorious sight. The second house, planted about September 20, is planted with Enchantress Supreme, Crystal White, Matchless, Benora and Laddie. The quality of the ferns and cyclamens prove that Mr. Alwine is a plantsman of the first rank as well as an exceptionally clever cut flower grower.

The bulbs are all in, 150,000 of them. Just think of it. The Trumpet majors

## GREATEST SPECIAL OFFER



**On all Reed Enameled  
Two-Tone Baskets  
WITH METAL LINERS**

IN ASSORTED COLORS

**True Photograph of Baskets**

Dimensions as stated are:  
Height over all, height of basket, opening

**2 Each \$10.00 cash  
Style only**

Our special offer on No. 310  
basket as advertised in Au-  
gust and September issues of  
The Review still accepted.

**JOHNSON BASKET WORKS** 2535 Milwaukee Ave. **Chicago**

are started outside, the others soon to follow. Increases are being made in tulips and in hyacinths. Lilies are grown all the year around.

Mr. Bickley has built five greenhouses this season. Three are completed; two more, 25x202 feet each, are being glazed. These may be planted with roses.

### The Highland Rose Co.

It is only a short run from Wallingford to Morton. It is quickly covered and Mr. Aeugle brings his Cleveland to a standstill beside the range of the Highland Rose Co. Here Mr. Aeugle is

## Order Your Holiday Strawflowers Now

Stripped and Dried.

**HELICHRYSUM**, dark rich colors

**RHODANTHE**

**STATICE**, yellow and blue

Try a 50c sample bunch

**T. R. MICHAELIS**

Wholesale and Retail  
**MARINETTE, WIS.**

## THE FLORISTS' SUPPLY HOUSE OF AMERICA

# PREPARED BEECH SPRAYS

We have just received an importation of this fine decorative foliage, which we offer while it lasts at **\$12.00** per 100 lbs. in lots of 100 lbs. or more.

We will receive this week an importation of **Immortelles, Statice, Fresh Wheat, Glass Vases, Toneware and Artificial Flowers and Fruits** of all kinds.

We advise our friends to order now.

## USE OUR CATALOGUE—IT'S A HELP.

Send for it if you haven't received the same.

SEE PAGE 13.

**SILVER BASKETS**, very good for Gifts and Table Decorations.

**POPPIES FOR ARMISTICE DAY.** \$2.50 and \$4.00 per gross. On stem, 75c and \$2.00 per doz.

**SOMETHING NEW:** Celluloid Flowers, very fine for Mausoleums, to put in Wreaths or Vases. These sell from 15c up to \$1.00 per spray.

Send for a \$10.00 or \$25.00 assortment.

**CELLULOID WREATHS and CROSSES**, made up, from \$2.00 to \$10.00.

# H. Bayersdorfer & Co.

1129-1133 Arch Street

PHILADELPHIA, PA.

Branch Factory, 709 First Ave., New York City, Telephone Vanderbilt 4976



## Papier Mache Wreath Forms

Fine for making Frieze Wreaths, Magnolia Wreaths or Artificial Flower Wreaths. Well made.

	Per doz.	100
6-inch.....	\$0.35	\$2.50
8-inch.....	.45	3.50
10-inch.....	.60	4.50
12-inch.....	.75	6.00
14-inch.....	1.00	8.00

**C. C. Pollworth Co.**  
Milwaukee, Wis.

## Experienced Help, Cheap

On Moss-stuffed  
Wired Frames



Packed Right  
2 in a Box

We offer the retail trade a better Magnolia Wreath than they can afford to make up.

Put your energy in sales.

We'll work for you.

Only one color—Dux Brown.

Uniform in quality, size and color.

3 sizes—18-inch, 70c; 21-inch, 85c; 24-inch, \$1.00.

Recommended and guaranteed by

## HOLTON & HUNKEL CO.

462 Milwaukee Street,

MILWAUKEE, WIS.

host. He presents his friends to the manager, W. E. Fowler, and gives them the freedom of Morton.

The progressive management of the Highland Rose Co. has made many changes in the past year. Old varieties have been discarded, new varieties planted and a large greenhouse is being remodeled. The principal range contains about 18,000 rose plants. One-third are Ophelia, carried over. The remaining two-thirds are divided between Premier, Columbia, Butterfly and Pilgrim, all freshly started. They looked extremely well. The second range is planted with Columbia, now producing fine blooms, and Double Killarney. There is also a good house of Asparagus plumosus nanus. The house which has been remodeled has concrete sides, fresh supports and has been painted and reglazed. This house is planted with Ophelia.

It was unanimously agreed by the party as it returned to town Wednesday afternoon, September 28, that the time had been greatly enjoyed.

#### Club Meeting.

The annual meeting of the Florists' Club was held at the Hotel Adelphia, Tuesday evening, October 4.

The officers elected were: President, Alfred M. Campbell; vice-president, Fred J. Michell; treasurer, George Craig; secretary, Robert Kift.

The speaker of the evening was Ernest J. F. Zieger, formerly of the Zieger Co., Inc., of Pittsburgh, now one of our ablest growers. His subject was "Early Chrysanthemums."

William K. Harris exhibited a group of well grown decorative plants. Henry M. Weiss & Sons showed a vase of the new carnation, White Delight, and Zieger & Sons exhibited Chrysanthemum Golden Glow.

#### Various Notes.

Alvah R. Jones and Stephen Mortensen visited some of the Chester county growers last week. They called on Fred Carey, A. Harvey & Sons, E. C. Marshall and Yeatman & Way. They saw some fine stock.

Charles E. Meehan moved his wholesale cut flower commission business from 5 South Mole street to his own building, at 4 South Mole street, Saturday, October 1. The new quarters are not ready, temporary shelter only being provided. It will take time to complete the building.

Frank P. Myers, restored to health, is talking to his friends in cheerful vein.

Edward Reid has been south.

J. Stephenson's Son has a fine lot of roses.

Robert Craig is better and hopes to sail for Porto Rico October 8.

William C. Lynch says that the first Saturday in the new Philadelphia Growers' Cut Flower Market was satisfactory.

The staff of the Joseph G. Neidinger Co. includes J. F. Neidinger, H. S. Price, H. R. Crawford and L. J. Sieger.

The new house of the Strafford Flower Farms is filled with lilies.

Professor C. A. Weigel and his assistant are at work here studying insect pests, with headquarters at Doylestown.

The Robert Craig Co. has some superb cyclamens. Phil.

## Drive Your Slogan Home



### The New Wrapping Paper

Made especially for Florists

Watermarked

*"Say it with flowers"*

Carries your dynamic slogan right into the homes of your customers.

It adds a charming and appropriate note to your packages.

If your supply house or paper merchant cannot supply you, write for particulars.

Wholesale Florist Supply Houses are finding this new wrapping paper a business asset.

Write for full particulars today

## Orchard Paper Company

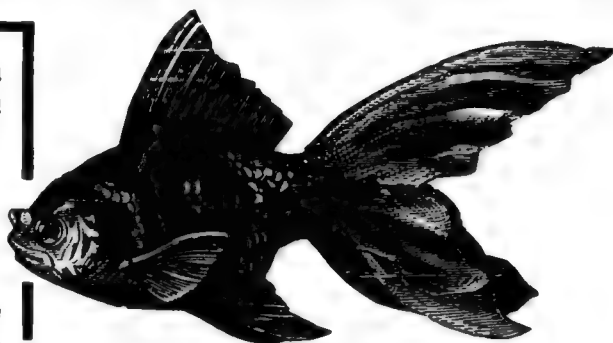
757 Spruce Street

SAINT LOUIS

### There's money in Goldfish for You

You can have a compelling window display---and the fish will practically sell themselves at a handsome profit. We sell aquarium supplies of all kinds. Fifteen years' experience enables us to ship fish any distance safely.

Send for Wholesale Catalogue

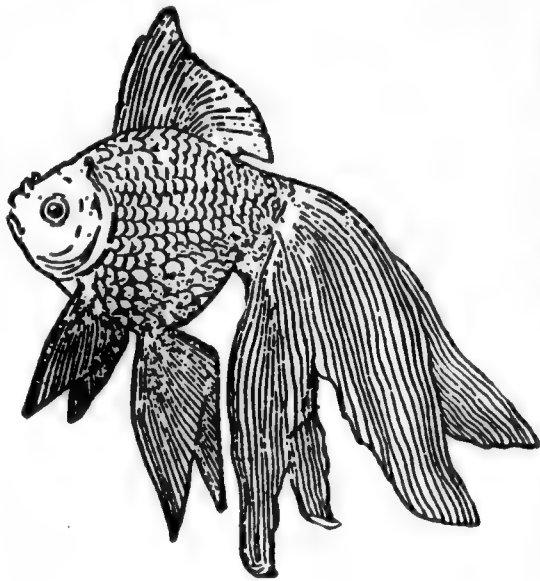


## Auburndale Goldfish Company

1449 W. Madison St.

Chicago, Ill.





# Goldfish and Canaries

WE have the largest and most complete stock of Plain and Fancy GOLDFISH, consisting of Japanese Comets, Japanese Singletails, Japanese Fantails, Japanese Telescopes and Paradise Fish, that we have ever had.

Our stock of Aquariums, Globes, Fish Food, Water Plant and Aquarium Ornaments is also complete.

Then we have a big assortment of Canaries, Bird Cages and Bird Supplies.

Write for Our Catalogue

## Ashborne Goldfish and Supply Co.

Hatcheries: Burlington - Indianapolis - Frederick, Md.

Office, BURLINGTON, IOWA.

### PREPARE FOR CLEVELAND SHOW.

The work of preparation for the fifth national flower show is being vigorously pushed. The cut flower schedule has been prepared; the premiums covering the rose section were published last week and those in the carnation section appear in this week's issue.

Space in the trade section is being taken up satisfactorily. Among those who have recently made reservations are L. C. Stroh & Sons, Batavia, N. Y.; Joseph G. Neidinger Co., Philadelphia, Pa.; Florists' Exchange, N. Y.; Henry A. Dreer, Inc., Riverton, N. J.; Carl Hagenburger, West Mentor, O., and B. Hammond Tracy, Wenham, Mass.

The official guide to the show is now under way, and there has been a nice response to the requests for trade patronage in the advertising section. The publication will be fully up to the standard of its predecessors, replete with information of value to lovers of flowers and plants.

John Young, Sec'y.

### FLORIST'S SWIMMING POOL.

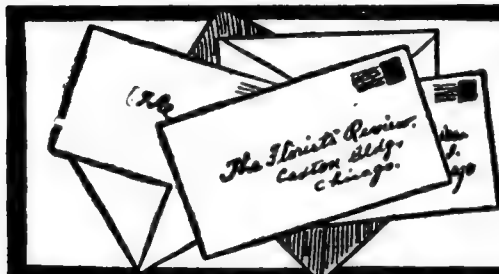
Speaking of remembering the kids, I guess Uncle Joe has not forgotten his old swimmin' hole days! At one end of a new greenhouse erected by Joseph Thomas, at Greensburg, Pa., is a large swimming pool, approximately 20x80

feet, with a depth of seven feet at its lowest point. An up-to-date dressing room is also provided. When questioned regarding the advisability of the investment, Mr. Thomas remarked, "Bring your bathing suit next time and see for yourself."

Certain specified days are set aside for the boys and girls of the neighborhood to enjoy Uncle Joe's hospitality. The greenhouse hands also enjoy a plunge in the pure mountain water of the pool.

In the new greenhouse, ferns, rubber plants, palms, hydrangeas, cyclamens and other decorative plants of superior quality are to be seen.

T. P. Langhans.



### Wanted and For Sale Department

Advertisements under this head, set without display, 18 cents per line. In sending remittance count six words to the line.

Display advertisements in this department \$2.00 net, for one inch space.

When answers are to be sent in our care, add 10 cents for forwarding.

CASH WITH ORDER from those who do not do other advertising.



**SITUATION WANTED**—Grower; single; 23 years' experience. Address No. 440, care Florists' Review, Chicago.

**SITUATION WANTED**—By grower of general stock; American, 45, life experience; A No. 1 reference for 20 years. Loyd Wilkinson, 909 Locust St., Carrollton, Green Co., Ill.

**SITUATION WANTED**—By an experienced, elderly grower of pot plants and cut flowers, to take charge; no designing or firing. Wm. Kirkham, 17 High St., Minneapolis, Minn.

**SITUATION WANTED**—All-round grower; single; 19 years' experience in U. S.; please state salary and full particulars in first letter. Address No. 428, care Florists' Review, Chicago.

**SITUATION WANTED**—General greenhouse work; some experience; single; 36; prefer small place, Indiana, Michigan and northern Illinois; please state wages. Address No. 434, care Florists' Review, Chicago.

**SITUATION WANTED**—By all-around gardener on private estate; life experience in greenhouse and outdoor cut flowers, pot plants and perennials; Chicago suburbs; best of references; full charge. Address No. 442, care Florists' Review, Chicago.

**SITUATION WANTED**—Experienced German gardener, 35 years old, single, would like a position in Chicago; can come at once; versed in growing carnations, roses, mums, pot plants; please state wages. Fred Junge, 673 N. Clark St., Chicago, Ill.

**HELP WANTED**—At once, good, reliable, first-class rose grower; apply or write. Geo. Helm & Co., Blue Island, Ill.

**HELP WANTED**—Experienced working foreman for 75,000 ft. of glass, wholesale and retail; must know how to handle help and produce results; give experience, salary and references. C. W. Espy & Son, Brookville, Pa.

**WANTED**—To buy old greenhouses to be torn down. Address M. Weingarten, 286 Fifth Ave., New York.

**WANTED**—To buy for cash, greenhouse in or near Chicago. Address Matt Artner, 5024 Argyle St., Chicago, Ill.

**WANTED**—To buy greenhouses to dismantle; please state particulars and price in first letter. I. Suesserman, 104 Ridgewood Ave., Newark, N. J.

**WANTED**—To lease, with option of buying, small place with good future for greenhouse business; prefer southern Michigan town. Address, "B," 615 S. Center St., Royal Oak, Mich.

**FOR SALE**—Several boilers, upright, 5 to 8 H. P. Flanders, Knoxville, Iowa.

**FOR SALE**—Two greenhouses and store at a bargain. H. Carlson, 1725 North Campbell Ave., Chicago, Ill.

**FOR SALE**—Beeman garden tractor; used only part of one season; ditch went out; complete with extension rims, turning plow and cultivator bar; price, \$175.00. F. O. B. Montrose. Johnson's Greenhouse, Montrose, Colo.

**FOR RENT**—8,500 ft. greenhouses; good location, 15 mi. from Chicago. Address No. 441, care Florists' Review, Chicago.

**FOR SALE**—Large flower store, doing a large business; good suburb near Chicago; price reasonable. Address No. 418, care Florists' Review, Chicago.

**FOR SALE**—A good paying fernery; near depot; 6 acres, 48,520 feet under sheds; income increasing; \$12,000.00 on terms, or \$10,000.00 cash; write Lee Smoot, Apopka, Fla.

**FOR SALE**—Concrete bench legs 16 ins. high; shipment to be made from our Joliet plant, Joliet, Ill.; write for particulars and prices. Davis-Joliet Co., Davenport, Ia.

**FOR SALE**—One Morehead steam trap No. 2; one Marsh low pressure steam pump, 1-in. suction; 1 Myers deep well working head pump, 1 1/4-in. suction; loose and light pulley; cheap. John E. Smith, Uniontown, Ohio.

**FOR SALE**—Or rent, 25,000 square feet of glass; well stocked with bedding plants; 5000 chrysanthemums benched first of June; fine carnations in the field; coal in for the coming season; good water; hot and cold water in dwelling, gas for heat and light; 20 acres of land in good shape; 25 miles from large city in western Pennsylvania; trains running every hour to city; a fine chance for a good grower of a general line of plants; will contract for part or entire output of plant. Address No. 273, care Florists' Review, Chicago.

[TURN THE PAGE.]

**FOR SALE**—One Kasting soil grinder, \$150.00. Holton & Hunkel Co., Milwaukee, Wis.

**FOR SALE**—Rare opportunity to buy 7,500 sq. ft. of glass in Massachusetts; all stocked and in running condition; money-making location. Address No. 414, care Florists' Review, Chicago.

**FOR SALE**—One No. 11 Kroeschell hot water boiler, in need of slight repairs; rated to heat 22,500 ft. glass; a bargain for quick sale at \$200 F. O. B. Valley View Gardens, Tiffin, Ohio.

**FOR SALE**—Quantity of greenhouse materials, such as good second-hand pipes, glass, sash-bars, apparatus, boilers, etc.; also complete greenhouses. I. Suesserman, 104 Ridgewood Ave., Newark, N. J.

**FOR SALE**—One American Radiator Co. sectional boiler No. 24-9 in good condition for steam or water, rated 3,500 ft. hot water, 3 4-in. flows and returns; price, \$110.00. G. H. Edwards, Lake Forest, Ill.

**FOR SALE**—Hotbed sash, second-hand, 1½-in. thick, 3-ft. ¼-in. x 6; glazed with 5 rows 6-in. glass, all repainted and in excellent condition, ready for use, \$2.75 each; 2-in. thick, 3x6 at \$3.00 each. Metropolitan Material Co., 1299-1323 Flushing Ave., Brooklyn, N. Y.

**FOR SALE**—Brand new glass, B. double thick, 16x24, 16x18; unselected double thick, 16x20, 16x18, 14x20, 12x16, 10x12, at special low prices. Second hand pipe, 1-inch to 6-inch, threaded and coupled, price upon application. **BOILERS**—We have several sectional and round boilers at specially reduced prices. Used bars, 2c per foot. New Pipe Tools—Malleable Hinged Vises; No. 1, capacity, 2½-in., \$3.25; No. 2, capacity, 3½-in., \$4.88. Stocks and Dies, Armstrong pattern; No. 2R, threads ¼ to 1-in., \$7.20; No. 3R, threads 1¼ to 2-in., \$10.80. Toledo Stocks and Dies; No. 1, threads 1 to 2-in., \$14.40. Pipe Wrenches; 18-in., grips 2-in., \$2.10; 24-in., grips 2½-in., \$3. Pipe Cutters, Saunders' Pattern; No. 1, cuts ¼ to 1-in., \$1.80; No. 2, cuts 1 to 2-in., \$2.70. Metropolitan Material Co., 1299-1323 Flushing Ave., Brooklyn, N. Y.

### SITUATION WANTED

Intelligent young man, 25; 8 years' experience, capable grower and designer. Retail greenhouse and store in Ohio, Pennsylvania or adjoining states preferred. Could invest in or buy good proposition.

H. V. THOMPSON,  
1025 Seventh Ave., Beaver Falls, Pa.

### SITUATION WANTED

On good private estate, as head gardener or superintendent; experienced grower of flowers, fruit and vegetables, outside and under glass, together with landscape work; married; age, 36; four years in present situation.

P. O. BOX 112,  
Fort Leavenworth, Kansas.

### SITUATION WANTED

Experienced foreman and propagator, over twenty years in this line, wants to make change after Oct. 1st; best of references as to character and ability.

Address No. 431, care Florists' Review, 508 S. Dearborn St., Chicago.

### SITUATION WANTED

By grower of roses, carnations, mums, sweet peas, potted and bedding plants; landscape and carpet bedding, with lifetime European and American experience; college education; age 45; married; 15 years in the southern states; willing to go anywhere in U. S.; please give full particulars in first letter.

Address No. 427, care Florists' Review, 508 S. Dearborn St., Chicago.

### SITUATION WANTED

Young man, 21 years of age, experienced in designing and decorating, wishes to locate with reliable retail floral establishment.

Address No. 422, care Florists' Review, 508 S. Dearborn St., Chicago.

### SITUATION WANTED

A first-class storeman of the highest ability, with lifetime experience, Europe and the United States; original, artistic and commercial knowledge; a good salesman and a good manager to meet finest trade; I want to locate a permanent position with a floral house, requiring the best qualifications and appearance; at present with finest floral establishment near New York City; salary above \$50.00 per week or salary and commission: am 35 years of age, single. Address No. 421, care Florists' Review, Chicago.

### HELP WANTED

We want a man who can produce results growing glads, perennials, small evergreens from seeds and cuttings, propagate nursery stock and a general line of outdoor cut flowers under our direction; we want a man who is willing to go to work to make this place a good proposition for himself for the future; a house to live in and a good salary.

L. C. FIELDS,

328 North 10th St., Kansas City, Kan.

### HELP WANTED

A first-class grower and foreman wanted, of good experience; must understand growing of roses and a general line of stock for a retail store; 30,000 ft. of glass, range practically new; I can use single or married man; can furnish married man a nice dwelling close to greenhouse; I want a man that has had some good experience and wants a place where he can stay; if so, there is a good opening here; I am willing to pay to the right party a good salary; correspondence will be strictly confidential. If you answered this ad before, please write again, as we lost the answers.

ROCHESTER GREENHOUSE CO.

Prop., Ernest Rieple.

111 Second St. S. W., Rochester, Minn.

### HELP WANTED

Experienced store man; designer with artistic ability; give in detail part of experience, age and salary expected.

ALPHA FLORAL CO.,

146 S. Wabash Ave., Chicago, Ill.

### HELP WANTED

A-1, all-around store man immediately; permanent position with plenty of chance for advancement for right man; wire references and state age, married or single and what salary wanted to start with; if you have a late photograph, mail to us at once.

BUTTE FLORAL CO.,

Butte, Mont.

### HELP WANTED

An assistant for our flower store, one used to waiting on the trade with a knowledge in general store work; this is a good chance for a young man to work himself up; state experience and wages expected in first letter.

THE ROSELAND FLORIST,  
Baton Rouge, Louisiana.

### HELP WANTED

Married man for country place; must be willing to make himself generally useful pruning shrubs and taking care of walks and lawns; wife to look after chickens and eventually 2 cows will be kept; new house, furnished and well finished, on grounds; 3 miles from Wilmington, Illinois, on Kankakee river; only those giving full particulars and having qualifications for trustworthiness will be considered. Address No. 435, care Florists' Review, Chicago.

### SITUATION WANTED

Capable florist now working in greenhouses wants change; can give satisfaction; assurance of year's job in Illinois wanted more than high wages; single.

For particulars, address No. 433, care Florists' Review, 508 S. Dearborn St., Chicago.

### SITUATION WANTED

In an up-to-date flower store by a lady with twelve years' experience, a good designer and saleslady.

Address No. 443, care Florists' Review, 508 S. Dearborn St., Chicago.

### HELP WANTED

Good pot plant grower at once, on small up-to-date place; good opportunity for the right man; if possible, come and see place personally.

A. H. SCHNEIDER,  
Oak Park, Ill.

### HELP WANTED

Representative, well established Holland bulb firm requires the service of a competent agent for the sale of their product on a commission basis among florists and seedsmen; state experience, your territory and agencies you represent; references exchanged.

Address No. 403,  
Care Florists' Review,  
508 S. Dearborn St., Chicago, Ill.

### HELP WANTED

Young man for retail store; must be capable of making up floral work of all kinds and a good window decorator; state experience, reference and salary expected in first letter.

JAMES S. HAYES,  
Topeka, Kansas.

### HELP WANTED

Man to sell greenhouse supplies, such as glazing cement, hose, fertilizers, insecticides, etc., by old established house; very liberal commission.

Address No. 436, care Florists' Review, 508 S. Dearborn St., Chicago.

### HELP WANTED

State street in Chicago is the world's busiest retail thoroughfare and we have the largest and best flower store on State street, opposite Field's; need a man who can handle anything that comes along. Apply to or address:

CENTRAL FLORAL CO.,  
132 N. State St., Chicago, Ill.

### HELP WANTED

Experienced gardener to take charge of private grounds and greenhouses, including potted plants and orchids; state salary and furnish references from previous employers; location, Asheville, N. C.

Address No. 415, care Florists' Review, 508 S. Dearborn St., Chicago.

### HELP WANTED

Experienced store man and maker-up; must be A-1, no others need apply.

A. WIEGAND'S SONS CO.,  
1610 N. Illinois St., Indianapolis, Ind.

### HELP WANTED

We have a permanent position open for a working foreman to take charge of our new plant, consisting of 7000 ft. of glass and 5 acres of outdoor flowers and shrubbery; must be able to handle help and know how to produce a general line of cut flowers and bedding plants; a man with southern experience preferred; state experience and wages expected in first letter.

THE ROSELAND FLORIST  
Baton Rouge, Louisiana



**HELP WANTED**

Good store man wanted; one who can make fancy designs and sprays; give full particulars in first letter. Address No. 437, care Florists' Review, 508 S. Dearborn St., Chicago.

**WANTED**

Want to correspond with responsible party in the east or middle west, concerning distribution of our field-grown rose bushes; we are the only large growers of those already famous "Portland roses," which were advertised alone by 100,000 Shriners; big future ahead.  
MOUNTAIN VIEW FLORAL CO.,  
Portland, Ore.

**FOR SALE**

The best florists' proposition in the middle west; strictly up-to-date in every respect; a fine opportunity for two men, one in charge of greenhouses and the other a store man; possibilities are unlimited for business; \$25,000.00 cash will handle, balance terms to suit.  
Address No. 439, care Florists' Review, 508 S. Dearborn St., Chicago.

**FOR SALE**

Greenhouse with dwelling; 10,000 ft. glass, fully stocked; annual sales \$10,000.00; for quick sale, \$10,000; best bargain in Pennsylvania; don't bother unless you have at least \$5,000.00 cash and mean business.  
Address No. 342, care Florists' Review, Chicago.

**FOR SALE**

Stock in established nursery corporation to experienced nursery or landscape man who will take an active interest in the management.  
OTTO WITTBOLD NURSERY,  
6319 Louise Ave., Chicago, Ill.

**FOR SALE**

Flower Store, good business, centrally located and well established in city of 9000 population; rent \$50.00 per month; last season's gross turnover, \$10,000; will stand full investigation; \$700.00.  
Address No. 438, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

**FOR SALE**

Profitable greenhouse business; 3700 ft. of glass; everything up-to-date and in best condition; stocked to capacity; two acres land, orchard; city limits; no better place in U. S. for business location.  
ZUMBROTA GREENHOUSES,  
Zumbrota, Minn.

**FOR SALE**

Florist's business, 3000 ft. glass, ½ acre land, 8-room dwelling, barn and hen house; all in good running order; a live wire; no old, tumbled down affair; business increasing every year; sales up to July 1 this year were more than last year's sales; over \$1500.00 stock and supplies go with the place.  
A. R. ELLIS,  
Chittenango, N. Y.

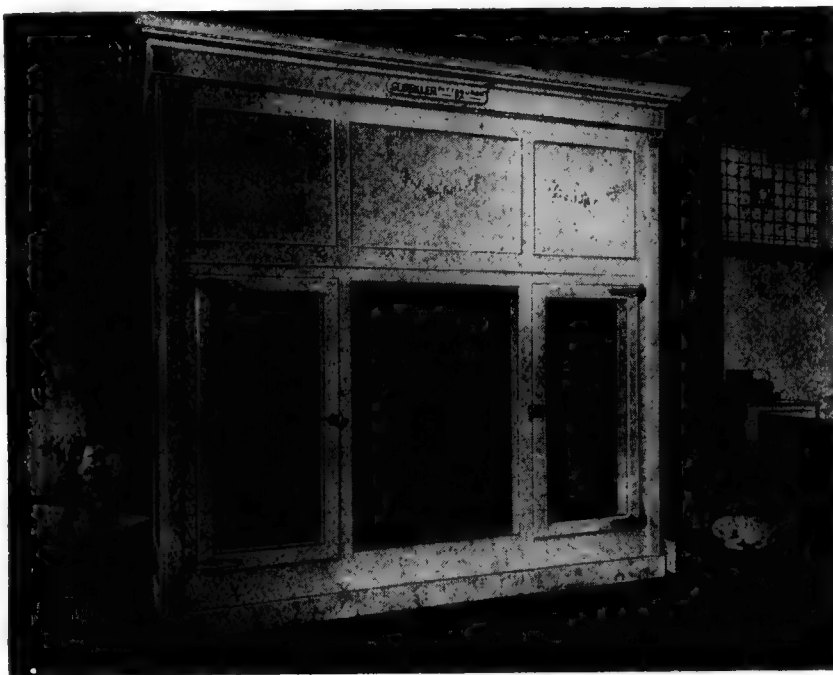
**FOR SALE**

Prosperous wholesale and retail business in live city in northern New York; established twenty-five years; very good market; 12,000 feet of glass in first-class condition; semi-iron construction; concrete benches; faces on two streets; two lots, 50 by 320 and 50 by 165, with store and 6-room dwelling; price, \$12,500; includes complete equipment; sickness reason for selling.  
Address No. 350, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

**A REAL BARGAIN**

Rebuilt florist refrigerator, white enamel finish, marble base, double plate glass display, tile floor, mirror back, extra large ice chamber. Size, 11 ft. 6 in. long, 3 ft. 6 in. wide, 11 ft. high.

COST NEW, \$1,400.00



Sale price, subject to prior sale.

**\$700.00**

A. E. BUCHEL, 1127 Penn Ave., PITTSBURGH, PENNA.

**FOR SALE**

Well-established retail store, located in northern Ohio city of about 100,000 population; you will be surprised at what this store can be bought for.

Address No. 432, care Florists' Review, 508 S. Dearborn St., Chicago.

**FOR SALE**

In Oregon, close to Portland, 8000 ft. glass, 5 acres, house, barn, fruit trees, berries; city water; \$8,500.

A. G. TRENDLELL,  
Beaverton, Oregon.

**FOR SALE**

Greenhouse, 7000 ft. glass; good condition; well stocked; winter fuel on hand; \$6800.00 buys, \$3300.00 handles; also, modern dwelling, 4 acres land, \$3500.00; big bargain for quick sale; owner going south.

NEW LONDON GREENHOUSE,  
New London, Ohio.

**FOR SALE**

Good second-hand pipe, all sizes, for water and steam purposes; also pipe for culverts, grape arbors, fence and corner posts; cheaper than wood and lasts longer; send us your inquiries and let us quote our prices.

MAX ZEIGLER & BROS.,  
Muncie, Ind.

**FOR SALE**

Retail greenhouse establishment of about 25,000 ft. of glass, 5½ lots, 268x140 ft.; also nursery of 25 lots, 2 acres in perennials and summer cut flowers and 5-room modern bungalow, nearly new, well built, with store and garage; completely equipped and stocked, including largest commercial stock of orchid plants in the west; owner started with nothing 18 years ago; business growing very fast; practically no competition; Boulder has a delightful climate, it is the prettiest and most beautifully located city in Colorado, is progressive, has 12,000 permanent population, 8000 tourist population, State University over 5000 enrollment, State preparatory school with over 1000 enrollment, 2 sanatoriums, 2 hospitals; this is a \$60,000 proposition; full particulars to parties who can handle on a practically cash basis.

S. KNUDSEN,  
Boulder, Colo.

**FOR SALE**

Refrigerator, 4 feet wide, 30 inches deep, 6 feet 6 inches high; two display doors in front; new; \$150.00 F. O. B. Chicago.

BUCHBINDER BROS.,  
11 So. La Salle St. Chicago.

**FOR SALE**

1—40 H. P. steam boiler.  
1—60 H. P. steam boiler.  
A-1 condition; installing larger boiler, reason for selling; immediate shipment; price on application.  
SIEBRECHT, FLORIST,  
Aberdeen, South Dakota.

**FOR SALE**

Boilers, 125 H. P. tubular; 70 H. P. tubular; 54 in. x 14 ft. tubular; 75 H. P. watertube boiler; 20 H. P. portable firebox boiler; compression tank 42 in. x 12 ft.; two 4-in. gate valves; several 2½-in. valves.  
CASEY BOILER WORKS,  
Springfield, Ohio.



# PACIFIC COAST DEPARTMENT

**Sawtelle, Cal.**—The pumping plant and shipping sheds of the Los Angeles Geranium Co. were recently destroyed by fire. The greenhouse and lath house escaped damage, though some damage was done by the heat to the propagating beds near by. The company expects to be able to resume its steady shipment of orders in a short time.

**Pasadena, Cal.**—Henry A. Siebrecht III, son of Henry A. Siebrecht, and Miss Dorothy Genke, daughter of Frank Genke, of 378 Winona avenue, were united in marriage September 19. H. A. Siebrecht, Sr., grandfather of the groom, is the Long Island grower, widely known in trade circles for many years. He was one of the first three men in the United States to have orchids and the only grower who ever gave shows exclusively of orchids. These he staged for seven successive years at the Madison Square Garden, New York city. The father of the groom, Henry A. Siebrecht, Jr., is one of the most noted retailers on the Pacific coast, and, indeed, in the country.

## NEW ROSES AT FARMINGTON.

A pleasant sight is that which greets the eye at the greenhouses of the Miller Floral Co., at Farmington, Utah. In one of the rose houses a bed holding 500 plants is devoted entirely to seedlings and novelties. This bed, from which the flowers are not cut, is most attractive at all times.

At present the company is trying out several new roses for prominent eastern growers. Among these Montgomery's Priscilla, which is being disseminated by the A. N. Pierson Co., Cromwell, Conn.; Angelus, the new white of Fred Lemon & Co., Richmond, Ind., and Edward Towill's red rose, American Legion, are worthy of special mention. All three of these new roses are in the pink of condition and seem to do exceedingly well under conditions here. If they thrive throughout the country as they do with the Miller Floral Co., there is little doubt that they will make a big hit with the trade.

The company also has a number of seedlings of its own. Among these are three which attract special attention. One, an Ophelia by Hoosier Beauty, is much like Columbia, except that the color is somewhat brighter. A most notable feature came to attention when it was found that there was not an imperfect flower on fifty plants in full bloom. Mr. Miller is a good judge of roses, but never awards a new one much merit until it has proved itself worthy. He thinks so much of this one, however, that he has consented to let it have the name, Geraldine, by which it is known at the greenhouses.

Another promising seedling is a red, coming from the same parents as the pink, Ophelia by Hoosier Beauty. It is somewhat lighter in color than Hoosier Beauty, but the stems are heavy and the flower stands erect, which is quite unlike the Hoosier Beauty parent. The last of the three is a cross of Ophelia by Dr. Erwin Smith, being a white with a

delicate creamy center deepening to light yellow at the base. It has waxlike petals and a long, stately bud. This, combined with the fact that it is exceedingly fragrant, makes it most attractive.

All of these seedlings are good growers and the outlook for their future is promising.

The Miller Floral Co. extends an invitation to the trade in this section, and especially to rosarians who may be interested in any or all of these new roses, to visit the greenhouses and see for themselves what these new offerings are and how they look and act in the growing state.

G. J. B.

## LOS ANGELES, CAL.

### The Market.

Several days of abnormal heat during the last week have damaged outdoor stock to some extent and hindered business. Outside of this the demand has

been good, though not exceptional. Desert shipments are again attended with danger, although wholesalers report few complaints. A fine lot of new-crop carnations are in, as well as many good roses. Small roses of all kinds begin to show the time of year and are poorer than for some time. Gladioli, dahlias and mums make the best showing. Good plumosus is on the scarce side, but maidenhair and other ferns are plentiful.

### Various Notes.

Will Grosser, of Central avenue, took advantage of a quiet time to go for a tour of about three weeks. He has just returned and reports a most enjoyable trip, having visited San Francisco and other northern points.

Louis Lecluse, formerly of South Vermont avenue, has opened a new place at 3970 West Sixth street, under the title of the Wilshire Florist. This is a rapidly growing section of the city and Mr. Lecluse should be successful here, as he

# CALIFORNIA Flowers and Greens

OF ALL KINDS AT

LOWEST MARKET PRICES

PACKED RIGHT

## L. A. FLORAL COMPANY

*The House of Quality and Service*

236 EAST FOURTH ST.,

LOS ANGELES, CALIF.

*Write for Special Prices*

# THEY SHIP WELL

*We mean the*

## MUMS

*and*

## NEW CROP CARNATIONS

Our stock is the finest coming to this market and our growers were never in better shape than this season.

Our packing methods insure good results and our prices are right on all classes of stock.

## S. MURATA & CO.

380-386 S. Los Angeles St., LOS ANGELES, CAL.

*Oldest and Most Experienced Shippers in California*

**WE NEVER MISS**



We built 5 additional acres for Plumosus last year. This is the picture. We began to cut from it last Spring. Your Mothers' Day sprays came from this house. This year it is in full bearing.

We filled all of our Green orders in full last year. We are going to do more Green business this year than last. Your additional orders will come from this house. If we run short we will build another block.

The quantity of stock which we grow, the high quality of our sprays and our superior methods of packing make us **Headquarters for Greens.**

We are busy sending out Chrysanthemums now.

Are you getting our lists?

---

***The Biggest, Best and Busiest Store in the West***

---

***Walter Armacost & Co.***  
WHOLESALE FLORISTS AND FLORISTS SUPPLIES.

**321 East 4th Street,**

**LOS ANGELES, CALIF.**

**WE CLOSE SUNDAYS**

# AMLING'S

FOR

## THE FINEST MUMS ON THIS MARKET

and all other stock of first-class shipping quality. Our entire staff is at your service at all times. **Valley** and all other stock in season at the lowest market prices consistent with AMLING quality.

Store open from 7 a. m. to 5 p. m. daily

Store closed Sundays

**E. C. AMLING CO., 447 Wall Street, LOS ANGELES**

is well known and a skilled grower as well as landscape gardener. The retail florists' end should also be good here.

Charles C. Shaw, well known in the trade in this city and Pasadena, has been appointed instructor in horticulture at the California Polytechnic, at San Luis Obispo, and has entered upon his duties there. He has charge of the experimental greenhouses, lath houses and landscape work. All who know him wish him the best of success. Mrs. Shaw remains at Altadena, Cal., for a time.

E. C. Amling was among the early morning visitors to the market last week.

What might have been a still more serious accident happened September 24 to one of Roy F. Wilcox's boys, aged 7 years, when the little fellow was struck by an automobile, which was going at the rate of twenty miles per hour, near the Wilcox home. A severe scalp wound, a broken collar bone and other injuries made his detention in the hospital necessary, but at last hearing he was doing as well as could possibly be expected. Naturally, Mr. and Mrs. Wilcox were much worried about him, but everything at present points to a speedy recovery.

A successful flower, vegetable and fruit show was held at Long Beach last week, opening September 26. Mrs. Hoffgarten, of the Miramar Nurseries, managed the whole affair. She worked hard and is deserving of a great deal of credit. The city lent the auditorium and contributed to the funds, so that no admission fee was charged. The dahlias were exceptionally good and would have done credit to a much larger show. H. Lowe, of Long Beach, put up a fine exhibit, consisting of large vases of mums and dahlias, a good assortment of floral designs and some well grown ferns, all beautifully arranged. In the amateur classes some fine stock was shown and neighboring towns, such as Downey, put up creditable fruit displays. Altogether it was a most attractive little show. The judges were Joseph Vavra, of Huntington Beach Nurseries; H. N. Gage, Montebello, and H. R. Richards, of Montebello.

Martha Dieterich, eldest daughter of J. Dieterich, the well known nurseryman of this city, was married recently to W. Schneider, a Los Angeles cafe proprietor and well known to the local florist and nursery trade and traveling men connected with the business. He was formerly of the Bristol. It was a quiet wedding, as desired by the bride.

### 5000 Cyclamen, Fischer's strain

at reduced prices to move stock quickly. Fine bushy plants, full of buds.

20 Rose von Zehlendorf, salmon red      20 Christmas Red  
20 Perle von Zehlendorf, salmon pink      10 Pure white  
20 Cherry Red      10 White with Eye

100 in all. From 3-inch pots, \$12.50 per 100; 4-inch pots, \$20.00 per 100. If no white are wanted, add 10% to above prices. No charge for packing.

Extra select from 6-inch pots, \$60.00 per 100. These prices are without pots; if pots are wanted, add 10% to above prices for pots and packing.

Some will come into bloom for Thanksgiving and all for Christmas.

Cash with order, please.

**Fred Grohe Co., R. F. D. 4, Box 367, Santa Rosa, Cal.**

Mention The Review when you write.

Asparagus Plumosus and Sprengeri Sprays, \$1.35 per 100; 500 for \$6.25. No charge for Packing.

Asparagus Plumosus Seedlings.....\$1.25 per 100, \$10.00 per 1000

Asparagus Sprengeri Seedlings..... 1.00 per 100, 9.00 per 1000

By PARCEL POST PREPAID

**HARRY BAILEY, R. F. D. 6, Box 354, LOS ANGELES, CALIF.**

Mention The Review when you write.

### MEXICAN IVY IS READY

Our light packing will save you on express.

**HUMBOLDT EVERGREEN CO., Dyerville, California**

Mention The Review when you write.

Wagner's Giant Winter and all other standard

**Rhubarb Seeds and Plants**  
also **BLACKBERRY SEED**

**All varieties of Berries and Small Fruiting Plants**

including Currants, Gooseberries and Thornless Blackberries.

Send for trade list.

**WAGNER'S NURSERY**  
Pasadena, Cal.

**Plumosus, Maidenhair**

and all classes of Greens always on hand at right prices

Write for special prices on

**Christmas Greens and Decorative Material**

We are headquarters

**Los Angeles Evergreen Co.**  
456 Wall Street, LOS ANGELES, CAL.

### PALMS

**Phoenix Canariensis**  
Pot-Grown

24 inches high  
\$9.00 per doz.

**E. H. RUST**  
1625 Bank St., So. Pasadena, Cal.

**Dahlias - Gladioli - Cannas**

**SELECTED DAHLIA SEED**

**ARCHER'S GARDENS**

Los Angeles County      400 No. Marengo Avenue  
**ALHAMBRA, CAL.**



Send for our Illustrated Folder about



....TELLING YOU....

Why we reduced our 10 best sellers from 15% to 20% also the approximate cost of shipping Baskets from Oakland, Cal., by express, freight and steamer to the main points in the United States

SEND THIS COUPON NOW

WE ARE INTERESTED IN YOUR FOLDER ABOUT YOUR RED LETTER LINE

Name..... Address.....

**MAS-ART BASKET WORKS, Inc., 2001 East 14th St., Oakland, Cal.**

## MUMS IN QUANTITY

### BEST STOCK AT RIGHT PRICES

We are better prepared this season than ever before for long distance shipping and a trial order will convince you that our stock and business methods are right.

Mail Address

Box 538, Station C  
Los Angeles

**Geo. J. Hall & Co.,**

WHOLESALE FLORISTS

423 East Fifth Street,

LOS ANGELES, CAL.

Wire

GEO. J. HALL & CO.,  
Los Angeles

## CALIFORNIA ZINNIAS

NEW, EARLY DAHLIA-FLOWERED ZINNIA SEED—NOW READY

Write for our catalogue and prices

**R. G. FRASER & SON, Wholesale Seed Growers, Route 2 Box 30 PASADENA, CALIF.**

Only a few intimate friends and relatives were present.

A meeting of the Los Angeles Florists' Club, with President H. N. Gage in the chair, was held at Exposition park September 26 to line up exhibits for the big show.

The White Pigeon is the somewhat unusual name for an attractive small flower store recently opened by T. Sawada, on West Pico street.

Stanley Purdie says that his firm will be represented at Toronto by F. E. Platten.

Local business is particularly good at the store of E. C. Amling Co. Roses are much in demand, according to Mr. Amling.

W. Armacost returned from his vacation last week in time to superintend the handling of the last car of glass for

# California Flowers Now Ready for Shipping

Mums,.....	\$1.50 to \$3.50 per dozen
Asters,.....	\$2.00 to \$3.00 per 100
Helichrysum, selected.....	\$2.00 per 100
Acroclinium, selected.....	\$1.00 per dozen bunches
Statice, blue, white, yellow.....	\$3.00 per dozen bunches
Plumosus and Adiantum,.....	30c per bunch
Mexican Ivy,.....	15c per bunch

Wholesale

**DARBEE'S**

Retail

**1036 Hyde Street, San Francisco, California.**

MEMBER FLORISTS' TELEGRAPH DELIVERY ASSOCIATION.

the new addition to the Sawtelle plant. Good opening business is reported by Herbert Bateman, Inc., several good orders being scheduled for visiting bankers.

A big increase in shipping is noted at the establishment of S. Murata & Co. H. R. R.

## SAN FRANCISCO, CAL.

### The Market.

Chrysanthemums rule the market to a large extent at present. Rain about two weeks ago injured them for a few days, but they were soon as good as ever. Recent hot weather has improved the mums, leaving them dry and of good shipping quality. Pompon mums are just beginning to come in and they, too, are well suited for long-distance shipments. The new crop of carnations is coming in well and roses are good and plentiful. Some new asters are coming in, as well as a new crop of gladioli, and there are plenty of dahlias, cut cyclamens and potted begonias, as well as a wealth of outdoor stock, such as zinnias and marigolds. Violets are in season. Both the new coöperative market and the Japanese market report good business, with plenty of stock for all requirements.

### Various Notes.

Nearly all the space in the new co-operative market is now taken. The latest signers for space are Adrian J. Schoorl, of 255 California street, and Edward H. Schwerin, of the Visitacion valley. Mr. Schoorl is installing an exhibit consisting of seeds, bulbs and garden supplies. He states that he has just received eighty-two cases of Holland bulbs and expects more within a week or so.

Martin Reukauf, representing H. Bayersdorfer & Co., of Philadelphia, is calling on the San Francisco trade, in the course of a coast tour.

The E. W. McLellan Co. now has plenty of gardenias coming from the nurseries. The spell of warm weather, over 90 degrees in the shade, has made it possible to turn off the heat from the greenhouses during the day.

J. A. Axell has no time to give visitors his usual cordial greeting on refrigerator days. He finds the demand

# "California" Plant Tub

(REDWOOD)



The "California" Plant Tub is a special product for Florists and Nurserymen. Expert workmanship, artistic lines, harmonious color and substantial quality. Made from selected No. 1 Redwood, bound with electrically welded wire hoops. No better tub made.

### NET WHOLESALE PRICE LIST

Size	Each	Doz.	100
8-inch.....	\$0.85	\$9.00	\$87.00
10-inch.....	1.10	11.50	84.00
12-inch.....	1.60	16.50	121.00
14-inch.....	2.25	25.00	187.00
16-inch.....	2.60	29.00	212.00
18-inch.....	3.25	35.00	266.00
20-inch.....	3.85	42.00	322.00
22-inch.....	5.25	67.00	441.00
24-inch.....	7.25	78.00	595.00
30-inch.....	10.75	120.00	910.00

F. O. B. Factory, Los Angeles.

Prices Subject to Change Without Notice.

**ROY F. WILCOX & CO. Montebello, Cal**Manufacturers  
Wholesale Florists and Nurserymen

Mention The Review when you write.

# STANDARD AND NOVELTY ROSES

Field-grown, clean, heavy two-year, own-root stock.

Write for 1921-22 trade list.

**WESTERN ROSE CO., ALHAMBRA, CAL.**

# ROSES — PORTLAND — ROSES

**HARDY PERENNIALS** Field-grown. The World's Best. The Best is the Cheapest. Ask for Price List.  
**Mountain View Floral Co., Portland, Oregon.**

Your inquiries for anything you may need

WILL BE APPRECIATED

**H. L. OLSSON CO., Inc.**Growers of Quality Plants for the Trade  
Box 494, SPOKANE, WASH.

**PAUL ECKE**, Largest grower and shipper of cut  
POINSETTIAS and POINSETTIA stock plants.  
1226 Hayworth Ave., Los Angeles, Cal.

## FREESIAS

Precht & Weitella Box 603  
Montebello, Cal.

**Erica Mediterranea**, out of 2-inch pots, \$8.00 per 100.  
**English Ivy**, out of 2½-inch pots, \$6.00 per 100.  
**Hydrangea Hortensis**, out of 2½-inch pots, \$6.00 per 100.  
Cash with order, please.  
**Pacific Nurseries, Colma, San Mateo Co., Cal.**

# Chrysanthemums and Pompons

ARE NOW AT THEIR BEST

We have them in all colors and varieties.  
We take pride in ourselves on our packing.

TRY SAMPLE SHIPMENT.

**Violets Ready October Fifteenth.**

**J. A. AXELL**

**WHOLESALE COMMISSION FLORIST**

**463 Bush Street, San Francisco, Cal.**

WE CLOSE SUNDAYS

**CHRYSANTHEMUMS** OF FINEST QUALITY ARE  
NOW READY FOR SHIPPING

GIVE US AN INITIAL ORDER FOR TRIAL.

**Order DRIED FLOWERS for your Winter's Supply.**

**STATICE**—Lavender, white, yellow. **STATICE Latifolia** (fine variety).

**STRAWFLOWERS**—Acroclinium, Helichrysum.

**GREENS**—Woodwardia, Plumosus, Adiantum, Brakes, etc.

**DOMOTO BROTHERS.,**

**440 Bush Street**

**WHOLESALE  
AND SHIPPERS**

**San Francisco, Cal.**

for chrysanthemums too absorbing, in spite of the extra help he has taken on.

Orchids are just coming in again, according to Victor Ferrari, of Ferrari Bros. The firm has received telegraphic notice of the arrival, in New York, of 600 plants from Europe, the largest consignment of hybrids that ever came here at one time.

Angelo J. Rossi, of Pelicano, Rossi & Co., is planning to run for supervisor this year. Mr. Rossi is a prominent member of several well known civic organizations and is popular with the downtown merchants.

K. Enomoto, of Enomoto & Co., wishes to thank the growers and florists and his Japanese confreres who attended the funeral of his late wife and sent many beautiful floral offerings. There were

thirty automobiles in the cortege from the church to the cemetery.

F. C. Jaeger & Son have announced that they are about to install a new and entirely different window display to illustrate telegraph service. They have already had two such displays, both of which attracted much attention.

More than 200 eastern bankers, representatives of leading financial institutions of New York, New England and the middle Atlantic states, are in San Francisco. They are en route to Los Angeles, where the annual convention of the association of bankers is to be held. The local bankers' association gave Joseph's an order to place a good-sized box of roses in the room of each visitor at the various hotels. The boxes were attractively tied with ribbons and

on the outside of each box was placed an exceptionally fine rose—a sample of those within. Joseph's has just had a remarkably fine dahlia exhibit, every flower in the display being a prize-winner.

The United Flower & Supply Co. has a large acreage of pompon chrysanthemums which are just coming in. They are in many shades of yellow, bronze and autumn tints generally and are stated to be good stock for carrying long distances.

Enomoto & Co. are now in the midst of their mum season. They have a heavy crop of Chrysolora, Turner, Pollworth, O. H. Kane and other varieties, which, according to returns, are standing trans-continental shipment satisfactorily.

Domoto Bros. have received several



**MATS**

For wrapping plant pots.  
Write for samples and prices.

**BAMBOO CANE STAKES**

Green, 3-ft. .... \$4.50 per 1000  
Green, 4-ft. .... 6.50 per 1000  
Natural, 6-ft. ... 7.50 per 1000

**PLANT TUBS**

Each ..... 50c

**MUMS**

Now ready for shipment.

**DRIED STRAWFLOWERS**

of all varieties.

**ENOMOTO & CO., Inc.**

Wholesale Growers and Shippers

35 Saint Anne Street SAN FRANCISCO, CAL.

**GLADIOLUS BULBS**

I hereby offer my entire stock of Gladioli for sale at reduced prices. These bulbs are true to name, are first-class, and the larger sizes just the thing for forcing for early cutting by florists. October is the best month for outdoor planting in southern California and Florida, to cut for Memorial Day.

25,000 A-No. 1 size America ..... \$12.50 per 1000  
3,500 ORCHID (see description below) ..... 35.00 per 1000  
1,000 Autumn Queen ..... 20.00 per 1000  
1,500 Mrs. Francis King ..... 15.00 per 1000  
5,000 Chicago White ..... 15.00 per 1000  
1,500 Halley ..... 15.00 per 1000  
2,500 Mixed ..... 10.00 per 1000

All of the above are A-No. 1 size bulbs.

ORCHID is one of Kunder's creations. I bought the entire stock of him when he first originated it, and own every bulb of it. It resembles the Chicago White in color, but is a far better white, and in every way superior to that popular variety; has a larger flower, is more vigorous in growth, and a far better bulblet maker. It is not more than five days later. It will supplant Chicago White wherever it is tried.

**E. T. FLANAGAN, R. R. No. 2, Box 417, SAN GABRIEL, Cal.**

**Planting Stock**

5,000 No. 5 ORCHID ..... \$15.00 per 100  
75,000 No. 5 and 6 America ..... 8.00 per 100  
5,000 No. 5 and 6 F. King ..... 4.00 per 100  
5,000 No. 5 and 6 Halley ..... 6.00 per 1000  
6,000 No. 5 and 6 Chicago White ..... 6.00 per 100

consignments of fancy baskets from Japan. They are also meeting with success in handling florists' art baskets manufactured in Alameda county. These are made in delicate pastel shades, touched with gilt or silver.

Bowling continues to be a lively theme for discussion among the members of some of the downtown florists' staffs. It has become known to the victorious Podesta & Baldocchi team that some of the Fillmore street florists have been practicing diligently, and the Podesta team is anxious to meet some of the Fillmore street stars individually.

Fred Bertrand, of the Palace hotel, has a canary that attracts trade to the flower shop by its singing.

Mrs. R. E. Darbee is planning a campaign among women's clubs to save some of the giant redwoods along the state highways. At the present rate of consumption these trees will not be an ornament to the highway for long.

Brown & Kennedy report business active in funeral work. M. M.

**SEATTLE, WASH.****The Market.**

A marked increase in the demand for potted plants, a heavier cut of all kinds of roses, with a better quality being delivered; a gain in the supply of carnations and better general business marked the last week.

The reopening of town houses and apartments has caused a big demand for potted plants and the main complaint on the part of retailers has been the lack of variety to offer their customers. The supply of primroses, cyclamens and other colorful items has been cleaning up almost as fast as offered. There has been a fine sale of ferns, and interesting initial offerings of lycopodium.

**Cottage Gardens Nurseries of EUREKA, CAL., offer**

**AZALEA INDICA**—Ready for shipment.  
**TUBEROUS BEGONIAS**—For December delivery.  
**GLOXINIAS**—For December Delivery.  
**BOXWOODS**—For November delivery.  
**ERICAS**—In varieties, for fall delivery.

For Price List Write to

**G. VANDEN ABEELE, Receiver**

P. O. Box 78 COTTAGE GARDENS NURSERIES EUREKA, CAL.

**Richard Diener Company**

INC.

Originators and Growers  
of the Largest and Finest  
Gladioli and Petunias

Catalogue on Request

**KENTFIELD**  
Marin County CALIFORNIA

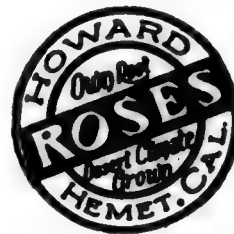
Probably the largest increase in the cut of roses was seen on Ward. Columbia and Ophelia are both arriving in fine condition, and Cecile Brunner is again offered in quantities sufficient for the demand. A number of other varieties

**OWN-ROOT**

1921-1922

List ready.  
All Field Grown.

**HOWARD ROSE CO.,**  
HEMET, CAL.



of roses are being shown in small quantities and Butterfly continues a trade leader.

The fact that there has been no frost to check growth leaves the trade with almost an oversupply of gladioli on

# CALIFORNIA MUMS

Best Shipping Condition

Mums, in all colors, small .....	\$1.00 per dozen
Mums, in all colors, medium .....	\$1.50 to 1.75 per dozen
Mums, in all colors, selected grade .....	2.00 per dozen
Mums, in all colors, special grade .....	2.50 per dozen
Pompons, yellow or bronze colors .....	25c to 35c per bunch

**Violets are now ready for shipment.**

**Plumosus and Adiantum—Seasonable flowers of all kinds**

## DRY FLOWERS

Acroclinium, selected grade .....	\$1.00 per dozen bunches
Helichrysum, selected grade .....	1.50 per dozen bunches
Statice, lavender, blue, white and yellow .....	3.00 per dozen bunches
Russian Rat-tail, pinkish lavender. ....	6.00 per dozen bunches

## UNITED FLOWER & SUPPLY CO., Inc.

Wholesale Growers and Shippers

448 BUSH STREET,

SAN FRANCISCO, CAL.

## CHICAGO OFFICE

I. INOUE, Mgr.

1503 Mallers Building, Tel. Randolph 5420, 5 So. Wabash Ave., Chicago, Ill.

# M U M S

ASTERS

DRIED  
STRAW-  
FLOWERS

PLUMOSUS

**Now Ready for Shipping**

ADIANTUM

## GROWERS FLORAL COMPANY

55 Saint Anne Street

Wholesale Growers and Shippers

SAN FRANCISCO, CAL.

hand, and prices have been lower. There are plenty of asters to meet all trade needs. Growers are offering some highly colored dahlias, which have sold readily. California mums are being shipped in rather freely, but the prices are still a little too high to make these a popular offering. Among the shorter-stemmed items, African marigolds are probably the heaviest sellers, with gailardias and zinnias popular. There is a plentiful supply of gypsophila.

### Various Notes.

Charles Reiger, who formerly had a retail shop on Twentieth street, at Philadelphia, was calling on the trade last week. It is possible that he will settle on the coast.

The Hollywood Gardens developed an

attractive window last week with roses. A large basket, filled with roses of various shades of pink, occupied the foreground and, attached to the curved handle, with the holder concealed by wide ribbon bows, was a bunch of

Cecile Brunner roses. This was set before a large mirror in a black frame and banked by greens. A big increase is noted in the cut of Ward roses from this company's greenhouse and a fine crop of Laddie carnations is coming on.

## You need Bailey's Books

Get the knowledge you need, hints and practical suggestions that will help in your work, by buying Bailey's new "Standard Cyclopedia of Horticulture"—the florists' 6-volume library. 4,000 engravings, 96 full-page cuts, fine color work.

Take advantage of the present easy payment plan of \$3.00 per month, or send \$48.00 for the complete set of six volumes. This is the best book buy any florist could make—an investment that will pay a life-time of dividends.

**FLORISTS' PUBLISHING CO.,** 508 South Dearborn St. **CHICAGO**

# Let Us Have Your Orders This Season

MUMS, selected.....	\$1.25 to \$2.50 per dozen
ASTERS, selected.....	\$1.50 to \$2.50 per hundred
AMARYLLIS.....	\$5.00 per hundred
STATICE, all colors.....	\$2.50 per dozen bunches
PLUMOSUS and ADIANTUM.....	25c per bunch, large bunches
ACROCLINIUM, selected.....	\$7.50 per hundred bunches
DRIED GYPSOPHILA.....	20c per bunch
SUMMER FLOWERS in abundance, at pre-war prices.	

WHOLESALE **F. C. JAEGER & SON** RETAIL  
WHOLESALE SHIPPERS

141 Powell Street

San Francisco, California

Kenney's Home of Flowers has enjoyed a good run of funeral work during the last week, one order calling for about as many sprays as have ever been used here for a burial service. Some fine Ophelia has been shown.

The annual show of the Seattle Dahlia Society closed on Tuesday night, September 27, at the Leschi Park pavilion. This year's event drew several thousand entries. Among the florists having complimentary displays at the show was Felix Rosaia.

The Orpheum Floral Co. devoted the greater part of its windows to gladioli last week. The company reports a big sale on this item. Small baskets of short-stemmed flowers have also been in good demand.

Gene Sandahl, of the Burdett Co., is away in the Bald hills, of Lewis county, with a group of local business men, who are hunting big game.

The College Flower Nook, on University way, has disposed of a large amount of potted stock of late, the re-opening of college fraternities and boarding houses occasioning this demand.

Rosaia Bros. handled a number of large wedding decorations last week, several of these calling for unusual combinations. For one wedding gladioli in three colors, blue and white asters and white pompons were combined with greens in some parts of the home, while baskets of roses were used on the tables. The firm used local newspaper advertising last week to help move the heavy cut of gladioli coming in from the greenhouse at this time.

The first moss ferns from local growers to be shown this season were handled last week by the Pinehurst Floral Shop and, as the stock was of excellent quality, it cleaned up quickly.

Earl Aldrich, representing the M. Rice Co., of Philadelphia, has been calling on the Puget sound trade.

Felix Rosaia has been handling some of the best pompons coming to hand at this time.

McCoy's are showing some of the finest potted cyclamens coming to hand at this time, the delivery being made from this firm's greenhouses. The darker colored items are the best sellers.

The Woodlawn Flower Shop has prepared a number of luncheon decorations for affairs at local clubs of late and has

## Zvolanek's Winter Orchid-Flowering Sweet Pea Seed



Every packet of our Winter-Flowering Sweet Pea Seed must bear our trade mark. Do not accept any other as genuine.

	1-oz.	4 oz.	1 lb.
Xmas Pink Orchid, bicolor.....	\$0.75	\$2.50	\$ 8.00
Zvolanek's Rose, best shell pink	2.50	8.00	25.00
Miss L. Gude, pink.....	.75	2.50	8.00
Mrs. A. Skach, clear pink.....	.50	1.50	5.00
Watchung Orchid, black seeded white.....	.75	2.50	8.00
Bridal Veil, best white.....	.75	2.50	8.00
Mrs. Chas. Zvolanek, lavender..	.75	2.50	8.00
Zvolanek's Blue, bluejay color..	.75	2.50	8.00
Zvolanek's Pale Blue.....	.50	1.50	5.00
Zvolanek's Marquis, navy blue..	.75	2.50	8.00
Zvolanek's Orange.....	.75	2.50	8.00
Zvolanek's Beauty, clear dark rose.....	.75	2.50	8.00
Zvolanek's Red, best red.....	.75	2.50	8.00

These are a few of the best commercial varieties. There are not any better. Send for complete list of our many other Winter Sweet Peas.

Our new 1921-1922 list has been mailed.

**Ant. C. Zvolanek & Sons, Lompoc, Cal.**

Mention The Review when you write.

### BEDDING STOCK

2-inch pots and rooted cuttings.

**Peters & Sons**  
**HILLYARD, WASH.**  
(We ship from Spokane)

"try Clarke"

The best and quickest way to get what you want in

**Bulbs, Florists' or Nursery Stock**

is to write

**W. B. Clarke, Horticultural Broker San Jose, Calif.**

used a large amount of the brighter-colored autumn foliage in these events. California mums of fine quality, which have arrived in better condition, are still being featured successfully.

The City Flower Shop has been show-



**Seattle Pottery**

**J. O. HANKINS, Prop.**  
**4157 Conrad Avenue**  
**SEATTLE, WASH.**

Mention The Review when you write.

Asparagus Plumosus, 4-in., \$10.00 per 100.  
Asparagus Sprengeri, 2-in., \$3.50 per 100.  
Pansies, Steele's Greenhouse Special, also German choice colored giants, 6 to 8 leaves, \$5.00 per 1000.  
Pelargoniums, Easter Greeting and sports, including many standards, 3-in., \$10.00 per 100.  
Geraniums, S. A. Nutt and others, 2-in., \$4.00 per 100, \$35.00 per 1000.  
Also Hardy Perennials. Prices on request.  
**FRED G. EHLE, Wholesale Grower,**  
**224-236 Sanborn Ave., San Jose, Calif.**

**Phoenix Canariensis, Washingtonia Robusta, Chamaerops Excelsa, Etc.**  
For prices see ad. page 62, issue of Sept. 8.  
Yokohama Nurseries, R. F. D. 8, Box 432, Los Angeles, Cal.



# BULBS

Highest Quality — California Grown

	Per 1000
<i>Freesia Purity</i> , 7/16-in. to 1/2-in.....	\$ 5.00
<i>Freesia Purity</i> , 1/4-in to 3/4-in.....	9.00
<i>Freesia Purity</i> , 3/4-in. to 1-in.....	13.00
<i>Freesia</i> , large yellow.....	22.50
<i>Early Gladiolus</i> , The Bride.....	15.00
<i>Narcissus Paper White</i> , first size bulbs .....	22.00
<i>Narcissus Paper White</i> , second size..	15.00
<i>Narcissus Paper White</i> , planting stock .....	10.00
<i>Narcissus Grand Monarch</i> .....	18.00
<i>Narcissus Grand Monarch</i> , extra large	40.00
<i>Daffodils</i> , Emperor.....	22.00
<i>Poeticus</i> (Pheasant's Eye).....	20.00
<i>Leucojum Vernum</i> (Snowflake).....	20.00
<i>Gladiolus Mrs. Frank Pendleton</i> , 1st size .....	40.00
<i>Gladiolus Mrs. Frank Pendleton</i> , 2nd size .....	35.00
<i>Gladiolus Mrs. Frank Pendleton</i> , planting stock, prices upon request. Ready now.	
<i>Chinese Sacred Lilies</i> (Imported), <i>Narcissi</i> , which grow in water and are profitable as a side line for florists. Large bulbs, 120 per mat, per 100, \$9.00. Prices on Holland bulbs on request.	

Satisfaction guaranteed. Packing free.

F. O. B. San Francisco, California.

Terms—5% cash with order; 2% ten days;  
30 days net.

**ADRIAN J. SCHOORL**

255 California Street

SAN FRANCISCO, CAL.

## Ferns in Flats

Good Strong Plants

Per 100.....	\$2.00
In 5000 lots, per 100.....	1.75

**Strong 2 1/4-inch Plants** ■ ■ ■

Per 100.....	\$6.00
--------------	--------

Write for Varieties

Wholesale List on *Nephrolepis*, *Kentias* and  
*Primula Obconica* furnished on application.

**H. PLATH**

"The Ferneries"

Lawrence and  
Winnipeg Aves.

San Francisco, Calif.

ing about the best Francis King gladioli delivered this season. The company reports a good demand for local-grown mums.

H. M.

PORTLAND, ORE.

The Market.

Bright weather last week was responsible for a plentiful supply of flowers of all kinds. Even carnations have been ample for the demand, while some other flowers have been in oversupply. Chrysanthemums are arriving from California in considerable quantities and are improving in quality. There is still much outside stock coming in, including dahlias, gladioli and zinnias. A good frost would be welcome to many growers.

State Fair Flower Show.

A large number of florists, with their wives and children, attended the Oregon state fair, Tuesday, September 27. The floral section, under the direction of

Richard Diener Co., Inc., Kentfield, Marin Co., Cal.



## Diener's Ruffled Monster Petunias

The largest and most beautiful Petunias in existence. They have created a sensation wherever grown. In beauty they are rivals to the Orchid. All seed is raised by hand pollination in lath houses and is done by women. Moreover, climatic conditions here permit seed to be matured without a drop of rain falling in the pods. Hence our seed is strong, vigorous and sure germinating.

### RUFFLED MONSTER PETUNIA SEED

Comes in the following colors:

**PINK**, strong veined center. **RED**. **VARIEGATED**. **WHITE**. **RED**, with black center. **PALE LILAC PINK**, large veined center. **MIXED**.

**FLESH PINK FRILLED** (Pearl of Kentfield). This and the following varieties are somewhat smaller than the above. One of the most beautiful Petunias ever put up.

**PURPLE OR BLUE**. **WHITE FRILLED** (Dwarf). Apple Blossom (Pink).

Any of the above varieties, 50c per package.

## Diener's Pink Glory

The Greatest Novelty in Petunias for 1922

Pure flame rose-pink without a trace of purple. Flowers measure from three to four inches in diameter. Plants grow to a height of twelve to fifteen inches and are continually covered with flowers. This is the most beautiful Petunia ever put on the market.

Seed, 50c per package.

Catalogue free on request.

Originators and Growers of the Largest and Finest Gladioli  
and Petunias in the World.

**RICHARD DIENER CO., Inc.**  
KENTFIELD, Marin Co., CALIFORNIA

James Forbes, of this city, was the best ever seen at the state fair. There was considerable competition in all the professional classes, bringing out a fine display, considering the early date. Guy Pilkington, Daniel MacRorie and Berger Tonseth judged the professional classes, with the following results:

Ornamental nursery stock—J. B. Pilkington, first; John Zimmerman, second.  
General exhibit of cut flowers—Clarke Bros., first; Swetland's Flower Shop, second; Martin & Forbes, third.  
Collection of carnations—Weidemann Bros., first; Fred Young, second; Rahn & Herbert, third.  
Rose exhibit—Martin & Forbes, first.  
Orchid exhibit—Clarke Bros., first.  
Ferns—Fred Young, first; Clyde Clancy, second; J. W. Maruny, third.  
Ornamental plants—Rahn & Herbert, first; Fred Young, second; J. W. Maruny, third.  
Gladioli—Dibble & Franklin, first; White Floral Co., second.  
Dahlias—White Floral Co., first.

#### Various Notes.

Thomas Luke, of Smith's Flower Shop, expected to go as far as Mexico on his recent automobile trip, but he found plenty to see in his journey through California, so he did not cross the border.

Daniel MacRorie, of the MacRorie-McLaren Co., San Francisco, was a caller on the trade the last week. He also visited the state fair, at Salem, and he speaks highly of the capital of our state.

A visit to Mastick's Dahlia Garden at the present time is rewarded by a view of a fine display of the choicest varieties of this popular garden plant.

Dutch bulbs have arrived and all the growers are busy unpacking the stock. Some loss is reported in daffodils, mostly in Glory of Leiden.

E. Rosaia continues to bring in fine Mina Burple and Delice dahlias.

John Holden, accompanied by Mrs. Holden, made the trip to the Pendleton round-up by automobile, and he reports a pleasant trip. C. B. S.

#### TRIBUTE TO JOHN FARQUHAR.

In going about the various parts of Germany, generally the western, as that is where my work mostly lies, the scenery is wonderful, hilly and mountainous in many parts—the beautiful Rhine country, now occupied by the Belgian, British, French and American troops, all most interesting, teeming with historical events, present and past. On one of my trips attending one of our conferences, which was held at Gotha, a beautiful little town, centrally located in Germany, just north of the Thuringer Wald, in company with Mrs. Pennock and several others, last Sunday morning, we took a walk through the gardens of the palace of the former duke of Saxony, Gotha and Coburg. It is a splendidly laid-out garden, not quite as well kept as formerly, but in nice shape, some well arranged beddings and one particularly nice planting of evergreens making an effective vista. Many fine specimens of trees are to be seen in the grounds.

I stood looking through this vista of evergreens to the bedding of the gardens below and beyond, and thought of my visit to Stuttgart in the gardens of the palace of the former king of Wuerttemberg, which I visited early in July—most beautiful grounds. It brought back to my memory our dear old friend, John K. M. L. Farquhar, and his letters of introduction to some of his friends in Stuttgart and other parts of Germany. To me he was an ideal man and stood for all that was best and just in life and was one of our strong pillars in the busi-

# What Do You Need?

Cyclamen, 4-in., 30c.  
Cyclamen, 5-in., strong, fine for Christmas, 50c.  
Poinsettias, 2-in., 9c.  
Cinerarias, 2-in., 5c; 3-in., 10c; 4-in., 20c.  
Cinerarias, 5-in., showing bud, 35c.  
Primula Obconica, 3-in., 10c; 4-in., 15c; 5-in., 35c.  
Primula Malacoides, 3-in., 8c.  
Primula Chinensis, 3-in., 10c.  
Genistas, 5-in., 30c.  
Rex Begonias, 2-in., 8c; 3-in., 15c; 4-in., 25c; 5-in., 50c; 6-in., 75c.  
Tuberous Begonias, 2-in., 6c; 3-in., 10c; 4-in., 25c.  
Begonia Picta, 2½-in., 8c.  
Chatelaine Begonias, 4-in., 20c.  
Godfrey Callas, 3-in., 10c; 4-in., 20c.  
Ferns, Whitmanii, 6-in., 75c; 7-in., \$1.25; 8-in., \$1.75.  
Ferns, Boston, 6-in., 75c; 7-in., \$1.25; 8-in., \$1.75.  
Kentia Palms, 50c to \$2.  
Rubber Plants, 50c to \$1.  
Grevilleas, 3-in., 8c.  
Artillery Plants, 4-in., 15c.  
Umbrella Plants, 3-in., 8c; 4-in., 12c.  
Fuchsias, 2-in., 5c; 4-in., 15c.  
Fuchsias, Trailing, 2-in., 5c.  
Coleus, 2-in., 5c.  
Pelargoniums, 2½-in., 10c; 5 varieties, Greeting type.  
Pteris Ferns, 4-in., 25c.  
Calceolarias, Yellow, 2-in., 5c; 4-in., 15c.

Dracaena Indivisa, 2½-in., 5c.  
Abutilon, 2-in., 5c; 3-in., 9c.  
Lemon Verbena, 3-in., 9c.  
Lantanas, 2-in., 5c; 3-in., 9c.  
Mesembryanthemums, pink, 2-in., 5c.  
Mesembryanthemums, Spectabilis, 3-in., 9c.  
Mesembryanthemums, Cordifolius var., 2-in., 5c.  
Wandering Jew, 2-in., 5c.  
Passion Vine, 2-in., 5c.  
Saxifraga, 2-in., 5c.  
Ficus Repens, 3-in., 9c.  
Sempervivum, tall, 2-in., 5c.  
Carex, 2-in., 5c.  
Alyssum, double, 3-in., 9c.  
Smilax, 2-in., 5c.  
Asparagus Sprengeri, 2-in., 5c.  
English Ivy, 2½-in., 6c; 3-in., 9c.  
Cecile Brunner Roses, 3-in., 10c.  
Ulrich Brunner Roses, 3-in., 10c.  
Hardy Primrose Auricula, 3-in., 9c.  
Hardy Primrose Veris, 2-in., 5c.  
Aralia Sieboldii, 2-in., 6c; 3-in., 10c.  
Festuca Viridis, grass, 2-in., 5c.  
Eucalyptus, 2-in., 5c.  
Pittosporum Undulatum, 2-in., 6c.  
Hydrangea Otaksa, 4-in., 25c.  
Aucuba Maculata, 2-in., 6c; 3-in., 10c.  
Lonicera Nitida, 2-in., strong, 6c.  
Lavender, 2-in., 5c.  
Veronica Bonfolia, 2-in., 5c.  
Laurestinus Nobilis, 2½-in., 6c.  
Lobelia Cardinalis, 2-in., 5c.  
Mianthus, 2-in., 5c.  
Heuchera, 2-in., 5c; 4-in., 15c.  
Uniola Latifolia, grass, 2-in., 5c.

A good variety of Geraniums for stock plants.

## SUPPLIES

Creme Paper, Chiffon, Pillsbury Carnation Staples, Silk Fiber Ribbon, Wire Picks, Advance Ventilating Machines, Shelf Brackets, etc. Glazing Calk for Glazing, Reglazing and Repair Work on Greenhouses.

## Wilson-Crout-Gehr Co.

Wholesale Florists

East 62nd and Ankeny Sts. PORTLAND, ORE.

## Boston Ferns

6-in.....\$ 9.00 per doz.  
7-in..... 15.00 per doz.  
8-in..... 21.00 per doz.  
9-in..... 30.00 per doz.

## Cyclamen

4-in., bloom and buds...\$3.00 per doz.  
5-in., bloom and buds... 6.00 per doz.  
6-in., bloom and buds... 9.00 per doz.

Packing charged for the plants with pots, 10 per cent of the cost.  
Cash with order, please.

## H. HAYASHI & CO.,

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OAKLAND, CAL.

## Woodland Park Floral Co.

SUMNER - - WASHINGTON

Wholesale Growers of  
Pot Plants and Cut Flowers

## Dagger Ferns

Seattle Fern and Moss Company

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## SEEDLINGS

**Mastodon Greenhouse**, special mixed, per 250. \$2.25; per 500 \$3.50; per 1000, \$6.00.

**Mastodon Private Stock**, mixed, per 250, \$2.00; per 500, \$3.00; per 1000, \$5.50.

1921 Catalogue

### SEED

**Steele's Mastodon Greenhouse**, special mixed. O. K. outside, 1/8 oz., \$1.00; oz., \$6.00.

**Steele's Mastodon Private Stock**, mixed, 1/8 oz., 75c; oz., \$5.00.

**Steele's Pansy Gardens**

Portland, Oregon

## ROSES

Highest Quality—Large Supply.

Shorts, 6 to 9 and 9 to 12 inches

Medium, 13 to 18 inches

Long, 20 to 27 inches

<b>Dunlop</b>	<b>White Killarney</b>
<b>Pilgrim</b>	<b>Hoosier Beauty</b>
<b>Columbia</b>	<b>White Shawyer</b>
<b>Ophelia</b>	<b>Butterfly</b>
<b>Shawyer</b>	<b>Milady</b>

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Ready October 15th

Best large varieties and Pompons  
Sprenger, Plumous, Ferns.

No charge for packing.

Write for samples and prices.

**Miller Floral Co. UTAH**  
**FARMINGTON.**

ness, always ready to do his share in any undertaking, throwing his energy into our flower shows and exhibitions in an unstinted way, not only contributing to the exhibits, but giving his time and ability, helping to make those exhibits a real success. It has been some time since he passed on to the unknown and I do feel I want to add a line to those who have written so finely of him and his wife. A few weeks before I left for Germany, last March, he gave me some fine letters of introduction and also wrote me a nice letter, wishing me a safe journey and his blessing. These are the things, as one goes through life, that make it worth while, and I am proud to have been numbered among his friends—a man we all loved.

Samuel S. Pennock.

Essen, Sept. 15, 1921.

## HOLLAND BULBS

(GROWN IN HOLLAND)

### Hyacinths, Tulips and Narcissi

Highest Quality — October Delivery

HYACINTHS, second size, 16-18 centimeters	Per 100	Per 1,000
Gertrude, rosy pink, most popular variety, extra.....	\$5.00	\$45.00
Gigantea, true pink, very large truss, small bells....	5.00	45.00
Moreno, fine waxy pink, large bells, very early.....	5.00	45.00
King of the Belgians, dark red, the best in this color	5.00	45.00
La Grandesse, pure white, very large spike and bells..	5.00	45.00
L'Innocence, pure white, early, the best white.....	5.00	45.00
Grand Maitre, dark porcelain blue, large truss.....	5.00	45.00
Queen of the Blues, beautiful sky-blue, the best.....	5.00	45.00

HYACINTHS, bedding size, 15-17 centimeters		
Gertrude, rosy pink, most popular variety, extra....	4.50	40.00
Gigantea, true pink, very large truss, small bells....	4.50	40.00
Moreno, fine waxy pink, large bells, very early.....	4.50	40.00
Queen of the Pinks, new, very lively pink, very fine.	4.50	40.00
King of the Belgians, dark red, the best in this color.	4.50	40.00
La Grandesse, pure white, very large spike and bells..	4.50	40.00
L'Innocence, pure white, early, the best white.....	4.50	40.00
Grand Maitre, dark porcelain blue, large truss.....	4.50	40.00
Queen of the Blues, beautiful sky-blue, the best.....	4.50	40.00
Yellow Hammer, pure yellow, fine spike, the best....	4.50	40.00

HYACINTHS, best suitable for out-doors, 15-17 centimeters		
Light pink shades, mixed from named varieties.....	4.00	35.00
Rose and pink shades, mixed from named varieties..	4.00	35.00
Red shades, mixed from named varieties.....	4.00	35.00
White shades, mixed from named varieties.....	4.00	35.00
Light blue shades, mixed from named varieties.....	4.00	35.00
Darker blue shades, mixed from named varieties.....	4.00	35.00
Yellow shades, mixed from named varieties.....	4.00	35.00

DARWIN TULIPS, most profitable of all tulips for florists' use.		
Baronne de la Tonnaye, bright rose, blush rose edged	\$3.00	\$26.00
Clara Butt, clear pink, finest Darwin of its color....	2.75	25.00
Europe, glowing salmon scarlet, very fine, late.....	3.25	28.00
Fra Angelico, the best black colored tulip.....	3.25	28.00
La Candeur, almost pure white, tinged pale rose....	3.25	28.00
Massachusetts, vivid pink, very large, late.....	3.50	30.00
Mr. Farncombe Sanders, scarlet-red, best of its color.	3.75	33.00
Pride of Haarlem, brilliant rosy carmine, largest of all	3.25	28.00
Rev. Ewbank, soft lavender violet, beautiful color..	3.00	28.00

COTTAGE TULIPS, best for naturalizing, very graceful.		
Gesneriana Spathulata Major, scarlet-red, black base	3.00	26.00
Gesneriana Lutea, beautiful yellow, tall and handsome	2.75	24.00
Inglescombe Yellow, also called yellow Darwin, extra	2.75	23.00
Inglescombe Pink (Salmon Queen), best salmon pink,		
large .....	2.75	24.00
Mrs. Moon, the largest yellow, extra fine.....	3.50	30.00

DAFFODILS, single, the best for naturalizing, large		
Emperor, light yellow, very large, most popular		
variety .....	3.50	30.00
Golden Spur, deep golden yellow, very early, extra...	3.50	30.00
Empress, pure white perianth, deep yellow trumpet,		
large .....	3.50	30.00
Sir Watkin, short crown-trumpet, perianth sulphur,		
crown yellow .....	3.25	27.00

DAFFODILS, double, should be better known, very fine		
Alba Plena Odorata, sweet-scented Gardenia-like		
flowers .....	2.75	24.00
Orange Phoenix, white with reddish-orange center...	3.75	33.00
Von Sion, golden yellow and very double, very fine...	3.25	28.00

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Poeticus Ornatus, pure white, red cup in center.....	2.50	20.00
Poetaz Elvira, white and yellow, have three fl.....	4.00	35.00
Poetaz Klondyke, all yellow, each stem three fl....	4.50	40.00
Grand Soleil d'Or, yellow Paper White.....	4.50	40.00

JONQUILS, single sweet-scented, three flowers to a		
stem .....	2.50	20.00

This is the first time that Holland bulbs have ever been offered on the Pacific coast at prices prevailing in New York and Chicago.

Terms—Half the amount cash with order, balance thirty days net, or less 5% if full amount accompanies order. Prices f. o. b. San Francisco, California. No charge for packing.

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## Ten Commandments of the F. T. D.

1. Become an F. T. D. Florist.
2. Join the pilgrimage to the F. T. D. Convention.
3. When there, get acquainted with your next door neighbor, whom you see only once in a blue moon at home.
4. Co-operate with one and you will learn to co-operate with all.
5. Advertise the F. T. D. - It will advertise you.
6. Watch the other fellow and try to go him one better.  
If he is the right kind he will give you a run for your money.  
Both of you will get more ambition.  
Both of you will get more results.
7. Consider an F. T. D. order a matter of honor and take care of it accordingly.  
A well filled order will give satisfaction to three people: the Sender, the Recipient and your F. T. D. Brother who placed the order with you.  
All three will advertise you.
8. When you fill orders, try to give what is wanted every time.
9. When you substitute,  
Give a little more than the customer can expect.  
The extra amount is an excuse that you did not have what you should have had.
10. Be an F. T. D. first, last and all the time.

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MT. PLEASANT, Mich.	84	Marshall, G. W.	77	Fox, Chas. Henry	78	RICHMOND, Ky.	83	Shellgrain & Ritter	86	May, Harry O.	77	Young & Lester	93
Caple, Walter W.	84	OLEAN, N. Y.	72	Grakelow's	78	Richmond Grnhses.	83	Stein, A. O.	86	SUPERIOR, Wis.	82	WARREN, O.	90
NASHVILLE, Tenn.	90	Oppenheim, Manuel	72	Habermehl's Sons	78	RICHMOND, Va.	83	Susanne Fl. Co.	86	Superior Fl. Co.	82	Adgate & Son	90
Geary Bros.	90	OMAHA, Neb.	92	Hastings, F. R.	78	Hammond Co.	83	SAN PEDRO, Cal.	93	Day Co., W. E.	74	WARREN, Pa.	79
Joy Floral Co.	90	Bath, John H.	92	Joseph's	78	Mosmiller, Florist	83	Harbor Flo. Co.	93	Johnston's	74	Crescent Fl. Gar.	79
NEWARK, N. J.	77	Henderson, Lewis	92	Kruger Co.	78	RIVERSIDE, Cal.	94	SANTA BARB'A, Cal.	94	Gleaves' Fl. Shop	94	Wood's Fl. Shop	79
Phillips Bros.	77	Hess & Swoboda	92	PHOENIX, Ariz.	77	Orange Bloss. Flo.	94	Gleaves' Fl. Shop	94	SASKATOON, Sask.	89	WASHINGTON, D. C.	68
NEWARK, O.	91	Larmon, Lee L.	92	Donofrio Flo. Co.	77	ROANOKE, Va.	83	SASKATOON, Sask.	89	Victoria Nurs.	89	Blackstone, Z. D.	68
Duerr, Chas. A.	91	Rogers, Louis M.	92	PINE BLUFF, Ark.	88	Fallon Florist	83	SAVANNAH, Ga.	80	WOLF, John	80	Gude Bros. Co.	68
Kent Bros.	91	ONEONTA, N. Y.	72	Davis Flo. Co.	88	ROCHESTER, Minn.	92	Oelschig & Sons	80	TERRE HAUTE, Ind.	88	Louise Flower Shop	68
NEW HAMPTON, Ia.	76	Derrick	72	PITTSBURGH, Pa.	78	Rochester Grhs. Co.	92	Schenectady, N. Y.	72	Cowan Bros. & Co.	88	Shaffer, Geo. C.	68
Deal, S. L.	76	OPELIKA, Ala.	81	Alpha Floral Co.	78	ROCHESTER, N. Y.	74	Rosendale Fl. Shop	72	Heini & Sons	88	WATERLOO, Ia.	77
NEW KENSINGTON, Pa.	79	OPELIKA Fl. Co.	81	Harris Bros.	78	Keller Sons, J. B.	74	SCRANTON, Pa.	78	Stover's	88	WATERTOWN, Wis.	82
McRae-Jenkinson	79	ORLANDO, Fla.	81	Hill & Co., D.	78	Wilson, H. E.	72	Resancon & Co.	78	TEXARKANA, Tex.	79	Stuebe Fl. Co.	82
NEW ORLEANS, La.	85	Violet Dell Florist	81	Ludwig, E. C., Co.	78	ROCKFORD, Ill.	86	Clark, G. B.	78	Majestic Fl. Co.	79	WEBB CITY, Mo.	75
Avenue Floral Co.	85	OSHKOSH, Wis.	82	Randolph & Mc-	78	Peterson & Son, S.	86	Schultheis	78	TITUSVILLE, Pa.	79	Mau, Otto F.	87
Eble, Chas.	85	William, Mrs. E. A.	82	Clements	78	Rockford Flo. Co.	86	SEATTLE, Wash.	92	Murdoch, Wm. A.	79	WHEELING, W. Va.	82
Flower Shop	85	POCATELLO, Idaho	96	Smith & Co., A. W.	78	ROSWELL, N. M.	77	Hollywood Gardens	92	TOLEDO, O.	90	Seibert, F. C.	82
Metairie Ridge Nur.	85	POMONA, Cal.	93	Williams, Mrs. E. A.	78	Alameda Grnhses.	77	Rosalia, Felix	93	Mets & Bateman	90	WICHITA, Kan.	90
Reyes & Co.	85	POOLEY'S Flr. Shop	93	POCATELLO, Idaho	96	ST. CATHARINES, Ont.	89	Rosalia Bros.	93	Patten, Helen F.	90	Culp & Co., W. H.	90
Schelnuk, Max	85	Miller & Son	86	ATKINS	96	Dunn, Robt. L.	89	Woodlawn Fl. Shop	93	Schramm Bros.	90	WILKINSBURG, Pa.	79
Virgin, U. J.	85	Asman	84	POMONA, Cal.	93	ST. JOSEPH, Mo.	75	SEDALIA, Mo.	75	Suder, A. A.	90	Turner, Wm. M.	79
N. ROCHELLE, N. Y.	72	PORTLAND, Me.	70	POOLEY'S Flr. Shop	93	Stuppy Floral Co.	75	Archias Flr. Co.	75	TOPEKA, Kan.	90	WILKES-BARRE, Pa.	79
N. Y. Floral Co.	72	Flower Shop, The	70	PONTIAC, Ill.	86	ST. LOUIS, Mo.	75	State Fair Fl. Co.	75	Lord's Flo. Room	90	Marvin, Ira G.	79
NEW YORK CITY	73	PORTLAND, Ore.	93	PORT HURON, Mich.	84	Bentzen Flo. Co.	75	SHEBOYGAN, Wis.	82	TORONTO, Ont.	89	WILLIAMSPORT, Pa.	79
Boston Florist	73	Clarke Bros.	93	Asman	84	Grimm & Gorly	75	Matthewson, J. E.	82	Dunlop, John H.	89	Collins-Rhoades, Co.	79
Bowe, M. A.	73	Kemble's Grnhses.	77	PORTLAND, Me.	70	Mullanphy	75	SHEFFIELD, Eng.	69	TRENTON, N. J.	77	Derr's Fl. Shop	79
Bunyard, A. T.	73	Krans, C.	77	Flower Shop, The	70	Oppermann, Jr., A.	75	Artindale & Son	69	Ribsam, Florist	77	Evensen Bros.	79
Burns, H. H.	73	OWENSBORO, Ky.	83	PORTLAND, Ore.	93	Ostertag Bros.	75	SHERIDAN, Wyo.	96	Trinidad, Colo.	96	Evensen's Sons	79
Clarke's Sons	73	Nans Floral Co.	83	Clarke Bros.	93	Sanders Nursery	75	Sheridan Grhse. Co.	96	Park Floral Co.	96	WILMETTE, Ill.	87
Dards, Chas. A.	73	OWOSSO, Mich.	84	Martin & Forbes	93	Waldbart Flo. Co.	75	SHERMAN, Tex.	79	Trinidad Fl. Store	96	Welland, John	87
Fordham Florist	73	Owosso Floral Co.	84	PORTSMOUTH, Va.	83	Walther & Sons	75	Hannah & Son	79	TROY, N. Y.	73	WILSON, N. C.	81
Hart, Inc., Henry	73	Paducah, Ky.	83	Cotton Fl. Co.	83	Weber, Fred C.	75	SHREVEPORT, La.	85	Menand, H. Louis	73	Starr, Florist	81
Kottmiller, A.	73	Schmaus Bros.	83	PRESCOTT, Ariz.	77	Weber, F. H.	75	Ruch, D. E.	85	TRURO, N. S., Can.	89	The "King" Flor.	89
Malandrie Bros.	72	Van Aart, John	83	Acker's Flr. Shop	77	Young & Sons Co.	75	SIoux CITY, Ia.	77	Suckling & Chase	89	Ormiston, R. B.	89
Meyer, Adolph	73	PARIS, France	69	PRINCETON, Ill.	86	ST. PAUL, Minn.	92	Art Fl. Shop	77	TUCSON, Ariz.	77	WINSTON SALEM, N. C.	81
Okkerse & Son	73	Mary, Florist	69	Trimble Grnse Co.	86	Golden Moon Flo.	92	Rennison Co., J. C.	77	Burns' Flower Shop	77	Morganroth, W.	81
Park Florist	73	PARKERSBURG, W. Va.	82	PROVIDENCE, R. I.	71	Holm & Olson	92	Rocklin & Lehman	77	Langers Floral Co.	77	WORCESTER, Mass.	70
Ramm's Flr. Shop	73	Dudley & Sons	82	PROVIDENCE, R. I.	71	SAGINAW, Mich.	84	SOUTH BEND, Ind.	88	TULSA, Okla.	77	Randall's Fl. Shop	70
Schling, Max	65	Paducah, Ky.	83	PROVIDENCE, R. I.	71	Goets Sons, J. B.	84	Beyer Flo. Shop	88	Maxwell & Co.	77	XENIA, O.	91
Stumpp, G. E. M.	69	Van Aart, John	83	PROVIDENCE, R. I.	71	Sunshine Flowers	84	Williams, Florist	88	TUPELO, Miss.	80	Engle Florist Co.	91
NOBLESVILLE, Ind.	83	PARIS, France	69	PROVIDENCE, R. I.	71	SALINA, Kan.	90	SPARTANBURG, S. C.	81	Tupelo Floral Co.	80	YAKIMA, Wash.	93
Meikel & Warner	83	PARKERSBURG, W. Va.	82	PROVIDENCE, R. I.	71	Leighton Flo. Co.	90	Moss, Chas. A.	81	UNIONTOWN, Pa.	79	Annave's Fl. Shop	93
NORFOLK, Neb.	92	Dudley & Sons	82	PROVIDENCE, R. I.	71	SALT LAKE CITY, Utah	96	SPENCER, Ia.	77	Stenson & McGrail	79	State Floral Co.	93
Norfolk, Flo. Co.	92	PASADENA, Cal.	84	PROVIDENCE, R. I.	71	Cramer Fl. Co.	96	Woodcock Fl. Co.	77	UPPER SANDUSKY, Ohio	91	YANKTON, S. D.	95
NORFOLK, Va.	83	Eldred Flr. Shop	84	PROVIDENCE, R. I.	71	Lambourne, Ernest	96	SPRINGFIELD, Ill.	85	Constien, B. E.	91	Gurney Grnse. Co.	95
George, Inc.	83	Orchid, The	94	PROVIDENCE, R. I.	71	Miller Floral Co.	96	Brinkerhoff Grnhses.	85	UTICA, N. Y.	72	YONKERS, N. Y.	72
NORTH PLATTE, Neb.	92	Siebrecht, Jr., H. A.	94	PROVIDENCE, R. I.	71	National Florist	96	Brown, A. C.	85	Baker & Son	72	Broderick, R. T.	72
Pack, C. J.	92	Whitford's	94	PROVIDENCE, R. I.	71	SAN ANTONIO, Tex.	79	Hembreiter & Cole	85	Utica Floral Co.	72	N. Y. Floral Co.	72
OAKLAND, Cal.	93	PASSAIC, N. J.	77	PROVIDENCE, R. I.	71	Green, Edward	79	SPRINGFIELD, Mo.	75	VANCOUVER, B. C.	89	Brown Bros. & Co.	89
Clarke Bros.	93	Seery, Edward	77	PROVIDENCE, R. I.	71	Ideal Floral Shop	79	Springfield Seed Co.	75	Woodward, A. J.	89	Central Flr. Shop	91
Hogan & Evers	95	PATERSON, N. J.	77	PROVIDENCE, R. I.	71	Boyle & Darnaud	93	Stokes Flo. Shop	75	VICTORIA, B. C.	89	Posy Shoppe	91
OAKLAND, Md.	82	Seery, Edward	77	PROVIDENCE, R. I.	71	SAN DIEGO, Cal.	93	Van Meter Fl. Sh.	90	Brown's Nurseries	89	Ryan & Culver	91
Weber & Sons Co.	82	PEKIN, Ill.	86	PROVIDENCE, R. I.	71	Boyle & Darnaud	93	STANTON, Va.	83	Woodward, A. J.	89	Walther, Harry C.	90
OAK PARK, Ill.	86	Kuhl, Geo. A.	86	PROVIDENCE, R. I.	71	SAN FRANCISCO, Cal.	95	Fallon, John	83	STUBENVILLE, O.	91	YPSILANTI, Mich.	84
Avenue Flr. Shop	86	PENDLETON, Ore.	93	PROVIDENCE, R. I.	71	Art Floral Co.	95	STREATOR, Ill.	86	Huscroft's Fl. Sh.	91	Davis & Kishler	84
Madison St. Fl.	86	Forshaw	93	PROVIDENCE, R. I.	71	Brown & Kennedy	95	THORNTON, Ill.	86	WACO, Tex.	79	ZANESVILLE, O.	90
Palmer, Wm.	86	PEORIA, Ill.	86	PROVIDENCE, R. I.	71	Darbee	95	WOLFE the Florist	79			Humphrey, C. L.	90
Schneider, A. H.	86	Kuhl, Geo. A.	86	PROVIDENCE, R. I.	71	Eppstein, Julius	95						
OELWEIN, Ia.	77	Loveridge, Chas.	85	PROVIDENCE, R. I.	71	Jaeger & Son	95						
Kemble's Grnhses.	77	PETERSBURG, Va.	83	PROVIDENCE, R. I.	71	Joseph, B. M.	95						
Stiles, Mrs. Robt. B.	83	Stiles, Mrs. Robt. B.	83	PROVIDENCE, R. I.	71	Navlet Co.	94						



## LOS ANGELES

CALIFORNIA

The Leading Florist

WRIGHT'S FLOWER SHOP  
224 West 4th St., Los Angeles

Member F. T. D.

"Say It with Flowers"



# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

## TATE'S TIPS

### EVALUATING THE SLOGAN.

#### Publicity, Not Privacy, Wanted.

Much talk is heard these days among florists about other industries using the idea of "Say It with Flowers" in their publicity. Such paraphrasing of the slogan as "Say It with a Bank Account," "Say It with a Graphophone" and "Say It with Candy" are often seen. Indeed, the writer has met some florists who were of the opinion that the copyright laws were being violated. Every florist should know that the slogan was never copyrighted. Had this been done by the Society of American Florists, none but members in good standing of that organization would have been permitted to use it. No law prevents any industry from saying it with any commodity it chooses. The firms that are plagiarizing it are everyone of them familiar with the publicity game. You can rest assured that before it was used by any of them the legality of the question was investigated. But right here let me ask my readers a question. Did you ever hear of anything being counterfeited that did not have a monetary value? There is no stronger evidence to be had of the value of our slogan than this. Now let us look for a few minutes at what gave the slogan its value.

#### Half-Hearted Publicity.

If, when the Society of American Florists adopted this slogan, it had been locked in John Young's safe, would any of these industries be using it today? A committee was appointed to give it publicity and, when we consider the prominence that this slogan has reached, especially over the northern half of the western hemisphere, and at the same time remember how the committee was handicapped for money from the beginning, we must take our hats off to the men who formed this committee. Ask any publicity expert today and he will tell you that our publicity campaign has been half-hearted from the start. What surprises such men, then, is the vast amount of publicity achieved for so little money.

The writer is ready to admit that it is the sentiment the slogan contains that is half the battle. But it must be given publicity before this sentiment will count for anything. That is, every time one takes up a magazine he should see staring at him, "Say It with Flowers." Did you ever stop to think of the different moods one may be in when he is reading a magazine? It may be a railroad journey, perhaps on some happy occasion, when the slogan will catch his eye and remind him that flowers are the thing that he requires. Or his journey may be a sad one, carrying him, perhaps, to the bedside, or to the last sad rites over some loved one. In either case the tedium of the journey is whiled

# "Say it with Flowers"

Members  
of the  
F. T. D.

Members  
of the  
F. T. D.



**GUDE BROS.CO.**  
**FLORISTS**  
1214 F ST.N.W.  
WASHINGTON,D.C.

# "Say it with Flowers"

## TO OUR BROTHER FLORISTS: FLOWERS AND CO-OPERATION

Let us learn from the flowers the lesson of co-operation. A single flower, growing alone, makes no great show. Many flowers, growing in harmony, will transfigure even a desert.

Member F. T. D.

*Blackstone*

14th and H Sts., N. W.  
Washington, D. C.

## WASHINGTON, D. C. Louise Flower Shop

Connecticut Ave. at N St., N. W.  
Miss Louise W. Daugherty, . . . Proprietress  
Phones—Franklin 3579, 3841, 3842  
Member Florists' Telegraph Delivery

## ORDERS IN OR AROUND Washington, D. C.

MEMBER F. T. D.  
**GEO. C. SHAFFER**  
900 Fourteenth Street

away with a magazine. As he turns the pages of his magazine, he comes to a page attractive and beautiful. How often have you, my reader, stopped your story to look at some attractive adver-

tisement? The traveler cannot help looking at the beautiful page and the one conspicuous thing he sees in this case is "Say It with Flowers." Don't you see that he is at once interested? No

# Telegraph Delivery Department

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## FOREIGN SECTION

### ENGLAND

You can  
"Say It with  
Flowers" to  
anyone in  
the British  
Islesthrough  
Bees'  
Flower  
Service



Steamers  
arriving at or  
leaving any  
port can be  
served at a  
few hours'  
notice

Members  
F. T. D.

**Bees Ltd**

Members  
F. T. D.

BOLD STREET,

LIVERPOOL

CABLE ME YOUR ORDERS FOR

### FRANCE

MARY :: FLORIST

37 Rue Lapeyrouse

PARIS, near the Etoile, FRANCE

**Liverpool, England**  
DINGLEYS, Ltd., Florists

**SHEFFIELD, ENGLAND**  
WILLIAM ARTINDALE & SON  
FLORISTS SEEDSMEN NURSERYMEN

**MANCHESTER, ENGLAND**  
DINGLEYS, Ltd., Florists

doubt, from the time he has been summoned he has been racking his brain to know what he could do and right here in this advertisement he is reminded of what he can do, no matter what the circumstances may be.

#### Working by Train Time.

Think for a moment of the number of trains that run each day in this country, of the number of people they carry, of the various errands they are on, the large majority of them with time hanging heavily on their hands. And, mark you, I have just been speaking of the business man who is too busy to think much of such things as flowers in his busy life, but when he is alone on a railroad journey you have the opportunity to teach him to "Say It with Flowers."

On page 26 of The Review for September 15 appeared an article calling attention to the fact that the publicity committee is planning to resume national publicity in October. From this article we glean the fact that the amount of money the publicity committee has on hand to start this publicity is \$28,797.75. We are told that there are 15,000 florists in the United States. This means less than \$2 for each one. But let us suppose that there are 10,000 of this number who cannot afford this sum. This brings the number down to 5,000, and the amount is less than \$6 per florist.

## Back Fires

The last week in August the United States Rubber Company had a window display in their New York building, that my friend Lippincott thought was so surpassing good, he induced me to walk up there and see it.

In the two center windows was one single *huge* truck tire with knobs on it like your fist.

In the windows on each side was a single 4½-inch auto tire, also having the knobby tread.

You looked at the big one and were certainly impressed by its tremendous strength.

You wondered at its giant proportions.

You voluntarily felt that no better tire could be built.

Then you went along to the other window and saw the small tire.

At once you were impressed by its *comparative smallness*.

At the same time its *comparative weakness*.

In fact, it looked so small and so weak by comparison, that I came away determined never to buy another U. S. tire.

Now I know they make as good a tire as can be made.

Still that impression is bound to stay with me.

Those windows had a back fire, that's why.

Next time you put a spray of orchids in your window, alongside a big vase of yellow football 'mums, ask yourself whether it might not be a back fire.

When you and I fill our F. T. D. orders, let's also always bear it in mind.

**New York's Favorite Flower Shop**

**Stumpfe**

Phone Plaza 8190

Fifth Avenue at 58th Street

When we think of firms that expend five per cent of their receipts for advertising, we must admit that we are simply burlesquing publicity.

Now, is there a man, and I care not how small his business may be, among, say, 10,000 of the 15,000 florists doing business in this country, who could not afford \$10 a year? This would give the

committee \$100,000 per year. You give double that in charity. Yes, you put almost that much into the tambourines of the Salvation Army, and yet you have not the business foresight to invest this amount in a proposition that will pay a hundred fold.

Surely any man who will devote a few minutes to the serious study of this

# Telegraph Delivery Department

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BOSTON  
MASS.



**HOUGHTON GORNEY**

UNDER THE PARK ST. CHURCH

CARBONE, 342  
Boylston Street,  
**BOSTON**  
Member Florists' Telegraph Delivery Ass'n.

Brookline, Mass.  
220 Washington Street  
**F. E. PALMER, Inc.**  
Established 1886  
Members Florists' Telegraph Delivery Ass'n.

Cambridge, Mass.  
Largest Retail Conservatories near the heart  
of Boston. Deliveries in all suburbs.  
**HAROLD A. RYAN, Inc.**  
Opposite Mount Auburn Cemetery

BURLINGTON, VT.

*Give the Florist*  
Member F. T. D.  
Orders for Vermont and Northern New York filled to  
your entire satisfaction at right prices.

**A Card This Size**

Costs only \$1.25 per Week  
on Yearly Order

It would keep your name and your specialty  
before the whole trade.  
A half-inch card costs only 62½¢ per week on  
yearly order.

**CAMBRIDGE, MASS.**

ROBBINS BROS. 636 Massachusetts Avenue  
Near All Colleges Members F. T. D.

**Brookline, Mass.**

1314 Beacon St. Alice B. Merrill  
Member F. T. D.

**Lynn, Mass.** MEMBERS  
F. T. D.

GIBBS BROS., 231-233 Union St.

**MELROSE, MASS.**

The Casey Florist Co. 93 Maple Street  
Nearest Dealer to New England Sanitarium

**BROCKTON, MASS.**

Belmont Flower Shop MEMBER  
F. T. D.

"If you give to the world the best you have, the best will  
come back to you."—Anon.

*Penn*  
The  
Florist

P. S.—This doesn't mean postscript. It means Penn Service.

124 Tremont Street  
**BOSTON, MASS.**

**Morse & Beals, LOWELL, MASS.**

Nearest Shipping Point to

**NEW HAMPSHIRE and VERMONT**

Members Florists' Telegraph Delivery Association

*Wax Brothers* Boston, Massachusetts  
44 TEMPLE PLACE  
The Centrally Located Florist Shop  
Yours for Reciprocity. We cover all points in New England.  
Members Florists' Telegraph Delivery.

**BOSTON—BECKER'S**

Send us your telegrams. Prompt service IN  
and ROUNDABOUT BOSTON. Our con-  
servatories are in Cambridge, only 8 minutes  
from the heart of Boston.

**BECKER'S CONSERVATORIES**  
CAMBRIDGE, MASS.  
Members Florists' Telegraph Delivery

**MALDEN, MASS.**

J. WALSH & SON

Members Florists' Telegraph Delivery Association.

question will realize that there is some-  
thing radically wrong with the florists'  
business and we don't have to look far  
for the trouble. We hear a great deal  
of talk about the floral industry being  
overorganized. This condition is the  
best evidence in the world that when it  
comes to organization the surface has  
not been scratched. Look at the list of  
subscribers to the national publicity  
campaign, then compare the number and  
the amounts they have subscribed with  
the figures quoted in this article, and  
you will see the small percentage of the  
actual florists that have borne the bur-  
den of making the slogan what it is  
today. Let any one of the industries  
cited in the beginning of this article  
start a campaign, taking a slogan such  
as "Say It with Candy," and giving it  
proper publicity, and it will soon put the  
plagiarized form in the place that "Say  
It with Flowers" has achieved.

Tate.

## MOTT-LY MUSINGS.

August 21 saw the carnation, Happy  
Day, just being placed in the bench of  
F. Dorner & Sons Co., La Fayette, Ind.,  
the latest day on record for planting,  
according to Theodore Dorner. Owing  
to weather conditions, not a plant was  
lifted until then, but they all seemed to  
take hold quickly and are doing well.  
White Wonder is as good as ever, as are  
also Rosalia and the new striped va-  
riety, The Lark. A batch of seedlings  
contains several varieties of promise.



Worcester's  
Shop  
of  
Quality and  
Service

**Randall's Flower Shop**

22 PEARL STREET  
**WORCESTER, MASS.**

Member F. T. D.

*Warburton*

Member  
F. T. D.

FALL RIVER  
MASS.

83 N. Main Street  
Orders Executed for  
Southeastern Mass., Newport  
and Rhode Island Points

**A Card This Size**

Costs only \$1.25 per Week  
on Yearly Order

It would keep your name and your specialty  
before the whole trade.  
A half-inch card costs only 62½¢ per week on  
yearly order.

**BIDDEFORD, ME.**

NEAR PORTLAND

*Strout's*

Member F. T. D.

CARNATIONS

**PORTLAND, ME.**

THE FLOWER SHOP  
M. E. McGunigle Cor. Oak and Free Sts.



# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

Are you getting your share  
of the telegraph orders that  
are sent to your city?

Make your facilities and service known  
through the Pink Part of The Review.

How? By using a 1-inch space each week at \$1.25  
And a half-page once a month at \$18.75

RESERVE YOUR POSITION TODAY!

## HARTFORD, CONN.

Greenhouses: **Coombs** Stores:  
Benton St. 741 Main St.  
364 Asylum St.  
Member F. T. D.  
Orders solicited for all parts of Connecticut

## Hartford, Conn.

J. ALBERT BRODRIB  
Store, 639 Main Street  
Deliveries to New Britain, Meriden, Middletown,  
Manchester, Rockville, Farmington, Willimantic  
Member Florists' Telegraph Delivery Association

Hartford, Conn.

*George F. Lane*  
*Welch*  
SUCCESSOR  
THE FLORIST  
Member  
F. T. D.  
180 Asylum Street

## HARTFORD CONNECTICUT

Welch's Flower Shop  
197 Trumbull Street  
A. W. Welch Mrs. E. M. Welch

BRISTOL, R. I. EST. 1895  
SAMUEL KINDER & BRO.

Chrysanthemums are strongly in evidence. Golden Glow is superfine stock, as are also later kinds. Pompons occupy a large house. Golden Wedding is a favorite variety. In roses, Premier, Columbia and Killarney take the lead. Single violets, pot-grown for planting, are expected to yield a large return. Asparagus and maidenhair fern occupy much space.

Have you seen the new marble counter at the store of Bertermann Bros. Co., Indianapolis, Ind.? The base of it is gray Italian and the top of burnt antique. It is a wonderful product, thoroughly in harmony with the stock placed upon it. Irwin Bertermann expressed the opinion that the up-to-date shop takes the lead in art and is appreciated by the majority of art lovers.

The A. Wiegand's Sons Co., Indianapolis, Ind., has enlarged its store and workroom considerably. "Better able than ever," observes Homer Wiegand, "to handle our big out-of-town business." George Wiegand returned from Bermuda recently, where he had been looking closely into the crop of lilies grown there.

"Thanksgiving Pink," replied A. F. J. Baur, of Baur & Steinkamp, Indianapolis, Ind., to the inquiry as to what was the best in a pink chrysanthemum for the festive season. Among the many seedlings which compose almost the entire stock, both in large-flowering varieties and pompons, two are proving highly satisfactory and may possibly be

## Providence, Rhode Island Johnston Brothers

LEADING FLORISTS  
38 DORRANCE STREET  
Members Florists' Telegraph Delivery Assn.

## BRIDGEPORT, CONN. James Horan & Son

943 MAIN STREET  
Largest Growers in this District  
MEMBERS FLORISTS' TELEGRAPH DELIVERY.

## A Card This Size

Costs only \$1.25 per Week  
on Yearly Order  
It would keep your name and your specialty before the whole trade.  
A half inch card costs only 62½¢ per week on yearly order.

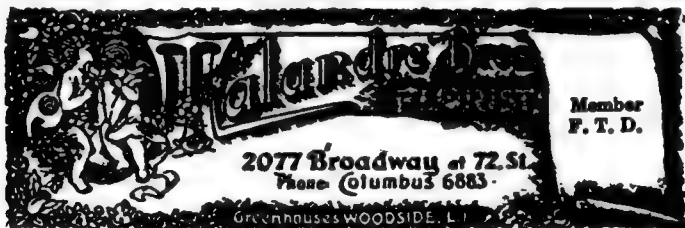
PROVIDENCE, R. I.  
AND ALL NEW ENGLAND POINTS  
T. J. Johnston & Co., 107 Washington St.  
PROVIDENCE

Bridgeport, Conn.  
John Reck & Son, 985 Main Street

MANCHESTER, N. H.  
H. C. STACHE.  
L. D. PHONE 1261-R.

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.



WE CARRY THE HIGHEST GRADE OF CUT FLOWERS  
**SEND US YOUR NEW YORK ORDERS**  
 ADJACENT TO THEATRICAL AND HOTEL DISTRICTS

ESTABLISHED 1875  
**C. F. BAKER & SON**  
**UTICA, N. Y.**  
 We Cover Central New York

**UTICA, N. Y.** Members  
 F. T. D.  
**Utica Floral Co.**

Largest and most modern floral establishment in Central New York. Send us your orders for Utica and vicinity.

**ROCHESTER, N. Y.**

**Wilson** F. T. D.  
 THE FLORIST  
 88 E. MAIN ST. We reach all Western N. Y. Points

**JAMESTOWN, N. Y.**  
 LAKEVIEW  
 ROSE GARDENS

1,500,000 ft. of glass Capable Retail Service  
 Mayville, N. Y. } INSTANT SERVICE { Fredonia, N. Y.  
 Brocton, N. Y. } --TO-- { Chautauque, N. Y.  
 Randolph, N. Y. } { Lakewood, N. Y.  
 Bemus Point, N. Y. } { Cassadaga, N. Y.  
 Other Principal Western N. Y. towns.

The Rosendale Flower Shop  
 126 Jay Street  
**Schenectady, N. Y.**  
 No order too large for us to fill, none too small for consideration.  
 Member F. T. D.

**WETTLIN FLORAL CO.**  
**HORNELL, N. Y.**

For quick service to Avoca, Addison, Andover, Arkport, Almond, Angelica, Bath, Corning, Cuba, Canisteo, Castile, Cassarga, Cohocton, Friendship, Wellsville, Wayland, Warsaw, Dansville, Nunda and other Western New York towns.

**HORNELL, New York**  
**C. G. JAMES & SON**  
 Prompt Deliveries to Elmira, Corning and Wellsville

**OLEAN, N. Y.**  
 Member Florists' Telegraph Delivery  
**Manuel Oppenheim**

**JAMESTOWN, N. Y.**  
 Heelas Flower Store  
 For all Chautauque County

**ONEONTA, NEW YORK**  
**DERRICK, Florist,** MEMBER F. T. D.

**Trepel & Bershad**  
**FLORISTS**  
 Livingston and Bond Streets  
 Bedford and Gates Avenues  
**BROOKLYN, N. Y.**

**FLORISTS YOU CAN DEPEND UPON**  
 to Execute Orders Promptly and Correctly  
 Floral Work of All Kinds, covering  
**BROOKLYN NEW YORK**  
**LONG ISLAND NEW JERSEY**

*Established Almost a Quarter of a Century.*

**BROOKLYN, N. Y.**  
**JAMES WEIR, Inc.**  
 324 Fulton St., cor. Pierrepont

Telegraph orders receive our usual good care and prompt attention. Phones, 270-271 Main

**JOSEPH TREPEL**

Member F. T. D.  
**BROOKLYN'S LARGEST FLORIST**  
 FIFTEEN STORES  
 MAIN STORE, 334 Lewis Avenue  
 Phone 1150 Bedford. BROOKLYN, N. Y.  
 Telegraph orders delivered to any part of New York City, Brooklyn and Long Island.

**WILSON** 8 and 5 Greene Ave.  
 Main Store: Cor. Fulton St.

**BROOKLYN**  
 PHONE 6800 PROSPECT  
**NEW YORK**

**YONKERS, N. Y. NEW ROCHELLE, N. Y.**  
**N. Y. FLORAL CO.**  
 Largest Retail Florists in Westchester County  
 Two Convenient Stores  
 Member F. T. D.

**YONKERS, N. Y. MEMBER**  
**8 MANOR HOUSE SQ. R. T. BRODERICK**  
 F. T. D.

**MEDINA, N. Y., White Bros.**  
 Members F. T. D. Orders for Western New York handled with promptness.

**FLORAL OSWEGO, N. Y.**  
**ART STUDIO E. KENDIG, Prop.**  
 Member F. T. D. At Your Service. Personal Attention.

**HUGO H. JAHN, 710 Nostrand Ave.**  
**BROOKLYN, N. Y.**  
 Tel. 1952 Bedford. Will deliver to Steamships, Theaters, anywhere within 20 miles of New York. Artistic work. Personal attention. Special care of telegraph orders.

disseminated next season. They are Golden Glory, described as an early Chrysolora, but a decided advance upon that variety, and a white named Snow-bound, though this variety blooms before snow flies. Red Rosalia leads in new red carnations, while several promising seedlings from Edna are seen. Super Supreme leads in pink. Harvester leads in white, so prolific and fragrant that it should please all who grow it. Laddie, grown the second season, does finely. In fact, several varieties are run through the first year for cuttings and the second for blooms. Running them through two seasons is found practical and profitable, although not strongly advocated, for the reason that the plants should be pinched back on the outer shoots while the inner shoots are allowed to bloom. It means the loss of the last crop, however, which the average grower does not like to give up, but it is considered the proper method for the growers who cater to the demand for rooted cuttings. Begonia Chatelaine is largely grown for local and shipping trade. Perfect plants in 4-inch and 5-inch pots, full of buds, are a valuable asset for Christmas sale. After seeing the stock of poinsettias, one can readily comprehend that an annual output of from 50,000 to 75,000 is possible. The method of culture is simple. The first cuttings are taken off about June 1; the second about a week later, and so

# Telegraph Delivery Department

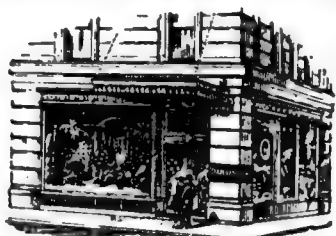
The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

## LOS ANGELES

Members Florists' Telegraph Delivery

### WOLFSKILL'S and MORRIS GOLDENSON

229 West Third Street



## DARDS

341 Madison Ave.  
Opp. Hotel Biltmore  
New York

The Leading  
Florist for nearly  
Half a Century



## NEW YORK CITY ADOLPH MEYER

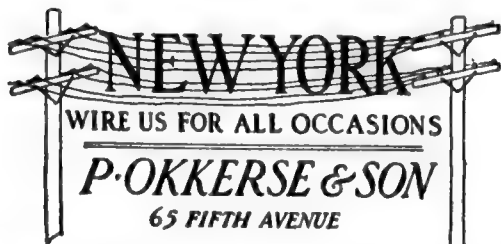
In center of the **BON TON** residential district

1062 Madison Avenue

Near the great Art Museum and Cleopatra's Needle

WE COVER LONG ISLAND  
JERSEY and CONNECTICUT

Phones: 2352-7019 Lenox.



**TROY, N. Y.** MEMBER  
33 Fourth St. F. T. D.  
H. LOUIS MENAND

## BUNYARD

413 Madison Avenue NEW YORK CITY

Member F. T. D.

SUMMER SEASON, Bellevue Ave.,  
NEWPORT, R. I.

## BRONX, New York City

### FORDHAM FLORIST

421 E. FORDHAM ROAD

## NEW YORK CITY

### THE PARK FLORIST

S. H. CALAMARAS 115 East 84th Street  
AT YOUR SERVICE  
FLORIST FOR 25 YEARS

## David Clarke's Sons

2139-2141 BROADWAY  
Tel. 1552, 1553 Columbus

## NEW YORK CITY

Out-of-town orders for delivery in New York  
carefully and promptly filled at reasonable rates

## NEW YORK Telephone

Lenox 3822

## HENRY HART, Inc.

1000 MADISON AVENUE  
In the heart of most exclusive  
residential section

on until the last week in August. No bottom heat is needed. Any unsold stock is placed under the bench and allowed to remain there until about April 1, when it is started up again.

John Heidenreich, of Indianapolis, one of the pioneers of the retail trade, is building a dwelling house for his son and also one for his grower. Mr. Heidenreich believes this to be the safest way to invest profits.

H. W. Rieman's Sons, Indianapolis, Ind., report satisfactory business, chief-

## Kottmiller

... FLORIST ...

426 Madison Ave.—and 49th Street  
Also Vanderbilt and Ritz-Carlton Hotels NEW YORK  
Telephone Murray Hill 783  
Highest award at the International Flower Show,  
April 11, Grand Central Palace.  
Location Central. Personal Attention

## M.A. Bowe

IN HEART OF NEW YORK CITY  
332 FIFTH AVE., NEAR 33rd ST.  
Opposite the Waldorf-Astoria. Phone Mad. Sq. 358-359  
OUR MOTTO—THE GOLDEN RULE

## RAMM'S FLOWER SHOP

In the Heart of New York 412 Madison Avenue  
Prompt and Efficient Service Member F. T. D.

## THE BOSTON FLORIST

Personal selection. Satisfaction guaranteed.  
In the heart of New York City.  
Close to Theaters and Steamships.  
Established 1902

135 E. 34th St., NEW YORK

## NEW YORK

Orders Sent to H. H. BURNS 509 Madison Av.  
will receive prompt and careful attention.  
LONG ISLAND BROOKLYN JERSEY CITY NEWARK



# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

## Buffalo NEW YORK

F. T. D. MEMBERS

Wm. H. Grever  
77 and 79 Allen Street

Kramer the Florist  
1291 Jefferson Street

Lehde & Galley  
2165 Seneca Street

W. J. Palmer & Son  
304 Main Street

Scott the Florist  
Main and Balcom Streets

Charles Sandiford  
2692 Main Street

Felton's Flower Shop  
352 Williams Street

W. H. Sievers  
330 Genesee Street

S. A. Anderson  
440 Main Street

Colonial Flower Shop  
230 Delaware Avenue

*Danker*  
Albany, N. Y.

Albany, New York

*Rosary*  
28 STEUBEN STREET  
Best Service.  
Send your orders to us.  
Members Florists' Telegraph Delivery Ass'n.

SYRACUSE, N. Y.  
JOHNSTON'S

SYRACUSE'S FINEST FLOWER SHOP  
IMMEDIATE MESSENGER SERVICE  
Syracuse and Vicinity.  
WASHINGTON and WARREN STREETS

For SYRACUSE, N. Y.  
W. E. Day Co., Onondaga Hotel Bldg.  
F. T. D.

ROCHESTER, N. Y. J. B. KELLER SONS  
Florists  
25 CLINTON AVENUE, N.  
Roch. Phone, Stone 506 L. D. Bell Phone, Main 2189  
Members Florists' Telegraph Delivery

ALBANY, N. Y. THE CAPITAL DISTRICT  
and all Eastern New York  
WM. GLOECKNER  
WE GUARANTEE ABSOLUTE SATISFACTION  
Member of Florists' Telegraph Delivery.

KANSAS CITY, MO.  
Akin's Floral Co. 1203 Baltimore

KANSAS CITY, MO.  
O'CONNELL FLOWER SHOP  
FOR SERVICE  
N. W. COR. INDEPENDENCE AVE. AND OAK.

ly in funeral work, in which the floral basket figures largely. The G. A. R. encampment, held here, created a good demand for decorations, in the supplying of which the Rieman firm had a large share.

“We consider ourselves extremely fortunate,” observed Charles Loveridge, of the Loveridge Flower Shop, Peoria, Ill., “in the purchase of our building, for not only has it doubled in value, but we have been able to remodel it up to the minute without the proverbial exacting landlord to fear.” It is a 3-story structure with basement and alley facilities. A Kroeschell ice machine works splendidly. The deep double window, twenty-five feet wide, affords opportunity for telling displays. Just now it shows baskets of Columbia roses and Chrysolora chrysanthemums. Funeral work is plentiful here and also occasional wedding decorations. A recent church affair, exceptionally lavish, received much praise and photographing. “The more the merrier,” commented Mr. Loveridge; “it is the best kind of publicity.” It is the intention of Mr. Loveridge to attend the convention of the F. T. D., leaving the

## KANSAS CITY F. T. D. MISSOURI

Chandler's  
Flowers  
4700 Ward Parkway

Muehlebach  
Flower Shop  
1208 Baltimore

Samuel Murray  
1017 Grand Ave.

J. E. Murray  
and Co.  
217 East 10th St.

A. Newell  
11th and McGee

William L. Rock  
Flower Co.  
1106 Grand Ave.

Alpha Floral Co.  
1105 Walnut St.

Joseph Austin  
3111 Troost Ave.

W. J. Barnes  
38th and Euclid

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

All orders carefully executed. Choice cut stock and plants from our own greenhouses.

SEND YOUR ORDER TO

**SANDERS**  
623 Clara Avenue  
**T. LOUIS**

Members of the  
Florists'  
Telegraph Delivery  
Association

**ST. LOUIS, MO.**

Wire your orders to

**MULLANPHY FLORISTS, Inc.**  
N. W. Cor. 8th and St. Charles Streets  
Both Long Distance Phones  
Member Florists' Telegraph Delivery Ass'n.

**ST. LOUIS**

Choice  
Seasonable  
Flowers

**George Waldbart Floral Co.**

Members F. T. D.  
Efficient Service--Most Centrally Located  
All Orders  
Carefully Executed 516 N. Grand Ave.

**ST. LOUIS, MO.**

**GRIMM & GORLY**

**Leading Downtown Florists**

Members Florists' Telegraph Delivery

ORDERS FOR

**ST. LOUIS, MO.**

**YOUNG'S 1406 Olive St.**

**ST. LOUIS, MO.**

Wire or phone your orders to **OSTERTAG BROS.**  
The Largest Retail Supply House in the West.  
**JEFFERSON AND WASHINGTON AVES.**  
Members F. T. D.

**ST. LOUIS, MO.**

**BENTZEN**

**FLORAL COMPANY**

3118 North Grand Avenue

**FACILITIES SECOND TO NONE**

**ST. LOUIS, MO.**

**J. M. WALTHER & SONS**

**FLORISTS 3645 Iowa Avenue**

Established 1909  
We cater to those who require the best.  
Prices reasonable.

Let **OPPERMANN**

serve you in

**ST. LOUIS**

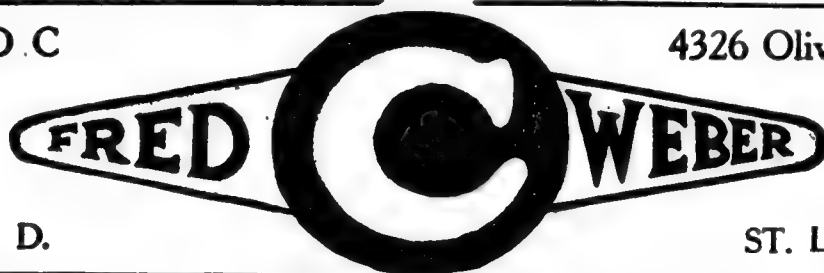
**KINGSHIGHWAY, AT SHAW**

**Excelsior Springs, Mo.**

**EXCELSIOR GREENHOUSES**

**RED C**

4326 Olive St.



**F. T. D.**

**ST. LOUIS**

**STUPPY FLORAL CO.**

Orders Executed

Missouri, Iowa, Kansas and Nebraska

**St. Joseph, Mo.**

Members Florists' Telegraph Delivery

business in charge of two able sons and a winning daughter.

"Better business than last year in every way," observed George Washburn, of A. Washburn & Sons, Bloomington, Ill., "and this is attributed to increased publicity." The standard signboard, "Say It with Flowers," is seen at all points of the compass in this city and the immediate vicinity. One cannot but see the signs with the Washburn name and address neatly printed on a narrow board running along the top of each. Frank Washburn reports stock in good shape, both at the Normal, Ill., range, recently acquired, and at the home range. George Washburn will represent the firm at Toronto. Window displays of bulbs were being prepared, extra fine stock, attractively arranged and well advertised, which must surely bring the desired results.

F. B. Smith, of F. B. Smith's Sons, Danville, Ill., commenting on a news item that the international conference on the limitation of armaments would do well to adopt the florists' profitable motto, "Say It with Flowers," observed that it is up to the craft to retain the prominence of its slogan, particularly at a time when we seem to be even more than holding our own. The press of business will prevent Mr. Smith from attending the meeting of the F. T. D.

Cole Bros., Peoria, Ill., report the season opening well. Some fine home-grown Columbia and Ophelia roses, carnations and Chrysolora chrysanthemums were noted at the store. The holiday stock here looks promising.

The wedding of members of two of the best families of Omaha, Neb., at Trinity church, afforded Hess & Swoboda opportunity to use some of the fine palms that date back to the time of the well remembered exposition held here. J. J. Hess gave his personal attention,

**ST. LOUIS, MO.**

FLOWERS DELIVERED IN CITY OR STATE  
ON SHORT NOTICE

**F. H. WEBER**

Taylor Avenue and Olive Street

Both Long Distance Phones  
Member Florists' Telegraph Delivery Association

**SEDALIA, MISSOURI**

"You will not stammer  
if you say it with our  
flowers"  
**State Fair Floral Co.**  
Florists'  
Telegraph Delivery.

**SEDALIA, MO.**

and all orders for center of state given  
personal attention. Members F. T. D.

**ARCHIAS FLORAL CO.**

**Stokes FLORAL SHOP**

LEADING FLORIST  
205 E. Walnut St.  
Springfield, Mo.  
Member F. T. D.

**SPRINGFIELD SEED CO.**

SPRINGFIELD, MO.  
FLORAL DEPARTMENT OPEN DAY AND NIGHT  
Member Florists' Telegraph Delivery Association

**WEBB CITY, MO.**

**J. E. Meinhart, 416 S. Pennsylvania Ave.**

**CHILLICOTHE, MO.**

**ISHERWOOD GREENHOUSES**

WE STRIVE TO PLEASE

**COLUMBIA, MO.**

**COLUMBIA FLORAL CO.**

Halfway between St. Louis and Kansas City.

**Joplin, Mo. AMERICAN FLORAL SHOP**

**J. E. MEINHART, Prop., 216 W. 4th St.**

**Hannibal, Mo., League The Florist**

Cut Flowers, Decorative and Bedding Plants.  
FLORAL WORK A SPECIALTY.

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

**Kirkwood Floral Co.**  
DES MOINES  
F. T. D.

Your orders will receive Mr. Ray Holt's Personal Attention

**I O W A**  
STORE AND GREENHOUSES

**DAVENPORT**  
IOWA  
**BILLS FLORAL CO.**  
M. A. TIERNEY, Owner Member F. T. D.

**COUNCIL BLUFFS, IA.** **J. F. WILCOX & SONS**  
750,000 FEET OF GLASS  
Orders shipped to any part of Iowa or Nebraska on a moment's notice.  
Daily Delivery to Omaha.  
MEMBERS FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

**TAMA, IOWA**  
LINCOLN GARDENS, Inc.  
Competent service to all central Iowa, three railroads, two double-track trunk lines.

**Harkett's** For { Eastern Iowa  
Western Wis.  
N. W. Illinois  
**FLORAL NURSERY** Dubuque, Iowa

**Council Bluffs, Ia.**  
FRED R. SHAW  
Flower Shop  
Member F. T. D. and Kiwanis Florist

**DAVENPORT, IOWA**  
EASTERN IOWA AND WESTERN ILLINOIS  
**GEO. F. FORBER,** 313 Brady Street  
Will at all times serve you best. Another asset of our own at your service—  
Member Florists' Telegraph Delivery Association. ORIGINALITY.

**OTTUMWA, IOWA**  
PHONE 182 *C. Kranz*  
LEADING FLORIST  
107 North Market Street  
"Say it with Flowers"

**I O W A** **Kemble's Flowers**  
Marshalltown, Boone, Centerville, Oskaloosa, Oelwein, Mason City, Chariton, Grinnell and Ottumwa.  
SEND YOUR ORDER TO HOUSE NEAREST PLACE OF DELIVERY

**OTTUMWA, IOWA**  
**CRILEY'S GREENHOUSES**  
**COUNCIL BLUFFS, IOWA**  
GARDINER FLORAL CO.  
Leading Retail Florist 545 W. BROADWAY

**NEW HAMPTON, IA.**  
S. L. DEAL  
Wholesale and Retail Florist.

at the special request of the bride, and, as we together walked through the avenue of Gladiolus Peace, which was arranged in bunches at the entrance to the pews in the main aisle, the effect was pleasing. The bride's bouquet was a dream in valley and orchids. The maids of honor carried bunches of hardy flowers, all the work of Mr. Hess.

August Pollworth, of the C. C. Pollworth Co., Milwaukee, Wis., remarked, as a shipment left the shipping room bound for Honolulu: "Our customer evidently reads the front cover page of The Review." W. M.

**BALTIMORE, MD.**

**The Market.**

The market last week was about normal for this season of the year. There was a good supply and the demand, while not equal to the supply, showed a marked improvement. One feature of the market was that many of the commoner grades of stock were used by the florists themselves in decorating the floats for the street pageant. The quality grades, however, cleaned up fairly well, and there was a tone of satisfac-

**The Ruby N. Elam Flower Store**  
Successor to GALLOWAY FLOWER STORE  
Russell-Lamson Building  
**WATERLOO, IOWA**  
SATISFACTION GUARANTEED  
Special attention given out-of-town orders

**SIoux CITY, IA.**  
**ART FLOWER SHOP**  
512 FIFTH STREET  
Everything in Cut Flowers, Plants, Funeral Designs, Etc.  
Member F. T. D.

**SIoux CITY, IOWA**  
Supplies western Iowa, southern Minnesota, all of South Dakota and north-eastern Nebraska.  
**J. C. RENNISON CO.**

**SIoux CITY, IOWA**  
Members of F. T. D. **ROCKLIN & LEHMAN**

**DAVENPORT, IA.**  
**H. G. FAULI** YOURS FOR SERVICE

**SPENCER, IOWA**  
**WOODCOCK FLORAL CO.**  
WHOLESALE AND RETAIL FLORISTS

**FAIRFIELD, IA.** We strive to please our trade  
**Montgomery Greenhouses**

**FORT DODGE, IOWA** 10 South 11th Street  
**NORDWALL** E. E. NORDWALL  
Member F. T. D.

**DES MOINES, IA.**  
**GUTHRIE-LORENZ CO.**

**Cedar Falls, Ia.** BANCROFT'S  
55,000 Feet Glass Beautiful Flowers  
Members F. T. D. **Joseph Bancroft & Son**

**CEDAR RAPIDS, IA.**  
I. N. KRAMER & SON  
Members Florists' Telegraph Delivery.

**MONTICELLO, IOWA**  
C. L. VAN METER Member F. T. D.



# Telegraph Delivery Department

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## Red Bank, N. J.

### W. W. KENNEDY & SONS

#### FLORISTS

We are in a position to deliver in the following towns and cities in New Jersey: Red Bank, Fair Haven, Rumson, Sea Bright, Highlands, Locust, Atlantic Highlands, Fort Monmouth, New Monmouth, Belford, Leonardo, Middletown, Keyport, Keansburg, Holmdel, Freehold, Matawan, Little Silver, Shrewsbury, Eatontown, Long Branch, Monmouth Beach, Elberon, Allenhurst, Deal, Asbury Park, Ocean Grove, Bradley Beach, Spring Lake, Sea Girt, Manasquan, Point Pleasant and Lakewood.

Day Phone, 685; Night Phone, 689 and 1056.

MEMBERS  
F. T. D.

41 Broad Street



ABUNDANTLY PREPARED  
AT ALL TIMES

## Edwards Floral Hall Company

1716 Pacific Avenue

Atlantic City, New Jersey

Nurseries: Mediterranean  
and South Carolina Aves.

Member Florists' Telegraph Delivery Assn.

## ATLANTIC CITY, N. J.

### CRANE & HILL, Inc.

Formerly Egg Harbor Flower Shop

1311 Pacific Ave. Members F. T. D.

## ATLANTIC CITY, N. J.

### Atlantic City Flower Shop

1519 Pacific Avenue

Always a big stock on hand of all kinds of flowers  
and plants. Personal attention. F. T. D. Member

## PATERSON PASSAIC New Jersey

### EDWARD SCEERY

Member Florists' Telegraph Delivery Assn.

## A Card This Size

Costs only \$1.25 per Week  
on Yearly Order

It would keep your name and your specialty  
before the whole trade.

A half-inch card costs only 62½¢ per week on  
yearly order.

## Summit, HARRY O. MAY

PROPRIETOR

### New Jersey The Rose Shop

## MONTCLAIR, N. J.

### MASSMANN

Member Florists' Telegraph Delivery.

## HOBOKEN, N. J.

J. GRULICH & SONS

Members F. T. D.

616 Washington Street

## OKLAHOMA CITY

### OKLAHOMA

# Furrow & Company

Members Florists' Telegraph Delivery.

205 W. MAIN STREET

## NEWARK, N. J.

### PHILIPS BROS.

938 BROAD STREET

Members F. T. D.

## NEW JERSEY POINTS

All Middle State and Seashore  
and Northeastern Pennsylvania towns  
are best reached from

### TRENTON

MARTIN C. RIBSAM, Florist  
Member F. T. D. Broad and Front Sts.

## ROSWELL, N. MEX.

### ALAMEDA GREENHOUSES

Headquarters for Flowers New Mexico and Texas

## TULSA, OKLAHOMA

Boston's Flower Store. O. O. Boston

Member Florists' Telegraph Delivery.

tion pervading the market, which was  
good to realize.

Roses were in good supply and of a  
wonderful quality for this season. All  
the best varieties were represented, and  
blooms, foliage and stems were all that  
could be desired. Carnations, also, were  
in good supply for so early in the sea-  
son. The stems and size of the flowers  
make one think it is midwinter. The  
dahlia has the center of the stage and  
never has finer stock of this flower been  
offered. In most cases they are packed  
at the grower's, twenty-five to a box.  
They are not touched until they are in  
the retailer's hands. These boxes bring  
\$2, or 8 cents per flower. There is a  
good supply of all sorts of miscellaneous  
stock, with as much green goods as is  
required.

### The Flower Pageant.

The floral pageant was held Saturday,  
October 1. The day was ideal, bright  
and just cool enough to be pleasant.  
About sixty-five handsomely decorated  
floats were in line. Charles boulevard  
was lined with touring cars on both  
sides. Masses of people lined the parks  
in the center of the boulevard. When  
the parade reached the center of the  
city, it was winding its way through  
solid banks of humanity. The public  
was certainly appreciative. No less  
than 300,000 people witnessed the pag-  
eant. Two bands on well decorated  
trucks furnished the music and this  
year, with mounted police instead of  
motorcycles leading, the parade moved  
more slowly and breaks like those that  
occurred last year were eliminated.

## ENID, OKLA.

The Hub of the Middle Southwest

10 Railroads for quick delivery

ENID FLORAL CO., Leading Florists

Authorized Member F. T. D. for Enid

## McALESTER

OKLAHOMA

### WM. WEAVER

MEMBER F. T. D.

## EASTERN OKLAHOMA WESTERN

### MAXWELL & CO.

We grow our own flowers  
50,000 sq. ft. of glass

TULSA, ALVA.

## PHOENIX, ARIZONA

### Donofrio Floral Co.

CHAS. E. MORTON, Mgr.

Wire your orders to us for delivery in  
Arizona and New Mexico.

## OKMULGEE, OKLA.

GEO. W. MARSHALL  
210 W. Main St.

MEMBER  
F. T. D.

## Hornaday Greenhouse, LAWTON, OKLA.

can fill your orders for Walter, Temple, Burk-  
burnett, Altus, Snyder, Grandfield, Apache,  
Anadarko and Fort Sill.

## CHICKASHA, OKLA.

Mrs. Stella Johnston

Member F. T. D.

## TUCSON, ARIZ. 7 East Congress Street

### BURNS' FLOWER SHOP

## PRESCOTT, ARIZ.

Send your ACKER'S FLOWER SHOP  
orders to

## DOUGLAS, ARIZ. FOR ALL POINTS IN ARIZONA

### GATLIFF FLOWER GARDEN

Successor to TRAVIS FLOWER SHOP  
Indian Blankets, Dolls and Moccasins.

## Flowers for all ARIZONA

Langers Seed & Floral Co., TUCSON ARIZONA

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

**PITTSBURGH**  
AND VICINITY

F. T. D.  
Service

A. W. Smith  
Flower Stores Company

Keenan Building, PITTSBURGH, PA.

**PITTSBURGH, PA.**

*Alpha Floral Company*

6022  
PENN  
AVE.

Designs  
and Decorations

**THINK!** Everything in Flowers  
GRAKELOW'S

Member Florists' Telegraph  
Delivery Association

Broad Street at Cumberland, PHILADELPHIA, PA.

**PITTSBURGH, PA.**

DAVE HILL & CO.  
Fifth Ave. and Wood St.

OPEN SUNDAY

QUICK SERVICE

**PHILADELPHIA**

Charles Henry Fox

I will never send you an order less than \$5.00.

Member F. T. D.

**J. J. Habermehl's Sons**

The finest floral arrangements, flowers and  
plants furnished on telegraphic orders.

The Bellevue-Stratford Philadelphia Broad and Walnut Streets

**Pittsburgh, Pa.**

MRS. E. A. WILLIAMS

621 PENN AVENUE

Member F. T. D.

Philadelphia  
AND SUBURBAN ORDERS EXECUTED  
WITH GOOD TASTE AND PROMPTNESS

**Joseph Josephs**

1722 COLUMBIA AVENUE

**PHILADELPHIA**

Germantown and Chestnut Hill

Orders carefully filled in first-class style  
and on time.

**WILLIAM BERGER'S SONS**

5522 Germantown Ave., Philadelphia, Pa.

**PITTSBURGH**

*E. C. Ludwig  
Floral Co.*

E. C. LUDWIG  
FLORAL CO.  
710 E. Diamond Street

Members F. T. D.

**Corry, Pennsylvania**

GOULD & COMPANY, Florists

Prompt and Careful Service Members F. T. D.

The judging was done before the start, after which the names of those entering were displayed. The first prize was awarded to H. W. Wagner, who had a float decorated with hundreds of pink gladioli, massed over the hood. It was a fine piece of work and the judges made no mistake in giving it first prize, although it was hard to decide between it and a sedan car entered by G. F. Lurssen. This was decorated as a bridal coach and had the bride and groom, with the bridesmaid and best man, all with the regulation bouquets. The outside of the car was decorated to show that the couple were just married. The usual signs were attached, even to a pair of old shoes dragging along. This car received second prize. The attention this car attracted along the route proves that this sort of decorating is the proper idea for a florists' parade.

Third prize was won by Robert L. Graham, with a truck decorated as a motorboat. This, also, was a fine piece of work. The float was as large as an ordinary tugboat, with a house and port-holes. A bevy of children on the decks gave it the appearance of a picnic party out for a sail.

In the amateur class the Women's Civic League carried off first prize, with a well decorated runabout. Fred Gerth was second, with a touring car. In the commercial class Griffith & Turner captured first with a float displaying farm implements and supplies. J. Bolgiano & Son, Inc., got second prize with a truck of implements, window boxes,

ORDERS FOR

**PHILADELPHIA**

AND SUBURBS CAREFULLY FILLED

We are in close touch with all the suburbs by  
railroad service and can make quick delivery.

**CHARLES F. KRUEGER CO.**

Reading Terminal Flower Shop, Philadelphia

**Germantown and Chestnut Hill**

ORDERS Carefully executed with  
taste and promptness.

**FRANK R. HASTINGS**

8 West Cheltenham Ave., GERMANTOWN

PHILADELPHIA, PA.

ORDERS FOR

**PHILADELPHIA**

Carefully and Promptly Executed  
with Good Flowers and Good Taste by

**M. J. Callahan,** 8924 Market St.,  
PHILADELPHIA

**SCRANTON, PA.**

A. L. BESANCON & CO.

Florists and Decorators

Adams Ave. and Spruce St. SCRANTON  
BOTH PHONES LIFE BLDG.

You can depend on us. Order your flowers on any  
occasion for delivery in Scranton and vicinity

**SCHULTHEIS, Florist**

317 Church Street  
DUNMORE, PA.

612 Linden Street  
SCRANTON, PA.

Members of the Florists' Telegraph Delivery Ass'n.

**Wilkes-Barre, Pa.**

Member F. T. D. Ira G. Marvin, 23 So. Franklin St.  
53 No. Main St.

**Pittsburgh, Pa.**

RANDOLPH & McCLEMENTS

FLORAL EXPERTS

5936 PENN AVENUE

Members of the Florists' Telegraph Delivery

HARRIS BROS.

510 Market St.

**PITTSBURGH**

BEST  
SERVICE

**CHESTER, PA.**

B. S. ITALIA, Modern Flower Shop

921 Edgmont Ave.

Always a big stock on hand, OF POTTED PLANTS  
and CUT FLOWERS OF ALL KINDS. No order too  
large for us to fill, none too small for consideration.  
Particular attention given to mail and phone orders.  
OUR MOTTO: Courtesy and Service.

**SCRANTON, PA.**

Wire your orders to G. R. CLARK, 124 Washington  
Avenue

Est. 42 years. Everything in Flowers and Seeds.

Seven railroads give quick connections to all parts in  
eastern Pennsylvania, southern New York, western  
New Jersey. Telephone connections everywhere;  
through delivery cars, no disappointments.

# Telegraph Delivery Department

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## SAN ANTONIO, TEX.

AVENUE C AT 8TH STREET  
LARGEST RETAIL FLOWER SHOP IN THE SOUTHWEST.  
TELEGRAPH ORDERS A SPECIALTY.



### HANOVER, PA.

CREMER, Florist

EVERYTHING IN CUT FLOWERS

We serve all points in Southeastern Pennsylvania.  
Special Delivery Service to Gettysburg, Pa.

MEMBER F. T. D.

### Austin, Texas

HILLYER'S

MEMBER F. T. D.



### Williamsport, Pa.

W. J. EVENDEN'S SONS

THE LEADING FLORISTS

Members Telegraph Delivery Association

### GILES, The Florist READING, PENNA.

Member F. T. D.

FOR WEST AND CENTRAL TEXAS  
AND THE OIL FIELDS  
Phone, wire or write Brownwood Floral Co.  
**BROWNWOOD, TEXAS**  
We are prepared to fill your orders  
Members F. T. D.

### J. V. LAVER ERIE, PA.

Write, Phone or Wire Member Florists' Telegraph Delivery

### UNIONTOWN, PA.

STENSON & McGRAIL, "The Leading Florists"

11 Morgantown Street  
FRESH HOME-GROWN CUT FLOWERS  
AND PLANTS at all times

### FORT WORTH, TEXAS

GORDON BOSWELL, Florist  
1829 SIXTH AVENUE

### HILLSBORO, TEX.

Member F. T. D. Wood Seed & Floral Co.

### SHERMAN, TEXAS

H. O. HANNAH & SON

Service up-to-date. Northern Texas-Southern Oklahoma

### WACO in the heart of Texas

Member F. T. D. WOLFE THE FLORIST

### AMARILLO, TEXAS

West Texas Western Oklahoma Eastern New Mexico  
CUNNINGHAM FLOWER SHOP

### DALLAS {QUALITY and SERVICE} TEXAS

365,000 Ft. of Glass Lang Floral & Nursery Co.

### TEXARKANA, ARK. TEX.

MAJESTIC FLORAL COMPANY

### El Paso, Texas POTTER FLORAL CO.

Members Florists' Telegraph Delivery

### FT. WORTH, TEXAS

Baker Bros. Members Florists' Telegraph Delivery

IDEAL FLOWER SHOP 328 North St. Marys St.  
Where the Flowers Are Ideal. SAN ANTONIO, TEX.  
NEAR THE GUNTER HOTEL

### WILKINSBURG, PA.

WM. M. TURNER, Florist  
809 PENN AVENUE

### LEBANON, PA.

J. F. VAVROUS SONS  
Orders for central Penna. handled with promptness

*Baur Floral Co.*  
Member F. T. D. **ERIE, PA.**

Erie, Pa. Charles G. Offerle  
2408 Poplar Street

### New Kensington, Pa.

McRAE-JENKINSON CO.

Member Florists' Telegraph Delivery.

Members Florists' Telegraph Delivery Association.

EVENDEN BROS.

Largest Growers in Central Pennsylvania Williamsport, Pa.

### WILLIAMSPORT, PA.

COLLINS-RHOADES CO.

Greenhouses and Store, 631-671 Herdic St.

### WILLIAMSPORT, PA.

DERR'S FLOWER SHOP P. A. Derr, Prop.

Established 10 years Guaranteed Service

### WARREN, PA.

Crescent Floral Garden, SHERM OFFERLE, Proprietor

### WARREN, PA.

Wood's Flower Shop MEMBER F. T. D.

### LANCASTER, PA.

B. F. BARR & CO., Leading Florists

etc. The third prize went to the Seitz Motor Car Co. The park board, which was not in competition, had a float decorated with plants. James Boon, superintendent of Clifton park, under whose supervision it was done, is to be commended for a fine piece of work.

J. J. Cummings had his usual attractive float. Mary Johnston had four decorated floats. Isaac H. Moss and William Price, of the Towson Nurseries, represented the nursery end of the business, with trucks showing assorted evergreens. The Florists' Club had a float, not in competition. It represented a large horn of plenty. Other floats in line were those of C. E. Akehurst & Son, Leo Niessen Co., S. S. Pennock Co., Sieck & Glick, William F. Keys, Jr., George Eberle and others.

The judges were Otto Bauer, C. E. Mayberry and Harry Lewis, of Washington, and Henry Eichholz, of Waynesboro. It was a fine pageant, and J. J. Perry and his committee are to be congratulated.

#### Flower Show.

Tuesday, September 20, at a called meeting of the Florists' Club, it was voted to reconsider a previous action which provided that a flower show would not be held this fall. One will be held two days in November. A committee was appointed to work out the de-



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Nashville, **THREE STORES**  
Chattanooga  
and Atlanta

Member  
Florists'  
Telegraph  
Delivery



Two Stores  
Members  
F. T. D.

Chattanooga, Tenn.  
THE  
Haeger Floral Co.  
Central Market House 700 Market St.

Geny Bros. **LEADING FLORISTS**  
Members Florists' Telegraph Delivery  
212 Fifth Avenue North.  
**NASHVILLE, TENN.**

"WE NEVER SLEEP"  
Idlewild Greenhouses **Memphis, Tenn.**  
89 South Main Street  
"Up-to-the-minute" Service and Execution  
Member Florists' Telegraph Delivery

Send all **MEMPHIS** Orders to  
**THE FLOWER SHOP**  
81 Union Avenue  
**MEMPHIS, TENNESSEE**

**Memphis, Tenn.**  
**JOHNSON'S GREENHOUSES**  
161 MADISON AVE.  
Established 1888  
Member Florists' Telegraph Delivery Ass'n

**ATLANTA, GA.**  
Lawrence Floral Co. Supply Flowers for all Occasions in Georgia

**ALBANY, GA.** Member F. T. D.  
Jack Smith Greenhouse Co., Florist

**HAGERSTOWN, MD.**  
HENRY A. BESTER & SONS  
Members Florists' Telegraph Delivery Ass'n

**MARY JOHNSTON, Florist**  
Nee Paterson  
221-223 W. Madison Street  
Member Florists' Tel. Delivery  
Baltimore, Md.

MEMBER F. T. D.  
—  
622 Aisquith Street  
Downtown

**GRAHAM**  
**BALTIMORE**  
MARYLAND  
GREENHOUSES WAVERLY

Established 40 Years  
—  
854 W. North Ave.  
Uptown

**BALTIMORE** Samuel Feast & Sons  
AND ALL MARYLAND MEMBERS F. T. D. :: ESTABLISHED 1832  
Charles and Pleasant Streets

The Heart  
Nutting & Carswell  
FLORISTS  
414 Second Street  
MACON, GA.  
"WE STRIVE TO PLEASE"  
of  
Georgia

**ATLANTA, GA.**

Wire Your Orders  
To



**S A V A N N A H**  
A. C. Oelschig  
FLORISTS  
and for all South Georgia  
MEMBERS FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

**Savannah, Ga.**  
**JOHN WOLF**  
The Largest Grower  
of Cut Flowers in the South

**KNOXVILLE, TENN.**  
**BAUM'S**  
HOME OF FLOWERS, Inc.  
Member Florists' Telegraph Delivery.  
Personal attention given to orders for KNOXVILLE  
and EAST TENNESSEE.

**Knoxville, Tenn.**  
**CROUCH, Florist**  
Member Florists' Telegraph Delivery  
LARGEST AMOUNT OF GLASS DEVOTED  
TO CUT FLOWERS IN THE SOUTH

**CLARKSDALE, MISS.**  
PAYNE'S FLOWER SHOP

**Flowers for Mississippi**  
R. E. LANGLEY  
828 Wells Street, JACKSON, MISS.  
Member F. T. D. Phone 1017

**JACKSON, MISS.**  
THE CAPITOL FLORAL CO.  
THIRTY YEARS OF FLORAL PROGRESS  
Greenhouse and Retail Store  
PROMPT ATTENTION, OUR MOTTO  
Member F. T. D. Texas Bldg., E. Capitol St.

**A Card This Size**  
Costs only \$1.25 per Week  
on Yearly Order  
It would keep your name and your specialty  
before the whole trade.  
A half inch card costs only 62½¢ per week on  
yearly order.

**TUPELO, MISS.**  
Member F. T. D. At Your Service  
TUPELO FLORAL CO.

**MISSISSIPPI**  
STEMME & SONS :: HATTIESBURG  
**GREENVILLE, MISS.**  
IDLE HOUR FLORAL CO.  
Mrs. W. A. Craft, Designer 701 Percy Street

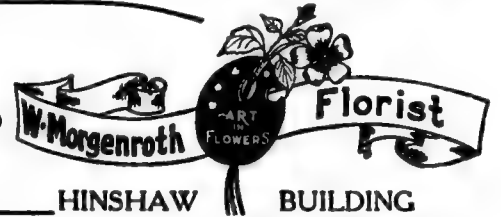
tails. This committee met at the ware-rooms of the Baltimore Wholesale Florists & Supply Co. Monday, September 26. After discussing the question thoroughly, it was found that, while many were willing to go along and help out with a show, yet there did not seem to be the proper enthusiasm. The consen-

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## WINSTON-SALEM, N.C.

AT YOUR SERVICE - Member F. T. D.



*"Say it with Flowers"*

Through



Home Grown Flowers  
Artistically Arranged

Charlotte, N. C. AND VICINITY  
**Scholtz,** THE FLORIST INC.

Member Florists' Telegraph Delivery Ass'n.

CHARLOTTE, N. C.  
AND VICINITY  
**THE FLOWER SHOP**  
203 N. TRYON STREET  
Member F. T. D.

**A Card This Size**  
Costs only \$1.25 per Week  
on Yearly Order  
It would keep your name and your specialty  
before the whole trade.  
A half-inch card costs only 62½¢ per week on  
yearly order.

**WILSON, N. C.**  
Member F. T. D. **STARR, The Florist**

**DURHAM, N. C.**  
J. J. FALLON CO. LEADING FLORISTS  
Member F. T. D.

**DURHAM, N. C.**  
Durham Floral Co. HIBBERD  
Proprietor

**GREENSBORO, N. C.**  
VAN LINDLEY CO.

**HIGH POINT, N. C. MEMBER**  
F. T. D. **FRANK H. FORD, Greenhouses**

**ORLANDO, FLA.**  
Violet Dell Florist

**CHARLESTON, S. C.**  
Carolina Floral Store  
King and George Sts.

Greenhouses, Saxon, S. C. Member F. T. D.

**Charleston, S. C.**  
Art Floral Co.  
219 King Street, near Market

**SPARTANBURG**  
AND ALL SOUTH CAROLINA  
**CHARLES A. MOSS**

Member Florists' Telegraph Delivery Ass'n

**LAKELAND, FLORIDA**  
Service in all directions.  
WESTMORELAND FLORAL GARDENS.

It seemed to be that a two days' show was the proper thing, and that, as we are going after the F. T. D. convention next year, it would be better to start now on a gigantic show to be held in conjunction with the convention. This was agreed upon. Tate.

**ST. LOUIS, MO.**

**The Market.**

The local wholesale market during the last week had a little more life to it. The cooler weather brought this condition about and the prospects are good for a steady demand from now on. A good, killing frost would, no doubt, be a big boon to business and better prices would be obtainable; as it is, there are too many outdoor flowers coming in to boost the prices on indoor stock.

While prices are still somewhat low on roses, they clean up pretty well each day. Columbia, Premier, Russell, Ophelia and Milady are showing excellent color and stem.

Asters and gladioli are not so plentiful and they show signs of waning. Their season is almost at an end and the demand cleans them up daily. Dahlias are arriving in large consignments, but only the choice flowers find favor with the buyers.

Carnations are coming along finely, but still they are short in stem. The demand consumes the best of them, with a top price of \$3 per hundred for choice ones. Local growers of carnations say that a big crop is looked for this season.

**Miami's Largest Florist**  
**The Exotic Gardens**

801 12th Street

**MIAMI, FLA.**

Prompt deliveries to all points  
in Southern Florida  
Member F. T. D.

**MILLS THE FLOPIST, Inc.**  
36 West Forsyth Street  
**Jacksonville, Fla.**

We reach all  
FLORIDA AND SOUTH GEORGIA POINTS

**MONTGOMERY, ALA.**  
Alabama's Leading Florists  
**Rosemont Gardens**  
Member F. T. D. Correspondence Solicited

**Mobile**  
Member F. T. D.  
**C. RAVIER & SONS**  
**Ala.**

**MOBILE, ALA.**  
Goodbrad Floral Co.  
982 DAUPHIN STREET  
Member F. T. D.

**Mobile, Alabama**  
Member F. T. D. **The Minge Floral Co.**

**Opelika, Ala.,** One hour from  
Camp Benning  
**OPELIKA FLORAL CO.**  
Member F. T. D.

**BIRMINGHAM, ALA.**  
**PARKER'S FLOWER STORE**  
**American Flower Shop**  
319 N. 20th St. BIRMINGHAM, ALA.

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## MILWAUKEE

Member  
F.  
T.  
D.

*Subliner's*  
**FLORIST**

413 Grand Ave.

## MILWAUKEE, WIS.

**HARRY PERSTEIN**

"SOME FLORIST"

471 TWELFTH STREET

## MILWAUKEE, WIS.

**FOX'S**

INCORPORATED

437-39-41 MILWAUKEE STREET

Member Florists' Telegraph Delivery Ass'n.

## MILWAUKEE

1-3-5 GRAND AVENUE

**GIMBELS**

A. H. MacDonald, Mgr.

Member Florists' Telegraph Delivery Association

## SUPERIOR, WIS.

**Superior Floral Company**

1410 Tower Ave.

**FLORISTS**

TELEGRAPH ORDERS SOLICITED.

## OSHKOSH, WIS.

**THE MILES COMPANY**

GROWERS

Established 50 years

Member F. T. D.

## RACINE, WIS.

THE

610-612 FLOWER  
Wisconsin Street SHOP

Member  
F. T. D.

## Racine and Kenosha

Operating large greenhouse  
in both these Wisconsin cities

P. N. Obertin

## MANITOWOC, WIS.

**THE M. G. MADSON SEED CO.,**

North 8th and Commercial Streets.

## Watertown, Wis.

404 Main St. **STUEBE FLORAL CO.**

## MILWAUKEE

F. T. D.

**EDLEFSEN-LEIDIGER CO.**

419 Milwaukee Street

## Milwaukee, Wis.

**A. CURRIE & CO.,**

130-132 Wisconsin Street

Member Florists' Telegraph Delivery Ass'n.

## MILWAUKEE

EXCLUSIVE FLORAL  
ARRANGEMENTS

**BAUMGARTEN, Inc.**

Member F. T. D.

93 WISCONSIN ST.

## MILWAUKEE

**E. WELKE & CO.**  
*The House of Roses*

Member F. T. D.

750-752 Third Street

## La Crosse, Wis.

**La Crosse Floral Co.**

Oldest F. T. D. Member

We grow all our flowers

Guaranteed service

## La Crosse, Wis.

Send your order for flowers for delivery in  
this city and vicinity to

**SALZER'S FLORAL GARDENS**  
QUALITY AND SERVICE ASSURED

## MADISON, WIS.

**RENTSCHLER FLORAL CO.** MEMBER  
F. T. D.

## GREEN BAY, WIS.

**Meier-Schroeder Co.** Orders for Cut Flowers and  
in Wisconsin and Northern Michigan at right prices.

## WHEELING, W. Va.

Also for Bellaire and  
Martins Ferry

**F. C. SEIBERT**

Mums are beginning to arrive, but not as yet in large lots. A few California shipments arrived in fairly good condition, but home-grown stock has the call. Easter lilies are fine and not overplentiful. Orchids and valley are in demand, with good advance orders. Large quantities of outdoor flowers still come to this market. These flowers find a ready sale. Single tuberose spikes had a hearty demand all last week, as did cosmos.



Member Florists' Telegraph Delivery

For WISCONSIN Delivery of  
"HOME-GROWN FLOWERS"  
GET IN TOUCH WITH

**J. E. MATTHEWSON**  
SHEBOYGAN, WIS.

Member Florists' Telegraph Delivery Ass'n.

WEST VIRGINIA  
WESTERN MARYLAND

**The H. Weber & Sons Co.**

Fairmont, W. Va. Clarksburg, W. Va. Oakland, Md.

Commissions Promptly Executed.

QUALITY EXCELLENCE ABILITY

Members Florists' Telegraph Delivery Association.

## J. W. Dudley Sons Co.

PARKERSBURG, W. VA.

CLARKSBURG, W. VA.

MARIETTA, OHIO.

Orders Carefully Executed.

## CLARKSBURG, W. VA.

Order your flowers on any occasion  
for delivery in this section from the  
leading Florists in the State.

**HAYMAN GREENHOUSE CO.**

CLARKSBURG, W. VA.

## Bluefield, West Virginia

THE FLOWER SHOP

Successor to Alexander Cut Flower & Plant Co.  
Member F. T. D.

## CHARLESTON, W. Va.

Look at your map. We cover many towns.

**WINTER FLORAL CO.**

## ORDERS FOR CHARLESTON, W. Va.

are given prompt and careful attention by the  
**Charleston Cut Flower and Plant Co.**

## BLUEFIELD, W. VA.

**FALLON, Florist**

## HUNTINGTON, W. VA.

**ARCHER'S FLOWER SHOP**

Everything in Flowers.

Member F. T. D.

## Huntington, W. Va. Member

**McClure-Coffman** Successors to  
J. W. Dudley Sons Co.

## CHARLESTON, W. VA.

**Capital City Floral Co.,** Successor to  
ALEXANDER'S  
FOR ALL SOUTHERN WEST VIRGINIA



# Telegraph Delivery Department

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**Lexington, Ky.**

**JOHN A. KELLER CO.**  
INCORPORATED

Main Street, Opposite Phoenix Hotel  
Service for all

**Central and Eastern Kentucky**

Member Florists' Telegraph Delivery Association

In **KENTUCKY** where prestige counts for much, let your customers be represented by a concern whose progressiveness is combined with the dignity of forty-six years of distinguished service.

**Jacob Schulz Co.**  
INCORPORATED  
550 FOURTH AVENUE - LOUISVILLE  
Members F. T. D. Association.

**LEXINGTON, KY.**

**HONAKER, The Florist**

Largest Cut Flower Grower in the State  
160 West Main Street

Member Florists' Telegraph Delivery Ass'n

**Richmond, Va.**

THE HAMMOND COMPANY, Inc.

LEADING FLORISTS

109 EAST BROAD STREET

**LOUISVILLE KENTUCKY**

Fine Flowers and Efficient Service have distinguished this house for nearly forty years.

Send us your particular orders.

**William Walker Co.**  
Incorporated

Home-grown Flowers  
615 SOUTH FOURTH AVENUE  
Members Florists' Telegraph Delivery Ass'n.

**RICHMOND, VIRGINIA**

**Mosmiller**  
FLORIST  
115 E. Main St.  
Member Florists' Telegraph Delivery Association

**Louisville, Ky.**

**MARRET & MILLER**

Est. 1878.

Members F. T. D.

814-822 Cherokee Road

**Louisville, Ky.**

**HENRY FUCHS**

670 SOUTH FOURTH STREET

Member F. T. D.

**ROANOKE, VA.**

**FALLON, Florist**

Member Florists' Telegraph Delivery Ass'n

**Portsmouth, Va.**

Cotton The Florist, 333 High St.

**PETERSBURG, VA.**

MRS. ROBT. B. STILES, Florist  
Phone 910 1202 W. Washington St.

**LYNCHBURG, Va.**

J. J. FALLON CO. PROMPT SERVICE  
Member F. T. D.

**LYNCHBURG, Va.**

MISS McCARRON  
Member Florists' Telegraph Delivery

**STAUNTON, VA.**

Central Ave. and Lewis St. **JOHN FALLON**

**NORFOLK, VIRGINIA**

**GEORGE, Inc.**

Member Florists' Telegraph Delivery Association.

**Covington, Ky.**

Member F. T. D.

ROBERT D. RUTTLE  
THE MADISON AVENUE FLORIST

**Charlottesville, Va.**

LANKFORD'S  
Orders solicited for University of Va.

There is a good supply of greens in the market, for which there is always a steady demand.

## Various Notes.

The St. Louis Association of Gardeners held an interesting meeting October 2, this being the last outdoor meeting. The attendance was large. The meeting was held at the new Memorial Park cemetery, on Melrose avenue. The members were entertained by Mr. Sallee, superintendent of the park. The object in holding the meeting at this place was to inspect a burial ground in the making. The coming meeting of the National Association of Gardeners, to be held October 11 to 14 at New York, came in for much discussion and it is expected that a large delegation will accompany Vice-president George Pring, of the National Association. Other matters of interest were also discussed.

A big delegation is promised from here to attend the St. Louis district branch of the National Flower Growers' Association at its fourth quarterly meeting, at Peoria, Ill., October 18. The delegation will leave here the evening of October 17 via traction line, McKinley system, leaving at 11 p. m. and arriving at Peoria at 7 o'clock the morning of the meeting.

Eli Mioux, florist at Carlyle, Ill., has been furnishing the local trade with a fine lot of Boston ferns. Mr. Mioux reports excellent trade in his home town.

The St. Louis Florists' Club will hold its regular monthly meeting at the greenhouses of the W. A. Rowe Co., at Kirkwood, Mo., Thursday afternoon, October 13, at 2 p. m. Automobiles will be in waiting in the wholesale district and will leave promptly at 1 p. m. This will be the last outdoor meeting of the

**PADUCAH, KY.**

**SCHMAUS BROS.**

100,000 feet of Glass Produces Our Supply  
F. T. D. Member  
428 BROADWAY

**LOUISVILLE, KY.**

**E. G. REIMERS & SON CO.**

Established 1880

Incorporated 1912

**BOWLING GREEN, KY.**

**COBBY'S FLOWER SHOP**

Member F. T. D.

Cut Flowers and Designs

Corsages a Specialty

**RICHMOND, KY.**

Richmond Greenhouses.

M. S. Pontrich, Prop.

Good service to Normal School, Berea College, Irvine and nearby points.

Member F. T. D.

**AUGUSTA, KY.**

Victor H. Thomas

Deliveries to Georgetown and Ripley, Ohio

**Paducah, Ky. LEADING FLORIST**

**JOHN VAN AART**

50,000 Feet of Glass and Retail Store

**Owensboro, Ky.**

Members F. T. D.

**NANZ FLORAL CO.**

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

## DETROIT MICHIGAN

Orders given  
best of care  
by these five

F. T. D. Members

**J. Breitmeyer's Sons**  
1314 Broadway

**Fetter's Flowers**  
39 Adams Avenue E.

**Scribner Floral Co.**  
2740 East Fort St.

**G. H. Taepke Co.**  
WALTER G. TAEPKE,  
2730 Elmwood Ave.

**The L. Bemb Floral Co.**  
ALBERT POCHELON, 815 Bates Street

*Yours For More Co-operation*

## DETROIT, MICH.

**Peter F. Reuss & Co.**  
Shop 22 Broadway Market Bldg.

## HILLSDALE, MICH.

Southern Michigan Points **O. A. STOLL** F. T. D. Member

## SAGINAW, MICH.

SUNSHINE • GEO. A. WITHERIDGE, Prop.  
FLOWERS • 416 West Genesee Avenue

## Kalamazoo, Michigan

G. VAN BOCHOVE & BRO.  
F. T. D. Orders Satisfactorily Filled.

## YPSILANTI, MICH.

DAVIS & KISHLER,  
At your service. 102 Michigan Ave.

## LANSING, MICHIGAN

J. A. BISSINGER MEMBER  
F. T. D.  
SINCE 1894, LANSING'S LEADING FLORIST.

## A HALF-INCH ADVERTISEMENT

here will keep your name and specialty before the whole trade, at a cost of only 62<sup>1</sup>/<sub>2</sub>¢ per week on a yearly order.

CHICAGO

DETROIT

## Central Floral Co.

"FLOWERS THAT LAST LONGER"

35-37 Broadway, Detroit, Mich.  
132 N. State St., Chicago, Ill.

CENTRALLY LOCATED

OPEN EVENINGS AND SUNDAYS

Members F. T. D.

**FLINT, MICH.**

*Hassellbring*  
**FLORIST**

MEMBER F. T. D.

## Battle Creek, Michigan

S. W. COGGAN, Florist, 25 E. Main St.  
Member of Florists' Telegraph Delivery

year. President Rowe, who extended the invitation to meet at his place, has prepared for a large attendance, which should be the largest of the year.

Andrew Hoffman, Jr., buyer for F. H. Weber in the wholesale district, was married to Miss Elizabeth Abbott, October 6. The happy couple are off for a week's honeymoon trip to Chicago. They will return in time for the boss to leave for the F. T. D. meeting at Toronto.

Edward Westemann, representing Poehlmann Bros. Co., Chicago, spent a few days here the last week calling on the trade.

William Trillow, who represents the A. L. Randall Co., Chicago, in this section, met many of his old friends here the last week. Mr. Trillow was formerly a resident of St. Louis.

Edward Steitz, of the former firm of Schaeffer & Steitz, has taken a position as floor salesman with Grimm & Gorly. He works at the Washington avenue establishment.

Joseph Witek's new floral establishment, which was opened a week ago, is one of the show places in the west end. Many in the trade complimented Mr. Witek by saying it was the most up-to-date store in the city, if not in the country.

Society columns in the Sunday newspapers described many social affairs for October. Many good-sized wedding decorations have been booked by the west end florists. This speaks well for the opening of the floral season.

The new wholesale house of the A. W. Gumz Floral Co. opened its doors Monday, October 3. Good cigars were passed by A. W. Gumz and the trade bought much stock from the new house on the opening day.

Prospects are good for a fall flower show and chrysanthemum exhibition for 1922. Matters will be brought to a head at next week's club meeting. An invitation will be extended to the Chrysanthemum Society of America to hold its annual meeting and exhibition here in the fall of 1922 during the week of the show.

## MICHIGAN

ORDERS WILL BE CAREFULLY CARED FOR BY

**HENRY SMITH FLORAL CO.**

INCORPORATED

## GRAND RAPIDS

WHOLESALE AND RETAIL FLORIST

Member F. T. D.

200,000 FEET OF GLASS DEVOTED TO FLOWERS AND PLANTS

## GRAND RAPIDS

ARTHUR F. CRABB

F. T. D. Member. 13 Jefferson Ave., S.

Serving all West Michigan Towns.

## VAN AKEN BROS. & SONS

LEADING FLORISTS

COLDWATER, MICH.

ELKHART, IND.

COVER MICHIGAN and INDIANA POINTS  
Orders promptly and carefully taken care of  
Members F. T. D.

## IONIA, MICHIGAN

CENTRAL MICHIGAN PIKE  
FLOWER, VEGETABLE and FRUIT FARM

Leading Florist for Ionia and Montcalm Counties

Greenhouses 1 Mile East of City

Flower Shop, 204 West Main Street

MEMBER F. T. D. BYRON L. SMITH

STURGIS, Mich.

Member F. T. D.

*Veget's*  
FLOWERS

Coldwater, Mich.

All So. Mich. points

## Grand Rapids, Mich. Member

Cut Flowers, Floral Designs and Potted Plants

H. W. ALLERSMA

J. B. GOWTZ SONS

## SAGINAW, MICH.

OR ANY CITY IN MICHIGAN

## PORT HURON, MICH.

ASMAN, LEADING FLORIST  
Prompt Delivery

## Ann Arbor, Mich. Member

F. T. D.

BLUMAIZE BLOSSOM SHOP

## OWOSSO, MICH.

OWOSSO FLORAL CO.

C. Marcus And rson, Prop. Member F. T. D.

## MT. PLEASANT, MICH.

Member F. T. D. Walter W. Caple

## JACKSON, MICH. 1043-47 W. Ganson St.

Members F. T. D. A. W. Furnival & Son

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

Springfield, Ill.  
217 SOUTH FIFTH ST.

*A. C. Brown*

Decatur, Ill.  
141 MERCHANT ST.

MEMBER F. T. D.

GOOD SERVICE BACKED BY LARGE GREENHOUSES

## NEW ORLEANS

MEMBER  
OF THE  
F. T. D.



We Cater  
to the  
Best Trade

2600 ST. CHARLES AVENUE

Quality and  
Promptness  
Members  
F. T. D.

NEW ORLEANS, LA.  
The  
Avenue Floral Co.  
3442 ST. CHARLES AVENUE

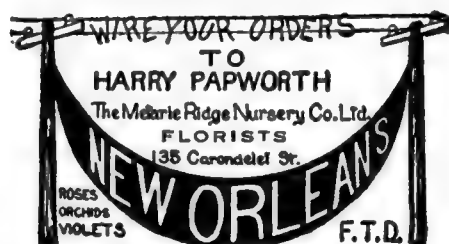
## NEW ORLEANS, LA.

CHAS. EBLE

OLDEST FLORIST SOUTH  
121 BARONNE STREET  
Member Florists' Telegraph Delivery.

*D. E. Ruch*  
FLOWERS THAT ARE DIFFERENT

LOUISIANA — TEXAS — ARKANSAS  
SHREVEPORT, LA.



New Orleans, La. Day and Night  
Service

Flowers of Superior Quality

Frank J. Reyes & Co.

525 CANAL STREET Prompt Delivery

New Orleans, La. Wire your  
orders to

The Flower Shop

108 Baronne Street

HENRY SCHEUERMANN, Prop.

## LAKE CHARLES

AND SOUTHWEST LOUISIANA  
Member F. T. D. CHAS. D. OTIS

## JOLIET FLORAL CO.

507 E. Jefferson Street JOLIET, ILL.

All points in Will County and Vicinity

Quincy, Ill. HECKENKAMP, Member  
F. T. D. Quincy's Leading Florist  
Western Illinois, Northeastern Missouri and  
Southeastern Iowa. 40,000 feet of glass.

## SPRINGFIELD, ILL.

Hembreiker & Cole, Springfield's largest  
retail florists  
Members Florists' Telegraph Delivery Association

## BRINKERHOFF GREENHOUSES SPRINGFIELD and CENTRAL ILLINOIS

Member Florists' Telegraph Delivery Association  
Best and Prompt Service Always

## JACKSONVILLE, ILL.

JOS. HEINL & SONS

Largest Growers in Central Illinois.

## DIXON, ILL., and NORTHERN ILL.

We can and will be  
glad to serve you  
Member F. T. D. Dixon Floral Co.

## U. J. VIRGIN

838 Canal St., NEW ORLEANS, LA.

## BATON ROUGE, LA.

THE ROSELAND FLORIST

MEMBER F. T. D.

The E. G. Hill Co., Richmond, Ind., sent to Henry Berning the company's first consignment of mums of the season. October Frost and Smith's Advance were fine and cleaned up at sight.

The consignment of roses of the J. F. Ammann Co. to the Windler Wholesale Floral Co. has shown excellent quality. Columbia, especially, is fine. A large cut is in prospect for this season.

Word concerning the regretted death of Mrs. Madsen, wife of George Madsen, of Alton, Ill., will be found on the obituary page of this issue.

The florist bowlers had an exciting night September 28, when the Carnations defeated O. Ruff's Violets by winning all three games. The leading Sweet Peas won two games from the Roses and the Orchids won two games from Windler's Daisies. Papa Bentzen surprised all by rolling a game of 213 for the Daisies, tying Captain Hermann for high single game of the season. J. J. Beneke was high for the Orchids, with 560. J. Bourdet topped the Carnations, with 497. Alves was high man of the

## DECATUR,

ILLINOIS

## DAUT BROS.

F. T. D.

120 E. Prairie St.

## CENTRALIA, ILL.

J. W. ROSS We serve the following  
Illinois towns, direct  
train service: Mt. Vernon, Wayne City, Fair-  
field, Sesser, Christopher, Herin, Ashley, Car-  
bondale, Nashville, Oakdale, Coulterville,  
Sparta, Salem, Odin, Sandoval, Carlyle, Patoka,  
Kinmundy, Farina.  
F. T. D. Member.

## QUINCY, ILL.

H. A. GENTEMAN

Member Florists' Telegraph Delivery Association

For Northeastern Missouri and  
Central-western Illinois.

## CENTRALIA AND SOUTHERN ILL.

THE WEBSTER GREENHOUSES  
Member Florists' Telegraph Delivery

## GALESBURG, ILL.

I. L. PILLSBURY—For Central Ill.

Member Florists' Telegraph Delivery Association

## GALESBURG, ILL.

H. F. DRURY All orders filled prompt  
ly and carefully.

## DE KALB, ILL.

Northern Illinois  
Southern Wisconsin

J. L. JOHNSON

Your order will receive our prompt and careful attention

## EL PASO, ILL.

El Paso  
Central Illinois — Quick Service  
General Line of Cut Flowers  
Carnation  
Co. (Inc.)

## KRUG FLORAL CO.

ALTON, ILLINOIS Branch Store  
Granite City, ILL.

## PEORIA, ILL.

423 Main St. Member F. T. D.  
LARGE GREENHOUSES CHAS. LOVERIDGE



# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

**CHICAGO** Send Your Orders to **WILLIAM J. SMYTH**

Member Florists' Telegraph Delivery Association

3101 to 3109 Michigan Ave.

EVANSTON, ILL.  
Also in the Loop

**Henry Wittbold AND SON**  
**CHICAGO**  
75 E. Adams St.

**CHICAGO**

Quick deliveries anywhere on the South Side or in the City's Southern Suburbs.

STORE AND CONSERVATORIES  
7045 STONY ISLAND AVE.

**John A. Michal**  
**FLORIST**

**PEACOCK'S FLOWER SHOP**  
HERBERT STONE, Mgr. Member F. T. D.  
**CHICAGO**  
4013 Milwaukee Avenue,

**CHICAGO**

For quality, service and supreme efficiency

**Jackson Floral Shop**

Member F. T. D.  
Established 1912 748 East 63rd Street

**CHICAGO**  
**O'LEARY—Florist**

369 East 47th Street  
Member F. T. D.

**OAK PARK, ILL.**

**William Palmer**

**FLORIST**

AVENUE STATE BANK BUILDING  
Member F. T. D.

**GEORGE FISHER & BRO.**  
183 N. WABASH AVE.  
**CHICAGO**

**OTTAWA, ILL.**  
**LOHR'S GREENHOUSES**

Fancy Cut Flowers and Blooming Plants.

Good R. R. Service. Orders filled promptly.

**OAK PARK, ILL.**

Madison Street Florists  
OAK PARK'S LEADING FLORISTS  
813 to 821 Madison St.  
Oak Park, Austin, River Forest and Maywood

**FREEPORT, ILL.**

Bauscher Bros. Floral Market

Established 1868. Incorporated 1920.  
We are the largest growers in the northwest.  
1,000,000 square feet of glass. All orders receive careful attention and prompt delivery.

**PRINCETON, ILL.**

W. E. TRIMBLE For Central and Northern Illinois  
GREENHOUSE CO. Members F. T. D.

Sweet Peas, with 541, and O. Ruff, with 503, was high for the Violets. Ellison's total of 481 was high for the Daisies.  
J. J. B.

**PITTSBURGH.**

**The Market.**

Business last week showed a great improvement over the previous week. The cold weather naturally has a tendency to cause a rise in prices and it is quite certain that business will be much better just as soon as it gets colder and a light frost comes. American Beauty roses continue to be in demand and the better grades are disposed of daily. Roses are beginning to look like good stock and the stems are much longer. This cold weather, it is certain, will make a great improvement in roses. The new rose, American Legion, is taking well with the trade and looks as though it will occupy a popular place on the rose list. Columbia and Premier are still the favorites and it will be a long time before there is a rose which will surpass those varieties.

Carnations will soon be back on the

**OAK PARK**  
and all western suburbs of Chicago  
**A. H. SCHNEIDER**

Member F. T. D. 1048 Lake Street  
OAK PARK, ILL.

**Oak Park, Ill. Avenue Flower Shop**  
Flowers and Plants. Good Quality Prices Reasonable  
Phone 849. 811 Lake Street

**ELGIN, ILL.** MEMBER F. T. D.  
158 DU PAGE STREET  
**GEORGE SOUSTER**

**MOLINE, ILL.** Phone Moline 115  
1829 15th St. Place  
**WM. H. KNEES & SONS**

**AURORA GREENHOUSE CO., AURORA, ILL.**  
Our Service is the Best.

**Aurora, Ill., and Vicinity**  
**IOS. M. SMELY** PHONES 147

**PEKIN—PEORIA**  
All Orders Receive Personal Attention  
**GEO. A. KUHL, PEKIN, ILLINOIS**

**ROCKFORD, ILL., and Vicinity**  
**ROCKFORD FLORAL CO.**  
103 West State Street  
Prompt deliveries to ROCKFORD COLLEGE

**ROCKFORD, ILL., and Vicinity**  
**SWAN PETERSON & SON** Member F. T. D.  
Corner E. State and Longwood Streets

**PONTIAC, ILLINOIS** Members F. T. D.  
Flowers of all kinds in their season.  
**W. J. MILLER & SON**

**Streator, Ill. THORNTON'S FLOWER SHOP**  
F. T. D. FLORIST  
Quality is Our Hobby

# Telegraph Delivery Department

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CHICAGO— 77-79 East Madison St.  
**A. LANGE, Florist** Phone Central 3777

*Alpha Floral Company*  
 Northwest corner  
 Wabash Avenue and Adams Street

CHICAGO  
 THE HOMES OF FLOWERS

Our Motto  
 "SATISFACTION, QUALITY and SERVICE"

*Johnson & Chaon's*  
**FLORISTS**  
 S. E. Cor. 47th St. and Lake Park Ave.



THE UNEQUALLED FACILITIES OF THE  
**E. WIENHOEBER CO.**  
 22 E. ELM ST., CHICAGO  
 Are available to the trade in filling all orders.  
 MEMBER F. T. D.

CHICAGO

2132-2134  
 Michigan Avenue  
 Member F. T. D.

*Samuelson*  
**Florist**

Orders  
 Carefully  
 Executed

EVANSTON, ILL. WILMETTE, ILL.  
 1614 Sherman Ave. JOHN WEILAND 1161 Wilmette Ave.  
 TWO STORES Catering to the best trade in Chicago's Rich North Shore Suburbs. MEMBER F. T. D.

*Johnson & Jensen*  
**FLORISTS**

Chicago  
 Deliveries made to  
 any part of the city  
 and suburbs. Ser-  
 vice is our motto.  
 1924 E. 71st St.

Flowers  
 for all  
 Occasions  
*Clody's*  
**FLOWER SHOP**  
 Tel. Lake View 1121  
 3912 North Clark St., CHICAGO

important list. The demand for mums far exceeds the supply, but, from indications, within the next week there will be more mums in this market. Lilies have been short in supply, although during the last few days there were not enough in the market to answer the requirements.

The aster and gladiolus season is about over and every florist will be glad to see the last of them. Most of the early crops proved failures and the later crops came into the market when there was practically no business. It seems that this year there were more people growing asters than ever before. The warm weather that we have been having during the past month has been hard on the dahlias this fall, as they have come into the market soft, and the retailers refused to carry any large supply of them while this condition existed. There has been a good supply of orchids and the demand has been good. Valley also is in the market and is moving satisfactorily.

#### Various Notes.

The E. A. Williams Co. had two large wedding orders last week. One wedding was in Franklin, Pa., and the other in Sewickley, Pa. The wedding in Sewickley was said to be one of the prettiest weddings ever held. It was that of Miss Elizabeth Stewart and Robert Nevin

MEMBER F. T. D.  
*Wittbold*  
**FLORIST**  
 GEO. WITTBOLD CO.  
 Established 1867  
 745 Buckingham Place CHICAGO  
 L. D. Phone 1112 Graceland  
 NO BRANCH STORES

Send Your CHICAGO Orders to  
**H. N. BRUNS**  
 Best Equipped Retail Store on the  
 West Side  
 3040 W. Madison St., CHICAGO, ILL.

*Engel*  
**Florist**  
 CHICAGO  
 THE PALMER  
 HOUSE FLORIST  
 17 EAST  
 Member F. T. D. MONROE ST.

WHEATON, ILL., Just west of  
 CHICAGO.  
 OTTO F. MAU

Highland Park, Ill.  
 HIGHLAND PARK GREENHOUSES  
 Established 1894. Members F. T. D.

CHICAGO, ILL.  
 CONGRESS FLOWER SHOP  
 T. C. FOGARTY, Mgr.  
 520 S. Michigan Ave. Congress Hotel

MEMBER F. T. D.  
*Muir*  
 CHICAGO  
 ESTABLISHED 1865  
 4647 GRAND BLVD.  
 We cater to those who require the best. Prices reasonable

CHICAGO  
**SWANSON, The Florist**  
 GREENHOUSES: 7302 N. Western Ave. STORE: 6973 N. Clark St.  
 Well located to handle North Shore orders.  
 Member F. T. D.

CHICAGO  
 Avondale Flower Shop John J. Walsh, Prop.  
 3182 Milwaukee Ave.

# Telegraph Delivery Department

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**Ft. Wayne, Ind.**

**W. J. & M. S. VESEY**

2602 THOMPSON AVE.

150,000 feet of glass devoted to fine  
Roses, Orchids and Carnations.

Prompt and Careful Service.

MEMBER F. T. D.

FLICK FLORAL CO., 207-209 W. Berry St.

In the Heart of the City.

**Fort Wayne, Ind.  
and VICINITY**

Largest Cut Flower Shop in the State.

65,000 feet of glass devoted  
to Plants and Cut Flowers.

F. T. D.

**BEYER FLORAL SHOP**

108 E. Jefferson Street  
**SOUTH BEND, INDIANA**

Daily deliveries to Notre Dame University and St. Mary's Academy. Also close connections with Niles, Berrien Springs, St. Joseph, Mich.; New Carlisle, Michigan City, La Porte, Elkhart, Goshen, Warsaw, Ind.

**SOUTH BEND, IND.** 138 So. Michigan St.

**WILLIAMS THE FLORIST**

South Bend's Leading Florist

Daily deliveries to St. Mary's Academy and Notre Dame University. Orders filled for Northern Indiana and Southern Michigan.

**A Card This Size**

Costs only \$1.25 per Week  
on Yearly Order

It would keep your name and your specialty before the whole trade.

A half-inch card costs only 62½c per week on yearly order.

**Quality Flower Store**

Large Greenhouses of our own; centrally located

We guarantee satisfaction in service,  
quality of flowers, and price

**FORT SMITH, ARKANSAS**

**HOT SPRINGS, ARK.**

**The Flower Shop** 366 Central Avenue

**Helena, Ark.** Nearest Florist in State 150 miles

**BALL FLORAL COMPANY**

**PINE BLUFF, ARK.**

**DAVIS FLORAL CO.** MEMBER F. T. D.

**GEORGE RYE, Some Florist**

**THE PLAZA** Ft. Smith, Ark.  
F. T. D.

**Indianapolis, Ind.**

241 MASSACHUSETTS AVENUE

**Bertermann Bros Co.**

LEADING FLORISTS

Members Florists' Telegraph Delivery Assn.

Established 1859

**A. WIEGAND'S SONS CO.**

1610 to 1620 North Illinois Street

**INDIANAPOLIS, IND.**

Indiana's oldest, largest and most complete  
retail establishment.

Member Florists' Telegraph Delivery Association.

**Noblesville, Ind.**

**Meikel & Warner** MEMBER F. T. D.

**TERRE HAUTE, IND.**

**COWAN BROS. & CO., Florists**

Established 1894 Twenty-first and Spruce Sts.

Standish, which occurred September 24. It was held in the Sewickley Presbyterian church, which was beautifully decorated with cibotium ferns, bamboos and various colored dahlias in autumn shades. The bride's bouquet was of white orchids, Bouvardia Humboldtii and showers of lily of the valley, tied with white chiffon and silver. The bouquet of the matron of honor was bronze cactus dahlias, tied with ribbon and maline to match. The four bridesmaids carried tangerine-shaded cactus dahlias tied with ribbon and maline to match. The table was decorated with bronze-shaded cactus dahlias, while ribbon and maline to match appeared on the tablecloth.

Randolph & McClements also had several large wedding orders last week.

From all indications, the florists' business will continue to improve, as from local information, the majority of the factories are resuming their operations. The florists' supply departments of the various wholesale organizations are being taxed with the Christmas business. In many cases it is necessary to work overtime. This indicates that the florists are anticipating a good holiday season.

H. J. H.

**GLEN COVE, N. Y.**

**Club Meeting.**

The regular monthly meeting of the Nassau County Horticultural Society was held in Pembroke hall, Glen Cove, September 14. President William Noonan occupied the chair. Thomas Leydon, J. Neil, Alexander and J. H. Andrews were elected to active membership. Five petitions for active membership were received. President Noonan appointed Thomas Meech, John F. Johnston and Jesse Frampton to judge the monthly exhibits. The awards were as follows: Twenty-five lima beans, James McCarthy, first; twelve spikes of gladioli, mixed, Frank O. Johnson, first; three stalks of celery, Frank O. Johnson, first. An exhibit of string beans by John Forbes received a cultural certificate.

Member F. T. D.

Phone: Canal 1932  
1933

**H. W. SHEPPARD**

FORMERLY HILL FLORAL CO.

**FLOWERS OF QUALITY**

Arranged in a Highly Artistic Manner

Service Unexcelled  
Your Patronage Solicited

532-534 Race Street

**CINCINNATI, OHIO**

**CINCINNATI**

**FRANK A. VOLZ**

Dina Avenue Sta. L.

Most Centrally located to the suburbs

**KOKOMO, IND.**

**COLES' FLOWER SHOP**

MEMBER F. T. D.

**KOKOMO, IND**

**KELLY'S GREENHOUSES**

Good Stock Good Work Good Service

**TERRE HAUTE, IND.**

129 SOUTH SEVENTH STREET

**JOHN G. HEINL & SON**

**Terre Haute, Ind.**

118 So. 6th  
Street

**M. B. & C. E. Stover**

**VINCENNES, IND.**

**PAUL C. SCHULTZ CO.**

Member Florists' Telegraph Delivery.

**ATTICA, IND.**

And all Surrounding Cities :: Attica Floral Co.

**LOGANSPOUT, IND.**

**PERSHING—Florist** Prompt Service.  
Member F. T. D.

**BLOOMINGTON, IND.**

**ELLIS FLORAL CO.**

Members F. T. D.

**Marion, Ind.** MARION FLORAL CO.

Member Florists' Telegraph Delivery Ass'n.

**Colonial Flower Shop** Lillian C. Tom  
MGR.

802 S. MAIN STREET **GOSHEN, IND.**

**RICHMOND, INDIANA**

**FRED H. LEMON & CO.**

Florists and Decorators Send us your orders

**RICHMOND, INDIANA**

AND VICINITY

Member F. T. D. G. R. GAUSE



# Telegraph Delivery Department

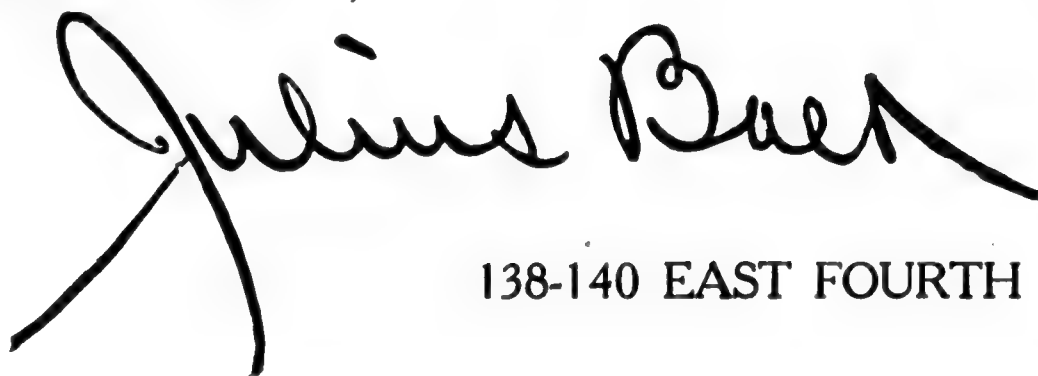
The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

## QUALITY plus SERVICE!

I Want Your F. T. D. Business  
in

# CINCINNATI

To mention Flowers is to think of



Member of  
F. T. D.

138-140 EAST FOURTH STREET

Ten-Minute Service to Covington, Newport, Bellevue and Dayton, Ky.

CANADA'S FLORIST

*Dunlop's*

8-10 W.  
Adelaide  
Street  
Toronto

Member Florists' Telegraph Delivery Association

London, Ont., Can.

J. GAMMAGE & SONS, Ltd.  
"The House of Flowers"

All Orders Carefully Executed

Members Florists' Telegraph Delivery Ass'n.

Edmonton, Alberta

WALTER RAMSAY, Ltd.

The only Florist in the district growing  
own cut flowers.

Member F. T. D.

CANADA

JOHN CONNOR CO., Limited  
HAMILTON, ONT.

Members Florists' Telegraph Delivery Ass'n

WINNIPEG, Member  
MANITOBA Florists'  
Telegraph  
Delivery

R. B. Ormiston

96 Osborne Street

VANCOUVER, B. C.

BROWN BROS. & CO., Ltd.

48 HASTINGS STREET, E.

FOR ALL BRITISH COLUMBIA ORDERS

Members Florists' Telegraph Delivery Assn.

*McKenna*

Largest  
Retailers  
in  
Canada

Cor. St. Catherine and Guy Sts.  
9 St. John St., QUEBEC, CAN.  
Member Florists' Tel. Delivery Montreal

SCRIM'S, FLORIST  
OTTAWA, CANADA

Saskatoon, Sask., Can.

Victoria Nursery The Quality Florists in  
the Center of the west.

St. Catharines, Ont.

Robt. L. Dunn 104 Queenston Street  
Member F. T. D.

The schedule of the chrysanthemum show was read. The exhibition will be held in Pembroke hall November 12. The arrangements for the dahlia show to be held October 4 and 5 were completed and it was expected to be the best dahlia show ever held by the society. Charles Hummer was present and gave

Winnipeg, Man., Can.

THE "KING" FLORIST

Member F. T. D. 270 Hargrave St.

VICTORIA, B. C.

Brown's Victoria Nurseries, Ltd.

618 VIEW STREET

Victoria's Leading Florist

TRURO, NOVA SCOTIA  
CANADA.

Member F. T. D. SUCKLING & CHASE, Ltd.

Montreal, Que., HALL &  
ROBINSON

825 St. Catherine St., W. MEMBER  
F. T. D.

REGINA, SASK., CANADA

REGINA FLORIST CO., Ltd.  
SPECIAL ATTENTION TO F. T. D. ORDERS

VANCOUVER, VICTORIA,

B. C. A. J. WOODWARD B. C.

BON VOYAGE ORDERS my specialty

# Telegraph Delivery Department

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MEMBER F. T. D.

## YOUNGSTOWN, O.

## HARRY C. WALTHER

29 WEST WOOD STREET

WELL EQUIPPED TO HANDLE YOUR ORDERS

### EGGERT N. ZETLITZ

THE LEADING FLORIST

209 West Market Street

### LIMA, OHIO

Member of Florists' Telegraph Delivery

### Zanesville, O.

#### C. L. HUMPHREY

Has the best facilities for filling your orders.  
Member Florists' Telegraph Delivery

### Hutchinson, Kansas

Member Florists' Telegraph Delivery

### Leavenworth, Kan.

506 Delaware St. Leavenworth Floral Co.



### Leading Florist 819 KANSAS AVENUE TOPEKA, KANSAS

Member F. T. D.

### MRS. LORD'S FLOWER ROOM

112 W. 8th Ave., TOPEKA, KAN.

Member Florists' Telegraph Delivery.

### MANHATTAN, KAN.

THE MARTINS

Member F. T. D.

T. S. MARTIN, Prop.

### WICHITA, KANSAS

Shipments for Kansas and Oklahoma

#### W. H. CULP & COMPANY

Quality Flowers  
Personal ServiceMembers  
F. T. D.

### ATCHISON, KAN.

The Atchison Seed and Flower Store Co.  
MEMBER F. T. D.

### Atchison, Kan. GROVES FLORAL CO.

Established 1865.

Member of F. T. D.

### SALINA, KANSAS

#### LEIGHTON FLORAL CO.

Members Florists' Telegraph Delivery Ass'n.

### ELDORADO, KANSAS

All mail and telegraph orders carefully filled  
ELDORADO FLORAL CO.F. T. D.  
FLORISTS

### TOLEDO, OHIO

SCHRAMM BROS.  
1315 Cherry St.

### TOLEDO, OHIO

Stock, Workmanship and Service first-class.

Send us some orders and we will reciprocate.

#### HELEN F. PATTEN

907 Madison Ave.

Member F. T. D.

### SUDER'

### The Toledo, Ohio, Florists

A. A. SUDER, Proprietor

2941-3003 CHERRY STREET

### TOLEDO, OHIO

METZ &amp; BATEMAN

221 Superior St.

Members F. T. D.

### AMHERST, OHIO

SANDSTONE CENTER OF WORLD

LOUIS J. HENES, Leading Florist

an interesting talk on potash-marl. The society will back the entertainment fund of the National Association of Gardeners for the coming convention. The exhibits for the meeting to be held October 12 will be twelve mixed roses, twelve mixed cactus dahlias and three heads of cauliflower.

Arthur Cook, Cor. Sec'y.

### CLEVELAND, O.

#### The Market.

Conditions in this market have not changed materially, business being spasmodic and generally poor, with an occasional good day. A cool night seems to make business better and the trade has been hoping for a frost. Asters are gone and so are good gladioli. Dahlias are still coming strongly, but the quality is nothing extra. Roses are good and are moving fairly well, while carnations are still small and have short stems, but the quantity is increasing. Easter lilies are scarce and the few that are coming in are disposed of readily. Marigolds, calendulas, coreopsis and zinnias are still arriving, but their quality is only fair.

#### Various Notes.

A. Miller, of the American Bulb Co., Chicago, was a visitor in town.

### WE LEAD

Whether for funeral, party or home, your order will be artistically prepared and delivered by that Zip-Zip Service for which our beautiful store is famous in

### Columbus, O.

#### The Wilson Seed & Floral Co.

Members of F. T. D.

### Columbus, Ohio

#### GAY ST. FLORAL CO.

57 E. Gay St.

EXCLUSIVE FLORISTS

### MARION, OHIO

5 railroads with good connections to all parts of state  
A GOOD SELECTION OF FLOWERS  
ON HAND AT ALL TIMES.

#### BLAKE'S, 140 W. Center

### ALLIANCE, O.

Member  
F. T. D.

522 S. Freedom Ave.

#### H. T. MILLER

### LORAIN, OHIO

Member  
F. T. D.ARTISTIC  
WORK

#### F. G. CAREK, Leading Florist

Our Motto: "Anywhere, Any Time."

### COLUMBUS, O., and Vicinity

#### THE MUNK FLORAL CO., Growers

Can Fill All Retail Orders

### COLUMBUS, OHIO

Say it with  
Flowers by  
Telegram

#### 116 S. High St. Mission Flower Shoppe

### Columbus, Ohio

Members  
F. T. D. Ass'n.

#### THE FRANKLIN PARK FLORAL CO.

Cut Flowers for Central Ohio

### COLUMBUS, OHIO

Flowers  
for all  
occasions

#### Neil Flower Shop

Member  
F. T. D.  
Ass'n.

### VAN METER FLOWER SHOP

#### SPRING and HIGH SPRINGFIELD, OHIO

BEST FLOWERS FOR EVERY OCCASION

### WARREN, OHIO

THE F. T. D.  
FLORISTS

#### ADGATE & SON

WE GROW OUR FLOWERS

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

NO ORDER TOO LARGE

NO ORDER TOO SMALL

## CLEVELAND The J. M. Gasser Co.

Member F. T. D.

1006 EUCLID AVENUE

WE ARE THE LARGEST GROWERS OF CUT FLOWERS IN OHIO

Cleveland



The most beautiful  
flower store in  
America

The  
Jones-Russell Co.

Hanna Bldg., Cleveland

Members F. T. D.

AKRON, OHIO  
THE HEEPE CO.  
EXCLUSIVE FLORIST

AKRON, OHIO MEMBERS  
F. T. D.  
HAMMERSCHMIDT & CLARK  
12 W. MARKET ST.

CLEVELAND, O.  
BRAMLEY & SON Store and Greenhouses  
1181 E. 71st St.

Elyria, Ohio LORAIN,  
OHIO  
THE L. C. HECOCK FLORAL CO.  
Member Florists' Telegraph Delivery Association

Ironton, Ohio RELIANCE SEED CO.  
TRI-STATE FLORISTS  
Southern Ohio, Kentucky, West Virginia

Bowling Green, Ohio  
BRIGHAM'S FLOWER STORE  
174 South Main Street

MARIETTA, OHIO  
HAVE OUR OWN  
GREENHOUSES N. KIGER

ASHTABULA, O.  
ASHTABULA FLORAL CO.  
Ernest E. Tong, Mgr. 137 MAIN STREET

Kirchner's for Cleveland

Member Florists' Telegraph Delivery  
ADDRESS

KIRCHNER'S FLOWERS  
6701 Quincy St. CLEVELAND, Ohio

CLEVELAND, OHIO

Wm. H. Temblett

FLOWERS

Member F. T. D. 10313 Euclid Avenue

Youngstown, O. 27 S. Hazel  
Street  
Member F. T. D. RYAN & CULVER

YOUNGSTOWN, OHIO

The Hozy Shoppe

15 1/2 N. Phelps Street QUALITY AND SERVICE

YOUNGSTOWN, OHIO

Central Flower Shop GUS CARAVASIOS, Mgr.  
107 MARKET STREET

William Behl, of the Cleveland Cut  
Flower Co., is away on a two weeks'  
vacation.

The barn of the J. M. Gasser Co., lo-  
cated at the greenhouses, burned down  
September 27, destroying a considerable  
stock of hay and oats. All of the horses  
were saved. W. A. R.

OHIO GROWERS' BOARD MEETS.

Plans Rapidly Maturing.

A meeting of the board of directors  
of the Ohio district of the National  
Flower Growers' Association was held  
at the Hollenden hotel, at Cleveland,  
September 21. At this time plans were  
developed for broadening and continu-  
ing the work of the association. Sug-  
gestions were made and plans developed  
for the preparation of a series of pam-  
phlets on fertilizers, heating systems,  
coal, etc., to be distributed to the mem-  
bers of the association.

H. Ralph Hadlow, heating engineer of  
the Watson Engineering Co., has been  
engaged to handle a paper on "Heating  
Systems for the Greenhouse." Mr. Had-  
low has had a wide experience in this  
line of work and has laid out systems  
for a number of the larger greenhouses  
in northern Ohio.

J. L. Schiller, of Toledo, who is chair-  
man of the committee on organizing a  
credit system for association members,

CLEVELAND, O.

5923 EUCLID AVENUE

WESTMAN & GETZ  
FLOWERS and SERVICE

Members Florists' Telegraph Delivery

CLEVELAND, OHIO

A. GRAHAM &amp; SON

5523 EUCLID AVENUE

Members Florists' Telegraph Delivery Ass'n

DAYTON, OHIO

AND VICINITY

DAYTON, OHIO

ABBY AVE. GREENHOUSES

E. E. Schaefer, Prop.

Wholesale and Retail

Largest Greenhouses in West Dayton

DAYTON, OHIO

J. W. RODGERS

Member F.T.D., Elks' Bldg., 3d and Jefferson Sts.

Canton, O. JOHNSTON'S  
Flower Shop  
HARRIS ARCADE

Member Florists' Telegraph Delivery Ass'n.

Upper Sandusky, Ohio  
B. E. CONSTIEN, AT YOUR  
SERVICE

STEUBENVILLE, OHIO

E. E. McCAUSLEN, Prop.

HUSCROFT'S FLOWER SHOP

XENIA, OHIO

Engle Floral Company

NEWARK AND GRANVILLE

OHIO

CHAS. A. DUERR

Member Florists' Telegraph Delivery

Kent Brothers FLOWER  
SHOP

Covers All Ohio Points  
Members F. T. D. Newark, Ohio.



# Telegraph Delivery Department

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## SEATTLE

## HOLLYWOOD GARDENS

SEATTLE'S LEADING FLORIST

Member Florists' Telegraph Delivery Ass'n.

1622 SECOND AVENUE

### LINCOLN, NEB.

1338 O Street

**FREY & FREY**  
 WHOLESALE AND RETAIL

120,000 square feet of glass at your service

Trade Discount

Members of the Florists' Telegraph Delivery

### C. H. FREY

WHOLESALE AND RETAIL FLORIST

1133 O Street, LINCOLN, NEB.

Will Fill Orders for the West on Short Notice  
Trade Discounts First-class Stock

### Western Nebraska

C. J. PASS

North Platte, Neb.

Member F. T. D.

15 000 feet of glass

### OMAHA, NEB.

Member  
F. T. D.JOHN H. BATH, The Careful Florist  
1804 FARNAM STREET

### OMAHA, NEBRASKA

Lee L. Larmon Fontenelle Florist,  
1814 DOUGLAS ST.

### Hess & Swoboda, Florists

Telephones 1501 and L 1582

1415 Farnam Street OMAHA, NEB.

### OMAHA, NEB.

Member  
F. T. D.

Louis M. Rogers, 319 So. 16th St.

### Lewis Henderson, Florist

1507 Farnam Street OMAHA, NEB.  
Member Florists' Telegraph Delivery Ass'n.

### Hastings, Nebraska

Lohman Flower Shop  
Prompt Service

Central and Western Nebraska

Southern Kansas and Eastern Colorado

### FOR ALL NEBRASKA ORDERS

ED. WILLIAMS, Grand Island

Competent Florist

Railroad Center

### Lincoln, Neb.

Flowers for All  
Occasions, from  
Cradle to Grave

CHAPIN BROS., Retail Florists

### Mazey "The Society Florist"

Second Ave. East Eighth St.

### Minneapolis

### Minnesota

### Swanson's

Incorporated

912 Nicollet Avenue, offers the trade its  
unexcelled facilities for filling orders in

MINNEAPOLIS

### ROCHESTER, MINN.

Rochester Greenhouse Co.,

EMIL RIEPLE, Manager.

Rochester's only store having its own  
greenhouses.

Member F. T. D.

### LINCOLN, NEB.

EICHE FLORAL CO.

1333 O STREET

138,000 ft. of glass 36,000 roses to cut from

### NORFOLK, NEB.

Norfolk Floral Co. Member  
F. T. D.For all Northern Nebraska, Southeastern  
South Dakota and Northwestern Iowa.

made a preliminary report. This committee suggested, first, that growers and retailers be divided into four classes, those who discounted their bills and those who paid in thirty, in sixty, or in ninety days; second, that plans be developed for the protection of growers who order stock from advertisers, sending a check as requested and then waiting anywhere from one to six months before receiving their orders and, even then, often not getting stock up to the quality advertised.

The chairman, H. P. Knoble, also reported as to the work being done by the committee for developing a uniform system of bookkeeping, so that growers can keep track of the cost of producing their stock.

#### Membership Doubled.

Secretary L. C. Vinson gave an interesting report of the membership campaign he had been conducting since the close of the first annual meeting, at

### ST. PAUL, MINN.

THE LARGEST STORE IN AMERICA

MEMBER F. T. D. ASS'N

The finest and largest stock west of Chicago  
Awake night and day looking for ordersHOLM & OLSON, Inc., 20-22-24  
W. 5th St.

### ST. PAUL, MINN.

AND VICINITY

GOLDEN MOON FLORISTS,

6th and St. Peter Sts.

ALWAYS ON THE ALERT. Member F. T. D.

### DULUTH, MINN.

Flowers delivered promptly  
to any place within 300 miles

THE ALPHA FLORIST

### DULUTH, MINN.

THE ONLY GREENHOUSES  
IN DULUTH OR SUPERIOR

Flowers delivered anywhere on the Iron Range

J. J. LEBORIOUS

### MANKATO, MINN.

NEIL NEILSEN, Inc.

Member F. T. D. EXCELLENT SERVICE

Southern Minnesota, Northern Iowa,  
South Dakota.

### MANKATO, MINN.

THE WINDMILLER CO.

Flowers to all points on short notice.

Member Florists' Telegraph Delivery

### AUSTIN, MINN.

100,000 FEET  
OF GLASS.

A. N. KINSMAN, Inc.

### DULUTH FLORAL CO.

200 MILES in any direction. Duluth, Minn.  
We are the center of the great Northwest. Daily deliveries to SUPERIOR, WIS.

# Telegraph Delivery Department

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## SEATTLE

## WOODLAWN FLOWER SHOP

MAIN 0 663

1410 2nd Ave.

Beside  
Clemmer Theater

Telegraph Flower Business Doesn't "Just Grow"—  
There's a reason

## PORTLAND, ORE.

### Clarke Bros.

#### FLORISTS

200,000 Feet of Glass  
Established 20 Years

## OAKLAND, CAL.

## SEATTLE

1001-1003 Third Avenue

Finest Floral Studio  
in the Northwest

*Rosaia Bros.*  
Members  
F. T. D.

## PORTLAND

OREGON

354 Washington Street

MEMBERS OF THE  
F. T. D.  
*Martin & Forbes*  
Retailers  
and Growers

## SEATTLE

FELIX ROSAIA

Prompt Delivery.  
Finest Stock.

1000 Third Avenue

## Yakima, Washington

### STATE FLORAL CO.

We Grow Our Own Flowers

Telegraph Orders filled Promptly and Carefully  
Members F. T. D. Association

## SAN DIEGO, CAL.

BOYLE &amp; DARNAUD

F. T. D. Florists. We grow our own flowers.  
Telegraph orders carefully executed.

Usual discount.  
Members Florists' Telegraph Delivery.

## YOUNG & LESTER

### Walla Walla, Wash.

Established 1903  
50,000 SQUARE FEET OF GLASS  
MEMBERS F. T. D.

## HONOLULU, HAWAII

### TAYLOR, FLORIST

Wireless and Cable address, "FLORIST" Honolulu

Columbus, June 21. Mr. Vinson has just finished an automobile tour covering northern, central and southwestern Ohio; in all, about 1,800 miles in his quest for new members.

At the June meeting the Ohio district reported a total membership of eighty-two members. The latest report shows that the membership is nearly double, there being 155 members. The report showed that more than sixty per cent of the growers called upon had signed application blanks for membership, while another twenty-five per cent had expressed themselves as being favorable to the objects of the organization, but had not signed up because of the necessity of consulting with absent partners or for other similar reasons. Both Mr. Vinson and the association expressed most enthusiastically the belief that the Ohio district of the National Flower Growers' Association would without question have a membership close to 100 per cent, as the growers of Ohio became more familiar with the work and objects of this organization.

### CLEVELAND FLORIST SHOW.

#### Carnation Classes and Prizes.

The following is the schedule of prizes that are to be offered by the American Carnation Society in the carnation classes at the national flower show, which is to be held at Cleveland next spring. This is the list as prepared by the American Carnation Society and

## San Pedro, Calif.

HARBOR FLORAL CO.

MRS. ADA E. RIDLEY

Cut Flowers, Plants and Funeral Designs  
Phone 1137 333 SIXTH STREET

## Monrovia, Cal.

C. A. BRUNGER

You can depend on us  
for all orders for de-  
livery in this section. 239 Grand Avenue

## BERKELEY FLORIST

(Oldest Established Flower Store in Berkeley)

2315 Telegraph Ave., Berkeley, Cal.

R. T. MacDOUGALL, Prop.  
ROTARIAN FLORIST

## BERKELEY, CAL.

THE FLOWERSHOP, A. H. GREGORY, Prop.  
2114 Center Street. Member F. T. D.

## BERKELEY, CAL.

Curtis D. Shoemaker, Prop. MEMBER  
F. T. D. NORTON, Florist

## POMONA, CALIFORNIA

POOLEY'S FLOWER SHOP

Member Florists' Telegraph Delivery

## Redondo Beach, Calif.

AND VICINITY THE FLOWER SHOP  
Capitol Theater Bldg.

## YAKIMA, WASHINGTON

ANNAVEE FLOWER SHOP, (Formerly  
QUALITY FLOWERS Bourn's)  
Artistic Arrangement  
Members Florists' Telegraph Delivery.

## FORSHAW, Florist

THE ROUND-UP CITY PENDLETON, ORE.

## EUGENE University Florist

ORE. All South and Southwestern  
Oregon points quickly reached

## TACOMA

SMITH FLORAL CO., 1112 Broadway

## Long Beach, Cal.

Member F. T. D. ART FLORIST 126 Pine  
Ave.

## LONG BEACH, CAL.

Lowe's Flower Shop, The Pioneer and  
Member Florists' Telegraph Delivery. Leading Florist

# Telegraph Delivery Department

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## LOS ANGELES

414½ SOUTH BROADWAY

Send Your Orders to

## BROADWAY FLORISTS

MEMBERS  
F. T. D.

## San Francisco

OAKLAND, BERKELEY and Vicinity

## CHAS. C. NAVLET CO.

THREE STORES:

423 and 427 Market Street.... SAN FRANCISCO, CALIF.  
917 Washington Street..... OAKLAND, CALIF.  
20 and 22 East San Fernando Street.... SAN JOSE, CALIF.

## Los Angeles, Calif.

O. C. SAAKE, Florist

WE SOLICIT TELEGRAPH ORDERS  
REGULAR TRADE DISCOUNT  
215 WEST FOURTH STREET  
Member F. T. D.

## PASADENA, CAL.

SIEBRECHT'S HOUSE OF FLOWERS

HENRY A. SIEBRECHT, Jr., District Representative State of California.

Member F. T. D.

## LOS ANGELES

Every order given personal attention by

Westrem Garland Florists

404 SOUTH HILL STREET

Member F. T. D.

## Darling's Shop

"FLOWERS FOR HER"

208 West Sixth Street, LOS ANGELES, CAL.

Cut flowers or good design work by best artists and designers delivered anywhere in the west on receipt of mail or telegraph orders.

Members Florists' Telegraph Delivery Association.

## LOS ANGELES, CAL.

HOWARD & SMITH

NINTH AND OLIVE STREETS

You can depend on us for all orders for delivery in this section.

## LOS ANGELES, CAL. ATHLETIC CLUB FLORIST

Formerly California Cut Flower Co.

433 West 7th Street

Takes care of telephone and telegraph orders over the whole of Southern California.

Usual trade discount.

## The Alexandria Florist

Member of  
F. T. D.  
and S. A. F.



Hotel Alexandra  
Los Angeles,  
Calif.

## LICHTENBERG'S

913 West Seventh Street

## LOS ANGELES

Say It with Flowers

Member F. T. D.

submitted to the secretary of the S. A. F. for publication by A. F. J. Baur, secretary of the American Carnation Society.

Display of carnation blooms covering eighty square feet of space. The exhibitor shall have absolute latitude as to arrangement and shall be permitted to use cut foliage or foliage plants. All receptacles shall be supplied by the exhibitor. First prize, gold medal and \$300; second prize, silver medal and \$200; third prize, bronze medal and \$100.

Basket arrangement of carnation blooms, one or more varieties. Not less than 100 nor more than 200 blooms, arranged with any kind of cut foliage. First prize, \$100; second prize, \$75; third prize, \$50.

Arrangement of carnation blooms other than basket or vases. This class is intended for something novel in arrangement. Cut foliage or foliage plants may be used, at the exhibitor's discretion. First prize, \$100; second prize, \$75; third prize, \$50.

Table decoration, carnations being the principal flowers used. Any foliage, cut or otherwise, may be used. First prize, \$75; second prize, \$50.

One hundred blooms, any undissected variety, shown in one vase. First prize, gold medal and \$50; second prize, silver medal and \$25; third prize, bronze medal and \$15.

One hundred blooms Laddie, shown in one vase. First prize, \$30; second prize, \$20.

Fifty blooms Laddie, shown in one vase. First prize, \$20; second prize, \$10.

Display of carnation blooms, grown and exhibited by private gardener, not less than 200 blooms displayed in vases. First prize, \$50; second prize, \$30; third prize, \$20.

Best vase, 100 blooms, one variety white. First prize, \$15; second prize, \$10.

Best vase, 100 blooms, one variety flesh pink, being those shades of flesh or salmon color. The variety Laddie is barred from this class. First prize, \$15; second prize, \$10.

Best vase, 100 blooms, one variety light pink, being those shades of pink verging on the true pink and not lighter than Gloriosa nor darker than Winsor. First prize, \$15; second prize, \$10.

Best vase, 100 blooms, one variety medium pink, including any variety darker than Winsor and not darker than Mrs. C. W. Ward. First prize, \$15; second prize, \$10.

Best vase, 100 blooms, one variety dark pink, being darker than Mrs. Ward and including all so-called cerise not dark enough to be classed as red. First prize, \$15; second prize, \$10.

Best vase, 100 blooms, one variety red or scarlet, to include all varieties generally included in those colors. First prize, \$15; second prize, \$10.

Best vase, 100 blooms, one variety crimson, to cover all shades of crimson or maroon. First prize, \$15; second prize, \$10.

Best vase, 100 blooms, one variety yellow or yellow variegated. First prize, \$15; second prize, \$10.

Best vase, 100 blooms, one variety white variegated. First prize, \$15; second prize, \$10.

Best vase, 100 blooms, one variety flaked. First prize, \$15; second prize, \$10.

Best vase, 100 blooms, one variety any other color, to include any color decidedly distinct

## LOS ANGELES, CAL.

REDONDO FLORAL CO.

218 West Seventh Street

Members of Florists' Telegraph Delivery  
A. KNOPF A. F. BORDEN

## Hollywood Flower Shop

HOLLYWOOD, CAL.

ARTISTIC WORK. MEMBER F. T. D.  
Telegraph Orders Delivered to  
LOS ANGELES OCEAN PARK  
SANTA MONICA VENICE

## Santa Barbara, Cal.

912 STATE STREET

GLEAVE'S FLOWER SHOP

ARTHUR GLEAVE, Prop.  
Choicest Cut Flowers and Floral Designs  
on short notice.  
Both Phones 1012

## PASADENA, CALIF.

WHITFORD'S, Florists

Member F. T. D.

343 East Colorado Street

We are the Largest Growers in this city.

## PASADENA, CAL.

342 East Colorado Street

Member  
of  
F. T. D.

*The Orchid*

FLORIST

## PASADENA, CAL.

ELDRED FLOWER SHOP

Member Florists' Telegraph Delivery.

## RIVERSIDE, CALIFORNIA

Florist to the Glenwood Mission Inn  
ORANGE BLOSSOM FLOWER SHOP



# Telegraph Delivery Department

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**SAN FRANCISCO**  
and Vicinity

**F. C. Jaeger & Son**  
141 Powell Street  
FLORISTS



In our new location we have unexcelled facilities for handling your orders.

**San Francisco**

AND VICINITY

Member Florists' Telegraph Delivery Association

Where F. T. D. Members will  
get the Greatest Satisfaction

**Brown & Kennedy**

3091 Sixteenth Street

**SAN FRANCISCO, CAL.**  
**ART FLORAL CO.**

255 Powell Street

Best attention given your orders  
Members Florists' Telegraph Delivery

**San Francisco, California**

**SHELLGRAIN & RITTER**

148 KEARNY STREET

Prompt attention given to all  
telegraphic orders

**San Francisco, California**

**ALBERT O. STEIN**

Flower Shop

1150 SUTTER STREET

**SAN FRANCISCO**

**JOSEPH'S**

Member F. T. D.

233-35 Grant Ave.

Ste mer and train packages our specialty.

**San Francisco**

**DARBEE'S**

1036 Hyde Street

LARGEST STOCK OF CHOICEST FLOWERS  
Members Florists' Telegraph Delivery

**SAN FRANCISCO**

**Podesta & Baldocchi**

224-226 Grant Avenue

Prompt and careful attention to orders from  
out-of-town florists.

Member F. T. D.

**SAN FRANCISCO**

252  
Mason Street

**Suzanne Floral Company**

**JULIUS EPPSTEIN,**

**FLORIST AND**

**DECORATOR**

Flowers for All Occasions

Delivery Anywhere

Hotel  
St. Francis

**SAN FRANCISCO**

**BAKERSFIELD, CAL.**

Member  
F. T. D.

**CITY FLORAL SHOP**

Grace M. Delbridge

Flowers for All Occasions

**ALAMEDA, CALIF.**

**HAYASHI FLORAL COMPANY**

Member F.T.D. 2305 Santa Clara Ave. H. H. Kono, Prop.

from the colors specified above. First prize, \$15; second prize, \$10.

Color classification in the following classes is to be the same as in the section for vases of 100 blooms each, Laddie barred. First prize for each class, \$7; second prize, \$4. Best vase, fifty blooms, one variety white; best vase, fifty blooms, one variety flesh pink; best vase, fifty blooms, one variety light pink; best vase, fifty blooms, one variety medium pink; best vase, fifty blooms, one variety dark pink; best vase, fifty blooms, one variety red or scarlet; best vase, fifty blooms, one variety crimson; best vase, fifty blooms, one variety yellow or yellow variegated; best vase, fifty blooms, one variety white variegated; best vase, fifty blooms, one variety flaked; best vase, fifty blooms, one variety any other color.

Display of carnation blooms, grown and exhibited by private gardener. Not less than 200 blooms displayed in vases. First prize, \$50 and Hitchings & Co. cup; second prize, \$30; third prize, \$20.

**SOCIETY OF AMERICAN FLORISTS.**

**National Flower Show.**

We have been notified by Wallace R. Pierson, chairman of the committee on commercial cut flower interests of the American Rose Society, that the entries in the rose classes for the Cleveland national flower show should be sent in to the secretary of the national flower show committee.

**Plant Registration.**

Objection having been received to the name Mothers' Day given the new geranium by the Tong & Weeks Floral Co., same is hereby withdrawn and the name Alice Mae suggested. Failing to receive objection to the proposed name, registration will become complete in three weeks.

John Young, Sec'y.

**Macon, Ga.**—George G. Nutting and Ellis G. Carswell, trading as Nutting & Carswell, have opened a flower store at 214 Second street, choosing as their motto, "We Strive To Please."

**OAKLAND, CAL.**

**HOGAN & EVERS**

1439 Broadway

**THE BEST SERVICE**

**Yankton and Mitchell, S. D.**

We grow Roses, Carnations and all seasonable flowers. Floral emblems that are right. Give us your northwest orders. 160-page catalogue.

**Gurney Greenhouse Company**

**Mitchell, S. D.** WM. DETHLEFS  
Leading Florist

Choice flowers and prompt service  
731 SOUTH MONTANA ST. Member F. T. D.

**Fargo, North Dakota**

**SMEDLEY FLORAL CO., Inc.**

We ship to all points in the Northwest

**Shotwell Floral Co.**  
Fargo, N. D.

Established over a quarter of a century

**Devils Lake, N. D. Minot, N. D.**

**VALKER'S FLORAL CO.**

Largest Greenhouses in the State

**GRAND FORKS, N. D.** Members  
F. T. D.

E. G. Lemke  
O. C. Wardin  
**GRAND FORKS FLORAL CO.**

Orders for North Dakota and Northern Minnesota

**GRAND FORKS, N. D.**

**McELROY'S FLOWER SHOP**

Orders for North Dakota and Northern Minnesota

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## DENVER, COLORADO

MEMBER FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

## PARK FLORAL COMPANY

**DENVER and all COLORADO and WYOMING**  
**The Mauff Floral Co.,**  
 1225 Logan Street.  
 Member F. T. D.

**DENVER, COLO., and WYO.**  
**CENTRAL FLORAL CO.**  
 935 Fifteenth St.  
 MEMBER OF F. T. D. Open Sundays and Evenings.

**DENVER, COLO.**  
**The Rockmont, Inc.**  
 FOR FLOWERS  
 Member F. T. D. 821 17th Street

**Colorado Springs, Colo.**  
 ORDERS CAREFULLY EXECUTED  
**PIKES PEAK FLORAL CO.**  
 Wholesale and Retail  
 Member Florists' Telegraph Delivery.

**Colorado Springs, Colo.**  
**Frank F. Crump,** Wholesale and Retail Florist  
 Member Florists' Telegraph Delivery Ass'n.

**Denver Bright Spot Greenhouses**  
 Cor. 5th Ave. & Josephine St.  
**DOWNING & KASH, Proprietors**

**THE PUEBLO FLORAL CO.**  
 Pueblo Member F. T. D. 523 North Main Street  
 Colorado, New Mexico and Western Kansas

**PUEBLO, COLORADO**  
**ALPHA FLORAL CO.**  
 PROMPT DELIVERY FINE STOCK

**TRINIDAD, COLO.**  
**J. R. BARKER** Trinidad Floral Store  
 Masonic Bld'g.

**Trinidad, Colo.** The only Greenhouse in this section  
**THE PARK FLORAL CO.**  
 Members F. T. D.

**FORT COLLINS, COLO.**  
**ESPELIN FLORAL COMPANY**  
 Member Florists' Telegraph Delivery Ass'n

**SHERIDAN, WYO.**  
**SHERIDAN GREENHOUSE CO.,**  
 Plants and Flowers

**SALT LAKE CITY** Ship whole of UTAH, Central part of NEVADA and IDAHO  
**MILLER FLORAL CO., 10 East Broadway**  
 MEMBER F. T. D.  
 250,000 sq. ft. of modern glass. Unexcelled facilities. Prompt and courteous service always.

**CASPER, WYOMING**  
**CASPER FLORAL CO.**  
 We deliver to all of  
 Central and Northern Wyoming  
 Western Nebraska and South Dakota.  
 Members F. T. D.

**Cheyenne, Wyo.**  
**"THE UNDERWOOD"**  
 FOR PROMPT AND FAITHFUL SERVICE

**CASPER, WYO.**  
**"THE PALMS" FLORAL CO.**  
 ONLY THE BEST Members F. T. D. A.

### STEAMER SAILINGS.

The following sailing list, displayed in a conspicuous place in the window or store, or used in advertising matter with the information that you have facilities for filling bon voyage orders on short notice, will help you to develop steamer trade:

Steamer—	From—	To—	Sails
Fushimi Maru	Seattle	Hongkong	Oct. 7
Oropesa	New York	Hamburg	Oct. 8
Carmanla	New York	Liverpool	Oct. 8
Rotterdam	New York	Rotterdam	Oct. 8
Kronland	New York	Antwerp	Oct. 8
Columbia	New York	Glasgow	Oct. 8
Scythia	New York	Liverpool	Oct. 11
Chicago	New York	Havre	Oct. 12
France	New York	Havre	Oct. 13
Zeeland	New York	Antwerp	Oct. 15
Celtic	New York	Liverpool	Oct. 15
Ryndam	New York	Rotterdam	Oct. 15
Leopoldina	New York	Havre	Oct. 15
Olympic	New York	Sou'ampton	Oct. 15
Golden State	San Francisco	Hongkong	Oct. 15
Haverford	Phila., Pa.	Liverpool	Oct. 15
La Touraine	New York	Havre	Oct. 19
Berengaria	New York	Sou'ampton	Oct. 20
Orduna	New York	Hamburg	Oct. 22
New Amst'am	New York	Rotterdam	Oct. 22
Baltic	New York	Liverpool	Oct. 22
Lafayette	New York	Havre	Oct. 22
Caronia	New York	Gibraltar	Oct. 22
Cameroon	New York	Glasgow	Oct. 22
Dakar Maru	Seattle	Kobe	Oct. 25
Roussillon	New York	Havre	Oct. 25
Aquitania	New York	Sou'ampton	Oct. 25
Cretic	Boston	Genoa	Oct. 28
Katori Maru	Seattle	Hongkong	Oct. 28
Noordam	New York	Rotterdam	Oct. 29
Lapland	New York	Antwerp	Oct. 29
Cedric	New York	Liverpool	Oct. 29
Saxonia	New York	Danzig	Oct. 29
La Lorraine	New York	Havre	Oct. 29

**Bismarck, N. D.**—Oscar H. Will & Co., who sell seeds, nursery stock and flowers, have placed an order with Buchbinder Bros., Chicago, for a large display refrigerator to be specially finished in silver gray.

**SALT LAKE CITY**  
 We ship to  
 Utah, Idaho, Nevada, Colorado and Wyoming  
**THE NATIONAL FLORIST of**  
 145 S. Main Street, Salt Lake City, Utah

**SALT LAKE'S LEADING FLORIST**  
**ERNEST LAMBOURNE**  
 67 South Main, Salt Lake City, Utah.

**SALT LAKE CITY**  
**Cramer Floral Co.** Established 1884  
 39 SO. MAIN STREET

**BILLINGS, MONTANA**  
**HOPPER'S GREENHOUSE & NURSERY**  
 Ornamental Shrubs and Bedding Plants,  
 Cut Flowers and Designs.

**BILLINGS, MONTANA** Billings Floral Co.  
**THE LEADING FLORIST**  
 EASTERN MONTANA --- NORTHERN WYOMING  
 Quality and Service 2816 1st Avenue N.

**MISSOULA, MONT.**  
**GARDEN CITY FLORAL CO.**  
 LARGEST GROWERS IN WESTERN MONTANA

**MISSOULA, MONT.**  
**ANDERSON GREENHOUSE**  
 For all towns in Western Montana

**State Nursery & Seed Co.**  
**Helena, Mont.** Cut Flowers for any Part of the Northwest.  
 Only the Best. Members F. T. D. Ass'n.

Send your orders for **Eastern and Southern Montana**  
 to **M. LANGOHR, F. T. D. Florist**  
**BOZEMAN, MONTANA.**

**Wallace, Idaho** Member F. T. D.  
 Prompt service to North Idaho and Western Montana Points. **C. E. SMITH**

**Pocatello, Idaho** Member F. T. D.  
 We cover Southern Idaho and Western Wyoming **ATKIN'S**

JOHN KRUCHTEN

HENRY KRUCHTEN

**JOHN KRUCHTEN CO.**

(NOT INCORPORATED)

**Wholesale Florists****30 East Randolph Street  
L. D. Phone, Central 8016-8017-8018****CHICAGO, ILL.****Wholesale Cut Flower Prices.**

Chicago, Oct. 4, 1921.

	Per 100	
Columbia	4.00 @	\$20.00
Mrs. Russell	4.00 @	25.00
Premier	4.00 @	25.00
Milady	4.00 @	25.00
Crusader	4.00 @	25.00
Butterfly	4.00 @	20.00
Montrose	4.00 @	20.00
Sunburst	4.00 @	15.00
Ophelia	4.00 @	15.00
Double White Killarney	4.00 @	15.00
Nesbit	2.00 @	3.00
Cecile Brunner	2.00 @	3.00
Valley		8.00
Gladioli	3.00 @	6.00
Asters	2.00 @	5.00
Carnations	2.00 @	4.00
Carnations, Laddie	4.00 @	5.00
Sweet Peas	1.50 @	2.00
Easter Lilies, doz.	\$2.50 @ \$3.00	
Mums, doz.	\$2.00 @ 6.00	

Philadelphia, Oct. 3, 1921.

	Per 100	
Beauty, Special	\$50.00 @	\$60.00
Russell, Hadley, long	12.00 @	15.00
Russell, Hadley, short	4.00 @	8.00
Premier, Columbia, long	8.00 @	12.00
Premier, Columbia, short	3.00 @	5.00
Double White Killarney	3.00 @	8.00
Butterfly, Ophelia, long	6.00 @	8.00
Butterfly, Ophelia, short	2.00 @	4.00
Pilgrim	4.00 @	8.00
American Legion	4.00 @	20.00
Cattleya Lablata	75.00 @	125.00
Easter Lilies	20.00 @	25.00
Valley	8.00 @	10.00
Gladioli	6.00 @	8.00
Asters, ordinary	2.00 @	4.00
Dahlias, fancy	4.00 @	6.00
Dahlias, ordinary	2.00 @	3.00
Cypripediums		50.00
Hydrangeas	5.00 @	8.00
Carnations, select	4.00 @	5.00
Carnations, ordinary	1.00 @	2.00
Chrysanthemums, select	25.00 @	35.00
Chrysanthemums, ordinary	16.00 @	20.00
Delphinium	3.00 @	4.00
Sweet Peas, select	1.00 @	1.50
Sweet Peas, ordinary	.50 @	.75
Cosmos	.35 @	.50

Pittsburgh, Oct. 4, 1921.

	Per 100	
Beauties	\$ 6.00 @	\$35.00
Russell, long		15.00
Russell, short	6.00 @	10.00
Columbia, Premier, long	12.00 @	15.00
Columbia, Premier, short	6.00 @	8.00
Ophelia, long		12.00
Ophelia, short	3.00 @	8.00
Double White Killarney	4.00 @	8.00
Richmond	3.00 @	8.00
Crusader	4.00 @	15.00
Carnations	3.00 @	4.00
Valley	8.00 @	10.00
Dahlias	2.00 @	5.00
Easter Lilies		25.00
Valley	6.00 @	8.00
Gladioli	2.00 @	4.00
Asters	1.00 @	3.00
Chrysanthemums	3.00 @	4.00

Riverhead, N. Y.—Leonard Bellows is having extensive improvements made on his greenhouse.

Utica, N. Y.—Frank J. Baker has just built an addition to his Cornelia street greenhouses. The new house is 20x26 feet.

Albany, N. Y.—Valentine Gatz, proprietor of a large range on Brown street, is having extensive improvements made on his buildings.

Pocatello, Ida.—The Atkins Floral Shop has moved into its new quarters in the Bannock hotel building. The old location of the store was on West Center street.

Colorado Springs, Colo.—John C. Taylor, an expert gardener of Bar Harbor, Me., has been employed as manager and general caretaker of the greenhouses and the grounds of the Broadmoor hotel.

**JOSEPH ZISKA & SONS**  
**Wholesale Florists' Supplies**

MANUFACTURERS OF

**Wire Designs**L. D. Phones { Central 463  
Central 3694

169-175 N. Wabash Ave., CHICAGO

Mention The Review when you write.

**RAEDLEIN BASKET CO.**

Designers and Manufacturers

713-717 Milwaukee Avenue  
CHICAGO, ILLINOIS**Diamond Basket Co.**

Manufacturers of

**Fancy Flower Baskets**

515 E. Diamond St., Pittsburgh, Pa.

**Burlington Willow Ware Shops**

Makers of

**Worth While Will-O-Ware**Baskets for particular Florists  
BURLINGTON, IOWA**Quincy Art Willow Ware Co.**Makers of Baskets for Every Occasion  
The Home of Quality and Style

QUINCY, ILL., U. S. A.

**FLORISTS' SUPPLY CO., Inc.**  
**WHOLESALE FLORISTS**618-620 Duquesne Way  
PITTSBURGH, PA.  
Consignments Solicited**GEO. REINBERG****Wholesale Cut Flowers**Milady, Columbia, Sunburst, Ophelia, White  
Killarney and Russell

30 E. Randolph St., CHICAGO, ILL.

**PERCY JONES**

WHOLESALE COMMISSION FLORISTS

30 East Randolph Street,  
CHICAGO**MCCRAY**REFRIGERATORS for all Purposes  
Send for Catalogue  
McCray Refrigerator Co. 2188 Lake St., Kendallville, Ind.**"PARAMOUNT"**

Refrigerators and Store Fixtures

"Ice-Boy" Ice Machines

PARAMOUNT EQUIPMENT CO.

Room 1101 - 189 W. Madison Street  
Phone Main 2964 CHICAGO**GET OUR ESTIMATES ON  
REFRIGERATORS**

AND STORE FIXTURES

**A. L. RANDALL CO.**

180 N. Wabash Ave., CHICAGO, ILL.

**HARRISON 1848-1849-1850  
REFRIGERATORS**

and Complete Fixtures

Union Insulating &amp; Construction Co.

Specialized Construction in Refrigerating Industries  
GREAT NORTHERN BUILDING, CHICAGO**GLOEKLER FLOWER  
REFRIGERATORS.....**Send at once for catalogue F, illustrating  
and describing flower homes.

BERNARD GLOEKLER CO., Pittsburgh, Pa.

**GOLDFISH**

and AQUARIUM SUPPLIES

Send for catalogue.

Oriental Goldfish Hatchery &amp; Supply Co.

INCORPORATED

Cary Station, Ill.

**GOLDFISH BUY FROM  
THE BREEDER**

107 Acres of Ponds this Season

Write for Big, New Catalogue

Globes, Aquariums, Aquarium Supplies, Etc.

PUTNAM'S FISHERIES

8 Divisions. Office, 462 Washington St., Buffalo, N. Y.



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 PROMPT DELIVERY FINE STOCK

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 Plants and Flowers

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 250,000 sq. ft. of modern glass. Unexcelled facilities. Prompt and courteous service always.

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Kroonland	New York	Antwerp	Oct. 8
Columbia	New York	Glasgow	Oct. 8
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France	New York	Havre	Oct. 13
Zeeland	New York	Antwerp	Oct. 15
Celtic	New York	Liverpool	Oct. 15
Ryndam	New York	Rotterdam	Oct. 15
Leopoldina	New York	Havre	Oct. 15
Olympic	New York	Sou'ampton	Oct. 15
Golden State	San Fr'sco	Hongkong	Oct. 15
Haverford	Phila., Pa.	Liverpool	Oct. 15
La Touraine	New York	Havre	Oct. 19
Herengaria	New York	Sou'ampton	Oct. 20
Orduna	New York	Hamburg	Oct. 22
New Amst'am	New York	Rotterdam	Oct. 22
Baltic	New York	Liverpool	Oct. 22
Lafayette	New York	Havre	Oct. 22
Caronia	New York	Gibraltar	Oct. 22
Cameronia	New York	Glasgow	Oct. 22
Dakar Maru	Seattle	Kobe	Oct. 25
Roussillon	New York	Havre	Oct. 25
Aquitania	New York	Sou'ampton	Oct. 25
Cretic	Boston	Genoa	Oct. 28
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 145 S. Main Street, — Salt Lake City, Utah

**SALT LAKE'S LEADING FLORIST**  
**ERNEST LAMBOURNE**  
 67 South Main, Salt Lake City, Utah.

**SALT LAKE CITY**  
**Cramer Floral Co.** Established 1884  
 39 SO. MAIN STREET

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**HOPPER'S GREENHOUSE & NURSERY**  
 Ornamental Shrubs and Bedding Plants,  
 Cut Flowers and Designs.

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 The Leading Florist  
 EASTERN MONTANA --- NORTHERN WYOMING  
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 We cover Southern Idaho and Western Wyoming **ATKIN'S**

JOHN KRUCHTEN

HENRY KRUCHTEN

**JOHN KRUCHTEN CO.**

(NOT INCORPORATED)

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Montrose	4.00 @	20.00
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Ophelia	4.00 @	15.00
Double White Killarney	4.00 @	15.00
Nesbit	2.00 @	3.00
Oecle Brunner	2.00 @	3.00
Valley		8.00
Gladioli	3.00 @	6.00
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Carnations, Laddie	4.00 @	5.00
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Butterfly, Ophelia, short	3.00 @	4.00
Pilgrim	4.00 @	8.00
American Legion	4.00 @	20.00
Cattleya Lablata	75.00 @	125.00
Easter Lilies	20.00 @	25.00
Valley	8.00 @	10.00
Gladioli	6.00 @	8.00
Asters, ordinary	2.00 @	4.00
Dahlias, fancy	4.00 @	6.00
Dahlias, ordinary	2.00 @	3.00
Cypripediums		50.00
Hydrangeas	5.00 @	8.00
Carnations, select	4.00 @	5.00
Carnations, ordinary	1.00 @	2.00
Chrysanthemums, select	25.00 @	35.00
Chrysanthemums, ordinary	16.00 @	20.00
Delphinium	3.00 @	4.00
Sweet Peas, select	1.00 @	1.50
Sweet Peas, ordinary	.50 @	.75
Cosmos	.35 @	.50

Pittsburgh, Oct. 4, 1921.

	Per 100	
Beauties	\$ 6.00 @	\$35.00
Russell, long		15.00
Russell, short	6.00 @	10.00
Columbia, Premier, long	12.00 @	15.00
Columbia, Premier, short	6.00 @	8.00
Ophelia, long		12.00
Ophelia, short	3.00 @	8.00
Double White Killarney	4.00 @	8.00
Richmond	3.00 @	8.00
Crusader	4.00 @	15.00
Carnations	3.00 @	4.00
Valley	8.00 @	10.00
Dahlias	2.00 @	5.00
Easter Lilies		25.00
Valley	6.00 @	8.00
Gladioli	2.00 @	4.00
Asters	1.00 @	3.00
Chrysanthemums	3.00 @	4.00

Riverhead, N. Y.—Leonard Bellows is having extensive improvements made on his greenhouse.

Utica, N. Y.—Frank J. Baker has just built an addition to his Cornelia street greenhouses. The new house is 20x26 feet.

Albany, N. Y.—Valentine Gatz, proprietor of a large range on Brown street, is having extensive improvements made on his buildings.

Pocatello, Ida.—The Atkins Floral Shop has moved into its new quarters in the Bannock hotel building. The old location of the store was on West Center street.

Colorado Springs, Colo.—John C. Taylor, an expert gardener of Bar Harbor, Me., has been employed as manager and general caretaker of the greenhouses and the grounds of the Broadmoor hotel.

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**Wholesale Florists' Supplies**

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Growers and Shippers of  
**CUT FLOWERS**  
**GREENS and**  
**PLANTS**

Mention The Review when you write.

## Wholesale Cut Flower Prices.

St. Louis, Oct. 3, 1921.

	Per doz.	
Beauty, Specials .....	\$ 5.00 @	\$ 6.00
Beauty, Extra .....	3.00 @	4.00
	Per 100	
Premier .....	4.00 @	\$10.00
Columbia .....	4.00 @	10.00
White Killarney .....	6.00 @	8.00
Killarney .....	4.00 @	8.00
Ward .....	4.00 @	5.00
Milady and Ophelia .....	4.00 @	8.00
Russell .....	6.00 @	8.00
Carnations .....	1.00 @	3.00
Easter Lilies .....	6.00 @	8.00
Snapdragons .....	3.00 @	4.00
Daisies .....	1.00 @	2.00
Valley .....	4.00 @	6.00
Gladioli .....	6.00 @	10.00
Asters .....	1.00 @	5.00
Tuberose .....	1.00 @	2.00
Dahlias .....	2.00 @	6.00
Orchids, per doz. ....	\$9.00 @	\$15.00
Mums, per doz. ....	3.00 @	5.00

Milwaukee, Oct. 4, 1921.

	Per 100	
Columbia .....	\$ 4.00 @	\$18.00
Premier .....	4.00 @	18.00
White Killarney .....	4.00 @	12.00
Hoosier Beauty .....	4.00 @	15.00
Ophelia .....	4.00 @	12.00
Mrs. Ward .....	4.00 @	6.00
Lilium Rubrum .....	6.00 @	8.00
Asters .....	2.00 @	4.00
Gladioli .....	2.00 @	4.00
Lilies, doz. ....	\$2.50 @	\$3.00
Gypsophila, bunch. ....	.25 @	.35
Larkspur, bunch. ....	.25 @	.35
Statice, bunch. ....	.35 @	.50
Dahlias, doz. ....	.35 @	.50
Zinnias, bunch. ....	.50 @	.75

Boston, Oct. 4, 1921.

	Per 100	
Premier .....	\$ 2.00 @	\$12.00
Columbia .....	2.00 @	16.00
Pilgrim .....	2.00 @	16.00
Double White Killarney .....	2.00 @	8.00
Francis Scott Key, Radiance. ....	2.00 @	20.00
Miller .....	2.00 @	12.00
Milady, Mock .....	2.00 @	10.00
Killarney .....	1.00 @	6.00
White Killarney .....	1.00 @	6.00
Killarney Brilliant .....	2.00 @	6.00
Mrs. Aaron Ward, Sunburst. ....	2.00 @	6.00
Hadley .....	3.00 @	20.00
Ophelia .....	1.00 @	8.00
Cattleyas .....	75.00 @	100.00
Lilium Speciosum .....	4.00 @	6.00
Lilium Longiflorum .....	20.00 @	25.00
Gladioli .....	4.00 @	6.00
Asters .....	.50 @	2.00
Cosmos .....	.50 @	1.00
Chrysanthemums .....	16.00 @	25.00
Pansies .....	.50 @	1.00
Carnations .....	.50 @	2.00

Buffalo, Oct. 4, 1921.

	Per 100	
Columbia .....	\$ 3.00 @	\$15.00
Premier .....	3.00 @	12.00
Double White Killarney .....	3.00 @	10.00
Maryland .....	3.00 @	8.00
Russell .....	3.00 @	10.00
Ophelia .....	3.00 @	10.00
Sunburst .....	3.00 @	8.00
Cecile Brunner .....	1.00 @	2.00
Rubrum Lilies .....	6.00 @	8.00
Snapdragons .....	1.00 @	2.00
Calendulas .....	1.00 @	2.00
Mignonette .....	1.00 @	2.00
Delphiniums .....	2.00 @	3.00
Valley .....	8.00 @	10.00
Gladioli .....	2.00 @	5.00
Asters .....	1.00 @	3.00
Easter Lily .....	15.00 @	20.00
Mums, Golden Glow .....	20.00 @	35.00
Mums, white .....	25.00 @	35.00

Beaumont, Tex.—John I. Pittman is adding a large Buchbinder display refrigerator to his store equipment.

SMITH'S

## Chrysanthemum Manual

The best work on American Chrysanthemum Culture. Sixty cents postpaid.

Elmer D. Smith &amp; Co., Adrian, Mich.

## FRAT-M'S

Frat-M's are a great help to florists who make funeral work. They are exact reproductions of the official emblems embossed in gold and the different colors as required by each Fraternal and Labor organization.

The florist is saved time and worry in the nuisance of lettering, as well as the keeping of such a stock of wire frames, and different colored flowers. Just use such flowers as you have and then attach a FRAT-M with paste to the chiffon, or by the hanger that comes for each, as a card, and that is all there is to it, excepting the comment and commendatory talk for the florist.

Just pick out a dozen of the most used from the list following, enclosing \$2.00 per dozen, and if they don't make you ten times their cost, return those unused and get your money.

Square and Compass, Chapter, Commandery, 32nd Degree, Shrine, Eastern Star, Royal Neighbors, M. W. A., Maccabees, Odd Fellows, Red Men, Knights of Columbus, K. of P., Moose, Jr. O. U. A. M., B. of R. T., B. of R. Clerks, B. of L. E., Br. of Blacksmiths and Helpers, Eagles.

Just give Frat-M's a trial; you don't have to keep them. We are willing to send them to you and return the money if they don't pay you ten times their cost. Address

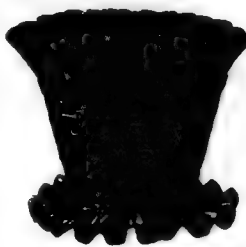
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## Cut Flowers Greens Supplies

— Everything a Florist Needs —

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No worry, no hurry, no cutting, no folding, no fussing, no ribbon to tie. Drop the pot in the cover. That's all there is to it. You'll find it so easy; just try.

Write for sample and NEW REDUCED PRICE LIST today. Send 10c postage.

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## Many Florists Add New Department to Their Business

A decided trend in recent enrollments in our Correspondence School has developed the fact that Florists are awakening to the great possibilities in Landscape Architecture and Gardening. Let us tell you how you can start a complete, well equipped department to handle this business.

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At the main entrance of the Great Wholesale Flower Market, 43 West 18th St., solicits  
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If you are in the market for Artificial  
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In the exact center of the Wholesale Cut Flower  
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Decorative Novelties

LA PORTE, IND.

A. L. YOUNG & CO., WHOLESALE  
FLORISTS  
54 West 28th St., New York  
CONSIGNMENTS SOLICITED

## Wholesale Cut Flower Prices.

New York, Oct. 3, 1921.

	Per 100	
Beauty, Specials .....	\$20.00 @	\$50.00
Beauty, Fancy .....	15.00 @	20.00
Beauty, Extra .....	10.00 @	15.00
Beauty, No. 1 .....	6.00 @	10.00
Beauty, No. 2 .....	3.00 @	6.00
Hadley .....	2.00 @	10.00
Russell .....	5.00 @	15.00
Francis Scott Key .....	5.00 @	30.00
Premier .....	1.50 @	10.00
American Legion .....	2.00 @	10.00
Prima Donna .....	1.00 @	6.00
White Killarney .....	1.50 @	8.00
Mrs. Aaron Ward .....	1.50 @	8.00
Ophelia .....	1.50 @	8.00
Columbia .....	1.50 @	8.00
Sunburst .....	1.50 @	8.00
Orchids—Cattleyas .....	25.00 @	100.00
Lilies of the Valley .....	2.00 @	6.00
Lilies .....	25.00 @	30.00
Carnations .....	1.50 @	3.00

Amityville, L. I.—A dahlia show was held in the village September 22 to 24. Among the exhibitors were James Duthie, of Oyster Bay, with a vase of dahlias; James Kirby, of Huntington, with a collection of dahlia seedlings; the Huntington Dahlia Gardens, the Babylon Dahlia Gardens, the Long Island Dahlia Gardens and J. W. Merritt. The judges were James Duthie, James Kirby and William Finger, of Hicksville.

## J. E. KOPPELMAN

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RETURNS DAILY CHECKS WEEKLY  
NO CONNECTION WITH ANY OTHER FIRM

## Don't Forget It

Confidence is a firm's best asset and it certainly applies to our business in a very large degree.

We can say, however, without fear of contradiction, that no one has ever felt that their confidence was misplaced when they consigned their flowers to us. Consign that next shipment to us and acquaint yourself with our service.

Special opportunity for a couple of good Rose Growers who are looking for best returns. Our present demand is greater than our supply.

## United Cut Flower Co., Inc.

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## VALLEY AND ROSES

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31 and 43 W. 18th St., New York, N. Y.

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SEND LIST FOR QUOTATIONS

## ORCHIDS, GARDENIAS, Etc.

PAUL MECONI, Wholesale Florist, NEW YORK  
Telephones No. 3864-1, 386 Mad. Sq. 57 W. 26th St.

**BOSTON.****The Market.**

A warm wave, lasting for several days, came last week and once more completely demoralized the cut flower business, which had just begun to pick up a little. The week closing October 1 was a decidedly poor one and low prices were realized, especially on roses and carnations. October is proving a little cooler than September, but there has been no near approach of frost yet and gardens are gay with dahlias, asters, salvias, zinnias and other flowers. There are no expectations of much change for the better in prices unless frost or rain ruins outdoor flowers and, of course, the average citizen would much prefer to see the present delightful weather continue.

The heat has rushed quantities of roses in, largely small and of the shorter grades. These have sold as low as 50 cents per hundred, but they are doing a little better this week. Ophelia is still seen in the greatest abundance, but Columbia leads in popularity. Carnations are becoming quite abundant and the earlier-planted stock has good stems. The keeping quality is poor and many blooms fall asleep in the market. Few flowers reach \$2 per hundred and a great many have been cleared at \$5 per thousand.

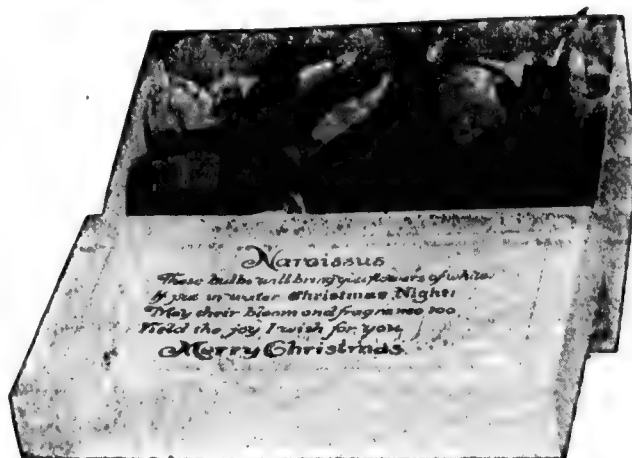
Lilium longiflorum holds up to \$20 to \$25 per hundred, although there are not many calls for it. Colored speciosums are neglected. Gladioli continue to come in and they are of good quality and reach the value of \$4 to \$6 per hundred. Asters are getting smaller, but they are still abundant and, thanks to the absence of rain, are of good quality. Dahlias are at the heyday of their glory and are prominent in many retailers' windows. Few, however, appear at the wholesale markets. Chrysanthemums are still largely Golden Glow and Early Frost, and values in these are well maintained. A few violets are seen, as well as pansies. The usual assortment of hardy annuals continues to come in.

Cattleyas are in larger supply and the values are on the down grade. Bouvardia Humboldtii is in better supply, while there are a few gardenias and enough valley for the moderate calls.

In the way of potted plants, fine cyclamens, nicely flowered, are seen, as well as begonias. Solanums, with almost all the berries ripe, are offered. These never before fruited so heavily nor ripened fruits so early as they have this season. There are large seasonable offerings of palms, ferns, rubber plants, crotons, dracaenas and other foliage plants.

**At Waltham Fair.**

There were fine groups of plants in the flower tent at Waltham fair, which scored a decided success in point of attendance. The first prize of \$75 went to Wollrath & Sons, of Waltham, who used quantities of ferns, with a few palms, begonias and cyclamens, in a nicely arranged group. Harold A. Ryan, who was second, had a fine lot of foliage plants and ferns, and some tilandsias gave it color. Harry Stewart used adiantums and yellow oncidiums largely. The choicest plants, including dipladenias and allamandas, were in George F. Stewart's group, which, however, needed more foliage plants. Last



# The Narcissus Box

## A FLORISTS' NOVELTY THAT WILL SELL BULBS

Besides being just the thing to make a dainty and an inexpensive Christmas gift that carries the real sentiment of its purpose.

The live florist can use this item by the hundred. Boxes are 2x3x5 1-4, covered with white enamel paper, with handsomely lettered verse and the Christmas wish on the lid in green.

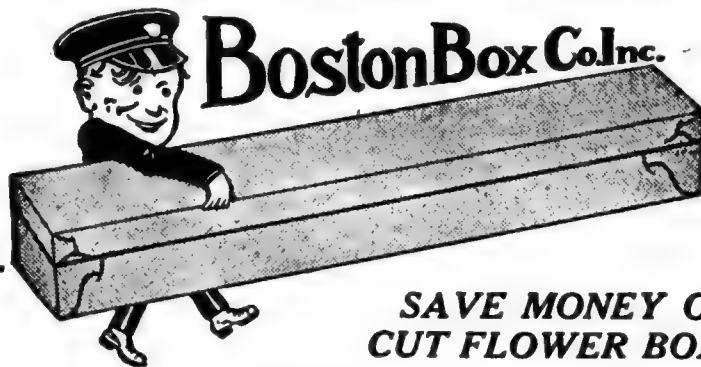
Box will hold two or three bulbs and is a fast-selling twenty-five-cent number. Full instructions for the care of the bulbs are found inside the cover.

Less than 50 Boxes, 6 Cents Each

Lots of 50, \$2.75; 100, \$5.00; 300, \$13.50; 500, \$21.25

**THE JOHN HENRY CO., Lansing, Mich.**

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## SAVE MONEY ON CUT FLOWER BOXES

WE ARE IMPROVING OUR LINE, ADDING NEW GRADES AND SIZES. WATCH OUR ADS FOR THE CHANGE, until which time prices indicated in previous issues of this journal are effective. For other information please write.

**BOSTON BOX COMPANY, 33 Hawkins St., Dept. B, Boston, 14, Mass.**

## YELLOW FLOWER DYE

PRICE, sufficient to make one quart, \$1.00, prepaid.  
Six for \$5.00

**McClenahan Greenhouses,  
Oklahoma City, Okla.**

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## Dennison's Tags



### For Florists

Strong, good looking and not discolored by water. Write to Dennison, Dept. FR., Framingham, Mass., for samples.

# Poppy Hearts from Flanders Field

*Painted with Joy Colors of Light Metallic Hues*

Each and every one radiates sunshine. Use Poppy Hearts to dispel gloom from Wreaths, Baskets and Table Work. Can be used any place where a touch of novel color is needed. Use them in quantity and add individuality to your work. Send for trial order now.

**Fifteen Dollars Per Thousand**

## OAK WREATHS FOR YOUR FALL FUNERAL WORK

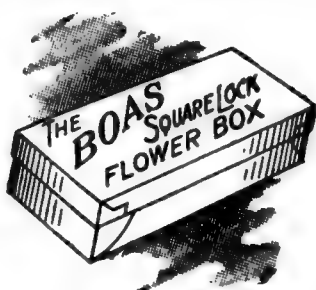
We are in a position to give you the best grade Oak Wreaths at a price you can't afford to miss. One of our Quality Oak Wreaths with cluster of Dahlias or Mums will answer your many needs on last-minute funeral orders where service is needed combined with quality.

14-inch, \$16.75 per doz.  
16-inch, 21.00 " "

18-inch, \$23.50 per doz.  
20-inch, 28.00 " "

22-inch, \$30.00 per doz.  
24-inch, 33.75 " "

**JOS. G. NEIDINGER CO.,** 1309-1311 NORTH SECOND STREET  
PHILADELPHIA, PA.  
*THE HOUSE OF MERIT*



**Wm. J. Boas & Co.**  
1427 Vine Street,  
Philadelphia, Pa.  
Write for Prices.

**Climax Mfg. Co.**  
Florists'  
High Grade Boxes  
CASTORLAND, N. Y.

year baskets from Boston retailers were a great feature. This year, in spite of good prizes, there was practically none shown. The Fottler, Fiske, Rawson Co. had the best display of gladioli and won first for a basket of these flowers, while Henry Stewart won on asters. Thomas Roland, W. R. Nicholson and Patrick Welch judged the flower department. Another year it would materially assist in increasing flower displays if premium schedules were issued at least a few weeks before the fair.

### Various Notes.

September proved to be the warmest in over fifty years of the weather bureau's record. The mean daily temperature was 6 degrees above normal for the month. This makes the fifteenth consecutive month having mean temperatures above the normal. The

## BEFORE YOU ORDER YOUR FLOWER BOXES

WRITE FOR  
SPECIAL PRICES ON

## DURO BOXES

WE MANUFACTURE A  
COMPLETE LINE OF

GRAY CLOUD : GREEN CLOUD  
GRAY and WHITE GLAZE

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## Save Freight on Your Boxes

If you are located west of the Mississippi river, be sure and write for prices

He  
Profits  
Most



Who  
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Best

**St. Joseph Paper Box Company**  
St. Joseph, Missouri

Mention The Review when you write.

**Mist Gray**  
Milwaukee Made

## Cut Flower Boxes

Corsage Boxes		Per 100
10 x 7 x 5.....		\$5.50
12 x 9 x 5.....		6.00

Flower and Design Boxes		Per 100
21 x 6 x 3 1/2, 2-in. covers at...		\$ 4.50
24 x 5 x 3 1/2, 2-in. covers at...		4.75
24 x 8 x 4, 2-in. covers at.....		6.25
28 x 8 x 4, 2-in. covers at.....		7.00
30 x 6 x 3 1/2, 2-in. covers at...		5.50
36 x 8 x 5, full telescope.....		11.00
30 x 12 x 6, full telescope.....		15.00
36 x 12 x 6, full telescope.....		18.00
42 x 12 x 6, full telescope.....		25.00
48 x 14 x 6, full telescope.....		30.00
20 x 20 x 8, full telescope.....		20.00
24 x 24 x 8, full telescope.....		23.00

The first five sizes run 100 to a bundle. The other large sizes 25 boxes to a bundle. We do not break bundles. The plain boxes we have in stock for prompt shipment. We make a charge of \$3.00 per 100 for printing, which delays shipments about ten days.

**C. C. Pollworth Co.,**  
MILWAUKEE, WIS.

Mention The Review when you write.

Something Needed By  
Every Florist

## APRONS

LARGE SIZE

Aprons made of Black Rubber, medium weight.  
Let us send you one for a trial.

Price, \$2.00 each.

Avoid Getting Wet.

**Pittsburgh Cut Flower Co.**  
116 Seventh Street, PITTSBURGH, PA.

Mention The Review when you write.



# CHICAGO CARTON COMPANY

## CORONA FLOWER BOXES

## Representatives:

M. E. CHAPIN  
516 Fifth Avenue  
New York City

T. A. DIXON CO.  
1526 Blake St.  
Denver, Colorado

T. S. FINCH  
601 Elm St.  
Dallas, Texas

Home Office  
and Factory  
4433 Ogden Ave.  
CHICAGO  
Telephone  
Lawndale 906

### For Violets and Corsages

Size	Per 100
7 x 4 x 4 2-inch Top.....	\$ 5.00
10 x 6 x 5 1/2 2-inch Top.....	6.00
12 x 8 x 5 1/2 2-inch Top.....	7.65
14 x 10 x 8 2-inch Top.....	12.60

### For Cut Flowers

18 x 5 x 3 2-inch Top.....	\$ 6.10
20 x 4 x 3 2-inch Top.....	6.05
21 x 5 x 3 2-inch Top.....	7.25
24 x 5 x 3 1/2 2-inch Top.....	7.70
24 x 8 x 4 2-inch Top.....	10.80
28 x 8 x 4 2-inch Top.....	12.10
28 x 8 x 5 2-inch Top.....	13.05
30 x 5 x 3 1/2 2-inch Top.....	9.25
36 x 8 x 5 2-inch Top.....	16.20

The sizes given here are carried in stock, in the popular MIST-GRAY and GREEN colors.

## 5% DISCOUNT

### CASH WITH ORDER

The prices quoted herewith are f. o. b. Chicago.

When printing is wanted there will be a charge of \$9.00 per color for printing 500, \$12.00 per color for printing 1000.

Border printing and embossing will be charged for as time work in accordance with the amount of work involved.

### For Sprays, Designs and Cut Flowers

Size	Per 100
16 x 16 x 8 Telescope.....	\$29.25
20 x 20 x 8 Telescope.....	38.95
21 x 5 x 3 Telescope.....	7.25
24 x 5 x 3 1/2 Telescope.....	8.90
24 x 24 x 10 Telescope.....	55.75
30 x 10 x 5 Telescope.....	22.00
30 x 12 x 6 Telescope.....	30.25
32 x 32 x 8 Telescope.....	63.75
36 x 10 x 5 Telescope.....	25.20
36 x 12 x 6 Telescope.....	36.35
36 x 14 x 8 Telescope.....	46.55
40 x 10 x 6 Telescope.....	44.00

maximum temperature was 93 degrees and the minimum was 53 degrees. The rainfall was only one and twenty-two hundredths inches as against a normal of three and nineteen hundredths inches.

Flower growers are reminded of the important meeting of the New England Flower Growers' Association, to be held at the Hotel Bellevue, near the state house, October 8. Major P. F. O'Keefe will be the speaker of the evening and dinner will be served at 6:45 p. m. promptly. Everyone is invited to be on hand.

At Penn's, new window attractions are being constantly staged. Last week bowls were featured and a girl was busily employed placing Paper White narcissi in bowls of pebbles and water. The number of eager people stopping to notice this was surprisingly large and a good number decided that now was an opportune time to purchase both bulbs and bowls.

While some of the local florists have failed to finish off their cyclamens well this season, there are remarkably fine lots of these useful plants to be seen at the establishments of Thomas Roland, Nahant; Frank Edgar, Waverley; F. E. Palmer, Brookline, and Wollrath & Sons, Waltham.

Calls at the various seed stores show that practically all have received nearly their full supply of Dutch bulbs and all have already shipped out a large part of their stock. Dealers have bought a little more carefully this fall and surpluses are likely to be small. Iris bulbs received from California sources are of good quality and compare favorably with what were formerly received from Holland.

## FLORISTS' BOXES 5% DISCOUNT

when money is sent with the order.

### The Aull Bros. Co., Dayton, O.

ESTABLISHED 1890

Made of heavy, high-grade material and first-class workmanship. We strive for duplicate orders and get them. Write for samples.

SIZES	Mist Gray or Manila Shallow Cover Price per 100	Mist Gray or Manila Full Telescope Price per 100	SIZES	Mist Gray or Manila Shallow Cover Price per 100	Mist Gray or Manila Full Telescope Price per 100
3 x 20x 4.....	\$ 2.50	\$ 2.75	6x28x12.....	\$12.00	\$14.00
3 x 18x 5.....	2.60	2.90	5x35x10.....	12.70	14.50
3 1/2 x 24x 5.....	3.80	4.50	6x36x12.....	16.00	18.50
3 1/2 x 30x 5.....	4.70	5.50	8x20x20.....	17.00	21.00
5 x 24x 8.....	6.40	7.50	8x24x24.....	25.00	28.50
5 x 28x 8.....	7.20	9.10	7x42x12.....	.....	29.00
5 x 38x 8.....	10.30	12.50	8x48x14.....	.....	35.00
5 x 30x10.....	11.30	13.00			

### Gray Corsage and Violet

With Shallow Fluted Edge Lid

5 1/2 x 9x 6.....	\$3.70	6x9x13.....	\$5.10
6 x 7x14.....	4.80	7x9x 9.....	5.10

ONE PIECE BOX, heavy weight, mist gray, 3x4 1/2 x 24.....\$2.75

Printing in black ink, \$2.00 per 1000, or less quantity; printing in colored ink, \$8.00 per 1000 or less quantity, in assorted sizes. All f. o. b. Dayton, Ohio.

No order printed less than 50 of large sizes or 100 of small sizes.

We reserve the privilege of substituting either color.

### Florists' Stationery

Prices quoted are for White Hammermill Bond, printed in black or green ink only.

1000 Letterheads, \$3.00 1000 Billheads, \$3.00  
1000 Envelopes, 4.00 1000 Labels, 3.25

Write for samples

Miller Print Shop, P. O. Box 2854 Philadelphia, Pa.

### H. & D. DESIGN BOXES

Are made of light, strong Corrugated Fiberboard and can be furnished with K. D. lock-corner covers, safe and convenient.

Write for full particulars.

THE HINDE & DAUCH PAPER CO.  
SANDUSKY, OHIO

# LINDLEY BOXES

A BOX FOR EVERY PURPOSE

SEE DISCOUNTS BELOW. High-grade, Heavy, Thoroughly Moisture-proofed.

## STANDARD or "S" GRADE

Well made from standard weight, well moisture-proofed board. Prices very reasonable, considering quality and workmanship.

### Mist Gray Corsage

High-grade, moisture-proofed.

Size	Lid	Per 100
7x 4x4	2-inch	\$2.80
8x 5x5	2-inch	3.60
10x 6x5 1/2	2-inch	3.95
12x 8x5 1/2	2-inch	4.90
15x 8x6 1/2	2-inch	6.70
14x10x8	2-inch	9.20

### Mist Gray "S" Grade

Lindley standard-weight, well moisture-proofed stock. For Cut Flowers, etc.

Size	Shallow Lid	Full Telescope
16x4 x8	\$3.20	....
20x4 x8	3.60	....
18x5 x8	3.40	\$3.65
21x5 x8	3.60	3.95
24x5 x8 1/2	4.20	4.95
30x5 x8 1/2	5.25	5.90
36x5 1/2 x8 1/2	7.25	....
18x6 x4	5.20	....
28x6 x4	7.00	....
21x7 x4 1/2	5.40	....
22x7 1/2 x4	....	5.80
21x8 x4	6.30	....
24x8 x4	6.60	....
28x8 x4	7.80	....
24x8 x5	7.20	....
28x8 x5	8.20	....
36x8 x5	10.75	....
42x8 x5	....	17.50

### Mist Gray Oblong Design

Heavy weight, well moisture-proofed. All full telescope.

Size	Per 100
30x10x5	\$12.90
36x10x5	16.00
36x10x6	19.00
42x10x6	21.00
48x10x6	25.00
30x12x6	17.50
36x12x6	20.50
30x12x7	19.80
20x12x8	18.50
36x12x8	28.80
36x14x6	22.80
34x16x5	21.00
24x14x8	22.50
30x14x8	26.00
36x14x8	29.50
40x14x8	32.80
42x17x8	39.00

### Mist Gray Square Design

Heavy standard weight, well moisture-proofed. All full telescope.

Size	Per 100
12x12x8	\$15.00
14x14x8	16.50
16x16x7	16.50
16x16x8	19.30
18x18x7	20.00
20x20x6	20.00
20x20x8	25.00
20x20x10	31.50
24x24x8	30.00
24x24x10	40.00
28x28x8	41.00
32x32x8	49.50

### Green Boxes

Made from high-grade moisture-proofed stock.

Size	Lid	Per 100
7x4x4	2-inch	\$2.80
15x7x6 1/2	2-inch	5.65
18x5x8	3-inch	3.75
21x5x8	3-inch	4.10
24x5x8 1/2	3 1/2-inch	5.25
30x5x8 1/2	3 1/2-inch	6.10
36x5 1/2 x8 1/2	3 1/2-inch	8.25
21x8x4	2-inch	6.25
24x8x4	2-inch	6.70
28x8x5	2-inch	8.40
36x8x5	2-inch	10.30

### Heavy Full Telescope

Size	Per 100
24x8x4x4	\$ 7.90
28x8x5x5	10.90
36x8x5x5	13.00

### White Plated Boxes

Patent white plated stock. A beautiful box, but not as nice as our white enameled.

Size	Per 100
18x5x8	\$ 4.30
21x5x8	4.70
24x5x8 1/2	6.00
30x5x8 1/2	7.00
36x5 1/2 x8 1/2	9.25
24x8x4	8.90
28x8x5	11.50
36x8x5	14.50

## "AA" or EXCELLO BRAND

FORMERLY KNOWN AS ARNOLD GRADE

Positively the highest quality, stiffest, best flower box obtainable. We recommend full telescope AA Mist Gray for shipping purposes.

### Mist Gray "AA"

Otherwise called EXCELLO

Size	Shallow Lid	Full Telescope
18x5x8	\$3.95	\$ 4.35
21x5x8	4.20	4.70
24x5x8 1/2	4.90	5.80
30x5x8 1/2	5.90	6.90
36x5 1/2 x8 1/2	7.25	8.50
24x8x4	6.60	8.00
24x8x5	7.20	9.50
28x8x4	7.80	9.40
28x8x5	8.20	10.50
36x8x5	13.25	....
42x8x5	17.50	....

For other sizes, or boxes with shallow lids, see Regular Standard "S" Grade.

### White Enameled Corsage

The finest enameled clay-coated stock obtainable.

Size	Lid	Per 100
8x 4x3 1/2	2-inch	\$ 3.70
7x 4x4	2-inch	3.75
8x 5x5	2-inch	4.90
10x 6x5 1/2	2-inch	5.90
12x 8x5 1/2	2-inch	7.70
14x10x8	2-inch	14.50

### White Enameled

For Cut Flowers

The most beautiful box made. Genuine enameled clay-coated stock. Does not soil as easily as White Patent Plated.

Size	Lid	Per 100
18x 5x8	2-inch	\$ 5.70
20x 5x8	2-inch	6.25
21x 5x8	2-inch	6.40
24x 5x8 1/2	2-inch	7.90
30x 5x8 1/2	2-inch	9.25
36x5 1/2 x8 1/2	2-inch	12.25
21x 7x3 1/2	2-inch	8.80
24x 8x4	2-inch	11.50
24x 8x5	2-inch	13.00
28x 8x5	2-inch	14.00
36x 8x5	Full telescope	19.50
40x10x5	Full telescope	19.25
36x10x5	Full telescope	22.00

## ECONOMY CARTONS

One-Piece Style

Made of mist gray light-weight stock. Just the box for small local delivery packages. Far superior to wrapping paper and almost as cheap.

Size	Per 100
20x4 1/2 x3	\$3.15
24x4 1/2 x3	2.30
21x5 x3	2.40
24x5 x3 1/2	2.65
24x5 x3 1/2	2.85
30x5 x3 1/2	3.10



## SPECIAL DISCOUNTS

Prices f. o. b. Marion, Ind.; 3% extra discount if cash with order. Printing black or colored ink, \$3.50 per thousand extra or less quantity.

Less than 250, assorted.....	Net
250 and over, assorted.....	3%
500 and over, assorted.....	5%
1000 and over, assorted.....	7 1/2%

Chicago—Phone Franklin 5450—A. V. Z. Jennings.  
New York—Phone Academy 2568—Geo. L. Hoopla.  
St. Louis—Phone Olive 1840—H. F. Seigneur.  
Louisville—Phone 2669—J. Raymond Clark.  
Detroit—Phone Cadillac 4178—A. A. Fordon.  
Buffalo—Phone Seneca 8386—J. Anthony.  
Richmond—Phone Boulevard 678—J. S. Scott.  
Toledo—Phone Broadway 1240—E. H. Lane.

# LINDLEY FLORIST BOX CO.,

QUALITY BOX  
MAKERS

# Marion, Ind.

Frank Edgar, Axel Magnuson, of Manchester, and Peter Hylan are sending in fine early chrysanthemums, as are the Mishawum Greenhouses, of Woburn.

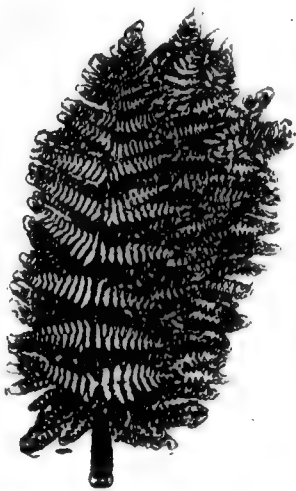
Peter Pederzini, of the Medford Farms & Greenhouse Co., is one of the new stall-holders at the Flower Ex-

change. William D. Hastings will handle all the shipments.

William Penn celebrated his forty-third birthday October 1. Henry Penn and some other local retailers are arranging to go to the F. T. D. at Toronto.

Wonderful improvements have been made in the new store of T. F. Galvin,

Inc., on Copley square, and this will be one of the largest and most sumptuous stores in the city, with every fixture and appliance which can be classed as up-to-date. The store, which it was hoped would have been completed earlier, is now practically ready for occupancy.



# FANCY FERNS

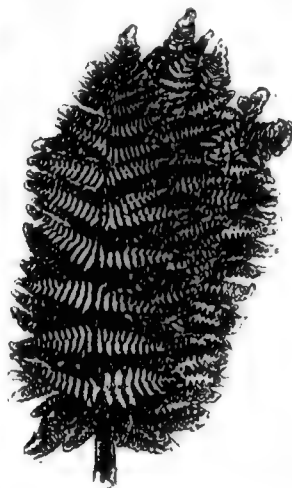
Finest Stock in the country

**\$2.50 per 1000**

**\$2.50 per 1000**

Subject to Change Without Notice.

Green Leucothoe, 100.....	\$1.50;	1000.....	\$10.00
Magnolia Leaves, green and bronze, per carton.....	1.75		
10 cartons.....	16.50		
Galax Leaves, green and bronze, per case of 10,000.....	15.00		
GREEN SHEET MOSS, very fine for basket work, trimming pots, etc., per bag.....	2.00		
Sphagnum Moss, per bale.....	1 50		



FULL SUPPLY CUT FLOWERS AT ALL TIMES.

**MICHIGAN CUT FLOWER EXCHANGE, 1452-1458 Randolph St., Detroit, Mich.**

Mention The Review when you write.

## WILD SMILAX IS READY

Per case, \$7.50. Write, wire or phone. Prompt shipment.

**E. F. WINTERSON CO., L. D. Phone Central 6004, 166 N. Wabash Ave., Chicago, Ill.**

One of the finest lots of cyclamens near Boston is to be found at Harold A. Ryan's Mount Auburn greenhouses, Cambridge. There are several thousands of them and they are in fine shape. Fine lots of primulas, begonias, poinsettias, etc., are also to be seen. There are several houses of excellent mums, as well as some thousands of violets and carnations. Here is to be seen the largest lot of Strelitzia Reginae to be found near Boston.

W. N. C.

**MONTREAL, QUE.**

Retailers Organize.

A meeting of Montreal retailers was held, on short notice, September 26, at 8 p. m. in room 1210, Windsor hotel. There were present Charles Fine, F. McKenna, Charles Lee, B. Rubin, Charles Delorimier and Mr. Denson. There were also present three members of the Toronto club, George Geraghty, J. J. Higgins and Len Waters.

Mr. Geraghty was requested to take the chair and W. C. Hall assumed the duties of secretary for the evening. Mr. Geraghty gave a brief description (mostly sad stuff) of the state of the florists' business in Toronto before the organization of their club.

He described the lack of coöperation that then existed and many other unprofitable features. He then described conditions as they exist now, the splendid coöperation in every way, in their advertising, the exchange of stock, the obliteration of personal animosities.

He assured us Montrealers that we had everything to gain in forming a club here. Mr. Higgins and Mr. Waters also voiced the success of the Toronto club. It was generally felt after listening to our Toronto confreres that we ought to have a club here.

Mr. Lee then moved, seconded by Mr. Denson, that the florists here present form a retail florists' club. Carried. The following were then appointed

## WILD SMILAX

FRESH FROM THE WOODS

**50-lb. cases, \$3.00**

Write, wire or phone.

**KNUD NIELSEN,**

**EVERGREEN, ALA.**

## NEW CROP OF EVERGREENS NOW READY

Finest FERNS, GALAX and LEUCOTHOE we have been able to get for years.



Green Galax, \$1.50 per 1000; \$8.50 per case of 10,000. Fancy and Dagger Ferns, \$2.00 per 1000; \$7.50 per case of 5000.

Green Leucothoe, short, \$2.00 per 1000; medium green Leucothoe, \$3.50 per 1000, and long green Leucothoe, \$5.00 per 1000.

Hemlock Branches, 2 to 3 feet, 5 cents per pound. Ground Pine and Guinea Pine, 15 cents per pound.



**J. H. Von Canon,** Wire us **Banners Elk, N. C.**  
Elk Park, N. C.

## Southern Wild Smilax

50-lb. case, \$2.75 30-lb. case, \$1 50

**J. A. CURRY & CO.**  
Quickest Shipper **DREWRY, ALA.**

## NEW CROP OF Fancy and Dagger Ferns

Green and Bronze Galax leaves, Laurel and all kinds of Evergreens in season. Write for prices.

**P. S. PULOS & BRO.**  
80 New St. **NEWARK, N. J.**

## CUT FERNS

25 Acres True Asparagus Plumosus Nanus

Direct from grower to consumer. We especially cater to the RETAIL FLORIST. Delivery in good condition guaranteed either by express or parcel post.

**300 Assorted Sprays, \$4.50**

F. O. B. here. Send us your orders for regular shipments.

**Royal Fern Extension Corporation**  
**ALTAMONTE SPRINGS, FLA.**



# Ferns

# Galax

# Moss

## HEADQUARTERS FOR WILD SMILAX

We receive shipments daily and can ship promptly on receipt of order. Per 50-lb. case, \$7.00

Asparagus Plumosus Sprays .....	per bunch, 35c-50c
Smilax .....	per dozen strings.. \$4.00
Adiantum .....	per 100 .....

<b>NEW FANCY FERNS</b>	
Per 1000 .....	\$2.50
<b>GREEN LEUCOTHOE</b>	
Per 100 .....	\$0.75
Per 1000 .....	6.00
<b>GREEN GALAX LEAVES</b>	
Per 1000; \$1.50; case of 10,000, \$12.50	

<b>BRONZE GALAX</b>	
Per 1000 .....	\$ 1.50
Per case of 10,000 .....	12.50

**CHIFFON--All Colors**  
4-in., yd., 5c; 6-in., yd., 7c

<b>SPHAGNUM MOSS</b>	
Select quality, large size bale....	\$1.75
5 bale lots, or more, at.....	1.60
10 bale lots, or more, at.....	1.50

<b>GREEN SHEET MOSS</b>	
Per bundle .....	\$ 1.50
Per 10 bundles.....	14.00

Write for price list on Wire Designs

Red, Brown, Green and Purple Magnolia Leaves .... \$1.75 per carton; 10 cartons, \$16.00.

Everything in Florists' Supplies

Write for price list

THE LARGEST SHIPPER  
AND HANDLER OF

**CUT FLOWERS**

IN THE  
CINCINNATI MARKET

**C. E. CRITCHELL,**

Wholesale Commission Florist,  
15 East Third Street,

**Cincinnati, Ohio**

# Ferns, Wild Smilax, Leucothoe, Galax

New Ferns .....	\$2 50 per 1000
Green Galax .....	\$1.50 per 1000; \$12.50 per 10,000
Sphagnum Moss .....	\$1.50 per bale; \$13.00 per 10 bales
Green Sheet Moss .....	\$1.50 per bale; \$14.00 per 10 bales
Brown, Green and Purple Magnolia, \$1.50 per carton; 10 cartons, \$13.50	
Red Magnolia .....	\$1.75 per carton

## CHIFFON

4-inch .....	5c
6-inch .....	7c

All Kinds of Wirework and Decorations Carried in Stock

## THE WILLIAM MURPHY COMPANY

WHOLESALE COMMISSION FLORISTS

329 Main Street

Phones Main 980-981

CINCINNATI, OHIO

Largest Shippers of Home-Grown Cut Flowers in the Cincinnati Market

## LAUREL, MOSS

GREEN SHEET MOSS, large thin pieces, bag, \$1.75  
LAUREL BRANCHES, 2x2x4-ft., case.... 3.25  
LAUREL STEMS, large bag..... 1.25

Goods are strictly fresh

W. Z. PURNELL, SNOW HILL, MD

## SPHAGNUM MOSS, 10 bales, \$13.00

Asparagus Plumosus and Coontie Fronds our specialties.

"Xtra" Quality Wire Designs. Send for Price List.

E. G. GILLET, Wholesale Commission Florist 131 E. 3d St., CINCINNATI, O.

## CHOICE FERNS

FANCY AND DAGGER

\$1.25 per 1000; 5000-case, \$5.00

HAMILTON BROS.

Franklin Co.

Millington, Mass.

## Our New Crop of Fancy Ferns

is now ready for shipment, in any quantity at current market prices.

Hemlock Sprays, \$5.00 per 1000.

Screened Hardwood Leaf-Mold, \$1.15 per bag; \$16.50 per ton.

Reference or cash. Prompt shipment.

NORTHERN FERN CO., Schofield, Wis.

## Prepared Magnolia Leaves

In Cases or Cartons

THE RUMBLEY CO.

Evergreen, Ala.

officers pro tem.: President, Frank McKenna; vice-president, Charles Lee; secretary-treasurer, William C. Hall. It was then resolved to hold the next meeting at the Montreal Florists' Exchange, 29 McGill College avenue, Tuesday night, October 4, at 8 p. m.

As the business to be discussed might not take up a great length of time, Mr. McKenna agreed to demonstrate the making of a wreath, Mr. Lee a corsage, and Mr. Hall a bouquet.

The secretary was requested to notify all retail florists of the next meeting. Proprietors and all employees are eligible for membership.

Wm. C. Hall, Sec'y Pro Tem.

#### TORONTO, ONT.

G. M. Geraghty, L. Waters and J. J. Higgins were in Montreal recently. While there they had the pleasure of attending the organization meeting of the Montreal Retail Florists' Club, held at the Windsor hotel September 26. There was a large and enthusiastic gathering. Mr. McKenna was elected organization president and William Hall secretary-treasurer.

Forty members of the Toronto Retail Florists' Club and friends motored to Hamilton September 28 to attend the opening meeting of the season of the Hamilton Gardeners' and Florists' Association. H. E. Groves occupied the chair and greetings were conveyed to the Hamilton organization by S. A. McFadden, president of the Toronto Club. Mr. Dillemath spoke on the F. T. D. and L. Waters on the value of "Say It with Flowers" signs.

In addition to the F. T. D. cups to be given for the best window displays in Toronto during the F. T. D. meeting, Max Schling, of New York, will give three medals, gold, silver and bronze, for the best three displays.

Each member will be expected to wear a flower during the F. T. D. meeting.

Visitors will reach the King Edward hotel from the station by following the cedar trees and the F. T. D. signs on all the light posts between these two places.

The following chairmen of committees have been appointed by the executive of the Toronto Retail Florists Club: Social, Miss Mearns; program, S. A. Frost; publicity, G. M. Geraghty; finance, Charles Cooper; sick, George Hatcher. A program will be outlined for the season and an endeavor will be made to get out all the members by making the meetings of special interest. J. J. H.

#### DENVER, COLO.

##### The Market.

Business continued to improve during the week ending October 1. The demand was excellent. The supply of stock is increasing. Roses and mums are arriving more heavily, but the carnation situation remains as bad as ever, though the quality is improving slowly. Columbia is easily in the lead in demand, with Francis Scott Key, perhaps, next in favor. Early mums are almost in full swing. Golden Queen brings \$3 per dozen. A heavy frost, September 30, finished outdoor stock.

##### Various Notes.

Superintendent Frohner, of the Tulsa, Okla., parks, was a visitor last week, as

## Decorative Greens

### GREEN GALAX

Per case, according to size of leaf..\$7.50 and \$9.00

### DAGGER FERNS

Per case ..... \$8.00

### PREPARED BRONZE GALAX

Per case ..... \$12.50

Trial lot, 2000, parcel post, for \$4.00

### PREPARED OAK SPRAYS

Popular colors, per lb..... 25c

### SHORT OAK

For wreaths, etc. Per carton of 5 lbs ..... \$2.00

Also in 50 and 100-lb. cases, ask for price.

### EAGLE BRAND MAGNOLIA

Per carton ..... \$1.50

Magnolia Wreaths, Oak Wreaths, Sheet Moss, Laurel, Laurel Festooning, etc.

Ask for illustrated folder.

**W. M. Woodruff's Son & Co.**  
LOWGAP, N. C.



## SPHAGNUM MOSS

Clean, dry, good texture, large burlapped bales, weight about 25 lbs. each.

10 to 50 bales, 75c each, F. O. B. City Point.

Deduct 3 per cent if you remit with order.

Dealers: Get our wholesale car lot prices; write.

Produced and guaranteed by

**A. J. AMUNDSON CO.,**

**CITY POINT, WIS.**

### Our Southern Wild Smilax

is ready for shipping. Write us for prices.

**THOMPSON FLORIST SUPPLY CO.,** Brantley, Ala.

**PREPARED LYCOPODIUM**, finest quality, in cartons or boxes by the ton. Get my low price before placing your order.

**JOHN PERMAN, Catawba, Wis.**

### EVERGREENS, New Crop Now Ready

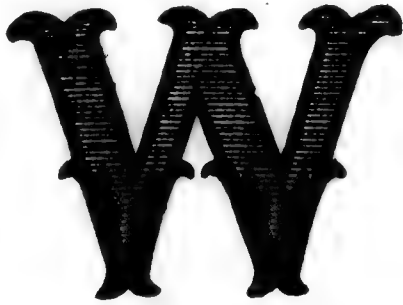
Fancy and Dagger Ferns, fresh picked, \$1.50 per 1000, \$6.50 per case of 5000.

Green Galax, \$1.00 per 1000, \$7.00 per case of 10000. Green Sheet Moss, put up in 15-lb. bags, \$1.00 per bag.

All goods guaranteed. Wire or write us. Reference: The Citizens' Bank, Elk Park, N. C.

**PINE GROVE EVERGREEN CO., ELK PARK, N. C.**

Gold Letter



No. 1 Gold  
Per 1000 \$3.50

# Prices Smashed

These prices on gold letters are Postpaid to you no matter whether you are located in Maine or California, Oregon or Florida. Compartment Boxes 20c each or free with orders of 5,000 letters.

These letters are our regular first quality stock. The kind that will stick, STICK and STICK, and won't come off.



No. 6  
Per 1000, \$3.00



No. 4  
Per 1000, \$3.00

## Deduct

2% if you send cash with order and 10% if you order over \$25.00 worth of assorted gold letters.

### SCRIPT LETTERS

Father	Sister	Grandpa	Asleep	Rest	Darling	Mamma	At Rest	Niece	Uncle
Mother	Husband	Grandma	Baby	Our	Dear	Comrade	Cousin	Daughter	Papa
Brother	Wife	Friend	Sleeping	My	Too Soon	Nephew	Peace	Aunt	Soon

Per 100, \$3.00; per 1000, \$25.00

B. E. and J. T. COKELY,

201 N. 7th Ave., SCRANTON, PA.

Established 25 years

Manufacturers and Importers of Florists' Supplies

# WILD SMILAX

Prompt shipment—\$3.00 per case  
WIRE, WRITE OR PHONE

E. A. BEAVEN, Evergreen, Ala.

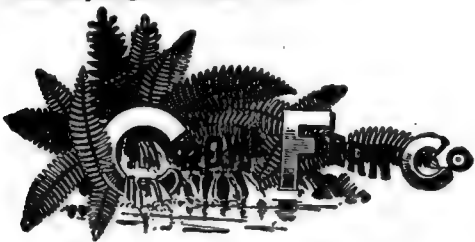
Extra Long, Fancy and Dagger

## FERNS

Gathered Fresh Daily from the Woods

NOTICE—FERNS NOW READY. WRITE FOR PRICES.

**Laurel Festooning.** Fresh stock supplied on short notice; use it for your weddings and other similar decorations; nothing better.  
**Sphagnum Moss,** \$5.00 per large bale.  
**Ground Pine,** 12c per lb.  
**Branch Laurel,** large bundles, 50c.  
**Hemlock,** large bundles, \$1.00.



Telegraph Address, New Salem, Mass.  
Post Office and L. D. Phone Address  
**MILLINGTON, MASS.**

was also R. S. Bloom, of Albuquerque, N. M., who is opening a retail store here.

Lester Benson, an employee of Conrad Lengenfelder, had the misfortune to wreck the firm's delivery car. The machine had just come from the shop. It was badly damaged.

Charles Tracy is building a new house. He is cutting some fine Golden Queen. R. E. H.

Benton, Ill.—Mrs. O. H. Machiels has purchased the business of Mrs. C. G. Heasley and will continue it at 114 West Church street.



## New Crop Green Galax

By mail, postpaid.....	per 1,000,	\$ 1.50
By express, collect.....	per 1,000,	1.25
By express, collect.....	half case (5,000),	5.00
By express, collect.....	case lots (10,000),	9.00

## NEW CROP, FERNS AND LEUCOTHOE

Ferns, Dagger and Fancy, \$2.00 per 1,000 or \$7.50 per case of 5,000.  
Green Leucothoe, long, medium and short, \$5.00, \$3.50 and \$2.00 per 1,000.

### PREPARED BRONZE GALAX

By mail, postpaid .....	per 1,000 \$ 2.00	By express, collect..half case (5,000) \$ 7.00
By express, collect .....	per 1,000 1.50	By express, collect..case lots (10,000) 12.50

### PREPARED MAGNOLIA

Green, Brown and Purple.

By mail, postpaid .....	per carton, \$ 1.75	By express, collect ...50-lb. cartons, \$ 8.00
By express, collect.....	per carton, 1.50	By express, collect ..100-lb. cartons, 15.00
By express, collect .....	25-lb. cartons, 4.50	

### PREPARED OAK

Tan, Bronze and Green.

Short Oak, for wreaths, express collect, 5-lb. cartons, \$2.00; 25-lb. cartons, \$9.00; 50-lb. cartons, \$17.00; 100-lb. cartons, \$30.00.

Long Oak Sprays (36-inch to 40-inch), 25c per pound, any quantity.

Medium Oak Sprays (20-inch to 30-inch), 23c per pound, any quantity.

We absolutely guarantee our line of Prepared Decorative Greens to be of the best both as to quality and color.

Best Quality.

Best Service.

Terms Cash

**ELK GALAX & FERN COMPANY, Johnson City, Tenn.**

Mention The Review when you write.

### Natural Green Sheet Moss

Per 10-lb. bag, \$1.75

### Dyed Green Sheet Moss

Per 10-lb. bag, \$3.50

**KNUD NIELSEN, Evergreen, Ala.**

## L. B. Brague & Son

Wholesale Dealers in

### CUT FERNS

**MOSS, EVERGREENS**

Established  
1867

**HINSDALE, MASS.**



## Seed Trade News

**AMERICAN SEED TRADE ASSOCIATION.**  
President, L. L. Olds, Madison, Wis.; secretary-treasurer, C. E. Kendel, Cleveland, O.

ORDERS for Formosa lily bulbs have been filled in full by some importers, while others are unable to meet more than seventy-five per cent of their requirements.

HENRY BERTOLI, who represents the W. W. Barnard Co., Chicago, on the road, was called home last week by the death of his mother September 29. The funeral was held October 3.

THE official roster of the California Seed Growers' Association, Inc., San Jose, Cal., is as follows: President, D. G. Fisher; vice-president and manager, J. W. Edmundson; M. W. Williams, secretary.

R. A. VANDERSCHOOT, of New York, returned recently on the S. S. Ryndam from Holland, after a four months' stay in that country, where he combined business and pleasure. He superintended the shipping of bulbs while abroad.

A SHIPMENT of three cases of bulbs arrived from Marseilles, France, at New York September 26, on the steamer Braga, consigned to the American Express Co. On the Patria, from the same port, came four cases for Maltus & Ware September 27.

AN addition to the office force of the W. W. Barnard Co., Chicago, this week was Roger Howe, a younger brother of President R. B. Howe. He has just completed a two months' course in seed testing in the government laboratories at Washington, D. C.

A CABLE received last week from the Japanese headquarters of one of the principal importers of giganteums states that bulbs of the 7 to 9 size are procurable only to the extent of eighty-five per cent of its orders and of larger sizes only as much as forty per cent.

THE proceedings of the thirty-ninth annual convention of the American Seed Trade Association, held at St. Louis last June, form a thick volume, including 144 pages, besides the portrait leaf of H. G. Hastings and a sturdy cover. The book is evidence of the accuracy and care with which C. E. Kendel serves the organization as secretary and makes one of the most attractive volumes among the many that contain proceedings of trade organizations.

It is understood in trade circles of Seattle, Wash., that the tangled affairs of the Randall-McLoughlin Co., which recently went into the hands of a receiver, are being cleared up. Fred Gust, northwest representative of the McCallum Co., Pittsburgh, Pa., has been assisting the receiver in arriving at an estimate of the value of the Randall-McLoughlin Co. holdings. It is understood that Mr. McLoughlin will reestablish himself in business, while Ralph Randall will engage in poultry raising.

### HARD TIMES HELP GARDENING.

The food shortage in Austria has stimulated the cultivation of city gardens, according to Carol H. Foster, of the American mission at Vienna. In 1915, 3,000 families were cultivating a total of 398 acres in small gardens in Vienna. The number had increased to 18,000 families, cultivating a total of

## Dutch Bulbs Now Ready

Subject to being unsold

F. O. B. Chicago

### HYACINTHS, 2nd Size

	Per 1000
Lady Derby.....	\$52.50
Yellow Hammer.....	52.50
L'Innocence.....	52.50
Grand Maitre.....	52.50
La Victoire.....	52.50

### SINGLE EARLY TULIPS

	Per 1000
Cottage Maid.....	\$27.50
Keizerskroon.....	23.00
Goldfinch.....	24.00
Cramoisi Brilliant.....	21.00
Choice Fine Mixed.....	16.00

### DOUBLE EARLY TULIPS

	Per 1000
Murillo.....	\$20.00
Rubra Maxima.....	23.00
Gloria Solis.....	26.50
Lucretia.....	20.00
Choice Fine Mixed.....	19.00

### DARWIN TULIPS

	Per 1000
Clara Butt.....	\$23.00
Remembrance.....	28.00
White Queen.....	28.00
Splendid Mixture.....	20.00

### DAFFODILS

	Per 1000
Emperor D. N.....	\$42.50
Poeticus Ornatus.....	28.50

We ship same day order received, and have built our success in bulbs on

### Quality and Service

Please write for our complete price list on bulbs now ready for distribution.

**Everette R. Peacock Co.,**  
SEEDSMEN 4013 MILWAUKEE AVE., CHICAGO

Member American Seed Trade Association.

Mention The Review when you write.

Garden  
Seeds

**LEONARD SEED CO.**

WHOLESALE GROWERS

226-230 WEST KINZIE STREET, CHICAGO

Onion  
Sets

Mention The Review when you write.

## BURPEE'S SEEDS GROW

W. Atlee Burpee Co.  
Seed Growers Philadelphia

### SEEDS—BULBS—SUPPLIES

Highest  
Quality

**Beckert's Seed Store**

Prompt  
Service

FINE FLOWER SEEDS A SPECIALTY

101-103 Federal St., PITTSBURGH, PA.

Mention The Review when you write.

**The Everett B. Clark Seed Co., Milford, Conn.**

Branch Houses in Wisconsin, Colorado, Montana, Idaho and Washington.

Beans, Peas, Sweet Corn, Onion, Beet, Turnip, Tomato, Spinach.

**Wholesale Seed Grower**

Pepper, Eggplant, Tomato, Okra, Asparagus,  
Rhubarb, Celery, Spinach, Beet, Onion, Beans,  
Cabbage, Cauliflower, Sweet Corn, Vine Seeds.  
Correspondence Solicited

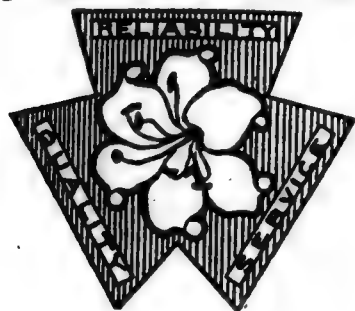
**GEORGE R. PEDRICK & SON**  
PEDRICKTOWN, N. J.

**I. N. Simon & Son**  
Garden Seeds

—AT WHOLESALE—

438 Market St., PHILADELPHIA, PA.

Not Price



But Quality

## FLOWER SEEDS

Write at Once for Price

Bamboo Stakes  
Lily Bulbs Tree Seeds  
Cycas Leaves

T. SAKATA &amp; CO.

KANAGAWA, JAPAN

Office: No. 1 KITANAKADORI  
ITCHOME :: YOKOHAMAWe are Headquarters for the  
BEST OF EVERYTHING

in

Peas, Beans, Corn and Vegetable Seeds

Glad to quote for present delivery or on  
growing contract for future delivery

Jerome B. Rice Seed Co., Cambridge, N. Y.

Braslan

Growers for the Wholesale Trade Only. Onion, Lettuce, Carrot,  
Parsnip, Parsley, Celery, Endive, Salsify and Mixed Sweet Peas.

Seed Growers

SAN JOSE, CALIFORNIA

Company

TOMATO SEED

Grown for the  
Wholesale Seed Trade

HAVEN SEED CO.

SANTA ANA, CALIFORNIA

Waldo Rohnert

GILROY, CAL.

Wholesale Seed Grower

Specialties: Beet, Carrot, Endive, Lettuce,  
Onion and Radish.  
Correspondence Solicited.

JAMES VICK'S SONS

GROWERS OF

FLOWER and VEGETABLE SEEDS

Get the benefit of our 71 years' experience  
All Seasonable Varieties

Our Stocks Are Very Complete

Rochester, N. Y. The Flower City

An Experience of Half a Century  
IN PRODUCING HIGH-GRADE

GARDEN SEEDS

at your disposal. Contract growers for the  
jobbing trade of a full line. Mail us your list  
for both SPOT and FUTURE requirements.Orange, S. L. Woodruff & Sons New York  
CityTomato Seed and  
Seed Sweet PotatoesPleased to quote you prices on quantities and  
varieties wanted for present or future delivery.

H. AUSTIN Felton, Del.

TOMATO SEED

Pepper, Eggplant, Squash, Pumpkin,  
Cucumber, Cantaloupe and Watermelon  
Seed and Field Corn, on contract.

EDGAR F. HURFF

Correspondence Solicited. Swedesboro, N.J.

The C. Herbert Coy Seed Co.

VALLEY, Douglas NEB.  
County,

Wholesale Growers of High-grade Seeds

Cucumber, Muskmelon, Squash and Pump-  
kin; Sweet, Flint and Dent Seed Corn

THE

J. C. Robinson Seed Co.

WATERLOO, NEB.

ROCKY FORD, COLO.

Contract growers of Cucumber, Cantaloupe,  
Watermelon, Squash and Pumpkin Seed, Sugar,  
Flint and Field Seed Corn.

THE KIMBERLIN SEED CO.

Wholesale  
Seed Growers San Jose, Cal.

GROWERS OF

ONION, LETTUCE, RADISH, ETC

Correspondence Solicited

SEEDS

Stump &amp; Walter Co

30-32 Barclay Street, NEW YORK CITY

McHutchison

& CO. Offers  
Immediate Shipment

DUTCH BULBS

HYACINTHS, 18-19 ctm., Minia-  
tures, 14-15.TULIPS, NARCISSUS, all high-  
grade.

Write for prices and varieties.

Spanish Iris

Emperor of the West (bronze),  
3/4-in. and up.....\$40.00

French Bulbs

	Per case	Per 1000
Paper Whites, 13-15 c/m.	1250	\$22.00
Paper Whites, 14-16 c/m.	1000	26.00
Soleil d'Or (true), 14-16 c/m	900	75.00

Standard sized cases.

Valley Pips

Selected forcing pips from storage,  
2500 pips per case.

	Per 1000
Dutch Type	\$20.00
German Type	30.00

Case lots only. Write for dis-  
count on 5-case lots.

Calla Bulbs

	Per 100
Elliottiana (yellow) 1 1/4-1 1/2 in.	\$15.00
Elliottiana (yellow) 1 1/2-2 in.	18.50
Godfrey (dwarf white) 1 1/4-1 1/2 in.	14.00

Palm Seeds

Kentia Belmoreana and Forsteriana,  
per bushel or per 1000.  
Cocos Weddelliana Areca Lutescens

Chinese Sacred Lilies

"Selects" 120 per mat, \$75.00 per 1000

Bamboo Cane Stakes

	Bale	Bale
Natural	6 ft. 2000	\$25.00
Dyed Green	1 1/2 ft. 2000	7.50
Dyed Green	2 ft. 2000	8.50
Dyed Green	2 1/2 ft. 2000	10.00
Dyed Green	3 ft. 2000	12.50
Dyed Green	3 1/2 ft. 2000	14.50

Raffia

	Per lb.
Red Star Brand, 25 lbs. up	13 c
Red Star Brand, 50 lbs. up	11 1/2 c
Red Star Brand, 100 lbs. up	10 c
Red Star Brand, 1 bale (225 lbs.)	8 1/2 c

Also dyed in 20 colors and shades.

Fall Shipment

Manetti Stocks, English selected  
for greenhouse grafting, also French.  
Jap. Lily Bulbs, Giganteum and  
hardy varieties, f.o.b. New York, Chi-  
cago, Denver, Toronto, Seattle, etc.  
Begonia and Gloxinia Bulbs, all  
sizes and colors.Ficus Elastica, rooted mossed cut-  
tings or pot-grown.Valley Pips, German and Dutch.  
Roses and Lilacs, field-grown, for  
forcing.Write for prices on business sta-  
tionery, specifically stating your re-  
quirements.

McHUTCHISON &amp; CO.

95 Chambers St., NEW YORK

To the man who issues a catalogue:

## Canna The President

You will make a mistake if you do not feature this greatest of American Cannas in your Catalogue for 1922.

The President is undoubtedly the red Canna by which all others will be judged by comparison. It is a strong, vigorous, healthy grower, forming large, bushy clumps about five feet high, with luxuriant, dark green, firm foliage and with uniformly large, bright red flowers in greatest profusion.

We are now booking orders at specially attractive prices and we shall be pleased to book your order and make reservation for delivery at such time as will suit your convenience.

Strong two to three-eye divisions

**\$8.00 per 100; \$75.00 per 1000.**

Write us for prices on other varieties of Cannas, as we have an immense stock of the World's best varieties.

**HENRY A. DREER, 714-716 Chestnut St., Philadelphia, Pa.**

The above prices are intended for the trade only.

1,432 acres in 1918, while in 1921 in Vienna there are 75,000 families cultivating the city gardens, the total acreage this year being 5,430.

### NEW LINE OF INSECTICIDES.

A new line of nicotine insecticides has been placed on the market by the Hall Tobacco Chemical Co., of St. Louis, Mo., and New York city. The line consists of a nicotine sulphate solution for outdoor spraying, a free nicotine solution for greenhouse spraying or vaporizing, a nicotine fumigator for greenhouse fumigating and tobacco dust for dusting. All are sold under the brand name of Hall's.

This company is connected with the Liggett & Myers Tobacco Co. and is utilizing the latter company's large supplies of tobacco. It has factories in operation in St. Louis and Durham, N. C., and a sales office in New York city.

The president of the company is J. W. Hall, who has spent many years in the tobacco business and has been studying the use of nicotine as an insecticide for some years.

### DUTCH BULBS STILL ARRIVE.

The Dutch steamer Westerdijk, arriving at New York harbor from Rotterdam September 27, carried 3,118 cases of Dutch bulbs, which were consigned to the following firms in the number of cases given:

Consignee	Cases
Gray Bros.	14
Judson Freight Forwarding Co.	4
Lang, R. F.	309
Van Waveren & Sons.	59
Sheldon, G. W., & Co.	6
International Forwarding Co.	1,002

### Giant Pansy Seed



No. 10. Kenilworth Giant Exhibition is the very finest mixture ever sent out.

No. 12. Kenilworth Giant Prize. Each sort: 1000 seeds, 50c.; ½ oz., \$1.35; ¼ oz., \$2.50; 1 oz., \$10.00.

No. 22. Kenilworth Mixture 84. Bronze Shades  
30. Blotched 36. Triumph of Giants  
32. Parisian 70. Orchid-flowered  
Price of the preceding 6 sorts: 1000 seeds, 35c.; ½ oz., 90c.; ¼ oz., \$1.65; ½ oz., \$3.00; 1 oz., \$6.00.

No. 21. Kenilworth Show 28. Masterpiece  
1000 seeds, 40c.; ½ oz., \$1.10; ¼ oz., \$2.00; ½ oz., \$3.75; 1 oz., \$7.50.

Giant Trimardeau in mixture or separate colors: 1000 seeds, 30c.; 4 pkts., \$1.00; ¼ oz., \$1.30; 1 oz., \$5.00.

Early Flowering or Winter Blooming Giant Pansies; 1000 seeds, 40c.; ¼ oz., \$1.10; ½ oz., \$2.00; 1 oz., \$7.50.

**CHAS. FROST**  
Kenilworth  
N. J.

Mention The Review when you write.

### ST. LOUIS SEED CO.

The Home of "Pure and Sure" Seeds

411-413 WASHINGTON AVENUE  
ST. LOUIS, MO.

Mention The Review when you write.

HELLER'S  
MICE  
PROOF  
SEED  
CASES.

Send for Catalogue.

**HELLER & CO.**  
Montpelier, Ohio

Mention The Review when you write.

## SEED PACKETS

THAT SELL THE SEED

LITHOGRAPHED IN COLORS TRUE TO NATURE AND VARIETY

SEED PACKETS FOR ALL VARIETIES OF VEGETABLE AND FLOWER SEEDS...

We also make a Specialty of

Seed Catalog Covers, Hangers, Box Labels, Nurserymen's Plates, Lawn Grass and Bird Seed Cartons and Seed Cartons of every description. We always carry a large stock of all items for immediate shipment, and give prompt attention to orders for individual requirements.

Write for listing and quotations today

**STECHER LITHOGRAPHIC COMPANY**  
ROCHESTER, N. Y.

Mention The Review when you write.

**Return Envelopes  
Catalogue Envelopes  
Seed Packets**

**Brown Bag Filling Machine Co.**  
Fitchburg, Mass., U. S. A.

Mention The Review when you write.

### DANISH SEED IMPORT

Import of all kinds of Seeds direct from seed growers in Denmark. Please send for price list.  
**CHR. MOSBJERG, 216 7th St. N., Minneapolis, Minn.**

Mention The Review when you write.



# BULB HEADQUARTERS

## SINGLE FIRST SIZE NAMED HYACINTHS

Amy, bright carmine.  
British Queen, pure white.  
Chas. Dickens Blue, porcelain.  
Czar Peter, porcelain.  
Gertrude, bright pink.  
Gigantea, flesh pink.  
Grand Maitre, bright porcelain.  
King of Blues, deep blue.  
King of Yellows, orange yellow.

Lady Derby, delicate pink.  
La Grandesse, snow white.  
L'Innocence, pure white.  
Moreno, deep rose.  
Queen of the Blues, silvery blue.  
Queen of Pinks, brilliant pink.  
Roi des Belges, deep red.  
Yellow Hammer, pure yellow.

Price of above, \$7.50 per 100; \$67.50 per 1000.

## SINGLE SECOND SIZE NAMED HYACINTHS

City of Haarlem, golden yellow.  
Czar Peter, porcelain blue.  
Gertrude, bright pink.  
Gigantea, flesh pink.  
Grand Maitre, bright porcelain.  
King of Blues, deep blue.

Lady Derby, delicate pink.  
La Grandesse, pure white.  
L'Innocence, pure white.  
Queen of the Blues, silvery blue.  
Roi des Belges, deep red.

Price of above, \$6.00 per 100; \$55.00 per 1000.

## SINGLE THIRD SIZE NAMED HYACINTHS

Gertrude, bright pink.  
Gigantea, flesh pink.  
Grand Maitre, bright porcelain.

King of the Blues, deep blue.  
L'Innocence, pure white.

Price of above, \$5.00 per 100; \$43.00 per 1000.

## DOUBLE FIRST SIZE NAMED HYACINTHS

Blocksberg, light blue.  
Bouquet Tendre, dark carmine.  
Delicata, pale blue.  
Garrick, blue, dark center.

Lord Wellington, rich pink.  
Prince of Waterloo, pure white.  
Sunflower, pure yellow.

Price of above, \$7.50 per 100; \$67.50 per 1000.

## MINIATURE OR DUTCH ROMAN HYACINTHS

Gertrude, deep pink.  
Gigantea, light pink.  
Grand Maitre, bright blue.  
King of the Blues, deep blue.  
La Grandesse, pure white.

L'Innocence, pure white.  
Nimrod, clear pink.  
Roi des Belges, fine deep crimson.  
Yellow Hammer, pure yellow.

Price of above, \$3.25 per 100; \$28.50 per 1000.

## SINGLE EARLY TULIPS

	100	1000
Artus, scarlet	\$2.50	\$21.00
Belle Alliance, rich scarlet	3.25	29.00
Brilliant Star, brilliant scarlet	5.25	48.00
Cardinal Bampollo, yellow bordered orange	4.25	38.50
Chrysolora, golden yellow	3.00	26.00
Cottage Maid, pink and white	3.25	29.00
Couleur de Cardinal, scarlet	4.00	35.00
Cramoisi Brilliant, scarlet	2.25	19.50
Duchesse de Parma, orange scarlet, yellow border	3.00	26.00
Duc v. Thol, scarlet	3.00	26.00
Duc v. Thol, Cochineal, vermillion	4.25	38.50
Flamingo, bright pink, shaded deeper	5.25	48.00
Herman Schlegel, pale yellow	2.50	22.50
Joost v. Vondel White	4.25	35.00
Keizerskroon, red, gold border	2.50	22.50
King of Yellows, golden yellow	2.40	21.00
La Reine, white	2.25	19.50
McKinley, rose, shaded carmine	3.60	32.00
Mon Tresor, golden yellow	3.60	32.00
Pink Beauty, rich pink	4.25	37.00
Proserpine, glossy pink	5.00	45.00
Prosperity, rose pink	3.60	32.00
Prince of Austria, orange scarlet	3.25	27.50
Rose Grisdelin, light pink	2.25	19.00
Rose Luisante, deep pink	4.25	38.50
Vermilion Brilliant, rich scarlet	4.00	35.00
White Hawk, pure white	4.00	35.00
Wouwerman, violet	3.50	31.00
Yellow Prince, golden yellow	2.40	21.00

## DOUBLE EARLY TULIPS

	100	1000
Boule de Neige, pure white	\$3.00	\$26.00
Couronne d'Or, rich	3.25	29.00
Imperator Rubrorum, scarlet	4.00	35.00
La Candeur, large, pure white	3.25	27.50
Le Matador, brilliant scarlet	3.50	31.00
Murillo, pink, suffused white	2.25	19.50
Rubra Maxima, dazzling scarlet	2.50	22.50
Salvator Rosa, deep rose	3.50	31.00
Toreador, a handsome rich orange	5.75	51.00
Tournesol, Red and Yellow	4.00	35.00
Tournesol, Orange Yellow	4.00	35.00

## DARWIN TULIPS

	100	1000
Ariadne, fiery, scarlet red	\$4.25	\$38.50
Bartigon, fiery red	4.75	42.00
Clara Butt, soft rose	3.00	26.00
Glow, scarlet, margined white	3.60	32.00
Gretchen, soft salmon rose	3.00	26.00
La Tristesse, violet, white base	3.60	32.00
La Tulipe Noire, almost true black	3.60	32.00
Loveliness, rosy carmine	3.00	26.00
May Queen, soft rose; very large	3.00	26.00
Mme. Krelage, rosy lilac	4.00	35.00
Mr. Farncombe Sanders, scarlet	4.00	35.00
Mrs. Potter Palmer, deep purple	3.60	32.00
Mrs. Stanley, purplish rose, with bright blue base	3.50	31.00
Nauticus, purple rose	3.25	29.00

## DARWIN TULIPS—Continued

	100	1000
Philippe de Communes, deep purple	\$4.00	\$35.00
Pride of Haarlem, glossy pink	3.25	29.00
Psyche, light rose	3.25	29.00
Rev. H. Ewbank, light heliotrope	3.25	29.00
Salmon King, rosy scarlet	3.40	30.00
Sultan, very dark, almost black	2.75	24.00
Susan, soft salmon rose	3.75	34.00
Wally Moes, silvery heliotrope	5.50	50.00
W. Copeland, delicate lavender	4.00	35.00
White Queen, creamy white, tinted rose	3.25	27.50

## NARCISSI

	100	1000
Bicolor Victoria, first size	\$3.50	\$31.00
Bicolor Victoria, monster	5.75	51.00
Emperor, first size	3.75	33.00
Emperor, monster	6.00	52.00
Empress, first size	3.75	33.00
Empress, monster	6.00	52.00
Giant Princeps, monster	3.25	28.50
Golden Spur, first size	3.50	31.00
Golden Spur, monster	5.50	48.00
Golden Spur, extra early	5.00	45.00
Mme. de Graaff, white, primrose trumpet	4.50	40.00
Sir Watkin, yellow	3.60	32.00
Trumpet Major, Dutch	3.50	30.00
Poeticus Ornatus, first size	2.75	25.00
Poeticus Ornatus, mammoth	3.75	33.00
Von Sion, first size	3.60	32.00
Von Sion, mammoth	4.75	41.00
Von Sion, monster	5.75	50.00

## JONQUILS

	100	1000
Campervelle Rugulosus	\$2.75	\$24.00

## SPANISH IRIS

Belle Chinoise, deep yellow.  
Cajanus, canary yellow, with orange blotches.  
Filifolia, very early, excellent for forcing; color, dark blue with orange blotches.  
Flora, creamy white, pale lavender standard.  
Heavenly Blue, light blue, standard slightly darker.  
King of the Blues, fine, deep purplish blue.  
King of the Whites, pure white.  
Queen Wilhelmina, beautiful white, with small yellow blotches.

Royal Blue, clear blue; extra large.  
Price of above, \$5.00 per 100; \$45.00 per 1000.

## DUTCH IRIS

Anton Mauve, soft blue, very large.  
Brijet, porcelain blue, with grayish lilac.  
Hart Nibrig, brilliant clear blue.  
Hobbema, white inside, faintly tinged blue, pale yellow falls.  
Roland Holst, lilac, with pale yellow lips.  
Van der Venne, lilac and creamy white.

Price of above, \$5.50 per 100; \$50.00 per 1000.

**Our Wholesale Price List** contains a complete list of all Seasonable Bulbs, Seeds and Florists' Sundries. It will pay you to have a copy. **Send for it today, sure**

**HENRY F. MICHELL CO.,** 518-516 Market Street  
PHILADELPHIA, PA.

# Seasonable Seed and Other Stock

Now is the time to place your order for:

## ASPARAGUS

Plumoseus nanus (Greenhouse grown). \$4.00 per 1000.  
Sprangeri, \$1.50 per 1000; 5000, \$6.25.

## ANTIRRHINUM

(Snapdragon) Pkt. Oz.  
Giant, separate colors.....\$0.20 \$0.75  
Giant, mixed ..... .20 .80  
Dwarf, mixed ..... .20 .75  
Keystone. A clear, rose-pink, without any trace of purple or white, \$1.00 per pkt., \$5.00 for 6 pkts., \$10.00 for 13 pkts.  
Silver Pink. Long spikes and a very profuse bloomer. In original packets, \$1.00 per pkt.  
Garnet, Yellow, Light Pink, Phelps' White at 50c per pkt.  
Helrose. Pink, long spikes, 50c per pkt.

## BEGONIA

Tr. pkt.  
Vernon .....\$0.50  
Erfordii ..... .50  
Gracilis luminosa ..... .50  
Prima Donna ..... .50  
Gracilis alba ..... .30

## CALCEOLARIA

Tr. pkt.  
Hybrida grandiflora. Choice mixed.....\$1.00

## CALENDULA

Pkt. Oz.  
Orange King, extra selected, double, new and fine, 50c per 1/4 oz., \$1.75 per oz.  
Orange King, regular.....\$0.15 \$0.25  
Prince of Orange..... .15 .25  
Mixed ..... .15 .25

## CINERARIA

(Hybrida Grandiflora) Pkt.  
Hybrida grandiflora. Semi-dwarf mixed.....\$1.00

## PANSIES

Especially Selected Florist Prize Mixture. This mixture we can recommend to any florist. It contains only the Giant Pansies and richest colors of red, copper, bronze; also the most delicate rose and lilac shadings. Also includes the newest and most attractive sorts. 1/4 oz., \$1.00; 1/2 oz., \$1.75; oz., \$6.00.

## MIGNONETTE

Pkt. Oz.  
S. S. S. Giant Greenhouse Strain (Sel.)\$0.50 \$3.00

## SCHIZANTHUS

Pkt. Oz.  
Wisetonensis. Various colors.....\$0.30 \$1.50

## STOCKS

Early-flowering Nice  
Princess Alice, white; Beauty of Nice, crimson; Abundance, Rose; Mont Blanc, white; Queen Alexandra, soft lavender. Pkt., 50c; 1/4 oz., 75c; ounce, \$2.50.

Ten Weeks, Large Flower, Double  
Purple, bright pink, yellow, light blue, blood red, pure white. Pkt., 40c; 1/4 oz., 70c; ounce, \$2.35.

## EARLY OR WINTER FLOWERING SWEET PEAS

Spencer Varieties  
Oz. 1/4 Lb. Lb.  
Blue Bird. Mid. blue self.....\$0.85 \$3.00 \$10.00  
Asta Ohn. Fine lavender..... .85 3.00 10.00  
Fordhook Pink ..... .85 3.00 10.00  
Heather Bell. Mauve lavender..... .85 3.00 10.00  
Miss Louise Gude. Brilliant pink ..... .85 3.00 10.00  
Mrs. Chas. Zvolanek. Fine lavender ..... 1.00 3.50 12.00  
Mrs. Spanolin. Fine white..... .85 3.00 10.00  
Mrs. A. A. Skaoh. Charming pink ..... .85 3.00 10.00  
Pink Beauty ..... .85 3.00 10.00  
Snowstorm. White ..... .85 3.00 10.00  
The Beauty. Fiery rose..... .85 3.00 10.00  
Venus. White, bluish pink..... .85 3.00 10.00  
Watchung Orchid. Superb white ..... 1.00 3.50 12.00  
White Orchid ..... .85 3.00 10.00  
Yarrowa. Standard pink..... .75 2.50 8.00  
Zvolanek's Blue ..... .85 3.00 10.00  
Pink and White..... .85 3.00 10.00  
Hercules. Mammoth rosy pink..... .85 3.00 10.00  
Sanky. White ..... .85 3.00 10.00  
Snowflake. White ..... .85 3.00 10.00  
Orange Beauty ..... .85 3.00 10.00  
Rose Queen. Greenhouse grown, select. Too well known to need detailed description ..... 3.00 10.00 35.00  
Rose Queen (outside grown)..... .85 3.00 10.00  
Mrs. Sim. Apricot pink..... .85 3.00 10.00  
Blanche Terry, Spencer. (Extra select)..... .50 1.50 5.00  
Red Orchid ..... .85 3.00 10.00  
Song Bird. Pale bluish pink..... .85 3.00 10.00  
Fordhook Rose ..... .85 3.00 10.00  
Apricot Orchid. Buff pink..... .85 3.00 10.00

## WINTER FLOWERING GRANDIFLORA SWEET PEAS

Oz. 1/4 Lb. Lb.  
Christmas White .....\$0.20 \$0.60 \$2.00  
Lavender Nora ..... .30 1.00 3.50  
Mont Blanc. White ..... .20 .60 2.00  
Mrs. Alexander Wallace. Lavender ..... .20 .60 2.00

## CYCLAMEN

Giant, English grown. Best strain of seed obtainable.  
Cherry Ripe. Very bright red. \$2.50 per 100 seeds; \$17.50 per 1000 seeds.  
Pink Pearl. Superb salmon. \$2.50 per 100 seeds; \$17.50 per 1000 seeds.  
Salmon King. Salmon-pink. \$2.00 per 100; \$15.00 per 1000.  
Princess May. Pale pink.  
Phoenix. Bright red.  
Persicum giganteum. White with red eye.  
Persicum Rose. Rose with deep eye.  
Persicum Mauve. Mauve pink with deep eye.  
Giant White. Large and fine white.  
Prices (unless noted): \$1.25 per 100 seeds; \$12.00 per 1000 seeds.

## CYCLAMEN—Giant German Strain

From the original introducer of the Wonder of Wandsbek. None better. 100 1000  
Wonder of Wandsbek.....\$2.00 \$15.00  
Bright Red ..... 1.25 12.00  
Dark Red ..... 1.25 12.00  
Pure White ..... 1.25 12.00  
White with Eye..... 1.25 12.00  
Rose Marienthal ..... 1.25 12.00  
Light Pink ..... 1.25 12.00  
Our CYCLAMEN seed comes from the best sources in Germany and England. There are no better strains to be had at double the prices quoted above.

## FREESIA PURITY

1/2-in. to 3/4-in. fine stock, best size we have ever seen. \$12.00 per 1000; 3/4-in. to 1-in., \$17.00 per 1000.

## PRIMULA

Pkt.  
PRIMULA obconica gigantea, lilacina, rosea. Kermesina and Mixed (German strain).....\$0.50  
PRIMULA malacoides. Lilac, White and Rose ..... .50  
PRIMULA chinensis ambriata, Florists' Choice Mixture ..... .75  
Separate colors ..... 1.00

Ferns, Ferns in flats, Asplenium, Asparagus, Begonias, Bouvardias, Calendulas, Hydrangeas, Marguerites, Poinsettias, Primulas, Snapdragons, Pelargoniums, Cyclamen, Smilax, Wire Wreaths. See classified ads for all of above, or write for complete list of this and other stock, including bulbs, as well as Hoses, Insecticides, etc.

SEE OUR COVER AD FOR OTHER STOCK

**S. S. SKIDELSKY & CO., Seeds, Plants and Bulbs, 50 Park Place, NEW YORK CITY**

American Shipping Co.....	51
Downing, T. D., & Co.....	530
Nieman, C.....	3
Hampton, J. W., Jr., & Co.....	338
General Bulb Co.....	240
Van Oppen & Co.....	2
Equitable Trust Co.....	3
Vandervoort, J. A., & Co.....	37
Maltus & Ware.....	87
Beckert's Seed Store.....	28
Schwake, Chas., & Co.....	102
Van Zonneveld Bros. & Philippo.....	40
Ringk, A. H., & Co.....	262
Barber Steamship Line.....	1

Total .....3,118

The steamship Rotterdam, from Rotterdam, arrived in New York harbor September 28 with 270 cases of Dutch bulbs on board, consigned as follows:

Consignee	Cases
Rynveld, F., & Sons.....	4
Downing, T. D.....	23
Maltus & Ware.....	24
Van Oppen & Co.....	2
Hampton, J. W., Jr., & Co.....	21
Lang, R. F.....	6
Van Zonneveld Bros. & Philippo.....	3
Burnett Bros.....	8
Schwake, Chas., & Co.....	103
Stump & Walter Co.....	23
Bernard, Judae & Co.....	10
Van Waveren & Sons.....	8
International Forwarding Co.....	35

Total .....270

The total of the two shipments above, 3,388 cases, added to the 38,146 cases previously received, makes a total of 41,534 cases of Dutch bulbs received to date.

## CZECHOSLOVAK CLOVER SEED.

The surplus of clover seed available for export from Czechoslovakia this year will probably be lower than it was last year, chiefly because cattle fodder is scarce this season. The 1920 export

**P. Vos & Son** Growers of New and Choice  
P. O. Box, 555  
Grand Rapids, Mich. **GLADIOLI**

Mention The Review when you write.

**GLADIOLI** FOR FORCING OR OUTSIDE PLANTING  
**UNITED BULB CO.,** Mt. Clemens, Mich.  
LEADING GROWERS OF GLADIOLI

Mention The Review when you write.

**The General Bulb Co.**  
Established 1883  
**Vogelenzang, Holland**  
BRANCH OFFICE:  
25 Beaver St., New York City  
Send us your inquiries for quotations.

Mention The Review when you write.

**The WORLD'S Bulb Center is EUROPE**  
EUROPE'S Bulb Center is HOLLAND  
HOLLAND'S Bulb Center is  
**BADER & CO.,** SASSENHEIM, HOLLAND  
Large Growers of Hyacinths, Tulips, Narcissi, etc.  
REPRESENTATIVES:  
JOHN H. BADER } Care R. F. LANG,  
P. B. BADER } 82 Broad St., N. Y. CITY  
Please communicate with us.

Mention The Review when you write.

**NATIONAL BULB FARMS, Inc.**  
Benton Harbor, Michigan  
Gladioli, Dahlias, Peonies and Hardy Perennials.  
300 acres under cultivation

Mention The Review when you write.

**Van Meeuwen & Tegelaar, Inc.**  
Wholesale  
**Dutch Bulb Growers**  
1133 Broadway, New York.  
Nurseries at LISSE, HOLLAND.

Mention The Review when you write.

# Stumpp & Walter's Select Florists' Flower Seeds

A few select strains of seasonable florists' flower seeds that we offer for immediate delivery

## CYCLAMEN

### S. & W. Co.'s Giant-Flowered Strain

is grown for us by a specialist and selected from only the finest and best developed plants, in the following varieties:

	100 Seeds	1000 Seeds
Brilliant Red. Fine and large.....	\$1.75	\$14.00
Christmas Cheer. Blood-red.....	1.75	14.00
White, Pink eye. Splendid variety.....	1.75	14.00
Victoria. White, tipped pink.....	1.75	14.00
Magnifica. Dark rose-pink.....	1.75	14.00
Rosea Superba. Shell-pink.....	1.75	14.00
Daybreak. Delicate pink.....	1.75	14.00
Fairy Queen. Frilled white, crimson eye.....	2.00	18.00
Pure White. Very large.....	1.75	14.00
Pride of Cincinnati. Large; salmon.....	2.00	18.00
Lavender. Very beautiful.....	1.75	14.00
Cherry Ripe. A new color, nearly scarlet.....	1.75	14.00

	100 Seeds	1000 Seeds
Mrs. Buckston. Real salmon color, frilled.....	\$1.75	\$14.00
Pink Pearl. A light pink.....	1.75	14.00
Salmon King. One of the finest sal- mon shades.....	1.50	12.00
Glory of Wandsbek. Salmon shades.....	1.80	15.00
Fringed White. Carmine Eye.....	1.80	15.00
Fringed Rococo. Mixed.....	1.80	15.00
Pure White.....	1.50	10.00
Light Red.....	1.50	10.00
Dark Red.....	1.50	10.00
Light Salmon.....	1.75	14.00
Salmoneum.....	1.75	14.00
Mixed. All shades.....	1.50	10.00



## CALENDULA

ORANGE KING. Hand picked seed, selected florist strain, ¼ oz., 75c.; oz., \$2.50.

## PANSIES

### S. & W. CO.'S NON PLUS ULTRA

Our Non Plus Ultra Pansy Mixture contains the largest, hand-somest, most perfect varieties ever sent out. The seed has been saved from an assortment of types, including only the best of Giant Cassiers, Bugnots, Trimardeaux, and Giant English, French and German strains. Finest quality. Pkt., 15c.; ¼-oz., \$1.50; oz., \$5.00.

### GIANT PANSIES IN SEPARATE COLORS

	Pkt.	¼ oz.	Oz.
Giant Azure Blue.....	\$0.10	\$1.25	\$4.00
Giant Adonis. Light blue.....	.10	1.25	4.00
Giant Dark Blue.....	.15	1.25	4.00
Giant Fire King.....	.15	1.25	4.00
Giant Lord Beaconsfield.....	.15	1.25	4.00
Giant Purple.....	.10	1.25	4.00
Giant Snow White.....	.10	1.25	4.00
Giant White. Dark eye.....	.10	1.25	4.00
Giant Yellow. Pure.....	.10	1.50	5.00
Giant Yellow. Dark eye.....	.10	1.25	4.00
Giant Mixed. S. & W. Co.'s Special.....	.10	1.00	3.00
Elite Mixture.....	.05	.75	2.50
English. Fine Mixed.....	.05	.65	2.00

## WINTER-FLOWERING SWEET PEAS

MRS. KERR (Novelty). Flowers are of immense size, early flowering, and of a pleasing shade of rich salmon overlaid or suffused with orange. The flowers are of substantial texture and of unusual lasting qualities..... ¼ oz., \$3.00, \$10.00 \$37.50

MRS. WARREN G. HARDING (Novelty). A deep shade of silvery blue, color being pure throughout. Flowers of immense size with a broad and much frilled standard. A vigorous grower, strong vines and healthy deep green foliage. ¼ oz. \$3.50, 12.00 45.00

	Pkt.	Oz.	¼ lb.
Early Asta Ohn. A very popular lavender.....	\$0.25	\$1.25	\$3.50
Early Blanche Ferry. Pink and white variety.....	.15	.75	2.50
Early Cream. Splendid cream.....	.25	1.25	3.50
Early Rose Queen. A very popular shade of rose- pink.....	.25	1.25	3.50
Early Songbird. A pale pink variety.....	.15	.75	2.50
Early Helen Lewis. A fine shade of salmon-pink...	.25	1.25	3.50

	Pkt.	Oz.	¼ lb.
Early Spring Maid. A very light pink on a cream ground.....	\$0.15	\$0.75	\$2.50
Early Hercules. One of the finest bright pinks....	.25	1.25	3.50
Early Lavender King. One of the best of the new lavender selfs.....	.25	1.25	4.50
Early Melody. Beautiful shade of soft rose-pink...	.15	.75	2.50
Early Morning Star. A beautiful shade of orange- scarlet.....	.15	.75	2.50
Early Mrs. Spanolin. The finest black-seeded white variety.....	.15	.75	2.50
Early Snowstorm. One of the finest of the new early flowering white varieties.....	.15	1.00	3.00
Early True Blue. A lovely shade of light grayish violet-blue.....	.25	1.75	6.00
Early Venus. Standard white, slightly flushed pink wings.....	.25	1.25	3.50
Early White Orchid. A pure white. The flowers are of splendid substance.....	.15	.75	2.50
Early Yarrowa. The flowers are large and of a bright rose-pink color.....	.20	1.00	3.00

Ask for our complete Catalogue of other high quality flower seeds for florists.

*Stumpp & Walter Co*

30-32 Barclay St.  
NEW YORK CITY

amounted to 71,800 quintals, of which 35,000 quintals were red clover seed. The rest was crimson clover, white clover and alsike.

The prices paid at the Prague Produce Exchange July 5, 1921, per hundred kilos (220 pounds) were:

	Crowns
White clover.....	600-2,200
Alsike.....	600-1,200
Woundwort.....	400-1,000
Crimson clover of 1920.....	250- 380
Crimson clover of 1921.....	450- 480

The variations in prices, of course, in-



For Pedigree Strains of  
VEGETABLE, FARM  
AND FLOWER . . . SEEDS

Write to  
**Watkins & Simpson, Ltd.**  
27-29 Drury Lane LONDON, ENGLAND



# WATKINS & SIMPSON, Ltd.

specialize in **VEGETABLE** as well as Flower Seeds, and invite correspondence respecting their pedigree stocks.

*To those desirous of testing our strains we shall be pleased to send samples on application to*

**27-29 DRURY LANE, LONDON, ENGLAND**

WRITE FOR OUR LIST OF NOVELTIES FOR 1922.



View on W. & S.'s 100-acre seed-selecting grounds at Feltham, Middlesex

dicate variations in the qualities. Seed dealers say that the prices for futures are likely to be somewhat higher than they were in 1920.

There are now no legal restrictions on the export of clover seed to foreign countries except the provision that it must all be carefully labeled as to whether or not it contains coarse dodder. There is a disposition now to regard the clover seed crop as one of the big national resources, a reputation for which must be maintained. Seed for export must be tested for dodder by government experts and a guaranty of purity furnished. It may also be detained a second time at the frontier when it leaves the country and re-examined. Clover seed, woundwort, melilot and alfalfa appear on the list of goods the exportation of which is generally granted. However, red clover may only be sold out of Czechoslovakia under the condition that the seller disposes of a certain quantity of the same kind of seed to domestic consumers.

Clover seed is shipped here in double jute bags of special thickness, containing no paper substitute for jute, weighing one kilo and each having a capacity of 100 kilos (220 pounds) of seed.

## CATALOGUES RECEIVED.

Wild Bros. Nursery Co., Sarcoxie, Mo.—"Bulletin 3," a 3-page wholesale list of peonies, irises and outdoor-grown boxwood plants.

Chautauqua Flowerfields, Bemus Point, N. Y.—Irises, peonies, bulbs and miscellaneous perennials; a 7-page booklet, printed on cream-tinted paper and bound in a neat brown cover.

Wayside Gardens Co., Mentor, O.—A clearly printed, well illustrated catalogue of perennials, bulbs, hydrangeas, vines, roses and hedge plants; thirty-two pages, in a tastefully designed black and white cover.

State Nursery & Seed Co., Helena, Mont.—"Bulbs for Fall Planting; Plants for Winter Flowering," twenty-four pages, illustrated; printed on cream-colored, enameled paper. Both greenhouse and outdoor plants are listed.

Royal Palm Nurseries, Oneco, Fla.—A tasteful 6-page folder, printed with brown ink on cream-tinted paper, and containing a wholesale list of surplus stock. Palms and other tropical or subtropical stock are included.

Otto Katzenstein & Co., Atlanta, Ga.—"Price List of Tree and Shrub Seeds," a compactly printed 12-page booklet, in pocket form. Both evergreen and deciduous varieties are included; also seeds and roots of medicinal plants.

Lapark Seed & Plant Co., Lapark, Pa.—"Lapark Autumn Book of Bulbs, Plants and Seeds for Fall Planting and Winter Blooming in the House," illustrated; seventy-two pages and colored cover. Shrubs as well as herbaceous plants are listed.

Bash Seed Store, Indianapolis, Ind.—A 10-page catalogue of bulbs and hardy perennials;

## JUST ARRIVED FROM GERMANY FINEST Cyclamen Seed

### WANDSBEK TYPE

Light and Dark Salmon, Bright Xmas Red, Blood Red, Rose Pink, White with Red Eye.

**\$1.50 per 100; \$12.00 per 1000**

If you want good plants, try this seed.

**C.C. POLLWORTH CO.**  
MILWAUKEE, WIS.

## XXX SEEDS

Chinese Primrose, mixed, 400 sds., \$1.00; 1/2, 50c; Calceolaria, finest giant, spotted, mixed, pkt., 50c; Oenothera, large flowering Dwf., pkt., 50c; 1/2, 25c; Cyclamen, Giants, mixed, pkt., \$1.00; 1/2-pkt., 50c; Primula Obconica, Finest Giants, pkt., 50c; Primula Malacoides, Giant Baby, pkt., 25c; Primula Kewensis, New Dwarf, yellow, 25c; Dracaena Indivisa, new crop, pkt., 20c; oz., 30c; Shamrock, true Irish green, 20c.

JOHN F. RUPP, Shiremanstown, Pa.

both seeds and plants of the latter are offered. The cover, printed in bright yellow, with an unusually dark background, has a striking appearance.

John Cannon Co., Ltd., Hamilton, Ont.—"Wholesale Price List of Plants, Trees, Shrubs, Vines and Perennials," twenty pages, in a neat black and white cover. The stock offered comprises the output of both the nursery and greenhouse departments.

Pfund Nursery Co., Elmhurst, Ill.—"Pfunds Dependable Trees, Shrubs and Perennials," a well illustrated 52-page book, printed on enameled paper and bound in a cream-shaded cover which bears interesting pictures of outdoor scenes. Extensive lines of stock are offered in all nursery departments.

W. Atlee Burpee Co., Philadelphia, Pa.—"A special sweet pea novelty circular, illustrated in four colors," with a "special wholesale offer to seedsmen." The circular is superbly colored and exploits about half a dozen of the latest Burpee introductions in sweet peas.

Weller Nurseries Co., Inc., Holland, Mich.—"To the Trade Only—Strictly Wholesale Prices of Michigan-grown Hardy Perennials, Dahlias, Gladioli, Peonies," Perennials, being the specialty, occupy ten or more of the entire sixteen pages. Suggestions are offered as to the best perennials for cut flowers.

Atlantic Nursery Co., Inc., Berlin, Md.—Wholesale list of nursery stock, perennials and

## Snapdragons

are money makers and should have an important place in every greenhouse. Plants may be started any time from seed. Avoid empty space. Grow snapdragon.

SEED of our famous Silver Pink, \$1.00 per pkt. 8 for \$2.50; 7 for \$5.00.

SEED of Hybrid Pink and of our new Golden Pink Queen, same price.

SEED of Keystone, Nelrose, Garnet, White, Yellow, Scarlet, Light Pink, Buxton and Fancy Mixed, 85c per pkt.; 8 for \$1.00.

Free cultural directions. All orders cash.

**G.S. RAMSBURG, SOMERSWORTH, N. H.**

## Hogewoning & Sons, Inc.

WHOLESALE

Bulb Growers and Importers

299 Broadway, New York City

## HYACINTHS, TULIPS and NARCISSI

FOR FORCING

WRITE FOR PRICE LIST

**HART & VICK**

55 Stone St., ROCHESTER, N. Y.

bulbs; eight closely packed pages. A large proportion of the stock is listed in small sizes, for replanting. "We make a specialty," says the company, "of growing lining-out stock for nurserymen and florists."

Williams Seed Co., Norfolk, Va.—"Williams' Book of Bulbs for Autumn Planting," an attractive, well printed 16-page catalogue, with

# Henderson's Price List of Fall Bulbs

## READY FOR IMMEDIATE SHIPMENT

### Selected Dutch Named Hyacinths

	Per 100	Per 1000
First size .....	\$7.50	\$70.00
Second size .....	5.50	50.00
Forcing size .....	4.50	40.00

### Dutch Roman or Miniature Hyacinths

	Per 100	Per 1000
Gertrude, Lady Derby, La Grandesse, Grand Maitre, Queen of Blues .....	\$3.00	\$26.00

### Single Early Tulips

	Per 100	Per 1000
Chrysolora, yellow .....	\$2.60	\$23.00
Couleur Cardinal, crimson .....	3.40	31.00
Fred Moore, dark orange .....	2.10	18.00
Flamingo, bright pink .....	4.30	39.00
Keizerskroon, scarlet .....	2.40	21.00
King of Yellows, yellow .....	2.40	21.00
La Reine, white .....	2.10	18.00
Mon Tresor, yellow .....	3.30	30.00
Pink Beauty, rose .....	3.50	32.00
Prince of Austria, red .....	2.60	23.00
Proserpine, carmine rose .....	4.20	38.00
Rose Luisante, rose .....	3.50	32.00
Thomas Moore, orange .....	2.10	18.00
Vermilion Brilliant, scarlet .....	3.30	30.00
Yellow Prince .....	2.20	19.00

### Double Early Tulips

	Per 100	Per 1000
Couronne d'Or, yellow .....	\$2.70	\$24.00
Imperator Rubrorum, scarlet .....	3.30	30.00
La Candeur, white .....	2.50	22.00
Murillo, blush white .....	2.10	18.00
Salvator Rosa, rose .....	2.80	25.00
Schoonoord, white .....	2.70	24.00
Vuurbaak, scarlet .....	3.10	28.00
Extra fine mixed .....	1.80	16.00

### Cottage or Late Blooming Tulips

	Per 100	Per 1000
Bouton d'Or, yellow .....	\$2.30	\$20.00
Gesneriana Lutea, yellow .....	2.50	22.00
Gesneriana Spathulata Major .....	2.70	24.00
Inglescombe Pink, pink .....	2.50	22.00
Inglescombe Yellow .....	2.50	22.00
Mrs. Moon, large yellow .....	2.90	26.00
Parisian Yellow, yellow .....	2.30	20.00
Extra fine mixed .....	1.80	16.00

### Darwin Tulips

	Per 100	Per 1000
Baronne de la Tonnaye, bright rose .....	\$2.70	\$24.00
Clara Butt, salmon pink .....	2.40	21.00
Farncombe Sanders, rose .....	3.40	31.00
King Harold, purple red .....	3.10	28.00
Loveliness, carmine-rose .....	2.50	22.00
Massachusetts, vivid pink .....	3.10	28.00
Pride of Haarlem, rose .....	2.70	24.00
Wm. Copeland, lavender blue .....	3.50	32.00
Mixed, all colors .....	2.20	20.00

### Single Narcissi—Trumpet Flowered

	Per 100	Per 1000
Empress, Mother bulbs .....	\$4.60	\$42.00
Golden Spur, Mother bulbs .....	4.40	40.00
Sir Watkin, Mother bulbs .....	4.70	44.00
Victoria, Mother bulbs .....	4.70	44.00

### Double Flowered Narcissi

	Per 100	Per 1000
Alba Plena Odorata, white .....	\$2.50	\$22.00

### Narcissus Paper White Grandiflora

	Per 100	Per 1000
Select Size (1250 to case) .....	\$2.75	\$23.50
12-ctm. size (1300 to case) .....	2.25	20.00

### Giant Flowering Crocus

	Per 100	Per 1000
Albion, purple .....	\$1.20	\$10.00
Baron Von Bruno, purple .....		
David Rizzio, purple .....		
La Majestueuse, striped .....		
Sir Walter Scott, variegated .....		
Mont Blanc, white .....		
Queen of Netherlands, white .....		
Mammoth Yellow .....		

### Small Flowered Narcissi and Jonquils

	Per 100	Per 1000
Poetaz Elvira .....	\$3.70	\$34.00
Single Jonquils .....	2.00	18.00
Single Jonquil Rugulosus .....	2.00	18.00
Double Jonquil .....	2.00	18.00

## BULB FIBER

Can not be surpassed as a retail seller for planting bulbs.

Per bu., \$1.75; per 10 bu., \$15.00.

# A. HENDERSON & CO.

166 N. WABASH AVE., CHICAGO, ILL.

four of the illustrations in colors, besides the colored pictures of narcissi and roses on the cover. In addition to bulbs, the book offers peonies, roses, strawberry plants, grass seed and fertilizers.

**Jackson & Perkins Co.,** Newark, N. Y.—"Fall Price List, for the Trade Only," an illustrated, clearly printed 16-page book, in a pleasing, cream-colored cover. About half a dozen pages at the beginning are devoted to the company's specialty, roses. These are followed by vines, perennials, shrubs, ornamental trees and fruit-bearing stock.

**Elm City Nursery Co.,** New Haven, Conn.—"Suggestions for Autumn Planting," an exceptionally well arranged, artistically illustrated folder, printed in black and green on cream-tinted paper and making a direct appeal to home owners, who are urged to "save time by planting in early autumn." The pictures show excellent samples of landscape work.

**Beckert's Seed Store,** Pittsburgh, Pa.—"Beckert's 1921 Bulb Catalogue," an unusually attractive book of twenty-eight large pages, well printed on a good grade of enameled paper, finely illustrated and bound in an especially tasteful, distinctive colored cover. Two of the illustrations in the text also are colored. In addition to bulbs, the book offers flower seeds, bulb bowls, fern dishes, insecticides, tools and general supplies.

**D. Hill Nursery Co., Inc.,** Dundee, Ill.—"Wholesale Florists' Catalogue of Hill's Choice Evergreens and General Nursery Stock," a clearly, accurately printed catalogue. Evergreens, being the Hill specialty, occupy about sixteen of the total twenty-four pages and comprise all sizes, from large specimens down to small, compact plants for tubs and window boxes. In deciduous trees, only small sizes are listed. But the shrubs include both "lining-out" and "transplanted" stock.

**V. Lemoine & Son,** Nancy, France.—One of the plain, unassuming, businesslike catalogues that are characteristic of this famous company; thirty-six pages, besides four full-page illustrations. The latest Lemoine products are listed in the numerous genera in which the Lemoines have specialized as hybridizers. Among the classes of stock offered are greenhouse plants, new or rare hardy shrubs, hardy perennials, bulbs and roots. The last two items are seeds of blue and white heliotropes. The prices are quoted in English currency.

**Peter Henderson & Co.,** New York, N. Y.—"Henderson's Autumn Catalogue of Bulbs," illustrated; twenty large, compactly printed pages, in a colored cover of unique design. The front cover, indeed, is not only so distinctive as to challenge attention, but is notably artistic and appropriate. The young lady in the center, the flowers in her hands, the tulips that gracefully enframe her, the background of blue tile, all proclaim themselves as Holland specialties. The last few pages of the catalogue are devoted to peonies, sweet peas, and vegetable seeds for fall sowing.

**Watkins & Simpson, Ltd.,** London, England.—This is not a catalogue in the literal sense of the word, but is a handsome 30-page portfolio of photographs, showing parts of the company's seed grounds, the exterior of the office building and many interior views, comprising different rooms and departments, with portraits of members of the corporation and of the general staff. At the beginning is a brief history of the founding and development of the business. The design on the front cover consists chiefly of the inscription, "What's in a name?" Of course, the implication is that there is a great deal in so widely respected a name as Watkins & Simpson.

**Fruitland Nurseries,** successors to P. J. Berckmans Co., Inc., Augusta, Ga.—A comprehensive and accurate catalogue of nursery stock; fifty-six pages, illustrated. The cover has the twofold merit of tastefulness and serviceableness; it is dark brown, with lettering in black and red and with the company's monogram as the central embellishment. In spite of the southern location of the nursery, the stock listed is notable for its inclusion of varieties adaptable to many latitudes, rather than for its purely southern character. Three pages or more are occupied by formulae and directions for the combating of insects and diseases.

## DENVER GIANT PANSY SEED

This very select stock from Mr. Stout's plants is superior in size and assortment to any. Blooms are from 2 to 3½-inch diameter. Supply enables us to offer in

**One-ounce Package for \$7.00**

We send by insured mail. Seed now ready.

**Colorado Seed Company**  
P. O. BOX 1345 DENVER, COLO.

# DUTCH BULBS

## Immediate Delivery

Send for List

## C. J. SPEELMAN & SONS

470 Greenwich St.

NEW YORK CITY

ESTABLISHED 1868

Mention The Review when you write.

# Lily of the Valley

Pips from cold storage

Order a shipment made  
weekly or fortnightly

**Florists' Money Maker Brand**

**\$30.00 per 1000; \$16.00 per 500; \$8.00 per 250; \$4.00 per 100**

Order Bruns' Cut Valley of Your Chicago Wholesale Cut Flower House

**H. N. BRUNS,** 3032-42 West Madison Street **Chicago, Ill.**

Mention The Review when you write.

## The United Bulb Growers, Inc.

Sassenheim, Holland

New York Office, 15 Williams Street

Wholesale Growers of

**HYACINTHS,  
TULIPS,  
DARWIN TULIPS  
GOLDEN SPUR  
BIC. VICTORIA  
VON SION  
and other Bulbs**

Cable address: United Bulb, Sassenheim.

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## PIONEER GROWERS AND EXPORTERS of BULBS

**M. Veldhuyzen van Zanten & Sons**  
LISSE, HOLLAND

Established 1870—Still going strong

Cable Address—VELDZANTEN, LISSE, HOLLAND.

Mention The Review when you write.

## Chas. Schwake & Co., Inc.

**LILY OF THE VALLEY**

Japanese Lilies, French and Dutch Bulbs

90-92 West Broadway NEW YORK



MINIATURE HYACINTHS  
SEGGERS BROS. LTD.  
1165 BROADWAY, N.Y.

Mention The Review when you write.

## Alkemade & Son

Wholesale Bulb Growers  
**Noordwyk, Holland**

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## DREVON-TEGELAAR & CO.

Wholesale French Bulb Growers  
1133 BROADWAY  
NEW YORK

Nurseries at OLLIOULES, FRANCE



# You Grow Sweet Peas?

## Good Seed and Interest You

supply Zvolanek's Winter Flowering Pea Seed. Prompt shipment us your orders.

### List of Well Proved Commercial Varieties

Kmas Pink Orchid—This is one of the best introductions and is still a favorite with the florists.

1 oz., \$1.00; 4 oz., \$3.00; 1 lb., \$9.00.

#### Shell Pink

Rose—This is the very best of Sweet Pea produced up to date in its color to the last and is still a favorite.

1 oz., \$3.00; 4 oz., \$9.00.

almost the same as the former and habit, only the standard hooded.

1 oz., 50c; 4 oz., \$1.50; 1 lb., \$5.00.

Gude—A very large shell

1 oz., \$1.00; 4 oz., \$3.00; 1 lb., \$9.00.

Skach—The well known variety of pink color.

—Light pink—fine.

1 oz., 75c; 4 oz., \$2.00; 1 lb., \$5.00.

#### White and Blush

Spanolin—Well known black white, curly flowers on long

Still the best white for comparison.

1 oz., \$1.00; 4 oz., \$3.00; 1 lb., \$9.00.

#### Light Blue

—Purest lavender, lighter than Chas. Zvolanek.

1 oz., \$3.00; 4 oz., \$9.00.

Zvolanek—The leader in all lavender, beautiful clear lavender of great

the very best of color.

Blue—Of the Blue Jay color, best blue up to date. A first-

ty.

each, 1 oz., \$1.00; 4 oz., \$3.00;

—Clear Lavender.

—Mauve.

1 oz., 75c; 4 oz., \$2.00; 1 lb., \$6.00.

#### Scarlet, Red and Dark Rose

Beauty—Clear fiery dark rose; itself.

Orange—The color is fiery orange, nothing like it in any

et Pea.

Kmas Red—This is one of our

ductions in the orchid flower-

each, 1 oz., \$1.00; 4 oz., \$3.00;

#### Light Salmon

Pilat—Large light salmon pink, finest wavy type.

1 oz., \$1.25; 4 oz., \$3.50.

se, and allow for postage.

## Pollworth Co.

ibutors for Zvolanek's Sweet Pea Seed.

WAUKEE, WIS.

# SWEET PEA SEED

During the past season we have made a special study of Sweet Peas and have selected the best for the Commercial Grower that the market affords, and we have every reason to believe that this seed is as true to name, color and type as any offered. Our descriptive list is worth having.

PINK SHADES			
	Oz.	¼ lb.	Lb.
Peach Blossom, 1921 novelty	\$2.00	\$6.00	\$18.00
Early Helen Lewis	1.00	4.00	12.00
Flamingo	10.00		
Primrose Beauty	1.00	3.00	10.00
Loveliness	.75	2.50	8.50
Daybreak	.75	3.00	10.00
Rising Sun	.75	2.50	14.00
Early Gem	1.50	5.00	18.00
Gypsy Maid	1.25	4.00	14.00
Sunburst	.75	2.50	10.00
Mrs. A. A. Skach	.75	2.50	8.50
Miss Flora Fabing	.75	2.50	8.50
Belgian Hero	1.00	3.00	10.00
Rose Queen (Genuine)	1.25	6.00	18.00
Morning Star (Genuine)	1.00	3.00	10.00
Yarrawa (Australian)	.75	2.50	8.50
Early Empress	1.00	3.00	10.00
Early Melody	.75	2.50	10.00
Pink Beauty	.75	2.50	10.00
Enchantress	.75	2.50	10.00
Rosebud	1.00	3.00	10.00
Fordhook Rose, Imp.	.75	2.50	8.50
Splendor (Burpee)	.75	2.50	8.50
Fordhook Pink and White	.75	2.50	8.00
Christmas Pink Orchid	1.50	5.00	18.00
Pink and White Orchid	.75	2.50	8.00

ORANGE and YELLOW			
	Oz.	¼ lb.	Lb.
Apricot	\$1.50	\$5.00	\$16.00
Orange Beauty	1.25	4.00	14.00
Dazzler	1.25	4.00	14.00
Gorgeous	1.75	6.00	20.00
Illumination	1.25	4.00	15.00
Early Fairy	1.50	5.00	18.00

RED and CRIMSON			
	Oz.	¼ lb.	Lb.
Cherry Ripe	\$1.00	\$4.00	\$14.00
Fire King	2.00	7.00	24.00
Early King	.75	2.50	8.50

LAVENDER and BLUE			
	Oz.	¼ lb.	Lb.
Lavender King	\$0.75	\$2.50	\$10.00
Princess	1.00	3.00	10.00
Early Heather Bell	1.00	3.00	10.00
Lavender Orchid	.75	2.50	8.50
Early Wedgwood Blue	1.25	4.00	14.00

WHITE			
	Oz.	¼ lb.	Lb.
Snowstorm	\$1.25	\$4.00	\$14.00
Early Sankey	.75	2.50	8.50
Albatross	1.00	3.00	10.00
White Orchid	.75	2.50	8.50
Venus	.75	2.50	8.50
Mrs. M. Spanolin	.75	2.50	8.50
A-1 White	2.00	6.00	18.00

## BULBS—Exceptionally Fine Lot

IN CASE LOTS ONLY			
Case No.	Contents	Variety	Price per 1,000
17	2,000	L'Innocence Hyacinths	\$52.00
18	2,000	Gertrude Hyacinths	52.00
19	2,000	Grand Maitre Hyacinths	52.00
20	1,000	Lady Derby Hyacinths	52.00
	1,200	L'Innocence Hyacinths	25.00
21	2,000	Gertrude Hyacinths	25.00
	800	L'Innocence Hyacinths	25.00
	400	Lady Derby Hyacinths	25.00
22	1,350	Lady Derby Hyacinths	25.00
	1,550	Grand Maitre Hyacinths	25.00
23	1,350	Keizerskroon Tulips	22.50
	2,500	Rose Griselid Tulips	22.00
	700	Grand Maitre Hyacinths	25.00
24	100	Murillo Tulips	18.00
	2,100	Rose Luisante Tulips	35.00
	1,450	Keizerskroon Tulips	22.50
25	2,500	Pink Beauty, Tulips	31.00
26	800	Murillo	18.00
	1,000	La Reine	20.00
	2,000	Couronne d'Or	24.00
30	2,000	Golden Spur Double Nose Narcissi	38.00
32	1,350	King Alfred Double Nose Narcissi	60.00
	1,000	La Reine Tulips	20.00
	100	Keizerskroon Tulips	22.50
35	1,000	Bi-Color Victoria Double Nose Narcissi	44.00

5% Discount for Cash with Order.

### PETUNIAS

Stock limited.

Double Small Flowering.

Aralliflora alba. Pure white.

Double Large Flowering.

Fimbriata alba plena. Pure white.

Fimbriata Brilliant Pink.

Fimbriata Brilliant Pink with White.

One of the best in existence.

Fimbriata Scarlet Pink.

Fimbriata Sky Blue.

Fimbriata Purple Striped.

Fall delivery and later.

100 1000

2 ¼-in. \$10.00 \$90.00

Rooted Cuttings 5.00 40.00

Assorted Double Petunias, ordinary varieties.

100 1000

2 ¼-in. \$6.00 \$50.00

Rooted Cuttings 2.50 20.00

Single Petunias.

2 ¼-in. 5.00 40.00

Rooted Cuttings 2.00 18.00

### IRIS, Spanish

Grown in California.

1000

Fillifolia \$40.00

Van Der Venne. Lilac and creamy

white.

Roland Holst. Lilac with pale yellow

lips.

Briljet. Porcelain-blue, with grayish-

lilac.

Der Kinderen. Dark purple-blue, yel-

low lips.

Anton Mauve. Soft blue.

All the above, \$35.00 per 1000.

### Purity Freesia Bulbs

FISCHER'S IMPROVED FREESIA PURITY

Paper Whites are scarce and high in price. Better grow Freesia instead.

1000

Freesia Purity, ½ and up. \$11.00

Freesia Purity, ½ to ¾. 13.00

5000 lots, \$1.00 per 1000 less.

C. U. LIGGIT,

OFFICE  
303 Bulletin Building  
Boston Office, 15 Cedar St.

Philadelphia, Pa.

# NEWS OF THE NURSERY TRADE

## SOUTHWESTERNERS CONVENE.

### Large Attendance.

The Southwestern Association of Nurserymen held its fourth annual convention at Dallas, Tex., September 27 and 28. The attendance numbered nearly sixty, the largest at any meeting since the change of name and enlargement of the organization four years ago, when it was made to embrace Texas and the surrounding states of Louisiana, Arkansas, Oklahoma and New Mexico.

The nurserymen present were extended a warm welcome to the city by Judge W. F. Ramsey, chairman of the federal reserve board. The hearty veteran of the nurserymen, Hon. E. W. Kirkpatrick, of McKinney, Tex., made a genial response. After the other formalities, including the president's and secretary's reports, both of which indicated vigorous growth of the association, a succinct lesson on the growing of grapes, treating also of varieties, was given by Thomas B. Foster, of Denton, Tex.

Close coöperation of nurserymen with the allied societies was stressed by the presence of W. Goodrich Jones, of Temple, Tex., president of the Texas Forestry Association, who explained the efforts of that society to reforest the cut-over timber lands of east and southeast Texas, through the proposed Severance tax, which would make it incumbent on sawmill men to pay 12 cents per thousand feet, this money to be used to establish and maintain nurseries for the production and setting out of pine and other valuable timber seedlings. This law is now in effect in Louisiana and other southern states.

### Notables Present.

Prof. L. B. Scott's description of the nursery stock investigations of the Department of Agriculture and, later, his explanation of the bud selection work as conducted in California and Florida, were probably the outstanding features of the convention. The nurserymen of the southwest were greatly interested in hearing of the newer methods of propagating apple trees from carefully selected, foundation stock, as well as the work of finding suitable stocks for roses being carried on by Dr. W. Van Fleet and his assistants. A rising vote of gratitude expressed their appreciation of his coming from Washington for this occasion.

Addresses on "Propagation and Culture of Roses," by G. A. McKee, of Mt. Selman, Tex., and "Replacements of Nursery Stock," by R. W. Haygood, of the Clingman Nursery, Keithville, La., drew attention.

An interesting description of what happened at Chicago last June was given by J. R. Mayhew and what took place at the Southern Nurserymen's Association meeting, at Chattanooga, was told by G. F. Verhalen.

As at the meeting of the Southern Nurserymen's Association, the state enforcement officers, George B. Terrell,

commissioner of agriculture of Texas, and E. E. Scholl, chief inspector of orchards and nurseries, were present to explain the present nursery inspection laws. These two asked for the coöperation of the nurserymen to assist in formulating plans for necessary changes suitable to the growth of the industry.

A feature of the convention was the luncheon at the Oriental hotel at noon of the first day.

### Officers Elected.

The officers selected for the ensuing year are: President, John S. Kerr, Sherman, Tex.; vice-president, R. W. Haygood, Keithville, La.; secretary-treasurer, George F. Verhalen, Scottsville, Tex., reelected. C. C. Mayhew, Sherman, Tex., and Will B. Munson, Denison, Tex., were selected as members of the executive committee with the officers. Dallas was again selected as the meeting place. The time will be the same as this year.

After adjournment a meeting of the Texas Horticultural Society was held, new officers being elected and a meeting arranged for sometime in January. M. M. Falkner, of Waco, is president of this, the oldest organization in Texas.

## NURSERY COURSE AT AMHERST.

Last winter the New England Association of Nurserymen appointed a standing committee on education, with Rich-

ard Wyman, of Framingham, Mass., as chairman. Other members of the committee are Theodore I. Borst, of Framingham, Mass., and W. E. Campbell, of New Haven, Conn. This committee has taken up with Professor Frank A. Waugh, of the Massachusetts Agricultural College, at Amherst, a proposition for a special course for nurserymen.

Arrangements have now been made whereby such a course will be given by the Massachusetts Agricultural College the present winter, beginning January 2, 1922, and continuing for a period of ten weeks. The following subjects will be offered: "Horticultural Botany," the identification of plants, their correct names, the science of nomenclature, etc., by Professor C. H. Thompson; "Soils and Fertilizers," a fundamental course; "Propagation and Nursery Practice," and "Landscape Construction," how landscape plans are made and carried out, including grading, planting, road-making, etc., under the direction of F. A. Waugh.

Special lectures will be given by practical nurserymen. This course is designed to meet the needs, especially, of craftsmen, those actually at work in the nursery rows. No entrance examinations will be required, but it is ex-

## Yes, We Have Them

**Berberis Thunbergii**  
**Hardy Privet**  
**Hydrangea P. G.**  
**Climbing Roses**  
**Boston Ivy**  
**Clematis**

Thousands of other plants. Write for our new fall trade list.

**Onarga Nursery Company**  
CULTRA BROS., Managers  
ONARGA, - ILLINOIS

## ENGLISH LAUREL

BY THE HUNDRED OR THOUSAND  
**THE AUDUBON NURSERY**  
WILMINGTON, N. C. H. VERZAAL, Prop.

## WELLER'S PERENNIALS

With that wonderful Root System  
**READY NOW**  
**WELLER NURSERIES CO., Inc.**  
HOLLAND, MICH.

## American Grown Fruit Tree Stocks

Apple Seedlings, Straight or Branched. Also Pear Stocks from French and Japan Seed, Americana Plum, Mahaleb Cherry and Peach Seedlings in all Grades. Car Lots to Central Points.

## Foreign Grown Stocks

Apple, Pear, Mahaleb, Myrobalan, Quince, Manetti and Multiflora. All Grades. In Prime Condition. Can quote in France or out of Customs in New York or at Shenandoah, Iowa. Prices reasonable

Remember our Complete Line of General Nursery Stock for Fall and Spring Trade. We are now ready to do Business. Submit List of Wants for Prices to

## Shenandoah Nurseries

D. S. LAKE, President  
SHENANDOAH, IOWA

## NURSERY STOCK

for

## FLORISTS' TRADE

Field Grown Roses our Specialty  
Budded and Own Root

Write for our Wholesale Trade List

**W. & T. SMITH CO.**  
Geneva, N. Y.



"You can depend upon the quality of Hill Evergreens." D. HILL.

# Hill's Choice Nursery Stock

## EVERGREENS FOR TUBBING

	Feet	Each	Matched Pair
Pyramidal Arbor Vitae.....B&B	3	\$4.00	\$7.50
Pyramidal Arbor Vitae.....B&B	4	5.00	9.50
Red Cedar (Juniperus).....B&B	3	5.00	9.50
Sheared Globes (Thuya).....B&B 1½x1½	5.00		9.50

NOTE: Above prices do not include tubs.

## EVERGREENS FOR WINDOW BOX PLANTING

	Size, Inch	10	50
Juniperus Canadensis...xx	10-12	\$7.50	\$30.00
Juniperus Virginiana...xx	12-18	3.75	15.00
Picea Canadensis.....xx	12-18	6.00	27.50
Pinus Mugho.....xx	8-10	7.50	30.00

SPECIAL OFFER: 50 Window Box Evergreens, assorted varieties (our selection) per case.....\$25.00

## CHOICE EVERGREENS FOR LINING OUT

	Size, Inch	100	1000
Abies Ts. Canadensis....x	6-8	\$18.50	\$175.00
Abies Douglassi.....x	6-8	13.00	120.00
Juniperus Canadensis....x	8-10	20.00	
Juniperus Canadensis....xx	8-10	50.00	
Juniperus Virginiana....x	6-8	7.50	65.00
Juniperus Virginiana....xx	12-18	25.00	225.00
Picea Pungens.....x	6-8	14.00	130.00
Picea Excelsa.....xx	12-18	17.50	165.00
Pinus Austriaca.....x	8-10	15.00	140.00

	Size, Inch	100	1000
Pinus Mugho .....xx	8-10	\$50.00	
Pinus Sylvestris .....xx	10-12	20.00	
Thuya Occidentalis.....xx	10-12	12.50	\$115.00
Thuya Occidentalis.....xx	12-18	20.00	190.00
Thuya Compacta .....x	6-8	18.50	175.00
Thuya Pyramidalis.....x	6-8	20.00	
Thuya War, Sibirica.....x	6-8	25.00	
Thuya Woodwardi.....x	6-8	50.00	
Thuya Biota Orientalis..x	8-10	11.00	100.00

## Evergreen Understocks for Grafting Conifers

All orders for Evergreen Understocks sold on sample only. Write for samples.

	Size, Inch	100	1000
Juniperus Virginiana....x	6-8	\$ 6.00	\$ 50.00
Picea Excelsa .....x	8-10	7.50	65.00
Thuya Orientalis .....x	6-8	5.00	75.00
Thuya Occidentalis .....x	8-10	7.00	60.00

## DECIDUOUS SHRUBS AND TREES FOR LINING OUT

	Size, Inch	100	1000
Acer Platanoides .....x	6-8	\$ 6.50	\$ 50.00
Acer Saccharum .....x	6-8	4.00	30.00
Berberis Thunbergii.....x	6-8	4.50	35.00
Betula Alba .....x	10-12	8.50	70.00
Calyocanthus Floridus....x	10-12	8.50	70.00
Cornus Paniculata .....x	12-18	8.50	70.00
Cornus Stolonifera .....x	10-12	8.50	70.00
Cotoneaster Acutifolia....x	10-12	13.50	125.00
Crataegus Arnoldiana....x	12-18	8.50	70.00
Crataegus Mollis .....x	10-12	8.50	70.00
Evonymus Vegetus .....x	8-10	8.50	70.00
Exochorda Grandiflora...x	10-12	9.50	85.00
Forsythia Intermedia....x	10-12	8.50	70.00
Fraxinus Americana.....x	12-18	1.50	8.50
Juglans Nigra .....x	12-18	4.50	30.00
Ligustrum Lucidum.....x	6-8	5.00	35.00

	Size, Inch	100	1000
Lonicera Morrowi .....x	12-18	\$ 8.50	\$ 70.00
Paehysandra Terminalis..x	4-6	8.50	70.00
Philadelphus Coronarius..x	12-18	8.00	70.00
Quercus Palustris.....x	10-12	8.50	70.00
Quercus Rubra .....x	10-12	6.50	55.00
Rosa Canina .....x	10-12	2.75	17.50
Spirea Froebellii .....x	6-8	10.00	
Spirea Opulifolia .....x	12-18	6.00	50.00
Spirea Van Houttei.....x	6-12	6.50	55.00
Symphoricarpos Alba.....x	12-18	5.25	42.50
Symphoricarpos Rubra....x	18-24	6.50	55.00
Syringa Vulgaris .....x	6-8	6.50	55.00
Tilia Americana .....x	6-8	8.50	55.00
Viburnum Lentago .....x	10-12	12.00	110.00
Viburnum Opulus Nana...x	4-6	14.00	
Weigelia Rosea .....x	10-12	14.00	

## Transplanted Shrubs

	Size, Feet	10	100
Berberis Thunbergii.....1	-1½	\$2.75	\$22.50
Cephalanthus Occidentalis..1½	-2	2.75	22.50
Cornus Sibirica .....2	-3	2.75	22.50
Cotoneaster Acutifolia....2	-3	3.75	32.50
Forsythia Fortunei .....2	-3	2.50	20.00
Ligustrum Amurense.....1½	-2	2.50	20.00
Ligustrum Regelianum....2	-3	3.00	25.00
Philadelphus Bouquet Blanc1½	-2	3.75	32.50
Sambucus Canadensis Aurea2	-3	3.00	25.00
Spirea Anthony Waterer...1		3.00	25.00
Spirea Opulifolia .....2	-3	2.50	20.00
Spirea Van Houttei.....1½	-2	2.50	20.00
Symphoricarpos Alba.....2	-3	2.75	22.50
Symphoricarpos Rubra....2	-3	2.50	20.00
Syringa Persica .....1½	-2	3.00	25.00
Syringa Persica Alba.....1½	-2	3.25	27.50
Viburnum Opulus.....1½	-2	2.50	20.00

Each x indicates one transplanting. 5 of same variety and size at 10 rate; 50 at the 100 rate; 500 at the 1000 rate.

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Box 403

Evergreen Specialists  
Largest Growers in America

DUNDEE, ILL.

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pected that every applicant will have had more or less practical nursery experience as a foundation for his work at the college.

No tuition charge will be made. There will be a registration fee of \$5 and each man will be obliged to buy his own books, which will cost about \$5 more. Board and room will cost about the same in Amherst as elsewhere, \$9 to \$10 a week.

Those who desire further information regarding this course should communicate with Richard Wyman, chairman of the committee, Framingham, Mass., or with Professor Frank A. Waugh, Amherst. The class will be limited to twenty-five members, so that early application is desirable.

### WINTERING PERENNIALS.

I have some perennial seedlings, such as delphinium, pyrethrum, Shasta daisies, etc., which were sown the latter part of July. They are now just right for 2-inch pots. How can I winter them? Can I plant them out now or grow them on in pots to plant out in spring? L. & H.—Ill.

If the plants are not yet transplanted outdoors, it would be advisable to prick them out into coldframes at once, and, when frost has sealed the ground fairly tight, to give the plants a mulch of dry leaves. They will winter all right with-

## MULTIFLORA JAPONICA ROSE SEEDLINGS

BEST AMERICAN ROSE STOCK FOR BUDDING AND GRAFTING.

New England grown, well rooted.

No. 1. 4-6 mm .....	\$15.00 per 1000
No. 2. 2-4 mm .....	10.00 per 1000

Ready for delivery after November 1st.

C. R. BURR & COMPANY

Manchester, Conn.

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## NURSERY STOCK FOR FLORISTS

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JACKSON & PERKINS CO.

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"Ready Made" Seed, Nursery and Fall Bulb Catalogues, with your name and address on the front cover. Beautifully illustrated with natural colors on cover pages. We keep them in stock for prompt shipment. Ask for sample. They will greatly increase your sales—and they don't cost much.

CAMPBELL PRINTING COMPANY  
917 Walnut St. Des Moines, Iowa

## HARDY PERENNIALS

We have a fine lot of Hardy Perennials now growing in our fields, including Phlox, in variety, Aquilegias, Delphinium, Iris, Pyrethrum, Double-flowered Baby's Breath and many other varieties. Ready for shipment now. Send for list.

WM. TOOLE & SON

Hardy Plant and Pansy Farm.

BARABOO, WIS.

## PEACH TREES

Large stock of usual standard varieties, all straight and well rooted. Free Catalogue.

W. T. MITCHELL & SON, Beverly, Ohio

little growth and then plant them out in nursery rows as soon as the ground has been worked over and is in readiness for them. This will be vastly better than potting them and insures



# New White Seedling Carnation THOMAS C. JOY

Rooted Cuttings, \$12.00 for 100; \$100.00 for 1000; \$450.00 for 5000  
Deliveries beginning January, 1922, and filled in order

**JOY FLORAL CO., NASHVILLE, TENN.**

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## ARE YOU INTERESTED IN HEATHER for CHRISTMAS?

If so, communicate with yours truly. **A. L. MILLER, Jamaica, New York**

better plants at a fraction of the labor involved in potting them. C. W.

### PAINESVILLE, O.

Landscape planting, for which Painesville and towns in its vicinity are noted, has begun in earnest, and many well designed plantings have already been completed.

Joseph F. Martin has outgrown his present location and has purchased eighty-six acres of land on West Jackson street, on which he intends eventually to plant nursery stock.

John C. Barto, chief shipping clerk of the Storrs & Harrison Co., has moved to Cleveland for the winter.

J. J. Grullemans, of the Wayside Gardens Co., has just returned from a two weeks' trip through the east.

Carl Hagenburger, of West Mentor, O., was in the city last week getting new members for the Ohio growers' organization.

Fred Endress & Son and Wetzel Bros. together shipped a car of ornamental stock last week.

James F. Rychlik, of Rychlik's Floral Gardens, purchased a 1922 model touring car last week.

Andrew Jeffries, perennial grower for the R. E. Huntington Co., has resigned his position with that firm.

S. R. Welch, general foreman of the plant order department of the Storrs & Harrison Co., says that the season has started off briskly and that from the present outlook the season promises to be a "whopper."

W. H. Nichols & Son report business unusually good for this time of the year.

The climbing rose, Excelsa, is coming rapidly into favor in this vicinity. There is no doubt that it is the best red rose of its kind in cultivation. T. J. M.

### ROCHESTER, N. Y.

#### The Market.

The latter part of last week saw a great improvement over the previous ten days' business. To some extent the

*Strout's*  
INC.

BIDDEFORD, MAINE

## CARNATION PLANTS

Rooted Cuttings, Maine Sunshine ..... \$120.00 per 1000  
White Delight ..... 100.00 per 1000

JANUARY DELIVERY

Mention The Review when you write.

## PEONIES

Send for our Special Price List showing best sorts, with each color in the order of blooming.

**PETERSON NURSERY**  
30 N. La Salle Street, CHICAGO, ILL.

## The Wayside Gardens Co.

GROWERS OF HARDY PLANTS

Shrubs, Bulbs and Seeds

MENTOR, OHIO

cooler weather has been responsible for this condition. Outdoor flowers are becoming less plentiful and each day finds fewer of them on the market.

Carnations are arriving in fair supply, the majority of them being short-stemmed, but the blooms in most cases are good for the early season. There is a good demand for them. Easter lilies at this time are not plentiful, although the demand for them is good. Lilies of the valley are plentiful and there is a larger demand for them. Orchids are particularly good and these, too, are selling faster. Small supplies of bouvardias, in white, pink and coral, make exceptional offerings and sell well. Fine chrysanthemums are reaching us from

## Bobbink & Atkins

NURSEYRMEN

FLORISTS and PLANTERS

RUTHERFORD, NEW JERSEY

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## VIBURNUM PLICATUM

Also Berberis Thunbergii, Hydrangea paniculata, Weigela, Spiraea, etc.

Ask for complete list of Oak Brand Shrubs

The CONARD & JONES CO. WEST GROVE, PENNA., U.S.A.  
Robert Pyle, Pres. Ant. Wintzer, V.-P.

## ORCHIDS

We grow and sell Orchids only. Can furnish you with anything in this line. If you intend investing in Orchids, do so now while prices are low.

Special lists on application.

**LAGER & HURRELL, Summit, New Jersey**

the local growers and include good yellow and white varieties.

The supply of roses is increasing and the quality is also improving.

A few outdoor flowers, such as cosmos, snapdragon, candytuft, hydrangea blooms, sweet alyssum, celosias, dracaenas, delphiniums, petunias and yellow



Only good stock is shipped from this place

The following are all good strong plants ready to shift.

All flowering plants in assorted colors, mostly bright shades.

**CYCLAMEN** out of 3-in. pots, \$16.00 per 100; \$150.00 per 1000

**CYCLAMEN** out of 4-in. pots, \$30.00 per 100

**Primula Obconica**, out of 4-in. pots, \$25.00 per 100

**Begonia Gracilis**, - out of 3-in. pots, 12.00 per 100

**Begonia Gracilis**, - out of 4-in. pots, 25.00 per 100

**Cinerarias**, - - - out of 5-in. pots, 50.00 per 100

**Ferns, Whitmanii**, - out of 3-in. pots, \$12.00 per 100

**Asparagus Plumosus**, out of 3-in. pots, 10.00 per 100

**Asparagus Sprengeri**, out of 3-in. pots, 10.00 per 100

**Dracaena Indivisa**, - out of 2-in. pots, 5.00 per 100

CASH WITH ORDER

The above prices include careful packing.

**R. S. McMURRAY, Bellefontaine, Ohio**

## FERNS

### POT-GROWN STOCK

2½-inch.

	Per 100	Per 1000
<b>Boston</b> .....	\$ 6.00	\$55.00
<b>Roosevelt</b> .....	6.00	55.00
<b>Whitmanii</b> .....	6.00	55.00
<b>Whitmanii Comp...</b>	6.00	55.00
<b>Verona</b> .....	6.00	55.00
<b>Macawii</b> .....	10.00	95.00

#### Fern Runners,

\$15.00 and \$30.00 per 1000

Plant runners now for your Easter trade and save express.

**HENRY H. BARROWS**

Fern Specialist

264 High Street, Whitman, Mass.

### Abundance of Stock Now Ready

2½-inch <b>Asparagus Plumosus</b> and <b>Sprengeri</b> .....	100	1000
4-inch <b>Asparagus Sprengeri</b> .....	\$5.00	\$45.00
2½-inch <b>Calendulas</b> , Orange King and Prince of Orange.....	8.50	80.00
2½-inch <b>Snappdragons</b> , Silver Pink, Nelrose, Keystone, Phelps' White and Yellow.....	4.50	40.00
3-inch <b>Dracaena Indivisa</b> .....	5.00	45.00
4-inch <b>Stevia</b> , dwarf or tall.....	8.00	45.00
2½-inch <b>Double Alyssum</b> .....	7.50	70.00
4-inch <b>Calla Lilies</b> .....	4.00	35.00
4-inch <b>Ferns</b> , 6 varieties.....	20.00	200.00
<b>Vinca Variegata</b> , large field grown.....	25.00	250.00
	10.00	95.00

Mail your orders today. Will ship when you are ready. Correspondence solicited.

**ALONZO J. BRYAN, Wholesale Florist,**  
Washington, NEW JERSEY

## Fall Stock

### FOR FLORISTS

	100	1000
<b>Primula Kermesina, Caerulea, Alba and Mixed</b> .....	\$ 5.00	\$45.00
<b>Hydrangeas</b> , French varieties, Baby Bimbenet, 2½-inch.....	8.00	.....
<b>Hydrangeas</b> , Mme. Chautard, Mme. Hamar, Mme. E. Mouillere, Gen. De Vibraye and E. G. Hill, 2¼-inch.....	6.00	.....
<b>Hydrangeas</b> , French varieties, 4-inch pot plants.....	20.00	.....
<b>Hydrangeas</b> , 5-inch pot plants, ready now.....	30.00	.....
Mme. E. Mouillere, Mme. Hamar, Mme. Chautard, Gen. de Vibraye, Lilie Mouillere, Rene Gaillard, Bouquet Rose		
<b>Asparagus Sprengeri</b> , 1½-inch pots.....	3.50	30.00
<b>Begonias</b> , Metallica, 2½-inch.....	6.00	.....
<b>Otaheite Orange</b> , 3-inch, fine stock to grow on.....	10.00	85.00
<b>Kentia Forsteriana</b> , 2½-inch.....	12.00	.....
<b>Kentia Forsteriana</b> , 3-inch.....	20.00	.....
<b>Kentia Forsteriana</b> , 4-inch.....	50.00	.....
<b>Dish Ferns</b> , good standard varieties, 2¼-inch pots.....	5.00	40.00
<b>Genista Racemosa</b> , 4-inch (ready now).....	20.00	.....

**THE STORRS & HARRISON CO.**  
PAINESVILLE, OHIO

# EDNA

The best commercial scarlet carnation to date. Get a start this year. We still have some nice strong plants. **\$15.00** per 100; **\$120.00** per 1000.

## POINSETTIAS

We have a fine lot of plants in 2-inch pots. If you can use 500 or more, we will bill them at 5 cents. You can't make money faster than by putting four of these plants in a 5-inch pot and growing them for Xmas. Good poinsettia pans always clean up at Xmas.

**Gloire de Chatelaine**—Better order a few hundred of these to grow on for winter sales, **\$6.00** per 100; **\$50.00** per 1000.

Add 5% of invoice on all orders for packing

**BAUR & STEINKAMP**  
3800 Rookwood Ave. INDIANAPOLIS, IND.

and white daisies, are seen in moderate supply.

### Various Notes.

Mr. and Mrs. W. H. Wilson's daughter, Elizabeth, and her husband motored to Rochester, N. Y., from Florida within the last few days. A day or so after reaching here they purchased two new outer tires for their machine and drove it back to their garage on Hudson avenue. Thieves during the same night stripped the machine of both tires and wheels. Up to the present no trace of them has been found. The party is leaving within a few days for Florida.

Mrs. Arvilla Smith is recuperating from an illness, which has kept her at home for about two weeks.

Miss Orwen, of George B. Hart's office force, is away on vacation.

J. B. Keller Sons had a window decoration that was exceptionally pretty and suggestive of the fall season. Large vases of yellow mums and a huge flower bowl of Ophelia roses made a beautiful setting and attracted a great many passers-by.

H. E. Wilson has been rushed during the last week with funeral work.

N. A. Hallauer, of Ontario, N. Y., up to this time has been cutting some exceptionally good dahlias, which find a ready sale among the local store men.

H. J. H.

### CINCINNATI, O.

#### The Market.

The market here showed a marked increase last week over the previous week, in the supply of stock and in sales. With dahlias selling at their highest, asters are not seen because of their inferiority. Dahlias are arriving in large quantities and move well, some varieties bringing \$6 to \$8 per hundred, but most of them sell at \$4 per hundred.

Roses are showing the effects of the early October sun and arrive in good quantities; they clean up readily at prices ranging from \$4 to \$15 per hundred. Some exceptionally good yellow mums of the Richmond variety arrived during the week, and there were so few that they moved readily. Gladioli, with the exception of a few stray ones occa-

## FERNS BOSTON AND SCOTTII

Good, clean pot-grown stock, for immediate shipment, shipped without pots, no charge for packing:—

3-inch, \$1.00 per dozen; \$ 8.00 per 100; \$ 75.00 per 1000  
4-inch, 3.60 per dozen; 25.00 per 100; 210.00 per 1000  
5-inch, 5.40 per dozen; 40.00 per 100; 375.00 per 1000  
6-inch, 7.80 per dozen; 60.00 per 100

## HOLLY FERNS---CYRTOMIUM ROCHFORDIANUM

3-inch, \$1.00 per dozen, \$ 8.00 per 100, \$75.00 per 1000  
4-inch, 3.60 per dozen, 30.00 per 100  
5-inch, 5.40 per dozen, 40.00 per 100

## PALMS---KENTIA Belmoreana

4-inch, \$6.00 per dozen 5-inch, \$18.00 per dozen  
6-inch, \$30.00 per dozen

For other sizes and varieties of Ferns and Palms see our September Price List.

## CLEVELAND CHERRIES

3-inch, \$6.00 per 100; 4-inch, \$12.50 per 100

## MISCELLANEOUS STOCK FOR GROWING ON

2-inch, \$0.60 per dozen; \$2.75 per 100; \$25.00 per 1000  
3-inch, .75 per dozen; 3.75 per 100; 35.00 per 1000

Ready for immediate shipment

**Ageratum**, six sorts  
**Alternantheras**, eight sorts  
**Alyssum**, Double Dwarf and Giant  
**Coleus**, sixteen distinct sorts  
**Hardy English Ivy**, extra strong  
**Heliotrope**, Chieftain, Mme. Bruant and Mme. Blonay

**Lantanas**, four varieties  
**Moonvines**, white and blue  
**Petunias**, double, single and Rosy Morn.  
**Parlor Ivy**, for hanging baskets  
**Swainsonas**, white

**R. Vincent, Jr., & Sons Co.**  
White Marsh, Maryland

Mention The Review when you write.

### Chrysanthemums and Roses OUR SPECIALTY

Write us about anything you want in this line.

**CHAS. H. TOTTY CO.,** MADISON, NEW JERSEY

### Ferns, Pandanus Veitchii, Cyclamen, Dracaenas

are our quantity stocks. Write us about any plants you need.

**MACAW BROS.**  
Delaware County, NORWOOD, PA.



# Dreer's French Hydrangeas

## For Easter and Memorial Day Forcing

The largest and best stock we have ever offered. Well established and well rooted plants, the varieties limited to the best, including a liberal proportion of such popular varieties as Baby Bimbenet, Lilie Mouillere, Mme. Auguste Nonin and Trophee.

The plants will be ready for shipment October 15th, and we advise early delivery to avoid unfavorable weather conditions later in the season.

Prices include packing, f. o. b.  
Philadelphia

3-in. pots..\$2.00 per doz.; \$15.00 per 100  
4-in. pots.. 3.50 per doz.; 25.00 per 100  
5-in. pots.. 5.00 per doz.; 40.00 per 100  
6-in. pots.. 7.50 per doz.; 60.00 per 100  
7-in. pots.. 9.00 per doz.; 75.00 per 100



**HENRY A. DREER,** 714-716 Chestnut Street Philadelphia, Pa.

## LOTS OF PALMS

Kentia First Combinations, 5-inch, each .....\$ 1.50  
Kentia First Combinations, 6-inch, each ..... 3.00  
Kentia First Combinations, wooden tubs ..... 7.00  
Kentia First Combinations, wooden tubs ..... 10.00  
Kentia First Combinations, wooden tubs ..... 12.00  
Kentia First Combinations, wooden tubs ..... 14.00  
Kentia First Combinations, wooden tubs ..... 25.00  
Arecas Combinations, wooden tubs ..... 5.00  
Cibotiums, 10-inch tubs, each, \$10.00 and ..... 15.00  
Pandanus Veitchii, 6-inch..... 2.50  
Pandanus Veitchii, 7-inch..... 3.00  
Rubbers, 4-inch, each..... .40  
Rubbers, 6-inch, each..... 1.00  
Rubbers, 8-inch tubs; branched. 3.50  
Ferns, 2½-inch pots, strong; Teddy Jr., Boston, Piersonii, Scottii, Elegantissima ..... .10  
Macawii, 2½-inch ..... .15

**JOHN BADER CO.**  
Mt. Troy, N. S., Pittsburgh, Pa.

## Special Offer

We are offering a fine lot of seasonable plants to make room and for this month only we are giving 10% Discount for cash with order.

Ferns, fine, bushy plants of Scottii, Teddy Jr., Macawii, Whitmanii, and Scholzelii, 4-inch, 30 cents; 5-inch, 50 cents; 6-inch, 75 cents; 7-inch, \$1.00 each.

Palms, Kentia Belmoreana, 4-inch, 75 cents; 5-inch, \$1.00; Forsteriana, 5-inch, \$1.25 each.

Rubber Plants, fine heavy 6-inch, 75 cents.

Dracaenas, Lord Wolseley, red, and Frangans, green, heavy 6-inch, \$1.00 each.

Holly Ferns, 5-inch, 40 cents.

Table Ferns, all the best varieties, 2½-inch, \$7.00 per 100; 3-inch, \$12.00 per 100.

Asparagus Plumosus, 4-inch, bushy, 20 cents.

Hardy English Ivy, 2 plants in a 3-inch pot, \$12.00 per 100.

## Stock for Growing On

Begonia Luminosa, red, and Prima Donna, pink, heavy 2¼-inch, \$7.00 per 100.

Primula Obconica, heavy 4-inch, all the best colors at \$18.00 per 100.

Primula Chinensis, heavy 4-inch, all the best colors, \$18.00 per 100.

Primula Malacoides Townsendii, 4-inch, \$15.00 per 100.

Cinerarias, Prize, Half Dwarf, best colors, 2¼-inch pots, \$6.00 per 100.

Hydrangeas, all the best French varieties, these will make specimen plants for Easter, 6-inch, 75 cents.

Genista Racemosa, 5-inch, 50 cents; 6-inch, 75 cents.

Begonia Luminosa, 4-inch pots, \$17.00 per 100.

Cash with order. Add 5% for packing. All plants shipped at purchaser's risk. Plants will be shipped out of pots unless otherwise stated.

**Godfrey Aschmann, 1010 W. Ontario St., Philadelphia, Pa.**  
Importer, Wholesale Grower and Shipper of Pot Plants

# Montgomery's Priscilla

That's the name of the new pink rose! The name will be Priscilla probably after the public has had it a while, but we have had to add the prefix to cover the rules of nomenclature.

In order to get someone who knows more about roses than we do to give an unbiased, honest opinion on the merits of this rose, we have placed 12 plants of it with each of the following rose growers:

E. G. Hill Co.,  
Richmond, Ind.  
Dalledouze Bros.,  
Brooklyn, N. Y.  
Albert F. Amling Co.,  
Maywood, Ill.  
Duckham-Pierson Co.,  
Madison, N. J.  
Rowayton Greenhouses,  
Rowayton, Conn.  
Miller Floral Co.,  
Farmington, Utah  
Wellworth Farm Greenhouses,  
Downers Grove, Ill.  
A. S. Burns, Jr.,  
Spring Valley, N. Y.  
Ferrari Brothers,  
San Francisco, Cal.  
Robt. Simpson,  
Clifton, N. J.  
John Coombs,  
Hartford, Conn.  
Chas. H. Totty Co.,  
Madison, N. J.

Noe-Ruzicka Co.,  
Madison, N. J.  
Wm. H. Elliott Co.,  
Madbury, N. H.  
Anthony Ruzicka,  
Madison, N. J.  
W. J. Pilcher,  
Kirkwood, Mo.  
Briarcliff Greenhouses,  
Scarborough, N. Y.  
Jos. Hancock Co.,  
Boelofs, Pa.  
Gullett & Sons,  
Lincoln, Ill.  
Van Aken Bros. & Sons,  
Coldwater, Mich.  
Wendland & Keimel Co.,  
Elmhurst, Ill.  
Batavia Greenhouse Co.,  
Batavia, Ill.  
Joy Floral Co.,  
Nashville, Tenn.  
Roberts Rose Co.,  
Denver, Colo.  
Florex Gardens, North

Geo. C. Welland,  
Evanston, Ill.  
Lakeview Rose Gardens,  
Jamestown, N. Y.  
Bassett & Washburn,  
Hinsdale, Ill.  
Harry O. May,  
Summit, N. J.  
F. R. Pierson,  
Tarrytown, N. Y.  
Peirce Bros.,  
Waltham, Mass.  
Doemling-Schimmel Co.,  
Mt. Clemens, Mich.  
L. B. Coddington,  
Murray Hill, N. J.  
Premier Rose Gardens,  
Maywood, Ill.  
Pittsburgh Cut Flower Co.,  
Pittsburgh, Pa.  
Jos. H. Hill Co.,  
Richmond, Ind.  
Stephen Mortensen,  
Southampton, Pa.  
Wales, Pa.

Peckmann Bros. Co.,  
Morton Grove, Ill.  
Exeter Rose Conservatories,  
Exeter, N. H.  
John H. Dunlop & Son,  
Richmond Hill, Ont., Can.  
Budlong Rose Co.,  
Auburn, R. I.  
J. J. Fallon Co.,  
Lynchburg, Va.  
Rolf Zetlitz Co.,  
Lima, Ohio.  
Robert Pye,  
Nyack, N. Y.  
Wells & Meyer Co.,  
Maywood, Ill.  
Gude Bros. Co.,  
Washington, D. C.  
Frank Schramm,  
Crystal Lake, Ill.  
Zetlitz Floral Products Co.,  
Dayton, Ohio.  
Dept. of Agriculture,  
Washington, D. C.

Ask about it, if you will, at any time. They have our permission to tell the truth. We are going to let this rose sell itself! We shall be simply order takers.

**A. N. PIERSON, Inc., Cromwell, Conn.**

sionally, have disappeared. This is unwelcome news to everybody, because the gladiolus is a popular flower around Cincinnati. The week of October 1 to 9, inclusive, will be the automobile show week and, as usual, a number of orders have been booked for booth decorations by many florists.

Delphiniums have held on through the summer wonderfully. Miscellaneous stock, including cosmos, feverfew, gailardias, zinnias and lilies, moves well and is in good supply.

## Various Notes.

C. E. Critchell reports having received the first mums this season from the Joseph H. Hill Co., Richmond, Ind., and is receiving some good dahlias and carnations from Joseph Imholte, of Price Hill. Mr. Critchell reports a good week in the sale of fern plants.

H. E. Klunder, who is motoring from his place near Toledo, O., will again be at H. W. Sheppard's shop this winter. Things have been exceedingly brisk here during the last week with funeral work and basket arrangements for table decorations.

The William Murphy Co. force is now complete. Lee Witter, until recently of the Syracuse baseball club, is back on the job.

A number of new growers in this market have been shipping to the William Murphy Co., and Ray Murphy, manager of the concern, reports a good week on roses and carnations.

L. H. Kyrk is receiving some good Ward roses from Franke Bros., Portland, Ind., and also some good dahlias from George Klotter, of Price Hill.

In walking through the Sixth street flower market September 29 it was a treat to see the dahlias of Frank Herb, of Mount Healthy. A number of new varieties which Mr. Herb has this year have turned out well and he expects a good season for the tubers, largely for which he grows the plants.

For Jewish New Year, October 3, the Avondale Floral Co. reported a good business in all lines. The Avondale

## Wonderful New Seedling Geranium

# Red Barney

We are sending it out at \$4.00 per doz., \$25.00 per 100, for 2¼-in.

Shade lighter than S. A. Nutt and darker than Ricard. Ninety-nine per cent in bloom at Decoration Day, and a constant bloomer until frost.

Foliage and habit that of Mme. Barney, pink.

## The Tong & Weeks Floral Co.

21 Center Street

ASHTABULA, OHIO

Mention The Review when you write

## JULIUS ROEHRS CO. RUTHERFORD, N.J.

ORCHIDS, PALMS  
and plants of every variety.

## Standard and Novelty Roses

Write for prices and description.  
THE JOSEPH H. HILL CO., Richmond, Ind.

## CARNATIONS

F. Dorner & Sons Co.,  
LAFAYETTE, IND.

## ASPARAGUS PLUMOSUS

3-inch pots, \$12.00 per 100  
ASCHMANN BROS.,  
Second and Bristol Sts. and Rising Sun Ave.,  
PHILADELPHIA, PA.



FRENCH HYDRANGEA

have done well. The strongest only will be lifted. Do not compare them with budded stock, but as to blooming, they will do as well or better. Baby Rambler, Baby Tausendschoen, Clothilde Soupert, Ellen Poulsen and Erna Teschendorff. 25c each, no charge for packing. Delivery from early November on.

**J. L. SCHILLER, 929 Prouty Ave., Toledo, O.**

## NEED ANY

**HYDRANGEAS**, that are good, that will bloom and that will return profits? Ours are very good this season, better than ever and they are priced right. As to varieties, we have them, all that are good, French and Otaksa, in any shade from pink to red, also white, while some come blue. Baby Bimbenet, Lilie Mouillere and Mme. Maurice Hamar especially good and in any quantity. They were grown in the field, but are now in pots and hurrying to root through and make themselves fit for forcing. We can supply them from 4, 5, 6 and 7-in. pots at 25c, 35c, 50c and 75c each; specimen plants from \$1.00 to \$3.00 each. No charge for packing. Delivery from now on. Get them early and have them established while they are full of life; it means so much to you. Order enough; business is on the mend; be ready with a big lot when money circulates again.

## ROSES

Ramblers and Baby Ramblers, all on their own roots. The Ramblers have been grown in the field for two years, every one tied up to stakes to ripen the wood; they are good. Dorothy Perkins, Excelsior and Tausendschoen, 30c each and charges for boxes.

The Baby Ramblers have been in the field for one year and

## SAY IT WITH PLANTS

Boston, Roosevelt and Whitmanii, 4-in., \$20.00 to \$30.00; 5-in., \$40.00 to \$50.00; 6-in., \$65.00 to \$75.00; 7-in., \$85.00 to \$100.00; 8-in., \$150.00 to \$200.00.  
Scottii, 3-in., \$12.50.  
Pteris Ferns, fine 2-in., \$6.00.  
Plumous Seedlings at \$1.50 or \$12.50 per 1000.  
Sprengeri Seedlings, \$1.25 or \$10.00 per 1000.  
Cyclamen, 2½-in., \$10.00; 3-in., \$15.00 to \$20.00; 4-in., \$30.00 to \$40.00; 5-in., \$50.00; 6-in., \$75.00.  
Celestial Peppers, large and small Bird's Eye, 2-in., \$5.00; 3-in., \$10.00 to \$15.00; 4-in., \$20.00; 5-in., \$35.00 to \$40.00.  
Cherries, Orange, Cleveland, 2½-in., \$5.00; 3-in., \$15.00; 4-in., \$25.00.  
Brilliant Coleus, 2½-in., \$5.00.  
Primula Obconica, 2½-in., \$7.50.  
Primula Malacoides, 4-in., \$25.00.  
Kentia Palma, 4-in., \$40.00.  
Easter Greeting, 2½-in., \$10.00.  
Begonias, Luminosa and Chatelaine, 2½-in., \$5.00.

Add 5% packing charges. You can save this by sending cash with order. Subject to change without notice. Write us for anything in rooted cuttings and plants.

**GEO. A. KUHL, Pekin, Ill.**

Wholesale Grower

## Remarkable Ford Trucks Invention for Ford Trucks More power—More "pep"

**AUTOMATIC AIR BURNER** guaranteed to save 20 to 50 per cent on your gas-line bills regardless of any so-called gas savers you may be using. Attached to any Ford in one minute by loosening one nut. Replaces old hot air pipe. Fits perfectly. No holes to bore. Absolutely impossible to go wrong and lasts a life-time. Evaporates instead of atomizing gasoline by constant control of density, volume, velocity and temperature at all speeds, delivering a highly efficient dry gas to all cylinders at a great saving of fuel. Saves money for you every day. Prove it yourself. Price \$6.50 in U. S., \$8.50 in Canada, postpaid.

**JOHN P. LARSON, Florist**  
1716 E. 4th St., KEWANEE, ILL.

## FERNS

We wish to call particular attention to our fine stock of ferns which we are offering at this time.

**Nephrolepis Victoria** (The Victory Fern). A beautiful new creste form of Teddy B., nice plants, 3½-in. pots, \$25.00 to \$35.00 per 100; 6-in., 75c to \$1.00 each; 8-in., \$2.00 to \$3.00 each.  
**Nephrolepis Elegantissima**. Large specimens, 8-inch, \$2.00 to \$3.00 each; 10-inch, \$4.00 to \$5.00 each.  
**Nephrolepis Elegantissima Compacta**. 3½-inch 35c to 50c each; 6-inch, \$1.00 each; large specimens, 8-inch, \$2.00 to \$3.00 each; 10-inch \$4.00 to \$5.00 each.  
**Nephrolepis Muscosa**. Nice plants, 2½-inch pots, \$12.00 per 100; 3½-inch, 35c to 50c each; 5-inch, 75c each; 6-inch, \$1.00 each.  
**Nephrolepis Harrisii**, 10-in., \$5.00 to \$7.50 each.  
**Nephrolepis Dwarf Boston**, 3½-inch pots, \$25.00 per 100; 6-inch, \$1.00 each.

Packing added extra at cost.

## ROSES

**Hadley, F. W. Dunlop and Hoosier Beauty**, own-root, nice plants, 3½-inch pots, \$30.00 per 100.  
**Double White Killarney, White Ophelia, Ophelia and Sylvia**, grafted, nice plants, 3½-inch pots, \$40.00 per 100.  
**English Ivy**. Nice plants, 4-inch pots, bushy, \$25.00 per 100.  
**Poinsettias**. Nice plants, 2½-inch pots, \$12.00 per 100.

Packing added extra at cost.

**F. R. PIERSON, Tarrytown, N. Y.**

## Field-Grown Hydrangeas

Heavy, two-year plants, well pinched, eight to ten shoots, ready for 8-in. pots or tubs. Grand for spring sales.

**\$7.00 per doz.; \$50.00 per 100.**

**Mme. Chautard**  
**Bouquet Rose**

**Mme. E. Mouillere**  
**Lilie Mouillere**

**Baby Bimbenet**

**THE STORRS & HARRISON CO.**  
PAINESVILLE, OHIO



## FERNS—exclusively—FERNS

Our efforts are devoted exclusively to the growing of Ferns, which insures the trade who purchase our stock the highest quality Ferns. We would appreciate your orders and can make prompt shipment in the following varieties:

BOSTON .....	100	1000
ROOSEVELT .....		
TEDDY, JR. ....	2 1/4-in.....	\$6.00 \$55.00
WHITMANII .....		
WHITMANII COMP..		
ASP. PLUMOSUS, 2 1/4-in.....	5.00	45.00
ASP. SPRENGERI, 2 1/2-in.....	4.50	40.00

BOSTON .....	100	1000
ROOSEVELT .....		
TEDDY, JR. ....	3-in.....	\$15.00 \$140.00
WHITMANII .....		
WHITMANII COMP..		
ASP. PLUMOSUS, 3-in.....	9.00	80.00
ASP. SPRENGERI, 3-in.....	8.00	70.00

Trade references or cash with order.

**The Springfield Floral and Fern Co.**

::

**Springfield, Ohio**

Floral Co. always gets a large business on this day, because of its location in the heart of the Jewish residential section.

E. G. Gillett reports large shipments of coontie foliage from Florida last week.

Among the visitors present last week were Fred Henoch, treasurer of the Ove Gnatt Co., Laporte, Ind.; Irving Ross, of the Thomsen Co., New York; Jay McAmis and John N. Yarbrough, of Chattanooga, and Julius Dilloff, of Wertheimer Bros., New York.

G. H. K.

### PROVIDENCE, R. I.

#### The Market.

October opens under the most auspicious conditions for the florists that have been experienced in a number of years. There is a much better demand for flowers than usual, and the quality is unusually good for this season. During the last week mums have put in an appearance in increasing numbers.

Business is good. While there are numerous funeral orders, there is also a good call for cut flowers. There is a good demand for house plants, palms and ferns moving readily. Several of the stores are showing some fine collections.

The social calendar contains an unusually large number of weddings, dinner parties, receptions and other gatherings that augur well for the florists during the weeks to come.

#### Various Notes.

Hugo H. DeWildt, 521 Elmwood avenue, has reported to the police that a lot of piping valued at \$25 has been stolen from his place, presumably by a junk collector.

Jonas Brooks is removing from Grey-stone to a location on Smith street nearer the business center.

F. H. Cole, of the Still River Gardens, Warwick avenue, Edgewood, has been showing a fine lot of dahlias.

Charles Smith, of the Eastern Wreath Co., was a business visitor in New York and Philadelphia last week.

George W. Stillman, of Westerly, was an attendant and successful exhibitor at the 4-day exhibition in New York last week of the American Dahlia Society.

William A. Bowers made a business trip through eastern Massachusetts last week looking for new stock.

Edward Brooke, of T. J. Johnston & Co., has returned from his summer home, on Greenwich bay, where he spent the summer with his family.

James B. Canning and family have returned from Highland Beach, where they were residents during the summer.

## REAL BARGAINS

### Carnation Plants

Pot-grown **Enchantress**, 4-in., \$6.00 per 100.  
Packed free in paper pots.

### Cyclamen

First-class stock, consisting of the best named varieties, including Red, Salmon, Pink, Etc.

While stock lasts:

4-inch at.. ..... \$25.00 per 100  
3-inch at..... 10.00 per 100

### Macawii Ferns

6-inch, Elegant Specimens, \$1.00 each.

Cash with order

No charge for packing

**MATTHEWSON'S**  
Sheboygan, Wisconsin.

Mention The Review when you write.

**Joseph Heacock Company**  
Wyncote, Pa.

**Palms and Cibotiums**

See Classified advertisements

Mention The Review when you write.

John Johnston, of Johnston Bros., Dorrance street, was a business visitor in Boston last week.

Joseph E. Koppelman, Custom House street, has made some radical changes in his clerical forces. He reports good business.

Eugene McCarron is making a number of changes and improvements in his range of greenhouses on Hope street.

The Quidnick Greenhouses won first prize on a collection of greenhouse plants, and the Gough Avenue Greenhouses, of Arctic, won second at the Pawtuxet valley fair.

Saunders' Gardens and Greylegde Gardens, of North Scituate, respectively captured first and second prizes in the gladiolus exhibit at the Fiskeville fair. The Waukesha Dahlia Gardens, of Scituate, had a display of dahlias.

W. H. M.

## CROTONS

2 1/2-inch Pots

**\$25.00 per 100**

Also larger sizes

**HUGH M. MATHESON**

418 S. W. Second Avenue

MIAMI :: :: FLORIDA

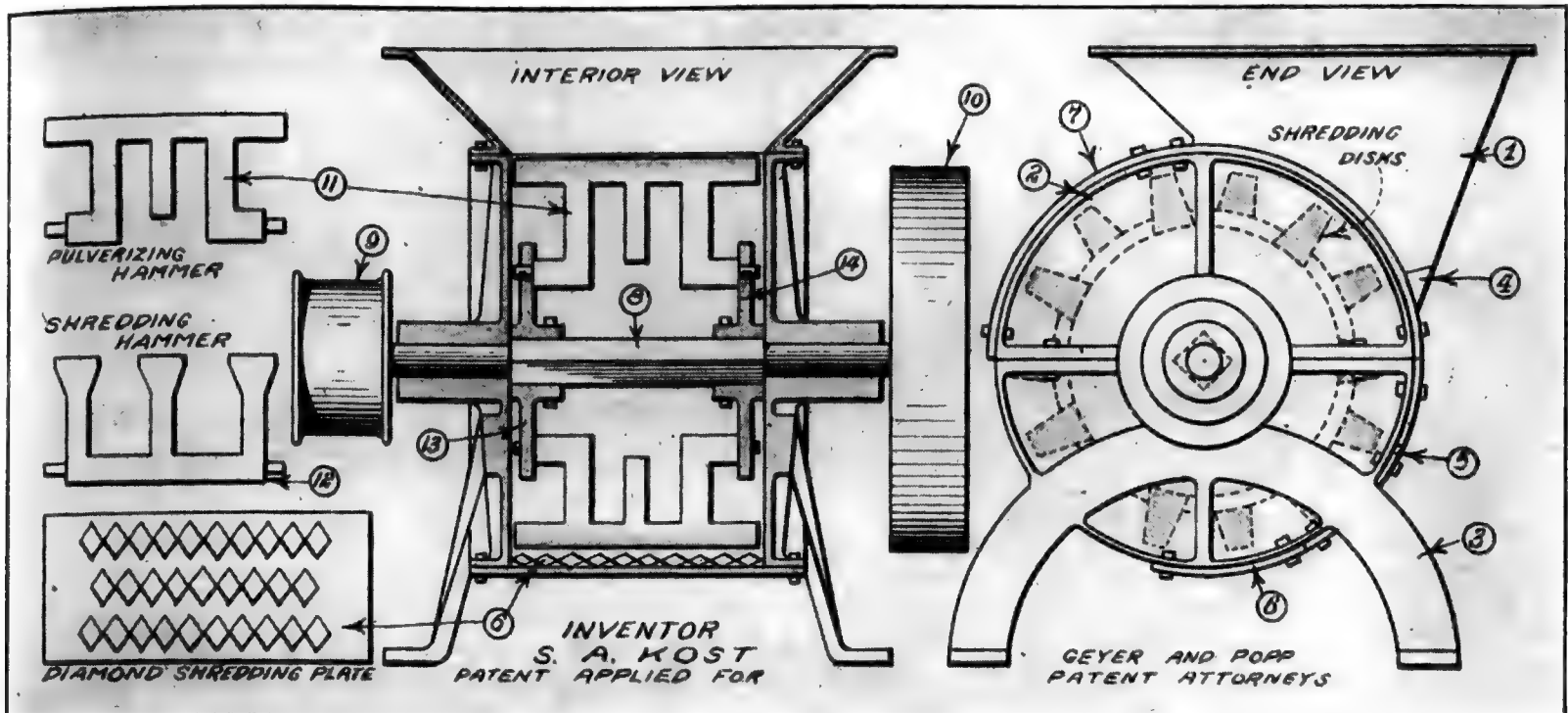
**CHAS. D. BALL**

GROWER OF

**PALMS, ETC.**

Holmesburg, Philadelphia, Pa.

Carlstadt, N. J.—Frederick Holtke has sold his business at the corner of Broad and Fifth streets, and moved to New Paltz, N. Y., where he has opened up a new business.



## THE KOST 3 IN 1 SOIL PULVERIZER

Three Principles in One—  
Shredding, Discing and Pulverizing

This machine can be used for all kinds and classes of work. The Growers can not only save money and time, but grow better crops by using our Pulverizers. With this machine, fresh sod direct from the field can be pulverized, making the soil ready for potting, seeding, etc., without piling it up for any length of time. This machine pulverizes and shreds anything and everything. The machine is made extra strong, and is fool proof against stones and other hard substances. Prices—Pulverizer equipped with Shredding Disc and one set of hammers—\$150.00. With Shredding Disc and two sets of hammers, \$165.00.

JOHN BADER CO., N. S. PITTSBURGH, PA.

Wm. F. Kasting Company,  
Buffalo, N. Y.

March 15th, 1920.

Gentlemen:—  
Enclosed please find check for Soil Grinder. We gave this Grinder a thorough test yesterday, and we are highly well pleased with it. It surely is a great time saver. We find there is no waste in the soil, all the small stones are ground up.

We are not using much soil at present but we ran this about an hour yesterday without a hitch.

Respectfully yours,

(Signed) JOHN BADER COMPANY, By B. L. Elliott.

We can send you a list of other large Growers in United States and Canada, who have been using this machine

The Wm. F. Kasting Co., Buffalo, N. Y.

Gentlemen:—

The Kost Soil Pulverizer, sold to us by the Wm. F. Kasting Company, has given the best satisfaction and it is a labor saving machine in every way.

Yours very truly,

(Signed) CARL GROBBA

J. B. GOETZ SONS, SAGINAW, W. MICHIGAN

Wm. F. Kasting Co., 568 Washington St., Buffalo, N. Y.

June 9, 1921.

Gentlemen:—

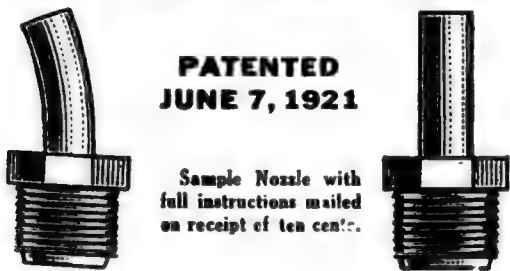
Enclosed please find our check for \$150.00 to pay for soil crusher, which is the biggest dividend payer on our place. We remain, Yours most respectfully,

(Signed) J. B. GOETZ SONS.

WM. F. KASTING CO., Mrs., 568 Washington St., BUFFALO, N. Y.

Mention The Review when you write.

## MAKE YOUR OWN IRRIGATOR WITH MARCH PATENT FLEXIBLE NOZZLE



Sample Nozzle with  
full instructions mailed  
on receipt of ten cent.

March Automatic Irrigator Co., Muskegon, Mich.

We manufacture a complete line of irrigator equipment.  
Ask us.

## MR. GROWER:

Save Money—

BY USING

"Wire Ties"

when tying up  
Chrysanthemums.  
Ask your dealer.

\$2.00 per 1000 Ties.

Wm. F. Buschardt, 6 E. Woodland Ave,  
ARLINGTON, MD.

Mention The Review when you write.

Callahan Cut-to-Fit  
Greenhouses  
Wolf Ventilating Apparatus

T. J. Callahan Co.,  
12 South Canal St. — Dayton, O.

Mention The Review when you write.

## EVERTITE GLAZING CEMENT

Applied with the "OH BOY" Automatic  
Gun. An Ideal Combination

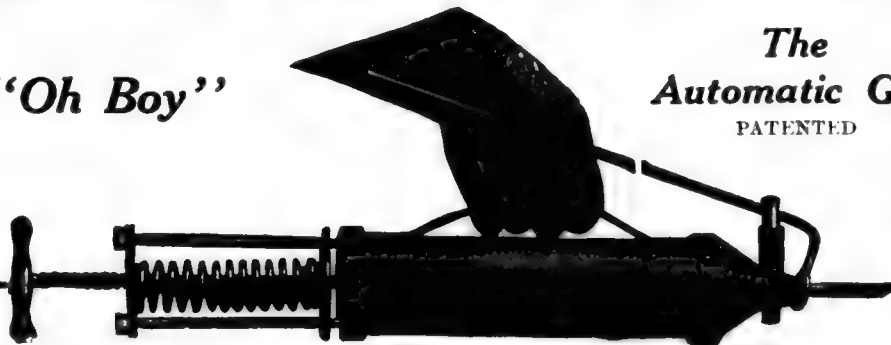
With this new gun, Evertite Glazing Cement is applied consistently in a uniform flow. Look at the cut and note how easy it is to handle. Your glazing can be done quickly and with little expense, and the Evertite Glazing Cement will last a long, long time.

MAIL US YOUR NAME AND ADDRESS AND  
WE WILL SEND YOU FULL INFORMATION

THE EXCELLO MANUFACTURING CO., Cleveland, O.

"Oh Boy"

The  
Automatic Gun  
PATENTED



Mention The Review when you write.



BLAKE'S LEVER CLIP  
for Roses, Carnations, etc.; fas-  
ten stakes, cross wires, etc.  
They never slip, and are a great saving  
of both time and money.

Price ..... \$1.75 per 1000  
5000 ..... \$1.60 per 1000  
10,000 or more ..... 1.40 per 1000  
F. O. B. Rochester. Samples Free.

B. S. BLAKE & SON  
2 Melrose St., Rochester, N. Y.



THE UNIVERSAL  
CARNATION SUPPORT

is the greatest labor saver. Can be  
placed quicker to the plants than any  
other make. Special Cut Price,  
\$20.00 per 1000. Cash with order.  
Send for descriptive circular.

The Universal Wire and Iron Works  
Wauwatosa, Wis.

(Patented)

## Greenhouse Heating

SUBSCRIBERS are invited to write the editor of this department with regard to any details of greenhouse heating that are not understood. When information is desired regarding the capacity of boilers, or the amount of radiation required for a greenhouse, the needed temperatures should be stated in the inquiry, as well as the amount of glass in the side walls, and the dimensions and general arrangement of the greenhouses. It is often helpful, also, to have a sketch showing the location of the houses.

### RADIATION INADEQUATE.

I have a greenhouse 21x68 feet; the sides are six feet high with thirty-six inches of open glass, and the height at gable is eleven and one-half feet. The west end of the house is glass and exposed. The east end is adjacent to the boiler room. I have a boiler with a 30x48-inch grate and one 2½-inch flow and nine 1½-inch return pipes. What are the heating requirements for the house mentioned at 5 degrees below zero? H. H. W.—Ind.

A boiler with a grate 30x48 inches should be capable of heating two houses of the dimensions described.

According to description, the house has three feet of glass in the two side and one end wall. To heat such a house to 57 degrees when it is 5 below zero, about 700 square feet of hot water radiation will be required. This is altogether too much to be supplied by one 2½-inch flow pipe. While fairly good results would be secured with two 2½-inch flow pipes, it would be advisable to use three.

In addition to the flow pipes, use fifteen 1½-inch, or preferably twelve 2-inch, returns. To supply 700 square feet of hot water radiation, a 4-inch main flow pipe with a return main of the same size could be used.

If the mains are only a few feet in length, it would be possible to use 3-inch pipes.

Place one flow pipe on each of the side wall plates and the other four feet below the ridge. Give all pipes a slight fall and connect the expansion tank with the highest point in the system.

### BOILER RATING COMPUTED.

Our range consists of three houses each 18x96 feet with 4-foot board and paper walls, one house 24x30 feet and one house 25x150 feet with 4-foot concrete walls; the average height to ridge is ten feet. We have one steam boiler with a 3½x4-foot grate. Is this boiler sufficiently large to heat the entire range to 50 degrees in weather 10 degrees below zero?

How is the rating of a boiler computed? F. R.—Pa.

According to description, there are three houses each 18x96 feet, one house 24x30 feet and one house 25x150 feet, with about 13,000 square feet of exposed glass. Including the mains, this will not require to exceed 2,000 square feet of radiation to give a temperature of 50 degrees in all of the houses.

If the present boiler is properly set and is safe for five pounds of steam, it should heat all of the houses without difficulty. In fact, there is instance of



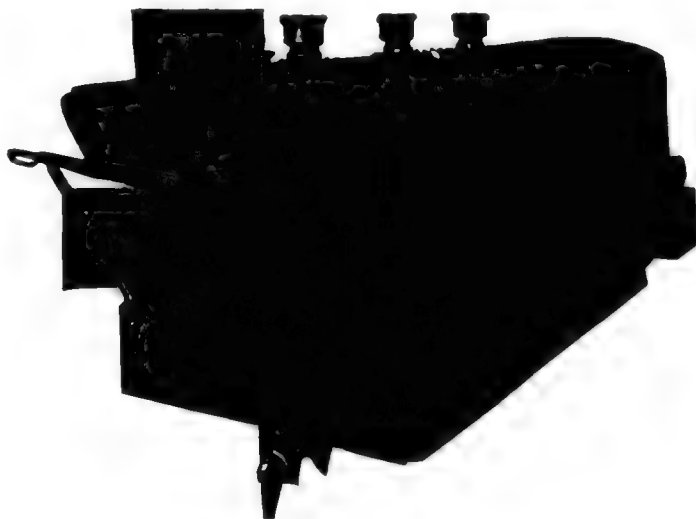
Frank Oechslin's Quincy Street Plant

## Get a Kroeschell

When it comes to the greenhouse business, Frank Oechslin, as the saying goes, "knows his stuff." His knowledge of the flower-growing business is a sound, mature knowledge, based on experience and persistent study of every phase of the business. He knows what he wants and why he wants it. *He* did not hesitate in selecting Kroeschell Boilers for the heating of his Harlem and Quincy Street plants. *You* need not hesitate in selecting the Kroeschell Boiler for heating your houses. There is no better boiler for greenhouse heating.

## Immediate Shipment

We can ship any size boiler to you in a hurry. Telegraph or telephone your order at our expense. Long distance phone, Superior 8680. Ask for greenhouse department.



**KROESCHELL BROS. CO.**

444 W. Erie Street

CHICAGO, ILL.



**GULF CYPRESS**

**Greenhouse Materials**  
Pecky Cypress Bench Lumber  
**GLASS**

**HOTBED SASH**

All Kinds and Sizes

At lower than the prevailing market prices.

**MOST PRACTICAL****SHELF BRACKET**

Made for two 6-inch boards or two lines of 1-inch or 1 1/4-inch pipe, and can be clamped on 1 to 2-inch up-right pipe columns.

**FLATS** 12x22x4 in. with galv. straps at the ends, price 15c each.

**NON-KINK WOVEN HOSE**

Remnants, 12 ft. and up, coupled, 12c per ft. This hose is cheap at twice the price.



Metropolitan Patented

**BOILERS**

Will do more work than any other boiler of the same size; made in all sizes to heat every size greenhouse.

**PIPE**

VALVES FITTINGS

**Metropolitan Material Co.**

1299-1323 Flushing Ave., Brooklyn, N. Y.

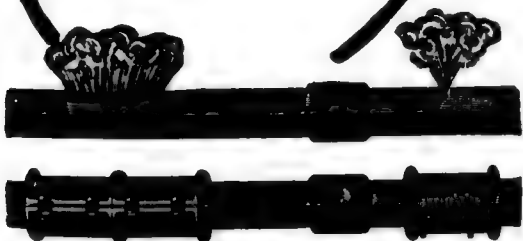
Mention The Review when you write.

**Leak Insurance**

Keep some Emergency Pipe Clamps on hand in case of pipe splits and rust holes. Repair one bad leak and you pay for the lot.

Write for catalogue.

M. B. SKINNER CO.  
558-562 W. Washington St.  
CHICAGO :: ILLINOIS



Mention The Review when you write.

**A GOOD BOOK FREE THE FISHER TRAP**

Write for it—NOW

LOOK for our ad in Oct. 13 issue

**FISHER GOVERNOR CO.**  
MARSHALLTOWN, IOWA.

Mention The Review when you write.

**Rush Times Coming**

Spread your sales to the winds of prosperity. Use

**FURNACE LINING**

for ALL your boiler settings-- baffles, front and back arches, side walls, bridge walls-- that when the demand comes for peak loads you may be ready.

No shutdowns then in your

plant, no waste of fuel, time and money.

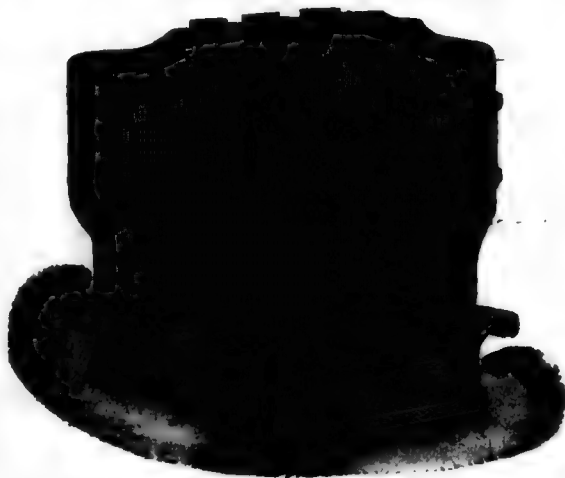
Be prepared to meet prosperity. Our book D-39 on "Modern Furnace Building" will show you how. Ask for it today.

PLIBRICO is delivered only in steel containers of distinctive appearance as shown at the right.

Warehouse stocks ready in all principal cities.

**JOINTLESS**

**FIRE BRICK CO.**  
1134 CLAY ST. CHICAGO.

**IMICO Hot Water Boilers**

Made by

**Illinois Malleable Iron Co.**

1801-1825 Diversey Boulevard  
CHICAGO

Are noted for COAL ECONOMY and good results generally

SEND FOR CATALOGUE

**It Lets the Florist Sleep**

You don't have to sit up and watch a  
**GIBLIN GREENHOUSE BOILER**  
**GIBLIN & CO. UTICA, N. Y.**

Let us tell you what one will cost delivered at your Railroad Station.

**WRITE NOW****PIPE**

Wrought Iron of sound second-hand quality with new threads and coupling, 16-ft. lengths and up. Also pipe cut to sketch. We guarantee entire satisfaction or return money.

ALSO NEW PIPE AND FITTINGS

**Pfaff & Kendall, Est. 1902, Newark, N. J.**

**PIPE — Second-Hand**

All sizes Fittings and Boiler Tubes

Pipe cut to sketch We guarantee entire satisfaction or money refunded

**Philadelphia Second Hand Pipe Supply Co.**  
1003 N. 7th Street, PHILADELPHIA, PA.

**PIPE AND FLUES**

All sizes of second-hand pipe, with new threads and couplings, in random lengths or cut lengths. Also make a specialty of handling boiler flues for retubing boilers or for greenhouse piping. All flues are trimmed and thoroughly cleaned by machine.

**JOHN GROH**

1885 Clybourn Ave. CHICAGO, ILL.

**BOILER FLUES**

We make a specialty of handling carefully selected Boiler Flues, 4 inches in diameter and other sizes for Retubing Boilers. Also Flues for greenhouse piping, etc.

All flues are thoroughly cleaned inside and out, trimmed and are ready for use. General sales agent for Stuttle's Patent Clamp and Elbow for joining flues—no packing, no leaks. New Standard Pipe and all kinds of Greenhouse Fittings. Right prices and prompt shipment.

**H. MUNSON**

Est. 1898 Phone Superior 572  
1433 N. Wells St., Chicago

ESTABLISHED 1857

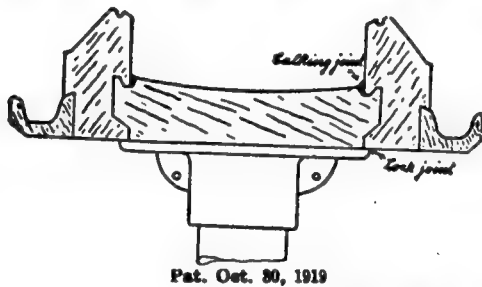
**S. WILKS MFG. COMPANY**

Manufacturers of

**WILKS HOT WATER BOILERS**  
FOR GREENHOUSE HEATING

3517-3539 Shields Ave., CHICAGO, ILL.

# UP-TO-DATE GREENHOUSES



must be lasting, convenient and efficient. They must be constructed in accordance with the principles which have been approved by knowledge and experience. We have been in the greenhouse manufacturing business for many years and our experience is at your disposal.

Our patent **LEAK-PROOF** locked gutter has proven a success. If you are not using the same as yet, do so on your next houses and we know we can add your name to our list of satisfied customers.

## ICKES-BRAUN MILL CO.

2330 Wabansia Avenue,

Near Western and North Aves.

CHICAGO, ILL.

GREENHOUSE MATERIAL, GREENHOUSE HARDWARE, PERMANITE, PAINT, ETC.

a range of five houses, 26x220 feet, which were heated to 45 and 50 degrees, in a state where the climate is more severe than in southern Pennsylvania, by a boiler of the size mentioned.

A simple method of computing the horsepower of a tubular boiler with 3-inch tubes, twelve feet long, is to reckon the horsepower equal to the number of tubes. For lengths greater or less than twelve feet, or for tubes with a diameter greater or less than three inches, increase or diminish the capacity accordingly.

### HEATING A NEW HOUSE.

I should like some information as to how I can best heat my greenhouse with hot water. The house is 15x108, and I am building another to join on the west side of the present house. The new house will be 20x108. It will be eleven and one-half feet to the ridge and will run north and south. There will be a basement seven feet deep. I have a No. 3 Kroeschell boiler in the basement. The top of the boiler is two feet below the floor of the greenhouses.

There will be a 30-inch concrete wall and three feet of glass in the side wall. The south end is thirty inches concrete, with the balance of glass. The boiler has two openings for 4-inch flows and the same number for returns. I have 3,000 feet of 2-inch pipe, of which I should like to use as much as possible. There will be a bench on each side of the house and two ground beds in the center. The temperature must be at 55 or 60 degrees. C. R.—O.

While it would be possible to use four of the 2-inch pipes as flows, with ten 2-inch returns, it would be preferable to use three 2½-inch flow pipes and ten returns. This would require a coil of four returns in the middle walk. Another way would be to use one 3-inch flow pipe on each of the side wall plates and ten 2-inch returns, placing five of the returns on each side wall.

### HOT WATER VERSUS STEAM.

What are the heating requirements and what style of hot water boiler would be best adapted for use in a greenhouse 16x65 feet, having a north wall five feet high, containing no glass, and a south wall four feet six inches high, containing two feet six inches of glass and two feet of 1-inch board, and having ends of glass except a 2½-foot wall of 1-inch board at the bottom? The

boiler can be placed at either end, on the north side of house, or in the middle of the house. I should prefer to use secondhand material if it is possible to obtain it. E. M. S.—Ill.

Although it costs considerably more to install a hot water heating plant than a steam plant, the former will require less attention and the amount of fuel used will not be so large by twenty-five

## WHY TAKE CHANCES?



\$15  
EACH

Why do you take chances of losing hundreds, maybe thousands of dollars in crops?

That is just what you are doing if you have no Standard Thermostat. A freeze-out may completely ruin your plants over night, or reduce their value by hundreds of dollars.

The Standard Thermostat will ring a bell whenever your greenhouse temperature rises or falls to the danger point. Place the bell at your bedside or anywhere you please.

This is a word to the wise—a buy word to the wise grower. Sudden temperature up and down ruin thousands of plants every year. Protect yours! Install a Standard Thermostat now. It costs only \$15.00. Write today.

(G. H. 3 same as G. H. 4, only not in locked case, \$10.00.)

Standard Thermometer Co.

65 Shirley Street BOSTON, MASS.

## GREENHOUSES

WRITE FOR CATALOGUE OR ESTIMATE  
State Type of Construction You Want

King Construction Co.,  
Harrison Building, Philadelphia, Pa.

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## MASTICA



Mastica is elastic and tenacious, admits of expansion and contraction. Putty becomes hard and brittle. Broken glass more easily removed without breaking of other glass as occurs with hard putty.

Lasts Longer than Putty. Easy to Apply

## Dreer's Peerless Glazing Points

For Greenhouses

Drive easy and true, because both bevels are on the same side. Can't twist and break the glass in driving. Galvanized and will not rust. No rights or lefts.

The Peerless Glazing Point is patented. No others like it. Order from your dealer or direct from us.

Write for samples and price.

HENRY A. DREER,  
714 Chestnut Street,  
Philadelphia.

Mention The Review when you write.

## Union Grate

A Rocking Grate that Saves Coal  
Write for catalogue and prices

MARTIN GRATE CO., 343 S. Dearborn St. CHICAGO

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FOR A PERFECT JOB USE



# GLAZETITE

For Glazing and Repair Work on Greenhouses and Garden Sash

GLAZETITE is carried in stock by the following reliable firms in 55, 35, 20 and 10-gallon drums, five-gallon cans and one-gallon cans, and they sell it to you on a money-back guarantee:

Vaughan's Seed Store, Chicago, Ill.  
 Standard Seed Co., Kansas City, Mo.  
 C. Kooyman Co., San Francisco, Cal.  
 State Nursery & Seed Co., Helena, Mont.  
 O. R. Eckhardt Co., St. Paul, Minn.  
 St. Louis Wholesale Cut Flower Co., St. Louis, Mo.  
 Colorado Seed Co., Denver, Colo.  
 J. J. Bonnell, Seattle, Wash.  
 Wilson-Crout-Gehr Co., Portland, Ore.  
 Gust. Rusch & Co., Milwaukee, Wis.

Rice Bros., Minneapolis, Minn.  
 Henry A. Dreer, Philadelphia, Pa.  
 J. Bolgiano & Son, Baltimore, Md.  
 James Vick's Sons, Rochester, N. Y.  
 F. W. Bolia, Washington, D. C.  
 Beckert's Seed Store, Pittsburgh, Pa.  
 Joseph Breck & Son, Boston, Mass.  
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## NEBEL MFG. CO., Cleveland, Ohio

# Paranoid instead of Putty

---when you glaze.

## The Paranoid Company, Cleveland, Ohio

### GREENHOUSE BUILDERS



We build all kinds of Greenhouses. Get our estimate on your next house.

### Weeber & Race

1815 Johnson St. N. E., MINNEAPOLIS, MINN.

## Morehead Back to Boiler SYSTEM

**B**EGIN NOW to find out about the "Morehead" System. Send right away for the "Morehead" book for florists. In it you will find an easily understood discussion of the boiler and condensation question from the practical standpoint of the grower of flowers. Write for this help TODAY.

MOREHEAD MFG. CO.

Dept. "M" 299

DETROIT, MICH.

### Points the Way to Economy of Fuel

Mention The Review when you write.

## COAL COSTS MONEY

Are you burning more than you should?

### FREE ENGINEERING

We maintain a staff of Combustion Engineers who will come into your plant, look it over and if we can cut your coal bill we will tell you how we can do it. There is no obligation to buy COKAL HAND STOKERS. We will guarantee to save coal in your plant if it is possible to do it.

Call us up or write—

### Cokal Stoker Corporation

1039 North Clark Street

Tel. Superior 7701

CHICAGO

## SMOOTH-ON

TRADE MARK REG. U. S. PAT. OFF.

### How's Your Heating System?

Will it stand up against the onrushing wintry winds and piercing cold?

If you haven't inspected your heating system—do it now.

Inspect the pipe joints—if they aren't tight, make them so yourself with Smooth-On Iron Cement.

Smooth-On will make a tight and perfect joint; will prevent steam leaks, and stay permanently tight.

Write for booklet "Instruction Book No. 18"—it's FREE.

### SMOOTH-ON MFG. CO.

Est. 1895

310 Jersey City, N. J., U. S. A.

per cent; hence hot water is generally preferred for small houses.

Of the locations suggested for the boiler house, the one at the end of the house is the best, although the other might be used in houses 300 to 500 feet in length.

Neither in the letter nor on the sketch which accompanied it was there any indication of the temperature to be maintained in the house, but probably it will be somewhere between 50 and 60 degrees. In either case it would be advisable to use three 2½-inch flow pipes. Six 2-inch returns will be required for 50 degrees and nine returns for 60 degrees.

For such a heating system a boiler rated for about 1,000 square feet of radiation should be selected. Such a boiler would have a grate containing four to five square feet.

Advertisements of secondhand boilers and heating pipes may generally be found in the columns of The Review.



## COLUMBUS, O.

## The Market.

The weather here is becoming cool and with the change the flower business is on the up-grade. Garden flowers are still to be had in great profusion, but a few more cold nights, such as we have had lately, will soon bring a frost and the remaining outside flowers will be destroyed.

Some fine dahlias are to be had here. Dr. Chapman, of Lancaster, is supplying practically all the large florists of the city with some wonderful specimens of large size and good color. These blooms make excellent sprays and designs, but for loose bouquets they are not so good unless wired, as the heads are too heavy for the stems. Carnations are now being used to a great extent in designs, but they are quite small and, so far, have been short-stemmed.

## Various Notes.

Miss Eleanor Jones has been busy the last few days. She had several large designs for a prominent member of the Citizen newspaper staff. Among the flowers Miss Jones has on display at her stand are some extraordinary specimens of cactus dahlias, which are in a class by themselves and must be seen to be appreciated. She also has a few mums on hand, but as yet they are small and have not created a large demand.

Leo Miller has been cutting some nice Sunburst and Russell roses. Mr. Miller is now selling more of his cyclamens to make room for bench stock.

Underwood Bros. have been quite busy and report business picking up considerably.

Ludwig's have several weddings booked for this month and report business as fair, but growing better. They have a good crop of flowers coming on under glass and still have plenty of outside flowers on their farm.

The McKellar Flower Shop has been busy lately, but was handicapped on one of the busiest days last week by the absence of the manager, J. W. Thompson, who was called to Marion, O., by the death of a relative.

It has been rumored that Rolf Zetlitz is going to open a retail store in Columbus, O., but both Mr. Zetlitz and the local manager emphatically deny this report, as they say they have as much wholesale business as they can take care of, without the responsibility of a store at this point. J. W. T.

Kansas City, Mo.—Jacob Hepting has retired from business, his greenhouses having been turned over to Rau & Kupfer.

## GREENHOUSE GLASS

ALL SIZES BEST BRANDS

**SHARP, PARTRIDGE & CO.**  
2263 Lumber Street,  
CHICAGO

# GLASS for GREENHOUSES

Get Our Prices

**JOSEPH ELIAS & CO., Inc.**  
LONG ISLAND CITY, N. Y.

## Greenhouse Glass

**BENJAMIN H. SHOEMAKER**

DISTRIBUTOR OF

LIBBEY-OWENS' flat drawn Sheet Glass,  
AMERICAN WINDOW GLASS CO.'S machine made Glass, and other leading brands  
produced by high-grade factories.

Quotations gladly furnished on any quantity

205-211 N. Fourth St. PHILADELPHIA, PA.

Mention The Review when you write.

## GREENHOUSE GLASS

In all sizes, uniform in thickness, prompt shipments.

Ohio Plate & Window Glass Co. 309-319 Mor. is St. Toledo Ohio

## GREENHOUSE GLASS LOW PRICES GOOD QUALITY. UNIFORM STANDARD THICKNESS. WELL FLATTENED.

Our Service and Prices Will Save You Time and Money.  
We Solicit Florists' Inquiries.

**THE THROOP-MARTIN CO., COLUMBUS, OHIO**

**DAYLITE GLASS CLEANER - QUICK - POWERFUL**

Will Not Injure Paint or Putty

25 gals. or more, per gal. - - \$1.00  
5 to 25 gals., per gal. - - 1.25  
Less than 5 gals., per gal. - 1.50

Jugs will be charged for at lowest market price. F. O. B. Chicago.

**ANDERSEN SPECIALTY CO.**

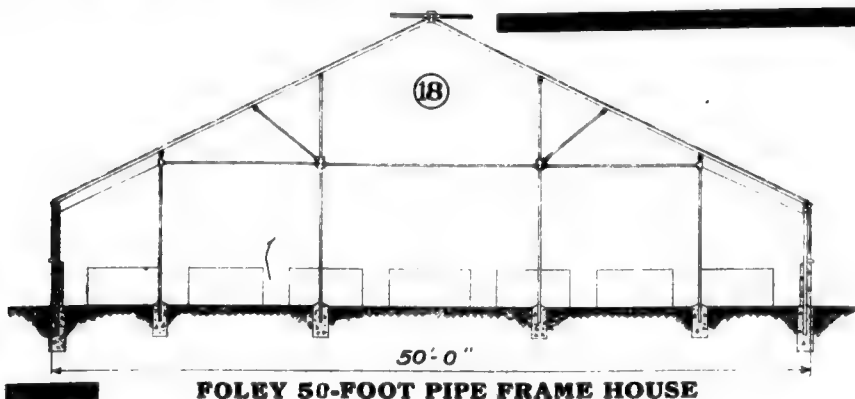


Leaves No Greasy Surface

One gallon will clean  
from 500 to 700 sq. ft.

ASK YOUR JOBBER FOR IT  
or write to

6 EAST LAKE ST., CHICAGO  
Phone Central 690



FOLEY 50-FOOT PIPE FRAME HOUSE

## The House with Seven Benches

Seven 5-foot benches with eight 21-inch walks makes this an unusually profitable house because it gives a very large bench area in proportion

to the ground covered. Growers are learning the advantages of the wide, high houses and so we have developed, in Foley construction—

### One-piece Rafter—No Joints

From gutter to ridge these roof bars are all in one piece—just as cut from the tree—not a splice or a joint to catch moisture and start rot. We can supply them up to 28 feet long—to make houses 50 feet wide.

## FOLEY BETTER Built and Heated GREENHOUSES

contain many other exclusive advantages. Until you have operated a *Foley House* you

can't appreciate how much better and more economical it is. Write for estimate.

### THE FOLEY GREENHOUSE MFG. CO.

13248 West 31st Street

CHICAGO, ILLINOIS

This is one advertisement of a series on the merits of various widths and styles of houses.



### FULL INFORMATION UPON REQUEST

You will be interested in the facts, figures and the other information we can give you regarding concrete benches.

#### READY-SET CONCRETE BENCHES

have points of superiority not found in other makes of benches—just say you want full information—it's free for the asking.

MEAD-SUYDAM CO.,  
342-346 Sixth Ave., Newark, N.J.

Mention The Review when you write.

## Greenhouse Glass

### WE ARE THE WORLD'S LARGEST PRODUCERS

Ask the dealer for prices, or write us direct if the dealer doesn't handle our product. We guarantee uniform Grading, Flattening, Annealing and Careful Packing.

### "GET ACQUAINTED" WITH OUR SPECIALTIES

### 29-34-39-ounce Glass

## AMERICAN WINDOW GLASS CO.

General Offices: Farmers' Bank Building, PITTSBURGH, PA.

### BEST QUALITY EXTRA HEAVY PERFECTLY FLAT

## Greenhouse Glass

Our Glass is especially selected for the Greenhouse Trade and we know it will please you.

Write us for prices on ANY SIZE or QUANTITY  
SINGLE or DOUBLE STRENGTH GLASS.

BAUR WINDOW GLASS CO., Eaton, Indiana



### DREER'S Florist Specialties New Brand New Style "RIVERTON" HOSE

Furnished in lengths up to 500 feet without seam or joint.

#### The HOSE for the FLORIST

3/4-inch ..... per ft., 22c  
Reel of 500 ft. .... 21c  
2 reels, 1000 ft. .... 20c  
1/2-inch ..... 19c  
Reel of 500 ft. .... 18c  
Couplings furnished free

HENRY A. DREER  
714-716 Chestnut St.  
PHILADELPHIA, PA.

Mention The Review when you write.

## KANSAS CITY, MO.

## The Market.

Stock has moved well in this market all week. It was no trouble to dispose of anything good, and almost everything offered was good. Roses show vast improvement, while carnations are coming in better than last week and are selling at \$3 to \$6 per hundred. Asters are all gone and the last of the gladioli are being cut. More California mums are coming in each week.

## Various Notes.

The Stuppy Supply Co. opened for business October 1. Seven consignors brought in stock, which was all disposed of by early afternoon. Four hundred invitations had been sent to local florists and to the trade in Missouri, Kansas, Oklahoma and Texas. Most of the Kansas City florists visited the place the next day. Approximately fifteen out-of-town florists called to extend good wishes for the success of the new company. Frank X. Stuppy and Dr. B. W. Murphy, of St. Joseph, Mo., were down for the opening. Glenn K. Parker, vice-president and general manager, and William Wade, assistant manager of the company, greeted the visitors and conducted them through the building. Punch, cake, candy and cigars were served. Several baskets of flowers were received from local florists.

James Hayes, of Topeka, Kan., and Mr. and Mrs. Parker, of Fort Scott, Kan., were visitors last week.

William L. Rock will leave for the east October 6. He will stop in Detroit on his way to the F. T. D. meeting in Toronto.

A meeting of the directors of the Florists' Club will be held October 4 in the office of the W. L. Rock Flower Co.

Miss Robena Faulkner is home from a vacation at Glen Elder, Kan.

L. J. Haynes has opened a flower shop at 3543 Troost avenue. Mr. Haynes was formerly in business in St. Louis, Mo.

The show window of the Alpha Floral Co. is beautiful with a setting of autumn foliage, celosia and mums.

Henry Kusik reports a good week. Some fine roses and extra good carnations, considering the early season, were sold.

The T. J. Noll Floral Co. is selling large quantities of supplies. J. E. K.



## BELLEVUE POTS

Are Good Pots

**BELLEVUE POTTERY**  
Bellevue, Iowa.

# Permanite

## L. C. M. S. means— Less Coal, More Steam

L. C. M. S. when applied to your Brick Boiler Setting will seal the leaks, create more steam with less fuel consumption and greatly increase your boiler efficiency.

L. C. M. S. applied *now*, before the cold weather sets in, will more than pay for itself in fuel economy before next spring.

Drop us a line—let us tell you more about it.

Yours for Real Economy

**THE GARLAND COMPANY**  
Cleveland, Ohio, U. S. A.



### THOSE ROUND BOTTOM RED POTS

STANDARD POTS  
AZALEA POTS  
BULB PANS  
HANGING BASKETS  
FERNERY LININGS  
SAUCERS

With thirty years' experience and a large factory equipped with the newest and most improved machinery we are capable of producing round bottom red pots and other clay products of the highest quality in any quantity at the lowest possible prices.

Our location on the C. & N. W. R. R. makes it easy to ship to all parts of the country, and hard roads are convenient for shipments by auto truck to all points in and around Chicago.

Write us for samples and prices

The WESTERN POTTERY CO., Jefferson Park, Chicago  
Phone Kildare 2726 5220-30 Norwood Park Ave.

Mention The Review when you write.

## THE ELVERSON POT



It is a dollars and cents saving proposition—plus satisfaction—to use the pot that proves its merit in the test of actual service. Write for free samples of that pot.

**W. H. Elversen Pottery Co., New Brighton, Pa.**

Mention The Review when you write.



### KAHLER REAL RED POTS ARE RECOGNIZED EVERYWHERE FOR QUALITY.

Your orders always receive prompt and careful attention. Made of high-grade material by skilled workmen in a modern plant.

Write for prices and samples.

**KAHLER POTTERY CO. - LOUISVILLE, NEB.**

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BEFORE

No loss if you mend your split carnations with

### SUPERIOR CARNATION STAPLES

35c per 1000; 9000 for \$1.00, postpaid.

**Wm. Schlatter & Son**

12 Pyncheon St.

Springfield, Mass.



AFTER

Mention The Review when you write.



### SPLIT CARNATIONS

Easily Mended with Pillsbury's Carnation Staples

"Best device on the market."—Joseph Traudt. "Could not get along without them."—S. W. Pike.

1000, 35c; 9000 for \$1.00, postpaid  
**I. L. Pillsbury, Galesburg, Ill.**

Mention The Review when you write.

### GEORGE KELLER POTTERY CO.

Successors to

**GEO. KELLER & SON**

Manufacturers of

### RED POTS

Before buying write for prices

2614-2622 Herndon Street

Near Wrightwood Avenue

**CHICAGO, ILL.**



### Standard Red Flower Pots

Price list and samples on application

**PADUCAH POTTERY CO., Inc.**

**PADUCAH, KENTUCKY**



# Greenhouse Construction Material

## Do YOU Intend to Build?

Then get our Catalogue. You will find the house you are looking for. Our houses are neat, safe, durable and productive. They can be built at moderate cost.

**Our Estimate  
Will Interest You.**



LOUISIANA RED CYPRESS  
WASHINGTON RED CEDAR

GREENHOUSE MATERIALS  
HOTBED SASH

**A. DIETSCH CO.,** DEPT. "B." 2640 SHEFFIELD AVE. Chicago, Ill.



**ORDER NOW**

**St. Louis  
Standard Red Pots**

All Regular Sizes

They are the best. All orders  
receive prompt attention.  
Prices on application.

**ST. LOUIS POTTERY & MFG. CO.**  
5240 Northrup Ave. ST. LOUIS, MO.

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# STANDARD POTS

Our plant at York, Pa., has made Florists' pots for nearly ninety years. We took First Prize at Last Three Expositions. We may not be the oldest manufacturers in our line, but assuredly have the best pots. Try us on your next order. **PRICES LOW, QUALITY GUARANTEED.**

THE PROGRESSIVE CLAY COMPANY, Marbridge Bldg., New York City. Branch: Bulletin Bldg., Philadelphia

Mention The Review when you write.

## IONIA POTS ARE STRONG

Always burned to the same degree of hardness. Our kilns are equipped with heat-measuring pyrometers and other up-to-the-minute improvements. Every detail of manufacture, from the clay bank to the strong crates in which Ionia pots are carried to you, marks an advancement over old-time methods. Let us have your order now.

**WE WILL SHIP WHEN YOU ARE READY.**

**REMEMBER** that we solved the  
breakage problem years ago

**IONIA POTTERY CO., IONIA, MICH.**

COMPETITION PROVES OUR QUALITY



"MOSS AZTEC"  
Ware  
Azalea Pots  
Hanging Baskets  
Lawn Vases  
Bird Baths, Etc.

**RED POTS**  
Best Materials—Skilled Labor—Uniformly  
Burned—Carefully Packed.

**THE ZANE POTTERY CO.,** HORACE C. GRAY CO. So. Zanesville, Ohio  
200 Fifth Ave., New York.

Mention The Review when you write.

CAMBRIDGE

NEW YORK



World's Oldest and Largest Manufacturers of

FLOWER POTS

**A. H. HEWS & CO., INC.**  
Cambridge, Mass.



Samples and prices upon request.

**A. W. HARRIS MFG. CO.,**  
101 E. Pine St. SLEEPY EYE, MINN.  
Mention The Review when you write.



The Pfaltzgraff  
Pottery Co.  
Florists' Pots  
YORK, PA.

Mention The Review when you write.

**BIRD**  
**NEPONSET**  
Waterproof Paper  
**FLOWER POTS**  
BIRD & SON, Inc.  
EAST WALPOLE, MASS.

If you have not seen our wonderful  
**JIM'S ELASTIC**  
write us today for free sample  
**The Quality Brands Company**  
Cleveland, Ohio.

GREENHOUSES COST LESS



We were on the right side of the market when the big drop in greenhouse materials came. That's why we can quote low prices. Order now.

Put your Greenhouse Problems up to us; we go anywhere in the U.S. to submit plans and prices.

**Metropolitan Material Co.**

1299-1323 Flushing Ave., Brooklyn, N. Y.

## Mr. Greenhouse Man!

Do your greenhouses need repairs?

Now is the time to have them put in good shape for the coming winter. We do everything in connection with the erection and repairing of greenhouses. So let us hear from you today.

**We Can Save You Money**

**MIKE WINANDY, Jr.,** Greenhouse  
Builder  
Phone Sheldrake 3214  
6054 Ridge Ave., CHICAGO, ILL.

SAFETY FIRST! USE THE STANDARD INSECTICIDE. SUCCESSFUL GROWERS RELY UPON

**"NICO-FUME"****FOR SPRAYING AND FUMIGATING TO KILL  
APHIS AND THRIPS**

FOR SALE BY YOUR DEALER

Manufactured by the TOBACCO BY-PRODUCTS & CHEMICAL CORPORATION, Incorporated, LOUISVILLE, KENTUCKY  
Successor to THE KENTUCKY TOBACCO PRODUCT CO., Inc.**"Nice-Fume" Liquid**

8-lb. tin.....	\$14.50 each
4-lb. tin.....	7.50 each
1-lb. tin.....	2.00 each
1/4-lb. tin.....	.65 each
40 per cent Actual Nicotine	

**"Nice-Fume" Paper**

288 sheets.....	\$9.50 per tin
144 sheets.....	6.00 per tin
24 sheets.....	1.25 per tin
Packed in Friction-Top Tins	

**WIZARD  
BRAND****PULVERIZED SHEEP-PULVERIZED CATTLE  
SHREDDED CATTLE****MANURE****THE PULVERIZED MANURE CO., 33 Union Stock Yards, CHICAGO****Highly Concentrated  
Convenient Dependable**

Direct heat dried and sterilized bone dry—no weeds. The ideal manure for bench soil, potting soil or field dressing—for every crop under glass or out of doors.

Insist on WIZARD BRAND through your supply house or write us direct.

**NEWARK, N. J.****The Market.**

The local florists' business has shown a little more life the last week, though it is still far from being as good as it ought to be. Mums are coming into the market in larger quantities than at any time before this season. The quality of the blooms is excellent. Other fall flowers are plentiful. On account of the abundance of flowers and the decreased demand, caused in large measure by the general business depression and the large amount of unemployment, the prices of flowers are lower than they have been at this time for several seasons.

**Various Notes.**

Connelly & Plunkett, Bloomfield avenue, have built a new office at their store and have painted and otherwise renovated their store preparatory to the new season.

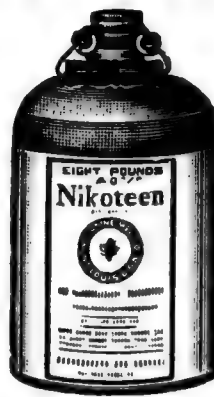
The Veterans of Foreign Wars furnished an escort and firing squad at the funeral of Private Herman J. Dietzold, who was killed November 9, 1918, in France. The funeral was held at the home of his parents, Mr. and Mrs. Herman C. Dietzold, 51 South Sixth street. Interment was in Fairmount cemetery. Herman J. Dietzold was buried at Chateau-de-Charmoix on the afternoon of Armistice day. Before the war he was the florist at the Essex County hospital at Overbrook.

The thirteenth annual dahlia show of the Short Hills Garden Club, held at the Short Hills club, proved a most successful affair. Members of garden and dahlia clubs from various towns of New Jersey and even adjoining states had exhibits. There were also exhibits by professionals, among whom were George Smith & Co., East Orange, N. J.; A. F. Clarke, Netcong, N. J.; Thomas Jones, Short Hills, N. J.; John W. Roberts,

Manufactured by NICOTINE MFG. CO., 117 N. Main St., ST. LOUIS, U. S. A.

**Aphis Punk.**

12 sh'ts, 33 in. ea.



8 lbs.



4 lbs.

**Red Ring Brand  
NIKOTEEN**

1 lb.



1/2 lb.



2 oz. 1 oz.

**Feed Your Mums Now  
Use PREMIER BRAND POULTRY MANURE**

The best feed for Mums, thoroughly heat dried and pulverized. Does not burn and will produce better flowers and more luxuriant foliage than is possible with any other fertilizer. Use as a top dressing at rate of 75 lbs. to 500 square feet of bench space.

Shipped from either Kankakee, Illinois, or Buffalo, New York.

\$3.00 per 100 lbs., \$13.75 per 500 lbs., \$25.00 per 1000 lbs., \$48.00 per ton.

**A. HENDERSON & CO., 166 N. Wabash Ave., CHICAGO, ILL.**

Mention The Review when you write.

**CUT TOBACCO STEMS**

Fresh dry stems—cut in 1/2-in. to 2-in. pieces. Used as a mulch, helps to destroy larvae of many injurious insects. A good fertilizer. Packed in burlap bags. F. O. B. Lancaster, Pa. 250 lbs., \$4.00; 1000 lbs., \$13.00; 2000 lbs., \$25.00.

**FINE TOBACCO DUST**  
100 lb. bag, \$3.00; 500 lbs., \$10.00.

**TOBACCO PRODUCTS CO.,**  
Box 282-B LANCASTER, PA.

Maplewood, N. J.; the Springfield Floral Club and J. E. and L. H. Du Bois, Orange, N. J. R. B. M.

**"Plantlife"**

Trade-mark Reg. U. S. Pat. Off.

**Makes House Plants Grow**

**R. H. HOOVER LABORATORIES, Inc.**  
FREEPORT, ILL.

Monon, Ind.—Charles M. Lloyd has taken over the greenhouses here owned by Mrs. S. H. Myers, of Hammond, Ind.

**ZENKE'S  
NEW**

# PLANT LIFE

Use 1 gallon with 200 gallons of water  
Feed your Plants and Save Labor, Time and Money

**\$3.00**  
PER GAL.

*Fritz Bahr did - Read what he says:*  
(You all know him)

"Three light doses of 'New Plant Life' saved giving a final shift to thousands of 3½-inch geraniums and the outcome was more than pleasing."

Highland Park, Illinois

FRITZ BAHR, Florist

**RETAILERS:** Here's a good side line for you. We put up NEW PLANT LIFE in cans to retail at 25c and 50c. Write us about a display box for your counter.

## WE ALSO MANUFACTURE

Zenke's Compound Plant Insecticide, per gal., \$2.00 | Zenke's Liquid Fungicide, per gal., \$3.00

Send your check for \$6.00 and we will send to you 1 one-gallon can of EACH of the THREE articles above, *Fungicide*, *Insecticide* and *Fertilizer*, regular price \$8.00. Prices f. o. b. Chicago.

*Mention The Review to get advantage of this introductory offer.*

**THE EXCELL LABORATORIES,** 4535 Ravenswood Ave., Dept. R., Chicago, Ill.

Manufacturers of Horticultural Specialties

**Aphine**  
*The Insecticide that  
Kills plant Lice  
of every species*

### THE RECOGNIZED STANDARD INSECTICIDE

A spray remedy for green, black white fly, thrips and soft scale.

### FUNGINE

For mildew, rust and other blights affecting flowers, fruits and vegetables.

### VERMINE

For eelworms, angleworms and other worms working in the soil.

Quart, \$1.00      Gallon, \$3.00

Sold by Dealers

**Aphine Mfg. Co.,** Madison, N. J.

**SKINNER  
SYSTEM**  
OF IRRIGATION

### Costs You Nothing

although you have to pay for it.  
It costs you nothing, because

### It Pays for Itself

Send for facts and figures

**The Skinner Irrigation Co.**

223 Water Street      Troy, Ohio

## You'd Be Surprised



The prices on our Greenhouse Fittings are so low that it is a waste of time and money for you to even think of using some improvised arrangement. Our catalogue suggests the cheapest, easiest, quickest, neatest and best way to do anything you have in the way of piping, shelving, benching, bracing, supporting, or in fact pipe work of any kind.

**Our Specialty, Ventilating Equipment  
and Greenhouse Fittings**

*Write us today.*

**ADVANCE CO.,** Richmond, Ind.

*Mention The Review when you write.*

### CHRYSALENE

The ideal plant food. Unequalled for producing lustrous Chrysanthemums. Sixty per cent available plant food. One ounce is sufficient for ten to twenty gallons. 14 ounce sample, prepaid by mail, \$1.00. Larger quantities, F. O. B. Adrian, as follows: Five pounds, \$4.00; ten, \$7.50; twenty-five, \$15.00; fifty, \$25.00.

### KINNEY PUMP

For applying liquid manure this pump has no equal. Postpaid, \$2.10.

Elmer D. Smith & Co., Adrian, Mich.

*Mention The Review when you write.*

### The Regan Printing House

Large Runs of

### CATALOGUES

Our Specialty—Get Our Figures

531-537 Plymouth Pl., CHICAGO

*Mention The Review when you write.*



# ◆ Classified Ad Department ◆



**It Pays**

## ABELIAS

Abelia grandiflora, well branched, field-grown, per 100, 18 to 24 ins., \$25.00; 12 to 18 ins., \$20.00; 8 to 12 ins., \$15.00. Well rooted cuttings, \$5.00 per 100, \$40.00 per 1000.

Thomasville Nurseries, Thomasville, Ga.

Abelia Grandiflora, \$5.00 field-grown for fall shipping. Write for prices.

Ivy Cottage Gardens, Thomasville, Ga.

## ACHYRANTHES

Achyranthes Herbata, rooted cuttings, \$1.25 per 100, \$10.00 per 1000. Parcel post prepaid. Cash.

West Side Floral Co., 1054 W. 5th St., Erie, Pa.

## ADIANTUMS

Adiantum Cuneatum, strong plants, 2½-in., \$12.50 per 100; 4-in., \$30.00 per 100; 5-in., \$50.00 per 100. 5 per cent for packing.

S. S. Skidelsky & Co., 50 Park Place, New York.

## AGERATUMS

Ageratum Stella Gurney, rooted cuttings, \$1.00 per 100, \$9.00 per 1000. Parcel post prepaid. Cash.

West side Floral Co., 1054 W. 5th St., Erie, Pa.

## ALTERNANTHERAS

ALTERNANTHERAS, RED AND YELLOW.

Rooted cuttings ..... Per 1000  
Extra strong, 2½-in. .... \$10.00  
500 at 1000 rate. Packing free. Cash.

LEWIS HOUSE OF FLOWERS,

Pontiac, Mich.

Alternantheras, red, yellow and green, strong rooted cuttings, \$10.00 per 1000; extra strong 2½-in., \$30.00 per 1000.

W. E. Trimble Greenhouse Co., Princeton, Ill.

Alternantheras, red and green; rooted cuttings, \$10.00 per 1000.

Montgomery Gardens, Sac City, Ia.

Alternanthera Brilliantissima, red and yellow; strong rooted cuttings, 1c each, prepaid.

O. Humfeld, Clay Center, Kan.

Alternantheras, red and yellow; rooted cuttings, 90c per 100.

Mrs. F. W. Blubaugh, R. R. No. 2, Elwood, Ind.

Alternantheras, red; extra strong stock, 2½-in., \$3.00 per 100, \$25.00 per 1000.

H. Weber & Sons Co., Oakland, Md.

Alternantheras, red and yellow; 2½-in., \$3.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

## ALYSSUM

Sweet Alyssum, best double for winter-flowering, 2½-in. pots, \$4.00 per 100.

F. E. Blake, Marion, O.

Alyssum Double Giant, 2-in., \$3.00 per 100. Cash.

Byer Bros., Chambersburg, Pa.

## AMARYLLIS

### AMARYLLIS.

Amaryllis Vittata Hybrids will be in great demand this winter; easily forced and the most showy flower you can grow; fall delivery; blooming bulbs.

2 to 3 inches in diameter ..... \$35.00 per 100  
3 to 4 inches in diameter ..... 50.00 per 100  
25 at 100 rates.

O. FEHRLIN, CITRONELLE, ALA.

Amaryllis Equestris, growing plants from 5-in. pots, 40c each; 4-in., \$3.00 per doz.; young bulbs from 2½-in. pots, \$8.00 per 100; Johnsonii, 5-in., 60c; 4-in., 35c each.

N. O. Caswell, Delavan, Ill.

## AMPELOPSIS

### AMPELOPSIS VEITCHII.

Boston Ivy.

I have for the coming season a large stock of fine, 1, 2 and 3-year-old plants, and can supply, with stock that will please, all demands at reasonable prices.

Send in your order as early as possible. Prices sent on application.

CHARLES BLACK, HIGHTSTOWN, N. J.

Ampelopsis Veitchii, strong, field-grown, 2-year-old, 20c; 3-year-old, 25c. Instant shipment.

W. H. Salter, Rochester, N. Y.

Ampelopsis Veitchii, or Boston Ivy, 2½-in. pots, \$7.50 per 100, \$60.00 per 1000.

Rock's Flower Gardens, Independence, Mo.

Ampelopsis Veitchii, 4-in. pots, \$25.00 per 100.

Kiehm's Nurseries, Inc., Arlington Heights, Ill.

Ampelopsis: See my Nursery stock adv.

J. Dvorak, Nurseryman, Hempstead, L. I., N. Y.

## ANCHUSAS

Anchusa Italica, Dropmore variety, strong field-grown plants, \$1.00 per doz. \$5.00 per 100.

Harry J. Squires, Good Ground, N. Y.

**Rates for advertising in this department**  
18 cents a line net per insertion.  
Minimum advertisement, 2 lines.

## ANTHERICUMS

Anthericum Mandarinum, 2½-in., \$6.00 per 100.

Baur Floral Co., Erie, Pa.

## ARTEMISIAS

### ARTEMISIA LACTIFLORA.

This introduction from China is, no doubt, the finest perennial plant of all recent introductions; grows four feet high and is covered with many branched panicles of fragrant, white flowers from August to October; fine for cutting; strong, field-grown clumps, \$10.00 per 100, \$85.00 per 1000. Ask for our list of strong field plants.

JOSEPH F. MARTIN NURSERIES.

Box No. 97, Painesville, O.

## ASPARAGUS

### ASPARAGUS, PLUMOSUS AND SPRENGERI.

Plumosus, 4-in. .... \$15.00 per 100  
Sprengeri, 4-in. .... 15.00 per 100  
Sprengeri, 3-in. .... 8.00 per 100  
Sprengeri, 2½-in. .... 5.00 per 100

LOOMIS GREENHOUSES, LOOMIS, CAL.

### PLUMOSUS AND SPRENGERI.

Plumosus and Sprengeri, 2½-in., extra strong, \$6.00 per 100, \$50.00 per 1000; 3-in., \$12.00 per 100; 4-in., \$15.00 per 100.

Plumosus and Sprengeri seedlings, \$1.50 per 100, \$12.50 per 1000.

ROMAN J. IRWIN.

43 West 18th St., New York, N. Y.

### PLUMOSUS AND SPRENGERI.

Just the stock for profitable results.

Asparagus Sprengeri, 2-in. .... \$5.00 per 100  
Asparagus Sprengeri, 3-in. .... 8.00 per 100  
Asparagus Plumosus, 2-in. .... 6.00 per 100  
Asparagus Plumosus, 3-in. .... 9.00 per 100

CHAS. N. COTTER CO., INC.,

Jamestown, N. Y.

### ASPARAGUS, SPRENGERI AND PLUMOSUS.

Plumosus, 2½-in. .... \$4.00 per 100, \$35.00 per 1000  
Plumosus seedlings ..... 10.00 per 1000  
Sprengeri seedlings ..... 10.00 per 1000

Sprengeri, transplanted, good as 2-in., \$2.00 per 100, \$18.00 per 1000. Send for samples. Cash.

HARRY M. BUCKLEY, SPRINGFIELD, ILL.

## ASPARAGUS.

Sprengeri, 1½-in. pots, \$3.50 per 100,

\$30.00 per 1000.

THE STORRS & HARRISON CO.,

Painesville, O.

### ASPARAGUS, PLUMOSUS AND SPRENGERI.

Sprengeri, 3½-in., very strong ..... \$12.50 per 100  
Sprengeri, 2½-in., ready to shift... 5.00 per 100  
Plumosus, 3-in., extra good ..... 10.00 per 100  
Plumosus, 2½-in., ready to shift... 5.50 per 100

J. MULHAUSER & SON,

1701-8 Court St., Syracuse, N. Y.

## SEEDLINGS.

Asparagus Sprengeri seedlings,

\$1.25 per 100, \$8.00 per 1000.

Prompt shipment. Parcel post prepaid.

Cash, please.

NORMAN C. MILLER,

Fort Pierce, Fla.

Asparagus Sprengeri: We have several thousand strong seedlings, if you will need any for the next 18 months, these are a bargain at \$6.50 per 1000 prepaid. Cash, please.

Ozark Pansy Gardens, West Plains, Mo.

## ASPARAGUS SPRENGERI.

2½-in., \$4.00 per 100;

3-in., \$7.00 per 100.

## ASPARAGUS PLUMOSUS.

2½-in., \$5.50 per 100.

CHARLES SHERWOOD, WATERLOO, IA.

## ASPARAGUS.

Extra strong stock.

Plumosus, 2½-in. .... Per 100 Per 1000  
..... \$5.00 \$45.00

No charge for packing.

BAUSCHER BROS., FREEPORT, ILL.

## ASPARAGUS SPRENGERI.

3-in., \$8.00 per 100, \$75.00 per 1000.

Strong, transplanted seedlings ready for 3-in.,

\$4.00 per 100.

WINFIELD S. KIRCHER.

Cyclamen Specialist, Defiance, O.

Asparagus Plumosus and Sprengeri seedlings, \$1.25 per 100, \$10.00 per 1000.

Strong 2½-in. Plumosus and Sprengeri, \$5.50 per 100, \$50.00 per 1000; 3-in., both varieties, \$10.00 per 100; 4-in. Plumosus, \$15.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

## ASPARAGUS

Plumosus, 2½-in., bushy ..... \$4.50 per 100

Sprengeri, 2½-in., bushy ..... 3.50 per 100

Good, strong plants. Cash please.

BEZDEK GREENHOUSES,

Cedar Rapids, Ia.

Asparagus: Bench Plumosus and Sprengeri, a few thousand left to move quick; plants as large as 2-in. and 3-in., 3c and 6c each. A bargain. See Miscellaneous adv.

Maple Park Greenhouses, Sullivan, Ind.

Asparagus, 300 Sprengeri, strong 4-in., \$9.00 per 100; 200 Plumosus, strong 3-in., \$8.00 per 100; 200 Plumosus, strong 4-in., \$12.00 per 100. Cash. Southwest La Grange Improvement Association, La Grange, Ga.

Asparagus, 5000 seedlings, Sprengeri, fine, \$1.00 per 100, \$7.50 per 1000; Plumosus, \$1.25 per 100; Asparagus, Sprengeri and Plumosus, 2-in., \$4.00 per 100; 3-in., 6c.

Melvin D. Augspurger, Montpelier, Ind.

## EXTRA STRONG SEEDLINGS.

Asparagus Elongatus, \$2.50 per 100, \$20.00 per 1000; Sprengeri Compacta, new, \$3.00 per 100, \$25.00 per 1000, postpaid. Cash.

F. W. FLETCHER, ORLANDO, FLA.

## ASPARAGUS PLUMOSUS AND SPRENGERI.

500 Plumosus, strong 2½-in. .... 5c each  
200 Sprengeri, strong 3-in. .... 8c each  
400 Sprengeri, strong 2½-in. .... 4c each

H. H. WINDHORST, SEYMOUR, IND.

## ASPARAGUS SPRENGERI.

Seedlings, \$10.00 per 1000.

3-in., \$60.00 per 1000.

WALTER ARMACOST & CO.,

321 East 4th St., Los Angeles, Cal.

## PLUMOSUS AND SPRENGERI.

Asparagus Plumosus, extra strong 2½-in., \$5.00 per 100.

Sprengeri, 2½-in., \$4.00 per 100. Cash, please.

GEO. MONCUR, WOODSTOCK, ILL.

## ASPARAGUS PLUMOSUS.

Fine, 2½-in. .... \$ 6.00 per 100  
Strong, 4-in. .... 15.00 per 100

O. C. POLLWORTH CO.,

City Hall Square, Milwaukee, Wis.

## ASPARAGUS, PLUMOSUS AND SPRENGERI.

Plumosus, 3-in. .... \$10.00 per 100

Sprengeri, 2½-in. .... 5.00 per 100

JAMES D. HOOPER,

1401 Roane St., Richmond, Va.

## STRONG PLUMOSUS AND SPRENGERI.

Plumosus, 2½-in. .... \$6.00 per 100

Sprengeri, 2½-in. .... 5.00 per 100

See Fern and Cyclamen ads.

PETERS & SONS, HILLYARD, WASH.

## ASPARAGUS PLUMOSUS.

Strong 2½-in., \$4.50 per 100.

Cash, please.

HERMAN SCHALLHORN,

Riverside Greenhouses, Kalamazoo, Mich.

Asparagus Sprengeri seedlings, making leads, will make fine 2½-in. plants, 80c per 100, \$7.50 per 1000.

H. Hausstetter, 309 N. W. 3rd St., Richmond, Ind.

Asparagus, Plumosus and Sprengeri seedlings, \$1.25 per 100. Parcel post prepaid. Sprengeri, 2½-in., \$4.00 per 100. Packing free. Cash.

West Side Floral Co., 1054 W. 5th St., Erie, Pa.

## ASPARAGUS SPRENGERI.

3-in., ready for shift, bushy plants, \$6.00 per 100

WESTOVER NURSERIES,

St. Louis Co., Clayton, Mo.

Asparagus Sprengeri, 2-in., \$3.50 per 100;

Plumosus, 2-in., \$4.00 per 100.

Helser Floral Co., Hamilton, O.

Asparagus Sprengeri, strong 3½-in., \$10.00 per 100.

The Dumser Floral Co., Elgin, Ill.

Asparagus Sprengeri, strong 2½-in., \$4.00 per 100, \$37.50 per 1000; seedlings, \$8.00 per 1000.  
Asparagus Plumosus, 2-in., \$3.50 per 100, \$32.50 per 1000.

The McGregor Bros. Co., Springfield, O.

#### 20,000 ASPARAGUS SPRENGERI.

To move quick, we offer from 2-in. pots at \$2.50 per 100, \$24.00 per 1000. Cash.  
W. T. BUCKLEY CO., SPRINGFIELD, ILL.

Asparagus: Bench Plumosus and Sprengeri as large as good 3-in., 8c; as large as 2½-in., 4c. Postpaid.  
Maple Park Greenhouses, Sullivan, Ind.

ASPARAGUS, PLUMOSUS AND SPRENGERI.  
Strong stock, ready for shift, 2½-in., \$5.00 per 100. Cash.  
FREEPORT FLORAL CO., FREEPORT, ILL.

Asparagus, Plumosus and Sprengeri, 2½-in., \$5.00 per 100, \$45.00 per 1000. Lakewood Cemetery Greenhouses, 3600 Hennepin Ave., Minneapolis, Minn.

Asparagus Plumosus and Sprengeri, good, strong plants, 2½-in. pots, \$6.00 per 100. St. Louis Wholesale Cut Flower Co., 1406-08 Pine St., St. Louis, Mo.

Asparagus Sprengeri, 2½-in., \$5.00 per 100, \$45.00 per 1000. Schmidt & Meine, 3121 Market St., Youngstown, O.

Asparagus Plumosus Nanus, bushy plants, 3-in., \$6.00 per 100, 500 for \$25.00. Charles Whitton, York St. and Gray Ave., Utica, N. Y.

Asparagus Sprengeri seedlings, extra strong, \$9.00 per 1000, prepaid.  
Lyon & Anderson, Belvidere, Ill.

Asparagus Plumosus, 2½-in., \$5.00 per 100. Muskogee Shrubbery Garden, P. O. Box No. 36, Muskogee, Okla.

Asparagus Sprengeri, nice, bushy plants, 4-in., 15c each. Cash.  
Lansing Floral Co., Lansing, Mich.

Asparagus Sprengeri, strong 2-in., \$4.00 per 100; Plumosus, strong 2-in., \$4.00 per 100. Cash.  
Myers-Watson Floral Co., St. Joseph, Mo.

Asparagus Sprengeri seedlings, \$8.00 per 1000, parcel post C. O. D. L. C. Fields, 328 North 10th St., Kansas City, Kan.

Asparagus, Plumosus and Sprengeri, strong 2-in., \$3.00 per 100.  
Wisely Flower & Seed Store, Murphysboro, Ill.

Asparagus Plumosus, from 2½-in. pots, \$6.00 per 100, \$50.00 per 1000.  
Peter Welland, New Castle, Ind.

Asparagus Sprengeri, 2½-in., \$4.50; 3-in., \$7.00; 4-in., \$12.00 per 100. Geo. Kennedy, 1920 S. Jennings Ave., Fort Worth, Tex.

Asparagus Sprengeri, 2-in., \$3.00 per 100; Asparagus Plumosus, 2-in., \$4.00 per 100. Cash.  
Jacobs Bros., Peoria, Ill.

Asparagus Sprengeri, strong, 2-in., \$3.00 per 100, \$27.50 per 1000.  
J. C. Schmidt, Bristol, Pa.

Asparagus Sprengeri, extra strong 2½-in., 4½c each; 3-in., 6c each.  
Odor Greenhouses, Iola, Kan.

Asparagus Plumosus, some extra fine 2½-in., \$6.00 per 100. Cash, please.  
Kring Bros., Fairbury, Ill.

Asparagus Sprengeri seedlings, fine stock, \$1.00 per 100, \$7.00 per 1000; \$13.50 per 2000. Cash.  
Frisch The Florist, Dayton, O.

Asparagus Plumosus, 2-in., \$3.50 per 100.  
J. H. Dann & Son, Westfield, N. Y.

Asparagus Sprengeri, strong 4-in., \$10.00 per 100.  
Riverside Gardens Co., Emporia, Kan.

Asparagus Plumosus, 3-in., \$5.00 per 100. Cash.  
J. W. Miller, Shiremanstown, Pa.

Asparagus Plumosus, strong 3-in. stock, \$10.00 per 100. Henry Krueger, 602 Clark St., Toledo, O.

Asparagus Sprengeri, 2½-in., \$4.50 per 100.  
Timber Lane Greenhouses, Westville, N. H.

Asparagus Plumosus, 2½-in. pots, \$5.00 per 100.  
Holton & Hunkel Co., Milwaukee, Wis.

Asparagus Sprengeri, strong 2½-in., \$5.00 per 100.  
Baur Floral Co., Erie, Pa.

Asparagus, Sprengeri and Plumosus, 2-in., \$3.00 per 100. Kirkwood Floral Co., Des Moines, Ia.

Asparagus Plumosus, 5-in., 35c each.  
Davis Floral Co., Davenport, Ia.

Asparagus Sprengeri, 2-in., \$4.00 per 100.  
Oak Grove Greenhouse, Tuskegee, Ala.

Asparagus Plumosus, strong 2½-in., 5c each. Cash.  
H. A. Cook, Oberlin, O.

#### ASPARAGUS ROOTS

Palmetto Asparagus roots, 2-year-old, extra fine stock for fall planting, \$1.50 per 100, \$10.00 per 1000. 20 years experience. Can ship now.  
Warren Shinn, Woodbury, N. J.

Asparagus roots, 2-year, \$1.75 per 100, \$12.00 per 1000; 1-year, \$1.25 per 100, \$8.00 per 1000.  
Harry J. Squires, Good Ground, N. Y.

#### ASPIDISTRAS

Aspidistras, 5 10-in. plants, 25 to 40 leaves each, 8c per leaf.  
A. R. Ellis, Chittenango, N. Y.

Aspidistras, 7c per leaf. P. Kaul & Son, 633 Cherokee St., New Orleans, La.

The BEST WAY to get rid of your surplus stock is to use the REVIEW'S Classified advs.

#### ASPLENIUMS

Asplenium Nidus-avis, Bird's-nest Ferns, good, strong, healthy stock, 3-in. pots, 35c; 4-in., 75c; 5-in., \$1.50 each. Packing material charged for at cost. Wm. K. Harris, 55th and Springfield Ave., W. Philadelphia, Pa.

#### AZALEAS

##### AZALEA INDICA OUR SPECIALTY.

LARGEST STOCK IN UNITED STATES.  
Ready for forcing this winter.

Fielder's White, Formosa, Ivoryana, Indica Alba, Lateritia Alba Suprema, Louise Margatin, Model de Mare, Phoenixica, Reddish Salmon, Rosy Purpurea and Venus. Write for prices.

##### FRUITLAND NURSERIES, AUGUSTA, GA.

Azalea Indica Formosa and Omuraski, pinks, Alba and Amoena, from beds, \$18.00 and \$13.50 per 100, better than 3-in. and 2½-in. stock; well rooted cuttings, \$9.00 per 100, \$75.00 per 1000. Thomasville Nurseries, Thomasville, Ga.

##### HARDY AZALEAS FOR FORCING, ETC.

Azaleas, Hindogiri and Indica Alba.  
THE AZALEA GROWERS  
COMPANY OF PENNSYLVANIA,  
Box No. 970, Narberth, Pa.

#### BEGONIAS

##### BEGONIAS.

PRIDE OF NEWCASTLE, OUT OF 4-IN. POTS, 25c EACH.  
BEGONIA MRS. M. A. PATTEN, OUT OF 4-IN. POTS, 20c EACH.  
BOTH OF THESE BEAUTIFUL VARIETIES IN HEAVY, STOCKY PLANTS, IN BLOOM, READY FOR IMMEDIATE SALE OR FOR SHIFTING ALONG TO LARGER SIZES FOR YOUR HOLIDAY REQUIREMENTS.

BEGONIA CORALLINA DE LUCERNE, HEAVY PLANTS, IN BLOOM, OUT OF 4-IN. POTS, 25c EACH.  
PLUS 2c A PLANT TO COVER COST OF PACKING CASE AND PAPER POTS.  
54 PLANTS TO A FULL SIZED CASE.  
ALL OF THE ABOVE VARIETIES GUARANTEED FIRST CLASS IN EVERY RESPECT.  
G. R. NOBLE, PADUCAH, KY.

BEGONIAS, CINCINNATI AND MELIOR, from leaf cuttings, 4-in., \$65.00 per 100.

BEGONIAS, 2½-IN. POTS, Per 100 Per 1000  
Mellor, Cincinnati, top cuttings, \$30.00 \$275.00  
Mrs. J. A. Peterson, top cuttings 30.00 275.00  
Chatelaine ..... 7.00 65.00  
Mrs. M. A. Patten ..... 8.00 75.00  
Pride of Newcastle ..... 10.00 95.00  
Rex Begonias, mixed, best varieties ..... 15.00 140.00

ROMAN J. IRWIN,  
43 W. 18th St., New York, N. Y.

##### BEGONIAS.

All particularly fine, stocky plants.  
Improved Lorraine, 3-in., 30c each;  
4-in., 50c each.  
Mellor, 3-in., 35c each.  
Luminosa, 2½-in., 8c each;  
2-in., 6c each.  
We ship in paper pots.  
Packing charged at cost.  
ELITCH GARDENS CO., DENVER, COLO.

Begonia Chatelaine, 2½-in., \$7.00 per 100, \$65.00 per 1000; Mrs. Patten, 2½-in., \$8.00 per 100, \$75.00 per 1000. Begonia Pride of Newcastle, our new red sport of Chatelaine, 2½-in., \$10.00 per 100, \$90.00 per 1000; Mellor and Cincinnati, strong 2½-in. from top cuttings, \$27.50 per 100; 3½-in., ready about October 15; Mellor, Cincinnati and Peterson, \$50.00 per 100; a few 4-in., no Peterson, ready now, \$60.00 per 100. S. S. Skidelsky & Co., 50 Park Place, New York.

BEGONIA PRIMA DONNA.  
The all-year bloomer in full bloom now, ready for counter trade, from 4-in., 15c each; from 5-in., 35c; 25 at 100 rate.  
Plants from flats ready for 3-in., \$6.00 per 100; from flats ready for 4-in., \$8.00 per 100. Cash with order.

NEFF FLORAL CO.,  
2660 West Liberty Ave., Pittsburgh, Pa.

GODFREY ASCHMANN'S BEGONIAS.  
Begonia Luminosa, true Christmas red, and Prima Donna, best pink; strong 2½-in. stock, \$7.00 per 100. Will make fine, large plants for fall trade.

Cash with order. Add 5 per cent for packing.  
GODFREY ASCHMANN,  
1010 W. Ontario St., Philadelphia, Pa.

##### BEGONIAS.

Metallica, 2½-in., \$6.00 per 100.

THE STORRS & HARRISON CO.,  
Painesville, O.

Begonia Chatelaine, 2½-in., \$5.50 per 100; 3-in., \$9.00 per 100; 3½-in., \$13.00 per 100. Mrs. Patten, 2½-in., \$8.00 per 100; 3-in., \$12.00 per 100; 3½-in., \$15.00 per 100. These are all extra strong stock and ready to shift.  
Otto Becker, Cambridge City, Ind.

CHATELAINE, MRS. PATTEN, LUMINOSA.  
Begonias, fine plants, 2½-in. pots ready to shift into 3½-in. or 4-in. pots. Cash.

JOHN R. MITCHELL,  
Loantaka Way, Madison, N. J.

Begonia Chatelaine: We have an elegant lot of 4-in. in full bloom at 18c; a very fine lot of 2½-in. grown from cuttings with base bud, sure to make well branched plants, \$4.00 per 100. Packed free and right.  
S. O. Templin & Son, Garrettsville, O.

##### GLOIRE DE CHATELAINE BEGONIAS.

Well established, 2-in., \$6.00 per 100, \$50.00 per 1000;  
250 at 1000 rate. Immediate delivery.  
BAUR & STEINKAMP,  
3800 Rockwood Ave., Indianapolis, Ind.

Rex Begonias, our well known fine assortment, nice plants, \$15.00 per 100; Chatelaine, 2-in., \$6.00 per 100; assorted Begonias, blooming varieties, \$5.00 per 100; Corallina de Lucerne, 4-in., \$25.00 per 100; Argenteo-Guttata, 2-in., \$6.00 per 100.  
N. O. Caswell, Delavan, Ill.

##### BEGONIAS.

Corallina de Lucerne, strong 2-in., \$12.00 per 100; 3-in., \$18.00 per 100; 4-in., \$25.00 per 100. Cash.

##### MYERS-WATSON FLORAL CO.,

St. Joseph, Mo.

Begonias, Luminosa, Christmas red; and Prima Donna, pink, 3½-in., ready for 5-in., \$12.00 per 100. 200 for \$22.00. Bushy, cut back plants. Charles Whitton, York St. and Gray Ave., Utica, N. Y.

Begonias, Luminosa, Mignon and Prima Donna, assorted, 2½-in., \$5.00 per 100; 3-in., \$10.00 per 100. These will make fine plants for fall and Christmas sales. E. L. Schieble, Main, Lock and Old Main Sts., Miamisburg, O.

##### BEGONIAS—GOOD STOCK.

Chatelaine, 4-in. .... \$20.00 per 100  
Chatelaine, Luminosa, 5-in. .... 35.00 per 100  
WINFIELD S. KIRCHER.

Cyclamen Specialist, Defiance, O.

Begonias, strong and well rooted cuttings, ready now. Will ship at once. Chatelaine, \$2.50 per 100, \$20.00 per 1000; Mrs. M. A. Patten, \$3.50 per 100, \$30.00 per 1000.  
S. A. Pinkstone, Utica, N. Y.

BEGONIAS, PRIMA DONNA AND LUMINOSA.  
Extra fine stocky plants in bloom, 4-in., \$25.00 per 100.

##### THE PARK FLORAL CO.,

1643 Broadway, Denver, Colo.

##### BEGONIA CHATELAINE.

2½-in. .... \$ 6.00 per 100  
3-in. .... 10.00 per 100  
Add 5% for packing charges.  
C. H. FREY, LINCOLN, NEB.

Begonia Chatelaine, 2-in., \$5.00 per 100; Mrs. Patten, fine 3-in., 15c; rooted cuttings same varieties, 2½c.  
Melvin D. Augspurger, Montpelier, Ind.

Begonia Luminosa, pinched stock, ready for immediate shift, 2-in., \$6.00 per 100.  
A. C. Floral Co., Arkansas City, Kan.

Begonia Luminosa, 200 strong 3-in., \$10.00 per 100. Cash. Southwest La Grange Improvement Association, La Grange, Ga.

Begonia Luminosa and similar kinds, rooted cuttings, \$1.50 per 100. Ellis Greenhouse, 1746 Cleveland Ave., Kansas City, Kan.

Begonia Corallina de Lucerne, 2½-in., very good stock, \$12.00 per 100. Westwood Flower & Plant Co., R. R. No. 14, Dayton, O.

Begonias, Rex, 2½-in., \$12.00 per 100; Luminosa, 2½-in., \$5.00 per 100.  
Clarence A. Ustler, Fleming St., Springfield, O.

Begonias, Luminosa, 2½-in., \$6.00 per 100; Prima Donna, 2½-in., \$4.00 per 100. Cash.  
E. R. Chatfield, R. No. 6, Springfield, O.

Begonia Chatelaine, select, 2½-in., \$6.00 per 100; 3-in., \$10.00; 5-in., heavy select, 50c each. Gullett & Sons, Lincoln, Ill.

##### BEGONIAS, 8 VARIETIES.

mixed, 3½-in., \$10.00 per 100.  
A. J. BUTTERFIELD, FARMINGTON, MO.

##### BEGONIA CHATELAINE.

2½-in. .... \$6.00 per 100  
W. R. HOLMES, LINESVILLE, PA.

Begonia Chatelaine, 4-in. and 5-in., 15c and 25c each. Cash.  
J. A. Bissinger, Lansing, Mich.

Begonia Prima Donna, 3-in., \$6.00 per 100; 2-in., \$4.00 per 100. Cash.  
Jacobs Bros., Peoria, Ill.

Begonia Chatelaine, extra fine 2½-in. ready for shift, \$5.00 per 100. E. E. Temperley, Florists 5518 College Ave., Indianapolis, Ind.

Begonia Chatelaine, 2½-in., \$5.00 per 100. John Hanlon & Sons, Frankford and Devereaux St., Philadelphia, Pa.

Rex Begonia, bushy plants, 5-in., \$4.50 per doz. The McGregor Bros. Co., Springfield, O.

Begonia Chatelaine, strong 4-in., \$20.00 per 100. Lake Shore Greenhouse, Albert Lea, Minn.

Begonia Rex, strong 4-in., \$3.50 per doz. Montgomery Gardens, Sac City, Ia.

##### BERBERIS

Berberis Japonica, 18-in. to 24-in., \$15.00 per 100. Packed free. Cash with order.

Clement S. Levis, Delaware Co., Aldan, Pa.

##### BERRIED PLANTS

Cleveland Cherries, 300 field-grown, very strong plants heavily berried, 5-in. and 6-in. pots, 25c, 35c and 50c. A bargain. Cash.  
J. A. Bissinger, Lansing, Mich.



## BERRIED PLANTS—Continued

## CLEVELAND CHERRIES.

600 extra good  
5-in. pot-grown plants,  
well berried and ready to shift.  
\$25.00 per 100.  
No charge for packing.  
Cash, please.

JOHN A. KELLER CO.,  
135 E. Main St., Lexington, Ky.

## HOLLY BERRY CHERRIES.

Better than Cleveland or any other variety:  
3½-in., ordinary .....15c each  
4-in., ordinary .....20c each  
4-in., select, equal to 5-in. ....30c each  
4-in., extra fancy select, equal to 6-in. ....50c each  
5-in., ordinary .....30c each  
6-in., ordinary .....50c each  
All the above are well set with fruit that will be colored up before Christmas. 10 per cent off on orders over \$10.00. Cash with order.  
ABBY AVENUE GREENHOUSES, DAYTON, O.

## CLEVELAND CHERRIES.

Field-grown, ready for 5 and 6-inch pots,

\$20.00 and \$25.00 per 100.

## WESTOVER NURSERIES,

St. Louis County, Clayton, Mo.

## IMPROVED TYPE.

Cleveland Cherries, beautiful, field-grown plants full of berries right on top of the foliage, suitable for 4½-in. to 6-in. pots, 10c, 15c, 20c and 25c each. We guarantee satisfaction. Packed light.

GOVE THE FLORIST,  
Burlington, Vt.

## WELL BERRIED CLEVELAND CHERRIES.

Field-grown, 12 ins. to 20 ins. across plant: 100 to 200 berries to the plant, 20c, 30c and 40c each. Cash with order. Sample if desired. Orders taken for later deliveries.

N. K. WELTER,  
708 Wesley Ave., Evanston, Ill.

Cleveland Cherries outside-grown in plunged pots, 12 to 20 ins., well branched and fruited, 8-in., 5c; 4-in., ready for 6-in., 15c; 5-in., 30c. No set-backs.

Celestial Peppers, 3-in., 5c to 10c; 4-in., 15c. See Miscellaneous adv.  
Maple Park Greenhouses, Sullivan, Ind.

## ARDISIA CRENULATA RUBRA.

We have some very fine plants well set with berries for the Christmas trade, 4-in. pots, 75c each. Cash with order. Can make prompt shipment.

## FRUITLAND NURSERIES, AUGUSTA, GA.

Cleveland Cherries, outside-grown in plunged pots; these plants will be just right for Christmas as they are fruiting now, 4-in., 12½c each, \$12.00 per 100; 5-in., 20c each, \$18.00 per 100. No packing charges. Cash only.

Restland Floral Co., Mendota, Ill.

## CLEVELAND CHERRIES, FIELD-GROWN.

Large, full berried plants,  
excellent condition, 25c each  
Packing free. Cash.

MAPLE HILL ROSE FARM,  
Kokomo, Ind.

## FIELD-GROWN PLANTS.

Jerusalem Cherries, Cleveland and Yellow Cherries, \$20.00, \$30.00 and \$40.00 per 100. Field-grown Christmas Peppers, prices as above.

ROMAN J. IRWIN,  
43 W. 18th St., New York, N. Y.

## CLEVELAND CHERRIES FROM FIELD.

Fine, sturdy plants, 6 inches to 8 inches high, \$5.00; 8 inches to 12 inches, \$7.50; 12 inches to 15 inches, \$12.00 per 100. All sizes are well fruited. Cash, please.

## H. G. NORTON, PERRY, O.

CLEVELAND CHERRIES HEAVILY BERRIED.  
Pot-grown outside, 4-in., \$10.00 per 100; extra select, \$12.00 per 100; sample sent, 20c each. Cash, please.

## FROST &amp; SPENCE,

Darke Co., Greenville, O.

Cherries, grown in pots in field, wonderful plants, 4-in., 25c.

Peppers, Celestial and Bird's-Eye, wonderful plants, 4-in., 20c. Satisfaction guaranteed.

Paul O. Tauer, Lebanon, Ind.

## STRONG, WELL BERRIED PLANTS.

Cleveland Cherries, pot-grown, 4-in., \$20.00 to \$25.00 per 100. Boxes and packing free.

EVENDEN BROS. CO.,  
Williamsport, Pa.

## PEPPERS AND CHERRIES.

Bird's-Eye Peppers, 4-in., 15c each. Cleveland Cherries, field-grown, now in 4-in. pots, 15c each.

## CHARLES SHERWOOD, WATERLOO, IA.

Cleveland Cherries, outdoor-grown, well branched, 4-in. pots, 15c; second size 10c each. Satisfaction guaranteed, or return at our expense; none better for the money.

O. R. Wills & Sons, R. R. No. 7, Greenville, O.

## FIELD-GROWN CLEVELAND CHERRIES.

Specimen Plants, 5-in., 6-in. and 8-in., 75 to 125 berries to the plant, 25c and 30c each.  
A. R. ELLIS, CHITTENANGO, N. Y.

## PLACE YOUR ORDER NOW.

Cleveland Cherries, red and yellow; good 2-in., \$4.00 per 100. Immediate delivery.  
Cash with order.

CHARLES T. MAY, R. R. NO. 14, DAYTON, O.

Cleveland Cherries from field, with good balls of earth, good husky plants, 6 to 8 inches high, \$5.00; 8 to 12 inches, \$7.50, and 12 to 15 inches, \$12.00 per 100. Latter two sizes full of fruit.  
Kokosing Nursery, Mt. Vernon, O.

Dwarf Cleveland Cherries, full of fruit, fine stock, for 5-in. and 6-in. pots, samples on application, 30c and 35c each.

J. B. Knapp, Sayre, Pa.

Cleveland Cherries, fine plants, well berried, out of 5-in. pots that have been plunged in field, no set backs, 15c each. Cash.  
Brill Celery Gardens, Kalamazoo, Mich.

Cleveland Cherries, full of fruit and flowers, nice, bushy plants grown in frames, ready for 5-in. and 6-in. pots, 35c and 50c.  
Reichert's, 2160 Genesee St., Buffalo, N. Y.

## CLEVELAND CHERRIES.

Well shaped plants full of berries; for 5-in. and 6-in. pots, 15c and 20c each.  
JOHN DIECKMANN, ELM GROVE, W. VA.

Jerusalem Cherries and Peppers, large plants in pots or from bench, full of fruit, 25c, 35c and 50c each.  
Henry Smith Floral Co., Grand Rapids, Mich.

Cleveland Cherries, field-grown under Skinner; 4-in., 8c; 5-in., 10c; 6-in., 12c. Guaranteed to please. Send for sample.  
Attica Floral Co., Attica, Ind.

Cleveland Cherries, 3-in., \$7.50 per 100; field-grown, large bushy plants, full of berries, ready for 6-in. pots, 35c each, \$38.00 per 100.  
Quentin Floral Co., St. Joseph, Mo.

Cleveland Cherries, field-grown; you can't buy better; loaded with berries; 8-in. to 14-in.; bargain at \$5.00 to \$7.50 per 100.  
Thompson, Florist, Beaver Falls, Pa.

Cherries and Peppers well set with berries, 5-in., 40c. Lakewood Cemetery Greenhouses, 3600 Hennepin Ave., Minneapolis, Minn.

Cleveland Cherries, field-grown, full of fruit, about half ripe, for 5 and 6-in. pots, 10c and 15c.  
J. H. Dann & Son, Westfield, N. Y.

Cleveland Cherries, fine plants, well berried, 4-in., 20c; 5-in., 30c each.  
Cloute Bros., Fort Atkinson, Wis.

Cleveland Cherries, fine, well berried, 4-in., 35c; 5-in., 50c each. We have excellent stock.  
C. O. Pollworth Co., Milwaukee, Wis.

Cleveland Cherries, fine, well berried plants ready for 5-in. pots, 12c each.  
Geo. B. Rine, Selinsgrove, Pa.

Improved Cleveland Cherries for growing on, 8-in., \$6.00 per 100; 4-in., \$12.00 per 100.  
Carl Hagenburger, West Mentor, O.

Cleveland Cherries, large, heavily berried plants, ready for 5-in. or 6-in. pots, \$12.00 per 100.  
Vogt's Greenhouses, Sturgis, Mich.

Cleveland Cherries, strong 3-in., \$6.00 per 100.  
O. H. Ketcham, South Haven, Mich.

Fine Cherries from field, for 5-in. pots, 15c.  
Melvin D. Augspurger, Montpelier, Ind.

Cherries, well berried, extra fine, field-grown, \$20.00 per 100. A. H. Woepel, Corning, N. Y.

Cleveland Cherries, strong 4-in., 8c each.  
Otto P. Krueger, Toledo, O.

Cleveland Cherries, ready for 5-in. pots, 20c each.  
B. C. Arlin, Bellevue, O.

Cleveland Cherries, field-grown, \$10.00, \$12.00 and \$15.00 per 100. Baur Floral Co., Erie, Pa.

## BOUGAINVILLEAS

## NICE, WELL SHAPED PLANTS.

Bougainvilleas pinched back several times, well branched, 4-in. pots, \$40.00 per 100; well developed, 5-in. pots, \$1.25 each, up.

## ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

## BOUGAINVILLEA CRIMSON LAKE.

Strong, well-grown plants out of 3-in. pots, \$9.00 per doz., \$65.00 per 100. These will make fine blooming plants for Christmas.

## THE EVERGLADES NURSERY CO.

Fort Myers, Fla.

## BUDDLEIAS

Buddleia Magnifica, or hardy Butterfly Bush, 2½-in., \$5.00 per 100.

Buddleia Asiatica, or White Butterfly Bush, for winter-blooming, 2½-in., \$1.00 per doz., \$8.00 per 100; 3-in., \$2.00 per doz., \$12.00 per 100.  
Oak Grove Greenhouse, Tuskegee, Ala.

Buddleia Asiatica, 2½-in., \$6.00 per 100.  
S. S. Skidelsky & Co., 50 Park Place, New York.

Buddleia Asiatica, 2½-in., 6c; 3-in., 12c; 4-in., 20c each. W. C. Ehmann, Corfu, N. Y.

## BULBS

## FORCED BULBS.

Greenhouse ripened for outside planting.  
Golden Spur, Bicolor, Victoria, Von Sion, Mme. de Graaf, Ornatus, Pheasant's Eye, large bulbs, \$10.00 per 1000; small bulbs, \$5.00 per 1000.

Tulips, Yellow Princess and Murillo, mixed, large, \$10.00 per 1000; small, \$5.00 per 1000. Cash. Can ship light in burlap bags.  
W. W. THOMPSON & SONS,  
Sta. D, R. No. 1, Milwaukee, Wis.

## BUCKBEE'S "FULL OF LIFE" DUTCH BULBS:

	Per 100	Per 1000
Crocus, Large-flowering, white, striped, blue, yellow.....	.70	\$6.00
Crocus, Large-flowering, mixed....	.85	5.75
Tulips, Single Early, scarlet, crimson, bluish, yellow, white, pink, striped, orange-scarlet, rose, red and yellow .....	2.00	17.00
Tulips, Single Early, extra fine mixed .....	1.85	14.50
Tulips, Double Early, scarlet, crimson, bluish, yellow, white, pink, striped, orange-scarlet, red and yellow .....	2.25	17.50
Tulips, Double Early, extra fine mixed .....	1.75	15.00
Tulips, Double Late, extra fine mixed .....	1.85	15.50
Tulips, Single Late, extra fine mixed .....	2.00	17.00
Tulips, Darwins, extra fine mixed ..	2.25	17.75
Tulips, Parrots, extra fine mixed....	2.00	17.75
Hyacinths, Single, white, bluish, rose, pink, red, light-blue, dark-blue, yellow .....	3.65	33.50
Hyacinths, Double, white, bluish, rose, red, pink, medium-blue, dark-blue, yellow .....	3.65	33.50
Hyacinths, Pan or Miniature, white, bluish, rose, pink, red, blue, purple, yellow .....	3.00	23.50
Hyacinths, select size for pots: Gertrude, Gigantea, Roi des Belges, L'Innocence, Mme. Van Der Hoef, Grand Maitre, King of Blues, Queen of Blues, King of Yellows .....	6.50	.....
Narcissus Von Sion.....	2.80	25.00
Narcissus Alba Plena.....	2.50	22.00
Narcissus Incomparabilis .....	3.00	27.50
Narcissus Orange Phoenix.....	3.00	27.50
Narcissus Double Mixed.....	2.90	26.50
Narcissus, Emperor, Empress, Sir Watkin .....	3.00	27.50
Narcissus Poeticus, Pheasant's Eye and Ornatus .....	1.90	17.00
Narcissus Princeps .....	2.60	23.00
Narcissus Single Mixed.....	2.80	25.00

Terms: Spot Cash, Rockford Seed Farms.

Prompt Shipment, Forest City Greenhouses.

H. W. BUCKBEE, ROCKFORD, ILL.

## AMERICA FOR THE AMERICANS!!

You need no longer be dependent on The Netherlands for your Tulip supply.

Since 1914 we have raised Tulips in Michigan with great success and we are strong for them. You, too, can raise your own supply of Tulips. (See official report by the Department of Agriculture in the Florists' Review of April 28, 1921.)

If you are alive to a paying proposition, act at once and take advantage of this.

Owing to limited space on our farm at Grand Rapids, we are forced to sell the following named varieties at a sacrifice:

Early Tulips, Yellow Prince and Artus.  
May-flowering, or Cottage Tulips, Caledonia, Gesneriana Lutea, Gesneriana Spatulata, Golden Crown and La Merveille.  
Darwin Tulips, Clara Butt, Gretchen and Inglescombe Pink.  
Planting stock, 2-year-old.....\$6.00 per 1000  
Planting stock, 1-year-old..... 3.00 per 1000

Grasp this: Next year you will pay \$4.00 per 1000 duty on Tulips. Please send cash with order.

MICHIGAN BULB PROPAGATING CO.,  
R. F. D. No. 1, Grand Rapids, Mich.

## MICHIGAN GROWN BULBS.

Tulips and Narcissi ready for immediate shipment. You have no duty to pay on these bulbs as they are all raised on our own farms at Grand Rapids, Mich. The following named varieties are all first size bulbs only:

## SINGLE EARLY TULIPS.

Artus, Cramoisi Brilliant, Yellow Prince, La Reine, King of Yellow, Frederic Moore, Cardinal's Hat, Rose Grisdelin .....

Mixture of the above..... 2.00 per 100

## DOUBLE EARLY TULIPS.

Murillo, La Candeur .....

LATE OR COTTAGE TULIPS.  
Caledonia, Golden Gem, Picotee, Primrose, Jaune d'Oeuf, La Merveille .....

Mixed .....

## DARWIN TULIPS.

Clara Butt, Gretchen .....

NARCISSI.  
Poeticus Ornatus, round-nosed .... \$1.50 per 100  
Alba Plena Odorata .....

Cash. f. o. b. Grand Rapids, Mich.

MICHIGAN BULB PROPAGATING CO.,  
R. F. D. No. 1, Grand Rapids, Mich.

## FREESIA PURITY BULBS.

Fresh, plump bulbs, true Fischer's Purity and of heavy-flowering, strong-stemmed type.

¾-in. to 1½-in. .... \$ 6.00 per 1000  
1½-in. to 2½-in. .... 9.00 per 1000  
2½-in. to 3½-in. .... 15.00 per 1000  
3½-in. and up..... 20.00 per 1000

## SEVIN VINCENT CO.,

512 Washington St., San Francisco, Cal.



## BULBS FOR IMMEDIATE SHIPMENT.

Holland grown; best quality.  
 Hyacinths, Lady Derby, pink; Gertrude, pink, \$5.00 per 100; for bedding, Gertrude, pink, Min., \$2.80 per 100, Lady Derby, pink, Min., \$3.00 per 100.  
 Early Single Tulips, Cramoisi Brilliant, red, and fine mixed, \$1.80; Cottage Maid, \$2.60; Keizerskroon, \$2.20; Artus, \$2.05 per 100.  
 Early Double Tulips, Murillo, \$2.05; early double mixed, \$1.80 per 100.  
 Cottage Tulips, Inglescombe Yellow, \$2.60; Picotee, \$2.40; extra fine mixed, \$1.80 per 100.  
 Darwin Tulips, Clara Butt, The Sultan, \$2.20; splendid mixed, \$2.05 per 100.  
 Narcissi, Daffodils, Emperor and double Von Sion, \$4.40 per 100.  
 We also quote in lots of 1000.  
 All shipments cash f. o. b. Chicago.  
**PRODUCE BROKERAGE CO.,**  
 440 So. Dearborn St., Chicago, Ill.

## CALLA BULBS.

Calla Aethiopica, the popular white Calla, clean, sound bulbs, all with crown shoots.  
 Size, diameter. Per 100 Per 1000  
 1 1/4 to 1 1/2-in. \$ 8.00 \$ 50.00  
 1 1/2 to 2-in. 8.00 75.00  
 2-inch and up. 15.00 125.00  
 Satisfaction guaranteed.  
**SEVIN-VINCENT CO.,**  
 512 Washington St., San Francisco, Cal.

## NARCISSUS OR DAFFODIL BULBS.

Barril Conspicuous, large blooming bulbs; Pheasant's Eye Recurvus, the one that blooms for Mothers' day, long stem, white with orange cup, \$10.00 per 1000.  
**CHAS. H. WEISS & SON,**  
 R. F. D. No. 2, Portsmouth, Va.

Hyacinths, Tulips, Narcissi, Crocus, Lilies and Lily of the Valley pips, Roman Hyacinths, Paper Whites, Lilium Candidum and all other French bulbs; Japanese Lilies, high-grade quality only. Prices on application. Van Zonneveld Bros. & Philippo, Sassenheim, Holland. New York Branch, 18 Broadway.

R. A. vander Schoot,  
 HILLEGOM, Holland.  
 Extensive own cultures of  
 BULBS AND PLANTS.  
 Prices on application.

New York Branch, 630 W. 135th St.

**EVERETTE R. PEACOCK CO.**  
**DIRECT IMPORTATIONS**  
**OF**  
**HOLLAND AND FRENCH**  
**BULBS.**

4013 MILWAUKEE AVE., CHICAGO, ILL.

Bulbs of all descriptions, high grade Japan Lilies and Cyclamen seeds. Please mail list of wants to Papendrecht Bros., Sassenheim, Holland. New York address care J. W. Hampton, Jr., 17 Battery Place.

**VENDEL & VAN GINHOVEN,**  
 116 Broad St., Room 40, New York, N. Y.  
 Your address for Holland-grown Hyacinths, Tulips, Narcissi, Crocus, Liliums, Lily of the Valley, etc. Please write for catalogue.

Stammes & Co., Wholesale Bulb Growers and Exporters, Hillegom, Holland. We sell at growers' prices. Ask for special quotations and catalogue or mail your list of wants care R. F. Lang, 82-84 Broad St., New York City.

Bulbs of all description. Write for prices.  
**C. KEUR & SONS, HILLEGOM, HOLLAND.**  
 New York Branch, 82-84 Broad Street,  
 also  
 10418 113th St., Richmond Hill, L. I., N. Y.

Narcissus Polyanthus, No. 1, 2c; No. 2, 1c per bulb; Dutch Iris, 4c.  
 Calumet Farm, F. W. Haehnel, Prop., Foley, Ala.

Chinese Sacred Lily bulbs, California grown, 1 to 2-in., \$6.00 per 100; also Ismene Calathina, New Era Nursery, 517 W. 9th St., Corona, Cal.

## BUXUS

## BOX PLANTS.

Box plants for window boxes or other purposes.

15x18 inches	\$2.50 each
12x18 inches	2.00 each
12x12 inches	1.50 each
12x6 inches	.60 each
10 to 15 inches high	1.00 each
6 to 12 inches high	.75 each
6 to 10 inches high	.50 each
4 to 8 inches high	.25 each
3 to 6 inches high	.15 each

Write for further information regarding this. We also have a fine lot of general nursery stock.  
**STEPHEN HOYT'S SONS CO.,**  
 New Canaan, Conn.

## BOXWOOD FOR LINING OUT.

Sempervirens, 4 to 6-in., 5c; 6 to 8-in., 6c. Suffruticosa, dwarf, 3 to 5-in., 6c.  
 Arborescens (Tree-Box), 6 to 8-in., 6c; 8 to 10-in., 8c.  
 Packed free for cash. Fall or spring shipment.

Sarcocoe Nurseries Peony Fields,  
**WILD BROS. NURSERY CO.,**  
 Box 528, Sarcocoe, Mo.

## BUXUS SEMPERVIRENS.

6 to 8-in., \$12.00; 4 to 8-in., \$6.00 per 100. For Taxus and other young evergreens, etc., ask for surplus list.

**WESTBURY ROSE CO., INC.,**  
 Westbury, L. I.

Boxwood, 6-inch to 8-inch, 6c; 12-inch and over, 12c, 24-inch, \$3.00 each.  
 August Jurgens, Ridgeland, Miss.

## CALCEOLARIAS

Calceolarias, best hybrids, 2 1/4-in. pots, \$15.00 per 100. Ready October 25.  
**Roman J. Irwin, 43 W. 18th St., New York, N. Y.**

## CALENDULAS

## ORANGE KING

and  
 PRINCESS OF ORANGE.

From 2 1/4-in. pots,  
 \$4.50 per 100, \$40.00 per 1000.

**AMERICAN BULB CO.,**  
 172 N. Wabash Ave., Chicago, Ill.

**CALENDULA ORANGE KING**  
 From selected seed, 2 1/2-in. pots.  
 \$4.00 per 100.

Cash with order.

**WILLIAM FISHER,**

R. D. No. 8, Cuyahoga Falls, O.

## NEW CALENDULA GLOWING GOLD.

The very finest Calendula for cut flowers. Strong, well established, frame-grown plants from 2 1/2-in. pots, \$8.00 per 100. Prompt shipment. No packing charges. Cash with order.  
**H. W. BUCKBEE, ROCKFORD, ILL.**

## CALENDULA ORANGE KING.

Seeds selected from my own extra double plants. Ready for bench or 6-in. pots, \$5.00 per 100.

**GREENWOOD NURSERY, GLENCOE, ILL.**

## TRUE DOUBLE ORANGE KING.

Strong plants of the above, 2 1/4-in. pots, \$6.00 per 100, \$50.00 per 1000.

**ROMAN J. IRWIN,**

43 W. 18th St., New York, N. Y.

Calendula Prince of Orange, best for cut flowers, 200 large, strong, 2 1/2-in. pots, \$5.00 per 100.

The Riverside Florists Co., West Park, O.

Calendula Orange King, ready for benching, extra strong transplanted seedlings, equal to 3-in., \$2.50 per 100, \$20.00 per 1000.

Brown Bros., Ripon, Wis.

Calendula Orange King, strong plants, large enough to bench, from 2 1/4-in. pots, \$4.50 per 100. Immediate shipment. Cash with order.  
**Detroit Greenhouse Co., Redford, Mich.**

Calendulas, Orange King and Prince of Orange, fine plants from 2 1/4-in. pots, \$4.50 per 100, \$40.00 per 1000. Try them. Alonzo J. Bryan, Wholesale Florist, Washington, N. J.

Calendulas, 500 Michell's Special Forcing, 2 1/2-in., \$5.00 per 100. Cash.  
**Kelly's Greenhouses, Kokomo, Ind.**

Calendula Orange King, 2 1/2-in. pots, \$2.50 per 100. Fine plants. Cash.  
**Geo. Milne, Winchester, Mass.**

Calendula Orange King, from selected seed, strong 2 1/4-in., \$5.00 per 100.

**S. S. Skidelsky & Co., 50 Park Place, New York.**

Calendulas, King of Kings and Orange King, 2 1/4-in., 4c each. Cash.

**Hammerschmidt & Clark, Medina, O.**

Calendula Orange King, 2-in., \$3.50 per 100. Cash, please.

**Herman Schallhorn, Kalamazoo, Mich.**

Calendulas, strong stock, ready to bench, 3-in., \$5.00 per 100.

**Henry Smith Floral Co., Grand Rapids, Mich.**

Calendula Orange King, 150 2 1/4-in., \$5.00 per 100. Cash. J. A. Bissinger, Lansing, Mich.

Calendula Orange King, 2-in., \$3.00 per 100.

**Royston & Fenton, Evansville, Ind.**

Calendula Orange King, selected seed, 2 1/4-in., \$5.00 per 100.

**W. C. Ehmann, Corfu, N. Y.**

Calendula Orange King, 2 1/4-in., \$4.00 per 100.

**Baur Floral Co., Erie, Pa.**

## CALLAS

## WHITE CALLAS, AETHIOPICA.

Delivered to you prepaid from California. Fresh, strong, vital bulbs, field-grown, ground ripened, fully guaranteed. For cash with order we deliver them to you prepaid, as follows:

Delivered fully prepaid.

Circumference	Per 100	Per 1000
3 to 4-in.	\$ 6.00	\$ 50.00
4 to 5-in.	12.00	110.00
5 to 6-in.	22.00	200.00

Not less than 500 at 1000 rate. All good flowering stock. Order now for best results.

**LILYDALE BULB CO., SANTA CRUZ, CAL.**

## GODFREY CALLA PLANTING STOCK.

## STRONG.

## CALIFORNIA FIELD-GROWN BULBULETS.

1,000 lots, \$4.00 per 1000.

10,000 lots, \$2.50 per 1000.

100,000 lots, quoted upon request.

Bulbs 3/4 to 1 1/2-in. diam., \$15.00 per 1000.

Bulbs 1/2 to 3/4-in. diam., \$25.00 per 1000.

**SEABRIGHT BULB CO.,**

686 Soquel Ave., Santa Cruz, Cal.

## CALLA BULBS.

Calla Aethiopica, the popular white Calla, clean, sound bulbs, all with crown shoots.

Size, diameter. Per 100 Per 1000

1 1/4 to 1 1/2-in. \$ 6.00 \$ 50.00

1 1/2 to 2-in. 8.00 75.00

2-inch and up. 15.00 125.00

Satisfaction guaranteed.

**SEVIN-VINCENT CO.,**

512 Washington St., San Francisco, Cal.

## GODFREY CALLAS.

Strong 4-in., \$18.00 per 100.

**A. N. KINSMAN, INC., AUSTIN, MINN.**

## GODFREY CALLA BULBS.

Californian field-grown; ground-ripened bulbs. Good blooming size. \$7.50 per 100, \$65.00 per 1000  
 1 1/2-in. to 2-in. 20.00 per 1000  
 3/4-in. to 1 1/2-in. 12.50 per 1000  
 Largest size planting stock. 2.50 per 1000  
**HUMBOLDT EVERGREEN CO.,**  
 Dyerville, Cal.

## CALLA AETHIOPICA.

Good stock.

1 1/4-in. to 1 1/2-in. \$10.00 per 100, \$90.00 per 1000

## CALLA ELLIOTTIANA YELLOW.

1 1/4-in. to 1 1/2-in. \$15.00 per 100, \$140.00 per 1000

1 1/2-in. to 2-in. 17.50 per 100, 165.00 per 1000

**S. S. SKIDELSKY & CO.,**

50 Park Place, New York, N. Y.

## GODFREY CALLAS.

All extra large bulbs, in smallest pots, to save express.

4-in. pots, ready for 6-in. pots, now \$20.00 per 100

3-in. pots, ready to shift. 10.00 per 100

**J. MULHAUSER & SON,**

1701-3 Court St., Syracuse, N. Y.

## GODFREY CALLAS, TRUE STRAIN.

2 1/2-in. \$ 8.00 per 100, \$ 75.00 per 1000

3-in. 12.00 per 100, 100.00 per 1000

4-in. 20.00 per 100.

## SCHMIDT &amp; MEINE.

3121 Market St., Youngstown, O.

Godfrey Callas, 4 ins., all 1 and 2-year-old bulbs, \$10.00 per 100; guaranteed to satisfy.

Calla bulblets, nothing but the best, 75c per 100;

2 1/2 ins., small 1-year-old bulbs, 6c each.

**Attica Floral Co., Attica, Ind.**

## GODFREY CALLAS.

Sound, clean tubers now ready; second size

at reduced price of \$10.00 per 100. These will bloom early and give you satisfaction.

**F. W. FLETCHER, ORLANDO, FLA.**

Godfrey Callas, well started and ready for shift or for bedding, all blooming size, 4-in., 10c; 3-in., 8c. Wagner Floral Co., 389 N. Walnut St., Columbia City, Ind.

## GODFREY CALLAS.

All blooming size, good, strong stock,

ready now or later, 4-in., 10c each.

**E. O. BASINGER, COLUMBIANA, O.**

Godfrey Callas, strong 3-in., 2 and 3 leaves,

6 to 8 inches high, \$10.00 per 100. Cash.

**E. B. Morgan Floral Co., Paxton, Ill.**

Godfrey Callas, fine, started, \$1.50 per 100;

4-in., 15c.

**Melvin D. Augspurger, Montpelier, Ind.**

Godfrey Callas, 5000 heavy 2 1/2-in., \$5.00 per 100, \$45.00 per 1000.

**George O. Overholser, Springfield, O.**

Calla Lilies, white, ready for shift, 4-in., 10c each, \$9.00 per 100.

**Quentin Floral Co., St. Joseph, Mo.**

Godfrey Callas, blooming size, \$15.00 per 100.

**R. C. Arlin, Bellevue, O.**

## CAMPANULAS

Canterbury Bells, strong, field-grown plants,

\$1.00 per doz., \$5.00 per 100.

**Harry J. Squires, Good Ground, N. Y.**

## CARNATIONS

## FIELD-GROWN CARNATION PLANTS.

Nice, healthy, A No. 1 stock.

	Per 100	Per 1000
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White Wonder	\$10.00	\$80.00
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White Enchantress	10.00	80.00
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Rosalia	9.00	80.00
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Matchless	9.00	80.00
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Bernice	9.00	80.00
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Morning Glow	10.00	80.00
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Benora	10.00	80.00
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Belle Washburn	10.00	80.00
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**MILLER BROS.,**

5555 N. Lincoln St., Chicago, Ill.

## FIELD-GROWN CARNATIONS.

## LAST CALL.

500 Mrs. O. W. Ward, \$12.50 per 100.

3000 Matchless, \$10.00 per 100, \$90.00 per 1000.

All prime stock.

Wire your orders at our expense.

Packing at cost.

## ELITCH GARDENS CO.

Denver, Colo.

## FIELD-GROWN CARNATION PLANTS.

Choice stock. Limited supply.

	Per 100	Per 1000
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Bernice	\$ 9.00	\$80.00
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Matchless	9.00	80.00
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Rosalia	9.00	80.00
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White Wonder	10.00	80.00
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White Enchantress	10.00	80.00
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**J. A. BUDLONG CO.,**

184-186 N. Wabash Ave., Chicago, Ill.

## FIELD-GROWN CARNATION PLANTS.

## MATCHLESS

The best white \$30.00 per 1000

**A. T. PYFER & CO.,**

164 N. Wabash Ave., Chicago, Ill.

## FIELD-GROWN CARNATION PLANTS.

500 Pink Enchantress, 500 White Enchantress,

\$8.

### CARNATIONS—Continued FIELD-GROWN CARNATIONS.

#### CLEAN, HEALTHY PLANTS.

\$9.00 per 100.

1500 Matchless,  
2500 White Enchantress,  
900 Alice.

J. S. WILSON FLORAL CO.,  
Des Moines, Ia.

THOMAS C. JOY.

Place your order now for the new white Carnation, THOMAS C. JOY, delivery December and later, \$12.00 per 100, \$100.00 per 1000. You will make no mistake on this. Write us for testimonials from three specialists in different parts of the country who have tried it out. We can supply all standard varieties. Mail us your list. S. S. SKIDELSKY & CO.,  
50 Park Place, New York, N. Y.

LAST CALL.

#### FIELD-GROWN CARNATION PLANTS.

White Enchantress, \$8.00 per 100, \$75.00 per 1000

WIETOR BROS.,  
30 E. Randolph St., Chicago, Ill.

#### CARNATIONS. FIELD-GROWN CARNATION PLANTS. Well branched.

Per 100 Per 1000  
4000 White Wonder.....\$9.00 \$75.00  
Packing free. Cash, please. No c. o. d. orders accepted

LEE SMITH, GASPORT, N. Y.

FIELD-GROWN CARNATIONS.  
125 Pink Enchantress Carnations,  
175 White Enchantress Carnations.

\$9.00 per 100;  
\$25.00 for lot.

LOUIS LINNEMANN, JR.,  
Des Plaines, Ill.

CARNATIONS.

300 Enchantress,  
200 Victory.

These are not left-over culls,  
but stand in a block as grown,  
10c each. No packing charges.

FRED W. ARNOLD, CAMBRIDGE, O.

#### FIELD-GROWN CARNATIONS.

Field plants absolutely free from spider, stem-rot, or disease of any kind; large plants carefully dug and well packed in moss.

Matchless, \$9.00 per 100, \$80.00 per 1000.

WASHINGTON FLORAL CO.,

Wholesale Carnation Growers, Washington, Pa.

#### FIELD-GROWN CARNATION PLANTS.

Per 100 Per 1000  
Ward .....\$11.00 \$.....  
White Enchantress ..... 12.00 110.00  
Matchless ..... 10.00 .....

TAYLOR LANE GREENHOUSES,  
Mt. Sterling, O.

#### FIELD-GROWN CARNATIONS.

Nice plants.

Pink Enchantress, \$6.00 per 100, \$50.00 per 1000;  
Matchless, \$6.00 per 100.

Cash with order.

FRED PESCHE, NILES CENTER, ILL.

#### FIELD-GROWN CARNATION PLANTS.

Enchantress, Matchless, White Enchantress and Pocahontas, \$8.00 per 100, \$75.00 per 1000. These plants are a little undersize. Sample forwarded on request.

F. E. BLAKE, MARION, O.

#### FINE, STRONG FIELD PLANTS.

Nebraska, best red.....\$6.00 per 100  
Ward, best rose-pink..... 6.00 per 100  
Matchless, very best white..... 6.00 per 100

Cash with order.

GREEVE FLORAL CO., OSKALOOSA, IA.

ALL IRRIGATED STOCK, NONE BETTER.  
200 Pink Enchantress, extra strong, 20 to 30 shoots, \$14.00 per 100; 500 Matchless, strong plants, \$10.00 per 100; \$75.00 for the lot.

J. MULHAUSER & SON,

1701-3 Court St., Syracuse, N. Y.

#### MATCHLESS CARNATIONS.

in 4-inch pots.

Choice stock. About 600 plants, which we offer to close out at the rate of \$8.00 per 100.

BASSETT & WASHBURN,

178 N. Wabash Ave., Chicago, Ill.

#### FIELD-GROWN CARNATIONS.

Extra fine large plants, ready for shipment;

MATCHLESS.

\$10.00 per 100, \$90.00 per 1000.

ELI CROSS,

150 Monroe Ave., Grand Rapids, Mich.

#### FIELD-GROWN CARNATION PLANTS.

Pink Enchantress, Matchless.....\$12.00 per 100  
White Perfection, White Wonder.. 12.00 per 100

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

#### FIELD-GROWN CARNATIONS.

Ward, Matchless, White Enchantress,

\$8.00 per 100. Cash.

R. B. KRIEG,

Route No. 27, Topeka, Kan.

Carnation Light-pink Enchantress out of flats, strong plants not branched, \$5.00 per 100.

The Dumser Floral Co., Elgin, Ill.

Carnation Herald, 1000 fine, strong field plants, 8c each. Cash.

Lansing Floral Co., Lansing, Mich.

### CARNATIONS, LARGE, FANCY PLANTS.

1000 Matchless .....\$60.00 per 1000  
1000 White Enchantress ..... 80.00 per 1000  
These plants are not culls. Cash, please.

O. L. VAN METER, MONTICELLO, IA.

#### FIELD-GROWN CARNATIONS.

Fine stock, 10c each.

800 Matchless, 100 Beacon,

200 Enchantress Supreme.

JOHN NELSON CO., OSHTKOSH, WIS.

#### FIELD-GROWN CARNATION PLANTS.

White Matchless, strong, bushy plants, \$10.00 per 100, \$90.00 per 1000.

W. E. TRIMBLE GREENHOUSE CO.,

Princeton, Ill.

Carnation Matchless, an extra fine lot of strong, bushy, field-grown plants, the best we have ever grown, \$10.00 per 100, \$90.00 per 1000. Cash with order.

Cherry Park Gardens, Fredonia, N. Y.

#### FIELD-GROWN CARNATION PLANTS.

Matchless, 500, good stock,

\$6.50 per 100. Cash.

HUMM & JONES, OBERLIN, O.

Carnations, Enchantress and Matchless, field-grown, bushy plants, will average 5 to 6 good shoots, 6c each.

C. Humfeld, Clay Center, Kan.

Carnation White Enchantress, a fine lot of field-grown plants, 8c each. 5 per cent for packing. Cash.

W. J. Miller & Son, Pontiac, Ill.

Carnations, 3000 White Enchantress, strong field-grown plants, \$8.00 per 100, \$75.00 per 1000. Cash.

G. A. Ackerman Floral Co., Columbus, O.

Carnations, Pink and White Enchantress, Philadelphia and Herald, field-grown, fine plants, \$10.00 per 100, \$90.00 per 1000.

Henry Smith Floral Co., Grand Rapids, Mich.

Carnations, 150 Enchantress, nice plants, \$8.00 per 100. Bertermann Bros. Co., 241 Massachusetts Ave., Indianapolis, Ind.

Carnations, White Wonder and Enchantress Supreme, strong, field-grown, \$7.50 per 100.

Charles Frueh & Sons, Saginaw, Mich.

Carnation White Enchantress, 570 extra strong, no culls, field-grown, 8c each.

A. W. Harris, Florist, Sleepy Eye, Minn.

Carnation Matchless, field-grown, clean, bushy plants, \$6.00 per 100. Cash, please.

Beaver Ave. Greenhouses, Des Moines, Ia.

Carnation Matchless, 500 strong, healthy, field-grown plants, \$10.00 per 100.

Glaentzel the Florist, Camden, Me.

Carnations, White and Pink Enchantress, field-grown, choice stock, \$10.00 per 100.

Jacob Schulz, 831 Cherokee Rd., Louisville, Ky.

Carnations, Bassett and Enchantress, irrigated, field-grown plants, \$100.00 per 1000.

Fisher's Greenhouse, Sterling, Kan.

Carnation plants: See our special offer in our display advertisement in this issue.

Matthewson's, Sheboygan, Wis.

Carnation Matchless, field-grown plants, \$10.00 per 100.

Nixon H. Gino, Martinsville, Ind.

### CHRYSTANTHEMUMS

Chrysanthemums out of flats, Buckingham and Golden Wedding, outdoor-grown; strong, healthy plants, \$4.00 per 100.

The Dumser Floral Co., Elgin, Ill.

### CINERARIAS

#### CINERARIAS.

"BANG UP" FANCY STOCK.

Dreer's Prize Dwarf in assorted colors; strong and absolutely clean in every respect in 2-in. pots, \$5.00 per 100. This stock will make you big money.

Cash with order.

C. L. HUMPHREY,

Zanesville, O.

#### J. SYLVESTER,

Oconto, Wis.

#### CINERARIAS.

Vaughan's Columbian Mixture

and separate colors,

very large-flowering 3-in.,

ready for shift, 7c.

Cash, please.

#### CINERARIAS.

Excellent Dwarf strain; just the kind of stock to grow on for big profit making plants,

2-in., \$7.00 per 100.

Ready October 1 to 10.

Fine 3-in., \$10.00 per 100.

CHAS. N. COTTER CO., INC.,

Jamestown, N. Y.

#### VERY BEST LARGE-FLOWERING

#### CINERARIAS.

Finest colors and imported strain, 2½-in., \$7.00 per 100; 3-in., \$15.00 per 100; 4-in., \$25.00 per 100.

THE PARK FLORAL CO.,

1643 Broadway, Denver, Colo.

#### CINERARIA SEMI-DWARF.

3-in., \$7.50 per 100. Cash.

M. S. ETTER,

The Home of Primroses, Shiremanstown, Pa.

### CINERARIAS.

Half Dwarf Hybrid and Grandiflora.

2½-in. ....\$ 6.00 per 100, \$50.00 per 1000  
3-in. ex. heavy.. 10.00 per 100, 80.00 per 1000

PINEHURST FLORAL CO.,

Pleasant Hill, Mo.

#### CINERARIA MICHELL'S PRIZE

#### DWARF GRANDIFLORA.

These are good plants and worth every cent we are asking; 2½-in., 5c each. Cash.

HUMM & JONES, OBERLIN, O.

Cinerarias, Dreer's Prize strain and Semi-Dwarf, mixed colors, large transplanted plants, ready for 2½-in., \$3.00 per 100, 200 for \$5.00, postpaid; \$20.00 per 1000, express. Chas. Whitton, York St. and Gray Ave., Utica, N. Y.

#### DREER'S PRIZE DWARF CINERARIAS.

Nice 2½-in. plants.

\$6.00 per 100, \$55.00 per 1000.

FRANK OECHELIN,

4911 W. Quincy St., Chicago, Ill.

Cinerarias, Semi-Dwarf and Dreer's Prize Mixture ready to shift, 2½-in., \$4.00 per 100, 300 for \$10.00. Samuel Whitton, 1022 Churchill Ave., Utica, N. Y.

Cinerarias, Dreer's Prize Dwarf and Vaughan's Columbian Mixture, 2½-in., \$6.00 per 100. Ready for immediate or later delivery.

Charles Sherwood, Waterloo, Ia.

Cinerarias, fine, clean, Dreer's Prize, mixed, and Howard & Smith's Californian Prize, mixed; same quality as last year, 2½-in., \$5.00 per 100.

W. D. Gates, McGraw, N. Y.

Cinerarias, strong 2½-in. plants, \$6.00 per 100, \$55.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

Cinerarias, Dreer's Prize Dwarf and Vaughan's Columbian Mixture, 2½-in., 5c. Cash.

Hammerschmidt & Clark, Medina, O.

Cineraria Dreer's Prize Dwarf, 2½-in. pots, \$5.00 per 100. Cash.

Zumbrota Greenhouses, Zumbrota, Minn.

#### 2-IN.—CINERARIAS—2-IN.

Dreer's Prize Dwarf strain, \$4.00 per 100. Cash.

C. G. LOCKE, ARKPORT, N. Y.

Cinerarias, Dreer's Prize Dwarf, strong, 2½-in., \$6.00 per 100.

The Thumb Nursery, Marlette, Mich.

Cinerarias, best large-flowering, finest colors and imported strain, 2-in., \$5.00 per 100. Toledo Greenhouse, 2829 Chestnut St., Toledo, O.

Cinerarias, Half-Dwarf, mixed, best kinds, 2½-in. pots, \$7.00 per 100. Roman J. Irwin, 43 W. 18th St., New York, N. Y.

Cinerarias, best mixture, 2½-in., \$5.00 per 100. Lakewood Cemetery Greenhouses, 3600 Hennepin Ave., Minneapolis, Minn.

#### FINEST MIXTURE

Cinerarias, 2½-in., \$6.00 per 100.

GULLETT & SONS, LINCOLN, ILL.

Cinerarias, 30,000 ready to shift, very finest strain, 2½-in. pots, \$5.00 per 100, \$40.00 per 1000. Cash.

Penn Floral Co., Kingston, Pa.

Cineraria Dwarf, large-flowering strain of beautiful colors, 2-in., \$3.50 per 100. Richard A. Irvine, Bay City, Mich.

Cinerarias, 3-in., \$7.00 per 100. Cash.

J. W. Miller, Shiremanstown, Pa.

Dwarf Cinerarias, dandy 2-in., \$5.00 per 100.

Melvin D. Augspurger, Montpelier, Ind.

Dwarf Cinerarias, 2½-in., \$6.00 per 100.

Holton & Hunkel Co., Milwaukee, Wis.

### CLEMATIS

WELL ROOTED AND RIPENED PLANTS.  
Large-flowering Clematis from 2½-in. and 3-in. pots.

Jackmannii.

Henryli.

Mme. Edouard Andre,

Ramona,

Duchess of Edinburgh,

Mme. Baron Veillard,

\$15.00 per 100. Cash with order.

JAMES I. GEORGE, FAIRPORT, N. Y.

Clematis Paniculata, strong 2-year, field-grown, \$15.00 per 100, \$120.00 per 1000.

Rock's Flower Gardens, Independence, Mo.

Clematis Paniculata, 2-year, 15c; 3-year, 25c. Extra strong stock. Instant shipment.

W. H. Salter, Rochester, N. Y.

### COLEUS

JUST WHAT YOU WANT, NO TRASH.  
Coleus, just the thing for your Christmas pans and baskets; 6 varieties, all bright colors.

Rooted cuttings.....\$1.40 per 100, \$13.00 per 1000  
2½-in. of above.... 5.00 per 100, 45.00 per 1000  
Trailing Queen, 2 varieties, \$1.25 per 100, \$11.00 per 1000.

LEWIS G. PLEISS, NEW ALBANY, IND.

#### COLEUS CHRISTMAS GEM.

We have to offer 7000 extra nice 2½-in. plants ready for 3-in. pots. These are just right to make nice plants for Christmas.

\$6.00 per 100, \$55.00 per 1000.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

Coleus Christmas Gem, strong plants, 2½-in., \$4.50 per 100. Fifteen best varieties, mixed, including two trailing, 2½-in. pots, \$3.00 per 100. Rooted cuttings of above, mixed varieties, \$1.00 per 100. Cash, please.

Hillview Greenhouse Co., La Crosse, Wis.



## COLEUS.

2½-in., 75c per doz.  
4-in., \$1.50 per doz.

WALTER ARMACOST & CO.,  
521 East 4th St., Los Angeles, Cal.

COLEUS, GOOD, CHOICE VARIETIES.  
Including Trailing Queen and Golden Bedder mixed, rooted cuttings, \$1.25 per 100; 3-in., \$3.50 per 100.

MONTGOMERY GARDENS, SAC CITY, IA.

COLEUS, TEN BEST VARIETIES.  
Well rooted cuttings, clean stock, \$1.00 per 100, postpaid. Cash with order, please.

WEST END GREENHOUSE,  
802 W. King St., Winona, Minn.

Coleus, rooted cuttings, 12 or 14 bright colors, also trailing, \$1.00 per 100.  
Ellis Greenhouse, 1748 Cleveland Ave., Kansas City, Kan.

Coleus, rooted cuttings, 12 good varieties including Trailing Queen, Brillancy and Christmas Red, \$1.25 per 100, \$11.00 per 1000. Cash.  
E. G. Goltz, Bellevue, O.

Coleus Trailing Queen and good variegated and red, rooted cuttings, \$1.50 per 100, \$12.50 per 1000, postpaid.  
A. W. Harris, Florist, Sleepy Eye, Minn.

Coleus, seventeen varieties, clean, healthy stock, rooted cuttings, \$1.25 per 100, postpaid; 2½-in., \$2.50 per 100, by express. Cash, please.  
E. B. Morgan Floral Co., Paxton, Ill.

Coleus, good, choice varieties including Trailing Queen, rooted cuttings, \$1.25 per 100; 2½-in., \$3.00 per 100; fine varieties for stock.  
Oak Grove Greenhouse, Tuskegee, Ala.

Coleus, Defiance and Brillancy, 2-in., \$5.00 per 100. Six leading, common varieties, 2-in., \$4.00 per 100. Winfield S. Kircher, Cyclamen Specialist, Defiance, O.

Coleus, mixed bright colors, rooted cuttings, \$1.50 per 100, parcel post; 2½-in., 3c each.  
Quaker Hill Greenhouses, Sebring, O.

Coleus, assorted, including Trailing Queen and Trailing Beauty, \$1.25 per 100.  
B. C. Johnson, Sterling, Colo.

Coleus, 12 choice varieties, rooted cuttings, 1½c; 2-in., 2½c each, prepaid.  
C. Humfeld, Clay Center, Kan.

Trailing Coleus, 3 varieties, rooted cuttings, \$1.25 per 100, \$9.00 per 1000, prepaid.  
Sefton's, Chillicothe, Mo.

Coleus, 7 varieties, strong 2-in., 8c; rooted cuttings, 1½c each. Cash.  
Valley View Gardens, Tiffin, O.

Coleus, 8 varieties, including Christmas Red and Golden Bedder, 2-in., \$30.00 per 1000.  
F. H. Parker, Fort Scott, Kan.

Coleus, Golden Bedder and other varieties, rooted cuttings, \$1.50 per 100, \$12.50 per 1000.  
J. C. Hennison Co., Sioux City, Ia.

Coleus Trailing Queen, rooted cuttings, \$2.50 per 100, via mail, postage paid.  
Clover Leaf Floral Co., Springfield, O.

Coleus, rooted cuttings, 12 varieties, clean, strong, well rooted, \$1.50 per 100. Mail paid.  
Geo. B. Rine, Mellinsgrove, Pa.

Coleus, 10 choice varieties, rooted cuttings, \$1.50 per 100; 2½-in., 4c. Cash.  
H. A. Cook, Oberlin, O.

Coleus Christmas Gem, strong 2½-in., \$50.00 per 1000. George O. Overholser, Springfield, O.

Coleus, 12 varieties, 2½-in., \$3.00 per 100. Cash.  
W. A. Ballou, Wheaton, Ill.

## CROTONS

## CROTONS, HIGHLY COLORED.

3-in. ....15c each  
4-in. ....25c each  
Larger size ....40c each

P. KAUL & SON,  
633 Cherokee St., New Orleans, La.

Crotons, good varieties, well colored, stocky plants, southern grown, strong 2½-in., \$27.50 per 100; 4-in., \$60.00 per 100; 6-in., \$1.75 and \$2.75 each.  
S. S. Skidelsky & Co., 50 Park Place, New York.

CROTONS, ASSORTED VARIETIES,  
GREENHOUSE-GROWN.  
4-in., 50c; 5-in., 75c each.

WESTOVER NURSERIES,  
St. Louis Co., Clayton, Mo.

Crotons, extra fine, 4-in., \$35.00 per 100.  
Archias Floral Co., Sedalia, Mo.

## CURRANTS

Wild Currant plants, large 2-year plants, \$12.00 per 100.

Harry J. Squires, Good Ground, N. Y.

## CYCLAMEN

## CYCLAMEN PLANTS.

These plants are from Fischer's seed, are well established and ready for a shift. The following varieties are offered:

Glowing Red, Perle Von Zehlendorf,  
Rose of Marienthal, Cherry Red,  
Wonder of Wandsbek, Christmas Red,  
White with Red Eye, Bright Red.

4-in. ....\$40.00 per 100  
5-in. ....50.00 per 100  
6-in. ....75.00 per 100

Add 5 per cent to cover cost of packing.

## AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

POEHLMANN BROTHERS COMPANY,  
Morton Grove,  
Illinois.

## CYCLAMEN PLANTS.

Rose of Zehlendorf,  
Rubn Von Wandsbek,  
Dark Salmon,  
Glowing Red,  
Cherry Red,  
Rose of Marienthal.

## QUALITY STOCK.

4-inch .....40c each  
4-inch, select .....50c each  
6-inch .....\$1.25 each  
6-inch, select .....1.50 each

This stock is of A1 quality and will make exhibition plants in the fall

ALL ORDERS  
FERD. FISCHER'S FAMOUS  
CYCLAMEN SEED  
SHOULD BE SENT TO  
AMERICAN BULB CO.

172 N. Wabash Ave., Chicago, Ill.  
We offer seeds of the following varieties.

Per 1000  
Glowing Dark Red, Christmas red.....\$12.00  
Glowing Red, bright cherry red.....12.00  
Bright Rose, Rose of Marienthal.....12.00  
Pure White .....10.00  
Lilac .....12.00  
White with dark carmine eye.....12.00  
Salmon, delicate, Improved Rose Von Zehlendorf .....15.00  
Salmon, Improved Perle Von Zehlendorf.....15.00  
Salmon, red, Improved Glory Pride of Wandsbek, near vermillion, very scarce..18.00  
Rococo Erecta—Orchid-flowering types:  
Rococo Erecta, red.....15.00  
Rococo Erecta, rose.....15.00  
Rococo Erecta, lilac.....15.00  
Rococo Erecta, white and carmine eye....15.00  
Deliveries now being made.

AMERICAN BULB CO., Chicago, Ill.  
172 N. Wabash Ave.

100,000 CYCLAMEN PLANTS.  
Every one good. Peterson's, Fischer's and Stuart Low's seed.

3-IN. Per 100  
Wandsbek, salmon .....\$15.00  
Salmon, delicate Improved Rose von Zehlendorf .....15.00  
Salmon, Improved Perle von Zehlendorf...15.00  
Pink Pearl, salmon .....15.00  
Salmon King .....15.00  
Glowing Dark Red .....15.00  
Bright Cherry Red .....15.00  
White Swan .....15.00  
Rose of Marienthal .....15.00  
Christmas Cheer .....15.00

All of the above varieties from 4-in. pots, ready for shift, \$30.00 per 100.

WALTER ARMACOST & CO.,  
321 East 4th St., Los Angeles, Cal.

## SUPERIOR CYCLAMEN.

Cyclamen are now recognized as the most popular and indispensable flowering plants for the holiday trade. Prepare now for Thanksgiving and Christmas. We can supply the following varieties:

Dark Blood Red, Lilac,  
Rose of Marienthal, Defiance,  
Daybreak, Dark Salmon and  
White with Pink Eye, Pure White.  
3-in., extra select.....\$20.00 per 100  
4-in., extra select.....35.00 per 100  
5-in., extra select.....50.00 per 100  
6-in., extra select.....75.00 per 100

Note: The size priced at \$75.00 in last week's ad, page 16, should have read 6-in., not 5-in. as printed.

Shipped direct from our grower in Dayton, O.  
Add 5 per cent to cover cost of packing.

A. L. RANDALL CO.,  
180 N. Wabash Ave., Chicago, Ill.

## CYCLAMEN.

Peterson's and Fischer's World-renowned strains.

The largest and best stock of these desirable plants that we have ever grown;

all colors including white and white with eye;

plenty of

reds and salmon.

3-in., 17½c each;

4-in., 30c each.

Mail your orders at once,

desirable plants

are sure to be scarce later on.

All shipped in paper pots.

Packing at cost.

ELITCH GARDENS CO.,

Denver, Colo.

## CYCLAMEN, 5½-IN. ASSORTED.

Dark salmon, pink, red eye and cherry red; very good, just what you want; get them before the weather gets cold. Better stock never was offered for the price. 75c and \$1.00 each. Packing free.

J. G. LAYTON, OLEAN, N. Y.

## CYCLAMEN GIGANTEUM.

## SEED NOW READY.

Glory of Wandsbek, dark and light shades of salmon.

Daybreak, delicate shade of salmon.

Brilliant-red, large and fine.

Pure White, extra select.

White Pink Eye, very large and fine.

Rosea Superba, deep shell pink.

Rose of Marienthal, light pink, dark eye.

Magnifica, dark rosy pink, very fine.

Lavender, very beautiful.

Above varieties, \$12.00 per 1000 net.

For novelties and cultural directions, price list sent on application.

J. A. PETERSON & SONS,

Westwood, Cincinnati, O.

## NEW CROP CYCLAMEN SEEDS.

Your trial is our gain, as it is the very best in Cyclamen produced; pure white, white with eye, soft pink with eye, bright rose-pink, bright red, dark blood red, \$1.00 per 100, \$8.00 per 1000. Light salmon, dark salmon, Rococo Erecta, \$1.50 per 100, \$10.00 per 1000.

Defiance, the new beautiful and earliest bloomer for Christmas red, \$1.50 per 100, \$12.00 per 1000.

All orders of 5000, 5 per cent, 10,000 10 per cent off.

Cultural directions with all orders.

O. WINTERICH, ST. PETERSBURG, FLA.

## HERE IS CYCLAMEN STOCK.

That you can get lined up strong for your winter's business; these plants are the biggest bargain you can find in 3-in. stock; we can give you as much as 80 per cent light and dark salmon, if you prefer, or a fine assortment of commercial colors, if you leave it to us.

This stock is in fine shape for a shift to larger pots, and we are selling them at \$15.00 per 100. Cash with order.

O. L. HUMPHREY, ZANESVILLE, O.

## CYCLAMEN PLANTS.

Now is the time to buy. Do not wait until too cold to ship.

We have some very fine plants to offer this year; colors mostly red and salmon.

If you buy of us once, you will always buy of us.

## PRICES FOR OCTOBER DELIVERY.

5-in., 50c; 6-in., 75c.

Cash with order.

Plants are shipped in paper pots. If wanted in clay pots add 5 per cent.

JNO. F. SABRANSKY, KENTON, O.

## CYCLAMEN PERSICUM GIGANTEUM.

Our stock of Cyclamen was never better than at this time.

This strain is gathered from the cream of the land, and we are prepared to make immediate shipments.

Colors: Light and dark red, pink, salmon and white, no white sent if not wanted.

4-in., 25c; 5-in., 50c.

Bring your truck and see our Primroses and Vincas on the Hub Highway.

C. F. MAHAN & CO., R. NO. 8, DAYTON, O.

## BEST COLORS, SEPARATE OR MIXED.

## CYCLAMEN PLANTS FROM

## BEST SELECTED STRAIN.

Per 100  
3-in. pots .....\$20.00  
4-in. pots .....40.00  
4-in. pots, selected.....50.00  
Add 5 per cent for packing. If salmon alone is ordered, add 10 per cent to above prices.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

## CYCLAMEN PLANTS, BIG VALUE.

Ferd. Fischer's strain, none better, all colors including Wandsbek, \$10.00 per 100; 3-in., \$15.00 per 100; 3½-in., \$18.00; strong 5-in., 75c each; Wandsbek alone, \$2.00 per 100 extra.

## CYCLAMEN SEED.

Ferd. Fischer's strain. Ready now. Dark red, light red, rose, white with red eye, white, \$10.00 per 1000. Rococo, \$12.00 per 1000.

Light and dark Wandsbek, \$12.00 per 1000.

GULLETT & SONS, LINCOLN, ILL.

## CYCLAMEN.

Just what you are looking for.

Strong, clean, heavy stock of Fischer's and Peterson's strain; no better stock on the market; you can make money by stocking up on these and finishing them yourself; 4-in. ready for shift to 5-in., \$35.00 per 100, \$332.00 per 1000. Shipped in paper pots. Packing free.

J. W. DAVIS CO., TERRE HAUTE, IND.

## CYCLAMEN

## FERD. FISCHER'S SEED.

3-in. ....15c each  
4-in. ....25c each  
5-in. ....45c each  
6-in. ....70c each

## WOODCOCK FLORAL CO.,

Spencer, Ia.

## CYCLAMEN PLANTS, FISCHER'S STRAIN.

All selected, good colors.

Splendid fall and Christmas sellers.

Large-flowering, bushy, clean

4-in., 35c; 4½-in., 50c;

6-in., \$1.00; Select, \$1.50.

Cash. No packing charges.

JOSEPH TURSKI, GROSS POINT, ILL.

Cyclamen Giganteum, fine, large plants, perfect foliage, full of buds, mixed colors, plenty of red and salmon, 3-in., \$12.00 per 100; 4-in., \$20.00 per 100; 5-in., \$35.00 per 100. These are all A 1 stock, ready to shift.

Edward Whitton, Utica, N. Y.



**CYCLAMEN Continued****GIANT-FLOWERING VARIETIES.**

Cyclamen, large leaves, bushy plants, any of which will bloom before Christmas. You will make no mistake in buying these plants. Satisfaction guaranteed. Cash.

4-in. ....	\$25.00 per 100
4-in., select .....	30.00 per 100
5-in. ....	45.00 per 100
6-in. ....	70.00 per 100

HUMM & JONES, OBERLIN, O.

**STRONG 2½-IN. CYCLAMEN.**

Grown from German strain seed; big percentage of salmon shades, ready to shift, \$12.00 per 100.

October delivery.

Extra fine 4-in., shipped ready for shifting up, \$30.00 per 100.

C. O. POLLWORTH CO., MILWAUKEE, WIS.

**CYCLAMEN PLANTS.**

Ferd. Fischer's strain in assorted colors.

4-in. ....	\$20.00 per 100
4-in., select .....	40.00 per 100

Packing free if cash with order, otherwise add 5 per cent.

CHARLES WARNOCK GREENHOUSES,

9171 West Fort St., Detroit, Mich.

**CYCLAMEN READY FOR SHIFT.**

Light and Dark Red, Rose, Del. Pink Carmine Eye.

3½-in., \$25.00 per 100;

4-in., \$35.00 per 100.

Add 5 per cent for packing.

HEINL'S GREENHOUSES, WEST TOLEDO, O.

Cyclamen plants grown from the very finest seed and superior strains, strong 3-in., \$20.00 per 100, \$175.00 per 1000; 4-in., \$35.00 per 100; also the best German and English seed, separate colors, \$12.00 per 1000, except Wandsbek and Salmon, which are \$15.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

**CYCLAMEN PLANTS.**

Strong, healthy stock.

3-in. ....	\$20.00 per 100
4-in. ....	35.00 per 100

Out of pots.

F. F. CRUMP, FLORIST,

Colorado Springs, Colo.

**4-IN.—CYCLAMEN—4-IN.**

Reduced price to make room, \$20.00 per 100; in paper pots; mixed colors, mostly red and salmon; large-flowering strain; ready for flowering pots. Cash.

C. G. LOCKE, ARKPORT, N. Y.

**"CYCLAMEN OF QUALITY."**

Light red, dark red, pink, salmon, red eye and white, 4-in., \$35.00; 3-in., \$15.00 per 100. All stock ready for shift when shipped.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

Cyclamen, red, salmon and pink shades, no white, extra strong 4-in. ready for 5 and 6-in., \$35.00 per 100. Will make fine Christmas stock. Terms: Cash with order. See Primula advertisement.

McAdams & McComb, Columbus Grove, O.

**GIANT STRAIN CYCLAMEN.**

Ready for shift; red, dark salmon and light salmon.

4-in. ....	\$27.50 per 100
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We ship from Spokane.

PETERS & SONS, HILLYARD, WASH.

**CYCLAMEN PLANTS.**

Clean, strong, healthy plants.

3-in., \$13.00 per 100,

4-in., \$20.00 per 100.

HOLCO GREENHOUSES, CANTON, O.

Cyclamen, Fischer's strain, in pink, salmon and cherry red, strong plants, 5-in., \$45.00 per 100. Shipped in paper pots. Add 5 per cent for packing. Cash. Sunny Point Floral Co., R. No. 1, North Milwaukee, Wis.

**CYCLAMEN, FISCHER'S STRAIN.**

3-in. ....	\$15.00 per 100
4-in. ....	25.00 per 100

No packing charge on paid orders.

B. L. GIBBS & SON, CUMBERLAND, MD.

**CYCLAMEN.**

Red, pink and salmon.

3-in. ....	\$15.00 per 100
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Add 5% for packing charges.

C. H. FREY, LINCOLN, NEB.

**CYCLAMEN, FERD. FISCHER'S STRAIN.**

Strong 3-in. .... \$12.00 per 100

Packing and boxes free.

EVENDEN BROS. CO., WILLIAMSPORT, PA.

Cyclamen, extra fine, out of 4-in. pots, \$20.00 per 100; out of 3½-in. pots, \$15.00 per 100. Crowded for room so must sell. Cash with order.

A. H. Woepfel, Corning, N. Y.

Cyclamen Giganteum, large flowers, mixed colors, full of buds, 4-in., \$25.00 per 100; 5-in., \$40.00 per 100. Charles Whitton, York St. and Gray Ave., Utica, N. Y.

Cyclamen Giganteum, mixed or separate colors, stocky, well grown plants from 3-in. pots, for immediate shipment, \$20.00 per 100. See Primula Obconica. Wetlin Floral Co., Hornell, N. Y.

Cyclamen, dark red, extra strong 2½-in. and 3-in., \$12.00 per 100.

Gorton & Story, Florists, Norwich, N. Y.

**4-INCH CYCLAMEN, 4-INCH.**

Assorted colors, mostly red, 35c each.

CHARLES SHERWOOD, WATERLOO, IA.

Cyclamen, good strain, 4-in., \$25.00 per 100. Cash, please.

Herman Schallhorn, Kalamazoo, Mich.

Cyclamen: See our special offer of 2½-in., 3-in. and 4-in. in our display advertisement in this issue. Matthewson's, Sheboygan, Wis.

Cyclamen, best strain, assorted colors, 4-in., \$22.50 per 100. Fall or immediate delivery. Cash. Brill Celery Gardens, Kalamazoo, Mich.

Cyclamen, good strain, 3-in., \$18.00 per 100. Grohman The Florist, Saginaw, Mich.

**DAHLIAS****CALIFORNIA DAHLIA NOVELTIES.**

Giants for cut flowers and exhibitions; strong bulbs from 4-in. pots for fall and spring delivery.

Our 1922 catalogue mailed on request.

Quality—Service.

KEY ROUTE HEIGHTS NURSERY CO.,

3852 Loma Vista Ave., Oakland, Cal.

**DAHLIA TUBERS, FALL DELIVERY.**

Mixed colors and red Decorative, \$11.00 per barrel of clumps which will make 500 divisions next spring.

Floral Park Jewel, Mrs. Charles Turner, Jack Rose and Souvenir de Gustav Doazon, \$14.00.

BRAZIL DAHLIA FARM, BRAZIL, IND.

**DAHLIAS.**

Large stocks of Dahlias, several of the best varieties for florists' use still on hand.

B. HAMMOND TRACY, INC.,

Cedar Acres, Wenham, Mass.

**DAISIES****STRONG ROOTED CUTTINGS READY NOW.**

	Per 100	Per 1000
Hunt's Boston Yellow.....	\$4.00	\$35.00
Hunt's White Sport.....	4.00	35.00
Blue Daisies .....	5.00	45.00

Cash, please.

A. E. HUNT & CO.,

2127 Ashland Ave., Evanston, Ill.

**HERE'S A FINE LIST OF VARIETIES.**

Boston Yellow, rooted cuttings, \$4.00 per 100

Hunt's White Sport, rooted cuttings, 4.00 per 100

Mrs. Sander, rooted cuttings, 3.00 per 100

Blue Daisies, rooted cuttings, 5.50 per 100

Blue Daisies, 2½-in., 10.00 per 100

A. L. RANDALL CO.,

180 N. Wabash Ave., Chicago, Ill.

**SHASTA DAISIES.**

Alaska and King Edward VII, strong, July transplanted plants, \$2.50 per 100, \$20.00 per 1000. Cash, please.

NORMAN A. SCHMIDT,

1084 3rd St., Milwaukee, Wis.

**YELLOW MARGUERITES.**

3-in., \$6.00 per 100.

WALTER ARMACOST & CO.,

821 East 4th St., Los Angeles, Cal.

**STRONG, FIELD-GROWN.**

Bellis Daisies, several varieties.

75c per 100, \$4.00 per 1000. Cash.

C. A. ANDERSON GREENHOUSE CO.,

Forest Co., Box 56, Tionesta, Pa.

**DAISIES, BOSTON YELLOW.**

Extra fine 2½-in. plants, \$6.00 per 100; rooted cuttings, \$3.00 per 100.

HAUGE FLOWER & PLANT HOUSE,

Fairmont, W. Va.

Daisies, White Marguerite, 2½-in., \$3.50 per 100; Mrs. Sander, 2½-in., \$4.00 per 100; Mrs. Sander, 5-in., 10c each. Cash.

W. A. Ballou, Wheaton, Ill.

Daisies: Bellis Monstrosa, pink or white; also Longfellow and Snowball, fine, strong plants, \$3.00 per 100. Cash.

Brill Celery Gardens, Kalamazoo, Mich.

Boston Yellow, 2½-in., strong, \$7.00 per 100; Giant White, 2½-in., \$6.00 per 100. 5% for packing.

S. S. Skidelsky & Co., 50 Park Place, New York.

Daisy Marguerite, rooted cuttings, \$2.00 per 100, \$15.00 per 1000, postpaid.

A. W. Harris, Florist, Sleepy Eye, Minn.

Daisy Marguerite, rooted cuttings, \$1.50 per 100; Sander and Boston Yellow, \$2.00 per 100.

Melvin D. Augspurger, Montpelier, Ind.

Shasta Daisy, strong field-grown plants, \$5.00 per 100. H. G. Walker, 312 W. Chestnut St., Louisville, Ky.

Bellis Daisies, giants, white and pink, \$3.00 per 1000; White Daisy, 2-in., \$3.00 per 100. Cash.

Ryer Bros., Chambersburg, Pa.

Shasta Daisies, strong field-grown plants, \$1.00 per doz., \$5.00 per 100.

Harry J. Squires, Good Ground, N. Y.

Daisies, yellow, 2½-in. ready to shift, \$6.00 per 100.

Mrs. F. W. Blubaugh, R. R. No. 2, Elwood, Ind.

Shasta Daisy Alaska, fine, large 2½-in. pots, \$5.00 per 100. Cash with order.

Charles T. May, R. R. No. 14, Dayton, O.

Shasta Daisies, true Alaska and King Edward VII, strong transplanted stock, \$2.50 per 100, prepaid.

S. W. Pike, St. Charles, Ill.

Daisies, white, fine 2-in., \$3.50 per 100. Cash.

J. W. Miller, Shiremanstown, Pa.

**DELPHINIUMS****DELPHINIUM BELLADONNA.**

Strong, July transplanted plants, fine for lining out, \$2.50 per 100, \$20.00 per 1000. Cash, please.

NORMAN A. SCHMIDT,

1084 3rd St., Milwaukee, Wis.

**DELPHINIUM BELLADONNA.**

Larkspur; spring field-grown plants. Plants are strong and hardy and have from three to five shoots, \$5.00 per 100, \$48.00 per 1000. Cash with order, please. Add 5 per cent for packing.

ERVIN L. SCHULTZ,

Route 1, Box 129, North Milwaukee, Wis.

Delphinium Belladonna, 2½-in., \$4.00 per 100; spring field-grown plants, \$5.00 per 100; 2-year-old, large clumps, \$10.00 per 100. Gold Medal Hybrids, English strain, 2½-in. pots, \$4.00 per 100; spring field-grown plants, \$4.00 per 100, \$35.00 per 1000; 2-year-old, large clumps, \$10.00 per 100, \$90.00 per 1000.

Wm. F. Krueger, 516 Potter St., Toledo, O.

**BELLADONNA AND BELLAMOSA****DELPHINIUMS.**

1-year-old clumps, \$8.00 per 100, \$70.00 per 1000.

2-year-old clumps, \$14.00 per 100.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

**FINE DELPHINIUM BELLADONNA CLUMPS.**

We have a choice lot of 1-year-old, strong bushes of Delphinium Belladonna, good for forcing or planting out, \$6.50 per 100, \$55.00 per 1000.

KAMP & SPINTI GREENHOUSE CO.,

North Milwaukee, Wis.

Delphinium Belladonna, strong field-grown, \$7.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Delphinium Belladonna, strong field-grown plants, \$5.00 per 100. H. G. Walker, 312 W. Chestnut St., Louisville, Ky.

Delphiniums, Belladonna and Bellamosa, 1-year-old, field clumps, \$7.00 per 100, \$60.00 per 1000.

J. C. Schmidt, Bristol, Pa.

Delphinium Belladonna seed, \$2.25 per oz., \$30.00 per lb.

Thomas J. Murphy, 409 Erie St., Painesville, O.

Delphinium Belladonna, the grand cut flower variety, strong field-grown, \$7.00 per 100.

Thomas J. Murphy, 409 Erie St., Painesville, O.

Delphinium Belladonna, strong, field-grown plants, \$1.00 per doz., \$5.00 per 100.

Harry J. Squires, Good Ground, N. Y.

**DIANTHUS**

Sweet William, strong, field-grown plants, \$1.00 per doz., \$5.00 per 100.

Harry J. Squires, Good Ground, N. Y.

**DRACAENAS****DRACAENA INDIVISA.**

Field-grown, 1½ feet, ready for 4-in. and 5-in. pots, \$12.00 per 100, \$100.00 per 1000; 2½-in. pots, \$6.00 per 100.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

**DRACAENA INDIVISA.**

Good, thrifty plants for growing on, of our usual good quality, from 2-in. pots, \$3.50 per 100, in any quantity.

E. RAWLINGS,

Wholesale Grower, Allegany, N. Y.

**DRACAENAS.**

3-in., 12c;

5-in., 30c.

J. V. LAVER,

704 State St., Erie, Pa.

**DRACAENA INDIVISA.**

Strong 2½-in. stock, \$5.00 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

Dracaenas, Terminata, 2½-in. stock, \$18.00 per 100; Aurora and Mandalana, 2½-in., \$22.50 per 100; Mandalana, 2½-in., \$27.50 per 100. Cash.

The Minge Floral Co., Mobile, Ala.

Dracaena Indivisa, 5000 seedlings, \$1.50 per 100, \$10.00 per 1000.

Melvin D. Augspurger, Montpelier, Ind.

Dracaena Indivisa, 3000 strong 2½-in., \$5.00 per 100. Cash, please.

Kelly's Greenhouses, Kokomo, Ind.

Dracaena Indivisa, transplanted, strong 8-in. to 10-in., \$2.00 per 100, \$18.00 per 1000. Cash.

Harry M. Buckley, Springfield, Ill.

Dracaena Indivisa, bench-grown, 1 ft. high, \$6.00 per 100; 2½-in., \$3.00 per 100.

Schuman Floral Co., 222 Liberty St., Erie, Pa.

Dracaena Indivisa, extra good 3-in., \$10.00 per 100. Westwood Flower & Plant Co., R. R. No. 14, Dayton, O.

Dracaena Indivisa, 1-year-old, field-grown, ready for 5-in. and 6-in. pots, \$10.00 per 100, \$90.00 per 1000.

J. C. Schmidt, Bristol, Pa.

Dracaena Indivisa, very fine stock, ready to shift, 3-in., \$12.00 per 100. Cash.

Okmulgee Greenhouses, Okmulgee, Okla.

**Dracaenas**, 1½-in. potted, 8c each, \$27.50 per 1000. Parcel post 10c per 100 additional.  
Clover Leaf Floral Co., Springfield, O.

**Dracaenas**, Massangeana and Lord Wolseley; elegant stock, \$2.00 each. Holton & Hunkel Co., 462 Milwaukee St., Milwaukee, Wis.

**Dracaena Indivisa**, 2½-in., \$5.00 per 100.  
James D. Hooper, 1401 Roane St., Richmond, Va.

### ERICAS

#### BUY FROM A SPECIALIST IN HEATHER.

A. Schultzeis,  
316 Nineteenth St.,  
College Point, N. Y.

Ericas perfectly budded, the best we ever had. Pink and Orange Trumpet varieties; 50 deg. by night and 60 deg. during the day will bring them in bloom for Christmas.

#### CHRISTMAS VARIETIES.

President Carnot, 4½-in. pots....\$ 50.00 per 100  
Felix Faure, 4½-in. pots..... 50.00 per 100  
Felix Faure, 6-in. and 6½-in. pots 100.00 per 100  
Hielana, 4½-in. pots ..... 60.00 per 100

Globular shaped flowers, same temperatures:

Erica Regerminans, lavender, 4½-in. pots .....\$50.00 per 100  
Erica Ovata, lavender, 5-in. pots. 50.00 per 100  
Erica Melanthera, white, 4½-in. pots ..... 50.00 per 100

#### EASTER VARIETIES.

Erica Perfecta, light pink, 4½-in. pots ..... 50.00 per 100  
Erica Persoluta Alba, white, 4½-in. pots ..... 50.00 per 100  
Erica Persoluta Rosea, pink, 4½-in. pots ..... 50.00 per 100  
Erica Cupressina, pink, 4½-in. pots 60.00 per 100  
Erica King Edward VII, pink.... 50.00 per 100  
Erica Translucens, pink ..... 6.00 per doz.  
Specimens of all the above varieties, \$1.00 to \$5.00.

Cash with order, please; add 5 per cent of amount of bill for packing.

Price list of other plants we have will be sent on request.

Ericas: Melanthera, Persoluta Alba, Mediterranean and Mediterranean Hybrida, 2-in., \$13.50 per 100. Erica Persoluta Rosea and Menziesia Polifolia Alba, \$16.00 per 100.

Melanthera, pink; Regerminans, Ovata and Pres. Felix Faure, all Christmas varieties, 4-in. selected, 75c; 5-in. selected, \$1.25; 6-in. selected, \$1.75 each. Persoluta Alba and Persoluta Rosea, Easter varieties, same prices. Strong stock shipped from California. We have shipped this stock all the way to New York and it always has arrived in good shape.  
S. S. Skidelsky & Co., 50 Park Place, New York.

#### WHITE CHRISTMAS HEATHER.

Christmas-flowering varieties, 3-in. pots as large as the average 5-in. pots that are sold.  
25 plants at .....\$0.75 each  
50 plants at ..... .65 each  
100 plants at ..... .60 each  
300 plants at ..... .55 each  
Plants 18 to 20 ins. high from bottom of pot; measuring 9 to 11 ins. wide; clean healthy condition and will make excellent plants for selling Christmas 1922.

#### ROMAN J. IRWIN.

43 W. 18th St., New York, N. Y.

#### ERICA MELANTHERA.

2-in., \$15.00 per 100.  
4-in., \$50.00 per 100.

#### WALTER ARMACOST & CO.

321 East 4th St., Los Angeles, Cal.

### EUPHORBIAS

Euphorbias, very nice 2½-in. plants, \$14.00 per 100, \$130.00 per 1000.  
S. S. Skidelsky & Co., 50 Park Place, New York.

Euphorbia Jacquiniiflora, 2½-in. pots, \$15.00 per 100, \$140.00 per 1000. Ready now.  
Roman J. Irwin, 43 W. 18th St., New York, N.Y.

### EVERGREENS

Evergreen understocks for grafting conifers; complete assortment. Write for prices. The D. Hill Nursery Co., Box 403, Dundee, Ill.

### FERNS

POEHLMANN BROS. CO.,  
quality stock.

#### BOSTON FERNS.

4-in., 35c;  
5-in., 60c;  
6-in., 75c;  
7-in., \$1.25;  
8-in., \$2.00;  
9-in., \$3.00;  
10-in., \$4.00.

2½-in., \$6.00 per 100, \$55.00 per 1000.

#### MACAWIL.

Very strong stock,  
5-in., 75c; 6-in., \$1.00.

Morton Grove, Ill.

#### BOSTON FERNS.

Strong runners, ready for immediate delivery, \$10.00 per 1000; 3-in. pot size, \$7.00 per 100; 4-in. pot size, \$10.00 per 100; 5-in. pot size, \$15.00 per 100; 6-in. pot size, \$25.00 per 100. 20 per cent discount for cash with order.  
F. M. SOAR, LITTLE RIVER, FLA.

### FERNS MY SPECIALTY.

Fern seedlings; excellent stock, ready for potting. In assortment of ten best fern dish varieties, \$1.75 per 100, \$15.00 per 1000. In 30,000 lots or more, \$14.00 per 1000.

Cibotium Schiedel, the King of Ferns. Strong, thrifty 3-in., \$8.00 per doz., \$65.00 per 100; 4-in., \$12.00 per doz., \$95.00 per 100; 5-in., \$24.00 per doz.

Adiantum Cuneatum and Gracillimum, strong seedlings, \$1.75 per 100, \$15.00 per 1000.

Adiantum Farleyense Gloriosum and Lemkeli, well-grown 2½-in. stock, \$2.00 per doz., \$15.00 per 100.

Adiantum Rhodophyllum, a very desirable Fern, splendid plants from 2½-in. pots, \$2.00 per doz., \$15.00 per 100.

Ferns for fern dishes. Strong, bushy, 2½-in. stock, in largest and best assortment, \$6.00 per 100, \$50.00 per 1000.

Kenia Belmoreana, clean, thrifty 2½-in. stock, right size for center plants, \$2.00 per doz., \$15.00 per 100.

Asparagus Sprengeri, heavy 2½-in. stock, \$5.00 per 100, \$45.00 per 1000, strong seedlings, \$1.25 per 100, \$9.00 per 1000.

Selaginella Emmelliana, strong 2½-in., \$8.00 per 100, \$15.00 per 1000.

Fern spores, strictly fresh, in 25 or more fern dish varieties; your choice or my selection, 50c per trade packet.

Illustrated price list mailed upon request.

J. F. ANDERSON.

Fern Specialist, Short Hills, N. J.

### FERNS.

Splendid stock for immediate shipment.

Boston Roosevelt Whitmanil

5-in.	6-in.	7-in.	8-in.
45c	\$1.00	\$1.50	\$2.00

You know how scarce they were last season, so place your orders now. They are sure to be higher later on.

#### ASSORTED TABLE FERNS

for baskets, etc.,  
3-in., 18c each;  
4-in., 35c each;  
5-in., 50c each.

We ship in paper pots.  
Packing charged at cost.

BLITCH GARDENS CO.,  
Denver, Colo.

#### FERNS; STANDARD VARIETIES.

420 Roosevelt, 3-in.	\$ 8.00 per 100
850 Scottil, 3-in.	8.00 per 100
120 Scottil, 4-in.	12.00 per 100
150 Scholzeil, 3-in.	8.00 per 100
200 Scholzeil, 4-in.	12.00 per 100
250 Teddy Jr., 3-in.	8.00 per 100
330 Teddy Jr., 4-in.	12.00 per 100
200 Whitmanil, 2½-in.	6.00 per 100
360 Whitmanil, 3-in.	8.00 per 100
250 Boston, 2½-in.	6.00 per 100
200 Boston, 3-in.	8.00 per 100
160 Boston, 4-in.	12.00 per 100
200 Elegantissima, 2½-in.	6.00 per 100
125 Elegantissima, 3-in.	8.00 per 100

The above varieties in large plants from bench ready for 6-in. and 7-in. pots, 40c each. F. o. b. West Grove. No charge for packing.  
CONARD & JONES CO., WEST GROVE, PA.

#### FERNS FOR IMMEDIATE SHIPMENT.

	Per 100	Per 1000
Boston, 3-in.	\$ 8.00	\$75.00
Whitmanil, 3-in.	8.00	75.00
Scottil, 3-in.	8.00	75.00
Springfield, 3-in.	8.00	75.00
Roosevelt, 3-in.	8.00	75.00
Boston, 4-in.	12.00	.....
Whitmanil, 4-in.	12.00	.....
Scottil, 4-in.	12.00	.....
Springfield, 4-in.	12.00	.....
Roosevelt, 4-in.	12.00	.....
Pierseuil, 4-in.	12.00	.....
Boston, 5-in.	15.00	.....
Whitmanil, 5-in.	15.00	.....

500 at 1000 rate. Cash, please.

USTLER BROS., APOPKA, FLA.

THIS IS EXCELLENT VALUE.

Boston, 2½-in.	\$ 6.00 per 100
Boston, 3-in.	12.00 per 100
Boston, 4-in.	20.00 per 100
Boston from bench ready for 4-in.	18.00 per 100
Boston runners, ready for 2-in. and 3-in. pots,	\$2.00 per 100.

Macawil, 3-in.	15.00 per 100
Macawil, 4-in.	25.00 per 100
Macawil, 5-in.	\$0.60 each
Macawil, 6-in.	.80 each

Cash. No charge for packing.

#### THE IMLAY CO., ZANESVILLE, O.

#### BOSTON FERNS.

5-in.	.....\$0.60
6-in.	......75
7-in.	.....1.00
8-in.	.....1.25

No charge for packing paid orders.

We do not include pots.

DAVIS & STEINER CO.,  
Morrison, Ill.

### FERNS.

We are headquarters for strong, fancy plants; free from scale.  
Boston, Roosevelt, Whitmanil, Teddy Junior.  
2½-in. ....\$ 6.00 per 100, \$ 55.00 per 1000  
3-in. .... 15.00 per 100, 140.00 per 1000  
4-in. .... 25.00 per 100, 225.00 per 1000  
THE AMERICAN ROSE & PLANT CO.,  
Springfield, O.

Table Ferns for dishes, strong 2½-in., \$6.00 per 100, \$50.00 per 1000.

Strong 2½-in. pot plants, Boston, Teddy Jr., Verona and Roosevelt, \$6.00 per 100, \$55.00 per 1000; 3-in., \$15.00 per 100, \$140.00 per 1000; Scottil and Whitmanil, \$6.50 per 100, \$60.00 per 1000. Strong, bench-grown stock, ready for 4-in., \$20.00 per 100.

Transplanted bench grown stock of the above except Scottil, better than pot plants but cheaper and less expensive for express, \$55.00 per 1000. Strong runners of the above varieties except Scottil, \$15.00 per 1000. Macawil, 2½-in. pot plants, \$10.00 per 100, \$90.00 per 1000. Transplanted bench plants, \$85.00 per 1000. Write for prices on larger sizes.  
S. S. Skidelsky & Co., 50 Park Place, New York.

### FINE FERNS.

#### FERNS OUR SPECIALTY.

100,000 2½-in. Ferns.

Scottil, Teddy Jr., Roosevelt, Boston and Verona, \$6.50 per 100, \$60.00 per 1000.

20,000 Macawil, \$10.00 per 100, \$90.00 per 1000. Cash with order.

ERDMAN & ULRICH,  
Belair Road and Erdman Hill,  
Baltimore, Md.

#### FERNS FROM BENCH.

Whitmanil ready for 6-in.	\$ 50.00 per 100
Whitmanil ready for 5-in.	35.00 per 100
Whitmanil ready for 4-in.	25.00 per 100
Teddy Jr. ready for 4-in.	25.00 per 100

#### POTTED FERNS.

Teddy Jr., size 3½-in.	25.00 per 100
Teddy Jr., size 2½-in.	12.50 per 100
Boston, size 7-in.	100.00 per 100
Boston, size 6-in.	75.00 per 100

No charge for packing. Cash.

J. J. BONNELL,

26th Ave. N. and E. Galer St., Seattle, Wash.

#### FERNS READY NOW.

LARGE FERNS. -ASK FOR PRICES.  
Boston, Roosevelt, Scottil, Teddy Jr., Verona and Whitmanil, 2½-in. pots, \$6.50 per 100, \$55.00 per 1000; bench-grown Boston Ferns ready for 5-in. and 6-in. pots, \$35.00 per 100. New Macawil, \$10.00 per 100, \$95.00 per 1000. Dwarf Boston, \$8.00 per 100, \$70.00 per 1000.

Fern Runners, above varieties, \$2.00 per 100, \$15.00 per 1000.

Table Fern seedlings, \$3.00 per flat.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

#### BOSTON FERNS.

Strong, ready for shift.  
3-in. ....\$12.00 per 100  
4-in. .... 25.00 per 100  
5-in. .... 60.00 per 100  
6-in. .... 90.00 per 100

#### MACAWIL.

3-in.	.....\$15.00 per 100
4-in.	..... 35.00 per 100
5-in.	..... 75.00 per 100

We ship from Spokane.

PETERS & SONS, HILLYARD, WASH.

#### HEAVY PLANTS, SPLENDID VALUE.

Boston, Verona, Whitmanil, 4-in., fine stock, 35c; Boston, 5-in., 65c; Verona, 5-in., select, 75c; Boston, Roosevelt and Whitmanil, select, 6-in., \$1.00 each.  
Fine, strong Boston, Roosevelt, Whitmanil, Verona, Whitmanil Compacta and Teddy Jr., 2½-in., \$6.50 per 100, \$60.00 per 1000.

GULLETT & SONS, LINCOLN, ILL.

#### FERNS, GOOD STOCK.

	Per 100	Per 1000
Boston, 2½-in.	\$5.00	\$45.00
Boston, 3-in.	8.00	75.00
Roosevelt, 2½-in.	5.00	45.00
Scottil, 2½-in.	5.00	45.00
Whitmanil, 2½-in.	5.50	50.00

THE DINGEE & CONARD CO.,

West Grove, Pa.

Ferns, 50,000, must be sold, need room. Scottil, Roosevelt and Teddy Jr., 2½-in., \$45.00 per 1000; Scottil, Roosevelt and Teddy Jr., 4-in., \$18.00 per 100; Scottil, Roosevelt and Teddy Jr., 6-in., 50c each; Roosevelt, 5-in., 35c each; Hilpertil, 6-in., 75c each; Hilpertil, 8-in., \$1.50; Roosevelt, 12-in., \$3.00. Cash, please.  
M. Hilpert, Sta. O., 313 Belair Road, Baltimore, Md.

#### BOSTON FERNS.

Good, strong, bushy stock.  
5-in. ....\$0.40 each  
6-in. .... .75 each  
7-in. .... .90 each  
10-in. .... 2.00 each

Packing charges free.

DAVIS FLORAL CO.,

Davenport, Ia.

Ferns: A lot of mixed Nephrolepis from 4-in. pots; full, perfect and pot-bound, most of them are seedlings; all varieties mixed, worth 25c each, but we will take \$10.00 per 100 or \$80.00 per 1000, as we need the room. We also offer Superbissima, Smithii and Whitmanil, 2½-in., all full pots, \$5.00 per 100.

B. M. Wichers & Son, Gretna, Ia.

#### BEAUTIFUL AND LARGE

Specimen Staghorn	.....\$1.50 each
Specimen Staghorn	..... 1.00 each
Specimen Staghorn	..... .75 each
Sprengeri, 4-in.	.....\$10.00 per 100

Cash with order.

W. P. NEWELL CO.,

Wholesale Growers, Apopka, Fla.



## FERNS—Continued

**BOSTON AND WHITMANII.**  
500 Boston and Whitmanii Ferns  
from 5-in. pots,  
50c each.

Also larger plants, \$1.00 to \$1.50 each.  
No charge for packing.  
Cash with order.

**W. & T. CASS, GENEVA, N. Y.**

**STRONG POT-GROWN FERNs.**  
Ready now for the retail trade.  
Scottil and Teddy Jr.

4-in. 5-in. 6-in.  
25c 50c 75c

Also a few extra heavy Veronas, 4-in. at 85c.  
No packing charge on paid orders.  
**B. L. GIBBS & SON, CUMBERLAND, MD.**

## DISH FERNs.

Good standard varieties,  
2½-in. pots,  
\$5.00 per 100, \$40.00 per 1000.

**THE STORRS & HARRISON CO.,**  
Palmerville, O.

## BOSTON FERNs.

Fine, 5-in., \$6.00 per dozen.  
Extra fine, 6-in., \$9.00 to \$12.00 per dozen.  
Heavy, 8-in., \$18.00 per dozen.

Order now.  
While shipping conditions are good.

**C. C. POLLWORTH CO.,**  
City Hall Square, Milwaukee, Wis.

## STRONG 2½-IN. FERNs.

	Per 100	Per 1000
Boston	\$4.00	\$55.00
Dwarf Boston	6.00	55.00
Teddy Jr	6.00	55.00
Whitmanii	6.00	55.00

**THE HEEPE WHOLESALE PLANT CO.,**  
Akron, O.

## BOSTON FERNs.

Bench-grown, short and bushy, ready for 8-in.  
pots, 65c each; sample dozen for \$7.00. Try  
them and you will come back for more.  
Cash, please.

**NEFF FLORAL CO.,**  
2660 West Liberty Ave., Pittsburgh, Pa.

## FERNs, FINE STOCK.

Boston, Scottil, Teddy Jr., Compacta and Whit-  
manii, 5-in., \$50.00 per 100. Shipped out of pots  
in lots not less than 50, assorted.

Cash, no C. O. D.

**F. O. HINKEL & BRO.,**  
R. F. D. No. 7, Bellevue Sta., Pittsburgh, Pa.

## EXTRA BARGAIN IN FERNs.

Boston, 4-in. pots ready for 5-in. pots,  
20c and 25c each.  
Fine, bushy stock. Packing free. Cash.

**WM. O. SCHANTZ,**  
729 Margaret St., Pekin, Ill.

## ALL HEAVY FERNs.

Roosevelt and Anthony Wayne, 4-in., 25c;  
6-in., 75c; 7-in., \$1.00; 8-in., \$1.25 each. Cash,  
please.

**LANTERNIER, FLORIST,**  
1203 Calhoun St., Fort Wayne, Ind.

## CYRTOMIUM FALCATUM.

The Holly Fern.

5-in., extra heavy, out of pots, 50c each, \$45.00  
per 100.

**PINEHURST FLORAL CO.,**  
Pleasant Hill, Mo.

## EXTRA FINE FERNs.

2000 Boston and Whitmanii.  
3-in. .... \$12.00 per 100  
4-in. .... 20.00 per 100  
No charge for packing. Cash, please.  
**GEO. KRANZ & SON, MUSCATINE, IA.**

## 35,000 2½-IN. POT-GROWN FERNs.

Boston, Roosevelt, Teddy Jr., Verona, Wana-  
maker and Whitmanii, 5c each, \$45.00 per 1000.  
4 per cent discount on cash orders.

**CLOVER LEAF FLORAL CO.,**  
Springfield, O.

## THIS IS EXTRA STRONG STOCK.

Ferns: Boston, heavy 4-in., \$25.00; 5-in.  
\$50.00; 6-in., \$75.00 per 100.  
Macawil, 4-in., \$35.00 per 100.

**WINFIELD S. KIRCHER,**  
Cyclamen Specialist, Defiance, O.

## FERNs.

Teddy Jr., 6-in. .... \$ 90.00 per 100  
Scottil, 6-in. .... 90.00 per 100  
Macawil, 6-in. .... 100.00 per 100

## JOHN HANLON &amp; SONS.

Frankford and Devereaux St., Philadelphia, Pa.  
Ferns: A limited number of very fine speci-  
men Bostons and a few Piersonii, hanger grown  
for our retail trade, 7-in., \$1.25; 8-in., \$2.00 and  
10-in., \$2.50 each. Ready for immediate sales.  
A bargain. 10 per cent off on dozen lots.  
N. O. Caswell, Delavan, Ill.

## FERNs, BEST VARIETIES.

Dish Ferns, 6 best varieties, 2½-in. \$ 5.00 per 100  
Holly Ferns, 3-in. .... 10.00 per 100  
Wilsonii, 3-in. .... 10.00 per 100

## JAMES D. HOOPER.

1401 Roane St., Richmond, Va.  
Ferns for Fern dishes, best varieties only, 2½-  
in. pots, \$6.00 per 100, \$55.00 per 1000.  
Pteris Tremula, strong plants, 3-in., \$10.00  
per 100. Cash with order, please.

**Frank Oechlein, 4911 W. Quincy St., Chicago, Ill.**  
Ferns, Boston, Whitmanii and Elegantiissima  
from bench, fine stock, ready for 4-in., 5-in. and  
6-in. pots, as they run, special for 2 weeks,  
\$15.00 per 100. Cash. Must have the room.

**Byer Bros., Chambersburg, Pa.**

Ferns, Boston and Whitmanii, 5-in., 50c, select,  
60c; 6-in., 75c, select, 85c; 7-in. out of pots,  
\$1.25 each. Add 5 per cent for packing. These  
are all pot-grown ready for shift.

**Joplin Greenhouses, 2004 Bird St., Joplin, Mo.**

## POT-GROWN FERNs.

Wanamaker, Boston, Verona, Roosevelt, Teddy  
Jr., and Whitmanii, 2½-in., 5c each, \$45.00 per  
1000. Cash, please. 4 per cent discount.

**B. C. BLAKE, SPRINGFIELD, O.**

## BOSTON FERNs.

Boston, 4-in. .... 25c each  
Boston, 5-in. .... 50c and 60c each  
Boston, 6-in. .... 75c each

**CHARLES SHERWOOD, WATERLOO, IA.**

## BOSTON FERNs.

Ready for delivery November 1.

2-in., \$50.00 per 1000.

**W. C. SMITH WHOLESALE FLORAL CO.,**  
1316 Pine St., St. Louis, Mo.

Ferns, Boston and Roosevelt, bench grown,  
ready for 6-in., \$30.00 per 100; Boston, Roose-  
velt and Whitmanii Compacta, pot-grown, 5-in.  
ready for 6-in., \$35.00 per 100. Charles Whitton,  
York St. and Gray Ave., Utica, N. Y.

## FINE STOCK FOR QUICK SALE.

Macawil Ferns, 2½-in.,  
\$8.00 per 100, \$70.00 per 1000.

**WM. F. KASTING CO.,**

508 Washington St., Buffalo, N. Y.

Ferns from greenhouse beds, ready for potting:  
Boston, Roosevelt, Teddy Jr., Piersonii, 6-in.,  
35c; 7-in., 50c; 8-in., 75c each; runners \$2.50  
per 100. Roscoe S. Baldwin, R. F. D. No. 2,  
Box 217, Pasadena, Cal.

Boston Ferns, pot-grown, strong plants from  
2½-in., 3-in., 4-in. and 6-in. pots, 5c, 10c, 25c,  
50c, 75c and \$1.00 each. Cash, please. See  
Carnation advertisement.

**Wise Adkisson, Greenville, Tex.**

Ferns, Boston, Teddy Jr., Dwarf Sword and  
Wanamaker, 3½-in., \$2.00 per doz., \$12.00 per  
100; fine to shift in 5-in. and 6-in. for fall and  
winter sales.

**Oak Grove Greenhouse, Tuskegee, Ala.**

## BOSTON FERNs.

Boston Ferns, 2½-in. .... \$ 5.00 per 100  
Strong runners ..... 2.00 per 100  
Strong, bench-grown for 6-in. .... 50.00 per 100

**JOHN DIECKMANN, ELM GROVE, W. VA.**

## BOSTON AND WHITMANII FERNs.

3½-in., 15c; 5-in., 65c.

Extra fine stock. Cash with order.

**CRISMAN GREENHOUSE CO.,**

Punxsutawney, Pa.

## BOSTON FERNs.

4-in. .... 25c, without pots, 20c each  
5-in. .... 40c, without pots, 35c each

**J. V. LAVER,**

704 State St., Erie, Pa.

## BOSTON FERNs, SELECT STOCK.

5-in. .... 60c each

6-in. .... 90c each

**THE PUEBLO FLORAL CO.,**

523 N. Main St., Pueblo, Colo.

## BOSTON FERNs.

Strong and well rooted 2½-in.,

\$6.00 per 100.

**ST. LOUIS WHOLESALE CUT FLOWER CO.,**

1406-08 Pine St., St. Louis, Mo.

## FERNs FOR SALE.

Sprengerii, 5-in. .... 40c  
Scottil, Boston, Piersonii, 6-in. .... 75c  
Cash with order. No charge for packing.

**JOHN WOLF, SAVANNAH, GA.**

## FERNs.

Boston, Whitmanii, Macawil and Teddy Jr.,  
bench and pot-grown, also potted runners. Write  
for prices.

**THE LINDSAY CO., MINNEAPOLIS, MINN.**

Ferns, Boston, Whitmanii and Verona from  
bench, ready for 4-in., 5-in. and 6-in. pots,  
\$25.00 per 100.

**Henry Krueger, 602 Clark St., Toledo, O.**

Ferns, Boston, Vernon, Macawil, Roosevelt and  
Whitmanii, 125 extra good, mixed, 4-in., 25c  
each, or \$30.00 takes the lot. See Cherries.

**A. R. Ellis, Chittenango, N. Y.**

Ferns, Boston and Whitmanii, bench-grown,  
thrifty stock, 20c each, in lots of 25 or more.  
Fern runners, \$2.00 per 100, \$15.00 per 1000.

**E. B. Morgan Floral Co., Paxton, Ill.**

Ferns, Boston and Roosevelt, bench-grown,  
extra heavy 5-in., 25c; good strong 4-in., 20c  
each; runners, 1½c each.

**S. Humfeld, Muncie, Ind.**

Boston Ferns, 4-in., 20c; 5-in., 40c; 6-in., 60c;  
bench-grown, ready for 4-in. and 5-in. pots, 20c  
each. Cash, please.

**The Hill City Greenhouses, Forest City, Ia.**

## BOSTON FERNs.

Extra nice, bushy plants.

4-inch .... \$22.50 per 100

**BAUSCHER BROS., FREEPORT, ILL.**

## FERN RUNNERS.

Good, strong Boston Fern runners, \$22.00 per 1000.

**ED. HEIM,**

Western Ave. and 139th St., Blue Island, Ill.

## BOSTON FERNs.

Boston, strong 4-in. .... \$3.00 per doz.  
Boston, strong 5-in. .... 50c each

**GOSHEN FLORAL CO., GOSHEN, IND.**

## CIBOTIUM SCHIEDEI.

9-in. tub, 4 to 4½ ft. spread, \$6.00 each.  
**JOSEPH HEACOCK CO.,**

Growers, Wyncote, Pa.

## STRONG, BUSHY FERNs.

Boston, 4-in. .... 25c each  
Whitmanii, 4-in. .... 25c each

**QUENTIN FLORAL CO., ST. JOSEPH, MO.**

Boston Ferns, strong, bushy, pot-grown, 5-in.,  
50c; 6-in., 75c; 10-in., \$1.50 each. Cash.

**Zumbrota Greenhouses, Zumbrota, Minn.**

Boston Ferns, 2½-in., \$4.00; 3-in., \$10.00;  
4-in., \$15.00; 5-in., \$25.00 per 100.

**Melvin D. Augspurger, Montpelier, Ind.**

Ferns, Macawil, 2½-in., \$10.00 per 100; Verona,  
extra strong 2½-in., \$8.00 per 100.

**Archias Floral Co., Sedalia, Mo.**

Ferns, Elegantiissima, 2½-in., \$10.00 per 100;  
Smithii, 2½-in., \$10.00 per 100.

**Baur Floral Co., Erie, Pa.**

Ferns, Whitmanii, to close out, 2½-in., \$4.00  
per 100.

**Henry Krueger, 602 Clark St., Toledo, O.**

Boston Ferns, 2½-in., \$5.00 per 100; 3½-in.,  
\$10.00 per 100. Floral Nursery Co., R. R. 1,  
Box 92, Decatur, Ill.

## BOSTON FERNs.

2½-inch, \$6.00 per 100.

**HOLTON & HUNKEL CO., MILWAUKEE, WIS.**

Ferns: See our special offer in our display  
advertisement in this issue.  
**Matthewson's, Sheboygan, Wis.**

Boston Ferns, bench-grown, strong 4-in. and  
5-in., \$25.00 per 100. Cash. C. P. Bethards,  
816 Mulberry St., Springfield, O.

Ferns, Scottil and Teddy Jr., strong 4-in.,  
\$35.00 per 100. Boxes and packing free.

**Evenden Bros. Co., Williamsport, Pa.**

Dish Ferns, 8 varieties, good and bushy, 2½-  
in. pots, \$6.00 per 100. St. Louis Wholesale  
Cut Flower Co., 1406-08 Pine St., St. Louis, Mo.

Boston Ferns, strong 6-in., 50c; 7-in., 75c.  
No charge for packing.

**Otto P. Krueger, Toledo, O.**

Boston Ferns, 2000 4-in. ready now, extra fine,  
clean, healthy plants, ready for a shift, \$25.00  
per 100.

**Koopmann Bros., Davenport, Ia.**

Boston Ferns, choice stock, 6-in., \$75.00 per  
100. Add 5 per cent for packing charges.

**C. H. Frey, Lincoln, Neb.**

Table Ferns, standard varieties, 2½-in., fine  
plants, \$5.00 per 100.

**Henry Smith Floral Co., Grand Rapids, Mich.**

Boston Ferns, 2½-in., 6c; 6-in., 75c; 7-in.,  
\$1.00 each. Add 5 per cent for packing. Cash,  
please. H. W. Allersma, Grand Rapids, Mich.

Boston Ferns, 4-in., 20c; 3-in., 10c; 2½-in.,  
5c each. Cash. E. G. Golts, Bellevue, O.

Boston Ferns, 4-in., 25c each. Cash with  
order. Calvert Floral Co., Lake Forest, Ill.

Boston Ferns, rooted runners, \$2.00 per 100.

**Muskogee Shrubbery Garden, Muskogee, Okla.**

Fern Macawil, perfect beauties, strong 4-in.,  
25c each. John F. Rupp, Shiremanstown, Pa.

Fernery Ferns, 2½-in., \$6.00 per 100.

**Holton & Hunkel Co., Milwaukee, Wis.**

Hardy Ferns. Illustrated descriptive list  
mailed. Ludvig Mosback, Ferndale, Askov, Minn.

## FICUS

## FICUS ELASTICA, RUBBERS.

Splendid 4-in. plants 12 to 18 inches high.  
Thoroughly well established stock ready for  
shifting on, 50c each. Prompt shipment. No  
packing charges. Cash with order.

**H. W. HUCKBEE, ROCKFORD, ILL.**

## FICUS ELASTICA, RUBBERS.

8 to 10 inches ..... 18c  
15 inches ..... 25c  
18 inches ..... 35c

**P. KAUL & SON,**

633 Cherokee St., New Orleans, La.

## RUBBER PLANTS.

Fine 5-in. stock, 12 to 15 inches high,  
\$9.00 per doz.

**C. C. POLLWORTH CO.,**

City Hall Square, Milwaukee, Wis.

## RUBBER PLANTS.

Bushy, 3 ft. to 4 ft., 7-inch, \$1.50 each.

**M. VAN DER ECKEN,**

2973 Maurepas St., New Orleans, La.

## FICUS ELASTICA.

4-in., 50c; 5-in., 75c; 6-in., \$1.00 each.

**GULLETT & SONS, LINCOLN, ILL.**

Ficus, strong 3-in. plants, \$32.50 per 100.

**S. S. Skidelsky & Co., 50 Park Place, New York.**

Rubber plants, 4-in., 40c each, \$4.50 per doz.

**Oak Grove Greenhouse, Tuskegee, Ala.**

Rubber plants, 5-in., 75c each.

**Holton & Hunkel Co., Milwaukee, Wis.**

## FORGET-ME-NOTS

## FORGET-ME-NOT.

Myosotis Palustris Semperflorens, everbloom-  
ing Forget-me-not, in strong field-grown plants,  
\$7.00 per 100, \$60.00 per 1000.

**WELLER NURSERIES CO., INC.,**

Holland, Mich.

## FORGET-ME-NOTS.

True winter-flowering, 2-in., \$4.50 per 100.

**WINFIELD S. KIRCHER,**

Cyclamen Specialist, Defiance, O.

Forget-me-nots, 150 winter-flowering, very  
strong, 2½-in., \$5.00 per 100. Cash.

**J. A. Blasinger**



**FORGET-ME-NOTS.**

Barker's True winter-flowering Forget-me-nots, ready for shipment; 2 1/4 in., \$6.00 per 100, \$55.00 per 1000. Cash with order.  
**JOHN M. BARKER,**  
 P. O. Box 225, Morristown, N. J.

**FORGET-ME-NOTS.**

True winter-flowering, 2 1/4 in. pots, \$4.00 per 100.  
**THE IMLAY CO., ZANESVILLE, O.**

Forget-me-nots, best winter-flowering variety from 2 1/4 in. pots, \$5.00 per 100.  
**F. E. Blake, Marlon, O.**

Hardy Forget-me-nots, rooted cuttings, \$1.25 per 100, \$10.00 per 1000.  
**The Dummer Floral Co., Elgin, Ill.**

Forget-me-not Alpestris Victoria, hardy dwarf, blue; strong plants, \$4.00 per 1000. Cash.  
**Brill Celery Gardens, Kalamazoo, Mich.**

Forget-me-nots, winter-flowering, strong, 2 1/4 in., \$6.00 per 100, \$50.00 per 1000.  
**S. S. Skidelsky & Co., 50 Park Place, New York.**

Forget-me-nots, best winter bloomer, 2 1/4 in., \$6.00 per 100.  
**Baur Floral Co., Erie, Pa.**

**FREESIAS****FREESIA PURITY BULBS.**

Fresh, plump bulbs, true Fischer's Purity and of heavy-flowering, strong-stemmed type. Satisfaction guaranteed.

7/16 in. to 1/4 in. .... \$ 5.00 per 1000  
 1/4 in. to 5/16 in. .... 8.00 per 1000  
 5/16 in. to 3/8 in. .... 14.00 per 1000  
 3/8 in. and up ..... 22.00 per 1000

**SEVIN-VINCENT CO.,**

Wholesale Growers,  
 512 Washington St., San Francisco, Cal.

**FREESIA PURITY BULBS,**

Heavy blooming size, \$6.00 per 1000, by parcel post prepaid. Cash with order.

**O. L. HUMPHREY,**

Zanesville, O.

**FREESIA PURITY.**

1/4 in. to 1/2 in. .... \$ 6.00 per 1000  
 1/2 in. to 3/4 in. .... 11.00 per 1000

**HARTJE & ELDER,**

Route E, Box 74, Indianapolis, Ind.

Freelias: See our ad on cover page.  
**S. S. Skidelsky & Co., 50 Park Place, New York.**

**FUCHSIAS**

Fuchsias, 6 named varieties, 20,000 2 1/4 in., \$5.00 per 100, \$45.00 per 1000.

George O. Overholser, Springfield, O.

Fuchsias, assorted 2-in., \$3.00 per 100. Cash.  
**Byer Bros., Chambersburg, Pa.**

**GARDENIAS**

Gardenias, 2 1/4 in. pots, \$14.00 per 100.  
**Roman J. Irwin, 43 W. 18th St., New York, N.Y.**

**GENISTAS****GENISTAS.**

Ready now.

Genista Racemosa, 4-in., \$20.00 per 100.

**THE STORRS & HARRISON CO.,**  
 Plainville, O.

Genistas, extra fine 3-in. pots, \$15.00 per 100. Cash.  
**H. O. Blaney, Swampscott, Mass.**

**GERANIUMS****GERANIUMS.****ROOTED CUTTINGS.****75,000 FOR IMMEDIATE DELIVERY.**

Ricard ..... \$30.00 per 1000  
 Poltevine ..... 30.00 per 1000  
 S. A. Nutt ..... 25.00 per 1000

This stock is guaranteed to be first class, grown under the most favorable conditions, free from insects and disease and true to name.

We are confident these cuttings will please you, because they are short, stocky and well rooted. We will return your money if you are not satisfied.

All orders accompanied by cash will be shipped prepaid. Order now for immediate and future deliveries.

**J. N. SPANABEL & SONS,**  
 Columbiana, O.

**GERANIUMS WHILE THEY LAST.**

Beaute Poltevine,  
 3-in. .... \$7.00 per 100, \$60.00 per 1000  
 2 1/4 in. .... 6.00 per 100, 55.00 per 1000  
 2-in. .... 5.50 per 100, 45.00 per 1000  
 Jean Viald, Mme. Jaulin, S. A. Nutt, 3-in., \$6.00 per 100, \$50.00 per 1000.

**CUTTINGS.**

Beaute Poltevine, Scarlet Bedder, Jean Viald, \$3.50 per 100, \$30.00 per 1000.

S. A. Nutt, Mme. Jaulin, \$3.00 per 100, \$25.00 per 1000.

We grow Geraniums for wholesale only, nothing else.

Cash with order.

**HUDSON GREENHOUSE, HUDSON, MICH.**

Geranium S. A. Nutt, rooted cuttings, \$2.00 per 100; a few hundred Ricard and Poltevine, rooted cuttings, \$3.00 per 100. Cash.

**E. G. Goitz, Bellevue, O.**

**GERANIUM ROOTED CUTTINGS.**

S. A. Nutt ..... \$25.00 per 1000  
 Buchner, white ..... 25.00 per 1000  
 Jean Oberle ..... 30.00 per 1000  
 Berthe de Presilly ..... 30.00 per 1000  
 Edmond Blanc ..... 30.00 per 1000  
 Jean Viald ..... 30.00 per 1000  
 Scarlet Bedder ..... 30.00 per 1000  
 E. G. Hill ..... 35.00 per 1000  
 Ricard ..... 35.00 per 1000

Cash with order.

**CHERRY PARK GARDENS,**  
 Fredonia, N. Y.

**WONDERFUL NEW SEEDLING GERANIUM.****RED BARNEY.**

We are sending it out at \$4.00 per dozen, \$25.00 per 100, for 2 1/4 in.

Shade lighter than S. A. Nutt and darker than Ricard; ninety-nine per cent in bloom at Decoration day; and constant bloomer until frost; foliage and habit that of Mme. Barney, pink.

**THE TONG & WEEKS FLORAL CO.,**  
 21 Center St., Ashtabula, O.

**GERANIUMS READY NOW.**

	Per 100	Per 1000
S. A. Nutt, Buchner, rooted cuttings	\$3.00	\$25.00
Ricard, Poltevine, rooted cuttings	3.75	32.00
S. A. Nutt, Buchner, 2 1/4 in. pots	6.00	55.00
Ricard, Poltevine, 2 1/4 in. pots	7.00	65.00
Montmort, Lawrence, 2 1/4 in. pots	7.00	65.00

For other varieties ask for list.

**ROMAN J. IRWIN,**

43 W. 18th St., New York, N. Y.

**J. SYLVESTER,**

Oconto, Wis.

**GERANIUMS.**

All varieties, A No. 1 stock,  
 2 1/4 in. ready for shift, 4c.  
 Cash, please.

**ORDER NOW FOR IMMEDIATE SHIPMENT OR FOR LATER DATE.**

Geraniums, Ricard, Poltevine and S. A. Nutt, rooted cuttings, \$20.00 per 1000; strong, heavy stock, S. A. Nutt and Viald, 2-in., \$35.00 per 1000; Ricard and Poltevine, 2-in., \$4.50 per 100, \$40.00 per 1000. Cash with order.

**WESLEY C. JOHNSON,**

282 Merriam Ave., Leominster, Mass.

**20,000 ROOTED CUTTINGS GERANIUMS.**

S. A. Nutt ..... \$20.00 per 1000  
 Poltevine ..... 35.00 per 1000  
 Ricard ..... 35.00 per 1000

No small, weak stock; you can soon get a top cutting from this stock: sure to please.

**J. MULHAUSER & SON,**

1701-3 Court St., Syracuse, N. Y.

**ROOTED CUTTINGS.**

Ready now.

S. A. Nutt and Buchner, \$25.00 per 1000; Ricard, Poltevine, Scarlet Bedder, Castellane, Viald, Perkins, John Doyle and Anna Brown,

\$30.00 per 1000.

Cash with order.

**FRED W. RITCHIE, LANCASTER, PA.**

**GERANIUMS.**

Well rooted cuttings.

Ricard, Poltevine, Scarlet Bedder and Anna Brown, double pink,

\$30.00 per 1000.

S. A. Nutt,

\$25.00 per 1000.

Cash with order.

**PETER BROWN, LANCASTER, PA.**

**GERANIUMS. STRONG 2-IN.**

Ricard, Ruby and Abbie Schaeffer, two good red varieties, \$5.00 per 100, \$45.00 per 1000; Ivy Geranium Rycroft's Surprise, 2-in., \$4.00 per 100; Ivy Geraniums, mixed, 2-in., \$3.50 per 100; Scented Geraniums, Rose and Skeleton, \$3.00 per 100. Cash.

**JACOBS BROS., PEORIA, ILL.**

**GERANIUMS.**

	Per 100	Per 1000
Poltevine, extra strong 2 1/4 in.	\$6.00	\$55.00
White Madonna, best white	5.50	50.00
Barney	5.50	50.00
Presilly	5.50	50.00

**SCHMIDT & MEINE,**

3121 Market St., Youngstown, O.

**GERANIUM ROOTED CUTTINGS.**

Choice, named, Californian and commercial varieties in all colors: Ivy Geraniums, Charles Turner, best double pink; and Gordon's Glory, best double red, \$2.00 per 100, \$18.00 per 1000.

Castellane, Michell, Ricard and Poltevine, \$2.50 per 100, \$22.00 per 1000. Cash.  
**THERESEAN PLANT CO., GARDENA, CAL.**

**GERANIUMS.**

Nutt, Ricard, Poltevine,  
 Buchner, Viald and Montmort;

from 2-in. pots,

\$3.50 per 100, \$35.00 per 1000.

Packed to reach you safe anywhere.

**ELMER RAWLINGS,**

Wholesale Grower, Allegheny, N. Y.

**ROOTED GERANIUM CUTTINGS.****OCTOBER DELIVERY.**

S. A. Nutt ..... \$25.00 per 1000  
 Semi-Double Grant ..... 25.00 per 1000  
 Mme. Buchner, double white ..... 25.00 per 1000  
 Beute Poltevine ..... 35.00 per 1000  
 Alphonse Ricard ..... 35.00 per 1000

**W. T. BUCKLEY CO., SPRINGFIELD, ILL.**

**GERANIUMS.**

Buy 2-in. plants now and increase your stock by taking top cuttings; strong plants at rooted cuttings prices; Nutt, Buchner, Perkins and Montmort, \$25.00 per 1000. Mixed, above varieties and pink, \$22.50 per 1000. Cash.

**VALLEY VIEW GARDENS, TIFFIN, O.**

Geraniums: Get your rooted cutting at the right price; Poltevine, \$3.50 per 100, \$30.00 per 1000; Buchner, \$2.50 per 100, \$20.00 per 1000. All our cuttings are rooted in washed sand; no fungi. Cash, please.

**Eden's Greenhouses, Sebring, O.**

Geraniums, 400 stock plants, taken from field and placed in 5-in. pots, cuttings removed; about an equal number of Ricard, Scarlet Bedder, S. A. Nutt, Jean Viald, Buchner, \$10.00 per 100. Or will exchange for Peonies.

**Geo. W. Liebig, 944 31st St., Altoona, Pa.**

**GERANIUM ROOTED CUTTINGS.****OCTOBER AND NOVEMBER DELIVERIES.**

S. A. Nutt and Buchner ..... \$25.00 per 1000  
 Ricard and Poltevine ..... 32.50 per 1000

**ALBERT M. HERR,**

R. F. D. No. 8, Lancaster, Pa.

Geraniums, Nutt, La Favorite, Viald, and Ricard, 2-in., \$4.50 per 100; Nutt, 3-in., \$6.50 per 100; Nutt and Buchner, 4-in., \$15.00 per 100. Rooted cuttings of Nutt, Ricard, Poltevine, Perkins and Viald, ready now, \$3.50 per 100.

**B. C. Johnson, Sterling, Colo.**

**GERANIUM S. A. NUTT.**

Rooted cuttings,

\$20.00 per 1000.

Cash with order.

**W. FISHER,**

R. D. No. 8, Cuyahoga Falls, O.

**GERANIUMS, 2000 4-IN.**

Nutt, Grant, Beauty, Barney, Ricard, Viald and Buchner, in bud and bloom, fine A No. 1 stock, \$16.00 per 100, \$150.00 per 1000. 5 per cent packing charges.

**IOLA GREENHOUSE, IOLA, KAN.**

Geraniums, Ricard and Poltevine, 2-in., \$50.00 per 1000. 5000 best ever, rooted cuttings, mixed, \$90.00 for the lot; Nutt, \$20.00 per 1000; Viald, Doyle and Buchner, \$22.50; Poltevine and Ricard, \$35.00. Can ship at once. Cash with order.

**Mrs. E. A. Llewellyn, Olean, N. Y.**

Geraniums, Nutt and Buchner, rooted cuttings, \$17.00 per 1000; Viald and Castellane, \$20.00 per 1000; Poltevine and Ricard, \$25.00 per 1000; Poltevine, 2 1/4 in., \$5.00 per 100.

**R. Sellers, Alliance, O.**

Geraniums, S. A. Nutt, Tiffin and Poltevine, 100 4-in. full of cuttings, 10c each; 100 strong 2 1/4 in., 4c each; 100 field-grown, mixed, standard varieties, 10c each; \$22.00 takes the lot.

**Crowell's Flower Shop, Goshen, Ind.**

Big field-grown Geraniums with a few cuttings, removed. Nutt and Poltevine, \$12.00 and \$15.00 per 100. Rose Geraniums, rooted cuttings and 2-in., will quote on request.

**Edw. J. Wood & Sons, West Webster, N. Y.**

Geraniums: Get your rooted cuttings at the right price; Poltevine, \$3.50 per 100, \$30.00 per 1000; Buchner, \$2.50 per 100, \$20.00 per 1000. All our cuttings are rooted in washed sand; no fungi.

**Eden's Greenhouses, Sebring, O.**

**S. A. NUTT AND POITEVINE.**

Geraniums, mother plants, field-grown,

\$15.00 per 100, \$120.00 per 1000. Cash.

**RYAN & CULVER,**

R. F. D. No. 4, Box 55, Youngstown, O.

**GERANIUMS.**

4-in. .... \$15.00 per 100  
 3-in. .... 6.00 per 100  
 2-in. .... 35.00 per 1000

**F. H. PARKER, FT. SCOTT, KAN.**

Geraniums, S. A. Nutt, Scarlet Bedder and Buchner, rooted cuttings, \$2.00 per 100; 2 1/4 in., \$3.50 per 100.

**Quaker Hill Greenhouses, Sebring, O.**

**WHAT DO YOU NEED IN GERANIUMS?**

We have over 50 varieties.

Let us quote you prices.

**RISLEY'S PLANT HOUSE, HAMILTON, N. Y.**

**GERANIUM ROOTED CUTTINGS.**

First-class stock. Immediate delivery. Poltevine, \$3.00 per 100, \$30.00 per 1000.

**GEO. W. MOUNT, SILVER CREEK, N. Y.**

Geraniums, Viald, Nutt, Buchner, Castellane, Lawrence, Berthe de Presilly, rooted cuttings, \$25.00 per 1000; Ricard, Poltevine, \$30.00. Cash.

Port Allegany Greenhouses, Port Allegany, Pa.

Geraniums, S. A. Nutt, Thomas Meehan, Rosalia and Double White, strong 2 1/4 in., \$4.00 per 100, \$35.00 per 1000.

**Evenden Bros., Williamsport, Pa.**

Geraniums, S. A. Nutt and Scarlet Bedder, strong plants, 4-in. pots, \$10.00 per 100. Cash.

**Zumbrota Greenhouses, Zumbrota, Minn.**

Geranium S. A. Nutt, 2-in., ready for shift, \$3.50 per 100.

**Gorton & Story, Florists, Norwich, N. Y.**

Geraniums, S. A. Nutt and Buchner, strong rooted cuttings, \$20.00 per 1000. Forrest Greenhouses & Gardens, Washington, Pa.

Geranium S. A. Nutt, a fine lot of cuttings, \$25.00 per 1000. Cash, please.

**J. W. Ensweller, 5331 S. Morgan St., Chicago, Ill.**

Geranium Mme. Sallerol, rooted cuttings, \$1.50 per 100.

**Melvin D. Augspurger, Montpelier, Ind.**

Geranium S. A. Nutt, strong rooted cuttings, \$2.00 per 100.  
**James O. Jacobs, Irwin, Pa.**

## GERANIUMS—Continued

Geraniums, best named varieties, 2½-in., 3-in. and 4-in. Write for prices. Bargain. North Side Greenhouses, 1107 N. 1st St., Springfield, Ill.

Geranium S. A. Nutt, stocky plants full of bloom, strong 4-in., \$11.00 per 100. Cash, please. G. A. Cornish & Sons, Elgin, Ill.

Geraniums, S. A. Nutt and Red Wing, strong 2-in., \$3.00 per 100. \$25.00 per 1000. Mt. Gilad Floral Co., Mt. Gilad, O.

Geranium S. A. Nutt, rooted cuttings, \$20.00 per 1000. October and November deliveries. R. C. Arlin, Bellevue, O.

Geranium Helen Michell, 2½-in., \$6.00 per 100, \$55.00 per 1000. James D. Hooper, 1401 Roane St., Richmond, Va.

Geraniums, nice 4-in. S. A. Nutt, 12c each. Can't be beat for the price. We need the space. Riverside Greenhouses, Wichita, Kan.

## GERBERAS

## GERBERA JAMESONII HYBRIDS.

Of this magnificent Transvaal Daisy, I am offering this fall a fine lot of field-grown plants in many colors.

\$35.00 and \$50.00 per 100 according to size, 25 at 100 rate.

O. FEHRLIN, CITRONELLE, ALA.

## GINSENG

BIG PROFITS  
Growing Ginseng.  
We can supply  
roots and seeds  
that always grow.

Established 1870.

WM. RENNIE CO., LTD.

Cor. Adelaide and Jarvis Sts., Toronto, Can.

## GINSENG SEED.

1921 crop; all from wild mountain Ginseng; plant any time this winter, 100 seeds, \$2.00; 1000 seeds, \$16.00.

W. M. WOODRUFF'S SON & CO.,  
Lowgap, N. C.

## GLADIOLI

GLADIOLUS BULBS  
OF EXCELLENT QUALITY.

	Per 1000	Per 1000	Per 1000
	No. 1	No. 2	No. 3
America	\$28.00	\$22.50	\$18.00
Empress of India	45.00	38.00	30.00
Halley	35.00	28.00	22.00
Ida Van	35.00	28.00	22.00
Independence	28.00	22.50	18.00
Francis King	25.00	20.00	16.00
Niagara	45.00	38.00	30.00
Schwaben	50.00	40.00	32.00
Primulinus Hyb.	25.00	20.00	16.00

BAY STATE BULB CO., WALTHAM, MASS.

AN OPPORTUNITY.

## FIRST COME

## FIRST SERVED

Our new 1921-22 wholesale price list of Gladiolus bulbs now ready. It contains reasonable quotations on our "Big Four," Evelyn Kirtland, Bertrex, Herada, Gretchen Zang, and the best standard varieties.

We offer 15 per cent discount on lots of 3000 or more, and additional 10 per cent discount for fall delivery.

Write for list now.

A. H. AUSTIN CO.,

WAYLAND, O.

## GLADIOLUS BULBS.

Large, well matured Gladiolus bulbs, well ripened, A No. 1 size, just the thing for forcing by florists and for planting outdoors in October, in Florida and southern California, for flowers for Memorial day. I offer the following varieties: America, Mrs. Francis King, Chicago White, Halley and Orchid, a new and greatly improved Chicago White, a recent Kundered creation, never offered to the trade before. If interested write for prices.

I also have several hundred thousand small planting stock of the above varieties.

E. T. FLANAGAN,

Route 2, Box 417, San Gabriel, Cal.

## BULBLETS PER 1000.

Le Marechal Foch	\$12.00
Alice Tiplady	5.00
Wilbrink, Baron Hulot	1.00
War, Pendleton, Schwaben	.75
Chicago White, Pink Beauty, Panama, Peace, Princepine	.50
Halley, America, Golden Wedding, Mrs. F. King, Minnesota	.35

While they last. Cash with order.

D. W. C. RUFF,

Buena Vista Gardens, St. Paul, Minn.

## COLEMAN WON THE SILVER MEDAL

Of the A. G. S. at Detroit in 1919 and again at St. Thomas, Canada, in 1921. Coleman originations are the equal of any.

New list describing Sweet Lavender, Sheila, Leota, Catherine Coleman, Nymph and others. Glad to send you a copy.

JOE COLEMAN,

Cleveland Road, Ravenna, O.

## GLADIOLUS BULBS READY NOW.

Send for our descriptive list.

HANSEN NURSERY CO., NILES, MICH.

## IOWA GROWN GLADIOLUS BULBS.

Northern grown Gladiolus bulbs, true to name. We offer the following Iowa grown Gladiolus bulbs for fall delivery at these extremely low prices in order to close them out quickly. Terms: Cash with order or C. O. D. shipment. Sold F. O. B. Nora Springs, Iowa. No charge made for boxing.

Quantity and variety	Inches	Per 1000
100,000 America	1 to 1½	\$ 7.50
100,000 America	¾ to 1	5.50
50,000 America	½ to ¾	4.00
100,000 America	under ½	3.00
20,000 Mrs. Francis King	1 to 1½	8.00
10,000 Mrs. Francis King	¾ to 1	6.00
5,000 Mrs. Frank Pendleton	1 to 1½	20.00
5,000 Mrs. Frank Pendleton	¾ to 1	15.00
5,000 Mrs. Frank Pendleton	½ to ¾	10.00
10,000 Mrs. Frank Pendleton	under ½	7.00
1,000 Goliath	1 to 1½	30.00
2,000 Goliath	¾ to 1	24.00
3,000 Goliath	½ to ¾	18.00
5,000 Goliath	under ½	12.00
1,000 Prince of Wales	1½-in. up	50.00
2,000 Prince of Wales	1½ to 1½	40.00
2,000 Prince of Wales	1 to 1½	30.00
2,000 Prince of Wales	¾ to 1	24.00
2,000 Prince of Wales	½ to ¾	20.00
500 Evelyn Kirtland	1½ to 1½	60.00
500 Evelyn Kirtland	1 to 1½	50.00
500 Evelyn Kirtland	¾ to 1	40.00
1,000 Evelyn Kirtland	½ to ¾	30.00
10,000 Evelyn Kirtland	under ½	20.00
1,000 Attraction	1½ to 1½	30.00
1,000 Attraction	1 to 1½	20.00
1,000 Attraction	¾ to 1	15.00
2,000 Ida Van	1½-in. up	20.00
3,000 Ida Van	1½ to 1½	16.00
5,000 Ida Van	1 to 1½	12.00
5,000 Ida Van	¾ to 1	9.00
5,000 Ida Van	½ to ¾	6.00
2,000 Empress of India	1 to 1½	20.00
2,000 Empress of India	¾ to 1	15.00
5,000 Empress of India	½ to ¾	10.00
5,000 Empress of India	under ½	7.00
2,000 Niagara	1 to 1½	20.00
3,000 Niagara	¾ to 1	16.00
3,000 Niagara	½ to ¾	12.00
5,000 Niagara	under ½	8.00
1,000 War	1 to 1½	20.00
1,000 War	¾ to 1	16.00
2,000 War	½ to ¾	12.00
5,000 War	under ½	9.00
2,000 Schwaben	1 to 1½	20.00
3,000 Schwaben	¾ to 1	16.00
5,000 Schwaben	½ to ¾	12.00
10,000 Schwaben	under ½	8.00
2,000 Mrs. Watt	1 to 1½	16.00
3,000 Mrs. Watt	¾ to 1	12.00
5,000 Mrs. Watt	½ to ¾	9.00
5,000 Mrs. Watt	under ½	6.00
10,000 Blue Hybrids	1 to 1½	12.00
10,000 Blue Hybrids	¾ to 1	8.00
10,000 Blue Hybrids	½ to ¾	5.00
10,000 Blue Hybrids	under ½	3.50
500 Gretchen Zang	1½-in. up	50.00
500 Gretchen Zang	1½ to 1½	40.00
1,000 Gretchen Zang	1 to 1½	30.00
2,000 Gretchen Zang	¾ to 1	20.00
2,000 Gretchen Zang	½ to ¾	16.00
2,000 Gretchen Zang	under ½	12.00
20,000 Mixed	1 to 1½	7.00
50,000 Mixed	¾ to 1	5.00
50,000 Mixed	½ to ¾	3.50
50,000 Mixed	under ½	2.50
5,000 Independence	½ to ¾	4.00
50,000 Independence	under ½	3.00
1,000 Rouge Torch	1 to 1½	20.00
1,000 Rouge Torch	¾ to 1	16.00
2,000 Rouge Torch	½ to ¾	12.00
3,000 The King	1½-in. up	30.00
3,000 The King	1½ to 1½	24.00
5,000 The King	1 to 1½	20.00
5,000 The King	¾ to 1	16.00
5,000 The King	½ to ¾	12.00
1,000 Blackhawk	1½ to 1½	16.00
5,000 Blackhawk	1 to 1½	12.00
5,000 Blackhawk	¾ to 1	8.00
5,000 Blackhawk	½ to ¾	5.00
2,000 Meadowvale	1½ to 1½	12.00
10,000 Meadowvale	1 to 1½	8.00
10,000 Meadowvale	¾ to 1	5.00
5,000 Meadowvale	½ to ¾	3.50
5,000 Crackerjack	1½ to 1½	10.00
5,000 Crackerjack	1 to 1½	7.00
5,000 Crackerjack	¾ to 1	5.00
5,000 Crackerjack	½ to ¾	3.50
500 Princepine	1½ to 1½	20.00
2,000 Princepine	1 to 1½	16.00
2,000 Princepine	¾ to 1	12.00
2,000 Princepine	½ to ¾	8.00
5,000 Princeps	1 to 1½	20.00
5,000 Princeps	¾ to 1	15.00
3,000 Summer	1½-in. up	24.00
5,000 Summer	1½ to 1½	20.00
5,000 Summer	1 to 1½	16.00
5,000 Summer	¾ to 1	12.00
5,000 Summer	½ to ¾	8.00
2,000 President Taft	1½-in. up	18.00
5,000 President Taft	1½ to 1½	14.00
5,000 President Taft	1 to 1½	10.00
5,000 President Taft	¾ to 1	7.00
5,000 President Taft	½ to ¾	5.00
20,000 Primulinus Hybrids	1 to 1½	9.00
20,000 Primulinus Hybrids	¾ to 1	6.00
20,000 Primulinus Hybrids	½ to ¾	4.00
10,000 Wine King	1 to 1½	10.00
10,000 Wine King	¾ to 1	7.00
10,000 Wine King	½ to ¾	5.00
1,000 Candidum	1 to 1½	12.00
3,000 Candidum	¾ to 1	9.00
3,000 Candidum	½ to ¾	6.00
20,000 Chicago White	1 to 1½	12.00
20,000 Chicago White	¾ to 1	8.00
20,000 Chicago White	½ to ¾	6.00

(Continued in next column.)

(Concluded from preceding column.)

50,000 Chicago White	under ½	\$ 4.00
5,000 Panama	1 to 1½	16.00
5,000 Panama	¾ to 1	12.00
5,000 Panama	½ to ¾	8.00
5,000 Panama	under ½	5.00
2,000 Crystal White	1½-in. up	20.00
5,000 Crystal White	1½ to 1½	16.00
5,000 Crystal White	1 to 1½	12.00
5,000 Crystal White	¾ to 1	9.00
5,000 Crystal White	½ to ¾	6.00
5,000 Halley	1 to 1½	10.00
5,000 Halley	¾ to 1	7.00
5,000 Halley	½ to ¾	5.00
500 Anna Eberius	1½-in. up	140.00
500 Anna Eberius	1½ to 1½	120.00
1,000 Anna Eberius	1 to 1½	100.00
2,000 Anna Eberius	¾ to 1	80.00
5,000 Anna Eberius	½ to ¾	60.00
5,000 Anna Eberius	under ½	40.00
200 Mary Stearns Burke	1½-in. up	140.00
200 Mary Stearns Burke	1½ to 1½	120.00
2,000 Yellow Hammer	1½-in. up	24.00
3,000 Yellow Hammer	1½ to 1½	20.00
3,000 Yellow Hammer	1 to 1½	16.00
2,000 Yellow Hammer	¾ to 1	12.00
5,000 Yellow Hammer	½ to ¾	9.00
10,000 Yellow Hammer	under ½	6.00
200 Byron L. Smith	1½ to 1½	200.00
200 Byron L. Smith	1 to 1½	140.00
100 Byron L. Smith	¾ to 1	100.00
1,000 Mary Fennell	1½-in. up	50.00
2,000 Mary Fennell	1½ to 1½	40.00
3,000 Mary Fennell	1 to 1½	30.00
5,000 Mary Fennell	¾ to 1	24.00
5,000 Mary Fennell	½ to ¾	20.00
5,000 Mary Fennell	under ½	14.00
2,000 Dawn (Tracy's)	1½-in. up	40.00
2,000 Dawn (Tracy's)	1½ to 1½	32.00
2,000 Dawn (Tracy's)	1 to 1½	24.00
2,000 Dawn (Tracy's)	¾ to 1	18.00
2,000 Dawn (Tracy's)	½ to ¾	12.00
5,000 Dawn (Tracy's)	under ½	9.00
200 Queen of Whites	1½-in. up	60.00
200 Queen of Whites	1½ to 1½	50.00
2,000 Lily Lehman	1 to 1½	20.00
3,000 Lily Lehman	¾ to 1	15.00
200 Louise	1½-in. up	300.00
300 Louise	1½ to 1½	240.00
200 Louise	1 to 1½	180.00
200 Louise	¾ to 1	140.00
200 Louise	½ to ¾	100.00

## GLADIOLUS BULBLETS.

	Per bu.
10 Bu. America	\$16.00
3 Bu. Primulinus Hybrids	16.00
10 Bu. Mixed	10.00
2 Bu. Blackhawk	20.00
2 Bu. Blue Hybrids	20.00
5 Bu. Chicago White	25.00
2 Bu. Crackerjack	16.00
2 Bu. Ida Van	25.00
2 Bu. Meadowvale	16.00

## GLADIOLUS BULBLETS.

	Per qt.
5 Qts. Candidum	\$1.50
10 Qts. Crystal White	4.00
20 Qts. Dawn (Tracy's)	4.00
20 Qts. Empress of India	3.00
5 Qts. Goliath	8.00
20 Qts. Halley	1.50
5 Qts. Loveliness	8.00
20 Qts. Mrs. Francis King	1.00
20 Qts. Mrs. Frank Pendleton	3.50
20 Qts. Mrs. Watt	4.00
10 Qts. Niagara	4.00
20 Qts. Panama	3.00
10 Qts. Princeps	4.00
10 Qts. Princepine	3.50
10 Qts. President Taft	1.50
20 Qts. The King	4.00
20 Qts. Summer	4.00
20 Qts. Mary Fennell	5.00

## GLADIOLUS BULBLETS.

	Per 1000
10,000 Anna Eberius	\$15.00
10,000 Evelyn Kirtland	6.00
10,000 Prince of Wales	5.00
5,000 Thos. T. Kent	20.00
2,000 Mary Stearns Burke	25.00
5,000 Byron L. Smith	25.00
5,000 Flora	20.00
5,000 Louise	20.00
10,000 Gretchen Zang	4.00
10,000 Bertrex	4.00

## MAPLE HILL NURSERY.

Chas. J. Siemer, Prop., Nora Springs, Ia.

## GLADIOLI.

Austin originations, and the best standards

NEW WHOLESALE LIST READY NOW.

10 per cent discount for fall delivery.

Write quickly.

A. H. AUSTIN CO.,

WAYLAND, O.

## A SURE WINNER!

All florists will want a start of Le Marechal Foch; the new early forcing pink; nearly double the size of America; bulblets, \$12.00 per 1000.

JOE COLEMAN,

Cleveland Road, Ravenna, O.

ATTRACTIVE PRICES; FINEST STOCK.  
Gladioli, America, Hulot, Ruffled Glory, Mixed Reds, Crackerjack, Chicago White, Willy Wigman and mixture of many kinds.  
V. G. HOSTETTER, BOWLING GREEN, O.



## A TIP TO THE WISE.

Marechal Foch is the best cut flower Gladiolus, indoors or out, so far introduced. Learn about this money-maker.

If not on my mailing-list, send name for my 1921-22 HIGH MERIT LIST describing this and other Gladioli, Dahlias and seed specialties that are worth while.

RAYMOND M. CHAMPE,

Grower, Walled Lake, Mich.

## GLADIOLUS MRS. DR. NORTON.

The famed "peaches and cream" Gladiolus; small planting stock, \$8.00 per 100.

JOE COLEMAN,

Cleveland Road, Ravenna, O.

Gladioli, America and Francis King, mixed, choice, high crown bulbs carefully grown; first year from planting stock, 1 1/4-in. and up, \$14.00 per 1000; 1/2-in. to 1 1/4-in., \$10.00 per 1000. Now ready for shipment. Order early as Gladiolus bulbs will be scarce. No order less than 1000 of either size. No charge for packing. Cash with order. All f. o. b. Norma.

Jacob D. Spiegel, Norma, N. J.

## SOUTHERN GROWERS, ATTENTION!

100,000 America bulbs, 1-in. diameter, \$8.00 per 1000; 100,000 1/2-in. to 1-in., \$6.00 per 1000. How many? Just right for December planting.

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Cleveland Road, Ravenna, O.

## PRIMULUS HYBRIDS.

Bulbs the right size for fine spikes, 1/2-in. to 1-in., \$10.00 per 1000.

JOE COLEMAN,

Cleveland Road, Ravenna, O.

## FOR IMMEDIATE DELIVERY.

8000 Gladiolus Lilywhite; bulbets, \$3.00 per 1000, or the lot for \$20.00; 25 Lilywhite, 1 1/2-in., \$6.00. New crop just dug.

WARD, PLANTSMAN, HILLSDALE, MICH.

Gladiolus bulbs for fall delivery: America, \$15.00; Ida Van, \$25.00; Pendleton, \$35.00 per 1000; Alice Triplady, \$15.00 per 100. Nice, clean, Young stock. Cash, please.

J. C. Grossman, Wolcottville, Ind.

## 1200 GLADIOLUS CRACKERJACK.

1-inch to 1 1/2-inch, \$15.00 per 1000 while they last.

KALISCH BROS. CO.,

R. R. No. 2, St. Louis Co., Clayton, Mo.

Gladioli, America, Mrs. F. King and Crackerjack, \$15.00 per 1000; fine mixed, \$12.00 per 1000. Nice bulbs; fall delivery. Cash.

Will Phelps, Little York, Ill.

## GRAPE VINES

GRAPES, 1-YEAR, EXTRA STRONG, NO. 1. \$8.00 cash pays for 25 vines of each; Concord, Moore's Early, Niagara and Worden postpaid; 100 of each by express, not paid, \$20.00. Get next our trade list of choice lining out stock for florists and nurserymen; ready now.

ATLANTIC NURSERY CO., INC.,

Berlin, Md., U. S. A.

Grape Vines, Concord and Moore's Early, fine 2-year-old, \$15.00 per 100. Packed free. Cash with order.

Clement S. Levis, Delaware Co., Aldan, Pa.

Grape Vines: Concord, \$2.00 per doz., \$11.00 per 100; Catawba, Niagara, Diamond and Worden, \$2.25 per doz.; \$12.00 per 100.

Harry J. Squires, Good Ground, N. Y.

## GREVILLEAS

GREVILLEA ROBUSTA.

Extra strong 3-in. ready to shift, \$10.00 per 100. CHANDLER LANDSCAPE & FLORAL CO.,

4700 Ward Parkway, Kansas City, Mo.

Grevillea Robusta, extra heavy 2 1/2-in., \$6.00 per 100, \$55.00 per 1000.

George O. Overholser, Springfield, O.

## GYPSOPHILAS

Gypsophila paniculata, strong 2-year-old, for florists' use. Order today, \$6.00 per 100.

Thomas J. Murphy, 409 Erie St., Painesville, O.

Gypsophila paniculata, strong, field-grown plants, \$1.00 per doz., \$5.00 per 100.

Harry J. Squires, Good Ground, N. Y.

## HARDY PLANTS

## HARDY PLANTS.

Achillea The Pearl, double white.....	Per 100
Campanula Persicifolia .....	\$ 6.00
Chrysanthemums, large-flowering, red, white, pink and yellow.....	8.00
Delphinium Belladonna, per 1000, \$60.00...	7.00
Hemerocallis, Flava and Thunbergii.....	7.00
Iberis Sempervirens .....	10.00
Iris Germanica, good named kinds.....	5.00
Pennisetum Japonicum, hardy Fountain Grass, clumps .....	12.00
Papaver Orientale .....	8.00
Rudbeckia Golden Glow .....	6.00
Sedum Spectabile .....	6.00
Tritoma Pfitzerii, true .....	10.00

All fine, strong plants. Cash or reference, please.

ORINOCO NURSERIES, COLUMBUS, IND.

Seedlings, ready now for transplanting; write for list. See my Nursery stock adv.

J. Dvorak, Nurseryman, Hempstead, L. I., N. Y.

## CHOICEST OF HARDY PERENNIAL PLANTS.

We offer the following selected varieties all in heavy, field-grown stock. This is an exceptional selection for florists' use and general garden planting:

	Per doz.	Per 100	Per 1000
Phlox, Miss Lingard, the best early white, fine for cut flowers .....	\$1.75	\$12.00	\$100.00
Phlox W. C. Egan, best soft pink .....	2.00	15.00	125.00
Phlox Rynstrom, best deep pink .....	1.75	12.00	100.00
Shasta Daisy, Alaska, perfectly hardy and well adapted for early spring-flowering under glass....	1.75	12.00	100.00
Anchusa Italica, a showy, gentian blue perennial..	2.00	15.00	.....
Delphinium Belladonna ..	2.00	15.00	.....
Delphinium Gold Medal Hybrids, no better strains obtainable .....	2.00	15.00	.....
Coreopsis Lanceolata, superior yellow cut flower; can be forced under glass for early spring-flowering	1.75	12.00	.....
Digitalis, or Foxglove.....	2.00	15.00	.....
Campanula, or Canterbury Bells .....	1.75	12.00	.....
English Wallflower for forcing .....	3.25	25.00	.....
Columbine, Long-spurred Hybrids .....	1.75	12.00	.....
Achillea Roseum, pink....	1.75	12.00	.....
Achillea The Pearl, white.	1.75	12.00	.....
Hardy Aster Climax, light blue .....	2.25	17.50	.....
Chinese Lantern Plant....	2.00	15.00	.....
Forget-me-nots .....	1.75	12.00	.....
Gaillardia Grandiflora ..	1.75	12.00	.....
Valeriana, Garden Heliotrope .....	1.75	12.00	.....
Rudbeckia Golden Glow....	1.35	10.00	.....
Hardy Single Sunflower....	1.35	10.00	.....
Iceland Poppy .....	2.00	15.00	.....
Iris Pallida Dalmatica, choicest of Liberty Iris, for cut flowers.....	2.00	15.00	.....
Pinks, the new Allwoodii..	4.00	.....	.....
Physostegia Virginica ..	1.75	12.00	.....
Pyrethrum Roseum .....	1.75	12.00	.....
Sweet William .....	1.75	12.00	.....
Ranunculus, or Double Buttercup .....	1.75	12.00	.....
Rudbeckia Purpurea, or Coneflower .....	2.25	17.50	.....
Monarda, Red-flowering Mint .....	1.75	12.00	.....

Take advantage of this opportunity to provide showy cut flowers for next season as well as a supply of plants for your retail trade.

Prompt shipment.

A. HENDERSON & CO.,

166 N. Wabash Ave., Chicago, Ill.

## HARDY PERENNIALS.

	Per 100
Achillea Boule de Neige.....	\$ 8.00
Aquilegia Long-spurred Hybrids, Nivea Grandiflora and Chrysantha.....	8.00
Aster Novae Angliae .....	8.00
Aster Tartarica .....	8.00
Boltonia Asteroides .....	7.00
Boltonia Latisquama .....	7.00
Chrysanthemum, named varieties, all colors	8.00
Chrysanthemum Leucanthemum Alaska....	8.00
Dianthus Barbatus .....	8.00
Dianthus Plumarius .....	8.00
Digitalis .....	8.00
Eupatorium Ageratoides, Coelestinum and Fraseri .....	7.00
Funkia Coerulea .....	8.00
Iris Pallida Speciosa, Pallida Dalmatica, Purple King, Mrs. Darwin, Aurea.....	12.00
Gaillardia Grandiflora .....	8.00
Hemerocallis, Fulva and Dumortieri .....	8.00
Hibiscus Mallow Marvels .....	10.00
Irises, Celeste, Abdul Aziz, Gracchus, Honorabilis, Kharput, Mme. Chereau, Parisensis, Florentina .....	6.00
Lychnis Chalcidonica .....	7.00
Lythrum Roseum Superbum .....	7.00
Matricaria Capensis fl. pl. ....	8.00
Paeonia Felix Crousae, red.....	30.00
Paeonia L'Indispensable, white.....	25.00
Paeonia Jules Calot, bright pink.....	30.00
Paeonia Van Houtte, crimson.....	30.00
Paeonia Rubens .....	25.00
Paeonia, unnamed, pink and white .....	15.00
Physostegia Virginica .....	8.00
Salvia Azurea Grandiflora .....	8.00
Sedum Maximowiczii .....	8.00
Sedum Spectabile .....	10.00
Veronica Longifolia .....	8.00
Veronica Spicata .....	8.00
Vinca Minor .....	6.00

## WESTOVER NURSERIES.

St. Louis Co., Clayton, Mo.

## PERENNIALS, FIELD GROWN.

	Per 100	Per 1000
Delphinium Belladonna .....	\$8.00	\$50.00
Aquilegia, assorted .....	6.00	50.00
Coreopsis .....	6.00	50.00
Shasta Daisy .....	6.00	50.00
Gaillardia .....	6.00	50.00
Platyodon, blue and white.....	6.00	50.00
Pyrethrum Roseum .....	6.00	50.00
Sweet William, separate colors..	6.00	50.00

Thousands of other choice perennials, roses, shrubs, and trees.

New wholesale trade list ready. Write today.

ONARGA NURSERY CO.,

Cultra Bros., Mgrs., Onarga, Ill.

## HARDY PERENNIALS.

	Per 10	Per 100
Achillea Boule de Neige.....	\$1.00	\$ 8.00
Achillea Millefolium Roseum.....	1.00	8.00
Artemisia Lactiflora .....	1.00	8.00
Hardy Asters, T. S. Ware, White Queen, St. Egwin and Climax..	.80	6.00
Hardy Aster Acris, dwarf, summer-flowering, lavender .....	1.00	5.00
Boltonia Latisquama .....	1.00	7.00
Chrysanthemums, hardy pink, red and white .....	1.00	8.00
Chrysanthemums, yellow .....	1.20	10.00
Coreopsis Lanceolata Grandiflora..	1.00	8.00
Eupatorium Coelestinum .....	1.00	8.00
Eulalia Japonica Zebrina.....	1.20	10.00
Funkia Undulata Variegata.....	1.00	8.00
Hemerocallis Flava, Luteola and Thunbergii .....	1.00	8.00
Iris Sibirica, blue and white.....	.90	7.00
Iris Japonica, purple and gold....	1.20	10.00
Iris Japonica, mahogany.....	1.20	10.00
Iris Japonica, gold bound.....	1.20	10.00
Iris Japonica, mixed.....	.80	6.00
Iris Germanica, Lavender Queen, Honorabilis, Mme. Chereau and Florentina Alba .....	.70	5.00
Monarda Didyma .....	1.00	8.00
Phalaris Arundinacea, Ribbon Grass .....	.80	6.00
Phlox Subulata Alba.....	1.00	8.00
Phlox Subulata Rosea.....	1.00	8.00
Pyrethrum Uliginosum .....	1.00	8.00
Rudbeckia Golden Glow.....	.80	6.00
Rudbeckia Golden Glow, clumps..	1.50	12.00
Rudbeckia Newmanii .....	.90	6.00
Sedum Spectabile .....	1.00	8.00
Tradescantia Virginica, blue.....	.80	6.00

W. H. NICHOLS & SON, PAINESVILLE, O.

## HARDY PLANTS.

	Per 100
Achillea The Pearl.....	\$ 8.00
Anthemis Tinctoria Kelwayii.....	7.00
Aquilegia, mixed .....	8.00
Armeria Formosa .....	12.00
Boltonia Asteroides .....	8.00
Boltonia Latisquama .....	8.00
Coreopsis Lanceolata Grandiflora.....	7.00
Delphinium Belladonna .....	9.00
Delphinium Belhamosa .....	12.00
Delphinium Gold Medal Hybrids.....	12.00
Dianthus, mixed .....	7.00
Dianthus Holborn Glory.....	8.00
Dianthus Newport Pink.....	8.00
Dianthus Scarlet Beauty.....	8.00
Dianthus, Velvety Black .....	8.00
Dianthus Latifolius, double, mixed.....	10.00
Dianthus Plumarius, single, mixed.....	8.00
Funkia Undulata Media Variegata.....	12.00
Gaillardia Grandiflora .....	8.00
Helianthus Miss Mellich.....	8.00
Helianthus Multiflorus fl. pl.....	12.00
Hemerocallis Flava .....	10.00
Hemerocallis Thunbergii .....	10.00
Physalis Franchetii .....	8.00
Physostegia Virginica .....	7.00
Ranunculus Acris fl. pl.....	8.00
Rudbeckia Laciniata fl. pl.....	8.00
Rudbeckia Newmanii .....	8.00

The above varieties are only a few of our specialties. Ask for our general catalogue.

WELLER NURSERIES CO., INC.

Holland, Mich.

## HARDY PERENNIALS—FIELD-GROWN.

EXTRA FINE.  
HARDY CARNATION GRENADIN should be planted now; perfectly hardy and if disbudded will develop flowers that will rival greenhouse Carnations. They bloom with us from Decoration day on, and we retail the blooms at \$1.00 per doz. Strong 2-year-old field plants, \$12.50 per 100. Remember, if planted now, they bloom for Memorial day.

SCOTCH PINKS, Sweet Scented, 2-year-old, field plants, \$9.00 per 100.

GYPSOPHILA FLORE PLENO, the fine, double, pure white variety; no florist should be without this; it sells at sight, either fresh or dried, \$20.00 per 100.

GAILLARDIA GRANDIFLORA, extra large, 2-year-old plants, \$9.00 per 100.

COREOPSIS LANCEOLATA, Extra large, 2-year-old plants, \$7.00 per 100.

HOLLYHOCKS, ALLEGHENY HYBRIDS, crinkled and waved, mixed, \$6.75 per 100.

SWEET WILLIAMS, bloom for Decoration day. Pink Beauty or all colors mixed, extra size plants, \$8.00 per 100.

DELPHINIUM, Japanese, the real hardy variety; beautiful azure blue color; blooms from June first until cut down by frost; we ship this to Chicago market by the thousands; fine 2-year-old plants, \$8.00 per 100. Cash, please.

S. BRYSON AYRES CO.,

Sunny Slope Farm, Independence, Mo.

## HARDY PERENNIALS, STRONG FIELD

GROWN PLANTS.

Delphinium Belladonna; Anchusa Italica, Dropmore; Hollyhock Chater's Double, white, scarlet, yellow, maroon, crimson, pink; Digitalis, mixed; Gypsophila paniculata; Sweet William, mixed; Bocconia Cordata; Centaurea Montana; Coreopsis Grandiflora, mixed; Hibiscus Giant Mallow Marvels, mixed; Iceland Poppy; Bellis Daisy, mixed; Aquilegias, Long Spurred Hybrids, mixed; Achillea the Pearl; Anthemis Tinctoria; Pyrethrum; Lupinus; Forget-me-nots; Rudbeckia Spectiosa; Shasta Daisy; Wallflower, double mixed, \$1.00 per doz., \$5.00 per 100.

HARRY J. SQUIRES, GOOD GROUND, N. Y.

Hardy plants, Hollyhocks, 4 colors, Gaillardias, Coreopsis, Sweet William, Canterbury Bells, Pyrethrum, Shasta Daisy and Hardy Pinks, 50c per 100, \$4.00 per 1000.

J. C. Schmidt, Bristol, Pa.



## HARDY PLANTS—Continued

## HARDY PLANTS.

## GOOD STOCK; GUARANTEED.

True to name and will be well packed.

*Artemisia Lactiflora*, strong 1-year-old clumps, undivided, \$8.00 per 100.  
*Delphinium Belladonna*, strong 2-year-old clumps, undivided, \$10.00 per 100.  
*Gypsophila Paniculata*, strong 2-year-old roots, \$7.00 per 100.

## STRONG, 1-YEAR-OLD, FIELD-GROWN ROOTS.

*Phlox Rynstrom* ... \$8.00 per 100, \$70.00 per 1000  
*Phlox Riverton Jewel* 8.00 per 100, 70.00 per 1000  
*Phlox Selma* ..... 8.00 per 100, 70.00 per 1000  
*Phlox Thor* ..... 8.00 per 100, 70.00 per 1000  
*Phlox Mrs. Jenkins* 8.00 per 100, 70.00 per 1000  
*Tritoma Pfitzeri*, 1-year-old roots undivided, \$10.00 per 100.

GEO. A. PENROSE,  
 220 Lippincott Ave., Riverside, N. J.

## HARDY PERENNIALS.

Send in your name for our new fall, 1921, wholesale hardy plant catalogue, ready now. It is positively the best and most complete book of its kind, offering nothing but large field clumps.

THE WAYSIDE GARDENS CO.,  
 Mentor, O.

## HARDY ASTERS.

## STRONG FIELD-GROWN CLUMPS.

*Amethystinus*, soft lilac;  
*Novae Angliae*, violet-purple;  
*Novae Angliae Rosea*, rosy red;  
*Novelty*, clear shell-pink;  
*Robert Parker*, large sprays,  
 soft lavender blue,  
 \$4.00 per 100, \$30.00 per 1000.  
 Cash with order.

PALISADES NURSERIES, INC.,  
 Sparkill, N. Y.

## ALBUM OF DESIGNS.

Seventh Edition.  
 Better than ever before.  
 You cannot afford to be without it.  
 \$1.25 per copy, postpaid.  
 \$12.00 per doz., postpaid.

Florists' Pub. Co., Caxton Bldg., Chicago.

## HARDY PERENNIALS, JULY TRANSPLANTED.

Field-grown, strong plants for lining out.  
*Delphinium Belladonna*,  
*Gallardias*, *Compacts*, *Superba* and *Sanguinea*,  
*Shasta Daisies*, *Alaska* and *King Edward VII*,  
 \$2.50 per 100, \$20.00 per 1000.  
 Double *Hollyhocks*, five separate colors,  
 \$3.00 per 100, \$27.50 per 1000. Cash, please.  
 NORMAN A. SCHMIDT,  
 1084 3rd St., Milwaukee, Wis.

## HARDY PLANTS.

Hardy perennials, 150 varieties, field-grown, from \$2.00 to \$3.00 per 100. Started from seed and divisions in early spring and grown on the cool shores of Lake Superior, where the virgin soil and climate is ideal for growing them to perfection. They are sure to bloom next season. Many in blossom now. Send for list.

JOHN F. HAUSER, RAYFIELD, WIS.

## HARDY PERENNIALS.

*Hollyhocks*, *Gallardias*, *Carnations*, *Pinks*, *Coreopsis*, *Shasta Daisies*, *Canterbury Bells*, *Chrysanthemums* and *Fox Glove*, \$5.00 per 100, \$40.00 per 1000.

Cash with order, please.

ELGIN PLANT CO., ELGIN, ILL.

## DELPHINIUM FORMOSUM.

Heavy, 2-year, field-grown plants, to save moving, \$5.00 per 100, while they last.  
 Complete list of hardy perennial plants mailed on application. My prices are most attractive and stock the very best.

JOHN IRVINE, BAY CITY, MICH.

*Aquilegia*, *Digitaria*, *Sweet William*, *Myosotis*, *Geum*, good plants, \$6.00 per 100. Seedlings, *Sweet William*, *Dianthus*, *Hollyhock*, *Gypsophila*, *Rudbeckia*, 75c per 100.

Olympia Gardens, Sequim, Wash.

*Anthemis Tinctoria Kelwayi*, golden yellow, heavy divisions of field-grown clumps, \$6.00 per 100. *Physostegia Virginica*, pink, \$5.00 per 100. C. E. White, Grosse Ile, Mich.

*Anchusa* Dropmore variety and *Physostegia Virginiana*, \$6.00 per 100. Iris, mixed, named, \$2.00. Good stock.  
 Minnetonka Nursery, Wayzata, Minn.

*Sweet William* and *Digitaria*, fine plants, \$5.00 per 1000. Cash. Thomas K. Dorn, 120 Haddon Ave., Westmont, N. J.

Strong 2-year *Phlox* and leading perennials.  
 W. H. Salter, Box 516, Rochester, N. Y.

## HEMEROCALLIS

## HEMEROCALLIS.

## STRONG FIELD-GROWN ROOTS.

*Apricot*, 2 feet, rich apricot;  
*Dumortieri*, rich cadmium-yellow;  
 reverse of petals bronze;  
*Flava*, early, sweet scented,  
 lemon yellow;  
*Florham*, extra large, golden-yellow, with Indian-yellow markings;  
*Kwanso Fl. Pl.*, double orange Lily;  
*Thunbergii*, late, sweet scented,  
 lemon yellow;  
 \$4.00 per 100, \$30.00 per 1000.  
 PALISADES NURSERIES, INC.,  
 Sparkill, N. Y.

## HIBISCUS

*Hibiscus*, Peach-blow, *Ruber*, *Grandiflorus* and *Versicolor*, 2½-in., \$5.00 per 100; 3-in., \$10.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.  
*Hibiscus* Giant Marvel *Mollis*, strong field-grown plants, \$1.00 per doz., \$5.00 per 100.  
 Harry J. Squires, Good Ground, N. Y.

## HOLLYHOCKS

## DOUBLE HOLLYHOCKS, SEPARATE COLORS AND ALLEGHENY.

Strong, healthy stock, \$7.00 per 100. Will be glad to quote on large quantities. Ask for our list.

JOSEPH F. MARTIN NURSERIES,  
 Box No. 97, Painesville, O.

*Hollyhock* Chater's Double, white, scarlet, yellow, maroon, 'crimson, pink and mixed; strong field-grown plants, \$1.00 per doz., \$5.00 per 100.  
 Harry J. Squires, Good Ground, N. Y.

## HONEYSUCKLES

*Honeysuckle* vines, wild, 1 to 3 feet long, \$3.00 per 100, \$25.00 per 1000. Cash, please. These are hardy, fast growers.  
 Fred O'Flynn, 543 N. Monroe St., Decatur, Ill.

## HYDRANGEAS

## POT-GROWN HYDRANGEAS.

4-in. pots, \$30.00 per 100.

## FIELD-GROWN PLANTS.

French varieties and *Otaksa*.

2-year-old *Otaksa*, *Baby Bimbenet*, *Mme. Chautard*, *Vibraye*, *Radiant*, *Mme. E. Mouillere*, *Trophee* and others.  
 Per 100  
 2 to 3 branches.....\$30.00  
 4 to 5 branches.....40.00  
 5 to 6 branches.....50.00  
 7 to 10 branches.....60.00  
 Also larger plants; ask for prices.

WELL-ESTABLISHED, POT-GROWN PLANTS of above French and *Otaksa* varieties:

5-inch pots.....\$45.00 per 100  
 6-inch pots.....70.00 per 100  
 2½-in. pots to grow on, see September 1 issue or ask for list.

## ROMAN J. IRWIN.

43 W. 18th St., New York, N. Y.

## HYDRANGEAS.

*Avalanche*, *Mme. Legon*,  
*Baby Bimbenet*, *Mme. Auguste Nonin*,  
*Eclairer*, *Mme. E. Mouillere*,  
*E. G. Hill*, *Mme. Maurice Hamar*,  
*Etincelant*, *Mont Rose*,  
*Gen. de Vibraye*, *Radiant*,  
*La Perle*, *Souv. de Mme. E.*  
*Lille Mouillere*, *Chautard*,  
*L'Islette*, *Souv. de Lieut. Chauré*,  
*Louis Mouillere*, *Souv. de Mme. Victor*  
*Mlle. Agnes Barillet*, *Raoult*,  
*Mlle. Rene Guillard*, *Trophee*.

Our plants this season are stronger and healthier than we have had before and the assortment of varieties is perfect.

Per 100  
 4-in. pots .....\$20.00  
 From 5-in. pots .....40.00  
 From 6-in. pots .....60.00  
 From 7-in. pots .....75.00

## C. U. LIGGITT.

Wholesale Plantsman,  
 303 Bulletin Bldg., Philadelphia, Pa.

## FIELD-GROWN HYDRANGEAS.

Heavy, 2-year plants, well pinched, 8 to 10 good shoots, ready for 8-in. pots or tubs. Grand for spring sales.

\$7.00 per doz., \$50.00 per 100.

*Mme. Chautard*, *Mme. E. Mouillere*,  
*Bouquet Rose*, *Lille Mouillere*,  
*Baby Bimbenet*.

THE STORRS & HARRISON CO.,  
 Painesville, O.

## Northern grown

## FRENCH HYDRANGEAS.

Dormant stock.

Now booking orders for fall delivery.

Mixed varieties, blue and pink.

4-in., branched ..... 35c each  
 5-in., branched ..... 50c each  
 6-in., branched ..... 75c each  
 7-in., branched ..... \$1.00 each

Cash or C. O. D.

J. J. LE BORIOUS,  
 921 East Third St., Duluth, Minn.

HYDRANGEAS, EXTRA FINE PLANTS, in assorted varieties, 1-year-old, potted up last month from pots.

*Mme. Petrick*, *Mme. Riverain*, *Germania*, *Lille Mouillere*, *Wm. Pfitzer*, *Trophee* and *Mme. Mouillere*.

3rd size, 8 to 6 branches.....\$35.00 per 100  
 2nd size, 6 to 12 branches.....45.00 per 100  
 1st size, 10 to 16 branches.....50.00 per 100

2-year-olds, pot grown:

3rd size .....\$ 60.00 per 100  
 2nd size .....75.00 per 100  
 1st size, specimen .....100.00 per 100  
 Same varieties as above, and others.  
 Cash please. Add 5 per cent for packing.

## A. SCHULTHEIS.

316 19th St., College Point, N. Y.

## HYDRANGEAS.

French varieties, *Baby Bimbenet*, 2½-in., \$8.00 per 100; *Mme. Chautard*, *Mme. Hamar*, *Mme. E. Mouillere*, *Gen. de Vibraye* and *E. G. Hill*, \$6.00 per 100.

French varieties, 4-in. pot plants, \$20.00 per 100; 5-in. pot plants, \$30.00 per 100.

*Mme. Mouillere*, *Mme. Hamar*, *Mme. Chautard*, *Gen. de Vibraye*, *Lille Mouillere*, *Rene Gaillard*, *Bouquet Rose*, 4-in. pot plants, \$20.00 per 100; 5-in. pot plants, \$30.00 per 100.

## THE STORRS &amp; HARRISON CO.

Painesville, O.

## HYDRANGEAS.

All the best French kinds and *Otaksa*, exceptionally good this year; popular sorts, like *Baby Bimbenet*, *Lille Mouillere*, *Mme. Maurice Hamar*, by the 1000, from 4-in., 5-in., 6-in. and 7-in. pots, 25c, 35c, 50c and 75c each; specimen plants up to \$3.00 each.

Get our list and have them shipped now, while they are full of life and easy to establish again, one of the secrets of success.

Also a big lot from 2-in., \$3.00 per 100. They, too, may bloom.

## J. L. SCHILLER.

929 Prouty Ave., Toledo, O.

## FRENCH HYDRANGEAS.

A No. 1 pot-grown quality.

Short, bushy, full and well ripened plants, the kind that will easily force for Easter.

Following sizes with prices that are below their values; colors pink and blue:

4-in. pots .....\$20.00 per 100  
 5-in. pots .....35.00 per 100  
 6-in. pots .....50.00 per 100  
 7-in. pots .....75.00 per 100

## ZIEGER &amp; SONS.

Germantown, Philadelphia, Pa.

*Hydrangeas*: Extra fine French Blue and Pink, 4-in., 5-in., 6-in. and 7-in., 35c, 50c, 75c and \$1.00 each, respectively. This stock is sure to please you. Order while it lasts.

2-year-old field-grown, extra fine, good for forcing and for specimen tubs; in the following separate varieties: *Lille Mouillere*, *Bouquet Rose*, *Baby Bimbenet*, *Mme. E. Mouillere* and *Mme. Chautard*, \$7.00 per doz., \$50.00 per 100.  
 S. S. Skidelsky & Co., 50 Park Place, New York.

## FIELD-GROWN HYDRANGEAS.

French and *Otaksa*. This is No. 1 stock and will make good big 4-in., 5-in. and 6-in. plants.

Cash.  
 Plants for 4-in. pots.....25c each  
 Plants for 5-in. pots.....35c each  
 Plants for 6-in. pots.....50c each

## HUMM &amp; JONES, ORERLIN, O.

## STRONG FIELD-GROWN PLANTS.

*Hydrangeas*, *Baby Bimbenet*, *Lille Mouillere*, *Mme. Chautard* and *Mme. Hamar*, in mixture, 2 to 4 branches, 25c each; 4 to 6 branches, 35c each; *Otaksa*, same sizes, 5c cheaper. Cash.

## SILVIEUS &amp; SILVIEUS,

Ashtabula, O.

## HYDRANGEAS.

3-in. pots, \$8.00 per 100.

4-in. pots, \$15.00 to \$25.00 per 100.

## WALTER ARMACOST &amp; CO.

321 East 4th St., Los Angeles, Cal.

## HYDRANGEAS.

4-in., 15c;

5-in., 30c;

6-in., 40c.

## J. V. LAVER,

704 State St., Erie, Pa.

*Hydrangea Otaksa*, field-grown for forcing, all sizes, 25c to \$1.50; *Hydrangea Japonica*, the true blue, 40c to 75c; French varieties, pink and white, 35c to 75c.

Mountain View Floral Co., Portland, Ore.

*Hydrangea Otaksa*, rooted cuttings, \$4.00 per 100; 2½-in., \$7.00 per 100.

*Hydrangea Baby Bimbenet*, rooted cuttings, \$6.00 per 100; 2½-in., \$10.00 per 100.

Baur Floral Co., Erie, Pa.

*Hydrangea Otaksa*, well-branched, field-grown in pots for Christmas, 2½-in., 6c; 3-in., 10c; 4-in., 20c; 5-in., 35c; 6-in., 50c each. Cash.  
 Port Allegany Greenhouses, Port Allegany, Pa.

*Hydrangeas*, French, mostly pink, strong 2½-in., \$4.50 per 100. No charge for packing if cash is sent with order. North Side Greenhouses, 1107 N. 1st St., Springfield, Ill.

French *Hydrangeas*, best pink; very fine plants, 5-in., \$40.00 per 100; 6-in., \$60.00 per 100; field plants for 5-in. and 6-in. pots, \$30.00 and \$40.00 per 100. John Dieckmann, Elm Grove, W. Va.

Hydrangea Vibraya, field-grown, 4 and 5 branches, 2-year, \$18.00 per 100.

Riverside Gardens, Homer, N. Y.

Hydrangea Otaksa, 2½-in., \$6.00 per 100.

Oak Grove Greenhouse, Tuskegee, Ala.

#### IMPATIENS

Impatiens Sultan, orange-red, deep pink, white and violet rose; rooted cuttings, \$1.50 per 100; 2½-in., \$4.00 per 100.

Oak Grove Greenhouse, Tuskegee, Ala.

#### IRISES

##### STRONG, SELECTED, IRIS PLANTS.

	Per doz.	Per 100
Australia, deep lavender	\$1.00	\$ 7.00
Black Prince, velvety black	1.20	8.00
Canary, yellow	1.00	6.00
Celeste, sky blue	1.20	8.00
Conqueror of Europe, white and purple	.75	5.00
Fairy, pale lavender	1.75	12.00
Flavescens, soft yellow	1.00	6.00
Florentina, blue and white, separate	1.00	6.00
Harlequin Melanais, variegated	1.00	7.00
Her Majesty, fine rose	1.20	8.00
Honorabilis, golden and brown	1.00	6.00
Juniata, clear blue, fine	1.50	10.00
Lobengrin, pink lilac	1.20	8.00
Mme. Chereau, white fringed with azure-blue	1.00	6.00
Mrs. H. Darwin, waxy white	.75	5.00
Pallida Dalmatica, lavender	1.20	8.00
Pumila, purple	1.20	8.00
Purple King, full purple	1.10	7.00
Queen of May, soft pink, fine	1.20	8.00
Sans Souci, canary yellow	1.20	8.00
Sibirica, blue and white, separate	1.00	6.00

WELLER NURSERIES CO., INC.,

United with Standard Bulb Co.,

Formerly of Benton Harbor, Mich.,

Holland, Mich.

##### ALL SELECTED, BIG PLANTS.

Not small divisions. Write for prices on kinds not mentioned here.

Brooksiana	\$10.00 per 100
Fairy	15.00 per 100
Florentina Alba	5.00 per 100
Gracchus	5.00 per 100
Halfdan	5.00 per 100
Ingeborg	5.00 per 100
Juniata	10.00 per 100
King of Iris	15.00 per 100
Lohengrin	10.00 per 100
Thorbeck	8.00 per 100
Loreley	8.00 per 100
Leonidas	10.00 per 100
Mme. Chereau	6.00 per 100
Midnight	5.00 per 100
Pallida Dalmatica	6.00 per 100
Pallida, Her Majesty	6.00 per 100
Pallida Mandraliscae	5.00 per 100
Perfection	8.00 per 100
Walhallia	5.00 per 100

WAYSIDE GARDENS CO., MENTOR, O.

#### IRIS.

Bariensis, Nestor, Sans Souci, Sibirica Orientalis, Canary Bird and Lord Grey, \$4.00 per 100. Dorothea, Flavescens, Mme. Chereau, Royal King, Sappho, Sir Walter Scott, Florentina, Lilac Queen and The Bride, \$5.00 per 100. Perfection and Kochli, \$6.00 per 100.

Eldorado, Pallida Dalmatica and Gertrude, \$15.00 per 100.

500 named kinds, 20 varieties, our selection, \$15.00. Cash.

HARRY FRANKLIN BAKER,

1118 W. Lake St., Minneapolis, Minn.

##### IRISES, SELECTED DIVISIONS

for landscape planting.

Mme. Chereau, white frilled violet	\$5.00 per 100
Celeste, sky blue	4.00 per 100
Gertrude, rare violet blue	7.00 per 100
Fairy, fragrant lavender	7.00 per 100
Speciosa, purple	5.00 per 100

Packing free. Cash, please.

ROHLF'S NURSERIES,

Davenport, Ia.

##### IRISES, SELECTED DIVISIONS.

	Per doz.	Per 100
Pallida, lavender	\$0.80	\$5.00
Mme. Chereau, white, edged blue	.60	4.00
Honorabilis, yellow	.40	2.50
Trantleeb, pink	3.00	20.00
Good mixture		2.00

Small divisions for planting, one-half the above prices.

##### BROOKLAND GARDENS, WOBURN, MASS.

##### ATTENTION, LOVERS OF IRISES!

I am moving my collection of Irises from New Plymouth, O., to Hampton, Ia., and have thousands for sale at \$5.00 per 100; have sixty varieties; will give splendid mixture, including some of the best; good divisions, \$38.00 per 1000. Order at once before shipment for Iowa is made. Cash or check with order, please.

ED. B. ROBERTS, NEW PLYMOUTH, O.

##### IRIS PALLIDA DALMATICA.

Juniata, Lohengrin, Loreley and others, 5c each; Mme. Chereau, Mrs. H. Darwin, Sibirica and others, at 3c each; Iris Koenig, 15c each. Not less than \$5.00 cash orders at above rates. Send for bargain list.

W. J. ENGLE & SON,

R. No. 9, Dayton, O.

Iris Japonica, purple and gold, \$8.00 per 100. Iris Sibirica, Snow Queen and Royal Purple, strong divisions, \$5.00 per 100.

The Havice Nursery, West Park, O.

Iris Nibelungen and Princess Victoria Louise, \$2.00 per 100, to clean up.

John F. Rupp, Shiremanstown, Pa.

#### IRIS GERMANICA.

Separate colors, in light lavender, dark blue and yellow. Unnamed, but extra large-flowering stock, \$2.00 per 100, \$15.00 per 1000.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

Japanese Irises from imported stock, 10 double and single named kinds, \$10.00 per 100; all colors, mixed, \$5.00; Iris Germanica, named kinds, \$2.50 per 100; Iris Sibirica, blue, \$3.00 per 100. Cash. Imperial Seed & Plant Co., Colgate, Baltimore, Md.

#### IRIS GERMANICA.

Nibelungen ..... \$6.00 per 100, \$50.00 per 1000  
Mme. Chereau ..... 2.50 per 100, 20.00 per 1000  
Princess Victoria ..... 8.00 per 100, 70.00 per 1000

MOUNTAIN VIEW FLORAL CO.,

Portland, Ore.

Iris Germanica, Queen of May, Mme. Chereau, Sherwin Wright and several other choice varieties; strong divided roots, \$5.00 per 100; mixed, \$3.00 per 100.

E. B. Morgan Floral Co., Paxton, Ill.

##### IRISES, EIGHTY SEVEN VARIETIES.

Nice young plants, true to name.

Special prices. Write for list.

GILBERT H. WILD, SARCOXIE, MO.

##### IRIS KAEMPFFERI, OR JAPAN IRISES.

A choice collection of nineteen named varieties.

Send for list.

H. G. NORTON, PERRY, O.

Irises: Strong divisions; best, mixed varieties, \$3.00 per 100. Cash.

W. A. Ballou, Wheaton, Ill.

Irises: Fine mixed, \$10.00 per 1000. Cash. List of 50 named varieties, cheap; to clear ground. C. N. Wettengel, Macomb, Ill.

Iris Germanica, a fine dark blue or purple and a sulphur white, separate colors, \$2.50 per 100. Strong divisions. N. O. Caswell, Delavan, Ill.

Iris Sibirica, Snow Queen and Florentina Alba, \$2.50 per 100. H. Hills, Bristol, Ind.

Irises, mixed, \$2.50 per 100. Cash with order, please. S. E. Levi, 1713 West St., Rockford, Ill.

#### IVIES

##### HARDY ENGLISH IVY.

Field-grown plants, 2 to 3 feet, \$8.00 per 100, \$65.00 per 1000.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Special offer: Allegheny Vine, or Improved English Ivy, 2½-in., \$1.00 per doz., \$7.00 per 100.

English Ivy, 2½-in., \$3.50 per 100; 3-in., \$6.50 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

##### ENGLISH IVY.

Strong plants, from 2½-in. pots,

\$5.00 per 100, \$45.00 per 1000.

THE CONARD & JONES CO.,

West Grove, Pa.

English Ivy, the hardy kind, strong 3-in. pot plants, \$6.00 per 100. H. G. Walker, 312 W. Chestnut St., Louisville, Ky.

Hardy Ivies, strong, field-grown, bushy plants, 2 ft. to 4 ft., \$7.00 per 100, \$60.00 per 1000. J. C. Schmidt, Bristol, Pa.

English Ivy, well rooted soil cuttings for immediate delivery, \$15.00 per 1000. Cash, please, with order. Rudolph Irra, East Hampton, N. Y.

English Ivy, rooted cuttings, \$17.00 per 1000; strong 2½-in., \$5.00 per 100. W. E. Trimble Greenhouse Co., Princeton, Ill.

English Ivy, large and small leaf, fine 2½-in., \$5.00 per 100. Jacob Schulz, 831 Cherokee Rd., Louisville, Ky.

English Ivy, strong 2-in., \$4.00 per 100, \$35.00 per 1000. S. W. Pike, St. Charles, Ill.

#### JASMINES

Jasmines, Maid of Orleans, Revolutum Grandiflorum, 2½-in., \$5.00 per 100; 3½-in., \$15.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

Jasmines in variety, \$6.00 per 100, \$55.00 per 1000. George O. Overholser, Springfield, O.

#### LANTANAS

Lantanas, Radiation, Amle, Jacob Schulz, Aurora, Alba Perfecta, 50,000 2½-in., \$5.00 per 100, \$45.00 per 1000; Tethys, \$6.00 per 100. George O. Overholser, Springfield, O.

Lantanas, five varieties, field-grown, ready for 4-in. pots, \$10.00 per 100. The McGregor Bros. Co., Springfield, O.

Lantanas, elegant 2-in., 3 colors, separate, \$3.00 per 100. Melvin D. Augspurger, Montpelier, Ind.

Lantanas Weeping Jacob Schulz, Amle and Aurora, 2½-in., \$4.50 per 100. Oak Grove Greenhouse Tuskegee Ala.

#### LATHYRUS

##### LATHYRUS, PERENNIAL PEA.

Lathyrus Latifolius, the hardy Sweet Pea, every florist should have some. Red, white and pink, 2-year, \$7.00 per 100.

THOMAS J. MURPHY,

409 Erie St., Palmsville, O.

#### LEMONS

Lemon American Wonder, 2½-in., \$6.00 per 100, \$55.00 per 1000. George O. Overholser, Springfield, O.

ALBUM OF DESIGNS, \$1.25 postpaid. Florists' Publishing Co., Chicago.

#### LILIES

##### LILIES.

Lillium Regale, new white, the jewel of all hardy Lilies; full delivery; write for prices on large lot; \$50.00 per 100 for large blooming bulbs, 25 at 100 rate.

O. FEHRLIN, CITRONEILLE, ALA.

##### LILIUM TIGRINUM.

\$10.00 per 100. Cash.

HARRY FRANKLIN BAKER,

1118 W. Lake St., Minneapolis, Minn.

##### LILY OF THE VALLEY

##### LILY OF THE VALLEY.

Holland clumps, 5x5 inches, \$18.00 per 100; German clumps, 5x5 inches, \$25.00 per 100. Prompt shipment. Cash or C. O. D. HENRY SCHAUMBERG, HAMMONTON, N. J.

##### LILY OF THE VALLEY.

Holland pips, \$15.00 per 1000; German pips, \$20.00 per 1000. Prompt shipment. Cash or C. O. D. HENRY SCHAUMBERG, HAMMONTON, N. J.

#### LOBELIAS

Lobelia Kathleen Mallard, rooted cuttings, \$1.50 per 100 by mail.

S. W. Pike, St. Charles, Ill.

#### LUPINES

Lupines, 300 white, pink and light blue, very fine, 2½-in. pots, \$5.00 per 100. The Riverside Florists Co., West Park, O.

#### MESEMBRYANTHEMUMS

Mesembryanthemums of that large pink-flowering variety; nice 2½-in. stock; something that will always sell. We are offering these at 2c each. Riverside Greenhouses, Wichita, Kan.

Mesembryanthemums, large pink, rooted cuttings, \$1.15 per 100, parcel post. Quaker Hill Greenhouses, Sebring, O.

Mesembryanthemums, large pink; rooted cuttings, \$2.00 per 100; 2-in., \$3.00 per 100. C. V. Frueh, R. D. No. 2, Lima, O.

Mesembryanthemums, large pink; 2½-in., \$3.50 per 100. The Dumser Floral Co., Elgin, Ill.

#### MYRTLE

##### MYRTLE FOR GRAVE COVERING.

Bunches, 15 to 20 leads, \$2.50 per 100. Sample free on application. GEORGE S. WARING,

3477 Woodburn Ave., Cincinnati, Ohio.

Vinca Minor or Myrtle, from 3 to 6 leads, \$1.50 per 100, \$12.00 per 1000. Fred S. Davis, R. R. 1, Rossburg, O.

#### NARCISSI

##### NARCISSUS BULBS.

Standard varieties at a bargain.

##### GLADIOLUS BULBS.

100,000 Halley, 50,000 Panama, 50,000 other named varieties at prices to move them. Let me know how many you can use at once. GEORGE LAWLER,

Gardenville, Tacoma, Wash.

#### NURSERY STOCK

Ampelopsis Veitchii, 1-year, extra selected, 18 to 24 ins., 2 or more branches, \$3.00 per 100, \$25.00 per 1000; 1-year lining out, \$5.00 per 1000. Wisteria Chinensis, purple, 1-year, strong, \$4.50 per 100, \$40.00 per 1000; Venusta Alba, 1-year, strong, \$6.00 per 100, \$55.00 per 1000. Weigelia Rosa, 1-year, \$15.00 per 1000; Weigelia Variegata, French varieties, 1-year, \$3.00 per 100. Clematis Virginiana, 2-year, \$10.00 per 1000. Desmodium Cinerascens, new, spikes of violet and lilac flowers, 1-year, \$5.00 per 100. Deutzia Vilmorinae, new, extra large, white-flowering, \$5.00 per 100. Sophora Vicifolia, new variety, for white and blue flowering hedges, defensive, 1-year, \$1.50 per 100. Syringa Vulgaris, 1-year, \$2.00 per 100, \$15.00 per 1000. Rosa Multiflora, 1-year, \$15.00 per 1000; Rosa Rugosa, 1-year, \$3.50 per 100. Biota Orientalis Pyramidalis, nice, bushy, 1-year, \$7.00 per 1000; Compacta, nice, bushy, 1-year, \$9.00 per 1000. Cash from unknown parties. Send for list of other evergreens. J. Dvorak, Nurseryman, Hempstead, L. I., N. Y.

##### ONARGA NURSERY COMPANY.

Largest wholesale growers of high quality nursery stock for florists' trade in the central west. Shade trees, fruit trees, Roses and Perennials. Write for catalogue or call at the nursery and see our growing stock.

##### ONARGA NURSERY COMPANY.

Cultra Bros., Mgrs., Onarga, Ill.

##### NURSERY STOCK FOR THE SOUTH.

Southern florists, if you do any landscape work, let us know your requirements. We have all kinds of ornamentals and evergreens adapted for the south.

We will sell you assortments of plants for particular kinds of work at wholesale prices. RUDOLPH & WEISS FLORAL & NURSERY CO. Laurel, Miss.

##### SPIRAEA VAN HOUTTEI.

Extra fine lot of Spiraea Van Houttei to offer this fall. Send for price-list.

H. G. NORTON, PERRY, O.

Let me price your nursery stock; no one packs better or ships quicker. Satisfaction guaranteed. W. H. Salter, Rochester, N. Y.



## NURSERY STOCK—Continued

## NUT TREES.

For \$20.00 cash will send postpaid 100 of each; Black Walnut, Butternut, Japan Walnut, Pecan and Shellbark Hickory, 10 to 12 inches; 50 of each, \$10.00; 25 of each, \$5.00. Send for our trade list.

ATLANTIC NURSERY CO., INC.,  
Berlin, Md., U. S. A.

## WHITE DOGWOOD.

2 to 3 ft., \$15.00; 3 to 4 ft., \$22.50; 4 to 5 ft., \$30.00; 5 to 6 ft., \$45.00; 6 to 8 ft., \$60.00; 8 to 10 ft., \$100.00 per 100. For Taxus and other young evergreens, etc., ask for surplus list.

WESTBURY ROSE CO., INC.,  
Westbury, L. I.

Write for wholesale price list of Nursery stock.  
Maywood Nursery Co., Maywood, Ill.

## OLEANDERS

Oleanders, white and pink; 3000 2 1/4-in., \$7.00 per 100, \$85.00 per 1000.

George O. Overholser, Springfield, O.

## ORANGES

## OTAHEITE ORANGE.

3-in., fine stock to grow on,  
\$10.00 per 100, \$85.00 per 1000.

THE STORRS & HARRISON CO.,  
Painesville, O.

## PALMS

## KENTIA BELMOREANA, SINGLE.

5-in. pot, 22 inches high.....\$ 1.25 each  
6-in. pot, 24 inches high..... 2.00 each  
6-in. pot, 28 inches high..... 2.50 each  
7-in. tub, 34 inches high..... 5.00 each

## KENTIA FORSTERIANA, COMBINATION.

7-in. tub, 34 inches high.....\$ 5.00 each  
7-in. tub, 36 inches high..... 6.00 each  
9-in. tub, 40 inches high..... 8.00 each  
11-in. tub, 4 1/2 feet high..... 20.00 each  
11-in. tub, 5 feet high..... 25.00 each  
11-in. tub, 5 1/2 feet high..... 30.00 each

Measurements from top of tub to top of palm in natural position.

## JOSEPH HEACOCK CO.

Growers, Wyncote, Pa.

## LATANIA BORBONICA.

Seedling bench plants ready for 3-in. pots,  
\$25.00 per 1000.

## PHOENIX CANARIENSIS.

2-in. pot-grown, ready for 3-in., \$6.00 per 100,  
\$50.00 per 1000.

FRED ZIEGLER, JR., NEW ORLEANS, LA.

## KENTIA PALMS.

Kentia Forsteriana, 2 1/4-in., \$12.00 per 100;  
3-in., \$20.00 per 100; 4-in., \$50.00 per 100.

THE STORRS & HARRISON CO.,  
Painesville, O.

## PHOENIX PALMS.

This is A No. 1 stock.

Canariensis, made up 4 feet high, \$18.00; 5 feet, \$23.00; 6 feet, \$35.00; 8 feet from floor, \$45.00.

Latania, fine 2 1/4-inch, \$10.00 per 100.  
CARL HAGENBURGER, WEST MENTOR, O.

Palms, Phoenix Roebelenii, nice, bushy plants,  
3-in., 50c each; 5-in., \$1.50 each. Cash with order.

J. B. Adams & Sons, Pass Christian, Miss.

Cocos Weddelliana, strong 2 1/4-in. plants, \$16.00 per 100, \$150.00 per 1000.

Kentias, 2 1/4-in., \$12.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

## COCOS PALMS.

2 1/4-in., \$3.00 per dozen.

O. C. POLLWORTH CO.,

City Hall Square, Milwaukee, Wis.

Palms, select 4-in., Latania Borbonica, \$35.00 per 100; Forsteriana, \$50.00 per 100.

George O. Overholser, Springfield, O.

Latania Borbonica, 14 to 18-in., 5 to 6 leaves,  
50c each. No order for less than 10 accepted.

The Dingee & Conard Co., West Grove, Pa.

Kentias, fine made-up plants in tubs, \$10.00,  
\$12.50 and \$15.00 each.

Holton & Hunkel Co., Milwaukee, Wis.

## PANDANUS

Pandanus Veitchii, nicely variegated plants,  
2 1/4-in. pot size, \$6.00 per 100; 3-in. pot size,  
\$8.00 per 100; 4-in. pot size, \$10.00 per 100; 6-in. pot size, \$15.00 per 100; 8-in. pot size, \$25.00 per 100; large specimen plants, 50c each; cuttings, \$5.00 and \$7.00 per 100. 20 per cent discount for cash with order.

F. M. Soar, Little River, Fla.

## PANDANUS VEITCHII.

Lifted from open for 4-in. pots....\$10.00 per 100  
Lifted from open for 6-in. pots.... 15.00 per 100  
Lifted from open for 8-in. pots.... 25.00 per 100

Suckers, \$5.00 and \$7.00 per 100. Pandanus Sanderii at the same prices, while they last.

J. J. SOAR, LITTLE RIVER, FLA.

PANDANUS VEITCHII, GREENHOUSE-GROWN  
4-in., ready for shift, 75c each.

## WESTOVER NURSERIES.

St. Louis Co., Clayton, Mo.

Pandanus Veitchii, 6-in., \$2.00 each. Holton & Hunkel Co., 462 Milwaukee St., Milwaukee, Wis.

BUSINESS BRINGERS—  
REVIEW CLASSIFIED ADS

## PANSIES

## 500,000 PANSY PLANTS.

We have been growing Pansy plants for the trade for eleven years and we have never had enough to supply the demand.

## GIANT FLORISTS' MIXTURE.

Contains all the shades and colors, and a good percentage of copper, bronze, pink and red; which are sometimes scarce in other mixtures.

## GIANT TRIMARDEAU, MIXED.

and winter-flowering Pansies in the following separate colors: March Beauty, dark blue; Celestial Queen, light blue; Ice King, white, and Winter Sun, yellow; July sown in frames, strong plants, \$3.50 per 1000. Parcel post prepaid, \$4.00 per 1000, except Gulf States, \$4.25 per 1000. We make a specialty of shipping to southern florists. Cash with order.

N. D. McADAMS, COLUMBUS GROVE, O.

## PANSIES. PANSIES.

Brown's  
Giant Prize Pansy  
plants.

Mixed colors.

75c per 100, \$4.00 per 1000.

Cash with order.

PETER BROWN,

124 Ruby St., Lancaster, Pa.

## 500,000 PANSY PLANTS.

O'Neill's Special and Private Stock, fine, large plants; the best stock that can be bought; 50 or 60 different colors selected from our 100,000 plants every year; they run from 2 1/2 to 3 inch in size; I have been growing these pansies for 25 years and I guarantee them to be the best on the market; very rich in color, mixed, \$5.00 per 1000; straight purple with lavender edge, \$10.00 per 1000. Cash.

JAMES O'NEILL PANSY GARDEN,  
Darkrun Lane, Frankford, Phila., Pa.

MASTODON PANSIES, PRIVATE STOCK.  
July sown, field-grown, will come to bloom by December.

\$8.00 per 1000.

## MASTODON GREENHOUSE SPECIAL.

Long stem for cut flowers, strong, bushy, pinched and twice transplanted; now blooming, \$8.00 per 100.

NEFF FLORAL CO.,  
2660 West Liberty Ave., Pittsburgh, Pa.

## PANSIES A SPECIALTY.

10,000 Improved Giant Trimardeau,  
flowering mixture, 6 to 8 leaves,  
\$4.00 per 1000; 5000 for \$18.00.

Ready October 20.

Cash with order.

G. L. SWATY, MENA, ARK.

Pansy plants from L. W. Goodell's Pansy Park strain; 8,000,000 plants from this well known mixture of over 50 of the choicest varieties; field-grown, well rooted, \$4.50 per 100; thinly sown, good as transplanted, \$1.00 per 100, \$5.50 per 1000. Cash.

Pansy Park Floral Gardens, Dwight, Mass.

Pansies, my largest flowering mixture of show varieties; unsurpassed quality; strong, stocky plants; also white, yellow and blue in separate colors, \$3.50 per 1000, 5000 lots, \$3.00 per 1000, 500 at 1000 rate. 30 years' experience in growing Pansies.

Gustav Pitzonka, Pansy Farm, Bristol, Pa.

## CUNNINGHAM'S FAMOUS PANSIES.

Fine stock; forty-three years' experience. Now booking orders for our famous Giant-flowering seedlings, \$4.00 per 1000. Rush orders as stock is limited. Cash with order.

JOS. H. CUNNINGHAM GREENHOUSES,  
Delaware, O.

Pansy plants, Giant Trimardeau, Giant Florists' Mixture, also winter-flowering, March Beauty, Celestial Queen, Ice King and Winter Sun, strong, July sown, frame-grown plants, \$4.00 per 1000, postpaid, except Gulf States, \$4.25 per 1000. Cash, please.

McAdams & McComb, Columbus Grove, O.

## DOUBLE YOUR PROFIT.

By planting well rooted, stocky Pansies from a well known strain, Steele's Private Stock seeds direct from originator, 70c per 100, \$4.50 per 1000, prepaid. Special price on large orders.

CARTER & SON.

Pansy Garden, Mt. Holly, N. J.

Pansy plants: Steele's Greenhouse Special and Private Stock, also Vaughan's International mixed, strong, large, stocky plants, none better. These plants and strains will please you, \$4.00 per 1000, 3000 for \$11.25, 5000 for \$17.50. Cash. Ready for immediate delivery.

Brill Celery Gardens, Kalamazoo, Mich.

Pansies: Seeds from Hange & Schmidt, Erfurt, direct; best varieties they offer and best mixtures; all remixed by us; seed sown thin and plants have 8 to 20 leaves; in moderate climate may be wintered without glass, \$3.50 per 1000. Garden Nurseries, Narberth, Pa.

## PANSY PLANTS, MIXED COLORS.

Steele's Private Stock.

Dreer's Giant-flowering.

\$4.00 per 1000, postpaid.

C. C. BREECE.

R. No. 7, Delaware, O.

Pansies, Mitchell's Giant Exhibition, bushy, transplanted, \$5.00 per 1000; 5000 lot or more, \$4.00 per 1000. October 15 delivery.

West Side Floral Co., 1054 W. 5th St., Erie, Pa.

## FINEST PANSIES.

Seeds from Steele's Mastodon Private Stock; plants two months old, cold frame-grown, \$4.00 per 1000. Greenhouse Special, \$4.50 per 1000. Cash, please.

ELGIN PLANT CO., ELGIN, ILL.

## FINEST GERMAN MIXED.

Pansies, strong plants, \$4.00 per 1000,  
\$35.00 per 10,000.

Immediate delivery. Cash, please.

F. C. HINKEL & BRO.,

R. F. D. No. 7, Bellevue Sta., Pittsburgh, Pa.

Pansy plants, over 5,000,000 plants of our well known strain, also Steele's well known strain; none better; immediate delivery; strong plants, 50c per 100, \$4.00 per 1000, postage prepaid; \$3.50 per 1000, \$15.00 per 5000, by express.

J. C. Schmidt, Bristol, Pa.

Pansy plants grown for us, from our own justly famed Florist Prize Mixture seed, \$4.00 per 1000, \$15.00 per 5000. Still have some of the seed, also, at \$6.00 per oz.

S. S. Skidelsky & Co., 50 Park Place, New York.

Pansy plants, Mastodon, choice mixed, northern cool-grown, making strong plants, \$4.00 per 1000, \$11.25 per 3000, \$17.50 per 5000. Ready for immediate shipment.

Edward W. Schuster, Crookston, Minn.

STEELE'S PANSY SEEDLINGS.  
Greenhouse Special, best for indoor and outside; stocky plants, \$4.00 per 1000. Cash.

SUNNY POINT FLORAL CO.,  
R. F. D. No. 1, North Milwaukee, Wis.

GIANT-FLOWERING PANSIES.  
Strong plants unsurpassed for rich colorings, \$4.50 per 1000, prepaid. Carefully packed.

WM. P. YEAGLE, BRISTOL, PA.

PANSY SEEDLINGS, STRONG PLANTS.  
Vaughan's Giant and International, mixed, \$3.00 per 1000, postpaid. Cash, please.

A. MILNE & SONS, FAIRBURY, ILL.

Pansy plants, Steele's Greenhouse Special and Private Stock, large, stocky plants, \$4.00 per 1000. They will please you. Cash, please.

G. A. Cornish & Sons, Elgin, Ill.

Pansy seedlings, best giant-flowered strain, \$3.00 per 1000; transplanted, \$4.00 per 1000.

Melvin D. Augspurger, Montpelier, Ind.

Pansies: Very fine mixture of Bugnot, Cassler's Odier, Trimardeau, etc.; fine plants, \$3.50 per 1000, 5000 for \$15.00. Cash.

Byer Bros., Chambersburg, Pa.

PANSY PLANTS, STOCKY, WELL ROOTED.  
From Steele's Best Mixture, \$4.00 per 1000.

BERNDROTH'S GARDENS, GENEVA, O.

Pansy Giant Trimardeau, plants, mixed, \$4.00 per 1000. Postpaid. Cash.

Harglerode Bros., Shippensburg, Pa.

Pansies, our own strain, good, strong seedlings, July sown, \$4.00 per 1000.

Evenden Bros. Co., Williamsport, Pa.

Pansy plants, large-flowering strain with a wide range of colors, \$4.00 per 1000.

Richard A. Irvine, Bay City, Mich.

## 200,000 PANSY PLANTS.

\$3.50 per 1000.

J. D. BRENNEMAN, HARRISBURG, PA.

Pansy plants, Giant Trimardeau, mixed, large flowering and choice colors; \$4.00 per 1000, \$15.00 per 5000.

F. Danley, Macomb, Ill.

Pansy plants, Kenilworth strain, good, strong seedlings, \$4.00 per 1000.

J. B. Knapp, Sayre, Pa.

Steele's Pansy seedlings, \$3.00 per 1000.

C. H. Ketchum, South Haven, Mich.

## PELARGONIUMS

## OCTOBER LIST OF PELARGONIUMS.

Easter Greeting, Gardener's Joy,  
Wurtembergia, Prince Bismarck,  
Swabian Maid, Eastern Star,  
Graf Zeppelin.

2-in., \$10.00 per 100, \$90.00 per 1000.

3-in., \$12.00 per 100, \$110.00 per 1000.

4-in., \$17.00 per 100, \$160.00 per 1000.

This is first-class stock from America's most successful grower of Pelargoniums. Order now. You will make good money growing this stock on.

Add 5 per cent for packing.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

## PELARGONIUMS.

Just the time to buy to grow on for Easter, Mothers' day and Memorial day.

Easter Greeting, Wurtembergia, Swabian Maid, Gardener's Joy, Graf Zeppelin, Prince Bismarck, Lucy Becker, Eastern Star and Wolfgang Goethe;

2-in. .... \$10.00 per 100, \$ 90.00 per 1000

3-in. .... 12.00 per 100, 110.00 per 1000

4-in. .... 17.00 per 100, 160.00 per 1000

Easter Greeting and Swabian Maid.

We are the largest growers of Pelargoniums in America. Stock is free from white fly.

R. M. HENLEY,

Pelargonium Specialist, Hartford City, Ind.

PELARGONIUMS, STRONG STOCK.  
Easter Greeting, Lucy Becker, Zeppelin, Gardener's Joy, Caird, Swabian Maid, Wurtembergia and Eastern Star, strong 2-in., \$10.00 per 100, \$90.00 per 1000; fine stock, 3-in., \$15.00 per 100.

WINFIELD S. KIRCHER.

Cyclamen Specialist, De fiance, O.

Pelargoniums, Easter Greeting, Swabian Maid, Gardener's Joy and Wurtembergia, mixed 2 1/4-in. stock, \$10.00 per 100. No charge for packing.

Montgomery Gardens, Sac City, Ia.



## PELARGONIUMS READY NOW.

Easter Greeting, Wurtembergia, Swabian Maid, Gardeners' Joy, Prince Bismarck, Eastern Star and Graf Zeppelin, strong 2-in., \$10.00 per 100, \$90.00 per 1000; other varieties later: 3-in. Easter Greeting, Wurtembergia, Swabian Maid, Gardeners' Joy, Prince Bismarck and Lucy Becker, \$12.00 per 100, \$110.00 per 1000; 4-in. Easter Greeting and Swabian Maid, \$17.00 per 100, \$160.00 per 1000. Stock is clean and healthy. Add 5 per cent to the above for packing.

S. S. SKIDELSKY & CO.,  
50 Park Place, New York, N. Y.

## PELARGONIUMS.

Easter Greeting, Lucy Becker, Swabian Maid, Wurtembergia, four best Easter Greeting varieties, 2 1/4-in. pots, \$10.00 per 100, \$95.00 per 1000.

ROMAN J. IRWIN,  
43 W. 18th St., New York, N. Y.

## STOCK NOW FOR NEW SEASON.

Easter Greeting and seven sports, fine 2 1/4-in., \$10.00 per 100, \$90.00 per 1000; 3-in., \$12.00 per 100, \$115.00 per 1000.

GULLETT & SONS, LINCOLN, ILL.  
Pelargoniums, Easter Greeting, Wurtembergia and Swabian Maid, mixed only, strong 2-in., \$7.00 per 100. No white fly. Cash.

Jacobs Bros., Peoria, Ill.  
Pelargoniums, Gardeners' Joy, ready now, strong 2 1/4-in., \$7.50 per 100; Easter Greeting varieties ready October 15, 7 1/2c each.

The Goshen Floral Co., Goshen, Ind.  
2-IN.—EASTER GREETING—2-IN.  
Extra strong plants ready for 4-in., \$10.00 per 100, \$90.00 per 1000.

J. G. LAYTON, OLEAN, N. Y.  
Pelargoniums: The four best varieties, strong stock, bushy plants, 4-in. pots, \$15.00 per 100. Cash. Zumbrota Greenhouses, Zumbrota, Minn.

Pelargoniums, Easter Greeting and Wurtembergia, 5000 clean, strong 2 1/4-in., 10c each; 3-in., 15c each. Cash.

Lansing Floral Co., Lansing, Mich.  
Pelargonium Easter Greeting, rooted cuttings, \$4.50 per 100; 2-in., \$9.00 per 100.

George Bros. & Co., New Kensington, Pa.  
Pelargonium Lucy Becker, 2-in., \$7.00 per 100; 3-in., \$10.00 per 100.

J. L. Johnson, DeKalb, Ill.

## PEONIES

PEONIES, CLEAN, STRONG DIVISIONS. SPECIAL PRICES FOR TRIAL ORDERS  
In addition to those named below, we have more than 150 others to offer, which consists of the finest new varieties just being introduced and the cream of the standard sorts of proven merit. Write for complete list. Our prices will prove interesting.

	Per 100
Asa Gray, salmon pink.....	\$25.00
Albert Crousse, pink.....	30.00
Czarina, lilac pink.....	35.00
Edulis Superba, cherry red.....	20.00
Felix Crousse, clear red.....	30.00
Festiva Maxima, white.....	18.00
Germaine Bigot, appleblossom.....	50.00
La Tendresse, white.....	35.00
Mme. de Vetry, lilac white.....	20.00
Mme. Emile Lemoine, paper white.....	30.00
Mr. Launay, bright red.....	40.00
Modeste Guerin, wine red.....	20.00
Pierre Reignoux, light pink.....	70.00
Pomponette, red.....	35.00
Prince Imperial, purplish red.....	18.00

AMERICAN ROSE & PLANT CO.,  
Springfield, O.

## WE HAVE 4 VARIETIES THAT ARE THE FLORISTS' CHOICE FOR CUT FLOWERS.

President Roosevelt, massive, dark red; with stiff stem, \$50.00 per 100.

Mont Blanc, light yellow, shading to cream, long stem, \$65.00 per 100.

Mme. Calot, Hydrangea pink, tinted silver, long and heavy stem, \$65.00 per 100.

Couronne d'Or, large white; strong stem, \$20.00 per 100. No order accepted for less than 50.

Felix Crousse .....	\$25.00 per 100
Duchesse de Nemours.....	20.00 per 100
Mme. de Verneville.....	20.00 per 100
Festiva Maxima .....	20.00 per 100
Richardson's Rubra Superba.....	40.00 per 100
Roem Von Boskoop.....	25.00 per 100

Our choice: 4 named varieties, \$20.00 per 100; mixed colors, \$10.00 per 100.

All good, sound roots and eyes. Cash.  
BRECKSVILLE DAHLIA FARM,  
Brecksville, O.

## PEONIES, STRONG DIVISIONS, 3 TO 5 EYES.

Rubra Superba .....	\$40.00 per 100
Felix Crousse .....	40.00 per 100
Emile Galle .....	35.00 per 100
Couronne d'Or .....	30.00 per 100
Festiva Maxima .....	25.00 per 100
Duchesse de Nemours .....	20.00 per 100
Dorchester .....	25.00 per 100
Mme. Ducl .....	40.00 per 100
Monsieur Jules Elie .....	30.00 per 100
Indispensable .....	30.00 per 100
Marguerite Gerard .....	35.00 per 100
Virginie .....	25.00 per 100
White, mixed .....	15.00 per 100

For 2-year-old and 3-year-old clumps, write us and we shall be glad to quote you. All stock offered, is select, young stock; guaranteed to give satisfaction.

THE WAYSIDE GARDENS CO.,  
Mentor, O.

## PEONIES.

	Per doz.	Per 100
Alexander Dumas, pink .....	\$2.00	\$.....
Baroness Schroeder, white.....	8.00	60.00
Couronne d'Or, late white.....	3.50	25.00
Jenny Lind, large pink, per 1000		
\$120.00 .....	2.00	14.00
Livingstone, late pink .....	4.50	.....
Mme. Calot, white .....	3.00	.....
Mme. Crousse, white .....	3.00	.....
Mme. Ducl, lilac-pink .....	4.50	30.00
Perfection, late shell-pink.....	4.00	30.00
Pierre Dessert, red .....	4.00	.....
Triomphe de l'Exposition de Lille,		
pink .....	3.50	.....

Strong 3 to 5 eye divisions. Cash or reference, please.

## ORINOCO NURSERIES, COLUMBUS, IND.

## RELIABLE PEONIES.

	Per 100
Boule De Neige.....	\$20.00
Edulis Superba .....	20.00
Felix Crousse .....	50.00
Festiva Maxima .....	25.00
Mons. Jules Elie.....	40.00
Queen Victoria .....	20.00
Rubra Superba .....	40.00
Unnamed red .....	17.50
Unnamed pink .....	17.50
Unnamed white .....	17.50
Mixed, all colors.....	15.00

WELLER NURSERIES CO., INC.,  
Holland, Mich.

## SIX-YEAR-OLD CLUMPS.

To clean up an old field, will offer, subject to prior sale, 6-year clumps, not less than 5 of any variety.

100 Couronne d'Or .....	\$2.00 each
75 La Tulipe .....	2.00 each
25 Princess Beatrice .....	3.00 each
25 Plutarch .....	3.00 each
10 La Rosiere .....	3.00 each
100 Richardson's Grandiflora .....	3.00 each

Cash with order.  
D. W. C. RUFF,  
Buena Vista Gardens, St. Paul, Minn.

## PEONIES.

Absolutely true to name.	
Strong 3 to 5-eye divisions.	
Felix Crousse, brilliant red.....	\$45.00 per 100
Beaute de Villecante, lively pink.....	22.50 per 100
Zona Gale, cream and pink.....	22.50 per 100
Marcella, nearest to yellow.....	22.50 per 100
Adela, light pink.....	22.50 per 100
Edulis Superba, early pink.....	20.00 per 100

ROHLFS' NURSERIES,  
Davenport, Ia.

## PEONIES, 3 TO 5-EYE DIVISIONS.

	Per 100
Unnamed Pink .....	\$10.00
Rubra Triumphans .....	40.00
American Beauty, .....	25.00
Edulis Superba .....	18.00
Rubra Superba .....	22.00

Good, strong divisions; surplus stock.  
F. G. ELSNER & SON,  
9210 S. Ashland Ave., Chicago, Ill.

## PEONIES, STRONG DIVISIONS.

3 to 5 eyes.	
Agnes Mary Kelway, .....	Mme. Loise mere,
Dr. Bretonneau, .....	Mons. Barral,
Grandiflora Lutescens, .....	Mons. Rastien le Page,
L'Indispensable, .....	Rose d'Amour,
Lucrece, .....	Ville de Nancy,
Meissonier, .....	Zephyrus,

Strong, healthy stock, \$2.00 per 10.  
MOVILLA GARDENS, HAVERFORD, PA.

## PEONIES, STRONG DIVISIONS.

3 to 5 eyes, all cut-flower varieties.	
Felix Crousse .....	\$40.00 per 100
Delicatissima .....	23.00 per 100
Alexandrina .....	20.00 per 100
Dr. Bretonneau .....	16.00 per 100
Duchesse de Nemours.....	16.00 per 100
Couronne d'Or .....	20.00 per 100

W. F. SCHNEIDER,  
Peony Cultivist, Box 16, Elmhurst, Ill.

## A GOOD ASSORTMENT.

Peonies, 6 varieties, 2 white, 2 pink and 2 red; 3 to 5 eyes per plant.	
Queen Victoria .....	\$20.00 per 100
Festiva Maxima .....	20.00 per 100
Eugenie Verdier .....	25.00 per 100
Claire Dubois .....	25.00 per 100
Felix Crousse .....	25.00 per 100
Officinalis Rubra .....	20.00 per 100

PETER WEILAND, NEW CASTLE, IND.

## UNNAMED PEONY ROOTS.

We have a considerable planting of Peonies which must be taken from the land; consequently we are offering unnamed Peony roots, 3 to 5 eye divisions, in separate colors, red, light pink, dark pink and white at \$9.00 per 100; same mixed, \$6.00 per 100. All are Decoration day varieties. No charge for packing.

FRANK B. REID, CUMBERLAND, MD.

## MAGNIFICENT BRAND COLLECTION.

We are now offering to the trade almost the entire line of these Peonies. Trade list will be furnished upon request to any one entitled to trade prices. We are, also, quoting most of the cut flower varieties, together with the finest list in the World of the choice and scarce American. English, and French sorts.

BRAND NURSERY CO., FAIRBULT, MINN.

## PEONIES; SURPLUS.

Felix Crousse, Officinalis Rubra, Tennifolia fl. pl., Monsieur Krelage, Ne Plus Ultra, Alexander Dumas, Meissonier, Charlemagne and Frangans. Send for price list.

LITTLEFORD NURSERIES CO.,  
Downers Grove, Ill.

## PEONIES.

Have a small surplus of large, strong divisions for cash with order.

Boudicea and Decaisne 15c each; Festiva, Duchesse de Nemours and Couronne d'Or, 20c each; Dorchester, Duke of Wellington, Floral Treasure, and Mme. Calot, 25c.

J. F. MUNSELL, ASHTABULA, O.

## UNNAMED PEONY.

Enchantress-pink shade; a few days later than Maxima; a good one; 3 to 5 eye divisions, \$10.00 per 100. Want to clean up surplus.

WINFIELD S. KIRCHER,  
Cyclamen Specialist, Defiance, O.

## PEONIES.

## SEND FOR COPY

of our new wholesale list of 60 varieties, all first class stock.

THE PFEIFFER NURSERY,  
Winona, Minn.

## PEONIES.

Unnamed, mixed, splendid varieties, strong divisions, \$1.50 per doz., \$10.00 per 100.

JACOB SCHULZ COMPANY, INC.,  
Nursery Department,  
550 S. Fourth Ave., Louisville, Ky.

## PEONIES; STANDARD VARIETIES.

Queen Victoria, Edulis Superba, Officinalis Rubra and other varieties.  
Write for price list.

H. G. NORTON, PERRY, O.

Peony Festiva Maxima, strong 3 to 5 eye roots at the exceedingly low price of \$17.00 per 100, \$160.00 per 1000. Unnamed white and pink, good stock, \$10.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

"HOW WE MAKE MONEY ON PEONIES."  
Ask for Florists' Problems No. 6.

Sarcosie Nurseries Peony Fields.  
WILD BROS. NURSERY CO.,  
Box 528, Sarcosie, Mo.

FESTIVA MAXIMA AND VICTORIA.

Peonies, strong divisions, 3 to 5 eyes, \$20.00 per 100. Cash with order.  
C. L. HUMPHREY, ZANESVILLE, O.

Peonies: Write for our new wholesale list. Franklin Nursery, Richfield Station, Minneapolis, Minn.

Advertisers have learned from experience that  
THE REVIEW  
PAYS BEST.

Peonies: Strong divisions ready for shipment. Send for wholesale list.  
Shenandoah Nurseries, Shenandoah, Ia.

Peonies, fine mixed varieties, \$1.00 per doz., postpaid. Edwin H. Riehl, Sta. 4, Alton, Ill.

Peonies, mixed varieties, \$8.00 per 100.  
H. Hills, Bristol, Ind.

Peonies, finest named, 20c each. List free.  
W. H. Salter, Box 516, Rochester, N. Y.

Peonies, 40 varieties at wholesale. Send for list.  
C. N. Wettengel, Macomb, Ill.

Peonies, Festiva Maxima and Frangans.  
Wm. Mandel, Nurseryman, Bloomington, Ill.

Peonies: 26 acres.  
W. A. Reiman, Vincennes, Ind.

## PETUNIAS

DOUBLE AND SINGLE PETUNIAS.  
Rooted cuttings, \$2.50 per 100, \$20.00 per 1000. Ready October. Orders booked now and filled in rotation.

ROMAN J. IRWIN,  
43 W. 18th St., New York, N. Y.

Double Petunias, largest and finest Ruffled Giants grown, variegated, extra fine, rooted cuttings, \$2.00 per 100; 2 1/4-in., \$5.00 per 100.  
Mt. Pleasant Greenhouses, Mt. Pleasant, Mich.

Double Petunias, good assortment of colors, 2-in., \$5.00 per 100.  
Richard A. Irvine, Bay City, Mich.

Double Petunias, fine, mixed 2-in., \$3.00 per 100. Cash.  
Byer Bros., Chambersburg, Pa.

## PHLOXES

## HARDY PHLOXES.

Strong, field-grown divisions.  
Mrs. Jenkins, pure white;  
Richard Wallace, white, crimson eye;  
Eclairer, purple crimson;  
Amelia, pink, lighter edge.  
Any of the above, \$8.00 per 100. Ask for trade-list of Peonies, Irises, etc.

THE PFEIFFER NURSERY, WINONA, MINN.

Phlox Subulata, splendid for borders or ground covers, especially useful for covering graves; blooms Memorial day; pink or white; strong 2-year-old, \$7.00 per 100.  
Thomas J. Murphy, 409 Erie St., Painesville, O.

Phlox Subulata, pink or white, strong 2-year-old, \$6.00 per 100.  
The Havice Nursery, West Park, O.

Hardy Phlox, mixed colors, red, pink and white, \$5.00 per 100 divisions.  
N. O. Caswell, Delavan, Ill.

## PHYSALIS

Physalis Franchetti, or Chinese Lantern Plant, extra strong, \$8.00 per 100, \$70.00 per 1000.  
Rock's Flower Gardens, Independence, Mo.

## PHYSOSTEGIAS

Physostegias, white only, \$2.00 per 100, \$15.00 per 1000. F. M. Palmeter & Son, Janesville, Wis.

**PITTOSPORUMS**

Pittosporum Tobira, 4 to 6 ins., transplanted, \$15.00 per 100. Well rooted cuttings, \$10.00 per 100, \$75.00 per 1000.  
Thomasville Nurseries, Thomasville, Ga.

**PLUMBAGOS**

Plumbago, blue, 2-in., \$6.00 per 100, \$50.00 per 1000. Bird Forrest, Florist, Waxahachie, Tex.

**POINSETTIAS****TRUE CALIFORNIA POINSETTIAS.**

This stock is grown from stock plants grown in California. They can be grown quite different from the old variety of Poinsettias. Last winter at times we would grow them real dry, then real wet, then in a 70 degree temperature, again in a 50 degree temperature to try them out.

After such treatment, we grew them with beautiful foliage from the ground up, and with an extra large bloom of the most dazzling splendor.

We are offering 2-in. stock of this same variety, as we grow no other, at \$10.00 per 100. Cash with order.

**C. L. HUMPHREY, ZANESVILLE, O.**

**GOOD VALUE.**  
2 1/2-in. Poinsettias, \$7.00 per 100, \$65.00 per 1000.  
3-in. Poinsettias, \$9.00 per 100, \$85.00 per 1000.  
4-in. Poinsettias, \$18.00 per 100, \$150.00 per 1000.  
J. V. LAVER,

704 State St., Erie, Pa.

**POINSETTIAS, STRONG STOCK.**

3-in. .... \$6.00 per 100  
2 1/2-in. .... 4.00 per 100

**STORM LAKE FLORAL CO.,**

Storm Lake, Ia.

**POINSETTIAS, 2 1/2-IN. POTS.**  
\$11.00 per 100, \$90.00 per 1000;  
3-in. pots, \$20.00 per 100.

**ROMAN J. IRWIN,**

48 W. 18th St., New York, N. Y.

**POINSETTIAS, IN 2 1/2-IN. POTS.**

The true Christmas red, fine, healthy stock, shipped in paper pots, \$7.00 per 100. Cash.

LA CROSSE FLORAL CO., LA CROSSE, WIS.

**POINSETTIAS, STRONG 2 1/2-IN. STOCK.**

Immediate delivery.

\$9.00 PER 100, \$85.00 PER 1000.

**ROSEMONT GARDENS,**

116 Dexter Ave., Montgomery, Ala.

**WELL ESTABLISHED POINSETTIAS.**

The finest Christmas kind, in paper pots, \$6.00 per 100. Packing, 5 per cent.

**GULLETT & SONS, LINCOLN, ILL.****ORIGINAL, TRUE CHRISTMAS RED.**

Poinsettias, strong stock ready for shift, 2 1/2-in., \$9.00 per 100. Cash.

**FREEPORT FLORAL CO., FREEPORT, ILL.**

Poinsettias, 2 1/2 in., \$7.50 per 100. No charge for packing in paper pots if cash is sent with order. October delivery. North Side Greenhouses, 1107 N. 1st St., Springfield, Ill.

Poinsettias, true Christmas red, extra strong, 2 1/2-in., \$8.00 per 100, \$75.00 per 1000. Add 5 per cent for packing charges.

C. H. Frey, Lincoln, Neb.

Poinsettias, strong 2 1/2-in., \$8.00 per 100, \$75.00 per 1000; 3-in., \$10.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

**POINSETTIAS, EXTRA STRONG PLANTS.**

2 1/2-in., \$7.00 per 100. Cash.

**GEO. KRANZ & SON, MUSCATINE, IA.**

Christmas Red Poinsettias, well established, 2 1/2-in., \$8.00 per 100.

William L. Rock Flower Co., Kansas City, Mo.

Poinsettias, 1-year-old plants, 2 1/2-in., \$8.00 per 100. Cash, please.

**Beaver Avenue Greenhouses, Des Moines, Ia.**

Poinsettias, strong 2 1/2-in., packed in paper pots, \$7.00 per 100. Boxes and packing free.

Evenden Bros. Co., Williamsport, Pa.

Poinsettias, strong 2 1/2-in., 5c; 4-in., 8c each; must dispose of this stock to make room.

Wisely Flower & Seed Store, Murphysboro, Ill.

Poinsettias, 1000 2 1/2-in., \$75.00 per 1000. Shipped in paper pots.

J. C. Rennison Co., Sioux City, Ia.

Poinsettias from 2 1/2-in. pots, \$8.00 per 100, \$75.00 per 1000.

The Hammond Co., Inc., Richmond, Va.

Poinsettias, strong plants, 2 1/2-in., \$6.00 per 100.

Wm. G. Miller, Peru, Ind.

Poinsettias, strong 2 1/2-in., 7c each. Cash with order. I. O. Kemble, Marshalltown, Ia.

Poinsettias, strong 2 1/2-in., \$8.00 per 100.

Otto P. Krueger, Toledo, O.

Poinsettias, 2 1/2-in., \$7.00 per 100.

J. L. Johnson, DeKalb, Ill.

**PRIMULAS****PRIMULAS.**

Primula Obconica Kermesina, Caerulea, Alba and mixed, 2 1/2-in., \$5.00 per 100, \$45.00 per 1000.

**THE STORRS & HARRISON CO.,**

Palmsville, O.

**PRIMULAS, 2 1/2-IN. POTS.**

Obconica Gigantea, grown from Arends' Ronsdorfer strain, best in the world; in the following colors, separate or mixed; red, rose, Appleblossom, lavender, white, salmon, Oculata, Compacta and Malacoides, \$7.00 per 100, \$60.00 per 1000. Obconica, 3-in. pots, \$12.00 per 100. Primula Chinensis, 2 1/2-in. pots, \$7.00 per 100; 3-in. pots, \$12.00 per 100.

**NEW PRIMULA MALACOIDES.**

Conspicua, large, clear rose, with yellow center, 2-in. pots, \$8.00 per 100, \$75.00 per 1000.

**ROMAN J. IRWIN,**

48 W. 18th St., New York, N. Y.

**PRIMULA OBCONICAS, GIGANTEA AND GRANDIFLORA.**

In red, Rosea, Appleblossom, white and lilac,

from 2 1/2-in. pots,  
\$5.00 per 100, \$45.00 per 1000;  
3-in., \$8.00 per 100.

**WETTLIN FLORAL CO.,**

Hornell, N. Y.

**PRIMULA OBCONICA AND PRIMULA MALACOIDES.**

Our Obconicas are the very best European productions of giant-flowering Primulas, and our Christmas colors consist of a collection which are big sellers. If in want of choice stock, and colors, then give these a trial. Very strong plants from 2 1/2-in. pots, ready to shift either to 3-in. or 4-in. pots.

**MALACOIDES ROSEA SUPERBA.**

Very strong stock from 2 1/2-in. pots. We are offering all at \$6.00 per 100, \$50.00 per 1000; 250 at 1000 rate. Cash.

**FREEPORT FLORAL CO., FREEPORT, ILL.****PRIMULAS OF QUALITY.**

Perfect Silver Dollar Strain.

**Obconicas:**

Appleblossom, Rosea, Kermesina, Violacea, Oculata, Salmona, Caerulea, from 2 1/2-in. pots,  
\$6.50 per 100, \$60.00 per 1000.  
No charge for packing.

**HENRY SCHMIDT,**

678 Church Lane, North Bergen, N. J.

**PRIMULA OBCONICA GIGANTEA.**

Our own strain and our reputation for this strain warrants us in saying that it is the best obtainable; this stock is in very fine shape and ready to be transferred to larger sizes, 2 1/2-in., \$7.00 per 100; 3-in., \$15.00 per 100; 4-in., \$25.00 per 100.

Primula Malacoides Townsendii, 2 1/2-in., \$7.00 per 100.

**THE PARK FLORAL CO.,**

1648 Broadway, Denver, Colo.

**EXTRA FINE OBCONICA PLANTS.**

Our customers tell us it is a pleasure to receive such stock.

Obconica, 2-in. ready for 4-in. .... \$4.50 per 100  
Obconica, 3-in. .... 7.50 per 100  
Obconica, 4-in. .... 15.00 per 100  
Malacoides, a large-flowering strain, 2-in., \$4.00 per 100. Cash. We aim to please you.

**M. S. ETTER,**

The Home of Primroses, Shiremanstown, Pa.

**25,000 PRIMULA OBCONICA,**

Gigantea and Grandiflora,

Kermesina, Rosea and Appleblossom.

2-in., ..... \$ 5.00 per 100

2 1/2-in. .... 6.00 per 100

3-in. .... 9.00 per 100

4-in. .... 18.00 per 100

The best "what am" and 10 per cent off on orders \$10.00 or more. Cash with order.

**ABBY AVENUE GREENHOUSES, DAYTON, O.**

**PRIMULA OBCONICA GRANDIFLORA.**

From 3-in. pots ..... 10c each

From 4-in. pots ..... 18c each

From 5-in. pots ..... 35c each

The finest stock we ever handled; can ship immediately, or will book order for later delivery. Call with your truck and see our outfit, both of Primula and Cyclamen.

**O. F. MAHAN & CO.,**

R. No. 8, Dayton, O.

**40,000 PRIMROSES.**

Gigantea Hybrida, Fimbriata, Arendsii, Rosea and Kermesina; Grandiflora, Alba, Fire Queen; Sanguinea, Rosea, Kermesina, Hybrida and Blue; Malacoides, Alba and Lavender, special for 2 weeks, extra fine 2-in. stock, \$2.50 per 100, \$20.00 per 1000. Cash.

**BYER BROS., CHAMBERSBURG, PA.****PRIMULAS, OBCONICA AND CHINENSIS.**

Clean, healthy plants.

Obconicas, Gigantea and Grandiflora

in separate colors,

2 1/2-in. pots, \$5.00 per 100.

Primula Chinensis, strong A No. 1

stock, 3-in. pots, \$10.00 per 100.

F. E. BLAKE, MARION, O.

**PRIMULA OBCONICA GIGANTEA.**

Large-flowering, separate colors or mixed,

plenty of dark red;

3-in., \$9.00 per 100;

2-in., \$5.00 per 100.

**TOLEDO GREENHOUSE,**

2829 Chestnut St., Toledo, O.

Primula Obconica, pink and red; 4-in., 20c each. Fine stock. Cash.

Hammerschmidt & Clark, Medina, O.

**PRIMULA OBCONICA, GIANT-FLOWERING.**

4-in. .... \$25.00 per 100, \$225.00 per 1000

Strong 3-in., ready to shift, \$10.00 per 100,

\$100.00 per 1000. This is fine stock.

Obconica and Malacoides, 2-in., \$5.00 per 100.

**WINFIELD S. KIRCHER,**

Cyclamen Specialist. Defiance, O.

Primula Obconica Gigantea, Kermesina, red;

and Rosea, pink; extra good 2 1/2-in. ready for

4-in., \$4.50 per 100; fine 4-in., ready for 5-in.,

\$15.00 per 100; also Chinensis, 2-in., \$5.00 per

100. Cash. Immediate delivery.

Brill Celery Gardens, Kalamazoo, Mich.

**PRIMULA MALACOIDES.**

3-in. pots ready to shift,

\$10.00 per 100. Cash with order.

**CRONMEYER GREENHOUSES.**

Broome Co. Deposit, N. Y.

**PRIMULA OBCONICA, BEST STRAIN.**

Red and pink only, 2 1/2-in., \$6.00; 3-in., \$10.00;

5-in., in full bloom, \$40.00 per 100.

**LAKEWOOD CEMETERY GREENHOUSES,**

3600 Hennepin Ave., Minneapolis, Minn.

Primula Obconica Miller's Giant, fine 3-in.,

\$6.00 per 100, 2-in., \$4.00; Malacoides, 3-in.,

\$5.00 per 100; 2-in., \$3.50. Cash. These plants

are sure to please you.

J. W. Miller, Shiremanstown, Pa.

Primula Obconica, Arends' Ronsdorfer strain,

mixed colors with plenty of Christmas red,

4-in., \$12.00 per 100; 2 1/2-in., \$5.00 per 100, 200

for \$9.00. Charles Whitton, York St. and Gray

Ave., Utica, N. Y.

Primula Obconica, Gigantea, Rosea, Appleblossom,

Kermesina and Caerulea, both Schiller's

and Dreer's strains, strong plants, ready for

4-in., \$5.00 per 100, \$45.00 per 1000. Packing

free. F. H. De Witt & Co., Worcester, O.

**PRIMULA OBCONICA GIGANTEA.**

Strong 2-in., \$4.00 per 100.

Cash, please.

**HERMAN SCHALLHORN,**

Riverside Greenhouses, Kalamazoo, Mich.

Primula Obconica, no white, Schiller's strain,

3 1/2-in. ready for 5-in., \$15.00 per 100; 3-in.

ready for 4-in., \$10.00 per 100. Cash with order.

See Cyclamen advertisement.

McAdams & McComb, Columbus Grove, O.

Primula Chinensis, red for Christmas, pink,

white, white with yellow eye, elegant plants,

ready for shift, \$5.00 per 100.

Primula Malacoides, \$5.00 per 100.

Richard A. Irvine, Bay City, Mich.

Primula Obconica, Large-flowering and Giant,

fine plants, best colors, no white, 2 1/2-in., \$4.00

per 100, \$37.50 per 1000. Cash.

E. L. Schieble, Main, Lock and Old Main Sts.,

Miamisburg, O.

Primula Obconica, fine stock, 3-in. pots, \$10.00

per 100. To make room for other stock we

offer fine 2-in., \$4.00 per 100.

Fosteria Floral Co., Fosteria, O.

Primula Obconica, very fine 2 1/2-in. plants,

separate colors or mixed; also Primula Mala-

coides, \$6.00 per 100, \$50.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

Primula Obconica, Schiller's strain, fine plants,

3-in., \$5.00 per 100. We need the room. Samples

mailed on request. Cash.

Geo. A. Halladay, Bellows Falls, Vt.

Primula Obconica: Colors, white, lavender and

rose; strong 4-in. ready for 5-in., \$12.00 per 100.

No charge for packing. Cash.

Riverside Greenhouses, Appleton, Wis.

Primula Obconica and Chinese Primroses,

Arends' Ronsdorfer strain, fine, large plants,

mixed colors, ready to shift, \$12.00 per 100, 200

for \$20.00. Edward Whitton, Utica, N. Y.

Primula Malacoides, good plants in 2 1/2-in.

pots, \$5.00 per 100, \$47.50 per 1000. Cash or

reference.

Frank Oeschlin, 4911 W. Quincy St., Chicago, Ill.

Primula Obconica, fine plants and colors, 2 1/2-

in., \$6.00; Malacoides, \$5.00 per 100; Obconica,

4-in. in bloom, 25c each.

Henry Smith Floral Co., Grand Rapids, Mich.

**PRIMULA OBCONICA KERMESINA.**

250 2 1/2-in



## PYRETHRUMS

Pyrethrum Hybridum, single, mixed colors, large clumps, \$12.00 per 100.  
Wm. F. Krueger, 516 Potter St., Toledo, O.

## RASPBERRIES

## RASPBERRY PLANTS.

St. Regis Everbearing .....\$13.00 per 1000  
Black Cumberland ..... 15.00 per 1000  
Will make price on quantity.

## LAHR'S FLOWER SHOP.

206 N. 9th St., LaFayette, Ind.  
Raspberries, Cumberland and Black Pearl; also  
El Dorado Blackberries.  
Wm. Mandel, Nurseryman, Bloomington, Ill.

## ROSEMARY

Rosemary, rooted cuttings, \$3.00 per 100; 2-in.,  
\$6.00 per 100.  
George Bros. & Co., New Kensington, Pa.

## ROSES

## ROSES!

We are booking orders for December 1 delivery  
for the following own-root Roses, 2-inch pot size.  
First-class plants for growing on for spring trade.

	Per 100
1000 Gruss an Teplitz H. C., 2-in.....	\$10.00
3000 William R. Smith T.....	8.00
2000 Jonkheer J. L. Mock H. T.....	12.00
1000 Baby Rambler Ellen Poulsen B. R....	12.00
1000 Baby Rambler Echo B. R.....	12.00
500 General Jacqueminot H. P.....	10.00
1000 Columbia H. T.....	12.00
500 Clio H. P.....	10.00
500 Prince Camille de Rohan H. P.....	10.00
500 Conrad P. Meyer H. R.....	10.00
3000 Sunburst H. T.....	12.00
3000 Mrs. Aaron Ward H. T.....	10.00
2000 Richmond H. T.....	12.00
2000 Hadley H. T.....	10.00
1000 White Maman Cochet T.....	7.00
1000 Pink Maman Cochet T.....	7.00
5000 Radiance H. T.....	12.00
3000 Clothilde Soupert H. T.....	8.00
3000 Hermosa B.....	8.00
2000 Etoile de Lyon T.....	8.00
4000 La France H. T.....	10.00
2000 Kaiserin Augusta Victoria H. T.....	9.00
2000 Caroline Testout H. T.....	12.00
500 Magna Charta H. P.....	10.00

500 Climbing Pearl .....	10.00
500 Climbing Gruss an Teplitz.....	9.00
500 Excelsa .....	8.00
500 Gardenia .....	9.00
500 Dorothy Perkins .....	9.00
500 Dr. W. Van Fleet.....	9.00
500 Wichuriana .....	8.00
500 Silver Moon .....	8.00
500 Baltimore Belle .....	9.00
500 Crimson Rambler .....	8.00
500 Climbing American Beauty.....	10.00
500 White Rambler .....	9.00
500 American Pillar .....	8.00

## WESTOVER NURSERIES.

Clayton, St. Louis County, Missouri.

2-YEAR-OLD XX FIELD-GROWN  
ROSES FOR FORCING.

Baby Ramblers at \$50.00 per 100.  
Crimson Baby Rambler, Jessie,  
Pink Baby Rambler, Orleans,  
Tausendschoen.

## HYBRID PERPETUALS AT \$45.00 PER 100.

Capt. Hayward, Clio,  
Gen. Jacqueminot, Hugh Dickson,  
Ulrich Brunner, Magna Charta,  
Mrs. J. H. Laing, Persian Yellow,  
Paul Neyron.

## CLIMBING ROSES. STAKED UP PLANTS.

Well ripened, long topped at \$45.00 per 100.  
Dorothy Perkins, Hiawatha,  
Excelsa, Lady Gay.

Rosiers (Dark Pink Tausendschoen)  
\$50.00 per 100.

## HYBRID TEAS AT \$45.00 PER 100.

Gruss an Teplitz, Killarney,  
etc.

## ASK FOR COMPLETE LIST OF ROSES.

## ROMAN J. IRWIN.

48 W. 18th St., New York, N. Y.

## FIELD-GROWN ROSES FOR FORCING.

Ramblers, tied up to stakes to ripen the wood,  
2-year-old, field grown, Dorothy Perkins, Excelsa,  
Tausendschoen, 30c.

Baby Ramblers, 1-year-old, field-grown, Baby  
Rambler, Baby Tausendschoen, Clothilde Soupert,  
Ellen Poulsen, Erna Teschendorff, 25c.

## J. L. SCHILLER.

520 Prouty Ave., Toledo, O.

## ROSES.

Forcing grade, field-grown.  
Dorothy Perkins, Excelsa, Hiawatha, Lady  
Gay; staked up plants; well ripened and long  
topped, \$30.00 per 100.

## THE STORRS &amp; HARRISON CO.

Painesville, O.

## ROSES!

2-year, field-grown, own-root.

	Per 100
150 Climbing Pearl .....	\$40.00
100 Climbing Gruss an Teplitz.....	35.00
150 White Rambler (Thalia).....	35.00
100 American Pillar .....	40.00
150 Universal Favorite .....	35.00
100 Gardenia .....	35.00
100 Dr. W. Van Fleet.....	35.00
100 Climbing Tausendschoen .....	35.00
300 Dorothy Perkins .....	35.00
50 Excelsa .....	35.00
100 Wichuriana .....	30.00
50 Clio H. P.....	40.00
100 Prince Camille de Rohan H. P.....	40.00
100 General Jacqueminot H. P.....	40.00
50 Magna Charta H. P.....	40.00
50 Duchess de Brabant H. T.....	40.00
100 Hermosa H. T.....	40.00
100 Pink Killarney H. T.....	40.00
50 White Cochet .....	40.00
200 Radiance .....	40.00
50 Clothilde Soupert .....	35.00
500 La France .....	35.00

## WESTOVER NURSERIES.

Clayton, St. Louis County, Missouri.

PORTLAND FIELD-GROWN ROSE BUSHES  
FOR FORCING.

\$20.00 per 100, own-rooted stock;  
\$30.00 per 100, budded on Manetti.  
Baby Anna Mueller, pink;  
Baby Betsy van Ness, rosy red;  
Baby Crimson Rambler, crimson;  
Baby Catherine Zelmert, white;  
Baby Erna Teschendorff, carmine;  
Baby George Elger, copper;  
Baby Jessie, bright cherry;  
Mme. Cecile Brunner, reddish-pink;  
Baby Mrs. Cutbush, delicate pink;  
Baby Orleans, Geranium pink;  
Baby Perle d'Or, nankin yellow;  
Baby Tausendschoen, delicate pink.

\$20.00 per 100, \$150.00 per 1000.  
American Pillar, Crimson Rambler;  
Dorothy Perkins, pink or red;  
Flowerfairfield, Yellow Rambler.

George Arends (Pink Druschki), \$30.00 per 100.  
Try this Rose, it's the best forcing Rose  
known. Ask for complete price lists of Roses,  
Ornamentals and Perennials.

MOUNTAIN VIEW FLORAL CO.,  
Portland, Ore.

FIELD-GROWN, OWN ROOT, FOR FORCING.  
Roses, Dorothy Perkins, Excelsa, Hiawatha,  
Goldfinch, Lady Gay and White Dorothy, 3 to  
7 ft. canes, \$25.00 per 100; American Pillar, 3  
to 7 ft., \$35.00 per 100; strong 1-year, of above  
kinds, \$10.00 per 100 postpaid; by express, not  
paid, \$8.00 per 100. Don't forget to send for our  
trade list; get it now.

ATLANTIC NURSERY CO., INC.,  
Berlin, Md., U. S. A.

## ROSES, OWN ROOT.

From the field or pot plants,  
from 2 1/4, 3 and 4-in.  
Fancy finished stock for  
fall or spring delivery.  
Write for list and prices.

AMERICAN ROSE & PLANT CO.,  
Springfield, O.

## ROSA MULTIFLORA JAPONICA.

For budding, 3 to 8 m. m., \$10.00 per 100. For  
Taxus and other young evergreens, ask for sur-  
plus list.

WESTBURY ROSE CO., INC.,  
Westbury, L. I.

Roses: Write us for complete list of 2-year-  
old, field-grown plants, forcing grade, including  
Rosierie, the popular sport of Tausendschoen, of  
which again we have a limited quantity to offer.  
S. S. Skidelsky & Co., 50 Park Place, New York.

## FRANK DUNLOP.

Own-root Rose plants, good stock.

1000 3-in., \$18.00 per 100.

THE PARK FLORAL CO.,  
Denver, Col.

## ROSES.

300 3-in., White Killarney,  
\$10.00 per 100.

## A. N. KINSMAN, INC., AUSTIN, MINN.

Hardy Roses, 2-year, 40 sorts; other plants and  
trees.  
W. H. Salter, Rochester, N. Y.

Good list of 2 1/4 and 4-inch in best varieties.  
Leedle Co., Expert Rose Growers, Springfield O.

## RHUBARB ROOTS

Rhubarb roots, \$4.75 per 100.

Harry J. Squires, Good Ground, N. Y.

## SALVIA

Salvia Bonfire, rooted cuttings, \$1.25 per 100,  
\$10.00 per 1000. Parcel post prepaid. Cash.  
West Side Floral Co., 1054 W. 5th St., Erie, Pa.

Salvia, Bonfire and America, 2 1/4 in., \$3.00  
per 100. Oak Grove Greenhouse, Tuskegee, Ala.

## SCHIZANTHUS

## SCHIZANTHUS HYBRIDUS.

Well branched plants, extra good value, ready  
for shift. We only have a few of these which  
we are offering in 2 1/4-in. pots, \$5.00 per 100.  
Cash, please.

## ZETLITZ FLORAL PRODUCTS COMPANY.

Dayton, O.

## SEEDS

## SEEDS.

Dracaena Indivisa: Fresh ripe seeds that will  
make quick-growing, profitable plants for you.  
1000 seeds, 50c; 5000 seeds, \$2.00; 10,000 seeds,  
\$3.50, postpaid.

Asparagus Sprengeri: We have a new crop of  
plump, live seed, \$1.25 per 1000; 5000 seeds,  
\$5.00; 10,000 seeds, \$8.50, postpaid.  
Kentia Forsteriana, fresh, live seeds, \$6.50 per  
1000.

## SEVIN-VINCENT CO.,

Wholesale Seed Growers,

512 Washington St., San Francisco, Cal.

## NEW CALENDULA

## GLOWING GOLD.

The best variety for greenhouse forcing.

Now offered for the first time.

The largest blossoms ever grown. Long, strong  
stems. Always comes double. Rich glowing gold  
in color. The very finest for cut flowers.  
Trade packet, 75c; ounce, \$4.00.

## H. W. BUCKREE,

Rockford, Ill.

## GRASS SEED.

Fresh stock; highest germination.

	Per lb.	Per 100 lbs.
Perennial Rye Grass .....	9 1/4c	\$ 9.00
Italian Rye Grass .....	9 1/4c	9.00
Pacific Rye Grass .....	15 1/4c	14.50
Kentucky Blue Grass, 22 lb. grade .....	48 c	.....

## SEVIN-VINCENT CO.,

Wholesale Seed Growers,

512 Washington St., San Francisco, Cal.

## CALENDULA SEED.

For Greenhouse Forcing.

Do not waste your time and energy growing  
the common varieties of this popular cut  
flower. Try our new special forcing strain,  
grown expressly for us; flowers are very large;  
long stem; fully double; rich orange color.

NO SINGLE FLOWERS.

Per pkt., \$1.00; per oz., \$5.00.

## AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

## SWEET PEA SEED.

Send for our complete list of the best  
commercial varieties on the market.

## S. S. PENNOCK CO.,

1608-20 Ludlow St., Philadelphia, Pa.

## SEEDS.

Rose Queen Sweet Peas.

Greenhouse-grown.

1 oz., \$3.00

2 ozs., \$5.00

L. F. BENSON,

22nd and Park Ave., Indianapolis, Ind.

## ASPARAGUS PLUMOSUS NANUS SEEDS.

Immediate delivery, \$3.00 per 1000.

5,000 to 10,000 lots.....\$2.75 per 1000

25,000 to 100,000 lots..... 2.50 per 1000

## AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

Perennial seeds: Delphinium Belladonna, \$2.00  
per oz., \$20.00 per lb. Gold Medal Hybrids,  
\$1.50 per oz., \$15.00 per lb.; Coreopsis Lanceo-  
lata, large type, 25c per oz., \$3.00 per lb.; Gal-  
lardia Grandiflora, 50c per oz., \$5.00 per lb.  
Wm. F. Krueger, 516 Potter St., Toledo, O.

## DELPHINIUM SEED.

Fresh and true.

Belladonna and Bellamosa,

\$2.50 per oz., \$30.00 per lb. Cash, please.

CARL HAGENBURGER, MENTOR, O.

See our display advertisement in this issue for  
full list of Pansy, Cyclamen and other seed that  
you need now.

S. S. Skidelsky & Co., 50 Park Place, New York.

## ALBUM OF DESIGNS.

Seventh Edition.

\$1.25 per copy, postpaid.

Florists' Pub. Co., Caxton Bldg., Chicago.

Steele's Mastodon Pansy seed, fresh stock.

\$2.50 per oz. Stock limited.

Wm. Austin & Son, Roseburg, Ore.

## SMILAX

Smilax, strong 2 1/4-in., \$3.50 per 100, \$30.00

per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

Smilax, several times pinched back, strong

2-in., \$3.00 per 100, postpaid.

A. W. Harris, Florist, Sleepy Eye, Minn.

Smilax, strong plants, 2 1/4-in., \$6.00 per 100,

\$50.00 per 1000. Roman J. Irwin, 48 W. 18th

St., New York, N. Y.

Smilax, pinched once, strong 2-in., \$5.00 per

100, \$45.00 per 1000. See Fern and Cyclamen

ads. Peters & Sons, Hilliard, Wash.

Smilax, strong 3-in., \$7.00 per 100.

The Dumaer Floral Co., Elgin, Ill.

Smilax, strong 3-in., \$8.00 per 100. Cash,

please. Lanternier, Florist, Fort Wayne, Ind.

Smilax, strong and bushy, \$4.00 per 100.

B. C. Johnson, Sterling, Colo.

Smilax, 500 cut back, strong 2-in., 5c each.

O. B. Stevens, Shenandoah, Ia.

Smilax, 2000, \$5.00 per 100.

Haentze Floral Co., Fond du Lac, Wis.



## SNAPDRAGONS

## JUST RIGHT TO PLANT.

Snapdragons, topped and branching. Free from rust. Ramsburg's seed only. We grow in small dirt bands which go with plant so the root is not disturbed. Packed in small shallow boxes carefully secured. "How to avoid rust" circular for the asking. No trouble with rust if you follow directions. Samples by mail for 25c if desired.

Golden Pink Queen, best of all.

Silver Pink, standard light pink.

Keystone, best dark pink.

Nelrose, like Keystone but more dwarf.

Light Pink.

Buxton's, clear pink lighter than Keystone.

White, pure white large fine flower.

Yellow, pure yellow, large fine flower, also

Scarlet, Garnet and Fancy Mixed.

\$5.00 per 100, \$45.00 per 1000.

Cash, or good references.

GENEVA FLORAL CO., GENEVA, N. Y.

## SNAPS!—SNAPS!—SNAPS!!!

"Our Quality Excels"

2-in., fine, pinched.

Grown from Ramsburg's and Allman's Seeds.

Silver Pink.....5c each, \$45.00 per 1000

Keystone Pink.....5c each, 45.00 per 1000

Nelrose Pink.....5c each, 45.00 per 1000

Phelps' White.....5c each, 45.00 per 1000

Phelps' Yellow.....5c each, 45.00 per 1000

Golden Pink Queen.....7c each, 65.00 per 1000

Philadelphia Pink.....7c each, 65.00 per 1000

Ready October 20.

No charge for packing. Cash, please.

HAMMERSCHMIDT & CLARK.

Medina, O.

## SNAPDRAGON.

2 1/2-in. pots, \$6.00 per 100.

Silver Pink, Keystone, Nelrose, Giant Yellow,

Giant White, Garnet.

## NEW VARIETIES

## WORTH WHILE GROWING.

Orlando, terra cotta.....\$8.00 Per 100 Per 1000

Golden Pink Queen, very fine.... 8.00 75.00

Golden Delight ..... 8.00 75.00

Seed of all above varieties, see Display advertisement.

ROMAN J. IRWIN.

48 W. 18th St., New York, N. Y.

## NEW SNAPDRAGON.

Everblooming Pink; a new variety, 20 to 24-in., beautiful shade of light pink, very free grower, and a wonderful producer, from fall and all through winter.

Clean, heavy stock from 3-in. pots for benching. \$30.00 per 100. Cash with orders.

O. A. PETERSON.

South Broadway, Tarrytown, N. Y.

## STOCK YOU NEED NOW.

Snapdragons from 2 1/2-in. pots.

Silver Pink .....\$5.00 per 100, \$45.00 per 1000

Nelrose ..... 5.00 per 100, 45.00 per 1000

Keystone ..... 5.00 per 100, 45.00 per 1000

Phelps' White ..... 5.00 per 100, 45.00 per 1000

Phelps' Yellow ..... 5.00 per 100, 45.00 per 1000

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

## SNAPDRAGONS.

Per 100 Per 1000

Keystone, pinched, 2 1/2-in.....\$5.00 \$45.00

Red, very fine ..... 5.00 45.00

SCHMIDT & MEINE.

3121 Market St., Youngstown, O.

Snapdragon plants from Ramsburg's seed,

Silver Pink, Golden Pink Queen, Yellow and

White, good, clean, healthy; no disease or in-

sects; 2 1/2-in., \$5.00 per 100. We guarantee

this stock. J. A. Farnworth & Son, Gallon, O.

## PINCHED SNAPDRAGONS.

Philadelphia Pink, ready for bench, 2-in.,

\$8.00 per 100.

Golden King, 2-in., \$5.00 per 100.

A. B. WILLIAMS, MT. VERNON, O.

Snapdragons, Silver Pink, Rose Pink, Giant

White, Giant Yellow, Garnet, Keystone, Nelrose,

2 1/2-in., \$5.00 per 100. Lakewood Cemetery

Greenhouses, 3600 Hennepin Ave., Minneapolis,

Minn.

Snapdragons, Silver Pink, Nelrose, Keystone,

Phelps' White and Phelps' Yellow, from 2 1/2-in.

pots, \$5.00 per 100, \$45.00 per 1000. Liberal

extras. Try them. Alonzo J. Bryan, Wholesale

Florist, Washington, N. J.

Snapdragons, cut back, mixed; most of these

are pink, yellow, red and white; clean stock,

2 1/2-in., \$6.50 per 100. Cash, please.

H. W. Allersma, Grand Rapids, Mich.

Snapdragons, Silver Pink, Rosy Morn, Golden

Queen, Purple King and Snowflake, good 2-in.

stock, \$5.00 per 100. Winfield S. Kircher, Cyc-

lamen Specialist, Defiance, O.

## SNAPDRAGON KEYSTONE PINK.

Pinched back, strong 2 1/2-in., \$5.00 per 100.

EVENDEN BROS. CO.,

Williamsport, Pa.

Snapdragons, red, yellow and pink; cut back

twice; strong stock, 2 1/2-in., \$4.50 per 100.

W. H. Schwan, Gibsonburg, O.

Snapdragon Keystone, pinched back, 2-in.,

\$4.00 per 100, \$35.00 per 1000.

Louis Linnemann, Jr., Des Plaines, Ill.

Snapdragons, Nelrose and Keystone, 2 1/2-in.,

\$6.00 per 100.

Helton & Hunkel Co., Milwaukee, Wis.

Snapdragons, Orlando, Golden Pink Queen, Phelps' White, Phelps' Yellow, Keystone, Nelrose and Silver Pink, clean, healthy stock, strong 2 1/2-in. plants, \$5.00 per 100, \$45.00 per 1000. S. S. Skidelsky & Co., 50 Park Place, New York.

Snapdragon Davis Pink, best pink, from 2 1/2-in. pots, \$4.00 per 100. Cash, please.

Geo. Milne, Winchester, Mass.

## STEVIAS

Stevias: Fine, large, field-grown clumps ready to bench, that will produce lots of bloom, \$15.00 per 100. Packed to ship.

Henry Smith Floral Co., Grand Rapids, Mich.

Stevias, 2 1/2-in. pots, \$6.00 per 100; strong field-grown plants, \$20.00 per 100. Roman J. Irwin, 43 W. 18th St., New York, N. Y.

Stevias, well branched, 4-in., \$8.00 per 100.

Chas. Koelker & Son, 921 Phillips Ave., West

Toledo, O.

Stevia Double Dwarf, very strong 4-in. and

5-in., 12c and 25c each. Cash.

J. A. Bissinger, Lansing, Mich.

Stevias, pinched back, good 2-in., \$4.00; 4-in.,

\$12.50 per 100. Winfield S. Kircher, Cyclamen

Specialist, Defiance, O.

Stevia Double White, 2 1/2-in., 4c; 6-in., 20c

each. Fine stock. Cash.

Hammerschmidt & Clark, Medina, O.

Stevias, extra fine 3-in. pots, \$8.00 per 100.

Cash. H. C. Blaney, 153 Humphrey St., Swamp-

scott, Mass.

Stevias from 2 1/2-in. pots, \$5.00 per 100, \$45.00

per 1000.

The Hammond Co., Inc., Richmond, Va.

Stevias, strong 2-in., \$3.50 per 100; 4-in., \$12.00

per 100. The Dumsor Floral Co., Elgin, Ill.

Stevias, strong 2 1/2-in. branched, 5c each.

O. Humfeld, Clay Center, Kan.

Stevias, strong, branched, 3-in., \$5.00 per 100.

Cash. Valley View Gardens, Tiffin, O.

Stevias, strong 2 1/2-in., \$4.00 per 100.

A. C. Brown, Springfield, Ill.

Stevias, dwarf, 2 1/2-in., \$5.00 per 100. 5 per

cent packing charges. C. H. Frey, Lincoln, Neb.

## STOCKS

## LENOX STOCKS.

Selected plants, lavender, pink and white,

2 1/2-in. pots, \$9.00 per 100.

ROMAN J. IRWIN.

43 W. 18th St., New York, N. Y.

Stocks, 400 good strong plants, white and

lavender, in 2 1/2-in. pots, \$3.50 per 100.

The Riverside Florists Co., West Park, O.

Winter-flowering Stocks, white and pink; 2 1/2-

in., \$3.50 per 100. Cash.

W. A. Ballou, Wheaton, Ill.

## STRAWBERRY PLANTS

## STRAWBERRY PLANTS, READY NOW.

Per 1000

Dr. Burrill, the million dollar strawberry..\$6.50

Gibson, best midseason variety..... 6.00

Senator Dunlap, the world's best strawberry 5.00

Haverland, one of the best varieties..... 6.00

Packing free. Cash with order.

H. TREDWAY & SONS,

R. R. No. 3, Dayton, O.

## POTTED STRAWBERRY PLANTS.

William Belt, largest, finest flavored, and

heaviest bearer; other good varieties; large, fine

plants ready now, \$5.00 per 100, \$45.00 per 1000.

QUAKER HILL NURSERY CO.,

Monroe, N. Y.

Progressive Everbearing Strawberry plants,

nice strong plants, \$10.00 per 1000. Immediate

shipment. E. O. Westerfield, Fort Atkinson, Wis.

## STROBILANTHES

Strobilanthes, 2 1/2-in., \$7.00 per 100, \$65.00 per

1000. George O. Overholser, Springfield, O.

Strobilanthes, 2 1/2-in., \$4.00 per 100.

The McGregor Bros. Co., Springfield, O.

## SWEET PEAS

Sweet Peas, Gold Medal Mixture, 2-in., \$4.00

per 100. The Dumsor Floral Co., Elgin, Ill.

## THUYAS

## THUYA ORIENTALIS COMPACTA.

## FINE FOR FERN DISHES.

Heavy 2-in. plants from 4 to 10 inches high,

\$10.00 per 100; 50 at 100 rate.

No packing charge.

WESTMORELAND FLORAL GARDENS,

Box 386, Lakeland, Fla.

## CHINESE ARBORVITAE.

Greenhouse-grown seedlings in 2 1/2-in. pots,

ready to be shifted, strong plants, \$10.00 per

100.

ABERDEEN FLORAL CO., ABERDEEN, MISS.

## UMBRELLA PLANTS

Umbrella plants, strong and clean, 3 1/2-in.,

\$6.00 per 100. Otto P. Krueger, Toledo, O.

## VEGETABLE PLANTS

Lettuce plants, fine, strong plants, \$1.00 per

1000; \$8.50 per 10,000.

Parsley, Double Curled, fine plants, \$2.50 per

1000. J. C. Schmidt, Bristol, Pa.

Lettuce Grand Rapids, \$1.50 per 1000.

Odor Greenhouses, Iola, Kan.

Grand Rapids Lettuce, fine plants, \$1.25 per 1000. Cash. C. A. Anderson Greenhouse Co., Box 56, Tionesta, Pa.

Witloof Chicory, or French Endive roots, \$3.00

per 100, \$25.00 per 1000.

Harry J. Squires, Good Ground, N. Y.

Grand Rapids Lettuce, \$2.00 per 1000. Rhu-

barb roots (Strawberry), \$5.50 per 100.

Wm. P. Yeagle, Bristol, Pa.

Lettuce Grand Rapids, strong plants, \$3.00

per 1000, prepaid.

O. Humfeld, Clay Center, Kan.

Parsley, Double Curled, very large strong

plants, 90c per 100, \$4.75 per 1000.

Harry J. Squires, Good Ground, N. Y.

Parsley, Double Curled, fine strong roots, \$4.00

per 1000. They will please you.

H. D. Rohrer, Lancaster, Pa.

BUSINESS BRINGERS—

## REVIEW CLASSIFIED ADS

## VERBENAS

Lemon Verbena, field-grown, ready for 4-in.

pots, \$10.00 per 100.

The McGregor Bros. Co., Springfield, O.

Verbena Beauty of Oxford, rooted cuttings out

of flats, \$4.00 per 100.

The Dumsor Floral Co., Elgin, Ill.

## VINCAS

## FIELD-GROWN VINCA VARIEGATA.

Large field clumps, 6 to 12 leads,

6 to 24 inches long,

ready for 4-in. and 5-in. pots, \$10.00 per 100.

Strong layers, ready now.

\$1.50 per 100, \$15.00 per 1000.

From 2-in. pots, fine, ready now,

\$4.00 per 100, \$30.00 per 1000.

No charge for packing. Cash.

THE IMLAY CO.,

Zanesville, O.

## VINCA VARIEGATA.

Fine, field-grown clumps, \$6.50 per 100, \$65.00

per 1000; early layers, pinched back, heavily

branched, \$3.00 per 100; fine layers, \$1.50 per 100,

\$15.00 per 1000. Ready October 15. Cash with

order.

L. G. SNYDER PANSY GARDENS,

R. R. No. 8, Dayton, O.

Vinca Variegata: We are booking orders for October delivery, field clumps, \$6.00 per 100; field rooted layers, \$1.50 per 100, \$15.00 per 1000. C. F. Mahan & Co., R. D. No. 8, Dayton, O.

**EXTRA STRONG VINCAS.**

Vinca Variegata, field-grown, \$7.50 per 100, \$70.00 per 1000. Ready now. Cash.  
E. R. CHATFIELD, R. 6, SPRINGFIELD, O.

Vinca Variegata, nice, field-grown plants, \$8.00 per 100, \$75.00 per 1000.  
S. S. Skidelsky & Co., 50 Park Place, New York.

Vinca Variegata, strong rooted runners, \$1.50 per 100.  
Gorton & Story, Florists, Norwich, N. Y.

Vinca Variegata, 500 extra strong, field-grown clumps, \$7.50 per 100.  
A. W. Harris, Florist, Sleepy Eye, Minn.

Vinca Variegata, field clumps, extra heavy, \$12.50 per 100.  
The McGregor Bros. Co., Springfield, O.

Vincas, variegated, extra long vines, 2 1/2-in. pots ready for 4-in. pots, \$5.00 per 100, \$45.00 per 1000. Mountain View Floral Co., Portland, Ore.

Vinca Variegata, extra strong field-grown clumps, \$75.00 per 1000.  
Anderson Floral Co., 515 John St., Anderson, Ind.

Vincas, variegated, extra strong, field-grown under Skinner system, \$8.00 per 100.  
Riverside Gardens Co., Emporia, Kan.

Vinca Variegata, field-grown, extra heavy stock, \$10.00 per 100, \$90.00 per 1000. Cash.  
W. J. Evenden's Sons, Williamsport, Pa.

**VINCA VARIEGATA.**

Strong rooted cuttings, \$15.00 per 1000.  
A. N. KINSMAN, INC., AUSTIN, MINN.

Vinca Variegata, 100,000 extra large, field-grown, \$10.00 per 100, \$95.00 per 1000. Try them.  
Alonso J. Bryan, Washington, N. J.

Vincas, variegated, field-grown, \$8.00 per 100, \$75.00 per 1000.  
Holton & Hunkel Co., Milwaukee, Wis.

Vinca Variegata, 2-in., \$4.50 per 100, \$40.00 per 1000. See Fern and Cyclamen ads.  
Peters & Sons, Hillyard, Wash.

Vincas, variegated, field-grown, \$75.00 per 1000.  
J. C. Rennison Co., Sioux City, Ia.

**VIOLETS****VIOLET GOVERNOR HERRICK, FIELD-GROWN.**

Extra fine, strong plants.  
\$10.00 per 100, \$90.00 per 1000.  
Packing 5 per cent. Cash with order.  
J. L. DILLON, BLOOMSBURG, PA.

**FIELD-GROWN VIOLETS.**

Princess of Wales, strong, healthy plants, No. 1, \$8.00 per 100; No. 2, \$5.00 per 100.  
Campbell's fine plants, \$8.00 per 100.  
Packed to carry safely.  
CHAS. BLACK, HIGHTSTOWN, N. J.

Violets, Governor Herrick, 500 very large-blooming plants, \$40.00; 2000 Princess of Wales, nice size, \$90.00 per 1000; Lady Campbell, nice, well-rooted cuttings, 5c each.  
Mrs. Frank Johnson, Louisa, Va.

Violet Governor Herrick, strong plants, sure to please, from 4-in. pots, grown in frames, \$10.00 per 100. No charge for packing. Cash with order. The Fifth Avenue Floral Co., 518 W. 5th Ave., Columbus, O.

**A NEW VARIETY FOR A SONG.**

150 Frey's Fragrant Violets summered in benches and pots.  
monster plants, 7 1/2c each.  
YULE FLORAL CO., LINCOLN, NEB.

**READY NOW FOR INDOOR PLANTING.**

We have an excellent lot of field-grown clumps of Violet Governor Herrick, \$9.00 per 100, \$80.00 per 1000.  
WAYSIDE GARDENS, MENTOR, O.

**VIOLET GOVERNOR HERRICK.**

Strong plants from 4-in. pots, grown in frames, sure to please, \$12.00 per 100. Prompt shipment. No packing charges. Cash with order.  
H. W. BUCKBEE, ROCKFORD, ILL.

300 VIOLET PRINCESS OF WALES. Strong, field-grown plants, \$7.00 per 100. Cash.  
MRS. G. SCHNEIDER, FLORIST,  
22 E. High St. Springfield, O.

Violet plants ready, Princess of Wales, field-grown, best single, and Governor Herrick, double, \$12.00 per 100.  
Roman J. Irwin, 43 W. 18th St., New York, N.Y.

**FINE STOCK.**

Violet Princess of Wales, 500 field-grown plants, \$8.00 per 100.  
J. C. RENNISON CO., SIOUX CITY, IA.

Violets, extra strong 3-in. plants, will sell at \$6.00 per 100 while they last; this is a bargain for these plants.  
Baucher Bros., 20 S. Chicago Ave., Freeport, Ill.

Violet Princess of Wales, 1500 field-grown plants, \$7.00 per 100. Cash.  
H. H. Gells, Itasca, Ill.

Violet Princess of Wales, field-grown clumps, \$8.00 per 100; extra strong 2 1/2-in., \$6.00 per 100.  
Savanna Greenhouses, Savanna, Ill.

Violet Princess of Wales, strong, field clumps, \$10.00 per 100.  
A. B. Campbell, Cochranville, Pa.

Violet Princess of Wales, 600 plants, 2 1/2-in. pots, 5c each, \$5.00 per 100. Cash with order.  
Calvert Floral Co., Lake Forest, Ill.

Violet Governor Herrick, field-grown, \$12.00, \$10.00 and \$8.00 per 100. Good stock.  
S. S. Skidelsky & Co., 50 Park Place, New York.

Violets, field-grown plants: Princess of Wales, \$10.00 per 100; California, \$8.00 per 100.  
E. A. Perrey, Dorsey, Md.

Violet Princess of Wales, strong, healthy, field-grown plants, \$10.00 per 100. Cash.  
J. A. Bissinger, Lansing, Mich.

Violet Governor Herrick, field-grown plants, \$10.00 per 100. Cash, please.  
The Ashtabula Floral Co., Ashtabula, O.

Violet Governor Herrick, extra heavy, field-grown plants, \$10.00 per 100.  
Vogt's Greenhouses, Sturgis, Mich.

Violet Governor Herrick, field-grown, fine stock, \$6.00 and \$8.00 per 100; extra select, \$10.00 per 100.  
Baur Floral Co., Erie, Pa.

Field-grown Violet plants, Princess of Wales, \$8.00 per 100, \$75.00 per 1000. Ready now. Cash, please. C. L. Van Meter, Monticello, Ia.

Violet Princess of Wales, field-grown, \$10.00 per 100. The McGregor Bros. Co., Springfield, O.

**WISTERIA**

Wisteria, nice, strong, 1-year-old. See Nursery stock ad.  
J. Dvorak, Hempstead, L. I., N. Y.

**MISCELLANEOUS****GOOD SELECTIONS.**

50 Primula Obconica Kermesina, 3-in., \$0.07 each  
75 Pelargonium Easter Greeting, 2 1/2-in., .06 each  
150 Snapdragon Salmon, Pink, 2 1/2-in., .03 each  
100 Coleus, assorted, 3-in., .04 each  
50 Heliotrope, blue, 4-in., .06 each  
75 Smilax, 2 1/2-in., .03 each  
200 Asparagus Sprengeri, strong 2 1/2-in., .03 each  
50 Asparagus Sprengeri, 4-in., .08 each  
75 Begonia, pink, 2 kinds, in bloom, .18 each  
35 Begonia Prima Donna, 3-in., .08 each  
Coleus, 5 varieties, 2 1/2-in., .03 each  
Coleus, red and yellow trailing, 2 1/2-in., .03 each  
Shasta Daisies, 2 1/2-in., .04 each  
Sweet William, mixed, 2 1/2-in., .04 each  
Coreopsis Lanceolata Grandiflora, 2 1/2-in., .04 each  
Forget-me-not, winter-blooming, 2 1/2-in., .04 each  
Strawberry plants, Dunlap, .02 each  
Iris, blue, yellow and purple, divisions, .03 each  
Ageratum Stella Gurney, 2 1/2-in., .03 each  
100 Geraniums, mostly Nutt, 4-in., .04 each  
100 Geraniums, mostly Nutt, 2 1/2-in., .04 each  
Cash, please.

**THE FLOWER SHOP, AUBURN, IND.****SOME EXCELLENT STOCK****AND PLENTY OF IT.**

Try some of this list and see what you think about it.

Easter Greeting, strong 2 1/2-in., 8c.  
Coleus, 10 varieties, some Christmas Gem, 2 1/2-in., 5c; rooted cuttings, 1/4c. Trailing Queen, 2 1/2-in., 4c; rooted cuttings, 1c.  
Daisy Mrs. Sander, 2 1/2-in., 5c; rooted cuttings, 2c.  
Double Petunias, some beautiful shades of pink, white and variegated, plenty of white, 2 1/2-in., 5c; rooted cuttings, 2c.  
Wandering Jew, 2 1/2-in., 4c; rooted cuttings, 1c.  
Mesembryanthemums, large pink, 2 1/2-in., 5c; rooted cuttings, 1 1/2c.  
Geranium S. A. Nutt, 2 1/2-in., 5c.  
No packing charges. Cash.  
WM. S. LOHR, OTTAWA, ILL.

Hardy Phlox, 1000, all colors, October delivery, 10c.  
Stevia Double Dwarf, rooted cuttings, \$1.50 per 100; 2-in., \$4.00 per 100.

Genistas, 3-in., \$15.00 per 100.  
Carnation plants, 1000 Matchless, 10c.  
Cleveland Cherries, dwarf, field-grown, 25c, 35c and 50c.

Christmas Peppers, 4-in., \$15.00 per 100.  
Primula Obconica, 3-in., 10c; 4-in., 15c.  
Forget-me-nots, 2-in., \$4.00 per 100.

Geraniums, 5000 S. A. Nutt, \$35.00 per 1000. Cash with order.  
Rosendale Greenhouses, Delanson, N. Y.

**FIELD-GROWN PLANTS.**

In fine shape for making cuttings.  
Geraniums in about the following quantities: 200 Poitevine, 150 Helen Mitchell, 150 Mme. Jaulin and Miss F. Perkins, 150 S. A. Nutt and 150 white at 10c each by taking the lot.

Also Parsley Plants, best curled, 50c per 100, \$4.00 per 1000.  
C. K. HOFFMEYER,  
R. No. 8, Crafton B., Pittsburgh, Pa.

Strawberry plants for October planting, pot-grown and runner plants that will bear fruit next summer; leading standard and everbearing varieties.  
Raspberry, Blackberry, Dewberry, Gooseberry, Currant, Grape, Asparagus and Rhubarb plants for October planting. Catalogue free.  
Harry J. Squires, Good Ground, N. Y.

Snapdragon Silver Pink, \$5.00; Feverfew, Double White, \$3.50; Cleveland Cherries, \$5.00; Calendula Orange King, \$4.50; Asparagus Plumosa, \$6.00; Umbrella plants, \$5.00; Parsley plants, \$3.00. All above out of 2 1/2-in. pots; very fine plants. Cash.  
F. P. Crider & Co., 419 E. Main St., Lock Haven, Pa.

For our offerings look under headings of Asparagus Plumosa and Sprengeri, Poinsettias and Primula Obconica.  
Freeport Floral Co., Freeport, Ill.

Begonia Chatelaine, extra large 3-in., 15c; Christmas Coleus, blooming size, 3-in., 25c; 2nd size, 3-in., 15c; 2 1/2-in., 6c; Pileas, extra large 3-in., 10c. See Asparagus and Cleveland Cherries adv.  
Maple Park Greenhouses, Sullivan, Ind.

Pelargoniums, unrooted cuttings, mixed, \$15.00 per 1000; Coleus Trailing Queen, unrooted cuttings, \$4.00 per 1000; Alternantheras, yellow, unrooted, \$3.00 per 1000; Geranium S. A. Nutt, stock plants, from field, \$4.00 per 100.  
George Heath, Morris, Ill.

We offer to the trade Berberis seedlings for lining out; Rose stock; Asparagus, 1-year; Grapes, 1-year; Peaches, 1 and 2-year; Apples; a few Pears and other stock. Ask for prices.  
Rockfall Nursery Co., Rockfall, Conn.

**TO EXCHANGE**

To Exchange—Geraniums, A. No. 1 stock S. A. Nutt, in bud and bloom, 4-in., \$15.00 per 100, for Ferns, Primulas, Cyclamen, Carnations, Ward and Laddie, or anything I can use. What have you? Harold V. Ross, 10 Brown St., Reynoldsville, Pa.

To exchange—Primroses and Cherries, also Peonies, Irises and Lemon Lilies, for Begonia, Vinca Major, Gladiolus and Canna, or what have you? See ads in this issue.  
Abby Avenue Greenhouses, Dayton, O.

To Exchange—Extra strong plants, Matchless Carnations, field-grown; Asparagus Plumosa, 3-in. pots; Poinsettias, 2 1/2-in. pots, for field-grown Vinca Variegata.  
John A. Salzer Seed Co., LaCrosse, Wis.

To Exchange—Ferns, Boston, Whitman and Verona; Asparagus, Plumosa and Sprengeri, from 3 1/2-in. pots, \$2.00 per doz.; delivered to 4th zone. Or will trade for Peonies or Phloxes.  
J. E. Mallinson, Carolina, R. I.

To Exchange—Snapdragons, Keystone, Silver Pink, white and yellow, \$6.00 per 100; Lantanas, assorted colors, 2-in., \$5.00 per 100; or will exchange for Ricard and Poitevine rooted cuttings. Meikel & Warner, Noblesville, Ind.

To Exchange—Any of my stock listed under Vincas, Coleus, Smilax, Daisies and Carnations, for 100 each, 3-in. Cyclamen, Primroses or Dracaena Indivisa.  
A. W. Harris, Florist, Sleepy Eye, Minn.

To Exchange—Or for sale, Hollyhocks, extra strong, field-grown, Double and Single White, Single Pink and Newport Pink, everblooming, \$6.00 per 100. Want Hardy Phlox, Peonies and nursery stock. Custer's Gardens, De Kalb, Ill.

To Exchange—Godfrey Callas, ready now, all blooming size, 3-in., 8c; 4-in., 10c, for Governor Herrick Violets or pink or red Carnation plants. What have you? Wagner Floral Co., 369 N. Walnut St., Columbia City, Ind.

To Exchange—Rose plants or Poinsettias as advertised in other columns, 2 1/2-in., \$8.00 per 100; or White Enchantress, field-grown plants, good ones, \$8.00 per 100, for Geranium stock.  
A. N. Kinsman, Inc., Austin, Minn.

To Exchange—Strong 2 1/2-in. Sprengeri for 1000 Violet Princess of Wales, field plants or 150 Vinca Variegata. Give 2 for 1.  
Timber Lane Greenhouses, Westville, N. H.

To Exchange—Carnations, 1000 field-grown Enchantress, \$8.00, for Keystone Snapdragons, 2-in.; Boston Ferns, 2-in. Or what have you?  
Schafer Floral Co., Kankakee, Ill.

To Exchange—Or sell about 2000 Sprengeri seedlings, \$8.50 per 1000, for rooted cuttings of Geraniums, Edgar Easterday, Nokomis, Ill.

Most stock listed in these columns is grown specially for wholesaling, and no stock is "surplus" for long if offered here.

To Exchange—Calendula Orange King plants equal to 3-in., for Pelargoniums, Begonias, or what have you? Brown Bros., Ripon, Wis.

To Exchange—Geranium Buchner, 3-in. and 4-in., for Begonias.  
Miller Bros. Greenhouses, Abilene, Kan.

**WANTED**

Wanted—For December delivery, 10,000 Peonies, 2 to 3 eyes, mailing size divisions. Equal quantities, pure white, light pink, rose and dark red; not named, but colors kept separate. Quote best price and quantity can supply.  
The Templin-Crockett-Bradley Co., Cleveland, O.

Wanted—1000 Nebraska, or like value 700 Ward, or Rose-pink Carnation plants. Anyone having any, write or wire me.  
L. D. Blair, Alliance, Neb.

Wanted—Quotations and catalogues on all nursery stock, large and small.  
Riverside Gardens, Homer, N. Y.

Wanted—500 to 1000 Carnation plants, best pink and white.  
Grimes Floral Co., Ticonderoga, N. Y.

Wanted—500 good clumps of double Gypsophila paniculata Flore Pleno; must be true to name.  
Chas. Evans, Watertown, Mass.

Wanted—200 Mrs. Languth Geraniums.  
J. B. Masson, R. R. No. 1, Bethel, Kan.

**CANE STAKES**

BAMBOO CANE STAKES.  
Japanese, natural, 6 ft., \$25.00; dyed green, 1 1/2 ft., \$7.50; 2 ft., \$8.50; 2 1/2 ft., \$9.50; 3 ft., \$10.00; 3 1/2 ft., \$12.50; 4 ft., \$14.50; 4 1/2 ft., \$16.00. All prices are per bale of 2000 stakes, ex warehouse New York.  
McMUTCHISON & CO.,  
95 Chambers St., New York, N. Y.



## CANE STAKES—Continued

## CANE STAKES.

	Per 100	Per 1000
1½-foot, green .....	\$0.80	\$ 5.00
2-foot, green .....	.70	5.50
2½-foot, green .....	.75	6.50
3-foot, green .....	.90	8.00
3½-foot, green .....	1.00	9.00
4-foot, green .....	1.10	10.00
5-foot, natural .....	1.25	11.00
6-foot, natural .....	1.45	12.50

A. HENDERSON &amp; CO.,

166 N. Wabash Ave., Chicago, Ill.

## BAMBOO CANE STAKES.

1-foot, green .....	\$ 2.50 per 1000
1½-foot, green .....	5.00 per 1000
2-foot, green .....	5.50 per 1000
3-foot, green .....	8.50 per 1000
4-foot, green .....	10.00 per 1000

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

## CANE STAKES.

Write for full list at worth while prices.  
S. S. Skidelsky & Co., 50 Park Place, New York.

## CARNATION STAPLES

Pillsbury's Carnation staples, 35c per 1000,  
3000 for \$1.00. I. L. Pillsbury, Galesburg, Ill.

## CARNATION SUPPORTS

3000 double, 8 ring, carnation supports, in  
good condition, \$25.00 per 1000.  
G. A. Ackerman Floral Co., Columbus, O.

## ORNAMENTAL PLUME GRASSES.

Ornamental Plume Grasses, highly decorative;  
sample box, carriage paid, \$1.00. Retail for  
\$2.50. Southland Nurseries, Miami, Fla.

## FERTILIZERS

## SHEEP MANURE.

Pulverized Sheep manure;  
"Sheep's Head" Brand only.

100 lbs. ....	\$ 2.00
500 lbs. ....	9.00
1000 lbs. ....	18.00
2000 lbs. ....	28.50
3 to 5 tons .....	27.00
5 to 15 tons .....	25.00

Usual terms on this business.

Cash with order.

Guaranteed 100% pure.

NATURAL GUANO COMPANY,  
Aurora, Ill.

## BLOOD MEAL FOR FLORIST'S USE.

Wonderful stimulant for Roses, Carnations,  
etc., 25-lb. bag, \$1.75; 50-lb. bag, \$3.00; 100-  
lb. bag, \$5.50.

THE J. M. McCULLOUGH'S SONS CO.,  
Cincinnati, O.

## GOLDFISH

Goldfish, aquarium plants, castles, globes and  
all supplies. Send for wholesale catalogue.  
Anburadale Goldfish Co.,  
1440 Madison St., Tel. Haymarket 152, Chicago.

## GREENS

## ASPARAGUS PLUMOSUS SPRAYS.

I have been in the florist business many years,  
and am growing my Plumous as the florist  
grows it in the greenhouse, not as garden truck.  
I have as fine a crop on now as was ever grown  
in this state; some are just the thing for heavy  
cluster and bouquet work.

Place your order early for regular, all seasons  
shipments:

Extra heavy, selected sprays....	\$0.75 per bunch
Mixed length sprays.....	.50 per bunch
Whole crate, 300 sprays, loose, not bunched .....	5.00 per crate
Half crate, 150 sprays, loose, not bunched .....	2.50 per crate

Cash with order from unknown parties upon  
delivery by parcelpost or express. Wire or write.  
N. J. RISSAM, CITY POINT, FLA.

## SPRAYS.

Asparagus Plumous and Sprengerl.

Send for prices.

THE PENNOCK PLANTATION,  
Jupiter, Fla.

## HORTICULTURAL BOOKS

## CYCLOPEDIA

Of American

## HORTICULTURE

by

Liberty H. Bailey.

A monumental work in six large volumes; over  
3000 pages. Contains more information than  
any hundred other books—a complete horticultural  
library. Hundreds of chapters of cultural  
matter by experts.  
\$48.00 for the set, express paid.

Order through the  
FLORISTS' REVIEW,

508 S. Dearborn St., Chicago, Ill.

## ALBUM OF DESIGNS.

96 pages  
OF BEAUTIFULLY PRINTED  
PICTURES.

A wonderful assistance to any florist in taking  
orders for cut flower work to be made up. Get  
larger and better orders for funeral work by  
showing your customer what the finished design  
will look like. The Album is sent

Postpaid \$1.25 per copy.

FLORISTS' PUBLISHING CO.,

508 S. Dearborn St., Chicago, Ill.

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"A few lines in The Review  
will polish your mail box."

J. Dobbertin & Son,  
April 9, 1920. Rochester, N. Y.

To be sure of atten-  
tion for the issue dated  
Thursday, instruc-  
tions for

Classified Ads  
must reach The  
Review on or before  
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MONDAY

## HOTBED SASH

Standard hotbed sash, 3 feet wide, 6 feet long,  
to take 3 rows of 10-in. glass to putty in. Special  
price, \$2.25 each; ten or more at \$2.10 each.  
Glass, sizes 8x10, 10x12, 10x14, at \$5.00 per box  
of 50 feet; five or more boxes at \$4.75 per box.  
C. N. Robinson & Bro., Dept. 26, Baltimore, Md.

## LABELS

Standard gummed labels; perfection rubber  
stamps. Interesting samples free.  
Edward Harrison, "Printing," Baltimore, Md.

## LEAF MOLD

HIGH GRADE SCREENED LEAF MOLD.  
Successful growers use and recommend ours.  
200 acres, largely hardwood; assure quality and  
prompt service, 2½ bu., \$1.15; 12 bu., \$5.00; 25  
bu., \$10.00; 50 bu., \$18.00. Sacks free.  
JOHN B. ROY, CONWAY, MICH.

## LYCOPodium

Lycopodium, chemically prepared and ever-  
lasting, cartons of 10 lbs., \$2.75; cartons of 25  
lbs., \$6.00; 50 or 100 lb. cases, 23c per lb.  
Prompt shipment. John Perman, Catawba, Wis.

## MANETTIAS

## MANETTI

## HARDY ENGLISH STOCKS

5 to 8 m.m., 100 shillings per 1000.  
Terms net cash with order.

GREEN'S (late Hobbies),  
Norfolk Nurseries, Dereham, England.

## PRINTING

PRINTING OF EVERY DESCRIPTION.  
Our prices talk. Samples free.

A. H. KRAUS,  
409 Chestnut St., Milwaukee, Wis.

## RAFFIA

## RAFFIA.

RED STAR BRAND.  
1 bale up (225 lbs.), 8½c per lb.; 100 lbs. up,  
10c; 50 lbs. up, 11½c; 25 lbs. up, 13c. Cash  
with order. Also 3 other dependable brands of  
natural and dyed in 20 colors.  
McHUTCHISON & CO.,  
95 Chambers St., New York, N. Y.

## SHEET MOSS

## SHEET MOSS.

You need it every day.  
Nice, clean stock, \$2.00 per bag.  
AMERICAN BULB CO.,  
172 N. Wabash Ave., Chicago, Ill.

## SPANISH MOSS

## NATIVE SPANISH MOSS.

Gathered fresh from the trees, suitable for  
show window and Xmas decorations, etc. Imme-  
diate shipment or orders booked for later de-  
livery. 2 bu. burlap sack, 85c; 5 sack lots, 75c  
each. Sample free.

REX PLANT & FLORAL CO.,  
New Braunfels, Tex.

## SPHAGNUM MOSS

Sphagnum Moss, best quality, and fresh, bur-  
lapped bales 14x16x48 ins., weight 30 lbs., 75c  
per bale; wire or nursery bales 14x16x24 ins.,  
weight 25 lbs., 40c per bale. All Moss shipped  
f. o. b. City Point. We guarantee good bales,  
and dry. Write for prices on carlots.

L. H. Ellis Co., City Point, Wis.

## BARGAIN PRICE

on new crop

## SPHAGNUM MOSS.

Standard size bales, nicely put up  
IN BURLAP.

F. o. b. Wis. F. o. b.

Warehouse Chicago

1 bale .....	\$0.90	\$1.15
5 bales, each .....	.85	1.10
10 bales, each .....	.80	1.05
25 bales, each .....	.75	1.00

Prices subject to change without notice.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

SPHAGNUM MOSS, NEW CROP, BEST  
QUALITY.

Now ready for immediate shipment.  
Standard size in burlap, 60c per bale.

Regular size in wire, 35c per bale.

Will ship within five days,  
or return your money.

Three per cent off for cash with order.  
Write for prices on car lots,

it will pay you.

BERT HANCOCK, PRODUCER AND DEALER,  
L Box 7, City Point, Wis.

## NEW CROP READY.

Choice selected Sphagnum Moss

for florists' use.

Dry and clean,

large standard bales,

in burlap, 60c each; wired, 35c each.

Deduct 3 per cent

if you send cash with order.

Write for prices on carlots.

Immediate shipment.

FRANK HANCOCK, BOX 54, CITY POINT, WIS.

## SPHAGNUM MOSS, BEST QUALITY.

Dry and clean,

Large size bales.

Burlapped or wired bales

at lowest price in carlots.

Write for prices.

F. K. RESHEL, BOX 25, CITY POINT, WIS.

## SPHAGNUM MOSS.

Do not delay in getting your order booked for  
that carload of Moss. The rush season will soon  
be here, so will fill all orders as booked, large  
or small. Standard size bales, burlap, wire or  
bulk. Price right. Write.

HANS H. PEDERSEN, WARRENS, WIS.

## AMUNDSON SPHAGNUM MOSS.

Large standard size burlapped bales.

10 to 50 bales, 75c each.

Deduct 3 per cent if you remit with order.

Carlots, wholesale, write.

A. J. AMUNDSON CO., CITY POINT, WIS.

## SPHAGNUM MOSS.

Buy direct from headquarters.

Get our special prices.

C. O. POLLWORTH CO.,

City Hall Square, Milwaukee, Wis.

## SPHAGNUM MOSS.

Burlap bales, each \$1.00;

10 bales for \$9.00.

A. HENDERSON &amp; CO.,

166 N. Wabash Ave., Chicago, Ill.

Sphagnum Moss, 10-bbl. bale, \$3.00; 5 bales,  
\$12.50; 5-bbl. bale, \$1.60; 5 bales, \$7.50. Burlap,  
35c extra per bale. Cash.

Calvin Conklin, Cedar Run, N. J.

Sphagnum Moss, 10 bbl. bale, \$3.50, 5 bales,  
\$13.00; 5 bbl. bale, \$1.75, 5 bales, \$8.00; 5  
bbl. bale, \$2.00. Burlap, 40c per bale. Cash.  
Jos. H. Paul, Box 156, Manahawkin, N. J.

## STRAWFLOWERS

## ORDER STRAWFLOWERS NOW.

For the holidays.

Helichrysum, dark, rich colors.

Rhodanthe.

Statice, yellow and blue.

Stripped and dried.

Try a 50 cent sample bunch.

T. R. MICHAELIS,

Wholesale and Retail, Marinette, Wis.

## STRAWFLOWERS, OR HELICHRYSUM.

Most beautiful colors, \$9.00 per 1000; Gom-  
phrena Strawflowers, \$11.00 per 1000. Better  
order now while assortment is good.

"We grow Strawflowers by the millions."

S. BRYSON AYRES CO.,

Sunny Slope Farm, Independence, Mo.

Strawflowers, fine double flowers; long,  
straight, natural stems; all colors, \$2.00 per  
100. Send for samples.

Davis &amp; Kishlar, Ypsilanti, Mich.

Strawflowers: All colors mixed, double  
flowers, good clean stock, 10-inch stem, \$2.00  
per 100, \$15.00 per 1000, prepaid by mail. Special  
delivery. F. Danley, Macomb, Ill.

Dried Strawflowers, bright colors, \$10.00 per  
1000. H. C. Lehde, Forks, N. Y.

The BEST WAY to get rid of your surplus  
stock is to use the REVIEW'S Classified ads.

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Strong stems, 200 lbs., \$3.00; 500 lbs. .... \$ 7.00  
Strong dust, 100 lbs., \$2.00; 500 lbs. .... 8.00  
Strong scraps, 100 lbs., \$3.00; 500 lbs. .... 10.00  
Strong stalks, 100 lbs., \$1.00; 500 lbs. .... 4.00  
Ford Tobacco Co., Mayfield, Ky.



If you just want to know what is the best material for framing greenhouses we'll just tell you—it is ALL-HEART "*Tide-water*"

## CYPRESS "THE WOOD ETERNAL"

But if you want (as a wise man should) to know why and all about it you will send for Vol. 3, the Greenhouse Book, and Vol. 1, the U. S. Government Report.

Shoot a card to the

Southern Cypress Mfrs.' Assn.

1230 POYDRAS BLDG.,  
NEW ORLEANS, LA., or  
1230 GRAHAM BLDG.,  
JACKSONVILLE, FLA.

### FRIEDMAN'S BEST.

Tobacco Powder, for fumigating and sprinkling, \$4.00 per 100-lb. sack.  
Tobacco Dust, \$2.50 per 100-lb. sack.  
Fumigating Kind Tobacco Dust, \$3.00 per 100-lb. sack.  
Tobacco Stems, \$2.00 per 100-lb. sack.  
Special prices on ton and carload lots.

J. J. FRIEDMAN,

225-229 Metropolitan Ave. Brooklyn, N. Y.

### FRESH DRY TOBACCO STEMS.

200 lbs., \$3.00; 400 lbs., \$5.00; ½ ton, \$10.00; ton, \$15.00.

Write for carlot prices; 29 factories; immense supply; immediate delivery.  
Largest shippers of Tobacco by-products in America.

THE VIGOR CO., BOX 4, FOSTORIA, O.

### GOOD FRESH TOBACCO STEMS.

Baled to save freight, \$1.50 per 100 lbs., or \$15.00 in ton lots f. o. b. Joplin, Mo.

LEON S. BOUCHER CIGAR CO.,

Joplin, Mo.

Tobacco Dust, 150-lb. bags, \$4.00; 400-lb. cases, \$8.00; ½ ton, \$17.50; 1 ton, \$30.00. F. o. b. city in Indiana.

The Vigor Co., Box 4, Fostoria, O.

Cigar Tobacco stems, \$1.50 per 100 lbs. Special price in ton lots. Peter N. Jacobsen, Cigar Mfr., 332 Harrison St., Davenport, Ia.

### WIRE WORK

WE MANUFACTURE

AND CARRY

THE LARGEST STOCK

OF WIRE DESIGNS IN CHICAGO

SPECIAL DESIGNS ON SHORT NOTICES.

PRICES ALWAYS RIGHT.

JOSEPH ZISKA & SON,

175 N. WABASH AVE., CHICAGO, ILL.

### FLORISTS' WIRE DESIGNS.

GET OUR PRICES ON HANGING BASKETS.  
FALLS CITY WIRE WORKS,  
451 S. THIRD ST., LOUISVILLE, KY.

### WOOD LABELS

LABELS for nurserymen and florists.  
Benjamin Chase Co., Derry Village, N. H.

Good grade wood labels, \$1.00 per 1000.  
Chute & Butler Co., Peru, Ind.

## Asbestfalt

(REG. U. S. PATENT OFF.)

An Elastic Cement That Expands and Contracts With the Weather

Make your greenhouse weather-tight with Asbestfalt, the elastic cement that never gets hard, cracks or peels in cold weather or runs in hot weather.

\$1.25 per gallon. Why pay more?

You can't get anything better no matter how much more you pay. The ingredients are of the purest; weighs but 10 pounds to the gallon.

With the scarcity of coal and its high prices, the careful application of Asbestfalt will more than pay for itself by keeping your greenhouse air-tight.



To insure best results, apply Asbestfalt with our Liquid Putty Machine, price \$2.00. With every barrel purchase of Asbestfalt, one machine free.

## Metropolitan Material Co.

PATENTED GREENHOUSES

1299-1323 FLUSHING AVENUE,

BROOKLYN, NEW YORK

## PECKY CYPRESS

WE ARE SPECIALISTS

We were practically the first to sell to this trade, and guarantee perfect satisfaction and rock-bottom prices. Get the value of our long experience. PECKY CYPRESS, because of its durability, is the only wood now being used for greenhouse benches. Will ship in any quantity, carload or less.

Drop Siding, Ship Lap, Flooring, White Cedar Posts, Everything in Lumber

WRITE FOR PRICES

ADAM SCHILLO LUMBER CO.,

Kingsbury and Weed Sts.  
CHICAGO

L. D. Phones Lincoln 410 and 411



When you combine attractiveness with practicalness, as is done in our Semi-Curvilinear House, you come pretty close to getting a 100% greenhouse.

## Some More "Just So's"

Isn't it so that most 18 by 50 feet houses look about the same, when you FIRST look? Then, when you look again, things about the house begin to look up, that you had never looked for.

Take the question of height of sides.

From the outside, there is not so much difference in appearance.

But, from the inside, you at once see that our eave curve is decidedly different.

Different both in height and sweep of the curve.

One means: a lot more head room on those side benches.

The other means: an impression of a much larger house, with its attendant feeling of airiness.

All of which is because we went about the design of our house just the other way about from other greenhouse concerns.

Instead of taking the old curved eave house, without any side ventilation, and simply adding a gutter at the bottom of the curve and attaching a sash to it, we went back to the splendid, graceful lines of the curvilinear house.

It always had a gutter and side sash.

So, what we did, was simply straighten out the curve in the main part of the roof and modify it somewhat at the eave. All of which gave you our attractive Semi-Curvilinear house.

So you see, with greenhouses, as with everything else, what you start with has a lot to do with what you end with. All of which you at once admit is "just so."

Furthermore, you know we go anywhere for business. Or to talk business.

## Hitchings and Company

HOME OFFICE AND FACTORY, ELIZABETH, N. J.

New York,  
101 Park Avenue

Boston-9,  
294 Washington Street



And when you buy our top notch frame layout, you get masonry sides, cast iron sills and T-Bar rafters.

No need to tell you how much those rafters reduce shade.

Or how they don't swell, causing sash to stick. Or how they outlast the old-timey wood rafter.



Two 36 ft. 7 in. x 250 ft. Steel Bar houses, built for Kuhlmann & Wieck Co., Melrose Park, Ill.

## —Just a bit of advice

From many reliable sources we get the information,

### “Now Is the Time to Buy”

Steel prices are now below the ten year average, but the price of pig iron has advanced ten per cent and the steel market will do likewise.

Our files show that many of the most alert, progressive florists are making their plans now for the future. They know conditions and we are now booking orders for next spring.

If you are going to build any time —

**Now Is the Time.**

When shall we call?

#### SALES OFFICES:

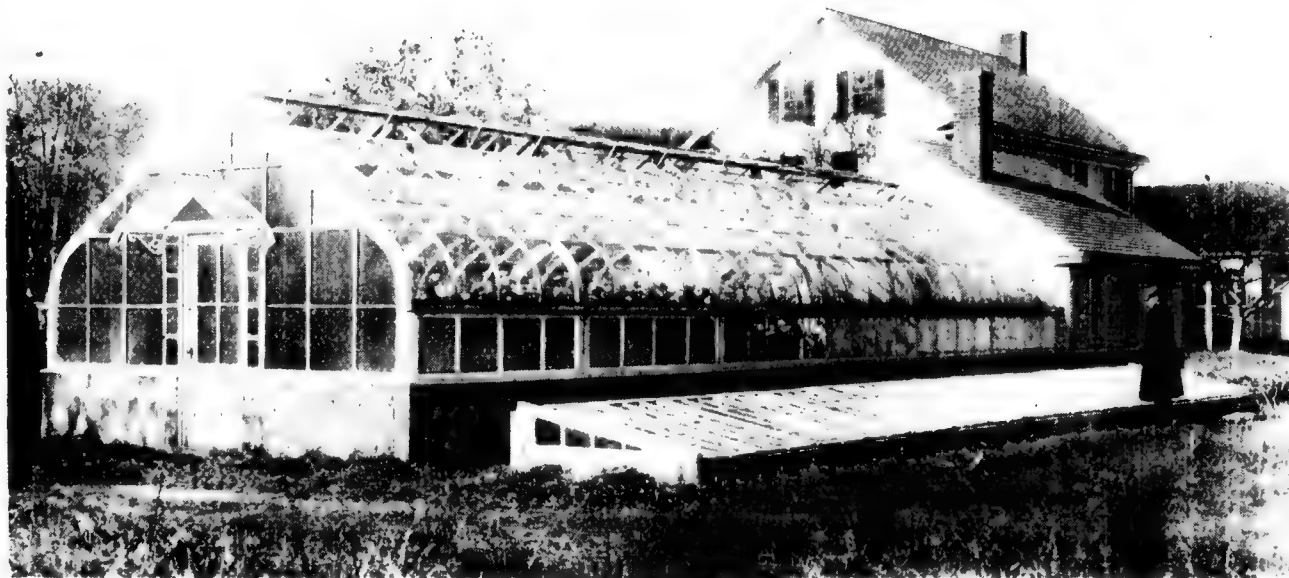
New York	Chicago	Kansas City	Pana, Ill.	Seattle, Wash.	Denver, Colo.
43 W. 18th St.	Masonic Temple	N. Y. Life Bldg.	Drawer 335	Smith Bldg.	1729 Rosemary St.
General Office			-	Chicago	
Factory			-	Pana, Ill.	

**AGMC**

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AGMC





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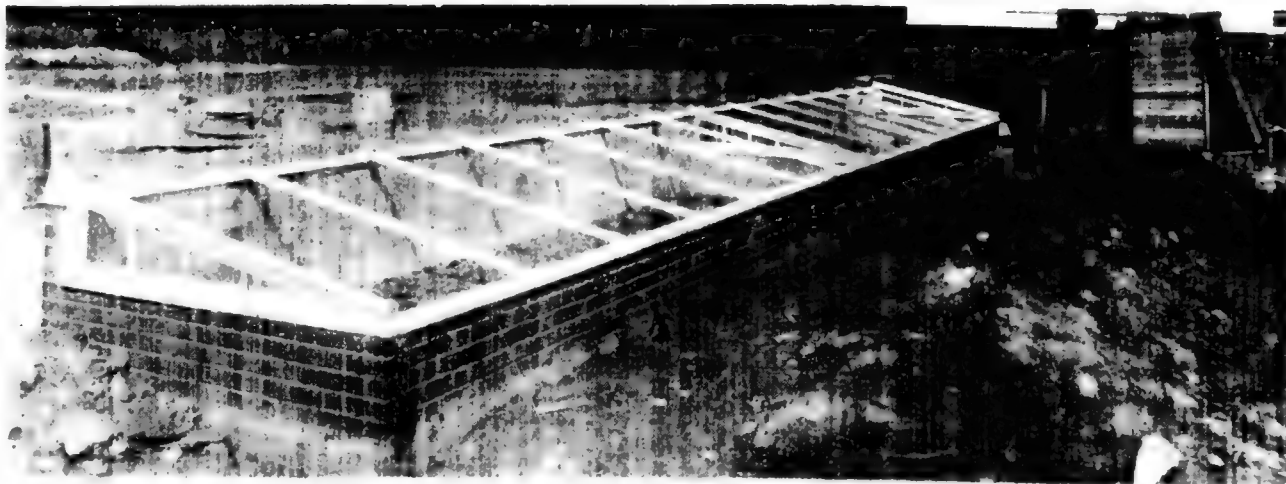
Furthermore, you know we go anywhere for business. Or to talk business.

## Hitchings and Company

HOME OFFICE AND FACTORY, ELIZABETH, N. J.

New York  
101 Park Avenue

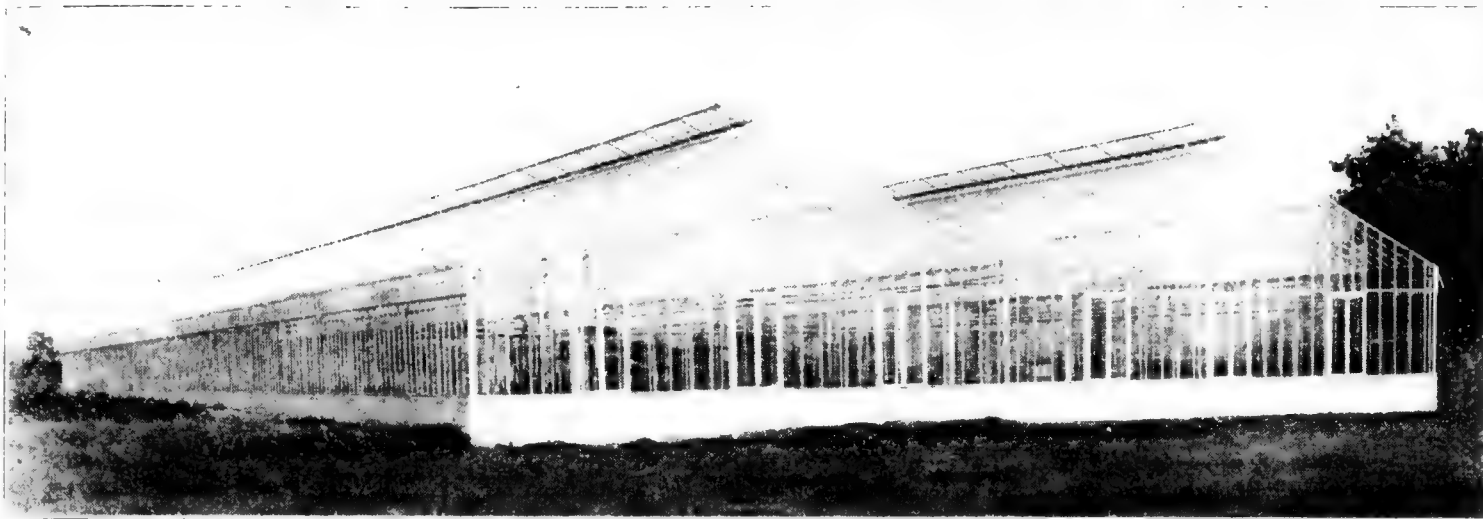
Boston-9,  
294 Washington Street



And when you buy our top notch frame layout, you get masonry sides, cast iron sills and T-Bar rafters.

No need to tell you how much those rafters reduce shade.

Or how they don't swell, causing sash to stick. Or how they outlast the old-timey wood rafter.



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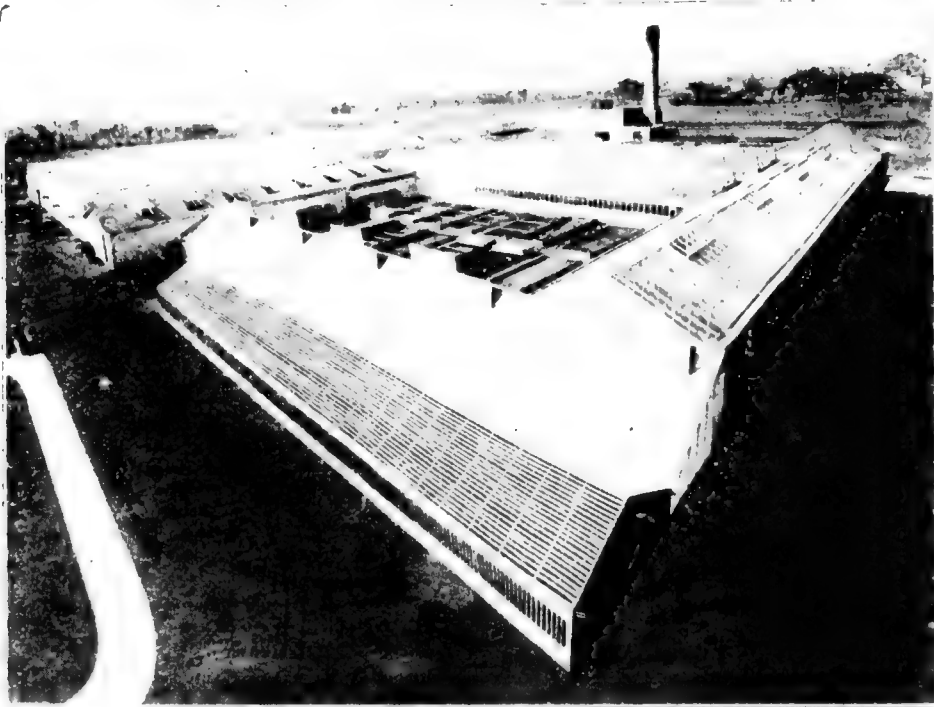
#### SALES OFFICES:

New York	Chicago	Kansas City	Pana, Ill.	Seattle, Wash.	Denver, Colo.
43 W. 18th St.	Masonic Temple	N. Y. Life Bldg.	Drawer 335	Smith Bldg.	1720 Rosemary St.
	General Office	-	-	Chicago	
	Factory	-	-	Pana, Ill.	





# "The best in my entire plant"



Range of Chas. P. Mueller at Wichita, Kansas.

Mr. Mueller's words carry weight, for he is an authority on matters pertaining to greenhouses.

JOHN C. MONINGER CO.,  
914 Blackhawk St.,  
CHICAGO, ILLINOIS.

Sept. 12, 1921.

Gentlemen:—Our houses are about complete and wish to state that I am very much pleased with the material the way it came out.

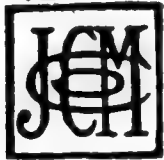
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Wichita, Kansas.



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FLORISTS' PUBLISHING CO., 520 Caxton Building, 508 South Dearborn St., CHICAGO.

Vol. XLVIII.

CHICAGO, OCTOBER 13, 1921.

No. 1246.

## Darwin Tulips

	Per 100	Per 1000
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Wm. Copeland, lavender blue.....	3.50	32.00
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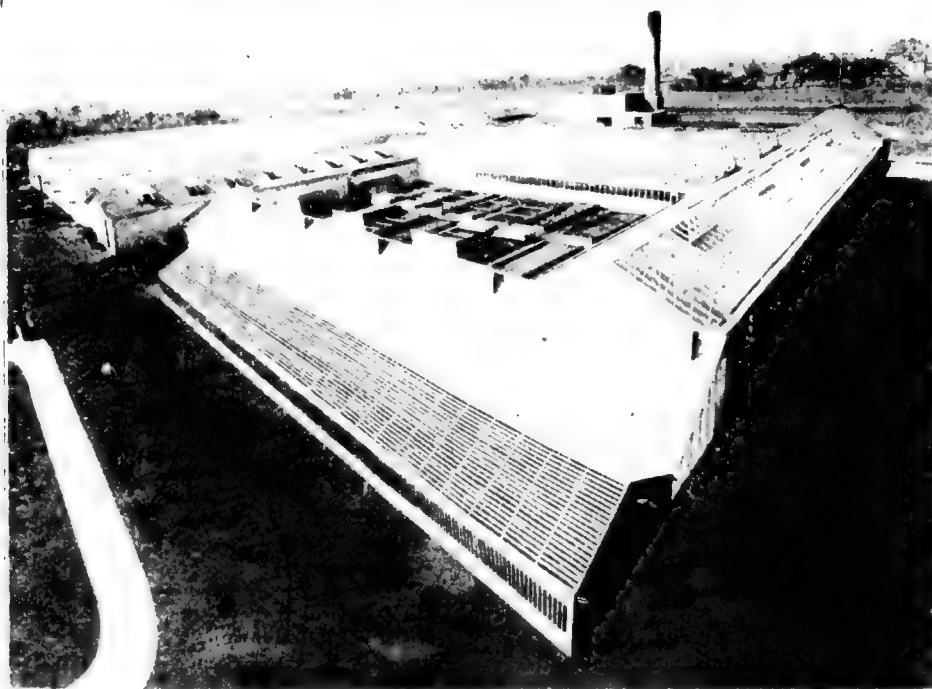
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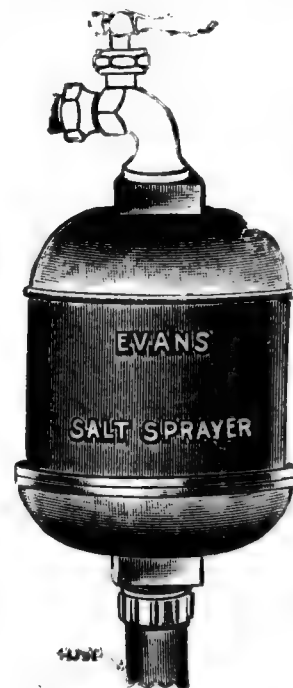
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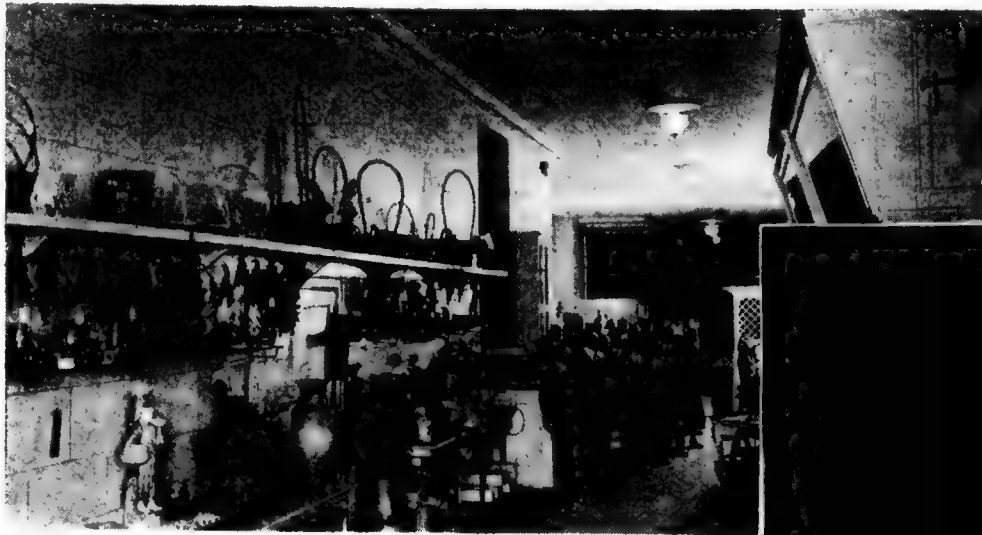
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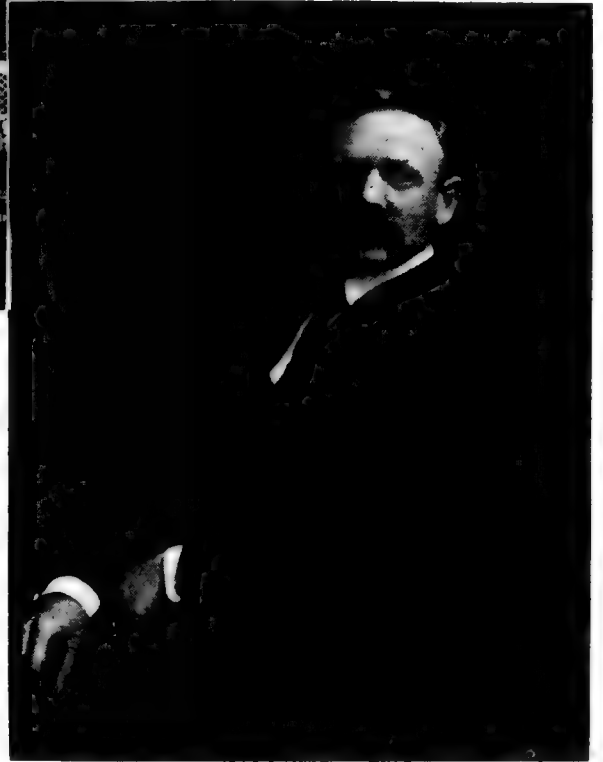
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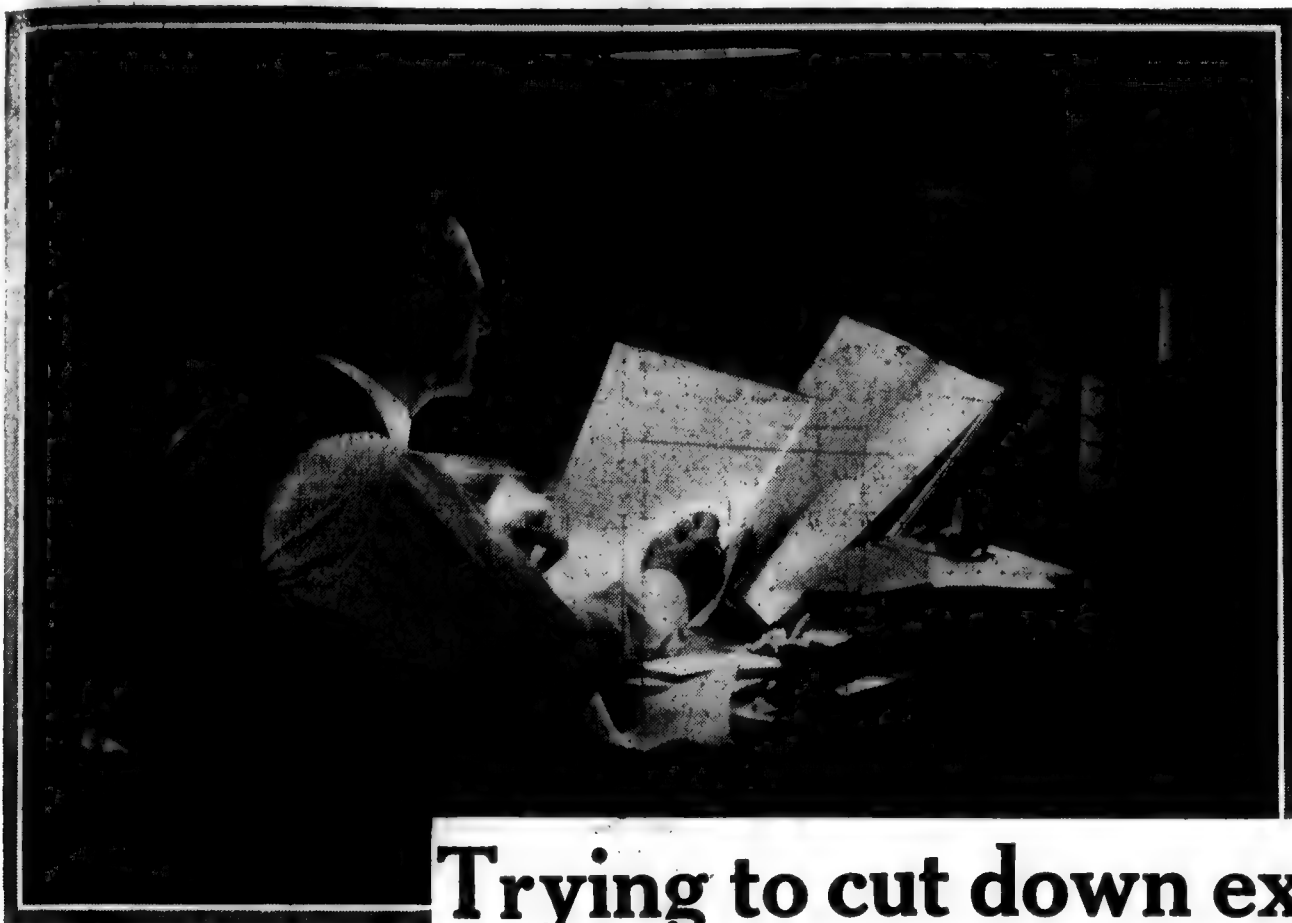
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## No Packing or other Charges

Special Prepared Miniature Hyacinths for Early Forcing.

L'innocence, Gertrude, Grand Maitre, 13 to 15 c.m., \$32.00 per 1000.  
L'innocence, 15 c.m., \$36.00 per 1000.

### SINGLE HYACINTHS

L'innocence	Gertrude
La Grandesse	Grand Maitre
Lady Derby	Queen of the Blues
King of the Blues	Yellow Hammer
La Victoire	

	Per 100	Per 1000
1st size Bulbs.....	\$7.50	\$70.00
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Miniatures.....	3.00	26.00
Bedding Hyacinths, separate colors.....	4.00	35.00

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Kelzarskreen.....		2.75	21.00
La Reine.....		2.50	19.00
Rose Griseelin.....		2.50	19.00
White Hawk.....		3.75	33.00
White Swan.....		2.75	23.00
Yellow Prince.....		2.50	19.00
All colors Mixed.....		2.00	15.00

DOUBLE EARLY TULIPS		Per 100	Per 1000
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All colors Mixed.....		2.25	17.00

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Mme. Krelage.....		3.75	31.00
Pride of Haarlem.....		3.25	27.00
The Sultan.....		2.75	23.00
Wm. Copeland.....		4.00	35.00
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Empress, Mother bulbs.....		6.00	50.00
Empress, Round.....		3.50	29.00
Golden Spur, Mother bulbs.....		6.00	50.00
Golden Spur, Double Nose.....		5.00	40.00
Golden Spur, Round.....		3.50	30.00
Bic. Victoria, Mother bulbs.....		6.00	50.00
Bic. Victoria, Round.....		3.50	28.00
Postleus Ornatus, Double Nose.....		3.25	25.00
Von Sion, Mother bulbs.....		5.50	49.00
Von Sion, Double Nose.....		4.00	35.00
Von Sion, Round.....		3.50	28.00

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Miss Louise Gude, Rose Queen, Bohemian Girl, Yarrowa, Mrs. A. A. Skach, Songbird, bluish pink, Mrs. Sim Orchid, The Beauty, fiery Rose, Gorgeous, Soft salmon—Selma Swenson, soft pink rose.

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White Orchid, Snowflake, Watchung Orchid, Snowstorm, Mrs. M. Spanola, Sanky, early Black Venus, seeded.

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Lavender King,	Warbler,
Asta Ohn,	Heatherbell,
Wedgewood,	Blue Bird,
Songster,	Zvolanek's Blue.

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Morning Star,	Zvolanek's Red,
Orange Scarlet,	Irwin's all colors mixed,
Apricot Orchid,	Helen Lewis, Orange Salmon,
Buff Pink,	

Rose Queen, selected greenhouse grown, 1 oz., \$3.00; 4 ozs., \$10.00; 1 lb., \$35.00.  
Yarrowa, selected Australian grown, \$2.00 per oz.; ¼ lb., \$6.00; 1 lb., \$20.00.  
True Blue, early violet-blue, 1 oz., \$1.50; 4 ozs., \$5.00; 1 lb., \$15.00.

### BURPEE'S VARIETIES, Grown by Burpee

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<b>WHITE</b>			
Improved Snowstorm (Burpee's).....	1.10	3.50	12.00
Early Sanky (Burpee's).....	.60	1.80	6.00
<b>BLUSH</b>			
Peach Blossom (Burpee's).....	2.00	6.00	18.00
<b>LIGHT PINK</b>			
Lowliness (Burpee's).....	.60	1.50	6.00
Sweet Briar (Burpee's).....	.60	1.80	6.00
<b>DEEP PINK</b>			
Enchantress (Burpee's).....	.75	2.35	8.00
Pink Beauty (Burpee's).....	.75	2.35	8.00
<b>CREAM PINK</b>			
Daybreak (Burpee's).....	.75	2.35	8.00
Rising Sun (Burpee's).....	.75	2.35	8.00
Sunburst (Burpee's).....	.60	1.80	6.00
<b>MAROON</b>			
Maroon Prince (Burpee's).....	.75	2.35	8.00

ORANGE	Oz.	¼ Lb.	Lb.
Flamingo (Burpee's).....	2.00	\$6.00	\$18.00
Dazzler (Burpee's).....	.75	2.35	8.00
Orange Beauty (Burpee's).....	.90	2.85	10.00
<b>ORANGE SCARLET</b>			
Giltara (Burpee's).....	2.00	6.00	18.00
<b>CERISE</b>			
Fire King (Burpee's).....	1.10	3.50	12.00
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<b>SALMON</b>			
Apricot (Burpee's).....	.90	2.85	10.00
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Lavender King (Burpee's).....	.75	2.35	8.00
Princess (Burpee's).....	.75	2.35	8.00
<b>BLUE</b>			
True Blue (Burpee's).....	1.10	3.50	12.00
Blue Jacket (Burpee's).....	1.10	3.50	12.00
Blue Bird (Burpee's).....	.90	2.85	10.00
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Early King (Burpee's).....	.60	1.80	6.00

ROSE AND CARMINE	Oz.	¼ Lb.	Lb.
Fordhook Rose Improved (Burpee's).....	\$0.60	\$1.50	\$5.00
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Glorious (Burpee's).....	.75	2.35	8.00
Mauve Beauty (Burpee's).....	.75	2.35	8.00
<b>PASTEL PINK</b>			
Fairy Queen (Burpee's).....	.75	2.35	8.00
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Fordhook Pink & White (Burpee's).....	.60	1.80	6.00
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One of the best strains in the country.  
Giant Wandersbek, salmon.  
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Giant magnifica (Dark rose-pink).  
Giant White with eye.  
Giant Pure White.  
Giant Lavender.  
Giant Victoria (White, tipped with pink).  
Giant Daybreak. (Delicate shades of light pink to salmon).  
Giant All Colors Mixed.

Price on all above:  
100 seeds \$1.00. 1000 seeds \$12.00.

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Calceolaria, Orange King, Double Extra Selected Strain for forcing under glass. ¼ oz., 75c; oz., \$2.00.

Calendula, Lemon Queen. ¼ oz., 35c; ½ oz., 50c; oz., 75c.  
Cineraria Seed, Giant Flowering Matador (Crimson), Rosea, Royal Blue, Stellata Hybrids Mixed, also finest Mixed Half Dwarf. 100 seeds, \$1.00; 500 seeds, \$3.75.  
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### PANSY SEEDS

Home grown. Best money can buy.  
Giant Yellow Giant Lavender  
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Mixture: Giant Florist Mixture. Trade pkt., 75c; ¼ oz., \$1.50; ½ oz., \$2.25; ¾ oz., \$4; oz., \$7.50.

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Irwin's Finest Exhibition Mixture. A mixture of the finest exhibition Pansies grown in this country. ¼ oz., \$2; ½ oz., \$3.50; ¾ oz., \$6.50; oz., \$12.

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#### New Varieties

Keystone, Golden Pink Queen, Hybrid Pink, soft orchid, Orlando, and Golden Delight, \$1.00 per pkt.

Stock Seeds. Irwin's New York Market (Nice type). This is the finest strain obtainable for cut flower use, reselected and grown in pots under glass to insure the best percentage possible for double flowers. Pure White, Shell-Pink, Rose-Pink, Queen Alexandra, lilac, Lavender, Canary Yellow, Purple, Princess Alice, white. 1-16 oz., 75c; ¼ oz., \$2; oz., \$5.

For other items note my 2-page ad in Florists' Exchange.

Improved Freesia Purity, Calla Bulbs and Lily Bulbs, see front cover.

For all items of Plant Stock, see Classified advertisements.

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We are now receiving  
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A good supply of  
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	Per 100	Per 1000
First Size .....	\$7.50	\$70.00
Second Size .....	6.00	52.50

We supply the above in the varieties listed below:

- La Grandesse**—Intense snow white, very large, well-shaped spike on long, strong stem; fine formed bells of great substance. The finest of all pure white Hyacinths and unsurpassed as an exhibition variety.
- L'Innocence**—Pure white, broad, loose spike of elegant form, very large, well-shaped bells, early and excellent for forcing, and good bedder. It is used in large quantities all over the world. The most popular of all white Hyacinths.
- Gertrude**—Rosy pink, compact flower and large bulb. A first class forcing variety. Profitable for market work. Being of erect habit, it is excellent for bedding.
- Gigantea**—Fine bluish pink, large compact flower. The name indicates its character. It has a giant flower. Fine for forcing and bedding.
- Marconi**—Bright pink, a fine truss with large bells on stiff stem; valuable novelty.
- Lady Derby**—Delicate rose, extra large, leading variety. One of the best and a most recommendable variety. Very early and easy forcer.
- La Victoire**—Brilliant carmine red. Forces early; extra fine; new.
- Queen of the Pinks**—Lovely pink; largest compact spike. A beautiful sport of the well-known "King of the Blues."
- Blamarek**—Light blue; early; broad spike.
- Grand Maître**—Fine, deep porcelain blue; very large, broad, well-formed spike on short, strong stem. Beautiful curled bells, which, combined with the fine color and form, give this flower a very attractive appearance. It is the most popular of all blue Hyacinths.
- Queen of the Blues**—Fine, light blue with beautiful silvery shade; fine, large spike. One of the best pot Hyacinths for medium late.
- King of the Blues**—Deep, glossy blue; splendid, well-formed large spike on short stem; bells of medium size but of great substance. Best and most popular dark blue.
- Yellow Hammer**—Golden yellow; fine, compact truss; the earliest and best yellow forcing variety.
- King of the Yellows**—Bright, golden yellow; large bells and spike; for bedding and late forcing.

## SINGLE EARLY TULIPS

### RED SHADES

	Per 100	Per 1000
Pink Beauty—Deep, glowing rose with white flush outside .....	\$3.50	\$33.00

# SPEAK IF YOU DUTCH

With the season still several weeks to go, stocks and many of the most popular is a lot of low grade stock about (watch Bulbs like those we offer there already We offer the following list subject to

	Per 100	Per 1000
Prince of Austria—Fine orange-red; sweet scented; extra fine for forcing and tall-stemmed, grand bedder; a leading variety suitable for all purposes and always giving satisfaction.....	\$2.75	\$25.00
Vermilion Brilliant—Scarlet, brilliant color, early and easy forcer; splendid bedder; one of the best tulips for all purposes.....	3.25	30.00

### PINK SHADES

Cottage Maid—Dark rose with white shade; a grand variety for bedding.....	2.75	25.00
Flamingo—White, flaked deep pink; a sport of "White Hawk"; one of the best pink varieties for forcing.....	4.25	40.00
Prosperity—Delicate, lovely pink; a dark pink sport of "La Reine"; excellent for early forcing.....	\$3.50	\$32.00
Rose Grisdelin—Blush-white, edged delicate rose. The best rose forcer and a good bedder.....	2.25	20.00
Rose La Reine—Deep carmine rose.....	3.50	30.00

### WHITE SHADES

L'Immaculee—Pure white; fine forcer.....	2.50	22.00
La Reine Maximus—White, shaded pink; may be called an extra large flowered La Reine; splendid forcer .....	3.50	32.50
White Hawk—Pure white; large, substantial flower..	3.00	28.00
White Swan—Pure white; true egg-shaped flower on long stem; extra for cutting; late.....	2.75	25.00

### YELLOW SHADES

Chrysolora—Pure golden yellow; fine for forcing and bedding .....	2.60	24.00
King of the Yellows—Deep, golden yellow; a well-shaped flower of great substance on tall, firm stem; extra for cutting; easy forcer; one of the best and earliest yellows.....	2.35	21.00

### STRIPED SHADES

Duchesse De Parma—Bright orange-scarlet; bordered yellow; fine bedding variety.....	2.60	23.00
Duc de Breslin—Red, yellow bordered.....	2.30	21.00
Kelzerskroon—Crimson-scarlet, edged bright yellow; large, showy flower on tall, strong stem; fine for forcing and splendid for bedding.....	2.50	22.00

## DOUBLE EARLY TULIPS

	Per 100	Per 1000
Boule De Neige—Pure white; large; perfect-shaped, peony-like flower .....	\$2.75	\$23.00
Couronne D'Or—Golden yellow, flushed orange; beautiful, large flower on long, strong stem; splendid for bedding, and the most popular double yellow forcing tulip .....	2.75	25.00
Gloria Solis—Scarlet-red, yellow bordered.....	3.00	27.50
Imperator Rubrorum—Rich, glowing scarlet; old, well-known forcing variety.....	3.25	30.00
La Candeur—Pure white; splendid for bedding; late .....	2.75	26.00
Murillo—Finest pink, full double flower. This leading variety is unquestionably the best double pink for forcing and unsurpassed for bedding.....	2.25	17.50
Mr. Van Der Hoef—A beautiful, golden yellow sport of "Murillo"; a novelty of great merit.....	3.50	32.00
Tournesol—Red, bordered yellow; very large flower; easy and earliest forcer.....	3.50	30.00
Titian—Red, bordered yellow; early forcer.....	3.50	33.00
Tearose—A beautiful, pale yellow sport of "Murillo"; splendid for forcing and bedding.....	3.00	28.00

## DARWIN TULIPS

All florists should include Darwin Tulips in their list. It is the most admired of all Tulips and very profitable for Mothers' Day

	Per 100	Per 1000
Clara Butt—Soft salmon-rose pink; medium size flower of perfect shape and lovely color; a real beauty; a fine bedder and splendid forcer.....	\$2.60	\$24.00



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# QUICK WANT BULBS

Importers are rapidly clearing out their varieties already are unobtainable. There (your step) but of strictly high grade is a scarcity.

Being unsold on receipt of order.

	Per 100	Per 1000
Arnecombe Sanders—Brilliant rosy-scarlet, with white, showy base; very large beautifully shaped flower; one of the very best.....	\$3.00	\$28.00
Low—Scarlet vermillion, distinct blue and white base; very brilliant color; an attractive bedder.....	3.25	30.00
Ime. Krelage—Deep rose, margined pale; large flower, on tall stem; splendid forcer.....	3.00	28.00
Massachusetts—Soft, rosy and white; large flower on strong stem.....	3.00	28.00
Mrs. Potter Palmer—Shining purple.....	3.00	28.00
Painted Lady—Creamy white.....	2.75	25.00
Ride of Haarlem—Bright carmine-red, fine blue base; enormous flower of perfect form and grand beauty. For groups this variety is unsurpassed both for its glorious color and stately habit; splendid forcer..	2.75	25.00
Rev. Ewbank—Lilac mauve, shading to silvery heliotrope at edge; very beautiful and distinct color; true Darwin shaped open flower; good forcer....	2.75	26.00
William Copeland—(Sweet Lavender); blue lilac; highly recommendable for early forcing; the earliest of all.....	4.00	35.00

## LATE MAY FLOWERING TULIPS

	Per 100	Per 1000
Bouton D'Or—Golden yellow; the finest golden yellow for cutting and bedding.....	\$2.75	\$25.00
Cesneriana Lutea—Large, pure yellow; enormous flower on tall, strong stem.....	2.75	25.00
Cesneriana Spathulata—Scarlet, blue base; large, long-stemmed flower.....	2.75	25.00
Engelcombe Pink—Salmon red, greenish base; for bedding and late forcing.....	2.75	25.00
Isabella—Cream, turning carmine rose; elegant, long flower; for forcing and bedding.....	2.75	25.00
Mrs. Moon—The largest of late yellow tulips, on strong stem; very beautiful.....	2.75	25.00
Malden's Blush (Picotee)—White, rosy margined, turning to a bright, pale crimson; elegant flower; popular variety for cutting.....	2.75	25.00
Parisian Yellow—Deep yellow; fine pointed flower; splendid for cutting.....	2.75	25.00

## NARCISSI

### SINGLE NARCISSI

	Per 100	Per 1000
Barrii Conspicuous—Pale yellow, cup extra deep orange, edged scarlet.....	\$3.00	\$28.00
Cervantes—(Winter Gold), yellow trumpet Narcissus, earliest of all forcers.....	5.00	45.00
Emperor—Brilliant golden yellow trumpet; large, substantial flower; a very popular variety for medium and late forcing.....	5.00	45.00
Mother Bulbs.....	5.00	45.00
Empress—Yellow trumpet with pure white perianth.....	5.00	45.00
Mother Bulbs.....	5.00	45.00
Round Bulbs.....	3.50	30.00
King Alfred—Uniform rich golden yellow. On account of its elegance and beauty far superior to all other yellow trumpets.....	10.00	95.00
Mother Bulbs.....	10.00	95.00
Porticus Ornatus—Pure white perianth, with orange-scarlet center.....	3.00	\$28.00
Double Nose.....	2.75	25.00
Porticus, Pheasant's Eye—Perianth pure white, cup orange-scarlet; late.....	2.75	25.00
Princeps—Yellow trumpet with sulphur perianth; a very popular early forcing variety.....	4.00	37.00
Double Nose.....	4.00	37.00
Round Bulbs.....	3.25	30.00



Single Narcissus  
Victoria

Sir Watkin—Large yellow cup with sulphur-white perianth; the largest of all short-cupped varieties.....	Per 100	Per 1000
Mother Bulbs.....	\$4.75	\$44.00
Round Bulbs.....	3.60	33.00
Trumpet Major—Yellow.....	3.25	30.00
Trumpet Maxima—Deep yellow.....	3.50	32.00
Victoria—Rich yellow trumpet with pure white perianth; one of the most popular and best paying varieties for the trade.....	5.00	47.00
Mother Bulbs.....	3.50	30.00
Round Bulbs.....	3.50	30.00

### DOUBLE NARCISSI

Sulphur Phoenix—Sulphur-white, extra for cutting.....	3.50	32.00
Von Sion—Best large, pure golden yellow; extra fine for forcing.....	5.00	45.00
Mother Bulbs.....	5.00	45.00

## JONQUILS

	Per 100	Per 1000
Single, Sweet Scented—Golden yellow.....	\$2.25	\$21.00
Campanelle Rugulosus—Deep yellow; sweet scented, large flower. Very free flowering; excellent for cutting and naturalizing.....	2.75	25.00
Poetaz Alsace—Pure white, with yellow eye; large flowered; mostly three flowers to stem.....	3.75	35.00
Poetaz Elvira—Pure white, with yellow eye; large flower; free bloomer.....	3.75	35.00

## FRENCH BULBS

	Per 100	Per 1000
French-Grown Hyacinths—		
Italian, white, 16 ctm.....	\$6.00	\$50.00
Double Dark Blue, 16 ctm.....	6.00	50.00
Single Blue, 16 ctm.....	6.00	50.00
Single Light Blue, 16 ctm.....	7.50	60.00

## CALLAS

	Per 100
1 1/4 to 1 1/2-inch.....	\$10.00

## LILIUM GIGANTEUM

Try us this season for your Lily order. We import direct from the grower.

We can take care of a few more orders. Send yours today.  
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CHICAGO, ILL.**





# Yellow Chrysanthemums

VERY CHOICE

## White Pompons

FANCY DOUBLE

READY OCTOBER 10

**Our Roses now coming in with a heavy crop**

Cut especially for the shipping trade. All shipping orders are filled with Roses cut the same day the order is shipped. **GIVE OUR STOCK A TRIAL.** We do not sell to the Department Stores or to Drug Stores, and are associate members of the F. T. D. Association.

**It Pays To Order Direct of The Grower**  
**Please note our Special offer**

### CURRENT PRICE LIST

**Yellow Chrysanthemums**, choice, large, per doz., \$4.00 to \$6.00

**Fancy White Pompons**, per bunch, 75c to \$1.00

	Per 100		Per 100
<b>RUSSELL</b>	Fancy Long .....	<b>BUTTERFLY</b>	Long..... \$12.00
	Good Medium..... 10.00 to 12.00	<b>and OPHELIA</b>	Medium..... \$ 8.00 to 10.00
	Good Short .....		Short .....
<b>COLUMBIA</b>	Fancy Long .....	<b>WHITE</b>	Long..... 10.00 to 12.00
	Good Medium..... 10.00 to 12.00	<b>KILLARNEY</b>	Medium .....
	Good Short .....	<b>SUNBURST</b>	Short .....
<b>PREMIER</b>	Long..... 16.00 to 20.00		
	Good Medium..... 10.00 to 12.00		
	Good Short..... 5.00 to 8.00		
<b>CRUSADER</b>	Long .....		
	Medium .....		
	Short..... 5.00 to 8.00		

**SPECIAL OFFER—Assorted Roses, our selection, in lots of 200 or more.**

Good Medium Lengths..... \$10.00 per 100  
 Good Short Lengths..... 6.00 per 100

**Good fancy Ferns here in quantity, per 1000 - - \$2.50**

ADIANTUM .....per 100, \$1.50 to \$2.00 | GALAX, bronze ....per 1000, \$2.00  
 SPRENGERI .....per 100, 3.00 | ASPARAGUS SPRAYS per bunch, \$0.35 to .40

A trial order solicited.

In buying direct of the grower you are assured of fresh stock at all times, and the most even run of quality possible.

# Bassett & Washburn

Greenhouses:  
 WESTMONT, ILL.

**CHICAGO, ILL.**

Office and Store: 178 N. Wabash Avenue  
 Long Distance Phone, Central 1457

# The Denver Wholesale Florists' Co.

## DENVER, COLO.

**CHRYSANTHEMUMS** ..... Per doz., \$2.00 to \$5.00  
**POMPONS** ..... Per bunch, .75

We are now cutting as fine a lot of PREMIER as we ever saw, and enough of them to fill all orders.

### PREMIER

Fancy ..... Per 100, \$20.00 to \$25.00  
 Long ..... Per 100, 16.00  
 Medium ..... Per 100, 12.00  
 Short ..... Per 100, 8.00 to 10.00

### RUSSELL

Fancy ..... Per 100, \$20.00 to \$25.00  
 Long ..... Per 100, 16.00  
 Medium ..... Per 100, 12.00  
 Short ..... Per 100, 8.00 to 10.00

### FRANCIS SCOTT KEY

Fancy ..... Per 100, \$25.00 to \$30.00  
 Long ..... Per 100, 20.00  
 Medium ..... Per 100, 16.00  
 Short ..... Per 100, 10.00 to 12.00

### COLUMBIA

Fancy ..... Per 100, \$20.00  
 Long ..... Per 100, 16.00  
 Medium ..... Per 100, 12.00  
 Short ..... Per 100, \$6.00 to 10.00

### BUTTERFLY

Long ..... Per 100, \$16.00  
 Medium ..... Per 100, 12.00  
 Short ..... Per 100, \$6.00 to 8.00

### OPHELIA

Long ..... Per 100, \$16.00  
 Medium ..... Per 100, 12.00  
 Short ..... Per 100, \$6.00 to 8.00

### DOUBLE WHITE KILLARNEY

Long ..... Per 100, \$16.00  
 Medium ..... Per 100, 12.00  
 Short ..... Per 100, \$6.00 to 8.00

**CARNATIONS** ..... Per 100, \$ 6.00  
**EASTER LILIES** ..... Per 100, 20.00  
**LILY OF THE VALLEY** ..... Per 100, 10.00  
**SWEET PEAS** ..... Per 100, \$1.00 to 2.00  
**ORCHIDS** ..... Per doz., 12.00  
**SMILAX** ..... Per doz., 4.00  
**ASPARAGUS PLUMOSUS** ..... Per bunch, .75  
**ASPARAGUS SPRENGERI** ..... Per bunch, .75  
**ADIANTUM CROWEANUM** ..... Per bunch, .50

We are headquarters for OREGON FERN LEAVES, and anybody that ever used this kind will never go back to the flimsy Eastern ferns.

**OREGON FERN LEAVES** ..... Per 1000, \$6.00

**MAGNOLIA LEAVES, (Dux) Brown or Green** ..... Per box, 2.00

**MAGNOLIA LEAVES, (Dux) Red** ..... Per box, 2.35

**CYCAS LEAVES, all sizes.** Send for prices, they will interest you.

**WATERPROOF CREPE PAPER, green or red.** In lots of 1 dozen rolls ..... Per roll, .35

If you need WIRE DESIGNS, CUT FLOWER BOXES, CHIFFONS, or any other SUPPLIES, we are here to serve you.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

**Watch  
This Page**

**The Denver Wholesale Florists' Co.**  
 1433-35 California Street DENVER, COLO.



A New Decoration of Striking Attractiveness

## The Big Holiday Hit!

An elegant Mahogany Lamp with beautifully decorated parchment shade. Colored revolving cylinder inside, producing a soft, moving rainbow effect through the parchment. Self-operated by heat generated by lamp.

Any style lettering on both sides. Unless otherwise instructed, Florists' lamps are lettered on one side "Say It with Flowers," and on the other side "Flowers the Most Acceptable Gift."

Height over all, 30 inches. Width of shade, 18 inches. Height of shade, 13 inches, including 3-inch colored metal fringe. Will fit any current.

PRICE COMPLETE, including 75-Watt Lamp, Cord and Socket **\$18.75**

*Get one now and be first in your city.*

**The Botanical Decorating Co.**

208 W. Adams St.

CHICAGO, ILL.

Write for our colored Art Catalogue of  
**ARTIFICIAL FLOWERS**



EMIL SCHLOSS, Pres. and Treas.

## *The* **RIBBON HOUSE**

**Schloss Bros. Ribbons, Inc.**

31 and 33 East 28th Street

NEW YORK

**HEADQUARTERS**

FOR

**Florists' Ribbons, Chiffons and Novelties**

**SEE OUR NEW NOVELTIES**



# Right Now Every Florist is Devoting

his best efforts to creating new creations to offer his trade. Our many novelties will make this work a pleasure and quite easy.

**Have You Received Our New Catalogue?**

**If not—A POSTAL WILL BRING ONE TO YOU.**

**NOW IS THE TIME TO PREPARE FOR THE HOLIDAYS**

## Magnolia Wreaths

Why spend your valuable time making Magnolia Wreaths? We offer you a Special Made Wreath of unusually good value, style and workmanship. These Wreaths are manufactured by a Skilled Florist. Send for a sample dozen and be convinced. We offer these at the following prices in Brown or Green:

12-inch....65c each    16-inch....\$1.10 each    20-inch....\$1.75 each  
14-inch....90c each    18-inch.... 1.35 each

## Decorated Wreaths for Christmas

We have a complete line of Decorated Christmas Wreaths. Something entirely new. Wreaths made in Solid Poppies and Solid Thistles, Trimmed. Prices ranging from \$3.50 to \$6.00 each. Decorated Magnolia and Oak Spray Wreaths, Trimmed. Prices ranging from \$1.50 to \$3.00 each.

**Let us Send You a Sample Assortment—You Will Be Convinced.**

★★★  
**SPECIAL** {  $\frac{3}{4}$ -INCH RED JAP. FRIEZE  
★★★  
60 yards to a roll, 60 cents per roll

## Papier Mache Wreath Forms

We are now ready to take care of your requirements on Wreath Forms.

We have these forms in the following sizes:

4-inch.....\$0.75 per 100    8-inch.....\$2.50 per 100    12-inch.....\$4.00 per 100  
6-inch..... 1.50 per 100    10-inch..... 3.50 per 100    14-inch..... 6.00 per 100  
16-inch.....\$8.00 per 100

## BASKETS

Our Basket Department has the most complete line of Christmas Numbers ever shown.

We are also in a position to supply you with Special Assortments.

No. 1 Plant Basket Assortment—12 baskets....\$10.00    No. 3 Tumbler Basket Assortment—50 baskets....\$14.00  
No. 2 Plant Basket Assortment—12 Baskets.... 12.00    No. 4 Cut Flower Basket Assortment—50 baskets... 27.00  
No. 5 General Assortment—25 baskets.....\$17.00

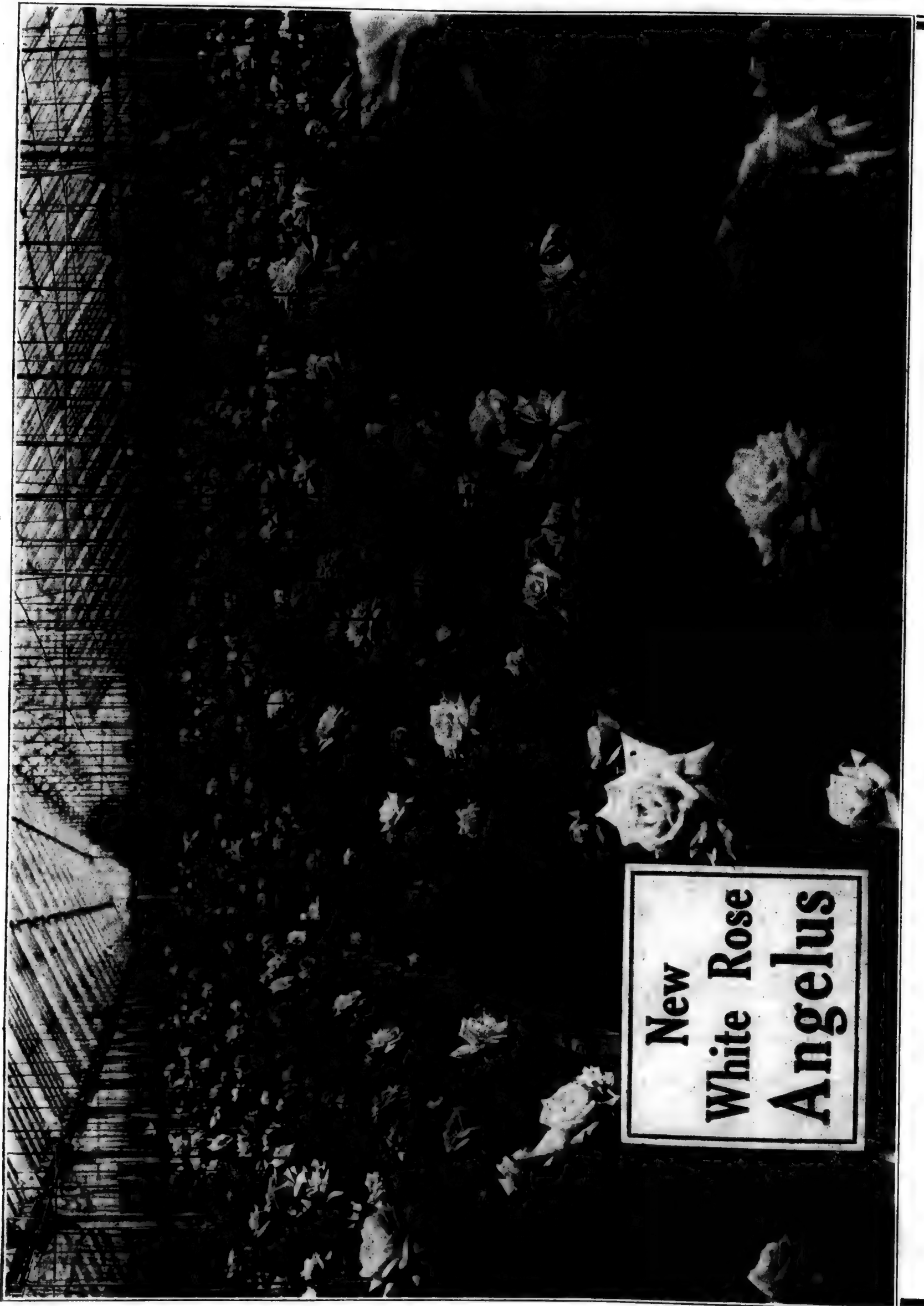
The above General Assortment includes Plant, Table, Cut Flower and Tumbler Baskets.

We have many other Special Values in Baskets. **See our latest Catalogue.**

**Ribbons, Chiffons, Corsage Ties and Cords**

# The Pittsburgh Cut Flower Company

**116 and 118 Seventh Street, PITTSBURGH, PA.**



# Eventually every rose-grower will plant Angelus

## Why not be among the first?

A seedling of Columbia on Ophelia. White with cream tinted center. A big rounded rose, like Premier in form but with higher center; very lasting, and fragrant. Foliage dark green, disease-resistant. A vigorous, upright grower and free in bloom. Resembles Kaiserin Augusta, but it blooms freely in Winter and is a specially good keeper. Was awarded Certificate of Merit of the Chicago Flower Growers' Association in 1921; also Silver Medal of the New York Flower Show, Spring 1921.

OWN ROOT	
100.....	\$ 35.00
250.....	82.50
1,000.....	300.00
2,500.....	725.00
5,000.....	1,375.00
10,000.....	2,600.00
GRAFTS	
100.....	\$ 42.50
250.....	101.25
1,000.....	375.00
2,500.....	912.50
5,000.....	1,750.00
10,000.....	3,350.00
500 at 1000 rate	

Originated by

**FRED H. LEMON & CO.**  
RICHMOND, IND.

*To be disseminated, beginning January, 1922, jointly with*

**E. G. HILL CO.**     **CHAS. H. TOTTY CO.**     **JOS. H. HILL CO.**  
RICHMOND, IND.     MADISON, N. J.     RICHMOND, IND.

**To secure early delivery send your order now to one of the disseminators**



# CRAIG QUALITY STOCK IS UNSURPASSED

We take this opportunity to advise our many friends and customers that we have prepared a much larger and finer stock of Craig Specialties for immediate or future delivery. Any grower having room at this time would do well to stock up on Craig Quality Crotons, Dracaenas, Arecas, Cyclamen, Ferns, Pandanus Veitchii, Begonias. They will show big profits by fall. We are the LARGEST GROWERS OF THE ABOVE STOCK IN AMERICA.

We can make up attractive collections of assorted stock for the retail store man. Would suggest that you place your orders at once and we will ship at any time you state. All orders will have prompt and careful attention.

## FALL PRICE LIST, 1921

### CROTONS

The Croton, with its highly colored foliage, is indispensable during Fall and Winter. We have the largest and most complete collection of Crotons in the world, carrying at the present time for Fall sales over 50,000 in 200 varieties, all of the very highest quality and brilliantly colored.

#### Immediate Delivery

4-inch pots, strong plants, \$10 per doz., \$75 per 100.  
5-inch pots, strong plants, \$15 per doz.  
6-inch pots, strong plants, \$18 and \$24 per doz.  
7 and 8-inch pots, strong plants, \$4, \$5 and \$6 each.  
10-inch pots, strong plants, \$7.50 and \$19 each.  
12 and 14-inch pots, specimen plants, \$15, \$20 and \$25 each.

#### Croton Funotata

One of the finest and most satisfactory varieties for basket work and centers of ferneries. 2½-inch pots, \$20 per 100, \$175 per 1,000.

8-inch pots, \$35 per 100.  
4-inch pots, \$50 per 100.  
Every retail store and grower should feature Crotons this Fall and Winter. We know our stock will please you and your customer.

### DRACAENAS

There is no variety of foliage plant so attractive as the highly colored Dracaena. The small and medium sizes can be used to great advantage in making up the popular Christmas baskets, while the large specimens have always been in great demand for decorative purposes. We are now growing more Dracaenas, in greater variety, than any firm in the country.

#### Dracaena Godseffiana

Green and white leaf, very hardy, fine for baskets.

2½-inch pots, \$20 per 100.  
8-inch pots, \$35 per 100.  
4-inch pots, \$80 per 100.

#### Dracaena Warneckii (New)

Silver and green leaf. Very durable. 6-inch pots, \$30 per doz. 7-inch pots, \$3.50 each.

#### Fancy Dracaenas

We are offering a collection of the new and rare Dracaenas. Very handsome for home decoration or for fancy combination baskets.

4-inch pots, \$9 per doz.  
5-inch pots, \$15 per doz.  
6-inch pots, \$18 and \$24 per doz.  
7 and 8-inch pots, \$2.50 and \$5 each.

#### Dracaena Massangeana

The variety with the golden stripe down the center of the leaf. The best of all Dracaenas for the house. We have an exceptionally large stock, well colored and of the very highest quality.

4-inch pots, heavy, \$12 per doz., \$100 per 100.  
8-inch pots, heavy, \$4 and \$5 each.  
6-inch pots, heavy, \$2 and \$2.50 each.  
10-inch pots, heavy, \$7.50 each.

#### Dracaena Fragrans

Plain green leaf.  
4-inch pots, \$9 per doz.  
6-inch pots, \$24 per doz.  
8-inch pots, \$4, \$5 and \$6 each.  
10-inch pots, \$7.50 each.

#### Dracaena Sanderiana

Small, light green leaves, edged with creamy white. Fine for center of fern dishes or basket work.

8-inch pots, \$50 per 100.

#### Dracaena Lord Wolseley

One of the very best varieties for Easter and Christmas, being bright red in color. An excellent Christmas variety.

2-inch pots, \$20.00 per 100.  
3-inch pots, \$35.00 per 100.  
4-inch pots, \$60 per 100.  
5-inch pots, \$15.00 per doz.  
6-inch pots, \$18 and \$24 per doz.  
7-inch pots, \$3.50 and \$4 each.

#### Dracaena Kellermaniana (New)

One of the finest foliage plants for combination baskets or boxes.

2½-inch pots, \$20 per 100.  
8-inch pots, \$35 per 100.  
4-inch pots, \$60 per 100.  
8-inch pots, \$5 each, made up, very handsome.

#### Dracaena Terminalis

Exceptionally well colored.  
2½-inch pots, \$20 per 100.  
8-inch pots, \$35 per 100.  
5-inch pots, \$15 per doz.  
6-inch pots, \$18 and \$24 per doz. September delivery.

We would suggest ordering the above early, as the demand is always great.

#### Dracaena De Smetiana

A strong, vigorous grower, with bold, dark green foliage, which becomes beautifully suffused and variegated.  
6-inch pots, \$2 each. 7-inch pots, \$3.50 each.

#### Dracaena Lindenii

Same type as Massangeana, but with the golden stripes on the outer edges of the leaf.  
4-inch pots, \$12 per doz., \$100 per 100.  
6-inch pots, \$2 and \$2.50 each.  
8-inch pots, \$4 and \$5 each.

#### Dracaena Longii

4-inch pots, \$5 each. 6-inch pots, \$10 each.

#### Dracaena Tricolor

Very rare. Combination of coloring in pink, white and green. Very attractive and distinct.  
4-inch pots, \$1.50 each. 6-inch pots, \$3 each.  
7-inch pots, \$5 each.

### BEGONIAS

#### Begonia Mrs. J. A. Peterson

5-inch pots, \$125 per 100.  
6-inch pots, \$24 per doz.

#### Begonia Gloire De Lorraine

5-inch pots, \$125 per 100.  
6-inch pots, \$18 and \$24 per doz.

#### Begonia Glory of Cincinnati and Kellor

These varieties are endorsed by all the leading retail florists. They will hold the flowers much better than Gloire de Lorraine.  
5-inch pots, heavy, \$125 per 100.  
6-inch pots, heavy, \$24 per doz.

#### Begonia Konkurrent

A greatly improved Begonia Cincinnati. This variety is a German introduction, and we have tried it for three years. It makes a much better shaped plant than Cincinnati and is free flowering.  
5-inch pots, \$125 per 100.  
6-inch pots, very heavy, \$24 per doz.

#### Begonia Pride of Newcastle

Dark red sport of Mrs. Patten. In bloom every day in the year.  
4-inch pots, heavy, \$4 per doz., \$50 per 100.  
6-inch pots, heavy, \$9 per doz., \$70 per 100.

#### Begonia Buxfordii

4-inch pots, in bloom, \$18 per 100.

### HYDRANGEAS

#### French and Otaka

We have in stock over 60,000 plants in the very best varieties, including Otaka, Mme. Chautard, Mme. Mouillere, Jaconde, General de Vibraye, Radiant, etc. The above are all excellent sorts for forcing.

4-inch pots, strong plants, \$35 per 100, \$325 per 1,000.  
6-inch pots, strong plants, \$50 per 100, \$475 per 1,000.  
7-inch pots, strong plants, \$75 per 100.  
Larger plants, \$12, \$18 and \$24 per doz.  
Field grown, \$35, \$50 and \$75 per 100.  
Field grown, specimens, \$1.50 and \$2 each.

## 150,000 NEPHROLEPIS

(In variety.)

We are the largest growers of Nephrolepis Ferns in the country. In fact, we are headquarters for them.

#### Nephrolepis Norwood

The most beautiful form of Nephrolepis to date; graceful, compact and symmetrical, a vigorous, healthy grower. All growers are invited to inspect it at our Norwood greenhouses.

#### Strong Plants

2½-inch pots, \$3 per doz., \$12 per 100, \$100 per 1,000.  
4-inch pots, \$6 per doz., \$45 per 100.  
Orders filled strictly in rotation.

#### Nephrolepis Verona

Makes a good plant in all sizes. Much finer frond than any crested sort outside of N. Smithii. The fronds are carried on a heavy, wiry stem. We consider it one of the best of the newer introductions.

2½-inch pots, \$10 per 100, \$90 per 1,000.  
6-inch pots, \$12 per doz., \$90 per 100.

#### Nephrolepis Elegantissima Compacta

A dwarf, compact form of Nephrolepis Elegantissima, each plant making an ideal shape.  
2½-inch pots, \$10 per 100, \$90 per 1,000.  
4-inch pots, \$5 per doz., \$35 per 100.  
6-inch pots, \$12 per doz., \$90 per 100.

#### Nephrolepis Teddy Junior

Fine young plants from 2½-inch pots, \$10 per 100, \$90 per 1,000.  
6-inch pots, heavy, \$12 and \$15 per doz.  
8-inch pots, \$24 per doz.  
11-inch tube, \$4, \$5 and \$8 each.

#### Nephrolepis Harrisii or Roosevelt

2½-inch pots, \$10 per 100, \$90 per 1,000.  
4-inch pots, \$35 per 100.  
6-inch pots, \$12 per doz.  
11-inch tube, \$5 and \$8 each.

#### Nephrolepis Scottii

2½-inch pots, \$10 per 100, \$90 per 1,000.  
4-inch pots, \$35 per 100.  
6-inch pots, \$12 per doz., \$90 per 100.  
8-inch pots, \$24 and \$30 per doz.

### PALMS

#### Areca Lutescens

Perfect plants with rich, dark green foliage. Our stock is grown cool and hard. It is in splendid condition and will surely give satisfaction. Large sizes are very scarce this year. We have the largest stock in all sizes in the country.

6-inch pots, made up, \$30 per doz.  
7-inch pots, made up, \$4, \$5 and \$6 each.  
8-inch pots, made up, \$7.50 and \$10 each.  
10-inch tube, made up, \$12.50 each, 5½ to 6 feet.

#### Phoenix Roebelenii

Very scarce. Fine for growing on.  
2-inch pots, 3 to 4 leaf, \$35 per 100.

### MISCELLANEOUS STOCK

#### Otobetta Oranges

A fine stock of this wonderful Christmas plant. 2½-inch pots, for growing on, \$20 per 100, \$190 per 1,000.  
Plants in fruit, 30c per fruit.  
Plants in fruit ripened, November and December, 40c per fruit.

#### Erica Melanthera

5½-inch pots and 6-inch pots, \$18, \$24 and \$30 per doz.  
7-inch pots, \$36 per doz.

#### Pandanus Veitchii

Well colored plants.  
5½-inch pots, \$18 per doz.  
6-inch pots, \$24 and \$30 per doz.  
7-inch pots, \$4 each.  
10-inch pots, \$7.50 each.  
8-inch pots, \$5 each.

#### Gardenia Veitchii

We have an exceptionally fine stock for growing on for Winter and Easter flowering.  
2½-inch pots, heavy plants, \$15 per 100, \$140 per 1,000.  
3-inch pots, heavy plants, \$35 per 100.  
4-inch pots, heavy plants, \$75 per 100.  
6-inch pots, heavy plants, \$18 per doz.

#### Genista Racemosa

A large stock of well-grown plants for growing on.  
5-inch pots, \$75 per 100. 6-inch pots, \$1 each.  
Larger plants, \$1.50, \$2 and \$3 each.

#### Cyclamen

This has been one of our specialties for over twenty years. In all our experience we have never seen a finer lot of plants. We are growing our stock in new houses. They are absolutely clean and perfect in every way and not to be compared with weakly-drawn plants offered at less money.

4-inch pots, \$50 per 100.  
4-inch pots, extra heavy, \$60 per 100.  
5-inch pots, \$15 per doz.  
5½-inch pots, \$18 per doz.  
6-inch pots, \$24 and \$30 per doz.  
7 and 8-inch pots, \$36, \$48 and \$60 per doz.  
This stock will be profitable to anyone buying now.

#### Sansevieria Zeylanica

4-inch pots, \$8 per doz.

#### Geranium Alice Lemon

Single salmon. Very beautiful.  
2½-inch pots, \$10 per 100, \$90 per 1,000.

### IMPORTANT NOTICE

We are pleased to announce that owing to the recent drop in price of lumber, it enables us to give our customers the benefit by reducing the price on packing as follows:

Full size cases.....\$1.50 each  
Three-quarter size cases..... 1.25 each  
Small size cases..... .50 each  
Half size boxes..... 1.00 each

THE ROBERT CRAIG COMPANY, NORWOOD, Delaware County, PENNSYLVANIA

# Roses for Spring and Fall Delivery

## Own Root, Pot and Field-Grown Stock

All varieties named below can be supplied from 2¼ and 4 inch pots and in addition to these sizes, varieties marked with a \* can be supplied from 3 inch pots and those with a x mark in field grown stock.

Our 2¼ and 3 inch plants are ready for delivery now or we will reserve for later shipment. Our 3 inch are strong rooted, stocky plants, just what you need for benching this Fall or for shifting to finish strong 4 inch next Spring.

We have two grades in 4 inch plants; both ready for shipment about Nov. 1st to 15th. Our No. 1 were special grown and grade heavy finished plants, ready for five inch pots, just the ideal stock to fill Fall orders or for flowering in pots next Spring. Our No. 2 grade are plants cut back, which may be grown on in 4 inch or used for filling mail orders on light two year old.

In field grown plants, we have No. 1 and 2 grade, ready for shipment about Nov. 15th, or as soon as weather conditions are favorable for maturing the wood.

We are quoting special prices on three and four inch, also on field grown stock for orders booked before Nov. 10th. This stock is exceptional value for price asked and it will prove to your advantage to mail us at once your list of requirements for quotations.

Prices named below are on Own Root plants from 2¼ inch pots for immediate or later delivery and subject to our regular terms and conditions.

	Per 100		Per 100		Per 100
Alida Lovett, W, pink.....	\$ 7.50	xGeneral R. E. Lee, T, yellow.....	\$ 6.50	*xMrs. B. R. Cant, T, red.....	\$ 6.00
* Alexander Hill Gray, T, yellow.....	6.25	George Elger, Poly, yellow.....	7.00	Mrs. Chas. Bell, HT, pink.....	7.50
American Beauty, HP, red.....	12.50	Gold Finch, Clb. Poly, yellow.....	6.00	Mrs. Chas. Russell, HT, red.....	12.50
American Legion, HT, cerise.....	15.00	Golden Ophelia, HT, yellow.....	12.50	Mrs. H. D. M. Barton, HT, red.....	7.50
American Pillar, CP, pink.....	6.00	*xGruss an Teplitz, C, red.....	6.00	xMrs. Wm. Cutbush, Poly, pink.....	7.50
Anna Diesbach, HP, pink.....	7.50	xHadley, HT, red.....	7.00	Mlle. Cecile Brunner, H, Poly, pink..	7.50
*xBaby Dorothy, Poly, pink.....	7.50	* Helen Good, T, pink.....	5.00	*xMlle. Fran. Kruger, T, yellow.....	6.00
Baby Echo, Poly, pink.....	7.50	* Helen Gould, HT, red.....	5.00	xMy Maryland, HT, pink.....	7.00
xBaby Rambler, Poly, red.....	7.00	Henri Martin, Moss, red.....	7.00	xMarshall P. Wilder, HP, maroon.....	7.50
xBaby Tausendschoen, Poly, pink.....	7.50	*xHermosa, C, pink.....	5.00	Nova Zembla, HP, white.....	7.00
*xBessie Brown, HT, flesh.....	6.25	xHerz. Marie Antoinette, HT, yellow....	5.50	xOphelia, HT, pink.....	8.00
Bess Lovett, W, red.....	8.00	Hoosier Beauty, HT, crimson.....	7.50	xOrleans Poly, red with white eye.....	7.50
* Blumenschmidt, T, yellow.....	6.00	*xHugh Dickson, HP, red.....	5.00		
Bridesmaid, T, pink.....	5.00	Jessie, Poly, red.....	6.50	*xPaul Neyron, HP, pink.....	8.00
* Burbank, C, red.....	6.00	*xJonkheer J. L. Mock, HT, pink.....	6.50	xPaul's Scarlet Climber, W, scarlet.....	6.50
Capt. Christy, HP, red.....	8.00	Jubilee, HP, red.....	7.50	Perle d'Or, Poly, yellow.....	6.50
Catherine Zeimet, Poly, white.....	5.00	* King George, HP, crimson.....	7.50	* Premier, HT, pink.....	10.00
Christine Wright, W, pink.....	6.00	*xKillarney, HT, pink.....	7.00	President Taft, HT, pink.....	6.50
* Climbing American Beauty, HN, red..	6.50	xKillarney Brilliant, HT, pink.....	7.50	Princess Adelaide, Moss, pink.....	7.50
Climbing Lady Ashtown, Clb. T, rose.	6.50	*xKaiserin Aug. Victoria, HT, white....	6.50	Queen's Scarlet, HT, red.....	6.00
xClothilde Soupert, H, Poly, pink.....	6.00	Lady Ashtown, HT, rose.....	6.50	xRadiance, HT, pink.....	6.50
Columbia, HT, pink.....	8.50	*xLady Hillingdon, T, yellow.....	6.50	*xRed Letter Day, HT, red.....	6.50
xConrad F. Meyer, HP, pink.....	8.00	La Detroit, HT, pink.....	6.50	*xRed Radiance, HT, red.....	6.50
xCrimson Rambler, Clb. Poly, red.....	5.50	La France, HT, pink.....	6.50	*xRhea Reid, HT, red.....	6.00
Crusader, HT, crimson.....	10.00	xLa Marne, Poly, rose.....	7.00	* Richmond, HT, red.....	6.50
xDr. Van Fleet, W, flesh.....	6.00	xMme. Abel Chatenay, HT, pink.....	6.50	xRosarie, Poly, pink.....	6.00
xDorothy Perkins, W, pink.....	5.50	Mme. Butterfly, HT, pink.....	12.50	Shower of Gold, W, golden.....	6.50
Double Pink Killarney, HT, pink.....	7.00	Mme. Caroline Testout, HT, pink.....	8.50	*xSilver Moon, W, white.....	6.50
Duchess of Wellington, HT, yellow...	7.50	Mme. Chas. Wood, HP, red.....	7.50	*xSouv. de Pierre Notting, T, yellow....	6.00
Elizabeth Rowe, Moss, pink.....	7.50	Mme. Colette Martinet, HT, yellow....	7.00	Souv. de Pres. Carnot, HT, flesh.....	6.50
*xEllen Poulsen, Poly, pink.....	7.50	Mme. Constant Soupert, T, yellow....	7.00	Tausendschoen, CP, pink.....	6.50
xEtincellante, HT, red.....	7.50	* Mme. Jules Grolez, HT, red.....	6.50	The Bride, T, white.....	8.00
xErna Teschendorff, Poly, red.....	8.00	Mme. Ed. Herriot, AB, red.....	10.00		
* Etoile de France, HT, red.....	6.50	Mme. Masson, HP, red.....	7.50	*xUlrich Brunner, HP, red.....	9.00
*xEtoile de Lyon, T, yellow.....	6.50	Mme. Segond Weber, HT, salmon.....	7.50	White Dorothy Perkins, W, white.....	5.50
Excelsa, W, red.....	5.50	*xMagna Charta, HP, rose.....	8.50	*xWhite Killarney, HT, white.....	8.00
F. H. Veitch, HT, red.....	7.00	* Maman Cochet, T, pink.....	6.00	* White Maman Cochet, T, white.....	6.00
Frank Dunlop, HT, pink.....	10.00	Marechal Niel, Clb. T, yellow.....	6.00	White Ophelia, HT, white.....	20.00
xFrau Karl Druschki, HP, white.....	12.00	Marie Guillot, T, white.....	6.00	Winnie Davis, HT, pink.....	7.00
*xGeneral Jacqueminot, HP, red.....	7.50	Melody, HT, yellow.....	10.00	xW. R. Smith, T, pink.....	6.00
* General MacArthur, HT, red.....	7.00	* Mrs. Aaron Ward, HT, yellow.....	8.50		
		Mrs. A. R. Waddell, HT, scarlet.....	6.50		

# THE AMERICAN ROSE & PLANT COMPANY

*Producers of Plants That Grow and Bloom*

## SPRINGFIELD, OHIO

# CYCLAMEN

Ferd. Fischer strain. Perfectly clean stock. We guarantee that no better plants can be purchased anywhere. All colors, including Wandsbek, \$10.00 per 100; 3½-inch, \$20.00 per 100; 4-inch, \$30.00 per 100. Wandsbek alone, \$2.00 per 100 extra. 5-inch, strong, 75c each.

## CYCLAMEN SEED

Ferd. Fischer strain. Ready now. Dark red, light red, white with red eye, white, \$10.00 per 1000; Wandsbek, light and dark, \$12.00 per 1000.

### FERNS

Fine, strong Boston, Roosevelt, Whitmanii, Verona, Teddy Jr., 2¼-in., \$7.00 per 100, \$60.00 per 1000.

Boston, Verona, 4-in., very fine, 35c each.

Boston, 5-in., 65c; 6-in., \$1.00 each.

Boston, Roosevelt and Whitmanii, 6-in. select, \$1.00 each.

Rivertoniana and Wimsettii, extra select, 4-inch, 35c; 5-in., very handsome, 50c each.

Table Ferns, five good varieties, \$6.00 per 100.

### HYDRANGEAS

French and Otaksa Hydrangeas, pot grown, ready October 15th. Baby Bimbenet, Madame Chautard, E. G. Hill, Lilie Mouillere, La France, Eclairer, Madame Nonin, Bouquet Rose and Otaksa, 4-in., 25c; 5-in., 40c; 6-in., 60c. Orders for French kinds will be supplied in assortment as named above. This stock will satisfy. Let us book your order now.

### BEGONIAS

Begonia Chatelaine, select 2¼-in., \$6.00 per 100; 3-in., \$10.00; 5-in., select, 50c each. Mrs. M. A. Patten, 5-in., very fine, 50c each.

Cinerarias, finest mixture, 2¼-in., \$6.00 per 100.

Very careful packing in clay pots 10% of invoice; in paper pots, 7½%; without pots, 5%.

### PELARGONIUMS

Easter Greeting Sports, Gardeners' Joy, German Glory, Lavender Queen, Swabian Maid, Wurtembergia and Lucy Becker, 2¼-in., \$10.00 per 100, \$90.00 per 1000; 3-in., \$12.00 per 100, \$115.00 per 1000; 4-in., \$20.00 and \$25.00 per 100.

Ficus Elastica, strong plants, 5-in., 75c; 6-in., \$1.00 each.

Poinsettias, strong plants, very well established, at \$6.00 per 100.

Pandanus Veitchii, 4-in., well colored, 50c each.

Primula Obconica, 3-in., 10c; 4-in., 20c each; 5-in., in bloom, 50c.

Asparagus Plumosus, 2¼-in., select plants, \$6.00 per 100.

Magnolia Leaves, Brown, Red and Green, finest Superior Brand, carton, \$1.60; five cartons, \$7.75; ten cartons, \$15.00; 25 cartons, \$35.00.

Sphagnum Moss, quick shipment, standard burlap, bales, \$1.35; ten bales, \$13.00; 25 bales, \$31.25; F. O. B. Lincoln. Wired bales, 95c; 10 bales, \$9.00; 25 bales, \$21.25. Write for prices on 100 bales or carload.

**GULLETT & SONS,**

**LINCOLN, ILL.**

# CYCLAMEN

Strong, clean, healthy plants, 4-inch, ready for shift to 5-inch, of Peterson's and Fischer's celebrated strains.

Good 4-in., 25c each; Select 4-in., 35c each; 5-in., ready for shift to 6-in., 60c each.

You will make money by buying this stock now, and finishing it yourself. You can't go wrong in stocking up on these plants. A great saving in express, if you buy the plants when smaller.

## Decorative Plants

These are strong, healthy plants, full of color and ready for shift to larger sizes:

### Boston

4-in., 25c each      5-in., 60c each  
6-in., \$1.00 each

### Dracaena Massangeana

Strong and perfect foliage.

4-in., \$1.00 each      5-in., \$1.50 each

### Dracaena Fragrans

5-in., \$1.00 each      6-in., \$1.50 each

### Dracaena Terminalis

Highly colored.

5-in., \$1.00 each      6-in., \$1.50 to \$2.00 each

### Rubber Plants

Strong and clean.

5-in., 75c each      6-in., \$1.00 each

### Crotons

Highly colored, of the best varieties.

5-in., Strong, \$1.00 each      Select, \$1.50 each

### Pandanus Veitchii

Strong and well colored. 5-in., 50c each

### Bird's-Nest Ferns

3-in., 35c each      4-in., 50c each

Wholesale Growers of Christmas and Easter Plants

**J. W. Davis Company** **TERRE HAUTE, IND.**



# "Opportunity Offer"

Here is **your** chance to secure, at very reasonable prices, bulbs and bulblets of several "really fine" new varieties of Gladioli.

The following are all admirably adapted for cut flower purposes, and bring top prices.

Stocks of these four varieties are very limited and will in all probability fall short of the greatly increasing demand; therefore place your order **now**. This is your chance. Grasp it.

## Le Marechal Foch

A real Gladiolus with big possibilities.

A wonderful new pink variety, with immense, wide open flowers that are a charmingly beautiful shade of light pink. Blooms as early as Halley, and the flowers are twice as large as those of America. Strong grower and rapid multiplier, doing well under all sorts of conditions. Will be grown more extensively than America, as soon as stock becomes sufficient. "A gem." Grasp this opportunity.

Selected, 1st size bulbs, \$30.00 per 100.

Bulblets, \$12.00 per 1000; 5000 for \$55.00.

## A. W. Hunt

(CHRISTY)

(Originator's Description.) One of the very finest Gladioli grown. Conspicuous in the field among hundreds of other sorts and attracting more attention than almost any other. A very strong grower, with great, broad foliage, tall, upright, sturdy, early and prolific, yielding large bulbs and numerous large bulblets. The spike is long and straight, well set with very large flowers of great substance, three to five open at once. Color a very pleasing shade of carmine or vermilion, without markings, except a gold line in the center of flower petals.

"Florists and Growers will make no mistake in getting a start of this variety. Highly recommended."

Disseminated at \$5.00 each.

Fine bulbs now \$1.00 each; \$10.00 per dozen.

Planting stock, 50c each; \$5.00 per dozen.

Bulblets, \$4.00 per 100; \$35.00 per 1000.

Stock very limited.

## Louise

The Orchid of Gladioli.

A beautiful lavender or Orchid color. Blooms of the largest size, often measuring 6 inches or over. Strong grower and great drought resister. Always attracts attention and invokes words of praise. For funeral work this variety is unsurpassed and brings the top price as a cut flower. "A good buy."

Selected, 1st size bulbs, \$30.00 per 100.

Bulblets, \$16.00 per 1000; 5000 for \$75.00.

## Prim Beauty

(CHRISTY)

(Originator's Description.) Disseminated to some extent the last two years, this variety has received the highest praise. It is a true Hybrid, one of the "hand-made" sorts, grown from hand-pollinated seed, *Primulinus* x *Gandavensis*, and shows very plainly characteristics of both parents. Remarkably vigorous and extraordinarily prolific, growing from four to five feet high, very broad, dense, dark green foliage; a row of it is really a "floral hedge." A two-foot spike, often twenty or more flowers well placed but not crowded, of rich golden yellow, finely overlaid with a delicate network of brightest crimson covering alike both front and reverse of petals, which are otherwise entirely free from any blotch or marking. Its increase is wonderful, often three or four giant bulbs from one planted, besides a host of bulblets.

"I am receiving many testimonials concerning this variety and urge everyone to give it a fair trial."

Large bulbs, \$5.00 per dozen.

Planting stock, \$2.50 per dozen.

Bulblets, \$2.50 per 100; \$20.00 per 1000.

Stock very limited.

Terms: 5% discount for cash with order; 30-60 days net.

Wholesale price-list of the desirable standard varieties ready in November. Illustrated retail catalogue describing over 100 fine and extra-fine varieties out in January. Your name and address will bring you a copy of both. Write today.

**ALFRED OESTERLING,** *Gladiolus Specialist,* **Butler, Pa.**  
STAR ROUTE,

# A Rush of Orders!!! Why?

The past two weeks have brought in orders and visitors from all parts of the country. Interested prospects as well as competitors have pronounced our Cyclamen the finest they have ever seen.

READ OUR DISPLAY ADS IN THE REVIEW of SEPTEMBER 29th (page 17) and OCTOBER 6th (page 14), which tell the story of our special offers that are producing unheard-of results.

**WE ARE FAST BECOMING THE LEADERS ON CYCLAMEN**

**"QUALITY, SERVICE AND PRICE" is the answer**

**OUR GOAL IS BEING ATTAINED—stock is moving beyond our expectations—  
DO NOT DELAY IN PLACING YOUR ORDERS.**

**SAMPLES AND CULTURAL INSTRUCTIONS ON REQUEST**

3-inch, EXPRESS PREPAID	-	\$20.00 per 100, \$175.00 per 1000
4-inch, EXPRESS PREPAID	-	35.00 per 100, 325.00 per 1000
5-inch - - - - -	-	75.00 per 100, 700.00 per 1000
6-inch - - - - -	-	100.00 per 100, 950.00 per 1000
250 at the 1000 rate		

*Cash must accompany order. No charge for packing*

**CORRESPONDENCE SOLICITED**

**Zetlitz Floral Products Co., Cyclamen Specialists, Dayton, O.**



*Only good stock is shipped from this place*

**The following are all good strong plants ready to shift.**

**All flowering plants in assorted colors, mostly bright shades.**

**CYCLAMEN out of 3-in. pots, \$16.00 per 100; \$150.00 per 1000**

**CYCLAMEN out of 4-in. pots, \$30.00 per 100**

<b>Primula Obconica,</b> out of 4-in. pots, \$25.00 per 100	<b>Ferns, Whitmanii,</b> - out of 3-in. pots, \$12.00 per 100
<b>Begonia Gracilis,</b> - out of 3-in. pots, 12.00 per 100	<b>Asparagus Plumosus,</b> out of 3-in. pots, 10.00 per 100
<b>Begonia Gracilis,</b> - out of 4-in. pots, 25.00 per 100	<b>Asparagus Sprengeri,</b> out of 3-in. pots, 10.00 per 100
<b>Cinerarias,</b> - - - - out of 5-in. pots, 50.00 per 100	<b>Dracaena Indivisa,</b> - out of 2-in. pots, 5.00 per 100

**CASH WITH ORDER**

*The above prices include careful packing.*

**R. S. McMURRAY, Bellefontaine, Ohio**

# Surplus Stock - SPECIAL PRICES

## DUTCH BULBS---PEONIES

### HYACINTHS

	Per 100	Per 1000
First Size .....	\$7.00	\$65.00
Second Size .....	5.50	50.00
Bedding Size .....	4.50	40.00
Miniature Size .....	2.50	22.50

### IN VARIETIES

GENERAL DE WET, light pink	LA GRANDESSE, white
GERTRUDE, rosy pink	L'INNOCENCE, white
GIGANTEA, bluish pink	GRAND MAITRE, blue
KING OF BELGIUM, red	QUEEN OF THE BLUES, light
YELLOW HAMMER	KING OF THE BLUES, dark
KING YELLOW	KING OF THE VIOLETS

### TULIPS

#### SINGLE EARLY TULIPS

	Per 1000
Rainbow Mixture, containing all colors, specially made up of varieties flowering at nearly the same time.....	\$15.00
Fine Mixture, all colors.....	15.00
Belle Alliance (Waterloo), brilliant scarlet, large flower, sweet scented, good for forcing and for bedding.....	22.00
Chrysolara, pure yellow, large flower, excellent for forcing; the best for bedding on account of its long keeping qualities....	20.00
Cottage Maid, dark rose with white shade, a grand variety for bedding .....	20.00
Cramoisi Brilliant, brilliant red, large flower; a good variety for forcing and certainly the most effective for bedding on account of its large, dazzling, red flowers of long lasting quality .....	20.00
Kelzerskroon, bright red with broad golden yellow border, extra large flower on tall strong stem, fine for forcing, very effective for bedding, in fact, it is the most showy and the most popular bedding tulip.....	20.00
La Reine, white and, if grown cool, rose shaded. The most popular of all tulips; many millions of these useful tulips are yearly used for forcing.....	17.00
Pottbakker White, pure white, very large flower of fine round form, excellent for very early forcing.....	25.00
Rose Griseelin, delicate rose, shading to white at the base; a grand variety for forcing and certainly the most popular rose tulip. We have an extra large stock, very healthy and strong	20.00
Yellow Prince, bright yellow, the best yellow for forcing on account of its easiness in growing its fine shaped flower on strong, erect stem and its very sweet scent; it lasts very long, always keeping its closed form.....	18.00

#### DOUBLE EARLY TULIPS

Boule De Neige (White Peony). Pure white, very large and very double; good forcer.....	\$18.00
Couronne D'Or, fine old-gold yellow color with slight orange shade, large well formed flower of great substance and on strong stem; extra for forcing. The only popular double yellow tulip, a market variety of great merit.....	22.00
Murillo, white shading to delicate pink, large beautiful shaped flower on strong stem. A gem for forcing and bedding. It is the most popular double tulip. Our stock is very large and healthy .....	17.50
Salvator Rosa, fine deep rose, light rose edged, large flower; splendid early forcer. We recommend this sort to every florist. It is grand for growing in pots and bowls.....	24.00

#### DARWIN TULIPS

Barrone De La Tonnaye. Bright rose margined bluish rose, beautiful shape and flower of large size, splendid forcer....	\$23.00
Clara Butt. Clear self-colored salmon rosy pink, the finest Darwin tulip of its class. An exquisite flower on the merits of which there is only one uniform opinion.....	22.00
Farnscombe Sanders. Fiery rose scarlet, inside vivid cerise scarlet with white center marked blue. Large, broad petaled flower of perfect shape; one of the finest sorts if not the finest of all the red and salmon colored varieties. Splendid forcer	24.00
King Harold. Deep purple red with white base. A beautiful variety for garden, standing the weather well.....	22.00
Loveliness. Soft carmine rose, very warm and brilliant color. A very fine tulip, though not a very large flower; splendid forcer .....	22.00
Madame Krelage. Bright lilac rose, margined pale silvery rose, inside soft rose pink. Very large flower of grand form.....	28.00
Pride of Haarlem. Bright rose suffused with purple, and enormous flower of superb form and grand beauty, and a stately plant for borders and amongst shrubs; for groups this variety is unsurpassed, both for its glorious color and its stately habit	25.00
Reverend H. Ewbank. Vivid heliotrope-lilac, lighter tint at margin. Magnificent flower, extremely beautiful outside and a most beautiful tulip when forced.....	22.00
William Copeland. Bright violet, beautiful forcer.....	30.00
Rainbow Mixture. All colors.....	18.00
10 Best Named Varieties.....	22.00

#### NARCISSI and DAFFODILS

	No. 1	No. 2
Bicolor Victoria. Creamy white perianth; rich yellow trumpet .....	\$25.00	\$20.00
Emperor. Perianth deep primrose, trumpet full yellow, splendid grower.....	25.00	20.00
Golden Spur. Clear yellow, earliest; very popular....	28.00	23.00
Princes. Perianth sulphur, trumpet yellow.....	20.00	15.00
Sir. Watkin. Perianth sulphur, cup yellow tinged, bright edged orange; bold, handsome flower.....	25.00	20.00
Poeticus Ornatus. Pure white and perfect shaped cup, yellow, margined scarlet.....	17.00	13.00
Von Sion. Double, clear yellow, excellent for early forcing and pots.....	25.00	20.00

### PEONIES

The following varieties are offered at attractive prices and with our Special Terms mentioned below, customers will be able to make extensive plantings of Peonies.

SPECIAL PRICES AND TERMS: On Peony orders exceeding \$200.00 we allow 5% discount; exceeding \$400.00, 7½%; above \$600.00, 10%.

From customers with recognized good credit standing we will, on orders exceeding \$250.00, take payment as follows: ½ due 30 days, ½ against note due 4 months, ½ against note due 6 months from date of invoice.

#### RED SHADES

	Per 100
Agida. Midseason, showy red, very fine blooms.....	\$22.50
Berlioz (Crousse 1886, 7.0). Late; bright red, tipped silver. Enormous full globular imbricated bloom.....	18.00
Felix Crousse (Crousse 1881 8.4). Midseason; ruby red without any shades of violet or purple. Strong grower; most dependable cut flower red.....	35.00
Fragrans (Sir Joseph Banks 1805). Solferino red with slight silvery reflex. And an old favorite.....	20.00
Meissonier (Crousse 1886). Midseason; brilliant crimson, full double flowers on stiff stems. A fine cutflower variety.....	25.00
Officialis Rubra (Pleno).....	20.00
Purpurea Superba (Delachi 1885). Midseason; bright dark purple; tall free bloomer.....	22.50

#### ROSE AND PINK SHADES

Albert Crousse (Crousse 1893 8.6). Midseason, salmon pink, flecked crimson. Fragrant, erect—very fine variety.....	45.00
Edulis Superba (Lemon 1824 7.6). Early, bright clear pink of the purest tones, very early and undoubtedly one of the most popular .....	22.50
Faust (Mieliez 1855). Guard petals and crown bright pink, fading to lilac white, midseason.....	22.50
Mme. Forel (Crousse 1881 7.7). Late, large, violet-rose with center silvery tipped.....	35.00

#### LIGHT PINK AND BLUSH SHADES

Asa Gray (Crousse 1886 8.1). Midseason, center flesh pink dotted carmine guards, salmon. Large full bloom.....	30.00
Cytheree (Calot 1856). Flesh color, center carmine spotted....	30.00
Eugenie Verdier (Calot 1864 8.6). Pale Hydrangea pink, collar lighter, center deeper, flecked crimson, fragrant. Very desirable .....	20.00
Golden Harvest (Rosenfield 1900 7.3). Midseason, guards pale lilac rose, center creamy white, developing many wide petals of a peach blossom pink, on strong plants. Fragrant, dwarf habits, very free bloomer.....	30.00
Livingstone (Crousse 1870 8.1). Late, pale lilac tipped silver; sturdy stems, free blooming, a good shipper and keeper....	40.00
Mme. Calot (Mieliez 1956 8.1). Early; pale pink, center shaded darker; tall strong grower and free bloomer.....	22.50
Mons Jules Elie (Crousse 1888 9.2). Early glossy lilac pink, very full and fragrant. Strong, erect stems; a universal favorite .....	40.00
Princess Beatrice (Kelway 1886 7.4). Midseason, guards delicate lilac crown of brilliant sea-shell pink, a glorious flower	22.00
Roem Van Boskoop (Synonym Md. Calot 1841 8.1). Light lilac rose, center chamolais with light rose, sometimes carmine spotted .....	22.50
Triomphe De L'Exposition De Lille (Calot 1865 7.8). Mid-season fresh hydrangea pink splashed with darker tints of violet rose, grand variety; large compact bloom.....	30.00

#### CLEAR WHITE AND WHITE SHADES

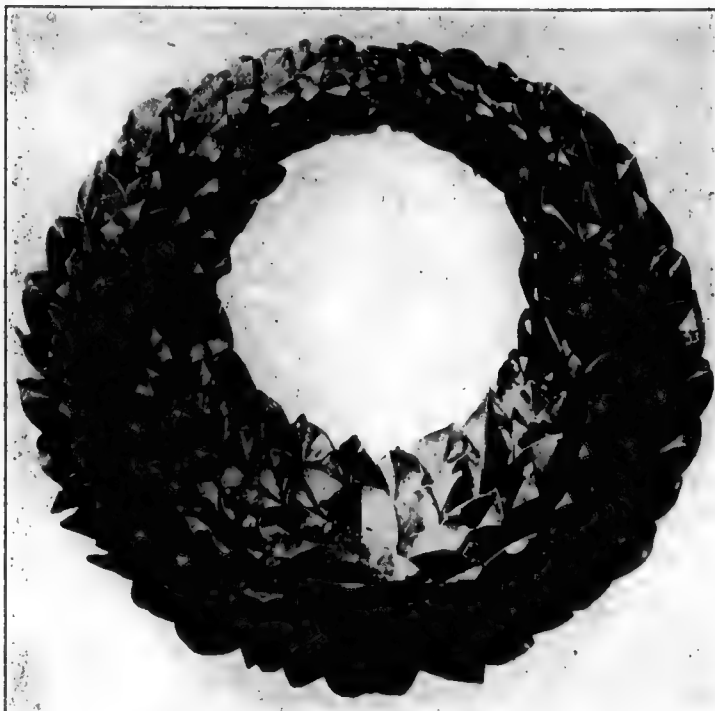
Avalanche (Crousse 1886, 8.7). Late pure snow white with few delicate pencillings of carmine on edge of center petals.....	40.00
Boule De Neige (Calot 1862 8.0). Midseason; milk sulphur center prominently flecked crimson.....	22.50
Couronne D'Or (Calot 1873 8.1). Late; ivory white with carmine flecks, having a ring of yellow stamens around the center. Large petals. Very compact blooms. Splendid grower .....	30.00
Euchee De Nemours (Calot 1856 8.1). Early; pure white crown, sulphur white collar. Fragrant vigorous grower, very fine bloomer. Extra good commercial variety.....	20.00
Festiva Maxima (Mieliez 1851 9.3). Early; pure white prominently flecked crimson, very tall, strong, vigorous grower, Early and the most popular white Peony.....	20.00
Festiva (Donkalear 1838 8.0). Creamy white, center carmine, spotted, late .....	25.00
La Perle (Crousse 1885 8.5). Midseason; white overlaid with lilac bluish center. Large globular flowers.....	25.00
Mme. De Vetry (Guerin 1863 7.7). Lilac white guards and crown, sulphur white collar of wide petals; center splashed crimson .....	22.00
Mme. De Verneville (7.9). Early clear white, center bluish white when first open. Free bloomer, a good multiplier and very good for storing.....	20.00
Marie Lemoine (Calot 1869 8.5). Late; pure white with cream white center. Fragrant; medium height with extra strong stem. Extra good commercial variety.....	22.00
Queen Victoria (Whitley 1908). Late; clear white, the best commercial white cut flower; flowers of good substance and excellent keeper. Best for cold storage.....	20.00
Solfatare (Calot 1861 7.6). Guard petals snow white, center sulphur yellow, changing as the flower ages to pure white..	22.00

#### MIXED PEONIES

	100	1000
Mixed Red .....	\$16.00	\$150.00
Mixed Pink .....	15.00	130.00
Mixed White .....	15.00	130.00
Mixed All Colors—a fine mixture of the best varieties	14.00	125.00

**NATIONAL BULB FARMS, Inc.,** BENTON HARBOR, MICHIGAN



M.  
RICE  
CO.*"Keystone Quality"***Magnolia Wreaths***Fill a long-felt want.*

Hurry-up funeral orders often tax the ingenuity of the florist—

BE PREPARED FOR THEM by stocking our well-made Magnolia Wreaths, and save yourself time and worry.

Made on mossed wire frames, wrapped with green crepe paper. Leaves carefully selected for uniformity of size and color. Wreaths made by expert hands.

	Size Frame	Size Over All	Per Doz.
A-1	12 in.	18 in.	\$ 8.00
A-2	14 in.	20 in.	9.50
A-3	16 in.	22 in.	11.75
A-4	18 in.	24 in.	14.50
A-5	20 in.	26 in.	18.00

No. 77021

**SPECIAL CRESCENT WREATH**

Made with selected small leaves

	Size Frame	Per Doz.	Size Frame	Per Doz.
77021-1	12 in.	\$12.00	77021-4	18 in. \$21.00
77021-2	14 in.	15.00	77021-5	20 in. 24.00
77021-3	16 in.	18.00		

*Crescent Style on**Round Frames**50c per Dozen Extra*

Both styles packed two in a box

**M. RICE CO.***Florists' Supplies That Excel*

1220-22-24 Spring Garden St.

PHILADELPHIA, PA.

M.  
RICE  
CO.

Mention The Review when you write.

W

**RIBBON AND CHIFFON NOVELTIES**

You cannot achieve a reputation for artistic work by slapping on your designs commonplace ribbons or ordinary chiffons.

**You Need Our Co-operation as Experts**

We offer you an immense variety of wondrous weaves and colorings in ribbons and an assortment of chiffons positive y distinctive.

The judicious use of our ribbons and chiffons will surely enhance the value of your work. You are not thoroughly posted on ribbon and chiffon possibilities until you have inspected our fall line. Correspondence solicited. One of our salesmen will call upon you or we will be pleased to submit samples.

**WERTHEIMER BROTHERS**

THE NATIONAL FLORAL RIBBON HOUSE

Owners and Operators of WERBRO RIBBON MFG. CO.

MILLS

PATERSON, N. J. — BATH, PA.

Office and Salesrooms: 17-25 East 24th Street, NEW YORK

# THE FLORISTS' REVIEW

## CANADA WELCOMES OUR LIVE WIRES

*The first entertainment of the Florists' Telegraph Delivery Association by a Canadian city was made memorable by the generous hospitality of the trade of Toronto this week. Carefully laid plans, well carried through, elicited much praise from the guests for their hosts.*



ANYONE who was deterred from attending this year's meeting of the Florists' Telegraph Delivery Association by the thought that Toronto, being not in the United States, was an "out-of-the-way" place, will be sadly disappointed to learn that the Queen city of the Dominion was the gathering point of the largest number of retailers who ever assembled at an F. T. D. meeting. For the bugaboo of bad business has not affected so much as pessimistic talkers would have us believe; and the F. T. D. has grown, not so much as in the preceding year, yet it has grown; and Toronto florists started out with the idea that since it is a "long time between drinks"—it is thirty years last August since the S. A. F. was in this city—the drinks should be good ones. All of which made for a banner meeting—Secretary Pochelon bars the word "convention" as applied to F. T. D. gatherings. Motor roads here are good, and automobilists, being of an adventurous disposition, always wanted to try Canadian highways. The railroads offered a reduction that meant twenty-five per cent of the round-trip fare if 350 were present. Toronto is known to women as a fine place to shop; hence the addition in many cases of "and wife" to florists' names in the list of those present. Perhaps in some cases it was the reason for the florist's name being there, too. The Torontonians certainly spared no pains to give their guests a pleasant stay and, despite the weather man's lack of coöperation, they were highly successful.

The King Edward hotel, which housed all the activities, is in the heart of the downtown district, but the rain kept the visitors inside all day. So about 250 participated in the opening exercises Tuesday morning. The program began ninety minutes after 9 a. m. instead of sixty, as scheduled. At 10:30 H. G. Dillemoth employed the florally bedecked gavel to start proceedings. After everybody had sung "God Save the King" and then "America," an invocation was delivered

by the Rev. William H. Cameron and the doxology chanted.

The Mayor of Toronto, Thomas H. Church, gave a vigorous welcoming address, calling attention to the glories, civic, industrial and floricultural, of Toronto. He said that the name of Toronto was an Indian word signifying "place of meeting," and that the city lived up to the appellation. Charles H. Grakelow, introduced by H. G. Dillemoth as "the silver-tongued florist," responded to the mayor's speech in his usual fluent and stirring style.

S. A. McFadden delivered an address of welcome on behalf of the Retail Florists' Association of Canada. Following him, W. E. Groves, president of

than that. In response to the welcoming addresses of these three Canadians, W. J. Smyth, of Chicago, made a brief but appreciative reply that dwelt on the international spirit of the F. T. D.

Before President Breitmeyer began his official address he spoke briefly in appreciation of the Canadians' speeches and particularly of that of W. E. Groves. In his address Mr. Breitmeyer reviewed the year's program of the association and pointed out the salient affairs which would be discussed during the three days of the meeting. His remarks were received with enthusiastic applause and, though Mr. Breitmeyer said he had no intention of making recommendations or proposals in this message, H. P. Knoble insisted on moving that a committee be appointed to give it consideration, which was acceded to.

Standing and with united voice, the assemblage then read the list of good promises contained in the "F. T. D. pledge" prepared by him and Secretary Pochelon.

Roll call was abbreviated by Ira H. Harper, in his resonant voice, reading cards containing the names and locations of F. T. D. members present.

The report of Treasurer Rock, printed, in its essentials, on another page, was followed by the report of H. P. Knoble, chairman of the directors' unit on finance. He stated that the ratio of expense to income of the past year, about \$18,000 to \$25,000, was one to which the association should try to adhere, leaving a generous margin for the chance that in a later year expense might exceed income.

As the business manager of the F. T. D. News, M. Bloy presented a report on that project of the association.

In it he told of the aims and objects of the journal and told how, to his mind, the fifteen months' old periodical had fulfilled these aims and objects. Max Schling, chairman of the directors' unit on the F. T. D. News, after commendation of the management, gave a few ways in which it might be improved.

After announcement of an invitation to Kiwanis Club members to have luncheon with the Toronto organization in the hotel Wednesday, the meeting adjourned to the Crystal room, on the fourteenth

### OFFICERS ELECTED

#### President:

Philip Breitmeyer.....Detroit  
(Re-elected.)

#### Vice-President:

Charles Feast.....Baltimore

#### Secretary:

Albert Pochelon.....Detroit  
(Re-elected.)

#### Treasurer:

William L. Rock.....Kansas City  
(Re-elected.)

#### Directors for Three Years:

Charles H. Grakelow.....Philadelphia  
William J. Palmer.....Buffalo  
A. F. Borden.....Los Angeles  
(All Re-elected.)

MEETING PLACE IN 1922:  
BALTIMORE, MD.

the Canadian Florists' and Gardeners' Association, "the Canadian S. A. F.," read a welcoming message that, with its review of present trade conditions and its presage of the future, stirred the audience to profound admiration and strenuous applause. W. W. Gammage, after Mr. Groves' address, said he felt like the retailer who comes to the wholesale store late and finds the selects and No. 1's are all gone, and must be contented with the culls. But his remarks showed he was able to deliver better

floor of the King Edward hotel, where the Toronto florists furnished an excellent luncheon for the visitors' enjoyment. Singing added zest to the repast.

While the members were assembling at the afternoon session a representative of the Canadian Telegraph Co. told of its desire to cooperate with the florists. Mr. Pochelon's display of a florist's telegraph bill of \$1,800 for one year showed the urge for such cooperation from the telegraph company's point of view.

#### Next Year's Meeting Place.

Nominations were being presented for the next meeting place when, to a sudden strain of music, the American and British flags escorted a pennant banner of blue and white on which were inscribed the words, Faith, Truth and Determination, as interpretation of the significance of the F. T. D. Mr. Pochelon made a few remarks when called upon as father of the idea. Charles H. Grakelow more lengthily thanked the ladies of the F. T. D., for from them came this gift to the association.

Then began the tussle between Baltimore and St. Louis representatives for the next meeting place of the association. Both cities forwarded a lengthy list of formal invitations from its organizations. J. F. Ammann was the orator for St. Louis, supported by F. C. Weber. Yells and a song enforced their urgings. For Baltimore Robert L. Graham and Charles Feast spoke forcefully and persuasively for the meeting. Charles H. Grakelow lent his oratorical aid to what he termed "the suburb of Philadelphia." William F. Gude showed that in eloquence he could, for an eastern city, rival a Philadelphian.

#### Baltimore Next October.

When the result of the ballot was announced Tuesday afternoon Baltimore had won the 1922 convention by a vote of 110 to 49. J. F. Ammann moved that it be made unanimous and Vincent Gorly pledged the support of St. Louis florists to the success of the Baltimore gathering.

#### Election of Officers.

The election of officers was a matter of endorsing the work of the present incumbents, all being reelected, except the vice-president, who, of course, was chosen from next year's convention city.

Amid much applause Charles H. Grakelow nominated Philip Breitmeyer for reelection to the presidency. W. F. Gude seconded and W. W. Gammage put the motion to cast a unanimous ballot, which was carried.

W. F. Gude nominated for vice-president the association's first Baltimore member, Charles Feast. Ira H. Harper seconded the nomination, and election was unanimous.

President Breitmeyer asked the reelection of the three directors whose terms expire this year, C. H. Grakelow, W. J. Palmer and A. F. Borden, stating this was in accordance with the slate prepared by the board of directors. The rules were suspended and election was unanimous, on motion of Edward Sceery.

The secretary and treasurer are appointed by the directors and the reelection of Secretary Pochelon and Treasurer Rock was a matter of form only, for the subsequent directors' meeting.

#### Accurate Accounting Necessary.

Ira H. Harper, of Pittsburgh, presented the report of a committee to consider a uniform system of accounting for retail florists. In view of the variety of florists' needs, he said it was inadvisable for the association to recommend one system for all. He favored the voucher system himself, but thought the organization should merely urge a systematic keeping of accounts by all florists and perhaps distribute a pamphlet explaining the voucher system.

#### Mechanical Refrigeration.

Herman D. Schiller, of Chicago, read, on behalf of S. A. Anderson, of Buffalo, a report of the committee on mechanical refrigeration. Ice machines are made in sizes from one-half ton to ten tons. A one-half-ton machine maintains at 45 degrees 600 cubic feet of space. A one-ton machine operates 1,600 feet. He stated the cost of machine and of operation and gave comparisons with the cost of ice. Mr. Anderson's statement was that the machine paid for itself in three years.

#### Too Many Box Sizes.

A report by Max Schling, on the standardization of flower boxes, was read. He stated that eighty-five different sizes now are carried, which could be reduced to twenty-one. The cooperation of box manufacturers will be asked, in preparation of a further report by Max Schling and Frank M. Schramm.

#### Progress Abroad.

Two papers from Carl Engelmann, of Saffron Walden, England, were read by M. Bloy, one regarding a meeting of German florists and the other regarding F. T. D. prospects abroad. E. G. Hill told of being questioned in London regarding the telegraph delivery of flowers.

#### Say It with Flowers Week.

The report of Z. D. Blackistone, on Say It with Flowers week, printed on another page, was followed by a talk regarding Baltimore's successful affairs, by Robert Graham, Jr. J. F. Ammann told what had been done last year in Chicago.

#### Showing Them How.

Charles Henry Fox, of Philadelphia, took nine and one-half minutes to make a beautiful example of the pillow basket, using a basket made by H. Bayersdorfer & Co. to meet his needs. His work was of great interest and much admired.

Max Schling gave a demonstration of his methods of producing novel forms of floral art, his handiwork being ably supplemented by his lecture accompanying its making.

#### Miscellaneous Matters.

The report of Miss Helen Wick, on the collection of bills by the F. T. D. for its members, was read by M. Bloy. A vote of thanks was given to Miss Wick.

The question box revealed topics of absorbing interest, including payment of bills in thirty days, charging delivery costs to sending florists, enclosing leaflets with telegrams at Mothers' day, woman suffrage and Sunday closing. In regard to the last, opinion prevailed that each florist must suit his own conditions and his own business.

Max Schling gave an instructive talk regarding how flowers are handled on steamer orders.

#### Minstrels Air Trade Foibles.

Entertainment sugar-coated Secretary Pochelon's educational sermons in a minstrel show entitled "Flowers of Paradise," featuring Charles Grakelow as interlocutor. His troupe included F. C. Weber, Ira H. Harper, Charles Reck, E. C. Ludwig, De Forest Ludwig, George E. M. Stumpp, Frank Schramm, C. H. Brown, Frank McKenna, J. J. Higgins, Vincent Gorly, Herman Schiller, Len Waters, Charles Feast, W. A. Phillips, Edward Sceery, John C. Gracey, M. Bloy, Albert Pochelon, S. R. Lundy, J. W. Rodgers and George Dick.

#### The Prize Windows.

Toronto flower stores have F. T. D. window decorations this week, the prize competition which has been so successful in other cities in recent years being continued. The committee on window displays was composed of Charles Henry Fox, chairman; G. E. M. Stumpp, Edward Sceery, Charles H. Brown and Karl Baum. Its report was as follows:

"It was a difficult matter for the judges to decide. Every window showed individuality of thought and the flowers used were of the best, especially the orchids. We allowed the greatest percentage of points for attention-getting and for conveying the F. T. D. idea to the public. The five members of the committee took their notes individually, independent of one another, and upon returning to the hotel collectively made the following awards:

"Simmons & Son, first prize; Mrs. Percy Waters, second prize; J. J. Higgins, third prize; H. G. Dillemoth, certificate of merit; George W. Warren, certificate of merit; Dunlop's, honorable mention; People's Florist, creditable mention. We want also to compliment S. Tidy & Son on their superb display of orchids."

#### GIVE 'EM CREDIT.

#### Torontonians Put It Over Big.

Success was spelled for the 1921 meeting of the Florists' Telegraph Delivery Association by the hard work and generous contribution of it as well as money by the florists of Toronto and other cities of Ontario. The executive committee was headed by a man with real capacity for systematic organization, and his assistants proved his wisdom in their selection. H. G. Dillemoth was general chairman, by virtue of his office as vice-president of the F. T. D. and also by his ability to direct operations efficiently. He had effective support from W. W. Gammage, of London, who represented Canada at large and secured the support of many florists outside of Toronto. S. A. McFadden, the president of the Toronto Retail Florists' Club, was an able vice-president, doffing his coat metaphorically and actually to make the event a success. George M. Geraghty was a powerful aid. H. W. James, as general secretary and overseer of the trade exhibits, and L. H. Waters, who doubled in the roles of treasurer and head of the finance committee, capably dealt with difficult tasks. As chairman of the publicity committee, J. J. Higgins comes in for considerable credit. Mr. Dillemoth personally handled hotel arrangements, which were perfect. J. A. Neal, at the head of the reception committee, and Ernest S. Simmons, of the entertainment committee, received



thanks for their direction of Toronto's hospitality. For the ladies Mrs. Moore and Mrs. Waters outdid themselves, seeming to find no end to their exertions in the fair visitors' behalf.

#### Entertainment.

On Tuesday and Thursday luncheon was provided for everybody at the meeting by the Toronto florists. The Crystal room, on the seventeenth floor of the King Edward hotel, was splendidly decorated for this purpose. Arrangements were made for 500 guests at these luncheons.

Wednesday afternoon was expressly reserved for themselves by the Torontonians, so that visitors, closely following the business sessions, would not go away without having seen the Queen city. An automobile ride was arranged, so that visitors were able to drive around the city, visiting the famous estates of Sir John C. Eaton and Sir Henry Pellatt, the residential districts, the parks and harbor extensions.

That evening a dinner dance was held in the Crystal room of the King Edward

hotel, when Ernest S. Simmons was able to show his ability as a provider of entertainment.

The ladies, meanwhile, were well cared for by Mrs. Waters and Mrs. Moore. A luncheon was given them Wednesday, shopping expeditions were planned and a generally delightful time afforded the wives of visitors.

#### Decorations.

At no previous F. T. D. meeting have the decorations been so lavish as at this one in Toronto. In the elevators of the King Edward strangers said, "They're holding a big convention here this week—florists from all parts." The telegraphers' convention preceded ours and that of Typothetae (employing printers) followed, but attracted no such notice. The lobbies and whole second floor of the hotel were festooned with green. The convention hall was a bower; the Crystal room likewise. The street lamp posts, from the Union station to the hotel, were each adorned with a spruce tree and a sign, pointing the way to F. T. D. headquarters.

As head of the decoration committee, S. A. Frost earned immense credit. Not only did he work unremittingly himself, but he secured the generous aid of others. Plants and cut flowers were forthcoming from the Dale Estate, at Brampton; Ofield & Son, at Grimsby; Dunlop & Son, at Richmond Hill; Orlosski Floral Co., at Kitchener, and S. Tidy & Son, Miller & Sons, Mrs. Percy Waters, H. G. Dillemath and other Toronto florists. The spruce trees came from S. A. Frost and Alfred Wesley, of Pefferlaw, Ont.

On Mr. Frost's staff of decorators, who worked till midnight Monday decorating the hotel lobbies and halls, were William Hoath, Charles Cooper, S. A. McFadden, W. A. Bowers, Jack Harrison, William J. Powell, Jack Plumbtree, William Hill, Andrew Entwistle, James Lawrie, Charles Lewis, Fred Dalton, E. A. Lye, George Hatcher, Frank Duffy and Harry Johnson.

A souvenir program of thirty-two pages was put forth by the Toronto florists, through the advertising support of leading Canadian houses and some members of the association.

## AMONG THOSE PRESENT

NEVER before has a convention of the F. T. D. brought out so large a gathering. Of course all Toronto was there, and Toronto names are not included in the following list of visitors:

#### A

Adams, W. A., Buffalo, N. Y.  
Able, Nellie, Louisville, Ky.  
Allersma, Henry W., and wife, Grand Rapids, Mich.  
Ammann, J. F., Edwardsville, Ill.  
Anderson, J. C., Lebanon, Tenn.  
Asmus, George, Chicago, Ill.  
Ayres, S. Bryson, Kansas City, Mo.

#### B

Baer, Julius, and wife, Cincinnati, Ohio.  
Barnes, Ruth S., Kansas City, Mo.  
Barnes, W. J., Kansas City, Mo.  
Barron, May, Sarnia, Ont.  
Bassi, Charles, New Rochelle, N. Y.  
Baum, Karl, Knoxville, Tenn.  
Baur, Alfred, Erie, Pa.  
Berbee, P. A., New York, N. Y.  
Bertermann, Irwin, Indianapolis, Ind.  
Bessemmer, J. M., Detroit, Mich.  
Beyer, Arthur, St. Louis, Mo.  
Bissinger, J. A., and daughter, Lansing, Mich.  
Blackstone, Z. D., Washington, D. C.  
Blackman, W. C., Evansville, Ind.  
Blackshaw, R. E., La Porte, Ind.  
Blome, Arthur and wife, Chicago, Ill.  
Bloy, M., and wife, Detroit, Mich.  
Boal, Arthur, Ithaca, N. Y.  
Boyle, Chas. F., Boston, Mass.  
Breitmeyer, P., and wife, Detroit, Mich.  
Brookins, Harold, Orchard Park, N. Y.  
Brown, C. H., and wife, New York, N. Y.  
Brown, W. B., Detroit, Mich.  
Burm, J. E., New York, N. Y.  
Bunyard, A. T., New York, N. Y.  
Buseck, Otto, Asheville, N. C.  
Butterworth, Geo., Framingham, Mass.  
Buxton, G. E., and wife, Nashua, N. H.

#### C

Campbell, Mrs. E. D., Midland, Ont.  
Campbell, Mabel, Midland, Ont.  
Cecil, H. A., Chicago, Ill.  
Chase, H., Truro, N. S.  
Clausen, Herbert A., Denver, Colo.  
Coggan, S. W., and wife, Battle Creek, Mich.  
Cohen, Geo. W., New York, N. Y.  
Cohen, Mrs. Gertrude, New York, N. Y.  
Cohen, Morris M., New York, N. Y.  
Cossart, Margaret A., Shelbyville, Ind.  
Crabb, Arthur F., Grand Rapids, Mich.  
Crabb, Mildred, Grand Rapids, Mich.  
Cron, Otto H., and wife, Monroe, Mich.  
Cummings, Jas. J., Baltimore, Md.

#### D

Dale, Wm., Brampton, Ont.  
Danker, F. A., Albany, N. Y.  
Dann, R. F., St. Catharines, Ont.  
Dards, O. A., New York, N. Y.

Davis, Guy E., and wife, Ypsilanti, Mich.  
De La Mare, A. T., New York, N. Y.  
Deyoe, R. E., and wife, Oil City, Pa.  
Deyoe, V. M., and wife, Oil City, Pa.  
Dick, F. George, and wife, London, Ont.  
Duerr, June V., Newark, O.  
Duerr, Myrtle, Newark, O.  
Dunlop, F. W., Richmond Hill, Ont.  
Dunlop, Robert L., St. Catharines, Ont.

#### E

Eddy, Herbert J., Montreal, Que.  
Edwards, D. B., and wife, Atlantic City, N. J.  
Edwards, F. J., Brockville, Ont.  
Edwards, O. S., Atlantic City, N. J.  
Eldelman, S., New York, N. Y.  
Endres, Geo., New Philadelphia, O.  
Endres, Louis P., New Philadelphia, O.  
Eschner, Bernard, Philadelphia, Pa.

#### F

Falls, C. E., Chicago, Ill.  
Fancourt, E. J., Philadelphia, Pa.  
Fasst, Chas. F., Baltimore, Md.  
Fetters, E. A., and wife, Detroit, Mich.  
Forstrom, Carl A., Grand Rapids, Mich.  
Fox, Charles Henry, and wife, Philadelphia, Pa.  
Frank, E., Portland, Ind.  
Frank, Forest M., Dayton, O.  
Frank, Horace M., Dayton, O.  
Franks, George B., Champaign, Ill.  
Fraser, C. C., and wife, Moncton, N. B.  
Fraser, R. P. R., and wife, Moncton, N. B.  
Furnival, A. W., and wife, Jackson, Mich.

#### G

Galbraith, C. W. G., Detroit, Mich.  
Gale, E. J., Hamilton, Ont.  
Gammage, J. J., London, Ont.  
Gammage, W. W., and wife, London, Ont.  
Gammage, Fred J., London, Ont.  
Gelger, T. Neilson, Philadelphia, Pa.  
Gernaey, Ed., Montreal, Que.  
Getz, Hester A., Cleveland, O.  
Glockner, W. C., Albany, N. Y.  
Goddard, S. J., Framingham, Mass.  
Gorly, V. J., and wife, St. Louis, Mo.  
Gracey, John C., and wife, Philadelphia, Pa.  
Gracey, Helen C., Philadelphia, Pa.  
Graham, Ralph E., Saginaw, Mich.  
Graham, R. L., Jr., and wife, Baltimore, Md.  
Grakelow, Chas. H., Philadelphia, Pa.  
Grandy, Mrs., Norfolk, Va.  
Grandy, G. V., Jr., Norfolk, Va.  
Greene, Clarence R., Indianapolis, Ind.  
Greene, Mrs. L. B., Indianapolis, Ind.  
Green, Stephen, Philadelphia, Pa.  
Greenshaw, Robert, Philadelphia, Pa.  
Grohman, R. E., Saginaw, Mich.  
Groves, H. E., and wife, Hamilton, Ont.  
Groves, W. E., Hamilton, Ont.  
Gude, Amelia E. Gude, Washington, D. C.  
Gude, Wm. F., Washington, D. C.

#### H

Hagenburger, Carl, Mentor, O.  
Hagerup, James, Brooklyn, N. Y.  
Hamilton, Emory B., and wife, London, Ont.  
Hanfling, Louis, New York, N. Y.  
Harper, Ira H., Pittsburgh, Pa.  
Harrison, C. J., Atlanta, Ga.

Hart, Geo. B., Rochester, N. Y.  
Hatcher, George S., Amsterdam, N. Y.  
Hathaway, W. W., and wife, Brockton, Mass.  
Hay, Chas. J., Brockville, Ont.  
Hecock, L. C., Elyria, O.  
Heepe, Henry, Akron, O.  
Heini, Fred G., and wife, Terre Haute, Ind.  
Hill, E. G., and wife, Richmond, Ind.  
Hubbard, C. E., and wife, Topeka, Kan.

#### J

Jennings, Payne, Chicago, Ill.  
Johnston, Isabel, Baltimore, Md.  
Johnston, Mary, Baltimore, Md.  
Johnston, W. J., Baltimore, Md.  
Jones, Alvah R., Philadelphia, Pa.  
Jones, H. B., and wife, Cleveland, O.

#### K

Karins, J. J., Philadelphia, Pa.  
Kent, Charles, Cleveland, O.  
Keys, Jr., Wm. F., Baltimore, Md.  
Kift, Robert, Philadelphia, Pa.  
Kilner, F. R., and wife, Chicago, Ill.  
Kimmey, Charles F., Minneapolis, Minn.  
Kirchner, Norman A., Cleveland, O.  
Kirk, S., Georgetown, Ont.  
Klingsporn, Paul, Chicago, Ill.  
Knoble, H. P., Cleveland, O.  
Kramer, John L., Buffalo, N. Y.

#### L

Lange, A., and wife, Chicago, Ill.  
Lanternier, Mrs. Clara, Ft. Wayne, Ind.  
Larsen, H. E., Chicago, Ill.  
Latham, R. A., Minneapolis, Minn.  
Laver, John H., Erie, Pa.  
LeCocq, C., Ft. Williams, Ont.  
Lemon, F. H., and wife, Richmond, Ind.  
Lester, Dewey M., New York, N. Y.  
Lindsay, Jean M., Buffalo, N. Y.  
Long, Daniel B., Buffalo, N. Y.  
Long, Wm. H., New York, N. Y.  
Longren, A. F., Des Plaines, Ill.  
Lowther, C., New York, N. Y.  
Ludwig, De Forest W., and wife, Pittsburgh, Pa.

Ludwig, E. O., Pittsburgh, Pa.  
Ludwig, Edward E., and wife, Pittsburgh, Pa.

Lundy, S. R., Denver, Colo.  
Lurie, Alex, Ithaca, N. Y.

#### M

McCarthy, E. J., Brooklyn, N. Y.  
McCarthy, J. P., Philadelphia, Pa.  
McKenna, Frank, Montreal, Canada.  
McKenna, F. J., Quebec, Can.  
McKenna, H. W., Quebec, Can.  
Martens, John, Minneapolis, Minn.  
Mercer, George L., Cleveland, O.  
Mercer, Ruth L., Cleveland, O.  
Metz, Earl W., Toledo, O.  
Miller, Miles R., Erie, Pa.  
Mohn, George, Chicago, Ill.  
Morgan, Sam W., and wife, Le Roy, N. Y.  
Moss, I. H., Baltimore, Md.  
Murray, Samuel, Kansas City, Mo.

#### N

Nehrling, A. H., Ithaca, N. Y.  
Neiman, E. P., Denver, Colo.

Nolan, T. J., Scranton, Pa.  
Neubeck, C. G., Buffalo, N. Y.  
Newell, Arthur, Kansas City, Mo.

O  
O'Neill, Mrs. T. J., Chicago, Ill.  
Owen, O. K., Terre Haute, Ind.

P  
Palmer, Louise C., Brookline, Mass.  
Palmer, W. J., Buffalo, N. Y.  
Papes, Peter, Detroit, Mich.  
Parker, Nettie L., Chicago, Ill.  
Peacock, W. G., Brampton, Ont.  
Penn, Henry, Boston, Mass.  
Perry, H. G., New York, N. Y.  
Phillips, J. V., Poughkeepsie, N. Y.  
Phillips, W. A., New York, N. Y.  
Phillips, Wm. H., Brooklyn, N. Y.  
Pierson, Frank R., Tarrytown, N. Y.  
Pillsbury, I. L., Galesburg, Ill.  
Plumb, Chas. H., Detroit, Mich.  
Pochelon, Albert, Detroit, Mich.

R  
Rahaley, Robt. M., Detroit, Mich.  
Reck, Chas., Bridgeport, Conn.  
Ridenour, Victor, Philadelphia, Pa.  
Risley, Clayton B., and wife, Hamilton, N. Y.  
Ritter, Clarence, Baltimore, Md.  
Rock, W. L., Kansas City, Mo.  
Rodgers, J. W., Dayton, O.  
Roethke, Carl, and wife, Saginaw, Mich.  
Roland, Thomas, Nahant, Mass.  
Roskelly, Ralph J., Ithaca, N. Y.  
Royer, Howard S., Philadelphia, Pa.

S  
Saltford, W. A., Poughkeepsie, N. Y.  
Seeery, Edw., Passaic, N. J.  
Schluraff, Helen M., Erie, Pa.  
Schramm, Frank M., Toledo, O.  
Schramm, Geo. B., Toledo, O.  
Schiller, H. D., Chicago, Ill.  
Schling, Max., New York, N. Y.  
Schultheis, Dorothy, Scranton, Pa.  
Schultheis, Gertrude, Scranton, Pa.  
Silvius, Roy, Ashtabula, O.  
Skidelsky, S. S., New York, N. Y.  
Slack, Chas. W., Waterloo, Ia.  
Slattery, E. A., Buffalo, N. Y.  
Smith, O., Baltimore, Md.  
Smith, Frank B., Hamilton, Ont.  
Smith, Henry, Grand Rapids, Mich.  
Smyth, W. J., and wife, Chicago, Ill.  
Sterling, C., Joliet, Ill.  
Stevens, Chas. T., and wife, Brockton, Mass.  
Stevenson, Clarke, Detroit, Mich.

Street, Jas. S., Orillia, Ont.  
Stroh, Walter, Batavia, N. Y.  
Strout, C. E., Biddeford, Me.  
Stuart, N. I., and wife, Chicago, Ill.  
Stumpp, Geo. E. M., New York, N. Y.  
Suttle, F. M., Chicago, Ill.  
Swenson, H. V., Chicago, Ill.

T  
Taepke, W. G., Detroit, Mich.  
Taepke, Walter H., Detroit, Mich.  
Temblett, Mrs. H., Cleveland, O.  
Tierney, Mrs. M. A., St. Joseph, Mo.  
Tierney, Miss M., Davenport, Ia.  
Tignor, R. L., and wife, So. Zanesville, O.  
Tracy, Edw. P., Albany, N. Y.  
Tuthill, L. W. C., New York, N. Y.

U  
Ullenbruch, Mathias, Port Huron, Mich.  
Ulrich, Clara, Buffalo, N. Y.  
Usinger, W. T., Pittsburgh, Pa.  
Uttley, Chas., Harrisburg, Pa.

V  
Van Aken, B. L., Coldwater, Mich.  
Van Aken, H. M., Elkhart, Ind.  
Vogt, A. H., Flint, Mich.

W  
Wagner, L. E., and wife, Sandusky, O.  
Walker, Wm., Louisville, Ky.  
Wallner, Mrs., Chicago, Ill.  
Walton, Fred R., Brantford, Can.  
Ward, John, Mumfords, N. Y.  
Warendorff, Mrs. Al., New York, N. Y.  
Warendorff, Benj., New York, N. Y.  
Warendorff, Herman, New York, N. Y.  
Washburn, Geo. L., Bloomington, Ill.  
Watts, John N., and wife, Kingston, Ont.  
Weber, Mrs. Fred C., St. Louis, Mo.  
Weber, F. H., St. Louis, Mo.  
Weber, W. E. F., Sault Ste. Marie, Mich.  
Weir, Don M., Lapeer, Mich.  
Weller, David E., Louisville, Ky.  
Wells, W. S., Ann Arbor, Mich.  
Wertheimer, Sydney, New York, N. Y.  
Wick, Helen, Detroit, Mich.  
Wiegand, Geo. B., Indianapolis, Ind.  
Wiendhoeber, Wm. H., Chicago, Ill.  
Williams, Everett, Chicago, Ill.  
Wilson, E. P., and wife, Rochester, N. Y.  
Wright, C. J., and wife, Ottawa, Kan.

Y  
Yetter, F. J., and wife, Greenfield, Mass.  
Young, John, New York, N. Y.

Z  
Zeigler, Mrs. Nellie, Bellevue, O.

Brought forward .....\$ 7,745.46  
Secretary's expenses:  
Office salaries .....\$ 6,644.50  
Office supplies ..... 743.49  
Postage ..... 975.88  
Rent ..... 825.00  
Miscellaneous expense .... 199.23 9,388.10

Treasurer's office:  
Salary of treasurer .....\$ 375.00  
Stamps ..... 17.00  
Treasurer's bond ..... 14.00  
Telegrams ..... .87 406.87

Total disbursements, from annual dues ..... \$17,748.13

Collection fund:  
Remittance to members... \$ 81.70

Total disbursements, all funds ..... \$17,829.83

Net receipts for period... \$ 9,008.89  
Balance on hand, September 30, 1920..... 32,585.01

Balance, September 30, 1921 ..... \$41,593.90

The guaranty fund, which was increased from \$21,804.94 to \$26,978.24 in the last year, is represented by the following assets:

Cash on deposit with Continental National Bank of Kansas City.....\$ 3,687.86  
Securities:  
Dominion of Canada bonds (par \$5,000) ..... 4,717.01  
Atchison, Topeka & Santa Fe Railway general mortgage bonds (par \$3,500) 8,310.00  
Imperial Russian government bonds (par \$2,000) ..... 1,895.92  
Liberty bonds:  
First issue ..... 1,000.00  
Second issue (par \$1,000)..... 953.70  
Third issue (par \$2,000)..... 1,837.80  
Fourth issue (par \$2,500)..... 2,399.50  
Victory notes (par \$2,200)..... 2,176.95  
United States Treasury notes..... 5,900.00

Total securities .....\$23,290.88

Total balance .....\$26,978.24

The annual dues fund, which was increased from \$10,780.07 to \$14,615.66 in the last year, is represented by the following assets:

On deposit with Continental National Bank of Kansas City.....\$ 8,087.67  
Cash in hands of the secretary:  
Petty cash fund ..... 995.00  
Canadian exchange fund..... 5,582.99

Total balance .....\$14,615.66

The auditors, in reviewing Treasurer Rock's accounts, gave this comment on their accuracy and excellent condition:

"The cash on deposit with the Continental National Bank of Kansas City was verified by reconciliation with a certified statement from them. The cash balance in the hands of the secretary was not verified by us, as these funds are kept at Detroit, Mich. The securities owned by the association were examined by us, with the exception of the Imperial Russian government bonds of a par value of \$2,000, which are being carried on the books at \$1,895.92 (cost). These bonds are on deposit with the National City Bank of New York under an agreement with a bondholders' protective committee and are represented among the securities of the association by a certificate of deposit executed by the National City Bank of New York. Matured coupons from all of the securities have been clipped and cashed.

"All receipts were promptly deposited in bank to the credit of the association and all disbursements made by check and supported by properly authorized vouchers.

"The records were in excellent condition and the accounts have been accurately kept."

De Pere, Wis.—Work on the foundation for the new greenhouse to be built by Frank Willems has already begun. The addition will be 18x60 feet when completed.

## MONEY! MONEY!!

### TREASURER'S REPORT.

#### Makes Splendid Showing.

The report of Treasurer William L. Rock, presented at the meeting of the Florists' Telegraph Delivery Association at Toronto October 11, covered the year beginning October 1, 1920, and ending September 30, 1921. Not so good a showing was made in the matter of receipts as last year, though the association showed a surplus of \$9,000 above the year's disbursements, and was able to swell its balance on hand from \$32,585.01 to \$41,593.90, a highly creditable bank account for an organization the size of this one. The decrease in size of receipts was due principally to (1) a falling off in guaranty fund deposits, amounting to \$1,956; (2) diminished annual dues, shrinking \$4,744, and (3) fewer membership initiation dues, by \$1,140. To offset this decrease in revenue, expenses were diminished by the saving of more than \$3,000 paid L. F. Darnell in salary and expenses in 1920, when he undertook a personal membership canvass for the association. And though the secretary's office, by reason of its added activity, accumulated expenses of nearly \$1,500 additional this last year, the reduction of disbursements in other directions enabled the organization to hold its outgo somewhat in proportion to the income. So the association was able to add to its surplus within \$3,600 as much as it did last

year. The association, if it has 2,000 members, this year added \$4.50 per capita to its surplus fund, which now totals \$41,593.90, or something like \$20 per capita.

The auditors' statement of receipts and disbursements for the year from October 1, 1920, to September 30, 1921, is as follows:

#### RECEIPTS.

Guaranty fund:  
Members' deposits .....\$ 5,381.00  
Annual dues fund:  
Annual dues ..... 16,428.00  
Collection fees ..... 7.50  
Exchange ..... 6.00  
Interest received ..... 660.71  
Membership initiation fees..... 1,475.00  
Sale of binders, order sheets, etc.... 262.56  
Sale of electrotypes ..... 32.25  
Sale of discount stickers ..... 10.00  
Sale of F. T. D. folders ..... 1,000.00  
Publicity contributions ..... 1,494.00

Total, annual dues fund.....\$21,876.02

Collection fund:  
Transfers from guaranty fund..... 53.70  
Collections from members ..... 28.00

Total, collection fund.....\$ 81.70

Total receipts, all funds.....\$26,838.72

#### DISBURSEMENTS.

Guaranty fund:  
Deposits returned .....\$ 154.00  
Bills paid for members.... 53.70

Total .....\$ 207.70

Annual dues fund:  
Exchange ..... 18.94  
Auditing and system work 436.95  
Addressograph expense ... 20.05  
Advertising, Pageant of Progress ..... 500.00  
Convention expenses ..... 1,090.56  
Directors' meeting expense. 935.62  
Electrotypes ..... 86.44  
Printing ..... 653.90  
Publicity ..... 3,994.00 \$ 7,745.46

## PRESIDENT'S ADDRESS

**I**T MEANS a great deal to all of us to leave our own places in these strenuous times, but actually we are here, at the sixth annual F. T. D. business meeting, for bettering our profession and, therefore, the time you are spending at this meeting can hardly be called a sacrifice. Please do call it an investment, for any one of you who will go home from this meeting without having learned something worth the while has no one but himself to blame.

Also, consider that if it had not been for these F. T. D. meetings our out-of-town order business would not have grown to the volume of today and thank God that we had these F. T. D. orders during this last year. They brightened up some of the duller days, especially in sections of the country where the general business depression was more felt.

Since our Indianapolis meeting last year strenuous times have set in, not only in our profession, but in all business life of this great country, Canada as well as Europe. These times have not been the same as on previous occasions, where only sections, such as the Pittsburgh district, had more to suffer than other districts.

### What of Other Industries?

The great automobile industry, not alone in Detroit, but in other towns—remember not all automobiles or gasoline engines are built in Detroit, a great many towns having and sharing in this industry and its tributaries—has had to suffer from a general shutdown; other sections, again, suffered through strikes, and various labor troubles; even the south suffered on account of the low price of cotton. But, remember, all and everything will right itself if we just keep our heads high and do a little more work and thinking, instead of lamenting. Our F. T. D. stands for "Faith, let's have it"; "Truth, let's tell it"; "Determination, let's stand by it." And don't forget that there are higher powers which rule and guide this world and its humanity and deal out health and wealth, misery and prosperity. All we can and are able to do is our best. Every day we do that we have a better night's rest, as we sleep best when our conscience is at ease.

We meet here on Canadian soil. This alone should be enough proof of what F. T. D. coöperation means. Five dollars' worth of flowers in F. T. D. coöperation is \$5 on both sides of the fence and I only wish that all other trades would be able to follow our footsteps and instead of a \$5 Canadian bill, which represents 500 cents, being worth only 448 cents in American money a few thousand feet across a river, it would be worth \$5.

Our Canadian F. T. D. members have been loyal to our organization and some of them have been with us from the start, not alone as members, but they have been hard and faithful workers for our cause. With their help it will be much easier to transfer our F. T. D. enthusiasm to their and our brother

Address of Philip Breitmeyer, president of the F. T. D., delivered at the convention at Toronto, October 11 to 13.

florists in Great Britain and her colonies.

At this year's meeting it is more in keeping than ever before that all contributions and collections shall be omitted and our entire work concentrated for the benefit of our F. T. D. organization and its many details.

Collections and drives for this and that have interfered to a great extent with our last few meetings. This must be an F. T. D. meeting and nothing else.

### Progress.

Our session will be two days' work and one day's play; so reserve your play for the time set out for it and do not let anyone take you away from attending all our sessions. We need not alone your attendance, we need your counsel and we do not like to have someone after the meeting is all over make remarks and say that such and such was not brought up.

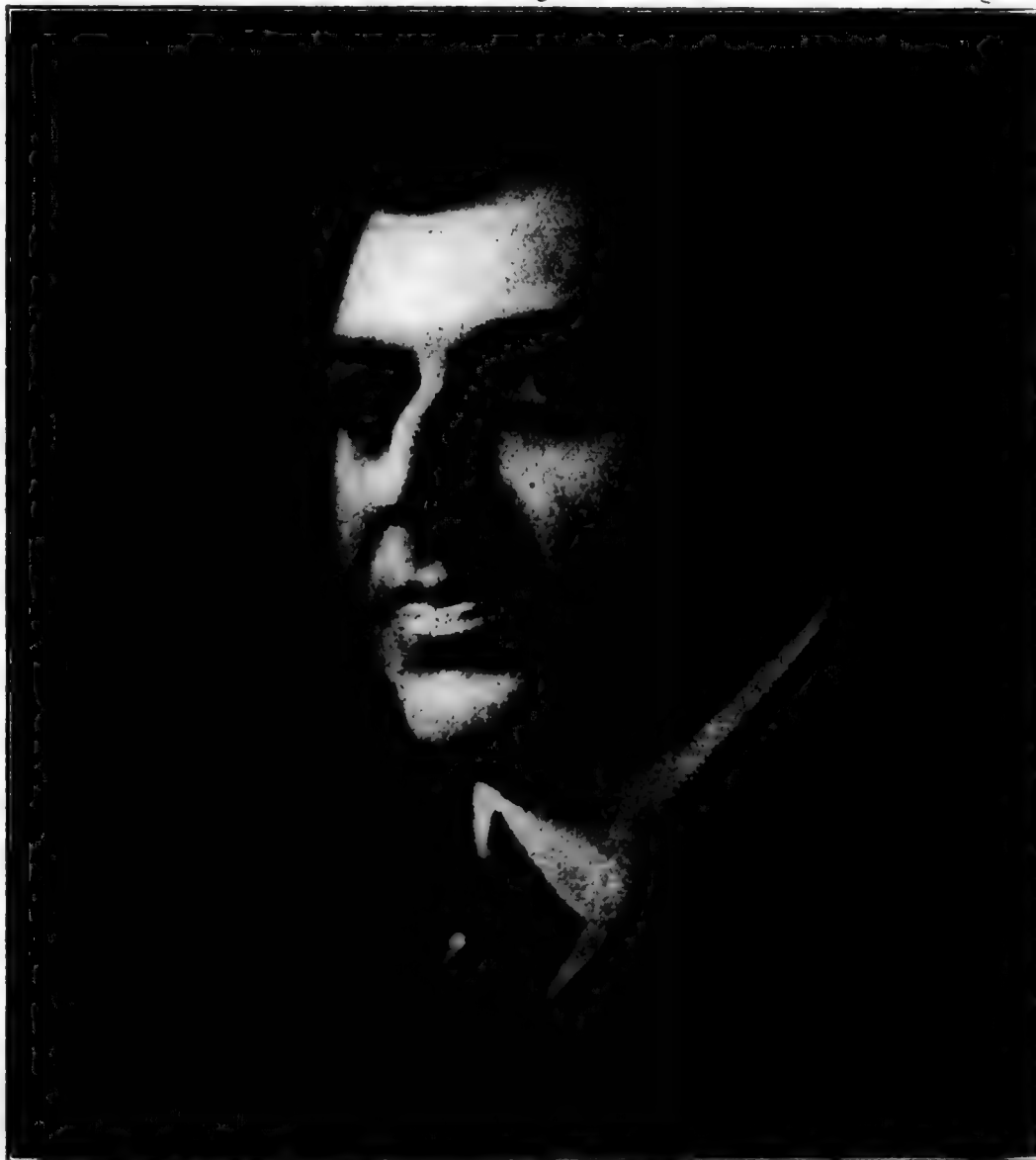
It is my wish and the desire of our directors that more time be given over to the stockholders, so that they may discuss problems which may not be

clear to them at the gathering and that each member can be heard and wisdom be gained.

Do not forget that the young blood, our sons, our daughters or our best store or office men are either at our meetings or read all about the transactions at our meetings. They come to learn and nothing bores them more than old "fogyism." Set them an example and they will be easy scholars. Forget not that some of them are, perhaps, even able to teach us all something, and great satisfaction is it for them if older people adopt some of their younger methods.

There is another thing of great importance which I wish to bring out at this meeting; speaking from experience, it has always been a pleasure for me, and I am sure for all of you, to get personally acquainted with fellow florists for whom we have filled orders or who have filled orders for us. Let the F. T. D. staff introduce you and many a new friendship can be started right here at this meeting. The time for this is well spent. Remember personal acquaintance will make more and better F. T. D. orders for all of us. Our this year's

(Continued on page 68)



Philip Breitmeyer.



Nolan, T. J., Scranton, Pa.  
Neubeck, C. G., Buffalo, N. Y.  
Newell, Arthur, Kansas City, Mo.

## O

O'Neil, Mrs. T. J., Chicago, Ill.  
Owen, O. K., Terre Haute, Ind.

## P

Palmer, Louise C., Brookline, Mass.  
Palmer, W. J., Buffalo, N. Y.  
Papes, Peter, Detroit, Mich.  
Parker, Nettie L., Chicago, Ill.  
Peacock, W. G., Brampton, Ont.  
Penn, Henry, Boston, Mass.  
Perry, H. G., New York, N. Y.  
Phillips, J. V., Poughkeepsie, N. Y.  
Phillips, W. A., New York, N. Y.  
Phillips, Wm. H., Brooklyn, N. Y.  
Pierson, Frank R., Tarrytown, N. Y.  
Pillsbury, I. L., Galesburg, Ill.  
Plumb, Chas. H., Detroit, Mich.  
Pocheleon, Albert, Detroit, Mich.

## R

Rahaley, Robt. M., Detroit, Mich.  
Reck, Chas., Bridgeport, Conn.  
Ridenour, Victor, Philadelphia, Pa.  
Risley, Clayton E., and wife, Hamilton, N. Y.  
Ritter, Clarence, Baltimore, Md.  
Rock, W. L., Kansas City, Mo.  
Rodgers, J. W., Dayton, O.  
Roethke, Carl, and wife, Saginaw, Mich.  
Roland, Thomas, Nahant, Mass.  
Roskelly, Ralph J., Ithaca, N. Y.  
Royer, Howard S., Philadelphia, Pa.

## S

Saltford, W. A., Poughkeepsie, N. Y.  
Seery, Edw., Passaic, N. J.  
Schluraff, Helen M., Erie, Pa.  
Schramm, Frank M., Toledo, O.  
Schraam, Geo. B., Toledo, O.  
Schiller, H. D., Chicago, Ill.  
Schling, Max., New York, N. Y.  
Schultheis, Dorothy, Scranton, Pa.  
Schultheis, Gertrude, Scranton, Pa.  
Silvius, Roy, Ashtabula, O.  
Skidelsky, S. S., New York, N. Y.  
Slack, Chas. W., Waterloo, Ia.  
Slattery, E. A., Buffalo, N. Y.  
Smith, C., Baltimore, Md.  
Smith, Frank B., Hamilton, Ont.  
Smith, Henry, Grand Rapids, Mich.  
Smyth, W. J., and wife, Chicago, Ill.  
Sterling, C., Joliet, Ill.  
Stevens, Chas. T., and wife, Brockton, Mass.  
Stevenson, Clarke, Detroit, Mich.

Street, Jas. S., Orillia, Ont.  
Stroh, Walter, Batavia, N. Y.  
Strout, C. E., Biddeford, Me.  
Stuart, N. L., and wife, Chicago, Ill.  
Stump, Geo. E. M., New York, N. Y.  
Suttle, F. M., Chicago, Ill.  
Swenson, H. V., Chicago, Ill.

## T

Taepke, W. G., Detroit, Mich.  
Taepke, Walter H., Detroit, Mich.  
Temblett, Mrs. H., Cleveland, O.  
Tierney, Mrs. M. A., St. Joseph, Mo.  
Tierney, Miss M., Davenport, Ia.  
Tignor, R. L., and wife, So. Zanesville, O.  
Tracy, Edw. P., Albany, N. Y.  
Tuthill, L. W. C., New York, N. Y.

## U

Ullenbruch, Mathias, Port Huron, Mich.  
Ulrich, Clara, Buffalo, N. Y.  
Usinger, W. T., Pittsburgh, Pa.  
Vittley, Chas., Harrisburg, Pa.

## V

Van Aken, B. L., Coldwater, Mich.  
Van Aken, H. M., Elkhart, Ind.  
Vogt, A. H., Flint, Mich.

## W

Wagner, L. E., and wife, Sandusky, O.  
Walker, Wm., Louisville, Ky.  
Wallner, Mrs., Chicago, Ill.  
Walton, Fred R., Brantford, Can.  
Ward, John, Mumford, N. Y.  
Warendorff, Mrs. Al., New York, N. Y.  
Warendorff, Benj., New York, N. Y.  
Warendorff, Herman, New York, N. Y.  
Washburn, Geo. L., Bloomington, Ill.  
Watts, John N., and wife, Kingston, Ont.  
Weber, Mrs. Fred C., St. Louis, Mo.  
Weber, F. H., St. Louis, Mo.  
Weber, W. E. F., Sault Ste. Marie, Mich.  
Weir, Don M., Lapeer, Mich.  
Weller, David E., Louisville, Ky.  
Wells, W. S., Ann Arbor, Mich.  
Wertheimer, Sydney, New York, N. Y.  
Wick, Helen, Detroit, Mich.  
Wiegand, Geo. B., Indianapolis, Ind.  
Wienhoeber, Wm. H., Chicago, Ill.  
Williams, Everett, Chicago, Ill.  
Wilson, E. P., and wife, Rochester, N. Y.  
Wright, C. J., and wife, Ottawa, Kan.

## Y

Yetter, F. J., and wife, Greenfield, Mass.  
Young, John, New York, N. Y.

## Z

Zeigler, Mrs. Nellie, Bellevue, O.

Brought forward .....\$ 7,745.46  
Secretary's expenses:  
Office salaries .....\$ 6,644.50  
Office supplies ..... 743.49  
Postage ..... 975.88  
Rent ..... 825.00  
Miscellaneous expense ..... 199.23 9,388.10

Treasurer's office:  
Salary of treasurer .....\$ 375.00  
Stamps ..... 17.00  
Treasurer's bond ..... 14.00  
Telegrams ..... .87 406.87

Total disbursements, from annual dues .....\$ 17,748.13

Collection fund:  
Remittance to members... \$ 81.70

Total disbursements, all funds .....\$ 17,829.83

Net receipts for period.... \$ 9,008.89

Balance on hand, September 30, 1920..... 32,585.01

Balance, September 30, 1921 .....\$ 41,593.90

The guaranty fund, which was increased from \$21,804.94 to \$26,978.24 in the last year, is represented by the following assets:

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Securities:  
Dominion of Canada bonds (par \$5,000) ..... 4,717.01  
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Second issue (par \$1,000)..... 953.70  
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United States Treasury notes..... 5,000.00

Total securities .....\$ 23,290.88

Total balance .....\$ 26,978.24

The annual dues fund, which was increased from \$10,780.07 to \$14,615.66 in the last year, is represented by the following assets:

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Total balance .....\$ 14,615.66

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## MONEY! MONEY!!

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Total receipts, all funds.....\$ 26,838.72

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Guaranty fund:  
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Bills paid for members... 53.70  
Total .....\$ 207.70

Annual dues fund:  
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Address of Philip Breitmeyer, president of the F. T. D., delivered at the convention at Toronto, October 11 to 13.

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(Continued on page 68.)



Philip Breitmeyer.

## "KIND WORDS NEVER DIE"

### CANADA'S WELCOME.

#### Nation to Nation.

I count it an honor and privilege to represent here today the only national association of professional horticulture existing in this dominion, the parent of the child represented by my friend, S. A. McFadden. The Canadian Florists' and Gardeners' Association, previously named the Canadian Horticultural Association, has for nearly a quarter of a century been quietly doing its work and is today in every Canadian province touching the interests and stimulating the aspirations of those who belong to the industry. I count it an even greater honor to stand here charged with a message of greeting and welcome to so many fellow-workers from all parts of this continent and from the motherland of the empire to which we Canadians belong.

In a few sentences I should like to say why this meeting is so greatly appreciated and why I so deeply feel the privilege granted me. First of all, we are glad to welcome you for yourselves as brother florists. We recognize and are

Address of welcome to those attending the annual meeting of the F. T. D., at Toronto, October 11 to 13, delivered on behalf of the Canadian Florists' and Gardeners' Association by W. E. Groves, president of the association.

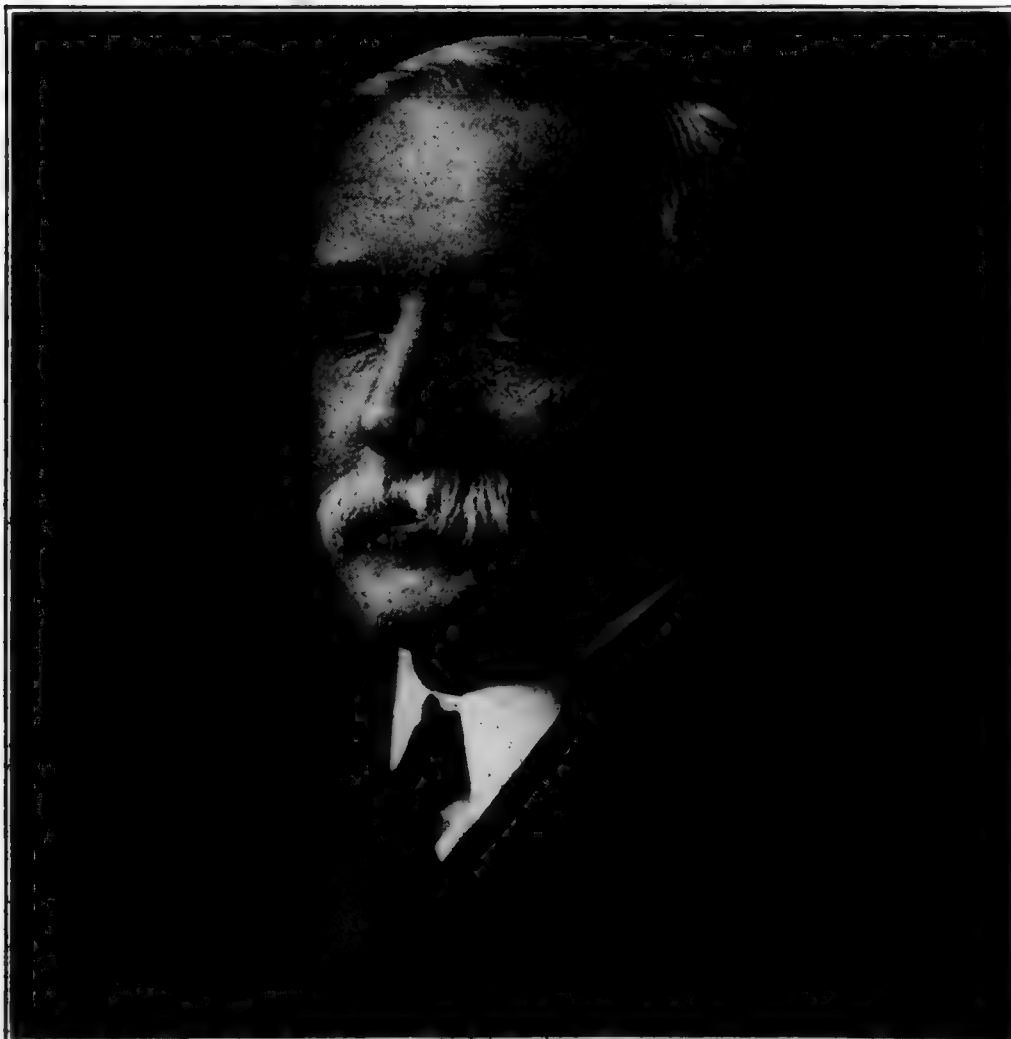
thankful for the fact that it is our pleasure to look into the faces and to grasp the hands of the princes of the profession from "over the line." While we in Canada are quite ready to flatter ourselves on our capabilities, we are equally ready to sit at the feet of the men who, in the realm of floriculture and floral art, have challenged and are challenging the attention of this whole hemisphere, and because of your fixed, lofty position in the profession we gladly greet you. And then we feel and admire the fine spirit of camaraderie, and the splendid atmosphere of real comradeship your presence here today so plainly manifests. Our more northern climate and possibly our more rugged upbringing may be responsible for the fact that in our make-up we are not so full of that nervous energy or so charged with that electrical movement characteristic of you people from the great country to the south. We may lack the fiery eloquence of your Ammanns, your Grakelows, or your Breitmeyers; you may not easily find in our ranks so many of the men who "Schling" and "Push"; it may be said of us that we have a ruggedness of will and a tenacity of purpose which, with our backs to the wall, shows its teeth like Britain's emblematic bulldog and "never says die," but when we look into your faces and say we greet you, the same solid sincerity is

backing our words. And because we appreciate you just for yourselves we welcome you with a handgrasp that is warm and real and true.

#### What F. T. D. Signifies.

We rejoice in this meeting and in your presence on account of the great organization you represent. It is a theme for a sermon, but I refrain. If I read F. T. D. correctly, I am perfectly ready to challenge contradiction in the statement that it is next to impossible to find either on this continent or even across the herring pond any commercial organization that in its fundamentals touches such a high point in twentieth century business ethics as does this fine association. Built upon a foundation, that of coöperation, without which the business life of the coming years will be a mere travesty, it has captured the spirit and grasped the possibilities and brought the principle into the range of practical commercial life. Your own great statistician, Roger Babson, has quite recently claimed that for successful business life there have to be four fundamentals: Integrity, faith, industry and coöperation or good feeling. Apply this great test to F. T. D. aims and ideals and deny the claim I have previously made if you can. Surely the pioneers either builded better than they knew or they had a glimpse ahead that any of us might envy. We have not all caught the vision; we have not all climbed the great Pisgah height and looked into the promised land; there are still a few check valves wide open to let in, shut like clams to any outward flow, but they are few and insignificant and in the great onward march will soon be forgotten. You are here today representing the ideals and shaping the destinies of the association that so fires our imagination and stirs our emotions. Because of this we greet you and with outstretched hands we welcome you.

Just one other thought—my theme is national, Canada; the organization for which I am proud to speak is also national; the association to which I am privileged to speak is international. At this particular time in the world's history it is impossible for any thinking man to stand before an audience drawn from so many states in the union and so many provinces of the dominion, without thinking of the influence such a gathering has upon the problems affecting the nations on each side of that "3,000 miles of border line." Even today Belgium and Flanders speak to us of a torn and tattered world. The best thought and the best heart of the best men and women everywhere are looking for, working for, praying for a golden age of peace and prosperity, for a brighter and better world that is surely coming. And at such a time as this we might reverently thank God that the balance of the world's commercial life, its social life, its international life is to a large extent in the hands of the two great English-speaking peoples.



W. E. Groves.

(President Canadian Florists' and Gardeners' Association.)



### The Tone of Progress.

Might it not be added that the dawn of the day for which we look will not be ushered in with a flourish of trumpets and a beating of drums, but rather will it steal along the byways and down the countrysides where men and women are consciously or unconsciously scattering the flowers and the fragrances of fellowship and community and brotherliness, where the good old golden rule principle is being remembered and where there is not only preached but practiced the gospel of the human heartbeat? And who shall dare to tabulate the contribution to the world's stability, the world's peace and prosperity, the world's righteousness of an international intermingling such as this? From this high viewpoint we may well rejoice in the faith and vision of the pioneers and the imagination and coöperation of those all along the line whose work has its result in the great organization as it exists today.

But I may be pardoned for adding that there can be no resting on our oars. Today's goal must be tomorrow's starting point. There is still need for the clarion call to fellowship and community. In this glorious era of rebuilding and reconstruction there are gulfs to span, wrongs to right, opportunities revealing themselves at every point for a closer application of those great, abiding principles on which, as F. T. D. members, we pride ourselves.

Let us all get together and build a bridge,  
The chasm between to span;  
Build high and wide from ridge to ridge,  
And mingle as man to man.  
Dream our dreams and sing our songs,  
While sharing each other's load;  
Helping to right the old world's wrongs,  
By mending the gap in the road.

Yes, build it strong; cross and recross,  
To look in each other's eyes;  
And skim from our human hearts the dross,  
As jealousy's hot flame dies.  
For well I know, somehow I know,  
That the strife and the din shall cease;  
As over the great white bridge we go,  
The bridge of love and peace.

Trying to catch something of that fine spirit, realizing more than ever the dignity of the profession to which we belong, believing intensely in the rock-bottom principles on which the F. T. D. structure is being reared, with lips that tremble, because of their incapacity, but with a heart that is back of every word I am trying to say, my simple message on behalf of those for whom I am proud to speak is "Welcome, a thousand times, Welcome!"

### WORDS OF WELCOME.

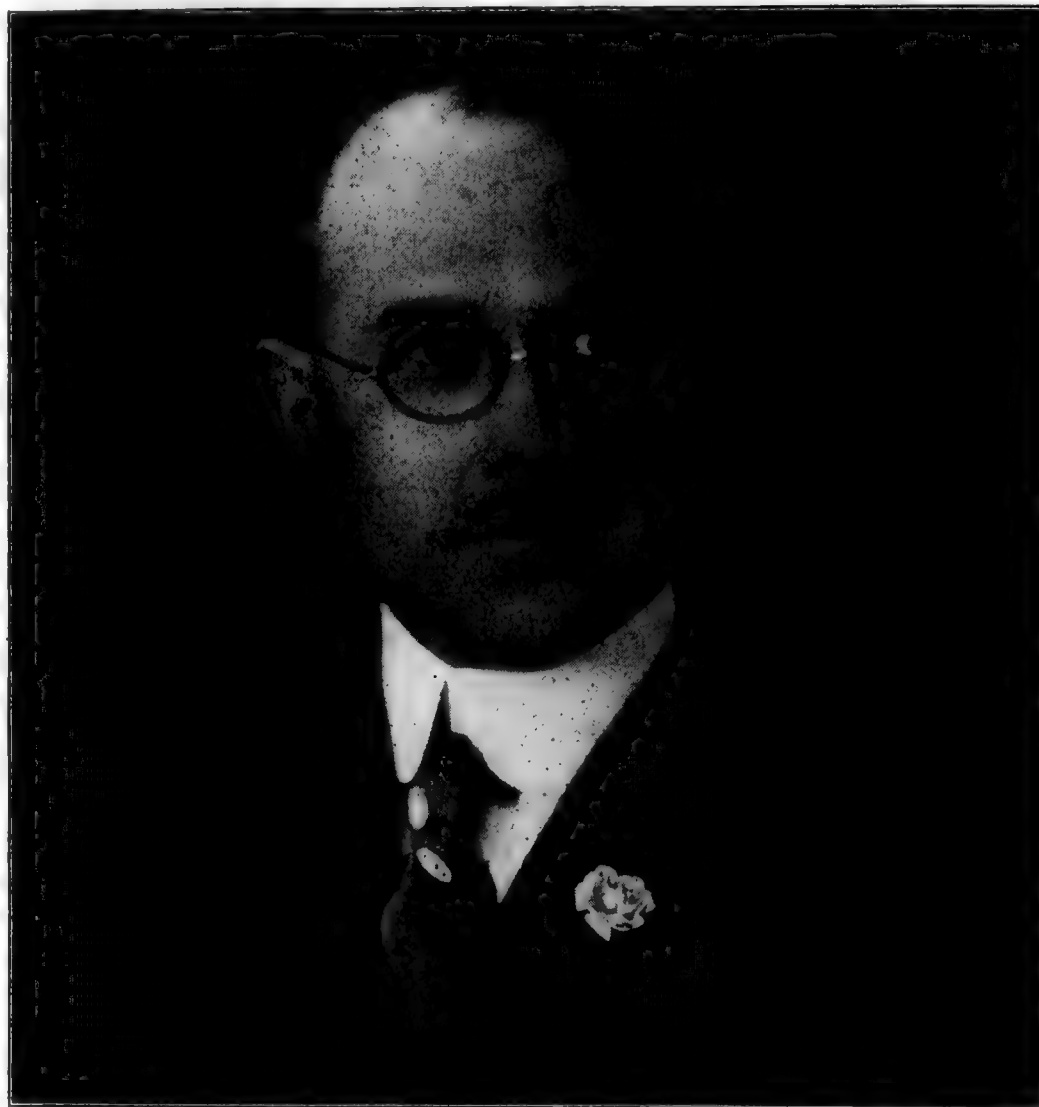
#### Both Countries Represented.

I am glad; indeed, I am more than glad, I am proud of this opportunity to welcome to Canada this organization, which is composed of the best and most progressive retail florists.

A large majority of your members are American retailers, but Canada is well represented in your membership. I hope the acquaintances you make with the Canadian brethren at this meeting and the impressions you receive in Canada will convince you that the Canadian retailer is a wide-awake business man like yourselves and that the land he lives in is a fine place, too.

In Canada we have not the density of population you have; so in the country

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S. A. McFadden.

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and smaller places we have not such numbers of retailers as are found in your country. But in the cities, in the larger centers, the retail florists' business is well developed and there are many large establishments handling large business.

The Canadian retailer has his problems of buying and selling, of publicity and delivery, and of business methods. For some of us these problems have been fairly well solved, but we are looking for better solutions.

#### Eyes to the Future.

The F. T. D. has done a great work in solving problems of the retailer and in making more business, but there are still a great many who are not members of the F. T. D. and who do not receive the help this organization stands ready and willing to give. We realize that it is only by exchanging ideas, hearing the ideas and methods of the other fellow and getting acquainted with him that we can hope to make improvement.

Some two years ago it occurred to a number of retailers that a Canadian organization of retailers would and could be helpful. The need of it was also felt. Only by getting together and practicing coöperation could many of the common difficulties and problems be settled. We can do almost anything if we go at it. Those who think they can't are always right. We went at it, and the Canadian Retail Florists' Association was formed, and while as yet we have not accomplished anything great, still we are moving in the right direction.

This is the organization I represent

today and on whose behalf I welcome you to Canada and to Toronto. I know your meeting will be helpful. The subjects on the program for consideration and discussion are of vital importance to us all. The matter of standard grading of roses, etc., I am glad, is to be taken up and discussed. In Canada we have been agitating for some time for a standard grading, but, as yet, have not been able to get the growers to come together on this important matter. I hope a standard will be adopted at this meeting, a standard that all retailers and growers will subscribe to, and in doing so clear up a problem that has needed coöperation and action for some time.

I trust your visit will be pleasant and entertaining. We Canadians will do all in our power to make it so. Meetings such as this one are always beneficial. One meets his brother and sister craftsmen and becomes better acquainted. Misunderstandings and prejudices are wiped out and a spirit of friendliness and coöperation is engendered.

Again I welcome you. Again I say we are glad you are here.

#### FLORISTS OF THE WORLD.

[The response of W. J. Smyth, of Chicago, to the addresses of welcome by Canadians, delivered at Toronto, October 11, 1921.]

The remarks of welcome from our friends and brother members, Messrs. Gammage, McFadden and Groves, to which we have just listened, speak volumes for the hospitality and good will which, I am glad to say, is characteristic



S. A. Frost.

(Chairman of the Decorating Committee.)

of our neighbors to the north. It is they who have had the burden of preparation for this meeting. The thousand and one thoughts, plans and steps necessary to provide for our comfort and a well-prepared setting for our business meeting have been theirs to give.

We F. T. D. members of America can say already that it affords us great pleasure to meet here with you and that we extend thanks for your hearty words of welcome.

I do not come here as an individual. That is entirely lost sight of. The great number of co-workers just to the south of you have given me the honor and pleasure, as well as the duty, of telling you how much they prize your friendship, believe in your coöperation and value your association with us. My words, however, will never convey to you how much they believe in you and what is the extent of their innermost feelings. We must leave our greetings to the genuine grip of the hand, for those of us who are so fortunate as to be here, and to sincere appreciation for those who were forced to remain at home. Rather, I would say, much like the example of the thinker on the front cover of our F. T. D. magazine this month, who, saying not a word, preaches an eloquent sermon.

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speaking in the language of the great F. T. D., boundary lines fade away and a new picture unfolds before us. Yesterday we were Canadians and Americans. Today, tomorrow and the next day we become citizens of the world.

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In accordance with the recommendation of President Philip Breitmeyer in his annual address before the Florists' Telegraph Delivery Association last year, it was recommended that a committee be appointed on "Say It with Flowers" and F. T. D. week combined.

In accordance therewith, this committee heartily recommends that the different communities throughout the country get together to carry out this recommendation. The time suggested in the president's address is the early part of October. This, however, is not arbitrary and the committee recommends that the local conditions be considered in deciding upon the date of this movement. They strongly recommend that a committee in each community assume the responsibilities of a concerted effort in this direction.

Let us all stop and consider the comprehensiveness of the slogan, "Say It with Flowers." Further, let us deliberate upon the wonderful effect of the F. T. D. movement, and its uplifting benefits to society.

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# BETTERING BOTH BRANCHES

## RETAILER AND GROWER.

### Relation of One to Other.

In order to get a proper background for the all-important subject of the relation of retailer and grower, let us summarize a little by seeing, first, what relation the retailer has been to the grower in the past; second, what the relation now is, and third, a summary of what the future relation we hope will be.

Those of us whose memory goes back a quarter of a century or more can here witness that there always was a relationship between the retailer and the grower. In fact, many of their past actions, one toward the other, has almost convinced us at times that they were truly blood relations; from the way they fought and scrapped, equal, I am sure, to any true family row.

The matter of fact is that the relationship in the past has not been what it should have been for the best interests of all concerned. One of the greatest evils nurturing dissension and discord was, to my mind, the peddling system of the grower; that is, the selling of a part of the grower's product directly to the retailer's customers. There are a few communities where this system is still in vogue and it is usually there that discord is the greatest.

The coming of the wholesale commission man and the strictly wholesale grower on the scene has helped the cause for a closer and better relationship between the retailer and the grower a great deal, and this brings us to the second consideration, namely, what the relationship now is between the retailer and the grower.

### Wholesaler Bridges Gap.

We must surely all admit that the ushering in of the wholesaler—whether as a commission man, or as an organized body of growers distributing their stock from one central point, or as a large individual grower strictly wholesaling his entire product—on the present day wholesale commercial basis has materially helped to bridge a gulf of much unpleasant relationship between the retailer and the grower. This, the so-called middleman's service, has, in my opinion, come to stay, for it is the true American way of distributing products.

Another large factor of just a few recent years has been the matter of cooperative advertising. In many communities where this work is progressing, there is indeed a much closer relationship between the retailer and the grower than ever before. Why? Simply because they find by helping each other they are helping themselves, and that, after all, is the tie that binds.

Those of us who have had a part in the organizing and promoting of the National Flower Growers' Association believe that in this work we are also paving the way for a closer relationship between the retailer and the grower. It is without doubt a fact that it was largely due to the organized district growers' associations that local cooperative advertising got its start. Through these district organizations we hope in time

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to get accurate data on our business—annual reports as to the amount of glass area, capital invested and stock grown and much other valuable information that will not only benefit the grower but the retailer as well. Many of us feel this is an essential part of our organization work. We, therefore, solicit the good will of all branches of the trade towards perfecting the National Flower Growers' Association.

We can, I think, point with great pride to the fact that the relationship between the retailer and grower is more friendly and better today than it ever has been. That is not said, however, with the implication that there is not

The statement issued last week by a government bureau, that 172 trade organizations were engaged in issuing market supply and price reports and that over 450 such organizations collected some sort of market data, indicates the extent of a means of trade promotion florists have not yet undertaken. How we may do this and benefit thereby is the message of J. F. Ammann's Toronto address, on this page.

still a lot of room for improvement, which brings us to the third consideration of our topic, namely, what their future relationship should be.

### For the Future.

So now that we have built a background for our subject by a brief review of the past and present, let us, as a finale, just take a brief glance into the future, with a vision, yes, but rather more so with a true knowledge based on our experiences of the past, both as to mistakes and progress. I wonder how many producers in our trade ever have taken into consideration the fact that we are among the few industries in the country that are so fortunate as to have dealers who handle only their one particular line. To be more specific, retail flower stores in this land of ours are among the few shops that specialize in only one kind of article, flowers. I wonder if that is not largely responsible for most of our progress. Truly it can be said, I am sure, that the one great outstanding movement, namely, the promotion of florists' telegraph delivery, could not have been put across so successfully if our dealers were not spe-

cialists in our particular line only. This great movement, that means so much to both retailer and grower today, is the great tie, above all others, that should tend to bring a closer relationship between the retailer and the grower in the future.

This is not to be a paper, however, on the wonderful success of the F. T. D. But one cannot touch upon the relationship between the retailer and grower without also touching upon the great work of this wonderful organization, its achievements up to the present day and the great future yet to come. I have a vision of a future relationship between the retailer and grower that will eliminate such conditions as existed, for instance, last Mothers' day, when many retailers throughout the country had to close their shops before the regular time because of insufficient stock to accommodate their trade. This should not be, gentlemen. Growers must more carefully study the needs of the retailer for such special days, and provide accordingly. There should be conferences between the retailer and the grower months and weeks in advance of such time, the former intelligently describing his needs and the latter even so intelligently listing his supplies. If it is found that a possible shortage exists, special efforts should be made on the part of the growers to meet these necessary demands, for above all we must be able to give the public what we advertise, or our expenditure along that line is wasted and our efforts to create demands become harmful rather than beneficial.

### Mutual Advancement.

Then, too, we hope to see the day—and to see it is to strive for it—when there will be a regular council established, consisting of retailers and growers in the various communities, so that products may be listed according to the time they will be ready for market and in what proportion, in order that we may intelligently do cooperative and individual advertising. The retailer wants to and must know a long time in advance as to the probable supply of the various kinds of stock. The grower wants the retailer to know this in order that the surplus, if any, may be taken care of, and he also wants to know the retailer's needs. If this work is mutually and accurately done, much of our market glut conditions will be eliminated, and it will prove a benefit to both alike. Let us, in closing, remember this: In order to form a closer and more friendly relationship we must only render a service worth while to some one and our friendly relations at once begin. We as a nation have more friendly relations with the various nations of the world today than any other nation on earth. Why? Because we have helped them unselfishly, rendered service in many ways, even to our late foe. So it is with us in our business relations. Mr. Grower, if you will render the kind of service—by giving information, by producing the desired stock, or in any other way—that will





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of our neighbors to the north. It is they who have had the burden of preparation for this meeting. The thousand and one thoughts, plans and steps necessary to provide for our comfort and a well-prepared setting for our business meeting have been theirs to give.

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to get accurate data on our business—annual reports as to the amount of glass area, capital invested and stock grown and much other valuable information that will not only benefit the grower but the retailer as well. Many of us feel this is an essential part of our organization work. We, therefore, solicit the good will of all branches of the trade towards perfecting the National Flower Growers' Association.

We can, I think, point with great pride to the fact that the relationship between the retailer and grower is more friendly and better today than it ever has been. That is not said, however, with the implication that there is not

The statement issued last week by a government bureau, that 172 trade organizations were engaged in issuing market supply and price reports and that over 450 such organizations collected some sort of market data, indicates the extent of a means of trade promotion florists have not yet undertaken. How we may do this and benefit thereby is the message of J. F. Ammann's Toronto address, on this page.

still a lot of room for improvement, which brings us to the third consideration of our topic, namely, what their future relationship should be.

### For the Future.

So now that we have built a background for our subject by a brief review of the past and present, let us, as a finale, just take a brief glance into the future, with a vision, yes, but rather more so with a true knowledge based on our experiences of the past, both as to mistakes and progress. I wonder how many producers in our trade ever have taken into consideration the fact that we are among the few industries in the country that are so fortunate as to have dealers who handle only their one particular line. To be more specific, retail flower stores in this land of ours are among the few shops that specialize in only one kind of article, flowers. I wonder if that is not largely responsible for most of our progress. Truly it can be said, I am sure, that the one great outstanding movement, namely, the promotion of florists' telegraph delivery, could not have been put across so successfully if our dealers were not spe-

cialists in our particular line only. This great movement, that means so much to both retailer and grower today, is the great tie, above all others, that should tend to bring a closer relationship between the retailer and the grower in the future.

This is not to be a paper, however, on the wonderful success of the F. T. D. But one cannot touch upon the relationship between the retailer and grower without also touching upon the great work of this wonderful organization, its achievements up to the present day and the great future yet to come. I have a vision of a future relationship between the retailer and grower that will eliminate such conditions as existed, for instance, last Mothers' day, when many retailers throughout the country had to close their shops before the regular time because of insufficient stock to accommodate their trade. This should not be, gentlemen. Growers must more carefully study the needs of the retailer for such special days, and provide accordingly. There should be conferences between the retailer and the grower months and weeks in advance of such time, the former intelligently describing his needs and the latter even so intelligently listing his supplies. If it is found that a possible shortage exists, special efforts should be made on the part of the growers to meet these necessary demands, for above all we must be able to give the public what we advertise, or our expenditure along that line is wasted and our efforts to create demands become harmful rather than beneficial.

### Mutual Advancement.

Then, too, we hope to see the day—and to see it is to strive for it—when there will be a regular council established, consisting of retailers and growers in the various communities, so that products may be listed according to the time they will be ready for market and in what proportion, in order that we may intelligently do cooperative and individual advertising. The retailer wants to and must know a long time in advance as to the probable supply of the various kinds of stock. The grower wants the retailer to know this in order that the surplus, if any, may be taken care of, and he also wants to know the retailer's needs. If this work is mutually and accurately done, much of our market glut conditions will be eliminated, and it will prove a benefit to both alike. Let us, in closing, remember this: In order to form a closer and more friendly relationship we must only render a service worth while to some one and our friendly relations at once begin. We as a nation have more friendly relations with the various nations of the world today than any other nation on earth. Why? Because we have helped them unselfishly, rendered service in many ways, even to our late foe. So it is with us in our business relations. Mr. Grower, if you will render the kind of service—by giving information, by producing the desired stock, or in any other way—that will

benefit the retailer, you have spanned the breach for a closer relationship with him. The same is true of you, Mr. Retailer. If you will express your needs, apply your best means of salesmanship to dispose of the grower's product, you, too, have bridged the gulf for that closer relationship that we all so much desire. So let us strive to this end.

### TRADE DISPLAYS.

#### Supply Houses' Good Showing.

No attempt is made by the Florists' Telegraph Delivery Association to cultivate a trade display along the lines of the S. A. F. or other meetings. But the occasion to bring together the supply houses, with their latest wares, and the retailers, with the wants for the season now opening, is so important that provision is made for some exhibits. At Toronto this week they were set up in small parlors on the same floor as and in the vicinity of the meeting hall. The number was not large. Only the superior merchandise and desirable novelties of a few United States houses enables them to draw business from Canada in face of the barrier raised by the unfavorable exchange, now a matter of ten per cent, in addition to the duty. But of course there were many retailers present from the United States whose attention was worth getting.

#### H. Bayersdorfer & Co., Philadelphia.

The imported novelties of the House of Bayersdorfer drew much attention. Notable among them were the metal baskets, chinaware in unique configurations, silver-decorated glass baskets and vases, willow baskets, etc. The artificial fruit and vegetables were most lifelike. Celluloid flowers and prepared natural flowers were two other novel importations. The latter were outdoor flowers preserved in the blooming appearance by certain preparations. An origination of Charles Henry Fox, the pillow basket, was displayed. By this means, fresh flowers are arranged in a container filled with damp moss against an inclined back, with a small vase on either side, so that the appearance is that of a pillow without the drawbacks of the wire design. In addition to these novelties were displayed the staples of this firm's comprehensive line. Stephen D. Green and Howard S. Royer were with the exhibit.

#### Dale Estate, Brampton, Ont.

Having by means of attention to detail and quick dispatch worked up an enormous trade in cut flowers, the Dale Estate, at Brampton, Ont., is building a supply department on the same basis. W. G. Peacock, for seventeen years in charge of the firm's books, spent several months in Europe this summer, and the results of his travels were to be seen in the exhibit at the King Edward hotel. Some of the finest products of British and French potters and basket makers were in the collection. Brass ware from Belgium, Walloon ware, double-etched glass vases, French cracked glazed ware and a number of other species of highly artistic flower containers, whose description would go beyond available space, were on display. In addition, there were, of course, the staples in florists' supplies, already extensively shipped to Canadian florists by the Dale Estate. W. G. Peacock was in attendance in person.

#### S. Hanfling Co., New York.

An extensive line of baskets in a wide variety of sizes and finishes was shown by the S. Hanfling Co., New York. These were enabled to show their suitability for florists' use by use with ferns and other plants supplied by H. G. Dille-muth. The firm's line of artificial flowers was also on exhibit. Louis Hanfling was in attendance.

#### Burlington Willow Ware Shops.

The willow baskets made at Burlington, Ia., by the Burlington Willow Ware Shops, were displayed by A. F. Longren, whose extensive collection covered several large tables in one of the parlors. One of the specialties is a container for retailers' iceboxes, a willow holder with a metal liner which adds much to the looks of the flowers on display in a flower shop. T. J. Nolan was present with Mr. Longren.

#### Bergman-Koropp Co., Chicago.

The prepared grasses, pods and blooms of the Bergman-Koropp Co., Chicago, were shown, with several recent additions. One was a poppy of several metallic hues, made from the lotus bloom, the pods of which are familiar through their extensive use by florists. Another was a zinnia-like product of pine cones, and another a dahlia made from milkweed pods. The value of the products of this company lies in their preparation, rendering them imperishable, and their fast hues, produced by the best paints. They can, consequently, be washed with a water spray without damage. With the exhibit was Mrs. Wallner, now the active head of the concern, since the withdrawal of the two men whose names it bears.

#### Carl Hagenburger, West Mentor, O.

In two suit cases Carl Hagenburger brought from West Mentor, O., some splendid specimens of his famous cherries. Heavily fruited Cleveland cherries showed how finely this plant can be grown. A specimen of Holly Berry was on display, with a large-fruited improvement so covered with fruit that it seems likely to supplant this introduction of Mr. Hagenburger. A yellow-fruited specimen gave evidence of promise, also. A small plant of Hydrangea Trophée showed the splendid color and character of this new variety.

#### Zane Pottery Co., South Zanesville, O.

A parlor was filled with the regular trunk display of R. I. Tilgor, showing the choice line of pottery manufactured by the Zane Pottery Co., South Zanesville, O. The blue Wilse ware formed a prominent part of the exhibit, an item much in favor among florists. Candlesticks and comports in blue were another feature. The drapery pattern and several others more well known to the trade were included in the display. R. I. Tilgor was assisted by Mrs. Tilgor.

#### Frank J. Yetter, Greenfield, Mass.

In the room occupied by the S. Hanfling Co. was a booth where the Security staple was displayed and demonstrated. This is a staple manufactured by the patentee, a florist, Frank J. Yetter, Greenfield, Mass., and designed to hold flowers, sprays or wreaths in place in boxes when they are shipped. As "flower insurance" the maker calls attention to their great merit.

#### M. Rice Co., Philadelphia.

The line of novelty American-made

baskets which won for the House of Rice the highest award at the S. A. F. convention at Washington was on display at Toronto and was viewed by many retailers with keen interest in the object of such a commendation. Christmas novelties, small trees of artificial foliage, were on display and some excellent wreaths for the holiday. J. P. McCarthy was with the display.

#### McCallum Co., Pittsburgh, Pa.

Delayed by the customhouse authorities, the trunks containing the display of the McCallum Co., Pittsburgh, did not arrive until after the opening day. Baskets, Christmas novelties, ribbons and chiffons made up the display. W. T. Usinger was with it.

#### Lord & Burnham Co., Toronto, Ont.

The Canadian office of the Lord & Burnham Co., operated as the Lord & Burnham Co., Ltd., of Canada, with headquarters at Toronto, showed photographs and electrically lighted shadow pictures of its principal Ontario erections, which include houses at the Dale Estate, at Brampton; J. H. Dunlop & Son, at Richmond Hill; James D. Nairn, at Hamilton; Thomas A. Ivey & Sons, at Port Dover, Ont.; the Bedford Park Floral Co., at Richmond Hill, and several private estate conservatories.

#### Ove Gnatt Co., La Porte, Ind.

The Ove Gnatt Co., of La Porte, Ind., displayed the artificial foliage which have made the name famous, while ruscus and boxes were prominent and baskets numerous and of much merit. R. E. Blackshaw saw the trunks through the intricacies of the customs.

#### Dominion Paper Box Co., Toronto, Ont.

A line of boxes used by leading florists of Canada was displayed by the Dominion Paper Box Co., which attracted the attention of all visiting Canadians. W. J. Baird was the company's representative.

#### Futurist Flower Co., Toronto, Ont.

Artificial flowers of unique and bizarre types were displayed by the Futurist Flower Co., Toronto, Ont., which is operated by a gentleman known as Henri.

#### W. T. Usinger, Pittsburgh, Pa.

A display of novelties in candles for florists' use was made by W. T. Usinger.

#### Ideal Paper Box Co., Toronto, Ont.

Paper novelties and specialties, including fancy baskets, paper flowers, corsage holders, etc., was on the table of the Ideal Paper Box & Importing Co., Toronto.

#### Strout's, Biddeford, Me.

C. S. Strout brought from Biddeford, Me., 300 blooms of his three excellent carnations, Maine Sunshine, Rosalind and White Delight, of whose merits the trade has already heard much.

#### W. B. Burch, Toronto.

A line of baskets of Canadian manufacture.

#### George Wittbold Co., Chicago.

Latantias, kentias, ferns and cyclamens, H. A. Cecil being in charge.

#### C. Keur & Sons, Hillegom.

P. A. Berbee, representative, showed named varieties of gladioli, nice bulbs.



# CHRYSANTHEMUM

## GROWING EARLY MUMS.

## Yesterday and Today.

The chrysanthemum is of Japanese origin, symbolic with the Japanese. It has come to this country and found a host of friends; yes, it has become the most popular flower in its season. I do particularly well remember when I was a boy, my father used to grow a large quantity of a certain white chrysanthemum in pots, which would grow at their will without disbudding. To get as many flowers as possible from a plant was the main object. These plants would be grown in pots, plunged in beds about four feet wide. They were grown outside in this manner during the summer months, with all attention to watering and tying, and once a week an application of liquid manure would help to grow these plants about thirty inches high, bushy and with buds literally covered.

When the top or center buds were developed, the chrysanthemum season had opened. These would be pinched out or cut off with their short, little stems and packed into a chip-basket. Such a basket would hold about 100 to 150 blooms. After covering this basket with a news paper, tied with raffia, it was ready to be sold or delivered to the city florist. Telephones at that time were not much known and were few, but postal cards would reach us from one or the other florist in the city every day with orders for 100 or more of these chrysanthemums. To pick up the necessary quantity and affix to each basket the proper address was then quickly done. It was my job to deliver these flowers, not all the way to the city, but a few squares to the street car line, awaiting the horse-drawn street car. I would jump in, go right through the car to the driver, who was motorman, or better, street car driver and conductor both. The basket of chrysanthemums I would place on the front platform, the tip I would place in his hand and he would do the rest. He knew all the flower stores along his line. When he came to the store, of which the proprietor's name would correspond with the address on the basket of chrysanthemums, he would yell out a commanding "Whoa," jump off the front platform, shove the basket inside the door, and then again jingle along on his horse car, drawn by a team of horses covered with harnesses beset with sort of sleigh bells.

### Stages of Cultivation.

From those small chrysanthemums of old, which today we would hardly consider, we now have the most wonderful, large-flowered, long-stemmed chrysanthemums, not only in white, but in

Paper delivered by Ernest J. F. Zieger before the Philadelphia Florists' Club at the Hotel Adelphia October 4, 1921.

shades of all colors that harmonize with the autumn aspect, and foliage which blends from the light shades of yellow to bronze, gold and red. The marvelous revolution to perfection as to flower, stem and foliage of the chrysanthemums has even tried to outdo its rivals of other seasons, even the rose and carnation. There is no flower that could come up or compare with the stately queen of autumn.

Although the chrysanthemum is of easy culture, one has to be on the job all of the time, if good, even satisfactory results are to be obtained. Often it occurs that a grower is well pleased with the growing conditions up to a certain period, but there and then comes some unforeseen, altogether unexpected misfortune, such as rust, mildew, imperfect development of the flowers or

**The Editor is pleased when  
a Reader presents his ideas  
on any subject treated in**

# THE FLORISTS' REVIEW

**As experience is the best teacher, so do we learn fastest by an exchange of experiences. Many valuable points are brought out by discussion.**

**Good penmanship, spelling and grammar, though desirable, are not necessary. Write as you would talk when doing your best.**

**WE SHALL BE GLAD  
TO HEAR FROM YOU**

even flower-rot, and this seems to affect just the strongest plants, with thick, healthy looking stems and buds so large, one would think the flower to be the size of a straw hat. This trouble affects almost exclusively the early chrysanthemums and is a serious one.

To follow up better the different stages of cultivation, let us begin with the stock plants and the cuttings, as I believe much depends on the condition of the stock and the cuttings. Many diseases and imperfections may be traced right back to the original stock plants. All attention should be given the stock plants. Where a great quantity of chrysanthemums is grown, it is best to reserve one house just for this purpose.

This specially reserved house should be planted to such varieties as will produce cuttings sparingly. Under usual conditions, for instance, Chadwick,

when moved to other quarters, becomes checked so much that cuttings will be produced only sparingly. On the other hand, if left right in the bed where they have grown all summer, these will produce a great quantity of cuttings. Other varieties, in particular all the early-flowering kinds, may be moved from the other houses into this special house. If first a limited quantity of chrysanthemums is grown, I prefer to move all stock plants into a coldframe, which has been gotten ready during the earlier season with new, fresh soil. The frame should be made tight, covered with hotbed sashes and provided with a single steam line, to be used only in cold weather in order to keep the temperature in said frame just above freezing. The sashes are made to slide and should be opened on top by sliding or pulling all or every other one down for plenty of ventilation whenever possible. We prefer to dust air-slaked lime all over these stock plants, before real cold weather sets in. It keeps all kinds of insects away, including snails and also the worst of all enemies, the midge. I have never seen anything of the midge on our plants. The government inspectors, who come around regularly, made the remark that not even a chrysanthemum fly or aphid could be found. A few years ago I questioned an inspector regarding the midge. Asking me if I wished to see them, he pulled out a handful of chrysanthemum leaves which were badly infested with this pest. He took a knife and cut the top surface of one of the warts open and there right between the under and upper leaf tissue were the much dreaded larvæ, which, when touched with this knife, would move. Hence, it was full of life. Anyhow I did watch him closely for fear he might accidentally lose one of his treasures. I was not in his sort of business, hence was not much interested in anything like midge, or anything else that may be like it. The thought of it made me shiver.

### Careful Culture Needed.

You may feel sure that if your stock plants are treated and taken care of as described, in a cool house or frame covered with lime dust for about two months and as a safeguard fumigated with nicotine, painted on the steam pipe now and again, you will have strong, healthy and well rested chrysanthemum stock plants by February. The first warm, sunny day in the early spring we syringe the lime off thoroughly and then, the following nice day, scratch the lime-covered surface soil, turning the lime under. This lime, mixed with the new soil that was brought in before planting the chrysanthemums in the previous fall, without any manure or fertilizer of any kind, will act with [redacted] on the chrysanthemums. Some of these will

[Continued on page 76.]

# LOS ANGELES LEADERS

## ONE FIRM'S WIDE INTERESTS.

### Various and Valuable.

If there is one place more than another that visitors to the big show cannot afford to miss, it is the establishment of Howard & Smith. The company's various places hold so much of interest and in such great variety that they form a unique business. The various departments are situated a long distance apart and are each worthy of an extended visit. The firm was established twenty-five years ago by F. H. Howard and George Smith. Some few years ago Mr. Smith disposed of his interests in the business and it is now run by the Howard brothers, with Fred H. Howard as president and general manager.

The oldest part of the business, as it stands, is the Ninth and Olive street place, in Los Angeles, which is built on the Howard homestead. The city has grown up around it, so that it now occupies an almost central position in the business district. Formerly a good deal of stock was grown here, but it is now the place of the head offices and store, all being taken care of in a fine building erected about eight years ago. It is shown in the accompanying illustration. In the retail store Arthur Howard holds the leading strings and, with a capable and energetic staff, runs one of the biggest and best retail businesses in the city.

Besides the flower business, the retail trade in seeds and plants is handled here, the roomy and convenient store-room giving ample facilities. Upstairs are the general offices for members of the firm; for O. W. Howard, head of the landscape department, drafting rooms and many other conveniences for the handling of the immense business carried on. As will be noted in the pic-

*The exhibition features being prepared for the convention of the California Association of Nurserymen are expected to draw many trade visitors to Los Angeles October 20 to 23. Additional interest will be found by them in a number of establishments in the vicinity which occupy a prominent place in our industry. Some of these are described in current issues of The Review, one on this page.*

ture, two extra fine specimens of giant bamboo beautify the front of the store, a rather costly feature in much valuable space, but a unique landmark and ornamental feature. A small portion of the old growing quarters still remains in the rear, but most of it has had to give way to modern improvements, as the locality has developed. O. W. Howard has landscaped the front portion, facing Olive street.

### Roses Are Leaders.

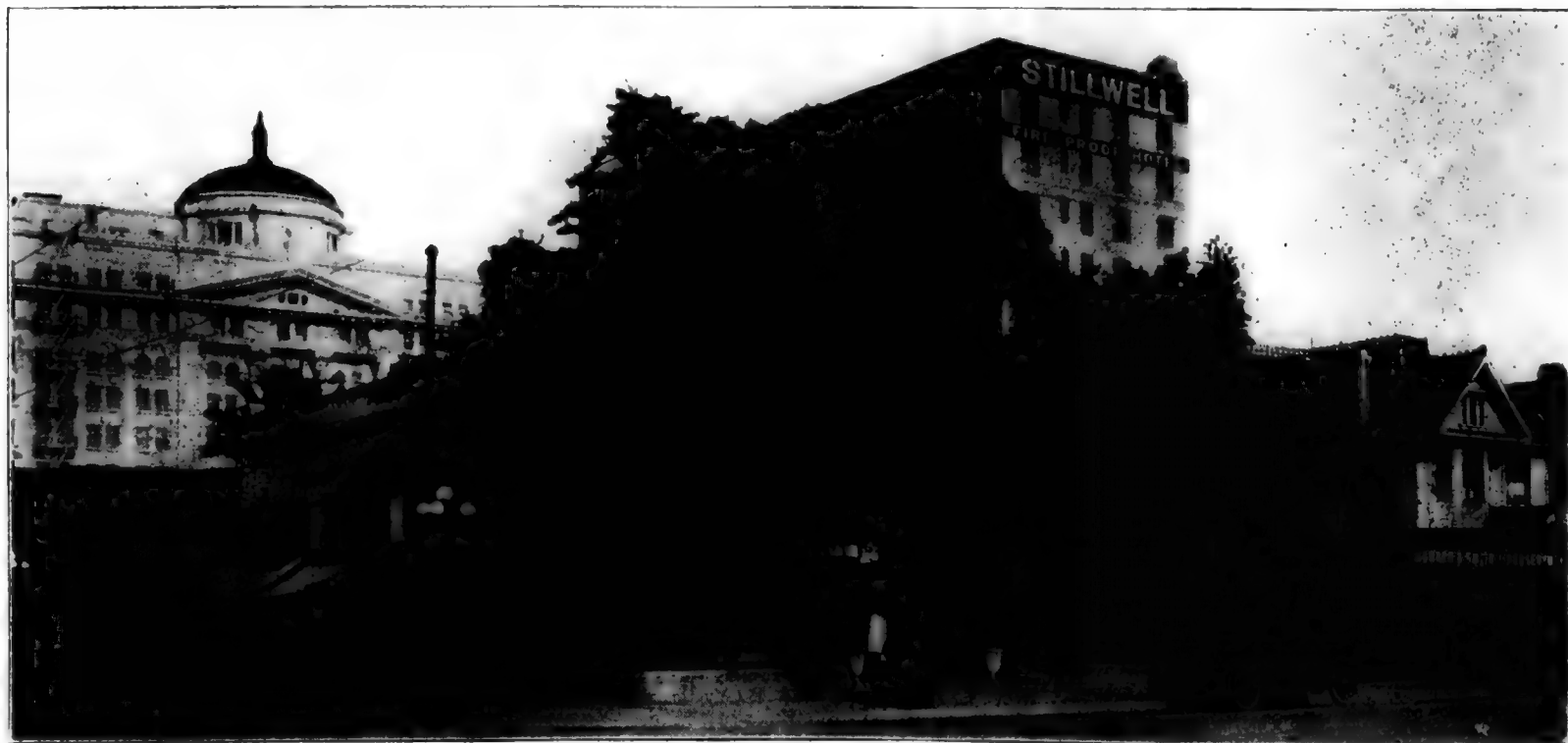
Growers of fine roses will be interested in the 70-acre rose field up near the foothills in the famous San Fernando valley. Here about 750,000 plants are grown, of every conceivable variety that is known to be good as a garden rose, and there is always something interesting in flower, though, naturally, the summer is the best time to visit. F. H. Howard is one of the most successful hybridists in the country, his success along this line being proved by the many medals, cups and other awards won by the firm in strong and world-wide competition. The most famous of all his varieties is the wonderful Los Angeles, the rose that won the gold medal at the Bagatelle Gardens in Paris several months ago. Probably there never was a garden rose sold in such immense numbers as this has been in the short time it has been in existence. Last year the firm won the same prize

against world-wide competition with Miss Lolita Armour, another of Mr. Howard's seedlings. These two alone are enough to make the name of the firm famous, but there are many others already fixed and named and a host of other new seedlings on trial. A wonderful variety is Mrs. W. C. Egan, which Mr. Howard describes as a glorified Mme. Segond Weber. This has the same long-pointed buds and is a delightful two-tone rose of light pink and flesh color. It will be disseminated next year. Cashmere Bouquet is described as the most fragrant rose extant, a delicate pink, with the base of the petals golden yellow, another of the Pernetiana crosses, which will also be sent out in 1922. W. F. Dreer is another splendid rose, orange yellow, with a picotee edge, a profuse bloomer and fine garden rose. This variety won for the firm a silver medal and the Chamber of Commerce cup at the Portland, Ore., rose show two years ago, while Miss Lolita Armour won the cup last year.

The rose fields are about twenty miles from Los Angeles, easily reached by a good boulevard all the way, and no matter what time of day a visit is paid there is always something interesting to see. Just at present the budding season is about over. It should be noted that all the fine plants sent out from this nursery are budded on stocks suited to the various kinds. The soil is a deep loam, rich and moist, and just what roses delight in, the location being practically frost-proof, yet open to the sun and every wind that blows. It is doubtful if in the whole state of California a finer piece of land could be found for the purpose.

### Seed Fields at Rivera.

At Rivera are the seed trial grounds and a portion of the herbaceous borders, twelve acres in all. Here are



Down-town Retail Establishment of Howard & Smith, at Ninth and Olive Streets, Los Angeles, Cal.



Looking Through the Section at Howard & Smith's Greenhouses Where 15,000 Cinerarias Are Grown for Seed.

grown and tried out the splendid improved strains of florists' flowers which frequently have been referred to in the columns of *The Review*. Among the principal varieties and kinds are the California giant asters, zinnias, stocks, calendulas, columbines, delphiniums and a magnificent selection of *Celosia pyramidalis*. One and all are the finest of their kind procurable and the result of long and tireless work by the firm's expert men. Here also are immense beds of German irises, gladioli in season, hippeastrums, delphiniums, gerberas and a host of others grown for the catalogue trade.

#### Home Nursery at Montebello.

The home nursery is situated at Montebello and comprises forty acres, about half of which is covered with lath houses, greenhouses and other buildings. Here all the principal packing and shipping are done and here also are grown the various collections of such things as dahlias, chrysanthemums, geraniums, pelargoniums, phloxes, cannas, heliotropes and the hundred and one kinds that go to the making of a first-class nursery. Shrubs and nursery stock, too, are here in immense numbers and all sizes, from small stock in 2-inch pots to finished plants in the nursery rows. Two other great specialties of the firm are tuberous-rooted begonias and cinerarias. It is not necessary here to dwell on the latter. They are too well known and, unfortunately, their season is not now or when the flower show visitors arrive.

The nursery is bisected by a fine avenue of *Cocos plumosa*, the plants having reached specimen and fruiting size. North and a little west Mr. Howard has his residence, which stands on an eminence overlooking the Pacific slope. All in all, this is a wonderful business and reflects the greatest credit on F. H.

Howard, his brothers and the large staff of "co-workers," as F. H. Howard insists on calling them. H. R. R.

#### WINTERING VINCAS.

I have some field-rooted layers of vincas, which I want to store in a dormant place until February. I understand that these can be stored without artificial heat, as in a cellar or building where the temperature is equable. Our greenhouse is not started until the spring season. Last year we tried storing in the greenhouse, placing the vincas on the north side of the bench and covering them with leaves and carpets. But I think that we smothered them. Would a dark building serve best? Will they stand a freezing temperature, so long as they stay frozen? Or would you suggest the cellar or coldframes?

L. E. S.—Mich.

It is presumed that you refer to *Vinca major*, which is largely used commercially as a hanging plant for window boxes, vases, etc., and not *V. minor*, the common periwinkle or creeping myrtle, as it is also called. The last named plant is used a great deal in covering graves and it succeeds well on sloping banks and under trees where grass will not succeed. *V. major*, of which the variegated form is more used than the green, is a more tender plant than *V. minor*, and should have a cool greenhouse temperature over winter. Seeing you do not have this, it would be advisable to carry them over in a light, but heated cellar. Failing this, it would be well to plant them on a bench in your unheated greenhouse. A little frost will not harm them, but before the temperature gets too low, give them a covering of perfectly dry leaves. Do not lay any carpet or anything heavy on the leaves. The plants need air and the covering must

be light and dry. If you cannot get dry leaves, use hay or even straw. Do not press it down or make it too thick. With such a covering the vincas should go through the winter in fairly good shape. C. W.

#### TROUBLE WITH TUBEROSES.

We have sent a tuberose stalk under separate cover. You will notice that the stalk is badly diseased. Will you advise as to what the disease is? Will it affect the future culture of the bulbs? S. F. C.—Mo.

This blight is not at all unusual on tuberoses. It is usually due to peculiar climatic conditions. There is no remedy that you could apply to counteract it. The blighting of the flowers does not appear, however, to affect the bulbs at all. C. W.

#### TO ROOT VINCAS.

What is the best season and the best method of rooting vincas? W. H. S.—O.

If you refer to the variegated or green form of *vinca major* grown under glass for use in window boxes, vases, etc., you can root it at any time between now and next June. The hot summer months form the only period when the rooting may fail. Rooted now and planted out in the field next season, you will get heavy plants. Even if carried along in pots, the plants will be of serviceable size next May, if rooted now, using young, soft shoots. Older wood cut in lengths will also root, but it takes longer. *Vinca minor*, or myrtle, roots freely in a cool propagating bench any time from October to March, either soft or mature wood cuttings being used. C. W.



# MEETINGS COME AND GO

## NEW YORK CLUB MEETING.

### Makes Good Season's Start.

A regular meeting of the New York Florists' Club was held on Monday evening, October 10, in the club's quarters in the Engineering Societies' building, 25 West Thirty-ninth street, with a fair attendance of members. There was a creditable display of cut flowers, which engaged the interest of all present. President I. S. Hendrickson occupied the chair.

After the reading of the minutes of the previous meeting, Frank H. Traendly, for the committee on S. A. F. membership drive, reported progress.

Charles H. Totty, for the flower show committee, reported that everything was in shape for the promotion of next spring's flower show in the Grand Central Palace. The preliminary schedule, he said, had been distributed, and details were in process of completion, with a prospect of the usual good exhibition.

### Gains in Membership.

The following were elected to membership:

William F. Vidal, Stamford, Conn.  
J. Lionel Childs, Floral Park, N. Y.  
John W. Merrett, Farmingdale, N. Y.  
Fred Klefer, Northport, N. Y.  
Theo. Exell, Huntington, L. I.  
Arthur H. Goldsmith, Floral Park, N. Y.  
Vernon G. Childs, Floral Park, N. Y.  
Jacob Wehrstein, Manhasset, N. Y.  
J. George Jurgens, Northport, N. Y.  
Fred Kuhne, Hicksville, N. Y.  
Frank Strolisky, Baldwin, N. Y.  
Wentzel Wenish, North Bellmore, L. I.  
Jacob Gunther, North Bellmore, L. I.

Nominations for election at the next meeting were: Dan Markelos, Brooklyn, N. Y.; J. V. McAteer, Brooklyn, N. Y.; Harold S. Lion, of Lion & Co., New York; Andrew G. Beuscher, Stapleton, L. I.

### Miscellaneous Matters.

There was a short discussion, deferred from the previous meeting, covering the Washington convention, in which Joseph A. Manda, C. B. Weathered, J. M. Brown and others took part. At the conclusion Secretary Young moved a vote of thanks to the Washington florists, and particularly to the ladies who aided in the reception of the visitors, for the many courtesies extended to the New York party while in the capital city. The resolution was passed with applause.

A. F. Faulkner, by invitation from the chair, described a trip he had recently made through Nova Scotia, in which province he spent his early days, New Brunswick and Quebec, particularly Montreal. He said the scope of several florists' establishments he visited in the various sections would be surprising, as to extent and up-to-dateness, to most New Yorkers.

Secretary Young explained that through the extended proceedings of the last meeting reference to the death of one of the most esteemed members of the club, John K. M. L. Farquhar, of Boston, had been unavoidably deferred. He moved that a committee of three be appointed to prepare memorial resolutions, and the president, upon carriage of the

motion, appointed F. R. Pierson, W. A. Manda and W. H. De Forest to present such resolutions.

The committee on awards reported a visit by the committee to Flowerfield, N. Y., to pass upon, at the John Lewis Childs establishment, the dahlia "Sunkisst," which was awarded a preliminary certificate of merit at the September meeting. The committee recommended that a final certificate be awarded, and the recommendation was adopted.

### Totty and Pring Speak.

Charles H. Totty made a short address on "Chrysanthemums," in his usual good style, prefacing his remarks by a declaration that before such a body he need not go into details of culture.

J. H. Pring, of the Missouri Botanical Garden, St. Louis, was present as a visitor, and was invited to the platform. Mr. Pring made a most interesting address, his subject matter being mainly a comparison between the production of horticultural products in his section and the New York and New England section, particularly as to the use of species, emphasizing the use, in the neighborhood of St. Louis, of subtropical and tropical plants, which could hardly be used outdoors in the east. A rising vote of thanks was awarded the visitor.

### The Exhibits.

Charles H. Totty Co., Madison, N. J.—Collection of chrysanthemums, early-flowering and single varieties, a fine exhibit. Award of special mention to variety Kitty Richer, single pink, and Firelight, reflexed crimson. Mrs. Woodrow Wilson, white Japanese incurved, scored 93 points, and preliminary certificate recommended. Corporal Merle Hay, chestnut red, a promising new kind, special mention. Entire exhibit awarded highly commended.

Springfield Floral Co., Springfield, N. J.—A representative collection of outdoor-grown early-flowering chrysanthemums; also a vase of Carnation Thomas C. Joy. Awarded vote of thanks.

Richard Hughes, Flushing, N. Y.—Collection of newer varieties of dahlias. Awarded vote of thanks. J. H. P.

### GROWERS TO MEET.

The St. Louis district branch of the National Flower Growers' Association of America will hold its fourth quarterly meeting Tuesday, October 18, in the Jefferson hotel at Peoria, Ill.

At 9 a. m. the following committees will convene to prepare all reports to be made at the executive committee meeting at 10:30: Pot plant growers, retail growers, cut flower growers, purchasing, auditing and membership, of which C. E. DeWever, F. Washburn, W. J. Pilcher, W. A. Rowe, J. N. Cole and Joseph Deutschmann, respectively, are the chairmen.

Luncheon will be served in the palm room of the hotel at 12:15 and at 1:30 the district meeting will open and remain in session until all business is transacted.

Mayor Victor P. Michel will give an address of welcome, which will be followed by a response by J. F. Ammann; opening remarks, by President Walter A. Amling; secretary's report, by J. J. Beneke; treasurer's report, by W. A. Rowe. A general talk for the good of the association will then be given.

Peoria florists have united to make all visiting florists comfortable and all growers, regardless of membership, are invited to attend. Be on hand early.

## TENNESSEE PROGRAM.

### Includes Pleasure and Profit.

The tentative program issued for the eighth annual convention of the Tennessee State Florists' Association, to be held at Chattanooga November 1 and 2, contains three sessions of business and instructive addresses and three sessions devoted to pleasure, aside from the intervening luncheons each day.

The Chattanooga Florists' Club will be lavish in its entertainment. Tuesday evening, November 1, the visitors will attend a flower show and theater party in a body as guests of the local club, and the following day the same hosts will provide a trip to famous Look-out mountain in the afternoon and a dinner dance at the Patton hotel in the evening.

At the sessions devoted to more serious affairs, such speakers are scheduled as J. F. Ammann, Charles H. Grakelow, Robert A. Craig, Philip Foley, Z. D. Blackstone and William F. Gude from a distance, while from southern points are Dan Horgan, Edward C. Truett, Charles L. Baum, Wallace R. Patterson and perhaps others.

Headquarters will be at the Patton hotel, Chattanooga.

### The Program.

The program for the two days in detail is as follows:

**TUESDAY, NOVEMBER 1, 9:30 A. M.**  
Call to order, by G. A. Kimmell, president of the Chattanooga Florists' Club.  
Invocation, by the Reverend Father Sullivan.  
Introduction of the mayor, by James J. Farrell, secretary of the Chattanooga Florists' Club.  
Address of welcome, by Mayor Chambliss.  
Response, by H. G. Bramm, of the Bristol Floral Co., Bristol, Tenn.  
President's address, by W. H. Englehart, of the Idlewild Greenhouses, Memphis, Tenn.  
Report of the secretary-treasurer, by Prof. G. M. Bentley, Knoxville, Tenn.  
Question box, conducted by H. G. Bramm.  
"Essential Details for a Successful Florist in the South," by Dan Horgan, of the Idle Hour Nurseries, Macon, Ga.  
"The National Flower Growers' Association," by J. F. Ammann, secretary, Edwardsville, Ill.  
Appointment of committees and announcements.

**TUESDAY, NOVEMBER 1, 1:30 P. M.**  
Reports of committees.  
Election of officers.  
Selection of next meeting place.  
"New Features of Greenhouse Construction," by Philip Foley, Chicago, Ill.  
"Why I Selected the Retail Flower Business as a Vocation," by Chas. H. Grakelow, Philadelphia.  
"Experiences While Attending the S. A. F. Convention at Washington," by Edward C. Truett, Franklin, Tenn.  
"Possibilities of Bulb Growing in the South," by Chas. L. Baum, Knoxville, Tenn.  
Inspection of trade exhibits.  
Announcements.

**TUESDAY, NOVEMBER 1, 7:30 P. M.**  
Members and friends assemble at convention hall, Patton hotel, to attend in body flower

show and theater party at Tivoli theater, as guests of the Chattanooga Florists' Club.

WEDNESDAY, NOVEMBER 2, 9 A. M.  
"Pot Plants," by Robert A. Craig, of the Robert Craig Co., Philadelphia.

"Necessary Essentials for Pot Plants in the South," by Wallace R. Patterson, of the Rosemont Gardens, Montgomery, Ala.

"F. T. D.," by M. Bloy, Detroit, Mich.

"National 'Say It with Flowers' Week," by Z. D. Blackstone, Washington, D. C.

"What Our Government Thinks of the Florists' Business," by William F. Gude, Washington, D. C.

Opening of question box, discussions and inspection of displays.

Announcements.

WEDNESDAY, NOVEMBER 2, 1:30 P. M.  
Assemble at convention hall for trip to Look-out mountain as guests of the Chattanooga Florists' Club.

WEDNESDAY, NOVEMBER 2, 7 P. M.  
Dinner dance at Patton hotel as guests of the Chattanooga Florists' Club.

### CLEVELAND CLUB ACTIVE.

The first meeting of the Cleveland Florists' Club under the new administration, held at the Alhambra October 3, was signalized by the admission of twenty-four new members to the club. President James A. McLaughlin appointed the following standing committees for the year:

Executive committee—Herman P. Knoble, chairman; Carl Hagenburger, Fred Witthuhn, C. E. Russell, W. H. Temblett.

Entertainment—J. W. Wilson, chairman; Paul Backofen, Albert Barnow.

Membership—Raymond Kester, chairman; Lloyd Mercer, Jack Quallich.

A recommendation to consider the purchase of a permanent home for the club was made to the executive committee, whose report will be handed in at the November meeting.

### CHRYSANTHEMUM SOCIETY.

#### Examining Committee.

The committee appointed by the Chrysanthemum Society of America to examine new varieties of chrysanthemums has submitted the first reports of the season in those that follow:

At New York, October 1, Mrs. Woodrow Wilson, white, Japanese, submitted by the Charles H. Totty Co., Madison, N. J., scored as follows: Color, 18; form, 14; fullness, 10; stem, 14; foliage, 12; substance, 13; size, 10; total, 91; commercial scale.

At New York, October 1, Private Merile Hay, bronze gold reverse, Japanese, submitted by the Charles H. Totty Co., Madison, N. J., scored as follows: Color, 19; form, 14; fullness, 10; stem, 13; foliage, 14; substance, 14; size, 10; total, 94; commercial scale.

Chas. W. Johnson, Sec'y.

### NEW YORK SHOW SCHEDULE.

The preliminary schedule of the ninth annual international flower show, to be held in the Grand Central Palace, New York, March 13 to 19, 1922, has been issued. The annual event of the New York Florists' Club and the Horticultural Society of New York will assume the same extensive proportions that it has in preceding years. Again there will be a special class providing for an exhibit covering 1,000 square feet and including lawns, flower beds, gardens, shrubbery borders, rose beds, bulb beds or anything of similar nature, the widest latitude being allowed.

The committee in whose hands is the management of this flower show consists of T. A. Havemeyer, chairman; John Young, secretary; Frederic R. Newbold, treasurer; F. R. Pierson, James Stuart, Joseph Manda, John Canning, F. L. Atkins, John G. Scheepers, Charles H. Totty, Frank H. Traendly, Wallace R. Pierson, Max Schling, A. L. Miller, W. H. Duckham, I. S. Hendrickson, Arthur Herrington and F. W. Payne.

The schedule committee consists of

Charles H. Totty, chairman; F. R. Pierson, F. L. Atkins, W. R. Pierson, John Canning, F. H. Traendly, James Stuart, Joseph Manda, Max Schling, W. H. Duckham, A. L. Miller, John G. Scheepers and Arthur Herrington.

Copies of the schedule may be obtained from John Young, 43 West Eighth street, New York.

### DOING THE WORK.

There are reports from certain localities that florists are not moving their stock as fast as they should. Apparently this is due to a failure to use the proper means of letting the trade know what stock is for sale. It should be done like this:

Our success with our peony ad in The Review is more valuable than we have expected.—W. F. Schneider, Elmhurst, Ill., October 4, 1921.

Please omit S. A. Nutt from our advertisement without changing its form. We are completely out of Nutt and wish to avoid returning checks. We will say that the advertisement has surely done its work.—J. N. Spanabel & Sons, Columbian, O., October 5, 1921.

If you hear a man complain of the cost of advertising, you can be pretty certain he spends a good bit of money elsewhere than in The Review.

### PROVIDENCE.

#### The Market.

Business, which opened up auspiciously with September, has not shown the improvement that was expected, although, on the whole, the month has been an unusually good one for the season. Last week, because of the Jewish holidays, there was a noticeable falling off in trade, but the social calendar carries a number of early weddings that will accelerate the market. Funeral work demands about the usual amount of flowers and there is some call for cut flowers.

Weather conditions have been favorable for outdoor flowers, there having been no frost. Field asters continue to interfere with the sale of carnations, but are almost at an end and are giving way to the first of the chrysanthemums, which will be at their height after the middle of this month. Roses have gained in quality and price. Medium and short roses are the most active.

#### Various Notes.

Waukesha Gardens, at Scituate, received first prize at the Fiskeville fair for cactus and fancy silver dahlias.

Martin Schoonman, manager of the Quidnick Greenhouses, fractured his leg Sunday, October 9, when he fell while working in one of the houses.

Hannah E. Olsen, proprietor of Olsen's Greenhouses, 3304 Pawtucket avenue, East Providence, is having a two-family dwelling house and garage erected on Willett avenue, Riverside.

William A. Bowers, of Washington street, took a business trip by auto through the Connecticut valley last week.

Macnair the Florist, corner Chestnut and Broad streets, continues to put up window displays that are the talk of the town.

John Johnston, of Johnston Bros., Dorrance street, was a business visitor in Boston and vicinity last week.

Peter S. Byrnes, of the Homeganset Greenhouses, Wickford, was one of the judges at the firemen's muster at River-side last Saturday, October 8.

Charles Smith, of the Eastern Wreath

Co., was a business visitor in Worcester and vicinity last week.

Mrs. Otis P. Chapman had charge of the decorations for the Burdick-Langworthy wedding at Westerly last week. Southern smilax and white dahlias were used at the church and smilax and pink and yellow dahlias at the house.

W. H. M.

### NEWPORT, R. I.

The Ritchie Greenhouses had the order for decorating the United Congregational church at the recent Weeks-Speers wedding.

Patrick R. Casey, who was seriously injured by being thrown from his wagon a month ago and was operated upon at the Newport hospital for a fractured skull, was removed to his home on Spring street last week.

The gardens of Fred P. Webber at Home Acre, on East Main road, Middletown, have been luxuriant with beautiful dahlias of all hues, including many rare ones in this country.

Members of the Newport Branch of Joseph G. Leikens went to New York recently to assist with the floral arrangements in connection with the arrival of the bodies of the American naval officers and men who lost their lives in the destruction of the British dirigible some weeks ago, Leikens having charge of the flowers.

John Samuels is serving as a petit juror in the Superior court this week.

Andrew S. Meikle designed and had charge of the decorations at the First Presbyterian church last week for the Salvation Army wedding of Captain William S. Addy and Captain Margaret O. Smith.

Miss Janet Sherman, bookkeeper for the Rhode Island Nurseries, of Middletown, had a narrow escape from serious injury a few days ago. She was motoring into the city when the cape she was wearing was blown by the wind into the steering wheel of the machine. In her endeavors to extricate the garment, Miss Sherman pressed her foot on the accelerator of the machine instead of on the brake, with the result that the machine crashed into the rear end of a wagon, pushing the vehicle through the display window of one of the stores. Miss Sherman was not injured, but the driver of the wagon was thrown from the wagon and severely cut about the head.

W. H. M.

### WINTERING CALADIUMS.

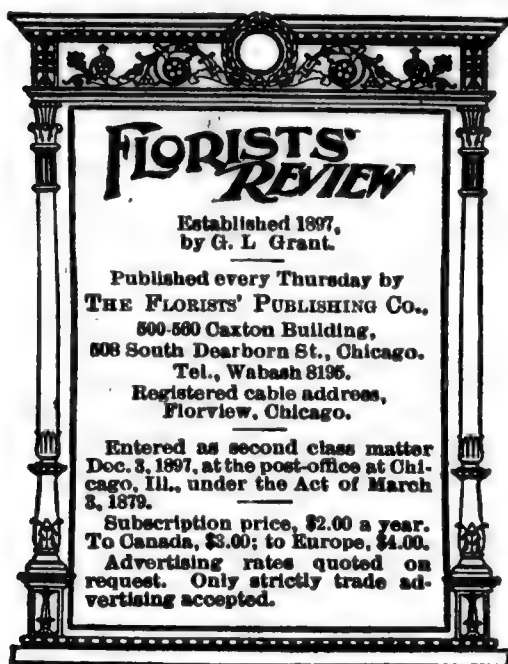
Will you inform me as to how I can care for caladiums during the winter? The plants I have were in 6-inch pots when I got them last spring, but they are now in the ground and three or four feet high.

C. A. C.—Mich.

Dig the roots up carefully after the first frost. Cut back the leaves after allowing the plants to dry out well in the sun. It will not do any harm to leave one or two partly developed leaves on. Pack the roots in boxes of sand or dry loam and store them on a shelf in a warm, frost-proof shed or on a greenhouse shelf. They can be kept over hot water pipes in an ordinary greenhouse, if there is no drip from the bench above them. The tubers are so inexpensive that most growers do not go to the trouble of attempting to winter them.

C. W.





Results bring advertising.  
The Review brings results.

SERVICE keeps the old customers and advertising gets new ones. You need both if your business is to grow.

THE spot just inside your door is the best selling space in the store. Put the flowers there that you want to sell.

HAVE you revised your mailing list for the coming season? A saving without sacrifice can be secured by cutting off dead names and eliminating duplicates.

SHOW cards are a valuable aid to the florist, even if they are only price cards. They put into words the idea of the display so that those who run may read.

WHEN business is good advertising is an opportunity; when business is bad advertising is a necessity. For advertising is the extra salesmanship that gets more business.

BECAUSE money seems to be tight florists should not allow the bills receivable to accumulate. You cannot do business without money any more than your patrons can.

HAVE a definite understanding with customers when the flowers they purchase are to be paid for. Better not sell any for which you are doubtful about receiving the money.

THE Chicago market tends more and more each year to become a specialized rose market. Many growers now produce nothing but roses and practically all the wholesale houses in Chicago do the bulk of their business with roses.

THE meeting of the F. T. D. this week ought to remind you to start your campaign for telegraph orders during the coming season. Use local publicity mediums to secure orders for sending. A card in the Pink Part of The Review will bring you orders from other florists.

THE secretary of the Chrysanthemum Society of America, Charles W. Johnson, doubles in the role of president of the American Carnation Society, while the president of the C. S. A., Samuel S. Pennock, is president-elect of the Society of American Florists. Their efforts and influence, with that of Vice-president N. J. Wietor and Treasurer Charles H. Totty, promise to make the annual exhibition, at Chicago, November 16 and 17, a notable one.

IF The Review can be of assistance to you in other ways than publicity, do not hesitate to command its energies. The success of this publication is founded on service to the trade.

FIELD-GROWN carnation plants have practically all been sold and benched. In many sections the stock was not up to standard and the houses do not present so good an appearance as usual.

THE buyer of flowers at a moderate price is the one who comes back oftenest. We should cultivate more customers at medium prices rather than fewer at high prices if we would make progress.

HUMAN nature is nine-tenths a mirror. The florist with a smile will win a smile from his customer. And it's always easier to make a purchaser of one in good temper than of one with a frown.

How often for the sake of immediate profit, convenience or comfort, the ultimate gain is thrown away! Invariable patience and consideration toward customers are traits of the farsighted.

ONE sign that readjustment is nearing completion is seen in the fact that September's total of business failures showed a decrease from the preceding month's. The total in liabilities, according to Bradstreet's, is the lowest for any month in nearly a year.

RETAIL prices do not vary much as between leading florists in cities of good size. The differences are between the prices charged in the big cities and in the country towns, or between florists who sell fine flowers with good service and those who handle low-grade stock sans service.

THE volume of business during September in the district covered by his report, says the chairman of the board of the Federal Reserve Bank of Chicago, was nineteen per cent below that of a year ago. Since prices have dropped more than that amount in the twelve months, it is asserted that the volume of transactions in merchandise is greater than that of a year ago. The same condition holds good for the flower market in that center and probably for the trade in general.

#### WHAT NEXT?

What will the fleet-winged tenants of the sky and the sharp-finned dwellers of the deep do now? So far the warbling canary, with its sweet musical trill, and the olivaceous goldfish, scampering hither and thither, have had a monopoly on the sunflower; but those days are over. In many districts of Alberta, Canada, the sunflower has opened her heart and is now producing food for the cow as well. The farmers are building silos and silaging sunflowers as well as corn.

#### INCORPORATION'S ISSUE.

The entrance of the corporation into the florists' business carries a meaning. It bears a message of opportunity to the individual and an augury of greater achievement for the trade. Formerly, when a grower, by years of sweat and saving, had built up a great range of glass, he relied for its continuation upon his sons. If they forsook him for other lines of business, there was no chance to sell, for a grower capable of operating so extensive a place either had not the

required capital or held it in a like business of his own. So the houses were dismantled at the owner's death; an opportunity was lost and the industry was the poorer.

Now it is possible for an extensive establishment to be perpetuated through its incorporation. A capable manager may be found in one ready to purchase a lesser part of the stock, the rest of which may be sold either to members of the trade in the market through which the products of the range are disposed or to other persons in the community. By this means a young man is given his opportunity though his father has not left him a range or a fortune. By this means the trade's productive capacity may be increased as the demand grows, so that a time does not come, as today, when supply lags far behind what could be used. A permanency will be added to our industry as a whole and the opportunities available will urge youths to serve the arduous apprenticeship necessary in the hope of getting reward before their declining years.

#### COMPETITION MUST BE FAIR.

The holding of the New Jersey Court of Chancery in a recent case concerning the mutual rights of parties to a sale of a going business is in line with what courts generally hold. It was decided that by selling a business previously conducted under one's own surname the seller does not lose the right to re-engage in the same line of business in the same community under that name, unless he has specially agreed not to, or unless he uses his name under such circumstances as inequitably to injure the person to whom he has sold his old establishment, by deceiving the public into believing that the new and the old establishments are identical. But it was decided that the sale of a business and its good will carries to the buyer the right to continue the use of such trade names and trade-marks as have been previously used in the business. (109 Atlantic Reporter, 735.)

S.

#### WHAT A HALF-PAGE DOES.

Most of the notes which have appeared in this department of The Review have had to do with the excellent results obtained through the use of Classified advertisements in this paper. The subjoined letter refers to a half-page display advertisement. John Watson says that "large space is more effective and therefore cheaper than small space." Perhaps this narrative bears out his contention.

The Newton Floral Co., of Newton, Kan., raised a new geranium, which was named E. H. Kunze, after one of the proprietors of the concern. Being prepared to introduce the variety to the trade, arrangement was made for a series of four half-page advertisements to appear fortnightly in The Review, each advertisement carrying a good cut and telling the essential points about the new variety. The result is shown in the following letter, received after three insertions of the ad had been given:

We already have received more orders than we can fill, so please do not publish the advertisement for the fourth insertion ordered.—Newton Floral Co., Newton, Kan., October 8, 1921.

If you hear a man complain of the cost of advertising, you can be pretty certain he spends a good bit of money elsewhere than in The Review.



# OBITUARY

George Paul.

With the death of George Paul, proprietor of the Old Nurseries, Cheshunt Hertfordshire, England, September 18, the horticultural world has lost one of its most generous, active minds and noted rosarians. Mr. Paul was 80 years of age, and, with the exception of being a little lame, was enjoying unusually good health until a short time ago, when he became ill and it was found necessary for him to undergo an operation in an attempt to save his life. He was born in December, 1841, at the Old Cheshunt Nurseries, and quite early in life evinced much interest in horticulture. After leaving school he joined the Cheshunt firm, assisting his father, George Paul, Sr., until the death of the latter, when the management of Cheshunt Nurseries fell upon his shoulders.

Roses were his chief affection and as a rosarian he was widely known. After becoming the head of his firm he began the distribution of a set of new roses raised by the late Thomas Laxton. He also raised a large number of useful varieties himself and, in 1873, two fine Cheshunt-grown roses, Reynolds Hole and Cheshunt Hybrid, were distributed, becoming immediately popular and holding a foremost position for a long time. Paul's Scarlet Climber, the latest introduction of Mr. Paul's roses in the American trade, lends additional prestige to his name.

While achieving success of a high order as a grower and exhibitor of roses, he did not permit them to occupy the entire attention of his vigorous mind, as he was almost equally interested in the introduction of choice trees and shrubs, particularly in such handsome flowering subjects as philadelphus, weigelas, rhododendrons and lilacs. He was one of the first to appreciate the importance of alpine plants and hardy perennials, and twenty-nine years ago established, at Broxbourne, a nursery specially for their culture.

He was one of the original sixty horticulturists to obtain the award of the Victoria Medal of Honour in Horticulture in 1897. At the Holland House show, held last July, he responded to the toast of the judges and standing committees proposed by Lord Lambourne, stating in his response that he had been intimately and continuously associated with the exhibitions of the Royal Horticultural Society for sixty-two years.

He was gifted with keen insight and foresight and his services were always in demand at the councils of the Horticultural Trades' Association, the National Rose Society and the Horticultural Club. Being a man of unbounded energy, Mr. Paul's activities were not confined to horticulture and floriculture alone. He was also an educationist and it was largely through his efforts that school gardens were instituted in Hertfordshire. He was a justice of the peace and in 1908 was chairman of the county council of Hertfordshire. Being a capable speaker, he had taken part in most of the important conferences on hybridizing. During his long and useful life, he endeared himself to a host of friends and was especially proud of his long continued

friendship with Sir Harry Veitch, with whom he studied in Germany.

## INDIANA FLORISTS MEET.

At Indianapolis.

The September meeting of the Indiana State Florists' Association was held in Indianapolis, with all local members as hosts. A tour was made to the local greenhouses by approximately fifty members. The party left Smith & Young's commission house at 10:30 a. m. and visited the following establishments in the forenoon: Indianapolis Flower & Plant Co., Charles Randall, Temperley's, E. A. Nelson, Pahud Floral Co., M. Brandlein and A. Wiegand's Sons Co. After luncheon, at the Independent Athletic Club, the party visited Viewegh & Kiefer, John August Grande, John Grande, Albert Kempe, C. H. Schwomeyer, Henry Rieman, J. Heidenreich, Roepke Floral Co., Wm. Hamant, S. T. Hitz & Son, Bertermann's city range and the city greenhouses and sunken gardens. A splendid dinner was enjoyed at the Athenaeum, which was followed by a talk by Tom Sneider.

The regular business meeting was held at the Smith & Young commission house at 8:30 p. m. President Hitz presided. H. E. Herr, of West Lafayette, and Professor Reece, of Purdue, were elected to membership.

### Reports of Committees.

Chairmen of several previously appointed committees made their reports. Len Elder, chairman of the coal committee, advised all who were not supplied to buy coal at once. O. E. Steinkamp, chairman of the S. A. F. drive, stated that almost all of the members of the state association who were in business were now members of the S. A. F., although there are a number of florists in the state who are affiliated with neither association. It is the desire of the committee to have more employees become members of the S. A. F.

A. F. J. Baur, of the program committee, announced that the details for the next meeting were not completed, but the meeting will be held at the Baur & Steinkamp establishment in November. The chief attraction will be their seedling chrysanthemums and carnations.

E. E. Temperley gave his report on the truck committee in regard to the plan of prorating taxes from the state to the city. This was discussed pro and con, but it was finally decided not to enter into the fight.

### Other Business.

E. E. Temperley suggested inviting the National Chrysanthemum Society to hold its show in Indianapolis in 1922 in the Cadle tabernacle, which has just been completed and is an ideal building for such a purpose. President Hitz appointed the following committee to investigate the advisability of this step: E. E. Temperley, chairman; Herman Young and Fred Lemon.

A membership committee was also appointed, to make a drive for new members: William Roepke, chairman; Frank Rieman and Edward Grande.

One of the interesting features of the meeting was the showing of various lantern slides furnished by Ella Grant Wilson, some of her own and some of the international flower show and from Mr.

Barnes, of Spencer, Ind., of the National Coöperative Show Gardens.

Following the slides, Mr. Harry Dietz, assistant state entomologist, gave an enlightening talk on insect pests and plant diseases and how to eliminate them.

E. E. T.

## CHICAGO.

### The Market.

During the week under review there have been killing frosts in the vicinity of Chicago and in most of the localities which look to this market for flowers, with the result that supplies have decreased, demand has increased and prices have advanced, in certain lines much more sharply than in others.

The arrival of frost has brought outdoor flowers practically to the end of their season. There still are a few such flowers from protected spots that were overlooked by Jack on his first hurried, busy visits, but as a market factor, asters, gladioli and all other outdoor flowers need no longer be considered. The result, as usual, is that indoor stock suddenly has been called on to carry the whole load of a demand which was increasing with each passing week even before the frosts came.

Of course cooler weather has had its usual effect in checking the production of roses, with the result that as early as October 7 it became impossible to fill all orders. Considering that it has been a buyer's market for several months, it was a shock to many of the retailers to find the wholesalers again in control of the situation. Relative to the demand, short roses are much scarcer than the longest grades and have advanced in price in a greater percentage, white commanding a special premium. Quality of the long roses is somewhat variable and the price in most cases is largely influenced by the care with which the stock is graded. Red is again in special request. At the moment the day's receipts of roses are subject to apportionment, not many buyers getting their orders filled completely.

Except for roses, receipts of indoor flowers are on the up grade. This is true of chrysanthemums, carnations, sweet peas and orchids. The supply of valley and lilies is subject to a different regulation and does not vary much.

The greater part of the chrysanthemums sold in Chicago, at wholesale or retail, still come from San Francisco, but the local supply is increasing slowly and within a few days will dominate the situation. Apparently the home supply will not be so large this year as last, but for the next six weeks there probably will be enough. Pompons are beginning to appear, but as yet are much below the demand.

The supply of carnations is increasing, but the passing of asters has accelerated the demand in still greater degree. Improved quality also goes far toward justifying the higher prices asked.

Cool, bright weather has brought sweet peas to the front quite rapidly. Only a few violets arrive. Both cattleyas and oncidiums are offered in some quantity, but the variety of stock now available is decidedly limited; too limited, in fact, to please the retailers.

One item worth a paragraph is straw-flowers. They are quite abundant, as usual at this time of year, some locally grown and others from numerous other localities. There is wide variation in

**A**LL Florists who seek to establish permanent connections with a dependable supply should communicate with us now. Begin ordering now and "Amling's" will see to it you are protected when the midwinter days come and all Florists are clamoring for Flowers.

## Price List of Roses and Other Seasonable Stock

		<b>Per 100</b>	
<b>Russell</b> .....	special .....	\$25.00 @	\$35.00
<b>and Premier</b>	medium.....	18.00 @	20.00
	select.....	10.00 @	15.00
	short.....	6.00 @	8.00
<b>Columbia</b> ....	special.....	20.00 @	25.00
	medium.....	15.00 @	18.00
	select.....	10.00 @	12.00
	short.....	6.00 @	8.00
<b>Milady</b> .....	special.....	25.00 @	35.00
<b>and Crusader</b>	medium.....	15.00 @	20.00
	select.....	10.00 @	12.00
	short.....	6.00 @	8.00
<b>Butterfly</b> ....	special.....		20.00
	medium.....	15.00 @	18.00
	select.....	10.00 @	12.00
	short.....	6.00 @	8.00
<b>Montrose</b> ....	special.....	18.00 @	20.00
	medium.....	12.00 @	15.00
	select.....	8.00 @	10.00
	short.....		6.00
<b>Victor</b> .....	special.....	18.00 @	20.00
	medium.....	12.00 @	15.00
	select.....	8.00 @	10.00
	short.....		6.00
<b>Golden Rule</b>	special.....		20.00
<b>and Golden</b>	medium.....	15.00 @	18.00
<b>Ophelia</b>	select.....	10.00 @	12.00
	short.....	6.00 @	8.00
<b>Ophelia</b> ....	special.....	18.00 @	20.00
	medium.....	12.00 @	15.00
	select.....	8.00 @	10.00
	short.....		6.00
<b>Dbl. White</b>	special.....	18.00 @	20.00
<b>Killarney</b> ..	medium.....	12.00 @	15.00
	select.....	8.00 @	10.00
	short.....		6.00
<b>Sunburst</b> ....	special.....	18.00 @	20.00
	medium.....	12.00 @	15.00
	select.....	8.00 @	10.00
	short.....		6.00
EXTRA SPECIAL ROSES BILLED ACCORDINGLY			
		<b>CORSAGE ROSES</b> Per 100	
<b>Cecile Brunner</b> .....		\$2.00 @	\$3.00
		<b>ORCHIDS</b> Per doz.	
<b>Cattleyas</b> .....		\$18.00 @	\$24.00
		<b>CHRYSANTHEMUMS</b> Per doz.	
<b>Yellow, home grown</b> .....		\$3.00 @	\$6.00
<b>White, home grown</b> .....		3.00 @	6.00
<b>Pink, home grown</b> .....		5.00 @	6.00
<b>Bronze, home grown</b> .....		5.00 @	6.00
		<b>CARNATIONS</b> Per 100	
<b>Select</b> .....		\$3.00 @	\$5.00
<b>Laddie</b> .....		4.00 @	5.00
		<b>SWEET PEAS</b> Per 100	
<b>Winter Bloomers</b> .....		\$1.50 @	\$3.00
		<b>GOMPHRENA GLOBOSA</b>	
		<b>"Everlasting Clover"</b>	
<b>Per Bunch</b> .....			\$0.35
<b>Per Dozen Bunches</b> .....			4.00
		<b>MISCELLANEOUS</b> Per 100	
<b>Giganteum Lilies</b> .....			\$25.00
<b>Valley</b> .....			8.00
<b>Strawflowers</b> .....per bunch,		\$0.25 @	.50
<b>Bittersweet</b> .....per bunch,			.50
<b>Celosia, in variety</b> ....per bunch,		.35 @	.75
		<b>GREENS</b>	
<b>Coontie Leaves</b> .....per 100,			\$3.00
<b>Ferns</b> .....per 1000,			3.00
<b>Plumosus</b> .....per bunch,		\$0.50 @	.75
<b>Sprengeri</b> .....per bunch,		.50 @	.75
<b>Adiantum</b> .....per 100,		1.50 @	2.00
<b>Mexican Ivy</b> .....per 100,			1.00
<b>Smilax</b> .....per doz.,			6.00
<b>Galax</b> .....per 1000,			2.00
<b>Leucothoe</b> .....per 1000,			10.00
Prices Subject to Market Changes			
Store Open from 7:30 A. M. to 5 P. M.			

# E. C. AMLING CO.

**NOT OPEN  
ON SUNDAY**

**The Largest, Best Equipped and Most Centrally  
Located Wholesale Cut Flower House in Chicago**

# **USE Long and Medium Roses until Mums be- come more Plentiful**

## **OUR LEADERS FOR 1921-22 ARE:**

In Roses, "Amling's" has the largest supply in America, of Crusader, Premier, Golden Ophelia, Mme. Butterfly and Milady. "Amling's" has the exclusive supply of Victor and Golden Rule. No other house has more Columbia, and "Amling's" has substantial supplies of Sunburst, Ophelia, Montrose, Russell, Double White Killarney and Cecile Brunner.

With the elimination of American Beauty as no longer profitable to the trade, "Amling's" has arranged for increased production of the Extra Special grade of Premier, Crusader and Milady. Recommend them to the public, fill your orders with "Amling's" stock and you will advance your reputation for fine Flowers.

**CARNATIONS                      CHRYSANTHEMUMS**  
**SWEET PEAS                      VALLEY                      LILIES**  
**ORCHIDS and EVERLASTINGS**

## **Headquarters for Greens**

We pride ourselves on the quality of our Greens

A continuous supply:

**FERNS                      COONTIE LEAVES                      ADIANTUM**  
**PLUMOSUS and SPRENGERI**  
**SMILAX                      MEXICAN IVY                      GALAX                      LEUCOTHOE**

**169-175 N. Wabash Ave.**

Long Distance Telephone

**Central** 1978  
1977  
1975

**CHICAGO, ILL.**



With a dependable source of supply, same insures your orders being well taken care of, so

# Use BUDLONG'S Flowers

Line up with the Progressive element of the Trade and make your business grow.

RUSSELL

COLUMBIA

PREMIER

MILADY

HEARST

OPHELIA

## Autumn Roses

Do you want a good White Rose? If so, order our Double White Killarney, the only good white on the Chicago market

SUNBURST

BUTTERFLY

DUNLOP

MONTROSE

NESBIT

 Use Nesbit Roses; they more than serve the purpose of Sweet Peas

CARNATIONS NICE CLEAN FLOWERS  
OF GOOD KEEPING QUALITY IN GOOD SUPPLY

CHRYSANTHEMUMS WHITE, YELLOW  
AND PINK ARE READY

Asters, Easter Lilies, Feverfew and all other seasonable Cut Flowers

USE OUR VALLEY FOR YOUR WEDDING WORK

ONCE TRIED YOU WILL NOT BE SATISFIED WITH ANY OTHER

All Greens: Ferns, Adiantum, Plumosus, Sprengeri, Mexican Ivy

If you want good stock and good treatment, buy of Chicago's most up-to-date and best-located Wholesale Cut Flower House

# J. A. BUDLONG CO.

WHOLESALE CUT FLOWERS AND GREENS

QUALITY  
SPEAKS  
LOUDER  
THAN  
PRICES

Roses, Valley and Carnations our Specialties  
**184-186 North Wabash Ave.**  
**CHICAGO**

WE ARE CLOSED ALL DAY SUNDAY

PRICES  
AS  
LOW  
AS  
OTHERS

 SHIPPING ORDERS GIVEN CAREFUL ATTENTION 

We are in constant touch with market conditions and when a decline takes place you can rely upon orders sent us receiving such benefit.

quality. The cleanest stock and by far the brightest colors among helichrysums come from the Pacific coast. It is another point on which we have to "hand it" to the much lauded California climate.

The greens market has picked up since cut flowers shortened in supply.

### Uptown Chicago Flower Show.

As president of the Uptown Chicago Exposition Association, which is to hold a north side pageant of progress at the Broadway Armory November 1 to 5, Herman D. Schiller saw the opportunity of promoting the trade's interests in a

powerful way in that district. Due to his efforts and those of George Stollery, who is chairman of the decorating committee, a choice space in the center of the hall will be devoted to a flower show. The 169 booths in the hall have been taken by merchants of uptown Chicago, from Addison to the city limits and

# Carnations

We offer you a large supply from now on through the season. Stems already are of fair length, flowers of good size, nice and clean.

WHITE and ENCHANTRESS, \$4.00 to \$6.00; RED, \$3.00 to \$4.00 per 100.

## Very Good Roses

We have all varieties, but are specially strong on

Columbia, Premier, Russell, Crusader, Sunburst and My Maryland

Good Short Roses.....\$ 5.00 to \$6.00 per 100

Medium Stem Roses..... 8.00 to 12.00 per 100

Long Stem Roses..... 15.00 to 18.00 per 100

Special Fancy Long Roses.... 20.00 to 25.00 per 100

## CHRYSANTHEMUMS

White and Yellow, - - - \$2.00, \$3.00 and \$4.00 per doz.

Extra Fancy Pink, White and Yellow, - 5.00 and 6.00 per doz.

## POMPONS

Now Ready, 50c to 75c per bunch.

## ORCHIDS ARE HERE

Cattleyas  
\$1.25 and \$1.50 each.

Oncidium Varicosum  
\$12.00 per 100 flowers.

SWEET PEAS, pink and lavender, \$2.50 and \$3.00 per 100

GIGANTEUM  
LILIES

A large and continuous supply, cut right for shipping.

\$20.00 and \$25.00 per 100.

Strawflowers

Fine bright colors

\$ 3.00 per 100

25.00 per 1000

LILY OF THE  
VALLEY

IN CONSTANT SUPPLY

\$8.00 per 100

FERNS

\$3.00 per 1000

WILD SMILAX

Always on hand

\$7.50 per case

LAUREL

per bunch, 25c and 35c

Good large cases, \$10.00 per case

# A. L. RANDALL CO.

180 N. Wabash Ave., L. D. Phone Central 7720 CHICAGO

from the lake to Ravenswood. Among them are eight florists. These are commercial exhibits. In the center space will be flowers and plants contributed by various growers and arranged by retailers. Both the Chicago Florists' Club and the Commercial Flower Growers of Chicago have endorsed the event and asked their members to support it. The north side organizations, commercial, church and social, are strongly advertising and supporting the show, which is looked forward to as an effective way of opening the flower season by the uptown Chicago florists.

#### "It Pays to Advertise."

In The Review of September 22 and 29 Martin Amling offered his Maywood greenhouses for sale and it was reported it was his intention, when a purchaser was found, to join his brother at Pana. In less than a fortnight after the first ad appeared Mr. Amling had concluded a sale to William Spandikow and his two sons, who now are running the place. The purchase price is said to have been \$28,000. The greenhouses cover 35,000 feet and are in Butterfly and Columbia. The cut is sold by Joseph Foerster Co.

#### Chicagoans at Toronto.

Considering that the Florists' Telegraph Delivery Association has thirty-three members in Chicago, this city is not especially well represented at Toronto, where the F. T. D. is holding its annual meeting this week.

The main party left Monday evening and consisted principally of visitors from the west and south.

Wm. J. Smyth and wife left Sunday, to spend October 10 at the association's office at Detroit, where most of the officers and directors gathered for the trip to Toronto.

A. Lange and Mrs. Lange are attending the meeting, for the first time in several years, Homer Lange having been the store's representative at recent gatherings.

George Mohn, of the E. C. Amling Co., came home from a trip in the southwest to accompany the Chicago party to Toronto.

F. R. Kilner and Mrs. Kilner represent The Review.

Paul R. Klingsporn was detained a day, but left Tuesday evening, to spend Wednesday and Thursday at the convention.

W. L. Rock, of Kansas City, spent October 8 in Chicago on his way to Detroit and Toronto.

Miss Nettie L. Parker, secretary and treasurer of A. T. Pyfer & Co., is at the convention.

George Asmus is there, of course.

H. D. Schiller is at Toronto as one of the representatives of Schiller the Florist.

Other Chicagoans present at Toronto are Payne Jennings, Arthur Blome and wife, Mrs. T. J. O'Neill, Mr. and Mrs. Stuart, of the Bohannon Floral Co.; Wm. Wienhoeber, H. A. Cecil and Everett Williams.

Among those from other places who were in Chicago October 10 and who went with the local party were: Arthur Newell, Samuel Murray and W. J. Barnes, of Kansas City; F. H. Weber, of St. Louis; Fred G. Heintz, of Terre Haute, Ind.; George B. Franks, of Champaign, Ill.; I. L. Pillsbury, of Galesburg, Ill.; George Washburn, of Bloomington, Ill.; Miss M. Tierney, of the Bills Floral Co., Davenport, Ia.

# PYFER'S

## FLOWERS FOR PROFITS

### Remember Pyfer's

Have Flowers Every Day  
at Lowest Market Price

Here are a few of our leaders:

#### ROSES

		Per 100
<b>PREMIER</b>		
Select Long	.....	\$15.00 to \$20.00
Choice Medium	.....	10.00 to 12.00
Good Short	.....	8.00 to 8.00
<b>COLUMBIA</b>		
Select Long	.....	15.00 to 20.00
Choice Medium	.....	10.00 to 12.00
Good Short	.....	8.00 to 8.00
<b>OPHELIA, SUNBURST, MARYLAND, DOUBLE WHITE KILLARNEY AND HOOSIER BEAUTY</b>		
Select Long	.....	10.00 to 15.00
Choice Medium	.....	8.00 to 8.00
Good Short	.....	5.00
<b>CHRYSANTHEMUMS, yellow, per doz.</b>		3.00 to 6.00
<b>CARNATIONS</b>		4.00 to 6.00
<b>FEVERFEW</b>		per bunch .35
<b>EASTER LILIES</b>		per dozen 3.00
<b>ADIANTUM</b>		per 100 1.50
<b>ASPARAGUS and SPRENGERI</b>		per bunch .25 to .50
<b>PERNS</b>		per 1000 3.00
<b>GALAX</b>		per 1000 2.00

Subject to Market Changes

## A.T. Pyfer & Company

Our Motto: "Nothing too much trouble to please a customer."

L. D. Phone Central 3373

164 N. Wabash Ave., CHICAGO

#### Florists' Club Meets.

The regular meeting of the Chicago Florists' Club was held at the Randolph hotel, Thursday, October 6. The meeting was called to order by President Kohout at 8 p. m. The following officers responded at roll call: Joseph Kohout, A. H. Schneider, F. Lautenschlager, A. J. Zech and August Poehlmann. The minutes of the previous meeting were read and approved.

Candidates for membership were:

## TANNER

Phone  
Central  
6254

WHOLESALE  
CUT FLOWERS and  
SUPPLIES

30 East Randolph Street

CHICAGO

Charles Elliott, grower, Park Ridge, Ill.;  
William Abrahamson, supplies, Chicago,



# ZECH & MANN

Wholesale Cut Flowers

30 East Randolph Street

CHICAGO, ILLINOIS

Use Our

# ROSES

and CARNATIONS

MUMS, white and yellow, are ready

GREENS OF BEST QUALITY

*All other stock in season.*

Connect with us. You will find this a good source of supply.

Mention The Review when you write.

# FINE FLOWERS

Roses, Chrysanthemums, Sweet Peas, Lilies, Valley and other Flowers for buyers whose trade demands the best.

**JOSEPH FOERSTER CO.**

Wholesale Dealers in Cut Flowers

160 North Wabash Ave.

CHICAGO

Ask the man who  
Buys from us.

Ill.; Oscar Nelson, grower, Melrose Park, Ill.

Michael Barker, chairman of the transportation committee, called atten-

tion to the routes of travel for the F. T. D. convention. George Asmus, chairman of the national flower show committee, addressed the members on the need of

exhibits from the Chicago trade. Herman Schiller, president of the Uptown Chicago Exposition Association, announced that a five-day exposition will

be held at the Broadway Armory November 1 to 5, inclusive. He stated that arrangements were under way to hold a flower show in connection with the exposition. Mr. Schiller requested the cooperation of the Chicago Florists' Club. Upon motion, duly seconded, it was decided that the Chicago Florists' Club support and endorse this exposition and that the members be notified and requested to support it.

Mr. Pearson, president of the Chicago Commercial Flower Growers' Association, stated that the growers around Chicago have been lax in supporting the flower show. He pointed out that the Chicago growers have the material and that they should exhibit their stock. The public is glad to see it, and the growers should take every advantage to make exhibitions whenever possible. Otto Amling and Hans Jepsen spoke on this subject.

T. E. Waters reported the progress in connection with the chrysanthemum

Mr. Jepsen exhibited a fine vase of Chrysanthemum Golden Queen. The flowers cut this season have been obtained three weeks earlier than usual. A vote of thanks has been tendered to Mr. Jepsen for his exhibit of chrysanthemums.

#### Various Notes.

Some of the growers have figured out that they must take \$1.50 per plant off their roses if they are to make money this season. Considering that twenty-two flowers per plant is a fair average for a good grower, it means less than 7 cents per flower as a season's average, which does not seem difficult of attainment, even though some of the summer cut has been sold as low as 50 cents per hundred.

On the night of October 6 a quartette of the representatives of the Chicago Flower Growers' Association set out for a look at the mums and new roses at Richmond. They spent the forenoon of October 7 at the Hill and Lemon places, the afternoon at Indianapolis and were home by bedtime. In the party were Paul R. Klingsporn, Charles McCauley, Fred Stielow and Frank Schramm.

A beautiful display of crotons, show-characteristics pointing to Philadelphia origin, has been attracting much attention in the east window of the Fleischman Floral Co., on Jackson boulevard. Manager Mallinson is fond of the croton. He says it makes a window bright and gay, relieving the monotony of continuous cut flower decoration; that a few plants can be sold at a good price and that as a finish the foliage can be used up in effective funeral pieces.

R. Scheffler, of Wheaton, cut his first mums of the season October 8. Most of his pompons are late varieties.

E. C. Amling's many friends have enjoyed, this week, seeing him again on the market and have been specially pleased to note that since his last visit he has regained his health, after his illness of more than a year's duration. Mr. Amling is again taking an active hand in the affairs of the E. C. Amling Co., of Los Angeles, and plans to give it his winters, while devoting the summers to his interests here. Mrs. Amling is with him on this trip, but the Chicago winters are too severe for her and they will go back to the "sunny" state when cold weather comes. Ernst Amling, now growing roses at Santa Ana,

PERSONAL



ATTENTION

## MEET IT COMING

The new names added to our ledger during the summer indicate a great expansion in our fall sales.

And, as usual, we have largely increased our grower-connection to provide the stock needed for the coming demand.

Fifty per cent more Roses; forty per cent more Carnations; a large increase in Mums; all seasonable miscellaneous stock.

Ample facilities for what is coming. Let it come.

OLD—RELIABLE—ESTABLISHED—SURE.

# KENNICOTT BROTHERS CO

WHOLESALE

FLORISTS

Chicago, Illinois

## BUY DIRECT FROM THE GROWER

Supreme Quality Russell, Columbia, Premier, Richmond, Milady, Ophelia, Killarney, White Killarney, Cecile Brunner. Our quality Carnations are recognized as the best on the market.

Subject to Market Change		PRICE LIST	Open Days, Nights and Sundays	
Mrs. Chas. Russell, Columbia		Per 100	Milady, Richmond	
Specials	\$25.00 to \$30.00		Specials	\$25.00 to \$30.00
Select	15.00 to 20.00		Select	18.00 to 20.00
Medium	10.00 to 12.00		Medium	12.00 to 15.00
Short	6.00 to 8.00		Short	6.00 to 10.00
Ophelia, Killarney, White Killarney, Killarney Queen, Champ Weiland		Per 100	Cecile Brunner	
Specials	\$18.00 to \$20.00		Roses—Our Selection	5.00
Select	12.00 to 15.00		Carnations—Fancy	3.00 to 4.00
Medium	8.00 to 10.00		Asparagus—Per bunch	.50
Short	5.00 to 6.00		Ferns—Per 1000	3.00

W. E. Trimble Greenhouse Co., WHOLESALE GROWERS Princeton, Ill.

Members F. T. D.

Write for Price List on Rooted Cuttings, Potted Plants and Vegetable Plants

FINEST QUALITY NEW IMPORTATION

## MINIATURE VELVET PANSIES

\$3.60 per gross

SAM SELIGMAN, 116 W. 28th St., New York

# PETER REINBERG, Inc.

WHOLESALE CUT FLOWERS

30 E. Randolph St., CHICAGO

We offer a good supply of

## FANCY NEW CROP ROSES

PHONES: Central 2846 and 601

### CURRENT PRICE LIST

Subject to change without notice

MRS. CHAS. RUSSELL and PREMIER		Per 100
Extra Special .....	\$25.00 to \$35.00	
Special .....	20.00	
Select .....	15.00 to 18.00	
Medium .....	10.00 to 12.00	
Short .....	6.00 to 8.00	
OPHELIA, SUNBURST, BUTTERFLY		Per 100
Special .....	\$18.00 to \$20.00	
Select .....	12.00 to 15.00	
Medium .....	8.00 to 10.00	
Short .....	6.00	

COLUMBIA		Per 100
Extra Special .....	\$25.00	
Special .....	\$18.00 to 20.00	
Select .....	12.00 to 15.00	
Medium .....	8.00 to 10.00	
Short .....	6.00	
WHITE KILLARNEY		Per 100
Special .....	\$15.00 to \$20.00	
Select .....	10.00 to 12.00	
Medium .....	8.00	
Short .....	6.00	
ROSES, OUR SELECTION .....		6.00

CARNATIONS, ALL COLORS, \$4.00 and \$6.00 per 100

Chrysanthemums, white and yellow, doz.....	\$3.00 to \$6.00
Easter Lilies .....	\$3.00 per doz.
Valley, order of us for the best.....	\$8.00 per 100
Adiantum, per 100 .....	\$1.50

Asparagus, per bunch.....	\$0.35 to \$0.75
<b>GALAX</b> .....	Per 1000
Bronze or Green .....	\$2.00
Ferns, per 1000 .....	3.00

Order from us and get the freshest stock and of best keeping quality.

Mention The Review when you write.



Windler Smiling Service

### Three-Stripe Chiffon—Best Quality

White, Pink, 1 6-in., per yard.....	6c
Violet, Lav'nder 4-in., per yard.....	5c

### Sphagnum Moss

One Bale.....	\$ 1.35
Ten Bales.....	12.50

### Green Thread

(Meyer's)

One-pound box.....	\$ 1.75
Ten boxes.....	16.50

### Number 2 Metalline Shower

Pink and White

Per 50-yard bolt.....	\$1.50
-----------------------	--------

**WINDLER WHOLESALE FLORAL CO.,**

All  
Phones

**1310 Pine St., St. Louis, Missouri**

Cal., has joined his uncle in the Los Angeles wholesale business and September 26 became a director and treasurer of the company.

Clifford Pruner was taken ill while at Kansas City last week and found it necessary to come home and place himself under a doctor's care. He is getting along all right and expects to be able to resume his travels in a few days.

E. M. Sheldon, of Aurora, Ill., a

former florist who is returning to the field, was a visitor October 10 and left, with the A. L. Randall Co., an order for a complete outfit of fixtures for the new store he is preparing to open on Fox Promenade, in Aurora.

The regular meeting of the Commercial Flower Growers of Chicago will take place at the Randolph hotel Thursday evening, October 20, at 8 p. m. The flower show committee appointed by

President Pearson at the last meeting, consisting of Peter Pearson, Otto H. Amling, August Poehlmann, Joseph Kohout, Andrew Benson, H. C. Blewitt, Emil C. Blameuser, James Psenicka and Edward Assa, sees a great opportunity to bring flowers to the attention of the general public in the coming Uptown Chicago exposition, to be held at the Broadway Armory November 1 to 5, and in behalf of the growers' association,



# You Can Get Roses Here

We also have a Steady Supply of

Valley

Lilies

Orchids

Sweet Peas

Carnations

Chrysanthemums

Sprengeri

Boxwood

Ferns

Pompons

Adiantum

Plumosus

Smilax

Galax

## Myrtle

The Green  
you get so  
many calls for

# ERNE & COMPANY

30 E. Randolph St.

WHOLESALE FLORISTS  
L. D. Phone Randolph 6578

CHICAGO

FLOWERS "at their best" From Grower Direct

# WEILAND-RISCH CO.

154 North Wabash Ave. FLOWER GROWERS CHICAGO

will give whole-hearted support and already has the pledges of a number of growers who will furnish stock to be worked up artistically by retailers for display.

The E. Wienhoeber Co., on Elm street, is receiving many compliments on the appearance of its enlarged store, just completed. During the summer the offices which formerly lay between the salesroom and the workroom were torn out and the space added to the salesroom, practically doubling its size. The interior woodwork of the old store was matched perfectly in developing the added space and the decorations, in ivory and gold, were supplemented by new lighting fixtures. The salesroom was made to look even larger than it is by large plate mirrors in the rear wall, shutting off the workroom. The offices were moved to the second floor, where convenient quarters were built for the accounting department, with a neat private office for the president of the company. Even before the work was finished business began to increase, September showing a gain of one-third over last year.

Edward Enders, president of C. A. Samuelson, Inc., says the directors are more than pleased with the results of the last year's business. It exceeded all previous records as to volume and would have done so as to profits had it not been for the loss sustained in the failure of their bank, the extent of which has not yet been determined. Mr. Enders says their location has been improving markedly of late. As the neighborhood has become one of business, the millionaire trade has moved away, and an entirely different class of

(Continued on page 49.)

## "BULL DOG" CLIP



For fastening packages of cut flowers, plants, etc., these clips have no equal. Box of 1000 clips..... \$1.00 5 boxes of 1000 clips or more @..... \$0.90  
Complete list of many other items free.

One Floral Art Album given free with any order of \$25.00 or more.

**GEO. H. ANGERMUELLER CO.,**

Wholesale Florist

1324 Pine St., ST. LOUIS, MO.

Mention The Review when you write.



## Say It With Stickers

Put a dainty address sticker on every package. Also such instructions as "Funeral Flowers—Rush," "Fragile," "C. O. D.," "Prepaid," etc. Your firm name or monogram on a handsome embossed seal also gives a touch of distinction.

We are specialists on this class of work. We do nothing else. Send for our catalogue of stock designs in stickers. Or, if you want something different, let us submit color sketches and price estimates.

**ST. LOUIS STICKER CO.**

1633 Washington Ave.

ST. LOUIS, U. S. A.

**CHAS. N. COTTER COMPANY, Inc.**

WHOLESALE DEALERS

Floricultural and Agricultural Products and Supplies

JAMESTOWN, NEW YORK.

# The Chicago Flower Growers Association

WHOLESALE GROWERS / CUT FLOWERS / PLANTS

182 N. Wabash Ave.

Chicago, Ill.

## SEASONED SERVICE.

Service is most effective when it is thorough.

The firm with resources and equipment that cover every phase of the wholesale cut flower business is the firm that can serve you best.

Such resources and equipment are most effective when they have been developed to meet the needs of successful business.

The atmosphere of personal service, of interested and attentive concern for your flower supply that pervades The Chicago Flower Growers' Association, is an atmosphere which cannot be artificially produced. It either springs out of the facts about a business or else it does not exist. You find it here because the principle upon which our business has been building is--

"THE CUSTOMER'S WELFARE, FIRST, LAST AND ALL THE TIME."

You find it here because our employees, who have grown up with the business, are trained to understand and believe in this principle and thus are able to express it in service to you.

We offer you an example of what has been accomplished through untiring effort to sincerely serve your interests.

Yours for service,

THE CHICAGO FLOWER GROWERS' ASSOCIATION.



Current price list on next page.

Manager.

# You Can Get Roses Here

We also have a Steady Supply of

Valley

Lilies

Orchids

Sweet Peas

Carnations

Chrysanthemums

Sprengeri

Boxwood

Ferns

Pompons

Adiantum

Plumosus

Smilax

Galax

## Myrtle

The Green  
you get so  
many calls for

# ERNE & COMPANY

30 E. Randolph St.

WHOLESALE FLORISTS  
L. D. Phone Randolph 6578

CHICAGO

FLOWERS "at their best" From Grower Direct

# WEILAND-RISCH CO.

154 North Wabash Ave. FLOWER GROWERS CHICAGO

will give whole-hearted support and already has the pledges of a number of growers who will furnish stock to be worked up artistically by retailers for display.

The E. Wienhoeber Co., on Elm street, is receiving many compliments on the appearance of its enlarged store, just completed. During the summer the offices which formerly lay between the salesroom and the workroom were torn out and the space added to the salesroom, practically doubling its size. The interior woodwork of the old store was matched perfectly in developing the added space and the decorations, in ivory and gold, were supplemented by new lighting fixtures. The salesroom was made to look even larger than it is by large plate mirrors in the rear wall, shutting off the workroom. The offices were moved to the second floor, where convenient quarters were built for the accounting department, with a neat private office for the president of the company. Even before the work was finished business began to increase, September showing a gain of one-third over last year.

Edward Enders, president of C. A. Samuelson, Inc., says the directors are more than pleased with the results of the last year's business. It exceeded all previous records as to volume and would have done so as to profits had it not been for the loss sustained in the failure of their bank, the extent of which has not yet been determined. Mr. Enders says their location has been improving markedly of late. As the neighborhood has become one of business, the millionaire trade has moved away, and an entirely different class of

(Continued on page 49.)

## "BULL DOG" CLIP



For fastening packages of cut flowers, plants, etc., these clips have no equal. Box of 1000 clips..... \$1.00 5 boxes of 1000 clips or more @..... \$0.90  
Complete list of many other items free.

One Floral Art Album given free with any order of \$25.00 or more.

**GEO. H. ANGERMUELLER CO.,**

Wholesale Florist

1324 Pine St., ST. LOUIS, MO.

Mention The Review when you write.



## Say It With Stickers

Put a dainty address sticker on every package. Also such instructions as "Funeral Flowers—Rush," "Fragile," "C. O. D.," "Prepaid," etc. Your firm name or monogram on a handsome embossed seal also gives a touch of distinction.

We are specialists on this class of work. We do nothing else. Send for our catalogue of stock designs in stickers. Or, if you want something different, let us submit color sketches and price estimates.

**ST. LOUIS STICKER CO.**

1633 Washington Ave.

ST. LOUIS, U. S. A.

**CHAS. N. COTTER COMPANY, Inc.**

WHOLESALE DEALERS

Floricultural and Agricultural Products and Supplies

JAMESTOWN, NEW YORK.



# The Chicago Flower Growers Association

WHOLESALE GROWERS OF CUT FLOWERS AND PLANTS

182 N. Wabash Ave.

Chicago, Ill.

## SEASONED SERVICE.

Service is most effective when it is thorough.

The firm with resources and equipment that cover every phase of the wholesale cut flower business is the firm that can serve you best.

Such resources and equipment are most effective when they have been developed to meet the needs of successful business.

The atmosphere of personal service, of interested and attentive concern for your flower supply that pervades The Chicago Flower Growers' Association, is an atmosphere which cannot be artificially produced. It either springs out of the facts about a business or else it does not exist. You find it here because the principle upon which our business has been building is--

"THE CUSTOMER'S WELFARE, FIRST, LAST AND ALL THE TIME."

You find it here because our employees, who have grown up with the business, are trained to understand and believe in this principle and thus are able to express it in service to you.

We offer you an example of what has been accomplished through untiring effort to sincerely serve your interests.

Yours for service,

THE CHICAGO FLOWER GROWERS' ASSOCIATION.



Current price list on next page.

Manager.

# Current Price List

**The Chicago Flower Growers Association**  
WHOLESALE GROWERS OF CUT FLOWERS AND PLANTS

182 N. Wabash Ave.

Chicago

**REMEMBER**—Our facilities for handling your orders are not surpassed on this market, nor is there anywhere else a larger supply of High Grade Stock.

	Per 100		Per 100
<b>Premier</b>	Special ..... \$35.00	<b>Butterfly</b>	Fancy Long....\$20.00 to \$25.00
	Fancy Long....\$25.00 to 30.00		Long ..... 18.00
	Long ..... 18.00 to 20.00		Medium ..... 12.00 to 15.00
	Medium..... 12.00 to 15.00		Short..... 8.00 to 10.00
	Short..... 8.00 to 10.00		
<b>Columbia</b>	Special ..... \$30.00	<b>Ophelia</b>	Fancy Long.... \$20.00
	Fancy Long.... 25.00		Long .....\$15.00 to 18.00
	Long .....\$18.00 to 20.00		Medium ..... 10.00 to 12.00
	Medium ..... 12.00 to 15.00		Short..... 6.00 to 8.00
	Short..... 8.00 to 10.00	<b>Sunburst</b>	Fancy Long.... \$20.00
<b>Milady</b>	Special ..... \$35.00		Long .....\$15.00 to 18.00
	Fancy Long....\$25.00 to 30.00	<b>White</b>	Medium..... 10.00 to 12.00
	Long ..... 18.00 to 20.00		Short..... 8.00
	Medium..... 12.00 to 15.00		
	Short..... 8.00 to 10.00		

Extra Special Roses Billed Accordingly

**Chrysanthemums** ARE HERE. The Best White and Yellow, \$4.00 and \$6.00 doz.

## Miscellaneous Flowers

Carnations, select.....per 100, \$ 4.00 to \$ 5.00	Giganteum Lilies.....per doz., \$3.00
Carnations, fancy .....per 100, 6.00	Orchids.....each, \$1.50 to 2.00
Valley .....per 100, 8.00	Feverfew .....per bunch, .25
Sweet Peas .....per 1000, 25.00 to 30.00	

## Decorative Greens

Coontie Leaves.....\$3.00 per 100	Adiantum .....\$ 1.50 per 100
Ferns .....\$3.00 per 1000	Galax ..... 2.00 per 1000
Plumosus .....50c bunch	Leucothoe..... 10.00 per 1000
Sprengeri .....35c to 50c bunch	

**GALAX, Bronze, fine large leaves, \$15.00 per case**

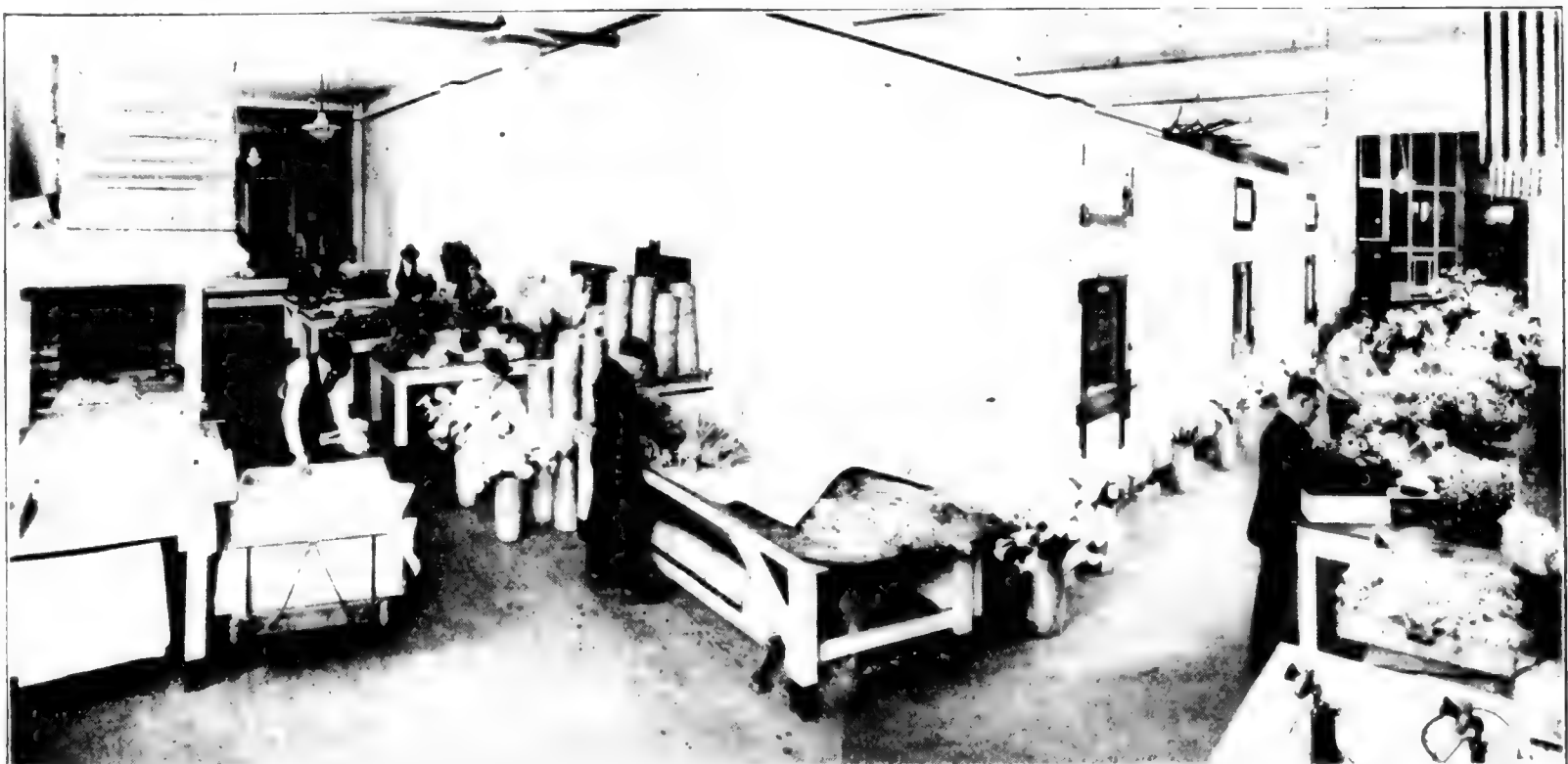
Prices Subject to Change Without Notice

**“Service to swear BY, not AT”**

## SHIPPING DEPARTMENT



## CITY SALESROOM





# Price-Value-Quality

There can be no economy  
without quality

**I**T is quite natural to want lower prices, but in flower buying, price means nothing unless the product possesses **quality** to insure satisfaction to the purchaser.

Above a certain price value, returns cease—below a definite figure, there can be no quality.

Value is determined by the satisfaction derived from a product.

Our flowers are so priced

as to assure the best value; which means, **highest quality at the lowest possible price.**

Value is a matter of expert knowledge. Price is a matter of integrity. The name of The Chicago Flower Growers' Association is a complete assurance of both.

Our complete stock of Flowers and Greens offers you the **choice** of the Chicago Market.

## The Chicago Flower Growers Association

WHOLESALE GROWERS OF CUT FLOWERS AND PLANTS

182 N. Wabash Ave.

Long Distance Phone  
Central 282  
Private Exchange

Chicago

# WIETOR BROS.

Wholesale Growers of  
**CUT FLOWERS**

30 E. Randolph St. L. D. Phone Randolph 2081 Chicago, Ill.

**NOW IN FINE CROP**

### CURRENT PRICE LIST

Subject to change without notice

#### PREMIER

	Per 100
Special .....	\$25.00
Long .....	20.00
Medium .....	15.00
Short.....	\$8.00 to 10.00

#### RUSSELL

Long .....	20.00
Medium.....	12.00
Short.....	6.00

#### COLUMBIA

	Per 100
Special .....	\$20.00
Long .....	15.00
Medium.....	12.00
Short.....	\$8.00 to 10.00

#### SUNBURST

Long .....	12.00
Medium.....	10.00
Short.....	6.00

#### CARNATIONS

Fancy.....	\$5.00 to \$6.00 per 100
Good.....	4.00 per 100

#### CHRYSANTHEMUMS

Early Frost, white .....	\$3.00 to \$4.00 per doz.
Golden Queen, yellow .....	4.00 to 5.00 per doz.

#### GREENS

Ferns .....	\$3.00 per 1000
Plumosus.....	.50 per bunch
Sprengerl.....	.50 per bunch

It is quite evident all the readers of The Review know M. H. Levine. Now we want you all to

**Get acquainted with our trade-mark**

**IT MEANS QUALITY AND SERVICE**



**M. H. LEVINE CO.**

874 Broadway

ELCO BRAND

New York City

### A. W. GUMZ

WHOLESALE FLORAL CO.

*Cut Flowers a Specialty*

1314 Pine St., St. Louis, Mo.  
Both long distance Telephones

#### CHICAGO NOTES.

(Continued from page 48 )

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Thirty-five years in the florists' and nursery business is a long time. When Paul J. Krause started his place at Seventy-eighth street he was far out on the south shore, but now the city is

## OUR NEW APRON

**THE BEST for Shop or Greenhouse**

Made of Gray Vulcanized Rubber backed with mercerized cloth as our former aprons but are a little heavier, thus making them acid proof. All edges are hemmed. Size 28 x 38 inches, complete with straps.

NOTE - We only carry the one style apron.

C. A. KUEHN **WHOLESALE FLORIST** 1312 Pine St. ST. LOUIS

**POSTPAID  
Each**

**\$1.75**

Mention The Review when you write.

### GOLD LETTERS AND SCRIPTS

Best and Cheapest on the market. Write for samples and prices.

J. LICHTENBERGER, 1560 Ave. A, NEW YORK CITY

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without quality

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**POSTPAID  
Each**

**\$1.75**

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## GOLD LETTERS AND SCRIPTS

Best and Cheapest on the market. Write for samples and prices.

J. LICHTENBERGER, 1560 Ave. A, NEW YORK CITY

# T. J. NOLL FLORAL CO.

1117-19 McGee St.,

KANSAS CITY, MO.

Cutting from 300,000 feet of glass

Cutting plenty of Roses now. Will ship Carnations November 1st.

Chrysanthemums ready November 1st.

Sweet Peas, November 15th.

**Flat Ferns, Erica Ferns, Asparagus, Adiantums, Galax**

built all around him. Mr. Krause says there is all the business he can attend to, especially in lawn-making and planting of hardy stock. There are plenty of blueprint landscape men, he finds, but few who know the nursery business from propagating the stock to planting it on the customer's home lot under such conditions as will make it live. Mr. Krause has a lot of autumn planting to do and a winter's work ahead of him in filling his greenhouses with bedding plants for spring.

Some fiend in human form ran off, October 6, with the car of A. F. Kidwell, 826 East Forty-seventh street. Some fiend, we say, as what can a florist do without his flivver?

Miss Nettie L. Parker, secretary and treasurer of A. T. Pyfer & Co., avers that she thinks her company did right well in September by doubling its sales of September, 1920. It is two months in succession, she says, they have hung up a record of 100 per cent increase.

Paul R. Klingsporn spent October 7 at Richmond, looking over the roses and mums he expects to sell as they reach the cutting stage.

Louis Visias has sold his Duluth store, known as the Alpha Florist, to his competitor there, J. J. Le Borious.

Edgar F. Winterson, Jr., celebrated his thirtieth birthday anniversary October 11.

At Winnetka Henry Ilg is building a store next to the greenhouses at Pine street and Railroad avenue and has ordered, of Buchbinder Bros., a complete set of up-to-date fixtures, including a 12-foot display refrigerator, all finished in French gray.

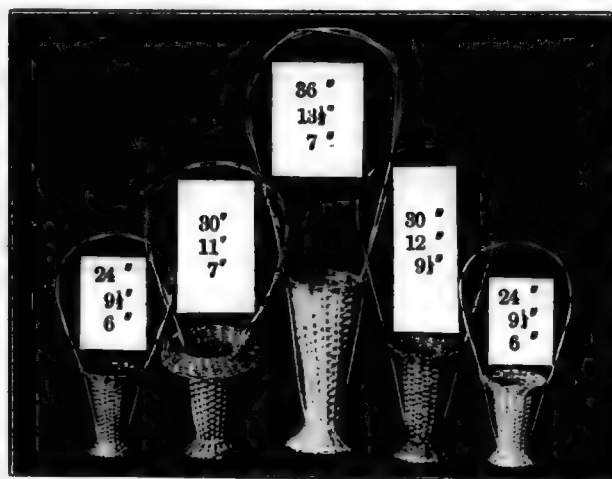
Henry Welke, of the E. Welke Co., Milwaukee, was a visitor in the market October 5. He is one of those who believe the florists' business still is in its infancy.

Sam Graff, of Columbus, O., was a Chicago visitor last week.

## TORONTO, ONT.

G. M. Geraghty, Len Waters and J. J. Higgins visited Montreal recently. They called on the trade there and were given a warm reception. They came to the conclusion that there are a fine lot of good fellows in the trade in Montreal. In the evening they had the pleasure of

## THANKSGIVING SPECIAL



**On all Reed Enameled  
Two-Tone Baskets  
WITH METAL LINERS**

IN ASSORTED COLORS

True Photograph of Baskets

Dimensions as stated are:  
Height over all, height of basket, opening

**2 Each \$10.00 cash  
Style only**

Our special offer on No. 310  
basket as advertised in Aug-  
ust and September issues of  
The Review still accepted.

**JOHNSON BASKET WORKS** 2535 Milwaukee Ave. **Chicago**

## The McCALLUM COMPANY

MANUFACTURERS—IMPORTERS—WHOLESALE

**FLORISTS' SUPPLIES**

**PITTSBURGH, PA.**

### Order Your Holiday Strawflowers Now

Stripped and Dried.

**HELICHRYSUM**, dark rich colors

**RHODANTHE**

**STATICE**, yellow and blue

Try a 50c sample bunch

**T. R. MICHAELIS**

Wholesale and Retail  
**MARINETTE, WIS.**

attending the organization of the Mon-  
treal Retail Florists' Club, and judging  
by the enthusiasm manifested at the in-

## Lotos Manufacturing Company

1734 No. Halsted Street  
CHICAGO, ILLINOIS

Importer and Manufacturer of  
Artificial Flowers of every  
description

Colored Grasses, etc.

Ask for our  
**Dollar Sample Assortment**

Home Telephone, Harrison 6487

Bell, Grand 3143

# Kansas City Wholesale Cut Flower Co.

1108-1110 Grand Avenue, Kansas City, Mo.

NO BETTER MARKET

NO BETTER STOCK

No one who will look after your order better than  
L. R. BOHANNON, Always at Your Service.

## CHRYSANTHEMUMS

Coming in fine. Large fancy, \$4.00 to \$5.00 per doz. Small white and yellow, 6 to 8 cents.

### ROSES

Our Roses are grown by men who excel and are handled in a way that places them in your store in the best possible condition.

### GLADIOLI

Red and Pink still coming in.

### CARNATIONS

While they are not fancy, they are beginning to come in. Will be ready to ship in about two weeks.

### CELOSIA

Large heads, 8 to 12 inches across; stems 3 to 4 feet long, at \$2.00 to \$5.00 per dozen.

## Wire Design Manufacturers

## Florists' Supplies

Flat Ferns

Erica Ferns

Asparagus Ferns

Mexican Ivy

Adiantum

Galax Leaves

Home Phone—Harrison 0057

Bell Phone—Main 0755

# STUPPY SUPPLY CO.

TEN TWENTY OAK ST.,

KANSAS CITY, MO.

We are receiving daily assignments of

Roses, Mums, Pompons, Giant Celosia, Dahlias,  
Zinnias, Marigolds, and a few Carnations.

PLUMOSUS, SPRENGERI, ADIANTUM, FLAT FERNS.

Fine Assortment { Strawflowers, wired..... \$15.00 per 1000  
Strawflowers, natural..... 10.00 per 1000

STATICE, Extra Fine, large bunches, \$1.00 each.

300 4-in. Cyclamen, 35c each; 2-in. Plumosus or Sprengeri, \$4.00 per 100; Corallina Begonias, 2, 3, 4-in., \$12.00, \$18.00, \$25.00 per 100.

## YELLOW FLOWER DYE

PRICE, sufficient to make one quart, \$1.00, prepaid.  
Six for \$5.00

McClenahan Greenhouses,  
Oklahoma City, Okla.

Mention The Review when you write.

initial meeting, the Montreal florists will have one of the best organizations in Canada. With Mr. McKenna as president and W. C. Hall as secretary, there are two good officers to carry on organization work until permanent officials can be appointed.

Clubs are now in operation at Winnipeg, Montreal and Toronto, while at other centers, such as Oakville, there

are floral organizations which unite the retailers and growers with the gardeners. There are also such organizations in Toronto, Hamilton and Montreal, the retailers supporting these as well as the retail clubs. We hope to have the pleasure of entertaining the Montreal florists at the Toronto club at a not far distant date.

The Flower Shops, Ltd., have opened

We Carry a Complete Line of

Baskets, Wire Designs and Florists' Supplies

—WRITE US FOR PRICES—

GEO. B. HART, 49-55 Stone St., Rochester, N. Y.

Mention The Review when you write.



Smith & Young Co.

WHOLESALE

Cut Flowers and Supplies

228 East Ohio Street  
INDIANAPOLIS, IND.

Always mention the Florists' Review when writing advertisers.



the second of their chain of stores at 810 Yonge street.

H. Waters' store has been enlarged. G. W. Warren has repainted his store. J. J. Higgins has repainted his stores. H. G. Dillemath has repainted his store. Mrs. Moore has had the west store of the People's Florists redecorated.

The Toronto Retail Florists' Club was entertained by President McFadden at their club rooms October 3. Preceding the refreshments, G. M. Geraghty and H. G. Dillemath gave talks on the F. T. D.

Business cannot be said to be brisk, but is fair. The counter trade has not been heavy, but there have been several weddings and a demand for design work.

J. J. H.

#### PHILADELPHIA.

##### The Market.

A change in business came with the crows the first week in October; a change that was welcomed by the wholesalers and growers, for it brought a reduced supply and a better demand. Business improved chiefly owing to weddings and a certain amount of entertaining, but the departure of the aster and the heavy reduction in the rose crop so shortened the stock of flowers that the moderate increase in business made them seem scarce.

Chrysanthemums have stepped into the place so long held by dahlias as the leading flowers of the day. There are by no means enough chrysanthemums for everyone. So the special shipping orders carry off the cream of the stock, leaving the general market to get along as best it can with a few now and then. In yellow we still have Golden Glow, Smith's Advance, the wonderful Sun-glow and now Chrysolora; in white, Smith's advance and October Frost; in bronze, tint of gold; in pink, much the scarcest color of all, the new Unaka Supreme and Pacific Supreme. Dahlias continue an important flower in the market, because of their fine quality, improved durability and wonderful range of color. Their season has passed its height. Carnations are beginning to improve; some respectable flowers are offered, but the bulk of the stock is rather small and of short stem. Violets have come. Sweet peas show better form. Snapdragon is here but inferior in quality. The rose crop is decidedly smaller than a week ago. Valley and orchids are in moderate supply. There are some gladioli and plenty of cosmos.

##### A. Harrisiana.

There was to be a big meeting of the Florists' Club. A stranger from the sunny south was to be there. It had been noised around that we should need no more bulbs from Holland. "Old Virginny" would look after that—no more duty, no more ocean freight and, best of all, bigger bulbs and lower prices. Surely the millenium had come.

The stranger was of pleasing appearance. He brought a fine exhibit of bulbs that attracted favorable comment. Judgment, however, was suspended until the club's greatest bulb expert appeared. With a kindly nod that all knew and loved to see, he shook hands with the stranger, nodded to the members and, adjusting his glasses, examined the entire exhibit. "Where are your Spurs?" he said. The stranger became confused and gave a lengthy ex-

# VALLEY

Our growers are prepared to cut and ship sufficient Valley this coming season to give us an ample supply every day. You must have Valley for special purposes, and we are prepared to fill your orders in small or large quantity.

We have never handled better Valley than what we can furnish you NOW.

## Cattleyas

The variety in bloom is well known for size and quality. We aim to have some Cattleyas on hand for immediate delivery and on short notice we can furnish several hundred without difficulty. Place your order for Orchids where you have every assurance that the order will be filled.

BUSINESS HOURS, 7 A. M. to 5 P. M.

## THE LEO NIESSEN CO.

Wholesale Florists

Branches:  
BALTIMORE  
WASHINGTON

1201-3-5 Race St.

PHILADELPHIA

## CHRYSANTHEMUMS, POMPONS

WHITE AND YELLOW

LATE CROP OF GOOD  
GLADIOLI

ROSES, DAHLIAS, VALLEY and GREENS

A good opportunity for a few more growers.

## The Philadelphia Wholesale Florists' Exchange

Our Motto "The Golden Rule" 1615 Ranstead Street, PHILADELPHIA

Dahlias  
in  
Finest  
Varieties

CHARLES E. MEEHAN

4 South Mole Street  
PHILADELPHIA, PA.

ASPARAGUS  
STRINGS  
And BUNCHES  
and all other  
GREENS

planation. "I guess we'll be getting our bulbs from across the water yet a while," Mr. Harris remarked.

That was a good many years ago.

##### Various Notes.

Clarence U. Liggit has just returned from the middle west, bringing the latest news of the doings there. Mr. Liggit says that the new rose America will not be sent out for over a year, owing to

the scarcity of the stock; 180,000 young plants of America are said to have been ordered already. Most of these orders for 1922 will be allowed to stand for 1923. The new yellow rose Amelia Gude is also to be sent out in 1923. Mr. Liggit considers it the most beautiful flower in its color that he has ever seen. He was greatly pleased with the new rose Angelus, to be sent out next spring. Mr. Liggit finds the pep that pervades the



## Chrysanthemums

First cuts of the early varieties no available. Mostly whites and yellows, per doz., \$3.00, \$4.00 and \$5.00

### ROSES

**SPLENDID QUALITY**—Russell, American Legion, Columbia, Premier, Pilgrim, Butterfly and all the stand-by's including some really fine cuts of American Beauty.

**CARNATIONS, DAHLIAS, ORCHIDS, VALLEY, SWEET PEAS, COSMOS** and all other seasonable stock in good supply.

Everything in Cut Flowers, Plants, Greens, Ribbons and Supplies. Send for Price List.

Business hours: 7.00 a. m. to 5 p. m.

**S. S. PENNOCK COMPANY**  
THE WHOLESALE FLORISTS OF PHILADELPHIA

NEW YORK 117 W. 28th Street    PHILADELPHIA 1608-1620 Ludlow Street    BALTIMORE Franklin and St. Paul Sts.    WASHINGTON 1216 H St., N.W.



### Japanese Lanterns

(Physalis Franchettii)

2 to 8 lanterns on stem, \$6.00 to \$25.00 per 100

### American Bittersweet

(Celastrus Scandens)

\$1.00 per large bunch.

### Baby Pine Cones

Natural brown; loose, 60c per 100. Tinted in two colors and mounted on 12-in. green wire, \$4.00 per 100.

### Special Florists' Airbrush

for painting and shading wickerware, artificial flowers and foliage, show cards, etc., \$5.50 per outfit.

Add 10% for packing. Satisfaction guaranteed. Send for Illustrated List.

**KENDIG, The Florist**  
OSWEGO, N. Y.

Mention The Review when you write.

### CHRYSANTHEMUMS, CARNATIONS,

Greens in Variety

and all Seasonable Cut Flowers

**WM. J. BAKER**

Wholesale Florist

12 South Mole Street, Philadelphia, Pa.

Mention The Review when you write.

western growers' transactions most inspiring. He instanced a case of a grower who called at the establishment of a brother grower to purchase some plants. The proprietor was too busy to wait on him, so the visitor asked that a price be named for the entire place. The selling price was named and was accepted at once. It was then remodeled and the new owner is now running it far more profitably than it has ever been run before.

Two of Philadelphia's big men, Edward Bok and James Boyd, have arranged a deal whereby the Pennsylvania Horticultural Society will hold its annual fall show in the Academy of Music, November 7 to 9. We are told that the central location and the trustees of the academy insure large crowds, provided there is something for

## BERGER BROTHERS

### CHRYSANTHEMUMS

All the leading varieties extra well grown

### VIOLETS, CARNATIONS

EASTER LILIES ALL THE YEAR ROUND

ORDER EARLY, PLEASE

1609 Sansom Street

PHILADELPHIA

## Give Them Away

### WITH FLOWERS



Two-tone colored holder and liner.

**\$3.25 per doz.**

F. O. B. Chicago.

Special prices in quantity with your ad

Our terms:

Cash with order.

**Chicago Papier-Mache Co.**

2834 Lincoln Ave. Chicago

Mention The Review when you write.

them to see. Furthermore, we are assured of handsome prices. It is up to us to support the societies' regular exhibitors by showing something worth while. Applications for entries may be made to David Rust, 606 Finance building, Philadelphia.

Charles Henry Fox has gone to Toronto.

Charles H. Grakelow has purchased the building at 11 South Sixteenth street. The object of the purchase is unknown.

## JARDINIERES

Strongly made of water-proofed wood fiber—handsomely decorated—inexpensive—Send for folder



**Mono Service Co., Newark, N. J.**

Mention The Review when you write.

Sydney H. Bayersdorfer has just returned from an eight days' trip to Manning, S. C., where he visited his fiancée.

Raymond Brunswick believes optimism to be a great aid to business success. It is not worth while to worry about what you can't help; just do your best and be cheerful.

David Cleary is with the Philadelphia Wholesale Florists' Exchange.

Bernard Eschner, president of the M. Rice Co., has gone to Toronto.

# IMPORTANT!

## CHRYSANTHEMUMS—

The most sought for flower of fall, has arrived, and its beauty can be better appreciated by your giving us a personal call.

## DAHLIAS—

Which were the finest in the Country, are about done for; we also handle the finest novelties.

## FOR RIBBONS AND CHIFFONS—

Consult us before ordering elsewhere. Our metallic ribbons are more in demand than satins, and we have all colors at very low prices.

## PHILADELPHIA CUT FLOWER CO.

Phones:  
Bell, Spruce 803-804  
Keystone, Race 1112-1118

Wholesale Florists  
1517 Sansom St., Philadelphia, Pa.

GEORGE AEUGLE  
Proprietor

## Poppy Hearts from Flanders Field

*Painted with Joy Colors of Light Metallic Hues*

Each and every one radiates sunshine. Use Poppy Hearts to dispel gloom from Wreaths, Baskets and Table Work. Can be used any place where a touch of novel color is needed. Use them in quantity and add individuality to your work. Send for trial order now.

**Fifteen Dollars Per Thousand**

## OAK WREATHS FOR YOUR FALL FUNERAL WORK

We are in a position to give you the best grade Oak Wreaths at a price you can't afford to miss. One of our Quality Oak Wreaths with cluster of Dahlias or Mums will answer your many needs on last-minute funeral orders where service is needed combined with quality.

14-inch, \$16.75 per doz.  
16-inch, 21.00 " "

18-inch, \$23.50 per doz.  
20-inch, 28.00 " "

22-inch, \$30.00 per doz  
24-inch, 33.75 " "

**JOS. G. NEIDINGER CO.,** 1309-1311 NORTH SECOND STREET  
PHILADELPHIA, PA.  
*THE HOUSE OF MERIT*

Robert Craig sailed for Porto Rico, October 8, not entirely well but improved in health.

Alvah B. Jones left this city October 9 to attend the F. T. D. convention in Toronto.

Other Philadelphians who have gone to Toronto are Robert Kift, who will report the meeting, and J. P. McCarthy,

who will have charge of the exhibit of M. Rice Co.

It was decided at the October meeting of the Florists' Club to enforce that section of the by-laws which provides for the prompt payment of dues by those elected to membership. A businesslike policy was inaugurated with regard to curtailing unnecessary expenses.

The October meeting of the Germantown Horticultural Society was held in the library at Vernon park, October 10.

William C. Lynch is pleased with the fine quality of flowers coming into the Philadelphia Growers' Cut Flower Market. Phil.

Vanburen, O.—Mrs. Earl Dehnhoff is a grower of gladioli in this city.



# THE PHILADELPHIA GROWERS' CUT FLOWER MARKET

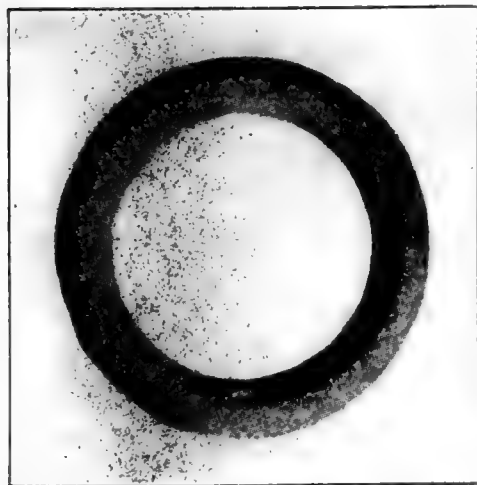
Orders from out-of-town customers will be filled with the freshest stock, carefully packed. The favor of a trial order is requested.

## ROSES in All Varieties

Carnations, Chrysanthemums, Valley, Finest Easter Lilies, Greens, etc.

Growers who desire to market their flowers in their own commission house are invited to call.

No. 7 South Mole Street, PHILADELPHIA  
*Both Phones* **WILLIAM C. LYNCH, Manager.**



## Papier Mache Wreath Forms

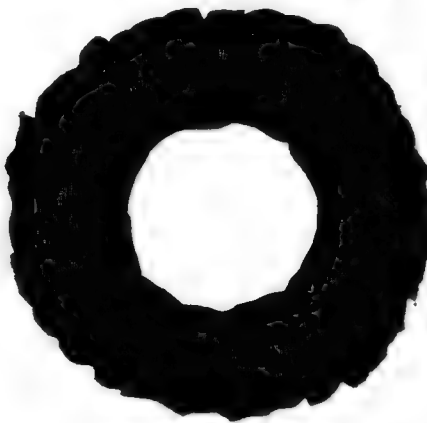
Fine for making Frieze Wreaths, Magnolia Wreaths or Artificial Flower Wreaths. Well made.

	Per doz.	100
6-inch.....	\$0.35	\$2.50
8-inch.....	.45	3.50
10-inch.....	.60	4.50
12-inch.....	.75	6.00
14-inch.....	1.00	8.00

**C. C. Pollworth Co.**  
Milwaukee, Wis.

## Experienced Help, Cheap

On Moss-stuffed  
Wired Frames



Packed Right  
2 in a Box

We offer the retail trade a better Magnolia Wreath than they can afford to make up.

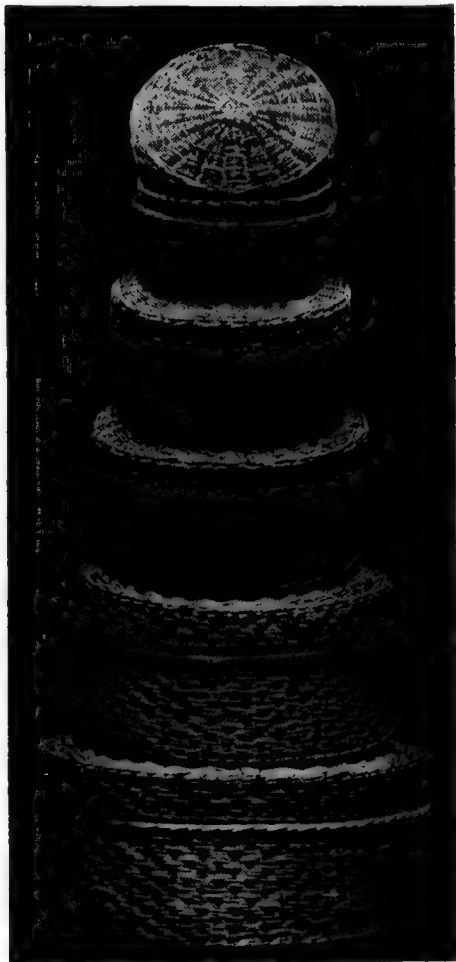
**Put your energy in sales.**  
**We'll work for you.**  
**Only one color—Dux Brown.**  
**Uniform in quality, size and color.**

**3 sizes—18-inch, 70c; 21-inch, 85c; 24-inch, \$1.00.**

*Recommended and guaranteed by*

**HOLTON & HUNKEL CO.**  
462 Milwaukee Street, **MILWAUKEE, WIS.**

# THE FLORISTS' SUPPLY HOUSE OF AMERICA



## Delivery Hampers of Heavy Willow

Can be dyed any color. We will put your name on each Hamper. No charge.

	5	4	3	2	1
Outside Diameter in inches...	36	30	24	20	18
Outside Height in inches.....	16	13	12	11	10
Inside Height in inches.....	15	12	11	10	9

Set of First 3, \$12.50

Set of Five, - 25.00

Fresh Importation of  
STATICE, FRENCH MOSS WREATHS, IMMORTELLS

Write for price  
on quantities.

We are  
Headquarters.

Paper forms for  
Frieze Wreaths.

We want you to see our new catalogue of novelties. Did it reach you? If it did not, ask for it and you will get it.

# H. Bayersdorfer & Co.

1129-1133 Arch Street

PHILADELPHIA, PA.

Branch Factory, 709 First Ave., New York City, Telephone Vanderbilt 4976

### BUFFALO, N. Y.

#### The Market.

The last week has shown a marked improvement in the market. The dark, cloudy weather has naturally shortened the supply of outdoor stock, thereby creating a good demand for roses and carnations, which have been in good supply. Chrysanthemums have made their appearance in small quantity and are in good demand. Considerable funeral work and some weddings have assisted materially in keeping prices firm. Indications are that the market will continue firm for some time.

#### Various Notes.

The S. A. Anderson delivery service has again attained maximum efficiency,

as the chauffeur, Ray Frudenberg, has returned to the job a happy benedict.

The stork, rather weary, looking for a place to light, beheld Kasting's truck, and now John Smith, the driver, has another mouth to feed.

W. J. Palmer and wife will return from the Canadian woods this week.

S. A. Anderson is a candidate for reelection as county treasurer. His successful administration is sure to reelect him.

J. H. Rebstock reports his new store will be ready for occupancy within the week.

We regret to announce the withdrawal from the retail trade of Edward Stroh. The lease of the store has been sold and Mr. Stroh will devote all of his time to the extensive operations of the Stroh family at Attica, N. Y., which includes

the entrance of W. C. Stroh into politics.

Miss T. Stiglmeier, formerly with Charles Netsch, has formed a partnership with Mrs. Stiglmeier and they have opened the Kensington Flower Shop, at 425 Grider street, directly opposite the new city hospital.

W. J. Palmer & Son had the Wilson wedding. The church was decorated with white chrysanthemums and cibotiums. Yellow chrysanthemums and autumn leaves adorned the house. The tables were profusely covered with an attractive combination of roses and autumn flowers. The bridal bouquet was of orchids and lily of the valley, while the four bridesmaids carried bouquets of Ophelia roses and snapdragons, tied with orchid and silver ribbon.

W. J. Palmer & Sons report business

# BETTER BOXES for All Floral Shipments

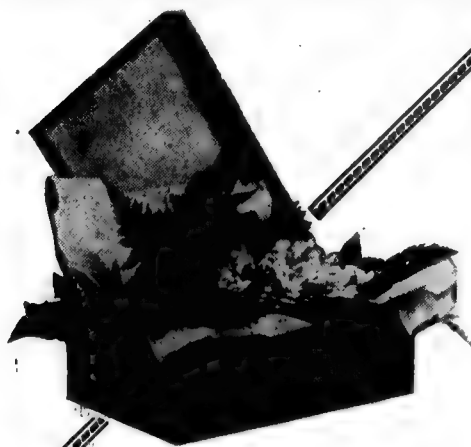
Safeguard the freshness of your floral shipments by the use of Hinde & Dauch Corrugated Fibre Board Containers. It is the good condition of a shipment "when delivered" that stamps your place as a first-class house and brings you repeat orders.

H & D Corrugated Fibre Floral Boxes are specially constructed to meet the rigid requirements of floral shipments. There is no gaping of lid or box under the weight of other merchandise in transit, and cut flowers and plants are invariably in better delivery condition when packed in these specially designed containers. Light weight, accurately cut and economical, they offer a most satisfactory packing method.

*All Standard and Special Sizes to Your Order*

**THE HINDE & DAUCH PAPER CO.**  
162 Water Street SANDUSKY, OHIO

TORONTO, CANADA: King St. Subway & Hanna Ave.



**WE SELL  
CANARIES**

**GOLDFISH**

**LARGE, HEALTHY FISH AT  
ROCK BOTTOM PRICES**

## OUR PRICES ON FISH LARGE, HEALTHY STOCK

	Per 100
Medium Selected Goldfish, assorted colors.....	\$3.00
Medium Large Selected Goldfish, assorted colors.....	5.50
Large Selected Goldfish, assorted colors.....	8.00
	Per doz.
Japanese Fantails, small, assorted colors.....	\$2.40
Japanese Fantails, medium, assorted colors.....	3.00
Japanese Telescopes, small, assorted colors.....	3.00
Japanese Telescopes, medium, assorted colors.....	4.50
Japanese Comets, medium, assorted colors.....	2.00
Japanese Comets, extra large, assorted colors.....	3.00
Japanese Singletails, medium, assorted colors.....	1.00
Japanese Singletails, large, assorted colors.....	2.40

## WATER PLANT AND FISH FOOD

Water Plant.....	75c per doz. bunches;	\$5.50 per 100
Wafer Food, large 3-colored package.....	\$0.90 doz.;	\$10.00 gross
Flake Food, large 3-colored package.....	.60 doz.;	6.50 gross
Natural Food, large 3-colored package.....	.75 doz.;	7.50 gross
Natural Food, in tin boxes.....	.85 doz.;	9.00 gross

## FISH GLOBES

Good, Heavy Glass, and in Original Cases.

Half-gallon Globes, 4 dozen to crate.....	\$ 8.00 per crate
Gallon Globes, 2 dozen to crate.....	10.25 per crate
Two-gallon Globes, 1 dozen to crate.....	8.50 per crate
Three-gallon Globes, 1/2 dozen to crate.....	8.50 per crate

Order your Globes and Supplies to be shipped at once by freight. Fish will follow by express.

**ASHBORNE GOLDFISH & SUPPLY COMPANY**

Hatcheries: Burlington, Iowa; Indianapolis, Ind.; Frederick, Md.

1313 Agency St., BURLINGTON, IOWA

**GOLDFISH**

and AQUARIUM SUPPLIES

Send for catalogue.

Oriental Goldfish Hatchery & Supply Co.

INCORPORATED

Cary Station, Ill.

**GOLDFISH BUY FROM  
THE BREEDER**

107 Acres of Ponds this Season

Write for Big, New Catalogue

Globes, Aquariums, Aquarium Supplies, Etc.

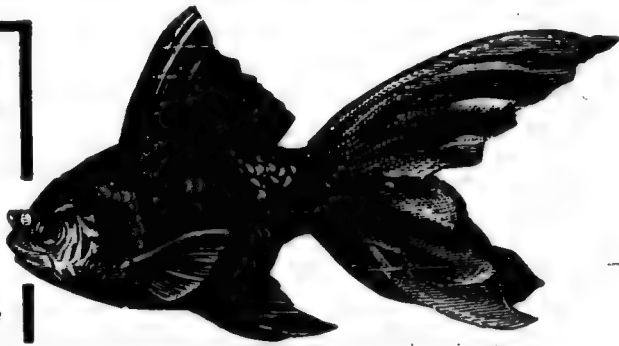
**PUTNAM'S FISHERIES**

8 Divisions. Office, 462 Washington St., Buffalo, N.Y.

**There's money in  
Goldfish for You**

You can have a compelling window display---and the fish will practically sell themselves at a handsome profit. We sell aquarium supplies of all kinds. Fifteen years' experience enables us to ship fish any distance safely.

Send for Wholesale Catalogue



**Auburndale Goldfish Company**

1449 W. Madison St.

Chicago, Ill.

Always mention the Florists' Review when writing advertisers.



Gold Letter  
**W**

No. 1 Gold  
Per 1000 \$3.50

# Prices Smashed

These prices on gold letters are Postpaid to you no matter whether you are located in Maine or California, Oregon or Florida. Compartment Boxes 20c each or free with orders of 5,000 letters.

These letters are our regular first quality stock. The kind that will stick, STICK and STICK, and won't come off.

**R**

No. 6  
Per 1000, \$3.00

**H**

No. 4  
Per 1000, \$3.00

## Deduct

2% if you send cash with order and 10% if you order over \$25.00 worth of assorted gold letters.

### SCRIPT LETTERS

Father  
Mother  
Brother

Sister  
Husband  
Wife

Grandpa  
Grandma  
Friend

Asleep  
Baby  
Sleeping

Rest  
Our  
My

Darling  
Dear  
Too Soon

Mamma  
Comrade  
Nephew

At Rest  
Cousin  
Peace

Niece  
Daughter  
Aunt

Uncle  
Papa  
Soon

Per 100, \$3.00; per 1000, \$25.00

**B. E. and J. T. COKELY,**

Established 25 years

**201 N. 7th Ave., SCRANTON, PA.**

Manufacturers and Importers of Florists' Supplies

better and have made a progressive step toward greater efficiency in service to their customers by installing a switch-board to take care of both stores.

W. H. Grever had a busy week. He had the Wise-McCullough and three other large weddings, the first-mentioned being one of the largest social functions of the fall season.

Puchalski and Kaysuiski report a good wedding business for the last few weeks and they have a good number of orders booked ahead. It looks as if Cupid was going to work with a wallop in the Polish section, after his summer vacation.

W. H. Sievers reports business improving. He has had considerable funeral work. However, the wedding business has been a trifle quiet.

Felton's Flower Shop had an attractive decoration at the charter presentation of the local quota club. Mrs. Felton is an active member of this live business women's club.

The report from S. A. Anderson's shows that William Adams has been going at top speed, as the company has had several large weddings and a great deal of funeral work. Miss Lindsay, who handles the finances, reports business good. She ought to know, for finances are the vital thing to us all.

Fred Schwerdt, senior member of Schwerdt & Berner, Forks, N. Y., is seriously ill. His many friends wish him a speedy recovery.

White Bros., rose growers of Medina, N. Y., have just completed the erection of a new packing house which is the last word in convenience. It contains an up-to-date refrigerating plant and many other improvements which will be of great advantage to the consumer in having the stock properly handled from the beginning.

The Flower Houses has commenced the erection of several greenhouses on Delaware avenue, Kenmore.

Sam McArlay, of the Kenmore Floral Co., has acquired the vacant property adjoining his place in Kenmore and contemplates the erection of a residence, another greenhouse and an up-to-date store in the near future. Plans have already been drawn.

## Decorative Greens

### GREEN GALAX

Per case, according to size of leaf..\$7.50 and \$9.00

### DAGGER FERNS

Per case.....\$8.00

### PREPARED BRONZE GALAX

Per case.....\$12.50

Trial lot, 2000, parcel post, for \$4.00

### PREPARED OAK SPRAYS

Popular colors, per lb.....25c

### SHORT OAK

For wreaths, etc. Per carton of 5 lbs .....\$2.00

Also in 50 and 100-lb. cases, ask for price.

### EAGLE BRAND MAGNOLIA

Per carton .....\$1.50

Magnolia Wreaths, Oak Wreaths, Sheet Moss,  
Laurel, Laurel Festooning, etc.

Ask for illustrated folder.

**W. M. Woodruff's Son & Co.**  
LOWGAP, N. C.

**Florists' Cards, Envelopes**  
**Tags, Labels**  
PRINTING OF ALL KINDS  
Send for Samples.  
**THE JOHN HENRY CO.,**  
Lansing, Mich.

The Buffalo Floral Co. has opened a new branch at Kensington and Bailey streets, in the heart of the fast-growing

**Climax Mfg. Co.**  
**Florists'**  
**High Grade Boxes**  
**CASTORLAND, N. Y.**

**Mist Gray**  
Milwaukee Made

# Cut Flower Boxes

## Corsage Boxes

10 x 7 x 5.....	Per 100 \$5.50
12 x 9 x 5.....	6.00

## Flower and Design Boxes

21 x 6 x 3½, 2-in. covers at...	Per 100 \$ 4.50
24 x 5 x 3½, 2-in. covers at...	4.75
24 x 8 x 4, 2-in. covers at.....	6.25
28 x 8 x 4, 2-in. covers at.....	7.00
30 x 6 x 3½, 2-in. covers at...	5.50
36 x 8 x 5, full telescope.....	11.00
30 x 12 x 6, full telescope.....	15.00
36 x 12 x 6, full telescope.....	18.00
42 x 12 x 6, full telescope.....	25.00
48 x 14 x 6, full telescope.....	30.00
20 x 20 x 8, full telescope.....	20.00
24 x 24 x 8, full telescope.....	23.00

The first five sizes run 100 to a bundle. The other large sizes 25 boxes to a bundle. We do not break bundles. The plain boxes we have in stock for prompt shipment. We make a charge of \$3.00 per 1000 for printing, which delays shipments about ten days.

**C. C. Pollworth Co.,**  
MILWAUKEE, WIS.

## BEFORE YOU ORDER YOUR FLOWER BOXES

WRITE FOR  
SPECIAL PRICES ON

# DURO BOXES

WE MANUFACTURE A  
COMPLETE LINE OF

GRAY CLOUD: GREEN CLOUD  
GRAY and WHITE GLAZE

**Duro Paper Products Co.**  
180 N. Wabash Ave.  
CHICAGO

Something Needed By  
Every Florist

# APRONS

LARGE SIZE

Aprons made of Black Rubber, medium weight.

Let us send you one for a trial.

Price, \$2.00 each.

Avoid Getting Wet.

**Pittsburgh Cut Flower Co.**  
116 Seventh Street, PITTSBURGH, PA.



## SAVE MONEY ON CUT FLOWER BOXES

Compare our prices with what you are now paying

OUR BOXES ARE MADE OF HEAVY WEIGHT STOCK,  
COMBINED WITH FIRST-CLASS WORKMANSHIP

### MANILA BOXES No. 1 Grade

Heavy stock, good workmanship, substantial and prices right.

#### For Cut Flowers, Etc.

Size	Lid Price per 100	Full Tel. Price per 100
18x 5x3.....	\$ 2.00	\$ 2.40
20x 4x3.....	2.30	2.50
21x 5x3½.....	2.40	2.80
24x 5x3½.....	2.75	3.20
28x 5x3½.....	3.20	4.25
21x 8x5.....	3.20	4.25
30x 5x3½.....	3.75	4.55
24x 8x5.....	4.15	5.60
28x 8x5.....	4.70	6.35
28x 8x6.....	4.90	6.55
30x 8x5.....	5.25	7.00
30x 8x6.....	5.60	7.50
30x10x6.....	6.25	8.25
36x 8x5.....	7.35	9.45
36x 8x6.....	7.80	10.00
30x12x6.....	8.40	10.75
30x12x8.....	8.90	11.40
36x12x6.....	9.70	11.80
36x12x8.....	10.30	12.45
36x14x6.....	10.50	12.60
36x14x8.....	11.20	13.35
42x 8x6.....	7.15	9.50

#### For Violets, Etc.

Size	Lid Price per 100	Full Tel. Price per 100
8 x5x4.....	\$3.25	\$3.70
9½ x6x5.....	4.05	4.45
10 x7x6.....	5.15	5.60
12 x8x7.....	6.40	6.75

On quantities of less than 100 of a size 10% additional.

PRINTING—Black ink \$2.00 per 1000 or less.

Colors—\$3.00 per 1000 or less.

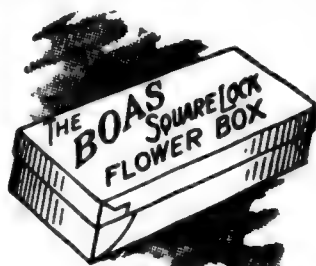
Gold Bronze or Green Bronze—\$5.00 per 1000 or less.

SPECIAL DISCOUNT—5% on orders of 2500 boxes or over.

Prices are f. o. b. Boston.

**BOSTON BOX COMPANY, Inc., Dept. B, 32 Hawkins St.**  
**BOSTON (14), MASS.**

Manufacturers of Folding Paper Boxes



**Wm. J. Boas & Co.**  
1427 Vine Street,  
Philadelphia, Pa.  
Write for Prices.

Always mention the Florists' Review when writing advertisers.

## Save Freight on Your Boxes

If you are located west of the Mississippi river, be sure and write for prices

He Profits Most



Who Serves Best

**St. Joseph Paper Box Company**  
St. Joseph, Missouri

Always mention the Florists' Review when writing advertisers.

# CHICAGO CARTON COMPANY

## CORONA FLOWER BOXES

## Representatives:

M. E. CHAPIN  
516 Fifth Avenue  
New York City

F. A. DIXON CO.  
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Dallas, Texas

Home Office  
and Factory  
4433 Ogden Ave.  
CHICAGO  
Telephone  
Lawndale 906

## For Violets and Corsages

Size	Per 100
7 x 4 x 4 2-inch Top.....	\$ 5.00
10 x 6 x 5 1/2 2-inch Top.....	6.00
12 x 8 x 5 1/2 2-inch Top.....	7.65
14 x 10 x 8 2-inch Top.....	12.60

## For Cut Flowers

18 x 5 x 3 2-inch Top.....	\$ 6.10
20 x 4 x 3 2-inch Top.....	6.05
21 x 5 x 3 2-inch Top.....	7.25
24 x 5 x 3 1/2 2-inch Top.....	7.70
24 x 8 x 4 2-inch Top.....	10.80
28 x 8 x 4 2-inch Top.....	12.10
28 x 8 x 5 2-inch Top.....	13.05
30 x 5 x 3 1/2 2-inch Top.....	9.25
36 x 8 x 5 2-inch Top.....	16.20

The sizes given here are carried in stock, in the popular MIST-GRAY and GREEN colors.

### 5% DISCOUNT

#### CASH WITH ORDER

The prices quoted herewith are f. o. b. Chicago.

When printing is wanted there will be a charge of \$9.00 per color for printing 500, \$12.00 per color for printing 1000.

Border printing and embossing will be charged for as time work in accordance with the amount of work involved.

## For Sprays, Designs and Cut Flowers

Size	Telescope	Per 100
16 x 16 x 8	Telescope .....	\$29.25
20 x 20 x 8	Telescope .....	38.95
21 x 5 x 3	Telescope .....	7.25
24 x 5 x 3 1/2	Telescope .....	8.90
24 x 24 x 10	Telescope .....	55.75
30 x 10 x 5	Telescope .....	22.00
30 x 12 x 6	Telescope .....	30.25
32 x 32 x 8	Telescope .....	63.75
36 x 10 x 5	Telescope .....	25.20
36 x 12 x 6	Telescope .....	36.35
36 x 14 x 8	Telescope .....	46.55
40 x 10 x 6	Telescope .....	44.00

Kensington district. The company recently sold the lease on its downtown store.

The directors of the western New York district of the National Flower Growers' Association held their monthly meeting October 6 at the Iroquois hotel. From all indications, the growers are progressing and the organization has been ably assisting in the uplifting and upbuilding of this branch of the industry. The secretary's report revealed a healthy financial standing for so young an organization and pointed to many improvements that have been accomplished through the efforts of the organization. The growers will make a tour of inspection Tuesday, October 18. Leaving the William F. Kasting Co. at 9 a. m., they will travel, via automobile, to Tonawanda, Sanborn, Lockport, Middleport, Gasport and Medina, visiting the ranges of C. F. Treichler, John Schweichler, D. T. McCarthy & Sons, Lee O. Smith, J. H. Gould and White Bros. Luncheon will be served at the Kenmore house at Lockport. Anybody interested in the flower industry is cordially invited to attend. There will be plenty of room for all and an instructive and interesting trip will reward all who go. E. M. N.

## DENVER, COLO.

## The Market.

Business was good during the week ending October 8, a considerable amount of funeral work adding to an already brisk demand, while shipping continues big. Roses are coming in heavily, but still not up to the demand. There is practically no improvement in

## FLORISTS' BOXES 5% DISCOUNT

when money is sent with the order.

The Aull Bros. Co., Dayton, O.

ESTABLISHED 1890

Made of heavy, high-grade material and first-class workmanship. We strive for duplicate orders and get them. Write for samples.

SIZES	Mist Gray or Manila Shallow Cover Price per 100	Mist Gray or Manila Full Telescope Price per 100	SIZES	Mist Gray or Manila Shallow Cover Price per 100	Mist Gray or Manila Full Telescope Price per 100
3 x 20 x 4.....	\$ 2.50	\$ 2.75	6 x 28 x 12.....	\$12.00	\$14.00
3 x 18 x 5.....	2.60	2.90	5 x 35 x 10.....	12.70	14.50
3 1/2 x 24 x 5.....	3.80	4.50	6 x 36 x 12.....	16.00	18.50
3 1/2 x 30 x 5.....	4.70	5.50	8 x 20 x 20.....	17.00	21.00
5 x 24 x 8.....	6.40	7.50	8 x 24 x 24.....	25.00	28.50
5 x 28 x 8.....	7.20	9.10	7 x 42 x 12.....	.....	29.00
5 x 38 x 8.....	10.30	12.50	8 x 48 x 14.....	.....	35.00
5 x 30 x 10.....	11.30	13.00			

## Gray Corsage and Violet

With Shallow Fluted Edge Lid

5 1/2 x 9 x 6 .....	\$3.70	6 x 9 x 13 .....	\$5.10
6 x 7 x 14 .....	4.80	7 x 9 x 9 .....	5.10

ONE PIECE BOX, heavy weight, mist gray, 3 x 4 1/2 x 24.....\$2.75

Printing in black ink, \$2.00 per 1000, or less quantity; printing in colored ink, \$3.00 per 1000 or less quantity, in assorted sizes. All f. o. b. Dayton, Ohio.

No order printed less than 50 of large sizes or 100 of small sizes.

We reserve the privilege of substituting either color.

## Florists' Stationery

Prices quoted are for White Hammermill Bond, printed in black or green ink only.

1000 Letterheads, \$3.00 1000 Billheads, \$3.00  
1000 Envelopes, 4.00 1000 Labels, 3.25

Write for samples

Miller Print Shop, P. O. Box 2864 Philadelphia, Pa.

## RAEDLEIN BASKET CO.

Designers and Manufacturers

713-717 Milwaukee Avenue  
CHICAGO, ILLINOIS



# LINDLEY BOXES

## A BOX FOR EVERY PURPOSE

SEE DISCOUNTS BELOW. High-grade, Heavy, Thoroughly Moisture-proofed.

### STANDARD or "S" GRADE

Well made from standard weight, well moisture-proofed board. Prices very reasonable, considering quality and workmanship.

#### Mist Gray Corsage

Size	Lid	Per 100
7x 4x4	2-inch	\$2.80
8x 5x5	2-inch	3.80
10x 6x5½	2-inch	3.95
12x 8x5½	2-inch	4.90
15x 8x6½	2-inch	6.70
14x10x8	2-inch	9.20

#### Mist Gray "S" Grade

Lindley standard-weight, well moisture-proofed stock. For Cut Flowers, etc.

Size	Shallow Lid	Full Tele-scope
16x4 x3	\$3.20	....
20x4 x3	3.60	....
18x5 x3	3.40	\$3.65
21x5 x3	3.60	3.95
24x5 x3½	4.20	4.95
30x5 x3½	5.25	5.90
36x5½x3½	7.25	....
18x6 x4	5.20	....
20x6 x4	7.00	....
21x7 x3½	5.40	....
22x7¼x4	....	5.80
21x8 x4	6.36	....
24x8 x4	6.60	....
28x8 x4	7.80	....
24x8 x5	7.20	....
28x8 x5	8.20	....
36x8 x5	10.75	....
42x8 x5	....	17.50

#### Mist Gray Oblong Design

Heavy weight, well moisture-proofed. All full tele-scope.

Size	Per 100
30x10x5	\$12.90
36x10x5	16.00
36x10x6	19.00
42x10x6	21.00
48x10x6	25.00
30x12x6	17.50
36x12x6	20.50
30x12x7	19.80
20x12x8	18.50
36x12x8	28.80
36x14x6	22.80
34x16x5	21.00
34x14x8	22.50
30x14x8	26.00
36x14x8	29.50
40x14x8	32.80
42x17x8	39.00

#### Mist Gray Square Design

Heavy standard weight, well moisture-proofed. All full tele-scope.

Size	Per 100
12x12x8	\$15.00
14x14x8	16.50
16x16x7	16.50
16x16x8	19.30
18x18x7	20.00
20x20x6	20.00
20x20x8	25.00
20x20x10	31.50
24x24x8	30.00
24x24x10	40.00
28x28x8	41.00
32x32x8	49.50

#### Green Boxes

Made from high-grade moisture-proofed stock.

Size	Lid	Per 100
7x4x4	2-inch	\$2.80
15x7x6½	2-inch	5.65
18x5x8	3-inch	3.75
21x5x8	3-inch	4.10
24x5x8½	3½-inch	5.25
30x5x8½	3½-inch	6.10
36x5½x8½	3½-inch	8.25
21x8x4	2-inch	6.25
24x8x4	2-inch	6.70
28x8x5	2-inch	8.40
36x8x5	2-inch	10.30

#### Heavy Full Telescope

Size	Per 100
24x8x4x4	\$ 7.90
28x8x5x5	10.90
36x8x5x5	13.00

#### White Plated Boxes

Patent white plated stock. A beautiful box, but not as nice as our white enameled.

Size	Per 100
18x5x8	\$ 4.30
21x5x8	4.70
24x5x8½	6.00
30x5x8½	7.90
36x5½x8½	9.25
24x8x4	8.90
28x8x5	11.50
36x8x5	14.50

### "AA" or EXCELLO BRAND

FORMERLY KNOWN AS ARNOLD GRADE

Positively the highest quality, stiffest, best flower box obtainable. We recommend full telescope AA Mist Gray for shipping purposes.

#### Mist Gray "AA"

Otherwise called EXCELLO

Size	Shallow Lid	Full Tele-scope
18x5x3	\$3.95	\$ 4.35
21x5x3	4.20	4.70
24x5x3½	4.90	5.80
30x5x3½	5.90	6.90
36x5½x3½	7.25	8.50
24x8x4	6.60	8.00
24x8x5	7.20	9.50
28x8x4	7.80	9.40
28x8x5	8.20	10.50
36x8x5	....	13.25
42x8x5	....	17.50

For other sizes, or boxes with shallow lids, see Regular Standard "S" Grade.

#### White Enameled Corsage

The finest enameled clay-coated stock obtainable.

Size	Lid	Per 100
8x 4x4½	2-inch	\$ 2.70
7x 4x4	2-inch	2.75
8x 5x5	2-inch	4.90
10x 6x5½	2-inch	5.90
12x 8x5½	2-inch	7.70
14x10x8	2-inch	14.50

#### White Enameled

For Cut Flowers

The most beautiful box made. Genuine enameled clay-coated stock. Does not soil as easily as White Patent Plated.

Size	Lid	Per 100
18x 5x8	2-inch	\$ 5.70
20x 5x8	2-inch	6.25
21x 5x8	2-inch	6.40
24x 5x8½	2-inch	7.90
30x 5x8½	2-inch	9.25
36x5½x8½	2-inch	12.25
21x 7x8½	2-inch	8.50
24x 8x4	2-inch	11.60
24x 8x5	2-inch	12.00
28x 8x5	2-inch	14.00
36x 8x5	Full telescope	19.50
30x10x5	Full telescope	19.25
36x10x5	Full telescope	22.00

### ECONOMY CARTONS

One-Piece Style

Made of mist gray light-weight stock. Just the box for small local delivery packages. Far superior to wrapping paper and almost as cheap.

Size	Per 100
20x4¼x3	\$2.15
24x4¼x3	2.30
21x5 x3	2.40
24x5 x3½	2.65
24x5 x3¼	2.55
30x5 x3¼	3.10



### SPECIAL DISCOUNTS

Prices f. o. b. Marion, Ind.; 3% extra discount if cash with order. Printing black or colored ink, \$3.50 per thousand extra or less quantity.

Less than 250, assorted	Net
250 and over, assorted	3%
500 and over, assorted	5%
1000 and over, assorted	7½%

Chicago—Phone Franklin 5450—A. V. Z. Jennings.  
New York—Phone Academy 2563—Geo. L. Hoopla.  
St. Louis—Phone Olive 1340—H. F. Seignur.  
Louisville—Phone 2660—J. Raymond Clark.  
Detroit—Phone Cadillac 4178—A. A. Fordon.  
Buffalo—Phone Seneca 3396—J. Anthony.  
Richmond—Phone Boulevard 678—J. E. Scott.  
Toledo—Phone Broadway 1240—E. H. Lane.

## LINDLEY FLORIST BOX CO.,

QUALITY BOX  
MAKERS

## Marion, Ind.

the carnation situation. What stock is coming in is nice and clean, but still short and not up to Denver quality for this time of the year. There are not yet enough mums even with those arriving from California each week.

#### Various Notes.

Herbert A. Clausen, of Rockmont, Inc.,

was able to include a visit to the Polo grounds, New York, in his business tour of the east. How we envied him his chance to see the mighty Ruth in the last games of the season! Mr. Clausen will also attend the F. T. D. convention at Toronto.

Robert Newcomb stopped here last week on his way to the Pacific coast.

Edgar Tuby, who has charge of the floricultural department and the campus grounds of the State Agricultural College at Fort Collins, was a visitor this week.

R. E. H.

Ogdensburg, N. Y.—The store of Rutherford & Herriman is undergoing improvements.

## DULUTH, MINN.

The cold weather and snow last week did away with all outdoor flowers. Stock is not so plentiful as it has been. The first shipment of mums arrived last week in good condition. Carnations are scarce and short in the stem. Roses are good, with the supply fair. Gladioli

are about on their last cut. The Dutch bulbs are good this year and are selling well.

J. J. LeBoribus has bought the lease of the retail store of the Alpha Floral Co. He took possession Monday, October 3.

The Duluth Floral Co. had charge of

the decorations for the Bruen wedding. Since this was a home wedding, an altar was made with southern smilax and asters. Throughout the house gladioli and asters were the feature. The bridal bouquet was a shower of white roses and valley. The maids carried Columbia roses.

J. E. S.



## Wanted and For Sale Department

Advertisements under this head, set without display, 15 cents per line. In sending remittance count six words to the line.

Display advertisements in this department \$2.00 net, for one inch space.

When answers are to be sent in our care, add 10 cents for forwarding.

CASH WITH ORDER from those who do not do other advertising.



**SITUATION WANTED**—Grower; single; 23 years' experience. Address No. 440, care Florists' Review, Chicago.

**SITUATION WANTED**—By grower of general stock; American, 45, life experience; A No. 1 reference for 20 years. Loyd Wilkinson, 909 Locust St., Carrollton, Green Co., Ill.

**SITUATION WANTED**—As foreman or grower of carnations, mums, sweet peas, etc.; 14 years' experience; German; married; age, 36; please state wages and full particulars in first letter. Address, Florist, 587 Plummer Court, Benton Harbor, Mich.

**SITUATION WANTED**—Life experienced grower; age, 36; married; pot plants a specialty; good working foreman with your interest at heart; can handle help to best of advantage; references; open for position at once. Geo. Hyde, Rocky River, Ohio.

**HELP WANTED**—Florist to take charge of 5000 feet of glass; middle-aged man preferred; \$25.00 per week. Hershey the Florist, Clinton, Ind.

**HELP WANTED**—At once, steady, reliable, experienced grower of roses, carnations, mums; state references and wages wanted. A. F. Barbe, 15th St. and Lawn Ave., Kansas City, Mo.

**HELP WANTED**—Experienced working foreman for 75,000 ft. of glass, wholesale and retail; must know how to handle help and produce results; give experience, salary and references. O. W. Espy & Son, Brookville, Pa.

**HELP WANTED**—Lettuce grower; must be rapid planter and setter; give references and wages desired in first letter. M. E. Sourdry, Girard, Kan.

**HELP WANTED**—Salesmen calling upon retail florists to handle a profitable side line; no samples to carry; no interference with regular line. Address No. 452, care Florists' Review, Chicago.

**WANTED**—To buy old greenhouses to be torn down. Address M. Weingarten, 286 Fifth Ave., New York.

**WANTED**—Small florist refrigerator; please state size and price in first letter. Frank E. La Porte, Fulton, N. Y.

**WANTED**—To buy greenhouses to dismantle; please state particulars and price in first letter. I. Suesserman, 104 Ridgewood Ave., Newark, N. J.

**FOR RENT**—8,500 ft. greenhouses; good location, 15 mi. from Chicago. Address No. 441, care Florists' Review, Chicago.

**FOR SALE**—One Kasting soil grinder, \$150.00. Holton & Hunkel Co., Milwaukee, Wis.

**FOR SALE**—Two greenhouses and store at a bargain. H. Carlson, 1725 North Campbell Ave., Chicago, Ill.

**FOR SALE**—Small greenhouses with 10-room house in best condition; good location in lively town. Menasha Greenhouse, 625 3rd St., Menasha, Wis.

**FOR SALE**—Hotbed sash, second-hand, 1½-in. thick, 3-ft. ¼-in. x 6; glazed with 5 rows 6-in. glass, all repainted and in excellent condition, ready for use, \$2.75 each; 2-in. thick, 3x6 at \$3.00 each. Metropolitan Material Co., 1299-1323 Flushing Ave., Brooklyn, N. Y.

**FOR SALE**—Brand new glass, B. double thick, 16x24, 16x18; unselected double thick, 16x20, 16x18, 14x20, 12x16, 10x12, at special low prices. Second hand pipe, 1-inch to 6-inch, threaded and coupled, price upon application. **BOILERS**—We have several sectional and round boilers at specially reduced prices. Used bars, 2c per foot. New Pipe Tools—Malleable Hinged Vises; No. 1, capacity, 2¼-in., \$3.25; No. 2, capacity 3¼-in., \$4.88. Stocks and Dies, Armstrong pattern; No. 2R, threads ¼ to 1-in., \$7.20; No. 3R, threads 1¼ to 2-in., \$10.90. Toledo Stocks and Dies; No. 1, threads 1 to 2-in., \$14.40. Pipe Wrenches; 18-in., grips 1 to 2-in., \$2.10; 24-in., grips 2¼-in., \$3. Pipe Cutters, Saunders' Pattern; No. 1, cuts ¼ to 1-in., \$1.80; No. 2, cuts 1 to 2-in., \$2.70. Metropolitan Material Co., 1299-1323 Flushing Ave., Brooklyn, N. Y.

**FOR SALE**—Several boilers, upright, 5 to 8 H. P. Flanders, Knoxville, Iowa.

**FOR SALE**—Small greenhouses in lively, growing town of 3,000, forty miles from St. Paul, Minn.; two main-line railroads; good chance for expansion; for particulars address W. C. Middlebrook, New Richmond, Wis.

**FOR SALE**—Beeman garden tractor; used only part of one season; ditch went out; complete with extension rims, turning plow and cultivator bar; price, \$175.00 F. O. B. Montrose. Johnson's Greenhouse, Montrose, Colo.

**FOR SALE**—Large flower store, doing a large business; good suburb near Chicago; price reasonable. Address No. 418, care Florists' Review, Chicago.

**FOR SALE**—A good paying fernery; near depot; 6 acres, 48,520 feet under sheds; income increasing; \$12,000.00 on terms, or \$10,000.00 cash; write Lee Smoot, Apopka, Fla.

**FOR SALE**—Concrete bench legs 18 ins. high; shipment to be made from our Joliet plant, Joliet, Ill.; write for particulars and prices. Davis-Joliet Co., Davenport, Ia.

**FOR SALE**—One Morehead steam trap No. 2; one Marsh low pressure steam pump, 1-in. suction; 1 Myers deep well working head pump, 1¼-in. suction; loose and light pulley; cheap. John E. Smith, Uniontown, Ohio.

**FOR SALE**—Or rent, 25,000 square feet of glass; well stocked with bedding plants; 5000 chrysanthemums benched first of June; fine carnations in the field; coal in for the coming season; good water; hot and cold water in dwelling, gas for heat and light; 20 acres of land in good shape; 25 miles from large city in western Pennsylvania; trains running every hour to city; a fine chance for a good grower of a general line of plants; will contract for part or entire output of plant. Address No. 273, care Florists' Review, Chicago.

## SITUATION WANTED

I have had wide experience as a grower of all kinds of cut flowers and plants; also landscape work; southern location preferred; can furnish the best of references; am a single man.

Address No. 445, care Florists' Review, 508 S. Dearborn St., Chicago.

## SITUATION WANTED

In an up-to-date flower store by a lady with twelve years' experience, a good designer and saleslady.

Address No. 443, care Florists' Review, 508 S. Dearborn St., Chicago.

## SITUATION WANTED

A first-class storeman of the highest ability, with lifetime experience, Europe and the United States; original, artistic and commercial knowledge; a good salesman and a good manager to meet finest trade; I want to locate a permanent position with a Floral house, requiring the best qualifications and appearance; at present with finest floral establishment near New York City; salary above \$50.00 per week, or salary and commission; am 35 years of age, single. Address No. 421, care Florists' Review, Chicago.

## SITUATION WANTED

If you want a man who knows his work, but not a know-it-all, and have vacancy carrying responsibility, write; have first-class life experience in roses, carnations, mums, etc.; can handle any work around greenhouse and have out-door experience, also designing; can wait on trade and handle help; single; private or commercial.

Address No. 448, care Florists' Review, 508 S. Dearborn St., Chicago.

**FOR SALE**—Display refrigerator 5'0"x2'6"x7'0", slightly used, \$200.00; write for blue print. Paramount Equipment Co., Room 1101, 189 W. Madison St., Chicago, Ill.

**FOR SALE**—Rare opportunity to buy 7,500 sq. ft. of glass in Massachusetts; all stocked and in running condition; money-making location. Address No. 414, care Florists' Review, Chicago.

**FOR SALE**—One No. 11 Kroeschell hot water boiler, in need of slight repairs; rated to heat 22,500 ft. glass; a bargain for quick sale at \$200 F. O. B. Valley View Gardens, Tiffin, Ohio.

**FOR SALE**—Quantity of greenhouse materials, such as good second-hand pipes, glass, sash-bars, apparatus, boilers, etc.; also complete greenhouses. I. Suesserman, 104 Ridgewood Ave., Newark, N. J.

## SITUATION WANTED

By grower of roses, carnations, mums, sweet peas, potted and bedding plants; landscape and carpet bedding, with lifetime European and American experience; college education; age 45; married; 15 years in the southern states; willing to go anywhere in U. S.; please give full particulars in first letter.

Address No. 427, care Florists' Review, 508 S. Dearborn St., Chicago.

## SITUATION WANTED

General grower or working foreman; life experience; married; well acquainted with wholesale and retail growing of cut flowers and pot plants for Chicago and suburbs; lilies, cyclamen and ferns a specialty; can come at once.

Address No. 444, care Florists' Review, 508 S. Dearborn St., Chicago.

## SITUATION WANTED

By an experienced florist with special knowledge of pot-grown plants, such as cyclamen, primulas, poinsettias and others, also bedding plants, etc.; sixteen years' experience, European and American; single; please give full particulars in first letter.

Address No. 451, care Florists' Review, 508 S. Dearborn St.

## SITUATION WANTED

Young man has \$3,000.00 to invest in a perennial or general greenhouse establishment with services; am at present employed as foreman in a large perennial establishment in the east; best of references.

Address No. 453, care Florists' Review, 508 S. Dearborn St., Chicago.

## HELP WANTED

Energetic, capable, all-around, greenhouse man who can take charge of 8000 feet in general stock for retail trade and produce satisfactory results; state experience and wages wanted with room and board.

W. J. OLDS,  
Union City, Pa.

## HELP WANTED

Partner; excellent opportunity for grower to connect with first-class florists' establishment in Wisconsin; only man who is capable of growing quality stock need answer.

Address No. 447, care Florists' Review, 508 S. Dearborn St., Chicago.



**HELP WANTED**

Representative Wanted.—Well established Holland bulb firm requires the service of a competent agent for the sale of their product on a commission basis among florists and seedsmen; state experience, your territory and agencies you represent; references exchanged.

Address No. 403,  
Care Florists' Review,  
508 S. Dearborn St., Chicago, Ill.

**HELP WANTED**

Working foreman wanted who can handle help, grow cut flowers of all quality, such as mums, carnations, roses, as well as pot plants and bedding plants; southern experience preferred; must have all references; state weekly salary expected and when you can come.

Address No. 446, care Florists' Review, 508 S. Dearborn St., Chicago.

**HELP WANTED**

Experienced rose grower.

Apply

WRIGHTS' FLOWER SHOP  
224 W. 4th St., Los Angeles, Calif.

**HELP WANTED**

Man to sell greenhouse supplies, such as glazing cement, hose, fertilizers, insecticides, etc., by old established house; very liberal commission.

Address No. 436, care Florists' Review, 508 S. Dearborn St., Chicago.

**HELP WANTED**

A-1, all-around store man immediately; permanent position with plenty of chance for advancement for right man; wire references and state age, married or single and what salary wanted to start with; if you have a late photograph, mail to us at once.

BUTTE FLORAL CO.,  
Butte, Mont.

**HELP WANTED**

Experienced store man; designer with artistic ability; give in detail part of experience, age and salary expected.

ALPHA FLORAL CO.,  
146 S. Wabash Ave., Chicago, Ill.

**HELP WANTED**

First-class florist and decorator; good wages to the right party.

CENTRAL FLORAL CO.,  
132 N. State St., Chicago, Ill.

**HELP WANTED**

Rose grower wanted; good wages and free rental of flat near greenhouse plant.

Address No. 449, care Florists' Review, 508 S. Dearborn St., Chicago.

**HELP WANTED**

Man for rose section to work under foreman; send references and wages expected in first letter.

SIMBRECHT, Florist,  
Aberdeen, S. D.

**FOR SALE**

A completely equipped nursery plant, located within 20 miles of one of the largest cities of the northwest, covering 243 acres of splendid production grounds in high state of cultivation; salable nursery stock inventorying at over \$100,000.00 at less than wholesale; frost-proof warehouses cover 40,000 square feet of floor, space with trackage facilities, teams, livestock, tools and equipment capable of handling half million yearly production; nursery stock covers a complete line of both coniferous and deciduous stock; equipment complete and in excellent condition. An unusual opportunity afforded by the closing of an estate. Must be sold at once.

Address No. 454, care Florists' Review, 508 S. Dearborn St., Chicago.

**HELP WANTED**

First-class working foreman by Nov. 1, to take charge of plant of 175,000 ft. glass; must be able to produce a general line of cut flowers, pot plants, bedding plants, also tomatoes and cucumbers for wholesale trade; state experience and wages in first letter.

ROSEY FLOWER CO.,  
Medicine Hat, Alberta., Canada.

**HELP WANTED**

A young man with some experience as a florist.

SAMUELSON, INC.,  
2134 Michigan Ave., Chicago, Ill.

**HELP WANTED**

A good grower of roses, carnations, mums, sweet peas and general line of cut flowers and pot plants for wholesale and retail; 15,000 ft. of modern glass in fast growing St. Clair River District; please give references; state wages in first letter.

W. MUNT,  
St. Clair, Michigan.

**WANTED**

Want to correspond with responsible party in the east or middle west, concerning distribution of our field-grown rose bushes; we are the only large growers of those already famous "Portland roses," which were advertised alone by 100,000 Shriners; big future ahead.

MOUNTAIN VIEW FLORAL CO.,  
Portland, Ore.

**WANTED**

One front section and 2 or 3 fire box sections of Carmody boiler No. 3.

S. WILSON & SON,  
Marion, Ohio.

**FOR SALE**

Good second-hand pipe, all sizes, for water and steam purposes; also pipe for culverts, grape arbors, fence and corner posts; cheaper than wood and lasts longer; send us your inquiries and let us quote our prices.

MAX ZEIGLER & BROS.,  
Muncie, Ind.

**FOR SALE**

Or will exchange, 300-acre farm in La Salle County, Ill., for large greenhouse plant.

Address Box 212,  
Ottawa, Ill.

**FOR SALE**

One No. 27 Spencer steam boiler; latest make magazine feed, no night fireman needed; requires firing but once in from 12 to 24 hours; burns buckwheat coal, coke or soft coal; will heat 25,000 feet of glass.

One American Radiator Co. Ideal hot water boiler; will heat 3500 feet of glass, price \$150.00; good bargains in other sizes; write us your wants.

ROGERS HEATING CO.,  
Ransomville, N. Y.

**FOR SALE**

Refrigerator, 4 feet wide, 30 inches deep, 6 feet 6 inches high; two display doors in front; new; \$150.00 F. O. B. Chicago.

BUCHBINDER BROS.,  
11 So. La Salle St. Chicago.

**FOR SALE**

Profitable greenhouse business; 3700 ft. of glass; everything up-to-date and in best condition; stocked to capacity; two acres land, orchard; city limits; no better place in U. S. for business location.

ZUMBROTA GREENHOUSES,  
Zumbrota, Minn.

**FOR SALE**

One 70 H.P. return tubular boiler, \$400; one 60 H.P. return tubular, \$375; one 20 H.P. firebox portable, \$150; one 1000-gallon pressure tank, \$150; 2½-in. and 4-in. gate valves.

CASEY BOILER WORKS,  
Springfield, Ohio.

**FOR SALE**

Greenhouse property in central Indiana; 10,000 ft. of glass, 3½ acres of land, 2 dwellings; garden covered with Skinner irrigation; no better location in the middle west; must be sold at once; a live place in a live town.

Address No. 450, care Florists' Review, 508 S. Dearborn St., Chicago.

**FOR SALE**

Material for two greenhouses 25x75 ft., including boiler and pipes; everything ready to move; will sell reasonable.

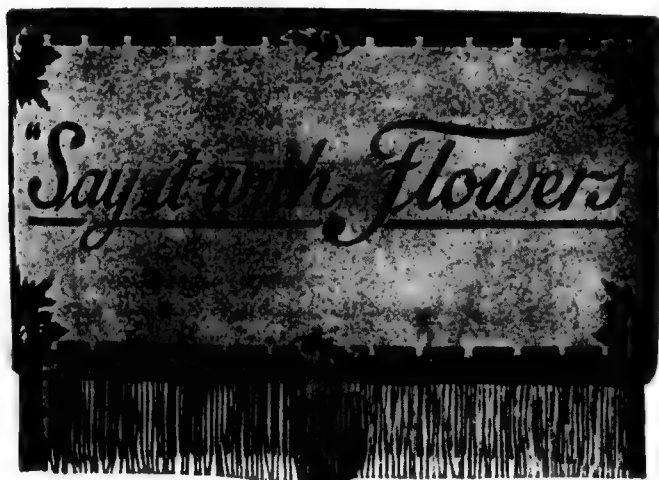
PHONE BEVERLY 2978,  
No. 10515 So. Throop St., Chicago, Ill.

**FOR SALE**

Three greenhouses, two 150x30 ft., one 100x15 ft.; houses stocked with carnations, snapdragons, chrysanthemums, forget-me-nots, calendulas; modern 10-room dwelling; stable and storehouse. Year's supply of fuel for greenhouses and dwelling; 2 minutes' walk to steam and electric cars.

C. E. BALL,  
Southborough, Mass.





This is the  
\$12.50 Lamp

## A Real "Salesmaker" *"Say it with Flowers"* Advertising Lamp

A SLASHING REDUCTION IN PRICE

\$12.50 Each

OTHERS ASK  
50% TO 75% MORE

Two for \$23.00

**T**HIS is a high grade lamp with a beautiful, large decorative parchment shade. One side of the shade has the regular florist's slogan, "Say it with Flowers," and on the other side of the shade in script is printed "Flowers make the most acceptable gifts."

The shade is decorated with a beautiful gold fringe and the lamp has a highly polished mahogany finished base. This lamp comes complete with a 100 watt bulb and about six feet of cord.

Around the bulb is a cylinder which revolves on the principle of a wind-mill from the heat given off by the light which makes a changeable colored electric sign. This lamp could burn all night in your window and would be a great attraction. It has no motor or any other mechanism to get out of order.

By special arrangement with the manufacturer we have arranged to sell this beautiful lamp at the extremely low price of \$12.50, f. o. b. Chicago.

### A. L. RANDALL CO.

180 N. Wabash Avenue

CHICAGO, ILLINOIS

#### CULTURE OF WATSONIAS.

Will you tell us when watsonias come into bloom and whether they can be forced in a greenhouse? If potted, what size of pots is required? Is planting in a bench preferable? What temperature do they require? J. & S.—Ore.

These charming Cape of Good Hope bulbs are closely allied to gladioli, which they resemble in bulb, foliage and flower stalk, also to a considerable degree in the flower. They are successfully cultivated in Florida and in the warmer states.

At Orlando, Fla., F. A. Fletcher grows large quantities and they are in flower in February and bloom for several months. Other southern growers handle considerable quantities and find them useful for cutting, as well as for garden decoration. For some reason they are seldom seen in the colder states, except maybe an occasional bulb or two in pots, and it is generally assumed that they are only adapted for forcing, while, as a matter of fact, they can be planted out-

doors in the same way as gladioli and, treated thus, they will bloom from the latter part of July onwards. As outdoor plants they are benefited by occasional waterings and a mulch of some kind in warm, dry weather is beneficial. The spikes can be cut when the first flowers open and the buds will open well in water.

As greenhouse plants watsonias will probably never prove so popular as gladioli, but there is no reason why they should not attain a fair degree of commercial popularity. There is nothing difficult in their culture. A temperature of 50 degrees is ample for them. If grown in pots, a single bulb can be flowered in a 5-inch pot or three in a 7-inch or 8-inch pot, according to the size of the bulbs. A compost that will grow freesias or gladioli will suit watsonias. I like to have it rather sandy, and to lay a little sand above as well as below the bulbs. Indoors in the temperature suggested they usually flower from April 1 until the end of May, but they can be retarded until June.

There seems no good reason why they

#### EVERGREENS, New Crop Now Ready

Fancy and Dagger Ferns, fresh picked, \$1.50 per 1000, \$6.50 per case of 5000.  
Green Galax, \$1.00 per 1000, \$7.00 per case of 10000.  
Green Sheet Moss, put up in 15-lb. bags, \$1.00 per bag.  
All goods guaranteed. Wire or write us. Reference: The Citizens' Bank, Elk Park, N. C.  
PINE GROVE EVERGREEN CO., ELK PARK, N. C.

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Chickasha, Okla.—O. L. King, who deals in feeds and seeds, is putting up a house and devoting some outdoor space to the growing of flowers and vegetables.



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# SMYTH FOR CHICAGO

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**W. J. SMYTH**

*3101 to 3109 Michigan Avenue, Chicago.*

*"The Man Who Knows"*

**Member F. T. D.**

## Get Your Share of Telegraph Orders

Start Your ad next week by mailing this blank today

**FLORISTS' PUBLISHING CO.,**  
*508 South Dearborn St., CHICAGO*

19

You may insert a Telegraph Delivery card occupying  $\left\{ \frac{1}{2} \right\}$  inch in each issue of the  
Strike out size NOT wanted.

Florists' Review for a period of one year from date, and thereafter until forbid by either party, for which \_\_\_\_\_ agree to pay at the rate of  $\left\{ \begin{array}{l} \$1.25 \\ 62\frac{1}{2}c \end{array} \right\}$  net per week, bills payable monthly.  
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This is the  
\$12.50 Lamp

# A Real "Salesmaker" *"Say it with Flowers"* Advertising Lamp

A SLASHING REDUCTION IN PRICE

\$12.50 Each

OTHERS ASK  
50% TO 75% MORE

Two for \$23.00

**T**HIS is a high grade lamp with a beautiful, large decorative parchment shade. One side of the shade has the regular florist's slogan, "Say it with Flowers," and on the other side of the shade in script is printed "Flowers make the most acceptable gifts."

The shade is decorated with a beautiful gold fringe and the lamp has a highly polished mahogany finished base. This lamp comes complete with a 100 watt bulb and about six feet of cord.

Around the bulb is a cylinder which revolves on the principle of a wind-mill from the heat given off by the light which makes a changeable colored electric sign. This lamp could burn all night in your window and would be a great attraction. It has no motor or any other mechanism to get out of order.

By special arrangement with the manufacturer we have arranged to sell this beautiful lamp at the extremely low price of \$12.50, f. o. b. Chicago.

## A. L. RANDALL CO.

180 N. Wabash Avenue



CHICAGO, ILLINOIS

### CULTURE OF WATSONIAS.

Will you tell us when watsonias come into bloom and whether they can be forced in a greenhouse? If potted, what size of pots is required? Is planting in a bench preferable? What temperature do they require? J. & S.—Ore.

These charming Cape of Good Hope bulbs are closely allied to gladioli, which they resemble in bulb, foliage and flower stalk, also to a considerable degree in the flower. They are successfully cultivated in Florida and in the warmer states.

At Orlando, Fla., F. A. Fletcher grows large quantities and they are in flower in February and bloom for several months. Other southern growers handle considerable quantities and find them useful for cutting, as well as for garden decoration. For some reason they are seldom seen in the colder states, except maybe an occasional bulb or two in pots, and it is generally assumed that they are only adapted for forcing, while, as a matter of fact, they can be planted out-

doors in the same way as gladioli and, treated thus, they will bloom from the latter part of July onwards. As outdoor plants they are benefited by occasional waterings and a mulch of some kind in warm, dry weather is beneficial. The spikes can be cut when the first flowers open and the buds will open well in water.

As greenhouse plants watsonias will probably never prove so popular as gladioli, but there is no reason why they should not attain a fair degree of commercial popularity. There is nothing difficult in their culture. A temperature of 50 degrees is ample for them. If grown in pots, a single bulb can be flowered in a 5-inch pot or three in a 7-inch or 8-inch pot, according to the size of the bulbs. A compost that will grow freesias or gladioli will suit watsonias. I like to have it rather sandy, and to lay a little sand above as well as below the bulbs. Indoors in the temperature suggested they usually flower from April 1 until the end of May, but they can be retarded until June.

There seems no good reason why they

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**Fancy and Dagger Ferns**, fresh picked, \$1.50 per 1000, \$6.50 per case of 5000.  
**Green Galax**, \$1.00 per 1000, \$7.00 per case of 10000.  
**Green Sheet Moss**, put up in 15-lb. bags, \$1.00 per bag.  
All goods guaranteed. Wire or write us. Reference: The Citizens' Bank, Elk Park, N. C.  
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For **SAN FRANCISCO**  
the Bay Cities and all Central California

# PELICANO, ROSSI & Co.

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# LOS ANGELES

## CALIFORNIA

The Leading Florist

WRIGHT'S FLOWER SHOP  
224 West 4<sup>th</sup> St., Los Angeles

Member F. T. D.

"Say It with Flowers"



# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

## PRESIDENT BREI MEYER'S ADDRESS

Continued from a forward page.

program is full of good topics and food for thought is furnished in plenty by the F. T. D.

### Florists' Thinking Department.

At times your officers are criticized for not getting up a program long ahead of our annual meeting. Don't you know that F. T. D. works fast and, if a program were made too far ahead, it would be out of date by the time the meeting is on? Furthermore, are we not all well enough trained by our profession to be prepared and ready to act on the spur of the moment?

All our topics are of great importance and I could spend a great deal of time on each and every one, but I would rather express myself at the time when these different points are brought up.

My recommendations of our last year's meeting will be brought up by the men who have gone into the various problems and will be ready to discuss them on the floor with you.

In spite of all the hard knocks that business life of this world had to stand for in this last year, as well as in the years during the world war, your organization has weathered every storm without any setback. It kept right on going and bettering conditions in our profession, so that we have every reason to be thankful, to appreciate what has been done for us, to have more faith and greater faith in the future than ever before and to learn to take care of things day by day—as they are and not as we like them to be. Learn to be happy and content. Pleasantness, courtesy and smiles have sold more flowers than anything else.

### Boards, Staffs, Equipment.

Many thanks to the coöperation, helpfulness, willingness and wisdom of our board of directors, all of which the board members are ever ready to give to our F. T. D. work! It seems wrong to ever let them get away from our board and I do hope that we shall some day establish a directors' reserve corps, which will enable your president and board of directors to call on any former directors to attend some of our board meetings for wise counsel.

Being so closely associated and my constant visits at F. T. D. headquarters gives me a chance to dwell just for a moment on the work as it is carried on and a great deal of this work is perhaps never appreciated or really valued by some of our members, but we have there for your service all the files, maps of states, list of florists in the United States and Canada not yet enlisted in the F. T. D. There are lists of florists

# "Say it with Flowers"

Members  
of the  
F. T. D.

Members  
of the  
F. T. D.



**GUDE BROS.CO.  
FLORISTS  
1214 F ST.N.W.  
WASHINGTON,D.C.**

# "Say it with Flowers"

## TO OUR BROTHER FLORISTS: FLOWERS AND CO-OPERATION

Let us learn from the flowers the lesson of co-operation. A single flower, growing alone, makes no great show. Many flowers, growing in harmony, will transfigure even a desert.

Member F. T. D.

*Blackstone*

14th and H Sta., N. W.  
Washington, D. C.

WASHINGTON, D. C.

## Louise Flower Shop

Connecticut Ave. at N St., N. W.  
Miss Louise W. Daugherty, - - Proprietress  
Phones—Franklin 3579, 3841, 3842  
Member Florists' Telegraph Delivery

in all countries and constant correspondence with the florists of the world. Many of you would be amazed and it will not be long when your F. T. D. office will have five or six different de-

ORDERS IN OR AROUND

## Washington, D. C.

MEMBER F. T. D.

**GEO. C. SHAFFER**  
900 Fourteenth Street

partments at your constant disposal. Your clearing house records have been of greatest help to many a member. Your Canadian Check Exchange has become valuable and has cemented the

# Telegraph Delivery Department

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## FOREIGN SECTION

### ENGLAND

You can  
"Say It with  
Flowers" to  
anyone in  
the British  
Isles through  
Bees'  
Flower  
Service



Steamers  
arriving at or  
leaving any  
port can be  
served at a  
few hours'  
notice

Members F. T. D. **Bees Ltd** Members F. T. D.

**BOLD STREET, LIVERPOOL**

CABLE ME YOUR ORDERS FOR

### FRANCE

MARY :: FLORIST

37 Rue Lapeyrouse

PARIS, near the Etoile, FRANCE

**Liverpool, England**  
**DINGLEYS, Ltd., Florists**

**SHEFFIELD, ENGLAND**  
**WILLIAM ARTINDALE & SON**  
FLORISTS SEEDSMEN NURSERYMEN

**MANCHESTER, ENGLAND**  
**DINGLEYS, Ltd., Florists**

greatest friendship between American and Canadian florists.

New problems come up daily and if your F. T. D. office does at times make a mistake, do not be too hard on the force, and remember that the good this organization and its office have done outweighs all shortcomings.

#### Organization.

Friends! Here is my chance to pat myself on the back and if I say I am proud it will be only too mild. In years to come I shall always be able to say that during my term as president of this organization, the retail florists' magazine was started and all of you who have been keen enough to be enthusiastic from its inception can do just like myself, pat yourself on the back and say that you have helped to accomplish it. Many thanks to those who are giving their time, devotion and the best that's in them to this magazine. It will be an everlasting monument for them.

It not only won a good many new members for us, but it has set many a florist in foreign countries thinking and many expressions of the highest esteem and tribute paid our F. T. D. News and our organization and our standards and principles are being copied and we are looked upon for advice and guidance. It will be up to our F. T. D. News to carry our gospel to all the world and our organization must some day be the guide to connect all the

## When Wild Flowers Are Not Wild

Yesterday I lunched with a wealthy Boston man who had recently come back from a three weeks' auto-camping trip through Maine and the White Mountains. You'll be surprised when I tell you that the thing he talked the most about, was the flowers he saw. He told of twelve different varieties of goldenrod that grew around his tent door in Maine. Of eight different asters he picked in a short tramp. Yes, and of the flowers everywhere offered for sale in the road-side booths of the farmers.

He remarked how people would stop and buy flowers, when right in their own gardens they had the same thing in profusion.

Stumpp, he said: "All this getting out in autos, is doing a lot for you florists, and is going to do a lot more. It's getting people as used to the thought of BUYING FLOWERS as tomatoes or corn

It's helping to make flowers the every day part of our lives it so surely should be.

Take a hint from me whenever you can, put some real-honest-to-god wild flowers in your windows.

Goldenrod to me, right now, means Maine and camping. It would promptly put me in the flower buying mood. The power of suggestion, has tremendous selling force."

Reckon my camping friend has an idea worth hitching on to. Here's where I hitch. How about you?

**New York's Favorite Flower Shop**

**Stumpp**

Phone Plaza 8190

Fifth Avenue at 58th Street

florist world. All foreign trade papers speak in these terms and will it not be a great pleasure for us to accomplish this, when we have enough F. T. D. faith to know that we can and we will?

#### Our Annual Dues.

During all these years of high costs, your dues were the same; in fact, only

once has your association increased the amount of your annual dues. For the past five or six years there has been no change and perhaps we should not need any change now, if it were not for the simple reason that F. T. D. must come to the rescue of the national publicity fund and our organization is the proper place to look to to keep the

# Telegraph Delivery Department

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BOSTON  
MASS.



HOUGHTON & GORNEY

UNDER THE PARK ST. CHURCH

CARBONE, 342  
Boylston Street,  
BOSTON

Member Florists' Telegraph Delivery Ass'n.

Brookline, Mass.  
220 Washington Street  
F. E. PALMER, Inc.  
Established 1886  
Members Florists' Telegraph Delivery Ass'n.

Cambridge, Mass.  
Largest Retail Conservatories near the heart  
of Boston. Deliveries in all suburbs.  
HAROLD A. RYAN, Inc.  
Opposite Mount Auburn Cemetery

BURLINGTON, VT.

*Gave Florist*  
Member F. T. D.  
Orders for Vermont and Northern New York filled to  
your entire satisfaction at right prices.

A Card This Size

Costs only \$1.25 per Week  
on Yearly Order

It would keep your name and your specialty  
before the whole trade.

A half-inch card costs only 62½¢ per week on  
yearly order.

CAMBRIDGE, MASS.

ROBBINS BROS. 636 Massachusetts Avenue  
Near All Colleges Members F. T. D.

Brookline, Mass.

1314 Beacon St. Alice B. Merrill  
Member F. T. D.

Lynn, Mass. MEMBERS  
F. T. D.

GIBBS BROS., 231-233 Union St.

MELROSE, MASS.

The Casey Florist Co. 93 Maple Street  
Nearest Dealer to New England Sanitarium

BROCKTON, MASS.

Belmont Flower Shop MEMBER  
F. T. D.

"He that falls in love with himself,  
will have no rivals."—Franklin.

*Penn The Florist*

P. S.—This doesn't mean postscript. It means Penn Service.

124 Tremont Street  
BOSTON, MASS.

Morse & Beals, LOWELL, MASS.

Nearest Shipping Point to

NEW HAMPSHIRE and VERMONT

Members Florists' Telegraph Delivery Association

*Wax Brothers* Boston, Massachusetts  
44 TEMPLE PLACE  
The Centrally Located Florist Shop  
Yours for Reciprocity. We cover all points in New England.  
Members Florists' Telegraph Delivery.

MALDEN, MASS.

J. WALSH & SON  
Members Florists' Telegraph Delivery Association.

national publicity campaign alive and active. We are the sales department of our industry. We all are individually contributing to this fund and our organization has made annual contribution. This annual contribution must be increased considerably and in return our out-of-town order service must be brought more strongly before the public than at the present.

Much can be said to the public of how the F. T. D. service can "Say It with Flowers" on the shortest notice over the greatest distance.

The membership of the F. T. D. would be the greatest loser if the national publicity fund should ever crumble or be given up and, therefore, it is absolutely necessary to go into this subject carefully and consider all angles with caution.

We all know it has been a tremendous job to get contributors toward this fund and small is the number of retail florists who contribute to it today, when you think of the many, many retailers who share in all the good this campaign has done for everyone connected, and still small is the number of the producers of our wares who contribute their share in comparison.

Mr. Fox, of Philadelphia, had a good theory presented at our Indianapolis meeting and again in detail in our February number of the F. T. D. News. Have we given his theory the close study it really deserved or did we just pass over it? His plan seemed well studied and if you dig into it you will find that there is great merit in the plan. No doubt some of our F. T. D. members will solve this problem some day.

To the men who have had the national publicity in hand for the past few years and have been staunch F. T. D. members



Worcester's  
Shop  
of  
Quality and  
Service

Randall's Flower Shop

22 PEARL STREET

WORCESTER, MASS.

Member F. T. D.

*Warburton*  
FALL RIVER  
MASS.  
83 N. Main Street  
Orders Executed for  
Southeastern Mass., Newport  
and Rhode Island Points

Member  
F. T. D.

A Card This Size

Costs only \$1.25 per Week  
on Yearly Order

It would keep your name and your specialty  
before the whole trade.

A half-inch card costs only 62½¢ per week on  
yearly order.

BIDDEFORD, ME.

NEAR PORTLAND

*Strout's*

Member F. T. D.

CARNATIONS

PORTLAND, ME.

THE FLOWER SHOP  
M. E. McGunigle Cor. Oak and Free Sts.



# Telegraph Delivery Department

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HOWEVER small the order placed with Becker's Conservatories, it commands the courteous, careful service you yourself would give.

We  
have set no  
"Minimum  
Charge"

Becker's—8 minutes from the heart of Boston—  
gives prompt service in and roundabout Boston

## BECKER'S CONSERVATORIES

FRED C. BECKER

Member Florists' Telegraph Delivery

KARL F. BECKER

1730 Cambridge Street, CAMBRIDGE, MASS.

### Hartford, Conn.

J. ALBERT BRODRIB

Store, 639 Main Street

Deliveries to New Britain, Meriden, Middletown,  
Manchester, Rockville, Farmington, Willimantic  
Member Florists' Telegraph Delivery Association

### HARTFORD, CONN.

Greenhouses:  
Benton St.

**Coombs**  
Member F. T. D.

Stores:

741 Main St.

364 Asylum St.

Orders solicited for all parts of Connecticut

### Providence, Rhode Island

Johnston Brothers

LEADING FLORISTS

38 DORRANCE STREET

Members Florists' Telegraph Delivery Assn.

Hartford, Conn.

*George F. Lane*  
SUCCESSOR TO *Welch*  
THE FLORIST  
Member  
F. T. D.

180 Asylum Street

### HARTFORD CONNECTICUT

Welch's Flower Shop

197 Trumbull Street

A. W. Welch

Mrs. E. M. Welch

### BRISTOL, R. I. EST. 1895 SAMUEL KINDER & BRO.

### MANCHESTER, N. H.

H. C. STACHE.

L. D. PHONE  
1261-R.

for years, such as Henry Penn, George Asmus, H. P. Knoble, etc., we owe our gratitude for what they have accomplished; also to all retail florists who have hitched their local advertising campaign to the national, therefore carrying the slogan "Say It with Flowers" into every home in their territory. Our organization and every member are duty bound to stand by national publicity for flowers and for F. T. D. service of flowers. If it cannot be done by increasing our dues, it must be done in some other way.

In a national growers' organization and in F. T. D. membership will some day be the solution of financing this publicity campaign and our greatest hopes are today in seeing Mr. Ammann carry his ideas to success. He has pictured to us on numerous occasions how much both retailer and grower can profit by better understanding and more co-operation, and how to draw the young people to our profession. Instead of our sons and daughters and our clerks telling us they can make more money in shorter hours, with less knowledge and

### BRIDGEPORT, CONN.

James Horan &amp; Son

943 MAIN STREET

Largest Growers in this District

MEMBERS FLORISTS' TELEGRAPH DELIVERY.

### A Card This Size

Costs only \$1.25 per Week  
on Yearly Order

It would keep your name and your specialty  
before the whole trade.

A half-inch card costs only 62½c per week on  
yearly order.

### PROVIDENCE, R. I.

AND ALL NEW ENGLAND POINTS

T. J. Johnston &amp; Co., 197 Washington St. PROVIDENCE

### Bridgeport, Conn.

John Reck &amp; Son, 985 Main Street

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**Kalandra Florist**  
Member F. T. D.  
2077 Broadway at 72 St.  
Phone Columbus 6883  
Greenhouses WOODSIDE, L. I.

WE CARRY THE HIGHEST GRADE OF CUT FLOWERS  
**SEND US YOUR NEW YORK ORDERS**  
ADJACENT TO THEATRICAL AND HOTEL DISTRICTS

ESTABLISHED 1875  
**C. F. BAKER & SON**  
**UTICA, N. Y.**  
We Cover Central New York

**UTICA, N. Y.** Members F. T. D.  
**Utica Floral Co.**  
Largest and most modern floral establishment in Central New York. Send us your orders for Utica and vicinity.

**ROCHESTER, N. Y.**

**Wilson** F. T. D.  
THE FLORIST  
88 E. MAIN ST. We reach all Western N. Y. Points

**JAMESTOWN, N. Y.**  
LAKEVIEW  
ROSE GARDENS  
1,500,000 ft. of glass Capable Retail Service  
Mayville, N. Y. } INSTANT SERVICE { Fredonia, N. Y.  
Brocton, N. Y. } --TO-- { Chautauque, N. Y.  
Randolph, N. Y. } Lakewood, N. Y.  
Bemus Point, N. Y. } Cassadaga, N. Y.  
Other Principal Western N. Y. towns.

**The Rosendale Flower Shop**  
126 Jay Street  
**Schenectady, N. Y.**  
No order too large for us to fill, none too small for consideration.  
Member F. T. D.

**WETTLIN FLORAL CO.**  
**HORNELL, N. Y.**  
For quick service to Avoca, Addison, Andover, Arkport, Almond, Angelica, Bath, Corning, Cuba, Canisteo, Castile, Canasota, Cohocton, Friendship, Wellsville, Wayland, Warsaw, Dansville, Nunda and other Western New York towns.

**HORNELL, New York**  
**C. G. JAMES & SON**  
Prompt Deliveries to Elmira, Corning and Wellsville

**OLEAN, N. Y.**  
Member Florists' Telegraph Delivery **Manuel Oppenheim**

**JAMESTOWN, N. Y.**  
**Heelas Flower Store**  
For all Chautauque County

**ONEONTA, NEW YORK**  
**DERRICK, Florist,** MEMBER F. T. D.

**Trepel & Bershad**  
**FLORISTS**  
Livingston and Bond Streets  
Bedford and Gates Avenues  
**BROOKLYN, N. Y.**

**FLORISTS YOU CAN DEPEND UPON**  
to Execute Orders Promptly and Correctly  
Floral Work of All Kinds, covering  
**BROOKLYN NEW YORK**  
**LONG ISLAND NEW JERSEY**

*Established Almost a Quarter of a Century.*

**BROOKLYN, N. Y.**  
**JAMES WEIR, Inc.**  
324 Fulton St., cor. Pierrepont  
Telegraph orders receive our usual good care and prompt attention. Phones, 270-271 Main

less worry, by selling real estate, bonds, automobiles, etc., let us get together and make our profession just as good as those mentioned and many a young person would be much more satisfied, selling, handling and producing flowers rather than any other commodity. We have elevated our profession somewhat in the last ten years; let us double or triple our efforts in the next ten years, so we can be proud of the results some day.

**To District Representatives.**

Especially to those who have worked in the interest of their organization and the F. T. D. members in their respective districts, I wish to say that a new system will be brought up at this meeting, which will make the work of the district representative much more interesting and I hope that the coöperation and willingness that you have shown us will be continued. The outlines of this new system will come up during this meeting and I hope you will give us your suggestions.

**Finances.**

Many of you would be pleased if your own business were on the same footing as your F. T. D. organization is—and as it has been for the last ten years. When you read over your financial report and figure out the amount of money spent and compare it with the amount of business, progress, educational work, etc.,

**JOSEPH TREPEL**  
Member F. T. D.  
BROOKLYN'S LARGEST FLORIST  
FIFTEEN STORES  
MAIN STORE, 334 Lewis Avenue  
Phone 1160 Bedford. **BROOKLYN, N. Y.**  
Telegraph orders delivered to any part of New York City, Brooklyn and Long Island.

**WILSON** 3 and 5 Greene Ave.  
Main Store: Cor. Fulton St.  
**BROOKLYN**  
PHONE 6800 PROSPECT **NEW YORK**

**YONKERS, N. Y. NEW ROCHELLE, N. Y.**  
**N. Y. FLORAL CO.**  
Largest Retail Florists in Westchester County  
Two Convenient Stores  
Member F. T. D.

**YONKERS, N. Y. MEMBER F. T. D.**  
8 MANOR HOUSE SQ. **R. T. BRODERICK**

**MEDINA, N. Y., White Bros.**  
Members F. T. D. Orders for Western New York handled with promptness.

**FLORAL OSWEGO, N. Y.**  
**ART STUDIO E. KENDIG, Prop.**  
Member F. T. D. At Your Service. Personal Attention.

**HUGO H. JAHN, 710 Nostrand Ave. BROOKLYN, N. Y.**  
Tel. 1962 Bedford. Will deliver to Steamships, Theaters, anywhere within 20 miles of New York. Artistic work. Personal attention. Special care of telegraph orders.

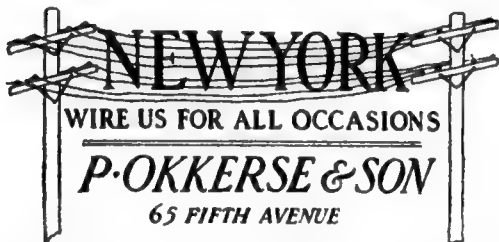
# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

## NEW YORK CITY ADOLPH MEYER

In center of the **BON TON** residential district  
1062 Madison Avenue

Near the great Art Museum and Cleopatra's Needle  
WE COVER LONG ISLAND  
JERSEY and CONNECTICUT  
Phones: 2352-7019 Lenox.



## David Clarke's Sons 2139-2141 BROADWAY

Tel. 1552, 1553 Columbus

## NEW YORK CITY

Out-of-town orders for delivery in New York carefully and promptly filled at reasonable rates

NEW YORK Telephone Lenox 3822

## HENRY HART, Inc.

1000 MADISON AVENUE  
In the heart of most exclusive residential section

## BRONX, New York City

## FORDHAM FLORIST

421 E. FORDHAM ROAD

## NEW YORK CITY

### THE PARK FLORIST

S. H. CALAMARAS 115 East 34th Street  
AT YOUR SERVICE  
FLORIST FOR 25 YEARS

## NEW YORK

Orders Sent to **H. H. BURNS** 509 Madison Av.  
will receive prompt and careful attention.  
LONG ISLAND JERSEY CITY NEWARK  
BROOKLYN

## A Card This Size

Costs only \$1.25 per Week  
on Yearly Order

It would keep your name and your specialty before the whole trade.  
A half-inch card costs only 62½c per week on yearly order.

ROCHESTER, N. Y. J. B. KELLER SONS  
Florists  
25 CLINTON AVENUE, N.  
Roch. Phone, Stone 506 L. D. Bell Phone, Main 2189  
Members Florists' Telegraph Delivery

Wire F.T.D. ORDERS  
for New York  
TO  
**MAX SCHLING INC.**  
785 FIFTH AVENUE  
We deliver orders promptly and efficiently, and use tact, taste, and discretion in filling them, regardless of the size of the order. The SCHLING standard of quality and service is always maintained.  
LONG DISTANCE PHONES PLAZA 7241, 7242

## BUNYARD

413 Madison Avenue

## NEW YORK CITY

Member F. T. D.

SUMMER SEASON, Bellevue Ave.,  
NEWPORT, R. I.

gained, you cannot help but feel pleased with the installation of your new finance unit of H. P. Knoble, W. J. Smyth and K. P. Baum in conjunction with your treasurer. You will find that after nine years you have started to divide the responsibilities; instead of two men, you placed them in the hands of five or six men and everyone able to tell you and show you the smallest details, as they are kept posted by monthly statements from our F. T. D. auditor.

Do you realize that from an annual income of \$207 you have grown to handle enough money now in your F. T. D. office and F. T. D. News department to reach into the six-figure class?

Your F. T. D. organization and your good fairy, the F. T. D. News, were both started from nothing, with no capital, and each one of the two has met with success, almost on parallel lines with some of our most successful retailers of today, who started their own business with nothing but their own energy and ambition as capital and today they feel prouder of it than if they started with inherited capital.

### Americans and Canadians.

Our membership has steadily increased, not alone in numbers, but in quality. Through everlasting educational work have we succeeded in helping many a retailer to become not alone a better F. T. D. member, but a better florist, a better man and better woman, more interested in giving better service to the public and to a florist brother or sister, rather than to be everlastingly seeking the "almighty dollar." The F. T. D. florist has also become a better friend of the grower, because he has studied and learned to sympathize with the grower.

Any florist who will study and live up to the high principles that our or-

# Kottmiller

... FLORIST ...

426 Madison Ave.—and 49th Street

Also Vanderbilt and Ritz-Carlton Hotels NEW YORK

Telephone Murray Hill 783  
Highest award at the International Flower Show,  
April 11, Grand Central Palace.  
Location Central. Personal Attention.

# M. A. Rowe

IN HEART OF NEW YORK CITY

332 FIFTH AVE., NEAR 33rd ST.  
Opposite the Waldorf-Astoria. Phone Mad. Sq. 358-359  
OUR MOTTO—THE GOLDEN RULE

## RAMM'S FLOWER SHOP

In the Heart of New York 412 Madison Avenue

Prompt and Efficient Service Member F. T. D.

## THE BOSTON FLORIST

Personal selection. Satisfaction guaranteed.  
In the heart of New York City.  
Close to Theaters and Steamships.  
Established 1902

135 E. 34th St., NEW YORK

## TROY, N. Y. MEMBER

33 Fourth St. H. LOUIS MENAND



# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

## Buffalo NEW YORK

F. T. D. MEMBERS

Kramer the Florist  
1291 Jefferson Street

Lehde & Galley  
2165 Seneca Street

W. J. Palmer & Son  
304 Main Street

Scott the Florist  
Main and Balcom Streets

Charles Sandiford  
2692 Main Street

Felton's Flower Shop  
352 Williams Street

W. H. Sievers  
330 Genesee Street

S. A. Anderson  
440 Main Street

Colonial Flower Shop  
230 Delaware Avenue

Wm. H. Grever  
77 and 79 Allen Street

*Danker*  
Albany, N. Y.

Albany, New York

*The Rosery*  
28 STEUBEN STREET  
Best Service.  
Send your orders to us.  
Members Florists' Telegraph Delivery Ass'n.

SYRACUSE, N. Y.

JOHNSTON'S  
SYRACUSE'S FINEST FLOWER SHOP  
IMMEDIATE MESSENGER SERVICE  
Syracuse and Vicinity.  
WASHINGTON and WARREN STREETS

For SYRACUSE, N. Y.  
W. E. Day Co., Onondaga Hotel Bldg.  
F. T. D.

ALBANY, N. Y. THE CAPITAL DISTRICT  
and all Eastern New York  
WM. GLOECKNER  
WE GUARANTEE ABSOLUTE SATISFACTION  
Member of Florists' Telegraph Delivery.

KANSAS CITY, MO.

Akin's Floral Co. 1203 Baltimore

KANSAS CITY, MO.  
O'CONNELL FLOWER SHOP  
FOR SERVICE  
N. W. COR. INDEPENDENCE AVE. AND OAK.

ganization is constantly putting before its membership must be inspired and become more fair in all his dealings and yet no one of our members can ever state that we have ever tried to dictate to them; we are only suggesting and guiding him by the concentrated knowledge which comes into the F. T. D. office.

### Foreign Membership.

We are adding to this list constantly and will add more as soon as the old world will be able, or rather, will learn to smile again. Our foreign membership will be made more interesting; especially so, in comparing their work with ours, we can learn a great deal. And they are the most willing students of our methods.

Of course work in this department and results from it are slower in coming in than in our country and will be until our publicity campaign will let the public know our service to foreign countries does not always have to be connected with a lot of cable expense. Holidays, birthdays, wedding anniversaries and many other occasions are known weeks ahead and orders can be sent by mail.

We have photographs of stores in several countries of Europe where the sign "Say It with Flowers" and F. T. D. are plain enough to show that the F. T. D. seed is germinating over there.

## KANSAS CITY F.T.D. MISSOURI

Muehlebach  
Flower Shop  
1208 Baltimore

Samuel Murray  
1017 Grand Ave.

J. E. Murray  
and Co.  
217 East 10th St.

A. Newell  
11th and McGee

William L. Rock  
Flower Co.  
1106 Grand Ave.

Alpha Floral Co.  
1105 Walnut St.

Joseph Austin  
3111 Troost Ave.

W. J. Barnes  
38th and Euclid

Chandler's  
Flowers  
4700 Ward Parkway

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

All orders carefully executed. Choice cut stock and plants from our own greenhouses.

SEND YOUR ORDER TO

**SANDERS**  
623 Clara Avenue  
**T. LOUIS**

Members of the  
Florists'  
Telegraph Delivery  
Association

**ST. LOUIS, MO.**

Wire your orders to  
**MULLANPHY FLORISTS, Inc.**  
N. W. Cor. 8th and St. Charles Streets  
Both Long Distance Phones  
Member Florists' Telegraph Delivery Ass'n.

**ST. LOUIS**

Choice  
Seasonable  
Flowers

**George Waldbart Floral Co.**  
Members F. T. D.  
Efficient Service--Most Centrally Located  
All Orders  
Carefully Executed 516 N. Grand Ave.

**ST. LOUIS, MO.**

**GRIMM & GORLY**  
Leading Downtown Florists  
Members Florists' Telegraph Delivery

ORDERS FOR

**ST. LOUIS, MO.**  
**YOUNG'S** 1406 Olive St.

**ST. LOUIS, MO.**

Wire or phone your orders to **OSTERTAG BROS.**  
The Largest Retail Supply House in the West,  
**JEFFERSON AND WASHINGTON AVES.**  
Members F. T. D.

**ST. LOUIS, MO.**

**BENTZEN**  
FLORAL COMPANY  
3118 North Grand Avenue  
FACILITIES SECOND TO NONE

**ST. LOUIS, MO.**

**J. M. WALTHER & SONS**  
FLORISTS 3645 Iowa Avenue  
Established 1900  
We cater to those who require the best.  
Prices reasonable.

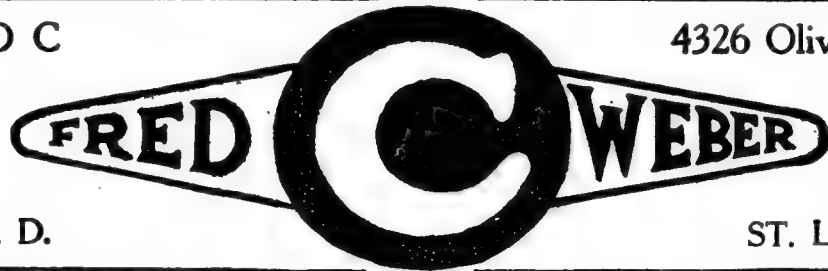
Let **OPPERMANN** serve you in **ST. LOUIS**

KINGSHIGHWAY, AT SHAW

**Excelsior Springs, Mo.**

**EXCELSIOR GREENHOUSES**

RED C



F. T. D.

4326 Olive St.

ST. LOUIS

**STUPPY FLORAL CO.**

Orders Executed

Missouri, Iowa, Kansas and Nebraska

**St. Joseph, Mo.**

Members Florists' Telegraph Delivery

Associate Membership.

Associate membership is not fully understood or brought to the notice of a good many vitally interested in the florists' trade, yet not eligible to join our organization as regular F. T. D. members for the simple reason that they perhaps are growers or supply men. A good many of these men would like to be with us and if it were just for the benefit of getting much needed information on credits and lists of florists and many other things, we certainly would welcome them.

This associate membership opened the way for the presidents and ex-presidents of the mother society to join and work with us and many other prominent men in our industry and I only hope that they will some day take advantage of the opportunity, as I know it will be a pleasure for them to state that they are associated with the F. T. D.

In conclusion, let me remind you of your duty, as a true F. T. D. member, ever to be loyal and honest to and with your fellow members and your organization, which is built on faith and confidence. Never stand in the way of progress for your own selfish motives or gains. Nothing succeeds so well as success and surely one must be sincere to achieve success. Last of all, let me express my thanks to the F. T. D. office staff. It is indeed a pleasure to pay a visit with the staff. Anyone ever visiting will get more inspiration and feel more the privilege to belong to our wonderful profession. Would that we all had the welfare of the florists' trade at heart, as they have, and our grandest hopes would soon become a realization. Their faith, truth mingled with determination, must win admiration from all of us.

**Poughkeepsie, N. Y.**—The Arcade Florist & Seedsman has incorporated with a capitalization of \$30,000. The incorporators are: W. E. Bock, C. R. Riedinger and J. E. Andrews; attorney, C. W. Garrison, Poughkeepsie.

**ST. LOUIS, MO.**

FLOWERS DELIVERED IN CITY OR STATE  
ON SHORT NOTICE

**F. H. WEBER**

Taylor Avenue and Olive Street  
Both Long Distance Phones

Member Florists' Telegraph Delivery Association

**SEDALIA, MISSOURI**

"You will not stammer  
if you say it with our  
flowers"  
**State Fair Floral Co.**  
Florists'  
Telegraph Delivery.

**SEDALIA, MO.**

and all orders for center of state given  
personal attention. Members F. T. D.

**ARCHIAS FLORAL CO.**

**Stokes FLORAL SHOP**

LEADING FLORIST  
205 E. Walnut St.  
Springfield, Mo.  
Member F. T. D.

**SPRINGFIELD SEED CO.**

SPRINGFIELD, MO.  
FLORAL DEPARTMENT OPEN DAY AND NIGHT  
Member Florists' Telegraph Delivery Association

**WEBB CITY, MO.**

**J. E. Meinhart, 416 S. Pennsylvania Ave.**

**CHILLICOTHE, MO.**

**ISHERWOOD GREENHOUSES**  
WE STRIVE TO PLEASE

**COLUMBIA, MO.**

**COLUMBIA FLORAL CO.**  
Halfway between St. Louis and Kansas City.

**Joplin, Mo. AMERICAN FLORAL SHOP**  
J. E. MEINHART, Prop., 216 W. 4th St.

**Hannibal, Mo., League The Florist**  
Cut Flowers, Decorative and Bedding Plants.  
FLORAL WORK A SPECIALTY.

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

**Kirkwood Floral Co.**  
DES MOINES

F. T. D.

Your orders will receive Mr. Ray Holt's Personal Attention

**I O W A**

STORE AND GREENHOUSES

**DAVENPORT**

IOWA

**BILLS FLORAL CO.**

M. A. TIERNEY, Owner Member F. T. D.

**COUNCIL BLUFFS, IA.**

**J. F. WILCOX & SONS**

750,000 FEET OF GLASS

Orders shipped to any part of Iowa or Nebraska on a moment's notice.

Daily Delivery to Omaha.

MEMBERS FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

**TAMA, IOWA**

**LINCOLN GARDENS, Inc.**

Competent service to all central Iowa, three railroads, two double-track trunk lines.

**Harkett's**  
FLORAL NURSERY

For { Eastern Iowa  
Western Wis.  
N. W. Illinois

Dubuque, Iowa

**Council Bluffs, Ia.**

**FRED R. SHAW**

Flower Shop

Member F. T. D. and Kiwanis Florist

**QUALITY  
PLUS  
SERVICE**

**DAVENPORT, IOWA**

EASTERN IOWA AND WESTERN ILLINOIS

**GEO. F. FORBER,**

313 Brady Street

Will at all times serve you best.

Another asset of our own at your service—

Member Florists' Telegraph Delivery Association.

ORIGINALITY.

**OTTUMWA, IOWA**

PHONE 182

**C. Kranz**  
LEADING FLORIST  
"Say it with Flowers"

107 North Market Street

**I  
O  
W  
A**

**Kemble's  
Flowers**

Marshalltown, Boone, Center-  
ville, Oskaloosa, Oelwein,  
Mason City, Chariton,  
Grinnell and Ottumwa.

SEND YOUR ORDER TO HOUSE NEAREST  
PLACE OF DELIVERY

**OTTUMWA, IOWA**  
**CRILEY'S GREENHOUSES**

**COUNCIL BLUFFS, IOWA**

**GARDINER FLORAL CO.**

Leading Retail Florist 645 W. BROADWAY

**FAIRFIELD, IA.** We strive to  
please our trade  
**Montgomery Greenhouses**

**FORT DODGE, IOWA** 10 South  
11th Street  
**NORDWALL** E. E. NORDWALL  
Member F. T. D.

**DES MOINES, IA.**  
**GUTHRIE-LORENZ CO.**

**Cedar Falls, Ia.** BANCROFT'S  
Beautiful Flowers  
55,000 Feet Glass  
Members F. T. D. Joseph Bancroft & Son

**CEDAR RAPIDS, IA.**

I. N. KRAMER & SON  
Members Florists' Telegraph Delivery.

**MONTICELLO, IOWA**  
C. L. VAN METER  
Member  
F. T. D.

**NEW HAMPTON, IA.**

S. L. DEAL

Wholesale and Retail Florist.

**GROWING EARLY MUMS.**

(Continued from a forward page.)

grow with increasing sunshine and, while there is no manure in said soil, the growth will not continue in such a measure as to cause too soft and fleshy cuttings, which are usually hard to root and dampen off easily. As soon as the numerous new shoots are up to not less than six inches, you may begin to make cuttings of such varieties as will produce plenty of shoots and then do not cut below three eyes. These remaining three eyes will produce many more cuttings which we think are even better than the first top cutting. Such varieties as produce sparingly I would much prefer simply to pinch the head off and wait for the side shoots for cuttings. By thus doing you will be able to get cuttings from time to time and a far increased quantity. The cutting should be two to three inches long. A few of the lower leaves stripped off, with a clean cut at the bottom, is just right. The cutting bench should be made with plenty of drainage. It makes no difference of whatever material, so long as it has good, free drainage. Give this cutting bench a good application of hot

**The Ruby N. Elam Flower Store**  
Successor to GALLOWAY FLOWER STORE  
Russell-Lamson Building  
**WATERLOO, IOWA**  
SATISFACTION GUARANTEED  
Special attention given out-of-town orders

**SIoux CITY, IA.**  
**ART FLOWER SHOP**  
512 FIFTH STREET

Everything in Cut Flowers, Plants,  
Funeral Designs, Etc.  
Member F. T. D.

**SIoux CITY, IOWA**  
Supplies western Iowa,  
southern Minnesota, all of  
South Dakota and north-  
eastern Nebraska.  
J. C. RENNISON CO.

**SIoux CITY, IOWA**  
Members of F. T. D. **ROCKLIN & LEHMAN**

**DAVENPORT, IA.**  
**H. G. FAULI** YOURS FOR  
SERVICE

**SPENCER, IOWA**  
**WOODCOCK FLORAL CO.**  
WHOLESALE AND RETAIL FLORISTS



# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

## Red Bank, N. J.

### W. W. KENNEDY & SONS

#### FLORISTS

We are in a position to deliver in the following towns and cities in New Jersey: Red Bank, Fair Haven, Rumson, Sea Bright, Highlands, Locust, Atlantic Highlands, Fort Monmouth, New Monmouth, Bel-ford, Leonardo, Middletown, Keyport, Keansburg, Holmdel, Freehold, Matawan, Little Silver, Shrewsbury, Eatontown, Long Branch, Monmouth Beach, Elberon, Allenhurst, Deal, Asbury Park, Ocean Grove, Bradley Beach, Spring Lake, Sea Girt, Manasquan, Point Pleasant and Lakewood.

Day Phone, 685; Night Phone, 689 and 1056.

MEMBERS  
F. T. D.

41 Broad Street



ABUNDANTLY PREPARED  
AT ALL TIMES

## Edwards Floral Hall Company

1716 Pacific Avenue

Atlantic City, New Jersey

Nurseries: Mediterranean  
and South Carolina Aves.

Member Florists' Telegraph Delivery Assn.

## ATLANTIC CITY, N. J.

CRANE & HILL, Inc.

Formerly Egg Harbor Flower Shop

1311 Pacific Ave. Members F. T. D.

## ATLANTIC CITY, N. J.

Atlantic City Flower Shop

1519 Pacific Avenue

Always a big stock on hand of all kinds of flowers  
and plants. Personal attention. F. T. D. Member

## PATERSON PASSAIC New Jersey

EDWARD SCEERY

Member Florists' Telegraph Delivery Assn.

## A Card This Size

Costs only \$1.25 per Week  
on Yearly Order

It would keep your name and your specialty  
before the whole trade.

A half-inch card costs only 62<sup>1</sup>/<sub>2</sub>¢ per week on  
yearly order.

## Summit, HARRY O. MAY

PROPRIETOR

### New Jersey The Rose Shop

## MONTCLAIR, N. J.

MASSMANN

Member Florists' Telegraph Delivery.

## HOBOKEN, N. J.

J. GRULICH & SONS

Members F. T. D. 616 Washington Street

## OKLAHOMA CITY

OKLAHOMA

*Furrow & Company*

Members Florists' Telegraph Delivery.

205 W. MAIN STREET

## NEWARK, N. J.

PHILIPS BROS.

938 BROAD STREET

Members F. T. D.

## NEW JERSEY POINTS

All Middle State and Seashore  
and Northeastern Pennsylvania towns  
are best reached from

TRENTON

MARTIN C. RIBSAM, Florist

Member F. T. D.

Broad and Front Sts.

## ROSWELL, N. MEX.

ALAMEDA GREENHOUSES

Headquarters for Flowers New Mexico and Texas

## TULSA, OKLAHOMA

Boston's Flower Store. O. O. Boston

Member Florists' Telegraph Delivery.

whitewash or a thin mixture of cement and water, but keep the drainage open. On the bottom of this bed put a 2-inch layer of clean cinders, stamp this perfectly level and wash this clean through and through. See to it that the water comes clear through the cutting bench as fast as you can put it on. On top of this leveled cinder bed, apply two or two and one-half inches of clean, coarse sand; good old Jersey gravel will grow any cutting; tamp this again and water with a hose. The following day it is ready to receive the cuttings. After every batch of rooted cuttings run the sand through a quarter-inch sieve to remove any dead leaves, etc., that may be found. Wash it clean with water and the following day, after tamping the sand, it will again be ready for cuttings. We use hot water for washing the sand, which may be better. As soon as the cuttings are rooted, pot up into 2-inch or 2 1/4-inch pots. Do not leave the cuttings in the sand until they have become hard; it is almost impossible to grow anything good on such hardened cuttings. This also holds good with the plants in pots. Do not ever allow a chrysanthemum to suffer for want of room or water. Never have them huddled in a close atmosphere. They love light and abundance of ventilation.

Now as to planting chrysanthemums, use four to five inches of good new soil, medium heavy, of a nature that water will pass through freely. To a bench 100 feet long by four feet wide add about eight barrows of rotted cow

## ENID, OKLA.

The Hub of the Middle Southwest

10 Railroads for quick delivery

ENID FLORAL CO., Leading Florists

Authorized Member F. T. D. for Enid

## McALESTER

OKLAHOMA

WM. WEAVER

MEMBER F. T. D.

## EASTERN OKLAHOMA WESTERN

MAXWELL & CO.

We grow our own flowers  
50,000 sq. ft. of glass

TULSA, ALVA.

## PHOENIX, ARIZONA

Donofrio Floral Co.

CHAS. E. MORTON, Mgr.

Wire your orders to us for delivery in  
Arizona and New Mexico.

## OKMULGEE, OKLA.

GEO. W. MARSHALL  
210 W. Main St.

MEMBER  
F. T. D.

## Hornaday Greenhouse, LAWTON, OKLA.

can fill your orders for Walter, Temple, Burk-  
burnett, Altus, Snyder, Grandfield, Apache,  
Anadarko and Fort Sill.

## CHICKASHA, OKLA.

Mrs. Stella Johnston

Member F. T. D.

## TUCSON, ARIZ. 7 East

Congress Street  
BURNS' FLOWER SHOP

## PRESCOTT, ARIZ.

Send your ACKER'S FLOWER SHOP  
orders to

## DOUGLAS, ARIZ. FOR ALL POINTS

GATLIFF FLOWER GARDEN

Successor to TRAVIS FLOWER SHOP

Indian Blankets, Dolls and Moccasins.

## Flowers for all ARIZONA

Langers Seed & Floral Co., TUCSON ARIZONA

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

**PITTSBURGH**  
—AND VICINITY—

F. T. D.  
Service

**A. W. Smith**  
**Flower Stores Company**

Keenan Building, PITTSBURGH, PA.

**PITTSBURGH, PA.**

*Alpha Floral Company*

6022  
PENN  
AVE.

Designs  
and Decorations

**THINK!** Everything in Flowers  
**GRAKELOW'S**

Member Florists' Telegraph  
Delivery Association

Broad Street at Cumberland, PHILADELPHIA, PA.

**PITTSBURGH, PA.**

**DAVE HILL & CO.**  
Fifth Ave. and Wood St.

OPEN SUNDAY QUICK SERVICE

**PHILADELPHIA**

**Charles Henry Fox**

I will never send you an order less than \$5.00.

Member F. T. D.

**J. J. Habermehl's Sons**

The finest floral arrangements, flowers and plants furnished on telegraphic orders.

The Bellevue-Stratford Philadelphia Broad and Walnut Streets

**Pittsburgh, Pa.**

**MRS. E. A. WILLIAMS**

621 PENN AVENUE Member F. T. D.

**Philadelphia**  
AND SUBURBAN ORDERS EXECUTED  
WITH GOOD TASTE AND PROMPTNESS

**Joseph Josephs**

1722 COLUMBIA AVENUE

**PHILADELPHIA**

**Germantown and Chestnut Hill**

Orders carefully filled in first-class style and on time.

**WILLIAM BERGER'S SONS**

5522 Germantown Ave., Philadelphia, Pa.

**PITTSBURGH**

*E. C. Ludwig Floral Co.*

**E. C. LUDWIG  
FLORAL CO.**

710 E. Diamond Street  
Members F. T. D.

**Corry, Pennsylvania**

**GOULD & COMPANY, Florists**  
Prompt and Careful Service Members F. T. D.

manure and one to two pails of bone flour. Mix thoroughly.

**Planting and Feeding.**

As to planting and distance, we prefer to plant either three rows lengthwise, one row right through the center of a bench four feet wide, and one row six inches from the sides of the bench. This allows between the rows eighteen inches of space, while we plant chrysanthemums four inches in the row. On all plants that have two evenly strong shoots, we let them both grow, while on the weaker ones only one stem is allowed. For support three wires for each row are required, one about eight to ten inches from the bottom, the next eighteen inches and the third about three feet, depending on the variety grown. On this third wire, one flower is tied right to the wire, while the flower to either side of the wire is tied one on the inside and the other to the outside of the wire; thus every flower will get sufficient room to expand and the whole bed will look like three solid hedges and when the chrysanthemums flower the 18-inch space is no more noticed; yet, during their growing period one may stir the soil now and then with a sort of rake on a long handle, which keeps the soil sweet and allows the sunshine to strike the very bed.

The early varieties, such as Golden Glow, which are being cut at the beginning of September, we prefer to plant just the opposite, allowing a 15-inch space from one side of the bed to the

**Pittsburgh, Pa.**

**RANDOLPH & McCLEMENTS**

FLORAL EXPERTS

5936 PENN AVENUE

Members of the Florists' Telegraph Delivery

**HARRIS BROS.**

510 Market St.

**PITTSBURGH**

BEST  
SERVICE

**CHESTER, PA.**

**B. S. ITALIA, Modern Flower Shop**  
921 Edgmont Ave.

Always a big stock on hand, OF POTTED PLANTS and CUT FLOWERS OF ALL KINDS. No order too large for us to fill, none too small for consideration. Particular attention given to mail and phone orders. OUR MOTTO: Courtesy and Service.

**SCRANTON, PA.**

Wire your orders to **G. R. CLARK,** 124 Washington Avenue

Est. 42 years. Everything in Flowers and Seeds.

Seven railroads give quick connections to all parts in eastern Pennsylvania, southern New York, western New Jersey. Telephone connections everywhere; through delivery cars, no disappointments.

ORDERS FOR  
**PHILADELPHIA**

AND SUBURBS CAREFULLY FILLED  
We are in close touch with all the suburbs by railroad service and can make quick delivery.

**CHARLES F. KRUEGER CO.**

Reading Terminal Flower Shop, Philadelphia

**Germantown and Chestnut Hill**

ORDERS Carefully executed with taste and promptness.

**FRANK R. HASTINGS**

8 West Chelton Ave., GERMANTOWN

PHILADELPHIA, PA.

ORDERS FOR  
**PHILADELPHIA**

Carefully and Promptly Executed with Good Flowers and Good Taste by

**M. J. Callahan,** 8924 Market St., PHILADELPHIA

**SCRANTON, PA.**

**A. L. BESANCON & CO.**

Florists and Decorators

Adams Ave. and Spruce St. SCRANTON LIFE BLDG.  
BOTH PHONES

You can depend on us. Order your flowers on any occasion for delivery in Scranton and vicinity

**SCHULTHEIS, Florist**

317 Church Street  
DUNMORE, PA.

612 Linden Street  
SCRANTON, PA.

Members of the Florists' Telegraph Delivery Ass'n.

**Wilkes-Barre, Pa.**

Member F. T. D. **Ira G. Marvin,** 23 So. Franklin St  
53 No. Main St.

# Telegraph Delivery Department

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## SAN ANTONIO, TEX.

AVENUE C AT 8TH STREET  
LARGEST RETAIL FLOWER SHOP IN THE SOUTHWEST.  
TELEGRAPH ORDERS A SPECIALTY.



### HANOVER, PA. CREMER, Florist

EVERYTHING IN CUT FLOWERS  
We serve all points in Southeastern Pennsylvania.  
Special Delivery Service to Gettysburg, Pa.  
MEMBER F. T. D.

### Austin, Texas HILLYER'S

MEMBER F. T. D.



### Williamsport, Pa.

W. J. EVENDEN'S SONS  
THE LEADING FLORISTS  
Members Telegraph Delivery Association

### GILES, The Florist READING, PENNA.

Member F. T. D.

FOR WEST AND CENTRAL TEXAS  
AND THE OIL FIELDS  
Phone, wire or write Brownwood Floral Co.  
**BROWNWOOD, TEXAS**  
We are prepared to fill your orders  
Members F. T. D.

### J. V. LAVER ERIE, PA.

Write, Phone or Wire Member Florists' Telegraph Delivery

### UNIONTOWN, PA.

STENSON & McGRAIL, "The Leading Florists"  
11 Morgantown Street  
FRESH HOME-GROWN CUT FLOWERS  
AND PLANTS at all times

### FORT WORTH, TEXAS

GORDON BOSWELL, Florist  
1829 SIXTH AVENUE

### HILLSBORO, TEX.

Member F. T. D. Wood Seed & Floral Co.

### Baur Floral Co. ERIE, PA.

Member F. T. D.

### TITUSVILLE, PA. WM. A. MURDOCH, MEMBER F. T. D.

FLAGG FLORAL COMPANY  
Special attention to all Cut Flowers, Plants, Floral orders, large or small Designs and Casket Sprays  
Stores and Greenhouses, 325 West 10th Street, DALLAS, TEXAS

### SHERMAN, TEXAS

H. O. HANNAH & SON  
Service up-to-date. Northern Texas-Southern Oklahoma

### WACO in the heart of Texas

Member F. T. D. WOLFE THE FLORIST

### Erie, Pa. Charles G. Offerle

2408 Poplar Street

### New Kensington, Pa.

McRAE-JENKINSON CO.  
Member Florists' Telegraph Delivery.

Members Florists' Telegraph Delivery Association.

### EVENDEN BROS.

Largest Growers in Central Pennsylvania Williamsport, Pa.

### WILLIAMSPORT, PA. COLLINS-RHOADES CO.

WE GROW FLOWERS THAT PLEASE-THEY LAST

### WILLIAMSPORT, PA.

DERR'S FLOWER SHOP P. A. Derr, Prop.  
Established 10 years Guaranteed Service

### WARREN, PA.

Crescent Floral Garden, SHERM OFFERLE, Proprietor

### WARREN, PA.

Wood's Flower Shop MEMBER F. T. D.

### LANCASTER, PA.

B. F. BARR & CO., Leading Florists

first row and nine inches from the first to the second row and from the second to the third row, for the reason that we can stir the soil even where the flowers are opening, this preventing a good deal of that dreaded flower rot.

To obtain a good flower of fair size and perfect color on a Golden Glow, grown for early cut, it is most essential not to feed the plants at all, after giving them the compost described; nothing more is required by this early variety. We have never missed it yet to see ill results befall the finishing flowers every time any food has been applied. It is almost hard not to do it, the more when you notice on some bed which has been fed the improved vitality and green foliage of extraordinarily large dimensions, but you notice that the bud is also large and apparently of healthy texture; the food that was applied has gone to the bud, the growth of the plant and stem is thick and fleshy, but too soft, hence weak, and the bud when opening shows signs of rot caused by the extra application of foods.

Watering is also an important factor, in particular with the early varieties. We only water dry places when the plants themselves show that they are thirsty. However, on rare occasions when the bed has dried evenly all over, we apply sufficient water to go through thoroughly and after another

### AMARILLO, TEXAS

West Texas Western Oklahoma Eastern New Mexico CUNNINGHAM FLOWER SHOP

### DALLAS {QUALITY and SERVICE} TEXAS

365,000 Ft. of Glass Lang Floral & Nursery Co.

### TEXARKANA, ARK. TEX.

MAJESTIC FLORAL COMPANY

### El Paso, Texas POTTER FLORAL CO.

Members Florists' Telegraph Delivery

### FT. WORTH, TEXAS

Baker Bros. Members Florists' Telegraph Delivery

IDEAL FLOWER SHOP 328 North St. Marys St. SAN ANTONIO, TEX. NEAR THE GUNTER HOTEL

### WILKINSBURG, PA.

WM. M. TURNER, Florist  
809 PENN AVENUE

### LEBANON, PA.

Members F. T. D. J. F. VAVROUS SONS  
Orders for central Penna. handled with promptness



# Telegraph Delivery Department

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Nashville, **THREE STORES**  
Chattanooga  
and Atlanta

Member  
Florists'  
Telegraph  
Delivery



Two Stores  
Members  
F. T. D.

Chattanooga, Tenn.  
THE  
Haeger Floral Co.  
Central Market House 700 Market St.

Geny Bros. **LEADING FLORISTS**  
Members Florists' Telegraph Delivery  
212 Fifth Avenue North.  
**NASHVILLE, TENN.**

"WE NEVER SLEEP"  
Idlewild Greenhouses **Memphis, Tenn.**  
89 South Main Street  
"Up-to-the-minute" Service and Execution  
Member Florists' Telegraph Delivery

Send all **MEMPHIS** Orders to  
**THE FLOWER SHOP**  
81 Union Avenue  
**MEMPHIS, TENNESSEE**

**Memphis, Tenn.**  
**JOHNSON'S GREENHOUSES**  
161 MADISON AVE.  
Established 1888  
Member Florists' Telegraph Delivery Ass'n

**ATLANTA, GA.**  
Lawrence Floral Co. Supply Flowers for all Occasions in Georgia

**ALBANY, GA.** Member F. T. D.  
Jack Smith Greenhouse Co., Florist

**HAGERSTOWN, MD.**  
HENRY A. BESTER & SONS  
Members Florists' Telegraph Delivery Ass'n

**MARY JOHNSTON, Florist**  
Nee Paterson  
221-223 W. Madison Street  
Member Florists' Tel. Delivery **Baltimore, Md.**

MEMBER F. T. D.

622 Aisquith Street  
Downtown

GRAHAM

**BALTIMORE**

MARYLAND  
GREENHOUSES WAVERLY

Established 40 Years

854 W. North Ave.  
Uptown

**BALTIMORE**  
AND ALL MARYLAND

**Samuel Feast & Sons**  
MEMBERS F. T. D. :: ESTABLISHED 1832  
Charles and Pleasant Streets

*The Heart*

Nutting & Carswell  
FLORISTS

414 Second Street

**MACON, GA.**

"WE STRIVE TO PLEASE"

*of Georgia*

**S A V A N N A H**

*A. C. Celochig & Sons*  
FLORISTS

and for all South Georgia

MEMBERS FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

**KNOXVILLE, TENN.**  
**BAUM'S**

HOME OF FLOWERS, Inc.

Member Florists' Telegraph Delivery.  
Personal attention given to orders for KNOXVILLE  
and EAST TENNESSEE.

**Knoxville, Tenn.**  
**CROUCH, Florist**

Member Florists' Telegraph Delivery

LARGEST AMOUNT OF GLASS DEVOTED  
TO CUT FLOWERS IN THE SOUTH

day or two the soil between the rows is stirred. When that is done, these beds will stand for a week or more without a drop of water and the plants will not wilt in the least during the hottest of days, even at noon. Treating these in this way causes a certain check. Anyway, the plant lives on its stored food-stuff, with the result that the chrysanthemums will not get too fleshy, but the stem will get strong and able to support itself with the flower, without bending over like a hoop, and the color of the flower will be improved from a sulphur yellow to a deep golden yellow, which everybody likes so well.

So much on growing early chrysanthemums; there are many other points, well known to the average grower, and, as I am to talk only on early chrysanthemums, I believe that I have given

**ATLANTA, GA.**

Wire Your Orders  
To



Atlanta's  
Favorite Flower Shop

**Savannah, Ga.**  
**JOHN WOLF**

The Largest Grower  
of Cut Flowers in the South

**Flowers for Mississippi**

R. E. LANGLEY

828 Wells Street, JACKSON, MISS.

Member F. T. D. Phone 1017

**JACKSON, MISS.**

THE CAPITOL FLORAL CO.

THIRTY YEARS OF FLORAL PROGRESS

Greenhouse and Retail Store

PROMPT ATTENTION, OUR MOTTO

Member F. T. D. Texas Bldg., E. Capitol St.

**CLARKSDALE, MISS.**  
**PAYNE'S FLOWER SHOP**

**TUPELO, MISS.**

Member F. T. D. **TUPELO FLORAL CO.**  
At Your Service

**MISSISSIPPI**

STEMME & SONS :: HATTIESBURG

**GREENVILLE, MISS.**

IDLE HOUR FLORAL CO.

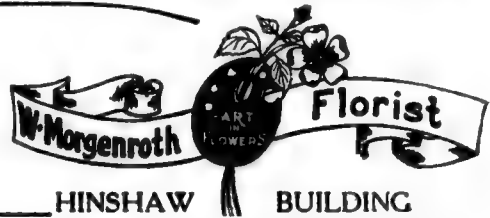
L. A. WAAS, Manager, 701 Percy Street

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## WINSTON-SALEM, N.C.

AT YOUR SERVICE - Member F. T. D.



*"Say it with Flowers"*

Through



Home Grown Flowers  
Artistically Arranged

### CHARLESTON, S. C.

Carolina Floral Store

King and George Sta.

Greenhouses,  
Saxon, S. C.

Member  
F. T. D.

### Charleston, S. C.

Art Floral Co.

219 King Street, near Market

### LAKELAND, FLORIDA

Service in all directions.  
WESTMORELAND FLORAL GARDENS.

### RALEIGH, N. C.

McCarron Floral Co., 12 East Hargett Street

### RALEIGH, N. C.

J. J. FALLON CO. LEADING FLORISTS  
Member F. T. D.

the most essential points on chrysanthemums for early flowering, even for cutting in August and September. I may say that the buds must be taken between July 10 and 20, if the finished flowers are wanted beginning with September 1.

As I have grown all the leading varieties of early, midseason and late chrysanthemums, I will admit that the early varieties are by far the most treacherous to grow. While the early chrysanthemums must be ready for bud-taking by the middle of July, when it is extremely hot and sweltering under glass to do this work, one may rest easy until September 1, the time when it gets cool, before taking bud of the mid-season varieties and until October 1 to take the bud of the late varieties.

Columbiana, O.—The firm of J. N. Spanabel & Sons, Inc., formerly of East Palestine, O., has moved the entire range, consisting of six houses with approximately 25,000 square feet of glass, to this city. The firm will conduct a wholesale and retail business in all lines of the trade, with a specialty in *Asparagus plumosus nanus* for cut sprays. The firm was incorporated under the laws of the state of Ohio January 1, 1921. The officers are: President, J. N. Spanabel; secretary, E. E. Spanabel; treasurer and general manager, R. R. Spanabel; directors, H. L. Darner, Pittsburgh, Pa., and R. H. Vaughn, Columbiana, O.

### Miami's Largest Florist

### The Exotic Gardens

801 12th Street

### MIAMI, FLA.

Prompt deliveries to all points  
in Southern Florida

Member F. T. D.

### Charlotte, N. C. AND VICINITY

### Scholtz, THE FLORIST INC.

Member Florists' Telegraph Delivery Ass'n.

### CHARLOTTE, N. C.

AND VICINITY

### THE FLOWER SHOP

203 N. TRYON STREET

Member F. T. D.

### SPARTANBURG

AND ALL SOUTH CAROLINA

### CHARLES A. MOSS

Member Florists' Telegraph Delivery Ass'n

### WILSON, N. C.

Member F. T. D. STARR, The Florist

### DURHAM, N. C.

J. J. FALLON CO. LEADING FLORISTS  
Member F. T. D.

### DURHAM, N. C.

Durham Floral Co. HIBBERD  
Proprietor

### GREENSBORO, N. C.

### VAN LINDLEY CO.

### HIGH POINT, N. C. MEMBER

F. T. D. FRANK H. FORD, Greenhouses

### ORLANDO, FLA.

Violet Dell Florist

### MILLS THE FLORIST, Inc.

36 West Forsyth Street

### Jacksonville, Fla.

We reach all  
FLORIDA AND SOUTH GEORGIA POINTS

### MONTGOMERY, ALA.

Alabama's Leading Florists

### Rosemont Gardens

Member  
F. T. D.

Correspondence  
Solicited

### Mobile

Member  
F. T. D.

C. RAVIER & SONS

Ala.

### MOBILE, ALA.

### Goodbrad Floral Co.

982 DAUPHIN STREET

Member F. T. D.

### Mobile, Alabama

Member F. T. D. The Minge Floral Co.

### Opelika, Ala., One hour from

Camp Benning

### OPELIKA FLORAL CO.

Member F. T. D.

### BIRMINGHAM, ALA.

### PARKER'S FLOWER STORE

### American Flower Shop

319 N. 20th St. BIRMINGHAM, ALA.

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**MILWAUKEE**

Member  
F. T. D.

*Subliner's*  
**FLORIST**

413 Grand Ave.

**MILWAUKEE, WIS.**

**HARRY PERSTEIN**

"SOME FLORIST"

471 TWELFTH STREET

**MILWAUKEE, WIS.**

**FOX'S**

INCORPORATED

437-39-41 MILWAUKEE STREET

Member Florists' Telegraph Delivery Ass'n.

**MILWAUKEE**

1-3-5 GRAND AVENUE

**GIMBELS**

A. H. MacDonald, Mgr.

Member Florists' Telegraph Delivery Association

**SUPERIOR, WIS.**

**Superior Floral Company**

1410 Tower Ave.

**FLORISTS**

TELEGRAPH ORDERS SOLICITED.

**OSHKOSH, WIS.**

**THE MILES COMPANY**

GROWERS

Established 50 years

Member F. T. D.

**RACINE, WIS.**

THE

610-612 Wisconsin Street

**FLOWER SHOP**

Member  
F. T. D.

**Racine and Kenosha**

Operating large greenhouse in both these Wisconsin cities

**P. N. Obertin**

**MANITOWOC, WIS.**

**THE M. G. MADSON SEED CO.,**

North 8th and Commercial Streets.

**Watertown, Wis.**

404 Main St. **STUFBE FLORAL CO.**

**MILWAUKEE**

F. T. D.

**EDLEFSEN-LEIDIGER CO.**

419 Milwaukee Street

**Milwaukee, Wis.**

**A. CURRIE & CO.,**

130-132 Wisconsin Street

Member Florists' Telegraph Delivery Ass'n.

**MILWAUKEE**

EXCLUSIVE FLORAL  
ARRANGEMENTS

**BAUMGARTEN, Inc.**

Member F. T. D. 93 WISCONSIN ST.

**MILWAUKEE**

**E. WELKE & CO.**  
*The House of Roses*

Member F. T. D. 750-752 Third Street

**La Crosse, Wis.**

**La Crosse Floral Co.**

Oldest F. T. D. Member

We grow all our flowers Guaranteed service

**La Crosse, Wis.**

Send your order for flowers for delivery in this city and vicinity to

**SALZER'S FLORAL GARDENS**  
QUALITY AND SERVICE ASSURED

**MADISON, WIS.**

**RENTSCHLER FLORAL CO. MEMBER**

**GREEN BAY, WIS.**

**Meier-Schroeder Co.** Orders for Cut Flowers and Designs delivered anywhere in Wisconsin and Northern Michigan at right prices.

**WHEELING, W. Va.**

Also for Bellaire and Martins Ferry **F. C. SEIBERT**

Cape Girardeau, Mo.—Charles H. Gelven, formerly of this city, but now living at 5806 Julian avenue, St. Louis, Mo., will again take charge of the greenhouses in this city June 1, 1922. John Knaup, who has been operating the range and business for the last year and a half, will be foreman for Mr. Gelven. Mr. Gelven is planning some extensive improvements and when they are completed he will have one of the most modern greenhouse ranges in the state.

**L. TURNER SONS**  
**FLORISTS**  
352 PARK AVE.  
KENOSHA, WIS.

Member Florists' Telegraph Delivery

For WISCONSIN Delivery of  
"HOME-GROWN FLOWERS"  
GET IN TOUCH WITH

**J. E. MATTHEWSON**  
**SHEBOYGAN, WIS.**

Member Florists' Telegraph Delivery Ass'n.

**WEST VIRGINIA**  
**WESTERN MARYLAND**

**The H. Weber & Sons Co.**

Fairmont, W. Va. Clarksburg, W. Va. Oakland, Md.

Commissions Promptly Executed.

QUALITY EXCELLENCE ABILITY  
Members Florists' Telegraph Delivery Association.

**J. W. Dudley Sons Co.**

PARKERSBURG, W. VA.

CLARKSBURG, W. VA.

MARIETTA, OHIO.

Orders Carefully Executed.

**CLARKSBURG, W. VA.**

Order your flowers on any occasion for delivery in this section from the leading Florists in the State.

**HAYMAN GREENHOUSE CO.**  
CLARKSBURG, W. VA.

**Bluefield, West Virginia**  
**THE FLOWER SHOP**

Successor to Alexander Cut Flower & Plant Co.  
Member F. T. D.

**CHARLESTON, W. Va.**

Look at your map. We cover many towns.

**WINTER FLORAL CO.**

**ORDERS FOR CHARLESTON, W. Va.**

are given prompt and careful attention by the  
**Charleston Cut Flower and Plant Co.**

**BLUEFIELD, W. VA**

**FALLON, Florist**

**HUNTINGTON, W. VA.**

**ARCHER'S FLOWER SHOP**

Everything in Flowers. Member F. T. D.

**Huntington, W. Va. Member**

**McClure-Coffman** Successors to J. W. Dudley Sons Co.

**CHARLESTON, W. VA.**

**Capital City Floral Co.,** Successor to ALEXANDER'S  
FOR ALL SOUTHERN WEST VIRGINIA



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Lexington, Ky.

JOHN A. KELLER CO.  
INCORPORATED

Main Street, Opposite Phoenix Hotel

Service for all

Central and Eastern Kentucky

Member Florists' Telegraph Delivery Association

In KENTUCKY where prestige counts for much, let your customers be represented by a concern whose progressiveness is combined with the dignity of forty-six years of distinguished service.

*Jacob Schulz & Co.*  
INCORPORATED  
550 FOURTH AVENUE - LOUISVILLE  
Members F. T. D. Association.

LEXINGTON, KY.

HONAKER, The Florist

Largest Cut Flower Grower in the State

160 West Main Street

Member Florists' Telegraph Delivery Ass'n

Richmond, Va.

THE HAMMOND COMPANY, Inc.

LEADING FLORISTS

109 EAST BROAD STREET

LOUISVILLE  
KENTUCKY

Fine Flowers and Efficient Service have distinguished this house for nearly forty years.

Send us your particular orders.

William Walker Co.

Incorporated

Home-grown Flowers

615 SOUTH FOURTH AVENUE

Members Florists' Telegraph Delivery Ass'n.

RICHMOND, VIRGINIA

*Mosmiller*  
FLORIST  
115 E. Main St.  
Member Florists' Telegraph Delivery Association

Owensboro, Ky.

Members  
F. T. D.

NANZ FLORAL CO.

ST. LOUIS.

The Market.

The cold snap, with a frost, last week put a great deal of life into the business and, from reports of the retailers, an excellent weekly business must have been done. The annual Veiled Prophet's ball at the Coliseum created a large demand for corsages and the wholesalers say the demand for orchids, valley and roses was heavy. Consignments during the week did not crowd the market to any extent, as the demand about cleared up the daily receipts. Roses are coming along finely, with much improvement in quality, especially in Columbia, Premier, Ophelia and Milady. White and Double White Killarney are also fine.

Extra fancy carnations are scarce. Still there are plenty of excellent short stems coming in daily, with good blooms. Mums have taken the eye of the retailers, who are looking daily for good ones. Some fine outside shipments are coming in, but the local cut seems late. Another ten days will see plenty of mums of the early varieties. Dahlias were plentiful, but in some places the frost destroyed them and their end as a whole is near. The same may be said of gladioli.

A few violets have made their appearance, but their color and stem keep them from selling at a good price. Easter lilies had an excellent call all last week. There are still a few outdoor flowers arriving, but another week will see their end.

Everything in greens is plentiful. Good long asparagus, smilax and adiantum have large calls.

Trade Association Meets.

The first meeting of the new Allied Florists' Trade Association was held

Louisville, Ky.

HENRY FUCHS

670 SOUTH FOURTH STREET

Member F. T. D.

Louisville, Ky.

MARRET & MILLER

Est. 1878.

Members F. T. D.

814-822 Cherokee Road

Portsmouth, Va.

Cotton The Florist, 333 High St.

PETERSBURG, VA.

MRS. ROBT. B. STILES, Florist  
Phone 910 1202 W. Washington St.

LYNCHBURG, Va.

J. J. FALLON CO. PROMPT SERVICE  
Member F. T. D.

LYNCHBURG, Va.

MISS McCARRON  
Member Florists' Telegraph Delivery

STAUNTON, VA.

Central Ave. and  
Lewis St.

JOHN FALLON

NORFOLK, VIRGINIA

GEORGE, Inc.

Member Florists' Telegraph Delivery Association.

Covington, Ky. Member  
F. T. D.

ROBERT D. RUTTLE  
THE MADISON AVENUE FLORIST

Charlottesville, Va.

LANKFORD'S  
Orders solicited for  
University of Va.

PADUCAH, KY.

SCHMAUS BROS.

100,000 feet of Glass Produces Our Supply

F. T. D. Member

428 BROADWAY

LOUISVILLE, KY.

E. G. REIMERS & SON CO.

Established 1880

Incorporated 1912

RICHMOND, KY.

Richmond Greenhouses.

M. S. Pontrich, Prop.

Good service to Normal School, Berea College, Irvine and nearby points.

Member F. T. D.

AUGUSTA, KY.

Victor H. Thomas

Deliveries to Georgetown and Ripley, Ohio

Paducah, Ky. LEADING  
FLORIST

JOHN VAN AART

50,000 Feet of Glass and Retail Store

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

## DETROIT MICHIGAN

Orders given  
best of care  
by these five

F. T. D. Members

J. Breitmeyer's Sons  
1314 Broadway

Fetter's Flowers  
39 Adams Avenue E.

Scribner Floral Co.  
2740 East Fort St.

G. H. Taepke Co.  
WALTER G. TAEPEKE,  
2730 Elmwood Ave.

The  
L. Bomb Floral Co.  
ALBERT POCHOLON, 815 Bates Street

*Yours For More Co-operation*

## DETROIT, MICH.

Peter F. Reuss & Co.  
Shop 22 Broadway Market Bldg.

## HILLSDALE, MICH.

Southern Michigan Points O. A. STOLL F. T. D. Member

## SAGINAW, MICH.

SUNSHINE FLOWERS • GEO. A. WITHERIDGE, Prop.  
416 West Genesee Avenue

## Kalamazoo, Michigan

G. VAN BOCHOVE & BRO.  
F. T. D. Orders Satisfactorily Filled.

## YPSILANTI, MICH.

DAVIS & KISHLER,  
At your service. 102 Michigan Ave.

## LANSING, MICHIGAN

J. A. BISSINGER MEMBER F. T. D.  
SINCE 1894, LANSING'S LEADING FLORIST.

## A HALF-INCH ADVERTISEMENT

here will keep your name and specialty before the whole trade, at a cost of only 62½¢ per week on a yearly order.

CHICAGO

DETROIT

## Central Floral Co.

"FLOWERS THAT LAST LONGER"

35-37 Broadway, Detroit, Mich.  
132 N. State St., Chicago, Ill.

CENTRALLY LOCATED

OPEN EVENINGS AND SUNDAYS

Members F. T. D.

FLINT,  
MICH.

*Hasselbring*  
FLORIST

MEMBER F. T. D.

## JACKSON, MICH.

1043-47 W. Ganson St.  
Members F. T. D. A. W. Furnival & Son

## JACKSON, MICH.

The oldest and only F. T. D. store in the heart of the city. J. B. BLESSING

Thursday afternoon, October 6, in publicity headquarters. The meeting was called to order by W. A. Rowe and twenty-five of the sixty charter members responded to the call. The first business transaction was a call for the reading of the names of the charter members, to which Secretary Beneke responded. Then came a long discussion on the election of officers and the incorporation of the new association.

It was decided on motion that the committee of five appointed by the Florists' Club, consisting of L. Jules Bourdet, W. J. Pilcher, Oscar Ruff, H. G. Berning and Julius Schaeffer, with President Rowe and Secretary Beneke, be empowered to elect officers and apply for incorporation papers, the committee to report back at the next called meeting. It was also decided that the old publicity committee meet and turn over all property, such as money on hand and office furniture, to the new organization, which will take over all outstanding advertising contracts and outstanding bills.

As there were no retailers present, a discussion arose as to what action will be taken in the new organization, whether it will be up to the growers and wholesalers to finance the publicity during the year. Final action will be taken on this matter at the next general meeting. The committee of five was then requested to meet October 11 at the office of the Bourdet Floral Co., at 2 p. m. A general discussion on what the new organization can and will accomplish was held. J. F. Ammann led the discussion. The meeting adjourned. The next meeting will be subject to a call from L. J. Bourdet, of the committee of five.

### Various Notes.

The St. Louis County Growers' Association held its meeting October 5. This meeting was held at the Eleven Mile House, where all monthly meetings will

## MICHIGAN

ORDERS WILL BE CAREFULLY CARED FOR BY

HENRY SMITH  
FLORAL CO.

INCORPORATED

## GRAND RAPIDS

WHOLESALE AND RETAIL FLORIST

Member F. T. D.

200,000 FEET OF GLASS DEVOTED TO FLOWERS AND PLANTS

## GRAND RAPIDS

ARTHUR F. CRABB

F. T. D. Member. 13 Jefferson Ave., S.

Serving all West Michigan Towns.

## VAN AKEN BROS. & SONS

LEADING FLORISTS

COLDWATER, MICH.

ELKHART, IND.

COVER MICHIGAN and INDIANA POINTS

Orders promptly and carefully taken care of

Members F. T. D.

## IONIA, MICHIGAN

CENTRAL MICHIGAN PIKE  
FLOWER, VEGETABLE and FRUIT FARM  
Leading Florist for Ionia and Montcalm Counties

Greenhouses 1 Mile East of City

Flower Shop, 204 West Main Street

MEMBER F. T. D.

BYRON L. SMITH

STURGIS,  
Mich.

Member F. T. D.

*Veget's*  
FLOWERS

Coldwater,  
Mich.

All So. Mich. points

## Grand Rapids, Mich.

Member F. T. D.  
Cut Flowers, Floral Designs and Potted Plants

H. W. ALLERSMA

J. B. GOETZ SONS

## SAGINAW, MICH.

OR ANY CITY IN MICHIGAN

## PORT HURON, MICH.

ASMAN, LEADING FLORIST  
Prompt Delivery

## Ann Arbor, Mich.

Member F. T. D.  
BLU MAIZE BLOSSOM SHOP

## OWOSSO, MICH.

OWOSSO FLORAL CO.

C. Marcus Anderson, Prop. Member F. T. D.

## MT. PLEASANT, MICH.

Member F. T. D. Walter W. Caple

## Battle Creek, Michigan

S. W. COGGAN, Florist, 25 E. Main St.  
Member of Florists' Telegraph Delivery

# Telegraph Delivery Department

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Springfield, Ill.  
217 SOUTH FIFTH ST.

*A. C. Brown*

Decatur, Ill.  
141 MERCHANT ST.

MEMBER F. T. D.

GOOD SERVICE BACKED BY LARGE GREENHOUSES

## NEW ORLEANS

MEMBER  
OF THE  
F. T. D.



We Cater  
to the  
Best Trade

2600 ST. CHARLES AVENUE

Quality and  
Promptness  
Members  
F. T. D.

NEW ORLEANS, LA.  
The  
Avenue Floral Co.  
842 ST. CHARLES AVENUE

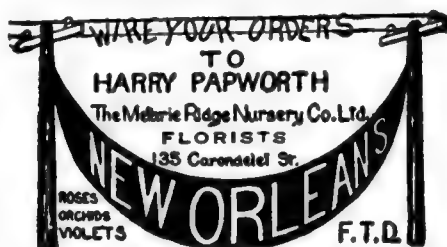
## NEW ORLEANS, LA.

CHAS. EBLE

OLDEST FLORIST SOUTH  
121 BARONNE STREET  
Member Florists' Telegraph Delivery.

*D. E. Ruch*  
FLOWERS THAT ARE DIFFERENT

LOUISIANA — TEXAS — ARKANSAS  
SHREVEPORT, LA.



New Orleans, La. Day and Night  
Service  
Flowers of Superior Quality  
Frank J. Reyes & Co.  
525 CANAL STREET Prompt Delivery

New Orleans, La. Wire your  
orders to  
The Flower Shop  
108 Baronne Street  
HENRY SCHEUERMANN, Prop.

LAKE CHARLES  
AND SOUTHWEST LOUISIANA  
Member F. T. D. CHAS. D. OTIS

## JOLIET FLORAL CO.

507 E. Jefferson Street JOLIET, ILL.

All points in Will County and Vicinity

Quincy, Ill. HECKENKAMP, Member  
Quincy's Leading Florist  
Western Illinois, Northeastern Missouri and  
Southeastern Iowa. 40,000 feet of glass.

## SPRINGFIELD, ILL.

Hembreiker & Cole, Springfield's largest  
retail florists  
Members Florists' Telegraph Delivery Association

## BRINKERHOFF GREENHOUSES SPRINGFIELD and CENTRAL ILLINOIS

Member Florists' Telegraph Delivery Association  
Best and Prompt Service Always

## JACKSONVILLE, ILL.

JOS. HEINL & SONS  
Largest Growers in Central Illinois.

## DIXON, ILL., and NORTHERN ILL.

We can and will be  
glad to serve you  
Member F. T. D. Dixon Floral Co.

U. J. VIRGIN  
838 Canal St., NEW ORLEANS, LA.

BATON ROUGE, LA.  
THE ROSELAND FLORIST  
MEMBER F. T. D.

be held until further notice. Secretary Deutschmann says the meeting was well attended and a great deal of important business was transacted. The Peoria meeting of the St. Louis District, October 18, came up for discussion. Many in attendance signified their intention of attending this meeting.

The Retail Florists' Association held a special meeting Thursday night, October 6. The meeting was held in Fraternal hall, Grand avenue and Price street. Everybody in the trade was invited to attend. The object of the meeting was to hear speakers from the National Safety Council. All chauffeurs in the employ of florists received special invitations to be present. The attendance was large and the speakers interested all present with talks on "Safety First."

Fred C. Weber, Vincent Gorly, F. H. Weber, J. F. Ammann and Arthur Beyer left October 9 for Toronto to attend the meeting of the F. T. D. Fred C. Weber, local district manager for the association, was well armed with invitations

## DECATUR, ILLINOIS

## DAUT BROS.

F. T. D. 120 E. Prairie St.

## CENTRALIA, ILL.

J. W. ROSS We serve the following  
Illinois towns, direct  
train service: Mt. Vernon, Wayne City, Fair-  
field, Sesser, Christopher, Herrin, Ashley, Car-  
bondale, Nashville, Oakdale, Coulterville,  
Sparta, Salem, Odin, Sandoval, Carlyle, Patoka,  
Kinmundy, Farina.  
F. T. D. Member.

## QUINCY, ILL.

H. A. GENTEMAN

Member Florists' Telegraph Delivery Association  
For Northeastern Missouri and  
Central-western Illinois.

## CENTRALIA AND SOUTHERN ILL.

THE WEBSTER GREENHOUSES  
Member Florists' Telegraph Delivery

## GALESBURG, ILL.

I. L. PILLSBURY—For Central Ill.

Member Florists' Telegraph Delivery Association

## GALESBURG, ILL.

H. F. DRURY All orders filled prompt-  
ly and carefully.

## DE KALB, ILL.

Northern Illinois  
Southern Wisconsin

J. L. JOHNSON

Your order will receive our prompt and careful attention

## EL PASO, ILL.

El Paso  
Central Illinois—Quick Service  
General Line of Cut Flowers  
Carnation  
Co. (Inc.)

## KRUG FLORAL CO.

ALTON, ILLINOIS Branch Store  
Granite City, ILL.

## PEORIA, ILL.

423 Main St. Member F. T. D.  
LARGE GREENHOUSES CHAS. LOVERIDGE



# Telegraph Delivery Department

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*Alpha Floral Company*  
Northwest corner  
Wabash Avenue and Adams Street

**CHICAGO**  
**THE HOMES OF FLOWERS**

Our Motto  
"SATISFACTION, QUALITY and SERVICE"

*Johnson & Thron's*  
**FLORISTS**  
S.E. Cor. 47th St. and Lake Park Ave.

**EVANSTON, ILL.**  
Also in the Loop

*Henry*  
**Wittbold**  
AND SON  
**CHICAGO**  
75 E. Adams St.

**CHICAGO**

Quick deliveries anywhere on the South Side or in the City's Southern Suburbs.

STORE AND CONSERVATORIES  
7045 STONY ISLAND AVE.

*John A.*  
**Michal**  
**FLORIST**

**PEACOCK'S FLOWER SHOP**  
HERBERT STONE, Mgr. Member F. T. D.  
4013 Milwaukee Avenue, **CHICAGO**

**CHICAGO**

For quality, service and supreme efficiency

**Jackson Floral Shop**

Member F. T. D.  
Established 1912 748 East 63rd Street

**OTTAWA, ILL.**

**LOHR'S GREENHOUSES**

Fancy Cut Flowers and Blooming Plants.

Good R. R. Service. Orders filled promptly.

**OAK PARK, ILL.**

*William*  
**Palmer**

**FLORIST**

AVENUE STATE BANK BUILDING  
Member F. T. D.

**FREEPORT, ILL.**

Bauscher Bros. Floral Market

Established 1868. Incorporated 1920.  
We are the largest growers in the northwest.  
1,000,000 square feet of glass. All orders receive careful attention and prompt delivery.

**PRINCETON, ILL.**

**W. E. TRIMBLE**  
**GREENHOUSE CO.**

For Central and  
Northern Illinois  
Members F. T. D.

from the Chamber of Commerce, the St. Louis Florists' Club, the Retail Florists' Association, Mayor Kiel and Governor Hyde, inviting the association to hold its 1922 meeting at St. Louis.

The announcement of the opening of the new wholesale commission house, known as the A. W. Gumz Wholesale Floral Co., October 3 brought many of the buyers the first day and cleaned up the first day's receipts in a hurry. Among those who sent handsome presents to the new firm, wishing the company success, were: H. G. Berning, the Windler Wholesale Floral Co., the George H. Angermueller Co., the St. Louis Wholesale Cut Flower Co., Mulanphy Florists, Tower Floral Co. and the W. C. Smith Wholesale Floral Co. All ladies were presented with a box of candy and the men with good cigars.

Julius E. Schaeffer, until recently head of Vandevoort's floral department, has opened a retail store at 320 North Boyle avenue.

The Ayres Floral Co. is now working under a new name. The company was incorporated recently under the name of the Ayres-Tubbesing Floral Co., with Richard Tubbesing as president. The other officers are: Vice-president, Fred Strohmeyer; secretary and treasurer, Charles Tubbesing.

Herman Heinrich, who for many years has had charge of the F. W. Bruenig greenhouses, at Columbia, Ill., has re-

**OAK PARK, ILL.**

Madison Street Florists  
**OAK PARK'S LEADING FLORISTS**  
813 to 821 Madison St.  
Oak Park, Austin, River Forest and Maywood

**OAK PARK**

and all western suburbs of Chicago

**A. H. SCHNEIDER**

Member F. T. D. 1048 Lake Street  
OAK PARK, ILL.

**ROCKFORD, ILL., and Vicinity**

**ROCKFORD FLORAL CO.**

103 West State Street

Prompt deliveries to ROCKFORD COLLEGE

**ROCKFORD, ILL., and Vicinity**

**SWAN PETERSON & SON**

Member F. T. D.  
Corner E. State and Longwood Streets

**PONTIAC, ILLINOIS** Members F. T. D.

Flowers of all kinds in their season. **W. J. MILLER & SON**

**Streator, Ill. THORNTON'S FLOWER SHOP**

F. T. D. FLORIST Quality is Our Hobby

**PEKIN PEORIA**

All Orders Receive Personal Attention  
**GEO. A. KUHL, PEKIN, ILLINOIS**

**Oak Park, Ill. Avenue Flower Shop**  
Flowers and Plants. Good Quality Prices Reasonable  
Phone 849. 811 Lake Street

**ELGIN, ILL.** MEMBER F. T. D.  
1829 DU PAGE STREET **GEORGE SOUSTER**

**MOLINE, ILL.** Phone Moline 115  
1829 15th St. Place **WM. H. KNEES & SONS**

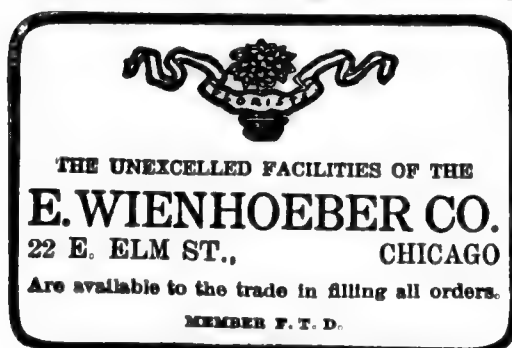
**AURORA GREENHOUSE CO., AURORA, ILL.**  
Our Service is the Best.

**Aurora, Ill., and Vicinity**  
**IOS. M. SMELY** PHONES 147

# Telegraph Delivery Department

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CHICAGO— 77-79 East Madison St.  
**A. LANGE, Florist** Phone Central 3777



**E. WIENHOEBER CO.**  
 22 E. ELM ST., CHICAGO  
 Are available to the trade in filling all orders.  
 MEMBER F. T. D.



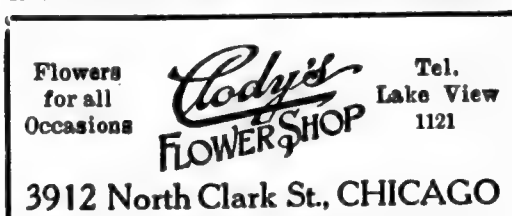
**Johnson & Jensen**  
 FLORISTS Chicago  
 Deliveries made to any part of the city and suburbs. Service is our motto.  
 1924 E. 71st St.

**CHICAGO, ILL.**  
**CONGRESS FLOWER SHOP**  
 T. C. FOGARTY, Mgr.  
 520 S. Michigan Ave. Congress Hotel



**Fruit**  
 CHICAGO  
 ESTABLISHED 1865  
 4647 GRAND BLVD.  
 We cater to those who require the best. Prices reasonable

**CHICAGO**  
**SWANSON, The Florist**  
 GREENHOUSES: 7302 N. Western Ave. STORE: 6973 N. Clark St.  
 Well located to handle North Shore orders.  
 Member F. T. D.



Flowers for all Occasions **Clody's**  
 FLOWER SHOP Tel. Lake View 1121  
 3912 North Clark St., CHICAGO

**A Card This Size**  
 Costs only \$1.25 per Week on Yearly Order  
 It would keep your name and your specialty before the whole trade.  
 A half-inch card costs only 62½¢ per week on yearly order.

**CHICAGO**

2132-2134  
 Michigan Avenue  
 Member F. T. D.

**Samuelson**  
 Florist

Orders  
 Carefully  
 Executed

**EVANSTON, ILL.**

1614 Sherman Ave.  
**TWO STORES**

**WILMETTE, ILL.**

**JOHN WEILAND**

1161 Wilmette Ave.

Catering to the best trade in Chicago's Rich North Shore Suburbs. MEMBER F. T. D.

**GEORGE**  
**FISHER & BRO.**  
 183 N. WABASH AVE.  
**CHICAGO**

**CHICAGO**  
**Avondale Flower Shop** John J. Walsh, Prop.  
 3182 Milwaukee Ave.

signed and he will soon open his own place, which will be located on the St. Louis road, just north of the Bruenig establishment, where he will be pleased to have his friends call.

Phil Goebel, Jr., has extended an invitation to the Florists' Club to hold its November meeting at his place, in Webster Groves, Mo.

Pierre Schneider and Jacob Kropp, of Creve Coeur, Mo., growers, are in splendid shape for a big season's cut of carnations, sweet peas and mums of excellent quality.

Edwin Kiebling, of the Bergstermann Floral Co., who was married to Miss Rose E. Schneiderer, October 8, 1914, celebrated the fourteenth anniversary of their wedding October 8.

Mr. and Mrs. H. G. Berning spent the week-end at Springfield, Mo., attending the opening of Stokes' Floral Store.

George H. Pring, vice-president of the National Association of Gardeners, left October 10 for New York to attend the annual meeting of the association.

The florists' bowling league had an exciting night October 5 at the Grand Arsenal alleys, when the Sweet Peas won the first two games from the Orchids and lost the third game on a roll-off, after a tie game. The Daisies won the odd game from the Violets, while the Carnations took all their games from the Roses. Captain Windler, of the Daisies, was high single scoreman, with 211, and Arthur Ellison, of the same team, was high average man for the night, with 540 for three games.

Edward Gullett, of Gullett & Sons, Lincoln, Ill., spent a day in the wholesale market last week.

J. J. B.



**Wittbold**  
 FLORIST  
 MEMBER F. T. D.  
 GEO. WITTBOLD CO.  
 Established 1857  
 745 Buckingham Place CHICAGO  
 L. D. Phone 1112 Graceland  
 NO BRANCH STORES

Send Your CHICAGO Orders to  
**H. N. BRUNS**  
 Best Equipped Retail Store on the West Side  
 3040 W. Madison St., CHICAGO, ILL.



**Mangel**  
 Florist  
 CHICAGO  
 THE PALMER  
 HOUSE FLORIST  
 17 EAST  
 Member F. T. D. MONROE ST.

**CHICAGO**  
**O'LEARY—Florist**  
 369 East 47th Street  
 Member F. T. D.

**WHEATON, ILL.,** Just west of CHICAGO.  
**OTTO F. MAU**

**Highland Park, Ill.**  
 HIGHLAND PARK GREENHOUSES  
 Established 1894. Members F. T. D.

# Telegraph Delivery Department

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QUALITY plus SERVICE!—To mention Flowers is to think of

I Want Your F. T. D. Business in

## CINCINNATI

Ten-Minute Service to Covington, Newport, Bellevue and Dayton, Ky.

*Julius Bauer*  
138-140 EAST FOURTH STREET  
Member of F. T. D.

**Ft. Wayne, Ind.**

**W. J. & M. S. VESEY**

2602 THOMPSON AVE.

150,000 feet of glass devoted to fine  
Roses, Orchids and Carnations.

Prompt and Careful Service.

MEMBER F. T. D.

FLICK FLORAL CO., 207-209 W. Berry St.

In the Heart of the City.

**Fort Wayne, Ind.  
and VICINITY**

Largest Cut Flower Shop in the State.

65,000 feet of glass devoted  
to Plants and Cut Flowers.

F. T. D.

**BEYER FLORAL SHOP**

108 E. Jefferson Street  
**SOUTH BEND, INDIANA**

Daily deliveries to Notre Dame University and St. Mary's Academy. Also close connections with Niles, Berrien Springs, St. Joseph, Mich.; New Carlisle, Michigan City, La Porte, Elkhart, Goshen, Warsaw, Ind.

**SOUTH BEND, IND.** 138 So. Michigan St.

**WILLIAMS THE FLORIST**

South Bend's Leading Florist

Daily deliveries to St. Mary's Academy and Notre Dame University. Orders filled for Northern Indiana and Southern Michigan.

**Quality Flower Store**

Large Greenhouses of our own; centrally located

We guarantee satisfaction in service,  
quality of flowers, and price

**FORT SMITH, ARKANSAS**

**HOT SPRINGS, ARK.**  
The Flower Shop 366 Central Avenue

**Helena, Ark.** Nearest Florist in State 150 miles  
**BALL FLORAL COMPANY**

**PINE BLUFF, ARK.**  
**DAVIS FLORAL CO.** MEMBER F. T. D.

**GEORGE RYE, Some Florist**  
THE PLAZA Ft. Smith, Ark.  
F. T. D.

**Indianapolis, Ind.**

241 MASSACHUSETTS AVENUE

**Bertermann Bros Co.**

LEADING FLORISTS

Members Florists' Telegraph Delivery Assn.

Established 1859

**A. WIEGAND'S SONS CO.**

1610 to 1620 North Illinois Street

**INDIANAPOLIS, IND.**

Indiana's oldest, largest and most complete  
retail establishment.

Member Florists' Telegraph Delivery Association.

**Noblesville, Ind.**  
**Meikel & Warner** MEMBER F. T. D.

**TERRE HAUTE, IND.**

**COWAN BROS. & CO., Florists**

Established 1894 Twenty-first and Spruce Sts.

**RICHMOND, INDIANA**  
**FRED H. LEMON & CO.**

Florists and Decorators Send us your orders

**RICHMOND, INDIANA**  
AND VICINITY

Member F. T. D.

**G. R. GAUSE**

**BALTIMORE, MD.**

The Market.

A steady improvement continues in the market and last week supply and demand were almost equal. All quality stock cleaned up fairly well. The market at this season of the year is in a sense a speculative one. That is, orders in the retail establishments are few in number and the stock handled has to sell itself. This is the reason why poor stock is in no demand. There has been a great revolution in the market in late years. It is not so much a question of price as of quality. In most cases the growers seem to be awake to this fact, yet there is still some stock that finds its way to the market which, if the growers would keep strict account of, and compare it with the cost of growing, would cause them to open their eyes. Roses are growing better each day, and, although the nights have been cool, there has been no sign of mildew noted. The flowers are fast improving in size and they clean up well. Carnations are fine for so early in the season. Never in the history of the market were there finer dahlias, and you hear them called by name nearly as much as roses. Gladioli are nearing the end of a most successful season. Now the mum is coming on the scene, and if the entire crop is to be judged by the advance guard, the

Member F. T. D.

Phone: Canal { 1932  
1933

**H. W. SHEPPARD**

FORMERLY HILL FLORAL CO.

**FLOWERS OF QUALITY**

Arranged in a Highly Artistic Manner

Service Unexcelled  
Your Patronage Solicited

532-534 Race Street

**CINCINNATI, OHIO**

**CINCINNATI**

**FRANK A. VOLZ**

Dina Avenue Sta. L.

Most Centrally located to the suburbs

**KOKOMO, IND.**  
**COLES' FLOWER SHOP**

MEMBER F. T. D.

**KOKOMO, IND**  
**KELLY'S GREENHOUSES**

Good Stock Good Work Good Service

**TERRE HAUTE, IND.**

129 SOUTH SEVENTH STREET

**JOHN G. HEINL & SON**

**Terre Haute, Ind.**

118 So. 6th  
Street

**M. B. & C. E. Stover**

**VINCENNES, IND.**

**PAUL C. SCHULTZ CO.**

Member Florists' Telegraph Delivery.

**ATTICA, IND.**

And all Surrounding Cities :: Attica Floral Co.

**LOGANSPOUT, IND.**

**PERSHING—Florist** Prompt Service.  
Member F. T. D.

**BLOOMINGTON, IND.**

**ELLIS FLORAL CO.**

Members F. T. D.

**Marion, Ind.** MARION FLORAL CO.

Member Florists' Telegraph Delivery Ass'n.

**Colonial Flower Shop** Lillian C. Tom  
MGR.

302 S. MAIN  
STREET

**GOSHEN, IND.**



# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

Are you getting your share  
of the telegraph orders that  
are sent to your city?

Make your facilities and service known  
through the Pink Part of The Review.

**How?** By using a 1-inch space each week at \$1.25  
And a half-page once a month at \$18.75  
**RESERVE YOUR POSITION TODAY!**

## CANADA'S FLORIST

*Dunlop's*

8-10 W.  
Adelaide  
Street  
Toronto

Member Florists' Telegraph Delivery Association

## London, Ont., Can.

J. GAMMAGE & SONS, Ltd.

"The House of Flowers"

All Orders Carefully Executed

Members Florists' Telegraph Delivery Ass'n.

## Edmonton, Alberta

WALTER RAMSAY, Ltd.

The only Florist in the district growing  
own cut flowers.

Member F. T. D.

## CANADA

JOHN CONNOR CO., Limited  
HAMILTON, ONT.

Members Florists' Telegraph Delivery Ass'n

## WINNIPEG, MANITOBA

Member  
Florists'  
Telegraph  
Delivery

R. B. Ormiston

96 Osborne Street

## VANCOUVER, B. C.

BROWN BROS. & CO., Ltd.

48 HASTINGS STREET, E.

FOR ALL BRITISH COLUMBIA ORDERS

Members Florists' Telegraph Delivery Assn.

## SCRIM'S, FLORIST

OTTAWA, CANADA

## Saskatoon, Sask., Can.

Victoria Nursery

The Quality Florists in  
the Center of the west.

## St. Catharines, Ont.

Robt. L. Dunn

104 Queenston Street

Member F. T. D.

crop is going to be a good one. There  
is the usual supply of odds and ends.

### Various Notes.

There was a dinner given to the offi-  
cers of the dreadnaught Maryland at  
the Belvedere hotel by the city of Bal-  
timore, on Friday evening, October 7.

## Winnipeg, Man., Can.

THE "KING" FLORIST

Member  
F. T. D.

270 Hargrave St.

## TRURO, NOVA SCOTIA

CANADA.

Member F. T. D. SUCKLING & CHASE, Ltd.

## Montreal, Que., HALL & ROBINSON

825 St. Catherine St., W. MEMBER F. T. D.

## REGINA, SASK., CANADA

REGINA FLORIST CO., Ltd.  
SPECIAL ATTENTION TO F. T. D. ORDERS

## VICTORIA, B. C.

Brown's Victoria Nurseries, Ltd.

618 VIEW STREET

Victoria's Leading Florist

## VANCOUVER, B. C. VICTORIA, B. C.

A. J. WOODWARD  
NON VOYAGE ORDERS my specialty

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

MEMBER F. T. D.

## YOUNGSTOWN, O.

## HARRY C. WALTHER

29 WEST WOOD STREET

WELL EQUIPPED TO HANDLE YOUR ORDERS

### EGGERT N. ZETLITZ

THE LEADING FLORIST  
209 West Market Street

### LIMA, OHIO

Member of Florists' Telegraph Delivery

### Zanesville, O.

#### C. L. HUMPHREY

Has the best facilities for filling your orders.  
Member Florists' Telegraph Delivery



Hutchinson,  
Kansas

Member Florists' Telegraph Delivery

### Leavenworth, Kan.

506 Delaware St. Leavenworth Floral Co.



Leading Florist  
819 KANSAS AVENUE  
TOPEKA, KANSAS  
Member F. T. D.

### MRS. LORD'S FLOWER ROOM

112 W. 8th Ave., TOPEKA, KAN.  
Member Florists' Telegraph Delivery.

### MANHATTAN, KAN.

THE MARTINS  
Member F. T. D. T. S. MARTIN, Prop.

### WICHITA, KANSAS

Shipments for Kansas and Oklahoma  
W. H. CULP & COMPANY  
Quality Flowers Personal Service Members F. T. D.

### ATCHISON, KAN.

The Atchison Seed and Flower Store Co.  
MEMBER F. T. D.

### Atchison, Kan.

GROVES FLORAL CO.  
Established 1865. Member of F. T. D.

### SALINA, KANSAS

#### LEIGHTON FLORAL CO.

Members Florists' Telegraph Delivery Ass'n.

### ELDORADO, KANSAS

All mail and telegraph orders carefully filled  
ELDORADO FLORAL CO.

F. T. D.  
FLORISTS

## TOLEDO, OHIO

SCHRAMM BROS.  
1315 Cherry St.

## TOLEDO, OHIO

Stock, Workmanship and Service first-class.  
Send us some orders and we will reciprocate.

HELEN F. PATTEN  
907 Madison Ave. Member F. T. D.

### SUDER'

#### The Toledo, Ohio, Florists

A. A. SUDER, Proprietor  
2941-3003 CHERRY STREET

## TOLEDO, OHIO

#### METZ & BATEMAN

221 Superior St. Members F. T. D.

## AMHERST, OHIO

SANDSTONE CENTER OF WORLD  
LOUIS J. HENES, Leading Florist

Covers were laid for 110 guests. Besides the officers of the Maryland, there were several members of the cabinet and two admirals present. Mayor Broening was particularly interested in the floral decorations. His idea was to create an impression on the minds of these men that would be lasting, and, realizing the fact that they were, for the most part, men who had visited every port in the world, concluded that there were just two ways to do this. One way was with Baltimore's well-known hospitality, and the other "Say It with Flowers."

Robert L. Graham was selected to see that the latter feature of the mayor's plan was carried out, and that he succeeded, was attested by everyone. Baltimore colors, yellow and black, formed the color scheme, and Robert L. Graham, Jr., made a special trip to the Vincent dahlia farm to select and cut his own stock. Frank Smith, Black Diamond and Little Othello were the varieties used. Every flower was in water and was as fresh when the dinner was over as when it began. Palms, crotons and decorative plants were used in profusion. Never has the ballroom of the Belvedere looked more beautiful.

The committee appointed at the special meeting of the Florists' Club to go to Toronto to press Baltimore's claims for the next F. T. D. convention left for the Canadian city on Sunday even-

## WE LEAD

Whether for funeral, party or home, your order will be artistically prepared and delivered by that Zip-Zip Service for which our beautiful store is famous in

## Columbus, O.

#### The Wilson Seed & Floral Co.

Members of F. T. D.

## Columbus, Ohio

#### GAY ST. FLORAL CO.

57 E. Gay St.

EXCLUSIVE FLORISTS

## MARION, OHIO

5 railroads with good connections to all parts of state  
A GOOD SELECTION OF FLOWERS  
ON HAND AT ALL TIMES.

#### BLAKE'S, 140 W. Center

## ALLIANCE, O.

522 S. Freedom Ave. H. T. MILLER

## LORAIN, OHIO

ARTISTIC WORK F. G. CAREK, Leading Florist  
Our Motto: "Anywhere; Any Time."

## COLUMBUS, O., and Vicinity

#### THE MUNK FLORAL CO., Growers

Can Fill All Retail Orders

## COLUMBUS, OHIO

116 S. High St. Mission Flower Shoppe

## Columbus, Ohio

THE FRANKLIN PARK FLORAL CO.  
Cut Flowers for Central Ohio

## COLUMBUS, OHIO

Flowers for all occasions Neil Flower Shop

## VAN METER FLOWER SHOP

SPRING and HIGH SPRINGFIELD, OHIO  
BEST FLOWERS FOR EVERY OCCASION

## WARREN, OHIO

THE F. T. D. FLORISTS ADGATE & SON  
WE GROW OUR FLOWERS

# Telegraph Delivery Department

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NO ORDER TOO LARGE — NO ORDER TOO SMALL

## CLEVELAND

Member F. T. D.

### The J. M. Gasser Co.

1006 EUCLID AVENUE

WE ARE THE LARGEST GROWERS OF CUT FLOWERS IN OHIO

The most beautiful flower store  
in America is in

## Cleveland



and wants your telegraph orders

### The Jones-Russell Co.

Hanna Bldg., Cleveland

Members F. T. D.

### Kirchner's for Cleveland

Member Florists' Telegraph Delivery

ADDRESS

#### KIRCHNER'S FLOWERS

6701 Quincy St. CLEVELAND, Ohio

### CLEVELAND, O.

5923 EUCLID AVENUE

#### WESTMAN & GETZ

FLOWERS and SERVICE

Members Florists' Telegraph Delivery

### CLEVELAND, OHIO

#### Wm. H. Temblett

FLOWERS

Member F. T. D.

10313 Euclid Avenue

### CLEVELAND, OHIO

#### A. GRAHAM & SON

5523 EUCLID AVENUE

Members Florists' Telegraph Delivery Ass'n

### Youngstown, O. 27 S. Hazel Street

Member  
F. T. D.

#### RYAN & CULVER

### YOUNGSTOWN, OHIO

#### The Hazy Shoppe

15 1/2 N. Phelps Street

QUALITY AND SERVICE

### YOUNGSTOWN, OHIO

Central Flower Shop

GUS CARAVASIOS, Mgr.  
107 MARKET STREET

ing, October 2. Before leaving, the writer had a chat with Charles Feast, chairman of the committee, who stated that if this group of live wires fail in their effort to bring the F. T. D. to Baltimore in 1922, the city that does succeed in getting it will know that it has been in a skirmish. Mr. Feast had a batch of credentials that might move any organization. Strong letters from Governor Ritchie, another from Mayor Broening, one from the Merchants' and Manufacturers' Association, the Charles Street Association, the Rotary Club, the Kiwanis Club and the Florists' Club of Baltimore. Then they had about a thousand Baltimore badges, a button with a view of Washington's monument and a yellow and black ribbon with "Baltimore" on one streamer and "F. T. D." on the other. They have already been in touch with practically every city on the Atlantic seaboard and have all sorts of assurances of support. So sure are these boys of capturing this meeting that they are already discussing means of entertainment. Those on the committee are: Charles Feast, William J. Johnston, Robert L. Graham, Jr., James J. Cummings, Isaac H. Moss, Clarence Ritter, C. Smith and William F. Keys, Jr. The secretary of the F. T. D. is always ready to impress you with the fact that the F. T. D. meeting is a business one.

The Vincent dahlia show opened on

### DAYTON, OHIO

#### Getlitz

AND VICINITY

### DAYTON, OHIO

ABBY AVE. GREENHOUSES

E. E. Schaefer, Prop.

Wholesale and Retail

Largest Greenhouses in West Dayton

### DAYTON, OHIO

J. W. RODGERS

Member F.T.D., Elks' Bldg., 3d and Jefferson Sts.

### Canton, O.

JOHNSTON'S  
Flower Shop  
HARRIS ARCADE

Member Florists' Telegraph Delivery Ass'n.

### Upper Sandusky, Ohio

B. E. CONSTIEN, AT YOUR SERVICE

### STEUBENVILLE, OHIO

E. E. McCauslen, Prop.

#### HUSCROFT'S FLOWER SHOP

### XENIA, OHIO

Engle Floral Company

### NEWARK AND GRANVILLE

OHIO  
CHAS. A. DUERR

Member Florists' Telegraph Delivery

### Kent Brothers

FLOWER SHOP

Covers All Ohio Points  
Members F. T. D. Newark, Ohio.

### AKRON, OHIO

#### THE HEEPE CO.

EXCLUSIVE FLORIST

### AKRON, OHIO MEMBERS

F. T. D.

HAMMERSCHMIDT & CLARK

12 W. MARKET ST.

### CLEVELAND, O.

#### BRAMLEY & SON

Store and Greenhouses  
1181 E. 71st St.

### Elyria, Ohio LORAIN, OHIO

THE L. C. HECOCK FLORAL CO.

Member Florists' Telegraph Delivery Association

### Ironton, Ohio RELIANCE SEED CO.

Southern Ohio, Kentucky, West Virginia

### Bowling Green, Ohio

BRIGHAM'S FLOWER STORE  
174 South Main Street

### MARIETTA, OHIO

HAVE OUR OWN  
GREENHOUSES

N. KIGER

### ASHTABULA, O.

ASHTABULA FLORAL CO.

Ernest E. Tong, Mgr. 137 MAIN STREET



# Telegraph Delivery Department

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## SEATTLE

Member Florists' Telegraph Delivery Ass'n.

## HOLLYWOOD GARDENS

SEATTLE'S LEADING FLORIST

1622 SECOND AVENUE

## LINCOLN, NEB.

1338 O Street

**FREY & FREY**  
WHOLESALE AND RETAIL

120,000 square feet of glass at your service

Trade Discount

Members of the Florists' Telegraph Delivery

## C. H. FREY

WHOLESALE AND RETAIL FLORIST

1133 O Street, LINCOLN, NEB.

Will Fill Orders for the West on Short Notice  
Trade Discounts First-class Stock

## Western Nebraska

C. J. PASS

North Platte, Neb.

Member F. T. D. 15,000 feet of glass

## OMAHA, NEB.

Member F. T. D.

JOHN H. BATH, The Careful Florist  
1804 FARNAM STREET

## OMAHA, NEBRASKA

Lee L. Larmon Fontenelle Florist,  
1814 DOUGLAS ST.

## Hess & Swoboda, Florists

Telephones 1501 and L 1582

1415 Farnam Street OMAHA, NEB.

## OMAHA, NEB.

Member F. T. D.

Louis M. Rogers, 319 So. 16th St.

## Lewis Henderson, Florist

1507 Farnam Street OMAHA, NEB.  
Member Florists' Telegraph Delivery Ass'n.

## Hastings, Nebraska

Lohman Flower Shop  
Prompt Service

Central and Western Nebraska

Southern Kansas and Eastern Colorado

FOR ALL CENTRAL NEBRASKA ORDERS USE

ED. WILLIAMS, Grand Island

Competent Florist Railroad Center

## Lincoln, Neb.

Flowers for All Occasions, from Cradle to Grave

CHAPIN BROS., Retail Florists

*Mazey* "The Society Florist"  
Second Ave. East Eighth St.

## Minneapolis

## Minnesota

## Swanson's

Incorporated

912 Nicollet Avenue, offers the trade its unexcelled facilities for filling orders in

MINNEAPOLIS

## LINCOLN, NEB.

EICHE FLORAL CO.

1333 O STREET

138,000 ft. of glass 36,000 roses to cut from

## NORFOLK, NEB.

Norfolk Floral Co. Member F. T. D.

For all Northern Nebraska, Southeastern South Dakota and Northwestern Iowa.

Tuesday, October 4, and never has the R. Vincent, Jr., Sons Co. staged a finer show. The immense service building was a picture worth traveling miles to see. Among the set pieces were the emblems of the Kiwanis and Rotary clubs, with large picture effects. Some of these were worked out to such perfection that at a distance they were like a well framed landscape. Some of the large baskets in the center of the room were truly works of art. As usual, Governor's day, as well as Mayor's day, was observed, and these dignitaries were in attendance. The block of Patrick O'Mara in the trial grounds was the center of attraction. The police captain in charge of the blue-coats estimated the crowd to be from eight to ten thousand a day. This is indeed "Saying It with Flowers" and is the reason for the growing popularity of the dahlia. Tate.

Redcliff, Alta.—William J. Manfield, manager of the Overland Greenhouse, states that a contract has been let to the King Construction Co., of Toronto, for the erection of a large addition to the range. The new building will be 50x250 feet and will be an iron-frame structure. Building operations will commence at once and, according to the terms of the contract, will be completed by December 1.

## ST. PAUL, MINN.

THE LARGEST STORE IN AMERICA

MEMBER F. T. D. ASS'N

The finest and largest stock west of Chicago  
Awake night and day looking for orders

HOLM & OLSON, Inc., 20-22-24 W. 5th St.

## ST. PAUL, MINN.

AND VICINITY

GOLDEN MOON FLORISTS

6th and St. Peter Sts.

ALWAYS ON THE ALERT. Member F. T. D.

## DULUTH, MINN.

THE ONLY GREENHOUSES  
IN DULUTH OR SUPERIOR

Flowers delivered anywhere on the Iron Range

J. J. LEBORIOUS

## ROCHESTER, MINN.

Rochester Greenhouse Co.,

EMIL RIEPLE, Manager.

Rochester's only store having its own greenhouse.

Member F. T. D.

## MANKATO, MINN.

NEIL NEILSEN, Inc.

Member F.T.D. EXCELLENT SERVICE

Southern Minnesota, Northern Iowa,  
South Dakota.

## MANKATO, MINN.

THE WINDMILL CO.

Flowers to all points on short notice.

Member Florists' Telegraph Delivery

## AUSTIN, MINN.

100,000 FEET  
OF GLASS.

A. N. KINSMAN, Inc.

## DULUTH FLORAL CO.

200 MILES in any direction. Duluth, Minn.  
We are the center of the great Northwest. Daily deliveries to SUPERIOR, WIS.

# Telegraph Delivery Department

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## SEATTLE

## WOODLAWN FLOWER SHOP

MAIN 0 663

1410 2nd Ave.

Beside  
Clemmer Theater

Telegraph Flower Business Doesn't "Just Grow"—  
There's a reason

## PORTLAND, ORE.

### Clarke Bros'

## FLORISTS

200,000 Feet of Glass  
Established 20 Years

## OAKLAND, CAL.

## SEATTLE

FELIX ROSAIA

Prompt Delivery.  
Finest Stock.

1000 Third Avenue

## YOUNG & LESTER Walla Walla, Wash.

Established 1903  
50,000 SQUARE FEET OF GLASS  
MEMBERS F. T. D.

## California Florist TACOMA, WASH.

Orders for Cut Flowers and Designs delivered  
anywhere in the United States and Canada.

YAKIMA, WASHINGTON  
ANNAVEE FLOWER SHOP, (Formerly  
QUALITY FLOWERS Bourn's)  
Artistic Arrangement  
Members Florists' Telegraph Delivery.

## FORSHAW, Florist

THE ROUND-UP CITY  
PENDLETON, ORE.

## EUGENE University Florist

ORE. All South and Southwestern  
Oregon points quickly reached

## TACOMA

SMITH FLORAL CO., 1112 Broadway

## Long Beach, Cal.

Member F. T. D. ART FLORIST 126 Pine Ave.

## LONG BEACH, CAL.

Lowe's Flower Shop, The Pioneer and  
Leading Florist  
Member Florists' Telegraph Delivery.

## SEATTLE

1001-1003 Third Avenue

Finest Floral Studio  
in the Northwest

### Rosaia Bros.

Members  
F. T. D.

## PORTLAND

OREGON

354 Washington Street

MEMBERS OF THE  
F. T. D.  
**Martin & Forbes**  
Retailers  
and Growers

## Yakima, Washington

## STATE FLORAL CO.

We Grow Our Own Flowers

Telegraph Orders filled Promptly and Carefully  
Members F. T. D. Association

## HONOLULU, HAWAII

## TAYLOR, FLORIST

Wireless and Cable address, "FLORIST" Honolulu

## KANSAS CITY, MO.

### The Market.

The market was cleaned up Saturday, October 8, by noon. That day was the heaviest of a busy week. There were three big funerals and several elaborate weddings that used everything in cut stock, and practically depleted the retail stores. The shortage of stock was caused by a heavy frost, October 7, the first frost of the season. Some protected spots escaped, but most of the outdoor stock was killed. This left little but roses to sell. Carnations are being cut in small quantities, but roses are plentiful. Some of the fancy Columbias were taken readily at \$20 per hundred and were well worth the price. Other stock ranged as low as \$4 per hundred.

### Various Notes.

Mary Zeigler, of the W. L. Rock Flower Co., will leave shortly for an indefinite stay in California.

R. L. Isherwood, Chillicothe, Mo., and Mr. Marshall, Manhattan, Kan., were visitors last week.

A. Newell made up a number of handsome baskets for a meeting of Christian Science teachers October 8. One of the best was made of yellow mums and Columbia roses.

J. E. Murray & Co. are showing a fine lot of Bergman-Koropp & Co. goods. These are in great demand this season.

Samuel Murray's force began work at midnight, October 7, to get up the

## SAN DIEGO, CAL.

BOYLE &amp; DARNAUD

F. T. D. Florists. We grow our own flowers.  
Telegraph orders carefully executed.  
Usual discount.  
Members Florists' Telegraph Delivery.

## San Pedro, Calif.

HARBOR FLORAL CO.

MRS. ADA E. RIDLEY

Cut Flowers, Plants and Funeral Designs  
Phone 1137 333 SIXTH STREET

## Monrovia, Cal.

## C. A. BRUNGER

You can depend on us  
for all orders for de-  
livery in this section. 239 Grand Avenue

## BERKELEY FLORIST

(Oldest Established Flower Store in Berkeley)

2315 Telegraph Ave., Berkeley, Cal.

R. T. MacDOUGALL, Prop.  
ROTARIAN FLORIST

## BERKELEY, CAL.

THE FLOWERSHOP. A. H. GREGORY, Prop.  
2114 Center Street. Member F. T. D.

## BERKELEY, CAL. MEMBER

Curtis D. Shoemaker. NORTON, Florist  
Prop.

## POMONA, CALIFORNIA

## POOLEY'S FLOWER SHOP

Member Florists' Telegraph Delivery

## Redondo Beach, Calif.

AND VICINITY THE FLOWER SHOP  
Capitol Theater Bldg.

# Telegraph Delivery Department

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## LOS ANGELES

414½ SOUTH BROADWAY

MEMBERS  
F. T. D.

Send Your Orders to

## BROADWAY FLORISTS

## San Francisco

OAKLAND, BERKELEY and Vicinity

## CHAS. C. NAVLET CO.

THREE STORES:

423 and 427 Market Street....SAN FRANCISCO, CALIF.  
917 Washington Street.....OAKLAND, CALIF.  
20 and 22 East San Fernando Street....SAN JOSE, CALIF.

## Los Angeles, Calif.

O. C. SAAKE, Florist

WE SOLICIT TELEGRAPH ORDERS  
REGULAR TRADE DISCOUNT  
215 WEST FOURTH STREET  
Member F. T. D.

## PASADENA, CAL.

SIEBRECHT'S HOUSE OF FLOWERS

HENRY A. SIEBRECHT, Jr., District Representative State of California.

Member F. T. D.

## LOS ANGELES

Every order given personal attention by  
Westrem Garland Florists  
404 SOUTH HILL STREET  
Member F. T. D.

## WOLFSKILL'S and MORRIS GOLDENSON

FLORISTS AND DECORATORS

Members F. T. D.

229 W. Third St., LOS ANGELES, CAL.

## LOS ANGELES, CAL.

REDONDO FLORAL CO.

218 West Seventh Street

Members of Florists' Telegraph Delivery  
A. KNOPF A. F. BORDEN

## Darling's Shop

"FLOWERS FOR HER"

208 West Sixth Street, LOS ANGELES, CAL.  
Cut flowers or good design work by best artists  
and designers delivered anywhere in the west  
on receipt of mail or telegraph orders.

Members Florists' Telegraph Delivery Association.

## LOS ANGELES, CAL.

HOWARD & SMITH  
NINTH AND OLIVE STREETS

You can depend on us for all orders for  
delivery in this section.

## LOS ANGELES, CAL. ATHLETIC CLUB FLORIST

Formerly California Cut Flower Co.

433 West 7th Street

Takes care of telephone and telegraph orders  
over the whole of Southern California.  
Usual trade discount.

## The Alexandria Florist

Member of  
F. T. D.  
and S. A. F.



Hotel Alexandria  
Los Angeles,  
Calif.

## LICHTENBERG'S

913 West Seventh Street

## LOS ANGELES

Say It with Flowers

Member F. T. D.

orders for Mrs. Nelson's funeral. All of the family work and many of the other orders were made up in this shop. The Chicago market was called on for 300 orchids and other stock. Approximately 200 orchids were used in a casket spray, combined with lilies of the valley.

The Florists' Club will meet October 13 in the salesroom of the Stuppy Supply Co.

Robert Newcomb, of the Burlington Willow Ware Shop, called on the trade recently.

A. N. Nielsen has severed his connection with the Pana greenhouses and will devote his entire attention to his Kansas City range. Mr. and Mrs. Nielsen have come to Kansas City to make their home.

Frank Stuppy was in Nebraska last week on a successful hunting and fishing trip. He returned home Friday, October 7.

William L. Rock left for Detroit, Mich., October 6. From there he went to Toronto.

Samuel Murray, A. Newell, W. J. Barnes and S. Bryson Ayres left, October 9, for Toronto. Mr. Ayres took with him some of his best celosia to display at the F. T. D. convention.

Joseph Haley is again a member of A. Newell's force.

Henry Kusik & Co. are busy with supply orders as well as cut flowers.

The T. J. Noll Floral Co. is handling some fancy roses. J. E. K.

McPherson, Kan. — C. E. Charlson, formerly of the Kearney Floral Co., has bought the greenhouses of C. A. Simonson. Mr. Kearney will conduct a wholesale and retail business under the name of the McPherson Floral Co.

## Hollywood Flower Shop

HOLLYWOOD, CAL.

ARTISTIC WORK. MEMBER F. T. D.  
Telegraph Orders Delivered to  
LOS ANGELES OCEAN PARK  
SANTA MONICA VENICE

## Santa Barbara, Cal.

912 STATE STREET

GLEAVE'S FLOWER SHOP

ARTHUR GLEAVE, Prop.  
Choicest Cut Flowers and Floral Designs  
on short notice.  
Both Phones 1013

## PASADENA, CALIF.

WHITFORD'S, Florists

Member F. T. D.

343 East Colorado Street

We are the Largest Growers in this city.

## PASADENA, CAL.

342 East Colorado Street

Member  
of  
F. T. D.

*The Orchid*  
FLORIST

## PASADENA, CAL.

ELDRED FLOWER SHOP

Member Florists' Telegraph Delivery.

## RIVERSIDE, CALIFORNIA

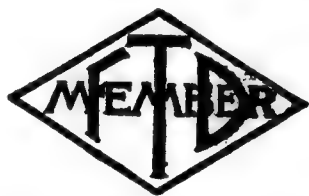
Florist to the Glenwood Mission Inn  
ORANGE BLOSSOM FLOWER SHOP



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## SAN FRANCISCO and Vicinity



F. C. Jaeger & Son  
141 Powell Street  
FLORISTS

In our new location we have unexcelled facilities for handling your orders.

## San Francisco

AND VICINITY

Member Florists' Telegraph Delivery Association

Where F. T. D. Members will  
get the Greatest Satisfaction

## Brown & Kennedy

3091 Sixteenth Street

### SAN FRANCISCO, CAL. ART FLORAL CO.

255 Powell Street

Best attention given your orders  
Members Florists' Telegraph Delivery

### San Francisco, California

SHELLGRAIN & RITTER  
148 KEARNY STREET

Prompt attention given to all  
telegraphic orders

### San Francisco, California

ALBERT O. STEIN

Flower Shop

1150 SUTTER STREET

### SAN FRANCISCO

JOSEPH'S

Member F. T. D.

233-35 Grant Ave.

Ste mer and train packages our specialty.

### San Francisco DARBEE'S

1036 Hyde Street

LARGEST STOCK OF CHOICEST FLOWERS  
Members Florists' Telegraph Delivery

### SAN FRANCISCO

Podesta &amp; Baldocchi

224-226 Grant Avenue

Prompt and careful attention to orders from  
out-of-town florists.

Member F. T. D.

### SAN FRANCISCO

252 Mason Street Suzanne Floral Company

JULIUS EPPSTEIN, FLORIST AND  
DECORATOR  
Flowers for All Occasions Delivery Anywhere

Hotel St. Francis SAN FRANCISCO

### BAKERSFIELD, CAL. Member F. T. D.

CITY FLORAL SHOP

Grace M. Delbridge Flowers for All Occasions

### ALAMEDA, CALIF.

HAYASHI FLORAL COMPANY

Member F.T.D. 2305 Santa Clara Ave. H. H. Kono, Prop.

### EVANSVILLE, IND.

#### The Market.

Business is good with some and not so good with others. With the cool weather just arriving, there should come a change. At that time everyone will get his share. Flowers are equal to the demand. Roses, carnations, dahlias, cosmos, etc., are on the market. October 5 the temperature dropped to 37 degrees above zero, with a light frost, but no serious damage resulted.

#### Various Notes.

The Lockyear Floral Co. has just completed its new office and salesroom. The roses and carnations here are in fine condition, as are most other plants.

C. L. Niednagel is doing a large amount of building this year. He has completed two houses, each of which is 250 feet long, one being about twenty-five feet wide and the other about nineteen feet wide. These are planted chiefly to carnations. He is also building a propagating house, 25x60, adjoining the other and just north of his residence. He is building an office and salesroom, which will be all glass, both sides and top.

At the greenhouses of the Blackman Floral Co. everything is in fine shape. The carnations and roses are looking fine. This firm has one house of the old Bride rose, which gives promise of good crops this season.

Mrs. J. C. Elspemann is busy every day with funeral work. She uses a large amount of flowers. Carl Elspemann reports the loss of his pansy seedlings during a week of heavy rains recently.

The Evansville Nurseries had a large

### OAKLAND, CAL.

HOGAN &amp; EVERS

1439 Broadway

THE BEST SERVICE

### Yankton and Mitchell, S. D.

We grow Roses, Carnations and all seasonable flowers. Floral emblems that are right. Give us your northwest orders. 160-page catalogue.

### Gurney Greenhouse Company

Mitchell, S. D.

WM. DETHLEFS  
Leading Florist

Choice flowers and prompt service  
731 SOUTH MONTANA ST. Member F. T. D.

### Fargo, North Dakota

SMEDLEY FLORAL CO., Inc.  
We ship to all points in the Northwest

*Shotwell Floral Co.*  
Fargo, N. D.

Established over a quarter of a century

### Devils Lake, N. D. Minot, N. D.

VALKER'S FLORAL CO.

Largest Greenhouses in the State

### GRAND FORKS, N. D. Members F. T. D.

E. G. Lemke GRAND FORKS FLORAL CO.  
O. C. Warden  
Orders for North Dakota and Northern Minnesota

### GRAND FORKS, N. D.

McELROY'S FLOWER SHOP

Orders for North Dakota and Northern Minnesota

# Telegraph Delivery Department

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## DENVER, COLORADO

MEMBER FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

## PARK FLORAL COMPANY

**DENVER** and all COLORADO  
and WYOMING  
**The Mauff Floral Co.,**  
1225 Logan Street.  
Member F. T. D.

**DENVER, COLO., and WYO.**  
**CENTRAL FLORAL CO.**  
935 Fifteenth St.  
MEMBER OF F. T. D. Open Sundays  
and Evenings.

**DENVER, COLO.**  
**The Rockmont, Inc.**  
FOR FLOWERS  
Member F. T. D. 821 17th Street

**Colorado Springs, Colo.**  
ORDERS CAREFULLY EXECUTED  
**PIKES PEAK FLORAL CO.**  
Wholesale and Retail  
Member Florists' Telegraph Delivery.

**Colorado Springs, Colo.**  
**Frank F. Crump,** Wholesale and Retail  
Florist  
Member Florists' Telegraph Delivery Ass'n.

**Denver** Bright Spot Greenhouses  
Cor. 5th Ave. & Josephine St.  
**DOWNING & KASH, Proprietors**

**THE PUEBLO FLORAL CO.**  
Pueblo Member F. T. D. 523 North Main Street  
Colorado, New Mexico and Western Kansas

**PUEBLO, COLORADO**  
**ALPHA FLORAL CO.**  
PROMPT DELIVERY FINE STOCK

**INIDAD, COLO.**  
**BARKER** Trinidad Floral Store  
Masonic Bld'g.

**Trinidad, Colo.** The only Greenhouse  
in this section  
**THE PARK FLORAL CO.**  
Members F. T. D.

**FORT COLLINS, COLO.**  
**ESPELIN FLORAL COMPANY**  
Member Florists' Telegraph Delivery Ass'n

**SHERIDAN, WYO.**  
**SHERIDAN GREENHOUSE CO.,**  
Plants and Flowers

**SALT LAKE CITY** Ship whole of UTAH, Central part  
of NEVADA and IDAHO  
**MILLER FLORAL CO., 10 East Broadway**  
MEMBER F. T. D.  
250,000 sq. ft. of modern glass. Unexcelled facilities. Prompt and courteous service always.

**CASPER, WYOMING**  
**CASPER FLORAL CO.**  
We deliver to all of  
Central and Northern Wyoming  
Western Nebraska and South Dakota.  
Members F. T. D.

**Cheyenne, Wyo.**  
"THE UNDERWOOD"  
FOR PROMPT AND FAITHFUL  
SERVICE

**CASPER, WYO.**  
"THE PALMS" FLORAL CO.  
ONLY THE BEST Members F. T. D. A.  
exhibit at the fair and exposition, which  
was held September 20 to 30.  
Royston & Fenton lost thousands of  
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weather. E. L. F.

**STEAMER SAILINGS.**  
The following sailing list, displayed  
in a conspicuous place in the window or  
store, or used in advertising matter  
with the information that you have  
facilities for filling bon voyage orders  
on short notice, will help you to de-  
velop steamer trade:

Steamer—	From—	To—	Sails
Zeeland	New York	Antwerp	Oct. 15
Celtic	New York	Liverpool	Oct. 15
Ryndam	New York	Rotterdam	Oct. 15
Leopoldina	New York	Havre	Oct. 15
Olympic	New York	Sou'ampton	Oct. 15
Golden State	San Fr'sco	Hongkong	Oct. 15
Haverford	Phila., Pa.	Liverpool	Oct. 15
La Touraine	New York	Havre	Oct. 19
Berengaria	New York	Sou'ampton	Oct. 20
Orduna	New York	Hamburg	Oct. 22
New Amst'am	New York	Rotterdam	Oct. 22
Baltic	New York	Liverpool	Oct. 22
Lafayette	New York	Havre	Oct. 22
Caronia	New York	Gibraltar	Oct. 22
Cameronia	New York	Glasgow	Oct. 22
Dakar Maru	Seattle	Kobe	Oct. 25
Roussillon	New York	Havre	Oct. 25
Aquitania	New York	Sou'ampton	Oct. 25
Cretic	Boston	Genoa	Oct. 28
Katori Maru	Seattle	Hongkong	Oct. 28
Noordam	New York	Rotterdam	Oct. 29
Lapland	New York	Antwerp	Oct. 29
Cedric	New York	Liverpool	Oct. 29
Saxonia	New York	Danzig	Oct. 29
La Lorraine	New York	Havre	Oct. 29

**Oneco, Fla.**—After having conducted  
a nursery business since 1883, Reasoner  
Bros. are starting in the florists' busi-  
ness, retail and wholesale. This depart-  
ment will be under the supervision of  
N. A. Reasoner, E. N. Reasoner acting  
as general manager.

**SALT LAKE CITY**  
We ship to  
Utah, Idaho, Nevada, Colorado and Wyoming  
**THE NATIONAL FLORIST** of  
145 S. Main Street, Salt Lake City, Utah

**SALT LAKE'S**  
**LEADING FLORIST**  
**ERNEST LAMBOURNE**  
67 South Main, Salt Lake City, Utah.

**SALT LAKE CITY**  
**Cramer Floral Co.** Established  
1884  
39 SO. MAIN STREET

**BILLINGS, MONTANA**  
**HOPPER'S GREENHOUSE & NURSERY**  
Ornamental Shrubs and Bedding Plants,  
Cut Flowers and Designs.

**BILLINGS, MONTANA** Billings Floral Co.  
The Leading Florist  
EASTERN MONTANA --- NORTHERN WYOMING  
Quality and Service 2816 1st Avenue N.

**MISSOULA, MONT.**  
**GARDEN CITY FLORAL CO.**  
LARGEST GROWERS IN WESTERN MONTANA

**MISSOULA, MONT.**  
**ANDERSON GREENHOUSE**  
For all towns in Western Montana

**State Nursery & Seed Co.**  
**Helena, Mont.** Cut Flowers for any  
Part of the Northwest  
Only the Best. Members F. T. D. Ass'n.

Send your Eastern and Southern Montana  
orders for  
to **M. LANGOHR, F. T. D. Florist**  
**BOZEMAN, MONTANA.**

**Wallace, Idaho** Member  
F. T. D.  
Prompt service to North Idaho  
and Western Montana Points. **C. E. SMITH**

**Pocatello, Idaho** Member  
F. T. D.  
We cover Southern Idaho  
and Western Wyoming **ATKIN'S**

# WILD SMILAX

Prompt shipment—\$3.00 per case  
WIRE, WRITE OR PHONE

E. A. BEAVEN, Evergreen, Ala.

Extra Long, Fancy and Dagger

## FERNS

Gathered Fresh Daily from the Woods

NOTICE—FERNS NOW READY.  
WRITE FOR PRICES.

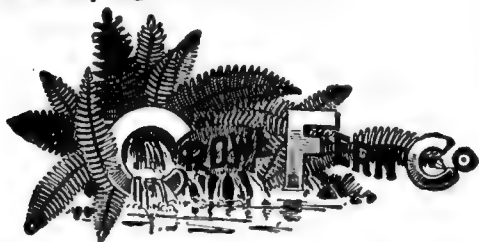
**Laurel Festooning.** Fresh stock supplied on short notice; use it for your weddings and other similar decorations; nothing better.

**Sphagnum Moss**, \$5.00 per large bale.

**Ground Pine**, 12c per lb.

**Branch Laurel**, large bundles, 50c.

**Hemlock**, large bundles, \$1.00.



Telegraph Address, New Salem, Mass.

Post Office and L. D. Phone Address

MILLINGTON, MASS.

Mention The Review when you write.

### Natural Green Sheet Moss

Per 10-lb. bag, \$1.75

### Dyed Green Sheet Moss

Per 10-lb. bag, \$3.50

KNUD NIELSEN, Evergreen, Ala.

Mention The Review when you write.

## L. B. Brague & Son

Wholesale Dealers in

### CUT FERNS

MOSS, EVERGREENS

Established  
1867

HINSDALE, MASS.

Mention The Review when you write.

### HUCKLEBERRY

SALAL

RHODODENDRON SPRAYS

DAGGER FERNs

Write for prices, or send \$5.00 for sample crate

F. May, Florist, G g Harbor, Wash.

## NEW CROP GREEN GALAX

75c per 1000

### FANCY AND DAGGER FERNs

fresh from the woods

\$1.00 per 1000

G. W. McGuire, Dark Ridge, N. C.

FRESH  
FROM

FOREST to  
FLORIST

### Southern Holly

Per 40-lb. carton, \$3.50

Per 25-lb. carton, 2.75

F. O. B. Lockesburg

Wholesale and Retail

L. F. KING

Lockesburg, Ark.



## New Crop Green Galax

By mail, postpaid.....per 1,000, \$ 1.50

By express, collect.....per 1,000, 1.25

By express, collect.....half case (5,000), 5.00

By express, collect.....case lots (10,000), 9.00

## NEW CROP, FERNs AND LEUCOTHOE

Ferns, Dagger and Fancy, \$2.00 per 1,000 or \$7.50 per case of 5,000.

Green Leucothoe, long, medium and short, \$5.00, \$3.50 and \$2.00 per 1,000.

### PREPARED BRONZE GALAX

By mail, postpaid .....per 1,000 \$ 2.00

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### PREPARED MAGNOLIA

Green, Brown and Purple.

By mail, postpaid .....per carton, \$ 1.75

By express, collect.....per carton, 1.50

By express, collect ...25-lb. cartons, 4.50

By express, collect ...50-lb. cartons, \$ 8.00

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### PREPARED OAK

Tan, Bronze and Green.

Short Oak, for wreaths, express collect, 5-lb. cartons, \$2.00; 25-lb. cartons, \$9.00; 50-lb. cartons, \$17.00; 100-lb. cartons, \$30.00.

Long Oak Sprays (36-inch to 40-inch), 25c per pound, any quantity.

Medium Oak Sprays (20-inch to 30-inch), 23c per pound, any quantity.

We absolutely guarantee our line of Prepared Decorative Greens to be of the best both as to quality and color.

Best Quality.

Best Service.

Terms Cash

ELK GALAX & FERN COMPANY, Johnson City, Tenn.

Mention The Review when you write.



## SPHAGNUM MOSS

Clean, dry, good texture, large burlapped bales, weight about 25 lbs. each.

10 to 50 bales, 75c each, F. O. B. City Point.

Deduct 3 per cent if you remit with order.

Dealers: Get our wholesale car lot prices; write.

Produced and guaranteed by

A. J. AMUNDSON CO.,

CITY POINT, WIS.

## A HALF-INCH ADVERTISEMENT

here will keep your name and specialty before the whole trade, at a cost of only 62½c per week on a yearly order.

PREPARED LYCOPODIUM, finest quality, in cartons or boxes by the ton. Get my low price before placing your order.

JOHN PERMAN, Catawba, Wis.

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**Wallace, Idaho** Member  
F. T. D.  
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We cover Southern Idaho  
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# WILD SMILAX

Prompt shipment—\$3.00 per case  
WIRE, WRITE OR PHONE

E. A. BEAVEN, Evergreen, Ala.

## Extra Long, Fancy and Dagger FERNS

Gathered Fresh Daily from the Woods  
**NOTICE—FERNS NOW READY.  
WRITE FOR PRICES.**

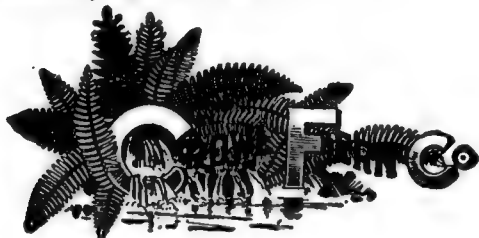
**Laurel Festooning.** Fresh stock supplied on short notice; use it for your weddings and other similar decorations; nothing better.

**Sphagnum Moss**, \$5.00 per large bale.

**Ground Pine**, 12c per lb.

**Branch Laurel**, large bundles, 50c.

**Hemlock**, large bundles, \$1.00.



Telegraph Address, New Salem, Mass.  
Post Office and L. D. Phone Address  
**MILLINGTON, MASS.**

Mention The Review when you write.

## Natural Green Sheet Moss

Per 10-lb. bag, \$1.75

## Dyed Green Sheet Moss

Per 10-lb. bag, \$3.50

**KNUD NIELSEN, Evergreen, Ala.**

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## L. B. Brague & Son

Wholesale Dealers in

## CUT FERNS

## MOSS, EVERGREENS

Established 1867 **HINSDALE, MASS.**

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SALAL

RHODODENDRON SPRAYS

DAGGER FERNS

Write for prices, or send \$5.00 for sample crate

**F. May, Florist, Gg Harbor, Wash.**

## NEW CROP GREEN GALAX

75c per 1000

## FANCY AND DAGGER FERNS

fresh from the woods

\$1.00 per 1000

**G. W. McGuire, Dark Ridge, N. C.**

**FRESH  
FROM**

**FOREST to  
FLORIST**

## Southern Holly

Per 40-lb. carton, \$3.50

Per 25-lb. carton, 2.75

F. O. B. Lockesburg

Wholesale and Retail

**L. F. KING**

Lockesburg, Ark.



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Best Service.

Terms Cash

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## SPHAGNUM MOSS

Clean, dry, good texture, large burlapped bales, weight about 25 lbs. each.

10 to 50 bales, 75c each, F. O. B. City Point.

Deduct 8 per cent if you remit with order.

Dealers: Get our wholesale car lot prices; write.

Produced and guaranteed by

**A. J. AMUNDSON CO.,**

**CITY POINT, WIS.**

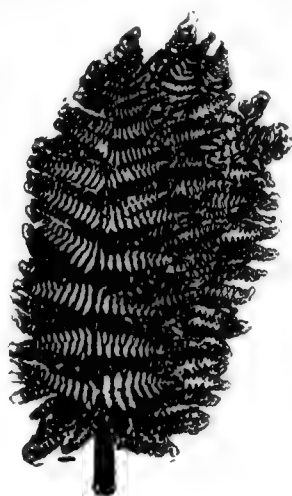
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**PREPARED LYCOPODIUM**, finest quality, in cartons or boxes by the ton. Get my low price before placing your order.

**JOHN PERMAN, Catawba, Wis.**

Mention The Review when you write.



# FANCY FERNS

Finest Stock in the country

**\$3.00 per 1000**

**\$3.00 per 1000**

Subject to Change Without Notice.

<b>Wild Smilax, 50-lb. case.....</b>	<b>\$ 7.50</b>
<b>Green Leucothoe, 100.....</b>	<b>\$1.50; 1000..... 10.00</b>
<b>Magnolia Leaves, green and bronze, per carton.....</b>	<b>1.80</b>
10 cartons.....	14.00
<b>Galax Leaves, green, per case of 10,000.....</b>	<b>15.00</b>
<b>GREEN SHEET MOSS, very fine for basket work, trimming pots, etc., per bag.....</b>	<b>2.00</b>
<b>Sphagnum Moss, per bale.....</b>	<b>1 50</b>

FULL SUPPLY CUT FLOWERS AT ALL TIMES.

**MICHIGAN CUT FLOWER EXCHANGE, 1452-1458 Randolph St., Detroit, Mich.**

Mention The Review when you write.

## WILD SMILAX IS READY

Per case, \$7.50. Write, wire or phone. Prompt shipment.

**E. F. WINTERSON CO., L. D. Phone Central 6004, 166 N. Wabash Ave., Chicago, Ill.**

### CLEVELAND, O.

#### The Market.

The market here had improved considerably last week. There is a good bit of mediocre outdoor stock on the market now, but, owing to the bad weather, it is not nearly so good as it was earlier in the season. Gladioli are about gone. Asters have left us for good and dahlias are on their last legs, so to speak, although they are still the mainstay of this market. Marigolds, zinnias, calendulas, monkshood, gailardias, etc., are still arriving, but the quality is poor and they are moving slowly. The Jewish holidays early in the week helped business considerably. A few mums are coming into the market, but not in a large enough quantity to be of much use. Carnations are arriving in greater quantities, but are still small and short-stemmed, being suitable for funeral work only.

#### Various Notes.

Beginning with this issue, local readers will find a report of cut flower prices of the Cleveland market weekly in the column headed Wholesale Cut Flower Prices.

L. F. Darnell has left for his store in Daytona, Fla., where he intends to open his store again for the winter season.

A. C. Fox has moved his store across the street from his former location.

Oscar Leistner was a recent visitor. Paul Kunze has purchased a Ford sedan.

L. J. Seiger, of the Joseph G. Neidinger Co., paid the town a visit last week, as did Harry Brandt, of Wertheimer Bros. Samuel H. Edelman, of the S. Handing Co., was also a visitor last week. W. A. R.

Binghamton, N. Y.—C. R. Beckwith & Sons will grow plants for the wholesale trade.

## WILD SMILAX

FRESH FROM THE WOODS

**50-lb. cases, \$3.00**

Write, wire or phone.

**KNUD NIELSEN,**

**EVERGREEN, ALA.**

## NEW CROP OF EVERGREENS NOW READY

Finest FERNS, GALAX and LEUCOTHOE we have been able to get for years.

Green Galax, \$1.50 per 1000; \$8.50 per case of 10,000. Fancy and Dagger Ferns, \$2.00 per 1000; \$7.50 per case of 5000.

Green Leucothoe, short, \$2.00 per 1000; medium green Leucothoe, \$3.50 per 1000, and long green Leucothoe, \$5.00 per 1000.

Hemlock Bunches, 2 to 3 feet, 5 cents per pound. Ground Pine and Guinea Pine, 15 cents per pound.

**J. H. Von Canon, Wire us Banners Elk, N. C.**  
Elk Park, N. C.

## Southern Wild Smilax

50-lb. case, \$2.75 30-lb. case, \$1.50

**J. A. CURRY & CO.**  
Quickest Shipper DREWRY, ALA.

## NEW CROP OF Fancy and Dagger Ferns

Green and Bronze Galax leaves, Laurel and all kinds of Evergreens in season. Write for prices.

**P. S. PULOS & BRO.**  
80 New St. NEWARK, N. J.

## CUT FERNS

25 Acres True Asparagus Plumosus Nanus

Direct from grower to consumer. We especially cater to the RETAIL FLORIST. Delivery in good condition guaranteed either by express or parcel post.

**300 Assorted Sprays, \$4.50**

F. O. B. here. Send us your orders for regular shipments.

**Royal Fern Extension Corporation**  
ALTAMONTE SPRINGS, FLA.



# Ferns

# Galax

# Moss

## HEADQUARTERS FOR WILD SMILAX

We receive shipments daily and can ship promptly on receipt of order. Per 50-lb. case, \$7.00

Asparagus Plumosus Sprays.....	per bunch, 35c-50c
Smilax.....	per dozen strings..\$4.00
Adiantum.....	per 100..... 1.50

<b>NEW FANCY FERNS</b>	
Per 1000 .....	\$2.50
<b>GREEN LEUCOTHOE</b>	
Per 100 .....	\$0.75
Per 1000 .....	6.00
<b>BRONZE AND GREEN GALAX LEAVES</b>	
Per 1000, \$1.50; case of 10,000, \$12.50	

<b>BOXWOOD</b>	
Per lb.....	\$ 0.30
Per 50-lb. sack .....	12.50

**CHIFFON--All Colors**  
4-in., yd., 5c; 6-in., yd., 7c

<b>SPHAGNUM MOSS</b>	
Select quality, large size bale....	\$1.75
5 bale lots, or more, at.....	1.60
10 bale lots, or more, at.....	1.50

<b>GREEN SHEET MOSS</b>	
Per bundle .....	\$ 1.50
Per 10 bundles.....	14.00

Write for price list on Wire Designs

Red, Brown, Green and Purple Magnolia Leaves ....\$1.75 per carton; 10 cartons, \$16.00.

Everything in Florists' Supplies

Write for price list

THE LARGEST SHIPPER  
AND HANDLER OF

## CUT FLOWERS

IN THE  
CINCINNATI MARKET

**C. E. CRITCHELL,**

Wholesale Commission Florist,  
15 East Third Street,

**Cincinnati, Ohio**

# Ferns, Wild Smilax, Leucothoe, Galax

New Ferns .....	\$2.50 per 1000
Green Galax.....	\$1.50 per 1000; \$12.50 per 10,000
Sphagnum Moss.....	\$1.50 per bale; \$13.00 per 10 bales
Green Sheet Moss .....	\$1.50 per bale; \$14.00 per 10 bales
Brown, Green and Purple Magnolia, \$1.50 per carton; 10 cartons, \$13.50	
Red Magnolia.....	\$1.75 per carton

## CHIFFON

4-inch.....	5c
6-inch.....	7c

All Kinds of Wirework and Decorations Carried in Stock

## THE WILLIAM MURPHY COMPANY

WHOLESALE COMMISSION FLORISTS

329 Main Street

Phones Main 980-981

CINCINNATI, OHIO

Largest Shippers of Home-Grown Cut Flowers in the Cincinnati Market

## LAUREL, MOSS

GREEN SHEET MOSS, large thin pieces, bag, \$1.75  
LAUREL BRANCHES, 2x2x4-ft., case.... 3.25  
LAUREL STEMS, large bag..... 1.25

Goods are strictly fresh

W. Z. PURNELL, SNOW HILL, MD

## SPHAGNUM MOSS, 10 bales, \$13.00

Asparagus Plumosus and Coontie Fronds our specialties.  
"Xtra" Quality Wire Designs. Send for Price List.

E. G. GILLET, Wholesale Commission Florist 131 E. 3d St., CINCINNATI, O.

## CHOICE FERNS

FANCY AND DAGGER

\$1.25 per 1000; 5000-case, \$5.00

HAMILTON BROS.

Franklin Co.

Millington, Mass.

## Our New Crop of Fancy Ferns

is now ready for shipment, in any quantity at current market prices.

Hemlock Sprays, \$5.00 per 1000.  
Screened Hardwood Leaf-Mold, \$1.15 per bag; \$16.50 per ton.

Reference or cash. Prompt shipment.

NORTHERN FERN CO., Schofield, Wis.

## Prepared Magnolia Leaves

In Cases or Cartons

THE RUMBLEY CO.

Evergreen, Ala.

# PACIFIC COAST DEPARTMENT

**Orville, Cal.**—Frank C. Mekellos, sealer for the county of Butte, has purchased several thousand bulbs and plants, along with a quantity of flower seed. Mr. Mekellos has a few acres of land, upon which he will grow plants and flowers for the market. He intends also to erect a small greenhouse in the spring.

**Medford, Ore.**—A. Schoepen will engage in the trade. Mr. Schoepen intends to build one house 29x100 this fall, and will grow cut flowers and plants for the wholesale and retail trade. He will add two houses to his range in the spring. The business will be conducted under the name of the Rogue Valley Floral Co., at Medford.

## LOS ANGELES.

### The Market.

After some of the hottest weather ever remembered here during September, a most acceptable rain fell the last days of the month, doing untold good to practically all crops. Outside mums were the only thing harmed and these were not fit for distance shipping for a few days. The average rainfall in Los Angeles county was approximately one inch. Orange, Riverside and San Diego counties, however, registered more. Roses are greatly improved and are rapidly approaching a fine quality. Dahlias are still in fine shape and cleaning up well. Carnations are of excellent quality and plentiful. Valley and orchids are about even with the demand. Baby roses are overplentiful. In small flowers there are plenty of daisies, pompons, zinnias, some late asters, cornflowers and centaureas. Mums, of course, hold the floor and are good in all varieties. Greens are plentiful.

### Various Notes.

C. Gutting, James McGillivray and H. R. Richards left, October 6, for San Diego for a few days, being judges at the San Diego flower show.

Ernst Amling, of Orange, proprietor of the new range of greenhouses at Santa Ana, has joined the board of directors of the E. C. Amling Co., of Los Angeles. He has also been appointed treasurer of the company. E. C. Amling and Mrs. Amling left for Chicago last week, to be away about a month.

Another new flower store has been opened at 736 West Sixth street by E. Schaefer & Co. Mr. Schaefer's uncle, Charles Troller, is in charge, as a good deal of the former's time is taken up by his nursery at 2905 South Figueroa street. He has built up a good business at this place and has a good-looking line of stock. In the store some attractive new fixtures, including counters and an icebox, have been installed. Mr. Troller was formerly in the florists' business in Guatemala.

William Kent, formerly with the Orchid Shop, in Pasadena, and more recently with the L. A. Floral Co., has joined the staff of the Arizona Seed & Floral Co., Phoenix, Ariz., and left for Arizona last week.

W. Armacost & Co. report an improvement in long-distance shipping.

The cooler weather has been especially favorable to the roses, hardening them and improving the color. Mums are also going out in fine condition now. Word from the Sawtelle range says the new greenhouses are finished.

H. N. Gage Co. says the imported Dutch bulbs arrived in excellent condition this year and their arrival has made everyone at the nursery busy.

C. Gutting, of the Superior Nursery & Dahlia Gardens, has been working on an exhibit at the Ventura show.

S. Murata & Co. report shipping business extra good for the season.

Some of the finest mums seen this season were at the store of George Hall & Co., the Pink and White Chieftain and Bonnaffon being particularly good.

Paul Miller, of the California Floral Co., reports a great improvement in business.

The entire staff of the Alexandria Florist has been kept busy with more than the usual amount of funeral work, as well as a number of decorating jobs.

F. Lichtenberg reports excellent business at the West Seventh street store.

Although the new European roses at the home nursery of Howard & Smith are kept cut fairly close for bud work, the few flowers open show some great improvements on anything seen here and they are most interesting. At the store at Ninth and Olive streets redecorating has been going on for some time, but now that it is finished, the store and office of both places look a great deal more attractive. A fine popular effect in bamboo has been worked out by Arthur Howard, who manages this end of the business. Mr. Howard says that business has been greatly increased.

## SAN FRANCISCO, CAL.

### The Market.

Market conditions have changed but little since last week. There has not been any rain to speak of and the chrys-

## CALIFORNIA Flowers and Greens

OF ALL KINDS AT  
LOWEST MARKET PRICES  
PACKED RIGHT

## L. A. FLORAL COMPANY

*The House of Quality and Service*

236 EAST FOURTH ST., LOS ANGELES, CALIF.

*Write for Special Prices*

## THEY SHIP WELL

*We mean the*

## MUMS

*and*

## NEW CROP CARNATIONS

Our stock is the finest coming to this market and our growers were never in better shape than this season.

Our packing methods insure good results and our prices are right on all classes of stock.

## S. MURATA & CO.

380-386 S. Los Angeles St., LOS ANGELES, CAL.

*Oldest and Most Experienced Shippers in California*

## WE NEVER MISS



## “How’s Fishing?”

I AM just back from the high Sierras. Had a good time and thought that I would tear right into business. Grabbed my order book and started in. Somehow things didn't go right. Talked Greens, Ribbons and Moss—no interest; tried Cyclamens—same result; talked about our 9 new rose houses—not a rise out of them. As soon as they could slip a word in, it was, “WHAT LUCK?” “HOW’S FISHING?” So I talked fish.

There is much to be learned, as well as enjoyed, along a trout stream. Folks are just like fish. Down town we say, “Business is good;” in the mountains, “Fish are biting fine.” They will always bite if you use the right kind of bait and present it right. In the Spring the trout wants earthworms and garden grubs; your customer will want garden seeds and bedding plants. When flowers are scarce people will take anything. When your trout is hungry he will bite anything from a grasshopper to a bacon rind. Some days he is feeding on the bottom, other days on the top; part of the time he is in the pools, other times in the riffles. One day you may pull him in through his appetite, another day through his curiosity. “Great suffering cats, what kind of a bug is that?” he says, when he sees a bright colored Royal Coachman hit the water, and starts right out to investigate.

A good fisherman studies fish and gives them what they want.

A good salesman studies folks and gives THEM what THEY want.

Just now Chrysanthemums are the best bait. Pretty soon it will be Roses, or Cyclamens, or Violets—and by far the best bait shop, at any season, is

***The Biggest, Best and Busiest Store in the West***

***Walter Armacost & Co.***  
WHOLESALE FLORISTS AND FLORISTS SUPPLIES.

**321 East 4th Street,**

**LOS ANGELES, CALIF.**

**WE CLOSE SUNDAYS**



# AMLING'S

FOR

## THE FINEST MUMS ON THIS MARKET

and all other stock of first-class shipping quality. Our entire staff is at your service at all times. **Valley** and all other stock in season at the lowest market prices consistent with AMLING quality.

Store open from 7 a. m. to 5 p. m. daily

Store closed Sundays

**E. C. AMLING CO., 447 Wall Street, LOS ANGELES**

anthemums are now in full season. Carnations are fairly plentiful, while dahlias are abundant and good. Roses continue to improve, white roses being more plentiful, with good crops of Russells. There are some fine cut cyclamens in the market and marigolds and gillyflowers are plentiful. The Japanese market has quantities of pompon mums, in addition to its flood of large chrysanthemums. The San Francisco Coöperative Market now has a large ice house and is shipping to eastern and other points, not only cut flowers but potted plants, palms, etc. Baby roses are just coming in and are of good quality.

### Various Notes.

J. A. Axell has bought out his partner, P. B. Norton, and is now the sole proprietor of the large wholesale house on Bush street. Mr. Norton was Mr. Axell's partner for the last two years and he seems to have decided that life is too short for such strenuous activity as the business of a wholesale florist demands. Mr. Axell is so busy that he has added ten extra men to his shipping staff. "Shipping this year is beyond all expectations, not only with us, but all down the line," said Mr. Axell.

Darbee Florist recently engaged a new manager at the nurseries, who is sending in crops of exceptionally large and rich-colored violets. Mrs. Darbee said: "Violet shipping is in full swing, and we are busy." But, in spite of its being mum and violet season, Mrs. Darbee is going, with characteristic energy, at her work to help save the redwood trees.

C. Kooyman Co. was the successful bidder for a large bulb order advertised by the park commissioners of Oakland. The bulbs are for one of the Oakland city parks, and the order ran into four figures. A good demand for bulbs is reported by this firm. Mr. Kooyman says that the California and Holland-grown bulbs are good this year.

E. W. McLellan has taken a stand in the coöperative market, although the firm's house is just across the street from the market. Baby roses are coming in from this firm's nurseries.

Azzaro Bros. have opened a wholesale flower business at 453 Bush street. They are growers of ferns and greens in the mission district and owners of retail stores in Fresno and in Stockton, Cal. Their retail establishments are run under the name of the San Francisco Floral Co. They state that they will do a general wholesale business in cut flowers and greens at their Bush street place.

F. C. Jaeger & Son, in spite of adding to their staff, have to work part of the

## 5000 Cyclamen, Fischer's strain

at reduced prices to move stock quickly. Fine bushy plants, full of buds.

20 Rose von Zehlendorf, salmon red  
20 Perle von Zehlendorf, salmon pink  
20 Christmas Red  
10 Pure white  
10 White with Eye

100 in all. From 3-inch pots, \$12.50 per 100; 4-inch pots, \$20.00 per 100. If no white are wanted, add 10% to above prices. No charge for packing.

Extra select from 6-inch pots, \$60.00 per 100. These prices are without pots; if pots are wanted, add 10% to above prices for pots and packing.

Some will come into bloom for Thanksgiving and all for Christmas.

Cash with order, please.

**Fred Grohe Co., R. F. D. 4, Box 367, Santa Rosa, Cal.**

Mention The Review when you write.

Asparagus Plumosus and Sprenger's Sprays, \$1.35 per 100; 500 for \$6.25. No charge for Packing.  
Asparagus Plumosus Seedlings.....\$1.25 per 100, \$10.00 per 1000  
Asparagus Sprenger's Seedlings..... 1.00 per 100, 9.00 per 1000

By PARCEL POST PREPAID

**HARRY BAILEY, R. F. D. 6, Box 354, LOS ANGELES, CALIF.**

Mention The Review when you write.

## MEXICAN IVY IS READY

Our light packing will save you on express.

**HUMBOLDT EVERGREEN CO., Dyerville, California**

Mention The Review when you write.

Wagner's Giant Winter and all other standard

**Rhubarb Seeds and Plants**  
also **BLACKBERRY SEED**

**All varieties of Berries and Small Fruiting Plants**

including Currants, Gooseberries and Thornless Blackberries.

Send for trade list.

**WAGNER'S NURSERY**  
Pasadena, Cal.

**Plumosus, Maidenhair**

and all classes of Greens always on hand at right prices

Write for special prices on

**Christmas Greens and Decorative Material**  
We are headquarters

**Los Angeles Evergreen Co.**  
456 Wall Street, LOS ANGELES, CAL.

## PALMS

**Phoenix Canariensis**

Pot-Grown

24 inches high  
\$9.00 per doz.

**E. H. RUST**

1625 Bank St., So. Pasadena, Cal.

**Dahlias - Gladioli - Cannas**

**SELECTED DAHLIA SEED**

**ARCHER'S GARDENS**

Los Angeles County 400 No. Marengo Avenue  
**ALHAMBRA, CAL.**

## Cyclamen—Poinsettias

When visiting Los Angeles for the big show be sure and call on the

### Cedar Nursery Company

We have absolutely the finest pot plants of Cyclamen and Poinsettias in Southern California. A visit will convince you and our prices are reasonable. We have a big stock of both for the holiday trade.

### Cedar Nursery Company

Wholesale Growers of  
HIGH QUALITY POTTED PLANTS

1115 So. Vermont Ave., Telephone Home 55345 Los Angeles, Cal.



## MUMS IN QUANTITY

### BEST STOCK AT RIGHT PRICES

We are better prepared this season than ever before for long distance shipping and a trial order will convince you that our stock and business methods are right.

Mail Address  
Box 538, Station C  
Los Angeles

### Geo. J. Hall & Co.,

WHOLESALE FLORISTS

423 East Fifth Street,

LOS ANGELES, CAL.

Wire  
GEO. J. HALL & CO.,  
Los Angeles

## CALIFORNIA ZINNIAS

NEW, EARLY DAHLIA-FLOWERED ZINNIA SEED—NOW READY

Write for our catalogue and prices

R. G. FRASER & SON, Wholesale Seed Growers, Route 2 Box 30 PASADENA, CALIF.

night on refrigerator days. "The result of having contented customers," said F. C. Jaeger, Jr.

Luther Burbank took his first degree in Scottish Rite Masonry October 4 at Santa Rosa. The large class of candidates was called "The Burbank Class" in his honor. A few weeks ago Mr. Burbank was made a master Mason, according to the York rite.

Domoto Bros. have large crops of pompon mums coming from their nurseries. The pompon mums are in rich autumn tints and are great favorites for art floral baskets. This firm has built a drying house for its strawflowers and is succeeding well in preserving the colors.

S. Enomoto, of Enomoto & Co., Inc., states that the chrysanthemum season will be at its height about October 15. Mums are more in demand this season than ever before. Some of the orders from individual customers run as high as ten boxes in one shipment. The firm is also busy with violets.

The United Flower & Supply Co. is getting satisfactory results from its manager, I. Inoue, in Chicago. He is studying the "arrival" end of mum shipments. The firm has received shipments of many colored mats, as well as of graceful baskets from Japan. These, together with consignments of packing tape, are now at the firm's Bush street headquarters.

The Growers' Floral Co. reports a busy season.

Charles C. Navlet Co. displays prize dahlias while selling seeds, so that the customer can see what he is getting. L. Picotti, the San Francisco manager, says that the third consignment of Holland bulbs has arrived and is selling rapidly.

An autumn window brought customers to buy it out at the Misses Hannon store. It was done in flaming red eucalyptus, burning bush, oak leaves in fall tints, vases of red peppers, yellow baby squash and ripe apples treated by a process

We Can Furnish Now Direct  
to You

## Mexican Ivy

LIGHT PACKING  
NO PACKING CHARGE

H. H. Myers Evergreen Co.  
FORTUNA, CALIF.

Mention The Review when you write.

that makes real fruit look like wax. There were also masses of a new chrysanthemum with petals of old gold on one side and mahogany color on the other. This mum is not a good shipping variety, but it is popular locally for window decoration.

# California Flowers Now Ready for Shipping

<b>Mums</b> , large, selected, our specialty.....	\$2.00 to \$3.50 per dozen
<b>Mums</b> , small and medium .....	50c to \$1.50 per dozen
<b>Pompons</b> , bunches, assorted colors .....	25c to 50c per bunch
<b>Violets</b> .....	\$1.25 per dozen bunches
<b>Helichrysum</b> , selected.....	\$1.50 per 100
<b>Statice</b> , blue, white, yellow.....	\$3.00 per dozen bunches
<b>Plumosus and Adiantum</b> .....	30c per bunch
<b>Mexican Ivy</b> .....	15c per bunch
<b>Other California Greens</b>	

Wholesale

**DARBEE'S**

Retail

1036 Hyde Street, San Francisco, California.

MEMBER FLORISTS' TELEGRAPH DELIVERY ASSOCIATION.

Mr. and Mrs. Victor Podesta celebrated their silver wedding anniversary October 4 with a banquet held in the ballroom of the Fior d'Italia restaurant. About 200 relatives and employees of the firm, with a few close friends, were present. Mr. Podesta wore his well preserved wedding suit. Mrs. Podesta was modestly gowned in black and wore a magnificent corsage ornament of orchids and lilies of the valley. Autumn tints prevailed in the floral decorations. William Pagannini entertained with whistling solos and Michael Solari and Manuel Russell danced.

A sweeping victory by 200 points was won by the Podesta & Baldocchi staff at the return bowling contest. They are now out to challenge the florists and growers of the state.

Miss Kate Parsons, the Fresno florist, has been visiting San Francisco to attend performances of the Scotti grand opera company.

San Francisco and Los Angeles newspapers commented on the remarkable pall of tiger lilies made by Albert O. Stein for the late Virginia Rappe. It was used in both cities and held its freshness.

When the Italian general, Badoglio, was a fêted visitor in San Francisco, the Conservatory, 901 Larkin street, made the great memorial wreath with streamers inscribed in honor of American and Italian soldiers. The wreath was eleven feet high and six feet across.

There is a fashion show in progress at the Palace hotel and Fred Bertrand says that those who attended it buy flowers—some lavishly.

Angelo J. Rossi, of Pelicano, Rossi & Co., has been endorsed for supervisor by the united voters of San Francisco.

Joseph's finds that there is a considerable demand for social and funeral work at present.

The Art Floral Co. is showing some huge baskets of particularly large mums. These always attract attention, especially from the tourist trade. M. M.

SPOKANE, WASH.

The Market.

The frost has taken most of the outdoor flowers and the greenhouses are once more supplying the stock. Roses are coming in well, with the supply a

## STANDARD AND NOVELTY ROSES

Field-grown, clean, heavy two-year, own-root stock.

Write for 1921-22 trade list.

**WESTERN ROSE CO., ALHAMBRA, CAL.**

Mention The Review when you write.

## ROSES — PORTLAND — ROSES

**HARDY PERENNIALS** Field-grown. The World's Best. The Best is the Cheapest. Ask for Price List.  
Mountain View Floral Co., Portland, Oregon.

Mention The Review when you write.

## FLOWER SEEDS

Select strains. High germination. The best varieties for commercial growers.

	Tr. pkt.	¼ oz.	Oz.
<b>Anemone The Caen</b> (bulbs)			
Best French mixed, single.....	\$0.50	\$1.00	\$3.00
<b>Antirrhinum</b> (Snapdragon)			
Giant, Bronze and Old	½ oz.	¼ oz.	
Rose, beautiful .....	\$0.50	\$1.50	\$2.50
Giant, famous silver pink, best producer .....	.50	1.50	2.50
Giant, beautiful rose pink, new, from England.....	.50	1.50	2.50
Giant, vivid orange with yellow center, New from England .....	.50	1.50	2.50
Giant, true pink, with no white throat .....	.50	1.50	2.50
Giant, all other colors, separate .....	.50	1.50	2.50
Statice (Everlasting) .....	Oz.	¼ lb.	
Bonduelli, large yellow.....	\$0.60	\$2.00	
Sinuata, well known blue.....	.60	2.00	

Other strawflower prices upon request.

**ADRIAN J. SCHOORL**

255 California St., San Francisco, Cal.

Mention The Review when you write.

Your inquiries for anything you may need

WILL BE APPRECIATED

**H. L. OLSSON CO., Inc.**Growers of Quality Plants for the Trade  
Box 494, SPOKANE, WASH.

**PAUL ECKE**, Largest grower and shipper of cut  
POINSETTIAS and POINSETTIA stock plants.  
1226 Hayworth Ave., Los Angeles, Cal.

## ROSES

Highest Quality—Large Supply.

Shorts, 6 to 9 and 9 to 12 inches

Medium, 13 to 18 inches

Long, 20 to 27 inches

Dunlop	White Killarney
Pilgrim	Hoosier Beauty
Columbia	White Shawyer
Ophelia	Butterfly
Shawyer	Milady

## MUMS

Ready October 15th

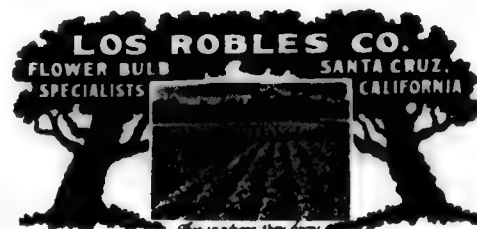
Best large varieties and Pompons  
Sprengeri, Plumosus, Ferns.

No charge for packing.

Write for samples and prices.

**Miller Floral Co. UTAH**  
FARMINGTON,

Mention The Review when you write.





# Chrysanthemums and Pompons

## ARE NOW AT THEIR BEST

We have them in all colors and varieties.  
We take pride in ourselves on our packing.

TRY SAMPLE SHIPMENT.

**Violets Ready October Fifteenth.**

**J. A. AXELL**

**WHOLESALE COMMISSION FLORIST**

**463 Bush Street, San Francisco, Cal.**

WE CLOSE SUNDAYS

**CHRYSANTHEMUMS** OF FINEST QUALITY ARE  
NOW READY FOR SHIPPING

GIVE US AN INITIAL ORDER FOR TRIAL.

**Order DRIED FLOWERS for your Winter's Supply.**

STATICE—Lavender, white, yellow. STATICE Latifolia (fine variety).

STRAWFLOWERS—Acroclinium, Helichrysum.

GREENS—Woodwardia, Plumosus, Adiantum, Brakes, etc.

**DOMOTO BROTHERS.,**

**440 Bush Street**

**WHOLESALE  
AND SHIPPERS**

**San Francisco, Cal.**

little in excess of the demand. Carnations are good, but somewhat short-stemmed. Chrysanthemums are being shipped in, because the local supply is inadequate for the demand. In potted plants cyclamens and primulas are about the only flowering plants, but some fine ferns are to be had.

#### Various Notes.

S. Younkin and W. S. Hoyt, of Hoyt Bros., accompanied by J. W. Duncan, the park superintendent, spent a few days at Priest lake, Idaho.

We are sorry to lose one of the old-time growers of the city. Mr. Burnette, formerly of the firm known as Burnette Bros., and his family have moved to California. He has been in poor health for the last few years and the family

physician thought a change would be of benefit to him. He carries the good will and best wishes of the members of the Spokane Florists' Club with him. Mr. Christensen has purchased the Rockwood greenhouses, formerly owned by Mr. Burnette.

The close of the summer trade found all the retail men well satisfied with the business done.

The coöperative advertising campaign began with October. Funds were collected during the summer to start with a vim.

A new store will be opened about October 20 at 3 North Lincoln street by William Peters, of Hillyard, and H. Hill, of Hoyt Bros. Co., to bear the name of the City Floral Co. It will be an up-to-date store in every respect. The fixtures

will be of light French gray and there will be a modern window for display, with a frontage of twenty feet. A line of first-class stock will be carried and design work will be made a specialty.

The regular meeting of the Florists' Club was held at the Y. M. C. A. October 4. The club has approximately forty members now and, it is expected, will do some good work this winter. H. H.

#### SEATTLE, WASH.

#### The Market.

Heavy funeral work at the close of last week created almost a shortage of stock and helped to give a total to the week's operations which was satisfactory to the trade. Increased cutting was seen on several lines.

## MATS

For wrapping plant pots.  
Write for samples and prices.

## BAMBOO CANE STAKES

Green, 3-ft. . . . \$4.50 per 1000  
Green, 4-ft. . . . 6.50 per 1000  
Natural, 6-ft. . . 7.50 per 1000

## PLANT TUBS

Each . . . . . 50c

# MUMS

Now ready for shipment.

## DRIED STRAWFLOWERS

of all varieties.

## ENOMOTO & CO., Inc.

Wholesale Growers and Shippers

35 Saint Anne Street SAN FRANCISCO, CAL.

## GLADIOLUS BULBS

I hereby offer my entire stock of Gladioli for sale at reduced prices. These bulbs are true to name, are first-class, and the larger sizes just the thing for forcing for early cutting by florists. October is the best month for outdoor planting in southern California and Florida, to cut for Memorial Day.

25,000 A-No. 1 size <b>America</b> . . . . .	\$12.50 per 1000
3,500 <b>ORCHID</b> (see description below) . . . . .	35.00 per 1000
1,000 <b>Autumn Queen</b> . . . . .	20.00 per 1000
1,500 <b>Mrs. Francis King</b> . . . . .	15.00 per 1000
5,000 <b>Chicago White</b> . . . . .	15.00 per 1000
1,500 <b>Halley</b> . . . . .	15.00 per 1000
2,500 <b>Mixed</b> . . . . .	10.00 per 1000

All of the above are A-No. 1 size bulbs.

**ORCHID** is one of Kunderd's creations. I bought the entire stock of him when he first originated it, and own every bulb of it. It resembles the Chicago White in color, but is a far better white, and in every way superior to that popular variety; has a larger flower, is more vigorous in growth, and a far better bulblet maker. It is not more than five days later. It will supplant Chicago White wherever it is tried.

**E. T. FLANAGAN, R. R. No. 2, Box 417, SAN GABRIEL, Cal.**

## Planting Stock

5,000 No. 5 <b>ORCHID</b> . . . . .	\$15.00 per 100
75,000 No. 5 and 6 <b>America</b> . . . . .	8.00 per 100
5,000 No. 5 and 6 <b>F. King</b> . . . . .	4.00 per 100
5,000 No. 5 and 6 <b>Halley</b> . . . . .	6.00 per 100
6,000 No. 5 and 6 <b>Chicago White</b> . . . . .	6.00 per 100

Potted plants and flower baskets, many of the latter of elaborate design, have been big sellers and the supply of potted plants from local growers is excellent.

Some high quality Laddie carnations are arriving. Other varieties of carnations are also in large supply and the increase in sunny days has raised the color standard in the pink and red carnations. Roses show a heavier cut, with Russell plentiful at this time and some of the red varieties showing an increase. Wards are common and the present cut of Butterfly is of fine quality.

Lilies are enjoying a long season this year and are being used in store decorations and funeral work to a great extent. Adiantum is probably the most popular single item. Lily of the valley is more plentiful, but trade requirements keep it well cleaned up. The cut of orchids is still short. Bouvardia is offered in fine quality.

The absence of frost leaves the supply of gladioli still heavy, although the cut has fallen off. Home-grown mums of good quality are offering brisk competition to California flowers, although local crops are still limited to a few varieties. Dahlias are in ample supply and asters are heavy enough to figure in shipping trade somewhat.

F. C. Smith, of the Smith Floral Co., Tacoma, Wash., was a visitor last week and while he was here he closed for an agency in Tacoma with the Pig'n Whistle Co., of Washington. This marks the third instance in the northwest where candy and flowers are being retailed in the same shop, the others being the Crammatte Floral Co., Aberdeen, Wash., and the Swetland Flower Shop, of Portland, Ore.

The Orpheum Floral Co. is making a special display in its windows of thirty-six varieties of pompon dahlias. A num-

## Cottage Gardens Nurseries of EUREKA, CAL., offer

**AZALEA INDICA**—Ready for shipment.  
**TUBEROUS BEGONIAS**—For December delivery.  
**GLOXINIAS**—For December delivery.  
**BOXWOODS**—For November delivery.  
**ERICAS**—In varieties, for fall delivery.

For Price List Write to

**G. VANDEN ABEELE, Receiver**

P. O. Box 78 COTTAGE GARDENS NURSERIES EUREKA, CAL.

## Richard Diener Company

INC.

Originators and Growers  
of the Largest and Finest  
Gladioli and Petunias

Catalogue on Request

**KENTFIELD**  
Marin County CALIFORNIA

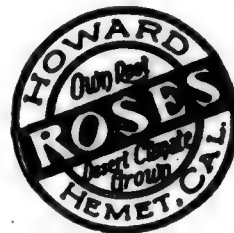
ber of buyers of bulbs have been attracted into the shop by this display. This shop has been also featuring some fine potted cyclamens.

Rosalia Bros. handled the decoration of the Temple di Hirsch for the Hebrew

**OWN-  
ROOT**

1921-1922  
List ready.  
All Field Grown.

**HOWARD ROSE CO.,**  
HEMET, CAL.



New Year's ceremonies last week, using gladioli, asters and all varieties of greens and autumn leaves. The interior of this store is being refurnished and the cement-stone floor repolished by electric machinery, which will add

## CALIFORNIA MUMS

**Best  
Shipping Condition**

Mums, in all colors, small .....	\$1.00 per dozen
Mums, in all colors, medium .....	\$1.50 to 1.75 per dozen
Mums, in all colors, selected grade ..	2.00 per dozen
Mums, in all colors, special grade .....	2.50 per dozen
Pompons, yellow or bronze colors .....	25c to 35c per bunch

**Violets are now ready for shipment.**

**Plumosus and Adiantum—Seasonable flowers of all kinds**

## DRY FLOWERS

Acroclinium, selected grade .....	\$1.00 per dozen bunches
Helichrysum, selected grade .....	1.50 per dozen bunches
Statice, lavender, blue, white and yellow .....	3.00 per dozen bunches
Russian Rat-tail, pinkish lavender. ....	6.00 per dozen bunches

## UNITED FLOWER & SUPPLY CO., Inc.

Wholesale Growers and Shippers

448 BUSH STREET,

SAN FRANCISCO, CAL.

## CHICAGO OFFICE

I. INOUE, Mgr.

1503 Mallers Building, Tel. Randolph 5420, 5 So. Wabash Ave., Chicago, Ill.

# M U M S

ASTERS

DRIED  
STRAW-  
FLOWERS

PLUMOSUS

**Now Ready for Shipping**

ADIANTUM

## GROWERS FLORAL COMPANY

55 Saint Anne Street

Wholesale Growers and Shippers

SAN FRANCISCO, CAL.

greatly to the appearance of the studio. A heavy cut of gladioli is still being handled from the greenhouses, and there has been an increase noted in the late cut of roses.

H. M. Hansen is showing some of the finest potted begonias seen this season at his California avenue salesrooms, and he is also still cutting high-grade gladioli.

The Pinehurst Floral Shop has scored heavily during the last week with some of the best home-grown mums yet shown. The color of these is all that can be desired. African marigolds have also been good sellers.

Mrs. Julius Jacobsen, wife of the proprietor of the Latona Floral Co., has returned from a visit of several months with relatives in California.

Felix Rosaia handled the decorations

at the Arena for the first annual food show, using principally screens of green and autumn foliage, along with asters and gladioli. This was the first show held in this hall in which uniform floral decoration was practiced, and the result was highly satisfactory.

Melby's Flower Shop developed a novel roof garden effect at the Winter Garden theater as a part of the publicity work for a feature picture. White fencing, French marigolds, potted mums, sweet alyssums and other fall-flowering plants were used in this display.

David Jones and Mrs. Ruth Muench, of the Woodlawn Flower Shop, have returned from their vacations, bringing the number of the shop force up to normal. Mrs. Muench has entirely recovered from the operation on her throat. This shop has been showing some fine home-grown

mums, which compare favorably with the California offerings at this time. The supply of Butterfly roses and carnations has registered a material increase. Harry Crouch and T. Rhoades, of this shop, celebrated the opening of the duck hunting season last Sunday, with entirely satisfactory results.

Mike Lewis, of the Lewis Greenhouse Co., at Coeur d'Alene, Ida., was a visitor last week. He was formerly engaged in business in western Washington.

The Beall Greenhouses are delivering some extra fancy Russell roses.

The Hollywood Gardens last week prepared an elaborate casket cover of Butterfly roses and lilies of the valley, this piece being larger than is usual. The close of last week saw such a run of funeral work that stocks were considerably under normal. A considerable num-



# Let Us Have Your Orders This Season

MUMS, selected.....	\$1.25 to \$2.50 per dozen
ASTERS, selected.....	\$1.50 to \$2.50 per hundred
AMARYLLIS.....	\$5.00 per hundred
STATICE, all colors.....	\$2.50 per dozen bunches
PLUMOSUS and ADIANTUM.....	25c per bunch, large bunches
ACROCLINIUM, selected.....	\$7.50 per hundred bunches
DRIED GYPSOPHILA.....	20c per bunch
SUMMER FLOWERS in abundance, at pre-war prices.	

WHOLESALE **F. C. JAEGER & SON** RETAIL  
WHOLESALE SHIPPERS

141 Powell Street

San Francisco, California

ber of luncheon decorations were also handled. The greenhouse is sending in some Laddie carnations of fine quality. Russell Jones, lately with the Pinehurst Floral Shop and before that with the Hollywood Gardens, has returned to the staff of this shop.

Mrs. J. C. Dressen, wife of the proprietor of the Art Floral Co., has sufficiently recovered from her recent illness to return home from Spokane.

McCoy's developed an attractive window last week, using potted cyclamens from their own greenhouses and various roses to good effect.

A novel centerpiece for a Mother Goose dinner at one of the sororities was produced by Irvin Harris. A shoe about thirty inches in length was made in lavender and cream, with dahlias, roses and marigolds set in the enclosed flower container.

The City Flower Shop handled the church decoration and bouquets for the wedding of the first Chinese girl ever graduated from the University of Washington, principally using gladioli, white roses, lily of the valley and bouvardia.

William Desmond was host last week at a dinner attended by a number of the local florists, given in honor of Mrs. Salter, of Minneapolis, Minn.

Kenney's Home of Flowers has had an increase in wedding decorations of late, several good-sized church events having been handled within the last week. On one of these Columbia and Ophelia roses were used throughout.

The Woodland Park Floral Co. has some fine potted cyclamens coming along and anticipates a good shipping trade this season. H. M.

OMAHA, NEB.

## The Market.

Business is good, but collections poor. The retailer says he is satisfied and the wholesaler has to be, for few wholesalers are cutting much. Business has been periodical the last week, rushed one day and idle the next. The cooler weather has brought on better stock and with the light frosts that did away with the garden flowers, business conditions are improving. The heavy funeral work the early part of the week cleaned up everything, and with the rose crop slightly off, and a little early for many mums, stock has been rather scarce,

## Zvolanek's Winter Orchid-Flowering Sweet Pea Seed



Every packet of our Winter-Flowering Sweet Pea Seed must bear our trade mark. Do not accept any other as genuine.

	1-oz.	4 oz.	1 lb.
Xmas Pink Orchid, bicolor.....	\$0.75	\$2.50	\$ 8.00
Zvolanek's Rose, best shell pink	2.50	8.00	25.00
Miss L. Gude, pink.....	.75	2.50	8 00
Mrs. A. Skach, clear pink.....	.50	1.50	5.00
Watchung Orchid, black seeded			
white.....	.75	2.50	8.00
Bridal Veil, best white.....	.75	2.50	8.00
Mrs. Chas. Zvolanek, lavender..	.75	2.50	8.00
Zvolanek's Blue, bluejay color..	.75	2.50	8.00
Zvolanek's Pale Blue.....	.50	1.50	5.00
Zvolanek's Marquis, navy blue..	.75	2.50	8.00
Zvolanek's Orange.....	.75	2.50	8.00
Zvolanek's Beauty, clear dark			
rose.....	.75	2.50	8.00
Zvolanek's Red, best red.....	.75	2.50	8.00

These are a few of the best commercial varieties. There are not any better. Send for complete list of our many other Winter Sweet Peas.

Our new 1921-1922 list has been mailed.

**Ant. C. Zvolanek & Sons, Lompoc, Cal.**

Mention The Review when you write.

## BEDDING STOCK

2-inch pots and rooted cuttings.

**Peters & Sons**  
**HILLYARD, WASH.**  
(We ship from Spokane)

Mention The Review when you write.

**Erica Mediterranea**, out of 2-inch pots. \$8.00 per 100  
**English Ivy**, out of 2½-inch pots, \$6.00 per 100.  
**Hydrangea Hortensis**, out of 2½-inch pots, \$6.00 per 100.  
Cash with order, please  
**Pacific Nurseries, Colma, San Mateo Co., Cal.**

Mention The Review when you write.

**FREESIAS**  
**Precht & Weitella**  
Box 603  
Montebello, Cal.

Mention The Review when you write.

## "try Clarke"

The best and quickest way to get what you want in

**Bulbs, Florists' or Nursery Stock**

is to write

**W. B. Clarke, Horticultural Broker San Jose, Calif.**

Mention The Review when you write.

**Asparagus Plumosus**, 4-in., \$10.00 per 100.  
**Asparagus Sprengeri**, 2-in., \$3.50 per 100.  
**Pansies**, Steele's Greenhouse Special, also German choice colored giants, 6 to 8 leaves, \$5.00 per 1000.  
**Pelargoniums**, Easter Greeting and sports, including many standards, 3-in., \$10.00 per 100.  
**Geraniums**, S. A. Nutt and others, 2-in., \$4.00 per 100, \$35.00 per 1000.  
Also Hardy Perennials. Prices on request.  
**FRED G. EHLE, Wholesale Grower,**  
224-236 Sanborn Ave., San Jose, Calif.

**Phoenix Canariensis, Washingtonia Robusta, Chamaerops Excelsa, Etc.**  
For prices see ad, page 62, issue of Sept. 8.  
**Yokohama Nurseries, R. F. D. 8, Box 432, Los Angeles, Cal.**

## SWEET PEA SEED

NEW 1921 CROP

### Winter-flowering Spencer Varieties

Buy your Sweet Peas from California, where they grow, and get fresh seed at reasonable prices. We list only the best commercial varieties for commercial growers.

	Oz.	¼ lb.	Lb.
Early Aviator, dazzling crimson scarlet	\$0.90	\$3.00	\$10.00
Early Aurora, artistically flaked, white and orange-scarlet	.75	2.50	7.50
Early Heatherbell, best pink lavender	.60	2.00	6.50
Early Illumination, very large, glowing salmon-cerise and orange	.90	3.00	10.00
Early Lavender King, rich, true lavender	.60	2.00	6.50
Early Melody, very fine true pink	.60	2.00	6.50
Early Miss Louise Gude, bright rose-pink	.75	2.50	7.50
Early Orange Beauty, beautiful orange, withstands sun	.75	2.50	7.50
Early Morning Star, fine orange scarlet	.60	2.00	6.50
Early Snowflake, best pure white	.60	2.00	6.50
Early The Beauty, dark fiery rose, very fine	.75	2.50	7.50
Early Yarrowa, rose-pink with light wings	.60	2.00	6.50

We supply other varieties if asked for. Seed ready now. Terms 5% discount for cash with order.

**ADRIAN J. SCHOORL**

255 California St., San Francisco, Cal.



## SEEDLINGS

**Mastodon Greenhouse**, special mixed, per 250, \$2.25; per 500, \$3.00; per 1000, \$6.00.

**Mastodon Private Stock**, mixed, per 250, \$2.00; per 500, \$3.00; per 1000, \$5.50.

1921 Catalogue

### SEED

**Steele's Mastodon Greenhouse**, special mixed (O. K. Outside). 1-16 oz. 65c., ¼ oz. \$1.00, ½ oz. \$2.00, ¾ oz. \$3.75, 1 oz. \$7.00, 3 ozs. \$20.00, 4 ozs. \$28.00.

**Steele's Mastodon Private Stock**, mixed. 1-16 oz. 65c., ¼ oz. \$1.00, ½ oz. \$1.75, ¾ oz. \$3.25, 1 oz. \$6.00, 3 ozs. \$17.00, 4 ozs. \$23.00.

**Steele's Pansy Gardens**

Portland, Oregon

## Ferns in Flats

### Good Strong Plants

Per 100.....\$2.00  
In 5000 lots, per 100.....1.75

### Strong 2½-inch Plants

Per 100.....\$6.00

Write for Varieties

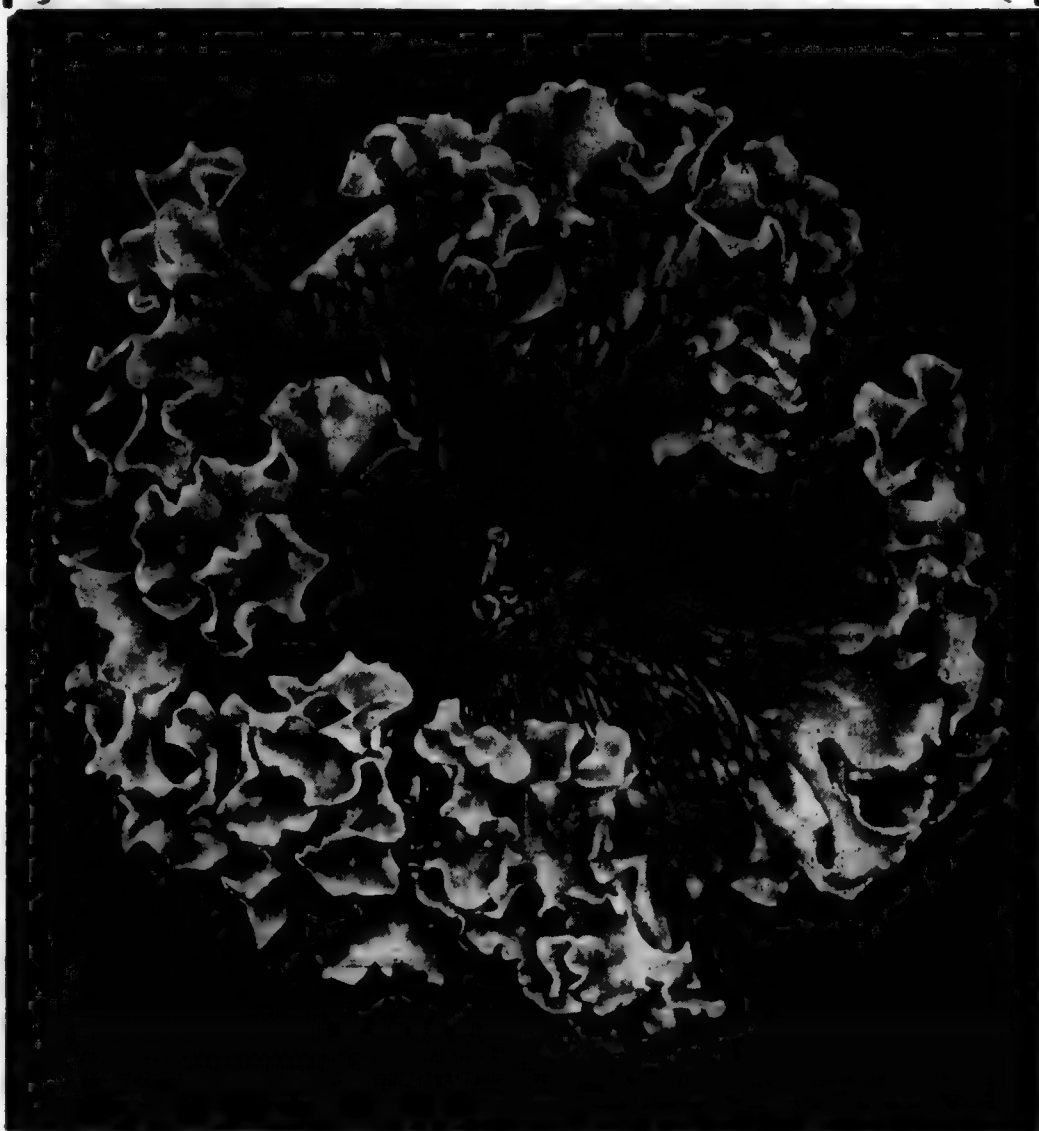
Wholesale List on Nephrolepis, Kentias and Primula Obconica furnished on application.

**H. PLATH**

"The Ferneries"

Lawrence and Winnipeg Aves. San Francisco, Calif.

**Richard Diener Co., Inc., Kentfield, Marin Co., Cal.**



## Diener's Ruffled Monster Petunias

The largest and most beautiful Petunias in existence. They have created a sensation wherever grown. In beauty they are rivals to the Orchid. All seed is raised by hand pollination in lath houses and is done by women. Moreover, climatic conditions here permit seed to be matured without a drop of rain falling in the pods. Hence our seed is strong, vigorous and sure germinating.

### RUFFLED MONSTER PETUNIA SEED

Comes in the following colors:

**PINK**, strong veined center. **RED. VARIEGATED. WHITE. RED**, with black center. **PALE LILAC PINK**, large veined center. **MIXED.**

**FLESH PINK FRILLED** (Pearl of Kentfield). This and the following varieties are somewhat smaller than the above. One of the most beautiful Petunias ever put up.

**PURPLE OR BLUE. WHITE FRILLED** (Dwarf). Apple Blossom (Pink).

Any of the above varieties, 50c per package.

## Diener's Pink Glory

The Greatest Novelty in Petunias for 1922

Pure flame rose-pink without a trace of purple. Flowers measure from three to four inches in diameter. Plants grow to a height of twelve to fifteen inches and are continually covered with flowers. This is the most beautiful Petunia ever put on the market.

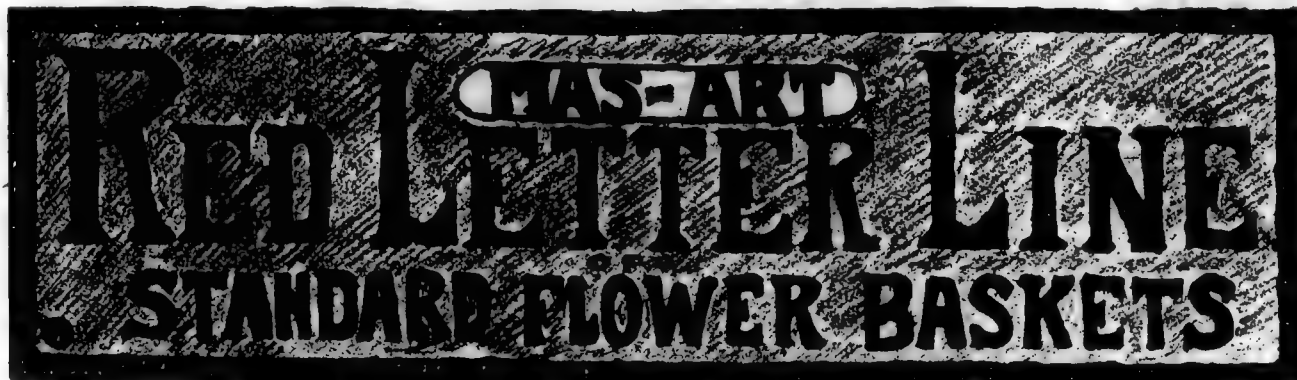
Seed, 50c per package.

Catalogue free on request.

Originators and Growers of the Largest and Finest Gladioli and Petunias in the World.

**RICHARD DIENER CO., Inc.**  
KENTFIELD, Marin Co., CALIFORNIA

Send for our Illustrated Folder about



**MAS-ART BASKET WORKS, Inc., 2001 East 14th St., Oakland, Cal.**

especially carnations. Nearly all of the wholesalers are two weeks late on mums this year. Although there are a limited number of Golden Glow and Smith's Advance coming in daily, these are spoken for long before they are cut. Some of the retailers are still shipping in California mums, which retail at \$6 to \$8 per dozen, but with the express averaging \$1 per dozen it has been a trying proposition and all will welcome the home-grown mums. Premier and Columbia seem to be the main cut of roses, with Ophelia a close third. Short roses are demanding \$3 and \$4 per hundred and the best bring from \$13 to \$16 per hundred. Carnations are selling in limited numbers at \$3 and \$4 per hundred, snapdragons at \$8 and early mums at \$15 to \$20 per hundred. Cattleyas are plentiful.

#### Various Notes.

At a meeting of the Omaha florists, September 29, it was decided to get the sentiment of all Omaha, Neb., and Iowa growers in regard to holding a chrysanthemum show in Omaha, November, 1922. Literature is being sent out asking the florists how they feel about the matter and this will come up in the October meeting.

At the weekly bowling contest F. Swanson rolled high score, 196.

All Omaha florists are interested in who will have the best cyclamen this winter and thus far it is an even race between F. Lainson and C. Hargadine.

The midge is again making its appearance and in some cases has ruined the entire crop.

Among those calling on the trade this week were J. A. Lambert, of the Ove Gnatt Co., Laporte, Ind.; H. W. Miller, of R. E. Gebhardt Co., Chicago, and Frank Stuppy, of Stuppy Floral Co., St. Joseph, Mo.

Mrs. Grengene has taken a position with J. Bath.

Several large bookings are being made for the Herzberg opening here Saturday, October 15. One firm has one order for \$310.

Wilcox & Sons are beginning to cut from their house of Dunlops. T. E. E.

**Grand Rapids, Mich.**—The most conclusive evidence that Grand Rapids is alive and its business booming is that Henry W. Allersma has considered it advisable to make further investments in greenhouse properties. The new greenhouse, it is expected, will be completed at an early date, giving the sorely needed space for an ever-expanding business.

## Boston Ferns

6-in.....	\$ 9 00 per doz.
7-in.....	15.00 per doz.
8-in.....	21 00 per doz.
9-in.....	30.00 per doz.

Packing charged for the plants with pots, 10 per cent of the cost.  
Cash with order, please.

## H. HAYASHI & CO.,

2311 73rd Avenue,

OAKLAND, CAL.

## Cyclamen

4-in., bloom and buds...	\$3.00 per doz.
5-in., bloom and buds...	6.00 per doz.
6-in., bloom and buds...	9.00 per doz.

20,000 A-1 Field-Grown  
Perennial Plants.

10,000 Belladonna and  
Kelway Giants.

10,000 in ten leading  
varieties.

**\$9.00 per 100, \$75.00 per 1000**

500 Boston Ivy, strong  
plants.

**\$12.00 per 100**

**N. Van Hevelingen**  
34 E. 62nd St., Portland, Ore.

SEE OUR LARGE AD ON  
**Seasonable Plants and Supplies**  
in the Oct. 6 issue of The Review.  
**Wilson-Crout-Gehr Co.**  
Wholesale Florists  
East 62nd and Ankeny Sts. Portland, Ore.

**Woodland Park Floral Co.**  
SUMNER - - WASHINGTON  
Wholesale Growers of  
**Pot Plants and Cut Flowers**

**Duluth, Minn.**—The Alpha Florist,  
Louis Visias, proprietor, has sold out to

# BULBS

Highest Quality — California Grown

	Per 1000
Freesia Purity, 7/16-in. to 1/2-in.....	\$ 5.00
Freesia Purity, 1/2-in to 3/4-in.....	9.00
Freesia Purity, 3/4-in. to 1-in.....	13.00
Early Gladiolus, The Bride.....	15.00
Narcissus Paper White, first size bulbs .....	22.00
Narcissus Paper White, second size..	15.00
Narcissus Paper White, planting stock .....	10.00
Narcissus Grand Monarch .....	15.00
Narcissus Grand Monarch, extra large	40.00
Leucojum Vernum (Snowflake).....	20.00
Chinese Sacred Lilies (Imported), Narcissi, which grow in water and are profitable as a side line for florists. Large bulbs, 120 per mat, per 100, \$9.00.	

Prices on Holland Bulbs on Request

Satisfaction guaranteed. Packing free.  
F. O. B. San Francisco, California.

Terms—5% cash with order; 2% ten days;  
30 days net.

**ADRIAN J. SCHOORL**

255 California Street  
SAN FRANCISCO, CAL.

## Dagger Ferns

Seattle Fern and Moss Company  
2135 Western Ave., SEATTLE, WASH.

J. J. Le Borious, the transfer dating  
from October 1.



JOHN KRUCHTEN

HENRY KRUCHTEN

**JOHN KRUCHTEN CO.**

(NOT INCORPORATED)

**Wholesale Florists****30 East Randolph Street**  
L. D. Phone, Central 8016-8017-8018**CHICAGO, ILL.****Wholesale Cut Flower Prices.**

Chicago, Oct. 11, 1921.

	Per 100	
Columbia	6.00 @	\$25.00
Mrs. Russell	6.00 @	35.00
Premier	6.00 @	35.00
Milady	6.00 @	35.00
Crusader	6.00 @	35.00
Butterfly	6.00 @	25.00
Montrose	6.00 @	25.00
Sunburst	6.00 @	20.00
Ophelia	6.00 @	20.00
Double White Killarney	6.00 @	20.00
Nesbit	2.00 @	3.00
Cecile Brunner	2.00 @	3.00
Valley		8.00
Carnations	3.00 @	6.00
Carnations, Laddie		5.00
Sweet Peas	1.50 @	3.00
Easter Lilies, doz.	\$2.50 @	\$3.00
Mums, doz.	2.00 @	6.00
Pompons, bunch		.75
Oatleas, each	1.25 @	2.00

Philadelphia, Oct. 10, 1921.

	Per 100	
Beauty, Special	\$50.00 @	\$60.00
Russell, Hadley, long	15.00 @	20.00
Russell, Hadley, short	4.00 @	8.00
Premier, Columbia, long	12.00 @	15.00
Premier, Columbia, short	4.00 @	6.00
Double White Killarney	4.00 @	8.00
Butterfly, Ophelia, long	8.00 @	10.00
Butterfly, Ophelia, short	4.00 @	6.00
Pilgrim	6.00 @	12.00
American Legion	6.00 @	20.00
Oatleas Lablata	100.00 @	125.00
Easter Lilies	20.00 @	25.00
Valley	8.00 @	10.00
Gladioli	6.00 @	10.00
Dahlias, fancy	5.00 @	6.00
Dahlias, ordinary	3.00 @	4.00
Cypripediums		50.00
Hydrangeas	5.00 @	8.00
Carnations, select	4.00 @	5.00
Carnations, ordinary	2.00 @	3.00
Chrysanthemums, select	35.00 @	40.00
Chrysanthemums, ordinary	15.00 @	25.00
Sweet Peas, select	1.50 @	2.00
Sweet Peas, ordinary	.75 @	1.00
Cosmos	.35 @	.50
Violets	.50 @	.75

Cleveland, Oct. 11, 1921.

	Per 100	
American Beauty	\$ 6.00 @	\$50.00
Columbia, short	4.00 @	8.00
Columbia, long	10.00 @	20.00
Premier, short	4.00 @	8.00
Premier, long	4.00 @	8.00
Ophelia, short	4.00 @	8.00
Ophelia, long	10.00 @	15.00
Butterfly, short	4.00 @	8.00
Butterfly, long	10.00 @	15.00
Sunburst	4.00 @	10.00
American Legion	5.00 @	12.00
White Killarney	4.00 @	15.00
Ward	4.00 @	6.00
Pilgrim	4.00 @	12.00
Miniature roses	2.00 @	4.00
Carnations	3.00 @	4.00
Valley	10.00 @	12.00
Dahlias	3.00 @	6.00
Easter lilies		25.00
Gladioli	4.00 @	6.00
Chrysanthemums, doz.	\$2.00 @	\$6.00
String Smilax		30.00
Adiantum		1.50
Fancy fern, per 1000		@\$3.00
Plumosa, bunch	\$0.35 @	1.50
Sprenger, bunch	.50 @	.75

**Burlington Willow Ware Shops**

Makers of

**Worth While Will-O-Ware**

Baskets for particular Florists

**BURLINGTON, IOWA****Quincy****Art Willow Ware Co.**Makers of Baskets for Every Occasion  
The Home of Quality and Style**QUINCY, ILL., U. S. A.****JOSEPH ZISKA & SONS****Wholesale Florists' Supplies**

MANUFACTURERS OF

**Wire Designs**L. D. Phones { Central 463  
Central 3694

169-175 N. Wabash Ave., CHICAGO

Mention The Review when you write.

*Flower*  
*Facts—*Beauty preserved—  
Profits assured—  
use Gloekler  
Refrigerators for  
cut flowers.Bernard Gloekler Co.  
Pittsburgh, Pa.

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**Grower of Cut Flowers**Milady, Columbia, Sunburst, Ophelia, White  
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CHICAGO**Diamond Basket Co.**

Manufacturers of

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**FLORISTS' SUPPLY CO., Inc.****WHOLESALE FLORISTS**

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**PITTSBURGH, PA.**

Consignments Solicited



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**REFRIGERATORS**

AND STORE FIXTURES

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**MCCRAY**REFRIGERATORS for all Purposes  
Send for Catalogue  
McCray Refrigerator Co. 2188 Lake St., Kankakee, Ind.

HARRISON 1848-1849-1850

**REFRIGERATORS**  
and Complete Fixtures

Union Insulating &amp; Construction Co.

Specialized Construction in Refrigerating Industries  
GREAT NORTHERN BUILDING, CHICAGO**"PARAMOUNT"**

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Phone Main 2964 CHICAGO

# Holton & Hunkel Co.

462 Milwaukee Street

Milwaukee, Wis.

Growers and Shippers of  
**CUT FLOWERS  
GREENS and  
PLANTS**

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## Wholesale Cut Flower Prices.

St. Louis, Oct. 10, 1921.

	Per doz.	
Beauty, Specials .....	\$ 5.00 @	\$ 6.00
Beauty, Extra .....	3.00 @	4.00
	Per 100	
Premier .....	\$ 4.00 @	\$15.00
Columbia .....	4.00 @	15.00
White Killarney .....	6.00 @	8.00
Killarney .....	4.00 @	8.00
Ward .....	4.00 @	5.00
Milady and Ophelia .....	4.00 @	10.00
Russell .....	6.00 @	8.00
Carnations .....	1.00 @	4.00
Easter Lilies .....	6.00 @	8.00
Snappedragons .....	3.00 @	4.00
Daisies .....	1.00 @	2.00
Valley .....	4.00 @	6.00
Gladioli .....	6.00 @	10.00
Asters .....	1.00 @	5.00
Tuberose .....	1.00 @	2.00
Dahlias .....	2.00 @	6.00
Orchids, per doz. ....	\$18.00 @	\$24.00
Mums, per doz. ....	3.00 @	5.00

Boston, Oct. 10, 1921.

	Per 100	
Premier .....	\$ 2.00 @	\$12.00
Columbia .....	2.00 @	16.00
Pilgrim .....	2.00 @	16.00
Double White Killarney .....	2.00 @	8.00
Francis Scott Key, Radlance .....	2.00 @	20.00
Miller .....	2.00 @	12.00
Milady, Mock .....	2.00 @	10.00
Killarney .....	1.00 @	6.00
White Killarney .....	1.00 @	6.00
Killarney Brilliant .....	2.00 @	6.00
Mrs. Aaron Ward, Sunburst .....	2.00 @	6.00
Hadley .....	3.00 @	20.00
Ophelia .....	1.00 @	8.00
Cattleyas .....	75.00 @	100.00
Lilium Speciosum .....	4.00 @	6.00
Lilium Longiflorum .....	20.00 @	25.00
Gladioli .....	4.00 @	6.00
Asters .....	.50 @	2.00
Cosmos .....	.50 @	1.00
Chrysanthemums .....	16.00 @	25.00
Pansies .....	.50 @	1.00
Carnations .....	.50 @	2.00

Buffalo, Oct. 11, 1921.

	Per 100	
Columbia .....	\$ 5.00 @	\$20.00
Premier .....	5.00 @	20.00
Double White Killarney .....	3.00 @	10.00
Maryland .....	3.00 @	10.00
Russell .....	6.00 @	20.00
Ophelia .....	4.00 @	15.00
Sunburst .....	3.00 @	8.00
Cecile Brunner .....	3.00 @	4.00
Rubrum Lilies .....	8.00 @	10.00
Snappedragons .....	1.00 @	2.00
Calendulas .....	2.00 @	3.00
Mignonette .....	1.00 @	2.00
Delphiniums .....	2.00 @	3.00
Valley .....	8.00 @	10.00
Gladioli .....	2.00 @	5.00
Asters .....	1.00 @	3.00
Easter Lily .....	20.00 @	25.00
Mums, Golden Glow .....	20.00 @	35.00
Mums, white .....	25.00 @	35.00

Pittsburgh, Oct. 11, 1921.

	Per 100	
Beauties .....	\$ 6.00 @	\$35.00
Russell, long .....	15.00 @	15.00
Russell, short .....	6.00 @	10.00
Columbia, Premier, long .....	12.00 @	15.00
Columbia, Premier, short .....	6.00 @	8.00
Ophelia, long .....	12.00 @	12.00
Ophelia, short .....	3.00 @	8.00
Double White Killarney .....	4.00 @	8.00
Richmond .....	3.00 @	8.00
Crusader .....	4.00 @	15.00
Carnations .....	3.00 @	4.00
Valley .....	8.00 @	10.00
Dahlias .....	2.00 @	5.00
Easter Lilies .....	25.00 @	25.00
Valley .....	6.00 @	8.00
Chrysanthemums .....	3.00 @	4.00

## SMITH'S Chrysanthemum Manual

The best work on American Chrysanthemum Culture. Sixty cents postpaid.

Elmer D. Smith & Co., Adrian, Mich.

Mention The Review when you write.

## FRAT-M'S

Frat-M's are a great help to florists who make funeral work. They are exact reproductions of the official emblems embossed in gold and the different colors as required by each Fraternal and Labor organization.

The florist is saved time and worry in the nuisance of lettering, as well as the keeping of such a stock of wire frames, and different colored flowers. Just use such flowers as you have and then attach a FRAT-M with paste to the chiffon, or by the hanger that comes for each, as a card, and that is all there is to it, excepting the comment and commendatory talk for the florist.

Just pick out a dozen of the most used from the list following, enclosing \$2.00 per dozen, and if they don't make you ten times their cost, return those unused and get your money.

Square and Compass, Chapter, Commandery, 32nd Degree, Shrine, Eastern Star, Royal Neighbors, M. W. A., Maccabees, Odd Fellows, Red Men, Knights of Columbus, K. of P., Moose, Jr. O. U. A. M., B. of R. T., B. of R. Clerks, B. of L. E., Br. of Blacksmiths and Helpers, Eagles.

Just give Frat-M's a trial; you don't have to keep them. We are willing to send them to you and return the money if they don't pay you ten times their cost. Address

**STATE FAIR FLORAL CO., SEDALIA, MO.**

## Cut Flowers Greens Supplies

— Everything a Florist Needs —

### CINCINNATI CUT FLOWER EXCHANGE

Wholesale Commission Florists

14 E. Third St., Cincinnati, Ohio



## Ever Ready Flower Pot Cover

No worry, no hurry, no cutting, no folding, no fussing, no ribbon to tie. Drop the pot in the cover. That's all there is to it. You'll find it so easy; just try.

Write for sample and NEW REDUCED PRICE LIST today. Send 10c postage.

**The Ever Ready Flower Pot Cover Co.**  
146 Hughes Avenue, BUFFALO, N.Y.

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OUR SPECIALTY

H. G. BERNING

1402-4 Pine St., St. Louis, Mo.

## Wm. C. Smith Wholesale Floral Co.

WHOLESALE

### FLORISTS

1316 Pine Street ST. LOUIS

(Both L. D. Phones)

Supplies and Everything in Season Always on Hand

## FLORISTS' SUPPLY HOUSE

Hartje &amp; Elder, Props.

FLORISTS' SUPPLIES

Wholesale Commission Florists

229 N. Delaware Street

Indianapolis, Ind.

## Many Florists Add New Department to Their Business

A decided trend in recent enrollments in our Correspondence School has developed the fact that Florists are awakening to the great possibilities in Landscape Architecture and Gardening. Let us tell you how you can start a complete, well equipped department to handle this business.

**American Landscape School**  
30 K, NEWARK, NEW YORK

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## H. KUSIK & CO.

Largest Shippers of  
Fresh Cut Flowers  
at Kansas City.

Florists' Supplies  
Manufacturers of Wire Designs

1018 McGee Street

KANSAS CITY, MO.

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## GUST. RUSCH & CO.

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444-446 Milwaukee St.,

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Cut Flowers and Florists' Supplies

# CC POLLWORTH CO.

**CUT FLOWERS,  
PLANTS-BULBS  
Florists' Supplies**  
**Milwaukee, Wis.**

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**Wholesale Florists and Cut Flower Exchange**  
436 6th Avenue, between 26th and 27th Streets, NEW YORK

Phones 797, 798 and 799 Farragut

CONSIGNMENTS SOLICITED

## N. Y. Florists' Supply Co., Inc.

103 West 28th Street, NEW YORK CITY

Wholesale and Retail Dealers in all kinds of

**EVERGREENS AND ALL KINDS OF FLORISTS' SUPPLIES**  
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Commission Dealer in Cut Flowers

At the main entrance of the Great Wholesale Flower Market, 43 West 18th St., solicits **Roses, Carnations, Valley, Orchids.** Best facilities for handling. Highest prices, quick returns, prompt payments.

Telephone, Watkins 0167 and 3058.

If you are in the market for Artificial Flowers and Imported Sea Moss

—WRITE TO—

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Telephone Rhinelander 538 979 Lexington Ave., New York City

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Ribbons and Chiffons

Florists' Supplies

### CUT EVERGREENS

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\$1.25

Seventh Edition

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## Album of Designs

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Better Than Ever

\$1.25

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American Beauties and Carnations  
31 to 43 W. 18th St., NEW YORK CITY  
Telephone 3870 Watkins

## I. GOLDSTEIN

Wholesale Florist

31 to 43 W. 18th St., NEW YORK CITY

Telephone Chelsea 6925

In the exact center of the Wholesale Cut Flower Section. Prompt and careful attention to your interests.  
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## UNITED STATES CUT FLOWER CO.

Wholesale Growers

ELMIRA, NEW YORK

**Florists' Supplies, Baskets,  
Willow Ware and Sundries**  
Yours for Service

**S. HANFLING CO.,**  
131-133 W. 28th St., NEW YORK

## The Ove Gnatt Co., Inc.

Florists' Supplies  
Prepared Foliage  
Artificial Flowers  
Decorative Novelties

LA PORTE, IND.

**A. L. YOUNG & CO.,** WHOLESALE FLORISTS  
54 West 28th St., New York  
CONSIGNMENTS SOLICITED

## Wholesale Cut Flower Prices.

New York, Oct. 10, 1921.

	Per 100	
Beauty, Specials	\$20.00 @ \$50.00	
Beauty, Fancy	15.00 @ 20.00	
Beauty, Extra	10.00 @ 15.00	
Beauty, No. 1	6.00 @ 10.00	
Beauty, No. 2	3.00 @ 5.00	
Hadley	4.00 @ 15.00	
Russell	5.00 @ 15.00	
Francis Scott Key	5.00 @ 30.00	
Premier	3.00 @ 15.00	
American Legion	2.00 @ 10.00	
Prima Donna	2.00 @ 10.00	
White Killarney	2.00 @ 10.00	
Mrs. Aaron Ward	2.00 @ 10.00	
Ophelia	2.00 @ 10.00	
Columbia	2.00 @ 10.00	
Sunburst	2.00 @ 10.00	
Orchids—Cattleyas	50.00 @ 100.00	
Lilies of the Valley	1.00 @ 6.00	
Lilies	25.00 @ 30.00	
Carnations	2.00 @ 4.00	

Milwaukee, Oct. 11, 1921.

	Per 100	
Columbia	\$ 6.00 @ \$20.00	
Premier	6.00 @ 25.00	
Butterfly	4.00 @ 18.00	
White Killarney	4.00 @ 12.00	
Hoosier Beauty	6.00 @ 15.00	
Ophelia	4.00 @ 15.00	
Mrs. Ward	4.00 @ 8.00	
Gladiol	4.00 @ 6.00	
Giganteum lilies, doz.	\$3.00	
Gypsophila, bunch...	.25 @ .35	
Larkspur, bunch...	.35 @ .50	
Eupatorium, bunch...	.50 @ .75	
Celosia, bunch...	.50 @ .75	
Zinnias, bunch...	.35 @ .50	
Dahlias	4.00 @ 6.00	

## J. E. KOPPELMAN

Wholesale and Commission  
FLORIST

26 Custom House Street  
PROVIDENCE, R. I.

## CHAS. FUTTERMAN

Wholesale Florist

110 W. 28th St. NEW YORK

Phone: Watkins 4675

Consignments Solicited

RETURNS DAILY CHECKS WEEKLY  
NO CONNECTION WITH ANY OTHER FIRM

## Do It Now!

Make arrangements for the handling of your stock—don't wait until you are ready to ship. We invite correspondence with shippers of flowers, and you will find it well worth while corresponding with us, too, for many of the largest buyers of flowers depend upon us for their supply.

Special opportunity for a couple of good Rose Growers who are looking for best returns. Our present demand is greater than our supply.

## United Cut Flower Co., Inc.

111 WEST 28th STREET, NEW YORK CITY

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### For Weddings

## VALLEY AND ROSES

## Joseph S. Fenrich

31 and 43 W. 18th St., New York, N. Y.

Tel. Watkins 420, 421, 422.

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Wholesale Florists and Supplies

MINNEAPOLIS, MINN.

SEND LIST FOR QUOTATIONS

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## ORCHIDS, GARDENIAS, Etc.

PAUL MECONI, Wholesale Florist, NEW YORK  
Telephones No. 3864 - 336 Mad. Sq. 57 W. 26th St.



## Seed Trade News

**AMERICAN SEED TRADE ASSOCIATION.**  
President, L. L. Olds, Madison, Wis.; secretary-treasurer, C. E. Kendel, Cleveland, O.

P. FREDERICK OBRECHT & SON, Baltimore, Md., dealers in flour and feed, have added a seed department to their business.

DUTCH bulbs are cleaning up rapidly. While there is a surplus of a few items, good stock of many of the popular varieties is sold so clean that jobbers are unable to buy if short.

BIDS for the business of J. M. Thornburn & Co., New York, as a going concern are to be opened by the trustee in bankruptcy, Abraham Glaser, at the office of the referee, 68 Williams street, at 10:15 a. m., October 18. Should none of the bids be acceptable the assets will be sold at auction at the premises, 53 Barclay street, October 24.

THE Lohrman Seed Co., Detroit, Mich., announces its removal, November 1, to more spacious quarters, at Brush and Macomb streets, a short distance from the old location, where a fine business, chiefly retail, has been established. Manager Ernest Chamberlain states that it is intended to push the wholesale branch henceforth. The seed season was satisfactory. Sales of bulbs are starting up well. Their quality is all that could be desired.

CANADIAN seedsmen, in the opinion of A. W. Annandale, manager of the retail store of the Steele, Briggs Seed Co., Toronto, have fared somewhat better than their American brethren. Stocks carried over are not, in general, so large as south of the border. The Steele, Briggs Seed Co., in particular, scenting the slump, sailed close to the wind in the matter of stocks on hand and, consequently, was not much affected when the drop did come. The agricultural demand has been good and florists have never ordered so heavily of bulbs, both French and Dutch, as they have this fall. Mr. Annandale reports sales of Paper Whites as 100 per cent above a year ago. Since the florists are paying promptly for what they buy, Mr. Annandale believes that section of the Canadian trade is in good shape also.

### DUTCH BULBS RECEIVED.

The Dutch steamer Amstelland arrived at New York harbor from Amsterdam, October 6, with three cases of Dutch bulbs consigned to R. F. Lang and four cases consigned to Gray Bros. These seven cases, added to the 41,534 cases previously received, makes a total of 41,541 cases of Dutch bulbs received to date.

### CANNERS WILL CONVENE.

The convention season for canners is approaching and state associations will soon begin to assemble. The meeting of the Wisconsin Pea Canners' Association will be held at Milwaukee, November 7 to 10. Then it is expected that some members of the Wisconsin association will run down to Chicago to the meeting of the Western Canners' Association, which opens the day after the adjournment of the Wisconsin association convention.

The Western Canners' Association will hold its seventy-fifth semiannual meeting at the Hotel Sherman, Chicago, November 11 and 12. As all the meet-

## Dutch Bulbs Now Ready

Subject to being unsold

F. O. B. Chicago

### HYACINTHS, 2nd Size

	Per 1000
Lady Derby.....	\$52.50
Yellow Hammer.....	52.50
L'Innocence.....	52.50
Grand Maitre.....	52.50
La Victoire.....	52.50

### DOUBLE EARLY TULIPS

	Per 1000
Murillo.....	\$20.00
Eubra Maxima.....	23.00
Gloria Solis.....	26.50
Lucretia.....	20.00
Choice Fine Mixed.....	19.00

### SINGLE EARLY TULIPS

	Per 1000
Cottage Maid.....	\$27.50
Kelzerskroon.....	23.00
Goldfinch.....	24.00
Gramois Brilliant.....	21.00
Choice Fine Mixed.....	16.00

### DARWIN TULIPS

	Per 1000
Clara Butt.....	\$23.00
Remembrance.....	28.00
White Queen.....	28.00
Splendid Mixture.....	20.00

### DAFFODILS

	Per 1000	Per 1000
Emperor D. N.....	\$42.50	Postious Ornatus.....\$28.50

## SEEDS

### ASPARAGUS

	Per 1000
Plumous Nanus.....	\$3.50
Sprenger.....	1.50

### CALENDULA

	Per Oz.
Orange King.....	\$0.25

### CYCLAMEN BOCCO, Orchid-Flowering Types

	Per 1000
Light Rose.....	\$15.00
Dark Rose.....	15.00
Lilac.....	15.00
White, with Crimson Eye.....	15.00
Rose Violet, Crimson Marked.....	15.00
Bococo Mixed.....	14.00

### PANSY

	Per Oz.
Peacock's Choice Mixed.....	\$5.00

### SWEET PEAS

#### Spencer Winter-Flowering Varieties

	Per Oz.	¼ lb.
Asta Ohn, lavender.....	\$0.70	\$2.50
Heracles, rose-pink.....	.80	2.75
Red Wing, crimson.....	.65	2.25
Snow Flake, white.....	.70	2.50
Wedgwood Blue.....	.70	2.50

	Per T. Pkt.	Oz.
Schizanthus Wisetonensis.....	\$0.25	\$1.40

We ship same day order received, and have built our success in bulbs on

**Quality and Service**

Please write for our complete price list on bulbs, now ready for distribution.

**Everette R. Peacock Co.,**

4013 Milwaukee Ave., **Seedsmen** CHICAGO, ILL.

Member American Seed Trade Association.

Mention The Review when you write.

**Garden  
Seeds**

**LEONARD SEED CO.**

WHOLESALE GROWERS

226-230 WEST KINZIE STREET, CHICAGO

**Onion  
Sets**

Mention The Review when you write.

**BURPEE'S SEEDS GROW**

**W. Atlee Burpee Co.**  
Seed Growers Philadelphia

Mention The Review when you write.

**SEEDS—BULBS—SUPPLIES**

**Highest  
Quality**

**Beckert's Seed Store**

FINE FLOWER SEEDS A SPECIALTY

101-103 Federal St., PITTSBURGH, PA.

**Prompt  
Service**

Mention The Review when you write.

**Wholesale Seed Grower**

Pepper, Eggplant, Tomato, Okra, Asparagus,  
Rhubarb, Celery, Spinach, Beet, Onion, Beans,  
Cabbage, Cauliflower, Sweet Corn, Vine Seeds.  
Correspondence Solicited

**GEORGE R. PEDRICK & SON**  
PEDRICKTOWN, N. J.

**I. N. Simon & Son**  
**Garden Seeds**

—AT WHOLESALE—

438 Market St., PHILADELPHIA, PA.

PURSUANT TO AN ORDER OF THE COURT, THE UNDERSIGNED,  
TRUSTEE IN BANKRUPTCY OF

## J. M. Thorburn & Co.

53 Barclay Street (through to 54 Park Place)  
NEW YORK CITY

Invites sealed bids for the assets in whole or part of the bankrupt, including its large stock of seeds, implements, etc., fixtures, mailing list, good will and unexpired term of lease (4½ years to run); bids to be received at the Trustee's office, No. 116 Nassau Street, New York City, on or before October 17, 1921.

The business is being carried on by the Trustee, and bids may be made for it as a going concern.

Further particulars may be obtained from the Trustee. The Trustee reserves the right to reject any or all bids.

ROSENBERG, BALL & MARVIN,  
Attorneys for Trustee,  
74 Broadway,  
New York City.

ABRAHAM GLASER,  
Trustee,  
116 Nassau St.  
New York City.

Mention The Review when you write.

We are Headquarters for the  
BEST OF EVERYTHING

in

## Peas, Beans, Corn and Vegetable Seeds

Glad to quote for present delivery or on  
growing contract for future delivery

Jerome B. Rice Seed Co., Cambridge, N. Y.

Mention The Review when you write.

## Braslan

Growers for the Wholesale Trade Only. Onion, Lettuce, Carrot,  
Parsnip, Parsley, Celery, Endive, Salsify and Mixed Sweet Peas.

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SAN JOSE, CALIFORNIA

## Company

## TOMATO SEED

Grown for the  
Wholesale Seed Trade

## HAVEN SEED CO.

SANTA ANA, CALIFORNIA

## Waldo Rohnert

GILROY, CAL.

Wholesale Seed Grower

Specialties: Beet, Carrot, Endive, Lettuce,  
Onion and Radish.  
Correspondence Solicited.

## JAMES VICK'S SONS

GROWERS OF

FLOWER and VEGETABLE SEEDS

Get the benefit of our 71 years' experience  
All Seasonable Varieties  
Our Stocks Are Very Complete  
Rochester, N. Y. The Flower City

## TOMATO SEED

Pepper, Eggplant, Squash, Pumpkin,  
Cucumber, Cantaloupe and Watermelon  
Seed and Field Corn, on contract.

## EDGAR F. HURFF

Correspondence Solicited. Swedesboro, N.J.

## The C. Herbert Coy Seed Co.

VALLEY, Douglas NEB.  
County,

Wholesale Growers of High-grade Seeds

Cucumber, Muskmelon, Squash and Pump-  
kin; Sweet, Flint and Dent Seed Corn

THE

## J. C. Robinson Seed Co.

WATERLOO, NEB.  
ROCKY FORD, COLO.

Contract growers of Cucumber, Cantaloupe,  
Watermelon, Squash and Pumpkin Seed, Sugar,  
Flint and Field Seed Corn.

## McHutchison

& CO. Offers  
Immediate Shipment

## DUTCH BULBS

HYACINTHS, 18-19 ctm., Minia-  
tures, 14-15.

TULIPS, NARCISSUS, all high-  
grade.

Write for prices and varieties.

## Spanish Iris

Emperor of the West (bronze),  
¾-in. and up.....\$40.00

## French Bulbs

	Per case	Per 1000
Paper Whites, 13-15 c/m. 1250	\$22.00	
Narcissus Trumpet Major, 12-15 c/m. ....		20.00
Soleil d'Or (true), 14-16 c/m ..... 900		75.00
Standard sized cases.		

## Valley Pips

Selected forcing pips from storage,  
2500 pips per case.

	Per 1000
Dutch Type .....	\$20.00
German Type .....	30.00
Case lots only. Write for dis- count on 5-case lots.	

## Calla Bulbs

	Per 100
Elliottiana (yellow) 1¼-1½ in.	\$15.00
Elliottiana (yellow) 1½-2 in.	18.50
Godfrey (dwarf white) 1¼-1½ in. ....	14.00

## Palm Seeds

Kentia Belmoreana and Forsteriana,  
per bushel or per 1000.

Cocos Weddelliana Areca Lutescens

## Bamboo Cane Stakes

	Bale...	Bale
Natural ..... 6 ft.	2000	\$25.00
Dyed Green ..... 1½ ft.	2000	7.50
Dyed Green ..... 2 ft.	2000	8.50
Dyed Green ..... 2½ ft.	2000	10.00
Dyed Green ..... 3 ft.	2000	12.50
Dyed Green ..... 3½ ft.	2000	14.50

## Raffia

	Per lb.
Red Star Brand, 25 lbs. up....	13 c
Red Star Brand, 50 lbs. up....	11½c
Red Star Brand, 100 lbs. up....	10 c
Red Star Brand, 1 bale (225 lbs.)	8½c
Also dyed in 20 colors and shades.	

## Fall Shipment

Manetti Stocks, English selected  
for greenhouse grafting, also French.  
Jap. Lily Bulbs, Giganteum and  
hardy varieties, f.o.b. New York, Chi-  
cago, Denver, Toronto, Seattle, etc.

Begonia and Gloxinia Bulbs, all  
sizes and colors.

Ficus Elastica, rooted mossed cut-  
tings or pot-grown.

Valley Pips, German and Dutch.  
Roses and Lilacs, field-grown, for  
forcing.

Write for prices on business sta-  
tionery, specifically stating your re-  
quirements.

## McHUTCHISON & CO.

95 Chambers St., NEW YORK

To the man who issues a catalogue:

## Canna The President

You will make a mistake if you do not feature this greatest of American Cannas in your Catalogue for 1922.

The President is undoubtedly the red Canna by which all others will be judged by comparison. It is a strong, vigorous, healthy grower, forming large, bushy clumps about five feet high, with luxuriant, dark green, firm foliage and with uniformly large, bright red flowers in greatest profusion.

We are now booking orders at specially attractive prices and we shall be pleased to book your order and make reservation for delivery at such time as will suit your convenience.

Strong two to three-eye divisions

**\$8.00 per 100; \$75.00 per 1000.**

Write us for prices on other varieties of Cannas, as we have an immense stock of the World's best varieties.

**HENRY A. DREER, 714-716 Chestnut St., Philadelphia, Pa.**

The above prices are intended for the trade only.

ings will be open to whoever desires to attend, it is expected that a number of seedsmen will be in attendance, as usual. There will be a subscription dinner Friday at 6 p. m. in the Italian room of the Hotel Sherman.

Though the acreage of corn planted was quite small, the yield was good and there has been a somewhat larger output of canned corn for 1921 than was anticipated. The output, however, will be less than half that for 1920, with a small carry-over.

The market on canned tomatoes is unchanged, but fancy No. 2s and No. 3s are almost unobtainable at any price, anywhere. Cannerymen do not like to pack them, as buyers are too critical as to quality, so much so that they have rendered the packing of fancy tomatoes unprofitable.

### MOTT-LY GLEANINGS

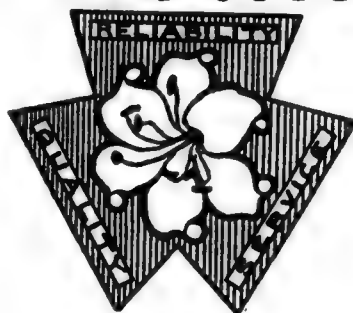
"Sale of grass seeds exceeds our largest anticipation," remarked Manager C. Rotherham, of Wood & Co., Cleveland, O.

Walter E. Cook, Inc., Cleveland, O., hopes to occupy still larger quarters in the near future. "Constantly expanding," observed Manager James Fisher, "the natural consequence of beginning rightly and consequent steady progress." Mr. Cook expects to be re-elected councilman.

Johnson's Seed Store, Cleveland, O., reports big business, especially among the market gardeners. "Prices for products are not conducive to financial prodigality, rather the reverse," observed Mr. Johnson, Sr.

Kendel's Seed Store, Cleveland, has,

Not Price



But Quality

## FLOWER SEEDS

Write at Once for Price

*Bamboo Stakes*  
*Lily Bulbs*      *Tree Seeds*  
*Cycas Leaves*

**T. SAKATA & CO.**  
KANAGAWA, JAPAN

Office: No. 1 KITANAKADORI  
ITCHOME :: YOKOHAMA

Mention The Review when you write.

**The Everett B. Clark Seed Co., Milford, Conn.**

Branch Houses in Wisconsin, Colorado, Montana, Idaho and Washington.

**Beans, Peas, Sweet Corn, Onion, Beet, Turnip, Tomato, Spinach.**

Mention The Review when you write.

**An Experience of Half a Century**  
IN PRODUCING HIGH-GRADE

**GARDEN SEEDS**

at your disposal. Contract growers for the  
jobbing trade of a full line. Mail us your list  
for both SPOT and FUTURE requirements.

Orange, Conn. **S. D. Woodruff & Sons** New York City

**Tomato Seed and  
Seed Sweet Potatoes**

Pleased to quote you prices on quantities and  
varieties wanted for present or future delivery.

**H. AUSTIN Felton, Del.**

**THE KIMBERLIN SEED CO.**

Wholesale Seed Growers **San Jose, Cal.**

GROWERS OF

**ONION, LETTUCE, RADISH, ETC.**

Correspondence Solicited

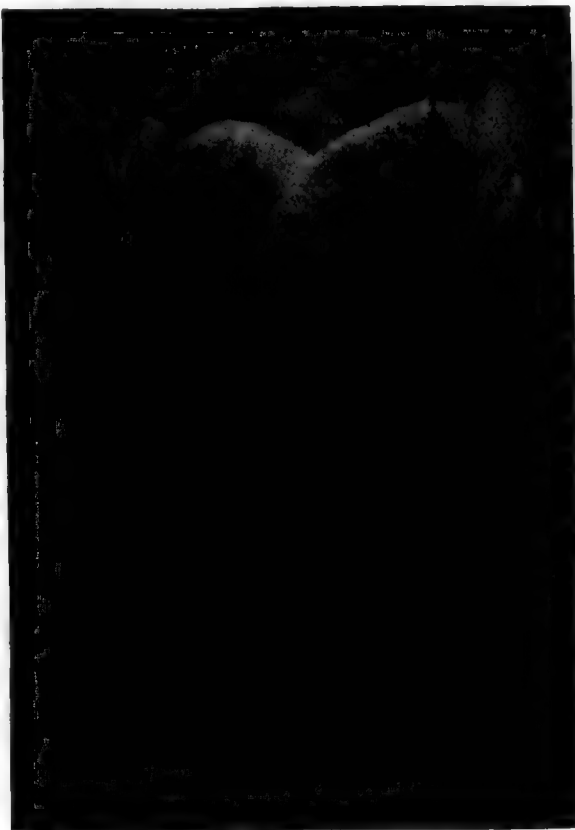
**SEEDS**

*Stump & Walker Co.*

30-32 Barclay Street, NEW YORK CITY



# BULB HEADQUARTERS



## SINGLE FIRST SIZE NAMED HYACINTHS

Amy, bright carmine.	Lady Derby, delicate pink.
British Queen, pure white.	La Grandesse, snow white.
Chas. Dickens Blue, porcelain.	L'Innocence, pure white.
Ozar Peter, porcelain.	Moreno, deep rose.
Gertrude, bright pink.	Queen of the Blues, silvery blue.
Gigantes, flesh pink.	Queen of Pinks, brilliant pink.
Grand Maitre, bright porcelain.	Roi des Belges, deep red.
King of Blues, deep blue.	Yellow Hammer, pure yellow.
King of Yellows, orange yellow.	

Price of above, \$7.50 per 100; \$87.50 per 1000.

## SINGLE SECOND SIZE NAMED HYACINTHS

City of Haarlem, golden yellow.	Lady Derby, delicate pink.
Ozar Peter, porcelain blue.	La Grandesse, pure white.
Gertrude, bright pink.	L'Innocence, pure white.
Gigantes, flesh pink.	Queen of the Blues, silvery blue.
Grand Maitre, bright porcelain.	Roi des Belges, deep red.
King of Blues, deep blue.	

Price of above, \$6.00 per 100; \$55.00 per 1000.

## SINGLE THIRD SIZE NAMED HYACINTHS

Gertrude, bright pink.	King of the Blues, deep blue.
Gigantes, flesh pink.	L'Innocence, pure white.
Grand Maitre, bright porcelain.	

Price of above, \$5.00 per 100; \$43.00 per 1000.

## DOUBLE FIRST SIZE NAMED HYACINTHS

Blocksberg, light blue.	Lord Wellington, rich pink.
Bouquet Tendre, dark carmine.	Prince of Waterloo, pure white.
Delicata, pale blue.	Sunflower, pure yellow.
Garrick, blue, dark center.	

Price of above, \$7.50 per 100; \$67.50 per 1000.

## MINIATURE OR DUTCH ROMAN HYACINTHS

Gertrude, deep pink.	L'Innocence, pure white.
Gigantes, light pink.	Nimrod, clear pink.
Grand Maitre, bright blue.	Roi des Belges, fine deep crimson.
King of the Blues, deep blue.	Yellow Hammer, pure yellow.
La Grandesse, pure white.	

Price of above, \$3.25 per 100; \$28.50 per 1000.

## SINGLE EARLY TULIPS

	100	1000
Artus, scarlet	\$2.50	\$21.00
Belle Alliance, rich scarlet	3.25	29.00
Brilliant Star, brilliant scarlet	5.25	48.00
Cardinal Bampollo, yellow bordered orange	4.25	38.50
Chrysolora, golden yellow	3.00	26.00
Cottage Maid, pink and white	3.25	29.00
Couleur de Cardinal, scarlet	4.00	35.00
Cramoiee Brilliant, scarlet	2.25	19.50
Duchesse de Parma, orange scarlet, yellow border	3.00	26.00
Duc v. Thol, scarlet	3.00	26.00
Duc v. Thol, Cochineal, vermillion	4.25	38.50
Flamingo, bright pink, shaded deeper	5.25	48.00
Herman Schlegel, pale yellow	2.50	22.50
Joost v. Vondel White	4.25	35.00
Keizerskroon, red, gold border	2.50	22.50
King of Yellows, golden yellow	2.40	21.00
La Reine, white	2.25	19.50
McKinley, rose, shaded carmine	3.60	32.00
Mon Tresor, golden yellow	3.60	32.00
Pink Beauty, rich pink	4.25	37.00
Prosperina, glossy pink	5.00	45.00
Prosperity, rose pink	3.60	32.00
Prince of Austria, orange scarlet	3.25	27.50
Rose Grisdelin, light pink	2.25	19.00
Rose Luisante, deep pink	4.25	38.50
Vermillion Brilliant, rich scarlet	4.00	35.00
White Hawk, pure white	4.00	35.00
Wouwerman, violet	3.50	31.00
Yellow Prince, golden yellow	2.40	21.00

## DOUBLE EARLY TULIPS

	100	1000
Boule de Neige, pure white	\$3.00	\$26.00
Couronne d'Or, rich yellow	3.25	29.00
Imperator Rubrum, scarlet	4.00	35.00
La Candeur, large, pure white	3.25	27.50
Le Matador, brilliant scarlet	3.50	31.00
Murillo, pink, suffused white	2.25	19.50
Rubra Maxima, dazzling scarlet	2.50	22.50
Salvator Rosa, deep rose	3.50	31.00
Toreador, a handsome rich orange	5.75	51.00
Tournesol, Red and Yellow	4.00	35.00
Tournesol, Orange Yellow	4.00	35.00

## DARWIN TULIPS

	100	1000
Ariadne, fiery, scarlet red	\$4.25	\$38.50
Bartigon, fiery red	4.75	42.00
Clara Butt, soft rose	3.00	26.00
Glow, scarlet, margined white	3.60	32.00
Gretchen, soft salmon rose	3.00	26.00
La Tristesse, violet, white base	3.60	32.00
La Tulipe Noire, almost true black	3.60	32.00
Loveliness, rosy carmine	3.00	26.00
May Queen, soft rose; very large	3.00	26.00
Mme. Krelage, rosy lilac	4.00	35.00
Mr. Farncombe Sanders, scarlet	4.00	35.00
Mrs. Potter Palmer, deep purple	3.60	32.00
Mrs. Stanley, purplish rose, with bright blue base	3.50	31.00
Nauticus, purple rose	3.25	29.00

## DARWIN TULIPS—Continued

	100	1000
Philippe de Commanes, deep purple	\$4.00	\$35.00
Pride of Haarlem, glossy pink	3.25	29.00
Psyche, light rose	3.25	29.00
Rev. H. Ewbank, light heliotrope	3.25	29.00
Salmon King, rosy scarlet	3.40	30.00
Sultan, very dark, almost black	2.75	24.00
Susan, soft salmon rose	3.75	34.00
Wally Moss, silvery heliotrope	5.50	50.00
W. Copeland, delicate lavender	4.00	35.00
White Queen, creamy white, tinted rose	3.25	27.50

## NARCISSI

	100	1000
Bicolor Victoria, first size	\$3.50	\$31.00
Bicolor Victoria, monster	5.75	51.00
Emperor, first size	3.75	33.00
Emperor, monster	6.00	52.00
Empress, first size	3.75	33.00
Empress, monster	6.00	52.00
Giant Princeps, monster	3.25	28.50
Golden Spur, first size	3.50	31.00
Golden Spur, monster	5.50	48.00
Golden Spur, extra early	5.00	45.00
Mme. de Graaff, white, primrose trumpet	4.50	40.00
Sir Watkin, yellow	3.60	32.00
Trumpet Major, Dutch	3.50	30.00
Poeticus Ornatus, first size	2.75	25.00
Poeticus Ornatus, mammoth	3.75	33.00
Von Sion, first size	3.60	32.00
Von Sion, mammoth	4.75	41.00
Von Sion, monster	5.75	50.00

## JONQUILS

	100	1000
Campernelle Mugulosus	\$2.75	\$24.00

## SPANISH IRIS

Belle Chinoise, deep yellow.  
 Cajanus, canary yellow, with orange blotches.  
 Filifolia, very early, excellent for forcing; color, dark blue with orange blotches.  
 Flora, creamy white, pale lavender standard.  
 Heavenly Blue, light blue, standard slightly darker.  
 King of the Blues, fine, deep purplish blue.  
 King of the Whites, pure white.  
 Queen Wilhelmina, beautiful white, with small yellow blotches.  
 Royal Blue, clear blue; extra large.

Price of above, \$5.00 per 100; \$45.00 per 1000.

## DUTCH IRIS

Anton Mauve, soft blue, very large.  
 Brijet, porcelain blue, with grayish lilac.  
 Hart Nibrig, brilliant clear blue.  
 Hobbema, white inside, faintly tinged blue, pale yellow falls.  
 Roland Holst, lilac, with pale yellow lips.  
 Van der Venne, lilac and creamy white.

Price of above, \$5.50 per 100; \$50.00 per 1000.

**Our Wholesale Price List** contains a complete list of all Florists' Sundries. It will pay you to have a copy. **Seasonable Bulbs, Seeds and** **Send for it today, sure**

**HENRY F. MICHELL CO., 518-516 Market Street PHILADELPHIA, PA.**

# Seasonable Seed and Other Stock

Now is the time to place your order for:

## ASPARAGUS

Plumoseus nanus (Greenhouse grown). \$4.00 per 1000.  
Sprengeri, \$1.50 per 1000; 5000, \$4.25.

## ANTIRRHINUM

(Snapdragon) Pkt. Oz.  
Giant, separate colors.....\$0.20 \$0.75  
Giant, mixed......20 .60  
Dwarf, mixed......20 .75  
Keystone. A clear, rose-pink, without any trace of purple or white, \$1.00 per pkt., \$5.00 for 6 pkts., \$10.00 for 12 pkts.  
Silver Pink. Long spikes and a very profuse bloomer. In original packets, \$1.00 per pkt.  
Garnet, Yellow, Light Pink, Phoebe White at 50c per pkt.  
Nelrose. Pink, long spikes, 50c per pkt.

## BEGONIA

Tr. pkt.  
Vernon.....\$0.50  
Erfordii......50  
Gracilis lutescens......50  
Prima Donna......50  
Gracilis alba......30

## CALCEOLARIA

Tr. pkt.  
Hybrida grandiflora. Choice mixed.....\$1.00

## CALENDULA

Pkt. Oz.  
Orange King, extra selected, double, new and fine, 50c per 1/2 oz., \$1.75 per oz.  
Orange King, regular.....\$0.15 \$0.25  
Prince of Orange......15 .25  
Mixed......15 .25

## CINERARIA

(Hybrida Grandiflora) Pkt.  
Hybrida grandiflora. Semi-dwarf mixed.....\$1.00

## PANSIES

Especially Selected Florist Prize Mixture. This mixture we can recommend to any florist. It contains only the Giant Pansies and richest colors of red, copper, bronze; also the most delicate rose and lilac shadings. Also includes the newest and most attractive sorts. 1/4 oz., \$1.00; 1/2 oz., \$1.75; oz., \$3.00.

## MIGNONETTE

Pkt. Oz.  
S. S. S. Giant Greenhouse Strain (Sel.)\$0.50 \$3.00

## SCHIZANTHUS

Pkt. Oz.  
Wisetonensis. Various colors.....\$0.50 \$1.50

## STOCKS

Early-flowering Nice  
Princess Alice, white; Beauty of Nice, crimson; Abundance, Rose; Most Blanc, white; Queen Alexandra, soft lavender. Pkt., 50c; 1/2 oz., 75c; ounce, \$2.50.  
Ten Weeks, Large Flower, Double  
Purple, bright pink, yellow, light blue, blood red, pure white. Pkt., 40c; 1/2 oz., 70c; ounce, \$2.25.

## EARLY OR WINTER FLOWERING SWEET PEAS

Spencer Varieties  
Oz. 1/4 Lb. Lb.  
Blue Bird. Mid. blue self.....\$0.85 \$2.00 \$10.00  
Asta Oha. Fine lavender......85 2.00 10.00  
Fordhook Pink......85 2.00 10.00  
Heather Bell. Mauve lavender......85 2.00 10.00  
Miss Louise Gude. Brilliant pink......85 2.00 10.00  
Mrs. Chas. Zvelanek. Fine lavender.....1.00 2.50 12.00  
Mrs. Spanolin. Fine white......85 2.00 10.00  
Mrs. A. A. Skach. Charming pink......85 2.00 10.00  
Pink Beauty......85 2.00 10.00  
Snowstorm. White......85 2.00 10.00  
The Beauty. Fiery rose......85 2.00 10.00  
Venus. White, bluish pink......85 2.00 10.00  
Watchung Orchid. Superb white.....1.00 2.50 12.00  
White Orchid......85 2.00 10.00  
Yarawa. Standard pink......75 2.50 8.00  
Zvelanek's Blue......85 2.00 10.00  
Pink and White......85 2.00 10.00  
Hercules. Mammoth rosy pink......85 2.00 10.00  
Sankoy. White......85 2.00 10.00  
Snowflake. White......85 2.00 10.00  
Orange Beauty......85 2.00 10.00  
Rose Queen. Greenhouse grown, select. Too well known to need detailed description.....3.00 10.00 35.00  
Rose Queen (outside grown)......85 2.00 10.00  
Mrs. Sim. Apricot pink......85 2.00 10.00  
Blanche Ferry, Spencer. (Extra select)......50 1.50 5.00  
Red Orchid......85 2.00 10.00  
Song Bird. Pale bluish pink......85 2.00 10.00  
Fordhook Rose......85 2.00 10.00  
Apricot Orchid. Buff pink......85 2.00 10.00

## WINTER FLOWERING GRANDIFLORA SWEET PEAS

Oz. 1/4 Lb. Lb.  
Christmas White.....\$0.20 \$0.50 \$2.00  
Lavender Nora......30 1.00 3.50  
Mont Blanc. White......20 .80 3.00  
Mrs. Alexander Wallace. Lavender......20 .60 2.00

## CYCLAMEN

Giant, English grown. Best strain of seed obtainable.  
Cherry Ripe. Very bright red. \$2.50 per 100 seeds; \$17.50 per 1000 seeds.  
Pink Pearl. Superb salmon. \$2.50 per 100 seeds; \$17.50 per 1000 seeds.  
Salmon King. Salmon-pink. \$2.00 per 100; \$15.00 per 1000.  
Princess May. Pale pink.  
Phoenix. Bright red.  
Perleum giganteum. White with red eye.  
Perleum Rose. Rose with deep eye.  
Perleum Mauve. Mauve pink with deep eye.  
Giant White. Large and fine white.  
Prices (unless noted): \$1.25 per 100 seeds; \$12.00 per 1000 seeds.

## CYCLAMEN—Giant German Strain

From the original introducer of the Wonder of Wandsbek. None better. 100 1000  
Wonder of Wandsbek.....\$2.00 \$15.00  
Bright Red......1.25 12.00  
Dark Red......1.25 12.00  
Pure White......1.25 12.00  
White with Eye......1.25 12.00  
Rose Marienthal......1.25 12.00  
Light Pink......1.25 12.00

Our CYCLAMEN seed comes from the best sources in Germany and England. There are no better strains to be had at double the prices quoted above.

## FREESIA PURITY

1/4-in. to 1/2-in. fine stock, best size we have ever seen. \$12.00 per 1000; 1/2-in. to 3/4-in., \$17.00 per 1000.

## PRIMULA

Pkt.  
PRIMULA obconica gigantea, lilacina, rosea, Kermesina and Mixed (German strain).....\$0.50  
PRIMULA malacoides. Lilac, White and Rosea......50  
PRIMULA chinensis ambriata, Florists' Choice Mixture......75  
Separate colors......1.00

Ferns, Ferns in flats, Asplenium, Asparagus, Begonias, Bouvardias, Calendulas, Hydrangeas, Marguerites, Poinsettias, Primulas, Snapdragons, Polargeniums, Cyclamen, Smilax, Wire Wreaths. See classified ads for all of above, or write for complete list of this and other stock, including bulbs, as well as Hoses, Insecticides, etc.

SEE OUR COVER AD FOR OTHER STOCK

**S. S. SKIDELSKY & CO., Seeds, Plants and Bulbs, 50 Park Place, NEW YORK CITY**

apparently, become well known in the new location, in the opinion of A. C. Kendel, who is optimistic regarding the future of the business.

Frank A. Rue, of Rue's Seed Store, Peoria, Ill., while contented with the season's business in the aggregate, hopes that the fall sowing will to some degree help swell the total. Sales of fall bulbs are being pushed here with unusual energy. The quality is superfine and encouraging to both seller and planter. W. M.

## CATALOGUES RECEIVED.

Palisades Nurseries, Inc., Sparkill, N. Y.—"Palisades Popular Perennials," a special 8-page catalogue, clearly printed and well illustrated. Particular prominence is given to "perennials most suitable for rock and wall gardens." Among the other stock listed are climbing and rambler roses, shrubs and hedge plants.

Fraser Nursery Co., Inc., Huntsville, Ala.—"Annual Wholesale Price List, for Nurserymen and Dealers Only," a businesslike 12-page catalogue. A general line of nursery stock is offered, including field-grown roses, three species of broad-leaved evergreens and an assortment of hardy perennials.

Weed Landscape Nursery, Beaverton, Ore.—"Ornamental Plants for Landscape Planting," sixteen pages, pocket form, in an artistic blue cover. Landscape gardening is a specialty. The company states: "We grow the hardy ornamentals—flowering deciduous shrubs, broad-leaved evergreens, conifers, shade trees and a full line of perennial flowers. We do not handle greenhouse stock, bedding plants, annuals or the spring bulbs."

## SOUTHERNERS' CO-OPERATION.

An instance of the cooperation among seedsmen which returned a real dollars-and-cents value was related by R. B.

Buchanan, of Memphis, Tenn., retiring president of the Southern Seedsmen's Association, at the Memphis meeting.

It concerned the Baughman case, well known to some southern seedsmen, but not so well to others, to all of whom

# IT PAYS

To buy your requirements in **GLADIOLI** from

# P. VOS & SON

whose stock is 100% true to name.

Write for copy of Wholesale Catalogue.

P. O. Box 555

**Grand Rapids, Mich.**

THE HOME OF

**"TRUE" GLADIOLI**

# Henderson's Price List of Fall Bulbs

## READY FOR IMMEDIATE SHIPMENT

### Selected Dutch Named Hyacinths

	Per 100	Per 1000
First size .....	\$7.50	\$70.00
Second size .....	5.50	50.00
Forcing size .....	4.50	40.00

### Single Early Tulips

	Per 100	Per 1000
Cottage Maid, pink.....	\$2.70	\$24.00
Couleur Cardinal, crimson.....	3.40	31.00
Flamingo, bright pink.....	4.30	39.00
Keizerskroon, scarlet.....	2.40	21.00
La Reine, white.....	2.10	18.00
Pink Beauty, rose.....	3.50	32.00
Prince of Austria, red.....	2.60	23.00
Vermilion Brilliant, scarlet.....	3.30	30.00
Yellow Prince.....	2.20	19.00

### Double Early Tulips

	Per 100	Per 1000
Couronne d'Or, yellow.....	\$2.70	\$24.00
Murillo, blush white.....	2.10	18.00
Vuurbaak, scarlet .....	3.10	28.00
Extra fine mixed.....	1.80	16.00

### Cottage or Late Blooming Tulips

	Per 100	Per 1000
Bouton d'Or, yellow.....	\$2.30	\$20.00
Gesneriana Lutea, yellow.....	2.50	22.00
Gesneriana Spathulata Major.....	2.70	24.00
Inglescombe Yellow .....	2.50	22.00
Mrs. Moon, large yellow.....	2.90	26.00
Parisian Yellow, yellow.....	2.30	20.00
Extra fine mixed.....	1.80	16.00

### Darwin Tulips

	Per 100	Per 1000
Baronne de la Tonnaye, bright rose.....	\$2.70	\$24.00
Clara Butt, salmon pink.....	2.40	21.00
Farncombe Sanders, rose.....	3.40	31.00
King Harold, purple red.....	3.10	28.00
Loveliness, carmine-rose.....	2.50	22.00
Massachusetts, vivid pink.....	3.10	28.00
Wm. Copeland, lavender blue.....	3.50	32.00
Mixed, all colors.....	2.20	20.00

### Single Narcissi—Trumpet Flowered

	Per 100	Per 1000
Empress, Mother bulbs.....	\$4.60	\$42.00
Golden Spur, Mother bulbs.....	4.40	40.00
Sir Watkin, Mother bulbs.....	4.70	44.00
Victoria, Mother bulbs.....	4.70	44.00

### Narcissus Paper White Grandiflora

	Per 100	Per 1000
Select Size (1250 to case).....	\$2.75	\$23.50
12-ctm. size (1300 to case).....	2.25	20.00

### Giant Flowering Crocus

	Per 100	Per 1000
Albion, purple .....	\$1.20	\$10.00
Baron Von Bruno, purple.....		
David Rizzio, purple.....		
La Majestueuse, striped.....		
Sir Walter Scott, variegated....		
Mont Blanc, white.....		
Queen of Netherlands, white.....		
Mammoth Yellow .....		

### Small Flowered Narcissi and Jonquils

	Per 100	Per 1000
Poeticus Ornatus, Double Nose....	\$2.80	\$26.00
Poetaz Elvira .....	3.70	34.00
Single Jonquils .....	2.00	18.00
Single Jonquil Rugulosus.....	2.00	18.00
Double Jonquil .....	2.00	18.00

## BULB FIBER

Per bu., \$1.75; per 10 bu., \$15.00.

# A. HENDERSON & CO.

166 N. WABASH AVE., CHICAGO, ILL.

Can not be surpassed as a retail seller for planting bulbs.

Mention The Review when you write.

in its legal phase, as well as in its example of coöperation, it is important. Mr. Buchanan said:

"Briefly, this is a case where Baughman sold to one O. B. Brant, a farmer, twelve pounds of Excel watermelon seed, which Baughman had purchased from a member of the Southern Seedsmen's Association, making a profit of \$3 or \$4, and had suit brought against him for \$4,000 damages because in the resulting crop three different types of melons showed up in the fields. Judge Mauldin directed a verdict for Baughman on the grounds that he was only a

middleman and not a producer and that he gave no warranty as to the outcome of the crop.

"I feel that this verdict is of vital importance to every member of this association. Your officers feel proud of your assistance in this case, in response to a letter sent out by our secretary assessing each member \$10. He received that amount from forty-three members, making a total of \$430, which enabled Baughman's attorney to obtain the services of one of the most noted law firms in South Carolina, also additional counsel at Barnwell, S. C., where

the case was tried, and your money was largely responsible for Baughman obtaining a direct acquittal.

"Credit should also be given N. L. Willett, of Augusta, Ga., for his work on this case. Mr. Willett spent about three months in scientific research in order that he might assist the attorneys with information which they did not have on hand. One reason for this verdict being so important to us is the fact that there is about \$100,000 in such suits pending in South Carolina alone, with others in all parts of the south awaiting decision in this case, and the



contributions of \$10 saved many of our members hundreds of dollars in lawyers' fees alone, as no doubt many of these cases will never come to trial after this verdict."

#### ROCHESTER, N. Y.

##### The Market.

A noticeable change for the better has occurred in the flower business throughout the city during the last two weeks. Outdoor stock is becoming limited and the quality of it is far from the best. The trend of business during the last two weeks has been for the better grade of stock, and the demand has been encouraging. The summer season is over and conditions are settling down even more rapidly than was at first anticipated. Several good weddings, in which practically all of the florists shared, stimulated business wonderfully, and choice stock was in good demand. Entertainments, funeral work and a Jewish holiday created a good stir. Good quality roses have been in heavy demand, the call being for long and medium-length stems. Premier has been far more plentiful than other varieties. Exceptionally good orchids and cypripediums are reaching the market and the demand is good. Lily of the valley is also in good demand and sells from \$8 to \$10 per hundred. Gladioli are becoming less plentiful each day, and those shipped in now are in tight bud. Little else is seen but red varieties. Some exceptionally good dahlias reach us and move nicely. Hardy chrysanthemums in shell pink are seen daily and move well, being particularly handy for small basket work. Chrysanthemums are not so plentiful as might be wished, there being a good demand for them. Good prices are obtained for Golden Glow and Early Frost. The supply of carnations is increasing, but the receipts do not meet the demand. The cooler weather has helped them along considerably and good blooms are seen. Lilies, up to the present, are in small supply. A few good delphiniums are seen and are found acceptable at this time. Other outdoor stock consists of cosmos, lilies, zinnias, gaillardias, feverfew, stocks, celosias, snapdragons, sweet alyssum and a fair supply of outdoor roses. Small begonias, gloxinias, celosias and primroses meet with a good call, but the supply is not large. Good Boston ferns and palms are moving well.

##### Various Notes.

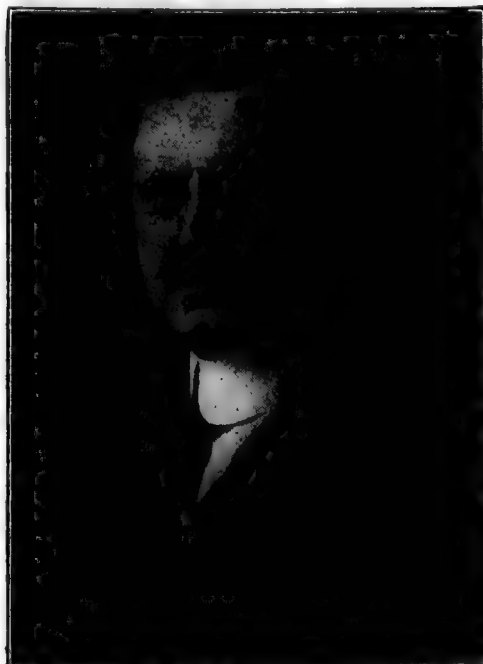
Three F. T. D. florists of Rochester, N. Y., signified their intention of attending the convention being held at Toronto.

Among the visitors to the trade last week were Morris M. Cohen and his sister, who were on their way to Toronto; Mr. and Mrs. Sam W. Morgan, of LeRoy, N. Y.; Dewey M. Lester, of New York; Mr. and Mrs. Clayton E. Risley, of Hamilton, N. Y., who made the trip by automobile, and John Ward, of Mumford, N. Y.

Harold Phelps, of the Pine Hill Flower Shop, reports business satisfactory. He has been busy with landscape work recently. He is also building a greenhouse, which will be ready in a short time.

Jacob Thomann & Sons have been extremely busy the last week or two with funeral work, which has been particularly heavy.

Max Pawliczek, of Lyell avenue, is



J. A. VANDERVOORT

## LIVE WIRE

### J. A. Vandervoort & Co.

Wholesale Bulb Growers  
NOORDWYK, - HOLLAND  
Also Nurseries at Sasenheim

Absolutely the largest growers in Holland of  
Bic. Victoria, Golden Spur and Von Sion  
Also large growers of  
HYACINTHS, TULIPS, ETC.

Permanent American Address:  
P. O. Hamilton Grange Station  
Box 38, New York City

Our representatives will be  
calling on you.



## BULBS - BULBS

We have a good supply ready for delivery. After filling all import orders, some varieties are showing up short. If you are in need of any, write us and we will gladly quote attractive prices.

PROMPT SHIPMENT

### FOTTLER, FISKE, RAWSON CO.

THE SEED STORE

12 and 13 Faneuil Hall Sq., BOSTON, MASS.

### The General Bulb Co.

Established 1883

Vogelenzang, Holland

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Send us your inquiries for quotations.

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EUROPE'S Bulb Center is HOLLAND  
HOLLAND'S Bulb Center is  
**BADER & CO., SASSENHEIM, HOLLAND**  
Large Growers of Hyacinths, Tulips, Narcissi, etc.  
REPRESENTATIVES:  
JOHN H. BADER } Care R. F. LANG.  
P. B. BADER } 82 Broad St., N. Y. CITY  
Please communicate with us.

### Van Meeuwen & Tegelaar, Inc.

Wholesale

Dutch Bulb Growers

1133 Broadway, New York.  
Nurseries at LISSE, HOLLAND.

### Hogewoning & Sons, Inc.

WHOLESALE

Bulb Growers and Importers

299 Broadway, New York City

planning to leave here in a few days for a business trip to Philadelphia and New York.

Harry Merritt, of Saint Paul boulevard, is cutting some good carnations now. He is also cutting some field-

### DENVER GIANT PANSY SEED

This very select stock from Mr. Stout's plants is superior in size and assortment to any. Blooms are from 2 to 3½-inch diameter. Supply enables us to offer in

One-ounce Package for \$7.00

We send by insured mail. Seed now ready.

Colorado Seed Company  
P. O. BOX 1345 DENVER, COLO.

Mention The Review when you write.

## XXX SEEDS

Chinese Primrose, mixed 400 eds., \$1.00; ½, 80c.  
Verbena, finest giants, mixed, pkt., 25c.  
Cineraria, large flowering Dwf., pkt., 50c; ½, 25c.  
Cyclamen, Giants, mixed pkt., \$1.00; ½-pkt., 50c.  
Primula Obconica, Finest Giants pkt., 50c.  
Pansy, giant mixed, 5000 seeds, \$1.00; ½ pkt., 50c.  
Coleus, fancy hybrids, mixed, pkt., 25c.  
Dracaena Indivisa, new crop, pkt., 20c; oz., 30c.  
Shamrock, true Irish green, 20c.

JOHN F. RUPP, Shiremanstown, Pa.

Mention The Review when you write.

### HYACINTHS, TULIPS and NARCISSI FOR FORCING

WRITE FOR PRICE LIST

HART & VICK

55 Stone St., ROCHESTER, N. Y.

### DANISH SEED IMPORT

Import of all kinds of Seeds direct from seed growers in Denmark. Please send for price list.  
CHR. MOSBJERG, 216 7th St. N., Minneapolis, Minn.



# Snapdragons

are money makers and should have an important place in every greenhouse. Plants may be started any time from seed. Avoid empty space. Grow snapdragon.

**SEED** of our famous Silver Pink, \$1.00 per pkt. 8 for \$2.50; 7 for \$5.00.  
**SEED** of Hybrid Pink and of our new Golden Pink Queen, same price.  
**SEED** of Keystone, Nellrose, Garnet, White, Yellow, Scarlet, Light Pink, Buxton and Fancy Mixed, 86c per pkt.; 8 for \$1.00.

Free cultural directions. All orders cash.

**G.S. RAMSBURG, SOMERSWORTH, N.H.**  
 Mention The Review when you write.

## JUST ARRIVED FROM GERMANY

### FINEST Cyclamen Seed WANDSBEK TYPE

Light and Dark Salmon, Bright Xmas Red, Blood Red, Rose Pink, White with Red Eye.

**\$1.50 per 100; \$12.00 per 1000**

If you want good plants, try this seed.

**C.C. POLLWORTH CO.**  
 MILWAUKEE, WIS.

grown carnations, which, notwithstanding the lateness of the season, are good. Charles W. Curtis is growing some fine table ferns, which find a ready sale. His mum stock never looked better than this season. His new home is nearing completion and is beautiful and attractive.

Mr. and Mrs. William Gallentyne and Mr. and Mrs. Hubert B. Stringer mortored to Lyndonville, N. Y., to visit Mr. and Mrs. Thomas J. Sullivan, who are florists in that town. Mr. Sullivan was with George B. Hart for several years.

An attractive window display at the East Main street store of Salter Bros. shows the many forms and ways in which strawflowers can be used, from the small favor to the good-sized funeral piece, as well as colonial bouquets.

Judging from all appearances, it looks as though all the flower stores and seed stores have their full quota of fall bulbs. On visiting the various seed stores around town, reports show that the bulb

# SWEET PEA SEED

During the past season we have made a special study of Sweet Peas and have selected the best for the Commercial Grower that the market affords, and we have every reason to believe that this seed is as true to name, color and type as any offered. Our descriptive list is worth having.

PINK SHADES			
	Oz.	¼ lb.	Lb.
Peach Blossom, 1921 novelty	\$2.00	\$6.00	\$18.00
Early Helen Lewis	1.00	4.00	12.00
Flamingo	10.00		
Primrose Beauty	1.00	3.00	10.00
Loveliness	.75	2.50	8.50
Daybreak	.75	2.50	10.00
Rising Sun	.75	2.50	14.00
Early Gem	1.50	5.00	18.00
Gypay Maid	1.25	4.00	14.00
Sunburst	.75	2.50	10.00
Mrs. A. A. Skach	.75	2.50	8.50
Miss Flora Fabing	.75	2.50	8.50
Belgian Hero	1.00	3.00	10.00
Rose Queen (Genuine)	1.25	6.00	18.00
Morning Star (Genuine)	1.00	3.00	10.00
Yarra (Australian)	.75	2.50	8.50
Early Empress	1.00	3.00	10.00
Early Melody	.75	2.50	10.00
Pink Beauty	.75	2.50	10.00
Enchantress	.75	2.50	10.00
Rosebud	1.00	3.00	10.00
Fordhook Rose, Imp.	.75	2.50	8.50
Splendor (Burpee)	.75	2.50	8.50
Fordhook Pink and White	.75	2.50	8.00
Christmas Pink Orchid	1.50	5.00	18.00
Pink and White Orchid	.75	2.50	8.00

ORANGE and YELLOW			
	Oz.	¼ lb.	Lb.
Apricot	\$1.50	\$5.00	\$16.00
Orange Beauty	1.25	4.00	14.00
Dazzler	1.25	4.00	14.00
Gorgeous	1.75	6.00	20.00
Illumination	1.25	4.00	15.00
Early Fairy	1.50	5.00	18.00

RED and CRIMSON			
	Oz.	¼ lb.	Lb.
Cherry Ripe	\$1.00	\$4.00	\$14.00
Fire King	2.00	7.00	24.00
Early King	.75	2.50	8.50

LAVENDER and BLUE			
	Oz.	¼ lb.	Lb.
Lavender King	\$0.75	\$2.50	\$10.00
Princess	1.00	3.00	10.00
Early Heather Bell	1.00	3.00	10.00
Lavender Orchid	.75	2.50	8.50
Early Wedgwood Blue	1.25	4.00	14.00

WHITE			
	Oz.	¼ lb.	Lb.
Snowstorm	\$1.25	\$4.00	\$14.00
Early Sankey	.75	2.50	8.50
Albatross	1.00	3.00	10.00
White Orchid	.75	2.50	8.50
Venus	.75	2.50	8.50
Mrs. M. Spanolin	.75	2.50	8.50
A-1 White	2.00	6.00	18.00

## BULBS—Exceptionally Fine Lot

IN CASE LOTS ONLY			
Case No.	Contents	Variety	Price per 1,000
17	2,000	L'Innocence Hyacinths	17 to 18 ctm. \$52.00
18	2,000	Gertrude Hyacinths	17 to 18 ctm. 52.00
19	2,000	Grand Maitre Hyacinths	17 to 18 ctm. 52.00
346	2,800	L'Innocence Hyacinths	15 ctm. 35.00
348	1,825	L'Innocence Hyacinths	15 ctm. 35.00
	900	La Reine Tulips	20.00
349	1,925	Grand Maitre Hyacinths, First Size	60.00
353	1,900	Gertrude Hyacinths	15 ctm. 35.00

### Purity Freesia Bulbs

FISCHER'S IMPROVED FREESIA PURITY

Paper Whites are scarce and high in price. Better grow Freesia instead.  
 Freesia Purity, ½ ..... \$ 8.00  
 Freesia Purity, ¼ to ½ ..... 10.00  
 5000 lots, \$1.00 per 1000 less.

### LILIES, New Crop

Giganteums, all sizes.  
 Multiflorums, all sizes.  
 Let us quote you on your needs.

### PETUNIAS

Stock limited.

Double Small Flowering.  
 Araliaflora alba. Pure white.  
 Double Large Flowering.  
 Fimbriata alba plena. Pure white.  
 Fimbriata Brilliant Pink.  
 Fimbriata Brilliant Pink with White.  
 One of the best in existence.  
 Fimbriata Scarlet Pink.  
 Fimbriata Sky Blue.  
 Fimbriata Purple Striped.

Fall delivery and later.

2¼-in.	100	1000
Rooted Cuttings	5.00	40.00
Assorted Double Petunias, ordinary varieties.		
2¼-in.	100	1000
Rooted Cuttings	5.00	40.00
Single Petunias.		
2¼-in.	5.00	40.00
Rooted Cuttings	2.00	18.00

### DAISIES

Boston Yellow, 2¼-in.	100	1000
White Marguerites, extra strong, 2¼-in.	\$7.00	\$60.00
	8.00	50.00

### IRIS, Spanish

Grown in California. 1000

Fimbria ..... \$40.00  
 Van Der Venne. Lilac and creamy white.  
 Roland Holst. Lilac with pale yellow lips.  
 Brijet. Porcelain-blue, with grayish-lilac.  
 Der Kinderen. Dark purple-blue, yellow lips.  
 Anton Mauve. Soft blue.  
 All the above, \$35.00 per 1000.

### VINCAS

Variegated

Fall Delivery	100	1000
2¼-in.	\$ 6.00	\$55.00
3-in., extra good	10.00	
Field Grown, \$12.00, \$15.00, \$18.00 per 100.		

### Cleveland Cherries

Field Grown, Extra Fine and Well Berried. \$15.00, \$20.00, \$25.00, \$30.00 per 100.

### Field-Grown Roses

2-yr.-old, extra strong.

Tausendschoen  
 Excelsa  
 Dorothy Perkins  
 Fall Delivery, \$50.00 per 100.  
 Paul's Scarlet Climber \$1.00 each.  
 1-yr.-old field grown, Jersey grown. Almost equal to two year stock.  
 Excelsa, Dorothy Perkins, Tausendschoen and Lady Gay \$30.00 per 100, extra value.  
 Packing extra at cost.

**C. U. LIGGETT,**

OFFICE  
 303 Bulletin Building  
 Boston Office, 15 Cedar St.

**Philadelphia, Pa.**

season is opening up nicely, and the demand appears to be even. The quality of the bulbs received is good.

H. J. H.

#### PITTSBURGH, PA.

##### The Market.

It does one good to be able to report that again the wholesale houses are in a position to dispose of the bulk of the production each day. The gluts of outdoor flowers are now over and the demand for the production from the greenhouses is getting heavier each day. The decreased supply has, naturally, had a tendency to increase the demand and some of the florists have reported large weddings, which, naturally, cause a good demand for the better grade of stock. The Jewish New Year, also, during the last week caused a large demand for flowers, which assisted in helping daily clean-ups. Now that there has been a frost, the dahlia season will be over.

American Beauty roses in the better grade of stock are in constant demand; in fact, in some instances the wholesale houses are not in a position to take care of the demand. Roses are arriving daily in better quality and the quantity is also increasing. Columbia seems to be the best and is the rose that is in demand. Of course other varieties, such as Premier, Yellow Ophelia and American Legion, are also being called for daily. Carnations are improving fast and some fine stock is to be seen. Mums are not in abundance and the demand last week far exceeded the supply. The wholesale houses, no doubt, could have disposed of twice the quantity they received.

From all reports, chrysanthemums will soon be the main factor of the business. Lilies also are in great demand and the supply is short. Valley and orchids are in the market daily and the demand is limited. There have been sufficient in the market during the last week to take care of the demand. Yellow daisies have also made their appearance in this market and move out rapidly. The demand for plumosus during the last week far exceeded the supply. It was necessary in some cases to look elsewhere for this evergreen. Southern smilax is again on the market and is used extensively for decorating purposes.

##### Various Notes.

The Sewickley Horticultural Society staged its dahlia show Thursday, October 6, and it has been reported that the quality of the dahlias shown was the finest ever exhibited. Suitable prizes were offered and the show was a great success.

The monthly meeting of the Retail Florists' Association was held at the Chatham hotel on Thursday evening. There was a small attendance, due, no doubt, to the fact that a good many had attended the dahlia show at Sewickley. It is the hope of the association that the members will bear in mind the next meeting, which will be held the first Thursday in November.

The Pittsburgh Florists and Gardeners' Club held its monthly meeting Tuesday, October 4, in the North Side Carnegie library. The subject was "Dahlias." There was a fair attendance.

George C. McCallum, of the McCallum Co., is calling upon the trade in the middle west, while H. B. Woods is calling upon the trade in the east.

# DUTCH BULBS

## Immediate Delivery

Send for List

## C. J. SPEELMAN & SONS

470 Greenwich St.

NEW YORK CITY

ESTABLISHED 1868

Mention The Review when you write.

# Lily of the Valley

Pips from cold storage

Order a shipment made  
weekly or fortnightly

Florists' Money Maker Brand

\$30.00 per 1000; \$16.00 per 500; \$8.00 per 250; \$4.00 per 100

Order Bruns' Cut Valley of Your Chicago Wholesale Cut Flower House

H. N. BRUNS, 3032-42 West Madison Street Chicago, Ill.

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## The United Bulb Growers, Inc.

Sassenheim, Holland

New York Office, 15 Williams Street

Wholesale Growers of

HYACINTHS,

TULIPS,

DARWIN TULIPS

GOLDEN SPUR

BIC. VICTORIA

VON SION

and other Bulbs

Cable address: United Bulb, Sassenheim.

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## PIONEER GROWERS AND EXPORTERS of BULBS

M. Veldhuyzen van Zanten & Sons

LISSE, HOLLAND

Established 1870—Still going strong

Cable Address—VELDZANTEN, LISSE, HOLLAND.

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## Chas. Schwake & Co., Inc.

LILY OF THE VALLEY

Japanese Lilies, French and Dutch Bulbs

90-92 West Broadway NEW YORK



Mention The Review when you write.

## Alkemade & Son

Wholesale Bulb Growers  
Noordwyk, Holland

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## DREVON-TEGELAAR & CO.

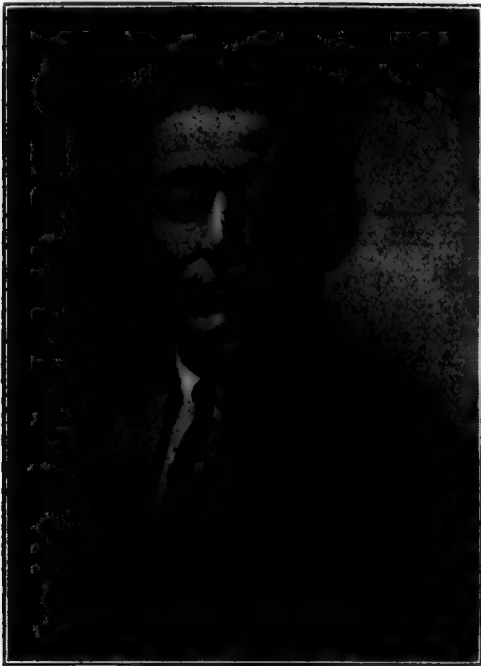
Wholesale French Bulb Growers

1133 BROADWAY

NEW YORK

Nurseries at OLLIOULES, FRANCE





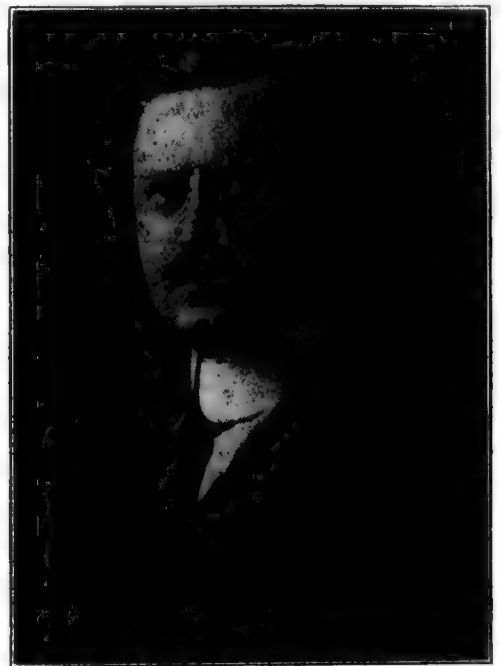
Aug. Lagarde

## LIVE WIRE

# Again---Buy Your French Bulbs---Now

FROM  
**Lagarde & Vandervoort**  
**OLLIOULES, FRANCE**  
Permanent American Address:  
P. O. Hamilton Grange Station  
Box 38 NEW YORK CITY

Our representative will be calling on you



J. A. Vandervoort



Mention The Review when you write.

**Return Envelopes**  
**Catalogue Envelopes**  
**Seed Packets**  
**Brown Bag Filling Machine Co.**  
**Fitchburg, Mass., U. S. A.**

Mention The Review when you write.

The Pittsburgh Cut Flower Co. has just completed the reglazing and painting of the majority of its greenhouses at Bakerstown. There is also a new boiler house and boiler equipment being installed, which the company hopes will be ready for operation not later than the first of next month. This will give this company one of the most modern plants in this section.

Otis L. Bullock, of Vaughan's Seed Store, Chicago, Ill., visited in Pittsburgh last week.

Mr. Saeger, formerly with the Robert Craig Co., Philadelphia, was in Pittsburgh during the last week, representing the Joseph G. Neidinger Co. Mr. Saeger is carrying a complete line of florists' supplies, including baskets, trimmed wreaths and Christmas novelties.

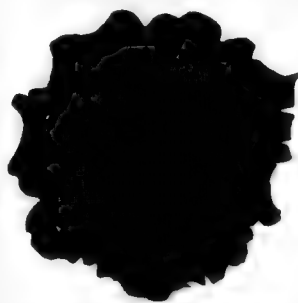
H. J. H.

### RALEIGH, N. C.

Raleigh has two new flower stores, each a branch of a Lynchburg, Va., establishment.

The McCarron Floral Co., the name under which "Miss McCarron" will do business here, has opened at 12 East Hargett street.

J. J. Fallon Co., with headquarters



For Pedigree Strains of  
**VEGETABLE, FARM AND FLOWER . . . SEEDS**

Write to  
**Watkins & Simpson, Ltd.**  
27-29 Drury Lane LONDON, ENGLAND

## Kelway's Pedigree Strains of FLORISTS' FLOWER SEEDS

300 Medals for Flowers, etc. Hundreds of First-Class Certificates

Write for prices to  
**KELWAY & SON, Wholesale SEED GROWERS, LANGPORT, ENG.**  
Cables: "Kelway Langport."

Mention The Review when you write.

**GLADIOLI FOR FORCING OR OUTSIDE PLANTING**  
**UNITED BULB CO., Mt. Clemens, Mich.**  
**LEADING GROWERS OF GLADIOLI**

Mention The Review when you write.

## ST. LOUIS SEED CO.

The Home of "Pure and Sure" Seeds  
**411-413 WASHINGTON AVENUE**  
**ST. LOUIS, MO.**

at Lynchburg, Va., and a branch store at Durham, has opened a store here. The Fallon Co., which has 100,000 feet of glass and ten acres of outdoor stock at Lynchburg, is conducted by J. J. Fallon and W. M. Doyle, Jr.

**Passaic, N. J.**—Two East Rutherford concerns made substantial wage reductions last week. Bobbink & Atkins, florists, announced a ten per cent cut and the Flintkote Co., manufacturers of roofing material, also made a ten per cent reduction.

## Giant Pansy Seed



No. 10. Kenilworth Giant Exhibition is the very finest mixture ever sent out.

No. 12. Kenilworth Giant Prize. Each sort: 1000 seeds, 50c.; ¼ oz., \$1.35; ½ oz., \$2.50; 1 oz., \$10.00.

No. 22. Kenilworth Mixture 34. Bronze Shades  
30. Blotched 36. Triumph of Giants  
32. Parisian 70. Orchid-flowered  
Price of the preceding 6 sorts: 1000 seeds, 35c.; ¼ oz., 90c.; ½ oz., \$1.65; 1 oz., \$3.00; 2 oz., \$6.00.

No. 21. Kenilworth Show 28. Masterpiece  
1000 seeds, 40c.; ¼ oz., \$1.10; ½ oz., \$2.00; 1 oz., \$3.75; 2 oz., \$7.50.

Giant Trimardeau in mixture or separate colors: 1000 seeds, 30c.; 4 pkts., \$1.00; ¼ oz., \$1.30; ½ oz., \$2.50; 1 oz., \$5.00.

Early Flowering or Winter Blooming Giant Pansies; 1000 seeds, 40c.; ¼ oz., \$1.10; ½ oz., \$2.00; 1 oz., \$3.75; 2 oz., \$7.50.

Mention The Review when you write.

# NEWS OF THE NURSERY TRADE

## PACKING PERENNIALS.

### Important in Shipping.

Buyers who order perennials and specify that they be shipped by freight are, without doubt, unmindful of the loss that must be sustained if the shipment is received in bad condition. Granted that express rates are much higher than freight rates as far as the primary cost is concerned, nevertheless, the express rate is comparatively more reasonable, because the perennials shipped the quicker way will assuredly arrive in first-class condition.

Growing perennials is important, but so is packing them for shipment. Martin Kohankie, of Painesville, O., became famous for his perennials and his success was greatly due to the way in which his stock arrived—always in good condition.

When an order is received for trees and shrubs and also perennials, which often happens at big nurseries, and the specification is made that all the stock be shipped in one car, there is nothing for the receiver of the order to do but to follow instructions, knowing full well that the perennials should be shipped by a quicker route. In instances like this the necessity of knowing how to pack the perennials in the best way is doubly great. In such car-lot shipments, perennials may be safely sent by freight if the plants are placed in the boxes loosely and given plenty of ventilation, and the boxes are set in the middle of the car.

Often a purchaser orders perennials sent by freight with trees or shrubs merely to avoid receiving separate shipments at different times. It is an easy matter to have the perennials shipped a week or so after trees or shrubs have been sent, so that both will arrive at one time.

### Careful Methods.

Proper care should be taken not to send out perennials when they are wet; the tops should be as dry as possible. All dead or decayed leaves should be removed; this will assure the plants' arriving in better condition. Perennials should not be allowed to stand out in the sun and wind too long after they have been dug, as they are liable to become shriveled. After the order has been completed, it should be sent on its way as soon as possible. Allowing perennials to lie around is no uncommon occurrence and this often injures the plants.

It must be emphasized that too much care cannot be given in the manner of packing and in the selection of material used. Sphagnum moss, just moist, is the best material in which to pack the roots, as this will draw moisture and will not dry out for a week or more when used.

The careful packer will size up his order and will use his judgment as to what plants are best to go at the bottom of the box, and he will use as partitions distinct kinds of plants. For instance, should the purchaser have or-

dered 300 Delphinium Belladonna, 300 Delphinium Bellamosa and 300 Phlox subulata, the careful packer would place in the box one variety of delphinium, then the Phlox subulata, which would separate the two varieties of delphinium, which look much alike in their dormant condition.

Perennials should be packed in layers and between the layers, especially between the tops, should be placed excelsior. This acts as an air chamber and keeps them from heating. These are two principles to which one should always adhere—sphagnum moss, not too wet, around the roots, and excelsior between the layers.

As the season advances in spring and the tops of the perennials begin to grow out, perennials should be packed by standing them up in a shallow box. The moss should be wetter and excelsior should be used. The box should be marked, "This side up." And do not place too solid a cover on the box, because the plants are in need of much ventilation when they are shipped late in the spring season. T. J. M.

### TESTS OF OVICIDES.

Nicotine sulphate is not as efficient in the control of the codling moth as powdered arsenate of lead, it has been shown in experiments conducted by entomologists of the United States Department of Agriculture. For several years nico-

tine and its compounds have been used against certain soft-bodied insects as contact insecticides, and within the last few years the question has been raised concerning the effects of nicotine sulphate upon the eggs and early instars of other insects which are commonly controlled by other means. To obtain reliable information on this subject, the department entomologists conducted a series of experiments both in the laboratory and field, a report of which has just been published in Department Bulletin 938.

In the laboratory tests it was found that nicotine sulphate, with one exception, was inefficient against the eggs of the silkworm moth, codling moth, tussock moth and potato beetle. The eggs sprayed with it were variously affected, depending upon the strength of spray solution used, on the age of the eggs tested, and whether or not the solution contained soap. Upon the eggs of three of the species of insects used there was practically no difference in the effects between solutions containing soap and those without soap, although those with soap were much more effective upon the eggs of the tussock moth.

Comparing the effects of the spray solution, 1:800, the strongest of the eco-

## Yes, We Have Them

**Berberis Thunbergii**  
**Hardy Privet**  
**Hydrangea P. G.**  
**Climbing Roses**  
**Boston Ivy**  
**Clematis**

Thousands of other plants. Write for our new fall trade list.

**Onarga Nursery Company**  
CULTRA BROS., Managers  
ONARGA, - ILLINOIS

## ENGLISH LAUREL

BY THE HUNDRED OR THOUSAND  
**THE AUDUBON NURSERY**  
WILMINGTON, N. C. H. VERZAAL, Prop.

## WELLER'S PERENNIALS

With that wonderful Root System  
**READY NOW**  
**WELLER NURSERIES CO., Inc.**  
HOLLAND, MICH.

## American Grown Fruit Tree Stocks

Apple Seedlings, Straight or Branched. Also Pear Stocks from French and Japan Seed, Americana Plum, Mahaleb Cherry and Peach Seedlings in all Grades. Car Lots to Central Points.

## Foreign Grown Stocks

Apple, Pear, Mahaleb, Myrobalan, Quince, Manetti and Multiflora. All Grades. In Prime Condition. Can quote in France or out of Customs in New York or at Shenandoah, Iowa. Prices reasonable.

Remember our Complete Line of General Nursery Stock for Fall and Spring Trade. We are now ready to do business. Submit List of Wants for Prices to:

## Shenandoah Nurseries

D. S. LAKE, President  
SHENANDOAH, IOWA

## NURSERY STOCK for

## FLORISTS' TRADE

Field Grown Roses our Specialty  
Budded and Own Root  
Write for our Wholesale Trade List

**W. & T. SMITH CO.**  
Geneva, N. Y.



# Hill's Choice Nursery Stock

## EVERGREENS FOR TUBING

	Feet	Each	Matched Pair
Pyramidal Arbor Vitae.....B&B	8	\$4.00	\$7.50
Pyramidal Arbor Vitae.....B&B	4	5.00	9.50
Red Cedar (Juniperus).....B&B	8	5.00	9.50
Sheared Globes (Thuja).....B&B 1½x1½	5.00		9.50

NOTE: Above prices do not include tubs.

## EVERGREENS FOR LINING OUT

	Size, Inch	100	1000
Abies Ts. Canadensis....x	6-8	\$18.50	\$175.00
Abies Douglassi.....x	6-8	13.00	120.00
Juniperus Canadensis....x	8-10	20.00	
Juniperus Canadensis....xx	10-12	50.00	
Juniperus Virginiana....x	6-8	7.50	65.00
Juniperus Virginiana....xx	12-18	25.00	225.00
Picea pungens.....x	6-8	14.00	130.00
Picea Excelsa.....xx	12-18	17.50	165.00
Pinus Austriaca.....x	8-10	15.00	140.00

	Size, Inch	100	1000
Pinus Mugho.....xx	8-10	\$50.00	
Pinus Sylvestris.....xx	10-12	20.00	
Thuja Occidentalis.....xx	10-12	12.50	\$115.00
Thuja Occidentalis.....xx	12-18	20.00	190.00
Thuja Compacta.....x	6-8	18.50	175.00
Thuja Pyramidalis.....x	6-8	20.00	
Thuja War. Sibirica.....x	6-8	25.00	
Thuja Woodwardi.....x	6-8	50.00	
Thuja Biota Orientalis..x	8-10	11.00	100.00

Each "x" indicates one transplanting. 5 of same variety and size at 10 rate; 50 at the 100 rate; 500 at the 1000 rate.

## EVERGREENS FOR WINDOW BOXES

	Size, Inch	10	50
Juniperus Canadensis...xx	10-12	\$7.50	\$30.00
Juniperus Virginiana...xx	12-18	8.75	15.00
Picea Canadensis.....xx	12-18	6.00	27.50
Pinus Mugho.....xx	8-10	7.50	30.00

SPECIAL OFFER: 50 Window Box Evergreens, assorted varieties (our selection) per case.....\$25.00

## Evergreen Understocks for Grafting Conifers

All orders for Evergreen Understocks sold on sample only. Write for samples.

	Size, Inch	100	1000
Juniperus Virginiana....x	6-8	\$ 6.00	\$ 50.00
Picea Excelsa.....x	8-10	7.50	65.00
Thuja Orientalis.....x	6-8	8.00	75.00
Thuja Occidentalis.....x	8-10	7.00	60.00

	Rose Stocks	100	1000
Rosa Canina.....No. 1 Grade		\$3.75	\$17.50

SEND FOR COMPLETE CATALOGUE

## THE D. HILL NURSERY CO., Inc.

Box 403

Evergreen Specialists  
Largest Growers in America

DUNDEE, ILL.

Mention The Review when you write.

## PEONIES

Send for our Special Price List showing best sorts, with each color in the order of blooming.

PETERSON NURSERY  
30 N. La Salle Street, CHICAGO, ILL.

Mention The Review when you write.

## The Wayside Gardens Co.

GROWERS OF HARDY PLANTS

Shrubs, Bulbs and Seeds

MENTOR, OHIO

Mention The Review when you write.

## VIBURNUM PLICATUM

Also Berberis Thunbergii, Hydrangea paniculata, Weigela, Spiraeas, etc.

Ask for complete list of Oak Brand Shrubs

The CONARD & JONES CO. WEST GROVE, PENNA., U.S.A.  
Robert Pyle, Pres. Ant. Wintzer, V.-P.

Mention The Review when you write.

nomic solutions used, the percentages of eggs sprayed with it that failed to hatch are as follows: Ninety-nine per cent of the freshly laid eggs of the silkworm moth, but only seventy-five per cent of the older eggs of the same insect; about twenty per cent of the codling-moth eggs on apple-tree foliage; seventy-five per cent of the tussock-moth eggs (1 to 3 days old); and about twelve per cent of those of the same insect which had been collected in the field; and practically none of the potato beetle eggs.

The experiments show that nicotine sulphate 1:800 with soap gave a fair degree of control for the codling moth, but that it was not so effective as one pound of powdered arsenate of lead to fifty gallons of water. It was found also that there was no practical advantage in combining arsenate of lead and nicotine sulphate in sprays designed to control the codling moth. Where the infestation was much heavier, nicotine sulphate 1:800 without soap was inefficient against the codling moth.

## SPECIALTIES

### Evergreens of the Better Varieties

Boxwood, pyramidal, 2 ft., 2½ ft. and 3 ft.; Biota aurea nana and conspicua aurea; Arbor Vitae compacta, conica densa, globosa and Siberian; Fir cephalonica, concolor and Nordman's; Retinispora argentea, compacta, filifera, filifera aurea, pisifera, pisifera aurea, plumosa aurea, squarrosa Veitchii; Spruce hemlock, oriental, polita and white.

Also deciduous trees and shrubs

Write for prices.

## HOOPEs, BRO. & THOMAS COMPANY,

Established 1853

The West Chester Nurseries

WEST CHESTER, PENNA.

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## NURSERY STOCK FOR FLORISTS

—WHOLESALE ONLY—

JACKSON & PERKINS CO.

Newark, New York

Mention The Review when you write.

## YOUR CATALOGUE

"Ready Made" Seed, Nursery and Fall Bulb Catalogues, with your name and address on the front cover. Beautifully illustrated with natural colors on cover pages. We keep them in stock for prompt shipment. Ask for sample. They will greatly increase your sales—and they don't cost much.

CAMPBELL PRINTING COMPANY  
917 Walnut St. Des Moines, Iowa

Mention The Review when you write.

## INDIANAPOLIS, IND.

### The Market.

The market conditions have been improving. Demand has been considerably better. Roses have been selling at from \$4 to \$15 per hundred, and the supply has been completely utilized for the first time in some weeks.

Carnations are selling well at \$3 to \$4 per hundred. These have been in active demand for funeral work, which has been rather heavy recently.

Chrysanthemums are coming in slowly. A few local growers are cutting from a few plants, but the commission

## HARDY PERENNIALS

We have a fine lot of Hardy Perennials now growing in our fields, including Phlox, in variety, Aquilegias, Delphinium, Iris, Pyrethrum Double-flowered Baby's Breath and many other varieties. Ready for shipment now. Send for list.

WM. TOOLE & SON

Hardy Plant and Passy, Farm.

BARABOO, WIS.

## PEACH TREES

Large stock of usual standard varieties, all straight and well rooted. Free Catalogue.

W. T. MITCHELL & SON, Beverly, Ohio

merchants have had only a dozen or so. The price has been \$3 per dozen.

Lilies are not available. Dahlias are in evidence, but are waning. Frost has affected the majority of outdoor flowers, so there is only a limited variety of these.

### Various Notes.

C. U. Liggit, of Philadelphia, has been in the city.

Mr. and Mrs. O. E. Steinkamp visited in Richmond last week.

Some of the Indianapolis florists have





### FRENCH HYDRANGEA

have done well. The strongest only will be lifted. Do not compare them with budded stock, but as to blooming, they will do as well or better. Baby Rambler, Baby Tausendschoen, Clothilde Soupert, Ellen Poulsen and Erna Teichendorff. 25c each, no charge for packing. Delivery from early November on.

**J. L. SCHILLER, 929 Prouty Ave., Toledo, O.**

exhibits at the Indianapolis industrial show, at the state fair grounds, held this week. This is the most wonderful exhibit ever staged here and will represent five billions of dollars of industries under one roof.

Baur & Steinkamp have been cutting some seedling chrysanthemums.

James Robinson, an ex-service man, is now with Greene's Flower Shop.

Mr. and Mrs. C. R. Greene are taking a vacation trip to Cleveland, Niagara Falls and Buffalo. They are also attending the F. T. D. convention at Toronto.

Irwin Bertermann is attending the F. T. D. convention in Toronto.

E. E. T.

### NEW YORK.

#### The Market.

The market last week indicated considerable improvement. The general demand was a little better, prices firmer, and arrivals of outdoor flowers smaller in number than for several months. No frosts are reported hereabouts, but many of the summer flowers are gone. Dahlias arrive in great quantity, but prices obtained for them are unremunerative, and many growers have discontinued shipping them. Asters are still coming in, but are getting fewer every day, and the quality is poor. Chrysanthemums are arriving now in considerable quantity, and appear to sell fairly well at prices ranging from \$16 to \$50 per hundred, with the small outdoor varieties bringing 25 cents to 75 cents per bunch. Chrysolora and Oconto are prominent among arrivals.

The supply of carnations is increasing, and some improvement in quality is noticed, particularly in stem lengths. The best of arrivals move easily, and the rest clear fairly well. The price range is \$2 to \$4, the latter figure for select stock.

The supply of roses is not quite so heavy as it has been for some time, and a fair demand has caused a stiffening of

## FREIGHT TOO HIGH?

Good business men consider freight charges under present conditions, and buy near home if they can get good stock. Our

### Hydrangeas Are Good

stock, the best we ever had, with heavy, well budded shoots. Best French kinds in any quantity, in sizes from 4, 5, 6 and 7-inch pots at 25c, 35c, 50c and 75c each; Otaksa in 4 and 5-inch only, balance sold out. One lot of 4-inch French specially good; short and stumpy, with from 2 to 5 breaks, really worth more, will make good 6-inch stock for Easter or Mothers' Day; 2-inch for growing on, \$8.00 per 100; any variety, any quantity.

We are shipping now; order early, don't hang back, business will be booming when these plants are blooming.

### ROSES

Ramblers and Baby Ramblers, all on their own roots.

The Ramblers have been grown in the field for two years, every one tied up to stakes to ripen the wood; they are good. Dorothy Perkins, Excelsior and Tausendschoen, 30c each and charges for boxes.

The Baby Ramblers have been in the field for one year and

## FERNS

We wish to call particular attention to our fine stock of ferns which we are offering at this time.

**Nephrolepis Victoria** (The Victory Fern). A beautiful, new, crested form of Teddy, Jr. nice plants, 3½-in. pots, \$25.00 to \$35.00 per 100; 6-in., 75c to \$1.00 each; 8-in., \$2.00 to \$3.00 each.

**Nephrolepis Elegantissima**. Large specimens, 8-inch, \$2.00 to \$3.00 each; 10-inch, \$4.00 to \$5.00 each.

**Nephrolepis Elegantissima Compacta**. 3½-inch, 35c to 50c each; 6-inch, \$1.00 each; large specimens, 8-inch, \$2.00 to \$3.00 each; 10-inch, \$4.00 to \$5.00 each.

**Nephrolepis Muscosa**. Nice plants, 2½-inch pots, \$12.00 per 100; 3½-inch, 35c to 50c each; 5-inch, 75c each; 6-inch, \$1.00 each.

**Nephrolepis Harrisii**, 10-in., \$5.00 to \$7.50 each.

**Nephrolepis Dwarf Boston**, 3½-inch pots, \$25.00 per 100; 6-inch, \$1.00 each.

Packing added extra at cost.

### ROSES

**Hadley, F. W. Dunlop and Hoosier Beauty**, own-root, nice plants, 3½-inch pots, \$30.00 per 100.

**Double White Killarney, White Ophelia, Ophelia and Sylvia**, grafted, nice plants, 3½-inch pots, \$40.00 per 100.

**English Ivy**. Nice plants, 4-inch pots, bushy, \$25.00 per 100.

**Poinsettias**. Nice plants, 2½-inch pots, \$12.00 per 100.

Packing added extra at cost.

**F. R. PIERSON, Tarrytown, N. Y.**

**Joseph Heacock Company**  
Wyncote, Pa.

**Palms and Cibotiums**

See Classified advertisements

Mention The Review when you write.

prices in the hybrid tea class. American Beauty is in good supply and moves at last week's quotations.

Cattleyas are in heavy supply and move slowly. A few oncidiums are coming in. Cypripediums are in moderate supply.

Lilies continue on the scarce side and prices are unchanged. Lily of the valley is plentiful and sales are slow, florists evidently not caring to stock up at \$1 to \$6 per hundred.

There is a moderate supply of outside flowers other than dahlias. A few gladioli of poor quality are coming.

## CROTONS

2½-inch Pots

**\$25.00 per 100**

Also larger sizes

**HUGH M. MATHESON**

418 S. W. Second Avenue

MIAMI :: :: FLORIDA

**CHAS. D. BALL**

GROWER OF

**PALMS, ETC.**

Holmesburg, Philadelphia, Pa.

# Dreer's French Hydrangeas

## For Easter and Memorial Day Forcing

The largest and best stock we have ever offered. Well established and well rooted plants, the varieties limited to the best, including a liberal proportion of such popular varieties as Baby Bimbenet, Lilie Mouillere, Mme. Auguste Nonin and Trophée.

The plants will be ready for shipment October 15th, and we advise early delivery to avoid unfavorable weather conditions later in the season.

Prices include packing, f. o. b.  
Philadelphia

3-in. pots..\$2.00 per doz.; \$15.00 per 100  
4-in. pots.. 3.50 per doz.; 25.00 per 100  
5-in. pots.. 5.00 per doz.; 40.00 per 100  
6-in. pots.. 7.50 per doz.; 60.00 per 100  
7-in. pots.. 9.00 per doz.; 75.00 per 100



**HENRY A. DREER,** 714-716 Chestnut Street Philadelphia, Pa.

## LOTS OF PALMS

Kentia First Combinations, 5-inch, each .....\$ 1.50  
Kentia First Combinations, 6-inch, each ..... 3.00  
Kentia First Combinations, wooden tubs ..... 7.00  
Kentia First Combinations, wooden tubs ..... 10.00  
Kentia First Combinations, wooden tubs ..... 12.00  
Kentia First Combinations, wooden tubs ..... 14.00  
Kentia First Combinations, wooden tubs ..... 25.00  
Arecas Combinations, wooden tubs ..... 5.00  
Cibotiums, 10-inch tubs, each, \$10.00 and ..... 15.00  
Pandanus Veitchii, 6-inch..... 2.50  
Pandanus Veitchii, 7-inch..... 3.00  
Rubbers, 4-inch, each..... .40  
Rubbers, 6-inch, each..... 1.00  
Rubbers, 8-inch tubs; branched. 3.50  
Ferns, 2½-inch pots, strong; Teddy Jr., Boston, Piersonii, Scottii, Elegantissima..... .10  
Macawii, 2½-inch ..... .15

**JOHN BADER CO.**  
Mt. Troy, N. S., Pittsburgh, Pa.

## Special Offer

We are offering a fine lot of seasonable plants to make room and for this month only we are giving 10% Discount for cash with order.

Ferns, fine, bushy plants of Scottii, Teddy Jr., Macawii, Whitmanii, and Scholzelii, 4-inch, 30 cents; 5-inch, 50 cents; 6-inch, 75 cents; 7-inch, \$1.00 each.

Palms, Kentia Belmoreana, 4-inch, 75 cents; 5-inch, \$1.00; Forsteriana, 5-inch, \$1.25 each.

Rubber Plants, fine heavy 6-inch, 75 cents.

Dracaenas, Lord Wolseley, red, and Fragens, green, heavy 6-inch, \$1.00 each.

Holly Ferns, 5-inch, 40 cents.

Table Ferns, all the best varieties, 2½-inch, \$7.00 per 100; 3-inch, \$12.00 per 100.

Asparagus Plumosus, 4-inch, bushy, 20 cents.

Hardy English Ivy, 2 plants in a 3-inch pot, \$12.00 per 100.

## Stock for Growing On

Begonia Luminosa, red, and Prima Donna, pink, heavy 2¼-inch, \$7.00 per 100.

Primula Obconica, heavy 4-inch, all the best colors at \$18.00 per 100.

Primula Chinensis, heavy 4-inch, all the best colors, \$18.00 per 100.

Primula Malacoides Townsendii, 4-inch, \$15.00 per 100.

Cinerarias, Prize, Half Dwarf, best colors, 2¼-inch pots, \$6.00 per 100.

Hydrangeas, all the best French varieties, these will make specimen plants for Easter, 6-inch, 75 cents.

Genista Racemosa, 5-inch, 50 cents; 6-inch, 75 cents.

Begonia Luminosa, 4-inch pots, \$17.00 per 100.

Cash with order. Add 5% for packing. All plants shipped at purchaser's risk. Plants will be shipped out of pots unless otherwise stated.

**Godfrey Aschmann, 1010 W. Ontario St., Philadelphia, Pa.**  
Importer, Wholesale Grower and Shipper of Pot Plants

## New Coleus Harding

**HARDING COLEUS** is the most beautiful and brilliant color ever introduced to the trade. Bright red leaves, with brown, green and yellow edging; medium large leaves. Grows very rapidly and is very easily rooted.

**HARDING COLEUS** makes fine pot plants for winter, as it holds its color wonderfully during the winter months.

**HARDING COLEUS**, for outside bedding and porch boxes, cannot be beaten.

**Rooted cuttings, \$10.00 per 100; 2½-in pots, \$20.00 per 100. Not less than 50 to order.**

Other varieties of Coleus, rooted cuttings, such as Defiance, \$2.00 per 100; Christmas Gem, \$3.00 per 100; Brilliancy, \$2.00 per 100

**LOUIS HAHN & SON,** R. F. D. 4, Box 75, Millvale Branch, North Side, **Pittsburgh, Pa.**

**HARDING COLEUS** is a seedling found by us, grown and tested before introducing it, which has proved to be as described above.

**HARDING COLEUS** was shown at the Washington, D. C., S. A. F. Convention, where an Award of High Merit was recommended by the judges, A. L. Miller, J. A. Peterson and Joseph Kohout.

Drop us a line and we will be glad to mail you leaves of this variety. Delivery starts November 1, 1921, and orders will be filled in rotation.

ARE YOU INTERESTED IN

## HEATHER for CHRISTMAS?

If so, communicate with yours truly. **A. L. MILLER, Jamaica, New York**

Other items are bouvardia, gypsophila, zinnias, feverfew, tuberose, delphiniums, centaureas, calendulas and strawflowers.

### Various Notes.

P. W. Popp, formerly well known as an exhibitor at the large flower shows, but for some time representing various horticultural interests, has joined the staff of W. E. Marshall & Co., Inc., seedsmen, 166 West Twenty-third street, New York. Mr. Popp's knowledge and experience should serve him in good stead in his new line.

The preliminary schedule of the ninth annual international flower show has been issued. The show is to be held in the Grand Central Palace, as formerly, and under the auspices of the New York Florists' Club and the Horticultural Society of New York. The joint committee held a meeting on Monday, October 10, at which various details in regard to the show were discussed. The committee comprises T. A. Havemeyer, chairman; John Young, secretary; F. R. Newbold, treasurer; F. R. Pierson, James Stuart, Joseph A. Manda, John Canning, F. L. Atkins, John G. Scheepers, F. W. Payne, C. H. Totty, Frank H. Traendly, Wallace R. Pierson, Max Schling, A. L. Miller, W. H. Duckham, I. S. Hendrickson and Arthur Herrington.

Exhibition chrysanthemums from the establishment of Charles H. Totty, Madison, N. J., are seen daily now at the store of Joseph S. Fenrich, in the Eighteenth street flower market. Mr. Totty is around again, after being confined to his room several days through illness.

Secretary Young is reminding those who read the article in last week's Review on "Evaluating the Slogan," in which it is said: "Every florist should know that the slogan was never copyrighted. Had this been done by the S. A. F. none but members in good standing of that organization would have been

## FERNS BOSTON AND SCOTTII

Good, clean pot-grown stock, for immediate shipment, shipped without pots, no charge for packing:—

3-inch, \$1.00 per dozen;	\$ 8.00 per 100;	\$ 75.00 per 1000
4-inch, 3.60 per dozen;	25.00 per 100;	210.00 per 1000
5-inch, 5.40 per dozen;	40.00 per 100;	375.00 per 1000
6-inch, 7.80 per dozen;	60.00 per 100	

## HOLLY FERNS—CYRTOMIUM ROCHFORDIANUM

3-inch, \$1.00 per dozen,	\$ 8.00 per 100,	\$75.00 per 1000
4-inch, 3.60 per dozen,	30.00 per 100	
5-inch, 5.40 per dozen,	40.00 per 100	

## PALMS---KENTIA Belmoreana

4-inch, \$6.00 per dozen	5-inch, \$18.00 per dozen
6-inch, \$30.00 per dozen	

For other sizes and varieties of Ferns and Palms see our September Price List.

## CLEVELAND CHERRIES

3-inch, \$6.00 per 100; 4-inch, \$12.50 per 100

## MISCELLANEOUS STOCK FOR GROWING ON

2-inch, \$0.60 per dozen;	\$2.75 per 100;	\$25.00 per 1000
3-inch, .75 per dozen;	3.75 per 100;	35.00 per 1000

Ready for immediate shipment

**Ageratum**, six sorts  
**Alternantheras**, eight sorts  
**Alyssum**, Double Dwarf and Giant  
**Coleus**, sixteen distinct sorts  
**Hardy English Ivy**, extra strong  
**Heliotrope**, Chieftain, Mme. Bruant and Mme. Blonay

**Lantanas**, four varieties  
**Moonvines**, white and blue  
**Petunias**, double, single and Rosy Morn.  
**Parlor Ivy**, for hanging baskets  
**Swainsonas**, white

**R. Vincent, Jr., & Sons Co.**  
 White Marsh, Maryland

Mention The Review when you write.



# PLANT NOW DOUBLE PURE WHITE GYPSOPHILA

(*Paniculata flore-pleno*)



Double Pure White Gypsophila

We anticipate the largest demand ever known and recommend early ordering.

2-year-old plants

Double White Gypsophila, \$ 20.00 per 100  
190.00 per 1000

Orders received now can be filled at once.

## S. BRYSON AYRES CO.

General Offices: 503 Walnut St., KANSAS CITY, MO.

Mention The Review when you write.

## FERNS—exclusively—FERNS

Our efforts are devoted exclusively to the growing of Ferns, which insures the trade who purchase our stock the highest quality Ferns. We would appreciate your orders and can make prompt shipment in the following varieties:

BOSTON			BOSTON		
ROOSEVELT	100	1000	ROOSEVELT	100	1000
TEDDY, JR.	2 1/4-in.....\$6.00	\$55.00	TEDDY, JR.	3-in.....\$15.00	\$140.00
WHITMANII			WHITMANII		
WHITMANII COMP.			WHITMANII COMP.		
ASP. PLUMOSUS, 2 1/4-in.....	5.00	45.00	ASP. PLUMOSUS, 3-in.....	9.00	80.00
ASP. SPRENGERI, 2 1/4-in.....	4.50	40.00	ASP. SPRENGERI, 3-in.....	8.00	70.00

Trade references or cash with order.

The Springfield Floral and Fern Co.

::

Springfield, Ohio

Mention The Review when you write.

See our Ad in The Review of Oct. 6 for

PLANTS

GEO. A. KUHL, Pekin, Ill.

Wholesale Grower

Mention The Review when you write.

Chrysanthemums and Roses  
OUR SPECIALTY

Write us about anything you want  
in this line.

CHAS. H. TOTTY CO., MADISON,  
NEW JERSEY

Mention The Review when you write.

## Bobbink & Atkins

NURSERYMEN

FLORISTS and PLANTERS

RUTHERFORD, NEW JERSEY

Mention The Review when you write.

## Abundance of Stock Now Ready

2 1/4-inch Asparagus Plumosus and Sprengeri	100	1000
4 -inch Asparagus Sprengeri	8.50	80.00
2 1/4-inch Calendulas, Orange King and Prince of Orange	4.50	40.00
2 1/4-inch Snapdragons, Silver Pink, Nelrose, Keystone, Phelps' White and Yellow	5.00	45.00
3 -inch Dracaena Indivisa	8.00	45.00
4 -inch Stevia, dwarf or tall	7.50	70.00
2 1/4-inch Double Alyssum	4.00	35.00
4 -inch Calla Lilies	20.00	
4 -inch Ferns, 6 varieties	25.00	
Vinca Variegata, large field grown	10.00	95.00

Mail your orders today. Will ship when you are ready. Correspondence solicited.

ALONZO J. BRYAN, Wholesale Florist,  
Washington, NEW JERSEY

Mention The Review when you write.

Ferns, Pandanus Veitchii,  
Cyclamen, Dracaenas

are our quantity stocks. Write us about  
any plants you need.

MACAW BROS.  
Delaware County, NORWOOD, PA.

Always mention the Florists' Review when  
writing advertisers.

## FERNS

POT-GROWN STOCK

2 1/4-inch.

	Per 100	Per 1000
Roston	\$ 6.00	\$55.00
Roosevelt	6.00	55.00
Whitmanii	6.00	55.00
Whitmanii Comp...	6.00	55.00
Verona	6.00	55.00
Macawii	10.00	95.00

Fern Runners,

\$15.00 and \$30.00 per 1000

Plant runners now for your Easter  
trade and save express.

## HENRY H. BARROWS

Fern Specialist

264 High Street, Whitman, Mass.

Always mention the Florists' Review when  
writing advertisers.

# EDNA

The best commercial scarlet carnation to date. Get a start this year. We still have some nice strong plants. **\$15.00** per 100; **\$120.00** per 1000.

## POINSETTIAS

We have a fine lot of plants in 2-inch pots. If you can use 500 or more, we will bill them at 5 cents. You can't make money faster than by putting four of these plants in a 5-inch pot and growing them for Xmas. Good poinsettia pans always clean up at Xmas.

**Gloire de Chatelaine**—Better order a few hundred of these to grow on for winter sales, **\$6.00** per 100; **\$50.00** per 1000.

Add 5% of invoice on all orders for packing

**BAUR & STEINKAMP**  
3800 Rookwood Ave. INDIANAPOLIS, IND.

# New White Seedling Carnation THOMAS C. JOY

Rooted Cuttings, \$12.00 for 100; \$100.00 for 1000; \$450.00 for 5000  
Deliveries beginning January, 1922, and filled in order

**JOY FLORAL CO., NASHVILLE, TENN.**

permitted to use it," that the phrase, "Say It with Flowers," could not be copyrighted. "The copyrighting of the slogan has been suggested time and again," says the secretary, "but it was ascertained at the outset that no phrase composed of dictionary words was copyrightable."

A meeting of rose growers was called Monday, October 10, at the Hotel Breslin. The object of the meeting was for the formation of a new trade organization.

C. H. Brown, retail florist of 2366 Broadway, with Mrs. Brown, left October 8 by automobile for the F. T. D. meeting in Toronto. Expecting to leave on Monday night, via the New York Central, was H. G. Perry, of Dard's; G. E. M. Stumpp, E. J. McCarthy, of Weir's, Brooklyn, and J. V. Phillips. A. Saltford, of Poughkeepsie, joined the party at Poughkeepsie. Max Schling left by train on Sunday, October 9.

M. C. Ford, the Eighteenth street flower market wholesaler, is receiving daily shipments of the new rose, American Legion.

Frank Valentine, the One Hundred Tenth street florist, is chairman of a committee of business men in his neighborhood seeking to have the old cross-town car line on One Hundred Tenth street operated, and it is likely that the movement will be successful. J. H. P.

*Strout's*  
INC

BIDDEFORD, MAINE

## CARNATION CUTTINGS

Rooted Cuttings, Maine Sunshine ..... \$120.00 per 1000  
White Delight ..... 100.00 per 1000

JANUARY DELIVERY

### LANCASTER, PA.

#### Attend Dahlia Show.

Thursday, October 6, the Lancaster County Florists' Club held a sociability run to the dahlia show of the B. Vincent, Jr., & Sons Co., White Marsh, Md. The weather was ideal and more than 150 Lancaster florists and their families and friends made the run, most of them going via New York to Baltimore, with a short tour of Druid Hill park, noted for its romantic drives and wonderful planting of century-old trees. At White Marsh the members were met by B. Vincent, Jr., himself, and conducted over

the company's mammoth place, first looking over the new things in dahlias in the trial plot, judging from which there are numerous beauties soon to be introduced to the dahlia lovers of America. Vincent's Patrick O'Mara has set the pace for a glorious class of dahlias. The numerous greenhouses are simply packed with vigorous young stock in small pots, consisting of geraniums of every description, lantanas, petunias, heliotropes, begonias, fuchsias and many others.

#### Various Notes.

Saturday, October 8, from 3 p. m. until 8 p. m., the Iris Club, composed of

# NOTICE THE PRICES



**Latania Borbonica (Chinese Fan Palm)**

To move 6, 7 and 8-inch Boston Ferns to make room for Xmas stock we are offering a 20% discount from our regular prices.

6-in. Bostons @ \$0.75, less 20%	.....\$0.60
7-in. Bostons @ 1.25, less 20%	..... 1.00
8-in. Bostons @ 1.75, less 20%	..... 1.40

**Latania Palms**, 7-in. pots, bushy, well-rooted plants at .....\$1.50 each

Just what you need to help out in your decorations.



**Boston Fern**



**Kentia!  
Forsteriana**

Are you short of Decorative Palms? Here is an opportunity to get some Kentias cheap.

To make room we are offering our regular \$4.50 size Kentia Belmoreana at a reduction of \$1.50.

Kentia Belmoreana, made up, 3 plants in a 7-in. pot, each .....\$3.00

See complete list of our stock on page 13 of last week's Review.

## PACKING CHARGES

Add 10% for shipment in clay pots and 5% when shipped out of pots.

# The George Wittbold Co.

Wholesale Growers of Potted Plants

745<sup>1</sup>/<sub>2</sub> Buckingham Place,

CHICAGO, ILL.



most of Lancaster's leading women, held a flower show in the clubrooms under the direction of the chairman, Mrs. Albert M. Herr. The exhibition was a grand success. The classes for floral arrangement were warmly contested and brought out some really excellent roses and baskets of October garden flowers. The judges were Miss Nora Brown, Mrs. John Hertzler and Harry K. Rohrer. Among the trade who sent baskets, etc., were H. A. Schroyer, B. F. Barr, Ira H. Landis and H. D. Rohrer's Sons. The dahlia exhibits by Adam Felsing and W. H. Hawman were exceptionally high-class. The Iris Club is already planning to set up a wonderful June show next spring. Mrs. Albert M. Herr is to be complimented on her efforts in staging these amateur flower shows, which have a direct bearing on the floral trade.

Mr. and Mrs. Maurice J. Brinton, Christiansburg, Pa., have returned from an extended trip to the great north woods and the New Brunswick country. They were successful in shooting deer and bear. Mr. Brinton is an expert angler and had some fine catches of trout.

Recently Mr. and Mrs. Ira H. Landis entertained about fifty of their friends at a "watermelon" supper at the palatial home at Old City Mill, along the Conestoga. Several years ago Mr. Landis came into possession of the old homestead, on which he was born. A large section of the 100 acres is planted with the newest and best commercial peonies. Acres of gladioli are annually grown for cut blooms, possessing an unexcelled quality. Dahlias are also grown in great numbers. Mr. and Mrs. Landis have five sons and three daughters.

Mr. and Mrs. Willis B. Girvin, Leola, Pa., are receiving congratulations on the birth of a son.

At the Rosery Mrs. L. H. D. Moore is receiving Unaka mums of the finest quality, outdoor grown. Chrysolora and October Frost and a few Pacific are also to be seen. H. K. R.

#### HOOSIER'S DAHLIA SHOW.

Many visitors were attracted to Spencer, Indiana, last week by the National Coöperative Show Gardens' tenth annual display of dahlias, held October 8. That day, known as Advertising Club day, was observed in honor of the visiting advertising clubs of the Wabash valley, in conference at Spencer.

Between 12,000 and 15,000 blooms were distributed as souvenirs to the visitors. In the basement of the Barnes country home, formerly the home of Calvin Fletcher, the noted landscape gardener, many baskets and vases of cut flowers, attractively arranged, were seen. Carpets, rugs and many other unique designs were also displayed. Many other outstanding features of landscape and floral display were enjoyed and especially among these were the new types and varieties of dahlias produced by Mr. Barnes. Over 350 of these new varieties were made into a carpet with more than 1,000 blooms, no two of which were alike. The half-mile drive from East street through the lines of stately Norway maple trees, planted fifty years ago; the private grounds of Mr. Barnes, with their winding paths delightfully designed, with their bushes, shrubs and trees seemingly strewn in such profusion about the wide expanse of garden, but in reality placed with such precision and forethought as to locate each plant in the position of

## REAL BARGAINS

### Carnation Plants

Pot-grown Enchantress, 4-in., \$6.00 per 100.  
Packed free in paper pots.

### Cyclamen

First-class stock, consisting of the best named varieties, including Red, Salmon, Pink, Etc.

While stock lasts:

4-inch at..... \$25.00 per 100  
3-inch at..... 10.00 per 100

### Macawii Ferns

6-inch, Elegant Specimens, \$1.00 each.

Cash with order

No charge for packing

**MATTHEWSON'S**  
Sheboygan, Wisconsin.

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## Seasonable Stock

#### Asparagus Sprengeri

1½-inch..... \$3.50 per 100, \$30.00 per 1000  
2½-inch..... 5.00 per 100, 45.00 per 1000  
Heavy 4-inch..... 15.00 per 100  
Heavy 5-inch..... 25.00 per 100

#### Bougainvillea Glabra Sanderiana

2½-inch..... \$10.00 per 100  
3-inch..... 20.00 per 100  
5-inch..... \$ 75.00 per 100 Specimens  
6-inch..... 100.00 per 100 Specimens

#### Begonias, large-leaved, in variety

2½-inch..... \$3.00 per 100

#### Cineraria Dwarf Hybrids

2½-inch..... \$5.00 per 100, \$45.00 per 1000

#### Evonymus Argentea, grand for dishes

3-inch..... \$20.00 per 100, \$150.00 per 1000

#### Fern Dish Ferns, best varieties

2½-inch..... \$5.00 per 100, \$40.00 per 1000

#### Boston Ferns

2½-inch..... \$ 6.50 per 100, \$60.00 per 1000  
3-inch..... 10.00 per 100, 80.00 per 1000  
4-inch..... 25.00 per 100  
5-inch..... 50.00 per 100

#### Genista Racemosa, well trimmed

4-inch..... \$20.00 per 100

#### Hydrangeas, good French varieties

2½-inch..... \$6.50 per 100, \$60.00 per 1000  
4-inch..... 20.00 per 100  
5-inch..... 30.00 per 100

#### Hydrangeas, good French varieties, heavy field-grown specimens

8 to 10 shoots, fine for specimen tubs..... \$7.00 per dozen, \$50.00 per 100

**THE STORRS & HARRISON CO.**  
PAINESVILLE, OHIO

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Get the knowledge you need, hints and practical suggestions that will help in your work, by buying Bailey's new "Standard Cyclopaedia of Horticulture"—the florists' 6-volume library. 4,000 engravings, 96 full-page cuts, fine color work.

Take advantage of the present easy payment plan of \$3.00 per month, or send \$48.00 for the complete set of six volumes. This is the best book buy any florist could make—an investment that will pay a life-time of dividends.

**FLORISTS' PUBLISHING CO.,** 508 South Dearborn St. CHICAGO

Mention The Review when you write.

# Montgomery's Priscilla

That's the name of the new pink rose! The name will be Priscilla probably after the public has had it a while, but we have had to add the prefix to cover the rules of nomenclature.

In order to get someone who knows more about roses than we do to give an unbiased, honest opinion on the merits of this rose, we have placed 12 plants of it with each of the following rose growers:

E. G. Hill Co.,  
Richmond, Ind.  
Dallendouse Bros.,  
Brooklyn, N. Y.  
Albert F. Amling Co.,  
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Wellworth Farm Greenhouses,  
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A. S. Burns, Jr.,  
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Eott, Simpson,  
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Nee-Rusicks Co.,  
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Wm. H. Elliott Co.,  
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Anthony Busicks,  
Madison, N. J.  
W. J. Pilcher,  
Kirkwood, Mo.  
Briarcliff Greenhouses,  
Scarborough, N. Y.  
Jos. Heacock Co.,  
Roelofs, Pa.  
Gullett & Sons,  
Lincoln, Ill.  
Van Aken Bros. & Sons,  
Coldwater, Mich.  
Wendland & Keimel Co.,  
Elmhurst, Ill.  
Batavia Greenhouse Co.,  
Batavia, Ill.  
Joy Floral Co.,  
Nashville, Tenn.  
Roberts Rose Co.,  
Denver, Colo.  
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Geo. C. Welland,  
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Lakeview Rose Gardens,  
Jamestown, N. Y.  
Bassett & Washburn,  
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Harry O. May,  
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Richmond Hill, Ont., Can.  
Budlong Rose Co.,  
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Rolf Zetitz Co.,  
Lima, Ohio.  
Robert Pys,  
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Weiss & Meyer Co.,  
Maywood, Ill.  
Gude Bros. Co.,  
Washington, D. C.  
Frank Schramm,  
Crystal Lake, Ill.  
Zetitz Floral Products Co.,  
Dayton, Ohio.  
Dept. of Agriculture,  
Washington, D. C.

Ask about it, if you will, at any time. They have our permission to tell the truth. We are going to let this rose sell itself! We shall be simply order takers.

**A. N. PIERSON, Inc., Cromwell, Conn.**

## Pandanus Veitchii

I have five acres of stock and for thirty days will offer special low prices on fine colored plants that will make stock to sell for Easter. Well-rooted, lifted from open or 6-in. and 8-in. pots.

Write at once for prices.

**J. J. SOAR**  
Little River, Florida

greatest advantage; the large areas of dahlias in full bloom—these features struck the visitors with such force as to cause involuntary exclamations of delight and wonder.

Mr. Barnes has been growing dahlias for twenty-two years, but the National Coöperative Show Gardens grow more gladioli than dahlias and next year Mr. Barnes plans to have a similar exhibit of these flowers.

The business of the National Coöperative Show Gardens is principally selling at wholesale to florists and they exhibit at shows in the larger cities. In connection with the shows, however, Mr. Barnes lectures on the growing of peonies, gladioli and dahlias.

## Wonderful New Seedling Geranium

# Red Barney

We are sending it out at \$4.00 per doz., \$25.00 per 100, for 2¼-in.

Shade lighter than S. A. Nutt and darker than Ricard. Ninety-nine per cent in bloom at Decoration Day, and a constant bloomer until frost.

Foliage and habit that of Mme. Barney, pink.

**The Tong & Weeks Floral Co.**  
21 Center Street ASHTABULA, OHIO

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## JULIUS ROEHRS CO. RUTHERFORD, N.J.

ORCHIDS, PALMS  
and plants of every variety.

## Standard and Novelty Roses

Write for prices and description.  
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## ASPARAGUS PLUMOSUS

3-inch pots, \$12.00 per 100  
ASCHMANN BROS.,  
Second and Bristol Sts. and Rising Sun Ave.,  
PHILADELPHIA, PA.

## Greenhouse Heating

SUBSCRIBERS are invited to write the editor of this department with regard to any details of greenhouse heating that are not understood. When information is desired regarding the capacity of boilers, or the amount of radiation required for a greenhouse, the needed temperatures should be stated in the inquiry, as well as the amount of glass in the side walls, and the dimensions and general arrangement of the greenhouses. It is often helpful, also, to have a sketch showing the location of the houses.

### RETURNS AND COILS.

What is the difference between returns and coils? H. F. R.—Ind.

The term "coils" is applied to two or more pipes connected by means of headers. It is preferable in most cases to run the flow pipes overhead to the farther end of the house and there join them to the return pipes.

### HEATING SINGLE HOUSE.

From the sketch of my greenhouse sent you, will you advise me as to how I should arrange the pipe to heat to 60 degrees with steam? What size of pipe will be needed? H. F. R.—Ind.

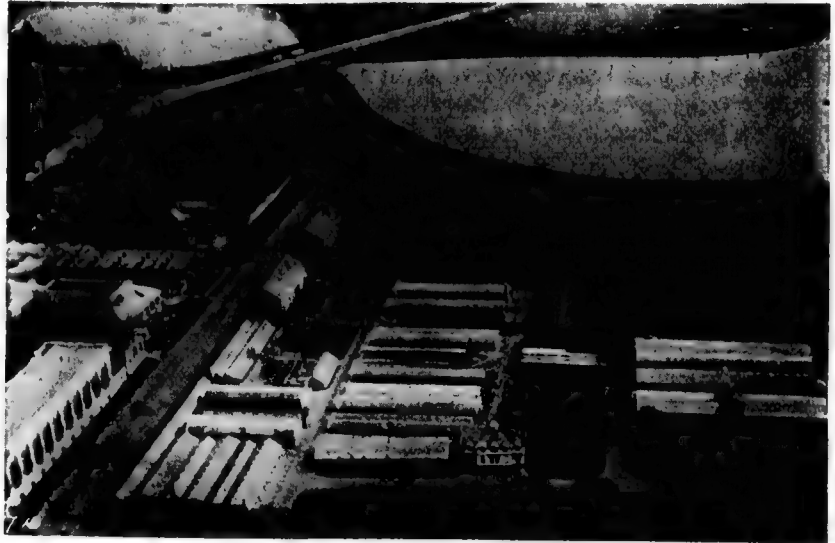
From the sketch it is learned that the house is 17x50, with twenty inches of glass in one side wall. The rest of the 4-foot walls is of concrete. There is a raised bench along each side wall and a solid bed in the middle of the house.

For heating the house it would be advisable to use two 2-inch flow pipes, locating them on the purlin posts or at the side wall plates, if desired, with nine 2-inch returns in two coils, placing the larger number of pipes on the side with the glass.

### FOR HIGH-PRESSURE STEAM.

We are completing a greenhouse, 20x350 feet, with solid benches for carnations. The heating system will consist of a high-pressure steam boiler, centrally located. What size of flow and return pipes and how many will be needed? The minimum temperature to be maintained will be 60 degrees in a climate similar to that of Chicago and vicinity. B. F. L.—Can.

For a house 20x350 feet it would be advisable to use one 3-inch main flow pipe. From the description, it is understood that the boiler will be located opposite the middle of the house. The main flow pipe should be divided at that point and a 2½-inch flow pipe carried in each direction to the ends of the house, where they should be connected with the coils. The coils should be located on the sides of the walls. If more convenient, two 2-inch flows may be substituted for each of the 2½-inch flows. These may be carried either on the side wall plates or on the purlin posts. The pipes for the coils should be 1¼-inch, and the number will depend upon the amount of glass in the walls and the construction of the house. A well built house without glass in the walls will require three pipes in each coil, but for two and one half or three feet of glass in each end wall an addi-



## Uncle Sam's Greenhouses

When Uncle Sam builds a greenhouse he is mighty particular about how it is built and what goes into it. He employs the best brains available to develop and maintain the departments of the government where botanical and horticultural research and experiments are conducted.

Merit alone is responsible for the selection of Kroeschell Boilers for heating the Conservatories of the President, the Plant Introduction Garden of the Department of Agriculture, the U. S. Propagating Gardens and many other government houses all over the country, too numerous to mention in this space.

Where there are rigid requirements, Kroeschell Boilers are invariably picked to fulfill them, because a highly successful service performed for years has made Kroeschell Boilers stand far above all other boilers.

Install a Kroeschell Boiler in your greenhouses, and it will not be long before you realize why millions upon millions of feet of glass are heated by Kroeschell Boilers.

## We Can Ship Any Size Boiler At Once



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## Cokal Hand Stokers SAVE COAL

Ask us to send our combustion engineer

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## Our Hand Stoker IS A GOOD ONE FOR FLORISTS

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ESTABLISHED 1867  
**S. WILKS MFG. COMPANY**  
Manufacturers of  
**WILKS HOT WATER BOILERS**  
FOR GREENHOUSE HEATING  
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tional return pipe will be required on each wall. If the end of the house is much exposed it will be advisable to start the coils on the end of the house five or six feet from each corner.

### EXCAVATED SIDEWALKS.

Kindly advise the amount of hot water radiation required for a sash house fifty-one feet long, each span being made of two 6-foot sashes placed the long way. The side walls are two feet high and the walks dug down below the ground line to give sufficient head room. One gable end is placed adjacent to the boiler room, with no exposed glass, while the opposite gable end will be exposed and has a wall two feet high of wood, the remainder being glass. In all there are approximately 1,300 square feet of glass. The temperature to be maintained is 50 degrees, with the lowest outside at 50 below zero. C. T. H.—Colo.

With the water in a hot water system at 160 degrees in the pipes, there would be approximately 415 square feet of radiation necessary. With 2-inch

## A Hole in Your Pocket

Steam wastage is just like money slipping through a hole in your pocket. Steam costs money—once gone it is gone forever.

Too much or too little steam is costly. On one hand it means the waste of steam—on the other the imperfect growing of your plants.

## FISHER REDUCING VALVE

(Type 11-A)

insures the accurate, automatic steam regulation that will avoid this two-edged loss. It gets full value out of your coal and delivers the even heat so necessary to the proper nurturing of your growing plants.

Fisher Reducing Valve will not hammer or chatter. Inner valve is semi-balanced and double seated. Being made of Duramite, it reduces wire drawing to the minimum.

It is made in a wide variety of inlet and outlet size combinations, enabling you to use a smaller sized pipe for high pressure main.

Most florists are familiar with the Fisher Reducing Valve. For many years it has helped them save coal and grow better plants. You should let it save money for YOU.

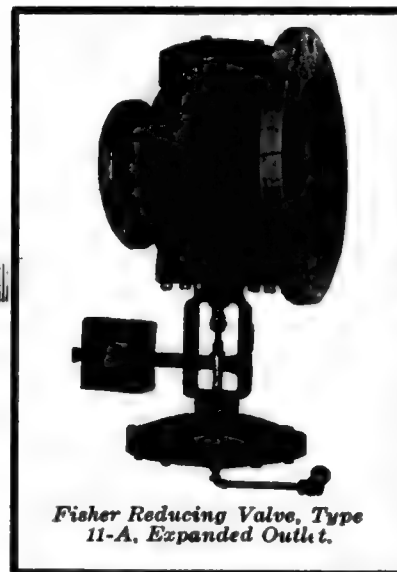
Write for Bulletin No. 201—today. It is full of interesting information about Fisher Reducing Valves.

## THE FISHER GOVERNOR COMPANY

526 Fisher Ave.

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Agencies in all principal cities



Fisher Reducing Valve, Type 11-A, Expanded Outlet.

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## Pipe Fittings - Imico Boilers

— FOR GREENHOUSE WORK —

**ILLINOIS MALLEABLE IRON CO.**

1801-1825 DIVERSEY BOULEVARD CHICAGO

## The KLINKER-KUTTER Shaking Grate

CUTS COAL COSTS

The KLINKER-KUTTER GRATE WORKS

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pipes this would mean 670 lineal feet. Since the height of the water column

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A Rocking Grate that Saves Coal

Write for catalogue and prices

**MARTIN GRATE CO.,** 343 S. Dearborn St. CHICAGO

in the system will be about seven feet, it would be advisable to use two 2½-

inch flow pipes, which may be fastened to the purlin posts. While the actual amount of radiation in the greenhouse is not too great for one 2½-inch pipe if the house were 200 feet in length, if an attempt is made to supply twelve 2-inch returns in the coils, the circulation will, at best, be sluggish in two or three of the pipes at the bottom of each coil. If it is possible to place a coil of three 2-inch returns along one side of the walk, it will be advisable to arrange for a third 2½-inch flow pipe. There would then be three coils, each of three 2-inch pipes. The circulation would then be much better than with two flow pipes.

Nothing would be gained by using coils twenty-five feet in length, and, in fact, there would be about twice the number of flows needed as for coils of twice the length.

The amount of radiation necessary is determined largely by the area of exposed glass. Having the walks excavated will make little difference.

#### FIGURING THE RADIATION.

I expect to erect a greenhouse like the one shown on the sketch sent. The house will be fifty feet long. How shall I pipe it and what radiation capacity will be required of a hot water boiler to heat the house to 50 degrees in zero weather? What size boiler will be required to heat to 55 degrees in weather 10 below zero?

G. E. S.—N. J.

The sketch shows a three-quarter span house eighteen feet in width, with a wall four feet high in front and six feet high in the rear. The front wall has sixteen inches of glass, with the remainder of the walls of wood. The house has a row of posts under the ridge and another row under the purlin.

To heat such a house to 55 degrees in zero weather, it would be advisable to use four 2-inch flow pipes, placing one on each of the wall plates and one on each row of purlin posts. For the returns, either eight 2-inch or ten 1½-inch pipes may be used. With this, it would be well to use a boiler rated for 500 square feet of radiation if hard coal will be burned, or one of 625 square feet if soft coal is to be used.

If the location is where the minimum temperature is 10 below zero, it would be well to use two additional returns and to install a hot water boiler rated for 600 square feet for use with hard coal or 750 square feet for soft coal. When the outside temperature is 10 below zero, a temperature of 50 degrees could be maintained with the boiler and the radiation first specified. The figures here given are conservative, and, if the house is well built and is not exposed to high winds, no difficulty should be found in obtaining the temperatures mentioned. Moreover, by burning somewhat more fuel and by careful attention to the firing in extremely cold weather, it would be possible to secure 10 degrees more than the temperatures stated.

Each must decide for himself whether it will be more economical to put in a plant which will, without pushing, give the temperature desired, or to economize in the cost of the heating plant and then go to considerable expense for labor and fuel whenever the mercury drops below zero. The latter course is often advisable where the winters are short and the extremely low temperatures are infrequent.



When that arch burns out

## Don't Shut Down

but while continuing to carry your load make quick temporary repairs with

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FURNACE LINING

Then as soon as opportunity offers put in a complete PLIBRICO setting—front and back arches, baffles, side walls, bridge walls—and you will need no further repairs.

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PLIBRICO is delivered only in steel containers of distinctive appearance as shown at the right. Warehouse stocks in all principal cities.

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The actuating element of the Standard Recording Thermometer is of lamina metal, which, besides being extremely sensitive to temperature changes, is practically indestructible. Record charts are furnished either daily or weekly, and the whole mechanism is contained in an attractive metal case fitted with lock and key which insures the record from being tampered with.

The clock movement is of extremely high grade; everything about the instrument is up to the highest possible standard of manufacture.

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**Morehead**  
**Back-to-Boiler**  
**SYSTEM**

**Points the**  
**Way to**  
**Economy of Fuel**

**B**EGIN NOW to find out about the "Morehead" System. Send right away for the "Morehead" book for florists. In it you will find an easily understood discussion of the boiler and condensation question from the practical standpoint of the grower of flowers. Write for this help TODAY.

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Let us tell you what one will cost delivered at your Railroad Station.

**WRITE NOW**

You don't have to sit up and watch a  
**GIBLIN GREENHOUSE BOILER**  
**GIBLIN & CO.** **UTICA, N. Y.**

## SMOOTH-ON

### This Coming Winter--

is going to be a severe one according to reports.

If you have not thoroughly inspected your greenhouse heating system—do it now.

No need to install a new heating plant merely because there is a crack or leak in the pipe lines or boiler—repair these defects yourself with Smooth-On Iron Cement No. 1. Smooth-On will make a quick, economical and permanent repair.

Write for book  
"Instruction Book No. 18"

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We make a specialty of handling carefully selected Boiler Flues, 4 inches in diameter and other sizes for Retubing Boilers. Also Flues for greenhouse piping, etc. All flues are thoroughly cleaned inside and out, trimmed and are ready for use. General sales agent for Stuttle's Patent Clamp and Elbow for joining flues—no packing, no leaks. New Standard Pipe and all kinds of Greenhouse Fittings. Right prices and prompt shipment.

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Wrought Iron of sound second-hand quality with new threads and coupling, 16-ft. lengths and up. Also pipe cut to sketch. We guarantee entire satisfaction or return money.

ALSO NEW PIPE AND FITTINGS

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**Philadelphia Second Hand Pipe Supply Co.**  
1003 N. 7th Street, PHILADELPHIA, PA.

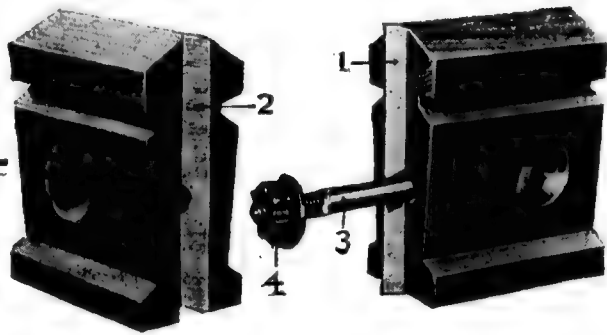
### PIPE AND FLUES

All sizes of second-hand pipe, with new threads and couplings, in random lengths or cut lengths. Also make a specialty of handling boiler flues for retubing boilers or for greenhouse piping. All flues are trimmed and thoroughly cleaned by machine.

**JOHN GROH**  
1885 Clybourn Ave. CHICAGO, ILL.

**Stillwater, Minn.**—Frank Tobisch has constructed an addition to his greenhouses this summer. The new structure is 30x125 feet and is being used as a rose house. Mr. Tobisch has also one house which he uses exclusively for carnations.

**New Orleans, La.**—Henry Scheuermann, proprietor of the Flower Shop, announces that he has moved into his new store, at 112 University place. Mr. Scheuermann states that he is now in a better position than ever, with his increased facilities, to attend to the wants of the public in floral lines.



Easy-Splice V-Joints on ridge, showing tongue, groove and rail bolt before placed in position.

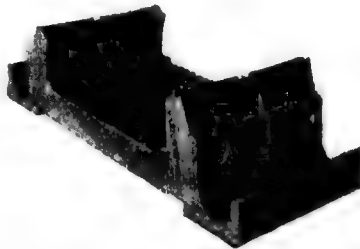
### How to be rid of leaky gutters.

It is really surprising the number of greenhouse owners who accept leaky gutters as a matter of course—a nuisance, but inevitable.

Yet the Callahan Easy-Splice V-Joint makes gutter joints permanently non-leakable, adjustable to shrinkage and as strong as if no joint existed.

Note that the tongue (1) fits accurately into the groove (2). The connections are made quickly and firmly, applying white-lead to the ends and drawing them together by tightening the knurled nut (4)

on the rail bolt (3) by means of a hammer and nail. The principle is illustrated on the ridge, but it applies equally well to the gutters and sills.



Showing Easy-Splice V-Joint in gutter ready to be tightened. Makes strong, non-leakable gutters. Also used on ridge and sill.

It will pay you to get prices on Callahan greenhouses and ventilating apparatus now. They are not apt to be lower.

**T. J. CALLAHAN CO.**

130 S. Canal St., Dayton, Ohio

Mention The Review when you write.

## You'd Be Surprised



The prices on our Greenhouse Fittings are so low that it is a waste of time and money for you to even think of using some improvised arrangement. Our catalogue suggests the cheapest, easiest, quickest, neatest and best way to do anything you have in the way of piping, shelving, benching, bracing, supporting, or in fact pipe work of any kind.

**Our Specialty, Ventilating Equipment and Greenhouse Fittings**

Write us today.

**ADVANCE CO., Richmond, Ind.**

Mention The Review when you write.



## NEWARK, N. J.

## The Market.

Newark florists who deal in seeds and bulbs have received their Dutch bulbs. They are plentiful and of excellent quality. While easier to obtain than during the war, there is some complaint made by importers concerning freight charges and customs red tape. The growers who have not already received their supply expect to have their orders filled shortly. Few bulbs have been planted, because the weather has been too warm. The retail demand for bulbs has been small also, but the last few days have brought an increase in the demand for bulbs. Single and double tulips, narcissi, daffodils, jonquils, crocus, freesias and single and double hyacinths in large variety are offered at reasonable prices.

## Various Notes.

James J. Plunkett, of Branford place, reports a large amount of funeral work. A gaily decorated umbrella, arranged to represent a home shower, attracted the attention of the passer-by to a unique window display.

R. D. Peckham & Co., 379 North Grove street, East Orange, have had an excellent display of dahlias. The colors shown are pink, silver pink, silvery rose, deep crimson, salmon, orange, bronze, etc.

Alexander Forbes & Co., seed dealers at 115 Mulberry street, report an excellent variety of bulbs for fall and winter planting.

The Rosary Flower Shop is the trade name which has been filed for the florist business conducted at 116 Orange road, Montclair, by Alice G. Rose, of that address.

R. B. M.

Alma, Mich.—W. J. Johnson, 132 Moyer avenue, is now in the florists' business.

Dickson City, Pa.—Mathew Harrocks has sold his greenhouse business and property here and is now in the grocery trade at Scranton.

## MR. GROWER:

Save Money—  
BY USING  
"Wire Ties"

PAT.  
Nov. 24-19

when tying up  
Chrysanthemums.  
Ask your dealer.

\$2.00 per 1000 Ties.

Wm. F. Buschardt, 6 E. Woodland Ave.  
ARLINGTON, MD.

Mention The Review when you write.



**BLAKE'S LEVER CLIP**  
for Roses, Carnations, etc.; fasten stakes, cross wires, etc.  
They never slip, and are a great saving of both time and money.

Price .....\$1.75 per 1000  
5000 .....\$1.60 per 1000  
10,000 or more ..... 1.40 per 1000  
F. O. B. Rochester. Samples Free.

B. S. BLAKE & SON  
8 Melrose St., Rochester, N. Y.

Mention The Review when you write.

## The Regan Printing House

Large Runs of

## CATALOGUES

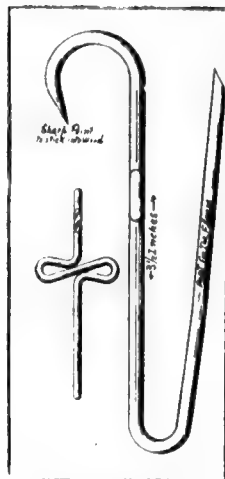
Our Specialty—Get Our Figures

531-537 Plymouth Pl., CHICAGO

# SAY IT WITH FLOWERS

## Artistically Arranged by Using

# The James Spray Hanger



Pat. Appl'd For  
Cut One-half size of  
Hanger

Don't use Strings, Tacks, Nails, etc., for the hanging of your Sprays, Wreaths, Smilax, Christmas Wreaths, Mistletoe and general decorating.

Size of Hanger 3½ inches long, wrapped ½ dozen in bundle. 1 dozen nested and placed in carton, just right size to put in your coat pocket. **FINEST HANGER FOR THE ARRANGING OF FLOWERS FOR FUNERALS** and general decorating purposes. Special lengths made to order.

W. J. Smyth, Florist, of Chicago, Ill., says of this Hanger:

"Your Hanger is an absolute necessity. Does away with Strings, Wire, etc., as you can hang Sprays, Wreaths, etc., on caskets, windows, casings, or anywhere where a sharp pointed hook can get a hold." See the point?

## PRICES BY PARCEL POST

2 Dozen.....\$1.25	8 Dozen.....\$4.25
4 Dozen.....2.25	16 Dozen.....8.00

**J. C. James & Son, Mrs., Antioch, Ill.**

Mention The Review when you write.



## Mix Your Own With a Jaeger

THERE'S just one substantial, everlasting material to use in building benches and side walls in your greenhouse. **Concrete.** And there's just one way to put these jobs through in jig time and at small cost—that's to do them on your own time, with your own mixer.

Hundreds of greenhouse men have found the Jaeger Mixer (3-E) an ideal outfit for their use. They have found this "Mix-a-Minute" tilting-drum machine a thoroughly profitable investment. It is compact, simple and the "right" size. You'll be surprised at the price. Write today.

**THE JAEGER MACHINE CO.**  
528 Dublin Ave. Columbus, Ohio



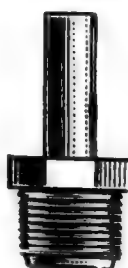
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## MAKE YOUR OWN IRRIGATOR WITH MARCH PATENT FLEXIBLE NOZZLE



PATENTED  
JUNE 7, 1921

Sample Nozzle with  
full instructions mailed  
on receipt of ten cents.



March Automatic Irrigator Co., Muskegon, Mich.

We manufacture a complete line of irrigator equipment.  
Ask us.

Mention The Review when you write.

## GULF CYPRESS



## Greenhouse Materials

Pecky Cypress Bench Lumber

## GLASS

## HOTBED SASH

All Kinds and Sizes

At lower than the prevailing  
market prices.

## MOST PRACTICAL SHELF BRACKET

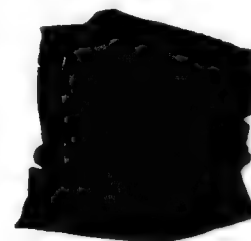
Made for two 6-inch boards  
or two lines of 1-inch or  
1¼-inch pipe, and can be  
clamped on 1 to 2-inch up-  
right pipe columns.

30c  
with belts  
complete

FLATS 12x22x4 in. with galv. straps  
at the ends, price 15c each.

## NON-KINK WOVEN HOSE

Remnants, 12 ft. and up, coupled,  
12c per ft. This hose is cheap at  
twice the price.



Metropolitan Patented

## BOILERS

Will do more work  
than any other boiler  
of the same size; made  
in all sizes to heat  
every size greenhouse.

## PIPE

VALVES FITTINGS

**Metropolitan Material Co.**  
PATENTED GREENHOUSES

1299-1323 Flushing Ave., Brooklyn, N. Y.

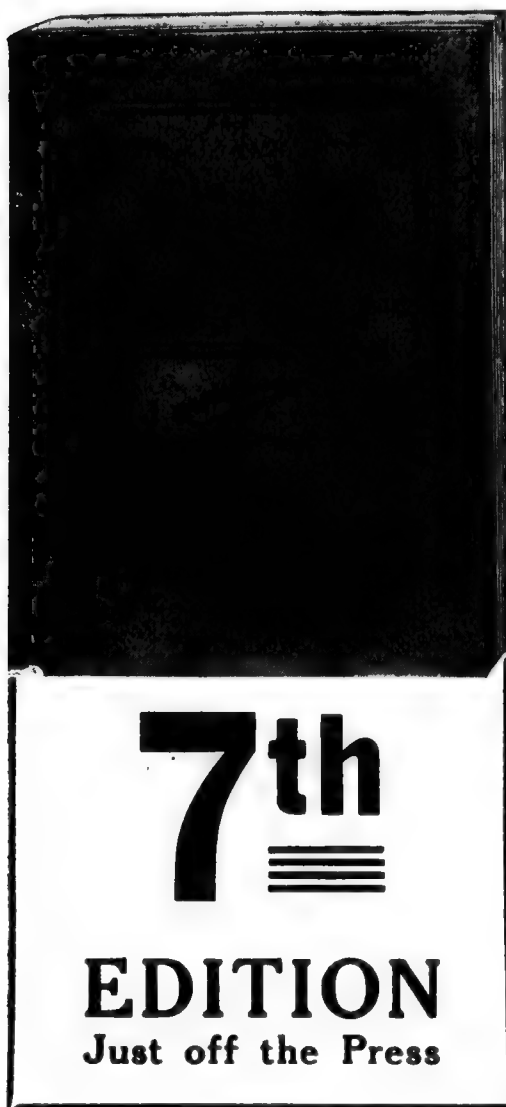
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## THE UNIVERSAL CARNATION SUPPORT

Is the greatest labor saver. Can be  
placed quicker to the plants than any  
other make. Special Cut Price,  
\$20.00 per 1000. Cash with order.  
Send for descriptive circular.

The Universal Wire and Iron Works  
Wauwatosa, Wis.

(Patented)



# Take Bigger and Better Orders

BY USING THE REVIEW'S

*“Album of Designs”*

No other book for Florists ever has enjoyed so large a sale or been so universally used as The Review's "Album of Designs." Six editions have been sold. A seventh edition just off the press. 96 pages, over 200 designs and decorations.

With this Album the Florist can show his customers, in handsomely printed pictures, how the completed design will look. It makes it easier to close a sale and leads to bigger and better orders.

Single Copies, postpaid . . . . . \$ 1.25  
Per dozen, postpaid . . . . . 12.00

*To Supply Houses and Large Users:*

Lots of 50, by express . . . . . 85c each  
Lots of 100, by express . . . . . 75c each

## Florists' Publishing Company

508 S. Dearborn Street :: CHICAGO, ILL.

*Why show your trade an old, soiled Album when you can get a fresh, clean new one, postpaid, for only \$1.25 ?*

## Order Your Copy Today

# GREATER PROFITS BY GREATER PRODUCTION

There Is Only One Best Fertilizer for Flowers

## PREMIER BRAND PULVERIZED POULTRY MANURE

ENDORSED BY LEADING GROWERS IN ALL LINES

### A REPRESENTATIVE TESTIMONIAL

**W. J. PALMER & SON**

LANCASTER, N. Y., July 20, 1921.

PULVERIZED POULTRY MANURE CO.,  
431 South Dearborn Street,  
Chicago, Ill.

Gentlemen:

Find enclosed check covering the last shipment of Pulverized Poultry Manure. We think very well of this fertilizer; getting extra good results wherever used. We have been feeding the rose beds in the greenhouses and like it better than any fertilizer we have ever used.

Yours Respectfully,

W. J. PALMER & SON.

By B. S. Myers, Manager.

### Shown at National Convention

Growers of Roses, Dahlias, Ferns, Gladioli, Carnations, Sweet Peas and other flowers are loud in their praise of this wonderful fertilizer and of the results obtained by its use.

*"Eventually, why not now?"*

It has proven superior to all other fertilizers, both under glass and in the field.

**NATURE'S BEST PLANT FOOD SOLD BY LEADING DEALERS**

If your dealer does not have it, write us—DO IT NOW!

A rich, complete fertilizer that gets desired results and gets them quickly.

Immediate shipment. Plants at

**BUFFALO, N. Y., and KANKAKEE, ILL.**

## PULVERIZED POULTRY MANURE CO.,

431 So. Dearborn Street,

CHICAGO, ILL.

Mention The Review when you write.

### COLUMBUS, O.

#### The Market.

Dahlias, which have been the standby for the last few weeks, are beginning to dwindle and will not last much longer. Dr. Chapman, the Lancaster enthusiast, has had some fine specimens this year. His dahlias were of the varieties that he exhibited at the fair and with which he carried away all the principal prizes that were offered. Dr. Chapman has been sending hundreds of these fine blooms to various florists in the state, but he says that they are getting small now and are not coming on so fast as they should, owing to the weather conditions and the time of the season.

Mums are to be seen now, a few here and a few there, but no one is displaying many of them. These blooms are quoted at \$7 per dozen by one local florist, who also quotes pompons at \$3 to \$4 per dozen, carnations at \$2 and roses at \$3 to \$10 per dozen. Roses are not good now, being small and of poor keeping quality. Carnations are improving right along and are fair, although short-stemmed.

#### Various Notes.

Leo Miller is in Toledo, O., this week. J. A. Martin has completed the remodeling of his residence, which he had refinished and stuccoed.

McKellar's has two orders for wedding decorations this month. One job taken care of last week attracted much attention. The table centerpiece was of Sunburst roses and ageratum, and was built around an iridescent green glass bowl, full of goldfish. A blanket of

## PECKY CYPRESS

WE ARE SPECIALISTS

We were practically the first to sell to this trade, and guarantee perfect satisfaction and rock-bottom prices. Get the value of our long experience. **PECKY CYPRESS**, because of its durability, is the only wood now being used for greenhouse benches. Will ship in any quantity, carload or less.

**Drop Siding, Ship Lap, Flooring, White Cedar Posts, Everything in Lumber**

WRITE FOR PRICES

**ADAM SCHILLO LUMBER CO.,**

Kingsbury and Weed Sts.  
CHICAGO

L. D. Phones Lincoln 410 and 411

Mention The Review when you write.

#### CHRYSALENE

The ideal plant food. Unequalled for producing lustrous Chrysanthemums. Sixty per cent available plant food. One ounce is sufficient for ten to twenty gallons. 14 ounce sample, prepaid by mail, \$1.00. Larger quantities, F. O. B. Adrian, as follows: Five pounds, \$4.00; ten, \$7.50; twenty-five, \$5.00; fifty, \$25.00.

#### KINNEY PUMP

For applying liquid manure this pump has no equal. Postpaid, \$2.10.

Elmer D. Smith & Co., Adrian, Mich.

Mention The Review when you write.

## "Plantlife"

Trade-mark Reg. U. S. Pat. Off.

**Makes House Plants Grow**

**R. H. HOOVER LABORATORIES, Inc.**  
FREEPORT, ILL.

cactus and dahlias and roses was made by this firm Monday, October 10, for an out-of-town funeral.

James McKellar motored to Chillicothe October 9 on a visit. J. W. T.



Safe and dependable for every use under glass or in the field.

Prepared only by

**The Pulverized Manure Co.**

No. 33 Union Stock Yards, CHICAGO



# Retail Florists— Attention!



## Here's a New Profit for You

1/2 - pint can  
Retails for... **25c**

Every Retail Florist is asked, times without number, for something to keep house plants healthy and make them grow.

The Public Wants It — We Have It — Here It Is:

### ZENKE'S "New Plant Life"

A Liquid Plant Food, Tonic and Fertilizer. Odorless, Economical, Harmless

A convenient, quick method of applying PLANT FOOD. It promotes FOLIAGE and BLOOM. An ideal preparation for the Home Flower Lover.

Zenke's "New Plant Life" is not new—it has been used by some of the largest Growers and Park Systems in the U. S. with *wonderful success* for the past seven years.

The demand has become so great that we were compelled to put out this new 1/2-pint can, to retail for **25 cents**, a price within the reach of everybody and it has proven to be a great success. *In Chicago alone over 300 Retail Florists are selling it and sending repeat orders every month.*

As one Florist said: "It is not only a Plant Stimulator but a business stimulator as well," and customers praise it highly.

Put up in an attractive can, sold without effort and without waste.

We also supply you, *free* of charge, a neat leaflet with your name and business address thereon entitled, "*Feed Your Plants.*"

These circulars, if properly put out, will not only help the sale of *New Plant Life*, but will bring new customers to your store.

#### CASPER FLORAL CO. Casper, Wyo.

The Excell Laboratories, Jan. 16, 1921  
4535 Ravenswood Ave., Chicago, Ill.

Gentlemen: We have been using your "New Plant Life" for some time. We have found it to be a good seller. It not only helps plants but we find that our customers give the plants better attention and develop more pride in their results. Respectfully, CASPER FLORAL CO.

### Special Introductory Offer

Cut out coupon below and order today

#### EXCELL LABORATORIES

4535 Ravenswood Ave., CHICAGO, ILL.

Enclosed please find check for \$10.00, for which kindly ship at once, the following:

5 Doz. NEW PLANT LIFE, 1/2-pint size, @ \$2.00 ..... \$10.00  
1 Doz. NEW PLANT LIFE, 1/2-pint size, ..... FREE

Also a good supply of leaflets, without charge.  
Retailing at 25 cents per can, brings \$18.00, or \$8.00 net profit.

Name.....

Street..... City and State.....

## MOTT-LY MUSINGS.

Monday morning, October 3, found Albert Pochelon, secretary of the F. T. D., Detroit, Mich., busy directing a staff of clerks in the store. Michael Bloy, business manager, was found almost hidden behind the morning's mail, toying with the envelope cutter. "Remember the time," observed Mr. Bloy, "when you found me repairing the wires at the exhibit in Arcadia hall two years ago? Who could have prophesied the extent to which those wires could be worked or to what good purpose we have labored?"

"Sniff! Smells good, doesn't it?" observed Aaron Shive, manager of the Flick Floral Co., Fort Wayne, Ind., referring to the first application of liquid cow manure upon chrysanthemums. Roses, however, were being dressed with sheep manure. Carnations are breaking finely and a batch of cyclamens complete a quartet which will swell the treasury. The range of the Flick Floral Co. comprises approximately 100,000 square feet of glass and is heated by two 100-horsepower Kroeschell boilers. It was noted at this range that snapdragons occupy the space formerly planted with carnations. The fine quality of the blooms and the increased demand warranted the change.

The window of the L. Bemb Floral Co., Detroit, Mich., is filled with packages of Holland bulbs ready for mailing, with this suggestion: "A good thought for friendship! Send a box of Holland bulbs by parcel post."

John Breitmeyer's Sons, Detroit, Mich., have a fine display of bulbs growing in fancy bowls. Moderately priced, they should take well.

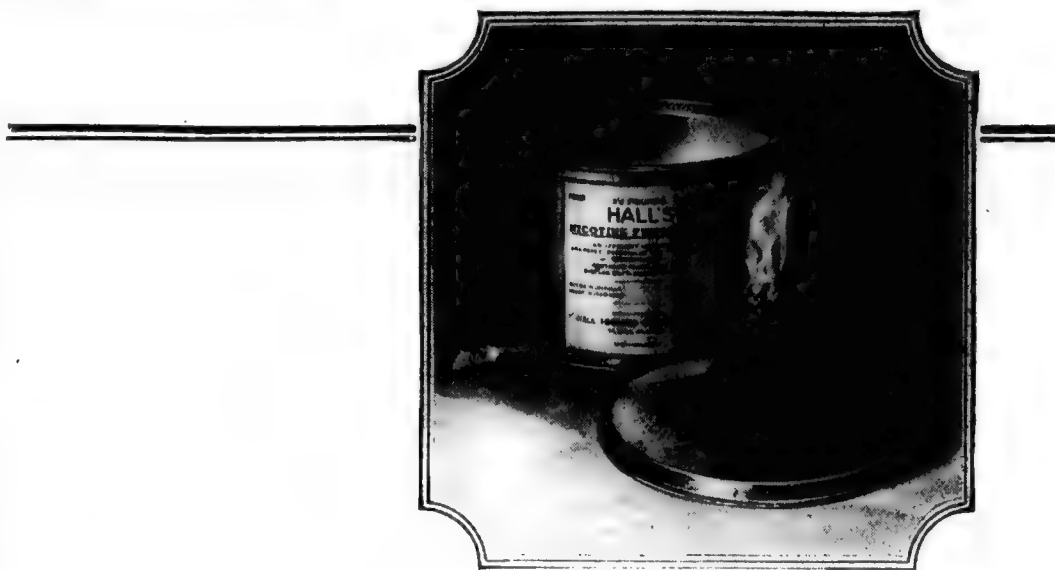
The Michigan Cut Flower Exchange, Detroit, Mich., reported a thorough clean-up Saturday afternoon, October 1, owing to the funerals of two prominent Detroit citizens.

The W. J. & M. S. Vesey greenhouses, Fort Wayne, Ind., have completed two new greenhouses, which will be planted with cattleyas. David Vesey observed: "Never have enough blooms and the process of propagation is so slow that it is problematical if we shall ever be able to meet the demand." Roses, carnations and chrysanthemums are all in fine shape and are expected to supply the anticipated demand, which has been highly encouraging.

Schramm Bros., Toledo, O., were busy with funeral work. Frank Schramm expected to attend the F. T. D. meeting at Toronto.

"Amalgamation," observed Manager James McLaughlin, of the Cleveland McCallum Co., Cleveland, O., referring especially to a permanent connection made between his house and the Zetlitz Floral Products Co., of Dayton, O., and to society and exhibition work in general. Encouraging progress is reported on matters pertaining to the big flower show in 1922.

The Friedley Co., Cleveland, O., is in line with a splendid assortment of blooming pot stock for the opening season and holidays. Manager Shepherd Norris is planning for some out-of-the-ordinary features for the big show. The effort will surely be welcome. Note-



## Its fumes are guaranteed

**HALL'S new NICOTINE FUMIGATOR** produces a dense volume of deadly nicotine fumes. That is why it is so surely effective against plant-lice, thrips and similar sucking insects which infest greenhouses. It is a specially treated tobacco powder saturated with 12½% pure nicotine; this we guarantee. Scientific methods of manufacture have enabled us to make many improvements. For example:

It lights quickly, burns evenly and will not go out. No waste—every particle is consumed.

It retains its strength indefinitely. The air-tight tin takes care of that.

And it is most economical. In fact it costs but 25 cents to fumigate the ordinary greenhouse (20 by 100 feet).

One-pound tins, \$1.25; 2½-pound tins, \$2.50; 10-pound tins, \$8.50.

**HALL'S**

### Nicotine Insecticides

**Hall's Nicotine Fumigator** (12½% nicotine guaranteed) for fumigating greenhouses. **Hall's Free Nicotine** (40% nicotine guaranteed) for greenhouse spraying or vaporizing.

**Hall's Nicotine Sulphate** (40% nicotine guaranteed) for outdoor spraying. **Hall's Tobacco Dust** (1% nicotine guaranteed) for dusting.

**HALL'S**

### NICOTINE INSECTICIDES

HALL TOBACCO CHEMICAL CO.  
3955 Park Avenue, St. Louis, Mo.

**ROBERT CRAIG COMPANY, of Norwood, Delaware County, Penna., Largest Growers of Foliage and Flowering Plants, SAYS:**

"We have used 'GETS-THERE INSECTICIDE SOAP' for the past twelve years, and find it to be THE FINEST INSECTICIDE for DRACAENAS, CROTONS, PALMS, and ALL FOLIAGE STOCK."

One dollar will bring you a large can, sufficient for a good trial, then ask your dealer for it.

**GETS-THERE SOAP CO.**  
CONSHOHOCKEN, PENNA.

worthy among the flowering stock is a lot of Bougainvillea Sanderiana, cut

### Remarkable Ford Trucks Invention for Ford Trucks More power — More "pep"

**AUTOMATIC AIR BURNER** guaranteed to save 20 to 50 per cent on your gasoline bills regardless of any so-called gas savers you may be using. Attached to any Ford in one minute by loosening one nut. Replaces old hot air pipe. Fits perfectly. No holes to bore. Absolutely impossible to go wrong and lasts a life-time. Evaporates instead of atomizing gasoline by constant control of density, volume, velocity and temperature at all speeds, delivering a highly efficient dry gas to all cylinders at a great saving of fuel. Saves money for you every day. Prove it yourself. Price \$6.50 in U. S., \$8.50 in Canada, postpaid.

**JOHN P. LARSON, Florist**  
1716 E. 4th St., KEWANEE, ILL.

around once, potted up October 1 and going ahead.  
W. M.

# Fumigation of Greenhouses and Nurseries

— by means of —

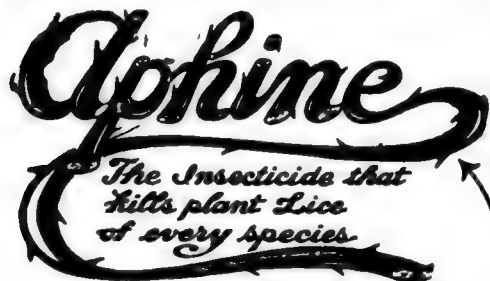
## "CYANEGG"

96/98% Sodium Cyanide

This is the title of a booklet which we shall be glad to send free of charge, describing this efficient and inexpensive method of fumigation. We shall also be pleased to quote prices for CYANEGG when sending this booklet.

**The Roessler & Hasslacher Chemical Co.,**

709-717 Sixth Ave., New York



THE RECOGNIZED STANDARD INSECTICIDE

A spray remedy for green, black white fly, thrips and soft scale.

### FUNGINE

For mildew, rust and other blights affecting flowers, fruits and vegetables.

### VERMINE

For eelworms, angleworms and other worms working in the soil.

Quart, \$1.00 Gallon, \$3.00

Sold by Dealers

**Aphine Mfg. Co., Madison, N. J.**

Mention The Review when you write.

### CUT TOBACCO STEMS

Fresh dry stems cut in 1/2-in. to 2-in. pieces. Used as a mulch, helps to destroy larvae of many injurious insects. A good fertilizer. Packed in burlap bags. F. O. B. Lancaster, Pa. 250 lbs., \$4.00; 1000 lbs., \$13.00; 2000 lbs., \$25.00.

FINE TOBACCO DUST  
100 lb bag, \$3.00; 500 lbs., \$10.00

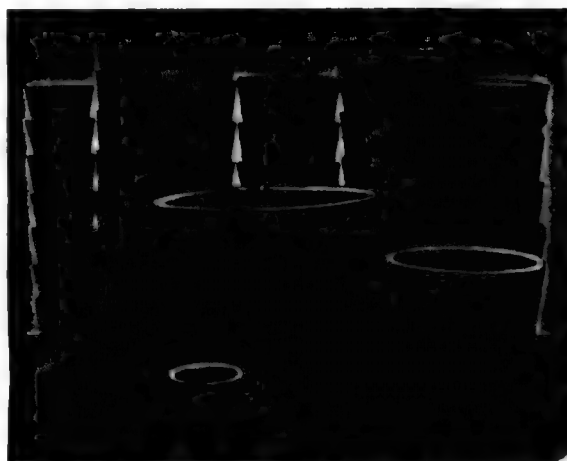
**TOBACCO PRODUCTS CO.,  
Box 282-B LANCASTER, PA.**

**YOU**

Will find all the best offers all the time in The Review's Classified Ads.

## "California" Plant Tub

(REDWOOD)



The "California" Plant Tub is a special product for Florists and Nurserymen. Expert workmanship, artistic lines, harmonious color and substantial quality. Made from selected No. 1 Redwood, bound with electrically welded wire hoops. No better tub made.

### NET WHOLESALE PRICE LIST

Size	Each	Dox.	100
8-inch	\$0.85	\$9.00	\$87.00
10-inch	1.10	11.50	84.00
12-inch	1.60	16.50	121.00
14-inch	2.25	25.00	187.00
16-inch	2.60	29.00	212.00
18-inch	3.25	35.00	266.00
20-inch	3.85	42.00	322.00
22-inch	5.25	57.00	441.00
24-inch	7.25	78.00	595.00
30-inch	10.75	120.00	910.00

F. O. B. Factory, Los Angeles

Prices Subject to Change Without Notice  
**ROY F. WILCOX & CO. Montebello, Cal**

Manufacturers  
Wholesale Florists and Nurserymen

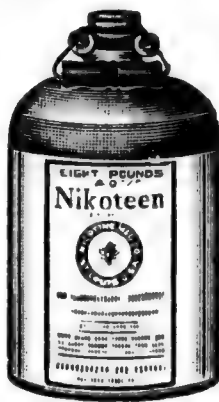
Mention The Review when you write.

Manufactured by NICOTINE MFG. CO., 117 N. Main St., ST. LOUIS, U. S. A.

**Aphis Punk.**



12 sh'ts, 33 in. ea.



8 lbs.



4 lbs.

**Red Ring Brand  
NIKOTEEN**



1 lb.



1/2 lb.



2 oz.



1 oz.



## LOUISVILLE, KY.

## The Market.

Jack Frost paid his first visit to Louisville last week and played havoc with most of the outside growth. Dahlias, however, stood it well and only a few varieties indicated the extent of the injury. They are plentiful and make up the backbone of the market. A few of the best varieties, such as Maud Adams, Dorothy Peacock, King of the Autumn, etc., have proven their worth and are cleaned up well every day. Other than dahlias there is nothing in outside flowers with the exception of cosmos, which is not plentiful this season. Carnations are coming in better and the demand is increasing daily. Roses are still coming in steadily and are good. Mums made their appearance, but are not yet plentiful enough to create any demand. However, the crop promises to be good and the wholesalers are much encouraged. Bouvardia has not been as plentiful in the past week as before. This is due to moving them from outdoors to the benches, which of course stunts them for the time being.

## Various Notes.

The Kentucky Society of Florists held its monthly meeting at the range of E. G. Reimers & Son Co., on the Taylorsville road, October 5. A large boiler shed which had just been completed afforded ample room for the meeting, and, as there were a large number of members present, the spacious room was appreciated. President Pleiss called the meeting to order at 3:30 and the minutes were read and approved. The treasurer's report was read, after which a lengthy argument about the organization of a bowling club followed. H. Kleinstarink discussed the pros and cons for the nomination of the next year's officers, which will occur at the next meeting. Mr. Kleinstarink had just returned from a trip to South America and gave an interesting talk on his experiences. Henry Fuchs also related the experiences he encountered on a trip to Washington. Following the speeches a luncheon was served, which was enjoyed by all. Simon Durison, employed by A. Henderson, was a welcome guest.

Edith V. Walker, manager of Edith V. Walker & Bros., has returned to her duties after an illness of several weeks.

H. G. Walker is cutting some fine mums, as well as a nice lot of roses and other seasonable flowers.

The Kunzman Floral Co. is also showing some excellent mums, which they are cutting in quantity.

George Taffell, of Schloss Bros., New

[Continued on page 146.]

## GREENHOUSE GLASS

ALL SIZES BEST BRANDS

**SHARP, PARTRIDGE & CO.**  
2263 Lumber Street,  
CHICAGO

Mention The Review when you write.

# GLASS for GREENHOUSES

Get Our Prices

**JOSEPH ELIAS & CO., Inc.**  
LONG ISLAND CITY, N. Y.

## Greenhouse Glass

**BENJAMIN H. SHOEMAKER**

DISTRIBUTOR OF

**LIBBEY-OWENS' flat drawn Sheet Glass,  
AMERICAN WINDOW GLASS CO.'S machine made Glass, and other leading brands  
produced by high-grade factories.**

Quotations gladly furnished on any quantity

205-211 N. Fourth St. PHILADELPHIA, PA.

Mention The Review when you write.

## GREENHOUSE GLASS

In all sizes, uniform in thickness, prompt shipments.

**Ohio Plate & Window Glass Co.** 309-319 Mer is St. To'edo Ohio

## GREENHOUSE GLASS

**LOW PRICES  
PROMPT SHIPMENTS**

**GOOD QUALITY. UNIFORM STANDARD THICKNESS. WELL FLATTENED.**

Our Service and Prices Will Save You Time and Money.

We Solicit Florists' Inquiries.

**THE THROOP-MARTIN CO., COLUMBUS, OHIO**

## DAYLITE GLASS CLEANER - QUICK - POWERFUL

Will Not Injure Paint or Putty

25 gals. or more, per gal. - \$1.00  
5 to 25 gals., per gal. - 1.25  
Less than 5 gals., per gal. - 1.50

Jugs will be charged for at lowest market price. F. O. B. Chicago.

**ANDERSEN SPECIALTY CO.**



Leaves No Greasy Surface

One gallon will clean  
from 500 to 700 sq. ft.

**ASK YOUR JOBBER FOR IT**

or write to

**6 EAST LAKE ST., CHICAGO**  
Phone Central 630



## Increase Your Earnings—

build concrete benches in your greenhouses—stop all repair costs—eliminate lost time—invest your money in benches that last longer than your greenhouse.

### Ready-Set Concrete Benches

cost but little to build—you can build them yourself in a short space of time, following our simple and practical method.

Send for complete information.

**MEAD-SUYDAM CO.**

342-346 Sixth Ave., Newark, N. J.

**FIRST COST THE LAST COST**



## MASTICA

FOR 25 Years  
Greenhouse Glazing

USE IT NOW.

**F.O. PIERCE CO.**

P. O. Box 294

NEW YORK

Mastica is elastic and tenacious, admits of expansion and contraction. Putty becomes hard and brittle. Broken glass more easily removed without breaking of other glass as occurs with hard putty.

Lasts Longer than Putty. Easy to Apply

## GREENHOUSE BUILDERS



We build all kinds of Greenhouses. Get our estimate on your next house.

**Weeber & Race**

1815 Johnson St. N. E., MINNEAPOLIS, MINN.



When it comes to Greenhouses come to Hitchings & Co.

Send for Supply Book  
New York 101 Park Ave. Boston 294 Washington St.

## A HALF-INCH ADVERTISEMENT

here will keep your name and specialty before the whole trade, at a cost of only 67¢ per week on a yearly order.

# Greenhouse Glass

## WE ARE THE WORLD'S LARGEST PRODUCERS

Ask the dealer for prices, or write us direct if the dealer doesn't handle our product. We guarantee uniform Grading, Flattening, Annealing and Careful Packing.

## "GET ACQUAINTED" WITH OUR SPECIALTIES

## 29-34-39-ounce Glass

# AMERICAN WINDOW GLASS CO.

General Offices: Farmers' Bank Building, PITTSBURGH, PA.

## Asbestfalt

(REG. U. S. PATENT OFF.)

An Elastic Cement That Expands and Contracts With the Weather

Make your greenhouse weather-tight with Asbestfalt, the elastic cement that never gets hard, cracks or peels in cold weather or runs in hot weather.

\$1.25 per gallon. Why pay more?

You can't get anything better no matter how much more you pay. The ingredients are of the purest; weighs but 10 pounds to the gallon.

With the scarcity of coal and its high prices, the careful application of Asbestfalt will more than pay for itself by keeping your greenhouse air-tight.



To insure best results, apply Asbestfalt with our Liquid Putty Machine, price \$2.00. With every barrel purchase of Asbestfalt, one machine free.

## Metropolitan Material Co.

PATENTED GREENHOUSES

1299-1323 FLUSHING AVENUE,

BROOKLYN, NEW YORK

## DREER'S "RIVERTON SPECIAL" PLANT TUBS

No.	Diam.	Each	Doz.	100	No.	Diam.	Each	Doz.	100
10	20 in.	\$4.95	\$54.45	\$412.50	50	12 in.	\$1.45	\$16.50	\$126.50
20	18 in.	3.65	39.60	322.30	60	10 in.	1.00	10.90	85.25
30	16 in.	2.60	28.60	220.00	70	8 in.	.85	8.80	67.10
40	14 in.	2.10	23.65	187.00					

The Riverton Tub is sold exclusively by us and is the best ever introduced. The neatest, lightest and cheapest. Painted green and bound with electric-welded hoops. The four largest sizes are equipped with drop handles.



**HENRY A. DREER**  
Seeds, Plants, Bulbs, Supplies  
714-18 Chestnut St., Phila.

BEST QUALITY

EXTRA HEAVY

PROMPT SHIPMENT

# Greenhouse Glass

SINGLE AND DOUBLE STRENGTH

ABSOLUTELY THE BEST ON THE MARKET

WRITE US FOR PRICES

**Baur Window Glass Co., Eaton, Indiana**

# GREENHOUSES

WRITE FOR CATALOGUE OR ESTIMATE  
State Type of Construction You Want

**King Construction Co.,**  
Harrison Building, Philadelphia, Pa.

7 N. Irving Ave., Scranton, Pa.

**North Tonawanda, N. Y.**  
1 W. 47th St., New York, N. Y.

York, was here last week with a line of ribbons for the holidays.

J. S. Miller, of Marret & Miller, regrets that business will keep him from the trip to the F. T. D. convention. "I shall have to depend entirely upon The Review," says Mr. Miller, "for the convention news."

The Jacob Schulz Co. has been busy with some large wedding orders.

E. G. R.

#### PAINESVILLE, O.

Painesville was visited by one of the most unusual electrical storms that ever struck this region at this time of the year. The storm began early Saturday morning, October 8, and before dawn the ground was covered with snow two inches deep. The storm lasted twenty-four hours and was a mixture of rain, sleet and snow.

T. R. Norman & Sons have recently installed a new up-to-date water system, which furnishes water to their new greenhouse and various parts of the nursery.

The retail order department of the Storrs & Harrison Co. reports business good and also that the orders are far ahead of those for the same period last year.

Messrs. Freeland and Jones, landscape architects of Pittsburgh, Pa., were in this city last week purchasing ornamental and perennial stock.

The European corn borer, which has caused our local nurserymen, especially perennial growers, much anxiety, is not nearly so bad as pictured. We hope to prove that this section is not infested at all.

C. T. Waldorf, who only a few years ago started in the nursery business, is steadily increasing his stock.

Mark Welch, grower of wholesale stock for the wholesale trade exclusively, reports business better than ever.

The results obtained by advertising their stock in The Review are highly appreciated by local nurserymen.

The report in last week's issue of The Review that John C. Barto and his family had moved to Cleveland was not correct, and the report should read that John C. Barto, who was living at the nursery of the Storrs & Harrison Co., together with his family, moved to Painesville proper.

T. J. M.

Shanghai, China.—The British Flower Shop, which was opened during the war to aid various war funds and has since devoted its profits to philanthropic uses, has been so successful that it will probably pass into private hands as an ordinary commercial enterprise.

**Dreer's Peerless Glazing Points**  
For Greenhouses

Drive easy and true, because both bevels are on the same side. Can't twist and break the glass in driving. Galvanized and will not rust. No rights or lefts.

The Peerless Glazing Point is patented. No others like it. Order from your dealer or direct from us.

Write for samples and price.

**HENRY A. DREER,**  
714 Chestnut Street,  
Philadelphia.

FULL SIZE NO. 2



Mention The Review when you write.

# Permanite

## GUTTERCOTE

### The Ideal Gutter Coating.

Are your gutters protected against rot and decay?

Winter, the season of the year hardest on gutters, is at hand. Protect them from the ravages of ice, snow and water with an application of GUTTERCOTE.

GUTTERCOTE is just as important to your gutters as L. C. M. S. is to your Boiler Settings and PERMANITE to your houses.

Our price is right, too.

Yours for Real Economy

**THE GARLAND COMPANY**  
Cleveland, Ohio, U. S. A.

Mention The Review when you write.



#### THOSE ROUND BOTTOM RED POTS

STANDARD POTS  
AZALEA POTS  
BULB PANS  
HANGING BASKETS  
FERNERY LININGS  
SAUCERS

With thirty years' experience and a large factory equipped with the newest and most improved machinery we are capable of producing round bottom red pots and other clay products of the highest quality in any quantity at the lowest possible prices.

Our location on the C. & N. W. R. R. makes it easy to ship to all parts of the country, and hard roads are convenient for shipments by auto truck to all points in and around Chicago.

Write us for samples and prices

**The WESTERN POTTERY CO.,** Jefferson Park, Chicago  
Phone Kildare 2726 5220-30 Norwood Park Ave.

Mention The Review when you write.

## THE ELVERSON POT



It is a dollars and cents saving proposition—plus satisfaction—to use the pot that proves its merit in the test of actual service. Write for free samples of that pot.

**W. H. Elverson Pottery Co.,** New Brighton, Pa.

Mention The Review when you write.



#### KAHLER REAL RED POTS ARE RECOGNIZED EVERYWHERE FOR QUALITY.

Your orders always receive prompt and careful attention. Made of high-grade material by skilled workmen in a modern plant.

Write for prices and samples.

**KAHLER POTTERY CO. - LOUISVILLE, NEB.**

Mention The Review when you write.



No loss if you mend your split carnations with

#### SUPERIOR CARNATION STAPLES

35c per 1000; 3000 for \$1.00, postpaid.

**Wm. Schlatter & Son**  
12 Pyncheon St.  
Springfield, Mass.



BEFORE AFTER  
Mention The Review when you write.



#### SPLIT CARNATIONS

Easily Mended with Pillsbury's Carnation Staples  
"Best device on the market."—Joseph Traudt.  
"Could not get along without them."—S. W. Pike.  
1000, 35c; 3000 for \$1.00, postpaid  
**I. L. Pillsbury,** Galesburg, Ill

Mention The Review when you write.

#### GEORGE KELLER POTTERY CO.

Successors to

**GEO. KELLER & SON**

Manufacturers of

#### RED POTS

Before buying write for prices

**2614-2622 Herndon Street**  
Near Wrightwood Avenue

**CHICAGO, ILL.**



#### Standard Red Flower Pots

Price list and samples on application

**PADUCAH POTTERY CO., Inc.**

**PADUCAH, KENTUCKY**



# Greenhouse Construction Material

## FITTINGS — HOTBED SASH



SAFE and DURABLE houses that give satisfaction because they are constructed of the best materials. Our prices are the lowest, our service the best.

ESTIMATES AND CATALOGUE FREE

Louisiana Red Gulf Cypress and Washington Red Cedar (WOOD WORK)

**A. DIETSCH CO.,** DEPT. "B." 2640 SHEFFIELD AVE. Chicago, Ill.



**ORDER NOW**

**St. Louis  
Standard Red Pots**

All Regular Sizes

They are the best. All orders receive prompt attention. Prices on application.

**ST. LOUIS POTTERY & MFG. CO.**  
5240 Northrup Ave. ST. LOUIS, MO.

Mention The Review when you write.

# STANDARD POTS

Our plant at York, Pa., has made Florists' pots for nearly ninety years. We took First Prize at Last Three Expositions. We may not be the oldest manufacturers in our line, but assuredly have the best pots. Try us on your next order. **PRICES LOW, QUALITY GUARANTEED.**

THE PROGRESSIVE CLAY COMPANY, Marbridge Bldg., New York City. Branch: Bulletin Bldg., Philadelphia

Mention The Review when you write.

## IONIA POTS ARE STRONG

Always burned to the same degree of hardness. Our kilns are equipped with heat-measuring pyrometers and other up-to-the-minute improvements. Every detail of manufacture, from the clay bank to the strong crates in which Ionia pots are carried to you, marks an advancement over old-time methods. Let us have your order now.

**REMEMBER** that we solved the breakage problem years ago

**IONIA POTTERY CO., IONIA, MICH.**

Mention The Review when you write.

COMPETITION PROVES OUR QUALITY



"MOSS AZTEC"  
Ware  
Azalea Pots  
Hanging Baskets  
Lawn Vases  
Bird Baths, Etc.

**THE ZANE POTTERY CO.,** HORACE C. GRAY CO. So. Zanesville, Ohio  
280 Fifth Ave., New York.

# RED POTS

Best Materials—Skilled Labor—Uniformly Burned—Carefully Packed.

# WHY WAIT TO ORDER YOUR Flower Pots?

Have them when you need them. It's like money in the bank.

**ORDER TODAY DO NOT DELAY  
GET THE BEST, FROM**

**Missouri Pottery & Supply Co.**  
4219 Iowa Ave., ST. LOUIS, MO.

Mention The Review when you write.



**The Pfaltzgraff  
Pottery Co.  
Florists' Pots**  
YORK, PA.

Mention The Review when you write.

**BIRD  
NEPONSET  
Waterproof Paper  
FLOWER POTS**  
BIRD & SON, Inc.  
EAST WALPOLE, MASS.

If you have not seen our wonderful  
**JIM'S ELASTIC**  
write us today for free sample  
**The Quality Brands Company**  
Cleveland, Ohio.

**CAMBRIDGE NEW YORK**



World's Oldest and Largest Manufacturers of

**FLOWER POTS**

**A. H. HEWS & CO., INC.**  
Cambridge, Mass.

**SKINNER  
SYSTEM  
OF IRRIGATION**

**Costs You Nothing**

although you have to pay for it.  
It costs you nothing, because

**It Pays for Itself**

Send for facts and figures

**The Skinner Irrigation Co.**  
223 Water Street Troy, Ohio



Samples and prices upon request.

**A. W. HARRIS MFG. CO.,**  
101 E. Pine St. SLEEPY EYE, MINN.  
Mention The Review when you write.

# Mr. Greenhouse Man!

**Do your greenhouses need repairs?**

Now is the time to have them put in good shape for the coming winter. We do everything in connection with the erection and repairing of greenhouses. So let us hear from you today.

**We Can Save You Money**

**MIKE WINANDY, Jr.,** Greenhouse Builder  
Phone Sheldrake 3214  
6054 Ridge Ave., CHICAGO, ILL.

# Classified Ad Department



It  
Pays

Rates for advertising in this department  
18 cents a line net per insertion.  
Minimum advertisement, 2 lines.

## ABELIAS

Abelia Grandiflora, well branched, field-grown, per 100, 18 to 24 ins., \$25.00; 12 to 18 ins., \$20.00; 8 to 12 ins., \$15.00. Well rooted cuttings, \$5.00 per 100, \$40.00 per 1000.

Thomasville Nurseries, Thomasville, Ga.

Abelia Grandiflora, 85,000 field-grown for fall shipping. Write for prices.

Ivy Cottage Gardens, Thomasville, Ga.

## ACALYPHAS

Acalypha Triumphans, 2½-in., \$5.00 per 100  
Oak Grove Greenhouse, Tuskegee, Ala.

## ADIANTUMS

Adiantum Cuneatum, strong plants, 2½-in., \$12.50 per 100; 4-in., \$30.00 per 100; 5-in., \$50.00 per 100. 5 per cent for packing.

S. S. Skidelsky & Co., 50 Park Place, New York.

## ALTERNANTHERAS

ALTERNANTHERAS, RED AND YELLOW.  
Per 1000  
Rooted cuttings ..... \$10.00  
Extra strong, 2½-in. .... 25.00  
500 at 1000 rate. Packing free. Cash.

LEWIS HOUSE OF FLOWERS,  
Pontiac, Mich.

Alternantheras: 3000 Brilliantissima, 3000 Aurea Nana, 1000 Rosea; need room; very strong rooted cuttings, \$8.00 per 1000. Cash, please.

G. Jirkovsky, Forest Park, Ill.

Alternantheras, red, yellow and green, strong rooted cuttings, \$10.00 per 1000; extra strong 2½-in., \$30.00 per 1000.

W. E. Trimble Greenhouse Co., Princeton, Ill.  
Alternanthera Brilliantissima, red and yellow; strong rooted cuttings, 1c each, prepaid.

O. Humfeld, Clay Center, Kan.

Advertisers have learned from experience that  
THE REVIEW  
PAYS BEST.

Alternantheras, red; extra strong stock, 2½-in., \$3.00 per 100, \$25.00 per 1000.

H. Weber & Sons Co., Oakland, Md.

Alternantheras, red, \$8.00 per 1000.

A. D. Ferguson, Sta. D, Omaha, Neb.

Alternantheras, red and yellow; 2½-in., \$3.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

## ALYSSUM

Sweet Alyssum, best double for winter-flowering, 2½-in. pots, \$4.00 per 100.

F. E. Blake, Marion, O.

Alyssum Double Giant, 2-in., \$3.00 per 100. Cash.

Byer Bros., Chambersburg, Pa.

## AMARYLLIS

### AMARYLLIS.

Amaryllis Vittata Hybrids will be in great demand this winter; easily forced and the most showy flower you can grow; fall delivery; blooming bulbs.

2 to 8 inches in diameter.....\$35.00 per 100  
8 to 4 inches in diameter..... 50.00 per 100  
25 at 100 rates.

O. FEHRLIN, CITRONELLE, ALA.

Amaryllis Equestris, growing plants from 5-in. pots, 40c each; 4-in., \$3.00 per doz.; young bulbs from 2½-in. pots, \$8.00 per 100; Johnsonii, 5-in., 60c; 4-in., 35c each.

N. O. Caswell, Delavan, Ill.

## AMPELOPSIS

### AMPELOPSIS VEITCHII.

Boston Ivy.

I have for the coming season a large stock of fine, 1, 2 and 3-year-old plants, and can supply, with stock that will please, all demands at reasonable prices.

Send in your order as early as possible. Prices sent on application.

CHARLES BLACK, HIGHTSTOWN, N. J.

Ampelopsis Veitchii, 4-in. pots, \$25.00 per 100.

Klehm's Nurseries, Inc., Arlington Heights, Ill.

Ampelopsis Veitchii, strong, field-grown, 2-year-old, 20c; 3-year-old, 25c. Instant shipment.

W. H. Salter, Rochester, N. Y.

Ampelopsis Veitchii, or Boston Ivy, 2½-in. pots, \$7.50 per 100, \$60.00 per 1000.

Rock's Flower Gardens, Independence, Mo.

Ampelopsis: See my Nursery stock adv.

J. Dvorak, Nurseryman, Hempstead, L. I., N. Y.

## ANCHUSAS

Anchusa Italica, Dropmore variety, strong field-grown plants, \$1.00 per doz., \$5.00 per 100.

Harry J. Squires, Good Ground, N. Y.

## ANTHERICUMS

Anthericum Mandalanum, 2½-in., \$6.00 per 100.

Baur Floral Co., Erie, Pa.

## ASPARAGUS SPRENGERI.

Sprengeri, 2½-in., ready to shift..\$3.50 per 100  
Sprengeri, 3-in., very strong..... 7.00 per 100

GOOD QUALITY—PROMPT SHIPMENT.

Cash, please.

BEZDEK GREENHOUSES,  
Cedar Rapids, Ia.

## SEEDLINGS.

Asparagus Sprengeri seedlings,

\$1.25 per 100, \$8.00 per 1000.

Prompt shipment. Parcel post prepaid.

Cash, please.

NORMAN C. MILLER,  
Fort Pierce, Fla.

ASPARAGUS, SPRENGERI AND PLUMOSUS.  
Plumosus, 2½-in....\$4.00 per 100, \$35.00 per 1000  
Plumosus seedlings ..... 10.00 per 1000  
Sprengeri seedlings ..... 10.00 per 1000  
Sprengeri, transplanted, good as 2-in., \$2.00 per 100, \$18.00 per 1000. Send for samples, Cash.

HARRY M. BUCKLEY, SPRINGFIELD, ILL.

ASPARAGUS, PLUMOSUS AND SPRENGERI.  
Sprengeri, 3½-in., very strong ....\$12.50 per 100  
Sprengeri, 2½-in., ready to shift... 5.00 per 100  
Plumosus, 3-in., extra good..... 10.00 per 100  
Plumosus, 2½-in., ready to shift... 5.50 per 100

J. MULHAUSER & SON,  
1701-3 Court St., Syracuse, N. Y.

Asparagus Sprengeri, large and strong, from soil, \$12.00 per 1000; strong seedlings, \$6.00 per 1000. If you will need any Sprengeri the coming year, these are bargains; prepaid and insured when cash accompanies the order.

Ozark Pansy Gardens, West Plains, Mo.

## ASPARAGUS SPRENGERI.

2½-in., \$4.00 per 100;

3-in., \$7.00 per 100.

## ASPARAGUS PLUMOSUS.

2½-in., \$5.50 per 100.

CHARLES SHERWOOD, WATERLOO, IA.

## ASPARAGUS.

Extra strong stock.

Per 100 Per 1000  
Plumosus, 2½-in. ....\$5.00 \$45.00

No charge for packing.

BAUSCHER BROS., FREEPORT, ILL.

## ASPARAGUS SPRENGERI.

3-in., \$8.00 per 100, \$75.00 per 1000.

Strong, transplanted seedlings ready for 3-in., \$4.00 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

Asparagus Plumosus and Sprengeri seedlings, \$1.25 per 100, \$10.00 per 1000.

Strong 2½-in. Plumosus and Sprengeri, \$5.50 per 100, \$50.00 per 1000; 3-in., both varieties, \$10.00 per 100; 4-in. Plumosus, \$15.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Asparagus: Bench Plumosus and Sprengeri, a few thousand left to move quick; plants as large as 2-in. and 3-in., 8c and 6c each. A bargain. See Miscellaneous adv.

Maple Park Greenhouses, Sullivan, Ind.

## ASPARAGUS SPRENGERI.

Seedlings, \$10.00 per 1000.

3-in., \$60.00 per 1000.

WALTER ARMACOST & CO.,  
321 East 4th St., Los Angeles, Cal.

## ASPARAGUS PLUMOSUS.

Fine, 2½-in. ....\$ 6.00 per 100

Strong, 4-in. .... 15.00 per 100

C. C. POLLWORTH CO.,

City Hall Square, Milwaukee, Wis.

## ASPARAGUS, PLUMOSUS AND SPRENGERI.

Plumosus, 3-in. ....\$10.00 per 100

Sprengeri, 2½-in. .... 5.00 per 100

JAMES D. HOOPER,

1401 Roane St., Richmond, Va.

## STRONG PLUMOSUS AND SPRENGERI.

Plumosus, 2½-in. ....\$6.00 per 100

Sprengeri, 2½-in. .... 5.00 per 100

See Fern and Cyclamen ads.

PETERS & SONS, HILLYARD, WASH.

## ASPARAGUS PLUMOSUS.

Strong 2½-in., \$4.50 per 100.

Cash, please.

HERMAN SCHALLHORN,

Riverside Greenhouses, Kalamazoo, Mich.

Asparagus Sprengeri, strong 2½-in., \$4.00 per 100, \$37.50 per 1000; seedlings, \$8.00 per 1000.

Asparagus Plumosus, 2-in., \$3.50 per 100, \$32.50 per 1000.

The McGregor Bros. Co., Springfield, O.

## SPRENGERI FERNS.

3-in.....\$ 8.00 per 100

4-in..... 12.00 per 100

LEROY SHAUMAN, KOKOMO, IND.

Asparagus Sprengeri, 2½-in., \$5.00 per 100, \$45.00 per 1000. Schmidt & Meine, 3121 Market St., Youngstown, O.

Asparagus Sprengeri, strong 4-in., \$10.00 per 100.

Riverside Gardens Co., Emporia, Kan.

## ARTEMISIAS

### ARTEMISIA LACTIFLORA.

This introduction from China is, no doubt, the finest perennial plant of all recent introductions; grows four feet high and is covered with many branched panicles of fragrant, white flowers from August to October; fine for cutting; strong, field-grown clumps, \$10.00 per 100, \$85.00 per 1000. Ask for our list of strong field plants.

JOSEPH F. MARTIN NURSERIES,  
Box No. 97, Painesville, O.

## ASPARAGUS

### ASPARAGUS.

For quick cash sale.

2½-in., 3-in. and 4-in.,

\$3.50, \$7.00 and \$12.00.

HILLVIEW GREENHOUSE CO.,

La Crosse, Wis.

## ASPARAGUS SPRENGERI.

2-in., \$5.00 per 100, \$45.00 per 1000.

## ASPARAGUS PLUMOSUS.

2½-in., \$6.00 per 100, \$55.00 per 1000

nice bushy stock. 5 per cent for packing.

THE WALLACE FLORAL CO.,

5744 Kercheval Ave., Chicago, Ill.

## ASPARAGUS SPRENGERI.

1½-in., \$3.50 per 100, \$30.00 per 1000.

2½-in., \$5.00 per 100, \$45.00 per 1000.

Heavy 4-in., \$15.00 per 100.

Heavy 5-in., \$25.00 per 100.

THE STORRS & HARRISON CO.,

Painesville, O.

## THIS STOCK IS VERY STRONG

and will please you.

Sprengeri, 3-in. ....\$8.00 per 100

Plumosus, 3-in. .... 8.00 per 100

Cash with order.

C. L. HUMPHREY, ZANESVILLE, O.

## ASPARAGUS, PLUMOSUS AND SPRENGERI.

Plumosus, 4-in. ....\$15.00 per 100

Sprengeri, 4-in. .... 15.00 per 100

Sprengeri, 3-in. .... 8.00 per 100

Sprengeri, 2½-in. .... 5.00 per 100

## LOOMIS GREENHOUSES, LOOMIS, CAL.

### PLUMOSUS AND SPRENGERI.

Plumosus and Sprengeri, 2½-in., extra strong, \$6.00 per 100, \$50.00 per 1000; 3-in., \$12.00 per 100; 4-in., \$15.00 per 100.

Plumosus and Sprengeri seedlings, \$1.50 per 100, \$12.50 per 1000.

ROMAN J. IRWIN,

48 West 18th St., New York, N. Y.

## PLUMOSUS AND SPRENGERI.

Just the stock for profitable results.

Asparagus Sprengeri, 2-in.....\$5.00 per 100

Asparagus Sprengeri, 3-in..... 8.00 per 100

Asparagus Plumosus, 2-in..... 6.00 per 100

Asparagus Plumosus, 3-in..... 9.00 per 100

CHAS. N. COTTER CO., INC.,

Jamestown, N. Y.



Asparagus Sprengeri, 700 strong 3-in., 6c each; Asparagus Plumosus, 1500 strong, bushy 2½-in., \$5.00 per 100, \$45.00 per 1000.

John Hochenauer, Sta. D, St. Joseph, Mo.

#### 20,000 ASPARAGUS SPRENGERI.

To move quick, we offer from 2-in. pots at \$2.50 per 100, \$24.00 per 1000. Cash.

W. T. BUCKLEY CO., SPRINGFIELD, ILL.

#### ASPARGUS SPRENGERI.

3-in., ready for shift, bushy plants, \$6.00 per 100 WESTOVER NURSERIES, Clayton, Mo.

ASPARGUS, PLUMOSUS AND SPRENGERI. Strong stock, ready for shift, 2½-in., \$5.00 per 100. Cash.

FREEPORT FLORAL CO., FREEPORT, ILL.

Asparagus, Plumosus and Sprengeri, 2½-in., \$5.00 per 100, \$45.00 per 1000. Lakewood Cemetery Greenhouses, 3600 Hennepin Ave., Minneapolis, Minn.

#### BUSINESS BRINGERS REVIEW CLASSIFIED ADVS.

Asparagus Plumosus and Sprengeri, good, strong plants, 2½-in. pots, \$6.00 per 100. St. Louis Wholesale Out Flower Co., 1408-08 Pine St., St. Louis, Mo.

Asparagus, Plumosus and Sprengeri, from 2½-in. and 3-in. pots, \$3.00 per 100. Bird Forrest, Waxahachie, Tex.

Asparagus Sprengeri, 2½ and 3-in., \$3.50 and \$6.00 per 100. Kelly's Greenhouses, Kokomo, Ind.

Asparagus Sprengeri, strong bushy plants, 4-in., \$10.00 per 100. Cash with order. A. Jaster, Stafford, Kan.

#### ASPARGUS SPRENGERI.

2½-in., \$6.00; 3-in., \$10.00; 4-in., \$15.00 per 100. GULLETT & SON, LINCOLN, ILL.

Asparagus Plumosus Nanus, bushy plants, 3-in., \$6.00 per 100, 500 for \$25.00. Charles Whitton, York St. and Gray Ave., Utica, N. Y.

Asparagus Sprengeri seedlings, extra strong, \$9.00 per 1000, prepaid. Lyon & Anderson, Belvidere, Ill.

Asparagus Sprengeri, nice, bushy plants, 4-in., 15c each. Cash. Lansing Floral Co., Lansing, Mich.

Asparagus Sprengeri, strong 2-in., \$4.00 per 100; Plumosus, strong 2-in., \$4.00 per 100. Cash. Myers-Watson Floral Co., St. Joseph, Mo.

Asparagus Sprengeri seedlings, \$8.00 per 1000, parcel post O. O. D. L. O. Fields, 328 North 10th St., Kansas City, Kan.

Asparagus, Plumosus and Sprengeri, strong 2-in., \$3.00 per 100. Wisely Flower & Seed Store, Murphysboro, Ill.

Asparagus Plumosus, from 2½-in. pots, \$6.00 per 100, \$50.00 per 1000. Peter Weiland, New Castle, Ind.

Asparagus Sprengeri, 2-in., \$3.00 per 100; Asparagus Plumosus, 2-in., \$4.00 per 100. Cash. Jacobs Bros., Peoria, Ill.

Asparagus Sprengeri, strong, 2-in., \$3.00 per 100, \$27.50 per 1000. J. C. Schmidt, Bristol, Pa.

Asparagus Sprengeri, extra strong 2½-in., 4½c each; 3-in., 6c each. Odor Greenhouses, Iola, Kan.

Asparagus Plumosus, some extra fine 2½-in., \$6.00 per 100. Cash, please. Kring Bros., Fairbury, Ill.

Asparagus Sprengeri seedlings, fine stock, \$1.00 per 100, \$7.00 per 1000; \$13.50 per 2000. Cash. Frisch The Florist, Dayton, O.

Asparagus Plumosus, 2-in., \$3.50 per 100. J. H. Dann & Son, Westfield, N. Y.

Asparagus Plumosus, 3-in., \$5.00 per 100. Cash. J. W. Miller, Shiremanstown, Pa.

Asparagus Plumosus, strong 3-in. stock, \$10.00 per 100. Henry Krueger, 602 Clark St., Toledo, O.

Asparagus Sprengeri, 2½-in., \$4.50 per 100. Timber Lane Greenhouses, Westville, N. H.

ALBUM OF DESIGNS, \$1.25 postpaid. Florists' Publishing Co., Chicago.

Asparagus Plumosus, 2½-in. pots, \$5.00 per 100. Holton & Hunkel Co., Milwaukee, Wis.

Asparagus Sprengeri, strong 2½-in., \$5.00 per 100. Baur Floral Co., Erie, Pa.

Asparagus, Sprengeri and Plumosus, 2-in., \$3.00 per 100. Kirkwood Floral Co., Des Moines, Ia.

Asparagus Plumosus, 5-in., 35c each. Davis Floral Co., Davenport, Ia.

Asparagus Plumosus, strong 2½-in., 5c each. Cash. H. A. Cook, Oberlin, O.

#### ASPARAGUS ROOTS

TWO-YEAR-OLD ASPARAGUS ROOTS. For fall planting; 20 years' experience. I am supplying a number of seed men, \$1.50 per 100, \$10.00 per 1000.

WARREN SHINN, WOODBURY, N. J.

Asparagus roots, 2-year, \$1.75 per 100, \$12.00 per 1000; 1-year, \$1.25 per 100, \$8.00 per 1000. Harry J. Squires, Good Ground, N. Y.

#### ASPIDISTRAS

Aspidistras, 7c per leaf. P. Kaul & Son, 633 Cherokee St., New Orleans, La.

#### ASPIDISTRAS, NICE CLEAN STOCK.

Green; established in pots,

5-in. pots, \$10.00 per leaf;

6-in. pots, \$12.00 per leaf.

MRS. J. H. MENARD,

5212 Danneel St., New Orleans, La.

#### ASPLENIUMS

Asplenium Nidus-avis, Bird's-nest Ferns, good, strong, healthy stock, 8-in. pots, 35c; 4-in., 75c; 5-in., \$1.50 each. Packing material charged for at cost. Wm. K. Harris, 55th and Springfield Ave., W. Philadelphia, Pa.

#### AZALEAS

##### AZALEA INDICA OUR SPECIALTY.

#### LARGEST STOCK IN UNITED STATES.

Ready for forcing this winter.

Fielder's White, Formosa, Ivoryana, Indica Alba, Lateritia Alba Suprema, Louise Margatin, Model de Marc, Phoenixa, Reddish Salmon, Rosy Purplea and Venus. Write for prices.

#### FRUITLAND NURSERIES, AUGUSTA, GA.

Azalea Indica Formosa and Omuraski, pinks, Alba and Amoena, from beds, \$18.00 and \$18.50 per 100, better than 3-in. and 2½-in. stock; well rooted cuttings, \$9.00 per 100, \$75.00 per 1000. Thomasville Nurseries, Thomasville, Ga.

#### BEGONIAS

##### BEGONIAS.

#### PRIDE OF NEWCASTLE, OUT OF

4-IN. POTS, 25c EACH.

#### BEGONIA MRS. M. A. PATTEN,

OUT OF 4-IN. POTS, 20c EACH.

BOTH OF THESE BEAUTIFUL VARIETIES IN HEAVY, STOCKY PLANTS, IN BLOOM, READY FOR IMMEDIATE SALE OR FOR SHIFTING ALONG TO LARGER SIZES FOR YOUR HOLIDAY REQUIREMENTS.

#### BEGONIA CORALLINA DE LUCERNE,

HEAVY PLANTS, IN BLOOM, OUT OF

4-IN. POTS, 25c EACH.

#### PLUS 2c A PLANT TO COVER COST OF

PACKING CASE AND PAPER POTS.

54 PLANTS TO A FULL SIZED CASE.

ALL OF THE ABOVE VARIETIES GUARANTEED FIRST CLASS IN EVERY RESPECT.

G. R. NOBLE, PADUCAH, KY.

#### BEGONIAS, CINCINNATI AND MELIOR.

from leaf cuttings,

4-in., \$65.00 per 100.

#### BEGONIAS, 2½-IN. POTS.

	Per 100	Per 1000
Mellor, Cincinnati, top cuttings	\$30.00	\$275.00
Mrs. J. A. Peterson, top cuttings	\$0.00	275.00
Chatelaine	7.00	65.00
Mrs. M. A. Patten	8.00	75.00
Pride of Newcastle	10.00	95.00
Rex Begonias, mixed, best varieties	15.00	140.00

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

#### BEGONIAS.

##### LORRAINE AND CINCINNATI.

Very heavy and in the pink of condition, and the day you receive them, you must shift into larger pots.

Lorraine, 4-in. .... \$50.00 per 100  
Cincinnati, 4-in. .... 50.00 per 100  
Cash with order.

C. L. HUMPHREY, ZANESVILLE, O.

#### BEGONIAS.

##### All particularly fine, stocky plants.

Improved Lorraine,

3-in., 30c each;

4-in., 50c each.

Mellor,

3-in., 35c each.

Luminosa,

2½-in., 8c each;

2-in., 6c each.

We ship in paper pots.

Packing charged at cost.

ELITCH GARDENS CO., DENVER, COLO.

#### BEGONIA LUMINOSA.

##### THE TRUE CHRISTMAS RED.

Stock that will make you big money.

Very strong 2-in. .... \$6.00 per 100  
Cash with order.

C. L. HUMPHREY, ZANESVILLE, O.

#### GODFREY ASCHMANN'S BEGONIAS.

Begonia Luminosa, true Christmas red, and Prima Donna, best pink; strong 2½-in. stock, \$7.00 per 100. Will make fine, large plants for fall trade.

Cash with order. Add 5 per cent for packing.

#### GODFREY ASCHMANN,

1010 W. Ontario St., Philadelphia, Pa.

#### LARGE-LEAVED BEGONIAS.

In variety,

2½-in., \$8.00 per 100.

#### THE STORRS & HARRISON CO.,

Painesville, O.

Begonias, Luminosa, Mignon and Prima Donna, assorted, 2½-in., \$5.00 per 100; 3-in., \$10.00 per 100. These will make fine plants for fall and Christmas sales. E. L. Schieble, Main, Lock and Old Main Sts., Miamisburg, O.

Rex Begonia, bushy plants, 5-in., \$4.50 per doz. The McGregor Bros. Co., Springfield, O.

Begonia Chatelaine, 2½-in., \$7.00 per 100, \$65.00 per 1000; Mrs. Patten, 2½-in., \$8.00 per 100, \$75.00 per 1000. Begonia Pride of Newcastle, our new red sport of Chatelaine, 2½-in., \$10.00 per 100, \$90.00 per 1000; Mellor and Cincinnati, strong 2½-in. from top cuttings, \$27.50 per 100; 3½-in. Mellor, Cincinnati and Peterson, \$50.00 per 100; a few 4-in., no Peterson, ready now, \$60.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Begonia Chatelaine, 2½-in., \$5.50 per 100; 3-in., \$9.00 per 100; 3½-in., \$13.00 per 100. Mrs. Patten, 2½-in., \$8.00 per 100; 3-in., \$12.00 per 100; 3½-in., \$15.00 per 100. These are all extra strong stock and ready to shift.

Otto Becker, Cambridge City, Ind.

Begonia Chatelaine: We have an elegant lot of 4-in. in full bloom at 18c; a very fine lot of 2½-in. grown from cuttings with base bud, sure to make well branched plants, \$4.00 per 100. Packed free and right.

S. O. Templin & Son, Garrettsville, O.

#### GLOIRE DE CHATELAIN BEGONIAS.

Well established, 2-in.,

\$6.00 per 100, \$50.00 per 1000;

250 at 1000 rate. Immediate delivery.

BAUR & STEINKAMP,

3300 Rockwood Ave., Indianapolis, Ind.

Rex Begonias, our well known fine assortment, nice plants, \$15.00 per 100; Chatelaine, 2-in., \$6.00 per 100; assorted Begonias, blooming varieties, \$5.00 per 100; Corallina de Lucerne, 4-in., \$25.00 per 100; Argentine-Guttata, 2-in., \$6.00 per 100. N. O. Caswell, Delavan, Ill.

#### BEGONIAS.

Corallina de Lucerne, strong 2-in., \$12.00 per 100; 3-in., \$18.00 per 100; 4-in., \$25.00 per 100. Cash.

#### MYERS-WATSON FLORAL CO.,

St. Joseph, Mo.

Begonias, Luminosa, Christmas red; and Prima Donna, pink, 3½-in., ready for 5-in., \$12.00 per 100, 200 for \$22.00. Bushy, cut back plants. Charles Whitton, York St. and Gray Ave., Utica, N. Y.

#### CHATELAINE, MRS. PATTEN, LUMINOSA.

Begonias, fine plants, 2½-in. pots ready to shift into 3½-in. or 4-in. pots. Cash.

JOHN R. MITCHELL,

Loantaka Way, Madison, N. J.

#### BEGONIAS—GOOD STOCK.

Chatelaine, 4-in. .... \$20.00 per 100

Chatelaine, Luminosa, 5-in. .... 35.00 per 100

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

#### BEGONIA CHATELAINE.

2½-in. .... \$ 6.00 per 100

3-in. .... 10.00 per 100

Add 5% for packing charges.

C. H. FREY, LINCOLN, NEB.

Begonias, Luminosa and Prima Donna, short, stocky plants, 2½-in., \$4.00 per 100. Cash. E. R. Chatfield, R. No. 6, Springfield, O.

Begonia Luminosa, true red, heavy 2½-in., \$6.00 per 100. Cash, please. Riviera Gardens, Ocean Springs, Miss.

Begonia Corallina de Lucerne, 2½-in., very good stock, \$12.00 per 100. Westwood Flower & Plant Co., R. R. No. 14, Dayton, O.

Begonia Luminosa, pinched stock, ready for immediate shift, 2-in., \$6.00 per 100. A. O. Floral Co., Arkansas City, Kan.

Begonias, Rex, 2½-in., \$12.00 per 100; Luminosa, 2½-in., \$5.00 per 100. Clarence A. Ustler, Fleming St., Springfield, O.

Begonia Chatelaine, select, 2½-in., \$6.00 per 100; 3-in., \$10.00; 5-in., heavy select, 50c each. Gullett & Sons, Lincoln, Ill.

#### BEGONIA CHATELAINE.

2½-in. .... \$6.00 per 100

W. R. HOLMES, LINESVILLE, PA.

Begonia Chatelaine, 4-in. and 5-in., 15c and 25c each. Cash. J. A. Bissinger, Lansing, Mich.

Begonia Chatelaine, extra fine 2½-in. ready for shift, \$5.00 per 100. E. E. Temperley, Florists, 5518 College Ave., Indianapolis, Ind.

Begonia Chatelaine, 2½-in., \$5.00 per 100. John Hanlon & Sons, Frankford and Devereaux St., Philadelphia, Pa.

Begonia Prima Donna, 2-in., \$4.00 per 100. Cash. Jacobs Bros., Peoria, Ill.

#### BERBERIS

Berberis Japonica, 18-in. to 24-in., \$15.00 per 100. Packed free. Cash with order. Clement S. Levis, Delaware Co., Aidan, Pa.

#### BERRIED PLANTS

##### HOLLY BERRY CHERRIES.

Better than Cleveland or any other variety: 3½-in., ordinary ..... 15c each

4-in., ordinary ..... 20c each

4-in., select, equal to 5-in. .... 30c each

4-in., extra fancy select, equal to 6-in. .... 50c each

5-in., ordinary ..... 30c each

6-in., ordinary ..... 50c each

All of the above are well set with fruit that will be colored up before Christmas. 10 per cent off on orders over \$10.00. Cash with order.

ABBY AVENUE GREENHOUSES, DAYTON, O.

Cherries, grown in pots in field, wonderful plants, 4-in., 25c. Peppers, Celestial and Bird's-Eye, wonderful plants, 4-in., 20c. Satisfaction guaranteed. Paul O. Tauer, Lebanon, Ind.



## BERRIED PLANTS—Continued

## CLEVELAND CHERRIES.

Field-grown, ready for 5 and 6-inch pots,  
\$20.00 and \$25.00 per 100.

## WESTOVER NURSERIES,

St. Louis County, Clayton, Mo.

## CLEVELAND CHERRIES GUARANTEED.

Well established in pots; full of Cherries; choice stock, 4-in., \$25.00 per 100; 5-in., \$40.00 per 100.

## EXTRA CHOICE SPECIMEN PLANTS.

From 6-in. pots, \$1.50 each. This is REAL stock if you want something extra nice.

## WINFIELD S. KIRCHER.

Cyclamen Specialist, Defiance, O.

## WELL BERRIED CLEVELAND CHERRIES.

Field-grown, 12 ins. to 20 ins. across plant; 100 to 200 berries to the plant, 20c, 30c and 40c each. Cash with order. Sample if desired. Orders taken for later deliveries.

## N. K. WELTER,

708 Wesley Ave., Evanston, Ill.

## ARDISIA CRENULATA RUBRA.

We have some very fine plants well set with berries for the Christmas trade, 4-in. pots, 75c each. Cash with order. Can make prompt shipment.

## FRUITLAND NURSERIES, AUGUSTA, GA.

Cleveland Cherries, outside-grown in plunged pots; these plants will be just right for Christmas as they are fruiting now, 4-in., 12½c each, \$12.00 per 100; 5-in., 20c each, \$18.00 per 100. No packing charges. Cash only.

Restland Floral Co., Mendota, Ill.

## CLEVELAND CHERRIES, FIELD-GROWN.

Large, full berried plants, excellent condition, 25c each.

## Packing free. Cash.

## MAPLE HILL ROSE FARM.

Kokomo, Ind.

## FIELD-GROWN PLANTS.

Jerusalem Cherries, Cleveland and Yellow Cherries, \$20.00, \$30.00 and \$40.00 per 100. Field-grown Christmas Peppers, prices as above.

## ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

## CLEVELAND CHERRIES FROM FIELD.

Fine, sturdy plants, 6 inches to 8 inches high, \$5.00; 8 inches to 12 inches, \$7.50; 12 inches to 15 inches, \$12.00 per 100. All sizes are well fruited. Cash, please.

## H. G. NORTON, PERRY, O.

CLEVELAND CHERRIES HEAVILY BERRIED. Pot-grown outside, 4-in., \$10.00 per 100; extra select, \$12.00 per 100; sample sent, 20c each. Cash, please.

## FROST &amp; SPENCE,

Darke Co., Greenville, O.

## STRONG, WELL BERRIED PLANTS.

Cleveland Cherries, pot-grown, 4-in., \$20.00 to \$25.00 per 100. Boxes and packing free.

## EVENDEN BROS. CO.,

Williamsport, Pa.

Cleveland Cherries, outdoor-grown, well branched, 4-in. pots, 15c; second size 10c each. Satisfaction guaranteed, or return at our expense; none better for the money.

## C. R. WILLS &amp; SONS, R. R. No. 7, Greenville, O.

## PEPPERS AND CHERRIES.

Bird's-Eye Peppers, 4-in., 15c each. Cleveland Cherries, field-grown, now in 4-in. pots, 15c each.

## CHARLES SHERWOOD, WATERLOO, IA.

## PLACE YOUR ORDER NOW.

Cleveland Cherries, red and yellow; good 2-in., \$4.00 per 100. Immediate delivery.

## Cash with order.

CHARLES T. MAY, R. R. NO. 14, DAYTON, O.

Cleveland Cherries from field, with good balls of earth, good husky plants, 6 to 8 inches high, \$5.00; 8 to 12 inches, \$7.50, and 12 to 15 inches, \$12.00 per 100. Latter two sizes full of fruit.

## Kokosing Nursery, Mt. Vernon, O.

Dwarf Cleveland Cherries, full of fruit, fine stock, for 5-in. and 6-in. pots, samples on application, 30c and 35c each.

## J. B. Knapp, Sayre, Pa.

Cleveland Cherries, fine plants, well berried, out of 5-in. pots that have been plunged in field, no set backs, 15c each. Cash.

## Brill Celery Gardens, Kalamazoo, Mich.

Cleveland Cherries, 300 field-grown, very strong plants heavily berried, 5-in. and 6-in. pots, 25c, 35c and 50c. A bargain. Cash.

## J. A. Bissinger, Lansing, Mich.

## CLEVELAND CHERRIES.

Well shaped plants full of berries; for 5-in. and 6-in. pots, 15c and 20c each.

## JOHN DIECKMANN, ELM GROVE, W. VA.

Jerusalem Cherries and Peppers, large plants in pots or from bench, full of fruit, 25c, 35c and 50c each.

Henry Smith Floral Co., Grand Rapids, Mich.

Cherries and Peppers well set with berries, 5-in., 40c. Lakewood Cemetery Greenhouses, 3600 Hennepin Ave., Minneapolis, Minn.

Cleveland Cherries, strong 3-in., \$6.00 per 100.

## C. H. Ketcham, South Haven, Mich.

Cleveland Cherries, strong 4-in., 8c each.

## Otto P. Krueger, Toledo, O.

Cleveland Cherries, field-grown, full of fruit, about half ripe, for 5 and 6-in. pots, 10c and 15c.

## J. H. Dann &amp; Son, Westfield, N. Y.

Cleveland Cherries, fine plants, well berried, 4-in., 20c; 5-in., 30c each.

## Cloute Bros., Fort Atkinson, Wis.

Cleveland Cherries, fine, well berried, 4-in., 35c; 5-in., 50c each. We have excellent stock.

## C. O. Pollworth Co., Milwaukee, Wis.

Cleveland Cherries, fine, well berried plants ready for 5-in. pots, 12c each.

## Geo. B. Rine, Selinsgrove, Pa.

Improved Cleveland Cherries for growing on, 3-in., \$6.00 per 100; 4-in., \$12.00 per 100.

## Carl Hagenburger, West Mentor, O.

Cleveland Cherries, large, heavily berried plants, ready for 5-in. or 6-in. pots, \$12.00 per 100.

## Vogt's Greenhouses, Sturgis, Mich.

Cleveland Cherries, 5-in., 35c.

## Baur Floral Co., Erie, Pa.

## BOUGAINVILLEAS

## BOUGAINVILLE GLABRA SANDERIANA.

2½-in., \$10.00 per 100.

3-in., \$20.00 per 100.

5-in., \$75.00 per 100 specimens.

6-in., \$100.00 per 100 specimens.

## THE STORRS &amp; HARRISON CO.,

Painesville, O.

## BOUGAINVILLEA CRIMSON LAKE.

Strong, well-grown plants out of 3-in. pots, \$9.00 per doz., \$65.00 per 100. These will make fine blooming plants for Christmas.

## THE EVERGLADES NURSERY CO.

Fort Myers, Fla.

## BUDDLEIAS

Buddleia Asiatica, or White Butterfly Bush, 2½-in., \$6.00 per 100; 3-in., \$1.50 per doz., \$10.00 per 100.

## Oak Grove Greenhouse, Tuskegee, Ala.

Buddleia Asiatica, 2½-in., \$6.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Buddleia Asiatica, 2½-in., 6c; 3-in., 12c; 4-in., 20c each.

## W. C. Ehmann, Corfu, N. Y.

## BULBS

## BUCKBEE'S "FULL OF LIFE" DUTCH BULBS.

Per 100 Per 1000

Crocus, Large-flowering, white, striped, blue, yellow, \$ .70 \$6.00

Crocus, Large-flowering, mixed, .65 5.75

Tulips, Single Early, scarlet, crimson, bluish, yellow, white, pink, striped, orange-scarlet, rose, red and yellow, 2.00 17.00

Tulips, Single Early, extra fine mixed, 1.65 14.50

Tulips, Double Early, scarlet, crimson, bluish, yellow, white, pink, striped, orange-scarlet, red and yellow, 2.25 17.50

Tulips, Double Early, extra fine mixed, 1.75 15.00

Tulips, Double Late, extra fine mixed, 1.85 15.50

Tulips, Single Late, extra fine mixed, 2.00 17.00

Tulips, Darwin's, extra fine mixed, 2.25 17.75

Tulips, Parrot's, extra fine mixed, 2.00 17.75

Hyacinths, Single, white, bluish, rose, pink, red, light-blue, dark-blue, yellow, 3.65 33.50

Hyacinths, Double, white, bluish, rose, red, pink, medium-blue, dark-blue, yellow, 3.65 33.50

Hyacinths, Pan or Miniature, white, bluish, rose, pink, red, blue, purple, yellow, 3.00 23.50

Hyacinths, select size for pots: Gertrude, Gigantea, Roi des Belges, L'Innocence, Mme. Van Der Hoef, Grand Maitre, King of Blues, Queen of Blues, King of Yellows, 6.50

Narcissus Von Sion, 2.80 25.00

Narcissus Alba Plena, 2.50 22.00

Narcissus Incomparabilis, 3.00 27.50

Narcissus Orange Phoenix, 3.00 27.50

Narcissus Double Mixed, 2.90 26.50

Narcissus, Emperor, Empress, Sir Watkin, 3.00 27.50

Narcissus Poeticus, Pheasant's Eye and Ornatus, 1.90 17.00

Narcissus Princeps, 2.60 23.00

Narcissus Single Mixed, 2.80 25.00

Terms: Spot Cash, Rockford Seed Farms.

Prompt Shipment, Forest City Greenhouses.

H. W. BUCKBEE, ROCKFORD, ILL.

## NARCISSUS BULBS:

Paper White, 1250 per case, \$20.00 per 1000

Paper White, 1000 per case, \$24.00 per 1000

Write for prices on choice

Darwin Tulips and other Dutch bulbs.

## THE WAYSIDE GARDENS CO.,

Mentor, O.

Narcissus Polyanthus, No. 1, 2c; No. 2, 1c per bulb; Dutch Iris, 4c.

Calumet Farm, F. W. Haehnel, Prop., Foley, Ala.

## DUTCH BULBS.

## A NO. 1 FLORISTS' FORCING STOCK.

All the following subject to 7 per cent discount on approved credit, or 10 per cent discount for cash with order.

## SINGLE TULIPS.

	Per 100	Per 1000
Artus	\$2.50	\$22.00
Belle Alliance	2.75	26.00
Couleur Cardinal	4.00	35.00
Crimson Brilliant	2.50	22.00
Duchess de Parma	2.75	24.00
Fred Moore	2.50	22.00
Kaiserskroon	2.00	23.00
Prince of Austria	2.75	25.00
Prosperity	3.00	26.00
White Hawk	3.00	34.00
Yellow Prince	2.50	21.00

## DOUBLE TULIPS.

Couronne d'Or	3.00	28.00
Murillo	2.25	20.00

## DARWIN TULIPS.

Mme. Krelage	3.75	34.00
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## HYACINTHS.

Strictly selected first size	7.50	70.00
Strictly selected second size	6.00	55.00
Strictly selected third size	4.50	40.00
Varieties: L'Innocence, Gertrude, Marconi, Lady Derby, Grand Maitre, Queen of the Blues, La Victoire.		

## DAFFODILS.

	Per 100	Per 1000
Emperor, selected double nose		
mother bulbs	\$1.60	\$42.00
Victoria, selected double nose		
mother bulbs	5.00	47.50
All above 250 at 1000 rate.		

## WILLIAM F. KASTING CO.,

568 Washington St., Buffalo, N. Y.

## AMERICA FOR THE AMERICANS!!

You need no longer be dependent on The Netherlands for your Tulip supply.

Since 1914 we have raised Tulips in Michigan with great success and we are strong for them. You, too, can raise your own supply of Tulips. (See official report by the Department of Agriculture in the Florists' Review of April 28, 1921.)

If you are alive to a paying proposition, act at once and take advantage of this.

Owing to limited space on our farm at Grand Rapids, we are forced to sell the following named varieties at a sacrifice:

Early Tulips, Yellow Prince and Artus. May-flowering, or Cottage Tulips, Caledonia, Gesneriana Lutea, Gesneriana Spathulata, Golden Crown and La Merveille.

Darwin Tulips, Clara Butt, Gretchen and Inglescombe Pink.

Planting stock, 2-year-old, \$6.00 per 1000

Planting stock, 1-year-old, \$3.00 per 1000

Grasp this: Next year you will pay \$4.00 per 1000 duty on Tulips. Please send cash with order.

MICHIGAN BULB PROPAGATING CO., R. F. D. No. 1, Grand Rapids, Mich.

## MICHIGAN GROWN BULBS.

Tulips and Narcissi ready for immediate shipment. You have no duty to pay on these bulbs as they are all raised on our own farms at Grand Rapids, Mich. The following named varieties are all first size bulbs only:

## SINGLE EARLY TULIPS.

Artus, Cramoisi Brilliant, Yellow Prince, La Reine, King of Yellow, Frederic Moore, Cardinal's Hat, Rose Grisdelin, \$2.25 per 100

Mixture of the above, 2.00 per 100

## DOUBLE EARLY TULIPS.

Murillo, La Candeur, \$2.25 per 100

## LATE OR COTTAGE TULIPS.

Caledonia, Golden Gem, Picotee, Primrose, Jaune d'Oeuf, La Merveille, \$2.25 per 100

Mixed, 2.00 per 100

## DARWIN TULIPS.

Clara Butt, Gretchen, \$2.25 per 100

## NARCISSI.

Poeticus Ornatus, round-nosed, \$1.50 per 100

Alba Plena Odorata, 2.00 per 100

Cash, f. o. b. Grand Rapids, Mich.

## MICHIGAN BULB PROPAGATING CO.,

R. F. D. No. 1, Grand Rapids, Mich.

## CALLA BULBS.

Calla Aethiopica, the popular white Calla, clean, sound bulbs, all with crown shoots.

Size, diameter. Per 100 Per 1000

1½ to 1¾-inch, \$ 6.00 \$ 50.00

1½ to 2-inch, 8.00 75.00

2-inch and up, 15.00 125.00

Satisfaction guaranteed.

## SEVIN-VINCENT CO.,

512 Washington St., San Francisco, Cal.

Hyacinths, Tulips, Narcissi, Crocus, Lilies and Lily of the Valley pips, Roman Hyacinths, Paper Whites, Lillium Candidum and all other French bulbs; Japanese Lilies, high-grade quality only. Prices on application. Van Zonneveld Bros. & Philipppo, Sassenheim, Holland. New York Branch, 18 Broadway.

## WASHINGTON GROWN TULIPS.

We have a few thousand of the following varieties in the following sizes; more than we have room to plant, and will close these out at a low price.

## COTTAGE OR MAY FLOWERING.

	2d size	Plant- ing	Bulb- lets
Picotee, white with pink edge	\$12.00	\$0.00	\$3.00
Elegans, red	10.00	5.00	2.00
Macropsella, sweet scented, scarlet	12.00	6.00	3.00
La Merveille, orange-scarlet, fragrant	10.00	5.00	2.00
Striped Beauty, rose-crimson and white	12.00	7.00	3.00
Above varieties mixed	8.00	4.00	2.00

## DARWINS.

Clara Butt, clear pink	10.00	5.00	2.00
Albert Kellogg, scarlet-rose	10.00	5.00	2.00
Painted Lady, creamy white and heliotrope	10.00	5.00	....

F. O. B. Spokane. Cash, please.  
T. E. WESTLAKE, SPOKANE, WASH.

## FRIEDLAND PURITY BULBS.

Fresh, plump bulbs, true Fischer's Purity and of heavy-flowering, strong-stemmed type.

1/2-in. to 3/4-in.	\$ 6.00 per 1000
3/4-in. to 1-in.	9.00 per 1000
1-in. to 1 1/4-in.	15.00 per 1000
1 1/4-in. and up	20.00 per 1000

## SEVIN-VINCENT CO.

512 Washington St., San Francisco, Cal.

## TULIP BULBS IN SMALL SIZES.

Clara Butt, Kate Greenaway, White Queen, Wedding Veil, Red Parrot, Ellen Willmott, Mixed Late-flowering, \$1.00 per pound.  
Inglescombe Yellow, \$1.40.  
Bouton d'Or, Gala Beauty, \$1.60.

## ORONOGO FLOWER GARDENS,

Cartersville, Mo.

Bulbs: Darwin Tulips, Painted Lady, Gretchen, Sultan and Clara Butt, 2c; small sizes, \$1.50 per qt.; very choice mixture, 25 per cent less. Many choice named varieties, more than half Darwins, \$1.25 per 100; 3/4-in. down, \$1.25 per qt.; Narcissi, Sir Watkin and Von Slon, 2c; small sizes, 75c per 100; choice mixture, 25 per cent less. L. Hemingway, Benton Harbor, Mich.

## NARCISSUS OR DAFFODIL BULBS.

Barril Conspicuous, large blooming bulbs; Pheasant's Eye Recurvus, the one that blooms for Mothers' day, long stem, white with orange cup, \$10.00 per 1000.

## CHAS. H. WEISS &amp; SON,

R. F. D. No. 2, Portsmouth, Va.

## R. A. vander Schoot,

## HILLEGOM, Holland.

## Extensive own cultures of

## BULBS AND PLANTS,

## Prices on application.

New York Branch, 630 W. 135th St.

## EVERETTE R. PEACOCK CO.

## DIRECT IMPORTATIONS

## OF

## HOLLAND AND FRENCH

## BULBS.

4013 MILWAUKEE AVE., CHICAGO, ILL.

Bulbs of all descriptions, high grade Japan Lilies and Cyclamen seeds. Please mail list of wants to Papendrecht Bros., Sassenheim, Holland. New York address care J. W. Hampton, Jr., 17 Battery Place.

## VENDEL &amp; VAN GINHOVEN,

116 Broad St., Room 40, New York, N. Y.  
Your address for Holland-grown Hyacinths, Tulips, Narcissi, Crocus, Lilliums, Lily of the Valley, etc. Please write for catalogue.

Stammes & Co., Wholesale Bulb Growers and Exporters, Hillegom, Holland. We sell at growers' prices. Ask for special quotations and catalogue or mail your list of wants care R. F. Lang, 82-84 Broad St., New York City.

Bulbs of all description. Write for prices.  
O. KEUR & SONS, HILLEGOM, HOLLAND.  
New York Branch, 82-84 Broad Street,

## also

10418 117th St., Richmond Hill, L. I., N. Y.

May Tulips, mostly named, in mixed lots, 1 and 2-year-old bulbs, \$2.75 per 1000, postpaid.  
L. A. Jungst, Ellensburg, Wash.

Bulbs: Standard varieties of Narcissus and Gladiolus bulbs at a bargain.  
George Lawler, Gardenville, Tacoma, Wash.

## BUXUS

## BOX PLANTS.

Box plants for window boxes or other purposes.

15x18 inches	\$2.50 each
12x18 inches	2.00 each
12x12 inches	1.50 each
12x6 inches	.60 each
10 to 15 inches high	1.00 each
6 to 12 inches high	.75 each
6 to 10 inches high	.50 each
4 to 8 inches high	.25 each
3 to 6 inches high	.15 each

Write for further information regarding this. We also have a fine lot of general nursery stock.  
STEPHEN HOYT'S SONS CO.,  
New Canaan, Conn.

## BUXUS SEMPERVIRENS.

6 to 8-in., \$12.00; 4 to 8-in., \$6.00 per 100.  
For Taxus and other young evergreens, etc., ask for surplus list.

## WESTBURY ROSE CO., INC.,

Westbury, L. I.

## BOXWOOD FOR LINING OUT.

Sempervirens, 4 to 6-in., 5c; 6 to 8-in., 6c.  
Suffruticosa, dwarf, 3 to 5-in., 6c.  
Arborescens (Tree-Box), 6 to 8-in., 6c; 8 to 10-in., 8c.  
Packed free for cash. Fall or spring shipment.

## Sarcosie Nurseries Peony Fields,

Box 528, WILD BROS. NURSERY CO., Sarcosie, Mo.

Boxwood, 6-inch to 8-inch, 6c; 12-inch and over, 12c, 24-inch, \$3.00 each.  
August Jurgens, Ridgeland, Miss.

## CALCEOLARIAS

Calceolarias, best hybrids, 2 1/4-in. pots, \$15.00 per 100. Ready October 25.  
Roman J. Irwin, 43 W. 18th St., New York, N. Y.

Calceolaria Hybrida, 2-in., \$12.00 per 100; transplanted seedlings, \$8.00 per 100. Cash.  
Brill Celery Gardens, Kalamazoo, Mich.

## CALENDULAS

## ORANGE KING

## and

## PRINCESS OF ORANGE,

From 2 1/4-in. pots,

\$4.50 per 100, \$40.00 per 1000.

## AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

## CALENDULA ORANGE KING.

Fine 3-in. stock, \$5.00 per 100.

No packing charge. Cash.

## THE IMLAY CO., ZANESVILLE, O.

## CALENDULA ORANGE KING

From selected seed, 2 1/2-in. pots,

\$4.00 per 100.

Cash with order.

## WILLIAM FISHER.

R. D. No. 8, Cuyahoga Falls, O.

## NEW CALENDULA GLOWING GOLD.

The very finest Calendula for cut flowers. Strong, well established, frame-grown plants from 2 1/2-in. pots, \$8.00 per 100. Prompt shipment. No packing charges. Cash with order.  
H. W. BUCKBEE, ROCKFORD, ILL.

## CALENDULAS.

Large selected forcing type,

\$4.00 per 100.

## HECKENKAMP, FLORIST,

Quincy, Ill.

Calendulas, Orange King, Prince of Orange and Special Greenhouse Forcing, magnificent plants, \$2.50 per 100.

Mrs. S. H. Hines, Mocksville, N. C.

Calendula Orange King; the famous A. Henderson strain; 400 strong 2-in. pots, \$4.50 per 100. No charge for packing. Cash. The Johnson Floral Co., Kendallville, Ind.

Calendula Orange King, strong plants, large enough to bench, from 2 1/4-in. pots, \$4.50 per 100. Immediate shipment. Cash with order.  
Detroit Greenhouse Co., Redford, Mich.

Calendulas, Orange King and Prince of Orange, fine plants from 2 1/4-in. pots, \$4.50 per 100, \$40.00 per 1000. Try them. Alonso J. Bryan, Wholesale Florist, Washington, N. J.

Calendula Orange King, from selected seed, strong 2 1/4-in., \$5.00 per 100.  
S. S. Skidelsky & Co., 50 Park Place, New York.

Calendula Orange King, very strong 3-in., \$6.00 per 100. New City Floral Co., 61st and Throop St., Chicago, Ill.

Calendula Mitchell's Special Forcing, 2 1/2-in., \$4.00 per 100.  
Kelly's Greenhouses, Kokomo, Ind.

Calendulas, King of Kings and Orange King, 2 1/2-in., 4c each. Cash.  
Hammerschmidt & Clark, Medina, O.

Calendulas, strong stock, ready to bench, 3-in., \$5.00 per 100.  
Henry Smith Floral Co., Grand Rapids, Mich.

Calendula Orange King, 150 2 1/4-in., \$5.00 per 100. Cash. J. A. Bissinger, Lansing, Mich.

Calendula Orange King, 2-in., \$3.00 per 100.  
Royston & Fenton, Evansville, Ind.

Calendula Orange King, selected seed, 2 1/2-in., \$5.00 per 100. W. C. Ehmann, Corfn, N. Y.

Calendula Orange King, 2 1/4-in., \$4.00 per 100.  
Raur Floral Co., Erie, Pa.

## CALLAS

## WHITE CALLAS, AETHIOPICA.

Delivered to you prepaid from California. Fresh, strong, vital bulbs, field-grown, ground ripened, fully guaranteed. For cash with order we deliver them to you prepaid, as follows:

Circumference	Per 100	Per 1000
3 to 4-in.	\$ 6.00	\$ 60.00
4 to 5-in.	12.00	110.00
5 to 6-in.	22.00	200.00

Not less than 500 at 1000 rate. All good flowering stock. Order now for best results.

## LILYDALE BULB CO., SANTA CRUZ, CAL.

## CALLA BULBS.

Calla Aethiopica, the popular white Calla, clean, sound bulbs, all with crown shoots.

Size, diameter.	Per 100	Per 1000
1 1/4 to 1 1/2-in.	\$ 6.00	\$ 60.00
1 1/2 to 2-in.	8.00	75.00
2-in. and up	15.00	125.00

Satisfaction guaranteed.

## SEVIN-VINCENT CO.,

512 Washington St., San Francisco, Cal.

## FINE AETHIOPICA FROM

3-in. pots, \$9.00 per 100; 5-in. pots, \$12.00 per 100; 6-in. pots, \$15.00 per 100.

## CALLA ELLIOTTIANA YELLOW.

1 1/4-in. to 1 1/2-in., \$15.00 per 100, \$140.00 per 1000

1 1/2-in. to 2-in., 17.50 per 100, 167.50 per 1000

S. S. SKIDELSKY & CO.,

50 Park Place, New York, N. Y.

## GODFREY CALLA PLANTING STOCK.

## STRONG, WELL CURED.

California field-grown bulblets.

1000 lots, \$3.50 per 1000;

10,000 lots, \$2.50 per 1000;

100,000 lots quoted upon request.

## SEABRIGHT BULB CO.,

686 Soquel Ave., Santa Cruz, Cal.

## GODFREY CALLA BULBS.

Californian field-grown; ground-ripened bulbs. Good blooming size, \$7.50 per 100, \$65.00 per 1000

1 1/4-in. to 1 1/2-in., 20.00 per 1000

1 1/2-in. to 2-in., 12.50 per 1000

Largest size planting stock, 2.50 per 1000

## HUMBOLDT EVERGREEN CO.,

Dyersville, Cal.

## GODFREY CALLAS.

All extra large bulbs, in smallest pots, to save express.  
4-in. pots, ready for 6-in. pots, now, \$20.00 per 100

8-in. pots, ready to shift, 10.00 per 100

J. MULHAUSER & SON,

1701-S Court St., Syracuse, N. Y.

## GODFREY CALLAS, TRUE STRAIN.

2 1/4-in., \$ 8.00 per 100, \$ 75.00 per 1000

3-in., 12.00 per 100, 100.00 per 1000

4-in., 20.00 per 1000.

## SCHMIDT &amp; MEINE,

3121 Market St., Youngstown, O.

Godfrey Callas, 4 ins., all 1 and 2-year-old bulbs, \$10.00 per 100; guaranteed to satisfy. Calla bulblets, nothing but the best, 75c per 100; 2 1/2 ins., small 1-year-old bulbs, 6c each.

## Attica Floral Co., Attica, Ind.

## CALLA AETHIOPICA.

1 1/4-inch and up, \$10.00 per 100.

## BYRON HENRY IVES, FLORIST,

Albuquerque, N. M.

Godfrey Callas, well started and ready for shift or for bedding, all blooming size, 4-in., 10c; 3-in., 8c. Wagner Floral Co., 389 N. Walnut St., Columbia City, Ind.

## GODFREY CALLAS.

All blooming size, good, strong stock, ready now or later, 4-in., 10c each.

## E. C. BASINGER, COLUMBIANA, O.

Godfrey Callas, strong 3-in., 2 and 3 leaves, 6 to 8 inches high, \$10.00 per 100. Cash.

## E. B. Morgan Floral Co., Paxton, Ill.

Godfrey Callas, 5000 heavy 2 1/4-in., \$5.00 per 100, \$45.00 per 1000.

George O. Overholser, Springfield, O.

## CAMPANULAS

## MEDIUM AND CALYCANTHEMA

## CAMPANULAS.

Medium, white, pink and blue, \$6.00 per 100  
Medium fl. pl., white, pink and blue 8.00 per 100  
Calycanthemata, white, pink and blue 8.00 per 100

## THE WAYSIDE GARDENS CO.,

Mentor, O.

Canterbury Bells, strong, field-grown plants, \$1.00 per doz., \$5.00 per 100.  
Harry J. Squires, Good Ground, N. Y.

## CARNATIONS

## CARNATION ROOTED CUTTINGS.

We are now booking orders for the following varieties of Carnation rooted cuttings; delivery November 15 and later as desired:

Nebraska, the best red;  
Mrs. C. W. Ward, the best deep pink;  
Matchless, the best white;  
Maine Sunshine, the best yellow;  
Pink Delight, a splendid light pink;  
Cottage Maid, the Enchantress Pink;  
White Benora and Laddie.

Orders booked and filled in strict rotation at market price.

## ELITCH GARDENS CO., DENVER, COLO.

## FIELD-GROWN CARNATION PLANTS.

Nice, healthy, A No. 1 stock.

	Per 100	Per 1000
White Wonder	\$10.00	\$80.00
White Enchantress	10.00	80.00
Rosalia	9.00	80.00
Matchless	9.00	80.00
Bernice	9.00	80.00
Morning Glow	10.00	80.00
Benora	10.00	80.00
Belle Washburn	10.00	80.00

## MILLER BROS.,

5558 N. Lincoln St., Chicago, Ill.

## FIELD-GROWN CARNATION PLANTS.

500 Pink Enchantress, 500 White Enchantress, \$8.00 per 100;

\$70.00 for the lot.

## BARGHOLZ, FLORIST,

8916 N. Clark St., Chicago, Ill.

Carnations, White Wonder and Enchantress Supreme, strong, field-grown, \$7.50 per 100.  
Charles Frueh & Sons, Saginaw, Mich.



## CARNATIONS—Continued

## FIELD-GROWN CARNATIONS.

Matchless variety only,  
good plants.  
While they last, only \$50.00 per 1000.  
Cash, please.

ZETTLITZ FLORAL PRODUCTS CO.,  
Dayton, O.

## THOMAS O. JOY.

Place your order now for the new white Carnation, THOMAS O. JOY, delivery December and later, \$12.00 per 100, \$100.00 per 1000. You will make no mistake on this. Write us for testimonials from three specialists in different parts of the country who have tried it out. We can supply all standard varieties. Mail us your list.  
S. S. SKIDELSKY & CO.,  
50 Park Place, New York, N. Y.

## LAST CALL.

## FIELD-GROWN CARNATION PLANTS.

White Enchantress, \$8.00 per 100, \$75.00 per 1000

## WIETOR BROS.,

88 E. Randolph St., Chicago, Ill.

## CARNATIONS.

## FIELD-GROWN CARNATION PLANTS.

Well branched.

Per 100 Per 1000  
4000 White Wonder, \$9.00 \$75.00  
Packing free. Cash, please. No c. o. d. orders accepted.

## LEE SMITH, GASPORT, N. Y.

## FIELD-GROWN CARNATION PLANTS.

Per 100 Per 1000  
Ward, \$11.00 \$110.00  
White Enchantress, 12.00 110.00  
Matchless, 10.00 110.00

TAYLOR LANE GREENHOUSES,  
Mt. Sterling, O.

## MATCHLESS CARNATIONS.

in 4-inch pots.

Choice stock. About 600 plants, which we offer to close out at the rate of \$8.00 per 100.

## BASSETT &amp; WASHBURN,

178 N. Wabash Ave., Chicago, Ill.

## FIELD-GROWN CARNATIONS.

Extra fine large plants, ready for shipment;

## MATCHLESS.

\$10.00 per 100, \$90.00 per 1000.

## ELI CROSS,

150 Monroe Ave., Grand Rapids, Mich.

## CARNATIONS, LARGE, FANCY PLANTS.

1000 Matchless, \$80.00 per 1000

1000 White Enchantress, 80.00 per 1000

These plants are not culls. Cash, please.

## O. L. VAN METER, MONTICELLO, IA.

## FIELD-GROWN CARNATIONS.

Fine stock, 10c each.

300 Matchless, 100 Beacon,

200 Enchantress Supreme.

## JOHN NELSON CO., OSHKOSH, WIS.

## FIELD-GROWN CARNATION PLANTS.

White Matchless, strong, bushy plants, \$10.00 per 100, \$90.00 per 1000.

## W. E. TRIMBLE GREENHOUSE CO.,

Princeton, Ill.

## FIELD-GROWN CARNATION PLANTS.

Matchless, 500, good stock,

\$6.50 per 100. Cash.

## HUMM &amp; JONES, OBERLIN, O.

Carnations, Enchantress and Matchless, field-grown, bushy plants, will average 5 to 6 good shoots, 6c each.

## O. Humfeld, Clay Center, Kan.

Carnations, Pink and White Enchantress, Philadelphia and Herald, field-grown, fine plants, \$10.00 per 100, \$90.00 per 1000.

Henry Smith Floral Co., Grand Rapids, Mich.

Carnations, Enchantress, Enchantress Supreme and Comfort, field-grown plants, \$8.00 per 100.

## W. O. Smith, Carlisle, Pa.

Carnations, 300 Pink Enchantress, 300 White Enchantress, 300 Carnegie, good stock, \$7.00 per 100.

## Page's Greenhouses, Staunton, Ill.

Carnation Herald, 1000 fine, strong field plants, 8c each. Cash.

## Lansing Floral Co., Lansing, Mich.

Carnation Matchless, 500 strong, healthy, field-grown plants, \$10.00 per 100.

## Glantsel the Florist, Camden, Me.

Carnations, Bussell and Enchantress, irrigated, field-grown plants, \$100.00 per 1000.

## Fisher's Greenhouse, Sterling, Kan.

Carnation plants: See our special offer in our display advertisement in this issue.

## Matthewson's, Sheboygan, Wis.

## CHRYSANTHEMUMS

## CHRYSANTHEMUM STOCK PLANTS

in the following early varieties,

now ready for sale.

\$10.00 per 100.

Smith's Advance, white; Smith's Advance, yellow; Rosiere, October Frost, Sunray, 1919; Smith's Sublime, 1919; Unaka, Oconto, Chrysolora.

## ELI CROSS, GRAND RAPIDS, MICH.

The BEST WAY to get rid of your surplus stock is to use the REVIEW'S Classified ads.

## CINERARIAS

## CINERARIAS.

## "BANG UP" FANCY STOCK.

Dreer's Prize Dwarf in assorted colors; strong and absolutely clean in every respect in 2-in. pots, \$5.00 per 100. This stock will make you big money.

Cash with order.

O. L. HUMPHREY,  
Zanesville, O.

## J. SYLVESTER,

Oconto, Wis.

## CINERARIAS.

Vaughan's Columbian Mixture and separate colors, very large-flowering 3-in., ready for shift, 7c.  
Cash, please.

## CINERARIAS.

Excellent Dwarf strain; just the kind of stock to grow on for big profit making plants.

2-in., \$7.00 per 100.

Ready October 1 to 10.

Fine 3-in., \$10.00 per 100.

## CHAS. N. COTTER CO., INC.,

Jamestown, N. Y.

## VERY BEST LARGE-FLOWERING

## CINERARIAS.

Finest colors and imported strain, 2½-in., \$7.00 per 100; 3-in., \$15.00 per 100; 4-in., \$25.00 per 100.

## THE PARK FLORAL CO.,

1643 Broadway, Denver, Colo.

## CINERARIA DWARF HYBRIDS.

2½-in., \$5.00 per 100, \$45.00 per 1000.

## THE STORRS &amp; HARRISON CO.,

Painesville, O.

## CINERARIAS.

Half Dwarf Hybrid and Grandiflora.

2½-in. .... \$ 6.00 per 100, \$50.00 per 1000

3-in. ex. heavy... 10.00 per 100, 80.00 per 1000

PINEHURST FLORAL CO.,

Pleasant Hill, Mo.

## VAUGHAN'S INTERNATIONAL MIXTURE.

Large-flowering, Half-Dwarf Cinerarias.

This is a big seller.

Strong plants, 2½-in., \$5.00 per 100. Cash.

FREEPORT FLORAL CO., FREEPORT, ILL.

## HALF-DWARF CINERARIAS.

Mixed best kinds, 2½-in. pots, \$7.00 per 100; 3-in. pots, \$12.00 per 100.

## ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

## CINERARIA MICHELL'S PRIZE

## DWARF GRANDIFLORA.

These are good plants and worth every cent we are asking; 2½-in., 5c each. Cash.

## HUMM &amp; JONES, OBERLIN, O.

Cinerarias, Dreer's Prize strain and Semi-Dwarf, mixed colors, large transplanted plants, ready for 2½-in., \$3.00 per 100, 200 for \$5.00, postpaid; \$20.00 per 1000, express. Chas. Whitton, York St. and Gray Ave., Utica, N. Y.

## DREER'S PRIZE DWARF CINERARIAS.

Nice 2½-in. plants.

\$6.00 per 100, \$55.00 per 1000.

## FRANK OCHSLIN,

4911 W. Quincy St., Chicago, Ill.

Cineraria Vaughan's Columbian Mixture, 2-in., \$4.00 per 100; transplanted seedlings, \$3.00 per 100. Cash.

## Brill Celery Gardens, Kalamazoo, Mich.

## CINERARIA SEMI-DWARF.

3-in., \$7.50 per 100. Cash.

## M. S. ETTER,

The Home of Primroses, Shiremanstown, Pa.

Cinerarias, Dreer's Prize Dwarf and Vaughan's Columbian Mixture, 2½-in., \$6.00 per 100. Ready for immediate or later delivery.

## Charles Sherwood, Waterloo, Ia.

Cinerarias, fine, clean, Dreer's Prize, mixed, and Howard & Smith's Californian Prize, mixed; same quality as last year, 2½-in., \$5.00 per 100.

## W. D. Gates, McGraw, N. Y.

Cineraria Dwarf, large-flowering strain of beautiful colors, 2-in., \$3.50 per 100. Richard A. Irvine, Bay City, Mich.

Cinerarias, Dreer's Prize Dwarf and Vaughan's Columbian Mixture, 2½-in., 5c. Cash.

## Hammerschmidt &amp; Clark, Medina, O.

Cineraria Dreer's Prize Dwarf, 2½-in. pots, \$5.00 per 100. Cash.

## Zumbrota Greenhouses, Zumbrota, Minn.

## 2-IN.—CINERARIAS—2-IN.

Dreer's Prize Dwarf strain, \$4.00 per 100. Cash.

## O. G. LOCKE, ARKPORT, N. Y.

Cinerarias, Dreer's Prize Dwarf, strong, 2½-in., \$6.00 per 100.

## The Thumb Nursery, Marlette, Mich.

Cinerarias, best large-flowering, finest colors and imported strain, 2-in., \$5.00 per 100. Toledo Greenhouse, 2829 Chestnut St., Toledo, O.

Cinerarias, best mixture, 2½-in., \$5.00 per 100. Lakewood Cemetery Greenhouses, 3600 Hennepin Ave., Minneapolis, Minn.

Cinerarias, 3-in., \$7.00 per 100. Cash.

## J. W. Miller, Shiremanstown, Pa.

## FINEST MIXTURE

Cinerarias, 2½-in., \$8.00 per 100.

GULLETT & SONS, LINCOLN, ILL.

Cinerarias, strong 2½-in. plants, \$6.00 per 100, \$55.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

Dwarf Cinerarias, 2½-in., \$6.00 per 100.

Holton & Hunkel Co., Milwaukee, Wis.

## CLEMATIS

## WELL ROOTED AND RIPENED PLANTS.

Large-flowering Clematis from 2½-in. and 3-in. pots.

Jackmannil,

Henryil,

Mme. Edouard Andre.

Rumona,

Duchess of Edinburgh.

Mme. Baron Veillard,

\$15.00 per 100. Cash with order.

JAMES I. GEORGE, FAIRPORT, N. Y.

Clematis Paniculata, strong 2-year, field-grown, \$15.00 per 100, \$120.00 per 1000.

Rock's Flower Gardens, Independence, Mo.

Clematis Paniculata, 2-year, 15c; 3-year, 25c.

Extra strong stock. Instant shipment.

W. H. Salter, Rochester, N. Y.

## CLERODENDRONS

Clerodendron Balfourii, 3-in., \$1.50 per doz., \$10.00 per 100.

Oak Grove Greenhouse, Tuskegee, Ala.

## COLEUS

## COLEUS CHRISTMAS GEM.

Excellent for Christmas baskets.

rooted cuttings, \$2.00;

2½-in., \$4.00; 3-in., \$6.00; 4-in., \$9.00 per 100

15 best varieties including 2 trailers.

rooted cuttings, \$1.00;

2½-in., \$3.00 per 100.

Cash.

## HILLVIEW GREENHOUSE CO.,

La Crosse, Wis.

## JUST WHAT YOU WANT. NO TRASH.

Coleus, just the thing for your Christmas pans and baskets; 6 varieties, all bright colors.

Rooted cuttings.... \$1.40 per 100, \$13.00 per 1000

2½-in. of above... 5.00 per 100, 45.00 per 1000

Trailing Queen, 2 varieties, \$1.25 per 100, \$11.00 per 1000.

LEWIS G. FLEISS, NEW ALBANY, IND.

## COLEUS CHRISTMAS GEM.

We have to offer 7000 extra nice 2½-in. plants ready for 3-in. pots. These are just right to make nice plants for Christmas.

\$6.00 per 100, \$55.00 per 1000.

## AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

## COLEUS.

2½-in., 75c per doz.

4-in., \$1.50 per doz.

## WALTER ARMACOST &amp; CO.,

521 East 4th St., Los Angeles, Cal.

## A RAINBOW COLLECTION OF COLEUS.

Trailing Queen, Verschaffeltii, Golden Bedder.

Kirkpatrick and many others; all brilliant colors; fine for Christmas baskets, rooted cuttings.

\$1.50 per 100, postpaid.

## R. W. UNGER, OXFORD, MICH.

Coleus, 14 different kinds including Trailing Queen, rooted cuttings, \$1.00 per 100, \$10.00 per 1000.

Guaranteed first-class stock. Frank A. Harder, 1408 W. Locust St., Bloomington, Ill.

Coleus, rooted cuttings, 12 or 15 bright colors, also Trailing, \$1.25 per 100, postpaid; 2½-in., \$2.50 per 100.

## Quaker Hill Greenhouses, Sebring, O.

Coleus, rooted cuttings, 12 good varieties including Trailing Queen, Brillancy and Christmas Red, \$1.25 per 100, \$11.00 per 1000. Cash.

## E. G. Goltz, Bellevue, O.

Coleus Trailing Queen and good variegated and red, rooted cuttings, \$1.50 per 100, \$12.50 per 1000, postpaid.

## A. W. Harris, Florist, Sleepy Eye, Minn.

Coleus, seventeen varieties, clean, healthy stock, rooted cuttings, \$1.25 per 100, postpaid; 2½-in., \$2.50 per 100, by express. Cash, please.

## E. B. Morgan Floral Co., Paxton, Ill.

Coleus, good, choice varieties including Trailing Queen, rooted cuttings, \$1.25 per 100; 2½-in., \$3.00 per 100; fine varieties for stock.

## Oak Grove Greenhouse, Tuskegee, Ala.

Coleus, Defiance and Brillancy, 2-in., \$5.00 per 100. Six leading, common varieties, 2-in., \$4.00 per 100. Winfield S. Kircher, Cyclamen Specialist, Defiance, O.

Coleus, fine mixed rooted cuttings, \$1.00 per 100; also Trailing Queen, \$1.00 per 100. Cash.

## Wm. J. Beck, New Castle, Pa.

Coleus, assorted, including Trailing Queen and Trailing Beauty, \$1.25 per 100.

## B. C. Johnson, Sterling, Colo.

Coleus, 12 choice varieties, rooted cuttings, 1½c; 2-in., 2½c each, prepaid.

## O. Humfeld, Clay Center, Kan.

Trailing Coleus, 3 varieties, rooted cuttings, \$1.25 per 100, \$9.00 per 1000, prepaid.

## Sefton's, Chillicothe, Mo.



**Coleus, 8 varieties, including Christmas Red and Golden Bedder, 2-in., \$30.00 per 1000.**  
F. H. Parker, Fort Scott, Kan.

**Coleus, Golden Bedder and other varieties, rooted cuttings, \$1.50 per 100, \$12.50 per 1000.**  
J. C. Renssion Co., Sioux City, Ia.

**Coleus Trailing Queen, rooted cuttings, \$2.50 per 100, via mail, postage paid.**  
Clover Leaf Floral Co., Springfield, O.

**Coleus, rooted cuttings, 12 varieties, clean, strong, well rooted, \$1.50 per 100. Mail paid.**  
Geo. B. Rine, Sellinsgrove, Pa.

**Coleus, 10 choice varieties, rooted cuttings, \$1.50 per 100; 2½-in., 4c. Cash.**  
H. A. Cook, Oberlin, O.

**Coleus Trailing Queen, 2½-in., 5c each.**  
Savanna Greenhouses, Savanna, Ill.

**Coleus Christmas Gem, strong 2½-in., \$50.00 per 1000.**  
George O. Overholser, Springfield, O.

**Coleus, 12 varieties, 2½-in., \$3.00 per 100. Cash.**  
W. A. Ballou, Wheaton, Ill.

#### CROTONS

##### CROTONS, HIGHLY COLORED.

3-in. ....15c each  
4-in. ....25c each  
Larger size ....40c each

**P. KAUL & SON,**  
633 Cherokee St., New Orleans, La.

**Crotons, good varieties, well colored, stocky plants, southern grown, strong 2½-in., \$27.50 per 100; 4-in., \$60.00 per 100; 6-in., \$1.75 and \$2.75 each.**  
S. S. Skidelsky & Co., 50 Park Place, New York.

**CROTONS, ASSORTED VARIETIES, GREENHOUSE-GROWN, 4-in., 50c; 5-in., 75c each.**  
**WESTOVER NURSERIES,**  
St. Louis Co., Clayton, Mo.

#### CURRENTS

**Wildier Currant plants, large 2-year plants, \$12.00 per 100.**  
Harry J. Squires, Good Ground, N. Y.

#### CYCLAMEN

**POEHLMANN BROTHERS COMPANY,**  
Morton Grove,  
Illinois.

#### CYCLAMEN PLANTS.

Rose of Zehlendorf,  
Ruhn Von Wandsbek,  
Dark Salmon,  
Glowing Red,  
Cherry Red,  
Rose of Marienthal.

#### QUALITY STOCK.

4-inch .....40c each  
4-inch, select .....50c each  
6-inch .....\$1.25 each  
6-inch, select .....1.50 each

This stock is of A1 quality and will make exhibition plants in the fall.

#### ALL ORDERS FERD. FISCHER'S FAMOUS CYCLAMEN SEED SHOULD BE SENT TO AMERICAN BULB CO.

172 N. Wabash Ave., Chicago, Ill.  
We offer seeds of the following varieties.

Per 1000  
Glowing Dark Red, Christmas red.....\$12.00  
Glowing Red, bright cherry red.....12.00  
Bright Rose, Rose of Marienthal.....12.00  
Pure White .....10.00  
Lilac .....12.00  
White with dark carmine eye.....12.00  
Salmon, delicate, Improved Rose Von Zehlendorf .....15.00  
Salmon, Improved Perle Von Zehlendorf...15.00  
Salmon, red, Improved Glory Pride of Wandsbek, near Vermillion, very scarce...18.00  
Rococo Erecta—Orchid-flowering types:  
Rococo Erecta, red.....15.00  
Rococo Erecta, rose.....15.00  
Rococo Erecta, lilac.....15.00  
Rococo Erecta, white and carmine eye.....15.00  
Deliveries now being made.

**AMERICAN BULB CO.,**  
172 N. Wabash Ave., Chicago, Ill.

#### CYCLAMEN PLANTS.

These plants are from Fischer's seed, are well established and ready for a shift. The following varieties are offered:

Glowing Red, Perle Von Zehlendorf,  
Rose of Marienthal, Cherry Red,  
Wonder of Wandsbek, Christmas Red,  
White with Red Eye, Bright Red.  
4-in. ....\$40.00 per 100  
5-in. ....50.00 per 100  
6-in. ....75.00 per 100  
Add 5 per cent to cover cost of packing.

**AMERICAN BULB CO.,**  
172 N. Wabash Ave., Chicago, Ill.

#### CYCLAMEN, 5½-IN. ASSORTED.

Dark salmon, pink, red eye and cherry red; very good, just what you want; get them before the weather gets cold. Better stock never was offered for the price. 75c and \$1.00 each. Packing free.

**J. G. LAYTON, OLEAN, N. Y.**

**100,000 CYCLAMEN PLANTS.**  
Every one good. Peterson's, Fischer's and Stuart Low's seed.

8-IN. Per 100  
Wandsbek, salmon .....\$15.00  
Salmon, delicate Improved Rose von Zehlendorf .....15.00  
Salmon, Improved Perle von Zehlendorf...15.00  
Pink Pearl, salmon .....15.00  
Salmon King .....15.00  
Glowing Dark Red .....15.00  
Bright Cherry Red .....15.00  
White Swan .....15.00  
Rose of Marienthal .....15.00  
Christmas Cheer .....15.00

All of the above varieties from 4-in. pots, ready for shift, \$30.00 per 100.

**WALTER ARMACOST & CO.,**  
321 East 4th St., Los Angeles, Cal.

#### CYCLAMEN.

Peterson's and Fischer's World-renowned strains. The largest and best stock of these desirable plants that we have ever grown;

all colors  
including white and white with eye;  
plenty of  
reds and salmon.

3-in., 17½c each;  
4-in., 30c each.

Mail your orders at once,  
desirable plants

are sure to be scarce later on.  
All shipped in paper pots.

Packing at cost.  
**ELITCH GARDENS CO.,**  
Denver, Colo.

#### CYCLAMEN GIGANTEUM.

**SEED NOW READY.**  
Glory of Wandsbek, dark and light shades of salmon.

Daybreak, delicate shade of salmon.  
Brilliant-Red, large and fine.

Pure White, extra select.  
White Pink Eye, very large and fine.

Rosea Superba, deep shell pink.  
Rose of Marienthal, light pink, dark eye.

Magnifica, dark rosy pink, very fine.  
Lavender, very beautiful.

Above varieties, \$12.00 per 1000 net.  
For novelties and cultural directions, price list sent on application.

**J. A. PETERSON & SONS,**  
Westwood, Cincinnati, O.

#### NEW CROP CYCLAMEN SEEDS.

Your trial is our gain, as it is the very best in Cyclamen produced; pure white, white with eye, soft pink with eye, bright rose-pink, bright red, dark blood red, \$1.00 per 100, \$3.00 per 1000.

Light salmon, dark salmon, Rococo Erecta, \$1.50 per 100, \$10.00 per 1000.

Defiance, the new beautiful and earliest bloomer for Christmas red, \$1.50 per 100, \$12.00 per 1000.

All orders of 5000, 5 per cent, 10,000 10 per cent off.

Cultural directions with all orders.  
**O. WINTERICH, ST. PETERSBURG, FLA.**

#### HERE IS CYCLAMEN STOCK.

That you can get lined up strong for your winter's business; these plants are the biggest bargain you can find in 3-in. stock; we can give you as much as 80 per cent light and dark salmon, if you prefer, or a fine assortment of commercial colors, if you leave it to us.

This stock is in fine shape for a shift to larger pots, and we are selling them at \$15.00 per 100. Cash with order.

**O. L. HUMPHREY, ZANESVILLE, O.**

#### CYCLAMEN PLANTS.

Now is the time to buy. Do not wait until too cold to ship.

We have some very fine plants to offer this year; colors mostly red and salmon.

If you buy of us once, you will always buy of us.

#### PRICES FOR OCTOBER DELIVERY.

5-in., 50c; 6-in., 75c.

Cash with order.

Plants are shipped in paper pots. If wanted in clay pots add 5 per cent.

**JNO. F. SABRANSKY, KENTON, O.**

#### DO NOT FAIL

TO READ OUR

DISPLAY AD

ON ANOTHER PAGE

in this week's

Review.

**ZETLITZ FLORAL PRODUCTS CO.,**

Dayton, O.

#### CYCLAMEN PLANTS.

Ferd. Fischer's strain in assorted colors.  
4-in. ....\$20.00 per 100  
4-in., select .....40.00 per 100

Packing free if cash with order, otherwise add 5 per cent.  
**CHARLES WARCKEN GREENHOUSES,**  
9171 West Fort St., Detroit, Mich.

#### CYCLAMEN PLANTS.

Clean, strong, healthy plants,  
3-in., \$13.00 per 100,  
4-in., \$20.00 per 100.

**HOLCO GREENHOUSES, CANTON, O.**

#### CYCLAMEN PERSICUM GIGANTEUM.

Our stock of Cyclamen was never better than at this time.

This strain is gathered from the cream of the land, and we are prepared to make immediate shipments.

Colors: Light and dark red, pink, salmon and white, no white sent if not wanted.  
4-in., 25c; 5-in., 50c.

Bring your truck and see our Primroses and Vincas on the Hub Highway.  
**O. F. MAHAN & CO., R. NO. 8, DAYTON, O.**

#### CYCLAMEN PLANTS, BIG VALUE.

Ferd. Fischer's strain, none better, all colors including Wandsbek, \$10.00 per 100; 3½-in., \$20.00; strong 5-in., 75c each; Wandsbek alone, \$2.00 per 100 extra.

#### CYCLAMEN SEED.

Ferd. Fischer's strain. Ready now. Dark red, light red, white with red eye, white, \$10.00 per 1000.

Light and dark Wandsbek, \$12.00 per 1000.

**GULLETT & SONS, LINCOLN, ILL.**

#### J. SYLVESTER.

Oronto, Wis.

#### CYCLAMEN.

A. No. 1 stock, ready for shift.

All colors,

4-in., 30c each.

Best packing free.

Cash, please.

#### BEST COLORS, SEPARATE OR MIXED. CYCLAMEN PLANTS FROM BEST SELECTED STRAIN.

Per 100  
3-in. pots .....\$20.00  
4-in. pots .....40.00  
4-in. pots, selected.....50.00

Add 5 per cent for packing. If salmon alone is ordered, add 10 per cent to above prices.

**ROMAN J. IRWIN,**  
43 W. 18th St., New York, N. Y.

#### GIANT-FLOWERING VARIETIES.

Cyclamen, large leaves, bushy plants, any of which will bloom before Christmas. You will make no mistake in buying these plants. Satisfaction guaranteed. Cash.

4-in. ....\$25.00 per 100  
4-in., select .....30.00 per 100  
5-in. ....45.00 per 100  
6-in. ....70.00 per 100

**HUMM & JONES, OBERLIN, O.**

#### CYCLAMEN.

Just what you are looking for.

Strong, clean, heavy stock of Fischer's and Peterson's strain; no better stock on the market; you can make money by stocking up on these and finishing them yourself; 4-in. ready for shift to 5-in., \$35.00 per 100, \$332.00 per 1000. Shipped in paper pots. Packing free.

**J. W. DAVIS CO., TERRE HAUTE, IND.**

#### CYCLAMEN

##### FERD. FISCHER'S SEED.

3-in. ....15c each  
4-in. ....25c each  
5-in. ....45c each  
6-in. ....70c each

##### WOODCOCK FLORAL CO.,

Spencer, Ia.

#### STRONG 2½-IN. CYCLAMEN.

Grown from German strain seed; big percentage of salmon shades, ready to shift, \$12.00 per 100.

October delivery.

Extra fine 4-in., shipped ready for shifting up, \$30.00 per 100.

**O. C. POLLWORTH CO., MILWAUKEE, WIS.**

#### CYCLAMEN, ASSORTED COLORS.

strong plants well set with buds,  
4-in., ready for immediate shift into  
5 and 6-in. pots, \$5.00 per doz., \$35.00 per 100.  
Cash with order.

**PETER PEARSON,**  
5732-48 Gunnison St., Chicago, Ill.

#### CYCLAMEN PLANTS, FISCHER'S STRAIN.

All selected, good colors.

Splendid fall and Christmas sellers.

Large-flowering, bushy, clean

4-in., 35c; 4½-in., 50c;

Cash. No packing charges.

**JOSEPH TURSKI, GROSS POINT, ILL.**

#### CYCLAMEN READY FOR SHIFT.

Light and Dark Red, Rose, Del. Pink Carmine Eye.

3½-in., \$25.00 per 100;

4-in., \$35.00 per 100.

Add 5 per cent for packing.

**HEINL'S GREENHOUSES, WEST TOLEDO, O.**

#### CYCLAMEN PLANTS.

Strong, healthy stock.

3-in. ....\$20.00 per 100

4-in. ....35.00 per 100

Out of pots.

**F. F. CRUMP, FLORIST,**

Colorado Springs, Colo.

Cyclamen Giganteum, 10,000 A No. 1 plants, 4-in., \$20.00 per 100; 5-in., \$35.00 per 100. Fall of buds; finest mixed colors; plenty of red; ready to shift. Need the room, so will sacrifice them at the above low prices.

Chas. Whitton, York and Gray Ave., Utica, N. Y.

#### 4-IN.—CYCLAMEN—4-IN.

Reduced price to make room, \$20.00 per 100; in paper pots; mixed colors, mostly red and salmon; large-flowering strain; ready for flowering pots. Cash.

**C. G. LOCKE, ARKPORT, N. Y.**

## CYCLAMEN—Continued

Cyclamen plants grown from the very finest seed and superior strains, strong 3-in., \$20.00 per 100, \$175.00 per 1000; 4-in., \$35.00 per 100; also the best German and English seed, separate colors, \$12.00 per 1000, except Wandsbek and Salmon, which are \$15.00 per 1000.  
S. S. Skidelsky & Co., 50 Park Place, New York.

## "CYCLAMEN OF QUALITY."

Light red, dark red, pink, salmon, red eye and white, 4-in., \$35.00; 3-in., \$15.00 per 100. All stock ready for shift when shipped.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

## GIANT STRAIN CYCLAMEN.

Ready for shift; red, dark salmon and light salmon.

4-in. .... \$27.50 per 100

We ship from Spokane.

PETERS & SONS, HILLYARD, WASH.

Cyclamen Giganteum, fine, large plants, perfect foliage, full of buds, mixed colors, 5-in., \$40.00 per 100; 6-in., 60c each. These are all A 1 stock, ready to shift.

Edward Whitton, Utica, N. Y.

Cyclamen, Fischer's strain, in pink, salmon and cherry red, strong plants, 5-in., \$45.00 per 100. Shipped in paper pots. Add 5 per cent for packing. Cash. Sunny Point Floral Co., R. No. 1, North Milwaukee, Wis.

## CYCLAMEN, FISCHER'S STRAIN.

3-in. .... \$15.00 per 100  
4-in. .... 25.00 per 100

No packing charge on paid orders.

B. L. GIBBS & SON, CUMBERLAND, MD.

Cyclamen, best strain, assorted colors, 4-in. ready for 5-in., \$22.50 per 100; 3-in., \$12.00 per 100. Cash.

Brill Celery Gardens, Kalamazoo, Mich.

CYCLAMEN, FERD. FISCHER'S STRAIN.  
Strong 3-in. .... \$12.00 per 100

Packing and boxes free.

EVENDEN BROS. CO., WILLIAMSPORT, PA.

Cyclamen Giganteum, mixed or separate colors, stocky, well grown plants from 3-in. pots, for immediate shipment, \$20.00 per 100. See Primula Obconica. Wetlin Floral Co., Hornell, N. Y.

Cyclamen, fine stock, 4-in., 40c; 5-in., 60c; 6-in., 80c each. No charge for packing.

Montgomery Gardens, Sac City, Ia.

## 4-INCH CYCLAMEN, 4-INCH.

Assorted colors, mostly red, 35c each.  
CHARLES SHERWOOD, WATERLOO, IA.

Cyclamen, good strain, 4-in., \$25.00 per 100. Cash, please.

Herman Schallhorn, Kalamazoo, Mich.

Cyclamen: See our special offer of 2½-in., 3-in. and 4-in. in our display advertisement in this issue. Matthewson's, Sheboygan, Wis.

Cyclamen Giganteum, select 3-in., \$15.00; 4-in., \$30.00 per 100. Baur Floral Co., Erie, Pa.

Cyclamen, good strain, 3-in., \$18.00 per 100. Grohman The Florist Saginaw, Mich.

## DAHLIAS

## CALIFORNIA DAHLIA NOVELTIES.

Giants for cut flowers and exhibitions; strong bulbs from 4-in. pots for fall and spring delivery.

Our 1922 catalogue mailed on request.

Quality—Service.

KEY ROUTE HEIGHTS NURSERY CO.,  
3852 Loma Vista Ave., Oakland, Cal.

## DAHLIA TUBERS, FALL DELIVERY.

Mixed colors and red Decorative, \$11.00 per barrel of clumps which will make 500 divisions next spring.

Floral Park Jewel, Mrs. Charles Turner, Jack Rose and Souvenir de Gustav Doazon, \$14.00.

BRAZIL DAHLIA FARM, BRAZIL, IND.

## DAHLIAS.

Large stocks of Dahlias, several of the best varieties for florists' use still on hand.

B. HAMMOND TRACY, INC.,

Cedar Acres, Wenham, Mass.

## DAISIES

## STRONG ROOTED CUTTINGS READY NOW.

Hunt's Boston Yellow.....\$4.00 \$35.00  
Hunt's White Sport.....4.00 35.00  
Blue Daisies .....5.00 45.00

Cash, please.

A. E. HUNT & CO.,

2127 Ashland Ave., Evanston, Ill.

## HERE'S A FINE LIST OF VARIETIES.

Boston Yellow, rooted cuttings.....\$4.00 per 100  
Hunt's White Sport, rooted cuttings.....4.00 per 100  
Mrs. Sander, rooted cuttings.....3.00 per 100  
Blue Daisies, rooted cuttings.....5.50 per 100  
Blue Daisies, 2½-in. ....10.00 per 100

A. L. RANDALL CO.,

180 N. Wabash Ave., Chicago, Ill.

## YELLOW MARGUERITES.

3-in., \$6.00 per 100.

## WALTER ARMACOST &amp; CO.,

321 East 4th St., Los Angeles, Cal.

Daisies, White Marguerite, 2½-in., \$3.50 per 100; Mrs. Sander, 2½-in., \$4.00 per 100; Mrs. Sander, 5-in., 10c each. Cash.

W. A. Ballou, Wheaton, Ill.

Daisy Marguerite, rooted cuttings, \$2.00 per 100, \$15.00 per 1000, postpaid.

A. W. Harris, Florist, Sleepy Eye, Minn.

## STRONG, FIELD-GROWN.

Bellis Daisies, several varieties.  
75c per 100, \$4.00 per 1000. Cash.  
O. A. ANDERSON GREENHOUSE CO.,  
Forest Co., Box 56, Tionesta, Pa.

## DAISIES, BOSTON YELLOW.

Extra fine 2½-in. plants, \$6.00 per 100;  
rooted cuttings, \$3.00 per 100.

HAUGE FLOWER & PLANT HOUSE,  
Fairmont, W. Va.

## BOSTON YELLOW DAISIES.

2½-in. pots, \$8.00 per 100, \$75.00 per 1000.  
ROMAN J. IRWIN,  
43 W. 18th St., New York, N. Y.

Daisy Mrs. Sander, double, strong 2½-in., \$4.00 per 100; Single Yellow, strong 2½-in., good for cut flowers, \$5.00 per 100.

Hause Bros., Pekin, Ill.

Daisies: Bellis Monstrosa, pink or white; also Longfellow and Snowball, fine, strong plants, \$3.00 per 1000. Cash.

Brill Celery Gardens, Kalamazoo, Mich.

Boston Yellow, 2½-in., strong, \$7.00 per 100; Giant White, 2½-in., \$6.00 per 100. 5% for packing.

S. S. Skidelsky & Co., 50 Park Place, New York.

Bellis Daisies, plants, white and pink, \$3.00 per 1000; White Daisy, 2-in., \$3.00 per 100. Cash.

Byer Bros., Chambersburg, Pa.

Shasta Daisies, strong field-grown plants, \$1.00 per doz., \$5.00 per 100.

Harry J. Squires, Good Ground, N. Y.

Shasta Daisy Alaska, fine, large 2½-in. pots, \$5.00 per 100. Cash with order.

Charles T. May, R. R. No. 14, Dayton, O.

Shasta Daisies, true Alaska and King Edward VII, strong transplanted stock, \$2.50 per 100, prepaid.

S. W. Pike, St. Charles, Ill.

Bellis Daisies: Giants, Pink and White, \$3.00 per 1000.

Wm. P. Yeagle, Bristol, Pa.

Daisies, white, fine 2-in., \$3.50 per 100. Cash.

J. W. Miller, Shiremanstown, Pa.

## DELPHINIUMS

## DELPHINIUM PLANTS.

	Per 100
Delphinium Belladonna, 1-year-old.....	\$ 7.00
Delphinium Belladonna, 2-year-old.....	10.00
Delphinium Belladonna, 3-year-old.....	12.00
Delphinium Bellamosa, 1-year-old.....	7.00
Delphinium Bellamosa, 2-year-old.....	10.00
Delphinium Formosa, 1-year-old.....	7.00
Select English Hybrids, 2-year-old.....	15.00

The above offered stock is selected for forcing.

## THE WAYSIDE GARDENS CO.,

Mentor, O.

Delphinium Belladonna, 2½-in., \$4.00 per 100; spring field-grown plants, \$5.00 per 100; 2-year-old, large clumps, \$10.00 per 100. Gold Medal Hybrids, English strain, 2½-in. pots, \$4.00 per 100; spring field-grown plants, \$4.00 per 100. \$35.00 per 1000; 2-year-old, large clumps, \$10.00 per 100, \$90.00 per 1000.

Wm. F. Krueger, 516 Potter St., Toledo, O.

## ALBUM OF DESIGNS.

Seventh Edition.

Better than ever before.

You cannot afford to be without it.

\$1.25 per copy, postpaid.

\$12.00 per doz., postpaid.

Florists' Pub. Co., Caxton Bldg., Chicago.

## BELLADONNA AND BELLAMOSA

## DELPHINIUMS.

1-year-old clumps, \$8.00 per 100, \$70.00 per 1000.

2-year-old clumps, \$14.00 per 100.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

## BELLADONNA AND BELLAMOSA.

Delphiniums, strong 1-year, \$7.00 per 100.

No charge for packing. Cash.

THE IMLAY CO., ZANESVILLE, O.

Delphinium Belladonna, strong field-grown, \$7.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Delphiniums, Belladonna and Bellamosa, 1-year-old, field clumps, \$7.00 per 100, \$60.00 per 1000.

J. C. Schmidt, Bristol, Pa.

Delphinium Belladonna seed, \$2.25 per oz., \$30.00 per lb.

Delphinium Belladonna, the grand cut flower variety, strong field-grown, \$7.00 per 100.

Thomas J. Murphy, 409 Erie St., Painesville, O.

## DIANTHUS

Sweet William, strong, field-grown plants, \$1.00 per doz., \$5.00 per 100.

Harry J. Squires, Good Ground, N. Y.

Dianthus Barbatus, or Sweet William and Dianthus Plumarius, or Grass Pinka, mixed, \$5.00 per 100.

Thomas J. Murphy, Painesville, O.

## DICENTRAS

## BLEEDING HEARTS.

Dicentra Eximia, fine plants,  
\$15.00 per 100.

THE WAYSIDE GARDENS CO.,  
Mentor, O.

## DRACAENAS

## DRACAENA INDIVISA.

Strong, need a shift,

2½-in., \$4.00 per 100;

3-in., \$10.00 per 100.

No packing charge. Cash.

THE IMLAY CO., ZANESVILLE, O.

## DRACAENA INDIVISA.

Field-grown, 1½ feet, ready for 4-in. and 5-in. pots, \$12.00 per 100; strong plants, \$20.00 and \$25.00 per 100; 2½-in. pots, \$6.00 per 100.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

## DRACAENA INDIVISA.

Good, thrifty plants for growing on, of our usual good quality, from 2-in. pots, \$3.50 per 100, in any quantity.

E. RAWLINGS,

Wholesale Grower, Allegany, N. Y.

## DRACAENAS.

3-in., 12c;

5-in., 30c.

J. V. LAVER,

704 State St., Erie, Pa.

## DRACAENA INDIVISA.

Strong 2½-in. stock, \$5.00 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

Dracaenas, Terminata, 2½-in. stock, \$18.00 per 100; Aurora and Mandulana, 2½-in., \$22.50 per 100; Mandulana, 2½-in., \$27.50 per 100. Cash.

The Minge Floral Co., Mobile, Ala.

Dracaena Indivisa, transplanted seedlings, \$2.00

per 100; strong 2½-in., \$4.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Dracaena Indivisa, transplanted, strong 8-in. to 10-in., \$2.00 per 100, \$18.00 per 1000. Cash.

Harry M. Buckley, Springfield, Ill.

Dracaena Indivisa, extra good 3-in., \$10.00 per 100.

Westwood Flower & Plant Co., R. R. No. 14, Dayton, O.

Dracaena Indivisa, 1-year-old, field-grown, ready for 5-in. and 6-in. pots, \$10.00 per 100, \$90.00 per 1000.

J. C. Schmidt, Bristol, Pa.

Dracaenas, Massangeana and Lord Wolseley;

elegant stock, \$20.00 each. Holton & Hunkel Co., 462 Milwaukee St., Milwaukee, Wis.

Dracaena Indivisa, 3000 strong 2½-in., \$4.00 per 100.

Kelly's Greenhouses, Kokomo, Ind.

Dracaena Indivisa, 2½-in. pots, \$4.00 per 100.

Loomis Greenhouses, Loomis, Cal.

Dracaenas, good 3-in., 12c each. Cash.

Lansing Floral Co., Lansing, Mich.

Dracaena Indivisa, 2½-in., \$5.00 per 100.

James D. Hooper, 1401 Roane St., Richmond, Va.

## ERICAS

## BUY FROM A SPECIALIST IN HEATHER.

A. Schultze,

316 Nineteenth St.,

College Point, N. Y.

Ericas perfectly budded, the best we ever had. Pink and Orange Trumpet varieties; 50 deg. by night and 60 deg. during the day will bring them in bloom for Christmas.

## CHRISTMAS VARIETIES.

President Carnot, 4½-in. pots.....\$ 50.00 per 100

Felix Faure, 4½-in. pots.....50.00 per 100

Felix Faure, 6-in. and 6½-in. pots 100.00 per 100

Hielana, 4½-in. pots .....60.00 per 100

Globular shaped flowers, same temperatures:

Erica Regerminans, lavender, 4½-

in. pots .....\$50.00 per 100

Erica Ovata, lavender, 5-in. pots. 50.00 per 100

Erica Melanthera, white, 4½-in.

pots .....50.00 per 100

## EASTER VARIETIES.

Erica Perfecta, light pink, 4½-in. pots .....50.00 per 100

Erica Persoluta Alba, white, 4½-in. pots .....50.00 per 100

Erica Persoluta Rosea, pink, 4½-

in. pots .....50.00 per 100

Erica Cupressina, pink, 4½-in. pots 60.00 per 100

Erica King Edward VII, pink.....50.00 per 100

Erica Translucens, pink .....6.00 per doz.

Specimens of all the above varieties, \$1.00 to \$5.00.

Cash with order, please; add 5 per cent of amount of bill for packing.

Price list of other plants we have will be sent on request.

## ERICA MELANTHERA.

2-in., \$15.00 per 100.

4-in., \$50.00 per 100.

WALTER ARMACOST & CO.,

321 East 4th St., Los Angeles, Cal.



**WHITE CHRISTMAS HEATHER.**  
Christmas-flowering varieties, 8-in. pots as large as the average 5-in. pots that are sold.  
25 plants at .....\$0.75 each  
50 plants at ..... .85 each  
100 plants at ..... .90 each  
500 plants at ..... .55 each  
Plants 18 to 20 ins. high from bottom of pot; measuring 9 to 11 ins. wide; clean healthy condition and will make excellent plants for selling Christmas 1922.

ROMAN J. IRWIN,  
43 W. 18th St., New York, N. Y.

#### EUPHORBIAS

Euphorbias, very nice 2½-in. plants, \$14.00 per 100, \$180.00 per 1000.  
S. S. Skidelsky & Co., 50 Park Place, New York.

Euphorbia Splendens, or Crown of Thorns, 3-in., \$1.50 per doz., \$10.00 per 100.  
Oak Grove Greenhouse, Tuskegee, Ala.

#### EVERGREENS

Evergreen understocks for grafting conifers; complete assortment. Write for prices. The D. Hill Nursery Co., Box 403, Dundee, Ill.

#### EVONYMUS

##### EVONYMUS ARGENTEA.

Grand for dishes,  
3-in., \$20.00 per 100, \$150.00 per 1000.

THE STORRS & HARRISON CO.,  
Painesville, O.

#### FERNS

##### FERNS MY SPECIALTY.

Fern seedlings; excellent stock, ready for potting. In assortment of ten best fern dish varieties, \$1.75 per 100, \$15.00 per 1000. In 80,000 lots or more, \$14.00 per 1000.

Cibotium Schiedel, the King of Ferns. Strong, thrifty 3-in., \$8.00 per doz., \$85.00 per 100; 4-in., \$12.00 per doz., \$95.00 per 100; 5-in., \$24.00 per doz.

Adiantum Cuneatum and Gracillimum, strong seedlings, \$1.75 per 100, \$15.00 per 1000.

Adiantum Farleyense Gloriosum and Lemkell, well-grown 2½-in. stock, \$2.00 per doz., \$15.00 per 100.

Adiantum Rhodophyllum, a very desirable Fern, splendid plants from 2½-in. pots, \$2.00 per doz., \$15.00 per 100.

Ferns for fern dishes. Strong, bushy, 2½-in. stock, in largest and best assortment, \$6.00 per 100, \$50.00 per 1000.

Kentia Belmoreana, clean, thrifty 2½-in. stock, right size for center plants, \$2.00 per doz., \$15.00 per 100.

Asparagus Sprengeri, heavy 2½-in. stock, \$5.00 per 100, \$45.00 per 1000, strong seedlings, \$1.25 per 100, \$9.00 per 1000.

Selaginella Emmelliana, strong 2½-in., \$8.00 per 100, \$75.00 per 1000.

Fern spores, strictly fresh, in 25 or more fern dish varieties; your choice or my selection, 50c per trade packet.

Illustrated price list mailed upon request.

J. F. ANDERSON.

Fern Specialist, Short Hills, N. J.

#### FERNS.

Splendid stock for immediate shipment.  
Boston Roosevelt Whitmanil

5-in.	6-in.	7-in.	8-in.
85c	\$1.00	\$1.50	\$2.00

You know how scarce they were last season, so place your orders now. They are sure to be higher later on.

#### ASSORTED TABLE FERNS

for baskets, etc.,  
3-in., 18c each;  
4-in., 35c each;  
5-in., 50c each.

We ship in paper pots.  
Packing charged at cost.  
ELITCH GARDENS CO.,  
Denver, Colo.

POEHLMANN BROS. CO.,  
quality stock.

#### BOSTON FERNS.

4-in., 35c;  
5-in., 60c;  
6-in., 75c;  
7-in., \$1.25;  
8-in., \$2.00;  
9-in., \$3.00;  
10-in., \$4.00.

2½-in., \$6.00 per 100, \$55.00 per 1000.

#### MACAWIL.

Very strong stock.  
5-in., 75c; 6-in., \$1.00.

Morton Grove, Ill.

#### FERNS FROM BENCH.

Whitmanil ready for 6-in. ....\$ 50.00 per 100  
Whitmanil ready for 5-in. .... 35.00 per 100  
Whitmanil ready for 4-in. .... 25.00 per 100  
Teddy Jr. ready for 4-in. .... 25.00 per 100

#### POTTED FERNS.

Teddy Jr., size 3½-in. .... 25.00 per 100  
Teddy Jr., size 2½-in. .... 12.50 per 100  
Boston, size 7-in. .... 100.00 per 100  
Boston, size 6-in. .... 75.00 per 100  
No charge for packing. Cash.

J. J. BONNELL.

26th Ave. N. and E. Galer St., Seattle, Wash.

Table Ferns for dishes, strong 2½-in., \$6.00 per 100, \$50.00 per 1000.

Strong 2½-in. pot plants, Boston, Teddy Jr., Verona and Roosevelt, \$8.00 per 100, \$55.00 per 1000; 3-in., \$15.00 per 100, \$140.00 per 1000; Scottil and Whitmanil, \$6.50 per 100, \$60.00 per 1000. Strong, bench-grown stock, ready for 4-in., \$20.00 per 100.

Transplanted bench grown stock of the above except Scottil, better than pot plants but cheaper and less expensive for express, \$55.00 per 1000. Strong runners of the above varieties except Scottil, \$15.00 per 1000. Macawil, 2½-in. pot plants, \$10.00 per 100, \$90.00 per 1000. Transplanted bench plants, \$85.00 per 1000. Write for prices on larger sizes.

S. S. Skidelsky & Co., 50 Park Place, New York.

#### THIS IS EXCELLENT VALUE.

Boston, 2½-in. ....\$ 6.00 per 100  
Boston, 3-in. .... 12.00 per 100  
Boston, 4-in. .... 20.00 per 100  
Boston from bench ready for 4-in. 18.00 per 100  
Boston runners, ready for 2-in. and 3-in. pots, \$2.00 per 100.

Macawil, 3-in. .... 15.00 per 100  
Macawil, 4-in. .... 25.00 per 100  
Macawil, 5-in. .... \$0.60 each  
Macawil, 6-in. .... .80 each  
Cash. No charge for packing.

#### THE IMLAY CO., ZANESVILLE, O.

##### BOSTON FERNS, POT-GROWN.

6-in. ....\$0.75 each  
6-in., select ..... 1.00 each  
7-in. .... 1.25 each  
8-in. .... 1.75 each  
9-in. .... 2.50 each  
Specimens from \$4.00 to \$7.50 each.

Our stock is in A. 1 condition, clean of insects and disease. Packing out of pots 5 per cent; in pots, 10 per cent.

THE WALLACE FLORAL CO.,  
5744 Kercheval Ave., Chicago, Ill.

#### FINE FERNS.

##### FERNS OUR SPECIALTY.

##### 100,000 2½-in. Ferns.

Scottil, Teddy Jr., Roosevelt, Boston and Verona, \$6.50 per 100, \$60.00 per 1000.

20,000 Macawil, \$10.00 per 100, \$90.00 per 1000. Cash with order.

ERDMAN & ULRICH,  
Belair Road and Erdman Hill,  
Baltimore, Md.

#### FERN DISH FERNS.

Best varieties,  
2½-in., \$5.00 per 100, \$40.00 per 1000.

BOSTON FERNS.  
2½-in., \$6.50 per 100, \$60.00 per 1000;  
3-in., \$10.00 per 100, \$80.00 per 1000;  
4-in., \$25.00 per 100;  
5-in., \$50.00 per 100.

THE STORRS & HARRISON CO.,  
Painesville, O.

#### FERNS READY NOW.

LARGE FERNS. ASK FOR PRICES.  
Boston, Roosevelt, Scottil, Teddy Jr., Verona and Whitmanil, 2½-in. pots, \$6.50 per 100, \$55.00 per 1000; bench-grown Boston Ferns ready for 5-in. and 6-in. pots, \$35.00 per 100. New Macawil, \$10.00 per 100, \$95.00 per 1000. Dwarf Boston, \$8.00 per 100, \$70.00 per 1000.

Fern Runners, above varieties, \$2.00 per 100, \$15.00 per 1000.

Table Fern seedlings, \$3.00 per flat.

ROMAN J. IRWIN.

43 W. 18th St., New York, N. Y.

#### BOSTON FERNS.

Strong, ready for shift.

3-in. ....\$12.00 per 100  
4-in. .... 25.00 per 100  
5-in. .... 60.00 per 100  
6-in. .... 90.00 per 100

#### MACAWIL.

3-in. ....\$15.00 per 100  
4-in. .... 35.00 per 100  
5-in. .... 75.00 per 100

We ship from Spokane.

PETERS & SONS, HILLYARD, WASH

#### STURDY, BENCH-GROWN.

##### BOSTON FERNS.

For quick cash sale

Ready for 5 and 6-in. pots.  
\$40.00 per 100.

HILLVIEW GREENHOUSE CO.,  
La Crosse, Wis.

#### BEAUTIFUL AND LARGE

Specimen Staghorn .....\$1.50 each  
Specimen Staghorn ..... 1.00 each  
Specimen Staghorn ..... .75 each  
Sprengeri, 4-in. ....\$10.00 per 100

Cash with order.

W. P. NEWELL CO.,  
Wholesale Growers. Apopka, Fla.

Ferns, Boston, Whitmanil and Verona from bench, ready for 4-in., 5-in. and 6-in. pots, \$25.00 per 100.

Henry Krueger, 602 Clark St., Toledo, O.

#### FERNS. FERNS.

100 Roosevelt, 2½-in. ....\$6.00 per 100  
250 Roosevelt, 3-in. .... 8.00 per 100  
250 Scottil, 3-in. .... 8.00 per 100  
250 Whitmanil, 2½-in. .... 6.00 per 100  
F. o. b. West Grove, boxing at cost.

THE CONARD & JONES CO.,  
WEST GROVE, PA.

#### BOSTON FERNS.

##### STRONG, BUSHY, POT-GROWN.

5-in. ....\$0.60  
6-in. .... .75  
7-in. .... 1.00  
8-in. .... 1.25

No charge for packing paid orders.

We do not include pots.  
DAVIS & STEINER CO.,  
Morrison, Ill.

#### EXTRA HEAVY FERNS.

Boston, 2½-in. ....\$ 5.00 per 100  
Boston, 3-in. .... 20.00 per 100  
Boston, 4-in. .... 25.00 per 100  
Boston, 5-in. .... 50.00 per 100  
Boston, 6-in. .... 75.00 per 100

Cash with order.

O. H. HERMAN,  
29th St. and 9th Ave., Council Bluffs, Ia.

#### HEAVY PLANTS, SPLENDID VALUE.

Boston, Verona, 4-in., fine stock, 35c; Boston, 5-in., 65c; Verona, 5-in., select, 75c; Boston, Roosevelt and Whitmanil, select, 6-in., \$1.00 each.

Fine, strong Boston, Roosevelt, Whitmanil, Verona, Whitmanil Compacta and Teddy Jr., 2½-in., \$6.50 per 100, \$60.00 per 1000.

GULLETT & SONS, LINCOLN, ILL.

#### BOSTON FERNS.

Fine, 5-in., \$6.00 per dozen.

Extra fine, 6-in., \$9.00 to \$12.00 per dozen.

Heavy, 8-in., \$1.25 each, \$15.00 per dozen.

Fernery Ferns, fine assortment, \$6.00 per 100.

Order now.

While shipping conditions are good.

C. C. POLLWORTH CO.,  
City Hall Square, Milwaukee, Wis.

#### FERNS, GOOD STOCK.

	Per 100	Per 1000
Boston, 2½-in.	\$5.00	\$45.00
Boston, 3-in.	8.00	75.00
Roosevelt, 2½-in.	5.00	45.00
Scottil, 2½-in.	5.00	45.00
Whitmanil, 2½-in.	5.50	50.00

#### THE DINGEE & CONARD CO.,

West Grove, Pa.

Ferns, 50,000, must be sold, need room. Scottil, Roosevelt and Teddy Jr., 2½-in., \$45.00 per 1000; Scottil, Roosevelt and Teddy Jr., 4-in., \$18.00 per 100; Scottil, Roosevelt and Teddy Jr., 6-in., 50c each; Roosevelt, 5-in., 35c each; Hilpertil, 6-in., 75c each; Hilpertil, 8-in., \$1.50; Roosevelt, 12-in., \$3.00. Cash, please.

M. Hilpert, Sta. O., 313 Belair Road, Baltimore, Md.

#### BOSTON FERNS.

Good, strong, bushy stock.

5-in. ....\$0.40 each  
6-in. .... .75 each  
7-in. .... .90 each  
10-in. .... 2.00 each

Packing charges free.

DAVIS FLORAL CO.,

Davenport, Ia.

Ferns: A lot of mixed Nephrolepis from 4-in. pots; full, perfect and pot-bound, most of them are seedlings; all varieties mixed, worth 25c each, but we will take \$10.00 per 100 or \$80.00 per 1000, as we need the room. We also offer Superbissima, Smithii and Whitmanil, 2½-in., all full pots, \$5.00 per 100.

B. M. Wichers & Son, Gretna, La.

#### BOSTON AND WHITMANIL.

500 Boston and Whitmanil Ferns

from 5-in. pots,

50c each.

Also larger plants, \$1.00 to \$1.50 each.

No charge for packing.

Cash with order.

W. & T. CASS, GENEVA, N. Y.

#### STRONG POT-GROWN FERNS.

Ready now for the retail trade.

Scottil and Teddy Jr.

4-in. 5-in. 6-in.  
25c 50c 75c

Also a few extra heavy Veronas, 4-in. at 35c.

No packing charge on paid orders.

B. L. GIBBS & SON, CUMBERLAND, MD.

#### STRONG 2½-IN. FERNS.

	Per 100	Per 1000
Boston	\$6.00	\$55.00
Dwarf Boston	6.00	55.00
Teddy Jr.	6.00	55.00
Whitmanil	6.00	55.00

THE HEEPE WHOLESALE PLANT CO.,

Akron, O.

#### CHEAP FERNS.

Boston, pot-grown, 4-in. ....\$18.00 per 100  
Boston, pot-grown, 6-in. .... 60.00 per 100  
Boston, bench-grown, 4-in. .... 12.50 per 100  
Boston, bench-grown, 5-in. .... 22.50 per 100  
All good stock. Cash, please.

O. M. HURLBURT, FAIRBURY, NEB.

#### 600 BENCH-GROWN BOSTONS.

10 to 25 fronds, ready for 5-in. to 8-in. pots; possibly one in twenty for 4-in., 50c each, taken as they run. "Dirt cheap," must have room.

Cash with order.

WEST VIEW FLORAL CO.,

Elkhart, Ind.



## FERNS—Continued

## BOSTON FERNS.

Strong runners, ready for immediate delivery, \$10.00 per 1000; 8-in. pot size, \$7.00 per 100; 4-in. pot size, \$10.00 per 100; 5-in. pot size, \$15.00 per 100; 6-in. pot size, \$25.00 per 100. 20 per cent discount for cash with order.  
F. M. SOAR, LITTLE RIVER, FLA.

## ALL HEAVY FERNS.

Roosevelt and Anthony Wayne, 4-in., 25c; 6-in., 75c; 7-in., \$1.00; 8-in., \$1.25 each. Cash, please.

## LANTERNIER, FLORIST.

1208 Calhoun St., Fort Wayne, Ind.

## CYRTOMIUM FALCATUM,

## The Holly Fern.

5-in., extra heavy, out of pots, 50c each, \$45.00 per 100.

## PINEHURST FLORAL CO.,

Pleasant Hill, Mo.

## 35,000 2½-IN. POT-GROWN FERNS.

Boston, Roosevelt, Teddy Jr., Verona, Wanamaker and Whitmanil, 5c each, \$45.00 per 1000. 4 per cent discount on cash orders.

## CLOVER LEAF FLORAL CO.,

Springfield, O.

## THIS IS EXTRA STRONG STOCK.

Ferns: Boston, heavy 4-in., \$25.00; 5-in. \$50.00; 6-in., \$75.00 per 100.

Macawil, 4-in., \$35.00 per 100.

## WINFIELD S. KIRCHER.

Cyclamen Specialist, Defiance, O.

## FERNS.

Teddy Jr., 6-in. .... \$ 80.00 per 100  
Scottil, 6-in. .... 90.00 per 100  
Macawil, 6-in. .... 100.00 per 100

## JOHN HANLON &amp; SONS,

Frankford and Devereaux St., Philadelphia, Pa.

Ferns: A limited number of very fine specimen Bostons and a few Pteronil, hanger grown for our retail trade, 7-in., \$1.25; 8-in., \$2.00 and 10-in., \$2.50 each. Ready for immediate sales. A bargain. 10 per cent off on dozen lots.  
N. O. Caswell, Delavan, Ill.

## FERNS, BEST VARIETIES.

Dish Ferns, 6 best varieties, 2½-in. \$ 5.00 per 100  
Holly Ferns, 8-in. .... 10.00 per 100  
Wilsonil, 8-in. .... 10.00 per 100

## JAMES D. HOOPER,

1401 Roane St., Richmond, Va.

Ferns for Fern dishes, best varieties only, 2½-in. pots, \$6.00 per 100, \$55.00 per 1000.

Pteris Tremula, strong plants, 8-in., \$10.00 per 100. Cash with order, please.  
Frank Oechslein, 4911 W. Quincy St., Chicago, Ill.

Ferns, Boston, Whitmanil and Elegantiissima from bench, fine stock, ready for 4-in., 5-in. and 6-in. pots, as they run, special for 2 weeks, \$15.00 per 100. Cash. Must have the room.  
Ryer Bros., Chambersburg, Pa.

Ferns, Boston and Whitmanil, 5-in., 50c, select, 60c; 6-in., 75c, select, 85c; 7-in. out of pots, \$1.25 each. Add 5 per cent for packing. These are all pot-grown ready for shift.  
Joplin Greenhouses, 2004 Bird St., Joplin, Mo.

## POT-GROWN FERNS.

Wanamaker, Boston, Verona, Roosevelt, Teddy Jr., and Whitmanil, 2½-in., 5c each, \$45.00 per 1000. Cash, please. 4 per cent discount.  
B. O. BLAKE, SPRINGFIELD, O.

## BOSTON FERNS.

Boston, 4-in. .... 25c each  
Boston, 5-in. .... 50c each  
Boston, 6-in. .... 75c each

## CHARLES SHERWOOD, WATERLOO, IA.

Ferns, Boston and Roosevelt, bench-grown, ready for 6-in., \$30.00 per 100; Boston, Roosevelt and Whitmanil Compacta, pot-grown, 5-in. ready for 6-in., \$35.00 per 100. Charles Whitton, York St. and Gray Ave., Utica, N. Y.

Ferns from greenhouse beds ready for potting: Boston, Roosevelt, Teddy Jr., Pteronil, 6-in., 35c; 7-in., 50c; 8-in., 75c each; runners \$2.50 per 100. Roscoe S. Baldwin, R. F. D. No. 2, Box 217, Pasadena, Cal.

Boston Ferns, pot-grown, strong plants from 2½-in., 3-in., 4-in. and 6-in. pots, 5c, 10c, 25c, 50c, 75c and \$1.00 each. Cash, please. See Carnation advertisement.

## Wise Adkisson, Greenville, Tex.

Ferns, Boston, Teddy Jr., Dwarf Sword and Wanamaker, 3½-in., \$2.00 per doz., \$12.00 per 100; fine to shift in 5-in. and 6-in., for fall and winter sales.

## Oak Grove Greenhouse, Tuskegee, Ala.

## BOSTON FERNS.

Boston Ferns, 2½-in. .... \$ 5.00 per 100  
Strong runners ..... 2.00 per 100  
Strong, bench-grown for 6-in. .... 50.00 per 100

## JOHN DIECKMANN, ELM GROVE, W. VA.

## BOSTON FERNS.

4-in. .... 25c, without pots, 20c each  
5-in. .... 40c, without pots, 35c each

## J. V. LAVER,

704 State St., Erie, Pa.

Ferns, Boston and Whitmanil, bench-grown, thrifty stock, 20c each, in lots of 25 or more. Fern runners, \$2.00 per 100, \$15.00 per 1000.

## E. B. Morgan Floral Co., Paxton, Ill.

## BOSTON FERNS.

## Extra nice, bushy plants.

4-inch ..... \$22.50 per 100

## BAUSCHER BROS., FREEPORT, ILL.

## FERN RUNNERS.

Good, strong Boston Fern runners, \$22.00 per 1000.

## ED. HEIM,

Western Ave. and 139th St., Blue Island, Ill.

## NOTICE!

"A few lines in The Review will polish your mail box."

J. Dobberty & Son,  
April 9, 1920. Rochester, N. Y.

To be sure of attention for the issue dated Thursday, instructions for

Classified Ads must reach The Review on or before the preceding MONDAY

## BOSTON FERNS, SELECT STOCK.

5-in. .... 60c each  
6-in. .... 90c each

## THE PUEBLO FLORAL CO.,

523 N. Main St., Pueblo, Colo.

## BOSTON FERNS.

Strong and well rooted 2½-in., \$6.00 per 100.  
ST. LOUIS WHOLESALE OUT FLOWER CO.,  
1406-08 Pine St., St. Louis, Mo.

## FERNS FOR SALE.

Sprengerl, 5-in. .... 40c  
Scottil, Boston, Pteronil, 6-in. .... 75c  
Cash with order. No charge for packing.  
JOHN WOLF, SAVANNAH, GA.

## FERNS.

Boston, Whitmanil, Macawil and Teddy Jr., bench and pot-grown, also potted runners. Write for prices.  
THE LINDSAY CO., MINNEAPOLIS, MINN.

Ferns, Verona and Whitmanil Compacta, pot-grown, very heavy, 5-in., 60c; select, 75c each; Whitmanil, 6-in., \$1.00 each.  
Calla Cut Flower Co., Calla, O.

## BOSTON FERNS.

Boston, strong 4-in. .... \$3.00 per doz.  
Boston, strong 5-in. .... 50c each

## GOSHEN FLORAL CO., GOSHEN, IND.

## CIBOTIUM SCHIEDEI.

9-in. tub, 4 to 4½ ft. spread, \$6.00 each.  
JOSEPH HEACOCK CO.,  
Growers, Wyometa, Pa.

## STRONG, BUSHY FERNS.

Boston, 4-in. .... 25c each  
Whitmanil, 4-in. .... 25c each

## QUENTIN FLORAL CO., ST. JOSEPH, MO.

Boston Ferns, pot-grown, 4-in., ready for 5-in., 25c each. Cash, please.  
Chas. C. Walker, 1227 Logan Ave., Danville, Ill.

Table Ferns, leading varieties, strong 2½-in., \$5.00 per 100, \$40.00 per 1000.  
Evenden Bros. Co., Williamsport, Pa.

Boston Ferns, strong, bushy, pot-grown, 5-in., 50c; 6-in., 75c; 10-in., \$1.50 each. Cash.  
Zumbrot Greenhouses, Zumbrot, Minn.

Ferns, Whitmanil, to close out, 2½-in., \$4.00 per 100.  
Henry Krueger, 602 Clark St., Toledo, O.

Boston Ferns, 2½-in., \$5.00 per 100; 3½-in., \$10.00 per 100. Floral Nursery Co., R. R. 1, Box 92, Decatur, Ill.

## BOSTON FERNS.

2½-inch, \$8.00 per 100.  
HOLTON & HUNKEL CO., MILWAUKEE, WIS.

Ferns: See our special offer in our display advertisement in this issue.  
Matthewson's, Sheboygan, Wis.

Boston Ferns, bench-grown, strong 4-in. and 5-in., \$25.00 per 100. Cash. O. P. Bethards, 816 Mulberry St., Springfield, O.

Ferns, Scottil and Teddy Jr., strong 4-in., \$35.00 per 100. Boxes and packing free.  
Evenden Bros. Co., Williamsport, Pa.

Dish Ferns, 8 varieties, good and bushy, 2½-in. pots, \$6.00 per 100. St. Louis Wholesale Out Flower Co., 1406-08 Pine St., St. Louis, Mo.

Boston Ferns, strong 6-in., 50c; 7-in., 75c. No charge for packing.

Otto P. Krueger, Toledo, O.

Boston Ferns, 2000 4-in. ready now, extra fine, clean, healthy plants, ready for a shift, \$25.00 per 100.  
Kuopmann Bros., Davenport, Ia.

Boston Ferns, choice stock, 6-in., \$75.00 per 100. Add 5 per cent for packing charges.  
C. H. Frey, Lincoln, Neb.

Table Ferns, standard varieties, 2½-in., fine plants, \$5.00 per 100.  
Henry Smith Floral Co., Grand Rapids, Mich.

Boston Ferns, 2½-in., 6c; 6-in., 75c; 7-in., \$1.00 each. Add 5 per cent for packing. Cash, please. H. W. Allersma, Grand Rapids, Mich.

Boston Ferns, 4-in., 20c; 3-in., 10c; 2½-in., 5c each. Cash. E. G. Golts, Bellevue, O.

Boston Ferns, rooted runners, \$2.00 per 100. Muskogee Shrubbery Garden, Muskogee, Okla.

Fernery Ferns, 2½-in., \$6.00 per 100.  
Holton & Hunkel Co., Milwaukee, Wis.

Hardy Ferns. Illustrated descriptive list mailed. Ludvig Moshaek, Ferndale, Askov, Minn.

## FICUS

## FICUS ELASTICA, RUBBERS.

Splendid 4-in. plants 12 to 18 inches high. Thoroughly well established stock ready for shifting on, 50c each. Prompt shipment. No packing charges. Cash with order.

## H. W. BUCKBEE, ROCKFORD, ILL.

## FICUS ELASTICA, RUBBERS.

8 to 10 inches ..... 18c  
15 inches ..... 25c  
18 inches ..... 35c

## P. KAUL &amp; SON,

633 Cherokee St., New Orleans, La.

## RUBBER PLANTS.

Fine 5-in. stock, 12 to 15 inches high, \$9.00 per doz.

## C. C. POLLWORTH CO.,

City Hall Square, Milwaukee, Wis.

## FICUS ALASTICA.

5-in., 75c; 6-in., \$1.00 each.

## GULLETT &amp; SONS, LINCOLN, ILL.

Ficus Elastica, Rubber, 12 to 15 ins. high, 4-in., 50c each, \$5.00 per doz.  
Oak Grove Greenhouse, Tuskegee, Ala.

Ficus, strong 8-in. plants, \$82.50 per 100.  
S. S. Skidelsky & Co., 50 Park Place, New York.

Rubber plants, 5-in., 75c each.  
Holton & Hunkel Co., Milwaukee, Wis.

## FORGET-ME-NOTS

## J. SYLVESTER.

Oconto, Wis.

## FORGET-ME-NOTS.

True blue, winter-flowering.  
A. No. 1 stock ready for shift.  
3-in., 6c each.  
Cash, please.

## FORGET-ME-NOT.

Myosotis Palustris Semperflorens, everblooming Forget-me-not, in strong field-grown plants, \$7.00 per 100, \$60.00 per 1000.

## WELLER NURSERIES CO., INC.,

Holland, Mich.

## FORGET-ME-NOTS.

Barker's True winter-flowering Forget-me-nots, ready for shipment; 2½-in., \$6.00 per 100, \$55.00 per 1000. Cash with order.  
JOHN M. BARKER,  
P. O. Box 225, Morristown, N. J.

## FORGET-ME-NOTS.

True winter-flowering, 2½-in. pots, \$4.00 per 100.  
THE IMLAY CO., ZANESVILLE, O.

## FORGET-ME-NOTS.

True winter-flowering, 2-in., \$4.50 per 100.  
WINFIELD S. KIRCHER,  
Cyclamen Specialist, Defiance, O.

Forget-me-nots, 150 winter-flowering, very strong, 2½-in., \$5.00 per 100. Cash.  
J. A. Bissinger, Lansing, Mich.

Forget-me-nots, best winter-flowering variety from 2½-in. pots, \$5.00 per 100.  
F. E. Blake, Marion, O.

Forget-me-not Alpestris Victoria, hardy dwarf, blue; strong plants, \$4.00 per 1000. Cash.  
Brill Celery Gardens, Kalamazoo, Mich.

Advertisers have learned from experience that THE REVIEW PAYS BEST.

Forget-me-nots, winter-flowering, strong, 2½-in., \$6.00 per 100, \$50.00 per 1000.  
S. S. Skidelsky & Co., 50 Park Place, New York.

Forget-me-nots, best winter bloomer, 2½-in., \$6.00 per 100.  
Baur Floral Co., Erie, Pa.

## FREESIAS

## FREESIA PURITY BULBS.

Fresh, plump bulbs, true Fischer's Purity and of heavy-flowering, strong-stemmed type. Satisfaction guaranteed.

7/16-in. to ½-in. .... \$ 5.00 per 1000  
½-in. to ¾-in. .... 8.00 per 1000  
¾-in. to 1-in. .... 14.00 per 1000  
1-in. and up ..... 22.00 per 1000

## SEVIN-VINCENT CO.,

Wholesale Growers,  
512 Washington St., San Francisco, Cal.

## FREESIAS, FINE PLUMP BULBS.

1/2-in. to 3/4-in. ....	\$6.00 per 1000
3/4-in. to 1-in. ....	9.00 per 1000
Cash.	

## HECKENKAMP,

Quincy's Leading Florist, Quincy, Ill.

## FREESIA PURITY.

1/2-in. to 3/4-in. ....	\$ 6.00 per 1000
3/4-in. to 1-in. ....	11.00 per 1000

## HARTJE &amp; ELDER,

Route E, Box 74, Indianapolis, Ind.

## FUCHSIAS

Fuchsias, 6 named varieties, 20,000 2 1/2-in., \$5.00 per 100, \$45.00 per 1000.

George O. Overholser, Springfield, O.

Fuchsias, assorted 2-in., \$3.00 per 100. Cash. Byer Bros., Chambersburg, Pa.

## GARDENIAS

Gardenias, 2 1/2-in. pots, \$14.00 per 100. Roman J. Irwin, 43 W. 18th St., New York, N.Y.

## GENISTAS

## GENISTA RACEMOSA.

Well trimmed  
4-in., \$20.00 per 100.THE STORRS & HARRISON CO.,  
Painesville, O.

## GERANIUMS

## GERANIUMS.

## ROOTED CUTTINGS.

## 75,000 FOR IMMEDIATE DELIVERY.

Ricard .....\$30.00 per 1000  
Poitevine ..... 30.00 per 1000

This stock is guaranteed to be first class, grown under the most favorable conditions, free from insects and disease and true to name.

We are confident these cuttings will please you, because they are short, stocky and well rooted. We will return your money if you are not satisfied.

All orders accompanied by cash will be shipped prepaid. Order now for immediate and future deliveries.

J. N. SPANABEL & SONS,  
Columbiana, O.

## GERANIUMS WHILE THEY LAST.

Beaute Poitevine,  
3-in. ....\$7.00 per 100, \$60.00 per 1000  
2 1/2-in. .... 6.00 per 100, 55.00 per 1000  
2-in. .... 5.50 per 100, 45.00 per 1000  
Jean Vland, Mme. Jaulin, S. A. Nutt, 3-in., \$6.00 per 100, \$50.00 per 1000.

## CUTTINGS.

Beaute Poitevine, Scarlet Bedder, Jean Vland, \$3.50 per 100, \$30.00 per 1000.

S. A. Nutt, Mme. Jaulin, \$3.00 per 100, \$25.00 per 1000.

We grow Geraniums for wholesale only, nothing else.

Cash with order.

HUDSON GREENHOUSE, HUDSON, MICH.

## GERANIUM ROOTED CUTTINGS.

	Per 100	Per 1000
S. A. Nutt.....	\$2.00	\$18.00
Buchner .....	2.00	18.00
Scarlet Bedder .....	2.00	20.00
Barney .....	2.25	22.00
Jean Oberle .....	2.25	22.00
Gloire de France .....	2.25	22.00
Poitevine .....	2.75	25.00
Improved Poitevine .....	2.75	25.00
Ricard .....	3.00	30.00

Out of 2-in.: Nutt, Buchner and Scarlet Bedder, \$30.00 per 1000; Ricard and Poitevine, \$40.00 per 1000; other varieties of the above, \$35.00 per 1000. Cash with order.

JOHN L. GUGINO,

59 Risley St., Fredonia, N. Y.

## GERANIUM ROOTED CUTTINGS.

S. A. Nutt .....	\$25.00 per 1000
Buchner, white .....	25.00 per 1000
Jean Oberle .....	30.00 per 1000
Berthe de Presilly .....	30.00 per 1000
Edmond Blanc .....	30.00 per 1000
Jean Vland .....	30.00 per 1000
Scarlet Bedder .....	30.00 per 1000
E. G. Hill .....	35.00 per 1000
Ricard .....	35.00 per 1000

Cash with order.

CHERRY PARK GARDENS,

Fredonia, N. Y.

## WONDERFUL NEW SEEDLING GERANIUM.

## RED BARNEY.

We are sending it out at \$4.00 per dozen, \$25.00 per 100, for 2 1/2-in.

Shade lighter than S. A. Nutt and darker than Ricard; ninety-nine per cent in bloom at Decoration day; and constant bloomer until frost; foliage and habit that of Mme. Barney, pink.

THE TONG &amp; WEEKS FLORAL CO.,

21 Center St, Ashtabula, O.

## ROOTED CUTTINGS.

S. A. Nutt and Buchner, \$25.00 per 1000; Ricard, Scarlet Bedder, Castellane, Vland and John Doyle,

\$30.00 per 1000.

Cash with order.

FRANK W. RITCHY, LANCASTER, PA.

## GERANIUMS, ROOTED CUTTINGS.

Grant, Doyle, Crampel, Oberle, Lawrence, De Layre, Jacquerie, Vland, Hill, Jean Violette, American Beauty, Scarlet Bedder, Buchner, Hartman, Pamela, Maryland, Nutt, Emile David, Mme. Landry, Sallerol, Rose, Ivies, double pink, red, lavender, white.

\$2.00 per 100, \$18.00 per 1000.

Michell, Castellane, Poitevine, Ricard, Flat,

\$2.50 per 100, \$22.00 per 1000. Cash.

THERESEAN PLANT CO., GARDENA, CAL.

## GERANIUM STOCK PLANTS.

For quick cash sale.

S. A. Nutt, 4-in.,

\$10.00 per 100.

Fine for propagating purpose.

## HILLVIEW GREENHOUSE CO.,

La Crosse, Wis.

## GERANIUMS READY NOW.

	Per 100	Per 1000
S. A. Nutt, Buchner, rooted cuttings .....	\$3.00	\$25.00
Ricard, Poitevine, rooted cuttings .....	4.00	35.00
S. A. Nutt, Buchner, 2 1/2-in. pots .....	6.00	55.00
Ricard, Poitevine, 2 1/2-in. pots .....	7.00	65.00
Montmort, Lawrence, 2 1/2-in. pots .....	7.00	65.00

For other varieties ask for list.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

## J. SYLVESTER,

Oconto, Wis.

## GERANIUMS.

All varieties, A No. 1 stock.

2 1/2-in. ready for shift, 4c.

Cash, please.

## GERANIUMS.

Well rooted cuttings.

Ricard, Poitevine, Scarlet Bedder and

Anna Brown, double pink,

\$30.00 per 1000.

S. A. Nutt,

\$25.00 per 1000.

Cash with order.

PETER BROWN, LANCASTER, PA.

## GERANIUMS, STRONG 2-IN.

Ricard, Ruby and Abbie Schaeffer, two good red varieties, \$5.00 per 100, \$45.00 per 1000; Ivy Geranium Rycroft's Surprise, 2-in., \$4.00 per 100; Ivy Geraniums, mixed, 2-in., \$3.50 per 100; Scented Geraniums, Rose and Skeleton, \$3.00 per 100. Cash.

JACOBS BROS., PEORIA, ILL.

## GERANIUMS.

	Per 100	Per 1000
Poitevine, extra strong 2 1/2-in. ....	\$6.00	\$55.00
White Madonna, best white .....	5.50	50.00
Barney .....	5.50	50.00
Presilly .....	5.50	50.00

SCHMIDT &amp; MEINE,

3121 Market St., Youngstown, O.

## GERANIUMS.

Nutt, Ricard, Poitevine,

Buchner, Vland and Montmort;

from 2-in. pots,

\$3.50 per 100, \$35.00 per 1000.

Packed to reach you safe anywhere.

ELMER RAWLINGS,

Wholesale Grower, Allegany, N. Y.

## ROOTED GERANIUM CUTTINGS.

## OCTOBER DELIVERY.

S. A. Nutt.....	\$25.00 per 1000
Semi-Double Grant .....	25.00 per 1000
Mme. Buchner, double white .....	25.00 per 1000
Beaute Poitevine .....	35.00 per 1000
Alphonse Ricard .....	35.00 per 1000

W. T. BUCKLEY CO., SPRINGFIELD, ILL.

## S. A. NUTT GERANIUMS.

S. A. Nutt, 3-in. ....\$6.50 per 100

S. A. Nutt, 2 1/2-in. .... 4.50 per 100

S. A. Nutt, 2-in. .... 3.50 per 100

Packing free for cash.

E. D. SANOR, MOULTRIE, O.

## GERANIUM ROOTED CUTTINGS.

## OCTOBER AND NOVEMBER DELIVERIES.

S. A. Nutt and Buchner.....\$25.00 per 1000  
Ricard and Poitevine ..... 32.50 per 1000

ALBERT M. HERR,

R. F. D. No. 8, Lancaster, Pa.

Geraniums, Ricard and Poitevine, 2-in., \$50.00 per 1000, 5000 best ever, rooted cuttings, mixed, \$90.00 for the lot; Nutt, \$20.00 per 1000; Vland, Doyle and Buchner, \$22.50; Poitevine and Ricard, \$35.00. Can ship at once. Cash with order.

Mrs. E. A. Llewellyn, Olean, N. Y.

Geraniums, Nutt, La Favorite, Vland, and Ricard, 2-in., \$4.50 per 100; Nutt, 3-in., \$6.50 per 100; Nutt and Buchner, 4-in., \$15.00 per 100. Rooted cuttings of Nutt, Ricard, Poitevine Perkins and Vland, ready now, \$3.50 per 100  
B. C. Johnson, Sterling, Colo.

## GERANIUM S. A. NUTT.

Rooted cuttings,

\$20.00 per 1000.

Cash with order.

W. FISHER,

R. D. No. 8, Cuyahoga Falls, O.

Geranium S. A. Nutt, rooted cuttings, \$2.00 per 100; a few hundred Ricard and Poitevine, rooted cuttings, \$3.00 per 100. Cash.

E. G. Goetz, Bellevue, O.

Geraniums, S. A. Nutt and Scarlet Bedder, strong plants, 4-in. pots, \$10.00 per 100. Cash. Zumbrota Greenhouses, Zumbrota, Minn.

## GERANIUMS, 2000 4-IN.

Nutt, Grant, Beauty, Barney, Ricard, Vland and Buchner, in bud and bloom, fine A No. 1 stock, \$16.00 per 100, \$150.00 per 1000. 5 per cent packing charges.

## IOLA GREENHOUSE, IOLA, KAN.

Geraniums, strong 2 1/2-in.: 250 Vland, 350 Pfitzer, 200 Ricard; 200 Double Grant, 200 S. A. Nutt, 200 La Favorite, \$5.00 per 100, the lot for \$63.00. No charge for packing. Cash, please. Goshen Floral Co., Goshen, Ind.

Geraniums, Nutt and Buchner, rooted cuttings, \$17.00 per 1000; Vland and Castellane, \$20.00 per 1000; Poitevine and Ricard, \$25.00 per 1000; Poitevine, 2 1/2-in., \$5.00 per 100.

R. Sellers, Alliance, O.

Geraniums, S. A. Nutt, Tiffin and Poitevine, 100 4-in. full of cuttings, 10c each; 100 strong 2 1/2-in., 4c each; 100 field-grown, mixed, standard varieties, 10c each; \$22.00 takes the lot. Crowell's Flower Shop, Goshen, Ind.

## GERANIUMS.

4-in. ....\$15.00 per 100  
3-in. .... 6.00 per 100  
2-in. .... 35.00 per 1000

F. H. PARKER, FT. SCOTT, KAN.

Geraniums, S. A. Nutt, Scarlet, Buchner and mixed, rooted cuttings, \$1.80 per 100. Greenhouse-grown. Quaker Hill Greenhouses, Sebring, O.

Geraniums, 1000 S. A. Nutt, extra strong, choice stock, 2 1/2-in. ready for 3-in., if taken at once \$4.00 per 100. Cash, please. E. B. Morgan Floral Co., Paxton, Ill.

## WHAT DO YOU NEED IN GERANIUMS?

We have over 50 varieties.

Let us quote you prices.

## RISLEY'S PLANT HOUSE, HAMILTON, N. Y.

Geraniums, Vland, Nutt, Buchner, Castellane, Lawrence, Berthe de Presilly, rooted cuttings, \$25.00 per 1000; Ricard, Poitevine, \$30.00. Cash. Port Allegany Greenhouses, Port Allegany, Pa.

Geraniums, S. A. Nutt, Thomas Meehan, Rosalia and Double White, strong 2 1/2-in., \$4.00 per 100, \$35.00 per 1000. Evenden Bros., Williamsport, Pa.

Geranium S. A. Nutt, rooted cuttings, \$2.75 per 100, \$25.00 per 1000. Cash.

Anderson's Greenhouses, Cannon Falls, Minn.

Saxifraga, or Strawberry Geranium, 2 1/2-in., \$3.00 per 100; 3-in., \$4.00 per 100. No charge for packing. Montgomery Gardens, Sac City, Ia.

Geraniums, S. A. Nutt and Buchner, strong rooted cuttings, \$20.00 per 1000. Forrest Greenhouses &amp; Gardens, Washington, Pa.

Geranium S. A. Nutt, a fine lot of cuttings, \$25.00 per 1000. Cash, please.

J. W. Ensweller, 5331 S. Morgan St., Chicago, Ill.

Geraniums, S. A. Nutt and Red Wing, strong 2-in., \$3.00 per 100, \$25.00 per 1000.

Mt. Gilead Floral Co., Mt. Gilead, O.

Geranium Helen Michell, 2 1/2-in., \$6.00 per 100, \$55.00 per 1000.

James D. Hooper, 1401 Roane St., Richmond, Va.

Geranium S. A. Nutt, strong rooted cuttings, \$2.00 per 100. James O. Jacobs, Irwin, Pa.

## GERBERAS

## GERBERA JAMESONII HYBRIDS.

Of this magnificent Transvaal Daisy, I am offering this fall a fine lot of field-grown plants in many colors.

\$35.00 and \$50.00 per 100 according to size, 25 at 100 rate.

O. FEHRLIN, CITRONELLE, ALA.

## GINSENG

## BIG PROFITS

Growing Ginseng.

We can supply

roots and seeds

that always grow.

Established 1870.

WM. RENNIE CO., LTD.,

Cor. Adelaide and Jarvis Sts., Toronto, Can.

## GINSENG SEED.

1921 crop; all from wild mountain Ginseng; plant any time this winter, 100 seeds, \$2.00; 1000 seeds, \$16.00.

W. M. WOODRUFF'S SON &amp; CO.,

Lowgap, N. C.

## GLADIOLI

## OF EXCELLENT QUALITY.

	Per 1000	Per 1000	Per 1000
No. 1	No. 2	No. 3	
America .....	\$28.00	\$22.50	\$18.00
Empress of India .....	45.00	38.00	30.00
Halley .....	35.00	28.00	22.00
Ida Van .....	35.00	28.00	22.00
Independence .....	28.00	22.50	18.00
Francis King .....	25.00	20.00	16.00
Niagara .....	45.00	38.00	30.00
Schwaben .....	50.00	40.00	32.00
Primulinus Hyb. ....	25.00	20.00	16.00

## BAY STATE BULB CO., WALTHAM, MASS.

## SOUND GLADIOLUS BULBS FOR CASH.

No. 5 and No. 6 per 1000:

Halley, \$6.00; War, \$10.00; Wilbrink, \$15.00; Panama, \$9.00; Lily White, \$4.00.

## SOUND BULBLETS PER 1000:

Le Marechal Foch, \$12.00; Lily White, \$3.50; Norton, \$5.00. All prepaid. Immediate delivery. F. C. HORNBERGER, HAMBURG, N. Y.



### GLADIOLI—Continued AN OPPORTUNITY.

#### FIRST COME

#### FIRST SERVED

Our new 1921-22 wholesale price list of Gladiolus bulbs now ready. It contains reasonable quotations on our "Big Four," Evelyn Kirtland, Bertrex, Herada, Gretchen Zang, and the best standard varieties.

We offer 15 per cent discount on lots of 3000 or more, and additional 10 per cent discount for fall delivery.

Write for list now.

A. H. AUSTIN CO.,

WAYLAND, O.

#### GLADIOLUS BULBS.

Large, well matured Gladiolus bulbs, well ripened, A No. 1 size, just the thing for forcing by florists and for planting outdoors in October, in Florida and southern California, for flowers for Memorial day. I offer the following varieties: America, Mrs. Francis King, Chicago White, Halley and Orchid, a new and greatly improved Chicago White, a recent Kundered creation, never offered to the trade before. If interested write for prices.

I also have several hundred thousand small planting stock of the above varieties.

E. T. FLANAGAN,

Route 2, Box 417, San Gabriel, Cal.

#### BULBLETS PER 1000.

Le Marechal Foch.....\$12.00  
Alice Tiplady.....5.00  
Wilbrink, Baron Hulot.....1.00  
War, Pendleton, Schwaben......75  
Chicago White, Pink Beauty, Panama, Peace, Princepine, Princess, Intensity... .50  
Halley, America, Golden Wedding, Mrs. F. King, Minnesota......35

While they last. Cash with order.

D. W. C. RUFF,

Buena Vista Gardens, St. Paul, Minn.

#### COLEMAN WON THE SILVER MEDAL

Of the A. G. S. at Detroit in 1919 and again at St. Thomas, Canada, in 1921. Coleman originations are the equal of any.

New list describing Sweet Lavender, Sheila, Leota, Catherine Coleman, Nymph and others. Glad to send you a copy.

JOE COLEMAN,

Cleveland Road, Ravenna, O.

#### GLADIOLI.

Austrian originations, and the best standards.

#### NEW WHOLESALE LIST READY NOW.

10 per cent discount for fall delivery.

Write quickly.

A. H. AUSTIN CO.,

WAYLAND, O.

#### GLADIOLI—NEW VARIETIES.

Note my whole page ad found elsewhere in this issue and take advantage of this fine opportunity. I have a surplus of Mrs. Watt, the American Beauty of Gladioli, and offer planting stock under 1/4-in., \$6.50 per 1000. Mrs. Dr. Norton, same size, \$80.00 per 1000. Bulblets, \$5.00 per 1000, 5000 for \$22.50.

ALFRED OESTERLING,

Gladiolus Specialist, Star Route, Butler, Pa.

#### A SURE WINNER!

All florists will want a start of Le Marechal Foch; the new early forcing pink; nearly double the size of America; bulblets, \$12.00 per 1000.

JOE COLEMAN,

Cleveland Road, Ravenna, O.

#### A TIP TO THE WISE.

Marechal Foch is the best cut flower Gladiolus, indoors or out, so far introduced. Learn about this money-maker.

If not on my mailing-list, send name for my 1921-22 HIGH MERIT LIST describing this and other Gladioli, Dahlias and seed specialties that are worth while.

RAYMOND M. CHAMPE,

Grower, Walled Lake, Mich.

#### GLADIOLUS MRS. DR. NORTON.

The famed "peaches and cream" Gladiolus; small planting stock, \$8.00 per 100.

JOE COLEMAN,

Cleveland Road, Ravenna, O.

#### 1200 GLADIOLUS CRACKERJACK.

1-inch to 1 1/4-inch, \$15.00 per 1000 while they last.

KALISCH BROS. CO.,

B. R. No. 2, St. Louis Co., Clayton, Mo.

#### GLADIOLUS BULBS FOR FORCING.

Best selected varieties. Ask for full list.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Gladiolus America, No. 1, \$15.00; No. 2, \$12.50; No. 3, \$10.00 per 1000. Nice clean stock from young bulbs. Fall delivery. Cash.

J. C. Grossman, Wolcottville, Ind.

Gladiolus America, Halley, Francis King No. 1, \$2.50 per 100; Pendleton and War, \$4.00 per 100.

L. F. Dintelmann, Belleville, Ill.

#### THE "BIG FOUR"; LARGE STOCK.

EVELYN KIRTLAND, GRETCHEN ZANG,  
HERADA AND BERTREX.

New wholesale list ready. Your name on a postal will bring it.

JOE COLEMAN,

Cleveland Road, Ravenna, O.

#### SOUTHERN GROWERS, ATTENTION!

100,000 America bulbs, 1-in. diameter, \$7.00 per 1000; 100,000 1/4-in. to 1-in., \$5.00 per 1000. How many? Just right for December planting.

JOE COLEMAN,

Cleveland Road, Ravenna, O.

#### GLADIOLUS BULBS AND BULBLETS.

Look up our large list of Gladiolus bulbs and bulblets offered in last week's Review, classified section.

MAPLE HILL NURSERY,

Nora Springs, Ia.

#### PRIMULUS HYBRIDS.

Bulbs the right size for fine spikes.

1/4-in. to 1-in., \$8.00 per 1000.

JOE COLEMAN,

Cleveland Road, Ravenna, O.

#### ATTRACTIVE PRICES; FINEST STOCK.

Gladioli, America, Hulot, Ruffled Glory, Mixed Reds, Crackerjack, Chicago White, Willy Wigman and mixture of many kinds.

V. G. HOSTETTER, BOWLING GREEN, O.

Gladioli, 100,000 Halley, 50,000 Panama, 50,000 other named varieties at prices to move them. Let me know how many you can use.

George Lawler, Gardenville, Tacoma, Wash.

#### GLADIOLUS BULBS READY NOW.

Send for our descriptive list.

HANSEN NURSERY CO., NILES, MICH.

#### GRAPE VINES

##### CONCORD GRAPE VINES.

Strong 2-year plants, No. 1 grade..\$10.00 per 100  
Strong 2-year plants, No. 2 grade.. 8.00 per 100  
Strong 1-year plants, No. 1 grade.. 6.00 per 100

Cash with order.

Send for our perennial price list.

GEORGE MARTIN, BOX 154, PAINESVILLE, O.

#### THREE YEAR-OLD GRAPE VINES.

Well rooted; all varieties; fifty sorts

for only 50c each.

WARREN SHINN, WOODBURY, N. J.

Grape Vines, Concord and Moore's Early, fine 2-year-old, \$15.00 per 100. Packed free. Cash with order.

Clement S. Levis, Delaware Co., Aldan, Pa.

Grape Vines: Concord, \$2.00 per doz., \$11.00 per 100; Catawba, Niagara, Diamond and Worden, \$2.25 per doz.; \$12.00 per 100.

Harry J. Squires, Good Ground, N. Y.

Choice Concord Grape Vines, 1-year, \$1.00 per doz., \$6.00 per 100, prepaid.

Briercrest Nurseries, Mt. Carmel, Ill.

#### GREVILLEAS

##### GREVILLEA ROBUSTA.

Extra strong 3-in. ready to shift, \$10.00 per 100.

CHANDLER LANDSCAPE & FLORAL CO.,

4700 Ward Parkway, Kansas City, Mo.

Grevillea Robusta, extra heavy 2 1/4-in., \$6.00 per 100, \$55.00 per 1000.

George O. Overholser, Springfield, O.

#### GYPSOPHILAS

Gypsophila paniculata, strong 2-year-old, for florists' use. Order today, \$6.00 per 100.

Thomas J. Murphy, 409 Erie St., Painesville, O.

Gypsophila paniculata, strong, field-grown plants, \$1.00 per doz., \$5.00 per 100.

Harry J. Squires, Good Ground, N. Y.

#### HARDY PLANTS

##### HARDY PERENNIALS—FIELD-GROWN.

###### EXTRA FINE.

HARDY CARNATION GRENADIN should be planted now; perfectly hardy and if disbudded will develop flowers that will rival greenhouse Carnations. They bloom with us from Decoration day on, and we retail the blooms at \$1.00 per doz. Strong 2-year-old field plants, \$12.50 per 100. Remember, if planted now, they bloom for Memorial day.

SCOTCH PINKS, Sweet Scented, 2-year-old, field plants, \$9.00 per 100.

GYPSOPHILA PANICULATA FL. PL. the fine, double, pure white variety; no florist should be without this; it sells at sight, either fresh or dried, \$20.00 per 100.

GAILLARDIA GRANDIFLORA, extra large, 2-year-old plants, \$9.00 per 100.

COREOPSIS LANCEOLATA, Extra large, 2-year-old plants, \$7.00 per 100.

HOLLYHOCKS, ALLEGHENY HYBRIDS, crinkled and waved, mixed, \$6.75 per 100.

SWEET WILLIAMS, bloom for Decoration day. Pink Beauty or all colors mixed, extra size plants, \$8.00 per 100.

DELPHINIUM, Japanese, the real hardy variety; beautiful azure blue color; blooms from June first until cut down by frost; we ship this to Chicago market by the thousands; fine 2-year-old plants, \$8.00 per 100. Cash, please.

S. BRYSON AYRES CO.,

Sunny Slope Farm, Independence, Mo.

Strong 2-year Phlox and leading perennials.

W. H. Salter, Box 516, Rochester, N. Y.

#### CHOICEST OF HARDY PERENNIAL PLANTS.

We offer the following selected varieties all in heavy, field-grown stock. This is an exceptional selection for florists' use and general garden planting:

	Per dos.	Per 100	Per 1000
Phlox, Miss Lingard, the best early white, fine for cut flowers.....	\$1.75	\$12.00	\$100.00
Phlox W. C. Egan, best soft pink.....	2.00	15.00	125.00
Phlox Rynstrom, best deep pink.....	1.75	12.00	100.00
Shasta Daisy, Alaska, perfectly hardy and well adapted for early spring-flowering under glass....	1.75	12.00	100.00
Anchusa Italica, a showy, gentian blue perennial....	2.00	15.00	.....
Delphinium Belladonna....	2.00	15.00	.....
Delphinium Gold Medal Hybrids, no better strains obtainable.....	2.00	15.00	.....
Coreopsis Lanceolata, superior yellow cut flower; can be forced under glass for early spring-flowering....	1.75	12.00	.....
Digitalis, or Foxglove.....	2.00	15.00	.....
Campanula, or Canterbury Bells.....	1.75	12.00	.....
English Wallflower for forcing.....	3.25	25.00	.....
Columbine, Long-spurred Hybrids.....	1.75	12.00	.....
Achillea Roseum, pink....	1.75	12.00	.....
Achillea The Pearl, white....	1.75	12.00	.....
Hardy Aster Climax, light blue.....	2.25	17.50	.....
Chinese Lantern Plant....	2.00	15.00	.....
Forget-me-nots.....	1.75	12.00	.....
Gaillardia Grandiflora.....	1.75	12.00	.....
Valeriana, Garden Heliotrope.....	1.75	12.00	.....
Rudbeckia Golden Glow....	1.35	10.00	.....
Hardy Single Sunflower....	1.35	10.00	.....
Iceland Poppy.....	2.00	15.00	.....
Iris Pallida Dalmatica, choicest of Liberty Iris, for cut flowers.....	2.00	15.00	.....
Pinks, the new Allwoodii....	4.00	.....	.....
Physostegia Virginiana....	1.75	12.00	.....
Pyrethrum Roseum.....	1.75	12.00	.....
Sweet William.....	1.75	12.00	.....
Ranunculus, or Double Buttercup.....	1.75	12.00	.....
Rudbeckia Purpurea, or Coneflower.....	2.25	17.50	.....
Monarda, Red-flowering Mint.....	1.75	12.00	.....

Take advantage of this opportunity to provide showy cut flowers for next season as well as a supply of plants for your retail trade.

Prompt shipment.

A. HENDERSON & CO.,

166 N. Wabash Ave., Chicago, Ill.

#### HARDY PERENNIALS.

	Per 100	Per 1000
Achillea Boule de Neige.....	\$ 8.00	\$ 80.00
Aquilegia Long-spurred Hybrids, Nivea Grandiflora and Chrysanth.....	8.00	80.00
Aster Novae Angliae.....	8.00	80.00
Aster Tartarica.....	8.00	80.00
Boltonia Asteroides.....	7.00	70.00
Boltonia Latisquama.....	7.00	70.00
Chrysanthemum, named varieties, all colors.....	8.00	80.00
Chrysanthemum Leucanthemum Alaska....	8.00	80.00
Dianthus Barbatus.....	8.00	80.00
Dianthus Plumarius.....	8.00	80.00
Digitalis.....	8.00	80.00
Eupatorium Ageratoides, Coelestinum and Fraseri.....	7.00	70.00
Funkia Coerulea.....	8.00	80.00
Iris Pallida Spectiosa, Pallida Dalmatica, Purple King, Mrs. Darwin, Aurea.....	12.00	120.00
Gaillardia Grandiflora.....	8.00	80.00
Hemerocallis, Fulva and Dumortieri.....	8.00	80.00
Hibiscus Mallow Marvels.....	10.00	100.00
Irises, Celeste, Abdul Aziz, Gracchus, Honorabilis, Kharput, Mme. Chereau, Parisensis, Florentina.....	6.00	60.00
Lychnis Chalcidonica.....	7.00	70.00
Lythrum Roseum Superbum.....	7.00	70.00
Matricaria Capensis fl. pl.....	8.00	80.00
Paeonia Felix Crousse, red.....	30.00	300.00
Paeonia L'Indispensable, white.....	25.00	250.00
Paeonia Jules Calot, bright pink.....	30.00	300.00
Paeonia Van Houtte, crimson.....	30.00	300.00
Paeonia Rubens.....	25.00	250.00
Peonies, unnamed, pink and white.....	15.00	150.00
Physostegia Virginica.....	8.00	80.00
Salvia Azurea Grandiflora.....	8.00	80.00
Sedum Maximowiczii.....	8.00	80.00
Sedum Spectabile.....	10.00	100.00
Veronica Longifolia.....	8.00	80.00
Veronica Spicata.....	8.00	80.00
Vinca Minor.....	6.00	60.00

#### WESTOVER NURSERIES,

St. Louis Co., Clayton, Mo.

#### PERENNIALS, FIELD GROWN.

	Per 100	Per 1000
Delphinium Belladonna.....	\$8.00	\$50.00
Aquilegia, assorted.....	6.00	50.00
Coreopsis.....	6.00	50.00
Shasta Daisy.....	6.00	50.00
Gaillardia.....	6.00	50.00
Platycodon, blue and white.....	6.00	50.00
Pyrethrum Roseum.....	6.00	50.00
Sweet William, separate colors..	6.00	50.00

Thousands of other choice perennials, roses, shrubs, and trees.

New wholesale trade list ready. Write today.

#### ONARGA NURSERY CO.,

Cultra Bros., Mgrs., Onarga, Ill.



HARDY PERENNIALS.

	Per 10	Per 100
Achillea Boule de Neige.....	\$1.00	\$ 8.00
Achillea Millefolium Roseum.....	1.00	8.00
Artemisia Lactiflora .....	1.00	8.00
Hardy Aster, T. S. Ware, White Queen, St. Egwin and Climax..	.80	6.00
Hardy Aster Acris, dwarf, summer-flowering, lavender .....	1.00	8.00
Boltonia Latisquama .....	1.00	7.00
Chrysanthemums, hardy pink, red and white .....	1.00	8.00
Chrysanthemums, yellow .....	1.20	10.00
Coreopsis Lanceolata Grandiflora.	1.00	8.00
Eupatorium Coelestinum .....	1.00	8.00
Eulalia Japonica Zebrina.....	1.20	10.00
Funkia Undulata Variegata.....	1.00	8.00
Hemerocallis Flava, Luteola and Thunbergii .....	1.00	8.00
Iris Sibirica, blue and white.....	.90	7.00
Iris Japonica, purple and gold....	1.20	10.00
Iris Japonica, mahogany.....	1.20	10.00
Iris Japonica, gold bound.....	1.20	10.00
Iris Japonica, mixed.....	.80	6.00
Iris Germanica, Lavender Queen, Honorabillis, Mme. Chereau and Florentina Alba .....	.70	5.00
Monarda Didyma .....	1.00	8.00
Phalaris Arundinacea, Ribbon Grass .....	.80	6.00
Phlox Subulata Alba.....	1.00	8.00
Phlox Subulata Rosea.....	1.00	8.00
Pyrethrum Uliginosum .....	1.00	8.00
Rudbeckia Golden Glow.....	.80	6.00
Rudbeckia Golden Glow, clumps..	1.50	12.00
Rudbeckia Newmanii .....	.90	6.00
Sedum Spectabile .....	1.00	8.00
Tradescantia Virginica, blue.....	.80	6.00

HARDY PLANTS.

	Per 100
Achillea The Pearl.....	\$ 8.00
Anthemis Tinctoria Kelwayii.....	7.00
Aquilegia, mixed .....	8.00
Armeria Formosa .....	12.00
Boltonia Asteroides .....	8.00
Boltonia Latisquama .....	8.00
Coreopsis Lanceolata Grandiflora.	7.00
Delphinium Belladonna .....	9.00
Delphinium Bellamora .....	12.00
Delphinium Gold Medal Hybrids.....	12.00
Dianthus, mixed .....	7.00
Dianthus Holborn Glory.....	8.00
Dianthus Newport Pink.....	8.00
Dianthus Scarlet Beauty.....	8.00
Dianthus, Velvety Black .....	8.00
Dianthus Latifolius, double, mixed.	10.00
Dianthus Plumarius, single, mixed.	8.00
Funkia Undulata Media Variegata.....	12.00
Gaillardia Grandiflora .....	8.00
Helianthus Miss Mellish.....	8.00
Helianthus Multiflorus fl. pl.....	12.00
Hemerocallis Flava .....	10.00
Hemerocallis Thunbergii .....	10.00
Physalis Franchetii .....	8.00
Physostegia Virginiana .....	7.00
Ranunculus Acris fl. pl.....	8.00
Rudbeckia Laciniata fl. pl.....	8.00
Rudbeckia Newmanii .....	8.00

The above varieties are only a few of our specialties. Ask for our general catalogue.  
WELLER NURSERIES CO., INC.  
Holland, Mich.

HARDY PERENNIALS.

Send in your name for our new fall, 1921, wholesale hardy plant catalogue, ready now. It is positively the best and most complete book of its kind, offering nothing but large field clumps.

THE WAYSIDE GARDENS CO.,  
Mentor, O.

HARDY PERENNIALS, STRONG FIELD GROWN PLANTS.

Delphinium Belladonna; Anchusa Italica, Dropmore; Hollyhock Chater's Double, white, scarlet, yellow, maroon, crimson, pink; Digitalis, mixed; Gypsophila Paniculata; Sweet William, mixed; Bocconia Cordata; Centaurea Montana; Coreopsis Grandiflora, mixed; Hibiscus Giant Mallow Marvels, mixed; Iceland Poppy; Bellis Daisy, mixed; Aquilegia, Long Spurred Hybrids, mixed; Achillea the Pearl; Anthemis Tinctoria; Pyrethrum; Lupinus; Forget-me-nots; Rudbeckia Spectiosa; Shasta Daisy; Wallflower, double mixed, \$1.00 per doz., \$5.00 per 100.  
HARRY J. SQUIRES, GOOD GROUND, N. Y.

HARDY ASTERS.

STRONG FIELD-GROWN CLUMPS.

Amethystinus, soft lilac;  
Novae Angliae, violet-purple;  
Novae Angliae Rosea, rosy red;  
Novelty, clear shell-pink;  
Robert Parker, large sprays, soft lavender blue,  
\$4.00 per 100, \$30.00 per 1000.  
Cash with order.  
PALISADES NURSERIES, INC.,  
Sparkill, N. Y.

Aquilegia, Digitalis, Sweet William, Myosotis, Geum, good plants, \$6.00 per 100. Seedlings, Sweet William, Dianthus, Hollyhock, Gypsophila, Rudbeckia, 75c per 100.  
Olympia Gardens, Sequim, Wash.

HARDY PERENNIALS.

Hollyhocks, Gaillardias, Carnations, Pinks, Coreopsis, Shasta Daisies, Canterbury Bells, Chrysanthemums and Fox Glove, \$5.00 per 100, \$40.00 per 1000.

Cash with order, please.  
ELGIN PLANT CO., ELGIN, ILL.

DELPHINIUM FORMOSUM.

Heavy, 2-year, field-grown plants, to save moving, \$5.00 per 100, while they last.  
Complete list of hardy perennial plants mailed on application. My prices are most attractive and stock the very best.  
JOHN IRVINE, BAY CITY, MICH.

Hardy plants, Hollyhocks, 4 colors, Gaillardias, Coreopsis, Sweet William, Canterbury Bells, Pyrethrum, Shasta Daisy and Hardy Pinks, 50c per 100, \$4.00 per 1000.  
J. C. Schmidt, Bristol, Pa.

Delphinium Belladonna, Pyrethrum Roseum, Shasta Daisy King Edward VII, Hibiscus and mixed Iris, large, 2-year-clumps, \$10.00 per 100. Irvington Gardens, Indianapolis, Ind.

Anthemis Tinctoria Kelwayii, golden yellow, heavy divisions of field-grown clumps, \$6.00 per 100. Physostegia Virginica, pink, \$5.00 per 100. C. E. White, Grosse Ile, Mich.

Anchusa Dropmore variety and Physostegia Virginiana, \$6.00 per 100. Iris, mixed, named, \$2.00. Good stock.  
Minnetonka Nursery, Wayzata, Minn.

Seedlings, ready now for transplanting; write for list. See my Nursery stock adv.  
Dvorak, Nurseryman, Hempstead, L. I., N. Y.

Sweet William and Digitalis, fine plants, \$5.00 per 1000. Cash. Thomas K. Dorn, 120 Haddon Ave., Westmont, N. J.

HEMEROCALLIS

HEMEROCALLIS.

STRONG FIELD-GROWN ROOTS.

Apricot, 2 feet, rich apricot;  
Dumortieri, rich cadmium-yellow;  
reverse of petals bronze;  
Flava, early, sweet scented, lemon yellow;  
Florham, extra large, golden-yellow, with Indian-yellow markings;  
Kwanso Fl. Pl., double orange Lily;  
Thunbergii, late, sweet scented, lemon yellow;  
\$4.00 per 100, \$30.00 per 1000.  
PALISADES NURSERIES, INC.,  
Sparkill, N. Y.

HIBISCUS

Hibiscus, Peach-blow, Ruber, Grandiflorus and Versicolor, 2 1/2-in., \$5.00 per 100; 3-in., \$10.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

Hibiscus Giant Marvel Mallow, strong field-grown plants, \$1.00 per doz., \$5.00 per 100.  
Harry J. Squires, Good Ground, N. Y.

HOLLYHOCKS

HOLLYHOCKS, SELECTED PLANTS.  
FREE FROM RUST.

Double Hollyhocks in 5 colors.....\$7.00 per 100  
Single Hollyhocks, mixed..... 7.00 per 100  
Allegheny Hollyhocks, mixed..... 7.00 per 100

THE WAYSIDE GARDENS CO.,  
Mentor, O.

DOUBLE HOLLYHOCKS, SEPARATE COLORS AND ALLEGHENY.

Strong, healthy stock, \$7.00 per 100. Will be glad to quote on large quantities. Ask for our list.

JOSEPH F. MARTIN NURSERIES,  
Box No. 97, Painesville, O.

Hollyhock Chater's Double, white, scarlet, yellow, maroon, crimson, pink and mixed; strong field-grown plants, \$1.00 per doz., \$5.00 per 100.  
Harry J. Squires, Good Ground, N. Y.

Double Hollyhocks, white, crimson, yellow and maroon, \$5.00 per 100.  
Thomas J. Murphy, Painesville, O.

HYDRANGEAS

POT-GROWN HYDRANGEAS.

4-in. pots, \$30.00 per 100.

FIELD-GROWN PLANTS.

French varieties and Otaksa.  
2-year-old Otaksa, Baby Bimbenet, Mme. Chautard, Vibraye, Radiant, Mme. E. Mouillere, Trophee and others.

	Per 100
2 to 3 branches.....	\$30.00
4 to 5 branches.....	40.00
5 to 6 branches.....	50.00
7 to 10 branches.....	60.00

Also larger plants; ask for prices.

WELL-ESTABLISHED, POT-GROWN PLANTS of above French and Otaksa varieties:

5-inch pots.....\$45.00 per 100  
6-inch pots..... 70.00 per 100  
2 1/2-in. pots to grow on, see September 1 issue or ask for list.

ROMAN J. IRWIN,  
43 W. 18th St., New York, N. Y.

HYDRANGEAS.

Avalanche, Mme. Legon,  
Baby Bimbenet, Mme. Auguste Nonin,  
Eclairer, Mme. E. Mouillere,  
E. G. Hill, Mme. Maurice Hamar,  
Etincelant, Mont Rose,  
Gen. de Vibraye, Radiant,  
La Perle, Souv. de Mme. E.  
Lille Mouillere, Chautard,  
L'ialette, Souv. de Lieut. Chauré,  
Louis Mouillere, Souv. de Mme. Victor  
Mlle. Agnes Barillet, Raoult,  
Mlle. Bene Gaillard, Trophee.

Our plants this season are stronger and healthier than we have had before and the assortment of varieties is perfect.

	Per 100
4-in. pots .....	\$20.00
From 5-in. pots .....	40.00
From 6-in. pots .....	60.00
From 7-in. pots .....	75.00

C. U. LIGGIT.

Wholesale Plantsman.

308 Bulletin Bldg., Philadelphia, Pa.

HYDRANGEAS, EXTRA FINE PLANTS, in assorted varieties, 1-year-old, potted up last month from pots.

Mme. Petrick, Mme. Riverain, Germana, Lille Mouillere, Wm. Pfitzer, Trophee and Mme. Mouillere.

3rd size, 3 to 6 branches.....	\$35.00 per 100
2nd size, 6 to 12 branches.....	45.00 per 100
1st size, 10 to 16 branches.....	50.00 per 100

2-year-olds, pot grown:

3rd size .....	\$ 60.00 per 100
2nd size .....	75.00 per 100
1st size, specimen .....	100.00 per 100

Same varieties as above, and others.  
Cash please. Add 5 per cent for packing.

A. SCHULTHEIS,

316 19th St., College Point, N. Y.

Northern grown  
FRENCH HYDRANGEAS.

Dormant stock.

Now booking orders for fall delivery.

Mixed varieties, blue and pink.

4-in., branched .....	35c each
5-in., branched .....	50c each
6-in., branched .....	75c each
7-in., branched .....	\$1.00 each

Cash or C. O. D.

J. J. LE BORIOUS,

921 East Third St., Duluth, Minn.

HYDRANGEAS.

All the best French kinds and Otaksa, exceptionally good this year; popular sorts, like Baby Bimbenet, Lille Mouillere, Mme. Maurice Hamar, by the 1000, from 4-in., 5-in., 6-in. and 7-in. pots, 25c, 35c, 50c and 75c each; specimen plants up to \$3.00 each.

Get our list and have them shipped now, while they are full of life and easy to establish again, one of the secrets of success.

Also a big lot from 2-in., \$8.00 per 100. They, too, may bloom.

J. L. SCHILLER,

929 Prouty Ave., Toledo, O.

HYDRANGEAS.

Good French varieties.

2 1/2-in.,	\$6.50 per 100, \$60.00 per 1000.
4-in.,	\$20.00 per 100.
5-in.,	\$30.00 per 100.

HEAVY FIELD-GROWN SPECIMENS.  
8 to 10 shoots, fine for specimen tubs.  
\$7.00 per doz., \$50.00 per 100.

THE STORRS & HARRISON CO.,  
Painesville, O.

FRENCH HYDRANGEAS.

A No. 1 pot-grown quality.

Short, bushy, full and well ripened plants, the kind that will easily force for Easter.

Following sizes with prices that are below their values; colors pink and blue:

4-in. pots .....	\$20.00 per 100
5-in. pots .....	35.00 per 100
6-in. pots .....	50.00 per 100
7-in. pots .....	75.00 per 100

ZIEGER & SONS,

Germantown, Philadelphia, Pa.

Hydrangeas: Extra fine French Blue and Pink, 4-in., 5-in., 6-in. and 7-in., 35c, 50c, 75c and \$1.00 each, respectively. This stock is sure to please you. Order while it lasts.

2-year-old field-grown, extra fine, good for forcing and for specimen tubs; in the following separate varieties: Lille Mouillere, Rouquet Rose, Baby Bimbenet, Mme. E. Mouillere as Mme. Chautard, \$7.00 per doz., \$50.00 per 100.  
S. S. Skidelsky & Co., 50 Park Place, New York.

FIELD-GROWN HYDRANGEAS.

French and Otaksa. This is No. 1 stock and will make good big 4-in., 5-in. and 6-in. plants.

Cash.	
Plants for 4-in. pots.....	25c each
Plants for 5-in. pots.....	35c each
Plants for 6-in. pots.....	50c each

HUMM & JONES, OBERLIN, O.

Hydrangea Otaksa, field-grown for forcing, all sizes, 25c to \$1.50; Hydrangea Japonica, the true blue, 40c to 75c; French varieties, pink and white, 35c to 75c.

Mountain View Floral Co., Portland, Ore.

## HYDRANGEAS—Continued

## STRONG FIELD-GROWN PLANTS.

Hydrangeas, Baby Bimbenet, Lille Mouillere, Mme. Chautard and Mme. Hamar, in mixture, 2 to 4 branches, 25c each; 4 to 6 branches, 35c each; Otaksa, same sizes, 5c cheaper. Cash.

SILVIEUS & SILVIEUS,  
Ashtabula, O.

## HYDRANGEAS.

3-in. pots, \$8.00 per 100.  
4-in. pots, \$15.00 to \$25.00 per 100.

WALTER ARMACOST & CO.,  
321 East 4th St., Los Angeles, Cal.

## HYDRANGEAS.

4-in., 15c;  
5-in., 30c;  
6-in., 40c.

J. V. LAVER,

704 State St., Erie, Pa.

French Hydrangeas, best pink; very fine plants, 5-in., \$40.00 per 100; 6-in., \$60.00 per 100; field plants for 5-in. and 6-in. pots, \$30.00 and \$40.00 per 100. John Dieckmann, Elm Grove, W. Va.

Hydrangea Otaksa, 2½-in., \$7.00; Baby Bimbenet, \$10.00; Otaksa, field-grown, \$25.00 per 100. Baur Floral Co., Erie, Pa.

Hydrangea Otaksa, 2½-in., \$6.00 per 100.  
Oak Grove Greenhouse, Tuskegee, Ala.

## IMPATIENS

Impatiens Sultan, orange-red, deep pink, white and violet rose; rooted cuttings, \$1.50 per 100; 2½-in., \$4.00 per 100.

Oak Grove Greenhouse, Tuskegee, Ala.

## IRISES

## STRONG, SELECTED, IRIS PLANTS.

	Per doz.	Per 100
Black Prince, velvety-black.....	\$1.20	\$ 8.00
Canary, yellow.....	1.00	6.00
Celeste, sky blue.....	1.20	8.00
Fairy, pale lavender.....	1.75	12.00
Flavescens, soft yellow.....	1.00	6.00
Florentina, blue and white, separate rate.....	1.00	6.00
Harlequin Melanais, variegated.....	1.00	7.00
Her Majesty, fine rose.....	1.20	8.00
Honorabilis, golden and brown.....	1.00	6.00
Juniata, clear blue, fine.....	1.50	10.00
Mme. Chereau, white fringed with azure-blue.....	1.00	6.00
Mrs. H. Darwin, waxy white.....	.75	5.00
Pallida Dalmatica, lavender.....	1.20	8.00
Purple King, full purple.....	1.10	7.00
Queen of May, soft pink, fine.....	1.20	8.00
Sans Souci, canary yellow.....	1.20	8.00
Sibirica, blue and white, separate rate.....	1.00	6.00

WELLER NURSERIES CO., INC.,  
United with Standard Bulb Co.,  
Formerly of Benton Harbor, Mich.,  
Holland, Mich.

## IRIS.

Bariensis, Nestor, Sans Souci, Sibirica Orientalis, Canary Bird and Lord Grey, \$4.00 per 100. Dorothea, Flavescens, Mme. Chereau, Royal King, Sappho, Sir Walter Scott, Florentina, Lilac Queen and The Bride, \$5.00 per 100. Perfection and Kochii, \$6.00 per 100. Eldorado, Pallida Dalmatica and Gertrude, \$15.00 per 100. 500 named kinds, 20 varieties, our selection, \$15.00. Cash.

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## IRISES, SELECTED DIVISIONS

for landscape planting.

Mme. Chereau, white frilled violet, \$5.00 per 100  
Celeste, sky blue..... 4.00 per 100  
Gertrude, rare violet blue..... 7.00 per 100  
Fairy, fragrant lavender..... 7.00 per 100  
Speciosa, purple..... 5.00 per 100

Packing free. Cash, please.

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Davenport, Ia.

## IRISES, SELECTED DIVISIONS.

	Per doz.	Per 100
Pallida, lavender.....	\$0.80	\$5.00
Mme. Chereau, white, edged blue..	.60	4.00
Honorabilis, yellow.....	.40	2.50
Trantrieb, pink.....	3.00	20.00
Good mixture.....	2.00	

Small divisions for planting, one-half the above prices.

BROOKLAND GARDENS, WOBURN, MASS.

## IRIS PALLIDA DALMATICA.

Juniata, Lobengrin, Loreley and others, 5c each; Mme. Chereau, Mrs. H. Darwin, Sibirica and others, at 3c each; Iris Koenig, 15c each. Not less than \$5.00 cash orders at above rates. Send for bargain list.

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## IRIS GERMANICA.

Separate colors, in light lavender, dark blue and yellow. Unnamed, but extra large-flowering stock, \$2.00 per 100, \$15.00 per 1000.

WINFIELD S. KIRCHER,

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## IRIS GERMANICA.

Nibelungen.....\$6.00 per 100, \$50.00 per 1000  
Mme. Chereau..... 2.50 per 100, 20.00 per 1000  
Princess Victoria.... 8.00 per 100, 70.00 per 1000

MOUNTAIN VIEW FLORAL CO.,

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Iris Flavescens is one of the best for Decoration day; a light shade of yellow; tall; many out at once. I have some extra fine stock for immediate delivery at \$8.00 per 100.

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Irises, Pallida Dalmatica and May Queen, 5c each; Florentina, Yellow Canary, Honorabilis and choice blues, 4c each; Sibirica, 3c each, \$2.50 per 100; Japonica, 10c each, \$7.50 per 100. L. Hemingway, Benton Harbor, Mich.

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Iris Germanica, Queen of May, Mme. Chereau, Sherwin Wright and several other choice varieties; strong divided roots, \$5.00 per 100; mixed, \$3.00 per 100.

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## IRISES, EIGHTY-SEVEN VARIETIES.

Nice young plants, true to name.

Special prices. Write for list.

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IRIS KAEMPFER, OR JAPAN IRISES.  
A choice collection of nineteen named varieties.

Send for list.

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Iris Sibirica Lady Godiva, very early white, \$4.00 per 100.

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Irises: Strong divisions; best, mixed varieties, \$3.00 per 100. Cash.

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Iris Germanica, a fine dark blue or purple and a sulphur white, separate colors, \$2.50 per 100. Strong divisions. N. O. Caswell, Delavan, Ill.

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## ENGLISH IVY.

Nice 4-in.,  
\$20.00 per 100, \$175.00 per 1000.  
5 per cent for packing.

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## HARDY ENGLISH IVY.

Field-grown plants, 2 to 3 feet, \$8.00 per 100, \$65.00 per 1000.

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## ENGLISH IVY.

Strong plants, from 2½-in. pots,  
\$5.00 per 100, \$45.00 per 1000.

THE CONARD & JONES CO.,

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Special offer: Allegheny Vine, or Improved English Ivy, 2½-in., \$1.00 per doz., \$7.00 per 100.  
English Ivy, 2½-in., \$3.50 per 100; 3-in., \$6.50 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

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Seventh Edition.

\$1.25 per copy, postpaid.

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Hardy Ivies, strong, field-grown, bushy plants, 2 ft. to 4 ft., \$7.00 per 100, \$60.00 per 1000.

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English Ivy, rooted cuttings, \$17.00 per 1000; strong 2½-in., \$5.00 per 100.

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Jasmines, Maid of Orleans, Revolutum Grandiflorum, 2½-in., \$5.00 per 100; 3½-in., \$15.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

Jasmines in variety, \$6.00 per 100, \$55.00 per 1000. George O. Overholser, Springfield, O.

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## LANTANAS

Michael Schmidt, best red Lantana. The above color is always scarce in early spring; better order yours now for immediate or later delivery. Our plants are not surplus stock, but are grown especially for the trade. Also have Jacob Schulz, Aurora, Radiation and Weeping; good, clean stock from 2-in. pots, \$5.00 per 100, \$45.00 per 1000.

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Lantanas, Radiation, Amile, Jacob Schulz, Aurora, Alba Perfecta, 50,000 2½-in., \$5.00 per 100, \$45.00 per 1000; Tethys, \$6.00 per 100. George O. Overholser, Springfield, O.

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Lantanas, five varieties, field-grown, ready for 4-in. pots, \$10.00 per 100.

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Lathyrus Latifolius, the hardy Sweet Pea, every florist should have some. Red, white and pink, 2-year, \$7.00 per 100.

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## READY NOW!

Lilium Regale, 1st size, 50c each; Lilium Regale, 2nd size, 35c each. Lilium Candidum, Madonna Lilies, 20 to 22 centimeters, \$145.00 per 1000. Lilium Henryii, 22 to 24 centimeters, \$35.00 per 100; Lilium Henryii, 20 to 22 centimeters, \$30.00 per 100.

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## LILIES.

Lilium Regale, new white, the jewel of all hardy Lilies; fall delivery; write for prices on large lot; \$50.00 per 100 for large blooming bulbs, 25 at 100 rate.

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## LILIUM TIGRINUM.

\$10.00 per 100. Cash.

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## VALLEY CLUMPS.

Holland Clumps, 5x5-inch, \$18.00 per 100; German Clumps, \$23.00 per 100. Prompt shipment. Cash or c. o. d.

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Holland pips, \$15.00 per 1000;

German pips, \$20.00 per 1000.

Prompt shipment. Cash or c. o. d.

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Lily of the Valley pips, \$2.00 per 100.

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Lobelia Kathleen Mallard, rooted cuttings, \$1.50 per 100 by mail.

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Mesembryanthemums, large pink, rooted cuttings, \$1.50 per 100, postpaid.

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Mesembryanthemums, large pink; rooted cuttings, \$2.00 per 100; 2-in., \$3.00 per 100.

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## MYRTLE FOR GRAVE COVERING.

Bunches, 15 to 20 leads, \$2.50 per 100.

Sample free on application.

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## ONARGA NURSERY COMPANY.

Largest wholesale growers of high-quality nursery stock for florists' trade in the central west.

	Per 100	Per 1000
Ampelopsis Veitchii, 2-year, full tops.....	\$15.00	\$125.00
Ampelopsis Veitchii, 3-year, full tops.....	17.50	150.00
Ampelopsis Veitchii, 4-year, full tops.....	20.00	
Clematis Paniculata, 2-year.....	20.00	150.00
Clematis Paniculata, 3-year.....	25.00	175.00
Climbing Rose Bushes, assorted, 2-year, No. 1.....	20.00	175.00
Spiraea Van Houttei, 2 to 3 ft.....	15.00	120.00
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Honeysuckle Bush, assorted varieties, 2 to 3 ft.....	15.00	100.00
Honeysuckle Bush, assorted varieties, 3 to 4 ft.....	20.00	150.00
Philadelphus, Syringa, 3 to 4 ft.....	20.00	150.00
Philadelphus, Syringa, 4 to 5 ft.....	25.00	200.00
Amoor River Privet, North, 18 to 20 ins.....	12.00	100.00
Amoor River Privet, North, 2 to 3 ft.....	15.00	120.00
Shade trees, fruit trees, Roses and perennials. Write for catalogue or call at the nursery and see our growing stock.		

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Southern florists, if you do any landscape work, let us know your requirements. We have all kinds of ornamentals and evergreens adapted for the south.

We will sell you assortments of plants for particular kinds of work at wholesale prices.

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2 to 3 ft., \$15.00; 3 to 4 ft., \$22.50; 4 to 5 ft., \$30.00; 5 to 6 ft., \$45.00; 6 to 8 ft., \$60.00; 8 to 10 ft., \$100.00 per 100. For Taxus and other young evergreens, etc., ask for surplus list.

WESTBURY ROSE CO., INC.,

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## SPIRAEA VAN HOUTTEI.

Extra fine lot of Spiraea Van Houttei

to offer this fall.

Send for price-list.

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**Ampelopsis Veitchii**, 1-year, extra selected, 18 to 24 ins., 2 or more branches, \$3.00 per 100, \$25.00 per 1000; 1-year lining out, \$5.00 per 1000. **Wisteria Chinensis**, purple, 1-year, strong, \$4.50 per 100, \$40.00 per 1000; **Venusta Alba**, 1-year, strong, \$6.00 per 100, \$55.00 per 1000. **Weigelia Rosea**, 1-year, \$15.00 per 1000; **Weigelia Variegata**, French varieties, 1-year, \$3.00 per 100. **Clematis Virginiana**, 2-year, \$10.00 per 1000. **Desmodium Cinerascens**, new, spikes of violet and lilac flowers, 1-year, \$5.00 per 100. **Deutzia Vilmorinae**, new, extra large, white-flowering, \$5.00 per 100. **Sophora Vicifolia**, new variety, for white and blue flowering hedges, defensive, 1-year, \$1.50 per 100. **Syringa Vulgaris**, 1-year, \$2.00 per 100, \$15.00 per 1000. **Rosa Multiflora**, 1-year, \$15.00 per 1000; **Rosa Rugosa**, 1-year, \$3.50 per 100. **Biota Orientalis**, Pyramidalis, nice, bushy, 1-year, \$7.00 per 1000; **Compacta**, nice, bushy, 1-year, \$9.00 per 1000. Cash from unknown parties. Send for list of other evergreens.

J. Dvorak, Nurseryman, Hempstead, L. I., N. Y.

Chestnuts from grafted trees, large, sweet, hardy and prolific, will make beautiful and profitable shade trees, 80c per lb., postpaid. Sample burr with nuts, 10c. Grafted trees, \$3.00. Cash.

Edwin H. Riehl, Station 4, Alton, Ill.

Let me price your nursery stock; no one packs better or ships quicker. Satisfaction guaranteed. W. H. Salter, Rochester, N. Y.

Write for wholesale price list of Nursery stock. Maywood Nursery Co., Maywood, Ill.

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Oleanders, white and pink; 8000 2½-in., \$7.00 per 100, \$65.00 per 1000. George O. Overholser, Springfield, O.

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**KENTIA BELMOREANA, SINGLE.**  
5-in. pot, 22 inches high.....\$ 1.25 each  
6-in. pot, 24 inches high..... 2.00 each  
6-in. pot, 28 inches high..... 2.50 each  
7-in. tub, 34 inches high..... 5.00 each  
**KENTIA FORSTERIANA, COMBINATION.**  
7-in. tub, 34 inches high.....\$ 5.00 each  
7-in. tub, 38 inches high..... 6.00 each  
9-in. tub, 40 inches high..... 8.00 each  
11-in. tub, 4½ feet high..... 20.00 each  
11-in. tub, 5 feet high..... 25.00 each  
11-in. tub, 5½ feet high..... 30.00 each  
Measurements from top of tub to top of palm in natural position.

JOSEPH HEACOCK CO., Wyncoote, Pa.

**LATANIA BORBONICA.**  
Seedling bench plants ready for 3-in. pots, \$25.00 per 1000.

**PHOENIX CANARIENSIS.**  
2-in. pot-grown, ready for 3-in., \$6.00 per 100, \$50.00 per 1000.

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**PHOENIX PALMS.**  
This is A No. 1 stock.  
Canariensis, made up 4 feet high, \$18.00; 5 feet, \$23.00; 6 feet, \$35.00; 8 feet from floor, \$45.00.

**Latania**, fine 2½-in., \$10.00 per 100.  
CARL HAGENBURGER, WEST MENTOR, O.

Palms, Phoenix Roebelenii, nice, bushy plants, 3-in., 50c each; 5-in., \$1.50 each. Cash with order.

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Kentias, 2½-in., \$12.00 per 100.  
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**COCOS PALMS.**  
2½-in., \$3.00 per dozen.  
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Palms, select 4-in., **Latania Borbonica**, \$35.00 per 100; **Forsteriana**, \$50.00 per 100.  
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**Latania Borbonica**, 14 to 18-in., 5 to 6 leaves, 50c each. No order for less than 10 accepted.  
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**Pandanus Veitchii**, nicely variegated plants, 2½-in. pot size, \$6.00 per 100; 3-in. pot size, \$8.00 per 100; 4-in. pot size, \$10.00 per 100; 6-in. pot size, \$15.00 per 100; 8-in. pot size, \$25.00 per 100; large specimen plants, 50c each; cuttings, \$5.00 and \$7.00 per 100. 20 per cent discount for cash with order.

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**PANDANUS VEITCHII**,  
at special low price,  
for finely colored stock,  
for 30 days. Write for  
special price.

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**PANDANUS VEITCHII, GREENHOUSE-GROWN**  
4-in., ready for shift, 75c each.  
WESTOVER NURSERIES,  
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**Pandanus Veitchii**, 6-in., \$2.00 each. Holton & Hunkel Co., 462 Milwaukee St., Milwaukee, Wis.

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#### 500,000 PANSY PLANTS.

We have been growing Pansy plants for the trade for eleven years and we have never had enough to supply the demand.

#### GIANT FLORISTS' MIXTURE.

Contains all the shades and colors, and a good percentage of copper, bronze, pink and red; which are sometimes scarce in other mixtures.

#### GIANT TRIMARDEAU, MIXED.

and winter-flowering Pansies in the following separate colors: March Beauty, dark blue; Celestial Queen, light blue; Ice King, white, and Winter Sun, yellow; July sown in frames, strong plants, \$3.50 per 1000. Parcel post prepaid, \$4.00 per 1000, except Gulf States, \$4.25 per 1000. We make a specialty of shipping to southern florists. Cash with order.

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### PANSIES. PANSIES.

Brown's  
Giant Prize Pansy  
plants.

Mixed colors,  
75c per 100, \$4.00 per 1000.  
Cash with order.

#### PETER BROWN,

124 Ruby St., Lancaster, Pa.

#### 500,000 PANSY PLANTS.

O'Neill's Special and Private Stock, fine, large plants; the best stock that can be bought; 50 or 60 different colors selected from our 100,000 plants every year; they run from 2½ to 3 inch in size; I have been growing these pansies for 25 years and I guarantee them to be the best on the market; very rich in color, mixed, \$5.00 per 1000; straight purple with lavender edge, \$10.00 per 1000. Cash.

JAMES O'NEILL PANSY GARDEN,  
Darkrun Lane, Frankford, Phila., Pa.

Pansy plants, very strong seedlings. Giant Trimardeau, \$3.00 per 100, prepaid; Bugnot's and Cassier's Odier, mixed, \$4.00 per 1000, prepaid. If not satisfactory return plants at once and I will return your money, also any postage you may have paid.

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Pansy plants from L. W. Goodell's Pansy Park strain; 8,000,000 plants from this well known mixture of over 50 of the choicest varieties; field-grown, well rooted, \$4.50 per 100; thinly sown, good as transplanted, \$1.00 per 100, \$5.50 per 1000. Cash.

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Pansies, my largest flowering mixture of show varieties; unsurpassed quality; strong, stocky plants; also white, yellow and blue in separate colors, \$3.50 per 1000, 5000 lots, \$3.00 per 1000, 500 at 1000 rate. 30 years' experience in growing Pansies.

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Pansy plants, Giant Trimardeau, Giant Florists' Mixture, also winter-flowering, March Beauty, Celestial Queen, Ice King and Winter Sun, strong, July sown, frame-grown plants, \$4.00 per 1000, postpaid, except Gulf States, \$4.25 per 1000. Cash, please.

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By planting well rooted, stocky Pansies from a well known strain, Steele's Private Stock seeds direct from originator. 70c per 100, \$4.50 per 1000, prepaid. Special price on large orders.

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Pansies: Seeds from Haage & Schmidt, Erfurt, direct; best varieties they offer and best mixtures; all remixed by us; seed sown thin and plants have 8 to 20 leaves; in moderate climate may be wintered without glass, \$3.50 per 1000. Garden Nurseries, Narberth, Pa.

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Steele's Private Stock,  
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\$4.00 per 1000, postpaid.

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#### FINEST PANSIES.

Seeds from Steele's Mastodon Private Stock; plants two months old, cold frame-grown, \$4.00 per 1000. Greenhouse Special, \$4.50 per 1000. Cash, please.

ELGIN PLANT CO., ELGIN, ILL.

Pansy plants, over 5,000,000 plants of our well known strain, also Steele's well known strain; none better; immediate delivery; strong plants, 50c per 100, \$4.00 per 1000, postage prepaid; \$3.50 per 1000, \$15.00 per 5000, by express.

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Pansy plants grown for us, from our own justly famed Florist Prize Mixture seed, \$4.00 per 1000, \$15.00 per 5000. Still have some of the seed, also, at \$6.00 per oz.

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Pansy plants, Mastodon, choice mixed, northern cool-grown, making strong plants, \$4.00 per 1000, \$11.25 per 3000, \$17.50 per 5000. Ready for immediate shipment.

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Pansy plants, Steele's Greenhouse and Vaughan's International, extra large transplanted plants in bloom, \$1.60 per 100, \$15.00 per 1000. Cash. Brill Celery Gardens, Kalamazoo, Mich.

**PANSY PLANTS, STOCKY, WELL ROOTED.**  
From Steele's Best Mixture, \$4.00 per 1000.  
BERNDROTH'S GARDENS, GENEVA, O.

### STEELE'S PANSY SEEDLINGS.

Greenhouse Special, best for indoor and outside; stocky plants, \$4.00 per 1000. Cash.

SUNNY POINT FLORAL CO.,  
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Pansies in bud and bloom, field-grown, strong plants, \$3.25 per 1000; also Steele's Special Mixture in bud and bloom, \$4.00 per 1000, \$11.00 for 3000. De Meester, Florist, Humboldt, Ia.

### GIANT-FLOWERING PANSIES.

Strong plants unsurpassed for rich colorings, \$4.50 per 1000, prepaid. Carefully packed.

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Pansies: Very fine mixture of Bugnot, Cassier's Odier, Trimardeau, etc.; fine plants, \$3.50 per 1000, 5000 for \$15.00. Cash.

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Pansies, our own strain, good, strong seedlings, July sown, \$4.00 per 1000. Evenden Bros. Co., Williamsport, Pa.

Pansy plants, large-flowering strain with a wide range of colors, \$4.00 per 1000. Richard A. Irvine, Bay City, Mich.

### 200,000 PANSY PLANTS,

\$3.50 per 1000.

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Pansy plants, Giant Trimardeau, mixed, large flowering and choice colors; \$4.00 per 1000, \$15.00 per 5000. F. Danley, Macomb, Ill.

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Pansies, Mastodon strain, strong, stocky seedlings, \$4.00 per 1000. H. Hills, Bristol, Ind.

### PELARGONIUMS

#### OCTOBER LIST OF PELARGONIUMS.

Easter Greeting, Gardener's Joy,  
Wurtembergia, Prince Bismarck,  
Swabian Maid, Eastern Star,  
Graf Zeppelin,  
2-in., \$10.00 per 100, \$90.00 per 1000.  
3-in., \$12.00 per 100, \$110.00 per 1000.  
4-in., \$17.00 per 100, \$160.00 per 1000.

This is first-class stock from America's most successful grower of Pelargoniums. Order now. You will make good money growing this stock on.

Add 5 per cent for packing.

AMERICAN BULB CO.,  
172 N. Wabash Ave., Chicago, Ill.

### PELARGONIUMS.

Just the time to buy to grow on for Easter. Mothers' day and Memorial day.

Easter Greeting, Wurtembergia, Swabian Maid, Gardener's Joy, Graf Zeppelin, Prince Bismarck, Lucy Becker, Eastern Star and Wolfgang Goethe; 2-in. ....\$10.00 per 100, \$ 90.00 per 1000  
3-in. .... 12.00 per 100, 110.00 per 1000  
Easter Greeting and Swabian Maid.  
4-in. ....\$17.00 per 100, \$160.00 per 1000

We are the largest growers of Pelargoniums in America. Stock is free from white fly.

R. M. HENLEY,

Pelargonium Specialist, Hartford City, Ind.

### PELARGONIUMS.

Easter Greeting, 3-in. ....\$12.00 per 100  
Wurtembergia, 3-in. .... 12.00 per 100  
This stock is cut back; well branched; absolutely free from white fly and other insects, and will make you great big stock for spring sales. Cash with order.

C. L. HUMPHREY, ZANESVILLE, O

### NO CLEANER STOCK TO BE HAD.

Now is the time to buy your Pelargoniums. Easter Greeting, Wurtembergia, Swabian Maid, Gardener's Joy, Graf Zeppelin, Prince Bismarck, Lucy Becker, Eastern Star, Wolfgang Goethe, 2-in., \$10.00 per 100, \$90.00 per 1000; 3-in., \$12.00 per 100, \$110.00 per 1000; Easter Greeting and Swabian Maid only, 4-in., \$17.00 per 100, \$160.00 per 1000.

S. S. SKIDELSKY & CO.,  
50 Park Place, New York, N. Y.

### PELARGONIUMS.

Wurtembergia, Lucy Becker, Swabian Maid and Easter Greeting, fine 2½-in., \$9.00 per 100. No packing charges; can be packed in moss with out soil if desired. Not a white fly on the place.

LOS ANGELES GERANIUM CO.,  
Sawtelle P. O., Los Angeles, Cal.

**PELARGONIUMS, STRONG STOCK.**  
Easter Greeting, Lucy Becker, Zeppelin, Gardener's Joy, Caird, Swabian Maid, Wurtembergia and Eastern Star, strong 2-in., \$10.00 per 100, \$90.00 per 1000; fine stock, 3-in., \$15.00 per 100.

WINFIELD S. KIRCHER.

Cyclamen Specialist, Dedance, O.

### STOCK NOW FOR NEW SEASON.

Easter Greeting and seven sports, fine 2½-in., \$10.00 per 100, \$90.00 per 1000; 3-in., \$12.00 per 100, \$115.00 per 1000.

GULLETT & SONS, LINCOLN, ILL.

Pelargoniums, Easter Greeting, Wurtembergia and Swabian Maid, mixed only, strong 2-in., \$7.00 per 100. No white fly. Cash. Jacobs Bros., Peoria, Ill.



## PELARGONIUMS—Continued

## PELARGONIUMS.

Easter Greeting, Lucy Becker, Swabian Maid, Wurttembergia, four best Easter Greeting varieties, 2½-in. pots, \$10.00 per 100, \$95.00 per 1000.  
ROMAN J. IRWIN.  
43 W. 18th St., New York, N. Y.

Pelargoniums, Gardener's Joy, ready now, strong 2½-in., \$7.50 per 100; Easter Greeting varieties ready now, 7½c each.  
The Goshen Floral Co., Goshen, Ind.

2-IN.—EASTER GREETING—2-IN.  
Extra strong plants ready for 4-in.,  
\$10.00 per 100, \$90.00 per 1000.  
J. G. LAYTON, OLEAN, N. Y.

Pelargoniums, Easter Greeting and Wurttembergia, 5000 clean, strong 2½-in., 10c each; 3-in., 15c each. Cash.  
Lansing Floral Co., Lansing, Mich.

Pelargoniums: The four best varieties, strong stock, bushy plants, 4-in. pots, \$15.00 per 100. Cash. Zumbrota Greenhouses, Zumbrota, Minn.

Pelargonium Easter Greeting, rooted cuttings, \$4.50 per 100; 2-in., \$9.00 per 100.  
George Bros. & Co., New Kensington, Pa.

Pelargonium Lucy Becker, 2-in., \$7.00 per 100; 3-in., \$10.00 per 100.  
J. L. Johnson, DeKalb, Ill.

## PEONIES

PEONIES, STRONG DIVISIONS.  
NEW AND SCARCE VARIETIES.

Stock guaranteed true to name and free from disease.

	Each
Georgiana Shaylor (Shaylor 1912), flesh pink	\$ 5.00
Jubilee (Pleas 1910), purest white	12.50
Lady Alexandra Duff (Kelway 1902), delicate pink to white	8.00
Le Cygne (Lemoine 1907), creamy white	15.00
Mme. Gaudichau (Millet 1909), deep garnet almost black	6.50
Miss Salway (Kelway 1905), white with lilac center	8.00
Raoul Dessert (Dessert 1910), mauve shaded carmine-pink	10.00
Rosa Bonheur (Dessert 1905), light rose	8.00
Walter Faxon (Richardson), bright rose	8.00
Laurence (Lemoine 1911), creamy-white with tender rose	10.00
Laura Dessert (Dessert 1913), cream with canary-yellow center	20.00
Loveliness (Hollis 1907), flesh pink	4.00
Philippe Rivoire (Riviere 1911), amaranth-red	15.00
Glorious (Kelway 1910), delicate pink changing to white. Do not confuse this with Kelway's Glorious of 1909; entirely different	35.00
Kelway's Glorious (Kelway 1909), gleaming white	25.00
Bunker Hill (Hollis 1906), bright tyrian rose	12.00
The Gem (Pleas 1909), brilliant dark crimson	10.00
Lost Treasure, soft pink; very fine and rare	12.50
Frances Willard (Brand 1907), blush tinting cream	8.00
List of varieties for cut flowers on request.	

AMERICAN ROSE & PLANT CO.,  
Springfield, O.

WE HAVE 4 VARIETIES THAT ARE THE  
FLORISTS' CHOICE FOR CUT FLOWERS.

President Roosevelt, massive, dark red; with stiff stem, \$50.00 per 100.

Mont Blanc, light yellow, shading to cream, long stem, \$85.00 per 100.

Mme. Calot, Hydrangea pink, tinted silver, long and heavy stem, \$85.00 per 100.

Couronne d'Or, large white; strong stem, \$20.00 per 100. No order accepted for less than 50.

Felix Crousse	\$25.00 per 100
Duchesse de Nemours	20.00 per 100
Mme. de Verneville	20.00 per 100
Festiva Maxima	20.00 per 100
Richardson's Rubra Superba	40.00 per 100
Roem Von Boskoop	25.00 per 100

Our choice: 4 named varieties, \$20.00 per 100; mixed colors, \$10.00 per 100.

All good, sound roots and eyes. Cash.  
BRECKSVILLE DAHLIA FARM,  
Brecksville, O.

## PEONIES, GOOD VALUE.

At \$16.00: Lady Leonora, Light Red, Single Tall Red, Festiva.

At \$20.00: Mme. Crousse, Mme. De Verneville, Delicatissima, Festiva Maxima.

At \$24.00: Couronne d'Or, Etienne Mechin, red; Rubra Superba.

At \$30.00: Marguerite Gerard, Monsieur Dupont.

At \$60.00: Germaine Bigot, Octavie Demay.

At \$75.00: Adolphe Rousseau, Eugene Verdier.  
ORONOGO FLOWER GARDENS,  
Carterville, Mo.

## PEONIES, 3 TO 5-EYE DIVISIONS.

	Per 100
Unnamed Pink	\$10.00
Rubra Triumphans	40.00
American Beauty	25.00
Edulis Superba	18.00
Rubra Superba	22.00

Good, strong divisions; surplus stock.  
F. G. ELSNER & SON,  
3210 S. Ashland Ave., Chicago, Ill.

## SIX-YEAR-OLD CLUMPS.

To clean up an old field, will offer, subject to prior sale, 6-year clumps, not less than 5 of any variety.

100 Couronne d'Or	\$2.00 each
75 La Tulipe	2.00 each
25 Princess Beatrice	3.00 each
25 Plutarch	3.00 each
10 La Rosiere	3.00 each
100 Richardson's Grandiflora	3.00 each

Cash with order.  
D. W. O. RUFF,  
Buena Vista Gardens, St. Paul, Minn.

RELIABLE PEONIES.  
3 to 5 eyes and roots.

	Per 100
Boule De Neige	\$20.00
Edulis Superba	20.00
Festiva Maxima	25.00
Mons. Jules Elie	40.00
Queen Victoria	20.00
Rubra Superba	40.00
Mixed, all colors	15.00

WELLS NURSERIES CO., INC.,  
Holland, Mich.

## PEONIES.

Absolutely true to name.

Strong 3 to 5-eye divisions.

Felix Crousse, brilliant red	\$45.00 per 100
Beaute de Villecande, lively pink	22.50 per 100
Zona Gale, cream and pink	22.50 per 100
Marcella, nearest to yellow	22.50 per 100
Adela, light pink	22.50 per 100
Edulis Superba, early pink	20.00 per 100

ROHLFS' NURSERIES,  
Davenport, Ia.

PEONIES, STRONG DIVISIONS.  
3 to 5 eyes.

Agnes Mary Kelway	Mme. Loise mere,
Dr. Bretonneau	Mons. Barral,
Grandiflora Lutescens	Mons. Bastien le Page,
L'Indispensable	Rose d'Amour,
Lucree	Ville de Nancy,
Meissonier	Zephyrus.

Strong, healthy stock, \$2.00 per 10.  
MOVILLA GARDENS, HAVERFORD, PA.

## A GOOD ASSORTMENT.

Peonies, 6 varieties, 2 white, 2 pink and 2 red; 3 to 5 eyes per plant.

Queen Victoria	\$20.00 per 100
Festiva Maxima	20.00 per 100
Eugenie Verdier	25.00 per 100
Claire Dubois	25.00 per 100
Felix Crousse	25.00 per 100
Officinalis Rubra	20.00 per 100

PETER WEILAND, NEW CASTLE, IND.

Peonies: Officinalis, Rubra, Festiva Maxima, Floral Treasure, Verdier, Queen Victoria, Joan d'Arc and Modeste, good divisions, 15c each; Louis Van Houtte, Grandiflora Rubra, Charlemagne, Humel and Rubra Superba, 20c each. A few of 25 other very choice, standard varieties; whole clumps, all sizes and large divisions at right prices. What do you want?  
L. Hemingway, Benton Harbor, Mich.

## MAGNIFICENT BRAND COLLECTION.

We are now offering to the trade almost the entire line of these Peonies. Trade list will be furnished upon request to any one entitled to trade prices. We are, also, quoting most of the cut flower varieties, together with the finest list in the world of the choice and scarce American, English, and French sorts.  
BRAND NURSERY CO., FARIBAULT, MINN.

## PEONIES, STRONG DIVISIONS.

	Per 100
Delicatissima	\$23.00
Alexandrina	20.00
Dr. Bretonneau	15.00
Duchesse de Nemours	16.00
Couronne d'Or	20.00

W. F. SCHNEIDER, ELMHURST, ILL.

## PEONIES: SURPLUS.

Felix Crousse, Officinalis Rubra, Tenuifolia f. pl., Monsieur Krelage, Ne Plus Ultra, Alexander Dumas, Meissonier, Charlemagne and Frangans. Send for price list.

LITTLEFORD NURSERIES CO.,  
Downers Grove, Ill.

## UNNAMED PEONY.

Enchantress-pink shade; a few days later than Maxima; a good one; 3 to 5 eye divisions, \$10.00 per 100. Want to clean up surplus.

WINFIELD S. KIRCHER,  
Cyclamen Specialist, DeLancey, O.

## PEONIES.

## SEND FOR COPY

of our new wholesale list of 60 varieties, all first class stock

THE PFEIFFER NURSERY,  
Winona, Minn.

## PEONIES.

Unnamed, mixed, splendid varieties, strong divisions, \$1.50 per doz., \$10.00 per 100.  
JACOB SCHULZ COMPANY, INC.,  
Nursery Department,  
550 S. Fourth Ave., Louisville, Ky.

## PEONIES: STANDARD VARIETIES.

Queen Victoria, Edulis Superba, Officinalis Rubra and other varieties.  
Write for price list.  
H. G. NORTON, PERRY, O.

"HOW WE MAKE MONEY ON PEONIES."  
Ask for Florists' Problems No. 6.  
Sarcocoe Nurseries Peony Fields.  
WILD BROS. NURSERY CO.,  
Box 528, Sarcocoe, Mo.

Peonies, Lord Kitchener, Karl Rosenfield and Baroness Schroeder, 1-year, \$1.50.

L. F. Dintelmann, Belleville, Ill.

Peony Festiva Maxima, strong 3 to 5 eye roots at the exceedingly low price of \$17.00 per 100. \$160.00 per 1000. Unnamed white and pink, good stock, \$10.00 per 100.  
S. S. Skidelsky & Co., 50 Park Place, New York

Peonies, Festiva Maxima, Grandiflora Boscana and Magnifica, 3 to 5 eyes, \$25.00 per 100.  
Irvington Peony Gardens, Indianapolis, Ind.

Peonies: Write for our new wholesale list. Franklin Nursery, Richfield Station, Minneapolis, Minn.

Peonies: Strong divisions ready for shipment. Send for wholesale list.  
Shenandoah Nurseries, Shenandoah, Ia.

Peonies, mixed varieties, \$8.00 per 100.  
H. Hills, Bristol, Ind.

Peonies, finest named, 20c each. List free.  
W. H. Salter, Box 516, Rochester, N. Y.

Peonies, Festiva Maxima and Frangans.  
Wm. Mandel, Nurseryman, Bloomington, Ill.

Peonies: 26 acres.  
W. A. Reiman, Vincennes, Ind.

## PETUNIAS

## DOUBLE AND SINGLE PETUNIAS.

Rooted cuttings, \$2.50 per 100, \$20.00 per 1000. Ready October. Orders booked now and filled in rotation.

ROMAN J. IRWIN,  
43 W. 18th St., New York, N. Y.

Double Petunias, largest and finest Ruffled Giants grown, variegated, extra fine, rooted cuttings, \$2.00 per 100; 2½-in., \$5.00 per 100.  
Mt. Pleasant Greenhouses, Mt. Pleasant, Mich.

Double Petunias, good assortment of colors. 2-in., \$5.00 per 100.  
Richard A. Irvine, Bay City, Mich.

Double Petunias, fine, mixed 2-in., \$3.00 per 100. Cash. Byer Bros., Chambersburg, Pa.

## PHLOXES

## HARDY PHLOXES.

Strong, field-grown divisions.

Mrs. Jenkins, pure white;  
Richard Wallace, white, crimson eye;  
Eclairer, purple crimson;  
Amelia, pink, lighter edge.  
Any of the above, \$8.00 per 100. Ask for trade-list of Peonies, Irises, etc.

THE PFEIFFER NURSERY, WINONA, MINN.

Phlox Subulata, splendid for borders or ground covers, especially useful for covering graves; blooms Memorial day; pink or white; strong 2-year-old, \$7.00 per 100.  
Thomas J. Murphy, 409 Erie St., Painesville, O.

Phlox Subulata, pink or white, strong 2-year-old, \$6.00 per 100.

The Havice Nursery, West Park, O.

Hardy Phlox, mixed colors, red, pink and white, \$5.00 per 100 divisions.  
N. O. Caswell, Delavan, Ill.

## PHYSALIS

Physalis Franchetti, or Chinese Lantern Plant, extra strong, \$8.00 per 100, \$70.00 per 1000.  
Rock's Flower Gardens, Independence, Mo.

## PHYSOSTEGIAS

Physostegias, white only, \$2.00 per 100, \$15.00 per 1000. F. M. Palmeter & Son, Janesville, Wis.

## PITTOSPORUMS

Pittosporum Tobira, 4 to 6 ins., transplanted, \$15.00 per 100. Well rooted cuttings, \$10.00 per 100, \$75.00 per 1000.  
Thomasville Nurseries, Thomasville, Ga.

## PLATYCODONS

Platycodons, extra good sets, 5c each.  
L. Hemingway, Benton Harbor, Mich.

## PLUMBAGOS

Plumbago, blue, 2-in., \$6.00 per 100, \$60.00 per 1000. Bird Forrest, Florist, Waxahachie, Tex.

## POINSETTIAS

## TRUE CALIFORNIA POINSETTIAS.

This stock is grown from stock plants grown in California. They can be grown quite different from the old variety of Poinsettias. Last winter at times we would grow them real dry, then real wet, then in a 70 degree temperature, again in a 50 degree temperature to try them out.

After such treatment, we grew them with beautiful foliage from the ground up, and with an extra large bloom of the most dazzling splendor.

We are offering 2-in. stock of this same variety, as we grow no other, at \$8.00 per 100. Cash with order.

C. L. HUMPHREY, ZANESVILLE, O.

## GOOD VALUE.

2½-in. Poinsettias, \$7.00 per 100, \$65.00 per 1000.

3-in. Poinsettias, \$9.00 per 100, \$85.00 per 1000.

4-in. Poinsettias, \$18.00 per 100, \$150.00 per 1000.

J. V. LAVER,

704 State St., Erie, Pa.

Poinsettias, strong 2½-in., 7c each. Cash with order. I. O. Kemble, Marshfield, Mo.

**POINSETTIAS, IN 2½-IN. POTS.**  
The true Christmas red,  
fine, healthy stock, shipped in paper pots,  
\$7.00 per 100. Cash.  
**LA CROSSE FLORAL CO., LA CROSSE, WIS.**

**POINSETTIAS, STRONG 2½-IN. STOCK.**  
Immediate delivery.  
\$9.00 PER 100, \$85.00 PER 1000.  
**ROSEMONT GARDENS,**  
116 Dexter Ave., Montgomery, Ala.

**WELL ESTABLISHED POINSETTIAS.**  
The finest Christmas kind, in paper pots, \$6.00  
per 100. Packing, 5 per cent.  
**GULLETT & SONS, LINCOLN, ILL.**

Poinsettias, true Christmas red, extra strong,  
2½-in., \$8.00 per 100, \$75.00 per 1000. Add 5  
per cent for packing charges.  
**O. H. Frey, Lincoln, Neb.**

Poinsettias, strong 2½-in., \$8.00 per 100, \$75.00  
per 1000; 3-in., \$10.00 per 100.  
**S. S. Skidelsky & Co., 50 Park Place, New York.**

Christmas Red Poinsettias, well established,  
2½-in., \$8.00 per 100.  
**William L. Rock Flower Co., Kansas City, Mo.**

Poinsettias, strong 2½-in., packed in paper  
pots, \$7.00 per 100. Boxes and packing free.  
**Evenden Bros. Co., Williamsport, Pa.**

Poinsettias, strong 2½-in., 5c; 4-in., 8c each;  
must dispose of this stock to make room.  
**Wisely Flower & Seed Store, Murphysboro, Ill.**

Poinsettias, 1000 2½-in., \$75.00 per 1000.  
Shipped in paper pots.  
**J. O. Rennison Co., Sioux City, Ia.**

Poinsettias from 2½-in. pots, \$8.00 per 100,  
\$75.00 per 1000.  
**The Hammond Co., Inc., Richmond, Va.**

Poinsettias, strong 2½-in., \$8.00 per 100.  
**Otto P. Krueger, Toledo, O.**

#### PRIMULAS

**PRIMULA OBCONICA AND  
PRIMULA MALACOIDES.**  
Our Obconicas are the very best European  
production of Giant-flowering Primulas, and our  
Christmas colors consist of a collection which  
are big sellers. If in want of choice stock, and  
colors, then give these a trial. Very strong  
plants from 2½-in. pots, ready to shift either  
to 3-in. or 4-in. pots.

**MALACOIDES ROSEA SUPERBA.**  
Very strong stock from 2½-in. pots.  
We are offering all at \$5.00 per 100, \$42.00  
per 1000; 3-in., \$8.00 per 100, \$70.00 per 1000;  
250 at 1000 rate. Cash.  
**FREEMPORT FLORAL CO., FREEMPORT, ILL.**

#### PRIMULA OBCONICAS, GIGANTEA AND GRANDIFLORA.

In red, Rosea, Appleblossom,  
white and lilac.

from 2½-in. pots,  
\$5.00 per 100, \$45.00 per 1000;  
3-in., \$8.00 per 100.

**WETTLIN FLORAL CO.,**  
Hornell, N. Y.

#### EXTRA FINE OBCONICA PLANTS.

Our customers tell us it is a pleasure to receive  
such stock.

Obconica, 2-in. ready for 4-in. .... \$4.50 per 100  
Obconica, 3-in. .... 7.50 per 100  
Obconica, 4-in. .... 15.00 per 100  
Malacoides, a large-flowering strain, 2-in., \$4.00  
per 100. Cash. We aim to please you.

**M. S. ETTER,**  
The Home of Primroses, Shiremanstown, Pa.

**25,000 PRIMULA OBCONICA,**  
Gigantea and Grandiflora,  
Kermesina, Rosea and Appleblossom.  
2-in., ..... \$ 5.00 per 100  
2½-in. .... 6.00 per 100  
3-in. .... 9.00 per 100  
4-in. .... 18.00 per 100  
The best "what am" and 10 per cent off on  
orders \$10.00 or more. Cash with order.  
**ABBY AVENUE GREENHOUSES, DAYTON, O.**

**PRIMULA OBCONICA GRANDIFLORA.**  
From 3-in. pots ..... 10c each  
From 4-in. pots ..... 18c each  
From 5-in. pots ..... 35c each  
The finest stock we ever handled; can ship  
immediately, or will book order for later deliv-  
ery. Call with your truck and see our outfit,  
both of Primula and Cyclamen.  
**O. F. MAHAN & CO.,**  
R. No. 8, Dayton, O.

**PRIMULAS, OBCONICA AND CHINENSIS.**  
Best varieties separate; also Malacoides, 2½-  
in. pots, \$7.00; 3-in. pots, \$12.00 per 100.

**NEW PRIMULA MALACOIDES.**  
Conspicuous, large, clear rose with yellow cen-  
ter, 2-in. pots, \$8.00 per 100, \$75.00 per 1000.  
**ROMAN J. IRWIN,**  
43 W. 18th St., New York, N. Y.

**PRIMULA OBCONICA GIGANTEA.**  
Large-flowering, separate colors or mixed,  
plenty of dark red;  
3-in., \$9.00 per 100;  
2-in., \$5.00 per 100.  
**TOLEDO GREENHOUSE,**  
2829 Chestnut St., Toledo, O.

Primula Obconica, fine stock, 3-in. pots, \$10.00  
per 100. To make room for other stock we  
offer fine 2-in., \$4.00 per 100.  
**Fosteria Floral Co., Fosteria, O.**

#### PRIMULA OBCONICA GIGANTEA.

Our own strain, and our reputation for this  
strain warrants us in saying that it is the very  
best obtainable; this stock is in very fine shape  
and ready to be transferred to larger sizes.  
2½-in. .... \$ 7.00 per 100  
3-in. .... 15.00 per 100

**THE PARK FLORAL CO.,**  
1643 Broadway, Denver, Colo.

**40,000 PRIMROSES.**  
Gigantea Hybrida, Fimbriata, Arendsii, Rosea  
and Kermesina; Grandiflora, Alba, Fire Queen;  
Sanguinea, Rosea, Kermesina, Hybrida and Blue;  
Malacoides, Alba and Lavender, special for 2  
weeks, extra fine 2-in. stock, \$2.50 per 100,  
\$20.00 per 1000. Cash.  
**BYER BROS., CHAMBERSBURG, PA.**

**PRIMULAS, OBCONICA AND CHINENSIS.**  
Clean, healthy plants.  
Obconicas, Gigantea and Grandiflora  
in separate colors,  
2½-in. pots, \$5.00 per 100.  
Primula Chinensis, strong A No. 1  
stock, 3-in. pots, \$10.00 per 100.  
**F. E. BLAKE, MARION, O.**

**PRIMULA OBCONICA, GIANT-FLOWERING.**  
4-in. .... \$25.00 per 100, \$225.00 per 1000  
Strong 3-in., ready to shift, \$10.00 per 100,  
\$100.00 per 1000. This is fine stock.  
Obconica and Malacoides, 2-in., \$5.00 per 100.  
**WINFIELD S. KIRCHER,**  
Cyclamen Specialist, Defiance, O.

**PRIMULA MALACOIDES.**  
3-in. pots ready to shift,  
\$10.00 per 100. Cash with order.  
**CRONMEYER GREENHOUSES,**  
Broome Co. Deposit, N. Y.

**PRIMULA OBCONICA, BEST STRAIN.**  
Red and pink only, 2½-in., \$6.00; 3-in., \$10.00;  
5-in., in full bloom, \$40.00 per 100.  
**LAKEWOOD CEMETERY GREENHOUSES,**  
3600 Hennepin Ave., Minneapolis, Minn.

Primula Obconica Miller's Giant, fine 3-in.,  
\$6.00 per 100, 2-in., \$4.00; Malacoides, 3-in.,  
\$5.00 per 100; 2-in., \$3.50. Cash. These plants  
are sure to please you.  
**J. W. Miller, Shiremanstown, Pa.**

Primula Obconica, Arends' Ronsdorfer strain,  
mixed colors with plenty of Christmas red,  
4-in., \$12.00 per 100; 2½-in., \$5.00 per 100, 200  
for \$9.00. Charles Whitton, York St. and Gray  
Ave., Utica, N. Y.

Primula Obconica, Gigantea, Rosea, Appleblos-  
som, Kermesina and Caerulea, both Schiller's  
and Dreer's strains, strong plants, ready for  
4-in., \$5.00 per 100, \$45.00 per 1000. Packing  
free.  
**F. H. De Witt & Co., Wooster, O.**

Primula Chinensis, red for Christmas, pink  
white, white with yellow eye, elegant plants  
ready for shift, \$5.00 per 100.  
Primula Malacoides, \$5.00 per 100.  
**Richard A. Irvine, Bay City, Mich.**

Primula Obconica, very fine 2½-in. plants,  
separate colors or mixed; also Primula Mala-  
coides, \$6.00 per 100, \$50.00 per 1000.  
**S. S. Skidelsky & Co., 50 Park Place, New York.**

Primula Obconica, Schiller's strain, fine plants,  
3-in., \$5.00 per 100. We need the room. Samples  
mailed on request. Cash.  
**Geo. A. Halladay, Bellows Falls, Vt.**

Primula Obconica: Colors, white, lavender and  
rose; strong 4-in. ready for 5-in., \$12.00 per 100.  
No charge for packing. Cash.  
**Riverside Greenhouses, Appleton, Wis.**

Primula Obconica and Chinese Primroses,  
Arends' Ronsdorfer strain, fine, large plants,  
mixed colors, ready to shift, \$12.00 per 100, 200  
for \$20.00. **Edward Whitton, Utica, N. Y.**

Primula Malacoides, good plants in 2½-in.  
pots, \$5.00 per 100, \$47.50 per 1000. Cash or  
reference.  
**Frank Oechlein, 4911 W. Quincy St., Chicago, Ill.**

Primula Obconica, fine plants and colors, 2½-  
in., \$6.00; Malacoides, \$5.00 per 100; Obconica,  
4-in. in bloom, 25c each.  
**Henry Smith Floral Co., Grand Rapids, Mich.**

Primula Obconica, Rosea and Appleblossom,  
extra strong 2½-in., \$6.00 per 100. New City  
Floral Co., 61st and Throop St., Chicago, Ill.

Primula Obconica, pink and red; 4-in., 20c  
each. Fine stock. Cash.  
**Hammerschmidt & Clark, Medina, O.**

**PRIMULA OBCONICA KERMESINA.**  
250 2½-in. ready for 4-in., \$7.00 per 100.  
**A. C. FLORAL CO., ARKANSAS CITY, KAN.**

Most stock listed in these columns is grown  
specially for wholesaling, and no stock is "sur-  
plus" for long if offered here.

Primula Obconica Gigantea, assorted, 2½-in.  
pots, \$6.00 per 100. Ready for delivery.  
**Bland & Steinmetz, Independence, Ia.**

Primula Obconica, 2½-in. pots, \$5.00 per 100  
\$45.00 per 1000.  
**Holton & Hunkel Co., Milwaukee, Wis.**

Primula Obconica, large flowering, 3½-in., 8c  
each. **Levant Cole, Battle Creek, Mich.**

Primula Malacoides Rosea, 2½-in., \$5.00 per  
100  
**Baur Floral Co., Erie, Pa.**

#### PRIVET

California Privet, 1-year old, cut back once,  
good for low hedges or growing on, 10 to 12  
inches, \$3.25 per 100, \$30.00 per 1000; 2-year-old,  
cut back twice, 18 to 30 inches, \$5.50 per 100,  
\$50.00 per 1000. Packed free. Cash with order.  
**Clement S. Levis, Delaware Co., Aldan, Pa.**

#### PYRETHRUMS

Pyrethrum Hybridum, single, mixed colors,  
large clumps, \$12.00 per 100.  
**Wm. F. Krueger, 516 Potter St., Toledo, O.**

#### RASPBERRIES

**RASPBERRY PLANTS.**  
St. Regis Everbearing ..... \$13.00 per 1000  
Black Cumberland ..... 15.00 per 1000  
Will make price on quantity.

**LAHR'S FLOWER SHOP,**  
208 N. 9th St., LaFayette, Ind.

St. Regis Raspberry, strong canes, 75c per  
100, \$7.00 per 1000.

**Wytheville Floral Co., Wytheville, Va.**

Raspberries, Cumberland and Black Pearl; also  
El Dorado Blackberries.

**Wm. Mandel, Nurseryman, Bloomington, Ill.**

#### ROOTS

Eight-year-old Asparagus roots, also Rhubarb  
and Chicory roots for forcing. Asparagus, 8-year-  
old roots, \$7.00 per 100; Rhubarb roots, \$3.00 per  
doz.; Chicory roots, \$2.00 per 100.  
**Warren Shinn, Woodbury, N. J.**

#### ROSEMARY

Rosemary, rooted cuttings, \$3.00 per 100; 2-in.,  
\$6.00 per 100.

**George Bros. & Co., New Kensington, Pa.**

#### ROSES

##### ROSESI

We are booking orders for December 1 delivery  
for the following own-root Roses, 2-inch pot size.  
First-class plants for growing on for spring trade.

	Per 100
1000 Gruss an Teplitz H. O., 2-in. ....	\$10.00
3000 William R. Smith T. ....	8.00
2000 Jonkheer J. L. Mock H. T. ....	12.00
1000 Baby Rambler Ellen Poulsen B. B. ....	12.00
1000 Baby Rambler Echo B. R. ....	12.00
500 General Jacqueminot H. P. ....	10.00
1000 Columbia H. T. ....	12.00
500 Clio H. P. ....	10.00
500 Prince Camille de Rohan H. P. ....	10.00
500 Conrad P. Meyer H. R. ....	10.00
8000 Sunburst H. T. ....	12.00
8000 Mrs. Aaron Ward H. T. ....	10.00
2000 Richmond H. T. ....	12.00
2000 Hadley H. T. ....	10.00
1000 White Maman Cochet T. ....	7.00
1000 Pink Maman Cochet T. ....	7.00
5000 Radiance H. T. ....	12.00
8000 Clothilde Soupert H. T. ....	8.00
8000 Hermosa B. ....	8.00
2000 Etoile de Lyon T. ....	8.00
4000 La France H. T. ....	10.00
2000 Kaiserin Augusta Victoria H. T. ....	9.00
2000 Caroline Testout H. T. ....	12.00
500 Magna Charta H. P. ....	10.00

500 Climbing Pearl ....	10.00
500 Climbing Gruss an Teplitz. ....	9.00
500 Excelsa ....	8.00
500 Gardenia ....	9.00
500 Dorothy Perkins ....	9.00
500 Dr. W. Van Fleet. ....	9.00
500 Wichuriana ....	8.00
500 Silver Moon ....	8.00
500 Baltimore Belle ....	9.00
500 Crimson Rambler ....	8.00
500 Climbing American Beauty. ....	10.00
500 White Rambler ....	9.00
500 American Pillar ....	8.00

#### WESTOVER NURSERIES.

Clayton, St. Louis County, Missouri.

##### ROSES!

	Per 100
2-year, field-grown, own-root.	
150 Climbing Pearl ....	\$40.00
100 Climbing Gruss an Teplitz. ....	35.00
150 White Rambler (Thalia) ....	35.00
100 American Pillar ....	40.00
150 Universal Favorite ....	35.00
100 Gardenia ....	35.00
100 Dr. W. Van Fleet. ....	35.00
100 Climbing Tausendschoen ....	35.00
300 Dorothy Perkins ....	35.00
50 Excelsa ....	35.00
100 Wichuriana ....	30.00
50 Clio H. P. ....	40.00
100 Prince Camille de Rohan H. P. ....	40.00
100 General Jacqueminot H. P. ....	40.00
50 Magna Charta H. P. ....	40.00
50 Duchess de Brabant H. T. ....	40.00
100 Hermosa H. T. ....	40.00
100 Pink Killarney H. T. ....	40.00
50 White Cochet ....	40.00
200 Radiance ....	40.00
50 Clothilde Soupert ....	35.00
500 La France ....	35.00

#### WESTOVER NURSERIES.

Clayton, St. Louis County, Missouri.

Roses: Write us for complete list of 2-year  
old, field-grown plants, forcing grade, including  
Roserie, the popular sport of Tausendschoen, of  
which again we have a limited quantity to offer.  
**S. S. Skidelsky & Co., 50 Park Place, New York.**

Hardy Roses, 2-year, 40 sorts; other plants and  
trees.  
**W. H. Salter, Rochester, N. Y.**

Good list of 2½ and 4-inch in best varieties  
**Leedle Co., Expert Rose Growers, Springfield, O.**



## ROSES—Continued

2-YEAR-OLD XX FIELD-GROWN  
ROSES FOR FORCING.

Baby Ramblers at \$50.00 per 100.  
Pink Baby Rambler, Jessie,  
Tausendschoen, Orleans.

HYBRID PERPETUALS AT \$45.00 PER 100.  
Capt. Hayward, Ohio,  
Gen. Jacqueminot, Hugh Dickson,  
Ulrich Brunner, Magna Charta,  
Mrs. J. H. Laing, Persian Yellow,  
Paul Neyron,

CLIMBING ROSES. STAKED-UP PLANTS  
at \$45.00 per 100.  
Dorothy Perkins, Hiawatha,  
Excelsa, Lady Gay,  
White Dorothy Perkins, Goldfinch,  
Dr. W. Van Fleet, Elizabeth Ziegler.

Rosaire (Dark Pink Tausendschoen),  
\$60.00 per 100.

HYBRID TEAS AT \$45.00 PER 100.  
Gruss an Teplitz, Killarney,  
etc.

ASK FOR COMPLETE LIST OF ROSES.

ROMAN J. IRWIN,  
43 W. 18th St., New York, N. Y.

PORTLAND FIELD-GROWN ROSE BUSHES  
FOR FORCING.

\$20.00 per 100, own-rooted stock;  
\$30.00 per 100, budded on Manetti.  
Baby Anna Mueller, pink;  
Baby Betsy van Ness, rosy red;  
Baby Crimson Rambler, crimson;  
Baby Catherine Zeimet, white;  
Baby Erna Teschendorf, carmine;  
Baby George Elger, copper;  
Baby Jessie, bright cherry;  
Mme. Cecile Brunner, reddish-pink;  
Baby Mrs. Cutbush, delicate pink;  
Baby Orleans, Geranium pink;  
Baby Perle d'Or, nankin yellow;  
Baby Tausendschoen, delicate pink.

\$20.00 per 100, \$150.00 per 1000.  
American Pillar, Crimson Rambler;  
Dorothy Perkins, pink or red;  
Flowerfairfield, Yellow Rambler.

George Arends (Pink Druschki), \$30.00 per 100.  
Try this Rose, it's the best forcing Rose  
known. Ask for complete price lists of Roses,  
Ornamentals and Perennials.

MOUNTAIN VIEW FLORAL CO.,  
Portland, Ore.

## FIELD-GROWN ROSES FOR FORCING.

Ramblers, tied up to stakes to ripen the wood,  
2-year-old, field grown, Dorothy Perkins, Excelsa,  
Tausendschoen, 30c.

Baby Ramblers, 1-year-old, field-grown, Baby  
Rambler, Baby Tausendschoen, Clothilde Soupert,  
Ellen Poulsen, Erna Teschendorf, 25c.

J. L. SCHILLER,  
920 Prouty Ave., Toledo, O.

## OWN-ROOT ROSES, 3-YEAR-OLD.

Dorothy Perkins, white, red, pink; Dr. W.  
Van Fleet, Alberic Barbier, Crimson Rambler,  
Tausendschoen, also Moss Roses budded on Mul-  
tiflora, all good 3-year-old plants, \$25.00.  
Crimson Baby Rambler, 2-year.....\$25.00  
White Baby Rambler, 2-year.....25.00

Cash with order.  
MIDDLEBUSH ROSERY,  
Middlebush, N. J.

CLIMBING ROSES.  
Strong, 2-year, field-grown stock.  
\$35.00 per 100.

1000 Hiawatha, 1000 Dr. Van Fleet,  
200 Sodeima, 800 Elizabeth Ziegler,  
7000 Dorothy Perkins, 500 Goldfinch,  
1500 White Dorothy Perkins.

A. N. PIERSON, INC., CROMWELL, CONN.

## ROSE STOCKS

## MANETTI

## HARDY ENGLISH STOCKS

5 to 8 m.m., 100 shillings per 1000.  
Terms net cash with order.

GREEN'S (late Hobbies),  
Norfolk Nurseries, Dereham, England.

ROSA MULTIFLORA JAPONICA.  
For budding, 3 to 8 m. m., \$10.00 per 100. For  
Taxus and other young evergreens, ask for sur-  
plus list.

WESTBURY ROSE CO., INC.,  
Westbury, L. I.

## RHUBARB ROOTS

Rhubarb roots, \$4.75 per 100.  
Harry J. Squires, Good Ground, N. Y.

## SCHIZANTHUS

SCHIZANTHUS HYBRIDUS.  
Well branched plants, extra good value, ready  
for shift. We only have a few of these which  
we are offering in 2½-in. pots, \$5.00 per 100.  
Cash, please.

ZETTLER FLORAL PRODUCTS COMPANY,  
Dayton, O.

## SEEDS

## SEEDS.

Dracaena Indivisa: Fresh ripe seeds that will  
make quick-growing, profitable plants for you.  
1000 seeds, 50c; 5000 seeds, \$2.00; 10,000 seeds,  
\$3.50, postpaid.

Asparagus Sprengeri: We have a new crop of  
plump, live seed, \$1.25 per 1000; 5000 seeds,  
\$5.00; 10,000 seeds, \$8.50, postpaid.

Kentia Forsteriana, fresh, live seeds, \$6.50 per  
1000.

SEVIN-VINCENT CO.,  
Wholesale Seed Growers,  
512 Washington St., San Francisco, Cal.

NEW CALENDULA  
GLOWING GOLD.

The best variety for greenhouse forcing.  
Now offered for the first time.  
The largest blossoms ever grown. Long, strong  
stems. Always comes double. Rich glowing gold  
in color. The very finest for cut flowers.  
Trade packet, 75c; ounce, \$4.00.

H. W. BUCKBEE,  
Rockford, Ill.

## GRASS SEED.

Fresh stock; highest germination.  
Per lb. Per 100 lbs.  
Perennial Rye Grass ..... 9½c \$ 9.00  
Italian Rye Grass ..... 9½c 9.00  
Pacific Rye Grass ..... 15½c 14.50  
Kentucky Blue Grass, 22 lb.  
grade ..... 48 c .....

SEVIN-VINCENT CO.,  
Wholesale Seed Growers,  
512 Washington St., San Francisco, Cal.

## CALENDULA SEED.

For Greenhouse Forcing.  
Do not waste your time and energy growing  
the common varieties of this popular cut  
flower. Try our new special forcing strain  
grown expressly for us; flowers are very large;  
long stem; fully double; rich orange color.

NO SINGLE FLOWERS,  
Per pkt., \$1.00; per oz., \$5.00.

AMERICAN BULB CO.,  
172 N. Wabash Ave., Chicago, Ill.

## SEEDS.

Rose Queen Sweet Peas.  
Greenhouse-grown.  
1 oz., \$3.00.  
2 ozs., \$5.00.

L. F. BENSON,

22nd and Park Ave., Indianapolis, Ind.

ASPARAGUS PLUMOSUS NANUS SEEDS.  
Immediate delivery, \$3.00 per 1000.  
5,000 to 10,000 lots.....\$2.75 per 1000  
25,000 to 100,000 lots.....2.50 per 1000

AMERICAN BULB CO.,  
172 N. Wabash Ave., Chicago, Ill.

Perennial seeds: Delphinium Belladonna, \$2.00  
per oz., \$20.00 per lb. Gold Medal Hybrids  
\$1.50 per oz., \$15.00 per lb.; Coreopsis Lanceo-  
lata, large type, 25c per oz., \$3.00 per lb.; Gall-  
ardia Grandiflora, 50c per oz., \$5.00 per lb.  
Wm. F. Krueger, 518 Potter St., Toledo, O.

See our display advertisement in this issue for  
full list of Pansy, Cyclamen and other seed that  
you need now.

S. S. Skidelsky & Co., 50 Park Place, New York

## SMILAX

Smilax, several times pinched back, strong  
2-in., \$3.00 per 100, postpaid.

A. W. Harris, Florist, Sleepy Eye, Minn.

Smilax, strong plants, 2½-in., \$6.00 per 100  
\$50.00 per 1000. Roman J. Irwin, 43 W. 18th  
St., New York, N. Y.

Smilax, pinched once, strong 2-in., \$5.00 per  
100, \$45.00 per 1000. See Fern and Cyclamen  
ads. Peters & Sons, Hillyard, Wash.

Smilax, extra strong 2½-in., \$30.00 per 1000.  
Baur Floral Co., Erie, Pa.

Smilax, 70 strong 3-in., 8c each.  
Montgomery Gardens, Sac City, Ia.

Smilax, strong 3-in., \$8.00 per 100. Cash  
please. Lanternier, Florist, Fort Wayne, Ind.

Smilax, strong and bushy, \$4.00 per 100.  
B. O. Johnson, Sterling, Colo.

Smilax, 500 cut back, strong 2-in., 5c each.  
O. B. Stevens, Shenandoah, Ia.

Smilax, 2000, \$5.00 per 100.  
Haentze Floral Co., Fond du Lac, Wis.

## SNAPDRAGONS

## JUST RIGHT TO PLANT.

Snapdragons, topped and branching.  
Free from rust. Ramsburg's seed only. We  
grow in small dirt bands which go with plant  
so the root is not disturbed. Packed in small  
shallow boxes carefully secured. "How to avoid  
rust" circular for the asking. No trouble with  
rust if you follow directions. Samples by mail  
for 25c if desired.

Golden Pink Queen, best of all.  
Silver Pink, standard light pink.  
Keystone, best dark pink.  
Nelrose, like Keystone but more dwarf.  
Light Pink.

Buxton's, clear pink lighter than Keystone.  
White, pure white large fine flower.  
Yellow, pure yellow, large fine flower, also  
Scarlet, Garnet and Fancy Mixed.  
\$5.00 per 100, \$45.00 per 1000.

Cash, or good references.  
GENEVA FLORAL CO., GENEVA, N. Y.

Snapdragons, transplanted seedlings, strong  
plants in white and pink only, \$3.00 per 100.  
Montgomery Gardens, Sac City, Ia.

## SNAPS!—SNAPS!—SNAPS!!!

## "Our Quality Excels"

2-in., fine, pinched.  
Grown from Ramsburg's and Allman's Seeds.  
Silver Pink.....5c each, \$45.00 per 1000  
Keystone Pink.....5c each, 45.00 per 1000  
Nelrose Pink.....5c each, 45.00 per 1000  
Phelps' White.....5c each, 45.00 per 1000  
Phelps' Yellow.....5c each, 45.00 per 1000  
Golden Pink Queen.....7c each, 65.00 per 1000  
Philadelphia Pink.....7c each, 65.00 per 1000

Ready October 20.

No charge for packing. Cash, please.  
HAMMERSCHMIDT & CLARK.

Medina, O.

## SNAPDRAGON.

2½-in. pots, \$6.00 per 100.  
Silver Pink, Keystone, Nelrose, Giant Yellow,  
Giant White, Garnet.

## NEW VARIETIES

## WORTH WHILE GROWING.

Per 100 Per 1000  
Orlando, terra cotta.....\$8.00 \$75.00  
Golden Pink Queen, very fine.... 8.00 75.00  
Golden Delight ..... 8.00 75.00  
Seed of all above varieties, see Display ad-  
vertisement.

ROMAN J. IRWIN,  
43 W. 18th St., New York, N. Y.

## NEW SNAPDRAGON.

Everblooming Pink; a new variety, 20 to 24-in.,  
beautiful shade of light pink, very free grower,  
and a wonderful producer, from fall and all  
through winter.

Clean, heavy stock from 3-in. pots for benching.  
\$30.00 per 100. Cash with orders.

C. A. PETERSON,

South Broadway, Tarrytown, N. Y.

## STOCK YOU NEED NOW.

Snapdragons from 2½-in. pots.  
Silver Pink .....\$5.00 per 100, \$45.00 per 1000  
Nelrose ..... 5.00 per 100, 45.00 per 1000  
Keystone ..... 5.00 per 100, 45.00 per 1000  
Phelps' White ..... 5.00 per 100, 45.00 per 1000  
Phelps' Yellow ..... 5.00 per 100, 45.00 per 1000

AMERICAN BULB CO.,  
172 N. Wabash Ave., Chicago, Ill.

## SNAPDRAGONS.

New Hybrid Pink and Silver Pink,  
pinched back,  
3-in., \$7.00; 2½-in., \$4.50 per 100.  
No packing charge. Cash.  
THE IMLAY CO., ZANESVILLE, O.

## SNAPDRAGONS.

2½-in., \$5.00 per 100, \$45.00 per 1000.  
Phelps' White, Enchantress, pink,  
Orlando, bronze, Golden Delight, yellow  
L. H. DORNBUSCH.

Hills & Dales Greenhouses, Dayton, O.

## SNAPDRAGONS.

Per 100 Per 1000  
Keystone, pinched, 2½-in.....\$5.00 \$45.00  
Red, very fine ..... 5.00 45.00  
SCHMIDT & MEINE,  
8121 Market St., Youngstown, O.

Snapdragons, Orlando, Golden Pink Queen,  
Phelps' White, Phelps' Yellow, Keystone, Nelrose  
and Silver Pink, clean, healthy stock, strong  
2½-in. plants, \$5.00 per 100, \$45.00 per 1000.  
S. S. Skidelsky & Co., 50 Park Place, New York.

## SNAPDRAGONS.

3-in. pots, \$6.00 per 100.  
Silver Pink, topped and branching; free from  
rust. Cash with order.  
H. A. BLASDELL, NORTH COLLINS, N. Y.

Snapdragon plants from Ramsburg's seed,  
Silver Pink, Golden Pink Queen, Yellow and  
White, good, clean, healthy; no disease or in-  
sects; 2½-in., \$5.00 per 100. We guarantee  
this stock. J. A. Farnworth & Son, Gallon, O.

## PINCHED SNAPDRAGONS.

Philadelphia Pink, ready for bench, 2-in.,  
\$8.00 per 100.  
Golden King, 2-in., \$5.00 per 100.

A. B. WILLIAMS, MT. VERNON, O.

Snapdragons, Silver Pink, Rose Pink, Giant  
White, Giant Yellow, Garnet, Keystone, Nelrose,  
2½-in., \$5.00 per 100. Lakewood Cemetery  
Greenhouses, 3600 Hennepin Ave., Minneapolis,  
Minn.

Snapdragons, Silver Pink, Nelrose, Keystone,  
Phelps' White and Phelps' Yellow, from 2½-in.  
pots, \$5.00 per 100, \$45.00 per 1000. Liberal  
extras. Try them. Alonzo J. Bryan, Wholesale  
Florist, Washington, N. J.

Snapdragons, cut back, mixed; most of these  
are pink yellow, red and white; clean stock,  
2½-in., \$6.50 per 100. Cash, please.  
H. W. Allersma, Grand Rapids, Mich.

SNAPDRAGON KEYSTONE PINK.  
Pinched back, strong 2½-in., \$5.00 per 100.  
EVENDEBROS. CO.,  
Williamsport, Pa.

Snapdragons, red, yellow and pink; cut back  
twice; strong stock, 2½-in., \$4.50 per 100.  
W. H. Schwan, Gibsonburg, O.

Snapdragon Keystone, pinched back, 2-in.,  
\$4.00 per 100, \$35.00 per 1000.  
Louis Linnemann, Jr., Des Plaines, Ill.

Snapdragons, Nelrose and Keystone, 2½-in.,  
\$6.00 per 100.

Holton & Hunkel Co., Milwaukee, Wis.



## STEVIAS

Stevias: Fine, large, field-grown clumps ready to bench, that will produce lots of bloom, \$15.00 per 100. Packed to ship.  
Henry Smith Floral Co., Grand Rapids, Mich.

Stevias, 2 1/4-in. pots, \$8.00 per 100; strong field-grown plants, \$20.00 per 100. Roman J. Irwin, 43 W. 18th St., New York, N. Y.

Stevia Double Dwarf, very strong 4-in. and 5-in., 12c and 25c each. Cash.  
J. A. Bissinger, Lansing, Mich.

Stevias, pinched back, good 2-in., \$4.00; 4-in., \$12.50 per 100. Winfield S. Kircher, Cyclamen Specialist, Defiance, O.

Stevia Double White, 2 1/4-in., 4c; 6-in., 20c each. Fine stock. Cash.  
Hammerschmidt & Clark, Medina, O.

Stevias from 2 1/4-in. pots, \$5.00 per 100, \$45.00 per 1000.

The Hammond Co., Inc., Richmond, Va.

Stevias, strong 2 1/4-in. branched, 5c each.  
O. Humfeld, Clay Center, Kan.

Stevias, dwarf, 2 1/4-in., \$5.00 per 100. 5 per cent packing charges. C. H. Frey, Lincoln, Neb.

## STOCKS

## LENOX STOCKS.

Selected plants, lavender, pink and white, 2 1/4-in. pots, \$9.00 per 100.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Winter-flowering Stocks, white and pink; 2 1/4-in., \$3.50 per 100. Cash.

W. A. Ballou, Wheaton, Ill.

## STRAWBERRY PLANTS

## STRAWBERRY PLANTS, READY NOW.

Per 1000  
Dr. Burrill, the million dollar strawberry... \$6.50  
Gibson, best midseason variety..... 6.00  
Senator Dunlap, the world's best strawberry 5.00  
Haverland, one of the best varieties..... 6.00  
Packing free. Cash with order.

H. TREDWAY & SONS,

R. R. No. 8, Dayton, O.

## POTTED STRAWBERRY PLANTS.

William Belt, largest, finest flavored, and heaviest bearer; other good varieties; large, fine plants ready now, \$5.00 per 100, \$45.00 per 1000.

QUAKER HILL NURSERY CO.,

Monroe, N. Y.

## THE ST. MARTIN STRAWBERRY.

Nice young plants, \$1.10 per doz., \$6.00 per 100, prepaid. Introduced at \$10.00 per dozen.  
F. C. HORNBERGER, HAMBURG, N. Y.

## STROBILANTHES

Strobilanthes, 2 1/4-in., \$7.00 per 100, \$65.00 per 1000.  
George O. Overholser, Springfield, O.

Strobilanthes, 2 1/2-in., \$4.00 per 100.

The McGregor Bros. Co., Springfield, O.

## THUYAS

## CHINESE ARBORVITAE.

Greenhouse-grown seedlings in 2 1/2-in. pots, ready to be shifted, strong plants, \$10.00 per 100.

ABERDEEN FLORAL CO., ABERDEEN, MISS.

## TRADESCANTIAS

Tradescantia, or Wandering Jew, Zebrina and Bicolor, rooted cuttings, \$1.00 per 100.  
Oak Grove Greenhouse, Tuskegee, Ala.

## UMBRELLA PLANTS

Umbrella plants, strong and clean, 3 1/2-in., \$6.00 per 100. Otto P. Krueger, Toledo, O.

## VEGETABLE PLANTS

Lettuce plants, fine, strong plants, \$1.00 per 100; \$8.50 per 1000.

Parsley, Double Curled, fine plants, \$2.50 per 1000. J. C. Schmidt, Bristol, Pa.

Grand Rapids Lettuce, fine plants, \$1.25 per 1000. Cash. C. A. Anderson Greenhouse Co., Box 56, Tionesta, Pa.

Grand Rapids Lettuce plants, transplanted stock, \$3.50 per 1000. Cash.

Geo. F. Hartung, Sandusky, O.

Witloof Chicory, or French Endive roots, \$3.00 per 100, \$25.00 per 1000.

Harry J. Squires, Good Ground, N. Y.

Moss Curled Endive, splendid plants, 90c per 100, \$6.00 per 1000.

Mrs. S. H. Hines, Mocksville, N. C.

Grand Rapids Lettuce, \$2.00 per 1000. Rhubarb roots (Strawberry), \$5.50 per 100.

Wm. P. Yeagle, Bristol, Pa.

Lettuce Grand Rapids, strong plants, \$3.00 per 1000, prepaid.

C. Humfeld, Clay Center, Kan.

Parsley, Double Curled, very large strong plants, 90c per 100, \$4.75 per 1000.

Harry J. Squires, Good Ground, N. Y.

Parsley, Double Curled, fine strong roots, \$4.00 per 1000. They will please you.

H. D. Rohrer, Lancaster, Pa.

Parsley, strong plants, 40c per 100, \$3.50 per 1000. Wytheville Floral Co., Wytheville, Va.

Grand Rapids Lettuce plants, \$2.50 per 1000. Cash.

Wm. Winter, Perry, O.

Lettuce Grand Rapids, \$1.50 per 1000. Odor Greenhouses, Iola, Kan.

## VERBENAS

Lemon Verbena, field-grown, ready for 4-in. pots, \$10.00 per 100.

The McGregor Bros. Co., Springfield, O.

## VINCAS

## FIELD-GROWN VINCA VARIEGATA.

Large field clumps, 6 to 12 leads, 6 to 24 inches long.

ready for 4-in. and 5-in. pots, \$10.00 per 100.

Strong layers, ready now.

\$1.50 per 100, \$15.00 per 1000.

From 2-in. pots, fine, ready now,

\$4.00 per 100, \$30.00 per 1000.

No charge for packing. Cash.

THE IMLAY CO.,

Zanesville, O.

## VINCA VARIEGATA.

Fine, field-grown clumps, \$6.50 per 100, \$65.00 per 1000; strong, well rooted layers, \$1.50 per 100, \$15.00 per 1000.

Cash, please.

L. G. SNYDER PANSY GARDENS.

R. R. No. 8, Dayton, O.

## FIELD-GROWN VARIEGATED VINCAS.

2 1/2-in. to 3 feet long, bushy plants, 7 vines and more, \$12.00 per 100, \$110.00 per 1000.

Rooted field layers, \$2.00 per 100, \$17.50 per 1000.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

## VINCAS, VARIEGATED.

Exceptionally extra heavy stock; immediate delivery; clumps, \$6.50 per 100, \$65.00 per 1000; rooted layers, \$15.00 per 1000, 100 at 1000 rate. Nothing but A1 stock packed. No charge for packing.

O. L. FIES, R. 8, DAYTON, O.

## VINCAS, VARIEGATED.

Fine field clumps, \$6.50 per 100, \$65.00 per 1000. 50,000 rooted layers, \$1.50 per 100, \$15.00 per 1000; this is very fine stock and will please you.

JOHN H. GRISCEL, R. R. NO. 8, DAYTON, O.

## VINCAS, BEST WE EVER GREW.

All irrigated stock, sure to please.

Extra large clumps ..... \$100.00 per 1000

Strong tips ..... 10.00 per 1000

J. MULHAUSER & SON,

1701-3 Court St., Syracuse, N. Y.

## VINCAS, VARIEGATED.

Fine, field-grown, full of cuttings, \$10.00 per 100. Carefully packed with moss. Cash.

JOSEPH BANCROFT & SON,

Cedar Falls, Ia.

## VINCA VARIEGATA SURE TO PLEASE.

Strong, field-grown clumps, \$6.00 per 100. Cash with order.

MRS. G. SCHNEIDER, FLORIST.

22 E. High St., Springfield, O.

## VINCA VARIEGATA.

Rooted cuttings, strong stock, ready for immediate delivery, \$2.00 per 100, \$18.00 per 1000. Packing at cost.

ELITCH GARDENS CO., DENVER, COLO.

Vinca Variegata, field-grown, fine field clumps, 6 to 12 leads, \$6.00 per 100; 15 to 20 leads, \$10.00 per 100; rooted layers, \$1.50 per 100. Cash. C. A. Anderson Greenhouse Co., Box 56, Tionesta, Pa.

## VINCA VARIEGATA.

Fine field clumps, \$8.00 per 100, \$70.00 per 1000. Immediate delivery. No charge for packing. Cash, please.

H. G. NORTON, PERRY, O.

## VINCAS, FINE AND HEAVY.

field-grown, \$10.00 per 100, \$85.00 per 1000.

C. C. POLLWORTH CO.,

Milwaukee, Wis.

Vinca Variegata, strong, field-grown clumps, 5 to 20 leads, \$6.50 per 100, \$65.00 per 1000; rooted layers, \$1.50 per 1000. Cash, please.

H. P. Smith, Box 721, Piqua, O.

## VINCAS, VARIEGATED.

Fine, heavy field-grown clumps, \$10.00 per 100; rooted layers, \$15.00 per 1000.

GEORGE L. ELY, CLYDE, N. Y.

Vinca Variegata, rooted cuttings, \$2.50 per 100, \$20.00 per 1000; 4-in. pots with runners, \$10.00 per 100, prepaid. No charge for packing.

Jack Smith Greenhouse Co., Albany, Ga.

Vinca Variegata: We are booking orders for October delivery, field clumps, \$6.00 per 100; field rooted layers, \$1.50 per 100, \$15.00 per 1000. C. F. Mahan & Co., R. D. No. 8, Dayton, O.

Vinca Variegata, nice, field-grown plants, \$8.00 per 100, \$75.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

Vinca Variegata, 500 extra strong, field-grown clumps, \$7.50 per 100.

A. W. Harris, Florist, Sleepy Eye, Minn.

Vinca Variegata, field clumps, extra heavy, \$12.50 per 100.

The McGregor Bros. Co., Springfield, O.

Vincas, variegated, extra long vines, 2 1/4-in. pots ready for 4-in. pots, \$5.00 per 100, \$45.00 per 1000. Mountain View Floral Co., Portland, Ore.

Vinca Variegata, extra strong field-grown clumps, \$7.50 per 1000.

Anderson Floral Co., 515 John St., Anderson, Ind.

Vincas, variegated, extra strong, field-grown under Skinner system, \$8.00 per 100.

Riverside Gardens Co., Emporia, Kan.

Vinca Variegata, field-grown, extra heavy stock, \$10.00 per 100, \$80.00 per 1000. Cash.

W. J. Evenden's Sons, Williamsport, Pa.

Vinca Variegata, 100,000 extra large, field-grown, \$10.00 per 100, \$95.00 per 1000. Try them.

Alonso J. Bryan, Washington, N. J.

Vincas, variegated, field-grown, \$8.00 per 100, \$75.00 per 1000.

Holton & Hunkel Co., Milwaukee, Wis.

Vinca Variegata, 2-in., \$4.50 per 100, \$40.00 per 1000. See Fern and Cyclamen ads.

Peters & Sons, Hillyard, Wash.

Vincas, variegated, rooted cuttings, \$2.00 per 100.

Fostoria Floral Co., Fostoria, O.

Vincas, variegated, field-grown, \$10.00 per 100.

Lincoln Gardens, Tama, Ia.

Vincas, variegated, field-grown, \$75.00 per 1000.

J. C. Renssion Co., Sioux City, Ia.

## VIOLETS

## TO CLOSE OUT, LAST CALL.

Violets, good field-grown plants.

800 Princess of Wales, 6c each; 2000 California, 5c each.

Cash with order.

E. A. PERRY, DORSEY, MD.

## VIOLET GOVERNOR HERRICK, FIELD-GROWN.

Extra fine, strong plants.

\$10.00 per 100, \$90.00 per 1000.

Packing 5 per cent. Cash with order.

J. L. DILLON, BLOOMSBURG, PA.

## FIELD-GROWN VIOLETS.

Princess of Wales, strong, healthy plants, No. 1, \$8.00 per 100; No. 2, \$5.00 per 100.

Campbell's fine plants, \$8.00 per 100.

Packed to carry safely.

CHAS. BLACK, HIGHTSTOWN, N. J.

Violet Governor Herrick, strong plants, sure to please, from 4-in. pots, grown in frames, \$10.00 per 100. No charge for packing. Cash with order. The Fifth Avenue Floral Co., 518 W. 5th Ave., Columbus, O.

## A NEW VARIETY FOR A SONG.

150 Frey's Fragrant Violets summered in benches and pots, monster plants, 7 1/2c each.

YULE FLORAL CO., LINCOLN, NEB.

## READY NOW FOR INDOOR PLANTING.

We have an excellent lot of field-grown clumps of Violet Governor Herrick, \$9.00 per 100, \$80.00 per 1000.

## WAYSIDE GARDENS, MENTOR, O.

Violet Lady Campbell, single, field-grown, \$15.00 per 100; rooted cuttings, ready January 1, \$6.00 per 100. Orders booked now.

De Meester, Florist, Humboldt, Ia.

## 200 VIOLET PRINCESS OF WALES.

Strong, field-grown plants, \$7.00 per 100. Cash.

MRS. G. SCHNEIDER, FLORIST.

22 E. High St., Springfield, O.

Violet plants ready, Princess of Wales, field-grown, best single, and Governor Herrick, double, \$12.00 per 100.

Roman J. Irwin, 43 W. 18th St., New York, N. Y.

## FINE STOCK.

Violet Princess of Wales, 500 field-grown plants, \$8.00 per 100.

J. C. RENNISON CO., SIOUX CITY, IA.

Violets, extra strong 3-in. plants, will sell at \$6.00 per 100 while they last; this is a bargain for these plants.

Bauscher Bros., 20 S. Chicago Ave., Freeport, Ill.

Violets, 350 Governor Herrick and 150 California, 3-in., \$6.00 per 100. Cash.

Chapin Bros., Lincoln, Neb.

Violet Princess of Wales, 100 field-grown for \$8.00. Cash.

E. B. Morgan Floral Co., Paxton, Ill.

Violet Princess of Wales, large field-grown clumps, \$10.00 per 100.

A. B. Campbell, Cochranville, Pa.

Violet Governor Herrick, large, healthy, field-grown clumps, \$10.00 per 100. Cash, please.

Topeka Floral Co., Topeka, Kan.

Violet Princess of Wales, 1500 field-grown plants, \$7.00 per 100. Cash.

H. H. Gells, Itasca, Ill.

Violet Governor Herrick, field-grown, \$12.00, \$10.00 and \$8.00 per 100. Good stock.

S. S. Skidelsky & Co., 50 Park Place, New York.

Violet Princess of Wales, strong, healthy, field-grown plants, \$10.00 per 100. Cash.

J. A. Bissinger, Lansing, Mich.

Violet Governor Herrick, field-grown plants, \$10.00 per 100. Cash, please.

The Ashtabula Floral Co., Ashtabula, O.

Violet Governor Herrick, extra heavy, field-grown plants, \$10.00 per 100.

Vogt's Greenhouses, Sturgis, Mich.

Violet Governor Herrick, field-grown, fine stock, \$6.00 and \$8.00 per 100; extra select, \$10.00 per 100.

Baur Floral Co., Erie, Pa.

Field-grown Violet plants, Princess of Wales, \$8.00 per 100, \$75.00 per 1000. Ready now. Cash, please. C. L. Van Meter, Monticello, Ia.

Violet Princess of Wales, field-grown, \$8.00 per 100.

Lincoln Gardens, Tama, Ia.

Violet Princess of Wales, field-grown, \$10.00 per 100. The McGregor Bros. Co., Springfield, O.

## WISTERIA

Wisteria, nice, strong, 1-year-old. See Nursery stock ad.

J. Dvorak, Hempstead, L. I., N. Y.

## MISCELLANEOUS

SOME EXCELLENT STOCK  
AND PLENTY OF IT.

Try some of this list and see what you think about it.

Easter Greeting, strong 2½-in., 8c.  
Colums, 10 varieties, some Christmas Gem, 2½-in., 5c; rooted cuttings, ¼c. Trailing Queen, 2½-in., 4c; rooted cuttings, 1c.  
Daisy Mrs. Sander, 2½-in., 5c; rooted cuttings, 2c.  
Double Petunias, some beautiful shades of pink, white and variegated, plenty of white, 2½-in., 5c; rooted cuttings, 2c.  
Wandering Jew, 2½-in., 4c; rooted cuttings, 1c.

Mesembryanthemums, large pink, 2½-in., 5c; rooted cuttings, 1½c.

Geranium S. A. Nutt, 2½-in., 5c.

No packing charges. Cash.

WM. S. LOHR, OTTAWA, ILL.

Hardy Phlox, 1000, all colors, October delivery, 10c.

Stevia Double Dwarf, rooted cuttings, \$1.50 per 100; 2-in., \$4.00 per 100.

Genistas, 3-in., \$15.00 per 100.

Carnation plants, 1000 Matchless, 10c.

Cleveland Cherries, dwarf, field-grown, 25c, 35c and 50c.

Christmas Peppers, 4-in., \$15.00 per 100.

Primula Obconica, 3-in., 10c; 4-in., 15c.

Forget-me-nots, 2-in., \$4.00 per 100.

Geraniums, 5000 S. A. Nutt, \$35.00 per 1000. Cash with order.

Rosendale Greenhouses, Delanson, N. Y.

## FIELD-GROWN PLANTS.

In fine shape for making cuttings.

Geraniums in about the following quantities: 200 Poltevine, 150 Helen Michell, 150 Mme. Jaulin and Miss F. Perkins, 150 S. A. Nutt and 150 white at 10c each by taking the lot.

Also Parsley Plants, best curled, 50c per 100, \$4.00 per 1000.

C. K. HOFFMEYER,

R. No. 8, Crafton B., Pittsburgh, Pa.

## VALLEY AND DELPHINIUMS.

Belladonna, 2-year, \$5.50 per 100. Lily of the Valley, strong field clumps, \$15.00 per 100. Hardy plants and flower seeds. Packing free. Ask for our price list.

## HONKALA &amp; WIDGREN,

Nurserymen, Growers of Hardy Perennial Plants, Painesville, O.

R. F. D. 4, Orchard Grove, Telephone 1053-J

Strawberry plants for October planting, pot-grown and runner plants that will bear fruit next summer; leading standard and everbearing varieties.

Raspberry, Blackberry, Dewberry, Gooseberry, Currant, Grape, Asparagus and Rhubarb plants for October planting. Catalogue free.

Harry J. Squires, Good Ground, N. Y.

Begonia Chatelaine, extra large 3-in., 15c; Christmas Cactus, blooming size, 3-in., 25c; 2nd size, 3-in., 15c; 2½-in., 5c; Pileas, extra large, 3-in., 10c. See Asparagus ad.

Maple Park Greenhouses, Sullivan, Ind.

We offer to the trade Berberis seedlings for lining out; Rose stock; Asparagus, 1-year; Grapes, 1-year; Peaches, 1 and 2-year; Apples; a few Pears and other stock. Ask for prices.

Rockfall Nursery Co., Rockfall, Conn.

For our offerings look under headings of Asparagus Plumosus and Sprengerii, Cinerarias and Primula Obconica.

Freeport Floral Co., Freeport, Ill.

## TO EXCHANGE

To Exchange—Or for sale, the following very strong hardy seedlings: Delphinium Belladonna, \$6.00 per 1000; Everblooming hardy Carnations, hardy Clove Scented Dianthus, Digitalis, Chater's Double Hollyhocks, mixed; Calendula Orange King, \$5.00 per 1000, prepaid. English Daisy, double, mixed; Wallflower, double, extra early and Yellow Wallflowers, \$3.50 per 1000, prepaid. I can use most anything. What have you? We make things right if you are not satisfied. Henry Dumke, Marseilles, Ill.

To Exchange—Snapdragons, 2½-in.; Plumosus, 3-in.; Geraniums, 3-in. and 4-in.; Coleus, 20 varieties; Boston Ferns, 8-in., 10-in. and 12-in., for Carnations, Cinerarias, Roses and Stevias. Oklahoma Floral Co., Enid, Okla.

To Exchange—250 Cleveland Cherries, 18 ins. tall, well berried; plants are quite thick in row; make offer. Will take dormant bulbs or hardy plants in exchange.

F. C. Hornberger, Hamburg, N. Y.

To exchange—Primroses and Cherries, also Peonies, Irises and Lemon Lilies, for Begonia, Vinca Major, Gladiolus and Cannas, or what have you? See ads in this issue.

Abby Avenue Greenhouses, Dayton, O.

To Exchange—Snapdragons, Keystone, Silver Pink, white and yellow, \$6.00 per 100; Lantanas, assorted colors, 2-in., \$5.00 per 100; or will exchange for Ricard and Poltevine rooted cuttings. Meikel & Warner, Noblesville, Ind.

To Exchange—Any of my stock listed under Vincas, Coleus, Smilax, Daisies and Carnations, for 100 each, 3-in. Cyclamen, Primroses or Dracaena Indivisa.

A. W. Harris, Florist, Sleepy Eye, Minn.

To Exchange—Or for sale, Hollyhocks, extra strong, field-grown, Double and Single White, Single Pink and Newport Pink, everblooming, \$6.00 per 100. Want Hardy Phlox, Peonies and nursery stock. Custer's Gardens, De Kalb, Ill.

To Exchange—Godfrey Callas, ready now, all blooming size, 3-in., 8c; 4-in., 10c, for Governor Herrick Violets or pink or red Carnation plants. What have you? Wagner Floral Co., 369 N. Walnut St., Columbia City, Ind.

To Exchange—Calendulas, Greenhouse Forcing, also Orange King and Prince of Orange, to exchange for any bulbous, or outdoor stock, \$2.50 per 100. Mrs. S. H. Hines, Mocksville, N. O.

To Exchange—A few surplus; large field-grown clumps, of Shasta Daisy, Sweet William and Achillea the Pearl, for Whitmanii and Verona Ferns. Tom Moore, Platteville, Wis.

To Exchange—Strong 2½-in. Sprengerii for 1000 Violet Princess of Wales, field plants or 150 Vinca Variegata. Give 2 for 1. Timber Lane Greenhouses, Westville, N. H.

To Exchange—Or sell about 2000 Sprengerii seedlings, \$8.50 per 1000, for rooted cuttings of Geraniums. Edgar Easterday, Nokomis, Ill.

To Exchange—Geranium Buchner, 3-in. and 4-in., for Begonias.

Miller Bros. Greenhouses, Abilene, Kan.

## WANTED

Wanted—For December delivery, 10,000 Peonies, 2 to 3 eyes, mailing size divisions. Equal quantities, pure white, light pink, rose and dark red; not named, but colors kept separate. Quote best price and quantity can supply. The Templin-Crockett-Bradley Co., Cleveland, O.

Wanted—Geraniums, A. Hoste, Granville and Commander Ott. If you have any of the above varieties, please quote price.

Heckenkamp, Florist, Quincy, Ill.

Wanted—1000 Nebraska, or like value 700 Ward, or Rose-pink Carnation plants. Anyone having any, write or wire me.

L. D. Blair, Alliance, Neb.

Wanted—Dutchman's Pipe, 1 or 2-year-old plants. Advise us what you have to offer.

James Vick's Sons, Rochester, N. Y.

Wanted—300 lbs. fresh berries of Japanese Barberry. Write your offer at once.

The D. Hill Nursery Co., Box 403, Dundee, Ill.

Wanted—50 plants of Daphne Cneorum.

The Conard & Jones Co., West Grove, Pa.

Wanted—200 Mrs. Languth Geraniums.

J. B. Masson, R. R. No. 1, Bethel, Kan.

## CANE STAKES

## CANE STAKES.

	Per 100	Per 1000
1½-foot, green .....	\$0.60	\$ 5.00
2-foot, green .....	.70	5.50
2½-foot, green .....	.75	6.50
3-foot, green .....	.90	8.00
3½-foot, green .....	1.00	9.00
4-foot, green .....	1.10	10.00
5-foot, natural .....	1.25	11.00
6-foot, natural .....	1.45	12.50

A. HENDERSON & CO., Chicago, Ill.

166 N. Wabash Ave., Chicago, Ill.

## BAMBOO CANE STAKES.

Japanese, natural, 6 ft., \$25.00; dyed green, 1½ ft., \$7.50; 2 ft., \$8.50; 26 ins., \$9.50; 2½ ft., \$10.00; 3 ft., \$12.50; 3½ ft., \$14.50; 4 ft., \$16.00. All prices are per bale of 2000 stakes, ex warehouse New York.

McHUTCHISON & CO.,

95 Chambers St., New York, N. Y.

## BAMBOO CANE STAKES.

1-foot, green .....	\$ 2.50 per 1000
1½-foot, green .....	5.00 per 1000
2-foot, green .....	5.50 per 1000
2½-foot, green .....	8.50 per 1000
4-foot, green .....	10.00 per 1000

AMERICAN BULB CO., Chicago, Ill.

172 N. Wabash Ave., Chicago, Ill.

## CANE STAKES.

Write for full list at worth while prices. S. S. Skidelsky & Co., 50 Park Place, New York.

## CARNATION STAPLES

Pillsbury's Carnation staples, 35c per 1000, 3000 for \$1.00. I. L. Pillsbury, Galesburg, Ill.

## CARNATION SUPPORTS

3000 double, 3-ring, carnation supports, in good condition, \$25.00 per 1000.

G. A. Ackerman Floral Co., Columbus, O.

## CHRISTMAS TREES

## CHRISTMAS TREES.

Spruce and Balsam Christmas trees. Carlots a specialty; extra good quality this season.

L. B. BRAGUE & SON.,

Established 1867, Hinsdale, Mass.

## DECORATIVE MATERIAL

Ornamental Plume Grasses, highly decorative; sample box, carriage paid, \$1.00. Retail for \$2.50. Southland Nurseries, Miami, Fla.

## FERTILIZERS

## SHEEP MANURE.

Pulverized Sheep manure; "Sheep's Head" Brand only.

100 lbs. ....	\$ 2.00
500 lbs. ....	9.00
1000 lbs. ....	18.00
2000 lbs. ....	28.50
3 to 5 tons ....	27.00
5 to 15 tons ....	25.00

Usual terms on this business. Cash with order.

Guaranteed 100% pure.

NATURAL GUANO COMPANY, Aurora, Ill.

BLOOD MEAL FOR FLORIST'S USE. Wonderful stimulant for Roses, Carnations, etc., 25-lb. bag, \$1.75; 50-lb. bag, \$3.00; 100-lb. bag, \$5.50.

THE J. M. McCULLOUGH'S SONS CO., Cincinnati, O.

## GOLDFISH

Goldfish, aquarium plants, castles, globes and all supplies. Send for wholesale catalogue.

Auburndale Goldfish Co.,

1440 Madison St., Tel. Haymarket 152, Chicago.

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## ASPARAGUS PLUMOSUS SPRAYS.

I have been in the florist business many years, and am growing my Plumosus as the florist grows it in the greenhouse, not as garden truck. I have as fine a crop on now as was ever grown in this state; some are just the thing for heavy cluster and bouquet work.

Place your order early for regular, all seasons shipments:

Extra heavy, selected sprays....	\$0.75 per bunch
Mixed length sprays.....	.50 per bunch
Whole crate, 300 sprays, loose,	
not bunched .....	5.00 per crate
Half crate, 150 sprays, loose,	
not bunched .....	2.50 per crate
Cash with order from unknown parties upon delivery by parcelpost or express. Wire or write.	
N. J. RIBSAM, CITY POINT, FLA.	

## SPRAYS.

Asparagus Plumosus and Sprengerii.

Send for prices.

THE PENNOCK PLANTATION, Jupiter, Fla.

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## HORTICULTURE

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Liberty H. Bailey.

A monumental work in six large volumes; over 3000 pages. Contains more information than any hundred other books—a complete horticultural library. Hundreds of chapters of cultural matter by experts.

\$48.00 for the set, express paid.

Order through the

FLORISTS' REVIEW,

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## ALBUM OF DESIGNS.

96 pages

## OF BEAUTIFULLY PRINTED

PICTURES.

A wonderful assistance to any florist in taking orders for cut flower work to be made up. Get larger and better orders for funeral work by showing your customer what the finished design will look like. The Album is sent Postpaid \$1.25 per copy.

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## HOTBED SASH

Standard hotbed sash, 3 feet wide, 6 feet long, to take 3 rows of 10-in. glass to putty in. Special price, \$2.25 each; ten or more at \$2.10 each. Glass, sizes 8x10, 10x12, 10x14, at \$5.00 per box of 50 feet; five or more boxes at \$4.75 per box. C. N. Robinson & Bro., Dept. 28, Baltimore, Md.

## LABELS

Standard gummed labels; perfection rubber stamps. Interesting samples free.

Edward Harrison, "Printing," Baltimore, Md.

Wood labels, for nurserymen and florists.

Benjamin Chase Co., Derry Village, N. H.

## LEAF MOLD

## HIGH GRADE SCREENED LEAF MOLD.

Successful growers use and recommend ours. 200 acres, largely hardwood; assure quality and prompt service, 2½ bu., \$1.15; 12 bu., \$5.00; 25 bu., \$10.00; 50 bu., \$18.00. Sacks free.

JOHN B. ROY, CONWAY, MICH.

## LYCOPODIUM

Lycopodium, chemically prepared and everlasting, cartons of 10 lbs., \$2.75; cartons of 25 lbs., \$6.00; 50 or 100 lb. cases, 23c per lb. Prompt shipment. John Perman, Catawba, Wis.

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PRINTING OF EVERY DESCRIPTION.

Our prices talk. Samples free.

A. H. KRAUS,

409 Chestnut St., Milwaukee, Wis.

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## RAFFIA.

## RED STAR BRAND.

1 bale up (225 lbs.), 8¼c per lb.; 100 lbs. up, 10c; 50 lbs. up, 11¼c; 25 lbs. up, 13c. Cash with order. Also 3 other dependable brands of natural and dyed in 20 colors.

McHUTCHISON & CO.,

95 Chambers St., New York, N. Y.

## SHEET MOSS

## SHEET MOSS.

You need it every day.

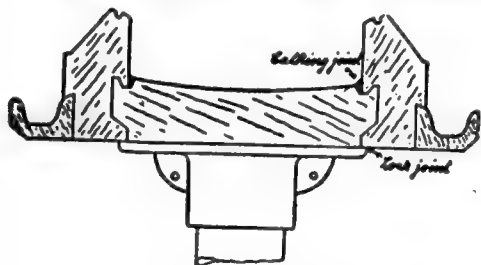
Nice, clean stock, \$2.00 per bag.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.



# "A satisfied customer is the best AD"



Pat. Oct. 30, 1919

Messrs. H. G. HULBERT & SON, Hubbard, Ohio, write:

"We are more than pleased with the last house furnished by your firm and hope to have more of them soon. The LEAK-PROOF gutter is great."

We are the patentees and sole manufacturers of this LEAK-PROOF gutter which is giving so much satisfaction.

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Near Western and North Aves.

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Greenhouse Material, Greenhouse Hardware, Permanite, Paint, etc.

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#### NATIVE SPANISH MOSS.

Gathered fresh from the trees, suitable for show window and Xmas decorations, etc. Immediate shipment or orders booked for later delivery. 2 bu. burlap sack, 85c; 5 sack lots, 75c each. Sample free.

RMX PLANT & FLORAL CO.,  
New Braunfels, Tex.

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#### BARGAIN PRICE

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Standard size bales, nicely put up

IN BURLAP.

	F. o. b. Wis.	F. o. b. Warehouse Chicago
1 bale .....	\$0.90	\$1.15
5 bales, each .....	.85	1.10
10 bales, each .....	.80	1.05
25 bales, each .....	.75	1.00

Prices subject to change without notice.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

### SPHAGNUM MOSS, NEW CROP, BEST QUALITY.

Now ready for immediate shipment. Standard size in burlap, 75c per bale. Regular size in wire, 40c per bale.

Will ship within five days,

or return your money.

Three per cent off for cash with order.

Write for prices on car lots,

it will pay you.

BERT HANCOCK, PRODUCER AND DEALER  
L Box 7, City Point, Wis.

### NEW CROP READY.

Choice selected Sphagnum Moss.

Dry and clean for florists' use. Large standard bales, in burlap, 60c each; wired, 35c each. Deduct 3 per cent if you send cash with order. Write for prices on car lots. Immediate shipment.

FRANK HANCOCK,

Box 54, City Point, Wis.

### SPHAGNUM MOSS, BEST QUALITY.

Dry and clean,

Large size bales.

Burlapped or wired bales

at lowest price in car lots.

Write for prices.

F. K. RESHEL, BOX 25, CITY POINT, WIS

### AMUNDSON SPHAGNUM MOSS.

Large standard size burlapped bales.

10 to 50 bales, 75c each.

Deduct 3 per cent if you remit with order.

Car lots, wholesale, write.

A. J. AMUNDSON CO., CITY POINT, WIS.

### SPHAGNUM MOSS.

Buy direct from headquarters.

Get our special prices.

O. C. POLLWORTH CO.,

City Hall Square, Milwaukee, Wis.

### SPHAGNUM MOSS.

Burlap bales, each \$1.00;

10 bales for \$9.00.

A. HENDERSON & CO.,

166 N. Wabash Ave., Chicago, Ill.

Sphagnum Moss, 10-bbl. bale, \$3.00; 5 bales, \$12.50; 5-bbl. bale, \$1.60; 5 bales, \$7.50. Burlap, 35c extra per bale. Cash.

Calvin Conklin, Cedar Run, N. J.

Sphagnum Moss, 10 bbl. bale, \$3.50, 5 bales, \$13.00; 5 bbl. bale, \$1.75, 5 bales, \$8.00; 5 bbl. bale, \$2.00. Burlap, 40c per bale. Cash.

Jos. H. Paul, Box 156, Manahawkin, N. J.

### STRAWFLOWERS

#### ORDER STRAWFLOWERS NOW

For the holidays.

Helichrysum, dark, rich colors; Statice, yellow and blue. Stripped and dried. Try a \$1.00 sample bunch.

T. R. MICHAELIS,

Wholesale and Retail, Marinette, Wis.

Dried Strawflowers, bright colors, \$10.00 per 1000.

H. C. Lehde, Forks, N. Y.

EVERLASTING STRAWFLOWERS ON WIRE, \$1.50 per 100, \$12.50 per 1000. Cash, please.

RIVERSIDE GREENHOUSE,

Herman Schallhorn, Kalamazoo, Mich.

Strawflowers, fine double flowers; long, straight, natural stems; all colors, \$2.00 per 100. Send for samples.

Davis & Kishlar, Ypsilanti, Mich.

Strawflowers: All colors mixed, double flowers, good clean stock, 10-inch stem, \$2.00 per 100, \$15.00 per 1000, prepaid by mail. Special delivery. F. Danley, Macomb, Ill.

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#### FRIEDMAN'S BEST.

Tobacco Powder, for fumigating and sprinkling, \$4.00 per 100-lb. sack.

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Fumigating Kind Tobacco Dust, \$3.00 per 100-lb. sack.

Tobacco Stems, \$2.00 per 100-lb. sack.

Special prices on ton and carload lots.

J. J. FRIEDMAN,

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### FRESH DRY TOBACCO STEMS.

200 lbs., \$3.00; 400 lbs., \$5.00; 1/2 ton, \$10.00; ton, \$15.00.

Write for carlot prices; 29 factories; immense supply; immediate delivery.

Largest shippers of Tobacco by-products in America.

### THE VIGOR CO., BOX 4, FORTORIA, O.

Strong stems, 200 lbs., \$3.00; 500 lbs., \$7.00

Strong dust, 100 lbs., \$2.00; 500 lbs., \$7.00

Strong scraps, 100 lbs., \$3.00; 500 lbs., \$10.00

Strong stalks, 100 lbs., \$1.00; 500 lbs., \$4.00

Ford Tobacco Co., Mayfield, Ky.

Tobacco Dust, 150-lb. bags, \$4.00; 400-lb. cases, \$8.00; 1/2 ton, \$17.50; 1 ton, \$30.00.

F. o. b. city in Indiana.

The Vigor Co., Box 4, Fortoria, O.

Cigar Tobacco stems, \$1.50 per 100 lbs. Special price in ton lots. Peter N. Jacobsen, Cigar Mfr., 332 Harrison St., Davenport, Ia.

### WIRE WORK

#### WE MANUFACTURE

#### AND CARRY

#### THE LARGEST STOCK

#### OF WIRE DESIGNS IN CHICAGO

#### SPECIAL DESIGNS ON SHORT NOTICES.

#### PRICES ALWAYS RIGHT.

#### JOSEPH ZISKA & SON,

175 N. WABASH AVE., CHICAGO, ILL.

### FLORISTS' WIRE DESIGNS.

GET OUR PRICES ON HANGING BASKETS.

### FALLS CITY WIRE WORKS.

451 S. THIRD ST., LOUISVILLE, KY.

### WOOD LABELS

Good grade wood labels, \$1.00 per 1000.

Chute & Butler Co., Peru, Ind.

Des Moines, Ia.—The Beaver Avenue Greenhouses are now solely owned and operated by Mr. and Mrs. J. M. Kunesh, who are doing a fine retail and wholesale business at 3422 Beaver Avenue. The Beaver Avenue Floral Co., formerly known as the Shops Florist, has been purchased by Mr. and Mrs. R. C. Kehm from Mr. and Mrs. J. M. Kunesh, and is now known as the Beaver Avenue Floral Co., located at 808 Walnut street. The store is well arranged and kept neat and attractive. This firm has shown a steady increase in its business.

### Statement of the Ownership, Management, Circulation, Etc., Required by the Act of Congress of August 24, 1912.

Of The Florists' Review, published weekly, at Chicago, Ill., for October 1, 1921.

STATE OF ILLINOIS, ss.  
COUNTY OF COOK, ss.

Before me, a Notary Public in and for the State and county aforesaid, personally appeared H. B. Howard, who, having been duly sworn according to law, deposes and says that he is the business manager of The Florists' Review, and that the following is, to the best of his knowledge and belief, a true statement of the ownership, management (and if a daily paper, the circulation), etc., of the aforesaid publication for the date shown in the above caption, required by the Act of August 24, 1912, embodied in section 443, Postal Laws and Regulations, printed on the reverse of this form, to-wit:

1. That the names and addresses of the publisher, editor, managing editor, and business managers are:

Publisher, The Florists' Publishing Co., 508 So. Dearborn St., Chicago, Ill.

Editor, H. B. Howard, 508 So. Dearborn St., Chicago, Ill.

Managing Editor, F. R. Kilner, 508 So. Dearborn St., Chicago, Ill.

Business Manager, H. B. Howard, 508 So. Dearborn St., Chicago, Ill.

2. That the owners are: (Give names and addresses of individual owners, or, if a corporation, give its name and the names and addresses of stockholders owning or holding 1 per cent or more of the total amount of stock.)

Florists' Publishing Co., 508 S. Dearborn St., Chicago, Ill.

Charles L. West, 310 N. Ada St., Chicago, Ill.

Trustee for:

Mrs. May L. Grant, Soquel, Calif.

Mrs. Maud E. Miller, Soquel, Calif.

Edwin R. Grant, Soquel, Calif.

Mrs. Helene M. Hollister, Soquel, Calif.

Mrs. Elizabeth G. Olive, Santa Cruz, Calif.

Mrs. Alda L. Graham, Soquel, Calif.

Charles L. West, Trustee for Frederic R. Kilner, 508 S. Dearborn St., Chicago, Ill.

Mrs. Maud E. Post, 1626 Douglass St., San Diego, Calif.

Estate of Christina F. Scott, Robt. A. Scott and David J. Scott, Executors, Main and Balcom Sts., Buffalo, N. Y.

E. Wienhoeber, 22 E. Elm St., Chicago, Ill.

Hugh B. Howard, 508 S. Dearborn St., Chicago, Ill.

3. That the known bondholders, mortgagees, and other security holders, owning or holding 1 per cent or more of total amount of bonds, mortgages, or other securities are: (If there are none, so state.)

There are no bonds, mortgages or other securities outstanding against The Florists' Publishing Co.

4. That the two paragraphs next above, giving the names of the owners, stockholders, and security holders, if any, contain not only the list of stockholders and security holders as they appear upon the books of the company but also, in cases where the stockholder or security holder appears upon the books of the company as trustee or in any other fiduciary relation, the name of the person or corporation for whom such trustee is acting, is given; also that the said two paragraphs contain statements embracing affiant's full knowledge and belief as to the circumstances and conditions under which stockholders and security holders who do not appear upon the books of the company as trustees, hold stock and securities in a capacity other than that of a bona fide owner; and this affiant has no reason to believe that any other person, association, or corporation has any interest direct or indirect in the said stock, bonds, or other securities than as so stated by him.

H. B. HOWARD.

Sworn to and subscribed before me this 30th day of September, 1921.

ETHELIN PARISH, Notary Public.

[SEAL.]

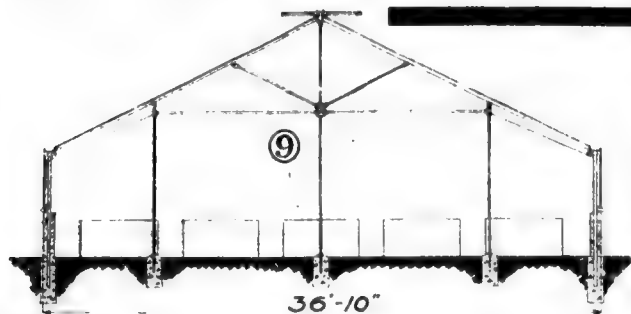
(My commission expires June 19, 1922.)

Southgate, N. Y.—Stephen Weaver,

129 North street, has recently engaged

in the trade.





## DESIGNED FOR Cut Flower GROWERS

This 36-foot, 10-inch pipe frame house is an ideal house for growers of cut flowers.

1st. There are five benches—5 feet wide—with six 21-inch walks.

2nd. The form of construction, with center row of posts, permits high cross-braces. The 7-foot space from bench to cross-brace gives ample room to wheel soil on the benches without interference.

### FOLEY BETTER Built and Heated

In every FOLEY House, up to 500 feet in width, roof bars supplied in one piece, with no splices or joints.

There are no "split ends" in a FOLEY

### GREENHOUSES

House for all bars are securely fastened with screws. And the holes for these screws are machine bored at our factory. This eliminates splitting and makes a very sturdy and finished job.

*Being one advertisement of a series on the various widths and styles of greenhouses.*

**THE FOLEY GREENHOUSE MFG. CO.**

3248 West 31st Street

CHICAGO, ILLINOIS

FOR A PERFECT JOB USE

## GLAZETITE

For Glazing and Repair Work on Greenhouses and Garden Sash

GLAZETITE is carried in stock by the following reliable firms in 55, 35, 20 and 10-gallon drums, five-gallon cans and one-gallon cans, and they sell it to you on a money-back guarantee:



Vaughan's Seed Store, Chicago, Ill.  
Standard Seed Co., Kansas City, Mo.  
C. Kooyman Co., San Francisco, Cal.  
State Nursery & Seed Co., Helena, Mont.  
O. R. Eckhardt Co., St. Paul, Minn.  
St. Louis Wholesale Cut Flower Co., St. Louis, Mo.  
Colorado Seed Co., Denver, Colo.  
J. J. Bonnell, Seattle, Wash.  
Wilson-Crout-Gehr Co., Portland, Ore.  
Gust. Rusch & Co., Milwaukee, Wis.

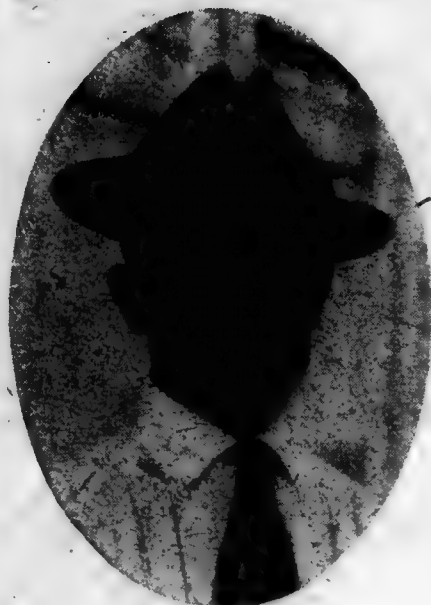
Rice Bros., Minneapolis, Minn.  
Henry A. Dreer, Philadelphia, Pa.  
J. Bolgiano & Son, Baltimore, Md.  
James Vick's Sons, Rochester, N. Y.  
F. W. Bolgiano, Washington, D. C.  
Beckert's Seed Store, Pittsburgh, Pa.  
Joseph Breck & Son, Boston, Mass.  
Vaughan's Seed Store, New York, N. Y.  
S. S. Pennock Co., Baltimore, Md.  
Page-Phillips Seed Co., Toledo, Ohio

**NEBEL MFG. CO., Cleveland, Ohio**

# Paranoid instead of Putty

--- when you glaze.

**The Paranoid Company, Cleveland, Ohio**



E. F. KUHLMANN

# Let's Go!

These words helped  
to win the World  
War. It's the kind of  
stuff that's needed  
today in business.

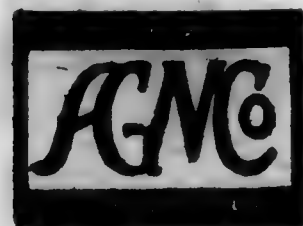


A. J. WIECK

WHEN Kuhlmann & Wieck made up their minds to push ahead they said to each other, "Let's Go!" and the result is, they will soon be cutting some fine sweet peas for the Chicago Market. Their plant is in Franklin Park, Ill. Some day when you are in Chicago drop in and let us drive you out to see these two enterprising young men and two fine AGMCO Steel Bar houses.

## Figure now for 1922

— Enough for the wise ones.



**SALES OFFICES:**  
 New York    Chicago    Kansas City    Pana, Ill.    Seattle, Wash.    Denver, Colo.  
 43 W. 18th St.    Masonic Temple    A. Y. Life Bldg.    Drawer 335    Smith Bldg.    1720 Rosemary St.  
 General Office    -    -    -    Chicago  
 Factory    -    -    -    Pana, Ill.



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2nd. The form of construction, with center row of posts, permits high cross-braces. The 7-foot space from bench to cross-brace gives ample room to wheel soil on the benches without interference.

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Standard Seed Co., Kansas City, Mo.  
C. Kooyman Co., San Francisco, Cal.  
State Nursery & Seed Co., Helena, Mont.  
O. R. Eckhardt Co., St. Paul, Minn.  
St. Louis Wholesale Cut Flower Co., St. Louis, Mo.  
Colorado Seed Co., Denver, Colo.  
J. J. Bonnell, Seattle, Wash.  
Wilson-Crout-Gehr Co., Portland, Ore.  
Gust. Rusch & Co., Milwaukee, Wis.

Rice Bros., Minneapolis, Minn.  
Henry A. Dreer, Philadelphia, Pa.  
J. Bolgiano & Son, Baltimore, Md.  
James Vick's Sons, Rochester, N. Y.  
F. W. Bolgiano, Washington, D. C.  
Beckert's Seed Store, Pittsburgh, Pa.  
Joseph Breck & Son, Boston, Mass.  
Vaughan's Seed Store, New York, N. Y.  
S. S. Pennock Co., Baltimore, Md.  
Page-Phillips Seed Co., Toledo, Ohio

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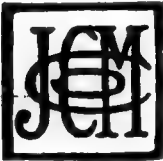
## Figure now for 1922

— Enough for the wise ones.

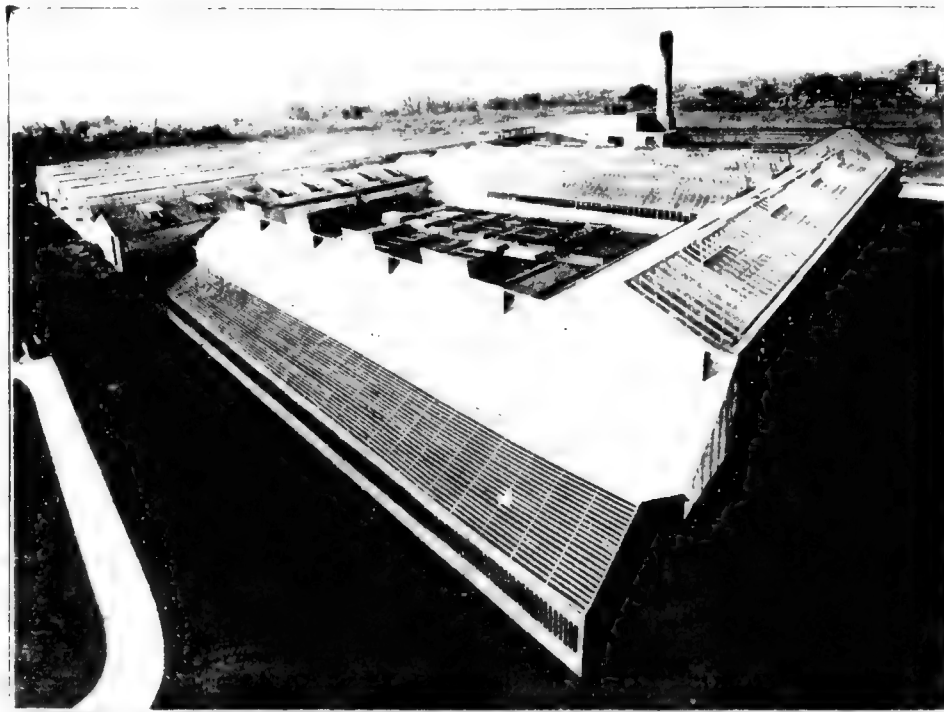


**SALES OFFICES:**  
 New York 43 W. 18th St.  
 Chicago Masonic Temple  
 Kansas City N. Y. Life Bldg.  
 Pana, Ill. Drawer 335  
 Seattle, Wash. Smith Bldg.  
 Denver, Colo. 1720 Rosemary St.  
 General Office - - - Chicago  
 Factory - - - Pana, Ill.





# "The best in my entire plant"



Range of Chas. P. Mueller at Wichita, Kansas.

Mr. Mueller's words carry weight, for he is an authority on matters pertaining to greenhouses.

JOHN C. MONINGER CO.,  
914 Blackhawk St.,  
CHICAGO, ILLINOIS.

Sept. 12 1921

Gentlemen:—Our houses are about complete and wish to state that I am very much pleased with the material the way it came out.

After figuring out these two houses I find they are the most economical houses a per on could put up, as I find we are gaining four feet or, in these two houses, four hundred square feet of space while using the same amount of glass as in the sixteen foot houses such as we have been building. In addition to this we have better houses and better atmosphere for the plants; these things are worth any florist's time to consider.

I think these two houses will be the two best that I have in my whole plant and I feel very proud of them.

Respectfully yours,

CHAS. P. MUELLER,

Wichita, Kansas.

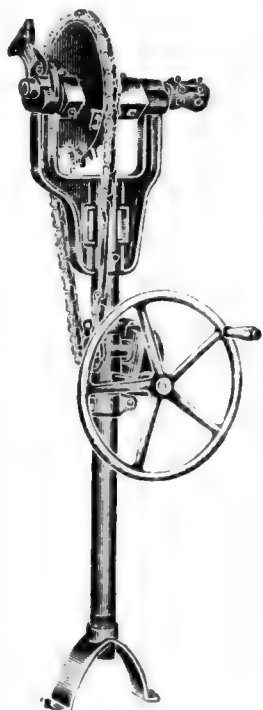


## JOHN C. MONINGER COMPANY

914 BLACKHAWK STREET

CHICAGO, ILLINOIS

EVERYTHING FOR THE GREENHOUSE



Improved Challenge

## Evans' Improved Challenge Ventilating Apparatus Leads The Rest Follow

Our lifters and greenhouse fittings give the service you expect to receive. Investigate them and write for estimate on your requirements.

### JOHN A. EVANS CO.

Corner North 14th and Penna. R. R.

Richmond, Ind.



Price \$7.50

# THE FLORISTS' REVIEW

10 cents the copy  
SUBSCRIPTIONS  
\$2.00 Per Year

ENTERED AS SECOND CLASS MAT-  
TER DEC. 3, 1897, AT THE POST-  
OFFICE AT CHICAGO, ILL., UNDER  
THE ACT OF MARCH 3, 1879.

A WEEKLY JOURNAL FOR FLORISTS, SEEDSMEN AND NURSERYMEN.  
FLORISTS' PUBLISHING CO., 520 Caxton Building, 508 South Dearborn St., CHICAGO.

Vol. XLVIII.

CHICAGO, OCTOBER 20, 1921.

No. 1247.

## Darwin Tulips

	Per 100	Per 1000
Baronne de la Tonnaye, bright rose.....	\$2.70	\$24.00
Dream, fine lilac.....	2.80	26.00
Europe, salmon scarlet.....	2.90	26.00
Farncombe Sanders, rose.....	3.40	31.00
King Harold, purple red.....	3.10	28.00
Loveliness, carmine-rose.....	2.50	22.00
Massachusetts, vivid pink.....	3.10	28.00
Sieraad Van Flora.....	2.60	24.00
Mixed, all colors.....	2.20	20.00

A. HENDERSON & CO., 166 N. Wabash Ave., Chicago

## If You Buy Supplies

Write for our large  
illustrated catalogue

C. C. Pollworth Co.  
MILWAUKEE, WIS.

## PELARGONIUMS

Easter Greeting, Swabian Maid, Lucy Becker and Wurtem-  
bergia, 2 1/4-inch, \$10.00 per 100; \$90.00 per 1000.

## LILIUM GIGANTEUM

Immediate Delivery 7 to 9, 300 to case.....\$50.00 per case  
7 to 9, 100 to case..... 17.00 per 100

## DUTCH BULBS

See complete list with prices in Classified Ads under Bulbs.

Wm. F. Kasting Co., Inc., 568-570 Washington St.  
Buffalo, N. Y.

## The E. G. Hill Co.

Wholesale Florists

Richmond, Indiana

## DUTCH BULBS

Hyacinths, Tulips and Narcissi ready for immediate delivery.  
Write for prices. For prompt shipment we offer Paper  
White Grandiflora, 13 ctm. up, \$22.00 per 1000.

New Crop Lilium Giganteum due to arrive soon. Prices  
quoted on application.



Ralph M. Ward & Company, Inc.  
The Lily House

Not How Cheap,  
But How Good. 25 Murray Street, NEW YORK

## IMPROVED PURITY FREESIAS

Size 1/4-inch to 3/8-inch.....	1000 \$12.00	5000 \$11.50	10,000 \$11.00
CALLA AETHIOPICA, large-flowering white callas, home-grown bulbs, free from dry rot.	100	1000	
1 1/4-inch to 1 1/2-inch.....	\$10.00	\$90.00	

## DUTCH BULBS READY NOW

SEE PAGE 5

Winter Flowering Sweet Pea Seeds and Other Choice Flower Seeds.

SEE DISPLAY ADVERTISEMENT, PAGE 5

ROMAN J. IRWIN, 43 W. 18th St., New York City

WRITE FOR SPECIAL PRICE LIST OF

## DUTCH BULBS

We have a few case lots to offer. Fine stock at  
worthwhile prices. Also get our general list  
and write us for prices on

## LILIUM GIGANTEUM

Which, beyond doubt, are scarce this year

See display ad on another page for seasonable seed (Sweet Pea, Cyclamen Seed, etc.); also see Classified ads for other stock  
or get our full list.

S. S. SKIDELSKY & CO., 50 PARK PLACE  
New York City

## Special Offer

For a limited time we offer the following varieties of NAR-  
CISSEI at the special prices quoted below, subject to stock  
being unsold on receipt of order.

	Per 100	Per 1000
Victoria, round	\$3.25	\$28.00
double nose.....	3.75	35.00
mother bulbs.....	4.25	40.00
Emperor, round	3.25	28.00
double nose.....	3.75	35.00
mother bulbs.....	4.50	42.00
Empress, round.....	3.25	28.00
double nose.....	3.75	35.00
mother bulbs.....	4.50	42.00
Golden Spur, round	3.25	28.00
double nose.....	3.75	35.00
mother bulbs.....	4.25	40.00
Von Sion, round	2.75	25.00
double nose.....	3.25	28.00
mother bulbs.....	3.75	35.00

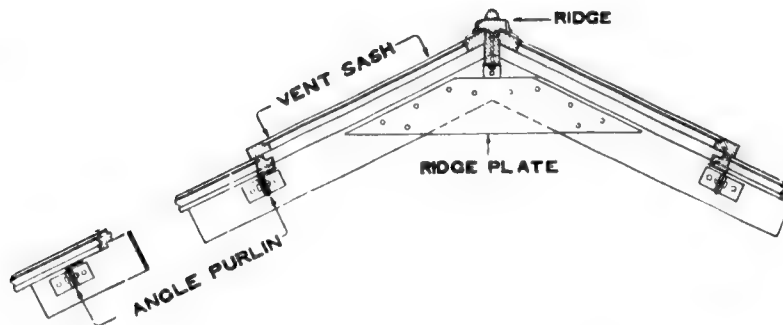
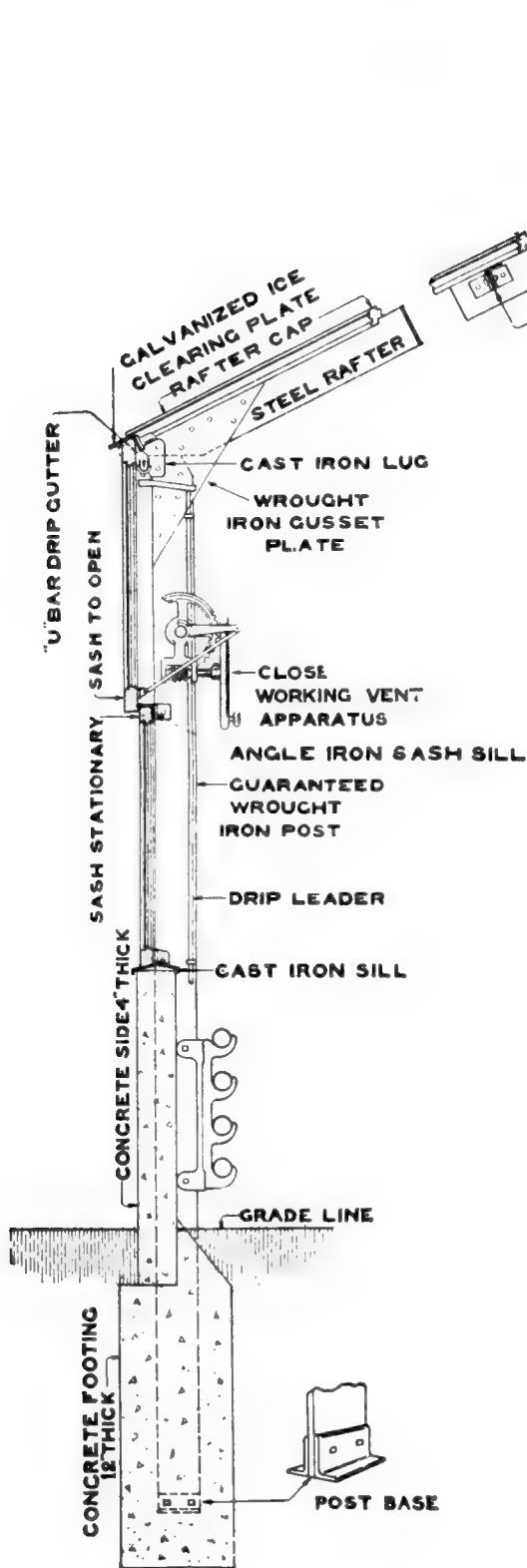
F. O. B. Chicago, no extra charges. Write or wire your orders.

The W. W. BARNARD CO., 231-235 W. Madison St.  
CHICAGO





# Greenhouse Builders



## A Modern Frame-Up

Put on your specs and give each item of this frame careful study. Then look at the column at the left with its sturdy combination splice-plate-cap. Also the guaranteed Wrought Iron side post with its angle base and double gusset plate, between which the rafter is held by 7 bolts. *Seven bolts*, mind you, gripping the plates to the post. Seven more gripping them to the rafter.

There's a joint for you, that tells its own convincing story of strength. Strength at the vital point where strength is needed. Of course you are not going to buy an L & B house just by seeing these few samples of its construction, any more than you would buy most cars after riding in them only a block. But there *are cars* you would buy without even taking a ride. You would buy them because of *the reputation back of them*. That's how Franklins, Cadillacs, Packards and such cars are mostly sold.

It's also how a lot of the growers buy L & B houses. They don't go into every little detail of the construction. They know *we know* how it should be built and so let us build it that way.

However, if you want to know inch by inch about every construction point, we will be *more than pleased* to do it exactly that way.

Say when and where and we'll be there

# Lord & Burnham Co.

## Builders of Greenhouses and Conservatories

IRVINGTON  
New York

NEW YORK  
42nd St. Bldg.

PHILADELPHIA  
Land Title Bldg.

CHICAGO  
Continental Bank Bldg.

BOSTON-11  
Little Bldg.

CLEVELAND  
407 Ulmer Bldg.  
Western Factory  
Des Plaines, Ill.

TORONTO  
Royal Bank Bldg.

Canadian Factory  
St. Catharines, Ont.

Eastern Factory  
Irvington, N. Y.



# WE OFFER YOU



## Giganteum Lily Bulbs

### For Immediate Delivery

The first three carloads received are now in our customers' possession. More cars on the way. We offer:

Size Inches	Bulbs In Case	Price Per Case
6 to 8	400	\$48.50
7 to 9	300	52.50

Special Discount of 5% for cash with order.  
Can Ship at once.

Try us this season for your Lily order. We import direct from the grower. Advices from Japan say Lilies are a very short crop, even smaller than last year, which was the smallest quantity ever shipped from Japan. Crop reports of the last few years are as follows: 1917 crop, about 17 million bulbs; 1918, embargo, none shipped; 1919 crop, about 8 million bulbs; 1920 crop, a few over 4 million bulbs; this year's crop, about 3 million bulbs. Large size, over 7 to 9's, hard to obtain at any price. We can take care of a few more orders. Send yours today.



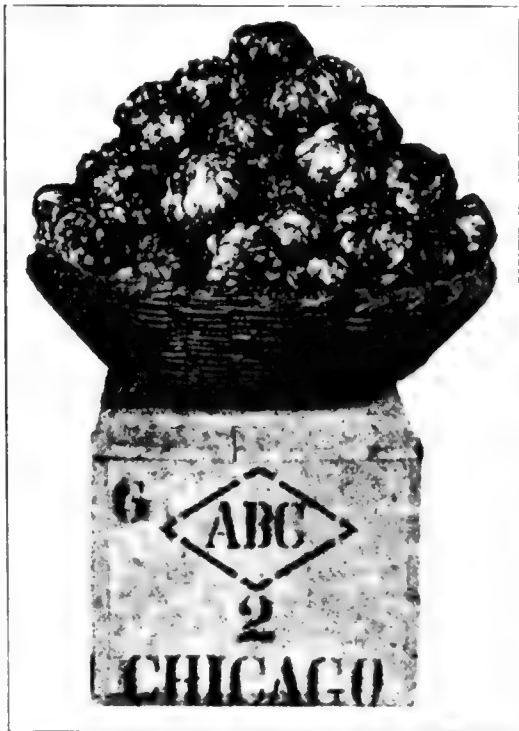
## HARDY JAPANESE LILIES

FRESH BULBS NOW HERE

RUBRUM and MAGNIFICUM

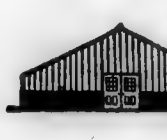
Plant a few cases early

Size Inches	Bulbs In Case	Price Per Case	Size Inches	Bulbs In Case	Price Per Case
8 to 9	200	\$25.00	11 to 12	90	\$21.00
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9 to 10	150	22.50	13 to 15	55 Large Mammoth	20.00
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10 to 12	100	21.00			

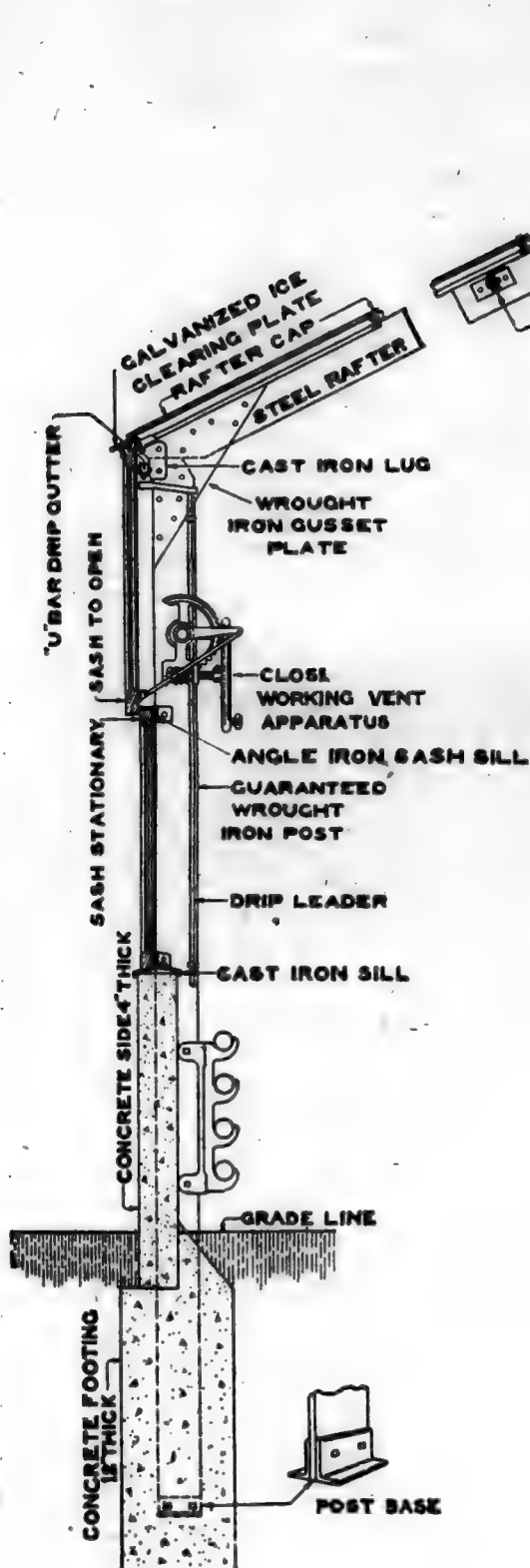


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172 N. Wabash Avenue :: Chicago, Ill.



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10 to 11	120	25.00	14 to 15	45 Large Mammoth	20.00
10 to 12	100	21.00			



## AMERICAN BULB CO.

172 N. Wabash Avenue :: Chicago, Ill.

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508 S. Dearborn St.,  
CHICAGO

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or Saturday when you can — not  
later than  
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# Speak Quick if You Want DUTCH BULBS

We offer the following list subject to being unsold on receipt of order

## HYACINTHS

	Per 100	Per 1000
First Size .....	\$7.50	\$70.00
Second Size .....	6.00	52.50

We supply the above in the varieties listed below:

- Gertrude**—Rosy pink, compact flower and large bulb. A first class forcing variety. Profitable for market work. Being of erect habit, it is excellent for bedding.
- Gigantea**—Fine blush pink, large compact flower. The name indicates its character. It has a giant flower. Fine for forcing and bedding.
- Marconi**—Bright pink, a fine truss with large bells on stiff stem; valuable novelty.
- Lady Derby**—Delicate rose, extra large, leading variety. One of the best and a most recommendable variety. Very early and easy forcer.
- La Victoire**—Brilliant carmine red. Forces early; extra fine; new.
- Queen of the Pinks**—Lovely pink; largest compact spike. A beautiful sport of the well-known "King of the Blues."
- Bismarck**—Light blue; early; broad spike.
- Grand Maitre**—Fine, deep porcelain blue; very large, broad, well-formed spike on short, strong stem. Beautiful curled bells, which, combined with the fine color and form, give this flower a very attractive appearance. It is the most popular of all blue Hyacinths.
- Queen of the Blues**—Fine, light blue with beautiful silvery shade; fine, large spike. One of the best pot Hyacinths for medium late.
- King of the Blues**—Deep, glossy blue; splendid, well-formed large spike on short stem; bells of medium size but of great substance. Best and most popular dark blue.

## SINGLE EARLY TULIPS

RED SHADES	Per 100	Per 1000
<b>Prince of Austria</b> —Fine orange-red; sweet scented; extra fine for forcing and tall-stemmed, grand bedder; a leading variety suitable for all purposes and always giving satisfaction.....	\$2.75	\$25.00

PINK SHADES		
<b>Flamingo</b> —White, flaked deep pink; a sport of "White Hawk"; one of the best pink varieties for forcing.....	4.25	40.00
<b>Pink Beauty</b> —Deep, glowing rose with white flush outside.....	3.50	33.00
<b>Prosperity</b> —Delicate, lovely pink; a dark pink sport of "La Reine"; excellent for early forcing.....	3.50	32.00
<b>Rose La Reine</b> —Deep carmine rose.....	3.50	30.00

WHITE SHADES		
<b>La Reine Maximus</b> —White, shaded pink; may be called an extra large flowered La Reine; splendid forcer.....	3.50	32.50
<b>White Hawk</b> —Pure white; large, substantial flower..	3.00	25.00
<b>White Swan</b> —Pure white; true egg-shaped flower on long stem; extra for cutting; late.....	2.75	25.00

YELLOW SHADES		
<b>Chrysolora</b> —Pure golden yellow; fine for forcing and bedding.....	2.60	24.00

STRIPED SHADES		
<b>Duchesse De Parma</b> —Bright orange-scarlet; bordered yellow; fine bedding variety.....	2.60	23.00
<b>Duc de Breslin</b> —Red, yellow bordered.....	2.30	21.00
<b>Keizerskroon</b> —Crimson-scarlet, edged bright yellow; large, showy flower on tall, strong stem; fine for forcing and splendid for bedding.....	2.50	22.00

## DOUBLE EARLY TULIPS

	Per 100	Per 1000
<b>Boule De Neige</b> —Pure white; large; perfect-shaped, peony-like flower.....	\$2.75	\$23.00
<b>Couronne D'Or</b> —Golden yellow, flushed orange; beautiful, large flower on long, strong stem; splendid for bedding, and the most popular double yellow forcing tulip.....	2.75	25.00
<b>Gloria Solis</b> —Scarlet-red, yellow bordered.....	3.00	27.50
<b>Imperator Rubrorum</b> —Rich, glowing scarlet; old, well-known forcing variety.....	3.25	30.00
<b>La Candeur</b> —Pure white; splendid for bedding; late.....	2.75	26.00
<b>Mr. Van Der Hoef</b> —Best yellow forcer; a beautiful, golden yellow sport of "Murillo"; a novelty of great merit.....	3.50	32.00
<b>Tournesol</b> —Red, bordered yellow; very large flower; easy and earliest forcer.....	3.50	30.00
<b>Titian</b> —Red, bordered yellow; early forcer.....	3.50	33.00
<b>Tearose</b> —A beautiful, pale yellow sport of "Murillo"; splendid for forcing and bedding.....	3.00	28.00

## DARWIN TULIPS

All florists should include Darwin Tulips in their list. It is the most admired of all Tulips and very profitable for Mothers' Day.

	Per 100	Per 1000
<b>Farncombe Sanders</b> —Brilliant rosy-scarlet, with white, showy base; very large beautifully shaped flower; one of the very best.....	\$3.00	\$28.00
<b>Mme. Krelage</b> —Deep rose, margined pale; large flower, on tall stem; splendid forcer.....	3.00	28.00
<b>Massachusetts</b> —Soft, rosy and white; large flower on strong stem.....	3.00	28.00
<b>Mrs. Potter Palmer</b> —Shining purple.....	3.00	28.00
<b>William Copeland</b> —(Sweet Lavender); blue lilac; highly recommendable for early forcing; the earliest of all.....	4.00	35.00

## LATE MAY FLOWERING TULIPS

	Per 100	Per 1000
<b>Bouton D'Or</b> —Golden yellow; the finest golden yellow for cutting and bedding.....	\$2.75	\$25.00
<b>Gesneriana Lutea</b> —Large, pure yellow; enormous flower on tall, strong stem.....	2.75	25.00
<b>Gesneriana Spathulata</b> —Scarlet, blue base; large, long-stemmed flower.....	2.75	25.00
<b>Ingliscombe Pink</b> —Salmon red, greenish base; for bedding and late forcing.....	2.75	25.00
<b>Isabella</b> —Cream, turning carmine rose; elegant, long flower; for forcing and bedding.....	2.75	25.00
<b>Mrs. Moon</b> —The largest of late yellow tulips, on strong stem; very beautiful.....	2.75	25.00
<b>Maiden's Blush (Picotee)</b> —White, rosy margined, turning to a bright, pale crimson; elegant flower; popular variety for cutting.....	2.75	25.00
<b>Parisian Yellow</b> —Deep yellow; fine pointed flower; splendid for cutting.....	2.75	25.00

## NARCISSI

SINGLE NARCISSI	Per 100	Per 1000
<b>Barril Conspicuous</b> —Pale yellow, cup extra deep orange, edged scarlet.....	\$3.00	\$28.00
<b>Cervantes</b> —(Winter Gold), yellow trumpet Narcissus, earliest of all forcers.....	5.00	45.00
<b>Emperor</b> —Brilliant golden yellow trumpet; large, substantial flower; a very popular variety for medium and late forcing.....	5.00	45.00
<b>Mother Bulbs</b> .....	5.00	45.00
<b>Empress</b> —Yellow trumpet with pure white perianth. Mother Bulbs.....	5.00	45.00
<b>Round Bulbs</b> .....	3.50	30.00
<b>King Alfred</b> —Uniform rich golden yellow. On account of its elegance and beauty far superior to all other yellow trumpets. Mother Bulbs.....	10.00	95.00
<b>Poeticus Ornatus</b> —Pure white perianth, with orange-scarlet center. Double Nose.....	3.00	28.00
<b>Poeticus, Pheasant's Eye</b> —Perianth pure white, cup orange-scarlet; late.....	2.75	25.00
<b>Princeps</b> —Yellow trumpet with sulphur perianth; a very popular early forcing variety. Double Nose.....	4.00	37.00
<b>Round Bulbs</b> .....	3.25	30.00
<b>Sir Watkin</b> —Large yellow cup with sulphur-white perianth; the largest of all short-cupped varieties. Mother Bulbs.....	4.75	44.00
<b>Round Bulbs</b> .....	3.60	33.00
<b>Trumpet Major</b> —Yellow.....	3.25	30.00
<b>Trumpet Maxima</b> —Deep yellow.....	3.50	32.00
<b>Victoria</b> —Rich yellow trumpet with pure white perianth; one of the most popular and best paying varieties for the trade. Mother Bulbs.....	5.00	47.00

## DOUBLE NARCISSI

<b>Von Slon</b> —Best large, pure golden yellow; extra fine for forcing. Mother Bulbs.....	5.00	45.00
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## JONQUILS

	Per 100	Per 1000
<b>Single, Sweet Scented</b> —Golden yellow.....	\$2.25	\$21.00
<b>Poetaz Alsace</b> —Pure white, with yellow eye; large flowered; mostly three flowers to stem.....	3.75	35.00
<b>Poetaz Elvira</b> —Pure white, with yellow eye; large flower; free bloomer.....	3.75	35.00

## FRENCH BULBS

French-Grown Hyacinths—	Per 100	Per 1000
<b>Italian, white, 16 ctm.</b> .....	\$6.00	\$50.00
<b>Double Dark Blue, 16 ctm.</b> .....	6.00	50.00
<b>Single Blue, 16 ctm.</b> .....	6.00	50.00
<b>Single Light Blue, 16 ctm.</b> .....	7.50	60.00

## CALLAS

1 1/4 to 1 1/2-inch.....	Per 100	\$10.00
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# AMERICAN BULB CO.

172 N. WABASH AVENUE

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Snagdragon, Greenhouse forcing varieties. Selected seed. Nelrose, deep pink, Giant Yellow, Phelps' White, Scarlet, Garnet, Giant Bronze, and Fancy Mixed Colors, 50c per pkt. Ramsburg's Silver Pink, Buxton's Silver Pink, \$1.00 per pkt.

#### New Varieties

Keystone, Golden Pink Queen, Hybrid Pink, soft orchid, Orlando, and Golden Delight, \$1.00 per pkt.

Stock Seeds. Irwin's New York Market (Nice type). This is the finest strain obtainable for cut flower use, reselected and grown in pots under glass to insure the best percentage possible for double flowers. Pure White, Shell-Pink, Rose-Pink, Queen Alexandra, lilac, Lavender, Canary Yellow, Purple, Princess Alice, white. 1-16 oz., 75c; ¼ oz., \$2; oz., \$5.

For other items note my 2-page ad in Florists' Exchange.

Improved Freesia Purity, Calla Bulbs and Lily Bulbs, see front cover.

For all items of Plant Stock, see Classified advertisements.

**Roman J. Irwin, 43 W. 18th St., New York City**

# LARGE

We are cutting large  
Carnations, Chrysan  
Orchids

QUOTATIONS OUTLINED

**POEHLMANN BRO**

66 to 74 East

TELEPHONE RANDOLPH 35



# CROPS

quantities of Roses,  
themums, Pompons,  
and Valley.

IN WEEKLY PRICE LIST

**THERS COMPANY**

R a n d o l p h   S t .

CHICAGO, U. S. A.

*The Largest Growers  
of Flowers in the World*

# Very Choice Chrysanthemums

## Fancy Double White Pompons

### Are Ready—Order Some Today

**Our Roses now coming in with a heavy crop**

Cut especially for the shipping trade. All shipping orders are filled with Roses cut the same day the order is shipped. **GIVE OUR STOCK A TRIAL.** We do not sell to the Department Stores or to Drug Stores, and are associate members of the F. T. D. Association.

**It Pays To Order Direct of The Grower**

**Please note our Special offer**

#### CURRENT PRICE LIST

**Chrysanthemums, choice, large, per doz., \$4.00 to \$6.00**  
**Fancy White Pompons, per bunch, 75c to \$1.00**

	Per 100		Per 100
<b>RUSSELL</b>	Fancy Long .....	<b>BUTTERFLY and OPHELIA</b>	Long..... \$12.00
	Good Medium .....		Medium ..... \$ 8.00 to 10.00
	Good Short ... ..		Short ..... 4.00 to 6.00
<b>COLUMBIA</b>	Fancy Long .....	<b>WHITE KILLARNEY SUNBURST</b>	Long..... 10.00 to 12.00
	Good Medium .....		Medium ..... 8.00
	Good Short . . . . .		Short ..... 4.00 to 6.00
<b>PREMIER</b>	Long.....	<b>SPECIAL OFFER—Assorted Roses, our selection, in lots of 200 or more.</b>	
	Good Medium.....		
	Good Short.....		
<b>CRUSADER</b>	Long .....	Good Medium Lengths..... \$10.00 per 100	
	Medium .....	Good Short Lengths..... 6.00 per 100	
	Short.....		

**Good fancy Ferns here in quantity, per 1000 - - \$2.50**

ADIANTUM .....	per 100, \$1.50 to \$2.00	GALAX, bronze .....	per 1000, \$2.00
SPRENGERI .....	per 100, 3.00	ASPARAGUS SPRAYS .....	per bunch, \$0.35 to .40

A trial order solicited.

In buying direct of the grower you are assured of fresh stock at all times, and the most even run of quality possible.

# Bassett & Washburn

Greenhouses:  
WESTMONT, ILL.

**CHICAGO, ILL.**

Office and Store: 178 N. Wabash Avenue  
Long Distance Phone, Central 1457

Wire Your Orders for  
**Wreaths**  
 for All Saints' Day

Special, as illustrated, at

**\$30.00**  
 Per Dozen

*Packed 1 in a Box*



**Write us for prices on your Fall  
 and Holiday requirements before  
 buying elsewhere**

Just now is the time to **stock up on what  
 you need.** If you have not received our  
 Fall Price List, send for it.

**WAXED CARNATIONS**

\$30.00 per 1000

**MAGNOLIA, OAK, RUSCUS,  
 FRIEZE,  
 PAPIER MACHE WREATHS**

**SPHAGNUM MOSS**

New stock—full size bales

Per bale.....	\$ 1.25
10 bales.....	11.00
25 bales.....	25.00

**BASKETS**

Having a stock from the best makers in  
 America, we can furnish a more complete  
 assortment in our \$15.00 to \$25.00 sets than  
 any one—try a sample lot.

**TOBACCO DUST**

For Chrysanthemum Plants

Finest grade.....\$4.00 per 100 lbs.

**POEHLMANN BROS. Co.,**

*Complete Service for Florists*

**CHICAGO**

Long Distance Phone  
 Randolph 35

66 to 74 East  
 Randolph Street



EMIL SCHLOSS, Pres. and Treas.



# *The* **RIBBON HOUSE**

**Schloss Bros. Ribbons, Inc.**  
31 and 33 East 28th Street **NEW YORK**

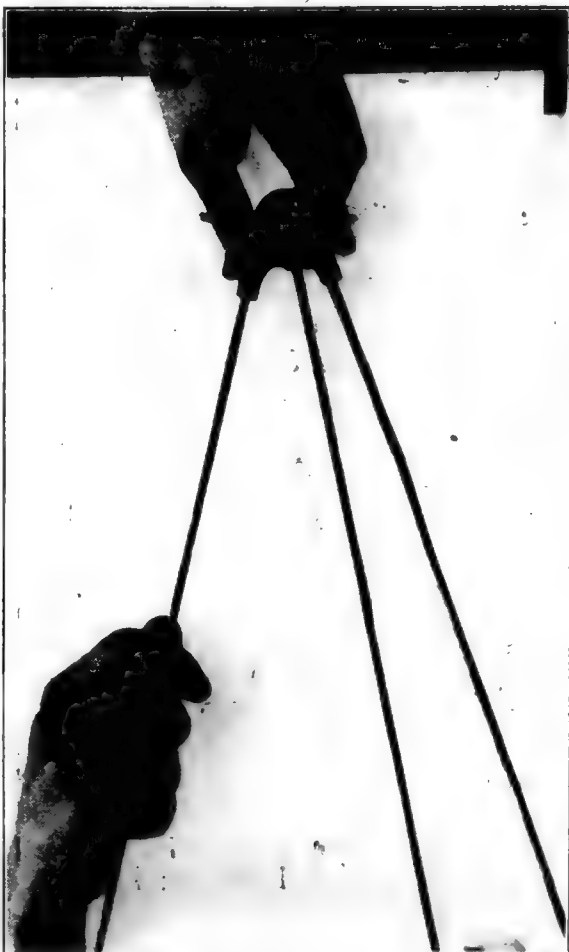
**HEADQUARTERS**

FOR

**Florists' Ribbons, Chiffons and Novelties**

**SEE OUR NEW NOVELTIES**

*Putting Together*



## **Easels!**

PATENT APPLIED FOR

Something long needed  
by every florist.

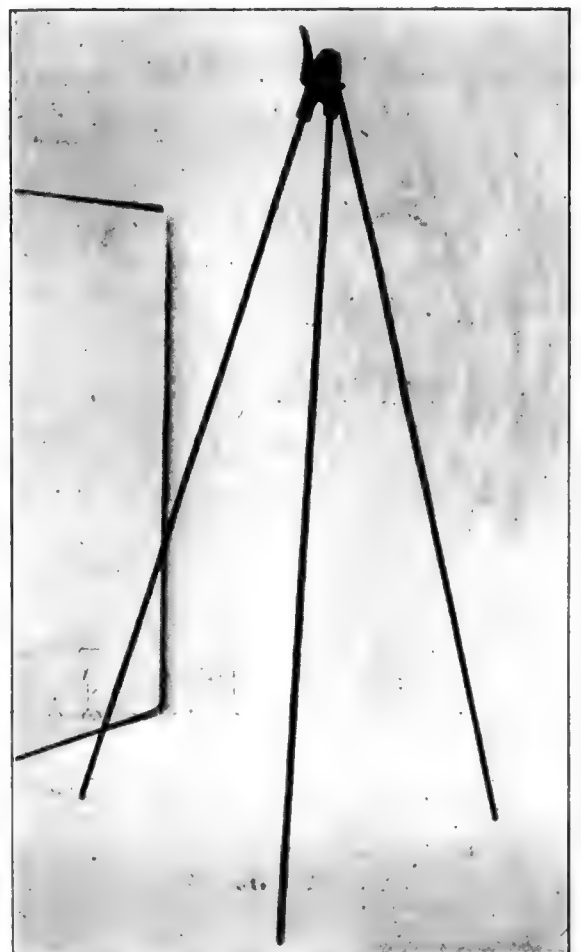
A necessity,  
not a novelty!

A non-collapsible easel  
that is easily adjusted,  
easily transported.

Strong, stable and con-  
venient.

**Get them of all Dealers**  
**They cost less**

*Ready for Use*



# The Denver Wholesale Florists' Co.

## DENVER, COLO.

**CHRYSANTHEMUMS**—White, yellow, pink.... Per doz., \$2.00 to \$5.00  
**POMPONS** ..... Per bunch, .75

We are now cutting as fine a lot of PREMIER as we ever saw, and enough of them to fill all orders.

### PREMIER

Fancy ..... Per 100, \$20.00 to \$25.00  
 Long ..... Per 100, 16.00  
 Medium ..... Per 100, 12.00  
 Short ..... Per 100, 8.00 to 10.00

### RUSSELL

Fancy ..... Per 100, \$20.00 to \$25.00  
 Long ..... Per 100, 16.00  
 Medium ..... Per 100, 12.00  
 Short ..... Per 100, 8.00 to 10.00

### FRANCIS SCOTT KEY

Fancy ..... Per 100, \$25.00 to \$30.00  
 Long ..... Per 100, 20.00  
 Medium ..... Per 100, 16.00  
 Short ..... Per 100, 10.00 to 12.00

### COLUMBIA

Fancy ..... Per 100, \$20.00  
 Long ..... Per 100, 16.00  
 Medium ..... Per 100, 12.00  
 Short ..... Per 100, \$6.00 to 10.00

### BUTTERFLY

Long ..... Per 100, \$16.00  
 Medium ..... Per 100, 12.00  
 Short ..... Per 100, \$6.00 to 8.00

### OPHELIA

Long ..... Per 100, \$16.00  
 Medium ..... Per 100, 12.00  
 Short ..... Per 100, \$6.00 to 8.00

### DOUBLE WHITE KILLARNEY

Long ..... Per 100, \$16.00  
 Medium ..... Per 100, 12.00  
 Short ..... Per 100, \$6.00 to 8.00

**CARNATIONS** ..... per 100, \$ 6.00  
**CARNATIONS**, seconds ..... per 100, \$3.00 to 4.00  
**EASTER LILIES** ..... per 100, 20.00  
**LILY OF THE VALLEY** ..... per 100, 10.00  
**SWEET PEAS** ..... per 100, 1.00 to 2.00

**ORCHIDS** ..... per doz., \$12.00  
**SMILAX** ..... per doz., 4.00  
**ASPARAGUS PLUMOSUS** ..... bunch, .75  
**ASPARAGUS SPRENGERI** ..... bunch, .75  
**ADIANTUM CROWEANUM** ..... bunch, .50

We are headquarters for OREGON FERN LEAVES, and anybody that ever used this kind will never go back to the flimsy Eastern ferns.

**OREGON FERN LEAVES** ..... Per 1000, \$6.00

## SUPPLY DEPARTMENT

**CHIFFON** rose in price a few days ago, but we are still selling at the same figure as formerly.

4-inch, all colors ..... per yard, 5c  
 6-inch, all colors ..... per yard, 6c  
 8-inch, white, lavender, pink ..... per yard, 10c  
 6-inch, pink (Sprinkleproof) ..... per yard, 8c

**RIBBONZENE**, all colors, 500-yd. bolts.. per bolt, \$2.00

**BABY RIBBON**, 50-yd. spools ..... per spool, .90

**CORSAGE SHIELDS** ..... per doz., 2.50

**IMMORTELLS**, all colors ..... per bunch, \$0.85

**CYCAS LEAVES**. Compare these prices with other lists before you order.

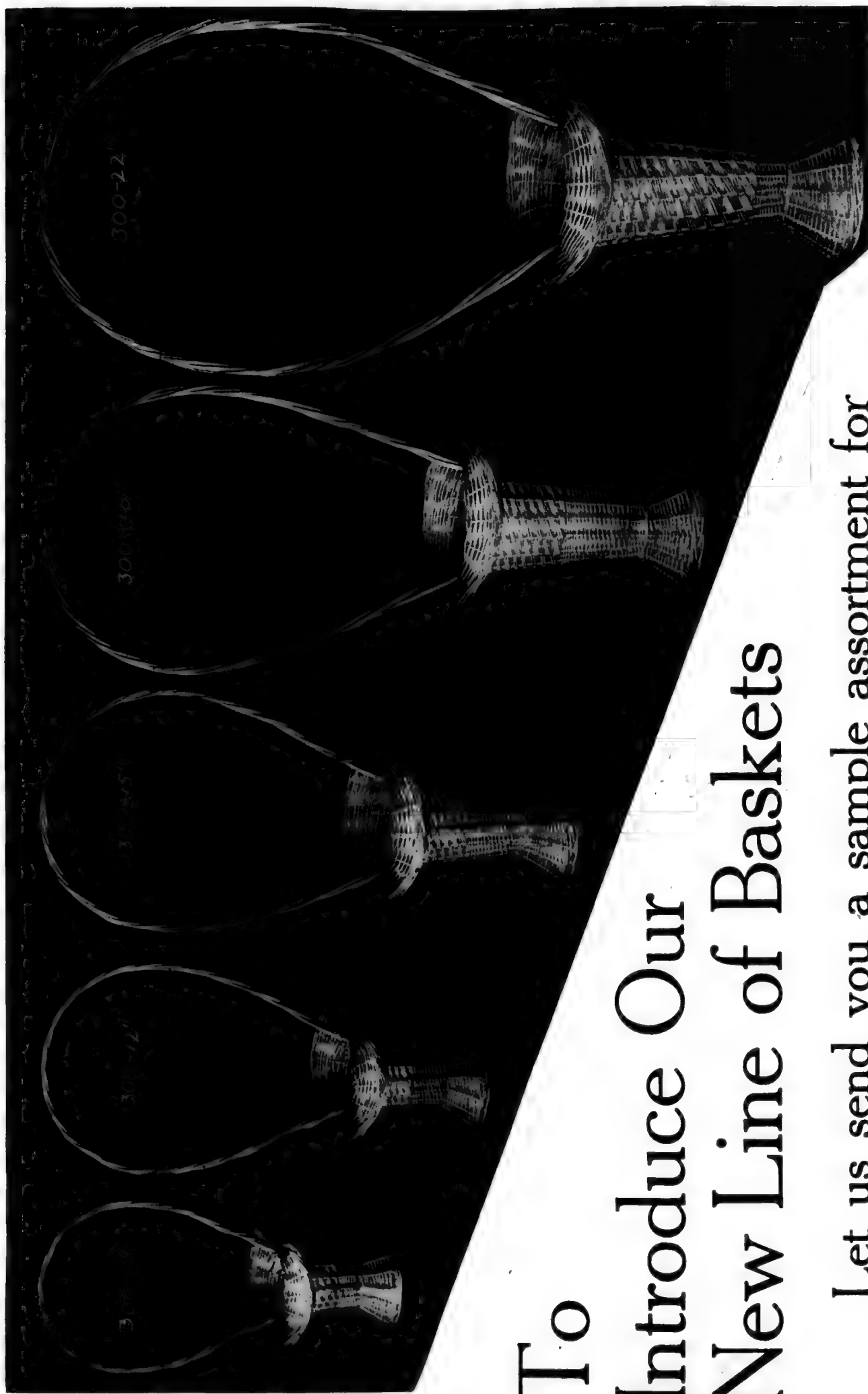
12-16 ..... per 100, \$ 3.50  
 16-20 ..... per 100, 4.60  
 20-24 ..... per 100, 5.30  
 24-28 ..... per 100, 6.00  
 28-32 ..... per 100, 8.50  
 32-36 ..... per 100, 10.50

**WIRE DESIGNS**, send for list; **SPHAGNUM MOSS**; **CUT FLOWER BOXES**, all sizes; **CORSAGE BOXES**; **ONE-PIECE BOXES**; **CHENILLE**, all colors; **CLOCK FACES**, **DOVES**, **GREENING PINS**, **MAGNOLIA LEAVES**, **MATCH STICKS**, **BULLDOG CLIPS**, **PINS**, **WAX** and **TISSUE PAPER**, Etc., Etc.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

*Watch  
This Page*

**The Denver Wholesale Florists' Co.**  
 1433-35 California Street DENVER, COLO.



## To Introduce Our New Line of Baskets

Let us send you a sample assortment for \$10.00 or \$25.00 and be convinced that your stock will not be complete for the Holiday Season without our baskets, which are made of whole willow. Our baskets are guaranteed to be satisfactory.



The prices of Nos. 300 and 301 in the respective sizes are the same. These prices are for baskets in the stain colors only:

Handle Height	Height	Price
24 in.....	9 in.....	\$1.25
30 in.....	12 in.....	1.70
36 in.....	15 in.....	2.40
45 in.....	18 in.....	3.40
52 in.....	22 in.....	4.65

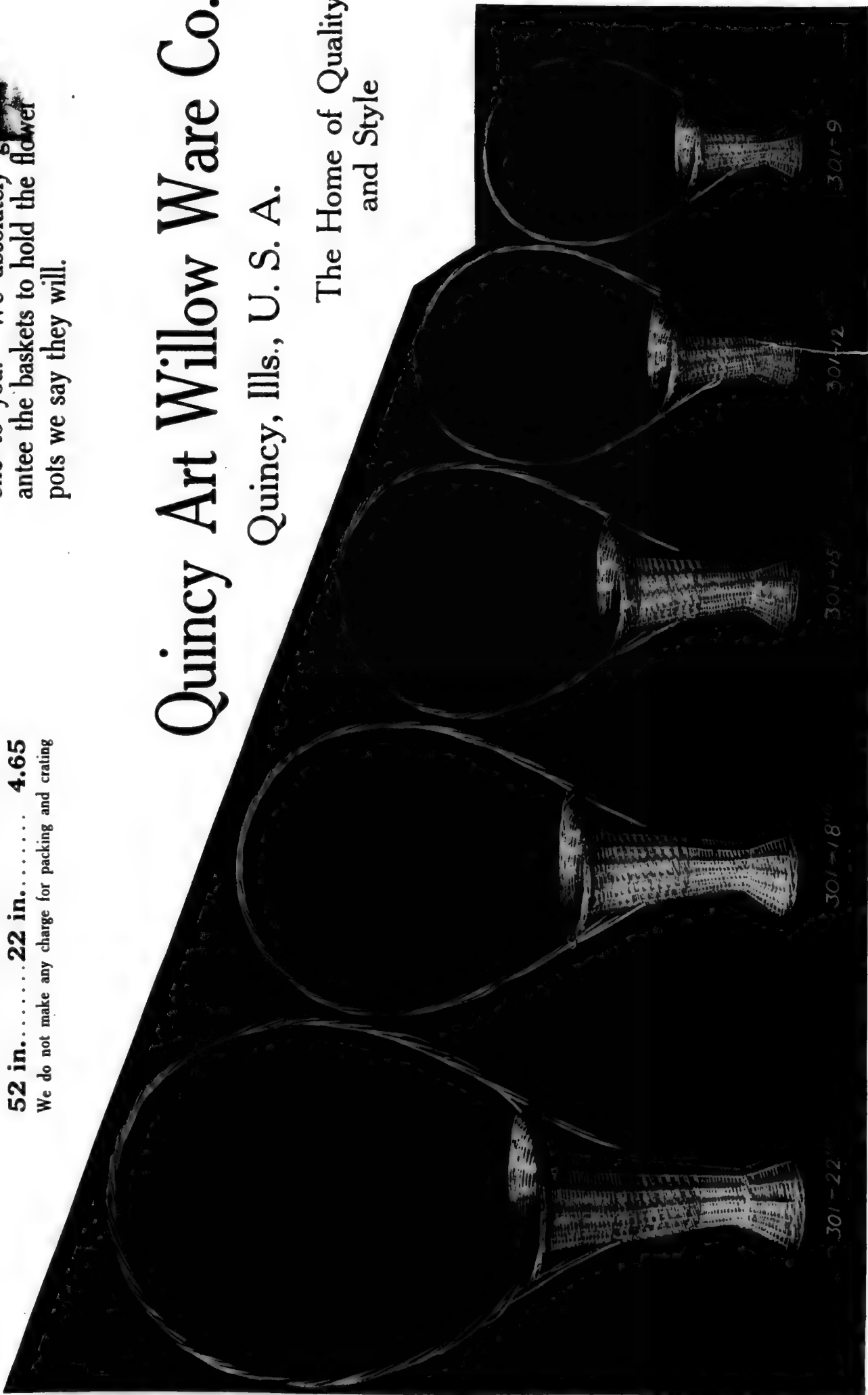
We do not make any charge for packing and crating

If you have not received our new Fall 1921 Catalogue, which contains a complete line of Vases, Jardinieres, standard and three-quarter Pot Covers, Ferneries and Porch Boxes, a postal will bring one to you. We absolutely guarantee the baskets to hold the flower pots we say they will.

# Quincy Art Willow Ware Co.

Quincy, Ills., U. S. A.

The Home of Quality  
and Style



## To the Catalogue Trade:

### NURSEYMEN and FLORISTS

Do not overlook to list in your Catalogue for 1922  
the Great, New, Hardy Climbing Rose

## PAUL'S SCARLET CLIMBER

It is not a rambler, but an entirely distinct hybrid, and without question the most important addition to our list of Climbing Roses in many years. No other Rose in any class can compare with it for brilliancy of color, which is a vivid scarlet that is maintained without burning or bleaching until the petals drop.

The flowers are of medium size, semi-double, very freely produced in clusters of from three to twenty flowers each on much branched canes, the plants being literally covered with flowers from top to bottom. It is of strong climbing habit and perfectly hardy. This Rose has been most highly commended by the English horticultural press. It was awarded a Gold Medal by the National Rose Society and an Award of Merit by the Royal Horticultural Society of England, and was also awarded during the summer of 1918 the much coveted Gold Medal at the Bagatelle Gardens, Paris, and has made good wherever tried in the United States.

We have many thousands of strong, dormant two-year-old, field-grown plants for delivery November and December, for which we are now booking orders at \$50.00 per 100.

Paul's  
Scarlet  
Climber



## HENRY A. DREER, 714-716 Chestnut St., Philadelphia, Pa.

THE ABOVE OFFER IS INTENDED FOR TRADE ONLY

## 100% PROFIT-PAYING BUSINESS BUILDER

# GOLDFISH

WRITE FOR OUR COMPLETE CATALOGUE

OUR FOUR BIG SELLERS

WE ALSO HANDLE CANARIES

### "Our Special"

Assortment  
all for **\$25.00**

144 Pint Globes  
144 Boxes Fish Food  
288 Goldfish  
50 Extra Fish, Moss, Pebbles and Dip Net  
FREE with this offer.  
You may have half this Assortment for \$13.50.  
We can furnish "Our Special" Assortment with Quart Globes for \$30.

### "Our Winner"

Assortment  
Only **\$40.00**

144 Half-gallon Globes  
144 Boxes Fish Food  
288 Medium Goldfish  
50 Extra Fish, Moss, Pebbles and Dip Net  
FREE with this offer.  
One-half this assortment will cost you \$21.00.

### "Our Leader"

Assortment  
Price **\$16.00**

48 Half-gallon Globes  
48 Boxes Fish Food  
24 Terra Cotta Ornaments  
96 Medium Goldfish  
30 Extra Fish, Moss, Pebbles and Dip Net FREE  
with this offer.  
One-half this assortment will cost you \$8.75.

### "Special Display"

Assortment  
Price **\$12.00**

12 One-gallon Globes  
36 Boxes Fish Food  
12 Assorted Ornaments  
48 Selected Goldfish, Pebbles, Moss and Dip Net  
to complete the assortment.

#### OUR PRICES ON FISH

Large, Healthy Stock

	Per 100
Medium Selected Goldfish, assorted colors.....	\$3.00
Medium Large Selected Goldfish, assorted colors.....	5.50
Large Selected Goldfish, assorted colors.....	8.00

Per. doz.

Japanese Fantails, small, assorted colors.....	\$2.40
Japanese Fantails, medium, assorted colors.....	3.00
Japanese Telescopes, small, assorted colors.....	3.00
Japanese Telescopes, medium, assorted colors.....	4.50
Japanese Comets, medium, assorted colors.....	2.00
Japanese Comets, extra large, assorted colors.....	3.00
Japanese Singletails, medium, assorted colors.....	1.50
Japanese Singletails, large, assorted colors.....	2.40

Order your Globes and Supplies to be shipped at once by freight. Fish will follow by express.

## ASHBORNE GOLDFISH & SUPPLY COMPANY

Hatcheries: Burlington, Iowa; Indianapolis, Ind.; Frederick, Md.

#### WATER PLANT AND FISH FOOD

Water Plant.....	75c per doz. bunches; \$5.50 per 100
Wafer Food, large 3-colored package.....	\$0.50 doz.; \$10.00 gross
Flake Food, large 3-colored package.....	.60 doz.; 6.50 gross
Natural Food, large 3-colored package.....	.75 doz.; 7.50 gross
Natural Food, in tin boxes.....	.85 doz.; 9.00 gross

#### FISH GLOBES

Good, Heavy Glass, and in Original Cases.

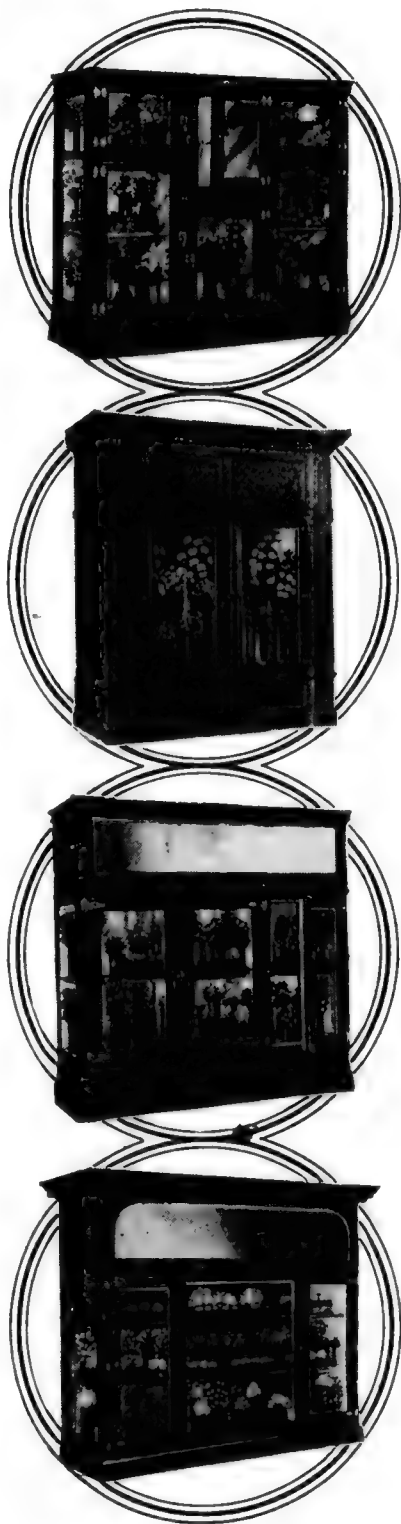
Half-gallon Globes, 4 dozen to crate.....	\$ 8.00 per crate
Gallon Globes, 2 dozen to crate.....	10.25 per crate
Two-gallon Globes, 1 dozen to crate.....	8.50 per crate
Three-gallon Globes, 1 dozen to crate.....	15.50 per crate

1313 Agency Street, BURLINGTON, IOWA

# McCRAY

## REFRIGERATORS FOR ALL PURPOSES

*And, for the Floral  
Trade in Particular*



**T**HE McCray Refrigerator is the favorite with the floral trade. Many successful Florists have used McCray Refrigerators for years and years with perfect satisfaction. They have unbounded confidence in the refrigerator which bears the name "McCray" for it stands for *quality and unequalled service*.

Viewed solely from the selling end, the McCray has superior qualities—for it aids in selling flowers and at the same time puts a stop to waste from spoilage. The various compartments are of different sizes and accomodate the different lengths of cut flowers.

Both the exterior and the interior of the McCray Florist Refrigerators are handsomely made and easy to keep clean. You may have either heavy plate mirror or white enamel for the interior lining. The exterior may be of any finish to match your woodwork or fixtures.

There is a McCray built to suit your requirements. The styles illustrated here are designed for Florists, but this is not our complete line. Our Catalog No. 74 shows many more refrigerators. Get a copy of this Catalog—it will tell you more about the McCray and what it will mean to your business.

Send for Catalog—Let us send you a catalog that describes a great variety of designs—one to suit every requirement: No. 74 for Florists; No. 71 for Grocers and Delicatessens; No. 63 for Meat Markets and General Stores; No. 95 for Residences; No. 52 for Hotels and Restaurants.

**McCRAY REFRIGERATOR CO.**

2188 LAKE STREET

KENDALLVILLE, IND.

*Salesrooms in All Principal Cities*

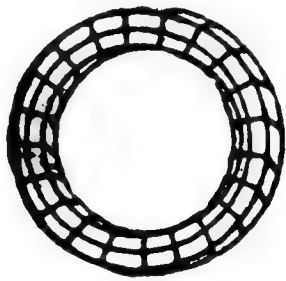


# Right Now

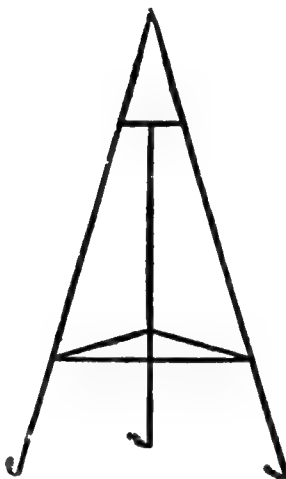
## Is The Time To BUY Wirework

### Cash in on these BARGAINS

#### SPECIAL WREATH OFFER

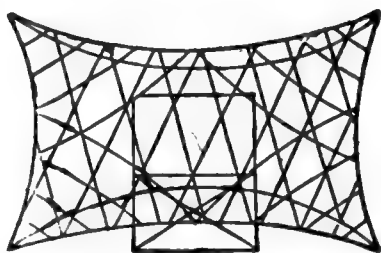


No.	Sizes	
1,	50 each, 10-inch, 12-inch, 14-inch	for \$11.00
2,	50 each, 12-inch, 14-inch, 16-inch	for 13.75
3,	50 each, 14-inch, 16-inch, 18-inch	for 17.50
4,	50 each, 16-inch, 18-inch, 20-inch	for 21.50
5,	50 each, 10-inch, 12-inch, 14-inch, 16-inch	for 17.00
6,	25 each, 10-inch, 12-inch, 14-inch, 16-inch, 18-inch	for 12.00
7,	25 each, 10-inch, 12-inch, 14-inch, 16-inch, 18-inch, 20-inch	for 16.25
8,	25 each, 12-inch, 14-inch, 16-inch, 18-inch, 20-inch	for 14.75
9,	25 each, 14-inch, 16-inch, 18-inch, 20-inch, 24-inch	for 19.00
10,	25 each, 16-inch, 18-inch, 20-inch, 24-inch	for 16.75
11,	25 each, 14-inch, 16-inch, 18-inch, 20-inch	for 13.00
12,	25 each, 12-inch, 14-inch, 16-inch, 18-inch, 20-inch, 24-inch	for 20.75
13,	25 each, 12-inch, 14-inch, 16-inch, 18-inch	for 10.50
14,	25 each, 16-inch, 20-inch, 22-inch	for 12.50
15,	25 each, 18-inch, 22-inch, 24-inch	for 14.75
16,	25 each, 16-inch, 20-inch, 24-inch	for 13.25
17,	25 each, 18-inch, 20-inch, 24-inch	for 13.75
18,	25 each, 16-inch, 18-inch, 22-inch	for 11.75
19,	50 10-inch, 25 12-inch, 25 14-inch	for 7.50
20,	50 12-inch, 25 14-inch, 25 16-inch	for 9.25
21,	33 12-inch, 33 14-inch, 34 16-inch	for 9.50
22,	50 12-inch, 100 14-inch, 100 16-inch	for 25.00
23,	50 12-inch, 100 14-inch, 100 16-inch, 50 18-inch, 50 20-inch	for 40.00
24,	100 each, 12-inch, 14-inch, 16-inch, 18-inch, 20-inch	for 58.00



#### SPECIAL EASEL OFFER

No.	Sizes	
A—	25 each, 21-inch, 24-inch, 27-inch, 30-inch	for \$15.85
B—	12 each, 24-inch, 27-inch, 30-inch, 33-inch, 36-inch, 42-inch	for 16.85
C—	20 each, 24-inch, 27-inch, 30-inch, 33-inch, 36-inch	for 20.70
D—	33 each, 27-inch, 30-inch, 36-inch	for 21.60
E—	{ 15 each, 27-inch, 42-inch } { 35 each, 30-inch, 36-inch }	for 24.30
F—	25 each, 24-inch, 30-inch, 36-inch, 42-inch	for 24.75
G—	50 each, 30-inch, 36-inch, 42-inch	for 39.60
H—	100 each, 30-inch, 36-inch, 42-inch	for 73.80



#### SPECIAL PILLOW OFFER

No.	Sizes	
1,	25 each, 14-inch, 16-inch, 18-inch, 20-inch	for \$26.00
2,	{ 25 each, 14-inch, 20-inch } { 50 each, 16-inch, 18-inch }	for 36.00
3,	50 each, 16-inch, 18-inch, 20-inch, 22-inch	for 55.00

**DON'T** SEND OUT A WREATH UNLESS  
YOU MOUNT IT ON AN EASEL

A ten dollar wreath on a twenty-five cent easel looks like fifteen dollars

**ALL OUR WIRE DESIGNS ARE PAINTED GREEN**

And here is another Profit for you

**Deduct** 2% if you send cash with order and  
5% if you order three or more combinations and  
10% if you order amounts to \$100.00 or more

We Are the Largest Manufacturers of Floral Wirework in the United States.

We Defy All Competition in Price and Quality

A postal card with your name and address will bring you our new illustrated wirework catalogue, the most complete list ever published.

## B. E. and J. T. COKELY

Everything in Florists' Supplies

Established 25 Years

201 NORTH SEVENTH AVENUE

SCRANTON, PENNA.

# Boxwood FROM THE Sunny South

**Virginia Boxwood is Best**

**Take no Substitutes**

## Dwarf and Tree Varieties

A few pounds of our Sprays will make a good sized wreath.

These Sprays are cut 6 to 8 inches long—just the thing you want. Good, clean, merchantable, fancy tips. No heavy wood. 16 oz. to a pound.



**We supply Virginia**

**Boxwood Only**

We are ready to take your orders for November or December delivery. We ship everywhere in the U. S. A. and Canada. Satisfaction guaranteed. Our Boxwood is shipped in burlap sacks, averaging 50 lbs. to a sack.

Price per 100 pounds ..... **\$20.00**

Quantity price on application. Ready for delivery November 1.

## Natural Green Lycopodium

**Ground Pine**

A very classic decorative material. Just the thing for making wreaths for Christmas. Our shipments are being received from northern Pennsylvania. We are ready to take your order for November and December delivery.

Price per 100 lbs. .... **\$14.00**

## Fancy Sheet Moss

We have an extra fine lot of Sheet Moss this season. Sacks well filled. Just the kind for the Holiday trade. Price per bag ..... **\$2.50**

Quantity price on application.

## Southern Wild Smilax

We are receiving daily shipments of Southern Wild Smilax put up in fifty-pound cases. A wonderful decorative material for the Holiday season.

Price per case..... **\$7.00**

**SPECIAL FOR THIS WEEK**

## Green Florist Thread

Highest Test Tensile Strength Guaranteed. Put up in one-pound boxes.

**8 spools to a one-pound box, 99c**

# The Pittsburgh Cut Flower Company

116 and 118 Seventh Street, PITTSBURGH, PA.

*"We serve to sell you again."*

# HYDRANGEAS

French and Otaksa Hydrangeas, pot grown, ready now. Baby Bimbenet, Madame Chautard, E. G. Hill, Lilie Mouillere, La France, Eclairer, Madame Nonin, Bouquet Rose and Otaksa, 4-in., 25c; 5-in., 40c; 6-in., 60c. Orders for French kinds will be supplied in assortment as named above. This stock will satisfy.

LET US BOOK YOUR ORDER NOW

## FERNS

Fine, strong Boston, Roosevelt, Whitmanii, Verona, Teddy Jr., 2¼-in., \$7.00 per 100, \$60.00 per 1000.  
Boston, Verona, 4-in., very fine, 35c each.  
Boston, 5-in., 65c; 6-in., \$1.00 each.  
Boston, Roosevelt and Whitmanii, 6-in. select, \$1.00 each.  
Rivertoniana and Wimsettii, extra select, 4-inch, 35c; 5-in., very handsome, 50c each.  
Table Ferns, five good varieties, \$6.00 per 100.

## CYCLAMEN

Ferd. Fischer strain. Perfectly clean stock. We guarantee that no better plants can be purchased anywhere. All colors, including Wandsbek, 5-in., 50c each; select, 75c each. Wandsbek alone, \$2.00 per 100 extra.

## CYCLAMEN SEED

Ferd. Fischer strain. Ready now. Dark red, light red, white with red eye, white, \$10.00 per 1000; Wandsbek, light and dark, \$12.00 per 1000.

## BEGONIAS

Begonia Chatelaine, select 2¼-in., \$6.00 per 100; 3-in., \$10.00; 5-in., select, 50c each. Mrs. M. A. Patten, 5-in., very fine, 60c each.  
Cinerarias, finest mixture, 2¼-in., \$6.00 per 100.

Very careful packing in clay pots 10% of invoice; in paper pots, 7½%; without pots, 5%.

## PELARGONIUMS

Easter Greeting Sports, Gardeners' Joy, German Glory, Lavender Queen, Swabian Maid, Wurtembergia and Lucy Becker, 2¼-in., \$10.00 per 100, \$90.00 per 1000; 3-in., \$12.00 per 100, \$115.00 per 1000; 4-in., \$20.00 and \$25.00 per 100.

Ficus Elastica, strong plants, 5-in., 75c; 6-in., \$1.00 each.

Poinsettias, strong plants, very well established, at \$7.50 per 100.

Pandanus Veitchii, 4-in., well colored, 50c each.

Primula Obconica, 3-in., 10c; 4-in., 20c each; 5-in., in bloom, 50c.

Asparagus Plumosus, 2¼-in., select plants, \$6.00 per 100.

Asparagus Sprengeri, 2¼-in., \$6.00; 3-in., \$10.00; 4-in., \$15.00.

Magnolia Leaves, Brown, Red and Green, finest Superior Brand, carton, \$1.60; five cartons, \$7.75; ten cartons, \$15.00; 25 cartons, \$35.00.

Sphagnum Moss, quick shipment, standard burlap, bales, \$1.35; ten bales, \$13.00; 25 bales, \$31.25; F. O. B. Lincoln. Wired bales, 95c; 10 bales, \$9.00; 25 bales, \$21.25. Write for prices on 100 bales or carload.

**GULLETT & SONS,**

**LINCOLN, ILL.**

# CYCLAMEN

Strong, clean, healthy plants, 4-inch, ready for shift to 5-inch, of Peterson's and Fischer's celebrated strains.

Good 4-in., 25c each; Select 4-in., 35c each; 5-in., ready for shift to 6-in., 60c each.

You will make money by buying this stock now, and finishing it yourself. You can't go wrong in stocking up on these plants. A great saving in express, if you buy the plants when smaller.

## Decorative Plants

These are strong, healthy plants, full of color and ready for shift to larger sizes:

### Boston

4-in., 25c each      5-in., 60c each  
6-in., \$1.00 each

### Dracaena Massangeana

Strong and perfect foliage.

4-in., \$1.00 each      5-in., \$1.50 each

### Dracaena Fragrans

5-in., \$1.00 each      6-in., \$1.50 each

### Dracaena Terminalis

Highly colored.

5-in., \$1.00 each      6-in., \$1.50 to \$2.00 each

### Rubber Plants

Strong and clean.

5-in., 75c each      6-in., \$1.00 each

### Crotons

Highly colored, of the best varieties.

5-in., Strong, \$1.00 each      Select, \$1.50 each

### Pandanus Veitchii

Strong and well colored. 5-in., 50c each

### Bird's-Nest Ferns

3-in., 35c each      4-in., 50c each

Wholesale Growers of Christmas and Easter Plants

**J. W. Davis Company** **TERRE HAUTE, IND.**



# BULB HEADQUARTERS



## SINGLE FIRST SIZE NAMED HYACINTHS

Amy, bright carmine.  
Chas. Dickens Blue, porcelain.  
Ozar Peter, porcelain.  
Gigantea, flesh pink.

Grand Maître, bright porcelain.  
King of Blues, deep blue.  
La Grandesse, snow white.  
Roi des Belges, deep red.

Price of above, \$7.50 per 100; \$67.50 per 1000.

## SINGLE SECOND SIZE NAMED HYACINTHS

City of Haarlem, golden yellow.  
Ozar Peter, porcelain blue.  
Gertrude, bright pink.  
Gigantea, flesh pink.  
Grand Maître, bright porcelain.

King of Blues, deep blue.  
La Grandesse, pure white.  
L'Innocence, pure white.  
Queen of the Blues, silvery blue.  
Roi des Belges, deep red.

Price of above, \$6.00 per 100; \$55.00 per 1000.

## SINGLE THIRD SIZE NAMED HYACINTHS

Gertrude, bright pink.  
Gigantea, flesh pink.  
Grand Maître, bright porcelain.

King of the Blues, deep blue.  
L'Innocence, pure white.

Price of above, \$5.00 per 100; \$43.00 per 1000.

## MINIATURE OR DUTCH ROMAN HYACINTHS

Gertrude, deep pink.  
Gigantea, light pink.  
Grand Maître, bright blue.  
King of the Blues, deep blue.

La Grandesse, pure white.  
L'Innocence, pure white.  
Roi des Belges, fine deep crimson.

Price of above, \$3.25 per 100; \$28.50 per 1000.

## EARLY FLOWERING OR PREPARED MINIATURE HYACINTHS

Especially adapted for Christmas blooming; splendid for cutting, pans and design work.

Bismarck, sky blue; Gen. Pelissier, red; Lady Derby, delicate pink.

Price, \$4.75 per 100; per 1000, \$40.00.

## SINGLE EARLY TULIPS

	100	1000
Artus, scarlet	\$2.50	\$21.00
Belle Alliance, rich scarlet	3.25	29.00
Brilliant Star, brilliant scarlet	5.25	48.00
Cardinal Rampollo, yellow bordered orange	4.25	38.50
Chrysolara, golden yellow	3.00	25.00
Cottage Maid, pink and white	3.25	29.00
Couleur de Cardinal, scarlet	4.00	35.00
Cramoie Brilliant, scarlet	2.25	19.50
Duchesse de Parma, orange scarlet, yellow border	3.00	26.00
Duc v. Thol, scarlet	3.00	26.00
Duc v. Thol, Cochineal, vermillion	4.25	38.50
Herman Schlegel, pale yellow	2.50	22.50
Joost v. Vondel White	4.25	35.00
Keizerskroon, red, gold border	2.50	22.50
La Reine, white	2.25	19.50
McKinley, rose, shaded carmine	3.60	32.00
Mon Tresor, golden yellow	3.60	32.00
Pink Beauty, rich pink	4.25	37.00
Proserpine, glossy pink	5.00	45.00
Prosperity, rose pink	3.60	32.00
Prince of Austria, orange scarlet	3.25	27.50
Rose Grisdell, light pink	2.25	19.00
Rose Luisante, deep pink	4.25	38.50
Vermilion Brilliant, rich scarlet	4.00	35.00
White Hawk, pure white	4.00	35.00
Yellow Prince, golden yellow	2.40	21.00

## DOUBLE EARLY TULIPS

	100	1000
Couronne d'Or, rich	\$3.25	\$29.00
Imperator Rubrorum, scarlet	4.00	35.00
La Candeur, large, pure white	3.25	27.50
Murillo, pink, suffused white	2.25	19.50
Rubra Maxima, dazzling scarlet	2.50	22.50
Tournesol, Red and Yellow	4.00	35.00
Tournesol, Orange Yellow	4.00	35.00

## DARWIN TULIPS

	100	1000
Ariadne, fiery, scarlet red	\$4.25	\$38.50
Bartigon, fiery red	4.75	42.00
Clara Butt, soft rose	3.00	26.00
Glow, scarlet, margined white	3.60	32.00
Gretchen, soft salmon rose	3.00	26.00
La Tristesse, violet, white base	3.60	32.00
La Tulipe Noire, almost true black	3.60	32.00
May Queen, soft rose; very large	3.00	26.00
Mme. Krelage, rosy lilac	4.00	35.00
Mr. Farncombe Sanders, scarlet	4.00	35.00
Mrs. Potter Palmer, deep purple	3.60	32.00
Mrs. Stanley, purplish rose, with bright blue base	3.50	31.00
Nauticus, purple rose	3.25	29.00
Philippe de Communes, deep purple	4.00	35.00
Pride of Haarlem, glossy pink	3.25	29.00
Psyche, light rose	3.25	29.00
Rev. H. Ewbank, light heliotrope	3.25	29.00
Salmon King, rosy scarlet	3.40	30.00
Sultan, very dark, almost black	2.75	24.00
Suzon, soft salmon rose	3.75	34.00
White Queen, creamy white, tinted rose	3.25	27.50

## NARCISSI

	100	1000
Bicolor Victoria, first size	\$3.50	\$31.00
Bicolor Victoria, monster	5.75	51.00
Emperor, first size	3.75	33.00
Emperor, monster	6.00	52.00
Empress, first size	3.75	33.00
Empress, monster	6.00	52.00
Giant Princeps	3.25	28.50
Golden Spur, first size	3.50	31.00
Golden Spur, monster	5.50	48.00
Mme. de Graaff, white, primrose trumpet	4.50	40.00
Paper White Grandiflora, first size	2.75	22.50
Trumpet Major, Dutch	3.50	30.00
Poeticus Ornatus, first size	2.75	25.00
Poeticus Ornatus, mammoth	3.75	33.00
Von Sion, first size	3.60	32.00
Von Sion, mammoth	4.75	41.00

## NARCISSI

### EXTRA EARLY GOLDEN SPUR

Splendid for early forcing; very popular with cut flower growers.

Per 100, \$5.00; \$45.00 per 1000.

## JONQUILS

	100	1000
Campernelle Rugulosus	\$2.75	\$24.00

## CHINESE SACRED LILIES

Extra selected, first size bulbs.

Per doz., \$1.20; \$2.70 per 30 bulbs; 120 bulbs, \$10.00.

## SPANISH IRIS

Belle Chinoise, deep yellow.  
Cajanus, canary yellow, with orange blotches.  
Filifolia, very early, excellent for forcing; color, dark blue with orange blotches.  
Flora, creamy white, pale lavender standard.  
Heavenly Blue, light blue, standard slightly darker.  
King of the Blues, fine, deep purplish blue.  
King of the Whites, pure white.  
Queen Wilhelmina, beautiful white, with small yellow blotches.  
Royal Blue, clear blue; extra large.  
Price of above, \$5.00 per 100; \$45.00 per 1000.

## DUTCH IRIS

Anton Mauve, soft blue, very large.  
Brijet, porcelain blue, with grayish lilac.  
Eart Nibrig, brilliant clear blue.  
Hobbema, white inside, faintly tinged blue, pale yellow falls.  
Roland Holst, lilac, with pale yellow lips.  
Van der Venne, lilac and creamy white.  
Price of above, \$5.50 per 100; \$50.00 per 1000.

**Our Wholesale Price List** contains a complete list of all Seasonable Bulbs, Seeds and Florists' Sundries. It will pay you to have a copy. **Send for it today, sure**

**HENRY F. MICHELL CO., 518-516 Market Street PHILADELPHIA, PA.**

# "HOW DOES HE DO IT?"

This is the question brought up by prospective buyers of our Cyclamen.

## "QUANTITY PRODUCTION"

Is the answer. Those who have visited our plants have been thoroughly convinced.

Our 3-inch Cyclamen have all been sold but we will still continue our **"SPECIAL OFFER"** on 4-inch—**EXPRESS CHARGES PREPAID TO ANY POINT IN THE UNITED STATES.**

4-inch, Express Prepaid, \$	35.00 per 100,	\$325.00 per 1000
5-inch, - - -	75.00 per 100,	700.00 per 1000
6-inch, - - -	100.00 per 100,	950.00 per 1000
	250 at the 1000 rate	

**CASH MUST ACCOMPANY ALL ORDERS. NO CHARGE FOR PACKING.**

We are shipping the larger sizes to Eastern Points in  
**CARLOAD LOTS—"Enough said."**

**ZETLITZ FLORAL PRODUCTS COMPANY**  
**CYCLAMEN SPECIALISTS** **DAYTON, OHIO**



*Only good stock is shipped from this place*

The following are all good strong plants ready to shift.

**All flowering plants in assorted colors, mostly bright shades.**

Our stock is all well spaced. We are not overstocked. We grow only what we can handle properly.

**CYCLAMEN** out of 4-in. pots, \$30.00 per 100; **CYCLAMEN** out of 5-in. pots, \$60.00 per 100; **CYCLAMEN** out of 6-in. pots, \$125.00 per 100.

<b>Primula Obconica,</b> out of 4-in. pots, \$25.00 per 100	<b>Ferns, Whitmanii,</b> - out of 3-in. pots, \$12.00 per 100
<b>Begonia Gracilis,</b> - out of 3-in. pots, 12.00 per 100	<b>Asparagus Plumosus,</b> out of 3-in. pots, 10.00 per 100
<b>Begonia Gracilis,</b> - out of 4-in. pots, 25.00 per 100	<b>Asparagus Sprengeri,</b> out of 3-in. pots, 10.00 per 100
<b>Cinerarias,</b> - - - out of 5-in. pots, 50.00 per 100	<b>Dracaena Indivisa,</b> - out of 2-in. pots, 5.00 per 100

**CASH WITH ORDER**

The above prices include careful packing.

**R. S. McMURRAY, Bellefontaine, Ohio**

# CRAIG QUALITY STOCK IS UNSURPASSED

We take this opportunity to advise our many friends and customers that we have prepared a much larger and finer stock of Craig Specialties for immediate or future delivery. Any grower having room at this time would do well to stock up on Craig Quality Crotons, Dracaenas, Arecas, Cyclamen, Ferns, Pandanus Veitchii, Begonias. They will show big profits by fall. We are the LARGEST GROWERS OF THE ABOVE STOCK IN AMERICA.

We can make up attractive collections of assorted stock for the retail store man. Would suggest that you place your orders at once and we will ship at any time you state. All orders will have prompt and careful attention.

## FALL PRICE LIST, 1921

### CROTONS

The Croton, with its highly colored foliage, is indispensable during Fall and Winter. We have the largest and most complete collection of Crotons in the world, carrying at the present time for Fall sales over 50,000 in 200 varieties, all of the very highest quality and brilliantly colored.

#### Immediate Delivery

4-inch pots, strong plants, \$10 per doz., \$75 per 100.  
5-inch pots, strong plants, \$15 per doz.  
6-inch pots, strong plants, \$18 and \$24 per doz.  
7 and 8-inch pots, strong plants, \$4, \$5 and \$6 each.  
10-inch pots, strong plants, \$7.50 and \$10 each.  
12 and 14-inch pots, specimen plants, \$15, \$20 and \$25 each.

#### Ocotea Punctata

One of the finest and most satisfactory varieties for basket work and centers of ferneries.  
2½-inch pots, \$20 per 100, \$175 per 1,000.  
3-inch pots, \$35 per 100.  
4-inch pots, \$50 per 100.  
Every retail store and grower should feature Crotons this Fall and Winter. We know our stock will please you and your customer.

### DRACAENAS

There is no variety of foliage plant so attractive as the highly colored Dracaena. The small and medium sizes can be used to great advantage in making up the popular Christmas baskets, while the large specimens have always been in great demand for decorative purposes. We are now growing more Dracaenas, in greater variety, than any firm in the country.

#### Dracaena Godseffiana

Green and white leaf, very hardy, fine for baskets.

2½-inch pots, \$20 per 100.  
3-inch pots, \$35 per 100.  
4-inch pots, \$60 per 100.

#### Dracaena Warneckii (New)

Silver and green leaf. Very durable.  
6-inch pots, \$30 per doz. 7-inch pots, \$3.50 each.

#### Fancy Dracaenas

We are offering a collection of the new and rare Dracaenas. Very handsome for home decoration or for fancy combination baskets.

4-inch pots, \$9 per doz.  
5-inch pots, \$15 per doz.  
6-inch pots, \$18 and \$24 per doz.  
7 and 8-inch pots, \$8.50 and \$5 each.

#### Dracaena Massangeana

The variety with the golden stripes down the center of the leaf. The best of all Dracaenas for the house. We have an exceptionally large stock, well colored and of the very highest quality.

4-inch pots, heavy, \$12 per doz., \$100 per 100.  
8-inch pots, heavy, \$4 and \$5 each.  
6-inch pots, heavy, \$2 and \$2.50 each.  
10-inch pots, heavy, \$7.50 each.

#### Dracaena Fragrans

Plain green leaf.  
4-inch pots, \$9 per doz.  
6-inch pots, \$24 per doz.  
8-inch pots, \$4, \$5 and \$6 each.  
10-inch pots, \$7.50 each.

#### Dracaena Sanderiana

Small, light green leaves, edged with creamy white. Fine for center of fern dishes or basket work.

8-inch pots, \$50 per 100.

#### Dracaena Lord Wolseley

One of the very best varieties for Easter and Christmas, being bright red in color. An excellent Christmas variety.

2-inch pots, \$20.00 per 100.  
3-inch pots, \$35.00 per 100.  
4-inch pots, \$60 per 100.  
5-inch pots, \$15.00 per doz.  
6-inch pots, \$18 and \$24 per doz.  
7-inch pots, \$3.50 and \$4 each.

#### Dracaena Kellermaniana (New)

One of the finest foliage plants for combination baskets or boxes.

2½-inch pots, \$20 per 100.  
3-inch pots, \$35 per 100.  
4-inch pots, \$60 per 100.  
6-inch pots, \$5 each, made up, very handsome.

#### Dracaena Terminalis

Exceptionally well colored.  
2½-inch pots, \$20 per 100.  
3-inch pots, \$35 per 100.  
5-inch pots, \$15 per doz.  
6-inch pots, \$18 and \$24 per doz. September delivery.

We would suggest ordering the above early, as the demand is always great.

#### Dracaena De Smetiana

A strong, vigorous grower, with bold, dark green foliage, which becomes beautifully suffused and variegated.  
6-inch pots, \$2 each. 7-inch pots, \$3.50 each.

#### Dracaena Lindenii

Same type as Massangeana, but with the golden stripes on the outer edges of the leaf.  
4-inch pots, \$12 per doz., \$100 per 100.  
6-inch pots, \$2 and \$2.50 each.  
8-inch pots, \$4 and \$5 each.

#### Dracaena Longii

4-inch pots, \$5 each. 6-inch pots, \$10 each.

#### Dracaena Tricolor

Very rare. Combination of coloring in pink, white and green. Very attractive and distinct.  
4-inch pots, \$1.50 each. 6-inch pots, \$3 each.  
7-inch pots, \$5 each.

### BEGONIAS

#### Begonia Mrs. J. A. Peterson

5-inch pots, \$125 per 100.  
6-inch pots, \$24 per doz.

#### Begonia Gloire De Lorraine

5-inch pots, \$125 per 100.  
6-inch pots, \$18 and \$24 per doz.

**Begonia Glory of Cincinnati and Mellor**  
These varieties are endorsed by all the leading retail florists. They will hold the flowers much better than Gloire de Lorraine.

5-inch pots, heavy, \$125 per 100.  
6-inch pots, heavy, \$24 per doz.

#### Begonia Konkurrent

A greatly improved Begonia Cincinnati. This variety is a German introduction, and we have tried it for three years. It makes a much better shaped plant than Cincinnati and is free flowering.

5-inch pots, \$125 per 100.  
6-inch pots, very heavy, \$24 per doz.

#### Begonia Pride of Newcastle

Dark red sport of Mrs. Patten. In bloom every day in the year.

4-inch pots, heavy, \$4 per doz., \$30 per 100.  
6-inch pots, heavy, \$9 per doz., \$70 per 100.

#### Begonia Erfordii

4-inch pots, in bloom, \$18 per 100.

### HYDRANGEAS

#### French and Otaksa

We have in stock over 60,000 plants in the very best varieties, including Otaksa, Mme. Chautard, Mme. Mouillere, Jacande, General de Vibraye, Radiant, etc. The above are all excellent sorts for forcing.

4-inch pots, strong plants, \$35 per 100, \$325 per 1,000.

6-inch pots, strong plants, \$50 per 100, \$475 per 1,000.

7-inch pots, strong plants, \$75 per 100.

Larger plants, \$12, \$18 and \$24 per doz.

Field grown, \$35, \$50 and \$75 per 100.

Field grown, specimens, \$1.50 and \$2 each.

## 150,000 NEPHROLEPIS

(In variety.)

We are the largest growers of Nephrolepis Ferns in the country. In fact, we are headquarters for them.

#### Nephrolepis Norwood

The most beautiful form of Nephrolepis to date; graceful, compact and symmetrical, a vigorous, healthy grower. All growers are invited to inspect it at our Norwood greenhouses.

#### Strong Plants

2½-inch pots, \$8 per doz., \$12 per 100, \$100 per 1,000.

4-inch pots, \$6 per doz., \$45 per 100.

Orders filled strictly in rotation.

#### Nephrolepis Verona

Makes a good plant in all sizes. Much finer frond than any created sort outside of N. Smithii. The fronds are carried on a heavy, wiry stem. We consider it one of the best of the newer introductions.

2½-inch pots, \$10 per 100, \$90 per 1,000.

6-inch pots, \$12 per doz., \$90 per 100.

**Nephrolepis Elegantissima Compacta**  
A dwarf, compact form of Nephrolepis Elegantissima, each plant making an ideal shape.

2½-inch pots, \$10 per 100, \$90 per 1,000.

4-inch pots, \$5 per doz., \$35 per 100.

6-inch pots, \$12 per doz., \$90 per 100.

#### Nephrolepis Teddy Junior

Fine young plants from 2½-inch pots, \$10 per 100, \$90 per 1,000.

6-inch pots, heavy, \$12 and \$15 per doz.

8-inch pots, \$24 per doz.

11-inch tubs, \$4, \$5 and \$6 each.

#### Nephrolepis Harrisii or Roosevelt

2½-inch pots, \$10 per 100, \$90 per 1,000.

4-inch pots, \$35 per 100.

6-inch pots, \$12 per doz.

11-inch tubs, \$5 and \$6 each.

#### Nephrolepis Scottii

2½-inch pots, \$10 per 100, \$90 per 1,000.

4-inch pots, \$35 per 100.

6-inch pots, \$12 per doz., \$90 per 100.

8-inch pots, \$24 and \$30 per doz.

### PALMS

#### Arecas Lutescens

Perfect plants with rich, dark green foliage. Our stock is grown cool and hard. It is in splendid condition and will surely give satisfaction. Large sizes are very scarce this year. We have the largest stock in all sizes in the country.

6-inch pots, made up, \$30 per doz.

7-inch pots, made up, \$4, \$5 and \$6 each.

8-inch pots, made up, \$7.50 and \$10 each.

10-inch tubs, made up, \$12.50 each, 5½ to 6 feet.

#### Phoenix Roebelenii

Very scarce. Fine for growing on.  
2-inch pots, 3 to 4 leaf, \$35 per 100.

### MISCELLANEOUS STOCK

#### Otaheite Oranges

A fine stock of this wonderful Christmas plant.  
2½-inch pots, for growing on, \$20 per 100, \$180 per 1,000.

Plants in fruit, 30c per fruit.

Plants in fruit ripened, November and December, 40c per fruit.

#### Erica Melanthera

5½-inch pots and 6-inch pots, \$18, \$24 and \$30 per doz.

7-inch pots, \$36 per doz.

#### Pandanus Veitchii

Well colored plants.

5½-inch pots, \$18 per doz.

6-inch pots, \$24 and \$30 per doz.

7-inch pots, \$4 each.

10-inch pots, \$7.50 each.

8-inch pots, \$5 each.

#### Gardenia Veitchii

We have an exceptionally fine stock for growing on for Winter and Easter flowering.  
2½-inch pots, heavy plants, \$15 per 100, \$140 per 1,000.

3-inch pots, heavy plants, \$35 per 100.

4-inch pots, heavy plants, \$75 per 100.

6-inch pots, heavy plants, \$18 per doz.

#### Genista Racemosa

A large stock of well-grown plants for growing on.

5-inch pots, \$75 per 100. 6-inch pots, \$1 each.

Larger plants, \$1.50, \$2 and \$3 each.

#### Cyclamen

This has been one of our specialties for over twenty years. In all our experience we have never seen a finer lot of plants. We are growing our stock in new houses. They are absolutely clean and perfect in every way and not to be compared with weakly-drawn plants offered at less money.

4-inch pots, \$50 per 100.

4-inch pots, extra heavy, \$60 per 100.

5-inch pots, \$15 per doz.

5½-inch pots, \$18 per doz.

6-inch pots, \$24 and \$30 per doz.

7 and 8-inch pots, \$36, \$48 and \$60 per doz.

This stock will be profitable to anyone buying now.

#### Sansevieria Zeylanica

4-inch pots, \$6 per doz.

#### Geranium Alice Lemon

Single salmon. Very beautiful.  
2½-inch pots, \$10 per 100, \$90 per 1,000.

### IMPORTANT NOTICE

We are pleased to announce that owing to the recent drop in price of lumber, it enables us to give our customers the benefit by reducing the price on packing as follows:

Full size cases.....\$1.50 each  
Three-quarter size cases..... 1.25 each  
Small size cases..... .50 each  
Half size boxes..... 1.00 each

THE ROBERT CRAIG COMPANY, NORWOOD, Delaware County, PENNSYLVANIA



M.  
RICE  
CO.

# TAKE TIME TO THINK

OF YOUR XMAS NEEDS

And order now from this long list of

## Superior "Keystone" Quality Products

**Only 64 days till Xmas—**

Hardly enough time to make your preparations.

Red Ruscus (*Beautiful Shade—  
Our Own Preparation*)

Red Frieze Roping—Extra Fine

Red and all color Waterproof Paper

Red and all color Porto Rican Mats

Red Frieze Wreaths (Plain and Trimmed)

Red Fiber Ribbon

Red Ribbons

Red Chiffons

Red and all color Prepared Grasses

Red Xmas Bells

Fancy Prepared Wreaths

Baskets for Plants

Baskets for Table Work

Baskets for Cut Flowers

Big Display Baskets

Handsome Store Pieces

Prepared Foliages and

All Staple Supplies for

your everyday

requirements.

## M. RICE CO.

*Florists' Supplies That Excel*

1220-22-24 Spring Garden St.

PHILADELPHIA, PA.

M.  
RICE  
CO.

W

## Corsage Ribbons

Many a florist neglects this important branch of the floral business.

With the revival of social activities, Corsage Bouquets are being featured extensively by progressive florists. No bouquet, however, is complete unless tied with attractive ribbon.

Our skilled designers are constantly creating new Corsage Ribbons which will help you to increase your business.

AT YOUR SERVICE.

## WERTHEIMER BROTHERS

THE NATIONAL FLORAL RIBBON HOUSE

Owners and Operators of WERBRO RIBBON MFG. CO.

MILLS

PATERSON, N. J. — BATH, PA.

Office and Salesrooms: 17-25 East 24th Street, NEW YORK

## WINDOWS TELL TELEGRAPH TALE

*Generous in hospitality, lavish in entertainment, Toronto florists excelled as well in contriving ways in which to tell the public about the telegraph delivery of flowers in window displays. The descriptions of the windows that received awards contain many suggestions to other florists.*



ELDOM, if ever, have the windows of florist hosts played so strong a part in welcoming visitors to a convention as did those entered in the window contest of the Florists' Telegraph Delivery Association at Toronto last week.

The occasion of a meeting of American florists on Canadian soil afforded the opportunity in every window of combining the flag of Canada and the flag of the United States—a handclasp, as it were. Posters reading, "Welcome, F. T. D. visitors to Toronto Convention!" also served to cement the bond of kinship and reunion that Canadian florists were celebrating.

The crowds drawn toward every F. T. D. window at this, as well as previous conventions, prove beyond a doubt that there is no better medium for advertising this idea than the florist's window. No other, at least, takes it so forcibly into the suburb or outlying district and to the mother and the child as well as to the man in the busy metropolis and the news-reading father or traveler. The second prize and one certificate of merit in this convention contest were awarded florists in the outskirts of the city.

Future convention city florists will be interested in reading carefully the following description of Toronto florists' windows of merit, but why not, also, other florists? Regardless of conventions, it is an idea that means sales to you. It is an idea that, hooked up with your special Christmas, Easter and Mothers' day windows, or special birthday window, will add to their profit. In truth, the only weakness in the excellent idea of the telegraph delivery of flowers is that not often enough is it put before the public in so tangible and pleasing a form.

Finesse in detail and excellent presentation of

the telegraphic idea—combined with those two best of attention-getting window effects, motion and light—went far toward deciding the first award in the F. T. D. contest in favor of J. S. Simmons & Son, 348 Yonge street. The focusing point was a facsimile of the Simmons shop, against the background of a large, flag-draped cardboard representation of our western hemisphere. Narrow satin ribbons of yellow and blue stretched from various points on the globe to the telegraph poles in the foreground, lettered with the names of important cities in the United States, from Boston to Los Angeles, an excellent device for giving unity to the many details this window presented. Mingled with these were ribbons, that terminated with boxes of flowers and florists' cards in various parts of the country. Sur-

rounding the shop was a miniature track on which was a railroad train headed for the telegraph pole marked Toronto, and before the door the liveried F. T. D. messenger and the Simmons' delivery car.

The other half of the window was balanced with motion and light. There was the old wind mill flapping its wings, and the old mill wheel turning its water over falls and dams sparkling from the effect of red and blue lights. The entire effect was that of a refreshing, moss-covered, hilly country united by an extensive telegraph system, against a background of choicest blooms and ferns.

The more closely the detail in our windows comes into the actual experience of the onlooker, the more effectively do we get attention; or, to express

it differently, the more realistic we make the artificial, the more certain are we to attract wonderment, and in this respect the window of Simmons & Son measured almost 100 per cent. The "Say It with Flowers" signs along the railroad lines were actual imitations in every detail of those one sees. The dolls, painstakingly dressed in the toggery that marks the most élite in present fashion, were not scattered as dummies, but grouped as in actual life: Doll children in bathing suits rolled down a sand heap and others frolicked with puppy dogs. Doll madame crossed the rustic bridge with parasol and bulldog on its chain, while doll ladies entering the Simmons shop were dressed in the height of fashion. Traffic cops were at the crossings, a Red Cross nurse was outside the hospital, cows were grazing along the countryside, and boats were on the river, while every little home had its careful garden plot, dog kennel or garage.

But, best of all, Simmons & Son succeeded in emphasizing the fact that telegraph delivery



F. T. D. Week Celebrated by a San Francisco Florist's Window.

means flowers, and this not only through their actual display but also by the use of our slogan on miniature signboards and park benches and at other plausible points. In short, plausibility of detail not only attracted but also held the crowds before this window.

#### Second Prize.

A real live messenger, Mrs. Waters' own young son, was the novelty feature in the window of Mrs. Percy Waters, 444 Danforth avenue, winner of the second prize. The earnest manner in which the liveried little chap waved his F. T. D. cards and messages from side to side attracted the attention even of the passing autoist, and more than one drew up beside the curb to add to a fleeting glance.

Above a large map surrounded with plants and flowers, that formed the background of the window, stretched a large sign, "The Sun Never Sets on F. T. D.," and over all flew an aeroplane marked, "F. T. D.—Fastest Service in the World." In the foreground was a representation of the telegraph idea similar to that displayed by the winner of first prize. Telegraph poles, electrically lighted, stretched from coast to coast. In the center, also, was the Waters' shop with delivery car and messenger. On one side of the window was the messenger at the door of the little log cabin; on the other, he knocked at a pretentious dwelling, thus bringing out the idea that flowers by wire will be sent everywhere, from the humblest home to the most palatial residence, and all with the same alacrity of service.

Particularly effective was the complete pasting-up of the entrance door with telegraph orders, suggesting to the passer some of the occasions on which flowers are sent. These and F. T. D. posters scattered about the window did much to advertise flowers by telegraph. Effective detail also markedly characterized this window.

#### Third Prize.

Curiously enough the winners of all three prizes elaborated somewhat differently the similar idea of a miniature likeness of the florist's own shop and a telegraph system stretched from coast to coast. Such, therefore, was the main idea of the window of the third prize-winner, J. J. Higgins, 273 Yonge street. The effectiveness, however, with which, in each instance, this idea attracted the passer-by was proof positive of its selling value.

The entire background of this window was a huge oil-painted canvas of mountains and prairies and telegraph poles, typifying well the vast distances to which the telegraph in a few hours will carry the message with living flowers.

The use of dolls almost resembled a pleasing stage setting and thus, drawing on the imagination of the passer-by, caused him to linger. On one side was a dapper looking young bachelor standing before the Higgins shop remarking to a charming capped-and-aproned maid, "I want to send flowers to a friend in New York. Do you send orders by telegraph?" To which the maid replies, "Yes, we are members of the F. T. D." Then we see speeding over the wires a cupid messenger and on the other side the auburn-haired Cleopatra-gowned widow in black satin and emerald green, receiving graciously from the messen-

ger of Max Schling, in New York, a box of choicest blooms with the message of her admirer. In the background is the Max Schling shop and delivery car.

In the foreground is a large poster of birdies on a telegraph wire, singing, "Say It with Flowers." Here, too, the idea of flowers predominated through their profuseness.

#### Certificates of Merit.

The outstanding feature of the window of the shop of H. G. Dillemath, 123 King street, awarded a certificate of merit, was a huge globe of the world, covered with moss and rippling or puckered sea-blue chiffon. Encircling it in gilt letters on a background of dark red was a band with the words, "F. T. D. Sends Flowers Any Place in the World within a Few Hours." Those who would experiment with this particular chiffon effect in globe-making will find it singularly attractive as well as novel. Here,



Toronto Star's Version of Stumpp.

too, were the telegraph poles suggesting F. T. D., the wee house on the hill typifying the destination, and the luxurious use of flowers emphasizing the medium or purpose of it all.

George W. Warren, on Bloor street, also winner of a certificate of merit, used wooden painted telegraph messengers in rather large size, in preference to dolls or manikins. These, stationed on either side of the window, each rested an outstretched hand on a huge basket of roses. The background was a bank of flowers and greens against a dark-colored screen. The foreground was a stretch of telegraph poles and a globe of the earth, with a miniature telegraph station in one corner. Here green velvet instead of moss formed the base or body effect of the window. The focal point was, fittingly, a large poster of welcome to F. T. D. visitors at the Toronto convention.

#### Honorable Mention.

The window of Dunlop's, Ltd., 10 Adelaide street, awarded honorable mention, was by night perhaps the most attractive of all Toronto's F. T. D. windows. The use of concrete, electrically lighted lamp posts, similar to those found along the boulevards and parkways of our country, in addition to the wee lights of the telegraph poles, gave a soft brilliance that alone sufficed to light this window and make it the cynosure of passing eyes.

The lighted highways were two, one stretching from east to west, and at the ends the signs, "Flowers to West," "Flowers to East;" the other running from north to south and terminating in similar signs. A telegraph messenger with floral box sped along each highway, and up in one corner was the home on the hill surrounded by greens and flowers. A central point was given the window by installing a lagoon with lights about it and graceful wax maidens reclining beneath the trees of its park-like surroundings. Altogether the effect was one of artistic simplicity.

Best of all, though, and an idea well calculated to give a realistic effect, was the placing at one side of a full-sized office desk with telegraph apparatus and wires running into the window display. On its top was a profusion of F. T. D. orders.

#### Creditable Mention.

The People's Florist, 92 Adelaide street, of which Mrs. Moore is the proprietor, given creditable mention in the contest, emphasized an idea not brought out to any marked extent by other contestants, that of sending flowers by wire as a bon-voyage message to travelers leaving our shores.

A huge boat christened F. T. D., with miniature boxes of rosebuds in the stern was in the Quebec harbor. On the electrically lighted wharf and within the dock house labeled, "Quebec Harbor," were boxes of flowers. To add to the realism of the picture, a lighthouse was on one side and the telegraph station on the other, its roof made of a telegram. The shore was a background of plants and flowers, and cards and posters emphasized the idea that florists deliver orders anywhere in two hours.

A telegram to Dawson City, Alaska, reading: "To mother: A bouquet; many happy returns of the day. Son," represented distance, and hand-lettered posters such as the following bespoke the telegraph idea and occasions on which to send flowers:

We can use flowers  
Everywhere  
To drive away sorrow  
And dull care  
For we are members of the F. T. D.  
Florists' Telegraph Delivery.

#### JAEGER'S F. T. D. WEEK.

While brother florists at Toronto were discussing the advisability of a nationwide celebration of F. T. D. week, one of the stay-at-home members, hindered from attending by the great distance from the Pacific coast to the convention city, undertook such celebration all by himself. The illustration on page 23 shows how F. C. Jaeger & Son decorated their window, at 141 Powell street, San Francisco. At the back an almost life-size Mercury flies over a revolving "world" of white, yellow and blue stucco. Around this are telegraph wires and posts. Baskets of cut flowers sit alongside the telegraph line. On a map at one side the principal cities are located by electric lamps, which illuminate the map at night. In front is the facade, in miniature, of the King Edward hotel and before it a card reading: "Toronto, Can. This is where our F. T. D. brothers will hold their convention Oct. 11-12-13 and will announce new plans, making the florist telegraph delivery more efficient than ever, enabling you to remember your friends in any part of the world within a few hours."



# UNFINISHED BUSINESS

## CLOSING SESSION.

### Relations of Retailers.

In order to permit visitors to make a tour of the greenhouses in the vicinity of Toronto, the two business sessions of the Florists' Telegraph Delivery Association scheduled for the morning and afternoon of Thursday, October 13, were condensed in one session occupying the morning. Full report of the opening day's sessions and of that held Wednesday morning, save two or three lengthy discussions summarized on these pages, appeared in the telegraphic account of the convention published in last week's issue of *The Review*.

The closing session opened with the presentation of J. F. Ammann's paper on "The Relation of Retailer and Grower," printed in *The Review* last week.

Morris Cohen talked briefly regarding the F. T. D. window display novelty which his firm plans to introduce to the trade. This is a figure of a messenger boy bearing on his cap the initials, "F. T. D.," and carrying under his arm a box on which appears the slogan, "Say It with Flowers." If florists' coöperation is secured, the firm of Cohen & Hiller will supply these at cost to retailers for the purpose of putting the figures in their windows. Mr. Cohen expressed the hope that the little figure might become as well known as the dog that advertises the Victrola.

### Grading Flowers.

The subject of the grading of flowers, particularly roses and carnations, was treated in a committee report submitted by Max Schling for the directors' committee covering it, consisting of himself, William F. Gude and Irwin Bertermann. This report, printed on another page of this issue, was, upon motion of J. F. Ammann, referred to the committee of the Society of American Florists on the same subject, which consists of James Heacock, Wyncote, Pa.; Henry Penn, Boston, and H. B. Kennicott, Chicago.

Progress of the national flower show to be held at Cleveland next March was reported on by George Asmus, who expressed the hope that the retail section would be particularly strong and who offered the association any reasonable amount of space it might wish to use for an exhibit. Herman P. Knoble stated that local preparations were well in hand and the outlook is for a highly successful exhibition, from the viewpoint of the trade and of the promoters. Albert Pochelon was anxious that the association should be represented by a display that would get the full attention of the public. He offered suggestions for retailers' competitions and asked that the members send any ideas regarding an exhibit for the association to his office, so that the product at Cleveland might be the finest. J. F. Ammann moved the suggestions presented be referred to the board of directors with power to act. His motion prevailed.

### Canadian Clearing House.

To show the work performed by the F. T. D. in behalf of its Canadian members, John Bessemer, accountant for the organization, gave a report on the clearing house now maintained. He stated that Canadian members had remitted in the period since the clearing house had been instituted a total of \$24,600. This amount had been deposited in a Canadian bank and a corresponding amount in American money had been paid to United States members of the organization. The latter, however, have in the same period remitted only \$15,500 in payment of orders sent to their Canadian brethren. This amount was deposited in an American bank and a like amount paid out of the Canadian funds to members north of the border. The result is that there remains in the Canadian bank a balance of nearly \$10,000, which the association must keep there until Canadian exchange goes to par, or else stand a loss of approximately ten per cent of it if it is exchanged for American dollars at the current rate. The former course has been decided upon and \$5,000 worth of Canadian securities have been purchased out of the Canadian funds, leaving a balance in the bank of \$4,400. Mr. Bessemer calculated that the average exchange saved Canadian members already amounted to an average of eleven and three-tenths

per cent of their bills paid, or enough, he said, to pay the dues of all the Canadian members for three years.

Some other discussion of the activities of the association and the transaction of telegraph business was engaged in. This is included under the summaries of various topics which appear in these pages, compiled from diverse remarks at various times so that a logical and easily comprehensible account of these matters of high interest may be given to readers.

In concluding the meeting, Charles Henry Fox, chairman of the committee on final resolutions, presented the thanks of the association to the various persons and agencies which had contributed to the success of the convention, agreed to have been the most successful in the history of the organization.

### THE BANQUET.

The Toronto florists were lavish in dining their guests. A luncheon was held each day. Tuesday it was for everybody. Wednesday the ladies were entertained. Mrs. Waters welcomed them and there was a Rotarian introduction. Thursday, though no program was arranged, an impromptu speech by George Dicks expressed the sentiment of Canadian florists outside Toronto in regard to the work of their fellows of



**Charles F. Feast.**

(Vice-President of the Florists' Telegraph Delivery Association.)

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them after he had yielded to the powerful urgings to do so.

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More than a score of florists, members of the Kiwanis Club in their respective home towns, were to be entertained at the Toronto club's luncheon Wednesday, October 12, by invitation of J. S. Simmons, but report has it the florists did the entertaining.

Upon the arrival of Henry Penn and Major P. F. O'Keefe from Boston Thursday, October 13, a meeting was held of the national publicity committee, one of the most successful of that body. Advertising is being resumed in magazines this month, in the Christian Herald, the Argosy and some other periodicals.

"A little reminder from S. A. Frost, Toronto," which guests found at their luncheon places Thursday noon, was a bit of red pasteboard with our slogan on one side and Mr. Frost's address on the other.

A glimpse was had of the celebrated car of Felton's Flower Shop, Buffalo, which is covered with gold leaf. Over 2,000 pieces were used to cover it, according to report, at a cost of \$600. No one can fail to notice that flower car.

No previous F. T. D. meeting has been attended by so many ladies. All were glad they came, for the Toronto ladies were lavish in their consideration of the visitors' comfort. The gratitude all

## SNAPSHOTS of the CONVENTION.



Thomas Roland, president of the S. A. F., was in attendance the first two days, but, becoming ill, returned home Wednesday. The F. T. D. expressed its sympathy by means of a basket of flowers telegraphed to his home at Nahant, Mass.

The Toronto florists drew many compliments on the publicity achieved by the spruce trees along King street and the two slogan boards on the city hall lawn. Permission to erect the latter was specially granted by the mayor in recognition of the Toronto florists' notable civic service during the war.

The Canadian Passenger Association decreed that 350 railroad certificates were necessary to obtain reduced fare to the meeting from the United States and 150 in Canada. Neither figure could be met. Only 250 presented railroad certificates; so all had to pay their full fare home.

A new brand of cigarettes was smoked at the Toronto meeting, the "Say It with Flowers." S. A. Anderson, of Buffalo, was the distributor.

A telegraphic response from President Harding thanked the association for the flowers sent to him the opening day. A cable from Wells & Segar, London, announced the prompt delivery of a sim-

ilar token to King George and later a cablegram from the master of the royal household expressed his majesty's thanks. Some of the mayors to whom various florists had sent flowers, repeating the idea of last year, responded ere the meeting was over. A bouquet sent by the Detroit florists to the initial meeting of Detroit ladies of the trade brought a cordial telegraphic reply.

A pocket form of the game of put-and-take found favor with the speculatively inclined florists. It was distributed with the respects of Felton's Flower Shop, of Buffalo.

At the banquet Wednesday evening each of the ladies found at her place an ivory container with the coat of arms thereon of Dunlop's, Ltd., an exquisite piece for the dresser at home.

Though President Breitmeyer said his address needed no other consideration than that of discussion from the floor of various items on the printed program, H. P. Knoble insisted its merit demanded the special attention of a committee. On it were appointed Mr. Knoble, Charles Henry Fox, W. J. Palmer, Charles H. Grakelow and W. W. Gammage.

Such excellent work was done in the last year by Karl P. Baum in getting in

felt was expressed by Miss Hester Getz in her resolution of thanks presented at the closing session, which was adopted by a rising vote.

Coöperation is so marked in Toronto that even a brewing company, in a quarter-page advertisement while the florists were there, told them of the qualities of its ale and stout, heading its message, "'Say It with Flowers' and do your toasting with O'Keefe's." No, not the major's.

Much publicity was given the convention in the local newspapers. A cartoonist interpreted George Stumpp's statement that a \$5 bill is the common sum spent for a gift in an illustration reproduced on page 24.

### GRADING CUT FLOWERS.

#### Most Needed for Roses.

The committee on standardization and grading of cut flowers stated, in the report presented at Toronto by Max Schling in behalf of himself, William F. Gude and Irwin Bertermann, that this question is mainly one between retailer and grower. It has been taken up by the Society of American Florists and in an address presented at the Washington convention Joseph Kohout stated that roses should be sold to retailers, not by names or numbers, but by inches, according to the length of stem. From their point of view this method is of benefit to grower and retailer alike. It yields a better return to the grower, and the retailer knows just what he gets for his money.

"General standardization is improbable if not impossible," said the report. "Chrysanthemums and dahlias cannot be standardized. Cosmos or any other such outdoor flowers cannot be standardized any more than the reverend gentleman in Westchester county could standardize dandelions for Mothers' day.

#### Our Main Item.

"The flowers which represent sixty-five per cent of the volume of florists' business, as roses do, can be standardized, and not only the grower and the retailer, but also the public, profits by it. Approximately fifty per cent are in the short grades, thirty per cent medium grades and twenty per cent in the long grades of the roses that reach the market. The big centers, with their shipping facilities, are really ruling the prices. If the market is cleared out day by day and prices stiffen locally, then the outside shipping points covered by these markets are affected in the same proportion as the center, not in price but in size. Naming roses No. 1, extra and fancy is not fair to the retailer on the part of the grower or commission dealer, and not to the public on the part of the retailer. Roses advertised for holidays from eighteen to twenty inches long and ordered two or three weeks ahead of time are found to be three or four inches shorter than they should be when delivered. To return the stock is out of the question. The retailer has to fill his orders. His customers are the ones who suffer, in proportion as he does. Complaining after the holidays does not help. The retailer used his flowers and that's all there is to it. The shipper does not want to sting the retailer and the grower does not want to get more for his stock than it is worth, but in the rush of business



Robert L. Graham, Jr.

(Whose Powerful Plea Helped Win the 1922 F. T. D. Meeting for Baltimore.)

these things happen and they are not of benefit to the trade. Just as retailers should adopt the method of marking with a price all stock put on sale so that the customer can select his own goods according to what he wants to buy, so the retailer should be able to know, when his roses come in, what they cost according to length.

#### Service Is Our Object.

"Good service from the florist to his patrons increases the buying of flowers, and the buying of flowers becomes a habit and a necessity. When flowers are not in a home, the home is incomplete. The more we teach the people that fact, the more we shall increase the demand for our products. Standardization is important, not only important for the grower and the retailer; it is just as important for the public. The grower and the retailer should combine and act as arbitrators for the consumer (the public), because the public is the most important party, and by taking care of the public we are taking care of ourselves. It will mean a steadier business and steadier prices both for the grower and the retailer at all times. Mr. Kohout considers that the most important factions concerned are the grower and the retailer, but we should change that and say there are three factions, the grower, the retailer and the public. If the committees of the National Flower Growers' Association and the F. T. D. will work together on this important question and will make it the custom to sell roses not only by inches but by numbered grades according to size instead of by names, all over the country alike, these three interested parties, the grower, the retailer and the public, will profit."

### BADGERS TO CONVENE.

The Wisconsin State Florists' Association will convene at Milwaukee November 3 to 4. The business session will be called promptly at 1:30 p. m. of the opening day and a banquet will be the feature of that evening.

The second day will be devoted to sight-seeing and the inspection of growing establishments. Particular attention will be given to the entertainment of the visiting ladies.

The outstanding feature of the meeting will be the flower show, which will be staged at the convention hall of the Milwaukee Athletic Club. The exhibition will be non-competitive and a general invitation is extended to growers who have anything to show exceptional in the cut flower or plant line. Consignments should be addressed to H. R. Welke, secretary, 752 Third street, or to one of the Milwaukee wholesalers.

**Pueblo, Colo.**—The Pueblo Floral Co. has recovered from the damage suffered during the flood in Pueblo and is once more doing an excellent business. Due to the unbounded energy and watchful alertness of manager George Bolt, Jr., the firm has worked up an exceptionally good outside trade, which stimulates business to a high degree. The new store, regarded as being one of the finest in the Rocky mountain region, is decorated in a unique manner. The color scheme is worked out in gray and turquoise blue. The new lighting system is adequate and up-to-date and adds much to the already exquisite appearance of the display window. The range consists of three sections, totaling 75,000 square feet of glass area, and the wholesale business of the company is increasing rapidly.



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More than a score of florists, members of the Kiwanis Club in their respective home towns, were to be entertained at the Toronto club's luncheon Wednesday, October 12, by invitation of J. S. Simmons, but report has it the florists did the entertaining.

Upon the arrival of Henry Penn and Major P. F. O'Keefe from Boston Thursday, October 13, a meeting was held of the national publicity committee, one of the most successful of that body. Advertising is being resumed in magazines this month, in the Christian Herald, the Argosy and some other periodicals.

"A little reminder from S. A. Frost, Toronto," which guests found at their luncheon places Thursday noon, was a bit of red pasteboard with our slogan on one side and Mr. Frost's address on the other.

A glimpse was had of the celebrated car of Felton's Flower Shop, Buffalo, which is covered with gold leaf. Over 2,000 pieces were used to cover it, according to report, at a cost of \$600. No one can fail to notice that flower car.

No previous F. T. D. meeting has been attended by so many ladies. All were glad they came, for the Toronto ladies were lavish in their consideration of the visitors' comfort. The gratitude all

## SNAPSHOTS of the CONVENTION.



Thomas Roland, president of the S. A. F., was in attendance the first two days, but, becoming ill, returned home Wednesday. The F. T. D. expressed its sympathy by means of a basket of flowers telegraphed to his home at Nahant, Mass.

The Toronto florists drew many compliments on the publicity achieved by the spruce trees along King street and the two slogan boards on the city hall lawn. Permission to erect the latter was specially granted by the mayor in recognition of the Toronto florists' notable civic service during the war.

The Canadian Passenger Association decreed that 350 railroad certificates were necessary to obtain reduced fare to the meeting from the United States and 150 in Canada. Neither figure could be met. Only 250 presented railroad certificates; so all had to pay their full fare home.

A new brand of cigarettes was smoked at the Toronto meeting, the "Say It with Flowers." S. A. Anderson, of Buffalo, was the distributor.

A telegraphic response from President Harding thanked the association for the flowers sent to him the opening day. A cable from Wells & Segar, London, announced the prompt delivery of a sim-

ilar token to King George and later a cablegram from the master of the royal household expressed his majesty's thanks. Some of the mayors to whom various florists had sent flowers, repeating the idea of last year, responded ere the meeting was over. A bouquet sent by the Detroit florists to the initial meeting of Detroit ladies of the trade brought a cordial telegraphic reply.

A pocket form of the game of put-and-take found favor with the speculatively inclined florists. It was distributed with the respects of Felton's Flower Shop, of Buffalo.

At the banquet Wednesday evening each of the ladies found at her place an ivory container with the coat of arms thereon of Dunlop's, Ltd., an exquisite piece for the dresser at home.

Though President Breitmeyer said his address needed no other consideration than that of discussion from the floor of various items on the printed program, H. P. Knoble insisted its merit demanded the special attention of a committee. On it were appointed Mr. Knoble, Charles Henry Fox, W. J. Palmer, Charles H. Grakelow and W. W. Gammage.

Such excellent work was done in the last year by Karl P. Baum in getting in

felt was expressed by Miss Hester Getz in her resolution of thanks presented at the closing session, which was adopted by a rising vote.

Coöperation is so marked in Toronto that even a brewing company, in a quarter-page advertisement while the florists were there, told them of the qualities of its ale and stout, heading its message, "Say It with Flowers' and do your toasting with O'Keefe's." No, not the major's.

Much publicity was given the convention in the local newspapers. A cartoonist interpreted George Stumpp's statement that a \$5 bill is the common sum spent for a gift in an illustration reproduced on page 24.

### GRADING CUT FLOWERS.

#### Most Needed for Roses.

The committee on standardization and grading of cut flowers stated, in the report presented at Toronto by Max Schling in behalf of himself, William F. Gude and Irwin Bertermann, that this question is mainly one between retailer and grower. It has been taken up by the Society of American Florists and in an address presented at the Washington convention Joseph Kohout stated that roses should be sold to retailers, not by names or numbers, but by inches, according to the length of stem. From their point of view this method is of benefit to grower and retailer alike. It yields a better return to the grower, and the retailer knows just what he gets for his money.

"General standardization is improbable if not impossible," said the report. "Chrysanthemums and dahlias cannot be standardized. Cosmos or any other such outdoor flowers cannot be standardized any more than the reverend gentleman in Westchester county could standardize dandelions for Mothers' day.

#### Our Main Item.

"The flowers which represent sixty-five per cent of the volume of florists' business, as roses do, can be standardized, and not only the grower and the retailer, but also the public, profits by it. Approximately fifty per cent are in the short grades, thirty per cent medium grades and twenty per cent in the long grades of the roses that reach the market. The big centers, with their shipping facilities, are really ruling the prices. If the market is cleared out day by day and prices stiffen locally, then the outside shipping points covered by these markets are affected in the same proportion as the center, not in price but in size. Naming roses No. 1, extra and fancy is not fair to the retailer on the part of the grower or commission dealer, and not to the public on the part of the retailer. Roses advertised for holidays from eighteen to twenty inches long and ordered two or three weeks ahead of time are found to be three or four inches shorter than they should be when delivered. To return the stock is out of the question. The retailer has to fill his orders. His customers are the ones who suffer, in proportion as he does. Complaining after the holidays does not help. The retailer used his flowers and that's all there is to it. The shipper does not want to sting the retailer and the grower does not want to get more for his stock than it is worth, but in the rush of business



Robert L. Graham, Jr.

(Whose Powerful Plea Helped Win the B22 F. T. D. Meeting for Baltimore.)

these things happen and they are not of benefit to the trade. Just as retailers should adopt the method of marking with a price all stock put on sale so that the customer can select his own goods according to what he wants to buy, so the retailer should be able to know, when his roses come in, what they cost according to length.

#### Service Is Our Object.

"Good service from the florist to his patrons increases the buying of flowers, and the buying of flowers becomes a habit and a necessity. When flowers are not in a home, the home is incomplete. The more we teach the people that fact, the more we shall increase the demand for our products. Standardization is important, not only important for the grower and the retailer; it is just as important for the public. The grower and the retailer should combine and act as arbitrators for the consumer (the public), because the public is the most important party, and by taking care of the public we are taking care of ourselves. It will mean a steadier business and steadier prices both for the grower and the retailer at all times. Mr. Kohout considers that the most important factions concerned are the grower and the retailer, but we should change that and say there are three factions, the grower, the retailer and the public. If the committees of the National Flower Growers' Association and the F. T. D. will work together on this important question and will make it the custom to sell roses not only by inches but by numbered grades according to size instead of by names, all over the country alike, these three interested parties, the grower, the retailer and the public, will profit."

### BADGERS TO CONVENE.

The Wisconsin State Florists' Association will convene at Milwaukee November 3 to 4. The business session will be called promptly at 1:30 p. m. of the opening day and a banquet will be the feature of that evening.

The second day will be devoted to sight-seeing and the inspection of growing establishments. Particular attention will be given to the entertainment of the visiting ladies.

The outstanding feature of the meeting will be the flower show, which will be staged at the convention hall of the Milwaukee Athletic Club. The exhibition will be non-competitive and a general invitation is extended to growers who have anything to show exceptional in the cut flower or plant line. Consignments should be addressed to H. R. Welke, secretary, 752 Third street, or to one of the Milwaukee wholesalers.

**Pueblo, Colo.**—The Pueblo Floral Co. has recovered from the damage suffered during the flood in Pueblo and is once more doing an excellent business. Due to the unbounded energy and watchful alertness of manager George Bolt, Jr., the firm has worked up an exceptionally good outside trade, which stimulates business to a high degree. The new store, regarded as being one of the finest in the Rocky mountain region, is decorated in a unique manner. The color scheme is worked out in gray and turquoise blue. The new lighting system is adequate and up-to-date and adds much to the already exquisite appearance of the display window. The range consists of three sections, totaling 75,000 square feet of glass area, and the wholesale business of the company is increasing rapidly.

PROMOTING PROGRESS

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5-ton	3,200	45	75
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For instance, a ½-ton machine will cost \$1,000 to install, will require \$4 worth of electric current to operate per month, and will cool an icebox which would otherwise require four tons of ice per month. Since the cost of ice varies with the locality, it is necessary for each florist to make this computation for himself to learn the comparative operating costs. To the cost of electric current must be added the sum of \$5 to \$10 per year for each ton of capacity to meet general operating and repair expenses.

It was the expression of Mr. Anderson that a machine paid for itself in three years, aside from its value to the florist from the point of view of cleanliness. He thought the most common error was the installation of a machine too large for the florist's needs, consequently needlessly augmenting the expense involved. Two ½-ton machines were preferable to operate two separate ice-boxes, he stated, since one could be shut off when refrigeration was not needed. Ice maintains the humidity of the ice-

box at a point twenty per cent above that with a machine. Of the three types of machines—ammonia, ammonia and brine, gas or carbon dioxide—Mr. Schiller thought the first was preferable for florists. There is a difference in the electric current bill if another type is operated. Several makes of ice machines are used by florists, and they are steadily growing in favor.

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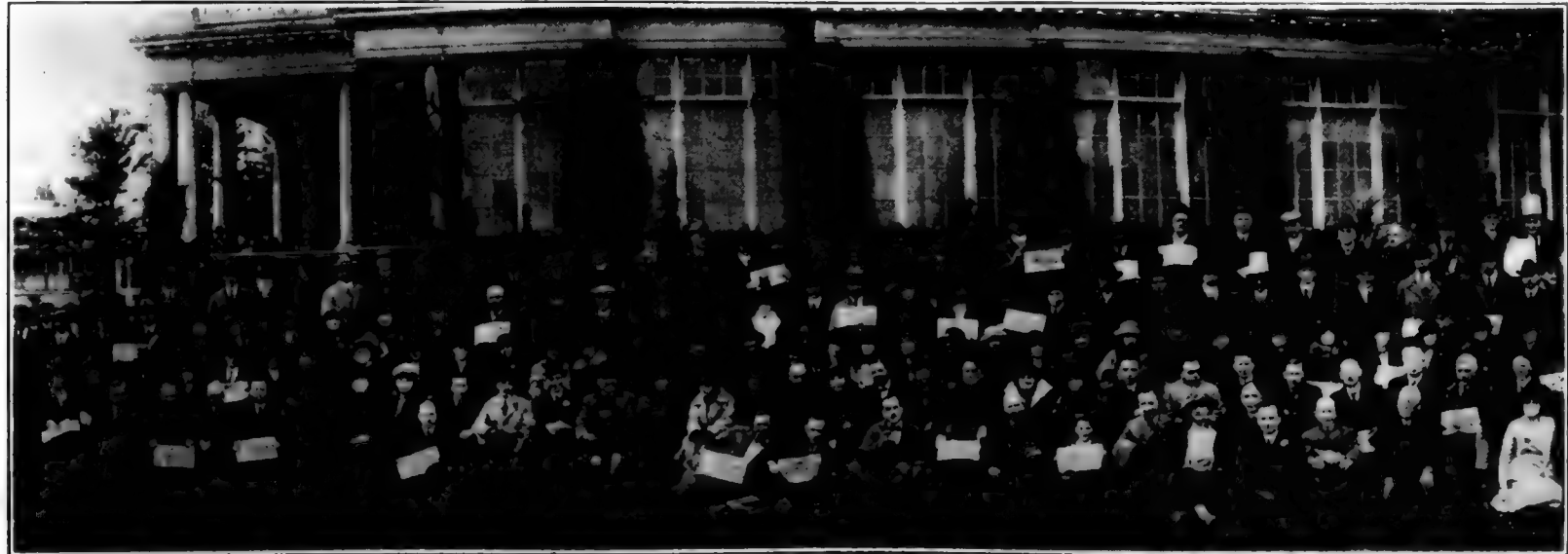
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## TOPICS AT TORONTO

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A plea for the florist in small towns, where \$2 or \$3 often buys a good many flowers, was made by Max Schling. He believed that the customer's desires should always be met. The same thought was presented by William F. Gude, who stated that occasionally a customer wished a simple token—a single rose or a bunch of violets—telegraphed to a friend in another city. He declared that a customer who would pay in telegraph charges, as sometimes happened, more than the cost of the flowers sent was a customer whose desires should be satisfied.

Undoubtedly the florist in a large city is embarrassed at times by the receipt of an order of small amount from a well-meaning florist in a small town, especially if the latter specifies exactly what his customer wants to have sent for the money. For the better satisfaction of his customer and for the sake of his fellow florist's interest, the sender of an order should always take into consideration the trade conditions in the city to which he is relaying it and ask of the receiving florist nothing which he himself would not be willing to do in his place. The sender should not specify too exactly how the order is to be filled and with what and how many flowers. It is better to allow some latitude to the

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value and several more points. Instead of advertising baskets of flowers in a general way, which is also a vague way, he tells about the Tisket-tasket basket.

There is, Mr. Stumpp pointed out, a double value in this, in that the advertising not only sells \$5 boxes, ferns or baskets, but it also gives his store the publicity he would otherwise buy. Every time he advertises the Hobby box, he of course advertises Stumpp's store.

Besides the advertising value it possesses, the \$5 box has demonstrated other virtues. It enables the florist to sell stock that is plentiful, giving good value for the money no matter what the season. A five-dollar bill will not buy the same quantity of roses at all seasons, but it can buy as full a box of good flowers if the variety is changed. Mr. Stumpp pointed out that the profit will not be so large in winter, but it will be correspondingly greater. He remarked on the necessity of keeping boxes made up at all times, for when one is put together in the customer's presence and requests for special flowers are followed the profit disappears. The prime requisite is that a reputation for good value be established and maintained. Then patrons will telephone for the

Hobby box without further thought and the ease of sales will add greatly to the number.

From his advertising campaign featuring these \$5 specials, Mr. Stumpp stated, he had doubled his volume of sales. He had counteracted the former repute of his store as an ultra-expensive establishment. Yet the orders of large amount continued to come in. While, he thought, some \$6 or \$8 orders for a dozen roses may have been changed to requests for \$5 boxes or baskets, at the same time some \$3 and \$4 orders had been increased to the popular figures.

His price for the Hobby box and other items had been fixed at \$5, he said, because that had been demonstrated to be the popular sum to spend for a gift. One spent that amount with the least mental consideration, whereas one stopped to think when a price was set at \$4 or \$6. The psychological element counts a great deal in such a feature as this, and many questions regarding an item of this character were to be answered from the consideration of the customer's mental attitude.

The success of this method of advertising impelled Mr. Stumpp to commend it to brother florists as one that many might adopt.

McClellan, of the bulb department, observed, "Very pretty, but to find them all black one morning would be agreeable. It would stimulate the planting of bulbs." W. M.

#### AT TORONTO.

"In a class by itself," commented Henry Schrade, Jr., of Saratoga Springs, N. Y., referring to the Dale Estate range of 1,750,000 square feet of glass. "How envious we were to see the grand lot of azaleas forbidden us!"

Fred A. Danker, Albany, N. Y., himself a fortunate possessor of a model range and of world-wide experience, opined that the Dale Estate range leads the world in equipment.

Edward Tracey, Albany, N. Y., saw many ideas in the storing and handling of the product, which he will suggest to the management of the Albany Cut Flower Exchange.

"Splendid idea, this getting together," observed W. C. Gloeckner, Albany, N. Y., adding that the visit of the Florists' Club of Albany to the range of W. W. Hannell, Watervliet, was along similar lines, not only keeping the members in active fellowship and broadening their views, but also posting them as to the season's supply of blooming plants.

George Wiegand, of A. Wiegand's Sons Co., Indianapolis, in reply to inquiries touching the loan of the alligators that have given his house much valuable publicity, said, "Whoever wishes to secure one or more must come for them. What a sensation they would create in the Dunlop window, for example!" added Mr. Wiegand.

George Butterworth, Framingham, Mass., had to be fairly dragged away from the orchids at the Dale Estate. He was one of the few orchidists in the gathering.

George Washburn, of A. Washburn & Sons, Bloomington, Ill., though suffering from the effects of a felon on one finger caused by the prick of a rose thorn, viewed with delight the bench of Fred H. Lemon's new rose, Angelus, at the Dale Estate and commented upon the music in the name and the beauty of the subject.

E. G. Hill, Richmond, Ind., commenting upon the fact that one firm placed an order for Angelus without seeing it grow, said this was striking evidence that reputation and publicity count.

A pilgrimage to Richmond Hill to see A. N. Pierson's new rose, Priscilla, growing at the range of Dunlop & Son, was in itself a delight, apart from the Dunlop creations interesting in themselves. A sport from Columbia, a yellow Ophelia and F. W. Dunlop are a trinity of stars. The latter illumined the tables around which a thoroughly appreciative crowd gathered at the several bountiful feasts furnished by those hospitable hosts, the florists of Canada.

W. M.

#### PENN USES LIVE MODEL AGAIN.

Penn the Florist, of Boston, has ideas about advertising, but that's not all. He carries them out in a unique way. He knows, too, that if people's hearts cannot be reached in one way, they can in another. He had a real, live model in his window again a week ago. The scene was a bit of Holland, with windmills, tulips and a little miss with flaxen braids sitting in the window, knitting; merely to add local color to the background.

## MOTT-LY MUSINGS

J. V. Laver, Erie, Pa., commenting upon the quality and quantity of Holland bulbs, expressed the opinion that the trade has the finest opportunity in many moons to boost the sale, both for planting out and for forcing. The idea was laid before the gathering of about sixty members of the local florists' club and taken up with enthusiasm, the point being to advance publicity, evidently much in need.

William Honeysett, of the Massasauga Garden, Erie, Pa., has the usual well grown stock for the holiday retail trade and he looks for a steady return to normal.

L. A. Eaton & Sons, Conneaut, O., report an average season, "with a well grown stock to supply their store requirements."

John Dobbie, Niagara Falls, Ont., has a snug establishment, the storehouse and salesroom being flanked with a range of glass, sufficient for ordinary purposes. Close proximity to the bases of supplies, Brampton and Toronto, obviates the necessity for much glass. A choice casket cover made of Rose Premier was among several funeral pieces noted.

The William Scott Co., Buffalo, N. Y., is in excellent shape for the season, although, according to Mr. Scott, each year seems to make production more difficult, owing to surroundings.

L. H. Neubeck, Buffalo, N. Y., is receiving much favorable comment on the new signs about the place, so prominently displayed.

Metz & Bateman, Toledo, O., have a fine display of bulbs in bowls, that are

selling well. Interest in fall planting is highly encouraging.

The Cleveland Cut Flower Co. has no complaint regarding the outlook. "While not so lively as it could be, sales are encouraging," observes Manager Williams.

Carl Hagenburger, West Mentor, O., is recognized as the mentor of the Jerusalem cherry; in fact, the family of solanum seems unlimited here. A giant Cleveland and giant yellow, also one with bushy, curly leaves are among those of commercial value, and soon to be disseminated. Ordinary stock of this variety, together with hydrangeas and cyclamens, are in the usual fine shape. "But," said one of our worthy confreres, "for cyclamen of the highest grade walk over to C. Merkel & Sons," which we did and found John Merkel "with his boots on," as he described the situation in the temporary absence of his hustling brothers. "Proud to show the cyclamens up to 8-inch pans, of which one may have too many, it is feared." Begonia Melior, tip-toppers, showed high culture. Several houses of Adiantum hybridum were throwing off a smell of the woods and a grand lot of young fronds, always in demand. Chrysanthemums were in fine shape. Carnations were in crop, especially Laddie, grown the second year and carrying four times as many shoots as young plants. The idea is to let the plants ripen in the bed and then mulch, cutting the plants over once to make growth come even. Assuredly Cleveland will be well taken care of by her several efficient growers this season. An unusual sight at this late date is the gorgeous display of cannas at the Storrs & Harrison Co. nursery, at Painesville, O. As Manager

# CANADA'S LEADING GROWERS

## VISITING THE GREENHOUSES.

### Richmond Hill Draws Rosarians.

Several of Canada's most famous ranges attracted the visitors at the F. T. D. convention in Toronto during the periods reserved for sight-seeing. Indeed, parties were constantly going to and coming from these places. Thursday afternoon was especially set as the time for the inspection of the establishments in the vicinity of Toronto. One of the most popular destinations on that day was Richmond Hill, where the big rose houses of Dunlop & Son are located.

The largest amount of space at this range is given to John H. Dunlop's own rose, named for his brother, Frank W. Dunlop, a cross between Mrs. Charles Russell and Mrs. George Shawyer. This bright rose-pink variety is much in demand in the retail store at Dunlop's, Ltd., in Toronto, where George M. Geraghty presides, and his praises of it are as loud as those of its originator. The new Montgomery rose, Priscilla, being disseminated by the A. N. Pierson Co., was the object of many visitors' inspection, who were pleased with the way it grew there. Mme. Butterfly and several others of the leaders among the newer roses are grown in considerable numbers.

When the old range of greenhouses in Toronto was torn down in 1913, plans were made for an extensive area under glass at Richmond Hill, where the higher altitude makes conditions for rose-growing much better. Several big iron-frame houses of Lord & Burnham construction were erected. Another house is to be added this autumn, as well as a smaller propagation house. The heating system is planned to accommodate half a million feet of glass eventually. Three horizontal boilers, each of 150 horsepower, do the work at present. A trestle runs from the siding to the boiler house, so that cars of coal may be unloaded directly into the storage room easily and quickly. Other facilities are of similar caliber, making this one of the most up-to-date establishments in the Dominion of Canada and the United States.

### From Flowers to Real Estate.

More than a quarter of a million feet of glass, out on Lauder avenue, Toronto, is operated by Miller & Sons. Here are grown approximately 45,000 roses, 75,000 carnations and a large number of chrysanthemums; 1,000,000 bulbs will be forced this year, as well as 10,000 azaleas. The available area is utilized to best advantage, and crops are arranged to keep the benches occupied at all times. For instance, the houses now filled with mums will, after a few weeks, contain azaleas, which will be followed immediately with Easter lilies, and then carnations will have use of the soil. Fred H. Miller has constantly in mind how each bench is to be employed, not just in the immediate future, but for many months ahead.

The Gwyn farm, which the elder Miller bought in 1885, is now encroached upon by the advance of the city. The

greenhouses, built by the King Construction Co. in the last dozen years, will probably give way before long to the extensive real estate operations carried on by this firm. Indeed, a new site has already been selected, at Downsview, about five miles outside Toronto. Since 1913 the firm has been building residences on its property surrounding the present greenhouses, doing its own subdividing and contracting. In that time 580 houses have been sold at from \$4,000 to \$12,000 each. Two brickyards have been operated by the firm and carloads of brick have been purchased outside in addition, indicating the extent of the building operations.

A fine residence on Lauder avenue, not many steps from the greenhouses, is occupied by Fred Miller, who entertained the many visitors there in liberal fashion.

### Plant Range at Mimico.

Most spectacular was the reception of the Toronto visitors at the range of Carl

Five thousand azaleas were nearly potted up; the remaining 8,000, Mr. Grobba said, had not yet come, as he had prayed they might not while the force was busy adorning the highway for the convention visitors.

The immense storage houses contain bulbs for forcing. One, 65x160, contains 750,000 bulbs; the other, still in process of completion, is 65x200 and will hold 1,500,000. No wonder Mr. Grobba is called "the bulb king of Canada"! On the top of the latter house, which is being provided with a cement roof, Mr. Grobba plans next year to erect a greenhouse. His ground space will cost him nothing and his floor is already made.

Out in frames are 10,000 stevia, to be left there until November 1. The frames are of 2-inch material and there is an extra quantity of manure below, so that they are well sheltered.

In Mr. Grobba's residence was that which drew and kept all the visitors, refreshment in plenty and of a kind not now easily obtainable in either the United States or Ontario. It was a rare and apparently inexhaustible collection.

### Brampton's Boast.

The largest attendance of visitors at the big range of the Dale Estate, at Brampton, about twenty miles from Toronto, was on the day following the close of the convention. This great establishment is already too famous to need much description. It is an education for a florist who has not seen such a place—and few are in its class in equipment and scarcely any for size—to see the extreme neatness and care exercised here, to examine the complete equipment and to inspect the heating plant, which itself represents a small fortune in boilers and labor-saving machinery. Four 400-horsepower boilers constitute the present battery, which can heat the entire 1,750,000 square feet of glass save in the severest weather, when one of the old batteries, retained for emergencies, can be called upon. Steam is carried, as far as half a mile in some cases, through the mains at 100 pounds pressure, being reduced to twenty, ten or seven pounds in the houses, according to requirements. Coal is unloaded from the tracks by machinery directly into a huge storage room, whence scoops and belts convey it to the boilers, into which it is automatically fed. By the same motion, the cinders are shaken through the grates. The only work by hand is hoeing the cinders out into pits in front of the boilers. Beneath each pit is a trap, into which the cinders are drawn by suction and then blown through a 6-inch pipe across the road and into a storage shed, from which they are later taken for screening. A crew of four men is sufficient to man the entire heating plant, and only two are on duty at this season.

Tunnels, of great length in some cases, connect all sections of the range. These all lie close together, though the distance between the farthest extremities is considerable.

The most notable sight for visitors

EVERY now and then a well pleased reader speaks the word which is the means of bringing a new advertiser to

**THE FLORISTS' REVIEW**

Such friendly assistance is thoroughly appreciated.

Give us the name of anyone from whom you are buying, not an advertiser. We especially wish to interest those selling articles of florists' use not at present advertised.

FLORISTS' PUBLISHING CO.  
500-60 Caxton Bldg. Chicago

Grobba, at Mimico. From the Lake Shore highway up to the entrance to the greenhouses, a distance of nearly a mile, the road was lined on both sides with splendid tubbed specimens of boxwood and bay trees, placed at intervals of from fifteen to twenty feet. Over 600 specimens were used and there were still many more at the range.

The greenhouses were in the most spick-and-span condition and showed the utmost economy of space. The stock in the houses was of the finest character and speaks well for the energetic direction of this man. Some chrysanthemums and carnations, a few sweet peas and several benches of asparagus and smilax are grown for cutting. Most of the space, however, is given over to potted stock. Cherries might be found fruiting under the benches. Kentias stood on low benches, while Boston ferns occupied platforms over them. Cyclamens in all sizes, from seedlings to large pots, were in excellent condition.



last week was the orchids. Hundreds of *Cattleya labiata* were in bloom. Some tiers were a sheet of lavender. Some cypripediums and a few oncidiums were also in flower. There are 64,000 orchid plants in these houses, comprising some 500 varieties. Blooms are shipped by the hundreds every day to the principal cities of Canada and the United States.

#### Angelus Admired.

In the rose houses Fred H. Lemon's new white, Angelus, was the object of general examination. Half a bench of this variety showed it to be in superb condition here. So highly is it thought of at the Dale Estate that it is to be the only white grown when the present plants of White Killarney are thrown out. Two other new roses, Crusader and Freedom, were found to be in excellent shape also. Columbia and Premier are extensively planted. This season American Beauty has been produced in better shape than it could be grown at any time since the war began. It will not be ousted here for a long time if it continues as it is at present.

About 300,000 mums are grown, from pompons to great exhibition flowers on towering stems. Approximately 200,000 carnation plants are in the beds, in much better shape than many houses south of the border. These were set out early and brought into the houses in August. Two beds are carried over from last year for experiment and show up well.

Everything in the way of labor-saving machinery is tested here. During the war lack of men was a great handicap, but conditions are better now. Trolleys over the rose benches in the long houses, some 650 and some 800 feet, carry the blooms as they are cut. About 260 men are carried on the regular pay roll now.

Several large storerooms contain great quantities of supplies, which are dispatched with orders of cut flowers on request. Under the management of W. G. Peacock, this department is gradually being worked up into an extensive enterprise in itself. In the greenhouses the three brothers of the founder, Henry Dale, divide the responsibility. The general manager, T. W. Duggan, heads the organization, now in the form of a stock company, the ownership of which is vested in the five daughters of the founder.

#### PLAY UP BIRTHDAYS.

In a folder sent out to brother retailers just before the F. T. D. meeting Penn the Florist, of Boston, emphasized the opportunity for florists to do a far greater business in birthday flowers. He said:

Samuel S. Pennock, one of our members who is doing voluntary welfare work in Germany, recently wrote me about the birthday celebrations there. A birthday is an important event in the family circle. And in most cases the congratulatory expressions from friends and relatives are in the form of flowers—bouquets of flowers, baskets of flowers, literally pyramids of flowers!

As Mr. Pennock suggests, let's play up birthdays to a larger extent here. With over 105,000,000 persons in the United States, there are about 287,000 birthdays to be celebrated each day. Here is a wonderful opportunity to develop the idea: "Send Flowers for Birthday Greetings." With intelligent, consistent promotion this custom will become even more popular than flowers for Mothers' day.

In other words, "An ounce of taffy while living is worth a ton of epitaphy when dead."

Birthdays do not create an overwhelming demand one day and leave a glut at another time; they afford a steady, regular outlet throughout the year. Push flowers for birthdays.

#### AYRES' NEW IDEA.

Florists will remember that it was not many years ago that some stand-patters said that the man who attempted to grow sweet peas in a greenhouse was nothing short of crazy. Their argument was that sweet peas and many of our other commercial flowers of today had no market value. And yet some of those same florists have lived to see the day when their eyes were filled with wonder at the success made through producing the flowers in the way they had ridiculed.

It can safely be said that S. Bryson Ayres, of Kansas City, Mo., was never one of those who could not see the future, and proof of this is the fact that he was one of the first to grow sweet peas in a greenhouse, and it must be said that at that time this rash act of his was ridiculed as strenuously as the times would allow.

Today Mr. Ayres is springing another surprise. He has ten acres of *Celosia compacta chrysanthefolia*, a variety that many have often claimed had not sufficient commercial value to warrant the growing. But what is the result in the case of Mr. Ayres? He is marketing the entire lot, mostly to eastern cities. Marshall Field & Co., Chicago, used the

flowers for their fall opening, thousands being arranged in huge baskets. The order was secured by George Wittbold, of Henry Wittbold & Son, Chicago. At St. Louis the same use will be made of the flowers at the store of Scruggs-Vandervoort-Barney. And many of these flowers are being shipped to wide-awake florists in the east.

Mr. Ayres claims that he has a real commercial flower in *Celosia chrysanthefolia* and from the pile of orders he is receiving and, from the way in which Kansas City people flock to his 10-acre field and pay \$1 to \$2.50 a stalk, it must be said that he is right.

This variety has many advantages. The fact that it is seen in so many yards is proof of its usefulness, and people are so proud of it that they want to have it in a conspicuous place. For large store decorations the colors harmonize with any interior and are wonderful for home use. They keep for weeks. They may be dried and used in winter bouquets, which are so popular now. It must, surely, be admitted that Mr. Ayres has shown a fine bit of foresight.

L. R. Bohannon.

#### NEW STORE AT DES MOINES.

The Kirkwood Floral Co. is preparing to open a new store in the heart of the retail district at Des Moines, Ia. It will be located at Eighth and Locust, with a frontage of twenty-two feet on one street and sixty-six on the other, affording total window space of eighty-eight feet. The shop is to be in the building of the Des Moines Club, a drawing card for a flower store. The most up-to-date fixtures will be installed. The store will be ready for business by November 15.

Mr. and Mrs. Ray Holt have operated the Kirkwood Floral Co. for the last six years at the retail store at Fourth and Walnut, which will be continued in connection with the new one. Mr. Holt attributes their marked success to their growing their own stock, at the greenhouses at Second and College. Mr. Holt makes special efforts in behalf of telegraph delivery orders and, as a result, this branch of the business has grown far beyond earlier expectations.



L. R. Bohannon Holds an Armful of Celosias Just Cut from S. Bryson Ayres' 10-Acre Patch.



# OPPOSE REGIONAL QUARANTINE

## HEARING ON CORN BORER.

### Want Local Quarantines.

Decided opposition was expressed to the proposal to abandon the quarantine of areas infested with the European corn borer and wage the campaign on a regional basis, at a meeting at Washington October 11 attended by representatives of the agricultural departments of the various states, farmers and truck gardeners, with officials of the Federal Horticultural Board. Florists and nurserymen were not represented and seedsmen only slightly.

The board has announced a formal hearing to consider further steps necessary to prevent the spread of the borer, which now threatens to invade the corn belt, new infestations having been discovered in northwestern Pennsylvania and in northern Ohio, with the survey still incomplete. The statement that alarmed the agricultural men of the states wherein quarantine measures are now being conducted by the Federal Horticultural Board was that the insect is now so widely dispersed that it is necessary for the board to consider the adoption of regional quarantines, or, as an alternative plan, the complete abandonment of all quarantine action. "It is an open question whether the protection of noninfested areas that can be secured through quarantine action from now on will justify the expense of enforcement and the interference with commerce," the board said.

Speakers from Massachusetts, in particular, urged the board to reconsider any thought of withdrawing their present system with respect to the borer. It is felt that making quarantine regional will result in the adoption of quarantine measures by the various states against those now infested.

### Need More Funds.

The trouble is a lack of available funds with which the Department of Agriculture can continue its fight against the pest. At the conclusion of the hearing, the agricultural men from the states held a meeting at which it was decided that a committee of five, to be appointed from among the delegates from the states now infested with borers, draw up recommendations and present them to Secretary of Agriculture Wallace.

A further resolution voiced the sense of the meeting that an appropriation by Congress of at least \$275,000 should be made to permit the department to continue its corn borer fight. The Federal Horticultural Board indicated that it was in substantial agreement on the plan to continue the quarantine control of the borer along the present lines, the quarantine to be extended to include the new areas of infestation, and that it would recommend such action to Secretary Wallace, together with the recommendation that Congress be asked for funds adequate to administer such a quarantine.

W. R. Walton, of the bureau of entomology of the Department of Agriculture, made a statement of the history

of the pest, showing how it had spread from its discovery in the summer of 1917 to the present time. He said the spread had apparently diminished progressively from the beginning until the present time, but that, however, this was only apparent and that the original distribution of the pest was probably much greater than at that time it was thought to be.

### Age of Infestation.

D. J. Caffrey, of the same bureau, stated that the department had not yet completed figures showing the injury done by the pest to grain. "In discussing the amount of damage or injury it is doubtless always necessary to discriminate between the different areas of North America known to be infested. In New England we have normally two full generations of the corn borer and consequently there is generally much more damage in New England than in other areas of infestation, which we believe will normally have only one brood. Consequently, the difference in amount of damage done in New England area and in the other areas may be partially explained by the difference in the number of generations. Ordinarily in a second generation the moths of the corn borer have a tendency to deposit eggs on or near ears and the young larvae not only enter ears but some of the individuals complete their growth feeding on the corn or husk or cob of the ear."

W. Ernest Moore, representing the

## MAYBE NOT CORN BORER.

Ohio florists and nurserymen of Lake county, aroused by the supposed spreading of the European corn borer in that section of the state, have had their fears somewhat quieted by entomological experts at the Ohio State University. It is true that a few of the borers have been found in counties bordering Lake Erie, but the little worm which caused so much alarm among horticulturists of that locality is, they say, none other than the corn ear worm, a far less destructive insect than the European borer. Farmers found the ear worm in their corn fields and immediately mistook it for the European borer.

"The European corn borer to date has been found only in counties bordering Lake Erie," said Prof. T. H. Parks, extension entomologist at Ohio State University, according to the Cleveland Plain Dealer. "Even there infestation is so light that none except trained entomological scouts have been able to locate it."

"Corn borers work from the inside of the ear outward. Farmers who find ears with insects eating into the kernels at the tip of the ear from without may be sure it is the worm and not the borer. Ear worms are not native to Ohio and operate only after such a mild winter as the last one. It is unlikely that they will do serious damage next year. The corn ear worm is from one inch to one and one-half inches in length and the corn borer is only about one-half that size."

Boston Market Gardeners' Association and the New England Seedsmen's Association, told of the extent of market gardening in Massachusetts and the effect of the removal of the present quarantine system, the state depending largely upon Maine and New Hampshire for the marketing of its crops. Massachusetts has 26,052 acres of small vegetables, valued at \$7,622,622, while the remaining five states of New England have, combined, only 29,853 acres, with a product valued at \$4,159,610 per year.

"If this quarantine is taken off," he said, "the other states may put on a quarantine against our products that we would not care to have them do. No federal inspector is going to be able to inspect products for the Maine and New Hampshire markets; it would be pretty close to impossible. The states to the north of us might put on a quarantine against our products and that would cause a great deal of loss to the farmers in our vicinity, not only to those who ship the products out, but others who are interested in the vegetable markets of those states. The New England seedsmen are taking the same general attitude that the gardeners have regarding this matter."

### Seedsmen Oppose Quarantine Extension.

W. E. Britten, state entomologist of Connecticut, voiced the opposition of his state to the suggestion of placing the quarantine as far west as the Connecticut river. He stated he does not see any reason for having the quarantine hit Connecticut at all until the pest has been found within the state. "So far as I know," he said, "there is not much of a seed-growing industry east of the Connecticut river. The chief seed-growing industry in Connecticut is located at Wethersfield and Milford, both being west of the river. Our seed growers, shipping their seeds to other states, feel their business will be seriously endangered."

Dr. E. D. Ball, of the Department of Agriculture, pointed out that it was necessary for the department to cut down its expenditures. He estimated that between \$220,000 and \$250,000 would be required for another year to care properly for the situation. However, he explained that the new budget system seeks to cut Department of Agriculture appropriations by one-half million dollars. He added that only \$125,000 is carried in the budget for the corn borer. Hearings before the Congressional committee will probably not take place until the second week in January. This gives time for the persons interested in the matter to get busy in an effort to have Congress make appropriate contributions to the fight against this pest.

E. C. Cotton, of the Ohio department of agriculture, expressed the belief that the proper thing to do would be to establish a quarantine along the south line of the counties bordering on the lake and in addition to that undertake a campaign of control. H. A. Gossard, state entomologist, agreed with Mr. Cotton.

L. R. Taft, inspector of nurseries and orchards of Michigan, spoke of about a

dozen borers being found in southeastern Michigan. "The insect is confined to perhaps three townships in the extreme southeastern corner," he said. "Considering the great expense of the quarantine and of inspection, if the quarantine could be confined only to the county where we know it to exist, it would be sufficient for all purposes and give far better results than including the whole state."

"Personally, in this particular case," explained Chairman Marlatt, "I am absolutely in sympathy with the localized quarantine of the infested area, and speaking personally, I am not at all in sympathy with the idea of including the vast territory in a general quarantine and letting that territory take care of itself."

#### PHLOX FROM CUTTINGS.

I wish to inquire concerning the propagation of hardy phlox from root cuttings. When is the best time to propagate from root cuttings? If it is in the fall, how long before freezing must the

root cuttings be put in the soil? Can they be planted just before freezing? I wish to propagate them in a cold-frame. Is this feasible?

N. A. S.—Wis.

Spring is the best time. Cover the roots with sand and keep them well watered. You will get fine plants the first season, but for stronger plants root soft-wood cuttings in spring. This latter method is the one generally adopted and it insures strong plants in the fall, fit for selling.

C. W.

#### SEND ANOTHER SPECIMEN.

Will you tell us the name of the enclosed flower?

D. F. C.—Minn.

Is this an indoor or outdoor flower? Is it from a tree or shrub, or is it herbaceous? It is impossible to tell what it is for a certainty from the specimen sent. Can you mail a good leaf as well as a flower?

C. W.



#### CARNATION DRY-ROT.

Within the last three weeks we have noticed a condition among our carnations that we do not understand. The carnations were planted the latter part of July and the houses were shaded at the time of planting. For the first few weeks the plants seemed to do fairly well. Then they began to die with what apparently was stem-rot. There is no disease above the roots, but the plants die in the benches and the roots are rotted off right in the ground. The roots are invariably soggy and in a rotted condition. One of these plants in a semi-dying condition is being sent. We would be grateful for information as to how we can combat the disease.

J. H.—Kan.

Your carnation plants are affected with carnation dry-rot. This disease attacks the plants anywhere along the stem and differs from the common wet stem-rot in that it progresses more slowly and, in many cases, it destroys the plant a branch at a time until the entire plant is dead. Its presence manifests itself after the damage is done and, once a plant begins to go, nothing can save it. A bench which is badly affected had better be thrown out and planted with fresh stock after the soil is renewed. If, however, only here and there a plant is affected, the bench can be saved by promptly pulling up the affected plants and burning them. Sometimes a branch will be affected well above the main stem of the plant and, if it is severed below the affected region, the rest of the plant may be saved, but such cases are rare. The mushy roots are merely the result of decay after the stem-rot had destroyed the plant above and had cut off the flow of sap, which then stagnated in the roots. Careful

culture designated to promote a sturdy growth and prompt removal of the affected plants is about all you can do.

A. F. J. B.

#### CURING BUD-ROT.

Will you kindly examine the specimens of Matchless carnations mailed to you by parcel post and determine what is the disease they have and advise us how they can be cured?

The center of the bud is found to be rotten before the bud has opened. This condition will disappear about December 1 and will reappear around April 1. The plants have suffered from this disease for several years, but this year it is more severe than it has ever been previously. In the same house and growing under the same conditions is Enchantress Supreme, but it is totally free from the disease.

These Matchless were planted July 1 in soil in which there was a liberal supply of horse manure with a sprinkling of bone meal. Eight weeks after planting they received a top-dressing of tankage. They receive no overhead watering.

W. W. H.—N. Y.

Your Matchless plants are affected by a disease which is known as carnation bud-rot, to which some varieties are more susceptible than others. Matchless seems more susceptible than any other variety grown at present. It is a fungous disease and is usually accompanied by a mite, which may or may not have anything to do with starting it. It does assist in spreading it, without a doubt. The cool, damp nights, before you begin firing, may be the cause of its appearance about this time and the fact that it disappears after you have kept the temperature steady for a while, and reappears in the spring about the time you cease firing regularly, justifies this suspicion. These facts should give

you your cue for controlling it in the future.

Run a steam pipe in each house and open the ventilators, if necessary, to keep the temperature at the proper point. Paint the pipe with a mixture of sulphur, lime and water. Cut every affected bud and burn it. Fumigate or spray at least twice weekly until you have the mites eradicated. Spray overhead only enough to keep away red spider.

A. F. J. B.

#### NEMATODES ON CARNATIONS.

Under separate cover I am sending several carnation plants which are badly affected with a root disease. What is the disease and what is the best method of treating the soil in order that the disease may be eradicated before another year? Would it be safe to bench plants from the same field if the plants are apparently free from the disease?

J. T. F.—Okla.

Your carnation plants are seriously affected with nematodes and there is no cure for the plants that are affected. If a large percentage of the plants in the field show these knots in the roots, we would not advise you to bench any plants from that field. If, however, the percentage is small, you could probably use the unaffected plants with good results, provided that you will be extremely careful to eliminate all those which show the least sign of the disease. Sterilization is probably the best method for destroying the nematodes. This can be employed in treating the soil in the benches, but is not practical to use in the field. We would avoid that field in the future, until you can be sure it is no longer infested.

#### INFESTED CARNATIONS.

What can be done with carnations troubled with stem-rot and rust and infested with thrips?

L. N. W.—Tex.

Any of the nicotine preparations, if used regularly and at the strength recommended, will keep thrips in check. If the plants are badly infested, give more frequent applications until you have them under control.

There seems to be some doubt among the scientists as to the value of Bordeaux and kindred preparations for preventing and curing stem-rot on carnations. However, in the absence of any other remedy and in view of the fact that no harm can come from its use, we suggest that you spray your carnations thoroughly with Bordeaux mixture, shooting it right into the crown of the plants. We have also found Bordeaux effective in keeping rust in check.

A. F. J. B.

#### POTTING HYDRANGEAS.

I have about 300 French hydrangeas in 4-inch pots, well branched and ready for a shift. Is there any special treatment that is necessary to bring them into flower for February and later?

J. R.—Okla.

It would not be advisable to shift these plants at present, but run them gradually on the dry side and store them in a dry pit or cold greenhouse before the weather gets too cold. It will not be easy to flower French hydrangeas as early as February, but you can get them into bloom in March and

April, if you have a warm house. It would not be advisable to start them before Christmas. Give them 45 degrees at first and you can put them in 5-inch or 6-inch pots. At this time advance the temperature to 50 degrees and, as the plants develop, give them 60 degrees at night. As the flower heads color, run a little cooler. Feed the plants well until the heads show color and always water abundantly. C. W.

#### GRUB WORMS.

Please examine the enclosed samples of carnation and snapdragon plants and determine, if possible, what is the matter with them and what can be done to correct the evil. The carnations were growing well until a few days ago. O. F. C.—Mich.

Your carnation plants are affected with the common carnation stem-rot. Pull up, with the roots, the plants that show the disease and burn them. Also take out a quart or so of the soil immediately around where the plant stood. Water carefully, though not too sparingly, and do everything you can to promote a steady, sturdy growth.

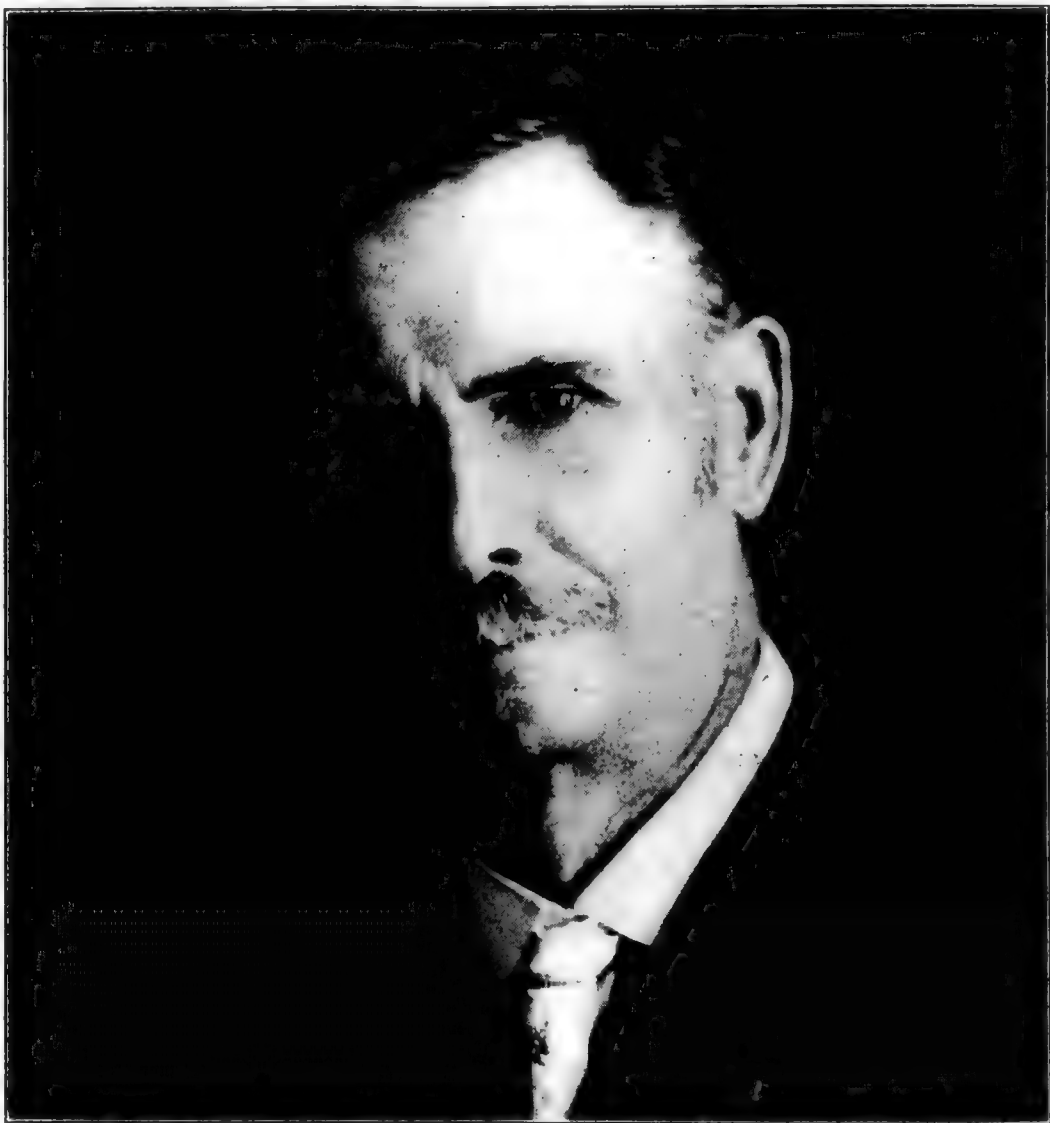
The snapdragons seem to have been chewed around the stem, probably by grub worms. Dig around some of the dead plants and see whether you do not find them buried an inch or two beneath the surface of the earth. These worms are usually not numerous and digging them out is the best method of exterminating them. A. F. J. B.

#### BUFFALO'S PUBLICITY.

The Western New York Publicity Committee has completed plans for the fall advertising campaign and has already started to carry them out. The committee is now using 3-column newspaper advertisements six and two-thirds inches deep. Each advertisement is surrounded by an appropriate border, thus giving the benefit of the cumulative value of their advertising. These advertisements are staggered through all the local daily papers and, in this way, reach all of the people in Buffalo and the surrounding territory served by these papers. The aim of the advertisements has been to call the attention of the public to the great advantage of having flowers for all occasions, pointing out strongly the fact that flowers say it far better than words. They also convey to the public the fact that florists have recognized the general business conditions and have acceded to the public demand for lower prices, by stating that seasonable flowers can be had at reasonable prices.

The committee has made an improvement on the signboards furnished through the national committee by adopting a new design and repainting the boards accordingly. This design has the phrase, "Say It with Flowers," in the regular script on its upper half and on the left-hand side there is a basket of flowers in color. At the bottom, in fair-sized letters, is a catch phrase to tie up with the big idea, which, of course, is "Say It with Flowers." Several different phrases are used, but only one phrase appears on any one board. There are three phrases now being used: "They are always welcome," "They are welcome in every home," "They succeed where words fail." The signs are painted in attrac-

## WHO'S WHO IN THE TRADE AND WHY



WILLIAM H. CULP.

THREE is a charm" must be true. Here is a combination that seems to prove it. William H. Culp, the newly elected president of the progressive Kansas State Florists' Association, Mrs. Culp and their son, Ralph, operate a store and greenhouse range at Wichita, Kan. The business consists of five acres of land and 25,000 feet of glass in the Riverside residence district and a store in the shopping center of the city; a store which sells more than double the output of the greenhouses, which themselves are large. Mrs. Culp and Ralph are in direct charge of the store and Mr. Culp has the titles of greenhouse supervisor and general manager. Mr. Culp grew up on a farm at the same time Kansas did. He entered the greenhouse business in 1887. Mr. Culp is popular about Wichita, having always taken an interest in civic affairs, without getting into politics. He is a thirty-second degree Mason.

tive colors. They are pleasing to the eye and have caused considerable comment from advertising men and the general public. The local committee has twenty of these boards scattered along the most important arteries of commerce and is repainting each one of them with a new design as fast as conditions warrant.

The use of outdoor advertising in conjunction with a newspaper campaign and the use of direct mail advertising by retailers makes a combination that is sure to give results. The Buffalo committee is to be congratulated on the wonderful progress it has made. It has produced a publicity campaign which, considering the amount of money allotted it, is second to none. However, when one glances at the names of the committee members, its success is only

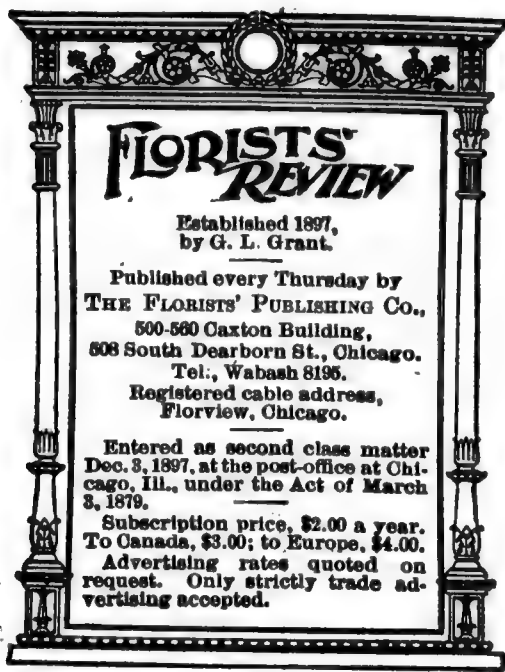
what would be expected of a committee composed of men of such high caliber. The committee consists of W. H. Eiss, chairman; S. A. Anderson, Harold B. Brookins, Charles F. Treichler, Edward Stroh, William H. Grever and William J. Palmer, with E. M. Naukam as executive secretary.

#### AMERICAN ROSE SOCIETY.

##### Correction.

September 8, 1921, was published registration of the rose, William Wright Walcott. In this copy a mistake occurred. The rose was described as a sport of Richmond and Ophelia; it should have properly been described as an unnamed sport of Richmond x Ophelia. John C. Wister, Sec'y.





### RESULTS.

We give them. You get them.  
We both have them.

GROW good plants and you will not have to seek long or far for customers.

THERE are indications this trade may with confidence look forward to an excellent Christmas.

SOME store fixtures are display cases and some are merchandise closets. Have your store equipped to help you sell.

DON'T knock. The knocker betrays the fact that he measures himself by his competitor, whom he thereby concedes to set the standard.

ADVERTISEMENTS of American-grown longiflorum bulbs are beginning to appear in The Review, usually in the Pacific Coast Department.

How large the scale of some growers' operations has become is displayed by the orders of two Chicago interests for a new rose, which total 200,000 plants.

No standard is so high as the simple one of service. No high-flown terms of vague meaning can win the patronage that comes as the result of earnest work well done.

NOTHING is so false a delusion as a profit on the ledger with a large amount in accounts receivable outstanding. You cannot pay dividends with money in some one's else pocketbook.

THE tax of 1 cent for each 25 cents or fraction postage on parcel post packages was stricken from the tax revision bill by the Senate last week. If this action proves final, this vexation will end January 1, 1922.

YOUR display window advertises your business whether you dress it or not. A mussy window indicates a careless florist. A window unchanged from week to week indicates an unprogressive merchant. A bright, well trimmed window gives to passers news of an up-to-date, alert business man.

EVERY florist should have a printed letterhead. Many of the houses best worth while dealing with do not allow wholesale prices to anyone whose identity as a florist or nurseryman is not recognized or apparent. Unfortunately, some people even consign to the waste basket communications written in lead pencil on a sheet from a school pad.

MANY of those who make a business of growing geraniums for the trade report they are booked up with all the orders they can fill in 1921.

ROSE AMERICA will not be sent out until next year. Already orders have been booked for 213,000, which will be kept on file for the later delivery.

THE man who has his eyes intent on seeing what he can do for his customers, instead of on how he can do them, will build up the most substantial and enduring business.

AN award of merit was given Carnation Maine Sunshine, Strout's new yellow variety now becoming so popular, at the meeting of the Royal Horticultural Society, in London, last month.

THE trade has had three years of unusual prosperity, during which some florists watched the overhead expense, looked after collections, lived conservatively and accumulated capital. They are not worrying now.

It is not necessarily the cost of production which determines the value of what you sell. How many people want a thing and how badly they want it often has more weight than any other factor in making value.

A CUSTOMER hesitates to ask a salesman the price of each kind of flowers in the icebox till she hits one within her means; she may withdraw without purchasing instead. A price card on each vase would have made the sale in an instant.

THERE is a glimmer of hope in the reports that bituminous coal production is gaining its seasonal autumn stride and that some coal men are seeking business at low figures—lower than the prices quoted, but how low is not yet known or appreciated.

ONE business man who is showing an increase in sales and in profits when many others are facing the reverse was asked how he did it. "Work like Sam Hill!" was his laconic response, valuable as advice to those who have got out of the habit.

GREENHOUSE help no longer is scarce. If you need it, just put a Want Ad in The Review. But good stock, especially potted plants, will be short of the demand all winter and in the spring there will be a tremendous demand for first-class bedding stock. Go to it.

THE florists' business is weak in one unfortunate way. Too many florists are without adequate office facilities; they keep too few and inexact records of their business and, lacking clerical assistance, they do not answer letters as they should. Modern business houses employ the rule that every communication must be acknowledged on receipt unless performance of the request contained will constitute such acknowledgment. Most of all, a letter of inquiry or complaint must have immediate acknowledgment in an up-to-date establishment.

### AN EXAMPLE TO FOLLOW.

Outside the windows that extend nearly to the sidewalk in the Woodward building, at the corner of Fifteenth and H streets, in Washington, D. C., stretch window boxes along almost the entire frontage. J. H. Small & Sons, whose splendid store is in the corner of the building, fronting on both streets, set the example. So much were their boxes

admired that the proprietors of the adjoining shops added the feature to their fronts. Now they seem a necessary part of the building.

THE florist whose store lines up with the shops of many other sorts in a business district can distinguish his from the unbroken row of fronts by window or walk boxes. The chances are that, in a business block of elite shops, his neighbors will before long want him to install boxes for them. A few personal calls may enable him to beautify the whole block.

Then the florist has the whole block advertising him. A pedestrian's thoughts fall on plants and flowers when he views the array of verdant shop fronts and he is sold on flowers, as the advertising men say, by the time he reaches the florist's door.

### THE REAL SOLUTION.

At Toronto, just as at many other florists' gatherings, many questions were asked about what one is to do under certain trying conditions. An order miscarries, a customer complains, unreasonable demands are put upon the retailer—what more can he do when he has already fulfilled his part of the transaction? The situation varies, yet the remedy seems the same: Do what you must to satisfy the customer.

Penn the Florist put it this way in a folder mailed to brother florists last week:

When Marshall Field said, "The customer is always right," many merchants smiled incredulously, but that policy built the largest department store in the world.

When a certain mail order house first advertised "Satisfaction or your money back," knowing ones then predicted quick ruin, but this business grew by leaps and bounds.

When any one of us delivers a telegraph order and a kick later develops, the one who delivered the flowers should protect the customer. No questions asked, no quibbling, but a quick, hearty and sincere response. Just send another box. The good will that you thus create for yourself and fellow florists is an indispensable rock in the foundation of bigger business.

The successful merchant tries to make a profit on every transaction. Yet he must at times forego what he has earned for the purpose of saving for himself the profit on subsequent orders.

### WILL A READER ANSWER?

Will The Review kindly give us the origin of the name tradescantia and state why the plant is called Wandering Jew? S. & C.—Del.

The plant was named for John Tradescant, who was gardener to Charles I, king of England, and who died about 1638. The Wandering Jew of the greenhouses and hanging baskets, usually known as Tradescantia tricolor, is partly T. fluminensis and partly Zebrina pendula, according to Bailey's Cyclopaedia of American Horticulture. The origin of the common name, Wandering Jew, is not of record. Perhaps some reader of The Review can give it?

### BUSINESS EMBARRASMENTS.

Kansas City, Mo.—The Marlborough Studios, at Tenth and Locust streets, have recently filed a petition in bankruptcy.

New York, N. Y.—Arthur T. Boddington & Co., dealers in seeds at 128 Chambers street, have filed schedules in bankruptcy, listing liabilities of \$12,608 and assets of \$5,837, the main items of which are stock, \$2,500; accounts, \$1,728, and fixtures, \$1,500.

# OBITUARY

## Mary Felke.

"Flower Mary" is dead. She was 81 years of age and had been in feeble health for several months. The end came peacefully, October 17.

Mary Felke was the widow of one of the men who earliest engaged in flower growing in the Chicago district. She raised a large family of children, all but one of whom either became a florist or married a florist, and for many years she personally sold flowers at the stand in the old North-Western railroad station, where she gained from the public the sobriquet of "Flower Mary," although among florists she was known principally as "Grandma" Felke. The original Felke greenhouses at Wilmette, Ill., until May 1 of this year under lease to Joseph Turski, were taken down a few weeks ago.

Of Mrs. Felke's children, Anton died at Wilmette July 27, 1921, just past 50 years of age. His greenhouses are being continued by his family. Frank Felke removed to Elkhart, Ind., last year and recently sold his greenhouses at Wilmette. Two of the daughters married florists. They are Mrs. Anton Then and Mrs. Nick Miller. There are numerous grandchildren and great-grandchildren.

The funeral was held Thursday morning, October 20.

## Mrs. Benjamin P. Corneli.

The trade extends its sympathy to Benjamin P. Corneli, president of the Schisler-Corneli Seed Co., St. Louis, Mo., in the loss of his wife and the mother of Clifford Corneli. Mrs. Corneli died October 11 at St. Luke's hospital, after a long illness.

The funeral was held October 13 at the Lupton chapel, St. Louis, and burial was made in Bellefontaine cemetery. There were numerous floral offerings. Many in the trade attended the funeral.

J. J. B.

## NEW YORK.

### The Market.

Three or four light frosts have done much to relieve the market from the glut of dahlias, asters and other outside materials, but there is much of such stock still coming in. There has been no killing frost in the immediate neighborhood of New York, although the light frosts have checked the growth of vegetation and plants in the open are furnishing only sparse cuts. Chrysanthemums grown outdoors and protected with light covering are having an extended season and figure importantly in arrivals. The supply of bench grown stock is increasing, and, on the whole, arrivals clean up well. There is a good supply of pompon and single mums, which move well within a range of 50 cents to \$1 per bunch. Judging from the demand, the smaller mums are growing in popularity.

Roses are not quite so plentiful as they have been, but with a slightly better demand for them. Prices are stronger, with some varieties showing a material advance. The quality of all varieties is excellent for the season. American Beauty is meeting a fair de-

mand, at prices running from \$20 to \$60 per hundred for specials.

Carnations are in much larger supply, but there is a good demand for them and prices previously quoted are firm. A few selected flowers are bringing \$5 per hundred, a good price for this time of the year.

The supply of cattleya orchids is increasing and their movement is quite up to the increase. Most arrivals are of the labiata variety, the remainder mainly hybrids. The latter class commands as high as \$100 per hundred.

White lilies are still on the scarce side, but there is no particular demand for them at the price of \$25 per hundred, with \$30 for selected stock. Lily of the valley is plentiful, rather too plentiful for quick movement, and prices remain unchanged.

There is a fair demand for bouvardia of the Humboldtii variety, which is bringing 35 to 50 cents per bunch. A few gardenias are arriving, and move at about \$2 to \$4 per dozen.

Dahlias are passing, so with other outside flowers gone, arrivals meet a better demand and sales are made at 15 to 25 cents per bunch, with some varieties bringing as much as 35 cents per bunch.

The offerings of herbaceous flowers are chiefly of dahlias, cosmos, gypsophila, delphinium, pansies and strawflowers, all of which are in better demand since the supply has shortened.

### Various Notes.

The Broadway Flower Market is the name under which a new store has been opened at Broadway and Ninetieth street. The proprietor is Spero, for some years a buyer for Charles Abrams, the Brooklyn retailer. Spero is noted for energy and enterprise and his many friends wish for him every success.

Joseph S. Fenrich is receiving daily a cut of the rose Golden Ophelia, a candidate for popularity this season in the yellow class.

The rose growers, at a meeting in the Hotel Breslin last week, perfected an organization which, it is understood, is expecting to stabilize the rose market. About fifty growers form the nucleus. Another meeting was held Monday afternoon, October 18, at which many details were discussed and plans for expansion laid down. An effort is to be made to reach a membership which will be 100 per cent effective.

The New York World is responsible for the following: "We've got a swell cemetery and florist in this town for fast drivers!" So reads a sign on an automobile road near Pelham Bay, N. Y. Everything in readiness, so it would seem, to "Say It with Flowers."

George V. Brower, a former commissioner of parks for the boroughs of Brooklyn and Queens, died October 14. He lacked two days of being 82 years of age.

L. A. Hanser, an old-time florist, has succeeded L. Jackson in the management and care of the New York Cut Flower Exchange, at 55 West Twenty-sixth street.

The fall flower show of the Horticultural Society of New York will open November 3 in the American Museum of Natural History and continue until November 6. This year the show is to be held in conjunction with the show at the Garden Club of America. The New York Botanical Garden is arranging to exhibit a group of economic subjects,

such as tea, coffee, chocolate, fig, banana and pineapple plants. The Garden Club is offering a series of prizes for table decorations.

Secretary John Young, of the S. A. F., returned from Toronto October 15, where he attended a meeting of the publicity committee. J. H. P.

## CHICAGO.

### Press-day Special Report.

The market has collapsed. The weakening tendency noted in the subjoined report has been carried along by warm, bright weather, so increasing the supply of stock that there is no possibility of clearing it through the usual channels. The condition is in sharp contrast to that of last week, when it was impossible to fill orders in full. If anyone felt overcharged last week, there are bargains now.

### The Market.

The market is full of disquieting rumors concerning the financial condition of this, that and the other big buyer, but it nevertheless is the fact that continuously for more than a month business here has been ahead of last year, at least in the larger and more aggressive wholesale houses. This is all the more remarkable when it is considered that last autumn business was better than ever before. Chicago may be specially favored, as the center on which converge the demands from the whole middle west, but there is nothing but rumor here to indicate that business is otherwise than good.

There is this fact noted, however: The call this season puts an arbitrary price limit on the stock to be sent. Buyers will not take stock which is to cost too much. A year or two ago they did not care. Roses at 25, 35, even 50 cents apiece were readily salable; but this season it is a different story. As the supply of long roses has increased it has been found increasingly difficult to move them at such prices as the growers have become accustomed to expect. Up to about 20 cents roses have moved well; above that figure they move with great deliberation. Of course the supply of short roses has decreased as the cut of long stems has increased and last week we had the unusual experience of seeing short-stemmed roses advance in price without at the same time moving up the price of longer grades, which even declined slightly in average value. Last week, while the demand was strongest, buyers offered 10 and even 12 cents for short roses without getting any, while fancy long-stemmed roses, ordinarily worth 25 cents to 35 cents, accumulated in wholesalers' ice-boxes for want of a reasonable offer.

Last week business was brisk, stock was scarce and prices were stiff, but as early as October 15 indications of an impending change began to appear. Several days of Indian summer increased the supply, particularly of roses, and the chrysanthemum and carnation growers, particularly the former, began to get into their season's cuts. The result is that the present week finds the market slightly easier, with the probability that no further pinch will be felt until the chrysanthemum says adieu, along about December 1.

(Continued on page 44.)

# We are not doing business for today alone

ALL Florists who seek to establish permanent connections with a dependable supply should communicate with us now. Begin ordering now and "Amling's" will see to it you are protected when the midwinter days come and all Florists are clamoring for Flowers.

## Price List of Roses and Other Seasonable Stock

		Per 100	
Russell.....	special.....	\$25.00 @	\$35.00
and	medium.....	18.00 @	20.00
Premier	select.....	10.00 @	15.00
	short.....		8.00
Columbia....	special.....	20.00 @	25.00
	medium.....	15.00 @	18.00
	select.....	10.00 @	12.00
	short.....	8.00 @	8.00
Milady.....	special.....	25.00 @	35.00
and	medium.....	15.00 @	20.00
Crusader	select.....	10.00 @	12.00
	short.....	8.00 @	8.00
Butterfly....	special.....		20.00
	medium.....	15.00 @	18.00
	select.....	10.00 @	12.00
	short.....	8.00 @	8.00
Montrose....	special.....	18.00 @	20.00
	medium.....	12.00 @	15.00
	select.....	8.00 @	10.00
	short.....		6.00
Victor.....	special.....	18.00 @	20.00
	medium.....	12.00 @	15.00
	select.....	8.00 @	10.00
	short.....		6.00
Golden Rule	special.....		20.00
and Golden	medium.....	15.00 @	18.00
Ophelia	select.....	10.00 @	12.00
	short.....	8.00 @	8.00
Ophelia.....	special.....	18.00 @	20.00
	medium.....	12.00 @	15.00
	select.....	8.00 @	10.00
	short.....		6.00
Dbl. White	special.....	18.00 @	20.00
Killarney..	medium.....	12.00 @	15.00
	select.....	8.00 @	10.00
	short.....		6.00
Sunburst....	special.....	18.00 @	20.00
	medium.....	12.00 @	15.00
	select.....	8.00 @	10.00
	short.....		6.00

EXTRA SPECIAL ROSES BILLED ACCORDINGLY

CORSAGE ROSES		Per 100
Cecile Brunner.....		\$2.00 @ \$3.00

ORCHIDS		Per doz.
Cattleyas.....		\$15.00 @ \$18.00

CHRYSANTHEMUMS		Per doz.
Yellow, home grown .....		\$3.00 @ \$6.00
White, home grown.....		3.00 @ 6.00
Pink, home grown.....		5.00 @ 6.00
Bronze, home grown.....		5.00 @ 6.00

POMPONS		
All colors .....	per bunch,	\$0.75 @ \$1.00

CARNATIONS		Per 100
Select .....		\$5.00 @ \$6.00
Laddie.....		6.00 @ 8.00

SWEET PEAS		Per 100
Winter Bloomers.....		\$1.50 @ \$3.00

MISCELLANEOUS		Per 100
Giganteum Lilies.....		\$25.00
Valley .....		8.00
Celosia, in variety....	per bunch,	\$0.35 @ .75

EVERLASTINGS		
Gomphrena .....	per bunch,	\$0.35
Strawflowers .....	per bunch,	\$0.25 @ .50
Bittersweet .....	per bunch,	.50

GREENS		
Coontie Leaves.....	per 100,	\$3.00
Ferns .....	per 1000,	3.00
Plumosus.....	per bunch,	\$0.50 @ .75
Sprengeri.....	per bunch,	.50 @ .75
Adiantum.....	per 100,	1.50 @ 2.00
Mexican Ivy.....	per 100,	1.00
Smilax.....	per doz.,	6.00
Galax .....	per 1000,	2.00
Leucothoe .....	per 1000,	10.00

Prices Subject to Market Changes

Store Open from 7:30 A. M. to 5 P. M.

# E. C. AMLING CO.

NOT OPEN  
ON SUNDAY

The Largest, Best Equipped and Most Centrally  
Located Wholesale Cut Flower House in Chicago



# You will be proud of Your Roses

*If you get them at "Amling's"*

"AMLING'S" has the largest supply in America, of Crusader, Premier, Golden Ophelia, Mme. Butterfly and Milady. "Amling's" has the exclusive supply of Victor and Golden Rule. No other house has more Columbia, and "Amling's" has substantial supplies of Sunburst, Ophelia, Montrose, Russell, Double White Killarney and Cecile Brunner.

**The present crop is large and fine. We have enough to go around, except of the shortest grade.**

With the elimination of American Beauty as no longer profitable to the trade, "Amling's" has arranged for increased production of the Extra Special grade of Premier, Crusader and Milady. Recommend them to the public, fill your orders with "Amling's" stock and you will advance your reputation for fine Flowers.

## Mums and Pompons are ready

**We can satisfy your every need**

**VALLEY**  
We have it

**ORCHIDS**  
**FINE CATTLEYAS**

**Now booking orders for All Saints' Day**  
**Let us know what you want shipped October 28 and 29**

## 169-175 N. Wabash Ave.

Long Distance Telephone

**Central** 1978  
1977  
1975

## CHICAGO, ILL.

# The Chicago Flower Growers Association

WHOLESALE GROWERS OF CUT FLOWERS AND PLANTS

182 N. Wabash Ave.

Long Distance Phone  
Central 282  
Private Exchange

Chicago

## Hill's Mums Are Here

The Chrysanthemums grown by the E. G. Hill Co. have a national reputation. There are no cut blooms so fine to be had anywhere else in the middle west. We handle the Hill stock. It includes high grade commercial blooms and

**Extra Fancy Exhibition Blooms up to 75c and \$1.00 each**

Communicate with us when you want something out of the ordinary.

### Choice Roses

Our cuts are coming on again and prices are easier. Excellent quality. Special values in the longest grades.

### Good Carnations

The supply is increasing each day. You will be pleased with the stock you get here.

We have been telling you of the merits of the Chicago Flower Growers' Association for several years. Why not put us to the test? Send us today's order.

# Current Price List

## The Chicago Flower Growers Association

WHOLESALE GROWERS CUT FLOWERS PLANTS

182 N. Wabash Ave.

Chicago

THE HOUSE THAT SATISFIES

**REMEMBER---**Our facilities for handling your orders are not surpassed on this market, nor is there anywhere else a larger supply of High Grade Stock.

	Per 100		Per 100
<b>Premier</b>	Special ..... \$30.00	<b>Butterfly</b>	Fancy Long.... \$20.00
	Fancy Long.... \$20.00 to 25.00		Long ..... \$15.00 to 18.00
	Long ..... 15.00 to 18.00		Medium ..... 10.00 to 12.00
	Medium ..... 10.00 to 12.00		Short..... 6.00 to 8.00
	Short..... 6.00 to 8.00		
<b>Columbia</b>	Special ..... \$25.00	<b>Ophelia</b>	Fancy Long.... \$18.00
	Fancy Long.... \$18.00 to 20.00		Long ..... \$12.00 to 15.00
	Long ..... 12.00 to 15.00		Medium ..... 8.00 to 10.00
	Medium ..... 8.00 to 10.00		Short..... 6.00
	Short..... 6.00		
<b>Milady</b>	Special ..... \$30.00	<b>Sunburst</b>	Fancy Long.... \$20.00
	Fancy Long.... \$20.00 to 25.00		Long ..... \$15.00 to 18.00
	Long ..... 15.00 to 18.00		Medium..... 10.00 to 12.00
	Medium..... 10.00 to 12.00		Short..... 6.00 to 8.00
	Short..... 6.00 to 8.00		
<b>Russell</b>	Special ..... \$30.00	<b>White</b>	Fancy Long.... \$20.00
	Fancy Long.... \$20.00 to 25.00		Long..... \$15.00 to 18.00
	Long ..... 15.00 to 18.00		Medium..... 10.00 to 12.00
	Medium..... 10.00 to 12.00		Short..... 8.00
	Short..... 6.00 to 8.00		
		<b>Mrs. Ward</b>	Fancy Long.... \$12.00 to \$15.00
			Long ..... 10.00
			Medium..... 8.00
			Short..... 6.00

Extra Special Roses Billed Accordingly

**CHRYSANTHEMUMS** Excellent Blooms, \$4.00 to \$6.00 per dozen  
**POMPONS** Exhibition Stock, 75c to \$1.00 each  
 THE SUPPLY INCREASES EACH DAY  
 GOOD BUNCHES, 75c. and \$1.00 EACH

### Miscellaneous Flowers

<b>Carnations</b> , select.....per 100, \$ 5.00 to \$ 6.00	<b>Giganteum Lilies</b> .....per 100, \$25.00 to \$30.00
<b>Carnations</b> , fancy .....per 100, 8.00	<b>Orchids</b> .....each, 1.50
<b>Valley</b> .....per 100, 8.00	<b>Feverfew</b> .....per bunch, .25
<b>Sweet Peas</b> .....per 1000, 25.00 to 30.00	

### Decorative Greens

<b>Coontie Leaves</b> .....\$3.00 per 100	
<b>Ferns</b> .....\$3.00 per 1000	<b>Adiantum</b> .....\$ 1.50 per 100
<b>Plumosus</b> .....50c bunch	<b>Galax</b> .....2.00 per 1000
<b>Sprengerl</b> .....35c to 50c bunch	<b>Leucothoe</b> .....10.00 per 1000

**GALAX**, Bronze, fine large leaves, \$15.00 per case

Prices Subject to Change Without Notice

**“Service to swear BY, not AT”**



# FLOWERS AGAIN

*Prices are down---Quality is up*



**Yes! Mums!**

**Are here in quantity now**

**Good Stock, All Colors**

**\$2.00, \$3.00 and \$4.00 per dozen**

**Extra Fancy Exhibition Blooms**

**\$5.00 per dozen**

**In Lots of 100 or more**

**\$12.00, \$15.00, \$20.00 and \$25.00**

## Pompons

**All colors, 50c and 75c per bunch**

**Excellent Values**

We also offer a variety of Novelty Mums, disbudded Pompons, etc., specially grown stock at \$1.50 and \$2.00 per dozen.

**REMEMBER: Randall's is Headquarters for Mums**

# ARE PLENTIFUL

## *Don't be Afraid to Order*

# Roses

For all who order here. Quality wonderful.  
Prices lower. Very good values.

Good Short Roses	- - - - -	\$ 4.00 to \$ 6.00 per 100
Medium Stem Roses	- - - - -	8.00 to 10.00 " "
Long Stem Roses	- - - - -	12.00 to 15.00 " "
Special Fancy Long Roses	- - - - -	18.00 to 20.00 " "

Any variety—we have them all

## Plenty of Carnations Now

Select, \$3.00 to \$4.00; Fancy, \$5.00 to \$6.00 per 100

Sweet Peas - - \$2.50 to \$3.00 per 100

Valley - - 8.00 per 100

Orchids—Cattleyas, 1.25 to 1.50 each

In lots of 50 or 100, \$1.00 each

**Coontie Leaves**

\$3.00 per 100

**Asparagus**

25c to 50c per bunch

**Ferns**

\$3.00 per 1000

**Wild Smilax**

\$7.50 per case



**AL RANDALL**  
**COMPANY**

L. D. Phone  
Central 7720

180 North  
Wabash Ave.

**CHICAGO**

(Continued from page 37)

The greater part, and the best, of the chrysanthemums still come from California. Some excellent Bonnaffons from Los Angeles are seen. But it will not be long before the local growers will be cutting heavily of both large blooms and pompons. Carnations will not increase so rapidly, as many growers benched poor plants and find they are taking hold slowly. Orchids are increasingly abundant and selling cheaply, judged by the prices of the last two years. Lilies, on the other hand, are scarce and high, making as much as 30 cents when good. Valley usually is equal to the demand, but more sweet peas could be used. There are only a few violets as yet. Celosia still is everywhere, but other outdoor flowers have practically disappeared.

#### Wittbold Has Bad Fire.

About 3 a. m., October 17, fire was discovered in the sheds of the George Wittbold Co., at Edgebrook, and before the flames could be extinguished all the service buildings and everything inflammable in them had been destroyed. As usual in such cases, the ends of the greenhouses abutting on the boiler shed were burned off. Fortunately the weather was mild and the stock in the greenhouses suffered comparatively little damage. The houses were filled to capacity, with palms, ferns and cyclamens principally, and the stock seems to have suffered no damage beyond the first few feet in the burned ends of the houses. The sheds contained fifteen cars of coal and two motor trucks, among other things. Clearing away the debris showed that the damage was not as great as at first thought. It was possible to get up steam October 18.

#### Who's Who.

J. P. Degnan celebrated his forty-eighth birthday anniversary Sunday, October 16. He began work in the seed trade when 10 years of age, under S. F. Leonard's instruction.

W. J. Smyth is the youngest man you know, for his age. He was born October 20, 1863.

August Poehlmann will observe his fifty-second birthday anniversary October 21. He was born at Milwaukee, in 1869.

Next Monday, October 24, two well-known growers will call each other up to offer felicitations. A. H. Budlong was born that day in 1870, N. J. Wietor in 1872.

#### Various Notes.

Albert Koehler, treasurer of the A. B. C., says he has been pleasantly disappointed in the bulb business this season. Their imports were considerably larger than last year and he thought they had stock enough to keep them doing business as long as anyone would want bulbs, which usually is into December. Instead, the demand has been so much heavier than expected they find themselves practically sold out before the end of October. They would buy if good stock were in surplus anywhere.

Victor, grown by Wendland & Keimel Co., is a beautiful rose.

E. C. Amling and Mrs. Amling spent the week end visiting relatives at Milwaukee.

The quarterly meeting of the directors of the Chicago Flower Growers' Association, postponed from October 11 because of the absence of Manager

# PYFER'S

## FLOWERS FOR PROFITS

### Remember Pyfer's

Have Flowers Every Day  
at Lowest Market Price

Here are a few of our leaders:

#### Plenty of ROSES at Low Prices

		Per 100
<b>PREMIER</b>		
Select Long	.....	\$15.00 to \$20.00
Choice Medium	.....	10.00 to 12.00
Good Short	.....	6.00 to 8.00
<b>COLUMBIA</b>		
Select Long	.....	15.00 to 20.00
Choice Medium	.....	10.00 to 12.00
Good Short	.....	6.00 to 8.00
<b>OPHELIA, SUNBURST, MARYLAND, DOUBLE WHITE KILLARNEY AND HOOSIER BEAUTY</b>		
Select Long	.....	10.00 to 12.00
Choice Medium	.....	8.00 to 8.00
Good Short	.....	5.00
<b>CHRYSANTEMUMS, yellow, white, pink, fancy,</b>		
per doz.	.....	4.00 to 5.00
Select, per doz.	.....	2.00 to 3.00
<b>POMPONS, per bunch.</b>	.....	.50 to .75
<b>CARNATIONS, fancy</b>	.....	4.00 to 6.00
<b>FEVERFEW</b>	..... per bunch	.35
<b>EASTER LILIES</b>	..... per dozen	3.00
<b>ADIANTUM</b>	..... per 100	1.50
<b>ASPARAGUS and SPRENGERI</b>	..... per bunch	.25 to .50
<b>FERNS</b>	..... per 1000	3.00
<b>GALAX</b>	..... per 1000	2.00

Subject to Market Changes

## A.T. Pyfer & Company

Our Motto: "Nothing too much trouble to please a customer."

L. D. Phone Central 3373

164 N. Wabash Ave., CHICAGO

Klingsporn at Toronto, was held October 18, President Weiland in the chair. The business transacted was of routine character.

John Ziska has taken up golf. Positive! Fact!

Preparing for an active season, the Fleischman Floral Co., in the Railway Exchange building, has prepared an addressograph list of 10,000 names to receive frequent reminders of Fleischman's and flowers.

The E. C. Amling Co. reports an ex-

## Tonner

WHOLESALE  
CUT FLOWERS and  
SUPPLIES

Phone  
Central  
4254

30 East Randolph Street

CHICAGO

cellent sale of gourds, squashes, pumpkins and corn of the highly colored va-



Stock being more plentiful, same permits orders being filled with a better degree of satisfaction.

# Use BUDLONG'S Flowers

Line up with the Progressive element of the Trade and make your business grow.

RUSSELL

COLUMBIA

PREMIER

MILADY

HEARST

OPHELIA

## Autumn Roses

Do you want a good White Rose? If so, order our Double White Killarney, the only good white on the Chicago market

SUNBURST

BUTTERFLY

DUNLOP

MONTROSE

NESBIT

 Use Nesbit Roses; they more than serve the purpose of Sweet Peas

**CARNATIONS** NICE CLEAN FLOWERS  
OF GOOD KEEPING QUALITY **IN GOOD SUPPLY**

**MUMS** WHITE, YELLOW  
AND PINK—ALSO **POMPONS**

**ORCHIDS** IN STEADY  
SUPPLY at reasonable prices

Easter Lilies, Feverfew and all other seasonable Cut Flowers

**USE OUR VALLEY FOR YOUR WEDDING WORK**

**ONCE TRIED YOU WILL NOT BE SATISFIED WITH ANY OTHER**

**All Greens: Ferns, Adiantum, Plumosus, Sprengeri, Mexican Ivy**

If you want good stock and good treatment, buy of Chicago's most up-to-date and best-located Wholesale Cut Flower House

# J. A. BUDLONG CO.

**WHOLESALE CUT FLOWERS AND GREENS**

Roses, Valley and Carnations our Specialties

**184-186 North Wabash Ave.**

**CHICAGO**

**WE ARE CLOSED ALL DAY SUNDAY**

 **SHIPPING ORDERS GIVEN CAREFUL ATTENTION** 

We are in constant touch with market conditions and when a decline takes place you can rely upon orders sent us receiving such benefit.

**QUALITY  
SPEAKS  
LOUDER  
THAN  
PRICES**

**PRICES  
AS  
LOW  
AS  
OTHERS**

rieties and the number of store windows one sees decorated on the harvest home theme bears out the statement.

The abundance of red carnations on the market this season is attributed by A. T. Pyfer to the continued success the growers have had with Aviator. He says it has proved to be the most free-

blooming carnation the growers have had since olden times, and that one by one they have taken it up until nearly all are growing it this year. Mr. Pyfer expects to see an unusually good supply of red carnations for Christmas this season.

W. J. & M. S. Vesey, of Fort Wayne,

have been sending the Chicago Flower Growers' Association excellent flowers of Eucharis amazonica, an old-time favorite not seen in this market in quantity in many years.

August F. Poehlmann was in from Morton Grove, October 17, to have a look at market conditions. He said the

warm weather for the three preceding days advanced the roses wonderfully, improving the quality while increasing the quantity, and he does not look for any further shortage, at least while chrysanthemums are in season.

E. F. Winterson and Fritz Bahr have returned from their trip to the Pacific coast. They had a fine time. Mr. Winterson says they asked for the latest Review in some flower store each Monday and that invariably the answer was: "Here it is, but don't take it with you." On their return they were accompanied by Mr. Winterson's sister-in-law, who has entered the florists' business at Toppenish, Wash.

Laying a new concrete sidewalk along the Randolph street side of the Atlas block has interested many thousands of people during the last week, because the walk forms part of the ceiling of the Zech & Mann store. Flower selling was not interfered with in the least.

Did you ever hear of a Christmas basket in red and black? Well, T. E. Waters has designed one which takes so well nearly everybody who sees the sample places an order.

W. H. Kidwell is preparing to modernize his store on Forty-third street. A complete set of new refrigerators has been ordered of Buchbinder Bros., including two refrigerators, one a 12-foot display box, the other, 8x9, for storage.

The death of "Grandma" Felke, 81 years of age, is recorded in this week's obituary column.

A. Youngquist has sold to his brother, Henry, his half interest in Youngquist's Flower Shop, 851 Irving Park boulevard, and is looking about for another place to go into business.

A building permit was issued last week for George Wienhoeber's new building at 28 North Michigan avenue. The cost of the building itself is estimated at \$18,000. It is to be one story, 10x110.

Hiram Nichols has joined the staff of the Foley Mfg. Co.

#### Visitors.

There were many visitors in the market October 14 and 15. Arthur Newell and Sam Murray, of Kansas City; F. H. Weber, of St. Louis; S. R. Lundy, of Denver; F. G. Heintz, of Terre Haute; Charles F. Kimmey, with the L. S. Donaldson Co., and R. A. Latham, of Minneapolis, were callers on their way home from the F. T. D. meeting at Toronto.

Charles Grakelow, of Philadelphia, came on from the Toronto meeting to Chicago on business connected with the Elks. Mr. Grakelow is as active in Elk affairs as he is in florists' matters in Philadelphia and was sent to represent his city on plans for the erection of the big Grand Lodge building to be put up here by the order.

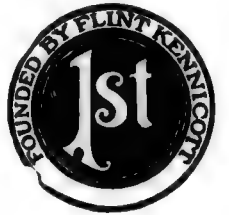
J. Staack and wife, accompanied by Miss Severns, of the office force of Staack & Sons, Moline, Ill., drove to the city this week to combine business and pleasure for a few days. Mr. Staack's father started in the florists' business in 1874. The founder still is hale and hearty and, with Mrs. Staack, will celebrate a fifty-fifth wedding anniversary in December.

Leo Bather, who conducts the business of Andrew Bather at Burlington, Ia., was here this week with Mrs. Bather, having made the trip in their car.

B. Jurgens, of Peoria, arrived here October 17, via motor.

J. A. Wilson, of the Wilson-Crout-

## DISCRIMINATING BUYERS



Are more careful in ordering Roses in a rising market, when assurance is needed of getting just what is paid for. You can buy 30-inch stems and cut them to 24-inch if that is what you need.

Easy. If you like to lose the money; but if they are too short you can't splice them.

There is only one way to buy Roses economically. Order what you want where you know you will get what you ordered. **Buy by inches.**

If our price list of Roses in inches does not reach you, ask for it and order where you know what you will get.

OLD—RELIABLE—ESTABLISHED—SURE.

# KENNICOTT BROTHERS CO.

WHOLESALE FLORISTS

Chicago, Illinois

## BUY DIRECT FROM THE GROWER

Supreme Quality Russell, Columbia, Premier, Richmond, Milady, Ophelia, Killarney, White Killarney, Cecile Brunner. Our quality Carnations are recognized as the best on the market.

Subject to Market Change		PRICE LIST		Open Days, Nights and Sundays	
Mrs. Chas. Russell, Columbia		Per 100		Milady, Richmond	
Specials	\$25.00 to \$30.00			Specials	\$25.00 to \$30.00
Select	15.00 to 20.00			Select	18.00 to 20.00
Medium	10.00 to 12.00			Medium	12.00 to 15.00
Short	6.00 to 8.00			Short	6.00 to 10.00
Ophelia, Killarney, White Killarney, Killarney Queen, Champ Weiland		Per 100		Cecile Brunner	
Specials	\$18.00 to \$20.00			Roses—Our Selection	5.00
Select	12.00 to 15.00			Carnations—Fancy	3.00 to 4.00
Medium	8.00 to 10.00			Asparagus—Per bunch	.50
Short	5.00 to 6.00			Ferns—Per 1000	8.00

**W. E. Trimble Greenhouse Co., WHOLESALE PRINCETON, ILL.**

Members F. T. D.

Write for Price List on Rooted Cuttings, Potted Plants and Vegetable Plants

**FINEST QUALITY NEW IMPORTATION**  
**MINIATURE VELVET PANSIES**  
**\$3.60 per gross**  
**SAM SELIGMAN, 116 W. 28th St., New York**

# ZECH & MANN

## Wholesale Cut Flowers

30 East Randolph Street

CHICAGO, ILLINOIS

Use Our

# ROSES

## and CARNATIONS

**MUMS, white and yellow, are ready**

**POMPONS, in many colors**

**GREENS OF BEST QUALITY**

*All other stock in season.*

Connect with us. You will find this a good source of supply.

Mention The Review when you write.

# FINE FLOWERS

Roses, Chrysanthemums, Sweet Peas, Lilies, Valley and other Flowers for buyers whose trade demands the best.

**JOSEPH FOERSTER CO.**

Wholesale Dealers in Cut Flowers

160 North Wabash Ave.

CHICAGO

Ask the man who  
Buys from us.

Gehr Co., Portland, Ore., was a Chicago visitor last week. He was brought up in southern Illinois and had been back to the old home place for a visit. Mr.

Wilson says the florists' business in the Pacific northwest has only made a good beginning and that great expansion is to be looked for in the next few years.

At present many departments of the trade are unwillingly self-reliant, being so far from other trade centers that time, transportation charges and ineffi-



# You Can Get Mums Here

We also have a Steady Supply of

Roses

Valley

Carnations

Pompons

Lilies

Adiantum

Orchids

Sprengeri

Plumosus

Sweet Peas

Boxwood

Smilax

Ferns

Galax

## Myrtle

The Green  
you get so  
many calls for

# ERNE & COMPANY

30 E. Randolph St.

WHOLESALE FLORISTS  
L. D. Phone Randolph 6578

CHICAGO

FLOWERS "at their best" From Grower Direct

# WEILAND-RISCH CO.

154 North Wabash Ave. FLOWER GROWERS CHICAGO

cient packing on the part of most shippers makes it difficult to get much-needed supplies.

### NEWARK, N. J.

Since cooler weather has come, some improvement has been noted in business. It is still somewhat below normal, however; probably because of the great amount of unemployment. At present there is a great variety of flowers and most of them are of excellent quality. Dahlias are plentiful. Cosmos is more abundant than is usual at this season. When the frosts have killed all outdoor flowers, there will, doubtless, be a still further increase in sales.

The Washington Florists report business as better now than it was a year ago at this time, notwithstanding the general business depression. R. B. M.

### CINCINNATI, O.

#### The Market.

Conditions at this market showed a turn for the better last week. The frost did away with outdoor stock, such as dahlias, cosmos, delphiniums, etc. This tightens up on all indoor stock. Mums are still few and far between, but the weather is favorable and promises to bring them around quickly. Roses also have a tendency to be a little scarce and, therefore, the prices are higher now than was the case a week ago.

Carnations are now arriving more profusely. This is fortunate, because, otherwise, small stock could not be had at all.

Carnations now are bringing from \$4 to \$6 per hundred, which is considerably cheaper than in other markets around

## "BULL DOG" CLIP



For fastening packages of cut flowers, plants, etc., these clips have no equal. Box of 1000 clips..... \$1.00 5 boxes of 1000 clips or more @..... \$0.90  
Complete list of many other items free.

One Floral Art Album given free with any order of \$25.00 or more.

**GEO. H. ANGERMUELLER CO.,**  
Wholesale Florist 1324 Pine St., ST. LOUIS, MO.

Mention The Review when you write.

# OUR NEW APRON

THE BEST for Shop or Greenhouse

Made of Gray Vulcanized Rubber backed with mercerized cloth as our former aprons but are a little heavier, thus making them acid proof. All edges are hemmed. Size 28 x 38 inches, complete with straps.

NOTE—We only carry the one style apron.

**C. A. KUEHN WHOLESALE FLORIST** 1312 Pine St. ST. LOUIS

POSTPAID  
Each

**\$1.75**

Mention The Review when you write.

this district. Easter lilies are scarce to such an extent that the trade has to be careful just how it sells them. The first boxwood of the season was seen on the market last week and it moved well. Good southern smilax also moves well, as do other green goods.

#### Various Notes.

The shop of H. W. Sheppard has been exceedingly busy this last week with

**A. W. GUMZ**  
WHOLESALE FLORAL CO.

Cut Flowers a Specialty

1314 Pine St., St. Louis, Mo.  
Both long d stance Telephones

wedding orders, including a number of large church decorations and a large

# PETER REINBERG, Inc.

WHOLESALE CUT FLOWERS

30 E. Randolph St., CHICAGO

We offer a good supply of  
**MUMS—ROSES—CARNATIONS**

PHONES: Central 2846 and 601

## CURRENT PRICE LIST

Subject to change without notice

### MRS. CHAS. RUSSELL and PREMIER

Per 100

Extra Special .....	\$25.00
Special .....	20.00
Select .....	\$15.00 to 18.00
Medium .....	10.00 to 12.00
Short .....	6.00 to 8.00

### OPHELIA, SUNBURST, BUTTERFLY

Per 100

Special .....	\$18.00 to \$20.00
Select .....	12.00 to 15.00
Medium .....	8.00 to 10.00
Short .....	6.00

### COLUMBIA

Per 100

Extra Special .....	\$20.00
Special .....	18.00
Select .....	\$12.00 to 15.00
Medium .....	8.00 to 10.00
Short .....	6.00

### WHITE KILLARNEY

Per 100

Special .....	\$15.00 to \$20.00
Select .....	10.00 to 12.00
Medium .....	8.00
Short .....	6.00

### ROSES, OUR SELECTION

6.00

**CARNATIONS, ALL COLORS, \$4.00 and \$6.00 per 100**

Chrysanthemums, white and yellow, doz.....	\$3.00 to \$6.00
Easter Lilies.....	\$3.00 per dozen
Valley, order of us for the best.....	\$8.00 per 100
Violets, single.....	\$1.50 to \$2.00 per 100
Sweet Peas.....	\$2.00 to \$4.00 per 100

Pansies.....	\$2.00 per dozen bunches
Adiantum, per 100.....	\$1.50
Asparagus, per bunch.....	\$0.35 to \$0.75
Galax, bronze or green, per 1000.....	\$2.00
Ferns, per 1000.....	3.00

Order from us and get the freshest stock and of best keeping quality.



Windler Smiling Service

### Three-Stripe Chiffon—Best Quality

White, Pink, } 6-in., per yard.....	6c
Violet, Lav' der } 4-in., per yard.....	5c

### Sphagnum Moss

One Bale.....	\$ 1.35
Ten Bales.....	12.50

### Green Thread

(Meyer's)

One-pound box.....	\$ 1.75
Ten boxes.....	16.50

### Number 2 Metalline Shower

Pink and White

Per 50-yard bolt.....	\$1.50
-----------------------	--------

**WINDLER WHOLESALE FLORAL CO.,**

All  
Phones

**1310 Pine St., St. Louis, Missouri**

decoration at the Sinton hotel for the Catholic Alumnae convention held there. Mr. Sheppard reports a good outlook for this fall and winter. "A good outlook" is evident, if one looks over the amount of help employed at this shop.

Julius Baer has just returned from the F. T. D. convention, at Toronto. He reports a good trip, via New York by motor. He also reports that the east is looking forward to a good year.

C. E. Critchell just received a good

line of baskets and novelty chiffons and ribbons, for which he reports good sales. He is receiving some excellent pink Unaka mums from the North Madison Floral Co., North Madison, Ind.

E. G. Gillett has returned from the convention of Knights Templar, at Cleveland. He reports good business around that point. This establishment is receiving large shipments of Coontie foliage.

The William Murphy Co. is receiving

some excellent calendulas and also good mums from Charles Murphy, of Price Hill.

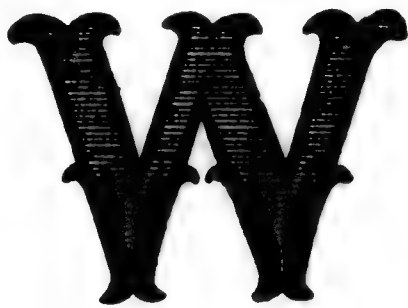
Gus Adrian, of Clifton, has been sending a lot of good fern plants to the market.

The Cincinnati Cut Flower Exchange is receiving good Easter lilies.

T. J. Hardesty has had some extra fancy little novelties in his windows.

Mr. Monchard, of the S. S. Pennock Co., Philadelphia, Pa., paid a trade visit

Gold Letter



No. 1 Gold  
Per 1000 \$3.50

# Prices Smashed

These prices on gold letters are Postpaid to you no matter whether you are located in Maine or California, Oregon or Florida. Compartment Boxes 20c each or free with orders of 5,000 letters.

These letters are our regular first quality stock. The kind that will stick, STICK and STICK, and won't come off.



No. 6  
Per 1000, \$3.00



No. 4  
Per 1000, \$3.00

## Deduct

2% if you send cash with order and 10% if you order over \$25.00 worth of assorted gold letters.

### SCRIPT LETTERS

Father  
Mother  
Brother

Sister  
Husband  
Wife

Grandpa  
Grandma  
Friend

Asleep  
Baby  
Sleeping

Rest  
Our  
My

Darling  
Dear  
Too Soon

Mamma  
Comrade  
Nephew

At Rest  
Cousin  
Peace

Niece  
Daughter  
Aunt

Uncle  
Papa  
Soon

Per 100, \$3.00; per 1000, \$25.00

**B. E. and J. T. COKELY,**

Established 25 years

**201 N. 7th Ave., SCRANTON, PA.**

Manufacturers and Importers of Florists' Supplies

last week. Other visitors were Jack Levine, of New York; W. H. Anderson, of Lebanon, Tenn., and T. Joy, of Nashville, Tenn. G. H. K.

### ROCHESTER, N. Y.

#### The Market.

The cold, wet days during the fore part of last week were not good for business, but from October 13 on, the favorable change did much to encourage things. So far, the frost has been exceptionally light and little if any particular amount of damage has been done. Most of the outdoor stock is gone and only the late-blooming flowers, such as dahlias, cosmos and prince's feather, are seen. These two first named are quite plentiful with some growers, who also have a good supply of candytuft, which is acceptable just now. Funeral and wedding work is in good demand and considerable stock has been moved during the week for these purposes.

The supply of roses cannot be spoken of as being heavy, but enough reaches us for everyday needs at this time. There is a larger demand for orchids now and the quality is extra fine. Valley, which is exceptionally good, is selling well. Chrysanthemums are not reaching us as readily as might be wished. Violets have made their first appearance. Bouvardia is seen in small quantities and sells well. Lilies are not plentiful.

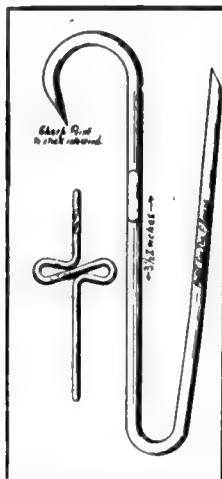
#### Various Notes.

The first meeting of the season of the Rochester Florists' Association was held at the Osborn House Friday evening, October 14. A fair crowd was present. The chairman of the association, James F. Sproat, was present and the secretary pro tem. was John C. Davis. There was considerable discussion as to making the meetings more interesting and helpful. A discussion regarding the admission of women florists as members of the association took place and definite action on the subject will be taken at the next business meeting. A letter from Max Sehling, of New York, was read, in which he promises to come to Rochester to give an address as soon as he can make definite plans. A card is being mailed to each member of the associa-

## SAY IT WITH FLOWERS

*Artistically Arranged by Using*

### The James Spray Hanger



Pat. Appl'd For  
Cut One-half size of  
Hanger

Did you see our Ad in last week's issue, page 138? If not, turn to it **NOW**, and send us an **ORDER**.

**Hang your Sprays, Wreaths, etc.**

Don't dump them on the floor.

Mr. W. J. Smyth, a Florist in Chicago, says: "Your hangers are an **absolute necessity** for artistic arranging of Flowers and Decorating."

**He ought to know, as he has used them for the last year.** Hundreds of other florists say the same. **So will you.**

**SEE THAT HOOK ON THIS HANGER? THAT DOES THE "BIZ."**

Send for Circular, or better, order 4 Dozen **TODAY**.

PRICES BY PARCEL POST	
2 Dozen.....	\$1.25
4 Dozen.....	2.25
8 Dozen.....	\$4.25
16 Dozen.....	8.00

**J. C. James & Son, Mfrs.,**

**Antioch, Ill.**

Mention The Review when you write.

## We Carry a Complete Line of Baskets, Wire Designs and Florists' Supplies

—WRITE US FOR PRICES—

**GEO. B. HART, 49-55 Stone St., Rochester, N. Y.**

Mention The Review when you write.

## GOLD LETTERS AND SCRIPTS

Best and Cheapest on the market.

Write for samples and prices.

**J. LICHTENBERGER,**

**1560 Ave. A,**

**NEW YORK CITY**

tion to ascertain the most favorable night on which to hold future meetings.

Among the Rochester florists who attended the F. T. D. convention at Toronto were Edwin P. and Mrs. Wilson, F. J. Keller and George B. Hart.

Visitors last week on their return from the convention were Walter Mott,

## YELLOW FLOWER DYE

PRICE, sufficient to make one quart, **\$1.00, prepaid.**  
**Six for \$5.00**

**McClenahan Greenhouses,**  
**Oklahoma City, Okla.**



# WIETOR BROS.

Wholesale Growers of  
**CUT FLOWERS**

30 E. Randolph St. L. D. Phone Randolph 2081 Chicago, Ill.

**NOW IN FINE CROP**

## CURRENT PRICE LIST

Subject to change without notice

### PREMIER

	Per 100
Special .....	\$25.00
Long .....	20.00
Medium .....	15.00
Short .....	\$8.00 to 10.00

### RUSSELL

Long .....	20.00
Medium .....	12.00
Short .....	6.00

### COLUMBIA

	Per 100
Special .....	\$20.00
Long .....	15.00
Medium .....	12.00
Short .....	\$8.00 to 10.00

### SUNBURST

Long .....	12.00
Medium .....	10.00
Short .....	6.00

### CARNATIONS

Fancy .....	\$5.00 to \$6.00 per 100
Good .....	4.00 per 100

### CHRYSANTHEMUMS

	White	Yellow
Small .....	\$2.00 per dozen	
Medium .....	3.00 per dozen	
Large .....	4.00 per dozen	

### GREENS

Ferns .....	\$3.00 per 1000
Plumosus .....	.50 per bunch
Sprenger .....	.50 per bunch



## Papier Mache Wreath Forms

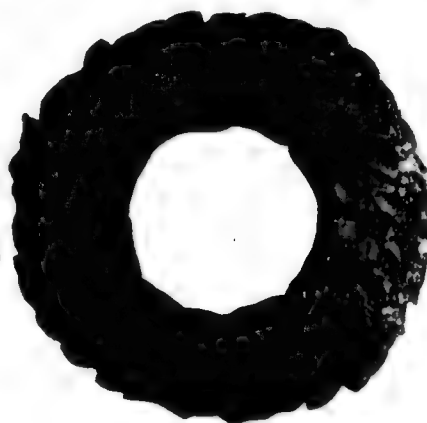
Fine for making Frieze Wreaths,  
Magnolia Wreaths or Artificial  
Flower Wreaths. Well made.

	Per doz.	100
6-inch .....	\$0.35	\$2.50
8-inch .....	.45	3 50
10-inch .....	.60	4.50
12-inch .....	.75	6.00
14-inch .....	1.00	8.00

**C. C. Pollworth Co.**  
Milwaukee, Wis.

## Experienced Help, Cheap

On Moss-stuffed  
Wired Frames



Packed Right  
2 in a Box

We offer the retail trade a better Magnolia Wreath  
than they can afford to make up.

**Put your energy in sales.**

**We'll work for you.**

**Only one color—Dux Brown.**

**Uniform in quality, size and color.**

**3 sizes—18-inch, 70c; 21-inch, 85c; 24-inch, \$1.00.**

*Recommended and guaranteed by*

## HOLTON & HUNKEL CO.

462 Milwaukee Street,

MILWAUKEE, WIS.

# T. J. NOLL FLORAL CO.

1117-19 McGee St.,

KANSAS CITY, MO.

Cutting from 300,000 feet of glass

Cutting plenty of Roses now. Will ship Carnations November 1st.

Chrysanthemums ready November 1st.

Sweet Peas, November 15th.

**Flat Ferns, Erica Ferns, Asparagus, Adiantums, Galax**

of the Hammond Paint & Slug Shot Works, Beacon, N. Y.; Robert E. Greenlaw, of the S. S. Pennock Co., Philadelphia; George Butterworth, of South Framingham, Mass., and J. J. Karins, of Henry A. Dreer, Philadelphia.

Mrs. Arvilla Smith has resigned her position with H. E. Wilson and Miss Winters has been engaged to fill the vacancy.

Miss Stevens, of the staff of George B. Hart, spent the week-end with her parents at Seneca Falls, N. Y. Miss Orwen has returned from her vacation.

H. E. Wilson's window was attractively decorated for the week-end with large vases of lavender, white and yellow mums, also well-colored straw-flowers arranged in handle baskets with ribbon ties. Mr. Wilson reports business as good, and he is looking forward to a big business during the coming winter.

H. J. H.

**FORT WAYNE, IND.**

## The Market.

There has been a general feeling among the florists that business would be greatly increased if we should have a killing frost. It came Thursday morning, October 13, and there has been a greater demand since for greenhouse stock. Roses are excellent in quality and carnations are arriving in larger quantities and better quality. There has also been a great demand for corsage bouquets.

## Various Notes.

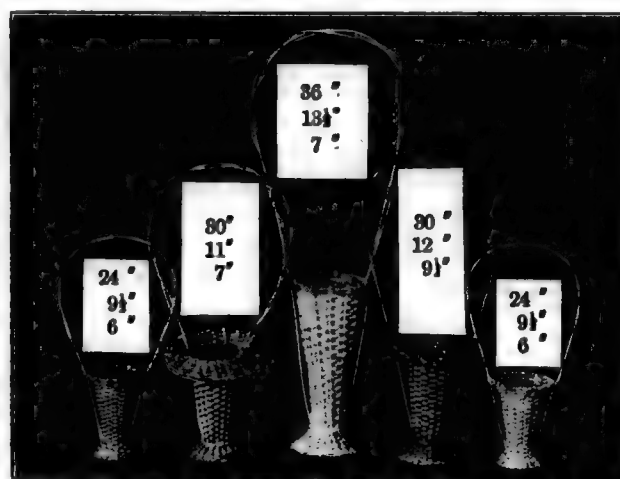
Mr. and Mrs. Aaron Shive and Miss Jeanette Schock visited the trade in Indianapolis, Tuesday, October 11. They also attended the industrial exposition while in the city.

Mrs. C. Lanternier attended the F. T. D. meeting in Toronto. This firm has been having a special sale on ferns, which has been well patronized by the public.

The florists of the city met in the lobby of the Anthony hotel Thursday evening, October 13, to make arrangements for a flower show to be held in connection with the charity ball, which is to be given for the benefit of the children's free bed fund, October 27.

E. C. Wenninghoff has been on the

## THANKSGIVING SPECIAL



**On all Reed Enameled Two-Tone Baskets WITH METAL LINERS**

IN ASSORTED COLORS

**True Photograph of Baskets**

Dimensions as stated are: Height over all, height of basket, opening

**2 Each \$10.00 cash only**

Our special offer on No. 310 basket as advertised in August and September issues of The Review still accepted.

**JOHNSON BASKET WORKS** 2535 Milwaukee Ave. **Chicago**

## The McCALLUM COMPANY

MANUFACTURERS—IMPORTERS—WHOLESALE

**FLORISTS' SUPPLIES PITTSBURGH, PA.**

### Order Your Holiday Strawflowers Now

Stripped and Dried.

**HELICHRYSUM**, dark rich colors  
**RHODANTHE**  
**STATICE**, yellow and blue

Try a 50c sample bunch

**T. R. MICHAELIS**

Wholesale and Retail  
**MARINETTE, WIS.**

Mention The Review when you write.

sick list and was unable to be in his store for a week.

Ralph Tinkham has been busy with

## Lotos Manufacturing Company

1734 No. Halsted Street  
**CHICAGO, ILLINOIS**

Importer and Manufacturer of  
Artificial Flowers of every  
description

Colored Grasses, etc.

Ask for our  
**Dollar Sample Assortment**

Home Telephone, Harrison 6487

Bell, Grand 3143

# Kansas City Wholesale Cut Flower Co.

1108-1110 Grand Avenue, Kansas City, Mo.

NO BETTER MARKET

NO BETTER STOCK

No one who will look after your order better than  
L. R. BOHANNON, Always at Your Service.

## CHRYSANTHEMUMS

We are the first to get home grown Mums.

Not many coming in, but within a week or ten days will be able to supply the trade nicely.

## ROSES

Our roses are grown by men who excel, and are handled in a way that places them in your store in the best possible condition.

## CARNATIONS

are not sufficient to supply the demand, but will be able to make shipments within two weeks.

Wire Design Manufacturers

Florists' Supplies

Flat Ferns

Erica Ferns

Asparagus Ferns

Mexican Ivy

Adiantum

Galax Leaves

*No Growers Can Supply Your Wants As Well As The Commission Man*

Mention The Review when you write.

Something Needed By  
Every Florist

## APRONS

LARGE SIZE

Aprons made of Black Rubber, medium weight.

Let us send you one for a trial.

Price, \$2.00 each.

Avoid Getting Wet.

Pittsburgh Cut Flower Co.  
116 Seventh Street, PITTSBURGH, PA.

Mention The Review when you write.

Florists' Cards, Envelopes  
Tags, Labels

PRINTING OF ALL KINDS

Send for Samples.

THE JOHN HENRY CO.,  
Lansing, Mich.

wedding orders; otherwise trade has been quiet with him.

W. J. &amp; M. S. Vesey are cutting some extra fine, long-stemmed Columbia and Premier, but not in sufficient quantity to supply the demand.

The Blossom Floral Co. had a number of orders for decorations last week, among which were the decorating of the Jewish synagogue for the Jewish festival and the decorations for the automobile show. Three large shields were made, 4x4 feet, upon which were placed the emblems of the Oakland and the

## STUPPY SUPPLY COMPANY

TEN TWENTY OAK STREET

Phones—Main 0755  
Harrison 0057

KANSAS CITY, MO.

## GOOD ROSES

\$ 8.00, \$10.00, \$12.00, Per  
15.00, 20.00, 25.00, 100

RUSSELL  
PREMIER  
COLUMBIA  
SUNBURST  
OPHELIA  
BUTTERFLY

VALLEY at all times.

MEXICAN IVY, ADIANTUM, PLUMOSUS,  
SPRENGERI, FLAT FERNS.

MUMS, Tuesdays and Saturdays.

*Always At Your Service.*

## CHAS. N. COTTER COMPANY, Inc.

WHOLESALE DEALERS

Floricultural and Agricultural Products and Supplies

JAMESTOWN, NEW YORK.



Cadillac cars. Palms and ferns made up the other decorations.

Miss Stella Nelson, secretary for W. J. & M. S. Vesey, has returned from a three weeks' vacation spent in Kansas, Colorado and Wyoming.

The many friends of Miss Helen Pat-ten, of Toledo, O., sister of Mrs. Aaron Shive, were surprised to learn of her marriage to Edward P. Rohan, of Chi-cago, which took place Tuesday morning, October 11. S. N.

#### PHILADELPHIA.

##### The Market.

The week of October 10 to 15 was the best that the cut flower market has seen this season. There was a good supply of flowers and there was business for all of them. Frost October 10 and 12 cut down the quantity of dahlias, but many of those that remain are the most desirable fancy varieties. Chrysanthemums are steadily increasing. Yellow is now the desirable color. Chrysolora, Poehlmann and Golden Queen are all excel-lent. Oconto is a fine, fairly early white. Then there is October Frost. These are in addition to the early varie-ties named last week.

Carnations are steadily increasing with all the growers. Mrs. C. W. Ward, Matchless and Morning Glow are round-ing into form and, what is equally im-portant, their stems are lengthening per-ceptibly.

Pompons, both outdoor and indoor-grown, have put in an appearance. White asters and gladioli, although nominally over, persist in coming back for last looks.

Two facts come out strongly in this mid-October market report: Prices are not so high as they were last season at this time, but the volume of business is larger.

The rose crop is light. While most of the stock is short-stemmed and medium, interest centers in the long-stemmed, fancy grades. For them surprising prices are obtained and they are worth it, magnificent stock, well finished, but the demand for such stock flowers is limited and it is often difficult to get value for them.

The demand for violets is best as a week-end approaches. This is also true of business in general and of corsage flowers in particular.

The out-of-town shipping orders are the life of the market.

#### Toronto.

Bernard Eschner, president of the M. Rice Co., returned October 14 from the F. T. D. convention held in Toronto. When seen on the following day in his company's handsome building, Mr. Eschner was bubbling over with en-thusiasm.

"I was in Toronto throughout the en-tire three days of the F. T. D. conven-tion," he said, "and I must tell you frankly that I was amazed. The best men in our profession left their business at a busy time for a week to attend that convention—men like Philip Breit-meyer and Max Schling and many, many more, whom you would recognize as leaders were I to name them.

"They came for business, to exchange ideas, and they attended steadily to business. Charles H. Grakelow was a mighty man there. I also saw T. Neil-son Geiger, Victor I. Ridenour, John C. Gracey and Charles Henry Fox from

Indications are for a gradual increase in

## Greenhouse-Grown Flowers

### ROSES

are in crop, sufficient to take care of all orders. In PINK ROSES, PREMIER and COLUMBIA are most plentiful.

In CORSAGE ROSES we have quite a variety, including MAYBELLE, the color is golden yellow; AARON WARD, DONALD McDONALD, and CECILE BRUNNER.

The supply of CARNATIONS is increasing. C. W. WARD, MATCHLESS, ENCHANTRESS, SUPREME and BELLE WASHBURN are still the Best for shipping purposes.

### CHRYSANTHEMUMS

The midseason varieties are coming in. Better flowers and a larger supply.

### CATTLEYAS

We have them when they are scarce and when they are plentiful, we can bill them to you at a special price.

### VALLEY

Our growers are cutting enough VALLEY to take care of the extra demand during October.

BUSINESS HOURS, 7 A. M. to 5 P. M.

## THE LEO NIESSEN CO.

Wholesale Florists

Branches:  
BALTIMORE  
WASHINGTON

1201-3-5 Race St.

PHILADELPHIA

## CHRYSANTHEMUMS, POMPONS Choice Sunburst and Ward Roses Roses, Carnations, Violets, Valley

### The Philadelphia Wholesale Florists' Exchange

Our Motto "The Golden Rule" 1615 Ranstead Street, PHILADELPHIA

#### Chrysanthemums

Pompons

Roses

Carnations

### CHARLES E. MEEHAN

4 South Mole Street

PHILADELPHIA, PA.

#### ASPARAGUS

Strings and Bunches

ADIANTUM

and all other  
GREENS

this city. The house of H. Bayersdorfer & Co. was well represented. I was courteously given an opportunity to speak and strongly urged that such wonder-ful business meetings be not spoiled by trade exhibits. I thought it would be better to have no exhibition at F. T. D. meetings. They stated that \$7,000,-000 worth of business had been done over the wires in the past year. They gave practical demonstrations of the

F. T. D. idea by sending a basket of flowers to the king of England, for which acknowledgment was received in a few hours, and by sending a basket of flowers to President Harding, which was also acknowledged immediately.

"Toronto entertained us royally. There were 150 present at the banquet and every minute of our time was agree-ably occupied.

"I shall look back to the meeting at



## Chrysanthemums

Whites, Pinks, Yellows. Some very fine stock now arriving. The larger flowering sorts. Also some nice Pompons.



### CARNATIONS

Carnations are now a strong factor, and we can take good care of your orders.

Roses (all the leaders), Orchids, Gardenias, Dahlias, Valley, Sweet Peas, Cosmos, and other seasonable stock in ample supply.

Everything in Cut Flowers, Plants, Greens, Ribbons and Supplies. Send for Price List.

Business hours: 7.00 a. m. to 5 p. m.

## S. S. PENNOCK COMPANY

THE WHOLESALE FLORISTS OF PHILADELPHIA

NEW YORK PHILADELPHIA BALTIMORE WASHINGTON  
117 W. 28th Street 1608-1620 Ludlow Street Franklin and St. Paul Sts. 1216 H St., N. W.

### Japanese Lanterns

(Physalis Franchettii)

2 to 8 lanterns on stem, \$6.00 to \$25.00 per 100

### American Bittersweet

(Celastrus Scandens)

\$1.00 per large bunch.

### Baby Pine Cones

Natural brown; loose, 60c per 100. Tinted in two colors and mounted on 12-in. green wire, \$4.00 per 100.

### Special Florists' Airbrush

for painting and shading wickerware, artificial flowers and foliage, show cards, etc., \$5.50 per outfit.

Add 10% for packing. Satisfaction guaranteed. Send for Illustrated List.

**KENDIG, The Florist**  
OSWEGO, N. Y.

### CHRYSANTHEMUMS, CARNATIONS,

Greens in Variety

and all Seasonable Cut Flowers

**WM. J. BAKER**

Wholesale Florist

12 South Mole Street, Philadelphia, Pa.

### THE HOUSE OF MERIT

FLORISTS' SUPPLIES

**JOS. G. NEIDINGER CO.**

1309-11 N. Second Street

PHILADELPHIA, PA.

Toronto with the greatest pleasure. I made many delightful friends there and renewed many old friendships. I shall never willingly miss an F. T. D. convention."

#### A Triumph.

There was an incident of the F. T. D. convention in Toronto last week that deserves special mention because it was a public recognition of the inventive genius of a Philadelphian. I refer to the pillow basket.

## Chrysanthemums

In All Varieties

ALSO

All Seasonable Flowers

All kinds of

Ribbons, Metallics and Chiffons

## Philadelphia Cut Flower Company

PHONES:

Bell, Spruce 803-804  
Keystone, Race 1112-1118

Wholesale Florists

1517 Sansom St., Philadelphia, Pa.

**GEORGE AEUGLE**  
Proprietor

## BERGER BROTHERS

### CHRYSANTHEMUMS

All the leading varieties extra well grown

**VIOLETS, CARNATIONS**

**EASTER LILIES ALL THE YEAR ROUND**

ORDER EARLY, PLEASE

**1609 Sansom Street**

**PHILADELPHIA**

The pillow basket exhibited by H. Bayersdorfer & Co. is the fruit of the creative genius of Charles Henry Fox. Its primary idea is to keep flowers fresh by using a basket with a container for water instead of a wire design stuffed with moss. This idea is further

elaborated by festoons on the back of the basket and on the sides, through which the flower stems can be slipped or to which garlands can be attached. The idea was well carried out and met with hearty approval.

Mr. Fox's series of floral photographs

# THE PHILADELPHIA GROWERS' CUT FLOWER MARKET

Orders from out-of-town customers will be filled with the freshest stock, carefully packed. The favor of a trial order is requested.

## ROSES in All Varieties

Carnations, Chrysanthemums, Valley, Finest Easter Lilies, Greens, etc.

Growers who desire to market their flowers in their own commission house are invited to call.

No. 7 South Mole Street, PHILADELPHIA

Both Phones { Bell, Spruce 5298  
Keystone, Race 7182

WILLIAM C. LYNCH, Manager.

Mention The Review when you write.

that appeared in The Review some years ago will be remembered with pleasure. He is also the inventor of the "surprise box."

### Various Notes.

Flat bouquets of flame-colored dahlias made a great hit at a suburban wedding recently. The bridesmaids who carried these bouquets wore flame-colored gowns and brown hats.

Chrysanthemum Tints of Gold appears to be more extensively grown this season.

George Didden and Elwood R. Siter, growers of Orville, Pa., have dissolved partnership. The business is being continued by Elwood R. Siter. Mr. Siter expects to ship 30,000 chrysanthemums to the Philadelphia Cut Flower Co. this fall, to be followed by a fine strain of sweat peas. Mr. Siter has the hearty good wishes of his friends for success.

T. Neilson Geiger has returned from Toronto.

The Andorra Nurseries enclose an aeroplane view of their places in the fall catalogue.

Leo Niessen says that all his company's delivery cars were loaded and had left on their trip by 7:15 a. m. last Saturday morning. By 11 a. m. some of the cars were on their third trip of the day.

Howard Royer, Stephen D. Green and Robert Cullom represented H. Bayersdorfer & Co. at Toronto.

Victor I. Ridenour decided at the last moment to attend the Toronto convention.

Harry Apfelgreen represents the Robert Craig Co. Mr. Apfelgreen is now on his first western trip.

## Give Them Away WITH FLOWERS



Two-tone colored holder and liner.

**\$3.25 per doz.**

F. O. B. Chicago.

*Special prices in quantity with your ad*

Our terms:

Cash with order.

**Chicago Papier-Mache Co.**

2834 Lincoln Ave. Chicago

Adolf Mueller brightly advises in his De Kalb Nursery Bulletin that the time to trim a hedge is when your knife is sharp.

Evan Randolph spoke on the "Flowers of the Catskill Mountains" before the Germantown Horticultural Society October 10.

John C. Gracey has returned from the F. T. D. convention.

William C. Lynch reports that several growers of choice chrysanthemums have commenced shipping to the Philadelphia Growers' Cut Flower Market.

Golden Queen and Pasco pompons are two varieties, each extremely attractive

## JARDINIERES

Strongly made of water-proofed wood fiber—handsomely decorated—inexpensive—Send for folder



Mono Service Co., Newark, N. J.

Mention The Review when you write.

in its class, seen at the Philadelphia Cut Flower Co. store.

Charles E. Meehan is receiving some good pompons.

The fall bulb season promises well. Phil.

### BOSTON.

### The Market.

We have passed the middle of October and the weather remains remarkably mild, with temperatures on some days as high as 80 degrees in the shade.



# **THE FLORISTS' SUPPLY HOUSE OF AMERICA**

## **JUST ARRIVED**

# **FRENCH MOSS WREATHS**

12-inch	-	-	-	\$25.00 per 100
14-inch	-	-	-	30.00 per 100
16-inch	-	-	-	40.00 per 100
20-inch	-	-	-	50.00 per 100

These are made very heavy and nice

**FRESH STATICE  
IMMORTElLES  
POPPY HEARTS  
THISTLES**

**Poppies**  
For ARMISTICE DAY  
**\$3.50 and \$4.50**  
PER GROSS

**PAPER FORMS**

**METAL WREATHS**

We want you to see our new catalogue of novelties. Did it reach you? If it did not, ask for it and you will get it.

# **H. Bayersdorfer & Co.**

1129-1133 Arch Street

PHILADELPHIA, PA.

Branch Factory, 709 First Ave., New York City, Telephone Vanderbilt 4976

While there have been some light frosts, many gardens continue gay with dahlias, asters, salvias and many other outdoor flowers. These conditions are not conducive to activity in the cut flower trade. Roses are doing better than other flowers and clean up well at from \$4 per hundred upwards. The greatest call is for Columbia, Premier and Ophelia. Reds are not abundant. Some growers have cut them out as unprofitable and others have reduced their plantings considerably.

Carnations are advancing a little and are of better quality, but their keeping properties are poor while the weather remains so warm. A few fancies bring \$4 per hundred, but the bulk sells at half price. Such violets as come in are mainly single and the flowers are as yet rather small. Chrysanthemums are in

larger supply and move somewhat more sluggishly. Outside of October Frost and Golden Glow, there is not much variety yet.

Lilium longiflorum keeps up in price, although there is no great call for it. White bouvardia is good at \$1 to \$2 per bunch. This is valued for bridal bouquets. Dahlias are still seen in good numbers and gladioli have not given up the ghost by any means. Asters are also quite numerous, although they sell poorly.

There are ample supplies of cattleyas and a fair lot of cypripediums. Valley is ample for all needs and some nice gardenias come in. Nerines are seen at a few high-class stores, as well as spikes of panceratiums. Miscellaneous outdoor flowers still come in, but calls for them are quite erratic.

Chrysanthemum plants are now plentiful and good, the yellow pompon, Bon Ton, being a leader. Cyclamens, begonias and ericas are also seen. Calls for ferns, crotons and other decorative plants are good. Berried solanums are seen at nearly all the stores. These are heavily fruited and have ripened unusually early this season.

### **Various Notes.**

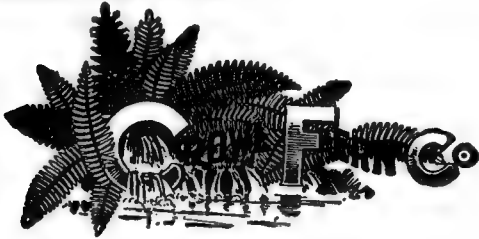
The Boston Flower Exchange will hold its annual business meeting and dinner October 22. With an addition of twenty-nine new stockholders, the outlook for the future is good.

The many friends of Robert Cameron, superintendent of Castle Hill Farm, Ipswich, who is well known in the trade, are congratulating him on his election as president of the National Association of

Extra Long, Fancy and Dagger

**FERNS**

Gathered Fresh Daily from the Woods

**NOTICE—FERNS NOW READY.  
WRITE FOR PRICES.****Laurel Festooning.** Fresh stock supplied on short notice; use it for your weddings and other similar decorations; nothing better.**Sphagnum Moss**, \$5.00 per large bale.**Ground Pine**, 12c per lb.**Branch Laurel**, large bundles, 50c.**Hemlock**, large bundles, \$1.00.

Telegraph Address, New Salem, Mass.

Post Office and L. D. Phone Address

**MILLINGTON, MASS.**

Gardeners at the New York convention last week. Mr. Cameron will make an ideal president and the Boston 1922 convention is expected to break all records.

Carbone had some large wedding decorations last week. For the Crosby-Choate wedding at St. John's church, Beverly Farms, the bridal bouquet was of white orchids and orange blossoms. The bridesmaids' bouquets were of pink roses and blue larkspur. The church decorations were unusual and unique; in addition to palms and autumn foliage, there were great plaques and Italian garden vases filled with pineapples, grapes, bananas, apples, peaches and other fruits, which were attractive and effective.

Thomas Roland, who is our leading commercial grower of pot plants and is noted for hard-wooded plants, cyclamens, roses, etc., makes a specialty of nerines; he has grown many thousands from seed and he is sending some handsome spikes to the leading retailers at present.

At the next meeting of the Gardeners' and Florists' Club, which will come a week later than usual, October 25, George F. Stewart will speak on the convention of the National Association of Gardeners; W. N. Craig will speak on private estates and commercial establishments visited on Long island and the Hudson river, and Robert Cameron will speak on leading gardens and trade establishments in and around Philadelphia. There will be exhibits of chrysanthemums and other seasonable flowers. This will also be application night, with a large addition of new members.

Henry Penn, Thomas Roland, S. J. Goddard, George Butterworth, Miss Louise C. Palmer and other local growers and retailers, who attended the Toronto F. T. D. convention, were enthusiastic in their praise of it and all had a delightful time.

William A. Hastings is receiving daily shipments of splendid pansies from Charles Beasley, the East Milton pansy king.

Anyone wanting to see Bouvardia Humboldtii well done should call at Fred Holbrow's, Dorchester, where a special house is devoted to it. Mr. Holbrow is the most successful grower in this section of this lovely, pure white, fragrant plant.

Boston's final exhibition of the year comes November 4 to 6. In addition to

**New Crop Green Galax**

By mail, postpaid.....per 1,000, \$ 1.50  
By express, collect.....per 1,000, 1.25  
By express, collect.....half case (5,000), 5.00  
By express, collect.....case lots (10,000), 9.00

**NEW CROP, FERNS AND LEUCOTHOE**

Ferns, Dagger and Fancy, \$2.00 per 1,000 or \$7.50 per case of 5,000.

Green Leucothoe, long, medium and short, \$5.00, \$3.50 and \$2.00 per 1,000.

**PREPARED BRONZE GALAX**

By mail, postpaid .....per 1,000 \$ 2.00 By express, collect..half case (5,000) \$ 7.00  
By express, collect .....per 1,000 1.50 By express, collect..case lots (10,000) 12.50

**PREPARED MAGNOLIA**

Green, Brown and Purple.

By mail, postpaid .....per carton, \$ 1.75 By express, collect ...50-lb. cartons, \$ 8.00  
By express, collect.....per carton, 1.50 By express, collect ..100-lb. cartons, 15.00  
By express, collect ...25-lb. cartons, 4.50

**PREPARED OAK**

Tan, Bronze and Green.

Short Oak, for wreaths, express collect, 5-lb. cartons, \$2.00; 25-lb. cartons, \$9.00; 50-lb. cartons, \$17.00; 100-lb. cartons, \$30.00.

Long Oak Sprays (36-inch to 40-inch), 25c per pound, any quantity.

Medium Oak Sprays (20-inch to 30-inch), 23c per pound, any quantity.

We absolutely guarantee our line of Prepared Decorative Greens to be of the best both as to quality and color.

Best Quality.

Best Service.

Terms Cash

**ELK GALAX & FERN COMPANY, Johnson City, Tenn.**

Mention The Review when you write.

**SPHAGNUM MOSS**

Clean, dry, good texture, large burlapped bales, weight about 25 lbs. each.

10 to 50 bales, 75c each, F. O. B. City Point.

Deduct 3 per cent if you remit with order.

Dealers: Get our wholesale car lot prices; write.

Produced and guaranteed by

**A. J. AMUNDSON CO.,****CITY POINT, WIS.**

Mention The Review when you write.

**Southern Wild Smilax**

50-lb. case, \$2.75 30-lb. case, \$1.50

**J. A. CURRY & CO.**

Quickest Shipper

**DREWRY, ALA.**

Mention The Review when you write.

NEW CROP OF

**Fancy and Dagger Ferns**

Green and Bronze Galax leaves, Laurel and all kinds of Evergreens in season.

Write for prices.

**P. S. PULOS & BRO.**

80 New St.

**NEWARK, N. J.****Natural Green Sheet Moss**

Per 10-lb. bag, \$1.75

**Dyed Green Sheet Moss**

Per 10-lb. bag, \$3.50

**KNUD NIELSEN, Evergreen, Ala.****L. B. Brague & Son**

Wholesale Dealers in

**CUT FERNS****MOSS, EVERGREENS**Established  
1867**HINSDALE, MASS.**



## WOODRUFF'S Decorative Greens *And Eagle Brand* Prepared Foliages

### Prepared Oak Sprays—

Natural preserved, fireproof, best quality, select stock. Colors—Bronze, Tan or Green.

Long, 36 to 40-inch, **25c** per lb.  
Medium, 20 to 30-inch, **23c** per lb.

### Short Oak (Carton Oak)—

This is the short oak twigs for making wreaths, garlands, basket work, etc. Colors—Bronze, Purple or Green.

Carton of 5 lbs.,	<b>\$ 2.00</b>	In 500 pound
Carton of 25 lbs.,	<b>9.00</b>	lots, sprays or
100 pound box,	<b>30.00</b>	carton Oak, ask
		for price.

### New Crop Green Galax—

Per case, as to size of leaf, **\$7.50** and **\$9.00**.

### Prepared Bronze Galax—

**\$12.50** per case.

2000 by parcel post, **\$4.00**.

### Leucothoe Sprays—

**\$2.50** and **\$3.50** per 1000.

### Dagger Ferns—\$8.00 per case.

### Laurel Tips—50 lb. bag, \$3.00.

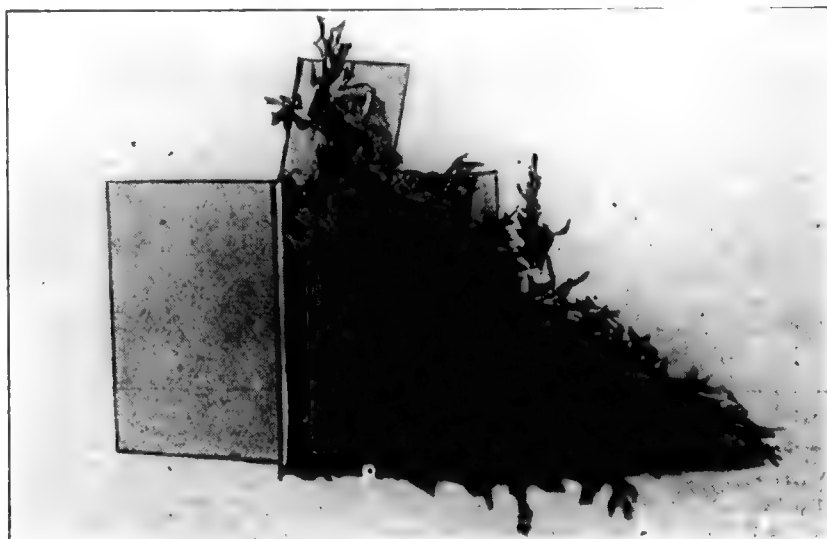
### Dyed Green Sheet Moss—

**\$3.50** per bag.

Magnolia, Magnolia Wreaths, Oak Wreaths, Pine Cones, etc.

LAUREL FESTOONING, "BEST MADE," fresh on short notice.

SOUTHERN WILD SMILAX, f. o. b. Alabama, **\$3.50** per case.



ASK FOR ILLUSTRATED FOLDER.

## W. M. WOODRUFF'S SON & CO., LOWGAP, N. C.

## WILD SMILAX IS READY

Per case, **\$7.50**. Write, wire or phone. Prompt shipment.

E. F. WINTERSON CO., L. D. Phone Central 6004, 166 N. Wabash Ave., Chicago, Ill.

### CUT FERNS

25 Acres True Asparagus Plumosus Nanus

Direct from grower to consumer. We especially cater to the RETAIL FLO-  
RIST. Delivery in good condition guar-  
anteed either by express or parcel post.

300 Assorted Sprays, **\$4.50**

F. O. B. here. Send us your orders for reg-  
ular shipments.

Royal Fern Extension Corporation  
ALTAMONTE SPRINGS, FLA.

## WILD SMILAX

FRESH FROM THE WOODS

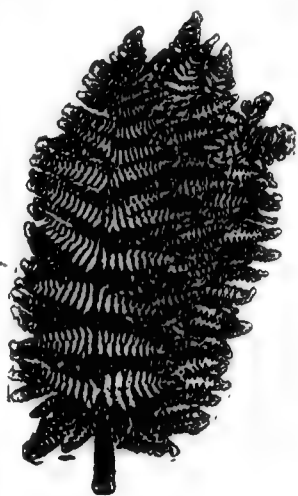
**50-lb. cases, \$3.00**

Write, wire or phone.

**KNUD NIELSEN,**

**EVERGREEN, ALA.**





# FANCY FERNS

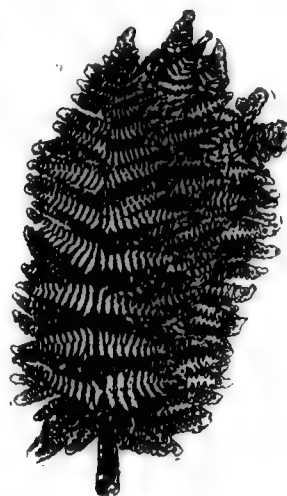
Finest Stock in the country

**\$3.00 per 1000**

**\$3.00 per 1000**

Subject to Change Without Notice.

<b>Wild Smilax, 50-lb. case.....</b>	<b>\$ 7.50</b>
<b>Green Leucothoe, 100.....</b>	<b>\$1.50; 1000..... 10.00</b>
<b>Magnolia Leaves, green and bronze, per carton.....</b>	<b>1.80</b>
10 cartons.....	14.00
<b>Galax Leaves, green, per case of 10,000.....</b>	<b>15.00</b>
<b>GREEN SHEET MOSS, very fine for basket work, trimming pots, etc., per bag.....</b>	<b>2.00</b>
<b>Sphagnum Moss, per bale.....</b>	<b>1.50</b>



FULL SUPPLY CUT FLOWERS AT ALL TIMES.

**MICHIGAN CUT FLOWER EXCHANGE, 1452-1458 Randolph St., Detroit, Mich.**

# WILD SMILAX

Prompt shipment—**\$3.00 per case**  
WIRE, WRITE OR PHONE

**E. A. BEAVEN, Evergreen, Ala.**

chrysanthemums, there are valuable prizes for groups of winter-flowering begonias, nerines, orchids, palms, etc., besides fruits and vegetables.

(Continued on page 87.)

**HARTFORD, CONN.**

## The Market.

Chrysanthemums are beginning to come into the stores in good quantities and meet a fair demand, although not of the best quality, being small. There are numerous pests this year. The aphid has been troublesome, due to the dry spell of September and October. Mums are selling at \$18 to \$30 per hundred wholesale and are retailing at \$3 to \$6 per dozen, a nominal sum.

## Various Notes.

A few of the florists here are open until 9 p. m. Saturdays. One prominent florist said, "Why let the other fellow get it all? It certainly makes a long day for us when we work from early morning, but I must stay and get my share, although the amount of business I do at night hardly pays for the electric lights used."

The W. W. Thompson Co., on Main street, West Hartford, is getting its usual good early crop of mums, which find a ready sale. Several thousand bulbs will be planted by this firm this month, to take care of the ever-increasing retail trade.

The Spear & McManus Co., 242 Asylum street, now has a well-arranged and up-to-date establishment in which to carry on its increasing business. The offices, greenhouses, store, conservatory and garage are all under one roof.

Cadwell & Jones, 1082 Main street, are featuring bulbs in their show windows with some interesting lavender fall-blooming crocuses in flower. Members

## NEW CROP OF EVERGREENS NOW READY



Finest FERNS, GALAX and LEUCOTHOE we have been able to get for years.

Green Galax, \$1.50 per 1000; \$8.50 per case of 10,000.  
Fancy and Dagger Ferns, \$2.00 per 1000; \$7.50 per case of 5000.

Green Leucothoe, short, \$2.00 per 1000; medium green Leucothoe, \$3.50 per 1000, and long green Leucothoe, \$5.00 per 1000.

Hemlock Branches, 2 to 3 feet, 5 cents per pound.  
Ground Pine and Guinea Pine, 15 cents per pound.

**J. H. Von Canon, Elk Park, N. C. Banners Elk, N. C.**

**FRESH FROM**

**Southern Holly**

Per 40-lb. carton, \$4.00  
Per 25-lb. carton 3.00

F. O. B. Lockesburg

Wholesale and Retail

**L. F. KING**

Lockesburg, Ark.

**OREST to LORIST**

**HUCKLEBERRY**

**SALAL**

**RHODODENDRON SPRAYS**

**DAGGER FERNS**

Write for prices, or send \$5.00 for sample crate

**F. May, Florist, Gig Harbor, Wash.**

## NEW CROP GREEN GALAX

75c per 1000

**FANCY AND DAGGER FERNS**

fresh from the woods

**\$1.00 per 1000**

**G. W. McGuire, Dark Ridge, N. C.**

of this firm state that a heavy demand for bulbs of all kinds is noted.

J. Albert Brodrib is featuring jardinieres and bulb dishes with an inter-

## WILD SMILAX

**\$3.00 PER CASE**

**1 Case to Car Lots**

**Southern Fancy Ferns \$2.25 per 1000**  
(Fresh From Woods)

Once a purchaser from us, always a customer. Try us on your next order. Only best of stock and prompt shipment. We will be pleased to book your order for future shipments. Wire, write or phone.

**REX FLORAL COMPANY, Glenwood, Ala.**

## EVERGREENS, New Crop Now Ready

**Fancy and Dagger Ferns, fresh picked, \$1.50 per 1000, \$6.50 per case of 5000.**

**Green Galax, \$1.00 per 1000, \$7.00 per case of 10,000.**  
**Green Sheet Moss, put up in 15-lb. bags, \$1.00 per bag.**

All goods guaranteed. Wire or write us. Reference: The Citizens' Bank, Elk Park, N. C.

**PINE GROVE EVERGREEN CO., ELK PARK, N. C.**

**PREPARED LYCOPODIUM, finest quality, in cartons or boxes by the ton. Get my low price before placing your order.**

**JOHN PERMAN, Catawba, Wis.**

esting display in the windows of his Main street store. G. B. M.

# Ferns

# Galax

# Moss

## HEADQUARTERS FOR WILD SMILAX

We receive shipments daily and can ship promptly on receipt of order. Per 50-lb. case, \$7.00

Asparagus Plumosus Sprays.....	per bunch, 35c-50c
Smilax.....	per dozen strings..\$4.00
Adiantum.....	per 100..... 1.50

**NEW FANCY FERNS**  
Per 1000 .. \$2.50

**GREEN LEUCOTHOE**  
Per 100.....\$0.75  
Per 1000..... 6.00

**BRONZE AND GREEN GALAX LEAVES**  
Per 1000, \$1.50; case of 10,000, \$12.50

**BOXWOOD**  
Per lb.....\$ 0.30  
Per 50-lb. sack..... 12.50

**CHIFFON--All Colors**  
4-in., yd., 5c; 6-in., yd., 7c

**SPHAGNUM MOSS**  
Select quality, large size bale....\$1.75  
5 bale lots, or more, at..... 1.60  
10 bale lots, or more, at..... 1.50

**GREEN SHEET MOSS**  
Per bundle.....\$ 1.50  
Per 10 bundles..... 14.00

Write for price list on Wire Designs

Red, Brown, Green and Purple Magnolia Leaves ....\$1.75 per carton; 10 cartons, \$16.00.

Everything in Florists' Supplies

Write for price list

THE LARGEST SHIPPER  
AND HANDLER OF

**CUT FLOWERS**

IN THE  
CINCINNATI MARKET

**C. E. CRITCHELL,** Wholesale Commission Florist, 15 East Third Street, Cincinnati, Ohio

# Ferns, Wild Smilax, Leucothoe, Galax

New Ferns.....\$2.50 per 1000  
Green Galax.....\$1.50 per 1000; \$12.50 per 10,000  
Sphagnum Moss.....\$1.50 per bale; \$13.00 per 10 bales  
Green Sheet Moss.....\$1.50 per bale; \$14.00 per 10 bales  
Brown, Green and Purple Magnolia, \$1.50 per carton; 10 cartons, \$13.50  
Red Magnolia.....\$1.75 per carton

## CHIFFON

4-inch.....5c  
6-inch.....7c

All Kinds of Wirework and Decorations Carried in Stock

## THE WILLIAM MURPHY COMPANY

WHOLESALE COMMISSION FLORISTS

329 Main Street

Phone Main 980-981

CINCINNATI, OHIO

Largest Shippers of Home-Grown Cut Flowers in the Cincinnati Market

## LAUREL, MOSS

GREEN SHEET MOSS, large thin pieces, bag, \$1.75  
LAUREL BRANCHES, 2x2x4-ft., case.... 3.25  
LAUREL STEMS, large bag..... 1.25

Goods are strictly fresh

W. Z. PURNELL, SNOW HILL, MD

**SPHAGNUM MOSS, 10 bales, \$13.00**

Asparagus Plumosus and Coontie Fronds our specialties.

"Xtra" Quality Wire Designs. Send for Price List.

E. G. GILLET, Wholesale Commission Florist 131 E. 3d St., CINCINNATI, O.

## HAMILTON BROS. EVERGREENS

Millington, - - Mass.

## Our New Crop of Fancy Ferns

is now ready for shipment, in any quantity at current market prices.

Hemlock Sprays, \$5.00 per 1000.

Screened Hardwood Leaf-Mold, \$1.15 per bag; \$16.50 per ton.

Reference or cash. Prompt shipment.

NORTHERN FERN CO., Schofield, Wis.

## Prepared Magnolia Leaves

In Cases or Cartons

**THE RUMBLEY CO.**  
Evergreen, Ala.



## Want and For Sale Department

Advertisements under this head 18 cents per line, cash with order from all who do not do other advertising. In sending remittance count six words to the line.

Display advertisements in this department \$2.00 net, for one inch space.

When answers are to be sent in our care, add 10 cents for forwarding.

Plant advertisements not admitted under this head.

**SITUATION WANTED**—Experienced, elderly grower; no night firing or designing. Wm. Kirkham, 17 High St., Minneapolis, Minn.

**SITUATION WANTED**—By a single, middle-aged, experienced grower of cut flowers and general line of pot plants. Address Florist, 1410 Madison Ave., Siloam Springs, Ark.

**SITUATION WANTED**—By married man, able to take charge and produce good carnations, mums, sweet peas; good designer; please state wages. Address No. 464, care Florists' Review, Chicago.

**SITUATION WANTED**—All-around gardener on private estate or greenhouse and store work; age 40 years, strong, willing worker; references, past and present employers. Box 267, Sioux Falls, S. D.

**SITUATION WANTED**—As foreman or grower of carnations, mums, sweet peas, etc.; 14 years' experience; German; married; age, 36; please state wages and full particulars in first letter. Address, Florist, 587 Plummer Court, Benton Harbor, Mich.

**SITUATION WANTED**—Are you tired of inefficient, inefficient help? Do you want a man you can depend upon to shoulder some of the responsibilities? Not a so-called expert, but a steady, reliable all-around grower of a general line of bedding plants, carnations, mums, roses, etc.; expect to give my best and do invariably get results; have had years of experience; married; desire a permanent position, although never out of work; wish to make a change in the near future; best of references given; if this ad appeals to you, address No. 457, care Florists' Review, Chicago.

**HELP WANTED**—Lettuce grower; must be rapid transplanter and setter; give references and wages desired in first letter. M. E. Sourdry, Girard, Kan.

**HELP WANTED**—At once, steady, reliable, experienced grower of roses, carnations, mums; state references and wages wanted. A. F. Barbe, 15th St. and Lawn Ave., Kansas City, Mo.

**WANTED**—To buy old greenhouses to be torn down. Address M. Weingarten, 286 Fifth Ave., New York.

**WANTED**—To lease or rent greenhouse, with option to buy; near Kansas City. P. A. Mayes, General Delivery, Kansas City, Kan.

**WANTED**—To buy on terms small range for occupancy next spring; north central states. C. T. Hilmers, Agricultural College, Fort Collins, Colo.

**WANTED**—To rent, small greenhouse suitable for pot plants, by an experienced, elderly grower. Wm. Kirkham, 17 High St., Minneapolis, Minn.

**WANTED**—To buy greenhouses to dismantle; please state particulars and price in first letter. I. Suesserman, 104 Ridgewood Ave., Newark, N. J.

**WANTED**—Best greenhouse proposition with land and living quarters; \$5,000.00 down; will be handled by live wire and keen grower; also place to lease with option to buy; must be in good condition, reasonable. L. L. LeOliere, 2839 Illinois Ave., Topeka, Kan.

**FOR RENT**—8,500 ft. greenhouses; good location, 15 mi. from Chicago. Address No. 441, care Florists' Review, Chicago.

**FOR SALE**—Schaeffer recording thermometer; A-1 condition, \$20.00. L. M. Mason, Streator, Illinois.

**FOR SALE**—Large flower store, doing a large business; good suburb near Chicago; price reasonable. Address No. 418, care Florists' Review, Chicago.

**FOR SALE**—50 boxes, 10x12 double thick glass, 50 ft. per box; also quantity of 4-inch pipe. Address John Turner, 10733 S. Wood St., Chicago, or Phone Beverly 748.

**FOR SALE**—Display refrigerator, 6' 0"x5' 10"; cost \$275.00, will sacrifice; used ten months only. S. Elinor Yontz, Wamego Flower Shop, Wamego, Kan.

**FOR SALE**—Brand new glass, B. double thick, 16x24, 16x18; unselected double thick, 16x20, 16x18, 14x20, 12x16, 10x12, at special low prices. Second hand pipe, 1-inch to 6-inch, threaded and coupled, price upon application. **BOILERS**—We have several sectional and round boilers at specially reduced prices. Used bars, 2c per foot. New Pipe Tools—Malleable Hinged Vises; No. 1, capacity, 2½-in., \$3.25; No. 2, capacity 3½-in., \$4.88. Stocks and Dies, Armstrong pattern; No. 2R, threads ¼ to 1-in., \$7.20; No. 3R, threads 1¼ to 2-in., \$10.80. Toledo Stocks and Dies; No. 1, threads 1 to 2-in., \$14.40. Pipe Wrenches; 18-in., grips 2-in., \$2.10; 24-in., grips 2½-in., \$3. Pipe Cutters, Saunders' Pattern; No. 1, cuts ¾ to 1-in., \$1.80; No. 2, cuts 1 to 2-in., \$2.70. Metropolitan Material Co., 1299-1823 Flushing Ave., Brooklyn, N. Y.

**FOR SALE**—One Kasting soil grinder, \$150.00. Holton & Hunkel Co., Milwaukee, Wis.

**FOR SALE**—Small greenhouses with 10-room house in best condition; good location in lively town. Menasha Greenhouse, 625 3rd St., Menasha, Wis.

**FOR SALE**—A good paying fernery; near depot; 6 acres, 48,520 feet under sheds; income increasing; \$12,000.00 on terms, or \$10,000.00 cash; write Lee Smoot, Apopka, Fla.

**FOR SALE**—Concrete bench legs 16 ins. high; shipment to be made from our Joliet plant, Joliet, Ill.; write for particulars and prices. Davis-Joliet Co., Davenport, Ia.

**FOR SALE**—One No. 11 Kroeschell hot water boiler, in need of slight repairs; rated to heat 22,500 ft. glass; a bargain for quick sale at \$200 F. O. B. Valley View Gardens, Tiffin, Ohio.

**FOR SALE**—Small greenhouses in lively, growing town of 3,000, forty miles from St. Paul, Minn.; two main-line railroads; good chance for expansion; for particulars address W. C. Middlebrook, New Richmond, Wis.

**FOR SALE**—Quantity of greenhouse materials, such as good second-hand pipes, glass, sash-bars, apparatus, boilers, etc.; also complete greenhouses. I. Suesserman, 104 Ridgewood Ave., Newark, N. J.

**FOR SALE**—Hotbed sash, second-hand, 1½-in. thick, 3-ft. ¼-in. x 6; glazed with 5 rows 6-in. glass, all repotted and in excellent condition, ready for use, \$2.75 each; 2-in. thick, 3x6 at \$3.00 each. Metropolitan Material Co., 1299-1823 Flushing Ave., Brooklyn, N. Y.

**FOR SALE**—Or rent, 25,000 square feet of glass; well stocked with bedding plants; 5000 chrysanthemums benched first of June; fine carnations in the field; coal in for the coming season; good water; hot and cold water in dwelling, gas for heat and light; 20 acres of land in good shape; 25 miles from large city in western Pennsylvania; trains running every hour to city; a fine chance for a good grower of a general line of plants; will contract for part or entire output of plant. Address No. 273, care Florists' Review, Chicago.

### SITUATION WANTED

Experienced German gardener; 35 years old; single; 12 years in this country; wants a steady position by October 31. Thoroughly versed in growing carnations, roses, cyclamen, mums, pot plants. Please state wages.

FRED JUNGE,

673 N. Clark St., Chicago, Ill.

### SITUATION WANTED

By grower of roses, carnations, mums, sweet peas, potted and bedding plants; landscape and carpet bedding, with lifetime European and American experience; college education; age 45; married; 15 years in the southern states; willing to go anywhere in U. S.; please give full particulars in first letter.

Address No. 427, care Florists' Review, 508 S. Dearborn St., Chicago.

### SITUATION WANTED

By an experienced florist, Hollander; well acquainted with wholesale and retail growing; special knowledge of pot-grown plants, as cyclamen, primulas, poinsettias and all others; also all kinds of bedding plants; 16 years' European and American experience; single; can come at once; please give full particulars in first letter.

Address No. 451, care Florists' Review, 508 S. Dearborn St., Chicago.

### SITUATION WANTED

Young man has \$3,000.00 to invest in a perennial or general greenhouse establishment with services; am at present employed as foreman in a large perennial establishment in the east; best of references.

Address No. 453, care Florists' Review, 508 S. Dearborn St., Chicago.

### SITUATION WANTED

A first-class storeman of the highest ability, with lifetime experience, Europe and the United States; original, artistic and commercial knowledge; a good salesman and a good manager to meet finest trade; I want to locate a permanent position with a Floral house, requiring the best qualifications and appearance; at present with finest floral establishment near New York City; salary above \$50.00 per week, or salary and commission; am 35 years of age, single.

Address No. 421, care Florists' Review, Chicago.

### SITUATION WANTED

By a grower of general stock; life experience with leading florists in this country and capable of running a section or taking full charge of a medium-sized place in cut flowers or potted plants; only steady position wanted, with fair wages; am engaged with a firm in Ohio at present but want to change; please state full particulars in first letter.

Address No. 456, care Florists' Review, 508 S. Dearborn St., Chicago.

### SITUATION WANTED

By young woman, with high school education; experienced saleslady; original designer; show card writer and window decorator; age, 25 years; best of references can be furnished; please state salary and particulars in first letter.

Address No. 461, care Florists' Review, 508 S. Dearborn St., Chicago.

### SITUATION WANTED

By general pot plant grower, with lifetime experience in Europe and this country; capable of taking charge; single; age 29; steady and reliable worker; open for engagement at once; willing to go anywhere; kindly state full particulars in first letter.

Address No. 463, care Florists' Review, 508 S. Dearborn St., Chicago.

### SITUATION WANTED

Capable grower of plants and cut flowers wants position on commercial or private place; married, no children; 35 years' experience; last place 6 years; in wholesale florists' cut flowers; can take charge of any place or will buy a place; west only; best of references.

Address No. 456, care Florists' Review, 508 S. Dearborn St., Chicago.

### HELP WANTED

Manager to take place of present manager; an extraordinary opportunity for a man of ability and capital to take complete charge; health of present manager makes this change necessary; personal investigation by visit desired; present owners do not care to sell interests.

NATIONAL SHOW GARDENS,  
Spencer, Ind.

### HELP WANTED

A good, steady, reliable pot plant man wanted for retail place at once; give full particulars.

HUGO BUSCH,  
Jefferson City, Mo.

### HELP WANTED

Assistant carnation grower; \$50.00 per month, board and room; near Chicago.

Address No. 462, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

### HELP WANTED

Rose grower wanted; good wages and free rental of flat near greenhouse plant.

Address No. 449, care Florists' Review, 508 S. Dearborn St., Chicago.

### HELP WANTED

Experienced landscape planter.

Apply

PFUND NURSERY CO.,  
Elmhurst, Ill.

### HELP WANTED

A-1, all-around store man, good salesman and capable of meeting finest of trade; advancement for capable party who can prove ability; in replying give references, married or single, salary to start; mail late photograph with application.

RANDOLPH & McCLEMENTS,  
5936 Penn Ave., Pittsburgh, Pa.

### HELP WANTED

An experienced rose grower to take care of section; apply in person if possible.

JOHN R. ANDRE,  
Doylestown, Pa.



**HELP WANTED**

Representative Wanted.—Well established Holland bulb firm requires the service of a competent agent for the sale of their product on a commission basis among florists and seedsmen; state experience, your territory and agencies you represent; references exchanged.

Address No. 403,  
Care Florists' Review,  
508 S. Dearborn St., Chicago, Ill.

**HELP WANTED**

Young man for retail store; must be capable of making up floral work of all kinds and a good window decorator; state experience, reference and salary expected in first letter.

JAMES S. HAYES,  
Topeka, Kansas.

**HELP WANTED**

Reliable young man to take charge of 2 small greenhouses stocked with all kinds of plants for the retail trade; for particulars address No. 458, care Florists' Review, 508 S. Dearborn St., Chicago.

**HELP WANTED**

Experienced designer and decorator capable of waiting on retail trade; only steady and sober man; good references desired; permanent position; good future; apply in writing.

J. J. FALLON COMPANY,  
725 Main St., Lynchburg, Va.

**HELP WANTED**

Man to sell greenhouse supplies, such as glazing cement, hose, fertilizers, insecticides, etc., by old established house; very liberal commission.  
Address No. 436, care Florists' Review, 508 S. Dearborn St., Chicago.

**HELP WANTED**

At once, two good, reliable growers; one for pot plants, and one for cut flower department at a retail place; please give wages and particulars.

Address No. 460, care Florists' Review,  
508 S. Dearborn St., Chicago, Ill.

**FOR SALE**

Kroeschell boiler No. 7; new flues 4 years ago; extra heavy; will be sold cheap for cash; write for particulars.

THE H. M. TOTMAN CO., INC.,  
Randolph, Vermont.

**FOR SALE**

Two Honeywell generators for hot water heating, a large size, No. 2, and a smaller size, No. 1; priced right.

GLENN E. MOORE,  
Rushville, Ind.

**FOR SALE**

16x18 used glass, \$5.00 per box.  
Cash.

H. C. BLEWITT,  
Des Plaines, Ill.

**A REAL BARGAIN**

Rebuilt florist refrigerator, white enamel finish, marble base, double plate glass display, tile floor, mirror back, extra large ice chamber. Size, 11 ft. 6 in. long, 3 ft. 6 in. wide, 11 ft. high.

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1 Walker Pratt sectional boiler, 20-7; 1 American Radiator Co. sectional boiler, 8, 28-7; both boilers as good as new; will sell for half price.

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Good second-hand pipe, all sizes, for water and steam purposes; also pipe for culverts, grape arbors, fence and corner posts; cheaper than wood and lasts longer; send us your inquiries and let us quote our prices.

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Three greenhouses, two 150x30 ft., one 100x15 ft.; houses stocked with carnations, snapdragons, chrysanthemums, forget-me-nots, calendulas; modern 10-room dwelling; stable and storehouse. Year's supply of fuel for greenhouses and dwelling; 2 minutes' walk to steam and electric cars.

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1 Hippard Steam Trap, will handle 35,000 ft. glass, A-1 condition, \$75.00; 1 4-in. reducing valve, good as new, \$20.00; 8000 2 1/4-in. flower pots, \$6.50 a 1000; a few hundred mixed pots, 3-in., 3 1/4-in., 4-in., 5-in. and 6-in., half price; 75 sets of iron clamps for 1 1/4-in. pipe, 8c a set; 20 boxes mixed glass, 16x24, 16x20, 14x20, 12x14, 10x12, dbl. strength, \$4.50 per box; take all \$4.00 per box; 6 boxes, 14x20, single, \$3.50 per box; 1 dbl. acting Snow water pump 4-in. water end \$90.00. Hanford City Sand & Gravel Co., Sistersville, W. Va.

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Greenhouse, 6000 ft. of glass, 6-room dwelling, old established business in live town of 3500; \$8,000.00, \$3,500.00 cash, balance in payments; a good place to make money; want to go to western coast.

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New York City

#### LIKE PRODUCES LIKE.

Will you examine the specimens of chrysanthemum plants mailed to you from Dayton, O., and determine their ailment? These plants get a red cast, shrivel up and then appear to discontinue their growth. They become affected at different stages of development. Sometimes they are well budded and ready to open when they die. The Seidewitz late pink and white varieties are the ones which are mostly affected, in spite of the fact that they have received the same treatment as that administered to the other varieties, which seem to be in a healthy condition and growing well. H. D.—O.

The specimen plants reveal no organic trouble. They seem to be affected with leaf-spots, the best remedy for which is to keep them on the dry side of the bench and be particular about spraying. Give them a good dusting of sulphur or spray them with a sulphur solution, which will keep the spores from spreading. Mums should be grown much drier at this time of the year than they are in the summer months. Overhead spraying is practically abandoned and any watering necessary should be done in the early morning hours and only in sunny weather, in order that the plants may become perfectly dry before nightfall.

There is much disease among the Seidewitz stock in the country and it would be advisable, after the plants have flowered this year, to throw away all of those which are affected in any way at all and begin over again with a stock of perfectly clean plants. It is one of the oldest creeds of the hybridizer, whether he is raising prize sheep or flowers, that "like produces like," which is only another way of saying what is so often emphasized—be sure that your stock is clean at all times if you wish to grow successful crops. C. H. T.

#### SWEET PEA ROWS.

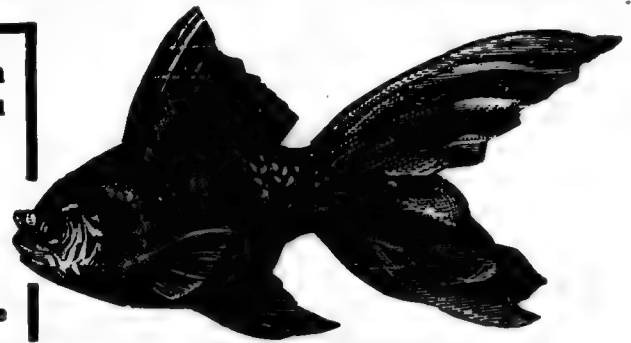
My bed of sweet peas is five feet wide, with four rows, one foot in the row and two to four plants at each clump. Is this system desirable? Would you advise removing all the side shoots or is it best to leave some on for commercial purposes? S. B.—Can.

Your rows are much too close. Two rows would be ample and would give vastly better results. The most successful sweet pea growers allow five to

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#### IT'S A PUSSY'S TOE.

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It is a species of antennaria, probably

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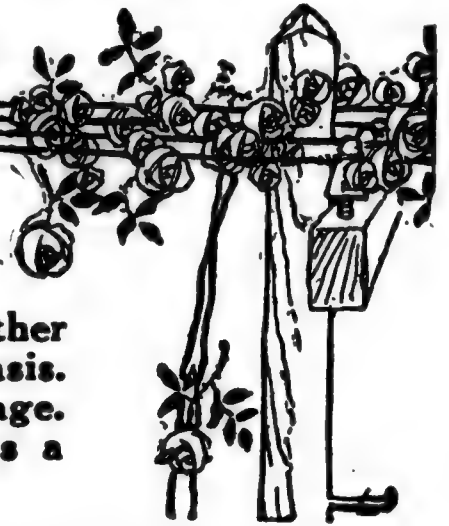
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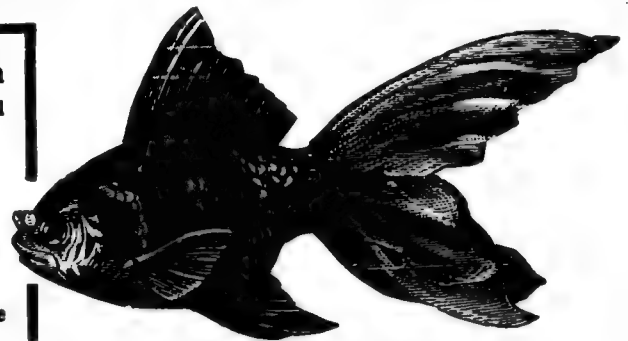
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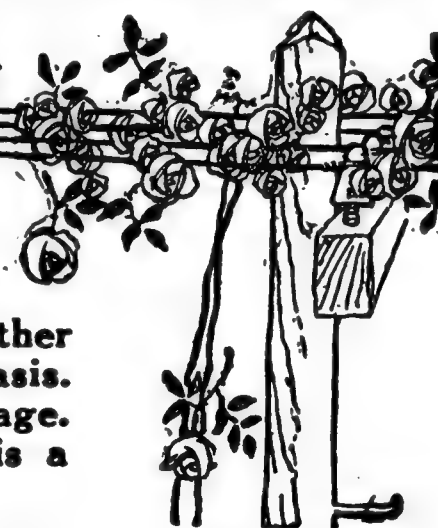
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BERKELEY, Cal.	93	Gardiner Floral Co.	77	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	Frey & Frey.....	92	LAKE CHARLES, La.	85
Berkeley Florist..	93	Shaw, Fred R.....	77	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	LIVERPOOL, Eng.	82	LAKE CHARLES, La.	85
Flowershop.....	93	Wilcox & Sons....	77	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	Bees, Ltd.....	89	LAKE CHARLES, La.	85
Norton, Florist....	93	COVINGTON, Ky.	83	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	Dingley's, Ltd....	69	LAKE CHARLES, La.	85
BIDDEFORD, Me.	70	Ruttle, Robt. D....	83	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	Mazey.....	92	LAKE CHARLES, La.	85
Strout's.....	70	DALLAS, Tex.	79	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	Welke Co., E.....	82	LAKE CHARLES, La.	85
BILLINGS, Mont.	96	Flagg Floral Co....	79	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	MINNEAPOLIS, Minn.	92	LAKE CHARLES, La.	85
Hillings Fl. Co....	96	Lang Floral Co....	79	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	Swanson's (Inc.)..	92	LAKE CHARLES, La.	85
Hopper's Grnhse....	96	DAVENPORT, Ia.	77	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	MINOT, N. D.	95	LAKE CHARLES, La.	85
BIRMINGHAM, Ala.	81	Forber, G. F.....	77	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	Valker's Floral Co.	95	LAKE CHARLES, La.	85
Parker's Fl. Store..	81	DAYTON, O.	91	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	MISSOULA, Mont.	96	LAKE CHARLES, La.	85
BLOOMINGTON, Ind.	88	Abby Ave. Grnhses.	91	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	Anderson Grnhse..	96	LAKE CHARLES, La.	85
Ellis Floral Co....	88	Rodgers, J. W.....	91	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	Garden City Fl. Co.	96	LAKE CHARLES, La.	85
BLUEFIELD, W. Va.	82	Zettlitz Fl. Prod..	91	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	MITCHELL, S. D.	95	LAKE CHARLES, La.	85
Flower Shop.....	82	DECATUR, Ill.	85	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	Dethlefs, Wm.....	95	LAKE CHARLES, La.	85
Fallon, Florist....	82	Brown, A. C.....	85	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	Gurney Grnhse, Co.	95	LAKE CHARLES, La.	85
BOONE, Iowa.	77	Daut Bros.....	85	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	MOBILE, Ala.	81	LAKE CHARLES, La.	85
Kemble's Grnhses..	77	DE KALB, Ill.	85	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	Goodbrad Floral Co.	81	LAKE CHARLES, La.	85
BOSTON, Mass.	70	Johnson, J. L.....	85	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	Minge Floral Co....	81	LAKE CHARLES, La.	85
Carbone.....	70	DENVER, Colo.	96	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	Ravie & Sons.....	81	LAKE CHARLES, La.	85
Houghton, Gorney..	70	Bright Spot Grnhses.	96	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	MOLINE, Ill.	86	LAKE CHARLES, La.	85
Penn.....	65	Central Fl. Co....	96	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	Knees & Sons.....	86	LAKE CHARLES, La.	85
Wax Bros.....	70	Mauff Floral Co....	96	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	MONROVIA, Cal.	93	LAKE CHARLES, La.	85
		Park Floral Co....	96	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	Brunger, C. A....	93	LAKE CHARLES, La.	85
		Rockmont, Inc....	96	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	MONTCLAIR, N. J.	77	LAKE CHARLES, La.	85
		DES MOINES, Ia.	77	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	Massmann, Florist.	77	LAKE CHARLES, La.	85
		Guthrie-Lorenz Co.	77	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	MONTGOMERY, Ala.	81	LAKE CHARLES, La.	85
		Kirkwood Fl. Co..	77	ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	Rosemont Gardens..	81	LAKE CHARLES, La.	85
				ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	MONTICELLO, Ia.	77	LAKE CHARLES, La.	85
				ELYRIA, O.	91	Cremer, Florist....	79	Excelsior Grnhses..	75	Van Meter, C. L..	77	LAKE CHARLES, La.	85



**LOS ANGELES**  
CALIFORNIA



**The Leading Florist**

**WRIGHT'S FLOWER SHOP**  
224 West 4<sup>th</sup> St., Los Angeles

*Member F. T. D.*

*"Say It with Flowers"*

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

## BEST MUMS

### MUMS FOR COMMERCE.

#### Types Preferred.

The best type of mums for commercial growing is undoubtedly the incurving type, of which Bonnaffon has been for many years a shining example. Flowers of this type are more readily packed and handled than the reflexing type and it is safe to say the incurving type is grown by the millions in America, in comparison with the thousands of any other type. I am not one of those people, however, who grow Bonnaffon and advise others to do so because everyone else is doing it and the market will take it. I always argue that the only way to make money out of mums or anything else is to grow something a little different from the average or else, if one must grow the same varieties as his neighbor, to have them considerably better as to quality. In either way, the stamp of individuality is placed on the flowers and a more satisfactory price is obtained.

Early pompons and singles will often produce more money per square foot of bench room than the large-flowering kinds. Few of the pompons come in much before the last week in October, but Niza is, perhaps, the best type of early-flowering pompon.

#### The Season Counts.

The question is often asked, "Which varieties pay better, the early or late varieties?" And my answer is that in five seasons out of six the early-flowering varieties will bring the most satisfactory return. There is always a glut the first or second week of November in the flower markets and the price is at a minimum and one should endeavor to evade this period of the market, if it is at all possible. After the middle of November, Chadwick and Turner and others of this character will make a satisfactory return until about Thanksgiving. After Thanksgiving I do not think the market needs mums and people thankfully turn to something else for a change and then the rose comes into its own.

I might state that the flowers that return us the most money per square foot year after year are the mums known as the early-flowering type, of which we have some samples on hand, such as Firelight, red; A. Barham, bronze; Henri Nonin, pink; Smith's Advance, white, and Yellow Advance, yellow. These we grow, planted a foot apart, six or eight flowers to a plant. In addition, they come in at a time before the market is glutted with mums and the space they occupy in the greenhouses can be immediately filled with other stock that has been growing in a

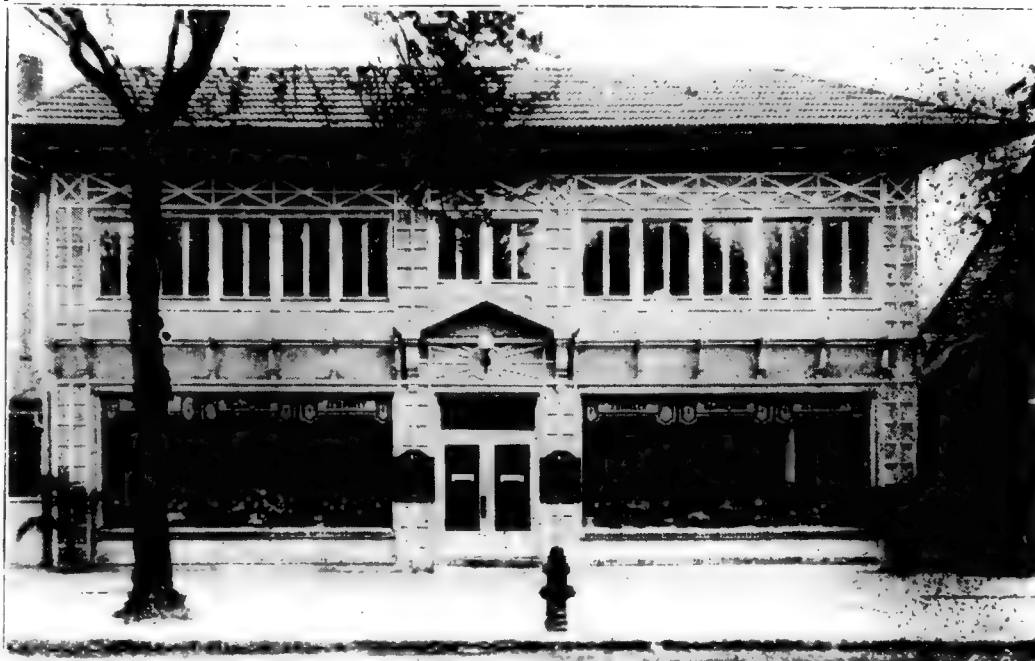
The address of Charles H. Totty, of Madison, N. J., on "Chrysanthemums," delivered at the meeting of the New York Florists' Club October 11.

## In Louisville, Ky.

the large, new store of

## MARRET & MILLER

with its modern equipment and increased facilities, can give the best service on telegraph orders



We always have good, fresh stock, and we always give just a little more for the money to insure satisfaction.

## MARRET & MILLER

814 to 822 Cherokee Road  
LOUISVILLE, KY.

ESTABLISHED 1878

MEMBERS F. T. D.

coldframe and a second crop can be taken from the same space, thereby giving a double return.

As to which are the best varieties for commercial growing, especially varieties blooming in October, I would suggest, in addition to the early-flowering varieties, already noted, the large-blooming kinds in the order named: Yellow, Golden Glow, Cranfordia, Yellow Early Frost and Chrysolora; white, Early Frost, Alice Day, Oconto and Crystal Gem; pink, Unaka, Pacific Supreme, Mrs. McNiece and Chieftain; bronze, Tints of Gold, Bronze Unaka and October Her-

ald. These are quite large enough for all practical purposes, covering all the finest of the early-flowering kinds. As stated before, I do not think it pays to handle midseason kinds to any extent.

#### Late Varieties.

Outside of the stock mentioned, I would suggest the varieties that come in late, such as pink, white and yellow Chadwick and pink and white Seidewitz, all of which should be in fine shape for Thanksgiving sales.

Pompons are represented today by dozens of varieties, some good and some

# Telegraph Delivery Department

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## FOREIGN SECTION

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You can  
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Flower  
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arriving at or  
leaving any  
port can be  
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LIVERPOOL

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**SHEFFIELD, ENGLAND**  
WILLIAM ARTINDALE & SON  
FLORISTS SEEDSMEN NURSERYMEN

**MANCHESTER, ENGLAND**  
DINGLEYS, Ltd., Florists

much better. Were I asked to name a dozen good pompons, my list would be as follows: White, White Doty, Mariana and Baby Margaret; pink, Niza, Pink Doty and Western Beauty; yellow, Zenobia, Connie Dick, Baby and Golden Climax; bronze, Mrs. F. Wilcox, Doris and Lelia. Twelve good singles would be: Pink, Mrs. Buckingham, Mildred Presby and Mrs. Godfrey; white, Mrs. Waite, Mensa and Lily Neville; bronze and yellow, Beatrice, Portia, Bronze Buckingham, Ida Skiff, Vivian Cook and Golden Mensa.

Singles, while they include some of the most beautiful varieties in the whole mum family, are not grown for the New York market to the extent they should be, in my humble opinion. Like pompons, the singles present no problems as to benching or growing culture. Simply plant them in the bench; grow them as well as you can and let them come to bud when nature ordains that they are ready. Some people grow pompons and singles entirely too warm, with the consequence that the stem is often too long and weak. To keep them hardy and vigorous, no heat should be applied in the house, unless the temperature gets dangerously close to the freezing point. There is little need for anything to be said to practical growers like yourselves regarding the culture of chrysanthemums, but a few general points might perhaps be



## Traendly Digs Up A Bull's Eye

No need to tell you who Traendly is.

Everybody in the business knows that besides being one of New York's liveliest commission men and a former president of the S. A. F., he is the man who organized The Wholesalers' Protective Association, of which he has so long been president.

Because of its organization, every retail florist in New York has to pay his wholesaler's account by the twenty-fifth of every month.

It sure has made business men of a lot who used to put-off-linger-and-delay, and then when pushed for pay hollered: "Have a heart, have a heart."

All of which brings me to the fact that Traendly recently, just out of curiosity, dropped in at a little old east side flower shop. Inside he ran across this sign: "Artificial flowers hit the bull's eye, like sending a kiss by mail."

It shot the arrow so straight, kind of thought you might incline to use it somehow yourself.

**New York's Favorite Flower Shop**

**Stumpfr**

Phone Plaza 8190

Fifth Avenue at 58th Street

of assistance. If you, for instance, wish to grow early mums, you must have your plants propagated and planted in good season. Obviously, if one does not strike his cuttings until June, he cannot expect them to flower in September. All good early varieties should be nice plants ready to bench not later than June 1, from 2½-inch or 3-inch pots; then success is assured. Soil is not so

important as many other things. Chrysanthemums do equally well in soil that will grow good corn and potatoes. Copious spraying during the summer will keep down the temperature and insects. This spraying should be concentrated on the under side of the leaf. This will do more than anything else to keep the plants in good shape.

The chrysanthemum midge, about



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**BOSTON MASS.**



**HOUGHTON & GORNEY**

UNDER THE PARK ST. CHURCH

**CARBONE, 342**  
Boylston Street,  
**BOSTON**

Member Florists' Telegraph Delivery Ass'n.

**BOSTON-BECKER'S**

Send us your telegrams. Prompt service IN and ROUNDABOUT BOSTON. Our conservatories are in Cambridge, only 8 minutes from the heart of Boston.

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**F. E. PALMER, Inc.**  
Established 1886

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Largest Retail Conservatories near the heart of Boston. Deliveries in all suburbs.

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Opposite Mount Auburn Cemetery

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Orders for Vermont and Northern New York filled to your entire satisfaction at right prices.

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Near All Colleges Members F. T. D.

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Belmont Flower Shop MEMBER  
F. T. D.

**Morse & Beals, LOWELL, MASS.**

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**Wax Brothers** Boston, Massachusetts

44 TEMPLE PLACE

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Yours for Reciprocity. We cover all points in New England.

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**BIDDEFORD, ME.**  
NEAR PORTLAND



Member F. T. D. CARNATIONS

**PORTLAND, ME.**

THE FLOWER SHOP  
M. E. McGunigle Cor. Oak and Free Sts.

**MALDEN, MASS.**

J. WALSH & SON  
Members Florists' Telegraph Delivery Association.

which so much has been written lately, is a dangerous pest when permitted to go unchecked. I am thankful to say we have not been badly affected at any time in our establishment with this pest and for the last three years it has been exterminated in most places. When this pest first appears, the stock should be fumigated every night with tobacco dust, between the hours of 11 p. m. and 2 a. m., since the plant pathologists state the insects hatch out at about these hours. Persistent fumigation for one winter will entirely eliminate the trouble and the chances are it will never be seen again. We feel safe in saying this is the most efficacious remedy for this pest and, if followed closely by any grower, it will eventually overcome this trouble.

Leaf-spot is sometimes bad in some sections, particularly if the mums are growing too closely in the benches and the sun and air are not permitted to reach the center of the bench. Where this trouble appears, keep the foliage dry and dust it with a little air-slaked lime over the beds, so it will work down in between the foliage and arrest the growth of the germ. If the plants are not over-watered, leaf-spot should convey no terrors for the grower.

Clyndrosporium, as it is known, is a disease that seems to be rather bad in some sections of the country this year. This is readily identified by looking on the under side of the leaf, the surface of which appears to be varnished. Just what causes this condition is somewhat difficult to say, although it must be a germ condition, since it spreads with considerable rapidity during the month of September. The glazing on the under side of the leaves seems to close up the breathing spores and the leaf begins to curl up and assume a crippled appear-

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**Randall's Flower Shop**

22 PEARL STREET  
**WORCESTER, MASS.**

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**FALL RIVER MASS.**  
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**James Horan & Son**  
943 MAIN STREET

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PROVIDENCE

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John Reck & Son, 985 Main Street

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♦ ♦ ♦

Cicero says, "There is no more sure tie between friends than when they are united in their objects and their wishes."

We give every order the personal service and attention you would give.

♦ ♦ ♦

*Blackstone*  
Florists  
FOURTEENTH & M STREETS  
WASHINGTON

ance. I know of no better method of checking this disease than to spray with a sulphur solution, which seems to be satisfactory in checking the spread of this disease. As an instance of what may be done, I can cite our own case where this trouble appeared in a bench of fine plants of mums. Our grower got a fine sprayer and attached it to the hose and sprayed the plants vigorously during the month of August on the under side of the leaves. This method, which was repeated on two or three occasions, seemed to be entirely efficacious in ridding us of the disease, because, as a matter of fact, these same plants are growing in the house today and are entirely free from clyndrosporum.

### Bud Selection.

The matter of bud selection is quite important. If one is dealing in early varieties, it is necessary to catch the bud early in August, if the flowers are to be produced from September 15 onwards. Varieties such as Golden Glow, etc., may be taken earlier than this, if one wishes to bring the plants into flower in August, but no one wants mums this early in the season, save as a "freak," since there is no market for them. My own opinion is that there is no need for mums until the early days of October and, even then, in a year such as this, with the quantity of dahlias available, there does not seem to be any frantic rush for mums. Buds taken from August 10 to 25, as a rule, will give satisfactory flowers on the early varieties.

While the quantity of mums grown for the New York market is phenomenal and even though the dahlia makes frantic efforts to compete with them in the early fall, the fact remains that as

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of the  
F. T. D.



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**GUDE BROS. CO.**  
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MEMBER F. T. D.  
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900 Fourteenth Street

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Connecticut Ave. at N St., N. W.  
Miss Louise W. Daugherty, Proprietress  
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**HARTFORD**  
**CONNECTICUT**  
Welch's Flower Shop  
197 Trumbull Street  
A. W. Welch Mrs. E. M. Welch

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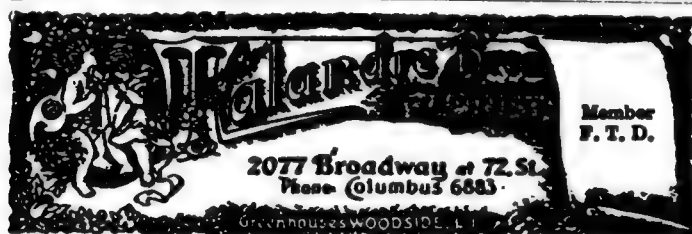
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SUCCESSION  
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180 Asylum Street  
Member F. T. D.

**MANCHESTER, N. H.**  
**H. C. STACHE.** L. D. PHONE 1261-R.

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Largest and most modern floral establishment in Central New York. Send us your orders for Utica and vicinity.

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1,500,000 ft. of glass Capable Retail Service  
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Brocton, N. Y. } --TO-- { Chautauque, N. Y.  
Randolph, N. Y. } { Lakewood, N. Y.  
Bemus Point, N. Y. } { Cascadaga, N. Y.  
Other Principal Western N. Y. towns.

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**Trepel & Bershad**  
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Telegraph orders receive our usual good care and prompt attention. Phones, 270 271 Main

the mum season comes around year after year, it is a welcome visitor and, while the returns are not always so much as one hopes for, they are always reasonably satisfactory.

**ST. LOUIS.**

**The Market.**

"All seasonable stock scarce," was all that one could hear at the wholesale markets the last two weeks. Prices are going up and cut mums are about three weeks late. There was plenty of demand all last week from the local retailers and outside shipping points. All markets cleaned up early each day.

Chrysanthemums are much in demand and the few Chrysolora, October Frost, Smith's Advance, white and yellow, and Polly Rose are all cleared far in advance of orders. Growers say that there will be plenty of cut mums this season, but all seem late in coming into bloom.

There were splendid consignments of roses all last week in such varieties as Premier, Russell, Columbia, Ophelia and Milady. Prices are up on fancy stocks. Carnations are somewhat slow in coming into their own, as the bulk of the consignments come short-stemmed, but the demand is large, owing to the end of the aster and dahlia season.

Violets need colder weather; the few in the market are small, but all are

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**BROOKLYN**  
PHONE 6800 PROSPECT **NEW YORK**

**YONKERS, N. Y. NEW ROCHELLE, N. Y.**  
**N. Y. FLORAL CO.**  
Largest Retail Florists in Westchester County  
Two Convenient Stores  
Member F. T. D.

**YONKERS, N. Y. MEMBER F. T. D.**  
8 MANOR HOUSE SQ. **R. T. BRODERICK**

**MEDINA, N. Y., White Bros.**  
Members F. T. D. Orders for Western New York handled with promptness.

**FLORAL OSWEGO, N. Y.**  
**ART STUDIO E. KENDIG, Prop.**  
Member F. T. D. At Your Service. Personal Attention.

**HUGO H. JAHN, 710 Nostrand Ave. BROOKLYN, N. Y.**  
Tel. 1952 Bedford. Will deliver to Steamships, Theaters, anywhere within 20 miles of New York. Artistic work. Personal attention. Special care of telegraph orders.



# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

## NEW YORK CITY ADOLPH MEYER

In center of the **BON TON** residential district  
1062 Madison Avenue  
Near the great Art Museum and Cleopatra's Needle  
WE COVER LONG ISLAND  
JERSEY and CONNECTICUT  
Phones: 2352-7019 Lenox.

**NEW YORK**  
WIRE US FOR ALL OCCASIONS  
**P. OKKERSE & SON**  
65 FIFTH AVENUE

## David Clarke's Sons

2139-2141 BROADWAY  
Tel. 1552, 1553 Columbus  
NEW YORK CITY  
Out-of-town orders for delivery in New York  
carefully and promptly filled at reasonable rates

NEW YORK Telephone  
Lenox 3822  
**HENRY HART, Inc.**  
1000 MADISON AVENUE  
In the heart of most exclusive  
residential section

**BRONX, New York City**  
**FORDHAM FLORIST**  
421 E. FORDHAM ROAD

NEW YORK CITY  
THE PARK FLORIST  
S. H. CALAMARAS 115 East 34th Street  
AT YOUR SERVICE  
FLORIST FOR 25 YEARS

NEW YORK  
Orders Sent to **H. H. BURNS** 509 Madison Av.  
will receive prompt and careful attention.  
LONG ISLAND JERSEY CITY NEWARK  
BROOKLYN

**A Card This Size**  
Costs only \$1.25 per Week  
on Yearly Order  
It would keep your name and your specialty  
before the whole trade.  
A half inch card costs only 62½c per week on  
yearly order.

ROCHESTER, N. Y. **J. B. KELLER SONS**  
Florists  
25 CLINTON AVENUE, N.  
Roch. Phone, Stone 506 L. D. Bell Phone, Main 2189  
Members Florists' Telegraph Delivery

*Wire F.T.D. ORDERS  
for New York*  
TO  
**MAX SCHLING INC.**  
785 FIFTH AVENUE  
We deliver orders promptly and efficiently, and  
use tact, taste, and discretion in filling them,  
regardless of the size of the order. The SCHLING  
standard of quality and service is always maintained.  
LONG DISTANCE PHONES PLAZA 7241, 7242

**BUNYARD** 413 Madison Avenue NEW YORK CITY  
Member F. T. D. SUMMER SEASON, Bellevue Ave.,  
NEWPORT, R. I.

easily sold. Valley, lilies and orchids  
had a good week in demand, as many  
social functions were held last week.

The heavy frost last week evidently  
did not hit all the outdoor stock in some  
places, as some of the markets had a  
considerable number of dahlias, cosmos,  
tuberose, asters and feverfew. These  
cleaned up well.

All kinds of greens cleaned up daily,  
especially asparagus, smilax and adian-  
tum. Common flat ferns and galax also  
had a good week.

### Florists' Club Meets.

The St. Louis Florists' Club held a  
most interesting meeting October 13 at  
Kirkwood, Mo., at the establishment of  
the W. A. Rowe Floral Co. The weather  
was just right to bring out a large at-  
tendance and when President Rowe  
called the meeting to order, there were  
eighty-five members present, with all  
the officers at their respective posts. A  
great deal of preliminary business came  
up for transaction.

The trustees reported through Chair-  
man A. W. Gumz, who announced that  
the November meeting of the club would  
be held at the greenhouse range of  
Philip Goebel, Jr., at Webster Groves,  
Mo., on the invitation of Philip Goebel.

The committee of five to organize the  
new Allied Florists' Trade Association  
reported through W. J. Pilcher, in the  
absence of Chairman Bourdet, that the  
new organization had been formed, that  
a board of nine directors had been  
elected and that officers would be  
elected at the next meeting of directors.  
The committee was then discharged with  
a vote of thanks.

William Trillow, of the A. L. Randall  
Co., Chicago, and Ben Bakker, of A.  
Henderson & Co., Chicago, filed applica-  
tions for membership. These applica-  
tions were referred to the membership

*Kottmiller*

... FLORIST ...

426 Madison Ave.—and 49th Street

Also Vanderbilt and Ritz-Carlton Hotels NEW YORK

Telephone Murray Hill 783

Highest award at the International Flower Show,  
April 11, Grand Central Palace.

Location Central. Personal Attention.

*M.A. Rowe*

IN HEART OF NEW YORK CITY

332 FIFTH AVE., NEAR 33rd ST.  
Opposite the Waldorf-Astoria. Phone Mad. Sq. 358-356  
OUR MOTTO—THE GOLDEN RULE

**RAMM'S FLOWER SHOP**

In the Heart of New York 412 Madison Avenue

Prompt and Efficient Service Member F. T. D.

**THE BOSTON FLORIST**

Personal selection. Satisfaction guaranteed.  
In the heart of New York City.  
Close to Theaters and Steamships.  
Established 1902

135 E. 34th St., NEW YORK

**TROY, N. Y. MEMBER F. T. D.**  
33 Fourth St. H. LOUIS MENAND

# Telegraph Delivery Department

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## Buffalo NEW YORK

F.T.D. MEMBERS

**Lehde & Galley**  
2165 Seneca Street

**W. J. Palmer & Son**  
304 Main Street

**Scott the Florist**  
Main and Balcom Streets

**Charles Sandiford**  
2692 Main Street

**Felton's Flower Shop**  
352 Williams Street

**W. H. Sievers**  
330 Genesee Street

**S. A. Anderson**  
440 Main Street

**Colonial Flower Shop**  
230 Delaware Avenue

**Wm. H. Grever**  
77 and 79 Allen Street

**Kramer the Florist**  
1291 Jefferson Street

**Danker**  
Albany, N. Y.

Albany, New York

**The Rosery**  
23 STEUBEN STREET  
Best Service.  
Send your orders to us.  
Members Florists' Telegraph Delivery Ass'n.

SYRACUSE, N. Y.  
**JOHNSTON'S**  
SYRACUSE'S FINEST FLOWER SHOP  
IMMEDIATE MESSENGER SERVICE  
Syracuse and Vicinity.  
WASHINGTON and WARREN STREETS

For SYRACUSE, N. Y.  
**W. E. Day Co.,** Onondaga Hotel Bldg.  
F. T. D.

ALBANY, N. Y. THE CAPITAL DISTRICT  
and all Eastern New York  
**WM. GLOECKNER**  
WE GUARANTEE ABSOLUTE SATISFACTION  
Member of Florists' Telegraph Delivery.

KANSAS CITY, MO.  
**Akin's Floral Co.** 1203 Baltimore

KANSAS CITY, MO.  
**O'CONNELL FLOWER SHOP**  
FOR SERVICE  
N. W. COR. INDEPENDENCE AVE. AND OAK.

committee for a report at the next meeting.

Under the head of new business the question concerning the holding of a fall flower show and chrysanthemum exhibition in the fall of 1922 came up for discussion. This was discussed at length. The discussion ended in a motion that the Florists' Club recommend to the St. Louis Flower Show Association, which is composed of members of the club, that the association hold a fall flower show and chrysanthemum exhibition; also that the State Horticultural Society be invited to hold its annual fruit exhibition at the same time, and that an invitation be extended to the Chrysanthemum Society of America to hold its annual meeting and exhibition during the week of the show. This motion was duly seconded, discussed and carried.

The usual motion prevailed that a rising vote of thanks be extended to the W. A. Rowe Floral Co. for the afternoon's entertainment. The chairman called upon E. W. Guy and William Trilow, old-time members, for a talk. Both responded with interesting remarks about the club's affairs as far back as 1886, when the club was organized.

The question box contained a few interesting questions, which were fully discussed. After this the meeting was adjourned.

The members were then taken in

## KANSAS CITY F.T.D. MISSOURI

**Samuel Murray**  
1017 Grand Ave.

**J. E. Murray  
and Co.**  
217 East 10th St.

**A. Newell**  
11th and McGee

**William L. Rock  
Flower Co.**  
1106 Grand Ave.

**Alpha Floral Co.**  
1105 Walnut St.

**Joseph Austin**  
3111 Troost Ave.

**W. J. Barnes**  
38th and Euclid

**Chandler's  
Flowers**  
4700 Ward Parkway

**Muehlebach  
Flower Shop**  
1208 Baltimore

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

All orders carefully executed. Choice cut stock and plants from our own greenhouses.

SEND YOUR ORDER TO

**SANDERS**  
623 Clara Avenue  
**T. LOUIS**

Members of the  
Florists'  
Telegraph Delivery  
Association

**ST. LOUIS, MO.**

Wire your orders to  
**MULLANPHY FLORISTS, Inc.**  
N. W. Cor. 8th and St. Charles Streets  
Both Long Distance Phones  
Member Florists' Telegraph Delivery Ass'n.

**ST. LOUIS**

Choice  
Seasonable  
Flowers

**George Waldbart Floral Co.**  
Members F. T. D.  
Efficient Service--Most Centrally Located  
All Orders  
Carefully Executed **516 N. Grand Ave.**

**ST. LOUIS, MO.**

**GRIMM & GORLY**  
Leading Downtown Florists  
Members Florists' Telegraph Delivery

ORDERS FOR

**ST. LOUIS, MO.**  
**YOUNG'S** 1406 Olive St.

**ST. LOUIS, MO.**

Wire or phone  
your orders to **OSTERTAG BROS.**  
The Largest Retail Supply House in the West.  
**JEFFERSON AND WASHINGTON AVES.**  
Members F. T. D.

**ST. LOUIS, MO.**

**BENTZEN**  
FLORAL COMPANY  
3118 North Grand Avenue  
FACILITIES SECOND TO NONE

**ST. LOUIS, MO.**

**J. M. WALTHER & SONS**  
FLORISTS **3645 Iowa Avenue**  
Established 1900  
We cater to those who require the best.  
Prices reasonable.

Let **OPPERMANN** **ST. LOUIS**  
serve you in  
**KINGSHIGHWAY, AT SHAW**

**Excelsior Springs, Mo.**  
**EXCELSIOR GREENHOUSES**

RED C



F. T. D.

4326 Olive St.

ST. LOUIS

**STUPPY FLORAL CO.**

Orders Executed  
**Missouri, Iowa, Kansas and Nebraska**  
**St. Joseph, Mo.**  
Members Florists' Telegraph Delivery

charge by President Rowe and members of the W. A. Rowe Floral Co. and invited to refreshments, which were served in the big potting shed. After this an inspection tour was made through the old and new ranges. Here were seen more than 100,000 mums ready for the local wholesale market. All the members voted that this is one of the most up-to-date greenhouse ranges in America.

#### Various Notes.

The Florists' Club committee of five on the new Allied Florists' Trade Association held a meeting Tuesday afternoon, October 11, at the office of the Bourdet Floral Co., to transact such business as was referred back to them by the new organization at its meeting October 6. This was to change the name of the new organization to the "Say It with Flowers" Publicity Association of St. Louis and to incorporate under that name. Then came the selection of nine directors and the following will serve as members of the board of directors: H. G. Berning, L. J. Bourdet, W. J. Pilcher, Louis A. Hoerr, John Steidle, W. A. Rowe, A. S. Cerny, Joseph Deutschmann and Frank Windler. The following officers were then elected: President, L. Jules Bourdet; vice-president, W. J. Pilcher, and treasurer, W. A. Rowe. The office of secretary was left open until a full meeting of the board. J. J. Beneke will act as secretary for the new association until the next board meeting. These officers are to serve until the first of the year, when the annual election of all officers will take place.

Fred C. Weber, F. H. Weber, V. J. Gorly and Arthur Beyer, who attended the F. T. D. meeting at Toronto, have returned home. They report an enjoyable meeting. While they did not land the 1922 meeting for St. Louis, they will try it again at Baltimore next year. As Vincent Gorly says, "keeping everlastingly at it brings success."

Paul Berkowitz, of H. Bayersdorfer

**ST. LOUIS, MO.**

FLOWERS DELIVERED IN CITY OR STATE  
ON SHORT NOTICE

**F. H. WEBER**

Taylor Avenue and Olive Street  
Both Long Distance Phones  
Member Florists' Telegraph Delivery Association

**SEDALIA, MISSOURI**

"You will not stammer  
if you say it with our  
flowers"  
**State Fair Floral Co.**  
Florists'  
Telegraph Delivery.

**SEDALIA, MO.**

and all orders for center of state given  
personal attention. Members F. T. D.  
**ARCHIAS FLORAL CO.**

**Stokes** FLORAL  
SHOP

LEADING FLORIST  
307 So. Jefferson St.  
Springfield, Mo.  
Member F. T. D.

**SPRINGFIELD SEED CO.**

SPRINGFIELD, MO.  
FLORAL DEPARTMENT OPEN DAY AND NIGHT  
Member Florists' Telegraph Delivery Association

**WEBB CITY, MO.**

**J. E. Meinhart, 416 S. Pennsylvania Ave.**

**CHILLICOTHE, MO.**

**ISHERWOOD GREENHOUSES**  
WE STRIVE TO PLEASE

**COLUMBIA, MO.**

**COLUMBIA FLORAL CO.**  
Halfway between St. Louis and Kansas City.

**Joplin, Mo. AMERICAN**  
**FLORAL SHOP**  
J. E. MEINHART, Prop., 216 W. 4th St.

**Hannibal, Mo., League**  
The Florist  
Cut Flowers, Decorative and Bedding Plants.  
FLORAL WORK A SPECIALTY.



# Telegraph Delivery Department

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**Kirkwood Floral Co.**  
DES MOINES

F. T. D.

Your orders will receive Mr. Ray Holt's Personal Attention

**I O W A**

STORE AND GREENHOUSES

**DAVENPORT**

IOWA

**BILLS FLORAL CO.**

M. A. TIERNEY, Owner Member F. T. D.

**COUNCIL BLUFFS, IA.**

**J. F. WILCOX & SONS**

750,000 FEET OF GLASS

Orders shipped to any part of Iowa or Nebraska on a moment's notice.  
Daily Delivery to Omaha.

MEMBERS FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

**TAMA, IOWA**

LINCOLN GARDENS, Inc.

Competent service to all central Iowa, three railroads, two double-track trunk lines.

*Harkett's* For { Eastern Iowa  
Western Wis.  
N. W. Illinois  
**FLORAL NURSERY** Dubuque, Iowa

**Council Bluffs, Ia.**

FRED R. SHAW

Flower Shop

Member F. T. D. and Kiwanis Florist



**DAVENPORT, IOWA**

EASTERN IOWA AND WESTERN ILLINOIS

**GEO. F. FORBER,**

313 Brady Street

Will at all times serve you best.

Another asset of our own at your service—

Member Florists' Telegraph Delivery Association.

ORIGINALITY.

**OTTUMWA, IOWA**

PHONE 182

*C. Kranz*  
LEADING FLORIST

107 North Market Street

"Say it with flowers"

**I  
O  
W  
A**

*Kemble's Flowers*

Marshalltown, Boone, Center-ville, Oskaloosa, Oelwein, Mason City, Chariton, Grinnell and Ottumwa.

SEND YOUR ORDER TO HOUSE NEAREST PLACE OF DELIVERY

**OTTUMWA, IOWA**  
CRILEY'S GREENHOUSES

**COUNCIL BLUFFS, IOWA**

GARDINER FLORAL CO.

Leading Retail Florist 545 W. BROADWAY

**FAIRFIELD, IA.** We strive to please our trade

**Montgomery Greenhouses**

**FORT DODGE, IOWA** 10 South 11th Street

**NORDWALL** E. E. NORDWALL Member F. T. D.

**DES MOINES, IA.**

GUTHRIE-LORENZ CO.

**Cedar Falls, Ia.** BANCROFT'S Beautiful Flowers

55,000 Feet Glass Members F. T. D. Joseph Bancroft & Son

**CEDAR RAPIDS, IA.**

I. N. KRAMER & SON  
Members Florists' Telegraph Delivery.

**MONTICELLO, IOWA**

C. L. VAN METER Member F. T. D.

& Co., Philadelphia, spent a few days here last week. "It's not a business trip," said Mr. Berkowitz. "I am here to see the old faces again, that's all."

R. A. McPherson, of the Cottage Greenhouses, Litchfield, Ill., spent a day in the city, October 14.

A large party of growers left here October 17 for Peoria, Ill., to be present at the fourth quarterly meeting of the St. Louis district branch of the National Flower Growers' Association, held there October 18. Secretary Beneke left a day in advance, to assist the entertainment committee in its arrangements.

G. Grossart, M. Schoenberger and Henry Emunds, of Belleville, Ill.; Leroy Smith and Henry Blixen, of Edwardsville, Ill.; Charles Johann, of Collinsville, Ill., and M. F. Widmer, of Highland, Ill., attended the Florists' Club meeting at St. Louis, October 13.

The annual chrysanthemum show will be held at the Mission Botanical Garden early in November. Arrangements for this show will be in the hands of George H. Pring and L. P. Jensen. The plans will begin when Mr. Pring returns from New York, where he attended the annual meeting of the National Association of Gardeners.

Dr. G. M. Armstrong, who received his doctorate in botany last June, at Washington University, has been appointed

**The Ruby N. Elam Flower Store**  
Successor to GALLOWAY FLOWER STORE  
Russell-Lamson Building

**WATERLOO, IOWA**

SATISFACTION GUARANTEED  
Special attention given out-of-town orders

**SIoux CITY, IA.**

**ART FLOWER SHOP**

512 FIFTH STREET

Everything in Cut Flowers, Plants, Funeral Designs, Etc.

Member F. T. D.

**SIoux CITY, IOWA** Supplies western Iowa, southern Minnesota, all of South Dakota and north-eastern Nebraska.  
J. C. RENNISON CO.

**SIoux CITY, IOWA**

Members of F. T. D. **ROCKLIN & LEHMAN**

**NEW HAMPTON, IA.**

S. L. DEAL

Wholesale and Retail Florist.

**SPENCER, IOWA**

**WOODCOCK FLORAL CO.**

WHOLESALE AND RETAIL FLORISTS

# Telegraph Delivery Department

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## Red Bank, N. J.

### W. W. KENNEDY & SONS

#### FLORISTS

We are in a position to deliver in the following towns and cities in New Jersey: Red Bank, Fair Haven, Rumson, Sea Bright, Highlands, Locust, Atlantic Highlands, Fort Monmouth, New Monmouth, Belford, Leonardo, Middletown, Keyport, Keansburg, Holmdel, Freehold, Matawan, Little Silver, Shrewsbury, Eatontown, Long Branch, Monmouth Beach, Elberon, Allenhurst, Deal, Asbury Park, Ocean Grove, Bradley Beach, Spring Lake, Sea Girt, Manasquan, Point Pleasant and Lakewood.

Day Phone, 685; Night Phone, 689 and 1056.

MEMBERS  
F. T. D.

41 Broad Street



ABUNDANTLY PREPARED  
AT ALL TIMES

## Edwards Floral Hall Company

1716 Pacific Avenue

Atlantic City, New Jersey

Nurseries: Mediterranean  
and South Carolina Aves.

Member Florists' Telegraph Delivery Assn.

## ATLANTIC CITY, N. J.

### CRANE & HILL, Inc.

Formerly Egg Harbor Flower Shop

1311 Pacific Ave. Members F. T. D.

## ATLANTIC CITY, N. J.

### Atlantic City Flower Shop

1519 Pacific Avenue

Always a big stock on hand of all kinds of flowers  
and plants. Personal attention. F. T. D. Member

## PATERSON PASSAIC New Jersey

### EDWARD SCEERY

Member Florists' Telegraph Delivery Assn.

## A Card This Size

Costs only \$1.25 per Week  
on Yearly Order

It would keep your name and your specialty  
before the whole trade.

A half-inch card costs only 62½¢ per week on  
yearly order.

## Summit, HARRY O. MAY

PROPRIETOR

### New Jersey The Rose Shop

## MONTCLAIR, N. J.

MASSMANN

Member Florists' Telegraph Delivery.

## HOBOKEN, N. J.

J. GRULICH & SONS

Members F. T. D. 616 Washington Street

## OKLAHOMA CITY

### OKLAHOMA

# Furrow & Company

Members Florists' Telegraph Delivery.

205 W. MAIN STREET

## NEWARK, N. J.

### PHILIPS BROS.

938 BROAD STREET

Members F. T. D.

## NEW JERSEY POINTS

All Middle State and Seashore  
and Northeastern Pennsylvania towns  
are best reached from

### TRENTON

MARTIN C. RIBSAM, Florist  
Member F. T. D. Broad and Front Sts.

## ROSWELL, N. MEX.

### ALAMEDA GREENHOUSES

Headquarters for Flowers New Mexico and Texas

## TULSA, OKLAHOMA

Boston's Flower Store. O. O. Boston

Member Florists' Telegraph Delivery.

instructor at the university for 1921 and 1922.

Philip Goebel, Jr., of Webster Groves, Mo., has his old and new ranges in splendid shape for the season. There will be a fine crop of mums and carnations. The St. Louis Wholesale Cut Flower Co. will handle the consignments from this range of glass.

The big blackboard which posts the topics of the day at the store of the Windler Wholesale Floral Co. is of daily interest, especially to the bowlers and their friends, who look there for the weekly averages made by the various teams. These averages are posted by the secretary of the league each week.

The W. C. Smith Wholesale Floral Co. receives daily fine Boston ferns from the Kirkwood greenhouses. These are much in demand.

The Olivette, Mo., ranges of A. Jablonsky, John Steidle and Otto Bruenig are in such shape that heavy cuts of carnations and roses are expected from them.

Fred Alves, manager of the George H. Angermueller Co., says that the demand from both local and outside points has been quite heavy the last week.

The "Say It with Flowers" bowling league had an exciting time October 12. The six teams started the evening sessions as rival teams, pitted one against another. Captain Bentzen's Sweet Peas defeated Captain Windler's Daisies in all three games, while Captain Ruff's Violets had an easy time winning three games from Captain Plotz's Roses. The

## ENID, OKLA.

The Hub of the Middle Southwest

10 Railroads for quick delivery

ENID FLORAL CO., Leading Florists

Authorized Member F. T. D. for Enid

## McALESTER

OKLAHOMA

### WM. WEAVER

MEMBER F. T. D.

## EASTERN OKLAHOMA WESTERN

### MAXWELL & CO.

We grow our own flowers  
50,000 sq. ft. of glass

TULSA, ALVA.

## PHOENIX, ARIZONA

### Donofrio Floral Co.

CHAS. E. MORTON, Mgr.

Wire your orders to us for delivery in  
Arizona and New Mexico.

## OKMULGEE, OKLA.

GEO. W. MARSHALL  
210 W. Main St.

MEMBER  
F. T. D.

## Hornaday Greenhouse, LAWTON, OKLA.

can fill your orders for Walter, Temple, Burk-  
burnett, Altus, Snyder, Grandfield, Apache,  
Anadarko and Fort Sill.

## CHICKASHA, OKLA.

Mrs. Stella Johnston Member F. T. D.

## TUCSON, ARIZ. 7 East

### BURNS' FLOWER SHOP

## PRESCOTT, ARIZ.

Send your ACKER'S FLOWER SHOP

## DOUGLAS, ARIZ. FOR ALL POINTS

### GATLIFF FLOWER GARDEN

Successor to TRAVIS FLOWER SHOP  
Indian Blankets, Dolls and Moccasins.

## Flowers for all ARIZONA

Langers Seed & Floral Co., TUCSON ARIZONA

# Telegraph Delivery Department

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**PITTSBURGH**  
—AND VICINITY—

F. T. D.  
Service

**A. W. Smith**  
**Flower Stores Company**

Keenan Building, PITTSBURGH, PA.

**PITTSBURGH, PA.**

*Alpha Floral Company*

6022  
PENN  
AVE.

Designs  
and Decorations

**PITTSBURGH, PA.**

**DAVE HILL & CO.**  
Fifth Ave. and Wood St.

OPEN SUNDAY QUICK SERVICE

**Pittsburgh, Pa.**

**MRS. E. A. WILLIAMS**

621 PENN AVENUE Member F. T. D.

**PITTSBURGH**

*E.C. Ludwig  
Floral Co.*

**E. C. LUDWIG  
FLORAL CO.**  
710 E. Diamond Street  
Members F. T. D.

**Pittsburgh, Pa.**

**RANDOLPH & McCLEMENTS**

FLORAL EXPERTS

5936 PENN AVENUE

Members of the Florists' Telegraph Delivery

**HARRIS BROS.**

510 Market St.

**PITTSBURGH**

BEST  
SERVICE

**CHESTER, PA.**

**B. S. ITALIA, Modern Flower Shop**

921 Edgmont Ave.

Always a big stock on hand, OF POTTED PLANTS and CUT FLOWERS OF ALL KINDS. No order too large for us to fill, none too small for consideration. Particular attention given to mail and phone orders.

OUR MOTTO: Courtesy and Service.

**SCRANTON, PA.**

Wire your orders to **G. R. CLARK**, 124 Washington Avenue

Est. 42 years. Everything in Flowers and Seeds.

Seven railroads give quick connections to all parts in eastern Pennsylvania, southern New York, western New Jersey. Telephone connections everywhere; through delivery cars, no disappointments.

**THINK!** Everything in Flowers  
**GRAKELOW'S**

Member Florists' Telegraph  
Delivery Association

Broad Street at Cumberland, PHILADELPHIA, PA.

**PHILADELPHIA**

**Charles Henry Fox**

I will never send you an order less than \$5.00.

Member F. T. D.

**Philadelphia**  
AND SUBURBAN ORDERS EXECUTED  
WITH GOOD TASTE AND PROMPTNESS

**Joseph Josephs**

1722 COLUMBIA AVENUE

**Corry, Pennsylvania**

**GOULD & COMPANY, Florists**

Prompt and Careful Service Members F. T. D.

real struggle was between the Carnations and Orchids. The 540 total by Captain Hermann was the cause of Captain Kirchner's Orchids losing two of the three games, although Captain Kirchner had a total of 529. The teams now stand in this order: Sweet Peas, Carnations, Daisies, Orchids, Violets, Roses.

J. J. B.

**KANSAS CITY, MO.**

**The Market.**

Stock is scarce. It is hardly necessary to add that prices are high. Roses were from \$6 to \$25 per hundred on this market all last week. And the iceboxes were empty when the day's business was over. Early mums were cleaned up, too, at \$4 a dozen. Local trade used a great deal of the stock. Shipping business was heavy. The cut of carnations is so small that they have not figured much on the market. Home-grown mums are just coming in. The quality is good. As usual, they are eagerly taken up, because they are needed and because of their being something new for the time being.

**Various Notes.**

Frank X. Stuppy, president of the Stuppy Supply Co., was in the city October 12. He reported that stock was coming in better and business was much improved at St. Joseph, Mo., since the cool weather.

Mrs. John Redmon died October 2. She was a sister of William Biederman.

**J. J. Habermehl's Sons**

The finest floral arrangements, flowers and plants furnished on telegraphic orders.

The Bellevue-Stratford Philadelphia Broad and Walnut Streets

**PHILADELPHIA**

**Germantown and Chestnut Hill**

Orders carefully filled in first-class style and on time.

**WILLIAM BERGER'S SONS**

5522 Germantown Ave., Philadelphia, Pa.

ORDERS FOR

**PHILADELPHIA**

AND SUBURBS CAREFULLY FILLED

We are in close touch with all the suburbs by railroad service and can make quick delivery.

**CHARLES F. KRUEGER CO.**

Reading Terminal Flower Shop, Philadelphia

**Germantown and Chestnut Hill**

ORDERS Carefully executed with taste and promptness.

**FRANK R. HASTINGS**

8 West Chelton Ave., GERMANTOWN

PHILADELPHIA, PA.

ORDERS FOR

**PHILADELPHIA**

Carefully and Promptly Executed with Good Flowers and Good Taste by

**M. J. Callahan**, 8924 Market St., PHILADELPHIA

**SCRANTON, PA.**

**A. L. BESANCON & CO.**

Florists and Decorators

Adams Ave. and Spruce St. SCRANTON LIFE BLDG. BOTH PHONES

You can depend on us. Order your flowers on any occasion for delivery in Scranton and vicinity

**SCHULTHEIS, Florist**

317 Church Street  
DUNMORE, PA.

612 Linden Street  
SCRANTON, PA.

Members of the Florists' Telegraph Delivery Ass'n.

**Wilkes-Barre, Pa.**

Member **Ira G. Marvin**, 23 So. Franklin St. F. T. D. 63 No. Main St.



# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

## SAN ANTONIO, TEX.

AVENUE C AT 8TH STREET  
LARGEST RETAIL FLOWER SHOP IN THE SOUTHWEST.  
TELEGRAPH ORDERS A SPECIALTY.



### HANOVER, PA. CREMER, Florist

EVERYTHING IN CUT FLOWERS  
We serve all points in Southeastern Pennsylvania.  
Special Delivery Service to Gettysburg, Pa.  
MEMBER F. T. D.

### Austin, Texas HILLYER'S

MEMBER F. T. D.



### Williamsport, Pa.

W. J. EVENDEN'S SONS  
THE LEADING FLORISTS  
Members Telegraph Delivery Association

### GILES, The Florist READING, PENNA.

Member F. T. D.

FOR WEST AND CENTRAL TEXAS  
AND THE OIL FIELDS  
Phone, wire or write Brownwood Floral Co.  
**BROWNWOOD, TEXAS**  
We are prepared to fill your orders  
Members F. T. D.

### J. V. LAVER ERIE, PA.

Write, Phone or Wire Member Florists' Telegraph Delivery

**UNIONTOWN, PA.**  
STENSON & McGRAIL, "The Leading Florists"  
11 Morgantown Street  
FRESH HOME-GROWN CUT FLOWERS  
AND PLANTS at all times

**FORT WORTH, TEXAS**  
GORDON BOSWELL, Florist  
1829 SIXTH AVENUE

**HILLSBORO, TEX.**  
Member F. T. D. Wood Seed & Floral Co.

### TITUSVILLE, PA. WM. A. MURDOCH, MEMBER F. T. D.

FLAGG FLORAL COMPANY  
Special attention to all Cut Flowers, Plants, Floral orders, large or small Designs and Casket Sprays  
Stores and Greenhouses.  
326 West 10th Street, **DALLAS, TEXAS**

**SHERMAN, TEXAS**  
H. O. HANNAH & SON  
Service up-to-date. Northern Texas-Southern Oklahoma

**WACO in the heart of Texas**  
Member F. T. D. WOLFE THE FLORIST

Mr. and Mrs. L. H. Archias, Sedalia, Mo.; Thomas Best, St. Joseph, Mo., and Thomas Martin, Manhattan, Kan., were among last week's visitors.

The W. L. Rock Flower Co. began cutting mums October 12. Calendulas are also being sent in from the company's greenhouses. The rose stock is improving.

A. Mauff, of Denver, was in the city recently. He had been in southern Kansas looking after some oil and gas interests.

The T. J. Noll Floral Co. is receiving some fine roses and early mums.

Sunset Hill Gardens are cutting Butterfly and Columbia roses in such quantities that the company has been wholesaling some lately. The mums will be ready this week.

R. L. Motes was called to Laurens, S. C., by the death of his mother, Mrs. Emma Cunningham, October 2.

Mr. and Mrs. Harry Blake and family attended the street fair at Pleasant Hill, Mo.

A. N. Nielsen expects to force a lot of lilies for Easter. He recently received a carload of bulbs.

The Chandler Landscape & Floral Co. has three wedding decorations booked for the near future. Frost has not touched the locality of the nurseries and good dahlias and buddleias are still being cut.

**AMARILLO, TEXAS**  
West Texas CUNNINGHAM  
Western Oklahoma FLOWER SHOP  
Eastern New Mexico

**DALLAS {QUALITY and SERVICE} TEXAS**  
365,000 Ft. of Glass Lang Floral & Nursery Co.

**TEXARKANA, ARK. TEX.**  
MAJESTIC FLORAL COMPANY

**El Paso, Texas** POTTER  
FLORAL CO.  
Members Florists' Telegraph Delivery

**FT. WORTH, TEXAS**  
Baker Bros. Members Florists' Telegraph Delivery

**IDEAL FLOWER SHOP** 328 North St. Marys St.  
Where the Flowers Are Ideal. **SAN ANTONIO, TEX.**  
NEAR THE GUNTER HOTEL

**WILKINSBURG, PA.**  
WM. M. TURNER, Florist  
809 PENN AVENUE

**LEBANON, PA.** Members F. T. D.  
J. F. VAVROUS SONS  
Orders for central Penna. handled with promptness

Member F. T. D.

**Baur Floral Co.**  
**ERIE, PA.**

**Erie, Pa.** Charles G. Offerle  
2408 Poplar Street

**New Kensington, Pa.**  
McRAE-JENKINSON CO.  
Member Florists' Telegraph Delivery.

Members Florists' Telegraph Delivery Association.  
**EVENDEN BROS.**  
Largest Growers in Central Pennsylvania **Williamsport, Pa.**

**WILLIAMSPORT, PA.**  
COLLINS-RHOADES CO.  
WE GROW FLOWERS THAT PLEASE—THEY LAST

**WILLIAMSPORT, PA.**  
DERR'S FLOWER SHOP P. A. Derr, Prop.  
Established 10 years Guaranteed Service

**WARREN, PA.**  
Crescent Floral Garden, SHERM OFFERLE, Proprietor

**WARREN, PA.**  
Wood's Flower Shop MEMBER F. T. D.

**LANCASTER, PA.**  
B. F. BARR & CO., Leading Florists

# Telegraph Delivery Department

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Nashville,  
Chattanooga  
and Atlanta

THREE  
STORES

Member  
Florists'  
Telegraph  
Delivery



Two Stores  
Members  
F. T. D.

Chattanooga, Tenn.  
THE  
Haeger Floral Co.  
Central Market House 700 Market St.

Geny Bros. LEADING  
MEMBERS FLORISTS  
Telegraph Delivery  
212 Fifth Avenue North.

NASHVILLE, TENN.

"WE NEVER SLEEP"

Idlewild  
Greenhouses  
Memphis, Tenn.  
89 South Main Street

"Up-to-the-minute" Service and Execution  
Member Florists' Telegraph Delivery

Send all MEMPHIS Orders to  
THE FLOWER SHOP  
81 Union Avenue  
MEMPHIS, TENNESSEE

Memphis, Tenn.  
JOHNSON'S GREENHOUSES  
161 MADISON AVE.  
Established 1888  
Member Florists' Telegraph Delivery Ass'n

ATLANTA, GA.  
Lawrence Floral Co. Supply Flowers for all  
Occasions in Georgia

ALBANY, GA. Member  
F. T. D.  
Jack Smith Greenhouse Co., Florist

HAGERSTOWN, MD.  
HENRY A. BESTER & SONS  
Members Florists' Telegraph Delivery Ass'n

MARY JOHNSTON, Florist  
Nee Paterson  
221-223 W. Madison Street  
Member Florists' Tel. Delivery Baltimore, Md.

MEMBER F. T. D.

622 Aisquith Street  
Downtown

GRAHAM

BALTIMORE

MARYLAND  
GREENHOUSES WAVERLY

Established 40 Years

854 W. North Ave.  
Uptown

BALTIMORE  
AND ALL MARYLAND

Samuel Feast & Sons  
MEMBERS F. T. D. :: ESTABLISHED 1832  
Charles and Pleasant Streets

The Heart

Nutting & Carswell  
FLORISTS

414 Second Street

MACON, GA.

"WE STRIVE TO PLEASE"

of Georgia

SAVANNAH

A. C. Oelschig  
FLORISTS  
and for all South Georgia

MEMBERS FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

KNOXVILLE, TENN.  
BAUM'S

HOME OF FLOWERS, Inc.

Member Florists' Telegraph Delivery.  
Personal attention given to orders for KNOXVILLE  
and EAST TENNESSEE.

Knoxville, Tenn.

CROUCH, Florist

Member Florists' Telegraph Delivery

LARGEST AMOUNT OF GLASS DEVOTED  
TO CUT FLOWERS IN THE SOUTH

A petition in bankruptcy has been filed by the Marlborough Studios, Tenth and Locust streets.

The Pinehurst Floral Co. is cutting October Frost and Unaka mums.

John Stevens has contracted with the American Greenhouse Mfg. Co., Chicago, for the building of two new houses, each about 37x300, and a propagating house about 21x300. Roses will be grown in the large houses. The propagating house will be completed December 15. It will be used for Mr. Stevens' new carnation. He expects to have young stock for the trade a year from this time. Mr. Stevens now has a house about 37x300, filled with carnations, from which he is beginning to cut. The new houses will be on ten acres of ground near Independence, Mo. They

ATLANTA, GA.

Wire Your Orders  
To



Savannah, Ga.  
JOHN WOLF

The Largest Grower  
of Cut Flowers in the South

Flowers for Mississippi

R. E. LANGLEY

828 Wells Street, JACKSON, MISS.

Member F. T. D.

Phone 1017

JACKSON, MISS.

THE CAPITOL FLORAL CO.

THIRTY YEARS OF FLORAL PROGRESS

Greenhouse and Retail Store

PROMPT ATTENTION, OUR MOTTO

Member F. T. D.

Texas Bldg., E. Capitol St.

CLARKSDALE, MISS.

PAYNE'S FLOWER SHOP

TUPELO, MISS.

Member F. T. D. At Your Service TUPELO FLORAL CO.

MISSISSIPPI

STEMME & SONS :: HATTIESBURG

GREENVILLE, MISS.

IDLE HOUR FLORAL CO.

L. A. WAAS, Manager.

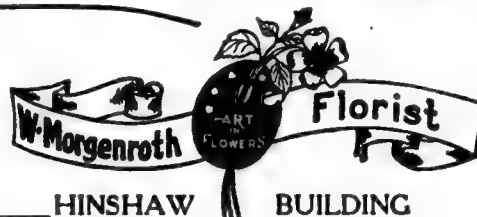
701 Percy Street

# Telegraph Delivery Department

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## WINSTON-SALEM, N.C.

AT YOUR SERVICE - Member F. T. D.



*"Say it with Flowers"*

Through



Home Grown Flowers  
Artistically Arranged

Charlotte, N. C. AND VICINITY  
**Scholtz, THE FLORIST INC.**

Member Florists' Telegraph Delivery Ass'n.

CHARLOTTE, N. C.  
AND VICINITY  
**THE FLOWER SHOP**  
203 N. TRYON STREET  
Member F. T. D.

SPARTANBURG  
AND ALL SOUTH CAROLINA  
**CHARLES A. MOSS**  
Member Florists' Telegraph Delivery Ass'n

WILSON, N. C.  
Member F. T. D. **STARR, The Florist**

DURHAM, N. C.  
I. J. FALLON CO. LEADING FLORISTS  
Member F. T. D.

DURHAM, N. C.  
Durham Floral Co. HIBBERD  
Proprietor

GREENSBORO, N. C.  
VAN LINDLEY CO.

HIGH POINT, N. C. MEMBER  
F. T. D. **FRANK H. FORD, Greenhouses**

ORLANDO, FLA.  
Violet Dell Florist

CHARLESTON, S. C.

Carolina Floral Store

King and George Sta.

Greenhouses,  
Saxon, S. C.

Member  
F. T. D.

Charleston, S. C.

Art Floral Co.

219 King Street, near Market

RALEIGH, N. C.

McCarron Floral Co., 12 East  
Hargett Street

RALEIGH, N. C.

J. J. FALLON CO. LEADING FLORISTS  
Member F. T. D.

will be steel bar houses built entirely by the American Greenhouse Mfg. Co., including the heating plant. A switch will be built to the boiler room and the latest design in all details will be used.  
J. E. K.

LOUISVILLE, KY.

### The Market.

A shortage of stock was keenly felt in the Louisville market last week. For the first time in months the retailers were worried and the wholesalers cleaned up their places every night. Most retailers were receiving shipments of mums from California, but none has proved profitable. Mums in this section are unusually late and only a few were seen on the market. These, however, were good and found ready sale, but there were not nearly enough to go around. The same can be said of carnations. Although the crop is promising, the supply is pitiful. With outdoor flowers gone, most of the stock seen in the stores was shipped in. Roses, although coming in steadily, are cleaned up early each morning and sometimes they are cut so tightly that they make poor stock when open. Columbia, Ophelia and white are seen mostly. Bouvardia is a little more plentiful, but it can hardly meet the demand. Swainsona is seen here and there and has been put to good use in funeral work.

### Various Notes.

Three large decorations in automobile showrooms have kept the E. G. Reimers & Son Co. busy.

Mr. and Mrs. William Walker and Mr. Walker's manager, David Weller, attended the F. T. D. convention. Mr.

Miami's Largest Florist

**The Exotic Gardens**

801 12th Street

MIAMI, FLA.

Prompt deliveries to all points  
in Southern Florida

Member F. T. D.

MILLS THE FLORIST, Inc.

36 West Forsyth Street

Jacksonville, Fla.

We reach all  
FLORIDA AND SOUTH GEORGIA POINTS

MONTGOMERY, ALA.

Alabama's Leading Florists

**Rosemont Gardens**

Member  
F. T. D.

Correspondence  
Solicited

Mobile

Member  
F. T. D.

C. RAVIER & SONS

Ala.

MOBILE, ALA.

Goodbrad Floral Co.

982 DAUPHIN STREET

Member F. T. D.

Mobile, Alabama

Member F. T. D. **The Minge Floral Co.**

Opelika, Ala., One hour from  
Camp Benning

OPELIKA FLORAL CO.

Member F. T. D.

BIRMINGHAM, ALA.

**PARKER'S FLOWER STORE**

LAKELAND, FLORIDA

Service in all directions.  
WESTMORELAND FLORAL GARDENS.



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**MILWAUKEE**

Member  
F. T. D.

*Subliner's*  
**FLORIST**

413 Grand Ave.

**MILWAUKEE, WIS.**

**HARRY PERSTEIN**

"SOME FLORIST"

471 TWELFTH STREET

**MILWAUKEE, WIS.**

**FOX'S**

INCORPORATED

437-39-41 MILWAUKEE STREET

Member Florists' Telegraph Delivery Ass'n.

**MILWAUKEE**

1-3-5 GRAND AVENUE

**GIMBELS**

A. H. MacDonald, Mgr.

Member Florists' Telegraph Delivery Association

**SUPERIOR, WIS.**

**Superior Floral Company**

1410 Tower Ave.

**FLORISTS**

TELEGRAPH ORDERS SOLICITED.

**OSHKOSH, WIS.**

**THE MILES COMPANY**

GROWERS

Established 50 years

Member F. T. D.

**RACINE, WIS.**

THE

610-612 Wisconsin Street

**FLOWER SHOP**

Member  
F. T. D.

**Racine and Kenosha**

Operating large greenhouse in both these Wisconsin cities

P. N. Obertin

**MANITOWOC, WIS.**

**THE M. G. MADSON SEED CO.,**

North 8th and Commercial Streets.

**Watertown, Wis.**

404 Main St. **STUEBE FLORAL CO.**

**MILWAUKEE**

F. T. D.

**EDLEFSEN-LEIDIGER CO.**

419 Milwaukee Street

**Milwaukee, Wis.**

**A. CURRIE & CO.,**

130-132 Wisconsin Street

Member Florists' Telegraph Delivery Ass'n.

**MILWAUKEE**

EXCLUSIVE FLORAL  
ARRANGEMENTS

**BAUMGARTEN, Inc.**

Member F. T. D.

93 WISCONSIN ST.

**MILWAUKEE**

*E. WELKE & CO.*  
*The House of Roses.*

Member F. T. D.

750-752 Third Street

**La Crosse, Wis.**

**La Crosse Floral Co.**

Oldest F. T. D. Member

We grow all our flowers

Guaranteed service

**La Crosse, Wis.**

Send your order for flowers for delivery in this city and vicinity to

**SALZER'S FLORAL GARDENS**  
QUALITY AND SERVICE ASSURED

**MADISON, WIS.**

**RENTSCHLER FLORAL CO.** MEMBER  
F. T. D.

**GREEN BAY, WIS.**

Meier-Schroeder Co. Orders for Cut Flowers and Designs delivered anywhere in Wisconsin and Northern Michigan at right prices.

**WHEELING, W. Va.**

Also for Bellaire and Martins Ferry

**F. C. SEIBERT**

Weller returned immediately, but Mr. and Mrs. Walker will visit several eastern cities before coming home.

Miss Nellie Able, of C. B. Thompson & Co., also spent a most enjoyable week at Toronto.

J. S. Miller, of Marret & Miller, and wife left for New York on business. Mrs. Miller will go on to Pittsfield, Mass., where she will visit her sister, Mrs. Louis Wesch, for several weeks.

Adam Heitz has been cutting some



Member Florists' Telegraph Delivery

For WISCONSIN Delivery of  
"HOME-GROWN FLOWERS"  
GET IN TOUCH WITH

**J. E. MATTHEWSON**

**SHEBOYGAN, WIS.**

Member Florists' Telegraph Delivery Ass'n.

WEST VIRGINIA  
WESTERN MARYLAND

**The H. Weber & Sons Co.**

Fairmont, W. Va. Clarksburg, W. Va. Oakland, Md.

Commissions Promptly Executed.

QUALITY EXCELLENCE ABILITY

Members Florists' Telegraph Delivery Association.

**J. W. Dudley Sons Co.**

PARKERSBURG, W. VA.

CLARKSBURG, W. VA.

MARIETTA, OHIO.

Orders Carefully Executed.

**CLARKSBURG, W. VA.**

Order your flowers on any occasion for delivery in this section from the leading Florists in the State.

**HAYMAN GREENHOUSE CO.**

CLARKSBURG, W. VA.

**Bluefield, West Virginia**

**THE FLOWER SHOP**

Successor to Alexander Cut Flower & Plant Co.

Member F. T. D.

**CHARLESTON, W. Va.**

Look at your map. We cover many towns.

**WINTER FLORAL CO.**

ORDERS FOR **CHARLESTON, W. Va.**

are given prompt and careful attention by the Charleston Cut Flower and Plant Co.

**BLUEFIELD, W. VA.**

**FALLON, Florist**

**HUNTINGTON, W. VA.**

**ARCHER'S FLOWER SHOP**

Everything in Flowers.

Member F. T. D.

**Huntington, W. Va.** Member  
F. T. D.

**McClure-Coffman** Successors to  
J. W. Dudley Sons Co.

**CHARLESTON, W. VA.**

Capital City Floral Co., Successor to  
ALEXANDER'S  
FOR ALL SOUTHERN WEST VIRGINIA

# Telegraph Delivery Department

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**Lexington, Ky.**

**JOHN A. KELLER CO.**

INCORPORATED

Main Street, Opposite Phoenix Hotel

Service for all

**Central and Eastern Kentucky**

Member Florists' Telegraph Delivery Association

In **KENTUCKY** where prestige counts for much, let your customers be represented by a concern whose progressiveness is combined with the dignity of forty-six years of distinguished service.

**Jacob Schulz Co.**  
INCORPORATED  
550 FOURTH AVENUE - LOUISVILLE  
Members F. T. D. Association.

**LEXINGTON, KY.**

**HONAKER, The Florist**

Largest Cut Flower Grower in the State

160 West Main Street

Member Florists' Telegraph Delivery Ass'n

**Richmond, Va.**

**THE HAMMOND COMPANY, Inc.**

LEADING FLORISTS

109 EAST BROAD STREET

fine carnations this last week and he expects in several days to have some excellent mums.

Weddings seem to be in order this month and all Louisville florists have been getting their share of decorations.  
E. G. R.

**PITTSBURGH, PA.**

**The Market.**

Last week business indicated improvement; in fact, while there has not been a rush, nevertheless business has been steady and each day found the wholesalers practically cleaned up. The demand for chrysanthemums is increasing daily, but there are not enough of them in the market to meet the demand. Every florist seems to have special orders for them, which cause a hardship on the wholesalers in filling their orders. It is hoped that the production of chrysanthemums will gradually increase. The supply of lilies is also hardly sufficient to take care of the demand. American Beauty roses are a little more plentiful and of a fine quality; the special grades are practically sold before the shipments arrive. The shorter grades, however, do not move so readily. Cool weather has resulted in a steady increase in business and it is the hope of every one concerned that it will continue. The supply of valley and orchids, while not large, is about equal to the demand.

**Various Notes.**

Ove Gnatt, president of the Ove Gnatt Co., Laporte, Ind., was a visitor in Pittsburgh last week. He reports fall trade exceptionally good, with more than the usual volume.

Anne Pierson, of Washington, Pa., has opened a retail store. Mrs. Pierson has been in the flower business for a number of years in Washington.

J. W. Glenn, of Kittanning, Pa., has again recovered from an attack of rheumatism and was able to pay Pittsburgh a visit last week.

Frank Adgate, of Adgate & Son, War-

**LOUISVILLE KENTUCKY**

Fine Flowers and Efficient Service have distinguished this house for nearly forty years.

Send us your particular orders.

**William Walker Co.**

Incorporated

Home-grown Flowers

615 SOUTH FOURTH AVENUE

Members Florists' Telegraph Delivery Ass'n.

**LOUISVILLE, KY.**

**E. G. REIMERS & SON CO.,**

800 Baxter Avenue.

Established 1880

Incorporated 1912

**Louisville, Ky.**

**HENRY FUCHS**

670 SOUTH FOURTH STREET

Member F. T. D.

**PADUCAH, KY.**

**SCHMAUS BROS.**

100,000 feet of Glass Produces Our Supply

F. T. D. Member

428 BROADWAY

**Owensboro, Ky.**

Members  
F. T. D.

**NANZ FLORAL CO.**

**RICHMOND, KY.**

Richmond Greenhouses.

M. S. Pontrich, Prop.

Good service to Normal School, Berea College, Irvine and nearby points.

Member F. T. D.

**AUGUSTA, KY.**

Victor H. Thomas

Deliveries to Georgetown and Ripley, Ohio

**Paducah, Ky. LEADING FLORIST**

**JOHN VAN AART**

50,000 Feet of Glass and Retail Store

**RICHMOND, VIRGINIA**

**Nosmiller**  
FLORIST  
115 E. Main St.  
Member Florists' Telegraph Delivery Association

**ROANOKE, VA.**

**FALLON, Florist**

Member Florists' Telegraph Delivery Ass'n

**Portsmouth, Va.**

Cotton The Florist, 333 High St.

**PETERSBURG, VA.**

MRS. ROBT. B. STILES, Florist  
Phone 910 1202 W. Washington St.

**LYNCHBURG, Va.**

J. J. FALLON CO. PROMPT SERVICE  
Member F. T. D.

**LYNCHBURG, Va.**

MISS McCARRON  
Member Florists' Telegraph Delivery

**STAUNTON, VA.**

Central Ave. and  
Lewis St.

**JOHN FALLON**

**NORFOLK, VIRGINIA**

**GEORGE, Inc.**

Member Florists' Telegraph Delivery Association.

**Covington, Ky.**

Member  
F. T. D.

ROBERT D. RUTTLE  
THE MADISON AVENUE FLORIST

**Charlottesville, Va.**

**LANKFORD'S** Orders solicited for  
University of Va.

# Telegraph Delivery Department

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**DETROIT MICHIGAN**

Orders given best of care by these five

**F. T. D. Members**

**J. Breitmeyer's Sons**  
1314 Broadway

**Fetter's Flowers**  
39 Adams Avenue E.

**Scribner Floral Co.**  
2740 East Fort St.

**G. H. Taepke Co.**  
WALTER G. TAEPKE,  
2730 Elmwood Ave.

**The L. Bomb Floral Co.**  
ALBERT POCHOLON, 815 Bates Street

*Yours For More Co-operation*

**DETROIT, MICH.**

**Peter F. Reuss & Co.**  
Shop 22 Broadway Market Bldg.

**JACKSON, MICH.** 1043-47 W. Ganson St.  
Members **A. W. Furnival & Son**  
F. T. D.

**JACKSON, MICH.**  
The oldest and only F. T. D. store in the heart of the city. **J. B. BLESSING**

**HILLSDALE, MICH.**  
Southern Michigan Points **O. A. STOLL** F. T. D. Member

**Kalamazoo, Michigan**  
**G. VAN BOCHOVE & BRO.**  
F. T. D. Orders Satisfactorily Filled.

**YPSILANTI, MICH.**  
DAVIS & KISHLER.  
At your service. 102 Michigan Ave.

**LANSING, MICHIGAN**  
**J. A. BISSINGER** MEMBER F. T. D.  
SINCE 1894, LANSING'S LEADING FLORIST.

**CHICAGO** **DETROIT**

**Central Floral Co.**  
"FLOWERS THAT LAST LONGER"  
35-37 Broadway, Detroit, Mich.  
132 N. State St., Chicago, Ill.  
CENTRALLY LOCATED  
OPEN EVENINGS AND SUNDAYS  
Members F. T. D.

**FLINT, MICH.** *Hasselbring* **FLORIST**  
MEMBER F. T. D.

**Grand Rapids, Mich.** Member F. T. D.  
Cut Flowers, Floral Designs and Potted Plants **H. W. ALLERSMA**

ren, O., was in Pittsburgh last week and reports business improving. H. J. H.

## CLEVELAND, O.

### The Market.

A slight change in business was noticed last week, with an increased demand for stock, while the quantity of good stock has been decreasing steadily. The early part of last week brought cold, rainy weather, but the latter part of the week was clear. Although the clear nights brought two or three slight frosts, the latest reports are that they did not do much damage. The first mums made their appearance and were good. Asters are all gone, but dahlias are still coming strongly and if a heavy frost does not catch them they will be the mainstay of the market this week.

One thing in particular was noticed in the wholesale market which is a sure indication of stock getting scarcer, and that was the appearance of several new faces on the market that have not been seen there all summer, and naturally, they now expect to get just what they need when stock is scarce. Carnations are still small and short-stemmed, but roses are of fine quality, although not nearly in large enough quantity to supply the demand. Violets have made their appearance in small quantities. In the other outdoor stock there is not much to be seen that is good in quality. Calendulas, snapdragon, gaillardias, zinnias, marigolds and cockscomb are the principal varieties.

### Various Notes.

William L. Rock, of Kansas City, was a visitor in town.

Frank Williams, of the Cleveland Cut Flower Co., is away on another fishing trip to Canada.

E. A. Wilhelmy has a new Dodge delivery car.

A. C. Fox held a garden show at his new store last week.

Mr. and Mrs. R. M. Curtis, of Ravenna, O., were recent visitors.

W. A. R.

**MICHIGAN**  
ORDERS WILL BE CAREFULLY CARED FOR BY  
**HENRY SMITH FLORAL CO.**  
INCORPORATED  
**GRAND RAPIDS**  
WHOLESALE AND RETAIL FLORIST  
Member F. T. D.  
200,000 FEET OF GLASS DEVOTED TO FLOWERS AND PLANTS

**GRAND RAPIDS**  
**ARTHUR F. CRABB**  
F. T. D. Member. 13 Jefferson Ave., S.  
Serving all West Michigan Towns.

**VAN AKEN BROS. & SONS**  
LEADING FLORISTS  
**COLDWATER, MICH.**  
**ELKHART, IND.**  
COVER MICHIGAN and INDIANA POINTS  
Orders promptly and carefully taken care of  
Members F. T. D.

**IONIA, MICHIGAN**  
CENTRAL MICHIGAN PIKE  
FLOWER, VEGETABLE and FRUIT FARM  
Leading Florist for Ionia and Montcalm Counties  
Greenhouses 1 Mile East of City  
Flower Shop, 204 West Main Street  
MEMBER F. T. D. **BYRON L. SMITH**

**STURGIS, Mich.** *Veget's Flowers* **Coldwater, Mich.**  
Member F. T. D. All So. Mich. points

**J. B. GOETZ SONS**  
**SAGINAW, MICH.**  
OR ANY CITY IN MICHIGAN

**SAGINAW, MICH.**  
SUNSHINE • GEO. A. WITHERIDGE, Prop.  
FLOWERS • 416 West Genesee Avenue

**PORT HURON, MICH.**  
**ASMAN, LEADING FLORIST**  
Prompt Delivery

**Ann Arbor, Mich.** Member F. T. D.  
**BLUMAIZE BLOSSOM SHOP**

**OWOSSO, MICH.**  
OWOSSO FLORAL CO.  
C. Marcus And rson, Prop. Member F. T. D.

**MT. PLEASANT, MICH.**  
Member F. T. D. **Walter W. Caple**

**Battle Creek, Michigan**  
**S. W. COGGAN, Florist, 25 E. Main St.**  
Member of Florists' Telegraph Delivery



# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

**DECATUR,**  
ILLINOIS  
**DAUT BROS.**

F. T. D. 120 E. Prairie St.

**JOLIET FLORAL CO.**  
507 E. Jefferson Street JOLIET, ILL.  
All points in Will County and Vicinity

**CENTRALIA, ILL.**  
J. W. ROSS We serve the following Illinois towns, direct train service: Mt. Vernon, Wayne City, Fairfield Sesser, Christopher, Herrin, Ashley, Carbondale, Nashville, Oakdale, Coulterville, Sparta, Salem, Odin, Sandoval, Carlyle, Patoka, Kinmundy, Farina.  
F. T. D. Member.

**QUINCY, ILL.**  
H. A. GENTEMAN  
Member Florists' Telegraph Delivery Association  
For Northeastern Missouri and Central-western Illinois.

**Quincy, Ill.** HECKENKAMP, Member F. T. D. Quincy's Leading Florist  
Western Illinois, Northeastern Missouri and Southwestern Illinois.  
40,000 feet of glass.

**CENTRALIA AND SOUTHERN ILL.**  
THE WEBSTER GREENHOUSES  
Member Florists' Telegraph Delivery

**GALESBURG, ILL.**  
I. L. PILLSBURY—For Central Ill.  
Member Florists' Telegraph Delivery Association

**GALESBURG, ILL.**  
H. F. DRURY All orders filled promptly and carefully.

**DE KALB, ILL.** Northern Illinois Southern Wisconsin  
J. L. JOHNSON  
Your order will receive our prompt and careful attention

**EL PASO, ILL.** El Paso  
Central Illinois—Quick Service Carnation  
General Line of Cut Flowers Co. (Inc.)

**KRUG FLORAL CO.**  
ALTON, ILLINOIS Branch Store Granite City, ILL.

**PEORIA, ILL.** 423 Main St  
LARGE GREENHOUSES Member F. T. D. CHAS. LOVERIDGE

**SPRINGFIELD, ILL.** 217 South Fifth Street

Good Service  
Backed by Large  
Greenhouses

*A. C. Brown*  
MEMBER F. T. D.

**SPRINGFIELD, ILL.**  
Hembreiker & Cole, Springfield's largest retail florists  
Members Florists' Telegraph Delivery Association

**BRINKERHOFF GREENHOUSES**  
SPRINGFIELD and CENTRAL ILLINOIS  
Member Florists' Telegraph Delivery Association  
Best and Prompt Service Always

**JACKSONVILLE, ILL.**  
JOS. HEINL & SONS  
Largest Growers in Central Illinois.

**DIXON, ILL., and NORTHERN ILL.**  
We can and will be glad to serve you  
Member F. T. D. **Dixon Floral Co.**

**U. J. VIRGIN**  
838 Canal St., NEW ORLEANS, LA.

**BATON ROUGE, LA.**  
THE ROSELAND FLORIST  
MEMBER F. T. D.

**BALTIMORE, MD.**

The Market.

The dahlia season came to a sudden close on Thursday, October 13. A killing frost visited Baltimore and surrounding territory. Only the day before, dahlias in the wholesale houses were found of the finest quality on every hand and far more than could possibly be used. Roses continue to improve in quality. During the first part of the week they dragged a little, owing to the glut of dahlias, but made a good recovery toward the end of the week. Mums, especially outdoor varieties, were plentiful. Some fine ones were to be had last week, but now it looks as though there would be a scarcity of good pink. Yellow and white were never better.

Smilax is not to be had, but asparagus can be had in any quantity desired.

Club Meeting.

Monday, October 10, the regular meeting of the Florists' Club was held. There were the new officers to elect, and while this was only a form, as the nominations of the previous meeting were equal to election, yet Joseph Merritt was the man who succeeded Robert L. Graham, Jr., as president, and the boys were out in force to give him a rousing send-off. In thanking the club for the honor bestowed upon him, Mr. Merritt said that during the coming year he would not only endeavor to follow the work of his predecessors in putting Baltimore on the map, but would do everything in his power to make its present

**NEW ORLEANS**

MEMBER OF THE F. T. D. *Scheinuk* We Cater to the Best Trade  
2600 ST. CHARLES AVENUE

Quality and Promptness  
Members F. T. D.  
**NEW ORLEANS, LA.**  
The Avenue Floral Co.  
842 ST. CHARLES AVENUE

**NEW ORLEANS, LA.**  
CHAS. EBLE  
OLDEST FLORIST SOUTH  
121 BARONNE STREET  
Member Florists' Telegraph Delivery.

*D. E. Ruch*  
FLOWERS THAT ARE DIFFERENT  
LOUISIANA — TEXAS — ARKANSAS  
SHREVEPORT, LA.

WIRE YOUR ORDERS TO  
HARRY PAPWORTH  
The McJannet Ridge Nursery Co. Ltd.  
FLORISTS  
135 Carondelet St.  
**NEW ORLEANS**  
ROSES ORCHIDS VIOLETS F.T.D.

**New Orleans, La.** Day and Night Service  
Flowers of Superior Quality  
**Frank J. Reyes & Co.**  
525 CANAL STREET Prompt Delivery

**New Orleans, La.** Wire your orders to  
**The Flower Shop**  
108 Baronne Street  
HENRY SCHEUERMANN, Prop.

**LAKE CHARLES**  
AND SOUTHWEST LOUISIANA  
Member F. T. D. CHAS. D. OTIS

# Telegraph Delivery Department

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## CHICAGO

Send Your Orders to  
WILLIAM J. SMYTH

## SMYTH

Member Florists' Telegraph Delivery Association

3101 to 3109 Michigan Ave.

EVANSTON, ILL.  
Also in the Loop

**Henry Wittbold AND SON**  
CHICAGO  
75 E. Adams St.

## CHICAGO

Quick deliveries anywhere on the South Side or in the City's Southern Suburbs.

STORE AND CONSERVATORIES  
7045 STONY ISLAND AVE.

**John A. Michal**  
FLORIST

## PEACOCK'S FLOWER SHOP

HERBERT STONE, Mgr. Member F. T. D.

4013 Milwaukee Avenue, CHICAGO

## CHICAGO

For quality, service and supreme efficiency

**Jackson Floral Shop**

Member F. T. D.

Established 1912 748 East 63rd Street

## OTTAWA, ILL.

**LOHR'S GREENHOUSES**

Fancy Cut Flowers and Blooming Plants.

Good R. R. Service. Orders filled promptly.

## OAK PARK, ILL.

**William Palmer**

FLORIST

AVENUE STATE BANK BUILDING  
Member F. T. D.

## FREEPORT, ILL.

**Bauscher Bros. Floral Market**

Established 1868. Incorporated 1920.  
We are the largest growers in the northwest.  
1,000,000 square feet of glass. All orders receive careful attention and prompt delivery.

## PRINCETON, ILL.

**W. E. TRIMBLE GREENHOUSE CO.**

For Central and Northern Illinois  
Members F. T. D.

position more conspicuous. This, he said, was not a one-man job, but he looked to every member of the club to play the game in a sportsmanlike manner.

Robert W. Johnston, who succeeds Mr. Merritt as vice-president, made a happy address, as did the remaining newly elected officers. A. G. Fiedler, the treasurer, spoke concerning the finances of the club. Harry Wagner said he was too busy collecting dues to make a speech, while C. M. Wagner made some inquiries as to how long a librarian had to serve before he was entitled to a pension. Then the question of a banquet came up. This will not only be in honor of the new administration, but also in honor of our delegates to Toronto. At this banquet the first gun is going to be fired for the F. T. D. business meeting for 1922.

The members of the committee in charge of the banquet are Robert W. Johnston, chairman; Joseph S. Merritt, William E. McKissick, William F. Ekas, William Bauer, H. Clay Primrose and R. A. Vincent.

### Various Notes.

Robert L. Graham, Jr., Charles Feast, Mr. and Mrs. W. J. Johnston, and Mr. and Mrs. Isaac H. Moss arrived home from Toronto Friday, October 14, and talk of nothing but the F. T. D. business meeting. To say that they are enthusiastic is putting it mildly. They are loud in their praise of Charles H. Grakelow, of Philadelphia, and William F. Gude, of Washington, for the splendid manner

## OAK PARK, ILL.

**Madison Street Florists**  
OAK PARK'S LEADING FLORISTS  
813 to 821 Madison St.  
Oak Park, Austin, River Forest and Maywood

## OAK PARK

and all western suburbs of Chicago  
**A. H. SCHNEIDER**

Member  
F. T. D.

1048 Lake Street  
OAK PARK, ILL.

**Oak Park, Ill. Avenue Flower Shop**  
Flowers and Plants. Good Quality Prices Reasonable  
Phone 849. 811 Lake Street

## ELGIN, ILL.

MEMBER  
F. T. D.

158 DU PAGE STREET

GEORGE SOUSTER

**MOLINE, ILL.** Phone Moline 115  
1829 15th St. Place **WM. H. KNEES & SONS**

**AURORA GREENHOUSE CO., AURORA, ILL.**  
Our Service is the Best.

**Aurora, Ill., and Vicinity**  
**IOS. M. SMELY** PHONES 147

**Highland Park, Ill.**  
HIGHLAND PARK GREENHOUSES  
Established 1894. Members F. T. D.

**ROCKFORD, ILL., and Vicinity**  
ROCKFORD FLORAL CO.  
103 West State Street  
Prompt deliveries to ROCKFORD COLLEGE

**ROCKFORD, ILL., and Vicinity**  
**SWAN PETERSON & SON** Member F. T. D.  
Corner E. State and Longwood Streets

**PONTIAC, ILLINOIS** Members F. T. D.  
Flowers of all kinds in their season. **W. J. MILLER & SON**

**Streator, Ill. THORNTON'S FLOWER SHOP**  
F. T. D. FLORIST Quality is Our Hobby

**WHEATON, ILL.,** Just west of CHICAGO.  
OTTO F. MAU

**PEKIN—PEORIA**  
All Orders Receive Personal Attention  
**GEO. A. KUHL, PEKIN, ILLINOIS**

# Telegraph Delivery Department

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CHICAGO— 77-79 East Madison St.  
**A. LANGE, Florist** Phone Central 3777

*Alpha Floral Company*  
 Northwest corner  
 Wabash Avenue and Adams Street

CHICAGO  
 THE HOMES OF FLOWERS

Our Motto  
 "SATISFACTION, QUALITY and SERVICE"

*Johnson & Cronin's*  
**FLORISTS**  
 S.E. Cor. 47th St. and Lake Park Ave.

  
 THE UNEQUALLED FACILITIES OF THE  
**E. WIENHOEBER CO.**  
 22 E. ELM ST., CHICAGO  
 Are available to the trade in filling all orders.  
 MEMBER F. T. D.

CHICAGO

2132-2134  
 Michigan Avenue  
 Member F. T. D.

*Samuelson*  
**Florist**

Orders  
 Carefully  
 Executed

EVANSTON, ILL.

1614 Sherman Ave.

TWO STORES

Catering to the best trade in Chicago's Rich North Shore Suburbs.

MEMBER F. T. D.

WILMETTE, ILL.

1161 Wilmette Ave.

JOHN WEILAND

*Johnson & Jensen*  
**FLORISTS**  
 Chicago  
 Deliveries made to  
 any part of the city  
 and suburbs. Ser-  
 vice is our motto.  
 1924 E. 71st St.

GEORGE  
**FISHER & BRO.**  
 183 N. WABASH AVE.  
 CHICAGO

MEMBER F. T. D.  
  
**Wittbold**  
**FLORIST**

GEO. WITTBOLD CO.  
 Established 1857

745 Buckingham Place CHICAGO  
 L. D. Phone 1112 Graceland  
 NO BRANCH STORES

CHICAGO, ILL.  
 CONGRESS FLOWER SHOP  
 T. C. FOGARTY, Mgr.  
 520 S. Michigan Ave. Congress Hotel

Flowers  
 for all  
 Occasions  
*Clody's*  
**FLOWER SHOP**  
 Tel. Lake View 1121  
 3912 North Clark St., CHICAGO

Send Your CHICAGO Orders to  
**H. N. BRUNS**  
 Best Equipped Retail Store on the  
 West Side  
 3040 W. Madison St., CHICAGO, ILL.

MEMBER  
 F. T. D.  
  
**CHICAGO**  
 ESTABLISHED  
 1865  
 4617 GRAND BLVD.  
 We cater  
 to those  
 who  
 require  
 the best.  
 Prices  
 reasonable

in which these men stood by them in  
 their fight to land the convention for  
 next year.

Ferdinand Guerth and Louis Glick  
 have formed a partnership to conduct a  
 commission house at 510 St. Paul street.  
 Both of these young men are live wires  
 and their friends in both branches of the  
 business are legion. Tate.

## BOSTON NOTES.

(Continued from a forward page.)

### Flower Growers' Association.

The New England branch of the  
 Flower Growers' Association met Octo-  
 ber 8 at the Hotel Bellevue, Beacon  
 street. Some of the local leaders were  
 absent, being en route to Toronto, and  
 a driving rain storm frightened others  
 away, but the meeting, nevertheless, was  
 a good one, being of the constructive  
 type, and the oratory was not of the  
 vapid, meaningless kind. After an ex-  
 cellent dinner had been enjoyed, Thomas

CHICAGO  
**SWANSON, The Florist**  
 GREENHOUSES: STORE:  
 7302 N. Western Ave. 6973 N. Clark St.  
 Well located to handle North Shore orders.  
 Member F. T. D.

*Engel*  
**Florist**  
 CHICAGO  
 THE PALMER  
 HOUSE FLORIST  
 17 EAST  
 Member F. T. D. MONROE ST.

CHICAGO  
 Avondale Flower Shop John J. Walsh, Prop.  
 3182 Milwaukee Ave.

CHICAGO  
**O'LEARY—Florist**  
 369 East 47th Street  
 Member F. T. D.



# Telegraph Delivery Department

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**Ft. Wayne, Ind.**

**W. J. & M. S. VESEY**

2602 THOMPSON AVE.

150,000 feet of glass devoted to fine  
Roses, Orchids and Carnations.

Prompt and Careful Service.

MEMBER F. T. D.

FLICK FLORAL CO., 207-209 W. Berry St.

In the Heart of the City.

**Fort Wayne, Ind.  
and VICINITY**

Largest Cut Flower Shop in the State.

65,000 feet of glass devoted  
to Plants and Cut Flowers.

F. T. D.

**BEYER FLORAL SHOP**

108 E. Jefferson Street  
SOUTH BEND, INDIANA

Daily deliveries to Notre Dame University and St. Mary's Academy. Also close connections with Niles, Berrien Springs, St. Joseph, Mich.; New Carlisle, Michigan City, La Porte, Elkhart, Goshen, Warsaw, Ind.

**SOUTH BEND, IND.** 138 So. Michigan St.

**WILLIAMS THE FLORIST**

South Bend's Leading Florist

Daily deliveries to St. Mary's Academy and Notre Dame University. Orders filled for Northern Indiana and Southern Michigan.

**A Card This Size**

Costs only \$1.25 per Week  
on Yearly Order

It would keep your name and your specialty before the whole trade.

A half inch card costs only 62½¢ per week on yearly order.

**Quality Flower Store**

Large Greenhouses of our own; centrally located

We guarantee satisfaction in service,  
quality of flowers, and price

**FORT SMITH, ARKANSAS**

**HOT SPRINGS, ARK.**

**The Flower Shop** 866 Central Avenue

**Helena, Ark.** Nearest Florist in State 150 miles

**BALL FLORAL COMPANY**

**PINE BLUFF, ARK.**

**DAVIS FLORAL CO.** MEMBER F. T. D.

**GEORGE RYE, Some Florist**

**THE PLAZA** Ft. Smith, Ark.  
F. T. D.

**Indianapolis, Ind.**

241 MASSACHUSETTS AVENUE

**Bertermann Bros Co.**

LEADING FLORISTS

Members Florists' Telegraph Delivery Assn.

Established 1859

**A. WIEGAND'S SONS CO.**

1610 to 1620 North Illinois Street

**INDIANAPOLIS, IND.**

Indiana's oldest, largest and most complete  
retail establishment.

Member Florists' Telegraph Delivery Association.

**Noblesville, Ind.**  
**Meikel & Warner** MEMBER F. T. D.

**TERRE HAUTE, IND.**

**COWAN BROS. & CO., Florists**

Established 1894 Twenty-first and Spruce Sts.

Roland, who acted as presiding officer, welcomed the members and introduced Major P. F. O'Keefe as the speaker of the evening.

This gentleman spoke in an unusually eloquent and convincing way for more than an hour and held the close attention of his audience. He was warmly applauded at the close. Speaking of his own large business, Mr. O'Keefe said that while he was away a great deal, nevertheless, he contrived to be present two evenings at the Y. M. C. A. to study automobile engines. He said that he intended to keep it up, as the knowledge gained would be invaluable, if contracts for certain automobile parts were placed with his firm. Advertising he would class as the application of common sense to one's selling problems. He said among other things that it may take a drop of ink to make a million think and that the slogan, "Say It with Flowers," is now international and is appreciated in London, England. He said that it is a subtle, not a mandatory slogan and that the florists of the country have done comparatively little to uphold the slogan; in conservative Boston, some of the retailers refuse even to use the slogan, as one firm started it ahead of them. These petty jealousies, Mr. O'Keefe said, were the bane of Boston's retail trade and those using the slogan continued to forge ahead of the fraction who preferred to trail in the procession of business. Many large businesses are still groping for a good catalogue slogan, said Mr. O'Keefe, and would willingly pay a big sum to secure one; coöperation is necessary and individuals would suffer without it; florists would make more money if they would but work together; the growers of flowers are in the same position as the manufacturers; the latter drive the buyers to the retailers. At present the retailers and not the growers do the advertising, according to Mr. O'Keefe; gluts could be satisfactorily handled if a committee of growers, retailers and wholesalers would but collaborate; a fundamental which can not be overlooked is that any business, flower selling included, will ad-

Member F. T. D.

Phone: Canal { 1932  
1933

**H. W. SHEPPARD**

FORMERLY HILL FLORAL CO.

**FLOWERS OF QUALITY**

Arranged in a Highly Artistic Manner

Service Unexcelled  
Your Patronage Solicited

532-534 Race Street

**CINCINNATI, OHIO**

**CINCINNATI**

**FRANK A. VOLZ**

Dina Avenue Sta. L.

Most Centrally located to the suburbs

**KOKOMO, IND.**

**COLES' FLOWER SHOP**

MEMBER F. T. D.

**KOKOMO, IND**

**KELLY'S GREENHOUSES**

Good Stock Good Work Good Service

**TERRE HAUTE, IND.**

129 SOUTH SEVENTH STREET

**JOHN G. HEINL & SON**

**Terre Haute, Ind.**

118 So. 6th  
Street

**M. B. & C. E. Stover**

**VINCENNES, IND.**

**PAUL C. SCHULTZ CO.**

Member Florists' Telegraph Delivery.

**ATTICA, IND.**

And all Surrounding Cities :: Attica Floral Co.

**LOGANSPOUT, IND.**

**PERSHING—Florist** Prompt Service.  
Member F. T. D.

**BLOOMINGTON, IND.**

**ELLIS FLORAL CO.**

Members F. T. D.

**Marion, Ind.** MARION FLORAL CO.

Member Florists' Telegraph Delivery Ass'n.

**Colonial Flower Shop** Lillian C. Tom  
MGR.

302 S. MAIN  
STREET

**GOSHEN, IND.**

**RICHMOND, INDIANA**

**FRED H. LEMON & CO.**

Florists and Decorators Send us your orders

**RICHMOND, INDIANA**

AND VICINITY

Member F. T. D.

**G. R. GAUSE**

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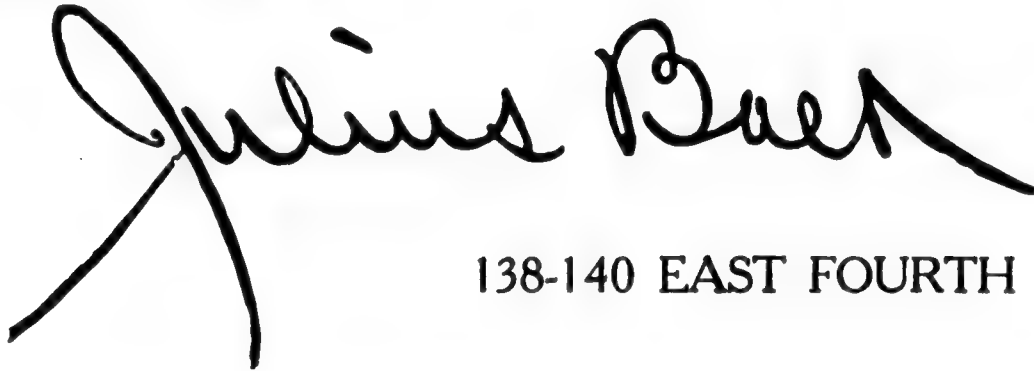
## QUALITY plus SERVICE!

I Want Your F. T. D. Business  
in

# CINCINNATI

To mention Flowers is to think of

Member of  
F. T. D.



138-140 EAST FOURTH STREET

Ten-Minute Service to Covington, Newport, Bellevue and Dayton, Ky.

CANADA'S FLORIST

*Dunlop's*

8-10 W.  
Adelaide  
Street  
Toronto

Member Florists' Telegraph Delivery Association

London, Ont., Can.

J. GAMMAGE & SONS, Ltd.

"The House of Flowers"

All Orders Carefully Executed

Members Florists' Telegraph Delivery Ass'n.

Edmonton, Alberta

WALTER RAMSAY, Ltd.

The only Florist in the district growing  
own cut flowers.

Member F. T. D.

CANADA

JOHN CONNOR CO., Limited  
HAMILTON, ONT.

Members Florists' Telegraph Delivery Ass'n

WINNIPEG, Member  
MANITOBA Florists'  
Telegraph  
Delivery

R. B. Ormiston

96 Osborne Street

VANCOUVER, B. C.

BROWN BROS. & CO., Ltd.

48 HASTINGS STREET, E.

FOR ALL BRITISH COLUMBIA ORDERS

Members Florists' Telegraph Delivery Assn.

*McKenna*

Largest  
Retailers  
in  
Canada

Cor. St. Catherine and Guy Sts.  
9 St. John St., QUEBEC, CAN.  
Member Florists' Tel. Delivery

Montreal

SCRIM'S, FLORIST  
OTTAWA, CANADA

Saskatoon, Sask., Can.

Victoria Nursery The Quality Florists in  
the Center of the west.

St. Catharines, Ont.

Robt. L. Dunn 104 Queenston Street  
Member F. T. D.

Winnipeg, Man., Can.

THE "KING" FLORIST

Member  
F. T. D. 270 Hargrave St.

TRURO, NOVA SCOTIA  
CANADA.

Member  
F. T. D. SUCKLING & CHASE, Ltd.

Montreal, Que., HALL &  
ROBINSON

825 St. Catherine St., W. MEMBER  
F. T. D.

REGINA, SASK., CANADA

REGINA FLORIST CO., Ltd.  
SPECIAL ATTENTION TO F. T. D. ORDERS

VICTORIA, B. C.

Brown's Victoria Nurseries, Ltd.

618 VIEW STREET

Victoria's Leading Florist

VANCOUVER, VICTORIA,  
B. C. B. C.

A. J. WOODWARD  
BON VOYAGE ORDERS my specialty

vance in proportion to the judicious ad-  
vertising it does; growers should surely  
be willing to pay one per cent of their  
receipts into a fund to advertise the  
business, as was being done elsewhere.

A long and animated discussion fol-  
lowed Major O'Keefe's talk, in the  
course of which the best methods to

# Telegraph Delivery Department

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MEMBER F. T. D.

YOUNGSTOWN, O.

HARRY C. WALTHER

29 WEST WOOD STREET

WELL EQUIPPED TO HANDLE YOUR ORDERS

EGGERT N. ZETLITZ

THE LEADING FLORIST

209 West Market Street

LIMA, OHIO

Member of Florists' Telegraph Delivery

Zanesville, O.

C. L. HUMPHREY

Has the best facilities for filling your orders.  
Member Florists' Telegraph DeliveryHutchinson,  
KansasMember Florists'  
Telegraph Delivery

Leavenworth, Kan.

506 Delaware St. Leavenworth Floral Co.

Leading Florist  
819 KANSAS AVENUE  
TOPEKA, KANSAS  
Member F. T. D.

MRS. LORD'S FLOWER ROOM

112 W. 8th Ave., TOPEKA, KAN.

Member Florists' Telegraph Delivery.

MANHATTAN, KAN.

THE MARTINS

Member F. T. D.

T. S. MARTIN, Prop.

WICHITA, KANSAS Shipments for Kansas  
and Oklahoma

W. H. CULP &amp; COMPANY

Quality Flowers

Personal Service

Members  
F. T. D. A

ATCHISON, KAN.

The Atchison Seed and Flower Store Co.

MEMBER F. T. D.

Atchison, Kan. GROVES  
FLORAL CO.

Established 1893.

Member of F. T. D.

SALINA, KANSAS

LEIGHTON FLORAL CO.

Members Florists' Telegraph Delivery Ass'n.

ELDORADO, KANSAS

All mail and telegraph orders carefully filled  
ELDORADO FLORAL CO.F. T. D.  
FLORISTS

TOLEDO, OHIO

SCHRAMM BROS.  
1315 Cherry St.

TOLEDO, OHIO

Stock, Workmanship and Service first-class.  
Send us some orders and we will reciprocate.

HELEN F. PATTEN

907 Madison Ave.

Member F. T. D.

SUDER'

The Toledo, Ohio, Florists

A. A. SUDER, Proprietor

2941-3003 CHERRY STREET

TOLEDO, OHIO

METZ &amp; BATEMAN

221 Superior St.

Members F. T. D.

AMHERST, OHIO

SANDSTONE CENTER OF WORLD

LOUIS J. HENES, Leading Florist

ALLIANCE, O.

MEMBER  
F. T. D.

Woodman's Flower Shoppe

WE DELIVER IN SEBRING.

check or kill the increasing use of metal and wax flowers for Memorial day were discussed and many other problems pertaining to the trade. Among those taking part in the discussion were H. H. Bartsch, H. A. Ryan, Gordon Fisher, P. Fisher, W. H. Elliott, George C. Morse, Edward Ward, Frank Edgar, Gustave Thomann and W. N. Craig.

It was voted to hold another meeting October 29 and every grower of flowers and plants is urged in his own interests to attend and learn how he can increase his sales and improve his position. Let New England growers wake up and come out and give us a rousing meeting October 29.

An Attractive Garden.

The finest and most advanced feature at the men's style show held in Mechanics' building recently was the interesting and pleasing garden, which occupied the center of the main hall. It was designed and executed by the Houghton Gorney Co., the well known Boston retailers. A pretty rustic bridge, made of white birch, nicely elevated, passed over a pool of water of irregular outline, in which were to be seen various aquatic plants and birds. Gravel

WE LEAD

Whether for funeral, party or home, your order will be artistically prepared and delivered by that Zip-Zip Service for which our beautiful store is famous in

Columbus, O.

The Wilson Seed &amp; Floral Co.

Members of F. T. D.

Columbus, Ohio

GAY ST. FLORAL CO.

57 E. Gay St.

EXCLUSIVE FLORISTS

MARION, OHIO

5 railroads with good connections to all parts of state  
A GOOD SELECTION OF FLOWERS  
ON HAND AT ALL TIMES.

BLAKE'S, 140 W. Center

ALLIANCE, O.

Member  
F. T. D.

522 S. Freedom Ave.

H. T. MILLER

LORAIN, OHIO

Member  
F. T. D.ARTISTIC  
WORK

F. G. CAREK, Leading Florist

Our Motto: "Anywhere; Any Time."

COLUMBUS, O., and Vicinity

THE MUNK FLORAL CO., Growers  
Can Fill All Retail Orders

COLUMBUS, OHIO

Say it with  
Flowers by  
Telegram116  
S. High St. Mission Flower Shoppe

Columbus, Ohio

Members  
F.T.D. Ass'n.

THE FRANKLIN PARK FLORAL CO.

Cut Flowers for Central Ohio

COLUMBUS, OHIO

Flowers  
for all  
occasions

Neil Flower Shop

Member  
F. T. D.  
Ass'n.

VAN METER FLOWER SHOP

SPRING and HIGH SPRINGFIELD, OHIO  
BEST FLOWERS FOR EVERY OCCASION

WARREN, OHIO

THE F. T. D.  
FLORISTS

ADGATE &amp; SON

WE GROW OUR FLOWERS



# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

NO ORDER TOO LARGE — NO ORDER TOO SMALL

**CLEVELAND** Member F. T. D. **The J. M. Gasser Co.**  
1006 EUCLID AVENUE  
WE ARE THE LARGEST GROWERS OF CUT FLOWERS IN OHIO

**Cleveland**



The most beautiful  
flower store in  
America

**The  
Jones-Russell Co.**  
Hanna Bldg., Cleveland  
Members F. T. D.

**AKRON, OHIO**  
**THE HEEPE CO.**  
EXCLUSIVE FLORIST

**Youngstown, O.** 27 S. Hazel Street  
Member F. T. D. **RYAN & CULVER**

**YOUNGSTOWN, OHIO**  
**The Pasy Shoppe**  
15 1/2 N. Phelps Street QUALITY AND SERVICE

**YOUNGSTOWN, OHIO**  
Central Flower Shop GUS CARAVASIOS, Mgr.  
107 MARKET STREET

**Ironton, Ohio** RELIANCE SEED CO.  
TRI-STATE FLORISTS  
Southern Ohio, Kentucky, West Virginia

**Bowling Green, Ohio**  
BRIGHAM'S FLOWER STORE  
174 South Main Street

**MARIETTA, OHIO**  
HAVE OUR OWN GREENHOUSES  
N. KIGER

**ASHTABULA, O.**  
ASHTABULA FLORAL CO.  
Ernest E. Tong, Mgr. 137 MAIN STREET

**Kirchner's for Cleveland**  
Member Florists' Telegraph Delivery  
ADDRESS  
**KIRCHNER'S FLOWERS**  
6701 Quincy St. CLEVELAND, Ohio

**CLEVELAND, OHIO**  
**Wm. H. Temblett**  
FLOWERS  
Member F. T. D. 10313 Euclid Avenue

**CLEVELAND, O.**  
**BRAMLEY & SON** Store and Greenhouses  
1181 E. 71st St.

**Elyria, Ohio** LORAIN, OHIO  
**THE L. C. HECOCK FLORAL CO.**  
Member Florists' Telegraph Delivery Association

paths led to the bridge, which was the central figure of the garden. Near each of the four corners rose white pines twenty feet high, with the lower limbs removed, so that they would not obstruct the view; lower growing plants covered the base; a neat arbor-vitæ hedge enclosed the whole garden and verdant lawns covered a good part of the whole, with occasional judicious plantings, all of which were in extremely good taste. Moss-covered boulders were arranged about the pool to give an old-age effect. A feature which drew a crowd was a large floral clock, which recorded the time accurately. Paper flowers and immortelles were used for the base.

The whole garden was well conceived and great credit is due the firm for carrying it out so well. I hope the next time the firm constructs a garden it will be in Horticultural hall, so that more real garden lovers can see and admire it.

## Horticultural Society.

At a meeting of the nominating committee October 7 the following list of nominees for 1922 was adopted, to be voted upon at the annual meeting November 19, 1921: President, Albert C. Burrage; vice-president, for two years, Charles S. Sargent; trustees, for three years, Miss Marian R. Case, Harry H. Richardson, Richard M. Saltonstall and George C. Thurlow; trustee, for two years, John S. Ames; trustee, for one year, James Methven; nominating committee, Robert Cameron, William N. Craig, Nathaniel T. Kidder, Arthur T. Lyman and Loren D. Towle.

At a meeting of the board of trus-

**CLEVELAND, O.**  
5923 EUCLID AVENUE  
**WESTMAN & GETZ**  
FLOWERS and SERVICE  
Members Florists' Telegraph Delivery

**CLEVELAND, OHIO**  
**A. GRAHAM & SON**  
5523 EUCLID AVENUE  
Members Florists' Telegraph Delivery Ass'n

**DAYTON, OHIO**  
**Getlitz**  
AND VICINITY

**DAYTON, OHIO**  
ABBY AVE. GREENHOUSES  
E. E. Schaefer, Prop.  
Wholesale and Retail  
Largest Greenhouses in West Dayton

**DAYTON, OHIO**  
J. W. RODGERS  
Member F. T. D., Elks' Bldg., 3d and Jefferson Sts.

**Canton, O.** JOHNSTON'S  
Flower Shop  
HARRIS ARCADE  
Member Florists' Telegraph Delivery Ass'n.

**Upper Sandusky, Ohio**  
**B. E. CONSTIEN,** AT YOUR SERVICE

**STEUBENVILLE, OHIO**  
E. E. McCAUSLEN, Prop.  
**HUSCROFT'S FLOWER SHOP**

**XENIA, OHIO**  
Engle Floral Company

**NEWARK AND GRANVILLE**  
OHIO  
CHAS. A. DUERR  
Member Florists' Telegraph Delivery

**Kent Brothers** FLOWER SHOP  
Covers All Ohio Points Members F. T. D. Newark, Ohio.

# Telegraph Delivery Department

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## SEATTLE HOLLYWOOD GARDENS

SEATTLE'S LEADING FLORIST

Member Florists' Telegraph Delivery Ass'n.

1622 SECOND AVENUE

### LINCOLN, NEB.

1338 O Street

**FREY & FREY**  
WHOLESALE AND RETAIL

120,000 square feet of glass at your service

Trade Discount

Members of the Florists' Telegraph Delivery

### C. H. FREY

WHOLESALE AND RETAIL FLORIST

1133 O Street, LINCOLN, NEB.

Will Fill Orders for the West on Short Notice  
Trade Discounts First-class Stock

### A Card This Size

Costs only \$1.25 per Week  
on Yearly Order

It would keep your name and your specialty before the whole trade.

A half inch card costs only 62½¢ per week on yearly order.

### OMAHA, NEB. Member F. T. D.

JOHN H. BATH, The Careful Florist  
1804 FARNAM STREET

### OMAHA, NEBRASKA

Lee L. Larmon Fontenelle Florist,  
1814 DOUGLAS ST.

### Hess & Swoboda, Florists

Telephones 1501 and L 1582

1415 Farnam Street OMAHA, NEB.

### OMAHA, NEB. Member F. T. D.

Louis M. Rogers, 319 So. 16th St.

### Lewis Henderson, Florist

1507 Farnam Street OMAHA, NEB.  
Member Florists' Telegraph Delivery Ass'n.

**Hastings, Nebraska** Lohman Flower Shop  
Prompt Service  
Central and Western Nebraska  
Southern Kansas and Eastern Colorado

FOR ALL NEBRASKA ORDERS  
CENTRAL USE  
ED. WILLIAMS, Grand Island  
Competent Florist Railroad Center

### Lincoln, Neb. Flowers for All Occasions, from Cradle to Grave

CHAPIN BROS., Retail Florists



### Minneapolis

Minnesota

### Swanson's

Incorporated

912 Nicollet Avenue, offers the trade its unexcelled facilities for filling orders in

MINNEAPOLIS

### LINCOLN, NEB.

EICHE FLORAL CO.

1333 O STREET

138,000 ft. of glass 36,000 roses to cut from

### NORFOLK, NEB.

Norfolk Floral Co. Member F. T. D.

For all Northern Nebraska, Southeastern South Dakota and Northwestern Iowa.

tees of this society October 7 it was unanimously voted to award the George Robert White medal of honor for the year 1921 to Mrs. Louisa Yeomans King (better known as Mrs. Francis King), of Alma, Mich., in recognition of her service to horticulture in increasing the love of plants and gardens among the women of the United States, by her success as an organizer and manager of their garden club, by her public addresses and her books about gardening and by the example of her enthusiasm and industry.

J. G. Wilson, editor of the Orchid Review, London, England, was elected a corresponding member of the society.

#### New Market Stockholders.

The Boston Flower Exchange has added a considerable number of stockholders this fall and there is every indication of the exchange doing a record business. The names of the new stockholders are as follows: Eric R. Anderson, Waban Conservatories, salesman I. Merskey; Quidnick Greenhouses, Quidnick, R. I.; William Hannan & Sons, Dorchester; Thomas Pain, Dorchester, salesman B. J. McGinty; R. T. McGorum, Natick; Edward Nielander, Woburn; Anderson Bros., Woburn, salesman R. Koppelman; Terrace Hall Conservatories, Burlington; G. Borgland, Woburn, salesman R. McKone; Sharon Gladiolus Co., Sharon; Medfield Farms & Greenhouse Co., Medfield; Raymond

### ST. PAUL, MINN.

THE LARGEST STORE IN AMERICA

MEMBER F. T. D. ASS'N

The finest and largest stock west of Chicago  
Awake night and day looking for orders

HOLM &amp; OLSON, Inc., 20-22-24 W. 5th St.

### ST. PAUL, MINN.

AND VICINITY

GOLDEN MOON FLORISTS

6th and St. Peter Sts.

ALWAYS ON THE ALERT. Member F. T. D.

### DULUTH, MINN.

THE ONLY GREENHOUSES  
IN DULUTH OR SUPERIOR

Flowers delivered anywhere on the Iron Range

J. J. LEBORIOUS

### ROCHESTER, MINN.

Rochester Greenhouse Co.,

EMIL RIEPLE, Manager.

Rochester's only store having its own greenhouse.

Member F. T. D.

### MANKATO, MINN.

NEIL NEILSEN, Inc.

Member F. T. D. EXCELLENT SERVICE

Southern Minnesota, Northern Iowa,  
South Dakota.

### MANKATO, MINN.

THE WINDMILLER CO.

Flowers to all points on short notice.

Member Florists' Telegraph Delivery

### AUSTIN, MINN.

100,000 FEET  
OF GLASS.

A. N. KINSMAN, Inc.

### DULUTH FLORAL CO.

200 MILES in any direction. Duluth, Minn.  
We are the center of the great Northwest. Daily deliveries to SUPERIOR, WIS.

# Telegraph Delivery Department

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**SEATTLE**

**WOODLAWN  
FLOWER SHOP**

MAIN 0 663

1410 2nd Ave.

Beside  
Clemmer Theater

Telegraph Flower Business Doesn't "Just Grow"—  
There's a reason

PORTLAND, ORE.

**Clarke Bros'**  
**FLORISTS**  
200,000 Feet of Glass  
Established 20 Years

OAKLAND, CAL.

**SEATTLE**

1001-1003 Third Avenue

Finest Floral Studio  
in the Northwest

**Rosaia Bros**  
Members  
F. T. D.

**PORTLAND**

OREGON

354 Washington Street

MEMBERS OF THE  
F. T. D.  
**Martin & Forbes**  
Retailers  
and Growers

**SEATTLE**

FELIX ROSAIA

Prompt Delivery.  
Finest Stock.

1000 Third Avenue

**Yakima, Washington  
STATE FLORAL CO.**

We Grow Our Own Flowers

Telegraph Orders filled Promptly and Carefully  
Members F. T. D. Association

**SAN DIEGO, CAL.**

BOYLE & DARNAUD

F. T. D. Florists. We grow our own flowers.  
Telegraph orders carefully executed.  
Usual discount.  
Members Florists' Telegraph Delivery.

**YOUNG & LESTER  
Walla Walla, Wash.**

Established 1903  
50,000 SQUARE FEET OF GLASS  
MEMBERS F. T. D.

**Walla Walla Floral Co.**

WALLA WALLA, WASH.

Greenhouses, 902 South Ninth

Prompt deliveries of CUT FLOWERS or good  
DESIGN WORK anywhere in the West.  
Member Florists' Telegraph Delivery.

**San Pedro, Calif.**

HARBOR FLORAL CO.

MRS. ADA E. RIDLEY

Cut Flowers, Plants and Funeral Designs  
Phone 1137 333 SIXTH STREET

**California Florist  
TACOMA, WASH.**

Orders for Cut Flowers and Designs delivered  
anywhere in the United States and Canada.

**YAKIMA, WASHINGTON**  
ANNAVEE FLOWER SHOP, (Formerly  
QUALITY FLOWERS Bourn's)  
Artistic Arrangement  
Members Florists' Telegraph Delivery.

**FORSHAW, Florist**  
THE  
ROUND-UP CITY PENDLETON, ORE.

**EUGENE University Florist**  
ORE. All South and Southwestern  
Oregon points quickly reached

**TACOMA**  
SMITH FLORAL CO., 1112 Broadway

**Long Beach, Cal.**  
Member  
F. T. D. ART FLORIST 126 Pine  
Ave.

**LONG BEACH, CAL.**  
Lowe's Flower Shop, The Pioneer and  
Leading Florist  
Member Florists' Telegraph Delivery.

J. Leach, Attleboro; Garrison Hill Greenhouses, Dover, N. H.; Chester R. Coburn, Dracut, salesman W. A. Hastings; Mrs. E. S. Rumney, Stoughton; Robert R. Walker, Mansfield, salesman the Mann Co.; C. W. Freeman, North Reading, salesman M. Leibman; Patten & Co., Tewksbury, salesman George H. Noyes; Victor B. Olson, Taunton; John Marshall, Providence, salesman W. H. Carr.

## Various Notes.

The William H. Elliott & Sons Co. is marketing a splendid lot of bushy, well flowered and foliated chrysanthemum plants. Bon Ton, a yellow pompon is especially good. Some thousands are grown and they are the finest this firm has had in the thirty-eight years it has been growing pot mums. Singles, pompons and anemones, as well as the large-flowering types, are grown and they are well displayed at the firm's stall in the Coöperative Flower Market. Splendid Columbia, Premier, Madame Butterfly and other roses are coming in from the large greenhouse ranges at Woodbury, N. H. Large, handsome baskets of art fruits made of wax and offered at \$15 per basket are a feature in one window, with a background of crotons and gladioli. I noticed here a fine lot of tritomas and gardenias and quantities

**Monrovia, Cal.**

**C. A. BRUNGER**

You can depend on us  
for all orders for de-  
livery in this section. 239 Grand Avenue

**BERKELEY FLORIST**

(Oldest Established Flower Store in Berkeley)

2315 Telegraph Ave., Berkeley, Cal.  
R. T. MacDOUGALL, Prop.  
ROTARIAN FLORIST

**BERKELEY, CAL.**

THE FLOWERSHOP, A. H. GREGORY, Prop.  
2114 Center Street. Member F. T. D.

**BERKELEY, CAL.** MEMBER  
F. T. D.  
Curtis D. Shoemaker, Prop. NORTON, Florist

**POMONA, CALIFORNIA**  
POOLEY'S FLOWER SHOP  
Member Florists' Telegraph Delivery

**Redondo Beach, Calif.**  
AND VICINITY THE FLOWER SHOP  
Capitol Theater Bldg.



# Telegraph Delivery Department

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## LOS ANGELES

414½ SOUTH BROADWAY

MEMBERS  
F. T. D.

Send Your Orders to

## BROADWAY FLORISTS

## San Francisco

OAKLAND, BERKELEY and Vicinity

## CHAS. C. NAVLET CO.

THREE STORES:

423 and 427 Market Street.....SAN FRANCISCO, CALIF.  
917 Washington Street.....OAKLAND, CALIF.  
20 and 22 East San Fernando Street....SAN JOSE, CALIF.

## Los Angeles, Calif.

O. C. SAAKE, Florist

WE SOLICIT TELEGRAPH ORDERS  
REGULAR TRADE DISCOUNT  
215 WEST FOURTH STREET  
Member F. T. D.

## PASADENA, CAL.

SIEBRECHT'S HOUSE OF FLOWERS

HENRY A. SIEBRECHT, Jr., District Representative State of California.

Member F. T. D.

## LOS ANGELES

Every order given personal attention by

Westrem Garland Florists

404 SOUTH HILL STREET  
Member F. T. D.

## WOLFSKILL'S and MORRIS GOLDENSON

FLORISTS AND DECORATORS

Members F. T. D.

229 W. Third St., LOS ANGELES, CAL.

## LOS ANGELES, CAL.

REDONDO FLORAL CO.

218 West Seventh Street

Members of Florists' Telegraph Delivery  
A. KNOPF A. F. BORDEN

## Darling's Shop

"FLOWERS FOR HER"

208 West Sixth Street, LOS ANGELES, CAL.

Cut flowers or good design work by best artists  
and designers delivered anywhere in the west  
on receipt of mail or telegraph orders.

Members Florists' Telegraph Delivery Association.

## LOS ANGELES, CAL.

HOWARD & SMITH

NINTH AND OLIVE STREETS

You can depend on us for all orders for  
delivery in this section.

## LOS ANGELES, CAL. ATHLETIC CLUB FLORIST

Formerly California Cut Flower Co.

433 West 7th Street

Takes care of telephone and telegraph orders  
over the whole of Southern California.

Usual trade discount.

## The Alexandria Florist

Member of  
F. T. D.  
and S. A. F.



Hotel Alexandna  
Los Angeles,  
Calif.

## LICHTENBERG'S

913 West Seventh Street

## LOS ANGELES

Say It with Flowers

Member F. T. D.

of specimen cyclamens, begonias and  
other flowering plants.

At the extensive greenhouses, at Halifax, Mass., of the Halifax Garden Co., Manager Eber Holmes has all available space planted with flower crops in fine condition. Premier, Madame Butterfly, Ophelia, Columbia and Double White Killarney roses look fine, but Mrs. Frank Dunlop is a failure. Several large houses are devoted to carnations, and chrysanthemums are in splendid condition and now yielding a fine lot of flowers.

Galvin's new, well equipped and sumptuous back bay store on Boylston street, near Clarendon, opened last week and represents the last word in high-class flower stores. The new location is much better than the old one and the business life of Boston is rapidly drifting toward this center.

Carbone had the floral decorations at the home and church October 12 at Beverley Farms for the wedding of Miss Miriam Sears and James J. Minot. The decorations were extensive and beautiful.

The Sunday Herald of October 9 contained an interesting, illustrated article on the rock garden at the propagating grounds of the Arnold Arboretum, devoted to new and rare miniature growing plants, mostly coniferous, the bulk coming from China and Japan, although there are some of American origin.

W. N. Craig went to New York per the Metropolitan steamship line to attend the convention of the National Association of Gardeners. John F. Stewart, Robert Cameron and Mr. and Mrs. William Anderson, of South Lancaster, were among the others going.

S. J. Goddard and J. T. Butterworth journeyed per automobile to the F. T. D.

## Hollywood Flower Shop

HOLLYWOOD, CAL.

ARTISTIC WORK. MEMBER F. T. D.

Telegraph Orders Delivered to

LOS ANGELES OCEAN PARK  
SANTA MONICA VENICE

## Santa Barbara, Cal.

912 STATE STREET

GLEAVE'S FLOWER SHOP

ARTHUR GLEAVE, Prop.  
Choicest Cut Flowers and Floral Designs  
on short notice.  
Both Phones 1013

## PASADENA, CALIF.

WHITFORD'S, Florists

Member F. T. D.

343 East Colorado Street

We are the Largest Growers in this city.

## PASADENA, CAL.

342 East Colorado Street

Member  
of  
F. T. D.

*The Orchid*  
FLORIST

## PASADENA, CAL.

ELDRED FLOWER SHOP

Member Florists' Telegraph Delivery.

## RIVERSIDE, CALIFORNIA

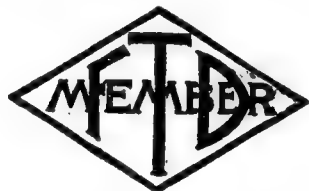
Florist to the Glenwood Mission Inn  
ORANGE BLOSSOM FLOWER SHOP

# Telegraph Delivery Department

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**SAN FRANCISCO**  
and Vicinity

**F. C. Jaeger & Son**  
141 Powell Street  
FLORISTS



In our new location we have unexcelled facilities for handling your orders.

**San Francisco**

AND VICINITY

Member Florists' Telegraph Delivery Association

Where F. T. D. Members will  
get the Greatest Satisfaction  
**Brown & Kennedy**

3091 Sixteenth Street

**SAN FRANCISCO, CAL.**  
**ART FLORAL CO.**

255 Powell Street

Best attention given your orders  
Members Florists' Telegraph Delivery

**San Francisco, California**

**SHELLGRAIN & RITTER**  
148 KEARNY STREET

Prompt attention given to all  
telegraphic orders

**San Francisco, California**

**ALBERT O. STEIN**

Flower Shop

1150 SUTTER STREET

**SAN FRANCISCO**

**JOSEPH'S**

Member F. T. D.

233-35 Grant Ave.

Ste mer and train packages our specialty.

**San Francisco**

**DARBEE'S**

1036 Hyde Street

LARGEST STOCK OF CHOICEST FLOWERS  
Members Florists' Telegraph Delivery

**SAN FRANCISCO**

**Podesta & Baldocchi**

224-226 Grant Avenue

Prompt and careful attention to orders from  
out-of-town florists.

Member F. T. D.

**SAN FRANCISCO**

252  
Mason Street

**Suzanne Floral Company**

**JULIUS EPPSTEIN,**

FLORIST AND  
DECORATOR

Flowers for All Occasions

Delivery Anywhere

Hotel  
St. Francis

**SAN FRANCISCO**

**BAKERSFIELD, CAL.**

Member  
F. T. D.

**CITY FLORAL SHOP**

Grace M. Delbridge

Flowers for All Occasions

**ALAMEDA, CALIF.**

**HAYASHI FLORAL COMPANY**

Member F.T.D. 2365 Santa Clara Ave. H. H. Kono, Prop.

convention at Toronto, leaving October 8.

Galvin's Park street store had a fine lot of the yellow pompon chrysanthemum Bon Ton, also excellent crotons, cibotiums and standard heliotropes.

M. C. Ebel and daughter, Miss Dorothy Ebel, of New York, visited W. N. Craig October 7 and they visited a number of the leading estates in Brookline and Jamaica Plain. W. N. C.

## SAN ANTONIO AFTER THE FLOOD.

San Antonio florists are rapidly recovering from one of the most destructive floods San Antonio has ever had. The establishments of but two florists were damaged to a considerable extent. The place of F. C. Suchy, 412 East Romana street, suffered the greatest loss. Here the water marks on the store show that the water came within three feet of the ceiling. As Mr. Suchy lives on the ground floor, his furniture and other valuables were badly damaged. Mr. Suchy himself narrowly escaped death by drowning. When he heard the water rising in the basement, he went down to close the refrigerator door. While closing the door his trousers became caught and, although he is a strong man, the water was up to his chin before he could extricate himself. He is now overhauling his entire store, repainting everything and getting ready for the heavy business which is anticipated for the fall and winter.

Mrs. G. Jung, 105 West Commerce street, finds her loss to be greatest in supplies and furniture, the water having risen about seven or eight feet in her store.

The flood was a heavy blow to San Antonio and the damage to property will run into millions of dollars, but the

**OAKLAND, CAL.**

**HOGAN & EVERS**

1439 Broadway

**THE BEST SERVICE**

**Yankton and Mitchell, S. D.**

We grow Roses, Carnations and all seasonable flowers. Floral emblems that are right. Give us your northwest orders. 160-page catalogue.

**Gurney Greenhouse Company**

**Mitchell, S. D.**

WM. DETHLEFS  
Leading  
Florist

Choice flowers and prompt service  
731 SOUTH MONTANA ST. Member F. T. D.

**Fargo, North Dakota**

**SMEDLEY FLORAL CO., Inc.**

We ship to all points in the Northwest

**Shotwell Floral Co.**  
Fargo, N. D.

Established over a quarter of a century

**Devils Lake, N. D. Minot, N. D.**

**VALKER'S FLORAL CO.**

Largest Greenhouses in the 'tate

**GRAND FORKS, N. D.**

Members  
F. T. D.

**GRAND FORKS FLORAL CO.**

Orders for North Dakota and Northern Minnesota

**GRAND FORKS, N. D.**

**McELROY'S FLOWER SHOP**

Orders for North Dakota and Northern Minnesota

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

## DENVER, COLORADO

MEMBER FLORISTS' TELEGRAPH  
DELIVERY ASSOCIATION

PARK FLORAL COMPANY

**DENVER** and all COLORADO  
and WYOMING  
**The Mauff Floral Co.,**  
1225 Logan Street.  
Member F. T. D.

**SALT LAKE CITY** Ship whole of UTAH, Central part  
of NEVADA and IDAHO  
**MILLER FLORAL CO., 10 East Broadway**  
MEMBER F. T. D.  
250,000 sq. ft. of modern glass. Unexcelled facilities. Prompt and courteous service always.

**DENVER, COLO., and WYO.**  
**CENTRAL FLORAL CO.**  
935 Fifteenth St.  
MEMBER OF F. T. D. Open Sundays  
and Evenings.

**CASPER, WYOMING**  
**CASPER FLORAL CO.**  
We deliver to all of  
Central and Northern Wyoming  
Western Nebraska and South Dakota.  
Members F. T. D.

**SALT LAKE CITY**  
We ship to  
Utah, Idaho, Nevada, Colorado and Wyoming  
**THE NATIONAL FLORIST of**  
145 S. Main Street, Salt Lake City, Utah

**DENVER, COLO.**  
**The Rockmont, Inc.**  
FOR FLOWERS  
Member F. T. D. 821 17th Street

**Cheyenne, Wyo.**  
"THE UNDERWOOD"  
FOR PROMPT AND FAITHFUL  
SERVICE

**SALT LAKE'S**  
**LEADING FLORIST**  
**ERNEST LAMBOURNE**  
67 South Main, Salt Lake City, Utah.

**Colorado Springs, Colo.**  
ORDERS CAREFULLY EXECUTED  
**PIKES PEAK FLORAL CO.**  
Wholesale and Retail  
Member Florists' Telegraph Delivery.

**CASPER, WYO.**  
"THE PALMS" FLORAL CO.  
ONLY THE BEST Members F. T. D. A.  
people are optimistic, and, even though  
they refused outside assistance, they are  
coöperating one with another and in a  
short time will have fully recovered.  
R. C. Kerr.

**SALT LAKE CITY**  
**Cramer Floral Co.** Established  
1884  
39 SO. MAIN STREET

**Colorado Springs, Colo.**  
**Frank F. Crump,** Wholesale and Retail  
Florist  
Member Florists' Telegraph Delivery Ass'n.

**BILLINGS, MONTANA**  
**HOPPER'S GREENHOUSE & NURSERY**  
Ornamental Shrubs and Bedding Plants,  
Cut Flowers and Designs.

**Denver** Bright Spot Greenhouses  
Cor. 5th Ave. & Josephine St.  
DOWNING & KASH, Proprietors

**BILLINGS, MONTANA** Billings Floral Co.  
The Leading Florist  
EASTERN MONTANA --- NORTHERN WYOMING  
Quality and Service 2816 1st Avenue N.

**THE PUEBLO FLORAL CO.**  
Pueblo Member F. T. D. 623 North Main Street  
Colorado, New Mexico and Western Kansas

**MISSOULA, MONT.**  
**GARDEN CITY FLORAL CO.**  
LARGEST GROWERS IN WESTERN MONTANA

**PUEBLO, COLORADO**  
**ALPHA FLORAL CO.**  
PROMPT DELIVERY FINE STOCK

**MISSOULA, MONT.**  
**ANDERSON GREENHOUSE**  
For all towns in Western Montana

**TRINIDAD, COLO.**  
**J. R. BARKER** Trinidad Floral Store  
Masonic Building

**State Nursery & Seed Co.**  
**Helena, Mont.** Cut Flowers for any  
Part of the Northwest  
Only the Best. Members F. T. D. Ass'n.

**Trinidad, Colo.** The only Greenhouse  
in this section.  
**THE PARK FLORAL CO.**  
Members F. T. D.

Send your orders for Eastern and Southern Montana  
to **M. LANGOHR, F. T. D. Florist**  
BOZEMAN, MONTANA.

**FORT COLLINS, COLO.**  
**ESPELIN FLORAL COMPANY**  
Member Florists' Telegraph Delivery Ass'n

**Wallace, Idaho** Member  
F. T. D.  
Prompt service to North Idaho  
and Western Montana Points. **C. E. SMITH**

**SHERIDAN, WYO.**  
**SHERIDAN GREENHOUSE CO.**  
Plants and Flowers

**Buffalo, N. Y.**—The Rev. J. Storer, 666  
Humboldt parkway, is now engaged in  
growing gladioli and irises for the  
wholesale and retail trade. He was com-  
pelled to leave the ministry on account  
of poor health.

**New Philadelphia, O.**—The Endres  
Floral Co. is adding two houses, one  
50x200 and one 21x200, both to be  
planted with roses. This addition will  
nearly double the size of the range. One  
house will be ready this fall, the other  
completed in the spring.

Steamer	From	To	Sails
Orduna	New York	Hamburg	Oct. 22
New Amst'am	New York	Rotterdam	Oct. 22
Baltic	New York	Liverpool	Oct. 22
Lafayette	New York	Havre	Oct. 22
Caronia	New York	Gibraltar	Oct. 22
Cameronia	New York	Glasgow	Oct. 22
Dakar Maru	Seattle	Kobe	Oct. 25
Roussillon	New York	Havre	Oct. 25
Aquitania	New York	Sou'ampton	Oct. 25
Cretic	Boston	Genoa	Oct. 28
Katori Maru	Seattle	Hongkong	Oct. 28
Noordam	New York	Rotterdam	Oct. 29
Lapland	New York	Antwerp	Oct. 29
Cedric	New York	Liverpool	Oct. 29
Saxonia	New York	Danzig	Oct. 29
La Lorraine	New York	Havre	Oct. 29



**Mist Gray**  
Milwaukee Made

# Cut Flower Boxes

## Corsage Boxes

10 x 7 x 5.....	Per 100 <b>\$5.50</b>
12 x 9 x 5.....	<b>6.00</b>

## Flower and Design Boxes

21 x 6 x 3½, 2-in. covers at...	Per 100 <b>\$ 4.50</b>
24 x 5 x 3½, 2-in. covers at...	<b>4.75</b>
24 x 8 x 4, 2-in. covers at.....	<b>6.25</b>
28 x 8 x 4, 2-in. covers at.....	<b>7.00</b>
30 x 6 x 3½, 2-in. covers at...	<b>5.50</b>
36 x 8 x 5, full telescope.....	<b>11.00</b>
30 x 12 x 6, full telescope.....	<b>15.00</b>
36 x 12 x 6, full telescope.....	<b>18.00</b>
42 x 12 x 6, full telescope.....	<b>25.00</b>
48 x 14 x 6, full telescope.....	<b>30.00</b>
20 x 20 x 8, full telescope.....	<b>20.00</b>
24 x 24 x 8, full telescope.....	<b>23.00</b>

The first five sizes run 100 to a bundle. The other large sizes 25 boxes to a bundle. We do not break bundles. The plain boxes we have in stock for prompt shipment. We make a charge of \$3.00 per 1000 for printing, which delays shipments about ten days.

**C. C. Pollworth Co.,**  
MILWAUKEE, WIS.

## BEFORE YOU ORDER YOUR FLOWER BOXES

WRITE FOR  
SPECIAL PRICES ON

# DURO BOXES

WE MANUFACTURE A  
COMPLETE LINE OF

GRAY CLOUD: GREEN CLOUD  
GRAY and WHITE GLAZE

**Duro Paper Products Co.**  
180 N. Wabash Ave.  
CHICAGO

**Climax Mfg. Co.**  
Florists'  
High Grade Boxes  
CASTORLAND, N. Y.

## A HALF-INCH ADVERTISEMENT

here will keep your name and specialty before the whole trade, at a cost of only 62¢c per week on a yearly order.



**SAVE MONEY ON  
CUT FLOWER BOXES**

**Compare our prices with what you are now paying**

OUR BOXES ARE MADE OF HEAVY WEIGHT STOCK,  
COMBINED WITH FIRST-CLASS WORKMANSHIP

## MANILA BOXES

No. 1 Grade

Heavy stock, good workmanship, substantial and prices right.

### For Cut Flowers, Etc.

Size	Lid	Full Tel.
	Price per 100	
18x 5x3.....	\$ 2.00	\$ 2.40
20x 4x3.....	2.30	2.50
21x 5x3½.....	2.40	2.80
24x 5x3½.....	2.75	3.20
28x 5x3½.....	3.20	4.25
21x 8x5.....	3.20	4.25
30x 5x3½.....	3.75	4.55
24x 8x5.....	4.15	5.60
28x 8x5.....	4.70	6.35
28x 8x6.....	4.90	6.55
30x 8x5.....	5.25	7.00
30x 8x6.....	5.60	7.50
30x10x6.....	6.25	8.25
36x 8x5.....	7.35	9.45
36x 8x6.....	7.80	10.00
30x12x6.....	8.40	10.75
30x12x8.....	8.90	11.40
36x12x6.....	9.70	11.80
36x12x8.....	10.30	12.45
36x14x6.....	10.50	12.60
36x14x8.....	11.20	13.35
42x 8x6.....	8.15	10.50

### For Violets, Etc.

Size	Lid	Full Tel.
	Price per 100	
8 x5x4.....	\$3.25	\$3.70
9½ x6x5.....	4.05	4.45
10 x7x6.....	5.15	5.60
12 x8x7.....	6.40	6.75

On quantities of less than 100 of a size 10% additional.

## MIST GRAY & MIST GREEN BOXES

White Back

Heavy weight stock, first-class workmanship, attractive colors.

### For Cut Flowers, Etc.

Size	Lid	Full Tel.
	Price per 100	
18x 5x3.....	\$ 2.65	\$ 3.15
21x 5x3½.....	3.10	3.65
24x 5x3½.....	3.50	4.10
24x 8x5.....	5.20	6.65
28x 8x5.....	5.80	7.90
30x 8x5.....	6.85	8.95
30x12x6.....	10.75	13.15
36x12x6.....	12.10	14.75

Additional sizes will be added in these grades and will appear in subsequent issues.

## Manila Boxes—No. 1 Grade

Square Design or Wreath Boxes

Extra heavy weight stock, shallow lid or full telescope covers.

Size	Lid	Full Tel.
	Price per 100	
16x16x 5.....	\$ 5.80	\$ 6.95
16x16x 7.....	6.85	8.95
18x18x 6.....	7.20	10.10
18x18x 8.....	8.20	11.80
20x20x 6.....	8.80	12.00
20x20x 8.....	10.30	12.75
20x20x10.....	12.00	16.50
22x22x 8.....	11.00	15.75
24x24x10.....	16.50	23.00

### For Bouquets

19x9x8.....\$6.50 \$9.00

On quantities of less than 100 of a size 10% additional.

PRINTING—Black ink - \$2.00 per 1000 or less.

Colors—\$3.00 per 1000 or less.

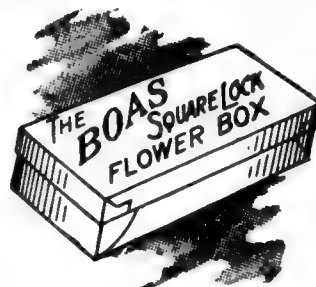
Gold Bronze or Green Bronze—\$5.00 per 1000 or less.

SPECIAL DISCOUNT—5% on orders of 2500 boxes or over.

Prices are f. o. b. Boston.

**BOSTON BOX COMPANY, Inc., Dept. B, 32 Hawkins St.**  
**BOSTON (14), MASS.**

Manufacturers of Folding Paper Boxes



**Wm. J. Boas & Co.**  
1427 Vine Street,  
Philadelphia, Pa.

Write for  
Prices.

## Save Freight on Your Boxes

If you are located west of the Mississippi river, be sure and write for prices

He  
Profits  
Most



Who  
Serves  
Best

**St. Joseph Paper Box Company**  
St. Joseph, Missouri

Always mention the Florists' Review when writing advertisers.

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## DENVER, COLORADO

MEMBER FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

## PARK FLORAL COMPANY

**DENVER** and all COLORADO and WYOMING  
**The Mauff Floral Co.,**  
 1225 Logan Street.  
 Member F. T. D.

**DENVER, COLO., and WYO.**  
**CENTRAL FLORAL CO.**  
 935 Fifteenth St.  
 MEMBER OF F. T. D. Open Sundays and Evenings.

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**The Rockmont, Inc.**  
 FOR FLOWERS  
 Member F. T. D. 821 17th Street

**Colorado Springs, Colo.**  
 ORDERS CAREFULLY EXECUTED  
**PIKES PEAK FLORAL CO.**  
 Wholesale and Retail  
 Member Florists' Telegraph Delivery.

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**Denver** Bright Spot Greenhouses  
 Cor. 5th Ave. & Josephine St.  
**DOWNING & KASH, Proprietors**

**THE PUEBLO FLORAL CO.**  
 Pueblo Member F. T. D. 523 North Main Street  
 Colorado, New Mexico and Western Kansas

**PUEBLO, COLORADO**  
**ALPHA FLORAL CO.**  
 PROMPT DELIVERY FINE STOCK

**TRINIDAD, COLO.**  
**J. R. BARKER** Trinidad Floral Store Masonic Building

**Trinidad, Colo.** The only Greenhouse in this section.  
**THE PARK FLORAL CO.**  
 Members F. T. D.

**FORT COLLINS, COLO.**  
**ESPELIN FLORAL COMPANY**  
 Member Florists' Telegraph Delivery Ass'n

**SHERIDAN, WYO.**  
**SHERIDAN GREENHOUSE CO.**  
 Plants and Flowers

**SALT LAKE CITY** Ship whole of UTAH, Central part of NEVADA and IDAHO  
**MILLER FLORAL CO., 10 East Broadway**  
 MEMBER F. T. D.  
 250,000 sq. ft. of modern glass. Unexcelled facilities. Prompt and courteous service always.

**CASPER, WYOMING**  
**CASPER FLORAL CO.**  
 We deliver to all of  
 Central and Northern Wyoming  
 Western Nebraska and South Dakota.  
 Members F. T. D.

**Cheyenne, Wyo.**  
**"THE UNDERWOOD"**  
 FOR PROMPT AND FAITHFUL SERVICE

**CASPER, WYO.**  
**"THE PALMS" FLORAL CO.**  
 ONLY THE BEST Members F. T. D. A.

people are optimistic, and, even though they refused outside assistance, they are cooperating one with another and in a short time will have fully recovered.  
 R. C. Kerr.

### STEAMER SAILINGS.

The following sailing list, displayed in a conspicuous place in the window or store, or used in advertising matter with the information that you have facilities for filling bon voyage orders on short notice, will help you to develop steamer trade:

Steamer—	From—	To—	Sails
Orduna	New York	Hamburg	Oct. 22
New Amst'am	New York	Rotterdam	Oct. 22
Baltic	New York	Liverpool	Oct. 22
Lafayette	New York	Havre	Oct. 22
Caronia	New York	Gibraltar	Oct. 22
Cameronia	New York	Glasgow	Oct. 22
Dakar Maru	Seattle	Kobe	Oct. 23
Roussillon	New York	Havre	Oct. 23
Aquiltania	New York	Sou'ampton	Oct. 23
Cretic	Boston	Genoa	Oct. 23
Katori Maru	Seattle	Hongkong	Oct. 23
Noordam	New York	Rotterdam	Oct. 29
Lapland	New York	Antwerp	Oct. 29
Cedric	New York	Liverpool	Oct. 29
Saxonia	New York	Danzig	Oct. 29
La Lorraine	New York	Havre	Oct. 29

**Buffalo, N. Y.**—The Rev. J. Storer, 666 Humboldt parkway, is now engaged in growing gladioli and irises for the wholesale and retail trade. He was compelled to leave the ministry on account of poor health.

**New Philadelphia, O.**—The Endres Floral Co. is adding two houses, one 50x200 and one 21x200, both to be planted with roses. This addition will nearly double the size of the range. One house will be ready this fall, the other completed in the spring.

**SALT LAKE CITY**  
 We ship to  
 Utah, Idaho, Nevada, Colorado and Wyoming  
**THE NATIONAL FLORIST** of  
 145 S. Main Street, Salt Lake City, Utah

**SALT LAKE'S LEADING FLORIST**  
**ERNEST LAMBOURNE**  
 67 South Main, Salt Lake City, Utah.

**SALT LAKE CITY**  
**Cramer Floral Co.** Established 1884  
 39 SO. MAIN STREET

**BILLINGS, MONTANA**  
**HOPPER'S GREENHOUSE & NURSERY**  
 Ornamental Shrubs and Bedding Plants,  
 Cut Flowers and Designs.

**BILLINGS, MONTANA** Billings Floral Co.  
 The Leading Florist  
 EASTERN MONTANA --- NORTHERN WYOMING  
 Quality and Service 2316 1st Avenue N.

**MISSOULA, MONT.**  
**GARDEN CITY FLORAL CO.**  
 LARGEST GROWERS IN WESTERN MONTANA

**MISSOULA, MONT.**  
**ANDERSON GREENHOUSE**  
 For all towns in Western Montana

**State Nursery & Seed Co.**  
**Helena, Mont.** Out Flowers for any Part of the Northwest  
 Only the Best. Members F. T. D. Ass'n.

Send your orders for **Eastern and Southern Montana**  
 to **M. LANGOHR, F. T. D. Florist**  
**BOZEMAN, MONTANA.**

**Wallace, Idaho** Member F. T. D.  
 Prompt service to North Idaho and Western Montana Points. **C. E. SMITH**

**Pocatello, Idaho** Member F. T. D.  
 We cover Southern Idaho and Western Wyoming **ATKIN'S**

**Mist Gray**

Milwaukee Made

**Cut Flower Boxes****Corsage Boxes**

10 x 7 x 5.....	Per 100 <b>\$5.50</b>
12 x 9 x 5.....	<b>6.00</b>

**Flower and Design Boxes**

21 x 6 x 3½, 2-in. covers at...	Per 100 <b>\$ 4.50</b>
24 x 5 x 3½, 2-in. covers at...	<b>4.75</b>
24 x 8 x 4, 2-in. covers at....	<b>6.25</b>
28 x 8 x 4, 2-in. covers at....	<b>7.00</b>
30 x 6 x 3½, 2-in. covers at...	<b>5.50</b>
36 x 8 x 5, full telescope.....	<b>11.00</b>
30 x 12 x 6, full telescope.....	<b>15.00</b>
36 x 12 x 6, full telescope.....	<b>18.00</b>
42 x 12 x 6, full telescope.....	<b>25.00</b>
48 x 14 x 6, full telescope.....	<b>30.00</b>
20 x 20 x 8, full telescope.....	<b>20.00</b>
24 x 24 x 8, full telescope.....	<b>23.00</b>

The first five sizes run 100 to a bundle. The other large sizes 25 boxes to a bundle. We do not break bundles. The plain boxes we have in stock for prompt shipment. We make a charge of \$3.00 per 1000 for printing, which delays shipments about ten days.

**C. C. Pollworth Co.,**  
MILWAUKEE, WIS.

BEFORE YOU ORDER YOUR  
**FLOWER BOXES**

WRITE FOR  
SPECIAL PRICES ON

**DURO BOXES**

WE MANUFACTURE A  
COMPLETE LINE OF

GRAY CLOUD : GREEN CLOUD  
GRAY and WHITE GLAZE

**Duro Paper Products Co.**  
180 N. Wabash Ave.  
CHICAGO

**Climax Mfg. Co.**

**Florists'  
High Grade Boxes**

**CASTORLAND, N. Y.**

**A HALF-INCH ADVERTISEMENT**

here will keep your name and specialty before the whole trade, at a cost of only 62¢ per week on a yearly order.

**SAVE MONEY ON CUT FLOWER BOXES**

Compare our prices with what you are now paying

OUR BOXES ARE MADE OF HEAVY WEIGHT STOCK,  
COMBINED WITH FIRST-CLASS WORKMANSHIP

**MANILA BOXES**

No. 1 Grade

Heavy stock, good workmanship, substantial and prices right.

**For Cut Flowers, Etc.**

Size	Lid Price per 100	Full Tel. Price per 100
18x 5x3.....	\$ 2.00	\$ 2.40
20x 4x3.....	2.30	2.50
21x 5x3½.....	2.40	2.80
24x 5x3½.....	2.75	3.20
28x 5x3½.....	3.20	4.25
21x 8x5.....	3.20	4.25
30x 5x3½.....	3.75	4.55
24x 8x5.....	4.15	5.60
28x 8x5.....	4.70	6.35
28x 8x6.....	4.90	6.55
30x 8x5.....	5.25	7.00
30x 8x6.....	5.60	7.50
30x10x6.....	6.25	8.25
36x 8x5.....	7.35	9.45
36x 8x6.....	7.80	10.00
30x12x6.....	8.40	10.75
30x12x8.....	8.90	11.40
36x12x6.....	9.70	11.80
36x12x8.....	10.30	12.45
36x14x6.....	10.50	12.60
36x14x8.....	11.20	13.35
42x 8x6.....	8.15	10.50

**For Violets, Etc.**

Size	Lid Price per 100	Full Tel. Price per 100
8 x5x4.....	\$3.25	\$3.70
9½x6x5.....	4.05	4.45
10 x7x6.....	5.15	5.60
12 x8x7.....	6.40	6.75

On quantities of less than 100 of a size 10% additional.

PRINTING—Black ink—\$2.00 per 1000 or less.

Colors—\$3.00 per 1000 or less.

Gold Bronze or Green Bronze—\$5.00 per 1000 or less.

SPECIAL DISCOUNT—5% on orders of 2500 boxes or over.

Prices are f. o. b. Boston.

**BOSTON BOX COMPANY, Inc., Dept. B, 32 Hawkins St.**  
**BOSTON (14), MASS.**

Manufacturers of Folding Paper Boxes



**Wm. J. Boas & Co.**

1427 Vine Street,

Philadelphia, Pa.

Write for Prices.

Always mention the Florists' Review when writing advertisers.

**Save Freight on Your Boxes**

If you are located west of the Mississippi river, be sure and write for prices

He  
Profits  
Most



Who  
Serves  
Best

**St. Joseph Paper Box Company**  
St. Joseph, Missouri

Always mention the Florists' Review when writing advertisers.



# CHICAGO CARTON COMPANY

## CORONA FLOWER BOXES

## Representatives:

M. E. CHAPIN  
516 Fifth Avenue  
New York City

T. A. DIXON CO.  
1526 Blake St.  
Denver, Colorado

T. S. FINCH  
601 Elm St.  
Dallas, Texas

Home Office  
and Factory  
4433 Ogden Ave.  
CHICAGO  
Telephone  
Lawndale 906

## For Violets and Corsages

Size		Per 100
7 x 4 x 4	2-inch Top.....	\$ 5.00
10 x 6 x 5 $\frac{1}{2}$	2-inch Top.....	6.00
12 x 8 x 5 $\frac{1}{2}$	2-inch Top.....	7.65
14 x 10 x 8	2-inch Top.....	12.60

## For Cut Flowers

18 x 5 x 3	2-inch Top.....	\$ 6.10
20 x 4 x 3	2-inch Top.....	6.05
21 x 5 x 3	2-inch Top.....	7.25
24 x 5 x 3 $\frac{1}{2}$	2-inch Top.....	7.70
24 x 8 x 4	2-inch Top.....	10.80
28 x 8 x 4	2-inch Top.....	12.10
28 x 8 x 5	2-inch Top.....	13.05
30 x 5 x 3 $\frac{1}{2}$	2-inch Top.....	9.25
36 x 8 x 5	2-inch Top.....	16.20

The sizes given here are carried in stock, in the popular MIST-GRAY and GREEN colors.

### 5% DISCOUNT

#### CASH WITH ORDER

The prices quoted herewith are f. o. b. Chicago. When printing is wanted there will be a charge of \$9.00 per color for printing 500, \$12.00 per color for printing 1000.

Border printing and embossing will be charged for as time work in accordance with the amount of work involved.

## For Sprays, Designs and Cut Flowers

Size		Per 100
16 x 16 x 8	Telescope .....	\$29.25
20 x 20 x 8	Telescope .....	38.95
21 x 5 x 3	Telescope .....	7.25
24 x 5 x 3 $\frac{1}{2}$	Telescope .....	8.80
24 x 24 x 10	Telescope .....	55.75
30 x 10 x 5	Telescope .....	22.00
30 x 12 x 6	Telescope .....	30.25
32 x 32 x 8	Telescope .....	63.75
36 x 10 x 5	Telescope .....	25.20
36 x 12 x 6	Telescope .....	36.35
36 x 14 x 8	Telescope .....	46.55
40 x 10 x 6	Telescope .....	44.00

## OMAHA, NEB.

## The Market.

The market was completely cleared the latter part of last week, with the exception of some medium stock in roses. Stock of all kinds is scarce. The heavy frost last week practically finished the outdoor flowers, with the exception of some cosmos, dahlias, larkspur, etc., that were growing on the hills. With asters and dahlias gone, the demand is made all the heavier on carnations. They are wholesaling at \$3 to \$4 per hundred and are in fine condition.

Chrysanthemums are beginning to arrive, mainly Golden Glow and Smith's Advance. These are bringing \$2 and \$3 per dozen. Some pompons are coming in at 75 cents per bunch. Exceptionally fine Turner, Richmond and Oconto are being shipped in from California. The retail prices on these vary from \$5 to \$8 per dozen.

The rose crop continues to hold on well, Premier and Columbia being the main crop and Ophelia third. Some short-stemmed home-grown violets are arriving at \$1 per hundred. A few sweet peas are just commencing to come in. Orchids are plentiful at \$200 per hundred. Orchids seldom go to waste here.

## Various Notes.

At the opening of the Herzberg Ladies' Store, a floral display equal to many flower shows was thrown open to the public. Baskets of roses and chrysanthemums predominated. By general opinion a \$100 basket of Milady was acclaimed first choice and a vase of Premier second. Fred Lainson furnished

## FLORISTS' BOXES 5% DISCOUNT

when money is sent with the order.

### The Aull Bros. Co., Dayton, O.

ESTABLISHED 1890

Made of heavy, high-grade material and first-class workmanship. We strive for duplicate orders and get them. Write for samples.

SIZES	Mist Gray or Manila Shallow Cover Price per 100	Mist Gray or Manila Full Telescope Price per 100	SIZES	Mist Gray or Manila Shallow Cover Price per 100	Mist Gray or Manila Full Telescope Price per 100
3 x 20x 4.....	\$ 2.50	\$ 2.75	6x28x12.....	\$12.00	\$14.00
3 x 18x 5.....	2.60	2.90	5x35x10.....	12.70	14.50
3 $\frac{1}{2}$ x 24x 5.....	3.80	4.50	6x36x12.....	16.00	18.50
3 $\frac{1}{2}$ x 30x 5.....	4.70	5.50	8x20x20.....	17.00	21.00
5 x 24x 8.....	6.40	7.50	8x24x24.....	25.00	28.50
5 x 28x 8.....	7.20	9.10	7x42x12.....	.....	29.00
5 x 38x 8.....	10.30	12.50	8x48x14.....	.....	35.00
5 x 30x10.....	11.30	13.00			

## Gray Corsage and Violet

With Shallow Fluted Edge Lid

5 $\frac{1}{2}$ x 9x 6 .....	\$3.70	6x9x13 .....	\$5.10
6 x 7x14 .....	4.80	7x9x 9 .....	5.10

ONE PIECE BOX, heavy weight, mist gray, 3x4 $\frac{1}{2}$ x24.....\$2.75

Printing in black ink, \$2.00 per 1000, or less quantity; printing in colored ink, \$8.00 per 1000 or less quantity, in assorted sizes. All f. o. b. Dayton, Ohio.

No order printed less than 50 of large sizes or 100 of small sizes. We reserve the privilege of substituting either color.

## Florists' Stationery

Prices quoted are for White Hammermill Bond, printed in black or green ink only.  
1000 Letterheads, \$3.00 1000 Billheads, \$3.00  
1000 Envelopes, 4.00 1000 Labels, 3.25  
Write for samples

Miller Print Shop, P. O. Box 2264 Philadelphia, Pa.

## H. &amp; D. DESIGN BOXES

Are made of light, strong Corrugated Fiberboard and can be furnished with K. D. lock-corner covers, safe and convenient. Write for full particulars.

THE HINDE & DAUCH PAPER CO.  
SANDUSKY, OHIO

# LINDLEY BOXES

## A BOX FOR EVERY PURPOSE

**SEE DISCOUNTS BELOW. High-grade, Heavy, Thoroughly Moisture-proofed.**

### STANDARD or "S" GRADE

Well made from standard weight, well moisture-proofed board. Prices very reasonable, considering quality and workmanship.

#### Mist Gray Corsage

Size	Lid	Per 100
7x 4x4	2-inch	\$2.80
8x 5x5	2-inch	3.60
10x 6x5 1/2	2-inch	3.95
12x 8x5 1/2	2-inch	4.90
15x 8x5 1/2	2-inch	6.70
14x10x8	2-inch	9.20

#### Mist Gray "S" Grade

Lindley standard-weight, well moisture-proofed stock. For Cut Flowers, etc.

Size	Shallow Lid	Full Tele-scope
16x4 x3	.....	\$3.20
20x4 x3	.....	3.60
18x5 x3	.....	3.40
21x5 x3	.....	3.60
24x5 x3 1/2	.....	4.20
30x5 x3 1/2	.....	5.25
36x5 1/2 x3 1/2	.....	7.25
18x6 x4	.....	5.20
28x6 x4	.....	7.00
21x7 x3 1/2	.....	5.40
22x7 1/2 x4	.....	5.80
21x8 x4	.....	6.30
24x8 x4	.....	6.60
28x8 x4	.....	7.80
24x8 x5	.....	7.20
28x8 x5	.....	8.20
36x8 x5	.....	10.75
42x8 x5	.....	17.50

#### Mist Gray Oblong Design

Heavy weight, well moisture-proofed. All full tele-scope.

Size	Per 100
30x10x5	\$12.90
36x10x5	16.00
36x10x6	19.00
42x10x6	21.00
48x10x6	25.00
50x12x6	17.50
56x12x6	20.50
60x12x7	19.80
20x12x8	18.50
30x12x8	28.80
36x14x6	22.80
36x14x5	21.00
24x14x8	22.50
60x14x8	26.00
36x14x8	29.50
40x14x8	32.80
42x17x8	39.00

#### Mist Gray Square Design

Heavy standard weight, well moisture-proofed. All full tele-scope.

Size	Per 100
12x12x8	\$15.00
14x14x8	16.50
16x16x7	16.50
16x16x8	19.30
18x18x7	20.00
20x20x8	20.00
20x20x8	25.00
20x20x10	31.50
24x24x8	30.00
24x24x10	40.00
28x28x8	41.00
32x32x8	49.50

#### Green Boxes

Made from high-grade moisture-proofed stock.

Size	Lid	Per 100
7x4x4	2-inch	\$2.80
15x7x6 1/2	2-inch	5.65
18x5x3	3-inch	3.75
21x5x3	3-inch	4.10
24x5x3 1/2	3 1/2-inch	5.25
30x5x3 1/2	3 1/2-inch	6.10
36x5 1/2 x3 1/2	3 1/2-inch	8.25
21x8x4	2-inch	6.25
24x8x4	2-inch	6.70
28x8x5	2-inch	8.40
36x8x5	2-inch	10.30

#### Heavy Full Telescope

Size	Per 100
24x8x4x4	\$ 7.90
28x8x5x5	10.90
36x8x5x5	13.00

#### White Plated Boxes

Patent white plated stock. A beautiful box, but not as nice as our white enameled.

Size	Per 100
18x5x3	\$ 4.30
21x5x3	4.70
24x5x3 1/2	6.00
30x5x3 1/2	7.00
36x5 1/2 x3 1/2	9.25
24x8x4	8.90
28x8x5	11.50
36x8x5	14.50

### "AA" or EXCELLO BRAND

FORMERLY KNOWN AS ARNOLD GRADE

Positively the highest quality, stiffest, best flower box obtainable. We recommend full telescope AA Mist Gray for shipping purposes.

#### Mist Gray "AA"

Otherwise called EXCELLO

Size	Shallow Lid	Full Tele-scope
18x5x3	\$3.95	\$ 4.35
21x5x3	4.20	4.70
24x5x3 1/2	4.90	5.80
30x5x3 1/2	5.90	6.90
36x5 1/2 x3 1/2	7.25	8.50
24x8x4	6.60	8.00
24x8x5	7.20	9.50
28x8x4	7.80	9.40
28x8x5	8.20	10.50
36x8x5	13.25	
42x8x5	17.50	

For other sizes, or boxes with shallow lids, see Regular Standard "S" Grade.

#### White Enameled Corsage

The finest enameled clay-coated stock obtainable.

Size	Lid	Per 100
8x 4x3 1/2	2-inch	\$ 3.70
7x 4x4	2-inch	3.75
8x 5x5	2-inch	4.90
10x 6x5 1/2	2-inch	5.90
12x 8x5 1/2	2-inch	7.70
14x10x8	2-inch	14.50

#### White Enameled

For Cut Flowers

The most beautiful box made. Genuine enameled clay-coated stock. Does not soil as easily as White Patent Plated.

Size	Lid	Per 100
18x 5x3	2-inch	\$ 5.70
20x 5x3	2-inch	6.25
21x 5x3	2-inch	6.40
24x 5x3 1/2	2-inch	7.90
30x 5x3 1/2	2-inch	9.25
36x5 1/2 x3 1/2	2-inch	12.25
21x 7x3 1/2	2-inch	8.30
24x 8x4	2-inch	11.50
24x 8x5	2-inch	13.00
28x 8x5	2-inch	14.00
36x 8x5	Full telescope	19.50
30x10x5	Full telescope	19.25
36x10x5	Full telescope	22.00

### ECONOMY CARTONS

One-Piece Style

Made of mist gray light-weight stock. Just the box for small local delivery packages. Far superior to wrapping paper and almost as cheap.

Size	Per 100
20x4 1/2 x3	\$2.15
24x4 1/2 x3	2.30
21x5 x3	2.40
24x5 x3 1/2	2.65
24x5 x3 1/2	2.85
30x5 x3 1/2	3.10



### SPECIAL DISCOUNTS

Prices f. o. b. Marion, Ind.; 3% extra discount if cash with order. Printing black or colored ink, \$3.50 per thousand extra or less quantity.

Less than 250, assorted.....	Net
250 and over, assorted.....	3%
500 and over, assorted.....	5%
1000 and over, assorted.....	7 1/2%

Chicago—Phone Franklin 5450—A. V. Z. Jennings.  
New York—Phone Academy 2563—Geo. L. Hoopia.  
St. Louis—Phone Olive 1340—H. F. Seigneur.  
Louisville—Phone 2669—J. Raymond Clark.  
Detroit—Phone Cadillac 4178—A. A. Fordon.  
Buffalo—Phone Seneca 3386—J. Anthony.  
Richmond—Phone Boulevard 678—J. S. Scott.  
Toledo—Phone Broadway 1240—R. H. Lane.

## LINDLEY FLORIST BOX CO.,

QUALITY BOX  
MAKERS

## Marion, Ind.

3,000 roses, which were passed out to visitors. Hess & Swoboda had orders for many baskets.

At the weekly bowling contest of the Florists' Club, Fred Shaw, of Council Bluffs, rolled high score of 216. The bowling group is growing each week and it was necessary on this occasion to add another alley. Next week the bowl-

ers will go to Council Bluffs to bowl against the Council Bluffs florists' team.

Among those calling on the trade last week were Julius Dilloff, of Wertheimer Bros., New York, and Robert Newcomb, of the Burlington Willow Ware Shops, Burlington, Ia.

A personal appeal is being sent out to greenhouse men in Nebraska and a part

of Iowa to ask them if they will support a chrysanthemum show at Omaha in November, 1922.

T. E. E.

Aurora, Ill.—E. M. Sheldon has obtained a store well adapted to the flower business and in a few days will open a fully equipped retail establishment on what is known as Fox Promenade.

# PACIFIC COAST DEPARTMENT

**Bandon, Ore.**—L. S. Houghton, bulb specialist, has for some time been at work on longiflorum lilies and is in position to supply the trade with moderate quantities of bulbs that have never been seasick. He claims the American-grown bulbs flower earlier, produce more flowers and that the flowers are larger and of better substance than those produced by imported bulbs.

**Walla Walla, Wash.**—R. C. Harrison, who succeeded G. G. Schueller as proprietor of the Walla Walla Floral Co., last spring sold the retail store at 16 East Main street to Stine the Florist and has devoted the summer to enlarging the greenhouses. The selling, retail as well as wholesale, will hereafter be conducted direct from the greenhouses at 902 South Ninth street.

## SAN DIEGO'S FLOWER SHOW.

### Amateurs Gain Edge.

Held in one of the large buildings in Balboa park, at San Diego, Cal., the San Diego flower show, which opened October 8 and continued over the next day, was an attractive exhibition and a success in every way, reflecting great credit on everyone concerned in its management. While the date was a trifle late for dahlias and zinnias, these showy and useful fall bloomers made a wonderful display of color.

The classes were about equally divided between commercial and amateur growers and it must be said that the latter made a finer show in most cases than their professional brethren. In dahlias, particularly, the exhibits from the amateur growers were fine in color and size and contained all the novelties.

One of the finest features of the show was a large and varied collection of begonias put up by A. D. Robinson, of Rosecroft. Dozens of species of the fibrous-rooted varieties in every imaginable shade and color were shown, not mere small plants, but large, healthy specimens showing the characteristics and habits of the various species. The Rex types were magnificent, immense plants three to four feet across, in the pink of condition and in great variety. A nice collection of the tuberous-rooted varieties was also included and this exhibit alone was worth a long journey, being a real education in begonias.

Miss Kate Sessions, who has for so long been associated with all that is best in horticulture at San Diego, was awarded first honors for her collection of hardy plants and vines and her exhibit was well worthy of it, being well and attractively staged and containing a number of choice and rare things. Several heathers and the beautiful *Daboecia polifolia* were among those shown, while some charming species of vitis were included in the vines, V. Henryi being well done.

### Other Features and Awards.

The whole of one end of the building was filled with a magnificent exhibit from the city parks, arranged under the supervision of Mr. Morley. Like

everything else that this veteran horticulturist does, it was a perfect success. Large palms in undulating masses formed a background, dropping in the center to a small but most natural and attractive lily pond. To give color, large collections of dahlias, seedling varieties raised in the park, were shown, the flowers being so fine that several awards of merit and special prizes were given them. In front a long, winding bank of pot chrysanthemums was shown, a mass of bright color on the whole, while every individual plant was a well grown small specimen.

A feature that gave the judges a good deal of trouble was the table decoration section. A considerable number of tables were shown and in such variety that it was difficult, indeed, to decide. First honors eventually fell to a table decorated for Halloween effect, a well thought out, attractive and complete scheme. The general exhibits for communities outside San Diego also made an attractive display.

The judges were C. F. Gutting, J. MacGillivray and H. R. Richards, all of Los Angeles.

A splendid attendance and in every way a great success crowned the efforts of a hard-working and enthusiastic committee. And no account of the show could be complete without mentioning the splendid setting of the magnificent Balboa park, a monument to the skill and perseverance of that able and courteous master of his business, John G. Morley. H. R. R.

## LOS ANGELES.

### The Market.

Several days last week there was little doing in the market, retailers apparently buying cautiously, but on other days a rush of funeral work and decorations gave a start to things that was appreciated by the growers. But wholesalers and shippers all report a good increase in business and the stores and

## CALIFORNIA Flowers and Greens

OF ALL KINDS AT  
LOWEST MARKET PRICES  
PACKED RIGHT

## L. A. FLORAL COMPANY

*The House of Quality and Service*

236 EAST FOURTH ST.,

LOS ANGELES, CALIF.

*Write for Special Prices*

## THEY SHIP WELL

*We mean the*

## MUMS

*and*

## NEW CROP CARNATIONS

Our stock is the finest coming to this market and our growers were never in better shape than this season.

Our packing methods insure good results and our prices are right on all classes of stock.

## S. MURATA & CO.

380-386 S. Los Angeles St., LOS ANGELES, CAL.

*Oldest and Most Experienced Shippers in California*

**WE NEVER MISS**



# Anniversary

One year ago, on October 18, 1920, we opened  
our Wholesale House

**WE** have had our trials and tribulations, it is true, but by the untiring efforts and perseverance of everyone connected with the company and with the moral support of nearly everyone in the trade who saw the same as we did—that a first-class wholesale commission house was needed in Los Angeles—we pulled through all the difficulties incident to any first year's business. We now enter our second year confident of the future.

## Service

**WITH** the guidance of Mr. E. C. Amling, as President of this Company; with Mr. Ernst C. Amling as a Director and Treasurer, and with the

addition of Mr. Hus to our selling force, we are equipped to give all buyers prompt, efficient, courteous service.

## Resources

**WE** have the exclusive sale of the large quantity of high grade Roses produced by Amling Bros., of Santa Ana, and by E. H. Volkman, of Sawtelle; also half the cut of Roses from the Walter Amling range of glass in Los Angeles. With these as a nucleus, we have access to the cuts of all the largest Rose-growing establishments on the open market here, for filling and filling up orders. We therefore are in position to afford buyers an absolutely dependable supply.

## E. C. Amling Co.

Harold R. Amling, Vice-President and General Manager

447 Wall Street

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Los Angeles, Cal.

shipping rooms begin to look more like winter.

Roses are fine now and of good texture for shipping long distances. Mums, too, are especially good, the varieties Bonnaffon and pink and white Chieftain being probably the best ever seen on this market.

Gladioli and dahlias still make a show, but their glory is over for the season and from now on there will be less and less of them seen. Zinnias are still good and there is a fair amount of small flowers, though these are generally of medium quality only.

### Various Notes.

The Cedar Nursery Co. has for years made a specialty of cyclamens and poinsettias and the stock this season is in splendid condition. The cyclamens from small stock in 4-inch and 5-inch pots up to fine specimens, two feet across in 8-inch and 9-inch pots, are perfect specimens of culture, the foliage being large, but solid and of fine substance. At present the earliest flowers are showing and these reveal a superior strain, rich in all the best colors. House after

house is filled with thousands of plants, a sight well worth a visit by anyone. The poinsettias are not so far developed, but they are fine plants, showing the same careful and skillful culture as the cyclamens. The foliage is extra large and good, right to the soil in the pots. The condition of the plants and, indeed, of the whole place reflects the greatest credit on the management.

The new rose, Climbing Hadley, raised by the Western Rose Co., is a wonderful grower and, as recently noted in the company's nursery, at Alhambra, this rose is free flowering and is retaining all the best characteristics of its famous parent. It has the true climbing habit, forming long, strong shoots, from which occur vigorous, flowering laterals—a fine thing. Lady Hillingdon also sported to a climber here, but this had already appeared in British collections. Another excellent climber seen here is the sport of General MacArthur, which also possesses the good qualities of this sterling old rose, in addition to its climbing propensities. Fine blocks of these and other good outdoor roses are growing at this nursery—Hoosier

Beauty, Red Radiance, Russell, Sunburst and Kaiserin. In every case the growth is excellent, the soil here evidently suiting roses well. A popular variety for shipping east is Gruss an Teplitz and a splendid lot of plants are just about ready for digging. In fact, all the varieties are good and there is a lengthy list of them in the many acres devoted to their culture.

At the greenhouses of Wright's Flower Shop further extensions have been made by lengthening the present greenhouses to give much needed additional room. A fine shipment of azaleas has just arrived in excellent shape and Mr. Wright says the company will have all it wants for the Christmas trade.

The splendid silver cups to be competed for at the big show have been on view in the windows at Lichtenberg's. Splendid stock is also shown here and Mr. Lichtenberg is delighted with the way his old customers have followed him from Sixth street and also with the number of new customers secured in the new location.

Certainly, the finest lot of crotons

# MUMS IN QUANTITY

## BEST STOCK AT RIGHT PRICES

We are better prepared this season than ever before for long distance shipping and a trial order will convince you that our stock and business methods are right.

Mail Address  
Box 538, Station C  
Los Angeles

**Geo. J. Hall & Co.,**  
WHOLESALE FLORISTS  
423 East Fifth Street, LOS ANGELES, CAL.

Wire  
GEO. J. HALL & CO.,  
Los Angeles

ever grown by a local nurseryman in this section can be seen at the Superior Nursery, on Slauson avenue. C. Gutting has secured many of the novelties and the cream of the older varieties and has a house entirely filled with fine, healthy specimens in all sizes and fine in color. An excellent stock of ferns in all the popular kinds, including a fine stock of Norwood, is also to be seen, while the novelties in cannas and Mr. Gutting's own seedling dahlias are well worth a visit.

The roses now coming in from the range of Walter Armacost & Co. are the finest seen so far this season and Mr. Armacost says that there will be no break in the supply from now on, the number of houses devoted to the roses being large and coming in one after another. Russell and Columbia are especially good. Although not coming in such large numbers as formerly, excellent American Beauty is also seen.

Paul Miller, of the California Floral Co., reports a decided improvement in the shipping business, orders calling for all varieties of stock.

Herbert Bateman, Inc., had several large decorations during the convention of visiting bankers.

The staff of the E. C. Amling Co. has been increased and everything points to an extra busy time ahead.

The reports from S. Murata & Co. indicate that the shipping season which opened up well with the mums and new-crop carnations is improving right along and the whole staff is kept busy.

A week before the opening of the big show found everyone rushing his departments to a finish and apparently everyone was ready in good time for the formal opening. O. W. Howard has every reason to be proud of the showing made in the sunken garden. It looks as though the show is to be a history maker in Los Angeles. H. R. R.

**SAN FRANCISCO, CAL.**

### The Market.

Rain has held off and stock is plentiful. Large and small varieties of chrysanthemums are now in their prime and there is so much activity in shipping them that refrigerator cars are running every day. Dahlias are still coming in satisfactorily, though their popularity is not so strong as before the mum season reached its height. Baby roses and violets are coming in well and are in prime shape for shipping. Gardenias and lilies of the valley are growing more plentiful and there are a few

## 5000 Cyclamen, Fischer's strain

at reduced prices to move stock quickly. Fine bushy plants, full of buds.

20 Rose von Zehlendorf, salmon red	20 Christmas Red
20 Perle von Zehlendorf, salmon pink	10 Pure White
20 Cherry Red	10 White with Eye

100 in all. From 3-inch pots, \$12.50 per 100; 4-inch pots, \$20.00 per 100. If no white are wanted, add 10% to above prices. No charge for packing.

Extra select from 6-inch pots, \$60.00 per 100. These prices are without pots; if pots are wanted, add 10% to above prices for pots and packing.

Some will come into bloom for Thanksgiving and all for Christmas.

Cash with order, please.

**Fred Grohe Co., R.F.D. 4, Box 367, Santa Rosa, Cal.**

Mention The Review when you write.

Asparagus Plumosus and Sprengeri Sprays, \$1.35 per 100; 500 for \$6.25. No charge for Packing.  
Asparagus Plumosus Seedlings.....\$1.25 per 100, \$10.00 per 1000  
Asparagus Sprengeri Seedlings..... 1.00 per 100, 9.00 per 1000

By PARCEL POST PREPAID

**HARRY BAILEY, R. F. D. 6, Box 354, LOS ANGELES, CALIF.**

Mention The Review when you write.

## MEXICAN IVY IS READY

Our light packing will save you on express.

**HUMBOLDT EVERGREEN CO., Dyerville, California**

Mention The Review when you write.

Wagner's Giant Winter and all other standard

**Rhubarb Seeds and Plants**  
also **BLACKBERRY SEED**

**All varieties of Berries and Small Fruiting Plants**

including Currants, Gooseberries and Thornless Blackberries.

Send for trade list.

**WAGNER'S NURSERY**  
Pasadena, Cal.

**Plumosus, Maidenhair**

and all classes of Greens always on hand at right prices

Write for special prices on

**Christmas Greens and Decorative Material**  
We are headquarters

**Los Angeles Evergreen Co.**  
456 Wall Street. LOS ANGELES, CAL.

## PALMS

**Phoenix Canariensis**  
Pot-Grown

24 inches high  
\$9.00 per doz.

**E. H. RUST**

1625 Bank St., So. Pasadena, Cal.

**Dahlias - Gladioli - Cannas**

**SELECTED DAHLIA SEED**

**ARCHER'S GARDENS**

Los Angeles County 400 No. Marengo Avenue  
**ALHAMBRA, CAL.**

# Let's See the Game

The football season is on. Most florists only consider football a good excuse for selling Mums. The big, sturdy, fuzzy headed fellows look just like the players themselves. They are the appropriate thing to wear, sure enough. We ought to push them. They are just as necessary to the success of the day as the yell leader, the waving pennants and the pretty girls.

But the biggest thing in the game to me is the display of "class spirit." That thing that makes the player forget self, and, for the honor of his university, drives him to the uttermost limit of human strength and endurance, makes him forget mud, and cold, and wet, and pain, and, perchance, after he has given all, we see him carried weeping from the field because he has no more to give.

We feel that way sometimes about the flower business. We, too, would win a big victory if we forgot self and played for the good of the class. It hurts the chances of the team when one player drops out. One misplay may lose the game—an order forgotten, a train missed, stale flowers delivered, a box badly packed, an article misrepresented—all poor plays; they weaken the team. What you do in Maine matters to the man in Missouri. We are trying hard to play the game here in California. We are watching things mighty close this season, our growing and grading, our packing and pricing. Our Mums and Roses and Cyclamens are sure the line-bucking kind.

Let's all play the game this year. Don't let's leave any weak spots in our line, and don't forget to send your check to Mr. John Young in New York City. He is advertising our game for us.

---

*The Biggest, Best and Busiest Store in the West*

---

**Walter Armacost & Co.**  
WHOLESALE FLORISTS AND FLORISTS SUPPLIES.

**321 East 4th Street,**

**LOS ANGELES, CALIF.**

**WE CLOSE SUNDAYS**



# California Flowers Now Ready for Shipping

<b>Mums</b> , large, selected, our specialty.....	\$2.00 to \$3.50 per dozen
<b>Mums</b> , small and medium .....	50c to \$1.50 per dozen
<b>Pompons</b> , bunches, assorted colors .....	25c to 50c per bunch
<b>Violets</b> .....	\$1.25 per dozen bunches
<b>Helichrysum</b> , selected.....	\$1.50 per 100
<b>Statice</b> , blue, white, yellow.....	\$3.00 per dozen bunches
<b>Plumosus and Adiantum</b> .....	30c per bunch
<b>Mexican Ivy</b> .....	15c per bunch
<b>Other California Greens</b>	

Wholesale

**DARBEE'S**

Retail

**1036 Hyde Street, San Francisco, California.**

MEMBER FLORISTS' TELEGRAPH DELIVERY ASSOCIATION.

orchids. Good crops of carnations are now in the market and, thanks to the rain having held off, there is plenty of garden stock.

## Various Notes.

Colored placards are now out announcing that the San Francisco fall flower show will take place in the municipal auditorium, October 26 to 28 inclusive. All the leading retail florists are expected to hold exhibits. A great many of the growers will also display their products. The growers and wholesalers, however, regret that the flower show comes at a time when they will be busy with their All Souls' day trade with New Orleans, but, with few exceptions, they all seem determined to make the best showing possible.

Several well known members of the trade in San Francisco will visit Los Angeles to assist in the exposition there. H. Plath, of the Ferneries, will go down to exhibit a collection of ferns, in which he specializes. Frank D. Pelicano, of Pelicano Rossi & Co., will exhibit his dahlias. Like several other dahlia growers of the bay region, he sent his own bulbs for the planting of a plot in Exposition park. They have been cared for by the officials of the park and are now ready for exhibition. Other bay cities' dahlia growers who will go to see their dahlias in Exposition park are: J. Davis, president of the Dahlia Society of California; Frank Burns, San Rafael florist and dahlia grower, and Robert McWhirter. P. V. Matraia, of the Art Floral Co., will go as one of the judges. Frank D. Pelicano and probably the other San Francisco dahlia growers present will be among the judges. The Los Angeles exposition begins October 20.

The new Coöperative Flower Market reports good results from its sample shipments of chrysanthemums to Canada and points in the United States. Samples have resulted in return orders. This does not seem to have taken any trade from other shippers, for most of the wholesale houses are working long hours to get out their orders.

C. F. Rafferty, representing the A. L. Randall Co., is here and may make this his headquarters for northern California. R. L. Daschbach, who formerly represented this territory for the A. L. Randall Co., has been transferred to Los Angeles. Mr. Rafferty is at the Alma hotel.

## STANDARD AND NOVELTY ROSES

Field-grown, clean, heavy two-year, own-root stock.

Write for 1921-22 trade list.

**WESTERN ROSE CO., ALHAMBRA, CAL.**

## ROSES — PORTLAND — ROSES

**HARDY  
PERENNIALS**

Field-grown. The World's Best.

The Best is the Cheapest.  
Ask for Price List.**Mountain View Floral Co., Portland, Oregon.**

## LONGIFLORUM Lily Bulbs

I have a quantity of very fine Easter Lily Bulbs ready for immediate shipment, over and above what orders I have already received. These I am offering at the following prices:

7 to 8-in., per 100 bulbs .....	\$15.00
8 to 9-in., per 100 bulbs .....	18.00
9 to 10-in., per 100 bulbs .....	21.00

The bulbs which I shipped last year gave every satisfaction, produced more blooms per size of bulb than the imported stock, and the blooms were larger and of better substance.

**BANDON BULB GARDENS**  
L. S. HOUGHTON, Prop. Bandon, Ore.

Your inquiries for anything you may need  
WILL BE APPRECIATED

**H. L. OLSSON CO., Inc.**

Growers of Quality Plants for the Trade  
Box 494, SPOKANE, WASH.

**PAUL ECKE**, Largest grower and shipper of cut  
POINSETTIAS and POINSETTIA stock plants.  
1226 Hayworth Ave., Los Angeles, Cal.

J. A. Axell is keeping a dozen extra men working to capacity in order to keep up with his mum business. The Peninsula Nurseries are just beginning to send Mr. Axell a new crop of Laddie

## ROSES

Highest Quality—Large Supply.

Shorts, 6 to 9 and 9 to 12 inches

Medium, 13 to 18 inches

Long, 20 to 27 inches

Dunlop  
Pilgrim  
Columbia  
Ophelia  
Shawyer

White Killarney  
Hoosier Beauty  
White Shawyer  
Butterfly  
Milady

## MUMS

Best large varieties and Pompons

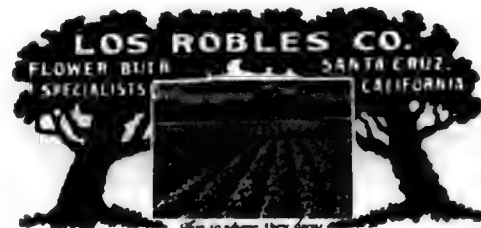
Sprengeri, Plumosus, Ferns.

No charge for packing.

Write for samples and prices.

**Miller Floral Co. UTAH**  
**FARMINGTON,**

Mention The Review when you write.



Mention The Review when you write.

# Chrysanthemums and Pompons

ARE NOW AT THEIR BEST

We have them in all colors and varieties.  
We take pride in ourselves on our packing.

TRY SAMPLE SHIPMENT.

**Violets Ready October Fifteenth.**

**J. A. AXELL**

**WHOLESALE COMMISSION FLORIST**

**463 Bush Street, San Francisco, Cal.**

**WE CLOSE SUNDAYS**

**CHRYSANTHEMUMS** OF FINEST QUALITY ARE  
NOW READY FOR SHIPPING

GIVE US AN INITIAL ORDER FOR TRIAL.

**Order DRIED FLOWERS for your Winter's Supply.**

**STATICE**—Lavender, white, yellow. **STATICE Latifolia** (fine variety).

**STRAWFLOWERS**—Acroclinium, Helichrysum.

**GREENS**—Woodwardia, Plumosus, Adiantum, Brakes, etc.

**DOMOTO BROTHERS.,**

**440 Bush Street**

**WHOLESALE  
AND SHIPPERS**

**San Francisco, Cal.**

carnations, which variety he handles exclusively for them. Two truck loads of art baskets were delivered from the factory in as many days last week to Mr. Axell.

The C. Kooyman Co. has been displaying a window full of fly catcher, or cannibal, plants, cut in Oregon, where they grow wild. Their oddity has been attracting attention. The stems have club-shaped heads with an aperture beneath each head. The Oregon variety is green, mottled with yellowish brown. Flies, ants and other insects that wander into the aperture are held by fine, sticky, hairlike fibers.

F. C. Jaeger & Son have a florists' telegraph delivery window display to feature the F. T. D. convention. An almost life-sized Mercury is flying, with

flowers, over a revolving globe made of blue, yellow and white statice. This miniature world is encased in telegraph wires. There is a map of the United States and also a miniature of the King Edward hotel, Toronto, where the convention was held.

The United Flower & Supply Co. is in the thick of its mum season. It is being congratulated on being the first to open a Chicago office.

The Growers' Floral Co. has all its varieties of mums coming in, including yellow, white and pink Turners and Bonnaffon. Excellent results are being obtained from the new strawflower drier.

Domoto Bros. have received a large shipment of mats in all colors from Japan. Five hundred cases of lily bulbs

are now coming through the custom-house from Japan. The firm is at the height of its mum season as well as of its violet crop.

Enomoto & Co. are just getting in a big crop of their first Chieftain and Bonnaffon mums. The stock is better than ever before.

The staff of Podesta & Baldocchi triumphed again October 14 at a bowling contest between men from the staffs of Pelicano Rossi & Co. and Brown & Kennedy. They are soon to meet the star bowlers of the Fillmore street florists.

B. Joseph is in southern California.

The alterations in the store of Podesta & Baldocchi are rapidly nearing completion.

Darbee's is still getting the magnifi-

## CALIFORNIA MUMS

Best Shipping Condition

Mums, in all colors, small.....	\$1.00 per dozen
Mums, in all colors, medium.....	\$1.50 to 1.75 per dozen
Mums, in all colors, selected grade.....	2.00 per dozen
Mums, in all colors, special grade.....	2.50 per dozen
Pompons, yellow or bronze colors.....	25c to 35c per bunch

**Violets ready for shipment, \$1.00 per dozen bunches.**

**Plumosus and Adiantum, 30c per bunch.**

## DRY FLOWERS

Acroclinium, selected grade.....	\$1.00 per dozen bunches
Helichrysum, selected grade.....	1.50 per dozen bunches
Statice, lavender, blue, white and yellow.....	3.00 per dozen bunches
Russian Rat-tail, pinkish lavender.....	6.00 per dozen bunches

## UNITED FLOWER & SUPPLY CO., Inc.

448 BUSH STREET, Wholesale Growers and Shippers SAN FRANCISCO, CAL.

### CHICAGO OFFICE

I. INOUE, Mgr.

1503 Mallers Building, Tel. Randolph 5420, 5 So. Wabash Ave., Chicago, Ill.

cent woodwardia that is so popular with florists. It is found by experienced hunters in the California woods. The firm also has pepper and madrone berries coming in.

The California Floral Co. finds that pompon mums are more in demand for table decorations, centerpieces, etc., than the big varieties. The beauty of the autumn tints is partly responsible for making the pompons popular.

The Art Floral Co. is continuing its policy of featuring mums in big baskets. In one window display pale pink Hunter mums were shown in a white basket, about eight feet in height. M. M.

### TACOMA, WASH.

#### The Market.

A trip along the avenues of the trade the last week developed the fact that business is better. Roses, carnations and chrysanthemums are featured and are moving freely at fair prices. The late marigolds, asters and pompon dahlias are wonders for so late in the season. Ferns are moving fast, especially Whitmanii and Norwood.

#### Western Washington Fair.

The feature of last week was the floral exhibit at the western Washington fair, at Puyallup. The display was designed and placed by Mr. Kloepper and featured two set pieces, one a 6-foot semi-sphere representing the western hemisphere. Fresh English laurel leaves faced the rim. North and South America were worked out with small pink flowers and the oceans were made of Asparagus Sprengeri. A velvet-covered

### Boston Ferns

6-in.....	\$ 9.00 per doz.
7-in.....	15.00 per doz.
8-in.....	21.00 per doz.
9-in.....	30.00 per doz.

### Cyclamen

4-in., bloom and buds...	\$3.00 per doz.
5-in., bloom and buds...	6.00 per doz.
6-in., bloom and buds...	9.00 per doz.

Packing charged for the plants with pots, 10 per cent of the cost.  
Cash with order, please.

## H. HAYASHI & CO.,

2311 73rd Avenue, OAKLAND, CAL.

Mention The Review when you write.

### Richard Diener Company

INC.

Originators and Growers  
of the Largest and Finest  
Gladioli and Petunias

Catalogue on Request

**KENTFIELD**  
Marin County CALIFORNIA

telegraph table was shown, with instruments and ribbons leading from Tacoma to all parts of the world. A sign near called attention to the F. T. D. and how easy it is to deliver flowers anywhere, any time in an hour or two. An-

### OWN-ROOT

1921-1922

List ready.

All Field Grown.

**HOWARD ROSE CO.,**  
HEMET, CAL.



other card conveyed the whole idea in a few words, "A message in every blossom: Friendship, sympathy, love, a smile—Say It with Flowers." The other design of the same size represented Mount Tacoma. The mountain was in white



# We aim to Please

## A Sample Shipment Will Prove It

MUMS, all colors.....	\$1.00 to \$2.50 per dozen
MUMS, in all colors, small.....	2.50 to 4.00 per 100
MUMS, medium.....	2.50 to 5.00 per 100
POMPONS, selected varieties.....	2.50 per dozen bunches
PLUMOSUS and ADIANTUM.....	.25 per bunch
STATICE, all colors.....	2.50 per dozen bunches
ACROCLINIUM.....	7.50 per 100 bunches

## Violets by the Thousands

Refrigerator car New Orleans for All Saints' Day, October 25th.

Refrigerator car Chicago every day.

WHOLESALE **F. C. JAEGER & SON** SHIPPERS

WRITE FOR DETAIL PRICE LIST

141 Powell Street

San Francisco, California

WE CLOSE SUNDAYS

# M U M S

ASTERS

DRIED  
STRAW-  
FLOWERS

PLUMOSUS

Now Ready for Shipping

ADIANTUM

## GROWERS FLORAL COMPANY

55 Saint Anne Street

Wholesale Growers and Shippers

SAN FRANCISCO, CAL.

flowers and the background in perennial asters. The rose feature of the exhibit centered in numerous baskets of Ophelia, Russell, Columbia and Crusader. The advertising position of the exhibit was immense. It was the first to be seen after leaving the women's building. The attendance was over 100,000 and everyone had to pass it. The exhibit was freshened each day. Two members of the Tacoma Florists' Association were delegated each day to look after the exhibit and the questions asked by visitors kept the attendants busy answering. It was a good place to learn what people want and what they think of flowers, as one of the attendants expressed it.

The evergreen exhibit of H. Benthien & Sons was complete and it was admired by throngs of visitors. Mr. Benthien's

order book was a good reason for his satisfied smile, which he wore all day.

The exhibit of the Woodland Floral Co. was another attractive stand and John Karlich, attending, was reeling off botanical names. The other floral exhibits were the best ever shown here. The extensive addition to Floral hall gave each ample opportunity to do his best. As a whole, the trade got its biggest boost this year.

### Various Notes.

Robert W. Simmonds, formerly with the Woodlawn Flower Shop, of Seattle, is now with the Hayden & Watson Co., here.

The Acme Floral Co. has added to its range another house of carnations and expects to have a good supply of whites for next Mothers' day.

Dr. Spencer, of the California Florists, delivered a truck load of flowers from the fair exhibit to the United States hospital for convalescent soldiers here.

Fred May is shipping native greens of first-class quality. The heavy rains in August kept the fresh look in them, the huckleberry sprays showing up the best of all.

L. B. M.

### PORTLAND, ORE.

#### The Market.

The continued warm weather of the last two weeks may be said to be responsible for an abundance of cut flowers in the market. Much outdoor stock is still to be seen in all of the retail stores. Chief among this stock are dahlias. These have been unusually fine

Send for our Illustrated Folder about



MAS-ART BASKET WORKS, Inc., 2001 East 14th St., Oakland, Cal.

for several weeks. Some stores are using them in preference to chrysanthemums, which, for the most part, are shipped in from California. The latter prove quite costly after shipping expense is added to the invoice cost and some retailers cannot see any profit in them. The varieties arriving at present are William Turner, white and pink Chieftain and Bonnaffon. Some locally grown stock of Chrysolora and Crystal Gem is coming in and other varieties are promised shortly.

Orchids continue to be scarce and the few arriving are quickly taken. Oregon violets are obtainable in limited quantities. Lily of the valley, Cecile Brunner roses and bouvardia constitute other material suitable for corsage work.

#### Various Notes.

A visit to the range of the Wilson-Crout-Gehr Co. reveals the fact that this firm has a promising lot of cyclamens and poinsettias coming along for holiday sales. Mr. Wilson is at present away on a trip to his old home in Indiana and, before returning, will visit the large greenhouses at Richmond and Springfield.

Rapid progress is being made with the new office and service building being erected by J. B. Pilkington on his newly acquired property, at Second and Salmon streets. Sufficient space is being left for a city nursery yard, where a variety of ornamental stock will always be on display.

A venison dinner at the Multnomah hotel, followed by a dance, was an event of last week attended by a good number of florists of this city. Leo Weideman provided the venison, which he obtained on a successful hunting trip in southern Oregon.

The new rose-pink carnation produced by Weideman Bros. has been named after the chief executive of our state, Governor Olcott. The new carnation is a sport from Enchantress Supreme and is proving to be a ready seller in the retail stores.

Martin Reukauf, of H. Bayersdorfer & Co., Philadelphia, Pa., called on the trade last week, while Earl Aldrich, of M. Rice Co., Philadelphia, Pa., came in from an extended trip which covered all the Pacific coast and Rocky mountain states.

A young crook who raised a \$10 currency note to \$50 and passed it at Clarke Bros., has been apprehended and indicted by a United States grand jury.

Crantford's Flower Shop is a new retail store which opened for business last

## Zvolanek's Winter Orchid-Flowering Sweet Pea Seed



Every packet of our Winter-Flowering Sweet Pea Seed must bear our trade mark. Do not accept any other as genuine.

	1-oz.	4 oz.	1 lb.
Xmas Pink Orchid, bicolor.....	\$0.75	\$2.50	\$ 8.00
Zvolanek's Rose, best shell pink	2.50	8.00	25.00
Miss L. Gude, pink.....	.75	2.50	8.00
Mrs. A. Skach, clear pink.....	.50	1.50	5.00
Watchung Orchid, black seeded			
white.....	.75	2.50	8.00
Bridal Veil, best white.....	.75	2.50	8.00
Mrs. Chas. Zvolanek, lavender..	.75	2.50	8.00
Zvolanek's Blue, bluejay color..	.75	2.50	8.00
Zvolanek's Pale Blue.....	.50	1.50	5.00
Zvolanek's Marquis, navy blue..	.75	2.50	8.00
Zvolanek's Orange.....	.75	2.50	8.00
Zvolanek's Beauty, clear dark			
rose.....	.75	2.50	8.00
Zvolanek's Red, best red.....	.75	2.50	8.00

These are a few of the best commercial varieties. There are not any better. Send for complete list of our many other Winter Sweet Peas.

Our new 1921-1922 list has been mailed.

Ant. C. Zvolanek & Sons, Lompoc, Cal.

Mention The Review when you write.

### BEDDING STOCK

2-inch pots and rooted cuttings.

**Peters & Sons**  
HILLYARD, WASH.  
(We ship from Spokane)

Mention The Review when you write.

**Erica Mediterranea**, out of 2-inch pots, \$8.00 per 100.  
**English Ivy**, out of 2½-inch pots, \$6.00 per 100.  
**Hydrangea Hortensis**, out of 2½-inch pots, \$6.00 per 100.  
Cash with order, please  
Pacific Nurseries, Colma, San Mateo Co., Cal.

Mention The Review when you write.

**FREESIAS**  
Precht & Weitella Box 603  
Montebello, Cal.

Mention The Review when you write.

**Phoenix Canariensis**, **Washingtonia Robusta**, **Chamaerops Excelsa**, Etc.  
For prices, see ad. page 62, issue of Sept. 8.  
Yokohama Nurseries, R. F. D. 8, Box 432, Los Angeles, Cal.

### Dagger Ferns

Seattle Fern and Moss Company

2135 Western Ave., SEATTLE, WASH.

Mention The Review when you write.

"try Clarke"

The best and quickest way to get what you want in

**Bulbs, Florists' or Nursery Stock**

is to write

**W. B. Clarke**, Horticultural Broker San Jose, Calif.

Mention The Review when you write.

**Asparagus Plumosus**, 4-in., \$10.00 per 100.  
**Asparagus Sprengeri**, 2-in., \$3.50 per 100.  
**Pansies**, Steele's Greenhouse Special, also German choice colored giants, 6 to 8 leaves, \$5.00 per 1000.  
**Pelargoniums**, Easter Greeting and sports, including many standards, 3-in., \$10.00 per 100.  
**Geraniums**, S. A. Nutt and others, 2-in., \$4.00 per 100, \$35.00 per 1000.  
Also Hardy Perennials. Prices on request.  
**FRED G. EHLE**, Wholesale Grower,  
224-236 Sanborn Ave., San Jose, Calif.

# BULBS

Highest Quality — California Grown

Per 1000  
 Freesia Purity, 7/16-in. to 1/2-in. .... \$ 5.00  
 Freesia Purity, 1/2-in. to 3/4-in. .... 9.00  
 Freesia Purity, 3/4-in. to 1-in. .... 13.00  
 Early Gladiolus, The Bride. .... 15.00  
 Narcissus Paper White, first size  
 bulbs ..... 22.00  
 Narcissus Paper White, second size.. 15.00  
 Narcissus Paper White, planting  
 stock ..... 10.00  
 Narcissus Grand Monarch ..... 18.00  
 Narcissus Grand Monarch, extra large 40.00  
 Leucojum Vernal (Snowflake) ..... 20.00  
 Chinese Sacred Lilies (Imported), Narcissi.  
 which grow in water and are profitable  
 as a side line for florists. Large bulbs,  
 120 per mat, per 100, \$9.00.

Prices on Holland Bulbs on Request

Satisfaction guaranteed. Packing free.  
 F. O. B. San Francisco, California.

Terms—5% cash with order; 2% ten days;  
 30 days net.

**ADRIAN J. SCHOORL**

255 California Street  
 SAN FRANCISCO, CAL.



## SEEDLINGS

Mastodon Greenhouse, special mixed, per  
 250, \$2.25; per 500, \$3.50; per 1000, \$6.00.

Mastodon Private Stock, mixed, per 250,  
 \$2.00; per 500, \$3.00; per 1000, \$5.50.

1921 Catalogue

### SEED

Steele's Mastodon Greenhouse, special  
 mixed (O. K. Outside). 1-16 oz. 65c., 1/8 oz.  
 \$1.00, 1/4 oz. \$2.00, 1/2 oz. \$3.75, 3/4 oz. \$7.00, 3 ozs.  
 \$20.00, 4 ozs. \$26.00.

Steele's Mastodon Private Stock, mixed.  
 1-16 oz. 65c., 1/8 oz. \$1.00, 1/4 oz. \$1.75, 1/2 oz.  
 \$3.25, 3/4 oz. \$6.00, 3 ozs. \$17.00, 4 ozs. \$23.00.

**Steele's Pansy Gardens**

Portland, Oregon

## Ferns in Flats

Good Strong Plants

Per 100.....\$2.00  
 In 5000 lots, per 100..... 1.75

Strong 2 1/4-inch Plants

Per 100.....\$6.00  
 Write for Varieties

Wholesale List on Nephrolepis, Kentias and  
 Primula Obconica furnished on application.

**H. PLATH**

"The Ferneries"

Lawrence and  
 Winnipeg Aves. San Francisco, Calif.

**Richard Diener Co., Inc., Kentfield, Marin Co., Cal.**



## Diener's Ruffled Monster Petunias

The largest and most beautiful Petunias in existence. They have created a sensation wherever grown. In beauty they are rivals to the Orchid. All seed is raised by hand pollination in lath houses and is done by women. Moreover, climatic conditions here permit seed to be matured without a drop of rain falling in the pods. Hence our seed is strong, vigorous and sure germinating.

### RUFFLED MONSTER PETUNIA SEED

Comes in the following colors:

**PINK**, strong veined center. **RED. VARIEGATED. WHITE. RED**, with black center. **PALE LILAC PINK**, large veined center. **MIXED.**

**FLESH PINK FRILLED** (Pearl of Kentfield). This and the following varieties are somewhat smaller than the above. One of the most beautiful Petunias ever put up.

**PURPLE OR BLUE. WHITE FRILLED** (Dwarf). Apple Blossom (Pink).

Any of the above varieties, 50c per package.

## Diener's Pink Glory

The Greatest Novelty in Petunias for 1922

Pure flame rose-pink without a trace of purple. Flowers measure from three to four inches in diameter. Plants grow to a height of twelve to fifteen inches and are continually covered with flowers. This is the most beautiful Petunia ever put on the market.

Seed, 50c per package.

Catalogue free on request.

Originators and Growers of the Largest and Finest Gladioli  
 and Petunias in the World.

**RICHARD DIENER CO., Inc.**  
 KENTFIELD, Marin Co., CALIFORNIA



**MATS**

For wrapping plant pots.  
Write for samples and prices.

**BAMBOO CANE STAKES**

Green, 3-ft. .... \$4.50 per 1000  
Green, 4-ft. .... 6.50 per 1000  
Natural, 6-ft. ... 7.50 per 1000

**PLANT TUBS**

Each ..... 50c

**MUMS**

Now ready for shipment.

**DRIED STRAWFLOWERS**

of all varieties.

**ENOMOTO & CO., Inc.**

Wholesale Growers and Shippers  
35 Saint Anne Street SAN FRANCISCO, CAL.

**CALIFORNIA ZINNIAS**

NEW, EARLY DAHLIA-FLOWERED ZINNIA SEED—NOW READY

Write for our catalogue and prices

**R. G. FRASER & SON, Wholesale Seed Growers, Route 2 Box 30 PASADENA, CALIF.**

week at the corner of Tenth and Yamhill streets. Earl Crantford is manager of the new store. C. B. S.

**SEATTLE, WASH.****The Market.**

The general condition in this market remains unchanged at this time, with stock facing the usual between-season situation of scarcity of varieties. The cut of roses has been steadily increasing, and, by another week, it is believed that the new crop of carnations will be plentiful. As for dahlias, these are beginning to show signs of passing and the volume of gladioli has been reduced somewhat. With this general situation ruling, there has been a more or less general movement on the part of the trade to encourage greater selling of ferns, and, in most instances, this has been successful.

Among the long-stemmed items, mums are ever increasing in importance, although neither the local nor California stock has displayed the enduring qualities desired. Every check with local growers indicates that the mum crop of the northwest will be heavy and of a fine quality. There is some fear expressed that a glut may be produced at the time of full ripening, but efforts will be made to offset this by forcing a larger local and shipping consumption. In short-stemmed items, zinnias have been making the best showing of late, one grower bringing in some stock as long-stemmed as the average dahlia and highly colored. African marigolds are big sellers and asters continue a big feature in funeral work.

Ward roses are of better quality now than at any time this season, and are so plentiful that a popular price is being charged, so that this variety is proving a real sales leader. Ophelia is in heaviest supply, while the cut of Russells has slackened somewhat. Cecile Brunners are plentiful and are freely used.

All growers of orchids advise that

**Cottage Gardens Nurseries of EUREKA, CAL., offer**

**AZALEA INDICA**—Ready for shipment.  
**TUBEROUS BEGONIAS**—For December delivery.  
**GLOXINIAS**—For December delivery.  
**BOXWOODS**—For November delivery.  
**ERICAS**—In varieties, for fall delivery.

For Price List Write to

**G. VANDEN ABEELE, Receiver**

P. O. Box 78 COTTAGE GARDENS NURSERIES EUREKA, CAL.

**SEE OUR LARGE AD ON Seasonable Plants and Supplies**

in the Oct. 6 issue of The Review.

**Wilson-Crout-Gehr Co.**

Wholesale Florists  
East 62nd and Ankeny Sts. Portland, Ore.

**Woodland Park Floral Co.**

SUMNER - - WASHINGTON

Wholesale Growers of  
Pot Plants and Cut Flowers

their cut is heavier at present, and some of the most beautiful cattleyas seen this year are being shown now. Valley is none too plentiful, but bouvardia and stephanotis easily take the place of this flower.

The delivery of potted plants is increasing somewhat and the average size of cyclamens has made real strides. Fine light pink stock is being displayed in some of the shops. Among other

We Can Furnish Now Direct  
to You

**Mexican Ivy**

LIGHT PACKING  
NO PACKING CHARGE

**H. H. Myers Evergreen Co.**  
FORTUNA, CALIF.

potted offerings, begonias are in lighter supply, while primroses are gaining. Two shops have been showing a fair quantity of potted fuchsias, but this is said to be about the last large delivery to be expected here this season.

**Various Notes.**

O. F. Palmerston, of the Yakima Landscape Park Co., has been a trade

(Continued on page 138.)

JOHN KRUCHTEN

HENRY KRUCHTEN

# JOHN KRUCHTEN CO.

(NOT INCORPORATED)

Wholesale Florists

30 East Randolph Street  
L. D. Phone, Central 8016-8017-8018

CHICAGO, ILL.

## Wholesale Cut Flower Prices.

Chicago, Oct. 18, 1921.

	Per 100	
Columbia	\$ 6.00 @	\$25.00
Mrs. Russell	6.00 @	30.00
Premier	6.00 @	30.00
Milady	6.00 @	30.00
Crusader	6.00 @	30.00
Butterfly	6.00 @	25.00
Montrose	6.00 @	25.00
Sunburst	6.00 @	20.00
Ophelia	6.00 @	20.00
Double White Killarney	6.00 @	20.00
Nesbit		3.00
Cecile Brunner		3.00
Valley		8.00
Carnations	4.00 @	6.00
Carnations, Laddle	6.00 @	8.00
Sweet Peas	2.00 @	4.00
Easter Lilies, doz.	\$2.50 @	\$3.00
Mums, doz.	2.00 @	6.00
Pompons, bunch	.50 @	1.00
Cattleyas, each	1.25 @	1.50

Philadelphia, Oct. 17, 1921.

	Per 100	
Beauty, Special	\$50.00 @	\$80.00
Russell, Hadley, long	20.00 @	25.00
Russell, Hadley, short	6.00 @	10.00
Premier, Columbia, long	15.00 @	20.00
Premier, Columbia, short	4.00 @	6.00
Double White Killarney	4.00 @	10.00
Butterfly, Ophelia, long	8.00 @	12.00
Butterfly, Ophelia, short	4.00 @	6.00
Pilgrim	6.00 @	12.00
American Legion	6.00 @	20.00
Cattleya Labiata	100.00 @	125.00
Easter Lilies	20.00 @	25.00
Valley	8.00 @	10.00
Dahlias, fancy	5.00 @	6.00
Dahlias, ordinary	3.00 @	4.00
Cypripediums		50.00
Carnations, select	5.00 @	6.00
Carnations, ordinary	2.00 @	4.00
Chrysanthemums, select	35.00 @	40.00
Chrysanthemums, ordinary	15.00 @	25.00
Sweet Peas, select	1.50 @	2.00
Sweet Peas, ordinary	.75 @	1.00
Cosmos	.35 @	.50
Violets	.50 @	.75
Pompons, per bunch	\$0.50 @	\$0.75

Cleveland, Oct. 18, 1921.

	Per 100	
American Beauty	\$ 6.00 @	\$50.00
Columbia, short	4.00 @	8.00
Columbia, long	10.00 @	20.00
Premier, short	4.00 @	8.00
Premier, long	10.00 @	20.00
Ophelia, short	4.00 @	8.00
Ophelia, long	10.00 @	15.00
Butterfly, short	4.00 @	8.00
Butterfly, long	10.00 @	15.00
Sunburst	4.00 @	10.00
American Legion	5.00 @	12.00
White Killarney	4.00 @	15.00
Ward	4.00 @	6.00
Pilgrim	4.00 @	12.00
White Ophelia	4.00 @	8.00
Miniature roses	2.00 @	4.00
Carnations	3.00 @	4.00
Valley		12.00
Dahlias	3.00 @	6.00
Easter Lilies		25.00
Gladioli	4.00 @	6.00
Chrysanthemums, doz.	\$2.00 @	\$6.00

Columbus, O.—The Ohio State University Horticultural Society will hold its annual chrysanthemum show in connection with the horticultural festival November 10 to 13, inclusive. For exhibition space address Walter Burwell, horticultural department, Ohio State University.

Tarrytown, N. Y.—The twenty-third annual exhibition of the Tarrytown Horticultural Society will be held at Music hall November 2 to 4. Many special prizes are offered for the numerous classes that cover chrysanthemums, violets, carnations, roses, fruits, vegetables, etc. According to the schedule of prizes and classes issued, all entries must reach the secretary of the society on or before October 31.

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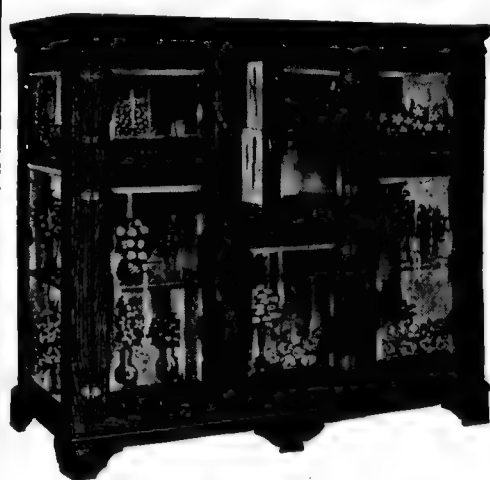
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Milwaukee, Wis.

Growers and Shippers of  
**CUT FLOWERS**  
**GREENS and**  
**PLANTS**

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## Wholesale Cut Flower Prices.

St. Louis, Oct. 18, 1921.

	Per doz.	
Beauty, Specials .....	\$ 6.00 @	\$ 8.00
Beauty, Extra .....	3.00 @	4.00
	Per 100	
Premier .....	\$ 6.00 @	\$25.00
Columbia .....	6.00 @	25.00
White Killarney .....	6.00 @	8.00
Killarney .....	4.00 @	8.00
Ward .....	4.00 @	5.00
Milady and Ophelia .....	6.00 @	20.00
Russell .....	6.00 @	20.00
Carnations .....	1.00 @	4.00
Easter Lilies .....	10.00 @	12.00
Snapdragons .....	3.00 @	4.00
Daisies .....	1.00 @	2.00
Valley .....	4.00 @	6.00
Asters .....	1.00 @	5.00
Tuberose .....	1.00 @	2.00
Dahlias .....	2.00 @	6.00
Orchids, per doz. ....	\$18.00 @	\$24.00
Mums, per doz. ....	3.00 @	5.00

Boston, Oct. 17, 1921.

	Per 100	
Premier .....	\$ 4.00 @	\$16.00
Columbia .....	4.00 @	16.00
Pilgrim .....	4.00 @	16.00
Double White Killarney .....	3.00 @	12.00
Francis Scott Key, Radiance .....	4.00 @	20.00
Miller .....	3.00 @	12.00
Milady, Mock .....	3.00 @	12.00
Killarney .....	3.00 @	8.00
White Killarney .....	3.00 @	8.00
Killarney Brilliant .....	3.00 @	10.00
Mrs. Aaron Ward, Sunburst .....	4.00 @	10.00
Hadley .....	4.00 @	20.00
Ophelia .....	4.00 @	16.00
Cattleyas .....	50.00 @	100.00
Lilium Speciosum .....	4.00 @	6.00
Lilium Longiflorum .....	20.00 @	25.00
Gladioli .....	4.00 @	6.00
Asters .....	.50 @	2.00
Cosmos .....	.50 @	1.00
Chrysanthemums .....	8.00 @	25.00
Pansies .....	.50 @	1.00
Carnations .....	1.50 @	4.00
Violets .....	.75 @	1.00
Cypripediums .....	16.00 @	30.00

Buffalo, Oct. 18, 1921.

	Per 100	
Columbia .....	\$ 5.00 @	\$20.00
Premier .....	5.00 @	20.00
Double White Killarney .....	5.00 @	12.00
Maryland .....	3.00 @	10.00
Russell .....	6.00 @	20.00
Ophelia .....	4.00 @	15.00
Sunburst .....	4.00 @	12.00
Cecile Brunner .....	3.00 @	4.00
Rubrum Lilies .....	8.00 @	10.00
Snapdragons .....	3.00 @	5.00
Calendulas .....	2.00 @	3.00
Mignonette .....	1.00 @	2.00
Delphiniums .....	4.00 @	5.00
Valley .....	8.00 @	10.00
Gladioli .....	2.00 @	5.00
Asters .....	1.00 @	3.00
Easter Lily .....	20.00 @	25.00
Mums .....	15.00 @	35.00
Carnations .....	3.00 @	5.00
Sweet Peas .....	1.00 @	2.00

Pittsburgh, Oct. 18, 1921.

	Per 100	
Beauties .....	\$ 6.00 @	\$35.00
Russell, long .....		15.00
Russell, short .....	6.00 @	10.00
Columbia, Premier, long .....	12.00 @	15.00
Columbia, Premier, short .....	6.00 @	8.00
Ophelia, long .....		12.00
Ophelia, short .....	3.00 @	8.00
Double White Killarney .....	4.00 @	8.00
Richmond .....	3.00 @	8.00
Crusader .....	4.00 @	15.00
Carnations .....	3.00 @	4.00
Valley .....	8.00 @	10.00
Dahlias .....	2.00 @	5.00
Easter Lilies .....		25.00
Valley .....	8.00 @	10.00
Chrysanthemums .....	12.00 @	50.00
Daisies .....		2.00
Orchids .....		100.00
Calendulas .....		4.00

**Middleport, N. Y.** — The John H. Gould Co. is preparing to build another greenhouse to the south of their range on Harland street. The new structure will be 12x96 feet and will be used to house the hardier varieties of plants.

## FRAT-M'S

Frat-M's are a great help to florists who make funeral work. They are exact reproductions of the official emblems embossed in gold and the different colors as required by each Fraternal and Labor organization.

The florist is saved time and worry in the nuisance of lettering, as well as the keeping of such a stock of wire frames, and different colored flowers. Just use such flowers as you have and then attach a FRAT-M with paste to the chiffon, or by the hanger that comes for each, as a card, and that is all there is to it, excepting the comment and commendatory talk for the florist.

Just pick out a dozen of the most used from the list following, enclosing \$2.00 per dozen, and if they don't make you ten times their cost, return those unused and get your money.

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Just give Frat-M's a trial; you don't have to keep them. We are willing to send them to you and return the money if they don't pay you ten times their cost. Address

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## Wholesale Cut Flower Prices.

New York, Oct. 17, 1921.

	Per 100	
Beauty, Specials	\$20.00 @ \$80.00	
Beauty, Fancy	15.00 @ 20.00	
Beauty, Extra	10.00 @ 15.00	
Beauty, No. 1	6.00 @ 10.00	
Beauty, No. 2	3.00 @ 6.00	
Hadley	4.00 @ 15.00	
Russell	5.00 @ 15.00	
Francis Scott Key	5.00 @ 30.00	
Premier	3.00 @ 15.00	
American Legion	3.00 @ 10.00	
Prima Donna	3.00 @ 15.00	
White Killarney	3.00 @ 15.00	
Mrs. Aaron Ward	3.00 @ 15.00	
Ophelia	3.00 @ 15.00	
Columbia	3.00 @ 15.00	
Sunburst	3.00 @ 15.00	
Orchids—Cattleyas	50.00 @ 100.00	
Lilies of the Valley	1.00 @ 6.00	
Lilies	25.00 @ 30.00	
Carnations	2.00 @ 5.00	

Milwaukee, Oct. 18, 1921.

	Per 100	
Columbia	\$ 8.00 @ \$25.00	
Premier	8.00 @ 25.00	
Butterfly	6.00 @ 20.00	
White Killarney	6.00 @ 15.00	
Hoosier Beauty	8.00 @ 20.00	
Ophelia	6.00 @ 18.00	
Mrs. Ward	6.00 @ 12.00	
Carnations	5.00 @ 6.00	
Giganteum lilies, doz.	\$3.00	
Gypsophila, bunch...	\$0.25 @ .35	
Larkspur, bunch...	.50	
Celosia, bunch	.50 @ .75	
Chrysanthemums,		
per doz.	2.00 @ 5.00	
Strawflowers,		
per bunch	.25 @ .35	

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If not, consign that next shipment to us.

We are in close touch with the best buyers, give every shipment, no matter how small, our personal attention, and remit promptly.

Special opportunity for a couple of good Rose Growers who are looking for best returns. Our present demand is greater than our supply.

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## Seed Trade News

**AMERICAN SEED TRADE ASSOCIATION.**  
President, L. L. Olds, Madison, Wis.; secretary-treasurer, C. E. Kendel, Cleveland, O.

TRAVELERS for the French and Dutch bulb exporters already are beginning to arrive, in quest of orders for 1922.

WORD has been received in Chicago that the head of A. Bremond Fils, Ollioules, will visit America this winter to discuss with importers matters relating to French bulbs.

A TOTAL of 4,063,000 cases of peas, approximately half of the entire pea pack of the nation, was put up by Wisconsin canners this year. The total pack of the nation this year is 8,207,000 cases, as compared with 12,317,000 cases a year ago, according to figures supplied by the canners.

IN revising the revenue bill the Senate last week removed the tax on packages sent by parcel post, effective January 1 next. The imposition of a tax of 1 cent for each 25 cents or fraction postage has been a vexation to seedsmen. If the Senate's action prevails in conference, this will be removed next year.

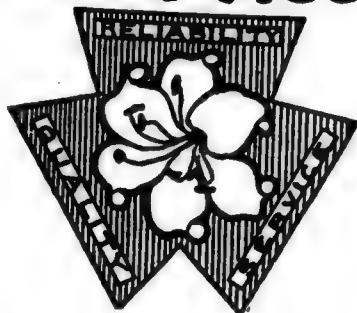
THE annual meeting of the National Canners' Association will be held at Louisville, Ky., either the second or third week in January. Three previous conventions have been held at Louisville and this year's meeting will attract probably more seedsmen than did they. The meeting of the Wisconsin Canners' Association will draw some to Milwaukee November 7 to 10 and that of the Western Canners' Association to Chicago November 11 and 12.

GROWERS in southern Wisconsin had disposed of eighty per cent of their crop of white clover seed by the end of September. The prevailing prices, ranging from \$30 to \$40 per hundred pounds, have been fairly satisfactory to growers. The imports of white clover seed, principally from Germany, have tended to stabilize prices for the short crop of American seed. From July 1 to September 30 there was permitted entry 538,600 pounds and none for the same period last year.

THE legal weight of a bushel of Kentucky bluegrass seed is fourteen pounds in nearly all states. This weight was established years ago, when there were no adequate machines for removing chaff, immature Kentucky bluegrass seeds and certain kinds of weed and other seeds. With modern cleaning machinery it has been possible to double the weight of a measured bushel of Kentucky bluegrass seed until at the present time seed weighing nineteen to twenty-four pounds per bushel is most commonly offered on the market.

THE bean harvest in the San Fernando valley, California, is now in full swing and reports from the fields indicate that there will be a bumper crop. While the acreage this year will not be as large as it was last year, the increased production per acre will run much higher, and in a number of instances predictions are being made that growers will get as high as thirty sacks to the acre of Henderson bush limas. An average of twenty sacks to the acre is looked for, which will produce in the valley from 150,000 to 200,000 sacks. All of last year's crop has been sold, and there is a good demand

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*Bamboo Stakes*  
*Lily Bulbs* *Tree Seeds*  
*Cycas Leaves*

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growing contract for future delivery

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Garden  
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Onion  
Sets

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Growers for the Wholesale Trade Only. Onion, Lettuce, Carrot,  
Paranip, Parsley, Celery, Endive, Salsify and Mixed Sweet Peas.

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Get the benefit of our 71 years' experience

All Seasonable Varieties

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Pepper, Eggplant, Squash, Pumpkin,  
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Seed and Field Corn, on contract.

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Contract growers of Cucumber, Cantaloupe,  
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*High Quality American Grown*

When the Federal Quarantine No. 37 went into effect in June, 1919, these beautiful Spring flowering bulbs, which were practically all supplied from Europe, were shut out. Since that time they have been rarely seen in the florists' shops. Due to the painstaking effort of an American grower who traveled to Europe to secure good planting stock, we are able to offer them this year. We find the size of the bulbs equal to the best formerly procured abroad.

## FIVE NAMED VARIETIES

**BELLE CHINOISE.** Bright sunny yellow.

**CAJANUS.** Rich golden yellow.

**HEAVENLY BLUE.** Deep sky blue.

**KING OF THE BLUES.** Deep dark blue.

**KING OF THE WHITES.** Large, pure white.

**QUEEN WILHELMINA.** White.

\$5.50 per 100, \$50.00 per 1000.

## Iris Filifolia

An early flowering variety of Spanish. Dark blue with an orange blotch.

\$5.50 per 100, \$50.00 per 1000.

## Freesias

S. AND W. CO.'S IMPROVED PURITY

Selected First Size,  $\frac{1}{4}$  in., \$12.00 per 1000; 5000, \$11.00 per 1000; 10,000, \$10.50 per 1000.

### COMPLETE STOCKS OF

Best varieties of DARWIN, COTTAGE, BREEDER, EARLY and DOUBLE TULIPS. Best varieties of DAFFODILS and CROCUS. Send us your list of requirements. Prices cheerfully submitted.

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### SEEDS—BULBS—SUPPLIES

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Quality

**Beckert's Seed Store**

Prompt  
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**TULIPS, NARCISSUS**, all high-grade.

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**Emperor of the West** (bronze),  
 $\frac{1}{4}$ -in. and up.....Per 1000 \$40.00

## French Bulbs

	Per case	Per 1000
<b>Paper Whites</b> , 13-15 c/m. 1250		\$22.00
<b>Narcissus Trumpet Major</b> , 12-15 c/m. ....		20.00
<b>Soleil d'Or</b> (true), 14-16 c/m ..... 900		75.00
Standard sized cases.		

## Valley Pips

Selected forcing pips from storage,  
2500 pips per case.

	Per 1000
<b>Dutch Type</b> .....	\$20.00
<b>German Type</b> .....	30.00
Case lots only. Write for discount on 5-case lots.	

## Calla Bulbs

	Per 100
<b>Elliottiana</b> (yellow) $1\frac{1}{4}$ - $1\frac{1}{2}$ in.	\$15.00
<b>Elliottiana</b> (yellow) $1\frac{1}{2}$ -2 in.	18.50
<b>Godfrey</b> (dwarf white) $1\frac{1}{4}$ - $1\frac{1}{2}$ in.	14.00

## Palm Seeds

**Kentia Belmoreana** and **Forsteriana**,  
per bushel or per 1000.  
**Cocos Weddelliana** **Areca Lutescens**

## Bamboo Cane Stakes

	Bale...	Bale
<b>Natural</b> ..... 6 ft.	2000	\$25.00
<b>Dyed Green</b> ..... $1\frac{1}{2}$ ft.	2000	7.50
<b>Dyed Green</b> ..... 2 ft.	2000	8.50
<b>Dyed Green</b> ..... $2\frac{1}{2}$ ft.	2000	10.00
<b>Dyed Green</b> ..... 3 ft.	2000	12.50
<b>Dyed Green</b> ..... $3\frac{1}{2}$ ft.	2000	14.50

## Raffia

	Per lb.
<b>Red Star Brand</b> , 25 lbs. up....	13 c
<b>Red Star Brand</b> , 50 lbs. up....	11 $\frac{1}{2}$ c
<b>Red Star Brand</b> , 100 lbs. up....	10 c
<b>Red Star Brand</b> , 1 bale (225 lbs.)	8 $\frac{1}{2}$ c
Also dyed in 20 colors and shades.	

## Fall Shipment

**Manetti Stocks**, English selected for greenhouse grafting, also French.  
**Jap. Lily Bulbs**, Giganteum and hardy varieties, f.o.b. New York, Chicago, Denver, Toronto, Seattle, etc.  
**Begonia and Gloxinia Bulbs**, all sizes and colors.

**Ficus Elastica**, rooted mossed cuttings or pot-grown.

**Valley Pips**, German and Dutch.  
**Roses and Lilacs**, field-grown, for forcing.

Write for prices on business stationery, specifically stating your requirements.

## McHUTCHISON & CO.

95 Chambers St., NEW YORK



To the man who issues a catalogue:

## Canna The President

You will make a mistake if you do not feature this greatest of American Cannas in your Catalogue for 1922.

The President is undoubtedly the red Canna by which all others will be judged by comparison. It is a strong, vigorous, healthy grower, forming large, bushy clumps about five feet high, with luxuriant, dark green, firm foliage and with uniformly large, bright red flowers in greatest profusion.

We are now booking orders at specially attractive prices and we shall be pleased to book your order and make reservation for delivery at such time as will suit your convenience.

Strong two to three-eye divisions

**\$8.00 per 100; \$75.00 per 1000.**

Write us for prices on other varieties of Cannas, as we have an immense stock of the World's best varieties.

**HENRY A. DREER, 714-716 Chestnut St., Philadelphia, Pa.**

The above prices are intended for the trade only.

for the products of this season. A number of sales of the new crop have already been made at from \$4.65 to \$5.

DETAILS concerning the filing of schedules in bankruptcy by Arthur T. Boddington & Co., Inc., of New York, will be found elsewhere in this issue under the heading, Business Embarrassments.

THE greatly decreased acreage in some of the most important producing sections, together with a smaller yield per acre, is expected to result in a production of millet seed about one-third as large as that of last year. This reduction was due largely to the unsatisfactory prices offered to growers last year, to the slow sale and relatively large carryover of millet seed, and to the fact that the soil and climatic conditions in the spring were favorable for planting corn and sowing oats, barley, etc., which made it unnecessary to resort to catch crops, such as millet.

### DUTCH BULB IMPORTS.

October 8 the Dutch steamer, Ryn-dam, arrived at New York harbor with ninety-three cases of Dutch bulbs on board, consigned as follows:

Consignee:	Cases
Maltus & Ware	11
McNiff Co.	3
Lang, R. F.	5
Schwake, C., & Co.	4
Van Waveren, M.	5
Hampton, J. W., Jr., & Co.	4
Van Oppen & Co.	2
Vandegrift, F. B., & Co.	6
Rynveld, F., & Sons	15
International Forwarding Co.	12
Downing, T. D., & Co.	7
General Bulb Co.	4
Van Zonneveld Bros. & Philippo	11
Van Doorn, W.	4

Total .....93  
The Nieuw Amsterdam, arriving from

### The Everett B. Clark Seed Co., Milford, Conn.

Branch Houses in Wisconsin, Colorado, Montana, Idaho and Washington.

**Beans, Peas, Sweet Corn, Onion, Beet, Turnip, Tomato, Spinach.**

Mention The Review when you write.

### THE KIMBERLIN SEED CO.

Wholesale Seed Growers **San Jose, Cal.**

GROWERS OF

**ONION, LETTUCE, RADISH, ETC.**

Correspondence Solicited

Mention The Review when you write.

### An Experience of Half a Century IN PRODUCING HIGH-GRADE GARDEN SEEDS

at your disposal. Contract growers for the  
jobbing trade of a full line. Mail us your list  
for both SPOT and FUTURE requirements.  
Orange, Conn. **S. D. Woodruff & Sons** New York City

Mention The Review when you write.

### Tomato Seed and Seed Sweet Potatoes

Pleased to quote you prices on quantities and  
varieties wanted for present or future delivery.

**H. AUSTIN Felton, Del.**

### Hogewoning & Sons, Inc.

WHOLESALE

**Bulb Growers and Importers**

**299 Broadway, New York City**

### The General Bulb Co.

Established 1883

**Vogelenzang, Holland**

BRANCH OFFICE:

**25 Beaver St., New York City**

Send us your inquiries for quotations.

Mention The Review when you write.

The WORLD'S Bulb Center is EUROPE  
EUROPE'S Bulb Center is HOLLAND  
HOLLAND'S Bulb Center is

**BADER & CO., SASSENHEIM, HOLLAND**

Large Growers of Hyacinths, Tulips, Narcissus, etc.

REPRESENTATIVES:

**JOHN H. BADER** Care R. F. LANG,  
**P. B. BADER** 82 Broad St., N. Y. CITY  
Please communicate with us.

### Return Envelopes Catalogue Envelopes Seed Packets

**Brown Bag Filling Machine Co.**  
Fitchburg, Mass., U. S. A.

HELLER'S  
MICE  
PROOF  
SEED  
CASES

Send for Catalogue.

**HELLER & CO.**  
Montpelier, Ohio

# Peacock's Special On Dutch Bulbs

Order at once for prompt shipment---Quality  
the very highest---Prices the most conservative.

The following list is offered subject to being  
unsold on receipt of order.

*200 at the 1000 rate*

## DUTCH HYACINTHS---1st Size

	Per 1000
La Victoire, Crimson.....	\$65.00
L'Innocence, Pure White.....	65.00
Yellow Hammer .....	65.00

## DUTCH HYACINTHS---2nd Size

	Per 1000
Lady Derby, Pink.....	\$45.00
La Victoire, Crimson.....	45.00
L'Innocence, Pure White.....	45.00
Grand Maitre, Blue.....	45.00
King of the Blues, Dark Blue.....	45.00
Yellow Hammer .....	45.00
Gertrude, Pink .....	45.00

## EARLY SINGLE TULIPS

	Per 1000
Cottage Maid, Dark Rose with White.....	\$22.00
Couleur Cardinal, Crimson.....	26.00
Cramoisi Brilliant, Scarlet.....	21.00
Goldfinch, Yellow.....	18.00
Keizerskroon, Scarlet and Yellow.....	20.00
White Swan .....	22.00
La Reine, White Shaded Pink.....	18.00
Single Fine Mixed.....	15.00

## EARLY DOUBLE TULIPS

	Per 1000
Couronne d'Or, Yellow.....	\$22.00
Gloria Solis, Red and Gold.....	24.00
Lucretia, Pink .....	16.00
Murillo, Blush White.....	16.00
Rubra Maxima, Red.....	23.00
Extra Fine Mixed.....	15.00

## PARROT TULIPS

	Per 1000
Extra Fine Mixed.....	\$15.00

## COTTAGE TULIPS OR LATE BLOOMING

	Per 1000
Gesneriana Spathulata, Scarlet, Blue Base.....	\$22.00
Inglescombe Yellow.....	20.00
La Merveille, Scarlet with Orange.....	20.00
Picotee, or Maiden's Blush, White with Rose .....	18.00
Extra Fine Mixed.....	14.50

## DARWIN TULIPS

	Per 1000
Clara Butt, Salmon Pink.....	\$19.00
Remembrance, Rich Crimson.....	23.00
The Sultan, Rich Maroon Black.....	20.00
White Queen .....	25.00
Splendid Mixed .....	17.00

## DAFFODILS OR NARCISSI

	Per 1000
Emperor, Mother Bulbs, Golden Yellow....	\$38.00
Poeticus Ornatus, Double Nose.....	22.50
Golden Spur, Double Nose.....	32.00
Von Sion, Double Nose.....	32.00
Double Jonquils .....	\$21.00

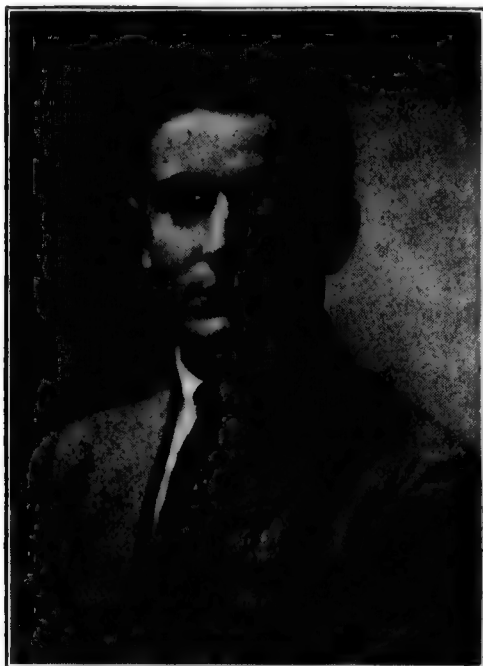
PHONE OR WIRE

# EVERETTE R. PEACOCK CO.

4013 Milwaukee Ave.

Phone Kildare 3710

CHICAGO, ILL.



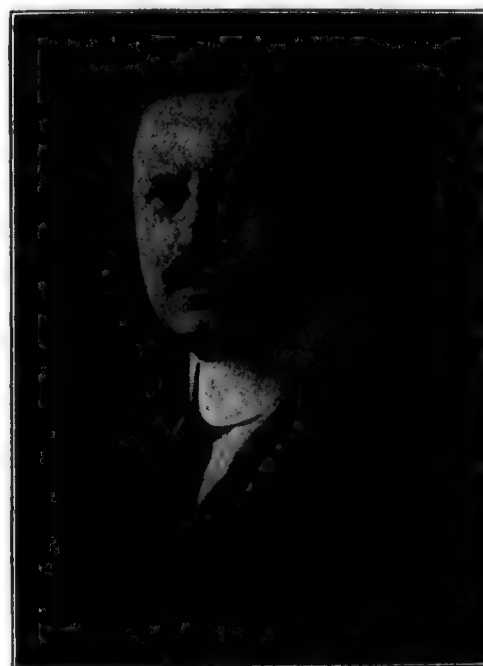
Aug. Lagarde

## LIVE WIRE

# Again---Buy Your French Bulbs---Now

FROM  
**Lagarde & Vandervoort**  
**OLLIOULES, FRANCE**  
 Permanent American Address:  
**P. O. Hamilton Grange Station**  
**Box 38 NEW YORK CITY**

*Our representative will be calling on you*



J. A. Vandervoort

Rotterdam at New York harbor October 15, carried 134 cases of Dutch bulbs consigned to the following:

Consignee:	Cases
Van Waveren, M. ....	9
Speelman, C. J., & Sons .....	6
Gray Bros. ....	2
Lang, R. F. ....	17
Stumpp & Walter Co. ....	5
Downing, T. D., & Co. ....	3
International Forwarding Co. ....	63
Hampton, J. W., Jr., & Co. ....	5
Maltus & Ware ....	2
Van Oppen & Co. ....	5
Krug, E. ....	15
Lang, R. F. ....	2

Total .....134

The total of these two shipments, 227 cases, added to the 41,541 cases previously received makes a grand total of 41,768 cases of Dutch bulbs received to date.

### GRASS SEED IMPORTS.

The amount of the various kinds of forage plant seeds subject to the seed importation act permitted entry into the United States during the month of September, 1921, as compared with the corresponding period last year, is shown in the table given below, from statistics furnished by the bureau of plant industry, Department of Agriculture:

Kind of seed	September	
	1921. pounds	1920. pounds
Alfalfa .....	422,200	44,100
Canada bluegrass .....	5,200	.....
Clover:		
Alsike .....	671,400	87,000
Crimson .....	879,500	998,100
Red .....	116,400	6,800
White .....	263,600	.....
White and alsike, mixture .....	2,700	.....
Red and alsike, mixture .....	2,100	.....
Alsike clover and timothy, mixture .....	500	.....
Millet:		
Broom-corn .....	.....	14,700
Foxtail .....	.....	.....
Grass:		
Mixtures .....	.....	.....
Orchard .....	833,300	.....
Rape .....	554,100	170,900
Ryegrass:		
English .....	.....	15,600
Italian .....	.....	49,800
Timothy .....	.....	.....
Vetch:		
Hairy .....	280,600	33,000
Spring .....	.....	.....

### OLD SEED OR NEW.

It is, of course, a well-known fact that the capacity of seeds to germinate tends to decrease with age. In some cases germination capacity falls off rapidly; in other cases it remains high for a number of years after the seed has been harvested. Among vegetable gar-

## For Your Next Catalogue

Let

# "The President"

**Canna**

be your leader—if you would be among those who lead.

The President is admitted by all (except those who still stick to "has beens") to be the finest Red Canna in commerce.

Decide, furthermore, to bring this year's list of Cannas in your catalogue up to date.

### FOR SUGGESTIONS

write to originators and introducers of

**Uncle Sam, The President, City of Portland, Wintzer's Colossal, Etc.**

for RIGHT KINDS, RIGHT STOCK, RIGHT PRICES

**The CONARD & JONES CO. WEST GROVE, PENNA., U.S.A.**

ROBERT PYLE, Pres.

ANTOINE WINTZER, Vice-Pres.

Mention The Review when you write.

### PIONEER GROWERS AND EXPORTERS of BULBS

**M. Veldhuyzen van Zanten & Sons**  
**LISSE, HOLLAND**

Established 1870—Still going strong

Cable Address—VELDZANTEN, LISSE, HOLLAND.

Mention The Review when you write.

## Alkemade & Son

Wholesale Bulb Growers

**Noordwyk, Holland**

Mention The Review when you write.



# Henderson's Price List of Fall Bulbs

## READY FOR IMMEDIATE SHIPMENT

### Selected Dutch Named Hyacinths

	Per 100	Per 1000
First size .....	\$7.50	\$70.00
Second size .....	5.50	50.00

### Single Early Tulips

	Per 100	Per 1000
Cottage Maid, pink.....	\$2.70	\$24.00
Flamingo, bright pink.....	4.30	39.00
Keizerskroon, scarlet.....	2.40	21.00

### Cottage or Late Blooming Tulips

	Per 100	Per 1000
Bouton d'Or, yellow.....	\$2.30	\$20.00
Gesneriana Lutea, yellow.....	2.50	22.00
Gesneriana Spathulata Major.....	2.70	24.00
Inglescombe Yellow .....	2.50	22.00
Mrs. Moon, large yellow.....	2.90	26.00
Parisian Yellow, yellow.....	2.30	20.00
Extra fine mixed.....	1.80	16.00

### Darwin Tulips

	Per 100	Per 1000
Baronne de la Tonnaye, bright rose.....	\$2.70	\$24.00
Dream, fine lilac.....	2.80	26.00
Farncombe Sanders, rose.....	3.40	31.00

### Darwin Tulips—Continued

	Per 100	Per 1000
King Harold, purple red.....	\$3.10	\$28.00
Loveliness, carmine-rose.....	2.50	22.00
Massachusetts, vivid pink.....	3.10	28.00
Sieraad Van Flora, fine rose.....	2.60	24.00
Mixed, all colors.....	2.20	20.00

### Single Narcissi—Trumpet Flowered

	Per 100	Per 1000
Empress, Mother bulbs.....	\$4.60	\$42.00
Golden Spur, Mother bulbs.....	4.40	40.00
Sir Watkin, Mother bulbs.....	4.70	44.00
Victoria, Mother bulbs.....	4.70	44.00

### Narcissus Paper White Grandiflora

	Per 100	Per 1000
Select Size (1250 to case).....	\$2.80	\$25.00
12-ctm. size (1300 to case).....	2.40	21.00

### Small Flowered Narcissi and Jonquils

	Per 100	Per 1000
Poeticus Ornatus, Double Nose....	\$2.80	\$26.00
Poetaz Elvira .....	3.70	34.00
Single Jonquils .....	2.00	18.00
Single Jonquil Rugulosus.....	2.00	18.00
Double Jonquil .....	2.00	18.00

## BULB FIBER

Can not be surpassed as a retail seller for planting bulbs.

Per bu., \$1.75; per 10 bu., \$15.00.

# A. HENDERSON & CO.

166 N. WABASH AVE., CHICAGO, ILL.

Mention The Review when you write.



**HYACINTHS, TULIPS  
and NARCISSI  
FOR FORCING**

WRITE FOR PRICE LIST  
**HART & VICK**  
55 Stone St., ROCHESTER, N. Y.

**DANISH SEED IMPORT**  
Import of all kinds of Seeds direct from seed growers in Denmark. Please send for price list.  
CHR. MOSBJERG, 216 7th St N., Minneapolis, Minn.

## Lily of the Valley

Pips from cold storage  
Order a shipment made  
weekly or fortnightly

Florists' Money Maker Brand  
\$30.00 per 1000; \$16.00 per 500; \$8.00 per 250; \$4.00 per 100

Order Bruns' Cut Valley of Your Chicago Wholesale Cut Flower House

**H. N. BRUNS,** 3032-42 West Madison Street **Chicago, Ill.**

**Chas. Schwake & Co., Inc.**  
**LILY OF THE VALLEY**  
Japanese Lilies, French and Dutch Bulbs  
90-92 West Broadway NEW YORK

**DREVON-TEGELAAR & CO.**  
Wholesale French Bulb Growers  
1133 BROADWAY  
NEW YORK  
Nurseries at OLLIOULES, FRANCE

# BULBS BULBS BULBS

## Large Stock Now On Hand In New York

**Hyacinths, Tulips, Early and Late Darwins; Narcissi, Crocus,**  
all in different varieties and sizes.

**Single Tulips, La Reine, Yellow Prince. Double Tulip, Murillo.**

**Narcissi, Paper Whites, Golden Spur, Bicolor Victoria, Emperor, Double Von Sion**  
in large quantities.

**Special Prices on Application.**

### C. KEUR & SONS

**82 BROAD STREET,**

**NEW YORK**

den crops parsnips afford an example of seeds whose germinating capacity soon deteriorates, even so short a period as one year sufficing to reduce the percentage of germination to a relatively low figure. Seeds of the cabbage tribe, turnips, etc., retain their germinating capacity longer, but at the end of two or three years it will be found to have become less than it was in the year of harvesting. The seeds of peas and beans suffer less from the effects of keeping and may give quite good results after three or more years. Needless to say, the power of seeds to retain their capacity to germinate varies not only with the variety, states a writer in the Gardeners' Chronicle, of London, but also with the nature of the harvest and with the conditions under which the seeds are stored. A poor harvest year generally means one in which seed does not ripen thoroughly; that is, does not dry off completely, and such seed generally shows a relatively low initial power of germination and poor "keeping" properties. Conditions of storage also affect the keeping properties of seed. If the air is either uniformly damp or subject to marked alternations of dampness and dryness, the germinating capacity falls off rapidly. That this is the case may be easily understood when it is remembered that seeds are very hygroscopic—that is, readily take up water when exposed to a moist atmosphere. It is, therefore, necessary if for any reason it is desired to keep seeds for a long time, to put them in sealed bottles or jars and to store them in a cool place. So sensitive are the seeds of some plants that even exposure to light may affect their powers of germination. It follows from what has been said that a good general rule is to sow seeds the year after harvesting. This rule, however, is one which admits of numerous exceptions. For instance, some seeds—e.g., primulas—germinate better if sown before they are fully matured than they do if sown after their fruits have completely ripened. On the other hand, it is an old belief that with some plants seeds more than 1 year old give better plants than do seeds of the previous harvest. Thus a writer in the Queensland Agricultural Journal cites the belief often entertained that

## IT PAYS

To buy your requirements  
in **GLADIOLI** from

### P. VOS & SON

whose stock is 100% true to name.

Write for copy of Wholesale Catalogue.

P. O. Box 555

**Grand Rapids, Mich.**

THE HOME OF

**"TRUE" GLADIOLI**

**GLADIOLI** FOR FORCING OR  
OUTSIDE PLANTING

**UNITED BULB CO., Mt. Clemens, Mich.**  
LEADING GROWERS OF GLADIOLI

2-year-old seeds of beet and carrot give better plants than are to be obtained from fresh seed. The same writer also states that 3-year-old chicory and cabbage seeds should be sown, and that spinach, lettuce and radish are less apt to bolt if grown from 2-year-old seed. Many will be skeptical of the correctness of these opinions and will prefer to sow 1-year-old, i.e., fresh harvested seed, in all these cases. The practice of an earlier race of gardeners of carrying melon seed for a year or so in the waist-

## GLADIOLUS BULBS

FINE, PLUMP

1 to 1½-in., just the thing to produce fine flowering spikes.

Mrs. Watt, Panama, Niagara and Peace,  
only \$28.00 per 1000 for late fall delivery.

Alfred Oesterling, Gladiolus Grower Butler, Pa.

coat pocket before sowing may, however, mean that in the case of this plant old seed gives better results than new. Another belief which would seem

# Seasonable Seed and Other Stock

Now is the time to place your order for:

## ASPARAGUS

Plumoseus nanus (Greenhouse grown). \$4.00 per 1000.  
Sprengert, \$1.50 per 1000; 5000, \$6.25.

## ANTIRRHINUM

(Snapdragon) Pkt. Oz.  
Giant, separate colors.....\$0.20 \$0.75  
Giant, mixed......20 .60  
Dwarf, mixed......20 .75  
Keystone. A clear, rose-pink, without any trace of purple or white, \$1.00 per pkt., \$5.00 for 6 pkts., \$10.00 for 12 pkts.  
Silver Pink. Long spikes and a very profuse bloomer. In original packets, \$1.00 per pkt.  
Garnet, Yellow, Light Pink, Phelps' White at 50c per pkt.  
Neirese. Pink, long spikes, 50c per pkt.

## BEGONIA

Tr. pkt.  
Vernae.....\$0.50  
Erdfill......50  
Grassie luminosa......50  
Prima Donna......50  
Grassie alba......30

## CALCEOLARIA

Tr. pkt.  
Hybrida grandiflora. Choice mixed.....\$1.00

## CALENDULA

Pkt. Oz.  
Orange King, extra selected, double, new and fine, 50c per 1/2 oz., \$1.75 per oz.  
Orange King, regular.....\$0.15 \$0.25  
Prince of Orange......15 .25  
Mixed......15 .25

## CINERARIA

(Hybrida Grandiflora) Pkt.  
Hybrida grandiflora. Semi-dwarf mixed.....\$1.00

## PANSIES

Especially Selected Florist Prize Mixture. This mixture we can recommend to any florist. It contains only the Giant Pansies and richest colors of red, copper, bronze; also the most delicate rose and lilac shadings. Also includes the newest and most attractive sorts. 1/4 oz., \$1.00; 1/2 oz., \$1.75; oz., \$3.00.

## MIGNONETTE

Pkt. Oz.  
S. S. S. Giant Greenhouse Strain (Sel.)\$0.50 \$3.00

## SCHIZANTHUS

Pkt. Oz.  
Wisetonensis. Various colors.....\$0.30 \$1.50

## STOCKS

Early-flowering Nice  
Princess Alice, white; Beauty of Nice, crimson; Abundance, Rose; Mont Blanc, white; Queen Alexandra, soft lavender. Pkt., 50c; 1/2 oz., 75c; ounce, \$2.50.

Ten Weeks, Large Flower, Double  
Purple, bright pink, yellow, light blue, blood red, pure white. Pkt., 40c; 1/2 oz., 70c; ounce, \$2.25.

## EARLY OR WINTER FLOWERING SWEET PEAS

Spencer Varieties

	Oz.	1/2 Lb.	Lb.
Blue Bird. Mid. blue self.....	\$0.85	\$5.00	\$10.00
Asta Oha. Fine lavender.....	.85	5.00	10.00
Fordhook Pink.....	.85	5.00	10.00
Heather Bell. Mauve lavender.....	.85	5.00	10.00
Miss Louise Gude. Brilliant pink.....	.85	5.00	10.00
Mrs. Chas. Zvolanek. Fine lavender.....	1.00	5.50	12.00
Mrs. Spanolin. Fine white.....	.85	5.00	10.00
Mrs. A. A. Skash. Charming pink.....	.85	5.00	10.00
Pink Beauty.....	.85	5.00	10.00
Snowstorm. White.....	.85	5.00	10.00
The Beauty. Fiery rose.....	.85	5.00	10.00
Venus. White, bluish pink.....	.85	5.00	10.00
Watchung Orchid. Superb white.....	1.00	5.50	12.00
White Orchid.....	.85	5.00	10.00
Yarrowa. Standard pink.....	.75	2.50	5.00
Zvolanek's Blue.....	.85	5.00	10.00
Pink and White.....	.85	5.00	10.00
Hercules. Mammoth rosy pink.....	.85	5.00	10.00
Sankay. White.....	.85	5.00	10.00
Snowflake. White.....	.85	5.00	10.00
Orange Beauty.....	.85	5.00	10.00
Rose Queen. Greenhouse grown, select. Two well known to need detailed description.....	3.00	10.00	25.00
Rose Queen (outside grown).....	.85	5.00	10.00
Mrs. Sim. Apricot pink.....	.85	5.00	10.00
Blanche Ferry, Spencer. (Extra select).....	.50	1.50	5.00
Red Orchid.....	.85	5.00	10.00
Seag Bird. Pale bluish pink.....	.85	5.00	10.00
Fordhook Rose.....	.85	5.00	10.00
Apricot Orchid. Buff pink.....	.85	5.00	10.00

## WINTER FLOWERING GRANDIFLORA SWEET PEAS

	Oz.	1/2 Lb.	Lb.
Christmas White.....	\$0.20	\$0.60	\$2.00
Lavender Mera.....	.30	1.00	3.50
Mont Blanc. White.....	.30	.60	2.00
Mrs. Alexander Wallace. Lavender.....	.20	.60	2.00

## CYCLAMEN

Giant, English grown. Best strain of seed obtainable.  
Cherry Ripe. Very bright red. \$2.50 per 100 seeds; \$17.50 per 1000 seeds.  
Pink Pearl. Superb salmon. \$2.50 per 100 seeds; \$17.50 per 1000 seeds.  
Salmon King. Salmon-pink. \$2.00 per 100; \$15.00 per 1000.  
Princess May. Pale pink.  
Phoenix. Bright red.  
Persicum giganteum. White with red eye.  
Persicum Rose. Rose with deep eye.  
Persicum Mauve. Mauve pink with deep eye.  
Giant White. Large and fine white.  
Prices (unless noted): \$1.25 per 100 seeds; \$12.00 per 1000 seeds.

## CYCLAMEN—Giant German Strain

From the original introducer of the Wonder of Wandsbek. None better. 100 1000  
Wonder of Wandsbek.....\$2.00 \$15.00  
Bright Red.....1.25 12.00  
Dark Red.....1.25 12.00  
Pure White.....1.25 12.00  
White with Eye.....1.25 12.00  
Rosa Marienthal.....1.25 12.00  
Light Pink.....1.25 12.00  
Our CYCLAMEN seed comes from the best sources in Germany and England. There are no better strains to be had at double the prices quoted above.

## FREESIA PURITY

1/4-in. to 1/2-in. fine stock, best size we have ever seen. \$12.00 per 1000; 1/4-in. to 1/2-in., \$17.00 per 1000.

## PRIMULA

Pkt.  
PRIMULA obconica gigantea, lilacina, rosea, Kermesina and Mixed (German strain).....\$0.50  
PRIMULA malacoides. Lilac, White and Rose......50  
PRIMULA chinensis flabrida, Florists' Choice Mixture......75  
Separate colors.....1.00

Ferns, Ferns in Sats, Asplenium, Asparagus, Begonia, Bouvardia, Calceolaria, Hydrangea, Marguerite, Peonies, Primula, Snapdragon, Poinsettia, Cyclamen, Smilax, Wire Wreaths. See classified ads for all of above, or write for complete list of this and other stock, including bulbs, as well as Hoses, Insecticides, etc.

SEE OUR COVER AD FOR OTHER STOCK

**S. S. SKIDELSKY & CO., Seeds, Plants and Bulbs, 50 Park Place, NEW YORK CITY**

Mention The Review when you write.

## DENVER GIANT PANSY SEED

This very select stock from Mr. Stout's plants is superior in size and assortment to any. Blooms are from 2 to 3 1/2-inch diameter. Supply enables us to offer in

**One-ounce Package for \$7.00**

We send by insured mail. Seed now ready.

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The Home of "Pure and Sure" Seeds  
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## NATIONAL BULB FARMS, Inc.

Benton Harbor, Michigan  
Gladioli, Dahlias, Peonies and Hardy Perennials.  
300 acres under cultivation

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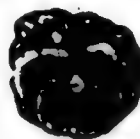
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## XXX SEEDS

Chinese Primrose, mixed, 400 sds., \$1.00; 1/2, 50c.  
Verbena, finest giants, mixed, pkt., 25c.  
Cineraria, large flowering Dwf., pkt., 50c; 1/2, 25c.  
Cyclamen, Giants, mixed, pkt., \$1.00; 1/2-pkt., 50c.  
Primula Obconica, Finest Giants, pkt., 50c.  
Pansy, giant mixed, 5000 seeds, \$1.00; 1/2 pkt., 50c.  
Coleus, fancy hybrids, mixed, pkt., 25c.  
Dracaena Indivisa, new crop, pkt., 20c; oz., 30c.  
Sharrara, true Irish green, 20c.

**JOHN F. RUPP, Shiremanstown, Pa.**

Mention The Review when you write.



## KENILWORTH

### GIANT PANSY SEED

Kenilworth Mixture, 1000 seeds.  
85c; 1/2 oz. 90c; 1/4 oz. \$1.65;  
1 oz. \$6.00.

All Colors, separate or mixed, 1000 seeds, 30c, any 4 pkts. \$1.00,  
1/4 oz., \$1.30; 1 oz., \$5.00.

Mention The Review when you write.

**CHAS. FROST**  
Kenilworth  
N. J.



# ANNOUNCEMENT

We wish to advise the Trade that the firm of  
**VAN MEEUWEN & TEGELAAR, Lisse, Holland,**  
 has dissolved partnership. The business will  
 be continued in the future under the name of  
**TEGELAAR BROTHERS.**

*All orders will have, as usual, our personal attention, same as heretofore.*

Address all inquiries to our

**New York Office, 1133 Broadway.**

Mention The Review when you write.

to be well founded is that the proportion of doubles may be increased in the case of stocks and asters by sowing old seed. How ancient is this belief is illustrated by a citation, published in the *Revue Horticole*, from an old garden book of 1765, which runs: "Many amateur and professional gardeners are certain that stock seed kept for five or more years gives a larger percentage of doubles than does fresher seed."

## CATALOGUES RECEIVED.

Theodore Payne, Los Angeles, Cal.—"Bulbs and Flower Seeds for Fall Planting," a 12-page list, in pocket form. Enclosed, also, is a separate list of seeds of California wild flowers, in which Mr. Payne specializes.

Colorado Seed Co., Denver, Colo.—"Fall Bulbs and Hardy Perennial Roots," an illustrated 16-page catalogue, in pocket or pigeonhole form. Besides the bulbs and perennials, strawberry plants are offered; also hyacinth glasses and bulb bowls.

Naperville Nurseries, Naperville, Ill.—A general catalogue, accompanied by a statement concerning the discount allowed to "nurserymen and dealers actively engaged in the sale of nursery stock for profit"; twenty-four pages, printed on yellow paper and bound in a neat, substantial yellow cover; a comprehensive list, though in condensed form, without illustrations or elaborate descriptions.

Quincy Art Willow Ware Co., Quincy, Ill.—A notably tasteful catalogue, containing twenty-seven good-sized pages, printed on enameled paper, fully and finely illustrated, and bound in a gray cover which is both pleasing and substantial. The stock comprises not only a large line of baskets, but also willow ferneries and porch boxes. Some of the baskets are specially designed to serve as pot covers and are "guaranteed to hold the sizes" for which they are intended. The catalogue itself contains no prices, but is accompanied by a leaflet in which the latest prices are quoted.

## WORCESTER, MASS.

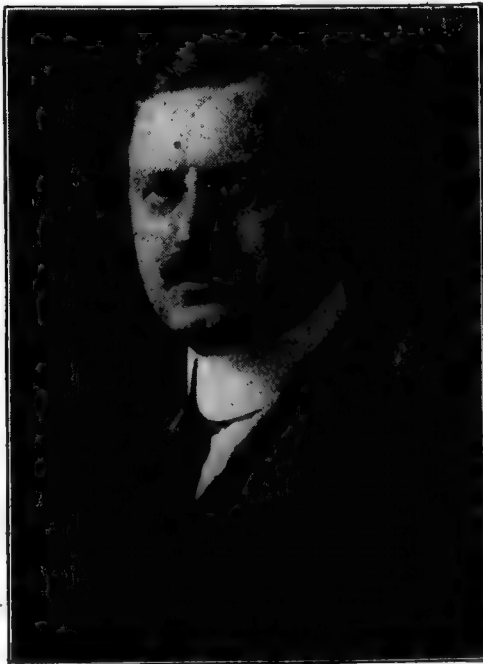
Worcester County Horticultural Society held a successful show October 13. In spite of the lateness of the season the flowers exhibited were exceptionally good and the attendance by the public was large.

The H. Littlefield store is enlarging its office space and the general manager, Mr. Maher, is optimistic regarding the future.

F. A. Lange has made extensive alterations to the store, devoting an entire floor to the pottery and vase branch of the business.

Randall's Flower Shop reports business as the best ever.

Luby & Fierer, two of our younger generation of florists, report business good. They are situated on Pleasant



J. A. VANDERVOORT

Mention The Review when you write.

## LIVE WIRE

**J. A. Vandervoort & Co.**

Wholesale Bulb Growers

**NOORDWYK, - HOLLAND**

Also Nurseries at Sassenheim

Absolutely the largest growers in Holland of

**Bic. Victoria, Golden Spur and Von Sion**

Also large growers of

**HYACINTHS, TULIPS, ETC.**

Permanent American Address:

**P. O. Hamilton Grange Station**

**Box 38, New York City**

**Our representatives will be calling on you.**



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**VEGETABLE, FARM AND FLOWER . . . SEEDS**

Write to

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**The United Bulb Growers, Inc.**

**Sassenheim, Holland**

New York Office, 15 Williams Street

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**TULIPS,**

**DARWIN TULIPS**

**GOLDEN SPUR**

**BIC. VICTORIA**

**VON SION**

and other Bulbs

Cable address: United Bulb, Sassenheim.

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**VAN ZONNEVELD BROS.**

**& PHILIPPO** Established 1879

WHOLESALE

**BULB GROWERS**

**SASSENHEIM, HOLLAND.**

BRANCH OFFICE:

18 BROADWAY, NEW YORK.

*Age and Reputation are Two Factors Worth Consideration*

Mention The Review when you write.

# SWEET PEA SEED

During the past season we have made a special study of Sweet Peas and have selected the best for the Commercial Grower that the market affords, and we have every reason to believe that this seed is as true to name, color and type as any offered. Our descriptive list is worth having.

PINK SHADES	Oz.	¼ lb.	Lb.
Peach Blossom, 1921 novelty	\$2.00	\$6.00	\$18.00
Early Helen Lewis	1.00	4.00	12.00
Flamingo	10.00		
Primrose Beauty	1.00	3.00	10.00
Loveliness	.75	2.50	8.50
Daybreak	.75	3.00	10.00
Rising Sun	.75	2.50	14.00
Early Gem	1.50	5.00	18.00
Gypsy Maid	1.25	4.00	14.00
Sunburst	.75	2.50	10.00
Mrs. A. A. Skach	.75	2.50	8.50
Miss Flora Fabing	.75	2.50	8.50
Belgian Hero	1.00	3.00	10.00
Rose Queen (Genuine)	1.25	3.00	18.00
Morning Star (Genuine)	1.00	3.00	10.00
Yarrowa (Australian)	.75	2.50	8.50
Early Empress	1.00	3.00	10.00
Early Melody	.75	2.50	10.00
Pink Beauty	.75	2.50	10.00
Enchantress	.75	2.50	10.00
Rosebud	1.00	3.00	10.00
Fordhook Rose, Imp.	.75	2.50	8.50
Splendor (Burpee)	.75	2.50	8.50
Fordhook Pink and White	.75	2.50	8.00
Christmas Pink Orchid	1.50	5.00	18.00
Pink and White Orchid	.75	2.50	8.00

ORANGE and YELLOW	Oz.	¼ lb.	Lb.
Apricot	\$1.50	\$5.00	\$16.00
Orange Beauty	1.25	4.00	14.00
Dazzler	1.25	4.00	14.00
Gorgeous	1.75	6.00	20.00
Illumination	1.25	4.00	15.00
Early Fairy	1.50	5.00	18.00

RED and CRIMSON	Oz.	¼ lb.	Lb.
Cherry Ripe	\$1.00	\$4.00	\$14.00
Fire King	2.00	7.00	24.00
Early King	.75	2.50	8.50

LAVENDER and BLUE	Oz.	¼ lb.	Lb.
Lavender King	\$0.75	\$2.50	\$10.00
Princess	1.00	3.00	10.00
Early Heather Bell	1.00	3.00	10.00
Lavender Orchid	.75	2.50	8.50
Early Wedgwood Blue	1.25	4.00	14.00

WHITE	Oz.	¼ lb.	Lb.
Snowstorm	\$1.25	\$4.00	\$14.00
Early Sankey	.75	2.50	8.50
Albatross	1.00	3.00	10.00
White Orchid	.75	2.50	8.50
Venus	.75	2.50	8.50
Mrs. M. Spanolin	.75	2.50	8.50
A-1 White	2.00	6.00	18.00

## Snapdragons

are money makers and should have an important place in every greenhouse. Plants may be started any time from seed. Avoid empty space. Grow snapdragon.

SEED of our famous Silver Pink, \$1.00 per pkt. 8 for \$2.50; 7 for \$5.00.

SEED of Hybrid Pink and of our new Golden Pink Queen, same price.

SEED of Keystone, Nelrose, Garnet, White, Yellow, Scarlet, Light Pink, Buxton and Fancy Mixed, 85c per pkt.; 8 for \$1.00.

Free cultural directions. All orders cash.

G.S. RAMSBURG, SOMERSWORTH, N.H.

Mention The Review when you write.

## JUST ARRIVED FROM GERMANY

### FINEST Cyclamen Seed

#### WANDSBEK TYPE

Light and Dark Salmon, Bright Xmas Red, Blood Red, Rose Pink, White with Red Eye.

\$1.50 per 100; \$12.00 per 1000

If you want good plants, try this seed.

C.C. POLLWORTH CO.  
MILWAUKEE, WIS.

## SNAPDRAGON

Philadelphia Pink  
Color: Beautiful shade of bright pink produces exceptionally large spikes, displaying the flowers to fullest advantage, particularly suited for decorative work.

Seeds Ready Now.	Pkt.
Large tr. pkt., \$1.00 each.	
Neurose	\$0.80
Phelps' White	.60
Phelps' Yellow	.60
Keystone	.60
Ramsburg's Silver Pink	.75
Golden Delight	1.00
Orlando	1.00

## Purity Freesia Bulbs

### FISCHER'S IMPROVED FREESIA PURITY

Paper Whites are scarce and high in price. Better grow Freesia instead.  
Freesia Purity, ½ ..... \$ 8.50  
Freesia Purity, ¼ to ¾ ..... 10.00  
5000 lots, \$1.00 per 1000 less.

## LILIES, New Crop

Giganteums, all sizes.  
Multiflorums, all sizes.  
Let us quote you on your needs.

## Cyclamen Plants

The quality of our Cyclamen is second to none. Grown from selected seed of the celebrated Fischer's and Peterson's strains.

Wandsbek Salmon	Dark Blood Red
Salmon Cerise	Christmas Cheer
Rose of Marienthal	Lilac
Pride of Cincinnati	Pure Rose
Bright Red	White, Pink Eye
Dark Salmon	Pure White
4-in., ex. strong plants	\$30.00 \$250.00
5-in.	50.00
6-in.	75.00
7-in.	150.00

## NEW GERANIUM

Mrs. George E. Buxton. Has every indication of being the best commercial double Geranium in the market. Very strong grower, producing exceptionally large trusses. A most beautiful shade of Bridesmaid Pink. Equally good for pots or bedding. Rooted cuttings, \$15.00 per 100, \$125 per 1000.

## FERNS

Fine, strong plants; ready now.  
100 1000  
Macawil, 2¼-in. .... \$9.00 \$80.00  
Teddy, Jr., 2½-in. .... 7.00 55.00  
Scottil, 2½-in. .... 7.00 55.00  
Boston, 2½-in. .... 7.00 55.00  
4-in. of above varieties \$35.00 per 100  
5-in., extra heavy, ready for shift, \$50.00 per 100  
8-in., extra good \$2.00 and \$2.50 each

## IRIS, Spanish

Grown in California. 1000  
Filifolia ..... \$40.00  
Van Der Venne. Lilac and creamy white.  
Roland Holst. Lilac with pale yellow lips.  
Brijet. Porcelain-blue, with grayish-lilac.  
Der Kinderen. Dark purple-blue, yellow lips.  
Anton Mauve. Soft blue.  
All the above, \$35.00 per 1000.

## VINCAS

Variegated  
Fall Delivery 100 1000  
2¼-in. .... \$ 6.00 \$55.00  
3-in., extra good. .... 10.00  
Field Grown, \$12.00, \$15.00, \$18.00 per 100.

## Cleveland Cherries

Field Grown, Extra Fine and Well Berried. \$15.00, \$20.00, \$25.00, \$30.00 per 100.

## Field-Grown Roses

2-yr.-old, extra strong.  
Tausendschoen  
Excelsa  
Dorothy Perkins  
Fall Delivery.  
\$50.00 per 100.  
Paul's Scarlet Climber  
\$1.00 each.  
1-yr.-old field grown, Jersey grown. Almost equal to two year stock.  
Excelsa, Dorothy Perkins, Tausendschoen and Lady Gay  
\$30.00 per 100, extra value.  
Packing extra at cost.

C. U. LIGGIT,

OFFICE  
303 Bulletin Building  
Boston Office, 15 Cedar St.

Philadelphia, Pa.

street and their windows are always attractive.

Outdoor flowers still look good, delphinium, snapdragons, calendulas, montbretias, cosmos and others, including hardy mums. The weather is delightful.

F. B. Madaus reports business good and Mr. Kuntz, of the Franklin Shop, states it is fair. One outdoor grower states this is the best year he ever had for flowers, perennials and bulbs.

Estabrook, the carnation grower, has opened a sales department in the large dry goods store of Sherrer & Co., where he handles his products to advantage.

Wm. Walke, of Salem, has two large houses devoted to poinsettias. They look well.

Alfred Green, one of Worcester's professional gardeners who left for New Orleans a year ago, reports doing well in landscape gardening in that city. Members of his family are to join him shortly.  
E. A.

# NEWS OF THE NURSERY TRADE

## GARDENERS AT NEW YORK.

### Tenth Annual Convention.

The tenth annual convention of the National Association of Gardeners opened promptly at 2 p. m., October 11, at the Park Avenue hotel, New York. There was an attendance of 200 when the meeting was called to order, including a number of society ladies, members of the Garden Club of America.

Thomas A. Havemeyer, president of the Horticultural Society of New York, presided at the opening session and welcomed the delegates present. Mrs. Samuel Sloan, president of the Garden Club of America, who received a warm greeting, extended a hearty welcome to New York and spoke of the good work the National Association of Gardeners was doing to uplift the profession of gardening and urged the hearty cooperation of the association with the garden clubs and similar bodies largely composed of employers and estate owners. Thomas W. Head responded to the address of welcome. William N. Craig gave his presidential address, which drew hearty applause, particularly when he referred to the signal honor which had come to the founder of the garden clubs, Mrs. Francis King, of Alma, Mich., awarded the George R. White medal of honor for 1921 by the Massachusetts Horticultural Society for distinguished services rendered to the cause of horticulture.

James Boyd, president of the Pennsylvania Horticultural Society, spoke on the signboard nuisance and vigorously condemned it and suggested ways whereby it might be ameliorated. He commended the campaign against signboards inaugurated by the National Association of Gardeners a year ago and hoped it would be successful.

Otis M. Eastman, supervisor of school gardens, Cleveland, O., read a splendid paper on the work being done in that city. Plans for the coming year included a range of greenhouses to cost \$60,000 and a big, broad work was being planned to educate boys and girls along horticultural lines, the incentive to all this having come from the National Association of Gardeners' convention in Cleveland in 1919.

### Discuss Quarantine 37.

Albert C. Burrage, president of the Massachusetts Horticultural Society, who should have spoken on Quarantine 37, was unable to be present and a warm discussion on this subject took the place of his address. Robert Cameron started the ball rolling and said the quarantine would help to develop an American type of gardening. George F. Stewart agreed. F. L. Atkins said his firm budded 528,000 roses last season; formerly all came from Holland. He used seventy-two young men for budding and paid them \$5 to \$15 a day, according to their ability. He considered this distinctly beneficial to American industries. W. N. Craig was called upon to reply and did so in vigorous style. He

referred to the iniquities of Quarantine 37 and classed it as narrow, selfish and insular. He thought a rigid inspection at points of shipment as well as at points of entry should amply safeguard the horticultural and other interests of America. Thomas A. Havemeyer and others coincided and the opponents of the quarantine were in an overwhelming majority. F. L. Atkins said the frequent new interstate quarantines were dangerous and threatened to ruin the nursery business if continued and extended.

The hall was decorated with magnificent dahlias on long stems, beautifully arranged by John Scheepers & Co. and John Lewis Childs. The Judge Marean dahlias from John Scheepers & Co. were of remarkable size. Those of E. T. Bedford were over twelve inches in diameter.

At the evening session ex-Congressman M. L. Davey, of Kent, O., gave a splendid lecture on the functions of the leaf of a tree and on the necessity of reforestation, a long and animated discussion following.

There was a reception at the close of the meeting. An orchestra furnished music and a collation was served.

### Second Day's Sessions.

At the second day's morning session the secretary's report showed a membership of over 1,200. The advance in dues to \$5 made at the St. Louis convention

had caused a loss of forty-five members, but 149 new ones had come in. There were now 157 estate owners enrolled as sustaining members and an increasing number demanded that applicants for superintendents' and gardeners' positions must be members of the association to receive any consideration. The treasurer's report showed a balance of over \$4,000 on the right side of the ledger.

Various committee reports were received. One on the signboard nuisance showed excellent work accomplished. It was made apparent that the association was squarely opposed to the 7x20 signboards of the S. A. F. carrying the slogan, "Say It with Flowers." The committees on school gardens, the service bureau of the association, etc., all had encouraging reports.

Among resolutions adopted was one demanding a national reforestation policy on devastated lands, and the larger estate owners were urged to take it up as much as possible. Another resolution deplored the depredations on our native flora and urged that states take action to protect and perpetuate them.

At the afternoon session there was a long and animated discussion on training young gardeners on country estates. While some present were a little doubt-

## American Grown Fruit Tree Stocks

Apple Seedlings, Straight or Branched. Also Pear Stocks from French and Japan Seed, Americana Plum, Mahaleb Cherry and Peach Seedlings in all Grades. Car Lots to Central Points.

## Foreign Grown Stocks

Apple, Pear, Mahaleb, Myrobalan, Quince, Manetti and Multiflora. All Grades. In Prime Condition. Can quote in France or out of Customs in New York or at Shenandoah, Iowa. Prices reasonable.

Remember our Complete Line of General Nursery Stock for Fall and Spring Trade. We are now ready to do Business. Submit List of Wants for Prices to

## Shenandoah Nurseries

D. S. LAKE, President  
SHENANDOAH, IOWA

## Yes, We Have Them

**Berberis Thunbergii**  
**Hardy Privet**  
**Hydrangea P. G.**  
**Climbing Roses**  
**Boston Ivy**  
**Clematis**

Thousands of other plants. Write for our new fall trade list.

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CULTRA BROS., Managers  
ONARGA, - ILLINOIS

## ENGLISH LAUREL

BY THE HUNDRED OR THOUSAND

**THE AUDUBON NURSERY**

WILMINGTON, N. C. H. VERZAAL, Prop.

## WELLER'S PERENNIALS

With that wonderful Root System

READY NOW

**WELLER NURSERIES CO., Inc.**  
HOLLAND, MICH.

## NURSERY STOCK

for

## FLORISTS' TRADE

Field Grown Roses our Specialty  
Budded and Own Root

Write for our Wholesale Trade List

**W. & T. SMITH CO.**  
Geneva, N. Y.





# Hill's Choice Nursery Stock

## EVERGREENS FOR TUBBING

	Feet	Each	Matched Pair
Pyramidal Arbor Vitae.....B&B	3	\$4.00	\$7.50
Pyramidal Arbor Vitae.....B&B	4	5.00	9.50
Red Cedar (Juniperus).....B&B	3	5.00	9.50
Sheared Globes (Thuja).....B&B 1½x1½	5.00		9.50

NOTE: Above prices do not include tubs.

## EVERGREENS FOR WINDOW BOXES

	Size, Inch	10	50
Juniperus Canadensis...xx	10-12	\$7.50	\$30.00
Juniperus Virginiana...xx	12-18	3.75	15.00
Picea Canadensis...xx	12-18	6.00	27.50
Pinus Mugho...xx	8-10	7.50	30.00

SPECIAL OFFER: 50 Window Box Evergreens, assorted varieties (our selection) per case.....\$25.00

Still at the same stand with the same slogan. "Give every customer complete satisfaction."—D. Hill.

## EVERGREENS FOR LINING OUT

	Size, Inch	100	1000
Abies Ts. Canadensis...x	6-8	\$18.50	\$175.00
Abies Douglassi...x	6-8	13.00	130.00
Juniperus Canadensis...x	8-10	20.00	
Juniperus Canadensis...xx	10-12	50.00	
Juniperus Virginiana...x	6-8	7.50	65.00
Juniperus Virginiana...xx	12-18	25.00	225.00
Picea pungens...x	6-8	14.00	130.00
Picea Excelsa...xx	12-18	17.50	165.00
Pinus Austriaca...x	8-10	15.00	140.00

	Size, Inch	100	1000
Pinus Mugho...xx	8-10	\$50.00	
Pinus Sylvestris...xx	10-12	20.00	
Thuja Occidentalis...xx	10-12	12.50	\$115.00
Thuja Occidentalis...xx	12-18	20.00	190.00
Thuja Compacta...x	6-8	18.50	175.00
Thuja Pyramidalis...x	6-8	20.00	
Thuja War, Sibirica...x	6-8	25.00	
Thuja Woodwardi...x	6-8	50.00	
Thuja Biota Orientalis...x	8-10	11.00	100.00

Each x indicates one transplanting. 5 of same variety and size at 10 rate; 50 at the 100 rate; 500 at the 1000 rate.

## Evergreen Understocks for Grafting Conifers

All orders for Evergreen Understocks sold on sample only. Write for samples.

	Size, Inch	100	1000
Juniperus Virginiana...x	6-8	\$ 6.00	\$ 50.00
Picea Excelsa...x	8-10	7.50	65.00
Thuja Orientalis...x	6-8	8.00	75.00
Thuja Occidentalis...x	8-10	7.00	60.00

	Rose Stocks	100	1000
Rosa Canina...No. 1 Grade	\$2.75	\$17.50	

SEND FOR COMPLETE CATALOGUE

## THE D. HILL NURSERY CO., Inc.

Box 403

Evergreen Specialists  
Largest Growers in America

DUNDEE, ILL.

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## PEONIES

Send for our Special Price List showing best sorts, with each color in the order of blooming.

PETERSON NURSERY  
30 N. La Salle Street, CHICAGO, ILL.

## The Wayside Gardens Co.

GROWERS OF HARDY PLANTS

Shrubs, Bulbs and Seeds

MENTOR, OHIO

## YOUR CATALOGUE

"Ready Made" Seed, Nursery and Fall Bulb Catalogues, with your name and address on the front cover. Beautifully illustrated with natural colors on cover pages. We keep them in stock for prompt shipment. Ask for sample. They will greatly increase your sales—and they don't cost much.

CAMPBELL PRINTING COMPANY  
917 Walnut St. Des Moines, Iowa

ful of the value of a college education, the overwhelming sentiment was favorable to it and resolutions were enthusiastically adopted to cooperate with various colleges and such botanical institutions as the St. Louis Botanical Garden in furnishing education to young men taking up horticulture as a vocation. The question of the examination and classification of gardeners was given over as being impracticable.

### Officers Elected.

Boston was the unanimous choice for the 1922 convention. Election of officers was as follows: President, Robert Cameron, Ipswich, Mass.; vice-president, John Barnet, Sewickley, Pa.; treasurer, Montague Free, Brooklyn Botanical Gardens, N. Y.; secretary, M. C. Ebel, Summit, N. J.; trustees, W. H. Waite, D. L. McIntosh and Arthur Smith, from New Jersey, W. N. Craig, from Massachusetts and George H. Pring, from Missouri.

### Entertainment.

On the evening of October 12 the annual banquet was held at the Park Ave-

## SPECIALTIES

### Evergreens of the Better Varieties

Boxwood, pyramidal, 2 ft., 2½ ft. and 3 ft.; Biota aurea nana and conspicua aurea; Arbor Vitae compacta, conica densa, globosa and Siberian; Fir cephalonica, concolor and Nordman's; Retinispora argentea, compacta, filifera, filifera aurea, pisifera, pisifera aurea, plumosa aurea, squarrosa Veitchii; Spruce hemlock, oriental, polita and white.

Also deciduous trees and shrubs

Write for prices.

## HOOPE, BRO. & THOMAS COMPANY,

Established 1853

The West Chester Nurseries

WEST CHESTER, PENNA.

Mention The Review when you write.

## Belgian Offer of Apple Seedlings

I beg to offer in large quantities:

Apple Seedlings, 1-year, 6 to 10, extra, well-rooted.....	\$ 9.00 per 1000
Apple Seedlings, 1 year, 5 to 7, extra.....	6.00 per 1000
Apple Seedlings, transplanted, 2-year, 6 to 12, extra.....	12.00 per 1000
Ap. le Seedlings, transplan ed, 2-year, 5 to 10, extra.....	10.00 per 1000

SAMPLES ON REQUEST. PACKING FREE.

### EMILE DE BRANDT, Nurseries

WETTEREN

(Near Ghent)

BELGIUM

## NURSERY STOCK FOR FLORISTS

—WHOLESALE ONLY—

JACKSON & PERKINS CO.

Newark, New York

## STAR BRAND ROSES

"American Pillar" and nearly every other good hardy climber.

Send for our list.

The CONARD & JONES CO.  
Robert Pyle, Pres.

★ WEST GROVE, PENNA., U.S.A.  
Ant. Wintzer, V.-P.

nue hotel and was largely attended, many ladies being included. The tables were well decorated with beautiful dahlias and each guest received a fine flower of Cypripedium insigne Sanderae

## HARDY PERENNIALS

We have a fine lot of Hardy Perennials now growing in our fields, including Phlox, in variety, Aquilegias, Delphinium, Iris, Pyrethrum, Double-flowered Baby's Breath and many other varieties. Ready for shipment now. Send for list.

WM. TOOLE & SON

Hardy Plant and Pansy Farm.

BARABOO, WIS.

Mention The Review when you write.

## PEACH TREES

Large stock of usual standard varieties, all straight and well rooted. Free Catalogue.

W. T. MITCHELL & SON, Beverly, Ohio

# Why Schiller's Hydrangeas?



FRENCH HYDRANGEA

Because they are good, satisfied before and are priced right. The bulk of our plants this year is from last year's August propagation, which results in much stronger shoots and surer blooming from eyes which developed all winter, than of this year's propagation.

Our plants are better this season than ever. All the worth-while French varieties in white, various shades of pink, while some come blue; from 4-in., 5-in., 6-in. and 7-in. pots at 25c, 35c, 50c and 75c each; specimen plants from \$1.00 to \$2.00 each. Otaksa only from 4-in. and 5-in. pots at the same price.

An especially large lot of French from 4-in. pots, just the stock for Mothers' Day.

Get your plants now and have them established in your pots for successful forcing; order plenty, your selling season is long, from March till July.

## 2-inch Stock for Growing on

A nice lot from 2-in. pots, propagated in June, for growing on next season, look as if they would bloom; any variety at \$8.00 per 100; can hold order till needed.

## J. L. SCHILLER

929 Prouty Ave., Toledo, Ohio

from Joseph Manda, East Orange, N. J. Charles H. Totty, of Madison, made an inimitable toastmaster and told some humorous stories.

Among the speakers were James Waugh, Santa Barbara, Cal.; George H. Pring, St. Louis; A. Newbrand, Tarrytown, N. Y.; L. McIntosh, New Jersey; W. N. Craig and Robert Cameron, Boston; M. C. Ebel and T. W. Head, New Jersey; James Stuart, New York, and others. Mrs. M. C. Ebel and Andrew Mitchell furnished splendid solos, which were enthusiastically encored. A fine orchestra furnished music for dancing, in which many joined at the close of the banquet.

### Visit Estates.

After a short business session October 13, a large number of automobiles were filled with members of the association, ladies and New York friends, and started down the beautiful Riverside drive along the historic Hudson to Yonkers, a stop being made at the noted estate of Greystone, the residence of Samuel Untermyer. A first-class lunch was served to the guests, over 100 in number, on arrival. Mr. Untermyer arrived as lunch was in progress, having made a special journey from New York to welcome the visitors. W. N. Craig thanked Mr. Untermyer for his hospitality. An inspection of the extensive greenhouse ranges, the new Grecian garden with its theater of marble, lagoons, canals, statuary, etc., costing a round million dollars, and the other gardens, took considerable time.

Then the cars were again boarded and the next stop was at the Scarborough nurseries of the F. R. Pierson Co. The splendid nursery stock was much admired and the numerous large houses of roses were looked over. All were in the pink of perfection. Varieties grown include Columbia, Mme. Butterfly, Ophelia, Premier, Double White Killarney, Francis Scott Key and Crusader. There are now no American Beauties left; once they were famous here.

On leaving the F. R. Pierson Co. the

## FERNS

We wish to call particular attention to our fine stock of ferns which we are offering at this time.

**Nephrolepis Victoria** (The Victory Fern). A beautiful, new, crest form of Teddy, Jr. nice plants, 3½-in. pots, \$25.00 to \$35.00 per 100; 6-in., 75c to \$1.00 each; 8-in., \$2.00 to \$3.00 each.

**Nephrolepis Elegantissima**. Large specimens, 8-inch, \$2.00 to \$3.00 each; 10-inch, \$4.00 to \$5.00 each.

**Nephrolepis Elegantissima Compacta**. 3½-inch, 35c to 50c each; 6-inch, \$1.00 each; large specimens, 8-inch, \$2.00 to \$3.00 each; 10-inch, \$4.00 to \$5.00 each.

**Nephrolepis Muscosa**. Nice plants, 2½-inch pots, \$12.00 per 100; 3½-inch, 35c to 50c each; 5-inch, 75c each; 6-inch, \$1.00 each.

**Nephrolepis Harrisii**, 10-in., \$5.00 to \$7.50 each.

**Nephrolepis Dwarf Boston**, 3½-inch pots, \$25.00 per 100; 6-inch, \$1.00 each.

Packing added extra at cost.

### ROSES

**Hadley, F. W. Dunlop and Hoosier Beauty**, own-root, nice plants, 3½-inch pots, \$30.00 per 100.

**Double White Killarney, White Ophelia, Ophelia and Sylvia**, grafted, nice plants, 3½-inch pots, \$40.00 per 100.

**English Ivy**. Nice plants, 4-inch pots, bushy, \$25.00 per 100.

**Poinsettias**. Nice plants, 2½-inch pots, \$12.00 per 100.

Packing added extra at cost.

**F. R. PIERSON, Tarrytown, N. Y.**

## Abundance of Stock Now Ready

2½-inch Asparagus Plumosus and Sprengerii.....	100	1000
4-inch Asparagus Sprengerii.....	8.50	80.00
2½-inch Calendulas, Orange King and Prince of Orange.....	4.50	40.00
2½-inch Snapdragons, Silver Pink, Nelrose, Keystone, Phelps' White and Yellow.....	5.00	45.00
3-inch Dracaena Indivisa.....	8.00	45.00
4-inch Stevia, dwarf or tall.....	7.50	70.00
2½-inch Double Alyssum.....	4.00	35.00
4-inch Calla Lilies.....	20.00	.....
4-inch Ferns, 6 varieties.....	25.00	.....
Vinca Variegata, large field grown.....	10.00	95.00

Mail your orders today: Will ship when you are ready. Correspondence solicited.

**ALONZO J. BRYAN, Wholesale Florist,**  
Washington, NEW JERSEY

**Joseph Heacock Company**  
Wyncote, Pa.

**Palms and Cibotiums**

See Classified advertisements

## CROTONS

From 2½-inch to Specimens

2½-in. pots, \$25.00 per 100.

**PHOENIX RECLINATA**

2½-in., extra large, \$8.00 per 100.

**HUGH M. MATHESON**

418 S. W. Second Avenue

MIAMI :: FLORIDA

**CHAS. D. BALL**

GROWER OF

**PALMS, ETC.**

Holmesburg, Philadelphia, Pa.

# Phoenix Canariensis

## and Cocos Australis



Phoenix Canariensis

We offer a good lot of the above in stock which will be found valuable for Hotel and Hall Decoration.

### Phoenix Canariensis

Plants from 4 to 4½ feet high, in Japanese tubs, \$12.00 each

### Cocos Australis

Similar to Phoenix Canariensis, but more graceful, with foliage of a pleasing glaucous or blue-green color. All of these are in green tubs 16 inches in diameter.

3 to 3½ feet high, well shaped plants, \$15.00 each  
 4½ to 5 feet high, well shaped plants, 20.00 each  
 6 feet high, well shaped plants, 25.00 each  
 6½ to 7 feet high, well shaped plants, 35.00 each  
 7 to 7½ feet high, well shaped plants, 50.00 each

These prices include packing and delivery f. o. b. Philadelphia

## Henry A. Dreer

714-716 Chestnut Street

Philadelphia, Pa.

The above offer is intended for the trade only.

## LOTS OF PALMS

Kentia First Combinations, 5-inch, each .....	\$ 1.50
Kentia First Combinations, 6-inch, each .....	3.00
Kentia First Combinations, wooden tubs .....	7.00
Kentia First Combinations, wooden tubs .....	10.00
Kentia First Combinations, wooden tubs .....	12.00
Kentia First Combinations, wooden tubs .....	14.00
Kentia First Combinations, wooden tubs .....	25.00
Arecas Combinations, wooden tubs .....	5.00
Cibotiums, 10-inch tubs, each, \$10.00 and .....	15.00
Pandanus Veitchii, 6-inch.....	2.50
Pandanus Veitchii, 7-inch.....	3.00
Rubbers, 4-inch, each.....	.40
Rubbers, 6-inch, each.....	1.00
Rubbers, 8-inch tubs; branched.	3.50
Ferns, 2½-inch pots, strong; Teddy Jr., Boston, Piersonii, Scottii, Elegantissima .....	.10
Macawii, 2½-inch .....	.15

## JOHN BADER CO.

Mt. Troy, N. S., Pittsburgh, Pa.

## Seasonable Stock

<b>Asparagus Sprengeri</b>	
1½-inch.....	\$3.50 per 100, \$30.00 per 1000
2½-inch.....	5.00 per 100, 45.00 per 1000
Heavy 4-inch.....	15.00 per 100
Heavy 5-inch.....	25.00 per 100
<b>Bougainvillea Glabra Sanderiana</b>	
2½-inch.....	\$10.00 per 100
3-inch.....	20.00 per 100
5-inch.....	\$ 75.00 per 100 Specimens
6-inch.....	100.00 per 100 Specimens
<b>Begonias, large-leaved, in variety</b>	
2½-inch.....	\$8.00 per 100
<b>Cineraria Dwarf Hybrids</b>	
2½-inch.....	\$5.00 per 100, \$45.00 per 1000
<b>Evonymus Argentea, grand for dishes</b>	
3-inch.....	\$20.00 per 100, \$150.00 per 1000
<b>Fern Dish Ferns, best varieties</b>	
2½-inch.....	\$5.00 per 100, \$40.00 per 1000
<b>Boston Ferns</b>	
2¼-inch.....	\$ 6.50 per 100, \$60.00 per 1000
3-inch.....	10.00 per 100, 80.00 per 1000
4-inch.....	25.00 per 100
5-inch.....	50.00 per 100
<b>Genista Racemosa, well trimmed</b>	
4-inch.....	\$20.00 per 100
<b>Hydrangeas, good French varieties</b>	
2½-inch.....	\$6.50 per 100, \$60.00 per 1000
4-inch.....	20.00 per 100
5-inch.....	30.00 per 100
<b>Hydrangeas, good French varieties, heavy field-grown specimens</b>	
8 to 10 shoots, fine for specimen tubs.....	\$7.00 per dozen, \$50.00 per 100

## THE STORRS & HARRISON CO.

PAINESVILLE, OHIO

### ROSES

### FERNS

### PEONIES

Price and Quality

AMERICAN ROSE & PLANT CO.  
 SPRINGFIELD, OHIO

### ORCHIDS

We grow and sell Orchids only. Can furnish you with anything in this line. If you intend investing in Orchids, do so now while prices are low. Special lists on application.

LAGER & HURRELL, Summit, New Jersey



## New Coleus Harding

**HARDING COLEUS** is the most beautiful and brilliant color ever introduced to the trade. Bright red leaves, with brown, green and yellow edging; medium large leaves. Grows very rapidly and is very easily rooted.

**HARDING COLEUS** makes fine pot plants for winter, as it holds its color wonderfully during the winter months.

**HARDING COLEUS**, for outside bedding and porch boxes, cannot be beaten.

**Rooted cuttings, \$10.00 per 100; 2½-in pots, \$20.00 per 100. Not less than 50 to order.**

Other varieties of Coleus, rooted cuttings, such as Defiance, \$2.00 per 100; Christmas Gem, \$3.00 per 100; Brilliancy, \$2.00 per 100

**LOUIS HAHN & SON,** R. F. D. 4, Box 75, Millvale Branch, North Side, **Pittsburgh, Pa.**

Mention The Review when you write.

ARE YOU INTERESTED IN

## HEATHER for CHRISTMAS?

If so, communicate with yours truly. **A. L. MILLER, Jamaica, New York**

visitors reboarded the automobiles and, after passing many large and beautiful estates, finally reached the Pocantico Hills residence of John D. Rockefeller. This magnificent estate covers over 6,000 acres and lies hundreds of feet above the broad and majestic Hudson, with enchanting mountain views on every hand. No less than 275 men are employed on the farm and gardens or as estate mechanics. There are eight miles of avenues in the park proper and thirty more outside. All are kept in princely style and the various gardens, including formal gardens near the residence with a wealth of superb specimens of boxwood, the lovely Japanese gardens, broad sweeps of lawns, rock gardens and other features, had to be seen all too hurriedly. In the great storage house were grand old oranges in tubs, twenty feet high, and pittosporums, oleanders, Araucaria imbricata, bay trees and other plants of equal size. In the greenhouse ranges were fine batches of roses, carnations, chrysanthemums, orchids, palms, begonias and other plants. Here, October 13, scarcely a tender plant had been touched by frost and chrysanthemums were blooming beautifully outdoors.

On the home journey to New York a stop was made at Tarrytown to see the beautiful store of the F. R. Pierson Co. This certainly excited the admiration of the visitors. The range of fern houses was inspected by the aid of electric light, and a substantial collation was served by the attractive corps of young ladies employed on the selling and stenographic force here. New York was reached on the home journey about 7:30 p. m.

On Long Island.

October 14, the last day of the convention, the visitors were taken in hand by the Lewis & Valentine Co. and started bright and early on a tour of

## BEGONIAS

**Luminosa and Prima Donna, Michell's strain**

We have an excellent stock of these ready for immediate shipment

2-inch, \$3.00 per 100      3-inch, \$6.00 per 100

**Luminosa, 4-inch, \$15.00 per 100**

## PALMS—Well balanced, clean stock

**KENTIA BELMOREANA**, single plants

4-inch ..... \$ 6.00 per dozen      7-inch tubs ..... \$4.00 each

5-inch ..... 18.00 per dozen      8-inch ..... 6.00 each

6-inch ..... 30.00 per dozen

**KENTIA FORSTERIANA**, made up plants

7-inch tubs ..... \$4.00 each      8-inch tubs ..... \$8.00 each

## FERNS—Boston, Scottii and Holly

4-inch ..... \$3.60 per dozen; \$25.00 per 100

5-inch ..... 5.40 per dozen; 40.00 per 100

6-inch ..... 8.00 per dozen; 60.00 per 100

Macawii, Whitmanii and Norwood, listed in our price list. Ferns and Palms shipped without pots, 7 and 8-inch palms shipped in tubs, no charge for packing.

## TABLE FERNS

Assorted Table Ferns, including Holly ..... 3-inch, \$1.50 per doz.; \$6.00 per 100

## MISCELLANEOUS STOCK FOR GROWING ON

2-inch ..... \$0.60 per dozen; \$2.75 per 100; \$25.00 per 1000

3-inch ..... .75 per dozen; 3.75 per 100; 35.00 per 1000

Ready for immediate shipment

**Ageratum**, six sorts

**Alternantheras**, eight sorts

**Alyssum**, Double Dwarf and Giant

**Coleus**, sixteen distinct sorts

**Hardy English Ivy**, extra strong

**Heliotrope**, Chieftain, Mme. Bruant and Mme. Blonay

**Lemon Verbenas.**

**Lantanas**, four varieties

**Moonvines**, white and blue

**Petunias**, double, single and Rosy Morn.

**Parlor Ivy**, for hanging baskets

**Swainsonas**, white

**R. Vincent, Jr., & Sons Co.**  
White Marsh, Maryland

Mention The Review when you write.

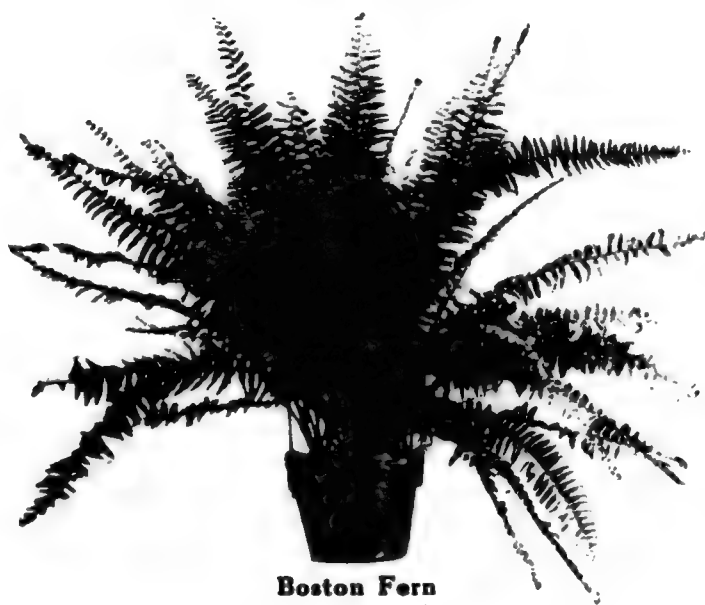
# NOTICE THE PRICES



**Latania Borbonica (Chinese Fan Palm)**

**Latania Palms**, 7-in. pots, bushy, well-rooted plants at .....\$1.50 each

Just what you need to help out in your decorations.



**Boston Fern**

To move 6, 7 and 8-inch Boston Ferns to make room for Xmas stock we are offering a 20% discount from our regular prices.

6-in. Bostons @ \$0.75, less 20%	.....\$0.60
7-in. Bostons @ 1.25, less 20%	..... 1.00
8-in. Bostons @ 1.75, less 20%	..... 1.40



**Kentia Forsteriana**

Are you short of Decorative Palms? Here is an opportunity to get some Kentias cheap.

To make room we are offering our regular \$4.50 size Kentia Belmoreana at a reduction of \$1.50.

Kentia Belmoreana, made up, 3 plants in a 7-in. pot, each.....\$3.00

See complete list of our stock on page 13 of last week's Review.

## PACKING CHARGES

Add 10% for shipment in clay pots and 5% when shipped out of pots.

# The George Wittbold Co.

*Wholesale Growers of Potted Plants*

745 Buckingham Place,

CHICAGO, ILL.

## Come and See Our New Varieties of CHRYSANTHEMUM

You will not be able to see them all in bloom at one time, but any time you come, between now and Thanksgiving Day, you will see several varieties that will interest you. Some of the early ones are already cut out. Did you get some of our Thanksgiving Pink last spring?

**BAUR & STEINKAMP**  
3800 Rookwood Ave. INDIANAPOLIS, IND.

Long Island. Short stops were made at the Flushing Country Club, Fresh Meadow golf course, W. K. Vanderbilt estate at Great Neck, Mrs. Henry Phipps' estate, the Links Club, composed of 100 of America's richest men; the N. F. Brady estate, the nurseries of Lewis & Valentine Co., noted for large specimen trees and shrubs. Forty tree-moving machines are used here. All are homemade, there being a foundry, sawmill, etc., on the place. Lewis & Valentine at their Long Island, New York and Philadelphia nurseries employ about 600 hands.

Harbor Hill, the charming estate of Clarence H. Mackey, was next seen. Here is a splendid French garden and beautiful, far-reaching views. The next stop was at the Engineers' Club, Roslyn, where a bountiful lunch was spread, furnished by W. R. Coe, of Oyster Bay. The tables were finely decorated. Later Mr. Coe's grand new estate, which contains a great wealth of new, rare and beautiful trees, shrubs and other hardy plants, was inspected under Mr. Coe's leadership. A large camellia house contained fifty-two varieties of these plants, probably the best collection of specimens to be found in America. The formal gardens are in exquisite taste. An avenue of beeches three-quarters of a mile long, with a double row of trees on either side, is the finest of its kind in America. Much valuable material here came from the Arnold Arboretum, Europe and California.

At the estate of George D. Pratt, where the superintendent is John F. Johnston, the plantings are in fine taste and the garden, with its verdant lawns, broad grass steps and magnificent boxwoods and cedars, is unequaled in America. Short stops only were possible at the estates of F. W. Woolworth, Capt. J. R. De Lamar and E. F. Luckenbach.

The last call was at the princely estate of Daniel Guggenheim, Hempstead House, formerly called Castle Gould. The immense formal gardens and extensive ranges of greenhouses were inspected ere daylight failed, ending an inspection tour of some of the most extensive, beautiful and noted estates on Long Island.

Richmond, Ind.—E. G. Hill and Mrs. Hill, with Fred Lemon and Mrs. Lemon, went to Toronto and the florists' convention via automobile, having a most enjoyable trip.

## Chrysanthemum Plants

Beautifully flowered, bushy and with perfect foliage. Have had 38 years' experience growing these for the Boston market. A fine range of types and colors.

**Prices, \$12.00 to \$60.00 per dozen**

See our stock at salesrooms  
262 Devonshire Street BOSTON  
**William H. Elliott & Sons Co.**

Mention The Review when you write.

## SPECIAL OFFER

We are offering a fine lot of seasonable plants to make room and for this month only we are giving 10% Discount for cash with order.

Ferns, fine, bushy plants of Scottii, Teddy Jr., Macawii, Whitmanii, and Scholzeii, 4-inch, 30 cents; 5-inch, 50 cents; 6-inch, 75 cents; 7-inch, \$1.00 each.

Palms, Kentia Belmoreana, 4-inch, 75 cents; 5-inch, \$1.00; Forsteriana, 5-inch, \$1.25 each.

Rubber Plants, fine heavy 6-inch, 75 cents.

Dracaenas, Lord Wolseley, red, and Fragrans, green, heavy 6-inch, \$1.00 each.

Holly Ferns, 5-inch, 40 cents.

Table Ferns, all the best varieties, 2½-inch, \$7.00 per 100; 3-inch, \$12.00 per 100.

### STOCK FOR GROWING ON

Primula Obconica, heavy 4-inch, all the best colors at \$18.00 per 100.

Primula Chinensis, heavy 4-inch, all the best colors at \$18.00 per 100.

Primula Malacoides Townsendii, 4-inch, \$15.00 per 100.

Cinerarias, Prize, Half Dwarf, best colors, 2½-inch pots, \$6.00 per 100.

Hydrangeas, all the best French varieties; these will make specimen plants for Easter, 6-inch, 75 cents.

Genista Racemosa, 5-inch, 50 cents; 6-inch, 75 cents.

Begonia Luminosa, 4-inch pots, \$17.00 per 100.

Cash with order. Add 5% for packing. All plants shipped at purchaser's risk. Plants will be shipped out of pots unless otherwise stated.

**Godfrey Aschmann, 1010 W. Ontario St., Philadelphia, Pa.**

Importer, Wholesale Grower and Shipper of Pot Plants

Mention The Review when you write.

## Chrysanthemums and Roses OUR SPECIALTY

Write us about anything you want in this line.

**CHAS. H. TOTTY CO., MADISON, NEW JERSEY**

## Bobbink & Atkins

NURSERYMEN

FLORISTS and PLANTERS

**RUTHERFORD, NEW JERSEY**



# Montgomery's Priscilla

That's the name of the new pink rose! The name will be Priscilla probably after the public has had it a while, but we have had to add the prefix to cover the rules of nomenclature.

In order to get someone who knows more about roses than we do to give an unbiased, honest opinion on the merits of this rose, we have placed 12 plants of it with each of the following rose growers:

E. G. Hill Co.,  
Richmond, Ind.  
Dailledouse Bros.,  
Brooklyn, N. Y.  
Albert F. Amling Co.,  
Maywood, Ill.  
Duckham-Pierson Co.,  
Madison, N. J.  
Rowayton Greenhouses,  
Rowayton, Conn.  
Miller Floral Co.,  
Farmington, Utah  
Wellworth Farm Greenhouses,  
Downers Grove, Ill.  
A. S. Burns, Jr.,  
Spring Valley, N. Y.  
Ferrari Brothers,  
San Francisco, Cal.  
Eolt Simpson,  
Clifton, N. J.  
John Coombs,  
Hartford, Conn.  
Chas. H. Totty Co.,  
Madison, N. J.

Noe-Busicka Co.,  
Madison, N. J.  
Wm. H. Elliott Co.,  
Madbury, N. H.  
Anthony Busicka,  
Madison, N. J.  
W. J. Plicher,  
Kirkwood, Mo.  
Briarcliff Greenhouses,  
Scarborough, N. Y.  
Jas. Heacock Co.,  
Boeloffs, Pa.  
Gullett & Sons,  
Lincoln, Ill.  
Van Aken Bros. & Sons,  
Coldwater, Mich.  
Wendland & Keimel Co.,  
Elmhurst, Ill.  
Batavia Greenhouse Co.,  
Batavia, Ill.  
Joy Floral Co.,  
Nashville, Tenn.  
Roberts Rose Co.,  
Denver, Colo.  
Flores Gardens, North Wales, Pa.

Geo. C. Welland,  
Evanston, Ill.  
Lakeview Rose Gardens,  
Jamestown, N. Y.  
Bassett & Washburn,  
Hinsdale, Ill.  
Harry O. May,  
Summit, N. J.  
F. B. Pierson,  
Tarrytown, N. Y.  
Pelee Bros.,  
Waltham, Mass.  
Doemling-Schimmel Co.,  
Mt. Clemens, Mich.  
L. B. Coddington,  
Murray Hill, N. J.  
Premier Rose Gardens,  
Maywood, Ill.  
Pittsburgh Cut Flower Co.,  
Pittsburgh, Pa.  
Jos. H. Hill Co.,  
Richmond, Ind.  
Stephen Mortensen,  
Southampton, Pa.

Poehmann Bros. Co.,  
Morton Grove, Ill.  
Exeter Rose Conservatories,  
Exeter, N. H.  
John H. Dunlop & Son,  
Richmond Hill, Ont., Can.  
Budlong Rose Co.,  
Auburn, R. I.  
J. J. Fallon Co.,  
Lynchburg, Va.  
Rolf Zetitz Co.,  
Lima, Ohio.  
Robert Pye,  
Nyack, N. Y.  
Weiss & Meyer Co.,  
Maywood, Ill.  
Gude Bros. Co.,  
Washington, D. C.  
Frank Schramm,  
Crystal Lake, Ill.  
Zetitz Floral Products Co.,  
Dayton, Ohio.  
Dept. of Agriculture,  
Washington, D. C.

Ask about it, if you will, at any time. They have our permission to tell the truth. We are going to let this rose sell itself! We shall be simply order takers.

**A. N. PIERSON, Inc., Cromwell, Conn.**

## Best Values in Plants

### FOR IMMEDIATE SALES

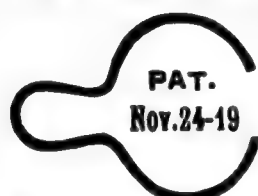
Boston Ferns, 4-in., \$25.00; 5-in., \$50.00;  
6-in., \$75.00; 7-in., \$100.00; 8-in., \$125.00 to  
\$200.00 per 100.  
Roosevelt Ferns, 4-in., \$25.00; 5-in., \$50.00  
per 100.  
Whitmanil, 4-in., \$25.00; 5-in., \$50.00; 6-in.,  
\$75.00 per 100.  
Pteris, 2-in., \$6.00 per 100.  
Scottil, 3-in., \$12.50 per 100.  
Plumous Seedlings, \$1.50 per 100 or \$12.50  
per 1000; 2-in., \$3.50; 3-in., \$7.50 per 100.  
Sprengerl Seedlings, \$1.25 per 100 or \$10.00  
per 1000; 2-in., \$3.50; 3-in., \$7.50 per 100.  
Cyclamen, 2½-in., \$10.00; 3-in., \$15.00 to  
\$20.00; 4-in., \$30.00 to \$40.00; 5-in., \$50.00;  
6-in., \$75.00; 7-in., \$125.00 per 100.  
Peppers, Celestial, large and small Bird's-  
Eye, 2-in., \$5.00; 3-in., \$10.00 to \$15.00; 4-in.,  
\$20.00; 5-in., \$35.00 to \$40.00 per 100.  
Cherries, Orange and Cleveland, 2½-in.,  
\$5.00; 3-in., \$10.00 to \$15.00; 4-in., \$20.00;  
5-in., \$40.00 per 100.  
Brilliance Coleus, rooted cuttings, \$3.50;  
2½-in., \$5.00 per 100.  
Primula Obconica, 2½-in., \$7.50; 3-in.,  
\$10.00; 4-in., \$20.00 per 100.  
Primula Malacoides, 4-in., \$25.00 per 100.  
Kentia Palms, 4-in., \$40.00 per 100.  
Easter Greeting Pelargoniums, 2½-in.,  
\$10.00 per 100.  
Cinerarias, 2-in., \$4.00 per 100.  
Begonias, Luminosa and Chatelaine, 2½-  
in., \$5.00; 3-in., \$10.00; 4-in., \$20.00 per 100.  
Add 5% packing charges. You can save  
this by sending cash with order. Subject to  
change without notice. Write us for any-  
thing you want in plant line and Rooted  
Cuttings.

**GEO. A. KUHL**

Wholesale Grower

PEKIN, ILL.

## MR. GROWER:



### Save Money—

BY USING

### "Wire Ties"

when tying up  
Chrysanthemums.  
Ask your dealer.  
\$2.00 per 1000 Ties.

Wm. F. Buschardt, 6 E. Woodland Ave.  
ARLINGTON, MD.

Mention The Review when you write.



**BLAKE'S LEVER CLIP**  
for Roses, Carnations, etc.; fas-  
ten stakes, cross wires, etc.  
They never slip, and are a great saving  
of both time and money.

Price .....\$1.75 per 1000  
5000 .....\$1.50 per 1000  
10,000 or more ..... 1.40 per 1000  
F. O. B. Rochester. Samples Free.  
B. S. BLAKE & SON  
8 Melrose St., Rochester, N. Y.

# REAL BARGAINS

## Carnation Plants

Pot-grown Enchantress, 4-in., \$6.00 per 100.  
Packed free in paper pots.

## Cyclamen

First-class stock, consisting of the best named  
varieties, including Red, Salmon, Pink, Etc.

While stock lasts:

4-inch at.....\$25.00 per 100  
3-inch at..... 10.00 per 100

## Macawii Ferns

6-inch, Elegant Specimens, \$1.00 each.

Cash with order

No charge for packing

# MATTHEWSON'S

Sheboygan,

Wisconsin.

**JULIUS ROEHRS CO.**  
**RUTHERFORD, N.J.**

ORCHIDS, PALMS  
and plants of every variety.

Standard  
and Novelty **Roses**

Write for prices and description.  
THE JOSEPH H. HILL CO., Richmond, Ind.

# CARNATIONS

F. Dorner & Sons Co.,  
LAFAYETTE, IND.

# ASPARAGUS PLUMOSUS

3-inch pots, \$12.00 per 100  
**ASCHMANN BROS.,**  
Second and Bristol Sts. and Rising Sun Ave.,  
PHILADELPHIA, PA.

# New White Seedling Carnation THOMAS C. JOY

Rooted Cuttings, \$12.00 for 100; \$100.00 for 1000; \$450.00 for 5000

Deliveries beginning January, 1922, and filled in order

## JOY FLORAL CO., NASHVILLE, TENN.

### INDIANAPOLIS, IND.

#### The Market.

Stock has been limited in supply and a fairly brisk business has kept all flowers moving well. A meager variety is being offered in cut flowers. Carnations, roses, chrysanthemums and a few dahlias are all that are available.

A scarcity of carnations has caused roses to be in heavy demand. Carnations move readily at from \$3 to \$5 per hundred, according to quality. The price of roses is a little higher. A few shorts are selling at \$4 per hundred, but the majority range from \$6 to \$25 per hundred.

Chrysanthemums are appearing in larger quantities, but are by no means plentiful. Unaka has been the most conspicuous and has been bringing from \$2.50 to \$3 per dozen.

Outdoor stock is gone, with the exception of a few dahlias. Plants have been in demand. These include ferns, begonias, a few cherries and primroses.

#### Various Notes.

Four of the local florists represented this branch of Indianapolis industry at the industrial exposition. A Wiegand's Sons Co. had an attractive embankment of palms and baskets of cut flowers, featuring yellow. Bertermann Bros. Co. had an attractive display of plants, baskets, pottery, etc., arranged as in a small flower shop. The Circle Flower Shop had a pergola-style summer house as the setting for its exhibit of lovely roses. The Roepke Floral Co. displayed an embankment, featuring plants and cut flowers.

Fritz Rieman is ill with pneumonia.

Baur & Steinkamp are cutting from a number of seedling chrysanthemums.

The exposition brought a number of florists from various cities and towns in Indiana to the state capital last week.

E. E. T.

**Fairfield, Ill.**—A. F. Keen has purchased the Rinard property, at the east end of Center street, from L. D. Barth, and intends to erect a greenhouse on this site. Mr. Keen has good success in growing flowers.

**Marshalltown, Ia.**—The Kemble Floral Co., operating successfully for several years at Marshalltown, Ia., is now under the full management of C. C. Jennings, for many years assistant to I. O. Kemble. Mr. Kemble is retiring to private life at his new home in California. C. C. Jennings has a lifelong experience in the retail trade.

*Strout's*  
INC.

BIDDEFORD, MAINE

## CARNATION CUTTINGS

Rooted Cuttings, Maine Sunshine.....\$120.00 per 1000  
White Delight..... 100.00 per 1000

JANUARY DELIVERY

Mention The Review when you write.

## Feed Your Mums Now Use PREMIER BRAND POULTRY MANURE

The best feed for Mums, thoroughly heat dried and pulverized. Does not burn and will produce better flowers and more luxuriant foliage than is possible with any other fertilizer. Use as a top dressing at rate of 75 lbs. to 500 square feet of bench space.

Shipped from either Kankakee, Illinois, or Buffalo, New York.

\$3.00 per 100 lbs., \$13.75 per 500 lbs., \$25.00 per 1000 lbs., \$48.00 per ton.

A. HENDERSON & CO., 166 N. Wabash Ave., CHICAGO, ILL.

Mention The Review when you write.

### BUILD YOUR GREENHOUSE NOW.



With prices down on all greenhouse materials, we can design and erect your greenhouse at a figure that will compel you to build now. Prompt shipment guaranteed. Stock always on hand. Put your greenhouse problems up to us. We go anywhere in the U. S. to submit plans and prices.

**Metropolitan Material Co.**  
PATENTED GREENHOUSES

1299-1323 Flushing Ave., Brooklyn, N. Y.

### Ferns, Pandanus Veitchii, Cyclamen, Dracaenas

are our quantity stocks. Write us about any plants you need.

**MACAW BROS.**

Delaware County, NORWOOD, PA.

## FERNS

### POT-GROWN STOCK

2 1/4-inch.

	Per 100	Per 1000
Boston.....	\$ 6.00	\$55.00
Roosevelt.....	6.00	55.00
Whitmanii.....	6.00	55.00
Whitmanii Comp... 6.00	55.00	
Verona.....	6.00	55.00
Macawii.....	10.00	95.00

#### Fern Runners,

\$15.00 and \$30.00 per 1000

Plant runners now for your Easter trade and save express.

## HENRY H. BARROWS

Fern Specialist

264 High Street, Whitman, Mass.

Mention The Review when you write.

# You have forty-five days left in 1921 to make good on YOUR JOB. —Jim.

Yes, sir, it's easy to say. "Well, I'll wait until 1922 and then use *JIM'S ELASTIC*"—but can you honestly and conscientiously say, "*MY HOUSES ARE TIGHT* and I can raise flowers at a profit"? 'Cause I know, just the same as you do, that a NO tight house means a NO profit sale on your shipments.

I ain't very good on explaining profits, for I'm just plain Jim, a maker of a gray glazing compound that's named after me, and I'm sticking right to my Jim's Elastic, but, folks, my argument is a true one and just because you're the boss there ain't any reasonable reason not to admit that a boss can fall down on the job with the rest of us.

Our whole organization has faith in my compound and the same thing holds true to every one of my users.

**MORAL:**—Burn more coal, spend more money.  
Let your houses leak and your roses mildew.  
Let your glass remain loose and blow out and crack.

Make good in forty-five days and write Jim to ship you enough *JIM'S ELASTIC GLAZING COMPOUND* to take care of your plant that you strived so hard to build.

If the shoe don't fit the foot don't wear it and if it does, use the coupon below and order enough of my material to do the job, for the offer I'm running below is the fairest and finest offer any one in my line of business ever made you. **JIM.**

**Coupon** Please send me at once via fast freight, enough *JIM'S ELASTIC* to glaze.....thousand square feet of glass. It is agreed between us that this material is guaranteed to come up to your guarantee of a perfect glazing compound, in **GRAY COLOR**, and if this material is **SATISFACTORY TO ME** I will pay for this shipment, that you agree will be shipped at once, March first, 1922.

Name.....

**The Quality Brands Company**  
Cleveland, Ohio

Address.....

City and State .....

FOR A PERFECT JOB USE



# GLAZETITE

For Glazing and Repair Work on Greenhouses and Garden Sash

GLAZETITE is carried in stock by the following reliable firms in 55, 35, 20 and 10-gallon drums, five-gallon cans and one-gallon cans, and they sell it to you on a money-back guarantee:

Vaughan's Seed Store, Chicago, Ill.  
Standard Seed Co., Kansas City, Mo.  
C. Kooyman Co., San Francisco, Cal.  
State Nursery & Seed Co., Helena, Mont.  
O. R. Eckhardt Co., St. Paul, Minn.  
St. Louis Wholesale Cut Flower Co., St. Louis, Mo.  
Colorado Seed Co., Denver, Colo.  
J. J. Bonnell, Seattle, Wash.  
Wilson-Crout-Gehr Co., Portland, Ore.  
Gust. Rusch & Co., Milwaukee, Wis.

Rice Bros., Minneapolis, Minn.  
Henry A. Dreer, Philadelphia, Pa.  
J. Bolgiano & Son, Baltimore, Md.  
James Vick's Sons, Rochester, N. Y.  
F. W. Bolgiano, Washington, D. C.  
Beckert's Seed Store, Pittsburgh, Pa.  
Joseph Breck & Son, Boston, Mass.  
Vaughan's Seed Store, New York, N. Y.  
S. S. Pennock Co., Baltimore, Md.  
Page-Phillips Seed Co., Toledo, Ohio

**NEBEL MFG. CO., Cleveland, Ohio**

**WIZARD**  
TRADE BRAND MARK

**WITH A KICK IN IT!!**

Sheep Manure with a kick in it! That's **WIZARD BRAND** because Wizard Brand is best quality Feeding Station and Stock Yard Sheep Manure. Not leached out, air-dried western corral manure with 15% to 20% moisture.

Wizard Brand is new, fresh stock, dried and sterilized by high-temperature direct-heat process that always makes a bone-dry, uniformly pulverized product; weed seed, fungus and disease germs destroyed, highly concentrated, always safe and dependable. The highest standard of quality in Pulverized Sheep Manure. Unequaled under glass or in the field.

Insist on **WIZARD BRAND** through your supply house or write us direct.

**THE PULVERIZED MANURE CO., 33 Union Stock Yards, CHICAGO**



## Greenhouse Heating

SUBSCRIBERS are invited to write the editor of this department with regard to any details of greenhouse heating that are not understood. When information is desired regarding the capacity of boilers, or the amount of radiation required for a greenhouse, the needed temperatures should be stated in the inquiry, as well as the amount of glass in the side walls, and the dimensions and general arrangement of the greenhouses. It is often helpful, also, to have a sketch showing the location of the houses.

### BURNING OIL.

What do you know about the Worthington burner? Is it efficient and economical and what results have been obtained with it? P. S.—Mo.

So far no knowledge has been had concerning the results secured with the burner in question. However, the condition under which the oil is burned should give good results. There is no question but what the use of oil will result in a considerable saving in firing and removing ashes and will do away to a large extent with the smoke and soot. Whether it will be economical will depend upon the cost of the oil as compared with that of coal.

### STEAM TUBULAR BOILER.

How many square feet of glass will a Kewanee steam high-pressure tubular boiler heat? The boiler in question is  $3\frac{1}{2} \times 15$  feet and has thirty-two  $3\frac{1}{4}$ -inch flues. The temperature to be maintained in zero weather is 55 degrees.

J. R. F.—Ill.

Had the size of the grate been stated, it would have been possible to make a more definite estimate. However, if the grate bars are four feet in length the boiler will probably heat at least 14,000 square feet of glass to 55 degrees in zero weather. There should be about 2,000 square feet of radiation in addition to the connecting mains. These calculations have been made on the basis of a boiler rated at forty horsepower and the estimate is a conservative one.

### RETURNS UNDER BENCHES.

What are the heating requirements for two greenhouses, one of which is 10x30 feet, six feet high at the plate and eight feet high at the ridge, having ends one-half of glass; the other is 18x24 feet, with a lean-to 10x20 feet, with one and one-half feet of glass on the south side and the north side boarded up to the plate? Hot water is to be used and a temperature of 60 degrees in weather 10 degrees below zero is desired. It is also desired that the returns run under the benches.

J. J. B.—N. Y.

From the description it is understood that the houses are so built that only the north wall of the 10x30-foot house and the south wall of the lean-to are exposed. Under these conditions it would be advisable to use one  $2\frac{1}{2}$ -inch flow and seven  $1\frac{1}{2}$ -inch returns in the narrow house and two  $2\frac{1}{2}$ -inch flows and eleven  $1\frac{1}{2}$ -inch returns in the 18x24 house. For the lean-to use one  $2\frac{1}{2}$ -inch



## The Quickest Water Heater in the World

The Kroeschell Boiler heats quicker, gives more heat and uses less fuel than any other boiler.

The efficiency and economy of Kroeschell Boilers can in no way be better proved than in the following statements of three big men of the greenhouse trade:

### Charles Totty

"The Kroeschell Boiler I installed last year usually runs from 10 p. m. to 6 a. m. without attention. I do not have the least trouble to keep temperatures in the coldest weather. The boiler has given entire satisfaction. The Kroeschell is the best boiler we have ever handled."

### Frank Oechslein

"I have used Kroeschell Boilers ever since I built my first greenhouse. They have always given me the very best satisfaction and I believe them as good boilers as money can buy."

### Chas. McCauley

"In speaking of the Kroeschell Boiler as an economical greenhouse boiler I cannot say too much. Personally I have had the pleasure or misfortune to fire nearly every make of greenhouse boiler on the market and I can safely say the Kroeschell is the best of them all."

## We Can Ship Any Size Boiler At Once



Telegraph or telephone your order at our expense. Long distance phone, Superior 8680. Ask for greenhouse department.



## KROESCHELL BROS. CO.

444 W. Erie Street

CHICAGO, ILL.

## Leak Insurance

Keep some Emergency Pipe Clamps on hand in case of pipe splits and rust holes. Repair one bad leak and you pay for the lot.

Write for catalogue.

M. B. SKINNER CO.  
552-562 W. Washington St.  
CHICAGO :: ILLINOIS

## COAL COSTS MONEY

Are you burning more than you should?

### FREE ENGINEERING

We maintain a staff of Combustion Engineers who will come into your plant, look it over and if we can cut your coal bill we will tell you how we can do it. There is no obligation to buy COKAL HAND STOKERS. We will guarantee to save coal in your plant if it is possible to do it.

Call us up or write—

**Cokal Stoker Corporation**

1039 North Clark Street

Tel. Superior 7791

CHICAGO

## DREER'S Florist Specialties

New Brand New Style "RIVERTON" HOSE

Furnished in lengths up to 500 feet without seam or joint.

### The HOSE for the FLORIST

3/4-inch.....per ft.,	22c
Reel of 500 ft.,	21c
2 reels, 1000 ft.,	20c
1/2-inch.....	19c
Reel of 500 ft.,	18c

Couplings furnished free

HENRY A. DREER  
714-716 Chestnut St.  
PHILADELPHIA, PA.

## Union Grate

A Rocking Grate that Saves Coal  
Write for catalogue and prices

MARTIN GRATE CO., 343 S. Dearborn St.  
CHICAGO

ESTABLISHED 1857

**S. WILKS MFG. COMPANY**  
Manufacturers of  
**WILKS HOT WATER BOILERS**  
FOR GREENHOUSE HEATING  
3517-3539 Shields Ave., CHICAGO, ILL.

## What do you want in a Boiler Setting?

Isn't it freedom from trouble caused by falling bricks and crumbling mortar, a high heat resistance, and strength and durability? All this you get in

**PLIBRICO**  
JOINTLESS  
FURNACE LINING

Plibrico is a plastic furnace lining that, when molded and properly baked and vitrified, forms baffles, front and back arches, side walls and bridge walls as solid as rock and able to resist heat up to 3100° F.

Being jointless, there are no bricks to fall out or mortar to crumble, causing the leaks that eat up the valuable heat units.

Ask for our book D-44 on "Modern Furnace Building."

PLIBRICO is delivered only in steel containers of distinctive appearance as shown at the right. Warehouse stocks in all principal cities.

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FIRE BRICK CO.  
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## IMICO Hot Water Boilers

Made by

**Illinois Malleable Iron Co.**

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Are noted for COAL ECONOMY and good results generally

SEND FOR CATALOGUE

## It Lets the Florist Sleep

Let us tell you what one will cost delivered at your Railroad Station.

You don't have to sit up and watch a

**GIBLIN GREENHOUSE BOILER**

WRITE NOW

GIBLIN & CO.

UTICA, N. Y.

## PIPE

Wrought Iron of sound second-hand quality with new threads and coupling, 16-ft. lengths and up. Also pipe cut to sketch. We guarantee entire satisfaction or return money.

ALSO NEW PIPE AND FITTINGS

Pfaff & Kendall, Est. 1902, Newark, N. J.

## PIPE — Second-Hand

All sizes Fittings and Boiler Tubes

Pipe cut to sketch We guarantee entire satisfaction or money refunded

Philadelphia Second Hand Pipe Supply Co.

1003 N. 7th Street, PHILADELPHIA, PA.

## BOILER FLUES

We make a specialty of handling carefully selected Boiler Flues, 4 inches in diameter and other sizes for Retubing Boilers. Also Flues for greenhouse piping, etc.

All flues are thoroughly cleaned inside and out, trimmed and are ready for use. General sales agent for Stuttle's Patent Clamp and Elbow for joining flues—no packing, no leaks. New Standard Pipe and all kinds of Greenhouse Fittings. Right prices and prompt shipment.

H. MUNSON

Est. 1898 Phone Superior 572  
1433 N. Wells St., Chicago

## YOU SHOULD KNOW

More about  
Fisher Steam Specialties  
Write for our interesting catalogue

**THE FISHER GOVERNOR CO.**

MARSHALLTOWN, IOWA.  
Agencies in all principal cities.

**PIPE AND FLUES** All sizes of second-hand pipe, with new threads and couplings, in random lengths or cut lengths. Also make a specialty of handling boiler flues for retubing boilers or for greenhouse piping. All flues are trimmed and thoroughly cleaned by machine.  
**JOHN GROH**  
1885 Clybourn Ave. CHICAGO, ILL.

flow and seven 1½-inch returns. A boiler rated about 450 square feet of steam radiation should be used. The two houses and lean-to will require about 225 square feet of steam radiation, which can be handled with a boiler with a grate approximately twenty-five inches in diameter. In locating the pipes within the houses, carry the flows at the side wall plates and the returns on the side walls.

#### ARRANGING COILS.

We are building an even-span greenhouse 18x60 feet, the ridge of which will be ten feet from the ground. The walls of the house will be five feet high, two feet of which will be glass. We intend to use steam for heating and have a boiler sixty-seven inches high which has a 24-inch grate and fifty-five 1½-inch flues. What are the heating requirements for this house if the temperature to be maintained is 60 degrees in a locality where the temperature goes as low as 10 degrees below zero? Would this boiler be of sufficient size to heat an additional house of similar size? We have approximately 400 feet of 1-inch pipe on hand, which we should like to utilize in our present work if possible.

W. & S.—Pa.

For heating a house 18x60 feet, with two feet of glass in the side walls, to 60 degrees, it would be advisable to run a 2-inch flow pipe about two feet below the ridge and connect it at the farther end of the house with two coils, each containing five 1-inch returns, located on the side walls. If heat is desired under a middle bench, two of the returns may be used for this purpose, with four on each wall or under the side benches.

It is impossible to determine the exact capacity of the boiler from the data given. Although the height of the boiler is given, an accurate judgment of the length of the tubes cannot be made. Judging from the size of the grate, it will probably answer for heating about 400 feet of steam radiation or somewhat more than this if given frequent attention.

While it might answer to heat a similar house to 50 degrees, it would require careful firing and would not be economical of fuel.

## SMOOTH-ON

TRADE MARK REG. U. S. PAT. OFF.

### How's Your Heating System?

Will it stand up against the onrushing wintry winds and piercing cold?

If you haven't inspected your heating system--do it now.

Inspect the pipe joints--if they aren't tight, make them so yourself with Smooth-On Iron Cement.

Smooth-On will make a tight and perfect joint; will prevent steam leaks, and stay permanently tight.

Write for booklet "Instruction Book No. 18"--it's FREE.

**SMOOTH-ON MFG. CO.**

Est. 1895

310 Jersey City, N. J., U. S. A.

Mention The Review when you write.



Price  
**\$10.00**

## \$10 MAY MEAN THOUSANDS TO YOU

The small amount of ten dollars invested in a Standard Thermostat now may save you thousands of dollars. There are many things that might happen to make the temperature in your greenhouse fall. In a few hours your plants would be ruined. While you are asleep many things can happen--your crops are always in danger--

But not if you are equipped with the Standard Thermostat. The Standard Thermostat protects you from just such dangers. It will ring a bell at your bedside when danger is near. It can be adjusted any way you want it. Anybody can put it up. Complete instructions with every instrument.

**Get one to-day, \$10.00**

(G. H. 4, same as G. H. 3, only under lock and key, **\$15.00**)

**Standard Thermometer Co.**  
65 Shirley St. BOSTON, MASS.

## PECKY CYPRESS

WE ARE SPECIALISTS

We were practically the first to sell to this trade, and guarantee perfect satisfaction and rock-bottom prices. Get the value of our long experience. **PECKY CYPRESS**, because of its durability, is the only wood now being used for greenhouse benches. Will ship in any quantity, carload or less.

**Drop Siding, Ship Lap, Flooring, White Cedar Posts, Everything in Lumber**

WRITE FOR PRICES

**ADAM SCHILLO LUMBER CO.,** Kingsbury and Weed Sts. CHICAGO

L. D. Phones Lincoln 410 and 411

## Morehead Back-to-Boiler SYSTEM

Points the  
Way to  
Economy of Fuel

**B**EGIN NOW to find out about the "Morehead" System. Send right away for the "Morehead" book for florists. In it you will find an easily understood discussion of the boiler and condensation question from the practical standpoint of the grower of flowers. Write for this help TODAY.

**MOREHEAD MFG. CO.**

Dept. "M" 299

**DETROIT, MICH.**

**ROBERT CRAIG COMPANY, of**  
Norwood, Delaware County, Penna.,  
Largest Growers of Foliage and  
Flowering Plants, SAYS:

"We have used 'GETS-THERE INSECTICIDE SOAP' for the past twelve years, and find it to be THE FINEST INSECTICIDE for DRACAENAS, CROTONS, PALMS, and ALL FOLIAGE STOCK."

One dollar will bring you a large can, sufficient for a good trial, then ask your dealer for it.

**GETS-THERE SOAP CO.**  
CONSHOHOCKEN, PENNA.

**CHRYSALENE**  
The ideal plant food. Unequalled for producing lustrous Chrysanthemums. Sixty per cent available plant food. One ounce is sufficient for ten to twenty gallons. 14 ounce sample, prepaid by mail, \$1.00. Larger quantities, F. O. B. Adrian, as follows: Five pounds, \$4.00; ten, \$7.50; twenty-five, \$15.00; fifty, \$25.00.

**KINNEY PUMP**  
For applying liquid manure this pump has no equal. Postpaid, \$2.10.  
Elmer D. Smith & Co., Adrian, Mich.

## GREENHOUSE BUILDERS



We build all kinds of Greenhouses. Get our estimate on your next house.

**Weeber & Race**

1815 Johnson St. N. E., MINNEAPOLIS, MINN.

## "Plantlife"

Trade-mark Reg. U. S. Pat. Off.

**Makes House Plants Grow**

**R. H. HOOVER LABORATORIES, Inc.**  
FREEPORT, ILL.



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Insist on Genuine Tidewater Cypress—which you can identify by the following Trade-Mark on the end of every piece. This is your guaranty. Don't accept any without This Sign of Responsible Manufacture, Accurate Grading and Honest Count. Only Association Mills can apply this mark.

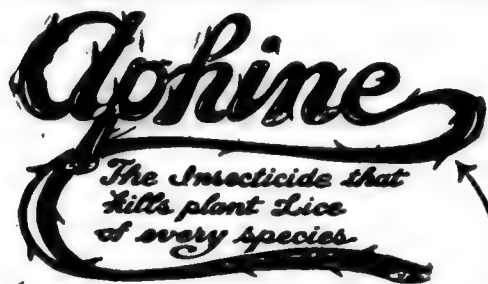


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1230 POYDRAS BLDG.  
NEW ORLEANS, LA.

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JACKSONVILLE, FLA.

(Please address nearest office.)



### THE RECOGNIZED STANDARD INSECTICIDE

A spray remedy for green, black white fly, thrips and soft scale.

### FUNGINE

For mildew, rust and other blights affecting flowers, fruits and vegetables.

### VERMINE

For eelworms, angleworms and other worms working in the soil.

Quart, \$1.00 Gallon, \$3.00

Sold by Dealers

Aphine Mfg. Co., Madison, N. J.

Mention The Review when you write.

### CUT TOBACCO STEMS

Fresh dry stems—cut in 1/2-in. to 2-in. pieces. Used as a mulch, helps to destroy larvae of many injurious insects. A good fertilizer. Packed in burlap bags. F. O. B. Lancaster, Pa. 250 lbs., \$4.00; 1000 lbs., \$13.00; 2000 lbs., \$25.00.

FINE TOBACCO DUST  
100 lb. bag, \$3.00; 500 lbs., \$10.00.

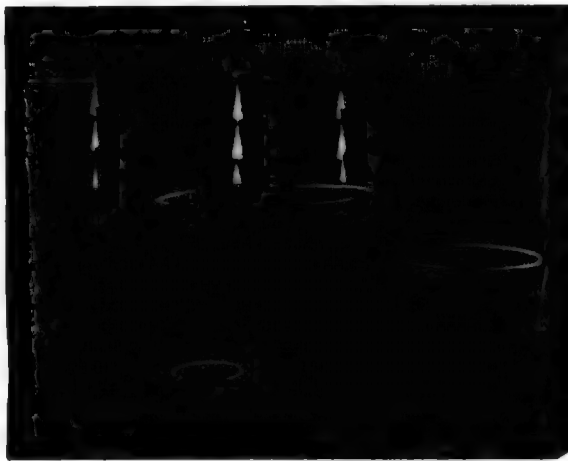
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Box 282-B LANCASTER, PA.

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Will find all the best  
offers all the time in The  
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## "California" Plant Tub

(REDWOOD)



The "California" Plant Tub is a special product for Florists and Nurserymen. Expert workmanship, artistic lines, harmonious color and substantial quality. Made from selected No. 1 Redwood, bound with electrically welded wire hoops. No better tub made.

### NET WHOLESALE PRICE LIST

Size	Each	Doz.	100
8-inch.....	\$0.85	\$9.00	\$87.00
10-inch.....	1.10	11.50	84.00
12-inch.....	1.60	16.50	121.00
14-inch.....	2.25	25.00	187.00
16-inch.....	2.60	29.00	212.00
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24-inch.....	7.25	78.00	595.00
30-inch.....	10.75	120.00	910.00

F. O. B. Factory, Los Angeles.

Prices Subject to Change Without Notice.

ROY F. WILCOX & CO. Montebello, Cal

Manufacturers  
Wholesale Florists and Nurserymen

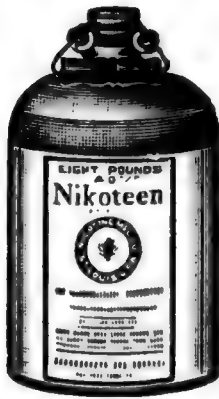
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Aphis  
Punk.



12 sh'ts, 33 in. ea.



8 lbs.



4 lbs.

Red Ring Brand  
NIKOTEEN



1 lb.



1/2 lb.



2 oz.



1 oz.

## SEATTLE NOTES.

(Continued from page 110.)

visitor during the last week, and advises that he expects to greatly increase the sale of potted and cut flowers at his establishment this winter. Before entering the service, Mr. Palmerston was active in Portland floral circles.

The Pinehurst Floral Shop has been featuring ferns during the latter part of last week and this week, and advises that this item has been a ready seller. The display window has been given entirely over to this item, showing some fine examples of Boston and Whitmanii.

The Woodlawn Flower Shop displayed last week what many believe to be the best examples of War gladioli seen here this season, and moved large quantities of these flowers. Wedding decorations have been heavy last week, and general decorations have been up to the recent average. As has been the case with nearly every shop in town, funeral work has been heavy. A. Moore, of this shop, was away last week on a fishing trip, while E. C. O'Neil has been enjoying a week's vacation also.

Martin Reukauf, with Bayersdorfer & Co., of Philadelphia, called on the local trade last week. He advises that business has been improving in the various cities visited.

Felix Rosaia left the early part of last week for a visit to Yakima, and will return via Portland. He plans to visit all of the larger growing establishments. This shop has had the largest showing of mums, comparatively speaking, in the city and a good share of these have been coming from local growers.

At the regular October meeting of the Seattle Florists' Association, George Cooper, of the Richmond Nursery, and O. F. Palmerston, of Yakima, were elected to active membership in the organization. Plans were laid for the formation of a bowling club, which will have plenty of active competition from the Tacoma florists and teams in other nearby cities. Members voted to spend not over 75 cents each at each successive monthly meeting for a small collation and entertainment and other active plans were laid for a full winter's program. Vice-president Harry A. Crouch presided, because this meeting fell on the date of Dr. Walter A. Moore's wedding anniversary. Mention of this wedding always recalls to western florists' minds that it was this event which caused one of the national women's magazines to use the church decoration in colors as its cover design shortly after the celebration, the first case on record where the work of American florists attracted such national attention.

(Continued on page 140.)

## GREENHOUSE GLASS

ALL SIZES BEST BRANDS

**SHARP, PARTRIDGE & CO.**  
2263 Lumber Street,  
CHICAGO

# GLASS for GREENHOUSES

## Get Our Prices

**JOSEPH ELIAS & CO., Inc.**  
LONG ISLAND CITY, N. Y.

## Greenhouse Glass

### BENJAMIN H. SHOEMAKER

DISTRIBUTOR OF

LIBBEY-OWENS' flat drawn Sheet Glass,  
AMERICAN WINDOW GLASS CO.'S machine made Glass, and other leading brands  
produced by high-grade factories.

Quotations gladly furnished on any quantity

205-211 N. Fourth St. PHILADELPHIA, PA.

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In all sizes, uniform in thickness, prompt shipments.

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LOW PRICES  
PROMPT SHIPMENTS

GOOD QUALITY. UNIFORM STANDARD THICKNESS. WELL FLATTENED.

Our Service and Prices Will Save You Time and Money.  
We Solicit Florists' Inquiries.

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### DAYLITE GLASS CLEANER - QUICK - POWERFUL

Will Not Injure Paint or Putty

25 gals. or more, per gal. - - \$1.00  
5 to 25 gals., per gal. - - 1.25  
Less than 5 gals., per gal. - 1.50

Jugs will be charged for at lowest market price. F. O. B. Chicago.

**ANDERSEN SPECIALTY CO.**



Leaves No Greasy Surface

One gallon will clean  
from 500 to 700 sq. ft.

ASK YOUR JOBBER FOR IT  
or write to  
6 EAST LAKE ST., CHICAGO  
Phone Central 690

## GULF CYPRESS



**Greenhouse Materials**  
Pecky Cypress Bench Lumber  
**GLASS**

## HOTBED SASH

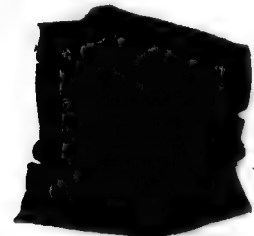
All Kinds and Sizes  
At lower than the prevailing market prices.



**MOST PRACTICAL SHELF BRACKET**  
Made for two 6-inch boards or two lines of 1-inch or 1½-inch pipe, and can be clamped on 1 to 2-inch upright pipe columns.  
**FLATS** 12x22x4 in. with galv. straps at the ends, price 15c each.

## NON-KINK WOVEN HOSE

Remnants, 12 ft. and up, coupled, 12c per ft. This hose is cheap at twice the price.



Metropolitan Patented  
**BOILERS**  
Will do more work than any other boiler of the same size; made in all sizes to heat every size greenhouse.  
**PIPE VALVES FITTINGS**

**Metropolitan Material Co.**  
1299-1323 Flushing Ave., Brooklyn, N. Y.

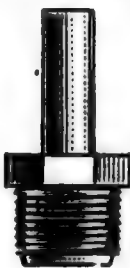
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## MAKE YOUR OWN IRRIGATOR WITH MARCH PATENT FLEXIBLE NOZZLE



**PATENTED JUNE 7, 1921**

Sample Nozzle with full instructions mailed on receipt of ten cents.



March Automatic Irrigator Co., Muskegon, Mich.  
We manufacture a complete line of irrigator equipment. Ask us.

## MASTICA

FOR Greenhouse Glazing

**USE IT NOW.**

**F.O. PIERCE CO.**

P. O. Box 294  
NEW YORK

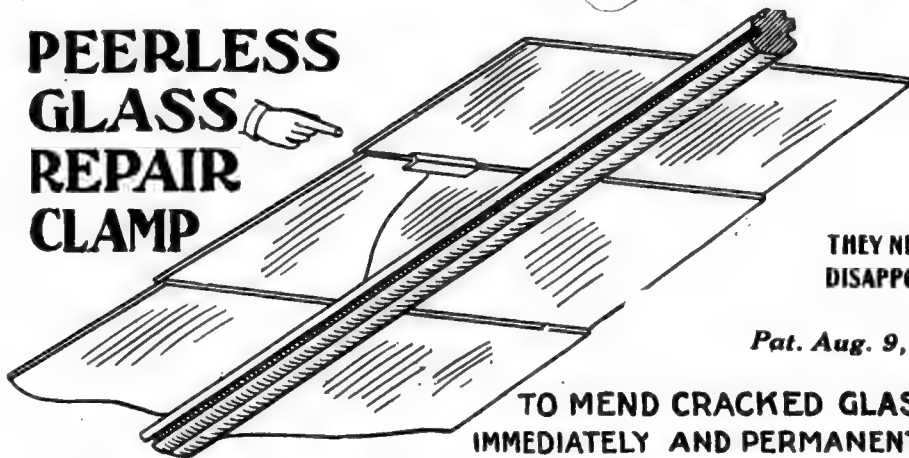
Mastica is elastic and tenacious, admits of expansion and contraction. Putty becomes hard and brittle. Broken glass more easily removed without breaking of other glass as occurs with hard putty.  
**Lasts Longer than Putty. Easy to Apply**

Always mention the Florists' Review when writing advertisers.

## Saves Glass

It takes but Two Seconds to apply the

**PEERLESS GLASS REPAIR CLAMP**



THEY NEVER DISAPPOINT

Pat. Aug. 9, 1921

BOX OF 100 FOR \$1.35

TO MEND CRACKED GLASS IMMEDIATELY AND PERMANENTLY

AT YOUR DEALER OR ADDRESS

**A. KLOKNER WAUWATOSA, WIS.**

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## Greenhouse Glass

**WE ARE THE WORLD'S LARGEST PRODUCERS**

Ask the dealer for prices, or write us direct if the dealer doesn't handle our product. We guarantee uniform Grading, Flattening, Annealing and Careful Packing.

**"GET ACQUAINTED" WITH OUR SPECIALTIES**  
**29-34-39-ounce Glass**

**AMERICAN WINDOW GLASS CO.**

General Offices: Farmers' Bank Building, PITTSBURGH, PA.

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**BEST QUALITY**

**EXTRA HEAVY**

**PROMPT SHIPMENT**

## Greenhouse Glass

SINGLE AND DOUBLE STRENGTH

ABSOLUTELY THE BEST ON THE MARKET

WRITE US FOR PRICES

**Baur Window Glass Co., Eaton, Indiana**

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## GREENHOUSES

WRITE FOR CATALOGUE OR ESTIMATE  
State Type of Construction You Want

**King Construction Co.,**  
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7 N. Irving Ave., Scranton, Pa.

**North Tonawanda, N. Y.**  
1 W. 47th St., New York, N. Y.

**PARANOID—The perfect Glazing**  
Made in Black and Natural Putty Color.

Manufactured by  
**THE PARANOID CO.,** Cleveland, Ohio  
**The Zettlitz Floral Products Co.,** Dayton, Ohio  
Distributors

Mention The Review when you write.

**Callahan Cut-to-Fit Greenhouses**  
Wolf Ventilating Apparatus  
T. J. Callahan Co.  
12 South Canal St. — Dayton, O.



Melby's Flower Shop enjoyed a fine run of funeral work for the latter half of last week, and the lighter deliveries of gladioli and dahlias necessitated the use of other flowers in this work.

The Hollywood Gardens have handled a nice general run of decorative orders of late, and are getting, from the greenhouses, some of the best late asters seen here this season. Roses of fine quality are another big feature of the late window displays, fruits and foliage being combined with these in the production of large fancy baskets. The carnation crop is coming along nicely.

Seattle retailers have started a movement which is expected to benefit the entire trade. A committee from the association, headed by David Jones, has been appointed to call on the various retailers in an effort to compile a list of poor-pay or unreliable charge accounts, and this list will be supplied to every retailer in the city. In this way efforts of this class of customers to continue securing credit by changing dealers will be defeated.

L. W. McCoy developed a five-pointed star for the celebration of the tenth anniversary of the founding of the Chinese republic, using red dahlias for one point, black dahlias for another, blue asters for the third, yellow dahlias for the fourth and white dahlias for the fifth. A number of good-sized baskets were also sent out, zinnias being especially popular here.

City authorities have applied for an order to tear down the ruins of the greenhouses formerly occupied by Bernard and Fred Gasch. These houses were destroyed by fire last spring, but the framework has never been removed. The officials hold that there is danger of the timbers falling and injuring the children who play there. Some good ferns are being shipped in from the new Gasch greenhouses, located farther out of town.

Charles Gilmore, until recently with the Public Landscape Garden, in Vancouver, B. C., has accepted a position at the Rosaia Bros. greenhouses at Thomas, where he succeeds Thomas V. Keeling. Mr. Keeling is now with the Woodland Park Floral Co. Some fine Panama and War gladioli are still being cut, and a good increase is noted in orchids of late. George Rosaia advises that the potted cyclamens are coming along in good style, and that there will be more space than ever devoted to the growing of poinsettias this year. No white or pink stock is being grown. An increase is seen in the cut of Ward roses.

A. C. Aldridge, with the M. Rice Co.,

(Concluded on page 142.)

### Dreer's Peerless Glazing Points

#### For Greenhouses

Drive easy and true, because both bevels are on the same side. Can't twist and break the glass in driving. Galvanized and will not rust. No rights or lefts.

The Peerless Glazing Point is patented. No others like it. Order from your dealer or direct from us.

Write for samples and price.

HENRY A. DREER,  
714 Chestnut Street,  
Philadelphia.

Mention The Review when you write.

## Permanite PYROBIAN 700 Degrees Heat-Proof Paint

A heat-proof paint for smoke stacks, boiler fronts, steam pipes and similar surfaces where ordinary paint will burn, chip or flake off.

PYROBIAN is made on a baking Japan principle—the hotter the surface becomes, the harder the PYROBIAN coating sets.

PYROBIAN is guaranteed by us to give satisfactory service. Let us send you a sample.

Yours for Real Economy

**THE GARLAND COMPANY**

Cleveland, Ohio, U. S. A.

Mention The Review when you write.



### THOSE ROUND BOTTOM RED POTS

STANDARD POTS  
AZALEA POTS  
BULB PANS  
HANGING BASKETS  
FERNERY LININGS  
SAUCERS

With thirty years' experience and a large factory equipped with the newest and most improved machinery we are capable of producing round bottom red pots and other clay products of the highest quality in any quantity at the lowest possible prices. Our location on the C. & N. W. R. R. makes it easy to ship to all parts of the country, and hard roads are convenient for shipments by auto truck to all points in and around Chicago.

Write us for samples and prices

The WESTERN POTTERY CO., Jefferson Park, Chicago  
Phone Kildare 2726 6220-30 Norwood Park Ave.

Mention The Review when you write.

## THE ELVERSON POT

It is a dollars and cents saving proposition—plus satisfaction—to use the pot that proves its merit in the test of actual service. Write for free samples of that pot.

**W. H. Elverson Pottery Co., New Brighton, Pa.**

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### KAHLER REAL RED POTS ARE RECOGNIZED EVERYWHERE FOR QUALITY.

Your orders always receive prompt and careful attention. Made of high-grade material by skilled workmen in a modern plant.

Write for prices and samples.

**KAHLER POTTERY CO. - LOUISVILLE, NEB.**

Mention The Review when you write.



No loss if you mend your split carnations with

### SUPERIOR CARNATION STAPLES

35c per 1000; 3000 for \$1.00, postpaid.

**Wm. Schlatter & Son**

12 Pynchon St.  
Springfield, Mass.

BEFORE

AFTER

Mention The Review when you write.



### SPLIT CARNATIONS

Easily Mended with

**Pillsbury's Carnation Staples**

"Best device on the market."—Joseph Traudt.  
"Could not get along without them."—S. W. Pike.

1000, 35c; 3000 for \$1.00, postpaid  
**L. L. Pillsbury, Galesburg, Ill**

Mention The Review when you write.

### GEORGE KELLER POTTERY CO.

Successors to

**GEO. KELLER & SON**

Manufacturers of

### RED POTS

Before buying write for prices

2614-2622 Herndon Street  
Near Wrightwood Avenue

**CHICAGO, ILL.**



### Standard Red Flower Pots

Price list and samples on application

**PADUCAH POTTERY CO., Inc.**

**PADUCAH, KENTUCKY**

For all Glazing — new work, tightening leaky roofs and repairing broken glass.

# EVERTITE

## GLAZING CEMENT

Applied easily, quickly and economically with the new "Oh Boy" automatic glazing gun.

EVERTITE GLAZING CEMENT remains elastic at all times—forming a waterproof and airtight joint over the sashbar. It will stand the extreme expansion and contraction that a greenhouse is subject to and will not check or crack—nor will it harden. It lasts from five to ten years.

*Mail us your name and address and we will send you full information.*

**THE EXCELLO MANUFACTURING CO., Cleveland, O.**



**ORDER NOW**

**St. Louis  
Standard Red Pots**

*All Regular Sizes*

They are the best. All orders receive prompt attention.  
Prices on application.

**ST. LOUIS POTTERY & MFG. CO.**  
5240 Northrup Ave. ST. LOUIS, MO.

*Mention The Review when you write.*

# STANDARD POTS

Our plant at York, Pa., has made Florists' pots for nearly ninety years. We took First Prize at Last Three Expositions. We may not be the oldest manufacturers in our line, but assuredly have the best pots. Try us on your next order. **PRICES LOW, QUALITY GUARANTEED.**

THE PROGRESSIVE CLAY COMPANY, Marbridge Bldg., New York City. Branch: Bulletin Bldg., Philadelphia

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## IONIA POTS ARE STRONG

Always burned to the same degree of hardness. Our kilns are equipped with heat-measuring pyrometers and other up-to-the-minute improvements. Every detail of manufacture, from the clay bank to the strong crates in which Ionia pots are carried to you, marks an advancement over old-time methods. Let us have your order now.

**WE WILL SHIP WHEN YOU ARE READY.**

**REMEMBER** that we solved the breakage problem years ago

**IONIA POTTERY CO., IONIA, MICH.**

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**COMPETITION PROVES OUR QUALITY**



**"MOSS AZTEC"**  
Ware  
Azalea Pots  
Hanging Baskets  
Lawn Vases  
Bird Baths, Etc.

**THE ZANE POTTERY CO.,**

**HORACE C. GRAY CO. So. Zanesville, Ohio**  
280 Fifth Ave., New York.

*Mention The Review when you write.*

## RED POTS

Best Materials—Skilled Labor—Uniformly Burned—Carefully Packed.

**CAMBRIDGE**

**NEW YORK**



World's Oldest and Largest Manufacturers of

**FLOWER POTS**

**A. H. HEWS & CO., INC.**  
Cambridge, Mass.



*Samples and prices upon request.*

**A. W. HARRIS MFG. CO.,**  
101 E. Pine St. SLEEPY EYE, MINN.  
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## SKINNER SYSTEM OF IRRIGATION

**Costs You Nothing**

although you have to pay for it.  
It costs you nothing, because

**It Pays for Itself**

*Send for facts and figures*

**The Skinner Irrigation Co.**

223 Water Street Troy, Ohio

## Mr. Greenhouse Man!

**Do your greenhouses need repairs?**

Now is the time to have them put in good shape for the coming winter. We do everything in connection with the erection and repairing of greenhouses. So let us hear from you today.

**We Can Save You Money**

**MIKE WINANDY, Jr.,** Greenhouse Builder

Phone Sheldrake 3214

6054 Ridge Ave., CHICAGO, ILL.



**The Pfaltzgraff  
Pottery Co.  
Florists' Pots**  
YORK, PA.

*Mention The Review when you write.*

**BIRD**  
**NEPONSET**  
Waterproof Paper  
**FLOWER POTS**  
BIRD & SON, Inc.  
EAST WALPOLE, MASS.

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**The Regan Printing House**  
Large Runs of  
**CATALOGUES**  
Our Specialty—Get Our Figures  
531-537 Plymouth Pl., CHICAGO

# Retail Florists—Attention!

Every Retail Florist is asked, times without number, for something to keep house plants healthy and make them grow.

The Public Wants It — We Have It — Here It Is

ZENKE'S

## "NEW PLANT LIFE"

A Liquid Plant Food, Tonic and Fertilizer. Odorless, Economical, Harmless.  
In Chicago alone over 300 Retail Florists are selling it and sending repeat orders every month.

SPECIAL INTRODUCTORY OFFER—Cut coupon below and order today

EXCELL LABORATORIES, 4535 Ravenswood Ave., CHICAGO, ILL

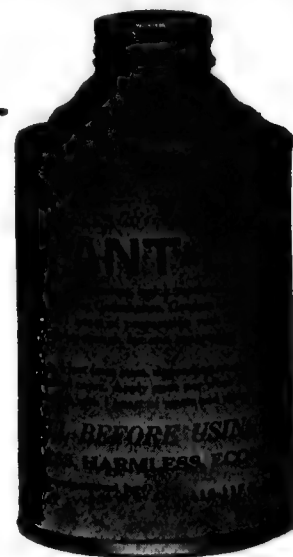
Enclosed please find check for \$10.00, for which kindly ship at once, the following:

5 Doz. NEW PLANT LIFE, 1/2-pint size, @ \$2.00.....\$10.00  
1 Doz. NEW PLANT LIFE, 1/2-pint size.....FREE

Also a good supply of leaflets, without charge. Retailing at 25c per can, brings \$18.00, or \$8.00 net profit.

Name.....

Street..... City and State.....



1/2 - pint can  
Retails for... **25c**

Philadelphia, came through here last week on his way home from Vancouver, B. C.

The front half of the City Flower Shop has been remodeled and entirely repainted a soft white, adding much to its attractiveness. A number of fancy baskets were sold to Chinese merchants for the republican celebration, including several unique arrangements of fall flowers in large Chinese silver vases.

W. S. Goldsberry, who is traveling in the western territory for the A. L. Randall Co., has written local friends from Denver that he will be home about November 1. He stated that the Denver trade had already been visited by snow this season.

Lambert Pedersen has been moving a quantity of potted ferns from his greenhouses to the wholesale and retail trade. All of the stock shown has been of excellent size.

Kenney's Home of Flowers has been receiving some exceptional African marigolds of late, and there has been a good demand for this offering. Brisk funeral work marked the latter part of last week.

Irving Harris held a special showing of pompon dahlias during the last week, and booked a nice lot of orders.

The Orpheum Floral Co. has been featuring medium-priced baskets made up in a variety of styles all last week, and this window display proved the magnet which drew many customers into the shop.

In the prize window showing on National Candy day, October 8, the second prize for Seattle was captured by the Haynes store with a display of black velvet drapes before which were set a large box of candy and a vase of beautiful Ophelia roses. The judges stated that the use of the flowers had a great deal to do with this window receiving the award. H. M.

Kalispell, Mont.—A. R. Salmon has just completed two large greenhouses. He has also installed a new boiler.

Pittsburgh, Pa.—A fire of unknown origin destroyed three greenhouses of F. C. Hinkel, on Bellevue road, and partially destroyed his dwelling. Total damage is placed at about \$8,000, but this includes damage done to a hose cart that was overturned on its way to the fire, injuring two firemen.

## Selection of

## Ventilating Equipment



is a matter of importance. A little of your time devoted to this subject will save you dollars and dollars, for careful buyers always select

## "ADVANCE"

Let us send you complete literature on Operators and Greenhouse Fittings of all kinds.

**ADVANCE CO., Richmond, Ind.**

Mention The Review when you write.

## Asbestfalt

(REG. U. S. PATENT OFF.)

**An Elastic Cement That Expands and Contracts With the Weather**

Make your greenhouse weather-tight with Asbestfalt, the elastic cement that never gets hard, cracks or peels in cold weather or runs in hot weather.

**\$1.25 per gallon. Why pay more?**

You can't get anything better no matter how much more you pay. The ingredients are of the purest; weighs but 10 pounds to the gallon.

With the scarcity of coal and its high prices, the careful application of Asbestfalt will more than pay for itself by keeping your greenhouse air-tight.



To insure best results, apply Asbestfalt with our Liquid Putty Machine, price \$2.00. With every barrel purchase of Asbestfalt, one machine free.

**Metropolitan Material Co.**  
PATENTED GREENHOUSES

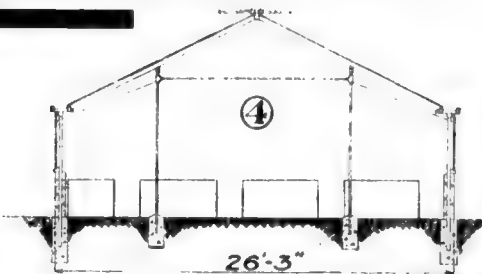
1299-1323 FLUSHING AVENUE,

BROOKLYN, NEW YORK

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## For the Grower who Prefers a Narrower House:



Many big growers like a series of narrow, low houses rather than the wide, high house. For these we have perfected this 26-foot 3-inch house, which is extremely simple and easy to erect.

For ridge and furrow houses this width is excellent, as it gives a maximum of roof with a minimum of gutter shade. Bench arrangement is such that, for ground covered, there is a liberal amount of growing space.

## FOLEY BETTER Built and Heated GREENHOUSES

Give the greatest measure of satisfaction for the greatest number of years—for the utmost in quality—both in materials and workmanship—is put into every house we sell.

This is a broad claim—make us prove it. Better milling of all woodwork means smoother surfaces to paint. All screw holes drilled mean no split roof bars.

*Write us today for our bulletin telling about various types and widths of houses. It will help you.*

This is one advertisement of a series on the advantages of different widths and types of greenhouses.

**THE FOLEY GREENHOUSE MFG. CO.**  
3248 West 31st Street CHICAGO, ILLINOIS



## GREENHOUSE CONSTRUCTION MATERIALS AT REASONABLE PRICES

Durable, Efficient, Light, Convenient, Inexpensive

It will be to your interest to let us quote you on your requirements. No charge for estimates.  
OUR CATALOGUE WILL BE OF INTEREST TO EVERY GROWER.

**Louisiana Red Gulf Cypress or Washington Red Cedar**

CONSTRUCTION MATERIALS

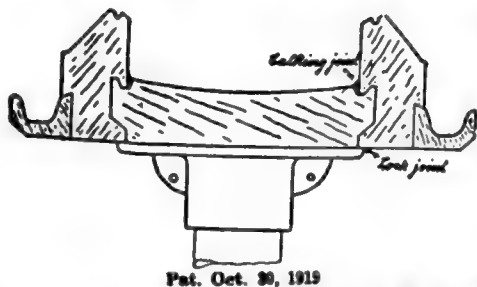
FITTINGS

HARDWARE

HOTBED SASH

**A. DIETSCH CO.** DEPT. "B." 2640 SHEFFIELD AVE. CHICAGO, ILL.

## UP-TO-DATE GREENHOUSES



Pat. Oct. 30, 1919

must be lasting, convenient and efficient. They must be constructed in accordance with the principles which have been approved by knowledge and experience. We have been in the greenhouse manufacturing business for many years and our experience is at your disposal.

Our patent **LEAK-PROOF** locked gutter has proven a success. If you are not using the same as yet, do so on your next houses and we know we can add your name to our list of satisfied customers.

**ICKES-BRAUN MILL CO.**

2330 Wabansia Avenue,

Near Western and North Aves.

CHICAGO, ILL.

GREENHOUSE MATERIAL, GREENHOUSE HARDWARE, PERMANITE, PAINT, ETC.

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It  
Pays

Rates for advertising in this department  
18 cents a line net per insertion  
Minimum advertisement, 2 lines

## ABELIAS

Abelia Grandiflora, well branched, field-grown, per 100, 18 to 24 ins., \$25.00; 12 to 18 ins., \$20.00; 8 to 12 ins., \$15.00. Well rooted cuttings, \$5.00 per 100. \$40.00 per 1000.

Thomasville Nurseries, Thomasville, Ga.

Abelia Grandiflora, 35,000 field-grown for fall shipping. Write for prices.

Ivy Cottage Gardens, Thomasville, Ga.

## ACALYPHAS

Acalypha Triumphans, 2½-in., \$5.00 per 100  
Oak Grove Greenhouse, Tuskegee, Ala.

## ADIANTUMS

Adiantum Cuneatum, strong plants, 2½-in., \$12.50 per 100; 4-in., \$30.00 per 100; 5-in., \$50.00 per 100. 5 per cent for packing.  
S. S. Skidelsky & Co., 50 Park Place, New York.

## ALTERNANTHERAS

ALTERNANTHERAS, RED AND YELLOW.

Rooted cuttings..... Per 1000  
Extra strong, 2½-in. .... \$10.00  
500 at 1000 rates. Packing free. Cash.

LEWIS HOUSE OF FLOWERS,  
Pontiac, Mich.

## ALBUM OF DESIGNS.

Seventh Edition.  
Better than ever before.  
You cannot afford to be without it.  
\$1.25 per copy, postpaid.  
\$12.00 per doz., postpaid.

Florists' Pub. Co., Caxton Bldg., Chicago.

Alternantheras, red, yellow and green; strong rooted cuttings, \$10.00 per 1000; extra strong 2½-in., \$30.00 per 1000.

W. E. Trimble Greenhouse Co., Princeton, Ill.

Alternantheras, red and green; good, strong plants, \$1.50 per 100. Mrs. C. O. Gerhart, R. 2, Box 88, Poplar Bluff, Mo.

Alternantheras, red and yellow; rooted cuttings, \$1.00 per 100.

Melvin D. Augspurger, Montpelier, Ind.

Alternantheras, red; extra strong stock, 2½-in., \$3.00 per 100, \$25.00 per 1000.

H. Weber & Sons Co., Oakland, Md.

Alternantheras, red and yellow; 2½-in., \$3.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

Alternantheras, red, \$8.00 per 1000.

A. D. Ferguson, Sta. D, Omaha, Neb.

## ALYSSUM

### DOUBLE ALYSSUM.

Strong 3-in. from cuttings, \$5.00 per 100.

WISE ADKISSON, GREENVILLE, TEX.

Sweet Alyssum, best double for winter-flowering, 2½-in. pots, \$4.00 per 100.

F. E. Blake, Marion, O.

Alyssum Double Giant, 2-in., \$3.00 per 100. Cash.

Byer Bros., Chambersburg, Pa.

## AMARYLLIS

### AMARYLLIS.

Amaryllis Vittata Hybrids will be in great demand this winter; easily forced and the most showy flower you can grow; fall delivery; blooming bulbs.

2 to 3 inches in diameter.....\$35.00 per 100  
3 to 4 inches in diameter..... 50.00 per 100  
25 at 100 rates.

O. FEHRLIN, CITRONELLE, ALA.

Amaryllis Equestris, growing plants from 5-in. pots, 40c each; 4-in., \$3.00 per doz.; young bulbs from 2½-in. pots, \$8.00 per 100; Johnsonii, 5-in., 60c; 4-in., 35c each.

N. O. Caswell, Delavan, Ill.

## AMPELOPSIS

### AMPELOPSIS VEITCHII.

Boston Ivy.

I have for the coming season a large stock of fine, 1, 2 and 3-year-old plants, and can supply, with stock that will please, all demands at reasonable prices.

Send in your order as early as possible. Prices sent on application.

CHARLES BLACK, HIGHTSTOWN, N. J.

Ampelopsis Veitchii, 4-in. pots, \$25.00 per 100.

Klehm's Nurseries, Inc., Arlington Heights, Ill.

Ampelopsis Veitchii, or Boston Ivy, 2½-in. pots, \$7.50 per 100, \$60.00 per 1000.

Rock's Flower Gardens, Independence, Mo.

Ampelopsis Veitchii, strong, field-grown, 2-year-old, 20c; 3-year-old, 25c. Instant shipment.

W. H. Salter, Rochester, N. Y.

Ampelopsis: See my Nursery stock adv.

J. Dvorak, Nurseryman, Hempstead, L. I., N. Y.

## ANTHERICUMS

Anthericum Mandaianum, 2½-in., \$8.00 per 100.

Baur Floral Co., Erie, Pa.

## PLUMOSUS AND SPRENGERI.

Just the stock for profitable results.

Asparagus Sprengeri, 2-in.....\$5.00 per 100  
Asparagus Sprengeri, 3-in..... 8.00 per 100  
Asparagus Plumosus, 2-in..... 6.00 per 100  
Asparagus Plumosus, 3-in..... 9.00 per 100

CHAS. N. COTTER CO., INC.,  
Jamestown, N. Y.

## EXTRA STRONG PLUMOSUS AND SPRENGERI.

Plumosus, 2½-in. .... \$5.00 per 100  
Sprengeri, 2½-in. .... 4.50 per 100

See our Smilax advertisement.

W. F. ABRAMS & SON,

38 Observatory Ave., Haverhill, Mass.

## ASPARAGUS SPRENGERI.

Sprengeri, 2½-in., ready to shift..\$3.50 per 100  
Sprengeri, 3-in., very strong..... 7.00 per 100

GOOD QUALITY—PROMPT SHIPMENT.

Cash, please.

BEZDEK GREENHOUSES,  
Cedar Rapids, Ia.

## SEEDLINGS.

Asparagus Sprengeri seedlings,  
\$1.25 per 100, \$8.00 per 1000.

Prompt shipment. Parcel post prepaid.

Cash, please.

NORMAN C. MILLER,  
Fort Pierce, Fla.

ASPARAGUS, PLUMOSUS AND SPRENGERI.  
Sprengeri, 3½-in., very strong .....\$12.50 per 100  
Sprengeri, 2½-in., ready to shift... 5.00 per 100  
Plumosus, 3-in., extra good..... 10.00 per 100  
Plumosus, 2½-in., ready to shift... 5.50 per 100

J. MULHAUSER & SON,  
1701-3 Court St., Syracuse, N. Y.

## ASPARAGUS SPRENGERI.

"Can't be beat, 3-in."

\$8.00 per 100; also a few Asparagus Plumosa Nanus, \$8.00 per 100.

WESTWOOD FLOWER & PLANT CO.,  
Lynam St. near Hoover Ave., Dayton, O.

Asparagus Sprengeri, large and strong, from soil, \$12.00 per 1000; strong seedlings, \$8.00 per 1000. If you will need any Sprengeri the coming year, these are bargains; prepaid and insured when cash accompanies the order.

Ozark Pansy Gardens, West Plains, Mo.

## ASPARAGUS SPRENGERI.

2½-in., \$4.00 per 100;  
3-in., \$7.00 per 100.

ASPARAGUS PLUMOSUS,  
2½-in., \$5.50 per 100.

CHARLES SHERWOOD, WATERLOO, IA.

## ASPARAGUS.

Extra strong stock.

Plumosus, 2½-in. .... Per 100 Per 1000  
.....\$5.00 \$45.00

No charge for packing.

BAUSCHER BROS., FREEPORT, ILL.

## ASPARAGUS SPRENGERI.

3-in., \$8.00 per 100, \$75.00 per 1000.

Strong, transplanted seedlings ready for 3-in., \$4.00 per 100.

## WINFIELD S. KIRCHER.

Cyclamen Specialist, Defiance, O.

Asparagus Plumosus and Sprengeri seedlings, \$1.25 per 100, \$10.00 per 1000.

Strong 2½-in. Plumosus and Sprengeri, \$5.50 per 100, \$50.00 per 1000; 3-in., both varieties, \$10.00 per 100; 4-in. Plumosus, \$15.00 per 100. S. S. Skidelsky & Co., 50 Park Place, New York.

## ASPARAGUS READY FOR SHIFT.

Strong bushy plants.

Plumosus, 2½-in. ....\$4.00 per 100  
Sprengeri, 2½-in. .... 5.00 per 100

McCALLUM COMPANY, EVANS CITY, PA.

## ASPARAGUS PLUMOSUS.

Fine stock, 5-in. pots,

\$25.00 per 100.

THE CELINA GREENHOUSE CO.,

Celina, O.

Asparagus: Bench Plumosus and Sprengeri. A few thousand left to move quick; plants as large as 2-in. and 3-in., 3c and 6c each. A bargain. See Miscellaneous adv.

Maple Park Greenhouses, Sullivan, Ind.

ASPARAGUS, PLUMOSUS AND SPRENGERI.  
Strong stock, ready for shift, 2½-in., \$5.00 per 100. Cash.

FREEPORT FLORAL CO., FREEPORT, ILL.

Asparagus, Plumosus and Sprengeri, good strong plants, 2½-in. pots, \$6.00 per 100. St. Louis Wholesale Cut Flower Co., 1406-08 Pine St., St. Louis, Mo.

## ASPARAGUS SPRENGERI.

2½-in., \$6.00; 3-in., \$10.00; 4-in., \$15.00 per 100;  
Plumosus, 2½-in., \$6.00; 3-in., \$10.00.

GULLETT & SON, LINCOLN, ILL.

Asparagus Sprengeri seedlings, \$1.00 per 100 \$7.50 per 1000; 2-in., 4c; 3-in., 8c each; Plumosus, 2-in., 5c; 3-in., 10c each.

Melvin D. Augspurger, Montpelier, Ind.

## ARTEMISIAS

### ARTEMISIA LACTIFLORA.

This introduction from China is, no doubt, the finest perennial plant of all recent introductions; grows four feet high and is covered with many branched panicles of fragrant, white flowers from August to October; fine for cutting; strong, field-grown clumps, \$10.00 per 100, \$85.00 per 1000. Ask for our list of strong field plants.

JOSEPH F. MARTIN NURSERIES,  
Box No. 97, Painesville, O.

## ASPARAGUS

### ASPARAGUS.

• For quick cash sale.

2½-in., 3-in. and 4-in.,  
\$3.50, \$7.00 and \$12.00.

HILLVIEW GREENHOUSE CO.,  
La Crosse, Wis.

## ASPARAGUS SPRENGERI.

2-in., \$5.00 per 100, \$45.00 per 1000.

## ASPARAGUS PLUMOSUS.

2½-in., \$6.00 per 100, \$55.00 per 1000  
nice bushy stock. 5 per cent for packing.

THE WALLACE FLORAL CO.,  
5744 Kercheval Ave., Chicago, Ill.

## ASPARAGUS SPRENGERI.

1½-in., \$3.50 per 100, \$30.00 per 1000.  
2½-in., \$5.00 per 100, \$45.00 per 1000.  
Heavy 4-in., \$15.00 per 100.  
Heavy 5-in., \$25.00 per 100.

THE STORRS & HARRISON CO.,  
Painesville, O.

ASPARAGUS, SPRENGERI AND PLUMOSUS.

Plumosus, 2½-in. .... Per 100 Per 1000  
Sprengeri, 4-in. .... 15.00 per 100  
Sprengeri, transplanted, strong,  
bushy, bench-grown ..... 15.00  
Sprengeri seedlings ..... 1.00 8.00

Cash.

H. M. BUCKLEY, SPRINGFIELD, ILL.

THIS STOCK IS VERY STRONG

and will please you.

Sprengeri, 3-in. ....\$8.00 per 100  
Plumosus, 3-in. .... 8.00 per 100

Cash with order.

C. L. HUMPHREY, ZANESVILLE, O.

ASPARAGUS, PLUMOSUS AND SPRENGERI.

Plumosus, 4-in. ....\$15.00 per 100  
Sprengeri, 4-in. .... 15.00 per 100  
Sprengeri, 3-in. .... 8.00 per 100  
Sprengeri, 2½-in. .... 5.00 per 100

## LOOMIS GREENHOUSES, LOOMIS, CAL.

### PLUMOSUS AND SPRENGERI.

Plumosus and Sprengeri, 2½-in., extra strong, \$6.00 per 100, \$50.00 per 1000; 3-in., \$12.00 per 100; 4-in., \$15.00 per 100.

Plumosus and Sprengeri seedlings, \$1.50 per 100, \$12.50 per 1000.

ROMAN J. IRWIN,  
43 West 18th St., New York, N. Y.

**ASPARAGUS SPRENGERI.**

Seedlings, \$10.00 per 1000.

3-in., \$80.00 per 1000.

**WALTER ARMACOST & CO.,**

321 East 4th St., Los Angeles, Cal.

**ASPARAGUS PLUMOSUS.**

Fine, 2½-in., .....\$ 6.00 per 100

Strong, 4-in., .....15.00 per 100

**C. C. POLLWORTH CO.,**

City Hall Square, Milwaukee, Wis.

**STRONG PLUMOSUS AND SPRENGERI.**

Plumosus, 2½-in., .....\$6.00 per 100

Sprengeri, 2½-in., .....5.00 per 100

See Fern and Cyclamen ads.

**PETERS & SONS, HILLYARD, WASH.****ASPARAGUS PLUMOSUS.**

Strong 2½-in., \$4.50 per 100.

Cash, please.

**HERMAN SCHALLHORN,**

Riverside Greenhouses, Kalamazoo, Mich.

Asparagus Sprengeri, strong 2½-in., \$4.00 per 100, \$37.50 per 1000; seedlings, \$8.00 per 1000.

Asparagus Plumosus, 2-in., \$3.50 per 100, \$32.50 per 1000.

The McGregor Bros. Co., Springfield, O.

**ASPARAGUS SPRENGERI.**

3-in., ready for shift, bushy plants, \$6.00 per 100

**WESTOVER NURSERIES,**

St. Louis Co., Clayton, Mo.

**SPRENGERI FERNS.**

3-in., .....\$ 8.00 per 100

4-in., .....12.00 per 100

**LEROY SHAUMAN, KOKOMO, IND.**

Asparagus Sprengeri, 700 strong 3-in., 6c each; Asparagus Plumosus, 1500 strong, bushy

2½-in., \$5.00 per 100, \$45.00 per 1000.

John Hochenauer, Sta. D. St. Joseph, Mo.

**20,000 ASPARAGUS SPRENGERI.**

To move quick, we offer from 2-in. pots at

\$2.50 per 100, \$24.00 per 1000. Cash.

**W. T. BUCKLEY CO., SPRINGFIELD, ILL.**

Asparagus, Plumosus and Sprengeri, 2½-in.,

\$5.00 per 100; Plumosus, 3-in., \$10.00 per 100.

A. J. Schmutz, North Adams, Mass.

Asparagus, Plumosus and Sprengeri, 2½-in.

pots, \$5.50 per 100.

**Aberdeen Floral Co., Aberdeen, Miss.**

Asparagus Sprengeri, 2½-in., \$5.00 per 100.

Mrs. C. O. Gerhart, R. 2, Box 83, Poplar Bluff, Mo.

Asparagus Sprengeri, 5000, transplanted, ready

for 3-in., \$2.50 per 100, \$20.00 per 1000.

**J. S. Jones, Florist, Sabina, O.**

Asparagus, Plumosus and Sprengeri, from 2½-

in. and 3-in. pots, \$3.00 per 100.

**Bird Forrest, Waxahachie, Tex.**

Asparagus Sprengeri, 2½ and 3-in., \$3.50 and

\$6.00 per 100.

**Kelly's Greenhouses, Kokomo, Ind.**

Asparagus Sprengeri, strong bushy plants,

4-in., \$10.00 per 100. Cash with order.

**A. Jaster, Stafford, Kan.**

Asparagus Sprengeri, 2½-in., \$5.00 per 100,

\$45.00 per 1000. Schmidt &amp; Meine, 3121 Market

St., Youngstown, O.

Asparagus Plumosus Nanus, bushy plants, 3-in.,

\$6.00 per 100, 500 for \$25.00. Charles Whitton,

York St. and Gray Ave., Utica, N. Y.

Asparagus Sprengeri seedlings, extra strong,

\$9.00 per 1000, prepaid.

**Lyon & Anderson, Belvidere, Ill.**

Asparagus Sprengeri, nice, bushy plants, 4-in.,

15c each. Cash.

**Lansing Floral Co., Lansing, Mich.**

Asparagus Sprengeri, strong 2-in., \$4.00 per

100; Plumosus, strong, 2-in., \$4.00 per 100. Cash.

**Myers-Watson Floral Co., St. Joseph, Mo.**

Asparagus Sprengeri seedlings, \$8.00 per 1000,

parcel post C. O. D. L. C. Fields, 328 North

10th St., Kansas City, Kan.

Asparagus Sprengeri, 2-in., \$3.00 per 100;

Asparagus Plumosus, 2-in., \$4.00 per 100. Cash.

**Jacobs Bros., Peoria, Ill.**

Asparagus Sprengeri, strong, 2-in., \$3.00 per

100, \$27.50 per 1000.

**J. C. Schmidt, Bristol, Pa.**

Asparagus Sprengeri, extra strong 2½-in.,

4½c each; 3-in., 6c each.

**Odor Greenhouses, Iola, Kan.**

Asparagus Plumosus, some extra fine 2½-in.,

\$6.00 per 100. Cash, please.

**Kring Bros., Fairbury, Ill.**

Asparagus Sprengeri, 2½-in., 5c each. Cash.

Port Allegany Greenhouses, Port Allegany, Pa.

Asparagus Plumosus, 2-in., \$3.50 per 100.

**J. H. Dann & Son, Westfield, N. Y.**

Asparagus Plumosus, 3-in., \$5.00 per 100. Cash.

**J. W. Miller, Shiremanstown, Pa.**

Asparagus Plumosus, strong 3-in. stock, \$10.00

per 100. Henry Krueger, 602 Clark St., Toledo, O.

Asparagus Sprengeri, 2½-in., \$4.50 per 100.

Timber Lane Greenhouses, Westville, N. H.

Asparagus Plumosus, 2½-in. pots, \$5.00 per

100. Holton &amp; Hunkel Co., Milwaukee, Wis.

Asparagus Sprengeri, strong 2½-in., \$5.00 per

100. Baur Floral Co., Erie, Pa.

Asparagus Plumosus, 5-in., 35c each.

Davis Floral Co., Davenport, Ia.

Asparagus Plumosus, strong 2½-in., 5c each.

Cash. H. A. Cook, Oberlin, O.

**ASPARAGUS ROOTS****EIGHT-YEAR-OLD ROOTS PRODUCE****LUSCIOUS ASPARAGUS NEXT SPRING**

If planted outdoors now, will sprout with next spring's heat and grow luxuriantly, producing bunches of luscious Asparagus, \$2.25 per 25, \$4.00 per 50, \$8.00 per 100.

**WARREN SHINN, WOODBURY, N. J.****TWO-YEAR-OLD ASPARAGUS PALMETTO** roots for fall planting, \$1.50 per 100, \$10.00 per 1000; 20 years experience.**WARREN SHINN, WOODBURY, N. J.**

Asparagus roots, No. 1, 2-year, \$9.50 per 1000; No. 1, 1-year, \$7.50 per 1000.

**Harry J. Squires, Good Ground, N. Y.****ASPIDISTRAS**

Aspidistras, 4-in. pot plants, 7c a leaf. Cash with order.

**M. Cook's Son, New Orleans, La.**

Aspidistras, 7c per leaf. P. Kaul &amp; Son, 633 Cherokee St., New Orleans, La.

**ASPLENIUMS**

Asplenium Nidus-avis, Bird's-nest Ferns, good, strong, healthy stock, 3-in. pots, 85c; 4-in., 75c; 5-in., \$1.50 each. Packing material charged for at cost. Wm. K. Harris, 55th and Springfield Ave., W. Philadelphia, Pa.

**AZALEAS****AZALEA INDICA OUR SPECIALTY.****LARGEST STOCK IN UNITED STATES.**

Ready for forcing this winter.

Fielder's White, Formosa, Ivoryana, Indica Alba, Lateritia Alba Suprema, Louise Margat-in, Model de Marc, Phoenixica, Reddish Salmon, Rosy Purpurea and Venus. Write for prices.

**FRUITLAND NURSERIES, AUGUSTA, GA.**

Azalea Indica Formosa and Omuraski, pinks, Alba and Amoena, from beds, \$18.00 and \$13.50 per 100, better than 3-in. and 2½-in. stock; well rooted cuttings, \$9.00 per 100, \$75.00 per 1000. Thomasville Nurseries, Thomasville, Ga.

**BEGONIAS****BEGONIAS.****PRIDE OF NEWCASTLE, OUT OF**

4-IN. POTS, 25c EACH.

**BEGONIA MRS. M. A. PATTEN,**

OUT OF 4-IN. POTS, 20c EACH.

**BOTH OF THESE BEAUTIFUL VARIETIES IN HEAVY, STOCKY PLANTS IN BLOOM. READY FOR IMMEDIATE SALE OR FOR SHIFTING ALONG TO LARGER SIZES FOR YOUR HOLIDAY REQUIREMENTS.****BEGONIA CORALLINA DE LUCERNE.****HEAVY PLANTS IN BLOOM, OUT OF**

4-IN. POTS, 25c EACH.

**PLUS 2c A PLANT TO COVER COST OF****PACKING CASE AND PAPER POTS.****54 PLANTS TO A FULL SIZED CASE.****ALL OF THE ABOVE VARIETIES GUARANTEED FIRST CLASS IN EVERY RESPECT.****G. R. NOBLE, PADUCAH, KY.****BEGONIAS.**

All particularly fine, stocky plants.

Improved Lorraine,

3-in., 30c each;

4-in., 50c each.

Mellor,

3-in., 35c each.

Luminosa,

2½-in., 8c each;

2-in., 6c each.

We ship in paper pots.

Packing charged at cost.

**ELITCH GARDENS CO., DENVER, COLO.****BEGONIAS.****LORRAINE AND CINCINNATI.**

Very heavy and in the pink of condition, and the day you receive them, you must shift into larger pots.

Lorraine, 4-in., .....\$50.00 per 100

Cincinnati, 4-in., .....50.00 per 100

Cash with order.

**C. L. HUMPHREY, ZANESVILLE, O.****BEGONIAS, 2½-IN. POTS.**

	Per 100	Per 1000
Chatelaine	\$ 7.00	\$ 65.00
Mrs. M. A. Patten	8.00	75.00
Pride of Newcastle	10.00	95.00
Rex Begonias, mixed, best varieties	15.00	140.00

**ROMAN J. IRWIN,**

43 W. 18th St., New York, N. Y.

**BEGONIA LUMINOSA.****THE TRUE CHRISTMAS RED.**

Stock that will make you big money.

Very strong 2-in., .....\$6.00 per 100

Cash with order.

**C. L. HUMPHREY, ZANESVILLE, O.****LARGE-LEAVED BEGONIAS.**

In variety,

2½-in., \$8.00 per 100.

**THE STORRS & HARRISON CO.,**

Painesville, O.

Begonias, Luminosa and Prima Donna, short, stocky plants, 2½-in., \$4.00 per 100. Cash.

**E. R. Chatfield, R. No. 6, Springfield, O.**

Begonia Chatelaine, 2½-in., \$7.00 per 100, \$65.00 per 1000; Mrs. Patten, 2½-in., \$8.00 per 100, \$75.00 per 1000. Begonia Pride of Newcastle, our new red sport of Chatelaine, 2½-in., \$10.00 per 100, \$90.00 per 1000; Mellor and Cincinnati, strong 2½-in. from top cuttings, \$27.50 per 100; 3½-in. Mellor, Cincinnati and Peterson, \$50.00 per 100; a few 4-in., no Peterson, ready now, \$60.00 per 100.

**S. S. Skidelsky & Co., 50 Park Place, New York.**

Rex Begonias, our well known fine assortment, nice plants, \$15.00 per 100; Chatelaine, 2-in., \$6.00 per 100; assorted Begonias, blooming varieties, \$5.00 per 100; Corallina de Lucerne, 4-in., \$25.00 per 100; Argentine-Guttata, 2-in., \$6.00 per 100.

**BEGONIAS.**

Corallina de Lucerne, strong 2-in., \$12.00 per 100; 3-in., \$18.00 per 100; 4-in., \$25.00 per 100. Cash.

**MYERS-WATSON FLORAL CO.,**

St. Joseph, Mo.

**BEGONIA PRIMA DONNA.**

Pinched so as to make fine Christmas plants, strong 4-in. ready to shift, \$25.00 per 100. No packing charge. Cash with order.

**THE LOCKYER FLORAL CO.,**

Evansville, Ind.

**BEGONIA LUMINOSA.**

100 Christmas red in bud and bloom, strong 4-in., 25c each. Cash, please.

**WEST EAU CLAIRE GREENHOUSES,**

John Maves, Proprietor,

1112 6th Ave., Eau Claire, Wis.

Begonias, Luminosa, Mignon and Prima Donna, assorted 2½-in., \$5.00 per 100; 3-in., \$10.00 per 100. These will make fine plants for fall and Christmas sales. E. L. Schieble, Main, Lock and Old Main Sts., Miamisburg, O.

**BEGONIAS—GOOD STOCK.**

Chatelaine, 4-in., .....\$20.00 per 100

Chatelaine, Luminosa, 5-in., .....35.00 per 100

**WINFIELD S. KIRCHER,**

Cyclamen Specialist, Defiance, O.

**BEGONIA CHATELAINE.**

2½-in., .....\$ 6.00 per 100

3-in., .....10.00 per 100

Add 5% for packing charges.

**C. H. FREY, LINCOLN, NEB.****BEGONIA CHATELAINE.**

Extra strong plants from divisions, 100 lots,

6c; 500, 5c; 1000, 4½c each.

**W. R. HOLMES, LINESVILLE, PA.**

Begonias, bushy, cut back plants, Luminosa, red; in bud and bloom, 3½-in. ready for 5-in., \$12.00 per 100. Charles Whitton, York St. and Gray Ave., Utica, N. Y.

Begonia Chatelaine, 2½-in., \$5.50 per 100; Begonia Chatelaine, well rooted cuttings, \$2.50 per 100; Mrs. Patten, \$3.00 per 100.

**Otto Becker, Cambridge City, Ind.****BEGONIAS, CHATELAINE, MRS. PATTEN.**

Fine plants, 2½-in. pots, ready to shift into 3½-in. or 4-in. pots, \$6.00 per 100. Cash.

**JOHN R. MITCHELL, MADISON, N. J.**

Begonias, Chatelaine, 4-in., 20c; 5-in., 40c; full of flowers; 6-in., 75c each; Mrs. Patten, 4-in., 25c; 2½-in., 8c each. Cash.

**Kemble-Smith Co., Boone, Ia.**

Begonias, Luminosa and Prima Donna, 3-in., \$10.00 per 100; 4-in., \$17.00 per 100. Godfrey Aschmann, 1010 W. Ontario St., Philadelphia, Pa.

Begonia Corallina de Lucerne, 2½-in., very good stock, \$12.00 per 100. Westwood Flower &amp; Plant Co., R. R. No. 14, Dayton, O.

Begonias, Rex, 2½-in., \$12.00 per 100; Luminosa, 2½-in., \$5.00 per 100.

Clarence A. Ustler, Fleming St., Springfield, O.

Begonia Chatelaine, extra fine 2½-in. ready for shift, \$5.00 per 100. E. E. Temperley, Florists, 5518 College Ave., Indianapolis, Ind.

Begonia Luminosa, true red, heavy 2½-in., \$6.00 per 100. Cash, please.

**Riviera Gardens, Ocean Springs, Miss.**

Begonia Chatelaine, select, 2½-in., \$6.00 per 100; 3-in., \$10.00; 5-in., heavy select, 50c each.

**Gullett & Sons, Lincoln, Ill.**

Rex Begonia, bushy plants, 5-in., \$4.50 per doz. The McGregor Bros. Co., Springfield, O.

Begonia Prima Donna, 2-in., \$4.00 per 100. Cash.

**Jacobs Bros., Peoria, Ill.****BERBERIS**

Berberis Japonica, 18-in. to 24-in., \$15.00 per 100. Packed free. Cash with order.

**Clement S. Lewis, Delaware Co., Aldan, Pa.****BERRIED PLANTS****HOLLY BERRY CHERRIES.**

Better than Cleveland or any other variety: 3½-in., ordinary .....15c each

4-in., ordinary .....20c each

4-in., select, equal to 5-in., .....30c each

4-in., extra fancy select, equal to 6-in., .....50c each

5-in., ordinary .....30c each

6-in., ordinary .....50c each

All of the above are well set with fruit that will be colored up before Christmas. 10 per cent off on orders over \$10.00. Cash with order.

**ABBY AVENUE GREENHOUSES, DAYTON, O.****WELL BERRIED CLEVELAND CHERRIES.**

Field-grown, 12 ins. to 20 ins. across plant; 100 to 200 berries to the plant, 20c, 30c and 40c each. Cash with order. Sample if desired.



## BERRIED PLANTS—Continued

**CLEVELAND CHERRIES GUARANTEED.**  
Well established in pots; full of Cherries;  
choice stock, 4-in., \$25.00 per 100; 5-in., \$40.00  
per 100.

**EXTRA CHOICE SPECIMEN PLANTS.**  
From 6-in. pots, \$1.50 each. This is REAL  
stock if you want something extra nice.

WINFIELD S. KIRCHER,  
Cyclamen Specialist, Defiance, O.

## CLEVELAND CHERRIES.

Strong 5-in., 25c; 4-in., 15c each.  
Cash, please.

**WEST EAU CLAIRE GREENHOUSES,**  
John Maves, Proprietor,  
1112 6th Ave., Eau Claire, Wis.

## CLEVELAND CHERRIES.

4-in. pots, 20c each.  
**HOLLY BERRY CHERRIES.**

4-in. pots, 20c each.

**BARGHOLTZ, FLORIST,**  
3916 N. Clark St., Chicago, Ill.

## ARDISIA CRENULATA RUBRA.

We have some very fine plants well set with  
berries for the Christmas trade, 4-in. pots, 75c  
each. Cash with order. Can make prompt ship-  
ment.

## FRUITLAND NURSERIES, AUGUSTA, GA.

Cleveland Cherries, outside-grown in plunged  
pots; these plants will be just right for Christ-  
mas as they are fruiting now, 4-in., 12½c each,  
\$12.00 per 100; 5-in., 20c each, \$18.00 per 100.  
No packing charges. Cash only.

Restland Floral Co., Mendota, Ill.

## CLEVELAND CHERRIES, FIELD-GROWN.

Large, full berried plants,  
excellent condition, 25c each.  
Packing free. Cash.

**MAPLE HILL ROSE FARM,**  
Kokomo, Ind.

## FIELD-GROWN PLANTS.

Jerusalem Cherries, Cleveland and Yellow  
Cherries, \$20.00, \$30.00 and \$40.00 per 100.  
Field-grown Christmas Peppers, prices as above.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

## CLEVELAND CHERRIES FROM FIELD.

Fine, sturdy plants, 6 inches to 8 inches high,  
\$5.00; 8 inches to 12 inches, \$7.50; 12 inches to  
15 inches, \$12.00 per 100. All sizes are well  
fruited. Cash, please.

H. G. NORTON, PERRY, O.

**CLEVELAND CHERRIES HEAVILY BERRIED.**  
Pot-grown outside, 4-in., \$10.00 per 100; ex-  
tra select, \$12.00 per 100; sample sent, 20c each.  
Cash, please.

FROST & SPENCE,

Darke Co., Greenville, O.

## STRONG, WELL BERRIED PLANTS.

Cleveland Cherries, pot-grown, 4-in., \$20.00  
to \$25.00 per 100. Boxes and packing free.

EVENDEN BROS. CO.,

Williamsport, Pa.

Cleveland Cherries, outdoor-grown, well  
branched, 4-in. pots, 15c; second size 10c each.  
Satisfaction guaranteed, or return at our ex-  
pense; none better for the money.

C. R. Wills & Sons, R. R. No. 7, Greenville, O.

Cherries, grown in pots in field, wonderful  
plants, 4-in., 25c.  
Peppers, Celestial and Bird's-Eye, wonderful  
plants, 4-in., 20c. Satisfaction guaranteed.

Paul O. Tauer, Lebanon, Ind.

## PEPPERS AND CHERRIES.

Bird's-Eye Peppers, 4-in., 15c each. Cleve-  
land Cherries, field-grown, now in 4-in. pots, 15c  
each.

CHARLES SHERWOOD, WATERLOO, IA.

## PLACE YOUR ORDER NOW.

Cleveland Cherries, red and yellow; good 2-in.,  
\$4.00 per 100. Immediate delivery.

Cash with order.

CHARLES T. MAY, R. R. NO. 14, DAYTON, O.

Cleveland and Orange Queen Cherries, well  
fruited and bushy, for 5-in., 15c each.

Melvin D. Augspurger, Montpelier, Ind.

Dwarf Cleveland Cherries, full of fruit, fine  
stock, for 5-in. and 6-in. pots, samples on ap-  
plication, 30c and 35c each.

J. B. Knapp, Sayre, Pa.

Cleveland Cherries, fine plants, well berried,  
out of 5-in. pots that have been plunged in field,  
no set backs, 15c each. Cash.

Brill Celery Gardens, Kalamazoo, Mich.

Cleveland Cherries, 300 field-grown, very strong  
plants heavily berried, 5-in. and 6-in. pots, 25c,  
35c and 50c. A bargain. Cash.

J. A. Bissinger, Lansing, Mich.

## CLEVELAND CHERRIES.

Well shaped plants full of berries; for 5-in.  
and 6-in. pots, 15c and 20c each.

JOHN DIECKMANN, ELM GROVE, W. VA.

Jerusalem Cherries and Peppers, large plants  
in pots or from bench, full of fruit, 25c, 35c and  
50c each.

Henry Smith Floral Co., Grand Rapids, Mich.  
Christmas Peppers in bloom and fruit, 3-in.,  
\$5.00 per 100.

Aberdeen Floral Co., Aberdeen, Miss.

Cherries and Peppers well set with berries,  
5-in., 40c. Lakewood Cemetery Greenhouses,  
3600 Hennepin Ave., Minneapolis, Minn.

Improved Cleveland Cherries for growing on,  
3-in., \$6.00 per 100; 4-in., \$12.00 per 100.

Carl Hagenburger, West Mentor, O.

Cleveland Cherries, field-grown, full of fruit,  
about half ripe, for 5 and 6-in. pots, 10c and 15c.  
J. H. Dann & Son, Westfield, N. Y.

Cleveland Cherries, fine plants, well berried,  
4-in., 20c; 5-in., 30c each.  
Cloute Bros., Fort Atkinson, Wis.

Cleveland Cherries, fine, well berried, 4-in.,  
35c; 5-in., 50c each. We have excellent stock.  
O. O. Pollworth Co., Milwaukee, Wis.

Cleveland Cherries, large, heavily berried  
plants, ready for 5-in. or 6-in. pots, \$12.00 per 100.  
Vogt's Greenhouses, Sturgis, Mich.

Cleveland Cherries, strong 4-in., 8c each.  
Otto P. Krueger, Toledo, O.

Cleveland Cherries, 5-in., 35c.  
Baur Floral Co., Erie, Pa.

## BOUGAINVILLEAS

## BOUGAINVILLEA GLABRA SANDERIANA.

2½-in., \$10.00 per 100.

3-in., \$20.00 per 100.

5-in., \$75.00 per 100 specimens.

6-in., \$100.00 per 100 specimens.

THE STORRS & HARRISON CO.,

Painesville, O.

## BOUGAINVILLEA CRIMSON LAKE.

Strong, well-grown plants out of 3-in. pots,  
\$9.00 per doz., \$65.00 per 100. These will make  
fine blooming plants for Christmas.

THE EVERGLADES NURSERY CO.

Fort Myers, Fla.

## BUDDLEIAS

Buddleia Asiatica, or White Butterfly Bush,  
2½-in., \$6.00 per 100; 3-in., \$1.50 per doz.,  
\$10.00 per 100.

Oak Grove Greenhouse, Tuskegee, Ala.

Buddleia Asiatica, 2½-in., \$6.00 per 100.  
S. S. Skidelsky & Co., 50 Park Place, New York.

## BULBS

## BUCKBEE'S "FULL OF LIFE" DUTCH BULBS.

	Per 100	Per 1000
Crocus, Large-flowering, white, striped, blue, yellow.....	.70	\$6.00
Crocus, Large-flowering, mixed...	.65	5.75
Tulips, Single Early, scarlet, crim- son, bluish, yellow, white, pink, striped, orange-scarlet, rose, red and yellow .....	2.00	17.00
Tulips, Single Early, extra fine mixed .....	1.65	14.50
Tulips, Double Early, scarlet, crim- son, bluish, yellow, white, pink, striped, orange-scarlet, red and yellow .....	2.25	17.50
Tulips, Double Early, extra fine mixed .....	1.75	15.00
Tulips, Double Late, extra fine mixed .....	1.85	15.50
Tulips, Single Late, extra fine mixed .....	2.00	17.00
Tulips, Darwin, extra fine mixed.	2.25	17.75
Hyacinths, Single, white, bluish, rose, pink, red, light-blue, dark- blue, yellow .....	3.65	33.50
Hyacinths, Double, white, bluish, rose, red, pink, medium-blue, dark-blue, yellow .....	3.65	33.50
Hyacinths, Pan or Miniature, white, bluish, rose, pink, red, blue, purple, yellow .....	3.00	23.50
Hyacinths, select size for pots: Ger- trude, Gigantea, Roi des Belges, L'Innocence, Mme. Van Der Hoef, Grand Maitre, King of Blues, Queen of Blues, King of Yellows .....	6.50	.....
Narcissus Von Sion.....	2.80	25.00
Narcissus Alba Plena.....	2.50	22.00
Narcissus Incomparabilis .....	3.00	27.50
Narcissus Orange Phoenix.....	3.00	27.50
Narcissus Double Mixed.....	2.90	26.50
Narcissus Poeticus, Pheasant's Eye and Ornatus .....	1.90	17.00
Narcissus Princeps .....	2.60	23.00
Narcissus Single Mixed.....	2.80	25.00

Terms: Spot Cash, Rockford Seed Farms.  
Prompt Shipment, Forest City Greenhouses.

H. W. BUCKBEE, ROCKFORD, ILL.

## NARCISSUS BULBS!

Paper White, 1250 per case.....\$20.00 per 1000

Paper White, 1000 per case..... 24.00 per 1000

Write for prices on choice

Darwin Tulips and other Dutch bulbs.

THE WAYSIDE GARDENS CO.,

Mentor, O.

## CALLA BULBS.

Calla Aethiopica, the popular white Calla,  
clean, sound bulbs, all with crown shoots.

Size, diameter.	Per 100	Per 1000
1¼ to 1½-inch.....	\$ 6.00	\$ 50.00
1½ to 2-inch.....	8.00	75.00
2-inch and up.....	15.00	125.00

Satisfaction guaranteed.

SEVIN-VINCENT CO.,

512 Washington St., San Francisco, Cal.

Paper White bulbs just imported, \$3.50 per  
100. Melvin D. Augspurger, Montpelier, Ind.

## DUTCH BULBS.

## A NO. 1 FLORISTS' FORCING STOCK.

All the following subject to 7 per cent dis-  
count on approved credit, or 10 per cent discount  
for cash with order.

## SINGLE TULIPS.

	Per 100	Per 1000
Artus .....	\$2.50	\$22.00
Belle Alliance .....	2.75	28.00
Couleur Cardinal .....	4.00	35.00
Crimson Brilliant .....	2.50	22.00
Duchess de Parma.....	2.75	24.00
Fred Moore .....	2.50	22.00
Kelserskroon .....	2.60	23.00
Prince of Austria.....	2.75	25.00
Prosperity .....	3.00	28.00
White Hawk .....	3.60	34.00
Yellow Prince .....	2.50	21.00

## DOUBLE TULIPS.

Couronne d'Or .....	3.00	28.00
Murillo .....	2.25	20.00

## DARWIN TULIPS.

Mme. Krelage .....	3.75	34.00
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## HYACINTHS.

Strictly selected first size.....	7.50	70.00
Strictly selected second size.....	6.00	55.00
Strictly selected third size.....	4.50	40.00

Varieties: L'Innocence, Gertrude, Marconi,  
Lady Derby, Grand Maitre, Queen of the Blues,  
La Victoire.

## DAFFODILS.

	Per 100	Per 1000
Emperor, selected double .....	4.60	\$42.00
Victoria, selected double .....	5.00	47.50

All above 250 at 1000 rate.

WILLIAM F. KASTING CO.,

568 Washington St., Buffalo, N. Y.

## AMERICA FOR THE AMERICANS!!

You need no longer be dependent on The Neth-  
erlands for your Tulip supply.

Since 1914 we have raised Tulips in Michigan  
with great success and we are strong for them.  
You, too, can raise your own supply of Tulips.  
(See official report by the Department of Agri-  
culture in the Florists' Review of April 28, 1921.)  
If you are alive to a paying proposition, act  
at once and take advantage of this.

Owing to limited space on our farm at Grand  
Rapids, we are forced to sell the following named  
varieties at a sacrifice:

Early Tulips, Yellow Prince and Artus,  
May-flowering, or Cottage Tulips, Caledonia,  
Gesneriana Lutea, Gesneriana Spathulata, Golden  
Crown and La Merveille.

Darwin Tulips, Clara Butt, Gretchen and In-  
glescombe Pink.

Planting stock, 2-year-old.....\$6.00 per 1000  
Planting stock, 1-year-old..... 3.00 per 1000

Grasp this: Next year you will pay \$4.00 per  
1000 duty on Tulips. Please send cash with  
order.

MICHIGAN BULB PROPAGATING CO.,

R. F. D. No. 1, Grand Rapids, Mich.

## MICHIGAN GROWN BULBS.

Tulips and Narcissi ready for immediate ship-  
ment. You have no duty to pay on these bulbs  
as they are all raised on our own farms at  
Grand Rapids, Mich. The following named  
varieties are all first size bulbs only:

## SINGLE EARLY TULIPS.

Artus, Cramoisi Brilliant, Yellow Prince, La Reine, King of Yellow, Frederic Moore, Cardinal's Hat, Rose Grisdelin .....	\$2.25 per 100
Mixture of the above.....	2.60 per 100

## DOUBLE EARLY TULIPS.

Murillo, La Candeur .....	\$2.25 per 100
---------------------------	----------------

LATE OR COTTAGE TULIPS.

Caledonia, Golden Gem, Picotee,  
Primrose, Jaune d'Oeuf, La Mer-  
veille .....

Mixed .....	\$2.25 per 100
Mixed .....	2.00 per 100

## DARWIN TULIPS.

Clara Butt, Gretchen .....	\$2.25 per 100
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## NARCISSI.

Poeticus Ornatus, round-nosed .....	\$1.50 per 100
Alba Plena Odorata .....	2.00 per 100

Cash. f. o. b. Grand Rapids, Mich.

MICHIGAN BULB PROPAGATING CO.,

R. F. D. No. 1, Grand Rapids, Mich.

## SPECIAL TO CLOSE OUT.

Greenhouse ripened, forced bulbs, small plant-  
ing size in lots of 5000 at \$18.00.

Narcissi, Golden Spur, Bicolor Victoria, Em-  
peror, Double Von Sion, Seagull, Ornatus Trum-  
pet Major; Tulips, Yellow Prince Murillo,  
mixed.

W. W. THOMPSON & SONS,

Station D., R. 1, Milwaukee, Wis.

## FIELD-GROWN MIXED BULBS.

Daffodils, Narcissi and Jonquills, double and  
single in 12 varieties that will give a succession  
of bloom from Easter to Mothers' day; just the  
thing for naturalizing on large estates, or parks  
and cemeteries; a money maker in cut garden  
flowers, \$10.00 per 1000, by express only.

MRS. WM. CRAWFORD,

1602 Indiana Ave., La Porte, Ind.

## WASHINGTON GROWN TULIPS.

We have a few thousand of the following varieties in the following sizes; more than we have room to plant, and will close these out at a low price.

## COTTAGE OR MAY FLOWERING.

	2d size	Plant- ing	Bulb- lets
Picotee, white with pink edge .....	\$12.00	\$6.00	\$3.00
Elegans, red .....	10.00	5.00	2.00
Macropsella, sweet scented, scarlet .....	12.00	6.00	3.00
La Merveille, orange-scarlet, fragrant .....	10.00	5.00	2.00
Striped Beauty, rose-crimson and white....	12.00	7.00	3.00
Above varieties mixed...	8.00	4.00	2.00
DARWINS.			
Clara Butt, clear pink..	10.00	5.00	2.00
Albert Kellogg, scarlet-rose .....	10.00	5.00	2.00
Painted Lady, creamy white and heliotrope..	10.00	5.00	....
F. o. b. Spokane. Cash, please.			
T. E. WESTLAKE, SPOKANE, WASH.			

## FREESIA PURITY BULBS.

Fresh, plump bulbs, true Fischer's Purity and of heavy-flowering, strong-stemmed type.

3/8-in. to 1/2-in.....	\$ 6.00 per 1000
1/2-in. to 5/8-in.....	9.00 per 1000
5/8-in. to 3/4-in.....	15.00 per 1000
3/4-in. and up.....	20.00 per 1000

## SEVIN-VINCENT CO.

512 Washington St., San Francisco, Cal.  
**MAMMOTH MOTHER BULBS FOR FORCING.**  
 Narcissi: Bicolor Victoria, Emperor, White Lady and Sir Watkin, \$5.00 per 100.  
 Tulips: Couronne d'Or, Murillo, Yellow Prince and Fred Moore, \$3.50 per 100.  
 Shipped light in burlap bags.  
**W. W. THOMPSON & SONS.**  
 Station D., R. 1, Milwaukee, Wis.

## TULIP BULBS IN SMALL SIZES.

Clara Butt, Kate Greenaway, White Queen, Wedding Veil, Red Parrot, Ellen Willmott, Mixed Late-flowering, \$1.00 per pound.  
 Inglescombe Yellow, \$1.40.  
 Bouton d'Or, Gala Beauty, \$1.60.  
**ORONOGO FLOWER GARDENS,**  
 Cartersville, Mo.

## FOR IMMEDIATE ORDERS ONLY.

Cannas: On account of lack of storage room we will make a bargain price for large bulbs, mixed colors, as they come from the field, no culls, \$5.00 per barrel.

## MAPLE PARK GREENHOUSES,

Sullivan, Ind.

## NARCISSUS OR DAFFODIL BULBS.

Barril Conspicuous, large blooming bulbs; Pheasant's Eye Recurvus, the one that blooms for Mothers' day, long stem, white with orange cup, \$10.00 per 1000.

## CHAS. H. WEISS &amp; SON,

R. F. D. No. 2, Portsmouth, Va.

## EVERETTE R. PEACOCK CO.

## DIRECT IMPORTATIONS

## OF

## HOLLAND AND FRENCH

## BULBS.

4013 MILWAUKEE AVE., CHICAGO, ILL.

## R. A. vander Schoot,

## HILLEGOM, Holland.

## Extensive own cultures of

## BULBS AND PLANTS.

## Prices on application.

New York Branch, 630 W. 135th St.

Bulbs of all descriptions, high grade Japan Lilies and Cyclamen seeds. Please mail list of wants to Papendrecht Bros., Sassenheim, Holland. New York address care J. W. Hampton, Jr., 17 Battery Place.

## VENDEL &amp; VAN GINHOVEN,

116 Broad St., Room 40, New York, N. Y.

Your address for Holland-grown Hyacinths, Tulips, Narcissi, Crocus, Lilliums, Lily of the Valley, etc. Please write for catalogue.

Bulbs of all description. Write for prices.

C. KEUR & SONS, HILLEGOM, HOLLAND.

New York Branch, 82-84 Broad Street,

## also.

10418 113th St., Richmond Hill, L. I., N. Y.

Stammes & Co., Wholesale Bulb Growers and Exporters, Hillegom, Holland. We sell at growers' prices. Ask for special quotations and catalogue or mail your list of wants care R. F. Lang, 82-84 Broad St., New York City.

May Tulips, mostly named, in mixed lots, 1 and 2-year-old bulbs, \$2.75 per 1000, postpaid.

## L. A. Jungst, Ellensburg, Wash.

## BUXUS

## BOXWOOD FOR LINING OUT.

Sempervirens, 4 to 6-in., 5c; 6 to 8-in., 6c.  
 Suffruticosa, dwarf, 3 to 5-in., 6c.  
 Arboreascens (Tree-Box), 6 to 8-in., 6c; 8 to 10-in., 8c.

Packed free for cash. Fall or spring shipment.

## Sarcosie Nurseries Peony Fields,

## WILD BROS. NURSERY CO.,

Box 528, Sarcosie, Mo.

## BUXUS SEMPERVIRENS.

6 to 8-in., \$12.00; 4 to 6-in., \$6.00 per 100.

For Taxus and other young evergreens, etc., ask for surplus list.

## WESTBURY ROSE CO., INC.,

Westbury, L. I.

Boxwood, 6-inch to 8-inch, 6c; 12-inch and over, 12c, 24-inch, \$3.00 each.

August Jurgens, Ridgeland, Miss.

## CALCEOLARIAS

Calceolaria Hybrida, 2-in., \$12.00 per 100; transplanted seedlings, \$8.00 per 100. Cash.  
 Brill Celery Gardens, Kalamazoo, Mich.

## CALENDULAS

## ORANGE KING

## and

## PRINCESS OF ORANGE,

From 2 1/4-in. pots,

\$4.50 per 100, \$40.00 per 1000.

## AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

## CALENDULA ORANGE KING.

Fine 3-in. stock, \$5.00 per 100.

No packing charge. Cash.

## THE IMLAY CO., ZANESVILLE, O.

## NEW CALENDULA GLOWING GOLD.

The very finest Calendula for cut flowers. Strong, well established, frame-grown plants from 2 1/2-in. pots, \$8.00 per 100. Prompt shipment. No packing charges. Cash with order.  
 H. W. BUCKBEE, ROCKFORD, ILL.

## CALENDULAS.

Large selected forcing type,

\$4.00 per 100.

## HECKENKAMP, FLORIST,

Quincy, Ill.

Calendulas, Orange King, Prince of Orange and Special Greenhouse Forcing, magnificent plants, \$2.50 per 100.

Mrs. S. H. Hines, Mocksville, N. C.

Calendula Orange King; the famous A. Henderson strain; 400 strong 2-in. pots, \$4.50 per 100. No charge for packing. Cash. The Johnson Floral Co., Kendallville, Ind.

Calendula Orange King, strong plants, large enough to bench, from 2 1/4-in. pots, \$4.50 per 100. Immediate shipment. Cash with order.  
 Detroit Greenhouse Co., Redford, Mich.

Calendulas, Orange King and Prince of Orange, fine plants from 2 1/4-in. pots, \$4.50 per 100, \$40.00 per 1000. Try them. Alonzo J. Bryan, Wholesale Florist, Washington, N. J.

Calendula Orange King, strong 2-in. plants, \$3.00 per 100. Cash.  
 Valley View Gardens, Tiffin, O.

Calendulas, 300 Orange King, 200 Pure Gold, strong 2-in. ready for benching.  
 New London Greenhouses, New London, O.

Calendula Michell's Special Forcing, 2 1/2-in., \$4.00 per 100.  
 Kelly's Greenhouses, Kokomo, Ind.

Calendula Orange King, from selected seed, strong 2 1/4-in., \$5.00 per 100.  
 S. S. Skidelsky & Co., 50 Park Place, New York.

Calendulas, King of Kings and Orange King, 2 1/4-in., 4c each. Cash.  
 Hammerschmidt & Clark, Medina, O.

Calendulas, strong stock ready to bench, 3-in., \$5.00 per 100.  
 Henry Smith Floral Co., Grand Rapids, Mich.

Calendula Orange King, fine plants, 2 1/2-in., \$3.50 per 100. A. F. Aebersold, New Albany, Ind.

Calendula Orange King, 2-in., \$3.00 per 100.  
 Royston & Fenton, Evansville, Ind.

Calendula Orange King, 2 1/4-in., \$4.00 per 100.  
 Baur Floral Co., Erie, Pa.

## CALLS

## WHITE CALLAS, AETHIOPICA.

Delivered to you prepaid from California. Fresh, strong, vital bulbs, field-grown, ground ripened, fully guaranteed. For cash with order we deliver them to you prepaid, as follows:  
 Delivered fully prepaid.

Circumference	Per 100	Per 1000
3 to 4-in. ....	\$ 6.00	\$ 50.00
4 to 5-in. ....	12.00	110.00
5 to 6-in. ....	22.00	200.00

Not less than 500 at 1000 rate. All good flowering stock. Order now for best results.

LILYDALE BULB CO., SANTA CRUZ, CAL.

## CALLA BULBS.

Calla Aethiopica, the popular white Calla,

clean, sound bulbs, all with crown shoots.

Size, diameter. Per 100 Per 1000

1 1/4 to 1 1/2-in.....\$ 6.00 \$ 50.00

1 1/2 to 2-in.....8.00 75.00

2-inch and up.....15.00 125.00

## Satisfaction guaranteed.

## SEVIN-VINCENT CO.,

512 Washington St., San Francisco, Cal.

## FINE AETHIOPICA FROM

3-in. pots, \$9.00 per 100; 5-in. pots, \$12.00 per 100; 6-in. pots, \$15.00 per 100.

## CALLA ELLIOTTIANA YELLOW.

1 1/4-in. to 1 1/2-in., \$15.00 per 100, \$140.00 per 1000

1 1/2-in. to 2-in., 17.50 per 100, 165.00 per 1000

## S. S. SKIDELSKY &amp; CO.,

50 Park Place, New York, N. Y.

## GODFREY CALLA BULBS.

Californian field-grown; ground-ripened bulbs.

Good blooming size, \$7.50 per 100, \$65.00 per 1000

1 1/2-in. to 3/4-in., 12.00 per 100, 100.00 per 1000

3/4-in. to 1/2-in., 12.50 per 1000

Largest size planting stock, 2.50 per 1000

## HUMBOLDT EVERGREEN CO.,

Dyerville, Cal.

## GODFREY CALLAS, TRUE STRAIN.

2 1/2-in. ....\$ 8.00 per 100, \$ 75.00 per 1000

3-in. ....12.00 per 100, 100.00 per 1000

4-in. ....20.00 per 100.

## SCHMIDT &amp; MEINE.

3121 Market St., Youngstown, O.

## GODFREY CALLA PLANTING STOCK.

## STRONG, WELL CURED.

California field-grown bulblets.

1000 lots, \$3.50 per 1000;

10,000 lots, \$2.50 per 1000;

100,000 lots quoted upon request.

## SEABRIGHT BULB CO.,

686 Soquel Ave., Santa Cruz, Cal.

## GODFREY CALLAS.

100 strong 4 1/2-in. and 5-in.....20c each

300 strong 4-in. ....15c each

Cash, please.

## WEST EAU CLAIRE GREENHOUSES,

John Maves, Proprietor,

1112 6th Ave., Eau Claire, Wis.

## GODFREY CALLAS.

All extra large bulbs in smallest pots to save express.

4-in. pots, now ready for 6-in. pots, \$20.00 per 100

3-in. pots, ready to shift, 10.00 per 100

## J. MULHAUSER &amp; SON,

1701-3 Court St., Syracuse, N. Y.

Godfrey Callas, 4 ins., all 1 and 2-year-old bulbs, \$10.00 per 100; guaranteed to satisfy.

Calla bulblets, nothing but the best, 75c per 100;

2 1/2 ins., small 1-year-old bulbs, 6c each.

## Attica Floral Co., Attica, Ind.

## ROYAL CALLA LILY BULBS.

Green-house grown; will all bloom this season,

4-in., \$10.00 per 100; 3-in., \$5.00 per 100.

## OREGON CITY GREENHOUSE,

Oregon City, Ore.

## CALLA AETHIOPICA.

1 1/4-inch and up, \$10.00 per 100.

## BYRON HENRY IVES, FLORIST,

Albuquerque, N. M.

## GODFREY CALLAS.

All blooming size, good, strong stock,

ready now or later, 4-in., 10c each.

## E. C. BASINGER, COLUMBIANA, O.

Godfrey Callas, well started and ready for shift or for bedding, all blooming size, 4-in.,

10c; 3-in., 8c. Wagner Floral Co., 369 N. Walnut

St., Columbia City, Ind.

Godfrey Callas, strong 3-in., 2 and 3 leaves,

6 to 8 inches high, \$10.00 per 100. Cash.

## E. B. Morgan Floral Co., Paxton, Ill.

Godfrey Callas, 5000 heavy 2 1/2-in., \$5.00 per 100, \$45.00 per 1000.

## George O. Overholser, Springfield, O.

Godfrey Callas from flats, \$1.00 per 100.

Melvin D. Augspurger, Montpelier, Ind.

## CAMPANULAS

## MEDIUM AND CALYCANTHEMA

## CAMPANULAS.

Medium, white, pink and blue.....\$6.00 per 100

Medium fl. pl., white, pink and blue 8.00 per 100

Calycanthemum, white, pink and blue 8.00 per 100

## THE WAYSIDE GARDENS CO.,

Mentor, O.

Canterbury Bells, strong, field-grown plants,

\$1.00 per doz., \$5.00 per 100.

## Harry J. Squires, Good Ground, N. Y.

## CARNATIONS

## CARNATION ROOTED CUTTINGS.

We are now booking orders for the following varieties of Carnation rooted cuttings; delivery November 15 and later as desired:

Nebraska, the best red;

Mrs. C. W. Ward, the best deep pink;

Matchless, the best white;

Maine Sunshine, the best yellow;

Pink Delight, a splendid light pink;

Cottage Maid, the Enchantress Pink,

White Benora and Laddie.

Orders booked and filled in strict rotation at

market price.

## ELITCH GARDENS CO., DENVER, COLO.

## FIELD-GROWN CARNATION PLANTS.

Nice, healthy, A No. 1 stock.

Per 100 Per 1000

White Wonder .....\$10.00 \$80.00

White Enchantress .....10.00 80.00

Rosalie .....9.00 80.00

Matchless .....9.00 80.00

Bernice .....9.00 80.00

Morning Glow .....10.00 80.00

Benora .....10.00 80.00

Belle Washburn .....10.00 80.00

## MILLER BROS.,

5558 N. Lincoln St., Chicago, Ill.

## FIELD-GROWN CARNATIONS.

Matchless variety only.

good plants.

While they last, only \$50.00 per 1000.

Cash, please.

## ZETLITZ FLORAL PRODUCTS CO.,



**CARNATIONS—Continued**

THOMAS C. JOY.

Place your order now for the new white Carnation, THOMAS C. JOY, delivery December and later, \$12.00 per 100, \$100.00 per 1000. You will make no mistake on this. Write us for testimonials from three specialists in different parts of the country who have tried it out. We can supply all standard varieties. Mail us your list.

S. S. SKIDELSKY & CO.,  
50 Park Place, New York, N. Y.

**FIELD-GROWN PLANTS.**

White Wonder, 1st size .....\$12.00 per 100, \$110.00 per 1000  
Enchantress, 2nd size.....\$8.00 per 100  
Ward, 2nd size.....8.00 per 100  
2-IN. POT PLANTS, TO CLOSE OUT.  
White Wonder .....\$3.50 per 100  
Enchantress .....3.50 per 100  
WISE ADKISSON, GREENVILLE, TEX.

**LAST CALL.****FIELD-GROWN CARNATION PLANTS.**

White Enchantress..\$8.00 per 100, \$75.00 per 1000

WIETOR BROS.,

30 E. Randolph St., Chicago, Ill.

**CARNATIONS.****FIELD-GROWN CARNATION PLANTS.**

Well branched.

Per 100 Per 1000  
4000 White Wonder.....\$9.00 \$75.00  
Packing free, Cash, please. No c. o. d. orders accepted.

LEE SMITH, GASPORT, N. Y.

**ROOTED****CARNATION CUTTINGS.**

WHITE DELIGHT,

\$12.00 per 100, \$100.00 per 1000.

January delivery and later.

THE LEO NIESSEN CO.,

1201 Race St., Philadelphia, Pa.

**FIELD-GROWN CARNATION PLANTS.**

Per 100 Per 1000  
Ward .....\$11.00 .....  
White Enchantress .....12.00 \$110.00  
Matchless .....10.00 .....

TAYLOR LANE GREENHOUSES,

Mt. Sterling, O.

**FIELD-GROWN CARNATIONS.**

Extra fine, large plants, ready for shipment.

MATCHLESS,

\$10.00 per 100, \$90.00 per 1000.

ELI CROSS,

150 Monroe Ave., Grand Rapids, Mich.

**CARNATIONS, LARGE, FANCY PLANTS.**

1000 Matchless .....\$60.00 per 1000

1000 White Enchantress .....60.00 per 1000

These plants are not culls. Cash, please.

O. L. VAN METER, MONTICELLO, IA.

**FIELD-GROWN CARNATION PLANTS.**

White Matchless, strong, bushy plants, \$10.00 per 100, \$90.00 per 1000.

W. E. TRIMBLE GREENHOUSE CO.,

Princeton, Ill.

**FIELD-GROWN CARNATION PLANTS.**

Matchless and Mayday, strong and healthy, 12 to 20 shoots to the plant, \$6.00 per 100.

W. FRANK &amp; SONS, PORTLAND, IND.

**FIELD-GROWN CARNATION PLANTS.**

Matchless, 500, good stock,

\$6.50 per 100. Cash.

HUMM &amp; JONES, OBERLIN, O.

Carnations, Pink and White Enchantress, Philadelphia and Herald, field-grown, fine plants, \$10.00 per 100, \$90.00 per 1000.

Henry Smith Floral Co., Grand Rapids, Mich.

Carnation Enchantress, field-grown plants, \$8.00 per 100, \$75.00 per 1000.

Peter Weiland, New Castle, Ind.

Carnation White Wonder, strong, field-grown, \$7.50 per 100.

Charles Frueh &amp; Sons, Saginaw, Mich.

Carnations, Enchantress, Enchantress Supreme and Comfort, field-grown plants, \$8.00 per 100.

W. O. Smith, Carlisle, Pa.

Carnations, 300 Pink Enchantress, 300 White Enchantress, 300 Carnegie, good stock, \$7.00 per 100.

Page's Greenhouses, Staunton, Ill.

Carnation Herald, 1000 fine, strong field plants, 8c each. Cash.

Lansing Floral Co., Lansing, Mich.

Carnations, Bassett and Enchantress, irrigated, field-grown plants, \$100.00 per 1000.

Fisher's Greenhouse, Sterling, Kan.

Carnation Matchless, 600 plants, good stock, \$10.00 per 100, \$50.00 for the lot.

H. S. Wiecking, Bluffton, Ind.

Carnation plants: See our special offer in our display advertisement in this issue.

Matthewson's, Sheboygan, Wis.

**CHRYSAANTHEMUMS****CHRYSAANTHEMUM STOCK PLANTS.**

2000 Comoteta, early yellow;

1000 Oconto, early white.

\$5.00 per 100, \$40.00 per 1000.

Cash with order.

X. F. WOJTKIEWICZ,

Des Plaines, Ill.

**STOCK CHRYSAANTHEMUMS.**

Golden Glow, Unaka and Kalb, \$6.00 per 100.

Other varieties later.

CHARLES SHERWOOD, WATERLOO, IA.

**CHRYSAANTHEMUM STOCK PLANTS**

in the following early varieties,  
now ready for sale.

\$10.00 per 100.

Smith's Advance, white; Smith's Advance, yellow; Rosiere, October Frost, Sunray, 1919; Smith's Sublime, 1919; Unaka, Oconto, Chrysolora.

ELI CROSS, GRAND RAPIDS, MICH.

**CINERARIAS****CINERARIAS.**

"BANG UP" FANCY STOCK.

Dreer's Prize Dwarf in assorted colors; strong and absolutely clean in every respect in 2-in. pots, \$5.00 per 100. This stock will make you big money.

Cash with order.

C. L. HUMPHREY,

Zanesville, O.

J. SYLVESTER,

Oconto, Wis.

**CINERARIAS.**

Vaughan's Columbian Mixture

and separate colors,

very large-flowering 3-in.,

ready for shift, 7c.

Cash, please.

**CINERARIAS.**

Excellent Dwarf strain; just the kind of stock

to grow on for big profit making plants,

2-in., \$7.00 per 100;

fine 3-in., \$10.00 per 100.

CHAS. N. COTTER CO., INC.,

Jamestown, N. Y.

**VERY BEST LARGE-FLOWERING****CINERARIAS.**

Finest colors and imported strain, 2½-in.,

\$7.00 per 100; 3-in., \$15.00 per 100; 4-in., \$25.00

per 100.

THE PARK FLORAL CO.,

1643 Broadway, Denver, Colo.

**CINERARIA DWARF HYBRIDS.**

2½-in., \$5.00 per 100, \$45.00 per 1000.

**THE STORRS & HARRISON CO.,**

Painesville, O.

**VAUGHAN'S INTERNATIONAL MIXTURE.**

Large-flowering, Half-Dwarf Cinerarias.

This is a big seller.

Strong plants, 2½-in., \$5.00 per 100. Cash.

FREEPORT FLORAL CO., FREEPORT, ILL.

**HALF-DWARF CINERARIAS.**

Mixed best kinds, 2½-in. pots, \$7.00 per 100;

3-in. pots, \$12.00 per 100.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

**CINERARIA MICHEL'S PRIZE**

DWARF GRANDIFLORA.

These are good plants and worth every cent

we are asking; 2½-in., 5c each. Cash.

HUMM &amp; JONES, OBERLIN, O.

Cineraria Grandiflora Hybrida, best strain, from 2½-in. pots, \$6.00 per 100, \$55.00 per 1000.

Godfrey Aschmann, 1010 W. Ontario St., Philadelphia, Pa.

Cineraria Vaughan's Columbian Mixture, 2-in., \$4.00 per 100; transplanted seedlings, \$3.00 per 100.

Brill Celery Gardens, Kalamazoo, Mich.

**CINERARIA SEMI-DWARF.**

3-in., \$7.50 per 100. Cash.

M. S. ETTER,

The House of Primroses, Shiremantown, Pa.

Cinerarias, Dreer's Prize Dwarf and Vaughan's Columbian Mixture, 2½-in., \$6.00 per 100. Ready for immediate or later delivery.

Charles Sherwood, Waterloo, Ia.

Cinerarias, fine, clean, Dreer's Prize, mixed and Howard & Smith's Californian Prize, mixed; same quality as last year, 2½-in., \$5.00 per 100.

W. D. Gates, McGraw, N. Y.

Cinerarias, strong 2½-in. plants, \$6.00 per 100, \$55.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

Cinerarias, best strains, Vaughan's and Imported, 2-in. pots, \$4.00 per 100. Cash, please.

C. F. Krzyzyske, Sandusky, O.

Cinerarias, Howard & Smith's Prize Mixture, 500 strong 3-in., \$8.00 per 100. Cash, please.

Griffen's Flower Shop, Hannibal, Mo.

Cinerarias, Dreer's and Vaughan's strains, 2½-in., \$4.00 per 100. Packed right.

S. C. Templin &amp; Son, Garrettsville, O.

Cinerarias, 30,000 ready to shift, very finest strain, 2½-in. pots, \$5.00 per 100, \$40.00 per 1000.

Cash. Penn Floral Co., Kingston, Pa.

Cinerarias, Michell's best strain, strong 2½-in., \$5.00 per 100. Cash.

E. B. Morgan Floral Co., Paxton, Ill.

Cinerarias, Dreer's Prize Dwarf and Vaughan's Columbian Mixture, 2½-in., 5c. Cash.

Hammerschmidt &amp; Clark, Medina, O.

Cinerarias, 3-in., \$7.00 per 100. Cash.

J. W. Miller, Shiremantown, Pa.

Dwarf Cinerarias, 2½-in., \$6.00 per 100.

Holton &amp; Hunkel Co., Milwaukee, Wis.

**FINEST MIXTURE**

Cinerarias, 2½-in., \$6.00 per 100.

GULLETT &amp; SONS, LINCOLN, ILL.

Dwarf Cineraria, large-flowering strain of beautiful colors, 2-in., \$3.50 per 100.

Richard A. Irvine, Bay City, Mich.

Cineraria Dreer's Prize Dwarf, 2½-in. pots, \$5.00 per 100. Cash.

Zumbrota Greenhouses, Zumbrota, Minn.

Cinerarias, Dreer's Prize Dwarf, strong, 2½-in., \$6.00 per 100.

The Thumb Nursery, Marlette, Mich.

Cinerarias, best large-flowering, finest colors and imported strain, 2-in., \$5.00 per 100. Toledo Greenhouse, 2829 Chestnut St., Toledo, O.

Cinerarias, best mixture, 2½-in., \$5.00 per 100. Lakewood Cemetery Greenhouses, 3600 Hennepin Ave., Minneapolis, Minn.

**CLEMATIS****WELL ROOTED AND RIPENED PLANTS.**

Large-flowering Clematis from 2½-in. and

3-in. pots.

Jackmannil,

Henryll,

Mme. Edouard Andre,

Ramona,

Duchess of Edinburg,

Mme. Baron Veillard,

\$15.00 per 100. Cash with order.

JAMES I. GEORGE, FAIRPORT, N. Y.

Clematis Paniculata, 2-year, 15c; 3-year, 25c. Extra strong stock. Instant shipment.

W. H. Salter, Rochester, N. Y.

Clematis Paniculata, strong 2-year, field-grown, \$15.00 per 100, \$120.00 per 1000.

Rock's Flower Gardens, Independence, Mo.

**CLERODENDRONS**

Clerodendron Balfourii, 3-in., \$1.50 per doz., \$10.00 per 100.

Oak Grove Greenhouse, Tuskegee, Ala.

**COLEUS****COLEUS CHRISTMAS GEM.**

Excellent for Christmas baskets.

rooted cuttings, \$2.00;

2½-in., \$4.00; 3-in., \$6.00; 4-in., \$9.00 per 100.

15 best varieties including 2 trailers,

rooted cuttings, \$1.00;

2½-in., \$3.00 per 100.

Cash.

**HILLVIEW GREENHOUSE CO.,**

La Crosse, Wis.

**JUST WHAT YOU WANT, NO TRASH.**

Coleus, just the thing for your Christmas pans

and baskets; 6 varieties, all bright colors.

Rooted cuttings.....\$1.40 per 100, \$13.00 per 1000

2½-in. of above.... 5.00 per 100, 45.00 per 1000

Trailing Queen, 2 varieties, \$1.25 per 100,

\$11.00 per 1000.

LEWIS G. PLEISS, NEW ALBANY, IND.

**COLEUS CHRISTMAS GEM.**

We have to offer 7000 extra nice 2½-in. plants

ready for 3-in. pots. These are just right to

make nice plants for Christmas.

\$6.00 per 100, \$55.00 per 1000.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

**COLEUS.**

2½-in., 75c per doz.

4-in., \$1.50 per doz.

**WALTER ARMACOST & CO.,**

521 East 4th St., Los Angeles, Cal.

**A RAINBOW COLLECTION OF COLEUS.**

Trailing Queen, Verschaffeltii, Golden Bedder,

Kirkpatrick and many others; all brilliant colors;

fine for Christmas baskets, rooted cuttings,

\$1.50 per 100, postpaid.

R. W. UNGER, OXFORD, MICH.

**COLEUS, TRAILING QUEEN.**

Rooted cuttings, \$1.25 per 100; strong healthy

2-in. stock, \$2.00 per 100, \$18.00 per 1000.

WESLEY O. JOHNSON,

282 Merriam Ave., Leominster, Mass.

Coleus, choice of 10 varieties including Golden

Bedder, Trailing Queen and a good red, rooted

cuttings, \$1.25 per 100.

Fort Scott Greenhouses, Fort Scott, Kan.

**CHRISTMAS GEM AND BRILLIANCY.**

Good 2½-in., \$5.00 per 100. Packing free.

HOWELL'S GREENHOUSES,

R. R. 10, Box No. 200, Muncie, Ind.

Coleus, good, choice varieties, including Trailing

Queen and Golden Bedder; good, strong 2½-

in., \$3.50 per 100.

E. C. Basinger, Columbiana, O.

Coleus, 14 different kinds including Trailing

Queen, rooted cuttings, \$1.00 per 100, \$10.00 per

1000. Guaranteed first-class stock. Frank A.

Harder, 1408 W. Locust St., Bloomington, Ill.

Coleus, rooted cuttings, 12 or 15 bright colors,

also Trailing, \$1.25 per 100, postpaid; 2½-in.,

\$2.50 per 100.

Quaker Hill Greenhouses, Sebring, O.

Coleus, rooted cuttings, 12 good varieties

including Trailing Queen, Brilliancy and Christ-

mas Red, \$1.25 per 100, \$11.00 per 1000. Cash.

E. G. Goltz, Bellevue, O.

Coleus, fine mixed rooted cuttings, \$1.00 per

100; also Trailing Queen,



**Coleus Trailing Queen** and good variegated and red, rooted cuttings, \$1.50 per 100, \$12.50 per 1000, postpaid.

A. W. Harris, Florist, Sleepy Eye, Minn.

**Coleus**, good, choice varieties including Trailing Queen, rooted cuttings, \$1.25 per 100; 2½-in., \$3.00 per 100; fine varieties for stock.

Oak Grove Greenhouse, Tuskegee, Ala.

**Coleus**, Defiance and Brilliancy, 2-in., \$5.00 per 100. Six leading, common varieties, 2-in., \$4.00 per 100. Winfield S. Kircher, Cyclamen Specialist, Defiance, O.

**Coleus**, assorted, including Trailing Queen and Trailing Beauty, \$1.25 per 100.

B. C. Johnson, Sterling, Colo.

**Trailing Coleus**, 8 varieties, rooted cuttings, \$1.25 per 100, \$9.00 per 1000, prepaid.

Sefton's, Chillicothe, Mo.

#### ROOTED CUTTINGS OF COLEUS.

10 varieties, \$1.50 per 100, \$12.50 per 1000.

A. C. BROWN, SPRINGFIELD, ILL.

**Coleus**, 8 varieties, including Christmas Red and Golden Bedder, 2-in., \$30.00 per 1000.

F. H. Parker, Fort Scott, Kan.

**Coleus**, Golden Bedder and other varieties, rooted cuttings, \$1.50 per 100, \$12.50 per 1000.

J. O. Rennison Co., Sioux City, Ia.

**Coleus Trailing Queen**, rooted cuttings, \$2.50 per 100, via mail, postage paid.

Clover Leaf Floral Co., Springfield, O.

**Coleus**, rooted cuttings, 12 varieties, clean, strong, well rooted, \$1.50 per 100. Mail paid.

Geo. B. Rine, Selinsgrove, Pa.

**Coleus**, 10 choice varieties, rooted cuttings, \$1.50 per 100; 2½-in., 4c. Cash.

H. A. Cook, Oberlin, O.

**Coleus Trailing Queen**, 2½-in., 5c each.

Savanna Greenhouses, Savanna, Ill.

**Coleus Christmas Gem**, strong 2½-in., \$50.00 per 1000. George O. Overholser, Springfield, O.

**Coleus**, 12 varieties, 2½-in., \$3.00 per 100. Cash.

W. A. Ballou, Wheaton, Ill.

#### CROTONS

##### CROTONS, HIGHLY COLORED.

3-in. .... 15c each  
4-in. .... 25c each  
Larger size .... 40c each

P. KAUL & SON,

633 Cherokee St., New Orleans, La.

**Crotons**, good varieties, well colored, stocky plants, southern grown, strong 2½-in., \$27.50 per 100; 4-in., \$60.00 per 100; 6-in., \$1.75 and \$2.75 each.

S. S. Skidelsky & Co., 50 Park Place, New York.

#### CROTONS, ASSORTED VARIETIES,

##### GREENHOUSE-GROWN.

4-in., 50c; 5-in., 75c each.

WESTOVER NURSERIES,

St. Louis Co., Clayton, Mo.

**Crotons**, 6 to 10 ins. high, 12c; 10 to 12 ins., 18c; 10 to 15 ins., 20c; 15 to 20 ins. high, 25c. Cash with order, please.

Knoll Floral Co., Tampa, Fla.

#### CYCLAMEN

##### ALL ORDERS

##### FERD. FISCHER'S FAMOUS

##### CYCLAMEN SEED

##### SHOULD BE SENT TO

##### AMERICAN BULB CO.

172 N. Wabash Ave., Chicago, Ill.

We offer seeds of the following varieties.

Glowing Dark Red, Christmas red.....	Per 1000 \$12.00
Glowing Red, bright cherry red.....	12.00
Bright Rose, Rose of Marienthal.....	12.00
Pure White.....	10.00
Lilac.....	12.00
White with dark carmine eye.....	12.00
Salmon, delicate, Improved Rose Von Zehlendorf.....	15.00
Salmon, Improved Perle Von Zehlendorf.....	15.00
Salmon, red, Improved Glory Pride of Wandsbek, near vermilion, very scarce.....	18.00
Rococo Erecta—Orchid-flowering types:	
Rococo Erecta, red.....	15.00
Rococo Erecta, rose.....	15.00
Rococo Erecta, lilac.....	15.00
Rococo Erecta, white and carmine eye.....	15.00

Deliveries now being made.

##### AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

##### 100,000 CYCLAMEN PLANTS.

Every one good. Peterson's, Fischer's and Stuart Low's seed.

3-IN.	Per 100
Wandsbek, salmon.....	\$15.00
Salmon, delicate Improved Rose von Zehlendorf.....	15.00
Salmon, Improved Perle von Zehlendorf.....	15.00
Pink Pearl, salmon.....	15.00
Salmon King.....	15.00
Glowing Dark Red.....	15.00
Bright Cherry Red.....	15.00
White Swan.....	15.00
Rose of Marienthal.....	15.00
Christmas Cheer.....	15.00

All of the above varieties from 4-in. pots, ready for shift, \$30.00 per 100.

##### WALTER ARMACOST & CO.,

321 East 4th St., Los Angeles, Cal.

**Cyclamen**, grown from German strain seed, strong, assorted, 3-in. ready to shift, \$10.00 per 100. Cash. Aberdeen Floral Co., Aberdeen, Miss.

#### CYCLAMEN GIGANTEUM.

##### SEED NOW READY.

Glory of Wandsbek, dark and light shades of salmon.

Daybreak, delicate shade of salmon.

Brilliant-Red, large and fine.

Pure White, extra select.

White Pink Eye, very large and fine.

Rosea Superba, deep shell pink.

Rose of Marienthal, light pink, dark eye.

Magnifica, dark rosy pink, very fine.

Lavender, very beautiful.

Above varieties, \$12.00 per 1000 net.

For novelties and cultural directions, price list sent on application.

J. A. PETERSON & SONS,

Westwood, Cincinnati, O.

#### CYCLAMEN IN BUD AND BLOOM.

5-in. .... \$0.75 each  
5-in., select ..... 1.00 each  
6-in. .... 1.25 each  
6-in., select ..... 1.50 each

#### IN BUD ONLY.

3-in. .... \$20.00 per 100  
4-in. .... 35.00 per 100  
4½-in. .... 50.00 per 100

This is A. No. 1 stock. A trial order will convince you. If shipped in clay pots add 5 per cent for packing.

AURORA GREENHOUSE CO.,

Aurora, Ill.

#### CYCLAMEN PLANTS.

These plants are from Fischer's seed, are well established and ready for a shift. The following varieties are offered:

Glowing Red, Perle Von Zehlendorf,  
Rose of Marienthal, Cherry Red,  
Wonder of Wandsbek, Christmas Red,  
White with Red Eye, Bright Red.

4-in. .... \$40.00 per 100  
5-in. .... 50.00 per 100  
6-in. .... 75.00 per 100

Add 5 per cent to cover cost of packing.

#### AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

#### NEW CROP CYCLAMEN SEEDS.

Your trial is our gain, as it is the very best in Cyclamen produced; pure white, white with eye, soft pink with eye, bright rose-pink, bright red, dark blood red, \$1.00 per 100, \$8.00 per 1000. Light salmon, dark salmon, Rococo Erecta, \$1.50 per 100, \$10.00 per 1000.

Defiance, the new beautiful and earliest bloomer for Christmas red, \$1.50 per 100, \$12.00 per 1000.

All orders of 5000, 5 per cent, 10,000 10 per cent off.

Cultural directions with all orders.

O. WINTERICH, ST. PETERSBURG, FLA.

#### CYCLAMEN.

Peterson's and Fischer's World-renowned strains. The largest and best stock of these very desirable plants that we have ever grown:

all colors, plenty of reds and salmons; also white and white with eye,  
3-in., \$20.00 per 100,  
\$175.00 per 1000, 250 or over at the 1000 rate.

Shipped in paper pots.

Packing at cost.

ELITCH GARDENS CO., DENVER, COLO.

#### CYCLAMEN PLANTS.

Now is the time to buy. Do not wait until too cold to ship.

We have some very fine plants to offer this year; colors mostly red and salmon.

If you buy of us once, you will always buy of us.

#### PRICES FOR OCTOBER DELIVERY.

5-in., 50c; 6-in., 75c.

Cash with order.

Plants are shipped in paper pots. If wanted in clay pots add 5 per cent.

JNO. F. SABRANSKY, KENTON, O.

#### CYCLAMEN PERSICUM GIGANTEUM.

Our stock of Cyclamen was never better than at this time.

This strain is gathered from the cream of the land, and we are prepared to make immediate shipments.

Colors: Light and dark red, pink, salmon and white, no white sent if not wanted.

4-in., 25c; 5-in., 50c.

Bring your truck and see our Primroses and Vincas on the Hub Highway.

C. F. MAHAN & CO., R. NO. 8, DAYTON, O.

#### CYCLAMEN PLANTS, BIG VALUE.

Ferd. Fischer's strain, none better. All colors including Wandsbek, \$10.00 per 100; 3½-in., \$20.00; strong 5-in., 75c each; Wandsbek alone, \$2.00 per 100 extra.

#### CYCLAMEN SEED.

Ferd. Fischer's strain. Ready now. Dark red, light red, white with red eye, white, \$10.00 per 1000.

Light and dark Wandsbek, \$12.00 per 1000.

GULLETT & SONS, LINCOLN, ILL.

#### J. SYLVESTER.

Oconto, Wis.

#### CYCLAMEN.

A. No. 1 stock, ready for shift.

All colors.

4-in., 30c each.

Best packing free.

Cash, please.

Cyclamen, fine stock, 4-in., 40c; 5-in., 60c; 6-in., 80c each. No charge for packing.

Montgomery Gardens, Sac City, Ia.

#### GIANT-FLOWERING VARIETIES.

Cyclamen, large leaves, bushy plants, any of which will bloom before Christmas. You will make no mistake in buying these plants. Satisfaction guaranteed. Cash.

4-in. .... \$25.00 per 100  
4-in., select ..... 30.00 per 100  
5-in. .... 45.00 per 100  
6-in. .... 70.00 per 100

HUMM & JONES, OBERLIN, O.

#### BEST COLORS, SEPARATE OR MIXED.

##### CYCLAMEN PLANTS FROM

##### BEST SELECTED STRAIN.

Per 100  
8-in. pots ..... \$20.00  
4-in. pots ..... 40.00  
4-in. pots, selected ..... 50.00

ROMAN J. IRWIN,

48 W. 18th St., New York, N. Y.

#### CYCLAMEN.

Just what you are looking for.

Strong, clean, heavy stock of Fischer's and Peterson's strain; no better stock on the market; you can make money by stocking up on these and finishing them yourself; 4-in. ready for shift to 5-in., \$35.00 per 100, \$332.00 per 1000. Shipped in paper pots. Packing free.

J. W. DAVIS CO., TERRE HAUTE, IND.

#### CYCLAMEN

##### FERD. FISCHER'S SEED.

3-in. .... 15c each  
4-in. .... 25c each  
5-in. .... 45c each  
6-in. .... 70c each

##### WOODCOCK FLORAL CO.,

Spencer, Ia.

#### STRONG 2½-IN. CYCLAMEN.

Grown from German strain seed; big percentage of salmon shades, ready to shift, \$12.00 per 100.

Extra fine 4-in., shipped ready for shifting up, \$30.00 per 100.

C. C. POLLWORTH CO., MILWAUKEE, WIS.

#### CYCLAMEN, ASSORTED COLORS.

strong plants well set with buds, 4-in., ready for immediate shift into 5 and 6-in. pots, \$5.00 per doz., \$35.00 per 100.

Cash with order.

PETER PEARSON,

5732-48 Gunnison St., Chicago, Ill.

#### CYCLAMEN PLANTS, FISCHER'S STRAIN.

All selected, good colors.

Splendid fall and Christmas sellers.

large-flowering, bushy, clean

4-in., 35c; 4½-in., 50c.

Cash. No packing charges.

JOSEPH TURSKI, GROSS POINT, ILL.

#### CYCLAMEN READY FOR SHIFT.

Light and Dark Red, Rose, Del. Pink Carmine Eye.  
3½-in., \$25.00 per 100;  
4-in., \$35.00 per 100

Add 5 per cent for packing.

HEINL'S GREENHOUSES, WEST TOLEDO, O.

#### CYCLAMEN, 5½-IN. ASSORTED.

Dark salmon, pink, red eye and cherry red; very good, just what you want; get them before the weather gets cold. Better stock never was offered for the price. 75c and \$1.00 each. Packing free.

J. G. LAYTON, OLEAN, N. Y.

#### CYCLAMEN PLANTS.

Strong, healthy stock.

3-in. .... \$20.00 per 100  
4-in. .... 35.00 per 100

Out of pots.

F. F. CRUMP, FLORIST,

Colorado Springs, Colo.

#### CYCLAMEN, FINE, HEALTHY STOCK.

4-in. .... \$50.00 per 100  
6-in. .... 85.00 per 100  
7-in. .... 110.00 per 100

JOHN HANLON & SONS,

Frankford and Devereaux St., Philadelphia, Pa.

Cyclamen Giganteum, 10,000 A. No. 1 plants, 4-in., \$20.00 per 100; 5-in., \$35.00 per 100. Full of buds; finest mixed colors; plenty of red; ready to shift. Need the room, so will sacrifice them at the above low prices.

Chas. Whitton, York and Gray Ave., Utica, N. Y.

#### 4-IN.—CYCLAMEN—4-IN.

Reduced price to make room, \$20.00 per 100; in paper pots; mixed colors, mostly red and salmon; large-flowering strain; ready for flowering pots. Cash.

C. G. LOCKE, ARKPORT, N. Y.

#### "CYCLAMEN OF QUALITY."

Light red, dark red, pink, salmon, red eye and white, 4-in., \$35.00; 3-in., \$15.00 per 100. All stock ready for shift when shipped.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

#### GIANT STRAIN CYCLAMEN.

Ready for shift; red, dark salmon and light salmon.

4-in. .... \$27.50 per 100

We ship from Spokane.

PETERS & SONS, HILLYARD, WASH.

Cyclamen Giganteum, fine, large plants, perfect foliage, full of buds, mixed colors, 5-in., \$40.00 per 100; 6-in., 60c each. These are all A 1 stock, ready to shift.

Edward Whitton, Utica, N. Y.

Cyclamen, Fischer's strain, in pink, salmon and cherry red, strong plants, 5-in., \$45.00 per 100. Shipped in paper pots. Add 5 per cent for packing. Cash. Sunny Point Floral Co., R. No. 1, North Milwaukee, Wis.

## CYCLAMEN—Continued

Cyclamen plants grown from the very finest seed and superior strains, strong 8-in., \$20.00 per 100, \$175.00 per 1000; 4-in., \$35.00 per 100; also the best German and English seed, separate colors, \$12.00 per 1000, except Wandsbek and Salmon, which are \$15.00 per 1000.  
S. S. Skidelsky & Co., 50 Park Place, New York.

## CYCLAMEN, FISCHER'S STRAIN.

3-in. .... \$15.00 per 100  
4-in. .... 25.00 per 100

No packing charge on paid orders.

B. L. GIBBS & SON, CUMBERLAND, MD.

## CYCLAMEN, 5-INCH.

50c each, \$45.00 per 100. Cash with order.  
W. O. SEIDEL ELMWOOD GREENHOUSES,  
30th and Elmwood, Erie, Pa.

Cyclamen, best strain, assorted colors, 4-in. ready for 5-in., \$22.50 per 100; 3-in., \$12.00 per 100. Cash.

Brill Celery Gardens, Kalamazoo, Mich.

## CYCLAMEN, FERG. FISCHER'S STRAIN.

Strong 3-in. .... \$12.00 per 100  
Packing and boxes free.

EVENDEN BROS. CO., WILLIAMSPORT, PA.

Cyclamen, dark red, extra strong, 2½-in. and 3-in., \$12.00 per 100.  
Gorton & Story, Florists, Norwich, N. Y.

Cyclamen: Fine stock, mostly in darker colors, 5-in. pots, \$50.00 per 100. No charge for packing.  
Rentschler Floral Co., Madison, Wis.

## 4-INCH CYCLAMEN, 4-INCH.

Assorted colors, mostly red, 35c each.  
CHARLES SHERWOOD, WATERLOO, IA.

Cyclamen, good strain, 4-in., \$25.00 per 100. Cash, please.

Herman Schallhorn, Kalamazoo, Mich.

Cyclamen: See our special offer of 2½-in., 3-in. and 4-in. in our display advertisement in this issue. Matthewson's, Sheboygan, Wis.

Cyclamen Giganteum, select 3-in., \$15.00; 4-in., \$30.00 per 100. Bauy Floral Co., Erie, Pa.

## DAHLIAS

## CALIFORNIA DAHLIA NOVELTIES.

Giants for cut flowers and exhibitions; strong bulbs from 4-in. pots for fall and spring delivery.

Our 1922 catalogue mailed on request.

Quality—Service.

KEY ROUTE HEIGHTS NURSERY CO.,  
3852 Loma Vista Ave., Oakland, Cal.

## SPECIAL 30 DAYS SALE.

Giant Exhibition and cut flower Dahlias; 100 varieties headed by the prize winners Patrick O'Mara and Mrs. Carl Salbach. Lack of storage room. Send for catalogue.

EDEN DAHLIA GARDENS,  
3100-3212 Euclid Ave., Cincinnati, O.

## DAHLIAS.

Large stocks of Dahlias, several of the best varieties for florists' use still on hand.

B. HAMMOND TRACY, INC.,  
Cedar Acres, Wenham, Mass.

## DAISIES

## STRONG ROOTED CUTTINGS READY NOW.

Per 100 Per 1000  
Hunt's Boston Yellow.....\$4.00 \$35.00  
Hunt's White Sport..... 4.00 35.00  
Blue Daisies ..... 5.00 45.00

Cash, please.

A. B. HUNT & CO.,  
2127 Ashland Ave., Evanston, Ill.

## HERE'S A FINE LIST OF VARIETIES.

Boston Yellow, rooted cuttings....\$4.00 per 100  
Hunt's White Sport, rooted cuttings. 4.00 per 100  
Mrs. Sander, rooted cuttings..... 3.00 per 100  
Blue Daisies, rooted cuttings..... 5.50 per 100  
Blue Daisies, 2½-in. ....10.00 per 100

A. L. RANDALL CO.,

180 N. Wabash Ave., Chicago, Ill.

## BOSTON YELLOW DAISIES.

2½-in. pots, \$8.00 per 100, \$75.00 per 1000.

## SINGLE WHITE ROOTED CUTTINGS.

\$3.00 per 100, \$25.00 per 1000.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

## YELLOW MARGUERITES.

3-in., \$6.00 per 100.

## WALTER ARMACOST &amp; CO.

321 East 4th St., Los Angeles, Cal.

Daisies, strong rooted cuttings, Paris, California White and Mrs. Sander, \$2.00 per 100; Shasta, true Alaska and King Edward VII, strong transplanted stock, \$3.00 per 100, prepaid.

S. W. PIKE, St. Charles, Ill.

Daisies, White Marguerite, 2½-in., \$3.00 per 100; rooted cuttings, \$2.00 per 100. Mrs. Sander, 2½-in., \$4.00 per 100; Mrs. Sander, 5-in., 10c each; Giant White, rooted cuttings, \$3.00 per 100. Cash. W. A. Ballou, Wheaton, Ill.

## STRONG, FIELD-GROWN.

Bellis Daisies, several varieties.  
75c per 100, \$4.00 per 1000. Cash.

C. A. ANDERSON GREENHOUSE CO.,  
Forest Co., Box 56, Tionesta, Pa.

## DAISIES, BOSTON YELLOW.

Extra fine 2½-in. plants, \$6.00 per 100; rooted cuttings, \$3.00 per 100.

## HAUGE FLOWER &amp; PLANT HOUSE.

Fairmont, W. Va.

Daisy Marguerite, rooted cuttings, \$2.00 per 100, \$15.00 per 1000, postpaid.

A. W. Harris, Florist, Sleepy Eye, Minn.

Daisy Mrs. Sander, double, strong 2½-in., \$4.00 per 100; Single Yellow, strong 2½-in., good for cut flowers, \$5.00 per 100.

Haase Bros., Pekin, Ill.

Daisies: Bellis Monstrosa, pink or white; also Longfellow and Snowball, fine, strong plants, \$3.00 per 1000. Cash.

Brill Celery Gardens, Kalamazoo, Mich.

Boston Yellow, 2½-in., strong, \$7.00 per 100; Giant White, 2½-in., \$6.00 per 100. 5% for packing.

S. S. Skidelsky & Co., 50 Park Place, New York.

Marguerite Daisies, 50 very strong 3-in., 5c each. W. W. Thompson & Sons, Sta. D., R. 1, Milwaukee, Wis.

Daisy Marguerite, rooted cuttings, \$1.50 per 100; Boston Yellow, \$2.00 per 100.

Melvin D. Augspurger, Montpelier, Ind.

Bellis Daisies, plants, white and pink, \$3.00 per 1000; White Daisy, 2-in., \$3.00 per 100. Cash.

Byer Bros., Chambersburg, Pa.

Shasta Daisy Alaska, fine, large 2½-in. pots, \$5.00 per 100. Cash with order.

Charles T. May, R. R. No. 14, Dayton, O.

Bellis Daisies: Giants, Pink and White, \$3.00 per 1000. Wm. P. Yeagle, Bristol, Pa.

Daisies, white, fine 2-in., \$3.50 per 100. Cash.

J. W. Miller, Shiremanstown, Pa.

## DELPHINIUMS

## DELPHINIUM PLANTS.

Delphinium Belladonna, 1-year-old.....	Per 100 \$ 7.00
Delphinium Belladonna, 2-year-old.....	10.00
Delphinium Belladonna, 3-year-old.....	12.00
Delphinium Bellamossa, 1-year-old.....	7.00
Delphinium Bellamossa, 2-year-old.....	10.00
Delphinium Formosa, 1-year-old.....	7.00
Select English Hybrids, 2-year-old.....	15.00

The above offered stock is selected for forcing.

## THE WAYSIDE GARDENS CO.

Mentor, O.

## DELPHINIUM BELLADONNA.

1-year-old, fine, strong plants,  
\$60.00 per 1000;  
2-year-old, selected stock,  
fine strain,  
\$90.00 per 1000.

C. U. LIGGITT,

Wholesale Plantsman,  
303 Bulletin Bldg., Philadelphia, Pa.

Delphinium Belladonna, 2½-in., \$4.00 per 100; spring field-grown plants, \$5.00 per 100; 2-year-old, large clumps, \$10.00 per 100. Gold Medal Hybrids, English strain, 2½-in. pots, \$4.00 per 100; spring field-grown plants, \$4.00 per 100, \$35.00 per 1000; 2-year-old, large clumps, \$10.00 per 100, \$90.00 per 1000.

Wm. F. Krueger, 516 Potter St., Toledo, O.

## BELLADONNA AND BELLAMOSA

## DELPHINIUMS.

One-year-old clumps, \$8.00 per 100, \$70.00 per 1000.

Two-year-old clumps, \$14.00 per 100.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

## BELLADONNA AND BELLAMOSA.

Delphiniums, strong 1-year, \$7.00 per 100.

No charge for packing. Cash.

THE IMLAY CO., ZANESVILLE, O.

Delphinium Belladonna, strong field-grown, \$7.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Delphiniums, Belladonna and Bellamossa, 1-year-old, field clumps, \$7.00 per 100, \$60.00 per 1000.

J. C. Schmidt, Bristol, Pa.

Delphinium Belladonna seed, \$2.25 per oz., \$30.00 per lb.

Thomas J. Murphy, 409 Erie St., Painesville, O.

Delphinium Belladonna, the grand cut flower variety, strong field-grown, \$7.00 per 100.

Thomas J. Murphy, 409 Erie St., Painesville, O.

## DIANTHUS

Dianthus Barbatus, or Sweet William and Dianthus Plumarius, or Grass Pinks, mixed, \$5.00 per 100.

Thomas J. Murphy, Painesville, O.

## DICENTRAS

## BLEEDING HEARTS.

Dicentra Eximia, fine plants,  
\$15.00 per 100.

## THE WAYSIDE GARDENS CO.

Mentor, O.

The BEST WAY to get rid of your surplus stock is to use the REVIEW'S Classified ads.

## DIELYTRAS

## DIELYTRA SPECTABILIS

(Bleeding Heart),  
\$6.00 per doz., \$40.00 per 100.  
Supply limited.  
WELLER NURSERY CO.,  
Holland, Mich.

## DIGITALIS

Foxglove, 200 large plants, 15c each.  
O. F. Searles, Post Box No. 288, Nashua, N. H.

## DRACAENAS

## DRACAENA INDIVISA.

Strong, need a shift,  
2½-in., \$4.00 per 100;  
3-in., \$10.00 per 100.  
No packing charge. Cash.

THE IMLAY CO., ZANESVILLE, O.

## DRACAENA INDIVISA.

Field-grown, 1½ feet, ready for 4-in. and 5-in. pots, \$12.00 per 100; strong plants, \$20.00 and \$25.00 per 100; 2½-in. pots, \$6.00 per 100.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

## DRACAENA INDIVISA.

Good, thrifty plants for growing on, of our usual good quality, from 2-in. pots, \$8.50 per 100, in any quantity.

E. RAWLINGS,

Wholesale Grower, Allegany, N. Y.

Dracaena Indivisa, seedlings, \$1.25 per 100, \$10.00 per 1000; transplanted, \$1.50 per 100, \$12.00 per 1000.

Melvin D. Augspurger, Montpelier, Ind.

## DRACAENA INDIVISA.

Strong 2½-in. stock, \$5.00 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

Dracaenas, Terminalis, 2½-in. stock, \$18.00 per 100; Aurora and Mandarina, 2½-in., \$22.50 per 100; Mandarina, 2½-in., \$27.50 per 100. Cash.

The Minge Floral Co., Mobile, Ala.

Dracaena Indivisa, transplanted seedlings, \$2.00 per 100; strong 2½-in., \$4.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Dracaena Indivisa, good 3-in., \$3.00 per 100. The Floral Nursery Co., R. R. 1, Box 92, Decatur, Ill.

Dracaena Indivisa, transplanted seedlings, \$1.50 per 100; seedlings, \$1.00 per 100. Cash.

Harry M. Buckley, Springfield, Ill.

Dracaena Indivisa, extra good 3-in., \$10.00 per 100. Westwood Flower & Plant Co., R. R. No. 14, Dayton, O.

Dracaena Indivisa, 1-year-old, field-grown, ready for 5-in. and 6-in. pots, \$10.00 per 100, \$90.00 per 1000.

J. C. Schmidt, Bristol, Pa.

Dracaenas, Massangena and Lord Wolseley; elegant stock, \$2.00 each. Holton & Hunkel Co., 462 Milwaukee St., Milwaukee, Wis.

Dracaena Indivisa, 3000 strong 2½-in., \$4.00 per 100. Kelly's Greenhouses, Kokomo, Ind.

Dracaena Indivisa, 2½-in. pots, \$4.00 per 100. Loomis Greenhouses, Loomis, Cal.

Dracaenas, good 3-in., 12c each. Cash.

Lansing Floral Co., Lansing, Mich.

## ERICAS

## BUY FROM A SPECIALIST IN HEATHER.

A. Schultze,  
316 Nineteenth St.,  
College Point, N. Y.

Ericas perfectly budded, the best we ever had. Pink and Orange Trumpet varieties; 50 deg. by night and 60 deg. during the day will bring them in bloom for Christmas.

## CHRISTMAS VARIETIES.

President Carnot, 4½-in. pots....\$ 50.00 per 100  
Felix Faure, 4½-in. pots..... 50.00 per 100  
Felix Faure, 6-in. and 6½-in. pots 100.00 per 100  
Hielana, 4½-in. pots ..... 60.00 per 100

Globular shaped flowers, same temperatures:

Erica Regerminans, lavender, 4½-in. pots .....\$50.00 per 100  
Erica Ovata, lavender, 5-in. pots. 50.00 per 100  
Erica Melanthera, white, 4½-in. pots ..... 50.00 per 100

## EASTER VARIETIES.

Erica Perfecta, light pink, 4½-in. pots ..... 50.00 per 100  
Erica Persoluta Alba, white, 4½-in. pots ..... 50.00 per 100

Erica Persoluta Rosea, pink, 4½-in. pots ..... 50.00 per 100

Erica Cupressina, pink, 4½-in. pots 60.00 per 100

Erica King Edward VII, pink.... 50.00 per 100

Erica Translucens, pink ..... 6.00 per doz.

Specimens of all the above varieties, \$1.00 to \$5.00.

Cash with order, please; add 5 per cent of amount of bill for packing.

Price list of other plants we have will be sent on request.

## ERICA MELANTHERA.

2-in., \$15.00 per 100.

4-in., \$50.00 per 100.

## WALTER ARMACOST &amp; CO.

321 East 4th St., Los Angeles, Cal.

Heather Melanthera, very heavily budded stock, \$1.00 and up; Ovata, the pink variety, 75c. Try a few for your Christmas trade.

A. L. Miller, Jamaica, N. Y.



**WHITE CHRISTMAS HEATHER.**

Christmas-flowering varieties, 3-in. pots as large as the average 5-in. pots that are sold.  
 25 plants at .....\$0.75 each  
 50 plants at ..... .65 each  
 100 plants at ..... .60 each  
 500 plants at ..... .55 each  
 Plants 18 to 20 ins. high from bottom of pot; measuring 9 to 11 ins. wide; clean healthy condition and will make excellent plants for selling Christmas 1922.

**ERICAS FOR BLOOMING THIS COMING CHRISTMAS 1921, ASK FOR FULL LIST.**

**ROMAN J. IRWIN.**

43 W. 18th St., New York, N. Y.

**EUPHORBIAS**

Euphorbias, very nice 2½-in. plants, \$14.00 per 100, \$130.00 per 1000.  
 S. S. Skidelsky & Co., 50 Park Place, New York.

Euphorbia Splendens, or Crown of Thorns, 3-in., \$1.50 per doz., \$10.00 per 100.  
 Oak Grove Greenhouse, Tuskegee, Ala.

**EVERGREENS**

Evergreen understocks for grafting conifers; complete assortment. Write for prices. The D. Hill Nursery Co., Box 403, Dundee, Ill.

**EVONYMUS****EVONYMUS ARGENTEA.**

Grand for dishes,  
 3-in., \$20.00 per 100, \$150.00 per 1000.

**THE STORRS & HARRISON CO.,**  
 Painesville, O.

**FARFUGIUMS**

Farfugiums, 4-in., 25c each.  
 W. B. Shumway Floral Co., Tiffin, O.

**FERNS****FERNS MY SPECIALTY.**

Fern seedlings; excellent stock, ready for potting, in assortment of ten best fern dish varieties, \$1.75 per 100, \$15.00 per 1000. In 30,000 lots or more, \$14.00 per 1000.

Cibotium Schiedel, the King of Ferns. Strong, thrifty 3-in., \$8.00 per doz., \$65.00 per 100; 4-in., \$12.00 per doz., \$95.00 per 100; 5-in., \$24.00 per doz.

Adiantum Cuneatum and Gracillimum, strong seedlings, \$1.75 per 100, \$15.00 per 1000.

Ferns for fern dishes. Strong, bushy, 2½-in. stock, in largest and best assortment, \$6.00 per 100, \$50.00 per 1000.

Kentia Belmoreana, clean, thrifty 2½-in. stock, right size for center plants, \$2.00 per doz., \$15.00 per 100.

Asparagus Sprengeri, heavy 2½-in. stock, \$5.00 per 100, \$45.00 per 1000, strong seedlings, \$1.25 per 100, \$9.00 per 1000.

Selaginella Emmeliana, strong 2½-in., \$8.00 per 100, \$75.00 per 1000.

Fern spores, strictly fresh, in 25 or more fern dish varieties; your choice or my selection, 50c per trade packet.

Illustrated price list mailed upon request.

**J. F. ANDERSON,**

Fern Specialist, Short Hills, N. J.

**HARDY FERNS.**

Adiantum Pedatum	.....\$5.00 per 100
Aspidium Acrostichoides	..... 5.00 per 100
Aspidium Cristatum	..... 5.00 per 100
Aspidium Clintoniana	..... 5.00 per 100
Aspidium Marginale	..... 5.00 per 100
Aspidium Novboracensis	..... 5.00 per 100
Aspidium Spinulosum	..... 5.00 per 100
Aspidium Thelypteris	..... 5.00 per 100
Aspidium Filix Mas	..... 5.00 per 100
Asplenium Ebeneum	..... 5.00 per 100
Dicksonia Punctilobula	..... 5.00 per 100
Onoclea Sensibilis	..... 5.00 per 100
Onoclea Struthiopteris	..... 5.00 per 100
Osmunda Cinnamomea	..... 5.00 per 100
Osmunda Claytonia	..... 5.00 per 100
Osmunda Regalis	..... 5.00 per 100
Polypodium Vulgare	..... 5.00 per 100
Woodsia Ilvensis	..... 5.00 per 100
Woodwardia Virginica	..... 5.00 per 100

**L. B. WILLIAMS, EXETER, N. H.**

**POEHLMANN BROS. CO.,**  
 quality stock.

**BOSTON FERNS.**

4-in., 35c;  
 5-in., 60c;  
 6-in., 75c;  
 7-in., \$1.25;  
 8-in., \$2.00;  
 9-in., \$3.00;  
 10-in., \$4.00.

2½-in., \$6.00 per 100, \$55.00 per 1000.

**MACAWII.**

Very strong stock,  
 5-in., 75c; 6-in., \$1.00.

**Morton Grove, Ill.**

**WE HAVE MANY FERNS TO SELL.****BOSTON FERNS.**

5-in., \$6.00 per doz., \$45.00 per 100  
 6-in., ..... 9.00 per doz., 70.00 per 100

**WHITMANII FERNS.**

6-in., .....\$9.00 per doz., \$75.00 per 100  
**ELDORA GREENHOUSES,**  
 Eldora, Ia.

Table Ferns for dishes, strong 2½-in., \$6.00 per 100, \$50.00 per 1000.

Strong 2½-in. pot plants, Boston, Teddy Jr., Verona and Roosevelt, \$6.00 per 100, \$55.00 per 1000; 3-in., \$15.00 per 100, \$140.00 per 1000; Scottii and Whitmanii, \$6.50 per 100, \$60.00 per 1000. Strong, bench-grown stock, ready for 4-in., \$20.00 per 100.

Transplanted bench grown stock of the above except Scottii, better than pot plants but cheaper and less expensive for express, \$55.00 per 1000. Strong runners of the above varieties except Scottii, \$15.00 per 1000. Macawii, 2½-in. pot plants, \$10.00 per 100, \$90.00 per 1000. Transplanted bench plants, \$85.00 per 1000. Write for prices on larger sizes.

**S. S. Skidelsky & Co., 50 Park Place, New York.**

**THIS IS EXCELLENT VALUE.**

Boston, 2½-in. ....\$ 6.00 per 100  
 Boston, 3-in. .... 12.00 per 100  
 Boston, 4-in. .... 20.00 per 100  
 Boston from bench ready for 4-in., 18.00 per 100  
 Boston runners, ready for 2-in. and 3-in. pots, \$2.00 per 100.

Macawii, 3-in. ....\$15.00 per 100  
 Macawii, 4-in. .... 25.00 per 100  
 Macawii, 5-in. .... \$0.60 each  
 Macawii, 6-in. .... .80 each  
 Cash. No charge for packing.

**THE IMLAY CO., ZANESVILLE, O.**

**BOSTON FERNS, POT-GROWN.**

6-in. ....\$0.75 each  
 6-in., select ..... 1.00 each  
 7-in. .... 1.25 each  
 8-in. .... 1.75 each  
 9-in. .... 2.50 each  
 Specimens from \$4.00 to \$7.50 each.

Our stock is in A. 1 condition, clean of insects and disease. Packing out of pots 5 per cent; in pots, 10 per cent.

**THE WALLACE FLORAL CO.,**

5744 Kercheval Ave., Chicago, Ill.

**FINE FERNS.****FERNS OUR SPECIALTY.****100,000 2½-in. Ferns.**

Scottii, Teddy Jr., Roosevelt, Boston and Verona, \$6.50 per 100, \$60.00 per 1000.

20,000 Macawii, \$10.00 per 100, \$90.00 per 1000. Cash with order.

**ERDMAN & ULRICH,**

Belair Road and Erdman Hill,  
 Baltimore, Md.

**FERNS READY NOW.****LARGE FERNS. ASK FOR PRICES.**

Boston, Roosevelt, Scottii, Teddy Jr., Verona and Whitmanii, 2½-in. pots, \$6.50 per 100, \$55.00 per 1000; Dwarf Boston, \$8.00 per 100, \$75.00 per 1000.

Bench-grown Boston Ferns ready for 5-in. and 6-in. pots, \$35.00 per 100. New Macawii, \$10.00 per 100, \$95.00 per 1000.

Fern Runners, above varieties, \$2.00 per 100, \$15.00 per 1000.

Table Fern seedlings, \$3.00 per flat.

**ROMAN J. IRWIN.**

43 W. 18th St., New York, N. Y.

**FERNS FROM BENCH.**

Whitmanii ready for 6-in. ....\$ 50.00 per 100  
 Whitmanii ready for 5-in. .... 35.00 per 100  
 Whitmanii ready for 4-in. .... 25.00 per 100  
 Teddy Jr. ready for 4-in. .... 25.00 per 100

**POTTED FERNS.**

Teddy Jr., size 3½-in. .... 25.00 per 100  
 Teddy Jr., size 2½-in. .... 12.50 per 100  
 Boston, size 7-in. .... 100.00 per 100  
 Boston, size 6-in. .... 75.00 per 100

No charge for packing. Cash.

**J. J. BONNELL,**

26th Ave. N. and E. Galer St., Seattle, Wash.

**FERN DISH FERNS.**

Best varieties,  
 2½-in., \$5.00 per 100, \$40.00 per 1000.

**BOSTON FERNS.**

2½-in., \$6.50 per 100, \$60.00 per 1000;  
 3-in., \$10.00 per 100, \$80.00 per 1000;  
 4-in., \$25.00 per 100;  
 5-in., \$50.00 per 100.

**THE STORRS & HARRISON CO.,**  
 Painesville, O.

**STURDY, BENCH-GROWN.****BOSTON FERNS.**

For quick cash sale

Ready for 5 and 6-in. pots,  
 \$40.00 per 100.

**HILLVIEW GREENHOUSE CO.,**  
 La Crosse, Wis.

**GOOD CLEAN FERNS FROM GREENHOUSE BEDS.**

Roosevelt, Wanamaker, Piersonii,  
 5-in., 25c; 6-in., 35c; 7-in., \$1.00 each.  
 Whitmanii, 5-in., 25c; 6-in., 35c each.  
 Pteris Tremula, 2-in., \$6.00 per 100.  
 Asparagus Sprengeri seedlings, \$2.00 per 100.

**ROSCOE S. BALDWIN,**

460 Atlanta St., Pasadena, Cal.

**BOSTON FERNS.**

Strong, ready for shift.

3-in. ....\$12.00 per 100  
 4-in. .... 25.00 per 100  
 5-in. .... 60.00 per 100  
 6-in. .... 90.00 per 100

**MACAWII.**

3-in. ....\$15.00 per 100  
 4-in. .... 25.00 per 100  
 5-in. .... 75.00 per 100

We ship from Spokane.

**PETERS & SONS, HILLYARD, WASH.**

**FERNS. FERNS.**

100 Roosevelt, 2½-in. ....\$6.00 per 100  
 250 Roosevelt, 3-in. .... 8.00 per 100  
 250 Scottii, 3-in. .... 8.00 per 100  
 250 Whitmanii, 2½-in. .... 6.00 per 100  
 F. e. b. West Grove, boxing at cost.

**THE CONARD & JONES CO.,**  
 WEST GROVE, PA.

**BOSTON FERNS.****STRONG, BUSHY, POT-GROWN.**

5-in. ....\$0.60  
 6-in. .... .75  
 7-in. .... 1.00  
 8-in. .... 1.25

No charge for packing paid orders.

We do not include pots.

**DAVIS & STEINER CO.,**  
 Morrison, Ill.

**EXTRA HEAVY FERNS.**

Boston, 2½-in. ....\$ 5.00 per 100  
 Boston, 3-in. .... 20.00 per 100  
 Boston, 4-in. .... 25.00 per 100  
 Boston, 5-in. .... 50.00 per 100  
 Boston, 6-in. .... 75.00 per 100

Cash with order.

**O. H. HERMAN,**

29th St. and 9th Ave., Council Bluffs, Ia.

**HEAVY PLANTS, SPLENDID VALUE.**

Boston, Verona, 4-in., fine stock, 35c; Boston, 5-in., 65c; Verona, 5-in., select, 75c; Boston, Roosevelt and Whitmanii, select, 6-in., \$1.00 each.

Fine, strong Boston, Roosevelt, Whitmanii, Verona, Whitmanii Compacta and Teddy Jr., 2½-in., \$6.50 per 100, \$60.00 per 1000.

**GULLETT & SONS, LINCOLN, ILL.**

**BOSTON FERNS.**

Fine, 5-in., \$6.00 per dozen.

Extra fine, 6-in., \$9.00 to \$12.00 per dozen.

Heavy, 8-in., \$1.25 each, \$15.00 per dozen.

Fernery Ferns, fine assortment, \$6.00 per 100.

Order now.

While shipping conditions are good.

**C. O. POLLWORTH CO.,**

City Hall Square, Milwaukee, Wis.

**FERNS, GOOD STOCK.**

	Per 100	Per 1000
Boston, 2½-in.	.....\$5.00	\$45.00
Boston, 3-in.	..... 8.00	75.00
Roosevelt, 2½-in.	..... 5.00	45.00
Scottii, 2½-in.	..... 5.00	45.00
Whitmanii, 2½-in.	..... 5.50	50.00

**THE DINGEE & CONARD CO.,**

West Grove, Pa.

Ferns, 50,000, must be sold, need room, Scottii, Roosevelt and Teddy Jr., 2½-in., \$45.00 per 1000; Scottii, Roosevelt and Teddy Jr., 4-in., \$18.00 per 100; Scottii, Roosevelt and Teddy Jr., 6-in., 50c each; Roosevelt, 5-in., 35c each; Hilpertii, 6-in., 75c each; Hilpertii, 8-in., \$1.50; Roosevelt, 12-in., \$3.00. Cash, please.  
**M. Hilpert, Sta. O., 313 Belair Road, Baltimore, Md.**

**BOSTON FERNS.**

Good, strong, bushy stock.

5-in. ....\$0.40 each  
 6-in. .... .75 each  
 7-in. .... .90 each  
 10-in. .... 2.00 each

Packing charges free.

**DAVIS FLORAL CO.,**

Davenport, Ia.

**FERNS.**

Strong, bushy, clean stock.

Boston, 5-in. ....50c each  
 Whitmanii, 5-in. ....50c each  
 Boston, 6-in. ....75c each

No charge for packing.

**KOOPMANN BROS.,**

Davenport, Ia.

**BEAUTIFUL AND LARGE**

Specimen Staghorn .....\$1.50 each  
 Specimen Staghorn ..... 1.00 each  
 Specimen Staghorn ..... .75 each  
 Sprengeri, 4-in. ....\$10.00 per 100

Cash with order.

**W. P. NEWELL CO.,**

Wholesale Growers, Apopka, Fla.

**BOSTON AND WHITMANII.**

500 Boston and Whitmanii Ferns

from 5-in. pots,

50c each.

Also larger plants, \$1.00 to \$1.50 each.

No charge for packing.

Cash with order.

**W. & T. CASS, GENEVA, N. Y.**

**STRONG 2½-IN. FERNS.**

	Per 100	Per 1000
Boston	.....\$6.00	\$55.00
Dwarf Boston	..... 6.00	55.00
Teddy Jr.	..... 6.00	55.00
Whitmanii	..... 6.00	55.00

**THE HEEPE WHOLESALE PLANT CO.,**

Akron, O.

**BOSTON FERNS.**

Extra nice, bushy plants.

4-inch .....\$22.50 per 100

**BAUSCHER BROS., FREMPORT, ILL.**



## FERNS—Continued

STRONG POT-GROWN FERNS.  
Ready now for the retail trade.

Scottil and Teddy Jr.

4-in. 25c	5-in. 50c	6-in. 75c
--------------	--------------	--------------

Also a few extra heavy Veronas, 4-in. at 85c.

No packing charge on paid orders.

B. L. GIBBS &amp; SON, CUMBERLAND, MD.

## 600 BENCH-GROWN BOSTONS.

10 to 25 fronds, ready for 5-in. to 8-in. pots; possibly one in twenty for 4-in., 50c each, taken as they run. "Dirt cheap," must have room. Cash with order.

WEST VIEW FLORAL CO.,  
Elkhart, Ind.

## BOSTON FERNS.

Strong runners, ready for immediate delivery, \$10.00 per 1000; 3-in. pot size, \$7.00 per 100; 4-in. pot size, \$10.00 per 100; 5-in. pot size, \$15.00 per 100; 6-in. pot size, \$25.00 per 100. 20 per cent discount for cash with order.

F. M. SOAR, LITTLE RIVER, FLA.

## POT-GROWN BOSTON FERNS.

Bostons, strong 2-in. .... \$ 5.00 per 100  
Bostons, strong 4-in., ready to ship 25.00 per 100  
No packing charges. Cash, please.THE LOCKYEAR FLORAL CO.,  
Evansville, Ind.

Ferns, Boston and Roosevelt, bench-grown, ready for 6-in., \$30.00 per 100; pot bound 5-in. ready for 6-in., Boston, Roosevelt and Whitmanil Compacta, \$35.00 per 100; 2½-in. ready for 3-in., \$4.00 per 100, 200 for \$7.00. Charles Whitton, York St. and Gray Ave., Utica, N. Y.

## 35,000 2½-IN. POT-GROWN FERNS.

Boston, Roosevelt, Teddy Jr., Verona, Wanamaker and Whitmanil, 5c each, \$45.00 per 1000. 4 per cent discount on cash orders.

CLOVER LEAF FLORAL CO.,  
Springfield, O.

## THIS IS EXTRA STRONG STOCK.

Ferns: Boston, heavy 4-in., \$25.00; 5-in. \$50.00; 6-in., \$75.00 per 100.  
Macawil, 4-in., \$35.00 per 100.

WINFIELD S. KIRCHER.

Cyclamen Specialist, Defiance, O.

Ferns: A limited number of very fine specimen Bostons and a few Piersonil, hanger grown for our retail trade, 7-in., \$1.25; 8-in., \$2.00 and 10-in., \$2.50 each. Ready for immediate sales. A bargain. 10 per cent off on dozen lots.

N. O. Caswell, Delavan, Ill.

## FERNS, BEST VARIETIES.

Dish Ferns, 6 best varieties, 2½-in. \$ 5.00 per 100  
Holly Ferns, 8-in. .... 10.00 per 100  
Wilsonil, 3-in. .... 10.00 per 100

JAMES D. HOOPER,

1401 Roane St., Richmond, Va.

## BOSTON FERNS.

Ready for delivery November 1.  
2-in., \$50.00 per 1000.W. C. SMITH WHOLESALE FLORAL CO.,  
1316 Pine St., St. Louis, Mo.BOSTON FERNS; FIRST-CLASS STOCK,  
5-in., 45c; 6-in., 65c each.  
Cash with order.W. O. SEIDEL ELMWOOD GREENHOUSES,  
30th and Elmwood, Erie, Pa.

Ferns for Fern dishes, best varieties only, 2½-in. pots, \$6.00 per 100, \$55.00 per 1000.

Pteris Tremula, strong plants, 3-in., \$10.00 per 100. Cash with order, please.

Frank Oechslein, 4911 W. Quincy St., Chicago, Ill.

## BOSTON FERNS, SELECT STOCK.

5-in. .... 60c each  
6-in. .... 90c each

THE PUEBLO FLORAL CO.,

523 N. Main St., Pueblo, Colo.

Ferns, Boston, Whitmanil and Elegantisima from bench, fine stock, ready for 4-in., 5-in. and 6-in. pots, as they run, special for 2 weeks, \$15.00 per 100. Cash. Must have the room.

Byer Bros., Chambersburg, Pa.

## BOSTON FERNS.

Strong and well rooted 2½-in.,  
\$6.00 per 100.ST. LOUIS WHOLESALE CUT FLOWER CO.,  
1406-08 Pine St., St. Louis, Mo.

Ferns, Boston and Whitmanil, 5-in., 50c, select, 60c; 6-in., 75c, select, 85c; 7-in. out of pots, \$1.25 each. Add 5 per cent for packing. These are all pot-grown ready for shift.

Joplin Greenhouses, 2004 Bird St., Joplin, Mo.

## FERNS.

Boston, Whitmanil, Macawil and Teddy Jr. bench and pot-grown, also potted runners. Write for prices.

THE LINDSAY CO., MINNEAPOLIS, MINN.

## POT-GROWN FERNS.

Wanamaker, Boston, Verona, Roosevelt, Teddy Jr., and Whitmanil, 2½-in., 5c each, \$45.00 per 1000. Cash, please. 4 per cent discount.

B. C. BLAKE, SPRINGFIELD, O.

## BOSTON FERNS.

Boston, 4-in. .... 25c each  
Boston, 5-in. .... 50c and 60c each  
Boston, 6-in. .... 75c each

CHARLES SHERWOOD, WATERLOO, IA.

Boston Ferns, pot-grown, strong plants from 2½-in., 3-in., 4-in. and 6-in. pots, 5c, 10c, 25c, 50c, 75c and \$1.00 each. Cash, please. See Carnation advertisement.

Wise Adkisson, Greenville, Tex.

Boston Ferns, A-1, 4-in., 25c; 5-in., 45c; 6-in., 55c each. Phone Kildare 5958. T. Fehrmann, 3744 N. Lamon Ave., near Grace St., Chicago, Ill.

## NOTICE!

"A few lines in The Review  
will polish your mail box."J. Dobbertin & Son,  
April 9, 1920. Rochester, N.Y.To be sure of attention  
for the issue dated  
Thursday, instructions  
forClassified Ads  
must reach The  
Review on or before  
the preceding  
MONDAYFerns, Boston, Teddy Jr., Dwarf Sword and  
Wanamaker, 3½-in., \$2.00 per doz., \$12.00 per  
100; fine to shift in 5-in. and 6-in., for fall and  
winter sales.

Oak Grove Greenhouse, Tuskegee, Ala.

## BOSTON FERNS.

Boston Ferns, 2½-in. .... \$ 5.00 per 100  
Strong runners ..... 2.00 per 100  
Strong, bench-grown for 6-in. .... 50.00 per 100

JOHN DIECKMANN, ELM GROVE, W. VA.

## BOSTON FERNS.

4-in. .... 25c, without pots, 20c each  
5-in. .... 40c, without pots, 35c each

J. V. LAVER,

704 State St., Erie, Pa.

Boston Ferns, strong bench-grown ready for  
5-in. and 6-in. pots, 25c and 35c each; strong run-  
ners, ready for 2½-in. pots, \$2.50 per 100.

Hart Floral &amp; Seed Co., Blackwell, Okla.

Boston Ferns, 2½-in., \$4.00 per 100; 3-in., 10c;  
4-in., 25c; 5-in., 35c each; Whitmanil, 4-in.,  
25c each.

Melvin D. Augspurger, Montpelier, Ind.

Ferns, Boston, Whitmanil and Verona from  
bench, ready for 4-in., 5-in. and 6-in. pots,  
\$25.00 per 100.

Henry Krueger, 602 Clark St., Toledo, O.

## BOSTON FERNS.

Boston, strong 4-in. .... \$3.00 per doz.  
Boston, strong 5-in. .... 50c each

GOSHEN FLORAL CO., GOSHEN, IND.

## CIBOTIUM SCHIEDEI.

9-in. tub, 4 to 4½ ft. spread, \$6.00 each.

JOSEPH HEACOCK CO.,

Growers, Wyncote, Pa.

Ferns, Verona and Whitmanil Compacta, pot-  
grown, very heavy, 5-in., 60c; select, 75c each;  
Whitmanil, 6-in., \$1.00 each.

Calla Cut Flower Co., Calla, O.

Boston Ferns, 500 pot-grown 4-in., also 100  
Verona 4-in., \$20.00 per 100. Cash, please.

Edgar Easterday, Nokomis, Ill.

Ferns: A quantity of Boston and Roosevelt  
out of 6-in. pots, ready for shift, 60c each. Cash,  
please.

Smouse Bros., Mt. Pleasant, Ia.

Boston Ferns, pot-grown, 4-in., ready for  
5-in., 25c each. Cash, please.

Chas. O. Walker, 1227 Logan Ave., Danville, Ill.

Table Ferns, leading varieties, strong 2½-in.,  
\$5.00 per 100, \$40.00 per 1000.

Evenden Bros. Co., Williamsport, Pa.

## BOSTON FERNS.

2½-inch, \$6.00 per 100.

HOLTON &amp; HUNKEL CO., MILWAUKEE, WIS.

Ferns: See our special offer in our display  
advertisement in this issue.

Matthewson's, Sheboygan, Wis.

Boston Ferns, strong, bushy, pot-grown, 5-in.,  
50c; 6-in., 75c; 10-in., \$1.50 each. Cash.

Zumbrota Greenhouses, Zumbrota, Minn.

Fern Whitmanil, to close out, 2½-in., \$4.00  
per 100.

Henry Krueger, 602 Clark St., Toledo, O.

Holly Ferns, 150 4-in., 15c each. Cash, please.

O. F. Searles, Box 288, Nashua, N. H.

Boston Ferns, 4-in., 20c; 3-in., 10c; 2½-in.,  
5c each. Cash.

E. G. Goltz, Bellevue, O.

Boston Ferns, strong 6-in., 50c; 7-in., 75c.  
No charge for packing.

Otto P. Krueger, Toledo, O.

Boston Ferns, choice stock, 6-in., \$75.00 per  
100. Add 5 per cent for packing charges.

C. H. Frey, Lincoln, Neb.

Table Ferns, standard varieties, 2½-in., fine  
plants, \$5.00 per 100.

Henry Smith Floral Co., Grand Rapids, Mich.

Boston Ferns, 2½-in., 6c; 6-in., 75c; 7-in.,  
\$1.00 each. Add 5 per cent for packing. Cash,  
please. H. W. Allersma, Grand Rapids, Mich.Boston Ferns, bench-grown, strong 4-in. and  
5-in., \$25.00 per 100. Cash. O. P. Bethards,  
816 Mulberry St., Springfield, O.Ferns, Scottil and Teddy Jr., strong 4-in.,  
\$35.00 per 100. Boxes and packing free.

Evenden Bros. Co., Williamsport, Pa.

Dish Ferns, 8 varieties, good and bushy, 2½-  
in. pots, \$6.00 per 100. St. Louis Wholesale  
Cut Flower Co. 1406-08 Pine St., St. Louis, Mo.

Fernery Ferns, 2½-in., \$6.00 per 100.

Holton &amp; Hunkel Co., Milwaukee, Wis.

Hardy Ferns. Illustrated descriptive list  
mailed. Ludvig Mosbaek, Ferndale, Askov, Minn.

## FICUS

## FICUS ELASTICA, RUBBERS.

Splendid 4-in. plants 12 to 18 inches high.  
Thoroughly well established stock ready for  
shifting on, 50c each. Prompt shipment. No  
packing charges. Cash with order.

H. W. BUCKBEE, ROCKFORD, ILL.

## FICUS ELASTICA, RUBBERS.

8 to 10 inches ..... 18c  
15 inches ..... 25c  
18 inches ..... 35c

P. KAUL &amp; SON,

633 Cherokee St., New Orleans, La.

## RUBBER PLANTS.

Fine 5-in. stock, 12 to 15 inches high,  
\$9.00 per doz.

C. C. POLLWORTH CO.,

City Hall Square, Milwaukee, Wis.

Ficus Elastica, 12 to 15 ins. high, 25c each; 18  
to 24 ins. high, 35c each. Cash with order.

M. Cook's Son, New Orleans, La.

## FICUS ELASTICA.

5-in., 75c; 6-in., \$1.00 each.

GULLETT &amp; SONS, LINCOLN, ILL.

Ficus Elastica, Rubber, 12 to 15 ins. high,  
4-in., 50c each, \$5.00 per doz.

Oak Grove Greenhouse, Tuskegee, Ala.

Ficus, strong 8-in. plants, \$32.50 per 100.

S. S. Skidelsky &amp; Co., 50 Park Place, New York.

Rubber plants, 5-in., 75c each.

Holton &amp; Hunkel Co., Milwaukee, Wis.

## FORGET-ME-NOTS

## J. SYLVESTER.

Oconto, Wis.

## FORGET-ME-NOTS.

True blue, winter-flowering,  
A. No. 1 stock ready for shift,

3-in., 6c each.

Cash, please.

## FORGET-ME-NOT.

Myosotis Palustris Semperflorens, everblooming  
Forget-me-not, in strong field-grown plants,  
\$7.00 per 100, \$60.00 per 1000.

WELLER NURSERIES CO., INC.,

Holland, Mich.

## FORGET-ME-NOTS.

Barker's True winter-flowering Forget-me-nots,  
ready for shipment; 2½-in., \$6.00 per 100, \$55.00  
per 1000. Cash with order.

JOHN M. BARKER,

P. O. Box 225, Morristown, N. J.

## FORGET-ME-NOTS.

True winter-flowering, 2½-in. pots,  
\$4.00 per 100.

THE IMLAY CO., ZANESVILLE, O.

## FORGET-ME-NOTS.

True winter-flowering, 2-in., \$4.50 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

Forget-me-nots, winter-flowering, strong, 2½-  
in., \$6.00 per 100, \$50.00 per 1000.

S. S. Skidelsky &amp; Co., 50 Park Place, New York.

Forget-me-nots, best winter-flowering variety  
from 2½-in. pots, \$5.00 per 100.

F. E. Blake, Marion, O.

Forget-me-not Alpestris Victoria, hardy dwarf,  
blue; strong plants, \$4.00 per 1000. Cash.

Brill Celery Gardens, Kalamazoo, Mich.

Forget-me-nots, best winter bloomer, 2½-in.,  
\$6.00 per 100.

Baur Floral Co., Erie, Pa.

## FREESIAS

## FREESIAS, FINE PLUMP BULBS.

½-in. to ¾-in. .... \$6.00 per 1000  
¾-in. to 1-in. .... 9.00 per 1000

Cash.

## HECKENKAMP,

Quincy's Leading Florist, Quincy, Ill.

## FREESIA PURITY.

¾-in. to 1-in. .... \$6.00 per 1000

HARTJE &amp; ELDER,

Route E, Box 74, Indianapolis, Ind.

## FREESIA PURITY BULBS.

Fresh, plump bulbs, true Fischer's Purity and of heavy-flowering, strong-stemmed type. Satisfaction guaranteed.

7/16-in. to 1/2-in. .... \$ 5.00 per 1000  
1/2-in. to 3/4-in. .... 8.00 per 1000  
3/4-in. to 1-in. .... 14.00 per 1000  
1-in. and up. .... 22.00 per 1000

## SEVIN-VINCENT CO.,

Wholesale Growers,  
512 Washington St., San Francisco, Cal.

## FUCHSIAS

Fuchsias in the following varieties: Black Prince, Phenomenal, Lord Byron, Marchioness and Mme. Vander Struse, strong 2 1/2-in., \$5.50 per 100, \$50.00 per 1000. Harold W. McGregor, 2029 Elmwood Ave., Springfield, O.

Fuchsias, 6 named varieties, 20,000 2 1/2-in., \$5.00 per 100, \$45.00 per 1000.  
George O. Overholser, Springfield, O.

Fuchsias, assorted 2-in., \$3.00 per 100. Cash.  
Byer Bros., Chambersburg, Pa.

## GENISTAS

## GENISTA RACEMOSA.

Well trimmed  
4-in., \$20.00 per 100.

THE STORRS & HARRISON CO.,  
Painesville, O.

## GERANIUMS

## GERANIUMS.

## ROOTED CUTTINGS.

## NOVEMBER DELIVERY.

Ricard ..... \$30.00 per 1000  
Poitevine ..... 30.00 per 1000  
This stock is guaranteed to be first class, grown under the most favorable conditions, free from insects and disease and true to name.

We are confident these cuttings will please you, because they are short, stocky and well rooted. We will return your money if you are not satisfied.

All orders accompanied by cash will be shipped prepaid. Order now for immediate and future deliveries.

J. N. SPANABEL & SONS,  
Columbiana, O.

## GERANIUMS, WHILE THEY LAST.

Beaute Poitevine,  
3-in. .... \$7.00 per 100, \$60.00 per 1000  
2 1/2-in. .... 8.00 per 100, 55.00 per 1000  
2-in. .... 5.50 per 100, 45.00 per 1000  
Jean Vland, Mme. Jaulin, S. A. Nutt, 3-in., \$6.00 per 100, \$50.00 per 1000.

## CUTTINGS.

Beaute Poitevine, Scarlet Bedder, Jean Vland, \$3.50 per 100, \$30.00 per 1000.  
S. A. Nutt, Mme. Jaulin, \$3.00 per 100, \$25.00 per 1000.

We grow Geraniums for wholesale only, nothing else.

Cash with order.

HUDSON GREENHOUSE, HUDSON, MICH.

## GERANIUM ROOTED CUTTINGS.

	Per 100	Per 1000
S. A. Nutt.....	\$2.00	\$18.00
Buchner.....	2.00	18.00
Scarlet Bedder.....	2.00	20.00
Barney.....	2.25	22.00
Jean Oberle.....	2.25	22.00
Gloire de France.....	2.25	22.00
Poitevine.....	2.75	25.00
Improved Poitevine.....	2.75	25.00
Ricard.....	3.00	30.00

Out of 2-in.: Nutt, Buchner and Scarlet Bedder, \$30.00 per 1000; Ricard and Poitevine, \$40.00 per 1000; other varieties of the above, \$35.00 per 1000. Cash with order.

JOHN L. GUGINO,

89 Risley St., Fredonia, N. Y.

## GERANIUM ROOTED CUTTINGS.

	Per 100	Per 1000
S. A. Nutt.....	\$25.00	\$250.00
Buchner, white.....	25.00	250.00
Jean Oberle.....	30.00	300.00
Berthe de Presilly.....	30.00	300.00
Edmond Blanc.....	30.00	300.00
Jean Vland.....	30.00	300.00
Scarlet Bedder.....	30.00	300.00
E. G. Hill.....	35.00	350.00
Ricard.....	35.00	350.00

Cash with order.

CHERRY PARK GARDENS,  
Fredonia, N. Y.

## GERANIUMS, ROOTED CUTTINGS.

October and later delivery.  
These must please you.

	Per 1000
S. A. Nutt.....	\$25.00
Mme. Buchner.....	25.00
American Beauty.....	30.00
Beaute Poitevine.....	30.00
Jean Vland.....	30.00

WESTWOOD FLOWER & PLANT CO.,

Lynam St. near Hoover Ave., Dayton, O.

## GERANIUMS.

Well rooted cuttings.

Ricard, Poitevine, Scarlet Bedder and Anna Brown, double pink,

\$30.00 per 1000.

S. A. Nutt,

\$25.00 per 1000.

Cash with order.

PETER BROWN, LANCASTER, PA.

## GERANIUMS, ROOTED CUTTINGS.

Grant, Doyle, Crampel, Oberle, Lawrence, De Layre, Jacquerie, Vland, Hill, Jean Violette, American Beauty, Scarlet Bedder, Buchner, Hartman, Pamela, Maryland, Nutt, Emile David, Mme. Landry, Sallerol, Rose, Ivies, double pink, red, lavender, white.

\$2.50 per 100, \$20.00 per 1000.

Michell, Castellane, Poitevine, Ricard, Flat,

\$2.75 per 100, \$25.00 per 1000. Cash.

THERESEAN PLANT CO., GARDENA, CAL.

## GERANIUM STOCK PLANTS.

For quick cash sale.

S. A. Nutt, 4-in.,

\$10.00 per 100.

Fine for propagating purpose.

HILLVIEW GREENHOUSE CO.,  
La Crosse, Wis.

## GERANIUMS READY NOW.

	Per 100	Per 1000
S. A. Nutt, Buchner, rooted cuttings.....	\$3.00	\$25.00
Ricard, Poitevine, rooted cuttings.....	4.00	35.00
S. A. Nutt, Buchner, 2 1/2-in. pots.....	6.00	55.00
Ricard, Poitevine, 2 1/2-in. pots.....	7.00	65.00
Montmort, Lawrence, 2 1/2-in. pots.....	7.00	65.00

For other varieties ask for list.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

J. SYLVESTER,

Oconto, Wis.

## GERANIUMS.

All varieties, A No. 1 stock,  
2 1/2-in. ready for shift, 4c.  
Cash, please.

## GERANIUMS, STRONG 2-IN.

Ricard, Ruby and Abbie Schaeffer, two good red varieties, \$5.00 per 100, \$45.00 per 1000; Ivy Geranium Ryeroff's Surprise, 2-in., \$4.00 per 100; Ivy Geraniums, mixed, 2-in., \$3.50 per 100; Scented Geraniums, Rose and Skeleton, \$3.00 per 100. Cash.

JACOBS BROS., PEORIA, ILL.

## GERANIUMS.

	Per 100	Per 1000
Poitevine, extra strong 2 1/2-in.....	\$6.00	\$55.00
White Madonna, best white.....	5.50	50.00
Barney.....	5.50	50.00
Presilly.....	5.50	50.00

SCHMIDT & MEINE,

3121 Market St., Youngstown, O.

## GERANIUMS.

Nutt, Ricard, Poitevine,  
Buchner, Vland and Montmort;  
from 2-in. pots,  
\$3.50 per 100, \$35.00 per 1000.

Packed to reach you safe anywhere.

ELMER RAWLINGS,

Wholesale Grower, Allegany, N. Y.

## ROOTED GERANIUM CUTTINGS.

## NOVEMBER DELIVERY.

	Per 100	Per 1000
S. A. Nutt.....	\$25.00	\$250.00
Semi-Double Grant.....	25.00	250.00
Mme. Buchner, double white.....	25.00	250.00
Beaute Poitevine.....	35.00	350.00
Alphonse Ricard.....	35.00	350.00

W. T. BUCKLEY CO., SPRINGFIELD, ILL.

## 2-IN.—GERANIUMS—2-IN.

S. A. Nutt and John Doyle at present, other varieties later,  
\$3.50 per 100.

As testified by our customers, we use good soil and our plants start at once to grow.

C. G. LOCKE, ARKPORT, N. Y.

## ROOTED CUTTINGS.

S. A. Nutt and Buchner, \$25.00 per 1000;  
Ricard, Scarlet Bedder, Castellane,  
Vland and John Doyle,  
\$30.00 per 1000.

Cash with order.

FRED W. RITCHY, LANCASTER, PA.

## STRONG ROOTED CUTTINGS

For early November delivery.  
S. A. Nutt..... \$3.00 per 100, \$25.00 per 1000  
Poitevine ..... 3.50 per 100, 30.00 per 1000

Cash with order.

## THE FLOWER SHOP, HOOPESTON, ILL.

## GERANIUMS, ROOTED CUTTINGS.

300 Poitevine, \$3.50 per 100;  
1000 S. A. Nutt, \$20.00 per 1000,  
or the lot for \$30.00. Cash.

POINT GRATIOT GREENHOUSES,

Dunkirk, N. Y.

Geraniums, Buchner, Nutt, Presilly, John Doyle and Hill, 2 1/2-in., \$5.00 per 100; Ricard, Poitevine and Michell, 2 1/2-in., \$5.50 per 100; Ricard, Poitevine and Michell, rooted cuttings, \$30.00, others, \$25.00 per 1000. Cash.

Port Allegany Greenhouses, Port Allegany, Pa.

## S. A. NUTT GERANIUMS.

	Per 100	Per 1000
S. A. Nutt, 3-in. ....	\$6.50	\$65.00
S. A. Nutt, 2 1/2-in. ....	4.50	45.00
S. A. Nutt, 2-in. ....	3.50	35.00

Packing free for cash.

E. D. SANOR, MOULTRIE, O.

## GERANIUM ROOTED CUTTINGS.

	Per 100	Per 1000
S. A. Nutt.....	\$2.00	\$20.00
Buchner and Mixed Pink.....	2.00	20.00
Geraniums, 2 1/2-in. or 3-in. ....	3.50	35.00

D. HALL, KENNARD, NEB.

Geraniums, S. A. Nutt and Scarlet Bedder, strong plants, 4-in. pots, \$10.00 per 100. Cash.  
Zumbrota Greenhouses, Zumbrota, Minn.

## GERANIUM ROOTED CUTTINGS.

## OCTOBER AND NOVEMBER DELIVERIES.

S. A. Nutt and Buchner..... \$25.00 per 1000  
Ricard and Poitevine ..... 32.50 per 1000

ALBERT M. HERR,

R. F. D. No. 8, Lancaster, Pa.

Geraniums, Nutt, La Favorite, Vland, and Ricard, 2-in., \$4.50 per 100; Nutt, 3-in., \$6.50 per 100; Nutt and Buchner, 4-in., \$15.00 per 100. Rooted cuttings of Nutt, Ricard, Poitevine, Perkins and Vland, ready now, \$3.50 per 100.  
B. O. Johnson, Sterling, Colo.

Geraniums, S. A. Nutt, rooted cuttings, \$20.00 per 1000; extra heavy stock plants, top cuttings off, now a short second growth at nearly every joint, \$10.00 per 100.  
Wm. A. Murdoch, Titusville, Pa.

Geraniums, S. A. Nutt, rooted cuttings, \$25.00 per 1000; Poitevine, \$30.00 per 1000; S. A. Nutt, 2 1/2-in. fine stock, \$40.00 per 1000. Ready now.  
Wm. H. Minekime, R. F. D. No. 1, Hamburg, N. Y.

## GERANIUMS, 2000 4-IN.

Nutt, Grant, Beauty, Barney, Ricard, Vland and Buchner, in bud and bloom, fine A No. 1 stock, \$16.00 per 100, \$150.00 per 1000. 5 per cent packing charges.

## IOLA GREENHOUSE, IOLA, KAN.

Geraniums, strong 2 1/2-in.; 250 Vland, 350 Pfister, 200 Ricard, 20 Double Grant, 200 S. A. Nutt, 200 La Favorite, \$5.00 per 100, the lot for \$63.00. No charge for packing. Cash, please.  
Goshen Floral Co., Goshen, Ind.

Geraniums, Nutt and Buchner, rooted cuttings, \$17.00 per 1000; Vland and Castellane, \$20.00 per 1000; Poitevine and Ricard, \$25.00 per 1000; Poitevine, 2 1/2-in., \$5.00 per 100.  
R. Sellers, Alliance, O.

## GERANIUMS.

	Per 100	Per 1000
4-in. ....	\$15.00	\$150.00
3-in. ....	8.00	80.00
2-in. ....	35.00	350.00

F. H. PARKER, FT. SCOTT, KAN.

Geraniums, Poitevine, Ricard, Helen Michell, rooted cuttings, \$3.00 per 100; S. A. Nutt, Scarlet, Buchner, rooted cuttings, \$2.00 per 100.

Quaker Hill Greenhouses, Sebring, O.

Ivy Geranium Charles Turner, double pink, strong 2 1/2-in., \$5.00 per 100, \$45.00 per 1000. Harold W. McGregor, 2029 Elmwood Ave., Springfield, O.

Geranium S. A. Nutt, rooted cuttings, \$2.00 per 100; a few hundred Ricard and Poitevine, rooted cuttings, \$3.00 per 100. Cash.  
E. G. Golts, Bellevue, O.

Geraniums, S. A. Nutt, Thomas Meehan, Rosalia and Double White, strong 2 1/2-in., \$4.00 per 100, \$35.00 per 1000.

Evenden Bros., Williamsport, Pa.

Geraniums, S. A. Nutt, 2 1/2-in., \$5.00 per 100; Poitevine and Mme. Landry, 2 1/2-in., \$6.00 per 100, \$55.00 per 1000.

E. C. Basinger, Columbiana, O.

Geranium S. A. Nutt, 2-in., ready for shift, \$3.50 per 100.

Gorton & Story, Florists, Norwich, N. Y.

Geraniums, 5000 Buchner, rooted cuttings, \$25.00 per 1000. Cash with order.  
R. H. Workman, Loudonville, O.

Geranium Mme. Sallerol, rooted cuttings, \$1.50 per 100.

Melvin D. Augspurger, Montpelier, Ind.

Geranium S. A. Nutt, rooted cuttings, \$2.75 per 100, \$25.00 per 1000. Cash.

Anderson's Greenhouses, Cannon Falls, Minn.

Saxifraga or Strawberry Geranium, 2 1/2-in., \$3.00 per 100; 3-in., \$4.00 per 100. No charge for packing. Montgomery Gardens, Sac City, Ia.

Geranium S. A. Nutt, strong rooted cuttings, \$2.00 per 100. James O. Jacobs, Irwin, Pa.

## GERBERAS

## GERBERA JAMESONII HYBRIDS.

Of this magnificent Transvaal Daisy, I am offering this fall a fine lot of field-grown plants in many colors.  
\$35.00 and \$50.00 per 100 according to size,  
25 at 100 rate.

O. FEHRLIN, CITRONELLE, ALA.

## GINSENG

## BIG PROFITS

Growing Ginseng.

We can supply

roots and seeds

that always grow.

Established 1870.

WM. RENNIE CO., LTD.,

Cor. Adelaide and Jarvis Sts., Toronto, Can.

## GINSENG SEED.

1921 crop; all from wild mountain Ginseng; plant any time this winter, 100 seeds, \$2.00; 1000 seeds, \$16.00.

W. M. WOODRUFF'S SON & CO.,

Lowgap, N. C.

## GLADIOLI

## GLADIOLI.

America, Golden Measure, Mrs. Dr. Norton, Pendleton, Peace, Panama, War, Schwaben and others; all sizes and bulblets at prices that are right.

HUMPHREY'S FLOWER GARDENS,

Pataskala, O.



## GLADIOLI—Continued

## IOWA GROWN GLADIOLUS BULBS.

Northern grown Gladiolus bulbs, true to name. We offer the following Iowa grown Gladiolus bulbs for fall delivery at these extremely low prices in order to close them out quickly. Terms: Cash with order or C. O. D. shipment. Sold F. O. B. Nora Springs, Iowa. No charge made for boxing.

Quantity and variety	Inches	Per 1000
100,000 America	1 to 1 1/4	\$ 7.50
100,000 America	3/4 to 1	5.50
50,000 America	1/2 to 3/4	4.00
100,000 America	under 1/2	3.00
20,000 Mrs. Francis King	1 to 1 1/4	8.00
10,000 Mrs. Francis King	3/4 to 1	6.00
5,000 Mrs. Frank Pendleton	1 to 1 1/4	20.00
5,000 Mrs. Frank Pendleton	3/4 to 1	15.00
5,000 Mrs. Frank Pendleton	1/2 to 3/4	10.00
10,000 Mrs. Frank Pendleton	under 1/2	7.00
1,000 Goliath	1 to 1 1/4	30.00
2,000 Goliath	3/4 to 1	24.00
3,000 Goliath	1/2 to 3/4	18.00
5,000 Goliath	under 1/2	12.00
1,000 Prince of Wales	1 1/2-in. up	50.00
2,000 Prince of Wales	1 1/4 to 1 1/2	40.00
2,000 Prince of Wales	1 to 1 1/4	30.00
2,000 Prince of Wales	3/4 to 1	24.00
2,000 Prince of Wales	1/2 to 3/4	20.00
500 Evelyn Kirtland	1 1/4 to 1 1/2	60.00
500 Evelyn Kirtland	1 to 1 1/4	50.00
500 Evelyn Kirtland	3/4 to 1	40.00
1,000 Evelyn Kirtland	1/2 to 3/4	30.00
10,000 Evelyn Kirtland	under 1/2	20.00
1,000 Attraction	1 1/4 to 1 1/2	30.00
1,000 Attraction	1 to 1 1/4	20.00
1,000 Attraction	3/4 to 1	15.00
2,000 Ida Van	1 1/2-in. up	20.00
3,000 Ida Van	1 1/4 to 1 1/2	16.00
5,000 Ida Van	1 to 1 1/4	12.00
5,000 Ida Van	3/4 to 1	9.00
5,000 Ida Van	1/2 to 3/4	6.00
2,000 Empress of India	1 to 1 1/4	20.00
2,000 Empress of India	3/4 to 1	15.00
5,000 Empress of India	1/2 to 3/4	10.00
5,000 Empress of India	under 1/2	7.00
2,000 Niagara	1 to 1 1/4	20.00
3,000 Niagara	3/4 to 1	16.00
3,000 Niagara	1/2 to 3/4	12.00
5,000 Niagara	under 1/2	8.00
1,000 War	1 to 1 1/4	20.00
1,000 War	3/4 to 1	16.00
2,000 War	1/2 to 3/4	12.00
5,000 War	under 1/2	9.00
2,000 Schwaben	1 to 1 1/4	20.00
3,000 Schwaben	3/4 to 1	16.00
5,000 Schwaben	1/2 to 3/4	12.00
10,000 Schwaben	under 1/2	8.00
2,000 Mrs. Watt	1 to 1 1/4	16.00
3,000 Mrs. Watt	3/4 to 1	12.00
5,000 Mrs. Watt	1/2 to 3/4	9.00
5,000 Mrs. Watt	under 1/2	6.00
10,000 Blue Hybrids	1 to 1 1/4	12.00
10,000 Blue Hybrids	3/4 to 1	8.00
10,000 Blue Hybrids	1/2 to 3/4	5.00
10,000 Blue Hybrids	under 1/2	3.50
500 Gretchen Zang	1 1/2-in. up	50.00
500 Gretchen Zang	1 1/4 to 1 1/2	40.00
1,000 Gretchen Zang	1 to 1 1/4	30.00
2,000 Gretchen Zang	3/4 to 1	20.00
2,000 Gretchen Zang	1/2 to 3/4	16.00
2,000 Gretchen Zang	under 1/2	12.00
20,000 Mixed	1 to 1 1/4	7.00
50,000 Mixed	3/4 to 1	5.00
50,000 Mixed	1/2 to 3/4	3.50
50,000 Mixed	under 1/2	2.50
5,000 Independence	1/2 to 3/4	4.00
50,000 Independence	under 1/2	3.00
1,000 Rouge Torch	1 to 1 1/4	20.00
2,000 Rouge Torch	3/4 to 1	16.00
2,000 Rouge Torch	1/2 to 3/4	12.00
3,000 The King	1 1/2-in. up	30.00
3,000 The King	1 1/4 to 1 1/2	24.00
5,000 The King	1 to 1 1/4	20.00
5,000 The King	3/4 to 1	16.00
5,000 The King	1/2 to 3/4	12.00
1,000 Blackhawk	1 1/4 to 1 1/2	16.00
5,000 Blackhawk	1 to 1 1/4	12.00
5,000 Blackhawk	3/4 to 1	8.00
5,000 Blackhawk	1/2 to 3/4	5.00
2,000 Meadowvale	1 1/4 to 1 1/2	12.00
10,000 Meadowvale	1 to 1 1/4	8.00
10,000 Meadowvale	3/4 to 1	5.00
10,000 Meadowvale	1/2 to 3/4	3.50
5,000 Crackerjack	1 1/4 to 1 1/2	10.00
5,000 Crackerjack	1 to 1 1/4	7.00
5,000 Crackerjack	3/4 to 1	5.00
5,000 Crackerjack	1/2 to 3/4	3.50
500 Princepine	1 1/4 to 1 1/2	20.00
2,000 Princepine	1 to 1 1/4	16.00
2,000 Princepine	3/4 to 1	12.00
2,000 Princepine	1/2 to 3/4	8.00
5,000 Princepine	1 to 1 1/4	20.00
5,000 Princepine	3/4 to 1	15.00
3,000 Summer	1 1/2-in. up	24.00
5,000 Summer	1 1/4 to 1 1/2	20.00
5,000 Summer	1 to 1 1/4	16.00
5,000 Summer	3/4 to 1	12.00
5,000 Summer	1/2 to 3/4	8.00
2,000 President Taft	1 1/2-in. up	18.00
5,000 President Taft	1 1/4 to 1 1/2	14.00
5,000 President Taft	1 to 1 1/4	10.00
5,000 President Taft	3/4 to 1	7.00
5,000 President Taft	1/2 to 3/4	5.00
20,000 Primulinus Hybrids	1 to 1 1/4	9.00
20,000 Primulinus Hybrids	3/4 to 1	6.00
20,000 Primulinus Hybrids	1/2 to 3/4	4.00
10,000 Wine King	1 to 1 1/4	10.00
10,000 Wine King	3/4 to 1	7.00
10,000 Wine King	1/2 to 3/4	5.00
1,000 Candidum	1 to 1 1/4	12.00
3,000 Candidum	3/4 to 1	9.00
3,000 Candidum	1/2 to 3/4	6.00
20,000 Chicago White	1 to 1 1/4	12.00
20,000 Chicago White	3/4 to 1	8.00

(Continued in next column.)

(Concluded from preceding column.)

20,000 Chicago White	1/2 to 3/4	6.00
50,000 Chicago White	under 1/2	\$ 4.00
5,000 Panama	1 to 1 1/4	16.00
5,000 Panama	3/4 to 1	12.00
5,000 Panama	1/2 to 3/4	8.00
5,000 Panama	under 1/2	5.00
2,000 Crystal White	1 1/2-in. up	20.00
5,000 Crystal White	1 1/4 to 1 1/2	16.00
5,000 Crystal White	1 to 1 1/4	12.00
5,000 Crystal White	3/4 to 1	9.00
5,000 Crystal White	1/2 to 3/4	6.00
5,000 Halley	1 to 1 1/4	10.00
5,000 Halley	3/4 to 1	7.00
5,000 Halley	1/2 to 3/4	5.00
200 Mary Stearns Burke	1 1/2-in. up	140.00
200 Mary Stearns Burke	1 1/4 to 1 1/2	120.00
2,000 Yellow Hammer	1 1/2-in. up	24.00
3,000 Yellow Hammer	1 1/4 to 1 1/2	20.00
3,000 Yellow Hammer	1 to 1 1/4	16.00
2,000 Yellow Hammer	3/4 to 1	12.00
5,000 Yellow Hammer	1/2 to 3/4	9.00
10,000 Yellow Hammer	under 1/2	6.00
1,000 Mary Fennell	1 1/2-in. up	50.00
2,000 Mary Fennell	1 1/4 to 1 1/2	40.00
3,000 Mary Fennell	1 to 1 1/4	30.00
5,000 Mary Fennell	3/4 to 1	24.00
5,000 Mary Fennell	1/2 to 3/4	20.00
5,000 Mary Fennell	under 1/2	14.00
2,000 Dawn (Tracy's)	1 1/2-in. up	40.00
2,000 Dawn (Tracy's)	1 1/4 to 1 1/2	32.00
2,000 Dawn (Tracy's)	1 to 1 1/4	24.00
2,000 Dawn (Tracy's)	3/4 to 1	18.00
2,000 Dawn (Tracy's)	1/2 to 3/4	12.00
5,000 Dawn (Tracy's)	under 1/2	9.00
200 Queen of Whites	1 1/2-in. up	60.00
200 Queen of Whites	1 1/4 to 1 1/2	50.00
2,000 Lily Lehman	1 to 1 1/4	20.00
3,000 Lily Lehman	3/4 to 1	15.00
200 Louise	1 1/2-in. up	300.00
300 Louise	1 1/4 to 1 1/2	240.00
200 Louise	1 to 1 1/4	180.00
200 Louise	3/4 to 1	140.00
200 Louise	1/2 to 3/4	100.00

## GLADIOLUS BULBLETS.

	Per bu.
10 Bu. America	\$18.00
3 Bu. Primulinus Hybrids	16.00
10 Bu. Mixed	10.00
2 Bu. Blackhawk	20.00
2 Bu. Blue Hybrids	20.00
5 Bu. Chicago White	25.00
2 Bu. Crackerjack	16.00
2 Bu. Ida Van	25.00
2 Bu. Meadowvale	16.00

## GLADIOLUS BULBLETS.

	Per qt.
5 Qts. Candidum	\$1.50
10 Qts. Crystal White	4.00
20 Qts. Dawn (Tracy's)	4.00
20 Qts. Empress of India	3.00
5 Qts. Goliath	8.00
20 Qts. Halley	1.50
5 Qts. Loveliness	8.00
20 Qts. Mrs. Francis King	1.00
20 Qts. Mrs. Frank Pendleton	3.50
20 Qts. Mrs. Watt	4.00
10 Qts. Niagara	4.00
20 Qts. Panama	3.00
10 Qts. Princeps	4.00
10 Qts. Princepine	3.50
10 Qts. President Taft	1.50
20 Qts. The King	4.00
20 Qts. Summer	4.00
20 Qts. Mary Fennell	5.00

## GLADIOLUS BULBLETS.

	Per 1000
10,000 Anna Eberius	\$15.00
10,000 Evelyn Kirtland	6.00
10,000 Prince of Wales	5.00
5,000 Thos. T. Kent	20.00
2,000 Mary Stearns Burke	25.00
5,000 Byron L. Smith	25.00
5,000 Flora	20.00
5,000 Louise	20.00
10,000 Gretchen Zang	4.00
10,000 Bertrex	4.00

## MAPLE HILL NURSERY.

Chas. J. Siemer, Prop., Nora Springs, Ia.

## GLADIOLUS BULBS FOR EARLY FORCING.

	Per 100	Per 1000
America, 1 1/2-in. and up	\$3.00	\$25.00
America, 1 1/4-in. and up	2.75	21.00
Augusta, 1 1/2-in. and up	4.00	35.00
Augusta, 1 1/4-in. and up	3.50	30.00
Baron Hulot, 1 1/2-in. and up	8.00	75.00
Baron Hulot, 1 1/4-in. and up	7.00	65.00
Brenchleyensis, 1 1/2-in. and up	3.50	30.00
Brenchleyensis, 1 1/4-in. and up	3.00	25.00
Chicago White, 1 1/2-in. and up	4.50	38.00
Chicago White, 1 1/4-in. and up	3.75	30.00
Halley, 1 1/2-in. and up	4.50	35.00
Halley, 1 1/4-in. and up	4.00	28.00
Mrs. F. King, 1 1/2-in. and up	3.50	25.00
Mrs. F. King, 1 1/4-in. and up	3.00	22.00
Mrs. F. Pendleton, 1 1/2-in. and up	6.50	55.00
Peace, 1 1/2-in. and up	5.00	45.00
Peace, 1 1/4-in. and up	4.00	35.00
Schwaben, 1 1/2-in. and up	5.00	45.00
Schwaben, 1 1/4-in. and up	4.50	40.00

## ASK FOR FULL LIST OF ALL VARIETIES.

ROMAN J. IRWIN.

43 W. 18th St., New York, N. Y.

## 1200 GLADIOLUS CRACKERJACK.

1-inch to 1 1/2-inch, \$15.00 per 1000 while they last.

KALISCH BROS. CO., Clayton, Mo.

R. R. No. 2, St. Louis Co., Clayton, Mo.

Gladioli, 100,000 Halley, 50,000 Panama, 50,000 other named varieties at prices to move them. Let me know how many you can use. George Lawler, Gardenville, Tacoma, Wash.

## ALL MY CUSTOMERS WHO HAVE RECEIVED

## MY "HIGH MERIT LIST" OF BULBS

Please note: Since sending out my bulb list, we have dug Gladiolus Le Marechal Foch (5000 of them) and the bulblet increase was greater than my wildest expectations or that I believed possible a month ago.

From examination made of them I am going to give my customers the benefit of this by reducing the bulblets to \$1.25 per 100, \$10.00 per 1000, \$45.00 per 5000 and \$80.00 for 10,000. 250 at 1000 rate; and will give absolutely free with every 500 bulblets ordered one large plump first size bulb for trial.

Foch has the greatest commercial possibilities of any Gladiolus ever introduced. Get your start now. They won't last long. I have 3500 customers. Enough said.

Foch is the strongest bulblet germinator I have ever grown.

RAYMOND M. CHAMPE,

Grower, Walled Lake, Mich.

## GLADIOLUS "1910 ROSE."

A coming cut flower variety; bright attractive rose color with a white line on lower petals; nice straight spike with many blooms open at once; does not burn or blister in the hottest sun; a strong grower; rapid propagator and extra fine forcer; as early as Halley or Chicago White. What more do you want?

1st size, 1 1/2-in. and up.....\$40.00 per 1000  
2d size, 1 1/4 to 1 1/2-in.....35.00 per 1000  
3d size, 1 to 1 1/4-in.....30.00 per 1000  
4th size, 3/4 to 1-in.....25.00 per 1000  
5th size, 1/2 to 3/4-in.....20.00 per 1000  
6th size, under 1/2-in.....15.00 per 1000

Booking orders now for November shipment.

THE PFEIFFER NURSERY, WINONA, MINN.

## WHOLESALE PRICES ON

## AUSTIN'S "BIG FOUR."

Evelyn Kirtland—Herada,  
Bertrex—Gretchen Zang  
and

## SEVEN ADDITIONAL

## AUSTIN ORIGINATIONS.

Never have we had finer stock  
of these magnificent creations.  
Your name gets descriptive list.

A. H. AUSTIN CO., WAYLAND, O.

## GLADIOLUS BULBLETS.

Chris	\$ 3.00
Flora	10.00
L'Immaculee	8.00
Le Marechal Foch	12.00
Miss Edith Cavell	15.00
Prince of Wales	2.00
White Giant	15.00

The above prices are per 1000. Cash with order.

We also have bulblets of most of the standard varieties. Write for prices, stating quantity and varieties wanted.

J. E. FARNSWORTH, LANCASTER, MASS.

## GLADIOLUS BULBS

## OF EXCELLENT QUALITY.

	Per 1000	No. 1	No. 2	No. 3
America	\$28.00	\$22.50	\$18.00	
Empress of India	45.00	38.00	30.00	
Halley	35.00	28.00	22.00	
Ida Van	35.00	28.00	22.00	
Independence	28.00	22.50	18.00	
Francis King	25.00	20.00	16.00	
Niagara	45.00	38.00	30.00	
Schwaben	50.00	40.00	32.00	
Primulinus Hyb.	25.00	20.00	16.00	

BAY STATE BULB CO., WALTHAM, MASS.

## COLEMAN WON THE SILVER MEDAL

Of the A. G. S. at Detroit in 1919 and again at St. Thomas, Canada, in 1921. Coleman originations are the equal of any.

New list describing Sweet Lavender, Sheila, Leota, Catherine Coleman, Nymph and others. Glad to send you a copy.

JOE COLEMAN,

Cleveland Road, Ravenna, O.

## GLADIOLUS PLANTING STOCK.

	1/2-in. and under per 1000
America, Mrs. Francis King, Halley.....	\$ 3.00
Primulinus Hybrids .....	3.00
Rouge Torch, Mrs. Watt, Candidum.....	3.50
Pendleton, Fryer .....	6.00
Loveliness, Mary Fennell.....	10.00

Write for prices on 5000 lots; also, other varieties, 1/2-in. to 3/4-in. Cash with order.

A. WALKER, PORT BYRON, N. Y.



**AMERICA? YES!  
100,000 STRONG.**

Also the other main standards.  
A discount for quantity,  
and lack of storage compels us  
to offer an additional 10 per cent discount  
for fall delivery. An early order  
means money for you.  
Opportunity is knocking  
at your gate, a postal card  
for our wholesale price list will  
swing it open today!

A. H. AUSTIN CO., WAYLAND, O.

**A SURE WINNER!**

All florists will want a start of Le Marechal  
Foch; the new early forcing pink; nearly double  
the size of America; bulblets, \$12.00 per 1000.

JOE COLEMAN,

Cleveland Road, Ravenna, O.

**THE "BIG FOUR"; LARGE STOCK.**EVELYN KIRTLAND, GRETCHEN ZANG,  
HERADA AND BERTREX.

New wholesale list ready. Your name on a  
postal will bring it.

JOE COLEMAN,

Cleveland Road, Ravenna, O.

Gladioli, Mrs. Watt, 1½-in. and up, \$2.00;  
1-in., up, \$1.50 per 100. Pink Beauty, 1½-in.  
and up, \$2.00; 1-in., up, \$1.50 per 100. Jessie,  
1½-in., up, \$2.00; 1-in. to 1½-in., \$1.75; 1-in.,  
\$1.50 per 100. Rouge Torch, 1½-in., \$2.50; 1-in.  
to 1½-in., \$2.00 per 100. Primulinus Hybrids,  
¾-in. to 1-in., \$7.00; ½-in. to ¾-in., \$5.00 per  
1000. Mrs. L. D. Bossen, Wickliffe, O.

**GLADIOLUS MRS. DR. NORTON.**

The famed "peaches and cream" Gladiolus;  
small planting stock, \$8.00 per 100.

JOE COLEMAN,

Cleveland Road, Ravenna, O.

**SOUTHERN GROWERS, ATTENTION!**  
100,000 America bulbs, 1-in. diameter, \$7.00  
per 1000; 100,000 ¾-in. to 1-in., \$5.00 per 1000.  
How many? Just right for December planting.

JOE COLEMAN,

Cleveland Road, Ravenna, O.

**PLANTING STOCK OF GLADIOLI.**  
Panama, Princepine, Scarsdale, Loveliness,  
Liberty, King Philip, Francis King, Bordeaux,  
Intensity, Ida Van, Golden King, Brechleyensis;  
all sorts mixed. Write for immediate delivery  
prices.

WARD, PLANTSMAN, HILLSDALE, MICH.

**PRIMULINUS HYBRIDS.**

Bulbs the right size for fine spikes.  
¾-in. to 1-in., \$8.00 per 1000.

JOE COLEMAN,

Cleveland Road, Ravenna, O.

**WE HAVE A SURPLUS  
OF 10,000 GLADIOLUS BULBS.**  
5000 America, 5000 Mrs. Francis King,  
1½-in. to 3½-in., \$2.50 per 100, \$20.00 per 1000.  
This is first class stock.

SHELBY FLORAL CO., SHELBY, O.

Gladiolus America, No. 1, \$15.00; No. 2, \$12.50;  
No. 3, \$10.00 per 1000. Nice clean stock from  
young bulbs. Fall delivery. Cash.

J. C. Grossman, Wolcottville, Ind.

Gladioli, America, Halley, Francis King, No.  
1, \$2.50 per 100; Pendleton and War, \$4.00 per  
100. L. F. Dintelmann, Belleville, Ill.

**GRAPE VINES**

**GRAPES, 1-YEAR, EXTRA STRONG, NO. 1.**  
\$6.00 cash pays for 25 vines of each; Concord,  
Moore's Early, Niagara and Worden postpaid;  
100 of each by express, not paid, \$20.00. Get  
next our trade list of choice lining out stock for  
florists and nurserymen; ready now.

ATLANTIC NURSERY CO., INC.,  
Berlin, Md., U. S. A.**CONCORD GRAPE VINES.**

Strong 2-year plants, No. 1 grade..\$10.00 per 100  
Strong 2-year plants, No. 2 grade.. 8.00 per 100  
Strong 1-year plants, No. 1 grade.. 6.00 per 100  
Cash with order.

Send for our perennial price list.

GEORGE MARTIN, BOX 154, PAINESVILLE, O.

**GRAPE VINES OF ALL VARIETIES.**

One-year vines, \$2.50 per doz., \$10.00 per 100;  
2-year-old, \$3.00 per doz., \$16.00 per 100; 3-year-  
old, \$4.00 per doz., \$25.00 per 100.

WARREN SHINN, WOODBURY, N. J.

Grape Vines, Concord and Moore's Early, fine  
2-year-old, \$15.00 per 100. Packed free. Cash  
with order.

Clement S. Lewis, Delaware Co., Aldan, Pa.

Grape Vines: Concord, \$2.00 per doz., \$11.00  
per 100; Catawba, Niagara, Diamond and Wor-  
den, \$2.25 per doz., \$12.00 per 100.

Harry J. Squires, Good Ground, N. Y.

**GREVILLEAS**

**GREVILLEA ROBUSTA.**  
Extra strong 3-in. ready to shift, \$10.00 per 100.  
CHANDLER LANDSCAPE & FLORAL CO.,  
4700 Ward Parkway, Kansas City, Mo.

Grevillea Robusta, extra heavy 2½-in., \$6.00  
per 100, \$55.00 per 1000.  
George O. Overholser, Springfield, O.

**GYPHOPHILAS**

Gypsophila Paniculata, strong 2-year-old, for  
florists' use. Order today, \$8.00 per 100.  
Thomas J. Murphy, 409 Erie St., Painesville, O.

Gypsophila Paniculata, strong, field-grown  
plants, \$1.00 per doz., \$5.00 per 100.  
Harry J. Squires, Good Ground, N. Y.

**HARDY PLANTS****HARDY PERENNIALS.**

	Per 100
Achillea Boule de Neige.....	\$ 8.00
Aquilegia Long-spurred Hybrids, Nivea Grandiflora and Chrysantha.....	8.00
Aster Novae Angliae .....	8.00
Aster Tartarica .....	8.00
Boltonia Asteroides .....	7.00
Boltonia Latisquama .....	7.00
Chrysanthemum, named varieties, all colors	8.00
Chrysanthemum Leucanthemum Alaska....	8.00
Dianthus Barbatus .....	8.00
Dianthus Plumarius .....	8.00
Digitalis .....	8.00
Eupatorium Ageratoides, Coccostemum and Fraseri .....	7.00
Funkia Coerulea .....	8.00
Iris Pallida Speciosa, Pallida Dalmatica, Purple King, Mrs. Darwin, Aurea.....	12.00
Gaillardia Grandiflora .....	8.00
Hemerocallis, Fulva and Dumortieri .....	8.00
Hibiscus Mallow Marvels .....	10.00
Irises, Celeste, Abdul Aziz, Gracchus, Hon- orabilis, Kharput, Mme. Chereau, Pari- sensis, Florentina .....	6.00
Lychnis Chalcedonica .....	7.00
Lythrum Roseum Superbum .....	7.00
Matricaria Capensis fl. pl. ....	8.00
Paeonia Felix Crousse, red.....	80.00
Paeonia L'Indispensable, white.....	25.00
Paeonia Jules Calot, bright pink.....	80.00
Paeonia Van Houtte, crimson.....	80.00
Paeonia Rubens .....	25.00
Peonies, unnamed, pink and white .....	15.00
Physostegia Virginica .....	8.00
Salvia Azurea Grandiflora .....	8.00
Sedum Maximowiczii .....	8.00
Sedum Spectabile .....	10.00
Veronica Longifolia .....	8.00
Veronica Spicata .....	8.00
Vinca Minor .....	6.00

**WESTOVER NURSERIES.**

St. Louis Co., Clayton, Mo.

**HARDY PLANTS.**

	Per 100
Achillea The Pearl.....	\$ 8.00
Anthemis Tinctoria Kelwayii.....	7.00
Aquilegia, mixed .....	8.00
Armeria Formosa .....	12.00
Boltonia Asteroides .....	8.00
Boltonia Latisquama .....	8.00
Coreopsis Lanceolata Grandiflora.....	7.00
Delphinium Belladonna .....	9.00
Delphinium Bellamosa .....	12.00
Delphinium Gold Medal Hybrids.....	12.00
Dianthus, mixed .....	7.00
Dianthus Holborn Glory.....	8.00
Dianthus Newport Pink.....	8.00
Dianthus Scarlet Beauty.....	8.00
Dianthus, Velvety Black .....	8.00
Dianthus Latifolius, double, mixed.....	10.00
Dianthus Plumarius, single, mixed.....	8.00
Funkia Undulata Media Variegata.....	12.00
Gaillardia Grandiflora .....	8.00
Helianthus Miss Mollish.....	8.00
Helianthus Multiflorus fl. pl.....	12.00
Hemerocallis Flava .....	10.00
Hemerocallis Thunbergii .....	10.00
Physalis Franchetii .....	8.00
Physostegia Virginiana .....	7.00
Ranunculus Acris fl. pl.....	8.00
Rudbeckia Laciniata fl. pl.....	8.00
Rudbeckia Newmanii .....	8.00

The above varieties are only a few of our  
specialties. Ask for our general catalogue.

WELLER NURSERIES CO., INC.

Holland, Mich.

**HARDY PERENNIALS.**

Send in your name for our new fall, 1921,  
wholesale hardy plant catalogue, ready now.  
It is positively the best and most complete book  
of its kind, offering nothing but large field  
clumps.

THE WAYSIDE GARDENS CO.,

Mentor, O.

**HARDY PERENNIAL PLANTS.****STRONG FIELD-GROWN:**

Lychnis Viscaria Splendens, fl. pl.....	\$6.00 per 100
Hollyhocks, double, 4 colors.....	6.00 per 100
Pachysandra Terminalis .....	7.00 per 100
Phlox Subulata, Alba and Rosea....	6.00 per 100
Artemisia Lactiflora .....	7.00 per 100

C. C. HALLINAN,

507 E. Erie St., Painesville, O.

**HARDY PERENNIALS.**

	Per 10	Per 100
Achillea Boule de Neige.....	\$1.00	\$ 8.00
Achillea Millefolium Roseum.....	1.00	8.00
Artemisia Lactiflora .....	1.00	8.00
Hardy Asters, T. S. Ware, White Queen, St. Egwin and Climax..	.80	6.00
Hardy Aster Acris, dwarf, sum- mer-flowering, lavender .....	1.00	8.00
Boltonia Latisquama .....	1.00	7.00
Chrysanthemums, hardy pink, red and white .....	1.00	8.00
Chrysanthemums, yellow .....	1.20	10.00
Coreopsis Lanceolata Grandiflora.....	1.00	8.00
Eupatorium Coccostemum .....	1.00	8.00
Eulalia Japonica Zebrina.....	1.20	10.00
Funkia Undulata Variegata.....	1.00	8.00
Hemerocallis Flava, Luteola and Thunbergii .....	1.00	8.00
Iris Sibirica, blue and white.....	.90	7.00
Iris Japonica, purple and gold....	1.20	10.00
Iris Japonica, mahogany.....	1.20	10.00
Iris Japonica, gold bound.....	1.20	10.00
Iris Japonica, mixed.....	.80	6.00
Iris Germanica, Lavender Queen, Honorabilis, Mme. Chereau and Florentina Alba .....	.70	5.00
Monarda Didyma .....	1.00	8.00
Phalaris Arundinacea, Ribbon Grass .....	.80	6.00
Phlox Subulata Alba .....	1.00	8.00
Phlox Subulata Rosea.....	1.00	8.00
Pyrethrum Uliginosum .....	1.00	8.00
Rudbeckia Golden Glow.....	.80	6.00
Rudbeckia Golden Glow, clumps..	1.50	12.00
Rudbeckia Newmanii .....	.90	6.00
Sedum Spectabile .....	1.00	8.00
Tradescantia Virginica, blue.....	.80	6.00

**HARDY PLANTS.****GOOD STOCK; GUARANTEED.**

True to name and will be well packed.

Artemisia Lactiflora, strong 1-year-old clumps,  
undivided, \$8.00 per 100.  
Delphinium Belladonna, strong 2-year-old clumps,  
undivided, \$10.00 per 100.  
Gypsophila Paniculata, strong 2-year-old roots,  
\$7.00 per 100.

**STRONG, 1-YEAR-OLD, FIELD-GROWN**

Phlox Rynstrom ..\$8.00 per 100, \$70.00 per 1000  
Phlox Riverton Jewel 8.00 per 100, 70.00 per 1000  
Phlox Selma .. 8.00 per 100, 70.00 per 1000  
Phlox Thor .. 8.00 per 100, 70.00 per 1000  
Phlox Mrs. Jenkins. 8.00 per 100, 70.00 per 1000  
Tritoma Pfitzerii, 1-year-old roots undivided,  
\$10.00 per 100.

GEO. A. PENROSE,

220 Lippincott Ave., Riverside, N. J.

**HARDY PERENNIALS, STRONG FIELD-**

**GROWN PLANTS.**  
Gypsophila Paniculata; Achillea Ptarmica;  
Anchusa Italica, Dropmore; Anthemis Tinctoria;  
Aquilegia, Long Spurred Hybrids, mixed; Bellis  
Daisy, Longfellow and Snowball, mixed; Boc-  
conia Cordata; Canterbury Bells, mixed; Cen-  
taurea, mixed; Coreopsis Grandiflora; Hibiscus  
Giant Mallow Marvels, mixed; Delphinium Bel-  
ladonna; Digitalis, mixed; Gaillardia Grandi-  
flora; Hollyhock Chater's Double, white, scarlet,  
yellow, maroon, crimson, pink and mixed; Lu-  
pinus Polyphyllus; Myosotis, or Forget-me-nots,  
Palustris; Rudbeckia Purpurea; Shasta Daisy;  
Sweet William, white, crimson, scarlet, mixed;  
Wallflower, double mixed; Yucca Filamentosa,  
\$1.00 per doz., \$5.00 per 100.

HARRY J. SQUIRES, GOOD GROUND, N. Y.

**PERENNIALS, FIELD GROWN.**

	Per 100	Per 1000
Delphinium Belladonna .....	\$8.00	\$50.00
Aquilegia, assorted .....	6.00	50.00
Coreopsis .....	6.00	50.00
Shasta Daisy .....	6.00	50.00
Gaillardia .....	6.00	50.00
Platycodon, blue and white.....	6.00	50.00
Pyrethrum Roseum .....	6.00	50.00
Sweet William, separate colors..	6.00	50.00

Thousands of other choice perennials, roses,  
shrubs, and trees.

New wholesale trade list ready. Write today.

ONARGA NURSERY CO.,

Cultra Bros., Mgrs., Onarga, Ill.

**ALBUM OF DESIGNS.**

Seventh Edition.

Better than ever before.  
You cannot afford to be without it.

\$1.25 per copy, postpaid.

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**HARDY ASTERS.****STRONG FIELD-GROWN CLUMPS.**

Amethystinus, soft lilac;  
Novae Angliae, violet-purple;  
Novae Angliae Roses, rosy red;  
Novelty, clear shell-pink;  
Robert Parker, large sprays,  
soft lavender blue,  
\$4.00 per 100, \$30.00 per 1000.  
Cash with order.

PALISADES NURSERIES, INC.,

Sparkill, N. Y.

## HARDY PLANTS—Continued

## HARDY FERN PLANTS.

	Per 100	Per 10	Each
Adiantum Pedatum, Maid-enhair .....	\$ 9.00	\$1.00	15c
Aspidium Goldianum, Golden Fern .....	9.00	1.00	15c
Onoclea Struthopteris, Os-trich .....	10.00	1.20	15c
Osmundas, 2 varieties .....	12.00	1.40	15c

Also 8 other varieties; descriptive illustrated list mailed free. 100 Ferns, your selection, billed at 100 rate.

Cash. Packing free.  
LUDVIG MOSBAEK, ASKOV, MINN.

## PERENNIALS.

Small surplus from retail sales.  
Twice transplanted, A-1 stock with heavy roots and vigorous top growth.  
200 large Canterbury Bells, Medium and Cup and Saucer mixed, 7c each; 150 Gold Medal Larkspur, including Belladonna, year-old stock, 8c each; mixed, Long-spurred Aquilegia, including Mrs. Elliott's Hybrids and Canadensis, 4c each; Chatter's Double Hollyhocks, mixed from 6 colors, 7c each; extra strong Myosotis mixed, 10c each. Add 10 per cent for packing.  
WARD, PLANTSMAN, HILLSDALE, MICH.

## DELPHINIUM FORMOSUM.

Heavy, 2-year, field-grown plants, to save moving, \$5.00 per 100, while they last.  
Complete list of hardy perennial plants mailed on application. My prices are most attractive and stock the very best.  
JOHN IRVINE, BAY CITY, MICH.

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## HARDY PERENNIALS, STRONG PLANTS.

Delphinium Belladonna, Sweet William, Gaillardia Grandiflora, Hollyhock Chatter's Double, mixed, \$1.00 per 100, \$8.00 per 1000.  
F. DANLEY, MACOMB, ILL.

Hardy plants, Hollyhocks, 4 colors, Gaillardias, Coreopsis, Sweet William, Canterbury Bells, Pyrethrum, Shasta Daisy and Hardy Pinks, 50c per 100, \$4.00 per 1000.  
J. C. Schmidt, Bristol, Pa.

Delphinium Belladonna, Pyrethrum Roseum, Shasta Daisy King Edward VII, Hibiscus and mixed Iris, large, 2-year-clumps, \$10.00 per 100.  
Irvington Gardens, Indianapolis, Ind.

Anchusa Dropmore variety and Physostegia Virginiana, \$6.00 per 100. Iris, mixed, named, \$2.00. Good stock.  
Minnetonka Nursery, Wayzata, Minn.

Seedlings, ready now for transplanting; write for list. See my Nursery stock adv.  
Dvorak, Nurseryman, Hempstead, L. I., N. Y.

Strong 2-year Phlox and leading perennials.  
W. H. Salter, Box 516, Rochester, N. Y.

## HEMEROCALLIS

## HEMEROCALLIS.

## STRONG FIELD-GROWN ROOTS.

Apricot, 2 feet, rich apricot;  
Dumortieri, rich cadmium-yellow;  
reverse of petals bronze;  
Flava, early, sweet scented,  
lemon yellow;  
Florham, extra large, golden-yellow, with Indian-yellow markings;  
Kwanso Fl. Pl., double orange Lily;  
Thunbergii, late, sweet scented,  
lemon yellow;  
\$4.00 per 100, \$30.00 per 1000.  
PALISADES NURSERIES, INC.,  
Sparkill, N. Y.

## HIBISCUS

Hibiscus, Peach-blow, Ruber, Grandiflorus and Versicolor, 2½-in., \$5.00 per 100; 3-in., \$10.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

Hibiscus Giant Marvel Mallows, strong field-grown plants, \$1.00 per doz., \$5.00 per 100.  
Harry J. Squires, Good Ground, N. Y.

## HOLLYHOCKS

HOLLYHOCKS, SELECTED PLANTS.  
FREE FROM RUST.

Double Hollyhocks in 5 colors.....\$7.00 per 100  
Single Hollyhocks, mixed.....7.00 per 100  
Allegheny Hollyhocks, mixed.....7.00 per 100

THE WAYSIDE GARDENS CO.,  
Mentor, O.

DOUBLE HOLLYHOCKS, SEPARATE COLORS  
AND ALLEGHENY.

Strong, healthy stock, \$7.00 per 100. Will be glad to quote on large quantities. Ask for our list.  
JOSEPH F. MARTIN NURSERIES,  
Box No. 97, Painesville, O.

Double Hollyhocks, white, crimson, yellow and maroon, \$5.00 per 100.  
Thomas J. Murphy, Painesville, O.

Hollyhock Chatter's Double, white, scarlet, yellow, maroon, crimson, pink and mixed; strong field-grown plants, \$1.00 per doz., \$5.00 per 100.  
Harry J. Squires, Good Ground, N. Y.

## HORSE RADISH ROOTS

Horse Radish roots, Mailer Kren, \$1.75 per 100, \$12.00 per 1000.  
Harry J. Squires, Good Ground, N. Y.

## HYDRANGEAS

POT-GROWN HYDRANGEAS.  
4-in. pots, \$30.00 per 100.

## FIELD-GROWN PLANTS.

French varieties and Otaksa.  
2-year-old Otaksa, Baby Bimbenet, Mme. Chautard, Vibraye, Radiant, Mme. E. Mouillere, Trophee and others.  
Per 100  
2 to 3 branches.....\$30.00  
4 to 5 branches.....40.00  
5 to 6 branches.....50.00  
7 to 10 branches.....60.00  
Also larger plants; ask for prices.

WELL-ESTABLISHED, POT-GROWN PLANTS of the above French and Otaksa blue varieties.  
4-in. pots .....\$30.00 per 100  
5-in. pots .....40.00 per 100  
6-in. pots .....70.00 per 100  
2½-in. pots to grow on, see September 1 issue or ask for list.  
ROMAN J. IRWIN,  
43 W. 18th St., New York, N. Y.

## HYDRANGEAS.

Avalanche, Mme. Legon,  
Baby Bimbenet, Mme. Auguste Nonin,  
Eclairer, Mme. E. Mouillere,  
E. G. Hill, Mme. Maurice Hamar,  
Etincelant, Mont Rose,  
Gen. de Vibraye, Radiant,  
La Perle, Souv. de Mme. E.  
Lille Mouillere, Chautard,  
L'Islette, Souv. de Lieut. Chauré,  
Louis Mouillere, Souv. de Mme. Victor  
Mlle. Agnes Barillet, Raoul,  
Mlle. Rene Gaillard, Trophee.

Our plants this season are stronger and healthier than we have had before and the assortment of varieties is perfect.  
Per 100  
4-in. pots .....\$20.00  
From 5-in. pots .....40.00  
From 6-in. pots .....60.00  
From 7-in. pots .....75.00  
C. U. LIGGITT,  
Wholesale Plantsman,  
308 Bulletin Bldg., Philadelphia, Pa.

HYDRANGEAS, EXTRA FINE PLANTS, in assorted varieties, 1-year-old, potted up last month from pots.

Mme. Petrick, Mme. Riverain, Germania, Lille Mouillere, Wm. Pfützer, Trophee and Mme. Mouillere.

3rd size, 3 to 6 branches.....\$35.00 per 100  
2nd size, 6 to 12 branches.....45.00 per 100  
1st size, 10 to 16 branches.....50.00 per 100

2-year-olds, pot grown:

3rd size .....\$ 60.00 per 100  
2nd size .....75.00 per 100  
1st size, specimen .....100.00 per 100  
Same varieties as above, and others.  
Cash please. Add 5 per cent for packing.

## A. SCHULTHEIS.

316 19th St., College Point, N. Y.

## Northern grown

## FRENCH HYDRANGEAS.

Dormant stock.  
Now booking orders for fall delivery.

Mixed varieties, blue and pink.

4-in., branched .....35c each  
5-in., branched .....50c each  
6-in., branched .....75c each  
7-in., branched .....\$1.00 each

Cash or C. O. D.

## J. J. Le BORIOUS.

921 East Third St., Duluth, Minn.

## HYDRANGEAS.

All the best French kinds and Otaksa, exceptionally good this year; popular sorts, like Baby Bimbenet, Lille Mouillere, Mme. Maurice Hamar, by the 1000, from 4-in., 5-in., 6-in. and 7-in. pots, 25c, 35c, 50c and 75c each; specimen plants up to \$3.00 each.

Get our list and have them shipped now, while they are full of life and easy to establish again, one of the secrets of success.

Also a big lot from 2-in., \$8.00 per 100. They, too, may bloom.

## J. L. SCHILLER.

929 Prouty Ave., Toledo, O

## FIELD-GROWN HYDRANGEAS.

French and Otaksa. This is No. 1 stock and will make good big 4-in., 5-in. and 6-in. plants. Cash.

Plants for 4-in. pots.....25c each  
Plants for 5-in. pots.....35c each  
Plants for 6-in. pots.....50c each  
HUMM & JONES, OBERLIN, O.

## HYDRANGEAS.

4-in., 15c;  
5-in., 30c;  
6-in., 40c.

## J. V. LAVER.

704 State St., Erie, Pa.

## HYDRANGEAS.

Good French varieties.  
2½-in., \$8.50 per 100, \$60.00 per 1000.  
4-in., \$20.00 per 100.  
5-in., \$30.00 per 100.

## HEAVY FIELD-GROWN SPECIMENS.

8 to 10 shoots, fine for specimen tubs.  
\$7.00 per doz., \$50.00 per 100.

THE STORRS & HARRISON CO.,  
Painesville, O.

## FRENCH HYDRANGEAS.

A No. 1 pot-grown quality.  
Short, bushy, full and well ripened plants, the kind that will easily force for Easter.  
Following sizes with prices that are below their values; colors pink and blue:  
4-in. pots .....\$20.00 per 100  
5-in. pots .....35.00 per 100  
6-in. pots .....50.00 per 100  
7-in. pots .....75.00 per 100

## ZIEGLER &amp; SONS.

Germantown, Philadelphia, Pa.

Hydrangeas: Extra fine French Blue and Pink, 4-in., 5-in., 6-in. and 7-in., 35c, 50c, 75c and \$1.00 each, respectively. This stock is sure to please you. Order while it lasts.

2-year-old field-grown, extra fine, good for forcing and for specimen tubs; in the following separate varieties: Lille Mouillere, Bouquet Rose, Baby Bimbenet, Mme. E. Mouillere as Mme. Chautard, \$7.00 per doz., \$50.00 per 100.  
S. S. Skidelsky & Co., 50 Park Place, New York.

## STRONG FIELD-GROWN PLANTS.

Hydrangeas, Baby Bimbenet, Lille Mouillere, Mme. Chautard and Mme. Hamar, in mixture, 2 to 4 branches, 25c each; 4 to 6 branches, 35c each; Otaksa, same sizes, 5c cheaper. Cash.  
SILVIEUS & SILVIEUS,  
Ashtabula, O.

## HYDRANGEAS.

3-in. pots, \$8.00 per 100.  
4-in. pots, \$15.00 to \$25.00 per 100.

## WALTER ARMACOST &amp; CO.

321 East 4th St., Los Angeles, Cal.

Hydrangea Otaksa, 5000 field-grown, 2½-in., 3c; 500 4-in., 25c; 1000 5-in., 35c; 6-in., 50c each; well branched. 5 per cent for packing. Cash.  
Port Allegany Greenhouses, Port Allegany, Pa.

French Hydrangeas, best pink; very fine plants, 5-in., \$40.00 per 100; 6-in., \$60.00 per 100; field plants for 5-in. and 6-in. pots, \$30.00 and \$40.00 per 100. John Diekmann, Elm Grove, W. Va.

Hydrangea Otaksa, 2½-in., \$7.00; Baby Bimbenet, \$10.00; Otaksa, field-grown, \$25.00 per 100.  
Baur Floral Co., Erie, Pa.

Hydrangea Otaksa, 2½-in., \$6.00 per 100.  
Oak Grove Greenhouse, Tuskegee, Ala.

## IMPATIENS

Impatiens Sultan, orange-red, deep pink, white and violet rose; rooted cuttings, \$1.50 per 100; 2½-in., \$4.00 per 100.  
Oak Grove Greenhouse, Tuskegee, Ala.

## IRISES

## STRONG, SELECTED, IRIS PLANTS.

	Per doz.	Per 100
Black Prince, velvety-black.....	\$1.20	\$ 8.00
Canary, yellow .....	1.00	6.00
Celeste, sky blue .....	1.20	8.00
Fairy, pale lavender .....	1.75	12.00
Flavescens, soft yellow .....	1.00	6.00
Florentina, blue and white, separate rate .....	1.00	6.00
Harlequin Melanais, variegated... ..	1.00	7.00
Her Majesty, fine rose .....	1.20	8.00
Honorabilis, golden and brown... ..	1.00	6.00
Junata, clear blue, fine.....	1.50	10.00
Mme. Chereau, white fringed with azure-blue .....	1.00	6.00
Mrs. H. Darwin, waxy white.....	.75	5.00
Pallida Dalmatica, lavender.....	1.20	8.00
Purple King, full purple.....	1.10	7.00
Queen of May, soft pink, fine.....	1.20	8.00
Sans Souci, canary yellow.....	1.20	8.00
Sibirica, blue and white, separate 1.00 .....	1.00	6.00

## WELLER NURSERIES CO., INC.

United with Standard Bulb Co.,  
Formerly of Benton Harbor, Mich.,  
Holland, Mich.

## IRIS.

Bariensis, Nestor, Sans Souci, Sibirica Orientalis, Canary Bird and Lord Grey, \$4.00 per 100.  
Dorothea, Flavescens, Mme. Chereau, Royal King, Sappho, Sir Walter Scott, Florentina, Lilac Queen and The Bride, \$5.00 per 100.  
Perfection and Kochii, \$6.00 per 100.

Eldorado, Pallida Dalmatica and Gertrude, \$15.00 per 100.  
500 named kinds, 20 varieties, our selection, \$15.00. Cash.

## HARRY FRANKLIN BAKER.

1118 W. Lake St., Minneapolis, Minn.

## IRISES, SELECTED DIVISIONS

for landscape planting.  
Mme. Chereau, white frilled violet.....\$5.00 per 100  
Celeste, sky blue.....4.00 per 100  
Gertrude, rare violet blue.....7.00 per 100  
Fairy, fragrant lavender.....7.00 per 100  
Speciosa, purple.....5.00 per 100  
Packing free. Cash, please.

## ROHLFS' NURSERIES.

Davenport, Ia.

Iris Sibirica Lady Godiva, very early white, \$4.00 per 100.  
F. M. Palmiter & Son, Janesville, Wis.



## IRISES, SELECTED DIVISIONS.

	Per doz.	Per 100
Pallida, lavender .....	\$0.80	\$5.00
Mme. Chereau, white, edged blue..	.60	4.00
Honorabilis, yellow .....	.40	2.50
Trautlieb, pink .....	8.00	20.00
Good mixture .....	2.00	

Small divisions for planting, one-half the above prices.

## BROOKLAND GARDENS, WOBURN, MASS.

## IRIS PALLIDA DALMATICA.

Junata, Lohengrin, Loreley and others, 5c each; Mme. Chereau, Mrs. H. Darwin, Sibirica and others, at 3c each; Iris Koenig, 15c each. Not less than \$5.00 cash orders at above rates. Send for bargain list.

W. J. ENGLE & SON,

R. No. 8, Dayton, O.

## IRIS GERMANICA.

Separate colors, in light lavender, dark blue and yellow. Unnamed, but extra large-flowering stock, \$2.00 per 100, \$15.00 per 1000.

## WINFIELD S. KIRCHER.

Cyclamen Specialist, Defiance, O.

Iris Flavescens is one of the best for Decoration day; a light shade of yellow; tall; many out at once. I have some extra fine stock for immediate delivery at \$8.00 per 100.

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Iris Japonica, purple and gold, \$8.00 per 100. Iris Sibirica, Snow Queen and Royal Purple, strong divisions, \$5.00 per 100.

The Havice Nursery, West Park, O.

Iris Germanica, Queen of May, Mme. Chereau, Sherwin Wright and several other choice varieties; strong divided roots, \$5.00 per 100; mixed, \$3.00 per 100.

B. B. Morgan Floral Co., Paxton, Ill.

## IRISES, EIGHTY-SEVEN VARIETIES.

Nice young plants, true to name.

Special prices. Write for list.

GILBERT H. WILD, SARCOXIE, MO.

## IRIS KAEMPFERI, OR JAPAN IRISES.

A choice collection of nineteen named varieties.

Send for list.

H. G. NORTON, PERRY, O.

Iris Germanica, a fine dark blue or purple and a sulphur white, separate colors, \$2.50 per 100. Strong divisions. N. O. Caswell, Delavan, Ill.

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## ENGLISH IVY.

Nice 4-in.

\$20.00 per 100, \$175.00 per 1000.

5 per cent for packing.

## THE WALLACE FLORAL CO.

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## HARDY ENGLISH IVY.

Field-grown plants, 2 to 3 feet, \$8.00 per 100, \$65.00 per 1000.

## ROMAN J. IRWIN.

43 W. 18th St., New York, N. Y.

## ENGLISH IVY.

Strong plants, from 2 1/4-in. pots,

\$5.00 per 100, \$45.00 per 1000.

THE CONARD & JONES CO.,

West Grove, Pa.

Special offer: Allegheny Vine, or Improved English Ivy, 2 1/2-in., \$1.00 per doz., \$7.00 per 100.

English Ivy, 2 1/2-in., \$3.50 per 100; 8-in., \$6.50 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

## ALBUM OF DESIGNS.

Seventh Edition.

\$1.25 per copy, postpaid.

Florists' Pub. Co., Caxton Bldg., Chicago.

Hardy Ivies, strong, field-grown, bushy plants, 2 ft. to 4 ft., \$7.00 per 100, \$60.00 per 1000.

J. C. Schmidt, Bristol, Pa.

English Ivy, rooted cuttings, \$17.00 per 1000; strong 2 1/2-in., \$5.00 per 100.

W. E. Trimble Greenhouse Co., Princeton, Ill.

English Ivy, large and small leaf, fine 2 1/4-in., \$5.00 per 100.

Jacob Schulz, 831 Cherokee Rd., Louisville, Ky.

English Ivy, strong, field-grown, 2 to 3 feet, \$8.00 per 100. Thomas Salveson, Petersburg, Ill.

English Ivy, strong 2-in., \$4.00 per 100, \$35.00 per 1000. S. W. Pike, St. Charles, Ill.

## JASMINES

Jasmines, Maid of Orleans, Revolutum Grandiflorum, 2 1/2-in., \$5.00 per 100; 3 1/2-in., \$15.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

Jasmines in variety, \$6.00 per 100, \$55.00 per 1000. George O. Overholser, Springfield, O.

## LANTANAS

## LANTANAS.

Michael Schmidt, best red Lantana.

The above color is always scarce in early spring; better order yours now for immediate or later delivery. Our plants are not surplus stock, but are grown especially for the trade. Also have Jacob Schulz, Aurora, Radiation and Weeping; good, clean stock from 2-in. pots, \$5.00 per 100, \$45.00 per 1000.

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Lantanas, 3 varieties, 2-in., 4c each; rooted cuttings, \$1.50 per 100.

Melvin D. Augspurger, Montpelier, Ind.

Lantanas, Weeping Jacob Schulz, Amiel and Aurora, 2 1/2-in., \$4.50 per 100.

Oak Grove Greenhouse, Tuskegee, Ala.

Lantanas, Radiation, Amile, Jacob Schulz, Aurora, Alba Perfecta, 50,000 2 1/4-in., \$5.00 per 100, \$45.00 per 1000; Tethys, \$6.00 per 100. George O. Overholser, Springfield, O.

Lantanas, five varieties, field-grown, ready for 4-in. pots, \$10.00 per 100.

The McGregor Bros. Co., Springfield, O.

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## LATHYRUS, PERENNIAL PEA.

Lathyrus Latifolius, the hardy Sweet Pea, every florist should have some. Red, white and pink, 2-year, \$7.00 per 100.

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Lemon American Wonder, 2 1/4-in., \$6.00 per 100, \$55.00 per 1000.

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## LILIES

## READY NOW!

Lilium Regale, 1st size, 50c each; Lilium Regale, 2nd size, 35c each. Lilium Candidum, Madonna Lilies, 20 to 22 centimeters, \$145.00 per 1000. Lilium Henryii, 20 to 24 centimeters, \$35.00 per 100; Lilium Henryii, 20 to 22 centimeters, \$30.00 per 100.

## THE WAYSIDE GARDENS CO.

Mentor, O.

## LILIUM SUPERBUM.

1st size ..... \$8.00 per 100

2nd size ..... 5.00 per 100

L. E. WILLIAMS, EXETER, N. H.

## LILIUM TIGRINUM.

\$10.00 per 100. Cash.

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## VALLEY CLUMPS.

Holland Clumps, 5x5-inch, \$18.00 per 100; German Clumps, \$23.00 per 100. Prompt shipment. Cash or c. o. d.

HENRY SCHAUMBERG, HAMMONTON, N. J.

## LILY OF THE VALLEY.

Holland pips, \$15.00 per 1000;

German pips, \$20.00 per 1000.

Prompt shipment. Cash or C. O. D.

HENRY SCHAUMBERG, HAMMONTON, N. J.

Lily of the Valley, large bell variety, field-grown clumps, \$15.00 per barrel. Cash, please.

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Lily of the Valley, field-grown clumps, \$12.00 per 100. Harry J. Squires, Good Ground, N. Y.

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Lobelia Kathleen Mallard, rooted cuttings.

\$1.50 per 100 by mail.

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## MAGNOLIA GRANDIFLORA SEEDLINGS.

Open field-grown and hardy; large quantity to offer, 4 to 6-in., \$3.80 per 100, \$35.00 per 1000.

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## MESEMBRYANTHEMUMS

Mesembryanthemums, 150 fine plants, grown near the glass, 2 1/2-in. pots, \$4.00 per 100.

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Mesembryanthemums, large pink; rooted cuttings, \$1.75 per 100. Mrs. C. O. Gerhart, R. 2, Box 88, Poplar Bluff, Mo.

Mesembryanthemums, large pink, rooted cuttings, \$1.50 per 100, postpaid.

Quaker Hill Greenhouses, Sebring, O.

Mesembryanthemums, large pink; rooted cuttings, \$2.00 per 100; 2-in., \$3.00 per 100.

C. V. Frueh, R. D. No. 2, Lima, O.

## NURSERY STOCK

Amoor River Privet, Southern variety, 12 to 18 ins., 2 1/2c; 18 to 24 ins., 4c; 2 to 3 ft., 5c; California Privet, 18 to 24 ins., 3c; 2 to 3 ft., 4c; all hedge plants, extra heavy and well branched.

Figs (Brown Turkey), 12 to 18 ins., 15c; 18 to 24 ins., 20c. 2 to 3 ft., 25c; 3 to 4 ft., 30c.

Spiraea Van Houttei, 18 to 24 ins., 10c; 2 to 3 ft., well branched, 15c.

Pussy Willow, 2 to 3 ft., well branched, 25c.

Tamarix, 3 to 4 ft., heavy, 20c.

Dorothy Perkins Roses, red and pink; field-grown, 20c.

American Arbor Vitae, 2 to 3 ft., 50c.

Lombardy Poplar, 8 to 10 ft., 35c; Carolina Poplar, 8 to 10 ft., 40c.

Tipton Nursery, Inc., Little Rock, Ark.

## 2000 NORWAY MAPLES,

Straight as arrows; transplanted 2 years ago, 1 1/4-in. to 2-in. up. Write for prices. Packing free.

H. E. KRAUSE NURSERY, SPOKANE, WASH.

Let me price your nursery stock; no one packs better or ships quicker. Satisfaction guaranteed.

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## ONARGA NURSERY COMPANY.

Largest wholesale growers of high-quality nursery stock for florists' trade in the central west.

Per 100 1000

Ampelopsis Veitchii, 2-year, full

tops ..... \$15.00 \$125.00

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tops ..... 17.50 150.00

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tops ..... 20.00 .....

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Climbing Rose Bushes, assorted,

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Spiraea Van Houttei, 2 to 3 ft... 15.00 120.00

Spiraea Van Houttei, 3 to 4 ft... 20.00 180.00

Spiraea Van Houttei, 4 to 5 ft... 25.00 .....

Honeysuckle Bush, assorted varieties, 2 to 3 ft..... 15.00 100.00

Honeysuckle Bush, assorted varieties, 3 to 4 ft..... 20.00 150.00

Philadelphus, Syringa, 3 to 4 ft. 20.00 150.00

Philadelphus, Syringa, 4 to 5 ft. 25.00 200.00

Amoor River Privet, North, 18 to 20 ins. .... 12.00 100.00

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Shade trees, fruit trees, Roses and perennials.

Write for catalogue or call at the nursery and see our growing stock.

## ONARGA NURSERY CO.

Cultra Bros., Mgrs., Onarga, Ill.

Ampelopsis Veitchii, 1-year, extra selected, 18 to 24 ins., 2 or more branches, \$3.00 per 100, \$25.00 per 1000; 1-year lining out, \$5.00 per 1000.

Wisteria Chinensis, purple, 1-year, strong, \$4.50 per 100, \$40.00 per 1000; Venusta

Alba, 1-year, strong, \$6.00 per 100, \$55.00 per 1000.

Weigelia, French varieties, 1-year, \$15.00 per 1000.

Weigelia, Virginia, 2-year, \$10.00 per 1000.

Desmodium Cinerascens, new, spikes of violet and lilac flowers, 1-year, \$5.00 per 100.

Deutzia Vilmosinae, new, extra large, white-flowering, \$5.00 per 100.

Sophora Vicifolia, new variety, for white and blue flowering hedges, defensive,

1-year, \$1.50 per 100. Syringa Vulgaris, 1-year, \$2.00 per 100, \$15.00 per 1000.

Rosa Multiflora, 1-year, \$15.00 per 1000; Rosa Rugosa, 1-year, \$3.50 per 100.

Biota Orientalis Pyramidalis, nice, bushy, 1-year, \$7.00 per 1000; Compacta, nice,

bushy, 1-year, \$9.00 per 1000. Cash from unknown parties. Send for list of other evergreens.

J. Dvorak, Nurseryman, Hempstead, L. I., N. Y.

## NUT TREES.

For \$20.00 cash will send postpaid 100 of each; Black Walnut, Butternut, Japan Walnut, Pecan and Shellbark Hickory, 10 to 12 inches; 50 of each, \$10.00; 25 of each, \$5.00. Send for our trade list.

## ATLANTIC NURSERY CO., INC.,

Berlin, Md., U. S. A.

## WHITE DOGWOOD.

2 to 3 ft., \$15.00; 3 to 4 ft., \$22.50; 4 to 5 ft., \$30.00; 5 to 6 ft., \$45.00; 6 to 8 ft., \$60.00; 8 to 10 ft., \$100.00 per 100. For Taxus and other young evergreens, etc., ask for surplus list.

## WESTBURY ROSE CO., INC.,

Westbury, L. I.

Chestnuts from grafted trees, large, sweet, hardy and prolific, will make beautiful and profitable shade trees, 80c per lb., postpaid. Sample burr with nuts, 10c! Grafted trees, \$3.00. Cash.

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## SPIRAEA VAN HOUTTEI.

Extra fine lot of Spiraea Van Houttei to offer this fall.

Send for price-list.

H. G. NORTON, PERRY, O.

Write for wholesale price list of Nursery stock.

Maywood Nursery Co., Maywood, Ill.

## OLEANDERS

Oleanders, white and pink; 3000 2 1/4-in., \$7.00 per 100, \$65.00 per 1000.

George O. Overholser, Springfield, O.

## PALMS

## KENTIA BELMOREANA, SINGLE.

5-in. pot, 22 inches high..... \$ 1.25 each

6-in. pot, 24 inches high..... 2.00 each

6-in. pot, 28 inches high..... 2.50 each

7-in. tub, 34 inches high..... 5.00 each

## KENTIA FORSTERIANA, COMBINATION.

7-in. tub, 34 inches high..... \$ 5.00 each

7-in. tub, 38 inches high..... 6.00 each

9-in. tub, 40 inches high..... 8.00 each

11-in. tub, 4 1/2 feet high..... 20.00 each

11-in. tub, 5 feet high..... 25.00 each

11-in. tub, 5 1/2 feet high..... 30.00 each

Measurements from top of tub to top of palm in natural position.

## JOSEPH HEACOCK CO.,

Growers, Wyncote, Pa.

## LATANIA BORBONICA,

Seedling bench plants ready for 3-in. pots,

\$25.00 per 1000.

## PHOENIX CANARIENSIS.

2-in. pot-grown, ready for 3-in., \$6.00 per 100,

\$50.00 per 1000.



## PALMS—Continued

Palms, Phoenix Roebelenii, nice, bushy plants, 8-in., 50c each; 5-in., \$1.50 each. Cash with order.

J. B. Adams & Sons, Pass Christian, Miss.

Cocos Weddelliana, strong 2½-in. plants, \$16.00 per 100, \$150.00 per 1000.

Kentias, 2½-in., \$12.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

## COCOS PALMS.

2½-in., \$8.00 per dozen.

C. O. POLLWORTH CO.,

City Hall Square, Milwaukee, Wis.

Palms, select 4-in., Latania Borbonica, \$35.00 per 100; Forsteriana, \$50.00 per 100.

George O. Overholser, Springfield, O.

Latania Borbonica, 14 to 18-in., 5 to 6 leaves, 50c each. No order for less than 10 accepted. The Dingee & Conard Co., West Grove, Pa.

Kentias, fine made-up plants in tubs, \$10.00, \$12.50 and \$15.00 each.

Holton & Hunkel Co., Milwaukee, Wis.

## PANDANUS

Pandanus Veitchii, nicely variegated plants, 2½-in. pot size, \$6.00 per 100; 3-in. pot size, \$8.00 per 100; 4-in. pot size, \$10.00 per 100; 6-in. pot size, \$15.00 per 100; 8-in. pot size, \$25.00 per 100; large specimen plants, 50c each; cuttings, \$5.00 and \$7.00 per 100. 20 per cent discount for cash with order.

F. M. Soar, Little River, Fla.

## PANDANUS VEITCHII,

at special low price,

for finely colored stock,

for 30 days. Write for

special price.

J. J. SOAR, LITTLE RIVER, FLA.

PANDANUS VEITCHII, GREENHOUSE-GROWN

4-in., ready for shift, 75c each.

WESTOVER NURSERIES,

St. Louis Co., Clayton, Mo.

Pandanus Veitchii, 6-in., \$2.00 each. Holton & Hunkel Co., 462 Milwaukee St., Milwaukee, Wis.

## PANSIES

500,000 PANSY PLANTS.

We have been growing Pansy plants for the trade for eleven years and we have never had enough to supply the demand.

## GIANT FLORISTS' MIXTURE.

Contains all the shades and colors, and a good percentage of copper, bronze, pink and red; which are sometimes scarce in other mixtures.

## GIANT TRIMARDEAU, MIXED,

and winter-flowering Pansies in the following separate colors: March Beauty, dark blue; Celestial Queen, light blue; Ice King, white, and Winter Sun, yellow; July sown in frames, strong plants, \$3.50 per 1000. Parcel post prepaid, \$4.00 per 1000, except Gulf States, \$4.25 per 1000. We make a specialty of shipping to southern florists. Cash with order.

N. D. McADAMS, COLUMBUS GROVE, O.

## PANSIES. PANSIES.

Brown's

Giant Prize Pansy

plants.

Mixed colors,

75c per 100, \$4.00 per 1000.

Cash with order.

PETER BROWN,

124 Ruby St., Lancaster, Pa.

500,000 PANSY PLANTS.

O'Neill's Special and Private Stock, fine, large plants; the best stock that can be bought; 50 or 60 different colors selected from our 100,000 plants every year; they run from 2½ to 3 inch in size; I have been growing these pansies for 25 years and I guarantee them to be the best on the market; very rich in color, mixed, \$5.00 per 1000; straight purple with lavender edge, \$10.00 per 1000. Cash.

JAMES O'NEILL PANSY GARDEN.

Darkrun Lane, Frankford, Phila., Pa.

## CUNNINGHAM'S FAMOUS PANSIES.

Fine stock; forty-three years' experience. Now booking orders for our famous Giant-flowering seedlings, \$4.00 per 1000. Rush orders as stock is limited. Cash with order.

JOS. H. CUNNINGHAM GREENHOUSES.

Delaware, O.

Pansies, my largest flowering mixture of show varieties; unsurpassed quality; strong, stocky plants; also white, yellow and blue in separate colors, \$3.50 per 1000, 5000 lots, \$3.00 per 1000, 500 at 1000 rate. 30 years' experience in growing Pansies.

Gustav Pitzonka, Pansy Farm, Bristol, Pa.

## PANSIES A SPECIALTY.

10,000 Improved Giant Trimardeau,

flowering mixture, 6 to 8 leaves,

\$4.00 per 1000; 5000 for \$18.00.

Ready now. Extra fine. Cash.

G. L. SWATY, MENA, ARK.

Pansies: Seeds from Hange & Schmidt, Erfurt, direct; best varieties they offer and best mixtures; all remixed by us; seed sown thin and plants have 8 to 20 leaves; in moderate climate may be wintered without glass, \$3.50 per 1000. Garden Nurseries, Narberth, Pa.

Pansy plants, Steele's Greenhouse and Vaughan's International, extra large transplanted plants in bloom, \$1.60 per 100, \$15.00 per 1000. Cash. Brill Celery Gardens, Kalamazoo, Mich.

Pansy plants, Giant Trimardeau, Giant Florists' Mixture, also winter-flowering, March Beauty, Celestial Queen, Ice King and Winter Sun, strong, July sown, frame-grown plants, \$4.00 per 1000, postpaid, except Gulf States, \$4.25 per 1000. Cash, please.

McAdams & McComb, Columbus Grove, O.

## DOUBLE YOUR PROFIT.

By planting well rooted, stocky Pansies from a well known strain, Steele's Private Stock seeds direct from originator, 70c per 100, \$4.50 per 1000, prepaid. Special price on large orders.

CARTER & SON,

Pansy Garden, Mt. Holly, N. J.

## PANSY PLANTS, MIXED COLORS.

Steele's Private Stock,

Dreer's Giant-flowering,

\$4.00 per 1000, postpaid.

C. C. BREECE,

R. No. 7, Delaware, O.

Pansy plants, over 5,000,000 plants of our well known strain, also Steele's well known strain; none better; immediate delivery; strong plants, 50c per 100, \$4.00 per 1000, postage prepaid; \$3.50 per 1000, \$15.00 per 5000, by express.

J. C. Schmidt, Bristol, Pa.

Pansy plants grown for us, from our own justly famed Florist Prize Mixture seed, \$4.00 per 1000, \$15.00 per 5000. Still have some of the seed, also, at \$6.00 per oz.

S. S. Skidelsky & Co., 50 Park Place, New York.

Pansy plants, Mastodon, choice mixed, northern cool-grown, making strong plants, \$4.00 per 1000, \$11.25 per 8000, \$17.50 per 5000. Ready for immediate shipment.

Edward W. Schuster, Crookston, Minn.

## STEELE'S PANSY SEEDLINGS.

Greenhouse Special, best for indoor and out side; stocky plants, \$4.00 per 1000. Cash.

SUNNY POINT FLORAL CO.,

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Pansies: Goodell's well known Pansy Park strain, 800,000 plants; 5000 and over, \$3.50 per 1000; 1000, \$4.50; larger, \$5.50 per 1000. Cash. Pansy Park Floral Gardens, Dwight, Mass.

Pansies, Steele's Private Stock, fine plants, 6 to 8 leaves, \$4.50 per 1000. Cash with order.

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## GIANT-FLOWERING PANSIES.

Strong plants unsurpassed for rich colorings, \$4.50 per 1000, prepaid. Carefully packed.

WM. P. YEAGLE, BRISTOL, PA.

Pansies: Very fine mixture of Bugnot, Cassier's Odier, Trimardeau, etc.; fine plants, \$3.50 per 1000, 5000 for \$15.00. Cash.

Byer Bros., Chambersburg, Pa.

Pansy Giant Trimardeau, plants, mixed, \$4.00 per 1000. Postpaid. Cash.

Harglerode Bros., Shippensburg, Pa.

Pansies, our own strain, good, strong seedlings, July sown, \$4.00 per 1000.

Evenden Bros. Co., Williamsport, Pa.

Pansy plants, large-flowering strain with a wide range of colors, \$4.00 per 1000.

Richard A. Irvine, Bay City, Mich.

200,000 PANSY PLANTS,

\$3.50 per 1000.

J. D. BRENNEMAN, HARRISBURG, PA.

Pansy plants, Giant Trimardeau, mixed, large flowering and choice colors; \$4.00 per 1000, \$15.00 per 5000.

F. Danley, Macomb, Ill.

Pansy plants, Kenilworth strain, good, strong seedlings, \$4.00 per 1000.

J. B. Knapp, Sayre, Pa.

Pansies, Mastodon strain, strong, stocky seedlings, \$4.00 per 1000. H. Hills, Bristol, Ind.

## PELARGONIUMS

## OCTOBER LIST OF PELARGONIUMS.

Easter Greeting, Gardener's Joy, Wurtembergia, Prince Bismarck, Swabian Maid, Eastern Star,

Graf Zeppelin.

2-in., \$10.00 per 100, \$90.00 per 1000.

3-in., \$12.00 per 100, \$110.00 per 1000.

4-in., \$17.00 per 100, \$160.00 per 1000.

This is first-class stock from America's most successful grower of Pelargoniums. Order now. You will make good money growing this stock on.

Add 5 per cent for packing.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

## PELARGONIUMS.

Easter Greeting, 3-in., \$12.00 per 100 Wurtembergia, 3-in., \$12.00 per 100

This stock is cut back; well branched; absolutely free from white fly and other insects, and will make you great big stock for spring sales. Cash with order.

C. L. HUMPHREY, ZANESVILLE, O.

## PELARGONIUMS.

Wurtembergia, Lucy Becker, Swabian Maid and Easter Greeting, fine 2½-in., \$9.00 per 100. No packing charges; can be packed in moss without soil if desired. Not a white fly on the place.

LOS ANGELES GERANIUM CO.,

Sawtelle P. O., Los Angeles, Cal.

Pelargoniums, Easter Greeting and Wurtembergia, 5000 clean, strong 2½-in., 10c each; 3-in., 15c each. Cash.

Lansing Floral Co., Lansing, Mich.

## PELARGONIUMS.

Just the time to buy to grow on for Easter, Mothers' day and Memorial day.

Easter Greeting, Wurtembergia, Swabian Maid, Gardener's Joy, Graf Zeppelin, Prince Bismarck, Lucy Becker, Eastern Star and Wolfgang Goethe; 2-in. .... \$10.00 per 100, \$90.00 per 1000 3-in. .... 12.00 per 100, 110.00 per 1000 Easter Greeting and Swabian Maid.

4-in. .... \$17.00 per 100, \$160.00 per 1000 We are the largest growers of Pelargoniums in America. Stock is free from white fly.

R. M. HENLEY,

Pelargonium Specialist, Hartford City, Ind.

## NO CLEANER STOCK TO BE HAD.

Now is the time to buy your Pelargoniums.

Easter Greeting, Wurtembergia, Swabian Maid, Gardener's Joy, Graf Zeppelin, Prince Bismarck, Lucy Becker, Eastern Star, Wolfgang Goethe, 2-in., \$10.00 per 100, \$90.00 per 1000; 3-in., \$12.00 per 100, \$110.00 per 1000; Easter Greeting and Swabian Maid only, 4-in., \$17.00 per 100, \$160.00 per 1000.

S. S. SKIDELSKY & CO.,

50 Park Place, New York, N. Y.

## PELARGONIUMS, STRONG STOCK.

Easter Greeting, Lucy Becker, Zeppelin, Gardener's Joy, Caird, Swabian Maid, Wurtembergia and Eastern Star, strong 2-in., \$10.00 per 100, \$90.00 per 1000; fine stock, 3-in., \$15.00 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

## PELARGONIUMS.

Easter Greeting, Lucy Becker, Swabian Maid, Wurtembergia, four best Easter Greeting varieties, 2½-in. pots, \$10.00 per 100, \$95.00 per 1000.

ROMAN J. IRWIN,

48 W. 18th St., New York, N. Y.

## STOCK NOW FOR NEW SEASON.

Easter Greeting and seven sports, fine 2½-in., \$10.00 per 100, \$90.00 per 1000; 3-in., \$12.00 per 100, \$115.00 per 1000.

GULLETT & SONS, LINCOLN, ILL.

Pelargoniums, Easter Greeting, Wurtembergia, Swabian Maid, etc., mixed 2½-in. pots, \$7.00 per 100. No orders accepted for less than 100.

A. L. Miller, Jamaica, N. Y.

Pelargoniums, Easter Greeting, Wurtembergia and Swabian Maid, mixed only, strong 2-in., \$7.00 per 100. No white fly. Cash.

Jacobs Bros., Peoria, Ill.

Pelargoniums, Gardener's Joy, ready now, strong 2½-in., \$7.50 per 100; Master Greeting varieties ready now, 7½c each.

The Goshen Floral Co., Goshen, Ind.

## 2-IN.—EASTER GREETING—2-IN.

Extra strong plants ready for 4-in., \$10.00 per 100, \$90.00 per 1000.

J. G. LAYTON, OLEAN, N. Y.

Pelargoniums: The four best varieties, strong stock, bushy plants, 4-in. pots, \$15.00 per 100. Cash. Zumbrota Greenhouses, Zumbrota, Minn.

Pelargonium Easter Greeting, rooted cuttings, \$4.50 per 100; 2-in., \$9.00 per 100.

George Bros. & Co., New Kensington, Pa.

Pelargonium Lucy Becker, 2-in., \$7.00 per 100; 3-in., \$10.00 per 100.

J. L. Johnson, DeKalb, Ill.

## PEONIES

WE HAVE 4 VARIETIES THAT ARE THE FLORISTS' CHOICE FOR CUT FLOWERS.

President Roosevelt, massive, dark red; with stiff stem, \$50.00 per 100.

Mont Blanc, light yellow, shading to cream, long stem, \$65.00 per 100.

Mme. Calot, Hydrangea pink, tinted silver, long and heavy stem, \$65.00 per 100.

Couronne d'Or, large white; strong stem, \$20.00 per 100. No order accepted for less than 50.

Felix Crousse ..... \$25.00 per 100 Duchesse de Nemours ..... 20.00 per 100

Mme. de Verneville ..... 20.00 per 100

Festiva Maxima ..... 20.00 per 100

Richardson's Rubra Superba ..... 40.00 per 100

Roem Von Boskoop ..... 25.00 per 100

Our choice: 4 named varieties, \$20.00 per 100; mixed colors, \$10.00 per 100.

All good, sound roots and eyes. Cash.

BRECKSVILLE DAHLIA FARM,

Brecksville, O.

## PEONIES, GOOD VALUE.

At \$16.00; Lady Leonora, Light Red, Single Tall Red, Festiva.

At \$20.00; Mme. Crousse, Mme. De Verneville, Delicatissima, Festiva Maxima.

At \$24.00; Couronne d'Or, Etienne Mechin, red; Rubra Superba.

At \$30.00; Marguerite Gerard, Monsieur Dupont.

At \$60.00; Germaine Bigot, Octavie Demay.

At \$75.00; Adolphe Rousseau, Eugene Verdier.

ORONOGO FLOWER GARDENS,

Cartersville, Me.

## TWO SPLENDID WHITE PEONIES

for florists,

Peony Festiva Maxima ..... \$16.50 per 100 Peony Queen Victoria ..... 16.50 per 100

Packing free.

H. G. WALKER,

312 W. Chestnut St., Louisville, Ky.

## "HOW WE MAKE MONEY ON PEONIES."

Ask for Florists' Problems No. 6.

Sarcocoe Nurseries Peony Fields.

WILD BROS. NURSERY CO.,

Box 528, Sarcocoe, Me.

## RELIABLE PEONIES. 8 to 5 eyes and roots.

Per 100

Boule De Neige.....	\$20.00
Edule Superba.....	20.00
Festiva Maxima.....	25.00
Mons. Jules Elie.....	40.00
Queen Victoria.....	20.00
Rubra Superba.....	40.00
Mixed, all colors.....	15.00

WELLER NURSERIES CO., INC.,  
Holland, Mich.

## PEONIES.

Absolutely true to name.  
Strong 8 to 5-eye divisions.

Felix Croisse, brilliant red.....	\$45.00 per 100
Beaute de Villecand, lively pink.....	22.50 per 100
Zona Gale, cream and pink.....	22.50 per 100
Marcella, nearest to yellow.....	22.50 per 100
Adele, light pink.....	22.50 per 100
Edule Superba, early pink.....	20.00 per 100

ROHLFS' NURSERIES,  
Davenport, Ia.

## PEONIES, STRONG DIVISIONS. 8 to 5 eyes.

Agnes Mary Kelway, Mme. Loise mere,	
Dr. Bretonneau, Mons. Barral,	
Grandiflora Lutescens, Mons. Bastien le Page,	
L'Indispensable, Rose d'Amour,	
Lucree, Ville de Nancy,	
Melissier, Zephyrus,	

Strong, healthy stock, \$2.00 per 10.  
MOVILLA GARDENS, HAVERFORD, PA.

## MAGNIFICENT BRAND COLLECTION.

We are now offering to the trade almost the entire line of these Peonies. Trade list will be furnished upon request to any one entitled to trade prices. We are, also, quoting most of the cut flower varieties, together with the finest list in the World of the choice and scarce American, English, and French sorts.  
BRAND NURSERY CO., FARIBAULT, MINN.

## PEONIES, STRONG DIVISIONS.

8 to 5 eyes, all cut-flower varieties.

Delicatissima.....	\$23.00 per 100
Alexandria.....	20.00 per 100
Dr. Bretonneau.....	15.00 per 100
Duchesse de Nemours.....	18.00 per 100
Couronne d'Or.....	20.00 per 100

W. F. SCHNEIDER, ELMHURST, ILL.

## UNNAMED PEONY.

Enchantress-pink shade; a few days later than Maxima; a good one; 8 to 5 eye divisions, \$10.00 per 100. Want to clean up surplus.  
WINFIELD S. KIRCHER,  
Cyclamen Specialist, Defiance, O.

## PEONIES.

Unnamed, mixed, splendid varieties, strong divisions, \$1.50 per doz., \$10.00 per 100.  
JACOB SCHULZ COMPANY, INC.,  
Nursery Department,  
550 S. Fourth Ave., Louisville, Ky.

Peony Festiva Maxima, strong 8 to 5 eye roots at the exceedingly low price of \$17.00 per 100. \$160.00 per 1000. Unnamed white and pink, good stock, \$10.00 per 100.  
S. S. Skidelsky & Co., 50 Park Place, New York

## PEONIES; STANDARD VARIETIES.

Queen Victoria, Edule Superba, Officialis Rubra and other varieties.  
Write for price-list.  
H. G. NORTON, PERRY, O.

Peonies, mixed varieties, \$8.00 per 100. Iris Siberica, Snow Queen and Florentina Alba, \$2.50 per 100.  
H. Hills, Bristol, Ind.

Peonies: Early pink; Victoria, white; large divisions, \$50.00 per 1000. Thos. K. Dorn, 120 Haddon Ave., Westmont, N. J.

Peonies, Lord Kitchener, Karl Rosenfield and Baroness Schroeder, 1-year, \$1.50.  
L. F. Dintelmann, Belleville, Ill.

Peonies, Festiva Maxima, Grandiflora Rosa and Magnifica, 3 to 5 eyes, \$25.00 per 100.  
Irvington Peony Gardens, Indianapolis, Ind.

Peonies: Write for our new wholesale list. Franklin Nursery, Richfield Station, Minneapolis, Minn.

Peonies: Strong divisions ready for shipment. Send for wholesale list.  
Shenandoah Nurseries, Shenandoah, Ia.

Peonies, finest named, 20c each. List free.  
W. H. Saiter, Box 516, Rochester, N. Y.

Peonies, Festiva Maxima and Fragrans.  
Wm. Mandel, Nurseryman, Bloomington, Ill.

Peonies: 26 acres.  
W. A. Reiman, Vincennes, Ind.

## PETUNIAS

### DOUBLE AND SINGLE PETUNIAS.

Rooted cuttings, \$2.50 per 100, \$20.00 per 1000. Ready October. Orders booked now and filled in rotation.

## ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Double Petunias in four distinct varieties, including white, \$5.00 per 100, \$45.00 per 1000. Harold W. McGregor, 2029 Elmwood Ave., Springfield, O.

Double Petunias, largest and finest Ruffled Giants grown, variegated, extra fine, rooted cuttings, \$2.00 per 100; 2 1/2-in., \$5.00 per 100.  
Mt. Pleasant Greenhouses, Mt. Pleasant, Mich.

Double Petunias, 2-in., 4c each; rooted cuttings, \$1.50 per 100.  
Melvin D. Augspurger, Montpelier, Ind.

Double Petunias, fine, mixed 2-in., \$3.00 per 100. Cash.  
Byer Bros., Chambersburg, Pa.

Double Petunias, good assortment of colors, 2-in., \$5.00 per 100.  
Richard A. Irvine, Bay City, Mich.

## PHLOXES

Phlox Subulata, splendid for borders or ground covers, especially useful for covering graves; blooms Memorial day; pink or white; strong 2-year-old, \$7.00 per 100.  
Thomas J. Murphy, 409 Erie St., Painesville, O.

Phlox Subulata, pink or white, strong 2-year-old, \$8.00 per 100.  
The Havice Nursery, West Park, O.

Hardy Phlox, mixed colors, red, pink and white, \$5.00 per 100 divisions.  
N. O. Caswell, Delavan, Ill.

## PHYSALIS

Physalis Franchetti, or Chinese Lantern Plant, extra strong, \$8.00 per 100, \$70.00 per 1000.  
Rock's Flower Gardens, Independence, Mo.

## PHYSOSTEGIAS

Physostegias, white only, \$2.00 per 100, \$15.00 per 1000. F. M. Palmister & Son, Janesville, Wis.

## PITTOSPORUMS

Pittosporum Tobira, 4 to 6 ins., transplanted, \$15.00 per 100. Well rooted cuttings, \$10.00 per 100, \$75.00 per 1000.  
Thomasville Nurseries, Thomasville, Ga.

## PLUMBAGOS

Plumbago, blue, 2-in., \$6.00 per 100, \$50.00 per 1000. Bird Forrest, Florist, Waxahachie, Tex.

## POINSETTIAS

### GOOD VALUE.

2 1/4-in. Poinsettias, \$7.00 per 100,	\$65.00 per 1000.
3-in. Poinsettias, \$9.00 per 100,	\$85.00 per 1000.
4-in. Poinsettias, \$18.00 per 100,	\$150.00 per 1000.

J. V. LAVER,

704 State St., Erie, Pa.

### POINSETTIAS, IN 2 1/2-IN. POTS.

The true Christmas red, fine, healthy stock, shipped in paper pots, \$7.00 per 100. Cash.  
LA CROSSE FLORAL CO., LA CROSSE, WIS.

## POINSETTIAS.

3-in., good, strong plants.....\$10.00 per 100  
2-in., good, strong plants..... 7.00 per 100  
JOSEPH AUSTIN, KANSAS CITY, MO.

## WELL ESTABLISHED POINSETTIAS.

The finest Christmas kind, in paper pots, \$7.50 per 100. Packing, 5 per cent.  
GULLETT & SONS, LINCOLN, ILL.

Poinsettias, true Christmas red, extra strong, 2 1/2-in., \$8.00 per 100, \$75.00 per 1000. Add 5 per cent for packing charges.  
O. H. Frey, Lincoln, Neb.

Poinsettias, strong 2 1/2-in., \$8.00 per 100, \$75.00 per 1000; 3-in., \$10.00 per 100.  
S. S. Skidelsky & Co., 50 Park Place, New York.

Christmas Red Poinsettias, well established, 2 1/2-in., \$8.00 per 100.  
William L. Rock Flower Co., Kansas City, Mo.

Poinsettias, strong 2 1/2-in., packed in paper pots, \$7.00 per 100. Boxes and packing free.  
Evenden Bros. Co., Williamsport, Pa.

Poinsettias from 2 1/2-in. pots, \$8.00 per 100, \$75.00 per 1000.  
The Hammond Co., Inc., Richmond, Va.

Poinsettias, strong 2 1/2-in., 7c each. Cash with order. I. O. Kemble, Marshalltown, Ia.

Poinsettias, strong 2 1/2-in., \$8.00 per 100.  
Otto P. Krueger, Toledo, O.

## PRIMULAS

### PRIMULA OBCONICA AND PRIMULA MALACOIDES.

Our Obconicas are the very best European production of Giant-flowering Primulas, and our Christmas colors consist of a collection which are big sellers. If in want of choice stock, and colors, then give these a trial. Very strong plants from 2 1/2-in. pots, ready to shift either to 3-in. or 4-in. pots.

### MALACOIDES ROSEA SUPERBA.

Very strong stock from 2 1/2-in. pots. We are offering all at \$5.00 per 100, \$42.00 per 1000; 3-in., \$8.00 per 100, \$70.00 per 1000; 250 at 1000 rate. Cash.

FREEMONT FLORAL CO., FREEMONT, ILL.

### 25,000 PRIMULA OBCONICA,

Gigantea and Grandiflora,	
Kermesina, Rosa and Appleblossom,	
2-in., .....	\$ 5.00 per 100
2 1/2-in. ....	6.00 per 100
3-in. ....	9.00 per 100
4-in. ....	18.00 per 100

The best "what am" and 10 per cent off on orders \$10.00 or more. Cash with order.  
ABBY AVENUE GREENHOUSES, DAYTON, O.

### PRIMULA OBCONICA GIGANTEA.

Large-flowering, separate colors or mixed, plenty of dark red;  
3-in., \$9.00 per 100;  
2-in., \$5.00 per 100.  
TOLEDO GREENHOUSE,  
2829 Chestnut St., Toledo, O.

Primula Obconica Miller's Giant, fine 3-in., \$8.00 per 100, 2-in., \$4.00; Malacoides, 3-in., \$5.00 per 100; 2-in., \$3.50. Cash. These plants are sure to please you.  
J. W. Miller, Shiremanstown, Pa.

## PRIMULA OBCONICA GRANDIFLORA.

From 3-in. pots .....10c each  
From 4-in. pots .....18c each  
From 5-in. pots .....35c each  
The finest stock we ever handled; can ship immediately, or will book order for later delivery. Call with your truck and see our outfit, both of Primula and Cyclamen.  
O. F. MAHAN & CO.,  
R. No. 8, Dayton, O.

## PRIMULA OBCONICA GIGANTEA.

Our own strain, and our reputation for this strain warrants us in saying that it is the very best obtainable; this stock is in very fine shape and ready to be transferred to larger sizes.  
2 1/4-in. ....\$ 7.00 per 100  
3-in. .... 15.00 per 100  
THE PARK FLORAL CO.,  
1643 Broadway, Denver, Colo.

## PRIMULAS, OBCONICA AND CHINENSIS.

Best varieties separate; also Malacoides, 2 1/4-in. pots, \$7.00; 3-in. pots, \$12.00 per 100.

## NEW PRIMULA MALACOIDES.

Conspicua, large, clear rose with yellow center, 2-in. pots, \$8.00 per 100, \$75.00 per 1000.  
ROMAN J. IRWIN,  
43 W. 18th St., New York, N. Y.

## 40,000 PRIMROSES.

Gigantea Hybrida, Fimbriata, Arendall, Rosa and Kermesina; Grandiflora, Alba, Fire Queen; Sanguinea, Rosa, Kermesina, Hybrida and Blue; Malacoides, Alba and Lavender, special for 2 weeks, extra fine 2-in. stock, \$2.50 per 100, \$20.00 per 1000. Cash.  
BYER BROS., CHAMBERSBURG, PA.

## PRIMULAS, OBCONICA AND CHINENSIS.

Clean, healthy plants.  
Obconicas, Gigantea and Grandiflora in separate colors,  
2 1/4-in. pots, \$5.00 per 100.  
Primula Chinensis, strong A No. 1 stock, 3-in. pots, \$10.00 per 100.  
F. E. BLAKE, MARION, O.

## PRIMULA OBCONICA, GIANT-FLOWERING.

4-in. ....\$25.00 per 100, \$225.00 per 1000  
Strong 3-in., ready to shift, \$10.00 per 100, \$100.00 per 1000. This is fine stock.  
Obconica and Malacoides, 2-in., \$5.00 per 100.  
WINFIELD S. KIRCHER,  
Cyclamen Specialist, Defiance, O.

## PRIMULA IN BUD AND BLOOM.

Obconica, 5-in., 35c each, \$30.00 per 100. Cash with order.  
W. O. SEIDEL ELMWOOD GREENHOUSES,  
30th and Elmwood, Erie, Pa.

## FINE PRIMULA OBCONICA.

2-in., \$4.00; 3-in., \$6.00; 4-in., \$15.00; Malacoides, 2-in., \$4.00 per 100. Cash.  
M. S. ETTER,  
The Home of Primulas, Shiremanstown, Pa.

## PRIMULA MALACOIDES.

3-in. pots ready to shift, \$10.00 per 100. Cash with order.  
CRONMEYER GREENHOUSES,  
Broome Co. Deposit, N. Y.

## PRIMULA OBCONICA, BEST STRAIN.

Red and pink only, 2 1/2-in., \$6.00; 3-in., \$10.00; 5-in., in full bloom, \$40.00 per 100.  
LAKEWOOD CEMETERY GREENHOUSES,  
3600 Hennepin Ave., Minneapolis, Minn.

Primula Obconica, Gigantea, Rosa, Appleblossom, Kermesina and Caerulea, both Schiller's and Dreer's strains, strong plants, ready for 4-in., \$5.00 per 100, \$45.00 per 1000. Packing free.  
F. H. De Witt & Co., Wooster, O.

Primula Chinensis, red for Christmas, pink, white, white with yellow eye, elegant plants, ready for shift, \$5.00 per 100.  
Primula Malacoides, \$5.00 per 100.  
Richard A. Irvine, Bay City, Mich.

Primula Obconica, very fine 2 1/4-in. plants, separate colors or mixed; also Primula Malacoides, \$6.00 per 100, \$50.00 per 1000.  
S. S. Skidelsky & Co., 50 Park Place, New York.

Primula Obconica, Arends' Ronsdorfer strain, mixed colors with plenty of Christmas red, strong 4-in., \$12.00 per 100. Charles Whitton, York St. and Gray Ave., Utica, N. Y.

Primula Obconica, fine stock, 3-in. pots, \$10.00 per 100. To make room for other stock we offer fine 2-in., \$4.00 per 100.  
Fosteria Floral Co., Fostoria, O.

Primula Obconica, Schiller's strain, fine plants, 3-in., \$5.00 per 100. We need the room. Samples mailed on request. Cash.  
Geo. A. Halladay, Bellows Falls, Vt.

Primula Obconica: Colors, white, lavender and rose; strong 4-in. ready for 5-in., \$12.00 per 100. No charge for packing. Cash.  
Riverside Greenhouses, Appleton, Wis.

Primula Obconica and Chinese Primroses, Arends' Ronsdorfer strain, fine, large plants, mixed colors, ready to shift, \$12.00 per 100, 200 for \$20.00. Edward Whitton, Utica, N. Y.

Primula Malacoides, good plants in 2 1/2-in. pots, \$5.00 per 100, \$47.50 per 1000. Cash or reference.  
Frank Oechalin, 4911 W. Quincy St., Chicago, Ill.

Primula Obconica, pink and red; 4-in., 20c each. Fine stock. Cash.  
Hammerichmidt & Clark, Medina, O.

Primula Obconica, large flowering, 3 1/2-in., 8c each.  
Levant Cole, Battle Creek, Mich.

Primula Malacoides Rosa, 2 1/4-in., \$5.00 per 100.  
Baur Floral Co., Erie, Pa.



## PRIMULAS—Continued

Primula Obconica, fine plants and colors, 2 1/4-in., \$6.00; Malacoides, \$5.00 per 100; Obconica, 4-in. in bloom, 25c each.  
Henry Smith Floral Co., Grand Rapids, Mich.

Most stock listed in these columns is grown specially for wholesaling, and no stock is "surplus" for long if offered here.

Primula Obconica Gigantea, assorted, 2 1/4-in. pots, \$6.00 per 100. Ready for delivery.  
Bland & Steinmetz, Independence, Ia.

## PRIVET

ALL HEDGE PLANTS  
EXTRA HEAVY AND WELL BRANCHED.  
Amoor River Privet, Southern variety, 12 to 18 ins., 2 1/2c; 18 to 24 ins., 4c; 2 to 3 ft., 5c.  
California Privet, 18 to 24 ins., 3c; 2 to 3 ft., 4c.

TIPTON NURSERY, INC.,  
Little Rock, Ark.

California Privet, 1-year-old, cut back once, good for low hedges or growing on, 10 to 12 inches, \$3.25 per 100, \$30.00 per 1000; 2-year-old, cut back twice, 18 to 30 inches, \$5.50 per 100, \$55.00 per 1000. Packed free. Cash with order.  
Clement S. Lewis, Delaware Co., Aldan, Pa.

## PYRETHRUMS

Pyrethrum Hybridum, single, mixed colors, large clumps, \$12.00 per 100.  
Wm. F. Krueger, 516 Potter St., Toledo, O.

## RASPBERRIES

## RASPBERRY PLANTS.

St. Regis Everbearing ..... \$13.00 per 1000  
Black Cumberland ..... 15.00 per 1000  
Will make price on quantity.

## LAHR'S FLOWER SHOP.

206 N. 9th St., LaFayette, Ind.

St. Regis Raspberry, strong canes, 75c per 100, \$7.00 per 1000.

Wytheville Floral Co., Wytheville, Va.

Raspberries, Cumberland and Black Pearl; also El Dorado Blackberries.  
Wm. Mandel, Nurseryman, Bloomington, Ill.

## ROSEMARY

Rosemary, rooted cuttings, \$3.00 per 100; 2-in., \$6.00 per 100.  
George Bros. & Co., New Kensington, Pa.

## ROSES

## ROSES!

We are booking orders for December 1 delivery for the following own-root Roses, 2-inch pot size. First-class plants for growing on for spring trade.

	Per 100
1000 Gruss an Teplitz H. O., 2-in.	\$10.00
2000 William R. Smith T.	8.00
2000 Jonkheer J. L. Mock H. T.	12.00
1000 Baby Rambler Ellen Poulsen B. R.	12.00
1000 Baby Rambler Echo B. R.	12.00
500 General Jacqueminot H. P.	10.00
1000 Columbia H. T.	12.00
500 Clio H. P.	10.00
500 Prince Camille de Rohan H. P.	10.00
500 Conrad P. Meyer H. R.	10.00
2000 Sunburst H. T.	12.00
2000 Mrs. Aaron Ward H. T.	10.00
2000 Richmond H. T.	12.00
2000 Hadley H. T.	10.00
1000 White Maman Cochet T.	7.00
1000 Pink Maman Cochet T.	7.00
5000 Radiance H. T.	12.00
2000 Clothilde Soupert H. T.	8.00
2000 Hermosa B.	8.00
2000 Etoile de Lyon T.	8.00
4000 La France H. T.	10.00
2000 Kaiserin Augusta Victoria H. T.	9.00
2000 Caroline Testout H. T.	12.00
500 Magna Charta H. P.	10.00

500 Climbing Pearl	10.00
500 Climbing Gruss an Teplitz	9.00
500 Excelsa	8.00
500 Gardenia	9.00
500 Dorothy Perkins	9.00
500 Dr. W. Van Fleet	9.00
500 Wichuriana	8.00
500 Silver Moon	8.00
500 Baltimore Belle	9.00
500 Crimson Rambler	8.00
500 Climbing American Beauty	10.00
500 White Rambler	9.00
500 American Pillar	8.00

## WESTOVER NURSERIES,

Clayton, St. Louis County, Missouri.

FIELD-GROWN, OWN ROOT, FOR FORCING.  
Roses, Dorothy Perkins, Excelsa, Hiawatha, Goldfinch, Lady Gay and White Dorothy, 3 to 7 ft. canes, \$25.00 per 100; American Pillar, 3 to 7 ft., \$35.00 per 100; strong 1-year, of above kinds, \$10.00 per 100, postpaid; by express, not paid, \$8.00 per 100. Don't forget to send for our trade list; get it now.

ATLANTIC NURSERY CO., INC.,  
Berlin, Md., U. S. A.

## 3-INCH ROSES, OWN ROOT.

Good stock, must be sold at once.  
900 Mme. Butterfly, \$25.00 per 100.  
500 Premier, \$25.00 per 100.

## WOLFE THE FLORIST.

422 Franklin St., Waco, Tex.

2-YEAR-OLD XX FIELD-GROWN  
ROSES FOR FORCING.

Baby Ramblers at \$50.00 per 100.  
Pink Baby Rambler, Jessie, Orleans.  
Tausendschoen.

HYBRID PERPETUALS AT \$45.00 PER 100.  
Capt. Hayward, Clio,  
Gen. Jacqueminot, Hugh Dickson,  
Ulrich Brunner, Magna Charta,  
Mrs. J. H. Laing, Persian Yellow.  
Paul Neyron,

CLIMBING ROSES. STAKED-UP PLANTS  
at \$45.00 per 100.  
Dorothy Perkins, Hiawatha,  
Excelsa, Lady Gay,  
White Dorothy Perkins, Goldfinch,  
Dr. W. Van Fleet, Elizabeth Ziegler.

Rosalie (Dark Pink Tausendschoen),  
\$60.00 per 100.

HYBRID TEAS AT \$45.00 PER 100.  
Gruss an Teplitz, Killarney,  
etc.

ASK FOR COMPLETE LIST OF ROSES.

ROMAN J. IRWIN,  
43 W. 18th St., New York, N. Y.

## ROSES!

2-year, field-grown, own-root.

	Per 100
150 Climbing Pearl	\$40.00
100 Climbing Gruss an Teplitz	35.00
150 White Rambler (Thalia)	35.00
100 American Pillar	40.00
150 Universal Favorite	35.00
100 Gardenia	35.00
100 Dr. W. Van Fleet	35.00
100 Climbing Tausendschoen	35.00
300 Dorothy Perkins	35.00
50 Excelsa	35.00
100 Wichuriana	30.00
50 Clio H. P.	40.00
100 Prince Camille de Rohan H. P.	40.00
100 General Jacqueminot H. P.	40.00
50 Magna Charta H. P.	40.00
50 Duchess de Brabant H. T.	40.00
100 Hermosa H. T.	40.00
100 Pink Killarney H. T.	40.00
50 White Cochet	40.00
200 Radiance	40.00
50 Clothilde Soupert	35.00
500 La France	35.00

## WESTOVER NURSERIES,

Clayton, St. Louis County, Missouri.

## ROSES

New varieties.

## GRAFTED AND OWN-ROOT

Angelus,  
Priscilla,  
Write us  
about them.

## 2-YEAR-OLD, FIELD-GROWN

## ROSES.

Columbia, Ophelia,  
Premier, Butterfly,  
Mrs. Aaron Ward  
and others.

\$45.00 per 100.

C. U. LIGGIT.

Wholesale Plantsman.

303 Bulletin Bldg., Philadelphia, Pa.

## CLIMBING ROSES.

Strong field-grown for immediate shipment;  
2-year, No. 1, \$16.00 per 100;  
1-year, No. 1, \$14.00 per 100.

Excelsior, Lady Gay,  
Dorothy Perkins, Philadelphia Rambler,  
White Dorothy Perkins, Blue Rambler,  
White Rambler, Crimson Rambler.

Can supply above varieties for lining out at  
\$6.50 per 100. No packing charges.

J. B. WATKINS & BRO.,

Elmwood Nurseries, Midlothian, Va.

## OWN-ROOT ROSES, 3-YEAR-OLD.

Dorothy Perkins, white, red, pink; Dr. W. Van Fleet, Alberic Barbier, Crimson Rambler, Tausendschoen, also Moss Roses budded on Multiflora, all good 3-year-old plants, \$25.00.  
Crimson Baby Rambler, 2-year, \$25.00  
White Baby Rambler, 2-year, 25.00

Cash with order.

## MIDDLEBUSH ROSERY.

Middlebush, N. J.

## CLIMBING ROSES.

Strong, 2-year, field-grown stock.

\$35.00 per 100.

1000 Hiawatha, 1000 Dr. W. Van Fleet,  
200 Sodenia, 800 Elizabeth Ziegler,  
7000 Dorothy Perkins, 500 Goldfinch,  
1500 White Dorothy Perkins.

## A. N. PIERSON, INC., CROMWELL, CONN.

Hardy Roses, 2-year, 40 sorts; other plants and trees.  
W. H. Salter, Rochester, N. Y.

Good list of 2 1/4 and 4-inch in best varieties.  
Ledlee Co., Expert Rose Growers, Springfield, O.

Roses: Write us for complete list of 2-year-old, field-grown plants, forcing grade, including Roserie, the popular sport of Tausendschoen, of which again we have a limited quantity to offer.  
S. S. Skidelsky & Co., 50 Park Place, New York.

## ROSE STOCKS

## ROSA MULTIFLORA JAPONICA.

For budding, 3 m. m. and up, \$10.00 per 100. For Taxus and other young evergreens, ask for surplus list.

WESTBURY ROSE CO., INC.,  
Westbury, L. I.

## SCHIZANTHUS

Schizanthus, heavy 2-in. plants, \$3.00 per 100. Cash.  
Valley View Gardens, Tiffin, O.

## SEEDS

## SEEDS.

Dracaena Indivisa: Fresh ripe seeds that will make quick-growing, profitable plants for you. 1000 seeds, 50c; 5000 seeds, \$2.00; 10,000 seeds, \$3.50, postpaid.

Asparagus Sprengeri: We have a new crop of plump, live seed, \$1.25 per 1000; 5000 seeds, \$5.00; 10,000 seeds, \$8.50, postpaid.

Kentia Forsteriana, fresh, live seeds, \$6.50 per 1000.

## SEVIN-VINCENT CO.,

Wholesale Seed Growers,

512 Washington St., San Francisco, Cal.

## NEW CALENDULA

## GLOWING GOLD.

The best variety for greenhouse forcing.  
Now offered for the first time.  
The largest blossoms ever grown. Long, strong stems. Always comes double. Rich glowing gold in color. The very finest for cut flowers.  
Trade packet, 75c; ounce, \$4.00.

## H. W. BUCKBEE,

Rockford, Ill.

## CALENDULA SEED.

For Greenhouse Forcing.

Do not waste your time and energy growing the common varieties of this popular cut flower. Try our new special forcing strain, grown expressly for us; flowers are very large; long stem; fully double; rich orange color.

NO SINGLE FLOWERS.

Per pkt., \$1.00; per oz., \$5.00.

## AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

## GRASS SEED.

Fresh stock; highest germination.

	Per lb.	Per 100 lbs.
Perennial Rye Grass	9 1/2c	\$ 9.00
Italian Rye Grass	9 1/2c	9.00
Pacific Rye Grass	15 1/2c	14.50
Kentucky Blue Grass, 22 lb. grade	48 c	.....

## SEVIN-VINCENT CO.,

Wholesale Seed Growers,

512 Washington St., San Francisco, Cal.

Perennial seeds: Delphinium Belladonna, \$2.00 per oz., \$20.00 per lb. Gold Medal Hybrids, \$1.50 per oz., \$15.00 per lb.; Coreopsis Lanceolata, large type, 25c per oz., \$3.00 per lb.; Gaillardia Grandiflora, 50c per oz., \$5.00 per lb.  
Wm. F. Krueger, 516 Potter St., Toledo, O.

## ASPARAGUS PLUMOSUS NANUS SEEDS,

Immediate delivery, \$3.00 per 1000.

5,000 to 10,000 lots, \$2.75 per 1000  
25,000 to 100,000 lots, 2.50 per 1000

## AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

See our display advertisement in this issue for full list of Pansy, Cyclamen and other seed that you need now.  
S. S. Skidelsky & Co., 50 Park Place, New York.

## SMILAX

## SMILAX, STRONG AND PINCHED BACK.

2 1/4-in., \$4.00 per 100, 300 for \$10.00.

See Asparagus advertisement.

W. F. ABRAMS & SON.

38 Observatory Ave., Haverhill, Mass.

Smilax, several times pinched back, strong 2-in., \$3.00 per 100, postpaid.  
A. W. Harris, Florist, Sleepy Eye, Minn.

Smilax, strong plants, 2 1/4-in., \$6.00 per 100, \$50.00 per 1000. Roman J. Irwin, 43 W. 18th St., New York, N. Y.

Smilax, pinched once, strong 2-in., \$5.00 per 100, \$45.00 per 1000. See Fern and Cyclamen ads.  
Peters & Sons, Hillyard, Wash.

Smilax, extra strong 2 1/4-in., \$30.00 per 1000.  
Baur Floral Co., Erie, Pa.

Smilax, 70 strong 3-in., 8c each.  
Montgomery Gardens, Sac City, Ia.

Smilax, strong and bushy, \$4.00 per 100.  
B. O. Johnson, Sterling, Colo.

Smilax, 500 cut back, strong 2-in., 5c each.  
O. B. Stevens, Shenandoah, Ia.

## SNAPDRAGONS

SNAPS. SNAPS. SNAPS.

"Our Quality Excels"

2-in., fine, pinched.

Grown from Ramsburg's and Allman's Seeds.

Free from disease.

Keystone Pink ..... 5c each, \$45.00 per 1000  
Pheips' White ..... 5c each, 45.00 per 1000  
Pheips' Yellow ..... 5c each, 45.00 per 1000  
Philadelphia Pink ..... 7c each, 65.00 per 1000

Ready now.

No charge for packing. Cash.  
HAMMERSCHMIDT & CLARK,  
Medina, O.



## JUST RIGHT TO PLANT.

Snapdragons, topped and branching. Free from rust. Ramsburg's seed only. We grow in small dirt bands which go with plant so the root is not disturbed. Packed in small shallow boxes carefully secured. "How to avoid rust" circular for the asking. No trouble with rust if you follow directions. Samples by mail for 25c if desired.

Golden Pink Queen, best of all.  
Silver Pink, standard light pink.  
Keystone, best dark pink.  
Nelrose, like Keystone but more dwarf.  
Light Pink.  
Buxton's, clear pink, lighter than Keystone.  
White, pure white, large fine flower.  
Yellow, pure yellow, large fine flower, also Scarlet, Garnet and Fancy Mixed.  
\$5.00 per 100, \$45.00 per 1000.  
Cash, or good references.

GENEVA FLORAL CO., GENEVA, N. Y.

## SNAPDRAGONS.

2 1/4-in. pots, \$6.00 per 100.  
Silver Pink, Keystone, Nelrose, Giant Yellow, Giant White, Garnet.

## NEW VARIETIES

## WORTH WHILE GROWING.

	Per 100	Per 1000
Philadelphia, pink	\$8.00	\$75.00
Orlando, terra cotta	8.00	75.00
Golden Pink Queen, very fine	8.00	75.00
Golden Delight	8.00	75.00

Seed of all above varieties, see Display advertisement.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

## NEW SNAPDRAGON.

Everblooming Pink; a new variety, 20 to 24-in., beautiful shade of light pink, very free grower, and a wonderful producer, from fall and all through winter.  
Clean, heavy stock from 3-in. pots for benching.  
\$30.00 per 100. Cash with orders.

O. A. PETERSON,

South Broadway, Tarrytown, N. Y.

## STOCK YOU NEED NOW.

Snapdragons from 2 1/4-in. pots.  
Silver Pink ..... \$5.00 per 100, \$45.00 per 1000  
Nelrose ..... 5.00 per 100, 45.00 per 1000  
Keystone ..... 5.00 per 100, 45.00 per 1000  
Phelps' White ..... 5.00 per 100, 45.00 per 1000  
Phelps' Yellow ..... 5.00 per 100, 45.00 per 1000

## AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

## SNAPDRAGONS.

New Hybrid Pink and Silver Pink,

pinched back,

3-in., \$7.00; 2 1/2-in., \$4.50 per 100.

No packing charge. Cash.

THE IMLAY CO., ZANESVILLE, O.

## SNAPDRAGONS, OUTDOOR-GROWN.

Silver Pink, Nelrose, Keystone and White; fine, clean, strong seedlings ready for bench, \$3.00 per 1000; also 2-in., \$4.00 per 100.

Cash, please.

JOHN BOEHNER,

224 Obell Court St., Dayton, O.

## SNAPDRAGONS.

2 1/4-in., \$5.00 per 100, \$45.00 per 1000.  
Phelps' White, Enchantress, pink.  
Orlando, bronze, Golden Delight, yellow  
L. H. DORNBUSCH,  
Hills & Dales Greenhouses, Dayton, O.

## SNAPDRAGONS.

	Per 100	Per 1000
Keystone, pinched, 2 1/4-in.	\$5.00	\$45.00
Red, very fine	5.00	45.00

## SCHMIDT &amp; MEINE.

3121 Market St., Youngstown, O.

Snapdragons, Orlando, Golden Pink Queen, Phelps' White, Phelps' Yellow, Keystone, Nelrose and Silver Pink, clean, healthy stock, strong 2 1/4-in. plants, \$5.00 per 100, \$45.00 per 1000.  
S. S. Skidelsky & Co., 50 Park Place, New York.

Snapdragons, Silver Pink, Nelrose, Keystone, Phelps' White and Phelps' Yellow, from 2 1/4-in. pots, \$5.00 per 100, \$45.00 per 1000. Liberal extras. Try them. Alonzo J. Bryan, Wholesale Florist, Washington, N. J.

Snapdragon plants from Ramsburg's seed, Silver Pink, Golden Pink Queen, Yellow and White, good, clean, healthy; no disease or insects; 2 1/4-in., \$5.00 per 100. We guarantee this stock. J. A. Farnworth & Son, Gallon, O.

## PINCHED SNAPDRAGONS.

Philadelphia Pink, ready for bench, 2-in., \$3.00 per 100.

Golden King, 2-in., \$5.00 per 100.

A. B. WILLIAMS, MT. VERNON, O.

Snapdragons, Ramsburg's strain mixed, including Golden Queen, Silver Pink, etc.; strong, bushy 2 1/2-in., \$5.00 per 100, \$45.00 per 1000. Cash.  
Brown Bros., Ripon, Wis.

Snapdragons, Silver Pink seedlings, Ramsburg's strain, 2 1/2-in., \$4.00 per 100; Yellow seedlings, 2 1/2-in. strong plants, \$3.00 per 100. Cash.  
W. A. Ballou, Wheaton, Ill.

Snapdragons, transplanted seedlings, strong plants in white and pink only, \$3.00 per 100. Montgomery Gardens, Sac City, Ia.

Snapdragons, red, yellow and pink; cut back twice; strong stock, 2 1/2-in., \$4.50 per 100.  
W. H. Schwan, Gibsonburg, O.

Snapdragons, Silver Pink, Rose Pink, Giant White, Giant Yellow, Garnet, Keystone, Nelrose, 2 1/4-in., \$5.00 per 100. Lakewood Cemetery Greenhouses, 3600 Hennepin Ave., Minneapolis, Minn.

Snapdragons, cut back, mixed; most of these are pink, yellow, red and white; clean stock, 2 1/4-in., \$6.50 per 100. Cash, please.  
H. W. Allersma, Grand Rapids, Mich.

Snapdragon Keystone, pinched back, 2-in., \$4.00 per 100, \$35.00 per 1000.  
Louis Linnemann, Jr., Des Plaines, Ill.

Snapdragon Keystone, 2 1/4-in., \$6.00 per 100. Holton & Hunkel Co., Milwaukee, Wis.

## STEVIAS

Stevias: Fine, large, field-grown clumps ready to bench, that will produce lots of bloom, \$15.00 per 100. Packed to ship.  
Henry Smith Floral Co., Grand Rapids, Mich.

Stevias, 2 1/4-in. pots, \$6.00 per 100; strong field-grown plants, \$20.00 per 100. Roman J. Irwin, 43 W. 18th St., New York, N. Y.

Stevias, pinched back, good 2-in., \$4.00; 4-in., \$12.50 per 100. Winfield S. Kircher, Cyclamen Specialist, Defiance, O.

Stevia Double White, 2 1/4-in., 4c; 6-in., 20c each. Fine stock. Cash.  
Hammerschmidt & Clark, Medina, O.

Stevias from 2 1/2-in. pots, \$5.00 per 100, \$45.00 per 1000.  
The Hammond Co., Inc., Richmond, Va.

Stevias, dwarf, 2 1/4-in., \$5.00 per 100. 5 per cent packing charges. O. H. Frey, Lincoln, Neb.

## STOCKS

## LENOX STOCKS.

Selected plants, lavender, pink and white, 2 1/4-in. pots, \$9.00 per 100.

## BEAUTY OF NICE, 2 1/4-IN. POTS.

\$7.00 per 100, \$65.00 per 1000.

White, lavender, lilac, purple, shell-

pink and rose-pink.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Winter-flowering Stocks, white and pink; 2 1/4-in., \$3.50 per 100. Cash.

W. A. Ballou, Wheaton, Ill.

## STRAWBERRY PLANTS

## STRAWBERRY PLANTS, READY NOW.

Per 1000  
Dr. Burrill, the million dollar strawberry, \$8.50  
Gibson, best midseason variety, 6.00  
Senator Dunlap, the world's best strawberry, 5.00  
Haverland, one of the best varieties, 6.00  
Packing free. Cash with order.

H. TREDWAY & SONS,

R. R. No. 3, Dayton, O.

## POTTED STRAWBERRY PLANTS.

William Belt, largest, finest flavored, and heaviest bearer; other good varieties; large, fine plants ready now, \$5.00 per 100, \$45.00 per 1000.  
QUAKER HILL NURSERY CO.,  
Monroe, N. Y.

## STROBILANTHES

Strobilanthes, 2 1/4-in., \$7.00 per 100, \$65.00 per 1000. George O. Overholser, Springfield, O.

Strobilanthes, 2 1/4-in., \$4.00 per 100.  
The McGregor Bros. Co., Springfield, O.

## SWAINSONAS

Swainsonas, 3-in., 10c each. Cash.  
Port Allegany Greenhouses, Port Allegany, Pa.

## THUYAS

## CHINESE ARBORVITAE.

Greenhouse-grown seedlings in 2 1/2-in. pots, ready to be shifted, strong plants, \$10.00 per 100.

ABERDEEN FLORAL CO., ABERDEEN, MISS.

## TRADESCANTIAS

Tradescantia, or Wandering Jew, Zebrina and Bicolor, rooted cuttings, \$1.00 per 100.  
Oak Grove Greenhouse, Tuskegee, Ala.

## UMBRELLA PLANTS

Umbrella plants, strong and clean, 3 1/2-in., \$6.00 per 100. Otto P. Krueger, Toledo, O.

## VEGETABLE PLANTS

One million nice, stocky, Grand Rapids and Big Boston Lettuce plants, \$1.75 per 1000. Also the nicest triple Curled Parsley plants, 75c per 100, \$5.00 per 1000, prepaid.  
Will H. Carl, Elysburg, Pa.

## GRAND RAPIDS LETTUCE.

Transplanted plants, \$3.00 per 1000. Can ship 1000 to 5000 per week. Cash, please.

FROST & SPENCE,

Darke Co., Greenville, O.

Lettuce plants, fine, strong plants, \$1.00 per 1000; \$8.50 per 10,000.  
Parsley, Double Curled, fine plants, \$2.50 per 1000. J. C. Schmidt, Bristol, Pa.

Grand Rapids Lettuce plants transplanted, \$2.50 per 1000. C. A. Anderson Greenhouse Co., Box 56, Tionesta, Pa.

Grand Rapids Lettuce, good, strong plants, \$1.50 per 1000. Mrs. C. O. Gerhart, R. 2, Box 88, Poplar Bluff, Mo.

Parsley, strong plants, 40c per 100, \$3.50 per 1000. Wytheville Floral Co., Wytheville, Va.

Grand Rapids Lettuce plants, \$2.50 per 1000. Cash.  
Wm. Winter, Perry, O.

Grand Rapids Lettuce plants, transplanted stock, \$3.50 per 1000. Cash.  
Geo. F. Hartung, Sandusky, O.

Witloof Chicory, or French Endive roots, \$3.00 per 100, \$25.00 per 1000.

Harry J. Squires, Good Ground, N. Y.

Moss Curled Endive, splendid plants, 90c per 100, \$6.00 per 1000.

Mrs. S. H. Hines, Mocksville, N. C.

Grand Rapids Lettuce, \$2.00 per 1000. Rhubarb roots (Strawberry), \$5.50 per 100.

Wm. P. Yeagle, Bristol, Pa.

Lettuce Grand Rapids, \$1.50 per 1000.

Odor Greenhouses, Iola, Kan.

## VERBENAS

Lemon Verbena, field-grown, ready for 4-in. pots, \$10.00 per 100.

The McGregor Bros. Co., Springfield, O.

## VINCAS

## FIELD-GROWN VINCA VARIEGATA.

Large field clumps, 6 to 12 leads, 6 to 24 inches long, ready for 4-in. and 5-in. pots, \$10.00 per 100. Strong layers, ready now.

\$1.50 per 100, \$15.00 per 1000.

From 2-in. pots, fine, ready now,

\$4.00 per 100, \$30.00 per 1000.

No charge for packing. Cash.

THE IMLAY CO.,

Zanesville, O.

## VINCA VARIEGATA.

Fine, field-grown clumps, \$6.50 per 100, \$65.00 per 1000; strong, well rooted layers, \$1.50 per 100, \$15.00 per 1000.

Cash, please.

L. G. SNYDER PANSY GARDENS,

R. R. No. 8, Dayton, O.

## FIELD-GROWN VARIEGATED VINCAS.

2 1/2-in. to 3 feet long, bushy plants, 7 vines and more, \$12.00 per 100, \$110.00 per 1000.

Rooted field layers, \$2.00 per 100, \$17.50 per 1000.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

## VINCAS, VARIEGATED.

Exceptionally extra heavy stock; immediate delivery; clumps, \$6.50 per 100, \$65.00 per 1000; rooted layers, \$15.00 per 1000, 100 at 1000 rate. Nothing but A1 stock packed. No charge for packing.

O. L. FIES, R. 8, DAYTON, O.

Vinca Variegata, field-rooted layers, this has been an exceptionally good fall for growing these layers, and they are such stock as will please you and prove a good investment, \$1.50 per 100, \$15.00 per 1000. Clumps all sold.  
C. F. Mahan & Co., R. D. No. 8, Dayton, O.

## VINCAS, VARIEGATED.

Fine field clumps, \$6.50 per 100, \$65.00 per 1000. 50,000 rooted layers, \$1.50 per 100, \$15.00 per 1000; this is very fine stock and will please you. JOHN H. GRISCEL, R. R. NO. 8, DAYTON, O.

## VINCAS, BEST WE EVER GREW.

All irrigated stock, sure to please.

Extra large clumps ..... \$100.00 per 1000

Strong tips ..... 10.00 per 1000

J. MULHAUSER & SON,

1701-3 Court St., Syracuse, N. Y.

## VINCA VARIEGATA SURE TO PLEASE.

Strong, field-grown clumps, \$6.00 per 100.

Cash with order.

MRS. G. SCHNEIDER, FLORIST,

22 E. High St., Springfield, O.

## VINCA VARIEGATA.

Rooted cuttings, strong stock, ready for immediate delivery, \$2.00 per 100, \$18.00 per 1000.

Packing at cost.

ELITCH GARDENS CO., DENVER, COLO.

## VINCA VARIEGATA.

Fine field clumps, \$8.00 per 100, \$70.00 per 1000. Immediate delivery. No charge for packing. Cash, please.

H. G. NORTON, PERRY, O.

Vinca Variegata, strong, field-grown clumps, 5 to 20 leads, \$6.00 per 100, \$60.00 per 1000; rooted layers, \$15.00 per 1000. Cash, please.  
H. P. Smith, Box 721, Piqua, O.

## VINCAS, ROOTED CUTTINGS.

Ready November 1, Rooted cuttings ..... \$15.00 per 1000

GULLETT & SONS, LINCOLN, ILL.

## VINCAS, FINE AND HEAVY.

field-grown, \$10.00 per 100, \$85.00 per 1000.

C. C. POLLWORTH CO.,

Milwaukee, Wis.

## VINCAS, VARIEGATED.

Fine, heavy field-grown clumps, \$10.00 per 100; rooted layers, \$15.00 per 1000.

GEORGE L. ELY, CLYDE, N. Y.

Vinca Variegata, nice, field-grown plants, \$8.00 per 100, \$75.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

Vinca Variegata, strong rooted runners, \$1.50 per 100.

Gorton & Story, Florists, Norwich, N. Y.

Vinca Variegata, extra heavy, field-grown clumps, \$6.00 per 100, \$55.00 per 1000. Cash.

E. R. Chatfield, R. 6, Springfield, O.

Vinca Variegata, field clumps, extra heavy, \$12.50 per 100.

The McGregor Bros. Co., Springfield, O.

Vinca Variegata, extra strong field-grown clumps, \$75.00 per 1000.

Anderson Floral Co., 515 John St., Anderson, Ind.

## VINCAS—C

Vinca Variegata, 100.00 large, field-grown, \$10.00 per 100, \$8 them. Alenzo J. Bryan, Huntington, N. J.

Vincas, variegated, field-grown, \$8.00 per 100. \$75.00 per 1000. Holten & Hunkel Co., Milwaukee, Wis.

Vinca Variegata, 2-in., \$4.50 per 100, \$40.00 per 1000. See Fern and Cyclamen ads. Peters & Sons, Hillyard, Wash.

Vinca Variegata, field-grown, extra heavy stock, \$10.00 per 100, \$90.00 per 1000. Cash. W. J. Evenden's Sons, Williamsport, Pa.

Vinca Variegata, 2-in., \$4.00 per 100. Melvin D. Augspurger, Montpelier, Ind.

Vincas, variegated, rooted cuttings, \$2.00 per 100. Postoria Floral Co., Postoria, O.

Vincas, variegated, field-grown, \$10.00 per 100. Lincoln Gardens, Tama, Ia.

Vincas, variegated, field-grown, \$75.00 per 1000. J. O. Rennison Co., Sioux City, Ia.

## VIOLETS

**VIOLET GOVERNOR HERRICK, FIELD-GROWN.**  
Extra fine, strong plants.  
\$10.00 per 100, \$90.00 per 1000.  
Packing 5 per cent. Cash with order.  
J. L. DILLON, BLOOMSBURG, PA.

**FIELD-GROWN VIOLETS.**  
Princess of Wales, strong, healthy plants, No. 1, \$8.00 per 100; No. 2, \$5.00 per 100.  
Campbell's fine plants, \$3.00 per 100.  
Packed to carry safely.  
CHAS. BLACK, HIGHTSTOWN, N. J.

**VIOLETS, ROOTED CUTTINGS.**  
Governor Herrick, \$1.00 per 100.  
Postage paid.  
SWALLOWFIELD FARM.  
Little Silver, N. J.

Violet plants ready: Princess of Wales, field-grown, best single, and Governor Herrick, double, \$12.00 per 100; California, fine field-grown plants in bud and bloom, \$7.50 per 100.  
Roman J. Irwin, 43 W. 18th St., New York, N. Y.

Violet Governor Herrick, strong plants, sure to please, from 4-in. pots, grown in frames, \$10.00 per 100. No charge for packing. Cash with order. The Fifth Avenue Floral Co., 518 W. 5th Ave., Columbus, O.

**READY NOW FOR INDOOR PLANTING.**  
We have an excellent lot of field-grown clumps of Violet Governor Herrick, \$9.00 per 100, \$80.00 per 1000.  
WAYSIDE GARDENS, MENTOR, O.

Violet Lady Campbell, single, field-grown, \$15.00 per 100; rooted cuttings, ready January 1, \$6.00 per 100. Orders booked now.  
De Meester, Florist, Humboldt, Ia.

Violets, extra strong 3-in. plants, will sell at \$6.00 per 100 while they last; this is a bargain for these plants.  
Bauscher Bros., 20 S. Chicago Ave., Freeport, Ill.

**300 VIOLET PRINCESS OF WALES.**  
Strong, field-grown plants, \$7.00 per 100. Cash.  
MRS. G. SCHNEIDER, FLORIST,  
22 E. High St. Springfield, O.

Violet Princess of Wales, field-grown plants, \$7.00 per 100.  
The Hall's Greenhouse Co., Clyde, O.

Violet Governor Herrick, strong, field-grown, \$10.00 per 100. Cash.  
W. H. Culp & Co., Wichita, Kan.

Violet Governor Herrick, 900 field-grown plants, extra large clumps, 7c. Cash.  
Atwell Florist, Ft. Dodge, Ia.

Violet Princess of Wales, first-class field-grown plants, \$10.00 per 100. Cash.  
John Morrison, 465 W. Main St., Norwich, Conn.

Violets, 350 Governor Herrick and 150 California, 3-in., \$6.00 per 100. Cash.  
Chapin Bros., Lincoln, Neb.

Field-grown Violet plants, Princess of Wales, \$8.00 per 100, \$75.00 per 1000. Ready now. Cash, please. C. L. Van Meter, Monticello, Ia.

Violet Princess of Wales, 100 field-grown for \$8.00. Cash.  
H. B. Morgan Floral Co., Paxton, Ill.

Violet Princess of Wales, large field-grown clumps, \$10.00 per 100.  
A. B. Campbell, Cochranville, Pa.

Violet Governor Herrick, large, healthy, field-grown clumps, \$10.00 per 100. Cash, please.  
Topeka Floral Co., Topeka, Kan.

Violet Princess of Wales, 1500 field-grown plants, \$7.00 per 100. Cash.  
H. H. Gella, Itasca, Ill.

Violet Governor Herrick, extra heavy, field-grown plants, \$10.00 per 100.  
Vogt's Greenhouses, Sturgis, Mich.

Violet Governor Herrick, field-grown, fine stock, \$6.00 and \$8.00 per 100; extra select, \$10.00 per 100.  
Baur Floral Co., Erie, Pa.

Violet Governor Herrick, field-grown, \$8.00 per 100.  
George L. Bush, Eminence, Ky.

Violet Princess of Wales, field-grown, \$8.00 per 100.  
Lincoln Gardens, Tama, Ia.

Violet Princess of Wales, field-grown, \$10.00 per 100. The McGregor Bros. Co., Springfield, O.

BUSINESS BRINGERS—

REVIEW CLASSIFIED ADS.

## WISTERIA

Wisteria, nice, strong, 1-year-old. See Nursery stock ad.  
J. Dvorak, Hempstead, L. I., N. Y.

## MISCELLANEOUS

## SOME EXCELLENT STOCK AND PLENTY OF IT.

Try some of this list and see what you think about it.

Easter Greeting, strong 2½-in., 8c.  
Coleus, 10 varieties, some Christmas Gem, 2½-in., 5c; rooted cuttings, ¼c. Trailing Queen, 2½-in., 4c; rooted cuttings, 1c.  
Daisy Mrs. Sander, 2½-in., 5c; rooted cuttings, 2c.  
Double Petunias, some beautiful shades of pink, white and variegated, plenty of white, 2½-in., 5c; rooted cuttings, 2c.  
Wandering Jew, 2½-in., 4c; rooted cuttings, 1c.  
Mesembryanthemums, large pink, 2½-in., 5c; rooted cuttings, 1½c.  
Geranium S. A. Nutt, 2½-in., 5c.  
No packing charges. Cash.  
WM. S. LOHR, OTTAWA, ILL.

**CALIFORNIA GROWN GODFREY CALLAS.**  
Field-grown, 1-year, from bulblet; nice bulbs with offsets, \$5.00 per 100, \$2.50 for 50, \$1.25 for 25; bulblets, \$1.00 per 100.  
Iris Alata, a beautiful Christmas blooming variety, scarce and little known, 1-year seedlings, \$5.00 per 100; ½-oz. seed, \$1.00.  
Pepper tree, prettier than a Grevillea, 1-oz. seed, 25c.  
Ixia and Babiana bulbs, flowers like a Freesia, \$2.00 per 100.  
Buttercup and Grand Duchess Oxalis, winter-blooming, October to May, \$1.00 per 100.  
Acacia Baileyana, ½-oz. seed, 50c.  
GEORGE LEAVER,  
P. O. Box 1049, Los Angeles, Cal.

Hardy Phlox, 1000, all colors, October delivery, 10c.  
Stevia Double Dwarf, rooted cuttings, \$1.50 per 100; 2-in., \$4.00 per 100.  
Genistas, 3-in., \$15.00 per 100.  
Carnation plants, 1000 Matchless, 10c.  
Cleveland Cherries, dwarf, field-grown, 25c, 35c and 50c.  
Christmas Peppers, 4-in., \$15.00 per 100.  
Primula Obconica, 3-in., 10c; 4-in., 15c.  
Forget-me-nots, 2-in., \$4.00 per 100.  
Geraniums, 5000 S. A. Nutt, \$35.00 per 1000. Cash with order.  
Rosendale Greenhouses, Delanson, N. Y.

Strawberry plants for October planting, pot-grown and runner plants that will bear fruit next summer; leading standard and everbearing varieties.  
Raspberry, Blackberry, Dewberry, Gooseberry, Currant, Grape, Asparagus and Rhubarb plants for October planting. Catalogue free.  
Harry J. Squires, Good Ground, N. Y.

50 Snapdragons, Keystone Pink, field-grown, cut back, \$2.00.  
100 S. A. Nutt, Geranium cuttings, \$2.00.  
15 Spotted-leaved Begonias out of 2½-in., 60c.  
Mrs. J. H. Packer, R. D. 1, Glen Ellyn, Ill.

Begonia Chatelaine, extra large 3-in., 15c; Christmas Cactus, blooming size, 3-in., 25c; 2nd size, 3-in., 15c; 2½-in., 5c; Pileas, extra large, 3-in., 10c. See Asparagus ad.  
Maple Park Greenhouses, Sullivan, Ind.

For our offerings look under headings of Asparagus Plumosus and Sprengerii, Cinerarias and Primula Obconica.  
Freeport Floral Co., Freeport, Ill.

Thornless Blackberries, \$15.00 per 100, \$100.00 per 1000. Asparagus roots, \$10.00 per 1000.  
Cash Nursery, Sebastopol, Cal.

## TO EXCHANGE

To Exchange—Regardless of whom you buy your stock, don't fail to go strong on Le Marechal Foch, Wilbrink and Flora; on these and Hilda, bulblets, we can quote prices that will interest you. Or will exchange for full size and planting stock of the following: Myrtle, Louise, Rose 1910, Alice Tiplady, Crimson Glow, Princeps, Goliath and Mary Pickford.  
Swartley & Becker, Sterling, Ill.

To Exchange—2-in. Sprengerii, 3-in. Plumosus, 3-in. Begonias mixed, Prima Donna, Luminosa and Chatelaine, also very strong seedlings of White Foxglove and mixed Columbine, for rooted cuttings of Geraniums or Pelargonium Easter Greeting.  
Geo. Conklin, Allegan, Mich.

To exchange—Primroses and Cherries, also Peonies, Irises and Lemon Lilies, for Begonia, Vinca Major, Gladiolus and Canna, or what have you? See ads in this issue.  
Abby Avenue Greenhouses, Dayton, O.

To Exchange—Godfrey Callas, ready now, all blooming size, 3-in., 8c; 4-in., 10c, for Governor Herrick Violets or pink or red Carnation plants. What have you? Wagner Floral Co., 369 N. Walnut St., Columbia City, Ind.

To Exchange—Boston Ferns, 5-in. pot stock or out of bench ready for 5-in., for Variegated Vincas from field.  
Dale & Nicholas, Hancock, Mich.

To Exchange—Calendulas, Greenhouse Forcing, also Orange King and Prince of Orange, to exchange for any bulbous, or outdoor stock, \$2.50 per 100. Mrs. S. H. Hines, Mocksville, N. C.

To Exchange—Or sell about 2000 Sprengerii seedlings, \$8.50 per 1000, for rooted cuttings of Geraniums. Edgar Easterday, Nokomis, Ill.

To Exchange—A few surplus; large field-grown clumps, of Shasta Daisy, Sweet William and Achillea the Pearl, for Whitmanil and Verona Ferns.  
Tom Moore, Platteville, Wis.

To Exchange—Strong 2½-in. Sprengerii for 1000 Violet Princess of Wales, field plants or 150 Vinca Variegata. Give 2 for 1.  
Timber Lane Greenhouses, Westville, N. H.

To Exchange—For Vinca clumps, Hydrangea Otakaa as per advertisement in this issue.  
Port Allegany Greenhouses, Port Allegany, Pa.

To Exchange—Geranium Buchner, 3-in. and 4-in., for Begonias.  
Miller Bros. Greenhouses, Abilene, Kan.

## WANTED

Wanted—Canna King Humbert, 5000 or any part, 2 to 3 eye divisions; guaranteed pure stock. State how many and best price. Immediate delivery when dried.  
The Urbana Floral Co., Urbana, O.

Wanted—Geraniums, A. Hoste, Granville and Commander Ott. If you have any of the above varieties, please quote price.  
Heckenkamp, Florist, Quincy, Ill.

Wanted—300 lbs. fresh berries of Japanese Barberry. Write your offer at once.  
The D. Hill Nursery Co., Box 408, Dundee, Ill.

Wanted—50 plants of Daphne Oneorum.  
The Conard & Jones Co., West Grove, Pa.

Wanted—200 Mrs. Languth Geraniums.  
J. B. Masson, R. R. No. 1, Bethel, Kan.

## CANE STAKES

## BAMBOO CANE STAKES.

1-foot, green	\$2.50 per 1000
1½-foot, green	5.00 per 1000
2-foot, green	5.50 per 1000
3-foot, green	8.50 per 1000
4-foot, green	10.00 per 1000

## AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

## BAMBOO CANE STAKES.

Japanese, natural, 6 ft., \$25.00; dyed green, 1½ ft., \$7.50; 2 ft., \$8.50; 26 ins., \$9.50; 2½ ft., \$10.00; 3 ft., \$12.50; 3½ ft., \$14.50; 4 ft., \$16.00. All prices are per bale of 2000 stakes, ex warehouse New York.

## McHUTCHISON &amp; CO.,

95 Chambers St., New York, N. Y.

## CANE STAKES.

Write for full list at worth while prices.  
S. S. Skidelsky & Co., 50 Park Place, New York.

## CARNATION STAPLES

Pillsbury's Carnation staples, 35c per 1000, 3000 for \$1.00. I. L. Pillsbury, Galesburg, Ill.

## CARNATION SUPPORTS

3000 double, 3-ring, carnation supports, in good condition, \$25.00 per 1000.  
G. A. Ackerman Floral Co., Columbus, O.

## CHRISTMAS TREES

## CHRISTMAS TREES.

Spruce and Balsam Christmas trees. Carlots a specialty; extra good quality this season.  
L. B. BRAGUE & SON,  
Established 1867, Hinsdale, Mass.

## DECORATIVE MATERIAL

Ornamental Plume Grasses, highly decorative; sample box, carriage paid, \$1.00. Retail for \$2.50.  
Southland Nurseries, Miami, Fla.

## FERTILIZERS

## SHEEP MANURE.

Pulverized Sheep manure;  
"Sheep's Head" Brand only.

100 lbs.	\$2.00
500 lbs.	9.00
1000 lbs.	16.00
2000 lbs.	28.50
3 to 5 tons	27.00
5 to 15 tons	25.00

Usual terms on this business.

Cash with order.

Guaranteed 100% pure.

## NATURAL GUANO COMPANY.

Aurora, Ill.

**BLOOD MEAL FOR FLORIST'S USE.**  
Wonderful stimulant for Roses, Carnations, etc., 25-lb. bag, \$1.75; 50-lb. bag, \$3.00; 100-lb. bag, \$5.50.

THE J. M. McCULLOUGH'S SONS CO.,  
Cincinnati, O.

## GOLDFISH

Goldfish, aquarium plants, castles, globes and all supplies. Send for wholesale catalogue.  
Auburndale Goldfish Co.,  
1440 Madison St., Tel. Haymarket 152, Chicago.

## GREENS

## ASPARAGUS PLUMOSUS SPRAYS.

I have been in the florist business many years, and am growing my Plumosus as the florist grows it in the greenhouse, not as garden truck. I have as fine a crop on now as was ever grown in this state; some are just the thing for heavy cluster and bouquet work.

Place your order early for regular, all seasons shipments:

Extra heavy, selected sprays	\$.75 per bunch
Mixed length sprays	.50 per bunch
Whole crate, 300 sprays, loose, not bunched	5.00 per crate
Half crate, 150 sprays, loose, not bunched	2.50 per crate

Cash with order from unknown parties upon delivery by parcelpost or express. Wire or write.  
N. J. RIBSAM, CITY POINT, FLA.



**SPRAYS.**  
Asparagus Plumosus and Sprengerii.  
Send for prices.  
**THE PENNOCK PLANTATION,**  
Jupiter, Fla.

**HOLLY**

**HOLLY, ENGLISH!**  
Grown in Puget Sound district; bright and attractive for decorating. Do not confuse this with southern Holly.  
Per lb., berried sprays.....50c  
Small individual sprays.....75c  
Green Holly.....15c  
**J. G. HOPKINS, TUKWILA, WASH.**

**HORTICULTURAL BOOKS**

**CYCLOPEDIA**  
Of American  
**HORTICULTURE**  
by  
**Liberty H. Bailey.**

A monumental work in six large volumes; over 3000 pages. Contains more information than any hundred other books—a complete horticultural library. Hundreds of chapters of cultural matter by experts.  
\$48.00 for the set, express paid.

Order through the  
**FLORISTS' REVIEW,**  
508 S. Dearborn St., Chicago, Ill.

**ALBUM OF DESIGNS.**  
96 pages  
**OF BEAUTIFULLY PRINTED**  
**PICTURES.**

A wonderful assistance to any florist in taking orders for cut flower work to be made up. Get larger and better orders for funeral work by showing your customer what the finished design will look like. The Album is sent Postpaid \$1.25 per copy.

**FLORISTS' PUBLISHING CO.,**  
508 S. Dearborn St., Chicago, Ill.

**HOTBED SASH**

Standard hotbed sash, 3 feet wide, 6 feet long, to take 3 rows of 10-in. glass to putty in. Special price, \$2.25 each; ten or more at \$2.10 each. Glass, sizes 8x10, 10x12, 10x14, at \$5.00 per box of 50 feet; five or more boxes at \$4.75 per box. **O. N. Robinson & Bro., Dept. 26, Baltimore, Md.**

**LABELS**

Standard gummed labels; perfection rubber stamps. Interesting samples free.  
**Edward Harrison, "Printing," Baltimore, Md.**  
Wood labels, for nurserymen and florists.  
**Benjamin Chase Co., Derry Village, N. H.**

**LEAF MOLD**

**HIGH GRADE SCREENED LEAF MOLD.**  
Successful growers use and recommend ours. 200 acres, largely hardwood; assure quality and prompt service, 2½ bu., \$1.15; 12 bu., \$5.00; 25 bu., \$10.00; 50 bu., \$18.00. Sacks free.  
**JOHN B. ROY, CONWAY, MICH.**

**LYCOPodium**

**CHRISTMAS GREEN. LYCOPodium.**  
Ground Pine, re-cleaned and bunched, \$14.00 per 100 lbs. Delivery November 1 to 20 guaranteed.

**WM. G. JONES, DUBOIS, PA.**

Lycopodium, chemically prepared and everlasting, cartons of 10 lbs., \$2.75; cartons of 25 lbs., \$6.00; 50 or 100 lb. cases, 23c per lb. Prompt shipment. **John Perman, Catawba, Wis.**

**RAFFIA****RAFFIA.**

**RED STAR BRAND.**  
1 bale up (225 lbs.), 8¼c per lb.; 100 lbs. up, 10c; 50 lbs. up, 11¼c; 25 lbs. up, 13c. Cash with order. Also 3 other dependable brands of natural and dyed in 20 colors.  
**McHUTCHISON & CO.,**  
95 Chambers St., New York, N. Y.

**SHEET MOSS****SHEET MOSS.**

You need it every day.  
Nice, clean stock, \$2.00 per bag.  
**AMERICAN BULB CO.,**  
172 N. Wabash Ave., Chicago, Ill.

**SPANISH MOSS**

Native Spanish Moss gathered fresh from the trees, 2 bu. sack, 85c; 5 sacks, 75c each.  
**Rex Plant & Floral Co., New Braunfels, Tex.**

**SPHAGNUM MOSS****NEW CROP READY.**

Choice selected Sphagnum Moss.  
Dry and clean for florists' use. Large standard bales, in burlap, 60c each; wired, 35c each. Deduct 3 per cent if you send cash with order. Write for prices on carlots. Immediate shipment.

**FRANK HANCOCK,**  
Box 54, City Point, Wis.

**AMUNDSON SPHAGNUM MOSS.**

Large standard size burlapped bales.  
10 to 50 bales, 75c each.  
Deduct 3 per cent if you remit with order.  
Carlots, wholesale, write.  
**A. J. AMUNDSON CO., CITY POINT, WIS.**

**BARGAIN PRICE**  
on new crop  
**SPHAGNUM MOSS.**  
Standard size bales, nicely put up  
IN BURLAP.

	F. o. b. Wis.	F. o. b. Warehouse Chicago
1 bale .....	\$0.90	\$1.15
5 bales, each .....	.85	1.10
10 bales, each .....	.80	1.05
25 bales, each .....	.75	1.00

Prices subject to change without notice.

**AMERICAN BULB CO.,**  
172 N. Wabash Ave., Chicago, Ill.

**SPHAGNUM MOSS, NEW CROP, BEST QUALITY.**

Now ready for immediate shipment.  
Standard size in burlap, 75c per bale.  
Regular size in wire, 40c per bale.  
Will ship within five days, or return your money.  
Three per cent off for cash with order.  
Write for prices on car lots, it will pay you.  
**BERT HANCOCK, PRODUCER AND DEALER.**  
L Box 7, City Point, Wis.

**SPHAGNUM MOSS, BEST QUALITY.**

Dry, clean and fresh Moss;  
Burlapped bales, 14x16x48 ins., 55c per bale.  
Large wired bales, 14x16x48 ins., 50c per bale.  
Wired bales, 14x16x24 ins., 25c per bale.  
Cash with small orders.  
All moss shipped f. o. b. City Point, Wis.  
Write for prices on carlots, it will pay you.  
**F. K. RESHEL, BOX 25, CITY POINT, WIS.**

Sphagnum Moss, best quality, and fresh, burlapped bales 14x16x48 ins., weight 30 lbs., 75c per bale; wire or nursery bales 14x16x24 ins., weight 25 lbs., 40c per bale. All Moss shipped f. o. b. City Point. We guarantee good bales, and dry. Write for prices on carlots.  
**L. H. Ellis Co., City Point, Wis.**

**SPHAGNUM MOSS.**

Buy direct from headquarters.  
Get our special prices.  
**O. O. POLLWORTH CO.,**  
City Hall Square, Milwaukee, Wis.

**THE BEST WAY**  
to get rid of your surplus stock  
is to use the  
**REVIEW'S**  
Classified Ads.

Sphagnum Moss, 10-bbl. bale, \$3.00; 5 bales, \$12.50; 5-bbl. bale, \$1.60; 5 bales, \$7.50. Burlap, 35c extra per bale. Cash.  
**Calvin Conklin, Cedar Run, N. J.**

Sphagnum Moss, 10 bbl. bale, \$3.50, 5 bales, \$18.00; 5 bbl. bale, \$1.75, 5 bales, \$8.00; 5 bbl. bale, \$2.00. Burlap, 40c per bale. Cash.  
**Joe. H. Paul, Box 156, Manahawkin, N. J.**

**STRAWFLOWERS****ORDER STRAWFLOWERS NOW**

For the holidays.  
Helichrysum, dark, rich colors; Statice, yellow and blue. Stripped and dried. Try a \$1.00 sample bunch.  
**T. R. MICHAELIS,**  
Wholesale and Retail, Marinette, Wis.

Strawflowers, most beautiful colors, wired with 6, 9 and 12-inch wire, \$1.50 per 100, \$12.00 per 1000. Cash with order.  
House of David Greenhouse, Benton Harbor, Mich.  
**EVERLASTING STRAWFLOWERS ON WIRE,**  
\$1.50 per 100, \$12.50 per 1000. Cash, please.

**RIVERSIDE GREENHOUSE,**  
Herman Schallhorn, Kalamazoo, Mich.

Strawflowers, fine double flowers; long, straight, natural stems; all colors, \$2.00 per 100. Send for samples.  
**Davis & Kishlar, Ypsilanti, Mich.**

Strawflowers: All colors mixed, double flowers, good clean stock, 10-inch stem, \$2.00 per 100, \$15.00 per 1000, prepaid by mail. Special delivery.  
**F. Danley, Macomb, Ill.**

**TOBACCO****FRIEDMAN'S BEST.**

Tobacco Powder, for fumigating and sprinkling, \$4.00 per 100-lb. sack.  
Tobacco Dust, \$2.50 per 100-lb. sack.  
Fumigating Kind Tobacco Dust, \$3.00 per 100-lb. sack.  
Tobacco Stems, \$2.00 per 100-lb. sack.  
Special prices on ton and carload lots.  
**J. J. FRIEDMAN,**  
285-289 Metropolitan Ave., Brooklyn, N. Y.

**FRESH DRY TOBACCO STEMS.**

200 lbs., \$3.00; 400 lbs., \$5.00; ½ ton, \$10.00; ton, \$15.00.  
Write for carlot prices; 29 factories; immense supply; immediate delivery.  
Largest shippers of Tobacco by-products in America.

**THE VIGOR CO., BOX 4, FOSTORIA, O.**

Tobacco Dust, 150-lb. bags, \$4.00; 400-lb. cases, \$8.00; ½ ton, \$17.50; 1 ton, \$30.00. F. o. b. city in Indiana.

**The Vigor Co., Box 4, Fostoria, O.**

Cigar Tobacco stems, \$1.50 per 100 lbs. Special price in ton lots. **Peter N. Jacobsen, Cigar Mfr., 332 Harrison St., Davenport, Ia.**

**WIRE WORK**

**FLORISTS' WIRE DESIGNS.**  
GET OUR PRICES ON HANGING BASKETS.  
**FALLS CITY WIRE WORKS,**  
451 S. THIRD ST., LOUISVILLE, KY.

**WE MANUFACTURE****AND CARRY****THE LARGEST STOCK****OF WIRE DESIGNS IN CHICAGO****SPECIAL DESIGNS ON SHORT NOTICES.****PRICES ALWAYS RIGHT.**

**JOSEPH ZISKA & SON,**  
175 N. WABASH AVE., CHICAGO, ILL.

**WOOD LABELS**

**WOOD LABELS**  
Good grade wood labels, \$1.00 per 1000.  
**Chute & Butler Co., Peru, Ind.**

**CONCRETING A POND.**

Will you give me some information as to how I can make a pond hold water? Last year I put a 3-inch wall of concrete around the pond, but it will not hold water. I have been thinking of putting on a thin coat, but I have been told that it will not stick to the old concrete.  
**J. B. M.—Kan.**

From the above it is inferred that the water makes its way through the concrete rather than through cracks which may have formed. It is true that it is rather a difficult matter to unite a second layer of cement after the first layer has been set, but good results may be secured if these suggestions are followed: First, apply water to the surface of the concrete until it has taken up all that it will absorb. Second, with an old broom or a large brush apply a layer of neat cement, so as to leave merely a skin coat. Third, float on a layer of cement composed of one part of cement and two parts of sifted sharp sand. Fourth, as soon as this shows the least sign of drying out, sprinkle on water and keep it wet for a week or ten days. Fifth, if the weather is hot and dry, cover the surface of the concrete with wet sawdust or soil and make sure that this does not dry out for at least one week. This plan will lessen the work of wetting down the concrete.

**ELIMINATING SNAILS.**

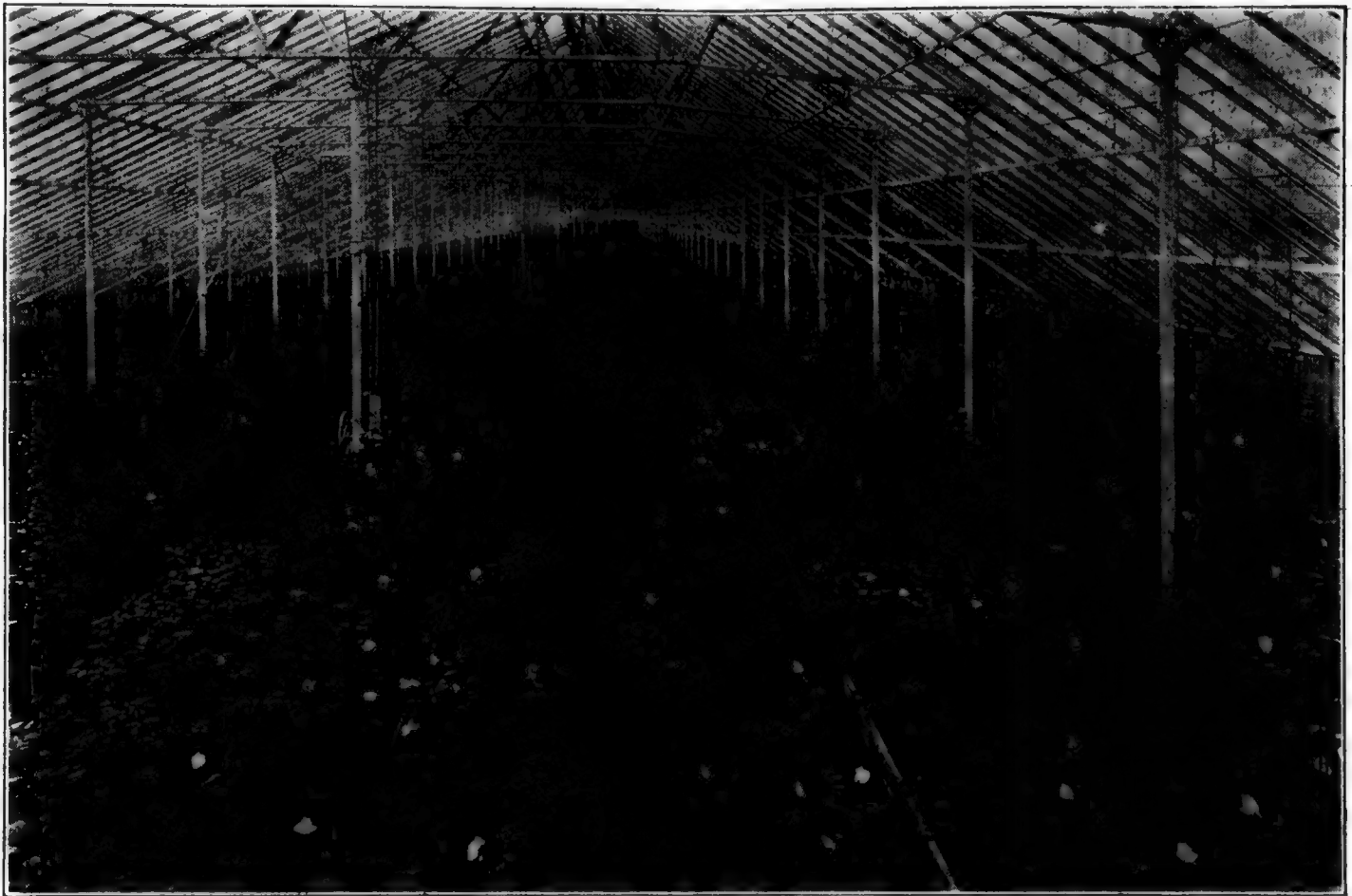
Can you tell me of any way to clear greenhouses of snails?  
**L. & A. H.—Md.**

Paris green and other poisons are of no value in fighting snails. Sprinkling air-slaked lime or black soot around their haunts and about the plants is a sure preventive of attacks from snails. The lime will destroy all that it touches. As it is the habit of snails to do most of their work in the evening, at night or on dark days, select such times to sprinkle lime on the floors or benches. This is the simplest and most effective remedy. Give your house a dusting of lime before planting, and a large proportion of the snails will be destroyed.

They will not cross a line of cork dust, sawdust or bran. Lines of salt will not be passed by them, for contact with salt means sure death to them. A line of any of these materials, cutting off the beds where plants are, or a ring around the plants will protect the plants. To protect spikes of particularly valuable flowers, a good plan is to wind a small piece of cotton wool around the stem.

**Scranton, Pa.—J. G. Woodward & Son** are building a greenhouse 18x60 feet. This is an extension to the range built a year ago.





A glimpse in one of the Duckham-Pierson houses, of which there are 5, each 500 ft. by 61 ft.

## Do It Before It Needs To Be Done That Was His Answer

You and I know that back of every man's success there is some one thing that might be called the secret.

We also know full well that the thing which makes one man a leader utterly fails with another man. Which only proves that after all any one thing is never wholly responsible for any success. It is some one big thing linked up right with a lot of little ones.

Antoine Wintzer, of Conard & Jones, says his success with cannas is based on "continuity counts"—which is only another way of saying: keeping everlastingly at it.

Dewey's instructions to Gridley at the Battle of Manila Bay was: "When you are ready, Gridley, fire."

When *ready*, mind you—not before.

One day recently I dropped in at the Duckham-Pierson rose range at Madison.

It's always been a mystery to me, how uniformly fine their stock always looks.

So I asked Mr. Duckham what was the secret.

He replied: "If it's any one thing more than another, it's doing things *before* they need to be done.

We feed *before* the plants are hungry.

We spray and fumigate *before* it's needed.

If something needs to be done today and it's Saturday, it's done Saturday. Not put off till Monday.

Of course, the boys kind of think me a bit of a crank at times. But when it's done they are glad enough it was done when it was."

Looks to me like Mr. Duckham has the success problem by the horns.

Applying his creed of "doing it *before* it needs to be done," how about talking over that greenhouse for next spring?

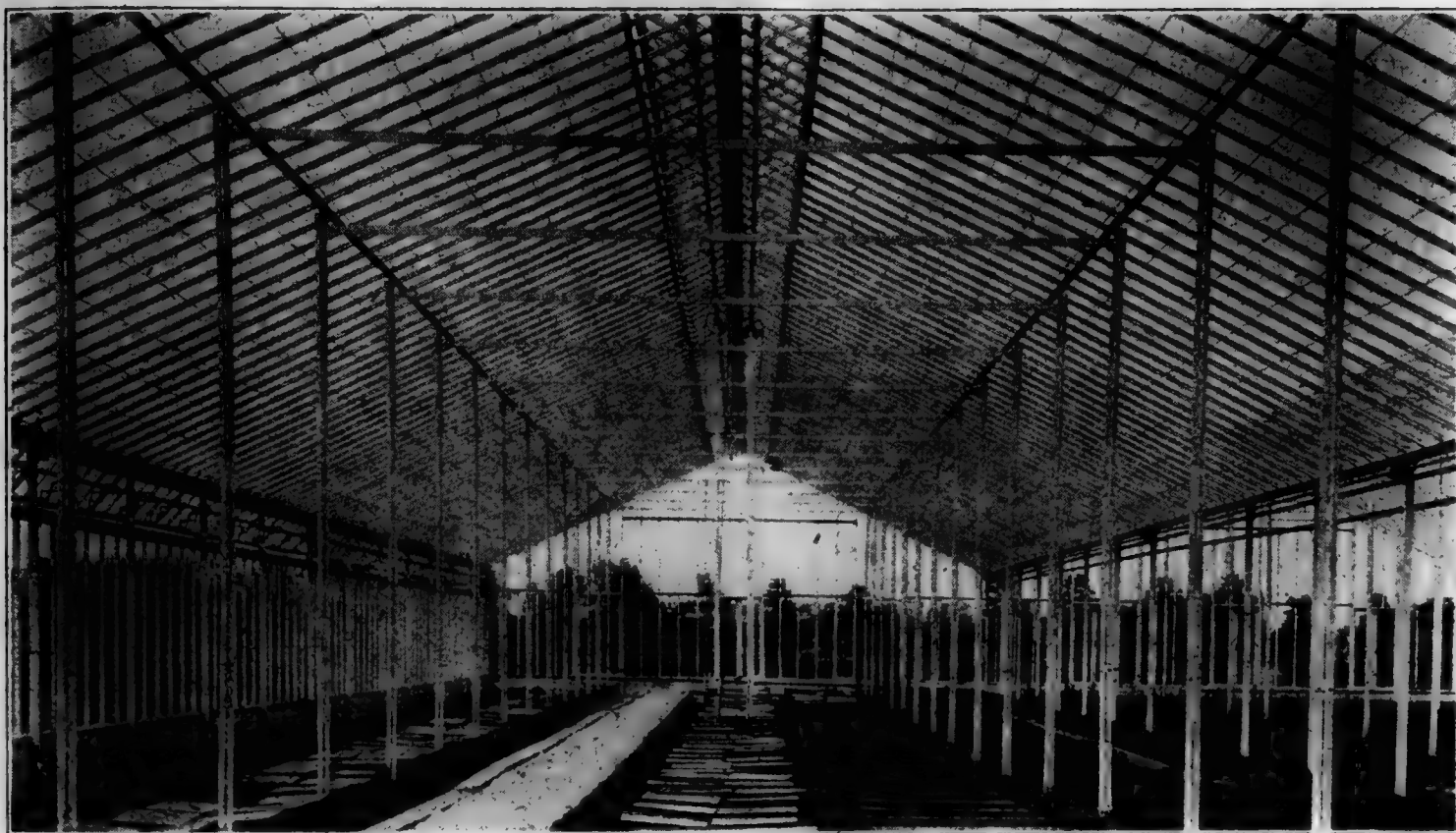
You know we go anywhere to build. Or to talk building.

### Hitchings and Company

HOME OFFICE AND FACTORY, ELIZABETH, N. J.

New York,  
101 Park Avenue

Boston-9,  
294 Washington Street



Interior of 36 ft. 7 in. x 250 ft. Steel Bar house

## Isn't It Light?

This year John Stevens, Independence, Mo., built two of these STEEL BAR houses 36 ft. 7 in. x 300 ft., and has already placed his order for three more.

He is foresighted enough to see that the STEEL BAR houses are superior to other types, and expresses his approval in the form of a contract.

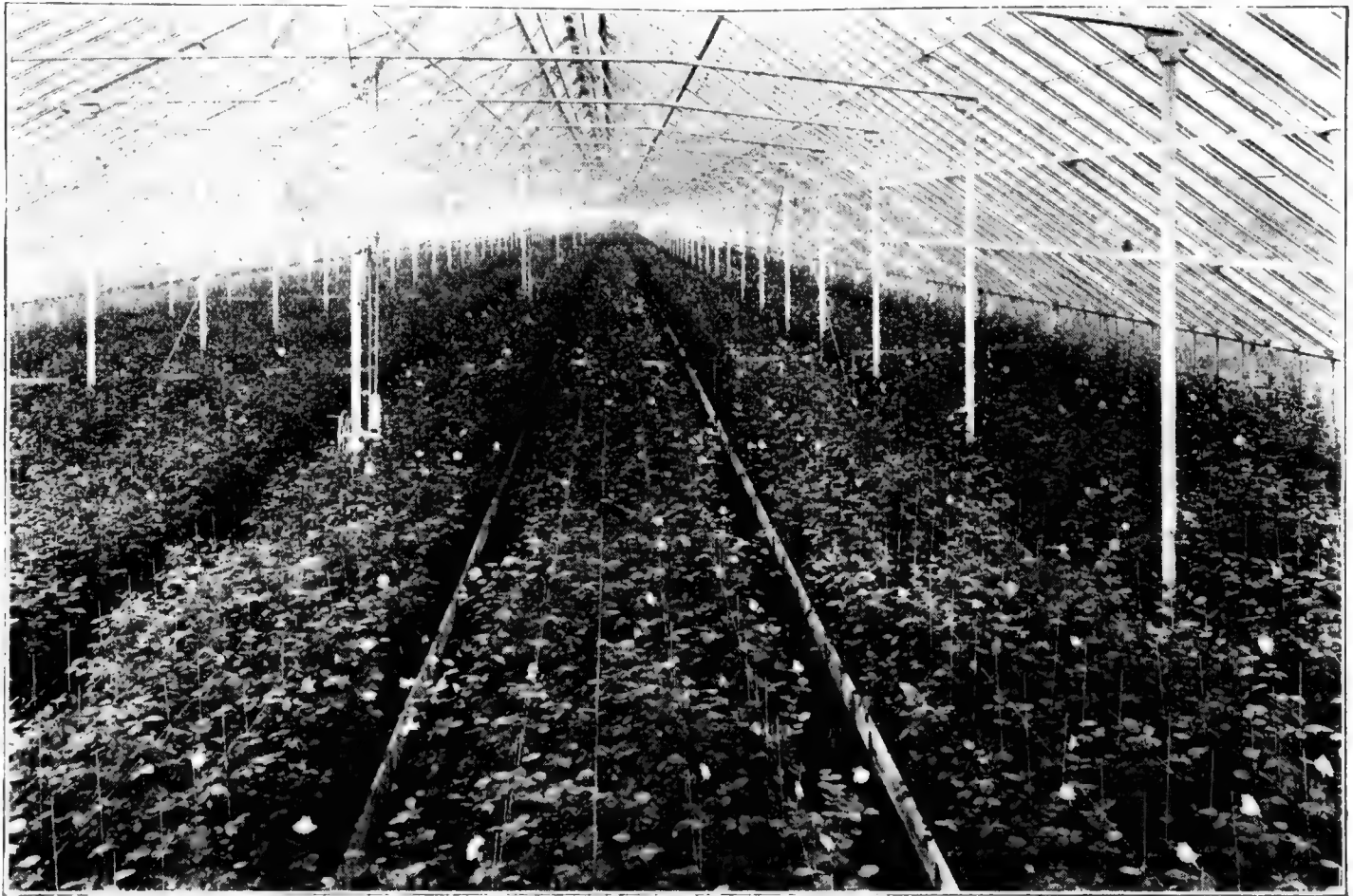
You would do the same thing after seeing the real value in this house.

**We are ready to show you—  
When shall we call?**

### SALES OFFICES:

New York	Chicago	Kansas City	Pana, Ill.	Seattle, Wash.	Denver, Colo.
43 W. 18th St.	Masonic Temple	N. Y. Life Bldg.	Drawer 335	Smith Bldg.	1720 Ramsey St.
	General Office	-	-	Chicago	
	Factory	-	-	Pana, Ill.	

AGMCO



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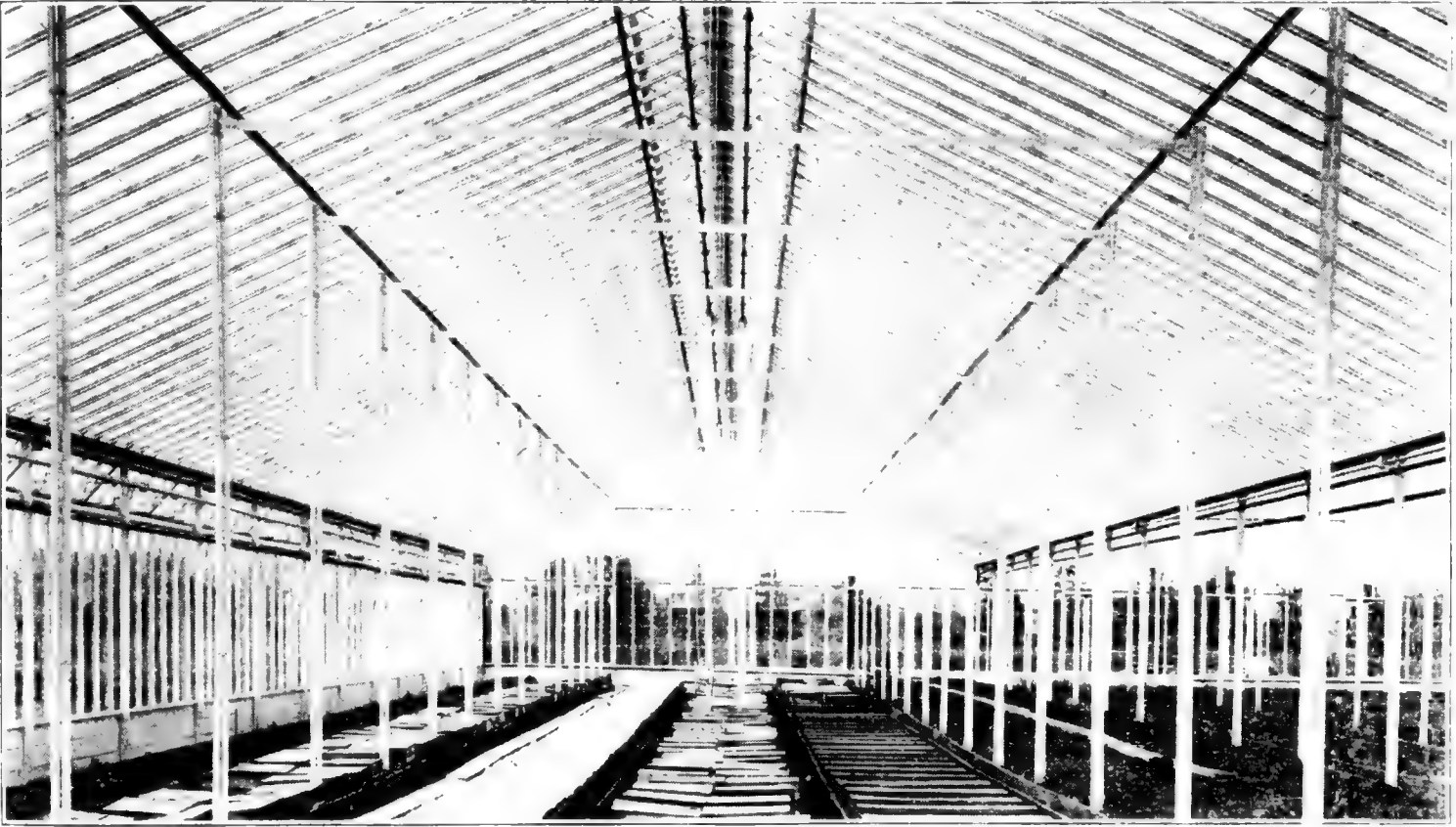
### Hitchings and Company

HOME OFFICE AND FACTORY, ELIZABETH, N. J.

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101 Park Avenue

Boston-9,  
294 Washington Street





Interior of 36 ft. 7 in. x 250 ft. Steel Bar house

## Isn't It Light?

This year John Stevens, Independence, Mo., built two of these STEEL BAR houses 36 ft. 7 in. x 300 ft., and has already placed his order for three more.

He is foresighted enough to see that the STEEL BAR houses are superior to other types, and expresses his approval in the form of a contract.

You would do the same thing after seeing the real value in this house.

**We are ready to show you—  
When shall we call?**

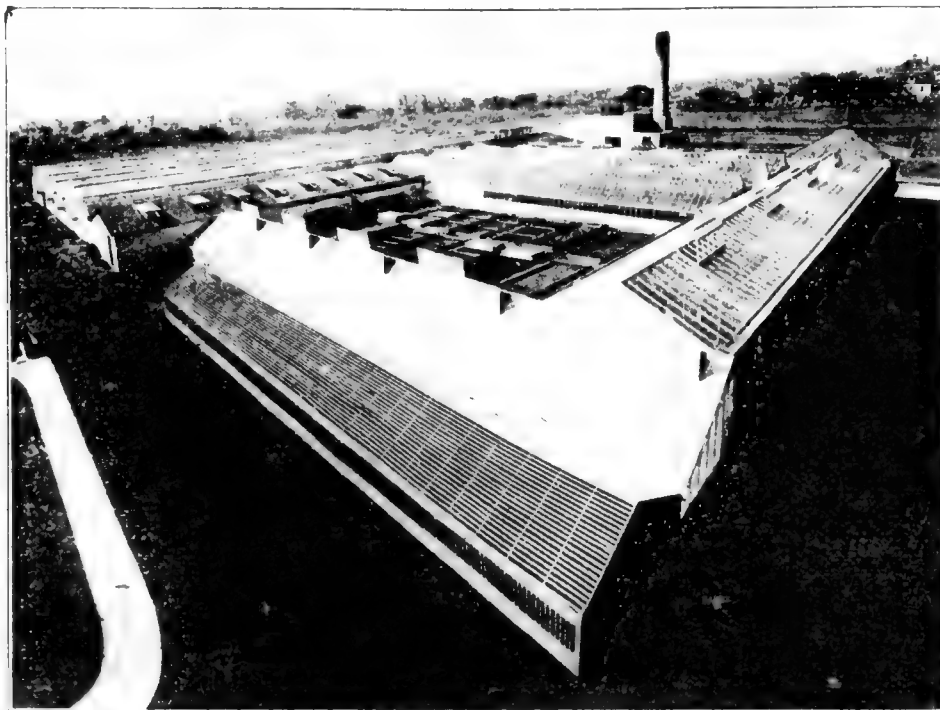


### SALES OFFICES:

New York	Chicago	Kansas City	Pana, Ill.	Seattle, Wash.	Denver, Colo.
43 W. 18th St.	Masonic Temple	N. Y. Life Bldg.	Drawer 335	Smith Bldg.	1720 Rosemary St.
	General Office	-	-	Chicago	
	Factory	-	-	Pana, Ill.	



# "The best in my entire plant"



Range of Chas. P. Mueller at Wichita, Kansas.

Mr. Mueller's words carry weight, for he is an authority on matters pertaining to greenhouses.

JOHN C. MONINGER CO.,  
914 Blackhawk St.,  
CHICAGO, ILLINOIS.

Sept. 12 1921

Gentlemen:—Our houses are about complete and wish to state that I am very much pleased with the material the way it came out.

After figuring out these two houses I find they are the most economical houses a per on could put up, as I find we are gaining four feet or, in these two houses, four hundred square feet of space while using the same amount of glass as in the sixteen foot houses such as we have been building. In addition to this we have better houses and better atmosphere for the plants; these things are worth any florist's time to consider.

I think these two houses will be the two best that I have in my whole plant and I feel very proud of them.

Respectfully yours,

CHAS. P. MUELLER,

Wichita, Kansas.



## JOHN C. MONINGER COMPANY

914 BLACKHAWK STREET CHICAGO, ILLINOIS



EVERYTHING FOR THE GREENHOUSE



Improved Challenge



Y Bracket unassembled



Single Combination Shelf Bracket.  
Carry one 12-in. board, or two pipes.



Tie Bracket



Side Board  
Bench Bracket



Fig. 24

Double Pipe Carrier

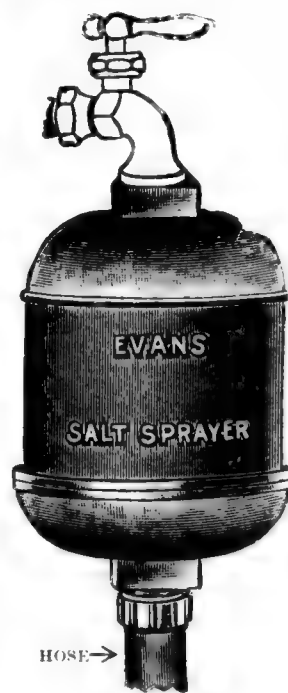
Split Tee unassembled

In ordering pipe carriers specify size of post as well as size of pipe to carry.



Fig. 28

Multiple Pipe  
Carrier



HOSE →

Price, \$7.50

There are few things in the world today that, dollar for dollar, give more value than EVANS' CHALLENGE ventilating apparatus and greenhouse fittings.  
ASK FOR ESTIMATE

**John A. Evans Co., Richmond, Ind.**  
Corner North 14th and Penna. R. R.

# THE FLORISTS' REVIEW

10 cents the copy  
SUBSCRIPTIONS  
\$2.00 Per Year

ENTERED AS SECOND CLASS MAT-  
TER DEC. 3, 1897, AT THE POST-  
OFFICE AT CHICAGO, ILL., UNDER  
THE ACT OF MARCH 3, 1879.

A WEEKLY JOURNAL FOR FLORISTS, SEEDSMEN AND NURSERYMEN.

FLORISTS' PUBLISHING CO., 520 Caxton Building, 508 South Dearborn St., CHICAGO.

Vol. XLVIII.

CHICAGO, OCTOBER 27, 1921.

No. 1248.

## Darwin Tulips

	Per 100	Per 1000
Baronne de la Tonnaye, bright rose.....	\$2.70	\$24.00
Dream, fine lilac.....	2.80	26.00
Europe, salmon scarlet.....	2.90	26.00
King Harold, purple red.....	3.10	28.00
Loveliness, carmine-rose.....	2.50	22.00
Massachusetts, vivid pink.....	3.10	28.00
May Queen, pink.....	2.50	22.00
Sieraad Van Flora.....	2.60	24.00
Wm. Copeland, lavender blue.....	3.50	32.00
Mixed, all colors.....	2.20	20.00

A. HENDERSON & CO., 166 N. Wabash Ave., Chicago

## Get Our BUYERS' GUIDE

500 illustrations and over  
1000 items you need daily  
in this 84-page book.

**C. C. Pollworth Co.**  
MILWAUKEE, WIS.

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Easter Greeting, Swabian Maid, Lucy Becker and Wurtem-  
bergia, 2 1/4-inch, \$10.00 per 100; \$90.00 per 1000.

## LILIUM GIGANTEUM

Immediate Delivery	7 to 9, 300 to case.....	\$50.00 per case
	7 to 9, 100 to case.....	17.00 per 100
	8 to 10, 225 to case.....	55.00 per case

## DUTCH BULBS

See complete list with prices in Classified Ads under Bulbs.

**Wm. F. Kasting Co., Inc.,** 568-570 Washington St.  
Buffalo, N. Y.

**The E. G. Hill Co.**

Wholesale Florists

**Richmond, Indiana**

## DUTCH BULBS

Hyacinths, Tulips and Narcissi ready for immediate delivery.  
Write for prices. For prompt shipment we offer **Paper**  
**White Grandiflora**, 13 ctm. up, \$22.00 per 1000.

**New Crop Lilium Giganteum** due to arrive soon. Prices  
quoted on application.



**Ralph M. Ward & Company, Inc.**

*The Lily House*

Not How Cheap,  
But How Good. 25 Murray Street, NEW YORK

## Improved Purity Freesias

Size 1/4-inch to 5/8-inch.....1000, \$12.00 5000, \$11.50 10,000, \$11.00

**CALLA AETHIOPICA**, large-flowering white callas, home-grown  
bulbs, free from dry rot. 100 1000  
1 1/4-inch to 1 1/2-inch.....\$10.00 \$90.00

**YELLOW CALLA ELLIOTTIANA READY NOW**

1 to 1 1/2-inch.....Per 100, \$20.00 Per 1000, \$175.00  
1 1/2 to 2-inch.....Per 100, 25.00 Per 1000 225.00

**LILIUM GIGANTEUM**, new crop bulbs now in, ask for prices.

## DUTCH BULBS READY NOW

SEE PAGE 5

Winter Flowering Sweet Pea Seeds and Other Choice Flower Seeds.

SEE DISPLAY ADVERTISEMENT, PAGE 5

**ROMAN J. IRWIN**, 43 W. 18th St., New York City

WRITE FOR SPECIAL PRICE LIST OF

## DUTCH BULBS

We have a few case lots to offer. Fine stock at  
worthwhile prices. Also get our general list  
and write us for prices on

## LILIUM GIGANTEUM

Which, beyond doubt, are scarce this year

See display ad on another page for seasonable seed (Sweet Pea, Cyclam-  
en Seed, etc.); also see Classified ads for other stock  
or get our full list.

**S. S. SKIDELSKY & CO.,** 50 PARK PLACE  
New York City

## Special Offer

For a limited time we offer the following varieties of NAR-  
CISSEI at the special prices quoted below, subject to stock  
being unsold on receipt of order.

	Per 100	Per 1000
<b>Victoria</b> , round .....	\$3.25	\$28.00
double nose .....	3.75	35.00
mother bulbs .....	4.25	40.00
<b>Emperor</b> , round .....	3.25	28.00
double nose .....	3.75	35.00
mother bulbs .....	4.50	42.00
<b>Empress</b> , round .....	3.25	28.00
double nose .....	3.75	35.00
mother bulbs .....	4.50	42.00
<b>Golden Spur</b> , round .....	3.25	28.00
double nose .....	3.75	35.00
mother bulbs .....	4.25	40.00
<b>Von Sion</b> , round .....	2.75	25.00
double nose .....	3.25	28.00
mother bulbs .....	3.75	35.00

F. O. B. Chicago, no extra charges. Write or wire your orders.

**The W. W. BARNARD CO.,** 231-235 W. Madison St.  
CHICAGO





# Greenhouse Builders

## Of Interest To Small Growers Only

Before me lies the report of sales from all our offices for all the year. It shows every item from a box of glazing nails to a big 600-foot greenhouse. Opposite each separate sale is the customer's name.

It's safe to say that a full 25% of the purchases are for amounts not exceeding \$5.

Fully 60% more are for small greenhouses or greenhouse materials running from \$100 up to \$10,000.

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Furthermore, the little fellow of today, is the big one of tomorrow. We need you when you are little; we want you when you are big.

## Lord & Burnham Co.

**Builders of Greenhouses and Conservatories**

IRVINGTON  
New York

NEW YORK  
42nd St. Bldg.

PHILADELPHIA  
Land Title Bldg.

CHICAGO  
Continental Bank Bldg.

BOSTON-11  
Little Bldg.

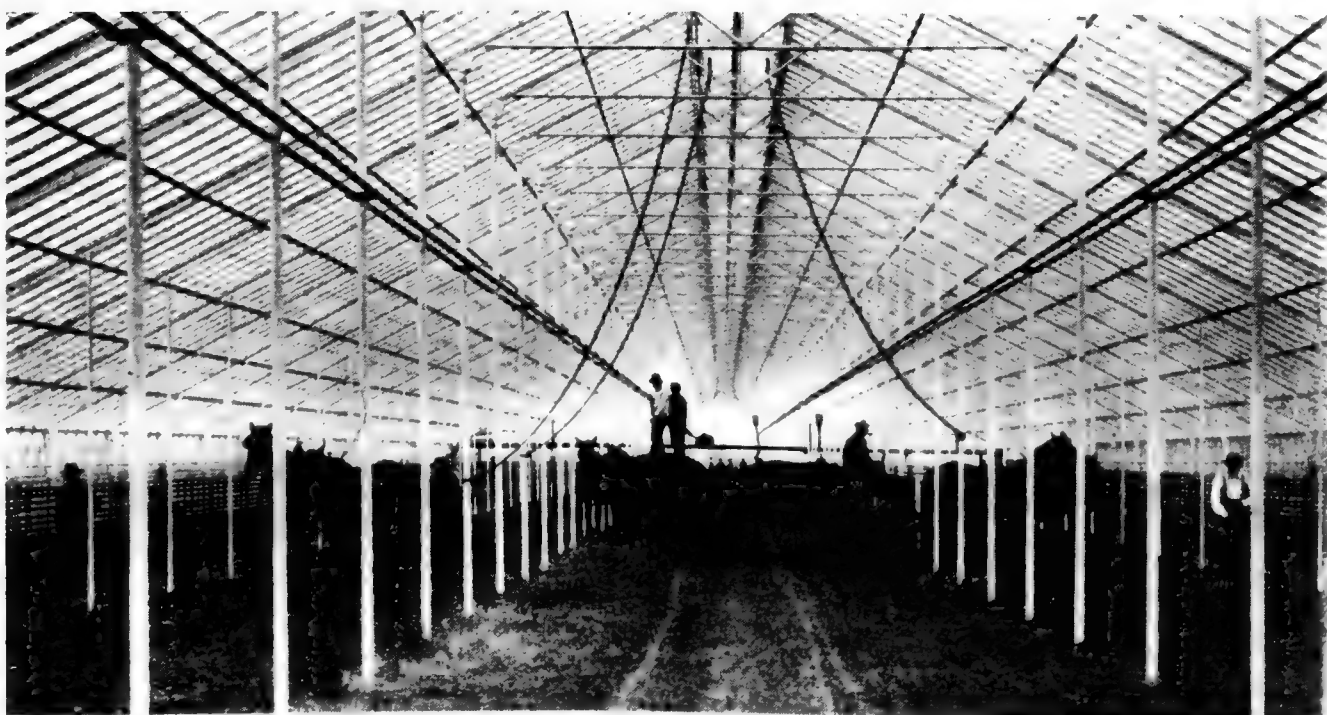
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407 Ulmer Bldg.

TORONTO  
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Eastern Factory  
Irvington, N. Y.

Western Factory  
Des Plaines, Ill.

Canadian Factory  
St. Catharines, Ont.



Only 13 years ago J. B. Davis had a few little old wooden greenhouses. Today he is known as "The Kuke King"; buys his houses by the acre.

# WE OFFER YOU

## Giganteum Lily Bulbs

For Immediate Delivery

Size inches	Bulbs in case	Price per case
6 to 8	400	\$52.50
7 to 9	300	55.00

Special Discount of 5% for cash with order.

## Hardy Japanese Lilies

Fresh Bulbs Now Here

RUBRUM and MAGNIFICUM

Plant a Few Cases Early

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8 to 10	180	25.00
9 to 10	150	22.50
10 to 11	120	25.00
10 to 12	100	21.00
11 to 12	90	21.00
12 to 14	65 Large Mammoth	20.00
13 to 15	55 Large Mammoth	20.00
14 to 15	45 Large Mammoth	20.00

## All Dutch Bulbs

Less 10% for cash with order

### HYACINTHS

	Per 100	Per 1000
First Size	\$7.50	\$70.00
Second Size	6.00	52.50
Bedding Size		40.00
Miniature Size		23.50

WE SUPPLY THE ABOVE IN THE VARIETIES LISTED BELOW:

Gertrude—Rosy pink.  
Gigantea—Fine blush pink.  
Marconi—Bright pink.  
Lady Derby—Delicate rose, extra large.  
La Victoire—Brilliant carmine red. Forces early; extra fine; new.  
Queen of the Pinks—Lovely pink.  
Bismarck—Light blue; early.  
Grand Maitre—Fine, deep porcelain blue.  
Queen of the Blues—Fine, light blue.  
King of the Blues—Deep, glossy blue.

Moreno—Bright pink.  
Gen. De Wet—(Pink Grand Maitre), new variety.  
Garibaldi—Brilliant red.  
Jacques—Bright scarlet.  
Nimrod—Bright red.  
La Peyrouse—Porcelain blue.  
Shotel—Beautiful light blue.  
Capt. Boyton—Beautiful blue.  
Johan—Light blue.  
King of Violets—Beautiful violet.  
Sir Wm. Mansfield—Dark violet.  
City of Haarlem—Bright golden yellow.  
L'Innocence—Pure white. In Miniature size only.

### SINGLE EARLY TULIPS

	Per 100	Per 1000
<b>RED SHADES</b>		
Prince of Austria—Fine orange-red	\$2.75	\$25.00
<b>PINK SHADES</b>		
Flamingo—White, flaked deep pink	1.25	10.00
Rose La Reine—Deep carmine rose	3.50	30.00
<b>WHITE SHADES</b>		
La Reine Maxime—White, shaded pink	3.50	32.50
<b>STRIPED SHADES</b>		
Duchesse De Parma—Bright orange-scarlet; bordered yellow; fine bedding variety	2.60	23.00
Due de Breslin—Red, yellow bordered	2.30	21.00
Keizerskroon—Crimson-scarlet, edged bright yellow; large, showy flower on tall, strong stem; fine for forcing and splendid for bedding	2.50	22.00

### DOUBLE EARLY TULIPS

	Per 100	Per 1000
Boule De Neige—Pure white; large; perfect-shaped, peony-like flower	\$2.75	\$23.00
Couronne D'Or—Golden yellow, flushed orange; beautiful, large flower on long, strong stem; splendid for bedding, and the most popular double yellow forcing tulip	2.75	25.00
Gloria Solis—Scarlet-red, yellow bordered	3.00	27.50
La Candeur—Pure white; splendid for bedding; late	2.75	26.00
Mr. Van Der Hoef—Best yellow forcer; a beautiful, golden yellow sport of "Murillo"; a novelty of great merit	3.50	32.00
Tournesol—Red, bordered yellow; very large flower; easy and earliest forcer	3.50	30.00
Titian—Red, bordered yellow; early forcer	3.50	33.00
Tearose—A beautiful, pale yellow sport of "Murillo"; splendid for forcing and bedding	3.00	28.00

### LATE MAY FLOWERING TULIPS

	Per 100	Per 1000
Bouton D'Or—Golden yellow; the finest golden yellow for cutting and bedding	\$2.75	\$25.00
Gesneriana Lutea—Large, pure yellow; enormous flower on tall, strong stem	2.75	25.00
Isabella—Cream, turning carmine rose; elegant, long flower; for forcing and bedding	2.75	25.00
Mrs. Moon—The largest of late yellow tulips, on strong stem; very beautiful	2.75	25.00
Malden's Blush (Picotee)—White, rosy margined, turning to a bright, pale crimson; elegant flower; popular variety for cutting	2.75	25.00
Parisian Yellow—Deep yellow; fine pointed flower; splendid for cutting	2.75	25.00

### SINGLE NARCISSI

	Per 100	Per 1000
Barrii Conspicuous—Pale yellow, cup extra deep orange, edged scarlet	\$3.00	\$28.00
Cervantes—(Winter Gold), yellow trumpet Narcissus, earliest of all forcers	5.00	45.00
Emperor—Brilliant golden yellow trumpet; large substantial flower; a very popular variety for medium and late forcing	5.00	45.00
Mother Bulbs	5.00	45.00
Empress—Yellow trumpet with pure white perianth. Mother Bulbs	5.00	45.00
Round Bulbs	3.50	30.00
King Alfred—Uniform rich golden yellow. On account of its elegance and beauty far superior to all other yellow trumpets. Mother Bulbs	10.00	95.00
Poeticus Ornatus—Pure white perianth, with orange-scarlet center. Double Nose	3.00	28.00
Poeticus, Pheasant's Eye—Perianth pure white, cup orange-scarlet; late	2.75	25.00
Princeps—Yellow trumpet with sulphur perianth; a very popular early forcing variety. Double Nose	4.00	37.00
Round Bulbs	3.25	30.00
Sir Watkin—Large yellow cup with sulphur-white perianth; the largest of all short-cupped varieties. Mother Bulbs	4.75	44.00
Round Bulbs	3.60	33.00
Trumpet Major—Yellow	3.25	30.00
Trumpet Maxima—Deep yellow	3.50	32.00
Victoria—Rich yellow trumpet with pure white perianth; one of the most popular and best paying varieties for the trade. Mother Bulbs	5.00	47.00
Single, Sweet Scented—Golden yellow	2.25	21.00
Poetaz Alsace—Pure white, with yellow eye, large flowered; mostly three flowers to stem	3.75	35.00
Poetaz Elvira—Pure white, with yellow eye; large flower; free bloomer	3.75	35.00

### FRENCH BULBS

	Per 100	Per 1000
French-Grown Hyacinths—Italian, white, 14 cm.	\$6.00	\$50.00
Double Dark Blue, 16 cm.	6.00	50.00
Single Blue, 16 cm.	6.00	50.00
Single Light Blue, 16 cm.	7.50	60.00

### CALLAS

	Per 100	Per 1000
Elliottiana, 10 cm. good forcers	\$8.00	\$80.00

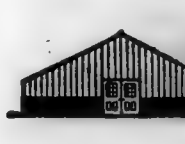


# AMERICAN BULB CO.

172 N. WABASH AVENUE

—:—

CHICAGO, ILL.



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	Per 100
Elliottiana, yellow, good bloomers	\$8.00



# AMERICAN BULB CO.

172 N. WABASH AVENUE

—:—

CHICAGO, ILL.

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Made on mossed wire frames, wrapped with green crepe paper.  
Leaves carefully selected for uniformity of size and color.  
Wreaths made by expert florists.

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Finest grade.....\$4.00 per 100 lbs.

# POEHLMANN BROS. Co.,

*Complete Service for Florists*

## CHICAGO

Long Distance Phone  
Randolph 35

66 to 74 East  
Randolph Street



EMIL SCHLOSS, Pres. and Treas.



# *The* **RIBBON HOUSE**

**Schloss Bros. Ribbons, Inc.**  
31 and 33 East 28th Street NEW YORK

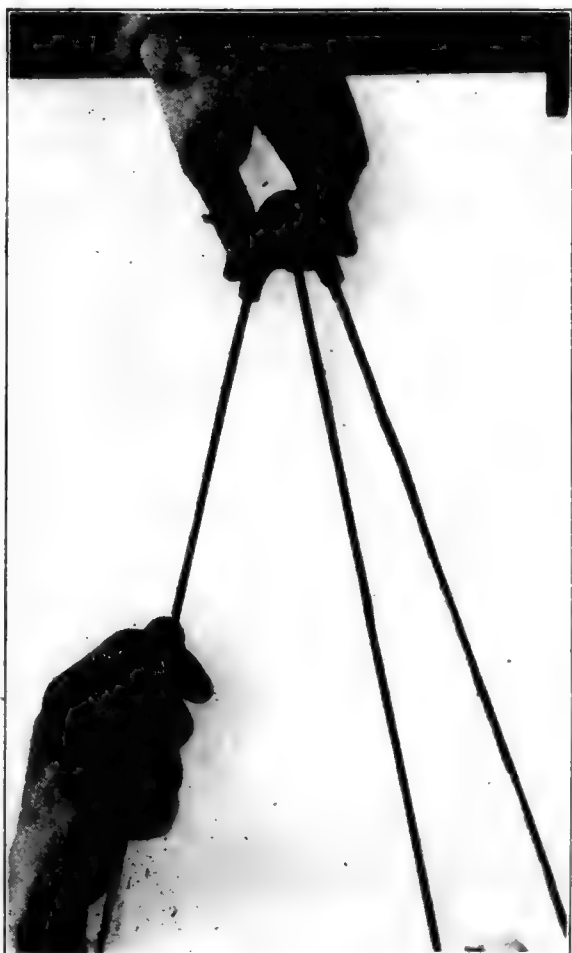
**HEADQUARTERS**

FOR

**Florists' Ribbons, Chiffons and Novelties**

**SEE OUR NEW NOVELTIES**

*Putting Together*



## Easels!

PATENT APPLIED FOR

Something long needed  
by every florist.

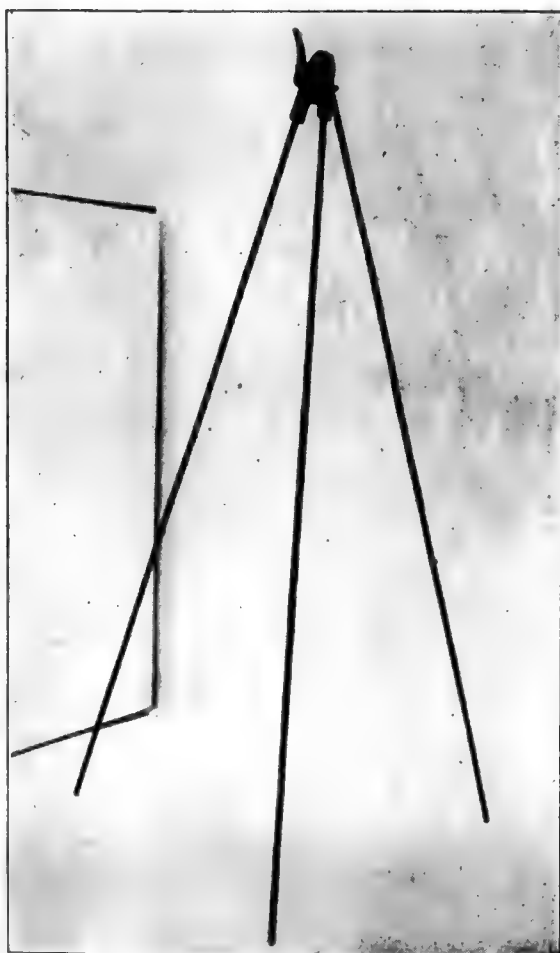
A necessity,  
not a novelty!

A non-collapsible easel  
that is easily adjusted,  
easily transported.

Strong, stable and con-  
venient.

**Get them of all Dealers**  
**They cost less**

*Ready for Use*



# The Denver Wholesale Florists' Co.

## DENVER, COLO.

Everybody connected with the flower business in the central and western parts of the United States knows that Carnations grown in the vicinity of Denver will ship better and keep longer than flowers raised in a lower altitude, either east or west. We have all kinds of testimonials telling us of Carnations that held up nicely for 10 days, after being 48 hours or more in transit.

But everybody does not know that Roses, Sweet Peas, Mums, etc., are at all times as good as these items grown in other localities; and part of the year, when the heat makes flowers small and soft in lower states, ours still have substance enough to carry to most points.

We are now cutting as fine a lot of PREMIER as we ever saw, and enough of them to fill all orders.

### PREMIER

Fancy .....	Per 100, \$20.00 to \$25.00
Long .....	Per 100, 16.00
Medium .....	Per 100, 12.00
Short .....	Per 100, 8.00 to 10.00

### RUSSELL

Fancy .....	Per 100, \$20.00 to \$25.00
Long .....	Per 100, 16.00
Medium .....	Per 100, 12.00
Short .....	Per 100, 8.00 to 10.00

### FRANCIS SCOTT KEY

Fancy .....	Per 100, \$25.00 to \$30.00
Long .....	Per 100, 20.00
Medium .....	Per 100, 16.00
Short .....	Per 100, 10.00 to 12.00

### COLUMBIA

Fancy .....	Per 100, \$20.00
Long .....	Per 100, 16.00
Medium .....	Per 100, 12.00
Short .....	Per 100, \$6.00 to 10.00

### BUTTERFLY

Long .....	Per 100, \$16.00
Medium .....	Per 100, 12.00
Short .....	Per 100, \$6.00 to 8.00

### OPHELIA

Long .....	Per 100, \$16.00
Medium .....	Per 100, 12.00
Short .....	Per 100, \$6.00 to 8.00

### DOUBLE WHITE KILLARNEY

Long .....	Per 100, \$16.00
Medium .....	Per 100, 12.00
Short .....	Per 100, \$6.00 to 8.00

CARNATIONS .....	per 100, \$ 6.00
CARNATIONS, seconds .....	per 100, \$3.00 to 4.00
EASTER LILIES .....	per 100, 20.00
LILY OF THE VALLEY .....	per 100, 10.00
SWEET PEAS .....	per 100, 1.00 to 2.00
ORCHIDS .....	per doz., 12.00
CHRYSANTHEMUMS .....	per doz., 2.00 to 5.00

POMPONS .....	bunch, \$0.75
CLUSTER MUMS, white .....	bunch, 1.00
SMILAX .....	per doz., 4.00
ASPARAGUS PLUMOSUS .....	bunch, .75
ASPARAGUS SPRENGERI .....	bunch, .75
ADIANTUM CROWEANUM .....	bunch, .50

We are headquarters for OREGON FERN LEAVES, and anybody that ever used this kind will never go back to the flimsy Eastern ferns.

OREGON FERN LEAVES ..... Per 1000, \$6.00 |

## SUPPLY DEPARTMENT

CHIFFON rose in price a few days ago, but we are still selling at the same figure as formerly.

4-inch, all colors .....	per yard, 5c
6-inch, all colors .....	per yard, 6c
8-inch, white, lavender, pink .....	per yard, 10c
6-inch, pink (Sprinkleproof) .....	per yard, 8c

RIBBONZENE, all colors, 500-yd. bolts..per bolt, \$2.00

BABY RIBBON, 50-yd. spools ..... per spool, .90 |

CORSAGE SHIELDS ..... per doz., 2.50 |

IMMORTELLS, all colors ..... per bunch, \$0.85 |

CYCAS LEAVES. Compare these prices with other lists before you order.

12-16 .....	per 100, \$ 3.50
16-20 .....	per 100, 4.60
20-24 .....	per 100, 5.30
24-28 .....	per 100, 6.00
28-32 .....	per 100, 8.50
32-36 .....	per 100, 10.50

WIRE DESIGNS, send for list; SPHAGNUM MOSS; CUT FLOWER BOXES, all sizes; CORSAGE BOXES; ONE-PIECE BOXES; CHENILLE, all colors; CLOCK FACES, DOVES, GREENING PINS, MAGNOLIA LEAVES, MATCH STICKS, BULLDOG CLIPS, PINS, WAX and TISSUE PAPER, Etc., Etc.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

*Watch This Page*

**The Denver Wholesale Florists' Co.**  
1433-35 California Street DENVER, COLO.

## To the Catalogue Trade:

### NURSERYMEN and FLORISTS

Do not overlook to list in your Catalogue for 1922  
the Great, New, Hardy Climbing Rose

## PAUL'S SCARLET CLIMBER

It is not a rambler, but an entirely distinct hybrid, and without question the most important addition to our list of Climbing Roses in many years. No other Rose in any class can compare with it for brilliancy of color, which is a vivid scarlet that is maintained without burning or bleaching until the petals drop.

The flowers are of medium size, semi-double, very freely produced in clusters of from three to twenty flowers each on much branched canes, the plants being literally covered with flowers from top to bottom. It is of strong climbing habit and perfectly hardy. This Rose has been most highly commended by the English horticultural press. It was awarded a Gold Medal by the National Rose Society and an Award of Merit by the Royal Horticultural Society of England, and was also awarded during the summer of 1918 the much coveted Gold Medal at the Bagatelle Gardens, Paris, and has made good wherever tried in the United States.

We have many thousands of strong, dormant two-year-old, field-grown plants for delivery November and December, for which we are now booking orders at \$50.00 per 100.

Paul's  
Scarlet  
Climber



## HENRY A. DREER, 714-716 Chestnut St., Philadelphia, Pa.

THE ABOVE OFFER IS INTENDED FOR TRADE ONLY

# BULB HEADQUARTERS

### SINGLE HYACINTHS

#### SECOND SIZE NAMED

City of Haarlem, golden yellow.  
Czar Peter, porcelain blue.  
Gertrude, bright pink.  
Gigantea, flesh pink.  
Grand Maitre, bright porcelain.  
King of the Blues, deep blue.  
La Grandesse, pure white.  
L'Innocence, pure white.  
Queen of the Blues, silvery blue.  
Roi des Belges, deep red.  
Price, \$6.00 per 100; \$55.00 per 1000.

### SINGLE HYACINTHS

#### THIRD SIZE NAMED

Gigantea, flesh pink.  
Grand Maitre, bright porcelain.  
King of the Blues, deep blue.  
L'Innocence, pure white.  
Price, \$3.00 per 100; \$43.00 per 1000.

### MINIATURE OR DUTCH ROMAN HYACINTHS

Gigantea, light pink.  
Grand Maitre, bright blue.  
King of the Blues, deep blue.  
La Grandesse, pure white.  
L'Innocence, pure white.  
Roi des Belges, fine deep crimson.  
Price, \$3.25 per 100; \$28.50 per 1000.

### Early Flowering or Prepared MINIATURE HYACINTHS

Bismarck, sky blue.  
Gen. Pellissier, red.  
Lady Derby, delicate pink.  
Price, \$4.75 per 100; \$40.00 per 1000.

### SINGLE EARLY TULIPS

	100	1000
Artus	\$2.50	\$21.00
Belle Alliance	3.25	29.00
Brilliant Star	5.25	48.00
Cardinal Rampollo	4.25	38.50
Chrysolora	3.00	26.00
Cottage Maid	3.25	29.00
Couleur de Cardinal	4.00	35.00
Cramoise Brilliant	2.25	19.50
Duchesse de Parma	3.00	26.00

### SINGLE EARLY TULIPS—Contd.

	100	1000
Duc v. Thol.	\$3.00	\$26.00
Duc v. Thol. Cochineal	4.25	38.50
Herman Schlegel	2.50	22.50
Joost v. Vondel White	4.25	35.00
Kelzerskroon	2.50	22.50
La Reine	2.25	19.50
McKinley	3.60	32.00
Pink Beauty	4.25	37.00
Proserpine	5.00	45.00
Prosperity	3.60	32.00
Prince of Austria	3.25	27.50
Rose Grisdelin	2.25	19.00
Rose Luisante	4.25	38.50
Vermillon Brilliant	4.00	35.00
White Hawk	4.00	35.00
Yellow Prince	2.40	21.00

### DOUBLE EARLY TULIPS

	100	1000
Couronne d'Or	\$3.25	\$29.00
Imperator Rubrorum	4.00	35.00
La Candeur	3.25	27.50
Murillo	2.25	19.50
Rubra Maxima	2.50	22.50
Tournesol, Red and Yellow	4.00	35.00
Tournesol, Orange Yellow	4.00	35.00

### DARWIN TULIPS

	100	1000
Ariadne	\$4.25	\$38.50
Bartigon	4.75	42.00
Clara Butt	3.00	26.00
Glow	3.00	32.00
Gretchen	3.00	26.00
La Tristesse	3.60	32.00
La Tulipe Noire	3.60	32.00
May Queen	3.00	26.00
Mme. Krelage	4.00	35.00
Mr. Farncombe Sanders	4.00	35.00
Mrs. Potter Palmer	3.00	32.00
Mrs. Stanley	3.50	31.00
Nauticus	3.25	29.00
Philippe de Commynes	4.00	35.00
Pride of Haarlem	3.25	29.00
Psyche	3.25	29.00
Rev. H. Ewbank	3.25	29.00
Salmon King	3.40	30.00
Sultan	2.75	24.00
Suzon	3.75	34.00
White Queen	3.25	27.50

### NARCISSI

	100	1000
Bicolor Victoria, first size	\$3.50	\$31.00
Bicolor Victoria, monster	5.75	51.00
Emperor, monster	6.00	52.00
Empress, first size	3.75	33.00
Empress, monster	6.00	52.00
Giant Princeps	3.25	28.50
Golden Spur, first size	3.50	31.00
Golden Spur, monster	5.50	48.00
Mme. de Graaff	4.50	40.00
Paper White Grandiflora, first size	2.75	22.50
Trumpet Major, Dutch	3.50	30.00
Poeticus Ornatus, first size	2.75	25.00
Poeticus Ornatus, mammoth	3.75	33.00
Von Sion, first size	3.60	32.00
Von Sion, mammoth	4.75	41.00

### JONQUILS

	100	1000
Campernelle Rugulosus	\$2.75	\$24.00

### CHINESE SACRED LILIES

Extra selected, first size bulbs.  
Per doz. \$1.20; \$2.70 per 30 bulbs;  
120 bulbs, \$10.00

### SPANISH IRIS

Fillfolia, dark blue, orange blotches.  
Flora, creamy white, lavender standard.  
Heavenly Blue.  
King of the Blues.  
King of the Whites.  
Queen Wilhelmina, white, yellow blotches.  
Roval Blue.  
Price, \$5.00 per 100; \$45.00 per 1000.

### DUTCH IRIS

Anton Mauve, soft blue.  
Brijet, porcelain blue.  
Hart Nibrig, clear blue.  
Hobbema, white inside, tinged blue, pale yellow falls.  
Roland Holst, lilac, yellow lips.  
Van der Venne, lilac and white.  
Price, \$5.50 per 100; \$50.00 per 1000.

Our Wholesale Price List contains a complete list of all Seasonable Bulbs, Seeds and Florists' Sundries. It will pay you to have a copy. Send for it today, sure.

## HENRY F. MICHELL CO., 518-516 Market Street PHILADELPHIA, PA.



# Stimulate Fall Trade

WITH

## Hill's Evergreens For Winter Decoration Fill Boxes and Tubs NOW



Now that the frosts have withered the soft stocks in window boxes, urns, tubs, etc., all progressive florists are using hardy Hill Evergreens for winter decoration. Make your window box and tubbing business do double duty.

See to it that your customers are supplied with hardy Evergreens for their window boxes and urns during the winter months, just as you see to it that Geraniums and Vincas are there for Decoration Day. For winter decoration Hill's Hardy Evergreens are indispensable. The charming foliage effects and rare fragrance of Evergreens is remarkable, adding color, warmth and cheerfulness, while their rugged hardness permits outdoor use all the year around.

Do not hesitate to push this line, as we have been supplying the trade for years and can furnish any quantity on short notice. Prompt and careful delivery, high quality and courteous attention insure your being pleased with your purchase.

### PRICES

#### Window Box Evergreens

	Inch	10	50
Assorted Varieties (Our Selection).....			\$25.00
Juniperus Canadensis (Low Spreading).....	10-12	\$ 7.50	30.00
Juniperus Canadensis (Low Spreading).....	12-18	10.00	45.00
Juniperus Virginiana (Pyramidal Feathery).....	12-18	3.75	15.00
Juniperus Virginiana (Pyramidal Feathery).....	18-24	4.50	20.00
Picea Canadensis (Compact, Conical).....	10-12	5.25	22.50
Picea Canadensis (Compact, Conical).....	12-18	6.00	27.50
Pinus Mugho (Globular, Deep Green).....	8-10	7.50	30.50
Pinus Mugho (Globular, Deep Green).....	10-12	9.00	37.50

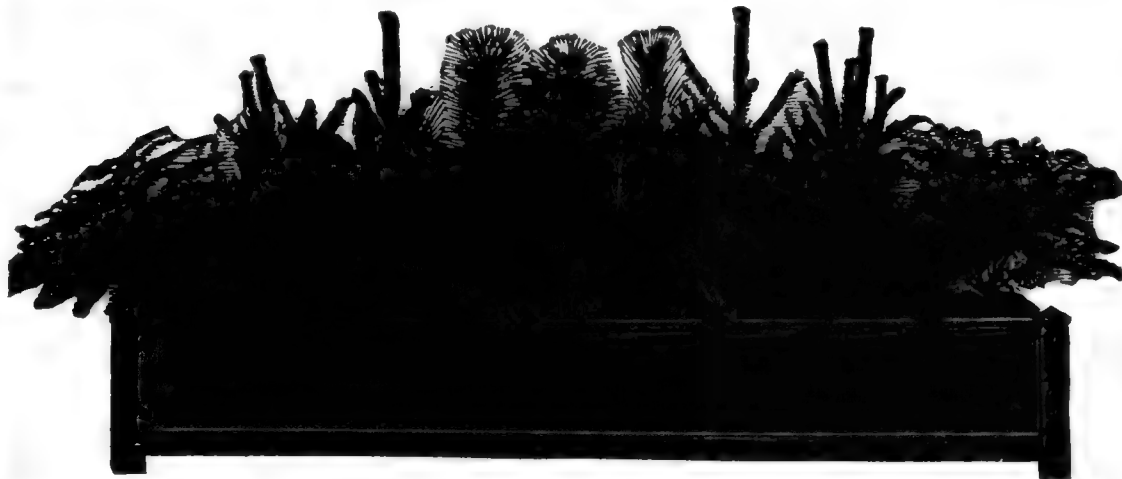
#### Tubbing Evergreens

	Feet	Each
Pyramidal Arbor Vitae .....	3	\$4.00
Red Cedar .....	3	5.00
Sheared Globes (Thuya).....	1 1/4 x 1 1/4	4.00
Black Hill Spruce.....	2	5.00
Juniper Schottii .....	3	6.50
Juniper Glauca .....	3	7.00
Juniper Canadensis .....	1-1 1/2	2.50
Hemlock .....	3	4.50
Dwarf Mugho Pine.....	1-1 1/2	2.50
Juniper Pfitzeriana .....	3	6.50
American Arbor Vitae .....	3	2.75

FOR IMMEDIATE SHIPMENT



PYRAMIDAL ARBOR VITAE



ONE OF THE MANY STYLES OF PLANTING

SEND FOR COMPLETE CATALOGUE

**THE D. HILL NURSERY CO., Inc.**  
Box 403  
Evergreen Specialists  
Largest Growers in America  
DUNDEE, ILL.



A New Decoration of Striking Attractiveness

## The Big Holiday Hit!

An elegant Mahogany Lamp with beautifully decorated parchment shade. Colored revolving cylinder inside, producing a soft, moving rainbow effect through the parchment. Self-operated by heat generated by lamp.

Any style lettering on both sides. Unless otherwise instructed, Florists' lamps are lettered on one side "Say It with Flowers," and on the other side "Flowers the Most Acceptable Gift."

Height over all, 30 inches. Width of shade, 18 inches. Height of shade, 13 inches, including 3-inch colored metal fringe. Will fit any current.

PRICE COMPLETE, including  
75-Watt Lamp, Cord and Socket **\$18.75**

*Get one now and be first in your city.*

**The Botanical Decorating Co.**  
208 W. Adams St. CHICAGO, ILL.

Write for our colored Art Catalogue of  
**ARTIFICIAL FLOWERS**

# CYCLAMEN

Strong, clean, healthy plants, 4-inch, ready for shift to 5-inch, of Peterson's and Fischer's celebrated strains.

Good 4-in., 25c each; Select 4-in., 35c each; 5-in., ready for shift to 6-in., 60c each.

You will make money by buying this stock now, and finishing it yourself. You can't go wrong in stocking up on these plants. A great saving in express, if you buy the plants when smaller.

## Decorative Plants

These are strong, healthy plants, full of color and ready for shift to larger sizes:

### Boston

4-in., 25c each      5-in., 60c each  
6-in., \$1.00 each

### Dracaena Massangeana

Strong and perfect foliage.

4-in., \$1.00 each      5-in., \$1.50 each

### Dracaena Fragrans

5-in., \$1.00 each      6-in., \$1.50 each

### Dracaena Terminalis

Highly colored.

5-in., \$1.00 each      6-in., \$1.50 to \$2.00 each

### Rubber Plants

Strong and clean.

5-in., 75c each      6-in., \$1.00 each

### Crotons

Highly colored, of the best varieties.

5-in., Strong, \$1.00 each      Select, \$1.50 each

### Pandanus Veitchii

Strong and well colored. 5-in., 50c each

### Bird's-Nest Ferns

3-in., 35c each      4-in., 50c each

Wholesale Growers of Christmas and Easter Plants

**J. W. Davis Company** **TERRE HAUTE, IND.**

# NOTICE THE PRICES



**Latania Borbonica (Chinese Fan Palm)**

To move 6, 7 and 8-inch Boston Ferns to make room for Xmas stock we are offering a 20% discount from our regular prices.

6-in. Bostons @ \$0.75, less 20%	\$0.60
7-in. Bostons @ 1.25, less 20%	1.00
8-in. Bostons @ 1.75, less 20%	1.40



**Kentia  
Forsteriana**

No interruption in shipments was caused by the fire of October 10 and we are able to fill promptly, with excellent stock, all orders sent us.

**Latania Palms**, 7-in. pots, bushy, well-rooted plants at .....\$1.50 each

Just what you need to help out in your decorations.



**Boston Fern**

Are you short of Decorative Palms? Here is an opportunity to get some Kentias cheap.

To make room we are offering our regular \$4.50 size Kentia Belmoreana at a reduction of \$1.50.

Kentia Belmoreana, made up, 3 plants in a 7-in. pot, each .....\$3.00

## PACKING CHARGES

Add 10% for shipment in clay pots and 5% when shipped out of pots.

# The George Wittbold Co.

*Wholesale Growers of Potted Plants*

**745 Buckingham Place,**

**CHICAGO, ILL.**



# HYDRANGEAS

French and Otaksa Hydrangeas, pot grown, ready now. Baby Bimbenet, Madame Chautard, E. G. Hill, Lilie Mouillere, La France, Eclairer, Madame Nonin, Bouquet Rose and Otaksa, 4-in., 25c; 5-in., 40c; 6-in., 60c. Orders for French kinds will be supplied in assortment as named above. This stock will satisfy.

**LET US BOOK YOUR ORDER NOW**

## FERNS

Fine, strong Boston, Roosevelt, Whitmanii, Verona, Teddy Jr., 2¼-in., \$7.00 per 100, \$60.00 per 1000.

Boston, Verona, 4-in., very fine, 35c each.

Boston, 5-in., 65c; 6-in., \$1.00 each.

Boston, Roosevelt and Whitmanii, 6-in. select, \$1.00 each.

Rivertoniana and Wimsettii, extra select, 4-inch, 35c; 5-in., very handsome, 50c each.

Table Ferns, five good varieties, \$6.00 per 100.

## POT CHRYSANTHEMUMS

5 and 6-in., assorted colors, 75c to \$1.50 each. Ready now; good value.

## CLEVELAND CHERRIES

4-in. pot-grown, dwarf stock, with 8 to 12 ripe berries to the plant, \$12.00 and \$15.00 per 100.

Will retail for double their cost.

## BEGONIAS

Begonia Chatelaine, select 2¼-in., \$6.00 per 100; 3-in., \$10.00; 5-in., select, 50c each. Mrs. M. A. Patten, 5-in., very fine, 60c each.

Cinerarias, finest mixture, 2¼-in., \$6.00 per 100.

Very careful packing in clay pots 10% of invoice; in paper pots, 7½%; without pots, 5%.

## PELARGONIUMS

Easter Greeting Sports, Gardeners' Joy, German Glory, Lavender Queen, Swabian Maid, Wurtembergia and Lucy Becker, 2¼-in., \$10.00 per 100, \$90.00 per 1000; 3-in., \$12.00 per 100, \$115.00 per 1000; 4-in., \$20.00 and \$25.00 per 100.

Ficus Elastica, strong plants, 5-in., 75c; 6-in., \$1.00 each.

Poinsettias, strong plants, very well established, at \$7.50 per 100.

Pandanus Veitchii, 4-in., well colored, 50c each.

Primula Obconica, 3-in., 10c; 4-in., 20c each; 5-in., in bloom, 50c.

Asparagus Plumosus, 2¼-in., select plants, \$6.00 per 100; 3-in., \$10.00; 4-in., \$25.00.

Asparagus Sprengeri, 2¼-in., \$6.00; 3-in., \$10.00; 4-in., \$15.00.

Magnolia Leaves, Brown, Red and Green, finest Superior Brand, carton, \$1.60; five cartons, \$7.75; ten cartons, \$15.00; 25 cartons, \$35.00.

Sphagnum Moss, quick shipment, standard burlap, bales, \$1.35; ten bales, \$13.00; 25 bales, \$31.25; F. O. B. Lincoln. Wired bales, 95c; 10 bales, \$9.00; 25 bales, \$21.25. Write for prices on 100 bales or carload.

**GULLETT & SONS,**

**LINCOLN, ILL.**



*Only good stock is shipped from this place*

The following are all good strong plants ready to shift.

All flowering plants in assorted colors, mostly bright shades.

Our stock is all well spaced. We are not overstocked. We grow only what we can handle properly.

**CYCLAMEN** out of 4-in. pots, \$30.00 per 100; **CYCLAMEN** out of 5-in. pots, \$60.00 per 100; **CYCLAMEN** out of 6-in. pots, \$125.00 per 100.

**Primula Obconica**, out of 4-in. pots, \$25.00 per 100

**Begonia Gracilis**, - out of 3-in. pots, 12.00 per 100

**Begonia Gracilis**, - out of 4-in. pots, 25.00 per 100

**Cinerarias**, - - - out of 5-in. pots, 50.00 per 100

**Ferns, Whitmanii**, - out of 3-in. pots, \$12.00 per 100

**Asparagus Plumosus**, out of 3-in. pots, 10.00 per 100

**Asparagus Sprengeri**, out of 3-in. pots, 10.00 per 100

**Dracaena Indivisa**, - out of 2-in. pots, 5.00 per 100

CASH WITH ORDER

The above prices include careful packing.

**R. S. McMURRAY, Bellefontaine, Ohio**

# CRAIG QUALITY STOCK IS UNSURPASSED

We take this opportunity to advise our many friends and customers that we have prepared a much larger and finer stock of Craig Specialties for immediate or future delivery. Any grower having room at this time would do well to stock up on Craig Quality Crotons, Dracaenas, Arecas, Cyclamen, Ferns, Pandanus Veitchii, Begonias. They will show big profits by fall. We are the LARGEST GROWERS OF THE ABOVE STOCK IN AMERICA.

We can make up attractive collections of assorted stock for the retail store man. Would suggest that you place your orders at once and we will ship at any time you state. All orders will have prompt and careful attention.

## FALL PRICE LIST, 1921

### CROTONS

The Croton, with its highly colored foliage, is indispensable during Fall and Winter. We have the largest and most complete collection of Crotons in the world, carrying at the present time for Fall sales over 50,000 in 200 varieties, all of the very highest quality and brilliantly colored.

#### Immediate Delivery

4-inch pots, strong plants, \$10 per doz., \$75 per 100.  
5-inch pots, strong plants, \$15 per doz.  
6-inch pots, strong plants, \$18 and \$24 per doz.  
7 and 8-inch pots, strong plants, \$4, \$5 and \$6 each.  
10-inch pots, strong plants, \$7.50 and \$10 each.  
12 and 14-inch pots, specimen plants, \$15, \$20 and \$25 each.

#### Croton Punctata

One of the finest and most satisfactory varieties for basket work and centers of ferneries. 2½-inch pots, \$20 per 100, \$175 per 1,000.  
3-inch pots, \$35 per 100.  
4-inch pots, \$50 per 100.  
Every retail store and grower should feature Crotons this Fall and Winter. We know our stock will please you and your customer.

### DRACAENAS

There is no variety of foliage plant so attractive as the highly colored Dracaena. The small and medium sizes can be used to great advantage in making up the popular Christmas baskets, while the large specimens have always been in great demand for decorative purposes. We are now growing more Dracaenas, in greater variety, than any firm in the country.

#### Dracaena Godsefiana

Green and white leaf, very hardy, fine for baskets.  
2½-inch pots, \$20 per 100.  
8-inch pots, \$35 per 100.  
4-inch pots, \$60 per 100.

#### Dracaena Warneckii (New)

Silver and green leaf. Very durable.  
6-inch pots, \$30 per doz. 7-inch pots, \$3.50 each.

#### Fancy Dracaenas

We are offering a collection of the new and rare Dracaenas. Very handsome for home decoration or for fancy combination baskets.  
4-inch pots, \$9 per doz.  
5-inch pots, \$15 per doz.  
6-inch pots, \$18 and \$24 per doz.  
7 and 8-inch pots, \$3.50 and \$5 each.

#### Dracaena Massangeana

The variety with the golden stripe down the center of the leaf. The best of all Dracaenas for the house. We have an exceptionally large stock, well colored and of the very highest quality.

4-inch pots, heavy, \$12 per doz., \$100 per 100.  
8-inch pots, heavy, \$4 and \$5 each.  
6-inch pots, heavy, \$2 and \$2.50 each.  
10-inch pots, heavy, \$7.50 each.

#### Dracaena Fragrans

Plain green leaf.  
4-inch pots, \$9 per doz.  
6-inch pots, \$24 per doz.  
8-inch pots, \$4, \$5 and \$6 each.  
10-inch pots, \$7.50 each.

#### Dracaena Sanderiana

Small, light green leaves, edged with creamy white. Fine for center of fern dishes or basket work.  
8-inch pots, \$50 per 100.

#### Dracaena Lord Wolseley

One of the very best varieties for Easter and Christmas, being bright red in color. An excellent Christmas variety.

2-inch pots, \$20.00 per 100.  
3-inch pots, \$35.00 per 100.  
4-inch pots, \$60 per 100.  
5-inch pots, \$15.00 per doz.  
6-inch pots, \$18 and \$24 per doz.  
7-inch pots, \$3.50 and \$4 each.

#### Dracaena Kellermaniana (New)

One of the finest foliage plants for combination baskets or boxes.  
2½-inch pots, \$20 per 100.  
3-inch pots, \$35 per 100.  
4-inch pots, \$60 per 100.  
8-inch pots, \$5 each, made up, very handsome.

#### Dracaena Terminalis

Exceptionally well colored.  
2½-inch pots, \$20 per 100.  
8-inch pots, \$35 per 100.  
5-inch pots, \$15 per doz.  
6-inch pots, \$18 and \$24 per doz. September delivery.

We would suggest ordering the above early, as the demand is always great.

#### Dracaena De Smetiana

A strong, vigorous grower, with bold, dark green foliage, which becomes beautifully suffused and variegated.  
6-inch pots, \$2 each. 7-inch pots, \$3.50 each.

#### Dracaena Lindenii

Same type as Massangeana, but with the golden stripes on the outer edges of the leaf.  
4-inch pots, \$12 per doz., \$100 per 100.  
6-inch pots, \$2 and \$2.50 each.  
8-inch pots, \$4 and \$5 each.

#### Dracaena Longii

4-inch pots, \$5 each. 6-inch pots, \$10 each.

#### Dracaena Tricolor

Very rare. Combination of coloring in pink, white and green. Very attractive and distinct.  
4-inch pots, \$1.50 each. 6-inch pots, \$3 each.  
7-inch pots, \$5 each.

### BEGONIAS

#### Begonia Mrs. J. A. Peterson

5-inch pots, \$125 per 100.  
6-inch pots, \$24 per doz.

#### Begonia Gloire De Lorraine

5-inch pots, \$125 per 100.  
6-inch pots, \$18 and \$24 per doz.

#### Begonia Glory of Cincinnati and Mellor

These varieties are endorsed by all the leading retail florists. They will hold the flowers much better than Gloire de Lorraine.  
5-inch pots, heavy, \$125 per 100.  
6-inch pots, heavy, \$24 per doz.

#### Begonia Konkurrent

A greatly improved Begonia Cincinnati. This variety is a German introduction, and we have tried it for three years. It makes a much better shaped plant than Cincinnati and is free flowering.

5-inch pots, \$125 per 100.

6-inch pots, very heavy, \$24 per doz.

#### Begonia Pride of Newcastle

Dark red sport of Mrs. Patten. In bloom every day in the year.

4-inch pots, heavy, \$4 per doz., \$30 per 100.  
6-inch pots, heavy, \$9 per doz., \$70 per 100.

#### Begonia Erfordii

4-inch pots, in bloom, \$18 per 100.

### HYDRANGEAS

#### French and Otaksa

We have in stock over 60,000 plants in the very best varieties, including Otaksa, Mme. Chautard, Mme. Mouilliere, Jaconde, General de Vibraye, Radiant, etc. The above are all excellent sorts for forcing.

4-inch pots, strong plants, \$35 per 100, \$325 per 1,000.

6-inch pots, strong plants, \$50 per 100, \$475 per 1,000.

7-inch pots, strong plants, \$75 per 100.

Larger plants, \$12, \$18 and \$24 per doz.

Field grown, \$35, \$50 and \$75 per 100.

Field grown, specimens, \$1.50 and \$2 each.

## 150,000 NEPHROLEPIS

(In variety.)

We are the largest growers of Nephrolepis Ferns in the country. In fact, we are headquarters for them.

#### Nephrolepis Norwood

The most beautiful form of Nephrolepis to date; graceful, compact and symmetrical, a vigorous, healthy grower. All growers are invited to inspect it at our Norwood greenhouses.

#### Strong Plants

2½-inch pots, \$3 per doz., \$12 per 100, \$100 per 1,000.

4-inch pots, \$6 per doz., \$45 per 100.

Orders filled strictly in rotation.

#### Nephrolepis Verona

Makes a good plant in all sizes. Much finer frond than any created sort outside of N. Smithii. The fronds are carried on a heavy, wiry stem. We consider it one of the best of the newer introductions.

2½-inch pots, \$10 per 100, \$90 per 1,000.

6-inch pots, \$12 per doz., \$90 per 100.

#### Nephrolepis Elegantissima Compacta

A dwarf, compact form of Nephrolepis Elegantissima, each plant making an ideal shape.  
2½-inch pots, \$10 per 100, \$90 per 1,000.  
4-inch pots, \$5 per doz., \$35 per 100.  
6-inch pots, \$12 per doz., \$90 per 100.

#### Nephrolepis Teddy Junior

Fine young plants from 2½-inch pots, \$10 per 100, \$90 per 1,000.

6-inch pots, heavy, \$12 and \$15 per doz.

8-inch pots, \$24 per doz.

11-inch tubs, \$4, \$5 and \$6 each.

#### Nephrolepis Harrisii or Roosevelt

2½-inch pots, \$10 per 100, \$90 per 1,000.

4-inch pots, \$35 per 100.

6-inch pots, \$12 per doz.

11-inch tubs, \$5 and \$6 each.

#### Nephrolepis Scottii

2½-inch pots, \$10 per 100, \$90 per 1,000.

4-inch pots, \$35 per 100.

6-inch pots, \$12 per doz., \$90 per 100.

8-inch pots, \$24 and \$30 per doz.

### PALMS

#### Areca Lutescens

Perfect plants with rich, dark green foliage. Our stock is grown cool and hard. It is in splendid condition and will surely give satisfaction. Large sizes are very scarce this year. We have the largest stock in all sizes in the country.

6-inch pots, made up, \$30 per doz.

7-inch pots, made up, \$4, \$5 and \$6 each.

8-inch pots, made up, \$7.50 and \$10 each.

10-inch tubs, made up, \$12.50 each, 5½ to 6 feet.

#### Phoenix Roebelenii

Very scarce. Fine for growing on.

2-inch pots, 3 to 4 leaf, \$35 per 100.

## MISCELLANEOUS STOCK

#### Otobate Oranges

A fine stock of this wonderful Christmas plant. 2½-inch pots, for growing on, \$20 per 100, \$190 per 1,000.

Plants in fruit, 30c per fruit.

Plants in fruit ripened, November and December, 40c per fruit.

#### Erica Melanthera

5½-inch pots and 6-inch pots, \$18, \$24 and \$30 per doz.

7-inch pots, \$36 per doz.

#### Pandanus Veitchii

Well colored plants.

5½-inch pots, \$18 per doz.

6-inch pots, \$24 and \$30 per doz.

7-inch pots, \$4 each.

10-inch pots, \$7.50 each.

8-inch pots, \$5 each.

#### Gardenia Veitchii

We have an exceptionally fine stock for growing on for Winter and Easter flowering. 2½-inch pots, heavy plants, \$15 per 100, \$140 per 1,000.

8-inch pots, heavy plants, \$35 per 100.

4-inch pots, heavy plants, \$75 per 100.

6-inch pots, heavy plants, \$18 per doz.

#### Genista Racemosa

A large stock of well-grown plants for growing on.

5-inch pots, \$75 per 100. 6-inch pots, \$1 each

Larger plants, \$1.50, \$2 and \$3 each.

#### Cyclamen

This has been one of our specialties for over twenty years. In all our experience we have never seen a finer lot of plants. We are growing our stock in new houses. They are absolutely clean and perfect in every way and not to be compared with weakly-drawn plants offered at less money.

4-inch pots, \$50 per 100.

4-inch pots, extra heavy, \$60 per 100.

5-inch pots, \$15 per doz.

5½-inch pots, \$18 per doz.

6-inch pots, \$24 and \$30 per doz.

7 and 8-inch pots, \$30, \$48 and \$60 per doz.

This stock will be profitable to anyone buying now.

#### Sansevieria Zeylanica

4-inch pots, \$6 per doz.

#### Geranium Alice Lemon

Single salmon. Very beautiful.

2½-inch pots, \$10 per 100, \$90 per 1,000.

### IMPORTANT NOTICE

We are pleased to announce that owing to the recent drop in price of lumber, it enables us to give our customers the benefit by reducing the price on packing as follows:

Full size cases.....\$1.50 each  
Three-quarter size cases..... 1.25 each  
Small size cases..... .50 each  
Half size boxes..... 1.00 each

THE ROBERT CRAIG COMPANY, Norwood Station, DELAWARE COUNTY, PENNSYLVANIA



# "MADE IN AMERICA"

Every United States citizen, proud of the leadership his country has taken in world affairs, should be gratified to know that

## "Keystone Quality" Florists' Supplies

MADE IN AMERICA



IDENTIFIED  
BY



KEYSTONE  
QUALITY

THIS  
TRADE-MARK



are pre-eminent in their line—far surpassing in quality the inferior imported goods offered by others as a substitute. THIS LEADERSHIP WAS PROVEN ONCE AGAIN AT THE S. A. F. CONVENTION when the judges unanimously awarded our display

*THE ONLY CERTIFICATE OF MERIT*

# M. RICE CO.

*Superior Supplies for Particular People*

1220-22-24 Spring Garden St. PHILADELPHIA, PA.





## Quick Shipments of Thanksgiving Ribbons and Chiffons

Owing to the large stocks we carry, we are in a position to give very prompt service to those florists requiring quick deliveries. Practically every item we sample we carry in such large quantities that we are in an especially favored position this season.

Being manufacturers, we offer you values based upon cost of production, and you thus eliminate between profits. We are justly enthusiastic over our line of novelties this season. In style, variety and beauty they exceed all previous efforts, and we think they are well worth the careful inspection of all progressive florists. Correspondence solicited.

# WERTHEIMER BROTHERS

THE NATIONAL FLORAL RIBBON HOUSE

MILLS  
PATERSON, N. J. — BATH, PA.

Office and Salesrooms: 17-25 East 24th Street, NEW YORK



## ROUND THE CORNER FROM HIGH RENTS

*Main street, in most cities of this country, is becoming so high-priced a location that many florists are wondering if they would not do as much, or possibly more, business on an adjacent street where the same rent would afford much larger quarters. Here's one florist's answer.*



**T**HE QUESTION of location for the progressive flower shop in cities of medium size and larger is an acute one because of the rapidly rising rents and land values in the downtown business districts of all American cities. The nature of the flower business makes the situation of intense interest to those who engage in it, because of the conditions that make this class of business enterprise different from the average commercial activity in the downtown districts.

### Move to Side Street.

Can the need for space, the facilities for manufacture and storage, and stock be curtailed profitably for the advantage of a cramped location on the main business thoroughfare? This is the query that each florist must put to himself, taking into consideration what a large burden the overhead expense of a large room with such a location means in an enterprise in which the overhead expense is always so vital and predominating a factor as in our business.

Or can business be increased and the overhead expense curtailed by locating the flower shop off the principal business street? One answer to this question lies in the example of the Wilson Seed & Floral Co., in Columbus, O. Columbus is a city of approximately 240,000 people. It has long been known as a one-street town, having a main business street on which the property values and rents are exceptionally high in comparison with those in other portions of the business section.

The Wilson Seed & Floral Co. moved from comparatively small quarters on the leading lane of business into a remodeled building a quarter of a block off the main thoroughfare on a con-

tributing side street. Thus opportunity was gained for more space, larger stock and increased facilities, besides the added advantage of roomy quarters, attractively arranged and decorated, in which the stock is more temptingly and effectively displayed. The change is much to the satisfaction of Henry K. Wilson, president and general manager of the company.

The present business of this company was started in June, 1909, at 266 High street, Columbus, under the firm name of S. H. Wilson & Son. In 1915, Henry K. Wilson bought the interest of his father, S. H. Wilson, and conducted the concern as the Wilson Seed Store, at 116 South High street. Early in 1921 an opportunity presented itself to sell a 7-year lease on that location at a good figure, and at the same time Mr. Wilson learned that a 4-story brick building off High street could be purchased at a reasonable figure.

### Securing New Quarters.

He investigated the latter proposition and became convinced that it was his chance to establish the leading flower shop in Columbus. The lease on his

High street location was sold; the Wilson Seed & Floral Co. was organized, and the 4-story brick structure, 24x70 feet, at 23 East Town street, a quarter of a block off High street, was purchased. Through remodeling, a most attractive and convenient flower store was produced, with ample space for all the old, and some new, departments. The two top floors were converted into apartments, income from which absorbs the overhead expense of the building.

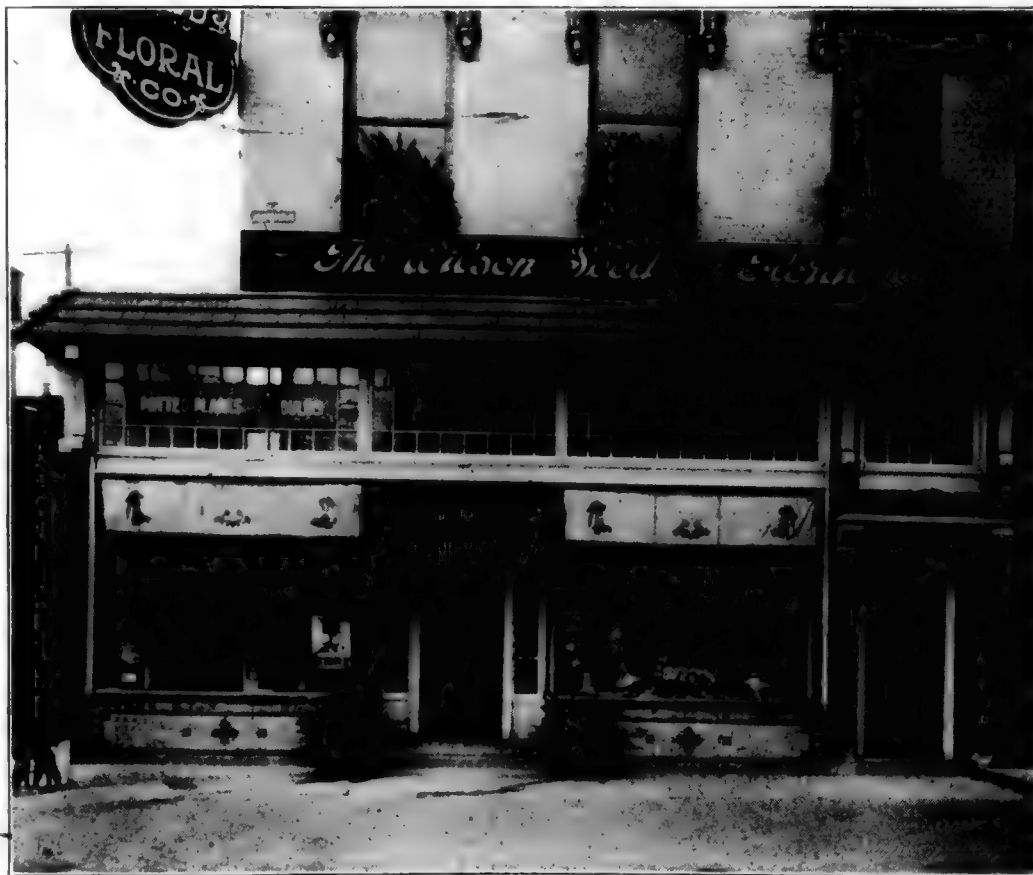
### Remodeled to Suit.

In the remodeling, the entire front on the ground floor was removed and replaced with green art tile, while two show windows, each 5x11 feet, were installed, one on each side of the entrance. The green tile was also effectively used in these windows, the appearance of which is greatly enhanced by the buff and green colored draperies.

An unusual circumstance furnished the space for a sun room and conservatory that is one of the features of the store. An ancient deed that had given five feet of ground to the east of the building to the city of Columbus for improvement purposes was discovered.

This deed, unaccepted by the city, had reverted to the property, and the ground thus obtained was used as the site for the sun room, which extends back from the street for thirty-five feet. French windows are on three sides of the room, which is filled with potted plants and aviaries of imported song birds.

A view of the front of the store is shown on this page. The window on the left opens both into the store proper and into the sun room, which is on the east side of the building and which accounts for the offset there in the contour of the structure. The doorway on the right leads to the offices of the company on the second floor and to the apartments on the third and fourth floors. An



Spacious Quarters on Side Street Preferred to Expensive Main Street.

electric sign, the bottom of which can be seen in the picture, extends upward along the corner of the building for sixty feet. It is so placed that its message can be plainly read on High street, the principal business thoroughfare. The building is painted a light buff color, with the windows trimmed in light green. Window boxes with ferns adorn the windows of the three upper floors.

The main room of the store is twenty-four feet wide and seventy feet long, and has been provided with all new fixtures. The display refrigerator is one of the latest products of the McCray Refrigerator Co., which also furnished the storage boxes and refrigerators in the cellar. The front part of the cellar is devoted to the workroom, where the flowers are sorted, graded and made up into designs, and orders are filled. The shipping and stock rooms are in the rear of the underground room. On the second floor of the building are the seed storage and seed packing rooms and the offices of the company.

One of the great advantages of this new home of the Wilson Seed & Floral Co. is its location on a corner formed by the intersection of an alley with East Town street. By virtue of this location, there are two side entrances to the store,

one leading to the packing room and the other to the shipping room in the cellar. A rear entrance is also convenient in that it makes possible the moving of stock either in or out of the establishment without taking it through the main part of the store.

Another feature of the store is its seed and bulb department, which is in charge of Frank J. Steffan, who was formerly with the Livingston Seed Co. for ten years as the manager of its Columbus store. This department also embraces a large line of art pottery vases, flower and bulb bowls, and novel flower containers. In the spring a comprehensive line of shrubs, rose bushes and other plants is carried in stock. The store is the exclusive agency for the A. I. Root Co., with a full stock of beekeepers' supplies, which, it has been found, is a highly profitable side line.

Nine persons are employed in the store of the Wilson Seed & Floral Co. A Buick and a Ford delivery truck are kept busy constantly. The company has found that its move to a side street has greatly increased its trade and its profits through the use of the enlarged facilities, supplemented by judicious advertising, the appropriation for which can be augmented from the amount formerly paid in high rent.

ested in immediate or future work and any other remarks that he may think of value to the firm. If the salesman is successful in interesting the prospect, he immediately makes an appointment for a second call and on this trip takes with him a sketch of the prospect's grounds drawn up in accord with the customer's taste and colored so as to give the customer a better idea of how the plot will look when the work is completed. This sketch is a great aid to the salesman, because with it he is able to impress the patron and to explain more clearly the details of the plan agreed upon. If he is not successful he will state in his report the attitude of the prospect, what the difficulty was and what the future possibilities are. This report is placed on file for reference.

#### Carrying Out the Contract.

When the deal is closed, a contract is drawn up, and signed by the customer. There are four copies of the contract made; one goes to the customer, one to the foreman on the job, one to the superintendent, who may be supervising fifteen or twenty jobs at one time, in order that he may be correctly informed at all times concerning each job, and the last one is used to fill the order at the nursery and by the bookkeeper to make his entries. This scheme eliminates the possibility of error in filling the order and in delivering it, as the driver's report is also made from this fourth copy. The contract is specific in its terms. It gives the address at which the work is to be done, an itemized statement of the nursery stock and material, such as sod, soil and fertilizer, the rate to be charged for the foreman per hour, for labor per hour, the approximate date that work will commence, the amount of debris that is to be carted away when the work is completed, together with a statement that no verbal agreements will be taken into consideration regarding any part of the contract. The contract also states that the time consumed going to and coming from the job will be charged for.

Customers are kept satisfied by the firm's guaranteeing all work. To guarantee all work means, experience shows, a replacement of twenty-five per cent of the plants. The original price, however, is made twenty-five per cent higher, to offset the cost of the stock necessary to make such replacements. Salesmen are given to understand that no misrepresentation will be tolerated. No attempt to dispose of more stock than is actually required for the job is permitted, the constant aim being to beautify and to maintain the highest quality of work rather than to sell stock.

#### Accurate Accounting.

Time and money are saved by a detailed accounting system. It is so adapted to the business that an accurate determination can be made at a glance of what a job will cost, what profits will accrue, and, if necessary, what reductions can be made. On the copy of the contract given to the bookkeeper appears an itemized statement of the plants and other material used in the work, together with the price of each single article and the rate per hour of the labor employed. In this way the foreman is held to a strict compliance with the terms of the contract and cannot slip in a few extra plants here and

## BRANCH OUT

### PROFITS IN HOME PLANTING.

#### Retail Florist's Opportunity.

The possibility of increasing profits by adding a landscape gardening department to an already established retail flower business is one not realized to the extent it should be. These two branches can be made to dovetail perfectly, and when one of them is languid, the other can be pushed. Thus the yearly return is kept at a higher level and more steady activity is maintained throughout the year. One branch aids the other in developing business. An established retail trade makes it easy to start the landscape department, for it is possible to offer suggestions which will create a desire in customers' minds for landscape and home decorating work.

A method of accomplishing this combining of departments, of creating a co-operating business from which profitable results are being obtained, may be observed in operation at the establishment of the George Wittbold Co., 745 Buckingham place, Chicago.

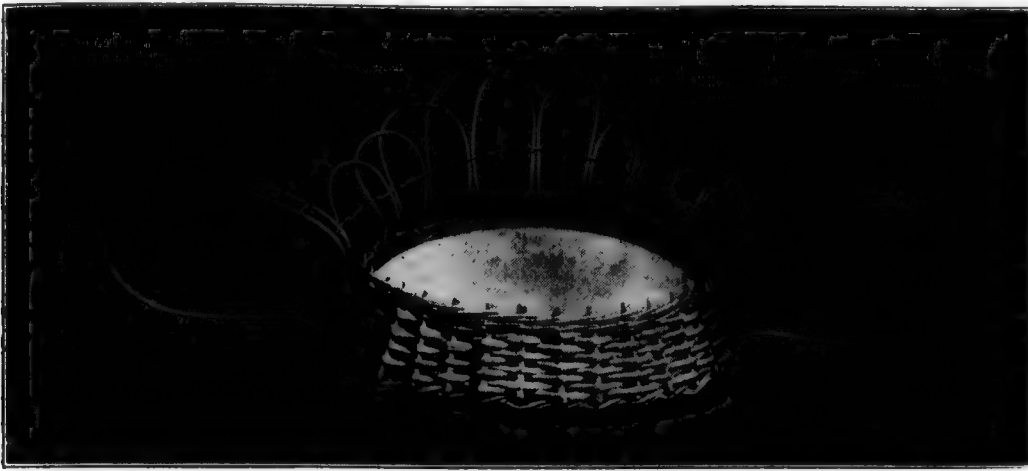
The Wittbold Co. was started with a single house by George Wittbold in 1857 and is being perpetuated by the younger blood. The business has grown to such an extent that it now comprises four general divisions; namely, the wholesale, the retail, the renting and the landscape departments. The retail establishment, situated in the heart of Chicago's choice north side residential district, where the value of the homes runs from \$15,000 to \$150,000 and even more, and where the residents are able and willing to make considerable expenditure in beautifying their grounds, affords an example of what can be done

in the way of coördinating the retail cut flower department with a landscape gardening department to increase profits.

#### Getting Customers.

There are two immediate classes of people, with further divisions, to whom the florist with such a coördinated business can make his appeal. There are the people who are habitual flower buyers, who can be induced, by calling their attention to landscape gardening service, to extend their purchases if it can be proved to them that they will be making a real investment by doing so. There are also the occasional buyer and the man who never buys, who must be attracted by skillful and appropriate advertising into becoming regular customers. The autumn is an excellent time to accomplish this purpose, and, by playing on the possible artistic tendencies of the prospective purchasers, to create a desire in their minds for greater beauty and increased attractiveness about their homes; to show them what a difference a few trees, shrubs and plants will make in the appearance of their grounds. Advertisements to this end have been lately run in Chicago dailies by the above-named firm. These advertisements make special mention of the ease and convenience of ordering by telephone. A call will bring a salesman.

When a prospective customer is found, the name and address are given to a salesman, who calls on him and determines what he has in mind. After the salesman returns from the first call, he is required to make out a report, the form of which is made especially for the purpose, stating the length of time spent with the prospect, the progress made, whether the prospect was inter-



Pillow Basket, Designed by Charles Henry Fox, Before It Is Filled.

there, according to his own judgment, without first bringing the change to the notice of the superintendent. The foreman must also report the progress of the work from day to day, thereby permitting an additional check on each job. The system also keeps track of the tools used by the men. A report must be made to the tool house keeper for all tools withdrawn and the foreman is held responsible for them until they are returned.

#### "PHONORTEL" FLOWERS.

"Phonortel your Flowers" advertises Penn the Florist in recent issues of the Boston newspapers. If at first glance the new word does not explain itself to you, read the paragraph that follows the above caption: "By the Penn 'Phonortel' system of delivery you can insure getting flowers to the one who is to receive them at just the right time. The phone, if within a few hundred miles, and the telegraph, if at a greater distance. Correspondent florists in nearly every city in the world."

Regarding the word, "phonortel," Henry Penn states, "This euphonious word will undoubtedly be taken up by many of the florists now using our original phrase 'flowerphone.' I hope it meets with the approval of florists, who are at liberty to use it, taking it as an expression of good-will from Penn the Florist."

#### THE PILLOW BASKET.

The report of the F. T. D. convention at Toronto in the October 13 issue of The Review contained description of the pillow basket and how it was made into a floral offering for a funeral in the skillful hands of Charles Henry Fox. This inventive Philadelphian hit upon this means of substituting for the time-consuming and unsatisfactory pillow design often ordered for funerals a basket so made that the flowers can be added in a few minutes and, since they stand in water, will last for a long period. The illustration at the top of the page shows the basket. It is supplied with a metal liner and at the sides are two tubes, which can also be filled with water. No moss is used at all. The loops at the back of the basket hold the flowers at the back erect. Those in front may incline forward. Thus is height and the pillow effect given the finished arrangement. At the bottom of this page another illustration shows the same basket as it appeared after being filled with flowers by Charles Henry Fox. The basket is the result of several

years' experimentation on his part, with the aid of H. Bayersdorfer & Co., of his city, who constructed various forms of baskets for him before this one at last was found to fit his ideas. Those retailers who were not at the Toronto meeting can see from these illustrations the basket before and after it is filled. It took Mr. Fox nine and one-half minutes at Toronto to fill such a basket.

#### BRIDE'S SECTIONAL BOUQUET.

A novelty in a bride's bouquet recently was made of several small bouquets built around a somewhat larger one, all forming an artistic whole, the sections indistinguishable. After the ceremony, when the bride is ready to make her departure on the honeymoon, she separates the bouquet into its component parts, keeping the larger center one to wear with her traveling dress. The small bouquets she throws to her friends in the customary fashion. Thus a number of her friends have perfect little shares of her bouquet instead of either one catching the big bouquet or several tearing it to pieces.

#### NORTON ON PARADE.

Bucyrus, O., is F. J. Norton's town and Mr. Norton takes a prominent part in everything there that points toward progress. This trait started in the Norton family when Samuel Norton, F. J. Norton's grandfather, founded the city of Bucyrus itself.

As a specific instance, there was a centennial parade at Bucyrus October 4 and the float of F. J. Norton was one of the striking features. A sylvan hill and

valley were built right on the company's truck, with a flowing white cloth for the surface sloping from the top of the driver's seat to the depths of the carrying box. The drivers were clothed in white.

Tall palms and fancy ferns, along with vines and flowers, made a veritable woodland of the truck, from the depths of which happy-faced children thrust their faces and sang lustily to the accompaniment of a lovely harp played by a pretty girl at the hilltop. Peace reposed on the hood of the machine, where a tiny chariot was being drawn by four flying doves driven by another dove.

"Say It with Flowers" was engraved daintily on the hillside.

#### INJURY TO PATRONS.

The proprietor of a business establishment is not liable for injury to a customer, resulting from the latter's tripping over a defective place or sustaining similar accident, unless there is a showing of negligence in failing to discover and remedy the defective condition within a reasonable time. The measure of responsibility in cases of this kind is indicated by the Massachusetts Supreme Judicial court in the case of Downing vs. Jordan Marsh Co., 125 Northeastern Reporter, 207, wherein the court exonerated defendant under a claim for injury to a patron who stumbled over a defective mat at one of the exits from defendant's store. The court said:

"If the plaintiff came to the defendant's premises under an implied invitation, as distinguished from a mere license, to recover she must show that the defendant was negligent. Assuming but not deciding that the mat was defective, it did not appear for how long a time it had been so, or that the defendant or its servants knew, or might have known, of it by the use of reasonable care. If the plaintiff fell because she tripped against the edge of the mat which was lifted out of the groove, there is nothing in the evidence to show what caused this condition, or for how long a time it had existed prior to the plaintiff's injury. There was, therefore, no evidence that the defendant was negligent." S.

#### FLOWERS AT PUEBLO OPENING.

At the opening of the new store of White & Davis, at Pueblo, Colo., the floral display was perhaps the largest ever shown in that city. The accom-



Pillow Basket after Being Filled with Flowers by the Originator.



panying illustration shows only a small part of the flowers sent to this firm by the many friends of its members. On account of the size of the store it was impossible to take a picture showing all the floral offerings. Among the flowers sent from the Alpha Floral Co. were two baskets which were voted the handsomest there and excited much admiration. One contained a magnificent array of Premier roses and was the gift of the employees of the store. The other one was a lovely basket of yellow chrysanthemums.

#### DON'T CASH THESE CHECKS.

There have been stolen out of the office of the Rockmont for Flowers, Denver, Colo., a number of the firm's checks by a salesman representing the Perfection Rubber Co., of Cleveland, selling a novelty line of balloons to the florists' trade. This person calls himself Allen S. or A. S. Curlett. We have discovered he has cashed two checks so far, making these payable to himself and signing them John Ericson, or John Enricson.

No doubt he will try to cash these checks principally with florists, as he had one cashed in Oklahoma City by a florist. We give this warning, as we do not want to see any more brother florists caught by this man.

All checks signed by "The Rockmont, Inc., for Flowers," are signed only by Herbert A. Clausen and C. L. Gross.

C. L. Gross.

#### MR. MITTING AGAIN.

We wish to warn the readers of The Review of a young fellow named Ernest Mitting, who is probably now going around defrauding nurserymen and others. He came to us in August more than a year ago, offering to quote us prices for bulbs, berries and roses. We gave him a list of our wants, but we have not heard from him since. We also gave him the address of a person in Honolulu who had asked us for a quotation for 2,000 American roses, 2 years old. He quoted a price and requested this party to remit the amount in full for the roses. We have just received a letter from the

Honolulu man, who says he sent the money and never received a reply.

As this is deliberate fraud and we feel ourselves morally responsible for this transaction, we should be glad to swear out a warrant for Mitting's arrest if any subscriber to The Review would find out where he is. He operated at Oakland, Cal., as a representative of "Berrydale Gardens, 1431 Fifteenth street, San Francisco, Cal." He is five feet seven inches in height and weighs about 140 pounds. He is slim, has dark brown eyes, black hair and a weak chin, and is a good talker. His handwriting is poor, but he uses good stationery. Charles Nelson.

[Similar reports regarding this same young man, under name of E. De Roo Mitting, have been previously received and published. Members of the trade should beware of him.—Ed.]

#### THOSE CIGARETTES.

Credit was not given where credit was due for one of the most successful advertising ideas that a florist has used, namely, the "Say It with Flowers" cigarettes distributed at the Toronto meeting of the Florists' Telegraph Delivery Association. J. C. Anderson, of the Anderson Floral Co., Lebanon, Tenn., was the distributor of this brand of "smokes" at the convention, not the gentleman of the same surname from Buffalo.

#### MUM SHOW AT CHICAGO.

November 16 to 17 occurs the annual convention and exhibition of the Chrysanthemum Society of America, at the Auditorium hotel, Chicago. Competition in this exhibition will be open only to members of the society, but those intending to exhibit may become members on payment of the annual dues of \$2 to the secretary, Charles W. Johnson, 141 Summit street, Rockford, Ill. Exhibits should be addressed to the flower show, Auditorium hotel, Chicago. These must be prepaid to destination. All entries should be in the secretary's hands by Saturday, November 12.

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#### SOCIETY OF AMERICAN FLORISTS.

The secretary will, in a few days, start on the trip recommended by the Washington convention, at which the society authorized him to so arrange his affairs in the administration offices that about three months in each year could be devoted to field work.

President Roland has made the following appointments:

Committee on Education—Fred A. Wilson, Nahant, Mass.; H. B. Dorner, Urbana, Ill.; A. H. Nehrling, Ithaca, N. Y.; Wallace R. Pierson, Cromwell, Conn.; John H. Small III, Washington, D. C.; Leonard Barron, Garden City, L. I.; W. N. Craig, Brookline, Mass.

Committee on Annual Report—Chas. Totty, Madison, N. J.; Alex. Henderson, Chicago, Ill.; Robert Pyle, West Grove, Pa.; I. S. Hendrickson, Flowerfield, L. I.

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Committee on the Revision of By-laws—Thomas Roland, Nahant, Mass.; F. R. Pierson, Tarrytown, N. Y.; Geo. Asmus, Chicago, Ill.

Committee on Standardization of Grading of Cut Flowers—Henry Penn, Boston, Mass.; Jas. W. Heacock, Wyncote, Pa.; H. B. Kennicott, Chicago, Ill.

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John Young, Sec'y.

#### AMERICAN ROSE SOCIETY.

##### Correction of Correction.

September 8, 1921, was published registration of the rose, William Wright Walcott. The rose was described as a sport of Richmond and Ophelia. Last week a correction was made, describing it as "an unnamed sport of Richmond x Ophelia." It should have been properly described as a seedling of an unnamed sport of Richmond x Ophelia.

John C. Wister, Sec'y.



Baskets Ordered for the Opening of this Pueblo Store Made a Veritable Flower Show.

# NATIONAL PUBLICITY

SECRETARY'S OFFICE: 43 WEST EIGHTEENTH STREET, NEW YORK.

## FALL ADVERTISING STARTED.

The fall advertising has been in progress for some time, and will be continued as long as funds are available. The following is a list of the weeklies and monthlies at present in use:

Weekly:	Issues:		
	Oct.	Nov.	Dec.
Collier's Weekly	8	12	24
Life	22	19	10
Argosy—All Story	15	26	17
Outlook	1	5	8
Independent	8	12	10
Christian Herald	1	19	17
Scientific American	1	19	..
Monthly:	Issues:		
	Nov.	and Dec.	
Country Life	Nov.	and Dec.	
McLean's Magazine	Nov.	and Dec.	
House and Garden	Nov.	and Dec.	
Vogue	Nov.	and Dec.	
Theatre	Nov.	and Dec.	
Sunset	Nov.	and Dec.	
Munsey's	Nov.	and Dec.	
Hearst's	Nov.	and Dec.	
Red Book	Nov.	and Dec.	
Atlantic	Nov.	and Dec.	
Review of Reviews	Nov.	and Dec.	
Century	Nov.	and Dec.	
Harper's	Nov.	and Dec.	
Scribner's	Nov.	and Dec.	
World's Work	Nov.	and Dec.	
Motion Picture	Dec.	and Jan.	
Photo Play	Dec.	and Jan.	
Scientific American (changing from weekly to monthly)	Nov.		

## YOUR FAIR SHARE.

Many florists have seemed to be in doubt as to the amount considered to be a just subscription to the campaign fund. The publicity committee, after careful consideration, suggests that a determination made upon the following scale, based on one-tenth of one per cent of gross income, would be a most equitable one:

Gross income:	Subscription
\$ 5,000 to \$ 10,000	\$ 10.00
10,000 to 20,000	20.00
20,000 to 30,000	30.00
30,000 to 40,000	40.00
40,000 to 50,000	50.00
50,000 to 60,000	60.00
60,000 to 70,000	70.00
70,000 to 80,000	80.00
80,000 to 90,000	90.00
90,000 to 100,000	100.00
100,000 to 125,000	125.00
125,000 to 150,000	150.00
150,000 to 175,000	175.00
175,000 to 200,000	200.00
200,000 to 225,000	225.00
225,000 to 250,000	250.00
250,000 to 275,000	275.00
275,000 to 300,000	300.00
300,000 to 325,000	325.00
325,000 to 350,000	350.00
350,000 to 375,000	375.00
375,000 to 400,000	400.00
400,000 to 425,000	425.00
425,000 to 450,000	450.00
450,000 to 475,000	475.00
475,000 and upwards	500.00

## NEW SUBSCRIPTIONS COMING IN.

Reports so far received from those who received the subscription books put out in the interests of the campaign are most gratifying, showing that those who volunteered to push the campaign in their respective districts have been in the main faithful to their intentions. It was decided at the recent meeting of the publicity committee held in Toronto to print an additional supply of these books, to meet the many requests now in hand for them.

In connection with this work, the efforts of Mark P. Mills, of Philadelphia, are worthy of particular mention. Mr. Mills put his heart and soul into the project, and at the time of writing this report has turned in sixty-seven subscriptions, which aggregate \$2,360, and

run for four years at a total of \$9,420. Mr. Mills has not ceased effort by any means, another list of subscriptions being already in hand, record of which must be deferred for a future report.

Other workers have also performed very creditable work, as will be seen by their preliminary reports in the following list. And the good work is going on. The subscriptions recorded as beginning January 1, 1922, and continuing four years save where noted otherwise, are:

### BY MARK P. MILLS, PHILADELPHIA.

S. S. Pennock Co., Philadelphia	\$ 300.00
S. S. Pennock Co., Baltimore	100.00
S. S. Pennock Co., Washington	100.00
Leo Niessen Co., Philadelphia	250.00
Robert Craig Co., Norwood Station, Pa.	100.00
Henry A. Dreer, Inc., Philadelphia	100.00
H. F. Michell Co., Philadelphia	100.00
Alfred Burton, Chestnut Hill, Pa.	100.00
George Burton, Chestnut Hill, Pa.	100.00
Alfred M. Campbell, Stratford, Pa.	100.00
Chas. H. Grakelow, Philadelphia	50.00
Wm. K. Harris, Philadelphia	50.00
Victor Groshens, Roslyn, Pa.	50.00
Stephen Mortensen, Southampton, Pa.	50.00
Aschmann Bros., Philadelphia	30.00
Frank M. Ross, Philadelphia	25.00
Emil H. Geschick, Philadelphia	25.00
Henry I. Faust, Philadelphia	25.00
Joseph Beavis & Son, Philadelphia	25.00
J. J. Habermehl, Philadelphia	25.00
David Anderson, Philadelphia	25.00
Robt. Scott & Son, Sharon Hill, Pa.	25.00
James Verner, Drexel Hill, Pa.	25.00
George Aeugle, Philadelphia	25.00
Karl Muller, Jr., Philadelphia	25.00
Macaw Bros., Merion, Pa.	25.00
Harry S. Betz Nursery Co., Philadelphia	25.00
John H. Sykes, Allentown, Pa.	25.00
E. N. Kroninger, Allentown, Pa.	25.00
C. U. Liggit, Philadelphia	25.00
John F. Horn & Bro., Allentown, Pa.	25.00
Harry S. Betz, Philadelphia	25.00
Chas. Vorkeller, Bethlehem, Pa.	15.00
M. J. Callahan, Philadelphia	15.00
George Craig, Philadelphia	15.00
Wm. B. Koehler, Philadelphia	15.00
Aug. Muller, Philadelphia	10.00
Aug. Doemling, Lansdowne, Pa.	10.00
John Hanlon & Sons, Frankford, Pa.	10.00
Richard Heron, Philadelphia	10.00
Wyatt Flower Shop, Philadelphia	10.00
Max H. Roth, Philadelphia	10.00
John Beyer, Philadelphia	10.00
John G. Aschmann, Philadelphia	10.00
Rupert Klenle, Philadelphia	10.00
J. Wolff Moore, Philadelphia	10.00
Hillborn Darlington, Doylestown, Pa.	10.00
Edward Towill, Roslyn, Pa.	10.00
Ziegler & Son, Germantown, Pa.	10.00
Colfesh & Noe, Yeadon, Pa.	10.00
Wm. Didden, Philadelphia	10.00
Wm. Munro, Drexel Hill, Pa.	10.00
H. J. Miller, Philadelphia	5.00
Eugene J. Shellem, Philadelphia	5.00
Mrs. J. McCusker, Philadelphia	5.00
James McClave, Philadelphia	5.00
Otto Didden, Philadelphia	5.00
L. E. Dornheim, Philadelphia	5.00
Rose Flower Shop, Philadelphia	5.00
Frank N. Polites, Philadelphia	5.00
Chas. Bradin, Philadelphia	5.00
C. M. Ehret, Philadelphia	5.00
John G. Eisele, Philadelphia	5.00
Julius Wolff, Jr., Philadelphia	5.00
G. E. Samtman, Philadelphia	5.00
Fliegel & Christiansen, Philadelphia	5.00
E. Bernheimer, Philadelphia (1 year)	5.00

Total for one year.....\$2,360.00

### BY PETER A. CHOPIN, NEW ORLEANS.

Abele Bros., New Orleans	\$ 10.00
Henry Scheuermann, New Orleans	10.00
Peter A. Chopin, New Orleans	25.00
Scheinuk the Florist, New Orleans	25.00
Avenue Floral Co., New Orleans	25.00
J. C. Quinette, New Orleans	5.00
H. C. Doescher, New Orleans	5.00
Henry Kraak, New Orleans	5.00
Henry Cook, New Orleans	5.00
H. E. Dressel, New Orleans	5.00
A. Alost, New Orleans	5.00
J. St. Mard, New Orleans	5.00

Total for one year.....\$ 130.00

### BY CHARLES PLUMB, DETROIT.

F. Schneider & Sons, Detroit	\$ 10.00
John Ritter, Flint, Mich.	10.00
Roy M. Smith, Flint, Mich.	10.00
H. J. Bell, Birmingham, Mich.	10.00
Paul K. Murphy, Detroit	10.00
Mrs. Margaret Beyerlin, Detroit	10.00
Lewis Mair, Detroit	10.00
France & Vandegrift, Detroit	10.00

Art Floral Co., Detroit	\$ 10.00
M. S. Paterson, Detroit	10.00
C. W. Asman, Port Huron, Mich.	10.00
W. Munt, St. Clair, Mich.	10.00
Michigan Cut Flower Exchange, Detroit	50.00
E. A. Feters, Detroit	50.00
Chas. H. Plumb Co., Detroit	50.00

Total for one year.....\$ 270.00

### BY H. F. A. LANGE, WORCESTER, MASS.

Harry I. Randall, Worcester	\$ 60.00
Samuel E. Fierer, Worcester	5.00
Quarrey T. Florello, Worcester	15.00
H. F. Littlefield, Worcester	25.00
H. F. A. Lange Estate, Worcester	60.00
F. B. Madaus, Worcester	10.00

Total for one year.....\$ 175.00

### BY E. G. GILLETT, CINCINNATI.

E. G. Gillett, Cincinnati	\$ 25.00
Chas. Pfeiffer's Sons, Cincinnati	15.00

Total for one year.....\$ 40.00

### BY L. STAPP, ROCK ISLAND, ILL.

L. Stapp Co., Rock Island	\$ 15.00
H. G. Pauli, Davenport, Ia.	5.00
Wm. Goos, Bettendorf, Ia.	5.00
Wm. H. Knees & Sons, Moline, Ill.	5.00

Total for one year.....\$ 30.00

### BY OELSCHIG & SONS, SAVANNAH, GA.

H. C. Oelschig & Sons, Savannah, Ga.	\$ 25.00
Mills, Florist, Inc., Savannah, Ga.	25.00

Total for one year.....\$ 50.00

All other volunteers who have received subscription books and have completed a canvass of their respective localities are requested to turn in their reports at once. Anyone having a book who has found it inconvenient to give the necessary time to a canvass, should notify the secretary to this effect and return the book to the secretary's office, as the publicity committee is anxious to keep all the books employed.

The trade at large throughout the country seems to be aroused to the importance of continuing the national advertising, as is evidenced in the many communications promising support coming to the secretary's office.

## HOW MUCH WE SPEND.

At the Toronto meeting of the publicity committee, J. F. Ammann submitted the following as to what he considered to be a conservative estimate of the amount of general advertising being done each year by the florists' trade in this country:

National coöperative advertising	\$ 40,000.00
Local coöperative advertising in about twenty-five communities	150,000.00
400 slogan boards erected at \$100 each	40,000.00
S. A. F. Publicity Service Bureau sales	20,000.00
Individual, direct by mail	400,000.00
Individual, calendar advertising	300,000.00
10,000 window slogan signs, value \$5 each	50,000.00
Local individual newspaper advertising by 5,000 retailers, average of \$100 each	500,000.00
Conservative estimate of free write-ups of local "Say It with Flowers" week campaigns	100,000.00
Slogan advertised in various ways by 15,000 florists at \$50 each	750,000.00

Grand total of present-day advertising.....\$2,350,000.00

## DELINQUENTS, TAKE HEED!

A number of subscribers to the fund are still delinquent in their subscriptions. The delinquency may be unintentional, but these subscribers are reminded that if their subscriptions were in the hands of the treasurer, the committee would be able to place contracts for the new year's advertising, a most important proceeding just now. If you,

panying illustration shows only a small part of the flowers sent to this firm by the many friends of its members. On account of the size of the store it was impossible to take a picture showing all the floral offerings. Among the flowers sent from the Alpha Floral Co. were two baskets which were voted the handsomest there and excited much admiration. One contained a magnificent array of Premier roses and was the gift of the employees of the store. The other one was a lovely basket of yellow chrysanthemums.

#### DON'T CASH THESE CHECKS.

There have been stolen out of the office of the Rockmont for Flowers, Denver, Colo., a number of the firm's checks by a salesman representing the Perfection Rubber Co., of Cleveland, selling a novelty line of balloons to the florists' trade. This person calls himself Allen S. or A. S. Curlett. We have discovered he has cashed two checks so far, making these payable to himself and signing them John Ericson, or John Enricson.

No doubt he will try to cash these checks principally with florists, as he had one cashed in Oklahoma City by a florist. We give this warning, as we do not want to see any more brother florists caught by this man.

All checks signed by "The Rockmont, Inc., for Flowers," are signed only by Herbert A. Clausen and C. L. Gross.

C. L. Gross.

#### MR. MITTING AGAIN.

We wish to warn the readers of The Review of a young fellow named Ernest Mitting, who is probably now going around defrauding nurserymen and others. He came to us in August more than a year ago, offering to quote us prices for bulbs, berries and roses. We gave him a list of our wants, but we have not heard from him since. We also gave him the address of a person in Honolulu who had asked us for a quotation for 2,000 American roses, 2 years old. He quoted a price and requested this party to remit the amount in full for the roses. We have just received a letter from the

Honolulu man, who says he sent the money and never received a reply.

As this is deliberate fraud and we feel ourselves morally responsible for this transaction, we should be glad to swear out a warrant for Mitting's arrest if any subscriber to The Review would find out where he is. He operated at Oakland, Cal., as a representative of "Berrydale Gardens, 1431 Fifteenth street, San Francisco, Cal." He is five feet seven inches in height and weighs about 140 pounds. He is slim, has dark brown eyes, black hair and a weak chin, and is a good talker. His handwriting is poor, but he uses good stationery.

Charles Nelson.

[Similar reports regarding this same young man, under name of E. De Roo Mitting, have been previously received and published. Members of the trade should beware of him.—Ed.]

#### THOSE CIGARETTES.

Credit was not given where credit was due for one of the most successful advertising ideas that a florist has used, namely, the "Say It with Flowers" cigarettes distributed at the Toronto meeting of the Florists' Telegraph Delivery Association. J. C. Anderson, of the Anderson Floral Co., Lebanon, Tenn., was the distributor of this brand of "smokes" at the convention, not the gentleman of the same surname from Buffalo.

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Leo Niessen Co., Philadelphia	250.00
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Henry A. Dreer, Inc., Philadelphia	100.00
H. F. Michell Co., Philadelphia	100.00
Alfred Burton, Chestnut Hill, Pa.	100.00
George Burton, Chestnut Hill, Pa.	100.00
Alfred M. Campbell, Strafford, Pa.	100.00
Chas. H. Grakelow, Philadelphia	50.00
Wm. K. Harris, Philadelphia	50.00
Victor Groshens, Roslyn, Pa.	50.00
Stephen Mortensen, Southampton, Pa.	50.00
Aschmann Bros., Philadelphia	30.00
Frank M. Ross, Philadelphia	25.00
Emil H. Geschick, Philadelphia	25.00
Henry I. Faust, Philadelphia	25.00
Joseph Beavis & Son, Philadelphia	25.00
J. J. Habermehl, Philadelphia	25.00
David Anderson, Philadelphia	25.00
Robt. Scott & Son, Sharon Hill, Pa.	25.00
James Verner, Drexel Hill, Pa.	25.00
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John F. Horn & Bro., Allentown, Pa.	25.00
Harry S. Betz, Philadelphia	25.00
Chas. Vorkeller, Bethlehem, Pa.	15.00
M. J. Callahan, Philadelphia	15.00
George Craig, Philadelphia	15.00
Wm. B. Koehler, Philadelphia	15.00
Aug. Muller, Philadelphia	10.00
Aug. Doemling, Lansdowne, Pa.	10.00
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Richard Heron, Philadelphia	10.00
Wyatt Flower Shop, Philadelphia	10.00
Max H. Roth, Philadelphia	10.00
John Beyer, Philadelphia	10.00
John G. Aschmann, Philadelphia	10.00
Rupert Kienle, Philadelphia	10.00
J. Wolf Moore, Philadelphia	10.00
Hillborn Darlington, Doylestown, Pa.	10.00
Edward Towill, Roslyn, Pa.	10.00
Zieger & Son, Germantown, Pa.	10.00
Colflesh & Noe, Yeadon, Pa.	10.00
Wm. Didden, Philadelphia	10.00
Wm. Munro, Drexel Hill, Pa.	10.00
H. J. Miller, Philadelphia	5.00
Eugene J. Shelle, Philadelphia	5.00
Mrs. J. McCusker, Philadelphia	5.00
James McClave, Philadelphia	5.00
Otto Didden, Philadelphia	5.00
L. E. Dornheim, Philadelphia	5.00
Rose Flower Shop, Philadelphia	5.00
Frank N. Polites, Philadelphia	5.00
Chas. Bradin, Philadelphia	5.00
C. M. Ehret, Philadelphia	5.00
John G. Elsele, Philadelphia	5.00
Julius Wolff, Jr., Philadelphia	5.00
G. E. Samtman, Philadelphia	5.00
Fliegel & Christiansen, Philadelphia	5.00
E. Bernheimer, Philadelphia (1 year)	5.00

Total for one year.....\$2,360.00

### BY PETER A. CHOPIN, NEW ORLEANS.

Abele Bros., New Orleans	\$ 10.00
Henry Scheuermann, New Orleans	10.00
Peter A. Chopin, New Orleans	25.00
Scheinuk the Florist, New Orleans	25.00
Avenue Floral Co., New Orleans	25.00
J. C. Quinette, New Orleans	5.00
H. C. Doescher, New Orleans	5.00
Henry Kraak, New Orleans	5.00
Henry Cook, New Orleans	5.00
H. E. Dressel, New Orleans	5.00
A. Alost, New Orleans	5.00
J. St. Mard, New Orleans	5.00

Total for one year.....\$ 130.00

### BY CHARLES PLUMB, DETROIT.

F. Schneider & Sons, Detroit	\$ 10.00
John Ritter, Flint, Mich.	10.00
Roy M. Smith, Flint, Mich.	10.00
H. J. Bell, Birmingham, Mich.	10.00
Paul K. Murphy, Detroit	10.00
Mrs. Margaret Beyerlin, Detroit	10.00
Lewis Maire, Detroit	10.00
France & Vandegrift, Detroit	10.00

Art Floral Co., Detroit	\$ 10.00
M. S. Paterson, Detroit	10.00
C. W. Asman, Port Huron, Mich.	10.00
W. Munt, St. Clair, Mich.	10.00
Michigan Cut Flower Exchange, Detroit	50.00
E. A. Feters, Detroit	50.00
Chas. H. Plumb Co., Detroit	50.00

Total for one year.....\$ 270.00

### BY H. F. A. LANGE, WORCESTER, MASS.

Harry I. Randall, Worcester	\$ 60.00
Samuel E. Fierer, Worcester	5.00
Quarrey T. Florello, Worcester	15.00
H. F. Littlefield, Worcester	25.00
H. F. A. Lange Estate, Worcester	60.00
F. B. Madaus, Worcester	10.00

Total for one year.....\$ 175.00

### BY E. G. GILLET, CINCINNATI.

E. G. Gillett, Cincinnati	\$ 25.00
Chas. Pfeiffer's Sons, Cincinnati	15.00

Total for one year.....\$ 40.00

### BY L. STAPP, ROCK ISLAND, ILL.

L. Stapp Co., Rock Island	\$ 15.00
H. G. Pauli, Davenport, Ia.	5.00
Wm. Goos, Bettendorf, Ia.	5.00
Wm. H. Knees & Sons, Moline, Ill.	5.00

Total for one year.....\$ 30.00

### BY OELSCHIG & SONS, SAVANNAH, GA.

H. C. Oelschig & Sons, Savannah, Ga.	\$ 25.00
Mills, Florist, Inc., Savannah, Ga.	25.00

Total for one year.....\$ 50.00

All other volunteers who have received subscription books and have completed a canvass of their respective localities are requested to turn in their reports at once. Anyone having a book who has found it inconvenient to give the necessary time to a canvass, should notify the secretary to this effect and return the book to the secretary's office, as the publicity committee is anxious to keep all the books employed.

The trade at large throughout the country seems to be aroused to the importance of continuing the national advertising, as is evidenced in the many communications promising support coming to the secretary's office.

## HOW MUCH WE SPEND.

At the Toronto meeting of the publicity committee, J. F. Ammann submitted the following as to what he considered to be a conservative estimate of the amount of general advertising being done each year by the florists' trade in this country:

National cooperative advertising	\$ 40,000.00
Local cooperative advertising in about twenty-five communities	150,000.00
400 slogan boards erected at \$100 each	40,000.00
S. A. F. Publicity Service Bureau sales	20,000.00
Individual, direct by mail	400,000.00
Individual, calendar advertising	300,000.00
10,000 window slogan signs, value \$5 each	50,000.00
Local individual newspaper advertising by 5,000 retailers, average of \$100 each	500,000.00
Conservative estimate of free write-ups of local "Say It with Flowers" week campaigns	100,000.00
Slogan advertised in various ways by 15,000 florists at \$50 each	750,000.00

Grand total of present-day advertising.....\$2,350,000.00

## DELINQUENTS, TAKE HEED!

A number of subscribers to the fund are still delinquent in their subscriptions. The delinquency may be unintentional, but these subscribers are reminded that if their subscriptions were in the hands of the treasurer, the committee would be able to place contracts for the new year's advertising, a most important proceeding just now. If you,

Mr. Reader, should happen to be one of these delinquents, won't you take yourself to task for your neglect, and in the spirit of coöperation, now so manifest, send in your check to the secretary at once? If the memorandum bill sent to you from the secretary's office is incorrect, you should notify the office to that effect at once, so that the matter may be adjusted. It is not the wish of the committee to carry any accounts on the books that are at all incorrect in any detail.

John Young, Sec'y.

#### RECENT PAYMENTS RECEIVED.

The following subscriptions to the national publicity campaign are of record as recently received and applying to the 1921 fund. These are cash subscriptions actually received:

Young & Lester, Walla Walla, Wash..	\$ 10.00
Otto H. Cron, Monroe, Mich.....	10.00
Salter Bros., Rochester, N. Y.....	5.00
Frederick Flower Shop, Pittsburgh....	5.00
P. F. O'Keefe, Boston.....	100.00
Klugman & Schneirow, Brooklyn, N. Y.	10.00
W. J. Cowee, Berlin, N. Y.....	10.00
H. Lewis Menand, Troy, N. Y.....	5.00
Stewart Ritchie, New York.....	5.00
J. Wade Gayley, Lancaster, Pa.....	5.00
P. N. Obertin, Racine, Wis.....	10.00
Donnelly Floral Co., Wichita Falls, Tex.	35.00
Steinhauser Florists & Nursery Co., Pittsburg, Kan.....	10.00
Julius Eppstein, San Francisco, Cal....	10.00
Sunnyside Floral Nursery, Fayetteville, N. C.....	15.00
B. F. Barr, Lancaster, Pa.....	30.00
M. O. Nauman, Paris, Tex.....	20.00
H. E. Mart, Millersburg, O.....	5.00
Henry Penn, Boston (third installment)	100.00
Ellis Floral Co., Bloomington, Ind....	10.00
Springfield Seed Co., Springfield, Mo...	10.00
George Bischoff, Ann Arbor, Mich.....	25.00
Frank F. Crump Estate, Colorado Springs, Colo.....	25.00
Western N. Y. Florists' Publicity Fund, Buffalo, N. Y.....	150.00
Humm & Jones, Oberlin, O.....	10.00
Dutch Bulb Exporters' Assn., Haar- lem, Holland.....	1,000.00
Reutel & Frederick, Louisville, Ky....	5.00
The Orchid, Pasadena, Cal.....	25.00
Total.....	\$ 1,600.00
Total previously reported.....	28,797.15
Corrections.....	4.99
Corrected total.....	28,792.16
Total to date.....	\$30,452.16

#### HARTFORD, CONN.

##### The Market.

Due to the unusually warm, bright weather, chrysanthemums are quite plentiful and are offered at 18 cents to 30 cents each, retailing at \$4.50 to \$7 per dozen. Roses are of good quality and of fair quantity at 6 cents to 12 cents each, retailing for \$1.50 to \$3 per dozen for the extra long-stemmed. The florists have all done rather a good business in funeral designs. Some nice telegraph order business has been done the last week.

##### Various Notes.

After a long delay, the new McCray icebox ordered by Kenneth Mackay has arrived from Indianapolis and workmen are busily engaged putting his new store at the Bond hotel in shape for the opening, October 29. This store is well appointed, being copied from a well known Fifth avenue establishment in New York city. The plans were drawn up by Lewis & Pennington, architects, who planned the new Hotel Bond. T. C. Kenyon, of Worcester, has been engaged as decorator and designer at this new establishment.

The Hartford Florists' Club held its last meeting at the establishment of Spear & McManus and voted to ask Henry Penn to speak at the next meeting. After several unsuccessful attempts to have Mr. Penn speak here

before this body, due to other engagements, Mr. Penn has promised to speak here November 9, at the Bond hotel, where luncheon will be served. His lecture will be illustrated with stereopticon views and he will speak on items interesting to the retail florist. We trust there will be many present to greet him.

C. B. M.

#### IOWA FLORISTS TO MEET.

The annual meeting of the Society of Iowa Florists will be held at Ottumwa at the Ottumwa hotel, Wednesday, November 9.



#### MUMS AT MAYWOOD.

##### Hans Jepsen's Houses Full.

Two benches of Golden Queen have already been cut out at Hans Jepsen's greenhouses, at Maywood, Ill., and are now occupied by stevia, but otherwise all four houses are completely filled with as fine a lot of pompons and large-flowering mums as one can find in this vicinity. The space is about evenly divided this year between pompons and the large type, but next year, thinks Mr. Jepsen, he will go in much more heavily on the latter. The man who specializes in mums for a market such as Chicago's, he believes, can take more money out of the same amount of bench space with the large-flowering mums than with the pompons, which, though easier to grow, are less remunerative. Mr. Jepsen plants his pompons in rows a foot apart and about ten inches apart in the row, and, calculating about a bunch to the square foot, the return will average 40 or 50 cents during the season, though so far it is much higher. The large mums are planted six inches apart each way and the blooms will average 25 cents each at least—they have averaged nearly three times that so far—or \$1 per square foot. All the extra 50 cents is not profit, of course; out of it must come the extra labor in tying up the large plants, the extra feeding, and other items not so expensive in the case of pompons. There is also to be considered the quality of the stock; that must be kept high to get the greater returns. But both Mr. Jepsen and Oscar Nelson, his right-hand man, are exceptionally expert in the production of high-class mums.

##### Leading Varieties.

Mr. Jepsen found so strong a demand for mum cuttings last spring that he is planning to increase the number he can send out next year, planning to use one whole house for that purpose and filling only three with sweet peas. He is growing a number of newer varieties that have proved to be of exceptional merit and for which he anticipates a large call. Among the pompons he thinks especially well of are Fire Bird, a brilliant red, which he regards as one of Elmer D. Smith's best; Firelight, a brilliant carmine shaded with scarlet; Mrs. H. H. Crane, whose mahogany petals with golden reverse form a particularly attractive color scheme; Miss Anna L.

#### MEALY BUG ON FERNS.

Our ferns are troubled with mealy bug and a small, white insect that appears on the under side. Will you recommend a way to destroy these pests?  
C. R. C.—Pa.

Lay the ferns on their sides, use a fine spray nozzle on the hose and give the ferns a thorough spraying. The force of cold water, carefully directed, is the best remedy for bug on ferns. Ferns are easily injured by insecticides.  
C. W.

Moran, flame-scarlet; Frances Huckvale, gardenia white with creamy shaded center; Quinola, orange yellow, and an improved Quinola; Iva, amber. Among the anemones he thinks highly of Godfrey's Perfection, a beautiful, clear white that comes in for Thanksgiving day. Only three singles are grown: Mrs. E. D. Godfrey, light pink; Mrs. Mazey, bronze, and Annabelle, wine color. In the large-flowering varieties Richmond is esteemed highly. So is Thanksgiving Pink, which Baur & Steinkamp introduced last season. Golden Queen is the earliest and is now about all cut. Appleton is grown here in a way that shows it is still as fine a yellow as it ever was. Chadwick, Golden Chadwick, Seidewitz and White Seidewitz are prominent. Bonnaffon, Indian Summer, Wells' Late Pink, Marigold, Delight and Mrs. J. Leslie Davis are well represented. A number of newer varieties are being tried out, for Mr. Jepsen believes that there is no profit in growing the older ones unless they can be done better than the recent introductions. There are 30,000 plants of the large-flowering varieties; 12,000 of the pompons.

##### Keeping Up Quality.

Use is made of every available bit of space. Walks not needed have been filled with boxes of stevia, now being moved to benches vacated by mums. In the propagating house are at present 3,000 Iris tingitana and Iris filifolia, California bulbs, which are coming on in good shape.

Part of Mr. Jepsen's formula for high-grade stock is cleanliness and facilities that make for ease of operation. His houses are as spotless as a good housewife's parlor. The two old houses have just been repainted to look as white as the two new Foley houses. The addition of a Kewanee boiler will give ample heat for the range under any conditions and make possible additions at any time. A dam in the creek back of the greenhouses, built last spring, provides water to a depth of four and one-half feet, giving ample supply, since a 9-horsepower pump carries a strong pressure all through the houses. Mr. Jepsen recently purchased three acres across the creek, where alfalfa is growing, with which he expects to form excellent soil. On a corner of the new property will arise a bungalow when building conditions will permit.

# LOS ANGELES SHOW OPENS

## CALIFORNIA SHOW OPENS.

### With the Place Packed.

The California flower and horticultural exhibition held at Los Angeles under the auspices of the California Association of Nurserymen, in conjunction with its eleventh annual convention, opened the evening of October 20. Never in the history of the west has there been such a show and the opening night, from every angle, was a great and glorious success. A perfect California day gave everyone, exhibitors and judges alike, a chance to get everything in readiness, and at the opening exercises in the evening Roy F. Wilcox, standing in front of the thousands of delighted visitors, described himself as "the happiest man in Los Angeles." In less than an hour after the opening 3,000 people had paid for admission and after this there was a constant stream of visitors until late at night.

Unfortunately, the first evening there was a heavy fog, which somewhat dimmed enthusiasm in the sunken garden, but the crowd was there just the same, overflowing from the big tent and the trade exhibits. Dahlias, both from the northern growers and local men, were in good shape and the judges had considerable difficulty in making the awards; so much so that it was impossible to get through the first day and the judging had to be finished the second day. In the big tent the Pasadena horticulturists showed up nobly, the big trained exhibition mums and cut blooms being one of the biggest drawing cards for the crowd. Besides these, the cut dahlias, roses, pot plants and table decorations made a wonderful showing.

### What the Crowd Saw.

Among the trade exhibits was a large and varied selection of ferns from H. Plath, the well known grower of San Francisco, the plants having come the long journey in splendid shape; these made an excellent showing. The finest and best market kinds in great variety were shown.

Close by Edward Rust, of Pasadena, had a large and most effective plant group, put up in his best style.

One of the most distinct and novel collections was that of the Superior Nursery, a spider web arrangement surrounded by choice plants of crotons and ferns, with the coloring well arranged. This was a most attractive novelty.

Wright's Flower Shop had a large space covered with plants and cut flowers, some superb cyclamens helping the display. An immense basket of yellow pompon mums surmounted the whole and from this Miss Wright, Tom Wright's daughter, presented the crowd with roses. A miniature reproduction of the firm's glass houses was also shown.

The splendid exhibits of Walter Armacost & Co. did much toward making the show a success. The display of roses in front of the stage and band stand was without doubt the finest rose exhibit ever seen in the west. Besides these, the firm had large exhibits of

cyclamens and other plants. In the trade exhibits the firm had the largest and most perfect show ever made here of plants, baskets, ribbons and everything connected with the trade in all its branches.

### Boxwoods and Palms.

Roy F. Wilcox & Co. had a monster exhibit of palms and greenhouse specialties of the firm, arranged in a telling and attractive manner. Walks were made and lined with boxwoods, the sides being occupied by flowering plants in beds. Trained specimen boxwoods were grouped in front. The exhibit took up almost the entire front of the tent.

Close by Bassett & Washburn, from their establishment at Sierra Madre, made a magnificent display of kentias in all sizes, showing the wonderful health and vigor of these practically outdoor-grown palms. In color, vigor and cultural excellence these palms cannot be beaten.

Daniel MacRorie, of the MacRorie-McLaren Co., of San Francisco, superintended the placing of several carloads of stock. While not placed in a group, the plants helped wonderfully in the general display. Magnificent Irish yews, for instance, twenty feet high, were used in front of the main entrance to the trade exhibits, while in the flower show tent were some splendid specimen dicksonias. The association and committees are surely indebted to this firm for the great showing made.

The Pacific Humus Co. had an attractive exhibit, put up by Max Winkler.

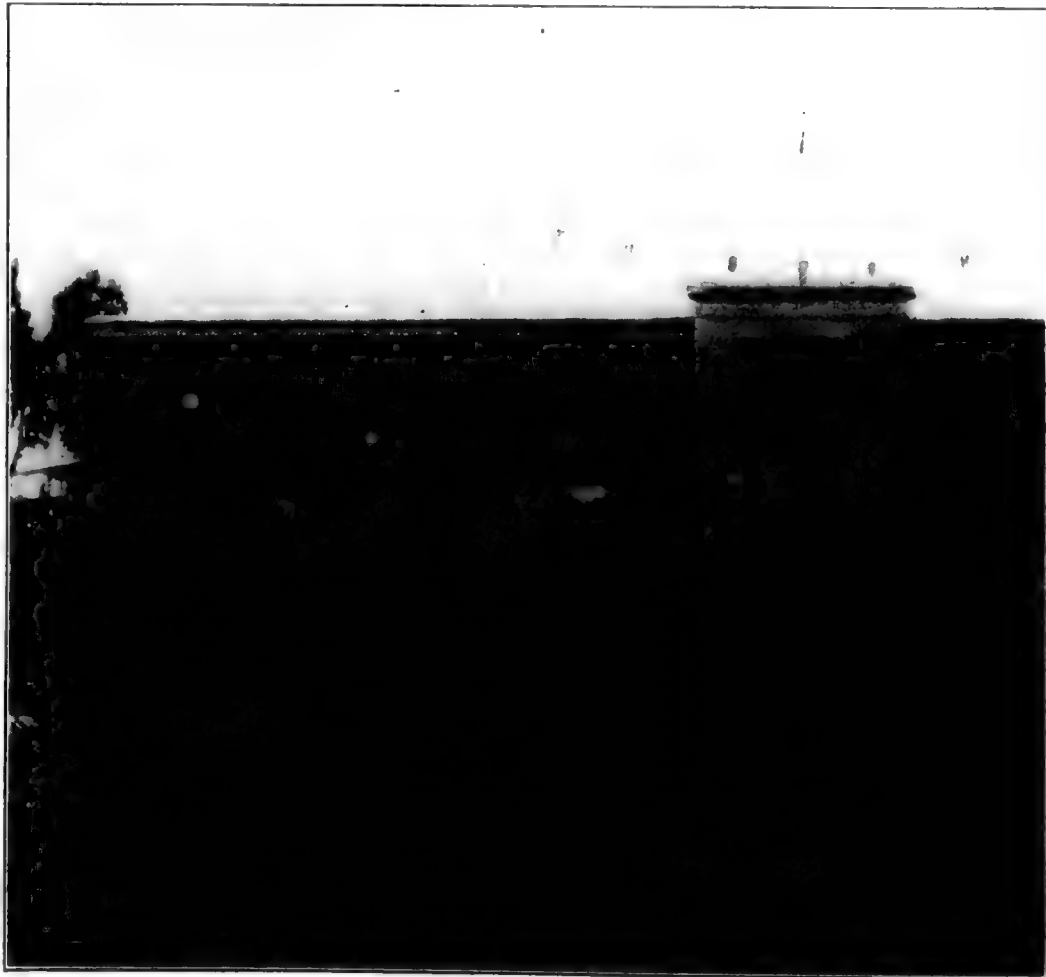
In the background tules, bulrushes, were shown as growing in the peat, this being the condition at Wintersburg, where the company's material is dug. In front of this was a charmingly arranged group of flowering and foliage plants, heather and cut flowers, all from various nurseries that use the firm's material.

F. R. Hills nearby had a fine group of ferns, finely grown, with a panel of hybrid orchids in the center.

The Germain Seed & Plant Co., Morris & Snow Seed Co. and other local firms all had choice exhibits, the Germain show being a small representation of the retail store.

### Among Those Present.

In these hurried notes, made at the beginning of the show and before the judging was finished, it is impossible to give anything like a full description, and anyone omitted must not feel slighted, since such is not the intention of the writer. The fruit sections alone, if properly described, would fill pages of The Review, and the whole show reflects the greatest credit on everyone concerned. Although no register of out-of-town visitors was seen, there was a large number of prominent men in the trade present from all over the state and other states. A few that the writer met were George Otto, E. Benard and John Morley, of San Diego; F. Pelicano, D. MacRorie, P. Matraia, V. Podesta, H. Plath and others, from San Francisco; H. B. Clarke, of Portland, Ore.; J. Orpet, W. Donald, A. Beverley and O.



View of the Sunken Garden on Opening Day at Los Angeles Show.



Morris, of Santa Barbara; W. B. Clarke, of San Jose; R. M. Teague, of San Dimas; J. Armstrong and J. D. Meriweather, of Ontario, and W. Felgate, of Sierra Madre. All of these, either as judges or exhibitors, helped to make this show the wonderful success it has proved to be. And among the home workers such names as J. B. Renfro, F. H. Howard, O. W. Howard, Roy F. Wilcox, Walter Armacost, Charles F. Gutting, Tom Wright, S. Purdie, A. Golden-son and Frank Lichtenberg must not be forgotten. These men have worked and worked and are to be heartily congratulated on the success of their efforts.

H. R. R.

## NEW YORK.

### The Market.

While some little improvement is noted in the cut flower market, it is more of the change-over variety than material. Outside flowers have given way to indoor-grown stock, and revenues have returned in large measure to operators of greenhouse establishments. This is, really, the improvement. Instead of a wealth of outside material, we now have a wealth of indoor material in the shape of chrysanthemums. The general demand has improved little, and the problems of wholesalers wrestled with in the last few weeks are little changed.

Roses are plentiful and the quality is excellent, but the demand for them is not active. American Beauty is in good supply, with hardly enough buyers to clean out a day's receipts. Hybrid teas are in good crop and of fine quality, but, with a demand not commensurate with the supply, prices have tumbled from last week's quotations.

The supply of carnations is increasing day by day, but arrivals are generally short-stemmed. Flowers with the longest stems are coming from Maine. Prices vacillate according to the daily demand.

The supply of white lilies is not increased, and quotations are unchanged except for top quality. Valley is in oversupply and prices have tumbled.

Cattleyas are plentiful and the demand for them is fairly good. The varieties Percivaliana and labiata form the chief supply.

In spite of some fairly severe frosts, there is still a quantity of herbaceous material offered. Dahlias, cosmos, cornflowers, gaillardias, gypsophila, asters and a few other items are available. Some indoor snapdragon is arriving and sells at \$1.50 per bunch for the best. There is an avalanche of outdoor chrysanthemums, chiefly pompons and singles, with some of the early varieties of the larger sorts protected. These with the indoor cut make for congestion.

### Various Notes.

William Bennett, of Blue Point, L. I., of the firm of Bennett & Son, was severely injured, his shoulder blade being broken, in a motor car collision on the Montauk highway at Oakdale, L. I., on the evening of Tuesday, October 18. His wife, who was with him, suffered two fractured ribs, and their daughter, Mabel, had the bones of one hand broken. Mr. Bennett was carrying a load of sashes from Bay Shore to Blue Point. The collision was the result of a previous collision of two trucks, one of which was thrown into the path of

the Bennett car, which was completely demolished.

The past presidents of the New York Florists' Club held a dinner at Billy the Oysterman's Friday, October 21. J. C. Vaughan, of Chicago, was the guest at the dinner of F. H. Traendly, and V. J. Gorly, of St. Louis, was the guest of G. E. M. Stumpp.

John Young, secretary of the S. A. F., is getting ready to start on one of the field trips which his society has arranged he should make in its interests.

Arthur Weston, son of Henry Weston, Hempstead, and Walter Pepper, son of J. H. Pepper, of the same town, have gone to New Brunswick, Canada, in quest of big game.

Eugene Dailedouze, of Flatbush, is reported to be confined to his room through illness of a rather serious nature.

Many in the trade are planning to attend the annual show of the Essex County Floricultural Society, at Morristown, N. J., next week. J. H. P.

Massas, who has occupied the premises on the northeast corner of Lenox avenue and One Hundred and Twenty-ninth street for thirty-two years, has purchased the property from the estate of the late William Waldorf Astor. The lot is 100x191.8 feet.

## ROCHESTER, N. Y.

### The Market.

The weather is remarkable for this time of the year. Last week two or three rainy days, which were particularly autumn-like, were the dreariest days so far this season. The rest of the week was warm and not at all seasonable. A severe frost has, as yet, been unheard-of throughout this locality. The few lighter frosts have cut off some of the outdoor stock, but some splendid dahlias are coming in daily. These sell readily. Good outdoor calendulas are also seen. Other outdoor stock, with the exception of a few asters, holds little prominence in this market.

Chrysanthemums hold first place now and the market is fairly well taken care of. Carnations are steadily increasing with all the growers and a marked improvement is seen both in bloom and stem. Double violets reach us each day, but, until the cooler weather comes, the quality will not improve to any extent.

Orchids and cypripediums are of good quality and sell well. The rose supply is larger than that of a week or two ago.

Funeral work last week created a good demand for the shorter grades of stock, of which a fair amount was available.

### Various Notes.

Dewey H. Lester, for a long time with the Rochester Floral Co. and for several months with the postal department in New York city, has been transferred to Buffalo, N. Y.

Among the visitors to the trade last week were Mr. and Mrs. Presaich, of LeRoy, N. Y.; W. E. Bates, of Oakfield, N. Y.; N. Condos and James Bacallas, of Corning, N. Y., and Stephen D. Green, of H. Bayersdorfer & Co., Philadelphia, Pa.

Nick Calvoss, formerly of the Aster Flower Shop, is now in the employ of Mercury Bros., who have opened a flower department in their candy store.

H. Stettner, of the Crescent Seed Farm, has been coming in regularly with some good outdoor stock, which, however, is gradually becoming less plentiful.

Alberts the Florist had a big decoration in his window for the week-end. This was composed chiefly of chrysanthemums and pompons. This mass of bright colors also included red cyclamens and lavender primroses.

Salter Bros. conducted a plant sale for Saturday, October 22, which moved a large quantity at \$1.50 each at the East Main street store. Business, R. G. Salter says, is picking up nicely.

Jacob Thomann & Sons have had another busy week with funeral work, which has been particularly heavy. Their store trade is also good.

Herman Muller, of East Rochester, N. Y., says that business is opening up well this season and that the demand for funeral work is increasing.

Charles Suhr is growing some good primroses and Boston ferns, which are in good demand. Chrysanthemums are coming along wonderfully well and a good crop is expected.

The new greenhouse of David McGregor is completed and the benches and planting are practically finished. In addition to the new house, a big improvement has been made by the enlargement of the store and workroom adjoining. Above this is a spacious storeroom, which, during the busy seasons, can be used comfortably as a workroom, there being plenty of light and good ventilation.

Hugo Teute's house of cyclamens is beginning to look like the holiday season. Thousands of plants are coming into bloom in excellent shape. He also has a mammoth showing of Primula obconica. A fine demand for this is already seen. H. J. H.

## PROVIDENCE, R. I.

Edward Brooke, of T. J. Johnston & Co., took a business trip through Connecticut last week. He was looking for new stock.

The Kenyon Avenue Floral Co., Wakefield, celebrated its tenth anniversary October 22, putting out 10,000 chrysanthemums at 10 cents each, at the company's greenhouses.

Wallace E. Browning, of Hope Valley, who was operated upon at the Rhode Island hospital, Providence, two weeks ago for an abscess on the appendix, is reported as convalescing.

One of the large house furnishing stores of Providence held its annual sale of Boston ferns last week, handling 6,000 at 35 cents each.

Under the management of his new superintendent, Joseph Koppelman has made a complete rearrangement of his houses near Riverside and is cutting some fine early crops. Mr. Koppelman was a business visitor in New York and Philadelphia last week.

Eugene Seymour, of Warren, had a narrow escape from serious injury in an automobile accident a few days ago.

Fred Davis has some crops coming along in the old Johnston greenhouse on Hope street. He is cutting carnations and mums in large quantities.

C. T. McCarthy, who recently took over the management of Burke & Burns, has completely overhauled the entire range of greenhouses and the incoming crop of roses promises to surpass any previous season's crop. W. H. M.



### BURNED COLUMBIA.

Under separate cover I have mailed you some shoots of Columbia roses, as well as a few buds. They seem to have been checked in some way. I wish to know the cause. The root action of the plants is in fine condition and the trouble does not seem to be in that direction. I have been smoking with tobacco stems, to keep down the midge, twice a week and fumigating once a week. Could this have caused the trouble? Both of my houses are affected in the same way. J. W. L.—Ia.

The shoots and buds of the Columbia roses were partly wilted, but, from the appearance, they seem to have been burned. During the last two weeks in September we had a number of warm days that were sultry. There was considerable rain, usually followed by dry winds. This caused such roses as Columbia and Premier to make soft growth, which was sensitive to the sun's hot rays and the wind, which caused them to wilt badly and burned the top edges and the soft foliage of the rose petals. This is, doubtless, the cause in your case. The thicker and softer the growth the more easily they were affected. Since this sultry weather has passed, the danger of burning the roses is over and you will experience no more trouble this season. W. J. K.

### ROSES TURNING YELLOW.

Our roses, after being rested, were cut back and replanted, making a splendid start. Then, when the new growth was from three to six inches long, the roses suddenly turned yellow, starting at the cut-back joint. Then, within a day, the stems turned black, three or four inches being thus discolored in a day. When this started the weather was hot and moist. Will you advise us as to what the trouble is? Could the shears have caused it? D. H.—S. C.

The shears were in no way to blame for the yellow spots and blackened stems on your roses, but rather an over-supply of water at the roots. This would affect all the cut-back plants. No matter whether lifted or not, the unpruned plants could better stand the moist, warm atmosphere when wet at the roots, as compared with those but lately planted. Newly planted stock needs careful watering after planting and should be allowed to dry out well between waterings. It is safer to leave a

little basin around each plant and to water the plants individually, rather than to soak the whole bed or bench, until the plants are making roots actively. Then water may be applied more freely. A hot, saturated atmosphere and wet feet are amply sufficient to start trouble in newly planted roses. You can best avoid it in the future by spraying freely, but running the plants on the dry side for a time. C. W.

### ROSES FOR EASTER.

I have a number of rambler roses in the field. Will you advise me how to handle them from now on to have them in bloom next Easter? J. M.—N. H.

In your latitude these roses can be dug up and potted about the last of October. Cut away any useless wood, but save all good, clean, new leaves

made during the last season. Do not allow the roots to dry out while they are waiting for the pots and pot firmly. A good soil, such as suits carnations or roses in benches, will be suitable. Let the plants stand outdoors for some weeks after potting them. It will probably be necessary to tie up the larger canes to a stake, not too closely. Before sharp frost, store the plants in a light cellar or pit, which is cold, but frost-proof or nearly so.

Start your plants early in January, with a temperature of 45 to 50 degrees at first, spraying well on clear days and, as the growth advances, advance the temperature to 60 degrees at night, if you can command this temperature. Before starting up the plants, it will be necessary to tie them into shape. Always avoid cold draughts, which will cause mildew and such an atmosphere as will give red spider a foothold. Easter comes somewhat late next year and as weather conditions are variable, some forcing or holding back may be needed to time your flowering season properly. Such a variety as Tausendschoen will bloom a couple of weeks earlier than others and need not be started so early. About three months are needed to flower roses started in January. It takes longer, of course, as the season advances. C. W.

Salem, Mass.—George S. Kingston, a grower of hardy plants and small fruits, has erected a greenhouse and will furnish cut flowers to the retail trade.



### DRY-ROT OR FUNGUS.

We are sending you specimens of our carnation crop. The roots seem to rot off and the plants wither and die. Will you kindly examine them and determine, if possible, what the disease is which these plants have? C. G.—N. M.

Your letter does not give any information regarding the way your carnations were handled and it is difficult to form a definite opinion as to the cause of the trouble and a probable cure.

If these plants were established on your benches and began to die in the manner indicated, there is a fungus working in the soil, which may be difficult to control. A liberal sprinkling with air-slaked lime, watered in thoroughly, would probably be as beneficial as anything that could be recommended. If the plants were dug from the field and began to die before they became established, it is possible that the roots were slow in starting and began to decay from too much heat or water or both. In this case, it would be advisable for you to keep your houses as cool as possible by giving all the ventilation you can. Water moderately at the roots and keep the surface of the soil open by frequent scratching.

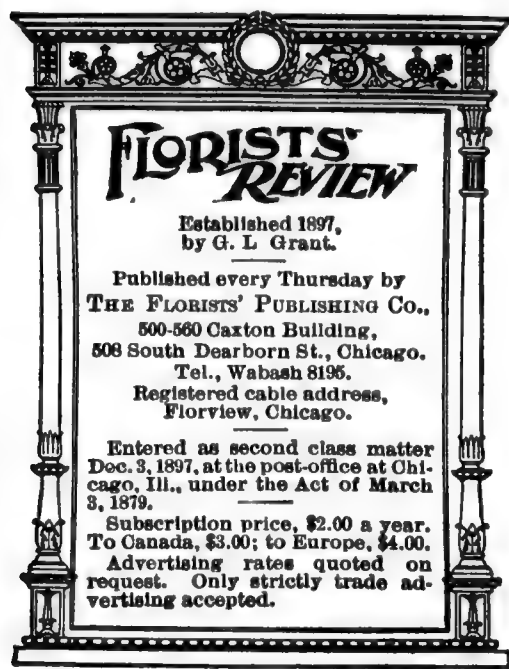
In case these suggestions do not bring relief, send a plant or two and some soil

surrounding them to your state agricultural experiment station. The specimens and soil will undergo an analysis there and you will then receive advice on what to do. A. F. J. B.

### YOUNG GROWTHS CURL UP.

My young carnation crop is giving me some anxiety this fall. The buds on many of the plants curl up before opening and those that do open appear weak and unhealthy. This difficulty is found chiefly with White Wonder, but a few of Enchantress Supreme have it also. Will you kindly examine the specimen sent and determine, if possible, wherein the difficulty lies? A. C. F. O.—N. Y.

It is not uncommon for the first young growths of carnations, after planting, to curl up like the specimens submitted. White Wonder does it more than most varieties commonly grown nowadays. Keep the soil scratched lightly during the next few weeks and water carefully until the growth is normal, which will be as soon as the roots get well established in the new soil. The small brown spots are, no doubt, caused by the stings of insects. Begin spraying with one of the nicotine products and keep it up faithfully throughout the season. Watering, keeping the insects away and ventilating properly will be your main task during the next few months. A. F. J. Baur.



Results bring advertising.  
The Review brings results.

WHEN you find some one engaged in knocking his competitor's business, you may be sure he lacks talking points in his own.

MAKE your window displays represent an idea, not be merely a mass effect. Give those who see it a message, not just an impression.

A LITTLE while ago there was Candy day. Now comes the announcement of Canned Goods week, March 1 to 8, 1922. How about that "Say It with Flowers" week?

GROW something different from your neighbor or, if you must grow the same thing, grow it better—this is advice from a noted florist wise as to where the profits come from.

POSSIBILITY of a railroad strike does not cause the alarm it once did. Sentiment is general that there will be many who will want jobs operating the trains if the present workers do not.

THERE are indications that, although dealers in diamonds, furs and motor cars may not have a record Christmas this year, the florists' Christmas will be good. It often has happened that when high-priced articles were in light demand, flowers sold well.

ONE man's work in behalf of the national publicity campaign for the coming four years amounts to \$2,360 in 1-year subscriptions and \$9,420 as the total for four years. If a few others work like Mark P. Mills, of Philadelphia, the \$100,000 fund is assured.

RISE in cotton prices has cheered the south, farmers in the middle west rejoice over good crops and lower freight rates, and factories in many places are increasing their activity. Though we shall not reach the top of the hill at a bound, the depths are behind us.

Too rapid expansion in previous years has left some florists with enormous overhead expense, too great to be met now that income is reduced. Theirs is the problem either of taking strenuous measures to build up their trade to the size of their organization or of curtailing their organization until business comes in more easily. The former requires courage, much energy and strong sales effort, but it can be done.

IN all that concerns trade matters The Review is glad to help its readers solve their problems. Send your inquiries along, but give your name as it appears on our subscription list if you do not use your business stationery. Communications sent anonymously or under assumed name are not given attention.

NEXT WEEK, November 1 and 2, the Tennessee State Florists' Association will hold its annual meeting, at Chattanooga. One of the liveliest of state organizations, this association's convention is expected to draw a large attendance, having this time the additional attractions of an interesting program and a meeting place of scenic and historical note.

THE shipping of geranium cuttings is risky. Many of those who make a business of propagating young stock for the trade decline to ship geraniums until they have been established in pots and can be shipped with soil. And experience also has taught many buyers it is better to pay the extra cost of plants rather than run chances by ordering cuttings.

GEORGE ASMUS calls attention to the leading story entitled "Say It with Flowers," in Vanity Fair for November. Mr. Asmus thinks this is an unusually good illustration of the way the trade's slogan has taken hold on the public, and that every florist should procure the magazine and make some use of the article, if only to include it in his window display.

WHEN the quarantine shut out irises, tingitana, filifolia and of the Spanish type, there was a wail from dealers, growers and wholesalers, but a short time has served to develop a domestic supply and—lo and behold!—so few are interested the producer in California must replant for want of a market, though perhaps all he lacked was a little advertising at the right time.

THE issue of wages in any industry is not so much between worker and employer as between the workers in that industry and the workers in others. Readjustment demands that the relative pay of the greenhouse worker, the farm hand, the printer and the mill hand conform as before. Since some have borne a reduction in pay, others in justice must do likewise. When all have done so, we'll find that everybody's dollar buys the same as it did, proportionately, before the decline began.

#### SPREADING OUR SLOGAN.

Since the S. A. F. convention in August the drive has been on, without much noise but with plenty of energy, to secure renewals of publicity campaign pledges for the next four years and to add to the present list of contributors those who have hitherto given nothing towards spreading our slogan. The first 4-year term expires with the passing of 1921. The projects for continuing the fund for national advertising have none of them been of sufficient merit to supersede the subscription plan. But instead of \$25,000 to \$50,000 a year, which has been spent in the first 4-year term, it is hoped that not less than \$100,000 a year will be raised for the next four years. That amount will be needed. There will not be, in probability, another epidemic of flu to assist our trade, or another era of high wages and easy spending. We must work for what we get the next four years, and if we would sell flowers, we must compete

with all the other lines that seek to lure the extra dollars from the public's pocketbook. A national advertising campaign has done much at small cost for florists in these four years. That was because of our slogan and its newness. Now its pristine attraction is worn off, greater effort will be needed to keep in the public mind the message of "Say It with Flowers."

If you haven't done so yet, send in your pledge for the next four years to Secretary Young, 43 West Eighteenth street, New York.

#### TWO WEEKS AWAY.

In just two weeks will occur the day that florists in the south have been working hard to make into a special flower day and one which has been found by many florists to be an occasion for a considerable amount of extra business. Armistice day might be made a much more widely celebrated day than it is, florally speaking. Florists can make it so, if they will begin, a week before the day, to bring it to the attention of the public. Not a person in this land but had a friend or relative in the French battlefields. Many thousands suffered the loss of such a one either there or in this country while in the country's service. The hundreds of bodies brought home have made the bereavement again poignant, and the ceremonies at Arlington cemetery at the burial of the "unknown warrior" will attract nation-wide attention. These factors all add to the stir of the emotions which best has its outlet in floral expression. To the Gold Star mothers, to other members of bereaved soldiers, to the disabled veterans, flowers may be given November 11. Or one may be worn in honor of the day; not any particular one—we do not wish to repeat the mistake of Mothers' day—just a flower. Use your display window, use your local newspapers, and any other means at your hand. Make Armistice day a flower day.

#### FROM EAST TO WEST.

It has come to be pretty generally recognized that it is not where a paper is printed, but where it is read, that counts in producing results for advertisers. The Review is like the St. Valentine's day cut flower box, because it is "read all over" and the results are the same to advertisers wherever located. Like this:

Please discontinue our ads for the present, as we are practically sold out.—J. Mulhauser & Son, Syracuse, N. Y., October 17, 1921.

Please discontinue our geranium advertisement in The Review, as we are entirely sold out. We could have sold 200,000 more.—J. N. Spanabel & Sons, Columbiana, O., October 21, 1921.

Please discontinue our pansy and cyclamen ads, as we are sold out on them.—Sunny Point Floral Co., North Milwaukee, Wis., October 18, 1921.

Kindly cancel all our ads in The Review, as we are entirely sold out of the stock advertised.—Park Floral Co., Denver, Colo., October 18, 1921.

If you hear a man complain of the cost of advertising, you can be pretty certain he spends a good bit of money elsewhere than in The Review.

#### BRIEF ANSWERS.

E. C. W., Ill.—Most bulblets on gladioli are white. Especially on primulinus varieties, these are just as good as the brown-colored ones.

F. C. P., Ia.—The name of the plant is Sedum acre, or stonecrop.



# OBITUARY

## Albert L. Warner.

Albert L. Warner, the oldest florist in active business in Rhode Island, died at his home at 102 East street, Pleasant View, Pawtucket, Friday morning, October 14, following a short illness. He was in his eighty-eighth year and had continued to manage his range of greenhouses to the end, growing *Asparagus plumosus* exclusively, which was absorbed by the Providence and Boston markets.

Mr. Warner was born in Webster, Mass., July 28, 1834. He moved west with his parents when young, and, after receiving a limited education, followed farming for a number of years. He was nearly 20 years of age when he became a resident of Pawtucket. He worked in that city at the machinists' business, but on account of a breakdown in health was forced to seek outdoor employment. The result was that he went before the mast on a schooner sailing from Cape Cod to southern ports. This line of occupation he followed several years, his health improving all the time.

Having a knowledge of plants which he had gleaned here and there in his travels, he decided to engage in the florists' business at his home at Pawtucket. At the start he experimented in plants for cut flowers, erecting a small house, 12x16. He handled plants and floral pieces for funerals. After a few years he built two greenhouses. About this time he dispensed with the retail end of the business and, until the end of his life, devoted his entire time to the growing of *Asparagus plumosus* for retail florists, finding a ready market for all his yield.

In musical circles in Pawtucket he was well known, having been for many years connected with Gilmore's brass band and Robert Lawton's orchestra. He was also prominent in the Masonic fraternity and was a past grand master of Masons in Rhode Island. He was past master of Jenks lodge, a member of Pawtucket chapter, Royal Arch Masons, and a member of Pawtucket council, Royal and Select Masters and Holy Sepulcher Commandery, Knights Templar. He is survived by a son and a daughter, Albert R. Warner, of Pawtucket, and Mrs. Olive Rogers, of Pueblo, Colo. W. H. M.

## Anna Fulle.

Mrs. Anna Fulle, wife of George A. Fulle, of the firm of Fulle Bros., Richmond, Ind., died last week following a short illness of typhoid fever. Everyone believed her to be on the road to recovery, but she suffered a relapse and died the next day.

Mrs. Fulle was born in Richmond, Ind., in 1871 and both she and her husband were working for E. G. Hill at the time of their marriage, June 1, 1894. She was the mother of two daughters, one of whom died in infancy and one now 17 years of age.

The funeral services were held Sunday, October 23, from the residence on Liberty pike. Together with her husband and daughter, Mrs. Fulle is survived by two brothers and five sisters, all of this city. The many beautiful floral offerings were tokens of sincerity

from many friends made during her long and useful life.

## William Saling.

The trade extends its sympathy to John W. and Miss Lena Saling, Rahway, N. J., in the loss of their father, William Saling, who was found dead in his bed Wednesday morning, October 12. He was in his seventy-ninth year and apparently in good health when retiring the night of his death, but had been afflicted with hardening of the arteries and high blood pressure for some time.

Mr. Saling was a native of Germany, but had lived in this country fifty-eight years. When he came to this country he learned the cigar making trade, but having been trained in horticulture, he soon entered the trade, establishing a nursery and greenhouse in Rahway more than a half-century ago and continuing in active business until his death.

He loved flowers and plants dearly and had remarkable success in growing them. He was a man of unbounded energy, a great reader and capable conversationalist. The funeral services were held October 15 and he was buried in Rahway cemetery.

## Mrs. R. A. Latham.

Mrs. R. A. Latham, wife of Ralph A. Latham, 83 South Tenth street, Minneapolis, Minn., died October 18, after a long illness. The funeral service was held at Lakewood chapel, Minneapolis, and was attended by a large number of florists.

## CHICAGO.

### The Market.

In spite of lower prices and an unusual degree of stagnation in the middle of last week, the market gave a fairly good account of itself October 21 and 22. Although being far from clean when the week ended, the heavy accumulation of roses had been worked off and values were on a more stable basis. As a whole, the week's showing was much better than many expected, as men old in the market say they never have seen conditions change with greater suddenness than they did October 18.

Although conditions now are on a better basis, nobody expects to see a short market again until after the mums have gone. It may be true that there are not so many mums as usual being grown for this market this year, but the cut, which has been a few days late, will be enough to supply all probable demands. California mums, which were a considerable factor for the first three weeks of October, have dropped nearly out of sight. When prices for local stock fell to something approaching the price at which the California stock can be laid down here, the orders for the latter were canceled. The only "imported" mums now coming in are those ordered with the idea that they will be superior instead of cheaper than those grown here. Pompons, too, are more plentiful and are likely to be a dominating factor in the market for some weeks.

All Saints' day comes at the end of this month. In olden times it created an annual flurry, but this year there will not be much stirring, as far as this market is concerned. The demand for All Saints' day is principally for white mums and the California shippers have been active in securing orders. The

carloads of flowers will go to New Orleans from San Francisco instead of Chicago this year.

Cooler weather and other conditions have operated to reduce slightly the supply of roses. In the middle of last week the buyer set the price. At present prices are much lower than up to October 18, but are much firmer than October 19 to 22. Quality is excellent. The supply is large. Values are attractive. There is every reason why the retailers should make good displays of roses.

The carnation crop is increasing only slowly. The softening in prices which buyers have noted is due to the general market condition and to the increased competition of pompons.

Sweet peas are slightly more plentiful and correspondingly lower. Violets increase slowly in supply. Cattleyas continue plentiful. There is enough valley. Easter lilies are scarce.

The greens situation is unchanged except that boxwood is in larger supply.

## A. F. A. Advertising Begins.

The opening advertisement of the autumn campaign was placed in the Daily News, October 20, by the Allied Florists' Association. In double-column space there appeared under the caption, "Whose Birthday or Other Anniversary Is Today?" the following message:

"Say It with Flowers." They speak in a natural way the language of love and thoughtfulness.

That you may not forget future anniversaries, send a list of such anniversary dates to your florist. He will remind you well in advance—so you may "Say It with Flowers."

## Flower Show.

The flower show committee of the Chicago Florists' Club reports excellent progress in connection with the fall flower show which is to be held in conjunction with the annual exhibition and meeting of the Chrysanthemum Society of America at the Auditorium hotel November 16 and 17.

Charles W. Johnson, secretary of the Chrysanthemum Society of America, reports many entries; also additional premiums, which will be announced in the trade papers.

There will be numerous large displays by Chicago's leading retailers. New and striking floral arrangements of all kinds will be shown. The following reservations for space have been made: Schiller the Florist, 400 square feet; A. Lange, 200 square feet; Geo. Wittbold Co., 300 square feet; Vaughan's Seed Store, 200 square feet.

From all indications there will be a large rose exhibit. The following growers have reserved space: Poehlmann Bros. Co., roses; Wellworth Farm Greenhouses, roses; Weiss & Meyer Co., roses; Premier Rose Gardens, roses; Albert F. Amling Co., roses; Joseph Kohout, roses; Victor Bros., mums and pompons; Richmond Greenhouse Co., Richmond, Ind., carnations; Fred H. Lemon & Co., Richmond, Ind., rose novelties; Frank Oechslein, blooming and decorative plants; Baur & Steinkamp, Indianapolis, Ind., mums and pompons; Peter Pearson, blooming plants; Aspinwall & Ludeke, chrysanthemums; Paul C. Heitman, sweet peas; Geo. J. Ball, pompons.

Admission to the flower show will be by ticket. Tickets are to be distributed by the retail florists of this city. One of the large florists ordered 10,000 tickets for his customers; another ordered 3,000; a number of retailers have

(Continued on page 34.)

# Mums and

No matter what you want,

## Roses

We offer you here the **largest supply in America**, of **Crusader, Premier, Golden Ophelia, Mme. Butterfly and Milady**. "Amling's" has the **exclusive supply of Victor and Golden Rule**. No other house has more **Columbia**, and "Amling's" has substantial supplies of **Sunburst, Ophelia, Montrose, Russell, Double White Killarney and Cecile Brunner**.

**A**LL Florists who seek to establish permanent connections with a dependable supply should communicate with us now. Begin ordering now and "Amling's" will see to it you are protected when the [midwinter days come and all Florists are clamoring for Flowers.

### Price List of Roses

		Per 100	
<b>Russell</b> .....	special .....	\$25.00	@ \$30.00
	medium.....	18.00	@ 20.00
	select.....	10.00	@ 15.00
	short.....	6.00	@ 8.00
<b>Columbia</b> ....	special.....	18.00	@ 20.00
	medium.....	12.00	@ 15.00
	select.....	8.00	@ 10.00
	short.....	4.00	@ 6.00
<b>Milady</b> .....	special.....	25.00	@ 35.00
	medium.....	15.00	@ 20.00
	select.....	10.00	@ 12.00
	short.....	4.00	@ 6.00
<b>Crusader</b> ....	special.....	18.00	@ 20.00
	medium.....	12.00	@ 15.00
	select.....	8.00	@ 10.00
	short.....	4.00	@ 6.00
<b>Butterfly</b> ....	special.....	18.00	@ 20.00
	medium.....	12.00	@ 15.00
	select.....	8.00	@ 10.00
	short.....	4.00	@ 6.00
<b>Montrose</b> ....	special.....	18.00	@ 20.00
	medium.....	12.00	@ 15.00
	select.....	8.00	@ 10.00
	short.....	4.00	@ 6.00
<b>Victor</b> .....	special.....	18.00	@ 20.00
	medium.....	12.00	@ 15.00
	select.....	8.00	@ 10.00
	short.....	4.00	@ 6.00
<b>Golden Rule</b>	special.....	18.00	@ 20.00
	medium.....	12.00	@ 15.00
	select.....	8.00	@ 10.00
	short.....	4.00	@ 6.00
<b>Ophelia</b> .....	special.....	18.00	@ 20.00
	medium.....	12.00	@ 15.00
	select.....	8.00	@ 10.00
	short.....	4.00	@ 6.00
<b>Ophelia</b> .....	special.....	18.00	@ 20.00
	medium.....	12.00	@ 15.00
	select.....	8.00	@ 10.00
	short.....	4.00	@ 6.00
<b>Dbi. White</b>	special.....	18.00	@ 20.00
	medium.....	12.00	@ 15.00
	select.....	8.00	@ 10.00
	short.....	4.00	@ 6.00
<b>Killarney</b> ..	special.....	18.00	@ 20.00
	medium.....	12.00	@ 15.00
	select.....	8.00	@ 10.00
	short.....	4.00	@ 6.00
<b>Sunburst</b> ....	special.....	18.00	@ 20.00
	medium.....	12.00	@ 15.00
	select.....	8.00	@ 10.00
	short.....	4.00	@ 6.00

Extra Special Roses billed accordingly.

# E. C. AMLING CO.

NOT OPEN  
ON SUNDAY

The Largest, Best Equipped and Most Centrally  
Located Wholesale Cut Flower House in Chicago

# Pompons

you can get it here

12 1/2  
3.00  
24  
4.00

## Other Seasonable Stock

### CORSAGE ROSES

Per 100

Cecile Brunner..... \$2.00 @ \$3.00

### ORCHIDS

Per doz.

Cattleyas..... \$12.00 @ \$15.00

### CHRYSANTHEMUMS

Per doz.

Yellow, home grown..... \$3.00 @ \$6.00

White, home grown..... 3.00 @ 6.00

Pink, home grown..... 5.00 @ 6.00

Bronze, home grown..... 5.00 @ 6.00

### POMPONS

All colors ..... per bunch, \$0.50 @ \$0.75

### CARNATIONS

Per 100

Select..... \$4.00 @ \$5.00

Laddie..... 6.00 @ 8.00

### SWEET PEAS

Per 100

Winter Bloomers..... \$1.50 @ \$3.00

### MISCELLANEOUS

Per 100

Giganteum Lilies..... \$25.00

Valley ..... 8.00

Celosia, in variety.... per bunch, \$0.35 @ .75

### EVERLASTINGS

Statice..... per bunch, \$0.75 @ \$1.00

Strawflowers ..... per bunch, .25 @ .50

### GREENS

Coontie Leaves..... per 100, \$3.00

Ferns ..... per 1000, 3.00

Plumosus..... per bunch, \$0.50 @ .75

Sprengeri..... per bunch, .50 @ .75

Adiantum..... per 100, 1.50 @ 2.00

Mexican Ivy..... per 100, 1.00

Smilax..... per doz., 6.00

Galax ..... per 1000, 2.00

Leucothoe ..... per 1000, 10.00

Prices Subject to Market Changes

Store Open from 7:30 A. M. to 5 P. M.

## Carnations

In addition to a splendid supply of the standard varieties, "Am-ling's" is headquarters for Laddie.

## Orchids

Fine Cattleyas in large supply. Can quote special low prices on quantities.

## Valley

You always can get Valley here, but why not place a stand-ing order?

169-175 N. Wabash Ave.

Long Distance Telephone

Central

1978  
1977  
1975

CHICAGO, ILL.



# **The Chicago Flower Growers Association**

WHOLESALE GROWERS OF CUT FLOWERS AND PLANTS

182 N. Wabash Ave.

Long Distance Phone  
Central 282  
Private Exchange

Chicago

*The Finest*

**Roses  
Mums  
Pompons  
Carnations**

**In Large Supply  
with us**

*That's enough said*

We have been telling you of the merits of the Chicago Flower Growers' Association for several years. Why not put us to the test? Send us today's order.

# Current Price List

## The Chicago Flower Growers Association

WHOLESALE GROWERS / CUT FLOWERS AND PLANTS

182 N. Wabash Ave.

Chicago

THE HOUSE THAT SATISFIES

**REMEMBER**—Our facilities for handling your orders are not surpassed on this market, nor is there anywhere else a larger supply of High Grade Stock.

	Per 100		Per 100
<b>Premier</b>	Special ..... \$30.00	<b>Butterfly</b>	Fancy Long.... \$18.00 to \$20.00
	Fancy Long.... \$20.00 to 25.00		Long ..... 12.00 to 15.00
	Long ..... 15.00 to 18.00		Medium ..... 8.00 to 10.00
	Medium..... 10.00 to 12.00		Short..... 4.00 to 6.00
	Short..... 6.00 to 8.00		
<b>Columbia</b>	Special ..... \$25.00	<b>Ophelia</b>	Fancy Long.... \$18.00
	Fancy Long.... \$18.00 to 20.00		Long ..... \$12.00 to 15.00
	Long ..... 12.00 to 15.00		Medium ..... 8.00 to 10.00
	Medium ..... 8.00 to 10.00		Short..... 4.00 to 6.00
	Short..... 4.00 to 6.00		
<b>Milady</b>	Special ..... \$30.00	<b>Sunburst</b>	Fancy Long.... \$18.00 to \$20.00
	Fancy Long.... \$20.00 to 25.00		Long ..... 12.00 to 15.00
	Long ..... 15.00 to 18.00		Medium..... 8.00 to 10.00
	Medium..... 10.00 to 12.00		Short..... 4.00 to 6.00
	Short..... 6.00 to 8.00		
<b>Russell</b>	Special ..... \$30.00	<b>White</b>	Fancy Long.... \$18.00
	Fancy Long.... \$20.00 to 25.00		Long ..... \$12.00 to 15.00
	Long ..... 15.00 to 18.00		Medium..... 8.00 to 10.00
	Medium..... 10.00 to 12.00		Short..... 4.00 to 6.00
	Short..... 6.00 to 8.00		
		<b>Mrs. Ward</b>	Fancy Long.... \$12.00 to \$15.00
			Long ..... 10.00
			Medium..... 8.00
			Short..... 4.00 to 6.00

Extra Special Roses Billed Accordingly

**CHRYSANTHEMUMS** Excellent Blooms, \$3.00 to \$5.00 per dozen  
Also Exhibition Stock  
**POMPONS** GOOD BUNCHES,  
50c to 75c EACH

## Miscellaneous Flowers

<b>Carnations</b> , select.....per 100, \$3.00 to \$4.00	<b>Sweet Peas</b> .....per 1000, \$25.00 to \$30.00
<b>Carnations</b> , fancy .....per 100, 5.00 to 6.00	<b>Giganteum Lilies</b> .....per 100, 25.00
<b>Valley</b> .....per 100, 8.00	<b>Orchids</b> .....per doz., 12.00 to 15.00

## Decorative Greens

<b>Coontie Leaves</b> .....\$3.00 per 100	
<b>Ferns</b> .....\$3.00 per 1000	<b>Adiantum</b> .....\$ 1.50 per 100
<b>Plumosus</b> .....50c bunch	<b>Galax</b> .....2.00 per 1000
<b>Sprenger</b> .....35c to 50c bunch	<b>Leucothoe</b> .....10.00 per 1000

**GALAX**, Bronze, fine large leaves, \$15.00 per case

Prices Subject to Change Without Notice

**“Service to swear BY, not AT”**

# FLOWERS STILL

*Prices are low---Quality is high*



**Yes! Mums!**

**Are here in quantity now**

**Good Stock, All Colors**

**\$2.00, \$3.00 and \$4.00 per dozen**

**Extra Fancy .... \$5.00 per dozen**

**In lots of 100 or more, \$12.00, \$15.00, \$20.00 and \$25.00**

## Pompons

**All colors, 50c and 75c per bunch**

**In lots of 50 bunches or more, 35c to 50c bunch**

**We also offer a variety of Novelty Mums, disbudded Pompons, etc., specially grown stock at \$1.00 and \$1.50 per dozen.**

ordered lots of 1,000. Tickets will be ready for distribution the latter part of this week. Florists who desire tickets send order at once to F. Lautenschlager, secretary, 460 West Erie street, Chicago.

### Growers' Meeting.

A display of chrysanthemums filled

the exhibition table at the meeting of the Commercial Flower Growers of Chicago, at the Randolph hotel Thursday evening, October 20. All were pompons save a vase of well grown Oconto from Aspinwall & Ludeke, Palatine, Ill. Elmer D. Smith & Co., Adrian, Mich., sent specimens of cut blooms of five

varieties especially adapted for pot growing. These included Ceta, lavender pink; Zora, bright yellow; Koleta, salmon pink; Baby Doll, light yellow, and one under number 47-22-20. The greater part of the display, however, came from the greenhouses of George J. Ball, at Glen Ellyn, Ill. He had ten vases of



# ARE PLENTIFUL

*Don't be Afraid to Order*

## Roses—Quality Wonderful Very Good Values

Per 100	Per 100
Good Short Roses .....\$4.00 to \$ 6.00	Long Stem Roses .....\$12.00 to \$15.00
Medium Stem Roses .... 8.00 to 10.00	Special Fancy Long Roses, 18.00 to 20.00

Any variety—we have them all

## Plenty of Carnations Now

Select, \$2.00 to \$3.00; Fancy, \$4.00 to \$5.00 per 100

Sweet Peas - - - \$2.00 to \$3.00 per 100

Valley - - - 8.00 per 100

Orchids—Cattleyas, - 12.00 per doz.

In lots of 50 or 100, 75c each

**Coontie Leaves**

\$3.00 per 100

**Asparagus**

25c to 50c per bunch

**Ferns**

\$3.00 per 1000

**Wild Smilax**

\$7.50 per case



# A. L. RANDALL

**COMPANY**

L. D. Phone  
Central 7720

180 North  
Wabash Ave.

# CHICAGO

pompons, all in the best of shape, including some exceedingly attractive colors. One of the finest was a pink sport of Laneta, obtained by Mr. Ball. The other varieties were Laneta, orange pink; Fire Bird, bright red; Vasco, bright yellow; Leilah, rose pink; Uvalda, white; Clarice, light pink;

Zelia, orange bronze; Elva, white, and Edina, pink. It was the unanimous opinion of those present that the quality of the display warranted a certificate of merit, which it was voted to give to Mr. Ball.

A vase of the white pompon, Uvalda, was shown which had been treated

chemically that afternoon at the warehouses of the A. L. Randall Co. Besides the white, two colors were shown, a soft pink and a deep yellow.

Secretary Amling was instructed, by a motion carried without dissenting vote, to write to the members of the organization urging their cooperation in

removing from competition with locally grown flowers such shipped-in stock as California mums, New York asters and the like. He was also instructed to write the wholesale houses of Chicago asking that they discontinue handling this stock.

Three new members were admitted: Aspinwall & Ludeke, Palatine; Sykora Greenhouses, Batavia, and Kallen Bros., West Chicago.

The two silver cups were shown which are to be awarded respectively to the best exhibitors of cut flowers and pot plants at the Uptown Chicago exposition, to be held at the Broadway Armory November 1 to 5. Pledges of plants and cut flowers were obtained. An extensive array of Chicago growers' products is expected to form an advertised feature of the exposition and President Pearson and Secretary Amling both urged the support of all members.

N. J. Wietor, vice-president of the Chrysanthemum Society of America, at this time urged growers to contribute whatever they could, other flowers as well as chrysanthemums, to the exhibition to be held at the Auditorium hotel November 16 and 17. He secured a number of pledges from those present.

President Pearson delivered a talk on Chicago's cooperative advertising to the accompaniment of slides showing examples of its successful work.

#### Too Late.

The wholesalers in the Chicago market October 24 received the following letter from Otto H. Amling, secretary, bearing the notation that it was sent by order of the Commercial Flower Growers' Association:

We are now in the midst of the chrysanthemum season. Stock of all kinds is pouring into the markets. At the last meeting of the Growers' Association, particular attention was called to the abundance of California mums on the Chicago market.

The effect of these imports has been carefully considered and full and thorough enlightenment given this problem. Our association feels that these imports properly come under the heading of "unfair competition." Our local growers rightfully contend that it is a decided handicap to have outside spasmodic shippers dump their surplus on this market alongside of local stock and be accorded the same privileges. The local grower, with his staple product, creates the market and must hold it during the critical times at heavy expense by furnishing a steady and dependable supply of stock of all kinds throughout the season, without which no flower store can exist, and certainly is entitled to much more consideration than the foreign and spasmodic shipper.

We appeal to your sense of fairness to recognize your duty to protect your local shippers. You no doubt appreciate that the growing of indoor flowers during the summer and early fall months has been quite unprofitable, due in a measure to abundance of outdoor stock shipped by non-florists, who at practically no expense to themselves cash in on a market prepared by others. By encouraging the importation of California mums at this time you are discouraging local industry and retarding progress, resulting in much more ultimate loss than the possible profit on any imported stock. The success and welfare of the local growers after all decides the prosperity of the other branches of the trade and makes for steady expansion and progress. We ask for your assistance in our endeavor to make floriculture both more pleasant and profitable to all engaged therein.

YOURS FOR BETTER BUSINESS,  
Commercial Flower Growers of Chicago.

To all of which the wholesalers in general agree, but they point out that the growers are too late, the arrivals of California mums having practically ceased because no longer profitable; also, that if the wholesalers do not handle the California flowers during the time there is a demand for them it does not eliminate the "foreign" competition, but merely causes the demand to be supplied direct. During the last week representatives of two of the San Francisco shippers have been in town and the trade between the Mississippi and

the coast now is pretty thoroughly covered by them each season.

#### North Side Flower Show.

The florists of "Uptown Chicago," which includes that district from Addison to Howard and from the lake to Ravenswood, have enlisted the efforts of their fellows in other parts of the city to such an extent that the exposition to be held at the Broadway Armory next week will boast a flower show of noteworthy size. In return for their

# PYFER'S

## FLOWERS FOR PROFITS

Remember Pyfer's

Have Flowers Every Day  
at Lowest Market Price

Here are a few of our leaders:

Plenty of ROSES at Low Prices

PREMIER		Per 100	
Select Long	.....	\$15.00 to	\$20.00
Choice Medium	.....	10.00 to	12.00
Good Short	.....	6.00 to	8.00
COLUMBIA			
Select Long	.....	15.00 to	20.00
Choice Medium	.....	10.00 to	12.00
Good Short	.....	6.00 to	8.00
OPHELIA, SUNBURST, MARYLAND, DOUBLE WHITE KILLARNEY AND HOOSIER BEAUTY			
Select Long	.....	10.00 to	12.00
Choice Medium	.....	6.00 to	8.00
Good Short	.....		5.00
CHRYSA NTHEMUMS, yellow, white, pink, fancy,			
per doz.	.....	3.00 to	4.00
Select, per doz.	.....	2.00 to	2.50
POMPONS, per bunch	.....	.50 to	.75
CARNATIONS, fancy	.....	4.00 to	5.00
SWEET PEAS	.....	2.00 to	3.00
VIOLETS, single	.....	.75 to	1.00
FEVERFEW	..... per bunch		.35
EASTER LILIES	..... per dozen		3.00
ADIANTUM	..... per 100		1.50
ASPARAGUS and SPRENGERI	..... per bunch	.25 to	.50
FERNS	..... per 1000		3.00
GALAX	..... per 1000		2.00
BOXWOOD, fancy	..... per pound		.30

Subject to Market Changes

## A.T. Pyfer & Company

Our Motto: "Nothing too much trouble to please a customer."

L. D. Phone Central 3373

164 N. Wabash Ave., CHICAGO

## TOTTER

WHOLESALE  
CUT FLOWERS and  
SUPPLIES

Phone  
Central  
6284

30 East Randolph Street CHICAGO

coöperation, members of the Chicago Florists' Club and the Commercial

Stock being more plentiful, same permits orders being filled with a better degree of satisfaction.

# Use BUDLONG'S Flowers

Line up with the Progressive element of the Trade and make your business grow.

RUSSELL

COLUMBIA

PREMIER

MILADY

HEARST

OPHELIA

## Autumn Roses

Do you want a good White Rose? If so, order our Double White Killarney, the only good white on the Chicago market

SUNBURST

BUTTERFLY

DUNLOP

MONTROSE

NESBIT

Use Nesbit Roses; they more than serve the purpose of Sweet Peas

CARNATIONS NICE CLEAN FLOWERS OF GOOD KEEPING QUALITY IN GOOD SUPPLY

MUMS WHITE, YELLOW AND PINK—ALSO POMPONS

ORCHIDS IN STEADY SUPPLY at reasonable prices

Easter Lilies, Feverfew and all other seasonable Cut Flowers

USE OUR VALLEY FOR YOUR WEDDING WORK

ONCE TRIED YOU WILL NOT BE SATISFIED WITH ANY OTHER

All Greens: Ferns, Adiantum, Plumosus, Sprengeri, Mexican Ivy

If you want good stock and good treatment, buy of Chicago's most up-to-date and best-located Wholesale Cut Flower House

# J. A. BUDLONG CO.

WHOLESALE CUT FLOWERS AND GREENS

Roses, Valley and Carnations our Specialties

184-186 North Wabash Ave.

CHICAGO

WE ARE CLOSED ALL DAY SUNDAY

SHIPPING ORDERS GIVEN CAREFUL ATTENTION

We are in constant touch with market conditions and when a decline takes place you can rely upon orders sent us receiving such benefit.

QUALITY  
SPEAKS  
LOUDER  
THAN  
PRICES

PRICES  
AS  
LOW  
AS  
OTHERS

Flower Growers of Chicago will be sent complimentary tickets. Admission to the public is 25 cents. No selling is to be allowed in the hall. Over 160 north side business men will demonstrate their workmanship, wares or methods for the public's edification. The following statement of Peter Pearson, chairman

of the flower show committee, explains conditions under which entry may be made of exhibits in competition for the prizes offered:

"At a meeting of the board of directors of the Uptown Chicago Exposition Association it was unanimously voted to offer two large loving cups to be

awarded as prizes, one for the best display of plants and the other for the best display of cut flowers, at the Uptown Chicago Exposition, November 1 to 5, at the Broadway Armory, Broadway and Thorndale avenue.

"The exhibits will be judged Wednesday, November 2, at 2 p. m., by George



Franks, of Champaign, Ill.; W. J. Smyth and Rudolph Schiele, superintendent of the greenhouses at Lincoln park. Exhibits will be judged by points; 50 points for quality, 40 points for variety, 10 points for quantity, total 100 points.

"Growers only are eligible to compete for the prizes. Stock must be grown by the exhibitors. Entries must be made to Peter Pearson, 5732 Gunnison street, Kildare 6418, chairman of the flower show committee of the Uptown Chicago Exposition, not later than noon Monday, October 31. Entry is free. Arrangements will be made to call for the cut flowers at the commission houses. Vases will be furnished and the staging will be done by the flower show committee. Everything points to the complete success of the exposition and flowers will receive special prominence and publicity.

"H. Dieu Schiller, of Schiller the Florist, president of the exposition, says it is a foregone conclusion flowers will be kept in the front, and he is ably assisted by the following florists, who have bought space and will have individual exhibits: Albert Hall, Clody's Flower Shop, Birchwood Florist, Stollery Bros. and Schiller the Florist. With that end in view, Mr. Schiller appointed George Stollery, of Stollery Bros., chairman of the decorating committee to see that flowers take the prominence to which they are entitled. The trade should be proud of the florists in Uptown Chicago, whose effort and initial work made this exposition a reality."

#### "The Store Without a Door."

The editors of the real estate columns of the daily papers have at length heard about George Wienhoeber's new store on Michigan avenue, now under construction, and have had a pleasant half hour over its unusual features. The Herald and Examiner for Sunday, October 23, gave Mr. Wienhoeber's enterprise a column write-up and the same day the Tribune printed a cut of the store front as it will appear. The editors call it the store without a door, because the entrance is to be through the adjoining building. It develops that Mr. Wienhoeber's lease on the ground, 10x103, is for seven years at a term rental of \$63,200.

#### Roses.

Paul Weiss estimates that there are more roses grown in the Maywood and Melrose Park district than in any other area of equal size in the country; his figure is approximately half a million plants.

Some of the best in that district are at the greenhouses of the Weiss & Meyer Co., where Henry Meyer has his Premier and Columbia looking about right for Christmas. Some benches, of course, are grown without cropping, notably Ophelia, which Mme. Butterfly, now in small number, will probably oust next season. The big Lord & Burnham house is filled with Premier, now in splendid condition that cooler weather has come.

One side bench is particularly interesting in this house. There are several plants of Priscilla, not long enough planted to give evidence of its virtue. A red that is something to be admired is from E. G. Hill's place; it is called Earl Gray and makes a beautiful bud. Red Columbia is here, too. Some other

# DOMINION



## East to West, North to South

DETROIT	OMAHA
CLEVELAND	COUNCIL BLUFFS
CINCINNATI	MINNEAPOLIS
ST. LOUIS	ST. PAUL
KANSAS CITY	MILWAUKEE

are tributary to Chicago and buy heavily on this market.

Do you get your stock at second hand?  
Or do you buy direct in the world's greatest source of supply for Cut Flowers?

OLD : RELIABLE : ESTABLISHED : SURE

## KENNICOTT BROTHERS CO.

WHOLESALE FLORISTS

Chicago, Illinois

## BUY DIRECT FROM THE GROWER

Supreme Quality Russell, Columbia, Premier, Richmond, Milady, Ophelia, Killarney, White Killarney, Cecile Brunner.  
Our quality Carnations are recognized as the best on the market.

Subject to Market Change		PRICE LIST		Open Days, Nights and Sundays	
Mrs. Chas. Russell, Columbia		Per 100		Milady, Richmond	
Specials	\$25.00 to \$30.00			Specials	\$25.00 to \$30.00
Select	15.00 to 20.00			Select	18.00 to 20.00
Medium	10.00 to 12.00			Medium	12.00 to 15.00
Short	6.00 to 8.00			Short	6.00 to 10.00
Ophelia, Killarney, White Killarney,				Cecile Brunner	
Killarney Queen, Champ Welland		Per 100		Roses—Our Selection	
Specials	\$18.00 to \$20.00			Carnations—Fancy	
Select	12.00 to 15.00			Asparagus—Per bunch	
Medium	8.00 to 10.00			Ferns—Per 1000	
Short	5.00 to 6.00				

W. E. Trimble Greenhouse Co., WHOLESALE GROWERS Princeton, Ill.

Members F. T. D.

Write for Price List on Rooted Cuttings, Potted Plants and Vegetable Plants

**FINEST QUALITY NEW IMPORTATION**  
**MINIATURE VELVET PANSIES**  
**\$3.60 per gross**  
**SAM SELIGMAN, 116 W. 28th St., New York**

# ZECH & MANN

## Wholesale Cut Flowers

30 East Randolph Street

CHICAGO, ILLINOIS

Use Our

# Roses and Carnations

# MUMS are in large supply

# POMPONS, in many colors

# SWEET PEAS, SINGLE VIOLETS

# GREENS OF BEST QUALITY

*All other stock in season.*

Connect with us. You will find this a good source of supply.

# FINE FLOWERS

Roses, Chrysanthemums, Sweet Peas, Lilies, Valley and other Flowers for buyers whose trade demands the best.

**JOSEPH FOERSTER CO.**

Wholesale Dealers in Cut Flowers

160 North Wabash Ave.

CHICAGO

Ask the man who  
Buys from us.

plants, home sports, are being grown to see how they will turn out.

### Various Notes.

Numerous out-of-town buyers have

sent inquiries indicating fear of the interruption of business because of the threatened railroad strike, but the wholesalers do not take alarm. There have been so many strikes of one kind

or another in the last few years, all of which the market survived, that the prospect of another comes almost unnoticed. The general view in the market seems to be that this is no time for any-

# MUMS AND POMPONS

We also have a Steady Supply of

Roses

Valley

Carnations

Violets

Lilies

Adiantum

Orchids

Sprengeri

Plumosus

Sweet Peas

Boxwood

Smilax

Ferns

Galax

## Myrtle

The Green  
you get so  
many calls for

# ERNE & COMPANY

30 E. Randolph St.

WHOLESALE FLORISTS  
L. D. Phone Randolph 6578

CHICAGO

FLOWERS "at their best"

From Grower Direct

# WEILAND-RISCH CO.

154 North  
Wabash Ave.

## FLOWER GROWERS

CHICAGO

body to leave a job he can hang onto, and that a strike, should it come, will be of short duration.

In Maine Sunshine A. T. Pyfer believes the trade has a yellow carnation which it will pay the trade to grow in quantity. He says the growers who are trying it already have decided to work up as much stock as possible with the plants now on the benches.

The golden anniversary of the uniting of two Scottish Rite bodies brought 10,000 Masons to Chicago last week, and in connection with the event and the celebration of several prominent Masons' long connection with the Oriental Consistory many flowers were used. W. J. Smyth furnished a large number. This large call and the funerals of several prominent south side residents made the week after Mr. Smyth's return from Toronto an extremely busy one.

The three new houses put up by Carl Hauserman at Melrose Park this summer have greatly increased his space for growing the excellent sweet peas he is now sending into the market. The vines have never looked finer. One of the old houses is filled with roses, and intentions are to increase the number—the rose contagion seems to be spreading on Sweet Pea hill.

Early mums in large numbers are being cut at Henry Wehrman's greenhouses at Maywood and, counting on the profits therefrom, he is erecting an addition to his residence without regard for high building costs. The sweet peas, hit by the hot weather in early summer, are now doing better.

A flower store has been opened at 5338 Lake Park avenue by Miss Meyer-ing, who has for her assistant Miss Miller.

## "BULL DOG" CLIP



For fastening packages of cut flowers, plants, etc., these clips have no equal. Box of 1000 clips..... **\$1.00** 5 boxes of 1000 clips or more @..... **\$0.90**  
Complete list of many other items free.

One Floral Art Album given free with any order of \$25.00 or more.

**GEO. H. ANGERMUELLER CO.,**  
Wholesale Florist 1324 Pine St., ST. LOUIS, MO.

Mention The Review when you write.

## OUR NEW APRON

*THE BEST for Shop or Greenhouse*

Made of Gray Vulcanized Rubber backed with mercerized cloth as our former aprons but are a little heavier, thus making them acid proof. All edges are hemmed. Size 28 x 38 inches, complete with straps.

NOTE—We only carry the one style apron.

**C. A. KUEHN WHOLESALE FLORIST** 1312 Pine St. ST. LOUIS

**POSTPAID  
Each**

**\$1.75**

The proprietor of Caldwell's Flower Shop, at 1375 East Fifty-third street, is H. D. Caldwell, the son of a florist and formerly in business at Paris, Ill. He was later superintendent of parks and greenhouses at the soldiers' home at Danville, Ill. He left this position last year and now is building up a business in Hyde Park.

When H. N. Bruns decides to do a thing, he does it. In spite of conditions which have tied up most building activ-

**A. W. GUMZ**  
WHOLESALE FLORAL CO.

*Cut Flowers a Specialty*

1314 Pine St., St. Louis, Mo.  
Both long distance Telephones

ities, Mr. Bruns rapidly is completing his new home in River Forest, on the beautiful corner lot he bought of Paul



# PETER REINBERG, Inc.

WHOLESALE CUT FLOWERS

30 E. Randolph St., CHICAGO

We offer a good supply of  
**MUMS—ROSES—CARNATIONS**

Phones: Central 2846 and Dearborn 3101

## CURRENT PRICE LIST

Subject to change without notice

### MRS. CHAS. RUSSELL and PREMIER

Per 100

Extra Special .....	\$25.00
Special .....	20.00
Select .....	\$15.00 to 18.00
Medium .....	10.00 to 12.00
Short .....	6.00 to 8.00

### OPHELIA, SUNBURST, BUTTERFLY

Per 100

Special .....	\$18.00 to \$20.00
Select .....	12.00 to 15.00
Medium .....	8.00 to 10.00
Short .....	6.00

### COLUMBIA

Per 100

Extra Special .....	\$20.00
Special .....	18.00
Select .....	\$12.00 to 15.00
Medium .....	8.00 to 10.00
Short .....	6.00

### WHITE KILLARNEY

Per 100

Special .....	\$15.00 to \$20.00
Select .....	10.00 to 12.00
Medium .....	8.00
Short .....	6.00

### ROSES, OUR SELECTION

5.00

**CARNATIONS, ALL COLORS, \$3.00 and \$5.00 per 100**

Chrysanthemums, white and yellow, doz.....	\$2.00 to \$6.00
Easter Lilies .....	\$3.00 per dozen
Valley, order of us for the best .....	\$8.00 per 100
Violets, single .....	.75 per 100
Sweet Peas .....	\$2.00 to 3.00 per 100

Pansies .....	\$2.00 per dozen bunches
Adiantum, per 100 .....	\$1.50
Asparagus, per bunch .....	\$0.35 to \$0.75
Galax, bronze or green, per 1000 .....	\$2.00
Ferns, per 1000 .....	3.00

Order from us and get the freshest stock and of best keeping quality.



Windler Smiling Service

WE claim to have superior Service—and are in the state of Missouri. Let us finish the story by your sending us an order to try us out—Send for our list of Supplies.

### Sphagnum Moss

One Bale .....	\$ 1.35
Ten Bales .....	12.50

### Green Thread

(Meyer's)

One-pound box .....	\$ 1.75
Ten boxes .....	16.50

### Three-Stripe Chiffon—Best Quality

White, Pink, } 6-in., per yard .....	.6c
Violet, Lavender } 4-in., per yard .....	.5c

### Number 2 Metalline Shower

Pink and White

Per 50-yard bolt .....	\$1.50
------------------------	--------

**WINDLER WHOLESALE FLORAL CO., All Phones 1310 Pine St., St. Louis, Missouri**

Weiss. It is the modern bungalow type of structure and will be one of the finest homes in the village. A few blocks east lives C. J. Michelsen and just west is the home of A. L. Vaughan.

A vase of the new rose, Montgomery's Priscilla, cut from plants on trial at Wellworth Farm, usually graces the cashier's desk in the office of the Chicago Flower Growers' Association. Miss Jackson likes them.

Johnson & Chronis, located in a good

residence district, Kenwood, find their outdoor department demanding steadily increasing attention. People want to plant shrubs and perennials in autumn, as well as soft-wooded bedding stock in spring, and they want them taken care of. Johnson & Chronis find the florist is expected to do this work and that it can be made a highly profitable part of the business.

Charles H. Fisk, who recently bought a fruit farm just outside of Benton Har-

bor, Mich., has spent a month there and gives indications of intending to remain, as he has ordered The Review sent to him there.

Philip Schupp died October 24, at the family home, 2426 Berwyn avenue. The funeral was held October 26, interment being at Rosehill. There were many flowers, the family being well known and esteemed in the Bowmanville district. Mrs. Schupp survives, with four sons and three daughters. One of the

# 1000 Items You Need Daily

Over 500 illustrations  
in our 84-page Catalogue.  
If you buy supplies you  
need our Buyers' Guide.  
Send for a copy.

**C. C. POLLWORTH CO., Milwaukee, Wis.**

sons is P. C. Schupp, proprietor of the J. A. Budlong Co., and one of the daughters is Mrs. Bertha Fluegge, wife of William Fluegge, the well known Morton Grove grower.

A. H. Budlong was 48 October 24 and his son, Herbert, will be 27 October 31.

Charles Erne reports the arrival of excellent asters and good gladioli from a nearby grower October 24.

A. J. Zech comments that buyers in New Orleans have been worrying about a railroad strike at All Saints' day. He says that while most of the southern trade is using San Francisco mums this year, Zech & Mann have a considerable number of good advance orders for roses and carnations to go to New Orleans on the nights of October 28 and 29.

The sales of Schiller the Florist have increased steadily for many years. Manager George Asmus states that while the west side store is only holding its own this season, in the face of much unemployment in that district, the north side store is showing an increase of about one-third. Mr. Asmus has great confidence in the future of the Wilson avenue district.

A new telephone exchange has been opened in the downtown section and a number of the instruments in wholesale houses have been changed from Central to Dearborn.

## Visitors.

Charles Hughes and wife were here from Hillsdale, Mich., last week and Mr. Hughes renewed acquaintances in the market. Many years ago he was active in the wholesale field here.

E. W. McLellan, of Burlingame and San Francisco, spent several days in Chicago last week.

J. A. Brown, of Brown's Bulb Ranch, Capitola, Cal., was in Chicago October 20, on his way to New York, whence he sails for England on the Aquitania November 15. He was accompanied by Mrs. Brown.

H. G. Frey, of the greenhouse supplies department of the McCallum Co., Pittsburgh, was in the city this week. The company has recently put on the market a liquid putty and a black glazing compound with asphaltum base which Mr. Frey believes will be welcomed by those growers who have had difficulty in using other compounds applied with a glazing gun.

## Magnolia Wreaths

*Write for prices*

We use only Dr. H. Dux Co. Selected Leaves

**Joseph Ziska & Sons**

WHOLESALE FLORISTS' SUPPLIES  
MANUFACTURERS OF WIRE DESIGNS

175 N. Wabash Ave.

CHICAGO, ILL.

Mention The Review when you write.



## Use the Meyer ! Green Silkline !

Full 2-ounce spools of actual thread. Full length, strength and quality combined or no sale.

**JOHN C. MEYER THREAD CO.**  
LOWELL, MASS.

Mention The Review when you write.

## PAPIER MACHE

### WREATH FORMS

An excellent and inexpensive substitute for wire wreaths. Just the thing for "Frieze Wreaths."

	Doz.	100
6-in.....	\$0.35	\$2.25
8-in.....	.45	3 25
10 in.....	.55	4 00
12-in.....	.65	5 00
14-in.....	.75	6.00

**C. A. KUEHN WHOLESALE FLORIST**  
1312 Pine Street, ST. LOUIS, MO.

## YELLOW FLOWER DYE

PRICE, sufficient to make \$1.00, prepaid.  
one quart.  
Six for \$5.00

**McClenahan Greenhouses,**  
Oklahoma City, Okla.

Mention The Review when you write.

## JARDINIERES

Strongly made of water-proofed wood fiber—handsomely decorated—inexpensive—Send for folder



**Mono Service Co., Newark, N. J.**

Mention The Review when you write.

# WIETOR BROS.

Wholesale Growers of  
**CUT FLOWERS**

30 E. Randolph St. L. D. Phone Randolph 2081 Chicago, Ill.

**NOW IN FINE CROP**

## CURRENT PRICE LIST

Subject to change without notice

### PREMIER

	Per 100
Special .....	\$25.00
Long .....	20.00
Medium.....	\$10.00 to 12.00
Short.....	6.00 to 8.00

### RUSSELL

Long .....	20.00
Medium.....	12.00
Short.....	6.00

### COLUMBIA

	Per 100
Special .....	\$20.00
Long .....	15.00
Medium.....	\$10.00 to 12.00
Short.....	6.00 to 8.00

### SUNBURST

Long .....	12.00
Medium.....	8.00 to 10.00
Short.....	4.00 to 6.00

## CARNATIONS

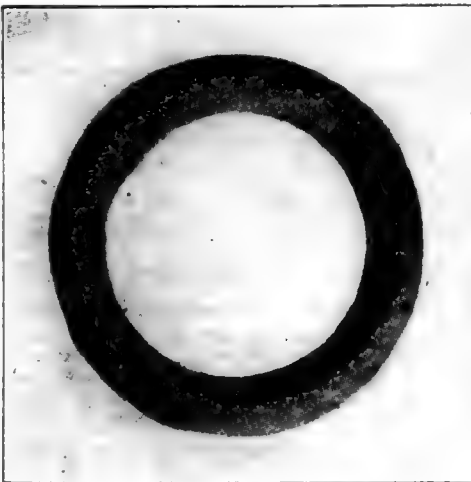
Fancy.....	\$4.00 per 100
Good.....	3.00 per 100

## CHRYSANTHEMUMS

	White	Yellow
Small.....	\$2.00 per dozen	
Medium.....	3.00 per dozen	
Large.....	4.00 per dozen	

## GREENS

Ferns .....	\$3.00 per 1000
Plumosus.....	.50 per bunch
Sprengerl.....	.50 per bunch



## Papier Mache Wreath Forms

Fine for making Frieze Wreaths,  
Magnolia Wreaths or Artificial  
Flower Wreaths. Well made.

	Per doz.	100
6-inch.....	\$0.35	\$2.50
8-inch.....	.45	3.50
10-inch.....	.60	4.50
12-inch.....	.75	6.00
14-inch.....	1.00	8.00

**C. C. Pollworth Co.**  
Milwaukee, Wis.



PRESENTING

## Fancy Candles

to the

FLORISTS of AMERICA

in every size, shape and color, featuring  
Hand Dipped, Bayberry and  
Church Candles.

Many florists are now using candles to complete their table  
decorations. With their decorative possibilities, and the ever  
growing demand of the public for them, every florist should  
handle candles. *Write for our Candle Booklet. It tells all.*

**WILLIAM T. USINGER**

CENTURY BUILDING, PITTSBURGH, PA.

Mention The Review when you write.

*We Carry a Complete Line of*  
**Baskets, Wire Designs and Florists' Supplies**

—WRITE US FOR PRICES—

**GEO. B. HART, 49-55 Stone St., Rochester, N. Y.**

Mention The Review when you write.



# T. J. NOLL FLORAL CO.

1117-19 McGee St.,

KANSAS CITY, MO.

Cutting from 300,000 feet of glass

Cutting plenty of Roses now. Will ship Carnations November 1st.

Chrysanthemums ready November 1st.

Sweet Peas, November 15th.

**Flat Ferns, Erica Ferns, Asparagus, Adiantums, Galax**

## ST. PAUL AND MINNEAPOLIS.

### The Market.

The weather has continued warm and dry. A frost early in October killed the outdoor foliage and tender flowers. Autumn leaves and fruiting shrubs, such as barberry, have seldom been more gay than this year. For these reasons and the fact that many gardens still contain flowers, the demand for florists' flowers has not been so active as in some previous seasons. College events and more entertaining are causing some activity in florists' lines.

Chrysanthemums are coming to the market in force now. Large shipments have been received from California during the last few days and there is every indication of a good business for the trade this winter.

### Club Meeting.

Herman Hunkel, of Milwaukee, gave an interesting talk to the members of the Minnesota State Florists' Association, October 20, on the Milwaukee methods of advertising. This was the annual meeting of the association and the following directors of the publicity section were elected: O. J. Olson, C. F. Rice, Hugh Will, Max Kaiser, F. W. Topel, C. F. Kimmey, O. E. Eckhardt, O. H. Carlson and R. A. Latham. They will meet shortly and organize by electing officers.

A well attended business meeting preceded Mr. Hunkel's talk.

The following officers have been re-elected for 1922: President, Max Kaiser; vice-president, R. A. Latham; secretary, LeRoy Cady; treasurer, A. Lauritzen; directors, O. J. Olson, Hugh Will, Theodore Wirth and Hans Rosacker. This organization nearly trebled its membership this year and has held many interesting meetings. Every florist in the state could well afford to belong to this association.

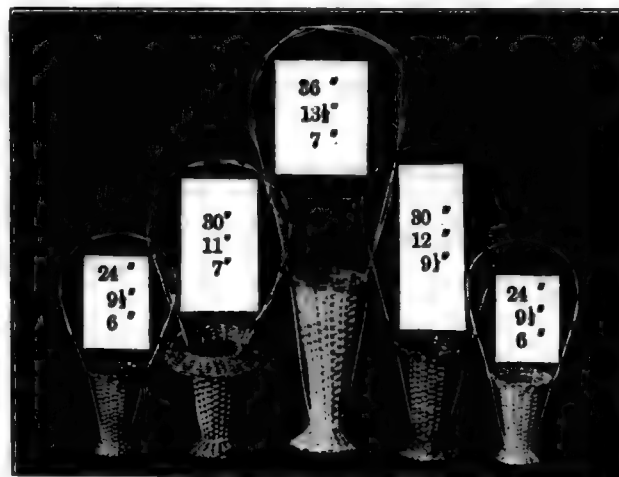
J. H. Lundgren, of the Lakewood Cemetery Greenhouses, displayed some nice cyclamens at this meeting.

C. D. Kinsman, of Austin, attended the meeting.

### Various Notes.

R. K. Schultz has gone to Austin to work for the A. N. Kinsman Floral Co.

## THANKSGIVING SPECIAL



**On all Reed Enameled  
Two-Tone Baskets  
WITH METAL LINERS**

IN ASSORTED COLORS

True Photograph of Baskets

Dimensions as stated are:  
Height over all, height of basket, opening

**2 Each \$10.00 cash  
2 Style only**

Our special offer on No. 310  
basket as advertised in Au-  
gust and September issues of  
The Review still accepted.

**JOHNSON BASKET WORKS** 2535 Milwaukee Ave. Chicago

## The McCALLUM COMPANY

MANUFACTURERS—IMPORTERS—WHOLESALE

**FLORISTS' SUPPLIES**

**PITTSBURGH, PA.**

### Order Your Holiday Strawflowers Now

Stripped and Dried.

**HELICHRYSUM, dark rich colors  
RHODANTHE**

**STATICE, yellow and blue**

**Try a 50c sample bunch**

**T. R. MICHAELIS**

Wholesale and Retail  
**MARINETTE, WIS.**

P. N. Hermes is cutting some fine roses.

A. W. Latham, former secretary of the Minnesota Horticultural Society,

## Lotos Manufacturing Company

1734 No. Halsted Street  
CHICAGO, ILLINOIS

Importer and Manufacturer of  
Artificial Flowers of every  
description

Colored Grasses, etc.

**Ask for our  
Dollar Sample Assortment**

Home Telephone, Harrison 6487

Bell, Grand 3143

# Kansas City Wholesale Cut Flower Co.

1108-1110 Grand Avenue, Kansas City, Mo.

NO BETTER MARKET

NO BETTER STOCK

No one who will look after your order better than  
L. R. BOHANNON, Always at Your Service.

## CHRYSANTHEMUMS

We are the first to get good home-grown Mums. Flowers that will ship and give satisfaction.  
Large Flowers....\$3.00, \$4.00 and \$5.00 per doz. | Pompons .....50c to \$1.00 per bunch

None Better — **ROSES** — None Better

Very plentiful and prices reduced.

Short and Medium.....\$4.00 to \$10.00 per 100 | Fancy long ..... \$12.00 to \$20.00 per 100

Home Grown — **CARNATIONS** — Home Grown

Stock that will ship.

**LILIES OF THE VALLEY**

Always in Stock.

**SWEET PEAS**

First of the Season

**Wire Design Manufacturers**

**Florists' Supplies**

**Flat Ferns**

**Erica Ferns**

**Asparagus Ferns**

**Adiantum**

**Galax**

Mention The Review when you write.

Something Needed By  
Every Florist

## APRONS

**LARGE SIZE**

Aprons made of Black Rubber, medium weight.

Let us send you one for a trial.

**Price, \$2.00 each.**

**Avoid Getting Wet.**

**Pittsburgh Cut Flower Co.**

116 Seventh Street, PITTSBURGH, PA.

Mention The Review when you write.

**Florists' Cards, Envelopes  
Tags, Labels**

**PRINTING OF ALL KINDS**

Send for Samples.

**THE JOHN HENRY CO.,**

Lansing, Mich.

left for his winter home in California  
October 14.

C. F. Kimmey, R. A. Latham and John  
Mortens attended the F. T. D. meeting  
at Toronto.

The Minneapolis Florists' Club will  
hold its annual election of officers No-  
vember 1.

The Minnesota Horticultural Society  
will hold its meeting and show in the  
Minneapolis armory December 13 to  
16. Plans are being made for a good  
fruit, flower and vegetable show. This  
show and meeting will be held in con-

Home Phone, Harrison 0057

Bell Phone, Main 0755

## STUPPY SUPPLY COMPANY

1020 OAK STREET

KANSAS CITY, MO.

**STUPPY means QUALITY and SERVICE**

WE ARE RECEIVING DAILY CONSIGNMENTS OF

**Roses** { Russell Premier Columbia Ophelia Butterfly Hoosier Beauty Milady Sunburst

## Chrysanthemums

PRICED RIGHT

White  
Pink  
Yellow  
Bronze

Pompons, Dahlias, Celosia, Adiantum, Plumosus,  
Sprengeri. Lily of the Valley our specialty. Flat Ferns.  
Strawflowers wired or plain. Statice and Gypsophilas

Let us book your standing orders now. We are sure we can satisfy.

## CHAS. N. COTTER COMPANY, Inc.

WHOLESALE DEALERS

Floricultural and Agricultural Products and Supplies

JAMESTOWN, NEW YORK.

junction with the show of the field crop production organization. A fine show and a good program are expected.

Mrs. R. A. Latham died October 18, after a long illness. Funeral services were held October 20 at Lakewood chapel, Minneapolis. A large number of florists attended.

P. Clausen, the veteran florist of Albert Lea, has gone to California to make his home. His son, G. A. Clausen, will continue to manage the business of the Lake Shore Greenhouses. L. C.

#### PHILADELPHIA.

##### Wanted—Frost!

The week opened well. The market was active, with heavy shipping orders, many of them for large weddings. The supply of flowers increased steadily. By the middle of the week it became evident that there were too many and the market broke. There was a slight rally Friday, October 21, but at the close of business Saturday, October 22, prices were low. The dahlias recovered from the frosts of ten days ago, when the leaves were nipped. They are good and quite plentiful. The buyers are tiring of them, because they can obtain variety and good value with the mid-season chrysanthemums, now at their height. The wholesalers want dahlias to make up their assortment, but they are hard to sell. The mid-season chrysanthemums are excellent and for that reason they sell well. Richmond is a great yellow. Oconto leads in white. Pompons are in crop and will remain so for a month. Those grown under glass are best. Of the other flowers, all are in fair crop and generally of good quality. It is often difficult to market them. This makes prices irregular.

##### Pennocks Awarded Cup.

The sports committee of the Philadelphia Florists' Club, composed of George Aeugle, Walter Davis, Harry C. Eisele and Fred J. Michell, Jr., have awarded the silver cup presented by the club's president, Alfred M. Campbell, emblematic to the team representing the S. S. Pennock Co. There was no regular schedule. Six teams played fifteen games in all alfresco. The teams represented the Bickmore Greenhouses, the Robert Craig Co., the Independent Wholesalers, the Leo Niessen Co., the M. Rice Co. and the S. S. Pennock Co. The committee decided that the Pennock team, which was unbeaten, having won four games and lost none, was the victor. The Pennock team was composed of Copestake and Swan, as the battery; Cox, Kilgallen and Kennedy on the bases; Doughton, short stop; Gaul, Culbertson and Jamison in the field; Deegan and Silverman utility men. The cup becomes the property of the team winning it three times.

##### The Show at the Academy.

The regular monthly meeting of the Pennsylvania Horticultural Society was held in its rooms in the Finance building, October 18. In the absence of President Boyd, Vice-President Stout was in the chair. The plans for the fall show, to be held in the Academy of Music November 7 to 9, were discussed. While the parquet in the academy will be floored over and all space that the fire underwriters will permit is to be utilized, there will not be as much room

## ROSES

are a very important item with us. This is not only the case now, but it will be more so later in the season. Our supply of Roses is made up by some of the very best growers in this section. Look over our list and you will find a Rose for every purpose.

**BEAUTY  
PREMIER  
MARYLAND  
OPHELIA  
AARON WARD  
McDONALD**

**RUSSELL  
COLUMBIA  
CRUSADER  
BUTTERFLY  
MAYBELLE  
CECILE BRUNNER**

### DOUBLE WHITE KILLARNEY

If you depend on us for your requirements in Roses, you will be drawing from the best and largest supply in this market.

## CHRYSANTHEMUMS

More of them now and better varieties, including:

**Betsy Ross, Richmond, Rose Perfection, Chrysolora**  
and a great many others.

### CHRYSANTHEMUM POMPONS

IN ALL COLORS.

BUSINESS HOURS, 7 A. M. to 5 P. M.

## THE LEO NIESSEN CO.

Wholesale Florists

Branches:  
BALTIMORE  
WASHINGTON

1201-3-5 Race St.  
**PHILADELPHIA**

# Chrysanthemums

In All Varieties

ALSO

All Seasonable Flowers

All kinds of

Ribbons, Metallics and Chiffons

## Philadelphia Cut Flower Company

PHONES:  
Bell, Spruce 803-804  
Keystone, Race 1112-1118

Wholesale Florists  
1517 Sansom St., Philadelphia, Pa.

GEORGE AEUGLE  
Proprietor

as in the old Horticultural hall that was formerly next door. The gardeners who were present said that there would be some fine stock, notably chrysanthemums, ready when the exhibition opens.

Three charitable organizations have arranged to send out 10,000 admission tickets at \$1 each. This will be done on a fifty-fifty basis and is considered an excellent advertisement.

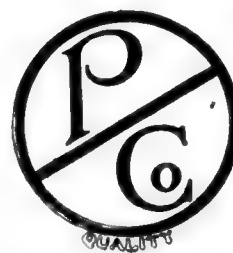




# ROSES

The cream of the market:

American Beauty.....	per doz., \$ 5.00 to \$ 9.00
Mrs. Chas. Russell.....	per 100, 8.00 to 30.00
American Legion.....	per 100, 10.00 to 30.00
Premier.....	per 100, 6.00 to 25.00
Pilgrim.....	per 100, 6.00 to 20.00
Butterfly.....	per 100, 6.00 to 15.00



And all the other good commercial sorts.

**CHRYSANTHEMUMS**—The better sorts in the large flowering; splendid quality; autumn tints from light to dark; also shining whites, pinks, yellows, etc., per doz., \$2.00, \$3.00, \$4.00, \$5.00, \$6.00.

**POMPONS**—\$3.00, \$4.00, \$5.00 per dozen bunches.

**Sweet Peas, Cattleyas, Valley, Gardenias,**

And all other seasonable stock in good supply.

Everything in Cut Flowers, Plants, Greens, Ribbons and Supplies.

Business hours: 7 a. m. to 5 p. m.

**S. S. PENNOCK COMPANY**  
THE WHOLESALE FLORISTS OF PHILADELPHIA

NEW YORK PHILADELPHIA BALTIMORE WASHINGTON  
117 W. 28th Street 1608-1620 Ludlow Street Franklin and St. Paul Sts. 1216 H St., N. W.

## Our Catalogue Now Ready

A CARD WILL BRING ONE

Thirty-six pages of "Neidinger Quality Florists' Supplies," at "Neidinger Prices," backed by Neidinger Service.

**Christmas Goods**  
**Wreaths and Baskets**

**Jos. G. Neidinger Co.**  
1309-11 No. Second St. PHILADELPHIA, PA.  
THE HOUSE OF MERIT

**CHRYSANTHEMUMS, CARNATIONS,**  
**Greens in Variety**  
and all Seasonable Cut Flowers

**WM. J. BAKER**

Wholesale Florist

12 South Mole Street, Philadelphia, Pa.

Secretary Rust believes that all indications point to a successful show.

Barren Hill.

Luck was on my side. Inquiry of the trolley conductor was answered by a passenger who was bound for exactly the same spot. You just took another trolley at the terminal, made a fresh start, as it were, rode a mile and then you were there.

We fell into conversation. He was a genial chap, an employee of the Disston saw works who lived at Tacony. He had taken up dahlias five years ago. He said he was considering resigning his position in the saw works and devoting his entire time to dahlias, which I politely but firmly declined to believe. But when we reached our destination, a hill sloping to the north away out in the White Marsh valley where a truck

## BERGER BROTHERS

### CHRYSANTHEMUMS

All the leading varieties extra well grown

"Opportunity and time wait for no man."

Here's yours, Mr. Rose Grower: We are very much in need of a good consignor. Yours for approval, Berger Bros.

**1609 Sansom Street**

**PHILADELPHIA**

Mention The Review when you write.

**CHRYSANTHEMUMS, POMPONS**  
**Choice Sunburst and Ward Roses**  
**Roses, Carnations,**  
**Violets, Valley**

**The Philadelphia Wholesale Florists' Exchange**

Our Motto "The Golden Rule" 1615 Ranstead Street, PHILADELPHIA

Chrysanthemums

Pompons

Roses

Carnations

**CHARLES E. MEEHAN**

4 South Mole Street

PHILADELPHIA, PA.

**ASPARAGUS**

Strings and Branches

**ADIANTUM**

and all other

**GREENS**

farm is situated close to the trolley line, I found in the farm, hidden from the road by a barn, a little gem of a dahlia farm. It is the pet of Dr. J. E. Burnett Buckenham, librarian of the Masonic Temple and dahlia enthusiast of renown. The dahlias were in full bloom, a beautiful sight.

While their proud owner escorted a lady up and down the rows, my friend from Tacony displayed the novelties, in-

termingling his talk about them with remarks about those better known commercially. Here is Attraction, a great pink. There is Dorothy Peacock, a money-maker; Kalif, fine in its color. He loved big dahlias, did this coming man. There is Millionaire, and so on. Then James G. Scott arrived quite out of breath and Dr. Hertman Burgin, who has been in charge of the dahlias during Mr. Buckenham's absence abroad, and

# THE PHILADELPHIA GROWERS' CUT FLOWER MARKET

Orders from out-of-town customers will be filled with the freshest stock, carefully packed. The favor of a trial order is requested.

## ROSES in All Varieties

### CARNATIONS - CHRYSANTHEMUMS - VALLEY FINEST EASTER LILIES - GREENS, Etc.

Growers who desire to market their flowers in their own commission house are invited to call.

**No. 7 South Mole Street, PHILADELPHIA**

**Both Phones** { Bell, Spruce 5298  
Keystone, Race 7182

**WILLIAM C. LYNCH, Manager.**

some more. Soon this little dahlia farm became an animated scene and all too soon the sun, dipping in the west, proclaimed that it was time to go.

#### Various Notes.

Charles H. Grakelow spoke of the pleasure of meeting the brightest minds in the business at Toronto, adding that it was easier to see from the hilltop than in the valley.

William F. Gude, of Washington, D. C., spent October 22 in this city.

George Wiegand and Mrs. Wiegand, of Indianapolis, were here October 19. Bernard Eschner showed the visitors sixty-five miles of our best, winding up with a wedding at our finest church, which awakened happy memories.

Edward Reid is back from the south, where he met many old friends and made some new ones. Mr. Reid is looking well. He was busily engaged in packing some superb Columbia roses.

The Robert Craig Co. has completed two Lord & Burnham greenhouses, each 28x150 feet. These houses were commenced September 26 and completed in four weeks. One house was filled with plants in two weeks. Robert A. Craig claims that this is a national speed record.

James W. Heacock called a meeting of rose growers at the Adelphia hotel, at noon Tuesday, October 25, to organize a branch of the New York rose growers' cooperative association. The meeting was addressed by L. B. Coddington, of Murray Hill, N. J.; Lincoln Pierson, Madison, N. J., and Joseph Ruzicka, of Madison, N. J.

Julius Zussy has completed one house, 35x300, at Lonsdale. He is also building a smaller house.

William C. Lynch says that two new rose growers have commenced shipping to the Philadelphia Growers' Cut Flower Market.

Hamilton & Kleffer have earned a reputation for good snapdragons at Eureka, Pa.

Miss Lamborn has opened the Bloom Flower Show, on Fifteenth street below Chestnut street.

William J. Baker is receiving beauti-

## EDWARD REID

### Finest Chrysanthemums and Roses

that are grown

**ALL THE LEADING VARIETIES**

When They're Reid's They're Right

**1619-21 Ranstead St., PHILADELPHIA, PA.**

## RALPH SNYDER

**RHINEBECK, N. Y.**

Grower of

"Marie Louise" Double

### VIOLETS

**Best Stock Prompt Service**

**SEND YOUR ORDER**

ful Oconto and Richmond chrysanthemums.

Edward J. Callahan has assumed command at 410 West Girard avenue, formerly Hickman's.

Albert W. Woltemate has completed his new greenhouse. It is planted with callas, lilies, stevia and forget-me-nots.

Roxborough has organized a horticultural society. A successful dahlia show was held last month.

The Strafford Flower Farm has a beautifully grown lot of Bonnaffon chrysanthemums just coming into bloom.

Lancaster will have a three days' fall show, November 10 to 12.

Alfred M. Campbell is erecting a Lord & Burnham greenhouse, 25x140, at the

## Give Them Away

**WITH FLOWERS**



Two-tone colored holder and liner.

**\$3.25 per doz.**

F. O. B. Chicago.

**Special prices in quantity with your ad**

Our terms:

Cash with order.

### Chicago Papier-Mache Co.

**2834 Lincoln Ave. Chicago**

Strafford Flower Farm. It will be filled with lilies. This is in addition to the 250-foot house just completed.

D. T. Connor has returned from a trip to Lancaster.

J. M. Deutscher, George Cook and David Clarey are happy over the fine stock coming into the Philadelphia Wholesale Florists' Exchange. Richmond chrysanthemums, valley and

# THE FLORISTS' SUPPLY HOUSE OF AMERICA

## JUST ARRIVED

# MOSS WREATHS

FRENCH AND JAPANESE—GERMAN COMING.

## SPECIAL OFFER—IMPERIAL CHINAWARE

Our \$25.00 assortment for.....**\$19.00**

Our \$50.00 assortment for.....**\$37.00**

Our \$110.00 assortment for.....**\$75.00**

See page 10 of our catalogue.

## BASKETS IN ALL STYLES AND SIZES

Have you seen the **Charles Henry Fox Pillow Baskets**, shown up at the F. T. D. convention? We are the sole makers of this basket, and the prices are **\$1.50, \$2.50 and \$4.00**, respectively, each.

## FRESH STATICE

## IMMORTELLS

## POPPY HEARTS

## THISTLES

## PAPER FORMS

## Poppies

For ARMISTICE DAY

144 PIECES

**\$3.50 and \$4.50**

## METAL WREATHS

Have you received our new catalogue? If not, please send for it.  
It is yours for the asking, entirely free of charge.

# H. Bayersdorfer & Co.

1129-1133 Arch Street

PHILADELPHIA, PA.

Branch Factory, 709 First Ave., New York City, Telephone Vanderbilt 4976

Premier roses were especially well grown.

The Germantown Horticultural Society has awarded a silver cup, the second, to Dr. J. E. Burnett Buckenham for his exhibit of fine dahlias.

Paul Berkowitz returned to the city October 18 from an extended trip through the centers of the middle west.

Mrs. John H. Claus celebrated her thirty-third business anniversary October 22. Mrs. Claus presented her callers with pretty fern souvenirs, with that gracious smile that wins and holds her friends. Henry Claus was there with a hearty greeting. The shop looked well; it always does.

Harry Bayersdorfer has an importation that is making a stir among the bon-ton stores. It is a crystal glass Beauty vase, unobtainable for some

time, now greatly prized for displaying flowers.

Samuel S. Pennock sailed from Southampton, homeward bound, October 25.  
Phil.

## Want and For Sale Department

**Advertisements under this head 18 cents per line, cash with order from all who do not do other advertising. In sending remittance count six words to the line.**

**Display advertisements in this department \$2.00 net, for one inch space.**

**When answers are to be sent in our care, add 10 cents for forwarding.**

**Plant advertisements not admitted under this head.**

**HELP WANTED**—Rose grower for 25,000 square feet of roses. Henley Bros., Terre Haute, Ind.

**SITUATION WANTED**—Experienced young man desires permanent position, retail greenhouses. C. Gunckel, Morton Grove, Ill.

**SITUATION WANTED**—Experienced, elderly grower; no night firing or designing. Wm. Kirkham, 17 High St., Minneapolis, Minn.

**SITUATION WANTED**—Man, single, experienced on roses, orchids, mums, etc.; forcing vegetables; good at potting and can handle the hose. Address No. 469, care Florists' Review, Chicago.

**SITUATION WANTED**—In retail store as designer and store man; experienced; single; age, 29; middle or southwest preferred; for references and particulars write or wire Box 393, Des Moines, Ia.

**HELP WANTED**—A young man with some experience as a florist and landscaper. Johnson & Chronis, 4701 Lake Park Ave., Chicago, Ill.

**HELP WANTED**—Lettuce grower; must be rapid transplanter and setter; give references and wages desired in first letter. M. E. Sourdry, Girard, Kan.

**HELP WANTED**—A reliable man, middle aged preferred, experience not needed, but a worker and dependable on a small place of two greenhouses in Illinois; a turn firing expected of him; a good home for the right man; state all particulars and wages in first letter. Address No. 472, care Florists' Review, Chicago.

[TURN THE PAGE.]



**WANTED**—To buy on terms small range for occupancy next spring; north central states. C. T. Hilmers, Agricultural College, Fort Collins, Colo.

**WANTED**—To rent, small greenhouse suitable for pot plants, by an experienced, elderly grower. Wm. Kirkham, 17 High St., Minneapolis, Minn.

**WANTED**—To buy greenhouses to dismantle; please state particulars and price in first letter. I. Suesserman, 104 Ridgewood Ave., Newark, N. J.

**WANTED**—To buy old greenhouses to be torn down. Address M. Weingarten, 286 Fifth Ave., New York.

**WANTED**—To lease or buy small greenhouse near Chicago. Address No. 468, care Florists' Review, Chicago.

**FOR RENT**—8,500 ft. greenhouses; good location, 15 mi. from Chicago. Address No. 441, care Florists' Review, Chicago.

**FOR SALE**—One hasting soil grinder, \$150.00. Holton & Hunkel Co., Milwaukee, Wis.

**FOR SALE**—Cheap, a No. 4 Kroeschell boiler in excellent condition. Wendellin Preisach, Corfu, N. Y.

**FOR SALE**—Lease on 2 greenhouses and store; all the stock and fixtures; going out of business. H. Carlson, 1725 N. Campbell Ave., Chicago, Ill.

**FOR SALE**—Large flower store, doing a large business; good suburb near Chicago; price reasonable. Address No. 418, care Florists' Review, Chicago.

**FOR SALE**—Small greenhouses with 10-room house in best condition; good location in lively town. Menasha Greenhouse, 625 3rd St., Menasha, Wis.

**FOR SALE**—50 boxes, 10x12 double thick glass, 50 ft. per box; also quantity of 4-inch pipe. Address John Turner, 10733 S. Wood St., Chicago, or Phone Beverly 748.

**FOR SALE**—Three houses; all down, ready to move; two 100x29 and one 100x26; also boiler and heating pipe. Walter J. Pasvogel, 219 Center St., Park Ridge, Ill.

**FOR SALE**—Concrete bench legs 16 ins. high; shipment to be made from our Joliet plant, Joliet, Ill.; write for particulars and prices. Davis-Joliet Co., Davenport, Ia.

**FOR SALE**—Flower store in good residence part of Chicago; excellent business; rent reasonable; price right; good reason for selling. Avondale Flower Shop, 3182 Milwaukee Ave., Chicago.

**FOR SALE**—One No. 11 Kroeschell hot water boiler, in need of slight repairs; rated to heat 22,500 ft. glass; a bargain for quick sale at \$200 F. O. B. Valley View Gardens, Tiffin, Ohio.

**FOR SALE**—Myers power pump, 1 1/4 suction; one Yale boiler, round grate, 2 1/2-in. opening for coal or gas; 40 No. 2 Crown gas burners for any boiler, cheap. John E. Smith, Uniontown, Ohio.

**FOR SALE**—Quantity of greenhouse materials, such as good second-hand pipes, glass, sash-bars, apparatus, boilers, etc.; also complete greenhouses. I. Suesserman, 104 Ridgewood Ave., Newark, N. J.

**FOR SALE**—Hotbed sash, second-hand, 1 1/2-in. thick, 3-ft. 3/4-in. x 6; glazed with 5 rows 6-in. glass, all repainted and in excellent condition, ready for use, \$2.75 each; 2-in. thick, 3x6 at \$3.00 each. Metropolitan Material Co., 1299-1823 Flushing Ave., Brooklyn, N. Y.

**FOR SALE**—Brand new glass, B. double thick, 16x24, 16x18; unselected double thick, 16x20, 16x18, 14x20, 12x16, 10x12, at special low prices. Second hand pipe, 1-inch to 6-inch, threaded and coupled, price upon application. **BOILERS**—We have several sectional and round boilers at specially reduced prices. Used bars, 2c per foot. New Pipe Tools—Malleable Hinged Vises; No. 1, capacity, 2 1/2-in., \$3.25; No. 2, capacity 3 1/2-in., \$4.88. Stocks and Dies, Armstrong pattern; No. 2R, threads 1/4 to 1-in., \$7.20; No. 3R, threads 1/4 to 2-in., \$10.80. Toledo Stocks and Dies; No. 1, threads 1 to 2-in., \$14.40. Pipe Wrenches; 18-in., grips 2-in., \$2.10; 24-in., grips 2 1/2-in., \$3. Pipe Cutters, Saunders' Patterns; No. 1, cuts 1/2 to 1-in., \$1.80; No. 2, cuts 1 to 2-in., \$2.70. Metropolitan Material Co., 1299-1823 Flushing Ave., Brooklyn, N. Y.

#### SITUATION WANTED

By a grower of general stock; life experience with leading florists in this country and capable of running a section or taking full charge of a medium-sized place in cut flowers or potted plants; only steady position wanted, with fair wages; am engaged with a firm in Ohio at present but want to change; please state full particulars in first letter.

Address No. 459, care Florists' Review, 508 S. Dearborn St., Chicago.

#### SITUATION WANTED

If you want a good grower of roses, carnations, Easter lilies, sweet peas, pot plants, Dutch bulbs and bedding plants of 17 years' experience, both north and south, then answer this ad at once; am a married man, now employed, and will ask that you name highest wages paid to a No. 1 man; am a good designer, can handle help to best advantage, and want control of help and houses; best credentials. Address No. 466, care Florists' Review, Chicago.

## HELP WANTED

Designer and artist; age 30 to 40; one who has had at least ten years' experience; must be careful on details and be a man of ability. Give full information.

Address No. 471, care Florists' Review, 508 S. Dearborn St., Chicago.

#### SITUATION WANTED

By a young man 22 years of age; had six years of store work; make a good appearance; will go anywhere; state salary. Address No. 465, care Florists' Review, 508 S. Dearborn St., Chicago.

#### SITUATION WANTED

By grower of roses, carnations, mums, sweet peas, potted and bedding plants; landscape and carpet bedding, with lifetime European and American experience; college education; age 45; married; 15 years in the southern states; willing to go anywhere in U. S.; please give full particulars in first letter. Address No. 427, care Florists' Review, 508 S. Dearborn St., Chicago.

#### SITUATION WANTED

By general pot plant grower, with lifetime experience in Europe and this country; capable of taking charge; single; age 29; steady and reliable worker; open for engagement at once; willing to go anywhere; kindly state full particulars in first letter. Address No. 463, care Florists' Review, 508 S. Dearborn St., Chicago.

#### HELP WANTED

Man to take charge of our retail department who can grow good mums, carnations, peas, etc., and do funeral and wedding work; permanent position on modern place with plenty of help; give address of last two places you worked and how long at each place. BURDELL FLORAL CO., Bowling Green, Ky.

#### HELP WANTED

Planting foreman for landscape work; we have several steady positions open for men of good address with experience and qualifications; give references, experience and salary expected in first letter; come south and spend the winter.

FRASER NURSERY COMPANY, P. O. Box 169, Birmingham, Ala.

#### HELP WANTED

First-class store man, designer and window decorator; only steady and reliable man wanted; permanent position at good salary; send references or apply in person. Also an experienced saleslady.

CENTRAL FLORAL CO., 132 N. State St., Chicago, Ill.

#### HELP WANTED

First-class designer and decorator; all replies confidential.

HOYT BROS. CO. Leading Florists Spokane, Wash.

#### HELP WANTED

Manager to take place of present manager; an extraordinary opportunity for a man of ability and capital to take complete charge; health of present manager makes this change necessary; personal investigation by visit desired; present owners do not care to sell interests.

NATIONAL SHOW GARDENS, Spencer, Ind.

#### HELP WANTED

Grower, not later than December 1, to take complete charge of 5,000 feet of glass to grow miscellaneous stock but mostly pot plants and bulb stock for retail store; permanent position; salary and commission to right party; state experience, references, etc., in first letter.

SMITH'S FLOWER SHOP, Hutchinson, Kan.

#### HELP WANTED

Young, single man for general greenhouse work; one who has had one or two years' experience and who has worked in the south; apply in writing.

GEORGE, INC., 319 Granby St., Norfolk, Va.

#### HELP WANTED

Young man or lady; must be good sales person, to work as first assistant in up-to-date store; steady position to good, wide-awake party.

VICTOR I. RIDENOUR, Ridge Ave. and Dauphin St., Phila., Pa.

#### HELP WANTED

An experienced rose grower to take care of section; apply in person if possible.

JOHN R. ANDRE, Doylestown, Pa.

#### HELP WANTED

At once; a good all-around working foreman.

M. McNULTY Winston-Salem, N. C.

#### HELP WANTED

Salesman for a profitable side line; if you are a salesman calling on the grower, it will be to your advantage to write me.

WM. F. BUSCHARDT, 6. E. Woodland Ave., Arlington, Md.

#### HELP WANTED

A good designer and salesman. MANGEL, FLORIST 17 E. Monroe St., Chicago, Ill.

**HELP WANTED**

Representative Wanted.—Well established Holland bulb firm requires the service of a competent agent for the sale of their product on a commission basis among florists and seedsmen; state experience, your territory and agencies you represent; references exchanged.

Address No. 403,  
Care Florists' Review,  
508 S. Dearborn St., Chicago, Ill.

**HELP WANTED**

Grower on cyclamen; man able to produce A-1 quality stock for the wholesale trade.

Address No. 473, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

**HELP WANTED**

Experienced designer and decorator capable of waiting on retail trade; only steady and sober man; good references desired; permanent position; good future; apply in writing.

J. J. FALLON COMPANY,  
725 Main St., Lynchburg, Va.

**HELP WANTED**

Man to sell greenhouse supplies, such as glazing cement, hose, fertilizers, insecticides, etc., by old established house; very liberal commission.

Address No. 436, care Florists' Review, 508 S. Dearborn St., Chicago.

**HELP WANTED**

Rose grower wanted; good wages and free rental of flat near greenhouse plant.

Address No. 449, care Florists' Review, 508 S. Dearborn St., Chicago.

**HELP WANTED**

Experienced landscape planter.

Apply

PFUND NURSERY CO.,  
Elmhurst, Ill.

**HELP WANTED**

Experienced store man; designer with artistic ability; give in detail part of experience, age and salary expected.

NEW YORK FLORAL COMPANY  
405 Spruce St., Scranton, Penn.

**WANTED**

To buy retail greenhouse business; \$10,000 to \$15,000 proposition; must have residence, plenty of ground, a good stock and be in good repair; give full particulars in first letter, with complete description.

Address No. 474, care Florists' Review, 508 S. Dearborn St., Chicago, Ill.

**FOR SALE**

Modern flower store in Rogers Park, Chicago; doing good business; \$3,500.00 will buy this, full equipment.

Address No. 470, care Florists' Review, Chicago.

**FOR SALE**

An opportunity to buy a completely equipped greenhouse establishment in good condition and in full running order; size, 21,000 sq. ft., covered by glass; stocked with roses in excellent condition; place has 4 acres rich black soil and is located 11 miles from Chicago; has railroad switch direct to boiler shed; dwelling on premises; everything ready to step in and do business. Call on or address

OTTO H. AMLING,

MAYWOOD, ILL.

**FOR SALE**

Washington, D. C.; 11 acres, 2 houses, barn, garage, powerhouse and 10 large greenhouses; price, \$90,000.00. Only \$30,000.00 cash, balance on first mortgage, interest 6% per annum; residential property adjoining, \$13,000.00 per acre; must sell before December. Address—

S. P. MARTIN,  
7001 Georgia Ave., Washington, D. C.

**FOR SALE**

Profitable greenhouse business; 3700 ft. of glass; everything up-to-date and in best condition; stocked to capacity; two acres land, orchard; city limits; no better place in U. S. for business location.

ZUMBROTA GREENHOUSES,  
Zumbrota, Minn.

**FOR SALE**

Good second-hand pipe, all sizes, for water and steam purposes; also pipe for culverts, grape arbors, fence and corner posts; cheaper than wood and lasts longer; send us your inquiries and let us quote our prices.

MAX ZEIGLER & BROS.,  
Muncie, Ind.

**FOR SALE**

Storage refrigerator 8 feet wide, 6 feet deep, 10 feet high; entrance in front with two small plate mirror doors; \$125.00, F. O. B. Chicago.

W. H. KIDWELL & SON,  
923-29 East 43rd St., Chicago.

**FOR SALE**

Kroeschell boiler No. 7; new flues 4 years ago; extra heavy; will be sold cheap for cash; write for particulars.

THE H. M. TOTMAN CO., INC.,  
Randolph, Vermont.

**FOR SALE**

Two Honeywell generators for hot water heating, a large size, No. 2, and a smaller size, No. 1; priced right.

GLENN E. MOORE,  
Rushville, Ind.

**FOR SALE**

1 Hippard Steam Trap, will handle 35,000 ft. glass, A-1 condition, \$75.00; 1 4-in. reducing valve, good as new, \$20.00; 8000 2 1/4-in. flower pots, \$6.50 a 1000; a few hundred mixed pots, 3-in., 3 1/2-in., 4-in., 5-in. and 6-in., half price; 75 sets of iron clamps for 1 1/4-in. pipe, 8c a set; 20 boxes mixed glass, 16x24, 16x20, 14x20, 12x14, 10x12, dbl. strength, \$4.50 per box; take all \$4.00 per box; 6 boxes, 14x20, single, \$3.50 per box; 1 dbl. acting Snow water pump 4-in. water end \$30.00. Hanford City Sand & Gravel Co., Sistersville, W. Va.

**FOR SALE**

One No. 27 Spencer steam boiler; latest make magazine feed, no night fireman needed; requires firing but once in from 12 to 24 hours; burns buckwheat coal, coke or soft coal; will heat 25,000 feet of glass.

One American Radiator Co. Ideal hot water boiler; will heat 3500 feet of glass, price \$150.00; good bargains in other sizes; write us your wants.

ROGERS HEATING CO.,  
Ransomville, N. Y.

**FOR SALE**

Greenhouse and nursery business; includes 1/4 acre, 4-room house, garage and greenhouse plant; lease on 3 acres adjoining; only greenhouse in large territory; must sell because of ill health; cash \$2,500, balance terms; value \$5,800.

BOX 695,  
Kennewick, Wash.

**FOR SALE**

The best florists' proposition in the middle west; strictly up-to-date store and greenhouses located in a university town; big possibilities for a good florist; if interested write for terms, etc.

Address No. 467, care Florists' Review, 508 S. Dearborn St., Chicago.

**FOR SALE**

Two Castle automatic hot water circulators; call or write.

GEO. GUIRSCH  
301 Florence Ave., Evanston, Ill.

**FOR SALE**

Greenhouse property in central Indiana; 10000 ft. of glass, 3 1/2 acres of land, 2 dwellings; garden covered with Skinner irrigation; no better location in the middle west; must be sold at once; a live place in a live town.

Address No. 450, care Florists' Review, 508 S. Dearborn St., Chicago.

**FOR SALE**

Refrigerator, 4 feet wide, 30 inches deep, 6 feet 6 inches high; two display doors in front; new; \$150.00 F. O. B. Chicago.

BUCHBINDER BROS.,  
11 So. La Salle St. Chicago.



# PACIFIC COAST DEPARTMENT

**Portland, Ore.**—William M. Gregory, who is engaged in the practice of law, but who has a small country place, will grow bulbs and Christmas greens for the trade.

**Cromwell, Wash.**—O. A. Bloom is in the cut flower business and has been selling flowers in large quantities to Tacoma florists. Mr. Bloom's specialties are narcissi, gladioli and snapdragons.

**Santa Ana, Cal.**—The numerous offerings of flowers at the recent bankers' convention gave the editor of the Santa Ana Register an opportunity to describe the great flower-producing industries of Los Angeles and vicinity. The range of Amling Bros. is described at length, with a special mention of the new rose, Angelus, a great deal of the information being obtained from an interview, evidently, with Peter Hus, the company's sales manager.

## LOS ANGELES.

### The Market.

Business last week was of a most uncertain character, some days being good and others poor. Both wholesalers and retailers have the same story to tell. During the early part of last week the great heat was hard on shipping. Roses are the leaders, with mums a close second, though it is a little between seasons for the latter. The early stock is almost over and the late varieties are hardly ready, although quite soon there will be plenty of Appleton and other late varieties. Dahlias are just getting past their best and good gladioli are also scarce.

In small flowers there is a full supply and a number of strawflowers, statice and other "everlastings" are making their appearance.

### Various Notes.

Two of the prominent seed firms in the city have opened floral departments. They are the Germain Seed & Plant Co. and the Morris & Snow Seed Co. The Germain interests have opened this department at the retail store on Sixth and Main streets. It is interesting to recall that in this block R. W. Saake ran his store for many years with great success and that there has not been a flower store on the block since Mr. Saake removed to Broadway a number of years ago. This is one of the busiest blocks in the city and the Germain interests have a wonderful retail business there in their specialties; so there is every reason to think that success will follow. Morris & Snow did not open in the retail store, but out at their nursery on Figueroa street. Albert Morris is in charge here and it was owing to the constant inquiries for cut flowers that the new department was added. With his usual hustle, he will, doubtless, make as great a success in the floral end as he already has in the nursery.

Mums and roses are the big items going out from the store of W. Armacost & Co. Roses are of especially good shipping qualities now. Salt Lake City

and Ogden, Utah, florists will be interested to know that largely owing to the continued efforts of Mr. Williamson, of this firm, the express company now carries flowers on the Salt Lake Overland train that leaves Los Angeles at 10:50 a. m. daily, thus insuring arrival of flowers in good condition about noon the next day. This brings Los Angeles almost a day nearer to Salt Lake City than San Francisco and removes a long-standing injustice to Los Angeles shippers.

A peculiar robbery occurred at a store next door to the place of George Hall & Co. last week. The robbers first broke into the Hall store, but there was no cash left there and they broke through a partition into the adjoining store, which they looted for about \$500 of more or less portable goods. Although some large vases of mums and other flowers were moved about, George Hall says that not a thing was damaged.

S. Murata & Co. say that their growers are particularly long on fine roses

now and these are of excellent shipping quality.

The Schaeffer Floral Co. is well satisfied with the way business opened up at the new store. Some of the nearby hotels are proving to be good customers, showing that there was room for a flower store in this rapidly advancing section of the city.

W. Kent, who made a short stay in Arizona, has taken charge of the market of the American Florists' Exchange, on Winston street. A large icebox has been purchased and will be installed at once.

Don Stathatos, proprietor of the Broadway Florists, had an exciting time at his home the other night when an armed burglar broke in and presented a gun. Mr. Stathatos immediately grappled with the burglar and succeeded in holding him down until the arrival of Mr. Stathatos' brother, who called the police. They secured the prisoner. Robbery was evidently the aim of the miscreant, who asked first for liquor or

## CALIFORNIA Flowers and Greens

OF ALL KINDS AT  
LOWEST MARKET PRICES  
PACKED RIGHT

## L. A. FLORAL COMPANY

*The House of Quality and Service*

236 EAST FOURTH ST.,

LOS ANGELES, CALIF.

*Write for Special Prices*

## THEY SHIP WELL

*We mean the*

## MUMS

*and*

## NEW CROP CARNATIONS

Our stock is the finest coming to this market and our growers were never in better shape than this season.

Our packing methods insure good results and our prices are right on all classes of stock.

## S. MURATA & CO.

380-386 S. Los Angeles St., LOS ANGELES, CAL.

*Oldest and Most Experienced Shippers in California*

## WE NEVER MISS



# You'll Have To Hurry!

When you read this ad there will be only a few days left in October. Prices on our Cyclamens will advance in November. They are worth more than we are charging right now. We can prove that by hundreds of customers who were kind enough to say that they never bought finer stock.

Here are the prices for the order reaching us by Nov. 5th:

3-inch, for growing on.....	\$ 15.00 per 100
4-inch, for growing on.....	30.00 per 100
4-inch, in flower.....	35.00 per 100
5-inch, either in bud or flower.....	50.00 per 100
6-inch, either in bud or flower.....	100.00 per 100

We have bigger sizes if you want them. You can have any assortment of colors that you wish. 100% Salmon if desired. Here is a list of the varieties:

**Wonder of Wandsbek**, salmon.

**Delicate Improved Rose von Zehlendorf**, salmon.

**Improved Perle von Zehlendorf**, salmon.

**Rose of Marienthal**, pink.

**Pink Pearl**, pink.

**Christmas Cheer**, red.

**Glowing Dark Red**.

**Bright Cherry Red**.

**White Swan**, white.

**Salmon King**.

Our store is chock full of Baskets, Moss and Florists' Supplies.

Roses are coming in in quantity and you simply can't beat the Quality.

Send the orders and inquiries in to - - - -

***The Biggest, Best and Busiest Store in the West***

***Walter Armacost & Co.***  
WHOLESALE FLORISTS AND FLORISTS SUPPLIES

**321 East 4th Street,**

**LOS ANGELES, CALIF.**

**WE CLOSE SUNDAYS**

# AMLING'S

FOR

## THE FINEST MUMS ON THIS MARKET

and all other stock of first-class shipping quality. Our entire staff is at your service at all times. **Valley** and all other stock in season at the lowest market prices consistent with AMLING quality.

Store open from 7 a. m. to 5 p. m. daily

Store closed Sundays

**E. C. AMLING CO., 447 Wall Street, LOS ANGELES**

## CALIFORNIA FLORAL CO.

MUMS AND ALL SEASONABLE CUT FLOWERS

217 Winston Street

THE BEST IN THE WEST

LOS ANGELES, CAL.

narcotics and, when neither was forthcoming, tried to shoot Mr. Stathatos. Several thousand dollars' worth of jewelry was in the house at the time, as well as considerable currency.

H. R. R.

SAN FRANCISCO, CAL.

### The Market.

So great is the demand for chrysanthemums of the best grade that the price has gone up to last year's level. Large crops of good mums are coming in, but on the best grades the market is cleaned up every day. Chrysanthemums are now at the height of their season and practically all the best known varieties are in the market. The weather has been hot during the last few days, but it has not affected flowers to any appreciable extent. Plenty of outside stock is coming to market, cosmos, zinnias and other garden flowers being plentiful. Violets are better every day and so are roses. The big demand, however, is for chrysanthemums, especially of the best grades.

### Various Notes.

Preparations are progressing well for the fall flower show to be given under the auspices of the Pacific Coast Horticultural Society with the aid of the Retail Florists' Association, at the Exposition auditorium. Practically all florists in town will be exhibitors. Golden Gate park, noted for its conservatories and open-air gardens, is going to put on a big display. A number of the growers will also have displays, especially the big chrysanthemum growers. Everybody is working and it is expected that, with the opening of the show October 26, the vast space of the Exposition auditorium will be a mass of flowers. A preliminary prize list was issued some time ago. There are numerous prizes for chrysanthemums open to all and for non-commercial growers only; roses, carnations, lily of the valley, herbaceous perennials, annuals, antirrhinums and begonias. The longest prize list is for dahlias.

Last week was Furniture Fashion

## 5000 Cyclamen, Fischer's strain

at reduced prices to move stock quickly. Fine bushy plants, full of buds.

20 Rose von Zehlendorf, salmon red      20 Christmas Red  
20 Perle von Zehlendorf, salmon pink      10 Pure White  
20 Cherry Red      10 White with Eye

100 in all. From 3-inch pots, \$12.50 per 100; 4-inch pots, \$20.00 per 100. If no white are wanted, add 10% to above prices. No charge for packing.

Extra select from 6-inch pots, \$60.00 per 100. These prices are without pots; if pots are wanted, add 10% to above prices for pots and packing.

Some will come into bloom for Thanksgiving and all for Christmas.

Cash with order, please.

**Fred Grohe Co., R.F.D. 4, Box 367, Santa Rosa, Cal.**

Mention The Review when you write.

## PALMS

### Phoenix Canariensis

#### Pot-Grown

24 inches high  
\$9.00 per doz.

**E. H. RUST**  
1625 Bank St., So. Pasadena, Cal.

Mention The Review when you write.

## Dahlias - Gladioli - Cannas

### SELECTED DAHLIA SEED

#### ARCHER'S GARDENS

Los Angeles County      400 No. Marengo Avenue  
ALHAMBRA, CAL.

Mention The Review when you write.

## Plumosus, Maidenhair

and all classes of Greens always on hand at right prices  
Write for special prices on  
Christmas Greens and Decorative Material  
We are headquarters  
**Los Angeles Evergreen Co.**  
456 Wall Street, LOS ANGELES, CAL.

## SWEET PEA SEED

NEW 1921 CROP

Winter-flowering Spencer Varieties

Buy your Sweet Peas from California, where they grow, and get fresh seed at reasonable prices. We list only the best commercial varieties for commercial growers.

	Oz	¼ lb.	Lb.
Early Aviator, dazzling crimson scarlet	\$.90	\$3.00	\$10.00
Early Aurora, artistically flaked, white and orange-scarlet	.75	2.50	7.50
Early Heatherbell, best pink lavender	.60	2.00	6.50
Early Illumination, very large, glowing salmon-cerise and orange	.90	3.00	10.00
Early Lavender King, rich, true lavender	.60	2.00	6.50
Early Melody, very fine true pink	.60	2.00	6.50
Early Miss Louise Gude, bright rose-pink	.75	2.50	7.50
Early Orange Beauty, beautiful orange, withstands sun	.75	2.50	7.50
Early Morning Star, fine orange scarlet	.60	2.00	6.50
Early Snowflake, best pure white	.60	2.00	6.50
Early The Beauty, dark fiery rose, very fine	.75	2.50	7.50
Early Yarrowa, rose-pink with light wings	.60	2.00	6.50

We supply other varieties if asked for. Seed ready now. Terms 5% discount for cash with order.

**ADRIAN J. SCHOORL**  
255 California St., San Francisco, Cal.

Always mention the Florists' Review when writing advertisers.

# Chrysanthemums and Pompons

ARE NOW AT THEIR BEST

We have them in all colors and varieties.  
We take pride in ourselves on our packing.

TRY SAMPLE SHIPMENT.

**Violets Ready**

**J. A. AXELL**

WHOLESALE COMMISSION FLORIST

463 Bush Street,

San Francisco, Cal.

WE CLOSE SUNDAYS

# MUMS IN QUANTITY

BEST STOCK AT RIGHT PRICES

We are better prepared this season than ever before for long distance shipping and a trial order will convince you that our stock and business methods are right.

Mail Address

Box 538, Station C  
Los Angeles

**Geo. J. Hall & Co.,**

WHOLESALE FLORISTS

423 East Fifth Street,

LOS ANGELES, CAL.

Wire

GEO. J. HALL & CO.,  
Los Angeles

week in California. Dealers in household furnishings united in a big advertising campaign, organized by the Retail Furniture Dealers' Association of California. The dealers were almost a unit in using flowers extensively to enhance the beauties of these displays. Brown & Kennedy were especially busy, doing decorative work and arranging vases and baskets, for the various large furniture dealers of the Mission district. "Back to the Home" is the slogan for the week and nearly every furniture man in town has used flowers in showing how the home can be made more than a mere place to hang one's hat.

C. Kooyman, speaking of the almost feverish demand for the best mums, said, "The quality stock goes so fast that it is a lesson to the nurserymen to grow only the best." Mr. Kooyman

## MEXICAN IVY IS READY

Our light packing will save you on express.

**HUMBOLDT EVERGREEN CO., Dyerville, California**

Mention The Review when you write.

Asparagus Plumosus and Sprengeri Sprays...\$1.35 per 100; 500 for \$6.25. F. O. B. Los Angeles  
Asparagus Plumosus Seedlings.....\$1.25 per 100, \$10.00 per 1000  
Asparagus Sprengeri Seedlings..... 1.00 per 100, 9.00 per 1000

By PARCEL POST PREPAID

**HARRY BAILEY, R. F. D. 6, Box 354, LOS ANGELES, CALIF.**

has just contributed an article to a local daily newspaper on California bulbs,

which has aroused much interesting comment. He predicts that California



# California Flowers Now Ready for Shipping

<b>Mums</b> , large, selected, our specialty.....	\$2.00 to \$3.50 per dozen
<b>Mums</b> , small and medium .....	50c to \$1.50 per dozen
<b>Pompons</b> , bunches, assorted colors .....	25c to 50c per bunch
<b>Violets</b> .....	\$1.00 per dozen bunches
<b>Helichrysum</b> , selected.....	\$1.50 per 100
<b>Statice</b> , blue, white, yellow.....	\$3.00 per dozen bunches
<b>Plumosus and Adiantum</b> .....	30c per bunch
<b>Mexican Ivy</b> .....	15c per bunch
<b>Other California Greens</b>	

Wholesale

**DARBEE'S**

Retail

1036 Hyde Street, San Francisco, California.

MEMBER FLORISTS' TELEGRAPH DELIVERY ASSOCIATION.

is destined to become the greatest bulb-growing section in the world. Mr. Kooyman is recognized as a bulb expert.

G. Joseph Arrellano notes, as a promising sign, that he has recently had a number of orders for cut flowers to be placed in the lobbies of motion picture and vaudeville theaters.

J. A. Axell spends his life in working against time, in these days of strenuous shipping. In addition to masses of mums, he is handling some fine lilies of the valley.

F. C. Jaeger, Jr., is gratified that his prophecy, made in an advertisement in the Florists' Review, has come true. "I predicted that our shipping business would double this year, and it has more than doubled," he stated. Six extra men were added to the staff of F. C. Jaeger & Son last week.

The San Francisco Coöperative Market has been sending sample bunches of its strawflowers to a number of eastern and middle west florists, together with some of its colored thistles. The ice house is completed and violets and mums are being successfully shipped.

Enomoto & Co. have yellow, white and pink Turner mums coming in, as well as other varieties.

Domoto Bros. are busy with their Turner mums and their nurseries are yielding plenty of white and yellow Bonnafons, as well as violets. Their Appleton mums, one of the latest varieties, will probably last till Christmas.

The Growers' Floral Co. is cleaned out every day on its Turner and Bonnafon mums and could dispose of many more despite its large crops. Many violets are coming in.

The members of Darbee's have been so busy that they were unable to join the party that left October 19 for Los Angeles, to attend the exhibit at Exposition park. To her regret, Mrs. Darbee could not spare time to exhibit at Exposition auditorium.

Mr. Clarke, of Clarke Bros., Portland, Ore., was in town en route for Los Angeles. He will be one of the judges at the exposition.

B. Joseph is in southern California. His store, on Grant avenue, has been decorated in oriental colors. The whole building of five stories, which has much exterior woodwork, is now brilliant in jade green and coral red.

Angelo Rossi, of Pelicano, Rossi & Co., has issued his cards and placards in the

## STANDARD AND NOVELTY ROSES

Field-grown, clean, heavy two-year, own-root stock.

Write for 1921-22 trade list.

**WESTERN ROSE CO., ALHAMBRA, CAL.**

Mention The Review when you write.

## ROSES — PORTLAND — ROSES

**HARDY PERENNIALS** Field-grown. The World's Best. The Best is the Cheapest. Ask for Price List.  
**Mountain View Floral Co., Portland, Oregon.**

Mention The Review when you write.

## CUT POINSETTIAS

WITH SPLENDID GREEN FOLIAGE

Ready to ship latter part of November

	Per 100
No. 1-3-ft. stems, select flowers.....	\$17.00
No. 2-2½-ft. to 3-ft. stems, large flowers.....	14.00
No. 3-1½-ft. to 2-ft. stems, medium flowers.....	11.00
No. 4-12-in. to 18-in. stems, decoration flowers.....	8.00

**PAUL ECKE**

Largest Grower of Cut Poinsettias and Poinsettia Stock Plants

1226 Hayworth Ave., Phone 579222, Los Angeles, Cal.

Wagner's Giant Winter and all other standard

**Rhubarb Seeds and Plants**  
 also **BLACKBERRY SEED**

**All varieties of Berries and Small Fruiting Plants**

including Currants, Gooseberries and Thornless Blackberries.

Send for trade list.

**WAGNER'S NURSERY**  
 Pasadena, Cal.

race for supervisor. Most of the florists have these in their windows, as Mr. Rossi is popular with the trade. It is believed that a florist on the board of supervisors would be a good thing for

## BULBS

Highest Quality — California Grown

Large-Flowering Gladioli

	Per 100	Per 1000
<b>AMERICA</b> , Pink, first size.....	\$3.00	\$27.50
<b>PANAMA</b> , Rose pink, first size.....	3.50	30.00
<b>SCHWABEN</b> , Yellow, first size.....	5.00	45.00
<b>NIAGARA</b> , Yellow, first size.....	5.00	45.00
<b>BARON HULOT</b> , Blue, first size.....	5.00	45.00
Other varieties, prices on request.		
<b>FREESIA, Purity</b> , ⅜ in. to ½ in.....	.75	5.00
½ in. to ¾ in.....	1.00	9.00
¾ in. to 1 in.....	1.50	13.00

Satisfaction guaranteed. Packing free.  
 F. O. B. San Francisco, California.

Terms—5% cash with order; 2% ten days; 30 days net.

**ADRIAN J. SCHOORL**

255 California Street  
 SAN FRANCISCO, CAL.

business, because he would look after the interests of the trade.

The undefeated bowling team of Podesta & Baldocchi desires formally to accept a challenge issued them by J. L.

## CALIFORNIA MUMS Best Shipping Condition

Mums, in all colors, small.....	\$1.00 per dozen
Mums, in all colors, medium.....	\$1.50 to 1.75 per dozen
Mums, in all colors, selected grade.....	2.00 per dozen
Mums, in all colors, special grade.....	2.50 per dozen
Pompons, yellow or bronze colors.....	25c to 35c per bunch

**Violets ready for shipment, \$1.00 per dozen bunches.**

**Plumosus and Adiantum, 30c per bunch.**

## DRY FLOWERS

Acroclinium, selected grade.....	\$1.00 per dozen bunches
Helichrysum, selected grade.....	1.50 per dozen bunches
Statice, lavender, blue, white and yellow.....	3.00 per dozen bunches
Russian Rat-tail, pinkish lavender.....	6.00 per dozen bunches

## UNITED FLOWER & SUPPLY CO., Inc.

448 BUSH STREET, Wholesale Growers and Shippers SAN FRANCISCO, CAL.

### CHICAGO OFFICE

I. INOUE, Mgr.

1503 Mallers Building, Tel. Randolph 5420, 5 So. Wabash Ave., Chicago, Ill.

VIOLETS

# M U M S

VIOLETS

POMPONS

DRIED  
STRAW-  
FLOWERS

**Violets are now ready for shipment.**

Plumosus

Adiantum

## GROWERS FLORAL COMPANY

55 Saint Anne Street Wholesale Growers and Shippers SAN FRANCISCO, CAL.

Ryan, of the Fillmore Street Flower Shop. Mr. Ryan is manager of the team of florists known as the Fillmore Street Stars. The Podesta & Baldocchi team triumphed the other day over a picked team from Brown & Kennedy, Pelicano, Rossi & Co. and Avansino Bros. & Co. Clamorous enthusiasm has prevailed among the rooters at all the events to date.

L. Picetti, manager for Chas. C. Navlet Co., Inc., states that the bulb season is still good. Fortunately, the firm has a heavy stock of Spanish iris grown at its nurseries near San Jose. Large shipments of Holland bulbs have also arrived.

Fred Bertrand, of the Palace Hotel Flower Shop, has just received notification of his promotion to the thirty-second and one-half degree in Freemasonry.

### Boston Ferns

6-in.....	\$ 9.00 per doz.
7-in.....	15.00 per doz.
8-in.....	21.00 per doz.
9-in.....	30.00 per doz.

### Cyclamen

4-in., bloom and buds...	\$3.00 per doz.
5-in., bloom and buds...	6.00 per doz.
6-in., bloom and buds...	9.00 per doz.

Packing charged for the plants with pots, 10 per cent of the cost.  
Cash with order, please.

**H. HAYASHI & CO.,**  
2311 73rd Avenue, OAKLAND, CAL.

He is a Shriner and the degree just conferred entitles him to wear the coveted red cap.

ferred entitles him to wear the coveted red cap. M. M.

**MATS**

For wrapping plant pots.  
Write for samples and prices.

**BAMBOO CANE STAKES**

Green, 3-ft. .... \$4.50 per 1000  
Green, 4-ft. .... 6.50 per 1000  
Natural, 6-ft. ... 7.50 per 1000

**PLANT TUBS**

Each ..... 50c

**VIOLETS**

Now ready for shipment.

**DRIED STRAWFLOWERS**

of all varieties.

**ENOMOTO & CO., Inc.**

Wholesale Growers and Shippers

35 Saint Anne Street

SAN FRANCISCO, CAL.

**CALIFORNIA ZINNIAS**

NEW, EARLY DAHLIA-FLOWERED ZINNIA SEED—NOW READY

Write for our catalogue and prices

**R. G. FRASER & SON, Wholesale Seed Growers, Route 2 Box 30 PASADENA, CALIF.**

**SEATTLE, WASH.****The Market.**

There was less increase in business last week, as compared with the week preceding, but some gain was shown, so that the trade is beginning to expect a really good winter season after all. There is still a scarcity of fine stock, since the greenhouse crops of the growers are not coming freely as yet, and the outdoor crops from summer gardeners are passing rapidly. The demand is still slower than it would be if a frost had come to kill the flowers in home gardens.

All the growers are bringing in more mums, the increase on pompons being especially noticeable. Gladioli are tapering off rapidly. This is causing no complaint on the part of dealers, since there was a long run on gladioli and a heavy oversupply for about five weeks. Asters are plentiful and enough dahlias are coming in to meet the limited demand. African marigolds are of fine quality and one of the best-selling items coming in.

The cut of roses remains about the same, Ophelia being the leader, in point of volume, and Ward and Ophelia dividing honors as to quality. One grower is delivering some fancy Columbia and a small gain is seen on Russell. Cecile Brunner moves out almost as fast as the roses are received. One day last week saw local shops out of Cecile Brunner in the late afternoon. Carnations are showing longer stems, but they still lack keeping quality. Some late, short-stemmed snapdragons in bright colors were an acceptable novelty last week and small deliveries of delphiniums are also noted. The cut of orchids continues light, with plenty of bouvardia and stephanotis arriving.

**Various Notes.**

Louis Bernheim, representing the Eastern States Package Co., of Buffalo, and Benjamin & Leipzig, Inc., New

**Cottage Gardens Nurseries of EUREKA, CAL., offer**

**AZALEA INDICA**—Ready for shipment.  
**TUBEROUS BEGONIAS**—For December delivery.  
**GLOXINIAS**—For December Delivery.  
**BOXWOODS**—For November delivery.  
**ERICAS**—In varieties, for fall delivery.

For Price List Write to

**G. VANDEN ABEELE, Receiver**

P. O. Box 78 COTTAGE GARDENS NURSERIES EUREKA, CAL.

Mention The Review when you write.

SEE OUR LARGE AD ON  
**Seasonable Plants and Supplies**  
in the Oct. 6 issue of The Review  
**Wilson-Crout-Gehr Co.**

Wholesale Florists  
East 62nd and Ankeny Sts. Portland, Ore.

Mention The Review when you write.

**Woodland Park Floral Co.**  
SUMNER - - WASHINGTON  
Wholesale Growers of  
**Pot Plants and Cut Flowers**

Mention The Review when you write.

**CYCLAMEN**

Selected plants in bud, 5-in. .... \$40.00 per 100  
Selected plants in bud, 6 in. .... 60.00 per 100  
Selected plants in flower, 6-in. . . 9.00 per doz.

**CINERARIA**

H. & S. Strain, 2½-in. pots. .... 5.00 per 100  
ERIC JAMES, 8635 Foothill Blvd., OAKLAND, CAL.

We Can Furnish Now Direct  
to You

**Mexican Ivy**

LIGHT PACKING  
NO PACKING CHARGE

**H. H. Myers Evergreen Co.**  
FORTUNA, CALIF.

Mention The Review when you write.

**STOP! LISTEN!**

Cyclamen, from 3-in. pots, ready for 4-in.  
White, and white with eye, 10c each.  
Red, Pink, Violet and Salmon, 12½c each.  
Fine Stock. Satisfaction Guaranteed.  
**Sunnyside Greenhouses, Cottage Grove, OREGON.**

Mention The Review when you write.



# We aim to Please

**A SAMPLE SHIPMENT WILL PROVE IT**

**MUMS**, all colors.....\$1.00 to \$2.50 per dozen  
**MUMS**, in all colors, small..... 2.50 to 4.00 per 100  
**MUMS**, medium..... 2.50 to 5.00 per 100  
**POMPONS**, selected varieties..... 2.50 per dozen bunches

**PLUMOSUS** and **ADIANTUM**...\$0.25 per bunch  
**STATICE**, all colors..... 2.50 per dozen bunches  
**ACROCLINIUM**..... 7.50 per 100 bunches

**NOTICE:** Advise when ordering, dry packed or ice packed.

**VIOLETS! I SHOULD SAY SO! \$1.00 per dozen bunches**

Refrigerator car Chicago every day.

**WHOLESALE F. C. JAEGER & SON SHIPPERS**

**WRITE FOR DETAIL PRICE LIST**

**141 Powell Street**

**WE CLOSE SUNDAYS**

**San Francisco, California**

Mention The Review when you write.

## CHRYSANTHEMUMS OF FINEST QUALITY ARE NOW READY FOR SHIPPING

GIVE US AN INITIAL ORDER FOR TRIAL.

**Order DRIED FLOWERS for your Winter's Supply.**

**STATICE**—Lavender, white, yellow. **STATICE** Latifolia (fine variety).

**STRAWFLOWERS**—Acroclinium, Helichrysum.

**GREENS**—Woodwardia, Plumosus, Adiantum, Brakes, etc.

## DOMOTO BROTHERS.,

**440 Bush Street**

**WHOLESALE  
AND SHIPPERS**

**San Francisco, Cal.**

Mention The Review when you write.

**20,000 A-1 Field-Grown  
Perennial Plants.**

**10,000 Belladonna and  
Kelway Giants.**

**10,000 in ten leading  
varieties.**

**\$9.00 per 100, \$75.00 per 1000**

**500 Boston Ivy, strong  
plants.**

**\$12.00 per 100**

**N. Van Hevelingen  
34 E. 62nd St., Portland, Ore.**

Mention The Review when you write.

## Chrysanthemums

We will have about 40,000 well grown Chrysanthemums for sale this year, all of good quality. Prices will be reasonable.

### Buy the local Mums

**YELLOW** and **WHITE TURNER**, November 1 to December  
**BONNAFFON** and **CHIEFTAIN**, November 1 to December  
**CHADWICK**, **M. DEAN** and others in season

**POMPONS**—In all colors, ready now

## Seattle Greenhouse Association

1606 Pike Place

Elliott 4328

**SEATTLE, WASH.**

Mention The Review when you write.

**Rahn & Herbert Co.  
CLACKAMAS, OREGON**

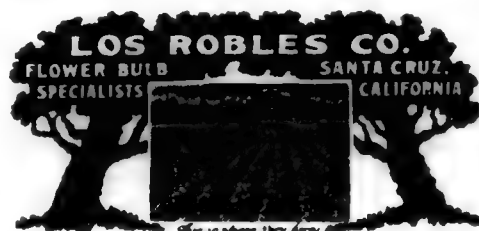
**Wholesale Growers of  
Pot Plants and Cut Flowers**

Mention The Review when you write.

**Your inquiries for anything you may need  
WILL BE APPRECIATED**

**H. L. OLSSON CO., Inc.**

**Growers of Quality Plants for the Trade  
Box 494, SPOKANE, WASH.**



Send for our Illustrated Folder about



MAS-ART BASKET WORKS, Inc., 2001 East 14th St., Oakland, Cal.

York, has been calling on the trade this last week, showing a new line of baskets. Coast retailers are stocking more heavily in baskets this season than ever before.

Work on the new home of the Woodlawn Flower Shop is making rapid progress. It is now figured that the new shop can be occupied before Thanksgiving week and, even in the present unfinished state, it is evident that this will be one of the most attractive retail shops on the entire Pacific coast. A good increase in business was noted here last week.

At the last meeting of the Seattle Florists' Association, the matter of

(Continued on page 110.)

#### SPOKANE, WASH.

##### The Market.

Chrysanthemums from the local greenhouses are arriving in sufficient quantities to care for the demand. Fine stock is to be had. Carnations are coming in almost up to standard and in sufficient quantity to supply the market. Roses are good, with good prices. California violets are with us again and prove the popular corsage flowers. Cyclamens, primulas and pot mums are about all there are in flowering plants. Each year finds the stock grown better, however, and the cyclamens are proof of this.

##### Various Notes.

The funds for coöperative advertising are coming in nicely and a contract with one of the newspapers has been taken out. As the funds grow, we expect to use the evening paper also. A test was made by pushing ferns. There was a noted advance in sales of ferns for the week, in spite of the fact that no change in price was made. Chrysanthemums will be the next to push, as there is going to be a heavy cut in a week or two.

Eugene's Flower Shop had charge of the Hussey-Howe wedding. The church was beautifully decorated with yellow and bronze mums, tritomas, mountain ash berries and woodwardia ferns. Rows of candles were used in the aisle and large candelabra at the altar.

Imus & Klaffenbach have bought a new automobile. They report business good at the greenhouses.

The Glenrose Greenhouses are cutting some fine carnations. They are growing Maine Sunshine and Laddie.

Funeral work has been brisk lately. There have been flowers enough, however, to meet the demand. H. H.

## Zvolanek's Winter Orchid-Flowering Sweet Pea Seed



Every packet of our Winter-Flowering Sweet Pea Seed must bear our trade mark. Do not accept any other as genuine.

	1-oz.	4 oz.	1 lb.
Xmas Pink Orchid, bicolor.....	\$0.75	\$2.50	\$ 8.00
Zvolanek's Rose, best shell pink	2.50	8.00	25.00
Miss L. Gude, pink.....	.75	2.50	8.00
Mrs. A. Skach, clear pink.....	.50	1.50	5.00
Watchung Orchid, black seeded			
white.....	.75	2.50	8.00
Bridal Veil, best white.....	.75	2.50	8.00
Mrs. Chas. Zvolanek, lavender..	.75	2.50	8.00
Zvolanek's Blue, bluejay color..	.75	2.50	8.00
Zvolanek's Pale Blue.....	.50	1.50	5.00
Zvolanek's Marquis, navy blue..	.75	2.50	8.00
Zvolanek's Orange.....	.75	2.50	8.00
Zvolanek's Beauty, clear dark			
ROSE.....	.75	2.50	8.00
Zvolanek's Red, best red.....	.75	2.50	8.00

These are a few of the best commercial varieties. There are not any better. Send for complete list of our many other Winter Sweet Peas.

Our new 1921-1922 list has been mailed.

Ant. C. Zvolanek & Sons, Lompoc, Cal.

Mention The Review when you write.

### BEDDING STOCK

2-inch pots and rooted cuttings.

**Peters & Sons**  
HILLYARD, WASH.  
(We ship from Spokane)

Mention The Review when you write.

**Erica Mediterranea**, out of 2-inch pots, \$8.00 per 100.  
**English Ivy**, out of 2½-inch pots, \$6.00 per 100.  
**Hydrangea Hortensis**, out of 2½-inch pots, \$6.00 per 100.  
Cash with order, please  
Pacific Nurseries, Colma, San Mateo Co., Cal.

Mention The Review when you write.

**FREESIAS**  
Precht & Weitella Box 603  
Montebello, Cal.

Mention The Review when you write.

**Phoenix Canariensis**, Washingtonia  
**Robusta**, Chamaerops Excelsa, Etc.  
For prices, see ad, page 62, issue of Sept. 8.  
Yokohama Nurseries, R. F. D. 8, Box 432, Los Angeles, Cal.

### Dagger Ferns

Seattle Fern and Moss Company  
2135 Western Ave., SEATTLE, WASH.

Mention The Review when you write.

#### "try Clarke"

The best and quickest way to get what you want in

**Bulbs, Florists' or Nursery Stock**  
is to write  
W. B. Clarke, Horticultural Broker San Jose, Calif.

Mention The Review when you write.

Geraniums, Special bargain for a short time. Standard named varieties, rooted cuttings, \$20.00 per 1000; S. A. Nutt, \$15.00 per 1000; 2-in., \$35.00 per 1000.  
Pelargoniums, named varieties, 3-in., \$10.00 per 100.  
Asparagus Sprengeri, 2-in., \$3.50 per 100.  
Asparagus Plumosus, 4-in., \$15.00 per 100; A-1 stock.  
Pansies, giant strain, 6 to 8 leaves, \$5.00 per 1000.  
Also Hardy Perennials. Prices on request.  
**FRED G. EHLE, Wholesale Grower**  
224-236 Sanborn Ave., San Jose, Cal.



## SEEDLINGS

**Mastodon Greenhouse**, special mixed, per 250, \$2.25; per 500, \$3.50; per 1000, \$6.00.

**Mastodon Private Stock**, mixed, per 250, \$2.00; per 500, \$3.00; per 1000, \$5.50.

1921 Catalogue

### SEED

**Steele's Mastodon Greenhouse**, special mixed (O. K. Outside), 1-16 oz. 65c., 1/8 oz. \$1.00, 1/4 oz. \$2.00, 3/8 oz. \$3.75, 1/2 oz. \$7.00, 3/4 oz. \$20.00, 4 ozs. \$26.00.

**Steele's Mastodon Private Stock**, mixed, 1-16 oz. 65c., 1/8 oz. \$1.00, 1/4 oz. \$1.75, 1/2 oz. \$3.25, 3/4 oz. \$6.00, 3 ozs. \$17.00, 4 ozs. \$23.00.

**Steele's Pansy Gardens**  
Portland, Oregon

## ROSES

Highest Quality—Large Supply.

Shorts, 6 to 9 and 9 to 12 inches

Medium, 13 to 18 inches

Long, 20 to 27 inches

Dunlop	White Killarney
Pilgrim	Hoosier Beauty
Columbia	White Sawyer
Ophelia	Butterfly
Shawyer	Milady

### MUMS

Best large varieties and Pompons

Sprengeri, Plumosus, Ferns.

No charge for packing.

Write for samples and prices.

**Miller Floral Co. UTAH**  
FARMINGTON,

## Ferns in Flats

Good Strong Plants

Per 100.....\$2.00  
In 5000 lots, per 100..... 1.75

Strong 2 1/4-inch Plants

Per 100.....\$6.00  
Write for Varieties

Wholesale List on Nephrolepis, Kentias and Primula Obconica furnished on application.

**H. PLATH**

"The Ferneries"

Lawrence and Winnipeg Aves. San Francisco, Calif.

## A HALF-INCH ADVERTISEMENT

here will keep your name and specialty before the whole trade, at a cost of only 62 1/2c per week on a yearly order.

## HOLLAND BULBS

(GROWN IN HOLLAND)

## Hyacinths and Narcissi

Highest Quality — Immediate Delivery

HYACINTHS, second size, 16-18 centimeters	Per 100	Per 1,000
Gertrude, rosy pink, most popular variety, extra.....	\$5.00	\$45.00
Gigantea, true pink, very large truss, small bells....	5.00	45.00
Moreno, fine waxy pink, large bells, very early.....	5.00	45.00
King of the Belgians, dark red, the best in this color	5.00	45.00
La Grandesse, pure white, very large spike and bells..	5.00	45.00
L'Innocence, pure white, early, the best white.....	5.00	45.00
Grand Maitre, dark porcelain blue, large truss.....	5.00	45.00
Queen of the Blues, beautiful sky-blue, the best.....	5.00	45.00

HYACINTHS, bedding size, 15-17 centimeters	Per 100	Per 1,000
Gertrude, rosy pink, most popular variety, extra....	4.50	40.00
Gigantea, true pink, very large truss, small bells....	4.50	40.00
Moreno, fine waxy pink, large bells, very early.....	4.50	40.00
Queen of the Pinks, new, very lively pink, very fine.	4.50	40.00
King of the Belgians, dark red, the best in this color.	4.50	40.00
La Grandesse, pure white, very large spike and bells.	4.50	40.00
L'Innocence, pure white, early, the best white.....	4.50	40.00
Grand Maitre, dark porcelain blue, large truss.....	4.50	40.00
Queen of the Blues, beautiful sky-blue, the best.....	4.50	40.00
Yellow Hammer, pure yellow, fine spike, the best....	4.50	40.00

HYACINTHS, best suitable for out-doors, 15-17 centimeters	Per 100	Per 1,000
Light pink shades, mixed from named varieties.....	4.00	35.00
Rose and pink shades, mixed from named varieties..	4.00	35.00
Red shades, mixed from named varieties.....	4.00	35.00
White shades, mixed from named varieties.....	4.00	35.00
Light blue shades, mixed from named varieties.....	4.00	35.00
Darker blue shades, mixed from named varieties.....	4.00	35.00
Yellow shades, mixed from named varieties.....	4.00	35.00

DAFFODILS, single, the best for naturalizing, large	Per 100	Per 1,000
Emperor, light yellow, very large, most popular variety .....	3.50	30.00
Golden Spur, deep golden yellow, very early, extra...	3.50	30.00
Empress, pure white perianth, deep yellow trumpet, large .....	3.50	30.00
Sir Watkin, short crown-trumpet, perianth sulphur, crown yellow .....	3.25	27.00

DAFFODILS, double, should be better known, very fine	Per 100	Per 1,000
Alba Plena Odorata, sweet-scented Gardenia-like flowers .....	2.75	24.00
Orange Phoenix, white with reddish-orange center...	3.75	33.00
Von Sion, golden yellow and very double, very fine...	3.25	28.00

NARCISSI,	Per 100	Per 1,000
Poeticus Ornatus, pure white, red cup in center.....	2.50	20.00
Poetaz Elvira, white and yellow, have three fl.....	4.00	35.00
Poetaz Klondyke, all yellow, each stem three fl....	4.50	40.00
Grand Soleil d'Or, yellow Paper White.....	4.50	40.00

JONQUILS, single sweet-scented, three flowers to a stem .....	Per 100	Per 1,000
	2.50	20.00

This is the first time that Holland bulbs have ever been offered on the Pacific coast at prices prevailing in New York and Chicago.

Terms—Half the amount cash with order, balance thirty days net, or less 5% if full amount accompanies order. Prices f. o. b. San Francisco, California. No charge for packing.

**ADRIAN J. SCHOORL**

255 California Street

San Francisco, California

**Richard Diener Company**

INC.

Originators and Growers  
of the Largest and Finest  
Gladioli and Petunias

Catalogue on Request

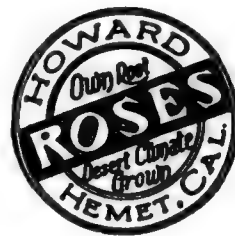
**KENTFIELD**  
Marin County CALIFORNIA

**OWN-ROOT**

1921-1922

List ready.

All Field Grown.



**HOWARD ROSE CO.,**  
HEMET, CAL.



JOHN KRUCHTEN

HENRY KRUCHTEN

**JOHN KRUCHTEN CO.**

(NOT INCORPORATED)

**Wholesale Florists****30 East Randolph Street**  
L. D. Phone, Central 8016-8017-8018**CHICAGO, ILL.****Wholesale Cut Flower Prices.**

Chicago, Oct. 25, 1921.

	Per 100	
Columbia .....	4.00 @	\$25.00
Mrs. Russell .....	8.00 @	30.00
Premier .....	6.00 @	30.00
Milady .....	6.00 @	30.00
Crusader .....	6.00 @	30.00
Butterfly .....	4.00 @	20.00
Montrose .....	4.00 @	20.00
Sunburst .....	4.00 @	20.00
Ophelia .....	4.00 @	20.00
Double White Killarney .....	4.00 @	20.00
Nesbit .....		3.00
Cecile Brunner .....		3.00
Valley .....		8.00
Carnations .....	2.00 @	5.00
Carnations, Laddie .....	6.00 @	8.00
Sweet Peas .....	2.00 @	3.00
Violets, single .....	.75 @	1.00
Easter Lilies, doz. ....	\$2.50 @	\$3.00
Mums, doz. ....	2.00 @	5.00
Pompons, bunch .....	.50 @	.75
Cattleyas, each .....	1.00 @	1.25

Philadelphia, Oct. 24, 1921.

	Per 100	
Beauty, Special .....	\$50.00 @	\$80.00
Russell, Hadley, long .....	20.00 @	25.00
Russell, Hadley, short .....	6.00 @	10.00
Premier, Columbia, long .....	15.00 @	20.00
Premier, Columbia, short .....	4.00 @	6.00
Double White Killarney .....	4.00 @	10.00
Butterfly, Ophelia, long .....	8.00 @	12.00
Butterfly, Ophelia, short .....	4.00 @	6.00
Pilgrim .....	6.00 @	12.00
American Legion .....	6.00 @	20.00
Cattleya Lablata .....	100.00 @	125.00
Easter Lilies .....	20.00 @	25.00
Valley .....	8.00 @	10.00
Dahlias, fancy .....	5.00 @	6.00
Dahlias, ordinary .....	3.00 @	4.00
Cypripediums .....		50.00
Carnations, select .....	4.00 @	6.00
Carnations, ordinary .....	2.00 @	3.00
Chrysanthemums, select .....	25.00 @	35.00
Chrysanthemums, ordinary .....	15.00 @	20.00
Sweet Peas, select .....	1.50 @	2.00
Sweet Peas, ordinary .....	.75 @	1.00
Cosmos .....	.35 @	.50
Violets .....	.50 @	.75
Snappdragons .....	4.00 @	6.00
Callas .....		2.00
Pompons, per bunch. ....	\$0.35 @	\$0.75

Cleveland, Oct. 25, 1921.

	Per 100	
American Beauty .....	6.00 @	\$50.00
Columbia, short .....	4.00 @	8.00
Columbia, long .....	10.00 @	20.00
Premier, short .....	4.00 @	8.00
Premier, long .....	10.00 @	20.00
Ophelia, short .....	4.00 @	8.00
Ophelia, long .....	10.00 @	15.00
Butterfly, short .....	4.00 @	8.00
Butterfly, long .....	10.00 @	15.00
Sunburst .....	4.00 @	10.00
American Legion .....	5.00 @	12.00
White Killarney .....	4.00 @	15.00
Ward .....	4.00 @	6.00
Pilgrim .....	4.00 @	12.00
White Ophelia .....	4.00 @	8.00
Miniature Roses .....	2.00 @	4.00
Carnations .....	3.00 @	4.00
Valley .....		12.00
Dahlias .....	3.00 @	6.00
Easter Lilies .....		25.00
Gladioli .....	4.00 @	6.00
Chrysanthemums, doz. ....	\$2.00 @	\$6.00

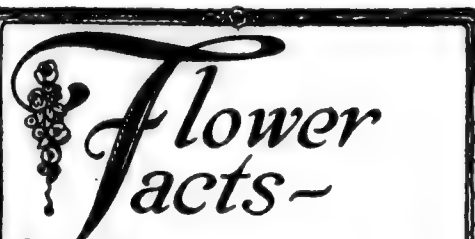
**GEO. REINBERG****Wholesale Cut Flowers**  
Grower of  
Milady, Columbia, Sunburst, Ophelia, White Killarney and Russell

30 E. Randolph St., CHICAGO, ILL.

Mention The Review when you write.

**PERCY JONES****WHOLESALE COMMISSION FLORISTS**  
30 East Randolph Street,  
CHICAGO

Mention The Review when you write.



**Flower Facts—**  
Beauty preserved—  
Profits assured—  
use Gloekler  
Refrigerators for  
cut flowers.

**Bernard Gloekler Co.**  
Pittsburgh, Pa.

Mention The Review when you write.

**Quincy Art Willow Ware Co.**  
Makers of Baskets for Every Occasion  
The Home of Quality and Style  
**QUINCY, ILL., U. S. A.**

Mention The Review when you write.

**RAEDLEIN BASKET CO.**  
Designers and Manufacturers  
713-717 Milwaukee Avenue  
CHICAGO, ILLINOIS

Mention The Review when you write.

**Diamond Basket Co.**  
Manufacturers of  
**Fancy Flower Baskets**  
515 E. Diamond St., Pittsburgh, Pa.


Mention The Review when you write.

**Burlington Willow Ware Shops**  
Makers of  
**Worth While Will-O-Ware**  
Baskets for particular Florists  
BURLINGTON, IOWA

Mention The Review when you write.

**FLORISTS' SUPPLY CO., Inc.**  
**WHOLESALE FLORISTS**  
618-620 Duquesne Way  
PITTSBURGH, PA.  
Consignments Solicited

Mention The Review when you write.



Write for Catalogue  
**BUCHBINDER BROS.**  
11 S. La Salle St., CHICAGO

Mention The Review when you write.

**MCCRAY**  
REFRIGERATORS for all Purposes  
Send for Catalogue  
McCray Refrigerator Co. 2188 Lake St., Kankakee, Ind.

Mention The Review when you write.

GET OUR ESTIMATES ON  
**REFRIGERATORS**  
AND STORE FIXTURES  
**A. L. RANDALL CO.**  
180 N. Wabash Ave., CHICAGO, ILL.

Mention The Review when you write.

HARRISON 1848-1849-1850  
**REFRIGERATORS**  
and Complete Fixtures  
**Union Insulating & Construction Co.**  
Specialized Construction in Refrigerating Industries  
GREAT NORTHERN BUILDING, CHICAGO

Mention The Review when you write.

**"PARAMOUNT"**  
Refrigerators and Store Fixtures  
**"Ice-Boy" Ice Machines**  
**PARAMOUNT EQUIPMENT CO.**  
Room 1101 — 189 W. Madison Street  
Phone Main 2964 CHICAGO

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**Smith & Young Co.**  
WHOLESALE  
Cut Flowers and Supplies  
228 East Ohio Street  
INDIANAPOLIS, IND.

Mention The Review when you write.

# Holton & Hunkel Co.

462 Milwaukee Street

Milwaukee, Wis.

Growers and Shippers of  
**CUT FLOWERS**  
**GREENS and**  
**PLANTS**

Mention The Review when you write.

## Wholesale Cut Flower Prices.

St. Louis, Oct. 25, 1921.

	Per doz.	
Beauty, Specials .....	\$ 6.00 @	\$ 8.00
Beauty, Extra .....	3.00 @	4.00
	Per 100	
Premier .....	\$ 6.00 @	\$25.00
Columbia .....	6.00 @	25.00
White Killarney .....	6.00 @	10.00
Killarney .....	4.00 @	8.00
Ward .....	4.00 @	8.00
Milady and Ophelia .....	6.00 @	15.00
Russell .....	6.00 @	20.00
Carnations .....	3.00 @	6.00
Easter Lilies .....	10.00 @	12.00
Snappdragons .....	3.00 @	4.00
Daisies .....	1.00 @	2.00
Valley .....	4.00 @	6.00
Tuberose .....	1.00 @	2.00
Dahlias .....	3.00 @	8.00
Orchids, per doz. ....	\$18.00 @	\$24.00
Mums, per doz. ....	3.00 @	6.00

Boston, Oct. 24, 1921.

	Per 100	
Premier .....	\$ 4.00 @	\$16.00
Columbia .....	4.00 @	18.00
Pilgrim .....	4.00 @	18.00
Double White Killarney .....	3.00 @	12.00
Francis Scott Key, Radiance .....	4.00 @	20.00
Miller .....	3.00 @	12.00
Milady, Mock .....	3.00 @	12.00
Killarney .....	3.00 @	8.00
White Killarney .....	3.00 @	8.00
Killarney Brilliant .....	3.00 @	10.00
Mrs. Aaron Ward, Sunburst .....	4.00 @	10.00
Hadley .....	4.00 @	20.00
Ophelia .....	4.00 @	16.00
Cattleyas .....	50.00 @	100.00
Lilium Speciosum .....	4.00 @	6.00
Lilium Longiflorum .....	20.00 @	25.00
Gladioli .....	3.00 @	4.00
Asters .....	1.00 @	2.00
Cosmos .....	.40 @	1.00
Chrysanthemums .....	8.00 @	25.00
Pompon Mums, per bunch .....	\$0.50 @	\$1.00
Pansies .....	.50 @	1.00
Carnations .....	2.00 @	4.00
Violets .....	.75 @	1.00
Cypripediums .....	16.00 @	30.00

Buffalo, Oct. 25, 1921.

	Per 100	
Columbia .....	\$ 5.00 @	\$20.00
Premier .....	5.00 @	20.00
Double White Killarney .....	5.00 @	12.00
Maryland .....	3.00 @	10.00
Russell .....	6.00 @	20.00
Ophelia .....	4.00 @	15.00
Sunburst .....	4.00 @	12.00
Cecile Brunner .....	3.00 @	4.00
Rubrum Lilies .....	8.00 @	10.00
Snappdragons .....	3.00 @	5.00
Calendulas .....	2.00 @	3.00
Mignonette .....	1.00 @	2.00
Delphiniums .....	4.00 @	5.00
Valley .....	8.00 @	10.00
Asters .....	1.00 @	3.00
Easter Lilies .....	20.00 @	25.00
Mums .....	8.00 @	35.00
Carnations .....	3.00 @	5.00
Sweet Peas .....	1.00 @	2.50

Pittsburgh, Oct. 25, 1921.

	Per 100	
Beauties .....	\$ 6.00 @	\$35.00
Russell, long .....	15.00 @	15.00
Russell, short .....	6.00 @	10.00
Columbia, Premier, long .....	12.00 @	15.00
Columbia, Premier, short .....	6.00 @	8.00
Ophelia, long .....	12.00 @	15.00
Ophelia, short .....	3.00 @	8.00
Double White Killarney .....	4.00 @	8.00
Richmond .....	3.00 @	12.00
Crusader .....	4.00 @	15.00
Carnations .....	4.00 @	6.00
Valley .....	8.00 @	10.00
Easter Lilies .....	25.00 @	25.00
Valley .....	8.00 @	10.00
Chrysanthemums .....	12.00 @	50.00
Daisies .....	3.00 @	3.00
Orchids .....	100.00 @	100.00
Calendulas .....	4.00 @	4.00

Springfield, Mass.—George A. Breed, who will complete his duties as manager of the estate of Joseph H. Choate April 1, will construct a greenhouse, 25x100, on his recently purchased property on East Main street. He will go into business for himself.

## FRAT-M'S

Frat-M's are a great help to florists who make funeral work. They are exact reproductions of the official emblems embossed in gold and the different colors as required by each Fraternal and Labor organization.

The florist is saved time and worry in the nuisance of lettering, as well as the keeping of such a stock of wire frames, and different colored flowers. Just use such flowers as you have and then attach a FRAT-M with paste to the chiffon, or by the hanger that comes for each, as a card, and that is all there is to it, excepting the comment and commendatory talk for the florist.

Just pick out a dozen of the most used from the list following, enclosing \$2.00 per dozen, and if they don't make you ten times their cost, return those unused and get your money.

Square and Compass, Chapter, Commandery, 32nd Degree, Shrine, Eastern Star, Royal Neighbors, M. W. A., Maccabees, Odd Fellows, Red Men, Knights of Columbus, K. of P., Moose, Jr. O. U. A. M., B. of R. T., B. of R. Clerks, B. of L. E., Br. of Blacksmiths and Helpers, Eagles.

Just give Frat-M's a trial; you don't have to keep them. We are willing to send them to you and return the money if they don't pay you ten times their cost. Address

**STATE FAIR FLORAL CO., SEDALIA, MO.**

## Cut Flowers Greens Supplies

— Everything a Florist Needs —

**CINCINNATI CUT FLOWER EXCHANGE**

Wholesale Commission Florists 14 E. Third St., Cincinnati, Ohio



## Ever Ready Flower Pot Cover

No worry, no hurry, no cutting, no folding, no fussing, no ribbon to tie. Drop the pot in the cover. That's all there is to it. You'll find it so easy; just try.

Write for sample and NEW REDUCED PRICE LIST today. Send 10c postage.

**The Ever Ready Flower Pot Cover Co.**  
146 Hughes Avenue, BUFFALO, N.Y.

Mention The Review when you write.

## Cut Flowers

OUR SPECIALTY

**H. G. BERNING**

1402-4 Pine St., St. Louis, Mo.

**Wm. C. Smith Wholesale Floral Co.**

WHOLESALE

**FLORISTS**

1316 Pine Street ST. LOUIS

(Both L. D. Phones)

Supplies and Everything in Season Always on Hand

**FLORISTS' SUPPLY HOUSE**

Hartje &amp; Elder, Props.

**FLORISTS' SUPPLIES**

Wholesale Commission Florists

229 N. Delaware Street

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## Many Florists Add New Department to Their Business

A decided trend in recent enrollments in our Correspondence School has developed the fact that Florists are awakening to the great possibilities in Landscape Architecture and Gardening. Let us tell you how you can start a complete, well equipped department to handle this business.

**American Landscape School**  
30 K, NEWARK, NEW YORK

Mention The Review when you write.

## H. KUSIK & CO.

Largest Shippers of  
Fresh Cut Flowers  
at Kansas City.

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Manufacturers of Wire Designs

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Mention The Review when you write.

## GUST. RUSCH & CO.

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444-446 Milwaukee St.,

**MILWAUKEE, WIS.**

Cut Flowers and Florists' Supplies

# CC POLLWORTH CO.

**CUT FLOWERS,  
PLANTS-BULBS  
Florists' Supplies**  
**Milwaukee, Wis.**

FRANK H. TRAENDLY

CHARLES SCHENCK

## Traendly & Schenck

**Wholesale Florists and Cut Flower Exchange**  
436 6th Avenue, between 26th and 27th Streets, NEW YORK

Phones 797, 798 and 799 Farragut

CONSIGNMENTS SOLICITED

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103 West 28th Street, NEW YORK CITY

Wholesale and Retail Dealers in all kinds of

## EVERGREENS AND ALL KINDS OF FLORISTS' SUPPLIES

Telephones 2144-2145-2146 Farragut

1921—Established—1887

## J. K. Allen, New York

Commission Dealer in Cut Flowers

At the main entrance of the Great Wholesale Flower Market, 43 West 18th St., solicits  
Valley, Orchids. Best facilities for handling. Highest prices, quick returns, prompt payments.

Telephone, Watkins 0167 and 3058.

If you are in the market for Artificial  
Flowers and Imported Sea Moss

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Telephone Rhinelander 588 979 Lexington Ave., New York City

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Ribbons and Chiffons

Florists' Supplies

### CUT EVERGREENS

THE KERVAN CO., 119 W. 28th St., New York

\$1.25

Seventh Edition

\$1.25

## Album of Designs

\$1.25

Better Than Ever

\$1.25

## M. C. FORD Wholesale Florist

American Beauties and Carnations

31 to 43 W. 18th St., NEW YORK CITY

Telephone 3870 Watkins

## I. GOLDSTEIN

Wholesale Florist

31 to 43 W. 18th St., NEW YORK CITY

Telephone Chelsea 6925

In the exact center of the Wholesale Cut Flower  
Section. Prompt and careful attention to your interests.  
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## UNITED STATES CUT FLOWER CO.

Wholesale Growers

ELMIRA, NEW YORK

**Florists' Supplies, Baskets,  
Willow Ware and Sundries**  
Yours for Service

## S. HANFLING CO.,

131-133 W. 28th St., NEW YORK

## The Ove Gnatt Co., Inc.

Florists' Supplies

Prepared Foliage

Artificial Flowers

Decorative Novelties

LA PORTE, IND.

## A. L. YOUNG & CO., WHOLESALE FLORISTS

54 West 28th St., New York

CONSIGNMENTS SOLICITED

## Wholesale Cut Flower Prices.

New York, Oct. 24, 1921.

	Per 100	
Beauty, Specials .....	\$20.00 @	\$50.00
Beauty, Fancy .....	15.00 @	20.00
Beauty, Extra .....	10.00 @	15.00
Beauty, No. 1 .....	8.00 @	10.00
Beauty, No. 2 .....	8.00 @	8.00
Hadley .....	4.00 @	15.00
Russell .....	5.00 @	15.00
Francis Scott Key .....	5.00 @	20.00
Premier .....	3.00 @	15.00
American Legion .....	3.00 @	10.00
Prima Donna .....	2.00 @	15.00
White Killarney .....	2.00 @	15.00
Mrs. Aaron Ward .....	2.00 @	15.00
Ophelia .....	2.00 @	15.00
Columbia .....	2.00 @	15.00
Sunburst .....	2.00 @	15.00
Orchids—Cattleyas .....	50.00 @	150.00
Lilies of the Valley .....	5.00 @	4.00
Lilies .....	20.00 @	25.00
Carnations .....	1.50 @	4.00

Milwaukee, Oct. 25, 1921.

	Per 100	
Columbia .....	\$ 6.00 @	\$20.00
Premier .....	6.00 @	20.00
Butterfly .....	6.00 @	18.00
White Killarney .....	6.00 @	15.00
Hoosier Beauty .....	6.00 @	18.00
Ophelia .....	6.00 @	15.00
Mrs. Ward .....	4.00 @	10.00
Carnations .....	3.00 @	5.00
Sweet Peas .....	1.50 @	2.50
Violets .....	1.50 @	2.00
Giganteum Lilies, doz. ....	\$3.00	
Gypsophila, bunch.....	\$0.25 @	.35
Larkspur, bunch.....	.50	
Mums, per doz.....	2.00 @	5.00
Strawflowers, per bch. ....	.25 @	.35
Pompons, per bch.....	.75 @	1.00

## J. E. KOPPELMAN

Wholesale and Commission

### FLORIST

26 Custom House Street  
PROVIDENCE, R. I.

## CHAS. FUTTERMAN

Wholesale Florist

110 W. 28th St. NEW YORK

Phone: Watkins 4675

Consignments Solicited

RETURNS DAILY CHECKS WEEKLY  
NO CONNECTION WITH ANY OTHER FIRM

## Hints

IF you knew how satisfactorily we handle our shipments of flowers, you would certainly ship to us.

We guarantee you best market prices and prompt return.

Special opportunity for a couple of good Rose Growers who are looking for best returns. Our present demand is greater than our supply.

## United Cut Flower Co., Inc.

111 WEST 28th STREET, NEW YORK CITY

For Weddings

## VALLEY AND ROSES

## Joseph S. Fenrich

31 and 43 W. 18th St., New York, N. Y.

Tel. Watkins 420, 421, 422.

Mention The Review when you write.

## RICE BROTHERS

Wholesale Florists and Supplies

MINNEAPOLIS, MINN.

SEND LIST FOR QUOTATIONS

Mention The Review when you write.

## ORCHIDS, GARDENIAS, Etc.

PAUL MECONI, Wholesale Florist, NEW YORK

Telephones No. 3644 &amp; 836 Mad. Sq. 57 W. 26th St.





## Telegraph Delivery Department



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# CLEVELAND

## OHIO

Florists' telegraph, telephone or mail orders given personal care and attention.

No order too large.

No order too small.

**The J. M. Gasser Co.**

1006 EUCLID AVENUE

*The largest growers of cut flowers in Ohio*

## Get Your Share of Telegraph Orders

Start Your ad next week by mailing this blank today

**FLORISTS' PUBLISHING CO.,**  
508 South Dearborn St., CHICAGO

19\_\_\_\_

You may insert a Telegraph Delivery card occupying  $\left\{ \frac{1}{2} \right\}$  inch in each issue of the  
Strike out size NOT wanted.

Florists' Review for a period of one year from date, and thereafter until forbid by either party, for which \_\_\_\_\_ agree to pay at the rate of  $\left\{ \$1.25 \right\}$  net per week, bills payable monthly.  
Strike out same as above.

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**CUT FLOWERS,  
PLANTS-BULBS  
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**Milwaukee, Wis.**

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Artificial Flowers  
Decorative Novelties  
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	Per 100	
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Hadley	4.00 @ 15.00	
Russell	5.00 @ 15.00	
Francis Scott Key	5.00 @ 20.00	
Premier	3.00 @ 15.00	
American Legion	3.00 @ 10.00	
Prima Donna	2.00 @ 15.00	
White Killarney	2.00 @ 15.00	
Mrs. Aaron Ward	2.00 @ 15.00	
Ophelia	2.00 @ 15.00	
Columbia	2.00 @ 15.00	
Sunburst	2.00 @ 15.00	
Orchids—Cattleyas	50.00 @ 150.00	
Lilies of the Valley	5.00 @ 4.00	
Lilies	20.00 @ 25.00	
Carnations	1.50 @ 4.00	

Milwaukee, Oct. 25, 1921.

	Per 100	
Columbia	6.00 @ \$20.00	
Premier	6.00 @ 20.00	
Butterfly	6.00 @ 18.00	
White Killarney	6.00 @ 15.00	
Hoosier Beauty	6.00 @ 18.00	
Ophelia	6.00 @ 15.00	
Mrs. Ward	4.00 @ 10.00	
Carnations	3.00 @ 5.00	
Sweet Peas	1.50 @ 2.50	
Violets	1.50 @ 2.00	
Giganteum Lilies, doz.	\$3.00	
Gypsophila, bunch	\$0.25 @ .35	
Larkspur, bunch	.50	
Mums, per doz.	2.00 @ 5.00	
Strawflowers, per bch.	.25 @ .35	
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For Weddings

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Tel. Watkins 420, 421, 422.

Mention The Review when you write.

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Wholesale Florists and Supplies  
MINNEAPOLIS, MINN.

SEND LIST FOR QUOTATIONS

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**PAUL MECONI, Wholesale Florist, NEW YORK**  
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Strike out same as above.



# For SAN FRANCISCO

the Bay Cities and all Central California

## PELICANO, ROSSI & Co.

Members F. T. D.

123-125 Kearny Street

OFFER UNEXCELLED FACILITIES FOR HANDLING YOUR ORDERS

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## "Say It with Flowers"

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Memphis, Tennessee

## GROWERS' MEETINGS

### CINCINNATI GROWERS MEET.

The Cincinnati district of the National Flower Growers' Association held a meeting October 19, at which considerable enthusiasm was displayed. Not only were marketing conditions discussed, but many subjects of considerable interest to the grower were taken up. Many valuable points regarding the growing of different flowers were brought out. Those present considered their time well spent and it was decided to hold monthly meetings in the future, on the first Wednesday of each month. Several new members were taken in at this meeting and, according to reports, this will be a common thing at future meetings. Joseph Imholte, Sec'y.

### OHIO GROWERS MEET.

The Youngstown section of the Ohio district of the National Flower Growers' Association held a meeting Wednesday evening, October 19, which was the first of the season.

A banquet was served at the Y. M. C. A. for an attendance of twenty-six. This is just double the attendance of the first meeting held by the growers, April 1! After the banquet was served, Her-

man Knoble delivered his paper on "Cost Systems in the Greenhouse," which was followed by an interesting discussion. State Treasurer George Bate gave a short report of the financial conditions of the Ohio district, showing that the organization is in a healthy condition. State Secretary L. C. Vinson gave a report of the progress made throughout the state in the organization work and the plans that have been developed for the future work of the association. A short business meeting was then held, with President William Meine in the chair. After the short discussion, committees were appointed as follows: First, a program committee that will meet and develop a program for the succeeding meetings throughout the year, selecting subjects to discuss and out-of-town experts to present the subjects; second, a membership committee, the duty of which is not only to secure new members, but to keep the attendance record up to 100 per cent.

As the discussion during the evening showed two big problems confronting the industry, those of finding the cost of growing their stocks and better methods of merchandising it, it was decided that committees should be formed on

both of the above subjects. The cost committee will discuss the cost of growing current crops during the year as they come to market. It is felt that this will be the best method possible of preventing any cutting of prices, as the sooner information is assimilated as to the cost of growing stock, the less liable growers will be to cut prices. The duty of the merchandising committee will be to keep track of supply and demand and to develop sales schemes in plenty of time to prevent any possible glut.

After the decision to appoint these committees, it was then decided to hold regular monthly dinners at the Y. M. C. A. on the second Tuesday of each month. L. C. Vinson, Sec'y.

### GROWERS AT PEORIA.

#### Sixty Present.

The St. Louis district of the National Flower Growers' Association held its fourth quarterly meeting October 18, at Peoria, Ill., in the Gold room of the Jefferson hotel. Sixty delegates attended and were made comfortable during their stay by the local entertainment committee, composed of James N. Cole, chairman; H. Baer, Otto Siebenthal, Charles Loveridge and L. J. Barker. Secretary Beneke, of St. Louis, arrived a day in advance to complete a program for the meeting.

At 9 a. m., October 18, the following committees held meetings for reports to the executive committee: Pot plant



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## FOREIGN SECTION

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FLORISTS SEEDSMEN NURSERYMEN

MANCHESTER, ENGLAND  
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growers' committee, C. E. DeWever, chairman; retail growers' committee, Frank Washburn, chairman; cut flower growers' committee, W. J. Pilcher, chairman; purchasing committee, W. A. Rowe, chairman; auditing committee, James N. Cole, chairman, and the membership committee, Joseph Deutschmann, chairman.

After these committees had completed their reports, the executive committee opened its meeting at 10:30 a. m. Vice-president Pilcher presided. Those present were W. J. Hembreiker and A. C. Brown, Springfield, Ill.; H. Blixen, Edwardsville, Ill.; C. E. DeWever, Olive, Mo., and James N. Cole, Peoria, Ill. The minutes of the committee meeting at St. Louis, September 20, were read and approved. The secretary's report, as read, showed sixty-one members and a considerable number of delinquent members, from whom \$384.39 was due. The total receipts to date were \$1,557.24, the total disbursements \$1,032.63, leaving a balance of \$524.61. This report was referred to the auditing committee. A motion prevailed that the secretary write to all delinquent members to send in their dues not later than November 8, the date of the executive board's meeting. All reports from committees were referred for reading at the meeting at 1:30 p. m.

A telegram from the national secretary, J. F. Ammann, was read, in which



## Repeated by Request

Along about this time eight years ago, I was in Chicago and saw a wonderful "Injun Summer" tale in the Chicago Tribune—a tale copyrighted by J. T. McCutcheon, its author. Every year since then, the Tribune has published it in response to numerous requests.

Just to make sure you see it, here 'tis a bit abbreviated:

"Yep, sonny, this is sure enough Injun Summer. Injun Summer is when all the homesick Injuns come back to play. You know, a long time ago, long before your granddaddy was born, there used to be heaps of Injuns around here—thousands—millions, I reckon. Reg'lar sure 'nough Injuns—none o' yer cigar store Injuns.

Every year, long about now, they all come back; leastways, their sperrits do. See that kind o' hazy, misty look out yonder? Well, them's Injuns—Injun sperrits marching along and dancing in the sunlight.

See off yonder, see them tepees? They kind o' look like corn shocks from here, but them's Injun tents, sure as you're a foot high. Smell that smoky sort o' smell in the air? That's the camp fires a-burnin' and pipes agoin'. You jest come out here tonight when the moon is hangin' over the hill off yonder and the harvest fields is all swimmin' in the moonlight, an' you can see the Injuns and the tepees jest as plain as kin be.

'Jever notice how the leaves turn red 'bout this time o' year? That's when an old Injun sperrit gits tired dancin', and goes up an' squats on a leaf t' rest. Once in a while a leaf gives way under some fat old Injun ghost and comes floatin' down to the ground. See—here's one now. See how red it is. That's the war paint rubbed off'n an Injun ghost.

Purty soon, all the Injuns'll go marching away again, back to the happy huntin' ground, but next year you'll see 'em troopin' back—the sky jest hazy with 'em and their campfires smolderin' away just like they are now."

New York's Favorite Flower Shop

*Stumpff*

Phone Plaza 8190

Fifth Avenue at 58th Street

Mr. Ammann sent his regrets at not being able to attend. W. J. Hembreiker offered an invitation to meet at Springfield, Ill. This invitation was accepted and the date was fixed for November 8, at the St. Nicholas hotel.

W. J. Pilcher was selected to represent the district at the directors' meeting of the National Flower Growers' Association, at Chicago, November 16 to

17. The meeting then adjourned, after which a noon luncheon was served in the Palm room at the hotel. Fifty were seated. During the luncheon Mayor Victor P. Michel welcomed the delegates to the city. He was presented with a handsome basket of chrysanthemums by the entertainment committee.

At 1:30 p. m. the district meeting was called to order by President Walter Am-

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

**BOSTON MASS.**



**HOUGHTON & GORNEY**

UNDER THE PARK ST. CHURCH

**CARBONE,** 342  
Boylston Street,  
**BOSTON**

Member Florists' Telegraph Delivery Ass'n.

**BOSTON—BECKER'S**  
Send us your telegrams. Prompt service IN and ROUNDABOUT BOSTON. Our conservatories are in Cambridge, only 8 minutes from the heart of Boston.  
**BECKER'S CONSERVATORIES**  
CAMBRIDGE, MASS.  
Members Florists' Telegraph Delivery

**Brookline, Mass.**  
220 Washington Street  
**F. E. PALMER, Inc.**  
Established 1886  
Members Florists' Telegraph Delivery Ass'n.

**Cambridge, Mass.**  
Largest Retail Conservatories near the heart of Boston. Deliveries in all suburbs.  
**HAROLD A. RYAN, Inc.**  
Opposite Mount Auburn Cemetery

**BURLINGTON, VT.**



Member F. T. D.  
Orders for Vermont and Northern New York filled to your entire satisfaction at right prices.

**CAMBRIDGE, MASS.**  
**ROBBINS BROS.** 636 Massachusetts Avenue  
Near All Colleges Members F. T. D.

**Brookline, Mass.**  
1314 Beacon St. Alice B. Merrill  
Member F. T. D.

**Lynn, Mass.** MEMBERS F. T. D.  
**GIBBS BROS.,** 231-233 Union St.

**MELROSE, MASS.**  
The Casey Florist Co. 93 Maple Street  
Nearest Dealer to New England Sanitarium

**BROCKTON, MASS.**  
Belmont Flower Shop MEMBER F. T. D.

"Every pound of wisdom requires sixteen ounces of some sort of study, either study of books, or study of experience."—Parkhurst.

**Penn**  
The Florist

124 Tremont Street  
**BOSTON, MASS.**

P. S.—This doesn't mean postscript. It means Penn Service.

**Morse & Beals, LOWELL, MASS.**  
Nearest Shipping Point to  
**NEW HAMPSHIRE and VERMONT**  
Members Florists' Telegraph Delivery Association

**War Brothers** Boston, Massachusetts  
44 TEMPLE PLACE  
The Centrally Located Florist Shop  
Yours for Reciprocity. We cover all points in New England.  
Members Florists' Telegraph Delivery.

**BRIDGEPORT, CONN.**  
**James Horan & Son**  
943 MAIN STREET  
Largest Growers in this District  
MEMBERS FLORISTS' TELEGRAPH DELIVERY.

**Providence, Rhode Island**  
**Johnston Brothers**  
LEADING FLORISTS  
38 DORRANCE STREET  
Members Florists' Telegraph Delivery Assn.

**PROVIDENCE, R. I.**  
AND ALL NEW ENGLAND POINTS  
T. J. Johnston & Co., 107 Washington St.  
PROVIDENCE

ling, of Pana, Ill. After the secretary's report was read, the pot plant committee reported that it would soon be able to make full report, which would be of benefit to all pot plant growers. The retail growers' committee presented a resolution as follows:

Whereas, the custom of allowing a commission of more than twenty per cent to undertakers and agents is more or less general in the St. Louis district of the National Flower Growers' Association, be it

Resolved by this organization in convention assembled that the allowing of more than twenty per cent commission to undertakers and agents is unethical and does not promote the best interests of the florists' business throughout this district, and be it further

Resolved, that this organization go on record as opposed to the allowance of more than a twenty per cent commission to undertakers and agents and endeavor, so far as possible, to have twenty per cent established as the maximum commission to be allowed.

This resolution was discussed and a motion prevailed that the resolution as presented by the committee be adopted.

The cut flower committee's report came next, at the end of which a discussion arose as to measuring the length of stem on roses and whether or not the measurement should include the flower.

Worcester's  
Shop  
of  
Quality and  
Service



**Randall's Flower Shop**  
22 PEARL STREET  
WORCESTER, MASS.  
Member F. T. D.

**Warburton** Member F. T. D.  
FALL RIVER MASS.  
83 N. Main Street  
Orders Executed for  
Southeastern Mass., Newport  
and Rhode Island Points

**BIDDEFORD, ME.**  
NEAR PORTLAND  
**Strout's**  
Member F. T. D. CARNATIONS

**PORTLAND, ME.**  
THE FLOWER SHOP  
M. E. McGunigle Cor. Oak and Free Sts.

**MALDEN, MASS.**  
J. WALSH & SON  
Members Florists' Telegraph Delivery Association.

**Bridgeport, Conn.**  
John Reck & Son, 985 Main Street

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

## TO HAVE and TO HOLD

♦ ♦ ♦

Chesterfield says: "Most arts require long study and application, but the most useful art of all, that of pleasing, requires only the desire."

♦ ♦ ♦

*We have the desire. Let us prove it.*

**Blackstone**  
Florists  
FOURTEENTH & H STREETS  
WASHINGTON

The association decided that the measurement should include the bloom.

A letter from J. F. Ammann was read, in which he recommended that only one meeting of the district each year be held; that quarterly meetings of the executive committee be held, and that units be formed in various localities and that these make quarterly reports to the board. After a lengthy discussion, it was decided that the recommendations be referred back to the executive committee for action at its next meeting.

### St. Louis Next.

St. Louis was selected as the place of the third quarterly meeting, which will take place in January. At this meeting the annual election of officers and of the executive board will take place. Chairman Amling appointed Philip Daut, Decatur, Ill.; Henry Baer and W. J. Hembreiker as a nominating committee. A rising vote of thanks was then extended to the entertainment committee, to the mayor and the management of the Jefferson hotel for the pleasant time spent.

The visitors were then taken on an automobile trip to the growing establishments of Henry Baer, Charles Loveridge, Cole Bros. and Siebenthal & Nelson, a trip that was much enjoyed. Everything was found to be in good condition for the coming season at all the places. Before train time most of those attending were entertained by James Cole at a theater party.

Ludwig Stapp and his three sons motored from Rock Island to attend the meeting. President Amling motored from Pana, Ill., and Messrs. Hembreiker and Cole also came by motor. Those greatly missed at the meeting were J. F. Ammann, who was detained with a case

## "Say it with Flowers"

Members  
of the  
F. T. D.



Members  
of the  
F. T. D.

**GUDE BROS.CO.**  
**FLORISTS**  
1214 F ST.N.W.  
WASHINGTON,D.C.

## "Say it with Flowers"

ORDERS IN OR AROUND  
**Washington, D. C.**  
MEMBER F. T. D.  
**GEO. C. SHAFFER**  
900 Fourteenth Street

WASHINGTON, D. C.  
**Louise Flower Shop**  
Connecticut Ave. at N St., N. W.  
Miss Louise W. Daugherty, . . . Proprietress  
Phones—Franklin 3579, 3841, 3842  
Member Florists' Telegraph Delivery

**HARTFORD**  
**CONNECTICUT**  
Welch's Flower Shop  
197 Trumbull Street  
A. W. Welch Mrs. E. M. Welch

**BRISTOL, R. I.** EST. 1895  
**SAMUEL KINDER & BRO.**

**HARTFORD, CONN.**  
Greenhouses: **Coombs** Stores:  
Benton St. 741 Main St.  
Member F. T. D. 364 Asylum St.  
Orders solicited for all parts of Connecticut

**Hartford, Conn.**  
**J. ALBERT BRODRIB**  
Store, 639 Main Street  
Deliveries to New Britain, Meriden, Middletown,  
Manchester, Rockville, Farmington, Willimantic  
Member Florists' Telegraph Delivery Association

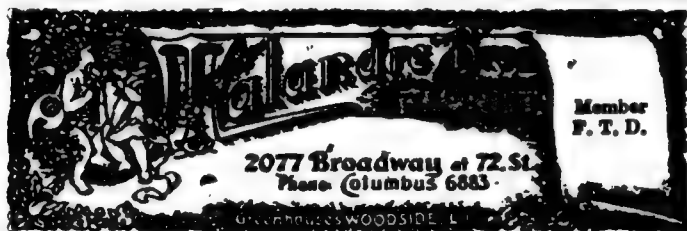
Hartford, Conn.  
*George F. Lane*  
**TO**  
**Welch**  
SUCCESSOR  
THE FLORIST  
180 Asylum Street  
Member F. T. D.

**MANCHESTER, N. H.**  
**H. C. STACHE.** L. D. PHONE 1261-R.



# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.



WE CARRY THE HIGHEST GRADE OF CUT FLOWERS  
**SEND US YOUR NEW YORK ORDERS**  
 ADJACENT TO THEATRICAL AND HOTEL DISTRICTS

ESTABLISHED 1875  
**C. F. BAKER & SON**  
**UTICA, N. Y.**  
 We Cover Central New York

**UTICA, N. Y.** Members  
 F. T. D.  
**Utica Floral Co.**

Largest and most modern floral establishment in Central New York. Send us your orders for Utica and vicinity.

**ROCHESTER, N. Y.**

**Wilson** F. T. D.  
 THE FLORIST  
 88 E. MAIN ST. We reach all Western N. Y. Points

**JAMESTOWN, N. Y.**  
 LAKEVIEW  
 ROSE GARDENS

1,500,000 ft. of glass Capable Retail Service  
 Mayville, N. Y. } INSTANT Fredonia, N. Y.  
 Brocton, N. Y. } SERVICE Chautauque, N. Y.  
 Randolph, N. Y. } --TO-- Lakewood, N. Y.  
 Bemus Point, N. Y. } Canadaga, N. Y.  
 Other Principal Western N. Y. towns.

The Rosendale Flower Shop  
 126 Jay Street

**Schenectady, N. Y.**

No order too large for us to fill, none too small for consideration.  
 Member F. T. D.

**WETTLIN FLORAL CO.**  
**HORNELL, N. Y.**

For quick service to Avoca, Addison, Andover, Arkport, Almond, Angelica, Bath, Corning, Cuba, Canisteo, Castile, Canasaga, Cohocton, Friendship, Wellsville, Wayland, Warsaw, Dansville, Nunda and other Western New York towns.

**HORNELL, New York**  
**C. G. JAMES & SON**  
 Prompt Deliveries to Elmira, Corning and Wellsville

**OLEAN, N. Y.**

Member Florists' Telegraph Delivery Manuel Oppenheim

**JAMESTOWN, N. Y.**  
 Heelas Flower Store For all Chautauque County

**ONEONTA, NEW YORK**  
**DERRICK, Florist,** MEMBER F. T. D.

**Trepel & Bershad**  
**FLORISTS**  
 Livingston and Bond Streets  
 Bedford and Gates Avenues  
**BROOKLYN, N. Y.**

**FLORISTS YOU CAN DEPEND UPON**  
 to Execute Orders Promptly and Correctly  
 Floral Work of All Kinds, covering  
**BROOKLYN NEW YORK**  
**LONG ISLAND NEW JERSEY**

Established Almost a Quarter of a Century.

**BROOKLYN, N. Y.**  
**JAMES WEIR, Inc.**  
 324 Fulton St., cor. Pierrepont

Telegraph orders receive our usual good care and prompt attention. Phones, 270-271 Main

in court; W. A. Rowe, who was detained by the illness of Mrs. Rowe; L. Jules Bourdet, Joseph Deutschmann and J. W. Ross. J. J. B.

**ST. LOUIS.**

**The Market.**

Fine weather conditions last week greatly stimulated business and reports show that the retailers had a busy week. Many social events created a large demand for fancy grades in cut flowers. Business has become steadier. The shipping trade was strong last week and there was much demand from the retailers.

Chrysanthemums are now in great demand, with the crop about three weeks late and consignments limited to a few hundred, the varieties being Pacific Supreme, Chrysolora, October Yellow, October Frost and a few pompons. Roses are plentiful at present. Premier, Columbia, Ophelia and Milady are high in color and good in stem. White Killarney is in great demand.

Carnations are showing great improvement as to stem and the price on the fancy varieties has advanced, the best varieties being Nebraska, Ward and Enchantress.

The frost did not get everything, as some splendid blooms of dahlias arrived the end of last week. Cosmos is fine,

**JOSEPH TREPEL**

Member F. T. D.  
**BROOKLYN'S LARGEST FLORIST**  
**FIFTEEN STORES**  
 MAIN STORE, 334 Lewis Avenue  
 Phone 1150 Bedford. **BROOKLYN, N. Y.**  
 Telegraph orders delivered to any part of New York City, Brooklyn and Long Island.

**WILSON** 3 and 5 Greene Ave.  
 Main Store: Cor. Fulton St.

**BROOKLYN**

PHONE 6800 PROSPECT **NEW YORK**

**YONKERS, N. Y. NEW ROCHELLE, N. Y.**

**N. Y. FLORAL CO.**

Largest Retail Florists in Westchester County  
 Two Convenient Stores  
 Member F. T. D.

**YONKERS, N. Y. MEMBER**

8 MANOR HOUSE SQ. **R. T. BRODERICK** F. T. D.

**MEDINA, N. Y., White Bros.**

Members Orders for Western New York handled with promptness. F. T. D.

**FLORAL OSWEGO, N. Y.**

**ART STUDIO E. KENDIG, Prop.**  
 Member F. T. D. At Your Service. Personal Attention.

**HUGO H. JAHN, 710 Nostrand Ave. BROOKLYN, N. Y.**

Tel. 1952 Bedford. Will deliver to Steamships, Theaters, anywhere within 20 miles of New York. Artistic work. Personal attention. Special care of telegraph orders.

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

## NEW YORK CITY ADOLPH MEYER

In center of the **BON TON** residential district  
1062 Madison Avenue  
Near the great Art Museum and Cleopatra's Needle  
**WE COVER LONG ISLAND  
JERSEY and CONNECTICUT**  
Phones: 2852-7019 Lenox.



## David Clarke's Sons

2139-2141 BROADWAY  
Tel. 1552, 1553 Columbus

## NEW YORK CITY

Out-of-town orders for delivery in New York carefully and promptly filled at reasonable rates

**NEW YORK** Telephone Lenox 3822  
**HENRY HART, Inc.**  
1000 MADISON AVENUE  
In the heart of most exclusive residential section

**BRONX, New York City**  
**FORDHAM FLORIST**  
421 E. FORDHAM ROAD

**NEW YORK CITY**  
**THE PARK FLORIST**  
S. H. CALAMARAS 115 East 84th Street  
**AT YOUR SERVICE**  
**FLORIST FOR 25 YEARS**

**NEW YORK**  
Orders Sent to **H. H. BURNS** 509 Madison Av.  
will receive prompt and careful attention.  
**LONG ISLAND BROOKLYN JERSEY CITY NEWARK**

**A Card This Size**  
Costs only \$1.25 per Week on Yearly Order  
It would keep your name and your specialty before the whole trade.  
A half-inch card costs only 62½c per week on yearly order.

**ROCHESTER, N. Y. J. B. KELLER SONS** Florists  
25 CLINTON AVENUE, N.  
Roch. Phone, Stone 506 L. D. Bell Phone, Main 2189  
Members Florists' Telegraph Delivery

*Wire F.T.D. ORDERS for New York*  
TO  
**MAX SCHLING, INC.**  
785 FIFTH AVENUE  
We deliver orders promptly and efficiently, and use tact, taste, and discretion in filling them, regardless of the size of the order. The SCHLING standard of quality and service is always maintained.  
LONG DISTANCE PHONES PLAZA 7241, 7242

**BUNYARD** 413 Madison Avenue **NEW YORK CITY**

Member F. T. D.

SUMMER SEASON, Bellevue Ave., NEWPORT, R. I.

and the receipts of it have been heavy. Easter lilies, orchids and fancy valley have a good daily demand. Violets have improved in color and are longer in stem.

Asparagus, smilax and all other greens had a big call last week.

### Various Notes.

The St. Louis County Growers' Association will hold its November meeting Wednesday, November 2, at the Eleven Mile House, at Kirkwood. Secretary Deutschmann says all the winter meetings will be held there. President Ude and J. J. Beneke are making great efforts to encourage a large attendance.

The new board of directors of the "Say It with Flowers" Publicity Association held its first meeting, Tuesday, October 25, at publicity headquarters, at 2 p. m. Continuous advertising during fall and winter were arranged for at this meeting.

The officers of the St. Louis Florists' Club will meet at the home of Trustee L. Baumann November 3 and will arrange an interesting program for the club's regular meeting, November 10.

George H. Pring, president of the St. Louis Gardeners' Association, has returned from New York, where he attended the annual meeting of the National Association of Gardeners. He will talk about his trip at the November meeting. This should be of interest to all members.

The W. C. Smith Wholesale Floral Co. had lively times October 19, as this was the day Dan Cupid captured Harry Schlechter. The same day a stork paid a visit to the home of Manager W. H. Osseck and left a fine baby boy. These events kept W. C. Smith busy handing out cigars and helping the rest of the force supply the trade with its wants.

The automobile show created consid-

*Kottmiller*

... FLORIST ...

426 Madison Ave.—and 49th Street

Also Vanderbilt and Ritz-Carlton Hotels **NEW YORK**

Telephone Murray Hfl 783

Highest award at the International Flower Show, April 11, Grand Central Palace.

Location Central. Personal Attention.

*M. A. Bowe*

**IN HEART OF NEW YORK CITY**

332 FIFTH AVE., NEAR 33rd ST.  
Opposite the Waldorf-Astoria. Phone Mad. Sq. 358-359  
OUR MOTTO—THE GOLDEN RULE

**RAMM'S FLOWER SHOP**

In the Heart of New York 412 Madison Avenue

Prompt and Efficient Service Member F. T. D.

**THE BOSTON FLORIST**

Personal selection. Satisfaction guaranteed.  
In the heart of New York City.  
Close to Theaters and Steamships.  
Established 1902

135 E. 34th St., NEW YORK

**TROY, N. Y. MEMBER F. T. D.**

33 Fourth St. H. LOUIS MENAND

# Telegraph Delivery Department

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## Buffalo

NEW YORK

F.T.D. MEMBERS

W. J. Palmer & Son  
304 Main Street

Scott the Florist  
Main and Balcom Streets

Charles Sandiford  
2692 Main Street

Felton's Flower Shop  
352 Williams Street

W. H. Sievers  
330 Genesee Street

S. A. Anderson  
440 Main Street

Colonial Flower Shop  
230 Delaware Avenue

Wm. H. Grever  
77 and 79 Allen Street

Kramer the Florist  
1291 Jefferson Street

Lehde & Galley  
2165 Seneca Street

*Danker*  
Albany, N. Y.

Albany, New York

*Rosary*  
28 STEUBEN STREET  
Best Service.  
Send your orders to us.  
Members Florists' Telegraph Delivery Ass'n.

SYRACUSE, N. Y.

JOHNSTON'S

SYRACUSE'S FINEST FLOWER SHOP  
IMMEDIATE MESSENGER SERVICE  
Syracuse and Vicinity.  
WASHINGTON and WARREN STREETS

For SYRACUSE, N. Y.  
W. E. Day Co., Onondaga Hotel Bldg.  
F. T. D.

ALBANY, N. Y. THE CAPITAL DISTRICT  
and all Eastern New York  
WM. GLOECKNER  
WE GUARANTEE ABSOLUTE SATISFACTION  
Member of Florists' Telegraph Delivery.

KANSAS CITY, MO.

Akin's Floral Co. 1203 Baltimore

KANSAS CITY, MO.  
O'CONNELL FLOWER SHOP  
FOR SERVICE  
N. W. COR. INDEPENDENCE AVE. AND OAK.

erable business for the retailers the last two weeks. Julius Schaeffer furnished the decorations in the big show room.

L. Jules Bourdet, president of the St. Louis Flower Show Association, will call a meeting of the members soon to bring before them the recommendations of the St. Louis Florists' Club favoring a flower show and chrysanthemum exhibition in the fall of 1922.

The W. A. Rowe Co., of Kirkwood, Mo., has started a heavy cut on mums from the six 300-foot houses. The A. W. Gumz Wholesale Floral Co. is handling this season's stock from this range.

The A. Jablonsky establishment, at Olivette, Mo., will have a heavy cut of carnations from now on. All of the old-time, as well as the latest varieties of carnations, are grown here. H. G. Berning will handle the output, as he has done for many years.

The fine fall weather has given plenty of work to Landscape Architects Louis Baumann, Irish & Moskopf, William Bouche and Grossart & Giebel. All these report plenty of good contracts ahead.

Miss Julia Armstrong, head of the W. B. Newman Flower Shop, has many orders booked ahead for social affairs during November.

George Waldbart, who retired a year ago and turned over the business to his old and faithful employees, still main-

## KANSAS CITY F.T.D.

MISSOURI

J. E. Murray  
and Co.

217 East 10th St.

A. Newell

11th and McGee

William L. Rock  
Flower Co.

1106 Grand Ave.

Alpha Floral Co.

1105 Walnut St.

Joseph Austin

3111 Troost Ave.

W. J. Barnes

38th and Euclid

Chandler's  
Flowers

4700 Ward Parkway

Muehlebach  
Flower Shop

1208 Baltimore

Samuel Murray

1017 Grand Ave.



# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

SEND YOUR ORDER TO

All orders carefully executed. Choice cut stock and plants from our own greenhouses.

## SANDERS

623 Clara Avenue  
ST. LOUIS

Members of the Florists' Telegraph Delivery Association

ST. LOUIS, MO.

Wire your orders to  
**MULLANPHY FLORISTS, Inc.**  
N. W. Cor. 8th and St. Charles Streets  
Both Long Distance Phones  
Member Florists' Telegraph Delivery Ass'n.

ST. LOUIS

Choice Seasonable Flowers

**George Waldbart Floral Co.**  
Members F. T. D.  
Efficient Service--Most Centrally Located  
All Orders Carefully Executed 516 N. Grand Ave.

ST. LOUIS, MO.

**GRIMM & GORLY**  
Leading Downtown Florists  
Members Florists' Telegraph Delivery

ORDERS FOR

ST. LOUIS, MO.  
**YOUNG'S** 1406 Olive St.

ST. LOUIS, MO.

Wire or phone your orders to **OSTERTAG BROS.**  
The Largest Retail Supply House in the West.  
**JEFFERSON AND WASHINGTON AVES.**  
Members F. T. D.

ST. LOUIS, MO.

**BENTZEN FLORAL COMPANY**  
3118 North Grand Avenue  
FACILITIES SECOND TO NONE

ST. LOUIS, MO.

**J. M. WALTHER & SONS FLORISTS** 3645 Iowa Avenue  
Established 1900  
We cater to those who require the best.  
Prices reasonable.

Let **OPPERMANN** serve you in **ST. LOUIS**

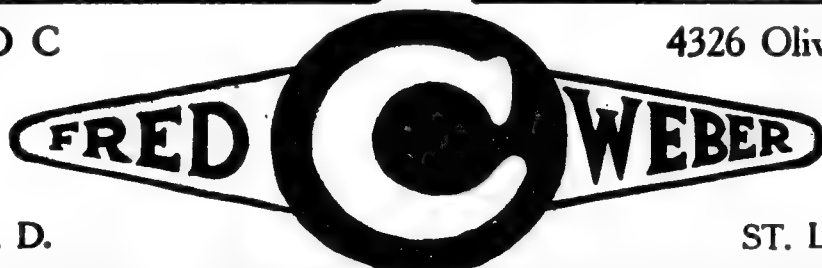
KINGSHIGHWAY, AT SHAW

Excelsior Springs, Mo.

EXCELSIOR GREENHOUSES

RED C

4326 Olive St.



F. T. D.

ST. LOUIS

STUPPY FLORAL CO.

Orders Executed  
Missouri, Iowa, Kansas and Nebraska  
**St. Joseph, Mo.**  
Members Florists' Telegraph Delivery

tains his desk at the store to transact his private business. Mr. Waldbart looks the picture of health.

Grimm & Gorly staged an attractive telegraph window display last week, in which a young lady telegraph operator was shown telegraphing orders to all parts of the world. This feature attracted large crowds.

The Bentzen Floral Co., the Mullanphy Florists, the Aurora Florist and the Tower Floral Co., all of which are close neighbors in the north end, say that business has opened finely and that a busy season is looked for.

Robert Roland, son of Thomas Roland, of Nahant, Mass., has been engaged as designer in the store of Hembreiker & Cole, at Springfield, Ill. Last year Robert Roland was with Professor Dorner, at Urbana, Ill.

Windler's Flowers, of which Edward Guntly is head, and the Bergstermann Floral Co. state that business has opened finely. The last ten days have been quite busy at these establishments.

Some great scores were made last Wednesday night, October 19, in the "Say It with Flowers" bowling league, when the Carnation team won two of the three games from the leading Sweet Peas. Captain Hermann's 611 for the three games, with a single game of 256, was largely responsible for the defeat of the Sweet Peas. The same evening the Roses, last in the race, took all three games from the Daisies, while the Violets did the same to the Orchids. The other high three games were by Captain Kuehner, 592; Captain Ruff, 578; Joseph Krager, of the Roses, 556, and Captain Plotz, of the Roses, 537.

Joseph Witek, F. H. Weber, the Sanders Nursery Co. and Fred C. Weber say that social activities during the last ten days have caused business to become more steady. J. J. B.

Warsaw, Ind.—W. W. Dederick is erecting a pipe-frame greenhouse, using materials from the Foley Greenhouse Mfg. Co., Chicago.

ST. LOUIS, MO.

FLOWERS DELIVERED IN CITY OR STATE ON SHORT NOTICE

**F. H. WEBER**

Taylor Avenue and Olive Street  
Both Long Distance Phones  
Member Florists' Telegraph Delivery Association

SEDALIA, MISSOURI

"You will not stammer if you say it with our flowers"  
**State Fair Floral Co.**  
Florists' Telegraph Delivery.

SEDALIA, MO.

and all orders for center of state given personal attention. Members F. T. D.

**ARCHIAS FLORAL CO.**

**Stokes FLORAL SHOP**

LEADING FLORIST  
307 So. Jeffe son St.  
Springfield, Mo.  
Member F. T. D.

SPRINGFIELD SEED CO.

SPRINGFIELD, MO.  
FLORAL DEPARTMENT OPEN DAY AND NIGHT  
Member Florists' Telegraph Delivery Association

WEBB CITY, MO.

J. E. Meinhart, 416 S. Pennsylvania Ave

CHILLICOTHE, MO.

ISHERWOOD GREENHOUSES  
WE STRIVE TO PLEASE

COLUMBIA, MO.

COLUMBIA FLORAL CO.  
Halfway between St. Louis and Kansas City.

Joplin, Mo. **AMERICAN FLORAL SHOP**

J. E. MEINHART, Prop., 213 W. 4th St.

Hannibal, Mo., **League The Florist**

Cut Flowers, Decorative and Bedding Plants.  
FLORAL WORK A SPEC'ALTY.

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

**Kirkwood Floral Co.**  
DES MOINES  
F. T. D.

Your orders will receive Mr. Ray Holt's Personal Attention

**I O W A**  
STORE AND GREENHOUSES

**DAVENPORT**  
IOWA  
**BILLS FLORAL CO.**  
M. A. TIERNEY, Owner Member F. T. D.

**COUNCIL BLUFFS, IA.** **J. F. WILCOX & SONS**  
750,000 FEET OF GLASS  
Orders shipped to any part of Iowa or Nebraska on a moment's notice.  
Daily Delivery to Omaha.  
MEMBERS FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

**TAMA, IOWA**  
LINCOLN GARDENS, Inc.  
Competent service to all central Iowa, three railroads, two double-track trunk lines.

**Harkett's** For { Eastern Iowa  
Western Wis.  
N. W. Illinois  
**FLORAL NURSERY** Dubuque, Iowa

**Council Bluffs, Ia.**  
FRED R. SHAW  
Flower Shop  
Member F. T. D. and Kiwanis Florist

**DAVENPORT, IOWA**  
EASTERN IOWA AND WESTERN ILLINOIS  
**GEO. F. FORBER,** 313 Brady Street  
Will at all times serve you best. Another asset of our own at your service—  
Member Florists' Telegraph Delivery Association. ORIGINALITY.

**OTTUMWA, IOWA**  
PHONE 182 *C. Kranz*  
LEADING FLORIST  
107 North Market Street  
"Say it with Flowers"

**I O W A** *Kemble's Flowers*  
Marshalltown, Boone, Center-ville, Oskaloosa, Oelwein, Mason City, Chariton, Grinnell and Ottumwa.  
SEND YOUR ORDER TO HOUSE NEAREST PLACE OF DELIVERY

**OTTUMWA, IOWA**  
**CRILEY'S GREENHOUSES**  
**COUNCIL BLUFFS, IOWA**  
GARDINER FLORAL CO.  
Leading Retail Florist 545 W. BROADWAY

**FAIRFIELD, IA.** We strive to please our trade  
**Montgomery Greenhouses**

**FORT DODGE, IOWA** 10 South 11th Street  
**NORDWALL** E. E. NORDWALL  
Member F. T. D.

**DES MOINES, IA.**  
**GUTHRIE-LORENZ CO.**

**Cedar Falls, Ia.** BANCROFT'S Beautiful Flowers  
55,000 Feet Glass Members F. T. D. Joseph Bancroft & Son

**CEDAR RAPIDS, IA.**  
I. N. KRAMER & SON  
Members Florists' Telegraph Delivery.

**MONTICELLO, IOWA**  
C. L. VAN METER Member F. T. D.

**BALTIMORE, MD.**  
**The Market.**  
There was a marked falling off on the market last week. Funeral work was below normal. There was no great influx of outdoor stock to be contended with, although in some sheltered localities the frost was escaped and there was a fair supply of dahlias to be had, as well as other outdoor stock. Fortunately, the main supply of this stock was killed. With the short demand and the large supply of indoor stock, there would have been a congestion. There was a considerable amount of stock that could not be used through regular channels.  
Mums hold the center of the stage. Large whites and yellows predominate, with the usual shortage of good pinks. There is a steady demand for a good medium quality. There is the usual supply of inferior stock that we always have with us. Roses are of fine quality, with all of the varieties represented, but during the mum season the demand for roses falls off. The same can be said of carnations.

#### Various Notes.

The Memorial Protestant Episcopal church was packed to the doors Wednesday evening, October 19, when Miss

**The Ruby N. Elam Flower Store**  
Successor to GALLOWAY FLOWER STORE  
Russell-Lamson Building  
**WATERLOO, IOWA**  
SATISFACTION GUARANTEED  
Special attention given out-of-town orders

**SIoux CITY, IA.**  
**ART FLOWER SHOP**  
512 FIFTH STREET  
Everything in Cut Flowers, Plants, Funeral Designs, Etc.  
Member F. T. D.

**SIoux CITY, IOWA**  
Supplies western Iowa, southern Minnesota, all of South Dakota and north-eastern Nebraska.  
**J. C. RENNISON CO.**

**SIoux CITY, IOWA**  
Members of F. T. D. **ROCKLIN & LEHMAN**

**NEW HAMPTON, IA.**  
S. L. DEAL  
Wholesale and Retail Florist.

**SPENCER, IOWA**  
WOODCOCK FLORAL CO.  
Wholesale and Retail Florists. Member F. T. D.

# Telegraph Delivery Department

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## Red Bank, N. J.

### W. W. KENNEDY & SONS

#### FLORISTS

We are in a position to deliver in the following towns and cities in New Jersey: Red Bank, Fair Haven, Rumson, Sea Bright, Highlands, Locust, Atlantic Highlands, Fort Monmouth, New Monmouth, Belford, Leonardo, Middletown, Keyport, Keansburg, Holmdel, Freehold, Matawan, Little Silver, Shrewsbury, Eatontown, Long Branch, Monmouth Beach, Elberon, Allenhurst, Deal, Asbury Park, Ocean Grove, Bradley Beach, Spring Lake, Sea Girt, Manasquan, Point Pleasant and Lakewood.

Day Phone, 655; Night Phone, 689 and 1056.

MEMBERS  
F. T. D.

41 Broad Street



ABUNDANTLY PREPARED  
AT ALL TIMES

## Edwards Floral Hall Company

1716 Pacific Avenue

Atlantic City, New Jersey

Nurseries: Mediterranean  
and South Carolina Aves.

Member Florists' Telegraph Delivery Assn.

## ATLANTIC CITY, N. J.

### CRANE & HILL, Inc.

Formerly Egg Harbor Flower Shop

1311 Pacific Ave. Members F. T. D.

## ATLANTIC CITY, N. J.

### Atlantic City Flower Shop

1519 Pacific Avenue

Always a big stock on hand of all kinds of flowers  
and plants. Personal attention. F. T. D. Member

## PATERSON PASSAIC New Jersey

### EDWARD SCEERY

Member Florists' Telegraph Delivery Assn.

## A Card This Size

Costs only \$1.25 per Week  
on Yearly Order

It would keep your name and your specialty  
before the whole trade.

A half-inch card costs only 62½c per week on  
yearly order.

## Summit, HARRY O. MAY

### PROPRIETOR

### New Jersey The Rose Shop

## MONTCLAIR, N. J.

### MASSMANN

Member Florists' Telegraph Delivery.

## HOBOKEN, N. J.

### J. GRULICH & SONS

Members F. T. D. 616 Washington Street

## OKLAHOMA CITY

### OKLAHOMA

# Furrow & Company

Members Florists' Telegraph Delivery.

205 W. MAIN STREET

## NEWARK, N. J.

### PHILIPS BROS.

938 BROAD STREET

Members F. T. D.

## All Middle State and Seashore

### NEW JERSEY POINTS

and Northeastern Pennsylvania towns  
are best reached from

## TRENTON

MARTIN C. RIBSAM, Florist

Member F. T. D.

Broad and Front Sts.

## TUCSON — All SOUTHERN

### ARIZONA,

### NEW MEXICO and SONORA, MEXICO.

## Langers Seed & Floral Co.,

Formerly  
Tucson Seed & Floral Co., Tucson, Arizona

## ROSWELL, N. MEX.

### ALAMEDA GREENHOUSES

Headquarters for Flowers New Mexico and Texas

Mary Elizabeth Feast, the charming daughter of Mr. and Mrs. Charles F. Feast, and Harry Raterie, of Culpeper, Va., were married. The floral arrangements for this wedding were done in the well known Feast style and were notably artistic, though simple. The flowers for the bridal party were arranged by Mrs. Hill and we can imagine the care that was put into the arrangements when we remember that she had been associated with Miss Feast from babyhood. The staff of decorators did not lose sight of the fact that it was Mr. Feast's daughter they were preparing for. The net result was something that money could not produce. After their honeymoon Mr. and Mrs. Raterie will reside at Washington, D. C.

The banquet committee appointed at the last club meeting to arrange for the banquet in honor of newly elected officers has enlarged upon the original idea and proposes to make it a jollification affair, as well, in honor of Baltimore's success at Toronto in winning the 1922 business meeting of the F. T. D. The club intends to express to C. H. Grakelow and W. F. Gude in person just how much we appreciate the splendid help they gave our delegates in capturing this meeting. Those on this committee, who have been working like beavers and have practically all arrangements made, say it is going to surpass any-

## ENID, OKLA.

The Hub of the Middle Southwest

10 Railroads for quick delivery

ENID FLORAL CO., Leading Florists

Authorized Member F. T. D. for Enid

## McALESTER

### OKLAHOMA

## WM. WEAVER

MEMBER F. T. D.

## EASTERN OKLAHOMA WESTERN

### MAXWELL & CO.

We grow our own flowers  
50,000 sq. ft. of glass

TULSA,

ALVA.

## PHOENIX, ARIZONA

### Donofrio Floral Co.

CHAS. E. MORTON, Mgr.

Wire your orders to us for delivery in  
Arizona and New Mexico.

## TULSA, OKLAHOMA

Boston's Flower Store. O. O. Boston

Member Florists' Telegraph Delivery.

## OKMULGEE, OKLA.

GEO. W. MARSHALL  
210 W. Main St.

MEMBER  
F. T. D.

Hornaday Greenhouse, LAWTON, OKLA.  
can fill your orders for Walter, Temple, Burk-  
burnett, Altus, Snyder, Grandfield, Apache,  
Anadarko and Fort Sill.

## CHICKASHA, OKLA.

Mrs. Stella Johnston

Member F. T. D.

## TUCSON, ARIZ.

### 7 East Congress Street

### BURNS' FLOWER SHOP

## PRESCOTT, ARIZ.

Send your ACKER'S FLOWER SHOP  
orders to

## DOUGLAS, ARIZ.

### FOR ALL POINTS IN ARIZONA

GATLIFF FLOWER GARDEN

Successor to TRAVIS FLOWER SHOP  
Indian Blankets, Dolls and Moccasins.



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**PITTSBURGH**  
—AND VICINITY—

F. T. D.  
Service

**A. W. Smith**  
**Flower Stores Company**

Keenan Building, PITTSBURGH, PA.

**PITTSBURGH, PA.**

*Alpha Floral Company*

6022  
PENN  
AVE.

Designs  
and Decorations

**THINK!** Everything in Flowers  
**GRAKELOW'S**

Member Florists' Telegraph  
Delivery Association

Broad Street at Cumberland, PHILADELPHIA, PA.

**PITTSBURGH, PA.**

**DAVE HILL & CO.**  
Fifth Ave. and Wood St.

OPEN SUNDAY QUICK SERVICE

**PHILADELPHIA**

**Charles Henry Fox**

I will never send you an order less than \$5.00.

Member F. T. D.

**J. J. Habermehl's Sons**

The finest floral arrangements, flowers and  
plants furnished on telegraphic orders.

The Bellevue-Stratford Philadelphia Broad and Walnut Streets

**Pittsburgh, Pa.**

**MRS. E. A. WILLIAMS**

621 PENN AVENUE Member F. T. D.

**Philadelphia**

AND SUBURBAN ORDERS EXECUTED  
WITH GOOD TASTE AND PROMPTNESS

**Joseph Josephs**

1722 COLUMBIA AVENUE

**PHILADELPHIA**

**Germantown and Chestnut Hill**

Orders carefully filled in first-class style  
and on time.

**WILLIAM BERGER'S SONS**

5522 Germantown Ave., Philadelphia, Pa.

**PITTSBURGH**

*E. C. Ludwig  
Floral Co.*

**E. C. LUDWIG  
FLORAL CO.**

710 E. Diamond Street  
Members F. T. D.

**Corry, Pennsylvania**

**GOULD & COMPANY, Florists**

Prompt and Careful Service Members F. T. D.

**TARENTUM, PA.**

QUALITY AND SERVICE || TARENTUM  
No matter how small the order || FLORAL CO.

ORDERS FOR  
**PHILADELPHIA**

AND SUBURBS CAREFULLY FILLED

We are in close touch with all the suburbs by  
railroad service and can make quick delivery.

**CHARLES F. KRUEGER CO.**

Reading Terminal Flower Shop, Philadelphia

**Pittsburgh, Pa.**

**RANDOLPH & McCLEMENTS**

FLORAL EXPERTS

5936 PENN AVENUE

Members of the Florists' Telegraph Delivery

**HARRIS BROS.**

510 Market St.

**PITTSBURGH**

BEST  
SERVICE

**CHESTER, PA.**

**B. S. ITALIA, Modern Flower Shop**

921 Edgmont Ave.

Always a big stock on hand, OF POTTED PLANTS  
and CUT FLOWERS OF ALL KINDS. No order too  
large for us to fill, none too small for consideration.  
Particular attention given to mail and phone orders.  
OUR MOTTO: Courtesy and Service.

**SCRANTON, PA.**

Wire your orders to **G. R. CLARK,** 124 Washington Avenue

Est. 42 years. Everything in Flowers and Seeds.

Seven railroads give quick connections to all parts in  
eastern Pennsylvania, southern New York, western  
New Jersey. Telephone connections everywhere;  
through delivery cars, no disappointments.

thing in the way of a banquet ever attempted by the club. November 17 is the date set. The Southern Hotel roof will be the scene, with one of this famous house's menus; \$4 per plate will be the price, but you are going to get plenty for your money. First there is going to be a 1-act sketch, entitled "The Flower Shop," by the well known amateur theatrical association, the Vagabond Players. This will be worth the price of admission in itself. Governor Ritchie and Mayor Broening will deliver addresses and, as it is to be an F. T. D. banquet, every effort is going to be made to have Philip Breitmeyer, of Detroit, present. Other speakers will be C. H. Grakelow, of Philadelphia, Pa.; Edward Seeery, of Paterson, N. J.; W. F. Gude, of Washington, D. C., and our own Charles Feast and Joseph Merritt. This is an array of talent that cannot be beaten. The Washington club is invited to join us, so be sure to make your reservations early. The committee on decorations will be in charge of William F. Ekas; on arrangements, W. F. McKissick, and entertainment, Robert W. Johnston. The full committee consists of Robert W. Johnston, chairman; Joseph S. Merritt, William F. McKissick, John J. Perry, William F. Ekas, William Bauer, George Eberle, H. Clay Primrose, Claymore Sieck and Richard A. Vincent.

**Germantown and Chestnut Hill**

ORDERS Carefully executed with  
taste and promptness.

**FRANK R. HASTINGS**

8 West Cheltenham Ave., GERMANTOWN

PHILADELPHIA, PA.

ORDERS FOR  
**PHILADELPHIA**

Carefully and Promptly Executed  
with Good Flowers and Good Taste by

**M. J. Callahan,** 8924 Market St., PHILADELPHIA

**SCRANTON, PA.**

**A. L. BESANCON & CO.**

Florists and Decorators

Adams Ave. and Spruce St. SCRANTON  
BOTH PHONES LIFE BLDG.

You can depend on us. Order your flowers on any  
occasion for delivery in Scranton and vicinity

**SCHULTHEIS, Florist**

317 Church Street  
DUNMORE, PA.

612 Linden Street  
SCRANTON, PA.

Members of the Florists' Telegraph Delivery Ass'n.

**Wilkes-Barre, Pa.**

Member F. T. D. **Ira G. Marvin,** 23 So. Franklin St.  
53 No. Main St.

# Telegraph Delivery Department

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## SAN ANTONIO, TEX.

AVENUE C AT 8TH STREET  
LARGEST RETAIL FLOWER SHOP IN THE SOUTHWEST.  
TELEGRAPH ORDERS A SPECIALTY.



### HANOVER, PA.

CREMER, Florist

EVERYTHING IN CUT FLOWERS  
We serve all points in Southeastern Pennsylvania.  
Special Delivery Service to Gettysburg, Pa.  
MEMBER F. T. D.

### Austin, Texas

HILLYER'S

MEMBER F. T. D.



### Williamsport, Pa.

W. J. EVENDEN'S SONS

THE LEADING FLORISTS

Members Telegraph Delivery Association

### GILES, The Florist READING, PENNA.

Member F. T. D.

FOR WEST AND CENTRAL TEXAS  
AND THE OIL FIELDS

Phone, wire or write Brownwood Floral Co.

BROWNWOOD, TEXAS

We are prepared to fill your orders  
Members F. T. D.

### J. V. LAVER ERIE, PA.

Write, Phone or Wire Member Florists' Telegraph Delivery

### UNIONTOWN, PA.

STENSON & McGRAIL, "The Leading Florists"

11 Morgantown Street  
FRESH HOME-GROWN CUT FLOWERS  
AND PLANTS at all times

### FORT WORTH, TEXAS

GORDON BOSWELL, Florist  
1829 SIXTH AVENUE

### HILLSBORO, TEX.

Member F. T. D. Wood Seed & Floral Co.

### SHERMAN, TEXAS

H. O. HANNAH & SON

Service up-to-date. Northern Texas-Southern Oklahoma

### WACO in the heart of Texas

Member F. T. D. WOLFE THE FLORIST

### AMARILLO, TEXAS

West Texas Western Oklahoma Eastern New Mexico CUNNINGHAM FLOWER SHOP

### DALLAS {QUALITY and SERVICE} TEXAS

\$65,000 Ft. of Glass Lang Floral & Nursery Co.

### TEXARKANA, ARK. TEX.

MAJESTIC FLORAL COMPANY

### El Paso, Texas POTTER FLORAL CO.

Members Florists' Telegraph Delivery

### FT. WORTH, TEXAS

Baker Bros. Members Florists' Telegraph Delivery

IDEAL FLOWER SHOP 328 North St. Marys St.  
Where the Flowers Are Ideal. SAN ANTONIO, TEX.  
NEAR THE GUNTER H TEL

### WILKINSBURG, PA.

WM. M. TURNER, Florist  
809 PENN AVENUE

### LEBANON, PA. Members F. T. D.

J. F. VAVROUS SONS

Orders for central Penna. handled with promptness

With such a committee there is no question as to what the banquet will be.

Saturday, October 15, the new wholesale house of Glick & Guerth opened its doors to the public and, as both of the members of this firm are old hands and well known on the wholesale market, they were busy from the start. Tate.

### KANSAS CITY, MO.

The Market.

Twice as much stock was cut by all growers last week as was cut the week previous. The demand was not nearly so great. Conditions were exactly reversed. Two weeks ago there was such a scramble that choice roses brought almost any price. The dealers were glad to get them. Warm weather has brought a glut of roses since then and prices have been forced down. No stock was dumped last week, because the wholesalers were fortunate enough to place their surplus. Mums are coming in more freely and the western shipments are being reduced as the home-grown stock becomes more plentiful.

### Club Meeting.

One of the most interesting meetings ever held by the Florists' Club was that of October 20 in the salesroom of the Stuppy Supply Co. This was the first

*Baur Floral Co.*  
Member F. T. D. ERIE, PA.

Erie, Pa. Charles G. Offerle  
2408 Poplar Street

### New Kensington, Pa.

McRAE-JENKINSON CO.

Member Florists' Telegraph Delivery.

Members Florists' Telegraph Delivery Association.

EVENDEN BROS.

Largest Growers in Central Pennsylvania Williamsport, Pa.

### WILLIAMSPORT, PA.

COLLINS-RHOADES CO.

WE GROW FLOWERS THAT PLEASE—THEY LAST

### WILLIAMSPORT, PA.

DERR'S FLOWER SHOP P. A. Derr, Prop.  
Established 10 years Guaranteed Service

### WARREN, PA.

Crescent Floral Garden, SHERM OFFERLE, Proprietor

### WARREN, PA.

Wood's Flower Shop MEMBER F. T. D.

### LANCASTER, PA.

B. F. BARR & CO., Leading Florists

# Telegraph Delivery Department

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Nashville, **THREE STORES**  
Chattanooga  
and Atlanta

Member  
Florists'  
Telegraph  
Delivery



Two Stores  
Members  
F. T. D.  
**Chattanooga, Tenn.**  
THE  
Haeger Floral Co.  
Central Market House 700 Market St.

**Geny Bros.** **LEADING FLORISTS**  
Members Florists' Telegraph Delivery  
212 Fifth Avenue North.  
**NASHVILLE, TENN.**

"WE NEVER SLEEP"  
Idlewild Greenhouses **Memphis, Tenn.**  
89 South Main Street  
"Up-to-the-minute" Service and Execution  
Member Florists' Telegraph Delivery

Send all **MEMPHIS** Orders to  
**THE FLOWER SHOP**  
81 Union Avenue  
**MEMPHIS, TENNESSEE**

**Memphis, Tenn.**  
**JOHNSON'S GREENHOUSES**  
161 MADISON AVE.  
Established 1888  
Member Florists' Telegraph Delivery Ass'n

**KNOXVILLE, TENN.**  
**BAUM'S**  
HOME OF FLOWERS, Inc.  
Member Florists' Telegraph Delivery.  
Personal attention given to orders for KNOXVILLE  
and EAST TENNESSEE.

**Knoxville, Tenn.**  
**CROUCH, Florist**  
Member Florists' Telegraph Delivery  
LARGEST AMOUNT OF GLASS DEVOTED  
TO CUT FLOWERS IN THE SOUTH



**Savannah, Ga.**  
**JOHN WOLF**  
The Largest Grower  
of Cut Flowers in the South

**S A V A N N A H**  
*A. C. Oelschig & Sons*  
FLORISTS  
and for all South Georgia  
MEMBERS FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

**ATLANTA, GA.**  
Lawrence Floral Co. Supply Flowers for all Occasions in Georgia

**ALBANY, GA.** Member F. T. D.  
Jack Smith Greenhouse Co., Florist

time since its opening that the new company had had an opportunity to play host to the other florists and the rôle was most agreeably done. Music, dancing and refreshments served throughout the evening formed the social features. Miss Bernadette Lucier gave two vocal numbers.

A snappy business session was conducted by W. J. Barnes, vice-president, in the absence of President T. J. Noll, who was out of the city. Side lights on the F. T. D. meeting in Toronto were given by Mr. Barnes, Samuel Murray, W. L. Rock and Arthur Newell, all of whom attended. M. E. Carter, chairman of the entertainment committee, announced the organization of a bowling team, possibly two. Those who will soon issue challenges to outside players are John Klaus, Edward Barnes, Walter Oberg, Hugo Neff, C. A. Chandler, Fred Horst, Fred M. Weber, William Wade, William Hults, John Stevens and Harry Eib.

By unanimous vote it was agreed to place W. L. Rock in charge of all arrangements for the S. A. F. convention. Mr. Rock will outline the plan of campaign, appoint committees and direct the work. Miss Hayden, chairman of

**ATLANTA, GA.**

Wire Your Orders

To



**WEST VIRGINIA**  
**WESTERN MARYLAND**  
**The H. Weber & Sons Co.**  
Fairmont, W. Va. Clarksburg, W. Va. Oakland, Md.  
Commissions Promptly Executed.  
QUALITY EXCELLENCE ABILITY  
Members Florists' Telegraph Delivery Association.

**J. W. Dudley Sons Co.**  
PARKERSBURG, W. VA.  
CLARKSBURG, W. VA.  
MARIETTA, OHIO.  
Orders Carefully Executed.

**CLARKSBURG, W. VA.**

Order your flowers on any occasion for delivery in this section from the leading Florists in the State.

**HAYMAN GREENHOUSE CO.**  
CLARKSBURG, W. VA.

**Bluefield, West Virginia**  
**THE FLOWER SHOP**  
Successor to Alexander Cut Flower & Plant Co.  
Member F. T. D.

**CHARLESTON, W. Va.**  
Look at your map. We cover many towns.  
**WINTER FLORAL CO.**

**ORDERS FOR CHARLESTON, W. Va.**  
are given prompt and careful attention by the  
**Charleston Cut Flower and Plant Co.**

**BLUEFIELD, W. VA.**  
**FALLON, Florist**

**HUNTINGTON, W. VA.**  
**ARCHER'S FLOWER SHOP**  
Everything in Flowers. Member F. T. D.

**Huntington, W. Va.** Member F. T. D.  
**McClure-Coffman** Successors to J. W. Dudley Sons Co.

**CHARLESTON, W. VA.**  
Capital City Floral Co., Successor to ALEXANDER'S  
FOR ALL SOUTHERN WEST VIRGINIA

**WHEELING, W. Va.**  
Also for Bellaire and Martins Ferry **F. C. SEIBERT**

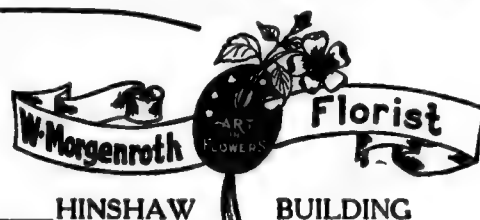


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## WINSTON-SALEM, N. C.

AT YOUR SERVICE - Member F. T. D.



*"Say it with Flowers"*

Through



Home Grown Flowers  
Artistically Arranged

Charlotte, N. C. AND VICINITY  
**Scholtz, THE FLORIST INC.**

Member Florists' Telegraph Delivery Ass'n.

CHARLOTTE, N. C.  
AND VICINITY  
**THE FLOWER SHOP**  
203 N. TRYON STREET  
Member F. T. D.

SPARTANBURG  
AND ALL SOUTH CAROLINA  
**CHARLES A. MOSS**  
Member Florists' Telegraph Delivery Ass'n

WILSON, N. C.  
Member F. T. D. **STARR, The Florist**

DURHAM, N. C.  
J. J. FALLON CO. LEADING FLORISTS  
Member F. T. D.

DURHAM, N. C.  
Durham Floral Co. **HIBBERD**  
Proprietor

GREENSBORO, N. C.  
**VAN LINDLEY CO.**

HIGH POINT, N. C. MEMBER  
F. T. D. **FRANK H. FORD, Greenhouses**

ORLANDO, FLA.  
Violet Dell Florist

CHARLESTON, S. C.  
Carolina Floral Store  
King and George Sts.

Greenhouses, Saxon, S. C. Member F. T. D.

Charleston, S. C.  
Art Floral Co.  
219 King Street, near Market

RALEIGH, N. C.  
McCarron Floral Co., 12 East Hargett Street

RALEIGH, N. C.  
J. J. FALLON CO. LEADING FLORISTS  
Member F. T. D.

the publicity committee, was authorized to turn over to the national publicity fund the percentage agreed upon by the club.

The exhibits shown were three pots of cyclamens and a vase of Columbia roses by John Klaus; a vase of prepared foliage and flowers by James Patterson, of the Owl Florists; vases of Russell, Premier and Columbia roses by the Stuppy Floral Co., St. Joseph, Mo., and three baskets of prepared flowers and foliage by the Stuppy Supply Co.

### Various Notes.

Frank X. Stuppy and Dr. B. W. Murphy, St. Joseph, Mo., attended the Florists' Club meeting.

J. B. Masson's new English begonias are coming in and are a fine sight. Mr. Masson is cutting mums. Within a few days he will have a fine lot of pot mums ready for sale.

Mrs. E. Bunyar's new house for bedding plants is completed. It is 36x50.

The Kansas City Wholesale Cut Flower Co. is offering the first of S. Bryson Ayres' sweet peas. The flowers are large and long-stemmed.

T. A. Moseley sold ten cases of bird seed and almost as much bird manna last season. These things are carried as side lines. Mr. Moseley believes there are many things a florist can sell besides flowers. By so interesting customers he gets them later as flower buyers.

E. A. Humfeld is cutting 1,500 dahlias a day and selling all of them. The frost has not touched any of his stock yet.

August Luther had two nice wedding decorations Wednesday, October 19, and Saturday, October 22. His general business has been running well all summer and fall.

Nelson Jarrett is hunting near Bige-

Miami's Largest Florist  
**The Exotic Gardens**

801 12th Street

MIAMI, FLA.

Prompt deliveries to all points  
in Southern Florida  
Member F. T. D.

MILLS THE FLORIST, Inc.  
36 West Forsyth Street  
Jacksonville, Fla.

We reach all  
FLORIDA AND SOUTH GEORGIA POINTS

MONTGOMERY, ALA.  
Alabama's Leading Florists  
**Rosemont Gardens**  
Member F. T. D. Correspondence Solicited

Mobile  
Member F. T. D. **C. RAVIER & SONS**  
Ala.

MOBILE, ALA.  
Goodbrad Floral Co.  
982 DAUPHIN STREET  
Member F. T. D.

Mobile, Alabama  
Member F. T. D. **The Minge Floral Co.**

Opelika, Ala., One hour from  
Camp Benning  
OPELIKA FLORAL CO.  
Member F. T. D.

BIRMINGHAM, ALA.  
**PARKER'S FLOWER STORE**  
LAKELAND, FLORIDA  
Service in all directions.  
WESTMORELAND FLORAL GARDENS.

# Telegraph Delivery Department

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## MILWAUKEE

Member  
F. T. D.

*Subliner*  
FLORIST

413 Grand Ave.



Member Florists' Telegraph Delivery

## La Crosse, Wis.

La Crosse Floral Co.

Oldest F. T. D. Member  
We grow all our flowers Guaranteed service

## MILWAUKEE, WIS.

HARRY PERSTEIN

"SOME FLORIST"

471 TWELFTH STREET

## MILWAUKEE

F. T. D.

EDLEFSEN-LEIDIGER CO.

419 Milwaukee Street

## La Crosse, Wis.

Send your order for flowers for delivery in this city and vicinity to

SALZER'S FLORAL GARDENS  
QUALITY AND SERVICE ASSURED

## MILWAUKEE, WIS.

FOX'S

INCORPORATED

437-39-41 MILWAUKEE STREET

Member Florists' Telegraph Delivery Ass'n.

## Milwaukee, Wis.

A. CURRIE & CO.,

130-132 Wisconsin Street

Member Florists' Telegraph Delivery Ass'n.

## SUPERIOR, WIS.

Superior Floral Company

1410 Tower Ave.

FLORISTS

TELEGRAPH ORDERS SOLICITED.

## MILWAUKEE

1-3-5 GRAND AVENUE

GIMBELS

A. H. MacDonald, Mgr.

Member Florists' Telegraph Delivery Association

## MILWAUKEE

EXCLUSIVE FLORAL  
ARRANGEMENTS

BAUMGARTEN, Inc.

Member F. T. D. 93 WISCONSIN ST.

## OSHKOSH, WIS.

THE MILES COMPANY

GROWERS

Established 50 years Member F. T. D.

## MILWAUKEE

*E. WELKE & CO.*  
*The House of Roses.*

Member F. T. D.

750-752 Third Street

## RACINE, WIS.

THE

610-612 Wisconsin Street

FLOWER SHOP

Member  
F. T. D.

## Racine and Kenosha

Operating large greenhouse in both these Wisconsin cities

P. N. Obertin

## MANITOWOC, WIS.

THE M. G. MADSON SEED CO.,

North 8th and Commercial Streets.

## Watertown, Wis.

404 Main St. STUFBE FLORAL CO.

## MADISON, WIS.

RENTSCHLER FLORAL CO. MEMBER

## GREEN BAY, WIS.

Meier-Schroeder Co. Orders for Cut Flowers and Designs delivered anywhere in Wisconsin and Northern Michigan at right prices.

low lake. Mrs. Jarrett is visiting friends in Pittsburg, Kan. Neither Mr. nor Mrs. Jarrett has been well lately. Mrs. Jarrett suffered a nervous breakdown early last summer and is now recuperating. Both hope to be entirely well soon.

R. L. Isherwood, Chillicothe, Mo., was in the city last week.

Robert Fields is taking a brief vacation before the season gets into full swing.

A. C. Van El, of J. A. Vandervoort & Co., Noordwyk, Holland, and Clifford Pruner, called on the trade last week.

Tucker Smith, Pleasant Hill, Mo., was in the city Friday, October 21. He reports a good cut of stock in the greenhouses. J. E. K.

The Alpha Floral Co. has made extensive improvements throughout its already well equipped store. The upstairs has been converted into one of the most modern workrooms and stockrooms, with a ventilating system and plenty of light. Under the skillful management of Roy Mollis, all workrooms and storage rooms, upstairs and down, have been rearranged and are second to none in appointment.

## MILWAUKEE, WIS.

### The Market.

The extreme shortage of flowers has been somewhat relieved by the large crop of mums now arriving. Pompons are also making their appearance, which

## Flowers for Mississippi

R. E. LANGLEY

828 Wells Street, JACKSON, MISS.

Member F. T. D.

Phone 1017

## JACKSON, MISS.

THE CAPITOL FLORAL CO.

THIRTY YEARS OF FLORAL PROGRESS

Greenhouse and Retail Store

PROMPT ATTENTION, OUR MOTTO

Member F. T. D. Texas Bldg., E. Capitol St.

## CLARKSDALE, MISS.

PAYNE'S FLOWER SHOP

## TUPELO, MISS.

Member F. T. D. At Your Service TUPELO FLORAL CO.

## MISSISSIPPI

STEMME & SONS :: HATTIESBURG

## GREENVILLE, MISS.

IDLE HOUR FLORAL CO.

L. A. WAAS, Manager. 701 Percy Street

# Telegraph Delivery Department

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**Lexington, Ky.**

**JOHN A. KELLER CO.**  
INCORPORATED

Main Street, Opposite Phoenix Hotel  
Service for all

**Central and Eastern Kentucky**

Member Florists' Telegraph Delivery Association

In **KENTUCKY** where prestige counts for much, let your customers be represented by a concern whose progressiveness is combined with the dignity of forty-six years of distinguished service.

**Jacob Schulz Co.**  
INCORPORATED  
550 FOURTH AVENUE - LOUISVILLE  
Members F. T. D. Association.

**LEXINGTON, KY.**

**HONAKER, The Florist**

Largest Cut Flower Grower in the State

160 West Main Street

Member Florists' Telegraph Delivery Ass'n

**Louisville, Ky.**

**MARRET & MILLER**

Est. 1878.

Members F. T. D.

814-822 Cherokee Road

**LOUISVILLE KENTUCKY**

Fine Flowers and Efficient Service have distinguished this house for nearly forty years.

Send us your particular orders.

**William Walker Co.**

Incorporated

Home-grown Flowers

615 SOUTH FOURTH AVENUE

Members Florists' Telegraph Delivery Ass'n.

**RICHMOND, VIRGINIA**

**Mosmiller**  
FLORIST  
115 E. Main St.  
Member Florists' Telegraph Delivery Association

**Richmond, Va.**

THE HAMMOND COMPANY, Inc.

LEADING FLORISTS

109 EAST BROAD STREET

**ROANOKE, VA.**

**FALLON, Florist**

Member Florists' Telegraph Delivery Ass'n

**Portsmouth, Va.**

Cotton The Florist, 333 High St.

**PETERSBURG, VA.**

MRS. ROBT. B. STILES, Florist  
Phone 910 1202 W. Washington St.

**LYNCHBURG, Va.**

J. J. FALLON CO. PROMPT SERVICE  
Member F. T. D.

**LYNCHBURG, Va.**

MISS McCARRON  
Member Florists' Telegraph Delivery

**STAUNTON, VA.**

Central Ave. and  
Lewis St **JOHN FALLON**

**NORFOLK, VIRGINIA**

GEORGE, Inc.

Member Florists' Telegraph Delivery Association.

**Covington, Ky.** Member  
F. T. D.

ROBERT D. RUTTLE  
THE MADISON AVENUE FLORIST

**Charlottesville, Va.**

LANKFORD'S Orders solicited for  
University of Va.

has helped to relieve the market. There is plenty of stock now to meet the demand. Almost any grade of mum is now arriving. The prices on these range from \$1.50 to \$5 per dozen; pompons are from 50 cents to \$1 per bunch. Carnations are increasing daily. The quality is good, but the average carnations are short-stemmed. Roses are in good supply, sufficient to meet the demand. Green goods take care of the demand.

#### Various Notes.

The C. C. Pollworth Co. is specializing in large, fancy chrysanthemums and is sending in good white, pink and yellow mums.

H. V. Hunkel left for the Twin Cities Wednesday, October 19, with the intention of attending the 'Twin Cities' Florists' Club and explaining to its members the Milwaukee plan of coöperative advertising.

The Holton & Hunkel Co. expects to move into its new quarters, at Milwaukee and Oneida streets, soon. This is almost across the street from the company's present location.

The annual meeting of the Florists' Publicity Association was held at the Republican House Tuesday evening, October 18. The meeting was preceded by a banquet to all members, a separate table being provided for the lady members. President H. J. Seel presided at the meeting, at which nearly all the retailers, growers and wholesalers were represented, more than 100 strong. H. J. Seel outlined the activities of the association during the last year and C. C. Pollworth spoke on the great benefits derived from the organization and the results obtained through the coöperative plan. After the banquet the directors were elected from the growers,

**LOUISVILLE, KY.**

E. G. REIMERS & SON CO.,

800 Baxter Avenue.

Established 1880

Incorporated 1912

**Louisville, Ky.**

HENRY FUCHS

670 SOUTH FOURTH STREET

Member F. T. D.

**PADUCAH, KY.**

SCHMAUS BROS.

100,000 feet of Glass Produces Our Supply

F. T. D. Member

428 BROADWAY

**Owensboro, Ky.**

Members  
F. T. D.

NANZ FLORAL CO.

**RICHMOND, KY.**

Richmond Greenhouses.

M. S. Pontrich, Prop.

Good service to Normal School, Berea College, Irvine and nearby points.

Member F. T. D.

**AUGUSTA, KY.**

Victor H. Thomas

Deliveries to Georgetown and Ripley, Ohio

**Paducah, Ky.** LEADING  
FLORIST

JOHN VAN AART

50,000 Feet of Glass and Retail Store



# Telegraph Delivery Department

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**DETROIT MICHIGAN**

Orders given best of care by these five

**F. T. D. Members**

**J. Breitmeyer's Sons**  
1314 Broadway

**Fetter's Flowers**  
39 Adams Avenue E.

**Scribner Floral Co.**  
2740 East Fort St.

**G. H. Taepke Co.**  
WALTER G. TAEPKE,  
2730 Elmwood Ave.

**The L. Bomb Floral Co.**  
ALBERT POCHOLON, 815 Bates Street

*Yours For More Co-operation*

**DETROIT, MICH.**

**Peter F. Reuss & Co.**  
Shop 22 Broadway Market Bldg.

**JACKSON, MICH.** 1043-47 W. Ganson St.  
Members **A. W. Furnival & Son**  
F. T. D.

**JACKSON, MICH.**  
The oldest and only F. T. D. store in the heart of the city. **J. B. BLESSING**

**HILLSDALE, MICH.**  
Southern Michigan Points **O. A. STOLL** F. T. D. Member

**Kalamazoo, Michigan**  
**G. VAN BOCHOVE & BRO.**  
F. T. D. Orders Satisfactorily Filled.

**YPSILANTI, MICH.**  
DAVIS & KISHLER,  
At your service. 102 Michigan Ave.

**LANSING, MICHIGAN**  
**J. A. BISSINGER** MEMBER  
F. T. D.  
SINCE 1894, LANSING'S LEADING FLORIST.

**CHICAGO** **DETROIT**

**Central Floral Co.**  
"FLOWERS THAT LAST LONGER"

35-37 Broadway, Detroit, Mich.  
132 N. State St., Chicago, Ill.

CENTRALLY LOCATED  
OPEN EVENINGS AND SUNDAYS  
Members F. T. D.

**DETROIT, MICH.**  
**HOLZNAGLE'S**  
(45,000 feet of glass)  
12132 WOODWARD AVENUE  
HIGHLAND PARK

**FLINT, MICH.** *Hasselbring*  
**FLORIST**  
MEMBER F. T. D.

**Grand Rapids, Mich.** Member  
Cut Flowers, Floral Designs and Potted Plants **H. W. ALLERSMA** F. T. D.

retailers and wholesalers. These directors will take care of the advertising matter for the coming year. The retailers elected were A. McDonald, Henry Welke and Charles Dettmann. William Manke, Alfred Locker and Eugene Oestreicher were elected to represent the growers. The wholesalers are represented by C. C. Pollworth, H. V. Hunkel and Gust Rusch.

The meeting of the Wisconsin State Florists' Association will be held here, November 3 and 4.

A considerable number of the trade expect to visit Chicago during the convention of the Chrysanthemum Society of America, November 16 and 17. P.

## DENVER, COLO.

### The Market.

California mums were the greatest factor in the local market the latter part of last week. The demand was good and considerable business was done. Home-grown mums have moved slowly and roses and carnations have felt the influence of quantities of the California product. Carnations are coming much more heavily—about the usual cut for this time of the year. Some good early pompons and a few single violets are to be had now. Shippers are doing a splendid business.

### Various Notes.

Fred Schumann suffered a heavy loss through a fire that completely destroyed his boiler room and burned off the ends of his houses. The wind was just right to fill the houses with smoke and intense heat, which practically destroyed his entire crop of early peas and pompons.

**MICHIGAN**  
ORDERS WILL BE CAREFULLY CARED FOR BY  
**HENRY SMITH FLORAL CO.**  
INCORPORATED  
**GRAND RAPIDS**  
WHOLESALE AND RETAIL FLORIST  
Member F. T. D.  
200,000 FEET OF GLASS DEVOTED TO FLOWERS AND PLANTS

**GRAND RAPIDS**  
ARTHUR F. CRABB  
F. T. D. Member. 13 Jefferson Ave., S.  
Serving all West Michigan Towns.

**VAN AKEN BROS. & SONS**  
LEADING FLORISTS  
COLDWATER, MICH.  
ELKHART, IND.  
COVER MICHIGAN and INDIANA POINTS  
Orders promptly and carefully taken care of  
Members F. T. D.

**IONIA, MICHIGAN**  
CENTRAL MICHIGAN PIKE  
FLOWER, VEGETABLE and FRUIT FARM  
Leading Florist for Ionia and Montcalm Counties  
Greenhouses 1 Mile East of City  
Flower Shop, 204 West Main Street  
MEMBER F. T. D. BYRON L. SMITH

**STURGIS, Mich.** *Veget's Flowers* Coldwater, Mich.  
Member F. T. D. All So. Mich. points

**J. B. GOETZ SONS**  
**SAGINAW, MICH.**  
OR ANY CITY IN MICHIGAN

**SAGINAW, MICH.**  
SUNSHINE • GEO. A. WITHERIDGE, Prop.  
FLOWERS • 416 West Genesee Avenue

**PORT HURON, MICH.**  
ASMAN, LEADING FLORIST  
Prompt Delivery

**Ann Arbor, Mich.** Member  
F. T. D.  
**BLUMAIZE BLOSSOM SHOP**

**OWOSSO, MICH.**  
OWOSSO FLORAL CO.  
C. Marcus Anderson, Prop. Member F. T. D.

**MT. PLEASANT, MICH.**  
Member  
F. T. D. **Walter W. Caple**

**Battle Creek, Michigan**  
S. W. COGGAN, Florist, 25 E. Main St.  
Member of Florists' Telegraph Delivery

# Telegraph Delivery Department

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**DECATUR,**  
ILLINOIS  
**DAUT BROS.**

F. T. D. 120 E. Prairie St.

**JOLIET FLORAL CO.**  
507 E. Jefferson Street JOLIET, ILL.  
All points in Will County and Vicinity

**CENTRALIA, ILL.**  
J. W. ROSS We serve the following Illinois towns, direct train service: Mt. Vernon, Wayne City, Fairfield, Sesser, Christopher, Herrin, Ashley, Carbondale, Nashville, Oakdale, Coulterville, Sparta, Salem, Odin, Sandoval, Carlyle, Patoka, Kinmundy, Farina.  
F. T. D. Member.

**QUINCY, ILL.**  
H. A. GENTEMAN  
Member Florists' Telegraph Delivery Association  
For Northeastern Missouri and Central-western Illinois.

**Quincy, Ill.** HECKENKAMP, Member F. T. D. Quincy's Leading Florist  
Western Illinois, Northeastern Missouri and Southeastern Iowa. 40,000 feet of glass.

**CENTRALIA AND SOUTHERN ILL.**  
THE WEBSTER GREENHOUSES  
Member Florists' Telegraph Delivery

**GALESBURG, ILL.**  
I. L. PILLSBURY—For Central Ill.  
Member Florists' Telegraph Delivery Association

**GALESBURG, ILL.**  
H. F. DRURY All orders filled promptly and carefully.

**DE KALB, ILL.** Northern Illinois Southern Wisconsin  
J. L. JOHNSON  
Your order will receive our prompt and careful attention

**EL PASO, ILL.** El Paso  
Central Illinois—Quick Service Carnation  
General Line of Cut Flowers Co. (Inc.)

**KRUG FLORAL CO.**  
ALTON, ILLINOIS Branch Store Granite City, ILL.

**PEORIA, ILL.** 423 Main St. Member F. T. D.  
LARGE GREENHOUSES CHAS. LOVERIDGE

**SPRINGFIELD, ILL.** 217 South Fifth Street  
Good Service  
Backed by Large Greenhouses  
*A. C. Brown*  
MEMBER F. T. D.

**SPRINGFIELD, ILL.**  
Hembreiker & Cole, Springfield's largest retail florists  
Members Florists' Telegraph Delivery Association

**BRINKERHOFF GREENHOUSES**  
SPRINGFIELD and CENTRAL ILLINOIS  
Member Florists' Telegraph Delivery Association  
Best and Prompt Service Always

**JACKSONVILLE, ILL.**  
JOS. HEINL & SONS  
Largest Growers in Central Illinois.

**DIXON, ILL., and NORTHERN ILL.**  
We can and will be glad to serve you.  
Member F. T. D. **Dixon Floral Co.**

**U. J. VIRGIN**  
838 Canal St., NEW ORLEANS, LA.

**BATON ROUGE, LA.**  
THE ROSELAND FLORIST  
MEMBER F. T. D.

A. E. Mauff's carnation range is a sight worth going a long distance to see. Benches of early cut-back Ward are in full crop and are a sight to behold. A bench of Maine Sunshine is beautiful. The color is a pure, fine shade of yellow and the flower is large and full. The firm is cutting some fine long-grade roses.

Fred Maler is building a new house, to be used especially for bulb forcing.

R. E. Hill, of the Elitch Gardens Co., announced the birth of Ralph Ellsworth Hill, born October 9.

Mr. Smalltree, of Victor, Colo., and Mrs. Meyers, of Delta, Colo., were visitors last week. Mrs. Meyers was formerly with the Delta Floral Co.

R. E. H.

## DENVER'S SHOW.

The annual Denver flower show is getting into full swing. It will be held November 2 to 4 in the Denver auditorium. From present indications, it promises to be the most interesting one ever held in the city. As with the preceding flower shows, it is to be held under the auspices of the Denver Society of Ornamental Horticulture, in cooperation with the Colorado florists. At the same time a school children's garden exhibit will be held in the same place, under the auspices of the Mothers' Congress and the Parent Teachers' Association. The Denver Garden Club is giving hearty support to the show and is taking charge of the social affairs connected with it.

The main feature will be the chrysanthemums. Many growers have especially prepared plants and the competi-

**NEW ORLEANS**  
MEMBER OF THE F. T. D. *Scheinuk* We Cater to the Best Trade  
2600 ST. CHARLES AVENUE

Quality and Promptness  
Members F. T. D.  
**NEW ORLEANS, LA.**  
The Avenue Floral Co.  
8442 ST. CHARLES AVENUE

**NEW ORLEANS, LA.**  
CHAS. EBLE  
OLDEST FLORIST SOUTH  
121 BARONNE STREET  
Member Florists' Telegraph Delivery.

*D. E. Ruch*  
FLOWERS THAT ARE DIFFERENT  
LOUISIANA — TEXAS — ARKANSAS  
SHREVEPORT, LA.

WIRE YOUR ORDERS TO  
HARRY PAPWORTH  
The Metairie Ridge Nursery Co. Ltd.  
FLORISTS  
135 Carondelet St.  
**NEW ORLEANS**  
ROSES ORCHIDS VIOLETS F.T.D.

**New Orleans, La.** Day and Night Service  
Flowers of Superior Quality  
**Frank J. Reyes & Co.**  
525 CANAL STREET Prompt Delivery

**New Orleans, La.** Wire your orders to  
**The Flower Shop**  
108 Baronne Street  
HENRY SCHEUERMANN, Prop.

**LAKE CHARLES**  
AND SOUTHWEST LOUISIANA  
Member F. T. D. CHAS. D. OTIS

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## CHICAGO

Send Your Orders to  
**WILLIAM J. SMYTH**

## SMYTH

Member Florists' Telegraph Delivery Association

3101 to 3109 Michigan Ave.

EVANSTON, ILL.  
Also in the Loop

*Henry*  
**Wittbold**  
AND SON  
CHICAGO  
75 E. Adams St.

## CHICAGO

Quick deliveries anywhere on the South Side or in the City's Southern Suburbs.

STORE AND CONSERVATORIES  
7045 STONY ISLAND AVE.

*John A.*  
**Michal**  
FLORIST

## PEACOCK'S FLOWER SHOP

HERBERT STONE, Mgr. Member F. T. D.

4013 Milwaukee Avenue, **CHICAGO**

## CHICAGO

For quality, service and supreme efficiency

**Jackson Floral Shop**

Member F. T. D.

Established 1912 748 East 63rd Street

## OTTAWA, ILL.

**LOHR'S GREENHOUSES**

Fancy Cut Flowers and Blooming Plants.

Good R. R. Service. Orders filled promptly.

## OAK PARK, ILL.

**William Palmer**

**FLORIST**

AVENUE STATE BANK BUILDING  
Member F. T. D.

## FREEPORT, ILL.

**Bauscher Bros. Floral Market**

Established 1868. Incorporated 1920.

We are the largest growers in the northwest.  
1,000,000 square feet of glass. All orders receive careful attention and prompt delivery.

## PRINCETON, ILL.

**W. E. TRIMBLE  
GREENHOUSE CO.**

For Central and  
Northern Illinois  
Members F. T. D.

tion promises to be quite keen. The schedule provides for exhibits of all kinds of mums, cut flowers as well as plants; roses, orchids, carnations, snapdragons, sweets peas and other cut flowers. A special department is given to floral arrangements, consisting of table decorations, baskets and bouquets.

The show is in the hands of A. Kohan-  
kie, superintendent of Washington  
park; E. P. Neiman, of the Park Floral  
Co., and J. T. Roberts, of the Roberts  
Rose Co. The decoration of the audi-  
torium promises to be particularly at-  
tractive. One of the leading lumber  
companies will provide some garden  
decorations and wild smilax will be used  
in quantities to make the whole audi-  
torium one gorgeous bower of flowers  
and green. Though local florists will  
have the main body of exhibits, there is  
every indication that many florists of  
the Rocky mountain region will come  
in with first-class exhibits. Colorado  
Springs, for one, has promised its hearty  
support.

**LOUISVILLE, KY.**

**The Market.**

Stock continues to be scarce and the demand to increase. Since the frost, several weeks ago, the supply of green-  
house stock has been short, which  
caused a slight increase in price. The  
mums, however, are coming in better  
and find a ready sale at all times. Unaka  
and Estelle are seen mostly and are  
good. Smith's Advance is on its last

## OAK PARK, ILL.

**Madison Street Florists**  
**OAK PARK'S LEADING FLORISTS**

813 to 821 Madison St.  
Oak Park, Austin, River Forest and Maywood

## OAK PARK

and all western suburbs of Chicago

**A. H. SCHNEIDER**

Member 1048 Lake Street  
F. T. D. OAK PARK, ILL.

**Oak Park, Ill. Avenue**  
**Flower Shop**  
Flowers and Plants. Good Quality Prices  
Phone 849. 811 Lake Street Reasonable

## ELGIN, ILL.

MEMBER  
F. T. D.  
158 DU PAGE STREET  
**GEORGE SOUSTER**

## MOLINE, ILL.

Phone Moline 115  
1829 15th St. **WM. H. KNEES & SONS**  
Place

**AURORA GREENHOUSE CO.,  
AURORA, ILL.**

Our Service is the Best.

## Aurora, Ill., and Vicinity

**OS. M. SMELY** PHONES  
147

## Highland Park, Ill.

HIGHLAND PARK GREENHOUSES  
Established 1894. Members F. T. D.

## ROCKFORD, ILL., and Vicinity

**ROCKFORD FLORAL CO.**  
103 West State Street  
Prompt deliveries to ROCKFORD COLLEGE

## ROCKFORD, ILL., and Vicinity

**SWAN PETERSON & SON** Member  
F. T. D.  
Corner E. State and Longwood Streets

## PONTIAC, ILLINOIS

Members  
F. T. D.  
Flowers of all kinds  
in their season. **W. J. MILLER & SON**

## Streator, Ill.

**THORNTON'S  
FLOWER SHOP**  
F. T. D. Quality is Our Hobby

## WHEATON, ILL.,

Just west of  
CHICAGO.  
**OTTO F. MAU**

## PEKIN—PEORIA

All Orders Receive Personal Attention  
**GEO. A. KUHL, PEKIN, ILLINOIS**



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CHICAGO— 77-79 East Madison St.  
A. LANGE, Florist Phone Central 3777

*Alpha Floral Company*  
Northwest corner  
Wabash Avenue and Adams Street

CHICAGO  
THE HOMES OF FLOWERS

Our Motto  
"SATISFACTION, QUALITY and SERVICE"

*Johnson & Chauncey*  
**FLORISTS**  
S.E. Cor. 47th St. and Lake Park Ave.

  
THE UNEQUALLED FACILITIES OF THE  
**E. WIENHOEBER CO.**  
22 E. ELM ST., CHICAGO  
Are available to the trade in filling all orders.  
MEMBER F. T. D.

CHICAGO

2132-2134  
Michigan Avenue  
Member F. T. D.

*Samuelson*  
**Florist**

Orders  
Carefully  
Executed

EVANSTON, ILL. WILMETTE, ILL.  
1614 Sherman Ave. JOHN WEILAND 1161 Wilmette Ave.  
TWO STORES Catering to the best trade in Chicago's Rich North Shore Suburbs. MEMBER F. T. D.

*Johnson & Jensen*  
**FLORISTS**  
Chicago  
Deliveries made to  
any part of the city  
and suburbs. Ser-  
vice is our motto.  
1924 E. 71st St.

GEORGE  
**FISHER & BRO.**  
183 N. WABASH AVE.  
CHICAGO

MEMBER F. T. D.  
*Wittbold*  
**FLORIST**  
GEO. WITTBOLD CO.  
Established 1887  
745 Buckingham Place CHICAGO  
L. D. Phone 1112 Graceland  
NO BRANCH STORES

CHICAGO, ILL.  
CONGRESS FLOWER SHOP  
T. C. FOGARTY, Mgr.  
520 S. Michigan Ave. Congress Hotel

Flowers  
for all  
Occasions *Clody's*  
**FLOWER SHOP** Tel. Lake View 1121  
3912 North Clark St., CHICAGO

Send Your CHICAGO Orders to  
**H. N. BRUNS**  
Best Equipped Retail Store on the  
West Side  
3040 W. Madison St., CHICAGO, ILL.

MEMBER  
F. T. D.  
*Travis*  
CHICAGO  
ESTABLISHED  
1865  
4647 GRAND BLVD.  
We cater  
to those  
who  
require  
the best.  
Prices  
reasonable

CHICAGO  
**SWANSON, The Florist**  
GREENHOUSES: 7302 N. Western Ave. STORE: 6973 N. Clark St.  
Well located to handle North Shore orders.  
Member F. T. D.

*Engel*  
**Florist**  
CHICAGO  
THE PALMER  
HOUSE FLORIST  
17 EAST  
Member F. T. D. MONROE ST.

CHICAGO  
Avondale Flower Shop John J. Walsh, Prop.  
3182 Milwaukee Ave.

lap, but was plentiful the first part of the season.

Carnations are still arriving in limited quantities, but are good and are cleaned up well. The crop is late this season and most of the retailers are depending upon the outside market for their stock. Roses are in fair supply only, as most wholesalers have cut their crop back so as to make crop again for the holidays. However, there is enough to go around and from all indications will be from now on. Bouvardia continues to arrive about the same as last week and finds ready sale at all times.

#### Various Notes.

J. S. Miller, of Marret & Miller, has returned from a business trip to New York. While there, Mr. Miller visited all the retail florists' shops and has gathered some interesting information which will be of benefit to him in his new store.

David Weller, manager of the Wil-

CHICAGO  
**O'LEARY—Florist**  
369 East 47th Street  
Member F. T. D.

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

QUALITY plus SERVICE!—To mention Flowers is to think of

I Want Your F. T. D. Business in

## CINCINNATI

Ten-Minute Service to Covington, Newport, Bellevue and Dayton, Ky.

*Julius Baer*  
138-140 EAST FOURTH STREET  
Member of F. T. D.

**Ft. Wayne, Ind.**

**W. J. & M. S. VESEY**

2602 THOMPSON AVE.

150,000 feet of glass devoted to fine  
Roses, Orchids and Carnations.

Prompt and Careful Service.

MEMBER F. T. D.

FLICK FLORAL CO., 207-209 W. Berry St.

In the Heart of the City.

**Fort Wayne, Ind.  
and VICINITY**

Largest Cut Flower Shop in the State.

65,000 feet of glass devoted  
to Plants and Cut Flowers.

F. T. D.

**BEYER FLORAL SHOP**

185 E. Jefferson Street  
SOUTH BEND, INDIANA

Daily deliveries to Notre Dame University and St.  
Mary's Academy. Also close connections with  
Niles, Berrien Springs, St. Joseph, Mich.;  
New Carlisle, Michigan City, La Porte,  
Elkhart, Goshen, Warsaw, Ind.

**SOUTH BEND, IND.** 138 So.  
Michigan St.

**WILLIAMS THE FLORIST**

South Bend's Leading Florist

Daily deliveries to St. Mary's Academy and Notre  
Dame University. Orders filled for Northern  
Indiana and Southern Michigan.

**Quality Flower Store**

Large Greenhouses of our own; centrally located

We guarantee satisfaction in service,  
quality of flowers, and price

**FORT SMITH, ARKANSAS**

**HOT SPRINGS, ARK.**

**The Flower Shop** 366 Central  
Avenue

**Helena, Ark.** Nearest Florist in  
State 150 miles

**BALL FLORAL COMPANY**

**PINE BLUFF, ARK.**

**DAVIS FLORAL CO.** MEMBER  
F. T. D.

**GEORGE RYE, Some Florist**

**THE PLAZA** Ft. Smith, Ark.  
F. T. D.

**Indianapolis, Ind.**

241 MASSACHUSETTS AVENUE

**Bertermann Bros Co.**

LEADING FLORISTS

Members Florists' Telegraph Delivery Assn.

Established 1859

**A. WIEGAND'S SONS CO.**

1610 to 1620 North Illinois Street

**INDIANAPOLIS, IND.**

Indiana's oldest, largest and most complete  
retail establishment.

Member Florists' Telegraph Delivery Association.

**Noblesville, Ind.**

**Meikel & Warner** MEMBER  
F. T. D.

**TERRE HAUTE, IND.**

**COWAN BROS. & CO., Florists**

Established 1894 Twenty-first and Spruce Sts.

**RICHMOND, INDIANA**

**FRED H. LEMON & CO.**

Florists and Decorators Send us your orders

**RICHMOND, INDIANA**

AND VICINITY

Member F. T. D.

G. R. GAUSE

Liam Walker Co., has returned from the  
F. T. D. convention at Toronto. Mr.  
Weller was pleased with the convention  
and is looking forward to the Baltimore  
trip next year. Mr. and Mrs. William  
Walker, whom Mr. Weller accompanied  
to Toronto, have not returned, as they  
are visiting a few of the eastern cities.  
C. L. Sherer, of the Chicago Flower  
Growers' Association, was here last  
week and paid a visit to all the retail  
stores.

The Kunzman Floral Co. has been  
cutting some good mums. It was prob-  
ably the first to cut mums this season  
and has been sending in excellent stock  
so far.

E. G. R.

### TORONTO.

The Toronto F. T. D. committee held  
a meeting last week to settle business  
in connection with the recent conven-  
tion. It wishes to thank all those who  
wrote letters of thanks for the good  
time had in Toronto and also the trade  
papers for the dispatch with which all  
announcements concerning the conven-  
tion were published. It appreciates the  
coöperation and the large amount of  
space devoted to the Toronto gathering.  
The Toronto florists wish the visitors to  
know that it was a great pleasure to  
have the gathering at Toronto and an  
inspiration which will have a lasting  
effect on the florists of the Queen city.  
If the Toronto florists have given pleas-

Member F. T. D.

Phone: Canal { 1932  
1933

**H. W. SHEPPARD**

FORMERLY HILL FLORAL CO.

**FLOWERS OF QUALITY**

Arranged in a Highly Artistic Manner

Service Unexcelled  
Your Patronage Solicited

532-534 Race Street

**CINCINNATI, OHIO**

**CINCINNATI**

**FRANK A. VOLZ**

Dina Avenue Sta. L.

Most Centrally located to the suburbs

**KOKOMO, IND.**

**COLES' FLOWER SHOP**

MEMBER F. T. D.

**KOKOMO, IND**

**KELLY'S GREENHOUSES**

Good Stock Good Work Good Service

**TERRE HAUTE, IND.**

129 SOUTH SEVENTH STREET

**JOHN G. HEINL & SON**

**Terre Haute, Ind.**

118 So. 6th  
Street

**M. B. & C. E. Stover**

**VINCENNES, IND.**

**PAUL C. SCHULTZ CO.**

Member Florists' Telegraph Delivery.

**ATTICA, IND.**

And all Surround-  
ing Cities

:: Attica Floral Co.

**LOGANSPOUT, IND.**

**PERSHING—Florist** Prompt Service.  
Member F. T. D.

**BLOOMINGTON, IND.**

**ELLIS FLORAL CO.**

Members F. T. D.

**Marion, Ind.** MARION  
FLORAL CO.

Member Florists' Telegraph Delivery Ass'n.

**Colonial Flower Shop** Lillian C. Tom  
MGR.

802 S. MAIN  
STREET

**GOSHEN, IND.**

# Telegraph Delivery Department

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BALTIMORE

Md., Del., Va. &amp; W. Va.

PIERCE &amp; CO.

213 W. Saratoga St.

SPECIAL  
DELIVERY  
—TO—  
HOSPITALS  
AND  
THEATERS24-HOUR  
SERVICE

CANADA'S FLORIST

*Dunlop's*8-10 W.  
Adelaide  
Street  
Toronto

Member Florists' Telegraph Delivery Association

MEMBER F. T. D.

622 Aisquith Street  
Downtown

GRAHAM

BALTIMORE

MARYLAND  
GREENHOUSES WAVERLY

Established 40 Years

854 W. North Ave.  
Uptown

CANADA

JOHN CONNOR CO., Limited  
HAMILTON, ONT.

Members Florists' Telegraph Delivery Ass'n

BALTIMORE  
AND ALL MARYLAND

Samuel Feast &amp; Sons

MEMBERS F. T. D. :: ESTABLISHED 1832  
Charles and Pleasant Streets*McKenna*Largest  
Retailers  
in  
CanadaCor. St. Catherine and Guy Sts.  
9 St. John St., QUEBEC, CAN.  
Member Florists' Tel. Delivery

Montreal

London, Ont., Can.

J. GAMMAGE & SONS, Ltd.  
"The House of Flowers"

All Orders Carefully Executed

Members Florists' Telegraph Delivery Ass'n.

WINNIPEG,

MANITOBA

Member  
Florists'  
Telegraph  
Delivery

R. B. Ormiston

96 Osborne Street

A Card This Size

Costs only \$1.25 per Week  
on Yearly OrderIt would keep your name and your specialty  
before the whole trade.A half-inch card costs only 62¢ per week on  
yearly order.

SCRIM'S, FLORIST

OTTAWA, CANADA

TRURO, NOVA SCOTIA  
CANADA.Member  
F. T. D. SUCKLING & CHASE, Ltd.Montreal, Que., HALL &  
ROBINSON825 St. Catherine St., W. MEMBER  
F. T. D.

REGINA, SASK., CANADA

REGINA FLORIST CO., Ltd.  
SPECIAL ATTENTION TO F. T. D. ORDERS

ure to those who visited this city, they feel that they have been amply repaid for the effort and time spent in preparing for the convention.

As a direct result of the convention being held in Toronto, several applications for membership have been received from Toronto florists.

The Gardeners' and Florists' Association held its regular meeting Monday night, October 17, at which Park Commissioner Chambers, of Toronto, gave a lecture on the parks of this city. His lecture was illustrated with lantern slides showing the development going on in this branch of the city's work. In all there were over 300,000 plants set out this year, exclusive of bulbs and trees. Commissioner Chambers was elected to honorary membership. William Hardy was also elected to membership.

The annual meeting for the election of officers will be held Monday, November 21.

J. Horace McFarland, editor of the American Rose Annual, addressed the rose society October 19. He pointed out that the sale of roses was about 10,000,000 a year and it is the aim of the rose societies to double this figure within five years.

Business has been picking up somewhat during the last week. Some beautiful designs were prepared by Toronto florists for the funeral of the late Lady Beek. There have been many weddings and a consequent demand for wedding decorations and flowers. With the coming of cooler weather, it is expected that the flower business will show a big improvement.

J. J. H.

PITTSBURGH, PA.

The Market.

On looking into the wholesale florists' houses one will readily see that the winter season's business has returned. While stock during the last week has been sufficient to take care of the demand, yet there has been a decided improvement in business. The supply of chrysanthemums increased last week and, toward the latter part of the week, orders were being taken care of just as

Edmonton, Alberta

WALTER RAMSAY, Ltd.

The only Florist in the district growing  
own cut flowers.

Member F. T. D.

VANCOUVER, B. C.

BROWN BROS. &amp; CO., Ltd.

48 HASTINGS STREET, E.

FOR ALL BRITISH COLUMBIA ORDERS

Members Florists' Telegraph Delivery Assn.

Winnipeg, Man., Can.

THE "KING" FLORIST

Member  
F. T. D.

270 Hargrave St.

VICTORIA, B. C.

Brown's Victoria Nurseries, Ltd.

618 VIEW STREET

Victoria's Leading Florist

VANCOUVER, B. C. VICTORIA, B. C.

A. J. WOODWARD

BON VOYAGE ORDERS my specialty

Saskatoon, Sask., Can.

Victoria Nursery The Quality Florists in  
the Center of the west.

St. Catharines, Ont.

Robt. L. Dunn 104 Queenston Street  
Member F. T. D.

HAGERSTOWN, MD.

HENRY A. BESTER &amp; SONS

Members Florists' Telegraph Delivery Ass'n.

MARY JOHNSTON, Florist

Nee Paterson  
221-223 W. Madison Street  
Member Florists' Tel. Delivery

Baltimore, Md.



# Telegraph Delivery Department

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MEMBER F. T. D.

YOUNGSTOWN, O.

HARRY C. WALTHER

29 WEST WOOD STREET

WELL EQUIPPED TO HANDLE YOUR ORDERS

EGGERT N. ZETLITZ

THE LEADING FLORIST

209 West Market Street

LIMA, OHIO

Member of Florists' Telegraph Delivery

Zanesville, O.

C. L. HUMPHREY

Has the best facilities for filling your orders.  
Member Florists' Telegraph DeliveryHutchinson,  
KansasMember Florists'  
Telegraph Delivery

Leavenworth, Kan.

506 Delaware St. Leavenworth Floral Co.

Leading Florist  
819 KANSAS AVENUE  
TOPEKA, KANSAS  
Member F. T. D.

MRS. LORD'S FLOWER ROOM

112 W. 8th Ave., TOPEKA, KAN.

Member Florists' Telegraph Delivery.

MANHATTAN, KAN.

THE MARTINS

Member F. T. D.

T. S. MARTIN, Prop.

WICHITA, KANSAS Shipments for Kansas  
and Oklahoma

W. H. CULP &amp; COMPANY

Quality Flowers  
Personal ServiceMembers  
F. T. D. A

ATCHISON, KAN.

The Atchison Seed and Flower Store Co.  
MEMBER F. T. D.Atchison, Kan. GROVES  
FLORAL CO.

Established 1865.

Member of F. T. D.

SALINA, KANSAS

LEIGHTON FLORAL CO.

Members Florists' Telegraph Delivery Ass'n.

ELDORADO, KANSAS

All mail and telegraph orders carefully filled  
ELDORADO FLORAL CO.F. T. D.  
FLORISTS

TOLEDO, OHIO

SCHRAMM BROS.  
1315 Cherry St.

TOLEDO, OHIO

Stock, Workmanship and Service first-class.  
Send us some orders and we will reciprocate.

HELEN F. PATTEN

907 Madison Ave.

Member F. T. D.

SUDER'

The Toledo, Ohio, Florists

A. A. SUDER, Proprietor

2941-3003 CHERRY STREET

TOLEDO, OHIO

METZ &amp; BATEMAN

221 Superior St.

Members F. T. D.

AMHERST, OHIO

SANDSTONE CENTER OF WORLD

LOUIS J. HENES, Leading Florist

ALLIANCE, O.

MEMBER  
F. T. D.

Woodman's Flower Shoppe

WE DELIVER IN SEBRING.

the florists desired. There are some fine white, yellow and lavender chrysanthemums in the market, with prices ranging from \$2 to \$6 per dozen.

American Beauty roses are becoming a little more plentiful, although the special grades are just about sufficient to meet the demand. A good supply of roses, including Columbia, Premier, American Legion and Ophelia, is being received daily. The quality is exceptionally fine. The supply of carnations still remains short of the demand. The quality, however, is exceptionally fine. Pompons have put in their appearance and are selling at from 50 cents to \$1 per bunch. The supply of lilies continues to fall short of the demand, while orchids and valley are just about being received as demanded.

Yellow daisies were also in the market last week. The supply departments of the wholesale houses have been endeavoring to make their shipments for the holiday trade. A considerable number of customers are requesting their shipments before the anticipated railroad strike. Business, as a whole, seems to be improved and, in general, it is believed that there will be only a small

WE LEAD

Whether for funeral, party or home, your order will be artistically prepared and delivered by that Zip-Zip Service for which our beautiful store is famous in

Columbus, O.

The Wilson Seed &amp; Floral Co.

Members of F. T. D.

Columbus, Ohio

GAY ST. FLORAL CO.

57 E. Gay St.

EXCLUSIVE FLORISTS

MARION, OHIO

5 railroads with good connections to all parts of state  
A GOOD SELECTION OF FLOWERS  
ON HAND AT ALL TIMES.

BLAKE'S, 140 W. Center

ALLIANCE, O.

Member  
F. T. D.

522 S. Freedom Ave. H. T. MILLER

LORAIN, OHIO

Member  
F. T. D.

ARTISTIC WORK F. G. CAREK, Leading Florist

Our Motto: "Anywhere; Any Time."

COLUMBUS, O., and Vicinity

THE MUNK FLORAL CO., Growers

Can Fill All Retail Orders

COLUMBUS, OHIO

Say it with  
Flowers by  
Telegram

116 S. High St. Mission Flower Shoppe

Columbus, Ohio

Members  
F. T. D. Ass'n.

THE FRANKLIN PARK FLORAL CO.

Cut Flowers for Central Ohio

COLUMBUS, OHIO

Flowers for all occasions Neil Flower Shop

Member  
F. T. D. Ass'n.

VAN METER FLOWER SHOP

SPRING AND HIGH SPRINGFIELD, OHIO

BEST FLOWERS FOR EVERY OCCASION

WARREN, OHIO

THE F. T. D. FLORISTS ADGATE & SON  
WE GROW OUR FLOWERS

# Telegraph Delivery Department

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NO ORDER TOO LARGE — NO ORDER TOO SMALL

**CLEVELAND** Member F. T. D.  
**The J. M. Gasser Co.**  
 1006 EUCLID AVENUE  
 WE ARE THE LARGEST GROWERS OF CUT FLOWERS IN OHIO

The most beautiful flower store  
in America is in

**Cleveland**



and wants your telegraph orders

**The Jones-Russell Co.**  
 Hanna Bldg., Cleveland

Members F. T. D.

**Kirchner's for Cleveland**

Member Florists' Telegraph Delivery  
ADDRESS

**KIRCHNER'S FLOWERS**  
 6701 Quincy St. CLEVELAND, Ohio

**CLEVELAND, OHIO**

**Wm. H. Temblett**

FLOWERS

Member F. T. D. 10313 Euclid Avenue

**CLEVELAND, O.**  
**BRAMLEY & SON** Store and Greenhouses  
 1181 E. 71st St.

**Elyria, Ohio** LORAIN, OHIO  
**THE L. C. HECOCK FLORAL CO.**  
 Member Florists' Telegraph Delivery Association

decline over last year, especially if one takes prices into consideration.

#### Various Notes.

DeForest Ludwig and Edward Ludwig, of the E. C. Ludwig Co., and their wives motored to the F. T. D. convention, at Toronto.

Fred Burki, president of the Pittsburgh Cut Flower Co., and his wife and daughter, Grace, left Monday, October 24, for their California home, at Los Angeles. They will, no doubt, spend the remainder of the winter in California.

The mother of J. Leo Giesey, florist of Wilkinsburg, Pa., has been ill.

Mr. Mohl, of the E. C. Amling Co., was a Pittsburgh visitor last week.

Ira Harper, of the A. W. Smith Flower Stores, and William Usinger, of the McCallum Co., were also of the Pittsburgh group that attended the F. T. D. convention. H. J. H.

#### CLEVELAND, O.

#### The Market.

Last week was spasmodic. During the early part of the week business was good, with a scarcity of stock, and the demand exceeded the supply. But on Thursday, October 20, business suddenly came to a standstill. Thursday, October 20, opened with a cold, dismal rain and there was hardly a buyer on the market. Friday, October 21, was about the same, with the exception of the absence of rain.

In the meantime the market has been flooded, with dahlias mostly, although

**CLEVELAND, O.**

5923 EUCLID AVENUE

**WESTMAN & GETZ**  
 FLOWERS and SERVICE  
 Members Florists' Telegraph Delivery

**CLEVELAND, OHIO**

**A. GRAHAM & SON**

5523 EUCLID AVENUE

Members Florists' Telegraph Delivery Ass'n

**DAYTON, OHIO**

**Getlitz**  
 DAYTON, OHIO

AND VICINITY

**DAYTON, OHIO**

ABBY AVE. GREENHOUSES

E. E. Schaefer, Prop.

Wholesale and Retail

Largest Greenhouses in West Dayton

**DAYTON, OHIO**

J. W. RODGERS

Member F. T. D., Elks' Bldg., 3d and Jefferson Sts.

**Canton, O.** JOHNSTON'S  
 Flower Shop  
 HARRIS ARCADE

Member Florists' Telegraph Delivery Ass'n.

**Upper Sandusky, Ohio**  
**B. E. CONSTIEN,** AT YOUR SERVICE

**STEUBENVILLE, OHIO**

E. E. McCauslen, Prop.

**HUSCROFT'S FLOWER SHOP**

**XENIA, OHIO**

Engle Floral Company

**NEWARK AND GRANVILLE**

OHIO

CHAS. A. DUERR

Member Florists' Telegraph Delivery

**Kent Brothers** FLOWER SHOP

Covers All Ohio Points Members F. T. D. Newark, Ohio.

**AKRON, OHIO**  
**THE HEEPE CO.**  
 EXCLUSIVE FLORIST

**Youngstown, O.** 27 S. Hazel Street  
 Member F. T. D. **RYAN & CULVER**

**YOUNGSTOWN, OHIO**  
**The Hozy Shoppe**  
 15 1/2 N. Phelps Street QUALITY AND SERVICE

**YOUNGSTOWN, OHIO**  
 Central Flower Shop GUS CARAVASIOS, Mgr.  
 107 MARKET STREET

**Ironton, Ohio** RELIANCE SEED CO.  
 TRI-STATE FLORISTS  
 Southern Ohio, Kentucky, West Virginia

**Bowling Green, Ohio**  
 BRIGHAM'S FLOWER STORE  
 174 South Main Street

**MARIETTA, OHIO**  
 HAVE OUR OWN GREENHOUSES  
 N. KIGER

**ASHTABULA, O.**  
 ASHTABULA FLORAL CO.  
 Ernest E. Tong, Mgr. 137 MAIN STREET

# Telegraph Delivery Department

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## SEATTLE

## HOLLYWOOD GARDENS

SEATTLE'S LEADING FLORIST

Member Florists' Telegraph Delivery Ass'n.

1622 SECOND AVENUE

### LINCOLN, NEB.

1338 O Street

**FREY & FREY**  
 WHOLESALE AND RETAIL

120,000 square feet of glass at your service

Trade Discount

Members of the Florists' Telegraph Delivery

### C. H. FREY

WHOLESALE AND RETAIL FLORIST

1133 O Street, LINCOLN, NEB.

Will Fill Orders for the West on Short Notice  
Trade Discounts First-class Stock

### A Card This Size

Costs only \$1.25 per Week  
on Yearly Order

It would keep your name and your specialty before the whole trade.

A half-inch card costs only 62½¢ per week on yearly order.

### OMAHA, NEB.

Member  
F. T. D.JOHN H. BATH, The Careful Florist  
1804 FARNAM STREET

### OMAHA, NEBRASKA

Lee L. Larmon  
Fontenelle Florist,  
1814 DOUGLAS ST.

### Hess & Swoboda, Florists

Telephones 1501 and L 1582

1415 Farnam Street OMAHA, NEB.

### OMAHA, NEB.

Member  
F. T. D.

Louis M. Rogers, 319 So. 16th St.

### Lewis Henderson, Florist

1507 Farnam Street OMAHA, NEB.  
Member Florists' Telegraph Delivery Ass'n.

### Hastings, Nebraska

Lohman Flower Shop  
Prompt Service

Central and Western Nebraska

Southern Kansas and Eastern Colorado

### FOR ALL NEBRASKA ORDERS

ED. WILLIAMS, Grand Island  
Competent Florist Railroad Center

### Lincoln, Neb.

Flowers for All  
Occasions, from  
Cradle to Grave

CHAPIN BROS., Retail Florists

### Mazey "The Society Florist"

Second Ave. East Eighth St.

### Minneapolis

Minnesota

### Swanson's

Incorporated

912 Nicollet Avenue, offers the trade its  
unexcelled facilities for filling orders in

MINNEAPOLIS

### LINCOLN, NEB.

EICHE FLORAL CO.

1333 O STREET

138,000 ft. of glass 36,000 roses to cut from

### NORFOLK, NEB.

Norfolk Floral Co. Member  
F. T. D.For all Northern Nebraska, Southeastern  
South Dakota and Northwestern Iowa.

other stock has also been piling up. Roses are moving well, with the exception of whites, which do not move well at present, owing to the few weddings scheduled. Mums are arriving in larger quantities, but mostly in pink. A few whites and yellows are making their appearance, but they are so few that they do not last long. Outdoor stock of all kinds is flooding the market and, naturally, is forcing prices down; much of it is finding its way to the rubbish box.

#### Various Notes.

W. S. Woner and his partner, of Port Clinton, O., were week-end visitors.

Morris Cohen, of Cohen & Hiller, New York, was a visitor, as were Harry Brandt, of Wertheimer Bros., New York, and Allan Humason and his brother, of the Raedlein Basket Co., Chicago.

W. A. R.

#### MOTT-LY MUSINGS.

"I'll shave you for nothing and give you some tonic," observed C. J. Baker, of C. F. Baker & Son, Utica, N. Y., referring to a telegraph order received from a prominent member of the F. T. D. association for a floral star and crescent of natural flowers to cost \$5, less the usual discount. Possibly the fact that the Baker staff had just executed an order for a blanket of orchids costing \$300 made the comparison more striking.

### ST. PAUL, MINN.

THE LARGEST STORE IN AMERICA

MEMBER F. T. D. ASS'N

The finest and largest stock west of Chicago  
Awake night and day looking for ordersHOLM & OLSON, Inc., 20-22-24  
W. 5th St.

### ST. PAUL, MINN.

AND VICINITY

GOLDEN MOON FLORISTS

6th and St. Peter Sts.

ALWAYS ON THE ALERT. Member F. T. D.

### DULUTH, MINN.

THE ONLY GREENHOUSES  
IN DULUTH OR SUPERIOR

Flowers delivered anywhere on the Iron Range

J. J. LEBORIOUS

### ROCHESTER, MINN.

Rochester Greenhouse Co.,

EMIL RIEPLE, Manager.

Rochester's only store having its own  
greenhouses.

Member F. T. D.

### MANKATO, MINN.

NEIL NEILSEN, Inc.

Member F. T. D. EXCELLENT SERVICE

Southern Minnesota, Northern Iowa,  
South Dakota.

### MANKATO, MINN.

THE WINDMILLER CO.

Flowers to all points on short notice.

Member Florists' Telegraph Delivery

### AUSTIN, MINN.

100,000 FEET  
OF GLASS.

A. N. KINSMAN, Inc.

### DULUTH FLORAL CO.

200 MILES in any direction. Duluth, Minn.  
We are the center of the great  
Northwest. Daily deliveries to SUPERIOR, WIS.



# Telegraph Delivery Department

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## SEATTLE

## WOODLAWN FLOWER SHOP

MAIN 0 663

1410 2nd Ave.

Beside  
Clemmer Theater

Telegraph Flower Business  
Doesn't "Just  
Grow"—  
There's a reason

## PORTLAND, ORE.

### Clarke Bros. FLORISTS

200,000 Feet of Glass  
Established 20 Years

## OAKLAND, CAL.

## SEATTLE

1001-1003 Third Avenue

Finest Floral Studio  
in the Northwest

*Rosaia Bros.*  
Members  
F. T. D.

## PORTLAND

OREGON

354 Washington Street

MEMBERS OF THE  
F. T. D.  
*Martin & Forbes*  
Retailers  
and Growers

## SEATTLE

FELIX ROSAIA

Prompt Delivery.  
Finest Stock.

1000 Third Avenue

## Yakima, Washington STATE FLORAL CO.

We Grow Our Own Flowers

Telegraph Orders filled Promptly and Carefully  
Members F. T. D. Association

## SAN DIEGO, CAL.

BOYLE &amp; DARNAUD

F. T. D. Florists. We grow our own flowers.  
Telegraph orders carefully executed.  
Usual discount.  
Members Florists' Telegraph Delivery.

## YOUNG & LESTER Walla Walla, Wash.

Established 1903  
50,000 SQUARE FEET OF GLASS  
MEMBERS F. T. D.

## Walla Walla Floral Co.

WALLA WALLA, WASH.

Greenhouses, 902 South Ninth

Prompt deliveries of CUT FLOWERS or good  
DESIGN WORK anywhere in the West.  
Member Florists' Telegraph Delivery.

## San Pedro, Calif.

HARBOR FLORAL CO.

MRS. ADA E. RIDLEY

Cut Flowers, Plants and Funeral Designs  
Phone 1137 333 SIXTH STREET

## California Florist TACOMA, WASH.

Orders for Cut Flowers and Designs delivered  
anywhere in the United States and Canada.

The new store is considered the most  
complete in the Empire state. "The  
press of business prevented us from  
taking the usual vacation," observed  
Mr. Baker. "We see signs of improve-  
ment."

"Nothing like a little entertainment  
to bring the boys out," observed W. A.  
Rowlands, Utica, N. Y., referring to the  
clambake given the members of the Flo-  
rists' Club on the completion of the new  
range of glass, to be devoted to Maine  
Sunshine and Laddie carnations. "Best  
business ever," continued our friend,  
who sees a rift in the cloud of business.

The Utica Floral Co., Utica, N. Y.,  
is making a fine autumnal window dis-  
play and reports good business.

E. J. Sick, Canandaigua, N. Y., reports  
a healthy condition of supply, unequal to  
the demand. Oconto and Chieftain  
mums are fine here, as well as begonias  
and cyclamens for the Christmas trade.  
Additional land for a storehouse and  
coldframes has been recently acquired.

Colin Ogston, superintendent of the  
Kimball Conservatories, Rochester, N.  
Y., is preparing for the annual private  
fall exhibition. There were noted here  
the newer chrysanthemums; Crusader,  
Columbia and Butterfly roses, in addi-

## Monrovia, Cal.

C. A. BRUNGER

You can depend on us  
for all orders for de-  
livery in this section. 239 Grand Avenue

## BERKELEY FLORIST

(Oldest Established Flower Store in Berkeley)

2315 Telegraph Ave., Berkeley, Cal.

R. T. MacDOUGALL, Prop.  
ROTARIAN FLORIST

## BERKELEY, CAL.

THE FLOWERSHOP, A. H. GREGORY, Prop.  
2114 Center Street. Member F. T. D.

## BERKELEY, CAL. MEMBER F. T. D.

Curtis D. Shoemaker, Prop. NORTON, Florist

## POMONA, CALIFORNIA

POOLEY'S FLOWER SHOP

Member Florists' Telegraph Delivery

## Redondo Beach, Calif.

AND VICINITY THE FLOWER SHOP  
Capitol Theater Bldg.

YAKIMA, WASHINGTON  
ANNAVEE FLOWER SHOP, (Formerly  
QUALITY FLOWERS Artistic Arrangement  
Members Florists' Telegraph Delivery.

## FORSHAW, Florist THE ROUND-UP CITY PENDLETON, ORE.

## EUGENE University Florist ORE. All South and Southwestern Oregon points quickly reached

## TACOMA SMITH FLORAL CO., 1112 Broadway

## Long Beach, Cal. Member F. T. D. ART FLORIST 126 Pine Ave.

## LONG BEACH, CAL. Lowe's Flower Shop, The Pioneer and Leading Florist Member Florists' Telegraph Delivery.

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

## LOS ANGELES

414½ SOUTH BROADWAY

MEMBERS  
F. T. D.

Send Your Orders to

## BROADWAY FLORISTS

## San Francisco

OAKLAND, BERKELEY and Vicinity

## CHAS. C. NAVLET CO.

THREE STORES:

423 and 427 Market Street.....SAN FRANCISCO, CALIF.  
917 Washington Street.....OAKLAND, CALIF.  
20 and 22 East San Fernando Street....SAN JOSE, CALIF.

## Los Angeles, Calif.

O. C. SAAKE, Florist

WE SOLICIT TELEGRAPH ORDERS  
REGULAR TRADE DISCOUNT  
215 WEST FOURTH STREET  
Member F. T. D.

## PASADENA, CAL.

SIEBRECHT'S HOUSE OF FLOWERS

HENRY A. SIEBRECHT, Jr., District Representative State of California.

Member F. T. D.

## LOS ANGELES

Every order given personal attention by

Westrem Garland Florists

404 SOUTH HILL STREET

Member F. T. D.

## WOLFSKILL'S and MORRIS GOLDENSON

FLORISTS AND DECORATORS

Members F. T. D.

229 W. Third St., LOS ANGELES, CAL.

## LOS ANGELES, CAL.

REDONDO FLORAL CO.

218 West Seventh Street

Members of Florists' Telegraph Delivery

A. KNOPF

A. F. BORDEN

## Darling's Shop

"FLOWERS FOR HER"

208 West Sixth Street, LOS ANGELES, CAL.

Cut flowers or good design work by best artists and designers delivered anywhere in the west on receipt of mail or telegraph orders.

Members Florists' Telegraph Delivery Association.

## LOS ANGELES, CAL.

HOWARD & SMITH

NINTH AND OLIVE STREETS

You can depend on us for all orders for delivery in this section.

## LOS ANGELES, CAL. ATHLETIC CLUB FLORIST

Formerly California Cut Flower Co.

433 West 7th Street

Takes care of telephone and telegraph orders over the whole of Southern California.

Usual trade discount.

## The Alexandria Florist

Member of  
F. T. D.  
and S. A. F.



Hotel Alexandria  
Los Angeles,  
Calif.

## LICHTENBERG'S

913 West Seventh Street

## LOS ANGELES

Say It with Flowers

Member F. T. D.

tion to a valuable collection of cypripediums, cattleyas and vandas. A bed of the old-time wallflower was also noted.

W. & T. Cass, Geneva, N. Y., in conference as to the best means of disposing of a fine stock of Boston ferns, decided that The Review afforded the best outlet. Holiday stock of high-grade poinsettias, begonias and Jerusalem cherries was also noted here.

George B. Hart and also Antoine Keller, of J. B. Keller Sons, Rochester, N. Y., are giving the local craft interesting accounts of the recent visit to Toronto.

### NEWARK, N. J.

Sales of bulbs have increased somewhat since the cooler weather arrived. There is also a slight increase in the cut of flowers. Retailers do not look for a great deal of business this fall, owing to the business depression, but they do expect business to keep on improving until it is moderately good. Indications here seem to show that the current depression has hit bottom. Trade has, perhaps, turned slightly for the better.

McLaughlin & Murphy report a considerable amount of funeral work and a number of recent weddings. Transient business with this company is slow.

R. B. M.

Syracuse, N. Y.—J. Mulhauser & Son say the call for field-grown carnation plants this season has been the greatest in their experience. Through a small Classified ad in The Review they not only sold all their own surplus, but also cleared up all the plants their neighbors had left after filling their own benches.

## Hollywood Flower Shop

HOLLYWOOD, CAL.

ARTISTIC WORK.

MEMBER F. T. D.

Telegraph Orders Delivered to

LOS ANGELES  
SANTA MONICA

OCEAN PARK  
VENICE

## Santa Barbara, Cal.

912 STATE STREET

GLEAVE'S FLOWER SHOP

ARTHUR GLEAVE, Prop.

Choicest Cut Flowers and Floral Designs on short notice.

Both Phones 1013

## PASADENA, CALIF.

WHITFORD'S, Florists

Member F. T. D.

343 East Colorado Street

We are the Largest Growers in this city.

## PASADENA, CAL.

342 East Colorado Street

Member  
of  
F. T. D.

*The Orchid*  
FLORIST

## PASADENA, CAL.

ELDRED FLOWER SHOP

Member Florists' Telegraph Delivery.

## RIVERSIDE, CALIFORNIA

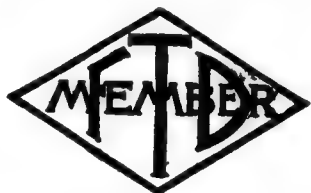
Florist to the Glenwood Mission Inn  
ORANGE BLOSSOM FLOWER SHOP

# Telegraph Delivery Department

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**SAN FRANCISCO**  
and Vicinity

**F. C. Jaeger & Son**  
141 Powell Street  
FLORISTS



In our new location we have unexcelled facilities for handling your orders.

**San Francisco**

AND VICINITY

Member Florists' Telegraph Delivery Association

Where F. T. D. Members will  
get the Greatest Satisfaction

**Brown & Kennedy**

3091 Sixteenth Street

**SAN FRANCISCO, CAL.**  
**ART FLORAL CO.**

255 Powell Street

Best attention given your orders.  
Members Florists' Telegraph Delivery

**San Francisco, California**

**SHELLGRAIN & RITTER**  
148 KEARNY STREET

Prompt attention given to all  
telegraphic orders

**San Francisco, California**

**ALBERT O. STEIN**

Flower Shop

1150 SUTTER STREET

**SAN FRANCISCO**

**JOSEPH'S**

Member F. T. D.

233-35 Grant Ave.

Steamer and train packages our specialty.

**A Card This Size**

Costs only \$1.25 per Week  
on Yearly Order

It would keep your name and your specialty  
before the whole trade.

A half-inch card costs only 62½¢ per week on  
yearly order.

**OAKLAND, CAL.**

**HOGAN & EVERS**

1439 Broadway

**THE BEST SERVICE**

**San Francisco**

**DARBEE'S**

1036 Hyde Street

LARGEST STOCK OF CHOICEST FLOWERS  
Members Florists' Telegraph Delivery

**SAN FRANCISCO**

**Podesta & Baldocchi**

224-226 Grant Avenue

Prompt and careful attention to orders from  
out-of-town florists.

Member F. T. D.

**SAN FRANCISCO**

252 Mason Street **Suzanne Floral Company**

**JULIUS EPPSTEIN, FLORIST AND DECORATOR**

Flowers for All Occasions Delivery Anywhere  
Hotel St. Francis **SAN FRANCISCO**

**BAKERSFIELD, CAL.** Member F. T. D.

**CITY FLORAL SHOP**  
Grace M. Delbridge Flowers for All Occasions

**ALAMEDA, CALIF.**

**HAYASHI FLORAL COMPANY**  
Member F. T. D. 2305 Santa Clara Ave. H. H. Kono, Prop.

## STEAMER SAILINGS.

The following sailing list, displayed in a conspicuous place in the window or store, or used in advertising matter with the information that you have facilities for filling bon voyage orders on short notice, will help you to develop steamer trade:

Steamer	From	To	Sails
Belvedere	New York	Trieste	Nov. 1
Albania	New York	Liverpool	Nov. 1
America	New York	Bremen	Nov. 1
Paris	New York	Havre	Nov. 2
Adriatic	New York	Sou'ampton	Nov. 2
Mauretania	New York	Sou'ampton	Nov. 3
United States	New York	Copenhagen	Nov. 3
Arabic	New York	Genoa	Nov. 3
Minnekahda	New York	Hamburg	Nov. 3
Gothland	Phila.	Danzig	Nov. 4
Carmania	New York	Liverpool	Nov. 5
Keystone	Seattle	Hongkong	Nov. 5
Finland	New York	Antwerp	Nov. 5
Olympic	New York	Sou'ampton	Nov. 5
Golden State	San Frisco	Hongkong	Nov. 5
Rochambeau	New York	Havre	Nov. 8
G. Wash'gton	New York	Bremen	Nov. 8
Stavang'ford	New York	Christiania	Nov. 11
Rotterdam	New York	Rotterdam	Nov. 12
Orbita	New York	Sou'ampton	Nov. 12
Stockholm	New York	Gothenburg	Nov. 12
La Savole	New York	Havre	Nov. 12
Manchuria	New York	Hamburg	Nov. 12
Celtic	New York	Liverpool	Nov. 12
Aquiltania	New York	Sou'ampton	Nov. 15
Cent. State	New York	London	Nov. 15
Chicago	New York	Havre	Nov. 16
Frederick VIII.	New York	Copenhagen	Nov. 18
Ryndam	New York	Rotterdam	Nov. 19
La Touraine	New York	Havre	Nov. 19
Lafayette	New York	Havre	Nov. 19
Argentina	New York	Trieste	Nov. 19
Zeeland	New York	Antwerp	Nov. 19
Baltic	New York	Liverpool	Nov. 19
Leopoldina	New York	Havre	Nov. 21
Paris	New York	Havre	Nov. 23
Hellig Olav	New York	Copenhagen	Nov. 26
Cedric	New York	Liverpool	Nov. 26

**Yankton and Mitchell, S. D.**

We grow Roses, Carnations and all seasonable flowers. Floral emblems that are right. Give us your northwest orders. 160-page catalogue.

**Gurney Greenhouse Company**

**Mitchell, S. D.** WM. DETHELEFS  
Leading Florist

Choice flowers and prompt service  
731 SOUTH MONTANA ST. Member F. T. D.

**Fargo, North Dakota**

**SMEDLEY FLORAL CO., Inc.**  
We ship to all points in the Northwest

**Shotwell Floral Co.**  
Fargo, N. D.  
Established over a quarter of a century

**Devils Lake, N. D. Minot, N. D.**

**VALKER'S FLORAL CO.**

Largest Greenhouses in the state

**GRAND FORKS, N. D.** Members F. T. D.

**GRAND FORKS FLORAL CO.**  
E. G. Lemke  
O. C. Wardin  
Orders for North Dakota and Northern Minnesota

**GRAND FORKS, N. D.**

**McELROY'S FLOWER SHOP**  
Orders for North Dakota and Northern Minnesota



# Telegraph Delivery Department

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## DENVER, COLORADO

MEMBER FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

## PARK FLORAL COMPANY

**DENVER and all COLORADO and WYOMING**  
**The Mauff Floral Co.,**  
 1225 Logan Street.  
 Member F. T. D.

**SALT LAKE CITY** Ship whole of UTAH, Central part of NEVADA and IDAHO  
**MILLER FLORAL CO., 10 East Broadway**  
 MEMBER F. T. D.  
 250,000 sq. ft. of modern glass. Unexcelled facilities. Prompt and courteous service always.

**DENVER, COLO., and WYO.**  
**CENTRAL FLORAL CO.**  
 935 Fifteenth St.  
 MEMBER OF F. T. D. Open Sundays and Evenings.

**CASPER, WYOMING**  
**CASPER FLORAL CO.**  
 We deliver to all of  
 Central and Northern Wyoming  
 Western Nebraska and South Dakota.  
 Members F. T. D.

**SALT LAKE CITY**  
 We ship to  
 Utah, Idaho, Nevada, Colorado and Wyoming  
**THE NATIONAL FLORIST of**  
 145 S. Main Street, Salt Lake City, Utah

**DENVER, COLO.**  
**The Rockmont, Inc.**  
 FOR FLOWERS  
 Member F. T. D. 821 17th Street

**Cheyenne, Wyo.**  
**"THE UNDERWOOD"**  
 FOR PROMPT AND FAITHFUL SERVICE

**SALT LAKE'S LEADING FLORIST**  
**ERNEST LAMBOURNE**  
 67 South Main, Salt Lake City, Utah.

**Colorado Springs, Colo.**  
 ORDERS CAREFULLY EXECUTED  
**PIKES PEAK FLORAL CO.**  
 Wholesale and Retail  
 Member Florists' Telegraph Delivery.

**CASPER, WYO.**  
**"THE PALMS" FLORAL CO.**  
 ONLY THE BEST Members F. T. D. A.

**SALT LAKE CITY**  
**Cramer Floral Co.** Established 1884  
 39 SO. MAIN STREET

**Colorado Springs, Colo.**  
**Frank F. Crump,** Wholesale and Retail Florist  
 Member Florists' Telegraph Delivery Ass'n.

**BILLINGS, MONTANA**  
**HOPPER'S GREENHOUSE & NURSERY**  
 Ornamental Shrubs and Bedding Plants,  
 Cut Flowers and Designs.

**Denver** Bright Spot Greenhouses  
 Cor. 5th Ave. & Josephine St.  
**DOWNING & KASH, Proprietors**

**BILLINGS, MONTANA** Billings Floral Co.  
 The Leading Florist  
**EASTERN MONTANA** --- **NORTHERN WYOMING**  
 Quality and Service 2516 1st Avenue N.

**THE PUEBLO FLORAL CO.**  
 Pueblo Member F. T. D. 523 North Main Street  
 Colorado, New Mexico and Western Kansas

**MISSOULA, MONT.**  
**GARDEN CITY FLORAL CO.**  
 LARGEST GROWERS IN WESTERN MONTANA

**PUEBLO, COLORADO**  
**ALPHA FLORAL CO.**  
 PROMPT DELIVERY FINE STOCK

**MISSOULA, MONT.**  
**ANDERSON GREENHOUSE**  
 For all towns in Western Montana

**TRINIDAD, COLO.**  
**J. R. BARKER** Trinidad Floral Store  
 Masonic Building

**State Nursery & Seed Co.**  
**Helena, Mont.** Cut Flowers for any Part of the Northwest.  
 Only the Best. Members F. T. D. Ass'n.

**Trinidad, Colo.** The only Greenhouse in this section.  
**THE PARK FLORAL CO.**  
 Members F. T. D.

Send your orders for Eastern and Southern Montana to **M. LANGOHR, F. T. D. Florist**  
**BOZEMAN, MONTANA.**

**FORT COLLINS, COLO.**  
**ESPELIN FLORAL COMPANY**  
 Member Florists' Telegraph Delivery Ass'n.

**Wallace, Idaho** Member F. T. D.  
 Prompt service to North Idaho and Western Montana Points. **C. E. SMITH**

**SHERIDAN, WYO.**  
**SHERIDAN GREENHOUSE CO.,**  
 Plants and Flowers

**Pocatello, Idaho** Member F. T. D.  
 We cover Southern Idaho and Western Wyoming **ATKIN'S**

Steamer	From	To	Sails
New Ams'dam	New York	Rotterdam	Nov. 26
Oropesa	New York	Sou'ampton	Nov. 26
Kronland	New York	Antwerp	Nov. 26
Haverford	Phila.	Liverpool	Nov. 26
Panh'dle State	New York	London	Nov. 26
Silver State	Seattle	Hongkong	Nov. 26
La Lorraine	New York	Havre	Nov. 29
Ronsillon	New York	Havre	Nov. 29
America	New York	Bremen	Nov. 29
Samland	Phila.	Danzig	Nov. 29
Adriatic	New York	Sou'ampton	Nov. 30
Mauretania	New York	Sou'ampton	Dec. 1
Mongolia	New York	Hamburg	Dec. 1
Noordam	New York	Rotterdam	Dec. 3
Pres. Wilson	New York	Trieste	Dec. 3
Drott'n'holm	New York	Gothenburg	Dec. 3
Lapland	New York	Antwerp	Dec. 3
Albania	New York	Liverpool	Dec. 6
Bergen'fjord	New York	Christiania	Dec. 6
Oscar II	New York	Copenhagen	Dec. 8
G. Washington	New York	Bremen	Dec. 8
Olympic	New York	Sou'ampton	Dec. 10
Orduna	New York	Sou'ampton	Dec. 10
Rochambeau	New York	Havre	Dec. 10
Carmania	New York	Liverpool	Dec. 10
La Savole	New York	Havre	Dec. 10
Celtic	New York	Liverpool	Dec. 10
Finland	New York	Antwerp	Dec. 10
Saxonia	New York	London	Dec. 13
Aquitania	New York	Sou'ampton	Dec. 13
Centen. State	New York	London	Dec. 15
United States	New York	Copenhagen	Dec. 15
Minnekahda	New York	Hamburg	Dec. 15
Hoosier State	San Fr'sco	Hongkong	Dec. 17
Rotterdam	New York	Rotterdam	Dec. 17
La Touraine	New York	Havre	Dec. 17
Baltic	New York	Liverpool	Dec. 17
Frederick VIII	New York	Copenhagen	Dec. 20
Chicago	New York	Havre	Dec. 21
Gothland	New York	Danzig	Dec. 21
Paris	New York	Havre	Dec. 22
Orbita	New York	Sou'ampton	Dec. 24
Seythia	New York	Liverpool	Dec. 24
Ryndam	New York	Rotterdam	Dec. 24
Stockholm	New York	Gothenburg	Dec. 24
Cedric	New York	Liverpool	Dec. 24
Zeeland	New York	Antwerp	Dec. 24
Wenatchee	Seattle	Hongkong	Dec. 24
Leopoldina	New York	Havre	Dec. 26
La Bourd'ais	New York	Havre	Dec. 27
Panh'dle State	New York	London	Dec. 27
Adriatic	New York	Sou'ampton	Dec. 28
Mauretania	New York	Sou'ampton	Dec. 28
Manchuria	New York	Hamburg	Dec. 29
New Ams'dam	New York	Rotterdam	Dec. 31
Olympic	New York	Sou'ampton	Dec. 31
La Lorraine	New York	Havre	Dec. 31

**Mist Gray**  
Milwaukee Made

## Cut Flower Boxes

### Corsage Boxes

	Per 100
10 x 7 x 5.....	\$5.50
12 x 9 x 5.....	6.00

### Flower and Design Boxes

	Per 100
21 x 6 x 3½, 2-in. covers at...	\$ 4.50
24 x 5 x 3½, 2-in. covers at...	4.75
24 x 8 x 4, 2-in. covers at.....	6.25
28 x 8 x 4, 2-in. covers at.....	7.00
30 x 6 x 3½, 2-in. covers at...	5.50
36 x 8 x 5, full telescope.....	11.00
30 x 12 x 6, full telescope.....	15.00
36 x 12 x 6, full telescope.....	18.00
42 x 12 x 6, full telescope.....	25.00
48 x 14 x 6, full telescope.....	30.00
20 x 20 x 8, full telescope.....	20.00
24 x 24 x 8, full telescope.....	23.00

The first five sizes run 100 to a bundle. The other large sizes 25 boxes to a bundle. We do not break bundles. The plain boxes we have in stock for prompt shipment. We make a charge of \$3.00 per 1000 for printing, which delays shipments about ten days.

**C. C. Pollworth Co.,**  
MILWAUKEE, WIS.

## BEFORE YOU ORDER YOUR FLOWER BOXES

WRITE FOR  
SPECIAL PRICES ON

## DURO BOXES

WE MANUFACTURE A  
COMPLETE LINE OF

GRAY CLOUD : GREEN CLOUD  
GRAY and WHITE GLAZE

**Duro Paper Products Co.**  
180 N. Wabash Ave.  
CHICAGO

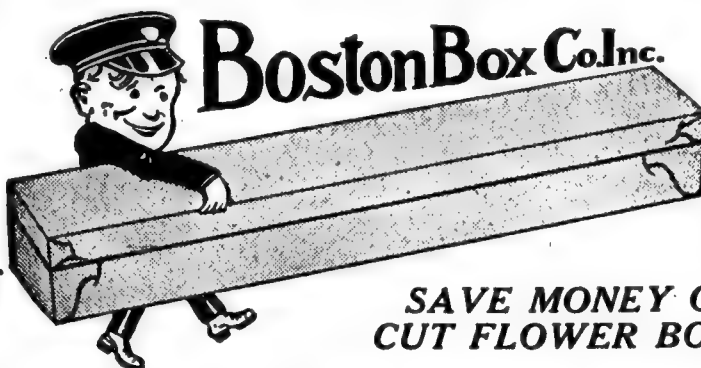
**Climax Mfg. Co.**

**Florists'  
High Grade Boxes**

**CASTORLAND, N. Y.**

### A HALF-INCH ADVERTISEMENT

here will keep your name and specialty before the whole trade, at a cost of only 62½¢ per week on a yearly order.



**SAVE MONEY ON  
CUT FLOWER BOXES**

**Compare our prices with what you are now paying**

**OUR BOXES ARE MADE OF HEAVY WEIGHT STOCK,  
COMBINED WITH FIRST-CLASS WORKMANSHIP**

### MANILA BOXES

No. 1 Grade

Heavy stock, good workmanship, substantial and prices right.

#### For Cut Flowers, Etc.

Size	Lid Price per 100	Full Tel. Price per 100
18x 5x3.....	\$ 2.00	\$ 2.40
20x 4x3.....	2.30	2.50
21x 5x3 ½.....	2.40	2.80
24x 5x3 ½.....	2.75	3.20
28x 5x3 ½.....	3.20	4.25
21x 8x5.....	3.20	4.25
30x 5x3 ½.....	3.75	4.55
24x 8x5.....	4.15	5.60
28x 8x5.....	4.70	6.35
28x 8x6.....	4.90	6.55
30x 8x5.....	5.25	7.00
30x 8x6.....	5.60	7.50
30x10x6.....	6.25	8.25
36x 8x5.....	7.35	9.45
36x 8x6.....	7.80	10.00
30x12x6.....	8.40	10.75
30x12x8.....	8.90	11.40
36x12x6.....	9.70	11.80
36x12x8.....	10.30	12.45
36x14x6.....	10.50	12.60
36x14x8.....	11.20	13.35
42x 8x6.....	8.15	10.50

#### For Violets, Etc.

Size	Lid Price per 100	Full Tel. Price per 100
8 x5x4.....	\$3.25	\$3.70
9 ½x6x5.....	4.05	4.45
10 x7x6.....	5.15	5.60
12 x8x7.....	6.40	6.75

On quantities of less than 100 of a size 10% additional.

PRINTING—Black ink \$2.00 per 1000 or less.

Colors—\$3.00 per 1000 or less.

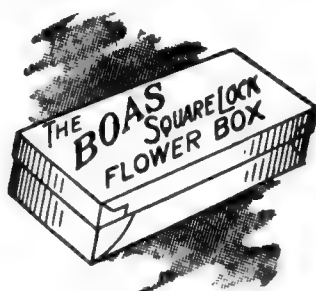
Gold Bronze or Green Bronze—\$5.00 per 1000 or less.

SPECIAL DISCOUNT—5% on orders of 2500 boxes or over.

Prices are f. o. b. Boston.

**BOSTON BOX COMPANY, Inc., Dept. B, 32 Hawkins St.**  
**BOSTON (14), MASS.**

Manufacturers of Folding Paper Boxes



**Wm. J. Boas & Co.**  
1427 Vine Street,  
Philadelphia, Pa.

Write for  
Prices.

Always mention the Florists' Review when  
writing advertisers.

### MIST GRAY & MIST GREEN BOXES

White Back

Heavy weight stock, first-class workmanship, attractive colors.

#### For Cut Flowers, Etc.

Size	Lid Price per 100	Full Tel. Price per 100
18x 5x3.....	\$ 2.65	\$ 3.15
21x 5x3 ½.....	3.10	3.65
24x 5x3 ½.....	3.50	4.10
24x 8x5.....	5.20	6.65
28x 8x5.....	5.80	7.90
30x 8x5.....	6.85	8.95
30x12x6.....	10.75	13.15
36x12x6.....	12.10	14.75

Additional sizes will be added in these grades and will appear in subsequent issues.

### Manila Boxes—No. 1 Grade Square Design or Wreath Boxes

Extra heavy weight stock, shallow lid or full telescope covers.

Size	Lid Price per 100	Full Tel. Price per 100
16x16x 5.....	\$ 5.80	\$ 6.95
16x16x 7.....	6.85	8.95
18x18x 6.....	7.20	10.10
18x18x 8.....	8.20	11.80
20x20x 6.....	8.80	12.00
20x20x 8.....	10.30	12.75
20x20x10.....	12.00	16.50
22x22x 8.....	11.00	15.75
24x24x10.....	16.50	23.00

#### For Bouquets

19x9x8.....\$6.50 \$9.00

On quantities of less than 100 of a size 10% additional.

## Save Freight on Your Boxes

If you are located west of the Mississippi river, be sure and write for prices

He  
Profits  
Most



Who  
Serves  
Best

**St. Joseph Paper Box Company**  
St. Joseph, Missouri

Always mention the Florists' Review when  
writing advertisers.

# Telegraph Delivery Department

The florists whose cards appear on the pages carrying this head, are prepared to fill orders from other florists for local delivery on the usual basis.

## DENVER, COLORADO

MEMBER FLORISTS' TELEGRAPH DELIVERY ASSOCIATION

## PARK FLORAL COMPANY

**DENVER** and all COLORADO  
and WYOMING  
**The Mauff Floral Co.,**  
1225 Logan Street.  
Member F. T. D.

**SALT LAKE CITY** Ship whole of UTAH, Central part  
of NEVADA and IDAHO  
**MILLER FLORAL CO., 10 East Broadway**  
MEMBER F. T. D.  
250,000 sq. ft. of modern glass. Unexcelled facilities. Prompt and courteous service always.

**DENVER, COLO., and WYO.**  
**CENTRAL FLORAL CO.**  
935 Fifteenth St.  
MEMBER OF F. T. D. Open Sundays  
and Evenings.

**CASPER, WYOMING**  
**CASPER FLORAL CO.**  
We deliver to all of  
Central and Northern Wyoming  
Western Nebraska and South Dakota.  
Members F. T. D.

**SALT LAKE CITY**  
We ship to  
Utah, Idaho, Nevada, Colorado and Wyoming  
**THE NATIONAL FLORIST** of  
145 S. Main Street, Salt Lake City, Utah

**DENVER, COLO.**  
**The Rockmont, Inc.**  
FOR FLOWERS  
Member F. T. D. 821 17th Street

**Cheyenne, Wyo.**  
"THE UNDERWOOD"  
FOR PROMPT AND FAITHFUL  
SERVICE

**SALT LAKE'S**  
**LEADING FLORIST**  
**ERNEST LAMBOURNE**  
67 South Main, Salt Lake City, Utah.

**Colorado Springs, Colo.**  
ORDERS CAREFULLY EXECUTED  
**PIKES PEAK FLORAL CO.**  
Wholesale and Retail  
Member Florists' Telegraph Delivery.

**CASPER, WYO.**  
"THE PALMS" FLORAL CO.  
ONLY THE BEST Members F. T. D. A.

**SALT LAKE CITY**  
**Cramer Floral Co.** Established  
1884  
39 SO. MAIN STREET

**Colorado Springs, Colo.**  
**Frank F. Crump,** Wholesale and Retail  
Florist  
Member Florists' Telegraph Delivery Ass'n.

**BILLINGS, MONTANA**  
**HOPPER'S GREENHOUSE & NURSERY**  
Ornamental Shrubs and Bedding Plants,  
Cut Flowers and Designs.

**Denver** Bright Spot Greenhouses  
Cor. 5th Ave. & Josephine St.  
**DOWNING & KASH, Proprietors**

**BILLINGS, MONTANA** Billings Floral Co.  
The Leading Florist  
EASTERN MONTANA --- NORTHERN WYOMING  
Quality and Service 2816 1st Avenue N.

**THE PUEBLO FLORAL CO.**  
Pueblo Member F. T. D. 523 North Main Street  
Colorado, New Mexico and Western Kansas

**MISSOULA, MONT.**  
**GARDEN CITY FLORAL CO.**  
LARGEST GROWERS IN WESTERN MONTANA

**PUEBLO, COLORADO**  
**ALPHA FLORAL CO.**  
PROMPT DELIVERY FINE STOCK

**MISSOULA, MONT.**  
**ANDERSON GREENHOUSE**  
For all towns in Western Montana

**TRINIDAD, COLO.**  
**J. R. BARKER** Trinidad Floral Store  
Masonic Building

**State Nursery & Seed Co.**  
**Helena, Mont.** Cut Flowers for any  
Part of the Northwest.  
Only the Best. Members F. T. D. Ass'n.

**Trinidad, Colo.** The only Greenhouse  
in this section.  
**THE PARK FLORAL CO.**  
Members F. T. D.

Send your orders for Eastern and Southern Montana  
to **M. LANGOHR, F. T. D. Florist**  
**BOZEMAN, MONTANA.**

**FORT COLLINS, COLO.**  
**ESPELIN FLORAL COMPANY**  
Member Florists' Telegraph Delivery Ass'n.

**Wallace, Idaho** Member  
F. T. D.  
Prompt service to North Idaho  
and Western Montana Points. **C. E. SMITH**

**SHERIDAN, WYO.**  
**SHERIDAN GREENHOUSE CO.,**  
Plants and Flowers

**Pocatello, Idaho** Member  
F. T. D.  
We cover Southern Idaho  
and Western Wyoming **ATKIN'S**

Steamer	From	To	Sails
New Amsterdam	New York	Rotterdam	Nov. 26
Oropesa	New York	Sou'ampton	Nov. 26
Kroonland	New York	Antwerp	Nov. 26
Haverford	Phila.	Liverpool	Nov. 26
Panhandle State	New York	London	Nov. 26
Silver State	Seattle	Hongkong	Nov. 26
La Lorraine	New York	Havre	Nov. 29
Ronsillon	New York	Havre	Nov. 29
America	New York	Bremen	Nov. 29
Samland	Phila.	Danzig	Nov. 29
Adriatic	New York	Sou'ampton	Nov. 30
Mauretania	New York	Sou'ampton	Dec. 1
Mongolia	New York	Hamburg	Dec. 1
Noordam	New York	Rotterdam	Dec. 3
Pres. Wilson	New York	Trieste	Dec. 3
Drott'n'holm	New York	Gothenburg	Dec. 3
Lapland	New York	Antwerp	Dec. 3
Albania	New York	Liverpool	Dec. 6
Bergen fjord	New York	Christiania	Dec. 6
Oscar II	New York	Copenhagen	Dec. 8
G. Washington	New York	Bremen	Dec. 8
Olympic	New York	Sou'ampton	Dec. 10
Orduna	New York	Sou'ampton	Dec. 10
Rochambeau	New York	Havre	Dec. 10
Carmania	New York	Liverpool	Dec. 10
La Savoie	New York	Havre	Dec. 10
Celtic	New York	Liverpool	Dec. 10
Finland	New York	Antwerp	Dec. 10
Saxonia	New York	London	Dec. 13
Aquitania	New York	Sou'ampton	Dec. 13
Centen. State	New York	London	Dec. 15
United States	New York	Copenhagen	Dec. 15
Minnekahda	New York	Hamburg	Dec. 15
Hoosier State	San Francisco	Hongkong	Dec. 17
Rotterdam	New York	Rotterdam	Dec. 17
La Touraine	New York	Havre	Dec. 17
Baltic	New York	Liverpool	Dec. 17
Frederick VIII.	New York	Copenhagen	Dec. 20
Chicago	New York	Havre	Dec. 21
Gothland	New York	Danzig	Dec. 21
Paris	New York	Havre	Dec. 22
Orbita	New York	Sou'ampton	Dec. 24
Seythia	New York	Liverpool	Dec. 24
Ryndam	New York	Rotterdam	Dec. 24
Stockholm	New York	Gothenburg	Dec. 24
Cedric	New York	Liverpool	Dec. 24
Zeeland	New York	Antwerp	Dec. 24
Wenatchee	Seattle	Hongkong	Dec. 24
Leopoldina	New York	Havre	Dec. 26
La Bourd'ais	New York	Havre	Dec. 27
Panhandle State	New York	London	Dec. 27
Adriatic	New York	Sou'ampton	Dec. 28
Mauretania	New York	Sou'ampton	Dec. 29
Manchuria	New York	Hamburg	Dec. 29
New Amsterdam	New York	Rotterdam	Dec. 31
Olympic	New York	Sou'ampton	Dec. 31
La Lorraine	New York	Havre	Dec. 31



Mist Gray  
Milwaukee Made

Cut Flower Boxes

Corsage Boxes	
10 x 7 x 5.....	Per 100 \$5.50
12 x 9 x 5.....	6.00

Flower and Design Boxes	
21 x 6 x 3 1/2, 2-in. covers at...	Per 100 \$ 4.50
24 x 5 x 3 1/2, 2-in. covers at...	4.75
24 x 8 x 4, 2-in. covers at.....	6.25
28 x 8 x 4, 2-in. covers at.....	7.00
30 x 6 x 3 1/2, 2-in. covers at...	5.50
36 x 8 x 5, full telescope.....	11.00
30 x 12 x 6, full telescope.....	15.00
36 x 12 x 6, full telescope.....	18.00
42 x 12 x 6, full telescope.....	25.00
48 x 14 x 6, full telescope.....	30.00
20 x 20 x 8, full telescope.....	20.00
24 x 24 x 8, full telescope.....	23.00

The first five sizes run 100 to a bundle. The other large sizes 25 boxes to a bundle. We do not break bundles. The plain boxes we have in stock for prompt shipment. We make a charge of \$3.00 per 1000 for printing, which delays shipments about ten days.

C. C. Pollworth Co.,  
MILWAUKEE, WIS.

BEFORE YOU ORDER YOUR  
FLOWER BOXES

WRITE FOR  
SPECIAL PRICES ON

DURO  
BOXES

WE MANUFACTURE A  
COMPLETE LINE OF

GRAY CLOUD : GREEN CLOUD  
GRAY and WHITE GLAZE

Duro Paper Products Co.  
180 N. Wabash Ave.  
CHICAGO

Climax Mfg. Co.  
Florists'  
High Grade Boxes  
CASTORLAND, N. Y.

A HALF-INCH ADVERTISEMENT

here will keep your name and specialty before the whole trade, at a cost of only 62¢ac per week on a yearly order.



SAVE MONEY ON  
CUT FLOWER BOXES

Compare our prices with what you are now paying  
OUR BOXES ARE MADE OF HEAVY WEIGHT STOCK,  
COMBINED WITH FIRST-CLASS WORKMANSHIP

MANILA BOXES  
No. 1 Grade  
Heavy stock, good workmanship, substantial and prices right.

For Cut Flowers, Etc.		
Size	Lid	Full Tel.
Price per 100		
18x 5x3.....	\$ 2.00	\$ 2.40
20x 4x3.....	2.30	2.50
21x 5x3 1/2.....	2.40	2.80
24x 5x3 1/2.....	2.75	3.20
28x 5x3 1/2.....	3.20	4.25
21x 8x5.....	3.20	4.25
30x 5x3 1/2.....	3.75	4.55
24x 8x5.....	4.15	5.60
28x 8x5.....	4.70	6.35
28x 8x6.....	4.90	6.55
30x 8x5.....	5.25	7.00
30x 8x6.....	5.60	7.50
30x10x6.....	6.25	8.25
36x 8x5.....	7.35	9.45
36x 8x6.....	7.80	10.00
30x12x6.....	8.40	10.75
30x12x8.....	8.90	11.40
36x12x6.....	9.70	11.80
36x12x8.....	10.30	12.45
36x14x6.....	10.50	12.60
36x14x8.....	11.20	13.35
42x 8x6.....	8.15	10.50

For Violets, Etc.		
Size	Lid	Full Tel.
Price per 100		
8 x5x4.....	\$3.25	\$3.70
9 1/2 x6x5.....	4.05	4.45
10 x7x6.....	5.15	5.60
12 x8x7.....	6.40	6.75

On quantities of less than 100 of a size 10% additional.

MIST GRAY & MIST GREEN  
BOXES  
White Back

Heavy weight stock, first-class workmanship, attractive colors.

For Cut Flowers, Etc.		
Size	Lid	Full Tel.
Price per 100		
18x 5x3.....	\$ 2.65	\$ 3.15
21x 5x3 1/2.....	3.10	3.65
24x 5x3 1/2.....	3.50	4.10
24x 8x5.....	5.20	6.65
28x 8x5.....	5.80	7.90
30x 8x5.....	6.85	8.95
30x12x6.....	10.75	13.15
36x12x6.....	12.10	14.75

Additional sizes will be added in these grades and will appear in subsequent issues.

Manila Boxes—No. 1 Grade  
Square Design or Wreath Boxes  
Extra heavy weight stock, shallow lid or full telescope covers.

Size	Lid	Full Tel.
Price per 100		
16x16x 5.....	\$ 5.80	\$ 6.95
16x16x 7.....	6.85	8.95
18x18x 6.....	7.20	10.10
18x18x 8.....	8.20	11.80
20x20x 6.....	8.80	12.00
20x20x 8.....	10.30	12.75
20x20x10.....	12.00	16.50
22x22x 8.....	11.00	15.75
24x24x10.....	16.50	23.00

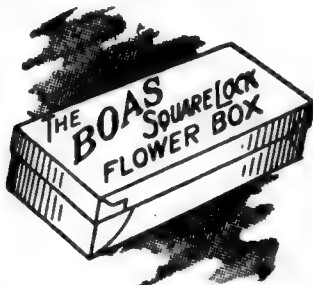
For Bouquets  
19x9x8.....\$6.50 \$9.00  
On quantities of less than 100 of a size 10% additional.

PRINTING—Black ink \$2.00 per 1000 or less.  
Colors—\$3.00 per 1000 or less.  
Gold Bronze or Green Bronze—\$5.00 per 1000 or less.

SPECIAL DISCOUNT—5% on orders of 2500 boxes or over. Prices are f. o. b. Boston.

BOSTON BOX COMPANY, Inc., Dept. B, 32 Hawkins St.  
BOSTON (14), MASS.

Manufacturers of Folding Paper Boxes



Wm. J. Boas & Co.  
1427 Vine Street,  
Philadelphia, Pa.

Write for  
Prices.

Always mention the Florists' Review when  
writing advertisers.

Save Freight on  
Your Boxes

If you are located west of the Mississippi river, be sure and write for prices

He  
Profits  
Most



Who  
Serves  
Best

St. Joseph Paper Box Company  
St. Joseph, Missouri

Always mention the Florists' Review when  
writing advertisers.

# Chicago Carton Company

4433 Ogden Avenue, CHICAGO, ILL.

Representatives: { M. E. CHAPIN, 516 Fifth Avenue, New York City  
T. A. DIXON COMPANY, 1526 Blake Street, Denver, Colo.

## Prices Reduced 50%

50% Reduction from this list for cash with order. 45% Regular terms on any quantity.

When printing is wanted, the charge will be \$3.50 per 1000, or any less quantity.

### For Violets and Corsages

Size	Per 100
7 x 4 x 4 2-inch Top.....	\$ 5.00
12 x 8 x 5½ 2-inch Top..	7.65
14 x 10 x 8 2-inch Top.....	12.60

### For Cut Flowers

18 x 5 x 3 2-inch Top.....	\$ 6.10
20 x 4 x 3 2-inch Top.....	6.05
21 x 5 x 3 2-inch Top.....	7.25
24 x 5 x 3½ 2-inch Top.....	7.70
24 x 8 x 4 2-inch Top.....	10.80
28 x 8 x 4 2-inch Top.....	12.10
28 x 8 x 5 2-inch Top.....	13.05
30 x 5 x 3½ 2-inch Top.....	9.25
36 x 8 x 5 2-inch Top.....	16.20

### For Sprays, Designs and Cut Flowers

Size	Per 100
16 x 16 x 8 Telescope.....	\$29.25
20 x 20 x 8 Telescope.....	38.95
21 x 5 x 3 Telescope.....	7.25
24 x 5 x 3½ Telescope.....	8.90
24 x 24 x 10 Telescope.....	55.75
30 x 10 x 5 Telescope.....	22.00
32 x 32 x 8 Telescope.....	63.75
36 x 10 x 5 Telescope.....	25.20
36 x 12 x 6 Telescope.....	36.35
36 x 14 x 8 Telescope.....	46.55
40 x 10 x 6 Telescope.....	44.00

The sizes given here are carried in stock, in the popular MIST-GRAY and GREEN colors.

The prices quoted herewith are f. o. b. Chicago. When printing is wanted there will be a charge of \$3.50 per color for printing, per 1000. Border printing and embossing will be charged for as time work in accordance with the amount of work involved.

### BOSTON.

#### The Market.

A continuation of magnificent Indian summer weather and an almost complete absence of killing frosts is not conducive to brisk business in the cut flower markets. October 24 gardens were still gay with dahlias, cosmos, asters, salvias and other outdoor flowers, a condition similar to that existing a year ago. Business has somewhat improved, but at times seems somewhat wobbly as supplies of carnations and chrysanthemums steadily increase. A killing frost may improve trade a little, but even this will not stimulate retail buying to any great extent while the threatened railroad strike looms ahead. However, a feeling of greater optimism prevails and everyone anticipates a good season.

Roses remain much the same in price, with a good demand for the White Killarneys, both single and double. Columbia, Premier and Butterfly are all in good request and American Beauty of the better grade is seen. Carnations are much more plentiful. A considerable number are of inferior quality, while others are of excellent quality. Prices vary from \$2 to \$4 per hundred, although some favorites, like Rosette, Laddie, Maine Sunshine and Rosalia, realize more.

Chrysanthemums are steadily increasing. Golden Glow is passing and leading sorts now are Unaka, Tints of Gold, Oconto, Marigold, Chrysolora, Robert Halliday, Pacific Supreme and pompons in variety. Prices vary from \$6 upwards. Some fancy Marigolds have

## FLORISTS' BOXES 5% DISCOUNT

when money is sent with the order.

### The Aull Bros. Co., Dayton, O.

ESTABLISHED 1890

Made of heavy, high-grade material and first-class workmanship. We strive for duplicate orders and get them. Write for samples.

SIZES	Mist Gray or Manila Shallow Cover Price per 100	Mist Gray or Manila Full Telescope Price per 100	SIZES	Mist Gray or Manila Shallow Cover Price per 100	Mist Gray or Manila Full Telescope Price per 100
3 x20x 4.....	\$ 2.50	\$ 2.75	6x28x12.....	\$12.00	\$14.00
3 x18x 5.....	2.60	2.90	5x35x10.....	12.70	14.50
3½x24x 5.....	3.80	4.50	6x36x12.....	16.00	18.50
3½x30x 5.....	4.70	5.50	8x20x20.....	17.00	21.00
5 x24x 8.....	6.40	7.50	8x24x24.....	25.00	28.50
5 x28x 8.....	7.20	9.10	7x42x12.....	.....	29.00
5 x38x 8.....	10.30	12.50	8x48x14.....	.....	35.00
5 x30x10.....	11.30	13.00			

### Gray Corsage and Violet

With Shallow Fluted Edge Lid

5½x9x 6.....	\$3.70	6x9x13.....	\$5.10
6 x7x14.....	4.80	7x9x 9.....	5.10

ONE PIECE BOX, heavy weight, mist gray, 3x4½x24.....\$2.75

Printing in black ink, \$2.00 per 1000, or less quantity; printing in colored ink, \$3.00 per 1000 or less quantity, in assorted sizes. All f. o. b. Dayton, Ohio.

No order printed less than 50 of large sizes or 100 of small sizes.

We reserve the privilege of substituting either color.

### Florists' Stationery

Prices quoted are for White Hammermill Bond, printed in black or green ink only.

1000 Letterheads, \$3.00 1000 Billheads, \$3.00  
1000 Envelopes, 4.00 1000 Labels, 3.25

Write for samples

Miller Print Shop, P. O. Box 2854 Philadelphia, Pa.

### H. & D. DESIGN BOXES

Are made of light, strong Corrugated Fiberboard and can be furnished with H. D. lock-corner covers, safe and convenient.

Write for full particulars.

THE HINDE & DAUCH PAPER CO.  
SANDUSKY, OHIO

# LINDLEY BOXES

## A BOX FOR EVERY PURPOSE

**SEE DISCOUNTS BELOW. High-grade, Heavy, Thoroughly Moisture-proofed.**

### STANDARD or "S" GRADE

Well made from standard weight, well moisture-proofed board. Prices very reasonable, considering quality and workmanship.

#### Mist Gray Corsage

High-grade, moisture-proofed.

Size	Lid	Per 100
7x 4x4	2-inch	\$2.80
8x 5x5	2-inch	3.60
10x 6x5½	2-inch	3.95
12x 8x5½	2-inch	4.90
15x 8x6½	2-inch	6.70
14x10x8	2-inch	9.30

#### Mist Gray "S" Grade

Lindley standard-weight, well moisture-proofed stock.

For Cut Flowers, etc.

Size	Shallow Lid	Full Tele-scope
16x4 x3	Per 100	scope
20x4 x3	\$3.20	....
18x5 x3	3.40	\$3.65
18x5 x3	3.40	3.95
24x5 x3½	4.20	4.95
30x5 x3½	5.25	5.90
36x5½x3½	7.25	....
18x6 x4	5.20	....
28x8 x4	7.00	....
21x7 x3½	5.40	....
22x7¼x4	....	5.50
21x8 x4	6.80	....
24x8 x4	6.60	....
28x8 x4	7.80	....
24x8 x5	7.20	....
28x8 x5	8.20	....
36x8 x5	10.75	....
42x8 x5	....	17.50

#### Mist Gray Oblong Design

Heavy weight, well moisture-proofed. All full tele-scope.

Size	Per 100
30x10x5	\$12.90
36x10x5	18.00
36x10x6	19.00
42x10x6	21.00
48x10x6	25.00
30x12x6	17.50
36x12x6	20.50
30x12x7	19.80
20x12x8	18.50
36x12x8	23.80
36x14x6	22.80
34x16x6	21.00
24x14x8	22.50
30x14x8	26.00
36x14x8	29.50
40x14x8	32.80
42x17x8	39.00

#### Mist Gray Square Design

Heavy standard weight, well moisture-proofed. All full tele-scope.

Size	Per 100
12x12x8	\$15.00
14x14x8	16.50
16x16x7	16.50
18x16x8	19.30
18x18x7	20.00
20x20x6	20.00
20x20x8	25.00
20x20x10	31.50
24x24x8	30.00
24x24x10	40.00
28x28x8	41.00
32x32x8	49.50

#### Green Boxes

Made from high-grade moisture-proofed stock.

Size	Lid	Per 100
7x4x4	2-inch	\$2.80
15x7x6½	2-inch	5.65
18x5x3	3-inch	2.75
21x5x2	3-inch	4.10
24x5x3½	3½-inch	5.25
30x5x3½	5½-inch	6.10
36x5½x3½	8½-inch	8.25
21x8x4	2-inch	6.25
24x8x4	2-inch	6.70
28x8x5	2-inch	8.40
36x8x5	2-inch	10.30

#### Heavy Full Telescope

Size	Per 100
24x8x4x4	\$ 7.90
28x8x5x5	10.90
36x8x5x5	13.00

#### White Plated Boxes

Patent white plated stock. A beautiful box, but not as nice as our white enameled.

Size	Per 100
18x5x3	\$ 4.30
21x5x3	4.70
24x5x3½	6.00
30x5x3½	7.00
36x5½x3½	9.25
24x8x4	8.90
28x8x5	11.50
36x8x5	14.50

### "AA" or EXCELLO BRAND

FORMERLY KNOWN AS ARNOLD GRADE

Positively the highest quality, stiffest, best flower box obtainable. We recommend full telescope AA Mist Gray for shipping purposes.

#### Mist Gray "AA"

Otherwise called EXCELLO

Size	Shallow Lid	Full Tele-scope
18x5x3	Per 100	scope
21x5x3	\$3.95	\$ 4.35
24x5x3	4.20	4.70
24x5x3½	4.90	5.30
30x5x3½	5.90	6.90
36x5½x3½	7.25	8.50
24x8x4	6.00	6.00
24x8x5	7.20	9.50
28x8x4	7.80	9.40
28x8x5	8.20	10.50
36x8x5	....	13.25
42x8x5	....	17.50

For other sizes, or boxes with shallow lids, see Regular Standard "S" Grade.

#### White Enameled Corsage

The finest enameled clay-coated stock obtainable.

Size	Lid	Per 100
8x 4x4½	2-inch	\$ 3.70
7x 4x4	2-inch	3.75
8x 5x5	2-inch	4.90
10x 6x5½	2-inch	5.90
12x 8x5½	2-inch	7.70
14x10x8	2-inch	14.80

#### White Enameled

For Cut Flowers

The most beautiful box made. Genuine enameled clay-coated stock. Does not soil as easily as White Patent Plated.

Size	Lid	Per 100
18x 5x3	2-inch	\$ 5.70
20x 5x3	2-inch	6.25
21x 5x3	2-inch	6.40
24x 5x3½	2-inch	7.90
30x 5x3½	2-inch	9.25
36x5½x3½	2-inch	12.25
21x 7x3½	2-inch	8.80
24x 8x4	2-inch	11.50
24x 8x5	2-inch	13.00
28x 8x5	2-inch	14.00
36x 8x5	Full telescope	19.50
30x10x5	Full telescope	19.25
36x10x5	Full telescope	22.00

### ECONOMY CARTONS

One-Piece Style

Made of mist gray light-weight stock. Just the box for small local delivery packages. Far superior to wrapping paper and almost as cheap.

Size	Per 100
20x4½x3	\$2.15
24x4½x3	2.30
21x5 x3	2.40
24x5 x3½	2.65
24x5 x3½	2.85
30x5 x3½	3.10



### SPECIAL DISCOUNTS

Prices f. o. b. Marion, Ind.; 3% extra discount if cash with order. Printing black or colored ink, \$3.50 per thousand extra or less quantity.

Less than 250, assorted.....Net  
250 and over, assorted.....3%  
500 and over, assorted.....5%  
1000 and over, assorted.....7½%

Chicago—Phone Franklin 5450—A. V. Z. Jennings.  
New York—Phone Academy 2563—Geo. L. Hoopia.  
St. Louis—Phone Olive 1840—H. F. Seignior.  
Louisville—Phone 2669—J. Raymond Clark.  
Detroit—Phone Cadillac 4178—A. A. Fordon.  
Buffalo—Phone Seneca 3336—J. Anthony.  
Richmond—Phone Boulevard 678—J. S. Scott.  
Toledo—Phone Broadway 1240—E. H. Lane.

## LINDLEY FLORIST BOX CO.,

QUALITY BOX  
MAKERS

## Marion, Ind.

reached as high as \$9 to \$12 per dozen. Pompons thus far have sold remarkably well. Lilies are almost out of the market, but some Godfrey callas are coming in. A good many outdoor flowers still come in. Cosmos Lady Lenox is now fine, but gladioli and asters are evidently on their last legs. Some lark-

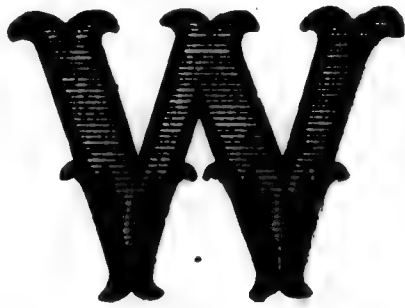
spurs, gaillardias, gypsophila, helichrysums and other miscellaneous flowers still come in and excellent dahlias.

Cattleya labiata is abundant and prices are lower. There are also some nice spikes of Bowringiana and various hybrids. Cypripedium insigne is seen in small lots. Bouvardia Humboldtii is in

good demand for weddings and there is a fair call for lily of the valley. Violets are rather more plentiful, also pansies. Chrysanthemum plants are now prominent at the stores, also berried solamums, cyclamens, begonias and peppers, in addition to ferns and other decorative material. Branches of autumn



## Gold Letter



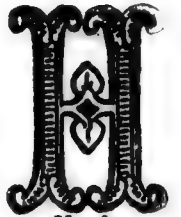
No. 1 Gold

Per 1,000.....\$ 3.50  
Per 5,000..... 15 00  
Per 10,000..... 28.00

## Prices Smashed

These prices on gold letters are **Postpaid** to you no matter whether you are located in Maine or California, Oregon or Florida. Compartment Boxes 25c each or **free** with orders of 5,000 letters.

These letters are our regular first quality stock. The kind that will **stick, STICK and STICK**, and won't come off.

No. 6  
Per 1000, \$3.00No. 4  
Per 1000, \$3.00SCRIPT  
LETTERS

Father	Sister	Grandpa	Asleep	Rest	Darling	Mamma	At Rest	Niece	Uncle
Mother	Husband	Grandma	Baby	Our	Dear	Comrade	Cousin	Daughter	Papa
Brother	Wife	Friend	Sleeping	My	Too Soon	Nephew	Peace	Aunt	Soon

**Per 100, \$3.00; per 1000, \$22.50**

**B. E. and J. T. COKELY,**

Established 25 years

**201 N. 7th Ave., SCRANTON, PA.**

Manufacturers and Importers of Florists' Supplies

Mention The Review when you write.

foliage are now beautifully colored and are largely used.

## Annual Meeting of Exchange.

The annual meeting of the Boston Flower Exchange was held at Young's hotel October 22, when about 100 gentlemen were present. The dining tables were well decorated with chrysanthemums, roses and carnations and the dinner served was a splendid one. William C. Stickel, president of the exchange, presided at the business session, following the dinner. Reports of the secretary and others were duly accepted. The treasurer's report showed a new gain for the year of \$2,454.54 and a dividend of twenty per cent was declared to stockholders. Last year's dividend was omitted, owing to the funds of the exchange being tied up temporarily.

The following board of directors was reelected: William C. Stickel, S. J. Goddard, A. Christensen, L. W. Mann, A. S. Parker, C. L. Paine, H. H. Bartsch, J. Frank Edgar, C. E. Holbrow. During the evening short addresses were made by several gentlemen. William Nicholson was warmly greeted and told those present that he attributed his good health to the golf playing he indulged in. Alexander Montgomery, of Hadley, was also given a royal greeting and expressed his pleasure at being present. William H. Elliott made one of his usual interesting addresses and again emphasized the glories of California and its big trees and mountain ranges. W. N. Craig and Gustave Thommen spoke for the press. Thomas Stock, of Dorchester, gave one of his old-time, characteristic songs.

During the evening a fine vaudeville entertainment was given, which included dancing and numerous stories of French Canadians. The beautiful "young lady" whose physical charms completely captivated many of the audience and brought Herman Bartsch along with a large bouquet of roses, on making "her" final bow turned out to be a mere man. The evening was a most enjoyable one and it was pleasing to see so many of the old-timers present.

## IMMORTELLS

Ready for Immediate Shipment

RED WHITE BLUE PURPLE YELLOW

**C. J. SPEELMAN & SONS**

470 Greenwich St.

NEW YORK CITY



## Say It With Stickers

Put a dainty address sticker on every package. Also such instructions as "Funeral Flowers—Rush," "Fragile," "C. O. D.," "Prepaid," etc. Your firm name or monogram on a handsome embossed seal also gives a touch of distinction.

We are specialists on this class of work. We do nothing else. Send for our catalogue of stock designs in stickers. Or, if you want something different, let us submit color sketches and price estimates.

**ST. LOUIS STICKER CO.**

1633 Washington Ave.

ST. LOUIS, U. S. A.

## GOLD LETTERS AND SCRIPTS

Best and Cheapest on the market.

Write for samples and prices.

**J. LICHTENBERGER,**

1560 Ave. A,

NEW YORK CITY

## Various Notes.

The Boston Horticultural Club met at the Parker House October 19. The attendance was rather small. The following new members were elected: James Wheeler, J. Frank Edgar, George Cruikshank, Edward W. Breed and Ormiston W. Ray, superintendent of Mount Royal cemetery, Montreal. Election of officers for 1922 resulted as follows: President, E. H. Wilson; vice-presidents, F. R. Pierson and Patrick Welch; secretary, Fred A. Wilson;

## SMITH'S

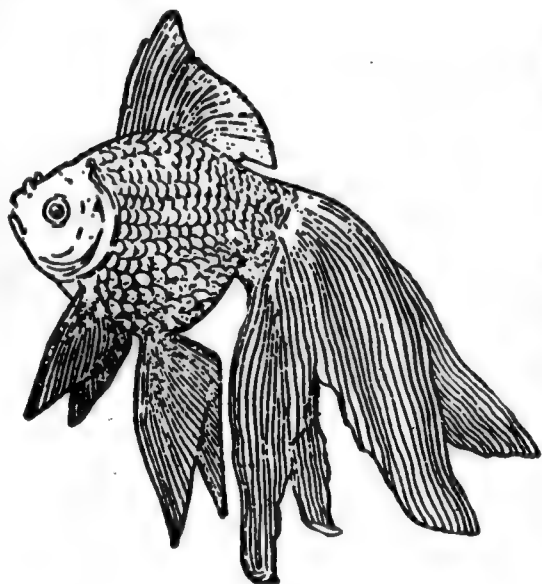
## Chrysanthemum Manual

The best work on American Chrysanthemum Culture. Sixty cents postpaid.

**Elmer D. Smith & Co., Adrian, Mich.**

treasurer, E. Allan Pierce. There was no other special business of importance.

William R. Nicholson, of Framingham, has been sending in some magnifi-



# Goldfish and Canaries

**WE** have the largest and most complete stock of Plain and Fancy **GOLDFISH**, consisting of Japanese Comets, Japanese Singletails, Japanese Fantails, Japanese Telescopes and Paradise Fish, that we have ever had.

Our stock of Aquariums, Globes, Fish Food, Water Plant and Aquarium Ornaments is also complete.

Then we have a big assortment of Canaries, Bird Cages and Bird Supplies.

*Write for Our Catalogue*

## Ashborne Goldfish and Supply Co.

Hatcheries: Burlington - Indianapolis - Frederick, Md.

Office, BURLINGTON, IOWA.

Mention The Review when you write.

## Elco Brand

We have been asked the question how we account for the tide of **ELCO** popularity which has swept the country.

Our efforts in fair dealing, quality, style, value and complete satisfaction to our many friends answers for the confidence in the name.



## M. H. LEVINE CO.

874 Broadway

**ELCO BRAND**

New York City

cent chrysanthemums of late. Specially fine Marigold have realized as much as \$9 to \$12 per dozen. A good number of new varieties are being grown. Of these Yellow Frost proved to be vastly superior in every way to Golden Glow as an early. Large quantities of pompons and singles are grown and many of these are already cut. Chrysanthemums here have largely displaced carnations, only some 15,000 of the latter being now grown. Delphiniums are being grown in increased quantities and the sale of these has been remarkably heavy. More than ever will be forced the coming season.

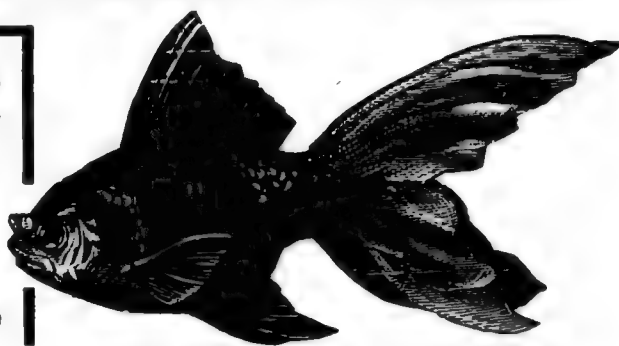
At Penn's a great attraction the last few days has been a huge painting of the Sandwich range mountains, Waterville, Me., done by a noted Boston artist for Penn's. This stretches the full length of one of the big show windows and is finely done. In front of this fine painting the window base is covered with oak leaves, giving an autumnal effect. Here and there are beds of crotons and tritoma spikes, with white pines gradually leading up to the painting.

Local growers are once more reminded of the meeting of the New England branch of the National Flower Grow-

### There's money in Goldfish for You

You can have a compelling window display--and the fish will practically sell themselves at a handsome profit. We sell aquarium supplies of all kinds. Fifteen years' experience enables us to ship fish any distance safely.

Send for Wholesale Catalogue



### Auburndale Goldfish Company

1449 W. Madison St.

Chicago, Ill.

Mention The Review when you write.

### GOLDFISH BUY FROM THE BREEDER

107 Acres of Ponds this Season

Write for Big, New Catalogue

Globes, Aquariums, Aquarium Supplies, Etc.

**PUTNAM'S FISHERIES**

8 Divisions. Office, 462 Washington St., Buffalo, N. Y.

### GOLDFISH

and **AQUARIUM SUPPLIES**

Send for catalogue.

Oriental Goldfish Hatchery & Supply Co.

INCORPORATED

Cary Station, Ill.

ers' Association to be held at the Hotel Bellevue October 29 at 6:30 o'clock. Matters of great importance will come up and every grower is urged to be in attendance.

J. T. Butterworth, of Framingham, is cutting a grand lot of *Cattleya labiata* at present, also *Oncidium incurvum*, *cyripediums*, including some wonderful blooms of Harefield Hall, *Dendrobium infundibulum*, *phalaenopsis*, etc. A neat office is attached to his new curved-eave house, being completed by Hitchings & Co.

Peter Fisher, at Ellis, has just installed a new Sturtevant blower, which will enable him to materially reduce his coal bill. He has a large house of Comet and Victory tomatoes, from which he will soon start to pick, also cucumbers. His plantings of carnations are all looking well.

Complaints are general this season of a great deal of stem-rot and branch-rot on carnations. Some growers have lost thousands of plants. The extremely dry June and wet, warm July are believed to be largely responsible for this trouble, from which no variety seems to be entirely immune.

Peter Pederzini, of Medfield, is sending in an extra fine lot of *Chrysanthemum Pacific Supreme* to W. A. Hastings.

The warm, dry, frostless fall has been hard on violets and violet growers. The season has been so warm that growers have found it necessary to house their plants before they have been subjected to one or two freezes, which check the exuberant leaf growth. Under glass the warm weather has started an active leaf growth and this is always at the expense of flowers. Specialists are certain that their crop the coming season will be a discouraging one, as it was a year ago from similar causes.

Thomas Pegler, of Lewiston, Me., attended the Flower Exchange dinner October 22 and his many friends were pleased to see him looking so hale and hearty.

California-grown bulbs of *Iris tingitana* and *filifolia* are being grown at a number of establishments here this season and so far look promising. *I. tingitana* with J. K. Chandler & Sons, Tewksbury, is already showing buds quite prominently. W. N. C.

Argos, Ind.—J. L. Rhoads is engaged in the flower, plant and shrub business.

**Extra Long, Fancy and Dagger**

## FERNS

Gathered Fresh Daily from the Woods

**NOTICE—FERNS NOW READY.  
WRITE FOR PRICES.**

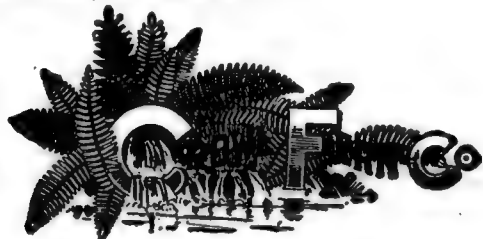
**Laurel Festooning.** Fresh stock supplied on short notice; use it for your weddings and other similar decorations; nothing better.

**Sphagnum Moss,** \$5.00 per large bale.

**Ground Pine,** 12c per lb.

**Branch Laurel,** large bundles, 50c.

**Hemlock,** large bundles, \$1.00.



Telegraph Address, New Salem, Mass.  
Post Office and L. D. Phone Address  
**MILLINGTON, MASS.**



## New Crop Green Galax

By mail, postpaid.....per 1,000, \$ 1.50  
By express, collect.....per 1,000, 1.25  
By express, collect.....half case (5,000), 5.00  
By express, collect.....case lots (10,000), 9.00

## NEW CROP, FERNS AND LEUCOTHOE

Ferns, Dagger and Fancy, \$2.00 per 1,000 or \$7.50 per case of 5,000.

Green Leucothoe, long, medium and short, \$5.00, \$3.50 and \$2.00 per 1,000.

### PREPARED BRONZE GALAX

By mail, postpaid.....per 1,000 \$ 2.00  
By express, collect.....per 1,000 1.50  
By express, collect.....half case (5,000) \$ 7.00  
By express, collect.....case lots (10,000) 12.50

### PREPARED MAGNOLIA

Green, Brown and Purple.

By mail, postpaid.....per carton, \$ 1.75  
By express, collect.....per carton, 1.50  
By express, collect.....25-lb. cartons, 4.50  
By express, collect.....50-lb. cartons, \$ 8.00  
By express, collect.....100-lb. cartons, 15.00

### PREPARED OAK

Tan, Bronze and Green.

Short Oak, for wreaths, express collect, 5-lb. cartons, \$2.00; 25-lb. cartons, \$9.00; 50-lb. cartons, \$17.00; 100-lb. cartons, \$30.00.

Long Oak Sprays (36-inch to 40-inch), 25c per pound, any quantity.

Medium Oak Sprays (20-inch to 30-inch), 23c per pound, any quantity.

We absolutely guarantee our line of Prepared Decorative Greens to be of the best both as to quality and color.

Best Quality.

Best Service.

Terms Cash

**ELK GALAX & FERN COMPANY, Johnson City, Tenn.**

Mention The Review when you write.



## SPHAGNUM MOSS

Clean, dry, good texture, large burlapped bales, weight about 25 lbs. each.

10 to 50 bales, 75c each, F. O. B. City Point.

Deduct 8 per cent if you remit with order.  
Dealers: Get our wholesale car lot prices; write.  
Produced and guaranteed by

**A. J. AMUNDSON CO.,**

**CITY POINT, WIS.**

Mention The Review when you write.

## Southern Wild Smilax

50-lb. case, \$2.75 30-lb. case, \$1.50

**J. A. CURRY & CO.**

Quickest Shipper DREWRY, ALA.

Mention The Review when you write.

NEW CROP OF

## Fancy and Dagger Ferns

Green and Bronze Galax leaves, Laurel and all kinds of Evergreens in season.

Write for prices.

**P. S. PULOS & BRO.**

80 New St. NEWARK, N. J.

## Natural Green Sheet Moss

Per 10-lb. bag, \$1.75

## Dyed Green Sheet Moss

Per 10-lb. bag, \$3.50

**KNUD NIELSEN, Evergreen, Ala.**

## L. B. Brague & Son

Wholesale Dealers in

## CUT FERNS

**MOSS, EVERGREENS**

Established 1867

**HINSDALE, MASS.**





## WOODRUFF'S Decorative Greens *And Eagle Brand* Prepared Foliages

### Prepared Oak Sprays—

Natural preserved, fireproof, best quality, select stock. Colors—Bronze, Tan or Green.

Long, 36 to 40-inch, **25c** per lb.

Medium, 20 to 30-inch, **23c** per lb.

### Short Oak (Carton Oak)—

This is the short oak twigs for making wreaths, garlands, basket work, etc. Colors—Bronze, Purple or Green.

Carton of 5 lbs.,	<b>\$ 2.00</b>	In 500 pound lots, sprays or carton Oak, ask for price.
Carton of 25 lbs.,	<b>9.00</b>	
100 pound box,	<b>30.00</b>	

### New Crop Green Galax—

Per case, as to size of leaf, **\$7.50** and **\$9.00**.

### Prepared Bronze Galax—

**\$12.50** per case.

2000 by parcel post, **\$4.00**.

### Leucothoe Sprays—

**\$2.50** and **\$3.50** per 1000.

### Dagger Ferns—\$8.00 per case.

### Laurel Tips—50 lb. bag, \$3.00.

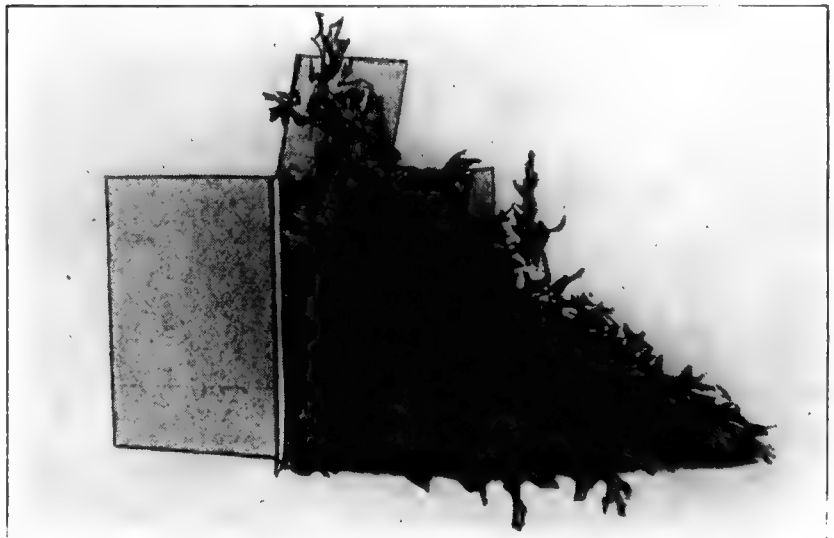
### Dyed Green Sheet Moss—

**\$3.50** per bag.

Magnolia, Magnolia Wreaths, Oak Wreaths, Pine Cones, etc.

LAUREL FESTOONING, "BEST MADE," fresh on short notice.

SOUTHERN WILD SMILAX, f. o. b. Alabama, **\$3.50** per case.



ASK FOR ILLUSTRATED FOLDER.

## W. M. WOODRUFF'S SON & CO., LOWGAP, N. C.

## WILD SMILAX IS READY

Per case, **\$7.50**. Write, wire or phone. Prompt shipment.

E. F. WINTERSON CO., L. D. Phone Central 6004, 166 N. Wabash Ave., Chicago, Ill.

### CUT FERNS

25 Acres True Asparagus Plumosus Nanus

Direct from grower to consumer. We especially cater to the RETAIL FLO-  
RIST. Delivery in good condition guar-  
anteed either by express or parcel post.

**300 Assorted Sprays, \$4.50**

F. O. B. here. Send us your orders for reg-  
ular shipments.

Royal Fern Extension Corporation  
ALTAMONTE SPRINGS, FLA.

## WILD SMILAX

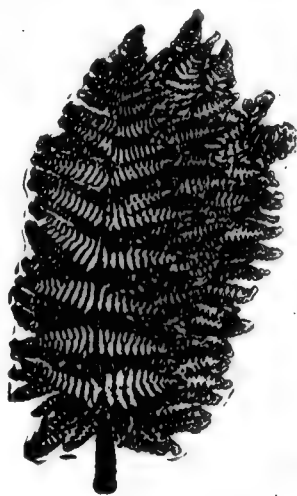
FRESH FROM THE WOODS

**50-lb. cases, \$3.00**

Write, wire or phone.

**KNUD NIELSEN,**

**EVERGREEN, ALA.**



# FANCY FERNS

Finest Stock in the country

**\$3.00 per 1000**

**\$3.00 per 1000**

Subject to Change Without Notice.

Wild Smilax, 50-lb. case.....	\$ 7.50
Green Leucothoe, 100.....	\$1.50; 1000..... 10.00
Magnolia Leaves, green and bronze, per carton.....	1.80
10 cartons.....	14.00
Galax Leaves, green, per case of 10,000.....	15.00
GREEN SHEET MOSS, very fine for basket work, trimming pots, etc., per bag.....	2.00
Sphagnum Moss, per bale.....	1.50



FULL SUPPLY CUT FLOWERS AT ALL TIMES.

**MICHIGAN CUT FLOWER EXCHANGE, 1452-1458 Randolph St., Detroit, Mich.**

# WILD SMILAX

Prompt shipment—**\$3.00 per case**  
WIRE, WRITE OR PHONE

**E. A. BEAVEN, Evergreen, Ala.**

## INDIANAPOLIS, IND.

### The Market.

As the season advances, flowers are becoming more plentiful. Chrysanthemums of the large type are more in evidence, but the pompons and singles are scarce.

Carnations are coming in more freely and are being disposed of daily. The price has been \$3 and \$4 per hundred, with fancies bringing \$5 per hundred. Roses are abundant. Almost all varieties are available in good stock. These move none too briskly at from \$4 per hundred up.

Lilies are out of this market, having been unavailable for some time. Business, in general, has been fair and is gradually improving with the colder weather.

### Various Notes.

The November meeting of the Indiana State Florists' Association will be held at the Baur & Steinkamp establishment at 2:30 p. m., November 1. Edward Larson, of this firm, will read a paper on hybridizing.

Lawrence Lohman, of the Richmond Greenhouses, and John Eitel, of Greencastle, were in the city this week.

A. F. J. Baur reports that the premium list for the Carnation Society's show is being made ready and will be in the hands of the members within the next thirty days.

On his return from the F. T. D. meeting William Walker, of Louisville, made several stops. He visited Indianapolis last week before returning home.

Bert Hitz has been cutting some excellent roses.

A. Wiegand's Sons Co. had an attractive autumn window.

C. R. Greene and Mrs. Greene have returned from their trip.

## NEW CROP OF EVERGREENS NOW READY



Finest FERNS, GALAX and LEUCOTHOE we have been able to get for years.

Green Galax, \$1.50 per 1000; \$8.50 per case of 10,000. Fancy and Dagger Ferns, \$2.00 per 1000; \$7.50 per case of 5000.

Green Leucothoe, short, \$2.00 per 1000; medium green Leucothoe, \$3.50 per 1000, and long green Leucothoe, \$5.00 per 1000.

Hemlock Branches, 2 to 3 feet, 5 cents per pound, Ground Pine and Guinea Pine, 15 cents per pound.



**J. H. Von Canon, Elk Park, N. C. Banners Elk, N. C.**

## WILD SMILAX

**\$3.00 per Case**

Wire or Write

**C. K. LEE, Castleberry, Ala.**

## NEW CROP GREEN GALAX

75c per 1000

## FANCY AND DAGGER FERNS

fresh from the woods  
\$1.00 per 1000

**G. W. McGuire, Dark Ridge, N. C.**

**FERNS MOSS GALAX**  
Fancy Ferns, large and fine, \$1.00 per 1000; Galax, bronze and green, 75c per 1000; Leucothoe Sprays, large, \$2.00 per 1000; Sheet Moss, extra fine, 80c per 15-lb. bag.  
Prompt attention to all orders.

**Del Rio Moss & Fern Co., R. 1, Box 143, Del Rio, Texas.**

**PREPARED LYCOPodium, finest quality, in cartons or boxes by the ton. Get my low price before placing your order.**

**JOHN PERMAN, Catawba, Wis.**

Mr. Thompson, of the Burlington Wil- low Ware Shops, Burlington, Ia., called on the trade last week. E. E. T.

## Decorative Evergreens, New Crop

Green Galax, \$1.00 per 1000; \$7.00 per case of 10,000.

Fancy and Dagger Ferns, \$1.50 per 1000; \$6.50 per case of 5000.

Leucothoe Sprays, 10 to 12 inches long, \$1.50 per 1000; 14 to 18 inches long, \$3.00 per 1000; 20 inches and up, \$4.00 per 1000.

Mountain Laurel Branches, 16 to 20 inches long, \$3.00 per 1000.

Hemlock Branches, 24 to 36 inches long, \$4.00 per 1000.

Princess Pine, \$1.00 per 1000.

Green Sheet Moss, 15-lb. bag, \$1.00.

Terms Cash. All goods guaranteed. Wire or write us.

Reference: The Citizens Bank, Elk Park, N. C.

**Pine Grove Evergreen Co., Elk Park, N. C.**

## WILD SMILAX

**\$3.00 PER CASE**

**1 Case to Car Lots**

**Southern Fancy Ferns (Fresh From Woods) \$2.25 per 1000**

Once a purchaser from us, always a customer. Try us on your next order. Only best of stock and prompt shipment. We will be pleased to book your order for future shipments. Wire, write or phone.

**REX FLORAL COMPANY, Glenwood, Ala.**

# Ferns

# Galax

# Moss

## HEADQUARTERS FOR WILD SMILAX

We receive shipments daily and can ship promptly on receipt of order. Per 50-lb. case, \$7.00

Asparagus Plumosus Sprays.....	per bunch, 35c-50c
Smilax.....	per dozen strings.. \$4.00
Adiantum.....	per 100..... 1.50

<b>NEW FANCY FERNS</b>	
Per 1000.....	\$3.00
<b>GREEN LEUCOTHOE</b>	
Per 100.....	\$0.75
Per 1000.....	6.00
<b>BRONZE AND GREEN GALAX LEAVES</b>	
Per 1000, \$1.50; case of 10,000, \$12.50	

<b>BOXWOOD</b>	
Per lb.....	\$ 0.30
Per 50-lb. sack.....	12.50

**CHIFFON--All Colors**  
4-in., yd., 5c; 6-in., yd., 7c

<b>SPHAGNUM MOSS</b>	
Select quality, large size bale....	\$1.75
5 bale lots, or more, at.....	1.60
10 bale lots, or more, at.....	1.50

<b>GREEN SHEET MOSS</b>	
Per bundle.....	\$ 1.50
Per 10 bundles.....	14.00

Write for price list on Wire Designs  
Red, Brown, Green and Purple Magnolia Leaves .... \$1.75 per carton; 10 cartons, \$16.00.  
Everything in Florists' Supplies  
Write for price list

THE LARGEST SHIPPER AND HANDLER OF **CUT FLOWERS** IN THE CINCINNATI MARKET

**C. E. CRITCHELL,** Wholesale Commission Florist, 15 East Third Street, Cincinnati, Ohio

# Ferns, Wild Smilax, Leucothoe, Galax

Boxwood Sprays.....	30c per lb.; 50-lb. sacks, \$12.50
New Ferns.....	\$2.50 per 1000
Green Galax.....	\$1.50 per 1000; \$12.50 per 10,000
Sphagnum Moss.....	\$1.50 per bale; \$13.00 per 10 bales
Green Sheet Moss.....	\$1.50 per bale; \$14.00 per 10 bales
Brown, Green and Purple Magnolia, \$1.50 per carton; 10 cartons, \$13.50	
Red Magnolia.....	\$1.75 per carton

## CHIFFON

4-inch.....	5c
6-inch.....	7c

All Kinds of Wirework and Decorations Carried in Stock

## THE WILLIAM MURPHY COMPANY

329 Main Street WHOLESALE COMMISSION FLORISTS CINCINNATI, OHIO  
Phones Main 980-981  
Largest Shippers of Home-Grown Cut Flowers in the Cincinnati Market

## BOXWOOD - LAUREL - MOSS

Boxwood, tree and hedge varieties, 20c per lb.; 1000 lb. lot, 18c per lb.  
Laurel Branches, 2x2x4 ft. case, \$3.25 case.  
Laurel Stems, large bag.....\$1.25  
Green Sheet Moss.....\$1.75 bag.

W. Z. PURNELL, SNOW HILL, MD.

## SPHAGNUM MOSS, 10 bales, \$13.00

Asparagus Plumosus and Coontie Fronds our specialties.  
"Xtra" Quality Wire Designs. Send for Price List.

E. G. GILLET, Wholesale Commission Florist 131 E. 3d St., CINCINNATI, O.

## HAMILTON BROS. EVERGREENS

Millington, - - Mass.

## FLORISTS, ATTENTION!

The season for shipping Hemlock and Balsam Sprays is now at hand.  
We quote these 14-in to 20-in at \$5.00 per 1000; 2500 or more at \$4.00 per 1000.  
Screened Hardwood Leaf Mold at \$16.50 per ton.  
Bank reference, or cash. Prompt shipments  
NORTHERN FERN CO., Scholfield, Wis.

## Prepared Magnolia Leaves

In Cases or Cartons  
**THE RUMBLEY CO.**  
Evergreen, Ala.



## Seed Trade News

**AMERICAN SEED TRADE ASSOCIATION.**  
President, L. L. Olds, Madison, Wis.; secretary-treasurer, C. E. Kendel, Cleveland, O.

DAVID H. DUNLAP has succeeded the late E. C. Dungan as treasurer of William Henry Maule, Inc., Philadelphia. He has been with the firm for fifteen years.

THE Omaha Seed Co. has been opened at 1403 South Fourteenth street, Omaha, Neb., by two former employees of De Giorgi Bros., Council Bluffs, Ia., Joseph Pribyl and Anton Rathouz.

THE Germain Seed & Plant Co. and the Morris & Snow Seed Co., both of Los Angeles, have recently added floral departments, the former company putting the department in the retail store and the latter placing the department in the company's nursery.

IN order to meet the large demand for his calendula seed, George J. Ball, of Glen Ellyn, Ill., has sent a pound to one of the best California seed growers to grow the seed outdoors. The needed quantity of seed can be produced there more quickly than in his own greenhouses and will be, he believes, of better quality.

J. A. Brown, of Brown's Bulb Ranch, Capitola, Cal., sails from New York for England November 15, on the Aquitania. Mr. Brown's errand principally has to do with a quantity of sweet pea seed. In the years since Mr. Brown began growing seeds and bulbs on the coast he has made thirty-four trips to New York or beyond.

DUTCH bulbs have cleaned up in good shape; the business has excelled the expectations even of those who imported larger quantities than ever before. The only surplus seems to be of single narcissi, which appear to be hanging fire with a good many jobbers. Narcissi are an item usually of slow sale, on which it is customary for jobbers to buy cautiously. Indeed, they have bought so cautiously that for the last couple of years there has been some shortage, which caused them nearly all to take hold more freely this season, with the usual result.

A BID of \$23,000 for the business of J. M. Thorburn & Co., New York, as a going concern was accepted by the referee in bankruptcy last week. Carter's Tested Seeds, Inc., made the offer. Since \$5,000 in accounts has been collected and \$1,700 worth of stock sold, the bidder's net payment will be \$16,300, for which the company will receive stock appraised at \$18,000 and accounts receivable of \$10,000. The referee estimated general creditors will receive about 33 cents on the dollar. The only bid besides that of Carter's Tested Seeds, Inc., was that of Peter Henderson & Co. for part of the stock.

COMSTOCK, FERRE & Co., Wethersfield, Conn., have just completed getting their large acreages of sweet corn and tomato crops harvested. The company reports good crops and that seed corn is of superior quality, due to favorable weather conditions. S. F. Willard, president and treasurer of the company, reports a heavy demand for onion sets. He predicts shortages in certain vegetable and flower seeds for the coming year, because of decreased acreages and the heavy droughts in seed growing sections of this country and Europe. Mr. Willard recently celebrated his fiftieth anniversary with the company. He is the dean of present-day seedsmen.

## Peacock's Special On Dutch Bulbs

Order at once for prompt shipment—Quality the very highest—Prices the most conservative.

The following list is offered subject to being unsold on receipt of order.

200 at the 1000 rate.

DUTCH HYACINTHS—FIRST SIZE	
	Per 1000
La Victoire, Crimson.....	\$65.00
L'Innocence, Pure White.....	65.00
Yellow Hammer.....	65.00

DUTCH HYACINTHS—SECOND SIZE	
	Per 1000
Lady Derby, Pink.....	\$45.00
La Victoire, Crimson.....	45.00
L'Innocence, Pure White.....	45.00
Grand Maitre, Blue.....	45.00
King of the Blues, Dark Blue.....	45.00
Yellow Hammer.....	45.00
Gertrude, Pink.....	45.00

EARLY SINGLE TULIPS	
	Per 1000
Cottage Maid, Dark Rose with White.....	\$22.00
Couleur Cardinal, Crimson.....	26.00
Cramoisi Brilliant, Scarlet.....	21.00
Goldfinch, Yellow.....	18.00
Kelzerskroon, Scarlet and Yellow.....	20.00
White Swan.....	22.00
La Reine, White Shaded Pink.....	18.00
Single Fine Mixed.....	15.00

EARLY DOUBLE TULIPS	
	Per 1000
Couronne d'Or, Yellow.....	\$22.00
Gloria Solis, Red and Gold.....	24.00
Lucretia, Pink.....	16.00
Murillo, Blush White.....	16.00
Rubra Maxima, Red.....	23.00
Extra Fine Mixed.....	15.00

PARROT TULIPS	
	Per 1000
Extra Fine Mixed.....	\$15.00

COTTAGE TULIPS OR LATE BLOOMING	
	Per 1000
Gesneriana Spathulata, Scarlet, Blue Base.....	\$22.00
Inglescombe Yellow.....	20.00
La Merveille, Scarlet with Orange.....	20.00
Picotee, or Maiden's Blush, White with Rose.....	18.00
Extra Fine Mixed.....	14.50

DARWIN TULIPS	
	Per 1000
Clara Butt, Salmon Pink.....	\$19.00
Remembrance, Rich Crimson.....	23.00
The Sultan, Rich Maroon Black.....	20.00
White Queen.....	25.00
Splendid Mixed.....	17.00

DAFFODILS OR NARCISSI	
	Per 1000
Emperor, Mother Bulbs, Golden Yellow.....	\$38.00
Poeticus Ornatus, Double Nose.....	22.50
Golden Spur, Double Nose.....	32.00
Von Sion, Double Nose.....	32.00
Double Jonquills.....	\$21.00

PHONE OR WIRE

**EVERETTE R. PEACOCK CO.**

4013 Milwaukee Ave. - Phone Kildare 3710 - CHICAGO

Mention The Review when you write.

Garden Seeds	<b>LEONARD SEED CO.</b> WHOLESALE GROWERS 226-230 WEST KINZIE STREET, CHICAGO	Onion Sets
-----------------	---	---------------

Mention The Review when you write.

<b>Braslan</b> Seed Growers Company SAN JOSE, CALIFORNIA	Growers for the Wholesale Trade Only. Onion, Lettuce, Carrot, Parsnip, Parsley, Celery, Endive, Salsify and Mixed Sweet Peas.
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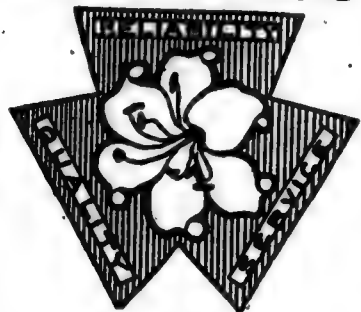
<b>TOMATO SEED</b> Grown for the Wholesale Seed Trade <b>HAVEN SEED CO.</b> SANTA ANA, CALIFORNIA
---

<b>Waldo Rohnert</b> GILROY, CAL. Wholesale Seed Grower Specialties: Beet, Carrot, Endive, Lettuce, Onion and Radish. Correspondence Solicited.
--

<b>TOMATO SEED</b> Pepper, Eggplant, Squash, Pumpkin, Cucumber, Cantaloupe and Watermelon Seed and Field Corn, on contract. <b>EDGAR F. HURFF</b> Correspondence Solicited. Swedesboro, N.J.
---

<b>The C. Herbert Coy Seed Co.</b> VALLEY, Douglas, NEB. County, Wholesale Growers of High-grade Seeds Cucumber, Muskmelon, Squash and Pump- kin; Sweet, Flint and Dent Seed Corn
--

Not Price



## FLOWER SEEDS

Write at Once for Price

Bamboo Stakes  
Lily Bulbs Tree Seeds  
Cycas Leaves

T. SAKATA &amp; CO.

KANAGAWA, JAPAN

Office: No. 1 KITANAKADORI  
ITCHOME :: YOKOHAMA

But Quality

We are Headquarters for the  
BEST OF EVERYTHING

in

## Peas, Beans, Corn and Vegetable Seeds

Glad to quote for present delivery or on  
growing contract for future delivery

Jerome B. Rice Seed Co., Cambridge, N. Y.

Mention The Review when you write.

## BURPEE'S SEEDS GROW

W. Atlee Burpee Co.  
Seed Growers Philadelphia

## SEEDS—BULBS—SUPPLIES

Highest  
Quality

Beckert's Seed Store

Prompt  
Service

FINE FLOWER SEEDS A SPECIALTY

101-103 Federal St., PITTSBURGH, PA.

Mention The Review when you write.

## JAMES VICK'S SONS

GROWERS OF

FLOWER and VEGETABLE SEEDS

Get the benefit of our 71 years' experience

All Seasonable Varieties

Our Stocks Are Very Complete

Rochester, N. Y. The Flower City

## Wholesale Seed Grower

Pepper, Eggplant, Tomato, Okra, Asparagus,  
Rhubarb, Celery, Spinach, Beet, Onion, Beans,  
Cabbage, Cauliflower, Sweet Corn, Vine Seeds.

Correspondence Solicited

GEORGE R. PEDRICK & SON  
PEDRICKTOWN, N. J.

## THE KIMBERLIN SEED CO.

Wholesale Seed Growers San Jose, Cal.

GROWERS OF

ONION, LETTUCE, RADISH, ETC.

Correspondence Solicited

Mention The Review when you write.

An Experience of Half a Century  
IN PRODUCING HIGH-GRADE

## GARDEN SEEDS

at your disposal. Contract growers for the  
jobbing trade of a full line. Mail us your list  
for both SPOT and FUTURE requirements.

Orange, S. D. Woodruff &amp; Sons New York City

THE  
J. C. Robinson Seed Co.WATERLOO, NEB.  
ROCKY FORD, COLO.Contract growers of Cucumber, Cantaloupe,  
Watermelon, Squash and Pumpkin Seed, Sugar,  
Flint and Field Seed Corn.I. N. Simon & Son  
Garden Seeds

—AT WHOLESALE—

438 Market St., PHILADELPHIA, PA.

Tomato Seed and  
Seed Sweet PotatoesPleased to quote you prices on quantities and  
varieties wanted for present or future delivery.

H. AUSTIN Felton, Del.

Mention The Review when you write.

Return Envelopes  
Catalogue Envelopes  
Seed PacketsBrown Bag Filling Machine Co.  
Fitchburg, Mass., U. S. A.

## McHutchison

& CO. Offers  
Immediate Shipment

## DUTCH BULBS

TULIPS, NARCISSUS, all high-  
grade.

Write for prices and varieties.

## Spanish Iris

Emperor of the West (bronze),  
12-15 c/m. and up.....\$40.00

## French Bulbs

	Per case	Per 1000
Narcissus Trumpet Major, 12-15 c/m. ....		\$20.00
Standard sized cases.		

## Valley Pips

Selected forcing pips from storage,  
2500 pips per case.

	Per 1000
Dutch Type .....	\$20.00
German Type .....	30.00

Case lots only. Write for dis-  
count on 5-case lots.

## Calla Bulbs

	Per 100
Elliottiana (yellow) 1 1/4-1 1/2 in.	\$15.00
Elliottiana (yellow) 1 1/2-2 in.	18.50

## Palm Seeds

Kentia, Belmoreana and Forsteriana,  
per bushel or per 1000.  
Cocos Weddelliana Areca Lutescens

## Bamboo Cane Stakes

		Bale...	Bale
Natural .....	6 ft.	2000	\$24.00
Dyed Green .....	1 1/2 ft.	2000	7.50
Dyed Green .....	2 ft.	2000	8.50
Dyed Green .....	2 1/2 ft.	2000	10.00
Dyed Green .....	3 ft.	2000	12.50
Dyed Green .....	3 1/2 ft.	2000	14.50

## Raffia

	Per lb.
Red Star Brand, 25 lbs. up....	13 c
Red Star Brand, 50 lbs. up....	11 1/2 c
Red Star Brand, 100 lbs. up....	10 c
Red Star Brand, 1 bale (225 lbs.)	8 1/2 c

Also dyed in 20 colors and shades.

## Fall Shipment

Manetti Stocks, English selected  
for greenhouse grafting, also French.Jap. Lily Bulbs, Giganteum and  
hardy varieties, f.o.b. New York, Chi-  
cago, Denver, Toronto, Seattle, etc.Begonia and Gloxinia Bulbs, all  
sizes and colors.Ficus Elastica, rooted mossed cut-  
tings or pot-grown.

Valley Pips, German and Dutch.

Roses and Lilacs, field-grown, for  
forcing.Write for prices on business sta-  
tionery, specifically stating your re-  
quirements.

## McHUTCHISON &amp; CO.

95 Chambers St., NEW YORK

# BULBS VALLEY BULBS

**Large Stock Now On Hand In New York**  
of **Hyacinths, Tulips, Early and Late Darwins; Narcissi, Crocus,**  
all in different varieties and sizes.

**Single Tulips, La Reine, Yellow Prince. Double Tulip, Murillo.**  
**Narcissi, Paper Whites, Golden Spur, Bicolor Victoria, Emperor, Princeps,**  
**Double Von Sion; Lily of the Valley; Gladioli;** in large quantities.

**Special Prices on Application.**

**The Trade will be visited by us in due time, as usual, for the spring and fall orders for 1922.**

## C. KEUR & SONS

**82 BROAD STREET,**

**Phone 2158 Broad**

**NEW YORK**

and received many congratulatory telegrams from his many friends on the anniversary.

H. WEEZENAR, representing Sluis Bros., Ltd., of Enkhuizen, Holland, was a recent visitor at Hartford, Conn. He reported that there were several shortages in the seed line, due to the unusual droughts in Europe this year.

### GRASS SEED IMPORTS.

The amount of the various kinds of forage plant seeds subject to the seed importation act permitted entry into the United States during the three months ending September 30, 1921, as compared with the corresponding period last year, is shown in the table given below, from statistics furnished by the bureau of plant industry, Department of Agriculture:

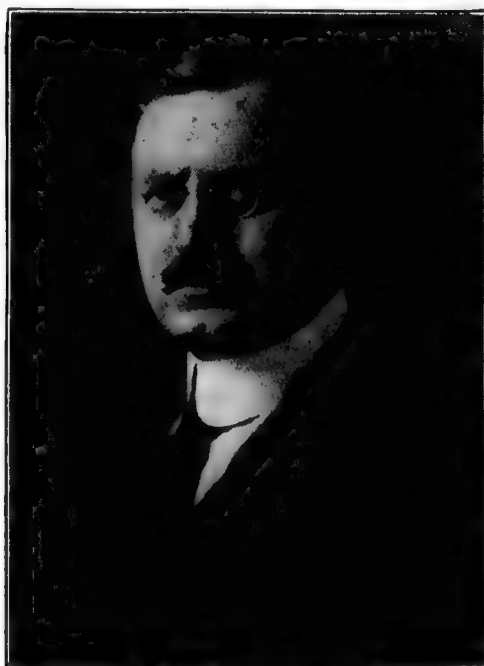
Kind of seed	3 months ending Sept. 30	
	1921, pounds	1920, pounds
Alfalfa .....	1,364,000	171,500
Canada bluegrass .....	7,400	.....
Clover:		
Alsike .....	1,106,700	109,700
Crimson .....	1,581,600	1,958,800
Red .....	1,792,900	305,200
White .....	538,600	.....
White and alsike, mixture .....	8,100	.....
Red and alsike, mixture .....	2,100	.....
Alsike clover and timothy, mixture .....	1,100	.....
Millet:		
Broom-corn .....	.....	1,100
Foxtail .....	.....	14,700
Grass:		
Mixtures .....	40,100	.....
Orchard .....	959,100	.....
Rape .....	728,700	215,700
Ryegrass:		
English .....	16,300	130,800
Italian .....	13,800	131,300
Timothy .....	95,100	.....
Vetch:		
Hairy .....	645,900	367,700
Spring .....	8,800	.....

### FIGHTING CABBAGE "YELLOW."S."

Nearly 40,000 acres of disease-resistant cabbage will be planted throughout the United States next year from the 5,000 pounds of Wisconsin seed which is to be distributed through the National Kraut Growers' Association.

The cabbage from which the seed was harvested was grown in the Puget sound region from resistant seed selected and grown by the Wisconsin experiment station.

For years the kraut industry has been menaced by that great cabbage plague called the "yellows." Through the un-



J. A. VANDERVOORT

### LIVE WIRE

**J. A. Vandervoort & Co.**

**Wholesale Bulb Growers**

**NOORDWYK, - HOLLAND**

**Also Nurseries at Sassenheim**

**Absolutely the largest growers in Holland of**  
**Bic. Victoria, Golden Spur and Von Sion**  
**Also large growers of**  
**HYACINTHS, TULIPS, ETC.**

**Permanent American Address:**  
**P. O. Hamilton Grange Station**  
**Box 38, New York City**

**Our representatives will be calling on you.**

## For French Bulbs

*Write*

### Drevon-Tegelaar & Co.

**Wholesale French Bulb Growers**

**1133 Broadway, NEW YORK**

You can safely place your orders with us with the assurance that you will receive the highest quality bulbs, grown at our own extensive nurseries at Ollioules, Var, France.

**The Everett B. Clark Seed Co., Milford, Conn.**

**Branch Houses in Wisconsin, Colorado, Montana, Idaho and Washington.**

**Beans, Peas, Sweet Corn, Onion, Beet, Turnip, Tomato, Spinach.**

**The WORLD'S Bulb Center is EUROPE**  
**EUROPE'S Bulb Center is HOLLAND**  
**HOLLAND'S Bulb Center is**  
**BADER & CO., SASSENHEIM, HOLLAND**  
**Large Growers of Hyacinths, Tulips, Narcissi, etc.**  
**REPRESENTATIVES:**  
**JOHN H. BADER } Care R. F. LANG,**  
**P. B. BADER } 82 Broad St., N. Y. CITY**  
**Please communicate with us.**

**The General Bulb Co.**  
**Established 1883**  
**Vogelenzang, Holland**  
**BRANCH OFFICE:**  
**25 Beaver St., New York City**  
**Send us your inquiries for quotations.**



# Henderson's Price List of Fall Bulbs

## Selected Dutch Named Hyacinths

	Per 100	Per 1000
Second size .....	\$5.50	\$50.00

## Cottage or Late Blooming Tulips

	Per 100	Per 1000
Bouton d'Or, yellow.....	\$2.30	\$20.00
Gesneriana Lutea, yellow.....	2.50	22.00
Gesneriana Spathulata Major.....	2.70	24.00
Inglescombe Yellow .....	2.50	22.00
Mrs. Moon, large yellow.....	2.90	26.00
Parisian Yellow, yellow.....	2.30	20.00
Extra fine mixed.....	1.80	16.00

## Darwin Tulips

	Per 100	Per 1000
Baronne de la Tonnaye, bright rose.....	\$2.70	\$24.00
Dream, fine lilac.....	2.80	26.00
Europe, salmon scarlet .....	2.90	26.00
May Queen, pink.....	2.50	22.00
Wm. Copeland, lavender blue.....	3.50	32.00
King Harold, purple red.....	3.10	28.00
Loveliness, carmine-rose.....	2.50	22.00

## Darwin Tulips—Continued

	Per 100	Per 1000
Massachusetts, vivid pink.....	\$3.10	\$28.00
Sieraad Van Flora, fine rose.....	2.60	24.00
Mixed, all colors.....	2.20	20.00

## Single Narcissi - Trumpet Flowered

	Per 100	Per 1000
Empress, Mother bulbs.....	\$4.60	\$42.00
Golden Spur, Mother bulbs.....	4.40	40.00
Sir Watkin, Mother bulbs.....	4.70	44.00
Victoria, Mother bulbs.....	4.70	44.00

## Narcissus Paper White Grandiflora

	Per 100	Per 1000
Select Size (1250 to case).....	\$2.80	\$25.00
12-ctm. size (1300 to case).....	2.40	21.00

## Small Flowered Narcissi and Jonquils

	Per 100	Per 1000
Poeticus Ornatus, Double Nose.....	\$2.80	\$26.00
Poetaz Elvira .....	3.70	34.00
Single Jonquils .....	2.00	18.00
Single Jonquil Rugulosus.....	2.00	18.00

# A. HENDERSON & CO.

166 N. WABASH AVE., CHICAGO, ILL.

## ANNOUNCEMENT

We wish to advise the Trade that the firm of  
**VAN MEEUWEN & TEGELAAR, Lisse, Holland,**  
 has dissolved partnership. The business will  
 be continued in the future under the name of  
**TEGELAAR BROTHERS.**

*All orders will have, as usual, our personal attention, same as heretofore.*

Address all inquiries to our

**New York Office, 1133 Broadway.**

**VAN ZONNEVELD BROS.**

**& PHILIPPO** Established 1879 —

WHOLESALE

**BULB GROWERS**

SASSENHEIM, HOLLAND.

BRANCH OFFICE:

18 BROADWAY, NEW YORK.

*Age and Reputation are Two  
 Factors Worth Consideration*



## BULBS - BULBS

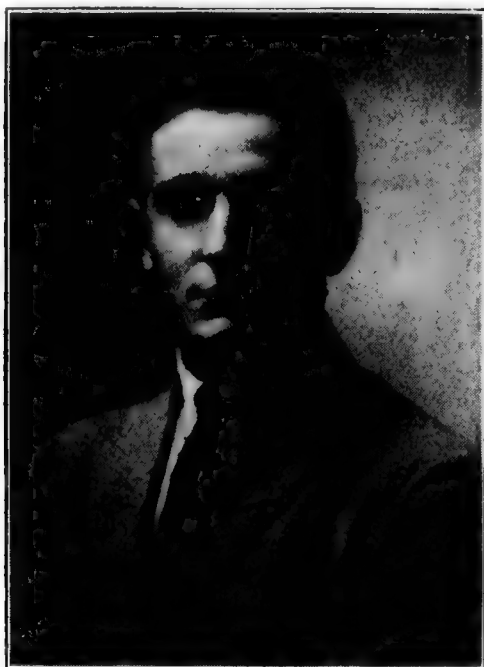
We have a good supply ready for delivery. After filling all import orders, some varieties are showing up short. If you are in need of any, write us and we will gladly quote attractive prices.

PROMPT SHIPMENT

## FOTTLER, FISKE, RAWSON CO.

THE SEED STORE

12 and 13 Faneuil Hall Sq., BOSTON, MASS.



Aug. Lagarde

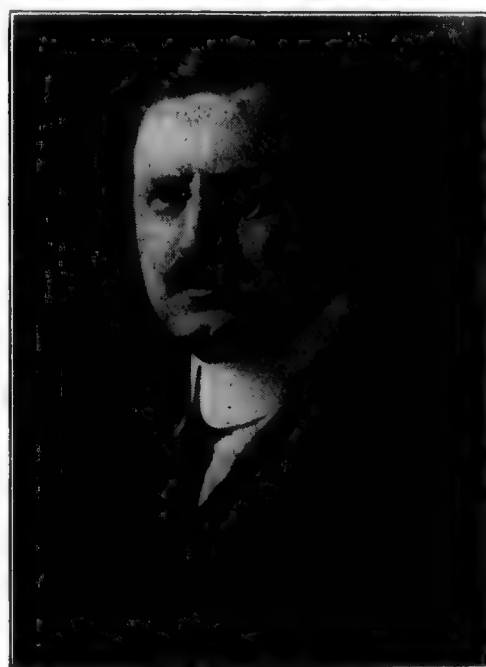
## LIVE WIRE

### Again---Buy Your French Bulbs---Now

FROM  
**Lagarde & Vandervoort**  
**OLLIIOULES, FRANCE**

Permanent American Address:  
**P. O. Hamilton Grange Station**  
**Box 38 NEW YORK CITY**

*Our representative will be calling on you*



J. A. Vandervoort

tiring efforts of research workers at the Wisconsin College of Agriculture, working under the guidance of Dr. L. R. Jones, a strain of cabbage has been developed which yields well on "sick" soil. This strain was named the Wisconsin Hollander, a good cabbage for winter storage.

But the kraut packers and commercial growers wanted an earlier maturing cabbage and one adapted to growing conditions in other states. So the Badger investigators renewed their search. The result was that two new strains were put in the "resistant" class. These varieties were named Wisconsin Glory and Wisconsin All Heads.

Tests conducted on "sick" soil in Racine county this past year show these new resistant strains to be true to their breeding, according to R. E. Vaughan of the plant pathology department, who has made several inspection trips to the trial fields this season. Good crops were harvested from the rows planted to the new strains. In neighboring rows the old varieties have been almost completely killed off by a severe attack of the "yellows."

"The past season of extremely hot weather has been the worst ever experienced with cabbage yellows," says Mr. Vaughan, "and consequently has been a most excellent time to give the new strains a thorough test. The results have been extremely gratifying."

#### SEATTLE NOTES.

(Continued from page 60.)

getting 100 per cent attendance was taken up and it was voted to name four committees of three men each to stand responsible for getting every member out to the meeting. Carl E. Melby was named chairman of the "east" group, with David A. Lenchner and David L. Jones as lieutenants; Chris Jochimson is chairman of the "south" group, with Frank Bell and A. B. Matthiesen as lieutenants; George M. Trafton is chairman of the "north" group, with Gene Sandahl and C. H. Benson as lieutenants, and the "west" group is made up of Tom V. Rhoades, A. E. Moore and H. B. Mills.

Some of the largest cyclamens seen here this year are being shown by the Orpheum Floral Co. Medium-sized stock is in good demand.

A number of wedding decorations were handled last week by the Pine-

## Our List of Satisfied Clients

is the backbone of our extensive Trade throughout the States and Canada.

They recommend P. Vos & Son everywhere.

Why?

Because the "Glads" shipped by us are healthy, true-to-name stock.

A card will bring you our Wholesale catalogue.

A trial order will make you a satisfied client.

That's all.

## P. VOS & SON

P. O. Box 555

GRAND RAPIDS



MICHIGAN

(THE HOME OF "TRUE" GLADIOLI)



## NOVELTIES

FOR THE SEASON 1922

SEE OUR LIST, NOW READY

Apply to

**Watkins & Simpson, Ltd.**  
27-29 Drury Lane LONDON, ENGLAND

**GLADIOLI** FOR FORCING OR  
OUTSIDE PLANTING  
**UNITED BULB CO., Mt. Clemens, Mich.**  
LEADING GROWERS OF GLADIOLI

hurst Floral Shop, Columbia and  
Ophelia roses, pink cyclamens, orchids

and fall flowers being used on the largest of the decorations. Mrs. D. D. Van-

# Seasonable Seed and Other Stock

Now is the time to place your order for:

## ASPARAGUS

Plumoseo nanus (Greenhouse grown). \$4.00 per 1000.  
Springerl, \$1.50 per 1000; 5000, \$6.25.

## ANTIRRHINUM

(Snapdragon) Pkt. Oz.  
Giant, separate colors.....\$0.20 \$0.75  
Giant, mixed......30 .60  
Dwarf, mixed......20 .75  
Keyless. A clear, rose-pink, without any trace of purple or white, \$1.00 per pkt., \$5.00 for 6 pkts., \$10.00 for 12 pkts.  
Silver Pink. Long spikes and a very profuse bloomer. In original packets, \$1.00 per pkt.  
Garnet, Yellow, Light Pink, Phelps' White at 50c per pkt.  
Melrose, Pink, long spikes, 50c per pkt.

## BEGONIA

Tr. pkt.  
Vernon.....\$0.50  
Erferdli......50  
Gracilis luminosa......50  
Prima Donna......50  
Gracilis alba......30

## CALCEOLARIA

Tr. pkt.  
Hybrida grandiflora. Choice mixed.....\$1.00

## CALENDULA

Pkt. Oz.  
Orange King, extra selected, double, new and fine, 50c per ¼ oz., \$1.75 per oz.  
Orange King, regular.....\$0.15 \$0.35  
Prince of Orange......15 .35  
Mixed......15 .35

## CINERARIA

(Hybrida Grandiflora) Pkt.  
Hybrida grandiflora. Semi-dwarf mixed.....\$1.00

## PANSIES

Especially Selected Florist Prize Mixture. This mixture we can recommend to any florist. It contains only the Giant Pansies and richest colors of red, copper, bronze; also the most delicate rose and lilac shadings. Also includes the newest and most attractive sorts. ¼ oz., \$1.00; ½ oz., \$1.75; oz., \$6.00.

## MIGNONETTE

Pkt. Oz.  
S. S. S. Giant Greenhouse Strain (Sel.)\$0.50 \$5.00

## SCHIZANTHUS

Pkt. Oz.  
Wisconsinensis. Various colors.....\$0.30 \$1.50

## STOCKS

Early-flowering Nice  
Princess Alice, white; Beauty of Nice, crimson; Abundance, Rose; Mont Blanc, white; Queen Alexandra, soft lavender. Pkt., 50c; ¼ oz., 75c; ounces, \$2.50.

Ten Weeks, Large Flower, Double  
Purple, bright pink, yellow, light blue, blood red, pure white. Pkt., 40c; ¼ oz., 70c; ounces, \$2.25.

## EARLY OR WINTER FLOWERING SWEET PEAS

Spencer Varieties

	Oz.	¼ Lb.	Lb.
Blue Bird. Mid. blue self.....	\$0.85	\$3.00	\$10.00
Asta Ohn. Fine lavender.....	.85	3.00	10.00
Fordhook Pink.....	.85	3.00	10.00
Heather Bell. Mauve lavender.....	.85	3.00	10.00
Miss Louise Gude. Brilliant pink.....	.85	3.00	10.00
Mrs. Chas. Zvolanek. Fine lavender.....	1.00	3.50	12.00
Mrs. Spanella. Fine white.....	.85	3.00	10.00
Mrs. A. A. Skash. Charming pink.....	.85	3.00	10.00
Pink Beauty.....	.85	3.00	10.00
Snowstorm. White.....	.85	3.00	10.00
The Beauty. Fiery rose.....	.85	3.00	10.00
Venus. White, bluish pink.....	.85	3.00	10.00
Watchung Orchid. Superb white.....	1.00	3.50	12.00
White Orchid.....	.85	3.00	10.00
Yarrowa. Standard pink.....	.75	2.50	8.00
Zvolanek's Blue.....	.85	3.00	10.00
Pink and White.....	.85	3.00	10.00
Hercules. Mammoth rosy pink.....	.85	3.00	10.00
Sankay. White.....	.85	3.00	10.00
Snowflake. White.....	.85	3.00	10.00
Orange Beauty.....	.85	3.00	10.00
Rose Queen. Greenhouse grown, select. Too well known to need detailed description.....	3.00	10.00	35.00
Rose Queen (outside grown).....	.85	3.00	10.00
Mrs. Sim. Apricot pink.....	.85	3.00	10.00
Blanche Ferry, Spencer. (Extra select).....	.50	1.50	5.00
Red Orchid.....	.85	3.00	10.00
Song Bird. Pale bluish pink.....	.85	3.00	10.00
Fordhook Rose.....	.85	3.00	10.00
Apricot Orchid. Buff pink.....	.85	3.00	10.00

## WINTER FLOWERING GRANDIFLORA SWEET PEAS

	Oz.	¼ Lb.	Lb.
Christmas White.....	\$0.20	\$0.60	\$2.00
Lavender Nora.....	.30	1.00	3.50
Mont Blanc. White.....	.20	.60	2.00
Mrs. Alexander Wallace. Lavender.....	.20	.60	2.00

## CYCLAMEN

Giant, English grown. Best strain of seed obtainable.  
Cherry Ripe. Very bright red. \$2.50 per 100 seeds; \$17.50 per 1000 seeds.  
Pink Pearl. Superb salmon. \$2.50 per 100 seeds; \$17.50 per 1000 seeds.  
Salmon King. Salmon-pink, \$2.00 per 100; \$15.00 per 1000.  
Princess May. Pale pink.  
Phoenix. Bright red.  
Pericum giganteum. White with red eye.  
Pericum Rose. Rose with deep eye.  
Pericum Mauve. Mauve pink with deep eye.  
Giant White. Large and fine white.  
Prices (unless noted): \$1.25 per 100 seeds; \$12.00 per 1000 seeds

## CYCLAMEN—Giant German Strain

From the original introducer of the Wonder of Wandsbek. None better. 100 1000  
Wonder of Wandsbek.....\$2.00 \$15.00  
Bright Red.....1.25 12.00  
Dark Red.....1.25 12.00  
Pure White.....1.25 12.00  
White with Eye.....1.25 12.00  
Rose Marienthal.....1.25 12.00  
Light Pink.....1.25 12.00

Our CYCLAMEN seed comes from the best sources in Germany and England. There are no better strains to be had at double the prices quoted above.

## FREESIA PURITY

½-in. to ¾-in., fine stock, best size we have ever seen. \$12.00 per 1000; ¾-in. to 1-in., \$17.00 per 1000.

## PRIMULA

Pkt.  
PRIMULA obconica gigantea, lilacina, rosea. Kermesina and Mixed (German strain).....\$0.50  
PRIMULA malacoides. Lilac, White and Rosea......50  
PRIMULA chinensis fimbriata, Florists' Choice Mixture......75  
Separate colors.....1.00

Ferns, Ferns in flats, Aspidium, Asparagus, Begonias, Bouvardias, Calceolarias, Hydrangeas, Marguerites, Peonies, Primulas, Snapdragons, Pelargoniums, Cyclamen, Smilax, Wire Wreaths. See classified ads for all of above, or write for complete list of this and other stock, including bulbs, as well as Hoses, Insecticides, etc.

SEE OUR COVER AD FOR OTHER STOCK

**S. S. SKIDELSKY & CO., Seeds, Plants and Bulbs, 50 Park Place, NEW YORK CITY**

Mention The Review when you write.

**HELLER & CO.**  
MONTPELIER, OHIO  
Send for Catalog No. 34

Mention The Review when you write.

**Chas. Schwake & Co., Inc.**  
**LILY OF THE VALLEY**  
Japanese Lilies, French and Dutch Bulbs  
90-92 West Broadway NEW YORK

Mention The Review when you write.

## GLADIOLUS BULBS

FINE, PLUMP

1 to 1½-in., just the thing to produce fine flowering spikes.

Mrs. Watt, Panama, Niagara and Peace, only \$28.00 per 1000 for late fall delivery.

Alfred Oesterling, Gladiolus Butler, Pa.

Mention The Review when you write.

## Lily of the Valley

Pips from cold storage  
Order a shipment made weekly or fortnightly

Florists' Money Maker Brand

\$30.00 per 1000; \$16.00 per 500; \$8.00 per 250; \$4.00 per 100

Order Bruns' Cut Valley of Your Chicago Wholesale Cut Flower House

**H. N. BRUNS,** 3032-42 West Madison Street **Chicago, Ill.**

Mention The Review when you write.

## KELWAY'S FLOWER SEEDS

New crop Hardy Perennial **DELPHINIUM SEED**, guaranteed saved from our world-famed Exhibition varieties at Langport.

Named varieties, \$2.15 per oz.; Mixed, \$2.10 per oz., \$25.00 per lb.

Write today direct to

**KELWAY & SON,** Wholesale **LANGPORT, ENG.**  
SEED GROWERS, Cables: "Kelway Langport."

Mention The Review when you write.



dermost, bookkeeper for this shop, has returned from her vacation.

E. O. Peterson, recently attached to the staff of the Hollywood Gardens, is now with the Woodlawn Flower Shop.

The Hollywood Gardens are receiving some finely colored pompons from the greenhouses at this time, the bronze stock being especially attractive. Activity on table decorations continues and several out-of-the-ordinary combinations have been worked up. A novelty that is drawing attention at this time is dried pine cones treated in unusual pastel shades and gold, for use in baskets and other decorative containers. Some baskets in unusual colors are also being shown.

Harvey Simpson, who was formerly with Rosaia Bros., is now at the Pinehurst Floral Shop. A. Edwards has also been added to the shop force.

Felix Rosaia continues to feature the newer varieties of mums to good effect. These were used entirely on several good-sized home decorations. Mr. Rosaia has returned from a trip through the Yakima valley and to Portland. He found most growers visited anticipating a fine yield this season from their greenhouses.

Musiel's Horticultural Service, at Alderwood Manor, has added four acres to its holdings and will set summer-blooming outdoor plants there. Late delphiniums and snapdragons are being brought in at present, along with some fine gypsophila.

Kenney's Home of Flowers handled a large luncheon decoration at the Butler hotel last week, using Ophelia roses, yellow dahlias and ferns.

Rosaia Bros. were in charge of the decorations for several large weddings, using flowering maples, yellow mums and Ward roses for the house and church decorations of the largest of the affairs. A lighter cut of orchids is noted, but the supply of roses at the greenhouse is increasing steadily. Ward shows especially good color at present.

A. B. Matthiesen is still bringing large cuts of carnations to market. Recent weather conditions have been more favorable to full color development in the red and pink varieties.

Melby's Flower Shop has enjoyed a brisk run of funeral work lately.

Risden & Desmond have a fine crop of mums coming on, Turner and Bonnafon promising especially good quality this year.

H. M.

## XXX SEEDS

Chinese Primrose, mixed, 400 sds., \$1.00; ½, 50c.  
Primula Obconica, Finest Giants, mixed, pkt., 50c.  
Alyssum Snowball, true dwarf, pkt., 20c.  
Cineraria, large flow., dwf., fine, pkt., 50c; ½ pkt., 25c.  
Cyclamen, gigantea, mixed, pkt., \$1.00; ½ pkt., 50c.  
Ccleus, fancy hybrids, mixed, fine, pkt., 25c.  
Dracena Indivisa, pkt., 20c; oz., 30c.  
Pansy, finest giants, 5060 seeds, \$1.00; ½ pkt., 50c.  
Petunia, large flowering fringed, mixed, pkt., 25c.  
Shamrock, true Irish green, pkt., 20c.  
Verbena, finest giants, mixed, pkt., 25c.

JOHN F. RUPP, Shiremanstown, Pa.

**HYACINTHS, TULIPS  
and NARCISSI  
FOR FORCING**

WRITE FOR PRICE LIST

**HART & VICK**

55 Stone St., ROCHESTER, N. Y.

Mention The Review when you write.

## DANISH SEED IMPORT

Import of all kinds of Seeds direct from seed growers in Denmark. Please send for price list.

CHR. MOSBJERG, 216 7th St. N., Minneapolis, Minn.

# Spanish Iris

*High Quality American Grown*

When the Federal Quarantine No. 37 went into effect in June, 1919, these beautiful Spring flowering bulbs, which were practically all supplied from Europe, were shut out. Since that time they have been rarely seen in the florists' shops. Due to the painstaking effort of an American grower who traveled to Europe to secure good planting stock, we are able to offer them this year. We find the size of the bulbs equal to the best formerly procured abroad.

### FIVE NAMED VARIETIES

**BELLE CHINOISE.** Bright sunny yellow.

**CAJANUS.** Rich golden yellow.

**HEAVENLY BLUE.** Deep sky blue.

**KING OF THE BLUES.** Deep dark blue.

**KING OF THE WHITES.** Large, pure white.

**QUEEN WILHELMINA.** White.

\$5.00 per 100, \$45.00 per 1000.

## Iris Filifolia

An early flowering variety of Spanish. Dark blue with an orange blotch.

\$5.50 per 100, \$50.00 per 1000.

## Freesias

**S. AND W. CO.'S IMPROVED PURITY**

**Selected First Size, ½ in., \$12.00 per 1000; 5000, \$11.00 per 1000; 10,000, \$10.50 per 1000.**

### COMPLETE STOCKS OF

**Best varieties of DARWIN, COTTAGE, BREEDER, EARLY and DOUBLE TULIPS. Best varieties of DAFFODILS and CROCUS. Send us your list of requirements. Prices cheerfully submitted.**

*Stumpp & Walter Co*

30-32 Barclay Street,

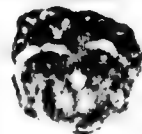
NEW YORK

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Wholesale Bulb Growers  
Noordwyk, Holland

## ST. LOUIS SEED CO.

The Home of "Pure and Sure" Seeds  
411-413 WASHINGTON AVENUE  
ST. LOUIS, MO.



## KENILWORTH

**GIANT PANSY SEED**

Kenilworth Mixture, 1000 seeds,  
35c; ½ oz. 90c; ¼ oz. \$1.65;  
1 oz. \$6.00.

All Colors, separate or mixed, 1000  
seeds, 30c. any 4 pkts. \$1.00.  
¼ oz. \$1.30; 1 oz., \$5.00.

**CHAS. FROST**  
Kenilworth  
N. J.

## PIONEER GROWERS AND EXPORTERS of BULBS

**M. Veldhuyzen van Zanten & Sons**  
LISSE, HOLLAND

Established 1870—Still going strong

Cable Address—VELDZANTEN, LISSE, HOLLAND.



## Snapdragons

are money makers and should have an important place in every greenhouse. Plants may be started any time from seed. Avoid empty space. Grow snapdragon.

**SEED** of our famous Silver Pink, \$1.00 per pkt. 8 for \$2.50; 7 for \$5.00.

**SEED** of Hybrid Pink and of our new Golden Pink Queen, same price.

**SEED** of Keystone, Nelrose, Garnet, White, Yellow, Scarlet, Light Pink, Buxton and Fancy Mixed, 85c per pkt.; 8 for \$1.00.

Free cultural directions. All orders cash.

**G.S. RAMSBURG, SOMERSWORTH, N.H.**

## JUST ARRIVED FROM GERMANY

### FINEST Cyclamen Seed

#### WANDSBEK TYPE

Light and Dark Salmon, Bright Xmas Red, Blood Red, Rose Pink, White with Red Eye.

**\$1.50 per 100; \$12.00 per 1000**

If you want good plants, try this seed.

**C.C. POLLWORTH CO.**  
MILWAUKEE, WIS.

## DENVER GIANT PANSY SEED

This very select stock from Mr. Stout's plants is superior in size and assortment to any. Blooms are from 2 to 3½-inch diameter. Supply enables us to offer in

**One-ounce Package for \$7.00**

We send by insured mail. Seed now ready.

**Colorado Seed Company**  
P.O. BOX 1345 DENVER, COLO.

**NATIONAL BULB FARMS, Inc.**  
Benton Harbor, Michigan  
Gladioli, Dahlias, Peonies  
and Hardy Perennials.  
300 acres under cultivation

# SWEET PEA SEED

During the past season we have made a special study of Sweet Peas and have selected the best for the Commercial Grower that the market affords, and we have every reason to believe that this seed is as true to name, color and type as any offered. **Our descriptive list is worth having.**

PINK SHADES	Oz.	¼ lb.	Lb.
Peach Blossom, 1921 novelty	\$2.00	\$6.00	\$18.00
Early Helen Lewis	1.00	4.00	12.00
Flamingo	10.00		
Primrose Beauty	1.00	3.00	10.00
Loveliness	.75	2.50	8.50
Daybreak	.75	3.00	10.00
Rising Sun	.75	2.50	14.00
Early Gem	1.50	5.00	18.00
Gypsy Maid	1.25	4.00	14.00
Sunburst	.75	2.50	10.00
Mrs. A. A. Skach	.75	2.50	8.50
Miss Flora Fabing	.75	2.50	8.50
Belgian Hero	1.00	3.00	10.00
Rose Queen (Genuine)	1.25	6.00	18.00
Morning Star (Genuine)	1.00	3.00	10.00
Yarrowa (Australian)	.75	2.50	8.50
Early Empress	1.00	3.00	10.00
Early Melody	.75	2.50	10.00
Pink Beauty	.75	2.50	10.00
Enchantress	.75	2.50	10.00
Rosebud	1.00	3.00	10.00
Fordhook Rose, Imp.	.75	2.50	8.50
Splendor (Burpee)	.75	2.50	8.50
Fordhook Pink and White	.75	2.50	8.00
Christmas Pink Orchid	1.50	5.00	18.00
Pink and White Orchid	.75	2.50	8.00

ORANGE and YELLOW	Oz.	¼ lb.	Lb.
Apricot	\$1.50	\$5.00	\$18.00
Orange Beauty	1.25	4.00	14.00
Dazzler	1.25	4.00	14.00
Gorgeous	1.75	6.00	20.00
Illumination	1.25	4.00	15.00
Early Fairy	1.50	5.00	18.00

RED and CRIMSON	Oz.	¼ lb.	Lb.
Cherry Ripe	\$1.00	\$4.00	\$14.00
Fire King	2.00	7.00	24.00
Early King	.75	2.50	8.50

LAVENDER and BLUE	Oz.	¼ lb.	Lb.
Lavender King	\$0.75	\$2.50	\$10.00
Princess	1.00	3.00	10.00
Early Heather Bell	1.00	3.00	10.00
Lavender Orchid	.75	2.50	8.50
Early Wedgwood Blue	1.25	4.00	14.00

WHITE	Oz.	¼ lb.	Lb.
Snowstorm	\$1.25	\$4.00	\$14.00
Early Sankey	.75	2.50	8.50
Albatross	1.00	3.00	10.00
White Orchid	.75	2.50	8.50
Venus	.75	2.50	8.50
Mrs. M. Spanolin	.75	2.50	8.50
A-1 White	2.00	6.00	18.00

### Purity Freesia Bulbs

#### FISCHER'S IMPROVED FREESIA PURITY

Paper Whites are scarce and high in price. Better grow Freesia instead.

Freesia Purity, ½	1000	\$8.50
Freesia Purity, ½ to ¾	1000	10.00
5000 lots, \$1.00 per 1000 less.		

### Cyclamen Plants

The quality of our Cyclamen is second to none. Grown from selected seed of the celebrated Fischer's and Peterson's strains.

Wandsbek Salmon	Dark Blood Red
Salmon Cerise	Christmas Cheer
Rose of Marienthal	Lilac
Pride of Cincinnati	Pure Rose
Bright Red	White, Pink Eye
Dark Salmon	Pure White

4-in., ex. strong plants	100	1000
	\$30.00	\$250.00
5-in.		75.00
6-in., \$1.00, \$1.25 and \$1.50 each.		
7-in., \$2.00 and \$2.50 each.		

### NEW GERANIUM

Mrs. George E. Buxton. Has every indication of being the best commercial double Geranium in the market. Very strong grower, producing exceptionally large trusses. A most beautiful shade of Bridesmaid Pink. Equally good for pots or bedding. Rooted cuttings, \$15.00 per 100, \$125 per 1000.

### FERNS

Fine, strong plants; ready now.

Macawil, 2¼-in.	100	1000
	\$9.00	\$80.00
Teddy, Jr., 2½-in.	7.00	55.00
Scottil, 2½-in.	7.00	55.00
Boston, 2½-in.	7.00	55.00
4-in. of above varieties	\$35.00	per 100
5-in., extra heavy, ready for shift.	\$50.00	per 100
8-in., extra good	\$2.00 and \$2.50	each

### IRIS, Spanish

Grown in California. 1000

Fillfolia	\$40.00
Van Der Venne. Lilac and creamy white.	
Roland Holst. Lilac with pale yellow lips.	
Brijet. Porcelain-blue, with grayish-lilac.	
Der Kinderen. Dark purple-blue, yellow lips.	
Anton Mauve. Soft blue.	
All the above, \$35.00 per 1000.	

### VINCAS

Variegated

Fall Delivery	100	1000
2¼-in.	\$6.00	\$55.00
3-in., extra good	10.00	
Field Grown, \$12.00, \$15.00, \$18.00 per 100.		

**C. U. LIGGIT,**

OFFICE  
303 Bulletin Building  
Boston Office, 15 Cedar St.

**Philadelphia, Pa.**



### The United Bulb Growers, Inc.

Sassenheim, Holland

New York Office, 15 Williams Street

Wholesale Growers of

HYACINTHS,  
TULIPS,  
DARWIN TULIPS  
GOLDEN SPUR  
BIC. VICTORIA  
VON SION  
and other Bulbs

Cable address: United Bulb, Sassenheim.

# NEWS OF THE NURSERY TRADE

T. C. THURLOW & SONS Co., of West Newbury, Mass., last week purchased a tractor for use at the Cherry Hill Nurseries.

PAUL J. KRAUSE, Chicago nurseryman and landscape gardener, says any good residence district affords as much work as can be well done.

FROM Painesville, O., comes word that Storrs & Harrison Co., in its nursery department, is having one of the best autumn seasons on record.

THE proceedings of the 1920 meeting of the California Association of Nurserymen reached members just in time to refresh their memories before the eleventh annual meeting, held October 20 to 22 at Los Angeles. Secretary Henry W. Kruckeberg has put out the volume in his customary neat and orderly fashion.

WILLIAM A. PETERSON, Chicago, comments that the quarantine now has been in effect long enough to begin to make itself felt in the peony market. Many of the more popular varieties are becoming scarce and prices on them are rising. Mr. Peterson is adding to his stock of peonies along certain lines, believing that the prospects for business never were better than now.

THE FARMER NURSERY Co., which was established at Portersville, Cal., nine years ago, has taken into partnership John M. and J. Leon Linden, practical nurserymen. George A. H. Farmer, who organized the company, will henceforth devote his time to the interests of the firm of Elliott & Farmer in the real estate and orchard superintendence business. The officers of the Farmer Nursery Co. are: President, George A. M. Farmer; vice-president and manager, H. F. Elliott; field manager, John M. Linden; secretary-treasurer, J. Leon Linden, and R. C. Morrison-Scott.

## ON A NURSERYMAN'S LAWN.

### A Weeping Blue Spruce.

The Colorado blue spruce, *Picea pungens glauca*, has frequently been called the queen of the piceas. If it is worthy of such a term of approval, as it probably is, then the tree shown in the illustration, a weeping or pendulous form of the same spruce, is fully as deserving of the title, queen, because still more distinctive and striking in appearance. If the specimen in the picture is as excellent in color as in other respects, it is indeed queenly. It is growing on the lawn of Willis E. Fryer, the nurseryman and plantsman of Mantorville, Minn., and was planted by him in 1896, the year in which his Mantorville business was established.

So for a quarter-century the tree has grown with the business, and has made its regular, daily little contribution to the development of the business by attracting the favorable attention of passers-by. The lad in the foreground

of the picture is Mr. Fryer's son, Willis J. Fryer. The height of the tree may be estimated from the fact that the young man was just five feet tall when the photograph was taken. The Fryer nursery produces a general line of hardy stock, both hard-wooded and herbaceous, with the gladiolus and iris among the specialties.

### True-blue Trees.

In propagating Koster's blue spruce, grafting is the method universally used. Such a manner of reproduction is the only reliable means of perpetuating the beautiful, silvery blue sheen of the foliage. In the effort, also, to multiply a weeping variety, such as here illustrated, grafting usually must be employed, though perhaps with only a gambler's chance of attaining the desired result.

But the ordinary stock of Colorado blue spruce, *Picea pungens glauca*, is generally grown from seed. The use of the seed is not only the least troublesome process, but is also the most satisfactory one in some respects, especially with reference to the habit of the resultant plants. As a rule, the seedlings excel the grafted stock in natural symmetry. The seedlings vary considerably in color, but those with the most decidedly blue tint may be

carefully selected and thus a stock may be accumulated which may almost rival the Koster's in silvery hue. The shade of blue will not be so uniform as that of the Koster's, but may be just as acceptable to some customers and possibly even more acceptable to others. Some may consider the variation preferable to the uniformity; others may think contrariwise. First-class nurserymen usually have stocks of both varieties and sell each according to true name, charging accordingly.

### ROOTING BERBERIS.

I have some large berberis. Can I root cuttings from them now?

J. G.—Mo.

All varieties of berberis are most easily and economically propagated from seeds. Gather the fruits now, pack them over winter in dry sand to stratify and sow them early in spring in a greenhouse coldframe, in flats of sandy loam or outdoors in a prepared, well pulverized seed bed.

C. W.

### PEONIES IN CLAY SOIL.

Please give me your opinion of planting peonies on a clay subsoil, with good drainage and in a locality where the summers are hot and dry. What kind of fertilizer should be used and in what quantity per acre?

V. E. B.—Tenn.

A well drained clay subsoil may be good to grow peony blooms, but it will not produce good roots for dividing. It is not certain that peonies will really do well as far south as Memphis, Tenn. Conflicting reports are heard from that region. To pass on the soil condition, it would be wise to have an analysis made and then to ask the state agricultural college to suggest a suitable fertilizer.

W. A. Peterson.

### NELSON NURSERY SCHOOL.

The Nelson Nursery School, of Oakland, Cal., is believed to be the only private institution in the country which gives personal training in nursery work. As stated in the school bulletin, the object "is to give the student a general knowledge in horticulture and to show him the quickest way to get results." For the \$15 per month tuition charged, the student is given the choice of a wide range of subjects, all of which are quite practical. Some of the subjects taught are "Propagation by Seed," "Propagation by Cutting," "Propagation by Grafting," "Propagation by Layering," "Transplanting of Seedlings," "Transplanting of Trees and Shrubs," "Potting," "Hanging Baskets and Other Make-up," "Packing," "Pruning Trees," "Pruning Roses," "General Pruning," "Spraying," "Baits and Traps," "Preparing Potting Soil," "Bulb Growing."

The staff of instructors comprises Charles Nelson, Mrs. Charles Nelson, Professor F. F. Ellis, University of Cali-



Weeping Colorado Blue Spruce.



# Hill's Choice Nursery Stock

## EVERGREENS FOR TUBBING

	Feet	Each	Matched Pair
Pyramidal Arbor Vitae.....B&B	3	\$4.00	\$7.50
Pyramidal Arbor Vitae.....B&B	4	5.00	9.50
Red Cedar (Juniperus).....B&B	3	5.00	9.50
Sheared Globes (Thuya).....B&B 1½x1½	5.00	9.50	

NOTE: Above prices do not include tubs.

## EVERGREENS FOR WINDOW BOXES

	Size, Inch	10	50
Juniperus Canadensis...xx	10-12	\$7.50	\$30.00
Juniperus Virginiana...xx	12-18	3.75	15.00
Picea Canadensis...xx	12-18	6.00	\$7.50
Pinus Mugho...xx	8-10	7.50	30.00

SPECIAL OFFER: 50 Window Box Evergreens, assorted varieties (our selection) per case.....\$25.00

## EVERGREENS FOR LINING OUT

	Size, Inch	100	1000
Abies Ts. Canadensis...x	8-8	\$18.50	\$175.00
Abies Douglassi...x	8-8	13.00	120.00
Juniperus Canadensis...x	8-10	80.00	800.00
Juniperus Canadensis...xx	10-12	50.00	500.00
Juniperus Virginiana...x	8-8	7.50	65.00
Juniperus Virginiana...xx	12-18	25.00	225.00
Picea pungens...x	8-8	14.00	130.00
Picea Excelsa...xx	12-18	17.50	165.00
Pinus Austriaca...x	8-10	15.00	140.00

	Size, Inch	100	1000
Pinus Mugho...xx	8-10	\$50.00	500.00
Pinus Sylvestris...xx	10-12	20.00	200.00
Thuya Occidentalis...xx	10-12	12.50	\$115.00
Thuya Occidentalis...xx	12-18	20.00	190.00
Thuya Compacta...x	8-8	15.50	175.00
Thuya Pyramidalis...x	8-8	30.00	300.00
Thuya War. Sibirica...x	8-8	25.00	250.00
Thuya Woodwardi...x	8-8	50.00	500.00
Thuya Biota Orientalis...x	8-10	11.00	100.00

Each x indicates one transplanting. 5 of same variety and size at 10 rate; 50 at the 100 rate; 500 at the 1000 rate.

## Evergreen Understocks for Grafting Conifers

All orders for Evergreen Understocks sold on sample only. Write for samples.

	Size, Inch	100	1000
Juniperus Virginiana...x	6-8	\$ 6.00	\$ 50.00
Picea Excelsa...x	8-10	7.50	65.00
Thuya Orientalis...x	6-8	8.00	75.00
Thuya Occidentalis...x	8-10	7.00	60.00

	Rose Stocks	100	1000
Rosa Canina...No. 1 Grade	\$2.75	\$17.50	

SEND FOR COMPLETE CATALOGUE

## THE D. HILL NURSERY CO., Inc.

Box 403

Evergreen Specialists  
Largest Growers in America

DUNDEE, ILL.

## American Grown Fruit Tree Stocks

Apple Seedlings, Straight or Branched. Also Pear Stocks from French and Japan Seed, Americana Plum, Mahaleb Cherry and Peach Seedlings in all Grades. A Car Lots to Central Points.

## Foreign Grown Stocks

Apple, Pear, Mahaleb, Myrobalan, Quince, Manetti and Multiflora. All Grades. In Prime Condition. Can quote in France or out of Customs in New York or at Shenandoah, Iowa. Prices reasonable.

Remember our Complete Line of General Nursery Stock for Fall and Spring Trade. We are now ready to do Business. Submit List of Wants for Prices to

## Shenandoah Nurseries

D. S. LAKE, President

SHENANDOAH, IOWA

fornia professors and other horticulturists. There are now eighteen students in the school, fifteen of whom are disabled soldiers. These are given lectures every day along with actual work. They observe the general running of the nursery and are taken on tours to parks to study landscape work, etc.

## PUBLICATIONS RECEIVED.

["California Nurserymen and the Plant Industry," by E. J. Wickson, emeritus professor of horticulture in the University of California. Contains fifty-five pages, besides a full-page portrait of the author, and is bound in heavy paper covers. Published by the California Association of Nurserymen.]

The most interesting and helpful sort of history gives chief prominence to people rather than to events. It is true that an event itself may be vastly more important than the people who were active in it. The deed performed may be of tremendous, world-wide consequence, while the performer of it may be comparatively insignificant. Yet, as a general rule, a history is dull, lifeless and uninspiring unless the participants in the events stand out conspicuously in the narrative, in the foreground of the

## SPECIALTIES

### Evergreens of the Better Varieties

Boxwood, pyramidal, 2 ft., 2½ ft. and 3 ft.; Biota aurea nana and conspicua aurea; Arbor Vitae compacta, conica densa, globosa and Siberian; Fir cephalonica, concolor and Nordman's; Retinispora argentea, compacta, filifera, filifera aurea, pisifera, pisifera aurea, plumosa aurea, squarrosa Veitchii; Spruce hemlock, oriental, polita and white.

Also deciduous trees and shrubs

Write for prices.

**HOOPE, BRO. & THOMAS COMPANY,**  
Established 1853

The West Chester Nurseries

WEST CHESTER, PENNA.

Mention The Review when you write.

## Belgian Offer of Apple Seedlings

I beg to offer in large quantities:

Apple Seedlings, 1-year, 6 to 10, extra, well-rooted.....	\$ 9.00	per 1000
Apple Seedlings, 1 year, 5 to 7, extra.....	6.00	per 1000
Apple Seedlings, transplanted, 2-year, 6 to 12, extra.....	12.00	per 1000
Apple Seedlings, transplanted, 2-year, 5 to 10, extra.....	10.00	per 1000

SAMPLES ON REQUEST. PACKING FREE.

**EMILE DE BRANDT, Nurseries**

WETTEREN

(Near Ghent)

BELGIUM

## ENGLISH LAUREL

BY THE HUNDRED OR THOUSAND

**THE AUDUBON NURSERY**

WILMINGTON, N. C.

H. VERZAAL, Prop.

## YOUR CATALOGUE

"Ready Made" Seed, Nursery and Fall Bulb Catalogues, with your name and address on the front cover. Beautifully illustrated with natural colors on cover pages. We keep them in stock for prompt shipment. Ask for sample. They will greatly increase your sales—and they don't cost much.

**CAMPBELL PRINTING COMPANY**  
917 Walnut St. Des Moines, Iowa

scenes described. Like the hero and the heroine in a novel, it is the great characters in history that excite interest and hold attention.

As its title implies, this book was

## WELLER'S PERENNIALS

With that wonderful Root System

READY NOW

**WELLER NURSERIES CO., Inc.**  
HOLLAND, MICH.

Mention The Review when you write.

## HARDY PERENNIALS

We have a fine lot of Hardy Perennials now growing in our fields, including Phlox, in variety, Aquilegia, Delphinium, Iris, Pyrethrum, Double-flowered Baby's Breath and many other varieties. Ready for shipment now. Send for list.

**WM. TOOLE & SON**  
Hardy Plant and Pansy Farm. BARABOO, WIS.

Mention The Review when you write.

## PEACH TREES

Large stock of usual standard varieties, all straight and well rooted. Free Catalogue.

**W. T. MITCHELL & SON, Beverly, Ohio**

written in conformity with the foregoing principle. It relates the achievements of California nurserymen, and of some florists, from the days of the pioneers onward, and shows the impress that these achievements made on the trade in California and in the entire country. As the book is perused, a procession of noteworthy men in the trade passes before the reader's mental vision.

The book consists principally of "a series of addresses delivered before the California Association of Nurserymen from 1916 to 1920." The time systematically covered by the addresses is divided into six decades, beginning about 1850, in the midst of the excitement and adventure of the "gold rush" in California. The account of these sixty years, however, is preceded by an introductory chapter, entitled "How Exotic Plants Came to California," which contains references to developments that occurred prior to 1850 and prepared the way for further progress. The book is prefaced, also, by a sketch of the author's life, written by Henry W. Kruckeberg and headed "The Nestor of Our Horticulture."

The author, Professor Wickson, is excellently fitted, both by education and practical experience, for the writing of this section of the trade's history. As a horticultural editor and university professor, as the author of other horticultural books, as an agent of the United States Department of Agriculture and as an expert in various horticultural commissions, he surely had every opportunity to become familiar with his subject. Mr. Kruckeberg is authority for the statement that "Professor Wickson possesses a wider and more accurate knowledge of the California commercial plant industry than any other person now living."

Though not so—fortunate, shall we say?—as to be born in California, Professor Wickson praises the state and its products in a style that is sufficiently enthusiastic, probably, to satisfy the most devoted of "native sons." He admits that occasionally his language is "florid," but maintains that such florid-ity befits the theme.

**Winona, Minn.**—The old Winona Floral Co. has dissolved partnership.

**Gloversville, N. Y.**—H. G. Eddy has purchased one and three-quarters acres of land on the edge of the city and is preparing to build a greenhouse.

## Yes, We Have Them

**Berberis Thunbergii**  
**Hardy Privet**  
**Hydrangea P. G.**  
**Climbing Roses**  
**Boston Ivy**  
**Clematis**

Thousands of other plants. Write for our new fall trade list.

**Onarga Nursery Company**  
CULTRA BROS., Managers  
ONARGA, - ILLINOIS



## For Your Next Catalogue

Let

## "The President"

**Canna**

be your leader—if you would be among those who lead.

**The President** is admitted by all (except those who still stick to "has beens") to be the finest Red Canna in commerce.

Decide, furthermore, to bring this year's list of Cannas in your catalogue up to date.

### FOR SUGGESTIONS

write to **originators and introducers of**

**Uncle Sam, The President, City of Portland, Wintzer's Colossal, Etc.**

for **RIGHT KINDS, RIGHT STOCK, RIGHT PRICES**

**The CONARD & JONES CO. WEST GROVE, PENNA., U.S.A.**

ROBERT PYLE, Pres.

ANTOINE WINTZER, Vice-Pres.

Mention The Review when you write.

## NURSERY STOCK FOR FLORISTS

—WHOLESALE ONLY—

**JACKSON & PERKINS CO. - Newark, New York**

## Bobbink & Atkins

NURSERYMEN  
FLORISTS and PLANTERS  
RUTHERFORD, NEW JERSEY

### PEONIES

Send for our **Special Price List** showing best sorts, with each color in the order of blooming.

**PETERSON NURSERY**  
30 N. La Salle Street, CHICAGO, ILL.

## The Wayside Gardens Co.

GROWERS OF HARDY PLANTS  
Shrubs, Bulbs and Seeds  
MENTOR, OHIO

## NURSERY STOCK

for

## FLORISTS' TRADE

Field Grown Roses our Specialty  
Budded and Own Root  
Write for our Wholesale Trade List

**W. & T. SMITH CO.**  
Geneva, N. Y.

## JULIUS ROEHRS CO.

## RUTHERFORD, N.J.

ORCHIDS, PALMS  
and plants of every variety.

To the man who issues a catalogue:

## Canna The President

You will make a mistake if you do not feature this greatest of American Cannas in your Catalogue for 1922.

The President is undoubtedly the red Canna by which all others will be judged by comparison. It is a strong, vigorous, healthy grower, forming large, bushy clumps about five feet high, with luxuriant, dark green, firm foliage and with uniformly large, bright red flowers in greatest profusion.

We are now booking orders at specially attractive prices and we shall be pleased to book your order and make reservation for delivery at such time as will suit your convenience.

Strong two to three-eye divisions

**\$8.00 per 100; \$75.00 per 1000.**

Write us for prices on other varieties of Cannas, as we have an immense stock of the World's best varieties.

**HENRY A. DREER, 714-716 Chestnut St., Philadelphia, Pa.**

The above prices are intended for the trade only.

"It Pays To Buy From The Grower"

## Cut Flowers

### CURRENT PRICE LIST

Subject to change without notice

#### ROSES

	Short	Med.	Long	Select
Francis Scott Key,	12c	16c	20c	25-30c
Premier.....				
Columbia.....				
Milady.....	6-8c	10-12c	16c	20c
Butterfly.....				
Ophelia.....				
Double White Kil-				
larney.....	8c	12c		
Cecile Brunner...		3-5c		

#### MISCELLANEOUS

	Per 100
Carnations—Laddie.....	\$ 6.00
Easter Lilies.....	\$20.00 to 25.00
Calla Lilies.....	20.00
Valley.....	8.00 to 10.00
Sweet Peas.....	1.00 to 2.00
Violets.....	1.25 to 1.50
Paper Whites.....	6.00
Chrysanthemums, doz.,	\$1.50 to \$4.00.
Pompons, per bunch,	50c to 75c.

#### GREENS

Asparagus Plumosus, per bunch,	75c.
Asparagus Sprengeri, per bunch,	75c.
Smilax, per dozen,	\$3.00.
Adiantum, per 100,	\$2.00.
Oregon Ferns, per 1000,	\$6.00.

**ELITCH GARDENS CO.**

Wholesale Florists Denver, Colorado

## SPECIAL OFFER of CHOICE STOCK

THIS LIST WILL NOT APPEAR AGAIN

We offer today, for immediate express shipment, the following assortment of young Evergreens, etc., in sizes suitable for growing on.

	Inch	100	1000
5000 Biota Orientalis (Chinese Arbor Vitae).....	0 6-8	\$ 5.00	\$ 35.00
4000 Biota Orientalis (Chinese Arbor Vitae).....	0 8-10	6.00	45.00
5000 Biota Orientalis (Chinese Arbor Vitae).....	x 10-12	8.00	75.00
2000 Buxus Sempervirens (Bush Boxwood).....	x 6-8	15.00	140.00
4500 Cedrus Atlantica Argentea, bright silver foliage.....	0 2-4	9.00	80.00
2000 Cedrus Deodara, the best blue cedar for the South.....	0 4-6	10.00	90.00
4000 Cedrus Libani (Cedar of Lebanon), this is pyramidal form and dark green color.....	0 2-4	9.00	80.00
700 Evonymus Radicans Acutus, good vine for ground cover.....	x 12-15	10.00	90.00
700 Evonymus Vegetus, fine for walls, bright red berries in winter.....	x 8-10	6.50	50.00
4500 Ginkgo Biloba (Maidenhair Tree).....	0 10-12	6.00	50.00
1000 Juniperus Communis (English Juniper), a good Juniper for the South.....	0 8-10	5.00	40.00
350 Pinus Excelsa (Bhotan Pine), best Pine for the South.....	0 2-4	7.50	....
300 Retinospora Filifera, dark green.....	x 6-8	17.50	....
700 Retinospora Plumosa Aurea, golden.....	x 6-8	20.00	190.00
700 Retinospora Squarrosa Veitchii, blue.....	x 6-8	22.00	215.00
250 Thuya Plicata, giant western Arbor Vitae.....	x 6-8	20.00	....
750 Clematis Paniculata.....	0 1 yr.	4.00	30.00
2000 Crataegus Mollis (Scarlet Thorn).....	0 10-12	6.00	50.00
7000 Ligustrum Lucidum, wax leaf Evergreen Privet.....	0 6-8	4.00	25.00
4000 Prunus Davidiana (Chinese Fl. Peach), recommended as an excellent understock for all stone fruits.....	0 12-18	3.50	25.00
2500 Rosa Canina, excellent understock, No. 1 grade.....	0 10-12	2.25	12.50

Each x indicates one transplanting; 0 indicates never transplanted. Fifty of same variety and size at the 100 rate; 500 at the 1000 rate.

Right now we are booking orders on this stock for immediate shipment. Samples of any of the above gladly sent on request. Send for complete catalogue.

**THE D. HILL NURSERY CO., Inc., BOX 403 DUNDEE, ILL.**  
EVERGREEN SPECIALISTS—LARGEST GROWERS IN AMERICA

### ROSES and PEONIES

Special Prices on Orders Booked before November 10  
ASK FOR LISTS

**American Rose & Plant Co.**  
SPRINGFIELD, OHIO

### VIBURNUM PLICATUM

Also Berberis Thunbergii, Hydrangea Paniculata, Weigela, Spiraeas, etc.

Ask for complete list of Oak Brand Shrubs

The CONARD & JONES CO. WEST GROVE, PENNA., U.S.A.  
Robert Pyle, Pres. Ant. Wintser, V.-P.



# New Coleus Harding

**HARDING COLEUS** is the most beautiful and brilliant color ever introduced to the trade. Bright red leaves, with brown, green and yellow edging; medium large leaves. Grows very rapidly and is very easily rooted.

**HARDING COLEUS** makes fine pot plants for winter, as it holds its color wonderfully during the winter months.

**HARDING COLEUS**, for outside bedding and porch boxes, cannot be beaten.

**HARDING COLEUS** is a seedling found by us, grown and tested before introducing it, which has proved to be as described above.

**HARDING COLEUS** was shown at the Washington, D. C., S. A. F. Convention, where an Award of High Merit was recommended by the judges, A. L. Miller, J. A. Peterson and Joseph Kohout.

Drop us a line and we will be glad to mail you leaves of this variety. Delivery starts November 1, 1921, and orders will be filled in rotation.

**Rooted cuttings, \$10.00 per 100; 2½-in pots, \$20.00 per 100. Not less than 50 to order.**

Other varieties of Coleus, rooted cuttings, such as Defiance, \$2.00 per 100; Christmas Gem, \$3.00 per 100; Brilliancy, \$2.00 per 100

**LOUIS HAHN & SON,** R. F. D. 4, Box 75, Millvale Branch, North Side, **Pittsburgh, Pa.**

Mention The Review when you write.

ARE YOU INTERESTED IN

## HEATHER for CHRISTMAS?

If so, communicate with yours truly. **A. L. MILLER, Jamaica, New York**

### OMAHA, NEB.

#### The Market.

Local conditions are gradually improving, and, with cooler weather coming, things should soon be back to normal. All of the retailers did a fine business last week, which, though not rushing, brought the receipts above those of 1920 for most of the florists. Work has been irregular this month, but still divided evenly.

The growers are beginning to complain about prices going down, but the retailers are satisfied. Fairly good Chrysolora, Golden Glow and Chieftain are coming in at \$1.50 to \$2 per dozen. The retailer who buys is satisfied if he can move these at \$3 to \$4 per dozen. Warm weather is bringing along the early varieties of mums in a rush and there will be some bargains in another week. Some of the department stores ran a special sale on long-stemmed roses Saturday, October 22, reducing them to five cents each. Everyone is cutting wonderful stock now. Premier is the main crop, Columbia second and Ophelia third, although not so good in color. Good stock may be had at \$12 to \$14 per hundred. Short stock is a little scarce at \$4 to \$5 per hundred. Carnations are scarce, but the quality is good. Never before have carnations been so good and it looks like a good crop for the holiday season. Only a few of the growers are cutting any Ward so far this season. Wholesalers are asking \$4 to \$5 per hundred, while retailers are asking \$1 to \$1.50 per dozen. There is a good crop of violets. The short-stemmed violets are moving nicely at \$1 per hundred. Several growers are bringing in sweet peas at \$2 per hundred. Sweet peas always find a ready market. Some snapdragons are coming in and, although short, work up well in funeral work.

A few cattleyas are cut each day and

## BEGONIAS

**Luminosa and Prima Donna, Michell's strain**

We have an excellent stock of these ready for immediate shipment

2-inch, \$3.00 per 100

3-inch, \$6.00 per 100

**Luminosa, 4-inch, \$15.00 per 100**

## PALMS—Well balanced, clean stock

**KENTIA BELMOREANA**, single plants

4-inch ..... \$ 6.00 per dozen

7-inch tubs ..... \$4.00 each

5-inch ..... 18.00 per dozen

8-inch ..... 6.00 each

6-inch ..... 30.00 per dozen

**KENTIA FORSTERIANA**, made up plants

7-inch tubs ..... \$4.00 each

8-inch tubs ..... \$8.00 each

## FERNS—Boston, Scottii and Holly

4-inch ..... \$3.60 per dozen; \$25.00 per 100

5-inch ..... 5.40 per dozen; 40.00 per 100

6-inch ..... 8.00 per dozen; 60.00 per 100

Macawii, Whitmanii and Norwood, listed in our price list. Ferns and Palms shipped without pots, 7 and 8-inch palms shipped in tubs, no charge for packing.

### TABLE FERNS

Assorted Table Ferns, including Holly ..... 3-inch, \$1.50 per doz.; \$6.00 per 100

## MISCELLANEOUS STOCK FOR GROWING ON

2-inch ..... \$0.60 per dozen; \$2.75 per 100; \$25.00 per 1000

3-inch ..... .75 per dozen; 3.75 per 100; 35.00 per 1000

Ready for immediate shipment

**Ageratum**, six sorts

**Alternantheras**, eight sorts

**Alyssum**, Double Dwarf and Giant

**Coleus**, sixteen distinct sorts

**Hardy English Ivy**, extra strong

**Heliotrope**, Chieftain, Mme. Bruant and Mme. Blonay

**Lemon Verbenas**.

**Lantanas**, four varieties

**Moonvines**, white and blue

**Petunias**, double, single and Rosy Morn.

**Parlor Ivy**, for hanging baskets

**Swainsonas**, white

**R. Vincent, Jr., & Sons Co.**  
White Marsh, Maryland

# Phoenix Canariensis and Cocos Australis



Phoenix Canariensis

We offer a good lot of the above in stock which will be found valuable for Hotel and Hall Decoration.

## Phoenix Canariensis

Plants from 4 to 4½ feet high, in Japanese tubs, \$12.00 each

## Cocos Australis

Similar to Phoenix Canariensis, but more graceful, with foliage of a pleasing glaucous or blue-green color. All of these are in green tubs 16 inches in diameter.

- 3 to 3½ feet high, well shaped plants, \$15.00 each
- 4½ to 5 feet high, well shaped plants, 20.00 each
- 6 feet high, well shaped plants, 25.00 each
- 6½ to 7 feet high, well shaped plants, 35.00 each
- 7 to 7½ feet high, well shaped plants, 50.00 each

These prices include packing and delivery f. o. b. Philadelphia

## Henry A. Dreer

714-716 Chestnut Street

Philadelphia, Pa.

The above offer is intended for the trade only.

## LOTS OF PALMS

- Kentia First Combinations, 5-inch, each .....\$ 1.50
- Kentia First Combinations, 6-inch, each ..... 3.00
- Kentia First Combinations, wooden tubs ..... 7.00
- Kentia First Combinations, wooden tubs ..... 10.00
- Kentia First Combinations, wooden tubs ..... 12.00
- Kentia First Combinations, wooden tubs ..... 14.00
- Kentia First Combinations, wooden tubs ..... 25.00
- Arecas Combinations, wooden tubs ..... 5.00
- Cibotiums, 10-inch tubs, each, \$10.00 and ..... 15.00
- Pandanus Veitchii, 6-inch..... 2.50
- Pandanus Veitchii, 7-inch..... 3.00
- Rubbers, 4-inch, each..... .40
- Rubbers, 6-inch, each..... 1.00
- Rubbers, 8-inch tubs; branched. 3.50
- Ferns, 2½-inch pots, strong; Teddy Jr., Boston, Piersonii, Scottii, Elegantissima..... .10
- Macawii, 2½-inch ..... .15

**JOHN BADER CO.**  
Mt. Troy, N. S., Pittsburgh, Pa.

## Seasonable Stock

### Asparagus Sprengeri

- 1½-inch.....\$3.50 per 100, \$30.00 per 1000
- 2½-inch..... 5.00 per 100, 45.00 per 1000
- Heavy 4-inch..... 15.00 per 100
- Heavy 5-inch..... 25.00 per 100

### Bougainvillea Glabra Sanderiana

- 2½-inch.....\$10.00 per 100
- 3-inch..... 20.00 per 100
- 5-inch.....\$ 75.00 per 100 Specimens
- 6-inch..... 100.00 per 100 Specimens

### Begonias, large-leaved, in variety

- 2½-inch.....\$8.00 per 100

### Cineraria Dwarf Hybrids

- 2½-inch.....\$5.00 per 100, \$45.00 per 1000

### Evonymus Argentea, grand for dishes

- 3-inch.....\$20.00 per 100, \$150.00 per 1000

### Fern Dish Ferns, best varieties

- 2½-inch.....\$5.00 per 100, \$40.00 per 1000

### Boston Ferns

- 2½-inch.....\$ 6.50 per 100, \$60.00 per 1000
- 3-inch..... 10.00 per 100, 80.00 per 1000
- 4-inch..... 25.00 per 100
- 5-inch..... 50.00 per 100

### Genista Racemosa, well trimmed

- 4-inch.....\$20.00 per 100

### Hydrangeas, good French varieties

- 2½-inch.....\$6.50 per 100, \$60.00 per 1000
- 4-inch..... 20.00 per 100
- 5-inch..... 30.00 per 100

### Hydrangeas, good French varieties, heavy field-grown specimens

- 8 to 10 shoots, fine for specimen tubs.....\$7.00 per dozen, \$50.00 per 100

**THE STORRS & HARRISON CO.**  
PAINESVILLE, OHIO

**Joseph Heacock Company**  
Wyncote, Pa.

**Palms and Cibotiums**

See Classified advertisements

**CHAS. D. BALL**

GROWER OF

**PALMS, ETC.**

Holmesburg, Philadelphia, Pa.

## Come and See Our New Varieties of CHRYSANTHEMUM

You will not be able to see them all in bloom at one time, but any time you come, between now and Thanksgiving Day, you will see several varieties that will interest you. Some of the early ones are already cut out. Did you get some of our Thanksgiving Pink last spring?

**BAUR & STEINKAMP**  
**3800 Rookwood Ave. INDIANAPOLIS, IND.**

demand \$2 each. Valley is scarce and uncertain at \$8 to \$10 per hundred.

### Various Notes.

Frank Voss, formerly with J. F. Wilcox & Sons, Council Bluffs, Ia., will open a flower shop in the Flatiron building about November 10.

Among those calling on the trade last week were: August Lagarde and J. A. Vandervoort, of Lagarde & Vandervoort, Ollioules, France; G. Alkemade, of Noordwyk, Holland; M. A. Fierstein, of Vaughan's Seed Store, Chicago; Arthur Ruedling, of the Ruedling Nurseries, Minneapolis; Mr. Mills, of Jacksonville, Fla.; Robert Newcomb, of the Burlington Willow Ware Shops, Burlington, Ia., and Sarah Toedt, of Hamburg, Ia.

At the weekly bowling contest which was held in Council Bluffs last week, F. Swanson rolled high score, 192. After the contest Fred Shaw served a luncheon to the bowlers. The bowling crowd is growing each week and a general feeling of good sportsmanship exists, which affords a splendid opportunity for the florists to get together.

Fire, of an unknown origin, destroyed the Hess & Swoboda barn Wednesday, October 19, and caused considerable damage around the entire place. The loss is fully covered by insurance.

Charles Wolfe, formerly in charge of the park greenhouses, has taken a position with Hess & Swoboda as plant man. Fritz Berlinghoff, for many years with Hess & Swoboda, has been forced to give up work on account of his bad health.

Chrysanthemum midge is again making its appearance in Omaha and Council Bluffs and in one range it has caused the loss of a complete crop. T. E. E.

### NEWPORT, R. I.

James Robertson, for many years gardener on the summer estate of Mrs. T. O. Richardson, on Ledge road, has been appointed a member of the Newport park commission by Mayor Mahoney. Mr. Robertson takes the place of Patrick Costello, whose term expired last July.

Through their attorneys, George E. Vernon & Co., furniture dealers, have brought suit for \$3,000 in the superior court against the Newport Garden Club in an action on book account. The clubhouse on Bellevue avenue has been attached. W. H. M.

## RUBBER PLANTS (Ficus Elastica)

Extra fine stock in 5-inch pots, 15 inches high, 10 to 12 leaves. . . . . \$0.75 each

Also branched plants in 6-inch pots . . . . 1.50 each

No order accepted for less than one dozen plants of the former or six plants of the latter.

Also all Seasonable Bulbs, Seeds and Supplies.  
Wholesale Price List Free

**HENRY F. MICHELL CO.**  
**518-516 Market St. PHILA., PA.**

Mention The Review when you write.

## SPECIAL OFFER

We are offering a fine lot of seasonable plants to make room and for this month only we are giving 10% Discount for cash with order.

Ferns, fine, bushy plants of Scottii, Teddy Jr., Macawii, Whitmanii, and Scholzelii, 4-inch, 30 cents; 5-inch, 50 cents; 6-inch, 75 cents; 7-inch, \$1.00 each.

Palms, Kentia Belmoreana, 4-inch, 75 cents; 5-inch, \$1.00; Forsteriana, 5-inch, \$1.25 each.

Rubber Plants, fine heavy 6-inch, 75 cents.

Dracaenas, Lord Wolseley, red, and Frangans, green, heavy 6-inch, \$1.00 each.

Holly Ferns, 5-inch, 40 cents.

Table Ferns, all the best varieties, 2½-inch, \$7.00 per 100; 3-inch, \$12.00 per 100.

### STOCK FOR GROWING ON

Primula Obconica, heavy 4-inch, all the best colors at \$18.00 per 100.

Primula Chinensis, heavy 4-inch, all the best colors at \$18.00 per 100.

Primula Malacoides Townsendii, 4-inch, \$15.00 per 100.

Cinerarias, Prize, Half Dwarf, best colors, 2½-inch pots, \$6.00 per 100.

Hydrangeas, all the best French varieties; these will make specimen plants for Easter, 6-inch, 75 cents.

Gonista Racemosa, 5-inch, 50 cents; 6-inch, 75 cents.

Begonia Luminosa, 4-inch pots, \$17.00 per 100.

Cash with order. Add 5% for packing. All plants shipped at purchaser's risk. Plants will be shipped out of pots unless otherwise stated.

**Godfrey Aschmann, 1010 W. Ontario St., Philadelphia, Pa.**

Importer, Wholesale Grower and Shipper of Pot Plants

Mention The Review when you write.

## Chrysanthemums and Roses OUR SPECIALTY

Write us about anything you want  
in this line.

**CHAS. H. TOTTY CO., MADISON,  
NEW JERSEY**

Mention The Review when you write.

## Standard and Novelty Roses

Write for prices and description.

**THE JOSEPH H. HILL CO., Richmond, Ind.**

Mention The Review when you write.



# TWO EARLY-FLOWERING POMPONS

YOU WILL WANT TO GROW NEXT YEAR

## FIRELIGHT

Coming at the very beginning of the season, this brilliant carmine pompon, shaded with scarlet, is exceptionally valuable. It is the finest thing in its color. It is prolific, a clean, healthy grower, and has good foliage. It is well covered with buds that all open at the same time.

## MRS. H. H. CRANE

Particularly striking in color, a brilliant mahogany with golden reverse, this is one of the very best of the early-flowering pompoms. It is a strong, clean grower, with good foliage. It has an abundance of buds that open practically at one time. An especially fine variety.

You can see blooms of these varieties at the wholesale commission house of the Joseph Foerster Co., 160 North Wabash Ave., Chicago, or inspect them growing in my greenhouses at Maywood.

*Rooted Cuttings, \$30.00 per 1000, from February on*

**HANS JEPSEN, - - Maywood, Ill.**

## Best Values in Plants

### FOR IMMEDIATE SALES

**Boston Ferns**, 4-in., \$25.00; 5-in., \$50.00; 6-in., \$75.00; 7-in., \$100.00; 8-in., \$125.00 to \$200.00 per 100.  
**Roosevelt Ferns**, 4-in., \$25.00; 5-in., \$50.00 per 100.  
**Whitmanii**, 4-in., \$25.00; 5-in., \$50.00; 6-in., \$75.00 per 100.  
**Pteris**, 2-in., \$6.00 per 100.  
**Scottii**, 3-in., \$12.50 per 100.  
**Plumosus Seedlings**, \$1.50 per 100 or \$12.50 per 1000; 2-in., \$3.50; 3-in., \$7.50 per 100.  
**Sprengeri Seedlings**, \$1.25 per 100 or \$10.00 per 1000; 2-in., \$3.50; 3-in., \$7.50 per 100.  
**Cyclamen**, 2½-in., \$10.00; 3-in., \$15.00 to \$20.00; 4-in., \$30.00 to \$40.00; 5-in., \$50.00; 6-in., \$75.00; 7-in., \$125.00 per 100.  
**Peppers, Celestial**, large and small Bird's-Eye, 2-in., \$5.00; 3-in., \$10.00 to \$15.00; 4-in., \$20.00; 5-in., \$35.00 to \$40.00 per 100.  
**Cherries, Orange and Cleveland**, 2½-in., \$5.00; 3-in., \$10.00 to \$15.00; 4-in., \$20.00; 5-in., \$40.00 per 100.  
**Brilliant Coleus**, rooted cuttings, \$3.50; 2½-in., \$5.00 per 100.  
**Primula Obconica**, 2½-in., \$7.50; 3-in., \$10.00; 4-in., \$20.00 per 100.  
**Primula Malacoides**, 4-in., \$25.00 per 100.  
**Kentia Palms**, 4-in., \$40.00 per 100.  
**Easter Greeting Pelargoniums**, 2½-in., \$10.00 per 100.  
**Cinerarias**, 2-in., \$4.00 per 100.  
**Begonias, Luminosa and Chatelaine**, 2½-in., \$5.00; 3-in., \$10.00; 4-in., \$20.00 per 100.  
 Add 5% packing charges. You can save this by sending cash with order. Subject to change without notice. Write us for anything you want in plant line and Rooted Cuttings.

**GEO. A. KUHL**

Wholesale Grower

PEKIN, ILL.

## CROTONS

From 2½-inch to Specimens

2½-in. pots, \$25.00 per 100.

## PHOENIX RECLINATA

2½-in., extra large, \$8.00 per 100.

## HUGH M. MATHESON

418 S. W. Second Avenue

MIAMI :: :: FLORIDA

## Ferns, Pandanus Veitchii, Cyclamen, Dracaenas

are our quantity stocks. Write us about any plants you need.

**MACAW BROS.**

Delaware County, NORWOOD, PA.

# REAL BARGAINS

## Cyclamen

First-class stock, consisting of the best named varieties, including Red, Salmon, Pink, Etc.

While stock lasts:

4-inch at..... \$25.00 per 100  
 3-inch at..... 10.00 per 100

## Macawii Ferns

6-inch, Elegant Specimens, \$1.00 each.

Cash with order

No charge for packing

## MATTHEWSON'S

Sheboygan,

Wisconsin.

## DREER'S "RIVERTON SPECIAL" PLANT TUBS

No.	Diam.	Each	Doz.	100	No.	Diam.	Each	Doz.	100
10	20 in.	\$4.95	\$54.45	\$412.50	50	12 in.	\$1.45	\$16.50	\$126.50
20	18 in.	3.65	39.60	322.30	60	10 in.	1.00	10.90	85.25
30	16 in.	2.60	28.60	220.00	70	8 in.	.85	8.80	67.10
40	14 in.	2.10	23.65	187.00					



The Riverton Tub is sold exclusively by us and is the best ever introduced. The neatest, lightest and cheapest. Painted green and bound with electric-welded hoops. The four largest sizes are equipped with drop handles.

**HENRY A. DREER**  
 Seeds, Plants, Bulbs, Supplies  
 714-16 Chestnut St., Phila.

## ASPARAGUS PLUMOSUS

3-inch pots, \$12.00 per 100

## ASCHMANN BROS.,

Second and Bristol Sts. and Rising Sun Ave.,  
 PHILADELPHIA, PA.

## CARNATIONS

**F. Dorner & Sons Co.,**  
 LAFAYETTE, IND.

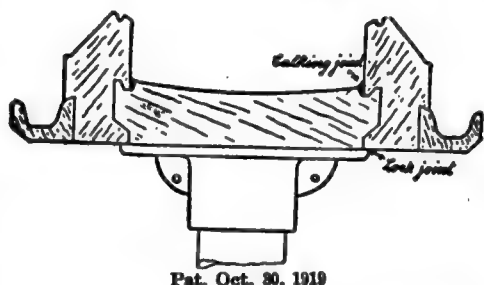
# New White Seedling Carnation THOMAS C. JOY

Rooted Cuttings, \$12.00 for 100; \$100.00 for 1000; \$450.00 for 5000

Deliveries beginning January, 1922, and filled in order

**JOY FLORAL CO., NASHVILLE, TENN.**

## "A satisfied customer is the best AD"



Messrs. H. G. HULBERT & SON, Hubbard, Ohio, write:

"We are more than pleased with the last house furnished by your firm and hope to have more of them soon. The LEAK-PROOF gutter is great."

We are the patentees and sole manufacturers of this LEAK-PROOF gutter which is giving so much satisfaction.

**ICKES-BRAUN MILL CO.**

2330 Wabansia Avenue,

Near Western and North Aves.

CHICAGO, ILL.

Greenhouse Material, Greenhouse Hardware, Permanite, Paint, etc.

### LANCASTER, PA.

#### Club Meeting.

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At the range of Charles M. Weaver immense houses of sweet peas were in bloom, with high-grade flowers. Charles M. Weaver grows only the best. Large plantings of Mrs. Harding and Burpee's Orange were a cause of admiration. Here there were pompons and all the finest varieties, from the earliest to the latest.

H. D. R.

## "California" Plant Tub

(REDWOOD)



The "California" Plant Tub is a special product for Florists and Nurserymen. Expert workmanship, artistic lines, harmonious color and substantial quality. Made from selected No. 1 Redwood, bound with electrically welded wire hoops. No better tub made.

#### NET WHOLESALE PRICE LIST

Size	Each	Doz.	100
8-inch.....	\$0.85	\$9.00	\$87.00
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30-inch.....	10.75	120.00	910.00

F. O. B. Factory, Los Angeles.  
Prices Subject to Change Without Notice.  
**ROY F. WILCOX & CO. Montebello, Cal**

Manufacturers  
Wholesale Florists and Nurserymen

*Strout's*  
INC.

BIDDEFORD, MAINE

## CARNATION CUTTINGS

Rooted Cuttings, Maine Sunshine.....\$120.00 per 1000

White Delight..... 100.00 per 1000

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# Montgomery's Priscilla

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In order to get someone who knows more about roses than we do to give an unbiased, honest opinion on the merits of this rose, we have placed 12 plants of it with each of the following rose growers:

E. G. Hill Co.,  
Richmond, Ind.  
Dilledoune Bros.,  
Brooklyn, N. Y.  
Albert F. Amling Co.,  
Maywood, Ill.  
Duckham-Pierson Co.,  
Madison, N. J.  
Rowayton Greenhouses,  
Rowayton, Conn.  
Miller Floral Co.,  
Farmington, Utah  
Wellworth Farm Greenhouses,  
Downers Grove, Ill.  
A. S. Burns, Jr.,  
Spring Valley, N. Y.  
Ferrari Brothers,  
San Francisco, Cal.  
Robt. Simpson,  
Clifton, N. J.  
John Coombs,  
Hartford, Conn.  
Chas. H. Totty Co.,  
Madison, N. J.

Nee-Ruzicka Co.,  
Madison, N. J.  
Wm. H. Elliott Co.,  
Madbury, N. H.  
Anthony Ruzicka,  
Madison, N. J.  
W. J. Pilcher,  
Kirkwood, Mo.  
Briarcliff Greenhouses,  
Scarborough, N. Y.  
Jos. Heacock Co.,  
Eoelofs, Pa.  
Gullett & Sons,  
Lincoln, Ill.  
Van Aken Bros. & Sons,  
Coldwater, Mich.  
Wendland & Keimel Co.,  
Elmhurst, Ill.  
Batavia Greenhouse Co.,  
Batavia, Ill.  
Joy Floral Co.,  
Nashville, Tenn.  
Roberts Rose Co.,  
Denver, Colo.  
Flerex Gardens, North Wales, Pa.

Geo. C. Welland,  
Evanston, Ill.  
Lakeview Rose Gardens,  
Jamestown, N. Y.  
Bassett & Washburn,  
Hinsdale, Ill.  
Harry O. May,  
Summit, N. J.  
F. R. Pierson,  
Tarrytown, N. Y.  
Peirce Bros.,  
Waltham, Mass.  
Doemling-Schimmel Co.,  
Mt. Clemens, Mich.  
L. B. Coddington,  
Murray Hill, N. J.  
Premier Rose Gardens,  
Maywood, Ill.  
Pittsburgh Cut Flower Co.,  
Pittsburgh, Pa.  
Jos. H. Hill Co.,  
Richmond, Ind.  
Stephen Mortensen,  
Southampton, Pa.

Pechlmann Bros. Co.,  
Morton Grove, Ill.  
Exeter Rose Conservatories,  
Exeter, N. H.  
John H. Dunlop & Son,  
Richmond Hill, Ont., Can.  
Budlong Rose Co.,  
Auburn, B. I.  
J. J. Fallon Co.,  
Lynchburg, Va.  
Belf Zetitz Co.,  
Lima, Ohio.  
Robert Pye,  
Nyack, N. Y.  
Weiss & Meyer Co.,  
Maywood, Ill.  
Gude Bros. Co.,  
Washington, D. C.  
Frank Schramm,  
Crystal Lake, Ill.  
Zetitz Floral Products Co.,  
Dayton, Ohio.  
Dept. of Agriculture,  
Washington, D. C.

Ask about it, if you will, at any time. They have our permission to tell the truth. We are going to let this rose sell itself! We shall be simply order takers.

**A. N. PIERSON, Inc., Cromwell, Conn.**

Mention The Review when you write.

## FERNS

### POT-GROWN STOCK

2 1/4-inch.

	Per 100	Per 1000
Boston.....	\$ 6.00	\$55.00
Roosevelt.....	8.00	55.00
Whitmanii.....	6.00	55.00
Whitmanii Comp... 6.00		55.00
Verona.....	6.00	55.00
Macawii.....	10.00	95.00

#### Fern Runners,

\$15.00 and \$30.00 per 1000

Plant runners now for your Easter trade and save express.

**HENRY H. BARROWS**

Fern Specialist

264 High Street, Whitman, Mass.

### Abundance of Stock Now Ready

2 1/4-inch Asparagus Plumosus and Sprengeri .....	100	1000
4 -inch Asparagus Sprengeri .....	8.50	80.00
2 1/4-inch Calendulas, Orange King and Prince of Orange .....	4.50	40.00
2 1/4-inch Snapdragons, Silver Pink, Nelrose, Keystone, Phelps' White and Yellow .....	5.00	45.00
3 -inch Dracaena Indivisa .....	8.00	45.00
4 -inch Stevia, dwarf or tall .....	7.50	70.00
2 1/4-inch Double Alyssum .....	4.00	35.00
4 -inch Calla Lilies .....	20.00	
4 -inch Ferns, 6 varieties .....	25.00	
Vinca Variegata, large field grown ..	10.00	95.00

Mail your orders today. Will ship when you are ready. Correspondence solicited.

**ALONZO J. BRYAN, Wholesale Florist,**  
Washington, NEW JERSEY

## Primula Obconica

—The Strain that Leads—

**J. L. Schiller, Toledo, O.**

## Asbestfalt

(REG. U. S. PATENT OFF.)

### An Elastic Cement That Expands and Contracts With the Weather

Make your greenhouse weather-tight with Asbestfalt, the elastic cement that never gets hard, cracks or peels in cold weather or runs in hot weather.

**\$1.25 per gallon. Why pay more?**

You can't get anything better no matter how much more you pay. The ingredients are of the purest; weighs but 10 pounds to the gallon.

With the scarcity of coal and its high prices, the careful application of Asbestfalt will more than pay for itself by keeping your greenhouse air-tight.



To insure best results, apply Asbestfalt with our Liquid Putty Machine, price \$2.00. With every barrel purchase of Asbestfalt, one machine free.

**Metropolitan Material Co.**  
PATENTED GREENHOUSES

1299-1323 FLUSHING AVENUE,

BROOKLYN, NEW YORK

Mention The Review when you write.

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**Nephrolepis Victoria** (The Victory Fern). A beautiful new, creste form of Teddy, Jr. nice plants, 3 1/4-in. pots, \$25.00 to \$35.00 per 100; 6-in., 75c to \$1.00 each; 8-in., \$2.00 to \$3.00 each.

**Nephrolepis Elegantissima**. Large specimens, 8-inch, \$2.00 to \$3.00 each; 10-inch, \$4.00 to \$5.00 each.

**Nephrolepis Elegantissima Compacta**. 3 1/4-inch, 35c to 50c each; 6-inch, \$1.00 each; large specimens, 8-inch, \$2.00 to \$3.00 each; 10-inch, \$4.00 to \$5.00 each.

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**Nephrolepis Harrisii**, 10-in., \$5.00 to \$7.50 each.

**Nephrolepis Dwarf Boston**, 3 1/4-inch pots, \$25.00 per 100; 6-inch, \$1.00 each.

Packing added extra at cost.

### ROSES

**Hadley, F. W. Dunlop and Hoosier Beauty**, own-root, nice plants, 3 1/4-inch pots, \$30.00 per 100.

**Double White Killarney, White Ophelia, Ophelia and Sylvia**, grafted, nice plants, 3 1/4-inch pots, \$40.00 per 100.

**English Ivy**. Nice plants, 4-inch pots, bushy, \$25.00 per 100.

**Poinsettias**. Nice plants, 2 1/4-inch pots, \$12.00 per 100.

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**F. R. PIERSON, Tarrytown, N. Y.**



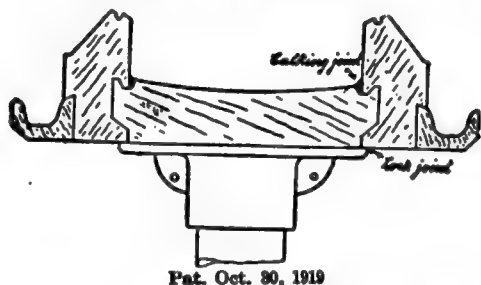
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Nee-Busicka Co.,  
Madison, N. J.  
Wm. H. Elliott Co.,  
Madbury, N. H.  
Anthony Busicka,  
Madison, N. J.  
W. J. Pilcher,  
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Jos. Heacock Co.,  
Roelofs, Pa.  
Gullett & Sons,  
Lincoln, Ill.  
Van Aken Bros. & Sons,  
Coldwater, Mich.  
Wendland & Keimel Co.,  
Elmhurst, Ill.  
Batavia Greenhouse Co.,  
Batavia, Ill.  
Joy Floral Co.,  
Nashville, Tenn.  
Roberts Rose Co.,  
Denver, Colo.  
Flerex Gardens, North Wales, Pa.

Geo. C. Weiland,  
Evanston, Ill.  
Lakeview Rose Gardens,  
Jamestown, N. Y.  
Bassett & Washburn,  
Hinsdale, Ill.  
Harry O. May,  
Summit, N. J.  
F. R. Pierson,  
Tarrytown, N. Y.  
Pelree Bros.,  
Waltham, Mass.  
Doemling-Schimmel Co.,  
Mt. Clemens, Mich.  
L. B. Coddington,  
Murray Hill, N. J.  
Premier Rose Gardens,  
Maywood, Ill.  
Pittsburgh Cut Flower Co.,  
Pittsburgh, Pa.  
Jos. H. Hill Co.,  
Richmond, Ind.  
Stephen Mortensen,  
Southampton, Pa.

Peckmann Bros. Co.,  
Morton Grove, Ill.  
Exeter Rose Conservatories,  
Exeter, N. H.  
John H. Dunlop & Son,  
Richmond Hill, Ont., Can.  
Budlong Rose Co.,  
Auburn, R. I.  
J. J. Fallon Co.,  
Lynchburg, Va.  
Rolf Zetlitz Co.,  
Lima, Ohio.  
Robert Fye,  
Nyack, N. Y.  
Weiss & Meyer Co.,  
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Gude Bros. Co.,  
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**Nephrolepis Dwarf Boston**, 3 1/4-inch pots, \$25.00 per 100; 6-inch, \$1.00 each. Packing added extra at cost.

### ROSES

**Hadley, F. W. Dunlop and Hoosier Beauty**, own-root, nice plants, 3 1/4-inch pots, \$30.00 per 100.

**Double White Killarney, White Ophelia, Ophelia** and **Sylvia**, grafted, nice plants, 3 1/4-inch pots, \$40.00 per 100.

**English Ivy**. Nice plants, 4-inch pots, bushy, \$25.00 per 100.

**Poinsettias**. Nice plants, 2 1/4-inch pots, \$12.00 per 100.

Packing added extra at cost.

**F. R. PIERSON, Tarrytown, N. Y.**

## Greenhouse Heating

SUBSCRIBERS are invited to write the editor of this department with regard to any details of greenhouse heating that are not understood. When information is desired regarding the capacity of boilers, or the amount of radiation required for a greenhouse, the needed temperatures should be stated in the inquiry, as well as the amount of glass in the side walls, and the dimensions and general arrangement of the greenhouses. It is often helpful, also, to have a sketch showing the location of the houses.

### HEATING A SMALL HOUSE.

I have a greenhouse 10x30 feet, with approximately 500 square feet of glass. How large a boiler and how much pipe would be necessary in a heating system of the hot water type, to keep the temperature in the greenhouse at 50 or 60 degrees? J. W.—Ill.

Although it will require not to exceed 180 square feet of radiation to heat the house to 60 degrees, it will be advisable to select a boiler rated at 300 to 350 square feet of radiation, especially if soft coal is to be used. Most boilers with this rating have a grate about eighteen inches in diameter.

While other arrangements of the pipes might be used with good results, a good way would be to run a 2½-inch flow pipe over each of the side wall plates and with it supply either nine or ten 1½-inch returns. Run all of the pipes downhill and connect each of the flows with a coil of four or five return pipes to be placed under the benches. The main flow and return should be 3-inch and the expansion tank should be connected with the highest point of the main flow.

### ENLARGING OLD SYSTEM.

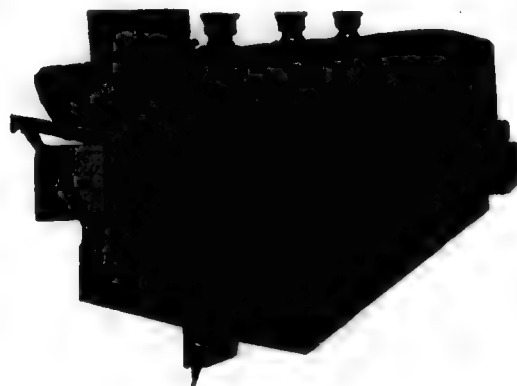
I wish to make an addition to a heating system already installed, the enlargement to extend to a new greenhouse 20x86 feet, built at right angles to and connected with an old house. The east end of the new house is placed adjacent to the wall of the residence. The west end, however, is exposed and has a concrete wall four feet high, with three feet of glass above it. The system to be extended is a Moninger hot water system with 4-inch flow and return pipes. I have approximately 1,200 feet of 2-inch pipe on hand, which I should like to use. Would it be advisable to use three 2-inch flows and twelve 2-inch returns? The boiler now in use has a 30x32-inch grate, and the expansion tank has a capacity of thirty gallons. Will these be ample for the needs of the new arrangement when completed? T. S.—O.

There should be no difficulty in heating the new house to 50 degrees in zero weather with three 2-inch flows and eight 2-inch returns, except that the radiation in the house is slightly more than can be handled by three 2-inch flow pipes with best results. Hence it would be better to use four flows and eight returns.

Place one flow on each side wall plate; put a third about three feet below the ridge, and the fourth can be carried on the row of purlin posts under the middle of the south slope of the roof. This will

## Increase Your Profits This Winter

by installing a Kroeschell Boiler now and save many dollars' worth of coal.



## You Can Get a Kroeschell Boiler Without Delay

We can ship any size boiler at once. Telegraph or telephone your order at our expense. Long distance phone, Superior 8680. Ask for greenhouse department. Your boiler will go out of Chicago on the first train.



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1¾-inch.....	.95
2-inch.....	1.08
3-inch.....	1.69
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LOOK for our ad in Nov. 10 issue  
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Home Office—MARSHALLTOWN, IA.  
Branches in Principal Cities.

give a slight surplus of radiating surface and the circulation will be much better than with twelve returns, especially if only three 2-inch flow pipes are used.

The boiler described will be amply large for heating the two houses. Only one expansion tank will be required, but either an air valve or a half-inch pipe, carried to the level of the top of the expansion tank, will be necessary.

When 2-inch heating pipes are used for both flow and return pipes, it is safe to reckon that for 50 degrees in zero weather two-fifths as many feet of pipe will be required as there are square feet of glass in the house.

#### REPLACING OLD SYSTEM.

I am confronted with a problem regarding the heating system now in use in my range. There are two greenhouses, comprising a total area of approximately 2,300 square feet of glass. One of these houses is heated by hot water from a brick furnace and the other by means of a flue from the same furnace, running the entire length of the house. The pipes carrying the water to the flow and from the return pipes are only 1-inch in diameter. There are three 2-inch flow and six 2-inch return pipes. The brick flue is in need of repairs and I am thinking of replacing it by a hot water system. Would it be possible to use 2-inch pipe for a coil thirty-six inches long and 2½-inch or 3-inch pipe for flow and return pipes? How many coils would be needed in the furnace to heat the two greenhouses to 55 or 60 degrees in zero weather?

J. H. M.—Md.

While the connecting pipes now in use are too small, it would be equally unwise to use 3-inch for the main flow and return pipes; 2½-inch will be amply large. It would be advisable to use six runs of 2-inch pipe, thirty-six inches long, for the coil in the furnace and unless the 2-inch flow pipes from the coil can be connected directly with the flow pipes on the plates it would be better to connect a 2½-inch main flow with the furnace coil at the nearest point possible. For a greenhouse 15x48 feet, you need only use two 2-inch flow pipes on the wall plates and seven 2-inch returns under the side benches, placing four returns in the coil on the exposed side of the house. If the 2-inch pipe were not on hand, it would be better to use nine 1½-inch return pipes in the coils.

Virginia, Minn.—The city park commissioners have placed an order with the Foley Greenhouse Mfg. Co., Chicago, for an iron-frame greenhouse.

**The KLINKER-KUTTER**  
Shaking Grate  
**CUTS COAL COSTS**  
The KLINKER-KUTTER GRATE WORKS  
67 West Maple Street Chicago, Ill.  
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ESTABLISHED 1867  
**S. WILKS MFG. COMPANY**  
Manufacturers of  
**WILKS HOT WATER BOILERS**  
FOR GREENHOUSE HEATING  
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can best be applied and will help you apply it.

No matter how inaccessible your plant, or whether you will require one container of PLIBRICO or a carload, we are ready to give you our best service. Try us.

Ask for our book D-43 on "Modern Furnace Building."

PLIBRICO is delivered only in steel containers of distinctive appearance as shown at the right. Warehouse stocks in all principal cities.



## Morehead Back to Boiler SYSTEM

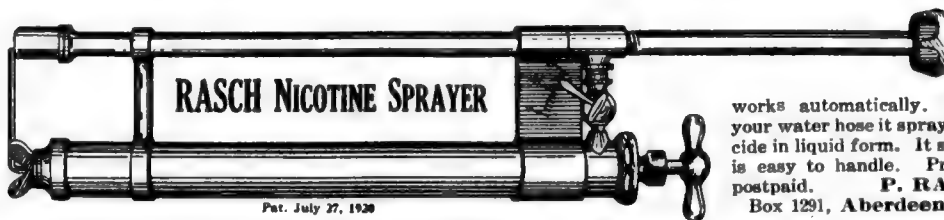
## Points the Way to Economy of Fuel

**B**EGIN NOW to find out about the "Morehead" System. Send right away for the "Morehead" book for florists. In it you will find an easily understood discussion of the boiler and condensation question from the practical standpoint of the grower of flowers. Write for this help TODAY.

MOREHEAD MFG. CO.

Dept. "M" 299

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The RASCH Nicotine Sprayer

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write us today for free sample  
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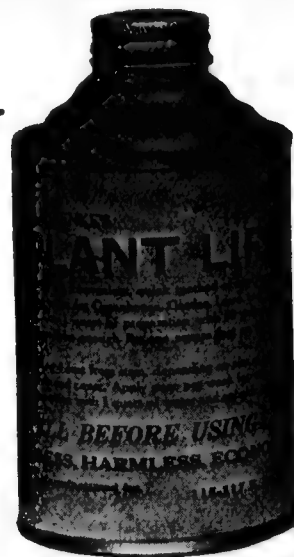
5 Doz. NEW PLANT LIFE, ½-pint size, @ \$2.00.....\$10.00

1 Doz. NEW PLANT LIFE, ½-pint size.....FREE

Also a good supply of leaflets, without charge. Retailing at 25c per can, brings \$18.00, or \$8.00 net profit.

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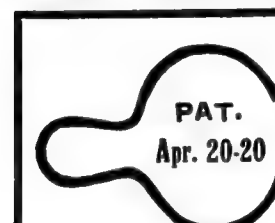
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**PAT.**  
Apr. 20-20

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for Roses, Carnations, etc.; fasten stakes, cross wires, etc. They never slip, and are a great saving of both time and money.

Price.....\$1.75 per 1000  
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**Makes House Plants Grow**

**R. H. HOOVER LABORATORIES, Inc.**  
FREEPORT, ILL.



**COLUMBUS, O.****The Market.**

A heavy frost has killed all the outside flowers, but there is a good crop under glass now coming in. Mums are plentiful, retailing at from \$4 to \$8 per dozen. Roses are also plentiful. Carnations are of good quality and color, but they are not so plentiful as they usually are here at this time of the year. Pompons are beginning to show color and will be plentiful for Halloween parties. A few single violets are being shown, but they are not grown in large quantities.

**Various Notes.**

The Bexley Floral Co. has some fine cyclamen plants, some of them having as many as sixty-five leaves to the plant and a good supply of well developed buds. The company also has some nice mums of new varieties, which are now ready for cutting.

Orval Peyton, who was formerly with G. A. Ackerman, has opened a flower shop for colored trade on Long street. He reports a good business so far.

McKellar's will soon hold a formal opening of the West Broad street store.

L. E. Doyle has left T. J. Ludwig's. He has no plans for the near future.

The Fifth Avenue Floral Co. had a large decoration last week for the Shahr wedding, which was a prominent social affair.

J. W. T.

**SCRANTON, PA.****Club Meeting.**

At the regular monthly meeting of the Scranton Florists' Club, at the Hotel Holland, flower show plans were discussed. It was the last meeting before the coming flower show, which takes place November 8 to 11. Wilkes-Barre, Pittston and other florists, who will join with the local club members in exhibiting flowers, were in attendance at the meeting.

The following new members were elected to the organization: Thomas O'Hara, Henry Schultheis, John Brown, Matthew Brown and A. R. Muir. A motion was passed that congratulations be sent to the Rt. Rev. Michael J. Hoban, bishop of Scranton, on his silver jubilee. Living up to the slogan, "Say It with Flowers," a huge basket of flowers, accompanied by a letter of congratulations, was sent. The report from the committee on the incorporation of the club stated that the application for the charter had been made. Reports from the flower show committee showed progress. It was decided that the banquet for the florists be held on the second night of the show, November 9.

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Will Not Injure Paint or Putty

25 gals. or more, per gal.	-	\$1.00
5 to 25 gals., per gal.	-	1.25
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Jugs will be charged for at lowest market price. F. O. B. Chicago.

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**Greenhouse Materials**  
Pecky Cypress Bench Lumber  
**GLASS**

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At lower than the prevailing  
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SHELF BRACKET**

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or two lines of 1-inch or  
1 1/4-inch pipe, and can be  
clamped on 1 to 2-inch up-  
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**FLATS** 12x22x4 in. with galv. straps  
at the ends, price 15c each.

30c  
with bolts  
complete

**NON-KINK  
WOVEN HOSE**

Remnants, 12 ft. and up, coupled,  
12c per ft. This hose is cheap at  
twice the price.



Metropolitan Patented  
**BOILERS**  
Will do more work  
than any other boiler  
of the same size; made  
in all sizes to heat  
every size greenhouse.  
**PIPE  
VALVES FITTINGS**

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**USE IT NOW.**  
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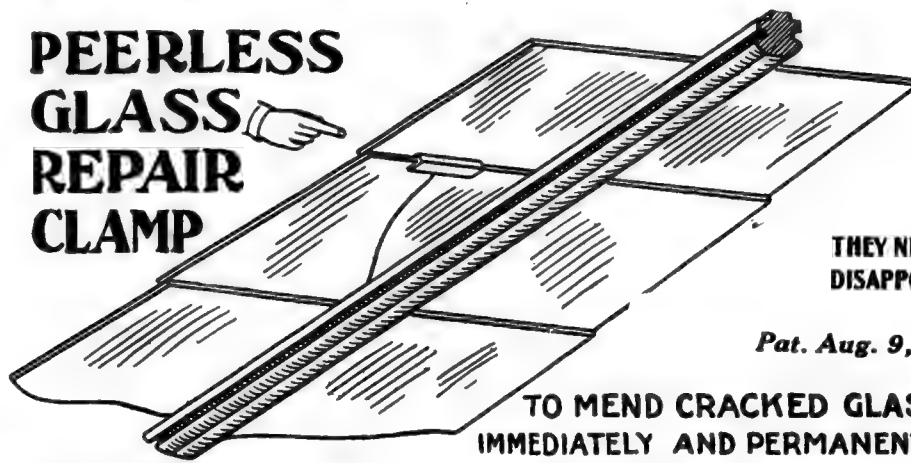
Mastica is elastic and tenacious, admits  
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easily removed without breaking of other  
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Wolf Ventilating Apparatus  
T. J. Callahan Co.  
12 South Canal St. — Dayton, O.

## CINCINNATI, O.

## The Market.

Business last week was about on a par with the week preceding. An unusual amount of funeral work used up the so-called inferior stock and, therefore, everything was bright. Mums are now arriving in large shipments. They are welcome, owing to their popularity at this time. Last week the best mums brought as much as \$6 per dozen. Pompons sold at from 35 to 75 cents per bunch.

Carnations are now arriving in larger quantities and are selling well. Roses hold their own, but, with the mums coming in, roses will go out for a while. However, right now roses are in the pink of condition. Easter lilies are still scarce and are selling for \$25 per hundred. Cosmos is holding on, in spite of the frost. Green goods move well.

## Various Notes.

A bowling battle was staged at Good's alleys, at Price Hill, Tuesday evening, October 18, between a team representing the retailers and one representing the wholesalers. The retailers were completely outclassed, but they promised to do better the next time. Those participating were: Wholesalers, Captain Lee Witter, Ray A. Murphy, Michael Schultheis, George and Joseph Durban; retailers, Captain Stuart Jones, Charles Phipps, Michael Hanks, R. Phipps and George Kessen.

The H. W. Sheppard shop reports a good week in telegraph orders and also a good business in strawflower arrangements, with which the windows of the store are artistically decorated.

C. J. Jones, of the Walnut Hills Floral Bazaar, has been confined to his bed for a week or more.

C. E. Critchell is receiving some exceptionally fine yellow mums from Joseph Hill, of Richmond, Ind., and good carnations from O. B. Murphy, of Price Hill.

The Peter Weiland wholesale house is now open for business for the fall and winter. This firm usually closes for the summer and opens in the fall.

The trade here regrets deeply the death of Louis Davis, of P. J. Olinger & Co. He was ill for about three days.

The William Murphy Co. reports a good week in the sale of ferns, plants and baskets. G. H. K.

Merriam Park, Minn.—P. N. Hermes finds business increasing each season and, to keep pace with the demand, he has placed an order with the Foley Greenhouse Mfg. Co., Chicago, for materials for another greenhouse.

## Dreer's Peerless Glazing Points

## For Greenhouses

Drive easy and true, because both bevels are on the same side. Can't twist and break the glass in driving. Galvanized and will not rust. No rights or lefts.

The Peerless Glazing Point is patented. No others like it. Order from your dealer or direct from us.

Write for samples and price.

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714 Chestnut Street,  
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FULL  
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### The Correct Greenhouse Paint.

**GARLAND GREENHOUSE WHITE** is without a doubt the best known and best liked Greenhouse White Paint.

We have been supplying this product to our customers for many years and have yet to learn of a case where it did not give perfect satisfaction.

This is because our many years of paint manufacturing experience goes into the manufacture of this product, which assures you of the best money can buy.

There is still time to do your painting this Fall. Let us take care of your needs.

Sample and prices upon request.

**Yours for Real Economy**

**THE GARLAND COMPANY**  
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## THOSE ROUND BOTTOM RED POTS

STANDARD POTS  
AZALEA POTS  
BULB PANS  
HANGING BASKETS  
FERNERY LININGS  
SAUCERS

With thirty years' experience and a large factory equipped with the newest and most improved machinery we are capable of producing round bottom red pots and other clay products of the highest quality in any quantity at the lowest possible prices.

Our location on the C. & N. W. R. R. makes it easy to ship to all parts of the country, and hard roads are convenient for shipments by auto truck to all points in and around Chicago.

Write us for samples and prices

The WESTERN POTTERY CO., Jefferson Park, Chicago  
Phone Kildare 2726 5220-30 Norwood Park Ave.

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## THE ELVERSON POT

It is a dollars and cents saving proposition—plus satisfaction—to use the pot that proves its merit in the test of actual service. Write for free samples of that pot.

W. H. Elverson Pottery Co., New Brighton, Pa.

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## KAHLER REAL RED POTS ARE RECOGNIZED EVERYWHERE FOR QUALITY.

Your orders always receive prompt and careful attention. Made of high-grade material by skilled workmen in a modern plant.

Write for prices and samples.

KAHLER POTTERY CO. - LOUISVILLE, NEB.

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No loss if you mend your split carnations with

## SUPERIOR CARNATION STAPLES

35c per 1000; 3000 for \$1.00, postpaid.

Wm. Schlatter & Son

12 Pyncheon St.

Springfield, Mass.



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## SPLIT CARNATIONS

Easily Mended with Pillsbury's Carnation Staples

"Best device on the market."—Joseph Traudt. "Could not get along without them."—S. W. Pike.

1000, 35c; 3000 for \$1.00, postpaid  
L. L. Pillsbury, Galesburg, Ill

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## GEORGE KELLER POTTERY CO.

Successors to

GEO. KELLER & SON

Manufacturers of

## RED POTS

Before buying write for prices

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Near Wrightwood Avenue

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## Standard Red Flower Pots

Price list and samples on application

PADUCAH POTTERY CO., Inc.

PADUCAH, KENTUCKY





# GREENHOUSE MATERIALS

## INTEND TO BUILD?

We furnish the complete house or any part.

Our materials are the best that can be made.

Our prices are right—Our service prompt.

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Louisiana Red Gulf Cypress and Washington Red Cedar [WOOD WORK]

CONSTRUCTION MATERIALS FITTINGS HARDWARE HOTBED SASH

A. DIETSCH CO., DEPT "B." 2640 SHEFFIELD AVE. Chicago, Ill.



ORDER NOW

St. Louis  
Standard Red Pots

All Regular Sizes

They are the best. All orders  
receive prompt attention.  
Prices on application.

ST. LOUIS POTTERY & MFG. CO.  
5240 Northrup Ave. ST. LOUIS, MO.

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# STANDARD POTS

Our plant at York, Pa., has made Florists' pots for nearly ninety years. We took First Prize at Last Three Expositions. We may not be the oldest manufacturers in our line, but assuredly have the best pots. Try us on your next order. PRICES LOW, QUALITY GUARANTEED.

THE PROGRESSIVE CLAY COMPANY, Marbridge Bldg., New York City. Branch: Bulletin Bldg., Philadelphia

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## IONIA POTS ARE STRONG

Always burned to the same degree of hardness. Our kilns are equipped with heat-measuring pyrometers and other up-to-the-minute improvements. Every detail of manufacture, from the clay bank to the strong crates in which Ionia pots are carried to you, marks an advancement over old-time methods. Let us have your order now.

WE WILL SHIP WHEN YOU ARE READY.

REMEMBER that we solved the  
breakage problem years ago

IONIA POTTERY CO., IONIA, MICH.

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## WHY WAIT TO ORDER YOUR Flower Pots?

Have them when you need them.  
It's like money in the bank.

ORDER TODAY DO NOT DELAY  
GET THE BEST, FROM  
Missouri Pottery & Supply Co.  
4219 Iowa Ave., ST. LOUIS, MO.

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The Pfaltzgraff  
Pottery Co.  
Florists' Pots  
YORK, PA.

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Waterproof Paper  
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Ware  
Azalea Pots  
Hanging Baskets  
Lawn Vases  
Bird Baths, Etc.

THE ZANE POTTERY CO., HORACE C. GRAY CO. So. Zanesville, Ohio  
200 Fifth Ave., New York.

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CAMBRIDGE

NEW YORK



World's Oldest and Largest Manufacturers of

FLOWER POTS

A. H. HEWS & CO., INC.  
Cambridge, Mass.



Samples and prices upon request.

A. W. HARRIS MFG. CO.,  
101 E. Pine St. SLEEPY EYE, MINN.  
Mention The Review when you write.

SKINNER  
SYSTEM  
OF IRRIGATION

Costs You Nothing

although you have to pay for it.  
It costs you nothing, because

It Pays for Itself

Send for facts and figures

The Skinner Irrigation Co.

223 Water Street Troy, Ohio

## Mr. Greenhouse Man!

Do your greenhouses need repairs?

Now is the time to have them put in good shape for the coming winter. We do everything in connection with the erection and repairing of greenhouses. So let us hear from you today.

We Can Save You Money

MIKE WINANDY, Jr., Greenhouse  
Builder  
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# Classified Ad Department



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Rates for advertising in this department  
18 cents a line net per insertion  
Minimum advertisement, 2 lines

## ABELIAS

Abelia Grandiflora, well branched, field-grown, per 100, 18 to 24 ins., \$25.00; 12 to 18 ins., \$20.00; 8 to 12 ins., \$15.00. Well rooted cuttings, \$5.00 per 100, \$40.00 per 1000.

Thomasville Nurseries, Thomasville, Ga.

Abelia Grandiflora, 35,000 field-grown for fall shipping. Write for prices.

Ivy Cottage Gardens, Thomasville, Ga.

## ACALYPHAS

Acalypha Triumphans, 2½-in., \$5.00 per 100  
Oak Grove Greenhouse, Tuskegee, Ala.

## ADIANTUMS

Adiantum Cuneatum, strong plants, 2½-in., \$12.50 per 100; 4-in., \$30.00 per 100; 5-in., \$50.00 per 100. 5 per cent for packing.  
S. S. Skidelsky & Co., 50 Park Place, New York.

## AGERATUMS

Ageratum Stella Gurney, rooted cuttings, \$1.00 per 100, \$8.00 per 1000.

Tarentum Greenhouses, Tarentum, Pa.

## ALTERNANTHERAS

ALTERNANTHERAS, RED AND YELLOW.

Rooted cuttings..... Per 1000 \$10.00  
Extra strong, 2½-in..... 25.00  
500 at 1000 rates. Packing free. Cash.

LEWIS HOUSE OF FLOWERS,  
Pontiac, Mich.

Alternantheras, red, yellow and green; strong rooted cuttings, \$10.00 per 1000; extra strong 2½-in., \$30.00 per 1000.

W. E. Trimble Greenhouse Co., Princeton, Ill.

Alternantheras, red and yellow; rooted cuttings, \$1.00 per 100, \$8.00 per 1000.

Tarentum Greenhouses, Tarentum, Pa.

Alternantheras, red; extra strong stock, 2½-in., \$3.00 per 100, \$25.00 per 1000.

H. Weber & Sons Co., Oakland, Md.

Alternantheras, red and yellow; 2½-in., \$3.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

Alternantheras, red, \$8.00 per 1000.

A. D. Ferguson, Sta. D, Omaha, Neb.

## ANARYLLIS

### AMARYLLIS.

Amaryllis Vittata Hybrids will be in great demand this winter; easily forced and the most showy flower you can grow; fall delivery; blooming bulbs.

2 to 3 inches in diameter.....\$35.00 per 100  
3 to 4 inches in diameter..... 50.00 per 100  
25 at 100 rates.

O. FEHRLIN, CITRONELLE, ALA.

Amaryllis Equestris, growing plants from 5-in. pots, 40c each; 4-in., \$3.00 per doz.; young bulbs from 2½-in. pots, \$8.00 per 100; Johnsonii, 5-in., 60c; 4-in., 35c each.

N. O. Caswell, Delavan, Ill.

## AMPELOPSIS

Ampelopsis: Veitchii, for lining out, 1-year, \$5.00 per 1000; 1-year extra select, 2 and more branches, 18 to 30 ins., \$3.00 per 100, \$25.00 per 1000; Henryana Variegata, new, extra fine variety for pots, 1-year, \$3.00 per 100; Heterophylla, 2-year, \$3.00 per 100. Can ship safely by parcel post in case of railroad strike. Cash from unknown parties.

J. Dvorak, Nurseryman, Hempstead, L. I., N. Y.

### AMPELOPSIS VEITCHII.

Boston Ivy.

I have for the coming season a large stock of fine, 1, 2 and 3-year-old plants, and can supply, with stock that will please, all demands at reasonable prices.

Send in your order as early as possible. Prices sent on application.

CHARLES BLACK, HIGHTSTOWN, N. J.

Ampelopsis Veitchii, 4-in. pots, \$25.00 per 100.

Kiehm's Nurseries, Inc., Arlington Heights, Ill.

Ampelopsis Veitchii, strong, field-grown, 2-year-old, 20c; 3-year-old, 25c. Instant shipment.

W. H. Salter, Rochester, N. Y.

## ANTHERICUMS

Anthericum Mandalaum, 2½-in., \$6.00 per 100.  
Baur Floral Co., Erie, Pa.

## ARTEMISIAS

### ARTEMISIA LACTIFLORA.

This introduction from China is, no doubt, the finest perennial plant of all recent introductions; grows four feet high and is covered with many branched panicles of fragrant, white flowers from August to October; fine for cutting; strong, field-grown clumps, \$10.00 per 100, \$85.00 per 1000. Ask for our list of strong field plants.

JOSEPH F. MARTIN NURSERIES.

Box No. 97, Painesville, O.

ASPARAGUS SPRENGERI.  
Sprengeri, 2½-in., ready to shift...\$3.50 per 100  
Sprengeri, 3-in., very strong..... 7.00 per 100  
GOOD QUALITY—PROMPT SHIPMENT.

Cash, please.

BEZDEK GREENHOUSES,  
Cedar Rapids, Ia.

## SEEDLINGS.

Asparagus Sprengeri seedlings,

\$1.25 per 100, \$8.00 per 1000.

Prompt shipment. Parcel post prepaid.

Cash, please.

NORMAN O. MILLER,

Fort Pierce, Fla.

Asparagus Sprengeri seedlings, \$1.25 per 100, \$10.00 per 1000.

Special offer: Sprengeri and Plumosus while they last, fine 2½-in., \$4.50 per 100, \$40.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

Asparagus Sprengeri, strong, from soil, transplanted, \$10.00 per 1000; Plumosus, 3-in., \$6.00 per 100; Sprengeri, 3-in., 5c each, by express collect; Asparagus Sprengeri seedlings, \$6.00 per 1000, parcel post prepaid. Cash, please.

Ozark Pansy Gardens, West Plains, Mo.

## ASPARAGUS SPRENGERI.

2½-in., \$4.00 per 100;

3-in., \$7.00 per 100.

## ASPARAGUS PLUMOSUS.

2½-in., \$5.50 per 100.

CHARLES SHERWOOD, WATERLOO, IA.

## ASPARAGUS.

Extra strong stock.

Plumosus, 2½-in. .... Per 100 Per 1000  
\$5.00 \$45.00

No charge for packing.

BAUSCHER BROS., FREEPORT, ILL.

## ASPARAGUS SPRENGERI.

3-in., \$8.00 per 100, \$75.00 per 1000.

Strong, transplanted seedlings ready for 3-in., \$4.00 per 100.

## WINFIELD S. KIRCHER.

Cyclamen Specialist, Defiance, O.

## ASPARAGUS READY FOR SHIFT.

Strong bushy plants.

Plumosus, 2½-in. .... \$4.00 per 100  
Sprengeri, 2½-in. .... 5.00 per 100

MCCALLUM COMPANY, EVANS CITY, PA.

## ASPARAGUS PLUMOSUS.

Fine stock, 5-in. pots,

\$25.00 per 100.

THE CELINA GREENHOUSE CO.,

Celina, O.

Asparagus: Bench Plumosus and Sprengeri, a few thousand left to move quick; plants as large as 2-in. and 3-in., 3c and 6c each. A bargain. See Miscellaneous adv.

Maple Park Greenhouses, Sullivan, Ind.

## ASPARAGUS SPRENGERI.

Seedlings, \$10.00 per 1000.

3-in., \$60.00 per 1000.

WALTER ARMACOST & CO.,

321 East 4th St., Los Angeles, Cal.

## ASPARAGUS PLUMOSUS.

Fine, 2½-in. .... \$ 6.00 per 100

Strong, 4-in. .... 15.00 per 100

O. C. POLLWORTH CO.,

City Hall Square, Milwaukee, Wis

STRONG PLUMOSUS AND SPRENGERI.

Plumosus, 2½-in. .... \$8.00 per 100

Sprengeri, 2½-in. .... 5.00 per 100

See Fern and Cyclamen ads.

PETERS & SONS, HILLYARD, WASH.

## ASPARAGUS PLUMOSUS.

Strong 2½-in., \$4.50 per 100.

Cash, please.

## HERMAN SCHALLHOORN.

Riverside Greenhouses, Kalamazoo, Mich

Asparagus Sprengeri, strong 2½-in., \$4.00 per 100, \$37.50 per 1000; seedlings, \$8.00 per 1000.

Asparagus Plumosus, 2-in., \$3.50 per 100, \$32.50 per 1000.

The McGregor Bros. Co., Springfield, O.

## ASPARAGUS SPRENGERI.

3-in., ready for shift, bushy plants, \$6.00 per 100

## WESTOVER NURSERIES.

St. Louis Co., Clayton, Mo.

Asparagus, Plumosus Nanus and Sprengeri seedlings, \$9.00 per 1000; 2½-in., \$4.00 per 100.

Plumosus, 3-in., \$7.00 per 100.

Samuel Whitton, Utica, N. Y.

## ASPARAGUS PLUMOSUS.

Good 3-in. ready for 4-in., \$9.00 per 100.

Cash with order.

GURNEY GREENHOUSE CO., MITCHELL, S. D.

Asparagus, Plumosus and Sprengeri, 2½-in., \$5.00 per 100; Plumosus, 3-in., \$10.00 per 100.

A. J. Schmutz, North Adams, Mass.

Asparagus, Plumosus and Sprengeri, 2½-in. pots, \$5.50 per 100.

Aberdeen Floral Co., Aberdeen, Miss.

## ASPARAGUS

### ASPARAGUS.

For quick cash sale.

2½-in., 3-in. and 4-in.,

\$3.50, \$7.00 and \$12.00.

HILLVIEW GREENHOUSE CO.,

La Crosse, Wis.

## ASPARAGUS SPRENGERI.

1½-in., \$3.50 per 100, \$30.00 per 1000.

2½-in., \$5.00 per 100, \$45.00 per 1000.

Heavy 4-in., \$15.00 per 100.

Heavy 5-in., \$25.00 per 100.

THE STORRS & HARRISON CO.,

Painesville, O.

ASPARAGUS, SPRENGERI AND PLUMOSUS.

Per 100 Per 1000

Plumosus, 2½-in. .... \$4.00 \$35.00

Sprengeri, transplanted, strong, 15.00

bushy, bench-grown ..... 8.00

Sprengeri seedlings ..... 1.00 8.00

Cash.

H. M. BUCKLEY, SPRINGFIELD, ILL.

## PLUMOSUS AND SPRENGERI.

Just the stock for profitable results.

Asparagus Sprengeri, 2-in.....\$5.00 per 100

Asparagus Sprengeri, 3-in..... 8.00 per 100

Asparagus Plumosus, 2-in..... 6.00 per 100

Asparagus Plumosus, 3-in. .... 9.00 per 100

OHAS. N. COTTER CO., INC.,

Jamestown, N. Y.

THIS STOCK IS VERY STRONG

and will please you.

Sprengeri, 3-in. .... \$8.00 per 100

Plumosus, 3-in. .... 8.00 per 100

Cash with order.

C. L. HUMPHREY, ZANESVILLE, O.

ASPARAGUS, PLUMOSUS AND SPRENGERI.

Plumosus, 4-in. .... \$15.00 per 100

Sprengeri, 4-in. .... 15.00 per 100

Sprengeri, 3-in. .... 8.00 per 100

Sprengeri, 2½-in. .... 5.00 per 100

## LOOMIS GREENHOUSES, LOOMIS, CAL.

### PLUMOSUS AND SPRENGERI.

Plumosus and Sprengeri, 2½-in., extra strong,

\$6.00 per 100, \$50.00 per 1000; 3-in., \$12.00 per

100; 4-in., \$15.00 per 100.

Plumosus and Sprengeri seedlings, \$1.50 per

100, \$12.50 per 1000.

ROMAN J. IRWIN.

43 West 18th St., New York, N. Y.

## EXTRA STRONG PLUMOSUS AND

### SPRENGERI.

Plumosus, 2½-in. .... \$5.00 per 100

Sprengeri, 2½-in. .... 4.50 per 100

See our Smilax advertisement.

W. F. ABRAMS & SON.

23 Observatory Ave., Haverhill, Mass.

## ASPARAGUS SPRENGERI.

"Can't be beat, 3-in."

\$8.00 per 100; also a few Asparagus Plumosa

Nanus, \$8.00 per 100.

WESTWOOD FLOWER & PLANT CO.,

Lynam St. near Hoover Ave., Dayton, O.



**3000 SPRENGERI.**  
2 1/4-in. nice, big plants, \$4.00 per 100.  
**BURDELL FLORAL CO.,**  
Bowling Green, Ky.

**ASPARAGUS, PLUMOSUS AND SPRENGERI.**  
Strong stock, ready for shift, 2 1/4-in., \$5.00 per 100. Cash.  
**FREEPORT FLORAL CO., FREEPORT, ILL.**

Asparagus, Plumosus and Sprenger, good, strong plants, 2 1/4-in. pots, \$6.00 per 100. St. Louis Wholesale Cut Flower Co., 1406-08 Pine St., St. Louis, Mo.

**ASPARAGUS SPRENGERI.**  
2 1/4-in., \$6.00; 3-in., \$10.00; 4-in., \$15.00 per 100; Plumosus, 2 1/4-in., \$6.00; 3-in., \$10.00.  
**GULLETT & SON, LINCOLN, ILL.**

**20,000 ASPARAGUS SPRENGERI.**  
To move quick, we offer from 2-in. pots at \$2.50 per 100, \$24.00 per 1000. Cash.  
**W. T. BUCKLEY CO., SPRINGFIELD, ILL.**

Asparagus, Sprenger and Plumosus, 2 1/4-in., \$4.00 and \$5.00 per 100.  
Tarentum Greenhouses, Tarentum, Pa.

Asparagus, Plumosus and Sprenger, \$4.50 per 100, \$40.00 per 1000.  
R. E. Willig, Cedar Ave., Poughkeepsie, N. Y.

Asparagus Sprenger, 3-in., 7c; Plumosus and Sprenger, 2 1/4-in., 5c each.  
C. Humfeld, Clay Center, Kan.

Asparagus Plumosus, 5000 2 1/4-in., also 5000 Sprenger, 2 1/4-in., \$4.00 per 100.  
Greenville Floral Co., Greenville, Mich.

Asparagus, Plumosus and Sprenger, from 2 1/4-in. by 3-in. pots, \$3.00 per 100.  
Bird Forrest, Waxahachie, Tex.

Asparagus Sprenger, 5000, transplanted, ready for 3-in., \$2.50 per 100, \$20.00 per 1000.  
J. S. Jones, Florist, Sabina, O.

Asparagus Sprenger, 2 1/2 and 3-in., \$3.50 and \$6.00 per 100.  
Kelly's Greenhouses, Kokomo, Ind.

Asparagus Sprenger, strong bushy plants, 4-in., \$10.00 per 100. Cash with order.  
A. Jaster, Stafford, Kan.

Asparagus Sprenger, 2 1/4-in., \$5.00 per 100, \$45.00 per 1000. Schmidt & Meine, 3121 Market St., Youngstown, O.

Asparagus Sprenger seedlings, extra strong, \$9.00 per 1000, prepaid.  
Lyon & Anderson, Belvidere, Ill.

Asparagus Sprenger, nice, bushy plants, 4-in., 15c each. Cash.  
Lansing Floral Co., Lansing, Mich.

Asparagus Sprenger, strong 2-in., \$4.00 per 100; Plumosus, strong, 2-in., \$4.00 per 100. Cash.  
Myers-Watson Floral Co., St. Joseph, Mo.

Asparagus Sprenger seedlings, \$3.00 per 1000, parcel post C. O. D. L. C. Fields, 323 North 10th St., Kansas City, Kan.

Asparagus Sprenger, 2-in., \$3.00 per 100; Asparagus Plumosus, 2-in., \$4.00 per 100. Cash.  
Jacobs Bros., Peoria, Ill.

Asparagus Sprenger, strong, 2-in., \$3.00 per 100, \$27.50 per 1000.  
J. C. Schmidt, Bristol, Pa.

Asparagus Sprenger, extra strong 2 1/2-in., 4 1/2c each; 3-in., 6c each.  
Odor Greenhouses, Iola, Kan.

Asparagus Plumosus, some extra fine 2 1/2-in., \$6.00 per 100. Cash, please.  
Kring Bros., Fairbury, Ill.

Asparagus Sprenger, 4-in., 12c.  
Jos. W. Lawson, Central City, Neb.

Asparagus Plumosus seedlings, \$8.00 per 1000.  
Mrs. M. Terry, Owings Mills, Md.

Asparagus Sprenger, strong 2 1/4-in., \$4.00 per 100.  
Park Floral Co., St. Joseph, Mo.

Asparagus Sprenger, 2 1/4-in., 5c each. Cash. Port Allegany Greenhouses, Port Allegany, Pa.

The BEST WAY to get rid of your surplus stock is to use the REVIEW'S Classified ads.

Asparagus Plumosus, 2-in., \$3.50 per 100.  
J. H. Dann & Son, Westfield, N. Y.

Asparagus Plumosus, strong 3-in. stock, \$10.00 per 100. Henry Krueger, 602 Clark St., Toledo, O.

Asparagus Plumosus, 2 1/4-in. pots, \$5.00 per 100.  
Holton & Hunkel Co., Milwaukee, Wis.

Asparagus Sprenger, strong 2 1/4-in., \$5.00 per 100.  
Baur Floral Co., Erie, Pa.

Asparagus Plumosus, 5-in., 35c each.  
Davis Floral Co., Davenport, Ia.

Asparagus Plumosus, strong 2 1/2-in., 5c each. Cash.  
H. A. Cook, Oberlin, O.

**ASPARAGUS ROOTS**

**TWO-YEAR-OLD ASPARAGUS ROOTS.**  
Palmetto variety; carefully grown; equally graded, no small roots; corms numerous; plenty fibrous roots, \$1.50 per 100, \$10.00 per 1000. 20 years' experience; try an order.  
**WARREN SHINN, WOODBURY, N. J.**

Asparagus roots, No. 1, 2-year, \$9.50 per 1000; No. 1, 1-year, \$7.50 per 1000.  
Harry J. Squires, Good Ground, N. Y.

**ASPIDISTRAS**

Aspidistras, 4-in. pot plants, 7c a leaf. Cash with order.  
M. Cook's Son, New Orleans, La.

Aspidistras, 7c per leaf. P. Kaul & Son, 633 Cherokee St., New Orleans, La.

## ASPLENIUMS

Asplenium Nidus-avis, Bird's-nest Ferns, good, strong, healthy stock, 3-in. pots, 35c; 4-in., 75c; 5-in., \$1.50 each. Packing material charged for at cost. Wm. K. Harris, 55th and Springfield Ave., W. Philadelphia, Pa.

## AZALEAS

## AZALEA INDICA OUR SPECIALTY.

LARGEST STOCK IN UNITED STATES.  
Ready for forcing this winter.

Fielder's White, Formosa, Iveryana, Indica Alba, Lateritia Alba Suprema, Louise Margatin, Model de Marc, Phoenixica, Reddish Salmon, Rosy Purpurea and Venus. Write for prices.

## FRUITLAND NURSERIES, AUGUSTA, GA.

Azalea Indica Formosa and Omuraski, pinks, Alba and Amoena, from beds, \$18.00 and \$13.50 per 100, better than 3-in. and 2 1/4-in. stock; well rooted cuttings, \$9.00 per 100, \$75.00 per 1000.  
Thomasville Nurseries, Thomasville, Ga.

## BEGONIAS

## BEGONIAS.

PRIDE OF NEWCASTLE, OUT OF 4-IN. POTS, 25c EACH.  
BEGONIA MRS. M. A. PATTEN, OUT OF 4-IN. POTS, 20c EACH.  
BOTH OF THESE BEAUTIFUL VARIETIES IN HEAVY, STOCKY PLANTS IN BLOOM. READY FOR IMMEDIATE SALE OR FOR SHIFTING ALONG TO LARGER SIZES FOR YOUR HOLIDAY REQUIREMENTS.

BEGONIA CORALLINA DE LUCERNE. HEAVY PLANTS IN BLOOM, OUT OF 4-IN. POTS, 25c EACH, PLUS 2c A PLANT TO COVER COST OF PACKING CASE AND PAPER POTS. 54 PLANTS TO A FULL SIZED CASE. ALL OF THE ABOVE VARIETIES GUARANTEED FIRST CLASS IN EVERY RESPECT.  
G. R. NOBLE, PADUCAH, KY.

## BEGONIAS.

All particularly fine, stocky plants.

Improved Lorraine,

3-in., 30c each;

4-in., 50c each.

Melior,

3-in., 35c each.

Luminosa,

2 1/2-in., 8c each;

2-in., 6c each.

We ship in paper pots.

Packing charged at cost.

ELITCH GARDENS CO., DENVER, COLO.

## BEGONIAS.

## LORRAINE AND CININNATI.

Very heavy and in the pink of condition, and the day you receive them, you must shift into larger pots.

Lorraine, 4-in. .... \$50.00 per 100  
Cincinnati, 4-in. .... 50.00 per 100  
Cash with order.

C. L. HUMPHREY, ZANESVILLE, O.

## BEGONIAS, 2 1/4-IN. POTS.

	Per 100	Per 1000
Chatelaine .....	\$ 7.00	\$ 65.00
Mrs. M. A. Patten.....	8.00	75.00
Pride of Newcastle.....	10.00	95.00
Rex Begonias, mixed, best varieties .....	15.00	140.00

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.  
Begonia Chatelaine, 2 1/4-in., \$7.00 per 100, \$65.00 per 1000; Mrs. Patten, 2 1/4-in., \$8.00 per 100, \$75.00 per 1000. Begonia Pride of Newcastle, our new red sport of Chatelaine, 2 1/4-in., \$10.00 per 100, \$90.00 per 1000; 3 1/2-in. Melior, Cincinnati and Peterson, \$50.00 per 100; a few 4-in., no Peterson, ready now, \$60.00 per 100.  
S. S. Skidelsky & Co., 50 Park Place, New York.

## BEGONIA LUMINOSA.

## THE TRUE CHRISTMAS RED.

Stock that will make you big money.  
Very strong 2-in. .... \$6.00 per 100  
Cash with order.

C. L. HUMPHREY, ZANESVILLE, O.

## LARGE-LEAVED BEGONIAS.

## In variety,

2 1/2-in., \$8.00 per 100.

## THE STORRS &amp; HARRISON CO.,

Painesville, O.

## 500 BEGONIA VERNON.

Mixed colors; very extra heavy plants for Christmas flowers; 2 1/4-in. pots, all ready for 3-in. and 4-in. pots, \$5.50 per 100. Cash.

BRINKERHOFF GREENHOUSES,  
5th St. and Keys Ave., Springfield, Ill.

Rex Begonias, our well known fine assortment, nice plants, \$15.00 per 100; Chatelaine, 2-in., \$6.00 per 100; assorted Begonias, blooming varieties, \$5.00 per 100; Corallina de Lucerne, 4-in., \$25.00 per 100; Argenteo-Guttata, 2-in., \$6.00 per 100.  
N. O. Caswell, Delavan, Ill.

## BEGONIAS.

Corallina de Lucerne, strong 2-in., \$12.00 per 100; 3-in., \$18.00 per 100; 4-in., \$25.00 per 100.  
Cash.

MYERS-WATSON FLORAL CO.,

St. Joseph, Mo.

## BEGONIA PRIMA DONNA.

Pinched so as to make fine Christmas plants, strong 4-in. ready to shift, \$25.00 per 100. No packing charge. Cash with order.

THE LOCKYEAR FLORAL CO.,

Evansville, Ind.

## BEGONIA LUMINOSA.

100 Christmas red in bud and bloom, strong 4-in., 25c each. Cash, please.

## WEST EAU CLAIRE GREENHOUSES,

John Maves, Proprietor,  
1112 6th Ave., Eau Claire, Wis.

Begonias, Luminosa, Mignon and Prima Donna, assorted 2 1/4-in., \$5.00 per 100; 3-in., \$10.00 per 100. These will make fine plants for fall and Christmas sales. E. L. Schieble, Main, Lock and Old Main Sts., Miamisburg, O.

## BEGONIAS—GOOD STOCK.

Chatelaine, 4-in. .... \$20.00 per 100  
Chatelaine, Luminosa, 5-in. .... 35.00 per 100

## WINFIELD S. KIRCHER.

Cyclamen Specialist, Defiance, O.

## BEGONIA CHATELAINE.

2 1/4-in. .... \$ 6.00 per 100  
3-in. .... 10.00 per 100

Add 5% for packing charges.

C. H. FREY, LINCOLN, NEB.

Begonia Luminosa, Christmas red, 3 1/2-in., ready for 5-in., \$12.00 per 100; 3-in. ready for 4-in., \$7.00 per 100. All in bloom. Charles Whitton, York St. and Gray Ave., Utica, N. Y.

## FANCY LEAF BEGONIAS.

12 best named kinds, 2 1/4-in., \$8.00 per 100.

## BURDELL FLORAL CO.,

Bowling Green, Ky.

Begonia Chatelaine, 2 1/4-in., \$5.50 per 100; Begonia Chatelaine, well rooted cuttings, \$2.50 per 100; Mrs. Patten, \$3.00 per 100.

Otto Becker, Cambridge City, Ind.

## BEGONIAS, CHATELAINE, MRS. PATTEN.

Fine plants, 2 1/4-in. pots, ready to shift into

3 1/2-in. or 4-in. pots, \$6.00 per 100. Cash.

JOHN R. MITCHELL, MADISON, N. J.

Begonias, Chatelaine, 4-in., 20c; 5-in., 40c; full of flowers; 6-in., 75c each; Mrs. Patten, 4-in., 25c; 2 1/2-in., 8c each. Cash.

Kemble-Smith Co., Boone, Ia.

## BEGONIA CHATELAINE.

2 1/4-in. .... \$6.00 per 100

W. R. HOLMES, LINESVILLE, PA.

Begonia Corallina, nice strong plants, 2 1/4-in., \$10.00 per 100.

Quentin Floral Co., St. Joseph, Mo.

Begonias, Luminosa and Prima Donna, 3-in., \$10.00 per 100; 4-in., \$17.00 per 100. Godfrey Aschmann, 1010 W. Ontario St., Philadelphia, Pa.

Begonia Corallina de Lucerne, 2 1/2-in., very good stock, \$12.00 per 100. Westwood Flower & Plant Co., R. R. No. 14, Dayton, O.

Begonia Chatelaine, select, 2 1/4-in., \$6.00 per 100; 3-in., \$10.00; 5-in., heavy select, 50c each.

Gullett & Sons, Lincoln, Ill.

Begonias, Rex, 2 1/4-in., \$12.00 per 100; Luminosa, 2 1/4-in., \$5.00 per 100.

Clarence A. Ustler, Fleming St., Springfield, O.

Begonia Chatelaine, extra fine 2 1/4-in. ready for shift, \$5.00 per 100. E. E. Temperley, Florists, 5518 College Ave., Indianapolis, Ind.

Rex Begonia, bushy plants, 5-in., \$4.50 per doz. The McGregor Bros. Co., Springfield, O.

Begonia Prima Donna, 2-in., \$4.00 per 100. Cash.

Jacobs Bros., Peoria, Ill.

## BERBERIS

Berberis Thunbergii, 18-in. to 24-in., \$15.00 per 100. Packed free. Cash with order.

Clement S. Levis, Aldan, Delaware Co., Pa.

## BERRIED PLANTS

## HOLLY BERRY CHERRIES.

Better than Cleveland or any other variety:

3 1/2-in., ordinary ..... 15c each  
4-in., ordinary ..... 20c each  
4-in., select, equal to 5-in. .... 30c each  
4-in., extra fancy select, equal to 6-in. .... 50c each  
5-in., ordinary ..... 30c each  
6-in., ordinary ..... 50c each

All of the above are well set with fruit that will be colored up before Christmas. 10 per cent off on orders over \$10.00. Cash with order.

ABBY AVENUE GREENHOUSES, DAYTON, O.

## CLEVELAND CHERRIES GUARANTEED.

Well established in pots and well filled with cherries, 4-in., \$25.00; 5-in., \$40.00 per 100.

## EXTRA CHOICE SPECIMEN PLANTS.

2-year-old stock, 5-in., 75c; 6-in., \$1.50 and 7-in., \$2.00 each. If you want some extra choice stock, you want some of these 2-year-old plants.

## WINFIELD S. KIRCHER.

Cyclamen Specialist, Defiance, O.

## CLEVELAND CHERRIES.

Exceedingly large and heavily berried with very large berries this year; guaranteed No. 1 stock, 4-in., 35c; 5-in., 50c. No charge for packing.

CHAS. G. OFFERLE THE FLORIST,

Erie, Pa.

## WELL BERRIED CLEVELAND CHERRIES.

Field-grown, 12 ins. to 20 ins. across plant; 100 to 200 berries to the plant, 20c, 30c and 40c each. Cash with order. Sample if desired. Orders taken for later deliveries.

N. K. WELTER,

708 Wesley Ave., Evanston, Ill.

Improved Cleveland Cherries for growing on,

3-in., \$6.00 per 100; 4-in., \$12.00 per 100.

Carl Hagenburger, West Mentor, O.



**BERRIED PLANTS—Continued****CLEVELAND CHERRIES.**

Strong 5-in., 25c; 4-in., 15c each.  
Cash, please.

**WEST EAU CLAIRE GREENHOUSES.**

John Maves, Proprietor,  
1112 6th Ave., Eau Claire, Wis.

**CLEVELAND CHERRIES.**

4-in. pots, 20c each.

**HOLLY BERRY CHERRIES.**

4-in. pots, 20c each.

**BARGHOLTZ, FLORIST.**

3916 N. Clark St., Chicago, Ill.

**ARDISIA CRENULATA RUBRA.**

We have some very fine plants well set with berries for the Christmas trade, 4-in. pots, 75c each. Cash with order. Can make prompt shipment.

**FRUITLAND NURSERIES, AUGUSTA, GA.**

Cleveland Cherries, outside-grown in plunged pots; these plants will be just right for Christmas as they are fruiting now, 4-in., 12½c each, \$12.00 per 100; 5-in., 20c each, \$18.00 per 100. No packing charges. Cash only.

Restland Floral Co., Mendota, Ill.

**FIELD-GROWN PLANTS.**

Jerusalem Cherries, Cleveland and Yellow Cherries, \$20.00, \$30.00 and \$40.00 per 100. Field-grown Christmas Peppers, prices as above.

**ROMAN J. IRWIN.**

43 W. 18th St., New York, N. Y.

**CLEVELAND CHERRIES FROM FIELD.**

Fine, sturdy plants, 6 inches to 8 inches high, \$5.00; 8 inches to 12 inches, \$7.50; 12 inches to 15 inches, \$12.00 per 100. All sizes are well fruited. Cash, please.

**H. G. NORTON, PERRY, O.****CLEVELAND CHERRIES HEAVILY BERRIED.**

Pot-grown outside, 4-in., \$10.00 per 100; extra select, \$12.00 per 100; sample sent, 20c each. Cash, please.

**FROST & SPENCE.**

Darke Co., Greenville, O.

**STRONG, WELL BERRIED PLANTS.**

Cleveland Cherries, pot-grown, 4-in., \$20.00 to \$25.00 per 100. Boxes and packing free.

**EVENDEN BROS. CO.**

Williamsport, Pa.

**PEPPERS AND CHERRIES.**

Bird's-Eye Peppers, 4-in., 15c each. Cleveland Cherries, field-grown, now in 4-in. pots, 15c each.

**CHARLES SHERWOOD, WATERLOO, IA.****PLACE YOUR ORDER NOW.**

Cleveland Cherries, red and yellow; good 2-in., \$4.00 per 100. Immediate delivery. Cash with order.

CHARLES T. MAY, R. R. NO. 14, DAYTON, O.

**CLEVELAND CHERRIES.**

Pot-grown, dwarf, 8 to 12 ripe fruits, 4-in., \$12.00 and \$15.00 per 100.

GULLETT & SONS, LINCOLN, ILL.

Dwarf Cleveland Cherries, full of fruit, fine stock, for 5-in. and 6-in. pots, samples on application, 30c and 35c each.

J. B. Knapp, Sayre, Pa.

Cleveland Cherries, 300 field-grown, very strong plants heavily berried, 5-in. and 6-in. pots, 25c, 35c and 50c. A bargain. Cash.

J. A. Bissinger, Lansing, Mich.

**CLEVELAND CHERRIES.**

Well shaped plants full of berries; for 5-in. and 6-in. pots, 15c and 20c each.

**JOHN DIECKMANN, ELM GROVE, W. VA.**

Jerusalem Cherries and Peppers, large plants in pots or from bench, full of fruit, 25c, 35c and 50c each.

Henry Smith Floral Co., Grand Rapids, Mich.

Cleveland Cherries, fine, large plants, full of red and green berries, 4-in. ready for 5-in., \$15.00 per 100. Edward Whitton, Utica, N. Y.

Christmas Peppers in bloom and fruit, 3-in., \$5.00 per 100.

Aberdeen Floral Co., Aberdeen, Miss.

Advertisers have learned from experience that

**THE REVIEW****SELLS THE STOCK.**

Cherries and Peppers well set with berries, 5-in., 40c. Lakewood Cemetery Greenhouses, 3600 Hennepin Ave., Minneapolis, Minn.

Cleveland Cherries, field-grown, full of fruit, about half ripe, for 5 and 6-in. pots, 10c and 15c.

J. H. Dann & Son, Westfield, N. Y.

Cleveland Cherries, fine plants, well berried, 4-in., 20c; 5-in., 30c each.

Cloute Bros., Fort Atkinson, Wis.

Cleveland Cherries, fine, well berried, 4-in., 35c; 5-in., 50c each. We have excellent stock.

O. O. Pollworth Co., Milwaukee, Wis.

Cleveland Cherries, strong 4-in., 8c each.

Otto P. Krueger, Toledo, O.

Cleveland Cherries, 5-in., 35c.

Baur Floral Co., Erie, Pa.

**BOUGAINVILLEAS****BOUGAINVILLEA GLABRA SANDERIANA.**

2½-in., \$10.00 per 100.

3-in., \$20.00 per 100.

5-in., \$75.00 per 100 specimens.

6-in., \$100.00 per 100 specimens.

**THE STORRS & HARRISON CO.**

Painesville, O.

**BOUGAINVILLEA CRIMSON LAKE.**

Strong, well-grown plants out of 3-in. pots, \$9.00 per doz., \$85.00 per 100. These will make fine blooming plants for Christmas.

**THE EVERGLADES NURSERY CO.**

Fort Myers, Fla.

**BUDDLEIAS**

Buddleia Asiatica, or White Butterfly Bush, 2½-in., \$6.00 per 100; 3-in., \$1.50 per doz., \$10.00 per 100.

Oak Grove Greenhouse, Tuskegee, Ala.

**BULBS****BUCKBEE'S "FULL OF LIFE" DUTCH BULBS.**

	Per 100	Per 1000
Crocus, Large-flowering, white, striped, blue, yellow.....	.70	\$6.00
Crocus, Large-flowering, mixed...	.85	5.75
Tulips, Single Early, scarlet, crimson, bluish, yellow, white, pink, striped, orange-scarlet, rose, red and yellow.....	2.00	17.00
Tulips, Single Early, extra fine mixed.....	1.65	14.50
Tulips, Double Early, scarlet, crimson, bluish, yellow, white, pink, striped, orange-scarlet, red and yellow.....	2.25	17.50
Tulips, Double Early, extra fine mixed.....	1.75	15.00
Tulips, Double Late, extra fine mixed.....	1.85	15.50
Tulips, Single Late, extra fine mixed.....	2.00	17.00
Tulips, Darwins, extra fine mixed.....	2.25	17.75
Hyacinths, Single, white, bluish, rose, pink, red, light-blue, dark-blue, yellow.....	3.85	33.50
Hyacinths, Double, white, bluish, rose, red, pink, medium-blue, dark-blue, yellow.....	3.85	33.50
Hyacinths, Pan or Miniature, white, bluish, rose, pink, red, blue, purple, yellow.....	3.00	23.50
Hyacinths, select size for pots: Gertrude, Gigantes, Roi des Belges, L'Innocence, Mme. Van Der Hoef, Grand Maitre, King of Blues, Queen of Blues, King of Yellows.....	6.50	.....
Narcissus Von Sion.....	2.80	25.00
Narcissus Alba Plena.....	2.50	22.00
Narcissus Incomparabilis.....	3.00	27.50
Narcissus Orange Phoenix.....	3.00	27.50
Narcissus Double Mixed.....	2.90	26.50
Narcissus Poeticus, Pheasant's Eye and Ornatus.....	1.90	17.00
Narcissus Princeps.....	2.80	23.00
Narcissus Single Mixed.....	2.80	25.00

Terms: Spot Cash, Rockford Seed Farms. Prompt Shipment, Forest City Greenhouses.

H. W. BUCKBEE, ROCKFORD, ILL.

**SURPLUS LIST OF DUTCH BULBS. SELECTED QUALITY.****DARWIN TULIPS.**

400 La Candeur.....	\$3.00 per 100
250 La Tristesse.....	3.00 per 100
600 Rev. Ewbank.....	2.50 per 100
300 Wm. Copeland.....	3.50 per 100
750 Philip de Communes.....	3.00 per 100
400 La Tulipe Noire.....	3.00 per 100
1250 Pride of Haarlem.....	2.25 per 100
750 Prof. Rauwenhoff.....	3.00 per 100
500 Farncombe Sanders.....	2.75 per 100
300 Bartigon.....	3.25 per 100
250 Thorbeck.....	3.00 per 100

**SINGLE LATE TULIPS.**

500 Gesneriana Spathulata Major. 2.25 per 100

**CROCUS.**

500 Golden Yellow, size No. 1...\$9.00 per 1000  
500 Baron van Brunow..... 9.00 per 1000  
500 King of Whites..... 9.00 per 1000

**SINGLE EARLY TULIPS.**

500 Yellow Prince.....	\$2.25 per 100
500 Rose Luisante.....	3.25 per 100
500 Vermilion Brilliant.....	2.75 per 100
250 Keizerskroon.....	2.25 per 100
500 Prince of Austria.....	2.25 per 100

**DOUBLE EARLY TULIPS.**

250 Imperator Rubrorum.....	2.75 per 100
250 Boule de Neige.....	2.50 per 100
250 Couronne d'Or.....	2.50 per 100

**WAYSIDE GARDENS.**

Mentor, O.

**CALLA BULBS.**

Calla Aethiopica, the popular white Calla, clean, sound bulbs, all with crown shoots.

Size, diameter.	Per 100	Per 1000
1¼ to 1½-inch.....	\$ 6.00	\$ 50.00
1½ to 2-inch.....	8.00	75.00
2-inch and up.....	15.00	125.00

Satisfaction guaranteed.

**SEVIN-VINCENT CO.**

512 Washington St., San Francisco, Cal.

**NARCISSI IN VARIETY.**

Princeps, round bulbs, \$20.00, double nose, \$25.00 per 1000; Barril Conspicuous, \$15.00; 12 varieties mixed, \$10.00 per 1000. Cash.

**W. C. WEISS.**

R. F. D. No. 2, Box 42, Portsmouth, Va.

**EVERETTE R. PEACOCK CO.****DIRECT IMPORTATIONS****OF****HOLLAND AND FRENCH****BULBS.**

4013 MILWAUKEE AVE., CHICAGO, ILL.

**AMERICA FOR THE AMERICANS!!**

You need no longer be dependent on The Netherlands for your Tulip supply.

Since 1914 we have raised Tulips in Michigan with great success and we are strong for them. You, too, can raise your own supply of Tulips. (See official report by the Department of Agriculture in the Florists' Review of April 28, 1921.) If you are alive to a paying proposition, act at once and take advantage of this.

Owing to limited space on our farm at Grand Rapids, we are forced to sell the following named varieties at a sacrifice:

Early Tulips, Yellow Prince and Artus.  
May-flowering, or Cottage Tulips, Gesneriana Spathulata and La Merveille.  
Darwin Tulips, Clara Butt, Gretchen and Inglescombe Pink.

Planting stock, 2-year-old.....\$6.00 per 1000  
Planting stock, 1-year-old..... 3.00 per 1000

Grasp this: Next year you will pay \$4.00 per 1000 duty on Tulips. Please send cash with order.

**MICHIGAN BULB PROPAGATING CO.**

R. F. D. No. 1, Grand Rapids, Mich.

**MICHIGAN GROWN BULBS.**

Tulips and Narcissi ready for immediate shipment. You have no duty to pay on these bulbs as they are all raised on our own farms at Grand Rapids, Mich. The following named varieties are all first size bulbs only:

**SINGLE EARLY TULIPS.**

Artus, Cramoisi Brilliant, Yellow Prince, La Reine, King of Yellow, Frederic Moore, Cardinal's Hat, Mixture of the above.....\$2.00 per 100

**DOUBLE EARLY TULIPS.**

Murillo, La Candeur.....\$2.25 per 100

**LATE OR COTTAGE TULIPS.**

Caledonia, Golden Gem, Picotee, Primrose, Jaune d'Oeuf, La Merveille.....\$2.25 per 100  
Mixed..... 2.00 per 100

**DARWIN TULIPS.**

Clara Butt, Gretchen.....\$2.25 per 100

**NARCISSI.**

Alba Plena Odorata.....\$2.00 per 100  
Cash. f. o. b. Grand Rapids, Mich.

**MICHIGAN BULB PROPAGATING CO.**

R. F. D. No. 1, Grand Rapids, Mich.

**FREESIA PURITY BULBS.**

Fresh, plump bulbs, true Fischer's Purity and of heavy-flowering, strong-stemmed type.

¾-in. to 1-in.....	\$ 6.00 per 1000
1-in. to 1½-in.....	9.00 per 1000
1½-in. to 2-in.....	15.00 per 1000
2-in. and up.....	20.00 per 1000

**SEVIN-VINCENT CO.**

512 Washington St., San Francisco, Cal.

**SPECIAL TO CLOSE OUT.**

Greenhouse ripened, forced bulbs, small planting size in lots of 5000 at \$18.00.

Narcissi, Golden Spur, Bicolor Victoria, Emperor, Double Von Sion, Seagull, Ornatus Trumpet Major; Tulips, Yellow Prince, Murillo, mixed.

**W. W. THOMPSON & SONS.**

Station D., R. 1, Milwaukee, Wis.

**FIELD-GROWN MIXED BULBS.**

Daffodils, Narcissi and Jonquils, double and single in 12 varieties that will give a succession of bloom from Easter to Mothers' day; just the thing for naturalizing on large estates, or parks and cemeteries; a money maker in cut garden flowers, \$10.00 per 1000, by express only.

**MRS. WM. CRAWFORD.**

1602 Indiana Ave., La Porte, Ind.

**MAMMOTH MOTHER BULBS FOR FORCING.**

Narcissi: Bicolor Victoria, Emperor, White Lady and Sir Watkin, \$5.00 per 100.

Tulips: Couronne d'Or, Murillo, Yellow Prince and Fred Moore, \$3.50 per 100.

Shipped light in burlap bags.

**W. W. THOMPSON & SONS.**

Station D., R. 1, Milwaukee, Wis.

**FOR IMMEDIATE ORDERS ONLY.**

Cannas: On account of lack of storage room we will make a bargain price for large bulbs, mixed colors, as they come from the field, no culls, \$5.00 per barrel.

**MAPLE PARK GREENHOUSES.**

Sullivan, Ind.

**VENDEL & VAN GINHOVEN.**

116 Broad St., Room 40, New York, N. Y.  
Your address for Holland-grown Hyacinths, Tulips, Narcissi, Crocus, Lilliums, Lily of the Valley, etc. Please write for catalogue.

Stammes & Co., Wholesale Bulb Growers and Exporters, Hillegom, Holland. We sell at growers' prices. Ask for special quotations and catalogue or mail your list of wants care R. F. Lang, 82-84 Broad St., New York City.

Bulbs of all descriptions, high grade Japan Lilies and Cyclamen seeds. Please mail list of wants to Papendrecht Bros., Sassenheim, Holland. New York address care J. W. Hampton, Jr., 17 Battery Place.

Bulbs of all description. Write for prices.  
C. KEUR & SONS, HILLEGOM, HOLLAND.  
New York Branch, 82-84 Broad Street,

also  
10418 113th St., Richmond Hill, L. I., N. Y.

**NARCISSUS OR DAFFODIL BULBS.**

Barrii Conspicuous, large blooming bulbs; Pheasant's Eye Recurvus, the one that blooms for Mothers' day, long stem, white with orange cup, \$10.00 per 1000.

CHAS. H. WEISS & SON,  
R. F. D. No. 2, Portsmouth, Va.

R. A. vander Schoot,  
HILLEGOM, Holland.  
Extensive own cultures of  
BULBS AND PLANTS,  
Prices on application.

New York Branch, 680 W. 135th St.

**BUXUS****BOXWOOD FOR LINING OUT.**

Sempervirens, 4 to 6-in., 5c; 6 to 8-in., 6c.  
Suffruticosa, dwarf, 3 to 5-in., 6c.  
Arborescens (Tree-Box), 6 to 8-in., 6c; 8 to 10-in., 8c.  
Packed free for cash. Fall or spring shipment.

Sarcoxis Nurseries Peony Fields,  
WILD BROS. NURSERY CO.,  
Box 528, Sarcoxie, Mo.

Boxwood, 6-inch to 8-inch, 6c; 12-inch and over, 12c; 24-inch, \$3.00 each.  
August Jurgens, Ridgeland, Miss.

**CALCEOLARIAS**

Calceolaria Hybrida, 2-in., \$12.00 per 100; transplanted seedlings, \$8.00 per 100. Cash.  
Brill Celery Gardens, Kalamazoo, Mich.

**CALENDULAS****ORANGE KING****PRINCESS OF ORANGE.**

From 2½-in. pots,  
\$4.50 per 100, \$40.00 per 1000.

AMERICAN BULB CO.,  
172 N. Wabash Ave., Chicago, Ill.

**CALENDULA ORANGE KING.**

Fine 3-in. stock, \$5.00 per 100.

No packing charge. Cash.  
THE IMLAY CO., ZANESVILLE, O.

**NEW CALENDULA GLOWING GOLD.**

The very finest Calendula for cut flowers. Strong, well established, frame-grown plants from 2½-in. pots, \$8.00 per 100. Prompt shipment. No packing charges. Cash with order.  
H. W. BUCKBEE, ROCKFORD, ILL.

**CALENDULAS, SPECIAL.**

To move quick,

2-in., \$3.00 per 100.

J. G. LAYTON, OLEAN, N. Y.

Calendulas, Orange King, Prince of Orange and Special Greenhouse Forcing, magnificent plants, \$2.50 per 100.

Mrs. S. H. Hines, Mocksville, N. C.

Calendula Orange King; the famous A. Henderson strain; 400 strong 2-in. pots, \$4.50 per 100. No charge for packing. Cash. The Johnson Floral Co., Kendallville, Ind.

Calendulas, Orange King and Prince of Orange, fine plants from 2½-in. pots, \$4.50 per 100, \$40.00 per 1000. Try them. Alonzo J. Bryan, Wholesale Florist, Washington, N. J.

Calendula Orange King, from selected seed, strong 2½-in., \$4.00 per 100.  
S. S. Skidelsky & Co., 50 Park Place, New York.

Calendula Orange King, ready to bench, 2½-in., \$5.00 per 100.  
Fisher's Greenhouse, Sterling, Kan.

Calendula Orange King, strong plants, 2½-in., \$3.00 per 100, \$27.50 per 1000.  
J. C. Schmidt, Bristol, Pa.

Calendula Orange King, strong 2-in. plants, \$3.00 per 100. Cash.  
Valley View Gardens, Tiffin, O.

Calendulas, 300 Orange King, 200 Pure Gold, strong 2-in. ready for benching.  
New London Greenhouses, New London, O.

Calendulas, King of Kings and Orange King, 2½-in., 4c each. Cash.  
Hammerschmidt & Clark, Medina, O.

Calendulas, strong stock ready to bench, 3-in., \$5.00 per 100.  
Henry Smith Floral Co., Grand Rapids, Mich.

Calendula Orange King, 2-in., \$3.00 per 100. Cash.  
Byer Bros., Chambersburg, Pa.

Calendula Orange King, fine plants, 2½-in., \$3.50 per 100. A. F. Aebersold, New Albany, Ind.

Calendula Orange King, 2-in., \$3.00 per 100.  
Royston & Fenton, Evansville, Ind.

Calendula Orange King, 2½-in., \$4.00 per 100.  
Baur Floral Co., Erie, Pa.

**CALLAS****CALLA BULBS.**

Calla Aethiopica, the popular white Calla, clean, sound bulbs, all with crown shoots.

Size, diameter.	Per 100	Per 1000
1½ to 1¾-in.	\$ 6.00	\$ 50.00
1¾ to 2-in.	8.00	75.00
2-inch and up.	15.00	125.00

Satisfaction guaranteed.

SEVIN-VINCENT CO.,

512 Washington St., San Francisco, Cal.

**GODFREY CALLAS, TRUE STRAIN.**

2½-in.	\$ 8.00 per 100, \$ 75.00 per 1000
3-in.	12.00 per 100, 100.00 per 1000
4-in.	20.00 per 100.

SCHMIDT & MEINE,

3121 Market St., Youngstown, O.

**WHITE CALLAS, AETHIOPIA.**

Delivered to you prepaid from California. Fresh, strong, vital bulbs, field-grown, ground ripened, fully guaranteed. For cash with order we deliver them to you prepaid, as follows:

Delivered fully prepaid.

Circumference	Per 100	Per 1000
3 to 4-in.	\$ 6.00	\$ 50.00
4 to 5-in.	12.00	110.00
5 to 6-in.	22.00	200.00

Not less than 500 at 1000 rate. All good flowering stock. Order now for best results.  
LILYDALE BULB CO., SANTA CRUZ, CAL.

**FINE AETHIOPIA FROM**

3-in. pots, \$9.00 per 100; 5-in. pots, \$12.00 per 100; 6-in. pots, \$15.00 per 100.

**CALLA ELLIOTTIANA, YELLOW.**

1½-in. to 1¾-in. \$15.00 per 100, \$140.00 per 1000  
1¾-in. to 2-in. 17.50 per 100, 165.00 per 1000

S. S. SKIDELSKY & CO.,  
50 Park Place, New York, N. Y.

**GODFREY CALLA BULBS.**

California field-grown; ground-ripened bulbs. Good blooming size. \$7.50 per 100, \$65.00 per 1000  
½-in. to ¾-in. 20.00 per 1000  
¾-in. to 1-in. 12.50 per 1000  
Largest size planting stock. 2.50 per 1000  
HUMBOLDT EVERGREEN CO.,  
Dyerville, Cal.

**GODFREY CALLA PLANTING STOCK.****STRONG, WELL CURED.**

California field-grown bulblets.

1000 lots, \$3.50 per 1000;

10,000 lots, \$2.50 per 1000;

100,000 lots quoted upon request.

SEABRIGHT BULB CO.,  
686 Soquel Ave., Santa Cruz, Cal.

**GODFREY CALLAS.**

100 strong 4½-in. and 5-in. 20c each  
300 strong 4-in. 15c each

Cash, please.

**WEST EAU CLAIRE GREENHOUSES.**

John Maves, Proprietor,  
1112 6th Ave., Eau Claire, Wis.

Godfrey Callas, 4 ins., all 1 and 2-year-old bulbs, \$10.00 per 100; guaranteed to satisfy. Calla bulblets, nothing but the best, 75c per 100; 2½ ins., small 1-year-old bulbs, 6c each.  
Attica Floral Co., Attica, Ind.

**GODFREY CALLAS, STRONG PLANTS,**

3-in. pots, \$10.00 per 100.

KROWKA BROS.,  
4938 N. Western Ave., Chicago, Ill.

**CALLA AETHIOPIA.**

1½-inch and up, \$10.00 per 100.

BYRON HENRY IVES, FLORIST,

Albuquerque, N. M.

**GODFREY CALLAS.**

All blooming size, good, strong stock, ready now or later, 4-in., 10c each.  
E. C. BASINGER, COLUMBIANA, O.

Godfrey Calla, 4 to 8 leaves, average 10 inches tall, strong 4-in. plants, \$12.50 per 100.  
J. E. Leslie & Son, Marion, Ind.

**CAMPANULAS****MEDIUM AND CALYCANTHEMA CAMPANULAS.**

Medium, white, pink and blue....\$6.00 per 100  
Medium fl. pl., white, pink and blue 8.00 per 100  
Calycanthemum, white, pink and blue 8.00 per 100

**THE WAYSIDE GARDENS CO.**

Mentor, O.

Canterbury Bells, strong, field-grown plants, \$1.00 per doz., \$5.00 per 100.

Harry J. Squires, Good Ground, N. Y.

**CANNAS**

Canna King Humbert, red, \$8.00 per barrel, packed solid. Immediate shipment.  
Maywood Gardens, R. No. 127, Louisville, Ky.

**CARNATIONS****CARNATION ROOTED CUTTINGS.**

We are now booking orders for the following varieties of Carnation rooted cuttings; delivery November 15 and later as desired:

Nebraska, the best red;

Mrs. C. W. Ward, the best deep pink;

Matchless, the best white;

Maine Sunshine, the best yellow;

Pink Delight, a splendid light pink;

Cottage Maid, the Enchantress pink;

White Benora and Laddie.

Orders booked and filled in strict rotation at market price.

ELITCH GARDENS CO., DENVER, COLO.

**FIELD-GROWN CARNATIONS.**

Matchless variety only,

good plants.

While they last, only \$50.00 per 1000.

Cash, please.

ZETLITZ FLORAL PRODUCTS CO.,

Dayton, O.

Carnations, Pink and White Enchantress, Philadelphia and Herald, field-grown, fine plants, \$10.00 per 100, \$90.00 per 1000.  
Henry Smith Floral Co., Grand Rapids, Mich.

**CARNATIONS, ROOTED CUTTINGS.****BEST NEW VARIETIES.**

	Per 100	Per 1000
Laddie .....	\$12.00	\$110.00
Maine Sunshine .....	15.00	120.00
White Delight .....	12.00	100.00
Happy Day, Ruth Baur.....	10.00	90.00
Hope Henshaw, Harvester.....	10.00	90.00
Rosalia .....	6.00	50.00

ASK FOR FULL LIST OF PRICES

ON ALL VARIETIES.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

**FIELD-GROWN CARNATION PLANTS.**

Nice, healthy, A No. 1 stock.

	Per 100	Per 1000
White Wonder .....	\$10.00	\$80.00
White Enchantress .....	10.00	80.00
Rosalia .....	9.00	80.00
Matchless .....	9.00	80.00
Bernice .....	9.00	80.00
Morning Glow .....	10.00	80.00
Benora .....	10.00	80.00
Belle Washburn .....	10.00	80.00

MILLER BROS.,

5558 N. Lincoln St., Chicago, Ill.

**THOMAS C. JOY.**

Place your order now for the new white Carnation, THOMAS C. JOY, delivery December and later, \$12.00 per 100, \$100.00 per 1000. You will make no mistake on this. Write us for testimonials from three specialists in different parts of the country who have tried it out. We can supply all standard varieties. Mail us your list.

S. S. SKIDELSKY & CO.,  
50 Park Place, New York, N. Y.

**FIELD-GROWN PLANTS.**

White Wonder, 1st size .....\$12.00 per 100, \$110.00 per 1000  
Enchantress, 2nd size.....\$8.00 per 100  
Ward, 2nd size.....8.00 per 100  
2-IN. POT PLANTS, TO CLOSE OUT.  
White Wonder .....\$3.50 per 100  
Enchantress .....3.50 per 100  
WISE ADKISSON, GREENVILLE, TEX.

**LAST CALL.****FIELD-GROWN CARNATION PLANTS.**

White Enchantress..\$8.00 per 100, \$75.00 per 1000

WIETOR BROS.,

30 E. Randolph St., Chicago, Ill.

**CARNATIONS.****FIELD-GROWN CARNATION PLANTS.**

Well branched.

	Per 100	Per 1000
4000 White Wonder.....	\$9.00	\$75.00

Packing free, Cash, please. No c. o. d. orders accepted.

LEE SMITH, GASPORT, N. Y.

**ROOTED****CARNATION CUTTINGS,****WHITE DELIGHT.**

\$12.00 per 100, \$100.00 per 1000.

January delivery and later.

THE LEO NIESSEN CO.,  
1201 Race St., Philadelphia, Pa.

**FIELD-GROWN CARNATIONS.**

Extra fine, large plants, ready for shipment.

**MATCHLESS.**

\$10.00 per 100, \$90.00 per 1000.

ELI CROSS,  
150 Monroe Ave., Grand Rapids, Mich.

**MATCHLESS CARNATIONS.**

in 4-in. pots.

Choice stock. About 600 plants, which we offer to close out at the rate of \$8.00 per 100.

BASSETT & WASHBURN,  
178 N. Wabash Ave., Chicago, Ill.

**FIELD-GROWN CARNATION PLANTS.**

White Matchless, strong, bushy plants, \$10.00 per 100, \$90.00 per 1000.

W. E. TRIMBLE GREENHOUSE CO.,

Princeton, Ill.

Carnation Enchantress, field-grown plants, \$8.00 per 100, \$75.00 per 1000.

Peter Weiland, New Castle, Ind.

Carnation White Wonder, strong, field-grown, \$7.50 per 100.

Charles Frueh & Sons, Saginaw, Mich.

Carnation Herald, 1000 fine, strong field plants, 8c each. Cash.

Lansing Floral Co., Lansing, Mich.

Carnation Matchless, 600 plants, good stock, \$10.00 per 100, \$50.00 for the lot.

H. S. Wiercking, Bluffton, Ind.

**CHRYSANTHEMUMS****CHRYSANTHEMUM STOCK PLANTS**

in the following early varieties,

now ready for sale.

\$10.00 per 100.

Smith's Advance, white; Smith's Advance, yellow; Rosiere, October Frost, Sunray, 1919; Smith's Sublime, 1919; Unaka, Oconto, Chrysolora.

ELI CROSS, GRAND RAPIDS, MICH.

Chrysanthemum stock plants, Early White, Smith's Advance, Early Frost, Early Yellow and Golden Glow, \$8.00 per 100. Cash.

Albert Loeffler & Son, Watertown, Wis.

**STOCK CHRYSANTHEMUMS.**

Golden Glow, Unaka and Kalb, \$6.00 per 100.

Other varieties later.

CHARLES SHERWOOD, WATERLOO, IA.

ALBUM OF DESIGNS, \$1.25 postpaid. Florists' Publishing Co., Chicago.



## CINERARIAS

## CINERARIAS.

## "BANG UP" FANCY STOCK.

Dreer's Prize Dwarf in assorted colors; strong and absolutely clean in every respect in 2-in. pots, \$5.00 per 100. This stock will make you big money.

Cash with order.

C. L. HUMPHREY,  
Zanesville, O.

J. SYLVESTER,  
Oconto, Wis.

## CINERARIAS.

Vaughan's Columbian Mixture  
and separate colors,  
very large-flowering 3-in.,  
ready for shift, 7c.  
Cash, please.

## CINERARIAS.

Excellent Dwarf strain; just the kind of stock to grow on for big profit making plants, 2-in., \$7.00 per 100; fine 3-in., \$10.00 per 100.  
CHAS. N. COTTER CO., INC.,  
Jamestown, N. Y.

## CINERARIA DWARF HYBRIDS.

2½-in., \$5.00 per 100, \$45.00 per 1000.

THE STORRS & HARRISON CO.,  
Painesville, O.

## CINERARIAS, GOOD AND CLEAN.

Dreer's Prize Dwarf and Tall, either variety, 2-in. stock, \$5.00 per 100.

WINFIELD S. KIRCHER,  
Cyclamen Specialist, Defiance, O.

## VAUGHAN'S INTERNATIONAL MIXTURE.

Large-flowering, Half-Dwarf Cinerarias.  
This is a big seller.

Strong plants, 2½-in., \$5.00 per 100. Cash.  
FREEPORT FLORAL CO., FREEPORT, ILL.

## HALF-DWARF CINERARIAS.

Mixed best kinds, 2½-in. pots, \$7.00 per 100; 3-in. pots, \$12.00 per 100.

## ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

## DWARF GIANT CINERARIA.

Clean, strong, healthy plants.

3-in. .... \$12.00 per 100  
HOLCO GREENHOUSES, CANTON, O.

Cinerarias Vaughan's Columbian Mixture, 2-in., \$4.00 per 100; transplanted seedlings, \$3.00 per 100. Cash.

Brill Celery Gardens, Kalamazoo, Mich.

Cineraria Grandiflora Hybrida, best strain, from 2½-in. pots, \$6.00 per 100, \$55.00 per 1000. Godfrey Aschmann, 1010 W. Ontario St., Philadelphia, Pa.

## CINERARIA SEMI-DWARF.

3-in., \$7.50 per 100. Cash.

M. S. ETTER,

The House of Primroses, Shiremantown, Pa.

Cinerarias, Dreer's Prize Dwarf and Vaughan's Columbian Mixture, 2½-in., \$6.00 per 100. Ready for immediate or later delivery.

Charles Sherwood, Waterloo, Ia.

Cinerarias, fine, clean, Dreer's Prize, mixed and Howard & Smith's Californian Prize, mixed; same quality as last year, 2½-in., \$5.00 per 100. W. D. Gates, McGraw, N. Y.

Cinerarias, best large-flowering, finest colors and imported strain, 2-in., \$4.00 per 100. Toledo Greenhouse, 2829 Chestnut St., Toledo, O.

Cinerarias, Dreer's Prize Dwarf, mixed, 2-in., 5c; 3-in., 8c; 5 in., 25c.  
Jos. W. Lawson, Central City, Neb.

Cineraria Dreer's Prize Dwarf, 2½-in. pots, \$5.00 per 100. Cash.  
Zumbrota Greenhouses, Zumbrota, Minn.

Cinerarias, best mixture, 2½-in., \$5.00 per 100. Lakewood Cemetery Greenhouses, 3600 Hennepin Ave., Minneapolis, Minn.

Dwarf Cineraria, large-flowering strain of beautiful colors, 2-in., \$3.50 per 100.  
Richard A. Irvine, Bay City, Mich.

Cinerarias, best strains, Vaughan's and imported, 2-in. pots, \$4.00 per 100. Cash, please.  
C. F. Krzysske, Sandusky, O.

Cinerarias, Howard & Smith's Prize Mixture, 500 strong 3-in., \$8.00 per 100. Cash, please.  
Griffen's Flower Shop, Hannibal, Mo.

Cinerarias, Dreer's and Vaughan's strains, 2½-in., \$4.00 per 100. Packed right.  
S. C. Templin & Son, Garrettsville, O.

Cinerarias, 30,000 ready to shift, very finest strain, 2½-in. pots, \$5.00 per 100, \$40.00 per 1000. Cash.  
Penn Floral Co., Kingston, Pa.

Cinerarias, Michell's best strain, strong 2½-in., \$5.00 per 100. Cash.  
E. B. Morgan Floral Co., Paxton, Ill.

Cinerarias, Dreer's Prize Dwarf and Vaughan's Columbian Mixture, 2½-in., 5c. Cash.  
Hammerschmidt & Clark, Medina, O.

Cinerarias, 3-in., \$7.00 per 100. Cash.  
J. W. Miller, Shiremantown, Pa.

Dwarf Cinerarias, 2½-in., \$6.00 per 100.  
Holton & Hunkel Co., Milwaukee, Wis.

## FINEST MIXTURE

Cinerarias, 2½-in., \$6.00 per 100.  
GULLETT & SONS, LINCOLN, ILL.

Cinerarias, strong 2½-in. plants, \$6.00 per 100, \$55.00 per 1000.  
S. S. Skidelsky & Co., 50 Park Place, New York.

## CLEMATIS

## CLEMATIS PANICULATA.

Strong field-grown, 1-year.....\$ 8.00 per 100  
Strong field-grown, 2-year..... 12.00 per 100  
Strong field-grown, 3-year..... 15.00 per 100

THE WAYSIDE GARDENS CO.,  
Mentor, O.

## WELL ROOTED AND RIPENED PLANTS.

Large-flowering Clematis from 2½-in. and 3-in. pots.  
Jackmannil,  
Henryil,  
Mme. Edouard Andre,  
Ramona,  
Duchess of Edinburg,  
Mme. Baron Veillard,  
\$15.00 per 100. Cash with order.

JAMES I. GEORGE, FAIRPORT, N. Y.

Clematis Paniculata, strong plants, 500 to 100 2½-in. to 3-in., \$5.00 per 100. Cash with order.  
Thos. Vincent Co., 1514 N. Lafayette Ave., Baltimore, Md.

Clematis Paniculata, strong 2-year, field-grown, \$15.00 per 100, \$120.00 per 1000.  
Rock's Flower Gardens, Independence, Mo.

## CLERODENDRONS

Clerodendron Balfouri, 3-in., \$1.50 per doz., \$10.00 per 100.  
Oak Grove Greenhouse, Tuskegee, Ala.

## COLEUS

COLEUS CHRISTMAS GEM.  
Excellent for Christmas baskets.

rooted cuttings, \$2.00;  
2½-in., \$4.00; 3-in., \$6.00; 4-in., \$9.00 per 100.  
15 best varieties including 2 trailers,  
rooted cuttings, \$1.00;  
2½-in., \$3.00 per 100.  
Cash.

HILLVIEW GREENHOUSE CO.,  
La Crosse, Wis.

## NEW COLEUS HARDING.

Look for the announcement of this variety in our display advertisement.

LOUIS HAHN & SON.

R. F. D. 4, Box 75, Pittsburgh, Pa.

## JUST WHAT YOU WANT, NO TRASH.

Coleus, just the thing for your Christmas pans and baskets; 6 varieties, all bright colors.  
Rooted cuttings.....\$1.40 per 100, \$13.00 per 1000  
2½-in. of above.... 5.00 per 100, 45.00 per 1000  
Trailing Queen, 2 varieties, \$1.25 per 100, \$11.00 per 1000.

LEWIS G. PLEISS, NEW ALBANY, IND.

## COLEUS CHRISTMAS GEM.

We have to offer 7000 extra nice 2½-in. plants ready for 3-in. pots. These are just right to make nice plants for Christmas.

\$6.00 per 100, \$55.00 per 1000.

AMERICAN BULB CO.,  
172 N. Wabash Ave., Chicago, Ill.

## COLEUS.

2½-in., 75c per doz.  
4-in., \$1.50 per doz.

WALTER ARMACOST & CO.,  
521 East 4th St., Los Angeles, Cal.

## A RAINBOW COLLECTION OF COLEUS.

Trailing Queen, Verschaffeltii, Golden Bedder, Kirkpatrick and many others; all brilliant colors; fine for Christmas baskets, rooted cuttings, \$1.50 per 100, postpaid.

R. W. UNGER, OXFORD, MICH.

## COLEUS TRAILING QUEEN.

Rooted cuttings, \$1.00 per 100; 2-in., \$3.00 per 100; 2½-in., \$5.00 per 100.

H. W. YINGLING & SON,  
915 23rd Ave., Altoona, Pa.

## COLEUS, TRAILING QUEEN.

Rooted cuttings, \$1.25 per 100; strong healthy 2-in. stock, \$2.00 per 100, \$18.00 per 1000.

WESLEY C. JOHNSON,  
282 Merriam Ave., Leominster, Mass.

## ROOTED CUTTINGS OF COLEUS.

10 varieties, \$1.50 per 100, \$12.50 per 1000.

A. C. BROWN, SPRINGFIELD, ILL.

Coleus, fine mixed rooted cuttings, \$1.00 per 100; also Trailing Queen, \$1.00 per 100. Cash.

Wm. J. Beck, New Castle, Pa.

Coleus, assorted, including Trailing Queen and Trailing Beauty, \$1.25 per 100.

B. C. Johnson, Sterling, Colo.

Coleus, choice of 10 varieties including Golden Bedder, Trailing Queen and a good red, rooted cuttings, \$1.25 per 100.

Fort Scott Greenhouses, Fort Scott, Kan.

## CHRISTMAS GEM AND BRILLIANCY.

Good 2½-in., \$5.00 per 100. Packing free.

HOWELL'S GREENHOUSES,

R. R. 10, Box No. 200, Muncie, Ind.

Coleus, good, choice varieties, including Trailing Queen and Golden Bedder; good, strong 2½-in., \$3.50 per 100.

E. C. Basinger, Columblana, O.

Coleus, 14 different kinds including Trailing Queen, rooted cuttings, \$1.00 per 100, \$10.00 per 1000. Guaranteed first-class stock. Frank A. Harder, 1408 W. Locust St., Bloomington, Ill.

Coleus, rooted cuttings, 12 good varieties including Trailing Queen, Brillancy and Christmas Red, \$1.25 per 100, \$11.00 per 1000. Cash.  
E. G. Goltz, Bellevue, O.

Coleus Trailing Queen and good variegated and red, rooted cuttings, \$1.50 per 100, \$12.50 per 1000, postpaid.

A. W. Harris, Florist, Sleepy Eye, Minn.

Coleus, good, choice varieties including Trailing Queen, rooted cuttings, \$1.25 per 100; 2½-in., \$8.00 per 100; fine varieties for stock.

Oak Grove Greenhouse, Tuskegee, Ala.

Coleus, Defiance and Brillancy, 2-in., \$5.00 per 100. Six leading, common varieties, 2-in., \$4.00 per 100. Winfield S. Kircher, Cyclamen Specialist, Defiance, O.

Coleus, 12 standard varieties, 2½-in., \$5.00 per 100; rooted cuttings, \$1.50 per 100, \$12.00 per 1000. Tarentum Greenhouses, Tarentum, Pa.

Coleus, Christmas Gem and Christmas Queen, fine 2½-in. plants, \$5.00 per 100.  
N. O. Caswell, Delavan, Ill.

Coleus, 8 varieties, including Christmas Red and Golden Bedder, 2-in., \$30.00 per 1000.

F. H. Parker, Fort Scott, Kan.

Coleus, Golden Bedder and other varieties, rooted cuttings, \$1.50 per 100, \$12.50 per 1000.  
J. C. Rennison Co., Sioux City, Ia.

Coleus Trailing Queen, rooted cuttings, \$2.50 per 100, via mail, postage paid.  
Clover Leaf Floral Co., Springfield, O.

Coleus, rooted cuttings, 12 varieties, clean, strong, well rooted, \$1.50 per 100. Mail paid.  
Geo. B. Rine, Selinsgrove, Pa.

Coleus, 10 choice varieties, rooted cuttings, \$1.50 per 100; 2½-in., 4c. Cash.  
H. A. Cook, Oberlin, O.

Coleus Xmas Gem, XX strong 2½-in., 5c.  
John F. Rupp, Shiremantown, Pa.

Coleus, 12 varieties, 2½-in., \$3.00 per 100. Cash.  
W. A. Ballou, Wheaton, Ill.

## CROTONS

## CROTONS, HIGHLY COLORED.

3-in. .... 15c each  
4-in. .... 25c each  
Larger size ..... 40c each

P. KAUL & SON,

633 Cherokee St., New Orleans, La.

## CROTONS, ASSORTED VARIETIES.

## GREENHOUSE-GROWN.

4-in., 50c; 5-in., 75c each.

## WESTOVER NURSERIES,

St. Louis Co., Clayton, Mo.

Crotons, 6 to 10 ins. high, 12c; 10 to 12 ins., 18c; 10 to 15 ins., 20c; 15 to 20 ins. high, 25c. Cash with order, please.

Knull Floral Co., Tampa, Fla.

## CYCLAMEN

## 100,000 CYCLAMEN PLANTS.

Every one good. Peterson's, Fischer's and Stuart Low's seed.

## 3-IN.

Per 100

Wandsbek, salmon .....\$15.00

Salmon, delicate Improved Rose von Zehlen-

dorf ..... 15.00

Salmon, Improved Perle von Zehendorf... 15.00

Pink Pearl, salmon ..... 15.00

Salmon King ..... 15.00

Glowing Dark Red ..... 15.00

Bright Cherry Red ..... 15.00

White Swan ..... 15.00

Rose of Marienthal ..... 15.00

Christmas Cheer ..... 15.00

All of the above varieties from 4-in. pots, ready for shift, \$30.00 per 100.

## WALTER ARMACOST &amp; CO.,

321 East 4th St., Los Angeles, Cal.

## CYCLAMEN IN BUD AND BLOOM.

5-in. ....\$0.75 each

5-in., select ..... 1.00 each

6-in. .... 1.25 each

6-in., select ..... 1.50 each

## IN BUD ONLY.

3-in. ....\$20.00 per 100

4-in. .... 35.00 per 100

4½-in. .... 50.00 per 100

This is A. No. 1 stock. A trial order will convince you. If shipped in clay pots add 5 per cent for packing.

## AURORA GREENHOUSE CO.,

Aurora, Ill.

## CYCLAMEN, FISCHER'S STRAIN.

3-in. ....\$15.00 per 100

4-in. .... 25.00 per 100

No packing charge on paid orders.

B. L. GIBBS & SON, CUMBERLAND, MD.



### FERD. FISCHER'S SPECIAL OFFER of CYCLAMEN SEEDS.

#### 20% REDUCTION.

We are in receipt of advice from Mr. Ferd. Fischer authorizing us to make a reduction of 20 per cent from the subjoined list on his well-known celebrated strain of Cyclamen seeds. Mr. Fischer is desirous of having you plant some seed about the first part of November, as seed planted at this date will develop stock for your 1922 Christmas trade in 5, 6, 7 and 8-inch pots.

NOTE: Many seeds have come over to this country, supposed to be German-grown, that in reality were grown in other countries. Many of the diseases now complained about among the florists are due to lack of good strain.

Robert Craig Co., of Norwood, Penn., has for your inspection, 50,000 plants in 5, 6, 7, 8 and 10-inch pots, all well established, true in color and healthy, all grown from Mr. Fischer's seed supplied by us.

When securing seed for November planting, we ask that you keep our seed separate from other strains and you can then determine for yourself the quality, and the vigorous growth that Mr. Fischer's strain makes.

This 20 per cent reduction is an inducement for you to plant some now. Send us your order today. It is important and it will pay you to make this experiment.

	Per 1000
Glowing Dark Red (Christmas red).....	\$12.00
Glowing Red, bright cherry red.....	12.00
Bright rose, Rose of Marienthal.....	12.00
Pure white.....	10.00
White with dark carmine eye.....	12.00
Salmon, delicate, Improved Rose von Zehlendorf.....	15.00
Salmon, Improved Perle von Zehlendorf.....	15.00
Rococo Erecta—Orchid-flowering types:	
Rococo Erecta, Rose.....	\$15.00
Rococo Erecta, Lilac.....	15.00
Rococo Erecta, white with carmine eye.....	15.00
AMERICAN BULB CO.,	
172 N. Wabash Ave., Chicago, Ill.	

#### CYCLAMEN GIGANTEUM.

##### SEED NOW READY.

Glory of Wandsbek, dark and light shades of salmon.

Daybreak, delicate shade of salmon.

Brilliant-Red, large and fine.

Pure White, extra select.

White Pink Eye, very large and fine.

Rosea Superba, deep shell pink.

Rose of Marienthal, light pink, dark eye.

Magnifica, dark rosy pink, very fine.

Lavender, very beautiful.

Above varieties, \$12.00 per 1000 net.

For novelties and cultural directions, price list sent on application.

J. A. PETERSON & SONS,

Westwood, Cincinnati, O.

#### CYCLAMEN PLANTS.

These plants are from Fischer's seed, are well established and ready for a shift. The following varieties are offered:

Glowing Red,	Perle von Zehlendorf,
Rose of Marienthal,	Cherry Red,
Wonder of Wandsbek,	Christmas Red,
White with Red Eye,	Bright Red.
4-in. ....	\$40.00 per 100
5-in. ....	50.00 per 100
6-in. ....	75.00 per 100

Add 5 per cent to cover cost of packing.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

#### NEW CROP CYCLAMEN SEEDS.

Your trial is our gain, as it is the very best in Cyclamen produced; pure white, white with eye, soft pink with eye, bright rose-pink, bright red, dark blood red, \$1.00 per 100, \$8.00 per 1000. Light salmon, dark salmon, Rococo Erecta, \$1.50 per 100, \$10.00 per 1000.

Defiance, the new beautiful and earliest bloomer for Christmas red, \$1.50 per 100, \$12.00 per 1000.

All orders of 5000, 5 per cent, 10,000 10 per cent off.

Cultural directions with all orders.

O. WINTERICH, ST. PETERSBURG, FLA.

#### CYCLAMEN.

Peterson's and Fischer's World-renowned strains.

The largest and best stock of these very desirable plants that we have ever grown:

all colors, plenty of reds and salmons; also white and white with eye.

3-in., \$20.00 per 100,

\$175.00 per 1000, 250 or over at

the 1000 rate.

Shipped in paper pots.

Packing at cost.

ELITCH GARDENS CO., DENVER, COLO.

#### CYCLAMEN PERSICUM GIGANTEUM.

Our stock of Cyclamen was never better than at this time.

This strain is gathered from the cream of the land, and we are prepared to make immediate shipments.

Colors: Light and dark red, pink, salmon and white, no white sent if not wanted.

4-in., 25c; 5-in., 50c.

Bring your truck and see our Primroses and Vincas on the Hub Highway.

C. F. MAHAN & CO., R. NO. 8, DAYTON, O.

#### CYCLAMEN PLANTS.

Strong, healthy stock.

3-in. .... \$20.00 per 100

4-in. .... 35.00 per 100

Out of pots.

F. F. CRUMP, FLORIST,

Colorado Springs, Colo.

### BEST COLORS, SEPARATE OR MIXED. CYCLAMEN PLANTS FROM BEST SELECTED STRAIN.

	Per 100
3-in. pots .....	\$20.00
4-in. pots .....	40.00
4-in. pots, selected.....	50.00

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

#### CYCLAMEN.

Just what you are looking for.

Strong, clean, heavy stock of Fischer's and Peterson's strain; no better stock on the market; you can make money by stocking up on these and finishing them yourself; 4-in. ready for shift to 5-in., \$35.00 per 100, \$332.00 per 1000. Shipped in paper pots. Packing free.

J. W. DAVIS CO., TERRE HAUTE, IND.

#### STRONG 2½-IN. CYCLAMEN.

Grown from German strain seed; big percentage of salmon shades; ready to shift, \$12.00 per 100.

#### EXTRA FINE 4-IN.

Shipped ready for shifting up,

\$30.00 per 100.

C. C. POLLWORTH CO., MILWAUKEE, WIS.

#### CYCLAMEN

##### FERD. FISCHER'S SEED.

3-in. ....	15c each
4-in. ....	25c each
5-in. ....	45c each
6-in. ....	70c each

#### WOODCOCK FLORAL CO.,

Spencer, Ia.

Cyclamen plants grown from the very finest seed and superior strains, strong 3-in., \$20.00 per 100, \$175.00 per 1000; 4-in., \$35.00 per 100; also the best German and English seed, separate colors, \$12.00 per 1000, except Wandsbek and Salmon, which are \$15.00 per 1000.

S. S. Skidelsky & Co., 50 Park Place, New York.

#### CYCLAMEN, ASSORTED COLORS,

strong plants well set with buds,

4-in., ready for immediate shift into 5 and 6-in. pots, \$5.00 per doz., \$35.00 per 100.

Cash with order.

PETER PEARSON,

5732-48 Gunnison St., Chicago, Ill.

#### CYCLAMEN PLANTS, FISCHER'S STRAIN.

All selected, good colors.

Splendid fall and Christmas sellers.

large-flowering, bushy, clean

4-in., 35c; 4½-in., 50c.

Cash. No packing charges.

JOSEPH TURSKI, GROSS POINT, ILL.

#### CYCLAMEN READY FOR SHIFT.

Light and Dark Red, Rose, Delicate Pink with

Carmine Eye,

3½-in., \$25.00 per 100;

4-in., \$35.00 per 100

Add 5 per cent for packing.

HEINL'S GREENHOUSES, WEST TOLEDO, O.

#### CYCLAMEN, FINE, HEALTHY STOCK.

4-in. .... \$ 50.00 per 100

6-in. .... 85.00 per 100

7-in. .... 110.00 per 100

JOHN HANLON & SONS,

Frankford and Devereaux St., Philadelphia, Pa.

Cyclamen Giganteum, 10,000 A No. 1 plants, 4-in., \$20.00 per 100; 5-in., \$35.00 per 100. Full of buds; finest mixed colors; plenty of red; ready to shift. Need the room, so will sacrifice them at the above low prices.

Chas. Whitton, York and Gray Ave., Utica, N. Y.

#### 4-IN.—CYCLAMEN—4-IN.

Reduced price to make room, \$20.00 per 100; in paper pots; mixed colors, mostly red and salmon; large-flowering strain; ready for flowering pots. Cash.

C. G. LOCKE, ARKPORT, N. Y.

#### "CYCLAMEN OF QUALITY."

Light red, dark red, pink, salmon, red eye and white, 4-in., \$35.00; 3-in., \$15.00 per 100. All stock ready for shift when shipped.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

#### GIANT STRAIN CYCLAMEN.

Ready for shift; red, dark salmon and light

salmon.

4-in. .... \$27.50 per 100

We ship from Spokane.

PETERS & SONS, HILLYARD, WASH.

#### THESE PLANTS ARE ALL GOOD.

Cyclamen, strong 5-in. .... 70c each

Cyclamen, strong 4-in. .... 30c each

#### WHITE'S GREENHOUSES,

North Manchester, Ind.

#### CYCLAMEN PLANTS.

Clean, strong, healthy plants,

3-in., \$13.00 per 100,

4-in., \$20.00 per 100.

HOLCO GREENHOUSES, CANTON, O.

Cyclamen Giganteum, fine, large plants, perfect foliage, full of buds, mixed colors, 5-in., \$40.00 per 100; 6-in., 60c each. These are all A 1 stock, ready to shift.

Edward Whitton, Utica, N. Y.

Cyclamen, best strain, assorted colors, 4-in. ready for 5-in., \$22.50 per 100; 3-in., \$12.00 per 100. Cash.

Brill Celery Gardens, Kalamazoo, Mich.

Cyclamen, grown from German strain seed, strong, assorted, 3-in. ready to shift, \$10.00 per 100. Cash. Aberdeen Floral Co., Aberdeen, Miss.

Cyclamen, dark red, extra strong, 2½-in. and 3-in., \$12.00 per 100.

Gorton & Story, Florists, Norwich, N. Y.

#### 4-INCH CYCLAMEN, 4-INCH.

Assorted colors, mostly red, 35c each.

CHARLES SHERWOOD, WATERLOO, IA.

#### CYCLAMEN, 5-INCH.

50c each, \$45.00 per 100. Cash with order. W. O. SEIDEL ELMWOOD GREENHOUSES, 30th and Elmwood, Erie, Pa.

#### CYCLAMEN, FERD. FISCHER'S STRAIN.

Strong 3-in. .... \$12.00 per 100

Packing and boxes free.

EVENDEN BROS. CO., WILLIAMSPORT, PA.

Cyclamen, good strain, 4-in., \$25.00 per 100.

Cash, please.

Herman Schallhorn, Kalamazoo, Mich.

Cyclamen: See our special offer of 2½-in., 3-in. and 4-in. in our display advertisement in this issue. Matthewson's, Sheboygan, Wis.

Cyclamen, extra good plants, 4-in., 35c and 40c. Riverside Flower Shop, Charles City, Ia.

Cyclamen Giganteum, select 8-in., \$15.00; 4-in., \$30.00 per 100.

Baur Floral Co., Erie, Pa.

#### DAHLIAS

#### DAHLIAS AT A BARGAIN TO SAVE ROOM.

Fine, mixed, all colors and types, in field clumps, \$8.00 per 100.

#### FLORISTS' HIGH-GRADE, MIXED.

For cut flowers, large divisions, \$8.00 per 100.

#### EXHIBITION MIXED.

Finest we sell in mixed divisions, \$12.00 per 100.

Ten or twenty varieties for florists' use, selected to color; divisions, \$10.00 per 100.

#### NATIONAL SHOW GARDENS.

1 Lovers' Lane, Spencer, Ind.

#### CALIFORNIA DAHLIA NOVELTIES.

Giants for cut flowers and exhibitions;

strong bulbs from 4-in. pots for

fall and spring delivery.

Our 1922 catalogue mailed on request.

Quality—Service.

#### KEY ROUTE HEIGHTS NURSERY CO.,

3852 Loma Vista Ave., Oakland, Cal.

#### SPECIAL 30 DAYS SALE.

Giant Exhibition and cut flower Dahlias;

100 varieties headed by the prize winners

Patrick O'Mara and Mrs. Carl Salbach. Lack

of storage room. Send for catalogue.

#### EDEN DAHLIA GARDENS.

3100-3212 Euclid Ave., Cincinnati, O.

Dahlias, Emily, white, edged lavender; Venus,

pink; Souvenir de Milwaukee, crimson tipped,

yellow zone; Koerner's White, single; Jack Rose,

red; Bridesmaid; Sulphurea, clumps, \$10.00 per

100. Fall delivery.

Mrs. F. E. Morrow, North Milwaukee, Wis.

#### DAHLIAS.

Large stocks of Dahlias, several of the best

varieties for florists' use still on hand.

B. HAMMOND TRACY, INC.,

Cedar Acres, Wenham, Mass.

Dahlias, mixed, best flowering varieties, \$1.50

per 100; named varieties, \$2.00 per 100; Sylvia,

\$1.00 per 100. Victor H. Thomas, Augusta, Ky.

#### DAISIES

#### STRONG ROOTED CUTTINGS READY NOW.

Per 100 Per 1000

Hunt's Boston Yellow.....\$4.00 \$35.00

Hunt's White Sport..... 4.00 35.00

Blue Daisies ..... 5.00 45.00

Cash, please.

A. E. HUNT & CO.,

2127 Ashland Ave., Evanston, Ill.

#### HERE'S A FINE LIST OF VARIETIES.

Boston Yellow, rooted cuttings....\$4.00 per 100

Hunt's White Sport, rooted cuttings. 4.00 per 100

Blue Daisies, rooted cuttings..... 5.50 per 100

Blue Daisies, 2½-in. .... 10.00 per 100

A. L. RANDALL CO.,

180 N. Wabash Ave., Chicago, Ill.

#### BOSTON YELLOW DAISIES.

2½-in. pots, \$8.00 per 100, \$75.00 per 1000.

SINGLE WHITE ROOTED CUTTINGS.

\$3.00 per 100, \$25.00 per 1000.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

#### YELLOW MARGUERITES.

3-in., \$6.00 per 100.

#### WALTER ARMACOST & CO.,

## DAISIES—Continued

Daisies: Bellis Monstrosa, pink or white; also Longfellow and Snowball, fine, strong plants, \$3.00 per 1000. Cash.

Brill Celery Gardens, Kalamazoo, Mich.

Boston Yellow, 2½-in., strong, \$7.00 per 100; Giant White, 2½-in., \$6.00 per 100. 5% for packing.

S. S. Skidelsky & Co., 50 Park Place, New York.

Bellis Daisies, pink and white, mixed, \$2.50 per 1000. Cash. C. A. Anderson Greenhouse Co., Box 56, Tionesta, Pa.

Bellis Daisies, Longfellow and Snowball, strong, stocky plants, \$3.00 per 1000, 500 at 1000 rate.

Gustav Pitzonka, Bristol, Pa.

Bellis Daisies: Giants, White and Pink, \$3.00 per 1000; White Daisy, 2-in., \$3.00 per 100. Cash.

Ryer Bros., Chambersburg, Pa.

Daisies, white, fine 2-in., \$3.50 per 100. Cash.

J. W. Miller, Shiremanstown, Pa.

## DELPHINIUMS

## DELPHINIUM PLANTS.

Delphinium Belladonna, 1-year-old.....	Per 100	\$ 7.00
Delphinium Belladonna, 2-year-old.....		10.00
Delphinium Belladonna, 3-year-old.....		12.00
Delphinium Bellamossa, 1-year-old.....		7.00
Delphinium Bellamossa, 2-year-old.....		10.00
Delphinium Formosa, 1-year-old.....		7.00
Delphinium Formosa, 2-year-old.....		15.00

Select English Hybrids, 2-year-old..... 15.00

The above offered stock is selected for forcing.

THE WAYSIDE GARDENS CO.,  
Mentor, O.

Delphinium Belladonna, 2½-in., \$4.00 per 100; spring field-grown plants, \$5.00 per 100; 2-year-old, large clumps, \$10.00 per 100. Gold Medal Hybrids, English strain, 2½-in. pots, \$4.00 per 100; spring field-grown plants, \$4.00 per 100, \$35.00 per 1000; 2-year-old, large clumps, \$10.00 per 100, \$90.00 per 1000.

Wm. F. Krueger, 516 Potter St., Toledo, O.

## BELLADONNA AND BELLAMOSA DELPHINIUMS.

One-year-old clumps, \$8.00 per 100, \$70.00 per 1000.

Two-year-old clumps, \$14.00 per 100.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

## BELLADONNA AND BELLAMOSA.

Delphiniums, strong 1-year, \$7.00 per 100.

No charge for packing. Cash.

THE IMLAY CO., ZANESVILLE, O.

Delphinium Belladonna, strong field-grown, \$7.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Delphinium Belladonna, 1-year-old plants, \$5.00 per 100, \$45.00 per 1000. Cash, please.

C. Federle Co., R. R. No. 3, Hamilton, O.

Delphiniums, Belladonna and Bellamossa, 1-year-old, field clumps, \$7.00 per 100, \$60.00 per 1000.

J. C. Schmidt, Bristol, Pa.

## DICENTRAS

## BLEEDING HEARTS.

Dicentra Eximia, fine plants,  
\$15.00 per 100.

THE WAYSIDE GARDENS CO.,  
Mentor, O.

## DIELYTRAS

## DIELYTRA SPECTABILIS

(Bleeding Heart),  
\$6.00 per doz., \$40.00 per 100.

Supply limited.  
WELLER NURSERIES CO.,  
Holland, Mich.

## DIGITALIS

Foxglove, 200 large plants, 15c each.

O. F. Searles, Post Box No. 288, Nashua, N. H.

## DRACAENAS

## DRACAENA INDIVISA.

Strong, need a shift,

2½-in., \$4.00 per 100;

3-in., \$10.00 per 100.

No packing charge. Cash.

THE IMLAY CO., ZANESVILLE, O.

## DRACAENA INDIVISA.

Good, thrifty plants of our usual good quality, for growing on, from 2-in. pots, \$3.50 per 100, in any quantity.

E. RAWLINGS,

Wholesale Grower, Allegany, N. Y.

Dracaena Indivisa, good 3-in., \$3.00 per 100.

The Floral Nursery Co., R. R. 1, Box 92, Decatur, Ill.

## DRACAENA INDIVISA.

Field-grown, 1½ feet, ready for 4-in. and 5-in. pots, \$12.00 per 100; strong plants, \$20.00 and \$25.00 per 100; 2½-in. pots, \$6.00 per 100.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Dracaena Indivisa, 3-in., 5c each, by express collect; seedlings, 80c per 100, parcel post prepaid. Cash, please.

Ozark Pansy Gardens, West Plains, Mo.

## DRACAENA INDIVISA.

Strong 2½-in. stock, \$5.00 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Deafness, O.

Dracaenas, Terminalis, 2½-in. stock, \$18.00 per 100; Aurora and Mandarina, 2½-in., \$22.50 per 100; Mandarina, 2½-in., \$27.50 per 100. Cash.

The Minge Floral Co., Mobile, Ala.

Dracaena Indivisa, transplanted seedlings, \$2.00 per 100; strong 2½-in., \$4.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Dracaena Indivisa, transplanted seedlings, \$1.50 per 100; seedlings, \$1.00 per 100. Cash.

Harry M. Buckley, Springfield, Ill.

Dracaena Indivisa, extra good 3-in., \$10.00 per 100.

Westwood Flower & Plant Co., R. R. No. 14, Dayton, O.

Dracaena Indivisa, 1-year-old, field-grown, ready for 5-in. and 6-in. pots, \$10.00 per 100, \$90.00 per 1000.

J. C. Schmidt, Bristol, Pa.

Dracaenas, Massangeana and Lord Wolseley; elegant stock, \$2.00 each. Holton & Hunkel Co., 462 Milwaukee St., Milwaukee, Wis.

Dracaena Indivisa seedlings, \$1.00 per 100. Cash.

Earl Shults, Horseheads, N. Y.

Dracaena Indivisa, 3000 strong 2½-in., \$4.00 per 100.

Kelly's Greenhouses, Kokomo, Ind.

Dracaena Indivisa, 2½-in. pots, \$4.00 per 100.

Loomis Greenhouses, Loomis, Cal.

Dracaenas, good 3-in., 12c each. Cash.

Lansing Floral Co., Lansing, Mich.

## ERICAS

## BUY FROM A SPECIALIST IN HEATHER.

A. Schulthels,

316 Nineteenth St.,

College Point, N. Y.

Ericas perfectly budded, the best we ever had. Pink and Orange Trumpet varieties; 50 deg. by night and 60 deg. during the day will bring them in bloom for Christmas.

## CHRISTMAS VARIETIES.

President Carnot, 4½-in. pots.... \$ 50.00 per 100

Felix Faure, 4½-in. pots..... 50.00 per 100

Felix Faure, 6-in. and 6½-in. pots 100.00 per 100

Hielana, 4½-in. pots ..... 60.00 per 100

Globular shaped flowers, same temperatures:

Erica Reginmans, lavender, 4½-

in. pots ..... \$50.00 per 100

Erica Ovata, lavender, 5-in. pots. 50.00 per 100

Erica Melanthera, white, 4½-in.

pots ..... 50.00 per 100

## EASTER VARIETIES.

Erica Perfecta, light pink, 4½-in.

pots ..... 50.00 per 100

Erica Persoluta Alba, white, 4½-in.

pots ..... 50.00 per 100

Erica Persoluta Rosea, pink, 4½-

in. pots ..... 50.00 per 100

Erica Cupressina, pink, 4½-in. pots 60.00 per 100

Erica King Edward VII, pink.... 50.00 per 100

Erica Translucens, pink ..... 6.00 per doz.

Specimens of all the above varieties, \$1.00 to \$5.00.

Cash with order, please; add 5 per cent of amount of bill for packing.

Price list of other plants we have will be sent on request.

## WHITE CHRISTMAS HEATHER.

Christmas-flowering varieties, 3-in. pots as large as the average 5-in. pots that are sold.

25 plants at ..... \$0.75 each

50 plants at ..... .85 each

100 plants at ..... .60 each

500 plants at ..... .55 each

Plants 18 to 20 ins. high from bottom of pot;

measuring 9 to 11 ins. wide; clean healthy condition and will make excellent plants for selling

Christmas 1922.

## ERICAS FOR BLOOMING THIS COMING

CHRISTMAS 1921, ASK FOR FULL LIST.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

## ERICA MELANTHERA.

2-in., \$15.00 per 100.

4-in., \$50.00 per 100.

## WALTER ARMACOST &amp; CO.

321 East 4th St., Los Angeles, Cal.

Heather Melanthera, very heavily budded stock, \$1.00 and up; Ovata, the pink variety, 75c. Try a few for your Christmas trade.

A. L. Miller, Jamaica, N. Y.

## EUPHORBIAS

Euphorbia Splendens, or Crown of Thorns, 3-in., \$1.50 per doz., \$10.00 per 100.

Oak Grove Greenhouse, Tuskegee, Ala.

## EVERGREENS

Evergreen understocks for grafting conifers; complete assortment. Write for prices. The D. Hill Nursery Co., Box 403, Dundee, Ill.

## EVONYMUS

## EVONYMUS ARGENTEA.

Grand for dishes,  
3-in., \$20.00 per 100, \$150.00 per 1000.

THE STORRS & HARRISON CO.,  
Painesville, O.

## FARFUGIUMS

Farfugium, 4-in., 25c each.

W. B. Shumway Floral Co., Tiffin, O.

## FERNS

## FERNS MY SPECIALTY.

Fern seedlings; excellent stock, ready for potting, in assortment of ten best fern dish varieties, \$1.75 per 100, \$15.00 per 1000. In 30,000 lots or more, \$14.00 per 1000.

Cibotium Schiedel, the King of Ferns. Strong, thrifty 3-in., \$8.00 per doz., \$65.00 per 100; 4-in., \$12.00 per doz., \$95.00 per 100; 5-in., \$24.00 per doz.

Adiantum Cuneatum and Gracillimum, strong seedlings, \$1.75 per 100, \$15.00 per 1000.

Ferns for fern dishes. Strong, bushy, 2½-in. stock, in largest and best assortment, \$6.00 per 100, \$50.00 per 1000.

Kentia Belmoreana, clean, thrifty 2½-in. stock, right size for center plants, \$2.00 per doz., \$15.00 per 100.

Asparagus Sprengerii, heavy 2½-in. stock, \$5.00 per 100, \$45.00 per 1000, strong seedlings, \$1.25 per 100, \$9.00 per 1000.

Selaginella Emmeliana, strong 2½-in., \$8.00 per 100, \$75.00 per 1000.

Fern spores, strictly fresh, in 25 or more fern dish varieties; your choice or my selection, 50c per trade packet.

Illustrated price list mailed upon request.

J. F. ANDERSON,

Fern Specialist, Short Hills, N. J.

## HARDY FERNS.

Adiantum Pedatum ..... \$5.00 per 100

Aspidium Acrostichoides ..... 5.00 per 100

Aspidium Cristatum ..... 5.00 per 100

Aspidium Clintoniana ..... 5.00 per 100

Aspidium Marginale ..... 5.00 per 100

Aspidium Novaboracensis ..... 5.00 per 100

Aspidium Spinulosum ..... 5.00 per 100

Aspidium Thelypteris ..... 5.00 per 100

Aspidium Filix Mas ..... 5.00 per 100

Asplenium Eboneum ..... 5.00 per 100

Dicksonia Punctilobula ..... 5.00 per 100

Onoclea Sensibilis ..... 5.00 per 100

Onoclea Struthiopteris ..... 5.00 per 100

Osmunda Cinnamomea ..... 5.00 per 100

Osmunda Claytonia ..... 5.00 per 100

Osmunda Regalis ..... 5.00 per 100

Polypodium Vulgare ..... 5.00 per 100

Woodia Ilvensis ..... 5.00 per 100

Woodwardia Virginica ..... 5.00 per 100

L. E. WILLIAMS, EXETER, N. H.

## POEHLMAN BROS. CO.,

quality stock.

## BOSTON FERNS.

4-in., \$0.35;

5-in., .60;

6-in., .75;

7-in., 1.25;

8-in., 2.00;

9-in., 3.00;

10-in., 4.00;

2½-in., \$6.00 per 100, \$55.00 per 1000.

## MACAWII.

Very strong stock,

5-in., 75c; 6-in., \$1.00.

Morton Grove, Ill.

Table Ferns for dishes, strong 2½-in., \$6.00 per 100, \$50.00 per 1000.

Strong 2½-in. pot plants, Boston, Teddy Jr., Verona and Roosevelt, \$6.00 per 100, \$55.00 per 1000; 3-in., \$15.00 per 100, \$140.00 per 1000; Scottii and Whitmanii, \$6.50 per 100, \$60.00 per 1000.

Transplanted bench grown stock of the above except Scottii, better than pot plants but cheaper and less expensive for express, \$55.00 per 1000.

Strong runners of the above varieties except Scottii, \$15.00 per 1000. Macawii, 2½-in. pot plants, \$10.00 per 100, \$90.00 per 1000. Transplanted bench plants, \$85.00 per 1000. Write for prices on larger sizes.

S. S. Skidelsky & Co., 50 Park Place, New York.

## THIS IS EXCELLENT VALUE.

Boston, 2½-in. .... \$ 6.00 per 100

Boston, 3-in. .... 12.00 per 100

Boston, 4-in. .... 20.00 per 100

Boston from bench ready for 4-in., 18.00 per 100

Boston runners, ready for 2-in. and 3-in. pots,

\$2.00 per 100.

Macawii, 3-in. .... \$15.00 per 100

Macawii, 4-in. .... 25.00 per 100

Macawii, 5-in. .... \$0.80 each

Macawii, 6-in. .... .80 each

Cash. No charge for packing.

THE IMLAY CO., ZANESVILLE, O.

## FERNS.

Whitmanii bench plants, 5-in., 25c each.

Roosevelt, Wanamaker, Piersonii, Whitmanii,

Sword and Tuberosa Plumosa, runners, \$2.50 per 100.



## BOSTON FERNS, POT-GROWN.

6-in. ....	\$0.75 each
6-in., select .....	1.00 each
7-in. ....	1.25 each
8-in. ....	1.75 each
9-in. ....	2.50 each
Specimens from \$4.00 to \$7.50 each.	

Our stock is in A. 1 condition, clean of insects and disease. Packing out of pots 5 per cent; in pots, 10 per cent.

THE WALLACE FLORAL CO.,  
5744 Kercheval Ave., Chicago, Ill.

## FINE FERNS.

## FERNS OUR SPECIALTY.

## 100,000 2 1/4-in. Ferns.

Scottii, Teddy Jr., Roosevelt, Boston and Verona, \$6.50 per 100, \$60.00 per 1000.

20,000 Macawii, \$10.00 per 100, \$90.00 per 1000. Cash with order.

ERDMAN & ULRICH,  
Belair Road and Erdman Hill,  
Baltimore, Md.

## FERNS READY NOW.

## LARGE FERNS. ASK FOR PRICES.

Boston, Roosevelt, Scottii, Teddy Jr., Verona and Whitmanii, 2 1/4-in. pots, \$6.50 per 100, \$55.00 per 1000; Dwarf Boston, \$8.00 per 100, \$75.00 per 1000.

Bench-grown Boston Ferns ready for 5-in. and 6-in. pots, \$35.00 per 100. New Macawii, \$10.00 per 100, \$95.00 per 1000.

Fern runners, above varieties, \$2.00 per 100, \$15.00 per 1000.

Table Fern seedlings, \$3.00 per flat.

## ROMAN J. IRWIN.

43 W. 18th St., New York, N. Y.

## FERNS FROM BENCH.

Whitmanii ready for 6-in. ....	\$ 50.00 per 100
Whitmanii ready for 5-in. ....	35.00 per 100
Whitmanii ready for 4-in. ....	25.00 per 100
Teddy Jr. ready for 4-in. ....	25.00 per 100

## POTTED FERNS.

Teddy Jr., size 3 1/4-in. ....	25.00 per 100
Teddy Jr., size 2 1/4-in. ....	12.50 per 100
Boston, size 7-in. ....	100.00 per 100
Boston, size 6-in. ....	75.00 per 100
No charge for packing. Cash.	

## J. J. BONNELL.

26th Ave. N. and E. Galer St., Seattle, Wash.

## FERN DISH FERNS.

Best varieties,  
2 1/4-in., \$5.00 per 100, \$40.00 per 1000.

## BOSTON FERNS.

2 1/4-in., \$6.50 per 100, \$60.00 per 1000;  
3-in., \$10.00 per 100, \$80.00 per 1000;  
4-in., \$25.00 per 100;  
5-in., \$50.00 per 100.

THE STORRS & HARRISON CO.,  
Painesville, O.

## FERNS.

BOSTON, ROOSEVELT, WHITMANII,  
POT-GROWN.

	Per 100	Per 1000
2 1/4-in. ....	\$ 4.50	\$42.50
3-in. ....	10.00	95.00
4-in. ....	25.00	
5-in. ....	35.00	

Cash with order.

COOL CREST FLORAL CO.,  
Springfield, O.

## BOSTON FERNS.

Strong, ready for shift.

3-in. ....	\$12.00 per 100
4-in. ....	25.00 per 100
5-in. ....	60.00 per 100
6-in. ....	90.00 per 100

## MACAWII.

3-in. ....	\$15.00 per 100
4-in. ....	35.00 per 100
5-in. ....	75.00 per 100

We ship from Spokane.

PETERS & SONS, HILLYARD, WASH.

## STURDY, BENCH-GROWN.

## BOSTON FERNS.

For quick cash sale

Ready for 5 and 6-in. pots,  
\$40.00 per 100.

HILLVIEW GREENHOUSE CO.,  
La Crosse, Wis.

## WE HAVE MANY FERNS TO SELL.

## BOSTON FERNS.

5-in. ....	\$6.00 per doz., \$45.00 per 100
6-in. ....	9.00 per doz., 70.00 per 100

## WHITMANII FERNS.

6-in. ....	\$9.00 per doz., \$75.00 per 100
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## ELDORA GREENHOUSES,

Eldora, Ia.

## FERNS.

Strong, bushy, clean stock.

Boston, 5-in. ....	50c each
Whitmanii, 5-in. ....	50c each
Boston, 6-in. ....	75c each

No charge for packing.

KOOPMANN BROS.,  
Davenport, Ia.

## FERNS. FERNS.

100 Roosevelt, 2 1/4-in. ....	\$6.00 per 100
250 Roosevelt, 3-in. ....	8.00 per 100
250 Scottii, 3-in. ....	8.00 per 100
250 Whitmanii, 2 1/4-in. ....	6.00 per 100
F. o. b. West Grove, boxing at cost.	

THE CONARD & JONES CO.,  
WEST GROVE, PA.

## BOSTON FERNS.

## STRONG, BUSHY, POT-GROWN.

5-in. ....	\$0.60
6-in. ....	.75
7-in. ....	1.00
8-in. ....	1.25

No charge for packing paid orders.

We do not include pots.

DAVIS & STEINER CO.,  
Morrison, Ill.

## EXTRA HEAVY FERNS.

Boston, 2 1/4-in. ....	\$ 5.00 per 100
Boston, 3-in. ....	20.00 per 100
Boston, 4-in. ....	25.00 per 100
Boston, 5-in. ....	50.00 per 100
Boston, 6-in. ....	75.00 per 100

Cash with order.

O. H. HERMAN,

29th St. and 9th Ave., Council Bluffs, Ia.

## HEAVY PLANTS, SPLENDID VALUE.

Boston, Verona, 4-in., fine stock, 35c; Boston, 5-in., 65c; Verona, 5-in., select, 75c; Boston, Roosevelt and Whitmanii, select, 6-in., \$1.00 each.

Fine, strong Boston, Roosevelt, Whitmanii, Verona, Whitmanii Compacta and Teddy Jr., 2 1/4-in., \$6.50 per 100, \$60.00 per 1000.

GULLETT & SONS, LINCOLN, ILL.

## BOSTON FERNS.

Fine, 5-in., \$6.00 per dozen.  
Extra fine, 6-in., \$9.00 to \$12.00 per dozen.  
Heavy, 8-in., \$1.25 each, \$15.00 per dozen.  
Fernery Ferns, fine assortment, \$6.00 per 100.

Order now.

While shipping conditions are good.

C. C. POLLWORTH CO.,

City Hall Square, Milwaukee, Wis.

## FERNS, GOOD STOCK.

	Per 100	Per 1000
Boston, 2 1/4-in. ....	\$5.00	\$45.00
Boston, 3-in. ....	8.00	75.00
Roosevelt, 2 1/4-in. ....	5.00	45.00
Scottii, 2 1/4-in. ....	5.00	45.00
Whitmanii, 2 1/4-in. ....	5.50	50.00

## THE DINGEE &amp; CONARD CO.,

West Grove, Pa.

Ferns, 50,000, must be sold, need room. Scottii, Roosevelt and Teddy Jr., 2 1/4-in., \$45.00 per 1000; Scottii, Roosevelt and Teddy Jr., 4-in., \$18.00 per 100; Scottii, Roosevelt and Teddy Jr., 6-in., 50c each; Roosevelt, 5-in., 35c each; Hilpertii, 6-in., 75c each; Hilpertii, 8-in., \$1.50; Roosevelt, 12-in., \$3.00. Cash, please.

M. Hilpert, Sta. O., 313 Belair Road, Baltimore, Md.

## BOSTON FERNS.

Good, strong, bushy stock.

5-in. ....	\$0.40 each
6-in. ....	.75 each
7-in. ....	.90 each
10-in. ....	2.00 each

Packing charges free.

DAVIS FLORAL CO.,

Davenport, Ia.

## BEAUTIFUL AND LARGE

Specimen Staghorn ....	\$1.50 each
Specimen Staghorn ....	1.00 each
Specimen Staghorn ....	.75 each
Sprengeri, 4-in. ....	\$10.00 per 100

Cash with order.

W. P. NEWELL CO.,

Wholesale Growers, Apopka, Fla.

## BOSTON AND WHITMANII.

500 Boston and Whitmanii Ferns  
from 5-in. pots,  
50c each.

Also larger plants, \$1.00 to \$1.50 each.

No charge for packing.

Cash with order.

W. & T. CASS, GENEVA, N. Y.

## STRONG 2 1/4-IN. FERNS.

	Per 100	Per 1000
Boston ....	\$6.00	\$55.00
Dwarf Boston ....	6.00	55.00
Teddy Jr. ....	6.00	55.00
Whitmanii ....	6.00	55.00

## THE HEEPE WHOLESALE PLANT CO.,

Akron, O.

## STRONG POT-GROWN FERNS.

Ready now for the retail trade.

Scottii and Teddy Jr.

4-in. ....	5-in. ....	6-in. ....
25c	50c	75c

Also a few extra heavy Veronas, 4-in. at 35c.

No packing charge on paid orders.

B. L. GIBBS & SON, CUMBERLAND, MD.

## BOSTON FERNS.

Strong runners, ready for immediate delivery.  
\$10.00 per 1000; 3-in. pot size, \$7.00 per 100;  
4-in. pot size, \$10.00 per 100; 5-in. pot size,  
\$15.00 per 100; 6-in. pot size, \$25.00 per 100.  
20 per cent discount for cash with order.

F. M. SOAR, LITTLE RIVER, FLA.

Boston Ferns, strong bench-grown ready for  
5-in. and 6-in. pots, 25c and 35c each; strong run-  
ners, ready for 2 1/4-in. pots, \$2.50 per 100.

Hart Floral & Seed Co., Blackwell, Okla.

Ferns, Verona and Whitmanii Compacta, pot-  
grown, very heavy, 5-in., 60c; select, 75c each;  
Whitmanii, 6-in., \$1.00 each.

Calla Cut Flower Co., Calla, O.

Ferns, Boston and Roosevelt, bench-grown,  
ready for 6-in., \$25.00 per 100; pot-grown 5-in.  
ready for 6-in., Boston, Roosevelt and Whit-  
manii, \$30.00 per 100; 2 1/4-in., \$4.00 per 100.  
200 for \$7.00. Charles Whitton, York St. and  
Gray Ave., Utica, N. Y.

## THIS IS EXTRA STRONG STOCK.

Ferns: Boston, heavy 4-in., \$25.00; 5-in.,  
\$50.00; 6-in., \$75.00 per 100.  
Macawii, 4-in., \$35.00; 5-in., \$75.00 per 100.

WINFIELD S. KIRCHER,

Cyclamen Specialist, De fiance, O.

Ferns: A limited number of very fine speci-  
men Bostons and a few Pteris, hanger grown  
for our retail trade, 7-in., \$1.25; 8-in., \$2.00 and  
10-in., \$2.50 each. Ready for immediate sales.  
A bargain. 10 per cent off on dozen lots.

N. O. Caswell, Delavan, Ill.

## POT-GROWN BOSTON FERNS.

Bostons, strong 2-in. .... \$ 5.00 per 100  
Bostons, strong 4-in., ready to shift 25.00 per 100

No packing charges. Cash, please.

THE LOCKYEAR FLORAL CO.,

Evanville, Ind.

## 35,000 2 1/4-IN. POT-GROWN FERNS.

Boston, Roosevelt, Teddy Jr., Verona, Wana-  
maker and Whitmanii, 5c each, \$45.00 per 1000.  
4 per cent discount on cash orders.

CLOVER LEAF FLORAL CO.,

Springfield, O.

## FERNS, BEST VARIETIES.

Dish Ferns, 6 best varieties, 2 1/4-in. \$ 5.00 per 100

Holly Ferns, 3-in. .... 10.00 per 100

Wilsonii, 3-in. .... 10.00 per 100

JAMES D. HOOPER,

1401 Roane St., Richmond, Va.

## 500 STRONG, CHOICE BOSTON FERNS.

Quick delivery; must have room; 2-in. pots,  
\$5.00 per 100. Cash.

BRINKERHOFF GREENHOUSES,

5th St. and Keys Ave., Springfield, Ill.

Boston Ferns from bench, fine stock, ready for  
4-in., 5-in. and 6-in. pots, as they run, special  
for 2 weeks, \$15.00 per 100; runners, \$1.50 per  
100. Cash. Must have the room.

Byer Bros., Chambersburg, Pa.

## BOSTON FERNS; FIRST-CLASS STOCK.

5-in., 45c; 6-in., 65c each.

Cash with order.

W. O. SEIDEL ELMWOOD GREENHOUSES,

30th and Elmwood, Erie, Pa.

Ferns for Fern dishes, best varieties only, 2 1/4-

in. pots, \$6.00 per 100, \$55.00 per 1000.

Pteris Tremula, strong plants, 3-in., \$10.00

per 100. Cash with order, please.

Frank Oechslein, 4911 W. Quincy St., Chicago, Ill.

## BOSTON FERNS, SELECT STOCK.

5-in. .... 60c each

6-in. .... 90c each

THE PUEBLO FLORAL CO.,

523 N. Main St., Pueblo, Colo.

## BOSTON FERNS.

Strong and well rooted 2 1/4-in.,

\$8.00 per 100.

ST. LOUIS WHOLESALE CUT FLOWER CO.,

1406-08 Pine St., St. Louis, Mo.

Ferns, Boston and Whitmanii, 5-in., 50c, select,  
60c; 6-in., 75c, select, 85c; 7-in. out of pots,  
\$1.25 each. Add 5 per cent for packing. These  
are all pot-grown ready for shift.

Joplin Greenhouses, 2004 Bird St., Joplin, Mo.

## POT-GROWN FERNS.

Wanamaker, Boston, Verona, Roosevelt, Teddy  
Jr., and Whitmanii, 2 1/4-in., 5c each, \$45.00 per  
1000. Cash, please. 4 per cent discount.

B. O. BLAKE, SPRINGFIELD, O.

## BOSTON FERNS.

Boston, 4-in. .... 25c each

Boston, 5-in. .... 50c and 60c each

Boston, 6-in. .... 75c each

CHARLES SHERWOOD, WATERLOO, IA.

Boston Ferns, pot-grown, strong plants from  
2 1/4-in., 3-in., 4-in. and 6-in. pots, 5c, 10c, 25c,  
50c, 75c and \$1.00 each. Cash, please. See  
Carnation advertisement.

Wise Adkisson, Greenville, Tex.

Ferns, Boston, Teddy Jr., Dwarf Sword and  
Wanamaker, 3 1/4-in., \$2.00 per doz., \$12.00 per  
100; fine to shift in 5-in. and 6-in., for fall and  
winter sales.

Oak Grove Greenhouse, Tuskegee, Ala.

## BOSTON FERNS.

Boston Ferns, 2 1/4-in. .... \$ 5.00 per 100

Strong runners .... 2.00 per 100

Strong, bench-grown for 6-in. .... 50.00 per 100

JOHN DIECKMANN, ELM GROVE, W. VA.

## BOSTON FERNS.

4-in. .... 25c, without pots, 20c each



**FERNS—Continued****CIBOTIUM SCHIEDEI.**

9-in. tub, 4 to 4½ ft. spread, \$6.00 each.  
**JOSEPH HEACOCK CO.,**  
 Growers. Wyncote, Pa.

Table Ferns, 4 varieties, 2½-in., \$6.00 per 100.  
 Cash. See our advertisement for Primula Obconica.  
**Park Floral Co., St. Joseph, Mo.**

Boston Ferns, A-1, 4-in., 25c; 5-in., 35c; 6-in., 55c each. Phone Kildare 5938. **T. Fehrmann,**  
 3744 N. Lamon Ave., near Grace St., Chicago, Ill.

Boston Ferns, 500 pot-grown 4-in., also 100 Verona 4-in., \$20.00 per 100. Cash, please.  
**Edgar Easterday, Nokomis, Ill.**

Ferns: A quantity of Boston and Roosevelt out of 6-in. pots, ready for shift, 60c each. Cash, please.  
**Smouse Bros., Mt. Pleasant, Ia.**

Boston Ferns, pot-grown, 4-in., ready for 5-in., 25c each. Cash, please.  
**Chas. O. Walker, 1227 Logan Ave., Danville, Ill.**

Table Ferns, leading varieties, strong 2½-in., \$5.00 per 100, \$40.00 per 1000.  
**Evenden Bros. Co., Williamsport, Pa.**

**BOSTON FERNS,**

2½-in., \$6.00 per 100.

**HOLTON & HUNKEL CO., MILWAUKEE, WIS.**  
 Ferns: See our special offer in our display advertisement in this issue.  
**Matthewson's, Sheboygan, Wis.**

Boston Ferns, strong, bushy, pot-grown, 5-in., 50c; 6-in., 75c; 10-in., \$1.50 each. Cash.  
**Zumbrota Greenhouses, Zumbrota, Minn.**

Fern Whitmanii, to close out, 2½-in., \$4.00 per 100.  
**Henry Krueger, 602 Clark St., Toledo, O.**

Boston Ferns, strong 6-in., 50c; 7-in., 75c. No charge for packing.  
**Otto P. Krueger, Toledo, O.**

Boston Ferns, choice stock, 6-in., \$75.00 per 100. Add 5 per cent for packing charges.  
**O. H. Frey, Lincoln, Neb.**

Table Ferns, standard varieties, 2½-in., fine plants, \$5.00 per 100.  
**Henry Smith Floral Co., Grand Rapids, Mich.**

Boston Ferns, 2½-in., 6c; 6-in., 75c; 7-in., \$1.00 each. Add 5 per cent for packing. Cash, please. **H. W. Allersma, Grand Rapids, Mich.**

Boston Ferns, bench-grown, strong 4-in. and 5-in., \$25.00 per 100. Cash. **O. P. Bethards,**  
 816 Mulberry St., Springfield, O.

Ferns, Scottii and Teddy Jr., strong 4-in., \$35.00 per 100. Boxes and packing free.  
**Evenden Bros. Co., Williamsport, Pa.**

Dish Ferns, 8 varieties, good and bushy, 2½-in. pots, \$6.00 per 100. **St. Louis Wholesale Cut Flower Co** 1406-08 Pine St., St. Louis, Mo.

Boston Ferns, nice, big 5-in., 50c each.  
**Fairview Gardens, Elmore, Ind.**

Boston Ferns, 4-in., 20c; 3-in., 10c; 2½-in., 5c each. Cash. **E. G. Goltz, Bellevue, O.**

Fernery Ferns, 2½-in., \$6.00 per 100.  
**Holton & Hunkel Co., Milwaukee, Wis.**

Hardy Ferns. Illustrated descriptive list mailed. **Ludvig Mosbaek, Ferndale, Askov, Minn.**

**FICUS****FICUS ELASTICA, RUBBERS.**

8 to 10 inches.....18c  
 15 inches.....25c  
 18 inches.....35c  
**P. KAUL & SON,**  
 633 Cherokee St., New Orleans, La.

**RUBBER PLANTS.**

Fine 5-in. stock, 12 to 15 inches high,  
 \$9.00 per doz.

**C. C. POLLWORTH CO.,**  
 City Hall Square, Milwaukee, Wis.  
 Ficus Elastica, 12 to 15 ins. high, 25c each; 18 to 24 ins. high, 35c each. Cash with order.  
**M. Cook's Son, New Orleans, La.**

**FICUS ELASTICA.**

5-in., 75c; 6-in., \$1.00 each.  
**GULLETT & SONS, LINCOLN, ILL.**

Ficus Elastica, Rubber, 12 to 15 ins. high, 4-in., 50c each, \$5.00 per doz.  
**Oak Grove Greenhouse, Tuskegee, Ala.**

Ficus, strong 3-in. plants, \$32.50 per 100.  
**S. S. Skidelsky & Co., 50 Park Place, New York.**

Ficus Elastica, extra fine 4-in., 40c each.  
**Herman A. Young, R. No. 2, Fort Wayne, Ind.**

**FORGET-ME-NOTS****J. SYLVESTER.**

Oconto, Wis.

**FORGET-ME-NOTS.**

True blue, winter-flowering.  
 A. No. 1 stock ready for shift,  
 3-in., 6c each.  
 Cash, please.

**FORGET-ME-NOT.**

Myosotis Palustris Semperflorens, everblooming Forget-me-not, in strong field-grown plants, \$7.00 per 100, \$60.00 per 1000.  
**WELLER NURSERIES CO., INC.,**  
 Holland, Mich.

**FORGET-ME-NOTS.**

True winter-flowering, 2½-in. pots,  
 \$4.00 per 100.

**THE INLAY CO., ZANESVILLE, O.**

**NOTICE!**

"A few lines in The Review  
 will polish your mail box."  
**J. Dobbertin & Son,**  
 April 9, 1920. Rochester, N. Y.

To be sure of attention for the issue dated  
 Thursday, instructions for

**Classified Ads**  
 must reach The  
 Review on or before  
 the preceding  
**MONDAY**

**FORGET-ME-NOTS.**

True winter-flowering, 2-in., \$4.50 per 100.  
**WINFIELD S. KIRCHER,**  
 Cyclamen Specialist, Defiance, O.

Forget-me-nots, winter-flowering, strong, 2½-in., \$6.00 per 100, \$50.00 per 1000.  
**S. S. Skidelsky & Co., 50 Park Place, New York.**

Forget-me-nots, best winter-flowering variety from 2½-in. pots, \$5.00 per 100.  
**F. E. Blake, Marion, O.**

Forget-me-not Alpestris Victoria, hardy dwarf, blue; strong plants, \$4.00 per 1000. Cash.  
**Brill Celery Gardens, Kalamazoo, Mich.**

Forget-me-nots, best winter bloomer, 2½-in., \$6.00 per 100.  
**Baur Floral Co., Erie, Pa.**

**FREESIAS****FREESIA PURITY BULBS.**

Fresh, plump bulbs, true Fischer's Purity and of heavy-flowering, strong-stemmed type. Satisfaction guaranteed.

¾-in. to 1-in.....\$14.00 per 1000  
 ¾-in. and up.....22.00 per 1000  
**SEVIN-VINCENT CO., GROWERS,**  
 512 Washington St., San Francisco, Cal.

**FREESIA PURITY.**

¾-in. to 1-in.....\$6.00 per 1000  
**HARTJE & ELDER,**  
 Route E, Box 74, Indianapolis, Ind.

**FUCHSIAS**

Fuchsias in the following varieties: Black Prince, Phenomenal, Lord Byron, Marchioness and Mme. Vander Struse, strong 2½-in., \$5.50 per 100, \$50.00 per 1000. **Harold W. McGregor,**  
 2029 Elmwood Ave., Springfield, O.

Fuchsias, strong rooted cuttings, best named varieties, single and double, labeled, \$2.00 per 100, prepaid. Black Prince separate, if wanted.  
**S. W. Pike, St. Charles, Ill.**

**GENISTAS****GENISTA RACEMOSA.**

Well trimmed  
 4-in., \$20.00 per 100.

**THE STORRS & HARRISON CO.,**  
 Painesville, O.

**GERANIUMS****GERANIUMS.**

Out of 2-in. pots Rooted cuttings  
 S. A. Nutt.....\$35.00 per 1000, \$20.00 per 1000  
 Buchner.....35.00 per 1000, 20.00 per 1000  
 Scarlet Bedder.....35.00 per 1000, 25.00 per 1000  
 Barney.....40.00 per 1000  
 Jean Oberle.....35.00 per 1000, 25.00 per 1000  
 Gloire de France.....40.00 per 1000  
 Ricard.....50.00 per 1000  
 Poitevine.....45.00 per 1000, 30.00 per 1000  
 Improved Poitevine.....45.00 per 1000, 30.00 per 1000  
 Cash with order.

**JOHN L. GUGINO,**  
 89 Risley St., Fredonia, N. Y.

Geraniums, Nutt, La Favorite, Vland, and Ricard, 2-in., \$4.50 per 100; Nutt, 3-in., \$6.50 per 100; Nutt and Buchner, 4-in., \$15.00 per 100. Rooted cuttings of Nutt, Ricard, Poitevine, Perkins and Vland, ready now, \$3.50 per 100.  
**B. C. Johnson, Sterling, Colo.**

**GERANIUMS, WHILE THEY LAST.**

Beaute Poitevine,  
 3-in. ....\$7.00 per 100, \$60.00 per 1000  
 2½-in. ....6.00 per 100, 55.00 per 1000  
 2-in. ....5.50 per 100, 45.00 per 1000  
 Jean Vland, Mme. Jaulin, S. A. Nutt, 3-in.,  
 \$6.00 per 100, \$50.00 per 1000.

**CUTTINGS.**

Beaute Poitevine, Scarlet Bedder, Jean Vland,  
 \$3.50 per 100, \$30.00 per 1000.  
 S. A. Nutt, Mme. Jaulin, \$3.00 per 100, \$25.00 per 1000.

We grow Geraniums for wholesale only, nothing else.

Cash with order.

**HUDSON GREENHOUSE, HUDSON, MICH.**

**GERANIUM ROOTED CUTTINGS.**

S. A. Nutt .....\$25.00 per 1000  
 Buchner, white .....25.00 per 1000  
 Jean Oberle .....30.00 per 1000  
 Berthe de Presilly .....30.00 per 1000  
 Edmond Blanc .....30.00 per 1000  
 Jean Vland .....30.00 per 1000  
 Scarlet Bedder .....30.00 per 1000  
 E. G. Hill .....35.00 per 1000  
 Ricard .....35.00 per 1000

Cash with order.

**CHERRY PARK GARDENS,**  
 Fredonia, N. Y.

**GERANIUMS, ROOTED CUTTINGS.**

Grant, Doyle, Crampel, Oberle, Lawrence, De Layre, Jacquerie, Vland, Hill, Jean Violette, American Beauty, Scarlet Bedder, Buchner, Hartman, Pamela, Maryland, Nutt, Emile David, Mme. Landry, Sallerol, Rose, Ivies, double pink, red, lavender, white.

\$2.50 per 100, \$20.00 per 1000.

Michell, Castellane, Poitevine, Ricard, Fiat,  
 \$2.75 per 100, \$25.00 per 1000. Cash.

**THERESEAN PLANT CO., GARDENA, CAL.**

**GERANIUM STOCK PLANTS.**

For quick cash sale.

S. A. Nutt, 4-in.,  
 \$10.00 per 100.

Fine for propagating purpose.

**HILLVIEW GREENHOUSE CO.,**  
 La Crosse, Wis.

**GERANIUMS READY NOW.**

	Per 100	Per 1000
S. A. Nutt, Buchner, rooted cuttings.....	\$3.00	\$25.00
Ricard, Poitevine, rooted cuttings.....	4.00	35.00
S. A. Nutt, Buchner, 2½-in. pots.....	6.00	55.00
Ricard, Poitevine, 2½-in. pots.....	7.00	65.00
Montmort, Lawrence, 2½-in. pots.....	7.00	65.00

For other varieties ask for list.

**ROMAN J. IRWIN,**  
 43 W. 18th St., New York, N. Y.

**GERANIUMS, ROOTED CUTTINGS.**

October and later delivery.

These must please you.

	Per 1000
S. A. Nutt.....	\$25.00
Mme. Buchner.....	25.00
American Beauty.....	30.00
Beaute Poitevine.....	30.00
Jean Vland.....	30.00

**WESTWOOD FLOWER & PLANT CO.,**  
 Lynam St. near Hoover Ave., Dayton, O.

**GERANIUMS.**

Well rooted cuttings.

Ricard, Poitevine, Scarlet Bedder and Anna Brown, double pink,  
 \$30.00 per 1000.

S. A. Nutt,  
 \$25.00 per 1000.

Cash with order.  
**PETER BROWN, LANCASTER, PA.**

**J. SYLVESTER,**

Oconto, Wis.

**GERANIUMS.**

All varieties, A No. 1 stock,  
 2½-in. ready for shift, 4c.

Cash, please.

**GERANIUMS, STRONG, 2-IN.**

Ricard and Abbie Schaeffer, a good red variety, \$5.00 per 100, \$45.00 per 1000; Ivy Geranium Rycroft's Surprise, 2-in., \$4.00 per 100; Ivy Geraniums, mixed, 2-in., \$3.50 per 100; Scented Geraniums, Rose and Skeleton, \$3.00 per 100. Cash.

**JACOBS BROS., PEORIA, ILL.**

**GERANIUMS.**

	Per 100	Per 1000
Poitevine, extra strong 2½-in.....	\$6.00	\$55.00
White Madonna, best white.....	5.50	50.00
Barney.....	5.50	50.00
Presilly.....	5.50	50.00

**SCHMIDT & MEINE,**

3121 Market St., Youngstown, O.

**GERANIUMS.**

Nutt, Ricard, Poitevine,  
 Buchner, Vland and Montmort;

from 2-in. pots.

\$3.50 per 100, \$35.00 per 1000.

Packed to reach you safe anywhere.

**ELMER RAWLINGS,**  
 Wholesale Grower, Allegany, N. Y.

Geraniums, S. A. Nutt, rooted cuttings, \$20.00 per 1000; extra heavy stock plants, top cuttings off, now a short second growth at nearly every joint, \$10.00 per 100.

Wm. A. Murdoch, Titusville, Pa.

### ROOTED GERANIUM CUTTINGS. NOVEMBER DELIVERY.

S. A. Nutt.....\$25.00 per 1000  
Semi-Double Grant ..... 25.00 per 1000  
Mme. Buchner, double white..... 25.00 per 1000  
Beaute Poitevine ..... 35.00 per 1000  
Alphonse Ricard ..... 35.00 per 1000  
W. T. BUCKLEY CO., SPRINGFIELD, ILL.

Geraniums, mixed varieties, rooted cuttings, \$20.00 per 1000; Nutt, Doyle, Buchner, \$22.50 per 1000; Viald, \$25.00 per 1000; Ricard, Poitevine, \$35.00 per 1000; 2-in., Ricard and Poitevine, \$50.00 per 1000; Nutt, Doyle, Viald, Buchner and Presilly, \$40.00 per 1000. Cash with order. Mrs. E. A. Llewellyn, Olean, N. Y.

#### 2-IN.—GERANIUMS—2-IN.

S. A. Nutt and John Doyle at present, other varieties later, \$3.50 per 100.

As testified by our customers, we use good soil and our plants start at once to grow.  
C. G. LOCKE, ARKPORT, N. Y.

#### ROOTED CUTTINGS.

S. A. Nutt and Buchner, \$25.00 per 1000; Ricard, Scarlet Bedder, Castellane, Viald and John Doyle, \$30.00 per 1000. Cash with order.

FRED W. RITCHY, LANCASTER, PA.

#### 20,000 GERANIUMS.

2 1/2-in. ready for 4-in.  
Ricard, Poitevine, Barney, Hill, \$6.00 per 100; Oberle, Nutt, Harcourt, Grant, \$5.00 per 100.  
BURDELL FLORAL CO.,  
Bowling Green, Ky.

#### STRONG ROOTED CUTTINGS

For early November delivery.  
S. A. Nutt.....\$3.00 per 100, \$25.00 per 1000  
Poitevine ..... 3.50 per 100, 30.00 per 1000  
Cash with order.

THE FLOWER SHOP, HOOPESTON, ILL.

#### GERANIUMS, ROOTED CUTTINGS.

300 Poitevine, \$3.50 per 100;  
1000 S. A. Nutt, \$20.00 per 1000,  
or the lot for \$30.00. Cash.

POINT GRATIOT GREENHOUSES,  
Dunkirk, N. Y.

Geraniums, Buchner, Nutt, Presilly, John Doyle and Hill, 2 1/2-in., \$5.00 per 100; Ricard, Poitevine and Michell, 2 1/2-in., \$5.50 per 100; Ricard, Poitevine and Michell, rooted cuttings, \$30.00, others, \$25.00 per 1000. Cash.  
Port Allegany Greenhouses, Port Allegany, Pa.

#### GERANIUM ROOTED CUTTINGS.

OCTOBER AND NOVEMBER DELIVERIES.  
S. A. Nutt and Buchner.....\$25.00 per 1000  
Ricard and Poitevine ..... 32.50 per 1000  
ALBERT M. HERR,  
R. F. D. No. 8, Lancaster, Pa.

Geranium S. A. Nutt, 2 1/2-in., ready for 3-in. pots, and will soon make a cutting; this is extra nice stock, but we need the room, \$4.00 per 100, if taken this month.  
E. B. Morgan Floral Co., Paxton, Ill.

#### GERANIUM ROOTED CUTTINGS.

S. A. Nutt.....\$2.00 per 100  
Buchner and Mixed Pink..... 2.00 per 100  
Geraniums, 2 1/2-in. or 3-in..... 3.50 per 100  
D. HALL, KENNARD, NEB.

#### THE BEST WAY

to get rid of your surplus stock  
is to use the  
REVIEW'S  
Classified Advs.

Geraniums, S. A. Nutt, rooted cuttings, \$25.00 per 1000; Poitevine, \$30.00 per 1000; S. A. Nutt, 2 1/2-in. fine stock, \$40.00 per 1000. Ready now.  
Wm. H. Minekime, R. F. D. No. 1, Hamburg, N. Y.

#### GERANIUMS, 2000 4-IN.

Nutt, Grant, Beauty, Barney, Ricard, Viald and Buchner, in bud and bloom, fine A No. 1 stock, \$16.00 per 100, \$150.00 per 1000. 5 per cent packing charges.

IOLA GREENHOUSE, IOLA, KAN.

Geraniums, strong 2 1/2-in.; 250 Viald, 350 Pfitzer, 200 Ricard, 20 Double Grant, 200 S. A. Nutt, 200 La Favorite, \$5.00 per 100, the lot for \$63.00. No charge for packing. Cash, please.  
Goshen Floral Co., Goshen, Ind.

#### GERANIUMS.

4-in. ....\$15.00 per 100  
3-in. .... 6.00 per 100  
2-in. .... 35.00 per 1000  
F. H. PARKER, FT. SCOTT, KAN.

Geranium S. A. Nutt, rooted cuttings, \$2.00 per 100; a few hundred Ricard and Poitevine, rooted cuttings, \$3.00 per 100. Cash.  
E. G. Golts, Bellevue, O.

Ivy Geranium Charles Turner, double pink, strong 2 1/2-in., \$5.00 per 100, \$45.00 per 1000.  
Harold W. McGregor, 2029 Elmwood Ave., Springfield, O.

Geraniums, S. A. Nutt, Thomas Meehan, Rosalia and Double White, strong 2 1/2-in., \$4.00 per 100, \$35.00 per 1000.  
Evenden Bros., Williamsport, Pa.

Geraniums, S. A. Nutt, 2 1/2-in., \$5.00 per 100; Poitevine and Mme. Landry, 2 1/2-in., \$6.00 per 100, \$55.00 per 1000.  
E. C. Basinger, Columbiana, O.

Geraniums, S. A. Nutt and Scarlet Bedder, strong plants, 4-in. pots, \$10.00 per 100. Cash.  
Zumbrota Greenhouses, Zumbrota, Minn.

Geranium S. A. Nutt, 2-in., ready for shift, \$3.50 per 100.  
Gorton & Story, Florists, Norwich, N. Y.

Geranium S. A. Nutt, 2000 2-in., \$35.00 per 1000. Good stock. Cash.  
Edwin H. Woerner, Arlington, Neb.

Geraniums, Viald, single pink, 2-in., 4c; 3-in., 6c; 4-in., 10c; Ricard, 3-in., 6c each.  
C. Humfeld, Clay Center, Kan.

Geraniums, Nutt and Buchner, 2 1/2-in., \$4.00 per 100. Cash.  
Tarentum Greenhouses, Tarentum, Pa.

Geranium S. A. Nutt, first class stock, 2 1/2-in., \$4.50 per 100. Cash with order.  
Harry A. Cook, Oberlin, O.

Geraniums, 5000 Buchner, rooted cuttings, \$25.00 per 1000. Cash with order.  
R. H. Workman, Loudonville, O.

Geranium S. A. Nutt, rooted cuttings, \$2.75 per 100, \$25.00 per 1000. Cash.  
Anderson's Greenhouses, Cannon Falls, Minn.

Geranium S. A. Nutt, strong rooted cuttings, \$2.00 per 100. James O. Jacobs, Irwin, Pa.

#### GERBERAS

##### GERBERA JAMESONII HYBRIDS.

Of this magnificent Transvaal Daisy, I am offering this fall a fine lot of field-grown plants in many colors.  
\$35.00 and \$50.00 per 100 according to size,  
25 at 100 rate.

O. FEHRLIN, CITRONELLE, ALA.

#### GLADIOLI

1000 LE MARECHAL FOCH BULBLETS, \$10.00.  
Prepaid. Liberal count.

Produced from bulbs that bloomed for me 100 per cent true. Crop had over 6 months growing season, under irrigation, in sunny Colorado. Bulbets, large, many should bloom next year.

#### SPECIAL "SHOW ME" OFFER.

For \$1.00 I will mail you 125 of these superb Foch bulbets. You will want a few thousand more. Limit one "Show Me" order to a customer.

1000 FLORA BULBLETS FOR \$6.00, PREPAID.  
Grown under same favorable conditions as Foch, large size; true stock. Special "Show Me" offer: 180 Flora bulbets for \$1.00, prepaid. Limit one order to a customer at this "Show Me" price.

Terms: Cash with order; shipment at once.  
Please mention Review.

J. D. LONG, BOULDER, COL.

#### GLADIOLUS BULBS FOR EARLY FORCING.

	Per 100	Per 1000
America, 1 1/2-in. and up.....	\$3.00	\$25.00
America, 1 1/4-in. and up.....	2.75	21.00
Augusta, 1 1/2-in. and up.....	4.00	35.00
Augusta, 1 1/4-in. and up.....	3.50	30.00
Baron Hulot, 1 1/2-in. and up.....	8.00	75.00
Baron Hulot, 1 1/4-in. and up.....	7.00	65.00
Brenchleyensis, 1 1/2-in. and up.....	3.50	30.00
Brenchleyensis, 1 1/4-in. and up.....	3.00	25.00
Chicago White, 1 1/2-in. and up.....	4.50	38.00
Chicago White, 1 1/4-in. and up.....	3.75	30.00
Halley, 1 1/2-in. and up.....	4.00	35.00
Halley, 1 1/4-in. and up.....	3.50	28.00
Mrs. F. King, 1 1/2-in. and up.....	3.50	25.00
Mrs. F. King, 1 1/4-in. and up.....	3.00	22.00
Mrs. F. Pendleton, 1 1/2-in. and up.....	6.50	55.00
Peace, 1 1/2-in. and up.....	5.00	45.00
Peace, 1 1/4-in. and up.....	4.00	35.00
Schwaben, 1 1/2-in. and up.....	5.00	45.00
Schwaben, 1 1/4-in. and up.....	4.50	40.00

#### ASK FOR FULL LIST OF ALL VARIETIES.

##### ROMAN J. IRWIN.

43 W. 18th St., New York, N. Y.  
ALL MY CUSTOMERS WHO HAVE RECEIVED MY "HIGH MERIT LIST" OF BULBS

Please note: Since sending out my bulb list, we have dug Gladiolus Le Marechal Foch (5000 of them) and the bulblet increase was greater than my wildest expectations or that I believed possible a month ago, from examination made then.

I am going to give my customers the benefit of this by reducing the bulblets to \$1.25 per 100, \$10.00 per 1000, \$45.00 per 5000 and \$80.00 for 10,000, 250 at 1000 rate; and will give absolutely free with every 500 bulbets ordered one large, plump, first-size bulb for trial.

Foch has the greatest commercial possibilities of any Gladiolus ever introduced. Get your start now. They won't last long. I have 3500 customers. Enough said.

Foch is the strongest bulblet germinator I have ever grown.

RAYMOND M. CHAMPE.

Grower, Walled Lake, Mich.

#### COLEMAN WON THE SILVER MEDAL

Of the A. G. S. at Detroit in 1919 and again at St. Thomas, Canada, in 1921. Coleman originations are the equal of any.

New list describing Sweet Lavender, Shella, Leota, Catherine Coleman, Nymph and others. Glad to send you a copy.

JOE COLEMAN.

Cleveland Road, Ravenna, O.

#### PLANTING STOCK OF GLADIOLI.

Panama, Princepine, Scarsdale, Loveliness, Liberty, King Philip, Francis King, Bordeaux, Intensity, Ida Van, Golden King, Brenchleyensis; all sorts mixed. Write for immediate delivery prices.

WARD, PLANTSMAN, HILLSDALE, MICH.

#### GLADIOLUS "1910 ROSE."

A coming cut flower variety; bright attractive rose color with a white line on lower petals; nice straight spike with many blooms open at once; does not burn or blister in the hottest sun; a strong grower; rapid propagator and extra fine forcer; as early as Halley or Chicago White. What more do you want?  
1st size, 1 1/2-in. and up.....\$40.00 per 1000  
2d size, 1 1/4 to 1 1/2-in..... 35.00 per 1000  
3d size, 1 to 1 1/4-in..... 30.00 per 1000  
4th size, 3/4 to 1-in..... 25.00 per 1000  
5th size, 1/2 to 3/4-in..... 20.00 per 1000  
6th size, under 1/2-in..... 15.00 per 1000  
Booking orders now for November shipment.

THE PFEIFFER NURSERY, WINONA, MINN.

#### AMERICA? YES! 100,000 STRONG.

Also the other main standards.

A discount for quantity, and lack of storage compels us to offer an additional 10 per cent discount for fall delivery. An early order means money for you. Opportunity is knocking at your gate, a postal card for our wholesale price list will swing it open today!

A. H. AUSTIN CO., WAYLAND, O.

#### GLADIOLUS BULBLETS.

Chris .....	\$ 3.00
Flora .....	10.00
L'Immaculee .....	3.00
Le Marechal Foch.....	12.00
Miss Edith Cavell.....	15.00
Prince of Wales.....	2.00
White Giant .....	15.00

The above prices are per 1000. Cash with order.  
We also have bulbets of most of the standard varieties. Write for prices, stating quantity and varieties wanted.

J. E. FARNSWORTH, LANCASTER, MASS.

#### GLADIOLUS BULBS OF EXCELLENT QUALITY.

	Per 1000	Per 1000	Per 1000
	No. 1	No. 2	No. 3
America .....	\$28.00	\$22.50	\$18.00
Empress of India.....	45.00	38.00	30.00
Halley .....	35.00	28.00	22.00
Ida Van .....	35.00	28.00	22.00
Independence .....	28.00	22.50	18.00
Francis King .....	25.00	20.00	16.00
Niagara .....	45.00	38.00	30.00
Schwaben .....	50.00	40.00	32.00
Primulinus Hyb. ....	25.00	20.00	16.00

#### BAY STATE BULB CO., WALTHAM, MASS.

##### LE MARECHAL FOCH: A SURE WINNER.

All florists will want a start of Le Marechal Foch, the new, early forcing pink; nearly double the size of America; choice bulbets, \$1.25 per 100, \$10.00 per 1000, \$45.00 per 5000 and \$80.00 per 10,000.

Le Marechal Foch is the greatest money-maker in the business.

JOE COLEMAN.

Cleveland Road, Ravenna, O.

#### GLADIOLUS PLANTING STOCK.

America, Mrs. Francis King, Halley.....	\$ 3.00
Primulinus Hybrids .....	3.00
Rouge Torch, Mrs. Watt, Candidum.....	3.50
Pendleton, Fryer .....	6.00
Loveliness, Mary Fennell.....	10.00

Write for prices on 5000 lots; also, other varieties, 1/2-in. to 3/4-in. Cash with order.

A. WALKER, PORT BYRON, N. Y.

Gladioli, Mrs. Watt, 1 1/2-in. and up, \$2.00; 1-in., up, \$1.50 per 100. Pink Beauty, 1 1/2-in. and up, \$2.00; 1-in., up, \$1.50 per 100. Jessie, 1 1/2-in., up, \$2.00; 1-in. to 1 1/2-in., \$1.75; 1-in., \$1.50 per 100. Rouge Torch, 1 1/2-in., \$2.50; 1-in. to 1 1/2-in., \$2.00 per 100. Primulinus Hybrids, 3/4-in. to 1-in., \$7.00; 1/2-in. to 3/4-in., \$5.00 per 1000.  
Mrs. L. D. Bossen, Wickliffe, O.

#### SOUTHERN GROWERS, ATTENTION!

100,000 America bulbs, 1-in. diameter, \$7.00 per 1000; 100,000 3/4-in. to 1-in., \$5.00 per 1000. How many? Just right for December planting.

JOE COLEMAN.

Cleveland Road, Ravenna, O.

#### DON'T BUY FOCH BULBLETS

Until you have seen Long's superb, large, Colorado-grown stock. Send \$1.00 for special "Show Me" lot of 125 Le Marechal Foch bulbets. Limit one lot to a customer at this price. All you want at \$10.00 per 1000. Liberal count.

J. D. LONG, BOULDER, COL.

#### DON'T BUY FLORA BULBLETS

Until you have seen Long's splendid Colorado grown stock. Special "Show Me" offer: For \$1.00 I will mail you 180 Flora bulbets, prepaid. Limit one lot to a customer at this special price. All you want at \$6.00 per 1000.

J. D. LONG, BOULDER, COL.



## GLADIOLI—Continued

WHOLESALE PRICES ON  
AUSTIN'S "BIG FOUR."

Evelyn Kirtland—Herada,  
Bertrex—Gretchen Zang  
and

SEVEN ADDITIONAL  
AUSTIN ORIGINATIONS.

Never have we had finer stock  
of these magnificent creations.  
Your name gets descriptive list.

A. H. AUSTIN CO., WAYLAND, O.

## FOR ALL COUNTRIES EXCEPT THE U. S. A.

P. HOPMAN & SONS,  
Gladiolus Specialists, Hillegom, Holland.  
Headquarters of Le Marechal Foch, White  
Glant, L'Immaculee, Pink Perfection, Lovefire  
and all the leading and fancy varieties. Very  
cheap prices on application.

## GLADIOLI.

America, Golden Measure, Mrs. Dr. Norton,  
Pendleton, Peace, Panama, War, Schwaben and  
others; all sizes and bulbets at prices that  
are right.

HUMPHREY'S FLOWER GARDENS,  
Pataskala, O.

## NEW CUT FLOWER VARIETIES.

Gladioli, Evelyn Kirtland, Herada and Lily-  
white, size up to 1/2-in., \$2.00 per 100; bulbets  
1/2-in. to 3/4-in., \$3.00 per 100; bulbets, \$3.00  
per 1000, prepaid price.

F. C. HORNBERGER, HAMBURG, N. Y.

## GLADIOLUS BULBS AND BULBETS.

Look up our large list of Gladiolus bulbs and  
bulbets offered in last week's Review, classified  
section.

MAPLE HILL NURSERY,  
Nora Springs, Ia.

Gladiolus Mrs. Watt, color same as the Amer-  
ican Beauty Rose, planting stock, 1/4-in. to 1/2-in.,  
\$6.50 per 1000; bulbets, \$4.00 per qt.; Mrs. Dr.  
Norton, same size, \$80.00 per 1000; bulbets,  
\$5.00 per 1000, 5000 for \$22.50. Alfred Oester-  
ling, Gladiolus Specialist, Butler, Pa.

WE HAVE A SURPLUS  
OF 10,000 GLADIOLUS BULBS.

5000 America, 5000 Mrs. Francis King,  
1 1/2-in. to 3 1/2-in., \$2.50 per 100, \$20.00 per 1000.  
This is first class stock.

## SHELBY FLORAL CO., SHELBY, O.

1200 GLADIOLUS CRACKERJACK.  
1-inch to 1 1/2-inch, \$15.00 per 1000 while they  
last.

## KALISCH BROS. CO., Clayton, Mo.

Gladioli, 100,000 Halley, 50,000 Panama, 50-  
000 other named varieties at prices to move  
them. Let me know how many you can use.  
George Lawler, Gardenville, Tacoma, Wash.

Gladioli: Write for our full list of the most  
desirable varieties.  
S. S. Skidelsky & Co., 50 Park Place, New York.

Gladiolus Augusta, 1-in. to 2-in., \$12.00 per  
1000. Cash, please.  
Lacher Bros., R. D. No. 1, Liverpool, N. Y.

Gladiolus Augusta, 1st and 2nd size, \$30.00  
and \$25.00 per 1000.  
Mrs. F. E. Morrow, North Milwaukee, Wis.

## GLADIOLUS BULBS READY NOW.

Send for our descriptive list.

## HANSEN NURSERY CO., NILES, MICH.

Gladioli, America, Halley, Francis King, No.  
1, \$2.50 per 100; Pendleton and War, \$4.00 per  
100.  
L. F. Dintelmann, Belleville, Ill.

Gladioli, leading varieties, strong, sound stock;  
bargain prices. Robert Mehlmann, Oshkosh, Wis.

## GRAPE VINES

GRAPES, 1-YEAR, EXTRA STRONG, NO. 1.  
\$0.00 cash pays for 25 vines of each; Concord,  
Moore's Early, Niagara and Worden postpaid;  
100 of each by express, not paid, \$20.00. Get  
next our trade list of choice lining out stock for  
florists and nurserymen; ready now.

ATLANTIC NURSERY CO., INC.,  
Berlin, Md., U. S. A.

## CONCORD GRAPE VINES.

Strong 2-year plants, No. 1 grade..\$10.00 per 100  
Strong 2-year plants, No. 2 grade.. 8.00 per 100  
Strong 1-year plants, No. 1 grade.. 6.00 per 100  
Cash with order.

Send for our perennial price list.

GEORGE MARTIN, BOX 154, PAINESVILLE, O.

## GRAPE VINES OF ALL VARIETIES.

One-year vines, \$2.50 per doz., \$10.00 per 100;  
2-year-old, \$3.00 per doz., \$16.00 per 100; 3-year-  
old, \$4.00 per doz., \$25.00 per 100.

## WARREN SHINN, WOODBURY, N. J.

Grape Vines, Concord and Moore's Early, fine  
2-year-old, \$10.00 per 100. Packed free. Cash  
with order.

Clement S. Levis, Aldan, Delaware Co., Pa.

Grape Vines: Concord, \$2.00 per doz., \$11.00  
per 100; Catawba, Niagara, Diamond and Worden,  
\$2.25 per doz., \$12.00 per 100.

Harry J. Squires, Good Ground, N. Y.

Concord Grape vines, No. 1, 2-year, \$6.00 per  
100.  
L. G. Tingle, Pittsville, Md.

ALBUM OF DESIGNS, \$1.25 postpaid. Flo-  
rists' Publishing Co., Chicago.

## GREVILLEAS

GREVILLEA ROBUSTA.  
Extra strong 3-in. ready to shift, \$10.00 per 100.  
CHANDLER LANDSCAPE & FLORAL CO.,  
4700 Ward Parkway, Kansas City, Mo.

## GYPSOPHILAS

GYPSOPHILA PANICULATA FLORE PLENO.  
Hurry your orders in for this fine, double, pure  
white variety; now is the time to plant for  
early summer flowers.

S. BRYSON AYRES CO.,  
Sunny Slope Farm, Independence, Mo.

Gypsophila paniculata, strong, field-grown  
plants, \$1.00 per doz., \$5.00 per 100.  
Harry J. Squires, Good Ground, N. Y.

## HARDY PLANTS

## HARDY PERENNIALS.

	Per 100
Achillea Boule de Neige.....	\$ 8.00
Aquilegia Long-spurred Hybrids, Nivea	
Grandiflora and Chrysantha.....	8.00
Aster Novae Angliae.....	8.00
Aster Tartarica.....	8.00
Boltonia Asteroides.....	7.00
Boltonia Latisquama.....	7.00
Chrysanthemum, named varieties, all colors	8.00
Chrysanthemum Leucanthemum Alaska....	8.00
Dianthus Barbatus.....	8.00
Dianthus Plumarius.....	8.00
Digitalis.....	8.00
Eupatorium Ageratoides, Coelestinum and	
Fraseri.....	7.00
Funkia Coerulea.....	8.00
Iris Pallida Speciosa, Pallida Dalmatica,	
Purple King, Mrs. Darwin, Aurea.....	12.00
Gaillardia Grandiflora.....	8.00
Hemerocallis, Fulva and Dumortierii.....	8.00
Hibiscus Mallow Marvels.....	10.00
Iris, Celeste, Abdul Aziz, Gracchus, Hon-	
orabilis, Kharpur, Mme. Chereau, Pari-	
sensis, Florentina.....	6.00
Lychnis Chalcedonica.....	7.00
Lythrum Roseum Superbum.....	7.00
Matricaria Capensis fl. pl.....	8.00
Paeonia Felix Crousse, red.....	30.00
Paeonia L'Indispensable, white.....	25.00
Paeonia Jules Calot, bright pink.....	30.00
Paeonia Van Houtte, crimson.....	30.00
Paeonia Rubens.....	25.00
Paeonias, unnamed, pink and white.....	15.00
Physostegia Virginica.....	8.00
Salvia Azurea Grandiflora.....	8.00
Sedum Maximowiczii.....	8.00
Sedum Spectabile.....	10.00
Veronica Longifolia.....	8.00
Veronica Spicata.....	8.00
Vinca Minor.....	6.00

## WESTOVER NURSERIES,

St. Louis Co., Clayton, Mo.

## HARDY PLANTS.

	Per 100
Achillea The Pearl.....	\$ 8.00
Anthemis Tinctoria Kelwayii.....	7.00
Aquilegia, mixed.....	8.00
Armeria Formosa.....	12.00
Boltonia Asteroides.....	8.00
Boltonia Latisquama.....	8.00
Coreopsis Lanceolata Grandiflora.....	7.00
Delphinium Belladonna.....	9.00
Delphinium Bellamossa.....	12.00
Delphinium Gold Medal Hybrids.....	12.00
Dianthus, mixed.....	7.00
Dianthus Holborn Glory.....	8.00
Dianthus Newport Pink.....	8.00
Dianthus Scarlet Beauty.....	8.00
Dianthus, Velvety Black.....	8.00
Dianthus Latifolius, double, mixed.....	10.00
Dianthus Plumarius, single, mixed.....	8.00
Funkia Undulata Media Variegata.....	12.00
Gaillardia Grandiflora.....	8.00
Helianthus Miss Melliish.....	8.00
Helianthus Multiflorus fl. pl.....	12.00
Hemerocallis Flava.....	10.00
Hemerocallis Thunbergii.....	10.00
Physalis Franchetii.....	8.00
Physostegia Virginiana.....	7.00
Ranunculus Acris fl. pl.....	8.00
Rudbeckia Laciniata fl. pl.....	8.00
Rudbeckia Newmannii.....	8.00

The above varieties are only a few of our spe-  
cialties. Ask for our general catalogue.

## WELLER NURSERIES CO., INC.

Holland, Mich.

## HARDY PERENNIALS.

Send in your name for our new fall, 1921,  
wholesale hardy plant catalogue, ready now.  
It is positively the best and most complete book  
of its kind, offering nothing but large field  
clumps.

THE WAYSIDE GARDENS CO.,  
Mentor, O.

## HARDY PERENNIALS, STRONG PLANTS.

Delphinium Belladonna, Sweet William, Gail-  
lardia Grandiflora, Hollyhock Chater's Double,  
mixed, \$1.00 per 100, \$8.00 per 1000.

F. DANLEY, MACOMB, ILL.

Hardy plants, Hollyhocks, 4 colors, Gaillardias,  
Coreopsis, Sweet William, Canterbury Bells,  
Pyrethrum, Shasta Daisy and Hardy Pinks,  
50c per 100, \$4.00 per 1000.

J. C. Schmidt, Bristol, Pa.

## HARDY PERENNIALS.

	Per 10	Per 100
Achillea Boule de Neige.....	\$1.00	\$ 8.00
Achillea Millefolium Roseum.....	1.00	8.00
Artemisia Lactiflora.....	1.00	8.00
Hardy Astera, T. S. Ware, White		
Queen, St. Egwin and Climax..	.80	6.00
Hardy Aster Acris, dwarf, sum-		
mer-flowering, lavender.....	1.00	8.00
Boltonia Latisquama.....	1.00	7.00
Chrysanthemums, hardy pink, red		
and white.....	1.00	8.00
Chrysanthemums, yellow.....	1.20	10.00
Coreopsis Lanceolata Grandiflora.....	1.00	8.00
Eupatorium Coelestinum.....	1.00	8.00
Eulalia Japonica Zebrina.....	1.20	10.00
Funkia Undulata Variegata.....	1.00	8.00
Hemerocallis Flava, Luteola and		
Thunbergii.....	1.00	8.00
Iris Sibirica, blue and white.....	.90	7.00
Iris Japonica, purple and gold....	1.20	10.00
Iris Japonica, mahogany.....	1.20	10.00
Iris Japonica, gold bound.....	1.20	10.00
Iris Japonica, mixed.....	.80	6.00
Iris Germanica, Lavender Queen,		
Honorabilis, Mme. Chereau and		
Florentina Alba.....	.70	5.00
Monarda Didyma.....	1.00	8.00
Phalaris Arundinacea, Ribbon		
Grass.....	.80	6.00
Phlox Subulata Alba.....	1.00	8.00
Phlox Subulata Rosea.....	1.00	8.00
Pyrethrum Uliginosum.....	1.00	8.00
Rudbeckia Golden Glow.....	.80	6.00
Rudbeckia Golden Glow, clumps..	1.50	12.00
Rudbeckia Newmannii.....	.90	6.00
Sedum Spectabile.....	1.00	8.00
Tradescantia Virginica, blue.....	.80	6.00

## W. H. NICHOLS &amp; SON, PAINESVILLE, O.

## HARDY PERENNIALS—FIELD-GROWN.

## EXTRA FINE.

HARDY CARNATION GRENADIN should be  
planted now; perfectly hardy and if disbudded  
will develop flowers that will rival greenhouse  
Carnations. They bloom with us from Decoration  
day on, and we retail the blooms at \$1.00 per  
doz. Strong 2-year-old field plants, \$12.50 per  
100. Remember, if planted now, they bloom for  
Memorial day.

SCOTCH PINKS, Sweet Scented, 2-year-old,  
field plants, \$9.00 per 100.

GYPSOPHILA PANICULATA FL. PL., the  
fine, double, pure white variety; no florist should  
be without this; it sells at sight, either fresh or  
dried, \$20.00 per 100.

GAILLARDIA GRANDIFLORA, extra large,  
2-year-old plants, \$9.00 per 100.

COREOPSIS LANCEOLATA, Extra large,  
2-year-old plants, \$7.00 per 100.

HOLLYHOCKS, ALLEGHENY HYBRIDS,  
crinkled and waved, mixed, \$6.75 per 100.

SWEET WILLIAMS, bloom for Decoration day,  
Pink Beauty or all colors mixed, extra size  
plants, \$8.00 per 100.

DELPHINIUM, Japanese, the really hardy va-  
riety; beautiful azure blue color; blooms from  
June first until cut down by frost; we ship this  
to Chicago market by the thousands; fine 2-year-  
old plants, \$8.00 per 100. Cash, please.

S. BRYSON AYRES CO.,

Sunny Slope Farm, Independence, Mo.

## HARDY PERENNIALS, STRONG FIELD-

## GROWN PLANTS.

Gypsophila paniculata; Achillea Ptarmica;  
Anchusa Italica, Dropmore; Anthemis Tinctoria;  
Aquilegia, Long Spurred Hybrids, mixed; Bellia  
Daisy, Longfellow and Snowball, mixed; Boc-  
conia Cordata; Canterbury Bells, mixed; Cen-  
taurea, mixed; Coreopsis Grandiflora; Hibiscus  
Giant Mallow Marvels, mixed; Delphinium Bel-  
ladonna; Digitalis, mixed; Gaillardia Grandi-  
flora; Hollyhock Chater's Double, white, scarlet,  
yellow, maroon, crimson, pink and mixed; Lu-  
pinus Polyphyllus; Myosotis, or Forget-me-nots,  
Palustris; Rudbeckia Purpurea; Shasta Daisy;  
Sweet William, white, crimson, scarlet, mixed;  
Wallflower, double mixed; Yucca Filamentosa,  
\$1.00 per doz., \$5.00 per 100.

HARRY J. SQUIRES, GOOD GROUND, N. Y.

## PERENNIALS, FIELD GROWN.

	Per 100	Per 1000
Delphinium Belladonna.....	\$8.00	\$50.00
Aquilegia, assorted.....	6.00	50.00
Coreopsis.....	6.00	50.00
Shasta Daisy.....	6.00	50.00
Gaillardia.....	6.00	50.00
Platycodon, blue and white.....	6.00	50.00
Pyrethrum Roseum.....	6.00	50.00
Sweet William, separate colors..	6.00	50.00

Thousands of other choice perennials, roses,  
shrubs, and trees.

New wholesale trade list ready. Write today.

## ONARGA NURSERY CO.,

Cultra Bros., Mgrs., Onarga, Ill.

## HARDY PERENNIAL PLANTS,

## STRONG FIELD-GROWN:

Lychnis Viscaria Splendens, fl. pl., \$6.00 per 100  
Hollyhocks, double, 4 colors..... 6.00 per 100  
Pachysandra Terminalis..... 7.00 per 100  
Phlox Subulata, Alba and Rosea... 6.00 per 100  
Artemisia Lactiflora..... 7.00 per 100

C. O. HALLINAN,

507 E. Erie St., Painesville, O.

Hardy Ferns..... 100 10 Each  
Adiantum Pedatum, Maidenhair..\$9.00 \$1.00 15c  
Aspidium, Goldieana, Gold Fern 9.00 1.00 15c  
Onoclea Struthiopteris, Ostrich 10.00 1.20 15c  
Osmundas, 2 varieties.....12.00 1.40 15c  
Also 8 other varieties; descriptive list mailed  
free. 100 Ferns, your selection, billed at 100  
rate. Packing free for cash.  
Ludvig Mosbaek, Ferndale Askov, Minn.



### HARDY PLANTS. GOOD STOCK; GUARANTEED. True to name and will be well packed.

Artemisia Lactiflora, strong 1-year-old clumps, undivided, \$8.00 per 100.  
Delphinium Belladonna, strong 2-year-old clumps, undivided, \$10.00 per 100.  
Gypsophila Paniculata, strong 2-year-old roots, \$7.00 per 100.

### STRONG, 1-YEAR-OLD, FIELD-GROWN ROOTS.

Phlox Rynstrom .... \$8.00 per 100, \$70.00 per 1000  
Phlox Riverton Jewel 8.00 per 100, 70.00 per 1000  
Phlox Selma ..... 8.00 per 100, 70.00 per 1000  
Phlox Thor ..... 8.00 per 100, 70.00 per 1000  
Phlox Mrs. Jenkins, 8.00 per 100, 70.00 per 1000  
Tritoma Pfizerli, 1-year-old roots undivided, \$10.00 per 100.

GEO. A. PENROSE,  
220 Lippincott Ave., Riverside, N. J.

### DELPHINIUM FORMOSUM.

Heavy, 2-year, field-grown plants, to save moving, \$5.00 per 100, while they last.  
Complete list of hardy perennial plants mailed on application. My prices are most attractive and stock the very best.

JOHN IRVINE, BAY CITY, MICH.

### HELICHRYSUMS

#### STRAWFLOWERS.

We offer Strawflower plants for southern and California growers, \$3.00 per 100, \$25.00 per 1000. CUT STRAWFLOWERS, \$1.00 per 100, \$9.00 per 1000.

S. BRYSON AYRES CO.,  
Sunny Slope Farm, Independence, Mo.

### HIBISCUS

Hibiscus, Peach-blow, Ruber, Grandiflorus and Versicolor, 2½-in., \$5.00 per 100; 3-in., \$10.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

Hibiscus Giant Marvel Mallows, strong field-grown plants, \$1.00 per doz., \$5.00 per 100.  
Harry J. Squires, Good Ground, N. Y.

### HOLLYHOCKS

### HOLLYHOCKS, SELECTED PLANTS. FREE FROM RUST.

Double Hollyhocks in 5 colors.....\$7.00 per 100  
Single Hollyhocks, mixed..... 7.00 per 100  
Allegheny Hollyhocks, mixed..... 7.00 per 100

THE WAYSIDE GARDENS CO.,  
Mentor, O.

### DOUBLE HOLLYHOCKS, SEPARATE COLORS AND ALLEGHENY.

Strong, healthy stock, \$7.00 per 100. Will be glad to quote on large quantities. Ask for our list.

JOSEPH F. MARTIN NURSERIES,  
Box No. 97, Painesville, O.

Hollyhock Chater's Double, white, scarlet, yellow, maroon, crimson, pink and mixed; strong field-grown plants, \$1.00 per doz., \$5.00 per 100.  
Harry J. Squires, Good Ground, N. Y.

### HORSE RADISH ROOTS

Horse Radish roots, Maliner Kren, \$1.75 per 100, \$12.00 per 1000.  
Harry J. Squires, Good Ground, N. Y.

### HYDRANGEAS

POT-GROWN HYDRANGEAS.  
4-in. pots, \$30.00 per 100.

### FIELD-GROWN PLANTS.

French varieties and Otaksa.  
2-year-old Otaksa, Baby Bimbenet, Mme. Chautard, Vibraye, Radiant, Mme. E. Mouillere, Trophee and others.

	Per 100
2 to 3 branches.....	\$30.00
4 to 5 branches.....	40.00
5 to 6 branches.....	50.00
7 to 10 branches.....	60.00

Also larger plants; ask for prices.

WELL-ESTABLISHED, POT-GROWN PLANTS of the above French and Otaksa blue varieties.  
4-inch pots .....\$30.00 per 100  
5-inch pots ..... 40.00 per 100  
6-inch pots ..... 70.00 per 100  
2½-in. pots to grow on, see September 1 issue or ask for list.

ROMAN J. IRWIN,  
43 W. 18th St., New York, N. Y.

### HYDRANGEAS.

Good French varieties.  
2½-in., \$6.50 per 100, \$60.00 per 1000.  
4-in., \$20.00 per 100.  
5-in., \$30.00 per 100.

HEAVY FIELD-GROWN SPECIMENS.  
8 to 10 shoots, fine for specimen tubs, \$7.00 per doz., \$50.00 per 100.

THE STORRS & HARRISON CO.,  
Painesville, O.

### HYDRANGEAS.

Avalanche, Mme. Legon.  
Baby Bimbenet, Mme. Auguste Nonin.  
Eclairer, Mme. E. Mouillere.  
E. G. Hill, Mme. Maurice Hamar.  
Etincelant, Mont Rose.  
Gen. de Vibraye, Radiant.  
La Perle, Souv. de Mme. E.  
Lilie Mouillere, Chautard.  
L'Islette, Souv. de Lieut. Chauré.  
Louis Mouillere, Souv. de Mme. Victor  
Mlle. Agnes Barillet, Raoult.  
Mlle. Rene Gaillard, Trophee.

Our plants this season are stronger and healthier than we have had before and the assortment of varieties is perfect.

4-in. pots .....	\$20.00
From 5-in. pots .....	40.00
From 6-in. pots .....	60.00
From 7-in. pots .....	75.00

### C. U. LIGGITT.

Wholesale Plantsman,  
308 Bulletin Bldg., Philadelphia, Pa.

HYDRANGEAS, EXTRA FINE PLANTS, in assorted varieties, 1-year-old, potted up last month from pots.

Mme. Petrick, Mme. Riverain, Germania, Lilie Mouillere, Wm. Pfizer, Trophee and Mme. Mouillere.

3rd size, 3 to 6 branches.....	\$35.00 per 100
2nd size, 6 to 12 branches.....	45.00 per 100
1st size, 10 to 16 branches.....	50.00 per 100

### 2-year-olds, pot grown:

3rd size .....	\$ 60.00 per 100
2nd size .....	75.00 per 100
1st size, specimen .....	100.00 per 100

Same varieties as above, and others.  
Cash please. Add 5 per cent for packing.

### A. SCHULTHEIS.

316 19th St., College Point, N. Y.

### Northern grown

### FRENCH HYDRANGEAS.

#### Dormant stock.

Now booking orders for fall delivery.

### Mixed varieties, blue and pink.

4-in., branched .....	35c each
5-in., branched .....	50c each
6-in., branched .....	75c each
7-in., branched .....	\$1.00 each

### Cash or C. O. D.

### J. J. Le BORIOUS.

921 East Third St., Duluth, Minn.

### FRENCH HYDRANGEAS.

#### A No. 1 pot-grown quality.

Short, bushy, full and well ripened plants, the kind that will easily force for Easter.

Following sizes with prices that are below their values; colors pink and blue:

4-in. pots .....	\$20.00 per 100
5-in. pots .....	35.00 per 100
6-in. pots .....	50.00 per 100
7-in. pots .....	75.00 per 100

### ZIEGER & SONS.

German town, Philadelphia, Pa.

Hydrangeas: Extra fine French Blue and Pink, 4-in., 5-in., 6-in. and 7-in., 35c, 50c, 75c and \$1.00 each, respectively. This stock is sure to please you. Order while it lasts.

2-year-old field-grown, extra fine, good for forcing and for specimen tubs; in the following separate varieties: Lilie Mouillere, Bouquet Rose, Baby Bimbenet, Mme. E. Mouillere and Mme. Chautard, \$7.00 per doz., \$50.00 per 100.  
S. S. Skidelsky & Co., 50 Park Place, New York

### HYDRANGEAS, ALL THE BEST

French varieties, with 2 to 4 good strong shoots, from 4-in. pots, 25c; 5-in., 35c; 6-in., 50c; extra heavy 7-in., 75c; specimens, \$1.00 to \$2.00 each.

Otaksa, good stock, 4-in. only, 25c each. Other sizes sold out.

### J. L. SCHILLER.

929 Prouty Ave., Toledo, O.

### VERY SPECIAL PRICES.

To clear the field we offer the following very best varieties: Baby Bimbenet, Lilie Mouillere, Chautard, Hamar, etc., in mixture at \$5.00 per 100 branches. Cash.

These are strong, sturdy plants running from 4 to 12 branches to the plant.

### SILVIEUS & SILVIEUS.

Ashtabula, O.

### HYDRANGEAS.

3-in. pots, \$8.00 per 100.  
4-in. pots, \$15.00 to \$25.00 per 100.

WALTER ARMACOST & CO.,  
321 East 4th St., Los Angeles, Cal

### HYDRANGEAS.

4-in., 15c;  
5-in., 30c;  
6-in., 40c.

### J. V. LAVER.

704 State St., Erie, Pa.

French Hydrangeas, best pink; very fine plants, 5-in., \$40.00 per 100; 6-in., \$60.00 per 100; field plants for 5-in. and 6-in. pots, \$30.00 and \$40.00 per 100. John Dieckmann, Elm Grove, W. Va.

### HYDRANGAEA OTAKSA.

#### Ready to shift.

2-in., \$5.00 per 100.  
J. G. LAYTON, OLEAN, N. Y.

Hydrangea Otaksa, 5000 field-grown, 2½-in., 8c; 500 4-in., 25c; 1000 5-in., 35c; 6-in., 50c each; well branched. 5 per cent for packing. Cash. Port Allegany Greenhouses, Port Allegany, Pa.

Hydrangea Otaksa, 2½-in., \$7.00; Baby Bimbenet, \$10.00; Otaksa, field-grown, \$25.00 per 100. Baur Floral Co., Erie, Pa.

Hydrangea Otaksa, 2½-in., \$6.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

### IMPATIENS

Impatiens Sultan, orange-red, deep pink, white and violet-rose; rooted cuttings, \$1.50 per 100; 2½-in., \$4.00 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

### IRISES

### STRONG, SELECTED, IRIS PLANTS.

	Per doz.	Per 100
Black Prince, velvety-black.....	\$1.20	\$ 8.00
Canary, yellow .....	1.00	6.00
Celeste, sky blue .....	1.20	8.00
Fairy, pale lavender .....	1.75	12.00
Flavescens, soft yellow .....	1.00	6.00
Florentina, blue and white, separate .....	1.00	6.00
Harlequin Melanais, variegated... ..	1.00	7.00
Her Majesty, fine rose .....	1.20	8.00
Honorabilis, golden and brown... ..	1.00	6.00
Juniata, clear blue, fine.....	1.50	10.00
Mme. Chereau, white fringed with azure-blue .....	1.00	6.00
Mrs. H. Darwin, waxy white.....	.75	5.00
Pallida Dalmatica, lavender.....	1.20	8.00
Purple King, full purple.....	1.10	7.00
Queen of May, soft pink, fine.....	1.20	8.00
Sans Souci, canary yellow.....	1.20	8.00
Sibirica, blue and white, separate ..	1.00	6.00

### WELLER NURSERIES CO., INC.,

United with Standard Bulb Co.,  
Formerly of Benton Harbor, Mich.,  
Holland, Mich.

### IRIS.

Barlensis, Nestor, Sans Souci, Sibirica Orientalis, Canary Bird and Lord Grey, \$4.00 per 100. Dorothea, Flavescens, Mme. Chereau, Royal King, Sappho, Sir Walter Scott, Florentina, Lilac Queen and The Bride, \$5.00 per 100. Perfection and Kochii, \$6.00 per 100.

Eldorado, Pallida Dalmatica and Gertrude, \$15.00 per 100.

500 named kinds, 20 varieties, our selection, \$15.00. Cash.

HARRY FRANKLIN BAKER,  
1118 W. Lake St., Minneapolis, Minn.

### IRISES, SELECTED DIVISIONS.

	Per doz.	Per 100
Pallida, lavender .....	\$0.80	\$5.00
Mme. Chereau, white, edged blue... ..	.60	4.00
Honorabilis, yellow .....	.40	2.50
Trautlieb, pink .....	3.00	20.00
Good mixture .....	2.00	

Small divisions for planting, one-half the above prices.

### BROOKLAND GARDENS, WOBURN, MASS.

### IRIS GERMANICA.

Separate colors, in light lavender, dark blue and yellow. Unnamed, but extra large-flowering stock, \$2.00 per 100, \$15.00 per 1000.

### WINFIELD S. KIRCHER.

Cyclamen Specialist, De fiance, O.

Iris Japonica, purple and gold, \$8.00 per 100. Iris Sibirica, Snow Queen and Royal Purple, strong divisions, \$5.00 per 100.

### The Havice Nursery, West Park, O.

Iris Germanica, Queen of May, Mme. Chereau, Sherwin Wright and several other choice varieties; strong divided roots, \$5.00 per 100; mixed, \$3.00 per 100.

### E. B. Morgan Floral Co., Paxton, Ill.

### IRISES, EIGHTY-SEVEN VARIETIES.

#### Nice young plants, true to name.

#### Special prices. Write for list.

### GILBERT H. WILD, SARCOXIE, MO.

IRIS KAEMPFERI, OR JAPAN IRISES.

A choice collection of nineteen named varieties. Send for list.

### H. G. NORTON, PERRY, O.

Iris Germanica, a fine dark blue or purple and a sulphur white, separate colors, \$2.50 per 100. Strong divisions. N. O. Caswell, Delavan, Ill.

### IVIES

### ENGLISH IVY.

Nice 4-in.,  
\$20.00 per 100, \$175.00 per 1000.  
5 per cent for packing.

THE WALLACE FLORAL CO.,  
5744 Kercheval Ave., Chicago, Ill.

### HARDY ENGLISH IVY.

Field-grown plants, 2 to 3 feet, \$8.00 per 100, \$65.00 per 1000.

### ROMAN J. IRWIN.

43 W. 18th St., New York, N. Y.

Special offer: Allegheny Vine, or Improved English Ivy, 2½-in., \$1.00 per doz., \$7.00 per 100.

English Ivy, 2½-in., \$3.50 per 100; 3-in., \$6.50 per 100. Oak Grove Greenhouse, Tuskegee, Ala.

### ENGLISH IVY.

Strong plants, from 2½-in. pots, \$5.00 per 100, \$45.00 per 1000.

### THE CONARD & JONES CO.,

West Grove, Pa.

Hardy English Ivy, good, long vines; strong, field-grown plants, \$7.00 per 100, \$65.00 per 1000; fine 4-in., \$22.00 per 100.  
S. S. Skidelsky & Co., 50 Park Place, New York.

## IVIES—Continued

12,000 ENGLISH IVY.  
Fine 2½-in. with 2-ft. runners, \$4.00 per 100.  
BURDELL FLORAL CO.,  
Bowling Green, Ky.

English Ivy, rooted cuttings, \$17.00 per 1000;  
strong 2½-in., \$5.00 per 100.  
W. E. Trimble Greenhouse Co., Princeton, Ill.

English Ivy, large and small leaf, fine 2½-in.,  
\$5.00 per 100.  
Jacob Schulz, 831 Cherokee Rd., Louisville, Ky.

English Ivy, strong, field-grown, 2 to 3 feet,  
\$8.00 per 100. Thomas Salvason, Petersburg, Ill.

English Ivy, strong 2-in., \$4.00 per 100, \$35.00  
per 1000. S. W. Pike, St. Charles, Ill.

## JASMINES

Jasmines, Maid of Orleans, Revolutum Grandi-  
florum, 2½-in., \$5.00 per 100; 3½-in., \$15.00 per  
100. Oak Grove Greenhouse, Tuskegee, Ala.

## LANTANAS

## LANTANAS.

Michael Schmidt, best red Lantana.  
The above color is always scarce in early  
spring; better order yours now for immediate or  
later delivery. Our plants are not surplus stock,  
but are grown especially for the trade. Also  
have Jacob Schulz, Aurora, Radiation and Weep-  
ing; good, clean stock from 2-in. pots, \$5.00 per  
100, \$45.00 per 1000.

LINDEN LAWN GARDENS,  
Springfield, O.

Lantana Craigii, best bedding variety, 2½-in.,  
\$5.00 per 100. Cash.  
Tarentum Greenhouses, Tarentum, Pa.

Lantanas, five varieties, field-grown, ready for  
4-in. pots, \$10.00 per 100.  
The McGregor Bros. Co., Springfield, O.

## LILIES

## READY NOW!

Lilium Regale, 1st size, 50c each; Lilium Re-  
gale, 2nd size, 35c each. Lilium Candidum, Ma-  
donna Lilies, 20 to 22 centimeters, \$145.00 per  
1000. Lilium Henryii, 22 to 24 centimeters,  
\$35.00 per 100; Lilium Henryii, 20 to 22 centi-  
meters, \$30.00 per 100.

THE WAYSIDE GARDENS CO.,  
Mentor, O.

## LILIUM SUPERBUM.

1st size ..... \$8.00 per 100  
2nd size ..... 5.00 per 100  
L. E. WILLIAMS, EXETER, N. H.

## LILIUM TIGRINUM.

\$10.00 per 100. Cash.  
HARRY FRANKLIN BAKER,  
1118 W. Lake St., Minneapolis, Minn.

## LILY OF THE VALLEY

## VALLEY CLUMPS.

Holland Clumps, 5x5-inch, \$18.00 per 100;  
German Clumps, \$23.00 per 100. Prompt ship-  
ment. Cash or c. o. d.  
HENRY SCHAUMBERG, HAMMONTON, N. J.

## LILY OF THE VALLEY.

Holland pips, \$15.00 per 1000;  
German pips, \$20.00 per 1000.  
Prompt shipment. Cash or C. O. D.  
HENRY SCHAUMBERG, HAMMONTON, N. J.

Lily of the Valley, large bell variety, field-  
grown clumps, \$15.00 per barrel. Cash, please.  
F. H. Meier, Vandalia, Ill.

## LOBELIAS

Lobelia Kathleen Mallard, rooted cuttings,  
\$1.50 per 100 by mail.  
S. W. Pike, St. Charles, Ill.

## MAGNOLIAS

MAGNOLIA GRANDIFLORA SEEDLINGS.  
Open field-grown and hardy; large quantity to  
offer, 4 to 6-in., \$3.80 per 100, \$35.00 per 1000.  
EVERGREEN NURSERIES,  
Woodville, Tex.

## MESEMBRYANTHEMUMS

Mesembryanthemums, 150 fine plants, grown  
near the glass, 2½-in. pots, \$4.00 per 100.  
O. F. Searles, Post Box No. 288, Nashua, N. H.

Mesembryanthemums, large pink; rooted cut-  
tings, \$2.00 per 100; 2-in., \$3.00 per 100.  
C. V. Frueh, R. D. No. 2, Lima, O.

## NIEREMBERGIAS

Nierembergias, rooted cuttings, \$3.00 per 100.  
Cash, please. Cloute Bros., Fort Atkinson, Wis.

## NURSERY STOCK

California Privet, shrubs, ornamental stocks,  
Roses, Narcissi, Peonies, Strawberries, Raspber-  
ries, Grapes, Currants, Blackberries, Asparagus,  
etc. Ask for my wholesale trade list.  
L. G. Tingle, Pittsboro, Md.

Send for our list of young stock; some new and  
choice varieties. Can ship by parcel post safely in  
case of railroad strike. See my Wisteria and  
Ampelopsis advertisements.

J. Dvorak, Hempstead, L. I., N. Y.

## ONARGA NURSERY COMPANY.

Largest wholesale growers of high-quality nurs-  
ery stock for florists' trade in the central west.

	Per 100	Per 1000
Ampelopsis Veitchii, 2-year, full tops .....	\$15.00	\$125.00
Ampelopsis Veitchii, 3-year, full tops .....	17.50	150.00
Ampelopsis Veitchii, 4-year, full tops .....	20.00	175.00
Clematis Paniculata, 2-year.....	20.00	150.00
Clematis Paniculata, 3-year.....	25.00	175.00
Climbing Rose Bushes, assorted, 2-year, No. 1.....	20.00	175.00
Spiraea Van Houttei, 2 to 3 ft....	15.00	120.00
Spiraea Van Houttei, 3 to 4 ft....	20.00	180.00
Spiraea Van Houttei, 4 to 5 ft....	25.00	.....
Honeysuckle Bush, assorted vari- eties, 2 to 3 ft.....	15.00	100.00
Honeysuckle Bush, assorted vari- eties, 3 to 4 ft.....	20.00	150.00
Philadelphus, Syringa, 3 to 4 ft.	20.00	150.00
Philadelphus, Syringa, 4 to 5 ft.	25.00	200.00
Amor River Privet, North, 18 to 20 ins. ....	12.00	100.00
Amor River Privet, North, 2 to 3 ft. ....	15.00	120.00
Shade trees, fruit trees, Roses and perennials.		

Write for catalogue or call at the nursery and  
see our growing stock.

## ONARGA NURSERY CO.,

Cultra Bros., Mgrs., Onarga, Ill.

Amor River Privet, Southern variety, 12 to  
18 ins., 2½c; 18 to 24 ins., 4c; 2 to 3 ft., 5c;  
California Privet, 18 to 24 ins., 3c; 2 to 3 ft.,  
4c; all hedge plants, extra heavy and well  
branched.

Figs (Brown Turkey), 12 to 18 ins., 15c; 18 to  
24 ins., 20c. 2 to 3 ft., 25c; 3 to 4 ft., 30c.

Spiraea Van Houttei, 18 to 24 ins., 10c; 2 to  
3 ft., well branched, 15c.

Pussy Willow, 2 to 3 ft., well branched, 25c.

Tamarix, 3 to 4 ft., heavy, 20c.

Dorothy Perkins Roses, red and pink; field-  
grown, 20c.

American Arbor Vitae, 2 to 3 ft., 50c.

Lombardy Poplar, 8 to 10 ft., 35c; Carolina  
Poplar, 8 to 10 ft., 40c.

Tipton Nursery, Inc., Little Rock, Ark.

## NUT TREES.

For \$20.00 cash will send postpaid 100 of each:  
Black Walnut, Butternut, Japan Walnut, Pecan  
and Shellbark Hickory, 10 to 12 inches; 50 of  
each, \$10.00; 25 of each, \$5.00. Send for our  
trade list.

ATLANTIC NURSERY CO., INC.,  
Berlin, Md., U. S. A.

## 2000 NORWAY MAPLES.

Straight as arrows; transplanted 2 years ago,  
1½-in. to 2-in. up. Write for prices. Packing  
free.

## H. E. KRAUSE NURSERY, SPOKANE, WASH.

## SPIRAEA VAN HOUTTEI.

Extra fine lot of Spiraea Van Houttei  
to offer this fall.  
Send for price-list.

## H. G. NORTON, PERRY, O.

Write for wholesale price list of Nursery stock.  
Maywood Nursery Co., Maywood, Ill.

## PALMS

## KENTIA BELMOREANA, SINGLE.

5-in. pot, 22 inches high.....\$ 1.25 each  
6-in. pot, 24 inches high..... 2.00 each  
6-in. pot, 28 inches high..... 2.50 each  
7-in. tub, 34 inches high..... 5.00 each

## KENTIA FORSTERIANA, COMBINATION.

7-in. tub, 34 inches high.....\$ 5.00 each  
7-in. tub, 38 inches high..... 6.00 each  
9-in. tub, 40 inches high..... 8.00 each  
11-in. tub, 4½ feet high..... 20.00 each  
11-in. tub, 5 feet high..... 25.00 each  
11-in. tub, 5½ feet high..... 30.00 each

Measurements from top of tub to top of palm  
in natural position.

## JOSEPH HEACOCK CO.,

Growers, Wyncote, Pa.

## LATANIA BORBONICA.

Seedling bench plants ready for 3-in. pots,  
\$25.00 per 1000.

## PHOENIX CANARIENSIS.

2-in. pot-grown, ready for 3-in., \$6.00 per 100.  
\$50.00 per 1000.

## FRED ZIEGLER, JR., NEW ORLEANS, LA.

## PHOENIX PALMS.

This is A No. 1 stock.  
Canariensis, made up 4 feet high, \$18.00; 5  
feet, \$23.00; 6 feet, \$35.00; 8 feet from floor,  
\$45.00.

## LATANIA, fine 2½-inch, \$10.00 per 100.

Cocos Weddelliana, strong 2½-in. plants, \$16.00  
per 100, \$150.00 per 1000.

Kentias, 2½-in., \$12.00 per 100.

A few Phoenix Roebelenii, 6 to 12 inches, from  
close at hand, get list.

S. S. Skidelsky & Co., 50 Park Place, New York.

Palms, Phoenix Roebelenii, nice, bushy plants,  
3-in., 50c each; 5-in., \$1.50 each. Cash with  
order.

J. B. Adams & Sons, Pass Christian, Miss.

## BUSINESS BRINGERS

## REVIEW

## CLASSIFIED

## ADVS.

## COCOS PALMS.

2½-in., \$3.00 per dozen.  
C. C. POLLWORTH CO.,  
City Hall Square, Milwaukee, Wis.

Latania Borbonica, 14 to 18-in., 5 to 6 leaves,  
50c each. No order for less than 10 accepted.  
The Dingee & Conard Co., West Grove, Pa.

Kentias, fine made-up plants in tubs, \$10.00,  
\$12.50 and \$15.00 each.  
Holton & Hunkel Co., Milwaukee, Wis.

## PANDANUS

Pandanus Veitchii, nicely variegated plants,  
2½-in. pot size, \$8.00 per 100; 3-in. pot size,  
\$8.00 per 100; 4-in. pot size, \$10.00 per 100; 6-in.  
pot size, \$15.00 per 100; 8-in. pot size, \$25.00  
per 100; large specimen plants, 50c each; cut-  
tings, \$5.00 and \$7.00 per 100. 20 per cent dis-  
count for cash with order.

F. M. Soar, Little River, Fla.

## PANDANUS VEITCHII,

at special low price,

for finely colored stock,

for 30 days. Write for

special price.

J. J. SOAR, LITTLE RIVER, FLA.

## PANDANUS VEITCHII, GREENHOUSE-GROWN

4-in., ready for shift, 75c each.

WESTOVER NURSERIES,

St. Louis Co., Clayton, Mo.

Pandanus Veitchii, 6-in., \$2.00 each. Holton  
& Hunkel Co., 462 Milwaukee St., Milwaukee,  
Wis.

## PANSIES

## 500,000 PANSY PLANTS.

We have been growing Pansy plants for the  
trade for eleven years and we have never had  
enough to supply the demand.

## GIANT FLORISTS' MIXTURE.

Contains all the shades and colors, and a good  
percentage of copper, bronze, pink and red;  
which are sometimes scarce in other mixtures.

## GIANT TRIMARDEAU, MIXED.

and winter-flowering Pansies in the following  
separate colors: March Beauty, dark blue; Cele-  
stial Queen, light blue; Ice King, white, and  
Winter Sun, yellow; July sown in frames, strong  
plants, \$3.50 per 1000. Parcel post prepaid,  
\$4.00 per 1000, except Gulf States, \$4.25 per  
1000. We make a specialty of shipping to  
southern florists. Cash with order.

N. D. McADAMS, COLUMBUS GROVE, O.

## PANSIES. PANSIES.

## Brown's

## Giant Prize Pansy

## plants.

## Mixed colors,

75c per 100, \$4.00 per 1000.

Cash with order.

## PETER BROWN,

124 Ruby St., Lancaster, Pa.

## 500,000 PANSY PLANTS.

O'Neill's Special and Private Stock, fine, large  
plants; the best stock that can be bought; 50  
or 60 different colors selected from our 100,000  
plants every year; they run from 2½ to 3 inch  
in size; I have been growing these pansies for  
25 years and I guarantee them to be the best  
on the market; very rich in color, mixed, \$5.00  
per 1000; straight purple with lavender edge,  
\$10.00 per 1000. Cash.

## JAMES O'NEILL, PANSY GARDEN,

Darkrun Lane, Frankford, Phila., Pa.

Pansies, my largest flowering mixture of show  
varieties; unsurpassed quality; strong, stocky  
plants; also white, yellow and blue in separate  
colors, \$3.50 per 1000, 5000 lots, \$3.00 per 1000,  
500 at 1000 rate. 30 years' experience in grow-  
ing Pansies.

Gustav Pitzonka, Pansy Farm, Bristol, Pa.

Pansy plants, Giant Trimardeau, Giant Flo-  
rists' Mixture, also winter-flowering, March  
Beauty, Celestial Queen, Ice King and Winter  
Sun, strong, July sown, frame-grown plants,  
\$4.00 per 1000, postpaid, except Gulf States,  
\$4.25 per 1000. Cash, please.

McAdams & McComb, Columbus Grove, O.

## DOUBLE YOUR PROFIT.

By planting well rooted, stocky Pansies from  
a well known strain, Steele's Private Stock seeds  
direct from originator, 70c per 100, \$4.50 per  
1000, prepaid. Special price on large orders.

## CARTER &amp; SON,

Pansy Garden, Mt. Holly, N. J.

## PANSIES A SPECIALTY.

10,000 Improved Giant Trimardeau,

flowering mixture, 6 to 8 leaves,

\$4.00 per 1000; 5000 for \$18.00.

Ready now. Extra fine. Cash.

G. L. SWATY, MENA, ARK.

Pansy plants, over 5,000,000 plants of our well  
known strain, Steele's Private Stock; none  
better; immediate delivery; strong plants,  
50c per 100, \$4.00 per 1000, postage prepaid;  
\$3.50 per 1000, \$15.00 per 5000, by express.

J. C. Schmidt, Bristol, Pa.

## PANSY PLANTS, MIXED COLORS.

Steele's Private Stock,

Dreer's Giant-flowering,

\$4.00 per 1000, postpaid.

C. C. BREECE,

R. No. 7, Delaware, O.

Pansy plants, Steele's Greenhouse and Vaugh-  
an's International, extra large transplanted plants  
in bloom, \$1.60 per 100, \$15.00 per 1000. Cash.  
Brill Celery Gardens, Kalamazoo, Mich.

## GIANT-FLOWERING PANSIES.

Strong plants unsurpassed for rich colorings,  
\$4.50 per 1000, prepaid. Carefully packed.

WM. P. YEAGLE, BRISTOL, PA.



Pansy plants grown for us, from our own justly famed Florist Prize Mixture seed, \$4.00 per 1000, \$15.00 per 5000. Still have some of the seed, also, at \$6.00 per oz. S. S. Skidelsky & Co., 50 Park Place, New York.

Pansies: We have a few thousand of Steele's Private strain, \$4.00 per 1000, parcel post prepaid and insured. November delivery. Cash, please.

Ozark Pansy Gardens, West Plains, Mo.

Pansies: Very fine mixture of Bugnot, Cassier's Odier, Trimardeau, etc.; fine plants, \$3.50 per 1000, 5000 for \$15.00. Cash.

Byer Bros., Chambersburg, Pa.

PANSY PLANTS, STOCKY, WELL ROOTED. From Steele's Best Mixture, \$4.00 per 1000. BERNDROTH'S GARDENS, GENEVA, O.

Giant pansy, prize winners, very strong seedlings, \$4.00 per 1000, prepaid. O. Humfeld, Clay Center, Kan.

Pansies, Steele's Private Stock, fine plants, 6 to 8 leaves, \$4.50 per 1000. Cash with order. Ed. Davis, 1409 Main St., Winfield, Kan.

Pansy Giant Trimardeau, plants, mixed, \$4.00 per 1000. Postpaid. Cash. Harglerode Bros., Shippensburg, Pa.

Pansies, our own strain, good, strong seedlings, July sown, \$4.00 per 1000. Evenden Bros. Co., Williamsport, Pa.

Pansy plants, large-flowering strain with a wide range of colors, \$4.00 per 1000. Richard A. Irvine, Bay City, Mich.

200,000 PANSY PLANTS,

\$3.50 per 1000.

J. D. BRENNEMAN, HARRISBURG, PA.

Pansy plants, Giant Trimardeau, mixed, large flowering and choice colors; \$4.00 per 1000, \$15.00 per 5000. F. Danley, Macomb, Ill.

Pansy plants, Kenilworth strain, good, strong seedlings, \$4.00 per 1000. J. B. Knapp, Sayre, Pa.

Pansies, Mastodon strain, strong, stocky seedlings, \$4.00 per 1000. H. Hills, Bristol, Ind.

#### PELARGONIUMS

##### OCTOBER LIST OF PELARGONIUMS.

Easter Greeting, Gardener's Joy, Prince Bismarck, Wurtembergia, Eastern Star, Swabian Maid, Graf Zeppelin, 2-in., \$10.00 per 100, \$90.00 per 1000. 3-in., \$12.00 per 100, \$110.00 per 1000. 4-in., \$17.00 per 100, \$160.00 per 1000.

This is first-class stock from America's most successful grower of Pelargoniums. Order now. You will make good money growing this stock on.

Add 5 per cent for packing.

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

#### PELARGONIUMS.

Just the time to buy to grow on for Easter, Mothers' day and Memorial day.

Easter Greeting, Wurtembergia, Swabian Maid, Gardeners' Joy, Mrs. Loyal, Prince Bismarck, Lucy Becker, Eastern Star and Wolfgang Goethe. 2-in. \$10.00 per 100, \$90.00 per 1000. 3-in. \$12.00 per 100, \$110.00 per 1000. 4-in. \$17.00 per 100, \$160.00 per 1000.

We are the largest growers of Pelargoniums in America. Stock is free from white fly.

R. M. HENLEY,

Pelargonium Specialist, Hartford City, Ind.

#### PELARGONIUMS.

Easter Greeting, 3-in. \$12.00 per 100 Wurtembergia, 3-in. \$12.00 per 100. This stock is cut back; well branched; absolutely free from white fly and other insects, and will make you great big stock for spring sales. Cash with order.

C. L. HUMPHREY, ZANESVILLE, O.

#### NO CLEANER STOCK TO BE HAD.

Now is the time to buy your Pelargoniums. Easter Greeting, Wurtembergia, Swabian Maid, Gardeners' Joy, Graf Zeppelin, Prince Bismarck, Lucy Becker, Eastern Star, Wolfgang Goethe, 2-in., \$10.00 per 100, \$90.00 per 1000; 3-in., \$12.00 per 100, \$110.00 per 1000; Easter Greeting and Swabian Maid only, 4-in., \$17.00 per 100, \$160.00 per 1000.

S. S. SKIDELSKY & CO., New York, N. Y.

#### PELARGONIUMS.

Lucy Becker, Swabian Maid, Wurtembergia and Easter Greeting, fine 2½-in., \$7.00 per 100; can be shipped in moss without soil if desired. Good mixed of the above varieties, \$6.00 per 100; ten varieties standard sorts, mixed, \$5.00 per 100.

LOS ANGELES GERANIUM CO., Los Angeles, Cal.

#### PELARGONIUMS, STRONG STOCK.

Easter Greeting, Lucy Becker, Zeppelin, Gardener's Joy, Caird, Swabian Maid, Wurtembergia and Eastern Star, strong 2-in., \$10.00 per 100, \$90.00 per 1000; fine stock, 3-in., \$15.00 per 100.

WINFIELD S. KIRCHER, Cyclamen Specialist, Defiance, O.

Pelargonium Lucy Becker, 2-in., \$7.00 per 100; 3-in., \$10.00 per 100. J. L. Johnson, DeKalb, Ill.

#### PELARGONIUMS.

Easter Greeting, Lucy Becker, Swabian Maid, Wurtembergia, four best Easter Greeting varieties, 2½-in. pots, \$10.00 per 100, \$95.00 per 1000.

#### ROMAN J. IRWIN.

48 W. 18th St., New York, N. Y.

#### STOCK NOW FOR NEW SEASON.

Easter Greeting and seven sports, fine 2½-in., \$10.00 per 100, \$90.00 per 1000; 3-in., \$12.00 per 100, \$115.00 per 1000.

#### GULLETT & SONS, LINCOLN, ILL.

#### PELARGONIUM EASTER GREETING.

Very good; need room,

2-in., \$6.00 per 100.

J. G. LAYTON, OLEAN, N. Y.

#### PELARGONIUM EASTER GREETING.

2½-in. pots, \$7.50 per 100.

#### KROWKA BROS.,

4938 N. Western Ave., Chicago, Ill.

Pelargoniums, Easter Greeting and Wurtembergia, 5000 clean, strong 2½-in., 10c each; 3-in., 15c each. Cash.

Lansing Floral Co., Lansing, Mich.

Pelargoniums, Easter Greeting, Wurtembergia, Swabian Maid, etc., mixed 2½-in. pots, \$7.00 per 100. No orders accepted for less than 100.

A. L. Miller, Jamaica, N. Y.

Pelargoniums, Easter Greeting, Wurtembergia and Swabian Maid, mixed only, strong 2-in., \$7.00 per 100. No white fly. Cash.

Jacobs Bros., Peoria, Ill.

Pelargoniums, Gardener's Joy, ready now, strong 2½-in., \$7.50 per 100; Easter Greeting varieties ready now, 7½c each.

The Goshen Floral Co., Goshen, Ind.

Pelargoniums: The four best varieties, strong stock, bushy plants, 4-in. pots, \$15.00 per 100. Cash. Zumbrota Greenhouses, Zumbrota, Minn.

#### PEONIES

##### RELIABLE PEONIES.

3 to 5 eyes and roots.

	Per 100
Boule De Neige	\$20.00
Eduilis Superba	20.00
Festiva Maxima	25.00
Mons. Jules Elie	40.00
Queen Victoria	20.00
Rubra Superba	40.00
Mixed, all colors	15.00

WELLER NURSERIES CO., INC., Holland, Mich.

#### MAGNIFICENT BRAND COLLECTION.

We are now offering to the trade almost the entire line of these Peonies. Trade list will be furnished upon request to any one entitled to trade prices. We are, also, quoting most of the cut flower varieties, together with the finest list in the World of the choice and scarce American, English, and French sorts.

BRAND NURSERY CO., FARIBAULT, MINN.

#### PEONIES, STRONG DIVISIONS.

3 to 5 eyes, all cut-flower varieties.

Delicatissima	\$23.00 per 100
Alexandria	20.00 per 100
Dr. Bretonneau	15.00 per 100
Duchesse de Nemours	18.00 per 100
Couronne d'Or	20.00 per 100

W. F. SCHNEIDER, ELMHURST, ILL.

#### UNNAMED PEONY.

Enchantress-pink shade; a few days later than Maxima; a good one; 3 to 5 eye divisions, \$10.00 per 100. Want to clean up surplus.

WINFIELD S. KIRCHER,

Cyclamen Specialist, Defiance, O.

#### PEONIES.

Unnamed, mixed, splendid varieties, strong divisions, \$1.50 per doz., \$10.00 per 100.

JACOB SCHULZ COMPANY, INC.,

Nursery Department, Louisville, Ky.

Peony Festiva Maxima, strong 3 to 5 eye roots at the exceedingly low price of \$17.00 per 100, \$160.00 per 1000. Unnamed white and pink, good stock, \$10.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

#### PEONIES; SURPLUS.

Felix Crousse, Tenuifolia and Charlemagne. Send for price list.

LITTLEFORD NURSERIES CO.,

Downers Grove, Ill.

#### PEONIES; STANDARD VARIETIES.

Queen Victoria, Eduilis Superba, Officialis

Rubra and other varieties.

Write for price-list.

H. G. NORTON, PERRY, O.

#### "HOW WE MAKE MONEY ON PEONIES."

Ask for Florists' Problems No. 6. Sarcosie Nurseries Peony Fields.

WILD BROS. NURSERY CO.,

Box 528, Sarcosie, Mo.

Peonies, mixed varieties, \$8.00 per 100. Iris Sibirica, Snow Queen and Florentina Alba, \$2.50 per 100. H. Hills, Bristol, Ind.

Peonies: Early pink; Victoria, white; large divisions, \$50.00 per 1000. Thos. K. Dorn, 120 Haddon Ave., Westmont, N. J.

Most stock listed in these columns is grown specially for wholesaling, and no stock is "surplus" for long if offered here.

Peonies, Lord Kitchener, Karl Rosenfeld and Baroness Schroeder, 1-year, \$1.50.

L. F. Dintelmann, Belleville, Ill.

Peonies: Write for our new wholesale list. Franklin Nursery, Richfield Station, Minneapolis, Minn.

Peonies, Festiva Maxima and Fragrans. Wm. Mandel, Nurseryman, Bloomington, Ill.

Peonies: 26 acres. W. A. Reiman, Vincennes, Ind.

#### PETUNIAS

##### DOUBLE AND SINGLE PETUNIAS.

Rooted cuttings, \$2.50 per 100, \$20.00 per 1000. Ready October. Orders booked now and filled in rotation.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

Dreer's Double Petunias, large-flowering, fringed, mixed colors, rooted cuttings, \$1.75 per 100, \$16.00 per 1000, postpaid; strong 2-in., \$3.50 per 100 by express. Both ready in November. Cash. J. P. Cannata, Mt. Freedom, N. J.

Double Petunias in four distinct varieties, including white, \$5.00 per 100, \$45.00 per 1000. Harold W. McGregor, 2029 Elmwood Ave., Springfield, O.

Double Petunias, largest and finest Ruffled Giants grown, variegated, extra fine, rooted cuttings, \$2.00 per 100; 2½-in., \$5.00 per 100. Mt. Pleasant Greenhouses, Mt. Pleasant, Mich.

Double Petunias, fine, mixed, 2-in., \$3.00 per 100; rooted cuttings, \$1.50 per 100. Cash. Byer Bros., Chambersburg, Pa.

Double Petunias, good assortment of colors. 2-in., \$5.00 per 100. Richard A. Irvine, Bay City, Mich.

#### PHLOXES

Phlox Subulata, pink or white, strong 2-year-old, \$6.00 per 100.

The Havice Nursery, West Park, O.

#### PHYSALIS

Physalis Franchetti, or Chinese Lantern Plant, extra strong, \$8.00 per 100, \$70.00 per 1000. Rock's Flower Gardens, Independence, Mo.

#### PHYSOSTEGIAS

Physostegias, white only, \$2.00 per 100, \$15.00 per 1000. F. M. Palmiter & Son, Janesville, Wis.

#### PITTIOSPORUMS

Pittiosporum Tobira, 4 to 6 ins., transplanted, \$15.00 per 100. Well rooted cuttings, \$10.00 per 100, \$75.00 per 1000. Thomasville Nurseries, Thomasville, Ga.

#### PLUMBAGOS

Plumbago, blue, 2-in., \$6.00 per 100, \$50.00 per 1000. Bird Forrest, Florist, Waxahachie, Tex.

#### POINSETTIAS

##### GOOD VALUE.

2½-in. Poinsettias, \$7.00 per 100,

\$65.00 per 1000.

3-in. Poinsettias, \$9.00 per 100,

\$85.00 per 1000.

4-in. Poinsettias, \$18.00 per 100,

\$150.00 per 1000.

J. V. LAVER,

704 State St., Erie, Pa.

#### POINSETTIAS, IN 2½-IN. POTS.

The true Christmas red,

fine, healthy stock, shipped in paper pots,

\$7.00 per 100. Cash.

LA CROSSE FLORAL CO., LA CROSSE, WIS.

#### POINSETTIAS.

3-in., good, strong plants, \$10.00 per 100

2-in., good, strong plants, 7.00 per 100

JOSEPH AUSTIN, KANSAS CITY, MO.

#### WELL ESTABLISHED POINSETTIAS.

The finest Christmas kind, in paper pots, \$7.50 per 100. Packing, 5 per cent.

GULLETT & SONS, LINCOLN, ILL.

Poinsettias, true Christmas red, extra strong, 2½-in., \$8.00 per 100, \$75.00 per 1000. Add 5 per cent for packing charges.

O. H. Frey, Lincoln, Neb.

Poinsettias, strong 2½-in., \$8.00 per 100, \$75.00 per 1000; 3-in., \$10.00 per 100.

S. S. Skidelsky & Co., 50 Park Place, New York.

Poinsettias, strong 2½-in., packed in paper pots, \$7.00 per 100. Boxes and packing free. Evenden Bros. Co., Williamsport, Pa.

Poinsettias from 2½-in. pots, \$8.00 per 100, \$75.00 per 1000.

The Hammond Co., Inc., Richmond, Va.

Poinsettias, strong 2½-in., \$8.00 per 100.

Otto P. Krueger, Toledo, O.

#### PRIMULAS

##### PRIMUMA OBCONICA AND

##### PRIMUMA MALACOIDES.

Our Obconicas are the very best European production of Giant-flowering Primulas, and our Christmas colors consist of a collection which are big sellers. If in want of choice stock, and colors, then give these a trial. Very strong plants from 2½-in. pots, ready to shift either to 3-in. or 4-in. pots.

#### MALACOIDES ROSEA SUPERBA.

Very strong stock from 2½-in. pots.

We are offering all at \$5.00 per 100, \$42.00 per 1000; 3-in., \$8.00 per 100, \$70.00 per 1000; 250 at 1000 rate. Cash.

FREEPORT FLORAL CO., FREEPORT, ILL.

Primula Obconica, pink and red; 4-in., 20c each. Fine stock. Cash.

Hammerichmidt & Clark, Medina, O.

Primula Obconica Gigantea, assorted, 2½-in. pots, \$6.00 per 100. Ready for delivery.

Bland & Steinmetz, Independence, Ia.



## PRIMULAS—Continued

25,000 PRIMULA OBCONICA,  
Gigantea and Grandiflora,  
Kermesina, Rosea and Appleblossom.  
2-in., .....\$ 5.00 per 100  
2½-in. .... 6.00 per 100  
3-in. .... 9.00 per 100  
4-in. .... 18.00 per 100  
The best "what am" and 10 per cent off on  
orders \$10.00 or more. Cash with order.  
ABBY AVENUE GREENHOUSES, DAYTON, O.

PRIMULA OBCONICA GRANDIFLORA.  
From 3-in. pots .....10c each  
From 4-in. pots .....18c each  
From 5-in. pots .....35c each  
The finest stock we ever handled; can ship  
immediately, or will book order for later de-  
livery. Call with your truck and see our outfit,  
both of Primula and Cyclamen.  
O. F. MAHAN & CO.,  
R. No. 8, Dayton, O.

PRIMULAS, OBCONICA AND CHINENSIS.  
Best varieties separate; also Malacoides, 2½-  
in. pots, \$7.00; 3-in. pots, \$12.00 per 100.

NEW PRIMULA MALACOIDES.  
Conspicua, large, clear rose with yellow cen-  
ter, 2-in. pots, \$8.00 per 100, \$75.00 per 1000.  
ROMAN J. IRWIN,  
43 W. 18th St., New York, N. Y.

40,000 PRIMULAS.  
Gigantea Hybrida, Fimbriata, Arendsii, Rosea  
and Kermesina; Grandiflora, Alba, Fire Queen;  
Sanguinea, Rosea, Kermesina, Hybrida and Blue;  
Malacoides, Alba and Lavender, special for 2  
weeks, extra fine 2-in. stock, \$2.50 per 100,  
\$20.00 per 1000. Cash.  
BYER BROS., CHAMBERSBURG, PA.

PRIMULAS, OBCONICA AND CHINENSIS.  
Clean, healthy plants.  
Obconicas, Gigantea and Grandiflora  
in separate colors,  
2½-in. pots, \$5.00 per 100.  
Primula Chinensis, strong A No. 1  
stock, 3-in. pots, \$10.00 per 100.  
F. E. BLAKE, MARION, O.

PRIMULA OBCONICA, GIANT-FLOWERING.  
4-in. in bloom...\$25.00 per 100, \$225.00 per 1000  
Strong 3-in., ready to shift, \$10.00 per 100,  
\$100.00 per 1000. This is fine stock.  
Obconica and Malacoides, 2-in., \$5.00 per 100.  
WINFIELD S. KIRCHER,  
Cyclamen Specialist, Defiance, O.

PRIMULA OBCONICA GIGANTEA.  
Large-flowering, separate colors or mixed,  
red and pink; fine, strong plants;  
3-in., \$9.00 per 100;  
2-in., \$4.00 per 100.  
TOLEDO GREENHOUSE,  
2829 Chestnut St., Toledo, O.

PRIMULA IN BUD AND BLOOM.  
Obconica, 5-in., 35c each, \$30.00 per 100.  
Cash with order.  
W. O. SEIDEL ELMWOOD GREENHOUSES,  
30th and Elmwood, Erie, Pa.

PRIMULA OBCONICA, BEST STRAIN.  
Red and pink only, 2½-in., \$6.00; 3-in., \$10.00;  
5-in., in full bloom, \$40.00 per 100.  
LAKEWOOD CEMETERY GREENHOUSES,  
3600 Hennepin Ave., Minneapolis, Minn.

Primula Obconica Miller's Giant, fine 3-in.,  
\$6.00 per 100, 2-in., \$4.00; Malacoides, 3-in.,  
\$5.00 per 100; 2-in., \$3.50. Cash. These plants  
are sure to please you.  
J. W. Miller, Shiremanstown, Pa.

Primula Obconica, Gigantea, Rosea, Appleblos-  
som, Kermesina and Caerulea, both Schiller's  
and Dreer's strains, strong plants, ready for  
4-in., \$5.00 per 100, \$45.00 per 1000. Packing  
free.  
F. H. De Witt & Co., Wooster, O.

Primula Chinensis, red for Christmas, pink,  
white, white with yellow eye, elegant plants,  
ready for shift, \$5.00 per 100.  
Primula Malacoides, \$5.00 per 100.  
Richard A. Irvine, Bay City, Mich.

Primula Obconica, very fine 2½-in. plants,  
separate colors or mixed; also Primula Mala-  
coides, \$6.00 per 100, \$50.00 per 1000.  
S. S. Skidelsky & Co., 50 Park Place, New York.

Primula Obconica, plants, 2-in., \$4.00; 3-in.,  
\$6.00, and 4-in., \$15.00; Malacoides, 2-in., \$4.00;  
Chinensis, 3-in., \$7.00 per 100. Cash.  
M. S. Etter, Shiremanstown, Pa.

PRIMULA OBCONICA, GOOD AND STRONG.  
Mixed colors, 3-in., \$7.00 per 100.  
WHITE'S GREENHOUSES,  
North Manchester, Ind.

Primula Obconica, fine stock, 3-in. pots, \$10.00  
per 100. To make room for other stock we  
offer fine 2-in., \$4.00 per 100.  
Fosteria Floral Co., Fosteria, O.

2000 PRIMULA OBCONICA.  
Big 4-in. making blooms just right for Christmas.  
BURDELL FLORAL CO.,  
Bowling Green, Ky.

Primula Obconica, Schiller's strain, fine plants,  
3-in., \$5.00 per 100. We need the room. Samples  
mailed on request. Cash.  
Geo. A. Halladay, Bellows Falls, Vt.

Primula Obconica, fine plants and colors, 2½-  
in., \$6.00; Malacoides, \$5.00 per 100; Obconica,  
4-in. in bloom, 25c each.  
Henry Smith Floral Co., Grand Rapids, Mich.

Primula Obconica: Colors, white, lavender and  
rose; strong 4-in. ready for 5-in., \$12.00 per 100.  
No charge for packing. Cash.  
Riverside Greenhouses, Appleton, Wis.

Primula Obconica and Chinese Primroses,  
Arends' Ronsdorfer strain, fine, large plants,  
mixed colors, ready to shift, \$12.00 per 100, 200  
for \$20.00. Edward Whitton, Utica, N. Y.

Primula Malacoides, good plants in 2½-in.  
pots, \$5.00 per 100, \$47.50 per 1000. Cash or  
reference.  
Frank Oechslein, 4911 W. Quincy St., Chicago, Ill.

Primula Obconica, Dreer's strain, 3-in., \$7.00  
per 100.  
George Bros. & Co., New Kensington, Pa.

Primula Obconica, strong 4-in. ready to shift,  
\$25.00 per 100. Cash.  
Park Floral Co., St. Joseph, Mo.

Primula Obconica, large flowering, 3½-in., 8c  
each.  
Levant Cole, Battle Creek, Mich.

The BEST WAY to get rid of your surplus  
stock is to use the REVIEW'S Classified advs.

Primula Malacoides Rosea, 2½-in., \$5.00 per  
100.  
Baur Floral Co., Erie, Pa.

## PRIVET

ALL HEDGE PLANTS  
EXTRA HEAVY AND WELL BRANCHED.  
Amoor River Privet, Southern variety, 12 to  
18 ins., 2½c; 18 to 24 ins., 4c; 2 to 3 ft., 5c.  
California Privet, 18 to 24 ins., 3c; 2 to 3  
ft., 4c.

TIPTON NURSERY, INC.,  
Little Rock, Ark.

California Privet, 1-year-old, cut back once,  
good for low hedges or growing on, 10 to 12  
inches, \$3.25 per 100, \$30.00 per 1000; 2-year-old,  
cut back twice, 18 to 30 inches, \$5.50 per 100,  
\$50.00 per 1000. Packed free. Cash with order.  
Clement S. Lewis, Aldan, Delaware Co., Pa.

California Privet, 200,000 6 to 48 ins., nice,  
healthy stock; low prices.  
L. G. Tingle, Pittsville, Md.

## PYRETHRUMS

Pyrethrum Hybridum, single, mixed colors,  
large clumps, \$12.00 per 100.  
Wm. F. Krueger, 516 Potter St., Toledo, O.

## RASPBERRIES

St. Regis Raspberry, strong canes, 75c per  
100, \$7.00 per 1000.  
Wytheville Floral Co., Wytheville, Va.

Raspberries, Cumberland and Black Pearl; also  
El Dorado Blackberries.  
Wm. Mandel, Nurseryman, Bloomington, Ill.

## ROSEMARY

Rosemary, rooted cuttings, \$3.00 per 100; 2-in.,  
\$6.00 per 100; 3-in., \$10.00 per 100.  
George Bros. & Co., New Kensington, Pa.

Rosemary, 2½-in., \$4.00 per 100.  
Tarentum Greenhouses, Tarentum, Pa.

## ROSES

## ROSES!

We are booking orders for December 1 delivery  
for the following own-root Roses, 2-inch pot size.  
First-class plants for growing on for spring trade.

	Per 100
1000 Gruss an Teplitz H. C., 2-in.	\$10.00
3000 William R. Smith T.	8.00
2000 Jonkheer J. L. Mock H. T.	12.00
1000 Baby Rambler Ellen Poulsen B. R.	12.00
1000 Baby Rambler Echo B. R.	12.00
500 General Jacqueminot H. P.	10.00
1000 Columbia H. T.	12.00
500 Clio H. P.	10.00
500 Prince Camille de Rohan H. P.	10.00
500 Conrad P. Meyer H. R.	10.00
3000 Sunburst H. T.	12.00
3000 Mrs. Aaron Ward H. T.	10.00
2000 Richmond H. T.	12.00
2000 Hadley H. T.	10.00
1000 White Maman Cochet T.	7.00
1000 Pink Maman Cochet T.	7.00
5000 Radiance H. T.	12.00
3000 Clothilde Soupert H. T.	8.00
3000 Hermosa B.	8.00
2000 Etoile de Lyon T.	8.00
4000 La France H. T.	10.00
2000 Kaiserin Augusta Victoria H. T.	9.00
2000 Caroline Testout H. T.	12.00
500 Magna Charta H. P.	10.00

500 Climbing Pearl	10.00
500 Climbing Gruss an Teplitz	9.00
500 Excelsa	8.00
500 Gardenia	9.00
500 Dorothy Perkins	9.00
500 Dr. W. Van Fleet	9.00
500 Wichuriana	8.00
500 Silver Moon	8.00
500 Baltimore Belle	9.00
500 Crimson Rambler	8.00
500 Climbing American Beauty	10.00
500 White Rambler	9.00
500 American Pillar	8.00

## WESTOVER NURSERIES,

Clayton, St. Louis County, Missouri.

## 3-INCH ROSES, OWN ROOT.

Good stock, must be sold at once.  
900 Mme. Butterfly, \$25.00 per 100.  
500 Premier, \$25.00 per 100.

## WOLFE THE FLORIST,

422 Franklin St., Waco, Tex.

2-YEAR-OLD XX FIELD-GROWN  
ROSES FOR FORCING.

HYBRID PERPETUALS AT \$45.00 PER 100.

Capt. Hayward, Clio,  
Gen. Jacqueminot, Hugh Dickson,  
Ulrich Brunner, Magna Charta,  
Mrs. J. H. Laing, Persian Yellow,  
Paul Neyron,

CLIMBING ROSES, STAKED-UP PLANTS  
at \$45.00 per 100.

Dorothy Perkins, Hiawatha,  
Excelsa, Lady Gay,  
White Dorothy Perkins, Goldfinch,  
Dr. W. Van Fleet, Elizabeth Ziegler.

Rosaire (Dark Pink Tausendschoen),  
\$60.00 per 100.

HYBRID TEAS AT \$45.00 PER 100.  
Gruss an Teplitz, Killarney,  
etc.

BABY RAMBLERS AT \$50.00 PER 100.

Pink Baby Rambler, Jessie,  
Tausendschoen, Orleans.  
These Baby Ramblers are not heavy enough for  
forcing, but are a good No. 1 grade.

ASK FOR COMPLETE LIST OF ROSES.

ROMAN J. IRWIN,  
43 W. 18th St., New York, N. Y.

## ROSES!

2-year, field-grown, own-root.

	Per 100
150 Climbing Pearl	\$40.00
100 Climbing Gruss an Teplitz	35.00
150 White Rambler (Thalia)	35.00
100 American Pillar	40.00
150 Universal Favorite	35.00
100 Gardenia	35.00
100 Dr. W. Van Fleet	35.00
100 Climbing Tausendschoen	35.00
300 Dorothy Perkins	35.00
50 Excelsa	35.00
100 Wichuriana	30.00
50 Clio H. P.	40.00
100 Prince Camille de Rohan H. P.	40.00
100 General Jacqueminot H. P.	40.00
50 Magna Charta H. P.	40.00
50 Duchess de Brabant H. T.	40.00
100 Hermosa H. T.	40.00
100 Pink Killarney H. T.	40.00
50 White Cochet	40.00
200 Radiance	40.00
50 Clothilde Soupert	35.00
500 La France	35.00

## WESTOVER NURSERIES,

Clayton, St. Louis County, Missouri.

## ROSES.

New varieties,

## GRAFTED AND OWN-ROOT

Angelus,  
Priscilla,  
Write us  
about them.

## 2-YEAR-OLD, FIELD-GROWN

## ROSES.

Columbia, Ophelia,  
Premier, Butterfly,  
Mrs. Aaron Ward  
and others,  
\$45.00 per 100.

C. U. LIGGITT,

Wholesale Plantsman,

303 Bulletin Bldg., Philadelphia, Pa.

## CLIMBING ROSES.

Strong field-grown for immediate shipment;  
2-year, No. 1, \$16.00 per 100;  
1-year, No. 1, \$14.00 per 100.

Excelsior, Lady Gay,  
Dorothy Perkins, Philadelphia Rambler,  
White Dorothy Perkins, Blue Rambler,  
White Rambler, Crimson Rambler,

Can supply above varieties for lining out at  
\$6.50 per 100. No packing charges.

J. B. WATKINS & BRO.,

Elmwood Nurseries, Midlothian, Va.

## FIELD-GROWN, OWN ROOT, FOR FORCING.

Roses, Dorothy Perkins, Excelsa, Hiawatha,  
Goldfinch, Lady Gay and White Dorothy, 3 to 7  
ft. canes, \$25.00 per 100; American Pillar, 3 to  
7 ft., \$35.00 per 100; strong 1-year, of above  
kinds, \$10.00 per 100, postpaid; by express, not  
paid, \$8.00 per 100. Don't forget to send for our  
trade list; get it now.

ATLANTIC NURSERY CO., INC.,  
Berlin, Md., U. S. A.

## OWN-ROOT ROSES, 3-YEAR-OLD.

Dorothy Perkins, white, red, pink; Dr. W.  
Van Fleet, Alberic Barbier, Crimson Rambler,  
Tausendschoen, also Moss Roses budded on Mul-  
tiflora, all good 3-year-old plants, \$25.00.

Crimson Baby Rambler, 2-year.....\$25.00  
White Baby Rambler, 2-year..... 25.00

Cash with order.

## MIDDLEBUSH ROSERY,

Middlebush, N. J.

Good list of 2½ and 4-inch in best varieties.  
Leedle Co., Expert Rose Growers, Springfield, O.

**CLIMBING ROSES.**  
Strong, 2-year, field-grown stock.  
\$35.00 per 100.

1000 Hiawatha, 1000 Dr. Van Fleet,  
200 Sodenia, 800 Elizabeth Ziegler,  
7000 Dorothy Perkins, 500 Goldfinch,  
1500 White Dorothy Perkins.

**A. N. PIERSON, INC., CROMWELL, CONN.**

Roses: Write us for complete list of 2-year-old, field-grown plants, forcing grade, including Roserie, the popular sport of Tausendschoen, of which again we have a limited quantity to offer. S. S. Skidelsky & Co., 50 Park Place, New York.

#### SCHIZANTHUS

Schizanthus, heavy 2-in. plants, \$3.00 per 100. Cash. Valley View Gardens, Tiffin, O.

#### SEEDS

##### SEEDS.

**Dracaena Indivisa:** Fresh ripe seeds that will make quick-growing, profitable plants for you. 1000 seeds, 50c; 5000 seeds, \$2.00; 10,000 seeds, \$3.50, postpaid.

**Asparagus Sprengeri:** We have a new crop of plump, live seed, \$1.25 per 1000; 5000 seeds, \$5.00; 10,000 seeds, \$8.50, postpaid.

**Kentia Forsteriana,** fresh, live seeds, \$6.50 per 1000.

**SEVIN-VINCENT CO.,**  
Wholesale Seed Growers,  
512 Washington St., San Francisco, Cal.

#### NEW CALENDULA

##### GLOWING GOLD.

The best variety for greenhouse forcing. Now offered for the first time. The largest blossoms ever grown. Long, strong stems. Always comes double. Rich glowing gold in color. The very finest for cut flowers. Trade packet, 75c; ounce, \$4.00.

**H. W. BUCKBEE,**  
Rockford, Ill.

#### CALENDULA SEED.

For Greenhouse Forcing.

Do not waste your time and energy growing the common varieties of this popular cut flower. Try our new special forcing strain, grown expressly for us; flowers are very large; long stem; fully double; rich orange color.

#### NO SINGLE FLOWERS.

Per pkt., \$1.00; per oz., \$5.00.

#### AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

#### GRASS SEED.

Fresh stock; highest germination.

	Per lb.	Per 100 lbs.
Perennial Rye Grass	9 1/2 c	\$ 9.00
Italian Rye Grass	9 1/2 c	9.00
Pacific Rye Grass	15 1/2 c	14.50
Kentucky Blue Grass, 22 lb. grade	48 c	.....

#### SEVIN-VINCENT CO.,

Wholesale Seed Growers.

512 Washington St., San Francisco, Cal.

Perennial seeds: Delphinium Belladonna, \$2.00 per oz., \$20.00 per lb. Gold Medal Hybrids, \$1.50 per oz., \$15.00 per lb.; Coreopsis Lanceolata, large type, 25c per oz., \$3.00 per lb.; Gaillardia Grandiflora, 50c per oz., \$5.00 per lb. Wm. F. Krueger, 516 Potter St., Toledo, O.

**ASPARAGUS PLUMOSUS NANUS SEEDS,**  
Immediate delivery, \$3.00 per 1000.  
5,000 to 10,000 lots.....\$2.75 per 1000  
25,000 to 100,000 lots.....2.50 per 1000

#### AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

#### PERENNIAL SEEDS!

Write for Huntington's long list; fresh and true stock; rock bottom prices.

**RALPH E. HUNTINGTON,**  
Painesville, O.

See our display advertisement in this issue for full list of Pansy, Cyclamen and other seed that you need now. S. S. Skidelsky & Co., 50 Park Place, New York

#### SHAMROCKS

Shamrock seedlings, strong outdoor, \$1.00 per 100, postpaid. John F. Rupp, Shiremanstown, Pa.

#### SMILAX

**SMILAX, STRONG AND PINCHED BACK.**  
2 1/4-in., \$4.00 per 100, 300 for \$10.00.  
See Asparagus advertisement.  
**W. F. ABRAMS & SON,**  
38 Observatory Ave., Haverhill, Mass.

#### 4000 SMILAX.

Cut back 2 1/4-in., \$3.00 per 100.

**BURDELL FLORAL CO.,**  
Bowling Green, Ky.

Smilax, strong 2 1/4-in., \$3.50 per 100, \$30.00 per 1000. S. S. Skidelsky & Co., 50 Park Place, New York.

Smilax, strong, bushy plants, \$4.00 per 100, \$12.00 per 1000. Tarentum Greenhouses, Tarentum, Pa.

Smilax, several times pinched back, strong 2-in., \$3.00 per 100, postpaid. A. W. Harris, Florist, Sleepy Eye, Minn.

Smilax, strong plants, 2 1/4-in., \$6.00 per 100, \$50.00 per 1000. Roman J. Irwin, 43 W. 18th St., New York, N. Y.

Smilax, extra strong 2 1/4-in., \$30.00 per 1000. Baur Floral Co., Erie, Pa.

Smilax, strong and bushy, \$4.00 per 100. B. O. Johnson, Sterling, Colo.

Smilax, pinched once, strong 2-in., \$5.00 per 100, \$45.00 per 1000. See Fern and Cyclamen ads. Peters & Sons, Hillyard, Wash.

Smilax, 500 cut back, strong 2-in., 5c each. O. B. Stevens, Shenandoah, Ia.

#### SNAPDRAGONS

**JUST RIGHT TO PLANT.**  
Snapdragons, topped and branching. Free from rust. Ramsburg's seed only. We grow in small dirt bands which go with plant so the root is not disturbed. Packed in small shallow boxes carefully secured. "How to avoid rust" circular for the asking. No trouble with rust if you follow directions. Samples by mail for 25c if desired.

Golden Pink Queen, best of all.  
Silver Pink, standard light pink.  
Keystone, best dark pink.  
Nelrose, like Keystone but more dwarf.  
Light Pink.  
Buxton's, clear pink, lighter than Keystone.  
White, pure white, large fine flower.  
Yellow, pure yellow, large fine flower, also Scarlet, Garnet and Fancy Mixed.  
\$5.00 per 100, \$45.00 per 1000.  
Cash, or good references.

**GENEVA FLORAL CO., GENEVA, N. Y.**

#### SNAPDRAGONS, READY NOW.

##### 2 1/4-IN. POTS.

	Per 100	Per 1000
Keystone	\$6.00	\$50.00
Phelps' White	6.00	50.00
Phelps' Yellow	6.00	50.00
Nelrose	6.00	50.00
Philadelphia Pink	8.00	75.00
Bronze, new	8.00	75.00
Ramsburg's Sp.	6.50	55.00
Ramsburg's Red	6.00	50.00
Golden Delight	8.00	75.00
Orlando	8.00	75.00

C. U. LIGGIT,

Wholesale Plantsman.

303 Bulletin Bldg., Philadelphia, Pa.

#### SNAPDRAGONS.

2 1/4-in. pots, \$6.00 per 100.

Silver Pink, Keystone, Nelrose, Giant Yellow, Giant White, Garnet.

#### NEW VARIETIES

##### WORTH WHILE GROWING.

	Per 100	Per 1000
Philadelphia, pink	\$8.00	\$75.00
Orlando, terra cotta	8.00	75.00
Golden Pink Queen, very fine	8.00	75.00
Golden Delight	8.00	75.00

Seed of all above varieties, see Display advertisement.

ROMAN J. IRWIN,

43 W. 18th St., New York, N. Y.

#### NEW SNAPDRAGON.

Everblooming Pink; a new variety, 20 to 24-in., beautiful shade of light pink, very free grower, and a wonderful producer, from fall and all through winter.

Clean, heavy stock from 3-in. pots for benching. \$30.00 per 100. Cash with orders.

O. A. PETERSON,

South Broadway, Tarrytown, N. Y.

#### SNAPS. SNAPS. SNAPS.

"Our Quality Excels"

2-in., fine, pinched.

Grown from Ramsburg's and Allman's Seeds.

Free from disease.

Keystone Pink	5c each, \$45.00 per 1000
Phelps' White	5c each, 45.00 per 1000
Phelps' Yellow	5c each, 45.00 per 1000
Philadelphia Pink	7c each, 65.00 per 1000

Ready now.

No charge for packing. Cash.

**HAMMERSCHMIDT & CLARK,**

Medina, O.

#### SNAPDRAGONS, 2 1/4-IN., PINCHED STOCK,

Salmon Pink,

Keystone,

White,

Golden Queen, yellow;

Nelrose.

\$6.00 per 100, \$55.00 per 1000.

We ship in paper pots.

**KAMP & SPINTI,**

Greenhouse Co., North Milwaukee, Wis.

#### STOCK YOU NEED NOW.

Snapdragons from 2 1/4-in. pots.	
Silver Pink	\$5.00 per 100, \$45.00 per 1000
Nelrose	5.00 per 100, 45.00 per 1000
Keystone	5.00 per 100, 45.00 per 1000
Phelps' White	5.00 per 100, 45.00 per 1000
Phelps' Yellow	5.00 per 100, 45.00 per 1000

#### AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

#### SNAPDRAGONS.

New Hybrid Pink and Silver Pink,

pinched back,

3-in., \$7.00; 2 1/4-in., \$4.50 per 100.

No packing charge. Cash.

**THE IMLAY CO., ZANESVILLE, O.**

#### SNAPDRAGONS, 2 1/4-IN. WELL BRANCHED.

Ramsburg's Silver Pink,

Golden Pink Queen,

Hybrid Pink.

This is good, clean stock,

\$5.00 per 100. Cash.

**HUMM & JONES, OBERLIN, O.**

Snapdragons, cut back, mixed; most of these are pink, yellow, red and white; clean stock. 2 1/4-in., \$6.50 per 100. Cash, please. H. W. Allersma, Grand Rapids, Mich.

**SNAPDRAGONS, OUTDOOR-GROWN.**  
Silver Pink, Nelrose, Keystone and White; fine, clean, strong seedlings ready for bench, \$8.00 per 1000; also 2-in., \$4.00 per 100. Cash, please.

**JOHN BOEHNER,**

224 Obell Court St., Dayton, O.

#### SNAPDRAGONS.

2 1/4-in., \$5.00 per 100, \$45.00 per 1000.  
Phelps' White, Enchantress, pink,  
Orlando, bronze, Golden Delight, yellow

**L. H. DORNBUSCH,**

Hills & Dales Greenhouses, Dayton, O.

#### SNAPDRAGONS.

	Per 100	Per 1000
Keystone, pinched, 2 1/4-in.	\$5.00	\$45.00
Red, very fine	5.00	45.00

**SCHMIDT & MEINE,**

3121 Market St., Youngstown, O.

Snapdragons, Phelps' White, Phelps' Yellow, Keystone, Nelrose and Silver Pink, clean, healthy stock, strong 2 1/4-in. plants, \$5.00 per 100, \$45.00 per 1000. S. S. Skidelsky & Co., 50 Park Place, New York.

Snapdragon plants from Ramsburg's seed, Silver Pink, Golden Pink Queen, Yellow and White, good, clean, healthy; no disease or insects; 2 1/4-in., \$5.00 per 100. We guarantee this stock. Cash. J. A. Farnworth & Son, Gallon, O.

Snapdragons, Silver Pink, Rose Pink, Giant White, Giant Yellow, Garnet, Keystone, Nelrose, 2 1/4-in., \$5.00 per 100. Lakewood Cemetery Greenhouses, 3800 Hennepin Ave., Minneapolis, Minn.

Snapdragons, Silver Pink, Nelrose, Keystone, Phelps' White and Phelps' Yellow, from 2 1/4-in. pots, \$5.00 per 100, \$45.00 per 1000. Liberal extras. Try them. Alonzo J. Bryan, Wholesale Florist, Washington, N. J.

#### PINCHED SNAPDRAGONS.

Philadelphia Pink, ready for bench, 2-in., \$8.00 per 100.

Golden King, 2-in., \$5.00 per 100.

**A. B. WILLIAMS, MT. VERNON, O.**

Snapdragons, Ramsburg's strain mixed, including Golden Queen, Silver Pink, etc.; strong, bushy 2 1/4-in., \$5.00 per 100, \$45.00 per 1000. Cash. Brown Bros., Ripon, Wis.

Snapdragons, Silver Pink seedlings, Ramsburg's strain, 2 1/4-in., \$4.00 per 100; Yellow seedlings, 2 1/4-in. strong plants, \$3.00 per 100. Cash. W. A. Ballou, Wheaton, Ill.

Snapdragon Keystone, pinched back, 2-in., \$4.00 per 100, \$35.00 per 1000.

Louis Linnemann, Jr., Des Plaines, Ill.

Snapdragon Keystone, 2 1/4-in., \$6.00 per 100. Holton & Hunkel Co., Milwaukee, Wis.

#### STEVIAS

Stevias, 2 1/4-in. pots, \$6.00 per 100; strong field-grown plants, \$20.00 per 100. Roman J. Irwin, 43 W. 18th St., New York, N. Y.

Stevias, pinched back, good 4-in., \$12.50 per 100. Winfield S. Kircher, Cyclamen Specialist, Defiance, O.

Stevia Double White, 2 1/4-in., 4c; 6-in., 20c each. Fine stock. Cash.

**Hammerschmidt & Clark, Medina, O.**

Stevias from 2 1/4-in. pots, \$5.00 per 100, \$45.00 per 1000.

The Hammond Co., Inc., Richmond, Va.

Stevias, dwarf, 2 1/4-in., \$5.00 per 100. 5 per cent packing charges. C. H. Frey, Lincoln, Neb.

#### STOCKS

##### LENOX STOCKS.

Selected plants, lavender, pink and white, 2 1/4-in. pots, \$9.00 per 100.

**BEAUTY OF NICE, 2 1/4-IN. POTS,**

\$7.00 per 100, \$65.00 per 1000.

White, lavender, lilac, purple, shell-

pink and rose-pink.

**ROMAN J. IRWIN,**

43 W. 18th St., New York, N. Y.

#### STRAWBERRY PLANTS

##### STRAWBERRY PLANTS, READY NOW.

	Per 1000
Dr. Burrill, the million dollar strawberry	\$6.50
Gibson, best midseason variety	6.00
Senator Dunlap, the world's best strawberry	5.00
Haverland, one of the best varieties	6.00

Packing free. Cash with order.

**H. TREDWAY & SONS,**

R. R. No. 3, Dayton, O.

#### POTTED STRAWBERRY PLANTS.

William Belt, largest, finest flavored, and heaviest bearer; other good varieties; large, fine plants ready now, \$5.00 per 100, \$45.00 per 1000.

**QUAKER HILL NURSERY CO.,**

Monroe, N. Y.

#### STROBILANTHES

Strobilanthes, 2 1/4-in., \$4.00 per 100. The McGregor Bros. Co., Springfield, O.

#### SWAINSONAS

Swainsonas, 3-in., 10c each. Cash. Port Allegany Greenhouses, Port Allegany, Pa.

#### THUYAS

##### CHINESE ARBORVITAE.

Greenhouse-grown seedlings in 2 1/4-in. pots, ready to be shifted, strong plants, \$10.00 per 100.

**ABERDEEN FLORAL CO., ABERDEEN, MISS.**

ALBUM OF DESIGNS, \$1.25 postpaid. Florists' Publishing Co., Chicago.



**TRADESCANTIAS**

Tradescantia, or Wandering Jew, Zebrina and Bicolor, rooted cuttings, \$1.00 per 100.  
Oak Grove Greenhouse, Tuskegee, Ala.

**UMBRELLA PLANTS**

Umbrella plants, strong and clean, 3½-in., \$8.00 per 100. Otto P. Krueger, Toledo, O.

**VEGETABLE PLANTS**

One million nice, stocky, Grand Rapids and Big Boston Lettuce plants, \$1.75 per 1000. Also the nicest triple Curled Parsley plants, 75c per 100, \$5.00 per 1000, prepaid.  
Will H. Carl, Elysburg, Pa.

**GRAND RAPIDS LETTUCE.**

Transplanted plants, \$3.00 per 1000. Can ship 1000 to 5000 per week. Cash, please.  
FROST & SPENCE,

Darke Co., Greenville, O.

Lettuce plants, fine, strong plants, \$1.00 per 1000; \$8.50 per 10,000.

Parsley, Double Curled, fine plants, \$2.50 per 1000. J. C. Schmidt, Bristol, Pa.

Grand Rapids Lettuce, extra strong, cool-grown, \$3.00 per 1000.

C. Humfeld, Clay Center, Kan.

Grand Rapids Lettuce plants, 500,000 extra fine, \$2.00 per 1000.

M. E. Soudry, Girard, Kan.

Grand Rapids Lettuce, fine plants, \$1.25 per 1000. Cash. C. A. Anderson Greenhouse Co., Box 56, Tionesta, Pa.

Grand Rapids Lettuce, 20,000 nice, stalky plants, \$2.50 per 1000.

Greenville Floral Co., Greenville, Mich.

Grand Rapids Lettuce plants, transplanted stock, \$3.50 per 1000. Cash.

Geo. F. Hartung, Sandusky, O.

Witloof Chicory, or French Endive roots, \$3.00 per 100, \$25.00 per 1000.

Harry J. Squires, Good Ground, N. Y.

Moss Curled Endive, splendid plants, 90c per 100, \$6.00 per 1000.

Mrs. S. H. Hines, Mocksville, N. O.

Parsley, strong plants, 40c per 100, \$3.50 per 1000. Wytheville Floral Co., Wytheville, Va.

Lettuce Grand Rapids, \$1.50 per 1000.

Odor Greenhouses, Iola, Kan.

**VERBENAS**

Lemon Verbena, field-grown, ready for 4-in. pots, \$10.00 per 100.

The McGregor Bros. Co., Springfield, O.

**VINCAS****FIELD-GROWN VINCA VARIEGATA.**

Large field clumps, 6 to 12 leads, 6 to 24 inches long, ready for 4-in. and 5-in. pots, \$10.00 per 100. No charge for packing. Cash.

**THE IMLAY CO.,**

Zanesville, O.

**VINCA VARIEGATA.**

Fine, field-grown clumps, \$6.50 per 100, \$65.00 per 1000; strong, well rooted layers, \$1.50 per 100, \$15.00 per 1000.

Cash, please.

L. G. SNYDER PANSY GARDENS.

R. R. No. 8, Dayton, O.

**FIELD-GROWN VARIEGATED VINCAS.**

2½-in. to 3 feet long, bushy plants, 7 vines and more, \$12.00 per 100, \$110.00 per 1000. Rooted field layers, \$2.00 per 100, \$17.50 per 1000.

**ROMAN J. IRWIN,**

43 W. 18th St., New York, N. Y.

**VINCA VARIEGATA.**

Strong rooted cuttings, all top growth, about 6 ins. long, \$1.75 per 100, \$15.00 per 1000.

**WILLIAM MUNT, ST. CLAIR, MICH.**

Vinca Variegata, field-rooted layers, this has been an exceptionally good fall for growing these layers, and they are such stock as will please you and prove a good investment, \$1.50 per 100, \$15.00 per 1000. Clumps all sold.

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Vincas, variegated, heavy field-grown; runners 3 to 5 feet long; ready for 4-in. to 5-in. pots, \$8.00 per 100, \$70.00 per 1000. Satisfaction guaranteed or your money back.

Wendelin Preisach, Corfu, N. Y.

**VINCA VARIEGATA.**

Rooted cuttings, strong stock, ready for immediate delivery, \$2.00 per 100, \$18.00 per 1000. Packing at cost.

**ELITCH GARDENS CO., DENVER, COLO.**

VINCA VARIEGATA. Fine field clumps, \$8.00 per 100, \$70.00 per 1000. Immediate delivery. No charge for packing. Cash, please.

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Vinca Variegata, strong, field-grown clumps, 5 to 20 leads, \$6.00 per 100, \$60.00 per 1000; rooted layers, \$15.00 per 1000. Cash, please.

H. P. Smith, Box 721, Piqua, O.

Vinca Variegata, strong rooted runners, \$1.50 per 100.

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Vinca Variegata, nice, field-grown plants, \$8.00 per 100, \$75.00 per 1000.

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Rooted cuttings, \$15.00 per 1000. GULLETT & SONS, LINCOLN, ILL.

Vinca Variegata, extra heavy, field-grown clumps, \$6.00 per 100, \$55.00 per 1000. Cash.

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Vinca Variegata, field clumps, extra heavy, \$12.50 per 100.

The McGregor Bros. Co., Springfield, O.

Vinca Variegata, extra strong field-grown clumps, \$75.00 per 1000.

Anderson Floral Co., 515 John St., Anderson, Ind.

Vinca Variegata, 100,000 extra large, field-grown, \$10.00 per 100, \$95.00 per 1000. Try them.

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Vincas, variegated, field-grown, \$8.00 per 100, \$75.00 per 1000.

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Vinca Variegata, 2-in., \$4.50 per 100, \$40.00 per 1000. See Fern and Cyclamen ads.

Peters & Sons, Hillyard, Wash.

Vinca Variegata, field-grown, extra heavy stock, \$10.00 per 100, \$90.00 per 1000. Cash.

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Vincas, variegated, field-grown, \$75.00 per 1000.

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**VIOLETS****VIOLET GOVERNOR HERRICK, FIELD-GROWN.**

Extra fine, strong plants.

\$10.00 per 100, \$90.00 per 1000.

Packing 5 per cent. Cash with order.

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**FIELD-GROWN VIOLETS.**

Princess of Wales, strong, healthy plants, No. 1, \$8.00 per 100; No. 2, \$5.00 per 100.

Campbell's fine plants, \$8.00 per 100.

Packed to carry safely.

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Violet Governor Herrick, strong plants, sure to please, from 4-in. pots, grown in frames, \$10.00 per 100. No charge for packing. Cash with order. The Fifth Avenue Floral Co., 518 W. 5th Ave., Columbus, O.

**READY NOW FOR INDOOR PLANTING.**

We have an excellent lot of field-grown clumps of Violet Governor Herrick, \$9.00 per 100, \$80.00 per 1000.

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Violet Governor Herrick, strong, field-grown, \$8.00 and \$10.00 per 100; California, \$7.50 per 100.

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Violet plants ready, Princess of Wales, field-grown, best single; Governor Herrick, double, and California, single, \$12.00 per 100. Roman J. Irwin, 48 W. 18th St., New York, N. Y.

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The Hall's Greenhouse Co., Clyde, O.

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Violet Governor Herrick, 900 field-grown plants, extra large clumps, 7c. Cash.

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Field-grown Violet plants, Princess of Wales, \$8.00 per 100, \$75.00 per 1000. Ready now. Cash, please. C. L. Van Meter, Monticello, Ia.

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Baur Floral Co., Erie, Pa.

Violet Governor Herrick, 300 plants, \$10.00 per 100.

Ellis Bros. & Co., Keene, N. H.

Violet Governor Herrick, field-grown, \$8.00 per 100.

George L. Bush, Eminence, Ky.

Violet Princess of Wales, field-grown, \$10.00 per 100. The McGregor Bros. Co., Springfield, O.

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Wallflower Paris, early, will bloom all winter, strong plants, 2½-in., \$3.00 per 100, \$27.50 per 1000.

J. C. Schmidt, Bristol, Pa.

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Wisteria Chinensis, purple; strong 1-year, \$4.50 per 100, \$40.00 per 1000. Venusta Alba, strong 1-year, \$6.00 per 100, \$55.00 per 1000. Cash from unknown parties. Can ship safely by parcel post in case of railroad strike.

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CALIFORNIA GROWN GODFREY CALLAS. Field-grown, 1-year, from bulblet; nice bulbs with offsets, \$5.00 per 100, \$2.50 for 50, \$1.25 for 25; bulblets, \$1.00 per 100.

Iris Alata, a beautiful Christmas blooming variety, scarce and little known, 1-year seedlings, \$5.00 per 100; ½-oz. seed, \$1.00.

Pepper tree, prettier than a Grevillea, 1-oz. seed, 25c.

Ixia and Babiana bulbs, flowers like a Freesia, \$2.00 per 100.

Buttercup and Grand Duchess Oxalis, winter-blooming, October to May, \$1.00 per 100.

Acacia Baileyana, ½-oz. seed, 50c.

GEORGE LEAVER,

P. O. Box 1044, Los Angeles, Cal.

Hardy Phlox, 1000, all colors, October delivery, 10c.

Stevia Double Dwarf, rooted cuttings, \$1.50 per 100; 2-in., \$4.00 per 100.

Genistas, 3-in., \$15.00 per 100.

Carnation plants, 1000 Matchless, 10c.

Cleveland Cherries, dwarf, field-grown, 25c, 35c and 50c.

Christmas Peppers, 4-in., \$15.00 per 100.

Primula Obconica, 3-in., 10c; 4-in., 15c.

Forget-me-nots, 2-in., \$4.00 per 100.

Geraniums, 5000 S. A. Nutt, \$35.00 per 1000.

Cash with order.

Rosendale Greenhouses, Delanson, N. Y.

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Better than ever before.

You cannot afford to be without it.

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Strawberry plants for October planting, pot-grown and runner plants that will bear fruit next summer; leading standard and everbearing varieties.

Raspberry, Blackberry, Dewberry, Gooseberry, Currant, Grape, Asparagus and Rhubarb plants for October planting. Catalogue free.

Harry J. Squires, Good Ground, N. Y.

Begonia Chatelaine, extra large 3-in., 15c; Christmas Cactus, blooming size, 3-in., 25c; 2nd size, 3-in., 15c; 2½-in., 5c; Pileas, extra large, 3-in., 10c. See Asparagus ad.

Maple Park Greenhouses, Sullivan, Ind.

For our offerings look under headings of Asparagus Plumosus and Sprengeri, Cinerarias and Primula Obconica.

Freeport Floral Co., Freeport, Ill.

**TO EXCHANGE**

To Exchange—Regardless of whom you buy your stock, don't fail to go strong on Le Marchal Foch, Wilbrink and Flora; on these and Hilda, bulblets, we can quote prices that will interest you. Or will exchange for full size and planting stock of the following: Myrtle, Louise, Rose 1910, Alice Tiplady, Crimson Glow, Princeps, Goliath and Mary Pickford.

Swartley & Becker, Sterling, Ill.

To Exchange—2-in. Sprengeri, 3-in. Plumosus, 3-in. Begonias mixed, Prima Donna, Luminosa and Chatelaine, also very strong seedlings of White Foxglove and mixed Columbine, for rooted cuttings of Geraniums or Pelargonium Easter Greeting.

Geo. Conklin, Allegan, Mich.

To Exchange—Red Decorative and mixed Dahlias, for Peonies, Gladioli, Narcissi, Hyacinths, or California Privet.

Brazil Dahlia Farm, Brazil, Ind.

To Exchange—Boston Ferns, 5-in. pot stock or out of bench ready for 5-in., for Variegated Vincas from field.

Dale & Nicholas, Hancock, Mich.

To Exchange—For Vinca clumps, Hydrangea Otaksa as per advertisement in this issue.

Port Allegany Greenhouses, Port Allegany, Pa.

**WANTED**

Wanted—For December delivery, 10,000 Peonies, 2 to 3 eyes, mailing size divisions. Equal quantities, pure white, light pink, rose and dark red; not named, but colors kept separate; also 1000 Edulis Superba. Quote best price and quantity can supply.

The Templin-Crockett-Bradley Co., Cleveland, O.

Wanted—Boston Fern runners, clean, dwarf, bushy stock only; any quantity; send samples and lowest cash price per thousand.

The Urbana Floral Co., Urbana, O.

Wanted—3000 Amor River Privet, North, and 4000 Privet Vulgare, from 12 to 30 inches.

Nursery, 125 South York, Denver, Col.

Wanted—300 lbs. fresh berries of Japanese Barberry. Write your offer at once.

The D. Hill Nursery Co., Box 403, Dundee, Ill.

Wanted—Double Sweet Alyssum, 2½-in. plants. Fisher's Greenhouse, Sterling, Kan.

Wanted—Chicory roots by the 1000. State trade price.

Warren Shinn, Woodbury, N. J.

Wanted—200 Mrs. Langath Geraniums.

J. B. Masson, R. R. No. 1, Bethel, Kan.



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ASPARAGUS PLUMOSUS SPRAYS.  
Cut and packed to carry anywhere.  
Extra heavy, selected sprays.....\$0.75 per bunch  
Mixed length sprays......50 per bunch  
Short sprays......25c and .35 per bunch  
Whole crate, 300 sprays, loose.....\$5.00 per crate  
Half crate, 150 sprays, loose..... 2.50 per crate  
All bunches 25 sprays to a bunch.  
Cash with order from unknown parties or  
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N. J. RIBSAM, CITY POINT, FLA.

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Asparagus Plumosus and Sprengerii.  
Send for prices.  
THE PENNOCK PLANTATION,  
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## BOXWOOD.

Rocky Mountain Boxwood.  
Packed in 25-lb. bags at 15c per lb.,  
prepaid parcel post.  
Send no money; just tell us to ship;  
pay only on arrival.  
ROCKY MOUNTAIN EVERGREEN CO.,  
Evergreen, Colo.

## CANE STAKES

## CANE STAKES.

	Per 100	Per 1000
1½-foot, green.....	\$0.60	\$ 5.00
2-foot, green.....	.70	5.50
2½-foot, green.....	.75	6.50
3-foot, green.....	.90	8.00
3½-foot, green.....	1.00	9.00
4-foot, green.....	1.10	10.00
5-foot, natural.....	1.25	11.00
6-foot, natural.....	1.45	12.50

A. HENDERSON &amp; CO.,

166 N. Wabash Ave., Chicago, Ill.

## BAMBOO CANE STAKES.

1-foot, green.....	\$ 2.50 per 1000
1½-foot, green.....	5.00 per 1000
2-foot, green.....	5.50 per 1000
3-foot, green.....	8.50 per 1000
4-foot, green.....	10.00 per 1000

AMERICAN BULB CO.,

172 N. Wabash Ave., Chicago, Ill.

## BAMBOO CANE STAKES.

Japanese, natural, 6 ft., \$25.00; dyed green,  
1½ ft., \$7.50; 2 ft., \$8.50; 26 ins., \$9.50; 2½  
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\$16.00. All prices are per bale of 2000 stakes,  
ex warehouse New York.

McHUTCHISON &amp; CO.,

95 Chambers St., New York, N. Y.

## CANE STAKES.

Write for full list at worth while prices.  
S. S. Skidelsky & Co., 50 Park Place, New York.

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Pillsbury's Carnation staples, 35c per 1000,  
3000 for \$1.00. I. L. Pillsbury, Galesburg, Ill.

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3000 double, 3-ring, carnation supports, in  
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G. A. Ackerman Floral Co., Columbus, O.

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## CHRISTMAS TREES.

Spruce and Balsam Christmas trees. Carlots  
a specialty; extra good quality this season.  
L. B. BRAGUE & SON,  
Established 1867, Hinsdale, Mass.

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## SHEEP MANURE.

Pulverized Sheep manure;  
"Sheep's Head" Brand only.

100 lbs. ....	\$ 2.00
500 lbs. ....	9.00
1000 lbs. ....	16.00
2000 lbs. ....	28.50
3 to 5 tons .....	27.00
5 to 15 tons .....	25.00

Usual terms on this business.

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Guaranteed 100% pure.

NATURAL GUANO COMPANY.

Aurora, Ill.

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Wonderful stimulant for Roses, Carnations,  
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THE J. M. McCULLOUGH'S SONS CO.,  
Cincinnati, O.

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## FLORISTS' SUPPLIES.

Send for our price list on papier mache  
wreaths, red and green frieze, velvet Poinsettias,  
artificial Holly berries, paper bells, prepared  
Lycopodium, Ruscus, and Magnolia wreaths.

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FIVE AND EIGHT-YEAR-OLD ASPARAGUS  
ROOTS FOR FORCING.

These Asparagus roots are of great size, and  
the only roots suitable for forcing; both ages,  
5-yr. and 8-yr., are immense; I am the only  
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for 15 years. Price: 5-yr. roots, \$1.00 per doz.,  
\$5.00 per 100; 8-yr. roots, \$2.00 per doz., \$8.00  
per 100.

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Goldfish, aquarium plants, castles, globes and  
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## VERY NICE FANCY FERNS.

Selected, dark green, \$1.20 per 1000.  
You will want more.

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Wild Ferns for storage, also Ground Pine or  
Evergreen. Carl Dahm, R. No. 1, Box No. 34,  
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Standard gummed labels; perfection rubber  
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## HOLLY, ENGLISH!

Grown in Puget Sound district; bright and at-  
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Per lb., berried sprays.....50c  
Small individual sprays.....75c  
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Standard hotbed sash, 3 feet wide, 6 feet long,  
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cial price, \$2.25 each; ten or more at \$2.10 each.  
Glass, sizes 8x10, 10x12, 10x14, at \$5.00 per box  
of 50 feet; five or more boxes at \$4.75 per box.  
C. N. Robinson & Bro., Dept. 26, Baltimore, Md.

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## HIGH GRADE SCREENED LEAF MOLD.

Successful growers use and recommend ours.  
200 acres, largely hardwood; assure quality and  
prompt service, 2½ bu., \$1.15; 12 bu., \$5.00; 25  
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## CHRISTMAS GREEN. LYCOPodium.

Ground Pine, recleaned and bunched, \$14.00  
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Lycopodium, chemically prepared and ever-  
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Prompt shipment. John Perman, Catawba, Wis.

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1 bale up (225 lbs.), 8½c per lb.; 100 lbs. up,  
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## SHEET MOSS.

You need it every day.

Nice, clean stock, \$2.00 per bag.

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Native Spanish Moss gathered fresh from the  
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## NEW CROP READY.

Choice selected Sphagnum Moss.  
Dry and clean for florists' use. Large stand-  
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Deduct 3 per cent if you send cash with order.  
Write for prices on carlots. Immediate ship-  
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## BARGAIN PRICE

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SPHAGNUM MOSS.  
Standard size bales, nicely put up  
IN BURLAP.

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Warehouse Chicago

1 bale .....	\$0.90	\$1.15
5 bales, each .....	.85	1.10
10 bales, each .....	.80	1.05
25 bales, each .....	.75	1.00

Prices subject to change without notice.

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## QUALITY.

Now ready for immediate shipment.

Standard size in burlap, 75c per bale.

Regular size in wire, 40c per bale.

Will ship within five days,

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\*Three percent off for cash with order.

Write for prices on carlots. It will pay you.

BERT HANCOCK, PRODUCER AND DEALER,

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Dry, clean and fresh Moss;

Burlapped bales, 14x16x48 ins., 75c per bale.

Large wired bales, 14x16x48 ins., 70c per bale.

Wired bales, 14x16x24 ins., 40c per bale.

Cash with small orders.

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Large standard size burlapped bales.

10 to 50 bales, 75c each.

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Carlots, wholesale, write.

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Burlap bales, each \$1.00;

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Buy direct from headquarters.

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Sphagnum Moss, 10-bbl. bale, \$3.00; 5 bales,  
\$12.50; 5-bbl. bale, \$1.60; 5 bales, \$7.50. Burlap,  
35c extra per bale. Cash.

Calvin Conklin, Cedar Run, N. J.

Sphagnum Moss, 10 bbl. bale, \$3.50, 5 bales,  
\$13.00; 5 bbl. bale, \$1.75, 5 bales, \$8.00; 5  
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## STRAWFLOWERS.

We believe that we are the largest growers  
of cut Strawflowers in America. We ship  
throughout the United States. No matter where  
you are, we will save you money.

Beautiful, high-colored, \$1.00 per 100, \$9.00  
per 1000.

All wired 10-inch stems, ready for baskets,  
\$1.50 per 100, \$12.00 per 1000.

At this low price we request you to send re-  
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Sunny Slope Farm, Independence, Mo.

## ORDER STRAWFLOWERS NOW

For the holidays.

Helichrysum, dark, rich colors; Statice, yel-  
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sample bunch.

T. R. MICHAELIS,

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Strawflowers, most beautiful colors, wired  
with 8, 9 and 12-inch wire, \$1.50 per 100, \$12.00  
per 1000. Cash with order.

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## EVERLASTING STRAWFLOWERS ON WIRE.

\$1.50 per 100, \$12.50 per 1000. Cash, please.

RIVERSIDE GREENHOUSE,

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Strawflowers, fine double flowers; long,  
straight, natural stems; all colors, \$2.00 per  
100. Send for samples.

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Strawflowers: All colors mixed, double flowers,  
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Tobacco Powder, for fumigating and sprink-  
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Tobacco Dust, \$2.50 per 100-lb. sack.  
Fumigating Kind Tobacco Dust, \$3.00 per  
100-lb. sack.

Tobacco Stems, \$2.00 per 100-lb. sack.

Special prices on ton and carload lots.

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## FRESH DRY TOBACCO STEMS.

200 lbs., \$3.00; 400 lbs., \$5.00; ½ ton, \$10.00;  
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Largest shippers of Tobacco by-products in  
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Tobacco Dust, 150-lb. bags, \$4.00; 400-lb.  
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Cigar Tobacco stems, \$1.50 per 100 lbs. Special price in ton lots. Peter N. Jacobsen, Cigar Mfr., 332 Harrison St., Davenport, Ia.

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AND CARRY

THE LARGEST STOCK

OF WIRE DESIGNS IN CHICAGO

SPECIAL DESIGNS ON SHORT NOTICES.

PRICES ALWAYS RIGHT.

JOSEPH ZISKA & SON,  
175 N. WABASH AVE., CHICAGO, ILL.

FLORISTS' WIRE DESIGNS.  
GET OUR PRICES ON HANGING BASKETS.  
FALLS CITY WIRE WORKS,  
451 S. THIRD ST., LOUISVILLE, KY.

WOOD LABELS

Good grade wood labels, \$1.00 per 1000.  
Chute & Butler Co., Peru, Ind.

Wood labels, for nurserymen and florists.  
Benjamin Chase Co., Derry Village, N. H.

Lynchburg, Va.—A formal opening of the new store of Miss McCarron, in Raleigh, N. C., was held October 13 and 14. A large crowd attended and a good business was done.

Wabash, Ind.—J. D. Conner, proprietor of the Wabash Floral Co., last year leased the store, but October 1 he took over the active management of the store again and he is now operating it.

Beacon, N. Y.—Over 600 school pupils joined the Home Garden Brigade last spring, organized by Benjamin Hammond. The committee, of which his daughter, Miss Elsie Hammond, was a member, awarded 141 prizes.

Lancaster, Pa.—The Lancaster County Florists' Association flower show will be held November 10 to 12. Prizes will be offered for the best exhibits of roses, carnations and chrysanthemums of 1921 introduction. Albert M. Herr, R. F. D. No. 8, Lancaster, Pa., will be glad to furnish any information to intending exhibitors.

Columbus, Ga.—George M. Wheat, of the Wheat Drug Co., and O. F. Shelnutt have notified the creditors of J. F. Keheley that they propose to purchase his business and all property connected therewith, for the sum of \$10,000, the purchasers to assume Mr. Keheley's liabilities, which total \$22,702.38. A schedule of assets is given, showing a total of \$47,956.56.

**Aphine**  
The Insecticide that  
Kills plant Lice  
of every species

THE RECOGNIZED STANDARD INSECTICIDE

A spray remedy for green, black white fly, thrips and soft scale.

**FUNGINE**

For mildew, rust and other blights affecting flowers, fruits and vegetables.

**VERMINE**

For eelworms, angleworms and other worms working in the soil.

Quart, \$1.00 Gallon, \$3.00

Sold by Dealers

**Aphine Mfg. Co., Madison, N. J.**

**HALL'S**

**new Nicotine Fumigator**

—lights quickly, burn evenly,  
will not go out—and its results are sure.

Scientific methods of manufacture have enabled us to produce this new and greatly improved fumigator. It is certain to accomplish the one purpose for which it was designed—complete destruction of greenhouse plant-lice, thrips and similar sucking insects.

Not only that, but Hall's Nicotine Fumigator is very economical. In fact, it costs but 25 cents to fumigate the ordinary greenhouse (20 by 100 ft.)

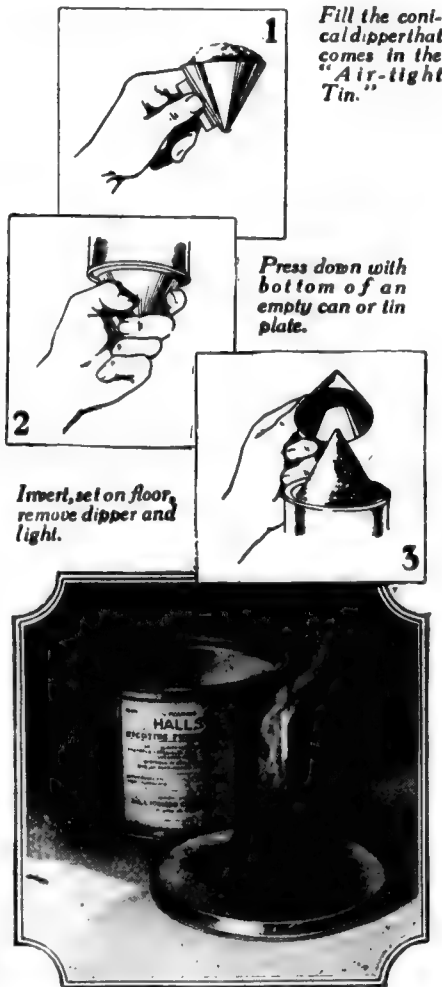
It is a specially treated tobacco powder, saturated with 12½% pure nicotine; this we guarantee.

One-pound tins, \$1.25; 2½-pound tins, \$2.50; 10-pound tins, \$8.50.

And don't forget you can also get Hall's Free Nicotine (40% nicotine guaranteed) for greenhouse spraying or vaporizing.

Other Hall Nicotine Insecticides are:—Hall's Nicotine Sulphate (40% nicotine guaranteed) and Hall's Tobacco Dust (1% nicotine guaranteed).

**Simple to use—**



**HALL'S**

**NICOTINE INSECTICIDES**

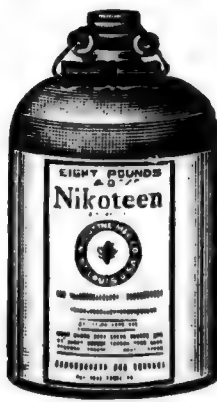
HALL TOBACCO CHEMICAL CO.  
3955 Park Ave., St. Louis, Mo.

Manufactured by NICOTINE MFG. CO., 117 N. Main St., ST. LOUIS, U. S. A.

**Aphis Punk.**



12 sh'ts, 33 in. ea.



8 lbs.



4 lbs.

**Red Ring Brand NIKOTEEN**



1 lb.



¼ lb.



2 oz.



1 oz.

# GREATER PROFITS BY GREATER PRODUCTION

There Is Only One Best Fertilizer for Flowers

## PREMIER BRAND PULVERIZED POULTRY MANURE

ENDORSED BY LEADING GROWERS IN ALL LINES

### A REPRESENTATIVE TESTIMONIAL

**W. J. PALMER & SON**

LANCASTER, N. Y., July 20, 1921.

PULVERIZED POULTRY MANURE CO.,  
431 South Dearborn Street,  
Chicago, Ill.

Gentlemen:

Find enclosed check covering the last shipment of Pulverized Poultry Manure. We think very well of this fertilizer; getting extra good results wherever used. We have been feeding the rose beds in the greenhouses and like it better than any fertilizer we have ever used.

Yours Respectfully,

W. J. PALMER & SON  
By B. S. Myers, Manager.

### Shown at National Convention

Growers of Roses, Dahlias, Ferns, Gladioli, Carnations, Sweet Peas and other flowers are loud in their praise of this wonderful fertilizer and of the results obtained by its use.

**"Eventually, why not now?"**

It has proven superior to all other fertilizers, both under glass and in the field.

**NATURE'S BEST PLANT FOOD SOLD BY LEADING DEALERS**

If your dealer does not have it, write us—DO IT NOW!

A rich, complete fertilizer that gets desired results and gets them quickly.

Immediate shipment. Plants at  
**BUFFALO, N. Y., and KANKAKEE, ILL.**

## PULVERIZED POULTRY MANURE CO.,

431 So. Dearborn Street,

CHICAGO, ILL.

Mention The Review when you write.



Safe and dependable for every use  
under glass or in the field.

Prepared only by

**The Pulverized Manure Co.**

No. 33 Union Stock Yards, CHICAGO

Mention The Review when you write.

**ROBERT CRAIG COMPANY, of  
Norwood, Delaware County, Penna.,  
Largest Growers of Foliage and  
Flowering Plants, SAYS:**

"We have used 'GETS-THERE  
INSECTICIDE SOAP' for the past  
twelve years, and find it to be THE  
FINEST INSECTICIDE for DRA-  
CAENAS, CROTONS, PALMS,  
and ALL FOLIAGE STOCK."

One dollar will bring you a large can,  
sufficient for a good trial, then ask  
your dealer for it.

**GETS-THERE SOAP CO.  
CONSHOHOCKEN, PENNA.**

## Fumigation of Greenhouses and Nurseries

BY MEANS OF

# "CYANEGG"

96/98% SODIUM CYANIDE

This is the title of a booklet which we shall be glad  
to send free of charge, describing this efficient and  
inexpensive method of fumigation. We shall also  
be pleased to quote prices for CYANEGG when  
sending this booklet.

## THE ROESSLER & HASSLACHER CHEM. CO.

709-717 Sixth Avenue

NEW YORK

Mention The Review when you write.

### CHRYSALENE

The ideal plant food. Unequalled for producing luscious  
Chrysanthemums. Sixty per cent available plant food.  
One ounce is sufficient for ten to twenty gallons. 14  
ounce sample, prepaid by mail, \$1.00. Larger quanti-  
ties, F. O. B. Adrian, as follows: Five pounds, \$4.00;  
ten, \$7.50; twenty-five, \$15.00; fifty, \$25.00.

### KINNEY PUMP

For applying liquid manure this pump has no equal.  
Postpaid, \$2.10.  
Elmer D. Smith & Co., Adrian, Mich.

### CUT TOBACCO STEMS

Fresh dry stems—cut in 1/4-in. to 2-in. pieces.  
Used as a mulch, helps to destroy larvae of many  
injurious insects. A good fertilizer. Packed in  
burlap bags. F. O. B. Lancaster, Pa. 250 lbs., \$4.00;  
1000 lbs., \$13.00; 2000 lbs., \$25.00.

**FINE TOBACCO DUST**  
100 lb. bag, \$3.00; 500 lbs. \$10.00.

**TOBACCO PRODUCTS CO.,  
Box 282-B LANCASTER, PA.**





# FOLEY

## —but the biggest thing in YOUR business?

No—it isn't your greenhouses or your customers. You **can** build new greenhouses in a reasonably short time, and you **can**, by judicious advertising, win new customers. But the biggest thing in **your** business, in anybody's business and in everybody's business is confidence—confidence in yourself, confidence in your organization, confidence in your products, confidence in the people to whom you sell and confidence in the people from whom you buy.

Without confidence in all of these, you could not hope to succeed permanently; without confidence in most of them, success at best would be short-lived; with confidence in but a few of them, your soul would be continually harassed; without confidence in any of them, you could not remain in business a day.

Now, you have confidence in yourself or you wouldn't be in business; you have confidence in your organization or you couldn't stay in business; you have confidence in The Review or you wouldn't be reading this Ad. And—

—if you have unqualified confidence in the concern from which you buy your

greenhouses, you are indeed blessed among men. But—

—confidence in the concern from which you buy your greenhouses means that you have complete faith in the high standard of the materials used; complete faith in the careful attention with which your order is handled; absolute assurance that the specification means what it says and says what it means and that the greenhouse builders will adhere to it; absolute assurance that delivery will be made promptly, barring conditions that affect all alike; and the restful assurance that you can sleep soundly at night, and focus all your attention on your business in the day without a single little ghost of a doubt arising in your mind as to what your greenhouse will be like when you get it.

These may seem little things to you now, but when you are about to invest your good, sound United States currency in new greenhouses, they should loom large in your thought. So go into executive session with yourself and take up this matter of confidence—the **biggest** thing in **your** business.

**FOLEY has only one rule of business  
—the Golden Rule**

## The FOLEY GREENHOUSE Mfg. Co.

3248 West Thirty-first Street  
CHICAGO, ILLINOIS



Gable of 36 ft. 7 in. Steel Bar. Arranged for Cut Flowers.

## Strong—Light—Neat

These are features you will find in the AGMCO gables; there is a standard to fit any need.

The same consideration is given to every part of the AGMCO houses; the best arrangement for economical operation and increased planting are first considerations.

It is not so many bars and so much hardware that makes an AGMCO house, but a real design fitted to your needs.

**When you plan to build we can serve you.  
Just set the time.**

### SALES OFFICES:

New York	Chicago	Kansas City	Pana, Ill.	Seattle, Wash.	Denver, Colo.
43 W. 18th St.	Masonic Temple	N. Y. Life Bldg.	Drawer 335	Smith Bldg.	1728 Rosemary St.
	General Office	-	-	Chicago	
	Factory	-	-	Pana, Ill.	





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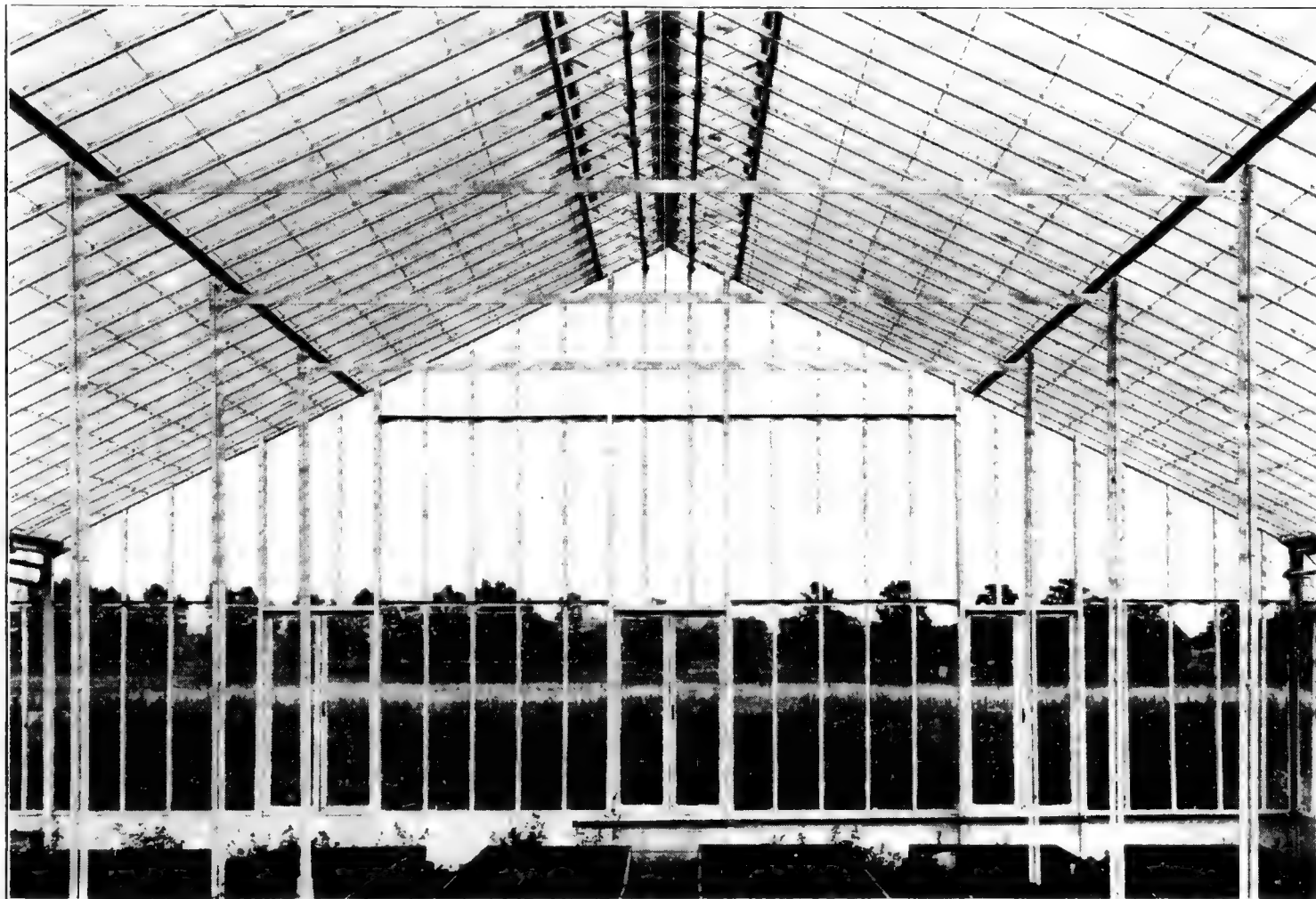
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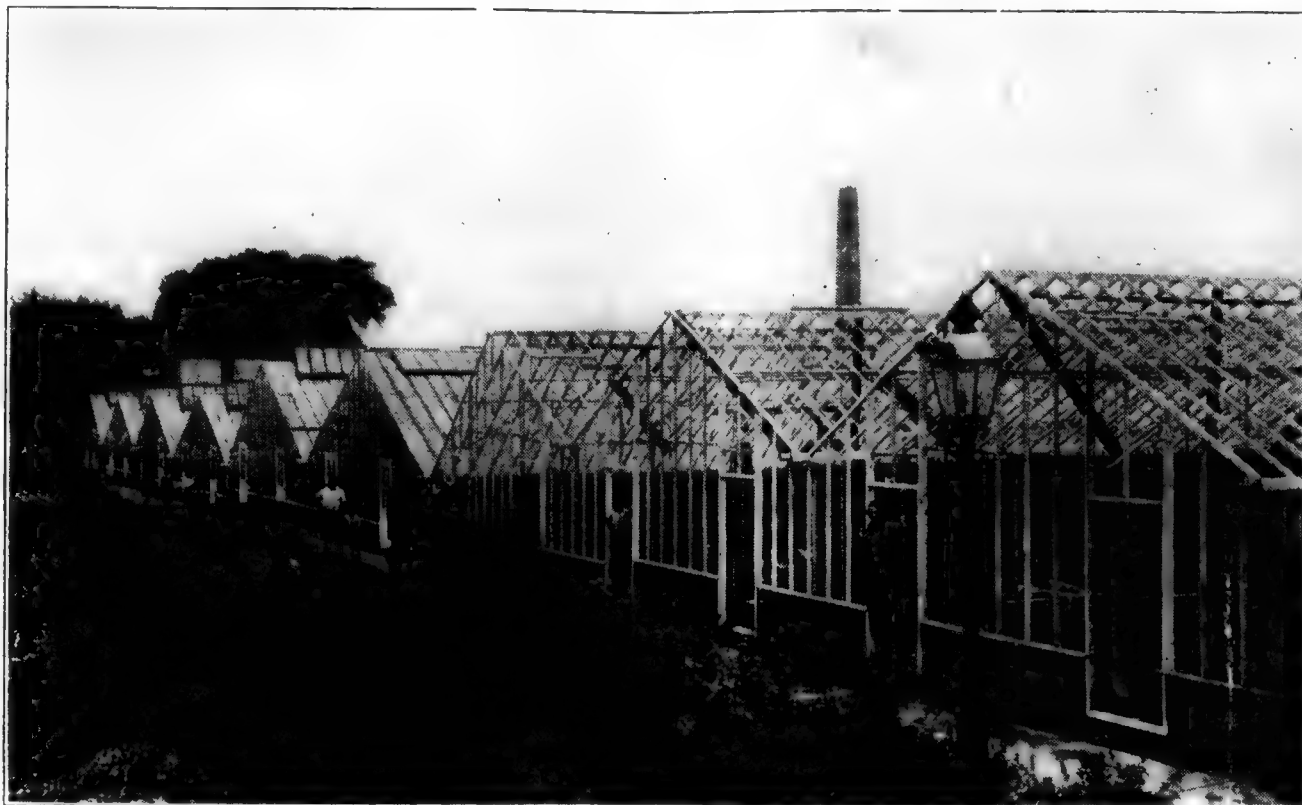
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New York	Chicago	Kansas City	Pana, Ill.	Seattle, Wash.	Denver, Colo.
43 W. 18th St.	Masonic Temple	N. Y. Life Bldg.	Drawer 335	Smith Bldg.	1720 Rosemary St.
	General Office	-	-	Chicago	
	Factory	-	-	Pana, Ill.	





# REPUTATION



Furnished to Mr. John Thillens, on Peterson Ave., Chicago, Ill.

Just why is Mr. Thillens so proud of his three new greenhouses?

Because they are built of **Moninger** materials and everybody knows that this is nothing but high grade.

It is a distinct asset to have a **Moninger** greenhouse.

Write for estimate; the price is reasonable.

## JOHN C. MONINGER COMPANY

914 BLACKHAWK STREET

CHICAGO, ILLINOIS

EVERYTHING FOR THE GREENHOUSE



Improved Challenge



Y Bracket unassembled



Split Tee unassembled



Single Combination Shelf Bracket.  
Carry one 12-in. board, or two pipes.



Tie Bracket



Side Board  
Bench Bracket



Fig. 24

Double Pipe Carrier

In ordering pipe carriers specify size of post as well as size of pipe to carry.



Fig. 28

Multiple Pipe Carrier



, \$7.50

There are few things in the world today that, dollar for dollar, give more value than EVANS' CHALLENGE ventilating apparatus and greenhouse fittings.

ASK FOR ESTIMATE

**John A. Evans Co., Richmond, Ind.**  
Corner North 14th and Penna. R. R.









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